TOOTSIE ROLL INDUSTRIES INC Form 10-Q August 11, 2011 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended JULY 2, 2011

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

COMMISSION FILE NUMBER 1-1361

Tootsie Roll Industries, Inc.

(Exact Name of Registrant as Specified in its Charter)

VIRGINIA	
(State of Incorporation))

22-1318955

(I.R.S. Employer Identification No.)

7401 South Cicero Avenue, Chicago, Illinois (Address of Principal Executive Offices)

60629 (Zip Code)

773-838-3400

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No x

Indicate the number of shares outstanding of each of the issuer sclasses of common stock, as of the latest practicable date (July 2, 2011)

Class Outstanding

 Common Stock, \$.69 4/9 par value
 36,889,948

 Class B Common Stock, \$.69 4/9 par value
 21,039,591

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

JULY 2, 2011

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This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. See Forward-Looking Statements under Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-Q.

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in thousands)

Lagrange		July 2, 2011 (unaudited)	December 31, 2010			,			July 3, 2010 (unaudited)
ASSETS CURDENIT ACCETS									
Cont. S. costs conjugate	\$	41,282	Φ	115,976	¢	60,006			
Cash & cash equivalents Investments	Þ	10,324	Þ	7,996	Þ	7,082			
Trade accounts receivable,		10,324		7,990		7,082			
Less allowances of \$1,661, \$1,531 & \$1,879		26,862		37,394		23,566			
Other receivables		7,043		9,961		7,471			
Inventories, at cost		7,043		9,901		7,471			
Finished goods & work in process		75,385		36,935		71,604			
Raw material & supplies		31,308		22,141		34,055			
Prepaid expenses		8,103		6,499		8,001			
Deferred income taxes		682		689		1,367			
Deterred income taxes		002		007		1,507			
Total current assets		200,989		237,591		213,152			
Total current assets		200,707		237,371		213,132			
PROPERTY, PLANT & EQUIPMENT, at cost									
Land		21,659		21,619		21,570			
Buildings		103,002		102,934		102,395			
Machinery & equipment		307,325		307,178		297,919			
Construction in progress		15,221		9,243		12,624			
		447,207		440,974		434,508			
Less-accumulated depreciation		234,714		225,482		216,129			
Net property, plant and equipment		212,493		215,492		218,379			
OTHER ASSETS									
Goodwill		73,237		73,237		73,237			
Trademarks		175,024		175,024		175,024			
Investments		103,835		64,461		61,721			
Split dollar life insurance		74,441		74,441		74,638			
Prepaid expenses		5,034		6,680		6,444			
Investment in joint venture		4,751		4,254		3,930			
Deferred income taxes		9,106		9,203		11,580			
Total other assets		445,428		407,300		406,574			

Total assets \$ 858,910 \$ 860,383 \$ 838,105

(The accompanying notes are an integral part of these statements.)

(in thousands except per share data)

	July 2, 2011 (unaudited)	2011 2010			July 3, 2010 (unaudited)
LIABILITIES AND SHAREHOLDERS EQUITY CURRENT					
<u>LIABILITIES</u>					
Accounts payable	\$ 13,869	\$	9,791	\$	13,671
Dividends payable	4,635		4,529		4,560
Accrued liabilities	41,197		44,185		44,292
Total current liabilities	59,701		58,505		62,523
NONCURRENT LIABILITIES					
Deferred income taxes	47,159		48,743		42,842
Postretirement health care and life insurance benefits	21,709		20,689		17,489
Industrial development bonds	7,500		7,500		7,500
Liability for uncertain tax positions	10,074		9,835		17,695
Deferred compensation and other liabilities	48,866		46,157		39,217
Total noncurrent liabilities	135,308		132,924		124,743
SHAREHOLDERS EQUITY					
Common Stock, \$.69-4/9 par value- 120,000 shares authorized;					
36,890, 36,057 & 36,517, respectively, issued	25,618		25,040		25,358
Class B common stock, \$.69-4/9 par value- 40,000 shares					
authorized; 21,040, 20,466 & 20,488, respectively, issued	14,611		14,212		14,228
Capital in excess of par value	543,503		505,495		518,013
Retained earnings	95,261		137,412		110,420
Accumulated other comprehensive loss	(13,100)		(11,213)		(15,188)
Treasury stock (at cost)- 71, 69 & 69 shares, respectively	(1,992)		(1,992)		(1,992)
Total shareholders equity	663,901		668,954		650,839
Total liabilities and shareholders equity	\$ 858,910	\$	860,383	\$	838,105

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF

EARNINGS, COMPREHENSIVE EARNINGS AND RETAINED EARNINGS

 $(in\ thousands\ except\ per\ share\ amounts)\quad (UNAUDITED)$

	_		er Ended		
	J	uly 2, 2011		July 3, 2010	
Net product sales	\$	104,884	\$	105,026	
Rental and royalty revenue		936		997	
Total revenue		105,820		106,023	
Product cost of goods sold		71,490		69,360	
Rental and royalty cost		238		254	
Total costs		71,728		69,614	
Product gross margin		33,394		35,666	
Rental and royalty gross margin		698		743	
Total gross margin		34,092		36,409	
Selling, marketing and administrative expenses		26,171		22,544	
Earnings from operations		7,921		13,865	
Other income (expense), net		1,001		(2,058)	
Earnings before income taxes		8,922		11,807	
Provision for income taxes Net earnings		2,757 6,165		3,360 8,447	
Net carnings		0,103		0,447	
Other comprehensive income, before tax:					
Foreign currency translation adjustments		448		(1,342)	
Unrealized gains on securities		1,965		273	
Reclassifications to earnings and changes in fair value of derivatives		(1,607)		(1,257)	
Other comprehensive income (loss), before tax		806		(2,326)	
Income tax benefit related to items of other comprehensive income		(175)		579	
Other comprehensive income (loss), net of tax		631		(1,747)	
Comprehensive earnings	\$	6,796	\$	6,700	
Retained earnings at beginning of period	\$	93,725	\$	106,529	

6,165		8,447
(4,629)		(4,556)
\$ 95,261	\$	110,420
\$ 0.11	\$	0.14
\$ 0.08	\$	0.08
58,012		58,792
\$	\$ 95,261 \$ 0.11 \$ 0.08	\$ 95,261 \$ \$ 0.11 \$ \$ 0.08 \$

^{*}Does not include 3% stock dividend to shareholders of record on 3/8/11 and 3/9/10.

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF

EARNINGS, COMPREHENSIVE EARNINGS AND RETAINED EARNINGS

(in thousands except per share amounts) (UNAUDITED)

	Ju	Year to Da ly 2, 2011	July 3, 2010
Net product sales	\$	213,207	\$ 208,270
Rental and royalty revenue		2,008	2,126
Total revenue		215,215	210,396
Product cost of goods sold		145,531	137,483
Rental and royalty cost		508	549
Total costs		146,039	138,032
Product gross margin		67,676	70,787
Rental and royalty gross margin		1,500	1,577
Total gross margin		69,176	72,364
Selling, marketing and administrative expenses		52,135	47,870
Earnings from operations		17,041	24,494
Other income, net		3,993	1,358
Earnings before income taxes		21,034	25,852
Provision for income taxes		6,869	8,201
Net earnings		14,165	17,651
Other comprehensive income, before tax:			
Foreign currency translation adjustments		1,450	(585)
Unrealized gains on securities		1,776	512
Reclassifications to earnings and changes in fair value of derivatives		(6,860)	(4,539)
Other comprehensive loss, before tax		(3,634)	(4,612)
Income tax benefit related to items of other comprehensive income		1,747	1,820
Other comprehensive loss, net of tax		(1,887)	(2,792)
Comprehensive earnings	\$	12,278	\$ 14,859
Retained earnings at beginning of period	\$	137,412	\$ 148,582

Net earnings	14,165	17,651
Cash dividends	(9,141)	(9,008)
Stock dividends 3%	(47,175)	(46,805)
Retained earnings at end of period	\$ 95,261	\$ 110,420
Net earnings per share	\$ 0.24	\$ 0.30
Dividends per share *	\$ 0.16	\$ 0.16
Average number of shares outstanding	58,050	58,884

^{*}Does not include 3% stock dividend to shareholders of record on 3/8/11 and 3/9/10.

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

 $(in \ thousands \ of \ dollars) \qquad (\underline{UNAUDITED})$

Net earnings			Year to Da	ate Ended	Ended		
Net carnings			July 2, 2011	Jı	ıly 3, 2010		
Adjustments to reconcile net earnings to net cash used in operating activities: Depreciation and amortization (Gain) loss from equity method investment (Gain) loss from equity method investment leads and include in equity loss of trading securities (Gain) loss from equity loss from equity loss from equity loss from equity loss of trading securities (Gain) loss from equity loss from equity loss from equity loss of trading securities (Gain) loss from equity loss from equ	<u>CASH FLOWS FROM OPERATING ACTIVITIES</u> :						
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Net purchases of trading securities (2,724) (2,369) Purchase of available for sale securities (37,142) (3,039) Sale and maturity of available for sale securities 1,275 2,498 Net cash used in investing activities (44,658) (9,691) CASH FLOWS FROM FINANCING ACTIVITIES: Dividends paid in cash (9,157) (9,028) Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 41	Capital expenditures		(6,067)		(6,781)		
Sale and maturity of available for sale securities 1,275 2,498 Net cash used in investing activities (44,658) (9,691) CASH FLOWS FROM FINANCING ACTIVITIES: Dividends paid in cash (9,157) (9,028) Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year (115,976 90,990) Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Net purchases of trading securities		(2,724)		(2,369)		
Net cash used in investing activities (9,691) CASH FLOWS FROM FINANCING ACTIVITIES: Dividends paid in cash (9,157) (9,028) Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Purchase of available for sale securities		(37,142)				
CASH FLOWS FROM FINANCING ACTIVITIES: Dividends paid in cash (9,157) (9,028) Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Sale and maturity of available for sale securities		1,275		2,498		
Dividends paid in cash (9,157) (9,028) Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Net cash used in investing activities		(44,658)		(9,691)		
Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	CASH FLOWS FROM FINANCING ACTIVITIES:						
Shares purchased and retired (8,069) (10,028) Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41			(0.155)		(0.020)		
Net cash used in financing activities (17,226) (19,056) Decrease in cash and cash equivalents (74,694) (30,984) Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41			. , ,		() /		
Decrease in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Snares purchased and retired		(8,069)		(10,028)		
Cash and cash equivalents at beginning of year 115,976 90,990 Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Net cash used in financing activities		(17,226)		(19,056)		
Cash and cash equivalents at end of quarter \$ 41,282 \$ 60,006 Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Decrease in cash and cash equivalents		(74,694)		. , ,		
Supplemental cash flow information: Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Cash and cash equivalents at beginning of year		115,976		90,990		
Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Cash and cash equivalents at end of quarter	\$	41,282	\$	60,006		
Income taxes paid, net \$ 7,941 \$ 8,470 Interest paid \$ 29 \$ 41	Supplemental cash flow information:						
Interest paid \$ 29 \$ 41	Income taxes paid, net	\$	7,941	\$	8,470		
	Interest paid		29		41		
	Stock dividend issued	\$	47,053	\$	46,682		

TOOTSIE ROLL INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

JULY 2, 2011
(in thousands except per share amounts) (UNAUDITED)
Note 1 Significant Accounting Policies
General Information
Foregoing data has been prepared from the unaudited financial records of Tootsie Roll Industries, Inc. and Subsidiaries (the Company) and in the opinion of management all adjustments necessary for a fair statement of the results for the interim period have been reflected. All adjustments were of a normal and recurring nature. Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the related notes included in the Company s 2010 Annual Report on Form 10-K.
Results of operations for the period ended July 2, 2011 are not necessarily indicative of results to be expected for the year to end December 31, 2011 because of the seasonal nature of the Company s operations. Historically, the third quarter has been the Company largest sales quarter due to Halloween sales.
Revision
During 2010, the Company identified certain liabilities for uncertain tax positions that should not have been recorded based on a reevaluation of the related facts. Management has concluded that the effects of the correcting adjustments were not material to the Company's previously issued quarterly and annual financial statements. The Company has revised the previously issued financial statements in this quarterly report and will do so in future filings. The revised financial statements reflect an increase in retained earnings at the beginning of the quarter and year 2010 of \$2,773 and \$2,654, respectively. The revised financial statements also reflect changes to the provision for income tax expense which resulted in an increase (decrease) in net earnings of \$(24) and \$95, for the second quarter and year to date 2010, respectively.
Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and

International Financial Reporting Standards (IFRS). ASU 2011-04 represents converged guidance between U.S. GAAP and IFRS resulting in common requirements for measuring fair value and for disclosing information about fair value measurements. This new guidance will be effective for fiscal years beginning after December 15, 2011 and subsequent interim periods. The Company is currently assessing the impact, if any, on the consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income. ASU 2011-05 requires us to present components of other comprehensive income and of net income in one continuous statement of comprehensive income, or in two separate, but consecutive statements. The option to report other comprehensive income within the statement of equity has been removed. This new presentation of comprehensive income will be effective for fiscal years beginning after December 15, 2011 and subsequent interim periods.

Note 2 Average Shares Outstanding

Average shares outstanding for the first half ended July 2, 2011 reflect stock purchases of 283 shares for \$8,069 and a 3% stock dividend distributed on April 7, 2011. Average shares outstanding for the first half ended July 3, 2010 reflect stock purchases of 384 shares for \$10,028 and a 3% stock dividend distributed on April 8, 2010.

Note 3 Income Taxes

The Company is subject to taxation in the U.S. and various state and foreign jurisdictions. The Company remains subject to examination by U.S. federal and state and foreign tax authorities for the years 2007 through 2010. Certain foreign jurisdictions are subject to examinations for the years 2004 through 2010.

Note 4 Fair Value Measurements

Current accounting guidance defines fair value as the price that would be received in the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Guidance requires disclosure of the extent to which fair value is used to measure financial assets and liabilities, the inputs utilized in calculating valuation

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measurements, and the effect of the measurement of significant unobservable inputs on earnings, or changes in net assets, as of the measurement date. Guidance establishes a three-level valuation hierarchy based upon the transparency of inputs utilized in the measurement and valuation of financial assets or liabilities as of the measurement date. Level 1 inputs include quoted prices for identical instruments and are the most observable. Level 2 inputs include quoted prices for similar assets and observable inputs such as interest rates, foreign currency exchange rates, commodity rates and yield curves. Level 3 inputs are not observable in the market and include management—s own judgments about the assumptions market participants would use in pricing the asset or liability. The use of observable and unobservable inputs is reflected in the hierarchy assessment disclosed in the table below.

As of July 2, 2011, December 31, 2010 and July 3, 2010, the Company held certain financial assets that are required to be measured at fair value on a recurring basis. These included derivative hedging instruments related to the purchase of certain raw materials, investments in trading securities and available for sale securities, including auction rate securities (ARS). The Company s available for sale and trading securities principally consist of municipal bonds and mutual funds that are publicly traded.

The following table presents information about the Company's financial assets and liabilities measured at fair value as of July 2, 2011, December 31, 2010 and July 3, 2010, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value:

	Estimated Fair Value July 2, 2011 Total Input Levels Used							
		Fair Value		Level 1	p	Level 2		Level 3
Cash and cash equivalents	\$	41,282	\$	41,282	\$		\$	
ARS		8,130						8,130
Available-for-sale securities excluding ARS		(2.052				(2.052		
		62,953 368		368		62,953		
Foreign currency forward contracts		508 573		573				
Commodity futures contracts								
Commodity options contracts		565		565				
Trading securities	ф	43,076	ф	43,076	ф	(2.052	ф	0.120
Total assets measured at fair value	\$	156,947	\$	85,864	\$	62,953	\$	8,130
		Total	Estimated Fair Value December 31, 2010 Input Levels Used					
Carlo and analysis of talents	\$	Fair Value	φ	Level 1	φ	Level 2	ф	Level 3
Cash and cash equivalents ARS	Þ	115,976	\$	115,976	\$		\$	(555
		6,775						6,775
Available-for-sale securities excluding ARS		27,178				27,178		
		942		942		27,170		
Foreign currency forward contracts								
Commodity futures contracts		2,310		2,310				
Commodity options contracts		5,369		5,369				
Trading securities	ф	38,504	ф	38,504	ф	AT 15 0	ф	. .
Total assets measured at fair value	\$	197,054	\$	163,101	\$	27,178	\$	6,775
		Total		Estimated Fair V		uly 3, 2010 ut Levels Used		
		Fair Value		Level 1	mp	Level 2		Level 3
Cash and cash equivalents	\$	60,006	\$	60,006	\$		\$	

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ARS	8,279			8,279)
Available-for-sale securities excluding					
ARS	27,102		27,102		
Foreign currency forward contracts	1,371	1,371			
Commodity futures contracts	(823)	(823)			
Commodity options contracts	(1,339)	(1,339)			
Trading securities	33,422	33,422			
Total assets measured at fair value	\$ 128,018	\$ 92,637	\$ 27,102	\$ 8,279)

As of July 2, 2011, the Company s long term investments included an ARS, Jefferson County Alabama Sewer Revenue Refunding Warrants, reported at a fair value of \$8,130, after reflecting a \$5,140 other than temporary impairment and a \$280 temporary decline in market value against its \$13,550 par value. In 2008, this ARS was determined to be other than temporarily impaired due to the duration and severity of the decline in fair value. The Company estimated the fair value of this ARS utilizing a valuation model with Level 3 inputs. This valuation model considered, among other items, a limited

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number of market trades, the credit risk of the collateral underlying the ARS, the credit risk of the bond insurer, interest rates and the amount and timing of expected future cash flows including the Company s assumption about the market expectation of the next successful auction. See Management s Discussion and Analysis of Financial Condition and Results of Operations regarding Jefferson County ARS. The Company classified this ARS as non-current and has included it in long term investments on the Condensed Consolidated Statements of Financial Position at July 2, 2011, December 31, 2010 and July 3, 2010 because the Company believes that the current condition of the ARS market may take more than twelve months to improve.

The following table presents additional information about the Company s financial instruments (all ARS) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at July 2, 2011 and July 3, 2010:

	2011	2010
Balance at January 1 Unrealized gain in other comprehensive loss	\$ 6,775 \$ 1,355	7,710 569
Balance at July 2 and July 3, respectively	\$ 8,130 \$	8,279

The \$7,500 carrying amount of the Company s industrial revenue development bonds at July 2, 2011 and July 3, 2010 approximates its estimated fair value as the bonds have a floating interest rate.

Note 5 Derivative Instruments and Hedging Activities

From time to time, the Company uses derivative instruments, including foreign currency forward contracts, commodity futures contracts and commodity option contracts, to manage its exposures to foreign exchange and commodity prices. Commodity futures contracts and most commodity option contracts are intended and effective as hedges of market price risks associated with the anticipated purchase of certain raw materials (primarily sugar). Foreign currency forward contracts are intended and effective as hedges of the Company s exposure to the variability of cash flows, primarily related to the foreign exchange rate changes of products manufactured in Canada and sold in the United States, and periodic equipment purchases from foreign suppliers denominated in a foreign currency. The Company does not engage in trading or other speculative use of derivative instruments.

The Company recognizes all derivative instruments as either assets or liabilities at fair value in the Condensed Consolidated Statement of Financial Position. Derivative assets are recorded in other receivables and derivative liabilities are recorded in accrued liabilities. The Company uses either hedge accounting or mark-to-market accounting for its derivative instruments. Derivatives that qualify for hedge accounting are designated as cash flow hedges by formally documenting the hedge relationships, including identification of the hedging instruments, the hedged items and other critical terms, as well as the Company s risk management objectives and strategies for undertaking the hedge transaction.

Changes in the fair value of the Company s cash flow hedges are recorded in accumulated other comprehensive loss, net of tax, and are reclassified to earnings in the periods in which earnings are affected by the hedged item. Substantially all amounts reported in accumulated other comprehensive loss for commodity derivatives are expected to be reclassified to cost of goods sold. Substantially all amounts reported in accumulated other comprehensive loss for foreign currency derivatives are expected to be reclassified to other

income (expense), net.

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The following table summarizes the Company s outstanding derivative contracts and their effects on its Condensed Consolidated Statements of Financial Position at July 2, 2011, December 31, 2010 and July 3, 2010:

	Notional Amounts	July 2, 2011 Assets			Liabilities	
Derivatives designated as hedging instruments:						
Foreign currency forward contracts	\$ 1,192	\$	368	\$		
Commodity futures contracts	7,773		615		(42)	
Commodity option contracts	1,160		566		(1)	
Total derivatives designated as hedges			1,549		(43)	
Derivatives not designated as hedging instruments:						
Commodity option contracts	370					
Total derivatives not designated as hedges						
Total derivatives		\$	1,549	\$	(43)	
	Notional Amounts	December 31, 2010 Assets			Liabilities	
Derivatives designated as hedging instruments:						
Foreign currency forward contracts	\$ 3,572	\$	942	\$		
Commodity futures contracts				Ψ		
Commodity futures contracts	4,407		2,310	Ψ		
Commodity option contracts	4,407 10,344			Ψ	(112)	
			2,310	Ψ	(112) (112)	
Commodity option contracts Total derivatives designated as hedges Derivatives not designated as hedging instruments:			2,310 5,481	Ψ		
Commodity option contracts Total derivatives designated as hedges Derivatives not designated as hedging instruments: Commodity option contracts			2,310 5,481	Ψ		
Commodity option contracts Total derivatives designated as hedges Derivatives not designated as hedging instruments: Commodity option contracts Total derivatives not designated as hedges			2,310 5,481 8,733		(112)	
Commodity option contracts Total derivatives designated as hedges Derivatives not designated as hedging instruments: Commodity option contracts		\$	2,310 5,481	\$		
Commodity option contracts Total derivatives designated as hedges Derivatives not designated as hedging instruments: Commodity option contracts Total derivatives not designated as hedges		\$	2,310 5,481 8,733		(112)	