

FIRST BUSEY CORP /NV/  
Form 10-Q  
May 13, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 10-Q

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended 3/31/2010

Commission File No. 0-15950

## FIRST BUSEY CORPORATION

(Exact name of registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction of  
Incorporation or organization)

**37-1078406**  
(I.R.S. Employer Identification No.)

**100 W. University Ave.,**

**Champaign, Illinois**  
(Address of principal

**61820**  
(Zip Code)

executive offices)

Registrant's telephone number, including area code: **(217) 365-4516**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                          | Outstanding at May 10, 2010 |
|--------------------------------|-----------------------------|
| Common Stock, \$.001 par value | 66,360,892                  |

**PART I - FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

## FIRST BUSEY CORPORATION and Subsidiaries

## CONSOLIDATED BALANCE SHEETS

March 31, 2010 and December 31, 2009

(Unaudited)

|  | March 31, 2010         | December 31, 2009 |
|--|------------------------|-------------------|
|  | (dollars in thousands) |                   |
| <b>Assets</b>  |                        |                   |
| Cash and due from banks  | \$ 218,867             | \$ 207,071        |
| Securities available for sale  | 530,215                | 569,640           |
| Loans held for sale (fair value 2010 \$29,749; 2009 \$29,736)  | 29,141                 | 29,153            |
| Loans (net of allowance for loan losses 2010 \$94,929; 2009 \$100,179)   | 2,582,723              | 2,663,491         |
| Premises and equipment   | 76,322                 | 77,528            |
| Goodwill   | 20,686                 | 20,686            |
| Other intangible assets  | 22,622                 | 23,644            |
| Cash surrender value of bank owned life insurance  | 36,427                 | 35,750            |
| Other real estate owned  | 18,511                 | 17,241            |
| Deferred tax asset, net  | 65,169                 | 66,496            |
| Other assets   | 101,797                | 104,152           |
| Total assets   | \$ 3,702,480           | \$ 3,814,852      |
| <b>Liabilities and Stockholders Equity</b>   |                        |                   |
| <b>Liabilities</b>   |                        |                   |
| Deposits:  |                        |                   |
| Noninterest bearing  | \$ 443,207             | \$ 468,230        |
| Interest bearing   | 2,635,811              | 2,702,850         |
| Total deposits   | \$ 3,079,018           | \$ 3,171,080      |
| Securities sold under agreements to repurchase   | 133,297                | 142,325           |
| Long-term debt   | 73,076                 | 82,076            |
| Junior subordinated debt owed to unconsolidated trusts   | 55,000                 | 55,000            |
| Other liabilities  | 33,373                 | 36,243            |
| Total liabilities  | \$ 3,373,764           | \$ 3,486,724      |
| <b>Stockholders Equity</b>   |                        |                   |
| Preferred stock, \$.001 par value, 1,000,000 shares authorized, issued - 2008 series T, 100,000 shares, \$1,000 liquidation value; | \$ 99,493              | \$ 99,460         |
| Common stock, \$.001 par value, authorized 100,000,000 shares; issued 68,071,497   | 68                     | 68                |
| Additional paid-in capital   | 510,200                | 510,198           |
| Accumulated deficit  | (256,665)              | (256,976)         |
| Accumulated other comprehensive income   | 9,054                  | 8,812             |
| Total stockholders equity before treasury stock and unearned ESOP shares   | \$ 362,150             | \$ 361,562        |
| Common stock shares held in treasury at cost 1,650,605   | (32,183)               | (32,183)          |
| Unearned ESOP shares 60,000 shares   | (1,251)                | (1,251)           |
| Total stockholders equity  | \$ 328,716             | \$ 328,128        |
| Total liabilities and stockholders equity  | \$ 3,702,480           | \$ 3,814,852      |
| Common shares outstanding at period end  | 66,360,892             | 66,360,892        |

See accompanying notes to unaudited consolidated financial statements.



## FIRST BUSEY CORPORATION and Subsidiaries

## CONSOLIDATED STATEMENTS OF INCOME

For the Three Months Ended March 31, 2010 and 2009

(Unaudited)

|  | 2010   |        | 2009 |        |
|--|--|--------|------|--------|
|  | (dollars in thousands, except per share amounts) |        |      |        |
| <b>Interest income:</b>  |  |        |      |        |
| Interest and fees on loans   | \$   | 36,036 | \$   | 42,140 |
| Interest and dividends on investment securities:                           |  |        |      |        |
| Taxable interest income  |  | 3,905  |      | 5,272  |
| Non-taxable interest income  |  | 752    |      | 858    |
| Dividends  |  |        |      | 5      |
| Total interest income  | \$   | 40,693 | \$   | 48,275 |
| <b>Interest expense:</b>   |  |        |      |        |
| Deposits   | \$   | 9,951  | \$   | 17,817 |
| Federal funds purchased and securities sold under agreements to repurchase |  | 163    |      | 344    |
| Short-term borrowings  |  |        |      | 499    |
| Long-term debt   |  | 894    |      | 1,274  |
| Junior subordinated debt owed to unconsolidated trusts                     |  | 680    |      | 777    |
| Total interest expense   | \$   | 11,688 | \$   | 20,711 |
| Net interest income  | \$   | 29,005 | \$   | 27,564 |
| Provision for loan losses  |  | 14,700 |      | 10,000 |
| Net interest income after provision for loan losses                        | \$   | 14,305 | \$   | 17,564 |
| <b>Other income:</b>   |  |        |      |        |
| Remittance processing  | \$   | 2,620  | \$   | 3,254  |
| Trust fees   |  | 4,210  |      | 3,205  |
| Commissions and brokers' fees, net   |  | 440    |      | 519    |
| Service charges on deposit accounts  |  | 2,733  |      | 2,858  |
| Other service charges and fees   |  | 1,210  |      | 1,139  |
| Gain on sales of loans   |  | 2,438  |      | 2,418  |
| Security gains, net  |  | 742    |      | 21     |
| Other operating income   |  | 1,901  |      | 2,708  |
| Total other income   | \$   | 16,294 | \$   | 16,122 |
| <b>Other expenses:</b>   |  |        |      |        |
| Salaries and wages   | \$   | 9,666  | \$   | 10,629 |
| Employee benefits  |  | 2,639  |      | 2,817  |
| Net occupancy expense of premises  |  | 2,342  |      | 2,575  |
| Furniture and equipment expenses   |  | 1,531  |      | 1,936  |
| Data processing  |  | 1,896  |      | 1,732  |
| Amortization of intangible assets  |  | 1,023  |      | 1,090  |
| FDIC insurance expense   |  | 1,380  |      | 694    |
| OREO expense   |  | 393    |      | 138    |
| Other operating expenses   |  | 4,343  |      | 4,269  |
| Total other expenses   | \$   | 25,213 | \$   | 25,880 |
| Income before income taxes   | \$   | 5,386  | \$   | 7,806  |
| Income taxes   |  | 1,169  |      | 1,913  |
| <b>Net income</b>  | \$   | 4,217  | \$   | 5,893  |
| Preferred stock dividends and discount accretion                           |  | 1,282  |      | 387    |
| <b>Net income available to common shareholders</b>                         | \$   | 2,935  | \$   | 5,506  |
| <b>Basic earnings per common share</b>                                     | \$   | 0.04   | \$   | 0.15   |
| <b>Diluted earnings per common share</b>                                   | \$   | 0.04   | \$   | 0.15   |

|   |    |      |    |      |
|---|----|------|----|------|
| <b>Dividends declared per share of common stock</b> | \$ | 0.04 | \$ | 0.20 |
|---|----|------|----|------|

See accompanying notes to unaudited consolidated financial statements

## FIRST BUSEY CORPORATION and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Three Months Ended March 31, 2010 and 2009

(Unaudited)

|   | 2010                   |                | 2009               |
|---|------------------------|----------------|--------------------|
|   | (dollars in thousands) |                |                    |
| <b>Cash Flows from Operating Activities</b>   |                        |                |                    |
| Net income  | \$                     | 4,217          | \$ 5,893           |
| Adjustments to reconcile net income to net cash provided by operating activities:   |                        |                |                    |
| Stock-based and non-cash compensation   |                        | 35             | 36                 |
| Depreciation and amortization   |                        | 2,587          | 2,935              |
| Provision for loan losses   |                        | 14,700         | 10,000             |
| Provision for deferred income taxes   |                        | (891)          | 3,704              |
| Amortization of security premiums and discounts, net                                |                        | 1,286          | 998                |
| Security gains, net   |                        | (742)          | (21)               |
| Gain on sales of loans  |                        | (2,438)        | (2,418)            |
| Settlement of post retirement benefit liabilities                                   |                        |                | (2,021)            |
| Increase in cash surrender value of bank owned life insurance                       |                        | (677)          | (349)              |
| (Decrease) in deferred compensation, net  |                        | (7)            | (20)               |
| Change in assets and liabilities:   |                        |                |                    |
| Decrease in other assets  |                        | 2,638          | 2,816              |
| Decrease in other liabilities   |                        | (1,077)        | (4,234)            |
| (Decrease) increase in interest payable   |                        | (1,786)        | 466                |
| Decrease (Increase) in income taxes receivable                                      |                        | 2,060          | (799)              |
| <b>Net cash provided by operating activities before loan originations and sales</b> | <b>\$</b>              | <b>19,905</b>  | <b>\$ 16,986</b>   |
| Loans originated for sale   |                        | (102,886)      | (158,773)          |
| Proceeds from sales of loans  |                        | 105,336        | 106,845            |
| <b>Net cash provided by (used in) operating activities</b>                          | <b>\$</b>              | <b>22,355</b>  | <b>\$ (34,942)</b> |
| <b>Cash Flows from Investing Activities</b>   |                        |                |                    |
| Proceeds from sales of securities available for sale                                |                        | 28,364         | 4,627              |
| Proceeds from maturities of securities available for sale                           |                        | 54,043         | 52,166             |
| Purchase of securities available for sale   |                        | (43,124)       | (112,695)          |
| Proceeds from sale of other stock   |                        |                | 755                |
| Decrease in loans   |                        | 61,486         | 27,823             |
| Proceeds from sale of other real estate properties                                  |                        | 3,027          | 1,319              |
| Purchases of premises and equipment   |                        | (359)          | (1,003)            |
| <b>Net cash provided by (used in) investing activities</b>                          | <b>\$</b>              | <b>103,437</b> | <b>\$ (27,008)</b> |

(continued on next page)



## FIRST BUSEY CORPORATION and Subsidiaries

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

For the Three Months Ended March 31, 2010 and 2009

(Unaudited)

|  | 2010                   | 2009               |
|--|------------------------|--------------------|
|  | (dollars in thousands) |                    |
| <b>Cash Flows From Financing Activities</b>  |                        |                    |
| Net decrease in certificates of deposit  | \$ (82,286)            | \$ (22,812)        |
| Net (decrease) increase in demand, money market and savings deposits                       | (9,776)                | 6,320              |
| Cash dividends paid  | (3,906)                | (7,163)            |
| Net decrease in Federal funds purchased and securities sold under agreements to repurchase | (9,028)                | (39,345)           |
| Principal payments on short-term borrowings  |                        | (25,000)           |
| Principal payments on long-term debt   | (9,000)                | (1,750)            |
| Proceeds from issuance of CPP preferred stock and warrants                                 |                        | 100,000            |
| <b>Net cash used in (provided by) financing activities</b>                                 | <b>\$ (113,996)</b>    | <b>\$ 10,250</b>   |
| <b>Net increase (decrease) in cash and due from banks</b>                                  | <b>\$ 11,796</b>       | <b>\$ (51,700)</b> |
| <b>Cash and due from banks, beginning</b>  | <b>\$ 207,071</b>      | <b>\$ 190,113</b>  |
| <b>Cash and due from banks, ending</b>   | <b>\$ 218,867</b>      | <b>\$ 138,413</b>  |
| <b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>                                   |                        |                    |
| <b>Cash payments for:</b>  |                        |                    |
| Interest   | \$ 13,474              | \$ 20,244          |
| <b>Non-cash investing and financing activities:</b>  |                        |                    |
| Other real estate acquired in settlement of loans  | \$ 4,582               | \$ 2,491           |
| Non-cash stock option activity   | \$                     | \$ 22              |
| Dividends accrued  | \$ 758                 | \$ 465             |

See accompanying notes to unaudited consolidated financial statements

## FIRST BUSEY CORPORATION and Subsidiaries

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

|   | Three Months Ended     |          |
|---|------------------------|----------|
|   | 2010                   | 2009     |
|   | March 31,              |          |
|   | (dollars in thousands) |          |
| Net income  | \$ 4,217               | \$ 5,893 |
| Other comprehensive income, before tax:                           |                        |          |
| Unrealized net gains on securities:                               |                        |          |
| Unrealized net holding gains arising during period                | \$ 1,144               | \$ 55    |
| Less reclassification adjustment for gains included in net income | (742)                  | (21)     |
| Other comprehensive income, before tax                            | \$ 402                 | \$ 34    |
| Income tax expense related to items of other comprehensive loss   | 160                    | 13       |
| Other comprehensive income, net of tax                            | \$ 242                 | \$ 21    |
| Comprehensive income  | \$ 4,459               | \$ 5,914 |

See accompanying notes to unaudited consolidated financial statements

## FIRST BUSEY CORPORATION and Subsidiaries

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

**Note 1: Basis of Presentation**

The accompanying unaudited consolidated interim financial statements of First Busey Corporation (the Company), a Nevada corporation, have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for quarterly reports on Form 10-Q and do not include certain information and footnote disclosures required by U.S. generally accepted accounting principles (U.S. GAAP) for complete annual financial statements. Accordingly, these financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

The accompanying consolidated balance sheet as of December 31, 2009, which has been derived from audited financial statements, and the unaudited consolidated interim financial statements have been prepared in accordance with U.S. GAAP and reflect all adjustments that are, in the opinion of management, necessary for the fair presentation of the financial position and results of operations for the periods presented. All such adjustments are of a normal recurring nature. The results of operations for the three months ended March 31, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

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The consolidated financial statements include the accounts of the Company and its subsidiaries. All material intercompany transactions and balances have been eliminated in consolidation. Certain prior year amounts have been reclassified to conform to the current presentation with no effect on net income or stockholders' equity.

In preparing the accompanying consolidated financial statements, the Company's management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from those estimates. Material estimates which are particularly susceptible to significant change in the near term relate to the fair value of investment securities, the determination of the allowance for loan losses, including valuation of real estate and related loan collateral, and valuation allowance on the deferred tax asset.

The Company has evaluated subsequent events for potential recognition and/or disclosure through the date the consolidated

financial statements included in this Annual Report on Form 10-Q were issued. There were no significant subsequent events for the quarter ended March 31, 2010 through the date of these financial statements that warranted adjustment to or disclosure in the consolidated financial statement.

## **Note 2: Recent Accounting Pronouncements**

*FASB ASC Topic 815, Derivatives and Hedging.* New authoritative accounting guidance (Accounting Standards Update No. 2010-11) under ASC Topic 815 clarifies that the only form of an embedded credit derivative that is exempt from embedded derivative bifurcation requirements are those that relate to the subordination of one financial instrument to another. Entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The provisions of Topic 815 will be effective for the Company on July 1, 2010 and are not expected to have a significant impact on the Company's financial statements.

*FASB ASC Topic 820, Fair Value Measurements and Disclosures.* New authoritative accounting guidance (Accounting Standards Update No. 2009-5) under ASC Topic 820 provides guidance for measuring the fair value of a liability in circumstances in which a quoted price in an active market for the identical liability is not available. In such instances, a reporting entity is required to measure fair value utilizing a valuation technique that uses (i) the quoted price of the identical liability when traded as an asset, (ii) quoted prices for similar liabilities or similar liabilities when traded as assets, or (iii) another valuation technique that is consistent with the existing principles of ASC Topic 820, such as an income approach or market approach. The new authoritative accounting guidance also clarifies that when estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of the liability. The forgoing new authoritative accounting guidance under ASC Topic 820 became effective for the Company's financial statements beginning with the financial statements for the year-ended December 31, 2009 and did not have a significant impact on the Company's financial statements.

*FASB ASC Topic 820-10, Fair Value Measurements and Disclosures - Improving Disclosures About Fair Value Measurements.* New authoritative accounting guidance (Accounting Standards Update No. 2010-06) in this update require new disclosures about significant transfers in and out of Level 1 and Level 2 fair value measurements. The amendments also require a reporting entity to provide information about activity for purchases, sales, issuances and settlements in Level 3 fair value measurements and clarify disclosures about the level of disaggregation and disclosures about inputs and valuation techniques. This update became effective for the Company for interim and annual reporting periods beginning after December 15, 2009 and did not have a significant impact on the Company's financial statements.

*FASB ASC Topic 860, Transfers and Servicing - Accounting for Transfers of Financial Assets.* New authoritative accounting guidance (Accounting Standards Update No. 2009-16) under ASC Topic 860 amends prior guidance to enhance reporting about transfers of financial assets, including securitizations, and where companies have continuing exposure to the risks related to transferred financial assets. ASC Topic 860 eliminates the concept of a qualifying special-purpose entity and changes the requirements for derecognizing financial assets. The provision became effective on January 1, 2010 and did not have a significant impact on the Company's financial statements.

**Note 3: Securities**

The amortized cost and fair values of securities available for sale are summarized as follows:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(dollars in thousands) | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|--|-------------------------------|---------------|
| <b>March 31, 2010:</b>                                   |                   |  |                               |               |
| U.S. Treasury securities                                 | \$ 709            | \$ 19  | \$                            | \$ 728        |
| Obligations of U.S. government corporations and agencies | 338,630           | 7,184  | (207)                         | 345,607       |
| Obligations of states and political subdivisions         | 77,366            | 2,809  | (119)                         | 80,056        |
| Mortgage-backed securities                               | 94,638            | 4,039  |                               | 98,677        |
| Corporate debt securities                                | 1,971             | 64   | (1)                           | 2,034         |
| Mutual funds and other equity securities                 | 513,314           | 14,115   | (327)                         | 527,102       |
|  | 1,875             | 1,238  |                               | 3,113         |
|  | \$ 515,189        | \$ 15,353  | \$ (327)                      | \$ 530,215    |

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(dollars in thousands) | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|--|-------------------------------|---------------|
| <b>December 31, 2009:</b>                                |                   |  |                               |               |
| U.S. Treasury securities                                 | \$ 710            | \$ 72  | \$                            | \$ 782        |
| Obligations of U.S. government corporations and agencies | 339,023           | 7,401  | (394)                         | 346,030       |
| Obligations of states and political subdivisions         | 80,229            | 2,480  | (163)                         | 82,546        |
| Mortgage-backed securities                               | 131,229           | 4,058  | (2)                           | 135,285       |
| Corporate debt securities                                | 1,662             | 63   | (4)                           | 1,721         |
| Mutual funds and other equity securities                 | 552,853           | 14,074   | (563)                         | 566,364       |
|  | 2,163             | 1,113  |                               | 3,276         |
|  | \$ 555,016        | \$ 15,187  | \$ (563)                      | \$ 569,640    |

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The following presents information pertaining to securities with gross unrealized losses as of March 31, 2010 and December 31, 2009, aggregated by investment category and length of time that individual securities have been in continuous loss position:

|  | Less than 12 months    |                   | Greater than 12 months |                   | Total            |                   |
|--|------------------------|-------------------|------------------------|-------------------|------------------|-------------------|
|  | Fair Value             | Unrealized Losses | Fair Value             | Unrealized Losses | Fair Value       | Unrealized Losses |
|  | (dollars in thousands) |                   |                        |                   |                  |                   |
| <b>March 31, 2010:</b>                                   |                        |                   |                        |                   |                  |                   |
| Obligations of U.S. government agencies and corporations | \$ 44,818              | \$ 207            | \$                     | \$                | \$ 44,818        | \$ 207            |
| Obligations of states and political subdivisions         | 1,456                  | 2                 | 4,756                  | 117               | 6,212            | 119               |
| Mortgage-backed securities(1)                            | 330                    |                   |                        |                   | 330              |                   |
| Corporate debt securities                                | 151                    | 1                 |                        |                   | 151              | 1                 |
| <b>Total temporarily impaired securities</b>             | <b>\$ 46,755</b>       | <b>\$ 210</b>     | <b>\$ 4,756</b>        | <b>\$ 117</b>     | <b>\$ 51,511</b> | <b>\$ 327</b>     |

(1) Unrealized loss was less than one thousand dollars

|  | Less than 12 months    |                   | Greater than 12 months |                   | Total            |                   |
|--|------------------------|-------------------|------------------------|-------------------|------------------|-------------------|
|  | Fair Value             | Unrealized Losses | Fair Value             | Unrealized Losses | Fair Value       | Unrealized Losses |
|  | (dollars in thousands) |                   |                        |                   |                  |                   |
| <b>December 31, 2009:</b>                                |                        |                   |                        |                   |                  |                   |
| Obligations of U.S. government agencies and corporations | \$ 53,357              | \$ 394            | \$                     | \$                | \$ 53,357        | \$ 394            |
| Obligations of states and political subdivisions         | 5,772                  | 24                | 5,759                  | 139               | 11,531           | 163               |
| Mortgage-backed securities                               | 427                    | 2                 |                        |                   | 427              | 2                 |
| Corporate debt securities                                |                        |                   | 96                     | 4                 | 96               | 4                 |
| <b>Total temporarily impaired securities</b>             | <b>\$ 59,556</b>       | <b>\$ 420</b>     | <b>\$ 5,855</b>        | <b>\$ 143</b>     | <b>\$ 65,411</b> | <b>\$ 563</b>     |

The total number of investment securities in an unrealized loss position as of March 31, 2010 and December 31, 2009 was 30 and 42, respectively. The unrealized losses resulted from changes in market interest rates and liquidity, not from changes in the probability of receiving the contractual cash flows. The Company does not intend to sell the securities and it is not more-likely-than-not that the Company will be required to sell the securities prior to recovery of amortized cost. Full collection of the amounts due according to the contractual terms of the securities is expected; therefore, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2010.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and whether we have the intent to sell the security and it is more likely than not we will have to sell the security before recovery of its cost basis.

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The amortized cost and fair value of debt securities available for sale as of March 31, 2010, by contractual maturity, are shown below. Mutual funds and other equity securities do not have stated maturity dates and therefore are not included in the following maturity summary.

|  | Amortized<br>Cost      | Fair<br>Value |
|--|------------------------|---------------|
|  | (dollars in thousands) |               |
| Due in one year or less                | \$ 111,461             | \$ 112,628    |
| Due after one year through five years  | 262,077                | 269,711       |
| Due after five years through ten years | 66,179                 | 68,271        |
| Due after ten years                    | 73,597                 | 76,492        |
|  | \$ 513,314             | \$ 527,102    |

Investment securities with carrying amounts of \$317.9 million and \$400.3 million on March 31, 2010 and December 31, 2009, respectively, were pledged as collateral for public deposits, securities sold under agreements to repurchase and for other purposes as required or permitted by law.

**Note 4: Loans**

The major classifications of loans as of March 31, 2010 and December 31, 2009 were as follows:

|  | March 31, 2010         | December 31, 2009 |
|--|------------------------|-------------------|
|  | (dollars in thousands) |                   |
| Commercial                                     | \$ 380,141             | \$ 390,358        |
| Real estate construction                       | 306,728                | 328,052           |
| Real estate - farmland                         | 50,011                 | 62,049            |
| Real estate - 1-4 family residential mortgage  | 647,856                | 657,738           |
| Real estate - multifamily mortgage             | 271,014                | 276,303           |
| Real estate - non-farm nonresidential mortgage | 913,953                | 934,803           |
| Installment                                    | 70,837                 | 70,569            |
| Agricultural                                   | 36,086                 | 42,687            |
|  | \$ 2,676,626           | \$ 2,762,559      |
| Plus:  |                        |                   |
| Net deferred loan costs                        | 1,026                  | 1,111             |
|  | 2,677,652              | 2,763,670         |
| Less:  |                        |                   |
| Allowance for loan losses                      | 94,929                 | 100,179           |
| Net loans                                      | \$ 2,582,723           | \$ 2,663,491      |

Geographic distribution of loans excluding loans held for sale and deferred loan fees, by call report category, is as follows:

|            | Illinois               | March 31, 2010<br>Florida | Indiana   |
|------------|------------------------|---------------------------|-----------|
|            | (dollars in thousands) |                           |           |
| Commercial | \$ 330,107             | \$ 17,717                 | \$ 32,317 |

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|  |              |            |            |
|--|--------------|------------|------------|
| Real estate construction                         | 199,056      | 56,665     | 51,006     |
| Real estate - farmland                           | 45,634       | 4,377      |            |
| Real estate - 1 to 4 family residential mortgage | 488,217      | 143,447    | 16,193     |
| Real estate - multifamily mortgage               | 261,402      | 3,166      | 6,446      |
| Real estate - non-farm nonresidential mortgage   | 694,229      | 163,968    | 55,755     |
| Installment                                      | 68,989       | 1,419      | 430        |
| Agricultural                                     | 36,086       |            |            |
| Total  | \$ 2,123,720 | \$ 390,759 | \$ 162,147 |

|  | Illinois     | December 31, 2009<br>Florida<br>(dollars in thousands) | Indiana    |
|--|--------------|--|------------|
| Commercial                                       | \$ 339,410   | \$ 15,246  | \$ 35,702  |
| Real estate construction                         | 181,021      | 91,934   | 55,097     |
| Real estate - farmland                           | 57,703       | 4,346  |            |
| Real estate - 1 to 4 family residential mortgage | 492,355      | 145,619  | 19,764     |
| Real estate - multifamily mortgage               | 268,304      | 4,016  | 3,983      |
| Real estate - non-farm nonresidential mortgage   | 713,688      | 165,522  | 55,593     |
| Installment                                      | 68,474       | 1,660  | 435        |
| Agricultural                                     | 42,687       |  |            |
| Total  | \$ 2,163,642 | \$ 428,343   | \$ 170,574 |

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance for loan losses when management believes the uncollectibility of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.



Changes in the allowance for loan losses were as follows:

|   | <b>Three Months Ended March 31,</b> |             |
|---|-------------------------------------|-------------|
|   | <b>2010</b>                         | <b>2009</b> |
|   | <b>(dollars in thousands)</b>       |             |
| Balance, beginning of year                                    | \$ 100,179                          | \$ 98,671   |
| Provision for loan losses                                     | 14,700                              | 10,000      |
| Recoveries applicable to loan balances previously charged off | 5,907                               | 132         |
| Loan balances charged off                                     | 25,857                              | 20,305      |
| Balance, March 31   | \$ 94,929                           | \$ 88,498   |

A loan is impaired when, based on current information and events, it is probable the Company will be unable to collect scheduled payments of principal and interest payments when due according to the terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loans and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of the expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Loans contractually past due in excess of 90 days and loans classified as non-accrual are summarized as follows:

|  | <b>March 31,</b>              | <b>December 31,</b> |
|--|-------------------------------|---------------------|
|  | <b>2010</b>                   | <b>2009</b>         |
|  | <b>(dollars in thousands)</b> |                     |
| <b>Total loans 90 days past due and still accruing</b> |                               |                     |
| Illinois   | \$ 3,116                      | \$ 4,022            |
| Indiana  |                               |                     |
| Florida  |                               | 144                 |
|  | 3,116                         | 4,166               |
| <b>Total non-accrual loans</b>                         |                               |                     |
| Illinois   | \$ 32,918                     | \$ 24,009           |
| Indiana  | 20,986                        | 18,089              |
| Florida  | 43,726                        | 40,035              |
|  | 97,630                        | 82,133              |
| <b>Total non-performing loans</b>                      | \$ 100,746                    | \$ 86,299           |

Impaired loan totals in the categories below are net of partial charge-offs taken against those loans during the year. The balance shown does not reflect the total amounts due from the customer. The following table presents data on impaired loans:

|   | March 31,<br>2010<br>(dollars in thousands) | December 31,<br>2009 |
|---|---|----------------------|
| Impaired loans for which a specific allowance has been provided                         | \$ 11,340                                   | \$ 5,273             |
| Impaired loans for which no specific allowance has been provided                        | 92,271                                      | 97,128               |
| Other loans determined to be impaired for which no specific allowance has been provided | 35,367                                      | 30,541               |
| <b>Total loans determined to be impaired</b>  | <b>\$ 138,978</b>                           | <b>\$ 132,942</b>    |
| Allowance for loan loss for impaired loans included in the allowance for loan losses    | \$ 4,230                                    | \$ 1,850             |

#### Note 5: Goodwill

Other than goodwill, the Company does not have any other intangible assets that are not amortized. Goodwill is subject to at least annual impairment assessments. Then Company has established December 31 as the annual impairment assessment date. Goodwill is tested for impairment using a two-step process that begins with an estimation of the fair value of a reporting unit, which for the Company, is our operating segments. The first step is a screen for potential impairment and the second step measures the amount of impairment, if any. The first step utilizes Level 2 inputs to establish the estimated fair value of the reporting unit, which are primarily valuations of comparable public companies and comparable public transaction multiples. Due to the current economic conditions, it is possible we will evaluate our goodwill for impairment on a more frequent basis than annually. Future evaluations may result in further impairment.

During 2009, the Company recorded a full impairment of the goodwill associated with its banking operations totaling \$208.2 million. The remaining goodwill on the balance sheet relates to FirsTech, our remittance processing subsidiary, and Busey Wealth Management.

The Company determined that an interim impairment test on goodwill was not required during the quarter ended March 31, 2010.

**Note 6: Short-term Borrowings**

The following table sets forth the distribution of short-term borrowings and weighted average interest rates at March 31, 2010. Securities sold under agreements to repurchase generally represent overnight borrowing transactions.

|  |    | Securities sold under<br>agreements to<br>repurchase<br>(dollars in thousands) |
|--|----|--|
| <b>2010</b>                                      |    |  |
| Balance, March 31, 2010                          | \$ | 133,297  |
| Weighted average interest rate at end of period  |    | 0.48%  |
| Maximum outstanding at any month end             | \$ | 137,592  |
| Average daily balance                            | \$ | 134,560  |
| Weighted average interest rate during period (1) |    | 0.49%  |

(1)The weighted average interest rate is computed by dividing total interest for the period by the average daily balance outstanding.

**Note 7: Earnings Per Common Share**

Net income per common share has been computed as follows:

|   | Three Months Ended March 31,          |          |
|---|---------------------------------------|----------|
|   | 2010                                  | 2009     |
|   | (in thousands, except per share data) |          |
| Net income available to common stockholders   | \$ 2,935                              | \$ 5,506 |
| Shares:   |                                       |          |
| Weighted average common shares outstanding  | 66,361                                | 35,816   |
| Dilutive effect of outstanding options and warrants as determined by the application of the treasury stock method |                                       |          |
| Weighted average common shares outstanding, as adjusted for diluted earnings per share calculation                | 66,361                                | 35,816   |
| Basic earnings per common share   | \$ 0.04                               | \$ 0.15  |
| Diluted earnings per common share   | \$ 0.04                               | \$ 0.15  |

Basic earnings per share are computed by dividing net income for the year by the weighted average number of shares outstanding.

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Diluted earnings per share are determined by dividing net income for the year by the weighted average number of shares of common stock and common stock equivalents outstanding. Common stock equivalents assume exercise of stock options and use of proceeds to purchase treasury stock at the average market price for the period. If the average market price for the period exceeds the strike price of a stock option, that option is considered anti-dilutive and is excluded from the calculation of common stock equivalents. The calculation of the diluted earnings per share for the three months ended March 31, 2010 and 2009 does not reflect the assumed exercise of potentially dilutive stock options because the effect would have been anti-dilutive due to the lower market price for the period. None of the Company's 1,584,555 outstanding options or 573,833 warrants were potentially dilutive for the three months ended March 31, 2010 and 2009.

**Note 8: Stock-based Compensation**

Under the terms of the Company's stock option plans, the Company is allowed, but not required, to source stock option exercises from its inventory of treasury stock. The Company has historically sourced stock option exercises from its treasury stock inventory, including exercises for the year ended December 31, 2009. As of March 31, 2010, under the Company's stock repurchase plan, 895,655 additional shares were authorized for repurchase. The repurchase plan has no expiration date and expires when the Company has repurchased all of the remaining authorized shares. However, because of First Busey's participation in CPP, it will not be permitted to repurchase any shares of its common stock, other than in connection with benefit plans consistent with past practice, until such time as Treasury no longer holds any equity securities in the Company.

During the three months ended March 31, 2010, no stock options were granted or exercised and 8,200 stock options were forfeited. At March 31, 2010, there were 1,584,555 stock options outstanding and 1,517,055 stock options were exercisable, none of which had intrinsic value.

As of March 31, 2010, the Company had an insignificant amount of unrecognized stock option expense. The Company recognized an insignificant amount of compensation expense related to stock options for the three months ended March 31, 2010.

**Note 9: Income Taxes**

At March 31, 2010, the Company was under examination by the Internal Revenue Service for tax years 2007 and 2008. Although not finalized, the Company has \$1.1 million accrued for anticipated adjustments, including interest, as a result of the examination.

At March 31, 2010, the Company was not under examination by any other tax authorities. However, the Company has received notice the Illinois Department of Revenue intends to audit the Company's 2007 and 2008 income tax filings beginning in second quarter. The Company has also received notice that the Florida Department of Revenue intends to audit the Company's 2006, 2007 and 2008 Corporate income tax filings beginning in second quarter of 2010.

**Note 10: Outstanding Commitments and Contingent Liabilities**

*Legal Matters*

The Company and its subsidiaries are parties to legal actions which arise in the normal course of their business activities. In the opinion of management, the ultimate resolution of these matters is not expected to have a material effect on the financial position or the results of operations of the Company and its subsidiaries.

*Credit Commitments and Contingencies*

The Company and its subsidiaries are parties to credit related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company and its subsidiaries' exposure to credit loss are represented by the contractual amount of those commitments. The Company and its subsidiaries use the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. A summary of the contractual amount of the Company's exposure to off-balance-sheet risk follows:

|  | March 31, 2010         |         | December 31, 2009 |
|--|------------------------|---------|-------------------|
|  | (dollars in thousands) |         |                   |
| <b>Financial instruments whose contract amounts represent credit risk:</b> |                        |         |                   |
| Commitments to extend credit   | \$                     | 547,932 | \$ 544,589        |
| Standby letters of credit  |                        | 17,802  | 19,002            |

Commitments to extend credit are agreements to lend to a customer as long as no condition established in the contract has been violated. These commitments are generally at variable interest rates and generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer's obligation to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including bond financing and similar transactions and primarily have terms of one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Company holds collateral, which may include accounts receivable, inventory, property and equipment, income producing properties, supporting those commitments if deemed necessary. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the Company would be required to fund the commitment. The maximum potential amount of future payments the Company could be required to make is represented by the contractual amount shown in the summary above. If the commitment is funded, the Company would be entitled to seek recovery from the customer. As of March 31, 2010, and December 31, 2009, no amounts were recorded as liabilities for the Company's potential obligations under these guarantees.

As of March 31, 2010, the Company had no futures, forwards, swaps or option contracts, or other financial instruments with similar characteristics with the exception of rate lock commitments on mortgage loans to be held for sale.

**Note 11: Reportable Segments and Related Information**

Following the August 2009 merger of Busey Bank, N.A. into Busey Bank, the Company has three reportable segments, Busey Bank, FirsTech and Busey Wealth Management. Busey Bank provides a full range of banking services to individual and corporate customers through its branch network in downstate Illinois, through its branch in Indianapolis, Indiana, and through its branch network in southwest Florida. FirsTech provides remittance processing for online bill payments, lockbox and walk-in payments. Busey Wealth Management is the parent company of Busey Trust Company, which provides a full range of trust and investment management services, including estate and financial planning, securities brokerage, investment advice, tax preparation, custody services and philanthropic advisory services.

The Company's three reportable segments are strategic business units that are separately managed as they offer different products and services and have different marketing strategies.

The segment financial information provided below has been derived from the internal accounting system used by management to monitor and manage the financial performance of the Company. The accounting policies of the three segments are the same as those described in the summary of significant accounting policies in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.



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Following is a summary of selected financial information for the Company's business segments:

|  | Goodwill               |                      | Total Assets           |                      |
|--|------------------------|----------------------|------------------------|----------------------|
|  | March 31,<br>2010      | December 31,<br>2009 | March 31,<br>2010      | December 31,<br>2009 |
|  | (dollars in thousands) |                      | (dollars in thousands) |                      |
| <b><u>Goodwill &amp; Total Assets:</u></b> |                        |                      |                        |                      |
| Busey Bank                                 | \$                     | \$                   | \$ 3,654,780           | \$ 3,766,612         |
| FirsTech                                   | 8,992                  | 8,992                | 23,752                 | 23,294               |
| Busey Wealth Management                    | 11,694                 | 11,694               | 25,355                 | 24,731               |
| All Other                                  |                        |                      | (1,407)                | 215                  |
| Total Goodwill                             | \$ 20,686              | \$ 20,686            | \$ 3,702,480           | \$ 3,814,852         |

|                                  | Three Months Ended March 31, |           |
|----------------------------------|------------------------------|-----------|
|                                  | 2010                         | 2009      |
|                                  | (dollars in thousands)       |           |
| <b><u>Interest Income:</u></b>   |                              |           |
| Busey Bank                       | \$ 40,630                    | \$ 48,206 |
| FirsTech                         | 16                           | 10        |
| Busey Wealth Management          | 60                           | 60        |
| All Other                        | (13)                         | (1)       |
| Total Interest Income            | \$ 40,693                    | \$ 48,275 |
| <b><u>Interest Expense:</u></b>  |                              |           |
| Busey Bank                       | \$ 10,925                    | \$ 19,651 |
| FirsTech                         |                              |           |
| Busey Wealth Management          |                              |           |
| All Other                        | 763                          | 1,060     |
| Total Interest Expense           | \$ 11,688                    | \$ 20,711 |
| <b><u>Other Income:</u></b>      |                              |           |
| Busey Bank                       | \$ 10,751                    | \$ 10,333 |
| FirsTech                         | 2,641                        | 3,281     |
| Busey Wealth Management          | 3,526                        | 3,096     |
| All Other                        | (624)                        | (588)     |
| Total Other Income               | \$ 16,294                    | \$ 16,122 |
| <b><u>Net Income (loss):</u></b> |                              |           |
| Busey Bank                       | \$ 3,470                     | \$ 5,870  |
| FirsTech                         | 641                          | 822       |
| Busey Wealth Management          | 899                          | 562       |
| All Other                        | (793)                        | (1,361)   |
| Total Net Income                 | \$ 4,217                     | \$ 5,893  |

**Note 12: Fair Value Measurements**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. FASB ASC Topic 820 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

*Level 1 Inputs* - Unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

*Level 2 Inputs* - Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

*Level 3 Inputs* - Unobservable inputs for determining the fair values of assets or liabilities that reflect the Company's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to those Company assets and liabilities that are carried at fair value, effective January 1, 2009. Prior to 2009, these valuation methodologies were applied to only financial assets and liabilities that were carried at fair value.

There were no transfers between levels during the quarter ended March 31, 2010.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable data. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein.

*Securities Available for Sale.* Securities classified as available for sale are reported at fair value utilizing level 1 and level 2 measurements. For corporate debt, mutual funds and equity securities, unadjusted quoted prices in active markets for identical assets are utilized to determine fair value at the measurement date and have been classified as Level 1 in the ASC 820 fair value hierarchy. For all other securities, the Company obtains fair value measurements from an independent pricing service. The independent pricing service evaluations are based on market data. The independent pricing service utilizes evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information and for structured securities, cash flow and, when available, loan performance data. Because many fixed income securities do not trade on a daily basis, the independent pricing service evaluated pricing applications apply available information as applicable through processes such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing, to prepare evaluations. In addition, the independent pricing service uses model processes, such as the Option Adjusted Spread model to assess interest rate impact and develop prepayment scenarios. The models and processes take into account market convention. For each asset class, a team of evaluators gathers information from market sources and integrates relevant credit information, perceived market movements and sector news into the evaluated pricing applications and models.

The market inputs that the independent pricing service normally seeks for evaluations of securities, listing in approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data including market research publications. The independent pricing service also monitors market indicators, industry and economic events. Information of this nature is a trigger to acquire further market data. For certain security types, additional inputs may be used, or some of the market inputs may not be applicable. Evaluators may prioritize inputs differently on any given day for any security based on market conditions, and not all inputs listed are available for use in the evaluation process for each security evaluation on a given day. Since the data utilized was observable, the securities have been classified as level 2 in the ASC 820 fair value hierarchy.

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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of March 31, 2010 and December 31, 2009, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|  | Level 1<br>Inputs | Level 2<br>Inputs<br>(dollars in thousands) | Level 3<br>Inputs | Total<br>Fair Value |
|--|-------------------|---|-------------------|---------------------|
| <b>March 31, 2010</b>                            |                   |   |                   |                     |
| Securities available-for-sale:                   |                   |   |                   |                     |
| U.S. Treasury                                    | \$                | \$ 728                                      | \$                | \$ 728              |
| U.S. government agencies and corporations        |                   | 345,607                                     |                   | 345,607             |
| Obligations of states and political subdivisions |                   | 80,056                                      |                   | 80,056              |
| Mortgage-backed                                  |                   | 98,677                                      |                   | 98,677              |
| Corporate debt securities                        | 2,034             |   |                   | 2,034               |
| Mutual funds and other equity                    | 3,113             |   |                   | 3,113               |
|  | \$ 5,147          | \$ 525,068                                  | \$                | \$ 530,215          |
| <b>December 31, 2009</b>                         |                   |   |                   |                     |
| Securities available-for-sale:                   |                   |   |                   |                     |
| U.S. Treasury                                    | \$                | \$ 782                                      | \$                | \$ 782              |
| U.S. government agencies and corporations        |                   | 346,030                                     |                   | 346,030             |
| Obligations of states and political subdivisions |                   | 82,546                                      |                   | 82,546              |
| Mortgage-backed                                  |                   | 135,285                                     |                   | 135,285             |
| Corporate debt                                   | 1,721             |   |                   | 1,721               |
| Mutual funds and other equity                    | 3,276             |   |                   | 3,276               |
|  | \$ 4,997          | \$ 564,643                                  | \$                | \$ 569,640          |

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

*Impaired Loans.* The Company does not record impaired loans at fair value on a recurring basis. However, periodically, a loan is considered impaired and is reported at the fair value of the underlying collateral, less estimated costs to sell, if repayment is expected solely from the collateral. Impaired loans measured at fair value typically consist of loans on non-accrual status and restructured loans in compliance with modified terms. Collateral values are estimated using a combination of observable inputs, including recent appraisals and unobservable inputs based on customized discounting criteria. Due to the significance of the unobservable inputs, all impaired loan fair values have been classified as level 3 in the ASC 820 fair value hierarchy.

Non-financial assets and non-financial liabilities measured at fair value include foreclosed assets (upon initial recognition or subsequent impairment). Foreclosed assets are measured using a combination of observable inputs, including recent appraisals and unobservable inputs based on customized discounting criteria. Due to the significance of the unobservable inputs, all foreclosed asset fair values have been classified as level 3 in the ASC 820 fair value hierarchy.

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The following table summarizes financial assets and financial liabilities measured at fair value on a non-recurring basis as of March 31, 2010 and December 31, 2009, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|                          | Level 1<br>Inputs      | Level 2<br>Inputs | Level 3<br>Inputs | Total<br>Fair Value |
|--------------------------|------------------------|-------------------|-------------------|---------------------|
|                          | (dollars in thousands) |                   |                   |                     |
| <b>March 31, 2010</b>    |                        |                   |                   |                     |
| Impaired loans           | \$                     | \$                | \$ 134,748        | \$ 134,748          |
| Foreclosed assets        |                        |                   | 18,511            | 18,511              |
| <b>December 31, 2009</b> |                        |                   |                   |                     |
| Impaired loans           | \$                     | \$                | \$ 131,092        | \$ 131,092          |
| Foreclosed assets        |                        |                   | 17,241            | 17,241              |

FASB ASC Topic 825 requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. A detailed description of the valuation methodologies used in estimating the fair value of financial instruments is set forth in the 2009 Form 10-K.

The estimated fair values of financial instruments were as follows:

|   | March 31, 2010         |               | December 31, 2009  |               |
|---|------------------------|---------------|--------------------|---------------|
|   | Carrying<br>Amount     | Fair<br>Value | Carrying<br>Amount | Fair<br>Value |
|   | (dollars in thousands) |               |                    |               |
| <b>Financial assets:</b>  |                        |               |                    |               |
| Securities  | 530,215                | 530,215       | 569,641            | 569,641       |
| Loans held for sale   | 29,141                 | 29,749        | 29,153             | 29,736        |
| Loans, net  | 2,582,723              | 2,620,447     | 2,663,491          | 2,697,857     |
| Accrued interest receivable   | 14,908                 | 14,908        | 15,286             | 15,286        |
| <b>Financial liabilities:</b>   |                        |               |                    |               |
| Deposits  | 3,079,018              | 3,087,439     | 3,171,080          | 3,182,759     |
| Federal funds purchased and securities sold<br>under agreements to repurchase | 133,297                | 133,294       | 142,325            | 142,341       |
| Long-term debt  | 73,076                 | 75,947        | 82,076             | 84,869        |
| Junior subordinated debt owed to unconsolidated<br>trusts                     | 55,000                 | 53,754        | 55,000             | 53,375        |
| Accrued interest payable  | 6,305                  | 6,305         | 8,091              | 8,091         |

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is management's discussion and analysis of the financial condition of First Busey Corporation and subsidiaries (referred to herein as First Busey, Company, we, or our) at March 31, 2010 (unaudited), as compared with December 31, 2009, and the results of operations for the three months ended March 31, 2010 and 2009 (unaudited). Management's discussion and analysis should be read in conjunction with First Busey's consolidated financial statements and notes thereto appearing elsewhere in this quarterly report, as well as our 2009 Annual Report on Form 10-K.

**EXECUTIVE SUMMARY**

*Operating Results*

We were profitable in the first quarter of 2010 despite a \$14.7 million provision for loan losses:

- Net income was \$4.2 million for the quarter ended March 31, 2010 compared to net income of \$5.9 million for the quarter ended March 31, 2009.
- Income available to common shareholders (includes TARP dividends and discount amortization) for the quarter ended March 31, 2010 was \$2.9 million, or \$0.04 per fully-diluted common share, compared to \$5.5 million, or \$0.15 per fully-diluted common share, for the quarter ended March 31, 2009.
- Pre-provision, pre-tax net income was \$20.1 million for the quarter ended March 31, 2010 compared to \$12.0 million for the quarter ended December 31, 2009 and \$17.8 million for the quarter ended March 31, 2009.
- Net interest margin increased to 3.52% for the first quarter of 2010, net of reversals of interest from loans placed on non-accrual, which was an increase from 3.36% for the fourth quarter of 2009 and 2.89% for the first quarter of 2009.
- Our efficiency ratio (a measurement that roughly shows the percentage cost of each dollar of revenue) for the quarter ended March 31, 2010 improved to 53.69% as compared to 70.71% for the quarter ended December 31, 2009 and 56.02% for the quarter ended March 31, 2009.
- Total revenue, net of interest expense and security gains, for the first quarter of 2010 was \$44.6 million compared to \$46.0 million for the fourth quarter of 2009 and \$43.6 million for the first quarter of 2009.

*Pre-provision, Pre-tax Non-GAAP Reconciliation*

The following pre-provision, pre-tax (PPPT) non-GAAP reconciliation presents our adjusted PPPT income after items we consider to be either non-recurring or non-persistent, as they were significantly higher or due to the significant economic challenges in 2010 and 2009. While certain of these items are non-recurring in nature, such as bank owned life insurance settlement, others will continue to occur, but we do not expect them to be at the same levels in future years as the were in 2010 or 2009.

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|   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2010                            | 2009      |
|   | (dollars in thousands)          |           |
| <b>Pre-tax, Pre-Provision Profit, GAAP Basis</b>          | \$ 20,086                       | \$ 17,806 |
| <b>Income items:</b>                                      |                                 |           |
| Bank owned life insurance settlement                      |                                 | (2,021)   |
| (Gains) losses from private equity fund investments       | (200)                           | 400       |
| Security gains  | (742)                           | (21)      |
| Non-recurring portion of bank owned life insurance income | (300)                           |           |
| <b>Expense items:</b>                                     |                                 |           |
| FDIC assessment   |                                 | (600)     |
| Employee related costs                                    |                                 | 33        |
| OREO expenses   | 254                             | 110       |
| <b>Adjusted pre-provision, pre-tax profit</b>             | \$ 19,098                       | \$ 15,707 |

*Asset Quality*

Our credit metrics at March 31, 2010 were fairly flat compared to December 31, 2009 levels, but remained significantly better than peak levels at September 30, 2009. The credit metric declines were not outside of expectations and were primarily related to credits we anticipated may have issues during 2010. We expect gradual improvement in these credit metrics throughout 2010 depending on market specific economic conditions. The key metrics are as follows:

- Loans 30-89 days past due increased to \$24.6 million at March 31, 2010 up from \$12.5 million at December 31, 2009, but down from a peak of \$61.3 million at March 31, 2009.
- Non-performing loans increased to \$100.7 million at March 31, 2010 from \$86.3 million at December 31, 2009, but a decline from \$172.5 million at September 30, 2009.
- Illinois non-performing loans increased to \$36.0 million at March 31, 2010 up from \$28.0 million at December 31, 2009 compared to \$42.8 million at September 30, 2009.
- Florida non-performing loans increased to \$43.7 million at March 31, 2010 up from \$40.2 million at December 31, 2009 compared to \$113.3 million at September 30, 2009.
- Indiana non-performing loans increased to \$21.0 million at March 31, 2010 up from \$18.1 million at December 31, 2009 compared to \$16.4 million at September 30, 2009.
- Other real estate owned increased to \$18.5 million at March 31, 2010 from \$17.2 million at December 31, 2009 compared to \$16.6 million at September 30, 2009.
- The ratio of non-performing assets to total loans plus other real estate owned increased to 4.38% at March 31, 2010 from 3.68% at December 31, 2009 compared to 6.26% at September 30, 2009.
- Allowance for loan losses to non-performing loan ratio was 94.2% at March 31, 2010 a decrease from 116.1% at December 31, 2009 compared to 69.6% at September 30, 2009.
- Allowance for loan losses to total loans was 3.51% at March 31, 2010 down from 3.59% at December 31, 2009 compared to 4.00% at September 30, 2009.

We continue to believe the peak of our non-performing assets occurred in the quarter ended September 30, 2009. We significantly reduced our non-performing loans during the fourth quarter of 2009 primarily through a sale of problem loans, which were largely in the southwest Florida market. The primary reason for the movement in the first quarter of 2010 credit metrics was the acceleration of several notes into non-performing loans that were on our watch list in the fourth quarter of 2009, but we thought had a chance to turn around during 2010.

*Economic Conditions of Markets*



Overall, all of our markets appear to have stabilized. Our Illinois markets continue to perform well, despite an increase in non-performing loans. The primary area of our credit challenges within Illinois are subdivision projects, hotels and retail space. On a percentage of loan basis, our credit challenges remain within our Indianapolis and southwest Florida markets.

The Illinois markets possess strong industrial, academic and healthcare employment bases that have performed well relative to the rest of the United States. Our primary downstate Illinois markets of Champaign, Macon, McLean and Peoria counties are anchored by several strong, familiar and stable organizations.

Champaign County is home to the University of Illinois – Urbana/Champaign (U of I), the University’s primary campus. U of I has in excess of 42,000 students, and has grown annually over the last decade. Additionally, Champaign County healthcare providers serve a significant area of downstate Illinois and western Indiana. Macon County is home to Archer Daniels Midland (ADM), a Fortune 100 company and one of the largest agricultural processors in the world. ADM’s presence in Macon County supports many derivative businesses in the agricultural processing arena. Additionally, Macon County is home to Millikin University, and its healthcare providers serve a significant role in the market. McLean County is home to State Farm, Country Financial, Illinois State University and Illinois Wesleyan University. State Farm, a Fortune 100 company, is the largest employer in McLean County, and Country Financial and the universities provide additional stability to a growing area of downstate Illinois. Peoria County is home to Caterpillar, a Fortune 100 company, and Bradley University in addition to a large health care presence serving much of the western portion of downstate Illinois. The institutions noted above, coupled with over \$1.5 billion in agricultural output, anchor the communities in which they are located, and have provided a comparatively stable foundation for housing, employment and small business.

Southwest Florida has shown signs of stabilization and small signs of growth in areas such as unemployment and home sales. During 2010, in some areas of our Florida market, unemployment percentages decreased and mean home sales prices began to rise for the first time in years. However, we expect it will take southwest Florida a number of years to return to the economic strength it demonstrated just a few years ago.

## **EARNINGS PERFORMANCE**

### ***NET INTEREST INCOME***

Net interest income is the difference between interest income and fees earned on earning assets and interest expense incurred on interest-bearing liabilities. Interest rate levels and volume fluctuations within earning assets and interest-bearing liabilities impact net interest income. Net interest margin is tax-equivalent net interest income as a percent of average earning assets.

Certain assets with tax favorable treatment are evaluated on a tax-equivalent basis. Tax-equivalent basis assumes a federal income tax rate of 35%. Tax favorable assets generally have lower contractual pre-tax yields than fully taxable assets. A tax-equivalent analysis is performed by adding the tax savings to the earnings on tax favorable assets. After factoring in the tax favorable effects of these assets, the yields may be more appropriately evaluated against alternative earning assets. In addition to yield, various other risks are factored into the evaluation process.

The following table shows the consolidated average balance sheets, detailing the major categories of assets and liabilities, the interest income earned on interest-earning assets, the interest expense paid for the interest-bearing liabilities, and the related interest rates for the periods, or as of the dates, shown. All average information is provided on a daily average basis.

## AVERAGE BALANCE SHEETS AND INTEREST RATES

## THREE MONTHS ENDED MARCH 31, 2010 AND 2009

|  | Average<br>Balance     | 2010<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | 2009<br>Average<br>Yield/Rate | Yield/<br>Rate | Average<br>Volume | Change due to (1)<br>Average<br>Yield/Rate | Total<br>Change |
|--|------------------------|----------------------------|----------------|--------------------|-------------------------------|----------------|-------------------|--|-----------------|
|  | (dollars in thousands) |                            |                |                    |                               |                |                   |  |                 |
| <b>Assets</b>  |                        |                            |                |                    |                               |                |                   |  |                 |
| Interest-bearing bank deposits                         | \$ 104,332             | \$ 55                      | 0.21%          | \$ 60,243          | \$ 36                         | 0.24%          | \$ 24             | \$ (5)                                     | \$ 19           |
| Federal funds sold                                     |                        |                            | %              | 1,045              |                               | %              |                   |  |                 |
| Investment securities                                  |                        |                            |                |                    |                               |                |                   |  |                 |
| U.S. Government obligations                            | 347,216                | 2,651                      | 3.10%          | 394,625            | 3,581                         | 3.68%          | (401)             | (529)                                      | (930)           |
| Obligations of states and political subdivisions (1)   | 80,739                 | 1,157                      | 5.81%          | 89,489             | 1,320                         | 5.98%          | (126)             | (37)                                       | (163)           |
| Other securities                                       | 129,303                | 1,199                      | 3.76%          | 148,299            | 1,660                         | 4.54%          | (197)             | (264)                                      | (461)           |
| Loans (net of unearned interest) (1) (2)               | 2,740,631              | 36,130                     | 5.35%          | 3,251,912          | 42,219                        | 5.27%          | (6,731)           | 642  | (6,089)         |
| Total interest earning assets                          | \$ 3,402,221           | \$ 41,192                  | 4.91%          | \$ 3,945,613       | \$ 48,816                     | 5.02%          | \$ (7,431)        | \$ (193)                                   | \$ (7,624)      |
| Cash and due from banks                                | 79,915                 |                            |                | 84,348             |                               |                |                   |  |                 |
| Premises and equipment                                 | 77,190                 |                            |                | 81,582             |                               |                |                   |  |                 |
| Allowance for loan losses                              | (102,291)              |                            |                | (99,349)           |                               |                |                   |  |                 |
| Other assets   | 266,990                |                            |                | 398,596            |                               |                |                   |  |                 |
| Total Assets   | \$ 3,724,025           |                            |                | \$ 4,410,790       |                               |                |                   |  |                 |
| <b>Liabilities and Stockholders Equity</b>             |                        |                            |                |                    |                               |                |                   |  |                 |
| Interest-bearing transaction deposits                  | \$ 36,532              | \$ 16                      | 0.18%          | \$ 34,001          | \$ 37                         | 0.44%          | \$ 3              | \$ (24)                                    | \$ (21)         |
| Savings deposits                                       | 170,781                | 103                        | 0.24%          | 160,345            | 159                           | 0.40%          | 10                | (66)                                       | (56)            |
| Money market deposits                                  | 1,092,754              | 1,699                      | 0.63%          | 1,124,956          | 2,350                         | 0.85%          | (66)              | (585)                                      | (651)           |
| Time deposits  | 1,339,032              | 8,133                      | 2.46%          | 1,735,200          | 15,271                        | 3.57%          | (3,028)           | (4,110)                                    | (7,138)         |
| Short-term borrowings:                                 |                        |                            |                |                    |                               |                |                   |  |                 |
| Federal funds purchased                                |                        |                            |                | 467                |                               | %              |                   |  |                 |
| Repurchase agreements                                  | 134,560                | 163                        | 0.49%          | 140,050            | 344                           | 0.99%          | (13)              | (167)                                      | (180)           |
| Other  |                        |                            |                | 71,889             | 499                           | 2.82%          | (250)             | (249)                                      | (499)           |
| Long-term debt   | 80,376                 | 894                        | 4.51%          | 133,112            | 1,274                         | 3.88%          | (563)             | 183  | (380)           |
| Junior subordinated debt owed to unconsolidated trusts | 55,000                 | 680                        | 5.01%          | 55,000             | 777                           | 5.73%          |                   | (97)                                       | (97)            |
| Total interest-bearing liabilities                     | \$ 2,909,035           | \$ 11,688                  | 1.63%          | \$ 3,455,020       | \$ 20,711                     | 2.43%          | \$ (3,907)        | \$ (5,115)                                 | \$ (9,022)      |
| Net interest spread                                    |                        |                            | 3.28%          |                    |                               | 2.59%          |                   |  |                 |
| Noninterest bearing deposits                           | 449,338                |                            |                | 434,025            |                               |                |                   |  |                 |
| Other liabilities                                      | 34,949                 |                            |                | 44,418             |                               |                |                   |  |                 |
| Stockholders equity                                    | 330,703                |                            |                | 477,327            |                               |                |                   |  |                 |
| Total Liabilities and Stockholders Equity              | \$ 3,724,025           |                            |                | \$ 4,410,790       |                               |                |                   |  |                 |
| Interest income / earning assets (1)                   | \$ 3,402,221           | \$ 41,192                  | 4.91%          | \$ 3,945,613       | \$ 48,816                     | 5.02%          |                   |  |                 |
| Interest expense / earning assets                      | \$ 3,402,221           | \$ 11,688                  | 1.39%          | \$ 3,945,613       | \$ 20,711                     | 2.13%          |                   |  |                 |

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|                         |           |       |           |       |            |          |          |
|-------------------------|-----------|-------|-----------|-------|------------|----------|----------|
| Net interest margin (1) | \$ 29,504 | 3.52% | \$ 28,105 | 2.89% | \$ (3,524) | \$ 4,922 | \$ 1,398 |
|-------------------------|-----------|-------|-----------|-------|------------|----------|----------|

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(1) On a tax-equivalent basis assuming a federal income tax rate of 35% for 2010 and 2009

(2) Non-accrual loans have been included in average loans, net of unearned interest.

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The decrease in average earning assets and interest-bearing liabilities for the three month period ended March 31, 2010 as compared to the same period of 2009 was primarily related to the significant charge-off and loan sale activity in the second half of 2009. We expect average loans and interest-bearing liabilities to continue to decline as we continue to reduce our non-performing loans and reduce our exposure in nonowner-occupied commercial real estate in certain markets.

The overall yield on interest-earning assets declined in the first quarter of 2010 as compared to the same period of 2009. The decrease in yield was largely due to the low yield environment for investment securities combined with an increase in liquidity, most of which is held at low rates. Although rates have not declined significantly, a number of our higher yielding investment securities matured and we are not able to replace them with equivalent yield securities. We expect this to continue through at least the second quarter of 2010. Our yield on loans improved primarily through rising rates on performing loans, which was primarily attributable to our bankers instituting interest rate floors on many of our loans through the renewal process.

Conversely, non-accrual loans negatively affect loan yields, which have a greater effect on our overall yield on earning assets due to the relative size of our loan portfolio. As a loan is placed on non-accrual status, it stops accruing interest. Additionally, any interest that has accrued on the loan but has not yet been paid, is reversed.

Our interest-bearing liability rates declined across all deposit categories for the first quarter of 2010 as compared to the same period of 2009. Rates on certain short-term borrowings were essentially flat as short-term rates did not move significantly and our utilization of these instruments has declined. Due to the relative size of our deposit base as compared to our borrowings, the rate paid on interest-bearing liabilities continued to decline.

The decline in rates paid on interest-bearing liabilities more than offset the decline in yield on earnings assets, which led to an increase in our net interest margin percentage for the first quarter of 2010 as compared to the same period in 2009.

Quarterly net interest margins for the last two years are as follows:

|                | 2010  | 2009  | 2008  |
|----------------|-------|-------|-------|
| First Quarter  | 3.52% | 2.89% | 3.47% |
| Second Quarter |       | 2.92% | 3.46% |
| Third Quarter  |       | 3.03% | 3.34% |
| Fourth Quarter |       | 3.34% | 3.04% |

As demonstrated above, our non-accrual loans and non-core funding significantly impacted our net interest margin in a negative manner starting in the fourth quarter of 2008. As we reduced our non-core funding in the latter half of 2009 and significantly reduced our non-accrual loans in the fourth quarter of 2009, our net interest margin began to show significant positive movement. We have continued to improve our net interest margin primarily through improved funding rates. We believe we will be able to further improve our margin. However, our ability to improve our margin through liability rate decreases is minimal in light of the current historic low interest rate environment. As we are able to further reduce our non-accrual loans, it should allow us to reduce our non-core funding; both of which should help increase our average yield on loans and decrease our average rate on liabilities.

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While we remain committed to growth over the long term, we expect contraction in the balance sheet through at least the next quarter. Contraction will likely increase our net interest margin but reduce our net interest income. We expect our growth to be gradual and likely driven by core deposit funding. We anticipate any loan growth to be accretive to both net interest income and net interest margin.

Management attempts to mitigate the effects of an unpredictable interest-rate environment through effective portfolio management, prudent loan underwriting and operational efficiencies. Please refer to the Notes to Consolidated Financial Statement in our 2009 10-K for accounting policies underlying the recognition of interest income and expense.

*OTHER INCOME*

**OTHER INCOME**



## THREE MONTHS ENDED MARCH 31, 2010 AND 2009

|                                     | 2010                   | 2009      | %<br>Change |
|-------------------------------------|------------------------|-----------|-------------|
|                                     | (dollars in thousands) |           |             |
| Remittance payment processing       | \$ 2,620               | \$ 3,254  | (19.5)%     |
| Trust                               | 4,210                  | 3,205     | 31.4%       |
| Commissions and brokers fees, net   | 440                    | 519       | (15.2)%     |
| Service charges on deposit accounts | 2,733                  | 2,858     | (4.4)%      |
| Other service charges & fees        | 1,210                  | 1,139     | 6.2%        |
| Gain on sales of loans              | 2,438                  | 2,418     | 0.8%        |
| Security gains, net                 | 742                    | 21        | NM          |
| Other operating income              | 1,901                  | 2,708     | (29.8)%     |
| Total other income                  | \$ 16,294              | \$ 16,122 | 1.1%        |

Remittance payment processing revenue relates to our payment processing company, FirsTech. As discussed in our 2009 10-K Risk Factors, FirsTech's revenue was down in the first quarter of 2010 as compared to the same period of 2009 due to difficulties experienced in its cellular phone customer base. We do not expect further significant decline in FirsTech's revenue going forward.

Combined wealth management revenue, trust and commissions and brokers fees, net, increased for the first quarter of 2010 as compared to 2009. The increase was led by increased confidence in the securities markets, which increased assets under management and activity. Additionally, the decrease in our commissions and brokers fees, net was a result of our efforts to bring our brokerage business in line with our overall service models within Busey Wealth Management. Although the realignment resulted in decreased revenue, it has increased our profitability in our brokerage business and we believe it is an improved service to our customers.

Overall, service charges and loan gains remained stable for the first quarter of 2010 as compared to the same period in 2009. New regulations regarding certain charges on deposit accounts may negatively impact the revenue derived from charges on deposit accounts going forward. Gain on sales of loans is tied to mortgage rates to an extent. Mortgage interest rates have been very low for a sustained period. While mortgage rates remain low as compared to long term historical levels, rates are slowly rising. We do not expect loan sales gains to increase in a rising mortgage rate environment.

Other income for the quarter ended March 31, 2010 decreased significantly primarily due to a 2009 partial settlement of post retirement obligations relating to our bank owned life insurance. The partial settlement of the post retirement obligation resulted in a \$2.0 million, non-taxable, credit to other operating income in the first quarter of 2009. During 2010, we had an additional \$0.3 million of income related to our bank owned life insurance that we characterize as nonrecurring. Additionally, we had \$0.2 million in gains from investments in private equity funds.

*OTHER EXPENSE*

**OTHER EXPENSE**

## THREE MONTHS ENDED MARCH 31, 2010 AND 2009

|  | 2010                   | 2009      | %       |
|--|------------------------|-----------|---------|
|  | (dollars in thousands) |           | Change  |
| <b>Compensation expense:</b>             |                        |           |         |
| Salaries & wages                         | \$ 9,666               | \$ 10,629 | (9.1)%  |
| Employee benefits                        | 2,639                  | 2,817     | (6.3)%  |
| Total compensation expense               | \$ 12,305              | \$ 13,446 | (8.5)%  |
| <b>Net occupancy expense of premises</b> |                        |           |         |
| Furniture and equipment expenses         | 1,531                  | 1,936     | (20.9)% |
| Data processing                          | 1,896                  | 1,732     | 9.5%    |
| Amortization of intangible assets        | 1,023                  | 1,090     | (6.1)%  |
| FDIC insurance expense                   | 1,380                  | 694       | 98.8%   |
| OREO expense                             | 393                    | 138       | NM      |
| Other operating expenses                 | 4,343                  | 4,269     | 1.7%    |
| Total other expense                      | \$ 25,213              | \$ 25,880 | (2.6)%  |
| Income taxes                             | \$ 1,169               | \$ 1,913  | (38.9)% |
| Effective rate on income taxes           | 21.7%                  | 24.5%     |         |
| Efficiency ratio                         | 53.69%                 | 56.08%    |         |

Total compensation expense decreased 8.5% as full-time equivalent employees decreased to 894 at March 31, 2010 from 939 one year earlier, a 4.8% decrease. The reduction in headcount was largely due the reduction in our branch footprint in the second quarter of 2009.

Occupancy, and furniture and equipment expenses decreased as we reduced our branch footprint by 11 banking centers, mostly during the second quarter of 2009. We continue to evaluate our branch footprint for efficiencies in expenses and improvements in service delivery to our customers. Although we have eliminated some branches as the merger with Main Street led to some significant branch overlap, we will add branches as necessary for service and growth evidenced by our 2009 expansion into downtown Peoria.

FDIC insurance expense increased significantly during the first quarter of 2010 as compared to the first quarter of 2009. The increase is due to increased rates assessed by the FDIC across the entire industry.

The effective rate on income taxes, or income taxes divided by income before taxes, was significantly lower than the statutory rate of approximately 40% due to fairly stable amounts of tax preferred interest income, such as municipal bond interest and bank owned life insurance income, accounting for a greater portion of our taxable income. As taxable income increases, we expect our effective tax rate to increase.

The efficiency ratio is total other expense, less amortization charges, as a percentage of tax equivalent net-interest income plus other income, less security gains and losses. The efficiency ratio for the three month period ended March 31, 2010 decreased over the comparable periods in 2009. The primary reason for the decrease was the decrease in expenses, as noted above, partially offset by declining net interest income due to the current challenging interest rate market. Significant improvements, resulting in a lower efficiency ratio, will be driven by improvement in our net interest margin as opposed to further reductions in costs.



**FINANCIAL CONDITION**

## SIGNIFICANT BALANCE SHEET ITEMS

|                               | March 31,<br>2010   | December 31,<br>2009 | % Change      |
|-------------------------------|---------------------|----------------------|---------------|
| (dollars in thousands)        |                     |                      |               |
| <b>Assets</b>                 |                     |                      |               |
| Securities available for sale | \$ 530,215          | \$ 569,640           | (6.9)%        |
| Loans, net                    | 2,611,864           | 2,692,644            | (3.0)%        |
| <b>Total assets</b>           | <b>\$ 3,702,480</b> | <b>\$ 3,814,852</b>  | <b>(2.9)%</b> |
| <b>Liabilities</b>            |                     |                      |               |
| Deposits:                     |                     |                      |               |
| Noninterest bearing           | \$ 443,207          | \$ 468,230           | (5.3)%        |
| Interest bearing              | 2,635,811           | 2,702,850            | (2.5)%        |
| <b>Total deposits</b>         | <b>\$ 3,079,018</b> | <b>\$ 3,171,080</b>  | <b>(2.9)%</b> |
| Short-term borrowings         | 133,297             | 142,325              | (6.3)%        |
| Long-term debt                | 73,076              | 82,076               | (11.0)%       |
| <b>Total liabilities</b>      | <b>\$ 3,373,764</b> | <b>\$ 3,486,724</b>  | <b>(3.2)%</b> |
| <b>Stockholders equity</b>    | <b>\$ 328,716</b>   | <b>\$ 328,128</b>    | <b>0.2%</b>   |

First Busey's balance sheet at March 31, 2010 remained fairly consistent with the balance sheet at December 31, 2009. The securities portfolio decreased slightly as compared to December 31, 2009 as our assets overall declined.

Net loans, including loans held for sale declined by \$80.8 million, of which charge-offs of loan balances in the first quarter of 2010 were \$25.9 million. The remaining decline in loan balances was primarily due to customers refinancing loans elsewhere, or accepting or foreclosing on assets in lieu of repayment.

Liabilities decreased \$113.0 million during the first quarter of 2010, which was primarily due to the decline in our asset base. As our loan and security balances declined, we were able to allow high cost funding to mature without replacement. Interest-bearing deposits declined by \$67.0 million and repurchase agreements and long-term debt each declined by \$9.0 million.

Stockholder's equity was essentially flat as our first quarter dividend offset any earnings effect.

*ASSET QUALITY*



## NON-PERFORMING LOANS &amp; ALLOWANCE SUMMARY

|   | March 31,<br>2010      | December 31,<br>2009 | September 30,<br>2009 | June 30,<br>2009 |
|---|------------------------|----------------------|-----------------------|------------------|
|   | (dollars in thousands) |                      |                       |                  |
| Non-accrual loans   | \$ 97,630              | \$ 82,133            | \$ 157,978            | \$ 122,595       |
| Loans 90+ days past due and still accruing  | 3,116                  | 4,166                | 14,526                | 4,540            |
| Total non-performing loans  | \$ 100,746             | \$ 86,299            | \$ 172,504            | \$ 127,135       |
| Other real estate owned   | \$ 18,510              | \$ 17,190            | \$ 16,637             | \$ 14,785        |
| Other assets acquired in satisfaction of debts previously contracted                            | 1                      | 51                   | 1                     | 1                |
| Total non-performing other assets   | \$ 18,511              | \$ 17,241            | \$ 16,638             | \$ 14,786        |
| Total non-performing loans and non-performing other assets                                      | \$ 119,257             | \$ 103,540           | \$ 187,142            | \$ 141,921       |
| Allowance for loan losses   | \$ 94,929              | \$ 100,179           | \$ 120,021            | \$ 88,549        |
| Allowance for loan losses to loans  | 3.5%                   | 3.6%                 | 4.0%                  | 2.8%             |
| Allowance for loan losses to non-performing loans   | 94.2%                  | 116.1%               | 69.6%                 | 69.7%            |
| Non-performing loans to loans, before allowance for loan losses                                 | 3.7%                   | 3.1%                 | 5.7%                  | 4.0%             |
| Non-performing loans and non-performing other assets to loans, before allowance for loan losses | 4.4%                   | 3.7%                 | 6.2%                  | 4.5%             |

Asset quality by general loan classification between commercial loans (including most real estate loans, except for 1-4 family mortgages, and commercial and industrial loans) and retail loans (including 1-4 family mortgages), and geography is presented in the following table as of March 31, 2010. Loans on non-accrual status are presented. Following loans on non-accrual status is information related to loans on non-accrual status, including amounts charged off through March 31, 2010, including 2010 and prior periods, and specific allocations of the allowance for loan losses (ALL) related to these loans. Last, information related to our loans 90+ days past due, but still accruing interest, are also presented.

The following table sets forth information concerning non-performing loans at March 31, 2010:

|                                  | Balance                | Illinois  | Indiana   | Florida   | Commercial and Commercial Real Estate | Retail and Consumer |
|----------------------------------|------------------------|-----------|-----------|-----------|---------------------------------------|---------------------|
|                                  | (dollars in thousands) |           |           |           |                                       |                     |
| Non-accrual loans                | \$ 97,630              | \$ 32,918 | \$ 20,986 | \$ 43,726 | \$ 81,786                             | \$ 15,844           |
| Charge offs on non-accrual loans | \$ 80,480              | \$ 12,290 | \$ 17,515 | \$ 50,675 | \$ 72,939                             | \$ 7,541            |
| Specific allocation of ALL       | \$ 1,600               | \$ 300    | \$ 1,100  | \$ 200    | \$ 1,600                              | \$                  |
| 90+ days past due                | \$ 3,116               | \$ 3,116  | \$        | \$        | \$ 1,640                              | \$ 1,476            |

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Our allowance for loan losses (ALL) decreased to \$94.9 million or 3.51% of loans at March 31, 2010, not including loans held for sale, from \$100.2 million or 3.59% of loans at December 31, 2009. The total specific allocation of loan losses was \$4.2 million at March 31, 2010, of which \$1.6 million related to loans on nonaccrual. The remaining specific reserves relate to loans on accrual, but determined to be impaired.

First Busey does not originate or hold any Alt-A or subprime loans or investments.

The Company's allowance for loan losses has two components, a component based upon probable but unidentified losses inherent in our loan portfolio and a component based upon individual review of nonperforming, substandard or other loans identified as at risk for loss. Our impaired loans as defined by accounting and regulatory guidance, which consist of nonaccrual loans, 90+ days past due loans and loans determined to be impaired for another reason such as those classified as troubled debt restructurings, are evaluated for probable loss on an individual basis. Following regular evaluation, at least quarterly, the loans are either charged down to their individual fair values or allocated specific amounts within the ALL.

Impaired loans are reported at the fair value of the underlying collateral, less estimated costs to sell, if repayment is expected solely from the collateral. Collateral values are estimated using a combination of observable inputs, including recent appraisals discounted for collateral specific changes and current market conditions and unobservable inputs based on customized discounting criteria. Due to the significant and rapid decline in real estate valuations in southwest Florida, valuations of collateral in this market are largely based upon current market conditions and unobservable inputs, which typically indicate a value less than appraised value.

As nonperforming loans are charged down to their fair values, no further allocation of the ALL is required for those loans, thus resulting in a decrease in the overall balance of the ALL attributable to these loans. Our experience shows that it takes some time for nonperforming loans to get worked out of the loan portfolio and into foreclosure, or be refinanced out of the bank. As the rate of new nonperforming loans slows and existing nonperforming loans are written down to fair value with specific write-downs, we expect to have a reduction in the component of our internally calculated ALL that relates to nonperforming loans, and the ratio of the total ALL to nonperforming loans should decline. Additionally, if non-performing loans are sold at less than estimated fair value, the loss will be accounted for as a reduction to the allowance for loan losses.

Probable but unidentified losses inherent in our portfolio are estimated through a combination of quantitative and qualitative factors. Quantitative factors primarily relate to the Company's historical loss experience. Qualitative factors include general macro and micro economic factors in the Company's markets, including economic conditions throughout the Midwest and southwest Florida, and in particular, the state of certain industries. Additional qualitative factors include portfolio composition, charge-off and delinquency trends, management and staff composition, loan review results, weighted loan grading, specific industry economics and internal and external audit results.

Our net charge-offs declined from the levels experienced over the prior three quarters. As a portion of our reserve requirement is based upon historical charge-offs, the lesser amount of charge-offs in the first quarter of 2010 replaced a quarter with significantly higher charge-offs in the historical data, causing the historical average charge-off result to decline. The decreased levels of charge-offs and delinquency trends, have led to a slight decrease in the reserve requirement. Additionally, we adjusted the factor applied to our substandard and special mention still accruing portfolio to reflect current expectations of loss within these classifications. The current expectation of loss is less at March 31, 2010 than at December 31, 2009 as the geographical make-up of these classifications shifted from heavily in southwest Florida to Indiana and Illinois. The loss expectations for Indiana and Illinois are less than southwest Florida as real estate values have not experienced the same level of decline.

During 2009, we added qualitative factors for the weighted grading of our loan portfolio and a specific factor related to our hotel industry loans, which were \$124.6 million at March 31, 2010. During 2008, 2009 through March 31, 2010, the weighted loan grading of our loan portfolio deteriorated due to the challenging economic conditions. We believe this trend warranted inclusion in our qualitative factors as the risk of default should increase as the loan grade deteriorates. During 2009, we noted the hotel industry faced significant challenges regardless of market. We continue to place a specific qualitative factor related to the hotel industry on our hotel industry loans due to the risk inherent in these loans.

The southwest Florida market's overall economic condition deteriorated rapidly during 2008 and did not improve significantly in 2009 or the first quarter of 2010. The rapid deterioration of the market led to a substantial qualitative portion of our allowance for loan losses attributable to the

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uncertainty of southwest Florida market in 2008 and into 2009. Although the uncertainty has yet to subside for the southwest Florida market, as we increase the number and amount of loans within our southwest Florida loan portfolio that are reviewed individually for impairment, the need for the significant qualitative allocation to the southwest Florida market has declined due to the decrease in the performing portion of our southwest Florida loan portfolio. The qualitative factor for southwest Florida is still a significant factor and has not declined from the December 31, 2009 levels.

Overall, our qualitative factors decreased slightly primarily due to the reduction of our loan portfolio in southwest Florida and the stabilization of the inflow of impaired loans. The lone decrease related to the historical trend of our charge-offs, which has improved as noted previously.

With few insignificant exceptions, our loan portfolio is collateralized primarily by real estate. Typically, when we move loans into nonaccrual status, the loans are collateral dependent and charged down to the fair value of our interest in the underlying collateral.

We continue to attempt to identify problem loan situations on a proactive basis. Once problem loans are identified, adjustments to the provision are made based upon all information available at that time. The provision reflects managements analysis of additional allowance for loan losses necessary to cover probable losses in our loan portfolios.

Management believes the level of the allowance and coverage of non-performing loans to be appropriate based upon the information available. However, additional losses may be identified in our loan portfolio as new information is obtained. We may need to provide for additional loan losses in the future as management continues to identify potential problem loans and gain further information concerning existing problem loans, particularly in the southwest Florida market.

*Potential Problem Loans*

Potential problem loans are those loans which are not categorized as impaired, restructured, non-accrual or 90-days past due, but where current information indicates that the borrower may not be able to comply with present loan repayment terms. Management assesses the potential for loss on such loans as it would with other problem loans and has considered the effect of any potential loss in determining its provision for probable loan losses. Potential problem loans totaled \$196.5 million at March 31, 2010 and \$127.7 million at December 31, 2009. Management continues to monitor these credits and anticipates that restructure, guarantee, additional collateral or other planned action will result in full repayment of the debts. Management has identified no other loans that represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources. As of March 31, 2010, management was not aware of any information about any other credits which cause management to have serious doubts as to the ability of such borrower(s) to comply with the loan repayment terms.

#### *Restructured Loans*

We restructure loans for our customers who appear to be able to meet the terms of their loan over the long-term, but who may be unable to meet the terms of the loan in the near term due to individual circumstances. We consider the customer's past performance, previous and current credit history, the individual circumstances surrounding the current difficulties and their plan to meet the terms of the loan in the future prior to restructuring the terms of the loan. Generally, loans are restructured through short-term interest-rate relief, short-term principal payment relief or short-term principal and interest payment relief. Once a restructured loan has gone 90+ days past due or is placed on non-accrual status, it is included in the non-performing loan totals above.

|                                   | March 31,<br>2009      | December 31,<br>2009 |
|-----------------------------------|------------------------|----------------------|
|                                   | (dollars in thousands) |                      |
| Restructured loans:               |                        |                      |
| In compliance with modified terms | \$ 23,575              | \$ 29,754            |
| 30 - 89 days past due             | 6,444                  | 787                  |
| Included in non-performing loans  | 9,416                  | 9,370                |
| Total                             | \$ 39,435              | \$ 39,911            |

**All restructured loans are considered to be impaired for purposes of assessing the adequacy of the allowance for loan losses and for financial reporting purposes with specific reserves determined based upon the deficiency in cash flows.**

**LIQUIDITY**

Liquidity management is the process by which we ensure that adequate liquid funds are available to meet the present and future cash flow obligations arising in the daily operations of the business. These financial obligations consist of needs for funds to meet commitments to borrowers for extensions of credit, funding capital expenditures, withdrawals by customers, maintaining deposit reserve requirements, servicing debt, paying dividends to stockholders and paying operating expenses.

Our most liquid assets are cash and due from banks, interest-bearing bank deposits, and federal funds sold. The balances of these assets are dependent on the Company's operating, investing, lending and financing activities during any given period.

First Busey's primary sources of funds consist of deposits, investment maturities and sales, loan principal repayments, and capital funds. Additional liquidity is provided by bank lines of credit, repurchase agreements, the ability to borrow from the Federal Reserve Bank and the Federal Home Loan Bank, and brokered deposits. We have an operating line in the amount of \$20.0 million, of which \$20.0 million was available as of March 31, 2009. Management intends to satisfy long-term liquidity needs primarily through retention of capital funds.

Based upon the level of investment securities that reprice within 30 days and 90 days, management currently believes that adequate liquidity exists to meet all projected cash flow obligations. We achieve a satisfactory degree of liquidity through actively managing both assets and liabilities. Asset management guides the proportion of liquid assets to total assets, while liability management monitors future funding requirements and prices liabilities accordingly.

#### **CAPITAL RESOURCES**





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First Busey and Busey Bank are subject to regulatory capital requirements administered by federal and state banking agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, First Busey and Busey Bank meet specific capital guidelines that involve the quantitative measure of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. Quantitative measures established by regulation to ensure capital adequacy require First Busey and Busey Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and Tier I capital (as defined) to average assets (as defined). Failure to meet minimum capital requirements may cause regulatory bodies to initiate certain discretionary and/or mandatory actions that, if undertaken, may have a direct material effect on our financial statements. We believe, as of March 31, 2010, that First Busey and Busey Bank met all capital adequacy requirements to which they are subject, including the guidelines to be considered well capitalized .

|   | Actual     |        | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |        |
|---|------------|--------|-------------------------------|-------|--|--------|
|   | Amount     | Ratio  | Amount                        | Ratio | Amount   | Ratio  |
| <b>As of March 31, 2010:</b>                    |            |        |                               |       |  |        |
| <u>Total Capital (to Risk-weighted Assets)</u>  |            |        |                               |       |  |        |
| Consolidated                                    | \$ 342,058 | 12.42% | \$ 220,320                    | 8.00% | N/A  | N/A    |
| Busey Bank                                      | \$ 320,256 | 11.72% | \$ 218,600                    | 8.00% | \$ 273,250   | 10.00% |
| <u>Tier I Capital (to Risk-weighted Assets)</u> |            |        |                               |       |  |        |
| Consolidated                                    | \$ 306,329 | 11.12% | \$ 110,160                    | 4.00% | N/A  | N/A    |
| Busey Bank                                      | \$ 284,792 | 10.42% | \$ 109,300                    | 4.00% | \$ 163,950   | 6.00%  |
| <u>Tier I Capital (to Average Assets)</u>       |            |        |                               |       |  |        |
| Consolidated                                    | \$ 306,329 | 8.38%  | \$ 146,228                    | 4.00% | N/A  | N/A    |
| Busey Bank                                      | \$ 284,792 | 7.84%  | \$ 145,258                    | 4.00% | \$ 181,572   | 5.00%  |

**FORWARD LOOKING STATEMENTS**



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This document may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, plans, objectives, future performance and business of First Busey. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of First Busey's management and on information currently available to management, are generally identifiable by the use of words such as believe, expect, anticipate, plan, intend, estimate, may, will, should or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and we undertake no obligation to update any statement in light of new information or future events. A number of factors, many of which are beyond our ability to control or predict, could cause actual results to differ materially from those in its forward-looking statements. These factors include, among others, the following: (i) the strength of the local and national economy; (ii) the economic impact of any future terrorist threats or attacks; (iii) changes in state and federal laws, regulations and governmental policies concerning First Busey's general business; (iv) changes in interest rates and prepayment rates of First Busey's assets; (v) increased competition in the financial services sector and the inability to attract new customers; (vi) changes in technology and the ability to develop and maintain secure and reliable electronic systems; (vii) the loss of key executives or employees; (viii) changes in consumer spending; (ix) unexpected results of acquisitions; (x) unexpected outcomes of existing or new litigation involving First Busey; and (xi) changes in accounting policies and practices. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning First Busey and its business, including additional factors that could materially affect our financial results, is included in First Busey's filings with the Securities and Exchange Commission.

### **Critical Accounting Estimates**



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Critical accounting estimates are those that are critical to the portrayal and understanding of First Busey's financial condition and results of operations and require management to make assumptions that are difficult, subjective or complex. These estimates involve judgments, estimates and uncertainties that are susceptible to change. In the event that different assumptions or conditions were to prevail, and depending on the severity of such changes, the possibility of materially different financial condition or results of operations is a reasonable likelihood.

First Busey's significant accounting policies are described in Note 1 of our 2009 Annual Report on Form 10-K. The majority of these accounting policies do not require management to make difficult, subjective or complex judgments or estimates or the variability of the estimates is not material. However, the following policies could be deemed critical:

***Fair Value of Investment Securities.*** Securities are classified as held-to-maturity when First Busey has the ability and management has the positive intent to hold those securities to maturity. Accordingly, they are stated at cost adjusted for amortization of premiums and accretion of discounts. First Busey has no securities classified as held-to-maturity. Securities are classified as available-for-sale when First Busey may decide to sell those securities due to changes in market interest rates, liquidity needs, changes in yields on alternative investments, and for other reasons. They are carried at fair value with unrealized gains and losses, net of taxes, reported in other comprehensive income. All of First Busey's securities are classified as available-for-sale. For equity securities, unadjusted quoted prices in active markets for identical assets are utilized to determine fair value at the measurement date. For all other securities, we obtain fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. Due to the limited nature of the market for certain securities, the fair value and potential sale proceeds could be materially different in the event of a sale.

Realized securities gains or losses are reported in securities gains (losses), net in the Consolidated Statements of Operations. The cost of securities sold is based on the specific identification method. Declines in the fair value of available for sale securities below their amortized cost are evaluated to determine whether the loss is temporary or other-than-temporary. If the Company (a) has the intent to sell a debt security or (b) is more likely than not will be required to sell the debt security before its anticipated recovery, then the Company recognizes the entire unrealized loss in earnings as an other-than-temporary loss. If neither of these conditions are met, the Company evaluates whether a credit loss exists. The impairment is separated into (a) the amount of the total impairment related to the credit loss and (b) the amount of total impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings and the amount related to all other factors is recognized in other comprehensive income.

The Company also evaluates whether the decline in fair value of an equity security is temporary or other-than-temporary. In determining whether an unrealized loss on an equity security is temporary or other-than-temporary, management considers various factors including the magnitude and duration of the impairment, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to hold the equity security to forecasted recovery.

**Allowance for Loan Losses.** First Busey has established an allowance for loan losses which represents its estimate of the probable losses inherent in the loan portfolio as of the date of the financial statements. Management has established an allowance for loan losses which reduces the total loans outstanding by an estimate of uncollectible loans. Loans deemed uncollectible are charged against and reduce the allowance. Periodically, a provision for loan losses is charged to current expense. This provision acts to replenish the allowance for loan losses and to maintain the allowance at a level that management deems adequate.

To determine the adequacy of the allowance for loan losses, a formal analysis is completed quarterly to assess the risk within the loan portfolio. This assessment is conducted by senior officers who are members of the holding company's independent holding company credit review and risk management department, and is reviewed by senior management of the bank and holding company. The analysis includes review of historical performance, dollar amount and trends of past due loans, dollar amount and trends in non-performing loans, reviews of certain impaired loans, and review of loans identified as sensitive assets. Sensitive assets include non-accrual loans, past-due loans, loans on First Busey's watch loan reports and other loans identified as having probable potential for loss.

The allowance consists of specific and general components. The specific component considers loans that are classified as impaired. For such loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying amount of that loan. The general component covers non-classified loans and classified loans not considered impaired, and is based on historical loss experience adjusted for qualitative factors. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss experience.

A loan is considered to be impaired when, based on current information and events, it is probable First Busey will not be able to collect all principal and interest amounts due according to the contractual terms of the loan agreement. When a loan becomes impaired, management generally calculates the impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate. If the loan is collateral dependent, the fair value of the collateral is used to measure the amount of impairment. The amount of impairment and any subsequent changes are recorded through a charge to earnings as an adjustment to the allowance for loan losses. When management considers a loan, or a portion thereof, as uncollectible, it is charged against the allowance for loan losses. Because a significant majority of First Busey's loans are collateral dependent, First Busey has determined the required allowance on these loans based upon the estimated fair value, net of selling costs, of the respective collateral. The required allowance or actual losses on these impaired loans could differ significantly if the ultimate fair value of the collateral is significantly different from the fair value estimates used by First Busey in estimating such potential losses.

**Goodwill and Other Intangible Assets.** Over the past several years, First Busey has grown in part through mergers and acquisitions accounted for under the purchase method of accounting. Under the purchase method, First Busey is required to allocate the cost of an acquired company to the assets acquired, including identified intangible assets, and liabilities assumed based on their estimated fair values at the date of acquisition. The excess cost over the net assets acquired represents goodwill, which is not subject to periodic amortization.

Customer relationship intangibles are required to be amortized over their estimated useful lives. The method of amortization reflects the pattern in which the economic benefits of the intangible assets are estimated to be consumed or otherwise used up. Since First Busey acquired customer relationships are subject to routine customer attrition, the relationships are more likely to produce greater benefits in the near-term than in the long-term, which typically supports the use of an accelerated method of amortization for the related intangible assets. Management is required



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to evaluate the useful life of customer relationship intangibles to determine if events or circumstances warrant a change in the estimated life. Should management determine the estimated life of any intangible asset is shorter than originally estimated, First Busey would adjust the amortization of that asset, which could accelerate the recognition of future amortization expense.

Goodwill arising from business combinations represents the value attributable to unidentifiable intangible elements in the business acquired. Goodwill recorded by First Busey in connection with its acquisitions relates to the inherent value in the businesses acquired and this value is dependent upon First Busey's ability to provide quality, cost effective services in a competitive market place. As such, goodwill value is supported ultimately by our stock price and by revenue that is driven by the volume of business transacted. A decline in our stock price or our earnings over sustained periods can lead to impairment of goodwill that could adversely impact earnings in future periods.

First Busey utilizes a two step valuation approach to test for goodwill impairment. We estimate the fair value of our reporting units as of the measurement date utilizing valuation methodologies including the comparable transactions approach, and the control premium approach. We then compare the estimated fair value of the reporting unit to the current carrying value of the reporting unit to determine if goodwill impairment had occurred as of the measurement date. The Company's tests goodwill for impairment annually at December 31, 2010, and more often if indicators of impairment arise. Due to the current economic conditions, including declines in our stock price, it is possible we will evaluate our goodwill for impairment on a more frequent basis than annually. Future evaluations may result in impairment of goodwill.

**Deferred Taxes.** We have maintained significant net deferred tax assets for deductible temporary differences, the largest of which relates to the net operating loss carryforward and the allowance for loan losses. For income tax return purposes, only net charge-offs are deductible, not the provision for loan losses. Under generally accepted accounting principles, a valuation allowance is required to be recognized if it is more likely than not that the deferred tax asset will not be realized. The determination of the recoverability of the deferred tax assets is highly subjective and dependent upon judgment concerning management's evaluation of both positive and negative evidence, the forecasts of future income, applicable tax planning strategies, and assessments of the current and future economic and business conditions. We consider both positive and negative evidence regarding the ultimate recoverability of our deferred tax assets. Positive evidence includes the existence of taxes paid in available carry-back years, available tax planning strategies and the probability that taxable income will be generated in future periods, while negative evidence includes a cumulative loss in the current year and prior year and general business and economic trends. We evaluated the recoverability of our net deferred tax asset and established a valuation allowance for certain state net operating loss and credit carryforwards that are not expected to be fully realized. Management believes that it is more likely than not that the other deferred tax assets included in the accompanying Consolidated Statements of Financial Condition will be fully realized. We have determined that no valuation allowance is required for any other deferred tax assets as of March 31, 2010, although there is no guarantee that those assets will be recognizable in future periods.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE**

**DISCLOSURE ABOUT MARKET RISK**



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Market risk is the risk of change in asset values due to movements in underlying market rates and prices. Interest rate risk is the risk to earnings and capital arising from movements in interest rates. Interest rate risk is the most significant market risk affecting First Busey as other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not arise in the normal course of our business activities.

First Busey's subsidiary bank, Busey Bank has an asset-liability committee which meet at least quarterly to review current market conditions and attempt to structure the bank's balance sheets to ensure stable net interest income despite potential changes in interest rates with all other variables constant.

The asset-liability committee uses gap analysis to identify mismatches in the dollar value of assets and liabilities subject to repricing within specific time periods. The Funds Management Policies established by the asset-liability committee and approved by First Busey's Board of Directors establish guidelines for maintaining the ratio of cumulative rate-sensitive assets to rate-sensitive liabilities within prescribed ranges at certain intervals.

Interest-rate sensitivity is a measure of the volatility of the net interest margin as a consequence of changes in market rates. The rate-sensitivity chart shows the interval of time in which given volumes of rate-sensitive earning assets and rate-sensitive interest-bearing liabilities would be responsive to changes in market interest rates based on their contractual maturities or terms for repricing. It is, however, only a static, single-day depiction of our rate sensitivity structure, which can be adjusted in response to changes in forecasted interest rates.

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The following table sets forth the static rate-sensitivity analysis of First Busey as of March 31, 2010:

|   | 1-30<br>Days | 31-90<br>Days | Rate Sensitive Within<br>91-180 Days      181 Days -<br>Days                      1 Year<br>(dollars in thousands) |              | Over<br>1 Year | Total        |
|---|--------------|---------------|--|--------------|----------------|--------------|
| Interest-bearing deposits   | \$ 149,509   | \$            | \$   | \$           | \$             | \$ 149,509   |
| Investment securities   |              |               |  |              |                |              |
| U.S. Governments  | 10,000       | 31,080        | 25,765   | 37,777       | 241,713        | 346,335      |
| Obligations of states and political subdivisions                  |              | 2,185         | 1,055  | 9,283        | 67,533         | 80,056       |
| Other securities  | 4,813        | 5,672         | 7,462  | 12,659       | 73,218         | 103,824      |
| Loans (net of unearned int.)                                      | 767,301      | 145,722       | 212,978  | 276,201      | 1,304,591      | 2,706,793    |
| Total rate-sensitive assets                                       | \$ 931,623   | \$ 184,659    | \$ 247,260   | \$ 335,920   | \$ 1,687,055   | \$ 3,386,517 |
| Interest-bearing transaction deposits                             | \$ 97,920    | \$            | \$   | \$           | \$             | \$ 97,920    |
| Savings deposits  | 174,504      |               |  |              |                | 174,504      |
| Money market deposits   | 1,025,231    |               |  |              |                | 1,025,231    |
| Time deposits   | 125,036      | 178,829       | 343,193  | 335,062      | 356,036        | 1,338,156    |
| Repurchase agreements   | 126,977      | 1,235         | 2,408  | 2,677        |                | 133,297      |
| Long-term debt  | 17,751       | 7,500         | 5,500  | 6,750        | 35,575         | 73,076       |
| Junior subordinated debt owed To unconsolidated trusts            |              | 25,000        |  |              | 30,000         | 55,000       |
| Total rate-sensitive liabilities                                  | \$ 1,567,419 | \$ 212,564    | \$ 351,101   | \$ 344,489   | \$ 421,611     | \$ 2,897,184 |
| Rate-sensitive assets less rate-sensitive liabilities             | \$ (635,796) | \$ (27,905)   | \$ (103,841)   | \$ (8,569)   | \$ 1,265,444   | \$ 489,333   |
| Cumulative Gap  | \$ (635,796) | \$ (663,701)  | \$ (767,542)   | \$ (776,111) | \$ 489,333     |              |
| Cumulative amounts as a percentage of total rate-sensitive assets | (18.77)%     | (19.60)%      | (22.66)%   | (22.92)%     | 14.45%         |              |
| Cumulative ratio  | 0.59         | 0.63          | 0.64   | 0.69         | 1.17           |              |

The foregoing table shows a cumulative negative (liability-sensitive) rate-sensitivity gap of \$776.1 million through one year as there were more liabilities subject to repricing during those time periods than there were assets subject to repricing within those same time periods. The volume of assets subject to repricing exceeds the volume of liabilities subject to repricing beyond one year. The composition of the gap structure at March 31, 2010, indicates First Busey would benefit more if interest rates decrease during the next year by allowing the net interest margin to grow as the volume of interest-bearing liabilities subject to repricing would be greater than the volume of interest-earning assets subject to repricing during the same period. However, as the following analysis demonstrates, many of our liabilities are at or near applicable interest rates floors and further declines in interest rates would not allow for the liabilities to absorb the rate decreases in excess of the decline in asset rates. Even though the gap analysis shows we are liability sensitive through one year, we are actually asset sensitive due to the current interest rate environment.

First Busey's asset/liability committee does not rely solely on gap analysis to manage interest-rate risk as interest rate changes do not impact all categories of assets and liabilities equally or simultaneously. The committee supplements gap analysis with balance sheet and income simulation analysis to determine the potential impact on net interest income of changes in market interest rates. In these simulation models the balance sheet is projected over a one-year period and net interest income is calculated under current market rates, and then assuming permanent instantaneous shifts of +/-100 basis points and +/-200 basis points. Management measures such changes assuming immediate and sustained shifts in the Federal funds rate and the corresponding shifts in other rate indices based on their historical changes relative to changes in the Federal funds rate. The model assumes asset and liability remain constant at March 31, 2010, balances. The model assumes repricing frequency on all variable-rate assets and liabilities. The model also assumes a historical decay rate on all fixed-rate core deposit balances. Prepayment speeds on loans have been adjusted up and down to incorporate expected prepayment in both a declining and rising rate environment. As of March 31, 2010 and December 31, 2009, due to the interest rate market, a downward adjustment in interest rates of 100 or 200 basis points is not possible. Utilizing this measurement concept the interest rate risk of First Busey, expressed as a change in net interest income as a percentage of the net income calculated in the constant base model, due to an immediate and sustained change in interest rates at March 31, 2010, and December 31, 2009 was as follows:

|                   | <b>Basis Point Changes</b> |       |         |         |
|-------------------|----------------------------|-------|---------|---------|
|                   | - 200                      | - 100 | + 100   | + 200   |
| March 31, 2010    | NA                         | NA    | (1.71)% | (2.18)% |
| December 31, 2009 | NA                         | NA    | (2.29)% | (2.56)% |

The negative impact of an immediate and permanent interest rate shift in either direction is a reflection of the current low interest rate environment and our liability sensitive balance sheet through a one year period, as demonstrated in the gap schedule on the previous page. Due to the already low interest rates on deposits, a downward shift in interest rates may not be able to be fully absorbed by the rate sensitive liabilities. Thus, our rate sensitive assets' decline in interest rates would have a greater impact on net interest income than the decline in interest rate on our rate sensitive liabilities. If interest rates were to rise, a greater amount of our rate sensitive liabilities would reprice up over the subsequent year as compared to our rate sensitive assets, as seen in the gap schedule.

First Busey's Asset, Liability and Liquidity Management Policy defines a targeted range of +/- 10% change in net interest margin in a 1-year time frame for interest rate shocks of +/- 100 basis points and +/- 15% change in net interest margin in a 1-year time frame for interest rate shocks of +/- 200 basis points. As indicated in the table above, First Busey is within this targeted range on a consolidated basis.

**ITEM 4: CONTROLS AND PROCEDURES**

*Evaluation of Disclosure Controls and Procedures*

An evaluation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) was carried out as of March 31, 2010, under the supervision and with the participation of our Chief Executive Officer, Chief Financial Officer and several other members of our senior management. Our management concluded that, as of March 31, 2010, our disclosure controls and procedures were effective in ensuring that the information we are required to disclose in the reports we file or submit under the Act is (i) accumulated and communicated to our management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and (ii) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms.

*Changes in Internal Controls over Financial Reporting*

During the quarter ended March 31, 2010, First Busey did not make any changes in its internal control over financial reporting or other factors that could materially affect, or were reasonably likely to materially affect its internal control over financial reporting.

**PART II - OTHER INFORMATION**





**ITEM 1: Legal Proceedings**

Not Applicable

**ITEM 1A: Risk Factors**



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There have been no material changes from the risk factors as previously disclosed in Part I, Item 1A of our 2009 Annual Report on Form 10-K.

### **ITEM 2: Unregistered Sales of Equity Securities and Use of Proceeds**

There were no purchases made by or on behalf of First Busey of shares of its common stock during the quarter ended March 31, 2010.

On January 22, 2008, First Busey announced that its board of directors had authorized the repurchase of 1 million shares of common stock. First Busey's repurchase plan has no expiration date and is active until all the shares are repurchased or action by the board of directors. As of March 31, 2010, under the Company's stock repurchase plan, 895,655 shares remained authorized for repurchase. However, because of First Busey's participation in Treasury's Capital Purchase Program, it will not be permitted to repurchase any shares of its common stock, other than in connection with benefit plans consistent with past practice, until such time as Treasury no longer holds any equity securities in the Company. Accordingly, First Busey does not anticipate repurchasing any shares of its common stock in the near future.

### **ITEM 3: Defaults upon Senior Securities**

Not Applicable

### **ITEM 4: Reserved**

### **ITEM 5: Other Information**



(a) None

(b) Not Applicable

**ITEM 6: Exhibits**

- 10.1 Van A. Dukeman addendum to employment agreement
- 10.2 Thomas M. Good addendum to employment agreement
- 10.3 Barbara J. Harrington addendum to employment agreement
- 10.4 Robert F. Plecki, Jr. addendum to employment agreement
- 10.5 Christopher M. Shroyer addendum to employment agreement
- 10.6 N. John Waddock addendum to employment agreement
- 31.1 Certification of Principal Executive Officer.
- 31.2 Certification of Principal Financial Officer.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, from the Company's Chief Executive Officer.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, from the Company's Chief Financial Officer.



**SIGNATURES**



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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FIRST BUSEY CORPORATION**

**(Registrant)**

By: /s/ Van A. Dukeman

Van A. Dukeman  
President and Chief Executive Officer  
(Principal executive officer)

By: /s/ David B. White

David B. White  
Chief Financial Officer  
(Principal financial and accounting officer)

Date: May 13, 2010