VEECO INSTRUMENTS INC Form 10-Q October 26, 2009 Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2009
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-16244

to

For the transition period from

VEECO INSTRUMENTS INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware	11-2989601
(State or Other Jurisdiction of	(I.R.S. Employer

Incorporation or Organization) Identification Number)

Terminal Drive
Plainview, New York
(Address of Principal Executive Offices)

11803 (Zip Code)

Registrant s telephone number, including area code: (516) 677-0200

Website: www.veeco.com

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

32,777,024 shares of common stock, \$0.01 par value per share, were outstanding as of the close of business on October 20, 2009.

Table of Contents

SAFE HARBOR STATEMENT

This Quarterly Report on Form 10-Q (the Report) contains forward-looking statements within the meaning of Section 27A of the Securities Act				
of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Discussions containing such forward-looking				
statements may be found in Items 2 and 3 hereof, as well as within this Report generally. In addition, when used in this Report, the words				
believes, anticipates, expects, estimates, plans, intends, and similar expressions are intended to identify forward-looking statements. All				
forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially from projected				
results. These risks and uncertainties include, without limitation, the following:				

results. The	ese risks and uncertainties include, without limitation, the following:
• adversely a	Our failure to successfully implement outsourcing activities or failure of our outsourcing partners to perform as anticipated could affect our results of operations and our ability to realize the benefits of the recent increase in MOCVD order volume.
• could adve	Negative worldwide economic conditions could result in a decrease in our net sales and an increase in our operating costs, which resely affect our business and operating results;
• application results of c	Our sales to HB-LED and data storage manufacturers are highly dependent on these manufacturers—sales for consumer electronics, which can experience significant volatility due to seasonal and other factors, which could materially adversely impact our future operations;
•	We are exposed to risks associated with entering an emerging segment within the solar industry;
• intangible	We may be required to take additional impairment charges for goodwill and indefinite-lived intangible assets or definite-lived and long-lived assets;
• expected;	Any failure by us to execute our planned cost reductions successfully could result in total costs and expenses that are greater than

- The cyclicality of the industries we serve directly affects our business;
- We operate in industries characterized by rapid technological change;

•	We face significant competition;
•	We depend on a limited number of customers that operate in highly concentrated industries;
•	The timing of our orders, shipments, and revenue recognition may cause our quarterly operating results to fluctuate significantly;
•	Changes in our product mix may cause our quarterly operating results to fluctuate significantly;
• provisions	Our backlog is subject to customer cancellation or modification and such cancellation could result in decreased sales and increased for excess and obsolete inventory;
•	Our sales cycle is long and unpredictable;
• demand ac	Manufacturing interruptions or delays could affect our ability to meet customer demand, while the failure to estimate customer ecurately could result in excess or obsolete inventory;
•	We rely on a limited number of suppliers;
•	Our inability to attract, retain, and motivate key employees could have a material adverse effect on our business;
•	We are exposed to the risks of operating a global business;
	2

Table of Contents

•	We are subject to foreign currency exchange risks;
•	The enforcement and protection of our intellectual property rights may be expensive and could divert our valuable resources;
•	We may be subject to claims of intellectual property infringement by others;
• businesses	Our acquisition strategy subjects us to risks associated with evaluating and pursuing these opportunities and integrating these;
• and to obta	We are substantially leveraged, which could adversely affect our ability to adjust our business to respond to competitive pressures ain sufficient funds to finance our future needs;
•	Changes in accounting pronouncements or taxation rules or practices may adversely affect our financial results;
•	The price of our common shares may be volatile and could decline significantly;
•	We are subject to the internal control evaluations and attestation requirements of Section 404 of the Sarbanes-Oxley Act;
•	We are subject to risks of non-compliance with environmental, health and safety regulations;
• natural dis	We have significant operations in California and other locations which could be materially and adversely impacted, in the event of a aster or other significant disruption;
• company r	We have adopted certain measures that may have anti-takeover effects which may make an acquisition of our Company by another nore difficult; and

• The other matters discussed under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations contained in this Report and in the Annual Report on Form 10-K for the year ended December 31, 2008 of Veeco Instruments Inc. (Veeco, the Company, or we).

Consequently, such forward-looking statements should be regarded solely as our current plans, estimates and beliefs. We do not undertake any obligation to update any forward-looking statements to reflect future events or circumstances after the date of such statements.

Available Information

We file annual, quarterly and current reports, information statements and other information with the Securities and Exchange Commission (the SEC). The public may read and copy any materials we file with the SEC at the SEC s Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. The address of that site is http://www.sec.gov.

Internet Address

We maintain a website where additional information concerning our business and various upcoming events can be found. The address of our website is www.veeco.com. We provide a link on our website, under Investors Financial Information SEC Filings, through which investors can access our filings with the SEC, including our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to such reports. These filings are posted to our Internet site, as soon as reasonably practicable after we electronically file such material with the SEC.

Table of Contents

VEECO INSTRUMENTS INC.

INDEX

PART I. FINANCIAL INFORMATION		Page
Item 1.	Financial Statements:	
	Condensed Consolidated Statements of Operations for the Three Months and Nine Months Ended September 30, 2009 and 2008 (Unaudited)	5
	Condensed Consolidated Balance Sheets as of September 30, 2009 (Unaudited) and December 31, 2008	6
	Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2009 and 2008 (Unaudited)	7
	Notes to Condensed Consolidated Financial Statements (Unaudited)	8
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operation	s 20
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	36
<u>Item 4.</u>	Controls and Procedures	36
PART II. OTHER INFORMATION		
<u>Item 1.</u>	Legal Proceedings	37
Item 1A.	Risk Factors	37
<u>Item 6.</u>	Exhibits	38
SIGNATURES		39
	4	

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Veeco Instruments Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data) (Unaudited)

Three months ended						Nine months ended			
		September 30,				September 30,			
	2009 2008				2009 2008				
Net sales	\$	98,913	\$	115,709	\$	233,782	\$	332,465	
Cost of sales		58,005		69,626		148,108		196,026	
Gross profit		40,908		46,083		85,674		136,439	
Operating expenses:									
Selling, general, and administrative expense		21,042		23,589		59,471		70,528	
Research and development expense		13,721		15,302		39,770		45,173	
Amortization expense		1,777		3,148		5,437		7,530	
Restructuring expense		1,192		4,120		7,567		6,995	
Asset impairment charge						304		285	
Other (income) expense, net		(312)		(213)		1,097		(591)	
Total operating expenses		37,420		45,946		113,646		129,920	
Operating income (loss)		3,488		137		(27,972)		6,519	
Interest expense, net		1,656		1,792		5,063		5,097	
Income (loss) before income taxes		1,832		(1,655)		(33,035)		1,422	
Income tax provision		562		812		1,342		2,860	
Net income (loss) including noncontrolling									
interest		1,270		(2,467)		(34,377)		(1,438)	
Net loss attributable to the noncontrolling									
interest				(54)		(65)		(200)	
Net income (loss) attributable to Veeco	\$	1,270	\$	(2,413)	\$	(34,312)	\$	(1,238)	