

RENTRAK CORP
Form 10-Q
August 09, 2006

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the quarterly period ended June 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the transition period from _____ to _____

Commission file number: 0-15159

RENTRAK CORPORATION

(Exact name of registrant as specified in its charter)

Oregon

(State or other jurisdiction of incorporation
or organization)

93-0780536

(I.R.S. Employer Identification No.)

7700 NE Ambassador Place, Portland, Oregon
(Address of principal executive offices)

97220
(Zip Code)

Registrant's telephone number, including area code: **503-284-7581**

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act: Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock \$0.001 par value
(Class)

10,531,940
(Outstanding at August 1, 2006)

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Rentrak Corporation and Subsidiaries
Condensed Consolidated Balance Sheets
(Unaudited)
(In thousands, except per share amounts)

	June 30, 2006	March 31, 2006 (1)
Assets		
Current Assets:		
Cash and cash equivalents	\$ 6,862	\$ 15,666
Marketable securities	22,089	14,832
Accounts receivable, net of allowances for doubtful accounts of \$484 and \$461	18,637	18,314
Advances to program suppliers, net of program supplier reserves of \$32 and \$32	235	225
Income tax receivable and prepaid taxes	48	
Deferred income tax assets	107	110
Other current assets	712	607
Total Current Assets	48,690	49,754
Property and Equipment, net of accumulated depreciation of \$6,276 and \$5,876	4,323	3,623
Deferred Income Tax Assets	337	312
Other Assets	616	639
Total Assets	\$ 53,966	\$ 54,328
Liabilities and Stockholders Equity		
Current Liabilities:		
Accounts payable	\$ 14,377	\$ 15,493
Taxes payable	1,368	972
Accrued liabilities	389	532
Deferred rent, current portion	20	
Accrued compensation	762	1,366
Deferred revenue	746	484
Total Current Liabilities	17,662	18,847
Deferred rent, long-term portion	376	
Commitments and Contingencies		
Stockholders Equity:		
Preferred stock, \$0.001 par value; 10,000 shares authorized; none issued		
Common stock, \$0.001 par value; 30,000 shares authorized; shares issued and outstanding: 10,569 and 10,697	11	11
Capital in excess of par value	46,928	48,069
Accumulated other comprehensive income	181	181
Accumulated deficit	(11,192)	(12,780)
Total Stockholders Equity	35,928	35,481
Total Liabilities and Stockholders Equity	\$ 53,966	\$ 54,328

(1) Derived from our March 31, 2006 audited consolidated financial statements.

See accompanying Notes to Condensed Consolidated Financial Statements.

Rentrak Corporation and Subsidiaries
Condensed Consolidated Income Statements
(Unaudited)
(In thousands, except per share amounts)

	For the Three Months Ended June 30,	
	2006	2005
Revenue	\$ 26,901	\$ 20,882
Operating expenses:		
Cost of sales	18,586	14,832
Selling and administrative	5,956	5,173
	24,542	20,005
Income from operations	2,359	877
Other income (expense):		
Interest income	354	156
Interest expense	(1)	(1)
	353	155
Income before income taxes	2,712	1,032
Provision for income taxes	1,124	377
Net income	\$ 1,588	\$ 655
Basic net income per share	\$ 0.15	\$ 0.06
Diluted net income per share	\$ 0.14	\$ 0.06
Shares used in per share calculations:		
Basic	10,699	10,549
Diluted	11,225	11,095

See accompanying Notes to Condensed Consolidated Financial Statements.

Rentrak Corporation and Subsidiaries
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(In thousands)

	For the Three Months Ended June 30,	
	2006	2005
Cash flows from operating activities:		
Net income	\$ 1,588	\$ 655
Adjustments to reconcile net income to net cash flows provided by (used in) operating activities:		
Tax benefits from stock option exercises	48	13
Depreciation and amortization	405	312
Adjustment to allowance for doubtful accounts	23	79
Stock-based compensation	197	
Deferred income taxes	(22) 364
(Increase) decrease in:		
Accounts receivable	(346) 1,226
Advances to program suppliers	(10) 524
Income taxes receivable and prepaid taxes	(48) 6
Other current assets	(201) (158
Increase (decrease) in:		
Accounts payable	(1,116) (3,064
Accrued liabilities and compensation	(351) (299
Deferred rent	396	