

PENNS WOODS BANCORP INC  
Form 10-Q  
August 09, 2006

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

Quarterly Report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended June 30, 2006,

Transition report pursuant to Section 13 or 15 (d) of the Exchange Act for the Transition Period from to .

No. 0-17077

(Commission File Number)

**PENNS WOODS BANCORP, INC.**

(Exact name of Registrant as specified in its charter)

**PENNSYLVANIA**  
(State or other jurisdiction of  
incorporation or organization)

**23-2226454**  
(I.R.S. Employer  
Identification No.)

300 Market Street, Williamsport, Pennsylvania

17701-0967

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(Address of principal executive offices)

(Zip Code)

**(570) 322-1111**

Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

On August 1, 2006 there were 3,931,787 of the Registrant's common stock outstanding.

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**PENNS WOODS BANCORP, INC.**

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**Item 1.**

**Financial Statements**



**Consolidated Balance Sheet (unaudited) as of June 30, 2006 and December 31, 2005**





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## Part I. FINANCIAL INFORMATION

## Item 1. Financial Statements

PENNS WOODS BANCORP, INC.

CONSOLIDATED BALANCE SHEET

(UNAUDITED)

(In Thousands, Except Share Data)	June 30, 2006	December 31, 2005
<b>ASSETS</b>		
Noninterest-bearing balances	\$ 14,181	\$ 14,065
Interest-bearing deposits in other financial institutions	27	25
Total cash and cash equivalents	14,208	14,090
Investment securities, available for sale, at fair value	180,553	187,018
Investment securities held to maturity (fair value of \$284 and \$238)	281	265
Loans held for sale	5,777	3,545
Loans	346,569	338,438
Less: Allowance for loan losses	3,995	3,679
Loans, net	342,574	334,759
Premises and equipment, net	6,605	6,409
Accrued interest receivable	2,649	2,828
Bank-owned life insurance	10,896	10,718
Investment in limited partnerships	4,988	3,549
Goodwill	3,032	3,032
Other assets	4,742	2,455
<b>TOTAL ASSETS</b>	<b>\$ 576,305</b>	<b>\$ 568,668</b>
<b>LIABILITIES</b>		
Interest-bearing deposits	\$ 302,634	\$ 281,150
Noninterest-bearing deposits	74,310	71,379
Total deposits	376,944	352,529
Short-term borrowings	40,925	54,003
Long-term borrowings, Federal Home Loan Bank (FHLB)	82,878	84,478
Accrued interest payable	1,171	1,108
Other liabilities	2,755	2,631
<b>TOTAL LIABILITIES</b>	<b>504,673</b>	<b>494,749</b>
<b>SHAREHOLDERS EQUITY</b>		
Common stock, par value \$8.33, 10,000,000 shares authorized; 4,002,159 shares issued	33,351	33,351
Additional paid-in capital	17,772	17,772
Retained earnings	24,471	22,938
Accumulated other comprehensive income (loss)	(1,273)	850
Less: Treasury stock at cost, 70,372 and 26,372 shares	(2,689)	(992)
<b>TOTAL SHAREHOLDERS EQUITY</b>	<b>71,632</b>	<b>73,919</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>\$ 576,305</b>	<b>\$ 568,668</b>



See accompanying notes to the unaudited consolidated financial statements.

## PENNS WOODS BANCORP, INC.

## CONSOLIDATED STATEMENT OF INCOME

(UNAUDITED)

(In Thousands, Except Per Share Data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>INTEREST AND DIVIDEND INCOME</b>				
Loans including fees	\$ 6,086	\$ 5,455	\$ 11,895	\$ 10,739
Investment Securities:				
Taxable	896	1,214	1,819	2,478
Tax-exempt	1,000	688	1,989	1,277
Dividend	365	297	666	595
<b>TOTAL INTEREST AND DIVIDEND INCOME</b>	<b>8,347</b>	<b>7,654</b>	<b>16,369</b>	<b>15,089</b>
<b>INTEREST EXPENSE</b>				
Deposits	1,968	1,420	3,805	2,614
Short-term borrowings	509	144	915	346
Long-term borrowings, FHLB	944	893	1,890	1,746
<b>TOTAL INTEREST EXPENSE</b>	<b>3,421</b>	<b>2,457</b>	<b>6,610</b>	<b>4,706</b>
<b>NET INTEREST INCOME</b>	<b>4,926</b>	<b>5,197</b>	<b>9,759</b>	<b>10,383</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>198</b>	<b>180</b>	<b>396</b>	<b>360</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>4,728</b>	<b>5,017</b>	<b>9,363</b>	<b>10,023</b>
<b>NON-INTEREST INCOME</b>				
Deposit service charges	587	536	1,177	991
Securities gains, net	265	687	824	1,298
Bank-owned life insurance	90	93	178	187
Gain on sale of loans	210	178	360	368
Insurance commissions	670	652	1,230	1,295
Other	394	329	784	643
<b>TOTAL NON-INTEREST INCOME</b>	<b>2,216</b>	<b>2,475</b>	<b>4,553</b>	<b>4,782</b>
<b>NON-INTEREST EXPENSE</b>				
Salaries and employee benefits	2,214	2,135	4,446	4,129
Occupancy, net	275	286	518	577
Furniture and equipment	288	234	585	455
Pennsylvania shares tax	151	140	296	279
Other	1,150	1,054	2,184	2,004
<b>TOTAL NON-INTEREST EXPENSE</b>	<b>4,078</b>	<b>3,849</b>	<b>8,029</b>	<b>7,444</b>
<b>INCOME BEFORE INCOME TAX PROVISION</b>	<b>2,866</b>	<b>3,643</b>	<b>5,887</b>	<b>7,361</b>
<b>INCOME TAX PROVISION</b>	<b>432</b>	<b>883</b>	<b>998</b>	<b>1,886</b>
<b>NET INCOME</b>	<b>\$ 2,434</b>	<b>\$ 2,760</b>	<b>\$ 4,889</b>	<b>\$ 5,475</b>
<b>EARNINGS PER SHARE - BASIC</b>	<b>\$ 0.63</b>	<b>\$ 0.70</b>	<b>\$ 1.25</b>	<b>\$ 1.38</b>
<b>EARNINGS PER SHARE - DILUTED</b>	<b>\$ 0.63</b>	<b>\$ 0.70</b>	<b>\$ 1.25</b>	<b>\$ 1.38</b>
<b>WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC</b>	<b>3,879,052</b>	<b>3,973,988</b>	<b>3,923,923</b>	<b>3,973,756</b>

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WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED	3,879,539	3,976,255	3,924,409	3,976,179
DIVIDENDS PER SHARE	\$ 0.43	\$ 0.38	\$ 0.85	\$ 0.76

See accompanying notes to the unaudited consolidated financial statements.

## PENNS WOODS BANCORP, INC.

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

(UNAUDITED)

(In Thousands Except Per Share Data)	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	TREASURY STOCK	TOTAL SHAREHOLDERS EQUITY
	SHARES	AMOUNT					
Balance, December 31, 2005	4,002,159	\$ 33,351	\$ 17,772	\$ 22,938	\$ 850	\$ (992)	73,919
Comprehensive Income:							
Net income				4,889			4,889
Net change in unrealized gain (loss) on investments available for sale, net of tax benefit of \$1,094					(2,123)		(2,123)
Total comprehensive income							2,766
Dividends declared, (\$0.85 per share)				(3,356)			(3,356)
Purchase of treasury stock (44,000 shares)						(1,697)	(1,697)
Balance, June 30, 2006	4,002,159	\$ 33,351	\$ 17,772	\$ 24,471	\$ (1,273)	\$ (2,689)	71,632

	COMMON STOCK		ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME	TREASURY STOCK	TOTAL SHAREHOLDERS EQUITY
	SHARES	AMOUNT					
Balance, December 31, 2004	3,998,204	\$ 33,318	\$ 17,700	\$ 18,262	\$ 4,331	\$ (446)	73,165
Comprehensive Income:							
Net income				5,475			5,475
Net change in unrealized gain on investments available for sale, net of tax of \$83					161		161
Total comprehensive income							5,636
Dividends declared, (\$0.76 per share)				(3,023)			(3,023)
Stock options exercised	674	6	11				17
Balance, June 30, 2005	3,998,878	\$ 33,324	\$ 17,711	\$ 20,714	\$ 4,492	\$ (446)	75,795

See accompanying notes to the unaudited consolidated financial statements.

## PENNS WOODS BANCORP, INC.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(UNAUDITED)

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(In Thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Net Income	\$ 2,434	\$ 2,760	\$ 4,889	\$ 5,475
Other comprehensive income (loss):				
Net unrealized gains (losses) on available for sale securities	(3,581)	4,695	(2,393)	1,542
Less: Reclassification adjustment for net gains included in net income	265	687	824	1,298
Other comprehensive income (loss) before tax	(3,846)	4,008	(3,217)	244
Income tax expense (benefit) related to other comprehensive income (loss)	(1,308)	1,363	(1,094)	83
Other comprehensive income (loss), net of tax	(2,538)	2,645	(2,123)	161
Comprehensive income (loss)	\$ (104)	\$ 5,405	\$ 2,766	\$ 5,636

See accompanying notes to the unaudited consolidated financial statements.

## PENNS WOODS BANCORP, INC.

## CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)

(In Thousands)	Six Months Ended	
	2006	June 30, 2005
<b>OPERATING ACTIVITIES</b>		
Net Income	\$ 4,889	\$ 5,475
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	176	271
Provision for loan losses	396	360
Accretion and amortization of investment security discounts and premiums	(381)	(202)
Securities gains, net	(824)	(1,298)
Originations of loans held for sale	(17,466)	(14,395)
Proceeds of loans held for sale	15,594	15,314
Gain on sale of loans	(360)	(368)
Increases in bank-owned life insurance	(178)	(187)
Other, net	(641)	546
Net cash provided by operating activities	1,205	5,516
<b>INVESTING ACTIVITIES</b>		
Investment securities available for sale:		
Proceeds from sales	19,680	88,475
Proceeds from calls and maturities	3,702	9,824
Purchases	(19,045)	(110,693)
Investment securities held to maturity:		
Proceeds from calls and maturities		325
Purchases		(35)
Net increase in loans	(8,262)	(3,697)
Acquisition of bank premises and equipment	(372)	(1,240)
Proceeds from the sale of foreclosed assets	61	67
Investment in limited partnership	(1,535)	
Net cash used for investing activities	(5,771)	(16,974)
<b>FINANCING ACTIVITIES</b>		
Net increase in interest-bearing deposits	21,484	27,401
Net increase (decrease) in noninterest-bearing deposits	2,931	(1,963)
Proceeds of long-term borrowings		10,000
Repayment of long-term borrowings	(1,600)	(1,400)
Net decrease in short-term borrowings	(13,078)	(15,230)
Dividends paid	(3,356)	(3,023)
Stock options exercised		17
Purchase of treasury stock	(1,697)	
Net cash provided by financing activities	4,684	15,802
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>118</b>	<b>4,344</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING</b>	<b>14,090</b>	<b>12,626</b>
<b>CASH AND CASH EQUIVALENTS, ENDING</b>	<b>\$ 14,208</b>	<b>\$ 16,970</b>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Interest paid	\$ 6,547	\$ 4,506
Income taxes paid	2,000	2,050
Transfer of loans to foreclosed assets	51	126

See accompanying notes to the unaudited consolidated financial statements.

**PENNS WOODS BANCORP, INC. AND SUBSIDIARIES**



NOTES TO

CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**Note 1. Basis of Presentation**



**The consolidated financial statements include the accounts of Penns Woods Bancorp, Inc. (the Company ) and its wholly-owned subsidiaries: Woods Investment Company, Inc., Woods Real Estate Development Company, Inc., and Jersey Shore State Bank (the Bank ) and its wholly-owned subsidiary The M Group, Inc. D/B/A The Comprehensive Financial Group ( The M Group ). All significant inter-company balances and transactions have been eliminated in the consolidation.**



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The interim financial statements are unaudited but, in the opinion of management, reflect all adjustments necessary for the fair presentation of results for such periods. All of those adjustments are of a normal, recurring nature. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with financial statements and notes thereto contained in the Company's annual report for the year ended December 31, 2005.

The accounting policies followed in the presentation of interim financial results are the same as those followed on an annual basis. These policies are presented on pages 38 thru 43 of the Annual Report on Form 10-K for the year ended December 31, 2005.

### **Note 2. Recent Accounting Pronouncements**



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In June 2006, the FASB issued staff position FIN 48 Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation is effective for fiscal years beginning after December 15, 2006. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In April 2006, the FASB issued Staff Position FIN 46(R)-6, Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R) (Staff Position FIN 46(R)-6). This staff position addresses how an entity should determine the variability to be considered in applying FASB Interpretation No. FIN 46(R) (FIN 46). The variability that is to be considered in applying FIN 46 affects the determination of (a) whether the entity is a variable interest entity (VIE), (b) which interests are variable interests in the entity and (c) which party, if any is the primary beneficiary of the VIE. The requirements prescribed by this staff position are to be applied prospectively for all new arrangements at the commencement of the first reporting period that begins after June 15, 2006, or July 1, 2006 for the Company. The new requirements need not be applied to entities that have previously been analyzed under FIN 46 unless a

reconsideration event occurs. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

### Note 3. Per Share Data

The following table sets forth the composition of the weighted average common shares (denominator) used in the basic and dilutive per share computation. There are no convertible securities which would affect the numerator in calculating basic and diluted earnings per share, therefore, net income as presented on the consolidated statement of income will be used as the numerator.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Weighted average common shares outstanding	3,941,787	3,986,360	3,975,787	3,986,128
Average treasury stock shares	(62,735)	(12,372)	(51,864)	(12,372)
Weighted average common shares and common stock equivalents used to calculate basic earnings per share	3,879,052	3,973,988	3,923,923	3,973,756
Additional common stock equivalents (stock options) used to calculate diluted earnings per share	487	2,267	486	2,423
Weighted average common shares and common stock equivalents used to calculate diluted earnings per share	3,879,539	3,976,255	3,924,409	3,976,179

Options to purchase 8,999 shares and 9,728 shares of common stock at the price of \$40.29 were outstanding during the three and six months ended June 30, 2006 and 2005, respectively, but were not included in the computation of diluted earnings per share as they were anti-dilutive due to the strike price being greater than the market price as of June 30, 2006 and 2005, respectively.

### Note 4. Net Periodic Benefit Cost-Defined Benefit Plans

For a detailed disclosure on the Company's pension and employee benefits plans, please refer to Note 11 of the Company's Consolidated Financial Statements included in the 2005 Annual Report on Form 10-K.

The following sets forth the components of the net periodic benefit cost of the domestic non-contributory defined benefit plan for the three and six months ended June 30, 2006 and 2005, respectively.





(In Thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
		2006		2005		2006		2005
Service cost	\$	117	\$	127	\$	232	\$	252
Interest cost		108		112		217		223
Expected return on plan assets		(121)		(101)		(242)		(201)
Amortization of transition						(1)		(1)
Amortization of prior service cost		6		6		13		13
Amortization of net loss		6		16		11		33
Net periodic cost	\$	116	\$	160	\$	230	\$	319

**Employer Contributions**



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The Company previously disclosed in its consolidated financial statements, included in the 2005 Annual Report on Form 10-K, that it expected to contribute \$500,000 to its defined benefit plan in 2006. As of June 30, 2006, there were no contributions made for the 2006 plan year. This is the result of the contributions made during 2005 being above the required minimum in order to benefit from a current tax and future financial perspective and an increase in the market value of plan assets. In effect, the excess 2005 contributions eliminated the requirement for minimum funding during 2006. The Company, however, is evaluating the amount, if any, of funds to contribute during the remainder of 2006.

### Note 5. Off Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are primarily comprised of commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit, interest rate, or liquidity risk in excess of the amount recognized in the consolidated balance sheet. The contract amounts of these instruments express the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss from nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company may require collateral or other security to support financial instruments with off-balance sheet credit risk.

Outstanding financial instruments with off balance sheet risk are as follows:

(In Thousands)	June 30, 2006	December 31, 2005
Commitments to extend credit	\$ 78,480	\$ 72,583
Standby letters of credit	1,377	2,193

**Note 6. Reclassification of Comparative Amounts**



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Certain comparative amounts for the prior periods have been reclassified to conform to current period presentations. Such reclassifications had no effect on net income or shareholders' equity.

### **Note 7. Stock Split**





During the fourth quarter of 2005 the Company initiated a 6 for 5 stock split. Previously reported share and per share amounts have been adjusted to reflect the split.

**CAUTIONARY STATEMENT FOR PURPOSES OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This Report contains certain forward-looking statements including statements concerning plans, objectives, future events or performance and assumptions and other statements which are other than statements of historical fact. The Company wishes to caution readers that the following important factors, among others, may have affected and could in the future affect the Company's actual results and could cause the Company's actual results for subsequent periods to differ materially from those expressed in any forward-looking statement made by or on behalf of the Company herein: (i) the effect of changes in laws and regulations, including federal and state banking laws and regulations, which the Company must comply, and the associated costs of compliance with such laws and regulations either currently or in the future as applicable; (ii) the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies as well as by the Financial Accounting Standards Board, or of changes in the Company's organization, compensation and benefit plans; (iii) the effect on the Company's competitive position within its market area of the increasing consolidation within the banking and financial services industries, including the increased competition from larger regional and out-of-state banking organizations as well as non-bank providers of various financial services; (iv) the effect of changes in interest rates; and (v) the effect of changes in the business cycle and downturns in the local, regional or national economies.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation**

**EARNINGS SUMMARY**



**Comparison of the Three and Six Months Ended June 30, 2006 and 2005**

**Summary Results**

Net income for the three months ended June 30, 2006 was \$2,434,000 compared to \$2,760,000 for the same period of 2005. Basic and diluted earnings per share for the three months ended June 30, 2006 were \$0.63 as compared to \$0.70 for the three months ended June 30, 2005. Return on average assets and return on average equity were 1.70% and 13.34% for the three months ended June 30, 2006 as compared to 2.02% and 14.81% for the corresponding periods of 2005. Net income from core operations for the three months ended June 30, 2006 and 2005, excluding after-tax net securities gains of \$175,000 and \$453,000, respectively, were \$2,259,000 and \$2,307,000.

The six months ended June 30, 2006 generated net income of \$4,889,000 compared to \$5,475,000 for the same period of 2005. Earnings per share, basic and diluted, for the six months ended June 30, 2006 were \$1.25 as compared to \$1.38 for the comparable periods of 2005. Return on average assets and return on average equity were 1.71% and 13.12% for the six months ended June 30, 2006 as compared to 2.02% and 14.68% for the corresponding period of 2005. Net income from core operations for the six months ended June 30, 2006, excluding after-tax securities gains of \$544,000, declined to \$4,345,000 from \$4,618,000 for the six months ended June 30, 2005. (Management uses the non-GAAP measure of net income from core operations in its analysis of the Company's performance. This measure, as used by the Company, adjusts net income by significant gains or losses that are unusual in nature. Because certain of these items and their impact on the Company's performance are difficult to predict, management believes the presentation of financial measures excluding the impact of such items provides useful supplemental information in evaluating the operating results of the Company's core businesses. These disclosures should not be viewed as a substitute for net income determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.)

**Interest Income**

Interest income for the three months ended June 30, 2006 increased \$693,000 to \$8,347,000 as compared to \$7,654,000 for the same period of 2005. The increase in total interest income was primarily the result of growth in average loans of \$24,839,000 for the three months ended June 30, 2006 as compared to 2005. The average loan growth and a 27 basis point increase in loan portfolio yields accounted for \$631,000 of the total interest income growth. Over this time frame the average balance of investment securities increased \$3,173,000. The average investment portfolio growth coupled with a shift to tax-exempt municipal bonds resulted in interest income from the investment portfolio increasing \$62,000. On a taxable equivalent basis the interest income from the investment portfolio increased by \$223,000. The shift within the investment

securities portfolio was strategically designed to ladder cash flows and to enhance management's ability to manage the net interest margin. The increase in dividends received is the result of an increase in the level of dividends from the Federal Home Loan Bank of Pittsburgh coupled with an emphasis on purchasing stocks consistently having an above average dividend yield.

During the six months ended June 30, 2006, interest and dividend income was \$16,369,000, an increase of \$1,280,000 over the same period in 2005. The reasons for the 8.5% growth in interest income for this six month period are identical to those for the three month period ending June 30, 2006 discussed above. The growth in average loans of \$20,593,000 coupled with a 31 basis point increase in the loan portfolio yield resulted in an increase of \$1,156,000 in loan interest and fee income. Average investment securities increased to \$186,719,000 resulting in interest income on the investment portfolio increasing \$124,000 when compared to June 30, 2005, which resulted in taxable equivalent interest income increasing \$491,000.

Interest income composition for the three and six months ended June 30, 2006 and 2005 were as follows:

(In Thousands)	June 30, 2006		For The Three Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Loans including fees	\$ 6,086	72.9%	\$ 5,455	71.2%	\$ 631	11.6%
Investment securities:						
Taxable	896	10.7	1,214	15.9	(318)	(26.2)
Tax-exempt	1,000	12.0	688	9.0	312	45.3
Dividend	365	4.4	297	3.9	68	22.9
Total interest and dividend income	\$ 8,347	100.0%	\$ 7,654	100.0%	\$ 693	9.1%

(In Thousands)	June 30, 2006		For The Six Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Loans including fees	\$ 11,895	72.7%	\$ 10,739	71.2%	\$ 1,156	10.8%
Investment securities:						
Taxable	1,819	11.1	2,478	16.4	(659)	(26.6)
Tax-exempt	1,989	12.1	1,277	8.5	712	55.8
Dividend	666	4.1	595	3.9	71	11.9
Total interest and dividend income	\$ 16,369	100.0%	\$ 15,089	100.0%	\$ 1,280	8.5%

### Interest Expense

Interest expense for the three months ended June 30, 2006 increased \$964,000 to \$3,421,000 as compared to \$2,457,000 for the same period of 2005. The increased expense associated with deposits is primarily the result of rate increases for time deposits, which are comprised of various certificates of deposit ( CD ) accounts, from the three months ended June 30, 2005 to the corresponding period of 2006. Factors that led to the rate increases include, but are not limited to, several period prime rate increases, competitive market pricing pressure, and attracting new deposit customers while retaining existing accounts. The increase in CD interest rates has

exceeded the increase for other deposit accounts. This has led to a shift of a portion of the money market and savings deposit portfolios into higher yielding CDs.

Short-term borrowing costs increased as a direct result of the prime rate increases over the past year and an increase in the average balance of \$23,227,000. This increase in short-term borrowings was utilized to fund earning asset growth for the three months ended June 30, 2006 as compared to the same period of 2005. Long-term FHLB borrowing expense increased due to \$10,000,000 that was borrowed from the FHLB during the latter portion of the second quarter of 2005. The advance was at a fixed rate of 3.97% for 5 years with a final maturity of 10 years and is responsible for the increase in long-term interest expense.

Interest expense for the six months ended June 30, 2006 increased \$1,904,000 to \$6,610,000 from \$4,706,000 for the comparable period of 2005. Interest on deposits accounted for \$1,191,000 of the increase due to the reasons noted in the above three month analysis. Borrowing costs increased due to the rate increases over the past year and increased average borrowings that were used to fund the growth in average earning assets.

Interest expense composition for the three and six months ended June 30, 2006 and 2005 were as follows:

(In Thousands)	June 30, 2006		For The Three Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Deposits	\$ 1,968	57.5%	\$ 1,420	57.8%	\$ 548	38.6%
Short-term borrowings	509	14.9	144	5.9	365	253.5
Long-term borrowings	944	27.6	893	36.3	51	5.7
Total interest expense	\$ 3,421	100.0%	\$ 2,457	100.0%	\$ 964	39.2%

(In Thousands)	June 30, 2006		For The Six Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Deposits	\$ 3,805	57.6%	\$ 2,614	55.5%	\$ 1,191	45.6%
Short-term borrowings	915	13.8	346	7.4	569	164.5
Long-term borrowings	1,890	28.6	1,746	37.1	144	8.2
Total interest expense	\$ 6,610	100.0%	\$ 4,706	100.0%	\$ 1,904	40.5%

#### Net Interest Margin



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The net interest margin ( NIM ) for the three months ended June 30, 2006 was 4.12% as compared to 4.41% for the corresponding period of 2005. The decrease in the NIM was the result of the yield on earning assets increasing 33 basis points ( bp ) to 6.69% for the three months ended June 30, 2006, as compared to 2005, however, interest bearing liabilities increased 72 bp over the same period. The increase in the yield on earning assets is attributable to a change in the mix of earning assets as previously discussed in the Interest Income section of this Earnings Summary. The average tax-exempt investment securities portfolio grew by \$29,124,000, the direct result of a shift in investment strategy which also resulted in a decline in



taxable investment securities of \$25,951,000. The average loan growth of \$24,839,000 was predominately comprised of commercial real estate loans. The yield on total loans increased to 7.04% from 6.77% due to the impact of the Federal Open Market Committee rate increases enacted over the past year. The investment portfolio yield increased to 6.01% from 5.63% primarily from the previously noted shift in the portfolio to tax-exempt investments. The average interest rates paid on deposit accounts increased to 2.66% as compared to 1.93% for the 2005 period. This increase was driven by growth in average time deposits of \$16,386,000 and an increase in the rate paid on time deposits of 87 bp. A portion of the increase in deposit volume and the average interest yield paid is due to several CD promotions during the past year to attract new customers while retaining existing customers. The promotions were designed to gather deposits that would have maturities of two years or less. In addition, the promotions served as a catalyst to cross sell other deposit products and to implement management's strategy regarding the CD portfolio allocation among various maturities and therefore, reducing the concentration of time deposit maturities within any single month.

Short-term borrowings realized an increase of 188 bp in interest rates charged for the three months ended June 30, 2006. The prime rate increased to 8.25% at June 30, 2006 from 6.25% at June 30, 2005, as further evidence of the correlation between the Company's primary source of borrowed funds, the FHLB, and the primary lending rate indicator used on a national basis.

The NIM for the six months ended June 30, 2006 was 4.10% as compared to 4.39% for the corresponding period of 2005. The decrease in the NIM was the result of the before mentioned growth and change in mix of the earnings assets offset by increased rates paid on interest bearing liabilities and growth in total borrowings of \$20,360,000.

Following is a schedule of average balances and associated yields for the three and six month periods ended June 30, 2006 and 2005:

(In Thousands)	AVERAGE BALANCES AND INTEREST RATES			AVERAGE BALANCES AND INTEREST RATES		
	Three Months Ended June 30, 2006			Three Months Ended June 30, 2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Tax-exempt loans	\$ 7,887	\$ 123	6.26%	\$ 4,119	\$ 35	3.41%
All other loans	341,091	6,005	7.06%	320,020	5,432	6.81%
Total loans	348,978	6,128	7.04%	324,139	5,467	6.77%
Taxable investment securities	94,134	1,261	5.36%	120,085	1,511	5.03%
Tax-exempt investment securities	90,530	1,515	6.69%	61,406	1,042	6.79%
Total securities	184,664	2,776	6.01%	181,491	2,553	5.63%
Total interest-earning assets	533,642	8,904	6.69%	505,630	8,020	6.36%
Other assets	39,175			38,166		
Total assets	\$ 572,817			\$ 543,796		
Savings	\$ 60,161	125	0.83%	\$ 65,912	126	0.77%
Super Now deposits	48,282	169	1.40%	51,571	111	0.86%
Money market deposits	24,165	121	2.01%	30,252	106	1.41%
Time deposits	164,464	1,553	3.79%	148,078	1,077	2.92%
Total deposits	297,072	1,968	2.66%	295,813	1,420	1.93%
Short-term borrowings	44,793	509	4.56%	21,566	144	2.68%
Long-term borrowings	82,878	944	4.57%	75,754	893	4.73%
Total borrowings	127,671	1,453	4.56%	97,320	1,037	4.27%
Total interest-bearing liabilities	424,743	3,421	3.23%	393,133	2,457	2.51%
Demand deposits	70,961			68,784		
Other liabilities	4,129			7,344		
Shareholders' equity	72,984			74,535		
Total liabilities and shareholders' equity	\$ 572,817			\$ 543,796		
Interest rate spread			3.46%			3.85%
Net interest income/margin		\$ 5,483	4.12%		\$ 5,563	4.41%

- Information on this table has been calculated using average daily balance sheets to obtain average balances.
- Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.
- Income and rates on a fully taxable equivalent basis include an adjustment for the difference between annual income from tax-exempt obligations and the taxable equivalent of such income at the standard 34% tax rate.

	AVERAGE BALANCES AND INTEREST RATES			AVERAGE BALANCES AND INTEREST RATES		
	Six Months Ended 6/30/2006			Six Months Ended 6/30/2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Tax-exempt loans	\$ 8,038	\$ 248	6.22%	\$ 1,869	\$ 57	6.15%
All other loans	338,041	11,731	7.00%	323,617	10,701	6.67%
Total loans	346,079	11,979	6.98%	325,486	10,758	6.67%
Taxable securities	95,880	2,485	5.18%	125,153	3,073	4.91%
Tax-exempt securities	90,839	3,014	6.64%	55,370	1,935	6.99%
Total securities	186,719	5,499	5.89%	180,523	5,008	5.55%
Total interest-earning assets	532,798	17,478	6.60%	506,009	15,766	6.27%
Other assets	38,691			36,419		
Total assets	\$ 571,489			\$ 542,428		
Savings	\$ 60,360	238	0.80%	\$ 66,418	257	0.78%
Super Now deposits	48,223	318	1.33%	52,533	218	0.84%
Money market deposits	24,642	237	1.94%	31,400	197	1.27%
Time deposits	163,312	3,012	3.72%	138,576	1,942	2.83%
Total Deposits	296,537	3,805	2.59%	288,927	2,614	1.82%
Short-term borrowings	43,100	915	4.28%	29,242	346	2.39%
Other borrowings	83,603	1,890	4.56%	77,101	1,746	4.57%
Total borrowings	126,703	2,805	4.46%	106,343	2,092	3.97%
Total interest-bearing liabilities	423,240	\$ 6,610	3.15%	395,270	\$ 4,706	2.40%
Demand deposits	69,381			68,571		
Other liabilities	4,324			4,017		
Shareholders' equity	74,544			74,570		
	\$ 571,489			\$ 542,428		
Interest rate spread			3.45%			3.87%
Net interest income/margin		\$ 10,868	4.10%		\$ 11,060	4.39%

- Information on this table has been calculated using average daily balance sheets to obtain average balances.
- Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.
- Income and rates on a fully taxable equivalent basis include an adjustment for the difference between annual income from tax-exempt obligations and the taxable equivalent of such income at the standard 34% tax rate.

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The following table presents the adjustment to convert net interest income to net interest income on a fully taxable equivalent basis for the three and six month periods ended June 30, 2006 and 2005.

(In Thousands)	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2006	2005	2006	2005
Total interest income	\$ 8,347	\$ 7,654	\$ 16,369	\$ 15,089
Total interest expense	3,421	2,457	6,610	4,706
Net interest income	4,926	5,197	9,759	10,383
Tax equivalent adjustment	557	366	1,109	677
Net interest income (fully taxable equivalent)	\$ 5,483	\$ 5,563	\$ 10,868	\$ 11,060

The following table sets forth the respective impact that both volume and rate changes have had on net interest income on a fully taxable equivalent basis and the net interest margin for the three and six month periods ended June 30, 2006 and 2005:

The following table sets forth the respective impact that both volume and rate changes have had on net interest income

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(In Thousands)	Three Months Ended June 30, 2006 vs 2005			Six Months Ended June 30, 2006 vs 2005		
	Increase (Decrease)			Increase (Decrease)		
	Volume	Due to Rate	Net	Volume	Due to Rate	Net
Interest income:						
Loans, tax-exempt	\$ 42	\$ 46	\$ 88	\$ 190	\$ 1	\$ 191
Loans	366	207	573	488	542	1,030
Taxable investment securities	(355)	105	(250)	(768)	180	(588)
Tax-exempt investment securities	487	(14)	473	1,168	(89)	1,079
Total interest-earning assets	540	344	884	1,078	634	1,712
Interest expenses:						
Savings deposits	(22)	21	(1)	(24)	4	(19)
Super Now deposits	(6)	64	58	(16)	117	100
Money market deposits	(8)	23	15	(19)	59	40
Time deposits	128	348	476	383	687	1,070
Short-term borrowings	201	164	365	202	367	569
Long-term borrowings	79	(28)	51	147	(3)	144
Total interest-bearing liabilities	372	592	964	673	1,231	1,904
Change in net interest income	\$ 168	\$ (248)	\$ (80)	\$ 405	\$ (597)	\$ (192)

**Provision for Loan Losses**



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The provision for loan losses is based upon management's quarterly review of the loan portfolio. The purpose of the review is to assess loan quality, identify impaired loans, analyze delinquencies, ascertain loan growth, evaluate potential charge-offs and recoveries, and assess general economic conditions in the markets served. An external independent loan review is also performed annually for the Bank. Management remains committed to an aggressive program of problem loan identification and resolution.

The allowance is calculated by applying loss factors to outstanding loans by type, excluding loans for which a specific allowance has been determined. Loss factors are based on management's consideration of the nature of the portfolio segments, changes in mix and volume of the loan portfolio, and historical loan loss experience. In addition, management considers industry standards and trends with respect to non-performing loans and its knowledge and experience with specific lending segments.

Although management believes it uses the best information available to make such determinations and that the allowance for loan losses is adequate at June 30, 2006, future adjustments could be necessary if circumstances or economic conditions differ substantially from the assumptions used in making the initial determinations. A downturn in the local economy, employment, and delays in receiving financial information from borrowers could result in increased levels of nonperforming assets and charge-offs, increased loan loss provisions, and reductions in income. Additionally, as an integral part of the examination process, bank regulatory agencies periodically review the Bank's loan loss allowance. The banking agencies could require the recognition of additions to the loan loss allowance based on their judgment of information available to them at the time of their examination.

While determining the appropriate allowance level management has attributed the allowance for loan losses to various portfolio segments; however, the allowance is available for the entire portfolio as needed.

The allowance for loan losses increased from \$3,679,000 at December 31, 2005 to \$3,995,000 at June 30, 2006. At June 30, 2006, the allowance for loan losses was 1.15% of total loans compared to 1.09% of total loans at December 31, 2005. Management's conclusion is that the allowance for loan losses is adequate to provide for possible losses inherent in the loan portfolio as of the balance sheet date.

The provision for loan losses totaled \$198,000 and \$396,000 for the three and six months ended June 30, 2006, respectively, as compared to \$180,000 and \$360,000 for the same periods in 2005. The increase was the result of loan growth of \$18,699,000.

An overall increase of \$381,000 was experienced in non-performing loans (non-accrual and 90 days past due) from December 31, 2005 to \$983,000 at June 30, 2006.

Based upon this analysis, as well as the others noted above, senior management has concluded that the allowance for loan losses remains at a level adequate to provide for probable losses inherent in its loan portfolio.

#### **Non-interest Income**

Total non-interest income for the quarter ended June 30, 2006 compared to the same period in 2005 decreased \$259,000 to \$2,216,000. Excluding net security gains, an increase of \$163,000 was realized in non-interest income. Deposit service charges increased due to the



implementation of Bounce Protection during May 2005. This product provides overdraft protection up to a predetermined amount to non-commercial customers for a per event fee which resulted in an approximate \$68,000 increase in service income over the 2005 period. Gain on the sale of loans from secondary market originations increased due to an increase in volume.

Insurance commissions increased slightly due to increased volume offset by a reduction in the overall commission earned from the underwriter that The M Group receives on each insurance contract written. The management of The M Group continued to gather new and build upon current relationships. The sales cycle for insurance and investment products can take typically from six months to one year or more to complete. The sales call program continues to expand to other financial institutions, and results in shared revenue with The M Group.

Other income increased due primarily to revenue generated from increased debit card transactions, title insurance fees, and the income recognized related to the origination of secondary market residential loans.

Total non-interest income for the six months ended June 30, 2006 compared to the same period in 2005 decreased \$229,000. Excluding net security gains, the increase from period to period was \$245,000. The implementation of Bounce Protection during May 2005 as noted above, resulted in an increase of \$209,000 in service fees. The increase in other income is the result of the items noted above for the three month period discussion.

Non-interest income composition for the three and six months ended June 30, 2006 and 2005 were as follows:

(In Thousands)	June 30, 2006		For The Three Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Deposit service charges	\$ 587	26.5%	\$ 536	21.7%	\$ 51	9.5%
Security gains, net	265	12.0	687	27.7	(422)	(61.4)
Bank-owned life insurance	90	4.1	93	3.8	(3)	(3.2)
Gain on sale of loans	210	9.5	178	7.2	32	18.0
Insurance commissions	670	30.1	652	26.3	18	2.8
Other	394	17.8	329	13.3	65	19.8
Total non-interest income	\$ 2,216	100.0%	\$ 2,475	100.0%	\$ (259)	(10.5)%

(In Thousands)	June 30, 2006		For The Six Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Deposit service charges	\$ 1,177	25.9%	\$ 991	20.7%	\$ 186	18.8%
Security gains, net	824	18.1	1,298	27.2	(474)	(36.5)
Bank-owned life insurance	178	3.9	187	3.9	(9)	(4.8)
Gain on sale of loans	360	7.9	368	7.7	(8)	(2.2)
Insurance commissions	1,230	27.0	1,295	27.1	(65)	(5.0)
Other	784	17.2	643	13.4	141	21.9
Total non-interest income	\$ 4,553	100.0%	\$ 4,782	100.0%	\$ (229)	(4.8)%

**Non-interest Expenses**

Total non-interest expenses increased \$229,000 from the three months ended June 30, 2005 as compared to the same period of 2006. The increase in salaries and employee benefits was attributable to several items including: standard cost of living wage adjustments for employees, new additions to our staff and increased health insurance cost. Furniture and equipment expense increased due to the new branch in State College and increased cost of maintenance. The decrease in occupancy expenses was attributable to a reduction in leasehold improvements amortization and facilities maintenance amounts. Other expenses increased primarily due to normal anticipated inflationary adjustments to ongoing business operating costs and the Company's share of operating results incurred through a limited partnership arrangement which was initiated during the fourth quarter of 2005 for the purposes of funding the construction of affordable housing in the Company's primary market area.

Total non-interest expenses increased \$585,000 from the six months ended June 30, 2005 as compared to the same period of 2006. As noted in the three month discussion, the new State College branch and normal increases in general business expenses impacted the level of non-interest expenses. Decreased amortization of leasehold improvements resulted in occupancy expense declining for the six month period ended June 30, 2006 as compared to 2005. Furniture and equipment expenses increased due in part to the new State College branch.

Non-interest expense composition for the three and six months ended June 30, 2006 and 2005 were as follows:

(In Thousands)	June 30, 2006		For The Three Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Salaries and employee benefits	\$ 2,214	54.3%	\$ 2,135	55.5%	\$ 79	3.7%
Occupancy, net	275	6.7	286	7.4	(11)	(3.8)
Furniture and equipment	288	7.1	234	6.1	54	23.1
Pennsylvania shares tax	151	3.7	140	3.6	11	7.9
Other	1,150	28.2	1,054	27.4	96	9.1
Total non-interest expense	\$ 4,078	100.0%	\$ 3,849	100.0%	\$ 229	5.9%

(In Thousands)	June 30, 2006		For The Six Months Ended June 30, 2005		Change	
	Amount	% Total	Amount	% Total	Amount	%
Salaries and employee benefits	\$ 4,446	55.3%	\$ 4,129	55.5%	\$ 317	7.7%
Occupancy, net	518	6.5	577	7.8	(59)	(10.2)
Furniture and equipment	585	7.3	455	6.1	130	28.6
Pennsylvania shares tax	296	3.7	279	3.7	17	6.1
Other	2,184	27.2	2,004	26.9	180	9.0
Total non-interest expense	\$ 8,029	100.0%	\$ 7,444	100.0%	\$ 585	7.9%

**Provision for Income Taxes**

Income taxes decreased \$451,000 and \$888,000 for the three and six month periods ended June 30, 2006 compared to the same periods of 2005. The effective tax rate for the three months ended June 30, 2006 and 2005 were 15.1% and 24.2%, respectively. The six months ended June 30, 2006 had an effective tax rate of 17.0% as compared to 25.6% for the comparable period of 2005. The decline in the effective tax rate is consistent with management's repositioning of the investment portfolio from taxable investment securities to tax-exempt investment securities and tax credits related to investments in low income housing projects.

**ASSET/LIABILITY MANAGEMENT**



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Cash and cash equivalents increased \$118,000 from \$14,090,000 at December 31, 2005, and are the results of the following activities which have occurred during the six months ended June 30, 2006:

### **Operating Activities**



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The significant components of operating activities are net income and the origination and proceeds of loans held for sale. Cash provided by net income, as adjusted for loans held for sale activity, amounted to \$3,077,000. Activity regarding loans held for sale resulted in sale proceeds, less \$360,000 in realized gains, exceeding loan origination disbursements by \$2,232,000 for the period.

### Loans

Gross loans increased \$8,131,000 since December 31, 2005 as residential real estate mortgages increased 3.5% or \$5,282,000 in part due to the active marketing of a new home equity line of credit product during 2006. Residential real estate loans increased due to promotion of home equity loans and lines. The growth in commercial real estate mortgages is part of the Company's strategy to originate high quality, well secured commercial loans.

The allocation of the loan portfolio, by category, as of June 30, 2006 and December 31, 2005 is presented below:

(In Thousands)	June 30, 2006	December 31, 2005	Change Amount	%
Commercial and agricultural	\$ 33,838	\$ 34,407	\$ (569)	(1.7)%
Real estate mortgage:				
Residential	155,282	150,000	5,282	3.5
Commercial	128,986	127,131	1,855	1.5
Construction	11,996	10,681	1,315	12.3
Installment loans to individuals	17,517	17,281	236	1.4
Less: Net deferred loan fees	1,050	1,062	(12)	(1.1)
Gross loans	\$ 346,569	\$ 338,438	\$ 8,131	2.4%

The recorded investment in loans for which impairment has been recognized in accordance with Statement of Financial Accounting Standards No. 114, *Accounting by Creditors for Impairment of a Loan*, amounted to \$572,000 at June 30, 2006, as compared to no impaired loans at December 31, 2005. The valuation allowance related to impaired loans amounted to \$60,000 at June 30, 2006.

A loan is considered impaired, based on current information and events, if it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the present value of expected future cash flows discounted at the historical effective interest rate, except that all collateral-dependent loans are measured for impairment based on the fair value of the collateral.

### **Investments**

The amortized cost and fair market value of the investment securities portfolio in total has declined modestly since December 31, 2005. Over the first six months of 2006, the amortized cost of state and political securities has increased \$1,955,000, while U.S. Government and agency securities decreased \$4,228,000. This shift is the result of a repositioning of the security portfolio that began during 2005. The shift from taxable to tax exempt bonds has been undertaken as a strategy to build call protection, maintain the taxable equivalent yield, reduce the effective federal income tax rate, and to invest in communities across the Commonwealth of Pennsylvania and the country.

The amortized cost of investment securities and their approximate fair values are as follows:



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(In Thousands)	June 30, 2006			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available for Sale (AFS)</b>				
U.S. Government and agency securities	\$ 61,268	\$	\$ (3,201)	\$ 58,067
State and political securities	95,724	950	(1,924)	94,750
Other debt securities	1,924	4	(103)	1,825
<b>Total debt securities</b>	<b>158,916</b>	<b>954</b>	<b>(5,228)</b>	<b>154,642</b>
Equity securities	23,575	2,718	(382)	25,911
<b>Total Investment Securities AFS</b>	<b>\$ 182,491</b>	<b>\$ 3,672</b>	<b>\$ (5,610)</b>	<b>\$ 180,553</b>
<b>Held to Maturity (HTM)</b>				
U.S. Government and agency securities	\$ 27	\$ 2	\$	\$ 29
Other debt securities	254	1		255
<b>Total Investment Securities HTM</b>	<b>\$ 281</b>	<b>\$ 3</b>	<b>\$</b>	<b>\$ 284</b>

(In Thousands)	December 31, 2005			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available for Sale (AFS)</b>				
U.S. Government and agency securities	\$ 65,496	\$ 30	\$ (1,573)	\$ 63,953
State and political securities	93,769	1,390	(1,068)	94,091
Other debt securities	1,750	12	(43)	1,719
<b>Total debt securities</b>	<b>161,015</b>	<b>1,432</b>	<b>(2,684)</b>	<b>159,763</b>
Equity securities	24,715	2,951	(411)	27,255
<b>Total Investment Securities AFS</b>	<b>\$ 185,730</b>	<b>\$ 4,383</b>	<b>\$ (3,095)</b>	<b>\$ 187,018</b>
<b>Held to Maturity (HTM)</b>				
U.S. Government and agency securities	\$ 28	\$ 2	\$	\$ 30
Other debt securities	237		(29)	208
<b>Total Investment Securities HTM</b>	<b>\$ 265</b>	<b>\$ 2</b>	<b>\$ (29)</b>	<b>\$ 238</b>

**Financing Activities**



**Deposits**



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Total deposits increased 6.9% or \$24,415,000 from December 31, 2005 as both interest and noninterest bearing deposit categories increased from December 31, 2005 to June 30, 2006. The mix of deposits has remained constant from December 31, 2005 to June 30, 2006 with demand deposits holding steady at 19.7% of total deposits. During the second half of 2005 the Bank began utilizing brokered deposits (time deposits) to supplement the funding of loan originations and investment purchases. These time deposits are generally for a term of either four or thirteen weeks with interest rates presently at or below the cost of alternative funding sources, such as short term borrowing instruments from the FHLB. The amount of brokered deposits is continuously monitored and is used to supplement deposits, not as a primary source of deposits.

**Deposit balances and their changes for the periods being discussed follow:**



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(In Thousands)	June 30, 2006			December 31, 2005			Change		
	Amount		% Total	Amount		% Total	Amount		%
Demand deposits	\$ 74,310		19.7%	\$ 71,379		20.2%	\$ 2,931		4.1%
NOW Accounts	48,739		12.9	48,678		13.8	61		0.1
Money market deposits	23,712		6.3	24,446		6.9	(734)		(3.0)
Savings deposits	59,619		15.8	61,906		17.6	(2,287)		(3.7)
Time deposits	160,643		42.7	137,373		39.0	23,270		16.9
Time deposits - brokered	9,921		2.6	8,747		2.5	1,174		13.4
Total deposits	\$ 376,944		100.0%	\$ 352,529		100.0%	\$ 24,415		6.9%



**Borrowed Funds**



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Total borrowed funds decreased 10.6% to \$123,803,000 at June 30, 2006 as compared to December 31, 2005. The decrease in borrowed funds is the result of deposit growth that occurred primarily in time deposits since December 31, 2005. FHLB short-term borrowings were utilized during the first six months of 2006; however, there were no such borrowings outstanding at June 30, 2006. Long-term borrowings declined due to a maturity of \$1,600,000 that carried a fixed rate of 2.67%.

(In Thousands)	June 30, 2006	December 31, 2005
Short-term borrowings:		
FHLB repurchase agreements	\$ 25,085	\$ 1,740
Short-term borrowings, FHLB		37,000
Securities sold under agreement to repurchase	15,840	15,263
Total short-term borrowings	40,925	54,003
Long-term borrowings, FHLB	82,878	84,478
Total borrowed funds	\$ 123,803	\$ 138,481

**Capital**



**The adequacy of the Company's capital is reviewed on an ongoing basis with reference to the size, composition, and quality of the Company's resources and regulatory guidelines. Management seeks to maintain a level of capital sufficient to support existing assets and anticipated asset growth, maintain favorable access to capital markets, and preserve high quality credit ratings.**



Bank holding companies are required to comply with the Federal Reserve Board's risk-based capital guidelines. The risk-based capital rules are designed to make regulatory capital requirements more sensitive to differences in risk profiles among banks and bank holding companies and to minimize disincentives for holding liquid assets. Specifically, each is required to maintain certain minimum dollar amounts and ratios of Total risk-based, Tier I risk-based, and Tier I leverage capital requirements. In addition to the capital requirements, the Federal Deposit Insurance Corporation Improvements Act (FDICIA) established five capital categories ranging from well capitalized to critically undercapitalized. To be classified as well capitalized, Total risk-based, Tier I risk-based, and Tier I leverage capital ratios must be at least 10%, 6%, and 5%, respectively.







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Capital ratios as of June 30, 2006 and December 31, 2005 were as follows:

(In Thousands)	June 30, 2006		December 31, 2005	
	Amount	Ratio	Amount	Ratio
<b>Total Capital</b>				
<u>(to Risk-weighted Assets)</u>				
Actual	\$ 72,212	20.2%	\$ 73,210	21.0%
For Capital Adequacy Purposes	28,552	8.0	27,937	8.0
To Be Well Capitalized	35,691	10.0	34,921	10.0
<b>Tier I Capital</b>				
<u>(to Risk-weighted Assets)</u>				
Actual	\$ 67,162	18.8%	\$ 68,388	19.6%
For Capital Adequacy Purposes	14,276	4.0	13,968	4.0
To Be Well Capitalized	21,414	6.0	20,952	6.0
<b>Tier I Capital</b>				
<u>(to Average Assets)</u>				
Actual	\$ 67,162	11.9%	\$ 68,388	12.2%
For Capital Adequacy Purposes	22,603	4.0	22,495	4.0
To Be Well Capitalized	28,254	5.0	28,119	5.0

**Liquidity and Interest Rate Sensitivity**



**The asset/liability committee addresses the liquidity needs of the Company to see that sufficient funds are available to meet credit demands and deposit withdrawals as well as to the placement of available funds in the investment portfolio. In assessing liquidity requirements, equal consideration is given to the current position as well as the future outlook.**



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The following liquidity measures are monitored for compliance within the limits cited:

1. Net Loans to Total Assets, 100% maximum
2. Net Loans to Total Deposits, 100% maximum
3. Cumulative 90 day Maturity GAP %, +/- 20% maximum
4. Cumulative 1 Year Maturity GAP %, +/- 20%, maximum

Fundamental objectives of the Company's asset/liability management process are to maintain adequate liquidity while minimizing interest rate risk. The maintenance of adequate liquidity provides the Company with the ability to meet its financial obligations to depositors, loan customers, and shareholders. Additionally, it provides funds for normal operating expenditures

and business opportunities as they arise. The objective of interest rate sensitivity management is to increase net interest income by managing interest sensitive assets and liabilities in such a way that they can be repriced in response to changes in market interest rates.

The Bank, like other financial institutions, must have sufficient funds available to meet its liquidity needs for deposit withdrawals, loan commitments and originations, and expenses. In order to control cash flow, the Bank estimates future flows of cash from deposits, loan payments, and investment security payments. The primary sources of funds are deposits, principal and interest payments on loans and investment securities, as well as Federal Home Loan Bank borrowings. Management believes the Bank has adequate resources to meet its normal funding requirements.

Management monitors the Company's liquidity on both a long and short-term basis, thereby providing management necessary information to react to current balance sheet trends. Cash flow needs are assessed and sources of funds are determined. Funding strategies consider both customer needs and economical cost. Both short and long-term funding needs are addressed by maturities and sales of available for sale investment securities, loan repayments and maturities, and liquidating money market investments such as federal funds sold. The use of these resources, in conjunction with access to credit provides core ingredients to satisfy depositor, borrower, and creditor needs.

Management monitors and determines the desirable level of liquidity. Consideration is given to loan demand, investment opportunities, deposit pricing and growth potential, as well as the current cost of borrowing funds. The Company has a current borrowing capacity at the Federal Home Loan Bank of \$217,357,000. In addition to this credit arrangement, the Company has additional lines of credit with correspondent banks of \$25,500,000. Management believes it has sufficient liquidity to satisfy estimated short-term and long-term funding needs. Federal Home Loan Bank borrowings totaled \$107,963,000 as of June 30, 2006.

Interest rate sensitivity, which is closely related to liquidity management, is a function of the repricing characteristics of the Company's portfolio of assets and liabilities. Asset/liability management strives to match maturities and rates between loan and investment security assets with the deposit liabilities and borrowings that fund them. Successful asset/liability management results in a balance sheet structure which can cope effectively with market rate fluctuations. The matching process is affected by segmenting both assets and liabilities into future time periods (usually 12 months, or less) based upon when repricing can be effected. Repriceable assets are subtracted from repriceable liabilities, for a specific time period to determine the "gap", or difference. Once known, the gap is managed based on predictions about future market interest rates. Intentional mismatching, or gapping, can enhance net interest income if market rates move as predicted. However, if market rates behave in a manner contrary to predictions, net interest income will suffer. Gaps, therefore, contain an element of risk and must be prudently managed. In addition to gap management, the Company has an asset/liability management policy which incorporates a market value at risk calculation which is used to determine the effects of interest rate movements on shareholders' equity and a simulation analysis to monitor the effects of interest rate changes on the Company's balance sheet.



There have been no substantial changes in the Company's GAP analyses or simulation analyses compared to the information provided in the Company's Form 10-K for the period ended December 31, 2005.

Generally, management believes the Company is well positioned to respond in a timely manner when the market interest rate outlook changes.

**Inflation**



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The asset and liability structure of a financial institution is primarily monetary in nature. Therefore, interest rates rather than inflation have a more significant impact on the Company's performance. Interest rates are not always affected in the same direction or magnitude as prices of other goods and services, but are reflective of fiscal policy initiatives or economic factors which are not measured by a price index.

In reference to the attached financial statements, all adjustments are of a normal recurring nature pursuant to Rule 10-01 (b) (8) of Regulation S-X.

### **Item 3. Quantitative and Qualitative Disclosure About Market Risk**

Market risk for the Company is comprised primarily from interest rate risk exposure and liquidity risk. Interest rate risk and liquidity risk management is performed at the Bank level as well as the Company level. The Company's interest rate sensitivity is monitored by management through selected interest rate risk measures produced by an independent third party. There have been no substantial changes in the Company's GAP analyses or simulation analyses compared to the information provided in the Annual Report on Form 10-K for the period ended December 31, 2005. Additional information and details are provided in the Liquidity and Interest Rate Sensitivity section of Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Generally, management believes the Company is well positioned to respond in a timely manner when the market interest rate outlook changes.

### **Item 4. Controls and Procedures**

An analysis was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Principal Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's Chief Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2006. There were no changes in the Company's internal control over financial reporting that occurred during the quarter ended June 30, 2006, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II. OTHER INFORMATION**



**Item 1. Legal Proceedings**

None.

**Item 1A. Risk Factors**

There are no material changes to the risk factors set forth in Part I, Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K for the year ended December 31, 2005. Please refer to that section for disclosures regarding the risks and uncertainties related to the Company's business.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

On April 25, 2006 the Board of Directors authorized the repurchase of approximately 5% of the outstanding shares of the Registrant. The repurchase plan is for a one year period and allows for the repurchase of 197,000 shares of the 3,941,787 shares outstanding.

During the three months ended June 30, 2006 there were 10,000 shares of the Company's common stock repurchased as part of a previously announced repurchase program.

Period	Total Number of Shares (or Units) Purchased	Average Price Paid per Share (or Units) Purchased	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs
Month#1(April 1-April 30, 2006)				
Month#2 (May 1-May 31, 2006)	5,000	\$ 38.40	5,000	192,000
Month#3 (June 1,-June 30, 2006)	5,000	39.15	5,000	187,000

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

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Penns Woods Bancorp, Inc. s annual meeting of the shareholders was held on April 26, 2006. The results of the items voted on are listed below:

Issue	Description	For	Withhold
1.	Election of Directors for a Three Year Term		
	James M. Furey, II	3,252,674	66,623
	Leroy H. Keiler, III	3,288,226	31,071
	James E. Plummer	3,255,468	63,829
	Hubert A. Valencik	3,136,949	182,348

Issue	Description	For	Against	Abstain	Non-Vote
2.	Proposal to Approve the Penns Woods Bancorp, Inc. 2006 Employee Stock Purchase Plan	2,129,270	400,088	18,333	771,606

Issue	Description	For	Against	Abstain
3.	Ratification of S.R. Snodgrass A.C., Certified Public Accountants as independent auditors	3,285,068	13,513	20,716

**Item 5. Other Information**





None

**Item 6. Exhibits**

- (3) (i) Articles of Incorporation of the Registrant, as presently in effect (incorporated by reference to Exhibit 3(i) of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2005).
- (3) (ii) Bylaws of the Registrant as presently in effect (incorporated by reference to Exhibit 3 (ii) of the Registrant's Current Report on Form 8-K filed June 17, 2005).
- (10) (i) Form of First Amendment to the Jersey Shore State Bank Amendment and Restatement of the Director Fee Agreement, dated as of October 1, 2004 (incorporated by reference to Exhibit 10.7 of the Registrant's Current Report on Form 8-K filed June 29, 2006).
- (31) (i) Rule 13a-14(a) Certification of Chief Executive Officer.
- (31) (ii) Rule 13a-14(a) Certification of Principal Accounting Officer.
- (32) (i) Certification of Chief Executive Officer Section 1350.
- (32) (ii) Certification of Principal Accounting Officer Section 1350.

**SIGNATURES**



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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PENNS WOODS BANCORP, INC.  
(Registrant)

Date: August 8, 2006

/s/ Ronald A. Walko  
Ronald A. Walko, President and Chief Executive Officer

Date: August 8, 2006

/s/ Brian L. Knepp  
Brian L. Knepp, Vice President of Finance (Principal  
Financial Officer)

**EXHIBIT INDEX**

Exhibit 31(i)	Rule 13a-14(a)/Rule 15d-14(a) Certification of Chief Executive Officer
Exhibit 31(ii)	Rule 13a-14(a)/Rule 15d-14(a) Certification of Principal Accounting Officer
Exhibit 32(i)	Section 1350 Certification of Chief Executive Officer
Exhibit 32(ii)	Section 1350 Certification of Principal Accounting Officer