

EMAIL MORTGAGE COM INC  
Form 10KSB  
July 11, 2002

FORM 10-KSB  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
 15, ANNUAL REPORT UNDER SECTION 13 OR 15(D) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended: 3/31/02  
OR  
 15, TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(D) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
  
Commission file number -  
Email Mortgage.com, Inc.  
(Exact name of Registrant as specified in its charter)  
  
Colorado 84-1565820  
(State or other jurisdiction (I.R.S. Employer  
of incorporation or organization) Identification No.)  
  
5650 Greenwood Plaza Boulevard, Suite 201  
Greenwood Village, CO 80111  
(Address of principal executive offices) (Zip Code)  
  
303-575-1155  
(Address and telephone number of registrant's principal  
executive offices and principal place of business.)

Securities registered pursuant to  
Section 12(b) of the Act: None  
Securities registered pursuant to  
Section 12(g) of the Act: Common Stock,  
\$.001 par value

Check whether the Company (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the  
Securities Exchange Act during the preceding 12  
months (or such shorter period that the Company was  
required to file such reports), and (2) has been  
subject to such filing requirements for at least  
the past 90 days.  
Yes  No

Check if there is no disclosure of delinquent  
filers in response to Item 405 of Regulation S-B is  
not contained in this form, and no disclosure will  
be contained, to the best of Company's knowledge,  
in definitive proxy or information statements  
incorporated by reference in Part III of this Form  
10-KSB or any amendment to this Form 10-KSB.

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The Company's revenues for its most recent fiscal  
year were \$1,750. As of March 31, 2002, the market

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value of the Company's voting \$.001 par value common stock held by non-affiliates of the Company was \$102,200.

The number of shares outstanding of Company's only class of common stock, as of March 31, 2002 was 2,501,400 shares of its common stock. Check whether the Issuer has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes  No

No documents are incorporated into the text by reference.

Transitional Small Business Disclosure Format (check one)

Yes ----- No  -----

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PART I

ITEM 1. BUSINESS

We are a direct facilitator to wholesale banks with a complete mortgage product mix. We provide lender direct pricing and convenience by facilitating the mortgage process in matching the borrower with an appropriate wholesale bank, plus we give the personal attention and service that you would get from a mortgage broker.

Email Mortgage assists whole mortgage banks in obtaining the necessary information to provide a wide variety of mortgage products including:

- conventional loans up to \$275,000,
- loans that allow income and asset sections of loan applications to remain blank, and
- loans that do not meet the requirements of Fannie Mae, an agency that sets guidelines for loans they will purchase.

Based on in-house research, Email Mortgage will facilitate some of the best home equity loans available. Email Mortgage will work with wholesale banks to provide a line of high loan to value, no income verification, stated income loans available in that we do not verify the amount of income stated on a loan application. These no income verification stated income loans can finance 100% of the value of a home.

Email Mortgage currently has approval to act as a retail agent with MidAmerica Mortgage Corp., Countrywide Home Loans and GB Home Equities. We do not have binding contracts with any of these lenders. We retain a percentage of the loan. A published rate sheet is available daily setting out

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the daily percentage rate. The rate is based on the current interest rate and ranges from 1/2% to 1 1/4% of each loan. We retain this revenue as well as a separately negotiated origination fee for the mortgage transaction.

We expect to get leads and then generate revenue from our website by placing our link to the website on various realtors' websites by direct link.

We have not generated significant revenues from these activities at this time. As volume of business increases, expenses will also increase as our employees begin to draw salaries. We will enter into written employment agreements with our current officers and key employees yet to be named. To date, no specific terms have been negotiated.

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Business Strategy. We will utilize the expertise of our principal officers to develop lending opportunities. Each individual will use his previous business contacts to develop potential opportunities. Additionally, we shall sell our services through our employees and authorized representatives. Our management has extensive experience in the mortgage industry.

We shall equip our offices with a network of personal computers that will allow our staff to access e-mail, the Internet and a collection of applications designed to optimize the productivity of our staff.

We will use high speed modem communications and the most current loan processing software that interfaces directly with the Fannie Mae System and several credit reporting software companies.

Internet. We will utilize the Internet as a medium for delivery of specific content as well as automated interactive functionality, pursuing several major purposes:

Provide mortgage professionals with interactive automated tools to improve their efficiency and effectiveness in the processes of mortgage origination, placement, tracking, analysis, and processing.

Increase market visibility of pricing and mortgage rates to a wider variety of clients.

Provide a wide range of users the most favorable and competitive mortgage rates as well as an efficient mechanism to obtain additional information.

We have entered into an oral agreement with E-Mail RealEstate, an affiliated corporation to expand the retail market for real estate and to create a

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comfortable market environment for buyers, including market research as well as assistance in the accomplishment of the sale. We agreed to pay Email RealEstate beginning January 1, 2001, \$20 per month per realtor that has a website on Email RealEstate that includes a hotlink to EmailMortgage.

Through our oral agreement with E-mail RealEstate, we intend to provide substantially increased efficiency to the primary and secondary real estate market participants by:

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- offering a full range of real estate listings.
- offering a wide range of information regarding the specific properties.
- offering a list of real estate brokers; real estate broker information.

While maintaining the privacy of the respective institutions, we will track the untapped inventories of the real estate market and present these inventories to potential buyers. We will also offer all pertinent financing information.

Online mortgage brokering is in the development stage on the Internet. The product is well-suited for online distribution, with a high informational content, a lack of differentiation between different producers, a fragmented market, and existing inefficiencies in distribution. Based on our in-house research, the existing lenders have been slow to pick up on the potential of the Internet as a medium and may not have the technological expertise or confidence to exploit the channel even if they do grasp its strategic importance.

WWW.EmailMortgage.com. Since inception, we have worked on developing our website. This website allows realtors to send loan applications directly to us for approval. We have enhanced the website to permit realtors to use the site to:

- fill out loan applications for prospective borrowers,
- check the status of a previously submitted application and
- to interact with us during the loan process.

Marketing Strategy. We will use hotlinks with different established websites to display internet banners on the their home web page. We have already advertised on local television stations and local cable stations. We own our production tapes for these commercials. We will also use other inexpensive advertising such as magazines and

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newspapers. We will commence negotiations with the various established websites in the near future so that the marketing can commence upon successful completion of this offering.

Competition. We will compete by price and service. The prices or price ranges for our products and service will vary depending on services provided.

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The market for Internet products and services is highly competitive and competition is expected to continue to increase significantly. There are no substantial barriers to entry in these markets, and we expect that competition will continue to intensify. Although we currently believe that the diverse segments of the Internet market will provide opportunities for more than one supplier of products and services similar to ours, it is possible that a single supplier may dominate one or more market segments. We will compete with many other providers of informational services on the Internet.

In addition, we also compete directly with other information dissemination entities. E-Loan and Quicken Mortgage are companies that offer similar services on the Internet.

Government Regulation. In Colorado, no licenses are required to conduct operations in the mortgage industry. As we expand, we may be subject to various state regulations which could require substantial compliance and result in additional costs.

### ITEM 2. PROPERTIES.

Email Mortgage.com, Inc.'s principal executive and administrative offices are at 5650 Greenwood Plaza Boulevard, Suite 201, Greenwood Village, Colorado 80111. These offices consist of 700 square feet and are leased on a monthly basis at the lease price of \$650 per month.

### ITEM 3. LEGAL PROCEEDINGS.

Email Mortgage.com, Inc. is not involved in any legal proceedings at this date.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

During the fourth quarter of the fiscal year ended March 31, 2002, no matters were submitted to a vote of Email Mortgage's security holders, through the solicitation of proxies.

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PART II

ITEM 5. MARKET FOR COMPANY'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information. Email Mortgage's common stock has been listed on the OTC Bulletin Board maintained by the NASD since March 2002.

| Quarter Ended | High Bid | Low Bid |
|---------------|----------|---------|
| 3-31-02       | \$.40    | \$.21   |

Holders. The approximate number of holders of record of Email Mortgage \$.001 par value common stock, as of July 10, 2002 was 40.

Dividends. Holders of Email Mortgage's common stock are entitled to receive such dividends as may be declared by its board of directors.

Tradability. We do not meet the requirements for our stock to be quoted on NASDAQ and the tradability in our stock will be limited under the penny stock regulation.

If the trading price of our common stock is less than \$5.00 per share, trading in the common stock would also be subject to the requirements of Rule 15c-9 under the Exchange Act. Under this rule, broker/dealers who recommend low-priced securities to persons other than established customers and accredited investors must satisfy special sales practice requirements. The broker/dealer must make an individualized written suitability determination for the purchaser and receive the purchaser's written consent prior to the transaction.

SEC regulations also require additional disclosure in connection with any trades involving a "penny stock", including the delivery, prior to any penny stock transaction, of a disclosure schedule explaining the penny stock market and its associated risks. Such requirements severely limit the liquidity of the common stock in the secondary market because few broker or dealers are likely to undertake such compliance activities. Generally, the term penny stock refers to a stock with a market price of less than \$5.00 per share.

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ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF

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### FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Trends and Uncertainties. Demand for Email Mortgage's project will be dependent on, among other things, market acceptance of the Email Mortgage.com concept, the quality of its services, and general economic conditions, which are cyclical in nature. Inasmuch as a major portion of Email Mortgage's activities will be the receipt of revenues from our services, Email Mortgage's business operations may be adversely affected by Email Mortgage's competitors and prolonged recessionary periods.

Capital and Source of Liquidity. Prior to the recent offering, all of the initial working capital was obtained from the sale of common shares to the current officers, directors and principal shareholder (\$2,650) and loans from a related party of (\$70,325). We raised \$251,400 through the sale of common stock in our recent public offering. Email Mortgage may require additional loans to expand our current and strategic business plans. We do not have any funding arrangements with any third party or any affiliates, including the Clarkson Trust.

For the year ended March 31, 2002, we received proceeds from the sale of common stock of \$250,500, loans from a related party of \$10,400 and repaid \$67,745 in related party loans, made advances to affiliated company of \$22,000 and repaid affiliate advance of \$15,0000 resulting in net cash provided by financing activities of \$186,155.

For the year ended March 31, 2002, we received loans from a related party of \$51,425 and sold common stock for cash of \$2,650 resulting in net cash provided by financing activities of \$54,075.

For the year ended March 31, 2002 and 2001, we did not pursue any investing activities.

On a long-term basis, liquidity is dependent on continuation and expansion of operation and receipt of revenues, additional infusions of capital, and debt financing. Email Mortgage believes that The proceeds received from its recent public offering will allow Email Mortgage to increase its marketing and sales efforts and thereafter result in revenue and greater liquidity in the long term. However, there can be no assurance that Email Mortgage will be able to obtain additional equity or debt financing in the future, if at all.

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Results of Operations. Since inception, Email Mortgage has not received any significant revenues from operations. For the year ended March 31, 2002, we received revenue of only \$1,750 from loan processing fees. We had a net loss of \$45,036 for

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the year ended March 31, 2002. Operating expenses for that same period were \$33,353 consisting of loan processing costs of \$750, professional fees of \$43,349, rent of \$3,250 and other expenses of \$1,004.

For the year ended March 31, 2001, we received revenue of \$1,500. We had a net loss of \$68,106 for the year ended March 31, 2001. Operating expenses for that same period were loan processing costs of \$5,800, professional fees of \$13,550, consulting services of \$10,000, web site design expenses of \$23,500, rent of \$3,450 and other expenses of \$11,806.

Plan of Operation. Email Mortgage is in the development stage and has not conducted any significant operations to date or received significant operating revenues. Email Mortgage can satisfy our cash requirements in the next twelve months with the proceeds from the current offering. We will not need to conduct any research and development regarding our business plan.

We do not expect to purchase any plant or significant equipment.

We agreed to pay Email RealEstate, an affiliate, beginning January 1, 2001, \$20 per month per realtor that has a website on Email RealEstate that includes a hotlink to EmailMortgage. If we do not have sufficient funds to cover these payments, we may have to use some of the proceeds of the current offering or obtain additional financing through debt or equity.

Email Mortgage may experience problems; delays, expenses, and difficulties sometimes encountered by an enterprise in Email Mortgage's stage of development, many of which are beyond Email Mortgage's control. These include, but are not limited to, unanticipated problems relating to the development of the system, manufacturing costs, production and marketing problems, additional costs and expenses that may exceed current estimates, and competition.

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ITEM 7. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

INDEPENDENT AUDITOR'S REPORT

Board of Directors and Shareholders  
Email Mortgage.com, Inc.  
(A Development Stage Company)

We have audited the balance sheet of Email



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Mortgage.com, Inc. as of March 31, 2002, and the related statements of operations, changes in stockholders' equity, and cash flows for the two years then ended and for the period from inception (March 28, 2000) to March 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of Email Mortgage.com, Inc. as of March 31, 2002, and the results of its operations and cash flows for the two years then ended and for the period from inception (March 28, 2000) to March 31, 2002, in conformity with generally accepted accounting principles.

James E. Scheifley & Associates, P.C.  
Certified Public Accountants

Dillon, Colorado  
May 31, 2002

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Email Mortgage.com, Inc.  
(A Development Stage Company)  
Balance Sheet  
March 31, 2002

ASSETS

|                                |            |
|--------------------------------|------------|
| Current assets:                | 2002       |
| Cash                           | \$ 143,114 |
| Advances to affiliated company | 7,000      |
|                                | -----      |
| Total current assets           | 150,114    |

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|  |  |
|--|--|
|  | -----<br>\$ 150,114<br>=====                     |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |  |
| Current liabilities:   |  |
| Accounts payable   | \$ 1,026   |
| Total current liabilities  | -----<br>1,026                                   |
| Loans from related parties   | 2,580  |
| Commitments and contingencies  |  |
| Stockholders' equity:  |  |
| Preferred stock, \$.01 par value,<br>10,000,000 shares authorized, no shares<br>issued and outstanding       | -  |
| Common stock, \$.001 par value,<br>100,000,000 shares authorized, 2,500,500<br>shares issued and outstanding | 2,501  |
| Additional paid in capital   | 255,649  |
| (Deficit) accumulated during<br>development stage  | (111,642)  |
|  | -----<br>146,508<br>-----<br>\$ 150,114<br>===== |

See accompanying notes to financial statements.

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Email Mortgage.com, Inc.  
(A Development Stage Company)  
Statements of Operations  
Years Ended March 31, 2002 and 2001 and  
For the Period From Inception (March 28, 2000)  
to March 31, 2002

|                          | Year Ended<br>March 31, |                | Period From<br>Inception To<br>March 31,<br>2002 |
|--------------------------|-------------------------|----------------|--|
|                          | 2002                    | 2001           |  |
| Revenue:                 |                         |                |  |
| Loan processing fees     | \$ 1,750                | \$ 1,500       | \$ 3,250   |
| Interest income          | 1,567                   | -              | 1,567  |
|                          | -----<br>3,317          | -----<br>1,500 | -----<br>4,817                                   |
| Operating expenses:      |                         |                |  |
| Loan processing costs    | 750                     | 5,800          | 6,550  |
| Professional fees        | 43,349                  | 13,550         | 56,899   |
| Consulting services      | -                       | 10,000         | 10,000   |
| Web site design expenses | -                       | 23,500         | 23,500   |

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|   |             |             |              |
|---|-------------|-------------|--------------|
| Rent                                      | 3,250       | 3,450       | 6,700        |
| Other expenses                            | 1,004       | 11,806      | 12,810       |
|   | -----       | -----       | -----        |
|   | 33,353      | 68,106      | 116,459      |
|   | -----       | -----       | -----        |
| (Loss from operations) and net (loss)     | \$ (45,036) | \$ (66,606) | \$ (111,642) |
| Per share information:                    |             |             |              |
| Basic and diluted (loss) per common share | \$ (0.02)   | \$ (0.03)   | \$ (0.05)    |
| Weighted average shares outstanding       | 2,375,250   | 2,216,667   | 2,279,250    |

See accompanying notes to financial statements.

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Email Mortgage.com, Inc.  
(A Development Stage Company)  
Statement of Changes in Stockholders' Equity  
For the Period From Inception (March 28, 2000)  
to March 31, 2002

| ACTIVITY  | Common Stock<br>Shares | Common Stock<br>Amount | Additional<br>Paid-in<br>Capital | Deficit<br>Accumulated<br>During Develop-<br>ment Stage | Total    |
|---|------------------------|------------------------|----------------------------------|---|----------|
| Shares issued for cash  |                        |                        |                                  |   |          |
| May 2000 @ \$.001   | 2,200,000              | \$ 2,200               | \$ -                             | \$ -  | \$ 2,200 |
| October 2000 @.01   | 45,000                 | 45                     | 405                              |   | 450      |
| Shares issued for services                                    |                        |                        |                                  |   |          |
| October 2000 @ \$1.00   | 5,000                  | 5                      | 4,995                            | -   | 5,000    |
| Net (loss) for the period<br>ended March 31, 2001<br>(66,606) | -                      | -                      | -                                | (66,606)  |          |
|   | -----                  | -----                  | -----                            | -----   | -----    |
| Balance, March 31,<br>2001<br>(58,956)                        | 2,250,000              | 2,250                  | 5,400                            | (66,606)  |          |
| Sale of common stock for cash<br>in October 2001              | 251,400                | 251                    | 250,249                          | -   | 250,500  |
| Net (loss) for the year<br>ended March 31, 2002<br>(45,036)   | -                      | -                      | -                                | (45,036)  |          |
|   | -----                  | -----                  | -----                            | -----   | -----    |

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Balance, March 31,  
2002                      2,501,400    \$ 2,501    \$255,649                      \$ (111,642)                      \$ 146,508

See accompanying notes to financial statements.

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Email Mortgage.com, Inc.  
(A Development Stage Company)  
Statements of Cash Flows  
Years Ended March 31, 2002 and 2001 and  
For the Period From Inception (March 28, 2000)  
to March 31, 2002

|   | Year Ended<br>March 31, |             | Period From<br>Inception To<br>March 31, |
|---|-------------------------|-------------|--|
|   | 2002                    | 2001        | 2002                                     |
| Net income (loss)   | \$ (45,036)             | \$ (66,606) | \$ (111,642)                             |
| Adjustments to reconcile net income<br>to net cash provided by operating<br>activities: |                         |             |  |
| Services provided for common stock  | -                       | 5,000       | 5,000                                    |
| Expenses contributed to capital by shareholder  | -                       | 8,500       | 8,500                                    |
| Changes in assets and liabilities:  |                         |             |  |
| Increase in accounts payable  | 1,026                   | -           | 1,026                                    |
|   | -----                   | -----       | -----                                    |
| Total adjustments   | 1,026                   | 13,500      | 14,526                                   |
|   | -----                   | -----       | -----                                    |
| Net cash provided by (used in)<br>operating activities                                  | (44,010)                | (53,106)    | (97,116)                                 |
| Cash flows from financing activities:   |                         |             |  |
| Common stock sold for cash  | 250,500                 | 2,650       | 253,150                                  |
| Repayment of related party loans  | (67,745)                | -           | (67,745)                                 |
| Advances to affiliated company  | (22,000)                | -           | (22,000)                                 |
| Repayment of affiliate advance  | 15,000                  | -           | 15,000                                   |
| Loans from related party  | 10,400                  | 51,425      | 61,825                                   |
|   | -----                   | -----       | -----                                    |
| Net cash provided by (used in)<br>financing activities                                  | 186,155                 | 54,075      | 240,230                                  |
|   | -----                   | -----       | -----                                    |
| Increase (decrease) in cash   | 142,145                 | 969         | 143,114                                  |
| Cash and cash equivalents,<br>beginning of period                                       | 969                     | -           | -  |
|   | -----                   | -----       | -----                                    |
| Cash and cash equivalents,<br>end of period   | \$ 143,114              | \$ 969      | \$ 143,114                               |

See accompanying notes to financial

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statements.

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Email Mortgage.com, Inc.  
 (A Development Stage Company)  
 Statements of Cash Flows  
 Years Ended March 31, 2002 and 2001 and  
 For the Period From Inception (March 28, 2000)  
 to March 31, 2002

|                                     | Year Ended<br>March 31, |       | Period From<br>Inception To<br>March 31, |
|-------------------------------------|-------------------------|-------|--|
|                                     | 2002                    | 2001  | 2002                                     |
|                                     | -----                   | ----- | -----                                    |
| Supplemental cash flow information: |                         |       |  |
| Cash paid for interest              | \$ -                    | \$ -  | \$ -                                     |
| Cash paid for income taxes          | \$ -                    | \$ -  | \$ -                                     |

See accompanying notes to financial statements.

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Email Mortgage.com, Inc.  
 Notes to Financial Statements  
 March 31, 2002

Note 1. Organization and Summary of Significant Accounting Policies.

The Company was incorporated in Colorado on March 28, 2000 and began operations on May 25, 2000. The Company's activities to date have been limited to organization and capital formation. The Company plans to engage in the residential mortgage business via the use of an Internet website. The Company has chosen March 31st as the end of its fiscal year.

Revenue Recognition:  
 Revenue is recognized at the time the service is performed.

Loss per share:  
 Basic Earnings per Share ("EPS") is computed by dividing net income available to common stockholders by the weighted average number of common stock shares outstanding during the year.

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Diluted EPS is computed by dividing net income available to common stockholders by the weighted-average number of common stock shares outstanding during the year plus potential dilutive instruments such as stock options and warrants. The effect of stock options on diluted EPS is determined through the application of the treasury stock method, whereby proceeds received by the Company based on assumed exercises are hypothetically used to repurchase the Company's common stock at the average market price during the period. Loss per share is unchanged on a diluted basis since the assumed exercise of common stock equivalents would have an anti-dilutive effect.

### Cash:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents.

### Estimates:

The preparation of the Company's financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates

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### Fair value of financial instruments

The Company's short-term financial instruments consist of cash and cash equivalents and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short-term maturities. Financial instruments that potentially subject the Company to a concentration of credit risk consist principally of cash. During the year the Company did not maintain cash deposits at financial institutions in excess of the \$100,000 limit covered by the Federal Deposit Insurance Corporation. The Company does not hold or issue financial instruments for trading purposes nor does it hold or issue interest rate or leveraged derivative financial instruments

### Intangible Assets and Long Lived Assets:

The Company makes reviews for the impairment of long-lived assets and certain identifiable intangibles whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Under SFAS No. 121, an impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset and its eventual disposition is less than its carrying amount. No such impairment losses have been identified by the Company for the period ended March 31, 2002.

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### Stock-based Compensation

The Company adopted Statement of Financial Accounting Standard No. 123 (FAS 123), Accounting for Stock-Based Compensation beginning with the Company's first quarter of 1996. Upon adoption of FAS 123, the Company continued to measure compensation expense for its stock-based employee compensation plans using the intrinsic value method prescribed by APB No. 25, Accounting for Stock Issued to Employees. Stock based compensation paid by the Company during the period ended March 31, 2001 is disclosed in Note 3.

### New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, Business Combinations ("SFAS 141), which is required to be adopted for business combinations initiated after June 30, 2001. SFAS 141 prohibits the use of the pooling of interest method of accounting.

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Management believes that the adoption of SFAS No. 141 has had no impact on the Company for the year ended February 28, 2002.

In June 2001, the Financial Accounting Standards Board issued SFAS No. 142, Goodwill and Other Intangible Assets ("SFAS 142), which is required to be adopted for fiscal years beginning after December 15, 2001. The Company plans to adopt SFAS 142 during the first quarter of its 2002 fiscal year. SFAS 142 establishes accounting rules for recording goodwill and other intangible assets. It prohibits the amortization of goodwill and intangible assets that have an indefinite useful life. Such assets are required to be tested for impairment on an annual basis. Company plans to follow the requirements of SFAS 142 to account for any merger that it may enter into.

Management believes that the adoption of SFAS No. 142 has had no impact on the Company for the year ended March 31, 2002.

In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144), which is required to be adopted for fiscal years beginning after December 15, 2001. SFAS 144 establishes accounting rules for recognition and measurement of impairment losses of certain long-lived assets.

Management believes that the adoption of SFAS No. 144 has had no impact on the Company for the year ended March 31, 2002.

Note 2. Stockholders' Equity.

During May 2000, the Company issued 2,200,000 shares of its restricted common stock to an entity controlled by an individual who also controls an entity that has made cash and other advances to the Company. The shares were valued at \$.001 per share for an aggregate of \$2,200 and this amount has reduced the amount due the entity for cash advances.

During October 2000, the Company issued 5,000 to a consultant for services provided to the Company. The fair value of the shares issued for the services amounted to \$1.00 per share and such value is consistent with the proposed offering price in its initial public offering.

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During October 2000, the Company issued an aggregate of 45,000 shares of its common stock to two individuals who are officers of the Company aggregating \$450 in private sale transactions. The shares were sold at a price of \$.01 per share.

During October 2001, the Company sold an aggregate of 250,500 shares of its common stock for cash at \$1.00 per share.

Note 3. Commitments and contingencies

The Company leases its office facility on a month to month basis.

The officers and directors of the Company are involved in other business activities and may become involved in other business activities in the future. Such business activities may conflict with the activities of the Company. The Company has not formulated a policy for the resolution of any such conflicts that may arise.

The Company has entered into an oral agreement with E-Mail Real Estate.com, Inc. (Real Estate), an affiliated corporation, whereby it will pay, beginning January 1, 2001, \$20 per month per realtor that has a website included in Real Estate's operations that includes a hotlink to the Company's website. The Company has not incurred any liability in connection with the oral agreement as of March 31, 2002.

Note 4. Income Taxes

Deferred income taxes may arise from temporary differences resulting from income and expense items reported for financial accounting and tax purposes in different periods. Deferred taxes are classified as current or non-current, depending on the



classifications of the assets and liabilities to which they relate. Deferred taxes arising from temporary differences that are not related to an asset or liability are classified as current or non-current depending on the periods in which the temporary differences are expected to reverse. The Company had no significant deferred tax items arise during any of the periods presented.

The Company has not provided for income taxes during the years ended March 31, 2002 and 2001 as a result of operating losses. The Company has a net operating loss carryforward at March 31, 2002 of approximately \$111,000 which will expire if unused in 2022. The Company has fully reserved the

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deferred tax asset (approximately \$37,700) that would arise from the loss carryforward since the Company cannot predict a level of operations that would assure the utilization of the loss in future periods. The reserve increased by approximately \$15,000 during the year ended March 31, 2002.

#### Note 5. Related Party Transactions

An individual who controls the entity that owns the majority of the Company's outstanding common stock also controls an entity that has advanced funds to the Company and has paid expenses in behalf of the Company.

During the year ended March 31, 2001, the entity advanced \$50,450 in cash to the Company and paid expenses in behalf of the Company aggregating \$11,675. As discussed in Note 3, the Company issued common stock to repay \$2,200 of the cash advanced. During the year ended March 31, 2002, the related party loaned the Company \$10,400 in cash and the Company repaid \$67,745 in cash. The Company had an outstanding advance balance due the related party of \$2,580 at March 31, 2002.

During the year ended March 31, 2002, the Company loaned \$22,000 to an affiliated company and paid a loan referral fee to another related company. As of December 31, 2001, the affiliate had paid professional fees in favor of the Company amounting to \$15,000 and the balance due from the affiliate was \$7,000 at that date.

During the year ended March 31, 2001, the Company acquired ownership rights to an Internet website known as "emailmortgage.com". The Company acquired the website from an entity controlled by an individual who also controls another entity that owns a majority of the Company's common stock. The amount paid for the development of the website by the seller (\$11,500) has been included in loans from related parties at March 31, 2001. The Company has charged the website cost to start up

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expenses during the current year.

### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have not been any changes in or disagreements with accountants on accounting and financial disclosure.

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### PART III

### ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

Executive Officers and Directors. Our executive officers and directors and their business experience follows:

| Name                      | Position                         |
|---------------------------|----------------------------------|
| Dianne VandenBurg, age 41 | President/Director               |
| Gary Rothwell, age 61     | Secretary/Treasurer/<br>Director |

#### Resumes:

Dianne VandenBurg. Ms. VandenBurg has been president and director of Email Mortgage since inception. From 1993 to 1997, Ms. VandenBurg was the Vice President for the Metrum Community Credit Union. Her duties included teller and bookkeeping that included balancing check books and returning checks. She also originated and processed loans for second mortgages, cars, installment loans. Additionally, her duties included vice president duties such as managing the credit union when the president was not present.

From 1997 to 2000, Ms. VandenBurg was hired as a manager of Centennial Banc Share's loan processing department. Her duties included taking a loan from origination to funding. Ms. VandenBurg also administered Centennial's \$5,000,000 warehouse lines of credit. When Centennial Banc Share acquired Entrust Mortgage, Ms. VandenBurg joined Entrust as supervisor for the processing center.

Ms. VandenBurg has completed and is certified in different classes in the lending business which include:

- FHA Direct Endorsement underwriting classes
- Accounting courses
- Introduction to business
- Rex Johnson lending course

Gary Rothwell. Mr. Rothwell has been secretary,

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treasurer and a director of Email Mortgage since inception. From 1997 to present, Mr. Rothwell has been involved in various aspects of the home mortgage business for over 20 years. In 1977, he was the president and founder of G & E builders, Inc., an enterprise focused on the building,

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marketing and sale of custom homes. In 1983 he was issued a Series 7; general securities, and a Series 24; general securities principals license.

In 1990, he became the sales manager for Yorkshire Real Estate. His duties included the hiring and training of real estate agents, advertising, public relations and real estate loan applications, with follow through from origination to closing.

Mr. Rothwell has been the owner of Tiffany Real Estate since 1993. Tiffany Real Estate is a full service real estate company dedicated to providing customers with a complete program to fit their needs when buying a home.

In 1997, Mr. Rothwell began working in the residential mortgage lending business. He has worked with lenders such as:

- Service Mortgage Corp
- Total Mortgage Professionals
- Mortgage Processing Services, and
- Mortgage 2000

He has been president of Merit Mortgage Corp. since 1997.

### ITEM 10. EXECUTIVE COMPENSATION

Remuneration. To date, no material compensation has been paid to the officers of Email Mortgage. Prior officer and director, Mr. Naschinski received 5,000 common shares as partial compensation for his services.

### ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following tabulates holdings of common shares of Email Mortgage (on a fully diluted basis) by each person who, subject to the above at the date of this prospectus, holds of record or is known by management to own beneficially more than 5.0% of the common shares and, in addition, by all directors and officers of Email Mortgage individually and as a group.

| Name and Address | Number & Class<br>of Shares | Percentage of<br>Shares |
|------------------|-----------------------------|-------------------------|
|------------------|-----------------------------|-------------------------|

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|  |         |       |
|--|---------|-------|
| Dianne VandenBurg<br>30954 Highway 24<br>Simla, CO 80835 | 125,000 | 1.00% |
|--|---------|-------|

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|  |         |      |
|--|---------|------|
| Gary Rothwell<br>3299 E. Otero Circle<br>Littleton, CO 80111 | 100,000 | .80% |
|--|---------|------|

|  |            |        |
|--|------------|--------|
| The Clarkson Trust<br>5650 Greenwood Plaza Boulevard<br>Suite 221<br>Greenwood Village, CO 80111 | 11,000,000 | 87.95% |
|--|------------|--------|

|  |         |       |
|--|---------|-------|
| All Directors & Officers<br>as a group (2 persons) | 225,000 | 1.80% |
|--|---------|-------|

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Pursuant to Rule 13d-3 under the Securities Exchange Act of 1934, as amended, beneficial ownership of a security consists of sole or shared voting power (including the power to vote or direct the voting) and/or sole or shared investment power (including the power to dispose or direct the disposition) with respect to a security, whether through a contract, arrangement, understanding, relationship, or otherwise. Unless otherwise indicated, each person indicated above has sole power to vote, or dispose or direct the disposition of all shares beneficially owned, subject to applicable community property laws.

The trustee of the Clarkson Trust is Jerry Burden, located at 5650 Greenwood Plaza Boulevard, Suite 221, Greenwood Village 80111, a U.S. citizen.

### ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

An individual who controls the entity that owns the majority of the Company's outstanding common stock also controls an entity that has advanced funds to the Company and has paid expenses in behalf of the Company.

During the year ended March 31, 2001, the entity advanced \$50,450 in cash to the Company and paid expenses in behalf of the Company aggregating \$11,675. As discussed in Note 3, the Company issued common stock to repay \$2,200 of the cash advanced. During the year ended March 31, 2002, the related party loaned the Company \$10,400 in cash and the Company repaid \$67,745 in cash. The Company had an outstanding advance balance due the related party of \$2,580 at March 31, 2002.

During the year ended March 31, 2002, the Company loaned \$22,000 to an affiliated company and paid a loan referral fee to another related company. As of

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December 31, 2001, the affiliate had paid professional fees in favor of the Company amounting to \$15,000 and the balance due from the affiliate was \$7,000 at that date.

During the year ended March 31, 2001, the Company acquired ownership rights to an Internet website known as "emailmortgage.com". The Company acquired the website from an entity controlled by an individual who also controls another entity that owns a majority of the Company's common stock. The amount paid for the development of the website by the seller (\$11,500) has been included in loans from related parties at March 31, 2001. The Company has charged the website cost to start up expenses during the current year.

ITEM 13. EXHIBITS AND REPORTS ON FORM 8-K

List of Exhibits

The following exhibits are filed with this report:

None

Reports on Form 8-K

None

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Company has duly caused this Report to be signed on its behalf by the undersigned duly authorized person.

Date: July 8, 2002

By: /s/ Dianne VandenBurg  
-----  
Dianne VandenBurg  
President

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the Company and in the capacities and on the dates indicated.

|                                |   |              |
|--------------------------------|---|--------------|
| /s/Dianne VandenBurg,<br>----- | Principal Executive Officer<br>Principal Financial Officer<br>Controller Director | July 8, 2002 |
|--------------------------------|---|--------------|

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/s/Gary Rothwell  
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Secretary/Treasurer  
Director

July 8, 2002