

Bancorp, Inc.
Form 10-Q
May 10, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from: to

Commission file number: 51018

THE BANCORP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

23-3016517
(IRS Employer
Identification No.)

409 Silverside Road
Wilmington, DE
(Address of principal
executive offices)

19809
(Zip code)

Registrant's telephone number, including area code: (302) 385-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of May 2, 2012 there were 33,101,281 outstanding shares of common stock, \$1.00 par value.

THE BANCORP, INC

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

THE BANCORP, INC. AND SUBSIDIARY
CONSOLIDATED BALANCE SHEETS

	March 31, 2012 (unaudited)	December 31, 2011
	(in thousands)	
ASSETS		
Cash and cash equivalents		
Cash and due from banks	\$ 142,123	\$ 96,228
Interest earning deposits at Federal Reserve Bank	1,663,664	652,946
Total cash and cash equivalents	1,805,787	749,174
Investment securities, available-for-sale, at fair value	481,553	448,204
Investment securities, held-to-maturity (fair value \$13,700 and \$13,826, respectively)	17,971	18,044
Federal Home Loan and Atlantic Central Bankers Bank stock	4,836	5,088
Loans, net of deferred loan costs	1,748,867	1,744,828
Allowance for loan and lease losses	(31,500)	(29,568)
Loans, net	1,717,367	1,715,260
Premises and equipment, net	8,514	8,358
Accrued interest receivable	9,032	8,476
Intangible assets, net	7,754	8,004
Other real estate owned	7,726	7,405
Deferred tax asset, net	20,804	21,941
Other assets	22,703	20,727
Total assets	\$4,104,047	\$3,010,681
LIABILITIES		
Deposits		
Demand (non-interest bearing)	\$2,441,256	\$1,424,913
Savings, money market and interest checking	1,302,538	1,222,368
Time deposits	20,637	25,528
Time deposits, \$100,000 and over	9,447	9,742
Total deposits	3,773,878	2,682,551
Securities sold under agreements to repurchase	25,906	33,177
Accrued interest payable	129	123
Subordinated debenture	13,401	13,401
Other liabilities	12,500	9,950
Total liabilities	3,825,814	2,739,202
SHAREHOLDERS' EQUITY		

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Common stock - authorized, 50,000,000 shares of \$1.00 par value; 33,101,281 and 33,096,281 shares issued at March 31, 2012 and December 31, 2011, respectively	33,201	33,196
Treasury stock, at cost (100,000 shares)	(866)	(866)
Additional paid-in capital	242,661	241,997
Accumulated deficit	(5,305)	(9,277)
Accumulated other comprehensive income	8,542	6,429
Total shareholders' equity	278,233	271,479
Total liabilities and shareholders' equity	\$4,104,047	\$3,010,681

The accompanying notes are an integral part of these statements.

THE BANCORP, INC. AND SUBSIDIARY
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

	For the three months ended March 31,	
	2012	2011
	(in thousands, except per share data)	
Interest income		
Loans, including fees	\$18,946	\$18,293
Interest on investment securities:		
Taxable interest	3,190	1,557
Tax-exempt interest	693	672
Interest bearing deposits	1,053	515
	23,882	21,037
Interest expense		
Deposits	2,722	2,605
Securities sold under agreements to repurchase	27	16
Short-term borrowings	-	3
Subordinated debenture	217	215
	2,966	2,839
Net interest income	20,916	18,198
Provision for loan and lease losses	5,220	4,672
Net interest income after provision for loan and lease losses	15,696	13,526
Non-interest income		
Service fees on deposit accounts	905	635
Merchant credit card processing and ACH fees	673	569
Prepaid fees	9,046	4,755
Other than temporary impairment on securities held-to-maturity (1)	-	(75)
Leasing income	950	704
Debit card income	159	372
Affinity fees	432	21
Other	125	702
Total non-interest income	12,290	7,683
Non-interest expense		
Salaries and employee benefits	9,616	6,980
Depreciation and amortization	806	729
Rent and related occupancy cost	797	699
Data processing expense	2,643	2,393
Printing and supplies	456	282
Audit expense	302	260
Legal expense	536	500
Amortization of intangible assets	250	250

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Losses and write downs on other real estate owned	1,451	52
FDIC Insurance	934	1,212
Software, maintenance and equipment	431	366
Other real estate owned expense	159	167
Other	3,406	3,200
Total non-interest expense	21,787	17,090
Net income before income tax	6,199	4,119
Income tax provision	2,227	1,431
Net income available to common shareholders	\$3,972	\$2,688
Net income per share - basic	\$0.12	\$0.10
Net income per share - diluted	\$0.12	\$0.10

(1) Other than temporary impairment was due to credit loss and therefore did not include amounts due to market conditions.

The accompanying notes are an integral part of these statements.

THE BANCORP INC. AND SUBSIDIARY
 UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	For the three months ended March 31,	
	2012	2011
	(in thousands)	
Net income	\$3,972	\$2,688
Other comprehensive income, net of tax		
Unrealized gains on securities		
Unrealized holding gain arising during the period	3,248	1,598
Amortization of losses previously held as available for sale	3	12
	3,251	1,610
Deferred tax expense		
Unrealized holding gain arising during the period	1,137	543
Amortization of losses previously held as available for sale	1	4
	1,138	547
Other comprehensive income	2,113	1,063
Comprehensive income	\$6,085	\$3,751

The accompanying notes are an integral part of these statements.

THE BANCORP INC. AND SUBSIDIARY
 UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
 For the three months ended March 31, 2012
 (in thousands, except share data)

	Common stock shares	Common stock	Treasury stock	Additional paid-in capital	Accumulated deficit	Accumulated other comprehensive income	Total
Balance at January 1, 2012	33,196,281	\$ 33,196	\$ (866)	\$ 241,997	\$ (9,277)	\$ 6,429	\$ 271,479
Net income					3,972		3,972
Common stock issued from option exercises, net of tax benefits	5,000	5	-	34	-	-	39
Stock-based compensation	-	-	-	630	-	-	630
Other comprehensive income, net of reclassification adjustments and tax	-	-	-	-	-	2,113	2,113
Balance at March 31, 2012	33,201,281	\$ 33,201	\$ (866)	\$ 242,661	\$ (5,305)	\$ 8,542	\$ 278,233

The accompanying notes are an integral part of this statement.

THE BANCORP, INC. AND SUBSIDIARY
 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (dollars in thousands)

	For the three months ended March 31,	
	2012	2011
Operating activities		
Net income	\$3,972	\$2,688
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	1,056	979
Provision for loan and lease losses	5,220	4,672
Net amortization of investment securities discounts/premiums	124	105
Stock-based compensation expense	630	416
Mortgage loans originated for sale	-	(458)
Sale of mortgage loans originated for resale	-	454
Gain on sale of mortgage loans originated for resale	-	(4)
Deferred income tax benefit	2	-
Gain on sales of fixed assets	-	(2)
Other than temporary impairment on securities held-to-maturity	-	75
Losses on sale and write downs of other real estate owned	1,451	52
(Increase) decrease in accrued interest receivable	(556)	71
Decrease in interest payable	6	25
Increase in other assets	(2,139)	(1,571)
Increase in other liabilities	2,550	5,842
Net cash provided by operating activities	12,316	13,344
Investing activities		
Purchase of investment securities available-for-sale	(50,401)	(79,256)
Proceeds from redemptions and repayment of securities available-for-sale	20,504	38,275
Proceeds from sale of other real estate owned	118	173
Net increase in loans	(9,217)	(21,472)
Proceeds from sale of fixed assets	69	39
Purchases of premises and equipment	(869)	(418)
Net cash used in investing activities	(39,796)	(62,659)
Financing activities		
Net increase in deposits	1,091,327	507,012
Net (decrease) increase in securities sold under agreements to repurchase	(7,271)	5,400
Repayment of short-term borrowings and federal funds purchased	-	(136,000)
Proceeds from issuance of common stock	-	54,528
Proceeds from the exercise of options	39	-
Excess tax benefit from share-based payment arrangements	(2)	-
Net cash provided by financing activities	1,084,093	430,940

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Net increase in cash and cash equivalents	1,056,613	381,625
Cash and cash equivalents, beginning of period	749,174	472,319
Cash and cash equivalents, end of period	\$1,805,787	\$853,944
Supplemental disclosure:		
Interest paid	\$2,960	\$2,814
Taxes paid	\$422	\$575
Transfers of loans to other real estate owned	\$1,890	\$1,489

The accompanying notes are an integral part of these statements.

THE BANCORP, INC. AND SUBSIDIARY
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Formation and Structure of Company

The Bancorp, Inc. (the Company) is a Delaware corporation and a registered financial holding company with a wholly owned subsidiary bank, The Bancorp Bank (the Bank). The Bank is a Delaware chartered commercial bank located in Wilmington, Delaware and is a Federal Deposit Insurance Corporation (FDIC) insured institution. Through the Bank, the Company provides retail and commercial banking services in the Philadelphia, Pennsylvania and Wilmington, Delaware areas and other banking services nationally, which include prepaid debit cards, health savings accounts, wealth management and private label banking. The principal medium for the delivery of the Company's banking services is the Internet.

Note 2. Significant Accounting Policies

Basis of Presentation

The financial statements of the Company, as of March 31, 2012 and for the three month period ended March 31, 2012 and 2011, are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted in this Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. However, in the opinion of management, these interim financial statements include all necessary adjustments to fairly present the results of the interim periods presented. The unaudited interim consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 (Form 10-K report). The results of operations for the three month period ended March 31, 2012 may not necessarily be indicative of the results of operations for the full year ending December 31, 2012.

Note 3. Share-based Compensation

The Company recognizes compensation expense for stock options in accordance with FASB ASC topic 718, Stock Based Compensation. The expense of the option is generally measured at fair value at the grant date with compensation expense recognized over the service period, which is usually the vesting period. For grants subject to a service condition, the Company utilizes the Black-Scholes option-pricing model to estimate the fair value of each option on the date of grant. The Black-Scholes model takes into consideration the exercise price and expected life of the options, the current price of the underlying stock and its expected volatility, the expected dividends on the stock and the current risk-free interest rate for the expected life of the option. The Company's estimate of the fair value of a stock option is based on expectations derived from historical experience and may not necessarily equate to its market value when fully vested. In accordance with ASC topic 718, the Company estimates the number of options for which the requisite service is expected to be rendered. At March 31, 2012, the Company had three stock-based compensation plans, which are more fully described in its Form 10-K report and the portions of the Company's Proxy Statement dated March 21, 2012, incorporated therein by reference.

The Company granted 500,000 common stock options in the first quarter of 2012, 40,000 with a vesting period of one year and 460,000 with a vesting period of four years. The weighted-average fair value of the stock options issued was \$5.06. During the first quarter of 2011, the Company granted no stock options. There were 5,000 stock options

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exercised for the three month period ending March 31, 2012 and no stock options exercised for the three month period ending March 31, 2011.

The Company estimated the fair value of each grant on the date of grant using the Black-Scholes options pricing model with the following weighted average assumptions:

	March 31,	
	2012	2011
Risk-free interest rate	1.97	% -
Expected dividend yield	-	-
Expected volatility	72.90	% -
Expected lives (years)	4.83	-

Expected volatility is based on the historical volatility of the Company's stock and peer group comparisons over the expected life of the grant. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury strip rate in effect at the time of the grant. The life of the option is based on historical factors which include the contractual term, vesting period, exercise behavior and employee terminations. In accordance with the ASC topic 718, Stock Based Compensation, stock based compensation expense for the three month period ended March 31, 2012 is based on awards that are ultimately expected to vest and has been reduced for estimated forfeitures. The Company estimates forfeitures using historical data based upon the groups identified by management.

As of March 31, 2012, there was a total of \$7.0 million of unrecognized compensation cost related to unvested awards under share-based plans. This cost is expected to be recognized over a weighted average period of 2.9 years. Related compensation expense for the three months ended March 31, 2012 and 2011 was \$630,000 and \$416,000 respectively.

A summary of the status of the Company's equity compensations plans is presented below.

	Shares	Weighted average exercise price	Weighted- average remaining contractual term (years)	Aggregate intrinsic value
	(in thousands, except per share data)			
Outstanding at January 1, 2012	2,745,115	\$10.10		
Granted	500,000	8.50	-	-
Exercised	-	-	-	-
Expired	-	-	-	-
Forfeited	(2,000)	7.81	-	-
Outstanding at March 31, 2012	3,243,115	\$9.85	6.72	\$-
Exercisable at March 31, 2012	1,446,365		3.80	\$-

A summary of the status of the Company's stock appreciation rights is presented below.

	Shares	Weighted- average price	Average remaining contractual term (years)
Outstanding at January 1, 2012	60,000	\$11.41	
Granted	-	-	-
Exercised	-	-	-
Expired/forfeited	(60,000)	11.41	-
Outstanding at March 31, 2012	-	\$-	-

Note 4. Earnings Per Share

The Company calculates earnings per share under FASB ASC topic 260, Earnings Per Share. Basic earnings per share exclude dilution and are computed by dividing income available to common shareholders by the weighted average common shares outstanding during the period. Diluted earnings per share takes into account the potential dilution that could occur if securities or other contracts to issue common stock were exercised and converted into common stock.

The following tables show the Company's earnings per share for the periods presented:

	For the three months ended March 31, 2012		
	Income (numerator) (dollars in thousands except per share data)	Shares (denominator)	Per share amount
Basic earnings per share			
Net income available to common shareholders	\$3,972	33,097,325	\$0.12
Effect of dilutive securities			
Common stock options	-	9,712	-
Diluted earnings per share			
Net income available to common shareholders	\$3,972	33,107,037	\$0.12

Stock options for 1,604,115 shares, exercisable at prices between \$10.00 and \$25.43 per share, were outstanding at March 31, 2012 but were not included in the dilutive shares because the exercise price per share was greater than the average market price.

	For the three months ended March 31, 2011		
	Income (numerator) (dollars in thousands except per share data)	Shares (denominator)	Per share amount
Basic earnings per share			
Net income available to common shareholders	\$2,688	28,051,948	\$0.10
Effect of dilutive securities			
Stock options	-	6,385	-
Diluted earnings per share			
Net income available to common shareholders	\$2,688	28,058,333	\$0.10

Stock options for 2,201,115 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$7.81 and \$25.43 share, were outstanding at March 31, 2011 but were not included in the dilutive shares because the exercise share price was greater than the average market price.

Note 5. Investment Securities

The amortized cost, gross unrealized gains and losses, and fair values of the Company's investment securities classified as available-for-sale and held-to-maturity at March 31, 2012 and December 31, 2011 are summarized as follows (in thousands):

Available-for-sale	March 31, 2012			Fair value
	Amortized cost	Gross unrealized gains	Gross unrealized losses	

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U.S. Government agency securities	\$8,946	\$175	\$-	\$9,121
Tax-exempt obligations of states and political subdivisions	101,329	3,912	(10)	105,231
Taxable obligations of states and political subdivisions	52,438	2,475	(57)	54,856
Residential mortgage-backed securities	177,646	3,718	(120)	181,244
Commercial mortgage-backed securities	86,587	3,223	(118)	89,692
Other debt securities	37,575	1,156	(421)	38,310
Other equity securities	3,000	99	-	3,099
	\$467,521	\$14,758	\$(726)	\$481,553

Held-to-maturity

	March 31, 2012			
	Amortized	Gross	Gross	Fair
	cost	unrealized	unrealized	value
		gains	losses	
Other debt securities - single issuers	\$16,336	\$140	\$(4,124)	\$12,352
Other debt securities - pooled	1,635	-	(287)	1,348
	\$17,971	\$140	\$(4,411)	\$13,700

Available-for-sale	December 31, 2011			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
U.S. Government agency securities	\$9,087	\$198	\$-	\$9,285
Tax-exempt obligations of states and political subdivisions	94,227	3,580	(8)	97,799
Taxable obligations of states and political subdivisions	50,778	2,149	(60)	52,867
Residential mortgage-backed securities	190,214	3,582	(111)	193,685
Commercial mortgage-backed securities	51,242	875	(56)	52,061
Other debt securities	38,873	1,058	(399)	39,532
Other equity securities	3,000	-	(25)	2,975
	\$437,421	\$11,442	\$(659)	\$448,204

Held-to-maturity	December 31, 2011			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
Other debt securities - single issuers	\$16,337	\$138	\$(4,051)	\$12,424
Other debt securities - pooled	1,707	-	(305)	1,402
	\$18,044	\$138	\$(4,356)	\$13,826

Investments in Federal Home Loan and Atlantic Central Bankers Bank stock are recorded at cost and amounted to \$4.8 million at March 31, 2012 and \$5.1 million at December 31, 2011.

The amortized cost and fair value of the Company's investment securities at March 31, 2012, by contractual maturity are shown below (in thousands). Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

	Available-for-sale		Held-to-maturity	
	Amortized cost	Fair value	Amortized cost	Fair value
Due before one year	\$73,902	\$74,212	\$-	\$-
Due after one year through five years	38,947	39,795	-	-
Due after five years through ten years	18,818	19,764	3,256	2,849
Due after ten years	332,854	344,683	14,715	10,851
Other equity securities	3,000	3,099	-	-
	\$467,521	\$481,553	\$17,971	\$13,700

At March 31, 2012 and December 31, 2011, investment securities with a book value of approximately \$41.7 million and \$44.6 million, respectively, were pledged to secure securities sold under repurchase agreements as required or permitted by law.

Available-for-sale securities fair values are based on the fair market value supplied by the third-party market data provider while held-to-maturity securities are based on the present value of cash flows, which discounts expected cash flows from principal and interest using yield to maturity at the measurement date. The Company periodically reviews its investment portfolio to determine whether unrealized losses are temporary, based on an evaluations of the

creditworthiness of the issuers/guarantors as well as the underlying collateral if applicable, in addition to the continuing performance of the securities. The Company did not recognize any other-than-temporary impairment charges in the first three months of 2012 as compared to \$75,000 on one trust preferred pooled security in the first three months of 2011. The amount of the credit impairment was calculated by estimating the discounted cash flows for those securities.

The table below indicates the length of time individual securities had been in a continuous unrealized loss position at March 31, 2012 (dollars in thousands):

Available-for-sale		Less than 12 months		12 months or longer		Total	
Description of Securities	Number of securities	Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Tax-exempt obligations of states and political subdivisions	6	\$4,520	\$(10)	\$-	\$-	\$4,520	\$(10)
Taxable obligations of states and political subdivisions	10	16,606	(57)	-	-	16,606	(57)
Residential mortgage-backed securities	8	12,747	(119)	35	(1)	12,782	(120)
Commercial mortgage-backed securities	4	29,661	(118)	-	-	29,661	(118)
Other debt securities	3	9,715	(24)	2,443	(397)	12,158	(421)
Total temporarily impaired investment securities	31	\$73,249	\$(328)	\$2,478	\$(398)	\$75,727	\$(726)
Held-to-maturity		Less than 12 months		12 months or longer		Total	
Description of Securities	Number of securities	Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Other debt securities - single issuers	2	\$-	\$-	\$7,952	\$(4,124)	\$7,952	\$(4,124)
Other debt securities - pooled	2	-	-	1,348	(287)	1,348	(287)
Total temporarily impaired investment securities	4	\$-	\$-	\$9,300	\$(4,411)	\$9,300	\$(4,411)

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The table below indicates the length of time individual securities had been in a continuous unrealized loss position at December 31, 2011 (dollars in thousands):

Available-for-sale	Number of securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Description of Securities							
Tax-exempt obligations of states and political subdivisions	7	\$11,104	\$(8)	\$-	\$-	\$11,104	\$(8)
Taxable obligations of states and political subdivisions	10	16,905	(60)	-	-	16,905	(60)
Residential mortgage-backed securities	5	10,054	(111)	-	-	10,054	(111)
Commercial mortgage-backed securities	4	24,421	(56)	-	-	24,421	(56)
Other debt securities	3	10,929	(93)	2,549	(306)	13,478	(399)
Other equity securities	1	2,975	(25)	-	-	2,975	(25)
Total temporarily impaired investment securities	30	\$76,388	\$(353)	\$2,549	\$(306)	\$78,937	\$(659)
Held-to-maturity							
Description of Securities	Number of securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Other debt securities - single issuers	2	\$-	\$-	\$8,021	\$(4,051)	\$8,021	\$(4,051)
Other debt securities - pooled	2	-	-	1,402	(305)	1,402	(305)
Total temporarily impaired investment securities	4	\$-	\$-	\$9,423	\$(4,356)	\$9,423	\$(4,356)

The other debt securities included in the held-to-maturity classification on the Company's balance sheet at March 31, 2012 consist of four single issuer trust preferred securities issued by either banks or insurance companies and two pooled issuer trust preferred securities, whose collateral is made up of trust preferred securities issued by banks. The amortized cost of the single issuer trust preferred securities was \$16.3 million, of which two securities totaling \$4.3 million were issued by two different banks and two securities totaling \$12.0 million were issued by two different insurance companies. The two pooled trust preferred securities had an aggregate amortized cost of \$1.6 million.

The Company has evaluated the securities in the above tables and has concluded that none of these securities has impairment that is other-than-temporary. The Company evaluates whether a credit impairment exists by considering primarily the following factors: (a) the length of time and extent to which the fair value has been less than the amortized cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated interest and principal payments, (d) changes in the financial condition of the security's underlying collateral and (e) the payment structure of the security. The Company's best estimate of expected future cash flows which is used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third-party sources along with internal assumptions and judgments regarding the future performance of the security. The Company concluded that most of the securities that are in an unrealized loss position are in a loss position because of changes in interest rates after the securities were purchased. The securities that have been in an unrealized loss position for 12 months or longer include other securities whose market values are sensitive to interest rates and changes in credit quality. The Company's unrealized loss for the debt securities, which includes four single issuer trust preferred securities and two pooled trust preferred securities, is primarily related to general market conditions and the resultant lack of liquidity in the market. The severity of the impairments in relation to the carrying amounts of the individual investments is consistent with market developments. The Company's analysis for each investment, is performed at the security level. As a result of its review, the Company concluded that other-than-temporary impairment did not exist due to the Company's ability and intention to hold these securities to recover their amortized cost basis.

Note 6. Loans

The Company analyzes credit risk prior to making loans, on an individual loan basis. The Company considers relevant aspects of the borrowers' financial position and cash flow, past borrower performance, management's knowledge of market conditions, side collateral and the ratio of the loan amount to estimated collateral value in making its credit determinations.

Major classifications of loans are as follows (in thousands):

	March 31, 2012	December 31, 2011
Commercial	\$445,912	\$450,411
Commercial mortgage *	617,871	609,487
Construction	248,232	246,611
Total commercial loans	1,312,015	1,306,509
Direct lease financing	130,321	129,682
Residential mortgage	94,438	96,110
Consumer loans and others	208,584	209,041
	1,745,358	1,741,342

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Unamortized loan costs	3,509	3,486
Total loans, net of deferred loan costs	\$1,748,867	\$1,744,828
Supplemental loan data:		
Construction 1-4 family	\$85,461	\$85,189
Commercial construction, acquisition and development	162,771	161,422
	\$248,232	\$246,611

* At March 31, 2012, our owner occupied loans amounted to \$144.0 million, or 23.3% of commercial mortgages as compared to \$137.9 million, or 22.6% at December 31, 2011.

The Company has identified twenty-eight loans as impaired, where it is probable that interest and principal will not be collected according to the contractual terms of the loan agreement. The balance of these impaired loans was \$21.4 million at March 31, 2012, of which \$17.2 million had a specific reserve of \$8.8 million. The remaining \$4.2 million of impaired loans did not have a reserve. Included within the impaired loans at March 31, 2012 are seven troubled debt restructured loans with a balance of \$7.8 million with a total specific reserve of \$3.3 million. The Company recognizes income on impaired loans when they are placed into non-accrual status on a cash basis when the loans are both current and the collateral on the loan is sufficient to cover the outstanding obligation to the Company. If these factors do not exist, the Company will not recognize income on such loans. Interest income would have increased by \$357,000 in first quarter 2012 if interest on impaired loans had been accrued. The balance of impaired loans was \$17.6 million at December 31, 2011, of which \$14.5 million had specific reserves of \$5.9 million. The Company did not recognize interest income on impaired loans in first quarter ended March 31, 2012 and 2011, respectively.

The following table provides information about impaired loans at March 31, 2012 and December 31, 2011 (in thousands):

Recorded investment	Unpaid
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