

Bancorp, Inc.
Form 10-Q
November 09, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from: to

Commission file number: 51018

THE BANCORP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

23-3016517
(IRS Employer
Identification No.)

409 Silverside Road
Wilmington, DE
(Address of principal
executive offices)

19809
(Zip code)

Registrant's telephone number, including area code: (302) 385-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of October 2, 2011 there were 33,196,281 outstanding shares of common stock, \$1.00 par value.

THE BANCORP, INC

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

THE BANCORP, INC. AND SUBSIDIARY
CONSOLIDATED BALANCE SHEET

| | September 30, 2011 (unaudited) | December 31, 2010 |
|--|---|-------------------------|
| | (in thousands) | |
| ASSETS | | |
| Cash and cash equivalents | | |
| Cash and due from banks | \$259,116 | \$157,411 |
| Interest bearing deposits | 932,152 | 314,908 |
| Total cash and cash equivalents | 1,191,268 | 472,319 |
| Investment securities, available-for-sale, at fair value | 421,716 | 231,165 |
| Investment securities, held-to-maturity (fair value \$13,623 and \$16,550, respectively) | 18,095 | 21,364 |
| Loans, net of deferred loan costs | 1,715,648 | 1,619,195 |
| Allowance for loan and lease losses | (27,671) | (24,063) |
| Loans, net | 1,687,977 | 1,595,132 |
| Premises and equipment, net | 8,307 | 8,767 |
| Accrued interest receivable | 8,541 | 8,878 |
| Intangible assets, net | 8,254 | 9,005 |
| Other real estate owned | 6,415 | 2,115 |
| Deferred tax asset, net | 19,902 | 24,365 |
| Other assets | 22,538 | 22,613 |
| Total assets | \$3,393,013 | \$2,395,723 |
| LIABILITIES | | |
| Deposits | | |
| Demand (non-interest bearing) | \$1,866,259 | \$945,605 |
| Savings, money market and interest checking | 1,171,349 | 975,973 |
| Time deposits | 25,552 | 90,862 |
| Time deposits, \$100,000 and over | 10,341 | 11,657 |
| Total deposits | 3,073,501 | 2,024,097 |
| Securities sold under agreements to repurchase | 25,057 | 14,383 |
| Short-term borrowings | - | 87,000 |
| Federal funds purchased | - | 49,000 |
| Accrued interest payable | 113 | 124 |
| Subordinated debenture | 13,401 | 13,401 |
| Other liabilities | 12,262 | 8,812 |
| Total liabilities | 3,124,334 | 2,196,817 |

SHAREHOLDERS' EQUITY

Common stock - authorized, 50,000,000 shares of \$1.00 par value; 33,196,281 and 26,181,281

shares issued and outstanding at September 30, 2011 and December 31, 2010, respectively

| | | |
|---|-----------|-----------|
| | 33,196 | 26,181 |
| Additional paid-in capital | 241,473 | 192,711 |
| Accumulated deficit | (12,565) | (18,195) |
| Accumulated other comprehensive income (loss) | 6,575 | (1,791) |
| Total shareholders' equity | 268,679 | 198,906 |

| | | |
|--|-------------|-------------|
| Total liabilities and shareholders' equity | \$3,393,013 | \$2,395,723 |
|--|-------------|-------------|

The accompanying notes are an integral part of these statements.

THE BANCORP, INC. AND SUBSIDIARY
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|---|----------|--|----------|
| | 2011 | 2010 | 2011 | 2010 |
| | (in thousands, except per share data) | | | |
| Interest income | | | | |
| Loans, including fees | \$19,011 | \$18,419 | \$55,448 | \$54,708 |
| Interest on investment securities: | | | | |
| Taxable interest | 2,732 | 1,641 | 6,629 | 4,651 |
| Tax-exempt interest | 651 | 523 | 1,993 | 1,260 |
| Interest bearing deposits | 296 | 176 | 1,041 | 610 |
| | 22,690 | 20,759 | 65,111 | 61,229 |
| Interest expense | | | | |
| Deposits | 2,783 | 3,470 | 8,238 | 10,462 |
| Securities sold under agreements to repurchase | 96 | 5 | 173 | 19 |
| Short-term borrowings | - | 17 | 3 | 81 |
| Subordinated debt | 216 | 217 | 647 | 648 |
| | 3,095 | 3,709 | 9,061 | 11,210 |
| Net interest income | 19,595 | 17,050 | 56,050 | 50,019 |
| Provision for loan and lease losses | 5,019 | 5,121 | 16,654 | 15,075 |
| Net interest income after provision for loan and lease losses | 14,576 | 11,929 | 39,396 | 34,944 |
| Non-interest income | | | | |
| Service fees on deposit accounts | 691 | 602 | 2,001 | 1,510 |
| Merchant credit card deposit and ACH fees | 591 | 478 | 1,750 | 1,541 |
| Stored value income | 4,030 | 2,785 | 13,175 | 8,112 |
| Gain on sales of investment securities | 20 | 2 | 623 | 1,221 |
| Other than temporary impairment on securities held-to-maturity (1) | - | (135) | (75) | (135) |
| Leasing income | 538 | 733 | 1,887 | 1,908 |
| Debit card income | 134 | 139 | 697 | 481 |
| Other | 669 | 181 | 2,085 | 600 |
| Total non-interest income | 6,673 | 4,785 | 22,143 | 15,238 |
| Non-interest expense | | | | |
| Salaries and employee benefits | 8,030 | 6,422 | 22,560 | 19,262 |
| Depreciation and amortization | 767 | 768 | 2,219 | 2,231 |
| Rent and related occupancy cost | 749 | 670 | 2,182 | 1,947 |
| Data processing expense | 2,080 | 2,129 | 6,646 | 5,437 |
| Printing and supplies | 395 | 247 | 1,075 | 998 |
| Audit expense | 295 | 192 | 805 | 794 |
| Legal expense | 662 | 668 | 1,858 | 1,723 |
| Amortization of intangible assets | 250 | 250 | 750 | 750 |
| Loss on sale of other real estate owned | 64 | 2 | 555 | 22 |

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| | | | | |
|--|---------|--------|---------|------------|
| FDIC Insurance | 705 | 1,170 | 2,628 | 3,024 |
| Software, maintenance and equipment | 429 | 347 | 1,176 | 933 |
| Other real estate owned expense | 357 | 20 | 841 | 97 |
| Other | 2,975 | 3,085 | 9,685 | 8,197 |
| Total non-interest expense | 17,758 | 15,970 | 52,980 | 45,415 |
| Net income before income tax | 3,491 | 744 | 8,559 | 4,767 |
| Income tax provision | 1,209 | 156 | 2,929 | 1,586 |
| Net income | 2,282 | 588 | 5,630 | 3,181 |
| Less preferred stock dividends and accretion | - | - | - | (6,242) |
| Net income (loss) available to common shareholders | \$2,282 | \$588 | \$5,630 | \$(3,061) |
| Net income (loss) per share - basic | \$0.07 | \$0.02 | \$0.18 | \$(0.12) |
| Net income (loss) per share - diluted | \$0.07 | \$0.02 | \$0.18 | \$(0.12) |

(1) Other than temporary impairment was due to credit loss and therefore did not include amounts due to market conditions.

The accompanying notes are an integral part of these statements.

THE BANCORP INC. AND SUBSIDIARY
 UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
 For the nine months ended September 30, 2011
 (in thousands, except share data)

| | Common stock shares | Common stock | Additional paid-in capital | Accumulated deficit | Accumulated other comprehensive gain/(loss) | Comprehensive income | Total |
|--|---------------------------|-----------------|----------------------------------|------------------------|--|-------------------------|-----------|
| Balance at January 1, 2011 | 26,181,281 | \$26,181 | \$192,711 | \$ (18,195) | \$ (1,791) | | \$198,906 |
| Net income | | | | 5,630 | | \$ 5,630 | 5,630 |
| Issuance of common stock | 7,015,000 | 7,015 | 47,486 | - | - | - | 54,501 |
| Stock-based compensation | - | - | 1,276 | - | - | - | 1,276 |
| Other comprehensive income, net of reclassification adjustments and tax | - | - | - | - | 8,366 | 8,366 | 8,366 |
| | | | | | | \$ 13,996 | |
| Balance at September 30, 2011 | 33,196,281 | \$33,196 | \$241,473 | \$ (12,565) | \$ 6,575 | | \$268,679 |

The accompanying notes are an integral part of this statement.

THE BANCORP, INC. AND SUBSIDIARY
 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (dollars in thousands)

| | For the nine months ended September 30, | |
|---|--|------------|
| | 2011 | 2010 |
| Operating activities | | |
| Net income | \$5,630 | \$3,181 |
| Adjustments to reconcile net income to net cash provided by operating activities | | |
| Depreciation and amortization | 2,969 | 2,981 |
| Provision for loan and lease losses | 16,654 | 15,075 |
| Net amortization of investment securities discounts/premiums | 483 | 157 |
| Stock-based compensation expense | 1,276 | 372 |
| Mortgage loans originated for sale | (458) | (1,048) |
| Sale of mortgage loans originated for resale | 462 | 1,055 |
| Gain on sale of mortgage loans originated for resale | (4) | (7) |
| Deferred income tax benefit | - | 1,441 |
| (Gain) loss on sales of fixed assets | (26) | 11 |
| Other than temporary impairment on securities held-to-maturity | 75 | 135 |
| Loss on sales of other real estate owned | 555 | 22 |
| Gain on sales of investment securities | (623) | (1,221) |
| Decrease (increase) in accrued interest receivable | 337 | (674) |
| Decrease in interest payable | (11) | (253) |
| Increase in other assets | (335) | (3,875) |
| Increase (decrease) in other liabilities | 3,450 | (14,552) |
| Net cash provided by operating activities | 30,434 | 2,800 |
| Investing activities | | |
| Purchase of investment securities available-for-sale | (283,914) | (261,943) |
| Proceeds from call of securities held-to-maturity | 4,000 | - |
| Proceeds from sale of investment securities available-for-sale | 23,846 | 34,188 |
| Proceeds from redemptions and repayment of securities available-for-sale | 81,680 | 77,607 |
| Proceeds from sale of other real estate owned | 894 | 423 |
| Net increase in loans | (115,248) | (79,374) |
| Proceeds from sale of fixed assets | 68 | 63 |
| Purchases of premises and equipment | (1,390) | (2,729) |
| Net cash used in investing activities | (290,064) | (231,765) |
| Financing activities | | |
| Net increase in deposits | 1,049,404 | 767,878 |
| Net increase in securities sold under agreements to repurchase | 10,674 | 6,841 |
| Repayment of short-term borrowings and federal funds purchased | (136,000) | (100,000) |
| Proceeds from issuance of common stock | 54,501 | - |
| Redemption of preferred stock | - | (45,220) |
| Repurchase of warrants | - | (4,755) |

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| | | |
|--|-------------|-----------|
| Dividends paid on Series B preferred stock | - | (433) |
| Net cash provided by financing activities | 978,579 | 624,311 |
| Net increase in cash and cash equivalents | 718,949 | 395,346 |
| Cash and cash equivalents, beginning of period | 472,319 | 354,459 |
| Cash and cash equivalents, end of period | \$1,191,268 | \$749,805 |
| Supplemental disclosure: | | |
| Interest paid | \$9,072 | \$11,463 |
| Taxes paid | \$5,132 | \$681 |
| Transfers of loans to other real estate owned | \$5,749 | \$189 |

The accompanying notes are an integral part of these statements.

THE BANCORP, INC. AND SUBSIDIARY
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Formation and Structure of Company

The Bancorp, Inc. (the Company) is a Delaware corporation and a registered financial holding company with a wholly owned subsidiary bank, The Bancorp Bank (the Bank). The Bank is a Delaware chartered commercial bank located in Wilmington, Delaware and is a Federal Deposit Insurance Corporation (FDIC) insured institution. Through the Bank, the Company provides retail and commercial banking services in the Philadelphia, Pennsylvania and Wilmington, Delaware areas and other banking services nationally, which include prepaid debit cards, health savings accounts, wealth management and private label banking. The principal medium for the delivery of the Company's banking services is the Internet.

Note 2. Significant Accounting Policies

Basis of Presentation

The financial statements of the Company, as of September 30, 2011 and for the three and nine month periods ended September 30, 2011 and 2010, are unaudited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted in this Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission. However, in the opinion of management, these interim financial statements include all necessary adjustments to fairly present the results of the interim periods presented. The unaudited interim consolidated financial statements should be read in conjunction with the audited financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010 (Form 10-K report). The results of operations for the three and nine month periods ended September 30, 2011 may not necessarily be indicative of the results of operations for the full year ending December 31, 2011.

Note 3. Share-based Compensation

The Company accounts for its share-based compensation according to the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) topic 718, Compensation—Stock Compensation, that addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. Under ASC topic 718, all forms of share-based payments to employees, including employee stock options and phantom stock units, are treated the same as other forms of compensation by recognizing the related cost in expense. The expense of the award generally is measured at fair value at the grant date. The impact of ASC topic 718 is reflected in net earnings and related per share amounts for the three and nine months ended September 30, 2011 and 2010. At September 30, 2011, the Company had three stock-based compensation plans, which are more fully described in its Form 10-K report and the portions of the Company's Proxy Statement dated March 23, 2011, incorporated therein by reference.

In May 2011, the Company adopted a Stock Option and Equity Plan (the 2011 Plan). Employees, directors and consultants (with restrictions) are eligible to participate in the 2011 Plan. The option term may not exceed 10 years from the date of the grant. An employee or consultant who possesses more than 10 percent of voting power of all classes of stock for the Company, or any parent or subsidiary may not have options with terms exceeding 5 years from the date of grant. An aggregate of 1,400,000 shares of common stock were reserved for issuance by the 2011 plan.

The fair value of each grant of stock option and stock appreciation right is estimated on the date of the grant using the Black-Scholes option pricing model. The significant assumptions utilized in applying the Black-Scholes options-pricing model are the risk-free interest rate, expected term, dividend yield and expected volatility. The risk-free interest rate is the implied yield currently available on U.S. Treasury zero-coupon issues with a remaining term equal to the expected term used in the assumption for the model. The expected term of an option or stock appreciation right is based on historical experience of similar awards. The dividend yield is determined by dividing per share and stock appreciation rights unit dividends by the grant date stock price. The expected volatility is based on the volatility of the Company's stock price over a historical period as comparable as possible to the expected term. During the third quarter of 2011, the Company granted 460,000 stock options at a fair value of \$3.68 which vest evenly over four years and 40,000 stock options at a fair value of \$3.36 which vest over one year. During the third quarter of 2010, the Company granted no stock options. The weighted average assumptions used in the Black-Scholes valuation model for the stock options are shown below.

| | September 30, | | | |
|-------------------------|---------------|---|-------|---|
| | 2011 | % | 2010 | % |
| Risk-free interest rate | 2.19 | | 3.45 | |
| Expected dividend yield | - | | - | |
| Expected volatility | 53.10 | % | 55.40 | % |
| Expected lives (years) | 5.47 | | 5.08 | |

As of September 30, 2011, there was \$5,570,000 of total unrecognized compensation cost related to unvested share-based compensation arrangements granted under the plans; that cost is expected to be recognized over a weighted average period of 2.95 years. There were no stock options exercised for the nine month periods ending September 30, 2011 and 2010. Related compensation expense for the nine months ended September 30, 2011 and 2010 was \$1,276,000 and \$372,000 respectively. The following tables are a summary of activity in the plans for the periods shown:

For the nine months ended September 30, 2011

Stock options:

| | Shares | Weighted average exercise price | Weighted-average remaining contractual term (years) | Aggregate intrinsic value |
|-----------------------------------|---------------------------------------|---------------------------------|---|---------------------------|
| | (in thousands, except per share data) | | | |
| Outstanding at January 1, 2011 | 2,244,864 | \$10.71 | | |
| Granted | 510,000 | 7.40 | - | - |
| Exercised | - | - | - | - |
| Forfeited | (8,749) | 9.12 | - | - |
| Outstanding at September 30, 2011 | 2,746,115 | \$10.10 | 6.65 | \$- |
| Exercisable at September 30, 2011 | 1,295,365 | | 3.73 | \$- |

Stock appreciation rights:

| | Shares | Weighted-average price | Average remaining contractual term (years) |
|--------------------------------------|--------|------------------------|--|
| Outstanding at beginning of the year | 60,000 | \$11.41 | |
| Granted | - | - | - |
| Exercised | - | - | - |
| Expired/forfeited | - | - | - |
| Outstanding at end of period | 60,000 | \$11.41 | 6.45 |

Note 4. Earnings Per Share

Basic earnings per share is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period.

Diluted earnings per share is calculated by dividing net income available to common shareholders by the weighted average number of common shares and common share equivalents. The Company's only outstanding common share equivalents are stock appreciation rights and options to purchase its common stock.

The following tables show the Company's earnings (loss) per share for the periods presented:

| | For the three months ended September 30, 2011 | | |
|---|--|-------------------------|---------------------|
| | Income (numerator) (dollars in thousands except per share data) | Shares (denominator) | Per share amount |
| Basic earnings per share | | | |
| Net income available to common shareholders | \$2,282 | 33,196,281 | \$0.07 |
| Effect of dilutive securities | | | |
| Stock options | - | 7,381 | - |
| Diluted earnings per share | | | |
| Net income available to common shareholders | \$2,282 | 33,203,662 | \$0.07 |

Stock options for 2,766,115 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$7.36 and \$25.43 per share, were outstanding at September 30, 2011 but were not included in the diluted earnings per share computation because the exercise price per share was greater than the average market price of the common stock.

| | For the nine months ended September 30, 2011 | | |
|---|--|-------------------------|---------------------|
| | Income (numerator) (dollars in thousands except per share data) | Shares (denominator) | Per share amount |
| Basic earnings per share | | | |
| Net income available to common shareholders | \$5,630 | 31,500,347 | \$0.18 |
| Effect of dilutive securities | | | |
| Stock options | - | 6,461 | - |
| Diluted earnings per share | | | |
| Net income available to common shareholders | \$5,630 | 31,506,808 | \$0.18 |

Stock options for 2,766,115 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$7.36 and \$25.43 per share, were outstanding at September 30, 2011 but were not included in the diluted earnings per share computation because the exercise price per share was greater than the average market price of the common stock.

| | For the three months ended September 30, 2010 | | |
|--|--|--------|-----------|
| | Income | Shares | Per share |

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| | (numerator) | (denominator) | amount |
|---|--|---------------|--------|
| | (dollars in thousands except per share data) | | |
| Basic earnings per share | | | |
| Net income available to common shareholders | \$588 | 26,181,281 | \$0.02 |
| Effect of dilutive securities | | | |
| Common stock warrants | - | 388,284 | - |
| Diluted earnings per share | | | |
| Net income available to common shareholders | \$588 | 26,569,565 | \$0.02 |

Stock options for 1,755,114 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$7.81 and \$25.43 per share, were outstanding at September 30, 2010 but were not included in the diluted earnings per share computation because the exercise share price was greater than the average market price.

| | For the nine months ended September 30, 2010 | | |
|---|--|-------------------------|---------------------|
| | Income (numerator) (dollars in thousands except per share data) | Shares (denominator) | Per share amount |
| Basic loss per share | | | |
| Net loss available to common shareholders | \$(3,061) | 26,181,281 | \$(0.12) |
| Effect of dilutive securities | | | |
| Stock options | - | - | - |
| Diluted loss per share | | | |
| Net loss available to common shareholders | \$(3,061) | 26,181,281 | \$(0.12) |

Stock options for 1,755,114 shares, common stock warrants for 980,203 shares and stock appreciation rights for 60,000 shares, exercisable at prices between \$3.46 and \$25.43 per share, were outstanding for the nine months ended September 30, 2010 but were not included in the diluted loss per share computation because the Company had a net loss available to common shareholders for the period.

Note 5. Investment Securities

The amortized cost, gross unrealized gains and losses, and fair values of the Company's investment securities classified as available-for-sale and held-to-maturity at September 30, 2011 and December 31, 2010 are summarized as follows (in thousands):

| Available-for-sale | September 30, 2011 | | | |
|--|--------------------|------------------------------|-------------------------------|---------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| U.S. Government agency securities | \$9,224 | \$183 | \$- | \$9,407 |
| Tax-exempt obligations of states and political subdivisions | 72,438 | 2,619 | (73) | 74,984 |
| Taxable obligations of states and political subdivisions | 45,337 | 2,215 | (35) | 47,517 |
| Residential mortgage-backed securities | 204,876 | 5,554 | (67) | 210,363 |
| Commercial mortgage-backed securities | 30,326 | 5 | (264) | 30,067 |
| Other debt securities | 40,150 | 1,261 | (342) | 41,069 |
| Other equity securities | 3,000 | - | (45) | 2,955 |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 5,354 | - | - | 5,354 |
| | \$410,705 | \$11,837 | \$(826) | \$421,716 |

| Held-to-maturity | September 30, 2011 | | | |
|------------------|--------------------|---------------------|---------------------|------|
| | Amortized | Gross unrealized | Gross unrealized | Fair |

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| | cost | gains | losses | value |
|--|----------|-------|-----------|------------|
| Other debt securities - single issuers | \$16,339 | \$136 | \$(4,291) |) \$12,184 |
| Other debt securities - pooled | 1,756 | - | (317) |) 1,439 |
| | \$18,095 | \$136 | \$(4,608) |) \$13,623 |

| Available-for-sale | December 31, 2010 | | | |
|---|-------------------|------------------------|-------------------------|-------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| Tax-exempt obligations of states and political subdivisions | \$78,046 | \$335 | \$(3,070) |) \$75,311 |
| Taxable obligations of states and political subdivisions | 28,870 | 261 | (454) |) 28,677 |
| Residential mortgage-backed securities | 76,275 | 704 | (64) |) 76,915 |
| Other debt securities | 42,700 | 1,510 | (186) |) 44,024 |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 6,238 | - | - | 6,238 |
| | \$232,129 | \$2,810 | \$(3,774) |) \$231,165 |

| Held-to-maturity | December 31, 2010 | | | |
|--|-------------------|------------------------|-------------------------|------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value |
| Other debt securities - single issuers | \$19,526 | \$128 | \$(4,632) |) \$15,022 |
| Other debt securities - pooled | 1,838 | - | (310) |) 1,528 |
| | \$21,364 | \$128 | \$(4,942) |) \$16,550 |

Available-for-sale security fair values are based on the fair market value supplied by a third-party market data provider while fair values for held-to-maturity securities are based on the present value of cash flows, which discounts expected cash flows from principal and interest using yield to maturity at the measurement date.

The amortized cost and fair value of the Company's investment securities at September 30, 2011, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

| | Available-for-sale | | Held-to-maturity | |
|---|--------------------|------------|------------------|------------|
| | Amortized cost | Fair value | Amortized cost | Fair value |
| Due before one year | \$26,476 | \$26,467 | \$- | \$- |
| Due after one year through five years | 62,689 | 64,331 | - | - |
| Due after five years through ten years | 24,366 | 25,062 | 3,273 | 2,842 |
| Due after ten years | 288,820 | 297,547 | 14,822 | 10,781 |
| Other equity securities | 3,000 | 2,955 | - | - |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 5,354 | 5,354 | - | - |
| | \$410,705 | \$421,716 | \$18,095 | \$13,623 |

At September 30, 2011 and December 31, 2010, investment securities with a book value of approximately \$32.0 million and \$19.8 million, respectively, were pledged as collateral under repurchase agreements as required or permitted by law. There were \$623,000 gross gains on sales of securities in the first nine months of 2011 as compared to gains of \$1.2 million in the first nine months of 2010.

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The table below indicates the length of time individual securities had been in a continuous unrealized loss position at September 30, 2011 (dollars in thousands):

| September 30, 2011 Available-for-sale | | Less than 12 months | | 12 months or longer | | Total | |
|---|----------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
| Description of Securities | Number of securities | Fair Value | Unrealized losses | Fair Value | Unrealized losses | Fair Value | Unrealized losses |
| Tax-exempt obligations of states and political subdivisions | 9 | \$ 8,572 | \$ (27) | \$ 3,145 | \$ (46) | \$ 11,717 | \$ (73) |
| Taxable obligations of states and political subdivisions | 8 | 13,827 | (35) | - | - | 13,827 | (35) |
| Residential mortgage-backed securities | 5 | 13,953 | (59) | 519 | (8) | 14,472 | (67) |
| Commercial mortgage-backed securities | 5 | 18,048 | (264) | - | - | 18,048 | (264) |
| Other debt securities | 3 | 12,270 | (21) | 2,542 | (321) | 14,812 | (342) |
| Other equity securities | 1 | 2,955 | (45) | - | - | 2,955 | (45) |
| Total temporarily impaired investment securities | 31 | \$ 69,625 | \$ (451) | \$ 6,206 | \$ (375) | \$ 75,831 | \$ (826) |

| September 30, 2011 Held-to-maturity | | Less than 12 months | | 12 months or longer | | Total | |
|--|----------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
| Description of Securities | Number of securities | Fair Value | Unrealized losses | Fair Value | Unrealized losses | Fair Value | Unrealized losses |
| Other debt securities - single issuers | 2 | \$ - | \$ - | \$ 7,778 | \$ (4,291) | \$ 7,778 | \$ (4,291) |
| Other debt securities - pooled | 2 | - | - | 1,439 | (317) | 1,439 | (317) |
| Total temporarily impaired investment securities | 4 | \$ - | \$ - | \$ 9,217 | \$ (4,608) | \$ 9,217 | \$ (4,608) |

| December 31, 2010 Available-for-sale | | Less than 12 months | | 12 months or longer | | Total | |
|---|----------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
| Description of Securities | Number of securities | Fair Value | Unrealized losses | Fair Value | Unrealized losses | Fair Value | Unrealized losses |

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| | | | | | | | |
|---|----|------------|-------------|--------|-----------|------------|-------------|
| Description of Securities | | | | | | | |
| Tax-exempt obligations of states and political subdivisions | 65 | \$ 54,685 | \$ (3,070) | \$ - | \$ - | \$ 54,685 | \$ (3,070) |
| Taxable obligations of states and political subdivisions | 15 | 14,060 | (454) | - | - | 14,060 | (454) |
| Residential mortgage-backed securities | 8 | 26,021 | (64) | - | | 26,021 | (64) |
| Other securities | 11 | 16,771 | (24) | 748 | (162) | 17,519 | (186) |
| Total temporarily impaired investment securities | 99 | \$ 111,537 | \$ (3,612) | \$ 748 | \$ (162) | \$ 112,285 | \$ (3,774) |

| | | | | | | | |
|--|----------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
| December 31, 2010 | | | | | | | |
| Held-to-maturity | | Less than 12 months | | 12 months or longer | | Total | |
| | Number of securities | Fair Value | Unrealized losses | Fair Value | Unrealized losses | Fair Value | Unrealized losses |
| Description of Securities | | | | | | | |
| Other debt securities - single issuers | 3 | \$ - | \$ - | \$ 10,606 | \$ (4,632) | \$ 10,606 | \$ (4,632) |
| Other debt securities - pooled | 2 | - | - | 1,528 | (310) | 1,528 | (310) |
| Total temporarily impaired investment securities | 5 | \$ - | \$ - | \$ 12,134 | \$ (4,942) | \$ 12,134 | \$ (4,942) |

The other debt securities included in the held-to-maturity classification on the Company's balance sheet at September 30, 2011 consist of four single issuer trust preferred securities issued by either banks or insurance companies and two pooled issuer trust preferred securities, whose collateral is made up of trust preferred securities issued by banks. The amortized cost of the single issuer trust preferred securities was \$16.3 million, of which two securities totaling \$4.3 million were issued by two different banks and two securities totaling \$12.0 million were issued by two different insurance companies. The two pooled trust preferred securities had an aggregate amortized cost of \$1.8 million.

Management evaluates whether a credit impairment exists by considering primarily the following factors: (a) the length of time and extent to which the fair value has been less than the amortized cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated interest and principal payments, (d) changes in the financial condition of the security's underlying collateral and (e) the payment structure of the security. The Company's best estimate of expected future cash flows, which is used to determine the credit loss amount, is a quantitative and qualitative process that incorporates information received from third-party sources along with internal assumptions and judgments regarding the future performance of the security. The Company concluded that most of the securities that are in an unrealized loss position are in a loss position because of changes in interest rates since the securities were purchased. The securities that have been in an unrealized loss position for 12 months or longer include other securities whose market values are sensitive to interest rates and changes in credit quality. The Company's unrealized loss for the debt securities, which includes four single issue trust preferred securities and two pooled trust preferred securities, is primarily related to general market conditions and the resultant lack of liquidity in the market. The severity of the impairments in relation to the carrying amounts of the individual investments is consistent with market developments. The Company's analysis of each investment is performed at the security level. However, as a result of its review, the Company did record \$75,000 in other than temporary impairment in the first nine months of 2011 on one pooled trust preferred security which it owns.

Note 6. Loans

Major classifications of loans are as follows (in thousands):

| | September 30, 2011 | December 31, 2010 |
|--|--------------------------|-------------------------|
| Commercial | \$461,679 | \$441,799 |
| Commercial mortgage (1) | 577,237 | 580,780 |
| Construction | 242,806 | 203,120 |
| Total commercial loans | 1,281,722 | 1,225,699 |
| Direct financing leases, net | 129,400 | 103,289 |
| Residential mortgage | 96,139 | 93,004 |
| Consumer loans and others | 205,243 | 194,320 |
| | 1,712,504 | 1,616,312 |
| Deferred loan costs | 3,144 | 2,883 |
| Total loans, net of deferred loan costs | \$1,715,648 | \$1,619,195 |
| Supplemental loan data: | | |
| Construction 1-4 family | \$91,783 | \$100,689 |
| Construction commercial, acquisition and development | 151,023 | 102,431 |
| | \$242,806 | \$203,120 |

(1) At September 30, 2011, our owner-occupied real estate loans amounted to \$128 million, or 22.1% of commercial mortgages as compared to \$127 million, or 21.8% at December 31, 2010.

The Company identifies a loan as impaired where it is probable that interest and principal will not be collected according to the contractual terms of the loan agreement. Total impaired loans were \$17.2 million at September 30,

2011, of which \$12.0 million had specific valuation allowances of \$3.9 million. The remaining \$5.2 million of impaired loans did not have a valuation allowance. Included within the impaired loans at September 30, 2011 are two troubled debt restructured loans with a balance of \$1.1 million with specific valuation allowance of \$61,000. The balance of impaired loans was \$15.3 million at December 31, 2010, which had a specific valuation allowance of \$5.3 million.

The Company recognizes income on impaired loans after they are placed into non-accrual status on a cash basis only when the loans are both current and the collateral on the loan is sufficient to cover the outstanding obligation to the Company. If these factors do not exist, the Company will not recognize income on such loans. Interest income would have increased by \$257,000 in third quarter 2011 and \$523,000 for the nine months ended September 30, 2011 if interest on impaired loans had been accrued. The Company did not recognize any interest income on impaired loans in third quarter or nine months ended September 30, 2011 and 2010, respectively.

The following table provides information about impaired loans at September 30, 2011 and December 31, 2010 (in thousands):

| | Recorded investment | Unpaid principal balance | Related allowance |
|-------------------------------|------------------------|--------------------------------|----------------------|
| September 30, 2011 | | | |
| Without an allowance recorded | | | |
| Construction | \$- | \$- | \$- |
| Commercial mortgage | - | - | - |
| Commercial | 2,232 | 3,358 | - |
| Consumer | 927 | 927 | - |
| Residential | 2,046 | 3,360 | - |
| With an allowance recorded | | | |
| Construction | 2,321 | 3,630 | 622 |
| Commercial mortgage | 3,848 | 3,848 | 616 |
| Commercial | 1,980 | 1,980 | 1,127 |
| Consumer - home equity | 633 | 633 | 449 |
| Residential | 3,214 | 3,214 | 1,036 |
| Total | | | |
| Construction | \$2,321 | \$3,630 | \$622 |
| Commercial | \$8,060 | \$9,186 | \$1,743 |
| Consumer | \$1,560 | \$1,560 | \$449 |
| Residential | \$5,260 | \$6,574 | \$1,036 |
| December 31, 2010 | | | |
| Without an allowance recorded | | | |
| Commercial mortgage | \$- | \$- | \$- |
| Commercial | - | - | - |
| Consumer | - | - | - |
| Residential | - | - | - |
| With an allowance recorded | | | |
| Construction | 4,881 | 4,881 | 2,644 |
| Commercial mortgage | 1,650 | 1,650 | 284 |
| Commercial | 2,280 | 2,280 | 1,316 |
| Consumer - home equity | 960 | 960 | 117 |
| Residential | 5,526 | 5,622 | 970 |
| Total | | | |
| Construction | \$4,881 | \$4,881 | \$2,644 |
| Commercial | \$3,930 | \$3,930 | \$1,600 |
| Consumer | \$960 | \$960 | \$117 |
| Residential | \$5,526 | \$5,622 | \$970 |

| | Average recorded investment | Interest income recognized |
|-------------------------------|-----------------------------|----------------------------|
| September 30, 2011 | | |
| Without an allowance recorded | | |
| Construction | \$ 125 | \$- |
| Commercial mortgage | 387 | |
| Commercial | 1,116 | - |
| Consumer | 463 | - |
| Residential | 1,023 | - |
| With an allowance recorded | | |
| Construction | 1,458 | - |
| Commercial mortgage | 2,928 | - |
| Commercial | 3,658 | - |
| Consumer - home equity | 633 | - |
| Residential | 6,571 | - |
| Total | | |
| Construction | \$1,583 | \$- |
| Commercial | \$8,089 | \$- |
| Consumer | \$1,096 | \$- |
| Residential | \$7,594 | \$- |

The following tables summarize the Company's non-accrual loans, loans past due 90 days and other real estate owned for the periods indicated (the Company had no non-accrual leases at September 30, 2011 or December 31, 2010):

| | September 30, 2011 | December 31, 2010 |
|--------------------------------|--------------------|-------------------|
| | (in thousands) | |
| Non-accrual loans | | |
| Construction | \$2,321 | \$4,881 |
| Commercial mortgage* | 3,848 | 1,650 |
| Commercial | 4,212 | 2,280 |
| Consumer | 1,560 | 960 |
| Residential* | 5,260 | 5,526 |
| Total non-accrual loans | 17,201 | 15,297 |
| Loans past due 90 days or more | 5,550 | 2,220 |
| Total non-performing loans | 22,751 | 17,517 |
| Other real estate owned | 6,415 | 2,115 |
| Total non-performing assets | \$29,166 | \$19,632 |

* Included in the non-accrual loan balances as of September 30, 2011 are two troubled debt restructured loans: \$770,000 in commercial mortgage and \$364,000 in residential mortgage.

From time to time, the Company modifies its loan agreement with a borrower. A modified loan is considered a troubled debt restructuring when two conditions are met: (i) the borrower is experiencing financial difficulty and (ii) concessions are made by the Company that would not otherwise be considered for a borrower with similar credit risk characteristics. Modifications to loan terms may include a lower interest rate, a reduction of principal, or a longer term to maturity. To date, these troubled debt restructurings have been such that, after considering economic and business conditions and collection efforts, the collection of interest is doubtful and therefore the loan has been placed on non-accrual. Each of these loans is evaluated for impairment and a specific reserve is recorded based on probable losses, taking into consideration the related collateral and modified loan terms and cash flow. As of September 30, 2011, all of the Company's troubled debt restructured loans are included in the non-accrual totals.

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The Company's loans that were modified in the three and nine month periods ended September 30, 2011 and considered a troubled debt restructuring are as follows (dollars in thousands):

| | Three-months ended September 30, 2011 | | | Nine-months ended September 30, 2011 | | |
|---------------------|---------------------------------------|--------------------------------------|---------------------|--------------------------------------|--------------------------------------|---------------------|
| | Number | Post-Modification | | Number | Post-Modification | |
| | | Pre-Modification Recorded Investment | Recorded Investment | | Pre-Modification Recorded Investment | Recorded Investment |
| Commercial mortgage | 1 | \$ 770 | \$ 770 | 1 | \$ 770 | \$ 770 |
| Total | 1 | \$ 770 | \$ 770 | 1 | \$ 770 | \$ 770 |

The balances below provide information as to how the loans were modified as troubled debt restructured loans during the three and nine months ended September 30, 2011.

| | Three months ended September 30, 2011 | | | Nine months ended September 30, 2011 | | |
|-------|---------------------------------------|-------------------|----------------------------|--------------------------------------|-------------------|----------------------------|
| | Adjusted Interest Rate | Extended Maturity | Combined Rate and Maturity | Adjusted Interest Rate | Extended Maturity | Combined Rate and Maturity |
| | Commercial mortgage | \$ 770 | \$ — | \$ — | \$ 770 | \$ — |
| Total | \$ 770 | \$ — | \$ — | \$ 770 | \$ — | \$ — |

As of September 30, 2011 and December 31, 2010, the Company has no commitments to lend additional funds to loan customers whose terms have been modified in troubled debt restructurings.

An analysis of the changes in the allowance for loan and lease losses by loan category is as follows (in thousands):

| Nine months ended September 30, 2011 | Commercial | | Residential | | Consumer | Direct financing leases, net | Unallocated | Total |
|--------------------------------------|---------------------|-----------------------|-----------------------|----------|----------|------------------------------|-------------|-----------|
| | Commercial mortgage | Construction mortgage | Construction mortgage | Consumer | | | | |
| Beginning balance | \$ 6,051 | \$ 9,501 | \$ 5,030 | \$ 2,115 | \$ 578 | \$ 164 | \$ 624 | \$24,063 |
| Charge-offs | (6,729) | (642) | (3,003) | (1,876) | (815) | - | - | (13,065) |
| Recoveries | 2 | 14 | 3 | - | - | - | - | 19 |
| Provision | 11,034 | (1,108) | 2,061 | 2,636 | 1,688 | (36) | 379 | 16,654 |
| Ending balance | \$ 10,358 | \$ 7,765 | \$ 4,091 | \$ 2,875 | \$ 1,451 | \$ 128 | \$ 1,003 | \$27,671 |
| Ending balance: Individually | \$ 1,127 | \$ 615 | \$ 622 | \$ 1,037 | \$ 449 | \$ - | \$ - | \$3,850 |

evaluated for
impairment

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | |
|----------|----------|----------|----------|----------|--------|----------|-----------|
| \$ 9,231 | \$ 7,150 | \$ 3,469 | \$ 1,838 | \$ 1,002 | \$ 128 | \$ 1,003 | \$ 23,821 |
|----------|----------|----------|----------|----------|--------|----------|-----------|

Loans:

Ending balance

| | | | | | | | |
|------------|------------|------------|-----------|------------|------------|----------|--------------|
| \$ 461,679 | \$ 577,237 | \$ 242,806 | \$ 96,139 | \$ 205,243 | \$ 129,400 | \$ 3,144 | \$ 1,715,648 |
|------------|------------|------------|-----------|------------|------------|----------|--------------|

Ending balance:

Individually
evaluated for
impairment

| | | | | | | | |
|----------|----------|----------|----------|----------|------|------|-----------|
| \$ 4,212 | \$ 3,848 | \$ 2,321 | \$ 5,260 | \$ 1,560 | \$ - | \$ - | \$ 17,201 |
|----------|----------|----------|----------|----------|------|------|-----------|

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | |
|------------|------------|------------|-----------|------------|------------|----------|--------------|
| \$ 457,467 | \$ 573,389 | \$ 240,485 | \$ 90,879 | \$ 203,683 | \$ 129,400 | \$ 3,144 | \$ 1,698,447 |
|------------|------------|------------|-----------|------------|------------|----------|--------------|

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Twelve months
ended

December 31, 2010

| | | | | | | | | |
|-------------------|----------|----------|---------|----------|--------|-------|-------|-----------|
| Beginning balance | \$5,181 | \$7,041 | \$4,356 | \$1,699 | \$460 | \$151 | \$235 | \$19,123 |
| Charge-offs | (4,453) | (9,060) | - | (1,254) | (618) | (3) | - | (15,388) |
| Recoveries | 232 | 47 | 4 | 742 | 6 | 10 | - | 1,041 |
| Provision | 5,091 | 11,473 | 670 | 928 | 730 | 6 | 389 | 19,287 |
| Ending balance | \$6,051 | \$9,501 | \$5,030 | \$2,115 | \$578 | \$164 | \$624 | \$24,063 |

Ending balance:

Individually
evaluated for
impairment

| | | | | | | | | |
|--|---------|-------|---------|-------|-------|-----|-----|---------|
| | \$1,316 | \$284 | \$2,644 | \$970 | \$117 | \$- | \$- | \$5,331 |
|--|---------|-------|---------|-------|-------|-----|-----|---------|

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | | |
|--|---------|---------|---------|---------|-------|-------|-------|----------|
| | \$4,735 | \$9,217 | \$2,386 | \$1,145 | \$461 | \$164 | \$624 | \$18,732 |
|--|---------|---------|---------|---------|-------|-------|-------|----------|

Loans:

| | | | | | | | | |
|----------------|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|
| Ending balance | \$441,799 | \$580,780 | \$203,120 | \$93,004 | \$194,320 | \$103,289 | \$2,883 | \$1,619,195 |
|----------------|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|

Ending balance:

Individually
evaluated for
impairment

| | | | | | | | | |
|--|---------|---------|---------|---------|-------|-----|-----|----------|
| | \$2,280 | \$1,650 | \$4,881 | \$5,526 | \$960 | \$- | \$- | \$15,297 |
|--|---------|---------|---------|---------|-------|-----|-----|----------|

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | | |
|--|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|
| | \$439,519 | \$579,130 | \$198,239 | \$87,478 | \$193,360 | \$103,289 | \$2,883 | \$1,603,898 |
|--|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|

Nine
months
ended
September
30,
2010

Balance in the allowance for loan and lease losses at
beginning of period

\$19,123

Loans charged-off:

| | |
|----------------------|--------|
| Commercial | 12,260 |
| Construction | - |
| Lease financing | - |
| Residential mortgage | 760 |

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| | | |
|---|----------|---|
| Consumer | 372 | |
| Total | 13,392 | |
| Recoveries: | | |
| Commercial | 230 | |
| Construction | 4 | |
| Lease financing | 10 | |
| Residential mortgage | 742 | |
| Consumer | 6 | |
| Total | 992 | |
| Net charge-offs | 12,400 | |
| Provision charged to operations | 15,075 | |
| Balance in allowance for loan and lease losses at end of period | \$21,798 | |
| Net charge-offs/average loans | 0.80 | % |

The Company did not have loans acquired with deteriorated credit quality at either September 30, 2011 or December 31, 2010.

A detail of the Company's delinquent loans by loan category is as follows (in thousands):

Age Analysis of Past Due Loans

| | 30-59 Days past due | 60-89 Days past due | Greater Than 90 days | Nonaccrual | Total past due | Current | Total loans |
|------------------------------|---------------------------|---------------------------|----------------------------|------------|-------------------|--------------|----------------|
| September 30, 2011 | | | | | | | |
| Commercial | \$ 155 | \$ 1,561 | \$ 3,657 | \$ 4,212 | \$ 9,585 | \$ 452,094 | \$ 461,679 |
| Commercial mortgage | 280 | 165 | 1,436 | 3,848 | 5,729 | 571,508 | 577,237 |
| Construction | - | 1,341 | 391 | 2,321 | 4,053 | 238,753 | 242,806 |
| Direct financing leases, net | 1,044 | 104 | 65 | - | 1,213 | 128,187 | 129,400 |
| Consumer - other | 12 | 23 | 1 | - | 36 | 160,930 | 160,966 |
| Consumer - home equity | - | - | - | 1,560 | 1,560 | 42,717 | 44,277 |
| Residential mortgage | - | - | - | 5,260 | 5,260 | 90,879 | 96,139 |
| Unamortized costs | - | - | - | - | - | 3,144 | 3,144 |
| | \$ 1,491 | \$ 3,194 | \$ 5,550 | \$ 17,201 | \$ 27,436 | \$ 1,688,212 | \$ 1,715,648 |
| December 31, 2010 | | | | | | | |
| Commercial | \$ - | \$ 100 | \$ 285 | \$ 2,280 | \$ 2,665 | \$ 439,134 | \$ 441,799 |
| Commercial mortgage | 774 | - | 824 | 1,650 | 3,248 | 577,532 | 580,780 |
| Construction | - | 391 | - | 4,881 | 5,272 | 197,848 | 203,120 |
| Direct financing leases, net | 816 | 192 | 49 | - | 1,057 | 102,232 | 103,289 |
| Consumer - other | - | 2 | 12 | - | 14 | 148,715 | 148,729 |
| Consumer - home equity | 330 | - | - | 960 | 1,290 | 44,301 | 45,591 |
| Residential mortgage | - | - | 1,050 | 5,526 | 6,576 | 86,428 | 93,004 |
| Unamortized costs | - | - | - | - | - | 2,883 | 2,883 |
| | \$ 1,920 | \$ 685 | \$ 2,220 | \$ 15,297 | \$ 20,122 | \$ 1,599,073 | \$ 1,619,195 |

The following table classifies loans by categories which are used throughout the industry as of September 30, 2011 and December 31, 2010 (in thousands):

| Risk Rating | Commercial | | Construction | | Commercial mortgage | | Residential mortgage | |
|-----------------|------------|------------|--------------|------------|---------------------|------------|----------------------|------------|
| | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 |
| Pass | \$296,338 | \$ 291,140 | \$186,994 | \$ 165,089 | \$460,209 | \$ 461,378 | \$28,146 | \$30,066 |
| Special Mention | 21,717 | - | 1,341 | - | 165 | - | - | - |
| Substandard | 9,236 | 6,091 | 4,800 | 5,271 | 5,284 | 3,608 | 5,260 | 6,576 |
| Doubtful | - | - | - | - | - | - | - | - |

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| | | | | | | | | |
|---------|-----------|------------|-----------|------------|-----------|------------|----------|----------|
| Loss | - | - | - | - | - | - | - | - |
| Unrated | 134,388 | 144,568 | 49,671 | 32,760 | 111,579 | 115,794 | 62,733 | 56,362 |
| Total | \$461,679 | \$ 441,799 | \$242,806 | \$ 203,120 | \$577,237 | \$ 580,780 | \$96,139 | \$93,004 |

| Risk Rating | Consumer | | Direct financing leases, net | | Unamortized costs | | Total | |
|-----------------|-----------|------------|---------------------------------|------------|-------------------|------------|-------------|-------------|
| | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 |
| | Pass | \$65,717 | \$ 59,064 | \$11,887 | \$ - | \$- | \$ - | \$1,049,291 |
| Special Mention | - | - | - | - | - | - | 23,223 | - |
| Substandard | 3,052 | 1,224 | - | - | - | - | 27,632 | 22,770 |
| Doubtful | - | - | - | - | - | - | - | - |
| Loss | - | - | - | - | - | - | - | - |
| Unrated * | 136,474 | 134,032 | 117,513 | 103,289 | 3,144 | 2,883 | 615,502 | 589,688 |
| Total | \$205,243 | \$ 194,320 | \$129,400 | \$ 103,289 | \$3,144 | \$ 2,883 | \$1,715,648 | \$1,619,195 |

* Unrated loans generally consist of loans below the loan review threshold as well as a portion of loans which are subject to review but which have not been reviewed.

Note 7. Transactions with Affiliates

The Company entered into a sublease for a portion of its office space in Philadelphia, Pennsylvania with RAIT Financial Trust (RAIT) commencing in October 2000. The Chief Executive Officer of the Company was the Chairman of RAIT until December 31, 2010, at which date she retired from that position. The former Chief Executive Officer of RAIT (from December 2006 to February 2009), who was also a RAIT trustee, is the Chairman of the Company and a director and Chairman of the Executive Committee of the Bank. Rent expense for the nine month periods ended September 30, 2011 and 2010, respectively, was approximately \$494,000 and \$497,000, net of rental charged to RAIT of approximately \$223,000 and \$222,000, respectively.

The Company entered into a space sharing agreement of office space in New York, New York with Resource America Inc. (RAI) commencing in September 2011. The President of Resource Capital Corp. is the brother of the Chairman of the Board and son of the Chief Executive Officer of the Company. One director of Resource Capital Corp. is the father of the Chairman of the Board and the spouse of the Chief Executive Officer of the Company. One director of the Company also serves as a director of Resource Capital Corp., and an additional director of the Company serves as a director of the manager of Resource Capital Corp., Resource America, Inc., which may be deemed to be a controlling person of Resource Capital Corp. Rent expense is 50% of the fixed rent, real estate tax payment and the base expense charges. Rent expense for the three months ended September 30, 2011 was \$9,000.

The Bank maintains deposits for various affiliated companies totaling approximately \$103.0 million and \$15.0 million as of September 30, 2011 and December 31, 2010, respectively. The increase resulted from deposits of related interests of the Board of Directors, and is likely temporary.

The Bank has entered into lending transactions in the ordinary course of business with directors, executive officers, principal stockholders and affiliates of such persons on the same terms as those prevailing for comparable transactions with other borrowers. At September 30, 2011, these loans were current as to principal and interest payments and did not involve more than normal risk of collectability. At September 30, 2011, loans to these related parties amounted to \$39.1 million as compared to \$7.5 million at December 31, 2010.

The Bank has a participation in one loan at September 30, 2011 that was originated by RAIT. The outstanding principal balance of the loan was \$21.7 million at September 30, 2011. The Bank has a senior position on the loan.

During the third quarter of 2011 several security transactions were executed by Princeridge, a brokerage firm in which the Chairman of the Board is a principal. A total of \$30.9 million of securities rated AAA by at least one ratings agency were purchased from that firm at market, the market price having been confirmed by a wholly independent security advisor.

Note 8. Fair Value Measurements

FASB ASC topic 825, Financial Instruments, requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered to be financial instruments. However, many such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity whether or not categorized as "available-for-sale" and not to engage in trading or sales activities, except for certain loans. For fair value disclosure purposes, the Company utilized certain value measurement criteria required under the FASB ASC 820, Fair Value Measurements and Disclosures, and explained below.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology it believes to be suitable for each category of financial instruments. Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Cash and cash equivalents, which are comprised of cash and due from banks, the Company's balance at the Federal Reserve and federal funds sold, had recorded book values of \$1.19 billion and \$472.3 million as of September 30, 2011 and December 31, 2010, respectively, which approximated fair values.

The estimated fair values of investment securities are based on quoted market prices, if available, or by an estimated methodology based on management's inputs. The fair values of the Company's investment securities held-to-maturity are based on using "unobservable inputs" that are the best information available in the circumstances.

The net loan portfolio at September 30, 2011 and December 31, 2010 has been valued using the present value of discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest approximates fair value.

The estimated fair values of demand, savings, money market and interest checking deposits are equal to the amount payable on demand at the reporting date (i.e. their carrying amounts). The fair values of securities sold under agreements to repurchase and short-term borrowings are equal to their carrying amounts as they are overnight borrowings.

The fair values of certificates of deposit and subordinated debentures are estimated using a discounted cash flow calculation that applies current interest rates to discounted expected cash flows. Based upon time deposit maturities at September 30, 2011, the carrying values approximate their fair values. The carrying amount of accrued interest payable approximates its fair value.

| | September 30, 2011 | | December 31, 2010 | |
|--|--------------------|----------------------|-------------------|----------------------|
| | Carrying amount | Estimated fair value | Carrying amount | Estimated fair value |
| | (in thousands) | | | |
| Cash and cash equivalents | \$1,191,268 | \$1,191,268 | \$472,319 | \$472,319 |
| Investment securities available-for-sale | 421,716 | 421,716 | 231,165 | 231,165 |
| Investment securities held-to-maturity | 18,095 | 13,623 | 21,364 | 16,550 |
| Loans receivable, net | 1,715,648 | 1,687,664 | 1,619,195 | 1,597,764 |
| Demand deposits (non-interest bearing) | 1,866,259 | 1,866,259 | 945,605 | 945,605 |
| Savings, money market and interest checking | 1,171,349 | 1,171,349 | 975,973 | 975,973 |
| Certificates of deposit | 35,893 | 35,722 | 102,519 | 102,587 |
| Subordinated debentures and notes | 13,401 | 9,222 | 13,401 | 9,185 |
| Securities sold under agreements to repurchase | 25,057 | 25,057 | 14,383 | 14,383 |
| Short-term borrowings | - | - | 136,000 | 136,000 |

The fair value of commitments to extend credit is estimated based on the amount of unamortized deferred loan commitment fees. The fair value of letters of credit is based on the amount of unearned fees plus the estimated cost to terminate the letters of credit. Fair values of unrecognized financial instruments, including commitments to extend credit, and the fair value of letters of credit are considered immaterial.

In addition, FASB ASC topic 820, Fair Value Measurements and Disclosures, establishes a common definition for fair value to be applied to assets and liabilities. It clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It also establishes a framework for measuring fair value and expands disclosures concerning fair value measurements. FASB ASC topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Level 1 valuation is based on quoted market prices for identical assets or liabilities to which the Company has access at the measurement date. Level 2 valuation is based on other observable inputs for the asset or liability, either directly or indirectly. This includes quoted prices for similar assets in active or inactive markets, inputs other than quoted prices that are observable for the asset or liability such as yield curves, volatilities, prepayment speeds, credit risks, default rates, or inputs that are derived principally from, or corroborated through, observable market data by market-corroborated reports. Level 3 valuation is based on “unobservable inputs” which the

Company believes is the best information available in the circumstances. A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The assets measured at fair value on a recurring basis, segregated by fair value hierarchy level, are summarized below (in thousands):

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| Description | Fair Value Measurements at Reporting Date Using | | | |
|--|--|---|---|---|
| | Fair value September 30, 2011 | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Investment | | | | |
| U.S. Government agency securities | \$9,407 | \$- | \$9,407 | \$ - |
| Obligations of states and political subdivisions | 122,501 | - | 122,501 | - |
| Residential mortgage-backed securities | 210,363 | - | 210,363 | - |
| Commercial mortgage-backed securities | 30,067 | - | 30,067 | - |
| Other debt securities | 41,069 | - | 40,434 | 635 |
| Other equity securities | 2,955 | 2,955 | - | - |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 5,354 | - | - | 5,354 |
| | \$421,716 | \$2,955 | \$412,772 | \$ 5,989 |

| Description | Fair Value Measurements at Reporting Date Using | | | |
|--|--|---|---|---|
| | Fair value December 31, 2010 | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Investment | | | | |
| Obligations of states and political subdivisions | \$103,988 | \$- | \$103,988 | \$ - |
| Residential mortgage-backed securities | 76,915 | - | 76,915 | - |
| Other debt securities | 44,024 | - | 43,276 | 748 |
| Federal Home Loan and Atlantic Central Bankers Bank stock | 6,238 | - | - | 6,238 |
| | \$231,165 | \$- | \$224,179 | \$ 6,986 |

The changes in the Company's Level 3 assets are set forth below (in thousands).

| | Fair Value Measurements Using Significant Unobservable Inputs (Level 3) | |
|-------------------|---|----------------------|
| | September 30, 2011 | December 31, 2010 |
| Beginning balance | \$6,986 | \$7,222 |

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| | | |
|---|---------|---------|
| Transfers into level 3 | - | - |
| Transfers out of level 3 | - | - |
| Total gains or losses (realized/unrealized) | | |
| Included in earnings | (2 |) (13 |
| Included in other comprehensive income | (66 |) 186 |
| Purchases, issuances, and settlements | | |
| Purchases | - | - |
| Issuances | - | - |
| Sales | | |
| Settlements | (929 |) (409 |
| Ending balance | \$5,989 | \$6,986 |

Assets measured at fair value on a nonrecurring basis, segregated by fair value hierarchy, during the periods shown are summarized below (in thousands):

| Description | September 30, 2011 | Fair Value Measurements at Reporting Date Using | | |
|-------------------------|-----------------------|--|---|--|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Impaired loans | \$17,201 | \$- | \$- | \$ 17,201 |
| Other real estate owned | 6,415 | - | - | 6,415 |
| | \$23,616 | \$- | \$- | \$ 23,616 |

| Description | December 31, 2010 | Fair Value Measurements at Reporting Date Using | | |
|-------------------------|----------------------|--|---|--|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Impaired loans | \$15,297 | \$- | \$- | \$ 15,297 |
| Other real estate owned | 2,115 | - | - | 2,115 |
| | \$17,412 | \$- | \$- | \$ 17,412 |

At September 30, 2011, impaired loans totaled \$17.2 million with a specific reserve of \$3.9 million, compared to impaired loans at December 31, 2010 of \$15.3 million with a specific reserve of \$5.3 million. Included in the impaired balance at September 30, 2011 were troubled debt restructured loans with a balance of \$1.1 million with a specific reserve of \$61,000. Valuation techniques consistent with the market approach and/or cost approach were used to measure fair value and primarily included observable inputs for the individual impaired loans being evaluated such as recent sales of similar assets or observable market data for operational or carrying costs. In cases where such inputs were unobservable, the loan balance is reflected within the Level 3 hierarchy. The fair value of other real estate owned is based on an appraisal of the property using the market approach for valuation.

Note 9. Subsequent Events

The Company evaluated its September 30, 2011 financial statements for subsequent events through the date the financial statements were issued. The Company is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

Note 10. Reclassifications

Certain reclassifications have been made to the 2010 financial statements to conform to the 2011 presentation. The reclassifications had no effect on net income, total assets or shareholders' equity.

Note 11. Recent Accounting Pronouncements

In April 2011, the FASB issued Accounting Standards Update (ASU) No. 2011-02, Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. The amendments clarify guidance on whether a restructuring constitutes a troubled debt restructuring. The creditor must separately conclude that both of the following exist: (1) the restructuring constitutes a concession, and (2) the debtor is experiencing financial difficulties. The amendments are effective for the first interim or annual period beginning on or after September 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after September 15, 2011. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

In April 2011, the FASB issued ASU No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements. ASU No. 2011-03 modifies the criteria for determining when repurchase agreements would be accounted for as a secured borrowing rather than as a sale. Currently, an entity that maintains effective control over transferred financial assets must account for the transfer as a secured borrowing rather than as a sale. The provisions of ASU No. 2011-03 removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. The FASB believes that contractual rights and obligations determine effective control and that there does not need to be a requirement to assess the ability to exercise those rights. ASU No. 2011-03 does not change the other existing criteria used in the assessment of effective control. The provisions of ASU No. 2011-03 are effective prospectively for transactions, or modifications of existing transactions, that occur on or after January 1, 2012. The adoption of this ASU is not expected to have a material impact on the Company's consolidated financials statements.

In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards (“IFRS”). The changes to U.S. GAAP as a result of ASU No. 2011-04 are as follows: (1) The concepts of highest and best use and valuation premise are only relevant when measuring the fair value of nonfinancial assets (that is, it does not apply to financial assets or any liabilities). (2) U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets. ASU No. 2011-04 extends that prohibition to all fair value measurements. (3) An exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risks or counterparty credit risk that are managed on the basis of the entity’s net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position. (4) ASU No. 2011-04 aligns the fair value measurement of instruments classified within an entity’s shareholders’ equity with the guidance for liabilities. (5) Disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company’s interim reporting period beginning on or after December 15, 2011. The adoption of ASU No. 2011-04 is not expected to have a material impact on the Company’s consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. The provisions of ASU No. 2011-05 allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The statement(s) are required to be presented with equal prominence as the other primary financial statements. ASU No. 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders’ equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The provisions of ASU No. 2011-05 are effective for the Company’s interim reporting period beginning on or after December 15, 2011, with retrospective application required. The adoption of ASU No. 2011-05 is expected to result in presentation changes to the Company’s statements of income and the addition of a statement of comprehensive income, but is not otherwise expected to have a material impact on the Company’s consolidated financial statements.

Note 12. Shareholders’ Equity

In March 2011, the Company issued 7,015,000 shares of the Company’s common stock, par value \$1.00, at a public offering price of \$8.25 per share in an underwritten public offering. The sale of the common stock resulted in net proceeds to the Company, after underwriting discounts, commissions and expenses, of approximately \$54.5 million.

Part I - Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

Forward-Looking Statements

When used in this Form 10-Q, the words "believes" "anticipates" "expects" and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties more particularly described in Item 1A, under the caption "Risk Factors," in our Annual Report on Form 10-K for the year ended December 31, 2010 and in other of our public filings with the Securities and Exchange Commission. These risks and uncertainties could cause actual results to differ materially from those expressed or implied in this Form 10-Q. We caution readers not place undue reliance on these forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances after the date of this report except as required by applicable law.

In the following discussion we provide information about our results of operations, financial condition, liquidity and asset quality. We intend that this information facilitate your understanding and assessment of significant changes and trends related to our financial condition and results of operations. You should read this section in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operation" included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Overview

We are a Delaware financial holding company with a wholly owned subsidiary, The Bancorp Bank, which we refer to as the Bank. Through the Bank, we provide a wide range of commercial and retail banking services and related other banking services, which include prepaid debit cards, health savings accounts, wealth management and private label banking, to both regional and national markets.

Regionally, we focus on providing our banking services directly to retail and commercial customers in the Philadelphia-Wilmington metropolitan area, consisting of the 12 counties surrounding Philadelphia, Pennsylvania and Wilmington, Delaware including Philadelphia, Delaware, Chester, Montgomery, Bucks and Lehigh Counties in Pennsylvania, New Castle County in Delaware and Mercer, Burlington, Camden, Ocean and Cape May Counties in New Jersey. We believe that changes over the past ten years in this market have created an underserved base of small and middle-market businesses and high net worth individuals that are interested in banking with a company headquartered in and with decision-making authority based in, the Philadelphia-Wilmington area. We believe that our presence in the area provides us with insights as to the local market and, as a result, with the ability to tailor our products and services, and especially the structure of our loans, more closely to the needs of our targeted customers. We seek to develop overall banking relationships with our targeted customers so that our lending operations serve as a generator of deposits and our deposit relationships serve as a source of loan assets. We believe that our regional presence also allows us to oversee and further develop our existing customer relationships.

Nationally, we focus on providing our services to organizations with a pre-existing customer base who can use one or more selected banking services tailored to support or complement the services provided by these organizations to their customers. These services include private label banking; credit and debit card and American Clearing House, or ACH, processing (charges processed directly to checking accounts) for merchants affiliated with independent service organizations; wealth management; healthcare savings accounts for healthcare providers and third-party plan administrators; and prepaid debit cards, also known as stored value cards, for insurers, incentive plans, large retail chains and consumer service organizations. We typically provide these services under the name and through the facilities of each organization with whom we develop a relationship. We refer to this, generally, as affinity group and private label banking. Our private label banking, card and ACH processing, health savings account and stored value

card programs are a source of fee income and low-cost deposits.

Critical Accounting Policies and Estimates

Our accounting and reporting policies conform with accounting principles generally accepted in the United States of America, or GAAP, and general practices within the financial services industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

We believe that the determination of our allowance for loan and lease losses involves a higher degree of judgment and complexity than our other significant accounting policies. We determine our allowance for loan and lease losses with the objective of maintaining a reserve level we believe to be sufficient to absorb our estimated probable credit losses. We base our determination of the adequacy of the allowance on periodic evaluations of our loan portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, expected default probabilities, the amount of loss we may incur on a defaulted loan, expected commitment usage, the amounts and timing of expected future cash flows on impaired loans, value of collateral, estimated losses on consumer loans and residential mortgages and historical loss experience. We also evaluate economic conditions, uncertainties in estimating losses and inherent risks in the loan portfolio. All of these factors may be susceptible to significant change. To the extent actual outcomes differ from our estimates, we may need additional provisions for loan losses that would reduce our earnings.

We periodically review our investment portfolio to determine whether unrealized losses are temporary, based on an evaluation of the creditworthiness of the issuers and any guarantors as well as the underlying collateral, if applicable, in addition to the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an other-than-temporary impairment, or OTTI, condition.

We account for income taxes under the liability method whereby we determine deferred tax assets and liabilities based on the difference between the carrying values on our financial statements and the tax basis of assets and liabilities as measured by the enacted tax rates which will be in effect when these differences reverse. Deferred tax expense is the result of changes in deferred tax assets and liabilities.

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. When observable market prices do not exist, we estimate fair value. Our valuation methods consider factors such as liquidity and concentration concerns. Other factors such as model assumptions, market dislocations and unexpected correlations can affect estimates of fair value. Imprecision in estimating these factors can impact the amount of revenue or loss recorded.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. From time to time, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date. Transfers into or out of hierarchy levels are based upon the fair value at the beginning of the reporting period.

Current Developments

As described in "Recent Developments" in our September 30, 2010 Form 10-Q and December 31, 2010 Form 10-K, the advisors of a third party, through which we provide deposit accounts, notified the third party that some of its overdraft charging practices might be deemed by the FDIC to be in violation of applicable regulations. Following this notification, we and our customer changed the practices and by September 30, 2010 we believe these practices were in accordance with FDIC guidance in Financial Institution Letter number 81 issued on November 24, 2010. The FDIC has notified us that a formal action should be anticipated in connection with various compliance management issues including past overdraft charging practices, collections practices and transaction error resolution in alleged violation of Section 5 of the Federal Trade Commission Act. We believe that the alleged violations will result in an order requiring restitution, and civil money penalties may be assessed against the Bank. Our customer has contractually indemnified the Bank for portions of such liabilities. The Bank believes that such indemnification would be collectible. We have significantly augmented our compliance management staff, which with other compliance related expenditures, has and will result in certain increases in non-interest expense. On August 8, 2011, The Bancorp, Inc. notified this customer of termination of our services agreement with them. Since the services agreement requires 270 days prior notice, disengagement will be no later than May 4, 2012. Although account balances generated through this third-party are significant, the bank has sufficient liquidity resources to replace deposits associated with this termination.

Results of Operations

Third quarter 2011 to third quarter 2010

Net Income: Net income for the third quarter of 2011 was \$2.3 million, compared to \$588,000 for the third quarter of 2010. The increase reflected a \$2.5 million increase in net interest income and a \$1.9 million increase in non-interest income (excluding security gains) which were partially offset by a \$1.8 million increase in non-interest expense. Non-interest income (excluding securities gains) increased to \$6.7 million in third quarter 2011 from \$4.8 million in third quarter 2010, primarily due to increases in prepaid card income, which reflected an increased volume of accounts and related transaction fees. Other income increased as a result of both volume of transactions and the institution of service charges on certain health savings accounts. Higher net interest income primarily resulted from higher investment security and loan balances and from lower deposit costs. Diluted earnings per share were \$0.07 in third quarter 2011 compared to \$0.02 in the third quarter of 2010. Return on average assets was 0.33% and return on average equity was 3.47% for the third quarter of 2011, as compared to 0.10% and 1.15%, respectively, for the third quarter of 2010.

Net Interest Income: Our net interest income for third quarter 2011 increased to \$19.6 million, an increase of \$2.5 million or 14.9% from \$17.1 million in third quarter 2010, while our interest income for third quarter 2011 increased to \$22.7 million, an increase of \$1.9 million or 9.3% from \$20.8 million for third quarter 2010. The increase in interest income resulted primarily from higher balances of investment securities and loans. Investment security balances have been trending higher to levels more consistent with our peer ratios for securities to average assets. Our average investment securities increased to \$390.3 million for third quarter 2011 from \$215.4 million for third quarter 2010, while related interest income increased \$1.2 million. Our average loans and leases increased to \$1.70 billion for third quarter 2011 from \$1.58 billion for third quarter 2010, while related interest income increased \$592,000.

Our net interest margin (calculated by dividing net interest income by average interest earning assets) for third quarter 2011 decreased to 3.14% from 3.26% in third quarter of 2010, a decrease of 12 basis points. The decrease in the net interest margin resulted primarily from increases in deposit seasonality, discussed below. Deposits deemed to be seasonal deposits were invested at the Federal Reserve Bank for liquidity purposes, but bore interest at only 25 basis points. These amounts are classified as interest earning deposits in the balance sheet. In third quarter 2011, the average yield on our loans decreased to 4.47% from 4.65% for third quarter 2010, a decrease of 18 basis points. However, we also experienced a corresponding decrease in the costs of our deposits from .68% to .45%. Yields on taxable investment securities were lower at 3.41% compared to 4.11%, respectively, a decrease of 70 basis points principally as a result of growing the portfolio with investment securities with shorter average lives which typically have lower yields. Average interest earning deposits increased \$130.7 million to \$456.3 million in third quarter 2011 from \$325.5 million in third quarter 2010, reflecting deposit seasonality. These funds earn interest at a rate of 25 basis points which caused our asset yield to decrease in third quarter 2011. Our deposit growth reflected increases in balances associated with our stored value (prepaid card), wealth management and merchant card processing accounts. Additionally, balances from our largest affinity group have significant seasonal fluctuations, but have been maintained at least at approximately \$375 million and are included in our demand (non-interest bearing) deposits. We consider amounts over that level to be seasonal and have accordingly deposited them at the Federal Reserve Bank or invested them in short-term investments. We have liquidity sources significantly in excess of that amount, and monitor our liquidity daily. The yield on interest bearing deposits decreased to 0.87% for third quarter 2011 from 1.16% for third quarter 2010, a decrease of 29 basis points due to growth in lower cost deposits and continuing rate reductions. We have been changing our deposit mix to reduce time deposits and higher cost funds in various deposit categories. The interest cost of total deposits and interest bearing liabilities amounted to 0.50% for third quarter 2011 compared to 0.71% in third quarter 2010. The continuing decreases in both our deposit rates due to the decrease in market interest rates, as well as changes in the mix of our deposits and, in particular, a significant increase in demand (non-interest bearing) deposits. In third quarter 2011, average demand (non-interest bearing) deposits amounted to \$1.32 billion, compared to \$992.5 million in third quarter 2010. Approximately half of the increase reflected balances from our largest affinity group as discussed previously in this paragraph. The remaining increase was primarily from growth in prepaid card balances. In third quarter 2011, average deposits amounted to \$2.46 billion, compared to \$2.05 billion in third quarter 2010. (See "Current Developments" for more information about the affinity group referred to above).

Average Daily Balances. The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average rates, for the periods indicated:

| | Three months ended September 30, | | | | | |
|-----------------|----------------------------------|--------------|-----------------|----------|--------------|--|
| | 2011 | | | 2010 | | |
| Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate | |

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| | (dollars in thousands) | | | | (dollars in thousands) | | | |
|---|------------------------|----------|------|---|------------------------|----------|------|---|
| Assets: | | | | | | | | |
| Interest earning assets: | | | | | | | | |
| Loans net of unearned discount | \$1,693,500 | \$18,927 | 4.47 | % | \$1,581,924 | \$18,406 | 4.65 | % |
| Loans-nontaxable* | 5,328 | 128 | 9.61 | % | 1,284 | 14 | 4.36 | % |
| Investment securities-taxable | 320,239 | 2,732 | 3.41 | % | 159,617 | 1,641 | 4.11 | % |
| I n v e s t m e n t | | | | | | | | |
| securities-nontaxable* | 70,049 | 1,003 | 5.73 | % | 55,819 | 784 | 5.62 | % |
| Interest earning deposits | 456,260 | 296 | 0.26 | % | 325,513 | 176 | 0.22 | % |
| Net interest earning assets | 2,545,376 | 23,086 | 3.63 | % | 2,124,157 | 21,021 | 3.96 | % |
| Allowance for loan and lease losses | (28,415) | | | | (23,003) | | | |
| Other assets | 253,171 | | | | 198,534 | | | |
| | \$2,770,132 | | | | \$2,299,688 | | | |
| Liabilities and shareholders' equity: | | | | | | | | |
| Deposits: | | | | | | | | |
| Demand (non-interest bearing) ** | \$1,321,031 | \$314 | 0.10 | % | \$992,474 | \$395 | 0.16 | % |
| Interest bearing deposits | | | | | | | | |
| Interest checking | 757,087 | 1,553 | 0.82 | % | 660,094 | 2,055 | 1.25 | % |
| Savings and money market | 354,189 | 822 | 0.93 | % | 294,171 | 878 | 1.19 | % |
| Time | 29,690 | 94 | 1.27 | % | 105,197 | 142 | 0.54 | % |
| Total interest bearing deposits | 1,140,966 | 2,469 | 0.87 | % | 1,059,462 | 3,075 | 1.16 | % |
| Total deposits | 2,461,997 | 2,783 | 0.45 | % | 2,051,936 | 3,470 | 0.68 | % |
| Short term borrowings | - | - | 0.00 | % | 11,576 | 17 | 0.59 | % |
| Repurchase agreements | 23,271 | 96 | 1.65 | % | 9,424 | 5 | 0.21 | % |
| Subordinated debt | 13,401 | 216 | 6.45 | % | 13,401 | 218 | 6.51 | % |
| Net interest bearing liabilities | 1,177,638 | 2,781 | 0.94 | % | 1,093,863 | 3,315 | 1.21 | % |
| Total deposits and interest bearing liabilities | 2,498,669 | 3,095 | 0.50 | % | 2,086,337 | 3,710 | 0.71 | % |
| Other liabilities | 7,757 | | | | 9,617 | | | |
| Total Liabilities | 2,506,426 | | | | 2,095,954 | | | |
| Shareholders' equity | 263,706 | | | | 203,734 | | | |
| | \$2,770,132 | | | | \$2,299,688 | | | |
| Net interest income on tax equivalent basis * | \$19,991 | | | | \$17,311 | | | |
| Tax equivalent adjustment | | 396 | | | | 261 | | |
| Net interest income | | \$19,595 | | | | \$17,050 | | |
| Net interest margin * | | | 3.14 | % | | | 3.26 | % |

* Full taxable equivalent basis, using a 35% statutory tax rate.

** Non-interest bearing demand accounts are not paid interest. The amount shown as interest reflects the fees paid to affinity groups, which are based upon a rate index, and therefore classified as interest expense.

For third quarter 2011, average interest-earning assets increased to \$2.55 billion, an increase of \$421.2 million or 19.8% from third quarter of 2010. The increase reflected increased average balances of loans and leases of \$115.6 million or 7.3%, and increased average balances of investment securities of \$174.9 million or 81.2%. Average demand deposits increased \$328.6 million or 33.1% while average interest checking deposits increased \$97.0 million or 14.7%. Average savings and money market deposits increased \$60.0 million or 20.4%. The Bank experienced growth in deposits relating to prepaid, wealth management, merchant acquiring and other categories. Prepaid and merchant acquiring balances increased primarily due to the acquisition of new clients and processors, respectively, as the Bank's stored value card division continues to aggressively market its services.

Provision for Loan and Lease Losses. Our provision for loan and lease losses was \$5.0 million for the third quarter of 2011 compared to \$5.1 million for the third quarter of 2010. The amount of the provision is based on our evaluation of the adequacy of our allowance for loan and leases losses. During both quarterly periods the provision particularly reflected the level of charge-offs and the impact of those charge-offs on the moving average of charge offs to total loans, which is one component of reserve adequacy analysis. At September 30, 2011, our allowance for loan and lease losses amounted to \$27.7 million or 1.61% of total loans as compared to \$24.1 million or 1.49% of total loans at December 31, 2010. For more information about our provision and allowance for loan and lease losses and our loss experience, see "Financial Condition-Allowance for loan and lease losses", "-Summary of loan and lease loss experience," "-Net charge-offs," and "-Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings," below.

Non-Interest Income. Non-interest income was \$6.7 million in third quarter 2011 compared to \$4.9 million in third quarter 2010 before gains on securities of \$20,000 in third quarter 2011 and \$2,000 in third quarter 2010 and OTTI of \$135,000 in the third quarter of 2010. The \$1.7 million or 35.3% increase in third quarter 2011 compared to third quarter 2010 primarily reflected increases in transaction volume revenues in prepaid (stored value) cards of \$1.2 million or 44.7% to \$4.0 million for third quarter 2011 from \$2.8 million for third quarter 2010. It also reflected increases in service fees on deposit accounts of \$89,000 or 14.8% to \$691,000 for the third quarter of 2011 from \$602,000 for third quarter 2010 reflecting the institution of monthly service charges on certain health savings accounts. Other non-interest income increased \$488,000 or 269.6% to \$669,000 for third quarter 2011 from \$181,000 from third quarter 2010. This increase was primarily due to a \$406,000 increase in affinity fees related primarily to increased service charges from new accounts from one affinity group.

Non-Interest Expense. Total non-interest expense was \$17.8 million for third quarter 2011, an increase of \$1.8 million or 11.2% over \$16.0 million for third quarter 2010. Salaries and employee benefits amounted to \$8.0 million, an increase of \$1.6 million or 25.0% over \$6.4 million for third quarter 2010. The increase in salaries and employee benefits reflected staff additions and expense related to compliance, prepaid card, customer service, information technology, the Small Business Administration (SBA) loan division and other areas to accommodate growth, and a \$243,000 increase in employee stock option expense. It also reflected annual salary increases between 0% and 2.0% for our staff. Rent and occupancy increased \$79,000 or 11.8% to \$749,000 in third quarter 2011 from \$670,000 in third quarter 2010 reflecting the impact of credits received in the prior year and the addition of office space in 2011. Data processing decreased \$49,000 or 2.3%, to \$2.1 million in third quarter 2011 from \$2.1 million in third quarter 2010 due to a reduction in outsourced processing for health savings accounts which was offset by increased costs due to an upgrade to both the consumer and business online banking platforms. Printing and supplies increased to \$395,000, an increase of \$148,000 or 59.9% from \$247,000 in third quarter 2010 reflecting increased deposit account volume. Audit expense increased \$103,000 or 53.6% to \$295,000 for third quarter 2011 from \$192,000 in third quarter 2010, reflecting higher information technology (IT) and data security audit costs. Legal expense decreased \$6,000 or 0.9% to \$662,000 for third quarter 2011 from \$668,000 in third quarter 2010. Federal Deposit Insurance Corporation (FDIC) insurance expense decreased \$465,000 or 39.7% to \$705,000 for third quarter 2011

from \$1.2 million in third quarter 2010. This decrease resulted primarily from a reduction in the assessment rate for the Bank beginning in the second quarter of 2011 which was partially offset by growth in deposits. Software, maintenance and equipment expense increased \$82,000 or 23.6% to \$429,000 in third quarter 2011 from \$347,000 in third quarter 2010. This increase included software for a new management reporting system, increased security and regulatory compliance costs, storage capacity and various hardware used for loan, prepaid card and deposit products. Other real estate owned expense increased \$337,000 to \$357,000 in the third quarter of 2011 from \$20,000 in the third quarter of 2010. The increase resulted primarily from an increase in our ORE properties. Other non-interest expense decreased \$110,000 or 3.6% to \$3.0 million in third quarter 2011 from \$3.1 million in third quarter of 2010. The \$110,000 decrease included a \$189,000 decrease in certain deposit origination costs. This decrease was partially offset by an \$80,000 increase in consulting.

Income Taxes. Income tax expense was \$1.2 million for third quarter 2011 compared to \$156,000 in third quarter 2010, an increase of \$1.1 million or 675.0%. The increase resulted primarily from an increase in taxable income. Our effective tax rate for third quarter 2011 was 34.6% compared to 21.0% in third quarter 2010 reflecting the greater impact of tax exempt income on the lower overall pre-tax income in the prior year.

First nine months of 2011 to first nine months of 2010

Net Income. Net income for the first nine months of 2011 was \$5.6 million, compared to \$3.2 million for the first nine months of 2010. The increase reflected a \$6.0 million increase in net interest income and a \$7.5 million increase in non-interest income (excluding security gains) which were partially offset by a \$1.6 million increase in the provision for loan and lease losses and a \$7.6 million increase in non-interest expense. Non-interest income (excluding securities gains) increased to \$21.5 million for the first nine months of 2011 from \$14.0 million for the first nine months of 2010 primarily due to increases in prepaid card income, which reflected increased volume of accounts and related transaction fees. Other income increased as a result of both volume in transactions and the institution of service charges on certain health savings accounts. Higher net interest income primarily resulted from higher investment security and loan balances and from lower deposit costs. Diluted earnings per share were \$0.18 in the first nine months of 2011 compared to a diluted loss per share of \$0.12 for the first nine months of 2010. As a result of the repurchase of all preferred stock issued in connection with the TARP Capital Purchase Program, the 2010 loss per share resulted from a \$5.8 million charge for the unamortized accretion of the related imputed cost in addition to \$433,000 of related cash dividends paid prior to the repurchase. Return on average assets was 0.27% and return on average equity was 3.06% for the first nine months of 2011, as compared to 0.19% and 1.99%, respectively, for the first nine months of 2010.

Net Interest Income. Our net interest income for the first nine months of 2011 increased to \$56.1 million, an increase of \$6.0 million or 12.1% from \$50.0 million in the first nine months of 2010, while our interest income for the first nine months of 2011 increased to \$65.1 million, an increase of \$3.9 million or 6.3% from \$61.2 million for the first nine months of 2010. The increase in interest income resulted primarily from higher balances of investment securities and loans. Our average loans and leases increased to \$1.66 billion for the first nine months of 2011 from \$1.56 billion for the first nine months of 2010, while related interest income increased \$740,000. Our average investment securities increased to \$333.9 million for the first nine months of 2011 from \$194.3 million for the first nine months of 2010, while related interest income increased \$2.7 million.

Our net interest margin (calculated by dividing net interest income by average interest earning assets) for the first nine months of 2011 decreased to 2.99% from 3.25% in the first nine months of 2010, a decrease of 26 basis points. The decrease in the net interest margin resulted primarily from increases in deposit seasonality which were invested at the Federal Reserve Bank at 25 basis points. These deposits are classified as interest earning deposits in the balance sheet. In the first nine months of 2011, the average yield on our loans decreased to 4.45% from 4.68% for first nine months of 2010, a decrease of 23 basis points. That decrease was comparable to the 26 basis point decrease in the yield on deposits from .70% to .44%. Yields on taxable investment securities were lower at 3.41% compared to 4.01%, respectively, a decrease of 60 basis points principally as a result of growing the portfolio with investment securities with shorter average lives which typically have lower yields. Average interest earning deposits increased \$231.8 million to \$558.3 million in the first nine months of 2011 from \$326.6 million in first nine months of 2010, reflecting the seasonal deposits noted above. These funds earn interest at a rate of 25 basis points which caused our asset yield to decrease in the first nine months of 2011. Our deposit growth reflected increases in balances associated with our stored value (prepaid card), wealth management and merchant card processing accounts. Additionally, balances from our largest affinity group have significant seasonal fluctuations, but have been maintained at least at approximately \$375 million and are included in our demand (non-interest bearing) deposits. We consider amounts over that level to be seasonal and have accordingly deposited them at the Federal Reserve Bank or invested them in short-term investments. We have liquidity sources significantly in excess of that amount, and monitor our liquidity daily. The yield on interest bearing deposits decreased to 0.86% for first nine months of 2011 from 1.28% for first nine months of 2010, a decrease of 42 basis points, while the yield on interest bearing liabilities decreased to 0.93% for first nine months of 2011 from 1.33% for first nine months of 2010, a decrease of 40 basis points due to growth in lower cost deposits and continuing rate reductions. We have been changing our deposit mix to reduce time deposits and higher cost funds in various deposit categories. The interest cost of total deposits and interest bearing liabilities amounted to 0.48% for the first nine months of 2011 compared to 0.74% in the first nine months of 2010. The decrease in deposits and interest bearing liabilities yield reflected our continuing decreases in deposit rates due to a decrease in market rates, as well as changes in the mix of our deposits and, in particular, a significant increase in demand (non-interest bearing) deposits. In the first nine months of 2011, average demand (non-interest bearing) deposits amounted to \$1.40 billion, compared to \$982.4 million in the first nine months of 2010. Approximately half of the increase reflected balances from our largest affinity group as discussed previously in this paragraph. The remaining increase was primarily from growth in prepaid card balances. In first the nine months of 2011, average deposits amounted to \$2.51 billion, compared to \$1.98 billion in the first nine months of 2010. (See "Current Developments" for more information about the affinity group referred to above).

Average Daily Balances. The following table presents the average daily balances of assets, liabilities and stockholders' equity and the respective interest earned or paid on interest-earning assets and interest-bearing liabilities, as well as average rates, for the periods indicated:

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| | Nine months ended September 30, | | | | | | Average Rate | |
|---|---------------------------------|----------|--------------|------|------------------------|----------|--------------|---|
| | 2011 | | | 2010 | | | | |
| | Average Balance | Interest | Average Rate | | Average Balance | Interest | Average Rate | |
| | (dollars in thousands) | | | | (dollars in thousands) | | | |
| Assets: | | | | | | | | |
| Interest earning assets: | | | | | | | | |
| Loans net of unearned discount | \$1,655,013 | \$55,252 | 4.45 | % | \$1,557,950 | \$54,693 | 4.68 | % |
| Loans-nontaxable* | 4,174 | 302 | 9.65 | % | 497 | 15 | 4.02 | % |
| Investment securities-taxable | 259,301 | 6,629 | 3.41 | % | 154,632 | 4,651 | 4.01 | % |
| I n v e s t m e n t | | | | | | | | |
| securities-nontaxable* | 74,560 | 3,066 | 5.48 | % | 39,649 | 1,890 | 6.36 | % |
| Interest earning deposits | 558,333 | 1,041 | 0.25 | % | 326,562 | 610 | 0.25 | % |
| Net interest earning assets | 2,551,381 | 66,290 | 3.46 | % | 2,079,290 | 61,859 | 3.97 | % |
| Allowance for loan and lease losses | (26,597) | | | | (21,335) | | | |
| Other assets | 270,301 | | | | 182,135 | | | |
| | \$2,795,085 | | | | \$2,240,090 | | | |
| Liabilities and shareholders' equity: | | | | | | | | |
| Deposits: | | | | | | | | |
| Demand (non-interest bearing)** | \$1,396,438 | \$1,047 | 0.10 | % | \$982,437 | \$894 | 0.12 | % |
| Interest bearing deposits | | | | | | | | |
| Interest checking | 742,087 | 4,536 | 0.81 | % | 601,011 | 6,075 | 1.35 | % |
| Savings and money market | 337,422 | 2,414 | 0.95 | % | 313,779 | 3,098 | 1.32 | % |
| Time | 29,608 | 241 | 1.09 | % | 82,544 | 394 | 0.64 | % |
| Total interest bearing deposits | 1,109,117 | 7,191 | 0.86 | % | 997,334 | 9,567 | 1.28 | % |
| Total deposits | 2,505,555 | 8,238 | 0.44 | % | 1,979,771 | 10,461 | 0.70 | % |
| Short term borrowings | 996 | 3 | 0.40 | % | 16,562 | 81 | 0.65 | % |
| Repurchase agreements | 20,067 | 173 | 1.15 | % | 7,461 | 19 | 0.34 | % |
| Subordinated debt | 13,401 | 647 | 6.44 | % | 13,211 | 648 | 6.54 | % |
| Net interest bearing liabilities | 1,143,581 | 8,014 | 0.93 | % | 1,034,568 | 10,315 | 1.33 | % |
| Total deposits and interest bearing liabilities | 2,540,019 | 9,061 | 0.48 | % | 2,017,005 | 11,209 | 0.74 | % |
| Other liabilities | 8,944 | | | | 9,916 | | | |
| Total Liabilities | 2,548,963 | | | | 2,026,921 | | | |
| Shareholders' equity | 246,122 | | | | 213,169 | | | |
| | \$2,795,085 | | | | \$2,240,090 | | | |
| Net interest income on tax equivalent basis * | | \$57,229 | | | | \$50,650 | | |
| Tax equivalent adjustment | | 1,179 | | | | 631 | | |

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| | | | | |
|-----------------------|----------|---|----------|---|
| Net interest income | \$56,050 | | \$50,019 | |
| Net interest margin * | 2.99 | % | 3.25 | % |

* Full taxable equivalent basis, using a 35% statutory tax rate.

** Non-interest bearing demand accounts are not paid interest. The amount shown as interest reflects the fees paid to affinity groups, which are based upon a rate index, and therefore classified as interest expense.

For the first nine months of 2011, average interest-earning assets increased to \$2.55 billion, an increase of \$472.1 million or 22.7% from the first nine months of 2010. The increase reflected increased average balances of loans and leases of \$100.7 million or 6.5% and increased average balances of investment securities of \$140.0 million or 71.8%. Average demand deposits increased \$414.0 million or 42.1% while average interest checking deposits increased \$141.1 million or 23.5%. Average savings and money market deposits increased \$23.6 million or 7.5%. The Bank experienced growth in prepaid, wealth management, merchant acquiring and other deposit categories. Prepaid and merchant acquiring balances increased primarily due to the acquisition of new clients and processors, respectively, as the Bank's stored value card division continues to aggressively market its services.

Provision for Loan and Lease Losses. Our provision for loan and lease losses was \$16.7 million for the first nine months of 2011 compared to \$15.1 million for the first nine months of 2010. The increases in the provision are based on our evaluation of the adequacy of our allowance for loan and leases losses. During both nine month periods the provision particularly reflected the level of charge-offs and the impact of those charge-offs on the moving average of charge-offs to total loans, which is one component of reserve adequacy analysis. At September 30, 2011, our allowance for loan and lease losses amounted to \$27.7 million or 1.61% of total loans compared to \$24.1 million or 1.49% of total loans at December 31, 2010. For more information about our provision and allowance for loan and lease losses and our loss experience, see "Financial Condition-Allowance for loan and lease losses", "-Summary of loan and lease loss experience," "-Net charge-offs," and "-Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings," below.

Non-Interest Income. Non-interest income was \$20.9 million in the first nine months of 2011 compared to \$14.2 million in the first nine months of 2010 excluding a \$718,000 legal settlement and OTTI of \$75,000 in first nine months of 2011 and \$135,000 in the first nine months of 2010 and before gains on securities of \$623,000 in the first nine months of 2011 and \$1.2 million in the first nine months of 2010. The \$6.7 million or 47.5% increase in the first nine months of 2011 compared to the first nine months of 2010 primarily reflected increases in transaction volume revenues in prepaid (stored value) cards of \$5.1 million or 62.4% to \$13.2 million for the first nine months of 2011 from \$8.1 million for the first nine months of 2010. It also reflected increases in service fees on deposit accounts of \$491,000 or 32.5% to \$2.0 million for the first nine months of 2011 from \$1.5 million for the first nine months of 2010 reflecting the institution of monthly service charges on certain health savings accounts. Debit card income increased \$216,000 or 44.9% to \$697,000 for the first nine months of 2011 from \$481,000 for the first nine months of 2010 as a result of increased volume from more deposit accounts. Other non-interest income increased \$1.5 million or 247.5% to \$2.1 million for the first nine months of 2011 from \$600,000 from the first nine months of 2010. The increase was primarily due to a \$718,000 legal settlement in favor of the Bank in 2011. It also reflected a \$542,000 increase in affinity fees related primarily to an increased volume of accounts from one affinity group. Gain on sales of securities in 2011 resulted when long term maturities were replaced with shorter term maturities to begin to position the portfolio for the possibility of higher interest rates.

Non-Interest Expense. Total non-interest expense was \$53.0 million for the first nine months of 2011, an increase of \$7.6 million or 16.7% over \$45.4 million for the first nine months of 2010. Salaries and employee benefits amounted to \$22.6 million, an increase of \$3.3 million or 17.1% over \$19.3 million for the first nine months of 2010. The increase in salaries and employee benefits reflected staff additions and expense related to compliance, prepaid card, customer service, information technology, the SBA loan division and other areas to accommodate growth and a \$904,000 increase in employee stock option expense. It also reflected annual salary increases between 0% and 2.0% to our staff. Rent and occupancy increased \$235,000 or 12.1% to \$2.2 million in the first nine months of 2011 from \$1.9 million in the first nine months of 2010 reflecting the impact of credits received in the prior year and the addition of a new compliance office other office space in 2011. Data processing expense increased \$1.2 million or 22.2% to \$6.6 million in the first nine months of 2011 from \$5.4 million in the first nine months of 2010 due to an increased number of deposit accounts and related transaction volume and an upgrade to both the consumer and business online banking

platforms. Printing and supplies increased to \$1.1 million, an increase of \$77,000 or 7.7% from \$998,000 in the first nine months of 2010 reflecting increased deposit account volume. Audit expense increased \$11,000 or 1.4% to \$805,000 for the first nine months of 2011 from \$794,000 in the first nine months of 2010 as a result of increases in outside and other audit costs. Legal expense increased \$135,000 or 7.8% to \$1.9 million for the first nine months of 2011 from \$1.7 million in the first nine months of 2010 primarily due to higher loan collection costs. Loss on sale of other real estate owned increased \$533,000 to \$555,000 in the first nine months of 2011 compared to \$22,000 in the first nine months of 2010 reflecting the loss on the sale of one commercial property. Federal Deposit Insurance Corporation (FDIC) insurance expense decreased \$396,000 or 13.1% to \$2.6 million for the first nine months of 2011 from \$3.0 million in the first nine months of 2010. This decrease resulted primarily from a reduction in the assessment rate for the Bank beginning in the second quarter of 2011 which was partially offset by a growth in deposits. Software, maintenance and equipment expense increased \$243,000 or 26.0% to \$1.2 million in the first nine months of 2011 from \$933,000 in the first nine months of 2010. This increase included software for a new management reporting system, increased security and regulatory compliance costs, storage capacity and various hardware used for loan, prepaid and deposit products. Other real estate owned expense increased \$744,000 to \$841,000 in the first nine months of 2011 from \$97,000 for the first nine months of 2010. The increase resulted primarily from an increase in our ORE properties. Other non-interest expense increased \$1.5 million or 18.2% to \$9.7 million in the first nine months of 2011 from \$8.2 million in the first nine months of 2010. The \$1.5 million increase included \$155,000 in increases in loan expenses related to Small Business Administration loans and other new prospective commercial loan business. It also reflected a \$200,000 loan related legal settlement, a \$215,000 increase in consulting, a \$234,000 increase in credit bureau expense, a \$260,000 increase in travel, a \$98,000 increase in insurance reflecting significant coverage enhancements and a \$135,000 increase in postage due primarily to account volume. These increases were partially offset by a \$262,000 decrease in certain deposit originating costs.

Income Taxes. Income tax expense was \$2.9 million for the first nine months of 2011 compared to \$1.6 million in the first nine months of 2010, an increase of \$1.3 million or 84.7%. The increase resulted primarily from an increase in taxable income. Our effective tax rate for first nine months of 2010 was 34.2% as compared to 33.3% in first nine months of 2010. The higher tax rate reflected the impact of a higher federal tax bracket in 2011.

Preferred Stock Dividend and Accretion. As a result of our redemption of the preferred shares we issued to the U.S. Treasury in connection with funding we received under the Troubled Asset Relief Program (TARP) in first nine months of 2010, we did not pay cash dividends or have any related accretion in first nine months of 2011 as compared to cash dividends of \$433,000 and \$5.8 million of accretion recognized in the first nine months of 2010. See “Financial Condition – Shareholders’ Equity” for more information.

Liquidity and Capital Resources

Liquidity defines our ability to generate funds to support asset growth, meet deposit withdrawals, satisfy borrowing needs and otherwise operate on an ongoing basis. We invest the funds we do not need for daily operations primarily in overnight federal funds or in our interest-bearing account at the Federal Reserve.

The primary source of funds for our financing activities during the first nine months of 2011 was cash inflows from net increases in deposits, which were \$1.05 billion. Loan repayments, also a source of funds, were exceeded by new loan disbursements during that period. While historically we have also used sources outside of our deposit products to fund our loan growth, including Federal Home Loan Bank (FHLB) advances and repurchase agreements, as of September 30, 2011, we had no FHLB advances outstanding, as a result of deposit growth. At September 30, 2011, we had \$1.20 billion of cash or cash equivalents which, together with our anticipated cash inflows from deposits and operations, we believe are sufficient for our current operations. The increase and relatively large amounts of cash and cash equivalents resulted from seasonality in the deposits from our largest affinity group. See “Results of Operations – Net Interest Income” for more information.

Funding in the first nine months of 2011 included cash outflows of \$174.4 million for net investment security purchases, and an outflow for loans of \$115.2 million. At September 30, 2011, we had outstanding commitments to fund loans, including unused lines of credit, of \$358.5 million. Liquidity was also enhanced by the \$54.5 million of net proceeds from our common stock offering in the first quarter of 2011.

We must comply with capital adequacy guidelines issued by the FDIC. A bank must, in general, have a Tier 1 leverage ratio of 5.0%, a ratio of Tier I capital to risk-weighted assets of 6.0% and a ratio of total capital to risk-weighted assets of 10.0% in order to be considered “well capitalized.” A Tier I leverage ratio is the ratio of Tier 1 capital to average assets for the period. “Tier I capital” includes common shareholders’ equity, certain qualifying perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less intangibles. At September 30, 2011 the Bank was “well capitalized” under banking regulations.

The following table sets forth our regulatory capital amounts and ratios for the periods indicated:

| | Tier 1 capital to average assets ratio | | Tier 1 capital to risk-weighted assets ratio | | Total capital to risk-weighted assets ratio | |
|---|---|---|---|---|--|---|
| As of September 30, 2011 | | | | | | |
| The Company | 9.60 | % | 14.90 | % | 16.16 | % |
| The Bancorp Bank | 6.76 | % | 10.52 | % | 11.77 | % |
| "Well capitalized" institution (under FDIC regulations) | 5.00 | % | 6.00 | % | 10.00 | % |
| As of December 31, 2010 | | | | | | |
| The Company | 8.37 | % | 11.99 | % | 13.24 | % |
| The Bancorp Bank | 7.39 | % | 10.60 | % | 11.85 | % |
| "Well capitalized" institution (under FDIC regulations) | 5.00 | % | 6.00 | % | 10.00 | % |

The increase in our holding company capital ratios at September 30, 2011 compared to December 31, 2010 was the result of the common stock offering completed in the first quarter of 2011. In March 2011, we issued 7,015,000 shares of our common stock, par value \$1.00, at a public offering price of \$8.25 per share in an underwritten public offering. The sale of the common stock resulted in net proceeds to us, after underwriting discounts, commissions and expenses, of approximately \$54.5 million. The decrease in the Bank’s Tier 1 capital to average assets ratio was the result of deposit seasonality in the third quarter of 2011. See Results of Operations – Average Daily Balances.”

The management of rate sensitive assets and liabilities is essential to controlling interest rate risk and optimizing interest margins. An interest rate sensitive asset or liability is one that, within a defined time period, either matures or experiences an interest rate change in line with general market rates. Interest rate sensitivity measures the relative volatility of an institution's interest margin resulting from changes in market interest rates.

We monitor, manage and control interest rate risk through a variety of techniques, including use of traditional interest rate sensitivity analysis (also known as "gap analysis") and an interest rate risk management model. With the interest rate risk management model, we project future net interest income and then estimate the effect of various changes in interest rates and balance sheet growth rates on that projected net interest income. We also use the interest rate risk management model to calculate the change in net portfolio value over a range of interest rate change scenarios. Traditional gap analysis involves arranging our interest-earning assets and interest-bearing liabilities by repricing periods and then computing the difference (or "interest rate sensitivity gap") between the assets and liabilities that we estimate will reprice during each time period and cumulatively through the end of each time period.

Both interest rate sensitivity modeling and gap analysis are done at a specific point in time and involve a variety of significant estimates and assumptions. Interest rate sensitivity modeling requires, among other things, estimates of how much and when yields and costs on individual categories of interest-earning assets and interest-bearing liabilities will respond to general changes in market rates, future cash flows and discount rates. Gap analysis requires estimates as to when individual categories of interest-sensitive assets and liabilities will reprice, and assumes that assets and liabilities assigned to the same repricing period will reprice at the same time and in the same amount. Gap analysis does not account for the fact that repricing of assets and liabilities is discretionary and subject to competitive and other pressures. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds interest rate sensitive assets. During a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, a positive gap would tend to result in an increase in net interest income while a negative gap would tend to affect net interest income adversely.

The following table sets forth the estimated maturity or repricing structure of our interest-earning assets and interest-bearing liabilities at September 30, 2011. We estimate the repricing characteristics of deposits based on historical performance, past experience at other institutions, wholly judgmental predictions and other deposit behavior assumptions. However, we may choose not to reprice liabilities proportionally to changes in market interest rates for competitive or other reasons. The table does not assume any prepayment of fixed-rate loans and mortgage-backed securities, which are scheduled based on their anticipated cash flow, including prepayments based on historical data and current market trends. The table does not necessarily indicate the impact of general interest rate movements on our net interest income because the repricing of certain categories of assets and liabilities is beyond our control as, for example, prepayments of loans and withdrawal of deposits. As a result, certain assets and liabilities indicated as repricing within a stated period may in fact reprice at different times and at different rate levels.

| | 1-90 Days | 91-364 Days | 1-3 Years | 3-5 Years | Over 5 Years | |
|--|------------------------|----------------|--------------|--------------|-----------------|---|
| | (dollars in thousands) | | | | | |
| Interest-earning assets: | | | | | | |
| Loans net of deferred loan costs | \$784,009 | \$209,918 | \$392,087 | \$143,965 | \$185,669 | |
| Investment securities | 7,779 | 37,576 | 83,506 | 69,996 | 240,954 | |
| Interest earning deposits | 932,152 | - | - | - | - | |
| Total interest-earning assets | 1,723,940 | 247,494 | 475,593 | 213,961 | 426,623 | |
| Interest-bearing liabilities: | | | | | | |
| Demand deposits * | 978,816 | - | - | - | - | |
| Interest checking | 391,373 | 195,687 | 195,687 | - | - | |
| Savings and money market | 97,150 | 194,302 | 97,150 | - | - | |
| Time deposits | 2,787 | 4,089 | 19,617 | 9,400 | - | |
| Securities sold under agreements to repurchase | 25,057 | - | - | - | - | |
| Subordinated debt | 3,401 | - | - | 10,000 | - | |
| Total interest-bearing liabilities | 1,498,584 | 394,078 | 312,454 | 19,400 | - | |
| Gap | \$225,356 | \$(146,584) | \$163,139 | \$194,561 | \$426,623 | |
| Cumulative gap | \$225,356 | \$78,772 | \$241,911 | \$436,472 | \$863,095 | |
| Gap to assets ratio | 7 | % -4 | % 5 | % 6 | % 13 | % |
| Cumulative gap to assets ratio | 7 | % 2 | % 7 | % 13 | % 25 | % |

* While demand deposits are non-interest bearing, related fees paid to affinity groups may reprice according to specified indices.

The methods used to analyze interest rate sensitivity in this table have a number of limitations. Certain assets and liabilities may react differently to changes in interest rates even though they reprice or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of changes in market rates and some lagging behind changes in market rates. Additionally, the actual prepayments and withdrawals we experience when interest rates change may deviate significantly from those assumed in calculating the data shown in the table. Accordingly actual results can and often do differ from projections.

Financial Condition

General. Our total assets at September 30, 2011 were \$3.39 billion, of which our total loans were \$1.72 billion. At December 31, 2010 our total assets were \$2.40 billion, of which our total loans were \$1.62 billion. Most of the increase in assets at September 30, 2011 reflected deposit inflows, some of which are seasonal.

Interest bearing deposits and federal funds sold. At September 30, 2011, we had a total of \$932.2 million of interest-bearing deposits as compared to \$314.9 million at December 31, 2010. These deposits were comprised primarily of interest-bearing balances at the Federal Reserve Bank.

Investment securities. For detailed information on the composition and maturity distribution of our investment portfolio, see Note 5 to the Financial Statements. Total investment securities increased to \$439.8 million on September 30, 2011, an increase of \$187.3 million or 74.2% from year-end 2010. The increase in investment securities was primarily a result of increased purchases of mortgaged backed securities with expected average lives in the 4-5 year range. The purchases resulted from a strategy to deploy excess liquidity into government obligations which generally have lower capital requirements and other securities with lower capital requirements. The purchases also carry higher yields than overnight investments which, because of the historically low rate environment, earn approximately 25 basis points.

The other securities included in the held-to-maturity classification on our balance sheet at September 30, 2011 consist of four single issuer trust preferred securities issued by either banks or insurance companies and two pooled issuer trust preferred securities, whose collateral is made up of trust preferred securities issued by banks. The amortized cost of the single issuer trust preferred securities was \$16.3 million, of which two securities totaling \$4.3 million were issued by two different banks and two securities totaling \$12.0 million were issued by two different insurance companies. The two pooled trust preferred securities totaled \$1.8 million.

Loans. Total loans increased to \$1.72 billion at September 30, 2011 from \$1.62 billion at December 31, 2010, an increase of \$96.5 million or 6.0% from year-end 2010.

The following table summarizes our loan portfolio by loan category for the periods indicated (in thousands):

| | September 30, 2011 | December 31, 2010 |
|---|--------------------------|-------------------------|
| Commercial | \$461,679 | \$441,799 |
| Commercial mortgage (1) | 577,237 | 580,780 |
| Construction | 242,806 | 203,120 |
| Total commercial loans | 1,281,722 | 1,225,699 |
| Direct financing leases, net | 129,400 | 103,289 |
| Residential mortgage | 96,139 | 93,004 |
| Consumer loans and others | 205,243 | 194,320 |
| | 1,712,504 | 1,616,312 |
| Deferred loan costs | 3,144 | 2,883 |
| Total loans, net of deferred loan costs | \$1,715,648 | \$1,619,195 |

Supplemental loan data:

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| | | |
|--|-----------|-----------|
| Construction 1-4 family | \$91,783 | \$100,689 |
| Construction commercial, acquisition and development | 151,023 | 102,431 |
| | \$242,806 | \$203,120 |

(1) At September 30, 2011, our owner occupied loans amounted to \$128 million, or 22.1% of commercial mortgages as compared to \$127 million, or 21.8% at December 31, 2010.

Allowance for loan and lease losses. We review the adequacy of our allowance for loan and lease losses on a quarterly basis to determine that the provision for loan losses is made in an amount necessary to maintain our allowance at a level that is appropriate, based on management's estimate of inherent losses. Our estimates of loan and lease losses are intended to, and, in management's opinion, do, meet the criteria for accrual of loss contingencies in accordance with the Financial Accounting Standards Board, Accounting Standards Codification, or ASC, topic 450, Contingencies, and ASC topic 310, Receivables. The process of evaluating this adequacy has two basic elements: first, the identification of problem loans or leases based on current financial information and the fair value of the underlying collateral; and second, a methodology for estimating general loss reserves. For loans or leases classified as "special mention," "substandard" or "doubtful," we reserve all estimated losses at the time we classify the loan or lease. This "specific" portion of the allowance is the total of potential, although unconfirmed, losses for individually classified loans. In this process, specific reserves are established based on an analysis of the most probable sources of repayment and liquidation of collateral. While each impaired loan is individually evaluated, not every loan requires a reserve when the collateral and estimated aggregate future cash flows exceed the current balance.

The second phase of our analysis represents an allocation of the allowance. This methodology analyzes pools of loans that have similar characteristics and applies historical loss experience and other factors for each pool including management's experience with similar loan and lease portfolios at other institutions, the historic loss experience of our peers and review of statistical information from various industry reports to determine its allocable portion of the allowance. This estimate is intended to represent the potential unconfirmed and inherent losses within the portfolio. Individual loan pools are created for major loan categories: commercial loans, commercial mortgages, construction loans and direct lease financing, and for various types of loans to individuals. We augment historical experience for each loan pool by accounting for such items as current economic conditions, current loan portfolio performance, loan policy or management changes, loan concentrations, increases in our lending limit, the average loan size and other factors as appropriate. Our Chief Risk Officer, who reports directly to our audit committee, oversees the loan review department processes and measures the adequacy of the allowance independently of management. The loan review department's oversight parameters include borrower relationships over \$3.0 million and loans that are 90 days or more past due or which have been previously adversely classified. Pursuant to these parameters, approximately 81% of our loans are subject to that department's oversight on an annual basis.

Although we consider our allowance for loan and lease losses to be adequate based on information currently available, future additions to the allowance may be necessary due to changes in economic conditions, our ongoing loss experience and that of our peers, changes in management's assumptions as to future delinquencies, recoveries and losses, deterioration of specific credits and management's intent with regard to the disposition of loans and leases.

Summary of loan and lease loss experience. The following table summarizes our credit loss experience for each of the periods indicated:

| Nine months ended | Commercial | | Residential | | Consumer | Direct financing | Unallocated | Total |
|--------------------|------------|----------|--------------|----------|----------|------------------|-------------|-----------|
| | Commercial | mortgage | Construction | mortgage | | leases, net | | |
| September 30, 2011 | | | | | | | | |
| Beginning balance | \$ 6,051 | \$ 9,501 | \$ 5,030 | \$ 2,115 | \$ 578 | \$ 164 | \$ 624 | \$24,063 |
| Charge-offs | (6,729) | (642) | (3,003) | (1,876) | (815) | - | - | (13,065) |
| Recoveries | 2 | 14 | 3 | - | - | - | - | 19 |

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| | | | | | | | | |
|---|------------|------------|------------|-----------|------------|------------|----------|--------------|
| Provision | 11,034 | (1,108) | 2,061 | 2,636 | 1,688 | (36) | 379 | 16,654 |
| Ending balance | \$ 10,358 | \$ 7,765 | \$ 4,091 | \$ 2,875 | \$ 1,451 | \$ 128 | \$ 1,003 | \$ 27,671 |
| Ending balance: | | | | | | | | |
| Individually evaluated for impairment | \$ 1,127 | \$ 615 | \$ 622 | \$ 1,037 | \$ 449 | \$ - | \$ - | \$ 3,850 |
| Ending balance: | | | | | | | | |
| Collectively evaluated for impairment | \$ 9,231 | \$ 7,150 | \$ 3,469 | \$ 1,838 | \$ 1,002 | \$ 128 | \$ 1,003 | \$ 23,821 |
| Loans: | | | | | | | | |
| Ending balance | \$ 461,679 | \$ 577,237 | \$ 242,806 | \$ 96,139 | \$ 205,243 | \$ 129,400 | \$ 3,144 | \$ 1,715,648 |
| Ending balance: | | | | | | | | |
| Individually evaluated for impairment | \$ 4,212 | \$ 3,848 | \$ 2,321 | \$ 5,260 | \$ 1,560 | \$ - | \$ - | \$ 17,201 |
| Ending balance: | | | | | | | | |
| Collectively evaluated for impairment | \$ 457,467 | \$ 573,389 | \$ 240,485 | \$ 90,879 | \$ 203,683 | \$ 129,400 | \$ 3,144 | \$ 1,698,447 |

Twelve months
ended

December 31, 2010

| | | | | | | | | |
|-------------------|----------|----------|---------|----------|--------|-------|-------|-----------|
| Beginning balance | \$5,181 | \$7,041 | \$4,356 | \$1,699 | \$460 | \$151 | \$235 | \$19,123 |
| Charge-offs | (4,453) | (9,060) | - | (1,254) | (618) | (3) | - | (15,388) |
| Recoveries | 232 | 47 | 4 | 742 | 6 | 10 | - | 1,041 |
| Provision | 5,091 | 11,473 | 670 | 928 | 730 | 6 | 389 | 19,287 |
| Ending balance | \$6,051 | \$9,501 | \$5,030 | \$2,115 | \$578 | \$164 | \$624 | \$24,063 |

Ending balance:

Individually
evaluated for
impairment

| | | | | | | | |
|---------|-------|---------|-------|-------|-----|-----|---------|
| \$1,316 | \$284 | \$2,644 | \$970 | \$117 | \$- | \$- | \$5,331 |
|---------|-------|---------|-------|-------|-----|-----|---------|

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | |
|---------|---------|---------|---------|-------|-------|-------|----------|
| \$4,735 | \$9,217 | \$2,386 | \$1,145 | \$461 | \$164 | \$624 | \$18,732 |
|---------|---------|---------|---------|-------|-------|-------|----------|

Loans:

| | | | | | | | | |
|----------------|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|
| Ending balance | \$441,799 | \$580,780 | \$203,120 | \$93,004 | \$194,320 | \$103,289 | \$2,883 | \$1,619,195 |
|----------------|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|

Ending balance:

Individually
evaluated for
impairment

| | | | | | | | |
|---------|---------|---------|---------|-------|-----|-----|----------|
| \$2,280 | \$1,650 | \$4,881 | \$5,526 | \$960 | \$- | \$- | \$15,297 |
|---------|---------|---------|---------|-------|-----|-----|----------|

Ending balance:

Collectively
evaluated for
impairment

| | | | | | | | |
|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|
| \$439,519 | \$579,130 | \$198,239 | \$87,478 | \$193,360 | \$103,289 | \$2,883 | \$1,603,898 |
|-----------|-----------|-----------|----------|-----------|-----------|---------|-------------|

Net charge-offs. Net charge-offs were \$13.0 million for the nine months ended September 30, 2011 an increase of \$646,000 over net charge-offs for the same period of 2010. The majority of the charge-offs in the first nine months of 2011 were associated with eleven commercial loans totaling \$7.2 million, seven construction loans totaling \$3.0 million and one consumer loan totaling \$636,000.

Non-performing loans, loans 90 days delinquent and still accruing, and troubled debt restructurings. Loans are considered to be non-performing if they are on a non-accrual basis or they are past due 90 days or more and still accruing interest. A loan which is past due 90 days or more and still accruing interest remains on accrual status only when it is both adequately secured as to principal and interest, and is in the process of collection. Troubled debt restructurings are loans with terms that have been renegotiated to provide a reduction or deferral of interest or principal because of a weakening in the financial positions of the borrowers. The following tables summarize our non-performing loans, other real estate owned and our loans past due 90 days or more still accruing interest (in thousands). The footnote details the troubled debt restructurings.

| | September 30, 2011 | December 31, 2010 |
|--------------------------------|--------------------------|-------------------------|
| | (in thousands) | |
| Non-accrual loans | | |
| Construction | \$2,321 | \$4,881 |
| Commercial mortgage* | 3,848 | 1,650 |
| Commercial | 4,212 | 2,280 |
| Consumer | 1,560 | 960 |
| Residential* | 5,260 | 5,526 |
| Total non-accrual loans | 17,201 | 15,297 |
| Loans past due 90 days or more | 5,550 | 2,220 |
| Total non-performing loans | 22,751 | 17,517 |
| Other real estate owned | 6,415 | 2,115 |
| Total non-performing assets | \$29,166 | \$19,632 |

* Included in the non-accrual loans as of September 30, 2011 are two troubled debt restructured loans. \$770,000 in commercial mortgage loans and \$364,000 in residential mortgage loans.

| | September 30, 2010 (in thousands) |
|--------------------------------|---|
| Non-accrual loans | \$19,640 |
| Loans past due 90 days or more | 4,352 |
| Total non-performing loans | 23,992 |
| Other real estate owned | 225 |
| Total non-performing assets | \$24,217 |

The following table provides information about impaired loans at September 30, 2011 and December 31, 2010 (in thousands):

| | Recorded investment | Unpaid principal balance | Related allowance |
|-------------------------------|------------------------|--------------------------------|----------------------|
| September 30, 2011 | | | |
| Without an allowance recorded | | | |
| Construction | \$- | \$- | \$- |
| Commercial mortgage | - | - | - |
| Commercial | 2,232 | 3,358 | - |
| Consumer | 927 | 927 | - |
| Residential | 2,046 | 3,360 | - |
| With an allowance recorded | | | |
| Construction | 2,321 | 3,630 | 622 |
| Commercial mortgage | 3,848 | 3,848 | 616 |
| Commercial | 1,980 | 1,980 | 1,127 |
| Consumer - home equity | 633 | 633 | 449 |
| Residential | 3,214 | 3,214 | 1,036 |
| Total | | | |
| Construction | \$2,321 | \$3,630 | \$622 |
| Commercial | \$8,060 | \$9,186 | \$1,743 |
| Consumer | \$1,560 | \$1,560 | \$449 |
| Residential | \$5,260 | \$6,574 | \$1,036 |
| December 31, 2010 | | | |
| Without an allowance recorded | | | |
| Commercial mortgage | \$- | \$- | \$- |
| Commercial | - | - | - |
| Consumer | - | - | - |
| Residential | - | - | - |
| With an allowance recorded | | | |
| Construction | 4,881 | 4,881 | 2,644 |
| Commercial mortgage | 1,650 | 1,650 | 284 |
| Commercial | 2,280 | 2,280 | 1,316 |

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| | | | |
|------------------------|---------|---------|---------|
| Consumer - home equity | 960 | 960 | 117 |
| Residential | 5,526 | 5,622 | 970 |
| Total | | | |
| Construction | \$4,881 | \$4,881 | \$2,644 |
| Commercial | \$3,930 | \$3,930 | \$1,600 |
| Consumer | \$960 | \$960 | \$117 |
| Residential | \$5,526 | \$5,622 | \$970 |

| | Average recorded investment | Interest income recognized |
|-------------------------------|-----------------------------|----------------------------|
| September 30, 2011 | | |
| Without an allowance recorded | | |
| Construction | \$ 125 | \$- |
| Commercial mortgage | 387 | |
| Commercial | 1,116 | - |
| Consumer | 463 | - |
| Residential | 1,023 | - |
| With an allowance recorded | | |
| Construction | 1,458 | - |
| Commercial mortgage | 2,928 | - |
| Commercial | 3,658 | - |
| Consumer - home equity | 633 | - |
| Residential | 6,571 | - |
| Total | | |
| Construction | \$ 1,583 | \$- |
| Commercial | \$ 8,089 | \$- |
| Consumer | \$ 1,096 | \$- |
| Residential | \$ 7,594 | \$- |

We had \$17.2 million of non-accrual loans at September 30, 2011 compared to \$15.3 million of non-accrual loans at December 31, 2010. The increase in non-accrual loans was primarily due to \$13.5 million of loans placed on non-accrual status offset by \$5.9 million of loan charge-offs and \$5.7 million of loans transferred to other real estate owned. Included within the non-accrual loans at September 30, 2011 are two troubled debt restructured loans with a balance of \$1.1 million. Loans past due 90 days or more still accruing interest amounted to \$5.6 million at September 30, 2011 and \$2.2 million at December 31, 2010. The \$3.4 million increase reflected \$9.5 million of additions partially offset by \$2.6 million of loans transferred to non-accrual status, \$3.3 million of loan charge-offs and \$315,000 of loan payments.

A detail of our delinquent loans by loan category is as follows (in thousands):

Age Analysis of Past Due Loans

| September 30, 2011 | 30-59 Days past due | 60-89 Days past due | Greater Than 90 days Nonaccrual | Total past due | Total Current | Total loans |
|------------------------------|---------------------|---------------------|---------------------------------|----------------|---------------|-------------|
| Commercial | \$ 155 | \$ 1,561 | \$ 3,657 | \$ 4,212 | \$ 452,094 | \$ 461,679 |
| Commercial mortgage | 280 | 165 | 1,436 | 3,848 | 571,508 | 577,237 |
| Construction | - | 1,341 | 391 | 2,321 | 238,753 | 242,806 |
| Direct financing leases, net | 1,044 | 104 | 65 | - | 1,213 | 129,400 |
| Consumer - other | 12 | 23 | 1 | - | 36 | 160,930 |
| Consumer - home equity | - | - | - | 1,560 | 1,560 | 44,277 |

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| | | | | | | | |
|----------------------|---------|---------|---------|----------|----------|-------------|-------------|
| Residential mortgage | - | - | - | 5,260 | 5,260 | 90,879 | 96,139 |
| Unamortized costs | - | - | - | - | - | 3,144 | 3,144 |
| | \$1,491 | \$3,194 | \$5,550 | \$17,201 | \$27,436 | \$1,688,212 | \$1,715,648 |

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December 31,
2010

| | | | | | | | |
|------------------------------|---------|-------|---------|----------|----------|-------------|-------------|
| Commercial | \$- | \$100 | \$285 | \$2,280 | \$2,665 | \$439,134 | \$441,799 |
| Commercial mortgage | 774 | - | 824 | 1,650 | 3,248 | 577,532 | 580,780 |
| Construction | - | 391 | - | 4,881 | 5,272 | 197,848 | 203,120 |
| Direct financing leases, net | 816 | 192 | 49 | - | 1,057 | 102,232 | 103,289 |
| Consumer - other | - | 2 | 12 | - | 14 | 148,715 | 148,729 |
| Consumer - home equity | 330 | - | - | 960 | 1,290 | 44,301 | 45,591 |
| Residential mortgage | - | - | 1,050 | 5,526 | 6,576 | 86,428 | 93,004 |
| Unamortized costs | - | - | - | - | - | 2,883 | 2,883 |
| | \$1,920 | \$685 | \$2,220 | \$15,297 | \$20,122 | \$1,599,073 | \$1,619,195 |

The following table classifies our loans by categories which are used throughout the industry as of September 30, 2011 and December 31, 2010 (in thousands):

| Risk Rating | Commercial | | Construction | | Commercial mortgage | | Residential mortgage | |
|-----------------|------------|------------|--------------|------------|---------------------|------------|----------------------|------------|
| | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 |
| Pass | \$296,338 | \$291,140 | \$186,994 | \$165,089 | \$460,209 | \$461,378 | \$28,146 | \$30,066 |
| Special Mention | 21,717 | - | 1,341 | - | 165 | - | - | - |
| Substandard | 9,236 | 6,091 | 4,800 | 5,271 | 5,284 | 3,608 | 5,260 | 6,576 |
| Doubtful | - | - | - | - | - | - | - | - |
| Loss | - | - | - | - | - | - | - | - |
| Unrated | 134,388 | 144,568 | 49,671 | 32,760 | 111,579 | 115,794 | 62,733 | 56,362 |
| Total | \$461,679 | \$441,799 | \$242,806 | \$203,120 | \$577,237 | \$580,780 | \$96,139 | \$93,004 |

| Risk Rating | Consumer | | Direct financing leases, net | | Unamortized costs | | Total | |
|-----------------|-----------|------------|------------------------------|------------|-------------------|------------|-------------|-------------|
| | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 | 9/30/2011 | 12/31/2010 |
| Pass | \$65,717 | \$59,064 | \$11,887 | \$- | \$- | \$- | \$1,049,291 | \$1,006,737 |
| Special Mention | - | - | - | - | - | - | 23,223 | - |
| Substandard | 3,052 | 1,224 | - | - | - | - | 27,632 | 22,770 |
| Doubtful | - | - | - | - | - | - | - | - |
| Loss | - | - | - | - | - | - | - | - |
| Unrated | 136,474 | 134,032 | 117,513 | 103,289 | 3,144 | 2,883 | 615,502 | 589,688 |
| Total | \$205,243 | \$194,320 | \$129,400 | \$103,289 | \$3,144 | \$2,883 | \$1,715,648 | \$1,619,195 |

Deposits. A primary source of funding is deposit acquisition. We offer a variety of deposit accounts with a range of interest rates and terms, including checking, interest checking, savings and money market accounts. One strategic focus is growing these accounts through affinity groups. To offset deposit seasonality, management has historically

used certificates of deposit including brokered certificates of deposit. However, as a result of deposit growth the balances of such certificates of deposit are currently minimal. At September 30, 2011, we had total deposits of \$3.07 billion compared to \$2.02 billion at December 31, 2010, an increase of \$1.05 billion or 51.8%. Since we have experienced a trend of increasing average demand, interest checking, savings and money market accounts we have been able to largely eliminate time deposits, which typically bear higher interest rates. The following table presents the average balance and rates paid on deposits for the periods indicated (in thousands):

| | For the nine months ended September 30, 2011 | | | For the year ended December 31, 2010 | | |
|---------------------------------|--|-----------------|---|---|-----------------|---|
| | Average balance | Average rate | | Average balance | Average rate | |
| | (unaudited) | | | | | |
| Demand (non-interest bearing) * | \$1,396,438 | 0.10 | % | \$1,011,667 | 0.13 | % |
| Interest checking | 742,087 | 0.81 | % | 622,116 | 1.27 | % |
| Savings and money market | 337,422 | 0.95 | % | 311,251 | 1.26 | % |
| Time | 29,608 | 1.09 | % | 69,169 | 0.66 | % |
| Total deposits | \$2,505,555 | 0.44 | % | \$2,014,203 | 0.67 | % |

* Non-interest bearing demand accounts are not paid interest. The amount shown as interest reflects the fees paid to affinity groups, which are based upon a rate index, and therefore classified as interest expense.

Borrowings. At September 30, 2011, we did not have any advances from the Federal Home Loan Bank, as compared to \$87.0 million of outstanding borrowings as of December 31, 2010. Additionally, we had \$49.0 million drawn under lines of credit as of December 31, 2010 and none at September 30, 2011. Typically, system-wide funding demand is particularly high that day. We have rarely used these lines as our growing deposit relationships have precluded the need for additional funds.

Shareholders' Equity. At September 30, 2011, we had \$268.7 million in shareholders' equity, an increase of \$69.8 million over December 31, 2010. The increase was principally due to our public offering of 7,015,000 shares of common stock at a public offering price of \$8.25 per share. The sale of the common stock resulted in net proceeds to us, after underwriting discounts, commissions and expenses, of approximately \$54.5 million.

On March 10, 2010, we repurchased our outstanding Series B Fixed Rate Cumulative Perpetual Preferred Stock, which we had issued under the Troubled Assets Relief Program (TARP), for \$45.2 million. We accelerated the remaining accretion of the issuance discount on the TARP Preferred Stock of \$5.8 million and recorded a corresponding charge to retained earnings. On September 8, 2010, we repurchased all of the 980,203 outstanding warrants issued to the Treasury Department and recorded a reduction to additional paid-in capital of \$4.8 million.

During the first nine months of 2010, \$433,000 in dividends were paid on our Series B preferred stock.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Except as discussed in Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” there has been no material change in our assessment of our sensitivity to market risk since our presentation in our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision of our Chief Executive Officer and Chief Financial Officer, we have carried out an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective at the reasonable assurance level.

There has been no change in our internal control over financial reporting that occurred during the quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

Item 6. Exhibits

The Exhibits furnished as part of this Quarterly Report on Form 10-Q are identified in the Exhibit Index immediately following the signature page of this Report. Such Exhibit Index is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE BANCORP INC.
(Registrant)

November 9, 2011
Date

/s/ Betsy Z. Cohen
Betsy Z. Cohen
Chief Executive Officer

November 9, 2011
Date

/s/ Paul Frenkiel
Executive Vice President of Strategy,
Chief Financial Officer and Secretary

Exhibit No. Description

- 3.1 Certificate of Incorporation (1)
- 3.2 Bylaws (1)
- 31.1 Rule 13a-14(a)/15d-14(a) Certifications
- 31.2 Rule 13a-14(a)/15d-14(a) Certifications
- 32.1 Section 1350 Certifications
- 32.2 Section 1350 Certifications

- (1) Filed previously as an exhibit to our Registration Statement on Form S-4, as amended, registration number 333-117385, and by this reference incorporated herein.

