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HUNTINGTON BANCSHARES INC/MD  
Form 10-K/A  
November 14, 2003

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K/A  
(AMENDMENT NO. 2 TO FORM 10-K)

(Mark One)

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2002

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 0-2525

HUNTINGTON BANCSHARES INCORPORATED  
(Exact name of registrant as specified in its charter)

|  |                                      |
|--|--------------------------------------|
| MARYLAND   | 31-0724920                           |
| -----  | -----                                |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |

|  |            |
|--|------------|
| HUNTINGTON CENTER, 41 S. HIGH STREET, COLUMBUS, OH | 43287      |
| -----  | -----      |
| (Address of principal executive offices)           | (Zip Code) |

Registrant's telephone number, including area code (614) 480-8300

Securities registered pursuant to Section 12(b) of the Act: NONE

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK - WITHOUT PAR VALUE  
-----  
(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K/A or any amendment to this Form 10-K/A.

Indicate by check mark whether the registrant is an accelerated filer (as

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defined in Rule 12b-2 of the Act). [X] Yes [ ] No

The aggregate market value of voting stock held by non-affiliates of the registrant as of June 28, 2002, determined by using a per share closing price of \$19.42, as quoted by NASDAQ on that date, was \$5,007,762,672. As of February 28, 2003, 230,832,180 shares of common stock without par value were outstanding.

### Documents Incorporated By Reference

Part III of this Form 10-K/A incorporates by reference certain information from the registrant's definitive Proxy Statement for the 2003 Annual Shareholders' Meeting.

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### HUNTINGTON BANCSHARES INCORPORATED

#### INTRODUCTORY NOTE

Huntington Bancshares Incorporated (Huntington) originally filed its Annual Report on Form 10-K for the fiscal year ended December 31, 2002, with the Securities and Exchange Commission (SEC) on March 20, 2003. Huntington filed Amendment No. 1 to its Annual Report on Form 10-K/A (Amendment No. 1) on May 20, 2003, for the purpose of restating its financial results to reclassify certain automobile leases from the direct financing lease method to the operating lease method of accounting. Additional information with respect to the restatement reflected in Amendment No. 1 is provided in Note 3, "Restatement of Financial Condition and Results of Operations for Operating Leases," to Huntington's consolidated financial statements (Consolidated Financial Statements) included in Item 8 of this report.

This Amendment No. 2 to Huntington's Annual Report on Form 10-K/A (Amendment No. 2) is being filed to correct and restate Huntington's consolidated financial condition at December 31, 2002 and 2001 and its results of operations for each the three years ended December 31, 2002, and each of the interim periods in 2002 and 2001 to:

- o apply, on a retroactive basis, deferral accounting for loan and lease origination fees and costs;
- o correct for certain timing errors related to origination fees paid to automobile dealers, deferral of commissions paid to originate deposits, certain mortgage origination fee income, the recognition of expense for pension settlements, liabilities related to the sale of an automobile debt cancellation product, income related to a 1998 sale leaseback transaction, the recognition of a gain on an interest rate swap initiated in 1992 and sold in 2000 and the recognition of income on Bank Owned Life Insurance in 2001 and 2002; and
- o reclassify tax consulting expenses from income tax expense to professional services.

All of the above are described in more detail in Note 4, "Restatement of Financial Condition and Results of Operations for Deferral Accounting and Other Revenue and Expenses," to Huntington's Consolidated Financial Statements included in Item 8 of this report. In addition, this Amendment No. 2 is being filed to amend:

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- o Item 1, Business, to take into account the effects of the restatement;
- o Item 6, Selected Financial Data, to take into account the effects of the restatement;
- o Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, to take into account the effects of the restatement and to provide additional disclosures relating to certain items of non-interest expense;
- o Item 7A, Quantitative and Qualitative Disclosures About Market Risk, to take into account the effects of the restatement;
- o Item 14, Controls and Procedures, to comply with changes in the SEC regulations which became effective in August 2003; and
- o Item 16, Exhibits, Financial Statement Schedules, and Reports on Form 8-K, to update certain exhibits to take into account the effects of the restatement and to comply with changes in the SEC regulations which became effective in August 2003.

This Amendment No. 2 corrects and restates the original Annual Report on Form 10-K, as amended by Amendment No. 1, but continues to speak as of the date of the original filing of the Form 10-K on March 20, 2003. Huntington has not updated the disclosure in this Amendment No. 2 to speak as of a later date. All information contained in this Amendment No. 2 is subject to updating and supplementing as provided in the periodic reports filed subsequent to the original filing date with the SEC.

### Part I

#### ITEM 1: BUSINESS

Huntington was incorporated in Maryland in 1966 and is a diversified, multi-state financial holding company. Huntington is headquartered in Columbus, Ohio. Through its subsidiaries, Huntington is engaged in providing full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, and discount brokerage services, as well as underwriting credit life and disability insurance, and selling other insurance and financial products and services. At December 31, 2002, Huntington's bank subsidiary had 161 banking offices in Ohio, 115 banking offices in Michigan, 30 banking offices in West Virginia, 22 banking offices in Indiana, 12 banking offices in Kentucky, 3 private banking offices in Florida (the bank subsidiary's other banking offices in Florida were sold in February 2002), and one foreign office in the Cayman Islands and Hong Kong, respectively. The Huntington Mortgage Company (a wholly owned subsidiary) had loan origination offices during 2002 in the Midwest and on the East Coast. Beginning in 2003, these offices will function as offices of a division of the bank subsidiary as a result of the merger of the mortgage company into the bank subsidiary at the end of 2002. Foreign banking activities, in total or with any individual country, are not significant to the operations of Huntington. At December 31, 2002, Huntington and its subsidiaries had 8,177 full-time

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equivalent employees.

A discussion of Huntington's lines of business can be found in its Management's Discussion and Analysis of Financial Condition and Results of Operations beginning on page 44 of this report. The financial statement results can be found in Note 28 of the Notes to Consolidated Financial Statements beginning on page 106 of this report.

Huntington competes on price and service with other banks and financial companies such as savings and loans, credit unions, finance companies, and brokerage firms. Competition is intense in most of the markets served by Huntington and its subsidiaries. Mergers between and the expansion of financial institutions both within and outside Ohio have provided significant competitive pressure in major markets. Since 1995, when federal interstate banking legislation became effective that made it permissible for bank holding companies in any state to acquire banks in any other state, and for banks to establish interstate branches (subject to certain limitations by individual states), actual or potential competition in each of Huntington's markets has intensified. Finally, financial services reform legislation enacted in November 1999 (see Gramm-Leach-Bliley Act of 1999 (GLB Act) below) eliminated the long-standing Glass-Steagall Act restrictions on securities activities of bank holding companies and banks. The legislation permits bank holding companies that elect to become financial holding companies to engage in a broad range of financial activities, including securities and insurance activities as defined by the GLB Act, and to affiliate with both securities and insurance firms. Correspondingly, it permits both securities and insurance firms to engage in banking activities under specified conditions. The same legislation allows banks to have financial subsidiaries that may engage in certain activities not otherwise permissible for banks.

As part of a comprehensive strategic and financial restructuring plan (the Plan) adopted in July 2001 to refocus its operations on core activities in the Midwest, Huntington consummated the sale of its Florida banking operations in February 2002, and its Florida insurance operation, J. Rolfe Davis Insurance Agency, Inc., in July 2002. The Plan also included the consolidation of numerous non-Florida branch offices as well as credit-related and other actions to strengthen its financial performance including the use of some of the excess capital to repurchase outstanding common shares.

### REGULATORY MATTERS

To the extent that the following information describes statutory or regulatory provisions, it is qualified in its entirety by reference to such statutory or regulatory provisions.

### GENERAL

As a financial holding company, Huntington is subject to examination and supervision by the Board of Governors of the Federal Reserve System (FRB). Huntington is required to file with the FRB reports and other information regarding its business operations and the business operations of its subsidiaries. It is also required to obtain FRB approval prior to acquiring, directly or indirectly, ownership or control of voting shares of any bank, if, after such acquisition, it would own or control more than 5% of the voting stock of such bank.

Pursuant to the GLB Act, however, Huntington may engage in, or own or control companies that engage in, any activities determined by the FRB to be financial in nature or incidental to activities financial in nature, or complementary to financial activities, provided that such complementary activities do not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. The GLB Act

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designated various lending, advisory, insurance underwriting, securities underwriting, dealing and market-making, and merchant banking activities (as well as those activities previously approved for bank holding companies by the FRB) as financial in nature, and authorized by the FRB,

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in coordination with the Office of the Comptroller of the Currency (OCC), to determine that additional activities are financial in nature or incidental to activities that are financial in nature. Except for the acquisition of a savings association, Huntington may commence any new financial activity with notice to the FRB within 30 days subsequent to the commencement of the new financial activity.

Huntington's national bank subsidiary is subject to examination and supervision by the OCC. Its deposits are insured by the Bank Insurance Fund (BIF) of the Federal Deposit Insurance Corporation (FDIC). Huntington's nonbank subsidiaries are also subject to examination and supervision by the FRB (or, in the case of nonbank subsidiaries of the national bank subsidiary, by the OCC), and examination by other federal and state agencies, including, in the case of certain securities activities, regulation by the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers.

In addition to the impact of federal and state regulation, the bank and nonbank subsidiaries of Huntington are affected significantly by the actions of the FRB as it attempts to control the money supply and credit availability in order to influence the economy.

### HOLDING COMPANY STRUCTURE

Huntington has one national bank subsidiary and numerous nonbank subsidiaries. See Exhibit 21 for a list of Huntington's subsidiaries. The national bank subsidiary is subject to affiliate transaction restrictions under federal law, which limit the transfer of funds by the subsidiary bank to the parent and any nonbank subsidiary of the parent, whether in the form of loans, extensions of credit, investments, or asset purchases. Such transfers by a subsidiary bank to its parent corporation or to any individual nonbank subsidiary of the parent are limited in amount to 10% of the subsidiary bank's capital and surplus and, with respect to such parent together with all such nonbank subsidiaries of the parent, to an aggregate of 20% of the subsidiary bank's capital and surplus. Furthermore, such loans and extensions of credit are required to be secured within specified amounts. In addition, all affiliate transactions must be conducted on terms and under circumstances that are substantially the same as such transactions with unaffiliated entities.

In December 2002, the FRB issued Regulation W, a comprehensive regulation to govern affiliate transactions. The new regulation replaces an extensive collection of prior FRB interpretations and informal FRB staff guidance.

The FRB has a policy to the effect that a bank holding company is expected to act as a source of financial and managerial strength to each of its subsidiary banks and to commit resources to support each such subsidiary bank. Under the source of strength policy, the FRB may require a bank holding company to make capital injections into a troubled subsidiary bank, and may charge the bank holding company with engaging in unsafe and unsound practices for failure to commit resources to such a subsidiary bank. This capital injection may be required at times when Huntington may not have the resources to provide it. Any loans by a holding company to its subsidiary banks are subordinate in right of

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payment to deposits and to certain other indebtedness of such subsidiary bank. Moreover, in the event of a bank holding company's bankruptcy, any commitment by such holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to a priority of payment.

Federal law permits the OCC to order the pro rata assessment of shareholders of a national bank whose capital stock has become impaired, by losses or otherwise, to relieve a deficiency in such national bank's capital stock. This statute also provides for the enforcement of any such pro rata assessment of shareholders of such national bank to cover such impairment of capital stock by sale, to the extent necessary, of the capital stock of any assessed shareholder failing to pay the assessment. Huntington, as the sole shareholder of its subsidiary bank, is subject to such provisions. Moreover, the claims of a receiver of an insured depository institution for administrative expenses and the claims of holders of deposit liabilities of such an institution are accorded priority over the claims of general unsecured creditors of such an institution, including the holders of the institution's note obligations, in the event of a liquidation or other resolution of such institution. Claims of a receiver for administrative expenses and claims of holders of deposit liabilities of Huntington's depository subsidiary (including the FDIC, as the subrogee of such holders) would receive priority over the holders of notes and other senior debt of such subsidiary in the event of a liquidation or other resolution and over the interests of Huntington as sole shareholder of its subsidiary.

### DIVIDEND RESTRICTIONS

Dividends from Huntington's subsidiary bank are the primary source of funds for payment of dividends to Huntington's shareholders. In the year ended December 31, 2002, Huntington declared cash dividends to its shareholders of \$154.8 million. There are, however, statutory limits on the amount of dividends that Huntington's subsidiary bank can pay to Huntington without regulatory approval.

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Huntington's subsidiary bank may not, without prior regulatory approval, pay a dividend in an amount greater than such bank's undivided profits. In addition, the prior approval of the OCC is required for the payment of a dividend by a national bank if the total of all dividends declared by the bank in a calendar year would exceed the total of its net income for the year combined with its retained net income for the two preceding years. Under these provisions and in accordance with the above-described formula, Huntington's subsidiary bank could, without regulatory approval, declare dividends to Huntington in 2003 of approximately \$29.8 million plus an additional amount equal to its net profits during 2003.

If, in the opinion of the applicable regulatory authority, a bank under its jurisdiction is engaged in or is about to engage in an unsafe or unsound practice (which, depending on the financial condition of the bank, could include the payment of dividends), such authority may require, after notice and hearing, that such bank cease and desist from such practice. The FRB and the OCC have issued policy statements that provide that insured banks and bank holding companies should generally only pay dividends out of current operating earnings.

### FDIC INSURANCE

Huntington's bank subsidiary was classified by the FDIC as a

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well-capitalized institution in the highest supervisory subcategory and was therefore not obliged under FDIC assessment practices to pay deposit insurance premiums in 2003, either on its deposits insured by the BIF or on that portion of its deposits acquired from savings and loan associations and insured by the Savings and Loan Association Insurance Fund (SAIF). As a result of restatements in 2003 of its financial statements for 2002 and 2001, Huntington's bank subsidiary would have been classified by the FDIC as an adequately capitalized institution in the second highest supervisory subcategory. Neither well-capitalized nor adequately capitalized institutions are obliged currently to pay deposit insurance premiums. Although not currently subject to FDIC assessments for insurance premiums, the bank subsidiary is required to make payments for the servicing of obligations of the Financing Corporation (FICO) that were issued in connection with the resolution of savings and loan associations, so long as such obligations remain outstanding.

The FDIC may alter its assessment practices in the future if required by developments affecting the resources of the BIF or the SAIF. Since 2001, the FDIC has been conducting a comprehensive review of the deposit insurance system to study alternatives for pricing, funding, and coverage.

### CAPITAL REQUIREMENTS

The FRB has issued risk-based capital ratio and leverage ratio guidelines for bank holding companies such as Huntington. The risk-based capital ratio guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations, takes off-balance sheet exposures into explicit account in assessing capital adequacy, and minimizes disincentives to holding liquid, low-risk assets. Under the guidelines and related policies, bank holding companies must maintain capital sufficient to meet both a risk-based asset ratio test and a leverage ratio test on a consolidated basis. The risk-based ratio is determined by allocating assets and specified off-balance sheet commitments into four weighted categories, with higher weighting being assigned to categories perceived as representing greater risk. A bank holding company's capital (as described below) is then divided by total risk weighted assets to yield the risk-based ratio. The leverage ratio is determined by relating core capital (as described below) to total assets adjusted as specified in the guidelines. Huntington's subsidiary bank is subject to substantially similar capital requirements.

Generally, under the applicable guidelines, a financial institution's capital is divided into two tiers. Institutions that must incorporate market risk exposure into their risk-based capital requirements may also have a third tier of capital in the form of restricted short-term subordinated debt. "Tier 1", or core capital, includes common equity, noncumulative perpetual preferred stock (excluding auction rate issues), and minority interests in equity accounts of consolidated subsidiaries, less goodwill and, with certain limited exceptions, all other intangible assets. Bank holding companies, however, may include cumulative preferred stock in their Tier 1 capital, up to a limit of 25% of such Tier 1 capital. "Tier 2", or supplementary capital, includes, among other things, cumulative and limited-life preferred stock, hybrid capital instruments, mandatory convertible securities, qualifying subordinated debt, and the allowance for loan and lease losses, subject to certain limitations. "Total capital" is the sum of Tier 1 and Tier 2 capital.

The FRB and the other federal banking regulators require that all intangible assets, with certain limited exceptions, be deducted from Tier 1 capital. Under the FRB's rules the only types of intangible assets that may be included in (i.e., not deducted from) a bank holding company's capital are originated or purchased mortgage servicing rights, non-mortgage servicing assets, and purchased credit card relationships, provided that, in the aggregate, the total amount of these items included in capital does not exceed



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100% of Tier 1 capital.

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Under the risk-based guidelines, financial institutions are required to maintain a risk-based ratio (total capital to risk-weighted assets) of 8%, of which 4% must be Tier 1 capital. The appropriate regulatory authority may set higher capital requirements when an institution's circumstances warrant.

Under the leverage guidelines, financial institutions are required to maintain a leverage ratio (Tier 1 capital to adjusted total assets, as specified in the guidelines) of at least 3%. The 3% minimum ratio is applicable only to financial institutions that meet certain specified criteria, including excellent asset quality, high liquidity, low interest rate exposure, and the highest regulatory rating. Financial institutions not meeting these criteria are required to maintain a minimum Tier 1 leverage ratio of 4%.

In late 2001, bank regulatory agencies amended capital requirements effective for December 31, 2002, for recourse and direct credit substitutes, other than financial standby letters of credit subject to the low-level exposure rule and residual interests involved in securitization transactions subject to a dollar-for-dollar capital requirement. The amendment requires maintenance of institution-specific amounts representing its "maximum contractual dollar amount of exposure" for residual interests in securitization transactions in risk-weighted assets when calculating risk-based capital ratios. For Huntington, the amendment reduced its Tier 1 risk-based and total risk-based capital ratios by approximately 25 basis points.

In early 2002, bank regulatory agencies established special minimum capital requirements for equity investments in nonfinancial companies. The requirements consist of a series of marginal capital charges that increase within a range from 8% to 25% as a financial institution's over-all exposure to equity investments increases as a percentage of its Tier 1 capital.

Failure to meet applicable capital guidelines could subject the financial institution to a variety of enforcement remedies available to the federal regulatory authorities. These include limitations on the ability to pay dividends, the issuance by the regulatory authority of a capital directive to increase capital, and the termination of deposit insurance by the FDIC, as well as the measures described below under "Prompt Corrective Action" as applicable to under-capitalized institutions.

As of December 31, 2002, the Tier 1 risk-based capital ratio, total risk-based capital ratio, and Tier 1 leverage ratio for Huntington were 8.34%, 11.25%, and 8.51%, respectively. As of December 31, 2002, Huntington's bank subsidiary also had capital in excess of the minimum requirements.

The risk-based capital standards of the FRB, the OCC, and the FDIC specify that evaluations by the banking agencies of a bank's capital adequacy will include an assessment of the exposure to declines in the economic value of the bank's capital due to changes in interest rates. These banking agencies issued a joint policy statement on interest rate risk describing prudent methods for monitoring such risk that rely principally on internal measures of exposure and active oversight of risk management activities by senior management.

### PROMPT CORRECTIVE ACTION

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires federal banking regulatory authorities to take "prompt

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corrective action" with respect to depository institutions that do not meet minimum capital requirements. For these purposes, FDICIA establishes five capital tiers: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized.

An institution is deemed to be "well-capitalized" if it has a total risk-based capital ratio of 10% or greater, a Tier 1 risk-based capital ratio of 6% or greater, and a Tier 1 leverage ratio of 5% or greater and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure. An institution is deemed to be "adequately-capitalized" if it has a total risk-based capital ratio of 8% or greater, a Tier 1 risk-based capital ratio of 4% or greater, and, generally, a Tier 1 leverage ratio of 4% or greater and the institution does not meet the definition of a "well-capitalized" institution. An institution that does not meet one or more of the "adequately-capitalized" tests is deemed to be "under-capitalized". If the institution has a total risk-based capital ratio that is less than 6%, a Tier 1 risk-based capital ratio that is less than 3%, or a Tier 1 leverage ratio that is less than 3%, it is deemed to be "significantly under-capitalized". Finally, an institution is deemed to be "critically under-capitalized" if it has a ratio of tangible equity, as defined in the regulations, to total assets that is equal to or less than 2%.

FDICIA generally prohibits a depository institution from making any capital distribution, including payment of a cash dividend or paying any management fee to its holding company if the depository institution would thereafter be under-capitalized. Under-capitalized institutions are subject to growth limitations and are required to submit a capital restoration plan. If any depository institution subsidiary of a holding company is required to submit a capital restoration plan, the

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holding company would be required to provide a limited guarantee regarding compliance with the plan as a condition of approval of such plan by the appropriate federal banking agency. If an under-capitalized institution fails to submit an acceptable plan, it is treated as if it is significantly under-capitalized. Significantly under-capitalized institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately-capitalized, requirements to reduce total assets, and cessation of receipt of deposits from correspondent banks. Critically under-capitalized institutions may not, beginning 60 days after becoming critically under-capitalized, make any payment of principal or interest on their subordinated debt. In addition, critically under-capitalized institutions are subject to appointment of a receiver or conservator within 90 days of becoming critically under-capitalized.

Under FDICIA, a depository institution that is not well-capitalized is generally prohibited from accepting brokered deposits and offering interest rates on deposits higher than the prevailing rate in its market. As a result of restatements in 2003 of its financial statements for 2002 and 2001, Huntington's bank subsidiary would have been classified by the FDIC as adequately capitalized but not well-capitalized. Huntington expects that its bank subsidiary will restore itself to well-capitalized status by the end of the second quarter 2003, and, therefore, Huntington expects that the FDIC's brokered deposit rule will not adversely affect the ability of its depository institution subsidiary to accept brokered deposits. Under the regulatory definition of brokered deposits, Huntington's bank subsidiary had \$1.1 billion of brokered deposits at December 31, 2002.

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### GRAMM-LEACH-BLILEY ACT OF 1999

The United States Congress in 1999 enacted major financial services modernization legislation, known as the "Gramm-Leach-Bliley Act of 1999" (GLB Act), which was signed into law on November 12, 1999. Under the GLB Act, banks are no longer prohibited by the Glass-Steagall Act from associating with, or having management interlocks with, a business organization engaged principally in securities activities. By qualifying as a new entity known as a "financial holding company", a bank holding company may acquire new powers not otherwise available to it. In order to qualify, a bank holding company's depository subsidiaries must all be both well-capitalized and well managed, and must be meeting their Community Reinvestment Act obligations. The bank holding company must also declare its intention to become a financial holding company to the FRB and certify that its depository subsidiaries meet the capitalization and management requirements. The repeal of the Glass-Steagall Act and the availability of new powers both became effective on March 11, 2000, and Huntington became a financial holding company on March 13, 2000.

Financial holding company powers relate to "financial activities" that are determined by the FRB, in coordination with the Secretary of the Treasury, to be financial in nature, incidental to an activity that is financial in nature, or complementary to a financial activity (provided that the complementary activity does not pose a safety and soundness risk). The statute itself defines certain activities as financial in nature, including but not limited to underwriting insurance or annuities; providing financial or investment advice; underwriting, dealing in, or making markets in securities; merchant banking, subject to significant limitations; insurance company portfolio investing, subject to significant limitations; and any activities previously found by the FRB to be closely related to banking.

National and state banks are permitted under the GLB Act (subject to capital, management, size, debt rating, and Community Reinvestment Act qualification factors) to have "financial subsidiaries" that are permitted to engage in financial activities not otherwise permissible. However, unlike financial holding companies, financial subsidiaries may not engage in insurance or annuity underwriting; developing or investing in real estate; merchant banking (for at least five years); or insurance company portfolio investing. Other provisions of the GLB Act establish a system of functional regulation for financial holding companies and banks involving the Securities and Exchange Commission, the Commodity Futures Trading Commission, and state securities and insurance regulators; deal with bank insurance sales and title insurance activities in relation to state insurance regulation; prescribe consumer protection standards for insurance sales; and establish minimum federal standards of privacy to protect the confidentiality of the personal financial information of consumers and regulate its use by financial institutions. Federal bank regulatory agencies continued to issue a variety of proposed, interim, and final rules during the year 2002 for the implementation of the GLB Act.

### RECENT REGULATORY DEVELOPMENTS

During 2002, banking regulators adopted new regulations expanding the scope of measures to combat money laundering in the wake of the terrorist events of September 11, 2001, and imposed more stringent affiliate transaction restrictions that would treat financial subsidiaries or other bank subsidiaries engaging in bank impermissible activities as affiliates for purposes of the restrictions. Possible authority for financial holding companies to engage in real estate brokerage and property management services remained under consideration by banking regulators. It is not possible at present to assess the likelihood of adoption of final regulations granting such authority.

The federal budget for 2004, published in early 2003, proposed changes in the federal deposit insurance program. If enacted, the changes would (a) remove the current prohibition on the charging of FDIC deposit insurance premiums to well-capitalized institutions when the insurance fund's reserve ratio is 1.25% or greater of insurable deposits, so that such institutions, if they rapidly expand deposits, could be made to compensate the insurance fund appropriately; (b) give the FDIC greater flexibility in restoring the insurance fund's reserve ratio if it falls below 1.25%, instead of the current requirement for restoration within one year or a minimum 23 basis points premium for all institutions if the ratio is below 1.25% for more than one year; and (c) merge the currently separate BIF and the SAIF, with the objective of creating a stronger and more diversified fund. It is not possible at present to predict if any or all of these proposals will be enacted, or if enacted, what their effect will be on Huntington.

#### BUSINESS RISKS

Huntington, like all other financial companies, is subject to a number of risks, many of which are outside of Huntington's control. Management strives to limit those risks while maximizing profitability. Among the risks that Huntington assumes are: (1) credit risk, which is the risk that loan and lease customers or other counterparties to Huntington will be unable to perform their contractual obligations to Huntington, (2) market risk, or the risk that the cost of Huntington's interest sensitive liabilities increase more rapidly (or decrease less rapidly) than the yield on Huntington's interest sensitive assets, (3) liquidity risk, which is the risk that Huntington and its bank subsidiary will have insufficient cash or access to cash in order to meet its operating needs, and (4) operational risk, which is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events.

In addition to the other information in this report, readers should carefully consider that the following important factors, among others, could materially impact Huntington's business, future results of operations, and future cash flows.

HUNTINGTON EXTENDS CREDIT TO A VARIETY OF CUSTOMERS BASED ON INTERNALLY SET STANDARDS AND THE JUDGMENT OF MANAGEMENT. HUNTINGTON MANAGES THE CREDIT RISK IT TAKES THROUGH A PROGRAM OF UNDERWRITING STANDARDS THAT IT FOLLOWS, THE REVIEW OF CERTAIN CREDIT DECISIONS, AND AN ON-GOING PROCESS OF ASSESSMENT OF QUALITY OF THE CREDIT IT HAS ALREADY EXTENDED. THERE CAN BE NO ASSURANCE THAT HUNTINGTON'S CREDIT STANDARDS AND ITS ON-GOING PROCESS OF CREDIT ASSESSMENT WILL PROTECT HUNTINGTON FROM SIGNIFICANT CREDIT LOSSES.

Huntington takes credit risk by virtue of funding loans and leases, purchasing non-governmental securities, extending loan commitments and letters of credit, and being counterparties to off-balance sheet financial instruments such as interest rate and foreign exchange derivatives.

Huntington's exposure to credit risk is managed through the use of consistent underwriting standards that emphasize "in-market" lending while avoiding highly leveraged transactions as well as excessive industry and other concentrations. The credit administration function employs risk management techniques to ensure that loans and leases adhere to corporate policy and problem loans and leases are promptly identified. These procedures provide executive management with the information necessary to implement policy adjustments where necessary, and to take corrective actions on a proactive basis. In 2002, management reemphasized its focus on commercial lending to customers with existing or potential relationships within Huntington's primary

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markets.

Concentration of credit risk generally arises with respect to loans and leases when a number of loans and leases have borrowers engaged in similar business activities or activities in the same geographical region. Concentration of credit risk indicates the relative sensitivity of performance to both positive and negative developments affecting a particular industry. Huntington's borrowers, however, do not represent a particular concentration of similar business activity.

There can be no assurance that Huntington's credit standards and its on-going process of credit assessment will protect Huntington from significant credit losses.

HUNTINGTON'S LOANS, LEASES, AND DEPOSITS ARE FOCUSED IN FIVE STATES AND ADVERSE ECONOMIC CONDITIONS IN THOSE STATES, IN PARTICULAR, COULD NEGATIVELY IMPACT RESULTS FROM OPERATIONS, CASH FLOWS, AND FINANCIAL CONDITION.

Huntington's customers with loan and/or deposit balances at December 31, 2002, were located predominantly in Ohio, Michigan, West Virginia, Indiana, and Kentucky. Because of the concentration of loans, leases, and deposits in these states, in the event of adverse economic conditions in these states, Huntington could experience more difficulty in attracting deposits and experience higher rates of loss and delinquency on its loans and leases than if the loans and leases were more geographically diversified. Adverse economic conditions and other factors may reduce demand for credit or fee-based products and could negatively affect real estate and other collateral values, interest rate levels, and the availability of credit to refinance loans at or prior to maturity.

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Additionally, loans and leases in these five states may be subject to a greater risk of default than other comparable loans and leases. In the event of adverse economic, political, or business developments or natural hazards that may affect these states, the continued financial stability of a borrower and the borrower's ability to make loan principal and interest payments or lease rental payments may be adversely affected by job loss, recession, divorce, illness, or personal bankruptcy.

CHANGES IN INTEREST RATES COULD NEGATIVELY IMPACT HUNTINGTON'S FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Huntington's results of operations depend substantially on net interest income, the difference between interest earned on interest-earning assets (such as investments, loans, and direct financing leases) and interest paid on interest-bearing liabilities (such as deposits and borrowings). Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and international economic and political conditions. Conditions such as inflation, recession, unemployment, money supply, and other factors beyond management's control may also affect interest rates. If Huntington's interest-earning assets mature or reprice more quickly than interest-bearing liabilities in a given period, a decrease in market interest rates could adversely affect net interest income. Likewise, if interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, an increase in market interest rates could adversely affect net interest income.

At December 31, 2002, approximately 66% of Huntington's earning assets, as measured by the aggregate outstanding principal amount of loans and leases,

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amortized cost of securities available for sale, and the carrying value of other earning assets, bore interest at adjustable rates or are expected to mature or reprice within one year. The remainder bore interest at fixed rates. Fixed-rate loans and leases increase Huntington's exposure to interest rate risk in a rising rate environment because interest-bearing liabilities would be subject to repricing before assets become subject to repricing. Adjustable-rate loans and leases decrease these risks associated with changes in interest rates but involve other risks, such as the inability of borrowers to make higher payments in an increasing interest rate environment. At the same time, for secured loans, the marketability of the underlying collateral may be adversely affected by higher interest rates. In a declining interest rate environment, there may be an increase in prepayments on loans as the borrowers refinance their loans at lower interest rates. Under these circumstances, Huntington's results of operations could be negatively impacted.

The forward yield curve at December 31, 2002, implied a 150 basis point increase in short-term interest rates by the end of 2003. The results of Huntington's recent sensitivity analysis indicated that net interest income would be 0.7% lower during the next twelve months if interest rates were 200 basis points higher at the end of that period than implied by the forward yield curve at December 31, 2002. Only the 200 basis point increasing rate scenario was modeled because a 200 basis point decrease in the interest rate curve was not feasible given the overall low level of interest rates. Management believes further declines in market rates would put modest downward pressure on net interest income, resulting from the implicit pricing floors in non-maturity deposits.

The net interest margin has been adversely impacted in recent months by: (1) fixed-rate consumer loan repayments being reinvested at lower market rates; (2) high repayments of residential mortgage loans and mortgage-backed securities; (3) the implicit floors in retail deposits as rates declined to historically low levels; (4) the rapid growth of lower-yielding residential adjustable-rate mortgage loans retained on the balance sheet; (5) the lower yield on the higher quality automobile loan originations, and; (6) the flattening of the yield curve. Future net interest income could be adversely affected by these factors.

Changes in interest rates also can affect the value of loans and other assets, including retained interests in securitizations, mortgage and non-mortgage servicing rights, and Huntington's ability to realize gains on the sale of assets. A portion of Huntington's earnings results from transactional income. Examples of this type of earnings result from gains on sales of loans and other real estate owned. This type of income can vary significantly from quarter-to-quarter and year-to-year based on a number of different factors, including the interest rate environment. An increase in interest rates that adversely affects the ability of borrowers to pay the principal or interest on loans and leases may lead to an increase in non-performing assets and a reduction of discount accreted into income, which could have a material adverse effect on Huntington's results of operations and cash flows.

Although fluctuations in market interest rates are neither completely predictable nor controllable, Huntington's Asset and Liability Management Committee (ALCO) meets periodically to monitor Huntington's interest rate sensitivity position and oversee its financial risk management by establishing policies and operating limits.

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IF HUNTINGTON IS UNABLE TO BORROW FUNDS THROUGH ACCESS TO CAPITAL MARKETS, IT MAY NOT BE ABLE TO MEET THE CASH FLOW REQUIREMENTS OF ITS DEPOSITORS AND BORROWERS, OR MEET THE OPERATING CASH NEEDS OF HUNTINGTON TO FUND CORPORATE EXPANSION AND OTHER ACTIVITIES.

Huntington's ALCO establishes guidelines and regularly monitors the overall liquidity position of the Bank and the parent company to ensure that various alternative strategies exist to cover unanticipated events that could affect liquidity. Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The liquidity of the Bank is used to make loans and leases and to repay deposit liabilities as they become due or are demanded by customers. The Bank's ALCO establishes policies and monitors guidelines to diversify the Bank's wholesale funding sources to avoid concentrations in any one market source. Wholesale funding sources include Federal funds purchased, securities sold under repurchase agreements, non-core deposits, and medium- and long-term debt, which includes a domestic bank note program and a Euronote program. The Bank is also a member of the Federal Home Loan Bank of Cincinnati (FHLB), which provides funding through advances to its members that are collateralized with mortgage-related assets.

Huntington maintains a portfolio of securities that can be used as a secondary source of liquidity. There are other sources of liquidity should they be needed. These sources include the sale or securitization of loans, the ability to acquire additional national market, non-core deposits, additional collateralized borrowings such as FHLB advances, the issuance of debt securities, and the issuance of preferred or common securities in public or private transactions. The Bank also can borrow through the Federal Reserve's discount window.

If Huntington were unable to access any of these funding sources when needed, it might be unable to meet the needs of its customers, which could adversely impact Huntington's financial condition, its results of operations, cash flows, and its level of regulatory-qualifying capital.

HUNTINGTON HAS SIGNIFICANT COMPETITION IN BOTH ATTRACTING AND RETAINING DEPOSITS AND IN ORIGINATING LOANS AND LEASES.

Competition is intense in most of the markets Huntington serves. Huntington competes on price and service with other banks and financial companies such as savings and loans, credit unions, finance companies, and brokerage firms. Competition could intensify in the future as a result of industry consolidation, the increasing availability of products and services from non-banks, greater technological developments in the industry, and banking reform. For example, financial services reform legislation enacted in 1999 eliminated the long-standing Glass-Steagall Act restrictions on securities activities of bank holding companies and banks. The legislation, among other things, permits securities and insurance firms to engage in banking activities under specified conditions.

MANAGEMENT MAINTAINS INTERNAL OPERATIONAL CONTROLS AND HUNTINGTON HAS INVESTED IN TECHNOLOGY TO HELP IT PROCESS LARGE VOLUMES OF TRANSACTIONS. HOWEVER, THERE CAN BE NO ASSURANCE THAT HUNTINGTON WILL BE ABLE TO CONTINUE PROCESSING AT THE SAME OR HIGHER LEVELS OF TRANSACTIONS. IF HUNTINGTON'S SYSTEM OF INTERNAL CONTROLS SHOULD FAIL TO WORK AS EXPECTED, IF ITS SYSTEMS WERE TO BE USED IN AN UNAUTHORIZED MANNER, OR IF EMPLOYEES WERE TO SUBVERT THE SYSTEM OF INTERNAL CONTROLS, SIGNIFICANT LOSSES TO HUNTINGTON COULD OCCUR.

Huntington processes large volumes of transactions on a daily basis and is exposed to numerous types of operational risk. Operational risk generally refers to the risk of loss resulting from Huntington's operations, including, but not limited to, the risk of fraud by employees or persons outside Huntington, the execution of unauthorized transactions by employees, errors

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relating to transaction processing and systems, and breaches of the internal control system and compliance requirements. This risk of loss also includes the potential legal actions that could arise as a result of the operational deficiency or as a result of noncompliance with applicable regulatory standards.

Huntington establishes and maintains systems of internal operational controls that provide management with timely and accurate information about its level of operational risk. While not foolproof, these systems have been designed to manage operational risk at appropriate, cost effective levels. Huntington has also established procedures that are designed to ensure that policies relating to conduct, ethics, and business practices are followed. From time to time, Huntington experiences losses from operational risk, including the effects of operational errors, which are recorded as non-interest expense.

Management believes that its current system of internal controls is effective. While management continually monitors and improves its system of internal controls, data processing systems, and corporate-wide processes and procedures, there can be no assurance that Huntington will not suffer such losses in the future.

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THE EXTENDED DISRUPTION OF VITAL INFRASTRUCTURE COULD NEGATIVELY IMPACT HUNTINGTON'S BUSINESS, RESULTS OF OPERATIONS, AND FINANCIAL CONDITION.

Huntington's operations depend upon, among other things, its infrastructure, including its equipment and facilities. Extended disruption of its vital infrastructure by fire, power loss, natural disaster, telecommunications failure, computer hacking or viruses, terrorist activity or the domestic and foreign response to such activity, or other events outside of Huntington's control could have a material adverse impact on the financial services industry as a whole and on Huntington's business, results of operations, cash flows, and financial condition in particular.

HUNTINGTON COULD EXPERIENCE LOSSES ON ITS RESIDUAL VALUES RELATED TO ITS AUTOMOBILE LEASE PORTFOLIO.

At December 31, 2002, Huntington had a \$3.1 billion automobile lease portfolio. Inherently, automobile lease portfolios are subject to residual risk, which arises when the market price of the leased vehicle at the end of the lease term is below the estimated residual value at the time the lease is originated. This situation arises due to a decline in used car market values.

Since October 2000 Huntington has had in place residual value insurance policies on virtually all of its leased automobiles. The first policy covers all leases originated before October 1, 2000 and has a cap on insured losses of \$120 million. A second policy covers leases originated between October 2000 and April 2002, and has a cap of \$50 million. A third policy covers originations over a three year term through April 2005 and has no cap. These policies insure against any difference that may exist between the residual value recorded at the inception of the lease and the fair value of the automobile at the end of the lease, as evidenced by Black Book valuation. However, should the market value of the automobile at the end of the lease be lower than the Black Book fair value due to certain conditions such as excess mileage or wear-and-tear on the vehicle not reimbursed by the lessee, Huntington would bear the risk.

Management believes that these residual value insurance policies effectively mitigate exposure to significant residual value declines.



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NEW, OR CHANGES IN EXISTING, TAX, ACCOUNTING, AND REGULATORY LAWS, REGULATIONS, RULES, STANDARDS, POLICIES, AND INTERPRETATIONS COULD SIGNIFICANTLY IMPACT STRATEGIC INITIATIVES, RESULTS OF OPERATIONS, CASH FLOWS, AND FINANCIAL CONDITION.

The financial services industry is extensively regulated. Federal and state banking regulations are designed primarily to protect the deposit insurance funds and consumers, not to benefit a financial company's shareholders. These regulations may sometimes impose significant limitations on operations. The significant Federal and state banking regulations that affect Huntington are described in this report under the heading "Regulatory Matters." These regulations, along with the currently existing tax, accounting, securities, insurance, and monetary laws, regulations, rules, standards, policies, and interpretations control the methods by which financial institutions conduct business, implement strategic initiatives and tax planning, and govern financial reporting and disclosures. These laws, regulations, rules, standards, policies, and interpretations are constantly evolving and may change significantly over time. Events that may not have a direct impact on Huntington, such as the bankruptcy of major U.S. companies, have resulted in legislators, regulators, and authoritative bodies, such as the Financial Accounting Standards Board, the Securities and Exchange Commission, and the Public Company Accounting Oversight Board, responding by adopting and/or proposing substantive revisions to laws, regulations, rules, standards, policies, and interpretations. The nature, extent, and timing of the adoption of significant new laws, changes in existing laws, or repeal of existing laws may have a material impact on Huntington's business and results of operations; however, it is impossible to predict at this time the extent to which any such adoption, change, or repeal would impact Huntington.

THE OCC MAY IMPOSE DIVIDEND PAYMENT AND OTHER RESTRICTIONS ON THE HUNTINGTON NATIONAL BANK (THE BANK), HUNTINGTON'S BANK SUBSIDIARY, WHICH WOULD IMPACT HUNTINGTON'S ABILITY TO PAY DIVIDENDS TO ITS SHAREHOLDERS OR REPURCHASE ITS STOCK.

The OCC is the primary regulatory agency that examines the Bank and its activities. Under certain circumstances, including any determination that the Bank's activities constitute an unsafe and unsound banking practice, the OCC has the authority by statute to restrict the Bank's ability to transfer assets, to make distributions to its shareholder, and to redeem preferred securities.

Under applicable statutes and regulations, dividends by a national bank may be paid out of current or retained net profits, but a national bank is prohibited from declaring a cash dividend on shares of its common stock out of net profits until the surplus fund equals the amount of capital stock or, if the surplus fund does not equal the amount of capital stock, until certain amounts from net profits are transferred to the surplus fund. Moreover, the prior approval of the OCC is

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required for the payment of a dividend if the total of all dividends declared by a national bank in any calendar year would exceed the total of its net profits for the year combined with its net profits for the two preceding years, less any required transfers to surplus or a fund for the retirement of any preferred securities.

Payment of dividends could also be subject to regulatory limitations if the Bank became under-capitalized for purposes of the OCC prompt corrective action regulations. Under-capitalized is currently defined as having a total

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risk-based capital ratio of less than 8.0%, a Tier 1 risk-based capital ratio of less than 4.0%, or a core capital, or leverage, ratio of less than 4.0%. The Bank's inability to pay dividends to Huntington would negatively impact Huntington's ability to pay dividends to its shareholders or to repurchase its stock.

At December 31, 2002, the Bank was in compliance with all regulatory capital requirements. As of that date, total risk-based capital ratio was 9.65%, Tier 1 risk-based capital ratio was 5.67%, and Tier 1 leverage capital ratio was 5.88%. Management intends to increase the Bank's capital ratios to exceed the well-capitalized levels under the OCC's regulations. Management cannot guarantee, however, that it will be able to achieve or maintain the capital ratios for the Bank in excess of well-capitalized levels.

THE FEDERAL RESERVE BOARD MAY REQUIRE HUNTINGTON TO COMMIT CAPITAL RESOURCES TO SUPPORT ITS BANK SUBSIDIARY.

The FRB, which examines Huntington, has a policy stating that a bank holding company is expected to act as a source of financial and managerial strength to a subsidiary bank and to commit resources to support such subsidiary bank. Under the source of strength doctrine, the FRB may require a bank holding company to make capital injections into a troubled subsidiary bank, and may charge the bank holding company with engaging in unsafe and unsound practices for failure to commit resources to such a subsidiary bank. A capital injection may be required at times when the holding company may not have the resources to provide it, and therefore may be required to borrow the funds. Any loans by a holding company to its subsidiary bank are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary bank. Moreover, in the event of a bank holding company's bankruptcy, any commitment by the holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to a priority of payment. Thus, any borrowing that must be done by the holding company in order to make the required capital injection becomes more difficult and expensive and will adversely impact the holding company's results of operations and cash flows.

Management does not foresee the need to make capital injections to its subsidiary bank under the source of strength doctrine in the foreseeable future.

HUNTINGTON'S ACQUISITIONS MAY NOT MEET INCOME EXPECTATIONS AND/OR COST SAVINGS LEVELS OR MAY NOT BE INTEGRATED WITHIN TIMEFRAMES ORIGINALLY ANTICIPATED. HUNTINGTON MAY ENCOUNTER UNFORESEEN DIFFICULTIES, INCLUDING UNANTICIPATED INTEGRATION PROBLEMS AND BUSINESS DISRUPTION IN CONNECTION WITH ITS ACQUISITIONS. ACQUISITIONS COULD ALSO DILUTE STOCKHOLDER VALUE AND ADVERSELY AFFECT OPERATING RESULTS.

Huntington may acquire or make investments in other businesses, technologies, services, or products. The process of integrating any acquired business, technology, service, or product into its operations may result in unforeseen operating difficulties and expenditures. Integration of an acquired company also may consume considerable management time and attention, which could otherwise be available for ongoing development of the business. The expected benefits of any acquisition may not be realized. Moreover, Huntington may be unable to identify, negotiate, or finance future acquisitions successfully. Future acquisitions could result in potentially dilutive issuances of equity securities or the incurrence of debt, contingent liabilities, or amortization expenses.

IF EITHER OF HUNTINGTON'S REAL ESTATE INVESTMENT TRUST (REIT) AFFILIATES FAIL TO QUALIFY AS A REIT, HUNTINGTON WILL BE SUBJECT TO A HIGHER CONSOLIDATED EFFECTIVE TAX RATE.

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Huntington Preferred Capital, Inc. (HPCI) and Huntington Preferred Capital II, Inc. (HPC-II) operate as REITs for federal income tax purposes. HPCI and HPC-II are consolidated subsidiaries of Huntington that were established to acquire, hold, and manage mortgage assets and other authorized investments to generate net income for distribution to their shareholders. Qualification as a REIT involves application of specific provisions of the Internal Revenue Code relating to income and asset tests. A REIT must satisfy six asset tests quarterly: (1) 75% of the value of the REIT's total assets must consist of real estate assets, cash and cash items, and government securities; (2) not more than 25% of the value of the REIT's total assets may consist of securities, other than those includible under the 75% test; (3) not more than 5% of the value of its total assets may consist of securities of any one issuer, other than those securities includible under the 75% test or securities of taxable REIT subsidiaries; (4) not more than 10% of the outstanding voting power of any one issuer may be held, other than those securities includible under the 75% test or securities of taxable REIT subsidiaries; (5) not more than

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10% of the total value of the outstanding securities of any one issuer may be held, other than those securities includible under the 75% test or securities of taxable REIT subsidiaries; and (6) a REIT cannot own securities in one or more taxable REIT subsidiaries which comprise more than 20% of its total assets. Also, a REIT must annually satisfy two gross income tests: (1) 75% of its gross income must be from qualifying income closely connected with real estate activities; and (2) 95% of its gross income must be derived from sources qualifying for the 75% test plus dividends, interest and gains from the sale of securities. At December 31, 2002, HPCI and HPC-II met all REIT qualifying tests.

If these REIT affiliates fail to meet any of the required provisions for REITs, HPCI or HPC-II will no longer qualify as a REIT and the resulting tax consequences would increase Huntington's effective tax rate.

HUNTINGTON COULD BE HELD RESPONSIBLE FOR ENVIRONMENTAL LIABILITIES OF PROPERTIES ACQUIRED THROUGH FORECLOSURE OF LOANS SECURED BY REAL ESTATE.

In the event that Huntington is forced to foreclose on a defaulted commercial mortgage and/or residential mortgage loan to recover its investment in the mortgage loan, Huntington may be subject to environmental liabilities in connection with the underlying real property, which could exceed the value of the real property. Although Huntington exercises due diligence to discover potential environmental liabilities prior to the acquisition of any property through foreclosure, hazardous substances or wastes, contaminants, pollutants, or their sources may be discovered on properties during Huntington's ownership or after a sale to a third party. There can be no assurance that Huntington would not incur full recourse liability for the entire cost of any removal and clean-up on an acquired property, that the cost of removal and clean-up would not exceed the value of the property, or that Huntington could recover any of the costs from any third party.

HUNTINGTON'S FINANCIAL STATEMENTS MUST CONFORM WITH ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN THE UNITED STATES (GAAP), WHICH REQUIRE MANAGEMENT TO MAKE ESTIMATES AND ASSUMPTIONS THAT AFFECT AMOUNTS REPORTED IN THE FINANCIAL STATEMENTS. ACTUAL RESULTS COULD DIFFER FROM THOSE ESTIMATES.

The preparation of Huntington's financial statements requires management to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in its financial statements. An accounting estimate requires assumptions about

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uncertain matters that could have a material effect on the financial statements of Huntington if results differ in amount or timing from the estimates used. Huntington's financial statements include estimates related to accruals of income and expenses and determination of fair values or carrying values of certain, but not all, assets and liabilities. These estimates are based on information available to management at the time the estimates are made. Factors involved in these estimates could change in the future leading to a change of those estimates, which could be material to Huntington's results of operations or financial condition.

IF HUNTINGTON'S CREDIT RATING WERE DOWNGRADED, ITS ABILITY TO ACCESS FUNDING SOURCES MAY BE NEGATIVELY IMPACTED OR ELIMINATED AND HUNTINGTON'S LIQUIDITY AND THE MARKET PRICE OF ITS COMMON STOCK COULD BE ADVERSELY IMPACTED.

At December 31, 2002, Huntington's and the Bank's credit ratings are as follows:

|                                  | Senior<br>Unsecured Notes<br>----- | Subordinated<br>Notes<br>----- | Short<br>Term<br>---- |
|----------------------------------|------------------------------------|--------------------------------|-----------------------|
| Moody's Investors Service(1)     |                                    |                                |                       |
| Huntington                       | A2                                 | A3                             | P1                    |
| The Bank                         | A1                                 | A2                             | P1                    |
| Standard & Poor's Corporation(2) |                                    |                                |                       |
| Huntington                       | A-                                 | BBB+                           | A2                    |
| The Bank                         | A                                  | A-                             | A1                    |
| Fitch Ratings                    |                                    |                                |                       |
| Huntington                       | A                                  | A-                             | F1                    |
| The Bank                         | A                                  | A-                             | F1                    |

(1) In September 2000, the outlook was changed from "stable" to "negative".

(2) In July 2001, the outlook was changed from "stable" to "negative".

Huntington relies on certain funding sources such as large corporate deposits, public fund deposits, federal funds, Euro deposits, FHLB advances, and bank notes. Although not contractually tied to credit ratings, Huntington's ability to access these funding sources may be impacted by negative changes in credit ratings. In the case of public funds or FHLB

advances, a credit downgrade also may trigger a requirement that Huntington pledge additional collateral against outstanding borrowings.

A downgraded credit rating by any of the three credit rating agencies could negatively affect Huntington's common stock price and the timing of the pass through of cash flows from obligors to its securitization trusts would be accelerated. In addition, if the unsecured senior debt of the Bank falls below BBB+ or Baal, a Servicer Downgrade Event automatically occurs, which will

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trigger an early amortization event in Huntington largest securitization. At that point, Huntington would no longer be permitted to sell additional loans to the trust.

Huntington currently provides letters of credit for approximately \$600 million of taxable and tax-exempt notes and bonds. Huntington Capital Corporation (HCC), a consolidated subsidiary of Huntington, acts as the remarketing agent for approximately \$500 million of the outstanding issues. These obligations are currently owned by a variety of money market funds that have the right to put these bonds back to HCC for remarketing every seven days. A lower credit rating could impact HCC's ability to remarket these instruments. A short-term rating downgrade may cause these obligations to be put back to HCC for subsequent remarketing or inclusion into HCC holdings. Letter of credit issuance for the purpose of credit enhancement of bond issues may be impacted.

### GUIDE 3 INFORMATION

Information required by Industry Guide 3 relating to statistical disclosure by bank holding companies is contained in the information incorporated by reference in response to Items 7 and 8 of this report.

### AVAILABLE INFORMATION

Huntington makes available free of charge on its Internet website, [www.huntington.com](http://www.huntington.com), its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and, if applicable, amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, in portable document format (PDF) typically within three business days after Huntington electronically files such reports with, or furnishes them to, the SEC. Huntington does not provide the reports on its website on the same day it electronically files such reports with, or furnishes them to, the SEC because Huntington desires to provide the reports on its website in portable document format (PDF) and its current provider typically needs three business days to convert the reports into PDF and post them on Huntington's website. During the period between the date on which Huntington electronically files a report with, or furnishes it to, the Securities and Exchange Commission and the date on which Huntington posts the PDF of the report on its website, Huntington will provide an electronic or paper copy of such report free of charge upon request.

### ITEM 2: PROPERTIES

The headquarters of Huntington and its lead subsidiary, The Huntington National Bank, are located in the Huntington Center, a thirty-seven-story office building located in Columbus, Ohio. Of the building's total office space available, Huntington leases approximately 39%. The lease term expires in 2015, with nine five-year renewal options for up to 45 years but with no purchase option. The Huntington National Bank has an equity interest in the entity that owns the building. Huntington's other major properties consist of a thirteen-story and a twelve-story office building, both of which are located adjacent to the Huntington Center; a twenty-one story office building, known as the Huntington Building, located in Cleveland, Ohio; an eighteen-story office building in Charleston, West Virginia; a three-story office building located in Holland, Michigan; a 470,000 square foot Business Service Center in Columbus, Ohio, which serves as Huntington's primary operations and data center; The Huntington Mortgage Group's building, located in the greater Columbus area; an office complex located in Troy, Michigan; and two data processing and operations centers located in Ohio. The office buildings above serve as regional administrative offices occupied predominantly by Huntington's Regional and Private Financial Group lines of business. The Dealer Sales line of business is primarily located in a three-story office building located in Columbus Ohio. Of these properties, Huntington owns the thirteen-story and twelve-story office

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buildings, and the Business Service Center. All of the other major properties are held under long-term leases. In 1998, Huntington entered into a sale/leaseback agreement that included the sale of 52 of its locations. The transaction included a mix of branch banking offices, regional offices, and operational facilities, including certain properties described above, which Huntington will continue to operate under a long-term lease.

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### ITEM 3: LEGAL PROCEEDINGS

Information required by this item is set forth in Note 23 of Notes to Consolidated Financial Statements beginning on page 100 of this report.

### ITEM 4: SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

## Part II

### ITEM 5: MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED SHAREHOLDER MATTERS

The common stock of Huntington Bancshares Incorporated is traded on the NASDAQ Stock Market under the symbol "HBAN". The stock is listed as "HuntgBcshr" or "HuntBanc" in most newspapers. As of February 28, 2003, Huntington had 29,894 shareholders of record.

Information regarding the high and low sale prices of Huntington Common Stock and cash dividends declared on such shares, as required by this item, is set forth in Table 24 entitled "Quarterly Stock Summary, Key Ratios and Statistics, and Capital Data" on page 51 of this report. Information regarding restrictions on dividends, as required by this item, is set forth in Item 1 "Business-Regulatory Matters-Dividend Restrictions" on page 5 and in Notes 18 and 26 of Notes to Consolidated Financial Statements beginning on pages 92 and 104, respectively, of this report.

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### ITEM 6: SELECTED FINANCIAL DATA

TABLE 1 - SELECTED FINANCIAL DATA

| (in thousands of dollars,<br>except per share amounts) | YEAR ENDED DECEMBER |              |              |
|--|---------------------|--------------|--------------|
|  | 2002                | 2001         | 2000         |
| SUMMARY OF OPERATIONS                                  |                     |              |              |
| Total interest income                                  | \$ 1,293,195        | \$ 1,654,789 | \$ 1,833,388 |

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|   |               |               |               |
|---|---------------|---------------|---------------|
| Total interest expense                  | 543,621       | 939,501       | 1,163,278     |
|   | -----         | -----         | -----         |
| Net interest income                     | 749,574       | 715,288       | 670,110       |
|   | -----         | -----         | -----         |
| Provision for loan and lease losses     | 194,426       | 257,326       | 61,464        |
| Securities gains                        | 4,902         | 723           | 37,101        |
| Gain on sale of Florida operations      | 182,470       | --            | --            |
| Merchant Services gain                  | 24,550        | --            | --            |
| Gains on sale of credit card portfolios | --            | --            | --            |
| Non-interest income                     | 1,129,782     | 1,199,219     | 1,086,101     |
| Non-interest expense                    | 1,325,174     | 1,482,470     | 1,283,131     |
| Restructuring charges                   | 48,973        | 79,957        | --            |
|   | -----         | -----         | -----         |
| Income before income taxes              | 522,705       | 95,477        | 448,717       |
| Income taxes                            | 198,974       | (39,319) (1)  | 126,299       |
|   | -----         | -----         | -----         |
| Net income                              | \$ 323,731    | \$ 134,796    | \$ 322,418    |
|   | =====         | =====         | =====         |
| PER COMMON SHARE (2)                    |               |               |               |
| Net income                              |               |               |               |
| Basic                                   | \$ 1.34       | \$ 0.54       | \$ 1.30       |
| Diluted                                 | 1.33          | 0.54          | 1.29          |
| Cash dividends declared                 | 0.64          | 0.72          | 0.76          |
| Book value at year-end                  | 9.41          | 9.34          | 9.32          |
| BALANCE SHEET HIGHLIGHTS                |               |               |               |
| Total assets at year-end                | \$ 27,432,381 | \$ 28,416,945 | \$ 28,436,295 |
| Total long-term debt at year-end (3)    | 788,678       | 927,330       | 845,976       |
| Average long-term debt (3)              | 898,128       | 860,637       | 810,543       |
| Average shareholders' equity            | 2,215,776     | 2,328,491     | 2,251,530     |
| Average total assets                    | 25,923,138    | 28,076,725    | 28,659,977    |
| KEY RATIOS AND STATISTICS               |               |               |               |
| MARGIN ANALYSIS--AS A %                 |               |               |               |
| OF AVERAGE EARNING ASSETS (4)           |               |               |               |
| Interest Income                         | 6.23%         | 7.58%         | 8.13%         |
| Interest Expense                        | 2.61          | 4.29          | 5.13          |
|   | -----         | -----         | -----         |
| NET INTEREST MARGIN                     | 3.62%         | 3.29%         | 3.00%         |
|   | =====         | =====         | =====         |
| Return on average assets                | 1.25%         | 0.48%         | 1.12%         |
| Return on average shareholders' equity  | 14.6          | 5.8           | 14.3          |
| Efficiency ratio                        | 70.2          | 75.0          | 70.5          |
| Dividend payout ratio (5)               | 48.2          | 134.5         | 58.8          |
| Average shareholders' equity to         |               |               |               |
| average assets                          | 8.55          | 8.29          | 7.86          |
| Tangible equity to assets (period-end)  | 7.25          | 5.88          | 5.72          |
| Tier I risk-based capital ratio         | 8.34          | 7.02          | 7.13          |
| Total risk-based capital ratio          | 11.25         | 10.07         | 10.29         |
| Tier I leverage ratio                   | 8.51%         | 7.16%         | 6.85%         |
| OTHER DATA                              |               |               |               |
| Full-time equivalent employees          | 8,177         | 9,743         | 9,693         |
| Domestic banking offices                | 343           | 481           | 508           |

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- (1) Reflects a \$32.5 million reduction related to the issuance of \$400 million of REIT subsidiary preferred stock, of which \$50 million was sold to the public.
- (2) Adjusted for stock splits and stock dividends, as applicable.
- (3) Excludes capital securities and Federal Home Loan Bank advances.
- (4) Presented on a fully taxable equivalent basis assuming a 35% tax rate.
- (5) Based on diluted earnings per share.

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### ITEM 7: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### INTRODUCTION

Huntington Bancshares Incorporated (Huntington) is a multi-state diversified financial services company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through its subsidiaries, Huntington is engaged in providing full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, and discount brokerage services, as well as underwriting credit life and disability insurance, and selling other insurance and financial products and services. Huntington's banking offices are located in Ohio, Michigan, Indiana, Kentucky, and West Virginia. Selected financial services are also conducted in other states including Arizona, Florida, Georgia, Maryland, New Jersey, Pennsylvania, and Tennessee. Huntington also has a foreign office in the Cayman Islands and a foreign office in Hong Kong. The Huntington National Bank (the Bank) is Huntington's only bank subsidiary.

The following discussion and analysis provides investors and others with information that management believes to be necessary for an understanding of Huntington's financial condition, changes in financial condition, results of operations, and cash flows, and should be read in conjunction with the financial statements, notes, and other information contained in this document.

#### FORWARD-LOOKING STATEMENTS

This report, including Management's Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements about Huntington. These include descriptions of products or services, plans, or objectives of management for future operations, and forecasts of revenues, earnings, cash flows, or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts.

By their nature, forward-looking statements are subject to numerous assumptions, risks, and uncertainties. A number of factors could cause actual conditions, events, or results to differ significantly from those described in the forward-looking statements. These factors include, but are not limited to, those set forth under the heading "Business Risks" included in Item 1 of this report and other factors described from time to time in other filings with the Securities and Exchange Commission.

Management encourages readers of this report to understand forward-looking statements to be strategic objectives rather than absolute



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forecasts of future performance. Forward-looking statements speak only as of the date they are made. Huntington does not update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events.

### RESTATEMENTS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

#### AMENDMENT NO. 1

Huntington restated its financial condition and results of operations in its Amendment No. 1 to its Form 10-K filed on May 20, 2003, to reclassify certain automobile leases from the direct financing lease method to the operating lease method of accounting.

The appropriate classification of automobile leases as operating leases or direct financing leases under Statement of Financial Accounting Standards (Statement) No. 13, Accounting for Leases, can be impacted by residual value insurance coverage. Since October 2000, Huntington has had residual value insurance coverage on its entire automobile lease portfolio to protect it from the risk of loss resulting from declines in used car prices. Such losses arise if the market value of the automobile at the end of the lease term is less than the residual value embedded in the original lease contract. Management believes these policies effectively protect Huntington from the risk of declining used car prices. In April 2003, management determined that, due to provisions in certain of its residual value insurance policies, the leases covered by these policies would not qualify as direct financing leases.

For leases originated prior to May 2002, the residual value insurance policies contain aggregate loss caps. The residuals insured under these policies are not considered guaranteed, and, accordingly, the related leases fail to qualify as direct financing leases under Statement No. 13. As a result, leases originated prior to May 2002 have been reclassified as operating leases for all periods presented. As of December 31, 2002, \$2.2 billion of such leases, net of accumulated depreciation, are reflected in the Consolidated Balance Sheets as operating lease assets. All leases originated since April 2002 are covered under a new residual value insurance policy (the "New Policy") which insures the full residual value of each vehicle and includes no aggregate loss cap. Leases with residual gains are netted with leases with residual losses when claims are settled. The netting provision of the New Policy precluded Huntington from determining the amount of the

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guaranteed residual of any individual leased asset within the portfolio at lease inception. Thus, the related leases failed to qualify as direct financing leases. Huntington has amended the New Policy, retroactive to April 2002, by adding an endorsement that adds a level of insurance sufficient to meet the criteria as a residual value guarantee pursuant to Statement No. 13, on an individual lease-by-lease basis, with no netting provisions. In addition, Huntington continues to maintain insurance coverage that insures the full value of the leased residuals. Accordingly, and in reliance on guidance furnished by the Securities and Exchange Commission in its announcement at the Financial Accounting Standards Board Emerging Issues Task Force meeting on May 15, 2003, all leases covered under the New Policy, as amended, are now appropriately classified as direct financing leases in the accompanying financial statements. As of December 31, 2002, \$0.9 billion of such leases were included in loans and leases in the Consolidated Balance Sheets. It is management's intention to insure the residuals associated with future originations under the New Policy, as amended, and to classify such new originations as direct financing leases.

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The impact of this restatement also affected the Consolidated Income Statements. Under the direct financing lease accounting method, interest income is recognized on leases on a "level-yield" or interest method that ascribes a portion of each lease payment to interest income, resulting in a constant rate of interest over the life of the lease. The remaining portion of each payment amortizes the net investment in the lease such that at the end of the lease term, the net investment equals the residual value as determined at the inception of the lease. Under operating lease accounting, lease payments are recorded as rental income, a component of Operating lease income in the Non-interest income section of the Consolidated Income Statements. Depreciation expense is recorded on a straight-line basis over the term of the lease from the cost of the automobile at the inception of the lease to the estimated residual value at the end of the lease term. Depreciation expense is included in Operating lease expense in the Non-interest expense section of the Consolidated Income Statement. Depreciation expense is adjusted prospectively at any time during the lease term when the estimated market value of the automobile at the end of the lease term changes. Upon disposition, a gain, reflected in Non-interest income, or a loss, reflected in Non-interest expense, is recorded for any difference between the net book value of the lease and the proceeds from the disposition of the automobile.

Over the term of the lease, the cash flows, the timing of the cash flows, and total income recognized are identical under either accounting method. One significant difference between the two methodologies is the timing of income recognition. Under operating lease accounting, less income is recognized in the first half of the lease and more income is recognized in the second half than under direct financing lease accounting.

Another significant difference between the direct financing lease method and the operating lease method of accounting is the recognition of credit loss expense. Credit losses occur when a lease is terminated early because the lessee fails to make the required lease payments. These credit-generated terminations result in Huntington taking possession of the automobile earlier than expected. When this occurs, the market value of the automobile may be less than Huntington's book value, resulting in a loss upon sale or write down to market value while the vehicle is pending sale. Under the direct financing lease accounting method, such losses are charged against an allowance for loan and lease losses that is established at the inception of the lease and is adjusted periodically as necessary through provision expense. Under operating lease accounting, the lease is not treated like a loan, but as a depreciable non-interest earning asset. Therefore, no allowance for loan and lease losses is established. As such, early termination losses are recognized as a component of Operating lease expense in the Non-interest expense section of the Consolidated Income Statements.

The fact that part of the auto lease portfolio is accounted for as operating leases, with the remainder, including all future production, being accounted for as direct financing leases, will impact the comparability of Huntington's financial statements between reporting periods. As leases originated before May 2002 accounted for as operating leases run off, and as new originations are accounted for as direct financing leases, the level of operating lease income and operating lease expense will decline over future reporting periods while the level of interest income associated with direct financing leases will increase. Additionally, management will increase the provision for loan and lease losses, as appropriate, to provide the necessary level of reserves for new direct financing lease originations. Balance sheet classifications will also be impacted as the run off of the operating leases originated before the New Policy, as amended, reduces non-interest earning assets while the new direct financing lease originations covered under the New Policy, as amended, increase loans and leases.

AMENDMENT NO. 2

Huntington has voluntarily corrected and restated its earnings in this Amendment No. 2 to its Annual Report on Form 10-K/A (Amendment No. 2) to correct for timing errors in the recognition of certain revenues and expenses. Specifically, Amendment No. 2 includes the following corrections:

- o Huntington previously did not defer loan and lease origination fees and certain expenses, but rather recognized the net amount in the period of origination. This restatement applies, on a retroactive basis, deferral accounting for loan and lease origination fees and costs. The impact of the restatement decreased total loans and direct financing leases, operating lease assets, accrued expenses and other liabilities, retained earnings, net interest income, operating lease income, mortgage banking income, other non-interest income, personnel costs, and other non-interest expense.
- o Huntington previously amortized the loan referral fees paid to automobile dealers (dealer premium) on a straight-line basis. As a result of this restatement, Huntington is now amortizing these fees to interest income using methods that closely approximate the results under the interest method. The impact of the restatement reduced the amount of dealer premium included in automobile loans and leases, reduced interest income on indirect loans and leases, and increased gains on sales and securitizations of loans.
- o Huntington previously deferred sales commissions paid to employees for the origination of deposits and amortized these payments to interest expense over the expected life of the deposit. In this restatement, Huntington is recognizing the expense on these sales commissions when the deposits were originated and commissions were earned. The impact of the restatement decreased the interest expense on deposits, increased service charges on deposit accounts, and increased personnel costs.
- o Huntington offers its customers the ability to forego the payment of origination fees at inception of a mortgage loan in exchange for a higher interest rate over the life of the loan. Huntington had previously recorded origination fees on such loans held for investment at inception. A loan premium was recognized and amortized as a reduction of interest income on mortgage loans held for investment. The impact of restatement reversed the loan premiums that were recognized as mortgage banking income and increased the interest income recognized on mortgage loans held for investment.
- o Prior to 2002, Huntington recognized, in the year incurred, the expenses or gains for pension settlements, which are actuarially determined expenses or gains related to lump-sum benefit payments paid to individuals who voluntarily or involuntarily retire earlier than their expected retirement date or to individuals who voluntarily or involuntarily separate from Huntington. The expense for 2002 pension settlements was deferred to be recognized over a subsequent eight year period. As part of the restatement, Huntington recognized this expense consistent with years prior to 2002, which increased other liabilities and increased personnel costs in the fourth quarter of 2002.
- o Huntington previously recorded revenue from the sale of a contingent

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automobile debt cancellation product by allocating a fixed portion of the proceeds from each sale to revenue and reserves. The impact of the restatement increased the amount of the reserve to cover claim losses on the products purchased by customers, increased other liabilities, and increased other non-interest expenses.

- o Huntington previously recorded tax consulting expenses as a component of income tax expense. The impact of the restatement reclassified those expenses to professional services and had no impact on net income.
- o In 1998, Huntington entered into a sale-leaseback transaction. Huntington recognized gains in 1998 and in 1999 as a reduction in occupancy expense above the amounts that should have been recognized under a normal amortization schedule. The impact of the restatement increased accrued expenses and other liabilities and decreased retained earnings and occupancy expense.
- o In 1998, Huntington marked to market the ineffective portion of an interest rate swap associated with a fixed rate subordinated debt offering initiated in 1992. The swap was subsequently sold in 2000. The restatement marks to market the ineffective portion of the interest rate swap (i.e., the excess notional amount of the swap) for all periods prior to 1998 and then annually through 2000. The restatement increased income prior to 1998, reduced income in 1998 and 1999, and increased income in 2000, but had no cumulative impact on retained earnings.

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- o In 2001, Huntington negotiated a reduction in expenses on Bank Owned Life Insurance which resulted in an increase in the cash surrender value of the policies at year end 2001, but did not recognize the resulting income until 2002. The restatement corrects the timing error by increasing income in 2001 and reducing income in 2002 by the same amount. There was no cumulative effect impact on retained earnings.

The following chart reflects the Amendment No. 2 impact on net income and earnings per share as well as the cumulative effect on retained earnings:

| (in thousands)  | Cumulative<br>Effect on<br>Retained<br>Earnings at<br>Dec. 31, '02 | Impact on Net Income             |            |             |             |
|---|--|----------------------------------|------------|-------------|-------------|
|   |  | Twelve Months Ended December 31, |            |             |             |
|   |  | 2002                             | 2001       | 2000        | 1999        |
| Deferral accounting for loan and lease origination fees and costs | \$ (54,423)  | \$ (5,467)                       | \$ (9,389) | \$ (12,148) | \$ (14,659) |
| Automobile loan referral fees                                     | (12,802)   | 1,300                            | --         | 1,760       | (2,380)     |
| Commissions on deposit account originations                       | (9,856)  | 1,726                            | (1,582)    | (1,571)     | (2,709)     |
| Mortgage loan origination fees                                    | (4,084)  | (2,490)                          | (458)      | 905         | (2,041)     |

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|                                      |              |            |             |             |             |
|--------------------------------------|--------------|------------|-------------|-------------|-------------|
| Pension settlements                  | (2,193)      | (2,193)    | --          | --          | --          |
| Debt cancellation insurance reserves | (7,700)      | (821)      | (2,506)     | (2,314)     | (963)       |
| Tax consulting expenses              | --           | --         | --          | --          | --          |
| Deferred gain on Sale/leaseback      | (9,644)      | 1,494      | 479         | 446         | (6,350)     |
| Interest rate swap                   | --           | --         | --          | 2,644       | (2,644)     |
| Bank Owned Life Insurance            | --           | (2,882)    | 2,882       | --          | --          |
|                                      | -----        | -----      | -----       | -----       | -----       |
| Total                                | \$ (100,702) | \$ (9,333) | \$ (10,574) | \$ (10,278) | \$ (31,746) |
|                                      | =====        | =====      | =====       | =====       | =====       |
| Impact on earnings per share:        |              |            |             |             |             |
| Basic                                |              | \$ (0.03)  | \$ (0.04)   | \$ (0.04)   | \$ (0.13)   |
| Diluted                              |              | \$ (0.03)  | \$ (0.04)   | \$ (0.04)   | \$ (0.12)   |

Further information regarding the impact of these restatements to Huntington's results of operations and financial condition can be found in Notes 3 and 4 to the consolidated financial statements. Amendment No. 2 also provides additional disclosures about the release of restructuring reserves established in 1998 and 2001 and about certain items of non-interest expense in the fourth quarter of 2002.

CRITICAL ACCOUNTING POLICIES

Note 1 to the consolidated financial statements included in this report lists significant accounting policies used in the development and presentation of Huntington's financial statements. This discussion and analysis, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors that are necessary for an understanding and evaluation of the organization, its financial position, results of operations, and cash flows.

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USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires Huntington's management to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in its financial statements. An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements of Huntington if a different amount within a range of estimates were used or if estimates changed from period to period. Readers of this report should understand that estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from when those estimates were made. Huntington's management has identified the following as the most significant accounting estimates and their related application:

- o Estimated credit losses inherent in the loan portfolio for the establishment of the allowance for loan losses, including estimated future contractual

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cash flows of certain commercial and commercial real estate loans for evaluation of impairment of loans,

- o Estimated fair values of loan servicing rights and retained interests in securitizations, including estimates of amounts and timing of future cash flows of loans, cash flows for costs of servicing these loans, amounts and timing of credit losses and prepayments of principal, and appropriate discount rate, for the initial recognition of these assets, amount of amortization that is recognized, and the assessment of these assets periodically for impairment,
- o Estimated discount rate, the expected return on retirement plan assets, the rate of compensation expense increase, and the health care cost trend rates used in determining Huntington's projected benefit obligations, the fair value of retirement and other plan assets, and the related benefit cost,
- o Estimated fair values of Huntington's businesses that were used by management periodically to assess goodwill and other intangibles for impairment, and
- o Estimated fair value for all derivative financial instruments used to hedge fair values or cash flows.

### SPECIAL PURPOSE ENTITIES (SPEs)

Huntington established two securitization trusts, or SPEs, in 2000. These two trusts had total assets of approximately \$1.2 billion and \$1.3 billion at December 31, 2002 and 2001, respectively. In the securitization transactions, indirect automobile loans that Huntington originated were sold to these trusts. Under current GAAP, these trusts are not required to be consolidated in Huntington's financial statements. As such, the loans and the debt within the trusts are not included on Huntington's balance sheets at December 31, 2002 and 2001. See Note 11 to the consolidated financial statements for more information regarding securitized loans.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities. This Interpretation of Accounting Research Bulletin No. 51 (ARB 51), Consolidated Financial Statements, addresses consolidation by business enterprises where ownership interests in an entity may vary over time or, in many cases, special-purpose entities (SPEs). To be consolidated for financial reporting, these entities must have certain characteristics. ARB 51 requires that an enterprise's consolidated financial statements include subsidiaries in which the enterprise has a controlling financial interest. This Interpretation requires existing unconsolidated variable interest entities to be consolidated by their primary beneficiaries if the entities do not effectively disperse risks among parties involved. An enterprise that holds significant variable interests in such an entity, but is not the primary beneficiary, is required to disclose certain information regarding its interests in that entity. This Interpretation applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds an interest that it acquired before February 1, 2003. It also applies immediately to variable interest entities created after January 31, 2003, and to variable interest entities in which an enterprise obtains an interest after that date. This Interpretation may be applied (1) prospectively with a cumulative-effect adjustment as of the date on which it is first applied, or (2) by restating previously issued financial statements for one or more years with a cumulative-effect adjustment as of the beginning of the first year restated.

Huntington is reviewing the implications of Interpretation No. 46 and is considering the adoption methods permitted. Management believes the only material impact of adoption will be the consolidation of one of the

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securitization trusts formed in 2000. The consolidation of that securitization trust will involve the recognition of the trust's net assets, which, at December 31, 2002, included \$1,017 million of indirect automobile loans, \$100 million of cash, and \$1,000 million of secured debt obligations with an interest rate based on commercial paper rates. In addition to other adjustments and considerations, adoption will also eliminate the retained interest in that securitization trust and its servicing asset related to the loans in the trust, with carrying values at the end of 2002 of \$152 million and \$12 million, respectively. The impact to Huntington's equity and results of operations will depend on the method of transition adopted under this new interpretation. Huntington will adopt this new standard effective with the beginning of the third quarter of 2003.

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### DERIVATIVES AND OTHER OFF BALANCE SHEET ARRANGEMENTS

Huntington uses a variety of derivatives, principally interest rate swaps, in its asset and liability management activities to mitigate the risk of adverse interest rate movements on either cash flows or market value of certain assets and liabilities.

Like other financial organizations, Huntington uses various commitments in the ordinary course of business that, under GAAP, are not recorded in the financial statements. Specifically, Huntington makes various commitments to extend credit to customers, to sell loans, and to maintain obligations under operating-type noncancelable leases for its facilities.

Derivatives are discussed under the "Interest Rate Risk Management" section of this report and in Note 20 to the consolidated financial statements. Information regarding commitments can be found in Note 23 to the consolidated financial statements.

### RELATED PARTY TRANSACTIONS

Various directors and executive officers of Huntington, and entities affiliated with those directors and executive officers, are customers of Huntington's subsidiaries. All such transactions with Huntington's directors and executive officers and their affiliates are conducted in the ordinary course of business under normal credit terms, including interest rate and collateralization, and do not represent more than the normal risk of collection. At December 31, 2002 and 2001, the total amount of their indebtedness to Huntington was \$95.6 million and \$133.8 million, respectively. A summary of the aggregate activity of this indebtedness can be found in Note 10 to the consolidated financial statements. All other related party transactions, including those reported in Huntington's 2003 Proxy Statement and transactions subsequent to December 31, 2002, were considered immaterial to its financial condition, results of operations, and cash flows.

### COMMON SHARE REPURCHASE PROGRAMS

In February 2002, the Board of Directors authorized a share repurchase program for up to 22 million shares and canceled the previously existing authorization. Under this authorization, a total of 19.2 million shares were repurchased at a cost of \$370.0 million through the end of December 2002. An additional 0.2 million shares were repurchased in early January 2003, bringing total shares repurchased under this authorization to 19.4 million shares. In mid-January 2003, the Board of Directors approved a new share repurchase authorization for up to 8 million shares, canceling the 2.6 million shares

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remaining under the February 2002 authorization. Huntington expects to use this new authorization to complete the purchase of the 2.6 million shares remaining for repurchase under the prior authorization. Repurchases of shares will be made from time to time as deemed appropriate and will be reserved for reissue in connection with Huntington's dividend reinvestment and employee benefit plans, as well as for acquisitions and other corporate purposes.

### SIGNIFICANT CREDIT ACTIONS

In the fourth quarter of 2002, Huntington initiated two credit actions associated with commercial and commercial real estate loans. The first was the sale of \$47.2 million in non-performing assets with \$21.4 million of related charge-offs. The second action was the full charge-off of a \$29.9 million credit exposure to a single health care finance company. This credit was identified as a non-performing loan and subsequently charged-off, all within the fourth quarter of 2002. These credit actions had no earnings impact, as existing loss reserve levels were sufficient to absorb the combined \$51.3 million in charge-offs. As a result, the allowance for loan and lease losses as a percentage of total loans and leases at December 31, 2002, declined to 1.81% from 2.08% at September 30, 2002, and the non-performing asset (NPA) coverage ratio (loan and lease loss reserve as a percent of NPAs) improved to 246% from 173% at the end of the third quarter.

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### SUMMARY DISCUSSION OF RESULTS

Huntington reported net income of \$323.7 million, or \$1.33 per common share (diluted), in 2002, compared with \$134.8 million, or \$0.54 per common share, in 2001, and \$322.4 million, or \$1.29 per common share, in 2000. Return on average common equity (ROE) and average assets (ROA) for 2002 were 14.6% and 1.25%, respectively, compared with 5.8% and 0.48%, respectively, in 2001, and 14.3% and 1.12%, respectively, in 2000. See Table 1 entitled Selected Financial Data and Table 2 for Huntington's annual income statements for the recent five years.

### 2002 VERSUS 2001 PERFORMANCE

The \$188.9 million increase in earnings (\$427.2 million pre-tax) related to a combination of items that benefited 2002 performance versus 2001. These items primarily related to the strategic restructuring announced in 2001 and included pre-tax gains in 2002 of \$182.5 million and \$24.6 million associated with the sale of the Florida banking operations and restructuring of Merchant Services, respectively, \$115.2 million pre-tax in additional provision for loan losses in 2001, a \$31.0 million pre-tax reduction in restructuring charges, and a \$16.4 million pre-tax reduction in the net loss on results of operations from the sold Florida banking and insurance operations. Results for 2001 reflected a \$32.5 million tax benefit related to the issuance of \$400 million of REIT subsidiary preferred stock, of which \$50 million was sold to the public. Excluding the impact of these items, as well as the net earnings impact from the sold Florida banking and insurance operations from both 2002 and 2001, net income in 2002 would have been \$279.7 million, up \$32.7 million, or 13%, from the prior year (See Table 25).

Net interest income on a fully taxable equivalent basis increased \$33.1 million, or 5%, reflecting a \$1.1 billion, or 5%, decline in average earning assets more than offset by a 33 basis point, or an effective 10%, increase in the net interest margin to 3.62% from 3.29%. The decline in average earning



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assets reflected a \$0.7 billion, or 4%, decline in average loans and leases primarily due to the sale of the Florida banking operations, as well as the planned run-off of lower-margin investment securities and other earning assets. Excluding the impact of the sold Florida banking operations from 2002 and 2001, net interest income on a fully taxable equivalent basis increased \$105.7 million, or 17%, reflecting a \$1.2 billion, or 6%, increase in average earning assets and a 33 basis point, or an effective 10%, increase in the net interest margin to 3.63% from 3.30%.

The provision for loan and lease losses declined \$62.9 million from 2001. Excluding the \$115.2 million of additional provision expense in 2001, as well as the \$9.9 million decline related to the sale of the Florida banking operations, the provision for loan and lease losses increased \$62.2 million, reflecting loan and lease growth, as well as higher total commercial and commercial real estate net charge-offs, as consumer net charge-offs declined. The higher total commercial and commercial real estate net charge-offs reflected the impact of the continued weak economy on some of Huntington's commercial customers, as well as fourth quarter credit actions that accelerated the sale and disposition of non-performing commercial loans.

Non-interest income was up \$141.8 million, or 12%, reflecting a \$182.5 million gain from the sale of the Florida banking operations and \$24.6 million gain from the restructuring of Merchant Services. Excluding the impact of these gains and the reduction of non-interest income due to the sold Florida banking and insurance operations, non-interest income declined \$6.9 million, or 1%. This decrease was driven by a \$34.7 million, or 5%, decrease in operating lease income and a \$19.1 million, or 37%, decline in mortgage banking income, which was partially offset by a \$15.8 million, or 12%, increase in service charges on deposit accounts and smaller increases spread among the remaining fee income categories.

Non-interest expense was down \$188.3 million, or 12%. Excluding the impact from the \$142.7 million decline in non-interest expense attributed to the sold Florida banking and insurance operations, as well as the \$31.0 million reduction in restructuring charges, non-interest expense was down \$14.7 million, or 1%. This decrease largely reflected a \$39.7 million, or 7%, decrease in operating lease expense and a \$10.2 million decline in amortization of intangible assets expense as a result of the implementation of the new goodwill accounting rule, FASB Statement No. 142, at the beginning of the year. These decreases were partially offset by a \$26.0 million, or 7%, increase in personnel costs, due to expansion of management and employee talent at all levels, increased incentive-based pay, and higher pension and benefits costs.

Huntington's efficiency ratio was 70.2% for 2002, an improvement from its efficiency ratio for 2001 of 75.0%. Due to the accounting impact of its operating leases, Huntington has an efficiency ratio that is higher than its peers. As its operating lease assets run-off, Huntington's efficiency ratio should decline.

TABLE 2 - SELECTED ANNUAL INCOME STATEMENTS

|   | YEAR ENDED DECEMBER 31 |      |      |
|---|------------------------|------|------|
| (in thousands of dollars, except per share amounts) | 2002                   | 2001 | 2000 |

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|  |              |              |              |
|--|--------------|--------------|--------------|
| Total interest income  | \$ 1,293,195 | \$ 1,654,789 | \$ 1,833,388 |
| Total interest expense   | 543,621      | 939,501      | 1,163,277    |
| NET INTEREST INCOME  | 749,574      | 715,288      | 670,111      |
| Provision for loan and lease losses                              | 194,426      | 257,326      | 61,466       |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE LOSSES | 555,148      | 457,962      | 608,645      |
| Operating lease income   | 657,074      | 691,733      | 623,833      |
| Service charges on deposit accounts                              | 153,564      | 165,012      | 161,422      |
| Brokerage and insurance  | 66,843       | 79,034       | 61,877       |
| Trust services   | 62,051       | 60,298       | 53,611       |
| Mortgage banking   | 32,033       | 54,518       | 32,777       |
| Bank owned life insurance  | 43,123       | 41,123       | 39,544       |
| Other service charges and fees                                   | 42,888       | 48,217       | 43,888       |
| Gain on sale of Florida operations                               | 182,470      | --           | --           |
| Merchant Services gain   | 24,550       | --           | --           |
| Gains on sale of credit card portfolio                           | --           | --           | --           |
| Securities gains   | 4,902        | 723          | 37,100       |
| Other  | 72,206       | 59,284       | 69,155       |
| TOTAL NON-INTEREST INCOME  | 1,341,704    | 1,199,942    | 1,123,200    |
| Operating lease expense  | 518,970      | 558,626      | 494,800      |
| Personnel costs  | 418,037      | 454,210      | 396,233      |
| Equipment  | 68,323       | 80,560       | 78,066       |
| Outside data processing and other services                       | 67,368       | 69,692       | 62,011       |
| Net occupancy  | 59,539       | 76,449       | 75,199       |
| Marketing  | 27,911       | 31,057       | 34,888       |
| Professional services  | 33,085       | 32,862       | 22,722       |
| Telecommunications   | 22,661       | 27,984       | 26,222       |
| Printing and supplies  | 15,198       | 18,367       | 19,633       |
| Franchise and other taxes  | 9,456        | 9,729        | 11,077       |
| Amortization of intangible assets                                | 2,019        | 41,225       | 39,200       |
| Restructuring charges  | 48,973       | 79,957       | --           |
| Other  | 82,607       | 81,709       | 23,077       |
| TOTAL NON-INTEREST EXPENSE                                       | 1,374,147    | 1,562,427    | 1,283,133    |
| INCOME BEFORE INCOME TAXES                                       | 522,705      | 95,477       | 448,711      |
| Income taxes   | 198,974      | (39,319) (1) | 126,299      |
| NET INCOME   | \$ 323,731   | \$ 134,796   | \$ 322,412   |
| PER COMMON SHARE   |              |              |              |
| Net Income   |              |              |              |
| Basic  | \$ 1.34      | \$ 0.54      | \$ 1.33      |
| Diluted  | 1.33         | 0.54         | 1.29         |
| Cash dividends declared  | 0.64         | 0.72         | 0.72         |
| NET INTEREST INCOME - FULLY TAXABLE EQUIVALENT (FTE)             |              |              |              |
| Net Interest Income  | \$ 749,574   | \$ 715,288   | \$ 670,111   |
| Tax Equivalent Adjustment (2)                                    | 5,205        | 6,352        | 8,311        |
| NET INTEREST INCOME - FTE  | \$ 754,779   | \$ 721,640   | \$ 678,422   |

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(1) Reflects a \$32.5 million reduction related to the issuance of \$400 million of REIT subsidiary preferred stock, of which \$50 million was sold to the public.

(2) Calculated assuming a 35% tax rate.

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TABLE 3 - CONSOLIDATED AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS  
(in millions)

| Fully Tax Equivalent Basis(1)  | AVERAGE BALANCE |        |        |        |
|--|-----------------|--------|--------|--------|
|  | 2002            | 2001   | 2000   | 1999   |
| <b>ASSETS</b>  |                 |        |        |        |
| Interest bearing deposits in banks                                     | \$ 33           | \$ 7   | \$ 6   | \$ 9   |
| Trading account securities   | 7               | 25     | 15     | 13     |
| Federal funds sold and securities purchased<br>under resale agreements | 72              | 107    | 87     | 22     |
| Mortgages held for sale  | 322             | 360    | 109    | 232    |
| Securities:  |                 |        |        |        |
| Taxable  | 2,859           | 3,144  | 4,316  | 4,885  |
| Tax exempt   | 135             | 174    | 273    | 297    |
| Total Securities   | 2,994           | 3,318  | 4,589  | 5,182  |
| <b>Loans and Leases:</b>   |                 |        |        |        |
| Commercial   | 5,679           | 6,650  | 6,450  | 6,133  |
| Real Estate (3)  |                 |        |        |        |
| Construction   | 1,216           | 1,221  | 1,184  | 999    |
| Commercial   | 2,378           | 2,340  | 2,186  | 2,234  |
| Consumer   |                 |        |        |        |
| Automobile loans and leases  | 3,196           | 2,839  | 3,123  | 3,535  |
| Home equity  | 3,085           | 3,398  | 2,990  | 2,345  |
| Residential mortgage   | 1,438           | 1,048  | 1,379  | 1,488  |
| Other loans  | 425             | 590    | 530    | 1,102  |
| Total Consumer   | 8,144           | 7,875  | 8,022  | 8,470  |
| Total Loans and Leases   | 17,417          | 18,086 | 17,842 | 17,836 |
| Allowance for loan losses  | 374             | 307    | 274    | 280    |
| Net Loans and Leases   | 17,043          | 17,779 | 17,568 | 17,556 |
| Total earning assets   | 20,845          | 21,903 | 22,648 | 23,294 |
| Operating lease inventory  | 2,602           | 2,970  | 2,751  | 2,179  |
| Cash and due from banks  | 757             | 912    | 1,008  | 1,039  |
| Intangible assets  | 293             | 736    | 709    | 682    |
| All other assets   | 1,800           | 1,863  | 1,818  | 1,761  |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| TOTAL ASSETS   | \$ 25,923 | \$ 28,077 | \$ 28,660 | \$ 28,675 |
|  | =====     | =====     | =====     | =====     |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |           |           |           |           |
| Core deposits  |           |           |           |           |
| Non-interest bearing deposits  | \$ 2,902  | \$ 3,304  | \$ 3,421  | \$ 3,497  |
| Interest bearing demand deposits   | 5,161     | 5,005     | 4,291     | 4,097     |
| Savings deposits   | 2,853     | 3,478     | 3,563     | 3,740     |
| Other domestic time deposits   | 4,349     | 5,883     | 5,872     | 5,823     |
|  | -----     | -----     | -----     | -----     |
| Total core deposits  | 15,265    | 17,670    | 17,147    | 17,157    |
|  | -----     | -----     | -----     | -----     |
| Domestic time deposits of \$100,000 or more  | 851       | 1,280     | 1,502     | 1,449     |
| Brokered time deposits and negotiable CDs  | 731       | 128       | 502       | 238       |
| Foreign time deposits  | 337       | 283       | 539       | 363       |
|  | -----     | -----     | -----     | -----     |
| Total deposits   | 17,184    | 19,361    | 19,690    | 19,207    |
|  | -----     | -----     | -----     | -----     |
| Short-term borrowings  | 2,128     | 2,325     | 1,966     | 2,549     |
| Medium-term notes  | 1,865     | 2,024     | 2,894     | 3,122     |
| Federal Home Loan Bank advances  | 279       | 19        | 13        | 5         |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 1,198     | 1,161     | 1,111     | 998       |
|  | -----     | -----     | -----     | -----     |
| Total interest bearing liabilities   | 19,752    | 21,586    | 22,253    | 22,384    |
|  | -----     | -----     | -----     | -----     |
| All other liabilities  | 1,053     | 859       | 734       | 667       |
| Shareholders' equity   | 2,216     | 2,328     | 2,252     | 2,127     |
|  | -----     | -----     | -----     | -----     |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY   | \$ 25,923 | \$ 28,077 | \$ 28,660 | \$ 28,675 |
|  | =====     | =====     | =====     | =====     |

NET INTEREST INCOME

Net interest rate spread  
Impact of non-interest bearing funds on margin

NET INTEREST MARGIN

- (1) Fully taxable equivalent yields are calculated assuming a 35% tax rate.
- (2) Average rates computed using historical cost average balances and do not give effect to changes in fair value of securities available for sale.
- (3) Residential construction loans have been reclassified from Real estate - Construction to Residential mortgage loans.
- (4) Loan and lease and deposit average rates include the impact of applicable derivatives.

Note: Individual loan and lease components include fees and cash basis interest received on non-accrual loans.

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| Fully Tax Equivalent Basis(1)  | 2002     | 2001     | 2000     | 1999     |
|--|----------|----------|----------|----------|
|  | -----    | -----    | -----    | -----    |
| <b>ASSETS</b>  |          |          |          |          |
| Interest bearing deposits in banks   | \$ 0.8   | \$ 0.2   | \$ 0.3   | \$ 0.4   |
| Trading account securities   | 0.3      | 1.3      | 1.1      | 0.8      |
| Federal funds sold and securities purchased<br>under resale agreements                 | 1.1      | 4.5      | 5.5      | 1.2      |
| Mortgages held for sale  | 20.5     | 25.0     | 8.7      | 16.3     |
| Securities:  |          |          |          |          |
| Taxable  | 173.0    | 206.9    | 269.5    | 297.0    |
| Tax exempt   | 10.1     | 13.0     | 20.8     | 23.5     |
| Total Securities   | 183.1    | 219.9    | 290.3    | 320.5    |
| <b>Loans and Leases:</b>   |          |          |          |          |
| Commercial   | 319.4    | 480.5    | 557.9    | 485.8    |
| Real Estate (3)  |          |          |          |          |
| Construction   | 57.1     | 86.4     | 106.0    | 84.4     |
| Commercial   | 147.4    | 177.3    | 184.1    | 182.0    |
| Consumer   |          |          |          |          |
| Automobile loans and leases  | 261.1    | 255.0    | 270.9    | 291.2    |
| Home equity  | 183.9    | 279.7    | 254.8    | 197.0    |
| Residential mortgage   | 91.4     | 81.7     | 107.1    | 111.8    |
| Other loans  | 32.3     | 49.6     | 54.9     | 113.3    |
| Total Consumer   | 568.7    | 666.0    | 687.7    | 713.3    |
| Total Loans and Leases   | 1,092.6  | 1,410.2  | 1,535.7  | 1,465.5  |
| Total earning assets   | 1,298.4  | 1,661.1  | 1,841.6  | 1,804.7  |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |          |          |          |          |
| <b>Core deposits</b>   |          |          |          |          |
| Non-interest bearing deposits  |          |          |          |          |
| Interest bearing demand deposits   | 89.5     | 134.0    | 143.5    | 106.3    |
| Savings deposits   | 50.0     | 106.2    | 145.3    | 125.2    |
| Other domestic time deposits   | 195.2    | 329.7    | 334.2    | 298.2    |
| Total core deposits  | 334.7    | 569.9    | 623.0    | 529.7    |
| Domestic time deposits of \$100,000 or more  | 28.8     | 66.8     | 90.4     | 76.6     |
| Brokered time deposits and negotiable CDs  | 17.3     | 6.6      | 31.9     | 12.8     |
| Foreign time deposits  | 4.9      | 10.8     | 34.0     | 18.6     |
| Total deposits   | 385.7    | 654.1    | 779.3    | 637.7    |
| Short-term borrowings  | 42.7     | 95.8     | 113.1    | 114.3    |
| Medium-term notes  | 61.7     | 121.7    | 189.3    | 170.1    |
| Federal Home Loan Bank advances  | 5.6      | 1.2      | 0.8      | 0.3      |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 47.9     | 66.7     | 80.7     | 60.0     |
| Total interest bearing liabilities   | 543.6    | 939.5    | 1,163.2  | 982.4    |
| NET INTEREST INCOME  | \$ 754.8 | \$ 721.6 | \$ 678.4 | \$ 822.3 |
|  | =====    | =====    | =====    | =====    |

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Net interest rate spread  
Impact of non-interest bearing funds on margin

### NET INTEREST MARGIN

| Fully Tax Equivalent Basis (1)   | AVERAGE RATE (2) (4) |       |       |      |
|--|----------------------|-------|-------|------|
|  | 2002                 | 2001  | 2000  | 1999 |
| <b>ASSETS</b>  |                      |       |       |      |
| Interest bearing deposits in banks                                     | 2.38%                | 3.43% | 5.03% | 4.0  |
| Trading account securities   | 4.11                 | 5.13  | 7.11  | 5.8  |
| Federal funds sold and securities purchased<br>under resale agreements | 1.56                 | 4.19  | 6.33  | 5.5  |
| Mortgages held for sale  | 6.35                 | 6.95  | 7.96  | 7.0  |
| Securities:  |                      |       |       |      |
| Taxable  | 6.06                 | 6.58  | 6.24  | 6.0  |
| Tax exempt   | 7.42                 | 7.49  | 7.61  | 7.9  |
| Total Securities   | 6.12                 | 6.63  | 6.33  | 6.1  |
| <b>Loans and Leases:</b>   |                      |       |       |      |
| Commercial   | 5.62                 | 7.22  | 8.65  | 7.9  |
| Real Estate (3)  |                      |       |       |      |
| Construction   | 4.70                 | 7.08  | 8.96  | 8.4  |
| Commercial   | 6.20                 | 7.58  | 8.42  | 8.1  |
| Consumer   |                      |       |       |      |
| Automobile loans and leases  | 8.17                 | 8.98  | 8.67  | 8.2  |
| Home equity  | 5.96                 | 8.23  | 8.52  | 8.4  |
| Residential mortgage   | 6.36                 | 7.79  | 7.77  | 7.5  |
| Other loans  | 7.59                 | 8.41  | 10.35 | 10.3 |
| Total Consumer   | 6.98                 | 8.46  | 8.57  | 8.4  |
| Total Loans and Leases   | 6.27                 | 7.80  | 8.61  | 8.2  |
| Total earning assets   | 6.23%                | 7.58% | 8.13% | 7.7  |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                            |                      |       |       |      |
| <b>Core deposits</b>   |                      |       |       |      |
| Non-interest bearing deposits  |                      |       |       |      |
| Interest bearing demand deposits                                       | 1.73%                | 2.68% | 3.34% | 2.5  |
| Savings deposits   | 1.75                 | 3.05  | 4.08  | 3.3  |
| Other domestic time deposits   | 4.49                 | 5.60  | 5.69  | 5.1  |
| Total core deposits  | 2.71                 | 3.97  | 4.54  | 3.8  |
| Domestic time deposits of \$100,000 or more                            | 3.39                 | 5.22  | 6.01  | 5.2  |
| Brokered time deposits and negotiable CDs                              | 2.36                 | 5.12  | 6.35  | 5.4  |
| Foreign time deposits  | 1.47                 | 3.82  | 6.31  | 5.1  |
| Total deposits   | 2.70                 | 4.07  | 4.79  | 4.0  |
| Short-term borrowings  | 2.01                 | 4.12  | 5.75  | 4.4  |

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|  |       |       |       |       |
|--|-------|-------|-------|-------|
| Medium-term notes  | 3.31  | 6.01  | 6.54  | 5.4   |
| Federal Home Loan Bank advances  | 2.00  | 6.17  | 6.32  | 5.1   |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 4.00  | 5.75  | 7.27  | 6.0   |
|  | ----- | ----- | ----- | ----- |
| Total interest bearing liabilities   | 2.75% | 4.35% | 5.23% | 4.3   |
|  | ----- | ----- | ----- | ----- |
| Net interest rate spread   | 3.48% | 3.23% | 2.90% | 3.3   |
| Impact of non-interest bearing funds on margin   | 0.14% | 0.06% | 0.10% | 0.1   |
|  | ----- | ----- | ----- | ----- |
| NET INTEREST MARGIN  | 3.62% | 3.29% | 3.00% | 3.5   |
|  | ===== | ===== | ===== | ===== |

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Diluted earnings per common share were \$1.33 in 2002, up from \$0.54 per common share in 2001. After excluding the impact of Huntington's strategic restructuring plan, as well as the results associated with the sold Florida banking and insurance operations from both years, diluted earnings per share were \$1.15 in 2002, up \$0.17, or 17%, from 2001. This reflected a 13% increase in net income on this same basis, as well as the benefit of 3% fewer fully diluted shares outstanding. In February 2002, the Board of Directors authorized a 22 million-share repurchase program. During the year, 19.2 million shares were repurchased under this program, which reduced average shares outstanding by 8.8 million for the year and contributed \$0.04 to earnings per share.

### 2001 VERSUS 2000 PERFORMANCE

The \$187.6 million decrease in earnings (\$353.2 million pre-tax) related to a combination of items that negatively impacted 2001 performance. These items primarily related to the strategic restructuring announced in 2001 and included a \$115.2 million pre-tax increase in the provision for loan and lease losses, \$80.0 million in restructuring charges, and a negative \$22.1 million pre-tax impact from the sold Florida banking and insurance operations, which went from a \$3.4 million positive pre-tax income impact in 2000 to a net loss of \$18.7 million pre-tax in 2001. Results for 2001 also reflected a \$32.5 million tax benefit related to the issuance of \$400 million of REIT subsidiary preferred stock, of which \$50 million was sold to the public. Excluding the impact of these items from both 2001 and 2000, net income in 2001 was \$246.6 million, down \$73.4 million, or 23% (See Table 25).

Net interest income on a fully taxable equivalent basis increased \$43.2 million, or 6%, reflecting a \$0.7 billion, or 3%, decline in average earning assets which was more than offset by a 29 basis point, or an effective 10%, increase in the net interest margin to 3.29% from 3.00%. Average loans and leases increased slightly between years, led by growth in home equity, commercial, and commercial real estate loans and leases. However, this benefit was more than offset by a 28% decline in average investment securities.

The provision for loan and lease losses increased \$195.9 million reflecting \$115.2 million of provision expense including \$65.2 million associated with the strategic restructuring plan and a \$50.0 million addition made in light of the higher charge-offs and non-performing assets experience in the second half of 2001 especially in the commercial and automobile loan portfolios. The increase in non-performing assets, as well as higher commercial net charge-offs reflected a weakening economy. The higher automobile loan charge-offs, primarily reflected charge-offs associated with loan production from the fourth quarter of 1999 through the fourth quarter of 2000, a period of

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time when Huntington targeted a broader credit quality spectrum of borrowers.

Non-interest income increased \$76.7 million, or 7%, driven by a \$67.9 million increase in operating lease income, a \$21.7 million increase in mortgage banking income, a \$17.2 million increase in brokerage and insurance income and \$6.7 million increase in trust services income. Also contributing to the growth in non-interest income, but to a lesser degree, were increases in service charges on deposits, and other service charges and fees, up \$3.6 million and \$4.3 million, respectively. The benefit of these increases was partially offset by a \$36.4 million decrease in securities gains as 2000 results included significant gains related to the sales of marketable equity securities.

Non-interest expense increased \$279.3 million, or 22%. This increase reflected \$80.0 million of restructuring charges, as well as a \$63.8 million, or 13%, increase in operating lease expense and a \$58.0 million, or 15%, increase in personnel costs driven by higher incentive-based pay. Other expense increased \$58.6 million, with \$28.4 million of the change reflecting premium expense associated with the purchase of automobile lease residual value insurance.

Diluted earnings per common share were \$0.54 per common share in 2001, down from \$1.29 per share in 2000. After excluding the impact of Huntington's strategic restructuring plan, as well as the results associated with the sold Florida banking and insurance operations from both years, diluted earnings per share were \$0.98 in 2001, down \$0.30 per share, or 23%, from 2000.

### RESULTS OF OPERATIONS

#### NET INTEREST INCOME

Huntington's primary source of revenue is net interest income, which is the difference between interest income on earning assets, primarily loans, direct financing leases, and securities, and interest expense on funding sources, including interest-bearing deposits and borrowings. Net interest income is impacted by changes in the levels of interest rates, earning assets, and interest-bearing liabilities. Changes in net interest income are measured through interest spread and net interest margin. The difference between the yields on earning assets and the rates paid for interest-bearing liabilities represents the interest spread. The net interest margin is the calculated percentage of net interest income to average earning assets. Both the interest spread and net interest margin are presented on a fully taxable equivalent basis, which means that tax-free interest income and dividend income, generated primarily from Huntington's investment securities portfolio, are adjusted

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and expressed on the same basis as other taxable income. Because non-interest bearing sources of funds, such as demand deposits and stockholders' equity, also support earning assets, the net interest margin exceeds the interest spread.

Table 3 shows the average annual balance sheets and the net interest margin analysis for the recent five years (see Table 27 for this corresponding data on an operating basis; i.e. excluding the impact of Huntington's strategic restructuring plan, as well as the impact of the Florida banking operations sold in the first quarter of 2002). Table 3 shows the average annual balances for total assets and liabilities, as well as shareholders' equity, and their various components, most notably loans and leases, deposits, and borrowings. It also shows the corresponding interest income or interest expense associated with each earning asset and interest-bearing liability category along with the average rate associated with each asset or liability category, the difference resulting



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in the net interest spread. The net interest spread plus the positive impact from non-interest bearing funds represents the net interest margin.

Table 4 shows changes in fully taxable equivalent interest income, interest expense, and net interest income due to volume and rate variances for major categories of earning assets and interest-bearing liabilities. The change in interest not solely due to changes in volume or rates has been allocated in proportion to the absolute dollar amounts of the change in volume and rate.

TABLE 4 - CHANGE IN NET INTEREST INCOME DUE TO CHANGES IN AVERAGE VOLUME AND INTEREST RATES

| Fully Taxable Equivalent Basis(1)<br>(in millions of dollars) | 2002  |                |                | Increase<br>Previous<br>Year |
|---|---|----------------|----------------|------------------------------|
|   | INCREASE (DECREASE) FROM<br>PREVIOUS YEAR DUE TO: |                |                |                              |
|   | VOLUME  | YIELD/<br>RATE | TOTAL          |                              |
| Loans and direct financing leases                             | \$ (50.5)   | \$ (267.1)     | \$ (317.6)     | \$ 20.8                      |
| Securities  | (20.9)  | (15.9)         | (36.8)         | (83.9)                       |
| Other earning assets  | (3.9)   | (4.4)          | (8.3)          | 19.3                         |
| <b>TOTAL EARNING ASSETS</b>                                   | <b>(75.3)</b>                                     | <b>(287.4)</b> | <b>(362.7)</b> | <b>(43.8)</b>                |
| Deposits  | (89.6)  | (178.8)        | (268.4)        | (26.4)                       |
| Short- and medium-term borrowings                             | (16.4)  | (96.7)         | (113.1)        | (34.9)                       |
| Long-term debt  | 7.9   | (22.3)         | (14.4)         | 3.9                          |
| <b>TOTAL INTEREST-BEARING LIABILITIES</b>                     | <b>(98.1)</b>                                     | <b>(297.8)</b> | <b>(395.9)</b> | <b>(57.4)</b>                |
| <b>NET INTEREST INCOME</b>                                    | <b>\$ 22.8</b>                                    | <b>\$ 10.4</b> | <b>\$ 33.2</b> | <b>\$ 13.6</b>               |

(1) Calculated assuming a 35% tax rate.

### 2002 VERSUS 2001 PERFORMANCE

Fully taxable equivalent net interest income was \$754.8 million in 2002, up \$33.2 million, from 2001. This reflected a 5% decrease in average earning assets, more than offset by a 33 basis point, or an effective 10%, increase in the net interest margin to 3.62% from 3.29%.

The decrease in average earning assets reflected a \$0.7 billion, or 4%, decline in average loans and leases primarily due to the sale of the Florida banking operations, as well as the planned run-off of lower-margin investment securities and other earning assets. Changes in the balance sheet are discussed in more detail below.

The 33 basis point increase in the net interest margin was influenced by two factors. The first was the timing and magnitude of declining interest

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rates in 2001 and 2002, and the fact that rates reached such historically low levels during the second half of 2002. As interest rates declined in the second half of 2001, deposit and wholesale funding costs declined more rapidly than yields on earning assets, most notably loans and leases. As a result, the net interest margin widened in the second half of 2001. However, as rates continued to decline in 2002, especially in the second half, and given the absolute low levels attained, it became increasingly difficult to lower deposit funding costs commensurate with the decline in earning asset yields. As a result, yields on earning assets fell more rapidly than deposit costs, thus narrowing the net interest margin in the second half of 2002, particularly in the fourth quarter.

The second factor was a decision early in 2001 to reduce the level of low-return investment securities. This helped drive the increase in the net interest margin during the first three quarters of 2001.

A change in the loan and lease mix to lower yield, but higher credit quality, loans and leases had the effect of mitigating the increase in the net interest margin. Since the 2001 fourth quarter, consumer loan and lease production shifted

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to higher credit quality automobile loan and lease production. Also mitigating the net interest margin increase was the significant growth in lower-yield residential mortgages. While this contributed to a reduced net interest spread on these assets, it improved the total risk adjusted return as lower net charge-offs should be experienced in future periods.

Reflecting these factors, during 2001 the net interest margin in the first quarter was 3.19% and increased steadily throughout the year, peaking at 3.46% in the fourth quarter. During 2002, the margin peaked at 3.94% in the second quarter and declined to 3.62% in the fourth quarter.

### 2001 VERSUS 2000 PERFORMANCE

Fully taxable equivalent net interest income was \$721.6 million in 2001, up \$43.2 million, or 6%, from \$678.4 million in 2000. This increase was driven by a 29 basis point, or an effective 10%, increase in the net interest margin to 3.29% from 3.00%, as average earning assets declined \$0.7 billion, or 3%.

The decline in average earning assets between the two years was driven by a \$1.3 billion, or 28%, decrease in average investment securities as part of the planned reduction in lower-margin earning assets. Average loans and leases increased \$0.2 billion, or 1%, reflecting a 3% increase in commercial loans, with average commercial real estate loans up 6%. In contrast, average total consumer loans and leases decreased 2%, despite a 14% increase in home equity loans, as residential mortgages and automobile loans and leases declined 24% and 9%, respectively. The higher net interest margin reflected a decision to reduce the level of lower-margin residential mortgages and investment securities. In addition, the balance sheet was slightly liability sensitive during the period and benefited from the decline in short-term rates from 2000 to 2001.

### IMPACT FROM DERIVATIVE FINANCIAL INSTRUMENTS

Huntington uses various types of derivative financial instruments, primarily interest rate swaps, to manage its exposure to changes in interest rates. The cash flows generated by derivative instruments are recorded along with the interest income or expense from the hedged asset or liability and

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consequently are included in the yields on those assets and liabilities. The impact of these derivatives increased the net interest margin by 23 basis points in 2002 but lowered it by 2 and 6 basis points in 2001 and 2000, respectively. Huntington's interest rate risk position is discussed further in the "Interest Rate Risk Management" section of this report.

### BALANCE SHEET

Table 5 shows total loans and leases were \$18.6 billion at December 31, 2002, with 50% representing consumer loans and leases and 50% commercial and commercial real estate loans.

TABLE 5 - END OF PERIOD LOAN AND LEASE PORTFOLIO COMPOSITION

| AT DECEMBER 31,  | 2002            |              | 2001            |              | 2000            |              | 1999            |              |
|--|-----------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|
| (in millions of dollars)   | AMOUNT          | %            | AMOUNT          | %            | AMOUNT          | %            | AMOUNT          | %            |
| Commercial loans (1)   | \$ 5,608        | 30.2         | \$ 6,442        | 34.8         | \$ 6,638        | 37.7         | \$ 6,305        | 35.1         |
| Real estate  |                 |              |                 |              |                 |              |                 |              |
| Construction   | 1,010           | 5.4          | 1,321           | 7.2          | 1,206           | 6.8          | 1,158           | 6.4          |
| Commercial   | 2,719           | 14.6         | 2,496           | 13.5         | 2,252           | 12.8         | 2,150           | 11.9         |
| <b>TOTAL COMMERCIAL AND<br/>COMMERCIAL REAL ESTATE<br/>LOANS</b> | <b>9,337</b>    | <b>50.2</b>  | <b>10,259</b>   | <b>55.5</b>  | <b>10,096</b>   | <b>57.3</b>  | <b>9,613</b>    | <b>53.4</b>  |
| Consumer   |                 |              |                 |              |                 |              |                 |              |
| Auto loans and leases  | 3,916           | 21.1         | 2,960           | 16.0         | 2,620           | 14.9         | 3,653           | 20.3         |
| Home equity  | 3,198           | 17.2         | 3,580           | 19.4         | 3,203           | 18.2         | 2,561           | 14.2         |
| Residential mortgage   | 1,740           | 9.4          | 1,124           | 6.1          | 1,057           | 6.0          | 1,520           | 8.4          |
| Other loans  | 396             | 2.1          | 545             | 3.0          | 641             | 3.6          | 658             | 3.7          |
| <b>TOTAL CONSUMER LOANS</b>                                      | <b>9,250</b>    | <b>49.8</b>  | <b>8,209</b>    | <b>44.5</b>  | <b>7,521</b>    | <b>42.7</b>  | <b>8,392</b>    | <b>46.6</b>  |
| <b>TOTAL LOANS AND LEASES</b>                                    | <b>\$18,587</b> | <b>100.0</b> | <b>\$18,468</b> | <b>100.0</b> | <b>\$17,617</b> | <b>100.0</b> | <b>\$18,005</b> | <b>100.0</b> |

(1) There were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.

For 2002, average total loans and leases were \$17.4 billion, down \$0.7 billion, or 4%, from 2001, as shown on Table 3. Excluding the impact of the Florida related loans sold from both 2002 and 2001, as shown on Table 27,

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average total loans and leases were \$17.1 billion, up \$1.5 billion, or 10%, from the prior year, driven by a \$1.5 billion, or 23%, increase in consumer loans and leases. Since late 2001, a key focus in loan growth has been the generation of residential mortgages and home equity loans and lines of credit. This coincided with heavy demand for refinancing mortgage assets due to the declining interest rate environment. As a result, average residential mortgages increased \$0.6 billion, or 74%, with home equity loans and lines up \$0.3 billion, or 11%. Average automobile loans and leases increased \$0.7 billion, or 29%. Also contributing to growth in average loans and leases, on this same basis, was a \$0.4 billion, or 13%, increase in commercial real estate loans. In contrast, average commercial loans declined \$0.3 billion, or 5%, reflecting a combination of low demand due to the weak economic environment and reduced shared national credit exposure.

Average total loans and leases in 2001 were \$18.1 billion, up \$0.2 billion, or 1%, from the prior year. Average commercial loans increased 3% with commercial real estate loans up 6% from the prior year. Average total consumer loans were little changed between years. While home equity loans and lines increased 14%, this growth was offset by declines in automobile loans and leases and residential mortgages of 9% and 24%, respectively.

Average operating lease assets were \$2.6 billion in 2002, down 12% from the prior year, in contrast to the 8% growth experienced in 2001. This reflected the run-off of operating leases, as new automobile lease originations since April 2002 are direct financing leases and reflected in automobile loans and leases.

The \$0.3 billion, or 10%, decline in average investment securities in 2002 reflected the continued run off of lower-margin earning assets, mostly in the first half of 2001. The \$1.3 billion, or 28%, decline to 2001 from 2000 in investment securities reflected a decision to sell a significant portion of lower-margin securities.

As shown in Table 13, deposits were \$17.5 billion at December 31, 2002, with 87% representing core deposits, down from 93% at the end of the prior year, which included the Florida deposits subsequently sold.

Average core deposits were \$15.3 billion in 2002 as shown in Table 3. Excluding the impact from average Florida deposits sold, as shown on Table 27, of \$0.6 billion in 2002 and \$4.3 billion in 2001, average core deposits in 2002 were \$14.7 billion, up \$1.4 billion, or 10%, from the prior year and represented 89% of average total deposits. This growth was driven by a \$1.3 billion, or 37%, increase in interest bearing demand deposits reflecting the combined benefits of enhanced sales efforts and consumers moving funds out of the equity markets. Average brokered time deposits and negotiable certificates of deposits increased \$0.6 billion reflecting management's strategy to further diversify its funding sources.

On this same basis, average core deposits in 2001 were \$13.3 billion, up 2% from the prior year. This increase was driven by a 17% increase in average interest bearing demand deposits reflecting successful campaigns to generate deposit growth as well as fund inflows due to uncertainties in the equity markets.

Average borrowings in 2002, comprised of short- and medium-term notes, advances from the Federal Home Loan Bank, and long-term debt including capital securities, totaled \$5.5 billion, little changed from the prior year. Average borrowings in 2001 totaled \$5.5 billion, down 8% from the year-earlier period. This reflected a combination of factors including increased funding made available from the planned balance sheet repositioning program which resulted in a decline in low-margin earnings assets, particularly in the first half of the year, as well as deposit growth in the second half of the year.

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### PROVISION FOR LOAN AND LEASE LOSSES

The provision for loan and lease losses is the expense necessary to maintain the allowance for loan and lease losses (ALLL) at a level adequate to absorb management's estimate of inherent losses in the loan and lease portfolio. The provision expense was \$194.4 million for 2002, down \$62.9 million from \$257.3 million in 2001. Excluding the \$115.2 million of additional provisions in 2001, as well as the \$9.9 million decline related to the sale of the Florida banking operations, the provision for loan and lease losses increased \$62.2 million, reflecting loan and lease growth, as well as higher total commercial and commercial real estate net charge-offs, as consumer net charge-offs declined. Higher total commercial and commercial real estate net charge-offs reflected the impact of the continued weak economy on some of Huntington's commercial customers, as well as fourth quarter credit actions that accelerated the sale and disposition of non-performing commercial loans. Specific credit actions in the fourth quarter 2002 included \$21.4 million in charge-offs associated with the sale of non-performing assets and the charge-off of a \$29.9 million credit exposure to a single health care finance company. Existing loan and lease loss reserves were sufficient to absorb these charges and, accordingly, there was no impact on 2002 provision expense.

For 2001, the provision for loan and lease losses was \$257.3 million, up \$195.9 million from \$61.5 million in 2000. Of this increase, \$65.2 million reflected a charge associated with Huntington's strategic refocusing plan discussed

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earlier. These charges included estimated losses related to the exit of sub-prime automobile and truck and equipment lending, losses related to delinquent consumer and small business loans and leases more than 120 days past due, and increased reserves for consumer bankruptcies. In addition, there was a \$50.0 million increase to the allowance for loan and lease losses made in light of the higher charge-offs and non-performing assets experience in the second half of 2001 especially in the commercial and automobile loan and lease portfolios. The increase in non-performing assets, as well as higher commercial net charge-offs, reflected a weakening economy. The higher automobile loan and lease charge-offs primarily reflected charge-offs associated with loan and lease production from the fourth quarter of 1999 through the fourth quarter of 2000, a period of time when Huntington targeted a broader credit quality spectrum of borrowers. See the "Credit Risk" section for discussion of the ALLL, net charge-offs, and non-performing assets.

### NON-INTEREST INCOME

Non-interest income for the recent three years ended December 31 was as follows:

TABLE 6 - NON-INTEREST INCOME

| (in thousands of dollars) | 2002 | 2001 | 2000 |
|---------------------------|------|------|------|
|---------------------------|------|------|------|

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|                                     |              |              |              |
|-------------------------------------|--------------|--------------|--------------|
| Operating lease income              | \$ 657,074   | \$ 691,733   | \$ 623,835   |
| Service charges on deposit accounts | 153,564      | 165,012      | 161,426      |
| Brokerage and insurance             | 66,843       | 79,034       | 61,871       |
| Trust services                      | 62,051       | 60,298       | 53,613       |
| Mortgage banking                    | 32,033       | 54,518       | 32,772       |
| Bank owned life insurance           | 43,123       | 41,123       | 39,544       |
| Other services charges and fees     | 42,888       | 48,217       | 43,883       |
| Gain on sale of Florida operations  | 182,470      | --           | --           |
| Merchant Services gain              | 24,550       | --           | --           |
| Securities gains                    | 4,902        | 723          | 37,101       |
| Other                               | 72,206       | 59,284       | 69,157       |
|                                     | -----        | -----        | -----        |
| TOTAL NON-INTEREST INCOME           | \$ 1,341,704 | \$ 1,199,942 | \$ 1,123,202 |
|                                     | =====        | =====        | =====        |

Non-interest income was \$1,341.7 million, up \$141.8 million, or 12%, reflecting a \$182.5 million gain from the sale of the Florida operations and a \$24.6 million gain from the restructuring of Merchant Services. Adjusted to exclude the impact of these gains and the benefit of a \$5.3 million reduction in securities losses, partially offset by the \$63.6 million reduction in non-interest income attributed to the sold Florida banking and insurance operations, non-interest income was down \$6.9 million, or 1%. (See Tables 25 and 26 for further details).

The primary cause of this \$6.9 million decrease was a \$34.7 million, or 5%, decrease in operating lease income due to run-off as new production since April 2002 is recorded as direct financing leases. Offsetting this decrease, deposit service charges increased \$15.8 million, or 12%, reflecting higher personal and commercial service charges; brokerage and insurance income increased \$5.5 million, or 10%, reflecting a 19% increase in combined mutual fund and annuity sales; trust services increased \$4.1 million, or 7%, due to a 12% increase in mutual fund fees, as well as a 4% increase in personal trust income; and bank owned life insurance was up \$2.0 million. Huntington owns and is the beneficiary on three Bank owned life insurance policies that were purchased in 1997 and 1998, insuring the lives of selected Huntington officers. Written consents were obtained from the officers prior to the purchase of the policies. The policies represented approximately 3% of total assets at December 31, 2002 and 2001. The insurance providers are rated A+ or higher. Additionally, the cash values of these policies are backed by assets that are maintained in a separate account to protect Huntington from possible insolvency of the insurance providers.

Mortgage banking income excluding the impact of the sold Florida banking operations declined \$19.1 million, or 37%, due, in part, to \$14.1 million of mortgage servicing impairment in 2002 compared with \$6.3 million of such impairment in 2001. These impairments reflected a significant increase in prepayments due to heavy mortgage refinancing activity, particularly in the second half of 2002. Total mortgage loans originated in 2002 were a record \$4.1 billion, up from \$3.5 billion in 2001 due to heavy refinancing activity as borrowers took advantage of very low interest rates. At December 31, 2002, the value of capitalized mortgage servicing rights was 0.78% of loans serviced for others, down from 0.97% at the end of the prior year.

Other service charges excluding the impact of the sold Florida banking and insurance operations was up \$4.4 million, or 12%, primarily driven by higher check card and on-line bill payment fees. Other income on this same comparative basis was up \$16.2 million, or 29%, reflecting increases spread over a number of miscellaneous fee and service income categories.

Non-interest income was \$1,199.9 million in 2001, up \$76.7 million, or 7%. Contributing to this growth was a \$67.9 million, or 11%, increase in operating lease income, reflecting growth in the automobile leases outstanding, and a \$21.7 million, or 66%, increase in mortgage banking income due to higher mortgage origination activity. Total mortgage loan originations in 2001 were \$3.5 billion, significantly higher than \$1.5 billion in 2000. This reflected an increase in refinancing activity due to lower interest rates. Brokerage and insurance income increased \$17.2 million, or 28%, driven by strong growth in insurance and investment banking fees. Also increasing were trust services, up 12%, other service charges and fees, up 10%, and service charges on deposits, up 2%.

Securities gains in 2002 totaled \$4.9 million, up \$4.2 million from the prior year, which included a \$5.3 million loss realized from the sale of \$15 million of Pacific Gas & Electric commercial paper acquired from the Huntington Money Market Fund. Securities gains in 2001 were \$0.7 million, down \$36.4 million from 2000. Gains in 2000 included gross gains of \$66.5 million from the sale of certain equity investments substantially offset by losses from the sale of lower yielding, fixed-income investment securities.

#### NON-INTEREST EXPENSE

Non-interest expense for the recent three years ended December 31 was as follows:

TABLE 7 - NON-INTEREST EXPENSE

| (in thousands of dollars)                  | 2002         | 2001         | 2000         |
|--|--------------|--------------|--------------|
|  | -----        | -----        | -----        |
| Operating lease expense                    | \$ 518,970   | \$ 558,626   | \$ 494,800   |
| Personnel costs                            | 418,037      | 454,210      | 396,230      |
| Equipment                                  | 68,323       | 80,560       | 78,069       |
| Outside data processing and other services | 67,368       | 69,692       | 62,011       |
| Net Occupancy                              | 59,539       | 76,449       | 75,197       |
| Marketing                                  | 27,911       | 31,057       | 34,884       |
| Professional services                      | 33,085       | 32,862       | 22,721       |
| Telecommunications                         | 22,661       | 27,984       | 26,225       |
| Printing and supplies                      | 15,198       | 18,367       | 19,634       |
| Franchise and other taxes                  | 9,456        | 9,729        | 11,077       |
| Amortization of intangible assets          | 2,019        | 41,225       | 39,207       |
| Restructuring charges                      | 48,973       | 79,957       | --           |
| Other                                      | 82,607       | 81,709       | 23,076       |
|  | -----        | -----        | -----        |
| TOTAL NON-INTEREST EXPENSE                 | \$ 1,374,147 | \$ 1,562,427 | \$ 1,283,131 |
|  | =====        | =====        | =====        |

Non-interest expense in 2002 was \$1,374.1 million, down \$188.3 million, or 12%. Excluding the impact from the \$142.7 million decline in non-interest expense attributed to the sold Florida banking and insurance operations, as well as the \$31.0 million reduction in restructuring charges, non-interest expense was down \$14.7 million, or 1%, reflecting a decline in operating lease expense, as well as lower amortization of intangibles and other expenses. These were partially offset by higher personnel costs and outside data processing expenses.

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(See Tables 25 and 26 for further details).

Operating lease expense declined \$39.7 million, or 7%, reflecting the run-off of operating leases as automobile lease originations since April 2002 are direct financing leases in the automobile loans and leases category.

Personnel costs excluding the impact of the sold Florida banking and insurance operations increased \$26.0 million, or 7%, in 2002 reflecting higher salaries, incentive-based compensation, and pension and benefit costs. Higher salaries reflected the expansion of management and employee talent at all levels, including the credit workout group. In addition, and given a renewed focus on sales, incentive-based compensation increased throughout Huntington, most notably in mortgage banking which had a record production year. Higher medical and pension costs were partially offset by gains related to stock received from the demutualization of certain insurance companies where Huntington owned related insurance policies. Outside data processing and other services increased \$6.7 million, or 11%, reflecting volume-driven costs, mostly mortgage banking related. Professional services expense increased \$0.8 million, or 3%, due primarily to legal and other costs associated with the resolution of problem credits. Marketing expense was up \$1.4 million, or 5%, reflecting expanded advertising activities.

Expense categories that declined from 2001, excluding the impact of the sold Florida banking and insurance operations, included a \$10.2 million decline in the amortization of intangible assets, mostly goodwill due to the implementation of FASB Statement No. 142, Goodwill and Other Intangible Assets at the beginning of 2002. Equipment

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costs declined \$3.7 million, or 5%, reflecting lower maintenance costs. Net occupancy expense was down \$1.4 million, or 2%, on this same comparative basis due to a real estate tax credit in 2002.

Restructuring charges totaled \$49.0 million in 2002 compared with \$80.0 million in 2001. The charges for 2002 and 2001 were related to the strategic restructuring announced in July 2001.

Non-interest expense in 2001 was \$1,562.4 million, up \$279.3 million, or 22%. Contributing to this increase was a \$63.8 million, or 13%, increase in operating lease expense, a \$58.0 million, or 15%, increase in personnel costs, a \$58.6 million increase in the other expense category, and \$80.0 million in restructuring charges. The increase in operating lease expense reflected a \$63.3 million increase in depreciation expense. Depreciation on leased automobiles increased in 2001 when compared with 2000 due to higher levels of leases, as well as the acceleration of depreciation on vehicles where the expected proceeds at the end of the lease will be less than the expected residual value. The higher personnel costs reflected increased sales commissions related to mortgage banking, capital markets, and annuity and mutual fund sales, offset by lower benefit expense. The \$58.6 million increase in other expense reflected the \$28.4 million premium expense related to the purchase of automobile lease residual value insurance, of which there was none in 2000. See the "Credit Risk" section for more information regarding automobile lease residual insurance.

### INCOME TAXES

Income taxes were \$199.0 million in 2002 compared with an income tax benefit of \$39.3 million in 2001 and income tax expense of \$126.3 million in 2000. Tax expense in each of these years was significantly impacted by the



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effect of the strategic restructuring and related sale of the Florida banking and insurance operations, the nature of the restructuring charges, and other items. Huntington's effective tax rate was 38.1%, -41.2%, and 28.1% in 2002, 2001, and 2000, respectively. Excluding the effect of the strategic restructuring and related sale of the Florida banking and insurance operations, the nature of the restructuring charges and other items, Huntington's effective tax rate was 23.8%, 21.6%, and 28.1% in 2002, 2001, and 2000, respectively.

Huntington previously recorded tax consulting expenses as a component of income tax expense. The impact of the restatement reclassified those expenses to professional services and had no impact on net income. Tax consulting expense was \$7.3 million in 2002, \$9.0 million in 2001, and \$1.9 million in 2000. No tax consulting expenses were recorded as a component of income tax expense prior to 2000.

Based on information currently available, Huntington expects its 2003 effective tax rate to range from 26% to 28%. Subsequent to year-end 2002, the Internal Revenue Service completed the audit of Huntington's consolidated federal income tax returns through the tax year 2001. The tax audit resulted in no material impact to Huntington's financial statements. See Note 24 to the consolidated financial statements for more information regarding reported basis income taxes.

### CREDIT RISK

Huntington's exposure to credit risk is managed through the use of consistent underwriting standards that emphasize "in-market" lending while avoiding highly leveraged transactions as well as excessive industry and other concentrations. The credit administration function employs risk management techniques to ensure that loans and leases adhere to corporate policy and problem loans and leases are promptly identified. These procedures provide executive management with the information necessary to implement policy adjustments where necessary, and to take corrective actions on a proactive basis. Beginning in 2002, management increased its emphasis on its commercial lending to customers with existing or potential relationships within Huntington's primary markets. As a result, outstanding shared national credits declined to \$979 million at December 31, 2002, from \$1.1 billion at the same period-end last year and a peak of \$1.5 billion at June 30, 2001.

### ALLOWANCE FOR LOAN AND LEASE LOSSES (ALLL)

The ALLL was \$336.6 million at December 31, 2002, down from \$369.3 million at the end of 2001. This represented 1.81% of total loans and leases at year-end 2002 compared with 2.00% for 2001. At the end of 2002, the ALLL represented 246% of non-performing assets up significantly from 162% at the end of last year. Given all of the characteristics in Huntington's loan and lease portfolio, management believes the ALLL is sufficient to absorb the credit losses inherent in the portfolio.

The following table shows the activity in Huntington's ALLL, along with selected credit quality indicators.

TABLE 8 - SUMMARY OF ALLOWANCE FOR LOAN AND LEASE LOSSES AND RELATED STATISTICS

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| (in thousands of dollars)  | 2002       | 2001       | 2000       | 1999       |
|--|------------|------------|------------|------------|
| BALANCE, BEGINNING OF YEAR   | \$ 369,332 | \$ 264,929 | \$ 273,931 | \$ 273,125 |
| LOAN AND LEASE LOSSES  |            |            |            |            |
| Commercial loans   | (128,868)  | (65,743)   | (18,013)   | (16,203)   |
| Real estate  |            |            |            |            |
| Construction   | (4,863)    | (845)      | (238)      | (638)      |
| Commercial   | (15,012)   | (3,676)    | (1,522)    | (2,399)    |
| Consumer   |            |            |            |            |
| Automobile loans and leases  | (59,010)   | (71,638)   | (47,687)   | (42,783)   |
| Home equity  | (15,312)   | (16,384)   | (7,979)    | (7,233)    |
| Residential mortgage   | (888)      | (879)      | (1,140)    | (1,404)    |
| Other consumer loans   | (10,399)   | (15,375)   | (9,246)    | (28,422)   |
| TOTAL LOAN AND LEASE LOSSES  | (234,352)  | (174,540)  | (85,825)   | (99,082)   |
| RECOVERIES OF PREVIOUSLY CHARGED OFF LOANS AND LEASES                              |            |            |            |            |
| Commercial loans   | 11,106     | 6,175      | 4,201      | 5,303      |
| Real estate  |            |            |            |            |
| Construction   | 403        | 179        | 165        | 192        |
| Commercial   | 1,831      | 613        | 268        | 1,260      |
| Consumer   |            |            |            |            |
| Automobile loans and leases  | 18,464     | 16,567     | 15,407     | 14,201     |
| Home equity  | 1,806      | 1,796      | 1,070      | 1,137      |
| Residential mortgage   | 16         | 94         | 133        | 268        |
| Other consumer loans   | 3,814      | 2,847      | 2,934      | 7,192      |
| TOTAL RECOVERIES   | 37,440     | 28,271     | 24,178     | 29,553     |
| NET LOAN AND LEASE LOSSES  | (196,912)  | (146,269)  | (61,647)   | (69,529)   |
| Provision for loan and lease losses  | 194,426    | 257,326    | 61,464     | 70,335     |
| Allowance for loans sold   | (22,297)   | --         | --         | --         |
| Allowance of securitized loans   | (9,165)    | (6,654)    | (16,719)   | --         |
| Allowance of loans and leases acquired   | 1,264      | --         | 7,900      | --         |
| BALANCE, END OF YEAR   | \$ 336,648 | \$ 369,332 | \$ 264,929 | \$ 273,931 |
| NET LOAN AND LEASE LOSSES AS A % OF AVERAGE  |            |            |            |            |
| TOTAL LOANS AND LEASES   | 1.13%      | 0.81%      | 0.35%      | 0.39%      |
| ALLOWANCE FOR LOAN AND LEASE LOSSES AS A % OF TOTAL END OF PERIOD LOANS AND LEASES | 1.81%      | 2.00%      | 1.50%      | 1.52%      |

Huntington allocates the ALLL to each loan and lease category based on an expected loss ratio determined by continuous assessment of credit quality based on portfolio risk characteristics and other relevant factors such as historical performance, significant acquisitions and dispositions of loans, and internal controls. For the commercial and commercial real estate credits, expected loss factors are assigned by credit grade at the individual loan and lease level at the time the loan or lease is originated. On a periodic basis, management reevaluates these credit grades. The aggregation of these factors represents management's estimate of the inherent loss in the portfolio.

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The portion of the allowance allocated to the more homogeneous consumer loan and lease segments is determined by expected loss ratios based on the risk characteristics of the various segments and giving consideration to existing economic conditions and trends. Expected loss ratios incorporate factors such as trends in past due and non-accrual amounts, recent loan and lease loss experience, current economic conditions, and risk characteristics of various loan and lease categories. Actual loss ratios experienced in the future, could vary from those expected, as performance is a function of factors unique to each customer as well as general economic conditions.

To ensure adequacy to a higher degree of confidence, a portion of the ALLL is considered unallocated. For analytical purposes, the allocation of the ALLL is provided in Table 9. While amounts are allocated to various portfolio segments, the total ALLL, excluding impairment reserves prescribed under provisions of Statement of Financial Accounting Standard No. 114, is available to absorb losses from any segment of the portfolio.

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TABLE 9 - ALLOCATION OF ALLOWANCE FOR LOAN AND LEASE LOSSES

| (in thousands of dollars)                 | 2002       | 2001       | 2000       | 1999       |
|---|------------|------------|------------|------------|
|   | -----      | -----      | -----      | -----      |
| Commercial loans                          | \$ 155,577 | \$ 174,713 | \$ 104,968 | \$ 94,000  |
| Real estate                               |            |            |            |            |
| Construction                              | 12,542     | 17,685     | 12,596     | 14,000     |
| Commercial                                | 35,853     | 38,177     | 33,909     | 32,000     |
| Consumer                                  |            |            |            |            |
| Automobile loans and leases               | 51,621     | 38,799     | 28,877     | 40,000     |
| Home equity                               | 18,621     | 24,054     | 19,246     | 17,000     |
| Residential mortgage                      | 8,566      | 6,013      | 4,421      | 5,000      |
| Other consumer loans                      | 8,085      | 19,757     | 22,516     | 21,000     |
|   | -----      | -----      | -----      | -----      |
| Total allocated                           | 290,865    | 319,198    | 226,533    | 225,000    |
| Total unallocated                         | 45,783     | 50,134     | 38,396     | 47,000     |
|   | -----      | -----      | -----      | -----      |
| TOTAL ALLOWANCE FOR LOAN AND LEASE LOSSES | \$ 336,648 | \$ 369,332 | \$ 264,929 | \$ 273,000 |
|   | =====      | =====      | =====      | =====      |

### NET CHARGE-OFFS

Total net charge-offs as a percent of average total loans and leases were 1.13% in 2002 compared to 0.81% in 2001. The increase was due largely to \$51.3 million in commercial loan charge-offs related to the special credit actions in the fourth quarter of 2002. In 2001, Huntington made the decision to exit the sub-prime automobile and truck and equipment lending business, which had a combined balance of \$69.7 million at December 31, 2002, down from \$144.3 million at the end of 2001. Excluding net charge-offs related to these exited businesses, total net charge-offs in 2002 and 2001 were 1.08% and 0.73%, respectively. Commercial and commercial real estate net charge-offs, spread over a number of companies in the retail trade, manufacturing, services, and communications sectors, were 1.46% in the current year versus 0.55% in 2001.

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Excluding the net charge-offs related to the fourth quarter 2002 special credit actions, total net charge-offs and total commercial and commercial real estate net charge-offs for 2002 were 0.84% and 0.90%, respectively. Consumer charge-offs were 0.65% in 2002 compared with 0.98% in 2001. Automobile loan and lease net charge-offs were 1.06% in 2002 compared with 1.96% in 2001. Table 10 shows the amount of net charge-offs by loan and lease type as a percentage of average loans and leases.

TABLE 10 - NET LOAN AND LEASE CHARGE-OFFS

| (in thousands of dollars)                          | 2002       | 2001       | 2000      |
|--|------------|------------|-----------|
|  | -----      | -----      | -----     |
| NET CHARGE-OFFS BY TYPE                            |            |            |           |
| Commercial loans                                   | \$ 117,528 | \$ 52,000  | \$ 13,812 |
| Commercial real estate                             | 17,641     | 3,729      | 1,327     |
|  | -----      | -----      | -----     |
| TOTAL COMMERCIAL AND COMMERCIAL REAL ESTATE        | 135,169    | 55,729     | 15,139    |
|  | -----      | -----      | -----     |
| Consumer   |            |            |           |
| Automobile loans and leases                        | 33,027     | 52,479     | 32,280    |
| Home equity  | 13,506     | 14,588     | 6,909     |
| Residential mortgage                               | 872        | 785        | 1,007     |
| Other consumer loans                               | 4,524      | 7,778      | 6,312     |
|  | -----      | -----      | -----     |
| TOTAL CONSUMER                                     | 51,929     | 75,630     | 46,508    |
|  | -----      | -----      | -----     |
| Total net charge-offs, excluding exited businesses | 187,098    | 131,359    | 61,647    |
| Net charge-offs related to exited businesses       | 9,814      | 14,910     | --        |
|  | -----      | -----      | -----     |
| TOTAL NET CHARGE-OFFS                              | \$ 196,912 | \$ 146,269 | \$ 61,647 |
|  | =====      | =====      | =====     |

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TABLE 10 - NET LOAN AND LEASE CHARGE-OFFS (CONTINUED)

| (in thousands of dollars)                             | 2002  | 2001  | 2000  | 199   |
|---|-------|-------|-------|-------|
|   | ----- | ----- | ----- | ----- |
| NET CHARGE-OFFS AS A % OF AVERAGE<br>LOANS AND LEASES |       |       |       |       |
| Commercial loans                                      | 2.07% | 0.78% | 0.21% |       |
| Commercial real estate                                | 0.49% | 0.10% | 0.04% |       |
|   | ----- | ----- | ----- | ----- |
| TOTAL COMMERCIAL AND<br>COMMERCIAL REAL ESTATE        | 1.46% | 0.55% | 0.15% |       |
|   | ----- | ----- | ----- | ----- |
| Consumer  |       |       |       |       |

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|  |       |       |       |
|--|-------|-------|-------|
| Automobile loans and leases                        | 1.06% | 1.96% | 1.03% |
| Home equity  | 0.44% | 0.43% | 0.23% |
| Residential mortgage                               | 0.06% | 0.07% | 0.07% |
| Other consumer loans                               | 1.09% | 1.37% | 1.19% |
|  | ----- | ----- | ----- |
| TOTAL CONSUMER                                     | 0.65% | 0.98% | 0.58% |
|  | ----- | ----- | ----- |
| Total net charge-offs, excluding exited businesses | 1.08% | 0.73% | 0.35% |
|  | ===== | ===== | ===== |
|  | ----- | ----- | ----- |
| TOTAL NET CHARGE-OFFS                              | 1.13% | 0.81% | 0.35% |
|  | ===== | ===== | ===== |

Economic activity has remained sluggish and the uncertainty about the future level of activity has increased recently. Management expects 2003 full year net charge-offs to be in the 0.65%-0.75% range.

NON-PERFORMING ASSETS

Non-performing assets consist of loans and leases that are no longer accruing interest, loans and leases that have been renegotiated to below market rates based upon financial difficulties of the borrower, and real estate acquired through foreclosure. Commercial and commercial real estate loans are generally placed on non-accrual status when collection of principal or interest is in doubt or when the loan is 90 days past due. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged off as a credit loss. Consumer loans and leases, excluding residential mortgages, are not placed on non-accrual status but are charged off in accordance with regulatory statutes, which is generally no more than 120 days past due. Residential mortgages, while highly secured, are placed on non-accrual status within 180 days past due as to principal and 210 days past due as to interest, regardless of security. A charge-off on a residential mortgage loan is recorded when the loan has been foreclosed and the loan balance exceeds the fair value of the real estate. The fair value of the collateral is then recorded as real estate owned. When, in management's judgment, the borrower's ability to make periodic interest and principal payments resumes and collectibility is no longer in doubt, the loan is returned to accrual status.

Total NPAs were \$136.7 million at December 31, 2002, compared with \$227.5 million at the end of 2001 and represented 0.74% and 1.23% of total loans and leases and other real estate. The decline in the level of NPAs from the prior year-end reflected the sale of NPAs in the fourth quarter of 2002. While the economy has continued to be weak and the uncertainty about the future level of economic activity has increased, management continues to expect NPAs in 2003 to remain around current levels.

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| (in thousands of dollars)  | 2002              | 2001              | 2000            |
|--|-------------------|-------------------|-----------------|
| Non-accrual loans and leases   |                   |                   |                 |
| Commercial loans   | \$ 91,861         | \$ 159,637        | \$ 55,8         |
| Real estate  |                   |                   |                 |
| Construction   | 5,554             | 13,885            | 8,6             |
| Commercial   | 21,211            | 34,475            | 18,0            |
| Residential  | 9,443             | 11,836            | 10,1            |
| Total non-accrual loans and leases   | 128,069           | 219,833           | 92,6            |
| Renegotiated loans   | --                | 1,276             | 1,3             |
| <b>TOTAL NON-PERFORMING LOANS AND LEASES</b>                                 | <b>128,069</b>    | <b>221,109</b>    | <b>93,9</b>     |
| Other real estate, net   | 8,654             | 6,384             | 11,4            |
| <b>TOTAL NON-PERFORMING ASSETS</b>   | <b>\$ 136,723</b> | <b>\$ 227,493</b> | <b>\$ 105,3</b> |
| ACCRUING LOANS AND LEASES PAST DUE 90 DAYS OR MORE                           | \$ 61,526         | \$ 76,013         | \$ 66,6         |
| NON-PERFORMING LOANS AND LEASES AS A % OF TOTAL LOANS AND LEASES             | 0.69%             | 1.20%             | 0.              |
| NON-PERFORMING ASSETS AS A % OF TOTAL LOANS AND LEASES AND OTHER REAL ESTATE | 0.74%             | 1.23%             | 0.              |
| ALLOWANCE FOR LOAN LOSSES AS A % OF NON-PERFORMING LOANS AND LEASES          | 263%              | 167%              | 2               |
| ALLOWANCE FOR LOAN AND LEASE LOSSES AS A% OF NON-PERFORMING ASSETS           | 246%              | 162%              | 2               |
| ACCRUING LOANS AND LEASES PAST DUE 90 DAYS OR MORE TO TOTAL LOANS AND LEASES | 0.33%             | 0.41%             | 0.              |

Note: For 2002, the amount of interest income which would have been recorded under the original terms for total loans and leases classified as non-accrual or renegotiated was \$12.6 million. Amounts actually collected and recorded as interest income for these loans and leases was \$5.1 million.

Loans and leases past due ninety days or more but continuing to accrue interest decreased to \$61.5 million at December 31, 2002, down from \$76.0 million a year earlier. This represented 0.33% and 0.41% of total loans and leases, respectively.

Table 12 reflects the change in NPAs for the recent four years and includes NPAs in the Florida operations to the date of their sale in the 2002 first quarter:

TABLE 12 - NON-PERFORMING ASSET ACTIVITY

| (in thousands)             | 2002       | 2001       | 2000      | 1999      |
|----------------------------|------------|------------|-----------|-----------|
| Beginning of Period        | \$ 227,493 | \$ 105,397 | \$ 98,241 | \$ 96,099 |
| New non-performing assets  | 260,229    | 329,882    | 113,870   | 106,014   |
| Returns to accruing status | (17,124)   | (2,767)    | (5,914)   | (5,744)   |
| Loan and lease losses      | (152,616)  | (67,541)   | (18,052)  | (19,547)  |
| Payments                   | (136,774)  | (106,839)  | (68,982)  | (67,682)  |

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|               |              |            |            |           |
|---------------|--------------|------------|------------|-----------|
| Sales         | (44,485) (1) | (30,639)   | (13,766)   | (10,899)  |
|               | -----        | -----      | -----      | -----     |
| End of Period | \$ 136,723   | \$ 227,493 | \$ 105,397 | \$ 98,241 |
|               | =====        | =====      | =====      | =====     |

(1) Includes \$6.5 million related to the sale of the Florida operations and \$21.4 million related to the 4th quarter special credit actions.

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### INTEREST RATE RISK MANAGEMENT

Huntington seeks to minimize earnings volatility by managing the sensitivity of net interest income and the fair value of its net assets to changes in market interest rates. The Board of Directors and the Asset and Liability Management Committee (ALCO) oversee various risks by establishing broad policies and specific operating limits that govern a variety of risks inherent in operations, including liquidity, counterparty credit risk, settlement, and market risks.

Market risk is the potential for declines in the fair value of financial instruments due to changes in interest rates, exchange rates, and equity prices. Interest rate risk is Huntington's primary market risk. It results from timing differences in the repricing and maturity of assets and liabilities and changes in relationships between market interest rates and the yields on assets and rates on liabilities, including the impact of embedded options.

Interest rate risk management is a dynamic process that encompasses new business flows onto the balance sheet, wholesale investment and funding, and the changing market and business environment. Effective management of interest rate risk begins with appropriately diversified investments and funding sources. To accomplish overall balance sheet objectives, management regularly accesses money, bond, futures, and options markets, as well as trading exchanges. In addition, Huntington contracts with dealers in over-the-counter financial instruments for interest rate swaps. ALCO regularly monitors position concentrations and the level of interest rate sensitivity to ensure compliance with approved risk tolerances.

Interest rate risk modeling is performed monthly. An income simulation model is used to measure the sensitivity of forecasted net interest income to changes in market rates over a one-year horizon. Although Bank Owned Life Insurance and automobile operating lease assets are classified as non-interest earning assets, Huntington includes these portfolios in its interest sensitivity analysis because both have attributes similar to fixed-rate interest earning assets. Market value risk (referred to as Economic Value of Equity, or EVE) is measured using a static balance sheet. The models used for these measurements take into account prepayment speeds on mortgage loans, mortgage-backed securities, and consumer installment loans, as well as cash flows of other loans and deposits. Balance sheet growth assumptions are also considered in the income simulation model. Moreover, the models incorporate the effects of embedded options, such as interest rate caps, floors, and call options, and account for changes in relationships among interest rates.

The baseline scenario for the income simulation, with which all others are compared, is based on market interest rates implied by the prevailing yield

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curve. Alternative market rate scenarios are then employed to determine their impact on the baseline scenario. These alternative market rate scenarios include spot rates remaining unchanged for the entire measurement period, parallel rate shifts on both a gradual and immediate basis, as well as movements in rates that alter the shape of the yield curve. Scenarios are also developed to measure basis risk, such as the impact of LIBOR-based rates rising or falling faster than the prime rate.

When evaluating short-term interest rate risk exposure, management uses, for its primary measurement, scenarios that model 200 basis point increasing and decreasing parallel shifts in the yield curve during the next twelve-month period. At December 31, 2002, only the 200 basis point increasing parallel shift in the yield curve was modeled because a 200 basis point decrease in the interest rate curve was not feasible given the overall low level of interest rates. At the end of 2002, that scenario modeled net interest income to be approximately 0.7% lower than the internal forecast of net interest income over the same time period using the current level of forward rates. This compares with the Board of Directors policy limit of a 4.0% change in net interest income given a 200 basis point scenario. Management believes further declines in market rates would put modest downward pressure on net interest income, resulting from the implicit pricing floors in non-maturity deposits.

The net interest margin has been adversely impacted in recent months by: (1) fixed-rate consumer loan repayments being reinvested at lower market rates; (2) high repayments of residential mortgage loans and mortgage-backed securities; (3) the implicit floors in retail deposits as rates declined to historically low levels; (4) the rapid growth of lower-yielding residential adjustable-rate mortgage loans retained on the balance sheet; (5) the lower yield on the higher quality automobile loan originations; and (6) the flattening of the yield curve. Future net interest income could be adversely affected by these factors.

The primary measurement for EVE risk assumes an immediate and parallel increase in rates of 200 basis points. At December 31, 2002, the model indicated that such an increase in rates would be expected to reduce the EVE by approximately 3.8% and compares with an estimated negative impact of approximately 2.9% at December 31, 2001.

The model is a useful but simplified representation of Huntington's underlying interest rate risk profile. Simulations reflect choices of statistical techniques, functional forms, model parameters, and numerous uncertain assumptions. Nonetheless, experience has demonstrated and management believes that these models provide reliable guidance for measuring and managing interest rate sensitivity.

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### LIQUIDITY

Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The liquidity of the Bank is used to make loans and leases and to repay deposit liabilities as they become due or are demanded by customers. Huntington's ALCO establishes guidelines and regularly monitors the overall liquidity position of the Bank and the parent company to ensure that various alternative strategies exist to cover unanticipated events that could affect liquidity. Management believes that sufficient liquidity exists at both the parent company and the Bank to meet their estimated needs.

### BANK LIQUIDITY



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The Bank manages both its external and internal liquidity. External liquidity includes maintaining funding sources for the Bank's activities. These activities primarily consist of making loans and leases to customers, repaying the Bank's obligations as they become due, and supporting the cost of operating the Bank. Selected information regarding the Bank's short-term borrowings is found in Table 14 and the maturity of obligations, including payments due under operating lease obligations, is reflected in Table 15.

Deposits are the Bank's primary source of funding, of which 87% were provided by the Regional Banking segment. Table 13 details the types and sources of deposits by business segment at December 31, 2002, and compares these balances by type and source to balances at December 31, 2001.

TABLE 13 - DEPOSIT LIABILITIES

| (in millions of dollars)<br>BY TYPE         | DECEMBER 31, 2002 |              | December 31, 2001 |   |
|---|-------------------|--------------|-------------------|---|
|   | BALANCE           | %            | Balance           | % |
| Demand deposits                             |                   |              |                   |   |
| Non-interest bearing                        | \$ 3,074          | 17.6         | \$ 3,635          |   |
| Interest bearing                            | 5,374             | 30.7         | 5,723             |   |
| Savings deposits                            | 2,851             | 16.3         | 3,466             |   |
| Other domestic time deposits                | 3,956             | 22.6         | 5,868             |   |
| <b>TOTAL CORE DEPOSITS</b>                  | <b>15,255</b>     | <b>87.2</b>  | <b>18,692</b>     |   |
| Domestic time deposits of \$100,000 or more | 732               | 4.2          | 1,131             |   |
| Brokered time deposits and negotiable CDs   | 1,093             | 6.2          | 138               |   |
| Foreign time deposits                       | 419               | 2.4          | 226               |   |
| <b>TOTAL DEPOSITS</b>                       | <b>\$ 17,499</b>  | <b>100.0</b> | <b>\$ 20,187</b>  |   |
| <b>BY BUSINESS SEGMENT</b>                  |                   |              |                   |   |
| Regional Banking                            |                   |              |                   |   |
| Central Ohio / West Virginia                | \$ 5,361          | 30.6         | \$ 5,217          |   |
| Northern Ohio                               | 3,602             | 20.6         | 3,256             |   |
| Southern Ohio / Kentucky                    | 1,365             | 7.8          | 1,291             |   |
| West Michigan                               | 2,402             | 13.7         | 2,227             |   |
| East Michigan                               | 1,962             | 11.2         | 1,895             |   |
| Indiana                                     | 613               | 3.5          | 578               |   |
| Total Regional Banking                      | 15,305            | 87.4         | 14,464            |   |
| Dealer Sales                                | 59                | 0.3          | 82                |   |
| Private Financial Group                     | 924               | 5.3          | 717               |   |
| Treasury / Other                            | 1,211             | 7.0          | 256               |   |
| <b>TOTAL DEPOSITS EXCLUDING FLORIDA</b>     | <b>17,499</b>     | <b>100.0</b> | <b>15,519</b>     |   |
| Florida                                     | --                | --           | 4,668             |   |
| <b>TOTAL DEPOSITS</b>                       | <b>\$ 17,499</b>  | <b>100.0</b> | <b>\$ 20,187</b>  |   |

Domestic time deposits of \$100,000 or more, adjusted to include brokered time deposits and negotiable certificates of deposit and IRAs included

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in Other domestic time deposits, totaled \$1.9 billion at December 31, 2002. These time deposits mature as follows: \$343 million within three months, \$182 million within six but more than three months, \$212 million within one year but more than six months, and \$1,166 million maturing beyond one year. At December 31, 2002, Huntington's loans and leases were 106% of total deposits. This compares with 91% of total deposits at December 31, 2001, or 102% excluding the loans and deposits sold with the Florida operations.

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The Bank's ALCO establishes policies and monitors guidelines to diversify the Bank's wholesale funding sources to avoid concentrations in any one market source. Wholesale funding sources include Federal funds purchased, securities sold under repurchase agreements, non-core deposits, and medium- and long-term debt. To enhance the availability of liquidity, the Bank has available a \$6.0 billion domestic bank note program. This program was renewed in 2002. At December 31, 2002, a total of \$5.7 billion in domestic bank notes remained available for future issuance under this program. In addition, the Bank shares a \$2.0 billion Euronote program with the parent company. This program was renewed on February 6, 2003, and is subject to annual renewal. Approximately \$1.3 billion was available under this program at December 31, 2002. Both programs enable the Bank to issue notes with maturities from one month to thirty years. During 2002, management added significantly to its wholesale borrowings, primarily due to the loss of deposit funding with the sale of Huntington's Florida banking operations. In adding wholesale borrowings, management also lengthened the average maturity of these borrowings. At the end of 2002, the Bank had wholesale borrowings of \$5.9 billion, which had a weighted-average maturity of 1.7 years.

TABLE 14 - SHORT-TERM BORROWINGS

| (in thousands of dollars)                                | YEAR ENDED DECEMBER 31, |              |              |
|--|-------------------------|--------------|--------------|
|  | 2002                    | 2001         | 2000         |
| <b>FEDERAL FUNDS PURCHASED AND REPURCHASE AGREEMENTS</b> |                         |              |              |
| Balance at year-end                                      | \$ 2,458,523            | \$ 1,913,607 | \$ 1,820,000 |
| Weighted average interest rate at year-end               | 1.49%                   | 2.24%        |              |
| Maximum amount outstanding at month-end during the year  | \$ 2,503,962            | \$ 3,094,647 | \$ 2,090,000 |
| Average amount outstanding during the year               | \$ 2,072,075            | \$ 2,258,860 | \$ 1,830,000 |
| Weighted average interest rate during the year           | 1.98%                   | 4.11%        |              |

The Bank is also a member of the Federal Home Loan Bank of Cincinnati (FHLB), which provides funding through advances to its members that are collateralized with mortgage-related assets. These advances carry maturities from one month to twenty years. At December 31, 2002, the Bank had \$1.0 billion of advances from the FHLB, compared with only \$17 million of advances at December 31, 2001. During 2002, the Bank significantly increased its borrowing capability with the FHLB as these advances provided a flexible source of funding. At December 31, 2002, a total of \$2.7 billion of residential mortgage loans, commercial real estate loans, and home equity loans were pledged to secure borrowing under these advances.

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TABLE 15 - MATURITY OF BANK OBLIGATIONS

| (in millions of dollars)        | PAYMENTS DUE BY PERIOD |                 |                 |                |                 | 20        |
|---------------------------------|------------------------|-----------------|-----------------|----------------|-----------------|-----------|
|                                 | 2003                   | 2004            | 2005            | 2006           | 2007            | A         |
| Medium-term notes               | \$ 540.1               | \$ 855.0        | \$ 510.0        | \$ --          | \$ --           | \$        |
| Subordinated notes              | 253.0                  | --              | --              | --             | --              |           |
| Preferred securities            | --                     | --              | --              | --             | --              |           |
| Federal Home Loan Bank advances | 10.0                   | 3.0             | 100.0           | --             | 900.0           |           |
| Operating lease obligations     | 35.1                   | 33.1            | 29.7            | 27.6           | 26.2            |           |
| <b>TOTAL</b>                    | <b>\$ 838.2</b>        | <b>\$ 891.1</b> | <b>\$ 639.7</b> | <b>\$ 27.6</b> | <b>\$ 926.2</b> | <b>\$</b> |

Huntington maintains a portfolio of securities that can be used as a secondary source of liquidity (to the extent that securities are not pledged), substantially all of which is held by the Bank. At December 31, 2002, the portfolio of securities available for sale totaled \$3.4 billion, of which \$2.6 billion was pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and securities sold under repurchase agreements. The composition and maturity of these securities are presented in Table 16. Weighted average yields were calculated using amortized cost and on a fully taxable equivalent basis assuming a 35% tax rate, excluding marketable equity securities.

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TABLE 16 - SECURITIES AVAILABLE FOR SALE

| (in thousands of dollars)                  | DECEMBER 31,        |                     |                     |
|--|---------------------|---------------------|---------------------|
|  | 2002                | 2001                | 2000                |
| U.S. Treasury and Federal Agencies         | \$ 2,627,684        | \$ 2,322,079        | \$ 3,284,030        |
| Other                                      | 775,685             | 527,500             | 806,490             |
| <b>TOTAL SECURITIES AVAILABLE FOR SALE</b> | <b>\$ 3,403,369</b> | <b>\$ 2,849,579</b> | <b>\$ 4,090,520</b> |

AMORTIZED  
COST

FAIR  
VALUE

YIELD

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|  |              |              |        |
|--|--------------|--------------|--------|
| U.S. Treasury                            |              |              |        |
| 1-5 years                                | \$ 13,434    | \$ 14,066    | 3.51%  |
| 6-10 years                               | 4,704        | 5,367        | 5.51%  |
| Over 10 years                            | 412          | 479          | 6.07%  |
| Total U.S. Treasury                      | 18,550       | 19,912       | 4.07%  |
| Federal Agencies                         |              |              |        |
| Mortgage-backed                          |              |              |        |
| 1-5 years                                | 48,618       | 50,428       | 5.54%  |
| 6-10 years                               | 356,082      | 363,596      | 5.18%  |
| Over 10 years                            | 1,350,737    | 1,385,233    | 5.68%  |
| Total Mortgage-backed                    | 1,755,437    | 1,799,257    | 5.58%  |
| Other agencies                           |              |              |        |
| Under 1 year                             | 34,923       | 35,966       | 4.91%  |
| 1-5 years                                | 743,609      | 768,271      | 5.21%  |
| 6-10 years                               | 3,755        | 4,278        | 5.91%  |
| Total Other                              | 782,287      | 808,515      | 5.20%  |
| TOTAL U.S. TREASURY AND FEDERAL AGENCIES | 2,556,274    | 2,627,684    | 5.44%  |
| Other                                    |              |              |        |
| Under 1 year                             | 7,133        | 7,183        | 8.43%  |
| 1-5 years                                | 62,939       | 63,886       | 6.53%  |
| 6-10 years                               | 49,581       | 51,046       | 6.61%  |
| Over 10 years                            | 451,108      | 449,958      | 5.71%  |
| Retained interest in securitizations     | 146,160      | 159,978      | 15.56% |
| Marketable equity securities             | 42,846       | 43,634       |        |
| TOTAL OTHER                              | 759,767      | 775,685      | 7.88%  |
| TOTAL SECURITIES AVAILABLE FOR SALE      | \$ 3,316,041 | \$ 3,403,369 | 5.98%  |

Other significant factors impacting the Bank's liquidity are the repayment of principal and the receipt of interest on the Bank's loans and direct financing leases, rental income payments from operating lease assets, and proceeds from the sales of vehicles at the end of the applicable operating lease. The Bank's consumer loan and lease portfolio contains a significant amount of loans and leases with relatively shorter weighted-average lives to maturity. In addition, commercial loans and real estate construction portfolios have relatively short maturities with 44% of the combined principal maturing in one year or less, as reflected in Table 17.

TABLE 17 - MATURITY SCHEDULE OF SELECTED LOANS

(in millions of dollars)

AT DECEMBER 31, 2002

| One Year<br>or Less | One to<br>Five Years | After<br>Five Years | Total |
|---------------------|----------------------|---------------------|-------|
|---------------------|----------------------|---------------------|-------|

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|                            |          |          |        |          |
|----------------------------|----------|----------|--------|----------|
| Commercial loans           | \$ 2,491 | \$ 2,482 | \$ 635 | \$ 5,608 |
| Real estate - construction | 449      | 543      | 18     | 1,010    |
|                            | -----    | -----    | -----  | -----    |
| TOTAL                      | \$ 2,940 | \$ 3,025 | \$ 653 | \$ 6,618 |
|                            | =====    | =====    | =====  | =====    |
|                            |          |          |        |          |
| Variable interest rates    | \$ 2,813 | \$ 2,582 | \$ 509 | \$ 5,904 |
| Fixed interest rates       | 127      | 443      | 144    | 714      |
|                            | -----    | -----    | -----  | -----    |
| TOTAL                      | \$ 2,940 | \$ 3,025 | \$ 653 | \$ 6,618 |
|                            | =====    | =====    | =====  | =====    |

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There are other sources of liquidity should they be needed. These sources include the sale or securitization of loans, the ability to acquire additional national market, non-core deposits, additional collateralized borrowings such as FHLB advances, the issuance of debt securities, and the issuance of preferred or common securities in public or private transactions. The Bank also can borrow through the Federal Reserve's discount window. At December 31, 2002, a total of \$1.5 billion of commercial loans had been pledged to secure potential future borrowings that could be obtained through this facility.

### PARENT COMPANY LIQUIDITY

Parent company liquidity consists primarily of a program of regular dividends from its subsidiaries, predominantly the Bank, its medium-term note program, and a commercial paper program issued through Huntington Bancshares Financial Corporation, a non-bank subsidiary. The Bank could declare dividends to be paid to the parent company, without regulatory approval, of \$29.8 million at December 31, 2002.

The parent company uses this liquidity to pay dividends to its stockholders, repurchase shares of its common stock, meet its financial obligations, fund certain non-bank activities, finance acquisitions, and for other general corporate purposes. At December 31, 2002, the parent company had \$455 million issued under a \$750 million medium-term note program, leaving \$295 million available for future funding needs. At December 31, 2002, the parent company had \$140 million in medium-term notes outstanding: \$40 million will mature in 2003 and \$100 million in 2004. As mentioned earlier, the parent company shares a \$2.0 billion Euronote program with the Bank. Availability of funding through these two programs amounted to \$1.6 billion at December 31, 2002.

In 2002, the liquidity of the parent company was favorably affected by the sale of the Florida banking operations through a subsequent recapitalization of the Bank. This recapitalization returned \$670 million of capital to the parent company. During 2002, subsequent to the recapitalization, the parent company repurchased 19.2 million shares of its common stock for \$370 million. Details of this program are discussed further under the Capital section that follows.

At December 31, 2002, the parent company had \$546.9 million of cash and cash equivalents on hand. Management believes that the parent company has sufficient liquidity to meet its cash flow obligations in 2003, including payment of its current dividend, without relying upon the capital markets for

financing.

#### CAPITAL

Capital is managed at each legal subsidiary based upon the respective risks and growth opportunities, as well as regulatory requirements. Management places significant emphasis on the maintenance of a strong capital position, which promotes investor confidence, provides access to the national markets under favorable terms, and enhances business growth and acquisition opportunities. The importance of managing capital is also recognized and management continually strives to maintain an appropriate balance between capital adequacy and returns to shareholders.

Shareholders' equity declined \$152 million during 2002 compared with an increase of \$7 million in the previous year. Increases to shareholders' equity reflecting higher net earnings, equity issued for acquisitions, and the positive mark-to-market of securities available for sale and derivatives used to hedge cash flows for 2002, were more than offset by repurchases of common shares and dividends. Cash dividends declared were \$0.64 per share in 2002, down from \$0.72 per share in 2001 and \$0.76 per share in 2000.

Average shareholders' equity in 2002 was \$2.2 billion, down modestly from \$2.3 billion in 2001. The ratio of average equity to average assets in 2002 was 8.55% versus 8.29% a year ago. Tangible period-end equity to tangible period-end assets was 7.24% at the end of 2002, up significantly from 5.87% a year earlier, reflecting the tangible capital generated from the sale of the Florida operations offset by the subsequent share repurchase program in 2002. Given the current asset mix and risk profile, management has a longer term targeted tangible equity to asset ratio of 7.00%.

In February 2002, the Board of Directors authorized a share repurchase program for up to 22 million shares and canceled the previously existing authorization. Under this authorization, a total of 19.2 million shares were repurchased at a cost of \$370.0 million through the end of December 2002. An additional 0.2 million shares were repurchased in early January 2003, bringing total shares repurchased under this authorization to 19.4 million shares. In mid-January 2003, the Board of Directors approved a new share repurchase authorization for up to 8 million shares, canceling the 2.6 million shares remaining under the February 2002 authorization. Huntington expects to use this new authorization to complete the purchase of the 2.6 million shares remaining for repurchase under the prior authorization. Repurchases of shares will be made from time to time as deemed appropriate and will be reserved for reissue in connection with Huntington's dividend reinvestment and employee benefit plans, as well as for acquisitions and other corporate purposes.

Risk-based capital guidelines established by the Federal Reserve Board set minimum capital requirements and require institutions to calculate risk-based capital ratios by assigning risk weightings to assets and off-balance sheet items, such as interest rate swaps, loan commitments, and securitizations. Huntington's Tier 1 risk-based capital ratio, total risk-based capital ratio, leverage ratio, and risk-adjusted assets for the recent five years are shown in Table 18:

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TABLE 18 - CAPITAL ADEQUACY

| (in millions of dollars)   | "WELL-<br>CAPITALIZED"<br>MINIMUMS | AT DECEMBER 31, |           |           |           |
|----------------------------|------------------------------------|-----------------|-----------|-----------|-----------|
|                            |                                    | 2002            | 2001      | 2000      | 1999      |
| Total Risk-Adjusted Assets | N/A                                | \$ 27,030       | \$ 27,736 | \$ 26,757 | \$ 25,000 |
| Ratios:                    |                                    |                 |           |           |           |
| Tier 1 Risk-Based Capital  | 6.00%                              | 8.34%           | 7.02%     | 7.13%     | 7.13%     |
| Total Risk-Based Capital   | 10.00%                             | 11.25%          | 10.07%    | 10.29%    | 10.29%    |
| Tier 1 Leverage            | 5.00%                              | 8.51%           | 7.16%     | 6.85%     | 6.85%     |

Huntington is supervised and regulated by the Federal Reserve whereas the Bank is primarily supervised and regulated by the Office of the Comptroller of the Currency, which establishes similar regulatory capital guidelines for banks. The Bank had regulatory capital ratios in excess of regulatory minimums.

During 2002, Huntington acquired Haberer Investment Advisor, Inc. (Haberer), a Cincinnati-based registered investment advisory firm with approximately \$500 million in assets under management. Huntington paid cash to Haberer shareholders and issued 202,695 shares of common stock from treasury. Also during 2002, Huntington acquired LeaseNet Group, Inc. (LeaseNet), a \$90 million leasing company located in Dublin, Ohio. Huntington paid cash to LeaseNet shareholders and issued 835,035 shares of common stock from treasury. See Huntington's Statement of Changes in Shareholders' Equity on page 66 for a detail of activity.

### LINES OF BUSINESS DISCUSSION

Below is a brief description of each line of business and a discussion of business segment results. Regional Banking, Dealer Sales, and the Private Financial Group are the major business lines. The fourth segment includes the impact of the Treasury function and other unallocated assets, liabilities, revenue, and expense. Financial information for each line of business, including a reconciliation to reported earnings, can also be found in Note 28 to the consolidated financial statements. The chief decision-makers for Huntington rely on operating basis earnings for review of performance and for critical decision-making purposes and, therefore, the information below is presented on an operating basis. During 2002, the previously reported segments, Retail Banking and Corporate Banking, were combined and renamed Regional Banking. In addition, changes were made in 2002 to the methodologies utilized for certain balance sheet and income statement allocations from Huntington's management reporting system. The prior periods have not been restated for these methodology changes. The following tables within each segment show performance on this basis for the most recent three years.

### REGIONAL BANKING

Regional Banking provides products and services to retail, business banking, and commercial customers. This segment's products include home equity loans, first mortgage loans, direct installment loans, business loans, personal and business deposit products, as well as sales of investment and insurance services. These products and services are offered in six operating regions within the five states of Ohio, Michigan, Indiana, West Virginia, and Kentucky through Huntington's traditional banking network, Direct Bank--Huntington's customer service center, and Web Bank at [www.huntington.com](http://www.huntington.com). Regional Banking also represents middle-market and large commercial banking relationships which use a variety of banking products and services including, but not limited to, commercial loans, international trade, and cash management.

TABLE 19 - REGIONAL BANKING RESULTS

| (in thousands of dollars)           | YEAR ENDED DECEMBER 31, |            |            |
|-------------------------------------|-------------------------|------------|------------|
|                                     | 2002                    | 2001       | 2000       |
| Net interest income                 | \$ 573,456              | \$ 596,884 | \$ 625,500 |
| Provision for loan and lease losses | 141,190                 | 96,943     | 36,180     |
| Non-interest income                 | 263,824                 | 257,801    | 271,096    |
| Non-interest expense                | 525,162                 | 490,943    | 537,331    |
| Income before taxes                 | 170,928                 | 266,799    | 323,085    |
| Income taxes                        | 59,825                  | 93,380     | 111,438    |
| OPERATING EARNINGS                  | \$ 111,103              | \$ 173,419 | \$ 211,647 |

Regional Banking's operating earnings were \$111.1 million in 2002 compared to \$173.4 million for 2001 and \$211.6 million for 2000. Net interest income decreased \$23.4 million, or 4%, in 2002. Regional Banking provides net funds to Huntington's other business segments since its deposits exceed its loans and leases and, therefore, receives an earnings credit for those excess deposits. The declining interest rate environment resulted in lower credit for this deposit excess and margin compression in 2002.

The provision for loan and lease losses increased \$44.2 million in 2002 over 2001 versus an increase of \$60.8 million in 2001 over 2000. The increases in 2002 and 2001 were indicative of the deteriorating credit quality that began late in 2000. Provision expense reflects net charge-offs (excluding the restructuring charges for 2001) and charges for loan and lease growth for the period. In 2002, net charge-offs were 0.76% compared with 0.54% for 2001.

Non-interest income rose \$6.0 million, or 2%, in 2002, following a \$13.3 million, or 5%, decline in 2001. Service charges on deposit accounts increased 12% (personal 9% and corporate 14%) to \$144.7 million. The growth in personal service charges was primarily attributable to a new pricing structure and deposit volume initiatives. The corporate increase was the result of customers choosing to pay fees in lieu of maintaining balances due to lower earnings credit paid to commercial checking customers. In addition, electronic banking fees increased 10%. These revenue increases were partially offset by a 12% decline in total mortgage banking income. Gross mortgage banking revenue increased commensurate with a 22% increase in closed loans, but significant impairment of mortgage servicing rights pushed total mortgage banking income down in 2002. The declining rate environment during the recent twelve months caused accelerated mortgage prepayment expectations and, therefore, recognition of asset impairment of capitalized mortgage servicing rights and increased amortization. Excluding mortgage banking income, non-interest income increased 11% in 2002.

Non-interest expense was \$525.2 million in 2002, up \$34.2 million, or 7%, when compared to \$490.9 million in 2001. Non-interest expense for 2001 was down \$46.4 million, or 9%, from 2000. Personnel costs were \$206.8 million, up



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8%, compared with \$190.7 million in 2001. The increase reflected investment in strengthening Regional Banking's management, business banking sales, and credit administration teams. In addition, this segment experienced increases in performance-based incentive compensation commensurate with production and revenue growth.

Total Regional Banking average loans and leases for 2002 increased to \$12.3 billion, or 6%, over 2001. Mortgage and home equity lending represented the majority of the growth in average earning assets. Average mortgage loans increased 46% from \$815 million in 2001 to nearly \$1.2 billion in 2002. Home equity loans and lines of credit increased 19% from \$1.8 billion in 2001 to \$2.2 billion in 2002. Commercial real estate loans for 2002 grew \$213.6 million, or 7%, while average commercial loans were down \$373.1 million, or 8%, from 2001.

Total average deposits for 2002 increased \$1.1 billion, or 8%, from 2001. An enhanced focus on relationship selling and the economic environment propelled growth in checking and money market deposits. While demand for retail CD's remained strong, Regional Banking protected interest margins by refraining from paying aggressive competitive rates resulting in a 2% decline in CD balances year-over-year. Average deposit growth excluding CD's was 15% in 2002. As noted in the PFG line of business review that follows, Regional Banking also experienced growth in its packaged investment product sales through the retail channel.

Regional Banking contributed 40% of operating earnings in 2002 and comprised 68% of Huntington's total loan and lease portfolio and 87% of total deposits at December 31, 2002.

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### DEALER SALES

Dealer Sales serves automotive dealerships within Huntington's primary banking markets, as well as in Arizona, Florida, Georgia, Pennsylvania, and Tennessee. This segment finances the purchase of automobiles by customers of the automotive dealerships, purchases automobiles from dealers and simultaneously leases the automobile under long-term operating and direct financing leases, finances the dealership's inventory of automobiles, and provides other banking services to the automotive dealerships and their owners.

TABLE 20 - DEALER SALES RESULTS

| (in thousands of dollars)           | YEAR ENDED DECEMBER 31, |             |             |
|-------------------------------------|-------------------------|-------------|-------------|
|                                     | 2002                    | 2001        | 2000        |
| Net interest income                 | \$ 6,782                | \$ (30,728) | \$ (49,821) |
| Provision for loan and lease losses | 44,573                  | 29,655      | 17,098      |
| Non-interest income                 | 687,061                 | 712,444     | 656,262     |
| Non-interest expense                | 609,257                 | 637,979     | 523,387     |
|                                     | -----                   | -----       | -----       |

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|                     |           |          |           |
|---------------------|-----------|----------|-----------|
| Income before taxes | 40,013    | 14,082   | 65,956    |
| Income taxes        | 14,001    | 4,928    | 22,965    |
|                     | -----     | -----    | -----     |
| OPERATING EARNINGS  | \$ 26,012 | \$ 9,154 | \$ 42,991 |
|                     | =====     | =====    | =====     |

Dealer Sales operating earnings were \$26.0 million in 2002, compared to \$9.2 million in 2001 and \$43.0 million in 2000. Higher provision for loan and lease losses and losses on terminated operating leases, reflecting weakened economic conditions, higher bankruptcies, and a softer used car market, had an adverse impact on operating performance of this segment in 2002 and 2001. Since April 2002, Huntington began booking leases for automobiles as direct financing leases instead of operating leases.

Net interest income was \$6.8 million for 2002, compared with a negative \$30.7 million for 2001. Net interest income was a negative \$49.8 million for 2000. Net interest income was negative for 2001 and 2000 because the funding cost related to Dealer Sales' operating lease assets, which are non-interest earning assets, is included in interest expense, whereas the revenue is reported as a component of non-interest income. The change in net interest income is primarily from recording automobile leases as direct financing leases rather than operating leases as had been Huntington's practice prior to May 2002. Automobile loan balances increased \$188.7 million to \$3.0 billion during 2002 from \$2.9 billion in 2001. Direct financing lease balances increased \$767 million to \$874 million in 2002, while operating lease inventory balances decreased \$368 million to \$2.6 billion. Total automobile loan and lease (direct financing and operating) originations were \$3.5 billion in 2002 compared with \$3.4 billion in 2001.

The provision for loan and lease losses for 2002 increased \$14.9 million from 2001 compared with an increase in 2001 of \$12.6 million. The increase in provision expense is from the creation of additional allowance for losses on loans and leases as required by direct financing lease accounting.

Non-interest income decreased \$25.4 million, or 4%, from 2001, reflecting lower operating lease rental income. Non-interest expense decreased \$28.7 million, reflecting lower depreciation expense on lower operating lease inventory balances.

Dealer Sales contributed 10% and 37% of 2002 operating earnings and operating revenues, respectively.

### PRIVATE FINANCIAL GROUP (PFG)

PFG provides products and services designed to meet the needs of Huntington's higher wealth customers. Revenue is derived through the sale of personal trust, asset management, investment advisory, brokerage, insurance, and deposit and loan products and services. Income and related expenses from the sale of brokerage and insurance products is shared with the line of business that generated the sale or provided the customer referral.

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| (in thousands of dollars)           | 2002      | 2001      | 2000      |
|-------------------------------------|-----------|-----------|-----------|
| Net interest income                 | \$ 35,403 | \$ 36,323 | \$ 30,502 |
| Provision for loan and lease losses | 3,477     | 408       | 1,279     |
| Non-interest income                 | 108,817   | 91,986    | 57,442    |
| Non-interest expense                | 100,961   | 94,025    | 53,866    |
|                                     | 39,782    | 33,876    | 32,799    |
| Income before taxes                 |           |           |           |
| Income taxes                        | 13,924    | 11,857    | 11,343    |
|                                     | 25,858    | 22,019    | 21,456    |
| OPERATING EARNINGS                  | \$ 25,858 | \$ 22,019 | \$ 21,456 |

PFG's operating earnings for 2002 were \$25.9 million, up 17% from 2001, due primarily to growth in non-interest income. For 2002, growth in non-interest income was partially offset by reduced net interest income, increased provision for loan and lease losses, and increased non-interest expense. Operating earnings were \$21.5 million for 2000.

Average loans and leases grew 36% to \$895 million and average deposits grew 30% to \$807 million from 2001 to 2002. Net interest income was down 3% driven by a shift in product mix and margin compression, particularly on consumer loans and leases reflective of lower consumer mortgage loan rates.

Provision for loan and lease losses for 2002 increased by \$3.1 million from 2001 largely reflecting higher net charge-offs. Net charge-offs were 0.20% of average loans and leases for 2002 versus 0.09% for 2001.

Non-interest income for 2002 was \$108.8 million, up 18% from 2001, resulting primarily from increased brokerage revenue, increased trust revenue, and increased other income. Brokerage revenue increased by \$7.3 million, or 23%, from 2001 due to increased sales of annuity products. Insurance revenue for 2002 decreased by \$0.4 million, or 3%, from 2001 mostly due to decreased sales volume from the life agency business.

In 2002, PFG restructured its sales/distribution force to eliminate the use of separate insurance sales personnel to sell insurance products through the retail branch offices and to utilize the more established brokerage sales force for retail insurance sales. Although sales volume decreased during this transition year as the new model was being implemented, significant expense savings resulted as well. Trust revenue for 2002 increased by \$4.0 million, or 7%, from 2001 largely due to the acquisition of Haberer in April 2002. Increased revenue from investment advisory and other services provided to the Huntington Funds was also a major source of the increase in trust revenue. During 2001, PFG introduced five new equity funds. These funds grew to over \$200 million in assets by the end of 2002. Other income for 2002 increased by \$5.6 million from 2001 primarily because of the \$4.2 million charge in 2001 for the impairment loss related to the Pacific Gas & Electric commercial paper held by the Huntington Money Market Fund.

Non-interest expense for 2002 increased \$6.9 million, or 7%, from 2001 driven by the Haberer operating expenses combined with increased sales commissions and salary expense. Sales commissions increased \$1.7 million as a result of the increase in non-interest income.

PFG contributed 9% of operating earnings in 2002 and 8% of total revenues in 2002.

TREASURY / OTHER

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The Treasury / Other segment includes assets, liabilities, equity, revenue, and expense that are not directly assigned or allocated to one of the lines of business. Since a match-funded transfer pricing system is used to allocate interest income and interest expense to other business segments, Treasury / Other results include the net impact of any over or under allocations arising from centralized management of interest rate risk including the net impact of derivatives used to hedge interest rate sensitivity. Furthermore, this segment's results include the net impact of administering Huntington's investment securities portfolio as part of overall liquidity management. Additionally, amortization expense of intangible assets and gains or losses not allocated to other business segments are also a component.

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TABLE 22 - TREASURY / OTHER RESULTS

|                                     | YEAR ENDED DECEMBER 31, |           |             |
|-------------------------------------|-------------------------|-----------|-------------|
| (in thousands of dollars)           | 2002                    | 2001      | 2000        |
| Net interest income                 | \$ 124,209              | \$ 30,536 | \$ (28,717) |
| Provision for loan and lease losses | --                      | --        | --          |
| Non-interest income                 | 61,639                  | 65,969    | 91,660      |
| Non-interest expense                | 69,584                  | 96,636    | 39,467      |
|                                     | -----                   | -----     | -----       |
| Income before taxes                 | 116,264                 | (131)     | 23,476      |
| Income taxes                        | (472)                   | (42,112)  | (20,441)    |
|                                     | -----                   | -----     | -----       |
| OPERATING EARNINGS                  | \$ 116,736              | \$ 41,981 | \$ 43,917   |
|                                     | =====                   | =====     | =====       |

Treasury / Other reported operating earnings of \$116.7 million in 2002, up significantly from the two preceding years. This primarily reflected the reduction in transfer pricing credits allocated to Regional Banking for its deposits, the maturity in late 2001 of \$2 billion of interest rate swaps that had significant negative spreads, and the benefit of lower short-term interest rates, particularly with the steeper yield curve.

Non-interest income for 2002 was \$61.6 million compared with \$66.0 million for 2001 reflecting the higher gains from securities transactions in the current year, increased Bank owned life insurance income, and revenue from trading activities. Non-interest expense for 2002 declined \$27.1 million from 2001. This reflected a decline in the amortization of intangibles arising from the implementation of FASB Statement No. 142 and lower unallocated personnel costs offset by higher unallocated outside services and processing, equipment and occupancy, and telecommunication expenses.

Income tax expense for each of the other business segments is calculated at a statutory 35% tax rate. However, Huntington's overall effective tax rate is lower and, as a result, Treasury / Other reflects the reconciling items to the statutory tax rate in its Income taxes.

RESULTS FOR THE FOURTH QUARTER

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Table 23 presents Huntington's results of operations for the recent eight quarters and Table 24 presents selected stock, performance ratios, and capital data for the same periods.

Fourth quarter 2002 earnings were \$69.3 million, or \$0.29 per common share. This compared with earnings of \$55.0 million, or \$0.22 per common share, in the year-ago fourth quarter, or earnings of \$69.0 million, or \$0.27 per common share excluding the impact associated with Huntington's strategic restructuring plan and the sold Florida banking and insurance operations. On this same comparative basis, 2002 fourth quarter earnings were down 6%, however, earnings per common share were flat, reflecting the benefit of the share repurchase program.

Fully taxable equivalent net interest income for 2002 fourth quarter was up \$11.7 million, or 6%, from the year-ago quarter. Excluding the impact of the sold Florida banking operations, fully taxable equivalent net interest income for 2002 fourth quarter increased \$31.4 million, or 19%, reflecting a combination of a 16% increase in average earning assets, and a 6 basis point, or an effective 2%, increase in the net interest margin to 3.62% from 3.56%.

The 16% increase in average earning assets from a year ago reflected a 15% increase in average securities and a 16% increase in average loans and leases. The increase in loans and leases was driven by a 36% increase in average consumer loans, including a 15% increase in home equity loans and lines, a 105% increase in residential mortgages, and a 44% increase in automobile loans and leases. Since April 2002, automobile leases were recorded as direct financing leases, which averaged \$759 million in the 2002 fourth quarter. Automobile loans were up 19% from the year-ago fourth quarter. Total average commercial loans were down 3% and average commercial real estate loans increased 11% from the year-ago quarter.

Non-interest income was \$271.9 million, down \$39.8 million, or 13%, from the year-ago quarter. Excluding from the year-ago quarter the impact of Huntington's strategic restructuring plan, as well as the impact of the sold Florida banking and insurance operations, non-interest income was down \$21.1 million, or 7%, from a year earlier. Primarily contributing to this \$21.1 million year-over-year decrease were a \$29.3 million, or 16%, decrease in operating lease income and a \$7.8 million, or 59%, decrease in mortgage banking income (primarily due to a mortgage servicing rights temporary impairment recorded in the fourth quarter of 2002). This was partially offset by a 17% increase in deposit service charges, a

9% increase in brokerage and insurance income, a 14% increase in other service charges, primarily electronic banking fees, and a 32% increase in other income.

Non-interest expense was \$329.3 million in the 2002 fourth quarter, down \$54.9 million from the year-ago quarter, but up \$7.4 million, or 2%, after excluding from that quarter \$15.1 million in restructuring charges, as well as the expenses related to the sold Florida banking and insurance operations. This \$7.4 million increase was primarily due to a \$19.8 million, or 14%, decrease in operating lease expense, partially offset by a \$17.0 million, or 18%, increase in personnel cost. Contributing to the increase in personnel costs were salary expense, incentive compensation, and benefit costs. The increased salary expense reflected higher staffing levels associated with the expansion of management and employee talent at all levels, including the credit workout area. Higher sales commissions were reflected across all lines of business. Higher fourth quarter benefit costs were somewhat offset by a credit of \$1.5 million in gains related

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to stock received from the demutualization of certain insurance companies where Huntington owned related policies. Benefit costs were increased by year-end accruals related to medical, long-term disability, and pension expenses, which aggregated \$9.1 million. Pension settlement losses for 2002 were \$3.4 million and were recognized all in the fourth quarter.

Outside data processing and other services was up \$1.8 million, or 12%, and professional services decreased \$3.0 million, or 25%. Net occupancy expense decreased \$1.7 million, or 11%, due to a \$1.5 million favorable settlement of a real estate tax appeal. Amortization of intangible expense declined \$2.4 million due the implementation of FASB Statement No. 142 at the beginning of 2002. Other expense in the fourth quarter increased \$15.2 million, due in part to impairment of an investment in an unconsolidated subsidiary that totaled \$3.9 million. Non-interest expense for the fourth quarter 2002 included accrual adjustments that reduced total non-interest expense, in aggregate, by \$0.7 million related to litigation, marketing, and charitable contributions. Huntington also recorded recoveries of previously recognized trust losses totaling \$0.8 million, and the receipt of a legal settlement for \$0.7 million related to a joint venture in which Huntington was a participant.

Restructuring reserves of \$7.2 million established in 1998 and 2001 were released in the 2002 fourth quarter based on management's assessment of future claims against these reserves. The release of reserves consisted of a \$5.0 million legal settlement received by Huntington in December 2002 that related to the 1998 reserve and \$2.2 million of reserves established in 2001. At December 31, 2002, Huntington had \$4.1 million remaining in reserves established in 1998 for the exit of under performing business units and \$14.4 million remaining in restructuring reserves established in 2001. Also, at December 31, 2002, Huntington had a contingency reserve of \$1.8 million related to its August 2002 restructuring of its interest in Huntington Merchant Services, L.L.C.

Net charge-offs for the 2002 fourth quarter were \$83.2 million, or an annualized 1.83%, including \$51.3 million in charge-offs associated with the fourth quarter special credit actions. Excluding these charge-offs, net charge-offs were \$31.9 million, or 0.70%, of average loans and leases (annualized). Loan and lease loss provision expense in the fourth quarter was \$51.2 million, up \$4.2 million from the year-ago quarter after excluding from that quarter an additional \$50.0 million charge to the provision, as well as \$4.0 million related to the sold Florida banking operations.

ROE and ROA were 12.0% and 0.96%, respectively, for the 2002 fourth quarter, compared to 11.9% and 1.12%, respectively, for the year-ago quarter, excluding the impact resulting from the strategic restructuring and sale of the Florida banking and insurance operations.

TABLE 23 - SELECTED QUARTERLY INCOME STATEMENTS

| (in thousands, except per<br>share amounts) | 2002   |       |        |       |        |
|---|--------|-------|--------|-------|--------|
|   | FOURTH | THIRD | SECOND | FIRST | Fourth |
|   |        |       |        |       |        |

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|   |            |            |            |            |              |
|---|------------|------------|------------|------------|--------------|
| NET INTEREST INCOME   | \$ 199,179 | \$ 191,265 | \$ 180,261 | \$ 178,869 | \$ 188,035   |
| Provision for loan and lease losses                                 | 51,236     | 54,304     | 49,876     | 39,010     | 101,075      |
|   | -----      | -----      | -----      | -----      | -----        |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE<br>LOSSES | 147,943    | 136,961    | 130,385    | 139,859    | 86,960       |
|   | -----      | -----      | -----      | -----      | -----        |
| Operating lease income  | 149,259    | 160,164    | 171,617    | 176,034    | 178,588      |
| Service charges on deposit accounts                                 | 41,435     | 37,706     | 35,608     | 38,815     | 43,025       |
| Brokerage and insurance   | 16,431     | 13,943     | 17,677     | 18,792     | 20,966       |
| Trust services  | 15,306     | 14,997     | 16,247     | 15,501     | 15,321       |
| Bank owned life insurance   | 10,722     | 10,723     | 10,722     | 10,956     | 11,001       |
| Mortgage banking  | 5,530      | 2,594      | 7,835      | 16,074     | 14,082       |
| Other service charges and fees                                      | 10,890     | 10,837     | 10,529     | 10,632     | 12,552       |
| Gain on sale of Florida operations                                  | --         | --         | --         | 182,470    | --           |
| Merchant Services gain  | --         | 24,550     | --         | --         | --           |
| Securities gains (losses)   | 2,339      | 1,140      | 966        | 457        | 89           |
| Other   | 19,943     | 21,948     | 17,513     | 12,802     | 16,005       |
|   | -----      | -----      | -----      | -----      | -----        |
| TOTAL NON-INTEREST INCOME   | 271,855    | 298,602    | 288,714    | 482,533    | 311,629      |
|   | -----      | -----      | -----      | -----      | -----        |
| Operating lease expense   | 120,747    | 125,743    | 131,695    | 140,785    | 140,575      |
| Personnel costs   | 110,231    | 100,662    | 99,115     | 108,029    | 111,306      |
| Equipment   | 17,337     | 17,378     | 16,659     | 16,949     | 20,593       |
| Outside data processing and other<br>services                       | 17,209     | 15,128     | 16,592     | 18,439     | 17,992       |
| Net occupancy   | 13,370     | 14,676     | 14,504     | 16,989     | 19,766       |
| Professional services   | 9,111      | 9,680      | 7,864      | 6,430      | 12,321       |
| Marketing   | 6,186      | 7,491      | 7,231      | 7,003      | 6,345        |
| Telecommunications  | 5,714      | 5,609      | 5,320      | 6,018      | 6,793        |
| Printing and supplies   | 3,999      | 3,679      | 3,683      | 3,837      | 4,293        |
| Franchise and other taxes   | 2,532      | 2,283      | 2,313      | 2,328      | 2,893        |
| Amortization of intangible assets                                   | 204        | 204        | 235        | 1,376      | 10,100       |
| Restructuring (releases) charges                                    | (7,211)    | --         | --         | 56,184     | 15,143       |
| Other   | 29,880     | 16,963     | 18,535     | 17,229     | 16,083       |
|   | -----      | -----      | -----      | -----      | -----        |
| TOTAL NON-INTEREST EXPENSE  | 329,309    | 319,496    | 323,746    | 401,596    | 384,203      |
|   | -----      | -----      | -----      | -----      | -----        |
| INCOME BEFORE INCOME TAXES  | 90,489     | 116,067    | 95,353     | 220,796    | 14,386       |
| Income taxes  | 21,226     | 28,052     | 24,375     | 125,321    | (40,657) (1) |
|   | -----      | -----      | -----      | -----      | -----        |
| NET INCOME  | \$ 69,263  | \$ 88,015  | \$ 70,978  | \$ 95,475  | \$ 55,043    |
|   | =====      | =====      | =====      | =====      | =====        |
| <br>  |            |            |            |            |              |
| NET INCOME PER COMMON SHARE -- DILUTED                              | \$ 0.29    | \$ 0.36    | \$ 0.29    | \$ 0.38    | \$ 0.22      |
| CASH DIVIDENDS DECLARED PER COMMON<br>SHARE                         | \$ 0.16    | \$ 0.16    | \$ 0.16    | \$ 0.16    | \$ 0.16      |
| <br>  |            |            |            |            |              |
| REVENUE - FULLY TAXABLE EQUIVALENT<br>(FTE)                         |            |            |            |            |              |
| Net Interest Income   | \$ 199,179 | \$ 191,265 | \$ 180,261 | \$ 178,869 | \$ 188,035   |
| Tax Equivalent Adjustment (2)                                       | 1,869      | 1,096      | 1,071      | 1,169      | 1,292        |
|   | -----      | -----      | -----      | -----      | -----        |
| NET INTEREST INCOME - FTE   | \$ 201,048 | \$ 192,361 | \$ 181,332 | \$ 180,038 | \$ 189,327   |
|   | =====      | =====      | =====      | =====      | =====        |

(1) Reflects a \$32.5 million reduction related to the issuance of \$400

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million of REIT subsidiary preferred stock, of which \$50 million was sold to the public.

(2) Calculated assuming a 35% tax rate.

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TABLE 24 - QUARTERLY STOCK SUMMARY, KEY RATIOS AND STATISTICS, AND CAPITAL DATA

### QUARTERLY COMMON STOCK SUMMARY

| (in thousands, except per share amounts)      | 2002     |           |           |           |          |
|---|----------|-----------|-----------|-----------|----------|
|   | FOURTH   | THIRD     | SECOND    | FIRST     | FOURTH   |
| <b>COMMON STOCK PRICE</b>                     |          |           |           |           |          |
| High  | \$19.980 | \$ 20.430 | \$ 21.770 | \$ 20.310 | \$ 17.49 |
| Low   | 16.160   | 16.000    | 18.590    | 16.660    | 14.51    |
| Close   | 18.710   | 18.190    | 19.420    | 19.700    | 17.19    |
| Average daily closing price                   | 18.769   | 19.142    | 20.089    | 18.332    | 16.26    |
| <b>DIVIDENDS</b>                              |          |           |           |           |          |
| Cash dividends declared on common stock       | \$ 0.16  | \$ 0.16   | \$ 0.16   | \$ 0.16   | \$ 0.1   |
| <b>COMMON SHARES OUTSTANDING</b>              |          |           |           |           |          |
| Average -- Basic                              | 233,581  | 239,925   | 246,106   | 250,749   | 251,19   |
| Average -- Diluted                            | 235,083  | 241,357   | 247,867   | 251,953   | 251,85   |
| Ending  | 232,879  | 237,544   | 242,920   | 249,992   | 251,19   |
| <b>COMMON SHARE REPURCHASE PROGRAM</b>        |          |           |           |           |          |
| Authorized under repurchase program           |          |           |           | 22,000    |          |
| Number of shares repurchased                  | 4,110    | 6,262     | 7,329     | 1,458     |          |
| Remaining shares authorized to repurchase (1) | 2,841    | 6,951     | 13,213    | 20,542    |          |

Note: Intra-day and closing stock price quotations were obtained from NASDAQ.

### QUARTERLY KEY RATIOS AND STATISTICS

|  | 2002   |       |        |       |        |
|--|--------|-------|--------|-------|--------|
|  | FOURTH | THIRD | SECOND | FIRST | FOURTH |
|  |        |       |        |       |        |



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### MARGIN ANALYSIS - AS A % OF AVERAGE EARNING ASSETS (2)

|  |       |       |       |       |       |
|--|-------|-------|-------|-------|-------|
| Interest income                        | 5.99% | 6.26% | 6.61% | 6.46% | 6.90% |
| Interest expense                       | 2.37% | 2.57% | 2.67% | 2.93% | 3.44% |
|  | ----- | ----- | ----- | ----- | ----- |
| NET INTEREST MARGIN                    | 3.62% | 3.69% | 3.94% | 3.53% | 3.46% |
|  | ===== | ===== | ===== | ===== | ===== |
| <br>                                   |       |       |       |       |       |
| Return on average assets               | 1.03% | 1.36% | 1.15% | 1.46% | 0.78% |
| Return on average shareholders' equity | 12.9% | 16.0% | 12.6% | 16.9% | 9.5%  |

### CAPITAL DATA - END OF PERIOD

|                                 | 2002      |           |           |           |           |           |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
|                                 | FOURTH    | THIRD     | SECOND    | FIRST     | FOURTH    | THIRD     |
| (in millions of dollars)        |           |           |           |           |           |           |
| Total Risk-Adjusted Assets      | \$ 27,030 | \$ 26,128 | \$ 25,120 | \$ 24,786 | \$ 27,736 | \$ 27,736 |
| Tier 1 Risk-Based Capital Ratio | 8.34%     | 8.84%     | 9.45%     | 10.02%    | 7.02%     | 7.02%     |
| Total Risk-Based Capital Ratio  | 11.25%    | 11.81%    | 12.49%    | 13.17%    | 10.07%    | 10.07%    |
| Tier 1 Leverage Ratio           | 8.51%     | 9.08%     | 9.63%     | 9.46%     | 7.16%     | 7.16%     |
| Tangible Equity / Asset Ratio   | 7.24%     | 7.66%     | 8.19%     | 8.78%     | 5.87%     | 5.87%     |

(1) A new repurchase program for 8 million shares was authorized in January 2003, canceling the remaining shares under this authorization.

(2) Presented on a fully taxable equivalent basis assuming a 35% tax rate.

### OPERATING BASIS - PRESENTATION AND RECONCILIATION TO REPORTED GAAP RESULTS

Results from the 2001 second quarter through the third quarter of 2002 were significantly impacted by the strategic restructuring announced in July 2001, the subsequent sale of the Florida banking and insurance operations in 2002, as well as other items. These items are explained in the section entitled Restructuring and Other Items that follows.

For analytical purposes in understanding performance trends and for decision making, management reviews and analyzes certain data, including Line of Business performance, on an "operating basis", which excludes the impact of these items and the operating results of the Florida operations sold as

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summarized and presented in Tables 25 through 28. The specific tables included in this section that reconcile reported, or GAAP, financial results to operating results include:

- o Table 25 - Reconciliation of Reported Earnings to Operating Earnings (2002, 2001 and 2000),
- o Table 26 - Annual Income Statements, Selected Balance Sheet and Financial Data (2002, 2001 and 2000),
- o Table 27 - Consolidated Average Balance Sheets and Net Interest Margin Analysis (2002, 2001 and 2000), and
- o Table 28 - Selected Quarterly Income Statements - Reconciliation of Reported to Operating Basis (2002 and 2001).

### OPERATING BASIS SUMMARY REVIEW OF PERFORMANCE

Earnings on an operating basis for 2002 were \$279.7 million, or \$1.15 per common share, compared with \$246.6 million, or \$0.98 per common share in 2001, and \$320.0 million, or \$1.28 per common share in 2000. On this same basis, ROE and ROA for 2002 were 12.6% and 1.10%, respectively, compared with 10.6% and 0.99%, respectively, for 2001, and 14.2% and 1.25%, respectively, in 2000.

### RESTRUCTURING AND OTHER ITEMS

In July 2001, Huntington announced a strategic refocusing plan (the Plan). Key components of the Plan included the sale of banking and insurance operations in Florida, the consolidation of numerous non-Florida branch offices, as well as credit-related and other actions to strengthen its financial performance including the use of some of the excess capital to repurchase outstanding common shares.

#### 2002

The sale of the Florida banking operations to SunTrust Banks, Inc., which closed February 15, 2002, included 143 banking offices and 456 ATMs, with approximately \$2.8 billion in loans and other tangible assets, and \$4.8 billion in deposits and other liabilities. Huntington's Florida insurance operation, the Orlando-based J. Rolfe Davis Insurance Agency, Inc. (JRD), was sold on July 2, 2002 to members of its management team. The JRD sale did not materially affect Huntington's 2002 financial results and is not expected to materially affect Huntington's future financial results. Huntington remains committed to growing its other insurance business in markets served by its retail and commercial banking operations. A pre-tax gain of \$182.5 million (\$61.4 million after-tax, or \$0.25 per share) on the sale of the Florida banking operations was recorded in 2002 and was included in non-interest income in Tables 25 and 26. Huntington recorded \$49.0 million of pre-tax restructuring charges (\$31.8 million after-tax, or \$0.13 per share) in 2002, which included the release of \$7.2 million of reserves in the fourth quarter 2002, as reflected in non-interest expense. Combined with amounts recorded in 2001, pre-tax restructuring charges related to the Plan totaled \$199.4 million (\$129.6 million after-tax, or \$0.52 per share).

In August 2002, Huntington restructured its interest in Huntington Merchant Services, L.L.C. (HMS), Huntington's merchant services business, in a transaction with First Data Merchant Services Corporation (First Data), a subsidiary of First Data Corporation. Under the agreement, Huntington extended its long-term merchant services relationship with First Data. In addition, as part of the transaction, First Data obtained all of Huntington's Florida-related merchant services business and increased its equity interest in HMS. This transaction resulted in a \$24.5 million pre-tax gain (\$16.0 million after tax,

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or \$0.07 per share) in non-interest income. Huntington remains a nominal equity owner in HMS.

2001

In 2001, the provision for loan and lease losses included credit quality charges related to the Plan of \$65.2 million in addition to \$50.0 million to increase Huntington's allowance for loan and lease losses in light of the higher charge-offs and non-performing assets experienced in the second half of 2001. Included in the 2001 securities gains in Tables 25 and 26 was a \$5.3 million loss realized from the sale of \$15 million of Pacific Gas & Electric commercial paper acquired from the Huntington Money Market Fund. Restructuring charges related to the Plan totaled \$80.0 million (\$52.0 million after-tax, or \$0.21 per share) and consisted of \$12.1 million for asset impairment, \$16.2 million for the exit or curtailment of certain e-commerce activities, \$13.3 million related to owned or leased facilities that Huntington had vacated, and \$38.4 million related to employee severance or retention, legal, accounting, consulting, reduction of ATMs, and other operational costs.

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In addition, in the fourth quarter there was a reduction in income taxes resulting from the issuance of REIT subsidiary preferred securities, of which \$50 million was sold to the public.

Tables 25, 26, and 27 reconcile Huntington's reported results with its operating earnings for each of the most recent three years. Table 28 reconciles reported quarterly results with its operating earnings for the two most recent years.

The presentation of the Florida operations in Table 25 differs from the disclosure presented in Note 6 to the consolidated financial statements because Note 6 reflects only the after-tax restructuring charges for 2002 related to the Florida operations, which totaled \$21.3 million (\$32.7 million pre-tax). Because the disclosure in Note 6 was intended only to show the pro forma impact without the Florida operations, non-Florida related after-tax restructuring charges of \$15.2 million (\$23.5 million pre-tax) as well as the Merchant Services restructuring gain are included in the 2002 pro forma results (unaudited) presented in Note 6 but are excluded from operating earnings as presented in Table 26.

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TABLE 25 - RECONCILIATION OF REPORTED EARNINGS TO OPERATING EARNINGS

| (in thousands of dollars, | REPORTED | GAIN ON SALE OF<br>FLORIDA OPERATIONS/<br>RESTRUCTURING<br>AND OTHER | FLORIDA |
|---------------------------|----------|--|---------|
|---------------------------|----------|--|---------|

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| except per share amounts)              | EARNINGS   | ITEMS       | OPERATIONS  |
|--|------------|-------------|-------------|
|  | -----      | -----       | -----       |
| 2002                                   |            |             |             |
| Net interest income                    | \$ 749,574 | \$ --       | \$ 9,724    |
| Provision for loan and lease losses    | 194,426    | --          | 5,186       |
| Securities gains                       | 4,902      | --          | --          |
| Non-interest income                    | 1,129,782  | --          | 13,343      |
| Gain on sale of Florida operations     | 182,470    | 182,470     | --          |
| Merchant Services gain                 | 24,550     | 24,550      | --          |
| Non-interest expense                   | 1,325,174  | --          | 20,210      |
| Restructuring charges                  | 48,973     | 48,973      | --          |
|  | -----      | -----       | -----       |
| PRE-TAX INCOME                         | 522,705    | 158,047     | (2,329)     |
| INCOME TAXES                           | 198,974    | 112,500     | (804)       |
|  | -----      | -----       | -----       |
| NET INCOME                             | \$ 323,731 | \$ 45,547   | \$ (1,525)  |
|  | =====      | =====       | =====       |
| NET INCOME PER COMMON SHARE -- DILUTED | \$ 1.33    | \$ 0.19     | \$ (0.01)   |
|  | =====      | =====       | =====       |
| 2001                                   |            |             |             |
| Net interest income                    | \$ 715,288 | \$ --       | \$ 82,273   |
| Provision for loan and lease losses    | 257,326    | 115,199     | 15,121      |
| Securities gains (losses)              | 723        | (5,250)     | --          |
| Non-interest income                    | 1,199,219  | --          | 76,992      |
| Non-interest expense                   | 1,482,470  | --          | 162,887     |
| Restructuring charges                  | 79,957     | 79,957      | --          |
|  | -----      | -----       | -----       |
| Pre-tax income                         | 95,477     | (200,406)   | (18,743)    |
| Income taxes                           | (39,319)   | (102,642)   | (4,730)     |
|  | -----      | -----       | -----       |
| Net income                             | \$ 134,796 | \$ (97,764) | \$ (14,013) |
|  | =====      | =====       | =====       |
| Net income per common share -- diluted | \$ 0.54    | \$ (0.39)   | \$ (0.05)   |
|  | =====      | =====       | =====       |
| 2000                                   |            |             |             |
| Net interest income                    | \$ 670,110 | \$ --       | \$ 92,646   |
| Provision for loan and lease losses    | 61,464     | --          | 6,907       |
| Securities gains                       | 37,101     | --          | --          |
| Non-interest income                    | 1,086,101  | --          | 46,742      |
| Non-interest expense                   | 1,283,131  | --          | 129,080     |
| Restructuring charges                  | --         | --          | --          |
|  | -----      | -----       | -----       |
| Pre-tax income                         | 448,717    | --          | 3,401       |
| Income taxes                           | 126,299    | --          | 994         |
|  | -----      | -----       | -----       |
| Net income                             | \$ 322,418 | \$ --       | \$ 2,407    |
|  | =====      | =====       | =====       |
| Net income per common share -- diluted | \$ 1.29    | \$ --       | \$ 0.01     |
|  | =====      | =====       | =====       |

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TABLE 26 - ANNUAL INCOME STATEMENTS, SELECTED BALANCE SHEET AND FINANCIAL DATA  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

| (in thousands, except per share amounts)                         | YEAR ENDED DECEMBER 31, |             |            |          |
|--|-------------------------|-------------|------------|----------|
|  | 2002                    |             |            |          |
|  | Reported                | Adjust.(1)  | Operating  | Reported |
| NET INTEREST INCOME  | \$ 749,574              | \$ (9,724)  | \$ 739,850 | \$ 715,2 |
| Provision for loan and lease losses                              | 194,426                 | (5,186)     | 189,240    | 257,3    |
| Net Interest Income After<br>PROVISION FOR LOAN AND LEASE LOSSES | 555,148                 | (4,538)     | 550,610    | 457,9    |
| Operating lease income   | 657,074                 | --          | 657,074    | 691,7    |
| Service charges on deposit accounts                              | 153,564                 | (4,248)     | 149,316    | 165,0    |
| Brokerage and insurance income                                   | 66,843                  | (6,915)     | 59,928     | 79,0     |
| Trust services   | 62,051                  | (405)       | 61,646     | 60,2     |
| Mortgage banking   | 32,033                  | 79          | 32,112     | 54,5     |
| Bank owned life insurance  | 43,123                  | --          | 43,123     | 41,1     |
| Other service charges and fees                                   | 42,888                  | (1,514)     | 41,374     | 48,2     |
| Gain on sale of Florida operations                               | 182,470                 | (182,470)   | --         |          |
| Merchant Services gain   | 24,550                  | (24,550)    | --         |          |
| Securities gains   | 4,902                   | --          | 4,902      | 7        |
| Other  | 72,206                  | (340)       | 71,866     | 59,2     |
| TOTAL NON-INTEREST INCOME  | 1,341,704               | (220,363)   | 1,121,341  | 1,199,9  |
| Operating lease expense  | 518,970                 | --          | 518,970    | 558,6    |
| Personnel costs  | 418,037                 | (11,522)    | 406,515    | 454,2    |
| Equipment  | 68,323                  | (1,418)     | 66,905     | 80,5     |
| Outside data processing and other services                       | 67,368                  | (1,342)     | 66,026     | 69,6     |
| Net occupancy  | 59,539                  | (2,582)     | 56,957     | 76,4     |
| Marketing  | 27,911                  | 159         | 28,070     | 31,0     |
| Professional services  | 33,085                  | (161)       | 32,924     | 32,8     |
| Telecommunications   | 22,661                  | (754)       | 21,907     | 27,9     |
| Printing and supplies  | 15,198                  | (330)       | 14,868     | 18,3     |
| Franchise and other taxes  | 9,456                   | (2)         | 9,454      | 9,7      |
| Amortization of intangible assets                                | 2,019                   | (1,157)     | 862        | 41,2     |
| Restructuring charges  | 48,973                  | (48,973)    | --         | 79,9     |
| Other  | 82,607                  | (1,101)     | 81,506     | 81,7     |
| TOTAL NON-INTEREST EXPENSE                                       | 1,374,147               | (69,183)    | 1,304,964  | 1,562,4  |
| INCOME BEFORE INCOME TAXES                                       | 522,705                 | (155,718)   | 366,987    | 95,4     |
| Income taxes   | 198,974                 | (111,696)   | 87,278     | (39,3    |
| NET INCOME   | \$ 323,731              | \$ (44,022) | \$ 279,709 | \$ 134,7 |

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|                               |             |              |             |            |
|-------------------------------|-------------|--------------|-------------|------------|
| PER COMMON SHARE (2)          |             |              |             |            |
| Net income - basic            | \$ 1.34     | \$ (0.19)    | \$ 1.15     | \$ 0.      |
| Net income - diluted          | 1.33        | (0.18)       | 1.15        | 0.         |
| Cash dividends declared       | 0.64        | 0.00         | 0.64        | 0.         |
| NET INTEREST INCOME (FTE)     |             |              |             |            |
| Net Interest Income           | \$ 749,574  | \$ (9,724)   | 739,850     | \$ 715,2   |
| Tax Equivalent Adjustment (3) | 5,205       | --           | 5,205       | 6,3        |
| Net Interest Income (FTE)     | 754,779     | (9,724)      | 745,055     | 721,6      |
| Non-Interest Income           | 1,341,704   | (220,363)    | 1,121,341   | 1,199,9    |
| TOTAL REVENUE (FTE)           | \$2,096,483 | \$ (230,087) | \$1,866,396 | \$ 1,921,5 |

KEY RATIOS AND STATISTICS

|  |       |         |       |     |
|--|-------|---------|-------|-----|
| Return on average assets               | 1.25% | (0.15)% | 1.10% | 0.  |
| Return on average shareholders' equity | 14.6  | (2.0)   | 12.6  | 5   |
| Net interest margin (FTE)              | 3.62  | 0.01    | 3.63  | 3.  |
| Efficiency ratio (4)                   | 70.2  | (0.1)   | 70.1  | 75  |
| Effective tax rate                     | 38.1  | (14.3)  | 23.8  | (41 |

- (1) See page 52 for definition of adjustments.
- (2) 2000 adjusted for the stock dividend paid July 2000.
- (3) Represents the tax-exempt portion of net interest income increased by an amount equivalent to taxes that would have been paid if this income had been taxed at a 35% statutory tax rate.
- (4) Calculated on revenue, excluding gains, and expenses excluding amortization of intangible assets and restructuring charges.

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TABLE 26 - ANNUAL INCOME STATEMENTS, SELECTED BALANCE SHEET AND FINANCIAL DATA  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

|  | YEAR ENDED DECEMBER 31, |             |            |
|--|-------------------------|-------------|------------|
|  | 2000                    |             |            |
| (in thousands, except per share amounts) | Reported                | Adjust. (1) | Operating  |
| NET INTEREST INCOME                      | \$ 670,110              | \$ (92,646) | \$ 577,464 |
| Provision for loan and lease losses      | 61,464                  | (6,907)     | 54,557     |

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|  |              |              |              |
|--|--------------|--------------|--------------|
| NET INTEREST INCOME AFTER                  |              |              |              |
| PROVISION FOR LOAN AND LEASE LOSSES        | 608,646      | (85,739)     | 522,907      |
|  | -----        | -----        | -----        |
| Operating lease income                     | 623,835      | --           | 623,835      |
| Service charges on deposit accounts        | 161,426      | (30,976)     | 130,450      |
| Brokerage and insurance income             | 61,871       | (115)        | 61,756       |
| Trust services                             | 53,613       | (2,719)      | 50,894       |
| Mortgage banking                           | 32,772       | --           | 32,772       |
| Bank owned life insurance                  | 39,544       | --           | 39,544       |
| Other service charges and fees             | 43,883       | (10,900)     | 32,983       |
| Gain on sale of Florida operations         | --           | --           | --           |
| Merchant Services gain                     | --           | --           | --           |
| Securities gains                           | 37,101       | --           | 37,101       |
| Other                                      | 69,157       | (2,032)      | 67,125       |
|  | -----        | -----        | -----        |
| TOTAL NON-INTEREST INCOME                  | 1,123,202    | (46,742)     | 1,076,460    |
|  | -----        | -----        | -----        |
| Operating lease expense                    | 494,800      | --           | 494,800      |
| Personnel costs                            | 396,230      | (51,825)     | 344,405      |
| Equipment                                  | 78,069       | (7,345)      | 70,724       |
| Outside data processing and other services | 62,011       | (4,788)      | 57,223       |
| Net occupancy                              | 75,197       | (17,333)     | 57,864       |
| Marketing                                  | 34,884       | (1,683)      | 33,201       |
| Professional services                      | 22,721       | (530)        | 22,191       |
| Telecommunications                         | 26,225       | (3,091)      | 23,134       |
| Printing and supplies                      | 19,634       | (3,387)      | 16,247       |
| Franchise and other taxes                  | 11,077       | (61)         | 11,016       |
| Amortization of intangible assets          | 39,207       | (29,256)     | 9,951        |
| Restructuring charges                      | --           | --           | --           |
| Other                                      | 23,076       | (9,781)      | 13,295       |
|  | -----        | -----        | -----        |
| TOTAL NON-INTEREST EXPENSE                 | 1,283,131    | (129,080)    | 1,154,051    |
|  | -----        | -----        | -----        |
| INCOME BEFORE INCOME TAXES                 | 448,717      | (3,401)      | 445,316      |
| Income taxes                               | 126,299      | (994)        | 125,305      |
|  | -----        | -----        | -----        |
| NET INCOME                                 | \$ 322,418   | \$ (2,407)   | \$ 320,011   |
|  | =====        | =====        | =====        |
| <br>                                       |              |              |              |
| PER COMMON SHARE (2)                       |              |              |              |
| Net income - basic                         | \$ 1.30      | \$ (0.01)    | \$ 1.29      |
| Net income - diluted                       | 1.29         | (0.01)       | 1.28         |
| Cash dividends declared                    | 0.76         | 0.00         | 0.76         |
| <br>                                       |              |              |              |
| NET INTEREST INCOME (FTE)                  |              |              |              |
| Net Interest Income                        | \$ 670,110   | \$ (92,646)  | \$ 577,464   |
| Tax Equivalent Adjustment (3)              | 8,310        | --           | 8,310        |
|  | -----        | -----        | -----        |
| Net Interest Income (FTE)                  | 678,420      | (92,646)     | 585,774      |
| Non-Interest Income                        | 1,123,202    | (46,742)     | 1,076,460    |
|  | -----        | -----        | -----        |
| TOTAL REVENUE (FTE)                        | \$ 1,801,622 | \$ (139,388) | \$ 1,662,234 |
|  | =====        | =====        | =====        |
| <br>                                       |              |              |              |
| KEY RATIOS AND STATISTICS                  |              |              |              |
| Return on average assets                   | 1.12%        | 0.13%        | 1.25%        |
| Return on average shareholders' equity     | 14.3         | (0.1)        | 14.2         |
| Net interest margin (FTE)                  | 3.00         | (0.11)       | 2.89         |

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|                      |      |       |      |
|----------------------|------|-------|------|
| Efficiency ratio (4) | 70.5 | (0.1) | 70.4 |
| Effective tax rate   | 28.1 | 0.0   | 28.1 |

- (1) See page 52 for definition of adjustments.
- (2) 2000 adjusted for the stock dividend paid July 2000.
- (3) Represents the tax-exempt portion of net interest income increased by an amount equivalent to taxes that would have been paid if this income had been taxed at a 35% statutory tax rate.
- (4) Calculated on revenue, excluding gains, and expenses excluding amortization of intangible assets and restructuring charges.

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TABLE 27 - CONSOLIDATED AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

|  | AVERAGE BALANCE |             |           |          |    |
|--|-----------------|-------------|-----------|----------|----|
|  | 2002            |             |           | Reported | Ad |
| (in millions of dollars)   |                 |             |           |          |    |
| Fully Taxable Equivalent Basis (2)                                     | Reported        | Adjust. (1) | Operating | Reported | Ad |
| ASSETS   |                 |             |           |          |    |
| Interest bearing deposits in banks                                     | \$ 33           | \$ --       | \$ 33     | \$ 7     | \$ |
| Trading account securities   | 7               | --          | 7         | 25       |    |
| Federal funds sold and securities purchased<br>under resale agreements | 72              | --          | 72        | 107      |    |
| Mortgages held for sale  | 322             | --          | 322       | 360      |    |
| Securities: (3)  |                 |             |           |          |    |
| Taxable  | 2,859           | --          | 2,859     | 3,144    |    |
| Tax exempt   | 135             | --          | 135       | 174      |    |
| Total Securities   | 2,994           | --          | 2,994     | 3,318    |    |
| Loans and leases:  |                 |             |           |          |    |
| Commercial loans   | 5,679           | 94          | 5,585     | 6,650    |    |
| Real estate  |                 |             |           |          |    |
| Construction (4)   | 1,216           | 13          | 1,203     | 1,221    |    |
| Commercial   | 2,378           | 41          | 2,337     | 2,340    |    |
| Consumer   |                 |             |           |          |    |
| Automobile loans and leases  | 3,196           | 42          | 3,154     | 2,839    |    |
| Home equity  | 3,085           | 104         | 2,981     | 3,398    |    |
| Residential mortgage (4)   | 1,438           | 29          | 1,409     | 1,048    |    |
| Other loans  | 425             | 15          | 410       | 590      |    |
| Total consumer   | 8,144           | 190         | 7,954     | 7,875    |    |
| Total loans and leases   | 17,417          | 338         | 17,079    | 18,086   |    |



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|  |                  |               |                  |                  |
|--|------------------|---------------|------------------|------------------|
| Allowance for loan and lease losses  | 374              | 2             | 372              | 307              |
| Net loans and leases   | 17,043           | 336           | 16,707           | 17,779           |
| Total earning assets /<br>interest income / average rates                              | 20,845           | 338           | 20,507           | 21,903           |
| Operating lease assets   | 2,602            | --            | 2,602            | 2,970            |
| Cash and due from banks  | 757              | 12            | 745              | 912              |
| Intangible assets  | 293              | 86            | 207              | 736              |
| All other assets   | 1,800            | 3             | 1,797            | 1,863            |
| <b>TOTAL ASSETS</b>  | <b>\$ 25,923</b> | <b>\$ 437</b> | <b>\$ 25,486</b> | <b>\$ 28,077</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                  |               |                  |                  |
| <b>Core deposits</b>   |                  |               |                  |                  |
| Non-interest bearing deposits  | \$ 2,902         | \$ 75         | \$ 2,827         | \$ 3,304         |
| Interest bearing demand deposits   | 5,161            | 193           | 4,968            | 5,005            |
| Savings deposits   | 2,853            | 66            | 2,787            | 3,478            |
| Other domestic time deposits   | 4,349            | 228           | 4,121            | 5,883            |
| Total core deposits  | 15,265           | 562           | 14,703           | 17,670           |
| Domestic time deposits of \$100,000 or more  | 851              | 21            | 830              | 1,280            |
| Brokered time deposits and negotiable CDs  | 731              | --            | 731              | 128              |
| Foreign time deposits  | 337              | --            | 337              | 283              |
| Total deposits   | 17,184           | 583           | 16,601           | 19,361           |
| Short-term borrowings  | 2,128            | 18            | 2,110            | 2,325            |
| Medium-term notes  | 1,865            | (167)         | 2,032            | 2,024            |
| Federal Home Loan Bank advances  | 279              | --            | 279              | 19               |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 1,198            | --            | 1,198            | 1,161            |
| Total interest bearing liabilities /<br>interest expense / average rates               | 19,752           | 359           | 19,393           | 21,586           |
| All other liabilities  | 1,053            | 3             | 1,050            | 859              |
| Shareholders' equity   | 2,216            | --            | 2,216            | 2,328            |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                      | <b>\$ 25,923</b> | <b>\$ 437</b> | <b>\$ 25,486</b> | <b>\$ 28,077</b> |

AVERAGE BALANCE

2000

(in millions of dollars)

| Fully Taxable Equivalent Basis (2)          | Reported | Adjust. (1) | Operating |
|---|----------|-------------|-----------|
| <b>ASSETS</b>                               |          |             |           |
| Interest bearing deposits in banks          | \$ 6     | \$ --       | \$ 6      |
| Trading account securities                  | 15       | --          | 15        |
| Federal funds sold and securities purchased |          |             |           |

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|  |           |          |           |
|--|-----------|----------|-----------|
| under resale agreements  | 87        | --       | 87        |
| Mortgages held for sale  | 109       | --       | 109       |
| Securities: (3)  |           |          |           |
| Taxable  | 4,316     | --       | 4,316     |
| Tax exempt   | 273       | --       | 273       |
|  | -----     | -----    | -----     |
| Total Securities   | 4,589     | --       | 4,589     |
|  | -----     | -----    | -----     |
| Loans and leases:  |           |          |           |
| Commercial loans   | 6,450     | 647      | 5,803     |
| Real estate  |           |          |           |
| Construction (4)   | 1,184     | 227      | 957       |
| Commercial   | 2,186     | 286      | 1,900     |
| Consumer   |           |          |           |
| Automobile loans and leases  | 3,123     | 210      | 2,913     |
| Home equity  | 2,990     | 552      | 2,438     |
| Residential mortgage (4)   | 1,379     | 377      | 1,002     |
| Other loans  | 530       | 69       | 461       |
|  | -----     | -----    | -----     |
| Total consumer   | 8,022     | 1,208    | 6,814     |
|  | -----     | -----    | -----     |
| Total loans and leases   | 17,842    | 2,368    | 15,474    |
|  | -----     | -----    | -----     |
| Allowance for loan and lease losses  | 274       | (20)     | 294       |
|  | -----     | -----    | -----     |
| Net loans and leases   | 17,568    | 2,388    | 15,180    |
|  | -----     | -----    | -----     |
| Total earning assets /<br>interest income / average rates                              | 22,648    | 2,368    | 20,280    |
|  | -----     | -----    | -----     |
| Operating lease assets   | 2,751     | --       | 2,751     |
| Cash and due from banks  | 1,008     | 182      | 826       |
| Intangible assets  | 709       | 557      | 152       |
| All other assets   | 1,818     | 26       | 1,792     |
|  | -----     | -----    | -----     |
| TOTAL ASSETS   | \$ 28,660 | \$ 3,153 | \$ 25,507 |
|  | =====     | =====    | =====     |
| <br>   |           |          |           |
| Liabilities and Shareholders' Equity   |           |          |           |
| Core deposits  |           |          |           |
| Non-interest bearing deposits  | \$ 3,421  | \$ 600   | \$ 2,821  |
| Interest bearing demand deposits   | 4,291     | 1,194    | 3,097     |
| Savings deposits   | 3,563     | 576      | 2,987     |
| Other domestic time deposits   | 5,872     | 1,734    | 4,138     |
|  | -----     | -----    | -----     |
| Total core deposits  | 17,147    | 4,104    | 13,043    |
|  | -----     | -----    | -----     |
| Domestic time deposits of \$100,000 or more  | 1,502     | 209      | 1,293     |
| Brokered time deposits and negotiable CDs  | 502       | --       | 502       |
| Foreign time deposits  | 539       | 3        | 536       |
|  | -----     | -----    | -----     |
| Total deposits   | 19,690    | 4,316    | 15,374    |
|  | -----     | -----    | -----     |
| Short-term borrowings  | 1,966     | 102      | 1,864     |
| Medium-term notes  | 2,894     | (1,269)  | 4,163     |
| Federal Home Loan Bank advances  | 13        | --       | 13        |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 1,111     | --       | 1,111     |
|  | -----     | -----    | -----     |
| Total interest bearing liabilities /<br>interest expense / average rates               | 22,253    | 2,549    | 19,704    |
|  | -----     | -----    | -----     |

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|  |           |          |           |
|--|-----------|----------|-----------|
| All other liabilities                      | 735       | 4        | 731       |
| Shareholders' equity                       | 2,251     | --       | 2,251     |
|  | -----     | -----    | -----     |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 28,660 | \$ 3,153 | \$ 25,507 |
|  | =====     | =====    | =====     |

- (1) See page 52 for definition of adjustments.
- (2) Fully taxable equivalent yields are calculated assuming a 35% tax rate.
- (3) Average rates computed using historical cost average balances and do not give effect to changes in fair value of securities available for sale.
- (4) Residential construction loans have been reclassified from Real estate - Construction to Residential mortgage loans.
- (5) Loan, lease, and deposit average rates include the impact of applicable derivatives.

Note: Individual loan and leases components include fees and cash basis interest received on non-accrual loans.

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TABLE 27 - CONSOLIDATED AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

| (in millions of dollars)   | INTEREST INCOME / EXPENSES |             |           |          |
|--|----------------------------|-------------|-----------|----------|
|  | 2002                       |             |           |          |
|  | Reported                   | Adjust. (1) | Operating | Reported |
| Fully Taxable Equivalent Basis (2)                                     | -----                      | -----       | -----     | -----    |
| <b>EARNING ASSETS</b>  |                            |             |           |          |
| Interest bearing deposits in banks                                     | \$ 0.8                     | \$ --       | \$ 0.8    | \$ 0.2   |
| Trading account securities   | 0.3                        | --          | 0.3       | 1.3      |
| Federal funds sold and securities purchased<br>under resale agreements | 1.1                        | --          | 1.1       | 4.5      |
| Mortgages held for sale  | 20.5                       | --          | 20.5      | 25.0     |
| Securities: (3)  |                            |             |           |          |
| Taxable  | 173.0                      | --          | 173.0     | 206.9    |

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|  |          |        |          |          |
|--|----------|--------|----------|----------|
| Tax exempt   | 10.1     | --     | 10.1     | 13.0     |
|  | -----    | -----  | -----    | -----    |
| Total Securities   | 183.1    | --     | 183.1    | 219.9    |
|  | -----    | -----  | -----    | -----    |
| Loans and leases:  |          |        |          |          |
| Commercial loans   | 319.4    | 5.8    | 313.6    | 480.5    |
| Real estate  |          |        |          |          |
| Construction (4)   | 57.1     | 0.7    | 56.4     | 86.4     |
| Commercial   | 147.4    | 2.6    | 144.8    | 177.3    |
| Consumer   |          |        |          |          |
| Automobile loans and leases  | 261.1    | 3.8    | 257.3    | 255.0    |
| Home equity  | 183.9    | 8.2    | 175.7    | 279.7    |
| Residential mortgage (4)   | 91.4     | 2.0    | 89.4     | 81.7     |
| Other loans  | 32.3     | 1.3    | 31.0     | 49.6     |
|  | -----    | -----  | -----    | -----    |
| Total consumer   | 568.7    | 15.3   | 553.4    | 666.0    |
|  | -----    | -----  | -----    | -----    |
| Total loans and leases   | 1,092.6  | 24.4   | 1,068.2  | 1,410.2  |
|  | -----    | -----  | -----    | -----    |
| Total earning assets /<br>interest income / average rates                              | 1,298.4  | 24.4   | 1,274.0  | 1,661.1  |
|  | -----    | -----  | -----    | -----    |
| INTEREST BEARING LIABILITIES   |          |        |          |          |
| Core deposits  |          |        |          |          |
| Non-interest bearing deposits  | --       | --     | --       | --       |
| Interest bearing demand deposits   | 89.5     | 3.6    | 85.9     | 134.0    |
| Savings deposits   | 50.0     | 1.4    | 48.6     | 106.2    |
| Other domestic time deposits   | 195.2    | 11.4   | 183.8    | 329.7    |
|  | -----    | -----  | -----    | -----    |
| Total core deposits  | 334.7    | 16.4   | 318.3    | 569.9    |
|  | -----    | -----  | -----    | -----    |
| Domestic time deposits of \$100,000 or more  | 28.8     | 1.0    | 27.8     | 66.8     |
| Brokered time deposits and negotiable CDs  | 17.3     | --     | 17.3     | 6.6      |
| Foreign time deposits  | 4.9      | --     | 4.9      | 10.8     |
|  | -----    | -----  | -----    | -----    |
| Total deposits   | 385.7    | 17.4   | 368.3    | 654.1    |
|  | -----    | -----  | -----    | -----    |
| Short-term borrowings  | 42.7     | 0.2    | 42.5     | 95.8     |
| Medium-term notes  | 61.7     | (3.0)  | 64.7     | 121.7    |
| Federal Home Loan Bank advances  | 5.6      | --     | 5.6      | 1.2      |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 47.9     | 0.1    | 47.8     | 66.7     |
|  | -----    | -----  | -----    | -----    |
| Total interest bearing liabilities /<br>interest expense / average rates               | 543.6    | 14.7   | 528.9    | 939.5    |
|  | -----    | -----  | -----    | -----    |
| NET INTEREST INCOME  | \$ 754.8 | \$ 9.7 | \$ 745.1 | \$ 721.6 |
|  | =====    | =====  | =====    | =====    |

INTEREST INCOME / EXPENSE

-----  
2000  
-----

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(in millions of dollars)

| Fully Taxable Equivalent Basis (2)   | Reported | Adjust. (1) | Operating |
|--|----------|-------------|-----------|
|  | -----    | -----       | -----     |
| <b>EARNING ASSETS</b>  |          |             |           |
| Interest bearing deposits in banks   | \$ 0.3   | \$ --       | \$ 0.3    |
| Trading account securities   | 1.1      | --          | 1.1       |
| Federal funds sold and securities purchased<br>under resale agreements                 | 5.5      | --          | 5.5       |
| Mortgages held for sale  | 8.7      | --          | 8.7       |
| Securities: (3)  |          |             |           |
| Taxable  | 269.5    | --          | 269.5     |
| Tax exempt   | 20.8     | --          | 20.8      |
|  | -----    | -----       | -----     |
| Total Securities   | 290.3    | --          | 290.3     |
|  | -----    | -----       | -----     |
| Loans and leases:  |          |             |           |
| Commercial loans   | 557.9    | 61.0        | 496.9     |
| Real estate  |          |             |           |
| Construction (4)   | 106.0    | 18.4        | 87.6      |
| Commercial   | 184.1    | 23.3        | 160.8     |
| Consumer   |          |             |           |
| Automobile loans and leases  | 270.9    | 14.3        | 256.6     |
| Home equity  | 254.8    | 44.5        | 210.3     |
| Residential mortgage (4)   | 107.1    | 24.3        | 82.8      |
| Other loans  | 54.9     | 0.3         | 54.6      |
|  | -----    | -----       | -----     |
| Total consumer   | 687.7    | 83.4        | 604.3     |
|  | -----    | -----       | -----     |
| Total loans and leases   | 1,535.7  | 186.1       | 1,349.6   |
|  | -----    | -----       | -----     |
| Total earning assets /<br>interest income / average rates                              | 1,841.6  | 186.1       | 1,655.5   |
|  | -----    | -----       | -----     |
| <b>INTEREST BEARING LIABILITIES</b>  |          |             |           |
| Core deposits  |          |             |           |
| Non-interest bearing deposits  | --       | --          | --        |
| Interest bearing demand deposits   | 143.5    | 42.3        | 101.2     |
| Savings deposits   | 145.3    | 22.7        | 122.6     |
| Other domestic time deposits   | 334.2    | 98.3        | 235.9     |
|  | -----    | -----       | -----     |
| Total core deposits  | 623.0    | 163.3       | 459.7     |
|  | -----    | -----       | -----     |
| Domestic time deposits of \$100,000 or more  | 90.4     | 12.4        | 78.0      |
| Brokered time deposits and negotiable CDs  | 31.9     | --          | 31.9      |
| Foreign time deposits  | 34.0     | 0.2         | 33.8      |
|  | -----    | -----       | -----     |
| Total deposits   | 779.3    | 175.9       | 603.4     |
|  | -----    | -----       | -----     |
| Short-term borrowings  | 113.1    | 5.4         | 107.7     |
| Medium-term notes  | 189.3    | (87.8)      | 277.1     |
| Federal Home Loan Bank advances  | 0.8      | --          | 0.8       |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 80.7     | --          | 80.7      |

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|  |          |         |          |
|--|----------|---------|----------|
| Total interest bearing liabilities /<br>interest expense / average rates | 1,163.2  | 93.5    | 1,069.7  |
| NET INTEREST INCOME  | \$ 678.4 | \$ 92.6 | \$ 585.8 |

- (1) See page 52 for definition of adjustments.
- (2) Fully taxable equivalent yields are calculated assuming a 35% tax rate.
- (3) Average rates computed using historical cost average balances and do not give effect to changes in fair value of securities available for sale.
- (4) Residential construction loans have been reclassified from Real estate - Construction to Residential mortgage loans.
- (5) Loan, lease, and deposit average rates include the impact of applicable derivatives.

Note: Individual loan and leases components include fees and cash basis interest received on non-accrual loans.

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TABLE 27 - CONSOLIDATED AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

|  | AVERAGE RATE (5) |             |           |          |
|--|------------------|-------------|-----------|----------|
|  | 2002             |             |           |          |
| (in millions of dollars)   | Reported         | Adjust. (1) | Operating | Reported |
| Fully Taxable Equivalent Basis (2)                                     |                  |             |           |          |
| <b>EARNING ASSETS</b>  |                  |             |           |          |
| Interest bearing deposits in banks                                     | 2.38%            | --%         | 2.38%     | 3.43     |
| Trading account securities   | 4.11             | --          | 4.11      | 5.13     |
| Federal funds sold and securities purchased<br>under resale agreements | 1.56             | --          | 1.56      | 4.19     |
| Mortgages held for sale  | 6.35             | --          | 6.35      | 6.95     |
| Securities: (3)  |                  |             |           |          |
| Taxable  | 6.06             | --          | 6.06      | 6.58     |
| Tax exempt   | 7.42             | --          | 7.42      | 7.49     |
| Total Securities   | 6.12             | --          | 6.12      | 6.63     |

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|  |       |         |       |       |
|--|-------|---------|-------|-------|
| Loans and leases:  |       |         |       |       |
| Commercial loans   | 5.62  | --      | 5.62  | 7.22  |
| Real estate  |       |         |       |       |
| Construction (4)   | 4.70  | 0.01    | 4.69  | 7.08  |
| Commercial   | 6.20  | --      | 6.20  | 7.58  |
| Consumer   |       |         |       |       |
| Automobile loans and leases  | 8.17  | --      | 8.17  | 8.98  |
| Home equity  | 5.96  | 0.06    | 5.90  | 8.23  |
| Residential mortgage (4)   | 6.36  | 0.02    | 6.34  | 7.79  |
| Other loans  | 7.59  | 0.03    | 7.56  | 8.41  |
|  | ----- | -----   | ----- | ----- |
| Total consumer   | 6.98  | 0.02    | 6.96  | 8.46  |
|  | ----- | -----   | ----- | ----- |
| Total loans and leases   | 6.27  | 0.01    | 6.26  | 7.80  |
|  | ----- | -----   | ----- | ----- |
| Total earning assets /   |       |         |       |       |
| interest income / average rates  | 6.23% | 0.01%   | 6.22% | 7.58  |
|  | ----- | -----   | ----- | ----- |
| INTEREST BEARING LIABILITIES   |       |         |       |       |
| Core deposits  |       |         |       |       |
| Non-interest bearing deposits  |       |         |       |       |
| Interest bearing demand deposits   | 1.73% | 0.01%   | 1.72% | 2.68  |
| Savings deposits   | 1.75  | --      | 1.75  | 3.05  |
| Other domestic time deposits   | 4.49  | 0.02    | 4.47  | 5.60  |
|  | ----- | -----   | ----- | ----- |
| Total core deposits  | 2.71  | 0.02    | 2.69  | 3.97  |
|  | ----- | -----   | ----- | ----- |
| Domestic time deposits of \$100,000 or more  | 3.39  | 0.04    | 3.35  | 5.22  |
| Brokered time deposits and negotiable CDs  | 2.36  | --      | 2.36  | 5.12  |
| Foreign time deposits  | 1.47  | --      | 1.47  | 3.82  |
|  | ----- | -----   | ----- | ----- |
| Total deposits   | 2.70  | 0.02    | 2.68  | 4.07  |
|  | ----- | -----   | ----- | ----- |
| Short-term borrowings  | 2.01  | --      | 2.01  | 4.12  |
| Medium-term notes  | 3.31  | 0.13    | 3.18  | 6.01  |
| Federal Home Loan Bank advances  | 2.00  | --      | 2.00  | 6.17  |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 4.00  | --      | 4.00  | 5.75  |
|  | ----- | -----   | ----- | ----- |
| Total interest bearing liabilities /<br>interest expense / average rates               | 2.75% | 0.02%   | 2.73% | 4.35  |
|  | ----- | -----   | ----- | ----- |
| Net interest rate spread   |       |         |       |       |
|  | 3.48% | (0.01)% | 3.49% | 3.23  |
| Impact of non-interest bearing funds on margin   | 0.14  | --      | 0.14  | 0.06  |
|  | ----- | -----   | ----- | ----- |
| NET INTEREST MARGIN  | 3.62% | (0.01)% | 3.63% | 3.29  |
|  | ===== | =====   | ===== | ===== |

AVERAGE RATE (5)

-----  
2000  
-----

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(in millions of dollars)

| Fully Taxable Equivalent Basis (2)   | Reported | Adjust. (1) | Operating |
|--|----------|-------------|-----------|
|  | -----    | -----       | -----     |
| <b>EARNING ASSETS</b>  |          |             |           |
| Interest bearing deposits in banks   | 5.03%    | --%         | 5.03%     |
| Trading account securities   | 7.11     | --          | 7.11      |
| Federal funds sold and securities purchased  | --       | --          | --        |
| under resale agreements  | 6.33     | --          | 6.33      |
| Mortgages held for sale  | 7.96     | --          | 7.96      |
| Securities: (3)  | --       | --          | --        |
| Taxable  | 6.24     | --          | 6.24      |
| Tax exempt   | 7.61     | --          | 7.61      |
|  | -----    | -----       | -----     |
| Total Securities   | 6.33     | --          | 6.33      |
|  | -----    | -----       | -----     |
| <b>Loans and leases:</b>   |          |             |           |
| Commercial loans   | 8.65     | 0.06        | 8.59      |
| Real estate  | --       | --          | --        |
| Construction (4)   | 8.96     | (0.25)      | 9.21      |
| Commercial   | 8.42     | (0.07)      | 8.49      |
| Consumer   | --       | --          | --        |
| Automobile loans and leases  | 8.67     | (0.15)      | 8.82      |
| Home equity  | 8.52     | (0.15)      | 8.67      |
| Residential mortgage (4)   | 7.77     | (0.46)      | 8.23      |
| Other loans  | 10.35    | (1.56)      | 11.91     |
|  | -----    | -----       | -----     |
| Total consumer   | 8.57     | (0.33)      | 8.90      |
|  | -----    | -----       | -----     |
| Total loans and leases   | 8.61     | (0.15)      | 8.76      |
|  | -----    | -----       | -----     |
| Total earning assets /<br>interest income / average rates                              | 8.13%    | (0.05)%     | 8.18%     |
|  | -----    | -----       | -----     |
| <b>INTEREST BEARING LIABILITIES</b>  |          |             |           |
| <b>Core deposits</b>   |          |             |           |
| Non-interest bearing deposits  |          |             |           |
| Interest bearing demand deposits   | 3.34%    | 0.08%       | 3.26%     |
| Savings deposits   | 4.08     | (0.03)      | 4.11      |
| Other domestic time deposits   | 5.69     | (0.02)      | 5.71      |
|  | -----    | -----       | -----     |
| Total core deposits  | 4.54     | 0.03        | 4.51      |
|  | -----    | -----       | -----     |
| Domestic time deposits of \$100,000 or more  | 6.01     | (0.02)      | 6.03      |
| Brokered time deposits and negotiable CDs  | 6.35     | --          | 6.35      |
| Foreign time deposits  | 6.31     | --          | 6.31      |
|  | -----    | -----       | -----     |
| Total deposits   | 4.79     | (0.02)      | 4.81      |
|  | -----    | -----       | -----     |
| Short-term borrowings  | 5.75     | (0.03)      | 5.78      |
| Medium-term notes  | 6.54     | (0.12)      | 6.66      |
| Federal Home Loan Bank advances  | 6.32     | --          | 6.32      |
| Subordinated notes and other long-term debt,<br>including preferred capital securities | 7.27     | --          | 7.27      |
|  | -----    | -----       | -----     |
| Total interest bearing liabilities /<br>interest expense / average rates               | 5.23%    | (0.20)%     | 5.43%     |
|  | -----    | -----       | -----     |



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|  |       |        |       |
|--|-------|--------|-------|
| Net interest rate spread                       | 2.90% | 0.15%  | 2.75% |
| Impact of non-interest bearing funds on margin | 0.10  | (0.04) | 0.14  |
|  | ----- | -----  | ----- |
| NET INTEREST MARGIN                            | 3.00% | 0.11%  | 2.89% |
|  | ===== | =====  | ===== |

- (1) See page 52 for definition of adjustments.
- (2) Fully taxable equivalent yields are calculated assuming a 35% tax rate.
- (3) Average rates computed using historical cost average balances and do not give effect to changes in fair value of securities available for sale.
- (4) Residential construction loans have been reclassified from Real estate - Construction to Residential mortgage loans.
- (5) Loan, lease, and deposit average rates include the impact of applicable derivatives.

Note: Individual loan and leases components include fees and cash basis interest received on non-accrual loans.

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TABLE 28 - SELECTED QUARTERLY INCOME STATEMENTS  
- RECONCILIATION OF REPORTED TO OPERATING BASIS

| (in thousands, except per share amounts)                         | 2002 FOURTH QUARTER |             |            | Reported   |
|--|---------------------|-------------|------------|------------|
|  | Reported            | Adjust. (1) | Operating  |            |
|  | -----               | -----       | -----      | -----      |
| NET INTEREST INCOME  | \$ 199,179          | \$ --       | \$ 199,179 | \$ 191,265 |
| Provision for loan and lease losses                              | 51,236              | --          | 51,236     | 54,304     |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE LOSSES | 147,943             | --          | 147,943    | 136,961    |
| Operating lease income   | 149,259             | --          | --         | 149,259    |
| Service charges on deposit accounts                              | 41,435              | --          | 41,435     | 37,706     |
| Brokerage and insurance  | 16,431              | --          | 16,431     | 13,943     |
| Trust services   | 15,306              | --          | 15,306     | 14,997     |
| Bank owned life insurance  | 10,722              | --          | 10,722     | 10,723     |
| Mortgage banking   | 5,530               | --          | 5,530      | 2,594      |
| Other service charges and fees                                   | 10,890              | --          | 10,890     | 10,837     |
| Gain on sale of Florida operations                               | --                  | --          | --         | --         |

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|  |           |          |           |           |
|--|-----------|----------|-----------|-----------|
| Merchant Services gain                     | --        | --       | --        | 24,550    |
| Securities gains (losses)                  | 2,339     | --       | 2,339     | 1,140     |
| Other                                      | 19,943    | --       | 19,943    | 21,948    |
|  | -----     | -----    | -----     | -----     |
| TOTAL NON-INTEREST INCOME                  | 271,855   | --       | 271,855   | 298,602   |
|  | -----     | -----    | -----     | -----     |
| Operating lease expense                    | 120,747   | --       | 120,747   | 125,743   |
| Personnel costs                            | 110,231   | --       | 110,231   | 100,662   |
| Equipment                                  | 17,337    | --       | 17,337    | 17,378    |
| Outside data processing and other services | 17,209    | --       | 17,209    | 15,128    |
| Net occupancy                              | 13,370    | --       | 13,370    | 14,676    |
| Professional services                      | 9,111     | --       | 9,111     | 9,680     |
| Marketing                                  | 6,186     | --       | 6,186     | 7,491     |
| Telecommunications                         | 5,714     | --       | 5,714     | 5,609     |
| Printing and supplies                      | 3,999     | --       | 3,999     | 3,679     |
| Franchise and other taxes                  | 2,532     | --       | 2,532     | 2,283     |
| Amortization of intangible assets          | 204       | --       | 204       | 204       |
| Restructuring Charges                      | (7,211)   | (7,211)  | --        | --        |
| Other                                      | 29,880    | --       | 29,880    | 16,963    |
|  | -----     | -----    | -----     | -----     |
| TOTAL NON-INTEREST EXPENSE                 | 329,309   | (7,211)  | 336,520   | 319,496   |
|  | -----     | -----    | -----     | -----     |
| INCOME BEFORE INCOME TAXES                 | 90,489    | 7,211    | 83,278    | 116,067   |
| Income taxes                               | 21,226    | 2,524    | 18,702    | 28,052    |
|  | -----     | -----    | -----     | -----     |
| NET INCOME                                 | \$ 69,263 | \$ 4,687 | \$ 64,576 | \$ 88,015 |
|  | =====     | =====    | =====     | =====     |

|  |         |         |         |         |
|--|---------|---------|---------|---------|
| NET INCOME PER COMMON SHARE -- DILUTED | \$ 0.29 | \$ 0.02 | \$ 0.27 | \$ 0.36 |
| DIVIDENDS DECLARED PER COMMON SHARE    | \$ 0.16 | \$ --   | \$ 0.16 | \$ 0.16 |
| Return on average assets               | 1.03%   | 0.07%   | 0.96%   | 1.36%   |
| Return on average shareholders' equity | 12.9%   | 0.90%   | 12.0%   | 16.0%   |
| Net interest margin                    | 3.62%   | 0.00%   | 3.62%   | 3.69%   |
| Efficiency ratio                       | 71.5%   | 0.00%   | 71.5%   | 68.6%   |
| Effective tax rate                     | 23.5%   | 1.00%   | 22.5%   | 24.2%   |

|  |            |       |            |            |
|--|------------|-------|------------|------------|
| NET INTEREST INCOME - FULLY TAXABLE EQUIVALENT (FTE) |            |       |            |            |
| Net Interest Income                                  | \$ 199,179 | \$ -- | \$ 199,179 | \$ 191,265 |
| Tax Equivalent Adjustment (2)                        | 1,869      | --    | 1,869      | 1,096      |
|  | -----      | ----- | -----      | -----      |
| NET INTEREST INCOME - FTE                            | \$ 201,048 | \$ -- | \$ 201,048 | \$ 192,361 |
|  | =====      | ===== | =====      | =====      |

| (in thousands, except per share amounts)                      | 2002 SECOND QUARTER |             |            | 2002       |       |
|---|---------------------|-------------|------------|------------|-------|
|   | Reported            | Adjust. (1) | Operating  | Reported   | A     |
|   | -----               | -----       | -----      | -----      | ----- |
| NET INTEREST INCOME   | \$ 180,261          | \$ --       | \$ 180,261 | \$ 178,869 |       |
| Provision for loan and lease losses                           | 49,876              | --          | 49,876     | 39,010     |       |
|   | -----               | -----       | -----      | -----      | ----- |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES | 130,385             | --          | 130,385    | 139,859    |       |
| Operating lease income  | 171,617             | --          | 171,617    | 176,034    |       |
| Service charges on deposit accounts                           | 35,608              | --          | 35,608     | 38,815     |       |

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|   |            |         |            |            |
|---|------------|---------|------------|------------|
| Brokerage and insurance                                 | 17,677     | 2,710   | 14,967     | 18,792     |
| Trust services  | 16,247     | --      | 16,247     | 15,501     |
| Bank owned life insurance                               | 10,722     | --      | 10,722     | 10,956     |
| Mortgage banking  | 7,835      | --      | 7,835      | 16,074     |
| Other service charges and fees                          | 10,529     | --      | 10,529     | 10,632     |
| Gain on sale of Florida operations                      | --         | --      | --         | 182,470    |
| Merchant Services gain                                  | --         | --      | --         | --         |
| Securities gains (losses)                               | 966        | --      | 966        | 457        |
| Other   | 17,513     | --      | 17,513     | 12,802     |
|   | -----      | -----   | -----      | -----      |
| TOTAL NON-INTEREST INCOME                               | 288,714    | 2,710   | 286,004    | 482,533    |
|   | -----      | -----   | -----      | -----      |
| Operating lease expense                                 | 131,695    | --      | 131,695    | 140,785    |
| Personnel costs   | 99,115     | 1,557   | 97,558     | 108,029    |
| Equipment   | 16,659     | 51      | 16,608     | 16,949     |
| Outside data processing and other services              | 16,592     | --      | 16,592     | 18,439     |
| Net occupancy   | 14,504     | 114     | 14,390     | 16,989     |
| Professional services                                   | 7,864      | 2       | 7,862      | 6,430      |
| Marketing   | 7,231      | 12      | 7,219      | 7,003      |
| Telecommunications                                      | 5,320      | 18      | 5,302      | 6,018      |
| Printing and supplies                                   | 3,683      | 12      | 3,671      | 3,837      |
| Franchise and other taxes                               | 2,313      | --      | 2,313      | 2,328      |
| Amortization of intangible assets                       | 235        | 32      | 203        | 1,376      |
| Restructuring Charges                                   | --         | --      | --         | 56,184     |
| Other   | 18,535     | 77      | 18,458     | 17,229     |
|   | -----      | -----   | -----      | -----      |
| TOTAL NON-INTEREST EXPENSE                              | 323,746    | 1,875   | 321,871    | 401,596    |
|   | -----      | -----   | -----      | -----      |
| INCOME BEFORE INCOME TAXES                              | 95,353     | 835     | 94,518     | 220,796    |
| Income taxes  | 24,375     | 303     | 24,072     | 125,321    |
|   | -----      | -----   | -----      | -----      |
| NET INCOME  | \$ 70,978  | \$ 532  | \$ 70,446  | \$ 95,475  |
|   | =====      | =====   | =====      | =====      |
| <br>  |            |         |            |            |
| NET INCOME PER COMMON SHARE -- DILUTED                  | \$ 0.29    | \$ 0.01 | \$ 0.28    | \$ 0.38    |
| DIVIDENDS DECLARED PER COMMON SHARE                     | \$ 0.16    | \$ --   | \$ 0.16    | \$ 0.16    |
| <br>  |            |         |            |            |
| Return on average assets                                | 1.15%      | 0.01%   | 1.14%      | 1.46%      |
| Return on average shareholders' equity                  | 12.6%      | 0.10%   | 12.5%      | 16.9%      |
| Net interest margin                                     | 3.94%      | 0.00%   | 3.94%      | 3.53%      |
| Efficiency ratio  | 69.0%      | 0.00%   | 69.0%      | 71.7%      |
| Effective tax rate                                      | 25.6%      | 0.10%   | 25.5%      | 56.8%      |
| <br>  |            |         |            |            |
| NET INTEREST INCOME - FULLY TAXABLE<br>EQUIVALENT (FTE) |            |         |            |            |
| Net Interest Income                                     | \$ 180,261 | \$ --   | \$ 180,261 | \$ 178,869 |
| Tax Equivalent Adjustment (2)                           | 1,071      | --      | 1,071      | 1,169      |
|   | -----      | -----   | -----      | -----      |
| NET INTEREST INCOME - FTE                               | \$ 181,332 | \$ --   | \$ 181,332 | \$ 180,038 |
|   | =====      | =====   | =====      | =====      |

(1) See page 52 for definition of adjustments.

(2) Calculated assuming a 35% tax rate.

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| (in thousands, except per share amounts)                         | 2001 FOURTH QUARTER |             |           |           |
|--|---------------------|-------------|-----------|-----------|
|  | Reported            | Adjust. (1) | Operating | Reported  |
| NET INTEREST INCOME  | \$ 188,035          | \$ 19,692   | \$168,343 | \$179,078 |
| Provision for loan and lease losses                              | 101,075             | 53,994      | 47,081    | 34,053    |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE LOSSES | 86,960              | (34,302)    | 121,262   | 145,025   |
| Operating lease income   | 178,588             | --          | 178,588   | 181,851   |
| Service charges on deposit accounts                              | 43,025              | 7,533       | 35,492    | 41,966    |
| Brokerage and insurance  | 20,966              | 5,900       | 15,066    | 19,912    |
| Trust services   | 15,321              | 642         | 14,679    | 15,485    |
| Bank owned life insurance  | 11,001              | --          | 11,001    | 11,001    |
| Mortgage banking   | 14,082              | 719         | 13,363    | 13,308    |
| Other service charges and fees                                   | 12,552              | 2,970       | 9,582     | 12,350    |
| Gain on sale of Florida operations                               | --                  | --          | --        | --        |
| Merchant Services gain   | --                  | --          | --        | --        |
| Securities gains (losses)  | 89                  | --          | 89        | 1,059     |
| Other  | 16,005              | 953         | 15,052    | 15,533    |
| TOTAL NON-INTEREST INCOME  | 311,629             | 18,717      | 292,912   | 312,465   |
| Operating lease expense  | 140,575             | --          | 140,575   | 138,538   |
| Personnel costs  | 111,306             | 18,067      | 93,239    | 115,335   |
| Equipment  | 20,593              | 2,476       | 18,117    | 20,151    |
| Outside data processing and other services                       | 17,992              | 2,578       | 15,414    | 17,375    |
| Net occupancy  | 19,766              | 4,699       | 15,067    | 19,082    |
| Professional services  | 12,321              | 166         | 12,155    | 6,863     |
| Marketing  | 6,345               | 1,040       | 5,305     | 6,921     |
| Telecommunications   | 6,793               | 1,146       | 5,647     | 6,859     |
| Printing and supplies  | 4,293               | 782         | 3,511     | 4,450     |
| Franchise and other taxes  | 2,893               | 8           | 2,885     | 2,470     |
| Amortization of intangible assets                                | 10,100              | 7,545       | 2,555     | 10,114    |
| Restructuring Charges  | 15,143              | 15,143      | --        | 50,817    |
| Other  | 16,083              | 1,418       | 14,665    | 25,648    |
| TOTAL NON-INTEREST EXPENSE                                       | 384,203             | 55,068      | 329,135   | 424,623   |
| INCOME BEFORE INCOME TAXES                                       | 14,386              | (70,653)    | 85,039    | 32,867    |
| Income taxes   | (40,657)            | (56,717)    | 16,060    | 886       |
| NET INCOME   | \$ 55,043           | \$ (13,936) | \$ 68,979 | \$ 31,981 |
| NET INCOME PER COMMON SHARE -- DILUTED                           | \$ 0.22             | \$ (0.05)   | \$ 0.27   | \$ 0.13   |
| DIVIDENDS DECLARED PER COMMON SHARE                              | \$ 0.16             | \$ --       | \$ 0.16   | \$ 0.16   |
| Return on average assets   | 0.78%               | -0.34%      | 1.12%     | 0.45%     |
| Return on average shareholders' equity                           | 9.5%                | -2.40%      | 11.9%     | 5.5%      |
| Net interest margin  | 3.46%               | -0.08%      | 3.54%     | 3.30%     |
| Efficiency ratio   | 71.7%               | 1.10%       | 70.6%     | 73.9%     |
| Effective tax rate   | -282.6%             | -301.50%    | 18.9%     | 2.7%      |
| NET INTEREST INCOME - FULLY TAXABLE<br>EQUIVALENT (FTE)          |                     |             |           |           |

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|                               |            |           |           |           |
|-------------------------------|------------|-----------|-----------|-----------|
| Net Interest Income           | \$ 188,035 | \$ 19,692 | \$168,343 | \$179,078 |
| Tax Equivalent Adjustment (2) | 1,292      | --        | 1,292     | 1,442     |
|                               | -----      | -----     | -----     | -----     |
| NET INTEREST INCOME - FTE     | \$ 189,327 | \$ 19,692 | \$169,635 | \$180,520 |
|                               | =====      | =====     | =====     | =====     |

| (in thousands, except per share amounts)                         | 2001 SECOND QUARTER |             |           | 2000      |
|--|---------------------|-------------|-----------|-----------|
|  | Reported            | Adjust. (1) | Operating | Reported  |
|  | -----               | -----       | -----     | -----     |
| NET INTEREST INCOME  | \$ 177,254          | \$ 22,150   | \$155,104 | \$170,921 |
| Provision for loan and lease losses                              | 99,444              | 69,039      | 30,405    | 22,754    |
|  | -----               | -----       | -----     | -----     |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE LOSSES | 77,810              | (46,889)    | 124,699   | 148,167   |
|  | -----               | -----       | -----     | -----     |
| Operating lease income   | 174,151             | --          | 174,151   | 157,143   |
| Service charges on deposit accounts                              | 40,902              | 8,023       | 32,879    | 39,119    |
| Brokerage and insurance  | 19,388              | 6,203       | 13,185    | 18,768    |
| Trust services   | 15,178              | 747         | 14,431    | 14,314    |
| Bank owned life insurance  | 9,561               | --          | 9,561     | 9,560     |
| Mortgage banking   | 18,168              | 1,061       | 17,107    | 8,960     |
| Other service charges and fees                                   | 12,217              | 2,834       | 9,383     | 11,098    |
| Gain on sale of Florida operations                               | --                  | --          | --        | --        |
| Merchant Services gain   | --                  | --          | --        | --        |
| Securities gains (losses)  | (2,503)             | (5,250)     | 2,747     | 2,078     |
| Other  | 14,619              | 977         | 13,642    | 13,127    |
|  | -----               | -----       | -----     | -----     |
| TOTAL NON-INTEREST INCOME  | 301,681             | 14,595      | 287,086   | 274,167   |
|  | -----               | -----       | -----     | -----     |
| Operating lease expense  | 158,437             | --          | 158,437   | 121,076   |
| Personnel costs  | 116,048             | 18,361      | 97,687    | 111,521   |
| Equipment  | 19,844              | 2,481       | 17,363    | 19,972    |
| Outside data processing and other services                       | 17,671              | 2,571       | 15,100    | 16,654    |
| Net occupancy  | 18,004              | 4,433       | 13,571    | 19,597    |
| Professional services  | 7,714               | 282         | 7,432     | 5,964     |
| Marketing  | 7,852               | 1,045       | 6,807     | 9,939     |
| Telecommunications   | 7,207               | 1,243       | 5,964     | 7,125     |
| Printing and supplies  | 4,565               | 877         | 3,688     | 5,059     |
| Franchise and other taxes  | 2,246               | 17          | 2,229     | 2,120     |
| Amortization of intangible assets                                | 10,435              | 7,545       | 2,890     | 10,576    |
| Restructuring Charges  | 13,997              | 13,997      | --        | --        |
| Other  | 6,887               | 1,998       | 4,889     | 33,091    |
|  | -----               | -----       | -----     | -----     |
| TOTAL NON-INTEREST EXPENSE                                       | 390,907             | 54,850      | 336,057   | 362,694   |
|  | -----               | -----       | -----     | -----     |
| INCOME BEFORE INCOME TAXES                                       | (11,416)            | (87,144)    | 75,728    | 59,640    |
| Income taxes   | (12,548)            | (31,156)    | 18,608    | 13,000    |
|  | -----               | -----       | -----     | -----     |
| NET INCOME   | \$ 1,132            | \$ (55,988) | \$ 57,120 | \$ 46,640 |
|  | =====               | =====       | =====     | =====     |
| NET INCOME PER COMMON SHARE -- DILUTED                           | \$ --               | \$ (0.23)   | \$ 0.23   | \$ 0.19   |
| DIVIDENDS DECLARED PER COMMON SHARE                              | \$ 0.20             | \$ --       | \$ 0.20   | \$ 0.20   |
| Return on average assets   | 0.02%               | -0.89%      | 0.91%     | 0.67%     |
| Return on average shareholders' equity                           | 0.2%                | -9.50%      | 9.7%      | 8.1%      |
| Net interest margin  | 3.25%               | 0.03%       | 3.22%     | 3.19%     |

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|                    |        |        |       |       |
|--------------------|--------|--------|-------|-------|
| Efficiency ratio   | 75.9%  | 0.40%  | 75.5% | 79.1% |
| Effective tax rate | 109.9% | 85.30% | 24.6% | 21.8% |

NET INTEREST INCOME - FULLY TAXABLE  
EQUIVALENT (FTE)

|                               |            |           |           |           |
|-------------------------------|------------|-----------|-----------|-----------|
| Net Interest Income           | \$ 177,254 | \$ 22,150 | \$155,104 | \$170,921 |
| Tax Equivalent Adjustment (2) | 1,616      | --        | 1,616     | 2,002     |
|                               | -----      | -----     | -----     | -----     |
| NET INTEREST INCOME - FTE     | \$ 178,870 | \$ 22,150 | \$156,720 | \$172,923 |
|                               | =====      | =====     | =====     | =====     |

- (1) See page 52 for definition of adjustments.
- (2) Calculated assuming a 35% tax rate.

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ITEM 7A: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information required by this item is set forth in Item 7 on pages 39 through 43 under the caption "Interest Rate Risk Management" and "Liquidity."

ITEM 8: FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

REPORT OF MANAGEMENT

The management of Huntington is responsible for the financial information and representations contained in the consolidated financial statements and other sections of this report. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States. In all material respects, they reflect the substance of transactions that should be included based on informed judgments, estimates, and currently available information.

Huntington maintains accounting and other control systems that, in the opinion of management, provide reasonable assurance that (1) transactions are properly authorized, (2) that the assets are properly safeguarded, and (3) transactions are properly recorded and reported to permit the preparation of the financial statements in conformity with accounting principles generally accepted in the United States. The systems of internal accounting controls include the careful selection and training of qualified personnel, appropriate segregation of responsibilities, communication of written policies and procedures, and a broad program of internal audits. The costs of the controls are balanced against the expected benefits. During 2002, the Audit/Risk Committee of the Board of Directors met regularly with management, Huntington's internal auditors, and the independent auditors, Ernst & Young LLP, to review the scope of the audits and to discuss the evaluation of internal accounting controls and financial reporting matters. The independent and internal auditors have free access to and meet confidentially with the Audit Committee to discuss appropriate matters. Also during 2002, Huntington formed a Disclosure Review Committee. This committee's purpose is to design and maintain disclosure controls and procedures to ensure that material information relating to the financial and operating condition of Huntington is properly reported to its chief executive officer, chief financial officer, internal auditors, and the Audit/Risk Committee of the Board of Directors in connection with the preparation and filing of periodic reports and the certification of those reports by the chief executive officer and the chief financial officer.

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The independent auditors are responsible for expressing an informed judgment as to whether the consolidated financial statements present fairly, in accordance with accounting principles generally accepted in the United States, the financial position, results of operations, and cash flows of Huntington. They obtained an understanding of Huntington's internal accounting controls and conducted such tests and related procedures as they deemed necessary to provide reasonable assurance, giving due consideration to materiality, that the consolidated financial statements contain neither misleading nor erroneous data.

/s/ THOMAS E. HOAGLIN  
Thomas E. Hoaglin  
Chairman, President and Chief Executive Officer

/s/ MICHAEL J. MCMENNAMIN  
Michael J. McMennamin  
Vice Chairman, Chief Financial Officer, and  
Treasurer

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### INDEPENDENT AUDITOR'S REPORT

Report of Ernst & Young LLP, Independent Auditors

To the Board of Directors and Shareholders, Huntington Bancshares Incorporated

We have audited the accompanying consolidated balance sheets of Huntington Bancshares Incorporated and Subsidiaries as of December 31, 2002 and 2001, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Huntington Bancshares Incorporated and Subsidiaries at December 31, 2002 and 2001, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States.

As discussed in Notes 3 and 4 to the consolidated financial statements,

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Huntington Bancshares Incorporated and Subsidiaries has restated previously issued 2000, 2001, and 2002 consolidated financial statements.

As discussed in Note 15 to the consolidated financial statements, Huntington Bancshares Incorporated and Subsidiaries changed its method of accounting for amortization of goodwill in 2002 in accordance with FASB Statement No. 142, Goodwill and Other Intangible Assets.

/s/ ERNST & YOUNG LLP

Columbus, Ohio  
 January 16, 2003, except for Note 3  
 as to which the date is May 19, 2003  
 and Note 4 as to which the date is November 13, 2003

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### CONSOLIDATED BALANCE SHEETS

(in thousands of dollars, except share amounts)

#### ASSETS

|   |           |    |
|---|-----------|----|
| Cash and due from banks   |           | \$ |
| Federal funds sold and securities purchased under resale agreements   |           |    |
| Interest bearing deposits in banks                                    |           |    |
| Trading account securities  |           |    |
| Mortgage loans held for sale  |           |    |
| Securities available for sale - at fair value                         | 3         |    |
| Investment securities - fair value \$7,725 and \$12,499, respectively |           |    |
| Loans and leases:   |           |    |
| Commercial loans  | 5         |    |
| Commercial real estate  | 3         |    |
| Consumer  |           |    |
| Automobile loans and direct financing leases                          | 3         |    |
| Home equity   | 3         |    |
| Residential mortgage  | 1         |    |
| Other consumer loans  |           |    |
| <b>Total loans and direct financing leases</b>                        | <b>18</b> |    |
| Less allowance for loan and lease losses                              |           |    |
| <b>Net loans and direct financing leases</b>                          | <b>18</b> |    |
| Operating lease assets  |           | 2  |
| Bank owned life insurance   |           |    |
| Premises and equipment  |           |    |
| Goodwill and other intangible assets                                  |           |    |
| Customers' acceptance liability                                       |           |    |



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Accrued income and other assets

TOTAL ASSETS

LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities

Demand deposits

    Non-interest bearing

    Interest bearing

Savings deposits

Other domestic time deposits

Domestic time deposits of \$100,000 or more

Brokered time deposits and negotiable CDs

Foreign time deposits

Total deposits

Short-term borrowings

Bank acceptances outstanding

Medium-term notes

Federal Home Loan Bank advances

Subordinated notes and other long-term debt

Company obligated mandatorily redeemable preferred capital securities of subsidiary trusts holding solely junior subordinated debentures of the parent company

Accrued expenses and other liabilities

TOTAL LIABILITIES

Shareholders' equity

    Preferred stock - authorized 6,617,808 shares; none outstanding

    Common stock - without par value; authorized 500,000,000 shares; issued

        257,866,255 shares; outstanding 232,878,851 and 251,193,814 shares, respectively

    Less 24,987,404 and 6,672,441 treasury shares, respectively

    Accumulated other comprehensive income

    Retained earnings (deficit)

TOTAL SHAREHOLDERS' EQUITY

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

See notes to consolidated financial statements.

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Consolidated Income Statements

(in thousands, except per share amounts)

TWELVE MONTHS ENDED DECEMBER

-----  
2002

2001  
-----

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|   | (RESTATED)   | (RESTATED)   |
|---|--------------|--------------|
| Interest and fee income                                       |              |              |
| Loans and direct financing leases                             | \$ 1,090,907 | \$ 1,407,581 |
| Securities  | 179,623      | 216,215      |
| Other   | 22,665       | 30,993       |
|   | -----        | -----        |
| TOTAL INTEREST INCOME   | 1,293,195    | 1,654,789    |
|   | -----        | -----        |
| Interest expense  |              |              |
| Deposits  | 385,733      | 654,056      |
| Short-term borrowings   | 42,720       | 95,859       |
| Medium-term notes   | 61,727       | 121,701      |
| Federal Home Loan Bank advances                               | 5,574        | 1,174        |
| Subordinated notes, capital notes, and other long-term debt   | 47,867       | 66,711       |
|   | -----        | -----        |
| TOTAL INTEREST EXPENSE  | 543,621      | 939,501      |
|   | -----        | -----        |
| NET INTEREST INCOME   | 749,574      | 715,288      |
| Provision for loan and lease losses                           | 194,426      | 257,326      |
|   | -----        | -----        |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES | 555,148      | 457,962      |
|   | -----        | -----        |
| Non-Interest income   |              |              |
| Operating lease income  | 657,074      | 691,733      |
| Service charges on deposit accounts                           | 153,564      | 165,012      |
| Brokerage and insurance                                       | 66,843       | 79,034       |
| Trust services  | 62,051       | 60,298       |
| Mortgage banking  | 32,033       | 54,518       |
| Bank owned life insurance                                     | 43,123       | 41,123       |
| Other service charges and fees                                | 42,888       | 48,217       |
| Gain on sale of Florida operations                            | 182,470      | --           |
| Merchant Services gain  | 24,550       | --           |
| Securities gains  | 4,902        | 723          |
| Other   | 72,206       | 59,284       |
|   | -----        | -----        |
| TOTAL NON-INTEREST INCOME                                     | 1,341,704    | 1,199,942    |
|   | -----        | -----        |
| Non-Interest expense  |              |              |
| Operating lease expense                                       | 518,970      | 558,626      |
| Personnel costs   | 418,037      | 454,210      |
| Equipment   | 68,323       | 80,560       |
| Outside data processing and other services                    | 67,368       | 69,692       |
| Net occupancy   | 59,539       | 76,449       |
| Marketing   | 27,911       | 31,057       |
| Professional services   | 33,085       | 32,862       |
| Telecommunications  | 22,661       | 27,984       |
| Printing and supplies   | 15,198       | 18,367       |
| Franchise and other taxes                                     | 9,456        | 9,729        |
| Amortization of intangible assets                             | 2,019        | 41,225       |
| Restructuring charges   | 48,973       | 79,957       |
| Other   | 82,607       | 81,709       |
|   | -----        | -----        |
| TOTAL NON-INTEREST EXPENSE                                    | 1,374,147    | 1,562,427    |
|   | -----        | -----        |
| INCOME BEFORE INCOME TAXES                                    | 522,705      | 95,477       |
| Income taxes  | 198,974      | (39,319)     |
|   | -----        | -----        |
| NET INCOME  | \$ 323,731   | \$ 134,796   |
|   | =====        | =====        |

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PER COMMON SHARE

|                         |    |      |    |      |
|-------------------------|----|------|----|------|
| Net Income              |    |      |    |      |
| Basic                   | \$ | 1.34 | \$ | 0.54 |
| Diluted                 | \$ | 1.33 | \$ | 0.54 |
| Cash dividends declared | \$ | 0.64 | \$ | 0.72 |

AVERAGE COMMON SHARES OUTSTANDING

|         |         |         |
|---------|---------|---------|
| Basic   | 242,279 | 251,078 |
| Diluted | 244,012 | 251,716 |

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| (in thousands of dollars, except per share amounts)  | PREFERRED |       | COMMON  |          |
|--|-----------|-------|---------|----------|
|  | SHARES    | STOCK | SHARES  | STOCK    |
| BALANCE -- JANUARY 1, 2000   | --        | \$ -- | 233,845 | \$ 2,280 |
| Cumulative effect of restatements (See Notes 3 and 4)  |           |       |         |          |
| BALANCE -- JANUARY 1, 2000, RESTATED   | --        | \$ -- | 233,845 | \$ 2,280 |
| Comprehensive Income:  |           |       |         |          |
| Net income   |           |       |         |          |
| Unrealized net holding gains on securities available for sale arising during the period, net of reclassification adjustment for net gains included in net income |           |       |         |          |
| Total comprehensive income   |           |       |         |          |
| Stock issued for acquisitions  |           |       |         | (2)      |
| Cash dividends declared (\$0.76 per share)   |           |       |         |          |
| Stock options exercised  |           |       |         | (        |
| 10% stock dividend   |           |       | 24,021  | 24       |
| Treasury shares purchased  |           |       |         |          |
| Treasury shares sold to employee benefit plans   |           |       |         |          |
| BALANCE -- DECEMBER 31, 2000   | --        | --    | 257,866 | 2,490    |
| Comprehensive Income:  |           |       |         |          |
| Net income   |           |       |         |          |
| Cumulative effect of change in accounting principle for derivatives  |           |       |         |          |
| Unrealized net holding gains on securities   |           |       |         |          |

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|   |       |       |         |         |
|---|-------|-------|---------|---------|
| available for sale arising during the period,<br>net of reclassification adjustment for net<br>gains included in net income   |       |       |         |         |
| Unrealized gains on derivative instruments<br>used in cash flow hedging relationships   |       |       |         |         |
| Total comprehensive income  |       |       |         |         |
| Cash dividends declared (\$0.72 per share)  |       |       |         |         |
| Stock options exercised   |       |       |         |         |
| Treasury shares sold to employee benefit plans  |       |       |         |         |
| BALANCE -- DECEMBER 31, 2001  | ----- | ----- | -----   | -----   |
|   | --    | --    | 257,866 | 2,49    |
| COMPREHENSIVE INCOME:   |       |       |         |         |
| Net income  |       |       |         |         |
| Unrealized net holding gains on securities<br>available for sale arising during the period,<br>net of reclassification adjustment for net<br>gains included in net income |       |       |         |         |
| Unrealized gains on derivative instruments<br>used in cash flow hedging relationships   |       |       |         |         |
| Minimum pension liability   |       |       |         |         |
| Total comprehensive income  |       |       |         |         |
| Stock issued for acquisitions   |       |       |         |         |
| Cash dividends declared (\$0.64 per share)  |       |       |         |         |
| Stock options exercised   |       |       |         | (3      |
| Treasury shares purchased   |       |       |         |         |
| Other   |       |       |         | (1      |
| Balance -- December 31, 2002  | ----- | ----- | -----   | -----   |
|   | --    | \$ -- | 257,866 | \$ 2,48 |
|   | ===== | ===== | =====   | =====   |

|   | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>INCOME | RETAINED<br>EARNINGS<br>(DEFICIT)<br>(RESTATED) | TOTAL<br>(RESTAT |
|---|---|---|------------------|
| (in thousands of dollars, except per share amounts)   | -----   | -----   | -----            |
| BALANCE -- JANUARY 1, 2000  | \$ (94,093)                                     | \$ 128,761                                      | \$ 2,182         |
| Cumulative effect of restatements (See Notes 3 and 4)   |   | (24,790)  | (24              |
| BALANCE -- JANUARY 1, 2000, RESTATED  | \$ (94,093)                                     | \$ 103,971                                      | \$ 2,157         |
| Comprehensive Income:   |   |   |                  |
| Net income  |   | 322,418   | 322              |
| Unrealized net holding gains on securities<br>available for sale arising during the period,<br>net of reclassification adjustment for net<br>gains included in net income | 69,573  |   | 69               |
| Total comprehensive income  |   |   | 391              |
| Stock issued for acquisitions   |   |   | 142              |
| Cash dividends declared (\$0.76 per share)  |   | (189,191)                                       | (189             |
| Stock options exercised   |   |   |                  |
| 10% stock dividend  |   | (241,662)                                       |                  |
| Treasury shares purchased   |   |   | (168             |

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|  |                             |                              |                            |
|--|-----------------------------|------------------------------|----------------------------|
| Treasury shares sold to employee benefit plans   |                             |                              |                            |
| BALANCE -- DECEMBER 31, 2000   | -----<br>(24,520)<br>-----  | -----<br>(4,464)<br>-----    | -----<br>2,335<br>-----    |
| Comprehensive Income:  |                             |                              |                            |
| Net income   |                             | 134,796                      | 134                        |
| Cumulative effect of change in accounting principle for derivatives  | (9,113)                     |                              | (9)                        |
| Unrealized net holding gains on securities available for sale arising during the period, net of reclassification adjustment for net gains included in net income | 53,989                      |                              | 53                         |
| Unrealized gains on derivative instruments used in cash flow hedging relationships   | 5,132                       |                              | 5                          |
| Total comprehensive income   |                             |                              | -----<br>184<br>-----      |
| Cash dividends declared (\$0.72 per share)   |                             | (180,798)                    | (180)                      |
| Stock options exercised  |                             |                              | 1                          |
| Treasury shares sold to employee benefit plans   |                             |                              | 1                          |
| BALANCE -- DECEMBER 31, 2001   | -----<br>25,488<br>-----    | -----<br>(50,466)<br>-----   | -----<br>2,341<br>-----    |
| COMPREHENSIVE INCOME:  |                             |                              |                            |
| NET INCOME   |                             | 323,731                      | 323                        |
| UNREALIZED NET HOLDING GAINS ON SECURITIES AVAILABLE FOR SALE ARISING DURING THE PERIOD, NET OF RECLASSIFICATION ADJUSTMENT FOR NET GAINS INCLUDED IN NET INCOME | 27,387                      |                              | 27                         |
| UNREALIZED GAINS ON DERIVATIVE INSTRUMENTS USED IN CASH FLOW HEDGING RELATIONSHIPS   | 9,620                       |                              | 9                          |
| MINIMUM PENSION LIABILITY  | (195)                       |                              |                            |
| TOTAL COMPREHENSIVE INCOME   |                             |                              | -----<br>360<br>-----      |
| STOCK ISSUED FOR ACQUISITIONS  |                             |                              | 19                         |
| CASH DIVIDENDS DECLARED (\$0.64 PER SHARE)   |                             | (154,794)                    | (154)                      |
| STOCK OPTIONS EXERCISED  |                             |                              | 3                          |
| TREASURY SHARES PURCHASED  |                             |                              | (370)                      |
| OTHER  |                             |                              | (10)                       |
| BALANCE -- DECEMBER 31, 2002   | -----<br>\$ 62,300<br>===== | -----<br>\$ 118,471<br>===== | -----<br>\$ 2,189<br>===== |

See notes to consolidated financial statements.

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| (in thousands of dollars)  | 2002<br>-----<br>(RESTATED) |
|--|-----------------------------|
| <b>OPERATING ACTIVITIES</b>  |                             |
| Net Income   | \$ 323,731                  |
| Adjustments to reconcile net income to net cash provided by operating activities |                             |
| Provision for loan and lease losses  | 194,426                     |
| Depreciation on operating lease assets   | 435,822                     |
| Other depreciation and amortization  | 58,132                      |
| Deferred income tax expense  | 96,718                      |
| Decrease (increase) in trading account securities                                | 13,151                      |
| Decrease (increase) in mortgages held for sale                                   | 101,007                     |
| Gains on sales of securities available for sale                                  | (4,902)                     |
| Gains on sales/securitizations of loans  | (11,031)                    |
| Gain on sale of Florida banking and insurance operations                         | (182,470)                   |
| Merchant Services gain   | (24,550)                    |
| Restructuring and special charges  | 48,973                      |
| Other, net   | (18,946)                    |
|  | -----                       |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                                 | <b>1,030,061</b>            |
| <b>INVESTING ACTIVITIES</b>  |                             |
| (Increase) decrease in interest bearing deposits in banks                        | (16,095)                    |
| Proceeds from:   |                             |
| Maturities and calls of investment securities                                    | 4,771                       |
| Maturities and calls of securities available for sale                            | 1,031,935                   |
| Sales of securities available for sale   | 855,309                     |
| Purchases of securities available for sale                                       | (1,959,137)                 |
| Proceeds from sales/securitizations of loans                                     | 465,699                     |
| Net loan and direct financing lease originations, excluding sales                | (3,867,300)                 |
| Net decrease (increase) in operating lease assets                                | 369,501                     |
| Proceeds from sale of premises and equipment                                     | 19,390                      |
| Purchases of premises and equipment  | (57,761)                    |
| Proceeds from sales of other real estate   | 13,112                      |
| Net cash (paid) received in purchase acquisitions                                | (8,305)                     |
| Proceeds from restructuring of Huntington Merchant Services, LLC                 | 27,000                      |
| Net cash paid related to sale of Florida banking and insurance operations        | (1,277,767)                 |
|  | -----                       |
| <b>NET CASH (USED FOR) PROVIDED BY INVESTING ACTIVITIES</b>                      | <b>(4,399,648)</b>          |
| <b>FINANCING ACTIVITIES</b>  |                             |
| Increase (decrease) in total deposits  | 2,073,891                   |
| Increase (decrease) in short-term borrowings                                     | 537,770                     |
| Proceeds from issuance of medium-term notes                                      | 1,025,000                   |
| Payment of medium-term notes   | (782,150)                   |
| Proceeds from Federal Home Loan Bank advances                                    | 1,000,000                   |
| Maturity of Federal Home Loan Bank advances                                      | (4,000)                     |
| Proceeds from issuance of long-term debt   | --                          |
| Maturity of long-term debt   | (150,000)                   |
| Dividends paid on common stock   | (167,002)                   |
| Repurchases of common stock  | (370,012)                   |
| Net proceeds from issuance of common stock                                       | 3,212                       |
|  | -----                       |
| <b>NET CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES</b>                      | <b>3,166,709</b>            |
|  | -----                       |
| <b>CHANGE IN CASH AND CASH EQUIVALENTS</b>                                       | <b>(202,878)</b>            |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>                          | <b>1,221,641</b>            |
|  | -----                       |

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|  |              |       |
|--|--------------|-------|
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 1,018,763 | \$    |
|  | =====        | ===== |
| SUPPLEMENTAL DISCLOSURES                   |              |       |
| Income taxes paid                          | \$ 70,463    | \$    |
| Interest paid                              | 560,731      |       |
| Non-cash activities:                       |              |       |
| Mortgage loans securitized                 | 386,385      |       |
| Stock issued for purchase acquisitions     | 19,151       |       |

See notes to consolidated financial statements.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (RESTATED)

#### 1. SIGNIFICANT ACCOUNTING POLICIES

**NATURE OF OPERATIONS:** Huntington Bancshares Incorporated (Huntington) is a multi-state diversified financial services company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through its subsidiaries, Huntington is engaged in providing full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, and discount brokerage services, as well as underwriting credit life and disability insurance, and selling other insurance and financial products and services. Huntington's banking offices are located in Ohio, Michigan, Indiana, Kentucky, and West Virginia. Selected financial services are also conducted in other states including Arizona, Florida, Georgia, Maryland, New Jersey, Pennsylvania, and Tennessee. Huntington also has a foreign office in the Cayman Islands and a foreign office in Hong Kong. Huntington (the parent company) is a financial holding company and a bank holding company.

**BASIS OF PRESENTATION:** The consolidated financial statements include the accounts of the parent company, and its majority-owned subsidiaries and are presented in conformity with accounting principles generally accepted in the United States (GAAP). All significant intercompany accounts and transactions have been eliminated in consolidation. Other subsidiaries and affiliates are accounted for by the equity method where there is control and Huntington owns 50% or greater ownership interest. The cost method is generally used where there is no control and Huntington owns less than a 50% ownership interest. These assets that are accounted for by either the equity or cost method are included in other assets in Huntington's statement of financial condition.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current year's presentation.

**SECURITIES:** Securities purchased with the intention of recognizing short-term profits are classified as trading account securities and reported at fair value. The unrealized gains or losses on trading securities are recorded in other non-interest income. Debt securities that Huntington has both the positive

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intent and ability to hold to maturity are classified as investment securities and are reported at amortized cost. Securities not classified as trading or investments are designated available for sale and reported at fair value. Unrealized gains or losses on securities available for sale are reported as a separate component of accumulated other comprehensive income in shareholders' equity. Declines in the value of debt and marketable equity securities that are considered other than temporary are recorded in non-interest income as a loss on securities available for sale.

Nonmarketable equity securities include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock. These securities are generally accounted for at cost and are included in securities available for sale.

The amortized cost of specific securities sold is used to compute realized gains and losses. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity, are included in interest income.

**LOANS AND LEASES:** Loans and direct financing leases are reported net of unearned income at the principal amounts outstanding. Interest income is accrued as earned based on unpaid principal balances. Huntington defers the fees it receives from loan and lease origination activities, as well as the costs of those activities, and amortizes these fees and costs over the estimated lives of the related loans and leases as a yield adjustment.

Automobile loans and leases include loans secured by automobiles and leases of automobiles that qualify for the direct financing method of accounting. Leases qualify for the direct financing accounting method if the present values of the lease payments and the guaranteed residual value are at least 90% of the cost of the vehicle. Huntington records the residual values of its leases based on estimated future market values of the automobiles as published in the Black Book. Beginning in October 2000, Huntington purchased residual value insurance for its entire lease portfolio to mitigate the risk of declines in residual values. The insurance provides first dollar loss coverage on the portfolio of existing automobile leases at October 1, 2000 and has a cap on insured losses of \$120 million. Insured losses on new lease originations from October 2000 through April 2002 have a cap of \$50 million. There is no cap for insured losses with the policy covering new automobile lease originations from May 2002 through April 2005 (the "New Policy"). The New Policy is subject to renewal in April 2005. Leases covered by the New Policy, as amended, are qualified for the direct financing method of

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accounting. Leases covered by the earlier policies are accounted for using the operating method of accounting and are recorded as operating lease assets in Huntington's balance sheet.

Residual value losses arise if the market value at the end of the lease term is less than the residual value embedded in the original lease contract. Huntington's insurance covers the difference between the recorded residual value and the fair value of the automobile at the end of the lease term as evidenced by Black Book valuations. This insurance, however, does not cover residual losses below Black Book value, which may arise when the automobile has excess wear and tear and/or excess mileage, not reimbursed by the lessee.

Commercial loans and commercial loans secured by real estate are generally placed on non-accrual status and stop accruing interest when principal



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or interest payments are 90 days or more past due or the borrower's creditworthiness is in doubt. A loan may remain in accruing status when it is sufficiently collateralized, which means the collateral covers the full repayment of principal and interest, and is in the process of active collection.

Commercial and commercial real estate loans are evaluated for impairment in accordance with the provisions of Statement of Financial Accounting Standards (Statement) No. 114, Accounting by Creditors for Impairment of a Loan. This Statement requires an allowance to be established as a component of the allowance for loan and lease losses when it is probable that all amounts due pursuant to the contractual terms of the loan or lease will not be collected and the recorded investment in the loan or lease exceeds its fair value. Fair value is measured using either the present value of expected future cash flows discounted at the loan's or lease's effective interest rate, the observable market price of the loan or lease, or the fair value of the collateral if the loan or lease is collateral dependent. All loans and leases considered impaired are included in non-performing assets.

Consumer loans and leases, excluding residential mortgage loans, are subject to mandatory charge-off at a specified delinquency date and are not classified as non-performing prior to being charged off. These loans and leases are generally charged off in full no later than when the loan or lease becomes 120 days past due. Residential mortgage loans are placed on non-accrual status when principal payments are 180 days past due or interest payments are 210 days past due. A charge-off on a residential mortgage loan is recorded when the loan has been foreclosed and the loan balance exceeds the fair value of the collateral. The fair value of the collateral is then recorded as real estate owned and is reflected in other assets in the consolidated statement of financial condition.

Huntington uses the cost recovery method in accounting for cash received on non-performing loans and leases. Under this method, cash receipts are applied entirely against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. When, in management's judgment, the borrower's ability to make periodic interest and principal payments resumes and collectibility is no longer in doubt, the loan or lease is returned to accrual status. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged off as a credit loss.

**SECURITIZED LOANS:** Securitized loans are accounted for in accordance with Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, which was fully adopted by Huntington in 2001. Asset securitization involves the sale of a pool of loan receivables, generally to a trust, in exchange for funding collateralized by these loans. The trust then sells undivided interests in the trust to investors, while Huntington retains the remaining undivided interests, referred to as retained interest. While the loans are removed from the balance sheet at the time of sale, this retained interest is recorded as an asset based on its estimated fair value. An asset is also established for the servicing of the loans sold, which is retained at the time of sale, based on the fair value of the servicing rights. Gains and losses on the loans sold, retained interest, and servicing rights associated with loan securitizations are determined when the related loans are sold to the trust. Fair values of the retained interests and servicing rights are based on the present value of expected future cash flows from the underlying loans, net of interest payments to security holders. The present value of expected future cash flows is determined using assumptions for market interest rates, loan losses, servicing costs, and prepayment rates. Management also uses these assumptions to periodically assess the retained interests and servicing rights for impairment. The retained interest is included in securities available for sale and the servicing rights are recorded in other assets in the consolidated

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balance sheets.

**ALLOWANCE FOR LOAN AND LEASE LOSSES:** The allowance for loan and lease losses reflects management's judgment as to the level considered appropriate to absorb inherent credit losses in the loan and lease portfolio. This judgment is based on the size and current risk characteristics of the portfolio, a review of individual loans and leases, historical and anticipated loss experience, and a review of individual relationships where applicable. External influences such as general economic conditions, economic conditions in the relevant geographic areas and specific industries, regulatory guidelines, and other factors are also assessed in determining the level of the allowance.

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The allowance is determined subjectively, requiring significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change. The allowance is increased through a provision that is charged to earnings, based on management's periodic evaluation of the factors previously mentioned and is reduced by charge-offs, net of recoveries, and the allowance associated with securitized or sold loans.

The allowance consists of an allocated portion and a small, unallocated portion. The components of the allowance represent estimates developed pursuant to Statement No. 5, Accounting for Contingencies, and Statement No. 114. The allocated portion of the allowance reflects expected losses resulting from quantitative analyses developed through historical loss experience and specific credit allocations at the individual loan and lease level for commercial loans and commercial real estate loans. The specific credit allocations are based on a continuous analysis of all loans and leases by internal credit rating. The historical loss element is determined using a loss migration analysis that examines both the probability of default and the loss in the event of default by loan and lease category and internal credit rating. The loss migration analysis is performed periodically and loss factors are updated regularly based on actual experience. The portion of the allowance allocated to homogeneous consumer loans and leases is also determined by applying specific probability of default and loss in the event of default factors to various segments of the loan and lease portfolio. Management's determination of the amounts necessary for concentrations and changes in portfolio mix are also included in the allocated component of the allowance. The unallocated portion of the allowance is determined based on management's assessment of general economic conditions, as well as specific economic conditions in the individual markets in which Huntington operates. This determination inherently involves a higher degree of subjectivity and considers current risk factors that may not have yet manifested themselves in Huntington's historical loss factors used to determine the allocated portion of the allowance.

**RESELL AND REPURCHASE AGREEMENTS:** Securities purchased under agreements to resell and securities sold under agreements to repurchase are generally treated as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The fair value of collateral either received from or provided to a third party is continually monitored and additional collateral is obtained or is requested to be returned to Huntington as deemed appropriate.

**GOODWILL AND OTHER INTANGIBLE ASSETS:** Under the purchase method of accounting,

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the net assets of entities acquired by Huntington were recorded at their estimated fair value at the date of acquisition. The excess of cost over the fair value of net assets acquired is recorded as goodwill. Prior to 2002, goodwill was amortized over periods generally up to 25 years. Effective January 1, 2002, in accordance with Statement No. 142, goodwill is no longer amortized but is reviewed by management, along with other intangible assets arising from business combinations, for impairment quarterly or whenever a significant event occurs that adversely affects operations or when changes in circumstances indicate that the carrying value may not be recoverable. Other intangible assets are amortized over their estimated useful lives.

**MORTGAGE BANKING ACTIVITIES:** Loans held for sale are primarily composed of performing 1-to-4-family residential mortgage loans originated for resale and are carried at the lower of cost (net of purchase discounts or premiums and effects of hedge accounting) or fair value as determined on an aggregate basis. Fair value is determined using available secondary market prices for loans with similar coupons, maturities, and credit quality.

Huntington recognizes the rights to service mortgage loans as separate assets, which are included in other assets in the consolidated balance sheets, only when purchased or when servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. The carrying value of loans sold or securitized is allocated between loans and servicing rights based on the relative fair values of each. Purchased mortgage servicing rights are initially recorded at cost. All servicing rights are subsequently carried at the lower of the initial carrying value, adjusted for amortization, or fair value. Servicing rights are evaluated for impairment quarterly based on the fair value of those rights, using a disaggregated approach. The fair value of the servicing rights is determined by estimating the present value of future net cash flows, taking into consideration market loan prepayment speeds, discount rates, servicing costs, and other economic factors. Servicing rights are amortized over the period of and in proportion to the estimated future net servicing revenue. Amortization is recorded as a reduction of servicing income, which is reflected in non-interest income in Huntington's income statement. As of December 31, 2002 and 2001, mortgage servicing assets, net of valuation reserves, were \$29.3 million and \$35.3 million, respectively. At December 31, 2002 and 2001, valuation reserves representing the adjustment to fair value were \$21.1 million and \$7.0 million, respectively. Impairment charges, which are reflected in mortgage banking income, were \$14.1 million in 2002, \$6.3 million in 2001, and \$0.7 million in 2000.

**PREMISES AND EQUIPMENT:** Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed principally by the straight-line method over the estimated useful lives of the related assets. Buildings and building improvements are depreciated over an average of 30 to 40 years and 10 to 20 years, respectively. Land improvements and furniture and fixtures are depreciated over 10 years while equipment is depreciated over a range of 3 to 7 years. Leasehold improvements are amortized over the lesser of the asset life or term of the related leases. Maintenance and repairs are charged to expense as incurred, while improvements that extend the useful life of an asset are capitalized and depreciated over the remaining useful life.

**OPERATING LEASE ASSETS:** Operating lease assets consist of automobiles leased to customers, which are reported at cost, including net deferred origination costs,

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less accumulated depreciation. Net deferred origination costs include the referral payments Huntington makes to automobile dealers, which are deferred and amortized on a straight-line basis over the life of the lease.

Lease payments are recorded as rental income, a component of Operating lease income in the Non-interest income section of the Consolidated Income Statements. Huntington records the fees it receives from the origination of operating leases, and the costs of its origination efforts, in the period in which the fees are received and the costs are incurred. Origination fees are recorded as Operating lease income. Depreciation expense is recorded on a straight-line basis over the term of the lease from the cost of the automobile at the inception of the lease to the estimated residual value at the end of the lease term. Depreciation expense is included in Operating lease expense in the Non-interest expense section of the Consolidated Income Statement. Depreciation expense is adjusted prospectively at any time during the lease term when the estimated market value of the automobile at the end of the lease term changes. Upon disposition, a gain or loss is recorded for any difference between the net book value of the lease and the proceeds from the disposition of the automobile.

Credit losses occur when a lease is terminated early because the lessee cannot make the required lease payments. These credit-generated terminations result in Huntington taking possession of the automobile earlier than expected. When this occurs, the market value of the automobile may be less than Huntington's book value, resulting in a loss upon sale or write down to market value while the vehicle is in inventory pending sale. Rental income payments accrued, but not received, are written off when they reach 120 days past due and at that time the asset is evaluated for impairment.

**DERIVATIVE FINANCIAL INSTRUMENTS:** Derivative financial instruments, primarily interest rate swaps, are accounted for in accordance with Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. This Statement requires every derivative instrument to be recorded in the consolidated statement of condition as either an asset or liability measured at its fair value and Huntington to formally document, designate, and assess the effectiveness of transactions for which hedge accounting is applied. Depending on the nature of the hedge and the extent to which it is effective, the changes in fair value of the derivative recorded through earnings will either be offset against the change in the fair value of the hedged item in earnings or recorded in comprehensive income and subsequently recognized in earnings in the period the hedged item affects earnings. The portion of a hedge that is ineffective and all changes in the fair value of derivatives not designated as hedges, referred to as trading instruments, are recognized immediately in earnings. Trading instruments are carried at fair value with changes in fair value included in other Non-interest income. Trading instruments are executed primarily with Huntington's customers to fulfill their needs. Derivative instruments used for trading purposes include interest rate swaps, including callable swaps, interest rate caps and floors, and interest rate and foreign exchange futures, forwards and options.

Upon adoption in 2001 of Statement No. 133, as amended, Huntington designated its portfolio of derivative financial instruments used for risk management purposes into fair value or cash flow hedges. Derivatives used to hedge changes in fair value of assets and liabilities due to changes in interest rates or other factors were designated as fair value hedges and those used to hedge changes in forecasted cash flows, due generally to interest rate risk, were designated as cash flow hedges. The after-tax transition adjustment of adopting Statement No. 133, as amended, was immaterial to net income and reduced other comprehensive income (OCI) \$9.1 million in 2001.

**INCOME TAXES:** Income taxes are accounted for under the asset and liability method. Accordingly, deferred tax assets and liabilities are recognized for the future book and tax consequences attributable to temporary differences between

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the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are determined using enacted tax rates expected to apply in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income at the time of enactment of such change in tax rates.

**TREASURY STOCK:** Acquisitions of treasury stock are recorded at cost. Reissuance of shares in treasury for acquisitions, stock option exercises, or for other corporate purposes, is recorded at their weighted-average cost.

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**STOCK-BASED COMPENSATION:** Huntington's stock-based compensation plans are accounted for based on the intrinsic value method promulgated by Accounting Principles Board Opinion 25, Accounting for Stock Issued to Employees, and related interpretations. Compensation expense for employee stock options is generally not recognized if the exercise price of the option equals or exceeds the fair value of the stock on the date of grant. See Note 21 regarding pro forma disclosures for net income and earnings per diluted common share is presented as if Huntington had applied the fair value method of accounting of Statement No. 123, Accounting for Stock-Based Compensation, in measuring compensation costs for stock options.

Huntington expects to adopt the fair value method of recording stock options under the transitional guidance of Statement No. 148, Accounting for Stock-Based Compensation--Transition and Disclosure. Huntington is currently evaluating which of the three methods under transitional guidance it will adopt. See Note 2 for more information regarding this new standard.

**SEGMENT RESULTS:** Accounting policies for the lines of business are the same as those used in the preparation of the consolidated financial statements with respect to activities specifically attributable to each business line. However, the preparation of business line results requires management to establish methodologies to allocate funding costs and benefits, expenses, and other financial elements to each line of business. Changes are made in these methodologies utilized for certain balance sheet and income statement allocations performed by Huntington's management reporting system, as appropriate. Prior periods are not restated for these changes.

**STATEMENT OF CASH FLOWS:** Cash and cash equivalents are defined as "Cash and due from banks" and "Federal funds sold and securities purchased under resale agreements."

### 2. NEW ACCOUNTING STANDARDS

In April 2002, the Financial Accounting Standards Board (FASB) issued Statement No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. This Statement rescinds Statement No. 4, Reporting Gains and Losses from Extinguishment of Debt, and an amendment of that Statement, Statement No. 64, Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements. This Statement also rescinds Statement No. 44, Accounting for Intangible Assets of Motor Carriers. Statement No. 145 amends Statement No. 13, Accounting for Leases, to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. In addition, Statement

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No. 145 requires lease modifications to be accounted for in the same manner as sale-leaseback transactions. The provisions of this Statement were effective for financial statements issued on or after May 15, 2002.

In September 2002, the FASB issued Statement No. 146, Accounting for Costs Associated with Exit Activities. This Statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring). Statement No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized using fair value when the liability is incurred. The provisions of this Statement are effective for exit or disposal activities that are initiated after December 31, 2002.

In October 2002, the FASB issued Statement No. 147, Acquisition of Certain Financial Institutions. This Statement provides guidance on the accounting for the acquisition of a financial institution, which had previously been addressed in FASB Statement No. 72, Accounting for Certain Acquisitions of Banking and Thrift Institutions. Statement No. 147 requires the excess of the fair value of liabilities assumed over the fair value of the tangible and identifiable assets acquired in a business combination to be recognized as an unidentifiable intangible asset in accordance with Statement No. 141 and No. 142. In addition, any long-term customer-relationship intangible assets, such as depositor-relationship, borrower-relationship, and credit cardholder intangible assets, will be required to be tested for impairment in accordance with Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, as amended. The provisions of Statement No. 147 became effective October 1, 2002.

In November 2002, the FASB issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others (the Interpretation). The Interpretation will change current practice in the accounting for, and disclosure of, guarantees, which for Huntington apply generally to its standby letters of credit. The Interpretation requires certain guarantees to be recorded at fair value, which differs from the current practice of recording a liability generally when a loss is probable and reasonably estimable, as those terms are

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defined in FASB Statement No. 5, Accounting for Contingencies. The Interpretation also requires a guarantor to make significant new disclosures, even when the likelihood of making any payments under the guarantee is remote, which also differs from current practice. The recognition requirements of this Interpretation are to be applied prospectively to guarantees issued or modified after December 31, 2002.

The adoption of Statements No. 145, No. 146, and No. 147 and Interpretation No. 45 are not expected to have a material impact on Huntington's results of operations or financial condition.

In December 2002, the FASB issued Statement No. 148, Accounting for Stock-Based Compensation--Transition and Disclosure. This Statement amends Statement No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition to Statement No. 123's fair value method of accounting for stock-based employee compensation. Statement No. 148 also amends

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the disclosure provisions of Statement 123 and APB Opinion No. 28, Interim Financial Reporting, to require disclosure in the summary of significant accounting policies of the effects of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. While Statement No. 148 does not amend Statement No. 123 to require companies to account for employee stock options using the fair value method, the disclosure provisions of Statement No. 148 are applicable to all companies with stock-based employee compensation, regardless of whether they account for that compensation using the fair value method of Statement No. 123 or the intrinsic value method of APB Opinion No. 25, which is the method currently used by Huntington.

In January 2003, the FASB issued Interpretation No. 46 (FIN 46), Consolidation of Variable Interest Entities. This Interpretation of Accounting Research Bulletin No. 51 (ARB 51), Consolidated Financial Statements, addresses consolidation by business enterprises where ownership interests in an entity may vary over time or, in many cases, of special-purpose entities (SPEs). To be consolidated for financial reporting, these entities must have certain characteristics. ARB 51 requires that an enterprise's consolidated financial statements include subsidiaries in which the enterprise has a controlling financial interest. FIN 46 requires existing unconsolidated variable interest entities to be consolidated by their primary beneficiaries if the entities do not effectively disperse risks among parties involved. An enterprise that holds significant variable interests in such an entity, but is not the primary beneficiary, is required to disclose certain information regarding its interests in that entity. FIN 46 applies in the first fiscal year or interim period beginning after June 15, 2003, to variable interest entities in which an enterprise holds an interest that it acquired before February 1, 2003. It also applies immediately to variable interest entities created after January 31, 2003, and to variable interest entities in which an enterprise obtains an interest after that date. FIN 46 may be applied (1) prospectively with a cumulative-effect adjustment as of the date on which it is first applied, or (2) by restating previously issued financial statements for one or more years with a cumulative-effect adjustment as of the beginning of the first year restated.

Huntington is reviewing the implications of FIN 46 and is considering the adoption methods permitted. Management believes that the most significant impact of adoption will be the consolidation of one of the securitization trusts formed in 2000. The consolidation of that securitization trust will involve the recognition of the trust's net assets, which, at December 31, 2002, included \$1,017 million of indirect automobile loans, \$100 million of cash, and \$1,000 million of secured debt obligations with an interest rate based on commercial paper rates. Adoption will also eliminate the retained interest in the securitization trust and its servicing asset related to the loans in the trust, with carrying values at the end of 2002 of \$152 million and \$12 million, respectively. The impact to Huntington's equity and results of operations will depend on the method of transition adopted under this new interpretation. Huntington will adopt this new standard no later than the end of the third quarter of 2003.

### 3. RESTATEMENT OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR OPERATING LEASES (AMENDMENT NO. 1)

On May 20, 2003, Huntington restated its financial results to reclassify certain automobile leases from the direct financing lease method to the operating lease method of accounting. The appropriate classification of automobile leases as operating leases or direct financing leases under Statement of Financial Accounting Standards (Statement) No. 13, Accounting for Leases, can be impacted by residual value insurance coverage. Since October 2000, Huntington has had residual value insurance coverage on its entire automobile lease portfolio to protect it from the risk of loss resulting from declines in used car prices. Such losses arise if the market value of the automobile at the end

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of the lease term is less than the residual value embedded in the original lease contract. Management believes these policies effectively protect Huntington from the risk of declining used car prices. In April 2003, management determined that, due to provisions in certain of its residual value insurance policies, the leases covered by these policies would not qualify as direct financing leases.

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For leases originated prior to May 2002, the residual value insurance policies contain aggregate loss caps. The residuals insured under these policies are not considered guaranteed, and, accordingly, the related leases fail to qualify as direct financing leases under Statement No. 13. As a result, leases originated prior to May 2002 have been reclassified as operating leases for all periods presented. As of December 31, 2002, \$2.3 billion of such leases, net of accumulated depreciation, are reflected in the Consolidated Balance Sheets as operating lease assets. All leases originated since April 2002 are covered under a new residual value insurance policy (the "New Policy") which insures the full residual value of each vehicle and includes no aggregate loss cap. Leases with residual gains are netted with leases with residual losses when claims are settled. The netting provision of the New Policy precluded Huntington from determining the amount of the guaranteed residual of any individual leased asset within the portfolio at lease inception. Thus, the related leases failed to qualify as direct financing leases. Huntington has amended the New Policy, retroactive to April 2002, by adding an endorsement that adds a level of insurance sufficient to meet the criteria as a residual value guarantee pursuant to Statement No. 13, on an individual lease-by-lease basis, with no netting provisions. In addition, Huntington continues to maintain insurance coverage that insures the full value of the leased residuals. Accordingly, and in reliance on guidance furnished by the Securities and Exchange Commission in its announcement at the Financial Accounting Standards Board Emerging Issues Task Force meeting on May 15, 2003, all leases covered under the New Policy, as amended, are now appropriately classified as direct financing leases in the accompanying financial statements. As of December 31, 2002, \$0.9 billion of such leases were included in loans and leases in the Consolidated Balance Sheets before the impact of the subsequent amendment discussed in Note 4. It is management's intention to insure the residuals associated with future originations under the New Policy, as amended, and to classify such new originations as direct financing leases.

The results of this restatement, along with the restatement outlined in Note 4, are reflected in the consolidated financial statements, these notes to the consolidated financial statements, and management's discussion and analysis for all current and prior periods included in this report. The following tables reflect the previously reported amounts before the May 20, 2003, restatement as well as the impact of this restatement by financial statement line in Huntington's balance sheets at December 31, 2002 and December 31, 2001, and income statements for the years and all quarters in 2002 and 2001, and for the year 2000:

|                           | DECEMBER 31, 2002         | DECEMBER 31, 2001         |
|---------------------------|---------------------------|---------------------------|
|                           | -----                     | -----                     |
|                           | PREVIOUSLY<br>REPORTED ON | PREVIOUSLY<br>REPORTED ON |
| (in thousands of dollars) | MAR. 20, '03              | MAR. 20, '03              |
|                           | RESTATED                  | RESTATED                  |
|                           | -----                     | -----                     |



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BALANCE SHEET:

|  |               |               |            |
|--|---------------|---------------|------------|
| Total loans and direct financing leases    | \$ 20,955,925 | \$ 18,645,189 | \$ 21,601, |
| Allowance for loan and lease losses        | 368,395       | 336,648       | 410,       |
| Net loans and direct financing leases      | 20,587,530    | 18,308,541    | 21,191,    |
| Operating lease assets                     | --            | 2,252,445     |            |
| Accrued income and other assets            | 532,690       | 537,775       | 536,       |
| Total Assets                               | 27,578,710    | 27,557,251    | 28,500,    |
| Accrued expenses and other liabilities     | 1,070,991     | 1,062,868     | 887,       |
| Total liabilities                          | 25,274,879    | 25,266,756    | 26,083,    |
| Retained earnings                          | 232,509       | 219,173       | 24,        |
| Total shareholders' equity                 | 2,303,831     | 2,290,495     | 2,416,     |
| Total Liabilities and Shareholders' Equity | \$ 27,578,710 | \$ 27,557,251 | \$ 28,500, |

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| INCOME STATEMENT:<br>(in thousands of dollars) | Twelve Months Ended December 31,          |            |   |            |
|--|---|------------|---|------------|
|  | 2002                                      |            | 2001                                      |            |
|  | Previously<br>Reported on<br>Mar. 20, '03 | Restated   | Previously<br>Reported on<br>Mar. 20, '03 | Restated   |
| Net interest income                            | \$ 983,802                                | \$ 791,151 | \$ 996,182                                | \$ 746,866 |
| Provision for loan and<br>lease losses         | 227,340                                   | 194,426    | 308,793                                   | 257,326    |
| Net interest income after<br>provision         | 756,462                                   | 596,725    | 687,389                                   | 489,540    |
| Operating lease income                         | --  | 641,785    | --  | 699,857    |
| Other non-interest income                      | 61,718                                    | 69,904     | 59,767                                    | 59,767     |
| Total non-interest income                      | 684,811                                   | 1,334,782  | 509,480                                   | 1,209,337  |
| Operating lease expense                        | --  | 518,970    | --  | 558,626    |
| Restructuring charges                          | 56,184                                    | 56,184     | 99,957                                    | 79,957     |
| Other non-interest expense                     | 56,127                                    | 73,797     | 65,313                                    | 79,696     |
| Total non-interest expense                     | 852,048                                   | 1,388,688  | 1,023,587                                 | 1,576,596  |
| Income before income taxes                     | 589,225                                   | 542,819    | 173,282                                   | 122,281    |
| Income taxes                                   | 226,000                                   | 209,755    | (5,239)                                   | (23,088)   |
| Net income                                     | \$ 363,225                                | \$ 333,064 | \$ 178,521                                | \$ 145,369 |
| Earnings per share:                            |   |            |   |            |
| Basic  | \$ 1.50                                   | \$ 1.37    | \$ 0.71                                   | \$ 0.58    |
| Diluted  | \$ 1.49                                   | \$ 1.36    | \$ 0.71                                   | \$ 0.58    |
| OTHER INFORMATION:                             |   |            |   |            |
| Net charge-offs                                | \$ 239,319                                | \$ 196,912 | \$ 189,447                                | \$ 146,269 |

Three Months Ended (Unaudited)

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| INCOME STATEMENT:<br>(in thousands of dollars) | December 31, 2002                         |            | September 30, 2002                        |            |
|--|---|------------|---|------------|
|  | Previously<br>Reported on<br>Mar. 20, '03 | Restated   | Previously<br>Reported on<br>Mar. 20, '03 | Restated   |
|  | Net interest income                       | \$ 249,702 | \$ 210,255                                | \$ 249,416 |
| Provision for loan and<br>lease losses         | 57,418                                    | 51,236     | 60,249                                    | 54,304     |
| Net interest income<br>after provision         | 192,284                                   | 159,019    | 189,167                                   | 151,180    |
| Operating lease income                         | --  | 143,465    | --  | 154,367    |
| Other non-interest income                      | 17,025                                    | 19,130     | 18,723                                    | 21,044     |
| Total non-interest income                      | 126,021                                   | 271,591    | 139,382                                   | 296,070    |
| Operating lease expense                        | --  | 120,747    | --  | 125,743    |
| Other non-interest expense                     | 14,182                                    | 22,269     | 13,576                                    | 16,563     |
| Total non-interest expense                     | 202,695                                   | 331,529    | 193,723                                   | 322,453    |
| Income before income taxes                     | 115,610                                   | 99,081     | 134,826                                   | 124,797    |
| Income taxes                                   | 30,475                                    | 24,687     | 36,703                                    | 33,193     |
| Net income                                     | \$ 85,135                                 | \$ 74,394  | \$ 98,123                                 | \$ 91,604  |
| Earnings per share:                            |   |            |   |            |
| Basic  | \$ 0.36                                   | \$ 0.32    | \$ 0.41                                   | \$ 0.38    |
| Diluted  | \$ 0.36                                   | \$ 0.32    | \$ 0.41                                   | \$ 0.38    |
| OTHER INFORMATION:                             |   |            |   |            |
| Net charge-offs                                | \$ 94,938                                 | \$ 83,158  | \$ 43,700                                 | \$ 33,785  |

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| INCOME STATEMENT:<br>(in thousands of dollars) | Three Months Ended (Unaudited)            |            |   |            |
|--|---|------------|---|------------|
|  | March 31, 2002                            |            | December 31, 2001                         |            |
|  | Previously<br>Reported on<br>Mar. 20, '03 | Restated   | Previously<br>Reported on<br>Mar. 20, '03 | Restated   |
| Net interest income                            | \$ 242,825                                | \$ 184,431 | \$ 255,238                                | \$ 196,294 |
| Provision for loan and<br>lease losses         | 55,781                                    | 39,010     | 108,275                                   | 101,075    |
| Net interest income<br>after provision         | 187,044                                   | 145,421    | 146,963                                   | 95,219     |
| Operating lease income                         | --  | 175,906    | --  | 180,382    |
| Other non-interest income                      | 10,931                                    | 12,697     | 16,088                                    | 16,088     |
| Total non-interest income                      | 301,428                                   | 479,100    | 133,097                                   | 313,479    |
| Operating lease expense                        | --  | 140,785    | --  | 140,575    |
| Other non-interest expense                     | 14,511                                    | 16,830     | 14,017                                    | 15,580     |
| Total non-interest expense                     | 263,570                                   | 406,674    | 242,497                                   | 384,635    |
| Income before income taxes                     | 224,902                                   | 217,847    | 37,563                                    | 24,063     |
| Income taxes                                   | 127,175                                   | 124,706    | (28,086)                                  | (32,810)   |
| Net income                                     | \$ 97,727                                 | \$ 93,141  | \$ 65,649                                 | \$ 56,873  |
| Earnings per share:                            |   |            |   |            |
| Basic  | \$ 0.39                                   | \$ 0.37    | \$ 0.26                                   | \$ 0.23    |

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|                    |           |           |           |           |
|--------------------|-----------|-----------|-----------|-----------|
| Diluted            | \$ 0.39   | \$ 0.37   | \$ 0.26   | \$ 0.23   |
| OTHER INFORMATION: |           |           |           |           |
| Net charge-offs    | \$ 55,781 | \$ 42,972 | \$ 56,146 | \$ 47,711 |

| INCOME STATEMENT:<br>(in thousands of dollars) | Three Months Ended (Unaudited)            |            |   |            |
|--|---|------------|---|------------|
|  | June 30, 2001                             |            | March 31, 2001                            |            |
|  | Previously<br>Reported on<br>Mar. 20, '03 | Restated   | Previously<br>Reported on<br>Mar. 20, '03 | Restated   |
| Net interest income                            | \$ 248,033                                | \$ 185,080 | \$ 243,124                                | \$ 178,626 |
| Provision for loan and<br>lease losses         | 117,495                                   | 99,444     | 33,464                                    | 22,754     |
| Net interest income<br>after provision         | 130,538                                   | 85,636     | 209,660                                   | 155,872    |
| Operating lease income                         | --  | 176,418    | --  | 159,415    |
| Other non-interest income                      | 14,956                                    | 14,956     | 12,968                                    | 12,968     |
| Total non-interest income                      | 128,203                                   | 304,621    | 117,724                                   | 277,139    |
| Operating lease expense                        | --  | 158,437    | --  | 121,076    |
| Other non-interest expense                     | 16,457                                    | 6,384      | 20,234                                    | 32,587     |
| Total non-interest expense                     | 267,293                                   | 395,657    | 234,090                                   | 367,519    |
| Income before income taxes                     | (8,552)                                   | (5,400)    | 93,294                                    | 65,492     |
| Income taxes                                   | (10,929)                                  | (9,825)    | 25,428                                    | 15,697     |
| Net income                                     | \$ 2,377                                  | \$ 4,425   | \$ 67,866                                 | \$ 49,795  |
| Earnings per share:                            |   |            |   |            |
| Basic  | \$ 0.01                                   | \$ 0.02    | \$ 0.27                                   | \$ 0.20    |
| Diluted  | \$ 0.01                                   | \$ 0.02    | \$ 0.27                                   | \$ 0.20    |
| OTHER INFORMATION:                             |   |            |   |            |
| Net charge-offs                                | \$ 65,465                                 | \$ 47,930  | \$ 28,093                                 | \$ 21,280  |

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4. RESTATEMENT OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR DEFERRAL ACCOUNTING AND OTHER REVENUE AND EXPENSES (AMENDMENT NO. 2)

Huntington voluntarily restated its earnings in Amendment No. 2 to its Annual Report on Form 10-K/A (Amendment No. 2) to correct for timing errors in the recognition of certain revenues and expenses. Specifically, Amendment No. 2 includes the following corrections:

Huntington previously did not defer loan and lease origination fees and certain expenses, but rather recognized the net amount in the period of origination. This restatement applies, on a retroactive basis, deferral accounting for loan and lease origination fees and costs. The impact of the restatement decreased total loans and direct financing leases, operating lease assets, accrued expenses and other liabilities, retained earnings, net interest income, operating lease income, mortgage banking income, other non-interest income, personnel costs, and other non-interest expense.

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Huntington previously amortized the loan referral fees paid to automobile dealers (dealer premium) on a straight-line basis. As a result of this restatement, Huntington is now amortizing these fees to interest income using methods that closely approximate the results under the interest method. The impact of the restatement reduced the amount of dealer premium included in automobile loans and leases, reduced interest income on indirect loans and leases, and increased gains on sales and securitizations of loans.

Huntington previously deferred sales commissions paid to employees for the origination of deposits and amortized these payments to interest expense over the expected life of the deposit. In this restatement, Huntington is recognizing the expense on these sales commissions when the deposits were originated and commissions were earned. The impact of the restatement decreased the interest expense on deposits, increased service charges on deposit accounts, and increased personnel costs.

Huntington offers its customers the ability to forego the payment of origination fees at inception of a mortgage loan in exchange for a higher interest rate over the life of the loan. Huntington had previously recorded origination fees on such loans held for investment at inception. A loan premium was recognized and amortized as a reduction of interest income on mortgage loans held for investment. The impact of restatement reversed the loan premiums that were recognized as mortgage banking income and increased the interest income recognized on mortgage loans held for investment.

Prior to 2002, Huntington recognized, in the year incurred, the expenses or gains for pension settlements, which are actuarially determined expenses or gains related to lump-sum benefit payments paid to individuals who voluntarily or involuntarily retire earlier than their expected retirement date or to individuals who voluntarily or involuntarily separate from Huntington. The expense for 2002 pension settlements was deferred to be recognized over a subsequent eight year period. As part of the restatement, Huntington recognized this expense consistent with years prior to 2002, which increased other liabilities and increased personnel costs in the fourth quarter of 2002.

Huntington previously recorded revenue from the sale of a contingent automobile debt cancellation product by allocating a fixed portion of the proceeds from each sale to revenue and reserves. The impact of the restatement increased the amount of the reserve to cover claim losses on the products purchased by customers, increased other liabilities, and increased other non-interest expenses.

Huntington previously recorded tax consulting expenses as a component of income tax expense. The impact of the restatement reclassified those expenses to professional services and had no impact on net income.

In 1998, Huntington entered into a sale-leaseback transaction. Huntington recognized gains in 1998 and in 1999 as a reduction in occupancy expense above the amounts that should have been recognized under a normal amortization schedule. The impact of the restatement increased accrued expenses and other liabilities and decreased retained earnings and occupancy expense.

In 1998, Huntington marked to market the ineffective portion of an interest rate swap associated with a fixed rate subordinated debt offering initiated in 1992. The swap was subsequently sold in 2000. The restatement marks to market the ineffective portion of the interest rate swap (i.e., the excess notional amount of the swap) for all periods prior to 1998 and then annually through 2000. The restatement increased income prior to 1998, reduced income in 1998 and 1999, and increased income in 2000, but had no cumulative impact on retained earnings.

In 2001, Huntington negotiated a reduction in expenses on Bank Owned Life Insurance which resulted in an increase in the cash surrender value of the policies at year end 2001, but did not recognize the resulting income until 2002. The restatement corrects the timing error by increasing income in 2001 and reducing income in 2002 by the same amount. There was no cumulative effect impact on retained earnings.

The results of this restatement are reflected in the consolidated financial statements and footnotes. The following tables reflect the previously reported amounts after the May 20, 2003, restatement as well as the impact of this restatement by financial statement line in Huntington's balance sheets at December 31, 2002 and December 31, 2001, and income statements for the years and all quarters in 2002 and 2001, and for the year 2000:

| (in thousands of dollars)                  | December 31, 2002                  |               | Previously Reported on May 20, '03 |
|--|------------------------------------|---------------|------------------------------------|
|  | Previously Reported on May 20, '03 | Restated      |                                    |
| <b>BALANCE SHEET:</b>                      |                                    |               |                                    |
| Total loans and direct financing leases    | \$ 18,645,189                      | \$ 18,587,403 | \$ 18,645,189                      |
| Allowance for loan and lease losses        | 336,648                            | 336,648       | 336,648                            |
| Net loans and direct financing leases      | 18,308,541                         | 18,250,755    | 18,308,541                         |
| Operating lease assets                     | 2,252,445                          | 2,200,525     | 2,252,445                          |
| Accrued income and other assets            | 537,775                            | 522,611       | 537,775                            |
| Total Assets                               | 27,557,251                         | 27,432,381    | 27,557,251                         |
| Accrued expenses and other liabilities     | 1,062,868                          | 1,038,700     | 1,062,868                          |
| Total liabilities                          | 25,266,756                         | 25,242,588    | 25,266,756                         |
| Retained earnings (deficit)                | 219,173                            | 118,471       | 219,173                            |
| Total shareholders' equity                 | 2,290,495                          | 2,189,793     | 2,290,495                          |
| Total Liabilities and Shareholders' Equity | \$ 27,557,251                      | \$ 27,432,381 | \$ 27,557,251                      |

| (in thousands of dollars)           | Twelve Months Ended December 31    |            |                                    |            |
|-------------------------------------|------------------------------------|------------|------------------------------------|------------|
|                                     | 2002                               |            | 2001                               |            |
|                                     | Previously Reported on May 20, '03 | Restated   | Previously Reported on May 20, '03 | Restated   |
| <b>INCOME STATEMENT:</b>            |                                    |            |                                    |            |
| Net interest income                 | \$ 791,151                         | \$ 749,574 | \$ 746,866                         | \$ 715,288 |
| Net interest income after provision | 596,725                            | 555,148    | 489,540                            | 457,962    |

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|                                    |            |            |            |            |
|------------------------------------|------------|------------|------------|------------|
| Operating lease income             | 641,785    | 657,074    | 699,857    | 691,733    |
| Mortgage banking                   | 47,989     | 32,033     | 59,148     | 54,518     |
| Bank owned life insurance          | 46,005     | 43,123     | 38,241     | 41,123     |
| Gain on sale of Florida operations | 175,344    | 182,470    | --         | --         |
| Other non-interest income          | 69,904     | 72,206     | 59,767     | 59,284     |
| Total non-interest income          | 1,334,782  | 1,341,704  | 1,209,337  | 1,199,942  |
| Personnel costs                    | 440,760    | 418,037    | 478,640    | 454,210    |
| Net occupancy                      | 60,264     | 59,539     | 77,184     | 76,449     |
| Restructuring charges              | 56,184     | 48,973     | 79,957     | 79,957     |
| Other non-interest expense         | 73,797     | 82,607     | 79,696     | 81,709     |
| Total non-interest expense         | 1,388,688  | 1,374,147  | 1,576,596  | 1,562,427  |
| Income before income taxes         | 542,819    | 522,705    | 122,281    | 95,477     |
| Income taxes                       | 209,755    | 198,974    | (23,088)   | (39,319)   |
| Net income                         | \$ 333,064 | \$ 323,731 | \$ 145,369 | \$ 134,796 |
| Earnings per share:                |            |            |            |            |
| Basic                              | \$ 1.37    | \$ 1.34    | \$ 0.58    | \$ 0.54    |
| Diluted                            | \$ 1.36    | \$ 1.33    | \$ 0.58    | \$ 0.54    |

Three Months Ended (Unaudited)

| INCOME STATEMENT:<br>(in thousands of dollars) | December 31, 2002                     |           | September 30, 2002                    |           |
|--|---------------------------------------|-----------|---------------------------------------|-----------|
|  | Previously Reported on<br>May 20, '03 | Restated  | Previously Reported on<br>May 20, '03 | Restated  |
| Net interest income                            | \$210,255                             | \$199,179 | \$205,484                             | \$191,265 |
| Net interest income after provision            | 159,019                               | 147,943   | 151,180                               | 136,961   |
| Operating lease income                         | 143,465                               | 149,259   | 154,367                               | 160,164   |
| Mortgage banking                               | 11,410                                | 5,530     | 6,289                                 | 2,594     |
| Bank owned life insurance                      | 11,443                                | 10,722    | 11,443                                | 10,723    |
| Other non-interest income                      | 19,130                                | 19,943    | 21,044                                | 21,948    |
| Personnel costs                                | 113,852                               | 110,231   | 107,477                               | 100,662   |
| Net occupancy                                  | 13,454                                | 13,370    | 14,815                                | 14,676    |
| Total non-interest income                      | 271,591                               | 271,855   | 296,070                               | 298,602   |
| Other non-interest expense                     | 22,269                                | 29,880    | 16,563                                | 16,963    |
| Total non-interest expense                     | 331,529                               | 329,309   | 322,453                               | 319,496   |
| Income before income taxes                     | 99,081                                | 90,489    | 124,797                               | 116,067   |
| Income taxes                                   | 24,687                                | 21,226    | 33,193                                | 28,052    |
| Net income                                     | \$ 74,394                             | \$ 69,263 | \$ 91,604                             | \$ 88,015 |
| Earnings per share:                            |                                       |           |                                       |           |
| Basic  | \$ 0.32                               | \$ 0.30   | \$ 0.38                               | \$ 0.37   |
| Diluted  | \$ 0.32                               | \$ 0.29   | \$ 0.38                               | \$ 0.36   |

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| INCOME STATEMENT:<br>(in thousands of dollars) | Three Months Ended (Unaudited)           |            |  |            |
|--|--|------------|--|------------|
|  | March 31, 2002                           |            | December 31, 2001                        |            |
|  | Previously<br>Reported on<br>May 20, '03 | Restated   | Previously<br>Reported on<br>May 20, '03 | Restated   |
|  | -----                                    | -----      | -----                                    | -----      |
| Net interest income                            | \$ 184,431                               | \$ 178,869 | \$ 196,294                               | \$ 188,035 |
| Net interest income<br>after provision         | 145,421                                  | 139,859    | 95,219                                   | 86,960     |
| Operating lease income                         | 175,906                                  | 176,034    | 180,382                                  | 178,588    |
| Mortgage banking                               | 19,565                                   | 16,074     | 15,768                                   | 14,082     |
| Banked owned life insurance                    | 11,676                                   | 10,956     | 9,560                                    | 11,001     |
| Gain on sale of Florida<br>operations          | 175,344                                  | 182,470    | --                                       | --         |
| Other non-interest income                      | 12,697                                   | 12,802     | 16,088                                   | 16,005     |
| Total non-interest income                      | 479,100                                  | 482,533    | 313,479                                  | 311,629    |
| Personnel costs                                | 114,285                                  | 108,029    | 118,143                                  | 111,306    |
| Net occupancy                                  | 17,239                                   | 16,989     | 19,950                                   | 19,766     |
| Other non-interest expense                     | 16,830                                   | 17,229     | 15,580                                   | 16,083     |
| Total non-interest expense                     | 406,674                                  | 401,596    | 384,635                                  | 384,203    |
| Income before income taxes                     | 217,847                                  | 220,796    | 24,063                                   | 14,386     |
| Income taxes                                   | 124,706                                  | 125,321    | (32,810)                                 | (40,657)   |
| Net income                                     | \$ 93,141                                | \$ 95,475  | \$ 56,873                                | \$ 55,043  |
| Earnings per share:                            |  |            |  |            |
| Basic  | \$ 0.37                                  | \$ 0.38    | \$ 0.23                                  | \$ 0.22    |
| Diluted  | \$ 0.37                                  | \$ 0.38    | \$ 0.23                                  | \$ 0.22    |

| INCOME STATEMENT:<br>(in thousands of dollars) | Three Months Ended (Unaudited)           |            |  |
|--|--|------------|--|
|  | June 30, 2001                            |            | March 31,                                |
|  | Previously<br>Reported on<br>May 20, '03 | Restated   | Previously<br>Reported on<br>May 20, '03 |
|  | -----                                    | -----      | -----                                    |
| Net interest income                            | \$ 185,080                               | \$ 177,254 | \$ 178,626                               |
| Net interest income<br>after provision         | 85,636                                   | 77,810     | 155,872                                  |
| Operating lease income                         | 176,418                                  | 174,151    | 159,415                                  |
| Mortgage banking                               | 18,733                                   | 18,168     | 10,031                                   |
| Other non-interest income                      | 14,956                                   | 14,619     | 12,968                                   |
| Total non-interest income                      | 304,621                                  | 301,681    | 277,139                                  |
| Personnel costs                                | 122,068                                  | 116,048    | 117,662                                  |
| Net occupancy                                  | 18,188                                   | 18,004     | 19,780                                   |
| Other non-interest expense                     | 6,384                                    | 6,887      | 32,587                                   |

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|                                   |          |          |           |
|-----------------------------------|----------|----------|-----------|
| Total non-interest expense        | 395,657  | 390,907  | 367,519   |
| (Loss) income before income taxes | (5,400)  | (11,416) | 65,492    |
| Income taxes                      | (9,825)  | (12,548) | 15,697    |
| Net income                        | \$ 4,425 | \$ 1,132 | \$ 49,795 |
|                                   |          |          |           |
| Earnings per share:               |          |          |           |
| Basic                             | \$ 0.02  | \$ 0.00  | \$ 0.20   |
| Diluted                           | \$ 0.02  | \$ 0.00  | \$ 0.20   |

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### 5. RESTRUCTURING

In July 2001, Huntington announced a strategic refocusing plan (the Plan). The Plan included the sale of Huntington's Florida banking and insurance operations, the consolidation of numerous non-Florida branch offices, and credit-related and other actions to strengthen Huntington's balance sheet and financial performance, including the use of excess regulatory capital generated by the sale to initiate a share repurchase program. In 2002, pre-tax restructuring charges associated with the Plan totaled \$49.0 million (\$31.8 million after-tax, or \$0.13 per share) and are reflected in non-interest expense in the accompanying audited consolidated financial statements.

These charges included expenses of \$32.7 million related to the sale of the Florida operations, \$8.0 million for asset impairment, \$4.3 million for the exit of certain e-commerce activities, \$1.8 million related to vacating facilities, and \$2.2 million for other costs. Combined with the amounts recorded in 2001, these pre-tax charges totaled \$199.4 million (\$129.6 million after-tax, or \$0.52 per share) and consisted of \$65.2 million related to credit quality, \$25.3 million for asset impairment, \$34.7 million for the costs related to sell the Florida operations, \$20.1 million for the exit or curtailment of certain e-commerce activities, \$15.6 million related to owned or leased facilities that Huntington vacated, and \$38.5 million related to reduction of ATMs, employee severance, legal, accounting, and consulting fees, and other operational costs.

Restructuring reserves of \$7.2 million established in 1998 and 2001 were released in 2002 based on management's assessment of future claims on these reserves. The release of 1998 reserves consisted of a \$5.0 million legal settlement received by Huntington in December 2002. Additionally, \$2.2 million of reserves established in 2001 were released. At December 31, 2002, Huntington had \$4.1 million remaining in reserves established in 1998 for the exit of under performing business units and \$14.4 million remaining in restructuring reserves established in 2001. Huntington expects that these remaining reserves will be adequate to fund the remaining estimated future cash outlays that are expected in the completion of the exit activities.

In August 2002, Huntington restructured its interest in Huntington Merchant Services, L.L.C. (HMS), Huntington's merchant services business, in a transaction with First Data Merchant Services Corporation, a subsidiary of First Data Corp. Under the agreement, Huntington extended its long-term merchant services relationship with First Data. In addition, as part of the transaction, First Data obtained all of Huntington's Florida-related merchant business and increased its equity interest in HMS. This transaction resulted in a \$24.5 million pre-tax gain (\$16.0 million after tax, or \$.07 per share) in 2002 while Huntington retained a nominal equity ownership in the business. At December 31, 2002, Huntington had a contingency reserve of \$1.8 million related to this restructuring of its interest in HMS.



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### 6. SALE OF FLORIDA OPERATIONS

On February 15, 2002, Huntington completed the sale of its Florida operations to SunTrust Banks, Inc. Included in the sale were \$4.8 billion of deposits and other liabilities and \$2.8 billion of loans and other tangible assets. Huntington received a deposit premium of 15%, or \$711.9 million. The total net pre-tax gain from the sale was \$182.5 million and was reflected in non-interest income. The after-tax gain was \$61.4 million, or \$0.25 per common share. Income taxes related to this transaction were \$121.0 million, an amount higher than the tax impact at the statutory rate of 35% because most of the goodwill relating to the Florida operations was non-deductible for tax purposes.

On July 2, 2002, Huntington also completed the sale of its Florida insurance operations, the J. Rolfe Davis Insurance Agency, Inc. (JRD). Pro forma financial information reflecting the effect of the sales is presented and described below.

The unaudited pro forma consolidated income statement is presented for the year ended December 31, 2001, giving effect to the sale as if it had occurred on January 1, 2001, and does not include the gain realized on the sale of Huntington's Florida banking and insurance operations. This pro forma consolidated financial statement is not indicative of the results of operations that would have actually occurred had the transaction been consummated during 2001 or as the date indicated. This pro forma financial information is also not intended to be an indication of the results of operations that may be attained in the future. This pro forma consolidated financial statement should be read in conjunction with Huntington's historical financial statements.

The income statement column entitled Florida Operations includes all identifiable direct revenue and expenses for the Florida operations for the year ended December 31, 2001, and any indirect revenue and expenses that management expected to cease with the sale. In addition, net interest income in that column includes a funding credit of \$68.5 million related to \$1.9 billion of funding that Florida provided to Huntington. That funding credit was based on the average one-year LIBOR rate for 2001 of 3.64%. The income statement column entitled Related Transactions reflects \$26.4 million of

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interest that was expected to be earned on both the \$711.9 million deposit premium and the \$12.2 million proceeds for the sale of JRD over a one-year period at the same LIBOR rate of 3.64%, the \$30.2 million of amortization expense on intangibles related to the Florida operations, and the applicable income taxes.

#### UNAUDITED PRO FORMA CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2001

| (in thousands of dollars)  | Huntington | Florida<br>Operations | Related<br>Transactions | Hunting<br>Pro Fo |
|--|------------|-----------------------|-------------------------|-------------------|
| -----  | -----      | -----                 | -----                   | -----             |
| Net interest income  | \$ 715,288 | \$ (108,629)          | \$ 26,356               | \$ 633            |
| Provision for loan and lease losses                              | 257,326    | (15,121)              | --                      | 242               |
| NET INTEREST INCOME AFTER<br>PROVISION FOR LOAN AND LEASE LOSSES | 457,962    | (93,508)              | 26,356                  | 390               |

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|  |            |             |           |        |
|--|------------|-------------|-----------|--------|
| Non-interest income                                  | 1,199,942  | (76,992)    | --        | 1,122  |
| Non-interest expense                                 | 1,562,427  | (132,707)   | (30,180)  | 1,399  |
| INCOME BEFORE INCOME TAXES                           | 95,477     | (37,793)    | 56,536    | 114    |
| Income taxes   | (39,319)   | (12,507)    | 17,237    | (34)   |
| NET INCOME   | \$ 134,796 | \$ (25,286) | \$ 39,299 | \$ 148 |
| NET INCOME PER COMMON SHARE -- DILUTED               | \$ 0.54    | \$ (0.10)   | \$ 0.16   | \$     |
| OPERATING NET INCOME (1)                             | \$ 232,560 | \$ (25,286) | \$ 39,299 | \$ 246 |
| OPERATING NET INCOME PER COMMON SHARE -- DILUTED (1) | \$ 0.92    | (\$ 0.10)   | \$ 0.16   | \$     |

(1) Excludes restructuring charges.

Pro forma net income for 2002 (unaudited), which excluded the after-tax combined loss of the Florida banking operations through February 15, 2002 and the Florida insurance operations through June 30, 2002 of \$1.5 million, and any after-tax gains and restructuring charges not related to the sale, was \$285.1 million, or \$1.17 per share. Excluding the after-tax Merchant Services restructuring gain and the non-Florida related restructuring charges, pro forma net income for 2002 (unaudited), was \$279.7 million, or \$1.15 per share.

#### 7. EARNINGS PER SHARE

Basic earnings per share is the amount of earnings for the period available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted for the potential issuance of common shares for stock options. The calculation of basic and diluted earnings per share for each of the three years ended December 31 is as follows:

| (in thousands, except per share amounts)    | 2002      | 2001      | 2000      |
|---|-----------|-----------|-----------|
| NET INCOME                                  | \$323,731 | \$134,796 | \$322,418 |
| Average common shares outstanding           | 242,279   | 251,078   | 248,709   |
| Dilutive effect of common stock equivalents | 1,733     | 638       | 861       |
| DILUTED AVERAGE COMMON SHARES OUTSTANDING   | 244,012   | 251,716   | 249,570   |
| EARNINGS PER SHARE                          |           |           |           |
| Basic                                       | \$ 1.34   | \$ 0.54   | \$ 1.30   |
| Diluted                                     | \$ 1.33   | \$ 0.54   | \$ 1.29   |

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Average common shares outstanding and the dilutive effect of stock options have been adjusted for the 10% stock dividend paid in 2000. The average market price of Huntington's common stock for the period was used in determining the

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dilutive effect of outstanding stock options. Common stock equivalents are computed based on the number of shares subject to stock options that have an exercise price less than the average market price of Huntington's common stock for the period.

Approximately 7.7 million, 9.9 million, and 7.6 million stock options were outstanding at the end of 2002, 2001, and 2000, respectively, but were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares for the period and, therefore, the effect would be antidilutive. The weighted average exercise price for these options was \$22.19 per share, \$20.96 per share, and \$21.49 per share at the end of the same respective periods.

At December 31, 2002, a total of 521,919 common shares associated with a recent acquisition were held in escrow, subject to future issuance contingent upon meeting certain contractual performance criteria. These shares, which were included in treasury stock, will be included in the computation of basic and diluted earnings per share at the beginning of the period when all conditions necessary for their issuance have been met. Dividends paid on these shares are reinvested in the common stock and are also held in escrow.

### 8. COMPREHENSIVE INCOME

The change in the components of Huntington's Other Comprehensive Income in each of the three years ended December 31 were as follows:

| (in thousands of dollars)   | 2002<br>-----   | 2001<br>----- |
|---|-----------------|---------------|
| Cumulative effect of change in accounting method for derivatives used in cash flow hedging relationships: |                 |               |
| Unrealized net losses   | \$ --           | \$ (14,0      |
| Related tax benefit   | --              | 4,9           |
| Net   | -----<br>--     | -----<br>(9,1 |
| Minimum pension liability:  |                 |               |
| Unrealized net loss   | (300)           |               |
| Related tax benefit   | 105             |               |
| Net   | -----<br>(195)  | -----         |
| Unrealized holding gains on securities available for sale arising during the period:                      |                 |               |
| Unrealized net gains  | 46,655          | 84,2          |
| Related tax expense   | (16,082)        | (29,7         |
| Net   | -----<br>30,573 | -----<br>54,4 |

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Unrealized holding gains on derivatives used in cash flow hedging relationships arising during the period:

|                      |         |      |
|----------------------|---------|------|
| Unrealized net gains | 14,799  | 7,8  |
| Related tax expense  | (5,179) | (2,7 |
| Net                  | 9,620   | 5,1  |

Less: Reclassification adjustment for net gains from sales of securities available for sale realized during the period:

|                     |         |    |
|---------------------|---------|----|
| Realized net gains  | 4,902   | 7  |
| Related tax expense | (1,716) | (2 |
| Net                 | 3,186   | 4  |

|                                  |           |         |
|----------------------------------|-----------|---------|
| Total Other Comprehensive Income | \$ 36,812 | \$ 50,0 |
|----------------------------------|-----------|---------|

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Activity in Accumulated Other Comprehensive Income for the most recent three years is as follows:

| (IN THOUSANDS OF DOLLARS)   | MINIMUM PENSION LIABILITY | UNREALIZED GAINS (LOSSES) ON SECURITIES AVAILABLE FOR SALE | UNREALIZED GAINS (LOSSES) ON DERIVATIVE INSTRUMENTS USED IN CASH FLOW HEDGING RELATIONSHIPS |
|-----------------------------|---------------------------|--|---|
| Balance, December 31, 1999  | \$ --                     | \$ (94,093)  | \$ --   |
| Period change               | --                        | 69,573   | --  |
| Balance, December 31, 2000  | --                        | (24,520)   | --  |
| Change in accounting method | --                        | --   | (9,113)   |
| Current-period change       | --                        | 53,989   | 5,132   |
| Balance, December 31, 2001  | --                        | 29,469   | (3,981)   |
| Current-period change       | (195)                     | 27,387   | 9,620   |
| BALANCE, DECEMBER 31, 2002  | \$ (195)                  | \$ 56,856  | \$ 5,639  |

9. SECURITIES

Securities available for sale at December 31 were as follows:

|  |           |                  |                  |
|--|-----------|------------------|------------------|
|  | AMORTIZED | UNREALIZED GROSS | UNREALIZED GROSS |
|--|-----------|------------------|------------------|

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| (in thousands of dollars)                | COST        | GAINS     | LOSSES |
|--|-------------|-----------|--------|
|  | -----       | -----     | -----  |
| 2002                                     |             |           |        |
| U.S. Treasury                            | \$ 18,550   | \$ 1,362  | \$     |
| Federal agencies                         |             |           |        |
| Mortgage-backed securities               | 1,755,437   | 44,074    | 2      |
| Other agencies                           | 782,287     | 26,772    | 5      |
|  | -----       | -----     | -----  |
| Total U.S. Treasury and Federal agencies | 2,556,274   | 72,208    | 7      |
| Retained interests in securitizations    | 146,160     | 13,818    |        |
| Other securities                         | 613,607     | 5,600     | 3,5    |
|  | -----       | -----     | -----  |
| TOTAL SECURITIES AVAILABLE FOR SALE      | \$3,316,041 | \$ 91,626 | \$ 4,2 |
|  | =====       | =====     | =====  |

| (in thousands of dollars)                | AMORTIZED COST | UNREALIZED  |              |
|--|----------------|-------------|--------------|
|  |                | GROSS GAINS | GROSS LOSSES |
|  | -----          | -----       | -----        |
| 2001                                     |                |             |              |
| U.S. Treasury                            | \$ 38,928      | \$ 612      | \$           |
| Federal agencies                         |                |             |              |
| Mortgage-backed securities               | 1,317,555      | 22,559      | 1,2          |
| Other agencies                           | 920,679        | 24,313      | 1,3          |
|  | -----          | -----       | -----        |
| Total U.S. Treasury and Federal agencies | 2,277,162      | 47,484      | 2,5          |
| Retained interests in securitizations    | 159,790        | --          |              |
| Other securities                         | 367,052        | 5,873       | 5,2          |
|  | -----          | -----       | -----        |
| Total Securities Available For Sale      | \$2,804,004    | \$ 53,357   | \$ 7,7       |
|  | =====          | =====       | =====        |

Other securities available for sale include privately placed collateralized mortgage obligations, Federal Home Loan Bank and Federal Reserve Bank stock, corporate debt and municipal securities, and marketable equity securities.

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Contractual maturities of securities available for sale as of December 31 were:

| (in thousands of dollars) | 2002           |            | Amortized Cost |
|---------------------------|----------------|------------|----------------|
|                           | AMORTIZED COST | FAIR VALUE |                |
|                           | -----          | -----      | -----          |

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|                                       |             |             |          |
|---------------------------------------|-------------|-------------|----------|
| Under 1 year                          | \$ 42,056   | \$ 43,149   | \$ 12,   |
| 1 - 5 years                           | 868,600     | 896,651     | 1,066,   |
| 6 - 10 years                          | 414,122     | 424,287     | 218,     |
| Over 10 years                         | 1,802,257   | 1,835,670   | 1,242,   |
| Retained interests in securitizations | 146,160     | 159,978     | 159,     |
| Marketable equity securities          | 42,846      | 43,634      | 104,     |
|                                       | -----       | -----       | -----    |
| TOTAL SECURITIES AVAILABLE FOR SALE   | \$3,316,041 | \$3,403,369 | \$2,804, |
|                                       | =====       | =====       | =====    |

At December 31, 2002, the carrying value of securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes and security repurchase agreements totaled \$2.6 billion. There were no securities of a single issuer, which are non-governmental or government-sponsored, that exceeded ten percent of shareholders' equity at December 31, 2002.

Gross gains from sales of securities of \$5.4 million, \$9.2 million, and \$66.5 million, were realized in 2002, 2001, and 2000, respectively. Gross losses totaled \$0.5 million in 2002, \$8.5 million in 2001, and \$29.4 million in 2000.

Investment securities held to maturity at December 31, 2002 and 2001, were comprised of investments in obligations of states and political subdivisions. The amortized cost, unrealized gains and losses, and fair values of investment securities held to maturity at December 31 were:

|                           |          |          |
|---------------------------|----------|----------|
| (in thousands of dollars) | 2002     | 2001     |
|                           | -----    | -----    |
| Amortized cost            | \$ 7,546 | \$12,322 |
| Unrealized gross gains    | 192      | 215      |
| Unrealized gross losses   | 13       | 38       |
|                           | -----    | -----    |
| FAIR VALUE                | \$ 7,725 | \$12,499 |
|                           | =====    | =====    |

Contractual maturities of investment securities held to maturity with yields adjusted to reflect fully taxable equivalent basis at December 31 were:

|                           |                   |               |       |                   |
|---------------------------|-------------------|---------------|-------|-------------------|
|                           | 2002              |               |       |                   |
|                           | -----             | -----         | ----- | -----             |
| (in thousands of dollars) | AMORTIZED<br>COST | FAIR<br>VALUE | YIELD | Amortized<br>Cost |
|                           | -----             | -----         | ----- | -----             |
| Under 1 year              | \$ 2,775          | \$ 2,793      | 7.37% | \$ 3,997          |
| 1 - 5 years               | 3,096             | 3,209         | 8.03% | 6,369             |
| 6 - 10 years              | 1,432             | 1,471         | 8.49% | 1,713             |
| Over 10 years             | 243               | 252           | 8.18% | 243               |
|                           | -----             | -----         | ----- | -----             |

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|                             |          |          |       |          |
|-----------------------------|----------|----------|-------|----------|
| TOTAL INVESTMENT SECURITIES | \$ 7,546 | \$ 7,725 | 7.88% | \$12,322 |
|                             | =====    | =====    | ===== | =====    |

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10. LOANS AND LEASES

At December 31, loans and leases were comprised of the following:

| (in thousands of dollars)                         | 2002         | 2001         |
|---|--------------|--------------|
|   | -----        | -----        |
| Commercial loans                                  | \$ 5,608,443 | \$ 6,442,270 |
| Real estate                                       |              |              |
| Commercial loans                                  | 2,718,773    | 2,496,121    |
| Construction loans                                | 1,010,077    | 1,321,070    |
|   | -----        | -----        |
| TOTAL COMMERCIAL AND COMMERCIAL REAL ESTATE LOANS | 9,337,293    | 10,259,461   |
|   | -----        | -----        |
| Consumer  |              |              |
| Automobile loans and leases                       | 3,915,553    | 2,959,933    |
| Home equity loans and lines of credit             | 3,198,487    | 3,580,106    |
| Residential mortgage loans                        | 1,740,319    | 1,123,682    |
| Other loans                                       | 395,751      | 544,737      |
|   | -----        | -----        |
| TOTAL CONSUMER LOANS                              | 9,250,110    | 8,208,458    |
|   | -----        | -----        |
| TOTAL LOANS AND LEASES                            | \$18,587,403 | \$18,467,919 |
|   | =====        | =====        |

At December 31, 2002, real estate qualifying loans pledged to secure advances from the Federal Home Loan Bank was \$2.7 billion. Real estate qualifying loans are comprised of home equity loans and lines of credit and residential mortgage loans secured by first and second liens. At this same date, \$1.5 billion of commercial loans have been pledged to secure potential discount window borrowings from the Federal Reserve.

Huntington's loan and lease portfolio includes lease financing receivables consisting of direct financing leases on equipment, which are included in commercial loans, and on automobiles, which are included in automobile loans and leases. Net investment in lease financing receivables by category at December 31 were as follows:

| (in thousands of dollars)                                  | 2002       |
|--|------------|
|  | -----      |
| Commercial   |            |
| Lease payments receivable                                  | \$ 191,034 |
| Estimated residual value of leased assets                  | 28,388     |
|  | -----      |
| Gross investment in commercial lease financing receivables | 219,422    |
| Unearned income  | (24,678)   |

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|  |                              |
|--|------------------------------|
| TOTAL NET INVESTMENT IN COMMERCIAL LEASE FINANCING RECEIVABLES | -----<br>\$ 194,744<br>===== |
| Consumer   |                              |
| Lease payments receivable                                      | \$ 645,544                   |
| Estimated residual value of leased assets                      | 362,474                      |
|  | -----                        |
| Gross investment in consumer lease financing receivables       | 1,008,018                    |
| Deferred origination fees and costs                            | (960)                        |
| Unearned income  | (133,459)                    |
|  | -----                        |
| TOTAL NET INVESTMENT IN CONSUMER LEASE FINANCING RECEIVABLES   | \$ 873,599<br>=====          |

RELATED PARTY TRANSACTIONS

Huntington has made loans to its officers, directors, and their associates. These loans were made in the ordinary course of business under normal credit terms, including interest rate and collateralization, and do not represent more than the normal risk of collection. These loans to related parties are summarized as follows:

|   |            |            |
|---|------------|------------|
| (in thousands of dollars)                                 | 2002       | 2001       |
|   | -----      | -----      |
| BALANCE, BEGINNING OF YEAR                                | \$ 133,844 | \$ 133,844 |
| Loans made  | 114,694    | 2,000      |
| Repayments  | (145,185)  | (2,000)    |
| Changes due to status of executive officers and directors | (7,792)    | (2,000)    |
|   | -----      | -----      |
| BALANCE, END OF YEAR                                      | \$ 95,561  | \$ 133,844 |
|   | =====      | =====      |

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NON-PERFORMING ASSETS AND PAST DUE LOANS

At December 31, 2002 and 2001, the loans in non-accrual status and loans past due 90 days or more and still accruing interest, were as follows:

|                           |           |           |
|---------------------------|-----------|-----------|
| (in thousands of dollars) | 2002      | 2001      |
|                           | -----     | -----     |
| Commercial                | \$ 91,861 | \$159,637 |
| Real Estate               |           |           |
| Construction              | 5,554     | 13,885    |
| Commercial                | 21,211    | 34,475    |
| Residential               | 9,443     | 11,836    |
|                           | -----     | -----     |
| TOTAL NON-ACCRUAL LOANS   | \$128,069 | \$219,833 |



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|   |           |           |
|---|-----------|-----------|
|   | =====     | =====     |
| ACCRUING LOANS PAST DUE 90 DAYS OR MORE | \$ 61,526 | \$ 76,013 |
|   | =====     | =====     |

The amount of interest that would have been recorded under the original terms for total loans classified as non-accrual or renegotiated was \$12.6 million for 2002, \$10.3 million for 2001, and \$6.5 million for 2000. Amounts actually collected and recorded as interest income for these loans totaled \$5.1 million, \$4.9 million, and \$3.9 million for 2002, 2001, and 2000, respectively.

### 11. LOAN SECURITIZATIONS

During 2002 and 2001, Huntington sold automobile loans in securitization transactions totaling \$478.0 million and \$437.7 million, respectively. Huntington retained the interest rate risk and the rights to future cash flows arising after the investors in the securitization trusts have received their contractual return. These cash flows arise from cash reserve accounts, loan collateral in excess of the note amounts issued by the securitization trusts, and excess interest collections. Huntington's interests are subordinate to investors' interests. The investors and the securitization trusts have no recourse to Huntington's other assets for failure of debtors to pay when due. At December 31, 2002 and 2001, the fair value of Huntington's retained interest in automobile loan securitizations was \$160.0 million and \$159.8 million, respectively. Management periodically reviews the assumptions underlying these values. If these assumptions change, the related asset and income would be affected.

Huntington has retained servicing responsibilities and receives annual servicing fees of 1.0% of the outstanding loan balances. Servicing income, net of amortization of capitalized servicing assets, amounted to \$1.0 million in 2002, \$3.6 million in 2001, and \$2.0 million in 2000. The related servicing asset had a value of \$12.7 million at the end of 2002 and \$17.6 million at the end of 2001. Impairment charges of retained interests were \$4.0 million in 2002 and \$12.2 million in 2001. Impairment on capitalized servicing was \$1.5 million in 2002 and \$1.3 million in 2001. No impairment of retained interests or capitalized servicing was recorded in 2000.

Huntington recorded net pre-tax gains of \$11.0 million, \$6.6 million, and \$4.9 million in 2002, 2001, and 2000, respectively, from automobile loan securitizations. Gains or losses from securitizations depend in part on the previous carrying amount of the financial assets involved, which are allocated between the assets sold and the retained interests based on their relative fair value at the date of transfer.

Quoted market prices are generally not available for retained interest in automobile loan securitizations. The key economic assumptions used to measure the fair value of the retained interest at the time of securitization during 2002 are included in the table below. In 2002 and 2001, the interest rate paid to transferees on variable rate securities was estimated based on the forward one-month London Interbank Offered Rate (LIBOR) yield plus the average contractual spread over LIBOR of 34 basis points.

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At December 31, 2002, the assumptions and the sensitivity of the current fair value of the retained interest to immediate 10% and 20% adverse changes in those assumptions were:

| (in millions of dollars)   | Actual<br>----- | Decline<br>-----<br>10%<br>adverse<br>change<br>----- |
|--|-----------------|---|
| Monthly prepayment rate (ABS curve)  | 1.45            | \$ 0.7  |
| Expected annual credit losses  | 1.55%           | 2.3   |
| Discount rate  | 10.00%          | 1.8   |
| Interest rate on variable securities - Forward one-month LIBOR<br>yield plus 34 basis points |                 | 2.7   |

Caution should be used when reading these sensitivities as a change in an individual assumption and its impact on fair value is shown independent of changes in other assumptions. Economic factors are dynamic and may counteract or magnify sensitivities.

Certain cash flows received from and paid to securitization trusts were:

| (in million of dollars)   | Twelve Months Ended<br>December 31,<br>----- |               |
|---|--|---------------|
|   | 2002   | 2001<br>----- |
| Collections used by the trusts to purchase new<br>balances in revolving securitizations | \$ 480                                       | \$ 439        |
| Servicing fees received   | 12   | 14            |
| Other cash flows received on retained interest  | 81   | 32            |
| Servicing advances  | --   | (3)           |
| Repayments of servicing advances  | --   | 3             |

### RESIDENTIAL MORTGAGE LOANS

During 2002, Huntington securitized \$386.4 million of residential mortgage loans and retained all of the resulting securities and, accordingly, reclassified the securitized amount from loans to securities available for sale.

### 12. ALLOWANCE FOR LOAN AND LEASE LOSSES

A summary of the transactions in the allowance for loan and lease

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losses and details regarding impaired loans and leases follows for the three years ended December 31:

| (in thousands of dollars)                                       | 2002       | 2001    |
|---|------------|---------|
|   | -----      | -----   |
| BALANCE, BEGINNING OF YEAR                                      | \$ 369,332 | \$ 264, |
| Loan and lease losses   | (234,352)  | (174,   |
| Recoveries of previously charged off loans and leases           | 37,440     | 28,     |
|   | -----      | -----   |
| Net charge-offs   | (196,912)  | (146,   |
|   | -----      | -----   |
| Provision for loan and lease losses                             | 194,426    | 257,    |
| Allowance of securitized or sold loans (1)                      | (31,462)   | (6,     |
| Allowance of assets acquired                                    | 1,264      |         |
|   | -----      | -----   |
| BALANCE, END OF YEAR  | \$ 336,648 | \$ 369, |
|   | =====      | =====   |
| RECORDED BALANCE OF IMPAIRED LOANS, AT END OF YEAR (2):         |            |         |
| With related allowance for loan and lease losses                | \$ 91,578  | \$ 168, |
| With no related allowance for loan and lease losses             | 2,972      | 2,      |
|   | -----      | -----   |
| TOTAL   | \$ 94,550  | \$ 171, |
|   | =====      | =====   |
| AVERAGE BALANCE OF IMPAIRED LOANS FOR THE YEAR (2)              | \$ 87,286  | \$ 111, |
|   | =====      | =====   |
| ALLOWANCE FOR LOAN AND LEASE LOSS RELATED TO IMPAIRED LOANS (2) | \$ 37,984  | \$ 65,  |
|   | =====      | =====   |

(1) In conjunction with the automobile loan securitizations in 2002, 2001, and 2000, an allowance for loan and lease losses attributable to the associated loans sold was included as a component of the loan's carrying value upon their sale. The allowance associated with the sale of the Florida banking and insurance operations was \$22,297.

(2) Includes impaired commercial and commercial real estate loans with outstanding balances greater than \$500,000. A loan is impaired when it is probable that Huntington will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are included in non-performing assets. There was no interest recognized in 2002, 2001, and 2000 on impaired loans while they were considered impaired.

### 13. OPERATING LEASE ASSETS

Huntington purchases vehicles, primarily automobiles, for lease to consumers under operating lease arrangements. These operating lease assets typically require the lessee to make a fixed monthly rental payment over a specified lease term, typically from 24 to 66 months. These vehicles, net of accumulated depreciation are recorded as operating lease assets on the balance sheet. Rental income is earned by Huntington on the operating lease assets and reported as Non-interest income. These vehicles are depreciated over the term of the lease to the estimated fair value of the vehicle at the end of the lease. The depreciation of these vehicles is reported as a component of Non-interest expense. At the end of the lease, the vehicle is either purchased by the lessee or returned to Huntington. The following is a summary of operating lease assets

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at December 31:

| (in thousands)                      | 2002         | 2001         |
|-------------------------------------|--------------|--------------|
|                                     | -----        | -----        |
| Cost of Operating Lease Assets      | \$ 3,260,897 | \$ 3,984,836 |
| Deferred origination fees and costs | (51,920)     | (66,584)     |
| Accumulated depreciation            | (1,008,452)  | (912,404)    |
|                                     | -----        | -----        |
| OPERATING LEASE ASSETS, NET         | \$ 2,200,525 | \$ 3,005,848 |
|                                     | =====        | =====        |

The future lease rental payments due from customers on operating lease assets at December 31, 2002, totaled \$1,254.9 million and are due as follows: \$499.9 million in 2003; \$379.1 million in 2004; \$241.9 million in 2005; \$116.9 million in 2006; and \$17.1 million in 2007. Depreciation expense for each of the years ended December 31, 2002, 2001, and 2000 was \$435.8 million, \$468.7 million, and \$417.7 million, respectively.

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14. PREMISES AND EQUIPMENT

At December 31, premises and equipment stated at cost were comprised of the following:

| (in thousands of dollars)                      | 2002       | 2001       |
|--|------------|------------|
|  | -----      | -----      |
| Land and land improvements                     | \$ 56,782  | \$ 78,272  |
| Buildings                                      | 211,700    | 271,452    |
| Leasehold improvements                         | 123,944    | 132,267    |
| Equipment                                      | 447,374    | 496,163    |
|  | -----      | -----      |
| Total premises and equipment                   | 839,800    | 978,154    |
| Less accumulated depreciation and amortization | 498,434    | 526,118    |
|  | -----      | -----      |
| NET PREMISES AND EQUIPMENT                     | \$ 341,366 | \$ 452,036 |
|  | =====      | =====      |

Depreciation and amortization charged to expense and rental income credited to occupancy expense for the year ended December 31 were:

| (in thousands of dollars)                                     | 2002      | 2001  |
|---|-----------|-------|
|   | -----     | ----- |
| Total depreciation and amortization of premises and equipment | \$ 46,319 | \$ 5  |

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|   |           |       |
|---|-----------|-------|
| Rental income credited to occupancy expense | =====     | ===== |
|   | \$ 15,868 | \$ 1  |
|   | =====     | ===== |

15. Intangible Assets

Goodwill and other intangible assets, net of accumulated amortization, and related activity for the years ended December 31, 2002 and 2001, was as follows:

| (in thousands of dollars)                        | 2002       | 2001       |
|--|------------|------------|
|  | -----      | -----      |
| BALANCE, BEGINNING OF PERIOD                     | \$ 716,054 | \$ 755,270 |
| Sale of Florida banking and insurance operations | (524,105)  | --         |
| Additions  | 28,637     | 3,903      |
| Impairment                                       | --         | (1,894)    |
| Amortization                                     | (2,019)    | (41,225)   |
|  | -----      | -----      |
| BALANCE, END OF PERIOD                           | \$ 218,567 | \$ 716,054 |
|  | =====      | =====      |

At December 31, goodwill and other intangible assets, net of accumulated amortization, were comprised of:

| (in thousands of dollars) | 2002       | 2001       |
|---------------------------|------------|------------|
|                           | -----      | -----      |
| Goodwill                  | \$ 211,282 | \$ 649,179 |
| Core deposit              | --         | 58,776     |
| Leasehold                 | 7,285      | 8,099      |
|                           | -----      | -----      |
| BALANCE, END OF PERIOD    | \$ 218,567 | \$ 716,054 |
|                           | =====      | =====      |

The additions totaling \$28.6 million for 2002 related to the acquisitions of LeaseNet Group, Inc., a \$90 million leasing company, and Haberer Registered Investment Advisor, Inc., a Cincinnati-based registered investment advisory firm. During 2002, Huntington completed the sale of its Florida insurance operations, the J. Rolfe Davis Insurance Agency, Inc. (JRD), resulting in a \$12.2 million write-off of the remaining associated goodwill. Impairment of \$1.9 million in 2001 was related to the exit of an e-commerce business activity and represented its remaining goodwill balance.

Before the sale of Huntington's operations in Florida, a majority of goodwill and other intangible assets related to those operations. A substantial portion of the remaining goodwill is attributable to the previously acquired banking operations reported under the Regional Banking line of business. The application of the non-amortization provisions of Statement No. 142 resulted in an increase in net income per share of \$0.05 for 2002. Had no amortization of goodwill, net

of tax, been recorded in the prior year, net income and diluted earnings per share for 2001 would have been greater by \$33.2 million, or \$0.13 per share.

#### 16. DEPOSIT LIABILITIES

Core deposits were comprised of interest bearing and non-interest bearing demand deposits, savings deposits, and other domestic time deposits. Other domestic time deposits are comprised of certificates of deposit under \$100,000 and all IRA deposits. Brokered time deposits represent funds that Huntington has obtained by or through a deposit broker. The entire beneficial interest in the deposit may be held by a single depositor or Huntington may participate in a given deposit or instrument which the broker has sold to Huntington and other investors. At December 31, 2002, \$787.8 million of brokered deposits were issued in denominations of \$100,000 or more and participated by the broker in shares of \$100,000 or less. Foreign time deposits were comprised of time certificates of deposit issued by Huntington's foreign offices in denomination of \$100,000 or more. Foreign deposits are interest bearing and all mature in one year or less.

At December 31, deposits were comprised of the following:

| (in thousands of dollars)                   | 2002          | 2001          |
|---|---------------|---------------|
|   | -----         | -----         |
| Demand deposits                             |               |               |
| Non-interest bearing                        | \$ 3,073,869  | \$ 3,635,173  |
| Interest bearing                            | 5,374,095     | 5,723,160     |
| Savings deposits                            | 2,851,158     | 3,466,305     |
| Other domestic time deposits                | 3,956,306     | 5,868,451     |
|   | -----         | -----         |
| TOTAL CORE DEPOSITS                         | 15,255,428    | 18,693,089    |
|   | -----         | -----         |
| Domestic time deposits of \$100,000 or more | 731,959       | 1,130,563     |
| Brokered time deposits and negotiable CDs   | 1,092,754     | 137,915       |
| Foreign time deposits                       | 419,185       | 225,737       |
|   | -----         | -----         |
| TOTAL DEPOSITS                              | \$ 17,499,326 | \$ 20,187,304 |
|   | =====         | =====         |

The aggregate amount of certificates of deposit and other time deposits issued by domestic offices was \$5.8 billion and \$7.1 billion at December 31, 2002 and 2001, respectively. The contractual maturity of these deposits at the end of 2002 was as follows: \$2.56 billion in 2003; \$1.38 billion in 2004; \$463 million in 2005; \$386 million in 2006; \$402 million in 2007; and \$596 million thereafter.

Domestic certificates of deposit and other time deposits of \$100,000 or more totaled \$1.9 billion at the end of 2002 and \$1.1 billion at the end of 2001. The contractual maturity of these deposits at December 31, 2002, was as follows: \$343 million in three months or less; \$182 million after three months through six months; \$212 million after six months through twelve months; and \$1,166 million after twelve months.

Demand deposit overdrafts that have been reclassified as loan balances

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were \$18.2 million and \$25.6 million at December 31, 2002 and 2001, respectively.

### 17. SHORT-TERM BORROWINGS

At December 31, short-term borrowings were comprised of the following:

| (in thousands of dollars)                      | 2002         | 2001         |
|--|--------------|--------------|
|  | -----        | -----        |
| Federal funds purchased                        | \$ 1,244,637 | \$ 423,783   |
| Securities sold under agreements to repurchase | 1,213,886    | 1,489,824    |
| Commercial paper                               | 5,031        | 2,876        |
| Other  | 77,462       | 39,443       |
|  | -----        | -----        |
| TOTAL SHORT-TERM BORROWINGS                    | \$ 2,541,016 | \$ 1,955,926 |
|  | =====        | =====        |

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Information concerning securities sold under agreements to repurchase at December 31 is summarized as follows:

| (in thousands of dollars)                 | 2002         | 2001         |
|---|--------------|--------------|
|   | -----        | -----        |
| Average balance during the year           | \$ 1,284,406 | \$ 1,490,209 |
| Average interest rate during the year     | 1.97%        | 3.58%        |
| Maximum month-end balance during the year | \$ 1,488,069 | \$ 1,620,479 |

Commercial paper is issued by Huntington Bancshares Financial Corporation, a non-bank subsidiary, with principal and interest guaranteed by Huntington.

### 18. MEDIUM- AND LONG-TERM DEBT

At December 31, Huntington's medium- and long-term debt consisted of the following:

| (in thousands of dollars)                            | 2002         | 2001         |
|--|--------------|--------------|
|  | -----        | -----        |
| MEDIUM-TERM  |              |              |
| The Huntington National Bank (maturing through 2005) | \$ 1,905,123 | \$ 1,755,002 |
| Parent company                                       | 140,000      | 40,000       |
|  | -----        | -----        |
| TOTAL MEDIUM-TERM DEBT                               | \$ 2,045,123 | \$ 1,795,002 |
|  | =====        | =====        |

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### LONG-TERM

|  |    |           |            |
|--|----|-----------|------------|
| Parent company:  |    |           |            |
| 7 7/8% subordinated notes due 2002                     | \$ | --        | \$ 149,888 |
| The Huntington National Bank:                          |    |           |            |
| 7 5/8 % subordinated notes due 2003                    |    | 150,572   | 157,494    |
| 6 3/4% subordinated notes due 2003                     |    | 102,470   | 104,942    |
| 6 3/5% subordinated notes due 2018                     |    | 220,824   | 198,153    |
| Floating rate subordinated notes due 2008              |    | 100,000   | 100,000    |
| 8% subordinated notes due 2010                         |    | 164,812   | 166,853    |
|  |    | -----     | -----      |
| Total subordinated notes                               |    | 738,678   | 877,330    |
|  |    | -----     | -----      |
| 7 7/8% Class C preferred securities of REIT subsidiary |    | 50,000    | 50,000     |
|  |    | -----     | -----      |
| TOTAL LONG-TERM DEBT                                   | \$ | 788,678   | \$ 927,330 |
|  |    | =====     | =====      |
| FEDERAL HOME LOAN BANK ADVANCES DUE THROUGH 2007       | \$ | 1,013,000 | \$ 17,000  |
|  |    | =====     | =====      |

Amounts above are reported net of unamortized discounts and include values related to hedging with derivative financial instruments. Huntington uses these derivative instruments, principally interest rate swaps, to match the funding rates on certain assets by hedging the cash flow variability associated with certain variable-rate debt by converting the debt to fixed rate and hedging the fair values of certain fixed-rate debt by converting the debt to variable rate. See Note 20 for more information regarding such financial instruments.

The weighted-average interest rate for medium-term notes at December 31, 2002 and 2001, was 1.56% and 2.57%, respectively. The parent company issued \$100 million of medium-term notes in 2002 that mature in 2004. The parent company medium-term notes issued in 2001 will mature in the first quarter of 2003.

The weighted-average interest rate for subordinated notes was 6.47% at December 31, 2002 and 6.79% at the end of 2001. The Huntington National Bank's floating rate subordinated notes were issued in 1998 and are based on three-month LIBOR. At December 31, 2002, these notes carried an interest rate of 1.88%. The parent company 7 7/8% subordinated notes matured in 2002.

In 2001, Huntington issued \$50 million of noncumulative preferred securities of Huntington Preferred Capital, Inc., a real estate investment trust subsidiary (REIT), which qualify for regulatory capital. Dividends are payable quarterly at a fixed rate of 7 7/8% and the shares are not redeemable prior to December 31, 2021.

Long-term advances from the Federal Home Loan Bank had weighted average interest rates of 1.62% at December 31, 2002, and 6.02% at December 31, 2001. These advances, which had a combination of fixed and variable interest rates in



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2002 and fixed in 2001, were collateralized by qualifying real estate loans and securities.

The terms of Huntington's medium- and long-term debt obligations and its advances from the Federal Home Loan Bank contain various restrictive covenants including limitations on the acquisition of additional debt in excess of specified levels, dividend payments, and the disposition of subsidiaries. As of December 31, 2002, Huntington was in compliance with all such covenants.

Medium and long-term debt maturities for the next five years are as follows: \$843.2 million in 2003; \$958.0 million in 2004; \$610.0 million in 2005; none in 2006; \$900.0 million in 2007; and \$535.6 million in 2008 and thereafter.

### 19. CAPITAL SECURITIES

Company obligated mandatorily redeemable preferred capital securities of subsidiary trusts holding solely the junior subordinated debentures of the parent company (Capital Securities) were issued by two business trusts, Huntington Capital I and II (the Trusts). Huntington Capital I was formed in January 1997 while Huntington Capital II was formed in June 1998. The proceeds from the issuance of the Capital Securities and common securities were used to purchase debentures of the parent company. The Trusts hold junior subordinated debentures of the parent company, which are the only assets of the Trusts. Both the debentures and related income statement effects are eliminated in Huntington's consolidated financial statements.

The parent company has entered into contractual arrangements that, taken collectively and in the aggregate, constitute a full and unconditional guarantee by the parent company of the Trusts' obligations under the capital securities issued. The contractual arrangements guarantee payment of (a) accrued and unpaid distributions required to be paid on the Capital Securities; (b) the redemption price with respect to any capital securities called for redemption by Huntington Capital I or II; and (c) payments due upon voluntary or involuntary liquidation, winding-up, or termination of Huntington Capital I or II. The Capital Securities and common securities, and related debentures are summarized as follows:

DECEMBER 31, 2002

| (in thousands of dollars) | Capital<br>Securities<br>----- | Interest Rate of<br>Securities and<br>Debentures<br>----- |
|---------------------------|--------------------------------|---|
| Huntington Capital I      | \$ 200,000                     | LIBOR + .70%(1)   |
| Huntington Capital II     | 100,000                        | LIBOR + .625%(2)  |
|                           | -----                          |   |
| TOTAL CAPITAL SECURITIES  | \$ 300,000<br>=====            |   |

(1) Variable effective rate at December 31, 2002 and 2001, of 2.46% and 2.97%, respectively.

(2) Variable effective rate at December 31, 2002 and 2001, of 2.04% and 2.50%, respectively.

The debentures held by Huntington Capital I and II qualify as Tier 1 capital

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under Federal Reserve Bank guidelines.

### 20. DERIVATIVE FINANCIAL INSTRUMENTS

Huntington uses a variety of derivative financial instruments, principally interest rate swaps, in its asset and liability management activities to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities and on future cash flows. These instruments provide Huntington with flexibility in adjusting its sensitivity to changes in interest rates without exposure to loss of principal and higher funding requirements. By using derivatives to manage interest rate risk, the effect is a smaller, more efficient balance sheet, with a lower wholesale funding requirement and a higher net interest margin, but with a comparable level of net interest revenue and return on equity. All derivatives are reflected at fair value in Huntington's statements of financial condition.

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Market risk, which is the possibility that economic value of net assets or net interest income will be adversely affected by changes in interest rates or other economic factors, is managed through the use of derivatives. Derivatives also meet customers' financing needs but, like other financial instruments, contain an element of credit risk, which is the possibility that Huntington will incur a loss because a counterparty fails to meet its contractual obligations. Notional values of interest rate swaps and other off-balance sheet financial instruments significantly exceed the credit risk associated with these instruments and represent contractual balances on which calculations of amounts to be exchanged are based. Credit exposure is limited to the sum of the aggregate fair value of positions that have become favorable to Huntington, including any accrued interest receivable due from counterparties. Potential credit losses are minimized through careful evaluation of counterparty credit standing, selection of counterparties from a limited group of high quality institutions, collateral agreements, and other contract provisions.

### ASSET AND LIABILITY MANAGEMENT

Derivatives that are used in asset and liability management are classified as fair value hedges or cash flow hedges and are required to meet specific criteria. To qualify as a hedge, the hedge relationship is designated and formally documented at inception, detailing the particular risk management objective and strategy for the hedge. This includes identifying the item and risk being hedged, the derivative being used, and how the effectiveness of the hedge is being assessed. A derivative must be highly effective in accomplishing the objective of offsetting either changes in fair value or cash flows for the risk being hedged. Correlation is evaluated on a retrospective and prospective basis using quantitative measures. If a hedge relationship is found to be ineffective, it no longer qualifies as a hedge and any excess gains or losses attributable to ineffectiveness, as well as subsequent changes in fair value, are recognized in other income.

For fair value hedges, Huntington effectively converts specified fixed-rate deposits, short-term borrowings, and long-term debt to variable rate obligations by entering into interest rate swap contracts whereby fixed-rate interest is received in exchange for variable-rate interest without the exchange of the contract's underlying notional amount. Forward contracts, used primarily by Huntington in connection with its mortgage banking activities, settle in cash at a specified future date based on the differential between agreed interest rates applied to a notional amount. The changes in fair value of the hedged item and the hedging instrument are reflected in current earnings. Huntington

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recognized an insignificant loss in 2002 and no gain or loss in 2001 in connection with the ineffective portion of its fair value hedging instruments. Furthermore, there were no gains or losses on derivatives designated as fair value hedges that were excluded from the assessment of effectiveness during 2002 and 2001.

For cash flow hedges, Huntington also entered into interest rate swap contracts that pay fixed-rate interest in exchange for the receipt of variable-rate interest without the exchange of the contract's underlying notional amount, which effectively converted a portion of its floating-rate debt to fixed-rate. This reduced the potentially adverse impact of increases in interest rates on future interest expense. In like fashion, Huntington effectively converted certain prime-based and LIBOR-based commercial loans to fixed-rate by entering into contracts that swap variable-rate interest for fixed-rate interest over the life of the contracts.

Huntington also used interest rate swaps to manage the interest rate risk associated with its retained interest in a securitization trust. This retained interest provides Huntington with the right to receive any future cash flows arising after the investors in the securitization trust have received their contractual return. As the trust holds fixed rate indirect automobile loans and is funded with floating rate notes, the future cash flows associated with the retained interest will vary with interest rates. The interest rate swaps used convert the variable portion of these future cash flows to a fixed cash flow.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value will not be included in current earnings but are reported as a component of Accumulated Other Comprehensive Income in Shareholders' Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in earnings. During 2002, Huntington recognized a net loss in connection with the ineffective portion of its cash flow hedging instruments and a net gain in 2001. The amounts were classified in other non-interest income and were insignificant in both years. No amounts were excluded from the assessment of effectiveness during 2002 and 2001 for derivatives designated as cash flow hedges.

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Derivatives used to manage Huntington's interest rate risk at December 31, 2002, are shown in the table below:

| (in thousands of dollars) | Notional<br>Value | Average<br>Maturity<br>(years) | Fair<br>Value | -----<br>R<br>----- |
|---------------------------|-------------------|--------------------------------|---------------|---------------------|
|                           | -----             | -----                          | -----         |                     |
| Asset conversion swaps    |                   |                                |               |                     |
| Receive fixed - generic   | \$ 750,000        | 3.6                            | \$ 48,376     |                     |
| Pay fixed - generic       | 750,000           | 0.9                            | (12,882)      |                     |
|                           | -----             | -----                          | -----         | -----               |

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|                                  |              |      |           |
|----------------------------------|--------------|------|-----------|
| Total asset conversion swaps     | 1,500,000    | 2.3  | 35,494    |
| Liability conversion swaps       |              |      |           |
| Receive fixed - generic          | 400,000      | 5.9  | 24,946    |
| Receive fixed - callable         | 628,500      | 11.0 | (6,020)   |
| Pay fixed - generic              | 1,791,000    | 1.7  | (20,653)  |
| Receive fixed - forwards         | 10,000       | N/A  | --        |
| Pay fixed - forwards             | 650,000      | N/A  | (20,717)  |
| Total liability conversion swaps | 3,479,500    | 4.4  | (22,444)  |
| TOTAL SWAP PORTFOLIO             | \$ 4,979,500 | 3.6  | \$ 13,050 |

The fair value of the swap portfolio used for asset and liability management was \$3.7 million at December 31, 2001. These values must be viewed in the context of the overall financial structure of Huntington, including the aggregate net position of all on- and off-balance sheet financial instruments.

As is the case with cash securities, the market value of interest rate swaps is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of the swaps on net interest income. This will depend, in large part, on the shape of the yield curve as well as interest rate levels. Management made no assumptions regarding future changes in interest rates with respect to the variable rate information presented in the table above.

The next table represents the gross notional value of derivatives used to manage interest rate risk at December 31, 2002, identified by the underlying interest rate-sensitive instruments. The notional amounts shown in the tables above and below should be viewed in the context of Huntington's overall interest rate risk management activities to assess the impact on the net interest margin. The hedges associated with medium-term notes, Federal Home Loan Bank (FHLB) advances, and deposits below include \$600.0 million, \$50.0 million, and \$10.0 million in notional value of forward-starting swaps, respectively.

| (in thousands of dollars)                   | Fair Value<br>Hedges | Cash Flow<br>Hedges | Tot   |
|---|----------------------|---------------------|-------|
| Instruments associated with:                |                      |                     |       |
| Loans                                       | \$ --                | \$ 750,000          | \$    |
| Securities available for sale               | --                   | 750,000             |       |
| Deposits                                    | 638,500              | --                  |       |
| FHLB Advances                               | --                   | 400,000             |       |
| Medium-term notes                           | --                   | 1,890,000           | 1,    |
| Subordinated notes and other long-term debt | 400,000              | 151,000             |       |
| TOTAL NOTIONAL VALUE AT DECEMBER 31, 2002   | \$ 1,038,500         | \$ 3,941,000        | \$ 4, |

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The estimated amount of the existing unrealized gains and losses to be reclassified to pre-tax earnings from Accumulated Other Comprehensive Income within the next twelve months is expected to be a net loss of \$11.4 million.

Huntington regularly enters into collateral agreements as part of the underlying derivative agreements with its counterparties to mitigate the credit risk associated with both the derivatives used for asset and liability management and used in trading activities. At December 31, 2002 and 2001, Huntington's aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$15.9 million and \$45.0 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements.

Huntington entered into these derivative financial instruments to alter the interest rate risk embedded in its assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amount resulted in interest income exceeding interest expense by \$48.4 million in 2002, and interest expense exceeding interest income by \$6.2 million and \$12.7 million in 2001 and 2000, respectively.

### DERIVATIVES USED IN TRADING ACTIVITIES

Huntington offers various derivative financial instruments to enable customers to meet their financing and investing objectives and for risk management purposes. Derivative financial instruments held in Huntington's trading portfolio during 2002 and 2001 consisted predominantly of interest rate swaps, but also included interest rate caps, floors, and futures, as well as foreign exchange options. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. They are used to manage fluctuating interest rates as exposure to loss from interest rate contracts changes.

Supplying these derivatives to customers provides Huntington with fee income. These instruments are carried at fair value with gains and losses reflected in other non-interest income. Total trading revenue for customer accommodation was \$6.4 million in 2002, \$8.4 million in 2001, and \$854,000 in 2000. The total notional value of derivative financial instruments used by Huntington on behalf of customers (for which the related interest rate risk is offset by third parties) was \$3.2 billion at the end of 2002 and \$2.0 billion at the end of the prior year. Huntington's credit risk from interest rate swaps used for trading purposes was \$92.1 million and \$36.2 million at the same dates.

In connection with its securitization activities, Huntington purchased interest rate caps with a notional value totaling \$1 billion. These purchased caps were assigned to the securitization trust for the benefit of the security holders. Interest rate caps were also sold totaling \$1 billion outside the securitization structure. Both the purchased and sold caps are marked to market through income in accordance with accounting principles generally accepted in the United States.

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### 21. STOCK-BASED COMPENSATION

Huntington sponsors nonqualified and incentive stock option plans. These plans provide for the granting of stock options to officers and other employees. Huntington's Board of Directors has approved all of the plans. Shareholders have approved each of the plans, except for the broad-based Employee Stock Incentive Plan. Approximately 18.1 million shares have been authorized under the plans, of which 7.7 million were available at December 31, 2002 for future grants. Options that were granted in the most recent five years vest ratably over three years or when other conditions are met while those granted in 1994 through 1997 vested ratably over four years. All grants preceding 1994 became fully exercisable after one year. All options granted have a maximum term of ten years.

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The fair value of the options granted was estimated at the date of grant using a Black-Scholes option-pricing model. Huntington's stock option activity and related information for each of the recent three years ended December 31 is summarized below:

|   | 2002    |   | 2001    |   |
|---|---------|---|---------|---|
| (in thousands, except per share amounts)                          | Options | WEIGHTED-<br>AVERAGE<br>EXERCISE<br>PRICE | Options | Weighted-<br>Average<br>Exercise<br>Price |
| OUTSTANDING AT BEGINNING OF YEAR                                  | 14,649  | \$ 18.70                                  | 9,482   | \$ 19.26                                  |
| Granted   | 5,511   | 18.78                                     | 6,820   | 17.46                                     |
| Exercised   | (887)   | 12.79                                     | (606)   | 9.30                                      |
| Forfeited/expired   | (1,249) | 19.89                                     | (1,047) | 21.13                                     |
| OUTSTANDING AT END OF YEAR  | 18,024  | \$ 18.97                                  | 14,649  | \$ 18.70                                  |
| EXERCISABLE AT END OF YEAR  | 8,352   | \$ 19.62                                  | 7,346   | \$ 19.34                                  |
| WEIGHTED-AVERAGE FAIR VALUE OF OPTIONS<br>GRANTED DURING THE YEAR |         | \$ 5.18                                   |         | \$ 4.55                                   |

Additional information regarding options outstanding as of December 31, 2002, is as follows:

| (in thousands, except per share amounts) | Options Outstanding | Exercisable Options |
|--|---------------------|---------------------|
|--|---------------------|---------------------|

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| Range of Exercise Prices | Shares | Weighted-Average Remaining Contractual Life (Years) | Weighted-Average Exercise Price | Shares | Weighted-Average Exercise Price |
|--------------------------|--------|---|---------------------------------|--------|---------------------------------|
| \$6.64 to \$10.50        | 196    | 0.1   | \$ 10.16                        | 196    | \$ 10.16                        |
| \$10.51 to \$15.50       | 3,629  | 6.1   | 14.54                           | 3,049  | 14.47                           |
| \$15.51 to \$20.50       | 11,358 | 8.7   | 18.60                           | 2,266  | 18.46                           |
| \$20.51 to \$25.50       | 435    | 5.2   | 23.81                           | 435    | 23.81                           |
| \$25.51 to \$28.35       | 2,406  | 6.1   | 27.26                           | 2,406  | 27.26                           |
| TOTAL                    | 18,024 | 7.7   | \$ 18.97                        | 8,352  | \$ 19.62                        |

The following pro forma disclosures for net income and earnings per diluted common share is presented as if Huntington had applied the fair value method of accounting of Statement No. 123, Accounting for Stock-Based Compensation, in measuring compensation costs for stock options. The fair values of the stock options granted were estimated using the Black-Scholes option-pricing model. This model assumes that the estimated fair value of the options is amortized over the options' vesting periods and the compensation costs would be included in personnel expense on the income statement. The following table also includes the weighted-average assumptions that were used in the option-pricing model for options granted in each of the last three years:

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| (in millions of dollars, except per share amounts) | 2002            | 2001            |
|--|-----------------|-----------------|
| <b>ASSUMPTIONS</b>                                 |                 |                 |
| Risk-free interest rate                            | 4.12%           | 5.0%            |
| Expected dividend yield                            | 3.34%           | 4.9%            |
| Expected volatility of Huntington's common stock   | 33.8%           | 41.0%           |
| <b>PRO FORMA RESULTS</b>                           |                 |                 |
| Net income, as reported                            | \$ 323.7        | \$ 134.0        |
| Less pro forma expense related to options granted  | 12.7            | 12.0            |
| <b>PRO FORMA NET INCOME</b>                        | <b>\$ 311.0</b> | <b>\$ 122.0</b> |
| <b>NET INCOME PER COMMON SHARE:</b>                |                 |                 |
| Basic, as reported                                 | \$ 1.34         | \$ 0.50         |
| Basic, pro forma                                   | 1.28            | 0.40            |
| Diluted, as reported                               | 1.33            | 0.50            |
| Diluted, pro forma                                 | 1.27            | 0.40            |

22. BENEFIT PLANS

Huntington sponsors the Huntington Bancshares Retirement Plan (the Plan), a non-contributory defined benefit pension plan covering substantially

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all employees. The Plan provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than that deductible under the Internal Revenue Code.

At December 31, 2002 and 2001, The Huntington National Bank, as trustee, held all Plan assets. The Plan assets consisted of investments in a variety of Huntington mutual funds and Huntington common stock as follows:

| (in thousands of dollars) | Fair Value |            |
|---------------------------|------------|------------|
|                           | 2002       | 2001       |
| Huntington mutual funds   | \$ 238,333 | \$ 214,357 |
| Huntington common stock   | 12,019     | 19,637     |

The number of shares of Huntington common stock held by the Plan was 642,364 at December 31, 2002 and 1,142,364 at the end of the prior year. Dividends received by the Plan during 2002 and 2001 were \$6.1 million and \$7.7 million, respectively. Huntington common stock comprised approximately 4% of the Plan's assets at the end of 2002 and approximately 8% at the end of 2001. The Plan has acquired and held Huntington common stock in compliance at all times with Section 407 of the Employee Retirement Income Security Act of 1978.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain health care and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For any employee retiring on or after January 1, 1993, post-retirement healthcare benefits are based upon the employee's number of months of service and are limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee's base salary at the time of retirement, with a maximum of \$50,000 of coverage.

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The following table reconciles the funded status of the Plan and the post-retirement benefit plan at the September 30 measurement dates with the amounts recognized in the consolidated balance sheets at December 31:

| (in thousands of dollars)  | PENSION<br>BENEFITS |            |    |
|--|---------------------|------------|----|
|  | 2002                | 2001       |    |
| PROJECTED BENEFIT OBLIGATION AT<br>BEGINNING OF MEASUREMENT YEAR | \$ 212,935          | \$ 209,954 | \$ |
| Changes due to:  |                     |            |    |
| Service cost   | 8,263               | 8,394      |    |
| Interest cost  | 15,458              | 14,675     |    |
| Benefits paid  | (6,561)             | (16,008)   |    |
| Curtailment  | --                  | (2,475)    |    |
| Plan amendments  | 1,423               | 1,785      |    |



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|   |           |           |       |
|---|-----------|-----------|-------|
| Actuarial assumptions   | 34,297    | (3,390)   |       |
|   | -----     | -----     |       |
| Total changes   | 52,880    | 2,981     |       |
|   | -----     | -----     |       |
| PROJECTED BENEFIT OBLIGATION AT END OF MEASUREMENT YEAR           | 265,815   | 212,935   |       |
|   | -----     | -----     |       |
| FAIR VALUE OF PLAN ASSETS AT BEGINNING<br>OF MEASUREMENT YEAR     | 226,959   | 206,936   |       |
| Changes due to:   |           |           |       |
| Actual return on plan assets                                      | (16,908)  | (5,969)   |       |
| Employer contributions  | 55,000    | 42,000    |       |
| Benefits paid   | (6,561)   | (16,008)  |       |
|   | -----     | -----     |       |
| Total changes   | 31,531    | 20,023    |       |
|   | -----     | -----     |       |
| FAIR VALUE OF PLAN ASSETS AT END OF MEASUREMENT YEAR              | 258,490   | 226,959   |       |
|   | -----     | -----     |       |
| Projected benefit obligation (greater) less<br>than plan assets   | (7,325)   | 14,024    |       |
| Unrecognized net actuarial loss (gain)                            | 98,275    | 26,068    |       |
| Unrecognized prior service cost                                   | 1,791     | 183       |       |
| Unrecognized transition (asset) liability,<br>net of amortization | (256)     | (540)     |       |
|   | -----     | -----     |       |
| PREPAID (ACCRUED) BENEFIT COSTS                                   | \$ 92,485 | \$ 39,735 | \$    |
|   | =====     | =====     | ===== |
| WEIGHTED-AVERAGE ASSUMPTIONS AT SEPTEMBER 30:                     |           |           |       |
| Discount rate   | 6.75%     | 7.50%     |       |
| Expected return on plan assets                                    | 8.50%     | 9.75%     |       |
| Rate of compensation increase                                     | 5.00%     | 5.00%     |       |

The following table shows the components of pension cost recognized in the most recent three years:

| (in thousands of dollars)          | PENSION BENEFITS |          |           | POST-RETIR |
|------------------------------------|------------------|----------|-----------|------------|
|                                    | 2002             | 2001     | 2000      | 2002       |
|                                    | -----            | -----    | -----     | -----      |
| Service cost                       | \$ 8,263         | \$ 8,394 | \$ 10,241 | \$ 1,126   |
| Interest cost                      | 15,458           | 14,675   | 15,509    | 3,603      |
| Expected return on plan assets     | (26,416)         | (22,821) | (18,947)  | --         |
| Amortization of transition asset   | (265)            | (259)    | (274)     | 1,104      |
| Amortization of prior service cost | (185)            | (305)    | (318)     | 605        |
| Curtailments                       | 2,022            | --       | --        | 2,526      |
| Settlements                        | 3,374            | 471      | 107       | --         |
| Recognized net actuarial gain      | --               | (535)    | --        | --         |
|                                    | -----            | -----    | -----     | -----      |
| BENEFIT COST                       | \$ 2,250         | \$ (380) | \$ 6,318  | \$ 8,964   |
|                                    | =====            | =====    | =====     | =====      |

The curtailment reflected above related to the sale of the Florida banking and insurance operations. This expense was recognized in Huntington's results of operations in 2002. Management expects pension benefit cost to approximate \$6.4 million and post-retirement benefits cost to approximate \$6.3

million for 2003.

The 2003 health care cost trend rate was projected to be 13.35% for pre-65 participants and 13.53% for post-65 participants compared with an estimate of 9.00% for both in 2001. These rates are assumed to decrease gradually until they reach 5.09% for pre-65 participants and 5.17% for post-65 participants in the year 2017 and remain at that level thereafter. The increase in the health care cost trend rate, a decline in the discount rate from 7.50% to 6.75%, and a decrease in the Medicare HMO participation rate from 12% to 0% all increased the benefit cost and benefit liability. This increase was offset by a decrease in the number of plan participants. Huntington updated the immediate health care cost trend rate assumption based on current market data and Huntington's claims experience. This trend rate is expected to decline over time to a trend level consistent with medical inflation and long-term economic assumptions.

The assumed health care cost trend rate has a significant effect on the amounts reported. A one-percentage point increase would increase service and interest costs and the post-retirement benefit obligation by \$83,000 and \$1.0 million, respectively. A one-percentage point decrease would reduce service and interest costs by \$81,000 and the post-retirement benefit obligation by \$929,000.

Huntington also sponsors other retirement plans. One of those plans is an unfunded Supplemental Executive Retirement Plan. This plan is a nonqualified plan that provides certain former officers of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. At December 31, 2002 and 2001, the accrued pension liability for this plan totaled \$14.3 million and \$14.2 million, respectively. Pension expense for the plan was \$1.3 million in 2002, \$2.1 million in 2001, and \$2.5 million in 2000. Other plans, including plans assumed in various past acquisitions, are unfunded, nonqualified plans that provide certain active and former officers of Huntington and its subsidiaries nominated by Huntington's compensation committee with deferred compensation, post-employment, and/or defined pension benefits in excess of limits imposed by federal tax law. These plans had a collective accrued liability of \$15.2 million and \$14.5 million at December 31, 2002 and 2001, respectively. Expense for these plans was \$2.1 million in 2002, \$1.8 million in 2001, and \$1.2 million for 2000. At December 31, 2002, a minimum pension asset of \$1.4 million and a reduction in Accumulated Other Comprehensive Income of \$0.3 million (\$0.2 million after-tax) was recorded collectively for these plans.

Huntington recorded a minimum pension liability associated with a supplemental income retirement plan and various other benefit plans based on its actuarial valuation dated September 30, 2002. The minimum pension liability was recognized because the plan's accumulated benefit obligation exceeded the fair value of its assets. A pension asset of \$1.4 million was recorded equal to the plan's unrecognized prior service cost. The amount of the minimum pension liability that exceeded the pension asset, which represented a net loss not yet recognized as a net period pension cost, amounted to \$0.2 million and was recorded as a reduction of equity, net of applicable taxes, as a separate component of accumulated other comprehensive income.

Huntington has a defined contribution plan that is available to eligible employees. Matching contributions by Huntington equal 100% on the first 3% and 50% on the next 2% of participant elective deferrals. The cost of

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providing this plan was \$8.4 million in 2002, \$8.7 million in 2001, and \$7.9 million in 2000. The number of shares of Huntington common stock held by this plan was 8,812,405 at December 31, 2002 and 10,303,595 at the end of the prior year. The market value of these shares was \$164.9 million and \$177.1 million at the same respective dates. Dividends received by the plan during 2002 were \$11.3 million and \$8.8 million during 2001.

### 23. COMMITMENTS AND CONTINGENT LIABILITIES

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the financial statements. The contract amount of these financial agreements at December 31 were:

| (in millions of dollars)               | 2002<br>----- | 2001<br>----- |
|--|---------------|---------------|
| CONTRACT AMOUNT REPRESENTS CREDIT RISK |               |               |
| Commitments to extend credit           |               |               |
| Commercial                             | \$4,435       | \$4,345       |
| Consumer                               | 3,607         | 4,283         |
| Commercial real estate                 | 577           | 715           |
| Standby letters of credit              | 880           | 939           |
| Commercial letters of credit           | 71            | 175           |

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### COMMITMENTS TO EXTEND CREDIT

Commitments to extend credit generally have short-term, fixed expiration dates, are variable rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable rate nature.

Standby letters of credit are conditional commitments issued by Huntington to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. Approximately 53% of standby letters of credit are collateralized, and nearly 95% are expected to expire without being drawn upon. In 2002, the FASB issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others (the Interpretation). The Interpretation will change current practice in the accounting for, and disclosure of, guarantees. For Huntington, these changes apply to its standby letters of credit. The Interpretation requires certain guarantees to be recorded at fair value, which differs from the current practice of recording a liability generally when a loss is probable and reasonably estimable, as those terms are defined in Statement No. 5, Accounting for Contingencies. The Interpretation's initial recognition and initial measurement provisions are applicable on a

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prospective basis to guarantees issued or modified after December 31, 2002. Huntington estimates that the implementation of this new Interpretation will be immaterial to Huntington's results of operations in 2003.

Commercial letters of credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and have maturities of no longer than ninety days. The merchandise or cargo being traded normally secures these instruments.

### COMMITMENTS TO SELL LOANS

Huntington entered into forward contracts, relating to its mortgage banking business. At December 31, 2002 and 2001, Huntington had commitments to sell residential real estate loans of \$782.0 million and \$677.4 million, respectively. These contracts mature in less than one year. In addition, Huntington had a commitment to sell automobile loans of \$38.8 million and \$38.2 million at December 31, 2002 and 2001, respectively, under the terms of its securitization agreement.

### LITIGATION

In the ordinary course of business, there are various legal proceedings pending against Huntington and its subsidiaries. In the opinion of management, the aggregate liabilities, if any, arising from such proceedings are not expected to have a material adverse effect on Huntington's consolidated financial position.

### COMMITMENTS UNDER CAPITAL AND OPERATING LEASE OBLIGATIONS

At December 31, 2002, Huntington and its subsidiaries were obligated under noncancelable leases for land, buildings, and equipment. Many of these leases contain renewal options, and certain leases provide options to purchase the leased property during or at the expiration of the lease period at specified prices. Some leases contain escalation clauses calling for rentals to be adjusted for increased real estate taxes and other operating expenses, or proportionately adjusted for increases in the consumer or other price indices.

The future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of December 31, 2002 were \$35.1 million in 2003, \$33.1 million in 2004, \$29.7 million in 2005, \$27.6 million in 2006, \$26.2 million in 2007, and \$218.6 million thereafter. Total minimum lease payments have not been reduced by minimum sublease rentals of \$116.7 million due in the future under noncancelable subleases. The rental expense for all operating leases was \$38.7 million for 2002 compared with \$47.5 million for 2001 and \$49.6 million in 2000. Huntington had no material obligations under capital leases.

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## 24. INCOME TAXES

The following is a summary of the provision for income taxes:

| (in thousands of dollars)      | 2002  | 2001  | 2000  |
|--------------------------------|-------|-------|-------|
|                                | ----- | ----- | ----- |
| Currently (receivable) payable |       |       |       |

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|                      |            |              |              |
|----------------------|------------|--------------|--------------|
| Federal              | \$ 102,256 | \$ (130,917) | \$ (107,591) |
| State                | --         | --           | 467          |
|                      | -----      | -----        | -----        |
| Total current        | 102,256    | (130,917)    | (107,124)    |
|                      | -----      | -----        | -----        |
| Deferred tax expense |            |              |              |
| Federal              | 96,718     | 91,598       | 233,423      |
| State                | --         | --           | --           |
|                      | -----      | -----        | -----        |
| Total deferred       | 96,718     | 91,598       | 233,423      |
|                      | -----      | -----        | -----        |
| Income taxes         | \$ 198,974 | \$ (39,319)  | \$ 126,299   |
|                      | =====      | =====        | =====        |

Tax expense associated with securities transactions included in the above amounts was \$1.7 million in 2002, \$0.3 million in 2001, and \$15.9 million in 2000.

The following is a reconciliation of income tax expense to the amount computed at the statutory rate of 35%:

|   |            |             |            |
|---|------------|-------------|------------|
| (in thousands of dollars)                         | 2002       | 2001        | 2000       |
|   | -----      | -----       | -----      |
| Income tax expense computed at the statutory rate | \$ 182,947 | \$ 33,416   | \$ 157,000 |
| Increases (decreases):                            |            |             |            |
| Tax-exempt income                                 | (18,621)   | (18,486)    | (18,600)   |
| Asset securitization activities                   | (8,244)    | (21,527)    | (10,900)   |
| Subsidiary capital activities                     | --         | (32,500)    | --         |
| Nondeductible goodwill                            | 52,500     | 5,729       | 5,200      |
| Other, net  | (9,608)    | (5,951)     | (6,300)    |
|   | -----      | -----       | -----      |
| INCOME TAXES                                      | \$ 198,974 | \$ (39,319) | \$ 126,299 |
|   | =====      | =====       | =====      |

Income taxes include a benefit from Bank owned life insurance, included in tax-exempt income in the previous table, of \$15.1 million, \$14.4 million and \$13.8 million for 2002, 2001, and 2000, respectively. The significant components of deferred assets and liabilities at December 31, are as follows:

|                                     |           |           |
|-------------------------------------|-----------|-----------|
| (in thousands of dollars)           | 2002      | 2001      |
|                                     | -----     | -----     |
| Deferred tax assets:                |           |           |
| Allowance for loan losses           | \$ 76,980 | \$ 82,617 |
| Pension and other employee benefits | --        | 13,641    |
| Alternative minimum tax             | 18,308    | 28,784    |
| Other                               | 155,252   | 128,030   |
|                                     | -----     | -----     |
| TOTAL DEFERRED TAX ASSETS           | 250,540   | 253,072   |
|                                     | -----     | -----     |
| Deferred tax liabilities:           |           |           |
| Lease financing                     | 717,643   | 495,133   |
| Undistributed income of subsidiary  | 28,123    | 174,528   |

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|   |           |           |
|---|-----------|-----------|
| Pension and other employee benefits               | 16,480    | --        |
| Mortgage servicing rights                         | 12,308    | 12,967    |
| Unrealized gains on securities available for sale | 30,129    | 15,868    |
| Other   | 125,516   | 118,755   |
|   | -----     | -----     |
| TOTAL DEFERRED TAX LIABILITIES                    | 930,199   | 817,251   |
|   | -----     | -----     |
| NET DEFERRED TAX LIABILITY                        | \$679,659 | \$564,179 |
|   | =====     | =====     |

At December 31, 2002, Huntington had an alternative minimum tax credit carryforward for income tax purposes of \$18.3 million. During 2002, the net deferred tax liability was increased by \$14.2 million for the tax effect of unrealized gains on securities available for sale and \$4.5 million from the acquisition of LeaseNet.

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25. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

The following is a summary of the unaudited quarterly results of operations, as restated, for the years ended December 31, 2002 and 2001:

| (in thousands of dollars, except per share data) | FIRST      | SECOND     | THIRD      |
|--|------------|------------|------------|
|  | -----      | -----      | -----      |
| 2002   |            |            |            |
| INTEREST INCOME                                  | \$ 328,502 | \$ 311,176 | \$ 324,177 |
| INTEREST EXPENSE                                 | 149,633    | 130,915    | 132,912    |
|  | -----      | -----      | -----      |
| NET INTEREST INCOME                              | 178,869    | 180,261    | 191,265    |
|  | -----      | -----      | -----      |
| PROVISION FOR LOAN AND LEASE LOSSES              | 39,010     | 49,876     | 54,304     |
| GAIN ON SALE OF FLORIDA OPERATIONS               | 182,470    | --         | --         |
| MERCHANT SERVICES GAIN                           | --         | --         | 24,550     |
| SECURITIES GAINS                                 | 457        | 966        | 1,140      |
| NON-INTEREST INCOME                              | 299,606    | 287,748    | 272,912    |
| NON-INTEREST EXPENSE                             | 345,412    | 323,746    | 319,496    |
| RESTRUCTURE CHARGES (RELEASES)                   | 56,184     | --         | --         |
|  | -----      | -----      | -----      |
| INCOME BEFORE INCOME TAXES                       | 220,796    | 95,353     | 116,067    |
| INCOME TAXES                                     | 125,321    | 24,375     | 28,052     |
|  | -----      | -----      | -----      |
| NET INCOME                                       | \$ 95,475  | \$ 70,978  | \$ 88,015  |
|  | =====      | =====      | =====      |
| NET INCOME PER COMMON SHARE -- BASIC             | \$ 0.38    | \$ 0.29    | \$ 0.37    |
| NET INCOME PER COMMON SHARE -- DILUTED           | \$ 0.38    | \$ 0.29    | \$ 0.36    |

| (in thousands of dollars, except per share data) | FIRST | SECOND | THIRD |
|--|-------|--------|-------|
|  | ----- | -----  | ----- |
| 2001   |       |        |       |

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|  |            |            |            |    |
|--|------------|------------|------------|----|
| Interest income                        | \$ 444,924 | \$ 427,265 | \$ 407,138 | \$ |
| Interest expense                       | 274,003    | 250,011    | 228,060    |    |
|  | -----      | -----      | -----      |    |
| Net interest income                    | 170,921    | 177,254    | 179,078    |    |
|  | -----      | -----      | -----      |    |
| Provision for loan and lease losses    | 22,754     | 99,444     | 34,053     |    |
| Securities gains (losses)              | 2,078      | (2,503)    | 1,059      |    |
| Non-interest income                    | 272,089    | 304,184    | 311,406    |    |
| Non-interest expense                   | 362,694    | 376,910    | 373,806    |    |
| Restructure charges                    | --         | 13,997     | 50,817     |    |
|  | -----      | -----      | -----      |    |
| Income (loss) before income taxes      | 59,640     | (11,416)   | 32,867     |    |
| Income taxes                           | 13,000     | (12,548)   | 886        |    |
|  | -----      | -----      | -----      |    |
| Net income                             | \$ 46,640  | \$ 1,132   | \$ 31,981  | \$ |
|  | =====      | =====      | =====      |    |
| Net Income Per Common Share -- Basic   | \$ 0.19    | \$ 0.00    | \$ 0.13    | \$ |
| Net Income Per Common Share -- Diluted | \$ 0.19    | \$ 0.00    | \$ 0.13    | \$ |

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26. REGULATORY MATTERS

Huntington and its bank subsidiary, The Huntington National Bank, are subject to various regulatory capital requirements administered by federal and state banking agencies. These requirements involve qualitative judgments and quantitative measures of assets, liabilities, capital amounts, and certain off-balance sheet items as calculated under regulatory accounting practices. Failure to meet minimum capital requirements can initiate certain actions by regulators that, if undertaken, could have a material adverse effect on Huntington's and The Huntington National Bank's financial statements. Applicable capital adequacy guidelines require minimum ratios of 4.00% for Tier 1 Risk-based Capital, 8.00% for Total Risk-based Capital, and 4.00% for Tier 1 Leverage Capital. To be considered well capitalized under the regulatory framework for prompt corrective action, the ratios must be at least 6.00%, 10.00%, and 5.00%, respectively.

As of December 31, 2002 and 2001, Huntington met all capital adequacy requirements and had regulatory capital ratios in excess of the levels established for well-capitalized institutions. The Huntington National Bank (the Bank) met the minimum capital standards at December 31, 2002 and 2001. The period-end capital amounts and capital ratios of Huntington and its bank subsidiary are as follows:

| (in millions of dollars)           | TIER 1   |          | TOTAL CAPITAL |          | TIER     |
|------------------------------------|----------|----------|---------------|----------|----------|
|                                    | 2002     | 2001     | 2002          | 2001     | 2002     |
|                                    | -----    | -----    | -----         | -----    | -----    |
| HUNTINGTON BANCSHARES INCORPORATED |          |          |               |          |          |
| Amount                             | \$ 2,254 | \$ 1,946 | \$ 3,041      | \$ 2,793 | \$ 2,254 |
| Ratio                              | 8.34%    | 7.02%    | 11.25%        | 10.07%   | 8.5%     |

THE HUNTINGTON NATIONAL BANK

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|        |          |          |          |          |          |
|--------|----------|----------|----------|----------|----------|
| Amount | \$ 1,535 | \$ 1,633 | \$ 2,613 | \$ 2,766 | \$ 1,535 |
| Ratio  | 5.67%    | 5.85%    | 9.65%    | 9.90%    | 5.8      |

Tier 1 Risk-Based Capital consists of total equity plus qualifying capital securities and minority interest, less unrealized gains and losses accumulated in other comprehensive income, and non-qualifying intangible and servicing assets. Total Risk-Based Capital is Tier 1 Risk-Based Capital plus qualifying subordinated notes and allowable allowance for loan and lease losses (limited to 1.25% of total risk-weighted assets). Tier 1 Leverage Capital is equal to Tier 1 Capital. Both Tier 1 Capital and Total Capital ratios are derived by dividing the respective capital amounts by net risk-weighted assets, which are calculated as prescribed by regulatory agencies. Tier 1 Leverage Capital ratio is calculated by dividing the Tier 1 capital amount by average adjusted total assets for the fourth quarter of 2002 and 2001, less non-qualifying intangibles and other adjustments.

Huntington and its subsidiaries are also subject to various regulatory requirements that impose restrictions on cash, debt, and dividends. The Huntington National Bank is required to maintain cash reserves based on the level of certain of its deposits. This reserve requirement may be met by holding cash in branches or on deposit at the Federal Reserve Bank. During 2002 and 2001, the average balance of these deposits were \$70.0 million and \$72.1 million, respectively.

Under current Federal Reserve regulations, The Huntington National Bank is limited as to the amount and type of loans it may make to the parent company and non-bank subsidiaries. At December 31, 2002, The Huntington National Bank could lend \$261.3 million to a single affiliate, subject to the qualifying collateral requirements defined in the regulations.

Dividends from The Huntington National Bank are one of the major sources of funds for Huntington. These funds aid the parent company in the payment of dividends to shareholders, expenses, and other obligations. Payment of dividends to the parent company is subject to various legal and regulatory limitations. Regulatory approval is required prior to the declaration of any dividends in excess of available retained earnings. The amount of dividends that may be declared without regulatory approval is further limited to the sum of net income for the current year and retained net income for the preceding two years, less any required transfers to surplus or common stock. The Huntington National Bank could declare, without regulatory approval, dividends in 2003 of approximately \$29.8 million plus an additional amount equal to its net income through the date of declaration in 2003.

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### 27. PARENT COMPANY FINANCIAL STATEMENTS

The parent company condensed financial statements, which include transactions with subsidiaries, are as follows. Huntington's statement of changes in shareholders' equity can be found on page 66.

| BALANCE SHEETS            | DECEMBER 31, |       |
|---------------------------|--------------|-------|
| -----                     | -----        | ----- |
| (in thousands of dollars) | 2002         | 2001  |
| -----                     | -----        | ----- |



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|  |             |             |
|--|-------------|-------------|
| ASSETS   |             |             |
| Cash and cash equivalents                                  | \$ 546,897  | \$ 155,618  |
| Securities available for sale                              | 40,041      | 50,850      |
| Due from The Huntington National Bank                      | 250,759     | 250,759     |
| Due from non-bank subsidiaries                             | 117,987     | 83,084      |
| Investment in The Huntington National Bank                 | 1,389,829   | 1,920,550   |
| Investment in non-bank subsidiaries                        | 453,196     | 462,334     |
| Goodwill, net of accumulated amortization                  | 9,877       | 9,877       |
| Accrued interest receivable and other assets               | 184,611     | 138,435     |
|  | -----       | -----       |
| TOTAL ASSETS   | \$2,993,197 | \$3,071,507 |
|  | =====       | =====       |
| LIABILITIES  |             |             |
| Short- and medium-term borrowings                          | \$ 145,556  | \$ 49,576   |
| Long-term borrowed funds from subsidiary trusts            | 309,279     | 309,279     |
| Long-term borrowed funds from unaffiliated companies       | --          | 149,888     |
| Dividends payable, accrued expenses, and other liabilities | 348,569     | 220,867     |
|  | -----       | -----       |
| TOTAL LIABILITIES  | 803,404     | 729,610     |
|  | -----       | -----       |
| SHAREHOLDERS' EQUITY                                       | 2,189,793   | 2,341,897   |
|  | -----       | -----       |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY                 | \$2,993,197 | \$3,071,507 |
|  | =====       | =====       |

| STATEMENTS OF INCOME<br>-----<br>(in thousands of dollars) | YEAR ENDED DECEMBER 31, |            |            |
|--|-------------------------|------------|------------|
|  | 2002                    | 2001       | 2000       |
|  | -----                   | -----      | -----      |
| INCOME   |                         |            |            |
| Dividends from   |                         |            |            |
| The Huntington National Bank                               | \$ 231,000              | \$ 199,404 | \$ 222,330 |
| Non-bank subsidiaries                                      | 8,142                   | 14,498     | 3,000      |
| Interest from  |                         |            |            |
| The Huntington National Bank                               | 29,611                  | 20,343     | 20,749     |
| Non-bank subsidiaries                                      | 5,854                   | 4,454      | 2,741      |
| Securities gains (losses) and other                        | 877                     | (4,852)    | 66,134     |
|  | -----                   | -----      | -----      |
| TOTAL INCOME   | 275,484                 | 233,847    | 314,954    |
|  | -----                   | -----      | -----      |
| EXPENSE  |                         |            |            |
| Interest on debt   | 20,213                  | 29,673     | 36,687     |
| Other  | 28,493                  | 30,143     | 8,658      |
|  | -----                   | -----      | -----      |
| TOTAL EXPENSE  | 48,706                  | 59,816     | 45,345     |
|  | -----                   | -----      | -----      |
| INCOME BEFORE INCOME TAXES AND EQUITY IN                   |                         |            |            |
| UNDISTRIBUTED NET INCOME OF SUBSIDIARIES                   | 226,778                 | 174,031    | 269,609    |
| Income taxes   | (12,970)                | (19,721)   | 10,690     |
|  | -----                   | -----      | -----      |
| INCOME BEFORE EQUITY IN UNDISTRIBUTED NET                  |                         |            |            |
| INCOME OF SUBSIDIARIES                                     | 239,748                 | 193,752    | 258,919    |
|  | -----                   | -----      | -----      |
| Equity in undistributed net income (loss) of               |                         |            |            |
| The Huntington National Bank                               | 88,710                  | (58,353)   | 60,457     |
| Non-bank subsidiaries                                      | (4,727)                 | (603)      | 3,042      |

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|            |            |            |            |
|------------|------------|------------|------------|
| NET INCOME | \$ 323,731 | \$ 134,796 | \$ 322,418 |
|            | =====      | =====      | =====      |

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| STATEMENTS OF CASH FLOWS  | YEAR ENDED DECEMBER |            |
|---|---------------------|------------|
| (in thousands of dollars)   | 2002                | 2001       |
|   | -----               | -----      |
| OPERATING ACTIVITIES  |                     |            |
| Net Income  | \$ 323,731          | \$ 134,796 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                     |            |
| Equity in undistributed net income of subsidiaries                                | (83,983)            | 58,956     |
| Depreciation and amortization   | 1,254               | 2,674      |
| (Gain) loss on sales of securities available for sale                             | (709)               | 5,251      |
| Change in other assets and other liabilities                                      | 45,575              | (60,866)   |
| Restructuring charges   | 6,859               | 5,604      |
|   | -----               | -----      |
| NET CASH PROVIDED BY OPERATING ACTIVITIES   | 292,727             | 146,415    |
|   | -----               | -----      |
| INVESTING ACTIVITIES  |                     |            |
| Decrease (increase) in investments in subsidiaries                                | 670,000             | 110,019    |
| Repayments from (advances to) subsidiaries  | 7,397               | (62,419)   |
| Purchase of securities available for sale   | --                  | (15,027)   |
| Proceeds from sale of securities available for sale                               | 8,977               | 10,889     |
| Proceeds from sale of other assets  | --                  | --         |
|   | -----               | -----      |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES                               | 686,374             | 43,462     |
|   | -----               | -----      |
| FINANCING ACTIVITIES  |                     |            |
| (Decrease) increase in short-term borrowings                                      | (4,020)             | (89,093)   |
| Proceeds from issuance of medium-term borrowings                                  | 100,000             | 40,000     |
| Payment of medium-term borrowings   | --                  | (25,000)   |
| Payment of long-term debt   | (150,000)           | --         |
| Dividends paid on common stock  | (167,002)           | (190,792)  |
| Acquisition of treasury stock   | (370,012)           | --         |
| Proceeds from issuance of treasury stock  | 3,212               | 2,662      |
|   | -----               | -----      |
| NET CASH USED FOR FINANCING ACTIVITIES  | (587,822)           | (262,223)  |
|   | -----               | -----      |
| CHANGE IN CASH AND CASH EQUIVALENTS   | 391,279             | (72,346)   |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR                                    | 155,618             | 227,964    |
|   | -----               | -----      |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | \$ 546,897          | \$ 155,618 |
|   | =====               | =====      |
| Supplemental disclosure:  |                     |            |
| Interest paid   | \$ 20,779           | \$ 31,067  |
| Income taxes paid   | --                  | --         |
| Common stock issued in purchase acquisitions                                      | 19,151              | --         |

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### 28. SEGMENT REPORTING

Huntington has three distinct lines of business: Regional Banking, Dealer Sales, and the Private Financial Group (PFG). A fourth segment includes Huntington's Treasury function and other unallocated assets, liabilities, revenue, and expense. Line of business results are determined based upon Huntington's management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around Huntington's organizational and management structure and accordingly, the results below are not necessarily comparable with similar information published by other financial institutions. During 2002, the previously reported segments, Retail Banking and Corporate Banking, were combined and renamed Regional Banking. Since this segment is managed through six geographically defined regions where each region's management has responsibility for both retail and corporate banking business development, combining these two previously separate segments better reflects the management accountability and decision making structure. In addition, changes were made to the methodologies utilized for certain balance sheet and income statement allocations from Huntington's management reporting system. The prior periods have not been restated for these methodology changes.

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The chief decision-makers for Huntington rely on "operating earnings" for review of performance and for critical decision making purposes. Operating earnings exclude the Merchant Services restructuring gain, the gain from the sale of the Florida operations, the historical Florida operating results, and restructuring charges. See Note 5 to the consolidated financial statements for further discussions regarding Restructuring and Note 6 regarding the sale of Huntington's Florida banking and insurance operations. The financial information that follows is inclusive of the above adjustments on an after-tax basis to reflect the reconciliation to reported net income.

The following provides a brief description of the four operating segments of Huntington:

**REGIONAL BANKING:** This segment provides products and services to retail, business banking, and commercial customers. This segment's products include home equity loans, first mortgage loans, direct installment loans, business loans, personal and business deposit products, as well as sales of investment and insurance services. These products and services are offered in six operating regions within the five states of Ohio, Michigan, Indiana, West Virginia, and Kentucky through Huntington's traditional banking network, Direct Bank--Huntington's customer service center, and Web Bank at [www.huntington.com](http://www.huntington.com). Regional Banking also represents middle-market and large commercial banking relationships which use a variety of banking products and services including, but not limited to, commercial loans, international trade, and cash management.

**DEALER SALES:** This segment serves automotive dealerships within Huntington's primary banking markets, as well as in Arizona, Florida, Georgia, Pennsylvania, and Tennessee. This segment finances the purchase of automobiles by customers of the automotive dealerships, purchases automobiles from dealers and simultaneously leases the automobile under long-term operating and direct financing leases, finances the dealership's inventory of automobiles, and provides other banking services to the automotive dealerships and their owners.

**PRIVATE FINANCIAL GROUP:** This segment provides products and services designed to meet the needs of Huntington's higher wealth customers. Revenue is derived

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through the sale of personal trust, asset management, investment advisory, brokerage, insurance, and deposit and loan products and services. Income and related expenses from the sale of brokerage and insurance products is shared with the line of business that generated the sale or provided the customer referral.

TREASURY / OTHER: This segment includes assets, liabilities, equity, revenue, and expense that are not directly assigned or allocated to one of the lines of business. Since a match-funded transfer pricing system is used to allocate interest income and interest expense to other business segments, Treasury / Other results include the net impact of any over or under allocations arising from centralized management of interest rate risk including the net impact of derivatives used to hedge interest rate sensitivity. Furthermore, this segment's results include the net impact of administering Huntington's investment securities portfolio as part of overall liquidity management. Additionally, amortization expense of intangible assets and gains or losses not allocated to other business segments are also a component.

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Listed below is certain operating basis financial information reconciled to Huntington's 2002, 2001, and 2000 reported results by line of business:

| INCOME STATEMENTS<br>(in thousands of dollars) | Regional<br>Banking | Dealer<br>Sales | PFG       | Trea<br>Oth |
|--|---------------------|-----------------|-----------|-------------|
|  | -----               | -----           | -----     | -----       |
| 2002   |                     |                 |           |             |
| Net interest income                            | \$ 573,456          | \$ 6,782        | \$ 35,403 | \$ 1        |
| Provision for loan losses                      | 141,190             | 44,573          | 3,477     |             |
| Non-Interest income                            | 263,824             | 687,061         | 108,817   |             |
| Non-Interest expense                           | 525,162             | 609,257         | 100,961   |             |
| Income taxes                                   | 59,825              | 14,001          | 13,924    |             |
|  | -----               | -----           | -----     | -----       |
| Operating earnings                             | 111,103             | 26,012          | 25,858    | 1           |
| Gain on sale of Florida operations             | --                  | --              | --        |             |
| Merchant Services restructuring gain           | --                  | --              | --        |             |
| Restructuring and special charges              | --                  | --              | (3,429)   | (           |
| Florida operations sold                        | 1,270               | 790             | 1,428     |             |
|  | -----               | -----           | -----     | -----       |
| Reported earnings                              | \$ 112,373          | \$ 26,802       | \$ 23,857 | \$ 1        |
|  | =====               | =====           | =====     | =====       |
| 2001   |                     |                 |           |             |
| Net interest income                            | \$ 596,884          | \$ (30,728)     | \$ 36,323 | \$          |
| Provision for loan losses                      | 96,943              | 29,655          | 408       |             |
| Non-Interest income                            | 257,801             | 712,444         | 91,986    |             |
| Non-Interest expense                           | 490,943             | 637,979         | 94,025    |             |
| Income taxes                                   | 93,380              | 4,928           | 11,857    | (           |
|  | -----               | -----           | -----     | -----       |
| Operating earnings                             | 173,419             | 9,154           | 22,019    |             |
| Restructuring charges                          | (43,751)            | (45,870)        | (6,402)   |             |
| Florida operations sold                        | 19,761              | 2,902           | 5,663     | (           |
|  | -----               | -----           | -----     | -----       |
| Reported earnings (loss)                       | \$ 149,429          | \$ (33,814)     | \$ 21,280 | \$          |
|  | =====               | =====           | =====     | =====       |

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|                           |            |             |           |       |
|---------------------------|------------|-------------|-----------|-------|
| Net interest income       | \$ 625,500 | \$ (49,821) | \$ 30,502 | \$ (  |
| Provision for loan losses | 36,180     | 17,098      | 1,279     |       |
| Non-Interest income       | 271,096    | 656,262     | 57,442    |       |
| Non-Interest expense      | 537,331    | 523,387     | 53,866    |       |
| Income taxes              | 111,438    | 22,965      | 11,343    |       |
|                           | -----      | -----       | -----     | ----- |
| Operating earnings        | 211,647    | 42,991      | 21,456    |       |
| Florida operations sold   | 61,630     | 3,067       | 1,449     |       |
|                           | -----      | -----       | -----     | ----- |
| Reported earnings (loss)  | \$ 273,277 | \$ 46,058   | \$ 22,905 | \$ (  |
|                           | =====      | =====       | =====     | ===== |

BALANCE SHEETS

AVERAGE ASSETS

AVERAGE DEPOSITS

(in millions of dollars)

|                  | 2002     | 2001     | 2000     | 2002     | 2001     | 2000     |
|------------------|----------|----------|----------|----------|----------|----------|
|                  | -----    | -----    | -----    | -----    | -----    | -----    |
| Regional Banking | \$13,336 | \$12,708 | \$11,839 | \$14,940 | \$13,850 | \$13,797 |
| Dealer Sales     | 6,658    | 6,495    | 6,576    | 46       | 34       | 76       |
| PFG              | 1,022    | 782      | 586      | 807      | 661      | 600      |
| Treasury / Other | 4,470    | 4,879    | 6,506    | 808      | 269      | 901      |
|                  | -----    | -----    | -----    | -----    | -----    | -----    |
| Subtotal         | 25,486   | 24,864   | 25,507   | 16,601   | 14,814   | 15,374   |
| Florida          | 437      | 3,213    | 3,153    | 583      | 4,547    | 4,316    |
|                  | -----    | -----    | -----    | -----    | -----    | -----    |
| Total            | \$25,923 | \$28,077 | \$28,660 | \$17,184 | \$19,361 | \$19,690 |
|                  | =====    | =====    | =====    | =====    | =====    | =====    |

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29. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts and estimated fair values of Huntington's financial instruments, including the fair values of derivatives used to hedge related fair values or cash flows, at December 31 are presented in the following table:

|                                 | 2002            |              |                 |
|---------------------------------|-----------------|--------------|-----------------|
| (in thousands of dollars)       | CARRYING AMOUNT | FAIR VALUE   | CARRYING AMOUNT |
|                                 | -----           | -----        | -----           |
| FINANCIAL ASSETS:               |                 |              |                 |
| Cash and short-term assets      | \$ 1,056,063    | \$ 1,056,063 | \$ 1,242,133    |
| Trading account securities      | 241             | 241          | 13              |
| Mortgages held for sale         | 528,379         | 528,379      | 629             |
| Securities                      | 3,410,915       | 3,411,201    | 2,861           |
| Loans and leases                | 18,250,755      | 18,995,327   | 18,098          |
| Customers' acceptance liability | 16,745          | 16,745       | 13              |

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### FINANCIAL LIABILITIES:

|   |              |              |          |
|---|--------------|--------------|----------|
| Deposits                                    | (17,499,326) | (17,653,972) | (20,187) |
| Short-term borrowings                       | (2,541,016)  | (2,541,016)  | (1,955)  |
| Bank acceptances outstanding                | (16,745)     | (16,745)     | (13)     |
| Medium-term notes                           | (2,045,123)  | (2,051,704)  | (1,795)  |
| Subordinated notes and other long-term debt | (1,801,678)  | (1,872,101)  | (944)    |
| Capital securities                          | (300,000)    | (310,392)    | (300)    |

The terms and short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters of credit generally have short-term, variable rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value.

Certain assets, the most significant being operating lease assets, Bank owned life insurance and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and non-mortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not discussed below. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

Mortgages held for sale--valued using outstanding commitments from investors.

Securities available for sale and investment securities--based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Retained interests in securitized assets are valued using a discounted cash flow analysis. The carrying amount and fair value of securities exclude the fair value of asset/liability management interest rate contracts designated as hedges of securities available for sale.

Loans and leases--variable rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of probable losses in the loan and lease portfolio.

Deposits--demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

Debt--fixed rate long-term debt, as well as medium-term notes and Capital Securities, are based upon quoted market prices or, in the absence of quoted market prices, discounted cash flows using rates for similar debt with the same maturities. The carrying amount of variable rate obligations approximates fair value.

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GLOSSARY OF SELECTED FINANCIAL TERMS

ALLOWANCE FOR LOAN AND LEASE LOSSES - The reserve established by management to cover unrecognized credit losses inherent in the loan and lease portfolio.

BOOK VALUE PER COMMON SHARE -Total common shareholders' equity divided by the total number of common shares outstanding.

COMMON SHARES OUTSTANDING - Total number of shares of common stock issued less common shares held in treasury.

CORE DEPOSITS - Total deposits, excluding foreign deposits, brokered time deposits, negotiable certificates of deposit and domestic time deposits greater than \$100,000.

DERIVATIVE - A contractual agreement between two parties to exchange cash or other assets in response to changes in an external factor, such as an interest rate or a foreign exchange rate.

DIVIDEND PAYOUT RATIO - Dividends per common share divided by net income per diluted common share.

EFFECTIVE TAX RATE - Income tax expense divided by income before taxes.

EFFICIENCY RATIO - Non-interest expense (excluding restructuring charges and amortization of intangible assets) divided by the sum of fully taxable equivalent net interest income and non-interest income (excluding net securities transactions, gain on sale of Florida operations, Merchant Services gain, and gain on the sale of credit card portfolio).

GOODWILL - The excess of the purchase price of net assets over the fair value of net assets acquired in a business combination.

NET CHARGE-OFFS - Loan and lease losses less related recoveries of loans and leases previously charged off.

NET INCOME PER COMMON SHARE -  
BASIC - Net income divided by the number of weighted-average common shares outstanding.

DILUTED - Net income divided by the sum of weighted-average common shares outstanding plus the effect of common stock equivalents that have the potential to be converted into common shares outstanding.

NET INTEREST INCOME - The difference between interest income and interest expense.

NET INTEREST MARGIN - Net interest income on a fully taxable equivalent basis divided by total average earning assets.

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NON-PERFORMING ASSETS - Loans and leases on which interest income is not being accrued for financial reporting purposes; loans for which the interest rates or terms of repayment have been renegotiated; and real estate which has been acquired through foreclosure.

PROVISION FOR LOAN AND LEASE LOSSES - The periodic expense needed to maintain the level of the allowance for loan and lease losses.

REPORTED BASIS - Amounts presented in accordance with accounting principles generally accepted in the United States (GAAP).

RESIDUAL VALUE - The expected value of a leased asset at the end of the lease term.

RETURN ON AVERAGE ASSETS - Net income as a percent of average total assets.

RETURN ON AVERAGE EQUITY - Net income as a percent of average shareholders' equity.

SERVICING RIGHT - A contractual agreement to provide certain billing, bookkeeping and collection services with respect to a pool of loans.

TANGIBLE EQUITY RATIO - Total equity less intangible assets, primarily goodwill, divided by total assets less intangible assets.

TIER 1 LEVERAGE RATIO - Tier 1 Risk-Based Capital divided by average adjusted quarterly total assets. Average adjusted quarterly assets are adjusted to exclude non-qualifying intangible assets.

TIER 1 RISK-BASED CAPITAL - Total shareholders' equity (excluding unrealized gains and losses on securities available for sale) less non-qualifying goodwill and other intangibles.

TOTAL RISK-ADJUSTED ASSETS - The sum of assets and credit equivalent off-balance sheet amounts that have been adjusted according to assigned regulatory risk weights, excluding the non-qualifying portion of allowance for loan and lease losses, goodwill and other intangible assets.

TOTAL RISK-BASED CAPITAL - Tier 1 Risk-Based Capital plus qualifying long-term debt and the allowance for loan and lease losses.

TREASURY STOCK - Common stock repurchased and held by the issuing corporation for possible future issuance.

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### GLOSSARY OF SELECTED FINANCIAL TERMS

#### OTHER FINANCIAL TERMS

For analytical purposes, including understanding performance trends, decision-making, and peer comparison, management makes certain adjustments to some data. The following terms define some of those adjustments.

ANNUALIZED - A return, yield, performance ratio, or growth rate for a time period less than one year that is adjusted to represent an annual time period. Returns, yields, performance ratios, and growth rates are typically quoted on an annual basis for analytical purposes and for performance comparisons to



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competitors.

FULLY TAXABLE EQUIVALENT INTEREST INCOME - Income from tax-exempt earning assets that has been increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities, on a common basis that facilitates comparison of net interest margin to competitors.

OPERATING BASIS - Reported (GAAP) basis amount excluding impact of certain gains and restructuring charges. By excluding certain items, management views operating basis to be a useful indicator of underlying, or run-rate, business trends. See details beginning on page 52.

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### ITEM 9: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not Applicable.

### Part III

### ITEM 10: DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information required by this item is set forth under the captions "Class I Directors," "Class II Directors," and "Class III Directors" on pages 2 through 4, under the caption "Executive Officers of the Corporation" on page 19, and under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" on page 9 of Huntington's 2003 Proxy Statement, and is incorporated herein by reference.

### ITEM 11: EXECUTIVE COMPENSATION

Information required by this item is set forth under the caption "Executive Compensation" on pages 10 through 18 and under the caption "Compensation of Directors" on pages 6 through 9 of Huntington's 2003 Proxy Statement, and is incorporated herein by reference.

### ITEM 12: SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information required by this item is set forth under the caption "Ownership of Voting Stock" on pages 8 and 9 and in a table entitled "Plan Benefits" on page 21 of Huntington's 2003 Proxy Statement, and is incorporated herein by reference.

### ITEM 13: CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by this item is set forth under the caption "Transactions With Directors and Executive Officers" on pages 6 and 7 and under the caption "Compensation Committee Interlocks and Insider Participation" on page 15 of Huntington's 2003 Proxy Statement, and is incorporated herein by reference.

### ITEM 14: CONTROLS AND PROCEDURES

Huntington's management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of

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Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures are effective.

There have not been any changes in Huntington's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the year to which this report relates that have materially affected, or are reasonably likely to materially affect, Huntington's internal control over financial reporting.

### Part IV

#### ITEM 15. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

Ernst & Young LLP was selected by Huntington's Board of Directors to serve as auditors for Huntington for the year 2002, which selection was ratified by Huntington's shareholders at the 2002 Annual Meeting of Shareholders. Commencing for the year 2003, Huntington's Audit/Risk Committee is responsible for the appointment (subject, if applicable, to shareholder ratification) of Huntington's independent auditors and pre-approves all audit and non-audit services provided by the independent auditors. The Audit/Risk Committee, the members of which are all independent directors, may delegate pre-approval authority to a member of the Audit/Risk Committee, who must present such member's decisions to the full Audit/Risk Committee at its next scheduled meeting. The Audit/Risk Committee appointed Ernst & Young LLP to serve as auditors for Huntington for the year 2003.

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Fees billed by Ernst & Young LLP to Huntington.

**Audit Fees.** The aggregate fees billed by Ernst & Young LLP for professional services rendered for the audit of Huntington's annual financial statements for the fiscal years ended December 31, 2002, and the review of the financial statements included in Huntington's Forms 10-Q for the fiscal year 2002, were \$776,000. The aggregate fees billed for these services in 2001 were also \$776,000. The aggregate fees billed for services provided in connection with statutory and regulatory filings, including comfort letters, attestation services, and consents, as well as the audit of Huntington Preferred Capital, Inc. (HPCI), Huntington's subsidiary with a class of publicly-held shares, were \$276,000 in 2002 and also in 2001. Total audit fees billed by Ernst & Young LLP were \$1,052,000 in 2002 and also in 2001.

**Audit-Related Fees.** The aggregate fees billed by Ernst & Young LLP for audit-related services rendered for Huntington and its subsidiaries, including HPCI, for the fiscal years ended December 31, 2002 and 2001, were \$317,000 in each year. Audit related fees generally include fees for assurance services such as audits of pension plans, compliance related to servicing of assets, SAS 70 reports, as well as the restatement of HPCI's 2002 financial statements, and services related to HPCI's public offering of preferred securities.

**Tax Fees.** The aggregate fees billed by Ernst & Young LLP for tax-related services rendered for Huntington and its subsidiaries for the fiscal years ended December 31, 2002 and 2001, were \$126,000 and \$129,000, respectively. The tax-related services were all in the nature of tax compliance.

**All Other Fees.** There were no other fees billed by Ernst & Young LLP for the

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fiscal year ended December 31, 2002. In addition to the audit, audit-related, and tax fees reported above, Ernst & Young LLP billed Huntington an aggregate of \$610,000 for the fiscal year ended December 31, 2001, for the review of Huntington's cash management services.

The Audit/Risk Committee was not required to, and generally did not, approve the audit-related fees, tax fees, and other fees billed by Ernst & Young LLP in 2002 and 2001.

### ITEM 16: EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

- (a) The following documents are filed as part of this report:
- (1) The report of independent auditors and consolidated financial statements appearing in Item 8.
  - (2) Huntington is not filing separately financial statement schedules because of the absence of conditions under which they are required or because the required information is included in the consolidated financial statements or the notes thereto.
  - (3) The exhibits required by this item are listed in the Exhibit Index on pages 116 through 119 of this amended Form 10-K/A. The management contracts and compensation plans or arrangements required to be filed as exhibits to this amended Form 10-K/A are listed as Exhibits 10(a) through 10(t) in the Exhibit Index.
- (b) During the quarter ended December 31, 2002, Huntington filed three Current Reports on Form 8-K and one Current Report on Form 8-K/A. The first 8-K report, dated October 16, 2002, was filed under Items 5 and 7, concerning the retirement of Mr. Don Conrad from the Huntington Bancshares Incorporated Board of Directors. The second 8-K report, dated October 17, 2002, filed under Items 5 and 7, and the 8-K/A report, dated October 17, 2002, filed under Items 5 and 7, reported Huntington's results of operations for the quarter and nine months ended September 30, 2002. The third 8-K report, dated November 13, 2002, was filed under Item 5, provided guidance on the non-performing asset levels expected for the fourth quarter 2002.
- (c) The exhibits to this amended Form 10-K/A begin on page 116.
- (d) See Item 16(a)(2) above.

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### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 14th day of November, 2003.

HUNTINGTON BANCSHARES INCORPORATED  
(Registrant)

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By: /s/ Thomas E. Hoaglin  
-----  
Thomas E. Hoaglin  
Chairman, President, Chief Executive  
Officer, and Director (Principal Executive  
Officer)

By: /s/ Michael J. McMennamin  
-----  
Michael J. McMennamin  
Vice Chairman, Chief Financial  
and Treasurer (Principal Financial  
Officer)

By: /s/ John D. Van Fleet  
-----  
John D. Van Fleet  
Senior Vice President and Controller  
(Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934,  
this report has been signed below by the following persons on behalf of the  
Registrant and in the capacities indicated on the 14th day of November, 2003.

Raymond J. Biggs \*  
-----  
Raymond J. Biggs  
Director

Wm. J. Lhota \*  
-----  
Wm. J. Lhota  
Director

Don M. Casto, III \*  
-----  
Don M. Casto, III  
Director

-----  
David L. Porteous  
Director

-----  
Michael J. Endres  
Director

-----  
Kathleen H. Ransier\*  
-----  
Kathleen H. Ransier  
Director

John B. Gerlach, Jr. \*  
-----  
John B. Gerlach, Jr.  
Director

-----  
Robert H. Schottenstein\*  
-----  
Robert H. Schottenstein  
Director

Patricia T. Hayot \*  
-----  
Patricia T. Hayot  
Director

-----  
George A. Skestos \*  
-----  
George A. Skestos  
Director

David P. Lauer\*  
-----  
David P. Lauer  
Director

-----  
Lewis R. Smoot, Sr.  
Director

\* /s/ Michael J. McMennamin  
-----  
Michael J. McMennamin  
Attorney-in-fact for each of the persons indicated

EXHIBIT INDEX

- 3(i) (a) . Articles of Restatement of Charter, Articles of Amendment to Articles of Restatement of Charter, and Articles Supplementary -- previously filed as Exhibit 3(i) to Annual Report on Form 10-K for the year ended December 31, 1993, and incorporated herein by reference.
- (i) (b) . Articles of Amendment to Articles of Restatement of Charter -- previously filed as Exhibit 3(i) (c) to Quarterly Report on Form 10-Q for the quarter ended March 31, 1998, and incorporated herein by reference.
- (ii) (a) . Amended and Restated Bylaws as of July 16, 2002 - previously filed as Exhibit 3(ii) to Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, and incorporated herein by reference.
- 4.(a) . Instruments defining the Rights of Security Holders -- reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.
- (b) . Rights Plan, dated February 22, 1990, between Huntington Bancshares Incorporated and The Huntington National Bank (as successor to The Huntington Trust Company, National Association) -- previously filed as Exhibit 1 to Registration Statement on Form 8-A, filed with the Securities and Exchange Commission on February 22, 1990, and incorporated herein by reference.
- (c) . Amendment No. 1 to the Rights Agreement, dated August 16, 1995-- previously filed as Exhibit 4(b) to Form 8-K, dated August 16, 1995, and incorporated herein by reference.
10. Material contracts:
- (a) . \* Tier I Executive Agreement for certain executive officers -- previously filed as Exhibit 10(a) to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
- (b) . \* Tier II Executive Agreement for certain executive officers -- previously filed as Exhibit 10(b) to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
- (c) . \* Schedule identifying material details of Executive Agreements, substantially similar to Exhibits 10(a) and 10(b) -- previously filed as Exhibit 10(c) to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.

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- (d) (1) . \* Huntington Bancshares Incorporated Amended and Restated Incentive Compensation Plan, effective for performance cycles beginning on or after January 1, 1999 -- previously filed as Exhibit 10(e) to Annual Report on Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.
  - (d) (2) . \* First Amendment to the Huntington Bancshares Incorporated Amended and Restated 1999 Incentive Compensation Plan -- previously filed as Exhibit 10(g) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
  - (d) (3) . \* Second Amendment to the Huntington Bancshares Incorporated Amended and Restated 1999 Incentive Compensation Plan -- previously filed as Exhibit 10(a) to Quarterly Report on Form 10-Q for the quarter ended September 30, 2002, and incorporated herein by reference.
  - (e) . \* Amended and Restated Long-Term Incentive Compensation Plan, effective for performance cycles beginning on or after January 1, 1999 - reference is made to Form S-8, Registration No. 33-52394, filed with the Securities and Exchange Commission on December 21, 2000, and incorporated herein by reference.
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- (f) . \* Huntington Bancshares Incorporated Retirement Plan For Outside Directors -- previously filed as Exhibit 10(t) to Annual Report on Form 10-K for the year ended December 31, 1992, and incorporated herein by reference.
  - (g) (1) . \* Restated Huntington Supplemental Executive Retirement Plan -- previously filed as Exhibit 10(n) to Annual Report on Form 10-K for the year ended December 31, 1999, and incorporated herein by reference.
  - (g) (2) . \* Supplemental Executive Retirement Plan with First and Second Amendments -- previously filed as Exhibit 10(g) to Annual Report on Form 10-K for the year ended December 31, 1987, and incorporated herein by reference.
  - (g) (3) . \* Third Amendment to Supplemental Executive Retirement Plan -- previously filed as Exhibit 10(k) (2) to Annual Report on Form 10-K for the year ended December 31, 1997, and incorporated herein by reference.
  - (g) (4) . \* Fourth Amendment to Supplemental Executive Retirement Plan -- previously filed as Exhibit 10(g) (3) to Annual Report on Form 10-K for the year ended December 31, 1999, and incorporated herein by reference.
  - (h) . \* Deferred Compensation Plan and Trust for Directors -- reference is made to Exhibit 4(a) of Post-Effective Amendment No. 2 to Registration Statement on Form S-8, Registration No. 33-10546, filed with the Securities and Exchange Commission on January 28, 1991, and incorporated herein by reference.

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- (i) (1). \* Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors -- reference is made to Exhibit 4(a) of Registration Statement on Form S-8, Registration No. 33-41774, filed with the Securities and Exchange Commission on July 19, 1991, and incorporated herein by reference.
- (i) (2). \* First Amendment to Huntington Bancshares Incorporated Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors - previously filed as Exhibit 10(q) to Quarterly Report 10-Q for the quarter ended March 31, 2001, and incorporated herein by reference.
- (j). \* Executive Deferred Compensation Plan for Huntington Bancshares Incorporated - previously filed as Exhibit 10(a) to Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, and incorporated herein by reference.
- (k) (1). \* The Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust (as amended and restated as of February 9, 1990) -- previously filed as Exhibit 4(a) to Registration Statement on Form S-8, Registration No. 33-44208, filed with the Securities and Exchange Commission on November 26, 1991, and incorporated herein by reference.
- (k) (2). \* First Amendment to The Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust Plan -- previously filed as Exhibit 10(o) (2) to Annual Report on Form 10-K for the year ended December 31, 1997, and incorporated herein by reference.
- (l) (1). \* 1983 Stock Option Plan -- reference is made to Exhibit 4A of Registration Statement on Form S-8, Registration No. 2-89672, filed with the Securities and Exchange Commission on February 27, 1984, and incorporated herein by reference.
- (l) (2). \* 1983 Stock Option Plan -- Second Amendment -- previously filed as Exhibit 10(j) (2) to Annual Report on Form 10-K for the year ended December 31, 1987, and incorporated herein by reference.
- (l) (3). \* 1983 Stock Option Plan -- Third Amendment -- previously filed as Exhibit 10(j) (3) to Annual Report on Form 10-K for the year ended December 31, 1987, and incorporated herein by reference.
- (l) (4). \* 1983 Stock Option Plan -- Fourth Amendment -- previously filed as Exhibit (m) (4) to Annual Report on Form 10-K for the year ended December 31, 1993, and incorporated herein by reference.
- (l) (5). \* 1983 Stock Option Plan -- Fifth Amendment -- previously filed as Exhibit (m) (5) to Annual Report on Form 10-K for the year ended December 31, 1996, and incorporated herein by reference.
- (l) (6). \* 1983 Stock Option Plan -- Sixth Amendment -- previously filed

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as Exhibit 10(c) to Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, and incorporated herein by reference.

- (m) (1) . \* 1990 Stock Option Plan -- reference is made to Exhibit 4(a) of Registration Statement on Form S-8, Registration No. 33-37373, filed with the Securities and Exchange Commission on October 18, 1990, and incorporated herein by reference.
- (m) (2) . \* First Amendment to Huntington Bancshares Incorporated 1990 Stock Option Plan -- previously filed as Exhibit 10(q) (2) to Annual Report on Form 10-K for the year ended December 31, 1991, and incorporated herein by reference.
- (m) (3) . \* Second Amendment to Huntington Bancshares Incorporated 1990 Stock Option Plan -- previously filed as Exhibit 10(n) (3) to Annual Report on Form 10-K for the year ended December 31, 1996, and incorporated herein by reference.
- (m) (4) . \* Third Amendment to Huntington Bancshares Incorporated 1990 Stock Option Plan -- previously filed as Exhibit 10(b) to Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, and incorporated herein by reference.
- (m) (5) . \* Fourth Amendment to Huntington Bancshares Incorporated 1990 Stock Option Plan -- previously filed as Exhibit 10(a) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (m) (6) . \* Fifth Amendment to Huntington Bancshares Incorporated 1990 Stock Option Plan -- previously filed as Exhibit 10(b) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (n) (1) . \* Amended and Restated 1994 Stock Option Plan -- previously filed as Exhibit 10(r) to Annual Report on Form 10-K for the year ended December 31, 1996, and incorporated herein by reference.
- (n) (2) . \* First Amendment to Huntington Bancshares Incorporated 1994 Stock Option Plan -- previously filed as Exhibit 10(a) to Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, and incorporated herein by reference.
- (n) (3) . \* First Amendment to Huntington Bancshares Incorporated Amended and Restated 1994 Stock Option Plan -- previously filed as Exhibit 10(c) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (n) (4) . \* Second Amendment to Huntington Bancshares Incorporated Amended and Restated 1994 Stock Option Plan -- previously filed as Exhibit 10(d) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (n) (5) . \* Third Amendment to Huntington Bancshares Incorporated Amended and Restated 1994 Stock Option Plan -- previously filed as Exhibit 10(e) to Quarterly Report on Form 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (o) (1) . \* Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan -- previously filed as Exhibit 10(r) to Quarterly Report 10-Q for the quarter ended March 31, 2001,



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and incorporated herein by reference.

- (o) (2). \* First Amendment to the Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan -- previously filed as Exhibit 10(h) to Quarterly Report 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.

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- (o) (3). \* Second Amendment to the Huntington Bancshares Incorporated 2001 Stock and Long-Term Incentive Plan -- previously filed as Exhibit 10(i) to Quarterly Report 10-Q for the quarter ended March 31, 2002, and incorporated herein by reference.
- (p). \* Employment Agreement, dated February 15, 2001, between Huntington Bancshares Incorporated and Thomas E. Hoaglin - previously filed as Exhibit 10(p) on Form 10-K for the year ended December 31, 2000, and incorporated herein by reference.
- (q) \* Huntington Investment and Tax Savings Plan -- reference is made to Exhibit 4(a) of Post-effective Amendment No. 1 to Registration Statement on Form S-8, Registration 33-46327, previously filed with the Securities and Exchange Commission on April 1, 1998.
- (r) \* Huntington Bancshares Incorporated Employee Stock Incentive Plan (incorporating changes made by first amendment to Plan) - reference is made to Exhibit 4(a) of Registration Statement on Form S-8, Registration 333-75032, previously filed with the Securities and Exchange Commission on December 13, 2001.
- (s) \* Second Amendment to Huntington Bancshares Incorporated Employee Stock Incentive Plan -- previously filed as Exhibit 10(s) to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
- (t). Purchase and Assumption Agreement, dated September 25, 2001, among Huntington Bancshares Incorporated, The Huntington National Bank, and SunTrust Banks, Inc. - previously filed as Exhibit 2 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2001, and incorporated herein by reference.
- 12. Ratio of Earnings to Fixed Charges.
- 21. Subsidiaries of the Registrant -- previously filed as Exhibit 21 to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
- 23. Consent of Ernst & Young LLP, Independent Auditors.
- 24.1 Power of Attorney -- previously filed as Exhibit 24 to Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.

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- 24.2 Power of Attorney
- 31.1 Certification - Chief Executive Officer.
- 31.2 Certification - Chief Financial Officer.
- 32.1 Section 1350 Certification - Chief Executive Officer.
- 32.2 Section 1350 Certification - Chief Financial Officer.

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\* Denotes management contract or compensatory plan or arrangement.