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CHICAGO RIVET & MACHINE CO
Form 10-Q
May 04, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-1227

Chicago Rivet & Machine Co.
(Exact Name of Registrant as Specified in Its Charter)

Illinois
(State or Other Jurisdiction
of Incorporation or Organization)

36-0904920
(I.R.S. Employer
Identification No.)

901 Frontenac Road, Naperville, Illinois
(Address of Principal Executive Offices)

60563
(Zip Code)

Registrant's Telephone Number, Including Area Code (630) 357-8500

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

--- ---

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

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| | | |
|---|--------------|--------------|
| Cash and cash equivalents | \$ 464,060 | \$ 367,581 |
| Certificates of deposit | 5,380,000 | 5,405,000 |
| Accounts receivable, net of allowance of \$147,000 and \$150,000, respectively | 6,244,565 | 5,902,628 |
| Inventories: | | |
| Raw materials | 1,380,169 | 1,333,857 |
| Work in process | 2,229,968 | 1,907,653 |
| Finished goods | 2,322,355 | 2,239,799 |
| | ----- | ----- |
| Total inventories | 5,932,492 | 5,481,309 |
| | ----- | ----- |
| Deferred income taxes | 503,191 | 499,191 |
| Prepaid income taxes | -- | 118,914 |
| Other current assets | 294,084 | 294,593 |
| | ----- | ----- |
| Total current assets | 18,818,392 | 18,069,216 |
| | ----- | ----- |
| Property, Plant and Equipment: | | |
| Land and improvements | 1,029,035 | 1,029,035 |
| Buildings and improvements | 6,321,609 | 6,321,609 |
| Production equipment, leased machines and other | 29,395,488 | 29,411,746 |
| | ----- | ----- |
| | 36,746,132 | 36,762,390 |
| Less accumulated depreciation | 27,029,837 | 26,925,130 |
| | ----- | ----- |
| Net property, plant and equipment | 9,716,295 | 9,837,260 |
| | ----- | ----- |
| Total assets | \$28,534,687 | \$27,906,476 |
| | ===== | ===== |

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.
Condensed Consolidated Balance Sheets
March 31, 2007 and December 31, 2006

| | March 31, 2007 | December 31, 2006 |
|---------------------------------------|-------------------|----------------------|
| | ----- | ----- |
| | (Unaudited) | |
| Liabilities and Shareholders' Equity | | |
| Current Liabilities: | | |
| Accounts payable | \$ 1,930,778 | \$ 1,431,468 |
| Accrued wages and salaries | 861,164 | 693,442 |
| Contributions due profit sharing plan | 54,244 | 225,000 |
| Accrued plant closing expenses | 140,715 | 217,443 |
| Other accrued expenses | 356,974 | 259,680 |
| | ----- | ----- |
| Total current liabilities | 3,343,875 | 2,827,033 |
| Deferred income taxes | 1,051,275 | 1,076,275 |
| | ----- | ----- |
| Total liabilities | 4,395,150 | 3,903,308 |

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| | | |
|---|--------------|--------------|
| Commitments and contingencies (Note 4) | ----- | ----- |
| | -- | -- |
| Shareholders' Equity: | | |
| Preferred stock, no par value, 500,000 shares authorized: none outstanding | ----- | ----- |
| | -- | -- |
| Common stock, \$1.00 par value, 4,000,000 shares authorized: 1,138,096 shares issued | 1,138,096 | 1,138,096 |
| Additional paid-in capital | 447,134 | 447,134 |
| Retained earnings | 26,476,405 | 26,340,036 |
| Treasury stock, 171,964 shares at cost | (3,922,098) | (3,922,098) |
| | ----- | ----- |
| Total shareholders' equity | 24,139,537 | 24,003,168 |
| | ----- | ----- |
| Total liabilities and shareholders' equity | \$28,534,687 | \$27,906,476 |
| | ===== | ===== |

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.
Condensed Consolidated Statements of Operations
For the Three Months Ended March 31, 2007 and 2006
(Unaudited)

| | 2007 | 2006 |
|--|-------------|--------------|
| | ----- | ----- |
| Net sales | \$9,924,333 | \$10,913,902 |
| Lease revenue | 23,243 | 27,049 |
| | ----- | ----- |
| | 9,947,576 | 10,940,951 |
| Cost of goods sold and costs related to lease revenue | 8,016,515 | 8,785,781 |
| | ----- | ----- |
| Gross profit | 1,931,061 | 2,155,170 |
| Selling and administrative expenses | 1,528,346 | 1,629,803 |
| Plant closing expenses | 18,074 | -- |
| | ----- | ----- |
| Operating profit | 384,641 | 525,367 |
| Other income and expenses: | | |
| Interest income | 74,431 | 55,964 |
| Other income | 1,200 | 4,953 |
| | ----- | ----- |
| Income before income taxes | 460,272 | 586,284 |
| Provision for income taxes | 150,000 | 197,000 |
| | ----- | ----- |
| Net Income | \$ 310,272 | \$ 389,284 |
| | ===== | ===== |
| Average common shares outstanding | 966,132 | 966,132 |
| | ===== | ===== |
| Per share data: | | |
| Net income per share | \$ 0.32 | \$ 0.40 |
| | ===== | ===== |
| Cash dividends declared per share | \$ 0.18 | \$ 0.18 |
| | ===== | ===== |

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See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.
Condensed Consolidated Statements of Retained Earnings
For the Three Months Ended March 31, 2007 and 2006
(Unaudited)

| | 2007 | 2006 |
|--|--------------|--------------|
| | ----- | ----- |
| Retained earnings at beginning of period | \$26,340,036 | \$25,915,024 |
| Net income for the three months ended | 310,272 | 389,284 |
| Cash dividends declared in the period; \$.18 per share in 2007 and 2006 | (173,903) | (173,903) |
| | ----- | ----- |
| Retained earnings at end of period | \$26,476,405 | \$26,130,405 |
| | ===== | ===== |

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.
Condensed Consolidated Statements of Cash Flows
For the Three Months Ended March 31, 2007 and 2006
(Unaudited)

| | 2007 | 2006 |
|--|------------|-------------|
| | ----- | ----- |
| Cash flows from operating activities: | | |
| Net income | \$ 310,272 | \$ 389,284 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Depreciation | 280,583 | 408,177 |
| Net gain on the sale of equipment | (8,020) | -- |
| Deferred income taxes | (29,000) | (44,000) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable, net | (341,937) | (1,671,998) |
| Inventories | (451,183) | 49,788 |
| Other current assets | 119,423 | (15,190) |
| Accounts payable | 342,739 | 301,313 |
| Accrued wages and salaries | 167,722 | 176,700 |
| Accrued profit sharing contribution | (170,756) | (60,000) |
| Other accrued expenses | 20,566 | (37,419) |
| | ----- | ----- |
| Net cash provided by (used in) operating activities | 240,409 | (503,345) |
| | ----- | ----- |

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| | | |
|---|-------------|--------------|
| Cash flows from investing activities: | | |
| Capital expenditures | (3,047) | (44,078) |
| Proceeds from the sale of equipment | 8,020 | -- |
| Proceeds from certificates of deposit | 5,255,000 | 775,000 |
| Purchases of certificates of deposit | (5,230,000) | (3,075,000) |
| | ----- | ----- |
| Net cash provided by (used in) investing activities | 29,973 | (2,344,078) |
| | ----- | ----- |
| Cash flows from financing activities: | | |
| Cash dividends paid | (173,903) | (173,903) |
| | ----- | ----- |
| Net cash used in financing activities | (173,903) | (173,903) |
| | ----- | ----- |
| Net increase (decrease) in cash and cash equivalents | 96,479 | (3,021,326) |
| Cash and cash equivalents at beginning of period | 367,581 | 4,730,837 |
| | ----- | ----- |
| Cash and cash equivalents at end of period | \$ 464,060 | \$ 1,709,511 |
| | ===== | ===== |
| Supplemental schedule of non-cash investing activities: | | |
| Capital expenditures in accounts payable | \$ 156,571 | \$ 18,292 |

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. In the opinion of the Company, the accompanying financial statements contain all adjustments necessary to present fairly the financial position of the Company as of March 31, 2007 (unaudited) and December 31, 2006 (audited) and the results of operations and changes in cash flows for the indicated periods.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

2. The results of operations for the three-month period ended March 31, 2007 are not necessarily indicative of the results to be expected for the year.

3. The Company extends credit on the basis of terms that are customary within our markets to various companies doing business primarily in the automotive industry. The Company has a concentration of credit risk primarily within the automotive industry and in the Midwestern United States.

4. The Company is, from time to time, involved in litigation, including environmental claims and contract disputes, in the normal course of business. While it is not possible at this time to establish the ultimate amount of liability with respect to contingent liabilities, including those related to legal proceedings, management is of the opinion that the aggregate amount of any such liabilities, for which provision has not been made, will not have a material adverse effect on the Company's financial position.

5. The Company adopted the provisions of Financial Accounting Standards Board Interpretation No. 48 "Accounting for Uncertainty in Income Taxes" ("FIN 48"),

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on January 1, 2007. There was no effect on retained earnings related to this adoption. Consistent with FIN 48, the Company classifies interest and penalties related to unrecognized tax benefits as a component of income tax expense.

The Company's federal income tax returns for the 2005 and 2006 tax years are subject to examination by the Internal Revenue Service ("IRS"). While it may be possible that a reduction could occur with respect to the Company's unrecognized tax benefits as an outcome of an IRS examination, management does not anticipate any adjustments that would result in a material change to the results of operations or financial condition of the Company. The 2004 federal income tax return was examined by the IRS and no adjustments were made as a result of the examination.

No statutes have been extended on any of the Company's federal income tax filings. The statute of limitations on the Company's 2005 and 2006 federal income tax returns will expire on September 15, 2009 and 2010, respectively.

The Company's state income tax returns for the 2004 through 2006 tax years remain subject to examination by various state authorities with the latest closing period on October 31, 2010. The Company is currently not under examination by any state authority for income tax purposes and no statutes for state income tax filings have been extended.

6. The Company recorded various charges during 2006 and 2007 related to the closure of its Jefferson, Iowa facility. The facility had been operating below capacity and after the transfer of production activities to Tyrone, Pennsylvania, operations ceased in December 2006. As a result of the closure, the Company recorded plant closing expenses of \$422,934 in the year ended December 31, 2006, and \$18,074 in the quarter ended March 31, 2007.

The following is a summary of liabilities recorded on the accompanying balance sheets as accrued plant closing expenses:

| | Severance and Benefits ----- | Facility Closure Costs ----- | Total ----- |
|------------------------------|------------------------------------|------------------------------------|----------------|
| Balance at December 31, 2006 | \$177,074 | \$ 40,369 | \$217,443 |
| Charge | -- | 18,074 | 18,074 |
| Payments | (36,359) | (58,443) | (94,802) |
| Non-cash reduction | -- | -- | -- |
| | ----- | ----- | ----- |
| Balance at March 31, 2007 | \$140,715 | \$ -- | \$140,715 |
| | ===== | ===== | ===== |

CHICAGO RIVET & MACHINE CO.
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

7. Segment Information--The Company operates in two business segments as determined by its products. The fastener segment includes rivets, cold-formed fasteners and screw machine products. The assembly equipment segment includes automatic rivet setting machines, parts and tools for such machines and the leasing of automatic rivet setting machines. Information by segment is as

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follows:

| | Fastener ----- | Assembly Equipment ----- | Other ----- | Consolidated ----- |
|-------------------------------------|-------------------|--------------------------------|----------------|-----------------------|
| Three Months Ended March 31, 2007: | | | | |
| Net sales and lease revenue | \$8,725,371 | \$1,222,205 | | \$ 9,947,576 |
| Depreciation | 235,898 | 21,069 | 23,616 | 280,583 |
| Segment profit | 726,469 | 235,097 | | 961,566 |
| Selling and administrative expenses | | | (557,651) | (557,651) |
| Plant closing expenses | (18,074) | | | (18,074) |
| Interest income | | | 74,431 | 74,431 |
| Income before income taxes | | | | 460,272 |
| Capital expenditures | 159,618 | -- | | 159,618 |
| Segment assets: | | | | |
| Accounts receivable, net | 5,692,469 | 552,096 | | 6,244,565 |
| Inventories | 4,282,783 | 1,649,709 | | 5,932,492 |
| Property, plant and equipment, net | 7,636,359 | 1,161,345 | 918,591 | 9,716,295 |
| Other assets | | | 6,641,335 | 6,641,335 |
| | | | | 28,534,687 |
| Three Months Ended March 31, 2006: | | | | |
| Net sales and lease revenue | \$9,180,723 | \$1,760,228 | | \$10,940,951 |
| Depreciation | 361,230 | 25,377 | 21,570 | 408,177 |
| Segment profit | 648,135 | 450,772 | | 1,098,907 |
| Selling and administrative expenses | | | (568,587) | (568,587) |
| Interest income | | | 55,964 | 55,964 |
| Loss before income taxes | | | | 586,284 |
| Capital expenditures | 62,370 | -- | | 62,370 |
| Segment assets: | | | | |
| Accounts receivable, net | 6,436,087 | 606,522 | | 7,042,609 |
| Inventories | 4,227,711 | 1,694,196 | | 5,921,907 |
| Property, plant and equipment, net | 7,508,851 | 1,258,247 | 938,603 | 9,705,701 |
| Other assets | | | 5,793,034 | 5,793,034 |
| | | | | 28,463,251 |

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CHICAGO RIVET & MACHINE CO.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Revenues for the first quarter of 2007 were \$9,947,576, a decline of \$993,375, or 9.1%, compared to the first quarter of last year. Reduced demand in the domestic automotive market resulted in lower fastener segment sales, while equipment segment sales weakened further. Despite the lower revenues in the current year, the reduction in certain expenses and continued cost controls allowed us to achieve net income of \$310,272, or \$0.32 per share, compared to

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\$389,284, or \$0.40 per share in 2006.

In the first quarter, fastener segment revenues declined \$455,352, or 5%, from \$9,180,723 in 2006 to \$8,725,371 in 2007. Despite lower sales volume, gross margins within this segment improved by approximately \$12,000 compared with the first quarter of 2006 due to reductions in certain expense items. Depreciation in the current year is \$125,000 lower than last year as certain equipment became fully depreciated in 2006. This favorable change is expected to be present throughout the year. Expediting and rejection expenses declined \$83,000 during the quarter due in part to investments in inspection equipment made since last year. Outside machining declined \$142,000, primarily due to a change in product mix. The transfer of production activities from Jefferson, Iowa to Tyrone, Pennsylvania in 2006 resulted in further improvement as certain expenses were eliminated.

Demand within the assembly equipment segment weakened considerably in the first quarter of 2007, resulting in revenues of only \$1,222,205, a reduction of \$538,023 compared to 2006. While manufacturing costs declined due to the lower level of production activity, the reduction was not sufficient to offset the lower volume, resulting in a \$236,000 decline in gross margin compared to the first quarter of 2006.

Selling and administrative expenses during the first quarter of 2007 were \$101,000 lower than the first quarter of 2006. Payroll and payroll related expenses account for approximately \$45,000 of the decline, due to turnover and headcount reductions since the first quarter of last year. Profit sharing expense has declined \$11,000 due to the lower level of profitability. The remaining net decrease relates to various other expenses.

First quarter 2007 results also include \$18,074 for expenses related to the previously disclosed Jefferson, Iowa plant closing. These expenses relate to preparing the building for sale and the transfer of assets to our Tyrone, Pennsylvania location. Further expenses related to the closing are not expected to be material.

Working capital increased by \$.2 million from the beginning of the year and amounted to \$15.4 million at the end of the first quarter. Accounts receivable balances increased by \$.3 million during the quarter as a result of first quarter 2007 sales being higher than fourth quarter 2006 sales. In support of the higher level of operating activity in the first quarter, compared with the fourth quarter of last year, inventory increased by \$.5 million and accounts payable increased by a like amount. Similarly, the increase in accrued wages and salaries of \$.2 million and the decline in accrued profit sharing of \$.2 million, reflect normal annual changes. The net result of these changes and other cash flow items on cash and certificates of deposit was an increase of \$.1 million, to \$5.8 million, as of March 31, 2007. The Company has a \$1.0 million line of credit, which expires May 31, 2007. This line of credit remains unused. Management believes that current cash, cash equivalents and operating cash flow will provide adequate working capital for the foreseeable future.

The decline in revenues and net income in the first quarter of 2007 is indicative of the lower level of production activity in our primary markets. Fastener segment sales reflect the reduced production in the domestic automotive market as manufacturers adjust their activities due to reduced demand. While weakness in this market continues to be a concern, our fastener segment sales decline is actually less than the decline in domestic automotive production during the first quarter, as we were able to increase sales to certain non-automotive customers. The assembly equipment segment reflects the continuing decline in manufacturing activity overall in the United States. We have adjusted our work schedules in response to changing customer demand and will continue to do so. The decline in assembly equipment activity is significant not only due to the historically greater margins achieved on such sales, but also due to the

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anticipated difficulty in recovering such losses. In the near-

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term, we do not anticipate any significant changes in the markets in which we are active. In response to this difficult environment, we will continue our efforts to increase revenues while also controlling costs.

This discussion contains certain "forward-looking statements" which are inherently subject to risks and uncertainties that may cause actual events to differ materially from those discussed herein. Factors which may cause such differences in events include, those disclosed under "Risk Factors" in our Annual Report on Form 10-K and in the other filings we make with the United States Securities and Exchange Commission. These factors, include among other things: conditions in the domestic automotive industry, upon which we rely for sales revenue, the intense competition in our markets, the concentration of our sales to two major customers, the price and availability of raw materials, labor relations issues, losses related to product liability, warranty and recall claims, costs relating to environmental laws and regulations, and the loss of the services of our key employees. Many of these factors are beyond our ability to control or predict. Readers are cautioned not to place undue reliance on these forward-looking statements. We undertake no obligation to publish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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CHICAGO RIVET & MACHINE CO.

Item 4. Controls and Procedures.

(a) Disclosure Controls and Procedures. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

(b) Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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Item 6. Exhibits.

- 31 Rule 13a-14(a) or 15d-14(a) Certifications
 - 31.1 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - 31.2 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Section 1350 Certifications
 - 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
 - 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHICAGO RIVET & MACHINE CO.
(Registrant)

Date: May 4, 2007

/s/ John A. Morrissey

John A. Morrissey
Chairman of the Board of Directors
and Chief Executive Officer

Date: May 4, 2007

/s/ Michael J. Bourg

Michael J. Bourg
President, Chief Operating
Officer and Treasurer
(Principal Financial Officer)

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CHICAGO RIVET & MACHINE CO.

EXHIBITS

INDEX TO EXHIBITS

Exhibit

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| Number ----- | Page ---- |
|--|--------------|
| 31 Rule 13a-14(a) or 15d-14(a) Certifications | |
| 31.1 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | 15 |
| 31.2 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | 16 |
| 32 Section 1350 Certifications | |
| 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 17 |
| 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | 18 |