

BLUE DOLPHIN ENERGY CO

Form 10-Q

May 23, 2011

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended: March 31, 2011**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 0-15905  
BLUE DOLPHIN ENERGY COMPANY  
(Exact name of registrant as specified in its charter)**

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**73-1268729**  
(I.R.S. Employer  
Identification No.)

**801 Travis Street, Suite 2100, Houston, Texas 77002**

(Address of principal executive offices)

**(713) 568-4725**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock, par value \$0.01 per share (the Common Stock) outstanding as of May 23, 2011: 2,086,746

**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**INDEX TO QUARTERLY REPORT**  
**ON FORM 10-Q**

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES****Condensed Consolidated Balance Sheets**

	March 31, 2011 (unaudited)	December 31, 2010
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 500,864	\$ 625,854
Accounts receivable, net of allowance for doubtful accounts	369,413	598,391
Prepaid expenses and other current assets	238,889	213,071
Loan receivable, net of allowance for loan receivable		
<b>Total current assets</b>	<b>1,109,166</b>	<b>1,437,316</b>
Property and equipment, at cost:		
Oil and gas properties (full-cost method)	2,226,299	2,222,535
Pipelines	4,659,686	4,659,686
Onshore separation and handling facilities	1,919,402	1,919,402
Land	860,275	860,275
Other property and equipment	503,813	503,813
	10,169,475	10,165,711
Less: Accumulated depletion, depreciation and amortization	5,777,438	5,630,730
<b>Total property and equipment, net</b>	<b>4,392,037</b>	<b>4,534,981</b>
Loan receivable, net of allowance for loan receivable		
Other assets	9,463	9,463
<b>Total assets</b>	<b>\$ 5,510,666</b>	<b>\$ 5,981,760</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 485,308	\$ 543,327
Note payable insurance	78,085	124,936
Asset retirement obligations, current portion	191,749	192,470
Accrued expenses and other current liabilities	15,642	2,142
<b>Total current liabilities</b>	<b>770,784</b>	<b>862,875</b>
Long-term liabilities:		
Asset retirement obligations, net of current portion	2,568,471	2,535,386

Total liabilities	3,339,255	3,398,261
Commitments and contingencies		
Stockholders' equity:		
Common stock (\$.01 par value, 100,000,000 shares authorized, 2,086,746 and 2,078,514 shares issued and outstanding at March 31, 2011 and December 31, 2010, respectively)	20,867	20,785
Additional paid-in capital	33,713,178	33,693,260
Accumulated deficit	(31,562,634)	(31,130,546)
Total stockholders' equity	2,171,411	2,583,499
Total liabilities and stockholders' equity	\$ 5,510,666	\$ 5,981,760

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents****BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Condensed Consolidated Statements of Operations (Unaudited)**

	Three Months Ended March 31,	
	2011	2010
Revenue from operations:		
Pipeline operations	\$ 342,630	\$ 429,087
Oil and gas sales	349,704	19,022
Total revenue from operations	692,334	448,109
Cost of operations:		
Pipeline operating expenses	221,334	286,988
Lease operating expenses	258,443	21,188
Depletion, depreciation and amortization	146,708	117,846
General and administrative	473,391	479,222
Stock-based compensation		40,320
Accretion expense	33,086	29,058
Total cost of operations	1,132,962	974,622
Loss from operations	(440,628)	(526,513)
Other income:		
Interest and other income	8,540	759
Loss before income taxes	(432,088)	(525,754)
Income taxes		
Net loss	\$ (432,088)	\$ (525,754)
Loss per common share		
Basic	\$ (0.21)	\$ (0.31)
Diluted	\$ (0.21)	\$ (0.31)
Weighted average number of common shares outstanding		
Basic	2,082,539	1,700,291
Diluted	2,082,539	1,700,291

See accompanying notes to the condensed consolidated financial statements.



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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**

	Three Months Ended March 31,	
	2011	2010
<b>Operating Activities:</b>		
Net loss	\$ (432,088)	\$ (525,754)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depletion, depreciation and amortization	146,708	117,846
Accretion of asset retirement obligations	33,086	29,058
Common stock issued for services	20,000	20,000
Compensation from issuance of stock options		40,320
Changes in operating assets and liabilities:		
Accounts receivable	228,978	(54,762)
Prepaid expenses and other assets	(25,818)	118,620
Abandonment costs incurred	(722)	
Accounts payable, accrued expenses, and other current liabilities	(44,519)	108,404
 Net cash used in operating activities	 (74,375)	 (146,268)
 <b>Investing Activities:</b>		
Exploration and development costs	(3,764)	
 Net cash used in investing activities	 (3,764)	
 <b>Financing Activities:</b>		
Payments on insurance finance note	(46,851)	(93,632)
 Net cash used in financing activities	 (46,851)	 (93,632)
 Net decrease in cash and cash equivalents	 (124,990)	 (239,900)
 Cash and Cash Equivalents at Beginning of Period	 625,854	 1,016,483
 Cash and Cash Equivalents at End of Period	 \$ 500,864	 \$ 776,583

See accompanying notes to the condensed consolidated financial statements.



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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Notes to Condensed Consolidated Financial Statements (Unaudited)**

**March 31, 2011**

**(1) Organization**

**Company Summary**

Blue Dolphin Energy Company (referred to herein, with its predecessors and subsidiaries, as Blue Dolphin, we, us and our ), a Delaware corporation, was formed in 1986 as a holding company and conducts substantially all of its operations through its subsidiaries. Our operating subsidiaries include:

- Blue Dolphin Pipe Line Company, a Delaware corporation;
- Blue Dolphin Petroleum Company, a Delaware corporation;
- Blue Dolphin Exploration Company, a Delaware corporation;
- Blue Dolphin Services Co., a Texas corporation; and
- Petroport, Inc., a Delaware corporation.

**Business Segments**

We are engaged in two lines of business: (i) pipeline transportation services to producers/shippers, and (ii) oil and gas exploration and production. Our pipeline assets are located offshore and onshore in the Texas Gulf Coast area and our leasehold interests in properties are located in the U.S. Gulf of Mexico and the North Sumatra Basin in offshore Indonesia.

**(2) Reverse Stock Split**

In the first quarter of 2010, our Board of Directors (the Board ) approved and authorized, subject to stockholder approval, implementation of a reverse stock split of our Common Stock at a ratio within a range from 1 for 5 (1:5) to 1 for 10 (1:10), at the discretion of the Board, at any time prior to September 1, 2010. The reverse stock split was approved by our stockholders on June 9, 2010. The Board set the reverse stock split ratio at 1 for 7 (1:7) on June 30, 2010. The effective date for the reverse stock split was July 16, 2010. No fractional shares were issued in connection with the reverse stock split. Each holder of Common Stock who would otherwise be entitled to receive a fractional share of Common Stock was, in lieu of such fractional share, paid in cash at fair market value. We paid \$2,604 for the repurchase of fractional shares.

The Board elected not to alter the number of authorized shares or change the par value of the Common Stock, such number of authorized shares remaining at 100,000,000 shares and such par value remaining a \$0.01 per share. Earnings per share, common stock outstanding and weighted average common stock outstanding as referred to in these condensed consolidated financial statements have been restated, where applicable, to give retroactive effect of the reverse stock split.

**(3) Significant Accounting Policies**

**Principles of Consolidation**

We have prepared our condensed consolidated financial statements without audit, in accordance with U.S. generally accepted accounting principles ( GAAP ) as codified by the Financial Accounting Standards Board ( FASB ) in its Accounting Standards Codification ( ASC ), pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). In the opinion of management, such condensed consolidated financial statements reflect all adjustments necessary to present fair condensed consolidated statements of operations, financial position and cash flows. We believe that the disclosures are adequate and the presented information is not misleading. This report has been prepared in accordance with the SEC 's Form 10-Q instructions and therefore, certain information and footnote disclosures normally included in audited financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the SEC 's rules and regulations.

Our accompanying unaudited condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and the notes thereto included in our annual report on Form 10-K for the fiscal year ended December 31, 2010 ( Annual Report ). The results of operations for the three months ended

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

March 31, 2011, are not necessarily indicative of the results of operations to be expected for the year ending December 31, 2011.

**Accounting Estimates**

We have made a number of estimates and assumptions related to the reporting of condensed consolidated assets and liabilities and to the disclosure of contingent assets and liabilities to prepare these unaudited condensed consolidated financial statements in conformity with GAAP. This includes assessing the realization of the note receivable, the estimated useful life of pipeline assets, valuation of stock-based payments and reserve information, which affects the depletion calculation and the full-cost ceiling limitation. While we believe current estimates are reasonable and appropriate, actual results could differ from those estimated.

**Going Concern**

Our condensed consolidated financial statements, which have been prepared in accordance with GAAP, contemplate that we will continue as a going concern. As such, our condensed consolidated financial statements do not contain any adjustments that might result if we were unable to continue as a going concern. We incurred a net loss of \$432,088 for the quarter ended March 31, 2011. At March 31, 2011, we had an accumulated deficit of \$31,562,634, and at December 31, 2010, we had an accumulated deficit of \$31,130,546. We anticipate that we will continue to incur substantial operating losses unless we are able to achieve and sustain profitability.

Our limited revenue and cash flow deficiencies raise substantial doubt as to our ability to continue as a going concern. Existing and anticipated working capital needs, lower than anticipated revenue, increased expenses and/or the inability to recover damages awarded under a partial summary judgment related to a defaulted loan could all affect our ability to continue as a going concern.

The continuation of our business is dependent upon obtaining additional financing. We will seek to raise additional working capital through private placements, sale of existing assets, public offerings, bank financing and/or advances from related parties or shareholder loans, as well as to continue evaluating potential merger and/or acquisition opportunities. There are no assurances that we will be able to raise additional capital through private placement, public offerings and/or bank financing, and this report may make it more difficult to raise such capital. Furthermore, the issuance of additional equity securities could result in a significant dilution in the equity interests of current or future stockholders. Obtaining commercial loans, assuming those loans would be available, will increase liabilities and future cash commitments. We do not currently have any arrangements in place to raise additional capital.

**Allowance for Doubtful Accounts**

Accounts receivable are customer obligations due under normal trade terms. The allowance for doubtful accounts represents our estimate of the amount of probable credit losses existing in our accounts receivable. We have a limited number of customers with individually large amounts due at any given date. Any unanticipated change in any one of these customers' credit worthiness or other matters affecting the collectability of amounts due from such customers could have a material adverse effect on our results of operations in the period in which such changes or events occur. We regularly review all aged accounts receivables for collectability and establish an allowance as necessary for individual customer balances. As of March 31, 2011 and 2010, there was no allowance recorded related to trade accounts receivable.

**Cash and Cash Equivalents**

Cash equivalents include liquid investments with an original maturity of three months or less. We maintain cash and cash equivalent balances at one financial institution that is insured by the Federal Deposit Insurance Corporation (the FDIC). Cash balances are maintained in depository and overnight investment accounts with financial institutions which at times, exceed insured limits. We monitor the financial condition of the financial institutions and have experienced no losses associated with these accounts.

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In October 2008, the FDIC amended its deposit insurance provisions to increase the basic limit amount from \$100,000 to \$250,000 per depositor. The coverage increase, which was intended to be temporary, was to revert back to \$100,000 per depositor limit on December 31, 2009. However, in May 2009, the FDIC extended the coverage date through December 31, 2013. The temporary increase was made permanent in 2010 by the Dodd-Frank Wall Street Reform and Consumer Protection Act.

**Oil and Gas Properties**

We account for our oil and gas properties using the full-cost method of accounting, whereby all costs associated with acquisition, exploration, and development of oil and gas properties, including directly related internal costs, are capitalized on a cost center basis. We use one cost center for domestic properties and one cost center for foreign properties. Amortization of such costs and estimated future development costs are determined using the unit-of-production method. Costs directly associated with the acquisition and evaluation of unproved properties are excluded from the amortization computation until it is determined whether or not proved reserves can be assigned to the properties or impairment has occurred.

**Impairment of Oil and Gas Properties**

We account for our oil and natural gas exploration and development activities using the full cost method of accounting. Under this method of accounting, we are required on a quarterly basis to determine whether the book value of our oil and natural gas properties (excluding unevaluated properties) is less than or equal to the ceiling, based upon the expected after tax present value (discounted at 10%) of the future net cash flows from our proved reserves, calculated using prevailing oil and natural gas prices on the last day of the period, or a subsequent higher price under certain circumstances. Any excess of the net book value of our oil and natural gas properties over the ceiling must be recognized as a non-cash impairment expense. Our ceiling for the three months ended March 31, 2011, was calculated using domestic prices of \$83.54 per barrel of oil and \$4.05 per MMBtu of gas and an international price of \$87.70 per barrel of oil. Our ceiling for the three months ended March 31, 2010, was calculated using domestic prices of \$70.09 per barrel of oil and \$4.02 per MMBtu of gas. As our costs fell below our ceiling limitation at March 31, 2011 and 2010, we did not have an impairment of oil and gas properties in either period.

**Pipelines and Facilities**

Pipelines and facilities are recorded at cost. Depreciation is computed using the straight-line method over estimated useful lives ranging from 10 to 22 years. In accordance with FASB's standards on accounting for the impairment or disposal of long-lived assets, assets are grouped and evaluated for impairment based on the ability to identify separate cash flows generated therefrom. We did not have any impairment of our pipelines and facilities for the three month periods ended March 31, 2011 and 2010.

**Other Property and Equipment**

Depreciation of furniture, fixtures and other equipment is computed using the straight-line method over estimated useful lives ranging from 3 to 10 years.

**Stock-Based Compensation**

Stock-based compensation is recognized in our condensed consolidated financial statements based on the fair value, on the date of grant or modification, of the equity instrument awarded. Stock-based compensation expense is recognized in the condensed consolidated financial statements on a straight-line basis over the vesting period of the entire award.

**Recognition of Oil and Gas Revenue**

Sales from producing wells are recognized on the entitlement method of accounting, which defers recognition of sales when, and to the extent that, deliveries to customers exceed our net revenue interest in production. Similarly,

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**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

when deliveries are below our net revenue interest in production, sales are recorded to reflect the full net revenue interest. Our imbalance liability at March 31, 2011 and 2010 was not material.

**Recognition of Pipeline Transportation Revenue**

Revenue from our pipelines is derived from fee-based contracts and is typically based on transportation fees per unit of volume transported multiplied by the volume delivered. Revenue is recognized when volumes have been physically delivered for the customer through the pipeline.

**(4) Business Segment Information**

Our operations are conducted in two principal business segments: (i) pipeline transportation services and (ii) oil and gas exploration and production. The business segments are managed jointly primarily due to the size of our employee base and the scope of our operations. Management uses earnings before interest expense and income taxes ( EBIT ), a non-GAAP financial measure, to assess the operating results and effectiveness of our business segments, which consist of our consolidated businesses and investments. We believe EBIT is useful to our investors because it allows them to evaluate our operating performance using the same performance measure analyzed internally by management. We define EBIT as net income (loss) adjusted for: (i) items that do not impact our income or loss from continuing operations, such as the impact of accounting changes, (ii) income taxes and (iii) interest expense (or income). We exclude interest expense (or income) and other expenses or income not pertaining to the operations of our segments from this measure so that investors may evaluate our current operating results without regard to our financing methods or capital structure. We understand that EBIT may not be comparable to measurements used by other companies. Additionally, EBIT should be considered in conjunction with net income (loss) and other performance measures such as operating cash flows.

Following is a reconciliation of our EBIT (by business segment) for the three months ended March 31, 2011, and at March 31, 2011:

	Three Months Ended March 31, 2011			
	Segment			
	Pipeline Transportation	Oil and Gas Exploration & Production	Corporate & Other <sup>(1)</sup>	Total
Revenues	\$ 342,630	\$ 349,704	\$	\$ 692,334
Operation cost <sup>(2)</sup>	431,564	444,451	110,239	986,254
Depletion, depreciation and amortization	103,172	42,525	1,011	146,708
EBIT	\$ (192,106)	\$ (137,272)	\$ (111,250)	\$ (440,628)
Capital expenditures	\$	\$ 3,764	\$	\$ 3,764
Identifiable assets <sup>(3)</sup>	\$ 3,805,771	\$ 1,239,619	\$ 465,276	\$ 5,510,666

(1) Includes unallocated general and administrative costs associated with corporate maintenance costs (such as director fees and legal expenses). It also includes as identifiable assets corporate available cash of \$0.5 million.

(2) Allocable general and administrative costs are allocated based on revenue.

- (3) Identifiable assets contain related legal obligations of each segment including cash, accounts receivable and payable and recorded net assets.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

Following is a reconciliation of our EBIT (by business segment) for the three months ended March 31, 2010, and at March 31, 2010:

	Three Months Ended March 31, 2010			Total
	Segment			
	Pipeline Transportation	Oil and Gas Exploration & Production	Corporate & Other <sup>(1)</sup>	
Revenues	\$ 429,087	\$ 19,022	\$	\$ 448,109
Operation cost <sup>(2)</sup>	714,720	39,148	102,908	856,776
Depletion, depreciation and amortization	11,377	105,043	1,426	117,846
<b>EBIT</b>	<b>\$ (297,010)</b>	<b>\$ (125,169)</b>	<b>\$ (104,334)</b>	<b>\$ (526,513)</b>
Capital expenditures	\$	\$	\$	\$
Identifiable assets <sup>(3)</sup>	\$ 4,319,843	\$ 246,587	\$ 633,624	\$ 5,200,054

(1) Includes unallocated general and administrative costs associated with corporate maintenance costs (such as director fees and legal expenses). It also includes as identifiable assets corporate available cash of \$0.8 million.

(2) Allocable general and administrative costs are allocated based on revenue.

(3) Identifiable assets contain related legal obligations of each segment including cash, accounts receivable and payable and recorded net assets.

**(5) Asset Retirement Obligations**

We have asset retirement obligations associated with the future abandonment of our pipelines and related facilities and our offshore oil and gas properties. The following table summarizes our asset retirement obligation transactions during the three months ended March 31, 2011:

Asset retirement obligations as of December 31, 2010	\$ 2,727,856
Liabilities incurred	
Liabilities settled	(722)
Accretion expense	33,086
Asset retirement obligations as of March 31, 2011	2,760,220
Less: current portion of asset retirement obligations	191,749
Asset retirement obligations long-term balance as of March 31, 2011	\$ 2,568,471

**(6) Earnings Per Share**

We apply the provisions of FASB's guidance on earnings per share. The guidance requires the presentation of basic earnings per share (EPS) which excludes dilution and is computed by dividing net income (loss) available to common stockholders by the weighted-average number of shares of common stock outstanding for the period. The guidance requires dual presentation of basic EPS and diluted EPS on the face of the condensed consolidated statement of operations and requires a reconciliation of the numerators and denominators of basic EPS and diluted EPS. Diluted EPS is computed by dividing net income (loss) available to common shareholders by the diluted weighted average number of common shares outstanding, which includes the potential dilution that could occur if securities or other contracts to issue common stock were converted to common stock that then shared in the earnings of the entity.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

Employee stock options and stock warrants outstanding were not included in the computation of diluted earnings per share for the quarters ended March 31, 2011 and 2010, because their assumed exercise and conversion would have an anti-dilutive effect on the computation of diluted loss per share.

The following table provides reconciliation between basic and diluted loss per share:

	Basic and Diluted	Three Months Ended March 31,	
		2011	2010
Net loss		\$ (432,088)	\$ (525,754)
Weighted average number of shares of common stock outstanding and potential dilutive shares of common stock <sup>(1)</sup>		2,082,539	1,700,291
Per share amount <sup>(1)</sup>		\$ (0.21)	\$ (0.31)

<sup>(1)</sup> Earnings per share, common stock outstanding and weighted average common stock outstanding have been restated, where applicable, to give retroactive effect for our reverse stock split effective July 16, 2010. (Refer to Note 3 to these condensed consolidated financial statements for additional information.)

**(7) Stock Options**

We adopted the 2000 Stock Incentive Plan effective April 14, 2000, following approval by our stockholders. An amendment to the plan was approved by our stockholders in 2007. Under the plan, as amended (the 2000 Plan), we are able to make awards of stock-based compensation. The total number of shares of common stock reserved for grants of incentive stock options (ISOs) and other stock-based awards under the 2000 Plan is 1,200,000 shares. As of March 31, 2011, we had 1,107,564 shares of common stock remaining available for future grants. Options granted under the 2000 Plan have contractual terms from six to ten years. The exercise price of ISOs cannot be less than 100% of the fair market value of a share of our common stock determined on the grant date. Although the 2000 Plan provides for the granting of other incentive awards, only ISOs and non-statutory stock options have been issued under the 2000 Plan. The 2000 Plan is administered by the Compensation Committee of the Board.

Pursuant to FASB guidance on accounting for stock based compensation, we estimate the fair value of stock options granted on the date of grant using the Black-Scholes-Merton option-pricing model. There were no stock options granted in the three months ended March 31, 2011, and the year ended December 31, 2010.

Expected volatility used in the model is based on the historical volatility of our common stock and is weighted 50% for the historical volatility over a past period equal to the expected term and 50% for the historical volatility over the past two years prior to the grant date. This weighting method was chosen to account for the significant changes in our financial condition beginning approximately three years ago. These changes include changes in our working capital, changes in pipeline throughput and a reduction and ultimate elimination of our outstanding debt.

The expected term of options granted used in the model represents the period of time that options granted are expected to be outstanding. The method used to estimate the expected term is the simplified method as allowed under the provisions of the SEC's Staff Accounting Bulletin No. 107. This number is calculated by taking the average of the sum of the vesting period and the original contract term. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the date of the grant. As we have not declared dividends on common stock since we became a public company, no dividend yield was used. No forfeiture rate was assumed due to the lack of forfeiture history for this type of award. Actual value realized, if any, is dependent on the future performance of our common stock and overall stock market conditions. There is no





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**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

assurance that the value realized by an optionee will be at or near the value estimated by the Black-Scholes-Merton option-pricing model.

At March 31, 2011, there were a total of 30,390 shares of common stock reserved for issuance upon exercise of outstanding options under the 2000 Plan. A summary of the status of stock options granted to key employees, officers and directors, for the purchase of shares of common stock for the periods indicated, is as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
Options outstanding at December 31, 2010	30,390	\$ 13.29		
Options granted		\$		
Options exercised		\$		
Options expired or cancelled		\$		
Options outstanding at March 31, 2011	30,390	\$ 13.29	2.5	\$43,926
Options exercisable at March 31, 2011	30,390	\$ 13.29	2.5	\$43,926

The following table summarizes additional information about stock options outstanding at March 31, 2011:

Range of Exercise Prices	Number Outstanding	Options Outstanding		Options Exercisable	
		Contractual Life (Years)	Weighted Average Remaining	Number Exercisable	Weighted Average Exercise Price
\$2.45 to \$5.60	10,118	2.1	\$ 3.06	10,118	\$ 3.06
\$10.85 to \$13.30	3,346	0.9	\$ 11.95	3,346	\$11.95
\$19.67	16,926	3.2	\$ 19.67	16,926	\$19.67
	30,390			30,390	

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 31, 2011**

The following summarizes the net change in non-vested stock options for the periods shown:

	Shares	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2010		\$
Granted		\$
Canceled or expired		\$
Vested		\$
Non-vested at March 31, 2011		\$

We recognized no compensation expense for vested stock options for the three months ended March 31, 2011 compared to \$40,320 for the three months ended March 31, 2010. As of March 31, 2011, there was no unrecognized compensation cost related to non-vested stock options granted under the 2000 Plan.

For the three months ended March 31, 2011, we recognized \$20,000 of expense related to the issuance of restricted common stock to our independent directors at fair value.

**(8) Loan Receivable**

We recorded an allowance for doubtful loan receivable of \$1.5 million at December 31, 2009. The loan receivable is associated with a \$2.0 million loan, net of credited and recovered amounts (the "Loan"), made to Lazarus Louisiana Refinery II, LLC ("LLRII" or the "Borrower") on July 31, 2009 and due on January 31, 2010. As of March 31, 2011, we continued to maintain an allowance for the uncollected balance of the Loan.

In the second quarter of 2010, we began foreclosure proceedings in Louisiana against the collateral, as well as legal proceedings in Texas against the guaranty, that secured the Loan. As a result of a foreclosure auction in Louisiana, we acquired a salt water disposal well in the third quarter of 2010. Based on the asset's appraised value, we recovered \$201,000 of the allowance for doubtful loan receivable. Under the legal proceedings in Texas, we were granted a partial summary judgment on liability under the promissory note and guaranty in favor of Blue Dolphin. However, the court deferred a ruling on the damages and attorney's fees to be awarded. On March 28, 2011, our motion for entry of the partial summary judgment was heard before the court. The court entered the partial summary judgment in the amount of \$1.7 million in favor of Blue Dolphin and against Lazarus Energy Holdings ("LEH") and LLRII on the promissory note and guaranty. The only claim that remains pending is the counter-claim alleging breach of contract under the confidentiality agreement.

**(9) Commitments and Contingencies**

We are involved in various claims and legal actions arising in the ordinary course of business. In our opinion, the ultimate disposition of these matters will not have a material effect on our condensed consolidated financial position, results of operations or cash flows.

**(10) Subsequent Events**

We have evaluated all subsequent events through the issuance date of our condensed consolidated financial statements as of and for the three month period ended March 31, 2011, and during this subsequent period no material subsequent events occurred that would require recognition or disclosure in these condensed consolidated financial statements, other than those disclosed elsewhere in the report.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Cautionary Statements**

*Forward Looking Statements. Certain of the statements included in this quarterly report on Form 10-Q, including those regarding future financial performance or results or that are not historical facts, are forward-looking statements as that term is defined in Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. The words expect, plan, believe, anticipate, project, estimate, and similar expressions are intended to identify forward-looking statements. Blue Dolphin (referred to herein, with its predecessors and subsidiaries, as Blue Dolphin, we, us and our ) cautions readers that these statements are not guarantees of future performance or results and such statements involve risks and uncertainties that may cause actual results and outcomes to differ materially from those indicated in forward-looking statements. Some of the important factors, risks and uncertainties that could cause actual results to vary from forward-looking statements include:*

*ability to continue as a going concern;*  
*collectability of a \$2.0 million loan receivable, net of credited and recovered amounts;*  
*ability to complete a combination with one or more target businesses;*  
*ability to secure additional working capital to fund operations;*  
*ability to monetize our pipeline assets;*  
*ability to improve pipeline utilization levels;*  
*performance of third party operators for properties where we have an interest;*  
*production from oil and gas properties that we have interests in;*  
*volatility of oil and gas prices;*  
*uncertainties in the estimation of proved reserves, in the projection of future rates of production, the timing of development expenditures and the amount and timing of property abandonment;*  
*costly changes in environmental and other government regulations for which we are subject;*  
*adverse changes in the global financial markets; and*  
*potential delisting of our Common Stock by NASDAQ due to non-compliance with NASDAQ listing requirements.*

*Additional factors that could cause actual results to differ materially from those indicated in the forward-looking statements are discussed in Item 1A Risk Factors in our Annual Report, as filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date hereof. We undertake no duty to update these forward-looking statements. Readers are urged to carefully review and consider the various disclosures made by us which attempt to advise interested parties of the additional factors which may affect our business, including the disclosures made under the caption Management's Discussion and Analysis of Financial Condition and Results of Operations in this report.*

**Executive Summary**

We are engaged in two lines of business: (i) pipeline transportation services to producer/shippers, and (ii) oil and gas exploration and production.

Pipeline Operations. We market our gathering and transportation services to producers/shippers operating in the vicinity of our pipelines, which are located offshore and onshore in the Texas Gulf Coast area. We charge producer/shippers various fees for: (i) transportation of their condensate and natural gas offshore to our onshore facilities, (ii) separation, dehydration and storage of their condensate and natural gas at our onshore facilities and (iii) the subsequent sale of their condensate through our barge-loading terminal and/or their natural gas through our chemical plant complex and intrastate pipeline system tie-in. All of our pipeline assets are held in and the operations conducted by Blue Dolphin Pipe Line Company. Unless otherwise stated herein, all gas liquid volumes transported are attributable to production from third party producers/shippers.

**Table of Contents****BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

Pipeline Assets. The following provides a summary of our pipeline segments:

Pipeline Segment	Market	Ownership	Miles of Pipeline	Capacity (MMcf/d)	Storage (Bbls)
BDPS	Gulf of Mexico	83.3%	38	180	85,000
GA 350	Gulf of Mexico	83.3%	13	65	
Omega	Mexico	83.3%	18	110	

Blue Dolphin Pipeline System ( BDPS ) The BDPS includes the Blue Dolphin Pipeline, an offshore platform, the Buccaneer Pipeline, onshore facilities for oil and gas separation and dehydration, 85,000 Bbls of above-ground tankage for storage of crude oil and condensate, a barge loading terminal on the Intracoastal Waterway and 360 acres of land in Brazoria County, Texas where the Blue Dolphin Pipeline comes ashore and where the BDPS onshore facilities, pipeline easements and rights-of-way are located. The BDPS gathers and transports oil and gas from various offshore fields in the Galveston Area of the U.S. Gulf of Mexico to our onshore facilities located in Freeport, Texas. After processing, the gas is transported to an end user and a major intrastate pipeline system with further downstream tie-ins to other intrastate and interstate pipeline systems and end users. The Blue Dolphin Pipeline, which is a component of the BDPS, consists of two segments:

- (i) offshore segment, which transports both oil and gas and is comprised of approximately 34 miles of 20-inch pipeline originating at an offshore platform in Galveston Area Block 288 and running to shore; the offshore segment also includes the platform in Galveston Area Block 288 and 5 field gathering lines totaling approximately 27 miles connected to the main 20-inch line; an additional 2 miles of 20-inch pipeline onshore connects the offshore segment to the onshore facility at Freeport, Texas; and
- (ii) onshore segment, which includes approximately 2 miles of 16-inch pipeline for transportation of gas from the onshore facility to a sales point at a chemical plant complex and intrastate pipeline system tie-in in Freeport, Texas; the Buccaneer Pipeline, an approximate 2 mile, 8-inch liquids pipeline, transports crude oil and condensate from the onshore facility storage tanks to our barge-loading terminal on the Intracoastal Waterway near Freeport, Texas for sale to third parties.

The BDPS spans approximately 38 miles from Galveston Area Block 288 offshore to our onshore facilities and the Dow Chemical Plant Complex in Freeport, Texas. We own an 83% undivided interest in the BDPS. The BDPS has an aggregate capacity of approximately 180 MMcf of gas and 7,000 Bbls of crude oil and condensate per day. The BDPS is currently transporting an aggregate of approximately 6 MMcf of gas per day from 7 shippers, which represents 3% of throughput capacity.

Galveston Area Block 350 Pipeline (the GA 350 Pipeline) The GA 350 Pipeline is an 8-inch, 13 mile offshore pipeline extending from Galveston Area Block 350 to an interconnect with a transmission pipeline in Galveston Area Block 391 located approximately 14 miles south of the Blue Dolphin Pipeline. Current system capacity on the GA 350 Pipeline is 65 MMcf of gas per day. We own an 83% undivided interest in the GA 350 Pipeline. The GA 350 Pipeline is currently transporting an aggregate of approximately 16 MMcf of gas per day from 5 shippers, which represents 25% of throughput capacity.

Omega Pipeline The Omega Pipeline originates in the High Island Area, East Addition Block A-173 and extends to West Cameron Block 342, where it was previously connected to the High Island Offshore System. We own an 83% undivided interest in the Omega Pipeline. The Omega Pipeline is currently inactive. Reactivation of the Omega Pipeline is dependent upon future drilling activity in the vicinity and successfully attracting producer/shippers to the system.

**Table of Contents****BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Exploration and Production.** Our oil and gas exploration and production activities include leasehold interests in properties located in the U.S. Gulf of Mexico and the North Sumatra Basin in offshore Indonesia. Our leasehold interests, which are held in and the operations conducted by Blue Dolphin Petroleum Company, are subject to royalty and overriding royalty interests. We evaluate and manage oil and gas properties by considering geography, reserve life and hydrocarbon mix based on seismic and other data.

**Exploration and Production Assets.** The following provides a summary of our oil and gas properties:

Field	Operator	Approximate Working / Royalty Interest
Indonesia:		
North Sumatra Basin-Langsa Field	Blue Sky Langsa, Ltd.	7.0%
U.S. Gulf of Mexico:		
High Island Block 115	Rooster Petroleum, LLC	2.5%
Galveston Area Block 321	Maritech Resources, Inc.	0.5%
High Island Block 37	Hilcorp Energy Company	2.8%

**North Sumatra Basin-Langsa Field** Located in offshore Indonesia, the North Sumatra Basin-Langsa Field covers approximately 77 square kilometers and contains two oil fields in waters less than 325 feet deep. Four wells have been completed in the Malacca Formation – one active, the H-4 Well, and three inactive. Production is gathered via a floating production storage and offloading (FPSO) vessel operated by Mitsui Ocean Development & Engineering Co., Ltd. We own a 7.0% working interest in the oil field. The H-4 Well is currently producing approximately 410 barrels of oil per day.

**High Island Block 115** High Island Block 115 is located approximately 30 miles southeast of Bolivar Peninsula in an average water depth of approximately 38 feet. The block contains one active well, the B-1 ST2 Well. We own a 2.5% working interest in a single production zone in the well. The lease is operated by Rooster Petroleum, LLC. The B-1 ST2 Well is currently producing approximately 3.9 MMcf of gas per day.

**Galveston Area Block 321** Galveston Area Block 321 is located approximately 32 miles southeast of Galveston in an average water depth of approximately 66 feet. The block contains one active well, the A-4 Well. We own a 0.5% overriding royalty interest in the well. The lease is operated by Maritech Resources. The A-4 Well is currently producing approximately 2.6 MMcf of gas per day and 150 barrels of oil per day.

**High Island Block 37** High Island Block 37 is located approximately 15 miles south of Sabine Pass in an average water depth of approximately 36 feet. The block contains one active well, the A-2 Well, and one inactive well, the B-1 Well. We own an approximate 2.8% working interest in this lease that covers 5,760 acres. The lease is operated by Hilcorp Energy Company. The A-2 Well is currently producing approximately 0.7 MMcf of gas per day.

We are primarily dependent on revenue from our pipeline systems and our working interests in leasehold properties. We may not be able to continue our operations unless we can: (i) generate sufficient funds from our operations, (ii) increase pipeline utilization, (iii) offset declining production revenue with revenue from interests in new oil and gas properties, increased throughput from new or existing shippers/producers or acquire other revenue generating assets at an acceptable cost; (iv) monetize our pipeline assets or (v) obtain financing from other sources, we may not be able to continue our operations.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Results of Operations**

For the three months ended March 31, 2011 (the current quarter), we reported a net loss of \$432,088 compared to a net loss of \$525,754 for the three months ended March 31, 2010 (the previous quarter).

**Three Months Ended March 31, 2011 Compared to Three Months Ended March 31, 2010**

**Revenue from Pipeline Operations.** Revenue from pipeline operations decreased by \$86,457, or 20%, in the current quarter to \$342,630 primarily due to a decrease in gas volumes transported. Revenue from the BDPS in the current quarter decreased to approximately \$281,000 compared to approximately \$356,000 in the previous quarter. Daily gas volumes transported on the BDPS averaged 8 MMcf of gas per day in the current quarter compared to 13 MMcf of gas per day in the previous quarter. Revenue on the GA 350 Pipeline decreased to approximately \$62,000 in the current quarter compared to approximately \$73,000 in the previous quarter. Daily gas volumes transported on the GA 350 Pipeline averaged 13 MMcf of gas per day in the current quarter compared to 15 MMcf of gas per day in the previous quarter.

**Revenue from Oil and Gas Sales.** Revenue from oil and gas sales increased by \$330,682 to \$349,704 in the current quarter primarily due to the addition of production from the North Sumatra Basin-Langsa Field.

Our average realized gas price per Mcf in the current quarter was \$3.85 compared to \$4.05 in the previous quarter. The sales mix by product was 88% oil and 12% gas. Our average realized price per barrel of oil was \$105.33 in the current quarter compared to \$78.57 in the previous quarter. Revenue breakdown for the current quarter by field was approximately \$4,000 for Galveston Area Block 321, \$28,300 for High Island Block 115, \$6,400 for High Island Block 37 and \$311,000 for the North Sumatra Basin-Langsa Field.

**Pipeline Operating Expenses.** Pipeline operating expenses in the current quarter decreased by \$65,654, or 23%, to \$221,334 primarily due to decreases in insurance expense and chemical expense. The decreases were partially offset by an increase in consulting fees.

**Lease Operating Expenses.** Lease operating expenses increased in the current quarter by \$237,255 to \$258,443, primarily due to the addition of expenses from the North Sumatra Basin-Langsa Field. Lease operating costs associated with the North Sumatra Basin-Langsa Field totaled approximately \$238,000 for the current quarter.

**Depletion, Depreciation and Amortization.** Depletion, depreciation and amortization increased \$28,862, or 25%, to \$146,708 in the current quarter primarily due to the July 2010 acquisition of the North Sumatra Basin-Langsa Field, with associated depletion of approximately \$12,400.

**General and Administrative Expenses and Stock Based Compensation.** General and administrative expenses and stock based compensation expenses decreased by \$46,151, or 9%, to \$473,391 in the current quarter primarily due to decreases in officer salaries, audit expense and consulting fees. These decreases were partially offset by an increase in franchise tax expense.

**Liquidity and Capital Resources**

**Sources and Uses of Cash.** Our primary source of cash is cash flow from operations and cash on hand. During the current quarter, we had negative cash flow from operations of approximately \$74,000, primarily as a result of low utilization of our pipeline systems. Our available cash resources decreased from \$625,854 at December 31, 2010, to \$500,864 at March 31, 2011.

We do not enter into any hedges or any type of derivatives to offset changes in commodity prices. We also do not have any outstanding debt or a credit facility with a bank or institution that may restrict us from issuing debt or common stock.

Over the past three years, our cash flows from operations were not sufficient to fund our working capital requirements. As a result, we have used a portion of our cash reserves to fund our working capital requirements that were not funded from operations.

**Table of Contents****BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

	For the Three Months Ended March	
	2011	2010
Cash flow from operations		
Loss from operations	\$ (232,294)	\$ (318,530)
Change in current assets and liabilities	157,919	172,262
Total cash flow from operations	(74,375)	(146,268)
Cash outflows		
Payments on note payable	(46,851)	(93,632)
Capital expenditures	(3,764)	
Total cash outflows	(50,615)	(93,632)
Total change in cash	\$ (124,990)	\$ (239,900)

**Going Concern.** As described in Note (3) Significant Accounting Policies to the Notes to Condensed Consolidated Financial Statements included in this report, there is substantial doubt about our ability to continue as a going concern. We incurred a net loss of \$432,088 and \$1,022,895 for the three month period ended March 31, 2011 and the year ended December 31, 2010, respectively. We had an accumulated deficit of \$31,562,634 and \$31,130,546 as of March 31, 2011 and December 31, 2010, respectively. We anticipate that we will continue to incur substantial operating losses unless we are able to achieve and sustain profitability.

Our limited revenue and cash flow deficiencies raise substantial doubt as to our ability to continue as a going concern. Existing and anticipated working capital needs, lower than anticipated revenue, increased expenses and/or the inability to recover damages awarded under a partial summary judgment related to a defaulted loan could all affect our ability to continue as a going concern.

The continuation of our business is dependent upon obtaining additional financing. We will seek to raise additional working capital through private placements, sale of existing assets, public offerings, bank financing and/or advances from related parties or shareholder loans, as well as to continue evaluating potential merger and/or acquisition opportunities. There are no assurances that we will be able to raise additional capital through private placement, public offerings and/or bank financing, and this report may make it more difficult to raise such capital. Furthermore, the issuance of additional equity securities could result in a significant dilution in the equity interests of current or future stockholders. Obtaining commercial loans, assuming those loans would be available, will increase liabilities and future cash commitments. We do not currently have any agreements in place to raise any additional capital.

**Item 3. Quantitative and Qualitative Disclosure About Market Risk**

Not Applicable.

**Item 4. Controls and Procedures****Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Principal Financial and Accounting Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon this evaluation, as of March 31, 2011, our Chief Executive Officer and Principal Financial and Accounting Officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act, are recorded, processed, summarized and reported within the time periods specified in the



SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Principal Financial and Accounting Officer, as appropriate to allow timely decisions regarding required disclosure.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Changes in Internal Controls over Financial Reporting**

There have been no changes in our internal controls over financial reporting during the period covered by this report that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

From time to time we are subject to various lawsuits, claims and administrative proceedings that arise out of the normal course of business. At present, we are involved in a lawsuit against LEH to foreclose on the guaranty securing a \$2.0 million loan (the Guaranty), net of credited and recovered amounts (the Loan), that we made to LLRII. *Blue Dolphin v. LEH (State of Texas)*. On May 26, 2010, we filed a petition in the 129<sup>th</sup> Judicial District, in the District Court of Harris County, State of Texas (the Court) alleging breach of contract and asserting our right to the unpaid principal balance and all accrued interest due and payable under the Loan. Although LEH filed a counter-claim alleging usurious interest based on a \$500,000 consulting agreement made between the parties, in September 2010 we exercised our right to cure the alleged usury without having to admit guilt based on a statutory provision. In so doing, the Borrower was credited \$500,000 against the outstanding principal balance, and the matter proceeded without undue delay. In response, LEH filed an amended counter-claim further alleging breach of contract under the confidentiality agreement between the parties. By order dated February 7, 2011, the Court granted a partial summary judgment on liability under the promissory note and Guaranty in favor of Blue Dolphin and against LEH and LLRII. The Court, however, deferred a ruling on the damages and attorney's fees to be awarded. Although the parties reached an agreement regarding the amount of attorneys' fees to be awarded, and the defendants do not dispute the calculation of damages sought by Blue Dolphin, the defendants continue to contest Blue Dolphin's entitlement to summary judgment. On February 25, 2011, we filed a motion for entry of the partial summary judgment. On March 28, 2011, our motion for entry of the partial summary judgment was heard before the Court. The Court entered the partial summary judgment in the amount of \$1.7 million in favor of Blue Dolphin and against LEH and the Borrower on the promissory note and Guaranty. The only claim that remains pending is the counter-claim alleging breach of contract under the confidentiality agreement.

We believe that the resolution of our current pending matter will not have a material adverse effect on our business, consolidated financial position, results of operations or cash flow.

See disclosures in: (i) our Annual Report, as well as (ii) Note (8) Loan Receivable and Note (9) Commitments and Contingencies in the Notes to Condensed Consolidated Financial Statements included in this report.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in our Annual Report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

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**BLUE DOLPHIN ENERGY COMPANY & SUBSIDIARIES**

**Item 4. (Removed and Reserved)**

Not applicable.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

(a) Exhibits:

The following exhibits are filed herewith:

- 31.1 Ivar Siem Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 T. Scott Howard Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Ivar Siem Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 T. Scott Howard Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: **BLUE DOLPHIN ENERGY  
COMPANY**

May 23, 2011

/s/ IVAR SIEM  
Ivar Siem  
Chairman, Chief Executive Officer,  
President, Assistant Treasurer and  
Secretary

May 23, 2011

/s/ T. SCOTT HOWARD  
T. Scott Howard  
Treasurer and Assistant Secretary  
(Principal Financial and Accounting  
Officer)