BROOKS AUTOMATION INC Form 10-Q May 09, 2013 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended: March 31, 2013 OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_ Commission File Number 0-25434

BROOKS AUTOMATION, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 15 Elizabeth Drive Chelmsford, Massachusetts (Address of principal executive offices) 04-3040660 (I.R.S. Employer Identification No.)

01824 (Zip Code)

Registrant's telephone number, including area code: (978) 262-2400

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer

••

Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date, April 26, 2013: common stock, \$0.01 par value and 66,490,810 shares outstanding.

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PART I. FINANCIAL INFORMATION Item 1. Consolidated Financial Statements BROOKS AUTOMATION, INC. CONSOLIDATED BALANCE SHEETS (unaudited) (In thousands, except share and per share data)

(in thousands, except share and per share data)	March 31, 2013	September 30, 2012
Assets		
Current assets		
Cash and cash equivalents	\$60,121	\$ 54,639
Restricted cash		763
Marketable securities	46,242	85,646
Accounts receivable, net	73,545	78,855
Inventories	96,601	102,985
Deferred tax assets	18,460	15,531
Prepaid expenses and other current assets	11,773	9,070
Total current assets	306,742	347,489
Property, plant and equipment, net	58,874	64,478
Long-term marketable securities	39,211	59,946
Long-term deferred tax assets	99,551	104,626
Goodwill	114,893	88,440
Intangible assets, net	64,576	39,400
Equity investment in joint ventures	28,425	31,428
Other assets	9,490	6,153
Total assets	\$721,762	\$ 741,960
Liabilities and equity	1	, , , , , , , , , , , , , , , , , , ,
Current liabilities		
Accounts payable	\$28,658	\$ 28,988
Deferred revenue	13,613	9,986
Accrued warranty and retrofit costs	7,725	7,329
Accrued compensation and benefits	12,409	14,118
Accrued restructuring costs	2,580	2,098
Accrued income taxes payable	390	1,699
Accrued expenses and other current liabilities	16,138	16,973
Total current liabilities	81,513	81,191
Income taxes payable	7,945	6,356
Long-term pension liability	1,411	1,688
Other long-term liabilities	3,618	3,424
Total liabilities	94,487	92,659
Contingencies (Note 17)	21,107	,,
Equity		
Preferred stock, \$0.01 par value, 1,000,000 shares authorized, no shares issued or		
outstanding		
Common stock, \$0.01 par value, 125,000,000 shares authorized, 79,952,679 shares		
issued and 66,490,810 shares outstanding at March 31, 2013, 79,790,557 shares issued	799	798
and 66,328,688 shares outstanding at September 30, 2012	177	170
Additional paid-in capital	1,822,102	1,817,706
	1,022,102	1,017,700

Accumulated other comprehensive income Treasury stock at cost, 13,461,869 shares Accumulated deficit Total Brooks Automation, Inc. stockholders' equity Noncontrolling interest in subsidiaries Total equity Total liabilities and equity	17,512 (200,956)) (1,012,861) 626,596 679 627,275 \$721,762	23,642 (200,956 (992,524 648,666 635 649,301 \$ 741,060	) )
Total liabilities and equity	\$721,762	\$ 741,960	

The accompanying notes are an integral part of these unaudited consolidated financial statements. 3

#### BROOKS AUTOMATION, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

(In thousands, except per share data)

	Three months ende March 31,	Six months end March 31,	ed		
	2013	2012		2013	2012
Revenues					
Product	\$95,493	\$117,621		\$172,816	\$214,719
Services	21,126	21,716		41,828	44,846
Total revenues	116,619	139,337		214,644	259,565
Cost of revenues					
Product	64,154	75,443		118,635	139,732
Services	15,853	15,612		30,239	31,194
Total cost of revenues	80,007	91,055		148,874	170,926
Gross profit	36,612	48,282		65,770	88,639
Operating expenses					
Research and development	12,030	12,529		23,548	
2nd Quarter	\$ 8.05	5 \$	5.18		
1st Quarter	\$ 5.85	5 \$	3.60		
2009					
4th Quarter	\$ 4.56	5 \$	2.56		
3rd Quarter	\$ 3.51	l \$	2.22		
2nd Quarter	\$ 3.47	7 \$	2.22		
1st Quarter	\$ 4.68	3 \$	2.30		

As of February 1, 2011, we had 1,822 stockholders of record as determined by our transfer agent.

During 2008, our Board of Directors approved a plan authorizing our repurchase of up to \$25 million of outstanding common stock, of which \$9.9 million remains available. No repurchases were made under this plan during 2009 or 2010. During 2010 and 2009 we repurchased \$0.2 million and \$0.3 million of shares surrendered in lieu of taxes under vesting of restricted stock awards, respectively. Our Board of Directors currently intends to retain earnings for use in our business. We have not paid any dividends during the two recent fiscal years or any subsequent interim period, and we do not intend to pay any cash dividends in the foreseeable future. In addition, our credit facilities contain covenants which limit the payment of dividends on our common stock.

The following table details our repurchases of shares of our common stock for the three months ended December 31, 2010:

			Maximum Approximate
		<b>Total Number of</b>	Dollar
		Shares Purchased	Value of Shares that May
		as Part	Yet
<b>Total Number</b>	Average	of Publicly	
of	Price	Announced	be Purchased Under
	per Share	Plans or Programs	Plans or Programs

	Shares Purchased		
October 1 31, 2010 November 1 30, 2010 December 1 31, 2010	\$	\$ \$ \$	9.9 million 9.9 million 9.9 million
Total	\$		
	12	2	

#### **Performance Graph**

The following graph reflects a comparison of the cumulative total stockholder return of our common stock from January 1, 2006 through December 31, 2010, with the New York Stock Exchange Market Value Index, a broad equity market index, and the Hemscott Oil & Gas Equipment/Services Index, an industry group index. The graph assumes the investment of \$100 on January 1, 2006 in our common stock and each index and the reinvestment of all dividends, if any. This information shall be deemed furnished not filed, in this Form 10-K, and shall not be deemed incorporated by reference into any filing under the Securities Exchange Act of 1933, or the Securities Act of 1934, except to the extent we specifically incorporate it by reference.

## ITEM 6. Selected Financial Data

The selected consolidated historical financial data presented below for the five years ended December 31, 2010 is derived from our consolidated financial statements and is not necessarily indicative of results to be expected in the future.

The following data should be read in conjunction with the consolidated financial statements and notes thereto and with Management s Discussion and Analysis of Financial Condition and Results of Operations in Items 7 and 8 below.

	2010	As of and for the Year Ended December 31, 2009 2008 2007 (In thousands, except share data)				2006	
<b>Consolidated Statements of</b> <b>Operations:</b> Revenues	\$ 715,954	\$	490,275	\$	858,350	\$ 671,207	\$ 642,317
Operating income (loss)	78,004		(15,325)		71,496	66,403	3,468
Interest expense	10,267		9,334		10,881	20,251	19,546
Income (loss) from continuing operations Loss from discontinued operations, net of	\$ 41,626	\$	(20,573)	\$	39,300	\$ 31,763	\$ (12,306)
tax Loss from disposal of discontinued					(842)	(3,488)	(19,975)
operations, net of taxes						(1,613)	
Net income (loss)	\$ 41,626	\$	(20,573)	\$	38,458	\$ 26,662	\$ (32,281)
Net income (loss) per common share (basic):							
Income (loss) from continuing operations	\$ 0.47	\$	(0.23)	\$	0.44	\$ 0.35	\$ (0.14)
Net income (loss) per common share	\$ 0.47	\$	(0.23)	\$	0.43	\$ 0.30	\$ (0.36)
Net income (loss) per common share (diluted):							
Income (loss) from continuing operations	\$ 0.46	\$	(0.23)	\$	0.44	\$ 0.35	\$ (0.14)
Net income (loss) per common share	\$ 0.46	\$	(0.23)	\$	0.43	\$ 0.29	\$ (0.36)
Consolidated Balance Sheet Data:							
Working capital	\$ 329,371	\$	163,110	\$	253,136	\$ 214,890	\$ 215,364
Total assets	737,342		585,114		713,679	643,493	629,449
Foreign bank lines of credit	1,458		6,901		11,302	7,297	10,938
Current maturities of long-term debt	148		10,319		10,391	11,565	4,058
Long-term debt, less current portion	172,987		105,810		166,461	158,616	198,047
Stockholders equity	417,347		368,022		377,882	360,664	323,143

<b>Consolidated Cash Flow Data:</b> Net cash provided by operations Net cash used in investing activities	\$ 31,476\$ 88,819(10,549)(17,144)		\$ 28,687 (23,168)	\$ 68,171 (40,292)	\$ 26,600 (30,298)	
Net cash provided (used in) by financing activities	50,621		(66,265)	(2,062)	(35,649)	8,573
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#### ITEM 7. Management s Discussion and Analysis of Financial Condition and Results of Operation

The following discussion of our financial condition, results of operations, liquidity and capital resources should be read together with our Consolidated Financial Statements and Notes to Consolidated Financial Statements included in Item 8 of this Annual Report.

#### Overview

We are a diversified oil and gas industry supplier, and have three reportable segments: Fluids Systems and Engineering, Mats and Integrated Services, and Environmental Services. We provide these products and services principally to the oil and gas exploration ( E&P ) industry domestically in the U.S. Gulf Coast, West Texas, Oklahoma, East Texas, North Louisiana, Rocky Mountains, and Northeast regions, as well as internationally in certain areas of Europe, North Africa, Brazil, Canada and Mexico. Further, we are expanding our presence outside the E&P sector through our Mats and Integrated Services segment, where we are marketing to utilities, municipalities and government sectors, both domestically and internationally.

Our North American operations generated 76% of total reported revenues for 2010, and our consolidated revenues by segment are as follows:

	2010 (In thousar	ıds)
Fluids systems and engineering Mats and integrated services Environmental services	69	,795 ,397 ,762
Total revenues	\$ 715	,954

Our operating results depend, to a large extent, on oil and gas drilling activity levels in the markets we serve, as well as the depth of drilling, which governs the revenue potential of each well. The drilling activity in turn, depends on oil and gas commodity pricing, inventory levels and demand, and more recently, regulatory actions affecting operations in the Gulf of Mexico.

Rig count data is the most widely accepted indicator of drilling activity. Key average North American rig count data for the last three years ended December 31 is as follows:

	Year En	Year Ended December 31,			2009	2009 vs 2008	
	2010	2009	2008	Count	%	Count	%
U.S. Rig Count	1,546	1,087	1,879	459	42%	(792)	(42)%
Canadian Rig Count	348	223	382	125	56%	(159)	(42)%
Total	1,894	1,310	2,261	584	45%	(951)	(42%)

North American drilling activity declined dramatically during 2009 from the elevated levels experienced in 2008. In response to these declines, we executed cost reduction programs during 2009 including workforce reductions, reduced discretionary spending and salary reductions. As part of this cost reduction program, we reduced our North American workforce by 548 employees. As a result, operating results for 2009 include \$4.5 million of charges associated with employee termination and related costs.

In April 2010, the Deepwater Horizon drilling rig sank in the Gulf of Mexico after an explosion and fire, resulting in the discharge of oil from the well. Following the Deepwater Horizon oil spill, the Department of Interior of the U.S. government took several actions aimed at restricting and temporarily prohibiting certain drilling activity in the Gulf of Mexico. While the Department of Interior has since announced the formal end of the drilling moratorium placed in effect in May 2010, increased permitting requirements are applicable to both shallow water and deepwater drilling activities. As a result, the near-term outlook for drilling activity in the Gulf of Mexico remains uncertain.

We generated approximately \$44 million of revenues within the areas of the Gulf of Mexico impacted by the restrictions during 2010, including \$11 million of revenue generated directly related to the Deepwater Horizon oil spill. We expect revenues generated from the affected areas of the Gulf of Mexico to be significantly lower in 2011, particularly in the environmental services business, as compared to the levels achieved in 2010.

#### Year Ended December 31, 2010 Compared to Year Ended December 31, 2009

#### **Consolidated Results of Operations**

Summarized results of operations for the year ended December 31, 2010 compared to the year ended December 31, 2009 are as follows:

		ear Ended cember 31,	2010 vs	2009
	2010	2009 (In thous	\$	%
Revenues	\$ 715,95	\$ 490,275	\$ 225,679	46%
Cost of revenues Selling, general and administrative expenses Other operating income, net	576,92 64,15 (3,12	61,205	129,296 2,952 102	29% 5% (3)%
Operating income (loss)	78,00	(15,325)	93,329	NM
Foreign currency exchange gain Interest expense	(1,13 10,26	, , , ,	736 933	(39)% 10%
Income (loss) from continuing operations before income taxes Provision for income taxes	68,87 27,24	,	91,660 29,461	NM NM
Income (loss) from continuing operations	\$ 41,62	26 \$ (20,573)	\$ 62,199	NM

#### NM not meaningful

#### Revenues

Revenues increased 46% to \$716.0 million in 2010, compared to \$490.3 million in 2009. This increase in revenues is primarily driven by the 42% improvement in the U.S. rig count, along with our expansion into new markets and market share gains, including increased revenues of \$49.0 million from East Texas and North Louisiana, \$40.9 million from the Northeast U.S. region and \$35.8 million from Brazil. Additional information regarding the change in revenues is provided within the operating segment results below.

## Cost of Revenues

Cost of revenues increased 29% to \$576.9 million in 2010, as compared to \$447.6 million in 2009. The increase is primarily driven by the 46% increase in revenues, partially offset by a change in revenue mix, along with the benefits of the 2009 cost reduction programs, workforce reductions and non-recurring employee termination and related costs recorded in 2009. Cost of revenues as a percentage of revenues was 81% in 2010 compared to 91% in 2009. Additional information regarding the change in cost of revenues is provided within the operating segment results below.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses increased \$3.0 million to \$64.2 million in 2010 from \$61.2 million for 2009. The increase is primarily attributable to a \$5.2 million increase in performance-based employee incentive costs in 2010, partially offset by the impact of cost reduction programs implemented during 2009.

#### Other Operating Income, Net

Other income, net was \$3.1 million in 2010, reflecting \$0.9 million of proceeds from insurance claims resulting from Hurricane Ike in 2008 and \$2.2 million of net proceeds from a lawsuit settlement, both within our Mats and Integrated Services business. Other income, net was \$3.2 million during 2009, including \$2.3 million of proceeds from business interruption insurance claims within our Environmental Services business.

### Foreign Currency Exchange

Foreign currency exchange was a \$1.1 million gain in 2010, compared to a \$1.9 million gain in 2009, reflecting the impact of currency fluctuations on our non-functional currency denominated assets and liabilities within our foreign operations.

#### Interest Expense

Interest expense increased to \$10.3 million in 2010, compared to \$9.3 million in 2009. 2010 includes a \$1.2 million charge for the termination of our interest rate swap agreements associated with the term loan. The remaining interest expense was \$9.1 million in 2010, reflecting a \$0.2 million decrease from 2009. See *Liquidity and Capital Resources* below for additional information.

#### **Provision for Income Taxes**

The provision for income taxes for 2010 was a \$27.2 million expense, reflecting an effective tax rate of 39.6%, compared to a \$2.2 million benefit for 2009, reflecting an effective tax rate of 9.7%. The low effective tax benefit rate in 2009 is primarily due to losses generated in certain foreign countries for which the recording of a tax benefit is not permitted, as well as the recording of valuation allowances against a previously recognized net operating loss carryforward tax asset in Canada, which serve to reduce the effective tax benefit rate in the period.

#### **Operating Segment Results**

Summarized financial information for our reportable segments is shown in the following table (net of inter-segment transfers):

	Year Ended December 31,			2010 vs 2009			
		2010		2009 (In thousar	nds)	\$	%
Revenues							
Fluids systems and engineering	\$	597,795	\$	409,450	\$	188,345	46%
Mats and integrated services		69,397		37,476		31,921	85%
Environmental services		48,762		43,349		5,413	12%
Total revenues	\$	715,954	\$	490,275	\$	225,679	46%
Operating income (loss)							
Fluids systems and engineering	\$	56,234	\$	1,994	\$	54,240	
Mats and integrated services		26,684		(7,840)		34,524	

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Environmental services Corporate office		13,447 (18,361)	7,711 (17,190)	5,736 (1,171)
<b>Operating income (loss)</b>	\$	78,004	\$ (15,325)	\$ 93,329
Segment operating margin Fluids systems and engineering Mats and integrated services Environmental services		9.4% 38.5% 27.6%	0.5% (20.9)% 17.8%	
	17			

#### **Fluids Systems and Engineering**

#### Revenues

Total revenues for this segment consisted of the following:

	Year Decem	2010 vs 2009		
	2010	2009 (In thous	\$ ands)	%
Drilling fluids and engineering	\$ 330,425	\$ 207,954	\$ 122,471	59%
Completion fluids and services	45,610	27,656	17,954	65%
Industrial minerals	49,092	32,440	16,652	51%
Total North America	425,127	268,050	157,077	59%
Mediterranean	111,416	115,926	(4,510)	(4)%
Brazil	61,252	25,474	35,778	140%
Total	\$ 597,795	\$ 409,450	\$ 188,345	46%

North America revenues increased 59% to \$425.1 million for 2010, as compared to \$268.0 million for 2009. Of this \$157.1 million increase, drilling fluids and engineering revenues increased \$122.5 million, largely attributable to the 42% increase in the U.S. rig count, along with expansion in the Northeast U.S. region and market share gains in East Texas and North Louisiana. Our completion fluids and services activity was up 65% and our wholesale industrial minerals revenues were up 51%, both driven by the increased activity levels.

Internationally, revenues were up 22% to \$172.7 million for 2010, as compared to \$141.4 million for 2009, primarily due to a \$35.8 million increase from Brazil resulting from continued market share gains. Mediterranean revenue is down 4% primarily due to the impact of the strengthening U.S. dollar, as revenues were relatively unchanged in local currency terms.

## **Operating Income**

Operating income for this segment was \$56.2 million in 2010, reflecting an improvement of \$54.2 million from a \$2.0 million operating profit in 2009. Substantially all of this improvement was provided by the North American operations, which generated a \$51.5 million improvement in operating income. This improvement is primarily attributable to the incremental profit from the \$157.1 million increase in revenues described above, combined with operating expense reductions from programs implemented during 2009, and \$3.1 million of charges in the 2009 period associated with employee terminations. Operating income from international operations increased \$2.7 million, including a \$2.6 million increase in Brazil, as a result of higher revenues in 2010.

Our consolidated balance sheet as of December 31, 2010 includes \$12.8 million of long-lived assets within our Brazil operation, of which \$12.3 million consists of property, plant and equipment. In 2010, our Brazil operation generated a full year operating loss of \$3.1 million. While the operating results from this operation are expected to improve in the future and management currently believes that the carrying value of the long-lived assets is recoverable, an impairment of the long-lived assets in a future period is possible if current expectations change and management s

outlook for the Brazil operation deteriorates.

In early 2011, several international markets in which we operate, including Tunisia, Egypt and Libya experienced political unrest, which may negatively impact our operating results as compared to 2010. During 2010, revenues from these three countries along with Algeria represented approximately 12% of total segment revenues, with no individual country representing more than 6% of total segment revenues.

#### **Mats and Integrated Services**

#### Revenues

Total revenues for this segment consisted of the following:

	Year Ended December 31,			2010 vs 2009			
	2010	2009	\$	%			
	(In thousands)						
Mat rental and integrated services	\$ 45,945	\$ 24,944	\$ 21,001	84%			
Mat sales	23,452	12,532	10,920	87%			
Total	\$ 69,397	\$ 37,476	\$ 31,921	85%			

The \$21.0 million increase in mat rental and integrated services revenue is primarily driven by a \$25.6 million increase in mat rentals in the Northeast U.S. region, partially offset by a \$3.4 million decline in rental and service revenues in Colorado and a \$1.2 million decrease in the Gulf Coast region. Mat sales increased \$10.9 million, as demand for these products has improved from the E&P and other industries, following the economic downturn in 2009.

## **Operating Income**

Segment operating income increased by \$34.5 million to \$26.7 million for 2010. This improvement in operating income is primarily attributable to the \$31.9 million increase in revenues, along with \$4.4 million in operating expense reductions following 2009 cost reduction programs. Fiscal 2009 included \$1.0 million of employee termination costs and \$1.2 million of non-cash write-downs of inventory. Operating income in 2010 benefited from a higher mix of mat rental activity. Incremental margins on mat rentals are stronger than mat sales or service activities, due to the fixed nature of operating expenses, including depreciation expense on the rental mat fleet. As a result, we experienced significantly higher operating margins in 2010, as compared to 2009. Additionally, 2010 included \$3.1 million of other income reflecting proceeds from insurance claims and the settlement of a lawsuit against a former vendor.

#### **Environmental Services**

#### Revenues

Total revenues for this segment consisted of the following:

		Year Ended December 31,			2010 vs 2009		
		2010	2009 (In thousa		\$	%	
E&P waste	Gulf Coast	\$ 36,516	\$ 29,313	\$ 7	7,203	25%	

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E&P waste West Texas	2,653	3,146	(493)	(16)%
NORM and industrial waste	9,593	10,890	(1,297)	(12)%
Total	\$ 48,762	\$ 43,349	\$ 5,413	12%

Environmental services revenues increased 12% to \$48.8 million in 2010, as compared to 2009. The \$5.4 million increase in revenues from the prior year included \$10.5 million of revenues from the Deepwater Horizon oil spill. Revenues from non oil spill activities declined by \$5.1 million in 2010, primarily reflecting the impact of U.S. government restrictions on drilling activity in the Gulf of Mexico.

#### **Operating Income**

Environmental services operating income increased by \$5.7 million in 2010, partially driven by the \$5.4 million increase in revenues compared to 2009. In addition, operating expenses are down \$2.7 million in 2010, including a \$2.4 million reduction in equipment rental expenses, following the non-renewal of barge leases in 2009. Operating income in 2009 includes \$2.3 million of proceeds from business interruption insurance claims.

In addition to the \$10.5 million of revenues generated directly from the Deepwater Horizon oil spill, approximately 40% of 2010 revenues for this segment were derived from areas of the Gulf of Mexico affected by the U.S. government restrictions. We expect significant declines in revenues generated directly from the Deepwater Horizon oil spill and in non-oil spill revenues generated in the area affected by the U.S. government restrictions in 2011. Due to the fixed nature of the majority of our operating expenses in this segment, we expect any reduction in segment revenues to have a high incremental impact on segment operating income.

## Year Ended December 31, 2009 Compared to Year Ended December 31, 2008

#### **Consolidated Results of Operations**

Summarized results of operations for the year ended December 31, 2009 compared to the year ended December 31, 2008 are as follows:

		· Ended nber 31,	2009 vs 2	008
	2009	2008 (In thou	\$ sands)	%
Revenues	\$ 490,275	\$ 858,350	\$ (368,075)	(43)%
Cost of revenues Selling, general and administrative expenses Other operating (income) expense, net	447,624 61,205 (3,229)	703,430 81,394 2,030	(255,806) (20,189) (5,259)	(36)% (25)% (259)%
Operating (loss) income Foreign currency exchange (gain) loss Interest expense	(15,325) (1,870) 9,334		(86,821) (3,139) (1,547)	(121)% (247)% (14)%
(Loss) income from continuing operations before income taxes Provision for income taxes	(22,789) (2,216)		(82,135) (22,262)	(138)% (111)%
(Loss) income from continuing operations	\$ (20,573)	\$ 39,300	\$ (59,873)	(152)%

#### Revenues

Revenues were \$490.3 million in 2009, reflecting a 43% decline from the \$858.4 million reported in 2008. This decline in revenues is primarily driven by the 42% decline in North American drilling activity, as previously noted. North American revenues accounted for 71% and 84% of total revenues for 2009 and 2008, respectively. Additional information regarding these declines is provided within the discussions of the operating segment results below.

## Cost of Revenues

Cost of revenues were \$447.6 million in 2009, reflecting a 36% decline from the \$703.4 million reported in 2008. This decline is primarily driven by the 42% decline in North American drilling activity, as previously noted above. Cost of revenues as a percentage of revenues was 91% in 2009 compared to 82% in 2008. Additional information regarding these declines is provided within the discussions of operating segment results below.

### Selling, General and Administrative expenses

Selling, general and administrative expenses declined \$20.2 million to \$61.2 million in 2009 from \$81.4 million in 2008. The decrease includes \$6.7 million in fluids systems and engineering, \$3.3 million in mat and integrated services, \$0.7 million in environmental services, and \$9.5 million in the corporate office. The decline in corporate office spending includes \$4.3 million of legal and selling costs associated with the abandoned sale of the environmental services business along with \$2.2 million of expenses associated with the arbitration and settlement of a lawsuit with our former Chief Executive Officer, both which were recorded in 2008. The remainder of the decrease in all

segments is attributable to the impact of cost reduction programs implemented during 2009, as well as lower performance-based employee incentive costs in 2009.

#### Other Operating (Income) Expense, Net

Other income, net was \$3.2 million in 2009 compared to \$2.0 million of other expense, net in 2008. The 2009 results include \$2.3 million of income associated with the settlement of business interruption insurance claims within our environmental services business, resulting from hurricanes and storms in 2008. The 2008 results include a \$2.6 million charge to write-down certain disposal assets within the Environmental Services segment, following the abandoned sale of the business in the fourth quarter of 2008.

#### Interest Expense

Interest expense totaled \$9.3 million in 2009 compared to \$10.9 million in 2008. The decrease in interest expense is attributable to lower debt levels, as total outstanding debt was \$123.0 million and \$188.2 million at December 31, 2009 and 2008, respectively. Our weighted average borrowing rate under our credit facilities increased to 5.72% at December 31, 2009 compared to a weighted average borrowing rate of 3.46% at December 31, 2008. In July 2009, we entered into the First Amendment which included adjustments in interest rates under our credit facility.

#### **Provision for Income taxes**

The provision for income taxes for 2009 was a \$2.2 million benefit, reflecting an income tax rate of 9.7%, compared to \$20.0 million of expense for 2008, reflecting an income tax rate of 33.8%. The low effective tax rate in 2009 is primarily due to current year losses generated in certain foreign countries, for which recording a tax benefit is not permitted, as well as the recording of valuation allowances against a previously recognized net operating loss carryforward tax asset in Canada, which serve to reduce the effective tax benefit rate in the period.

#### **Operating Segment Results**

Summarized financial information for our reportable segments is shown in the following table (net of inter-segment transfers):

	Year Ended December 31,				2009 vs 2008		
		2009		2008 (In thousan	nds)	\$	%
Revenues							
Fluids systems and engineering	\$	409,450	\$	706,288	\$	(296,838)	(42)%
Mats and integrated services		37,476		89,654		(52,178)	(58)%
Environmental services		43,349		62,408		(19,059)	(31)%
Total revenues	\$	490,275	\$	858,350	\$	(368,075)	(43)%
Operating (loss) income							
Fluids systems and engineering	\$	1,994	\$	87,249	\$	(85,255)	
Mats and integrated services		(7,840)		1,846		(9,686)	
Environmental services		7,711		9,031		(1,320)	
Corporate office		(17,190)		(26,630)		9,440	

Operating (loss) income	\$	(15,325)	\$ 71,496	\$ (86,821)
Segment operating margin				
Fluids systems and engineering		0.5%	12.4%	
Mats and integrated services		(20.9)%	2.1%	
Environmental services		17.8%	14.5%	
	21	l		

#### **Fluids Systems and Engineering**

#### Revenues

Total revenues for this segment consisted of the following:

	Year ]	Ended		
	Decem	ber 31,	2009 vs 20	08
	2009	2008	\$	%
		(In thous	ands)	
Drilling fluids and engineering	\$ 207,954	\$ 411,632	\$ (203,678)	(49)%
Completion fluids and services	27,656	88,978	(61,322)	(69)%
Industrial minerals	32,440	67,235	(34,795)	(52)%
Total North America	268,050	567,845	(299,795)	(53)%
Mediterranean	115,926	123,174	(7,248)	(6)%
Brazil	25,474	15,269	10,205	67%
Total	\$ 409,450	\$ 706,288	\$ (296,838)	(42)%

North America revenues decreased 53% to \$268.1 million in 2009, as compared to \$567.8 million in 2008. Drilling fluids and engineering revenues decreased 49%, which is largely attributable to the 42% decline in industry drilling activity noted above, along with increased pricing pressure resulting from the depressed activity levels. North American completion fluids and services and wholesale industrial minerals revenues were down a combined 62%, also driven by the lower industry activity and pricing pressure.

Mediterranean revenues decreased 6% in 2009 compared to 2008, due to the impact of the strengthening US dollar, as revenue levels increased 4% in local currency terms from 2008 to 2009. Brazil revenues increased 67% to \$25.5 million in 2009, reflecting the ramp-up in activity under contracts entered into during 2008.

## **Operating Income**

Operating income for this segment decreased \$85.3 million in 2009 compared to 2008, on a \$296.8 million decrease in revenues. The majority of this decline is attributable to the North American operations, which generated an \$82.2 million decline in operating income on a \$299.8 million decrease in revenues. This decrease in operating income is the result of the decline in North American drilling activity in 2009, and the related increase in pricing pressure from competition. Further, the benefits of cost reduction initiatives taken during 2009 had limited impact on full year 2009 results due to the timing of the actions, which resulted in only partial year benefits to 2009, along with \$3.1 million of charges associated with employee termination and related costs, as the North American workforce of this business was reduced by 374 employees during this period. Operating income was further negatively impacted by lower gross profit on industrial mineral sales. Following the execution of significant cost reduction programs in the first half of 2009, and the stabilization of North American rig activity during the second half of 2009, the North American operating income improved from the levels generated during the first half of 2009 to the second half of 2009.

Operating income from international operations decreased \$3.1 million on a \$3.0 million increase in revenues. The Mediterranean region operating income increased \$2.3 million during this period; however, this increase was more than offset by a \$5.4 million decrease in Brazil. The 2009 operating loss in Brazil is the result of the ramp up in personnel and facility costs for this operation, in advance of future anticipated revenues under existing contracts, along with an unfavorable sales mix.

#### **Mats and Integrated Services**

#### Revenues

Total revenues for this segment consisted of the following:

	Year I Decem	2009 vs 2008		
	2009	2008 (In thous	\$%	
Mat rental and integrated services Mat sales	\$ 24,944 12,532	\$ 62,810 26,844	\$ (37,866) (14,312)	(60)% (53)%
Total	\$ 37,476	\$ 89,654	\$ (52,178)	(58)%

The \$37.9 million decrease in mat rental and integrated services revenues in 2009 is primarily attributable to declines in the U.S. market served by this segment, particularly in the U.S. Gulf Coast region. The decline in revenue is further impacted by the increased pricing competition following the declines in market activity, and timing of projects from customers outside the E&P industry.

Mat sales primarily consist of export sales of composite mats to various international markets, as well as to non-oilfield industries domestically. Mat sales decreased by \$14.3 million to \$12.5 million in 2009 compared to 2008. The year-over-year decline is driven by reduced demand for these products from the E&P and utility industries, as well as governmental sectors in the current economic environment.

## **Operating Income**

Mats and integrated services operating income decreased by \$9.7 million in 2009, on a \$52.2 million decrease in revenues compared to 2008. The decrease in operating income is primarily attributable to the declines in revenues and pricing pressures, which was partially offset by cost reductions. The benefits of cost reduction initiatives taken during 2009, including workforce reductions of 150 employees, had a limited impact on the full year 2009 operating results, due to the timing of the actions, which resulted in only partial year benefits to 2009, along with \$1.0 million of charges associated with employee termination costs and \$1.2 million of non-cash write-downs of inventory. Of the \$7.8 million operating loss generated by this segment in 2009, \$8.2 million was generated during the first half of the year, during which time the cost reduction actions were being executed.

#### **Environmental Services**

#### Revenues

Total revenues for this segment consisted of the following:

Year	Ended		
Decem	ber 31,	2009 vs	2008
2009	2008	\$	%

	(In thousands)						
E&P waste Gulf Coast	\$ 29,313	\$ 45,999	\$ (16,686)	(36)%			
E&P waste West Texas	3,146	7,957	(4,811)	(60)%			
NORM and industrial waste	10,890	8,452	2,438	29%			
Total	\$ 43,349	\$ 62,408	\$ (19,059)	(31)%			

E&P waste revenues in the U.S. Gulf Coast region decreased 36% to \$29.3 million in 2009 compared to \$46.0 million in 2008. Volumes processed by this region declined 47% during this period, reflective of the decline in U.S. Gulf Coast industry rig activity. This decline in volumes processed was partially offset by changes in sales mix and pricing increases.

E&P waste revenues in West Texas decreased by 60% to \$3.1 million in 2009 compared to \$8.0 million in 2008. The decline in revenues is driven by a 59% decrease in volumes processed during this period along with a decline in revenues from the sale of oil, which is recovered as part of the waste disposal process.

NORM and industrial waste revenues increased by 29% to \$10.9 million in 2009, compared to \$8.5 million in 2008. This increase is driven by higher volumes processed, as activity levels tend to fluctuate significantly from period to period based on the timing of customer projects.

## **Operating Income**

Environmental services operating income decreased by \$1.3 million on a \$19.1 million decline in revenues in 2009, compared to 2008. The 2009 results include \$2.3 million of income associated with the settlement of business interruption insurance claims resulting from hurricanes and storms in 2008. The 2008 results include a \$2.6 million charge to write-down certain disposal assets, following the abandoned sale of the business in the fourth quarter of 2008. The remaining decline of \$6.2 million is attributable to the lower revenue levels, partially offset by \$12.9 million of operating expense reductions, including reductions in transportation costs, personnel expenses, and rent expense following the non-renewal of barge leases during the second half of 2009.

#### Liquidity and Capital Resources

Net cash provided by operating activities in 2010 totaled \$31.5 million. Net income adjusted for non-cash items generated \$91.0 million of cash during the period, while changes in operating assets and liabilities used \$59.5 million of cash. The changes in operating assets and liabilities during the period reflected the impact of increased revenues, including \$75.8 million from increases in receivables, and \$8.1 million in increases in inventories, partially offset by a \$2.8 million increase in accounts payable and \$19.7 million in increases in accrued liabilities.

Net cash used in investing activities during in 2010 was \$10.5 million, consisting primarily of capital expenditures. Net cash provided by financing activities during 2010 was \$50.6 million, which includes \$167.8 million of net proceeds from the issuance of unsecured Convertible Senior Notes (Senior Notes) and \$120.6 million of net repayments of term-loans and our revolving credit facility. Additional information on these transactions is included below.

We anticipate that our working capital requirements for our operations will fluctuate with our sales activity in the near term. Our 2011 capital expenditures are expected to be approximately \$30-\$40 million, which includes a new enterprise-wide operational and financial system, additional investments in our manufacturing and research and development facilities, as well as additions to our composite mat rental fleet.

Our capitalization was as follows as of December 31:

	2010 (In tho	2010 2009 (In thousands)	
Senior Notes Term loan Revolving credit facility Foreign bank lines of credit Other	\$ 172,500 1,458 635	\$ 30,000 85,000 6,901 1,129	
Total Stockholder s equity Total capitalization	174,593 417,347 \$ 591,940	1,129 123,030 368,022 \$ 491,052	

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Total debt to capitalization

29.5% 25.1%

In October 2010, we completed the sale and issuance of Senior Notes due October 1, 2017 in the aggregate principal amount of \$172.5 million. The Senior Notes bear interest at a rate of 4.0% per year, payable semi-annually in arrears on April 1 and October 1 of each year, beginning April 1, 2011. Holders may convert the Senior Notes at their option at any time prior to the close of business on the business day immediately preceding the October 1, 2017 maturity date. The conversion rate is initially 90.8893 shares of Company common stock per \$1,000 principal amount of Senior Notes (equivalent to an initial conversion price of \$11.00 per share of common stock), subject to

adjustment in certain circumstances. Upon conversion, the Senior Notes will be settled in shares of the Company s common stock. The Company may not redeem the Senior Notes at its election prior to their maturity date.

We received net proceeds of \$167.8 million from the Senior Notes issuance in October 2010, reduced by \$4.7 million for the underwriters discounts and commissions, which were capitalized as part of the transaction. Following the October 2010 funding of this offering, net proceeds were used to fully repay the revolving credit facility balance and the \$30.0 million term loan balance. Additionally, as a result of the repayment of the term loan, the cash flow hedge agreement was terminated and settled for \$1.2 million, resulting in a \$1.2 million charge to interest expense in 2010.

Our \$150.0 revolving credit facility (Facility) expires in December 2012. Under the terms of the Facility, we can elect to borrow at an interest rate either based on LIBOR plus a margin based on our consolidated leverage ratio, ranging from 400 to 750 basis points, or at an interest rate based on the greatest of: (a) prime rate, (b) the federal funds rate in effect plus 50 basis points, or (c) the Eurodollar rate for a Eurodollar Loan with a one-month interest period plus 100 basis points, in each case plus a margin ranging from 300 to 650 basis points. The applicable margin on LIBOR borrowings at December 31, 2010 was 400 basis points. In addition, we are required to pay a commitment fee on the unused portion of the Facility of 50 basis points. The Facility contains certain financial covenants including a minimum fixed charge coverage ratio, a maximum consolidated leverage ratio, and a maximum funded debt-to-capitalization ratio. We were in compliance with these covenants as of December 31, 2010, and expect to remain in compliance through December 31, 2011.

The weighted average interest rate on the outstanding balances under our Credit Agreement including the interest rate swaps as of December 31, 2009 was 5.55%.

The Facility is a senior secured obligation, secured by first liens on all of our U.S. tangible and intangible assets, including our accounts receivable and inventory. Additionally, a portion of the capital stock of our non-U.S. subsidiaries has also been pledged as collateral.

As of December 31, 2010, we have \$63.8 million of cash and cash equivalents in our U.S. operations as well as \$146.4 million of availability under our revolving credit facility. Cash on-hand, availability under credit agreements and expected cash generated by our U.S. operations is expected to be adequate to fund our U.S. capital needs without remitting foreign earnings which are deemed to be permanently reinvested abroad.

Our foreign Fluid Systems and Engineering subsidiaries in Italy and Brazil maintain local credit arrangements consisting primarily of lines of credit with several banks, which are renewed on an annual basis. We utilize local financing arrangements in our foreign operations in order to provide short-term liquidity needs, as well as to reduce the net investment in foreign operations subject to foreign currency risk. Advances under these short-term credit arrangements are typically based on a percentage of the subsidiary s accounts receivable or firm contracts with certain customers. The weighted average interest rate for the \$1.5 million and \$6.9 million outstanding under these arrangements was 2.26% and 6.83% at December 31, 2010 and 2009, respectively. Additionally, we had \$1.4 million in letters of credit outstanding relating to foreign operations.

On March 4, 2011, we entered into a definitive agreement to acquire the drilling fluids and engineering services unit of Rheochem PLC, a publicly-traded Australian-based oil and gas company. Rheochem provides drilling fluids and related engineering services to the oil and gas exploration and geothermal industries with operations in Australia, New Zealand and India. Under the terms of the agreement, we will pay approximately A\$23.8 million at closing, subject to typical adjustments for working capital. Additional consideration may be payable based on financial results of the acquired business over a one-year earnout period, up to a maximum total consideration of A\$45 million. Newpark expects to fund the acquisition price, including any earnout payment, from cash on hand. In the most recently completed fiscal year ended June 30, 2010, Rheochem PLC s drilling fluid services segment generated revenues of

A\$20.3 million. This acquisition is expected to be completed during the second quarter of 2011.

## **Off-Balance Sheet Arrangements**

In conjunction with our insurance programs, we had established letters of credit in favor of certain insurance companies in the amount of \$3.6 million at December 31, 2010 and 2009. In addition, as of December 31, 2009, we

had established other letters of credit in favor of our suppliers in the amount of \$6.3 million. We also had \$8.6 million and \$8.5 million in guarantee obligations in connection with facility closure bonds and other performance bonds issued by insurance companies outstanding as of December 31, 2010 and 2009, respectively.

Other than normal operating leases for office and warehouse space, barges, rolling stock and other pieces of operating equipment, we do not have any off-balance sheet financing arrangements or special purpose entities. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such financing arrangements.

#### **Contractual Obligations**

A summary of our outstanding contractual and other obligations and commitments at December 31, 2010 is as follows:

(In thousands)	2011	2012-2013	2014-2015	Thereafter	Total
Current maturities of long term debt	\$ 148	\$	\$	\$	\$ 148
Long-term debt including capital leases		134	134	172,719	172,987
Interest on 4.0% Senior Notes	6,900	13,800	13,800	12,094	46,594
Foreign bank lines of credit	1,458				1,458
Operating leases	18,089	17,652	4,071	632	40,444
Trade accounts payable and accrued					
liabilities	109,550				109,550
Purchase commitments, not accrued	11,813				11,813
Other long-term liabilities				4,303	4,303
Performance bond obligations	6,090	2,532			8,622
Letter of credit commitments	3,618				3,618
Total contractual obligations	\$ 157,666	\$ 34,118	\$ 18,005	\$ 189,748	\$ 399,537

The above table does not reflect expected tax payments and uncertain tax positions due to the inability to make a reasonably reliable estimate of the timing and amount to be paid. For additional discussion on uncertain tax positions, see *Note 8 Income Taxes* to our Notes to Consolidated Financial Statements included in Part II Item 8 in this report.

We anticipate that the obligations and commitments listed above that are due in less than one year will be paid from operating cash flows, available cash on-hand, and availability under our existing credit agreement. The specific timing of settlement for certain long-term obligations can not be reasonably estimated.

## **Critical Accounting Policies**

## **Critical Accounting Estimates**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted within the United States (U.S. GAAP), which requires us to make assumptions, estimates and judgments that affect the amounts and disclosures reported. Significant estimates used in preparing our consolidated financial statements include the following: allowances for sales returns, allowances for doubtful accounts, reserves for self-insured retentions under insurance programs, estimated performance and values associated with employee incentive programs,

fair values used for goodwill impairment testing, undiscounted cash flows used for impairment testing of long-lived assets and valuation allowances for deferred tax assets. Note 1 to the consolidated financial statements contains the accounting policies governing each of these matters. Our estimates are based on historical experience and on our future expectations that are believed to be reasonable. The combination of these factors forms the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from our current estimates and those differences may be material.

We believe the critical accounting policies described below affect our more significant judgments and estimates used in preparing our consolidated financial statements.

#### Allowance for Doubtful Accounts

Reserves for uncollectible accounts receivable are determined on a specific identification basis when we believe that the required payment of specific amounts owed to us is not probable. The majority of our revenues are from mid-sized and international oil companies as well as government-owned or government-controlled oil companies, and we have receivables in several foreign jurisdictions. Changes in the financial condition of our customers or political changes in foreign jurisdictions could cause our customers to be unable to repay these receivables, resulting in additional allowances. For 2010, 2009 and 2008, provisions for uncollectible accounts receivable were \$0.5 million, \$2.3 million and \$2.7 million, respectively.

#### Allowance for Sales Returns

We maintain reserves for estimated customer returns of unused materials in our Fluids Systems and Engineering segment. The reserves are established based upon historical customer return levels and estimated gross profit levels attributable to product sales. Future customer return levels may differ from the historical return rate.

#### Impairments of Long-lived Assets

Goodwill and other indefinite-lived intangible assets are tested for impairment annually as of November 1, or more frequently, if an indication of impairment exists. The impairment test includes a comparison of the carrying value of net assets of our reporting units, including goodwill, with their estimated fair values, which we determine using a combination of a market multiple and discounted cash flow approach. If the carrying value exceeds the estimated fair value, an impairment charge is recorded in the period in which such review is performed. We identify our reporting units based on our analysis of several factors, including our operating segment structure, evaluation of the economic characteristics of our geographic regions within each of our operating segments, and the extent to which our business units share assets and other resources.

We determine the impairment of goodwill by comparing the carrying amounts of our reporting units with fair values, which we estimate using a combination of a market multiple and discounted cash flow approach. In completing our November 1, 2010, evaluation, we determined that each reporting unit s fair value was substantially in excess of the net carrying value and therefore, no impairment was required.

We review property, plant and equipment, finite-lived intangible assets and certain other assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. We assess recoverability based on expected undiscounted future net cash flows. In estimating expected cash flows, we use a probability-weighted approach. Should the review indicate that the carrying value is not fully recoverable, the amount of impairment loss is determined by comparing the carrying value to the estimated fair value.

## Insurance

We maintain reserves for estimated future payments associated with our self-insured employee healthcare programs, as well as the self-insured retention exposures under our general liability, auto liability and workers compensation insurance policies. Our reserves are determined based on historical cost experience under these programs, including estimated development of known claims under these programs and estimated incurred-but-not-reported claims. Required reserves could change significantly based upon changes in insurance coverage, loss experience or inflationary impacts. As of December 31, 2010 and 2009, total insurance reserves were \$3.7 million and \$3.1 million, respectively.

## Income Taxes

We have total deferred tax assets of \$53.8 million at December 31, 2010. A valuation allowance must be established to offset a deferred tax asset if, based on available evidence, it is more likely than not that some or all of the deferred tax asset will not be realized. We have considered future taxable income and tax planning strategies in assessing the need for our valuation allowance. At December 31, 2010, a total valuation allowance of \$20.5 million was recorded, substantially all of which offsets \$19.2 million of net operating loss carryforwards for state tax

purposes, as well as foreign jurisdictions, including Brazil, Canada, and Mexico. No valuation allowance is recorded for our U.S. net operating loss carryforward. Changes in the expected future generation of qualifying taxable income within these jurisdictions or in the realizability of other tax assets may result in an adjustment to the valuation allowance, which would be charged or credited to income in the period this determination was made. Specifically, we have a \$5.7 million valuation allowance recorded on the net operating loss carryforward in Brazil which could be reversed in the future, depending on our ability to generate taxable income.

### **New Accounting Standards**

In October 2009, the Financial Accounting Standards Board (FASB) issued additional guidance on multiple-deliverable revenue arrangements. The guidance provides amendments to the criteria for separating consideration in multiple-deliverable arrangements. It replaces the term fair value in the revenue allocation guidance with selling price to clarify that the allocation of revenue is based on entity-specific assumptions rather than assumptions of a marketplace participant, and they establish a selling price hierarchy for determining the selling price of a deliverable. The amendments eliminate the residual method of allocation and require that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method, and they significantly expand the required disclosures related to multiple-deliverable revenue arrangements. The amendments are effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning after June 15, 2010 and we do not expect the impact of this additional guidance to have a material impact on our consolidated financial statements.

In December 2010, the FASB issued updated accounting guidance related to the calculation of the carrying amount of a reporting unit when performing the first step of a goodwill impairment test. Specifically, this update requires an entity to use an equity premise when performing the first step of a goodwill impairment test and if a reporting unit has a zero or negative carrying amount, the entity must assess and consider qualitative factors and whether it is more likely than not that a goodwill impairment exists. The new accounting guidance is effective for impairment tests performed during entities fiscal years (and interim periods within those years) that begin after December 15, 2010. Early application is not permitted. We do not expect the adoption of this guidance to have a material impact on our consolidated financial statements.

In December 2010, the FASB issued updated accounting guidance to clarify that pro forma disclosures should be presented as if a business combination occurred at the beginning of the prior annual period for purposes of preparing both the current reporting period and the prior reporting period pro forma financial information. These disclosures should be accompanied by a narrative description about the nature and amount of material, nonrecurring pro forma adjustments. The new accounting guidance is effective for business combinations consummated in periods beginning after December 15, 2010, and should be applied prospectively as of the date of adoption. Early adoption is permitted. The impact of this adoption will be evaluated as business combinations occur.

### ITEM 7A. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to market risk from changes in interest rates and changes in foreign currency rates. A discussion of our primary market risk exposure in financial instruments is presented below.

### Interest Rate Risk

At December 31, 2010, we had total debt outstanding of \$174.6 million, including \$172.5 million of borrowings under our Senior Notes, bearing interest at a fixed rate of 4.0% and \$1.5 million of borrowings under foreign bank lines of credit, which bear interest at variable rates. Due to the limited borrowing currently outstanding under variable rate agreements, interest rate risk is minimal.

## Foreign Currency

Our principal foreign operations are conducted in certain areas of Europe and North Africa, Brazil, Canada, U.K. and Mexico. We have foreign currency exchange risks associated with these operations, which are conducted principally in the foreign currency of the jurisdictions in which we operate which include European euros, Canadian dollars and Brazilian reais. Historically, we have not used off-balance sheet financial hedging instruments to manage foreign currency risks when we enter into a transaction denominated in a currency other than our local currencies because the dollar amount of these transactions has not warranted our using hedging instruments.

Unremitted foreign earnings permanently reinvested abroad upon which deferred income taxes have not been provided aggregated approximately \$67.9 million and \$52.3 million at December 31, 2010 and 2009, respectively. We have the ability and intent to leave these foreign earnings permanently reinvested abroad.

### ITEM 8. Financial Statements and Supplementary Data

#### **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of Newpark Resources, Inc. The Woodlands, Texas

We have audited the accompanying consolidated balance sheets of Newpark Resources, Inc. and subsidiaries (the Company ) as of December 31, 2010 and 2009, and the related consolidated statements of operations, comprehensive income (loss), stockholders equity, and cash flows for each of the three years in the period ended December 31, 2010. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Newpark Resources, Inc. and subsidiaries (the Company ) as of December 31, 2010 and 2009, and the results of their operations and their cash flows for the three years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of December 31, 2010, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 8, 2011 expressed an unqualified opinion on the Company s internal control over financial reporting.

/s/ Deloitte & Touche LLP

Houston, Texas March 8, 2011

# Newpark Resources, Inc.

# **Consolidated Balance Sheets**

December 31,

		2009 nds, except e data)
ASSETS		
Cash and cash equivalents	\$ 83,010	\$ 11,534
Receivables, net	196,799	122,386
Inventories	123,028	115,495
Deferred tax asset	27,654	7,457
Prepaid expenses and other current assets	10,036	11,740
Total current assets	440,527	268,612
Property, plant and equipment, net	212,655	224,625
Goodwill	62,307	62,276
Other intangible assets, net	13,072	16,037
Other assets	8,781	13,564
Total assets	\$ 737,342	\$ 585,114
LIABILITIES AND STOCKHOLDERS EQUITY		
Foreign bank lines of credit	\$ 1,458	\$ 6,901
Current maturities of long-term debt	148	10,319
Accounts payable	66,316	62,992
Accrued liabilities	43,234	25,290
Total current liabilities	111,156	105,502
Long-term debt, less current portion	172,987	105,810
Deferred tax liability	31,549	2,083
Other noncurrent liabilities	4,303	3,697
Total liabilities	319,995	217,092
Commitments and contingencies (Note 14) Common stock, \$0.01 par value, 200,000,000 shares authorized and 93,143,102 and		
91,672,871 shares issued, respectively	931	917
Paid-in capital	468,503	460,544
Accumulated other comprehensive income	8,581	8,635
Retained deficit	(45,034)	(86,660)
Treasury stock, at cost; 2,766,912 and 2,727,765 shares, respectively	(15,634)	(15,414)
Total stockholders equity	417,347	368,022

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# Total Liabilities and Stockholders Equity

# \$ 737,342 \$ 585,114

See Accompanying Notes to Consolidated Financial Statements

# Newpark Resources, Inc.

# Consolidated Statements of Operations Years Ended December 31,

	2010 2009 (In thousands, except per share data)				2008 t		
Revenues	\$	715,954	\$	490,275	\$ 858,350		
Cost of revenues Selling, general and administrative expenses Other operating (income) expense, net		576,920 64,157 (3,127)		447,624 61,205 (3,229)	703,430 81,394 2,030		
Operating income (loss)		78,004		(15,325)	71,496		
Foreign currency exchange (gain) loss Interest expense		(1,134) 10,267		(1,870) 9,334	1,269 10,881		
Income (loss) from continuing operations before income taxes Provision for income taxes		68,871 27,245		(22,789) (2,216)	59,346 20,046		
Income (loss) from continuing operations Loss from discontinued operations, net of tax		41,626		(20,573)	39,300 (842)		
Net income (loss)	\$	41,626	\$	(20,573)	\$ 38,458		
Income (loss) per common share (basic): Income (loss) from continuing operations Loss from discontinued operations	\$	0.47	\$	(0.23)	\$ 0.44 (0.01)		
Net income (loss) per common share	\$	0.47	\$	(0.23)	\$ 0.43		
Income (loss) per common share (diluted): Income (loss) from continuing operations Loss from discontinued operations	\$	0.46	\$	(0.23)	\$ 0.44 (0.01)		
Net income (loss) per common share	\$	0.46	\$	(0.23)	\$ 0.43		

See Accompanying Notes to Consolidated Financial Statements

# Newpark Resources, Inc.

# Consolidated Statements of Comprehensive Income (Loss) Years Ended December 31,

	2010	2009 (In thousands)	2008
Net income (loss) Changes in fair value of interest rate swap, net of tax	\$ 41,626	\$ (20,573) 452	\$ 38,458 (1,310)
Settlement of interest rate swap, net of tax	858		,
Foreign currency translation adjustments	(912)	6,887	(11,382)
Comprehensive income (loss)	\$ 41,572	\$ (13,234)	\$ 25,766

See Accompanying Notes to Consolidated Financial Statements

# Newpark Resources, Inc.

# Consolidated Statements of Stockholders Equity Years Ended December 31,

	Common Stock	Paid-In Capital	Accumulated Other Comprehensive Income (In tho	Retained Deficit ousands)	Treasury Stock	Total
Balance at January 1, 2008 Net income Employee stock options and employee stock purchase	\$ 902	\$ 450,319	\$ 13,988	\$ (104,545) 38,458	\$	\$ 360,664 38,458
plan	3	1,907				1,910
Stock-based compensation expense Issuance of restricted stock		5,128				5,128
and restricted stock units Income tax effect, net, of employee stock option	6	(6)				
activity		(336)				(336)
Changes in fair value of interest rate swap, net of tax			(1,310)			(1,310)
Treasury shares purchased at cost Foreign currency translation			(11,382)		(15,250)	(15,250) (11,382)
Balance at December 31, 2008 Net loss Employee stock options and	911	457,012	1,296	(66,087) (20,573)	(15,250)	377,882 (20,573)
employee stock purchase plan	2	99				101
Stock-based compensation expense Issuance of restricted stock		3,437				3,437
and restricted stock units Changes in fair value of	4	(4)				
interest rate swap, net of tax Treasury shares purchased at	t		452			452
cost Foreign currency translation			6,887		(164)	(164) 6,887
Balance at December 31, 2009	917	460,544	8,635	(86,660)	(15,414)	368,022

Net income Employee stock options, restricted stock and				41,626		41,626
employee stock purchase						
plan	14	3,838			(220)	3,632
Stock-based compensation						
expense		3,876				3,876
Income tax effect, net, of						
employee stock related activity		245				245
Settlement of interest rate		213				210
swap, net of tax			858			858
Foreign currency translation			(912)			(912)
Balance at December 31, 2010	\$ 931	\$ 468,503	\$ 8,581	\$ (45,034)	\$ (15,634)	\$ 417,347

See Accompanying Notes to Consolidated Financial Statements

# Newpark Resources, Inc.

# Consolidated Statements of Cash Flows Years Ended December 31,

	2010	2009 (In thousands)			
Cash flows from operating activities:					
Net income (loss)	\$ 41,626	\$	(20,573)	\$	38,458
Adjustments to reconcile net income (loss) to net cash provided by					
operations:					
Net loss from discontinued operations					842
Non-cash impairment charges	225		1,166		3,840
Depreciation and amortization	27,010		28,138		27,343
Stock-based compensation expense	3,876		3,437		5,128
Provision for deferred income taxes	18,030		(6,916)		12,773
Provision for doubtful accounts	478		2,301		2,664
(Gain) loss on sale of assets	(257)		233		(245)
Change in assets and liabilities:	(75 820)		<u> 240</u>		(67.741)
(Increase) decrease in receivables (Increase) decrease in inventories	(75,829)		89,340 35,182		(67,741)
Decrease (increase) in other assets	(8,085) 1,898		(800)		(37,002) 4,651
Increase (decrease) in accounts payable	2,810		(28,710)		21,340
Increase (decrease) in accounts payable Increase (decrease) in accrued liabilities and other	19,694		(23,710) (13,979)		16,090
increase (decrease) in accrued natifices and other	19,094		(13, 979)		10,090
Net operating activities of continuing operations	31,476		88,819		28,141
Net operating activities of discontinued operations					546
Net cash provided by operating activities	31,476		88,819		28,687
Cash flows from investing activities:					
Capital expenditures	(12,134)		(18,544)		(22,494)
Proceeds from sale of property, plant and equipment	1,585		1,400		510
Business acquisitions					(1,184)
Net investing activities of continuing operations	(10,549)		(17,144)		(23,168)
Net investing activities of discontinued operations					、 <i>' '</i>
Net cash used in investing activities	(10,549)		(17,144)		(23,168)
Cash flows from financing activities:					
Borrowings on lines of credit	141,497		116,000		239,593
Payments on lines of credit	(231,613)		(171,701)		(216,000)
Principal payments on notes payable and long-term debt	(30,457)		(10,439)		(12,252)
Proceeds from senior notes, net of offering costs	167,756		( -,)		,/
Proceeds from employee stock plans	3,591		143		1,910
	,				, -

Purchase of treasury stock		(153)		(268)		(15,250)
Net financing activities of continuing operations Net financing activities of discontinued operations		50,621		(66,265)		(1,999) (63)
Net cash provided by (used in) financing activities		50,621		(66,265)		(2,062)
Effect of exchange rate changes on cash		(72)		(2,128)		(946)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year		71,476 11,534		3,282 8,252		2,511 5,741
Cash and cash equivalents at end of year	\$	83,010	\$	11,534	\$	8,252
Cash paid for: Income taxes (net of refunds) Interest	\$ \$	7,395 7,956	\$ \$	5,179 7,564	\$ \$	6,231 10,355

See Accompanying Notes to Consolidated Financial Statements

### NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 Summary of Significant Accounting Policies

*Organization and Principles of Consolidation.* Newpark Resources, Inc., a Delaware corporation, provides fluids management, waste disposal, and well site preparation products and services primarily to the oil and gas exploration and production ( E&P ) industry domestically in the U.S. Gulf Coast, West Texas, Oklahoma, East Texas, North Louisiana, Rocky Mountains and Northeast regions, as well as internationally in certain areas of Europe and North Africa, Brazil, Canada and Mexico. The consolidated financial statements include our company and our wholly-owned subsidiaries ( we , our or us ). All intercompany transactions are eliminated in consolidation.

*Use of Estimates and Market Risks.* The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates used in preparing our consolidated financial statements include, but are not limited to the following: allowances for sales returns, allowances for doubtful accounts, reserves for self-insured retentions under insurance programs, reserves for incentive compensation programs, fair values used for goodwill impairment testing, undiscounted future cash flows used for impairment testing of long-lived assets, depreciation using the unit-of-production method and valuation allowances for deferred tax assets.

Our operating results depend primarily on oil and gas drilling activity levels in the markets we serve. Drilling activity, in turn, depends on oil and gas commodities pricing, inventory levels and product demand. Oil and gas prices and activity are cyclical and volatile. This market volatility has a significant impact on our operating results.

*Cash Equivalents.* All highly liquid investments with a remaining maturity of three months or less at the date of acquisition are classified as cash equivalents.

*Allowance for Doubtful Accounts.* Reserves for uncollectible accounts receivable are determined on a specific identification basis when we believe that the required payment of specific amounts owed to us is not probable.

The majority of our revenues are from mid-sized and international oil companies and government-owned or government-controlled oil companies, and we have receivables in several foreign jurisdictions. Changes in the financial condition of our customers or political changes in foreign jurisdictions could cause our customers to be unable to repay these receivables, resulting in additional allowances.

*Allowance for Sales Returns.* We maintain reserves for estimated customer returns of unused materials in our Fluids Systems and Engineering segment. The reserves are established based upon historical customer return levels and estimated gross profit levels attributable to product sales.

*Inventories.* Inventories are stated at the lower of cost (principally average cost) or market. Certain conversion costs associated with the acquisition, production, blending and storage of inventory in our Fluids Systems and Engineering segment as well as in the manufacturing operations in the Mats and Integrated Services segment are capitalized as a component of the carrying value of the inventory and expensed as a component of cost of revenues as the products are sold. Reserves for inventory obsolescence are determined based on the fair value of the inventory using factors such as our historical usage of inventory on-hand, future expectations related to our customers needs, market conditions and

the development of new products.

**Property, Plant and Equipment.** Property, plant and equipment are recorded at cost. Additions and improvements that extend the useful life of the assets are capitalized. Maintenance and repairs are charged to expense as incurred. The cost of property, plant and equipment sold or otherwise disposed of and the accumulated depreciation thereon are eliminated from the property and related accumulated depreciation accounts, and any gain or loss is credited or charged to income.

#### NEWPARK RESOURCES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For financial reporting purposes, except as described below, depreciation is provided on property, plant and equipment, including assets held under capital leases, by utilizing the straight-line method over the following estimated useful service lives or lease term:

Computers and office equipment	3-5 years
Autos & light trucks	5-7 years
Furniture, fixtures & trailers	7-10 years
Composite mats	7-12 years
Machinery and heavy equipment	5-15 years
Owned buildings	20-39 years
Leasehold improvements	Lease term, including reasonably assured renewal periods

We compute the provision for depreciation on certain of our environmental disposal assets and our barite grinding mills using the unit-of-production method. In applying this method, we have considered certain factors which affect the expected production units (lives) of these assets. These factors include periods of non-use for normal maintenance and economic slowdowns.

*Goodwill and Other Intangible Assets.* Goodwill represents the excess of the purchase price of acquisitions over the fair value of the net identifiable assets acquired. Goodwill and other intangible assets with indefinite lives are not amortized. Intangible assets with finite useful lives are amortized either on a straight-line basis over the asset s estimated useful life or on a basis that reflects the pattern in which the economic benefits of the asset are realized. Any period costs of maintaining intangible assets are expensed as incurred.

*Impairment of Long-Lived Assets.* Goodwill and other indefinite-lived intangible assets are tested for impairment annually as of November 1, or more frequently, if an indication of impairment exists. The impairment test includes a comparison of the carrying value of net assets of our reporting units, including goodwill, with their estimated fair values, which we determine using a combination of a market multiple and discounted cash flow approach. If the carrying value exceeds the estimated fair value, an impairment charge is recorded in the period in which such review is performed. We identify our reporting units based on our analysis of several factors, including our operating segment structure, evaluation of the economic characteristics of our geographic regions within each of our operating segments, and the extent to which our business units share assets and other resources.

We review property, plant and equipment, finite-lived intangible assets and certain other assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. We assess recoverability based on expected undiscounted future net cash flows. In estimating expected cash flows, we use a probability-weighted approach. Should the review indicate that the carrying value is not fully recoverable, the amount of impairment loss is determined by comparing the carrying value to the estimated fair value.

*Insurance.* We maintain reserves for estimated future payments associated with our self-insured employee healthcare programs, as well as the self-insured retention exposures under our general liability, auto liability and workers compensation insurance policies. Our reserves are determined based on historical cost experience under these programs, including estimated development of known claims under these programs and estimated incurred-but-not-reported claims.

*Revenue Recognition.* The Fluids Systems and Engineering segment recognizes sack and bulk material additive revenues upon shipment of materials and passage of title. Formulated liquid systems revenues are recognized when utilized or lost downhole while drilling. An allowance for product returns is maintained, reflecting estimated future customer product returns. Engineering and related services are provided to customers at agreed upon hourly or daily rates, and revenues are recognized when the services are performed.

For the Mats and Integrated Services segment, revenues from the sale of mats are recognized when title passes to the customer, which is upon shipment or delivery, depending upon the terms of the underlying sales contract.

## NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Revenues for services and rentals provided by this segment are generated from both fixed-price and unit-priced contracts, which are short-term in duration. The activities under these contracts include site preparation, pit design, construction, drilling waste management, and the installation and rental of mat systems for a period of time generally not to exceed 60 days. Revenues from services provided under these contracts are recognized as the specified services are completed. Revenues from any subsequent extensions to the rental agreements are recognized over the extension period.

For our Environmental Services segment, revenues are recognized when we take title to the waste, which is upon receipt of the waste at one of our facilities. All costs related to the transporting and disposing of the waste received are accrued when that revenue is recognized.

Shipping and handling costs are reflected in cost of revenues, and all reimbursements by customers of shipping and handling costs are included in revenues.

*Income Taxes.* We provide for deferred taxes using an asset and liability approach by measuring deferred tax assets and liabilities due to temporary differences existing at year end using currently enacted tax rates and laws that will be in effect when the differences are expected to reverse. We reduce deferred tax assets by a valuation allowance when, based on our estimates, it is more likely than not that a portion of those assets will not be realized in a future period. The estimates utilized in recognition of deferred tax assets are subject to revision, either up or down, in future periods based on new facts or circumstances. We evaluate uncertain tax positions and record a liability as circumstances warrant. We have a \$1.6 million and \$0.8 million liability for uncertain tax positions recorded as of December 31, 2010 and 2009, respectively.

*Stock-Based Compensation.* All share-based payments to employees, including grants of employee stock options, are recognized in the income statement based on their fair values. We use the Black-Scholes option-pricing model for measuring the fair value of stock options granted and recognize stock-based compensation based on the grant date fair value, net of an estimated forfeiture rate, for all share-based awards, on a straight-line basis over the vesting term.

*Foreign Currency Transactions.* The majority of our transactions are in U.S. dollars; however, our foreign subsidiaries maintain their accounting records in the respective local currency. These currencies are converted to U.S. dollars with the effect of the foreign currency translation reflected in accumulated other comprehensive income, a component of stockholders equity. Foreign currency transaction gains (losses), if any, are credited or charged to income. We recorded a net transaction gain (loss) totaling \$1.1 million, \$1.9 million, and (\$1.3) million in 2010, 2009 and 2008, respectively. At December 31, 2010 and 2009, cumulative foreign currency translation adjustments, net of tax, related to foreign subsidiaries reflected in stockholders equity amounted to \$8.6 million and \$9.5 million, respectively.

*Derivative Financial Instruments.* We monitor our exposure to various business risks including interest rates and foreign currency exchange rates and occasionally use derivative financial instruments to manage the impact of certain of these risks. At the inception of a new derivative, we designate the derivative as a cash flow or fair value hedge or we determine the derivative to be undesignated as a hedging instrument based on the underlying facts. We do not enter into derivative instruments for trading purposes.

*New Accounting Standards.* In October 2009, the Financial Accounting Standards Board (FASB) issued additional guidance on multiple-deliverable revenue arrangements. The guidance provides amendments to the criteria for

separating consideration in multiple-deliverable arrangements. It replaces the term fair value in the revenue allocation guidance with selling price to clarify that the allocation of revenue is based on entity-specific assumptions rather than assumptions of a marketplace participant, and they establish a selling price hierarchy for determining the selling price of a deliverable. The amendments eliminate the residual method of allocation and require that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method, and they significantly expand the required disclosures related to multiple-deliverable revenue arrangements. The amendments are effective prospectively for revenue arrangements entered into or

### NEWPARK RESOURCES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

materially modified in fiscal years beginning after June 15, 2010 and we do not expect the impact of this additional guidance to have a material impact on our consolidated financial statements.

In December 2010, the FASB issued updated accounting guidance related to the calculation of the carrying amount of a reporting unit when performing the first step of a goodwill impairment test. Specifically, this update will require an entity to use an equity premise when performing the first step of a goodwill impairment test and if a reporting unit has a zero or negative carrying amount, the entity must assess and consider qualitative factors and whether it is more likely than not that a goodwill impairment exists. The new accounting guidance is effective for impairment tests performed during entities fiscal years (and interim periods within those years) that begin after December 15, 2010. Early application is not permitted. We do not expect the adoption of this guidance to have a material impact on our consolidated financial statements.

In December 2010, the FASB issued updated accounting guidance to clarify that pro forma disclosures should be presented as if a business combination occurred at the beginning of the prior annual period for purposes of preparing both the current reporting period and the prior reporting period pro forma financial information. These disclosures should be accompanied by a narrative description about the nature and amount of material, nonrecurring pro forma adjustments. The new accounting guidance is effective for business combinations consummated in periods beginning after December 15, 2010, and should be applied prospectively as of the date of adoption. Early adoption is permitted. The impact of this adoption will be evaluated as business combinations occur.

#### Note 2 Discontinued Operations

Discontinued operations includes the results of operations for Newpark Environmental Water Solutions, a business we exited in 2006.

	2008 (In thousands					
Revenues Loss from discontinued operations before income taxes Loss from discontinued operations, net of tax	\$	(1,479) (842)				
3. Inventories						
Inventories consisted of the following items at December 31:						
	2010 (In thousar	2009 1ds)				
Raw materials and components: Drilling fluids Mats	\$ 122,490 \$ 359	113,287 527				

Total raw materials and components Finished goods- mats	122,849 179	113,814 1,681
Total	\$ 123,028	\$ 115,495
2	0	

#### NEWPARK RESOURCES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 4. Property, Plant and Equipment

Our investment in property, plant and equipment consisted of the following at December 31:

	2010 (In thou				
Land	\$	14,258	\$	14,262	
Buildings and improvements		131,164		129,614	
Machinery and equipment		192,747		189,094	
Mats (rental fleet)		37,964		43,699	
Construction in progress		4,535		1,467	
		380,668		378,136	
Less accumulated depreciation		(168,013)		(153,511)	
Property, plant and equipment, net	\$	212,655	\$	224,625	

Depreciation expense was \$23.9 million, \$24.8 million and \$23.6 million in 2010, 2009 and 2008, respectively.

#### 5. Goodwill, Other Intangibles and Impairments of Long-Lived Assets

Changes in the carrying amount of goodwill by reportable segment are as follows:

	Т	Inide	М	ats and			
		Fluids Systems &		tegrated			
	Engineering (In thous			Services Isands)		Total	
Balance at December 31, 2008 Effects of foreign currency	\$	45,339 2,008	\$	14,929	\$	60,268 2,008	
Balance at December 31, 2009 Effects of foreign currency		47,347 31		14,929		62,276 31	
Balance at December 31, 2010	\$	47,378	\$	14,929	\$	62,307	

We have evaluated the carrying values of our goodwill and other indefinite-lived intangible assets as of November 1, 2010. We determine the impairment of goodwill by comparing the carrying amounts of our reporting units with fair

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values, which we estimate using a combination of a market multiple and discounted cash flow approach. In completing this evaluation, we determined that no reporting unit has a fair value below its net carrying value and therefore, no impairment was required.

#### NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Other intangible assets consist of the following:

	December 31, 2010				December 31, 2009						
	Ca	Gross arrying mount		cumulated ortization	tangible Assets, Net (In thou	C A	Gross arrying mount ids)		umulated ortization		tangible Assets, Net
Technology related Customer related Employment related	\$	7,409 9,524 2,775	\$	(4,057) (5,586) (1,805)	\$ 3,352 3,938 970	\$	7,315 10,732 2,733	\$	(3,634) (4,828) (1,197)	\$	3,681 5,904 1,536
Total amortizing intangible assets		19,708		(11,448)	8,260		20,780		(9,659)		11,121
Permits and licenses Trademarks		3,950 862			3,950 862		3,993 923				3,993 923
Total indefinite-lived intangible assets		4,812			4,812		4,916				4,916
Total intangible assets	\$	24,520	\$	(11,448)	\$ 13,072	\$	25,696	\$	(9,659)	\$	16,037

Total amortization expense in 2010, 2009 and 2008 related to other intangible assets was \$3.1 million, \$3.3 million and \$3.7 million, respectively.

Estimated future amortization expense for the years ended December 31 is as follows (in thousands):

2011	\$ 2,155
2012	1,617
2013	1,162
2014	747
2015	648
Thereafter	1,931
Total	\$ 8,260

#### 6. Financing arrangements

Financing arrangements consisted of the following at December 31, 2010 and 2009:

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	2010 20 (In thousands)		
Senior Notes Term loan Revolving credit facility	\$ 172,500	\$ 30,000 85,000	
Foreign bank lines of credit Other	1,458 635	6,901 1,129	
Total debt Less: current portion	\$ 174,593 (1,606)	\$ 123,030 (17,220)	
Long-term portion	\$ 172,987	\$ 105,810	

In October 2010, we completed the sale and issuance of Senior Notes due October 1, 2017 in the aggregate principal amount of \$172.5 million. The Senior Notes bear interest at a rate of 4.0% per year, payable semi-annually

# NEWPARK RESOURCES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

in arrears on April 1 and October 1 of each year, beginning April 1, 2011. Holders may convert the Senior Notes at their option at any time prior to the close of business on the business day immediately preceding the October 1, 2017 maturity date. The conversion rate is initially 90.8893 shares of Company common stock per \$1,000 principal amount of Senior Notes (equivalent to an initial conversion price of \$11.00 per share of common stock), subject to adjustment in certain circumstances. Upon conversion, the Senior Notes will be settled in shares of the Company s common stock. The Company may not redeem the Senior Notes at its election prior to their maturity date.

We received net proceeds of \$167.8 million from the Senior Notes issuance in October 2010, reduced by \$4.7 million for the underwriters discounts and commissions, which were capitalized as part of the transaction. Following the October 2010 funding of this offering, net proceeds were used to fully repay the revolving credit facility balance and the \$30.0 million term loan balance. Additionally, as a result of the repayment of the term loan, the cash flow hedge agreement was terminated and settled for \$1.2 million, resulting in a \$1.2 million charge to interest expense in 2010.

Our \$150.0 million revolving credit facility (Facility) expires in December 2012. Under the terms of the Facility, we can elect to borrow at an interest rate either based on LIBOR plus a margin based on our consolidated leverage ratio, ranging from 400 to 750 basis points, or at an interest rate based on the greatest of: (a) prime rate, (b) the federal funds rate in effect plus 50 basis points, or (c) the Eurodollar rate for a Eurodollar Loan with a one-month interest period plus 100 basis points, in each case plus a margin ranging from 300 to 650 basis points. The applicable margin on LIBOR borrowings at December 31, 2010 was 400 basis points. In addition, we are required to pay a commitment fee on the unused portion of the Facility of 50 basis points. The Facility contains certain financial covenants including a minimum fixed charge coverage ratio, a maximum consolidated leverage ratio, and a maximum funded debt-to-capitalization ratio. We were in compliance with these covenants as of December 31, 2010.

At December 31, 2010 no borrowings were outstanding under this Facility, and \$3.6 million in letters of credit were issued and outstanding under our Facility leaving \$146.4 million of availability at December 31, 2010. Additionally, we had \$1.4 million in letters of credit outstanding relating to foreign operations.

The Facility is a senior secured obligation, secured by first liens on all of our U.S. tangible and intangible assets, including our accounts receivable and inventory. Additionally, a portion of the capital stock of our non-U.S. subsidiaries has also been pledged as collateral.

Our foreign Fluid Systems and Engineering subsidiaries in Italy and Brazil maintain local credit arrangements consisting primarily of lines of credit with several banks, which are renewed on an annual basis. We utilize local financing arrangements in our foreign operations in order to provide short-term local liquidity needs, as well as to reduce the net investment in foreign operations subject to foreign currency risk. Advances under these short-term credit arrangements are typically based on a percentage of the subsidiary s accounts receivable or firm contracts with certain customers. The weighted average interest rate under these arrangements was 2.26% and 6.83% on total outstanding balances of \$1.5 million and \$6.9 million at December 31, 2010 and 2009, respectively.

We incurred interest expense of \$10.3 million, including \$1.2 million for the settlement of an interest rate swap agreement, \$9.3 million and \$10.9 million in 2010, 2009 and 2008, respectively. Scheduled maturities of all long-term debt are as follows (in thousands):

2012

\$ 67

2013	67
2014	67
2015 and thereafter	172,786
Total	\$ 172,987

### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 7. Fair Value of Financial Instruments and Concentrations of Credit Risk

#### Fair Value of Financial Instruments

Our financial instruments include cash and cash equivalents, receivables, payables, and debt. We believe the carrying values of these instruments, with the exception of our debt at December 31, 2010, approximated their fair values. At December 31, 2010, the estimated fair value of total debt is \$159.1 million. The fair value of the Senior Notes at December 31, 2010 was based on quoted market prices.

#### **Concentrations of Credit Risk**

Financial instruments that potentially subject us to significant concentrations of credit risk consist principally of cash, trade accounts and notes receivable. At December 31, 2010, substantially all of our U.S. cash deposits are held in accounts at a financial institution with deposit ratings of Aa1 by Moody s, AA- by Standard and Poor s, and AA by Fitch. As part of our investment strategy, we perform periodic evaluations of the relative credit standing of these financial institutions.

Accounts Receivable. Accounts receivable at December 31, 2010 and 2009 include the following:

	2010 (In thou	2009 tousands)		
Gross trade receivables	\$ 193,349	\$ 123,909		
Allowance for doubtful accounts	(5,839)	(5,969)		
Net trade receivables	187,510	117,940		
Other receivables	9,289	4,446		
Total receivables, net	\$ 196,799	\$ 122,386		

We derive a significant portion of our revenues from companies in the E&P industry, and our customer base is highly concentrated in major and independent oil and gas E&P companies operating in the markets that we serve. In 2010, approximately 50% of our consolidated revenues were derived from our 20 largest customers. We maintain an allowance for losses based upon the expected collectability of accounts receivable. Changes in this allowance for 2010, 2009 and 2008 are as follows:

	2010	2009 (In thousands)	<b>2008</b>
Balance at beginning of year	\$ 5,969	\$ 4,259	\$ 3,915
Provision for uncollectible accounts	478	2,301	2,664
Write-offs, net of recoveries	(608)	(591)	(2,320)

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Balance at end of year

\$ 5,839 \$ 5,969 \$ 4,259

During the years ended December 31, 2010, 2009 and 2008, no single customer accounted for more than 10% of total sales.

# NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# 8. Income Taxes

The provision for income taxes charged to continuing operations was as follows:

	Year Ended December 31,			
	2010 200		2008	
		(In thousands)		
Current tax (benefit) expense :				
U.S. Federal	\$ 1,110	\$ (121)	\$ 817	
State	1,868	(455)	(9)	
Foreign	6,427	5,438	5,706	
Total current	9,405	4,862	6,514	
Deferred tax (benefit) expense :				
U.S. Federal	17,532	(10,326)	15,068	
State	552	1,108	(252)	
Foreign	(244)	2,140	(1,284)	
Total deferred	17,840	(7,078)	13,532	
Total provision	\$ 27,245	\$ (2,216)	\$ 20,046	

The total provision was allocated to the following component of income (loss):

	Ye	Year Ended December 31,					
	2010	2009 (In thousands)	2008				
Income (loss) from continuing operations Loss from discontinued operations	\$ 27,24	\$ (2,216)	\$ 20,046 (637)				
Total provision	\$ 27,24	\$ (2,216)	\$ 19,409				

Income (loss) from continuing operations before income taxes was as follows:

# Year Ended December 31, 2010 2009 2008 (In thousands)

U.S. Foreign	\$ 52,608 16,263	\$ (31,868) 9,079	\$ 45,088 14,258
Income (loss) from continuing operations before income taxes	\$ 68,871	\$ (22,789)	\$ 59,346

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# NEWPARK RESOURCES, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The effective income tax rate is reconciled to the statutory federal income tax rate as follows:

	Year Ended December 31,			
	2010	2009	2008	
Income tax (benefit) expense at federal statutory rate	35.0%	(35.0)%	35.0%	
Nondeductible expenses	1.9%	2.3%	2.0%	
Nondeductible stock based compensation expense		3.0%		
Different rates on earnings of foreign operations	(2.6)%	(5.7)%	(2.2)%	
Tax exempt foreign earnings due to tax holidays	(0.6)%	(3.7)%	(1.4)%	
Benefit of foreign interest deductible in U.S.		(2.0)%	(0.8)%	
Increase in valuation allowance	2.2%	17.5%	1.6%	
Tax on undistributed earnings	0.2%	2.6%		
Foreign exchange gain		2.6%		
Foreign tax withholdings	0.4%	4.0%		
State tax expense, net	2.6%	3.6%	(0.4)%	
Other	0.5%	1.1%		
Total income tax expense (benefit)	39.6%	(9.7)%	33.8%	

Temporary differences and carryforwards which give rise to deferred tax assets and liabilities at December 31, 2010 and 2009 are as follows:

	2010 (In thou	<b>2009</b> Isands)
Deferred tax assets:	\$ 27.581	\$ 46,009
Net operating losses Accruals not currently deductible	\$ 27,581 12,343	\$ 46,009 6,710
Bad debts	2,044	2,054
Alternative minimum tax credits	5,606	4,735
Foreign tax credits	2,150	2,150
Other	4,043	3,534
Total deferred tax assets	53,767	65,192
Valuation allowance	(20,459)	(19,485)
Total deferred tax assets, net of allowances	33,308	45,707
Deferred tax liabilities:		
Accelerated depreciation and amortization	32,182	28,610
Other	5,212	3,152

Total deferred tax liabilities	37,394	31,762
Total net deferred tax assets (liabilities)	\$ (4,086)	\$ 13,945
Current portion of deferred tax assets Non current portion of deferred tax assets Current portion of deferred tax liabilities Non current portion of deferred tax liabilities	\$ 3 (194) (31,549)	\$ 7,457 8,986 (415) (2,083)
Net deferred tax assets (liabilities)	\$ (4,086)	\$ 13,945

## NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For U.S. federal income tax purposes, we have net operating loss carryforwards ( NOLs ) of approximately \$24.0 million that, if not used, will expire in 2030. We also have approximately \$5.6 million of alternative minimum tax credit carryforwards, which are not subject to expiration and are available to offset future regular income taxes subject to certain limitations. Additionally, for state income tax purposes, we have NOLs of approximately \$237 million available to reduce future state taxable income. These NOLs expire in varying amounts beginning in year 2011 through 2029. Foreign NOLs of approximately \$21.5 million are available to reduce future taxable income, some of which expire beginning in 2015.

The realization of our net deferred tax assets is dependent on our ability to generate taxable income in future periods. At December 31, 2010 and December 31, 2009, we have recorded a valuation allowance in the amount of \$20.5 million and \$19.5 million, respectively, related to state and foreign NOL carryforwards.

Unremitted foreign earnings permanently reinvested abroad upon which deferred income taxes have not been provided aggregated approximately \$67.9 million and \$52.3 million at December 31, 2010 and 2009, respectively. We have the ability and intent to leave these foreign earnings permanently reinvested abroad.

We operate in a foreign tax jurisdiction which has granted tax holidays, which will terminate in 2011. The current tax benefit in 2010 and 2009 attributable to these holidays was \$0.4 million and \$0.8 million, respectively, both of which were \$0.01 per share.

We file an income tax return in the U.S. federal jurisdiction, and various state and foreign jurisdictions. We are no longer subject to income tax examinations for substantially all tax jurisdictions for years prior to 1999.

A reconciliation of the beginning and ending provision for uncertain tax positions is as follows:

	2010 2009 (In thousands			<b>2008</b>		
Balance at January 1 Additions for tax positions of prior years	\$	750 818	\$	750	\$	750
Balance at December 31	\$	1,568	\$	750	\$	750

The provision for uncertain tax positions, if recognized, would affect the annual effective tax rate. The Company recognizes accrued interest and penalties related to uncertain tax positions in operating expenses. The Company accrued \$0.2 million for interest and penalties in 2010.

## 9. Capital Stock

#### Common stock

Changes in outstanding Common Stock for the years ended December 31, 2010, 2009 and 2008 were as follows:

	2010	2009	2008		
	(In thousands of shares)				
Outstanding, beginning of year	91,673	91,140	90,215		
Shares issued upon exercise of options	677	18	309		
Shares issued under employee stock purchase plan		32	63		
Shares issued for grants of time vested restricted stock	773	229	443		
Shares issued upon vesting of performance units	20	254	110		
Outstanding, end of year	93,143	91,673	91,140		

## NEWPARK RESOURCES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Preferred stock and Warrant

We are authorized to issue up to 1,000,000 shares of Preferred Stock, \$0.01 par value. There was no outstanding preferred stock at December 31, 2010, 2009 or 2008.

On June 1, 2000, we completed the sale of 120,000 shares of Series B Convertible Preferred Stock, \$0.01 par value per share (the Series B Preferred Stock ), and a warrant (the Series B Warrant ) to purchase up to 1,900,000 shares of our common stock at an exercise price of \$10.075 per share, subject to anti-dilution adjustments. Prior to 2006, all outstanding shares of the Series B Preferred Stock were converted to common stock. The Series B Warrant was originally issued with a seven year life, expiring June 1, 2007. This warrant contains certain registration provisions, which, if not met, reduce the exercise price of the warrant by 2.5%, for each year we are not in compliance with the registration requirements, and extend the term of the warrant. Effective May 1, 2009, we became compliant with the registration requirements for the warrant. Previously, because of a restatement of our earnings which occurred in 2006, we were not in compliance with these requirements which resulted in adjustments to the exercise price and extended the term of the warrant. As of December 31, 2010, the Series B Warrant, as adjusted for certain anti-dilution provisions, remains outstanding and provides for the right to purchase up to approximately 2.1 million shares of our common stock at an exercise price of \$8.97, and expires in February 2012.

### Treasury stock

During 2008, our Board of Directors approved a plan authorizing the repurchase of up to \$25.0 million of our outstanding shares of common stock. During 2008, 2,618,195 shares were repurchased for an aggregate price of approximately \$15.1 million. No additional purchases were made under this plan in 2009 or 2010. During 2010, 2009 and 2008, 27,134, 104,824 and 28,214 shares were repurchased, respectively, for an aggregate price of \$0.2 million, \$0.3 million and \$0.2 million, respectively, representing employee shares surrendered in lieu of taxes under vesting of restricted stock awards.

All of the shares repurchased are held as treasury stock. During 2010 and 2009, 59,804 and 23,468 shares of treasury stock were re-issued, respectively, pursuant to our employee stock purchase plan. We record treasury stock purchases under the cost method whereby the entire cost of the acquired stock is recorded as treasury stock.



#### NEWPARK RESOURCES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Earnings per Share

The following table presents the reconciliation of the numerator and denominator for calculating earnings per share:

	Year Ended December 31, 2010 2009 2008					
	(In thousands, except per share dat					
Basic EPS:	<b>•</b>		<b>•</b>		<b>•</b>	
Net income (loss)	\$	41,626	\$	(20,573)	\$	38,458
Weighted average number of common shares outstanding		89,103		88,500		88,987
Basic income (loss) per common share	\$	0.47	\$	(0.23)	\$	0.43
Diluted EPS:						
Net income (loss)	\$	41,626	\$	(20,573)	\$	38,458
Assumed conversions of Senior Notes		1,138				
Adjusted net income (loss)	\$	42,764	\$	(20,573)	\$	38,458
Weighted average number of common shares outstanding-basic		89,103		88,500		88,987
Add: Net effect of dilutive stock options and restricted stock awards		790		,		232
Dilutive effect of Senior Notes		3,824				
Diluted weighted average number of common shares outstanding		93,717		88,500		89,219
Diluted income (loss) per share	\$	0.46	\$	(0.23)	\$	0.43
Stock options and warrants excluded from calculation of diluted earnings						
per share because anti-dilutive for the period		3,913		6,613		4,674

#### 11. Stock Based Compensation and Other Benefit Plans

The following describes stockholder approved plans utilized by the Company for the issuance of stock based awards.

#### 2003 Long-Term Incentive Plan

Our stockholders approved the 2003 Long Term Incentive Plan (2003 Plan) in June 2003. Under the 2003 Plan, awards of performance-based restricted stock units are made at the beginning of overlapping three-year performance periods. These awards vest and become payable in our common stock if certain performance criteria are met over the three-year performance period. Subject to adjustment upon a stock split, stock dividend or other recapitalization event, the maximum number of shares of common stock that may be issued under the 2003 Plan is 1,000,000. The common

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stock issued under the 2003 Plan will be from authorized but un-issued shares of our common stock, although shares re-acquired due to forfeitures or any other reason may be re-issued under the 2003 Plan. At December 31, 2010, 195,533 shares remained available for award under the 2003 Plan.

### 2004 Non-Employee Directors Incentive Compensation Plan

In June 2004, our stockholders approved the 2004 Non-Employee Directors Stock Option Plan (2004 Plan). During 2007, stockholders approved the amended and restated 2004 Plan (renamed the 2004 Non-Employee Directors Incentive Compensation Plan) which authorizes grants of restricted stock to non-employee directors instead of stock options. In 2010, each non-employee director received \$125,000 in restricted stock (valued as of the

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### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

date of the annual stockholder s meeting), upon their election or re-election. At December 31, 2010, 433,543 shares remained available for award under the amended 2004 Plan.

### 2006 Equity Incentive Plan

In December 2006, our stockholders approved the 2006 Equity Incentive Plan ( 2006 Plan ), pursuant to which the Compensation Committee of our Board of Directors ( Compensation Committee ) may grant to key employees, including executive officers and other corporate and divisional officers, a variety of forms of equity-based compensation, including options to purchase shares of common stock, shares of restricted common stock, restricted stock units, stock appreciation rights, other stock-based awards, and performance-based awards. During 2009, the 2006 Plan was amended to increase the number of shares available for issuance under the 2006 Plan to 5,000,000. At December 31, 2010, 473,940 shares remained available for award under the 2006 Plan, as amended.

The Compensation Committee approves the granting of all stock based compensation to employees, utilizing shares available under the 2003 Plan and 2006 Plan. Stock based awards are granted in a variety of forms, including stock options and performance-based restricted stock units. The Committee also grants other stock based awards to non-executive employees including cash-settled stock appreciation rights and cash-settled performance-based restricted stock equivalents, which are not part of the plans outlined above and are not available to executives or non-employee directors. Activity under each of these programs is described below.

### Stock Options & Cash-Settled Stock Appreciation Rights

Stock options granted by the Compensation Committee are generally granted with a three or four year vesting period and a term of ten years. During 2010, 12,533 options were granted with a three year vesting period and a ten year term. The exercise price of each stock option granted was equal to the fair market value on the date of grant.

The following table summarizes activity for our outstanding stock options for the year ended December 31, 2010:

	Shares	A E	eighted- verage xercise Price	Weighted- Average Remaining Contractual Life (Years)	Aggregate rinsic Value
Outstanding at beginning of period	4,979,954	\$	5.31		
Granted	12,533		5.61		
Exercised	(677,538)		5.30		
Expired or cancelled	(413,717)		4.10		
Outstanding at end of period	3,901,232	\$	5.44	6.80	\$ 5,695,856
Options exercisable at end of period	2,080,780	\$	6.91	5.44	\$ 1,029,965

We estimated the fair value of options granted on the date of grant using the Black-Scholes option-pricing model, with the following weighted average assumptions:

	Year Ended December 31,				
	2010	2010 2009			
Risk-free interest rate Expected life of the option in years Expected volatility Dividend yield	1.99% 5.22 62.5%	2.93% 5.22 62.5%	3.50% 5.22 47.2%		

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### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The risk-free interest rate is based on the implied yield on a U.S. Treasury zero-coupon issue with a remaining term equal to the expected term of the option. The expected life of the option is based on observed historical patterns. The expected volatility is based on historical volatility of the price of our common stock. The dividend yield is based on the projected annual dividend payment per share divided by the stock price at the date of grant, which is zero because we have not paid dividends for several years and do not expect to pay dividends in the foreseeable future.

The following table summarizes information about the weighted-average exercise price and the weighted-average grant date fair value of stock options granted:

	Year Ended December 31,				
	2010	2009	2008		
Weighted-average exercise price of the stock on the date of grant	\$ 5.61	\$ 3.31	\$ 7.87		
Weighted-average grant date fair value on the date of grant	\$ 3.08	\$ 1.85	\$ 3.65		

All stock options granted for the years ended December 31, 2010, 2009 and 2008 reflected an exercise price equal to the market value of the stock on the date of grant.

The total intrinsic value of options exercised was \$1.9 million, \$0.0 and \$0.6 million for the years ended December 31, 2010, 2009 and 2008, while cash from option exercises totaled \$3.6 million, \$0.0 and \$1.8 million, respectively.

The following table summarizes activity for outstanding cash-settled stock appreciation rights for the year-ended December 31, 2010:

	Rights
Outstanding at the beginning of the period Exercised Forfeited	661,100 (99,334) (15,966)
Outstanding at the end of the period	545,800
Exercisable at end of period	331,883

During 2010, there were no additional grants of cash-settled stock appreciation rights. The remaining outstanding cash-settled stock appreciation rights, if vested and exercised, will ultimately be settled in cash for the difference between market value of our outstanding shares at the date of exercise, and \$7.89. As such, the projected cash settlement is adjusted each period based upon an updated Black-Scholes options pricing model, adjusted for the ending fair market value of the underlying stock. At December 31, 2010, the fair market value of each cash-settled stock appreciation right was \$0.31, resulting in a liability of \$0.1 million.

Total compensation cost recognized for stock options and cash-settled stock appreciation rights during the years-ended December 31, 2010, 2009 and 2008 was \$1.8 million, \$2.9 million and \$2.2 million, respectively. For the years ended December 31, 2010, 2009 and 2008, we recognized tax benefits resulting from the exercise of stock options totaling \$0.6 million, \$0.0 million and \$0.2 million, respectively.

### Performance-Based Restricted Stock Units & Cash-Settled Performance-Based Restricted Stock Units

The Compensation Committee may use various business criteria to set the performance objectives for awards of performance-based restricted stock units. For awards made during 2008 and 2009, the Compensation Committee determined that our cumulative earnings per share for the three-year performance period ending December 31, 2010 and December 31, 2011, respectively are the performance criterion for vesting in the award shares. Partial vesting occurs when our performance achieves expected levels, and full vesting occurs if our performance is at the over-achievement level, as measured over the entire three-year performance period. No shares vest if our performance

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### NEWPARK RESOURCES, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

level is below the expected level and straight-line interpolation will be used to determine vesting if performance is between expected and over-achievement levels. No performance-based awards were granted during 2010.

The following table summarizes activity for outstanding performance-based restricted stock units for the year-ended December 31, 2010:

Nonvested Shares (Performance-Based)	Shares	Ave Gran	ghted- rage t Date Value
Outstanding at beginning of the period Forfeited	1,088,980 (380,700)	\$	5.74 7.39
Outstanding at the end of the period	708,280	\$	4.88

Subsequent to December 31, 2010, 242,500 shares were forfeited related to the three-year performance period ending December 31, 2010 as performance objectives were not achieved.

The following table summarizes activity for outstanding cash-settled performance-based restricted stock units for the year-ended December 31, 2010:

Nonvested Shares (Cash-Settled Performance Based)	Shares
Outstanding at beginning of the period Forfeited	265,800 (5,800)
Outstanding at the end of the period	260,000

Subsequent to December 31, 2010, the 260,000 shares remaining under this award were forfeited related to the three-year performance period ending December 31, 2010, as performance objectives were not achieved.

Total compensation cost (income) recognized for performance-based restricted stock units and cash-settled performance based restricted stock units was (\$0.6) million and \$2.0 million for the years ended December 31, 2009 and 2008 respectively. The 2009 income of (\$0.6) million reflects the reversal of the previous liability for these awards, based on the revised forecast of performance criteria for the three year measurement periods. No compensation cost was recognized during 2010 for these awards.

### **Restricted Stock Awards**

Time-vested restricted stock awards are periodically granted to key employees, including grants for employment inducements, as well as to members of our Board of Directors. Employee awards provide for vesting periods ranging from three to five years. Non-employee director grants fully vest at the one year anniversary from the date of grant. Upon vesting of these grants, shares are issued to award recipients. The following table summarizes activity for our outstanding time-vesting restricted stock awards for the year-ended December 31, 2010.

Nonvested Shares (Time-Vesting)	Shares	Ave Gran	ghted- erage t Date Value
Nonvested at January 1, 2010	358,820	\$	5.10
Granted	787,000		5.88
Vested	(283,820)		4.55
Forfeited	(14,307)		5.61
Nonvested at December 31, 2010	847,693	\$	6.00

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## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Total compensation cost recognized for restricted stock awards was \$1.8 million, \$1.4 million and \$1.4 million for the years ended December 31, 2010, 2009 and 2008 respectively. Total unrecognized compensation cost at December 31, 2010 related to restricted stock awards is approximately \$3.7 million which is expected to be recognized over the next 2.3 years. During the years ended December 31, 2010, 2009 and 2008, the total fair value of shares vested was \$1.2 million \$0.6 million and \$2.5 million, respectively.

For the years ended December 31, 2010, 2009 and 2008, we recognized tax benefits resulting from the vesting of share awards totaling \$0.6 million, \$0.4 million and \$0.4 million, respectively.

### **Defined** Contribution Plan

Substantially all of our U.S. employees are covered by a defined contribution plan ( 401(k) Plan ). Employees may voluntarily contribute up to 50% of compensation, as defined in the 401(k) Plan. Participants contributions, up to 3% of compensation, are matched 100% by us, and the participants contributions, from 3% to 6% of compensation, are matched 50% by us. Under the 401(k) Plan, our cash contributions were \$1.7 million, \$1.5 million and \$2.7 million in 2010, 2009 and 2008, respectively. During 2009, we executed cost reduction programs which included the temporary elimination of our 401(k) matching for U.S. employees beginning in the second quarter of 2009 and did not resume until March 2010.

### 12. Segment and Related Information

Our Company consists of three reportable segments, which offer different products and services to a relatively homogenous customer base. The reportable segments include: Fluids Systems and Engineering, Mats and Integrated Services, and Environmental Services. Intersegment revenues are generally recorded at cost for items which are included in inventory of the purchasing segment, and at standard markups for items which are included in cost of revenues of the purchasing segment. All intersegment revenues and related profits have been eliminated.

*Fluids Systems and Engineering* Our Fluids Systems and Engineering business offers customized solutions including highly technical drilling projects involving complex subsurface conditions, such as horizontal directional, geologically deep or deep water drilling. These projects require increased monitoring and critical engineering support of the fluids system during the drilling process. We provide drilling fluids products and technical services to the North American, European, North African, and the Brazilian market. We also provide completion fluids services and equipment rental to customers in Oklahoma and Texas.

We also have industrial mineral grinding operations which are included in our Fluids Systems and Engineering business. The operation grinds barite, a mineral used in drilling fluids products. In addition to providing this critical raw material for our drilling fluids products, the grinding operation also sells barite and other industrial minerals to third parties. Together, our drilling fluids and mineral grinding operations serve to comprise the Fluids Systems and Engineering reportable segment.

*Mats and Integrated Services* This segment provides mat rentals and related well site services to E&P customers in the Northeast U.S. regions, onshore U.S. Gulf Coast and Western Colorado, as well as mat rentals to the utility industry in the U.K., which provide environmental protection and ensure all-weather access to sites with unstable soil conditions common to these areas. This segment also manufactures our DuraBase<sup>TM</sup> composite mat system for sales into domestic and international markets as well as for use in our domestic rental operations. The principal customers

are major independent and multi-national E&P companies.

*Environmental Services* This segment provides disposal services for both oilfield E&P waste and industrial waste. The primary method used for disposal is low pressure injection into environmentally secure geologic formations deep underground. This segment operates in the U.S. Gulf Coast and West Texas markets.

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## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Summarized financial information concerning our reportable segments is shown in the following tables:

		Year 2010		ed Decembo 2009 thousands)	er 3	1, 2008
<b>Revenues</b>	¢	507 705	¢	400 450	¢	706 000
Fluids Systems & Engineering	\$	597,795	\$	409,450	\$	706,288
Mats & Integrated Services Environmental Services		69,397 48 762		37,476		89,654
Environmental Services		48,762		43,349		62,408
Total Revenues	\$	715,954	\$	490,275	\$	858,350
Depreciation and Amortization						
Fluids Systems & Engineering	\$	15,253	\$	13,739	\$	11,967
Mats & Integrated Services		7,672		10,309		10,603
Environmental Services		3,169		3,339		4,142
Corporate Office		916		751		631
Total Depreciation and Amortization	\$	27,010	\$	28,138	\$	27,343
Operating Income (loss)						
Fluids Systems & Engineering	\$	56,234	\$	1,994	\$	87,249
Mats & Integrated Services		26,684		(7,840)		1,846
Environmental Services		13,447		7,711		9,031
Corporate Office		(18,361)		(17,190)		(26,630)
<b>Operating Income (loss)</b>	\$	78,004	\$	(15,325)	\$	71,496
Segment Assets						
Fluids Systems & Engineering	\$	476,677	\$	409,054	\$	494,477
Mats & Integrated Services		79,957		77,868		99,123
Environmental Services		69,058		66,966		80,222
Corporate		111,650		31,226		39,857
Total Assets	\$	737,342	\$	585,114	\$	713,679
Capital Expenditures						
Fluids Systems & Engineering	\$	7,033	\$	12,748	\$	17,111
Mats & Integrated Services		2,253		4,604		2,922
Environmental Services		738		865		1,852
Corporate		2,110		326		609
Total Capital Expenditures	\$	12,134	\$	18,544	\$	22,494

### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table sets forth information about our operations by geographic area. Revenues by geographic location are determined based on the location in which services are rendered or products are sold.

	Year Ended December 31,					81,
	2010			2009		2008
			(In	thousands)		
Revenue						
United States	\$	516,786	\$	334,986	\$	692,247
Canada		23,846		13,432		26,620
Europe and North Africa		113,295		115,926		123,174
Brazil and Mexico		62,027		25,931		16,309
Total Revenue	\$	715,954	\$	490,275	\$	858,350
Long-Lived Assets						
United States	\$	243,194	\$	253,630	\$	270,893
Canada		12,334		12,075		10,733
Europe and North Africa		26,380		27,076		22,285
Brazil and Mexico		14,904		14,735		6,092
Total Long-Lived Assets	\$	296,812	\$	307,516	\$	310,003

No single customer accounted for more than 10% of our consolidated revenues for years ended December 31, 2010, 2009 or 2008.

### 13. Supplemental Cash Flow and Other Information

Included in accounts payable and accrued liabilities at December 31, 2010, 2009 and 2008, were capital expenditures of \$2.3 million, \$1.4 million and \$0.8 million, respectively.

Accrued liabilities at December 31, 2010 and 2009 were \$43.2 million and \$25.3 million respectively. The balance in 2010 included \$15.4 million for employee incentives and \$5.8 million for value added, goods and service taxes related to foreign jurisdictions.

During the years ended December 31, 2010, 2009 and 2008, we did not finance the acquisition of property, plant and equipment with capital leases.

### 14. Commitments and Contingencies

In the ordinary course of conducting our business, we become involved in litigation and other claims from private party actions, as well as judicial and administrative proceedings involving governmental authorities at the federal, state and local levels. In the opinion of management, any liability in these matters should not have a material effect on

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our consolidated financial statements.

### Leases

We lease various manufacturing facilities, warehouses, office space, machinery and equipment, including transportation equipment, under operating leases with remaining terms ranging from one to twenty years, with various renewal options. Substantially all leases require payment of taxes, insurance and maintenance costs in addition to rental payments. Total rental expenses for all operating leases were approximately \$25.4 million, \$29.4 million and \$32.6 million for the years ending 2010, 2009, and 2008, respectively.

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### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Future minimum payments under non-cancelable operating leases, with initial or remaining terms in excess of one year are included in the table below. Future minimum payments under capital leases are not significant.

	(In thousands)
2011	\$ 18,089
2012	11,344
2013	6,308
2014	2,874
2015	1,197
Thereafter	632
	\$ 40,444

#### **Other**

In conjunction with our insurance programs, we had established letters of credit in favor of certain insurance companies in the amount of \$3.6 million at December 31, 2010 and 2009. In addition, as of December 31, 2009, we had established other letters of credit in favor of our suppliers in the amount of \$6.3 million. We also had \$8.6 million and \$8.5 million in guarantee obligations in connection with facility closure bonds and other performance bonds issued by insurance companies outstanding as of December 31, 2010 and 2009, respectively.

In our industrial minerals business, we have purchase obligations for barite, a critical raw material in drilling fluids products which totaled \$11.1 million at December 31, 2010, in which all purchases will be made in 2011.

Other than normal operating leases for office and warehouse space, barges, rolling stock and other pieces of operating equipment, we do not have any off-balance sheet financing arrangements or special purpose entities. As such, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such financing arrangements.

We are self-insured for health claims, subject to certain stop loss insurance policies. Claims in excess of \$200,000 per incident are insured by third-party insurers. At December 31, 2010 and 2009, we had accrued liabilities of \$1.2 million for unpaid claims incurred, based on historical experience. These estimated claims are expected to be paid within one year of their occurrence.

We are self-insured for certain workers compensation, auto and general liability claims up to a certain policy limit. Claims in excess of \$750,000 are insured by third-party reinsurers. At December 31, 2010 and 2009, we had accrued a liability of \$2.5 million and \$1.9 million, respectively, for the uninsured portion of claims.

We maintain accrued liabilities for asset retirement obligations, which represent obligations associated with the retirement of tangible long-lived assets that result from the normal operation of the long-lived asset. Our asset retirement obligations primarily relate to repair cost obligations associated with the return of leased barges as well as required expenditures associated with owned and leased facilities. Upon settlement of the liability, a gain or loss for

any difference between the settlement amount and the liability recorded is recognized. As of December 31, 2010 and 2009, we had accrued asset retirement obligations of \$1.9 million and \$1.0 million, respectively.

### NEWPARK RESOURCES, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 15. Supplemental Selected Quarterly Financial Data (Unaudited)

	Quarter Ended						
	First	First Second		Fourth			
	Quarter	Quarter	Quarter	Quarter			
	(In	thousands, excep	ot per share amou	nts)			
Fiscal Year 2010							
Revenues	\$ 160,798	\$ 181,352	\$ 179,278	\$ 194,526			
Operating income	13,709	19,896	19,532(1)	24,867			
Net income	7,782	10,840	8,234	14,770			
Net income per share:							
Basic	0.09	0.12	0.09	0.16			
Diluted	0.09	0.12	0.09	0.15			
Fiscal Year 2009							
Revenues	\$ 126,938	\$ 109,599	\$ 118,208	\$ 135,530			
Operating (loss) income	(12,779)	(9,922)	2,238(2)	5,138			
Net (loss) income	(12,004)	(8,787)	202	16			
Net (loss) income per share:							
Basic	(0.14)	(0.10)	0.00	0.00			
Diluted	(0.14)	(0.10)	0.00	0.00			

(1) Includes \$2.2 million of income reflecting proceeds from the settlement of a lawsuit.

(2) Includes \$2.3 million of other income, reflecting proceeds of business interruption insurance claims related to hurricanes in 2008.

### 16. Subsequent Event

On March 4, 2011, we entered into a definitive agreement to acquire the drilling fluids and engineering services unit of Rheochem PLC, a publicly-traded Australian-based oil and gas company. Rheochem provides drilling fluids and related engineering services to the oil and gas exploration and geothermal industries with operations in Australia, New Zealand and India. Under the terms of the agreement, we will pay approximately A\$23.8 million at closing, subject to typical adjustments for working capital. Additional consideration may be payable based on financial results of the acquired business over a one-year earnout period, up to a maximum total consideration of A\$45 million. Newpark expects to fund the acquisition price, including any earnout payment, from cash on hand. In the most recently completed fiscal year ended June 30, 2010, Rheochem PLC s drilling fluid services segment generated revenues of A\$20.3 million. This acquisition is expected to be completed during the second quarter of 2011.

### 17. Guarantor and Non-Guarantor Financials

In May 2010, we filed a shelf registration statement on Form S-3 (Form S-3) registering up to \$200 million in securities that may be issued by the Company from time to time. In October 2010, we completed our offering of

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Senior Notes under this shelf registration statement (see Note 6 Financing Arrangements for additional information). While our Senior Notes did not include subsidiary guarantees, under our remaining shelf registration statement, we may in the future issue additional debt securities registered pursuant to the Form S-3 that are fully and unconditionally guaranteed by certain subsidiaries of the Company, as identified in the Form S-3 and primarily consisting of our U.S. subsidiaries. As a result, we are required to present consolidating financial information regarding the guarantors and non-guarantors of the securities in accordance with SEC Regulation S-X Rule 3-10. As specified in Rule 3-10, the condensed consolidating balance sheets, results of operations, and

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### NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

statements of cash flows presented on the following pages meet the requirements for financial statements of the issuer and each guarantor of the debt securities because the guarantors are all direct or indirect wholly-owned subsidiaries of Newpark Resources, Inc., and all of the guarantees are full and unconditional on a joint and several basis. The condensed consolidating balance sheets as of December 31, 2010 and 2009, and condensed consolidating statements of operations and statements of cash flows for the years ended 2010, 2009 and 2008 are as follows:

#### **Condensed Consolidating Balance Sheets**

		Parent		uarantor bsidiaries	Non- Sul	mber 31, 201 Guarantor bsidiaries thousands)	Co	nsolidating Entries	Cor	nsolidated
ASSETS Cash and cash equivalents Receivables, net Inventories Deferred tax asset Prepaid expenses and other current assets	\$	68,128 789 16,572 2,121	\$	(4,290) 122,827 83,434 10,351 2,279	\$	19,172 73,183 39,594 731 5,636	\$		\$	83,010 196,799 123,028 27,654 10,036
Total current assets Property, plant and equipment, net Goodwill Other intangible assets, net Other assets Investment in subsidiaries		87,610 6,991 8,316 180,700		214,601 180,743 38,237 10,562 594 29,283		138,316 24,921 24,070 2,510 1,621		(1,750) (209,983)		440,527 212,655 62,307 13,072 8,781
Total assets	\$	283,617	\$	474,020	\$	191,438	\$	(211,733)	\$	737,342
<b>LIABILITIES AND STOCKH</b> Foreign bank lines of credit Current maturities of long-term debt Accounts payable Accrued liabilities	OLI \$	2,083 16,470	UIT \$	<b>Y</b> 38,516 11,094	\$	1,458 148 25,717 15,670	\$		\$	1,458 148 66,316 43,234
Total current liabilities Long-term debt, less current portion Deferred tax liability Other noncurrent liabilities		18,553 172,500 2,043		49,610 31,785 10		42,993 487 1,514 2,250		(1,750)		111,156 172,987 31,549 4,303

Net intercompany (receivable)					
payable	(326,826)	254,541	72,285		
Total liabilities	(133,730)	335,946	119,529	(1,750)	319,995
Common stock	931	24,557	29,110	(53,667)	931
Paid-in capital	468,503	56,417	3	(56,420)	468,503
Accumulated other					
comprehensive income	8,581		14,826	(14,826)	8,581
Retained (deficit) earnings	(45,034)	57,100	27,970	(85,070)	(45,034)
Treasury stock, at cost	(15,634)				(15,634)
Total stockholders equity	417,347	138,074	71,909	(209,983)	417,347
Total liabilities and stockholders equity	\$ 283,617	\$ 474,020	\$ 191,438	\$ (211,733)	\$ 737,342
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## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	December 31, 2009 Non-Guarantor Consolidating Subsidiaries Entries (In thousands)		
ASSETS						
Cash and cash equivalents	\$ 162	\$	\$ 11,372	\$	\$ 11,534	
Receivables, net	9	72,985	49,392		122,386	
Inventories		72,197	43,298		115,495	
Deferred tax asset	155	7,091	211		7,457	
Prepaid expenses and other						
current assets	1,937	2,384	7,419		11,740	
Total current assets Property, plant and equipment,	2,263	154,657	111,692		268,612	
net	3,766	194,902	25,957		224,625	
Goodwill		38,237	24,039		62,276	
Other intangible assets, net		13,249	2,788		16,037	
Deferred tax and other assets	38,379	680	1,151	(26,646)	13,564	
Investment in subsidiaries	93,860	26,171		(120,031)		
Total assets	\$ 138,268	\$ 427,896	\$ 165,627	\$ (146,677)	\$ 585,114	
	-		¢ (001	¢	¢ (001	
-	\$	2	\$ 6,901	\$	\$ 6,901	
÷	10.000	107	212		10 210	
<b>x</b> ·						
Accrued habilities	7,940	7,945	9,405		25,290	
Total current liabilities	19,135	46,369	39,998		105,502	
e						
1	105,000					
				(26,646)		
	1,782	10	1,905		3,697	
<b>•</b> • •						
payable	(356,257)	295,408	60,849			
Total liabilities	(230,340)	369,224	104,854	(26,646)	217,092	
			25,945	(50,852)	917	
Paid-in capital	460,544	56,423	3	(56,426)	460,544	
comprehensive income	5,230		17,241	(13,836)	8,635	
Other intangible assets, net Deferred tax and other assets Investment in subsidiaries <b>Total assets</b> <b>LIABILITIES AND STOCKHO</b> Foreign bank lines of credit Current maturities of long-term debt Accounts payable Accrued liabilities Total current liabilities Long-term debt, less current portion Deferred tax liability Other noncurrent liabilities Net intercompany (receivable) payable Total liabilities Common stock Paid-in capital Accumulated other	93,860 \$ 138,268 OLDERS EQ \$ 10,000 1,195 7,940 19,135 105,000 1,782 (356,257) (230,340) 917 460,544	13,249 680 26,171 \$ 427,896 UITY \$ 107 38,317 7,945 46,369 27,437 10 295,408 369,224 24,907	2,788 1,151 \$ 165,627 \$ 6,901 212 23,480 9,405 39,998 810 1,292 1,905 60,849 104,854 25,945 3	(120,031) \$ (146,677) \$ (26,646) (26,646) (50,852) (56,426)	16,037 13,564 \$ 585,114 \$ 6,901 10,319 62,992 25,290 105,502 105,810 2,083 3,697 217,092 917 460,544	

Edga	ar Fil	ing: BROO	KS	AUTOMAT	ION	INC - Form	10-0	Ç	
Retained (deficit) earnings Treasury stock, at cost		(82,669) (15,414)		(22,658)		17,584		1,083	(86,660) (15,414)
Total stockholders equity		368,608		58,672		60,773		(120,031)	368,022
Total liabilities and stockholders equity	\$	138,268	\$	427,896	\$	165,627	\$	(146,677)	\$ 585,114
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## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Condensed Consolidated Statements of Operations**

	Parent	Year uarantor bsidiaries	Non- Sul	d December Guarantor bsidiaries thousands)	Con	010 Isolidating Entries	Сог	nsolidated
Revenues	\$	\$ 518,665	\$	197,289	\$		\$	715,954
Cost of revenues		416,242		160,678				576,920
Selling, general and								
administrative expenses	18,369	28,324		17,464				64,157
Other operating income, net	(11)	(3,421)		305				(3,127)
Operating (loss) income Foreign currency exchange loss	(18,358)	77,520		18,842				78,004
(gain)		(4)		(1,130)				(1,134)
Interest expense	9,915	20		332				10,267
Intercompany interest (income)								
expense		(2,941)		2,941				
(Loss) income from operations								
before income taxes	(28,273)	80,445		16,699				68,871
Provision for income taxes	(11,471)	32,838		5,878				27,245
Equity in income of subsidiaries	58,428	10,367				(68,795)		,
Net income	\$ 41,626	\$ 57,974	\$	10,821	\$	(68,795)	\$	41,626

	Parent	Year Ended December 31, 2009 Guarantor Non-Guarantor Consolidating Parent Subsidiaries Subsidiaries Entries (In thousands)							
Revenues Cost of revenues Selling, general and	\$	\$	334,981 319,774	\$	155,294 127,850	\$	\$	490,275 447,624	
administrative expenses Other income, net	17,183		27,348 (2,549)		16,674 (680)			61,205 (3,229)	
Operating (loss) income Foreign currency exchange gain Interest expense (income), net	(17,183) 9,121 (1,374)		(9,592) (49) (72) (2,539)		11,450 (1,821) 285 3,913			(15,325) (1,870) 9,334	

Intercompany interest (income) expense					
(Loss) income from operations					
before income taxes	(24,930)	(6,932)	9,073		(22,789)
Provision for income taxes	(6,941)	(1,932)	6,657		(2,216)
Equity in income (loss) of					
subsidiaries	(2,584)	7,379		(4,795)	
Net (loss) income	\$ (20,573)	\$ 2,379	\$ 2,416	\$ (4,795)	\$ (20,573)
		59			

## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Parent	Year I Guarantor Subsidiaries		Non Su	d December -guarantor bsidiaries n thousands)	Con	008 Isolidating Entries	Сог	nsolidated
Revenues Cost of revenues Selling, general and	\$	\$	692,210 569,886	\$	166,140 133,544	\$		\$	858,350 703,430
administrative expenses Other (income) expense, net	26,628 (10)		40,346 2,492		14,420 (452)				81,394 2,030
Operating (loss) income Foreign currency exchange loss	(26,618)		79,486 179		18,628 1,090				71,496 1,269
Interest expense Intercompany interest (income) expense	10,200 (1,416)		45 (1,237)		636 2,653				10,881
(Loss) income from continuing operations before income taxes Provision for income taxes	(35,402) (12,900)		80,499 28,738		14,249 4,208				59,346 20,046
(Loss) income from continuing operations (Loss) income from discontinued	(22,502)		51,761		10,041				39,300
operations, net of tax Equity in income of subsidiaries	60,960		(924) 11,380		82		(72,340)		(842)
Net (loss) income	\$ 38,458	\$	62,217	\$	10,123	\$	(72,340)	\$	38,458
			60						

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## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Condensed Consolidated Statements of Cash Flows**

	Parent		Year Ended December 31, 2010 Guarantor Non-Guarantor Subsidiaries Subsidiaries (In thousands)					Consolidated		
Net cash (used in) provided by operating activitites	\$	(15,551)	\$	36,033	\$	10,994	\$	31,476		
Net cash used in investing activities		(2,109)		(4,482)		(3,958)		(10,549)		
Borrowings on lines of credit Payments on lines of credit Principal payments on notes and long-term		109,000 (194,000)				32,497 (37,613)		141,497 (231,613)		
debt		(30,000)		(107)		(350)		(30,457)		
Proceeds from Senior notes, net of offering costs Inter-company borrowings (repayments) Other financing activities		167,756 29,432 3,438		(35,734)		6,302		167,756 3,438		
Net cash provided by (used in) financing activities		85,626		(35,841)		836		50,621		
Effect of exchange rate changes on cash		03,020		(55,641)		(72)		(72)		
Net increase in cash Cash at the beginning of the period		67,966 162		(4,290)		7,800 11,372		71,476 11,534		
Cash at the end of the period	\$	68,128	\$	(4,290)	\$	19,172	\$	83,010		

	Parent	Year Ended December 31, 2009 Guarantor Non-Guarantor Subsidiaries Subsidiaries (In thousands)					solidated
Net cash (used in) provided by operating activitites	\$ (20,709)	\$ 10	04,350	\$	5,178	\$	88,819
Net cash used in investing activitites	(326)		(7,596)		(9,222)		(17,144)
Net (payments) borrowings on lines of credit	(51,000)				(4,701)		(55,701)

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Principal payments on notes payable and long-term debt	(1	10,000)	(327)	(112)	(10,439)
Inter-company borrowings (repayments) Other financing activities	8	32,322 (125)	(96,427)	14,105	(125)
c .		(125)			(123)
Net cash provided by (used in) financing activitites	2	21,197	(96,754)	9,292	(66,265)
Effect of exchange rate changes on cash				(2,128)	(2,128)
Net increase in cash		162		3,120	3,282
Cash at the beginning of the period				8,252	8,252
Cash at the end of the period	\$	162	\$	\$ 11,372	\$ 11,534
		(1			
		61			

## NEWPARK RESOURCES, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Parent	Year Ended December 31, 2008 Guarantor Non-Guarantor Subsidiaries Subsidiaries (In thousands)			Consolidated	
Net cash (used in) provided by operating activitites	\$ (15,704)	\$ 35,612	\$	8,779	\$	28,687
Net cash (used in) provided by investing activitites	(609)	(12,990)		(9,569)		(23,168)
Net borrowings on lines of credit Principal payments on notes payable and	19,000			4,593		23,593
long-term debt Inter-company borrowings (repayments)	(11,166) 21,653	(319) (22,348)		(767) 695		(12,252)
Purchase of treasury stock Other financing activities	(15,250) 1,910			(63)		(15,250) 1,847
Net cash provided by (used in) financing activitites	16,147	(22,667)		4,458		(2,062)
Effect of exchange rate changes on cash				(946)		(946)
Net (decrease) increase in cash Cash at the beginning of the period	(166) 166	(45) 45		2,722 5,530		2,511 5,741
Cash at the end of the period	\$	\$	\$	8,252	\$	8,252
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### ITEM 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

### ITEM 9A. Controls and Procedures

### Evaluation of disclosure controls and procedures

Based on their evaluation of the Company s disclosure controls and procedures as of the end of the period covered by this report, the Chief Executive Officer and Chief Financial Officer of the Company have concluded that the Company s disclosure controls and procedures are effective as of December 31, 2010.

### Changes in internal control over financial reporting.

There has been no change in the Company s internal controls over financial reporting during the quarter ended December 31, 2010 that has materially affected, or is reasonably likely to materially affect, the Company s internal controls over financial reporting.

### Management s Report on Internal Control Over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Securities and Exchange Act Rule 13(a)-15(f). Our internal control system over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Internal control over financial reporting has inherent limitations and may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance, not absolute assurance with respect to the financial statement preparation and presentation. Further, because of changes in conditions, the effectiveness of internal control over financial reporting may vary over time.

Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our internal control over financial reporting as of December 31, 2010 as required by the Securities and Exchange Act of 1934 Rule 13a-15(c). In making its assessment, we have utilized the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in a report entitled Internal Control Integrated Framework. We concluded that based on our evaluation, our internal control over financial reporting was effective as of December 31, 2010.

The effectiveness of our internal control over financial reporting as of December 31, 2010 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report which is included herein.

/s/ Paul L. Howes Paul L. Howes President, Chief Executive Officer

/s/ James E. Braun James E. Braun Vice President and Chief Financial Officer

### **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of Newpark Resources, Inc. The Woodlands, Texas

We have audited the internal control over financial reporting of Newpark Resources, Inc. and subsidiaries (the Company ) as of December 31, 2010, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the criteria established in *Internal Control* Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2010 of the Company and our report dated March 8, 2011 expressed an unqualified opinion on those financial statements.

/s/ Deloitte & Touche LLP

Houston, Texas March 8, 2011

### ITEM 9B. Other Information

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ), each operator of a coal or other mine is required to include certain mine safety results in its periodic reports filed with the Securities and Exchange Commission. We do not believe that certain operations of our subsidiary, Excalibar Minerals, LLC (Excalibar ), are subject to the jurisdiction of the Mine Safety and Health Administration (MSHA) and we previously filed an action with MSHA requesting a transfer of regulatory jurisdiction for the operations of Excalibar to the Occupational Safety and Health Administration (OSHA). Our request to transfer regulatory jurisdiction for these operations from MSHA to OSHA has been denied. As a result, the four specialized barite and calcium carbonate grinding facilities operated by Excalibar and a gravel excavation facility formerly operated by the Mats and Integrated Services business were subject to the regulation by MSHA under the Federal Mine Safety and Health Act of 1977 (the

Mine Act ) in 2010. Information regarding certain mine safety violations which occurred in 2010 related to the facilities referenced above is included in Exhibit 99.1.

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## PART III

### ITEM 10. Directors, Executive Officers and Corporate Governance

### **Executive Officers and Directors**

The information required by this Item is incorporated by reference to the Executive Officers and Election of Directors sections of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### Compliance with Section 16(a) of the Exchange Act

The information required by this Item is incorporated by reference to the Section 16(a) Beneficial Ownership Reporting Compliance section of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### **Code of Conduct and Ethics**

We have adopted a Code of Ethics that applies to all of our directors and senior officers, and a Corporate Compliance and Business Ethics Manual (Ethics Manual) that applies to all officers and employees. The Code of Ethics and Ethics Manual are publicly available in the investor relations area of our website at *www.newpark.com*. This Code of Ethics is incorporated in this report by reference. Copies of our Code of Ethics may also be requested in print by writing to Newpark Resources, Inc., 2700 Research Forest Drive, Suite 100, The Woodlands, Texas, 77381.

### ITEM 11. Executive Compensation

The information required by this Item is incorporated by reference to the Executive Compensation section of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### ITEM 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item is incorporated by reference to the Ownership of Common Stock section of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### ITEM 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this Item is incorporated by reference to the Related Person Transactions and Director Independence sections of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### ITEM 14. Principal Accounting Fees and Services

The information required by this Item is incorporated by reference to the Independent Auditor section of the definitive Proxy Statement relating to our 2011 Annual Meeting of Stockholders.

### PART IV

### ITEM 15. Exhibits and Financial Statement Schedules

(a) List of documents filed as part of this report or incorporated herein by reference.

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## 1. Financial Statements

The following financial statements of the Registrant as set forth under Part II, Item 8 of this report on Form 10-K on the pages indicated.

	Page in this Form 10-K
Report of Independent Registered Public Accounting Firm	30
Consolidated Balance Sheets as of December 31, 2010 and 2009	31
Consolidated Statements of Operations for the Years Ended December 31, 2010, 2009 and 2008	32
Consolidated Statements of Comprehensive Income (Loss) for the Years Ended December 31, 2010,	
2009 and 2008	33
Consolidated Statements of Stockholders Equity for the Years Ended December 31, 2010, 2009 and	
2008	34
Consolidated Statements of Cash Flows for the Years Ended December 31, 2010, 2009 and 2008	35
Notes to Consolidated Financial Statements	36

### 2. Financial Statement Schedules

All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and, therefore, have been omitted.

### 3. Exhibits

The exhibits listed are filed as part of, or incorporated by reference into, this Annual Report on Form 10-K.

- 3.1 Restated Certificate of Incorporation of Newpark Resources, Inc., incorporated by reference to Exhibit 3.1 to the Company s Form 10-K405 for the year ended December 31, 1998 filed on March 31, 1999 (SEC File No. 001-02960).
- 3.2 Certificate of Designation of Series A Cumulative Perpetual Preferred Stock of Newpark Resources, Inc. incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K filed on April 27, 1999 (SEC File No. 001-02960).
- 3.3 Certificate of Designation of Series B Convertible Preferred Stock of Newpark Resources, Inc., incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on June 7, 2000 (SEC File No. 001-02960).
- 3.4 Certificate of Rights and Preferences of Series C Convertible Preferred Stock of Newpark Resources, Inc., incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on January 4, 2001 (SEC File No. 001-02960).
- 3.5 Certificate of Amendment to the Restated Certificate of Incorporation of Newpark Resources, Inc., incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K filed on November 4, 2009 (SEC File No. 001-02960).
- 3.6 Amended and Restated Bylaws, incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K filed March 13, 2007 (SEC File No. 001-02960).
- 4.1 Specimen form of common stock certificate of Newpark Resources, Inc., incorporated by reference to the exhibit filed with the Company s Registration Statement on Form S-1 (SEC File No. 33-40716).
- 4.2 Warrant Certificate dated March 2, 2006, incorporated by reference to Exhibit 4.2 to the Company s Registration Statement on Form S-3 (SEC File No. 333-156009).
- 4.3 Indenture, dated October 4, 2010, between Newpark Resources, Inc. and Wells Fargo Bank, National Association, as trustee, incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on October 4, 2010 (SEC File No. 001-02960).

4.4

First Supplemental Indenture, dated October 4, 2010, between Newpark Resources, Inc. and Wells Fargo Bank, National Association, as trustee, incorporated by reference to Exhibit 4.2 to the Company s Current Report on Form 8-K filed on October 4, 2010 (SEC File No. 001-2960).

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- 4.5 Form of 4.00% Convertible Senior Note due 2017, incorporated by reference to Exhibit 4.3 to the Company s Current Report on Form 8-K filed on October 4, 2010 (SEC File No. 001-2960).
- \*10.1 Amended and Restated 1993 Non-Employee Directors Stock Option Plan, incorporated by reference to Exhibit 10.7 to the Company s Form 10-K for the year ended December 31, 1998 filed on March 31, 1999 (SEC File No. 001-02960).
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(SEC File No. 001-02960).

\*10.17 Form of Non-Qualified Stock Option Agreement under the Newpark Resources, Inc. 2006 Equity Incentive Plan, incorporated by reference to Exhibit 4.4 to the Company s Registration Statement on Form S-8 filed on March 26, 2007 (SEC File No. 333-0141577).

- \*10.18 Employment Agreement between Newpark Resources, Inc. and Bruce Smith dated April 20, 2007, incorporated by reference to Exhibit 10.1 to the Company s Quarterly Report on Form 10-Q for the period ended March 31, 2007 filed on May 8, 2007 (SEC File No. 001-02960).
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  - 99.1 Reporting requirements under the Mine Safety and Health Administration.

Filed herewith.

\* Management compensation plan or agreement

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized

NEWPARK RESOURCES, INC.

By: /s/ Paul L. Howes

Paul L. Howes President and Chief Executive Officer

Dated: March 8, 2011

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant in the capacities and on the dates indicated.

Signatures	Title	Date
/s/ Paul L. Howes	President, Chief Executive Office and Director (Principal	March 8, 2011
Paul L. Howes	Executive Officer)	
/s/ James E. Braun	Vice President and Chief Financial Officer (Principal Financial Officer)	March 8, 2011
James E. Braun		
/s/ Gregg S. Piontek	Vice President, Controller and Chief Accounting Officer (Principal	March 8, 2011
Gregg S. Piontek	Accounting Officer)	
/s/ Jerry W. Box	Chairman of the Board	March 8, 2011
Jerry W. Box		
/s/ James W. McFarland	Director, Member of Audit Committee	March 8, 2011
James W. McFarland		
/s/ G. Stephen Finley	Director, Member of Audit Committee	March 8, 2011
G. Stephen Finley		
/s/ Gary L. Warren	Director, Member of Audit Committee	March 8, 2011
Gary L. Warren		
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/s/ David C. Anderson		Director	March 8, 2011
David C. Anderson			
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# NEWPARK RESOURCES, INC

# EXHIBIT INDEX

The exhibits listed are filed as part of, or incorporated by reference into, this Annual Report on Form 10-K.

- 3.1 Restated Certificate of Incorporation of Newpark Resources, Inc., incorporated by reference to Exhibit 3.1 to the Company s Form 10-K405 for the year ended December 31, 1998 filed on March 31, 1999 (SEC File No. 001-02960).
- 3.2 Certificate of Designation of Series A Cumulative Perpetual Preferred Stock of Newpark Resources, Inc. incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K filed on April 27, 1999 (SEC File No. 001-02960).
- 3.3 Certificate of Designation of Series B Convertible Preferred Stock of Newpark Resources, Inc., incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on June 7, 2000 (SEC File No. 001-02960).
- 3.4 Certificate of Rights and Preferences of Series C Convertible Preferred Stock of Newpark Resources, Inc., incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on January 4, 2001 (SEC File No. 001-02960).
- 3.5 Certificate of Amendment to the Restated Certificate of Incorporation of Newpark Resources, Inc., incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K filed on November 4, 2009 (SEC File No. 001-02960).
- 3.6 Amended and Restated Bylaws, incorporated by reference to Exhibit 3.1 to the Company s Current Report on Form 8-K filed March 13, 2007 (SEC File No. 001-02960).
- 4.1 Specimen form of common stock certificate of Newpark Resources, Inc., incorporated by reference to the exhibit filed with the Company s Registration Statement on Form S-1 (SEC File No. 33-40716).
- 4.2 Warrant Certificate dated March 2, 2006, incorporated by reference to Exhibit 4.2 to the Company s Registration Statement on Form S-3 (SEC File No. 333-156009).
- 4.3 Indenture, dated October 4, 2010, between Newpark Resources, Inc. and Wells Fargo Bank, National Association, as trustee, incorporated by reference to Exhibit 4.1 to the Company s Current Report on Form 8-K filed on October 4, 2010 (SEC File No. 001-02960).
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