PFIZER INC Form DEF 14A March 12, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

Filed by the Registrant x Filed by a Party Other Than the Registrant "

Check the Appropriate Box:

" Preliminary Proxy Statement

" Confidential, for Use of the Commission Only (as Permitted by Rule 14a-6(e)(2))

- x Definitive Proxy Statement
- " Definitive Additional Materials
- " Soliciting Material Pursuant to §240.14a-12

Pfizer Inc. (Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of filing fee (Check the appropriate box):

x No fee required

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(1) Amount Previously Paid:

(2)Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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Proxy Statement for

2015 Annual Meeting of Shareholders

2014 Financial Report¹

¹The 2014 Financial Report is not included in this filing. The portions of the 2014 Financial Report that are incorporated by reference in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 (the "2014 Form 10-K") were filed, and the other portions of the 2014 Financial Report were furnished, solely for the information of the SEC on Exhibit 13 to the 2014 Form 10-K. The 2014 Financial Report is contained in Appendix A to the Proxy Statement being mailed to our shareholders beginning on or about March 12, 2015. The Letter to Shareholders and Corporate and Shareholder Information contained in the materials being mailed to our shareholders beginning on or about March 12, 2015 are not included in this filing.

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OUR PURPOSE

| INNOVATE TO BRING THERAPIES | OUR VALUES |
|--------------------------------|---------------------------|
| TO PATIENTS THAT SIGNIFICANTLY | CUSTOMER FOCUS |
| IMPROVE THEIR LIVES | COMMUNITY |
| | RESPECT FOR PEOPLE |
| | PERFORMANCE |
| | COLLABORATION |
| OUR MISSION | LEADERSHIP |
| | INTEGRITY |
| TO BE THE PREMIER INNOVATIVE | QUALITY |
| BIOPHARMACEUTICAL COMPANY | INNOVATION |
| | |

OUR STRATEGIC IMPERATIVES

Innovate and Lead

1 Improve Pfizer's ability to innovate in biomedical R&D and develop a new generation of high-value, highly differentiated medicines and vaccines.

Maximize Value
 Invest and allocate our resources in ways that create the greatest long-term returns for our shareholders.

Earn Greater Respect

3 Earn society's respect by generating breakthrough therapies, improving access, expanding the dialogue on healthcare and acting as a responsible corporate citizen.

Own Our Culture

Build and sustain a culture where colleagues view themselves as owners, generating new ideas, dealing with 4 problems in a straightforward way, investing in open and candid conversations and working as teammates on challenges and opportunities.

<u>Table of Contents</u> Proxy Statement Summary

Here are highlights of important information you will find in this Proxy Statement. As it is only a summary, please review the complete Proxy Statement before you vote.

MEETING INFORMATION

| TIME AND DATE | 2: 8:30 a.m., Eastern Daylight Time (EDT), on Thursday, April 23, 2015 |
|-------------------|--|
| PLACE: | Hilton Short Hills Hotel, 41 John F. Kennedy Parkway, Short Hills, New Jersey 07078, +1 (973) 379-0100 |
| AUDIO WEBCAST: | On our website, www.pfizer.com, starting at 8:30 a.m., EDT, on Thursday, April 23, 2015. |
| | A replay will be available through the first week of May 2015. |

HOW TO VOTE

Voting your shares is quick and easy—you can even vote using your smartphone or tablet.

For registered holders and Pfizer Savings Plans Participants:

(Shares are registered in your name with Pfizer's transfer agent, Computershare, or held in the Pfizer Savings Plan) Electronically using your mobile device – scan this QR code*

Electronically via the Internet at www.investorvote.com/PFE*

By telephone* within the U.S., U.S. territories & Canada 1-800-652-VOTE (8683) – toll-free By telephone, outside of the U.S., U.S. territories & Canada 1-781-575-2300 – standard rates apply

By mail using the enclosed proxy card

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For beneficial owners:

(Shares are held in a stock brokerage account or by a bank or other holder of record) Electronically using your mobile device – scan this QR code* Electronically via the Internet at www.proxyvote.com* By telephone* 1-800-454-VOTE (8683) – toll-free By mail using the enclosed voting instruction form

* You will need your control number that appears on the right hand side of the enclosed proxy card/voting instruction form.

If you received a Notice of Internet Availability and would like a printed copy of the materials please follow the instructions provided in your notice. Alternatively, follow the instructions included on how to vote online.

This Notice of Annual Meeting and Proxy Statement and a proxy or voting instruction card are being mailed or made available to shareholders starting on or about March 12, 2015.

SHAREHOLDER VOTING MATTERS

SUMMARY OF SHAREHOLDER VOTING MATTERS

| Voting Matter | Board Vote Recommendation | See Page Number for more information |
|---|------------------------------|--|
| Item 1—Election of Directors | FOR each nominee | <u>22</u> |
| Item 2—Ratification of Selection of Independent Registered Publi Accounting Firm | ^c FOR | <u>29</u> |
| Item 3—Advisory Approval of Executive Compensation | FOR | <u>32</u> |
| Shareholder Proposal: Item 4—Report on Lobbying Activities | AGAINST | <u>35</u> |

2015 PROXY STATEMENT I

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OUR DIRECTOR NOMINEES

You are being asked to vote on the election of the following 11 Directors. All Directors are elected annually by the affirmative vote of a majority of votes cast. Detailed information about each Director's background, skill sets and areas of expertise can be found beginning on page 23.

| Name | Age* | [•] Director | • Occupation and Experience | Independent | r i | emmi embo | ittee ership | S | | Other |
|-----------------------------------|------|-----------------------|---|-------------|-----|--------------|-----------------|-----|------|--------------------|
| | | Since | | | AC | C CC | CGG | CRC | CSTO | , Public Boards |
| Dennis A. Ausiello, M.D. | 69 | 2006 | Director, Center for Assessment Technology & Continuous Health, Physician-in-Chief, Emeritus, Massachusetts General Hospital & Jackson Distinguished Professor, Harvard Medical School | Yes | М | | М | М | С | 1 |
| W. Don Cornwell | 67 | 1997 | Former Chairman & Chief Executive Officer, Granite Broadcasting | Yes | C | М | | М | М | 2 |
| Frances D. Fergusson, Ph.D. | 70 | 2009 | President Emeritus, Vassar College | Yes | | М | | С | М | 1 |
| Helen H. Hobbs, M.D. | 62 | 2011 | Investigator, Howard Hughes Medical Institute & Professor, University of Texas Southwestern Medical Center | Yes | | | М | | М | |
| James M. Kilts | 67 | 2007 | Founding Partner, Centerview Capital | Yes | | C | | | М | 2 |
| Shantanu Narayen | 51 | 2013 | President & Chief Executive Officer, Adobe Systems Incorporated | Yes | | | М | | М | 1 |
| Suzanne Nora Johnson | 57 | 2007 | Retired Vice Chairman, Goldman Sachs Group | Yes | Μ | Μ | | | М | 3 |
| Ian C. Read | 61 | 2010 | Chairman & Chief Executive Officer, Pfizer | No | | | | | | 1 |
| Stephen W. Sanger | 69 | 2009 | Former Chairman & Chief Executive Officer, General Mills | Yes | Μ | | С | | М | 1 |
| James C. Smith | 55 | 2014 | President & Chief Executive Officer, Thomson Reuters Corporation | Yes | | | Μ | | М | 1 |
| Marc Tessier-Lavigne, Ph.D. | 55 | 2011 | President, Rockefeller University; former EVP & Chief Scientific Officer, Genentech | Yes | | | | М | М | 3 |

 * Age is at date of the 2015 Annual Meeting.
 AC: Audit Committee
 RCC:Regulatory and Compliance Committee
 C: Compensation Committee
 STC: Science and Technology Committee
 M:Member
 CGC:Corporate Governance Committee

BOARD OF DIRECTORS COMPOSITION

Information regarding the composition of our Directors who are standing for election follows:

For additional information about Pfizer, please view our 2014 Financial Report (see Appendix A) and our 2014 Annual Review at www.pfizer.com/annual. Please note that neither our 2014 Financial Report nor our 2014 Annual Review is a part of our proxy solicitation materials.

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PFIZER CORPORATE GOVERNANCE AND EXECUTIVE COMPENSATION HIGHLIGHTS

CORPORATE GOVERNANCE

Pfizer is committed to exercising good corporate governance practices. We believe that good governance promotes the long-term interests of shareholders and strengthens Board and management accountability and improves our standing as a trusted member of society. The Company seeks to maintain and enhance its long record of excellence in corporate governance by continually refining its corporate governance policies, procedures and practices. This includes aligning with evolving practices and addressing issues raised by our shareholders and other stakeholders and otherwise as circumstances warrant.

We believe that engaging in shareholder outreach is essential to maintaining our governance profile. We strive for a collaborative and mutually beneficial approach to issues of importance to investors that affect our business and to gain valuable insights into the current and emerging issues they care most about. In 2014, we engaged with institutional investors representing approximately 40% of our outstanding shares.

CORPORATE GOVERNANCE HIGHLIGHTS

Board and Other Governance Information

| Annual Election of All Directors | Yes |
|--|-----|
| Majority Voting for Directors | Yes |
| Number of Independent Directors Standing for Election | 10 |
| Total Number of Director Nominees | 11 |
| Average Age of Directors Standing for Election* | 62 |
| Separate Chairman and CEO | No |
| Lead Independent Director | Yes |
| Regular Executive Sessions of Independent Directors | Yes |
| Annual Board and Committee Self-Evaluations | Yes |
| Annual Independent Director Evaluation of Chairman and CEO | Yes |
| Risk Oversight by Full Board and Committees | Yes |
| Stock Ownership Requirements for Executives | Yes |
| Anti-Hedging, Anti-Short-Sale and Anti-Pledging Policies | Yes |
| Compensation Recovery/Clawback Policy | Yes |
| Annual Equity Grant to Directors | Yes |
| Code of Business Conduct and Ethics for Directors | Yes |
| Robust Investor Outreach Program | Yes |

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Shareholder Rights and Accountability

| Annual Advisory Approval of Executive Compensation | Yes |
|--|-----|
| Shareholder Ability to Call Special Meetings (20% Threshold) | Yes |
| Policy Prohibiting Use of Corporate Funds for Direct Independent Expenditures in Federal and State Elections | Yes |
| Board Oversight and Expanded Disclosure Related to Corporate Political Expenditures | Yes |

* As of April 23, 2015

EXECUTIVE COMPENSATION

EXECUTIVE COMPENSATION PHILOSOPHY, GOALS AND PRINCIPLES

Pfizer's compensation philosophy, set by the Compensation Committee of the Board, is to align each executive's compensation with Pfizer's short-term and long-term performance and to provide the compensation and incentives needed to attract, motivate and retain key executives who are crucial to Pfizer's long-term success. To achieve these objectives:

We position compensation at approximately the median of our pharmaceutical peer and general industry comparator companies.

We align annual short-term incentive awards with annual operating, financial and strategic objectives, as well as with business unit / function and individual performance.

We align long-term incentive awards with the interests of our shareholders by delivering value based on absolute and relative shareholder return, encouraging stock ownership and promoting retention of key talent.

A significant portion of the total compensation opportunity for our executives is directly related to Pfizer's total •shareholder return and our progress against the goals of our strategic and operating plans, as well as our performance against that of our comparators.

2015 PROXY STATEMENT III

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CHANGES TO OUR EXECUTIVE COMPENSATION PROGRAM

Pfizer's executive compensation program received substantial shareholder support and was approved, on an advisory basis, by 95.6% of the votes cast at the 2014 Annual Meeting. Even with our consistent level of strong shareholder support, during 2014 we continued to engage in robust shareholder outreach including with respect to our executive compensation program. As part of an overall evaluation of our program and in response to shareholder feedback during 2014 and early 2015, the Compensation Committee took several actions to enhance our executive compensation program. We believe these changes improve alignment with performance and market practices. Following are four of the key changes to our executive compensation program. For further discussion of all changes made in 2014 and early 2015, see <u>"Compensation Discussion and Analysi</u>s" later in this Proxy Statement.

Replacing Restricted Stock Unit (RSU) Awards with Additional Performance Share Awards—Commencing in 2015, long-term incentive compensation awards for our executive leadership team (ELT), including our Named Executive Officers (NEOs), will be fully performance-based and will be delivered as 50% in Performance Share Awards (PSAs) and 50% in 5- and 7-year Total Shareholder Return Units (TSRUs).

Amending PSA Performance Metrics—Effective with the February 2015 long-term incentive grant, we changed the performance measure in the PSAs from three-year relative total shareholder return (TSR) versus a peer group of pharmaceutical companies, to two measures: (1) operating income over three one-year periods; and (2) TSR as compared to the NYSE ARCA Pharmaceutical Index (DRG Index) over the three-year performance period.

Enhancing Disclosure—Based in part on shareholder feedback, we enhanced disclosure in this Proxy Statement of the annual incentive award pool funding and targets and the rationale for providing annual incentive award ranges. We have also included tabular disclosure of NEO total direct compensation on a performance year basis in addition to the required Summary Compensation Table disclosure. The Compensation Committee believes that disclosure of compensation on a performance year basis aligns more closely with how it assesses compensation and better demonstrates the link between pay and performance.

Updating Peer Group—During 2014, we modified the composition of our general industry comparator group and •reduced its size to create a group that more closely reflects companies most similar to Pfizer in terms of revenue, market capitalization, scope, complexity, and pay models.

The following charts illustrate the changes to the long-term incentive (LTI) award grant allocations made for our ELT members, including our NEOs, beginning with the 2015 annual LTI grant.

CHANGES TO LONG-TERM INCENTIVE COMPENSATION

2014 ELEMENTS OF COMPENSATION

We compensated our executives using the following elements in 2014:

| Element | Type/Description |
|--|---|
| Long-Term Incentive Compensation (100% Equity) | RSUs-25% 5-Year TSRUs-25% 7-Year TSRUs-25% PSAs-25% |
| Annual Short-Term Incentive Compensation | Awards based on the achievement of Pfizer's short-term financial goals (total revenue, adjusted diluted earnings per share and cash flow from operations), as well as certain other qualitative criteria measured over the current year |
| Salary | Fixed amount of cash compensation for performing day-to-day responsibilitiesPension PlanSupplemental Pension Plan |
| Retirement | Savings Plan Retirement Savings Contribution Supplemental Savings Plan |
| Other | Perquisites |

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2014 ANNUAL INCENTIVE AWARDS

Our annual incentive plan provides the opportunity for a competitively based annual incentive cash award. The annual incentive award pool is funded based on Pfizer's performance against three financial metrics (total revenue, adjusted diluted earnings per share (EPS) and cash flow from operations), each for annual incentive compensation purposes, as well as other strategic objectives.

Once funded, the annual incentive award pool is allocated to the various business units based on relative performance of these units. Individual awards to our executives, including the NEOs, are determined by the Compensation Committee based on individual and business unit / function performance against pre-established objective goals within the parameters of the overall annual incentive award funding. The annual incentive awards for 2014 performance were determined in February 2015.

2014 PERFORMANCE FOR ANNUAL INCENTIVE PURPOSES

The Company exceeded the 2014 target goal for adjusted diluted EPS and cash flow, but fell slightly below target performance for revenue. These target goals for annual incentive purposes were set by the Compensation Committee in the first quarter of 2014 based on its evaluation of the budgeted amounts and its determination that there was a sufficient degree of stretch in the targets. These results are different from our results under Generally Accepted Accounting Principles (GAAP) in the United States.

2014 FINANCIAL OBJECTIVES (FOR ANNUAL INCENTIVE PURPOSES)*

* See <u>"Financial Measures</u>" on page 88 for a reconciliation of U.S. GAAP numbers to these objectives for annual incentive purposes and <u>"Financial Results for Annual Incentive Purpose</u>s" on page 58 for additional information.
 2014 LONG-TERM INCENTIVE AWARDS (EQUITY)

Long-term incentive compensation for our executives, including the NEOs, was delivered entirely in the form of equity awards. In February 2014, executives received long-term incentive awards consisting of RSUs, PSAs and

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TSRUs. The long-term incentive grant value was divided equally among RSUs, PSAs and 5- and 7-Year TSRUs in 2014. Commencing in 2015, long-term incentive grant value for our ELT members including our NEOs, will be delivered as 50% in 5- and 7-Year TSRUs and 50% in PSAs.

| Long-Term Instruments | Objective |
|--------------------------|---|
| RSUs | To encourage ownership and retention while providing immediate alignment with shareholders |
| | To reward relative total shareholder return over a three-year performance period (see "Changes to |
| PSAs | Our Executive Compensation Program" above for changes to our PSAs beginning with grants made |
| | in 2015) |
| TSRUs | To provide long-term alignment with shareholders by linking rewards to absolute total shareholder |
| | return over a five- or seven-year period |

The grant value of each NEO's long-term incentive award was based on competitive market data (targeted to median), relative duties and responsibilities, the individual's future advancement potential, and his impact on Pfizer's results. The awards are also used for retention purposes.

OUR COMPENSATION PRACTICES

Pfizer continues to implement and maintain leading practices in its compensation program, shareholder outreach and related areas. These practices include:

| Risk Mitigation | No Repricing |
|------------------------|------------------------|
| Compensation Recovery | Minimum Vesting |
| No Hedging or Pledging | No Employment |
| | Agreements |
| √No "Gross-ups" | √Independent |
| | Compensation |
| | Consultant |
| √Stock Ownership | Robust Investor |
| Requirements | Outreach |
| | |

2015 PROXY STATEMENT V

Table of Contents **Pfizer Inc.** 235 East 42nd Street New York, New York 10017-5755

NOTICE OF 2015 ANNUAL MEETING OF SHAREHOLDERS

TIME AND DATE 8:30 a.m., Eastern Daylight Time (EDT), on Thursday, April 23, 2015

PLACE Hilton Short Hills Hotel, 41 John F. Kennedy Parkway, Short Hills, New Jersey 07078, +1 (973) 379-0100

AUDIO WEBCAST On our website, www.pfizer.com, starting at 8:30 a.m., EDT, on Thursday, April 23, 2015.

A replay will be available through the first week of May 2015.

ITEMS OF BUSINESS

To elect 11 members of the Board of Directors named in the Proxy Statement, each until our next Annual Meeting and until his or her successor has been duly elected and qualified.

To consider and ratify the selection of KPMG LLP as our independent registered public accounting firm for the 2015 fiscal year.

•To conduct an advisory vote to approve our executive compensation.

•To consider a shareholder proposal, if presented at the Meeting; see the Table of Contents for further information.

To transact any other business that properly comes before the Meeting and any adjournment or postponement of the Meeting.

RECORD DATE

You can vote if you were a shareholder of record at the close of business on February 25, 2015. If you are attending the meeting, you will be asked to present your admission ticket or proof of ownership of Pfizer stock and government-issued photo identification as described in the Proxy Statement.

MATERIALS TO REVIEW

This booklet contains our Notice of 2015 Annual Meeting and Proxy Statement. Our 2014 Financial Report is included as Appendix A to this Notice of Annual Meeting and Proxy Statement and is followed by certain Corporate and Shareholder Information. Neither Appendix A, nor the Corporate and Shareholder Information, nor the accompanying Letter to Shareholders, is a part of our proxy solicitation materials.

PROXY VOTING

It is important that your shares be represented and voted at the Meeting. You can vote your shares by completing and returning your proxy card or by voting electronically via the Internet or by telephone. See details under <u>"How do I vote?</u>" under <u>"Annual Meeting Information—Questions and Answers about the Annual Meeting and Voting.</u>"

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON APRIL 23, 2015

This Notice of Annual Meeting and Proxy Statement and the 2014 Financial Report and Corporate and Shareholder Information are available on our website at www.pfizer.com/annualmeeting.

Except as stated otherwise, information on our website is not, and shall not be deemed, a part of this Proxy Statement.

Margaret M. Madden Vice President and Corporate Secretary Chief Governance Counsel March 12, 2015

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2015 PROXY STATEMENT

<u>Table of Contents</u> Governance of the Company

OVERVIEW

The following sections provide an overview of Pfizer's corporate governance structure and processes, including the independence and other criteria we use in selecting Director nominees; our Board leadership structure; risk oversight; shareholder outreach; and certain responsibilities and activities of the Board of Directors and its Committees. We also discuss how shareholders and other stakeholders can communicate with our Directors.

Our governance structure and processes are based upon a number of key governance documents, including our Corporate Governance Principles. The Principles, which are included as <u>Annex 1</u> to this Proxy Statement, govern the operation of the Board of Directors and its Committees and guide the Board and our Executive Leadership Team in the execution of their responsibilities. The Principles are reviewed at least annually and are updated periodically in response to changing regulatory requirements, evolving practices, issues raised by our shareholders and other stakeholders, and otherwise as circumstances warrant.

Our Corporate Governance Principles and the following Board policies and other materials relating to corporate governance at Pfizer are published on our website at www.pfizer.com/about/leadership_and_structure/meet_board.jsp and www.pfizer.com/about/corporate_governance/corporate_governance.jsp:

•Board of Directors—Background and Experience

•Board Committees—Current Members and Charters

•Charter of the Lead Independent Director

•Director Qualification Standards

•Pfizer Policies on Business Conduct and Ethics

•Code of Business Conduct and Ethics for Members of the Board of Directors

•Board Policy on Pension Benefits for Executives

•Review of Related-Person Transactions

•Policy on Prohibition of Pledging of Pfizer Stock

•Policy—Criteria for Selection of Compensation Committee Consultant

•Contacting our Board of Directors

•By-laws

•Restated Certificate of Incorporation

•Corporate Governance FAQs

We will provide copies of any of these items without charge upon written request to our Corporate Secretary, Pfizer Inc., 235 East 42nd Street, New York, New York 10017-5755. The information on our website is not a part of this Proxy Statement.

GOVERNANCE INFORMATION

CRITERIA FOR BOARD MEMBERSHIP

The Corporate Governance Committee of the Board of Directors focuses on Board succession planning on a continuous basis. In performing this function, the Committee is responsible for recruiting and recommending to the full Board of Directors nominees for election as Directors. The goal of the Committee is to achieve a Board that provides effective oversight of the Company through the

The Company's Corporate Governance Principles are reviewed at least annually and are updated periodically in response to changing regulatory requirements, evolving practices, issues raised by our shareholders and other stakeholders, and otherwise as circumstances warrant.

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appropriate balance of diversity of experience, expertise, skills, specialized knowledge and other qualifications and attributes of the individual Directors. Important general criteria for Board membership include the following:

Members of the Board should be individuals of proven integrity and independence, with a record of substantial achievement in an area of relevance to the Company, and generally should have prior or current leadership •experience with major complex organizations, including within the scientific, government service, educational, finance, marketing, technology or not-for-profit sectors, with some members of the Board being widely recognized as leaders in the fields of medicine or biological sciences.

•Members of the Board should be committed to enhancing the long-term growth of the Company.

Members of the Board should have demonstrated ability, with broad experience, diverse perspectives, and the ability •to exercise sound judgment, and should possess a judicious and critical temperament that will enable objective appraisal of management's plans and programs.

•The composition of the Board should be diverse in terms of gender, ethnic background and professional experience.

The Committee considers on an ongoing basis the background, experience and skills of the individual Directors that are important to the Company's current and future needs, including experience and skills in the following areas:

•business and operations leadership;

•finance and accounting;

•medicine, science or research and development (R&D);

•government and public policy;

•healthcare and related fields (including pharmaceuticals);

•international business;

•academics;

•leadership and management development; and

•technology.

The satisfaction of these criteria is implemented and assessed through ongoing evaluations of Directors and nominees by the Corporate Governance Committee and the full Board, as well as annual Board and Committee self-evaluations.

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Based upon these activities and their review of the current composition of the Board, the Committee and the Board believe that these criteria have been satisfied.

SELECTION OF CANDIDATES

In recruiting and selecting Board candidates, the Corporate Governance Committee takes into account the size of the Board and considers a "skills matrix," which indicates whether a particular Board member or candidate possesses one or more of the above "skill sets," as well as whether those skills and/or other attributes qualify him or her for service on a particular committee. The Committee also considers a wide range of additional factors, including each Director's and candidate's projected retirement date, to assist in Board succession planning; other positions the Director or candidate holds, including other boards of directors on which he or she serves; and the independence of each Director and candidate, to ensure that a substantial majority of the Board is independent (see <u>"Director Independence</u>" below).

On an ongoing basis, the Committee considers potential Director candidates identified on its own initiative, as well as candidates referred or recommended to it by other Directors, members of management, search firms, shareholders and other sources (including individuals seeking to join the Board). Shareholders who wish to recommend candidates may contact the Committee in the manner described in <u>"Communications with Directors</u>." All candidates are required to meet the criteria outlined above, as well as those discussed under <u>"Director Independence</u>" below and in our Corporate

The Corporate Governance Committee considers on an ongoing basis the background, experience and skills of the individual Directors that are important to the Company's current and future needs.

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Governance Principles and other governing documents, as applicable, as determined by the Committee in its sole discretion. Shareholder nominations must be made according to the procedures required under our By-laws and described in this Proxy Statement under the heading <u>"Requirements for Submitting Proxy Proposals and Nominating Directors</u>." Shareholder-recommended candidates and shareholder nominees whose nominations comply with these procedures and who meet the criteria referred to above will be evaluated by the Committee in the same manner as the Committee's nominees.

The Committee and the Board believe that each of the nominees for election at the Annual Meeting brings a strong and unique set of attributes, experiences and skills and that the Board as a whole has an optimal balance of experience, leadership, competencies, qualifications and skills in areas of importance to our Company.

Under <u>"Item 1—Election of Directors—Nominees for Dir</u>ectors," we provide an overview of each nominee's principal occupation, business experience and other directorships, together with the key attributes, experience and skills viewed as particularly meaningful in providing value to the Board, our Company and our shareholders.

DIRECTOR INDEPENDENCE

Our Board of Directors has adopted Director Qualification Standards (Standards) to evaluate and determine Director independence. Our Standards meet, and in some respects exceed, the independence requirements of the New York Stock Exchange (NYSE). To qualify as independent under our Standards, a non-employee Director must be determined to have no material relationship with the Company other than as a Director. The Standards also contain strict guidelines for Directors and their immediate families regarding employment or affiliation with the Company or its independent registered public accounting firm; prohibitions against Audit Committee members having any direct or indirect financial relationship with the Company; considerations for evaluation of Compensation Committee member independence; and restrictions on both commercial and not-for-profit relationships between non-employee Directors and the Company and its subsidiaries, and must disclose any circumstance that might be perceived as a conflict of interest. Our Director Qualification Standards can be found on our website at www.pfizer.com/about/corporate_governance/director_qualification_standards.jsp.

With the assistance of legal counsel to the Company, the Corporate Governance Committee has reviewed the applicable legal and NYSE standards for Board and Committee member independence, as well as our Standards. A summary of the answers to annual questionnaires completed by each of the Directors and a report of transactions with Director-affiliated entities are also made available to the Committee. On the basis of this review, the Committee has delivered a report to the full Board of Directors, and the Board has made its independence determinations based upon the Committee's report and the supporting information.

The Board has affirmatively determined that all of our current Directors (other than Mr. Ian C. Read) are independent of the Company and its management and meet the Company's criteria for independence. The independent Directors are Drs. Dennis A. Ausiello, Frances D. Fergusson, Helen H. Hobbs and Marc Tessier-Lavigne; Ms. Constance J. Horner and Ms. Suzanne Nora Johnson; and Messrs. W. Don Cornwell, James M. Kilts, George A. Lorch, Shantanu Narayen, Stephen W. Sanger and James C. Smith. The Board has determined that Mr. Ian C. Read is not independent because of his employment as the Company's CEO.

In making these determinations, the Board considered that, in the ordinary course of business, relationships and transactions may occur between the Company and its subsidiaries on the one hand and entities with which some of our Directors are or have been affiliated on the other. Under Pfizer's Director Qualification Standards, certain relationships and transactions are not considered to be material transactions that would impair a Director's independence, including the following:

the Director is an employee, or an immediate family member of the Director is an executive officer, of another company that does business with Pfizer, and our annual sales to, or purchases from, the other company in each of the last three fiscal years amounted to less than 1% of the annual revenues of the other company; and

The Corporate Governance Committee and the Board believe that each of the nominees for election at the Annual Meeting brings a strong and unique set of attributes, experiences and skills and that the Board as a whole has an optimal balance of experience, leadership, competencies, qualifications and skills in areas of importance to our Company.

Aside from our CEO, all of our current Directors are independent of the Company and its management.

To qualify as independent under our Director Qualification Standards, a non-employee Director must be determined to have no material relationship with the Company other than as a Director.

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the Director or an immediate family member of the Director is an executive officer of another company, and our indebtedness to the other company or its indebtedness to Pfizer amounts to less than 1% of the total consolidated assets of the other company.

In 2014, there was no indebtedness between Pfizer and any entity of which a Director or an immediate family member of a Director was an executive officer.

Drs. Ausiello, Hobbs and Tessier-Lavigne are employed at medical or academic institutions with which Pfizer engages in ordinary-course business transactions, and Mr. Narayen is the chief executive officer of Adobe Systems Incorporated and Mr. Smith is the chief executive officer of Thomson Reuters Corporation, companies with which Pfizer engages in ordinary-course business transactions. We reviewed our transactions with each of these entities and found that these transactions were made in the ordinary course of business and were below the levels set forth in our Director Qualification Standards (1% of the annual revenues of these entities in each of the last three years).

Under our Director Qualification Standards, contributions to not-for-profit entities in which a Director of the Company, or a Director's spouse, serves as an executive officer, amounting to less than 2% of that organization's latest publicly available total revenues (or \$1 million, whichever is greater), will not serve as a bar to the Director's independence. None of our Directors or their spouses is an executive officer of a not-for-profit organization to which Pfizer contributes. Nonetheless, a summary of charitable contributions to not-for-profit organizations with which our Directors or their spouses are affiliated was made available to the Committee. None of the contributions approached the levels set forth in our Director Qualification Standards.

BOARD LEADERSHIP STRUCTURE

The Board recognizes that one of its key responsibilities is to evaluate and determine its optimal leadership structure so as to provide independent oversight of senior management and a highly engaged and high-functioning Board. Based on its experience, considerable engagement with shareholders, and an assessment of research on this issue, the Board understands that there are a variety of viewpoints concerning a board's optimal leadership structure; that available empirical data concerning the impact of board leadership on shareholder value is inconclusive; and, accordingly, that there is no single, generally accepted approach to board leadership in the U.S. Given the dynamic and competitive environment in which we operate, the Board believes that the right leadership structure may vary as circumstances warrant. Consistent with this understanding, the independent Directors do not view any particular Board leadership structure as preferred and consider the Board's leadership structure on at least an annual basis. This consideration includes the pros and cons of alternative leadership structures in light of the Company's current operating and governance environment, a review of empirical data on the topic and investor feedback, with the goal of achieving the optimal model for Board leadership and effective oversight of senior leaders by the Board. The Board recognizes that in circumstances where the positions of Chairman and CEO are combined, investors believe it is

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imperative that the Board appoint a strong Lead Independent Director with clearly defined roles and responsibilities.

Based upon these considerations, and following thorough reviews by the Corporate Governance Committee, the independent Directors reconsidered the Board's leadership structure and determined in December 2014 to maintain the current leadership structure, with Mr. Read as Chairman. These determinations were based on the independent Directors' continued strong belief that Mr. Read has extensive experience in and knowledge of the research-based biopharmaceutical industry and regulatory environment; continues to demonstrate the leadership and vision necessary to lead the Board and the Company in our challenging industry and macroeconomic environments; has a fundamentally investor-driven viewpoint; and exercises leadership that has generated strong operational performance. The independent Directors also believe that this unified structure provides our Company with strong and consistent leadership and that, given the significant regulatory and market environment in which we operate, having one clear leader in both roles, with deep industry expertise and Company knowledge, provides decisive and effective leadership internally and externally.

The independent Directors do not view any particular Board leadership structure as preferred and consider the Board's leadership structure on at least an annual basis.

The independent Directors believe that Mr. Read, Pfizer's Chairman and CEO, has extensive experience in and knowledge of the research-based biopharmaceutical industry and regulatory environment; continues to demonstrate the leadership and vision necessary to lead the Board and the Company in our challenging industry and macroeconomic environments; has a fundamentally investor-driven viewpoint; and exercises leadership that has generated strong operational performance.

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The independent Directors have also selected Dr. Dennis A. Ausiello, contingent upon his election as a Director at the 2015 Annual Meeting of Shareholders, to serve as Lead Independent Director following the Annual Meeting—a position that, at Pfizer, entails significant responsibility for independent Board leadership. Pfizer's current Lead Independent Director, Mr. George A. Lorch, will retire from the Board at the 2015 Annual Meeting of Shareholders. During his tenure as Director, Dr. Ausiello has demonstrated strong leadership skills and independent thinking, a deep understanding of the business and a high level of scientific expertise. The independent Director, Dr. Ausiello will also serve as an ex-officio member of each of the Board's committees and will continue in his role as Chair of the Science and Technology Committee.

In considering the Board's leadership structure, the independent Directors have taken a number of factors into account. The Board—which consists entirely of independent Directors other than Mr. Read—exercises a strong, independent oversight function. This oversight function is enhanced by the fact that our Audit, Compensation, Corporate Governance, Regulatory and Compliance and Science and Technology Committees are comprised entirely of independent Directors. Further, a number of Board and committee processes and procedures provide substantial independent oversight of our CEO's performance, including regular executive sessions of the independent Directors, an annual evaluation of our CEO's performance against pre-determined goals, and a separate evaluation that, among other things, assesses the CEO's interactions with the Board in his role as Chairman.

The independent Directors remain committed to evaluating our Board leadership structure at least annually. Under the Company's By-laws and Corporate Governance Principles, the Board can and will change its leadership structure if it determines that doing so is appropriate and in the best interest of Pfizer and its shareholders. The Board believes that these factors provide the appropriate balance between the authority of those who oversee the Company and those who manage it on a day-to-day basis.

The Company's Corporate Governance Principles align with investor preferences and require the appointment of a Lead Independent Director, with a clearly defined role and responsibilities, if the positions of Chairman and CEO are held by the same individual. The independent Directors believe that Mr. Lorch has demonstrated, and that Dr. Ausiello will demonstrate, strong and independent leadership in that position.

The independent Directors have selected Dr. Dennis A. Ausiello, contingent upon his election as a Director at the 2015 Annual Meeting of Shareholders, to serve as Lead Independent Director following the Annual Meeting. During his tenure as a Director, Dr. Ausiello has demonstrated strong leadership skills and independent thinking, a deep understanding of the business and a high level of scientific expertise.

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LEAD INDEPENDENT DIRECTOR

The position of Lead Independent Director at Pfizer comes with a clear mandate and significant authority and responsibilities under a Board-approved charter, which was most recently updated in December 2014. These responsibilities and authority include the following:

 \pounds presiding at executive sessions of the independent Directors and at other Board meetings at which the Chairman and CEO is not present;

£ serving as an ex-officio member of each committee and attending meetings of the various committees regularly;

£calling meetings of the independent Directors;

leading the evaluation by the independent Directors of the CEO's effectiveness as the Chairman and CEO, including £an annual evaluation of his/her interactions with the Directors and ability to provide leadership and direction to the full Board;

£ serving as liaison between the independent Directors and the Chairman;

£approving information sent to the Board, including the quality, quantity and timeliness of such information;

£approving meeting agendas;

facilitating the Board's approval of the number and frequency of Board meetings and approving meeting schedules, to ensure that there is sufficient time for discussion of all agenda items;

£authorizing the retention of outside advisors and consultants who report directly to the Board;

 f_{t} being regularly apprised of inquiries from shareholders and involved in correspondence responding to these inquiries when appropriate; and

f if requested by shareholders or other stakeholders, ensuring that he/she is available, when appropriate, for consultation and direct communication.

The Charter of the Lead Independent Director can be found on our website at www.pfizer.com/files/about/lead_independent_director.pdf.

EXECUTIVE SESSIONS

Executive sessions of the independent Directors (i.e., all Directors other than Mr. Read) generally take place at every regular Board meeting. At these executive sessions, the independent Directors review, among other things, the criteria upon which the performance of the CEO and other senior managers is evaluated, the performance of the CEO against those criteria, and the compensation of the CEO and other senior managers.

THE BOARD'S ROLE IN RISK OVERSIGHT

Management is responsible for assessing and managing risk, subject to oversight by the Board. The Board believes that its leadership structure, described above, and the Company's Enterprise Risk Management, or "ERM," program support the risk oversight function of the Board. The Board executes its oversight responsibility for risk assessment and risk management directly and through its committees, as follows:

The Audit Committee has primary responsibility for overseeing the Company's ERM program. The Company's Chief Internal Auditor, who reports to the Committee, facilitates the ERM program, in

Our Lead Independent Director has a clear mandate, as well as significant authority and responsibilities, including leading the evaluation by the independent Directors of the CEO's effectiveness as Chairman and CEO.

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coordination with the Company's Legal Division and Compliance Division, to complement the Company's strategic and operating planning process. The Committee's meeting agendas throughout the year include discussions of individual risk areas, as well as an annual summary of the ERM process. For additional information, see <u>"Board and Committee Information—The Audit Committee" and "Item 2—Ratification of Selection of Independent Registered</u> Public Accounting Firm—Audit Committee Report" later in this Proxy Statement.

The Audit Committee also reviews and receives regular briefings concerning cyber risks and threats, including discussion of the Company's cyber risk protections and risk management program. The Company's Chief Information Officer leads Pfizer's cyber security risk management program, which is fully integrated into Pfizer's overall ERM program and overseen by the Committee.

The Regulatory and Compliance Committee has primary responsibility for overseeing and reviewing risks associated with the Company's healthcare law compliance programs and the status of compliance with related laws, regulations and internal procedures. The Committee, in consultation with the Compensation Committee, is responsible for discussing with management the risks associated with our compensation policies and practices for sales and marketing personnel and the alignment of compensation practices with the Company's compliance standards. From time to time, the Regulatory and Compliance Committee and the Audit Committee hold joint sessions to discuss risks relevant to both committees' areas of risk oversight. For additional information, see <u>"Board and Committee</u> Information—The Regulatory and Compliance Committee" later in this Proxy Statement.

The Board's other committees—Compensation, Corporate Governance, and Science and Technology—oversee risks associated with their respective areas of responsibility. For example, the Compensation Committee considers the risks associated with our compensation policies and practices, with respect to both executive compensation and compensation generally.

The Board of Directors is kept informed of its committees' risk oversight and other activities through reports of the •committee Chairs to the full Board. These reports are presented at every regular Board meeting and include discussions of committee agenda topics, including matters involving risk oversight.

The Board considers specific risk topics, including risks associated with our strategic plan, our capital structure and our R&D activities. In addition, the Board receives regular reports from members of our Executive Leadership Team, •or "ELT"—the heads of our principal business and corporate functions—that include discussions of the risks involved in their respective areas of responsibility, and the Board is routinely informed of developments that could affect our risk profile or other aspects of our business.

PFIZER POLICIES ON BUSINESS ETHICS AND CONDUCT

All of our employees, including our Chief Executive Officer, Chief Financial Officer and Controller, are required to abide by Pfizer's policies on business conduct to ensure that our business is conducted in a consistently legal and ethical manner. Pfizer's policies form the foundation of a comprehensive process that includes compliance with corporate policies and procedures, an open relationship among colleagues to foster good business conduct, and a high level of integrity. Our policies and procedures cover all major areas of professional conduct, including employment practices, conflicts of interest, intellectual property and the protection of confidential information, and require strict

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adherence to laws and regulations applicable to the conduct of our business.

Employees are required to report any conduct that they believe in good faith to be an actual or apparent violation of Pfizer's policies on business conduct. As required by the Sarbanes-Oxley Act of 2002, our Audit Committee has procedures to receive, retain and treat complaints received regarding accounting, internal accounting controls or auditing matters and to allow for the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters.

The full text of the Summary of Pfizer Policies on Business Conduct is posted on our website at www.pfizer.com/about/corporate_compliance/code_of_conduct.jsp. We will disclose any future amendments to, or waivers from, provisions of these ethics policies and standards affecting our Chief Executive Officer, Chief Financial Officer and Controller on our website as promptly as practicable, as may be required under applicable U.S. Securities and Exchange Commission (SEC) and NYSE rules.

The Audit Committee has primary responsibility for overseeing the Company's Enterprise Risk Management program.

The Audit Committee also reviews and receives regular briefings concerning cyber risks and threats, including discussion of the Company's cyber risk protections and risk management program.

Integrity is essential to how we do business. All of our employees and Directors are required to abide by codes of ethics.

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CODE OF CONDUCT FOR DIRECTORS

Our Directors are required to comply with a Code of Business Conduct and Ethics for Members of the Board of Directors. This Code is intended to focus the Board and the individual Directors on areas of ethical risk, help Directors recognize and deal with ethical issues, provide mechanisms to report unethical conduct, and foster a culture of honesty and accountability. This Code covers all areas of professional conduct relating to service on the Pfizer Board, including conflicts of interest, unfair or unethical use of corporate opportunities, strict protection of confidential information, compliance with applicable laws and regulations, and oversight of ethics and compliance by employees of the Company. Under the Corporate Integrity Agreement Pfizer entered into in 2009, which expired at the end of 2014 (discussed under "Board and Committee Information—The Regulatory and Compliance Committee" below), our Board members also had certain obligations with respect to our Summary of Pfizer Policies on Business Conduct, including annually certifying that they have received and reviewed the Summary of Pfizer Policies on Business Conduct.

The full text of the Code of Business Conduct and Ethics for Members of the Board of Directors is posted on our website at www.pfizer.com/about/corporate_governance/directors_code.jsp.

COMMUNICATIONS WITH DIRECTORS

Shareholders and other interested parties may communicate with any of our Directors, including the Lead Independent Director and the Audit Committee Chair, by writing to the Corporate Secretary, Pfizer Inc., 235 East 42nd Street, New York, New York 10017-5755 or by e-mail via Pfizer's website at www.pfizer.com/about/corporate_governance/contact_directors.

Shareholder communications are distributed to the Board, or to any individual Director or Directors, as appropriate, depending on the facts and circumstances outlined in the communication. The Board of Directors has requested that certain items that are unrelated to the duties and responsibilities of the Board be excluded or redirected, as appropriate, such as business solicitations or advertisements, junk mail and mass mailings, new product suggestions, product complaints, product inquiries, resumes and other forms of job inquiries, spam and surveys. In addition, material that is unduly hostile, threatening or similarly unsuitable will be excluded; however, any communication will be made available to any Director upon his or her request.

SHAREHOLDER OUTREACH

We believe that shareholder outreach is essential to maintaining our good corporate governance practices and profile. Throughout the year, we engage with our global investors to gain valuable insights into the current and emerging governance issues about which they care most. We strive for a collaborative and mutually beneficial approach to issues of importance to investors that affect our business and also to ensure that our corporate governance practices remain industry-leading.

During 2014, we engaged in discussions with institutional investors based both in and outside the U.S. representing approximately 40% of our outstanding shares. The feedback received was summarized and presented to the Corporate Governance Committee and full Board.

Board-related: Items on the agenda for these discussions included director/shareholder engagement practices and policies; board composition and refreshment mechanisms; director evaluations; shareholder rights matters, including proxy access; board oversight of cyber security; executive compensation; and other matters. The subject of board composition dominated many of our discussions. Some investors are becoming more interested in evaluating directors and full boards beyond the scope of independence, tenure and gender diversity, with greater focus on relevant skill sets in connection with business needs and strategic objectives. During our discussions, investors were keenly interested in our board succession planning, director evaluations, refreshment policies and leadership structure. In general, investors expressed minimal concerns about our Board and individual Directors or with our Board policies or approach to engagement. With respect to our Board's leadership structure, a majority of our U.S. investors appear to have little or no concerns, with most evaluating this issue by assessing our strong counterbalancing structure of a robust Lead Independent Director in connection with the Company's operating performance. In contrast, our

Shareholders and other interested parties may communicate with any of our Directors, including the Lead Independent Director and the Audit Committee Chair.

We believe that shareholder outreach is essential to maintaining our good corporate governance practices and profile.

Our agenda for our outreach discussions in 2014 included director/shareholder engagement practices and policies; board composition and refreshment mechanisms; director evaluations; shareholder rights matters; including proxy access; board oversight of cyber security; executive compensation; and other matters.

investors in the U.K., where the roles of Chairman and CEO are commonly held by two separate individuals, generally prefer that companies separate the roles.

Executive Compensation: During our discussions, investors continued to show support for our current philosophy and program, seeing it as well-structured and aligning with performance. Investors were particularly interested in discussing the long-term components of our program. We also discussed the use of certain performance metrics over others, including specific metrics tied to R&D performance such as those for our portfolio performance share award •program for R&D colleagues. The shareholder feedback was reported to the Compensation Committee and the Board for consideration. As a result of this review and an analysis of industry best practices, the Compensation Committee has taken several important actions to enhance the design of the Company's executive compensation program. See <u>"Item 3—Advisory Approval of Executive Compensation" and "Compensation Discussion and Analysis</u>" elsewhere in this Proxy Statement.

Written Consent: Some investors continue to support written consent proposals under any circumstances; however, •there is general consensus among Pfizer shareholders that the ability to call special meetings under our existing By-laws is sufficient and preferable in some circumstances.

Proxy Access: We also discussed the potential benefits and risks of giving shareholders the ability to nominate Directors without having to resort to separate proxy materials and the terms on which such "proxy access" might be provided. Investors continue to evaluate resolutions mostly on a case-by-case basis and to formulate their respective internal voting policies on proxy access.

Political Contributions/Lobbying Activities: Investors were less interested in discussing our political contributions disclosures and lobbying activities than in previous years. Most indicated they are satisfied with our current level of disclosure, Board oversight of the process and rigorous internal approval/review (involving the Company's •Government Affairs Leaders and oversight by the Corporate Governance Committee). A minority of investors indicated an interest in viewing additional disclosures involving our association with trade associations, think tanks and other legislative organizations, as well as our lobbying expenditures and priorities. See <u>"Item 4—Shareholder Proposal Regarding Report on Lobbying Activities.</u>"

In addition to speaking with our institutional investors, we also are highly responsive to our individual shareholders, who are valuable and important shareholders to the Company. In 2014, Pfizer responded to more than 1,200 of the written communications received by our Board of Directors' mailboxes and via proxy cards on a variety of topics, including governance matters, product comments and shareholder services inquiries. Shareholder sentiment from these individual investors is also regularly shared with the Board.

PUBLIC POLICY ENGAGEMENT AND POLITICAL PARTICIPATION

Engaging in Public Policy

In the highly regulated and competitive pharmaceutical industry, it is fundamental to our business that we engage on public policy issues that may affect our ability to meet patient needs and enhance shareholder value, such as barriers to access, counterfeit medicines, illegal drug importation and challenges to our intellectual property protection. Because we have extensive knowledge about healthcare and many ideas about improving its efficiency, as well as a global perspective on public health, disease prevention and health education and wellness, we regularly work with policy makers to help create and maintain an innovative environment where we can cultivate new medicines, bring them to market and ensure that patient health and safety remain a priority.

To broaden our engagement efforts, we are also a member of several industry and trade groups, including the Pharmaceutical Research and Manufacturers of America, the National Association of Manufacturers, the Biotechnology Industry Association, the U.S. Chamber of Commerce and the Business Roundtable. These organizations, along with the others to which we belong, represent both the pharmaceutical industry and the business community at large in an effort to bring about consensus on broad policy issues that can impact our business and service to patients. Our support of these organizations is evaluated annually by the Company's Government Affairs Leaders based on these organizations' expertise in

Our support of industry and trade groups is evaluated annually by the Company's Government Affairs Leaders based on these organizations' expertise in healthcare policy/advocacy and issues that impact the life sciences industry.

healthcare policy/advocacy and issues that impact the life sciences industry. In addition, we require that these organizations support key issues of importance to Pfizer, including advancing biomedical research, healthcare innovation, advocating for protecting intellectual property rights and access to care. In addition to their positions on healthcare policy issues, these organizations may engage in activities pertaining to a myriad of issues. At times we may not share the views promoted by these industry and trade groups and/or members on certain issues, but we are able to voice our concerns to them, as appropriate, through our colleagues who serve on the boards and committees of these groups. We also believe that our participation in an organization can provide opportunities to positively influence how they operate.

Corporate Political Contributions

Our Company complies fully with all federal, state and local laws and reporting requirements governing corporate political contributions. We also request that trade associations receiving total payments of \$100,000 or more from Pfizer annually report the portion of Pfizer dues or payments used for expenditures or contributions that, if made directly by Pfizer, would not be deductible under section 162(e)(1)(B) of the Internal Revenue Code. All corporate political contributions are published semiannually in the Political Action Committee (PAC) and Corporate Political Contributions report in compliance with Pfizer corporate policy. Every two years, at the end of each federal election cycle, the report is audited by Bond Beebe, a certified public accounting and advisory firm.

We regularly discuss our political contributions reporting practices with investors and other stakeholders to ensure that our disclosures continue to meet their needs. Shareholder engagement has helped us expand our level of disclosure and create or modify corporate policies related to political expenditures in recent years.

Independent Expenditures

Our Company does not make direct independent expenditures. We adopted a strict policy precluding Pfizer from making direct independent expenditures in connection with any federal or state election. This action formalized a process that was underway for many years at Pfizer and was adopted in response to shareholders' concerns about corporate political spending in the wake of the Supreme Court's decision in *Citizens United v. Federal Election Commission*.

Policies and Procedures for Approval/Oversight of Corporate and PAC Political Expenditures

All corporate and PAC political spending decisions undergo a rigorous review process conducted by the PAC Steering Committee comprised of colleagues from various divisions throughout the Company to ensure that each contribution we make is done to advance our business objectives and is not based on the political preferences or views of any individual colleague within Pfizer.

The PAC Steering Committee evaluates candidates to whom we contribute on the basis of their views on issues that impact not only Pfizer but our patients as well. The Committee also takes note of whether Pfizer facilities or colleagues reside in a candidate's district or state. All PAC and corporate contribution requests are shared with the Pfizer Political Contributions Policy Committee (PCPC), chaired by the Executive Vice President, Corporate Affairs and composed of senior leaders from different divisions in the organization.

The Corporate Governance Committee of the Board of Directors is responsible for maintaining an informed status on public policy and corporate political spending practices through periodic discussions and reviews of the Company's PAC and Corporate Political Contributions reports.

Federal and State Lobbying Activity

We file quarterly reports of our federal lobbying activity in compliance with the Honest Leadership and Open Government Act of 2007. In addition to Pfizer's federal lobbying activity, the amount we report also includes the amount spent on federal lobbying activity by trade associations of which Pfizer is a member. These reports are available to the public at http://soprweb.senate.gov/index.cfm?event=selectfields.

With regard to Pfizer's state lobbying activity, Pfizer complies with state registration and reporting requirements in all the states where Pfizer is currently active.

Our Company complies fully with all federal, state and local laws and reporting requirements governing corporate political contributions.

We regularly discuss our political contributions reporting practices with investors and other stakeholders to ensure that our disclosures meet their needs.

The Corporate Governance Committee of the Board of Directors is responsible for maintaining an informed status on public policy and corporate political spending practices through periodic discussions and reviews of the Company's PAC and Corporate Political Contributions reports.

BOARD AND COMMITTEE INFORMATION

During 2014, the Board of Directors met 16 times. Each of our incumbent Directors attended at least 89% of the total meetings of the Board and the Board Committees on which he or she served that were held during the time he or she was a Director in 2014.

All Board members standing for re-election are expected to attend the Annual Meeting unless an emergency prevents them from doing so. All the Directors then in office attended our 2014 Annual Meeting.

The table below provides membership and meeting information for each of the standing Board Committees for 2014.

| Name | Audit | Compensation | - | Regulatory and Compliance | Science and Technology |
|--------------------------------|-------|--------------|---|---------------------------|---------------------------|
| Dennis A. Ausiello, M.D. | М | | M | M | C |
| W. Don Cornwell | С | М | | М | М |
| Frances D. Fergusson, Ph.D. | | М | | С | М |
| Helen H. Hobbs, M.D. | | | Μ | | Μ |
| Constance J. Horner | | | Μ | М | Μ |
| James M. Kilts | | С | | | Μ |
| George A. Lorch ^(a) | | | | | |
| Shantanu Narayen | | | Μ | | Μ |
| Suzanne Nora Johnson | Μ | Μ | | | Μ |
| Ian C. Read | | | | | |
| Stephen W. Sanger | Μ | | С | | Μ |
| James C. Smith ^(b) | | | Μ | | Μ |
| Marc Tessier-Lavigne, Ph.D. | | | | М | Μ |
| 2014 Meetings | 12 | 7 | 6 | 6 | 3 |

C: Chair M: Member

(a) Mr. Lorch, as Lead Independent Director, serves as an ex-officio member of each committee and regularly attends

meetings of Board

committees. Mr. Smith was elected to the Board and as a member of the Corporate Governance (b)Committee and the Science and Technology Committee, effective June 26, 2014.

THE CORPORATE GOVERNANCE COMMITTEE

Stephen W. Sanger, Committee Chair

Additional Committee Members: Dennis A. Ausiello, Helen H. Hobbs, Constance J. Horner, Shantanu Narayen and James C. Smith

Meetings Held in 2014: 6

The Corporate Governance Committee is composed entirely of independent Directors and is governed by a Board-approved charter stating its responsibilities. Under the terms of its charter, the Committee oversees the practices, policies and procedures of the Board and its committees. This includes developing criteria for Board membership and succession planning, including recommending and recruiting Director candidates and ensuring the appropriate balance of diversity of experience, skills, specialized knowledge and attributes of the Directors. The Committee also assesses Director and candidate independence, considers possible conflicts of interest of Board members and senior executives, reviews related-person transactions, and monitors the functions of the various Committees of the Board.

The Committee advises on the structure of Board meetings, recommends matters for consideration by the Board and also reviews, advises on and recommends Director compensation, which is approved by the full Board. The Committee is directly responsible for overseeing the self-evaluations of the Board and its committees, reviewing our Corporate Governance Principles and Director Qualification Standards, and establishing and overseeing compliance with Director retirement policies. The Committee also assists management by reviewing the functions and outside activities of senior executives. Finally, the Committee reviews certain public policy issues, and stays informed on the Company's political spending policies and practices, as well as its bi-annual detailed disclosures of political spending.

The Board of Directors has determined that each member of the Corporate Governance Committee is independent, as defined by the rules of the NYSE and under our Director Qualification Standards.

The Corporate Governance Committee Charter is available on our website at www.pfizer.com/about/corporate_governance/corporate_governance_committee.jsp.

Corporate Governance Committee Report

The Corporate Governance Committee seeks to maintain and enhance Pfizer's record of excellence in corporate governance by continually refining Pfizer's corporate governance policies, procedures and practices. The following are examples of how we worked to achieve these objectives in 2014.

Board and Committee Matters; Director Evaluations: During 2014, the Committee assessed Director independence and qualifications to serve on various committees; conducted a comprehensive self-evaluation process for the Board and its committees; reviewed and, where appropriate, recommended changes to our governing documents, including our committee charters and Corporate Governance Principles; and continued to review the functioning of the Board •and committees in developing areas. During its self-evaluation, the Board considered whether to incorporate individual Director evaluations into the process, and following its review, determined that its current process is robust and highly effective and, therefore, will remain unchanged for 2015. The Committee also discussed committee Chair and membership assignments and determined that there would be no change to current Chair assignments for a one-year period given the election of a new Lead Independent Director in 2015.

Board Leadership Structure: The Committee conducted its thorough annual review of the Board's leadership structure, resulting in determinations to retain the current leadership structure consisting of a combined Chairman and CEO, and a Lead Independent Director. In addition, in light of Mr. Lorch's planned retirement in April 2015, the Committee engaged in thorough succession-planning discussions and analysis for the role of Lead Independent Director following Mr. Lorch's retirement. In February 2015, the Committee recommended and the independent Directors elected Dr. Dennis A. Ausiello to serve as Lead Independent Director following Mr. Lorch's retirement, subject to his election as a Director at the 2015 Annual Meeting. See <u>"Governance Information—Board Leadership Structure" and "</u>—Lead Independent Director."

Recruitment and Assessment of New Directors: In 2014, the Committee continued an ongoing Board succession planning process to assess candidates for election as Directors, based upon a "skills matrix" and the other criteria discussed in "Governance Information—Selection of Candidates." Resulting from this process, in June 2014 the Committee recommended and the Board elected Mr. James C. Smith as a Director and a member of the Corporate Governance and Science and Technology Committees. Among other qualifications, Mr. Smith brings leadership and operational and international business experience to the Board. The Committee considered the election of Mr. Smith as a Director upon recommendation by our Chairman and CEO and evaluation by a third-party search firm. The Committee also reviewed outside requests to join the Board.

•Non-Employee Director Compensation: The Committee conducted a review of the Company's compensation program for non-employee Directors to ensure its alignment with industry best practices and shareholder interests. As a result of this review, modifications to the non-employee Director compensation program were proposed and were

subsequently presented to and approved by the full Board at its April 2014 meeting. See <u>"Compensation of Non-Employee Directors</u>."

Corporate Responsibility and Public Policy: Under its charter, the Committee is responsible for maintaining an informed status on Company issues related to public policy, social responsibility and philanthropy and for monitoring emerging issues potentially affecting the reputation of the pharmaceutical industry and Pfizer specifically. The Committee received an update on the Company's corporate responsibility initiatives at year end and was also informed of Pfizer's public policy and corporate political spending practices through periodic discussions and reviews of the Company's biannual PAC and Corporate Political Contributions Report. A summary discussion of Pfizer's public policy engagement and political participation has been included in this Proxy Statement. See <u>"Governance Information—Public Policy Engagement and Political Participation</u>."

In 2014, the Corporate Governance Committee continued an ongoing Board succession planning process to assess candidates for election as Directors, based upon a "skills matrix" and the other criteria discussed in "Selection of Candidates." Resulting from this process, in June 2014 the Corporate Governance Committee recommended and the Board elected Mr. James C. Smith as a Director and a member of the Corporate Governance and Science and Technology Committees.

In addition, in light of Mr. Lorch's planned retirement in April 2015, the Corporate Governance Committee engaged in thorough succession-planning discussions and analysis for the role of Lead Independent Director following Mr. Lorch's retirement.

Legislative and Regulatory Developments: The Committee continued to monitor and evaluate corporate governance and executive compensation developments and best practices, including SEC rules and NYSE listing standards.

Shareholder Engagement/Activism: The Committee engaged in ongoing reviews of shareholder and stakeholder communications at each of its meetings and periodic reviews of shareholder feedback received during the Company's year-round investor outreach and proxy season. See <u>"Governance Information—Shareholder Outreach</u>." The Committee was also informed of shareholder activism in the marketplace.

Leadership Planning: During 2014, the Committee reviewed emergency succession scenarios for the Company's management.

The Corporate Governance Committee

| Dennia A Amaialla | Halan II Habba | Constance J. | |
|--------------------|----------------|--------------|--|
| Dennis A. Ausiello | Helen H. Hobbs | Horner | |

| Shantanu Narayen | Stephen W. Sanger, Chair | James C. |
|------------------|--------------------------|----------|
| | Stephen W. Sanger, Chan | Smith |

THE REGULATORY AND COMPLIANCE COMMITTEE

Frances D. Fergusson, Ph.D., Committee Chair

Additional Committee Members: Dennis A. Ausiello, W. Don Cornwell, Constance J. Horner and Marc Tessier-Lavigne

Meetings Held in 2014: 6

The Regulatory and Compliance Committee is composed entirely of independent Directors and is governed by a Board-approved charter stating its responsibilities. Under its charter, the Committee is primarily responsible for assisting the Board of Directors with overseeing and reviewing the Company's healthcare-related regulatory and compliance issues, including its compliance programs and the status of compliance with related laws, regulations and internal procedures, as well as the Company's Corporate Integrity Agreement (CIA), which expired on December 31,

2014. Management has primary responsibility for the operation of the Company's compliance program and for implementing the requirements of the CIA. The Committee consults with management and evaluates various information and reports on compliance-related activities and matters. The Committee is also responsible for overseeing the integration and implementation of the Company's compliance programs in acquired entities.

The Committee, in consultation with the Compensation Committee, is responsible for discussing with management the alignment of compensation practices for sales and marketing personnel with the Company's compliance standards and is expected to make recommendations to the Compensation Committee regarding the extent to which, if any, incentive-based compensation of any executive, senior manager, compliance personnel and/or attorney involved in any significant misconduct resulting in certain government or regulatory action, or other person with direct supervision over such employee, should be reduced, canceled or recovered.

In connection with the resolution of certain U.S. government investigations concerning various products, Pfizer entered into the CIA in 2009 with the Office of the Inspector General of the U.S. Department of Health and Human Services (OIG). In the CIA, Pfizer agreed to take certain actions to promote compliance with federal healthcare program and U.S. Food and Drug Administration (FDA) requirements. The Committee, based on agreement with the OIG, assumed the Audit Committee's responsibilities

under the CIA. The CIA obligations related to the Committee include the following: (i) the Committee must meet at least quarterly to review and oversee Pfizer's compliance program; (ii) the Committee must adopt resolutions each year summarizing its review and oversight of the Company's compliance program and its compliance with federal healthcare program requirements, FDA requirements and the obligations of the CIA and concluding that, to the best of its knowledge, Pfizer has adopted an effective compliance program to meet those requirements and obligations; and (iii) Pfizer must promptly report any changes in the composition of the Committee or any actions or changes that would affect the Committee's ability to perform the duties necessary to meet the obligations of the CIA. The Company's compliance obligations under the CIA ended December 31, 2014. The Committee will be asked to adopt the final CIA-required resolution later this year.

The Regulatory and Compliance Committee Charter is available on our website at www.pfizer.com/about/corporate_governance/regulatory_compliance_committee.jsp.

Regulatory and Compliance Committee Report

The Regulatory and Compliance Committee assists the Board of Directors with the oversight of significant healthcare-related regulatory and compliance issues. Under the terms of its charter, the Committee receives reports regarding Pfizer's compliance program and had oversight of compliance with the requirements of the Company's CIA through its expiration on December 31, 2014. Management has primary responsibility for the operation of the Company's CIA.

In 2014, the Regulatory and Compliance Committee received reports and discussed with management, including the Chief Compliance and Risk Officer, healthcare-related regulatory and compliance risks and related compliance program initiatives and functions. Among the matters considered by the Committee were: (i) potential healthcare-related regulatory or compliance risks in connection with the development, manufacture and marketing of Pfizer products, and efforts to mitigate those risks; (ii) government investigations and other legal proceedings involving the Company; (iii) internal investigations of potential healthcare-related compliance or regulatory matters; (iv) results of internal audits conducted in areas within the Committee's oversight; (v) the Company's responses to FDA Warning Letters and/or other regulatory communications; (vi) the integration of acquired companies into the Company's compliance program; (vii) the Company's compensation practices for sales and marketing personnel; and (ix) external reviews of Pfizer policies and practices for compliance with federal healthcare laws and regulations.

In its activities, the Committee considered potential risks and steps the Company has taken to mitigate risk in areas within the Committee's oversight. With respect to the CIA, the Committee monitored the status of the Company's compliance with CIA requirements.

The Regulatory and Compliance Committee

Dennis A. Ausiello W. Don Cornwell Frances D. Fergusson, Chair

Constance J. Horner Marc Tessier-Lavigne

The Regulatory and Compliance Committee is primarily responsible for assisting the Board of Directors with overseeing and reviewing the Company's healthcare-related regulatory and compliance issues, including its compliance programs and the status of compliance with related laws, regulations and internal procedures.

THE AUDIT COMMITTEE

W. Don Cornwell, Committee Chair

Additional Committee Members: Dennis A. Ausiello, Suzanne Nora Johnson and Stephen W. Sanger

Meetings Held in 2014: 12

The Audit Committee is composed entirely of independent Directors and is governed by a Board-approved charter stating its responsibilities. Under its charter, the Audit Committee is responsible for reviewing and discussing, with the independent registered public accounting firm, Internal Audit and management, the adequacy and effectiveness of internal control over financial reporting. The Committee also reviews and consults with management, Internal Audit and the independent registered public accounting firm on matters related to the annual audit, the published financial statements, earnings releases, and the accounting principles applied. In addition, the Committee reviews reports from management relating to the status of compliance with laws, regulations and internal procedures and policies. The Committee also is responsible for reviewing and discussing the scope and results of the internal audit program.

The Committee is directly responsible for the appointment, compensation, retention and oversight of the Company's independent registered public accounting firm. To execute this responsibility, the Committee engages in a comprehensive annual evaluation of the independent registered public accounting firm's qualifications, performance and independence and whether the independent registered public accounting firm should be rotated, and considers the advisability and potential impact of selecting a different independent registered public accounting firm.

In addition, the Committee is responsible for reviewing and discussing with management the Company's policies with respect to risk assessment and risk management. More information about the role of the Audit Committee in risk assessment and risk management is included in the section entitled <u>"Governance Information—The Board's Role in Risk Oversight</u>."

The Audit Committee has established policies and procedures for the pre-approval of all services provided by the independent registered public accounting firm. The Audit Committee also has established procedures for the receipt, retention and treatment, on a confidential basis, of complaints received by the Company regarding its accounting, internal controls and auditing matters. Further details of the role of the Audit Committee, as well as the Audit Committee Report, may be found in <u>"Item 2—Ratification of Selection of Independent Registered Public Accounting Firm</u>" later in this Proxy Statement.

The Board of Directors has determined that each member of the Audit Committee is financially literate and independent, as defined by SEC and NYSE rules, as well as independent under our Director Qualification Standards. The Board of Directors also has determined that each of Ms. Nora Johnson and Messrs. Cornwell and Sanger is an "audit committee financial expert" for purposes of the SEC's rules.

The Audit Committee Charter is available on our website at www.pfizer.com/about/corporate_governance/audit_committee.jsp.

The Audit Committee is directly responsible for the appointment, compensation, retention and oversight of the Company's independent registered public accounting firm.

THE COMPENSATION COMMITTEE

James M. Kilts, Committee Chair

Additional Committee Members: W. Don Cornwell, Frances D. Fergusson and Suzanne Nora Johnson

Meetings Held in 2014: 7

The Compensation Committee is composed entirely of independent Directors and is governed by a Board-approved charter stating its responsibilities. The Committee reviews, determines and oversees the execution of the Company's executive compensation philosophy and oversees the administration of the Company's executive compensation programs. Its responsibilities also include overseeing Pfizer's compensation and benefit plans and policies, administering its stock plans (including reviewing and approving equity grants) and reviewing and approving annually all compensation decisions for the Company's executive officers, including the NEOs identified in the 2014 Summary Compensation Table. See <u>"Compensation Discussion and Analysis</u>" later in this Proxy Statement for information concerning the Committee's role, processes and activities in overseeing executive compensation. See also <u>"Compensation Committee Report</u>" later in this Proxy Statement.

The Board of Directors has determined that each member of the Compensation Committee is independent, as defined by SEC rules and NYSE listing standards, as well as independent under our Director Qualification Standards. In addition, each Committee member is a "non-employee director" as defined in Rule 16b-3 under the Securities Exchange Act of 1934 and an "outside director" as defined in Section 162(m) of the Internal Revenue Code.

The Compensation Committee Charter is available on our website at www.pfizer.com/about/corporate_governance/compensation_committee.jsp. The Compensation Committee Report appears under <u>"Executive Compensation</u>" later in this Proxy Statement.

Compensation Committee Interlocks and Insider Participation. During 2014 and as of the date of this Proxy Statement, none of the members of the Compensation Committee was or is an officer or employee of the Company, and no executive officer of the Company served or serves on the compensation committee or board of any company that employed or employs any member of the Company's Compensation Committee or Board of Directors.

The Compensation Committee reviews, determines and oversees the execution of the Company's executive compensation philosophy and oversees the administration of the Company's executive compensation programs.

THE SCIENCE AND TECHNOLOGY COMMITTEE

Dennis A. Ausiello, M.D., Committee Chair

Additional Committee Members: W. Don Cornwell, Frances D. Fergusson, Helen H. Hobbs, Constance J. Horner, James M. Kilts, Shantanu Narayen, Suzanne Nora Johnson, Stephen W. Sanger, James C. Smith and Marc Tessier-Lavigne

Meetings Held in 2014: 3

The Science and Technology Committee is composed entirely of independent Directors and is governed by a Board-approved charter stating its responsibilities. Under its charter, the Committee is responsible for periodically examining management's strategic direction of and investment in the Company's pharmaceutical R&D and technology initiatives. This includes monitoring progress of the Company's R&D pipeline, and evaluating the quality and direction of the Company's R&D programs and the Company's approach to acquiring and maintaining key scientific technologies. The Committee also identifies emerging issues, assesses the performance of R&D leaders, and evaluates the sufficiency of review by external scientific experts.

The Science and Technology Committee Charter is available on our website at www.pfizer.com/about/corporate_governance/science_technology_committee.jsp.

The Science and Technology Committee is responsible for periodically examining management's strategic direction of and investment in the Company's pharmaceutical R&D and technology initiatives.

<u>Table of Contents</u> Compensation of Non-Employee Directors

Our non-employee Directors receive cash compensation, as well as equity compensation in the form of Pfizer stock units. Each of these components is described below. The 2014 compensation of our non-employee Directors is shown in the 2014 Director Compensation Table below. Mr. Read does not receive any compensation for his service as a Director or as Chairman.

NON-EMPLOYEE DIRECTOR COMPENSATION

In 2014, compensation for our non-employee Directors consisted of the following:

| Position | Cash Retainers | Pfizer Stock Units |
|-------------------------------|-------------------|--------------------------|
| Board Member | \$137,500* | \$162,500 |
| Chair of each Board Committee | \$30,000 | |
| Lead Independent Director | \$50,000 | |

* Mr. Smith was paid a prorated portion of the cash retainer for the period he served as a Director in 2014.

In April 2014, the Board, on recommendation of the Corporate Governance Committee, approved modifications to the non-employee Director compensation program to increase the value of the annual grant of Pfizer stock units to non-employee Directors from \$137,500 to \$162,500. Under the Pfizer Inc. Nonfunded Deferred Compensation and Unit Award Plan for Non-Employee Directors (Unit Award Plan), during 2014, each Director (other than Mr. Smith) received Pfizer stock units with a value of \$162,500 as of the date of grant upon election at the 2014 Annual Meeting of Shareholders, provided the Director continued to serve as a Director following the Meeting. In 2015, each Director will receive Pfizer stock units with a value of \$162,500 as of the date of grant upon election at the 2015 Annual Meeting of Shareholders, provided the Director continues to serve as a Director following the Meeting. A new Director also receives Pfizer stock units in a like amount when first elected to the Board, and in 2014, Mr. Smith received Pfizer stock units with a value of \$162,500 as of the date of grant upon his election to the Board.

During 2014, the Board also increased the stock ownership guidelines for non-employee Directors, upon the recommendation of the Corporate Governance Committee. Non-employee Directors are now required to own shares of Pfizer common stock having a value of at least five times their annual base cash compensation, which is currently \$687,500 worth of Pfizer stock. This represents an increase from the previous guideline of \$550,000. For purposes of satisfying this requirement, a Director's holdings include, in addition to shares held outright, units granted to the Director as compensation for Board service and shares or units held under a deferral or similar plan. A Director has

five years from the date of (a) his or her first election as a Director; or (b) if later, an increase in the amount of Pfizer stock required to be held, to satisfy this ownership requirement. We maintain policies that prohibit Directors from pledging Pfizer stock or engaging in activities considered hedging of our common stock, and none of our Directors has pledged Pfizer stock as collateral for personal loans or other obligations.

DEFERRED COMPENSATION

Cash Compensation. Non-employee Directors may defer all or a part of their annual cash retainers under the Unit Award Plan until they cease to be members of the Board. At a Director's election, the cash retainer fees held in the Director's account could have been credited either with Pfizer stock units or with interest at the rate of return of an intermediate treasury index. Beginning in 2015, the fees can be credited with Pfizer stock units or deemed invested in the same investments available to Pfizer employees under certain deferred compensation plans. The number of Pfizer stock units is calculated by dividing the amount of the deferred fee by the closing price of Pfizer's common stock on the last business day of the fiscal quarter in which the fee is earned. If fees are deferred as Pfizer stock units, the number of stock units in a Director's account is increased by crediting additional stock units based on the value of any dividends on the common stock. When a Director ceases to be a member of the Board, the amount attributable to stock units held in his or her account is paid in cash or in shares of Pfizer stock, at the Director's election. The amount of any cash payment is determined by multiplying the number of Pfizer stock units in the account by the closing price of our common stock on the last business day before the payment date.

During 2014, the Board increased the stock ownership guidelines for non-employee Directors, upon the recommendation of the Corporate Governance Committee.

Non-employee Directors are now required to own shares of Pfizer common stock having a value of at least five times their annual base cash compensation, which is currently \$687,500 worth of Pfizer stock.

Table of Contents COMPENSATION OF NON-EMPLOYEE DIRECTORS

Equity Compensation. With respect to grants of Pfizer stock units to non-employee Directors, in 2014 and prior years, units were automatically deferred until the Director ceases to be a member of the Board. Beginning in 2015, Directors who have met the stock ownership requirements as of December 31st of the prior year are permitted each year to elect to defer units granted that year or to receive the units in shares. All units granted in 2015 will be deferred. The number of deferred stock units in a Director's account is increased by crediting additional stock units based on the value of any dividends on the common stock. Units deferred are not payable until the Director's election. The amount of any cash payment is determined by multiplying the number of Pfizer stock units in the account by the closing price of our common stock on the last business day before the payment date.

LEGACY WARNER-LAMBERT EQUITY COMPENSATION PLAN

As a result of our merger with Warner-Lambert, all stock options and restricted stock awards under the Warner-Lambert Company 1996 Stock Plan outstanding as of June 19, 2000, became immediately exercisable or vested. Under this plan, the directors of Warner-Lambert could elect to defer any or all of the compensation they received for their services. These deferred amounts could have been credited to a Warner-Lambert common stock equivalent account (the Equivalent Account). The Equivalent Account was credited, as of the day the fees would have been payable, with stock credits equal to the number of shares of Warner-Lambert common stock that could have been purchased with the dollar amount of such deferred fees. Mr. Lorch, who is a former Warner-Lambert director who joined our Board after the merger, had deferred compensation and was entitled to Warner-Lambert stock credits in the Equivalent Account under this plan. Dividend equivalents received under this plan are credited as additional stock units. Upon the closing of the merger, these Warner-Lambert stock credits were converted into Pfizer stock equivalent units. Mr. Lorch's units will be payable in Pfizer common stock in accordance with his election. These units are described in footnote 2 to the table under <u>"Securities Ownership</u>."

MATCHING GIFT PROGRAMS

Our non-employee Directors may participate in Pfizer's matching gift program, which is also available to Pfizer employees. Under these programs, the Pfizer Foundation (Pfizer's philanthropic affiliate) will match contributions to eligible non-profit organizations, up to a maximum of \$15,000 per year, per director; contributions to religious and certain other types of non-profit organizations, as well as to individuals and others in need, are not eligible and are not matched. In addition, the Pfizer Foundation will match contributions made to the United Way Campaign, up to a maximum of \$15,000 per year, per director. The matching contributions made by the Pfizer Foundation with respect to our non-employee Directors are included in the 2014 Director Compensation Table below. As indicated above, these matching contributions made by our Directors.

2014 DIRECTOR COMPENSATION TABLE

The following table shows 2014 compensation for our non-employee Directors.

| Name | Fees Earned | Equity/ | All Other | Total |
|-------------------------------|-----------------|-----------------------------|-----------------------------|---------|
| | Or Paid In Cash | Stock Awards ⁽¹⁾ | Compensation ⁽²⁾ | (\$) |
| | (\$) | (\$) | (\$) | |
| Dennis A. Ausiello, M.D. | 167,500 | 162,500 | 11,835 | 341,835 |
| W. Don Cornwell | 167,500 | 162,500 | 15,000 | 345,000 |
| Frances D. Fergusson, Ph.D. | 167,500 | 162,500 | 14,400 | 344,400 |
| Helen H. Hobbs, M.D. | 137,500 | 162,500 | 9,600 | 309,600 |
| Constance J. Horner | 137,500 | 162,500 | 9,650 | 309,650 |
| James M. Kilts | 167,500 | 162,500 | 15,000 | 345,000 |
| George A. Lorch | 187,500 | 162,500 | - | 350,000 |
| Shantanu Narayen | 137,500 | 162,500 | 10,000 | 310,000 |
| Suzanne Nora Johnson | 137,500 | 162,500 | 15,000 | 315,000 |
| Stephen W. Sanger | 167,500 | 162,500 | 15,000 | 345,000 |
| James C. Smith ⁽³⁾ | 70,639 | 162,500 | _ | 233,139 |
| Marc Tessier-Lavigne, Ph.D. | 137,500 | 162,500 | _ | 300,000 |

For all Directors except Mr. Smith, represents stock units awarded in 2014 to Directors who were re-elected at the 2014 Annual Meeting of Shareholders. The number of units granted was determined by dividing the grant date value of the award, \$162,500, by \$30.71, the closing price of the Company's common stock on April 24, 2014. In the case of Mr. Smith, represents stock units awarded on June 26, 2014, upon his election as a Director, determined

(1) by dividing the grant date value of the award, \$162,500, by \$29.59, the closing price of the Company's common stock on June 26, 2014. At the end of 2014, the aggregate number of stock units (including dividend equivalents) held by each current non-employee Director was as follows: Dr. Ausiello, 26,291; Mr. Cornwell, 100,200; Dr. Fergusson, 36,404; Dr. Hobbs, 31,544; Ms. Horner, 138,830; Mr. Kilts, 101,676; Mr. Lorch, 98,189; Mr. Narayen, 16,120; Ms. Nora Johnson, 42,798; Mr. Sanger, 83,542; Mr. Smith, 7,924; and Dr. Tessier-Lavigne, 24,307.

The amounts in this column represent charitable contributions made in 2014 under our matching gift programs (see (2) <u>"Matching Gift Programs</u>" above). As indicated above under <u>"Matching Gift Programs</u>," certain charitable contributions by our Directors are not eligible for matching contributions under the programs, and the amounts in the above table therefore may not reflect all such contributions made by our Directors.

(3)Mr. Smith was elected as a Director effective June 26, 2014.

<u>Table of Contents</u> Securities Ownership

The table below shows the number of shares of our common stock beneficially owned as of the close of business on January 30, 2015, by each of our Directors and each NEO listed in the 2014 Summary Compensation Table, as well as the number of shares beneficially owned by all of our current Directors and executive officers as a group. Together, these individuals beneficially own less than one percent (1%) of our common stock outstanding. The table and footnotes also include information about stock options, TSRUs, stock units, restricted stock, RSUs and deferred performance-related share awards credited to the accounts of our Directors and executive officers under various compensation and benefit plans.

| | Number of Sh | ares or Units | Options Exercisable |
|--|-----------------|---------------|----------------------------|
| Beneficial Owners | Common | Stock Units | Within 60 Days |
| Beneficial Owners | Stock | Stock Units | within 00 Days |
| Dennis A. Ausiello, M.D. | 2,362 (1) | 26,291 (2) | |
| W. Don Cornwell | 1,759 (1) | 100,200 (2) | |
| Frank A. D'Amelio | 340,849 (3) | 155,094 (4) | 292,000 |
| Mikael Dolsten, M.D., Ph.D. | 244,453 (3) | 120,856 (4) | |
| Frances D. Fergusson, Ph.D. | | 36,404 (2) | |
| Geno J. Germano | 178,320 (1)(3) |) 106,425 (4) | |
| Helen H. Hobbs, M.D. | | 31,544 (2) | |
| Constance J. Horner | 17,584 | 138,830 (2) | |
| James M. Kilts | 2,259 (1) | 101,676 (2) | |
| George A. Lorch | 24,126 | 98,189 (2) | |
| Shantanu Narayen | | 16,120 (2) | |
| Suzanne Nora Johnson | 10,000 | 42,798 (2) | |
| Ian C. Read | 1,024,268(3)(5) |) 566,751 (4) | 275,000 |
| Stephen W. Sanger | 1,085 (1) | 83,542 (2) | |
| James C. Smith | 2,000 | 7,924 (2) | |
| Marc Tessier-Lavigne, Ph.D. | 104 | 24,307 (2) | |
| John D. Young | 50,539 (3) | 66,585 (4) | 73,200 |
| All Directors and Executive Officers as a group (25) | 2,402,022 | 2,201,936 | 816,200 |
| | | | |

Includes the following shares held in the names of family members: Dr. Ausiello, 2,362 shares; Mr. Cornwell, 300 (1)shares; Mr. Germano, 1,587 shares; Mr. Kilts, 2,259 shares; and Mr. Sanger, 1,085 shares. Dr. Ausiello and Messrs. Cornwell, Germano and Kilts disclaim beneficial ownership of such shares.

Represents units (each equivalent to a share of Pfizer common stock) under our Director compensation program (see <u>"Compensation of Non-Employee Directors</u>" above). This number also includes the following units resulting (2) from the conversion into Pfizer units of previously deferred Warner-Lambert director compensation under the

Warner-Lambert 1996 Stock Plan: Mr. Lorch, 16,914 units. See <u>"Compensation of Non-Employee Directors—Leg</u>acy <u>Warner-Lambert Equity Compensation Plan</u>" above.

Includes shares credited under the Pfizer Savings Plan and/or deferred shares relating to previously vested awards (3) under the Company's share award programs. These plans are described later in this Proxy Statement. Also includes 1,309 shares in the Pfizer Share Ownership Plan for Mr. Young.

In the case of Messrs. D'Amelio, Germano, Read and Young and Dr. Dolsten, includes units (each equivalent to a share of Pfizer common stock) to be settled in cash following the officer's separation from service, held under the Pfizer Inc. Nonfunded Deferred Compensation and Supplemental Savings Plan (PSSP), and for Mr. Germano also includes 4,268 units held under the Wyeth Supplemental Employee Savings Plan. The PSSP is described later in this Proxy Statement. Also includes the following restricted stock units (each equivalent to a share of Pfizer common stock) as of January 30, 2015: Mr. D'Amelio, 118,305; Dr. Dolsten, 111,915; Mr. Germano, 94,817; Mr. Read, 387,778; and Mr. Young, 61,642. These units were unvested as of January 30, 2015, except that in the case of Mr. Read, in view of his age and years of service with Pfizer, a prorated portion of the units granted prior to (4)2014 would vest upon retirement and units granted in 2014 would continue to vest into retirement in accordance with their vesting schedule. This column does not include the following stock appreciation rights in the form of TSRUs as of January 30, 2015: Mr. D'Amelio, 1.695,388, of which 197,072 settled on February 25, 2015; Dr. Dolsten, 1,582,189, of which 146,396 settled on February 25, 2015; Mr. Germano, 1,275,852, of which 83,333 settled on February 25, 2015; Mr. Read, 5,317,430, of which 197,072 settled on February 25, 2015; and Mr. Young, 739,774, of which 49,364 settled on February 25, 2015. See "Compensation Tables—2014 Outstanding Equity Awards at Fiscal Year-End Table" and "-Estimated Benefits upon Termination" for a discussion of the vesting of RSUs, PSAs and TSRUs and the settlement price for the TSRUs that settled on February 25, 2015. Information regarding PSAs is not included in the above table.

(5) Includes 33,809 shares held in a Grantor Trust.

Table of Contents SECURITIES OWNERSHIP

BENEFICIAL OWNERS

Based on filings made under Sections 13(d) and 13(g) of the Securities Exchange Act of 1934, as amended, as of December 31, 2014, the only persons or entities known by us to be a beneficial owner of more than 5% of our common stock were as follows:

| Name and Address of Beneficial Owner | Shares of Pfizer | |
|--------------------------------------|---------------------|------------------------|
| | Common Stock | Percent of Class |
| BlackRock, Inc. ⁽¹⁾ | 445,830,318(1) | 7.1 % |
| 55 East 52 nd Street | | |
| New York, NY 10022 | | |
| The Vanguard Group ⁽²⁾ | 343,824,764(2) | 5.45 % |
| 100 Vanguard Boulevard | | |
| Malvern, PA 19355 | | |

The information regarding BlackRock, Inc. is based solely on a Schedule 13G/A filed by BlackRock, Inc. with the (1) SEC on February 9, 2015 (the BlackRock 13G/A). According to the BlackRock 13G/A, includes sole voting power with respect to 375,297,128 shares, shared voting power with respect to 78,475 shares, sole dispositive power with respect to 445,751,843 shares, and shared dispositive power with respect to 78,475 shares.

The information regarding The Vanguard Group is based solely on a Schedule 13G filed by The Vanguard Group with the SEC on February 11, 2015 (the Vanguard 13G). According to the Vanguard 13G, includes sole voting power with respect to 10,872,344 shares, sole dispositive power with respect to 333,530,934 shares, and shared dispositive power with respect to 10,293,830 shares.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires our Directors and certain of our officers to file reports of holdings and transactions in Pfizer equity with the SEC and the NYSE. Based on our records and other information, we believe that in 2014 our Directors and our officers who were subject to Section 16(a) met all applicable filing requirements, except as follows: In March 2014, 10,221 Pfizer stock units, representing deferred incentive compensation in respect of 2013, were credited by the Company to Anthony J. Maddaluna. Due to an inadvertent administrative error by the Company, the Form 4 reporting this transaction was filed late.

<u>Table of Contents</u> Related-Person Transactions and Indemnification

RELATED-PERSON-TRANSACTION APPROVAL POLICY

The Company has adopted a Related-Person-Transaction Approval Policy that is administered by the Corporate Governance Committee. The Policy applies to any transaction or series of transactions in which the Company or a subsidiary is a participant, the amount involved exceeds \$120,000, and a related person under the Policy has a direct or indirect material interest. Under the Policy, Company management determines whether a transaction requires review by the Committee, and transactions requiring review are referred to the Committee for approval, ratification or other action. Based on its consideration of all of the relevant facts and circumstances, the Committee decides whether or not to approve such transactions and approves only those transactions that are deemed to be in the best interests of the Company. If the Company becomes aware of an existing transaction with a related person that has not been approved under this Policy, the matter is referred to the Committee. The Committee then evaluates all options available, including ratification, revision or termination of such transaction.

TRANSACTIONS WITH RELATED PERSONS

We have no related-person transactions to report.

INDEMNIFICATION

We indemnify our Directors and our elected officers to the fullest extent permitted by law so that they will be free from undue concern about personal liability in connection with their service to the Company. This is required under our By-laws, and we have also entered into agreements with those individuals contractually obligating us to provide this indemnification to them.

The Company has adopted a Related-Person-Transaction Approval Policy that is administered by the Corporate Governance Committee. The Policy applies to any transaction or series of transactions in which the Company or a subsidiary is a participant, the amount involved exceeds \$120,000, and a related person under the Policy has a direct or indirect material interest.

<u>Table of Contents</u> Proposals Requiring Your Vote

ITEM 1 - ELECTION OF DIRECTORS

Eleven members of our Board are standing for re-election, to hold office until the next Annual Meeting of Shareholders. A majority of the votes cast is required for the election of Directors in an uncontested election (which is the case for the election of Directors at the 2015 Annual Meeting). A majority of the votes cast means that the number of votes cast "for" a Director nominee must exceed the number of votes cast "against" that nominee. Our Corporate Governance Principles contain detailed procedures to be followed in the event that one or more Directors do not receive a majority of the votes cast "for" his or her election at the Annual Meeting.

Each nominee elected as a Director will continue in office until our next Annual Meeting and his or her successor has been duly elected and qualified, or until his or her earlier death, resignation or retirement.

Under Pfizer's Corporate Governance Principles, a Director is generally required to retire when he or she reaches age 73 or at the first Annual Meeting of Shareholders following his or her 73rd birthday. On the recommendation of the Corporate Governance Committee, the Board may waive this requirement as to any Director if it deems a waiver to be in the best interests of the Company.

We expect each nominee for election as a Director to be able to serve if elected. If any nominee is not able to serve, proxies may be voted by the Proxy Committee for substitute nominees, unless the Board chooses to reduce the number of Directors serving on the Board.

The Proxy Committee appointed by the Board of Directors intends to vote for the election of each of these nominees, unless you indicate otherwise when you vote.

The following pages contain biographical and other information about the nominees, including each nominee's age at the date of the Annual Meeting. Each nominee's other current public-company directorships, if any, are shown beneath the nominee's photograph, as well as in the biographical information; former and non-public-company directorships, if any, are noted only in the nominee's biographical information. Following each nominee's biographical information, we have provided information concerning the particular experience, qualifications, attributes and/or skills that led the Corporate Governance Committee and the Board to determine that each nominee should serve as a Director. In addition, most of our Directors serve or have served on boards and board committees (including, in many cases, as committee chairs) of other public companies, which we believe provides them with additional board leadership and governance experience, exposure to best practices, and substantial knowledge and skills that further enhance the functioning of our Board.

The Corporate Governance Committee and the Board believe that each nominee for Director brings a strong and unique set of attributes, experiences and skills and that the combination of these nominees creates an effective and well-functioning Board that has an optimal balance of experience, leadership, competencies, qualifications and skills in areas of importance to our Company and that serves the Company and our shareholders well.

Your Board of Directors recommends a vote FOR the election of each of these nominees as Directors.

<u>Table of Contents</u> Nominees for Directors

Dennis A. Ausiello, M.D., 69

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Director, Center for Assessment Technology and Continuous Health (CATCH). Physician-in-Chief, Emeritus at Massachusetts General Hospital and Chief of Medicine at Massachusetts General Hospital from 1996 until April 2013. Jackson Distinguished Professor of Clinical Medicine at Harvard Medical School. President of the Association of American Physicians in 2006. Member of the Institute of Medicine of the National Academies of Science and a Fellow of the American Academy of Arts and Sciences. Director of Alnylam Pharmaceuticals, Blend Therapeutics, TARIS BioMedical, Inc. and several non-profit organizations. Member of the scientific advisory board of Bind Therapeutics. Our Director since 2006. Chair of our Science and Technology Committee and member of our Audit Committee, our Corporate Governance Committee, and our Regulatory and Compliance Committee. Lead Independent Director effective April 23, 2015, subject to election as a Director at the 2015 Annual Meeting.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Dr. Ausiello's experience and training as a practicing physician (Board certified in nephrology), a scientist and a nationally recognized leader in academic medicine enable him to bring valuable insights to the Board, including through his understanding of the scientific nature of our business and the ability to assist us in prioritizing opportunities for drug development. In addition, Dr. Ausiello oversaw a large research portfolio and an extensive research and education budget at Massachusetts General Hospital, giving him a critical perspective on drug discovery and development and providing a fundamental understanding of the potential pathways contributing to disease. Through his past experience as the Chief of Medicine at Massachusetts General Hospital, Dr. Ausiello also brings leadership, oversight and finance experience to the Board.

W. Don Cornwell, 67

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Chairman of the Board and Chief Executive Officer of Granite Broadcasting Corporation from 1988 until his retirement in August 2009 and Vice Chairman until December 2009. Granite Broadcasting Corporation filed for voluntary reorganization under Chapter 11 of the U.S. Bankruptcy Code in December 2006 and emerged from its

restructuring in June 2007. Director of American International Group, Inc. and Avon Products, Inc. Director of the Wallace Foundation from 2002 until 2012 and previously served as a Director of CVS Caremark (including two years as Chair of its Compensation Committee) for over 10 years. Trustee of Big Brothers/Sisters of New York. Our Director since 1997. Chair of our Audit Committee and member of our Compensation Committee, our Regulatory and Compliance Committee, and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Through Mr. Cornwell's 38-year career as an entrepreneur driving the growth of a consumer-focused media company, an executive in the investment banking industry and a director of several significant consumer product and healthcare companies, he has valuable business, leadership and management experience and brings important perspectives on the issues facing our Company. Mr. Cornwell founded and built Granite, a consumer-focused media company, through acquisitions and operating growth, enabling him to provide insight and guidance on strategic direction and growth. Mr. Cornwell's strong financial background, including his work at Goldman Sachs prior to co-founding Granite and his service and leadership on the audit, finance and investment committees of other companies, also provides financial expertise to the Board, including an understanding of financial statements, corporate finance, accounting and capital markets.

Director Since: 2006

Lead Independent Director

(effective April 23, 2015, subject to election as a Director at the 2015 Annual Meeting)

Board Committees:

Audit, Corporate Governance, Regulatory and Compliance, and Science and Technology (Chair)

Other Current Public Boards:

Alnylam Pharmaceuticals, Inc.

Director Since: 1997

Board Committees:

Audit (Chair), Compensation, Regulatory and Compliance, and Science and Technology

Other Current Public Boards:

American International Group, Inc. and Avon Products, Inc.

Table of Contents NOMINEES FOR DIRECTORS

Director Since: 2009

Board Committees:

Compensation, Regulatory and Compliance (Chair), and Science and Technology

Other Current Public Boards:

Mattel, Inc.

Director Since: 2011

Board Committees:

Corporate Governance and Science and Technology

Other Current Public Boards:

None

Frances D. Fergusson, Ph.D., 70

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

President Emeritus of Vassar College since 2006 and President from 1986 to 2006. Served on the Mayo Clinic Board for 14 years, the last four years as its Chairman, and as President of the Board of Overseers of Harvard University

from 2007 through 2008. Director of Wyeth from 2005 until 2009. Director of Mattel, Inc. She serves as a Trustee of the J. Paul Getty Trust (executive committee), The School of American Ballet and Second Stage Theatre and as a Director on the executive committee of The John and Mable Ringling Museum of Art Foundation, Inc. Our Director since 2009. Chair of our Regulatory and Compliance Committee and a member of our Compensation Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Dr. Fergusson has strong leadership skills, having served as President of Vassar College for 20 years and, during her tenure, developing a long-term financial plan and strengthening the College's financial position. She has also headed strategic planning projects at Vassar and other organizations. Dr. Fergusson's service on the boards of not-for-profit organizations, including the Mayo Clinic (which she chaired from 1988 to 2002), enables her to bring to the Board experience and knowledge of healthcare from alternate perspectives.

Helen H. Hobbs, M.D., 62

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Investigator of the Howard Hughes Medical Institute since 2002, a Professor of Internal Medicine and Molecular Genetics and Director of the McDermott Center for Human Growth and Development at the University of Texas Southwestern Medical Center. In 2007, Dr. Hobbs was elected to the National Academy of Sciences and received the Distinguished Scientist Award from the American Heart Association. Dr. Hobbs was elected to the Institute of Medicine in 2004 and the American Academy of Arts and Sciences in 2006. She is a member of the American Society of Clinical Investigation and the Association of American Physicians. Director of the Dallas Heart Study. She received the International Society of Atherosclerosis Prize in 2012. In 2005 she became the first recipient of the Clinical Scientist Award from the American Heart Association and was awarded Germany's Heinrich Wieland Prize. Our Director since 2011. Member of our Corporate Governance Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Dr. Hobbs' background reflects significant achievements in academia and medicine. She has served as a faculty member at the University of Texas Southwestern Medical Center for more than 20 years and is a leading geneticist in the arena of metabolism and heart disease, areas in which Pfizer has significant investments and experience. Pfizer benefits from her experience, expertise and achievements in both medicine and science.

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NOMINEES FOR DIRECTORS

James M. Kilts, 67

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Founding Partner, Centerview Capital, a private equity firm, since 2006. Vice Chairman, The Procter & Gamble Company, from 2005 to 2006. Chairman and Chief Executive Officer, The Gillette Company, from 2001 to 2005 and President, The Gillette Company, from 2003 to 2005. President and Chief Executive Officer, Nabisco Group Holdings Corporation, from 1998 until its acquisition in 2000. Non-Executive Director of the Board of Nielsen Holdings, Chairman of the Board of Nielsen Holdings (from January 2011 until December 2013), Director of MetLife, Inc., and Chairman of Big Heart Pet Brands, a private company which is a producer, distributor and marketer of pet food. Trustee of Knox College and the University of Chicago, and a member of the Board of Overseers of Weill Cornell Medical College. Director of Meadwestvaco Corporation until April 2014. Our Director since 2007. Chair of our Compensation Committee and member of our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Mr. Kilts' tenure as CEO of Gillette and Nabisco and as Vice Chairman of Procter & Gamble provides valuable business, leadership and management experience, including expertise in cost management, creating value and resource allocation. In addition, Mr. Kilts' knowledge of consumer businesses has given him insights on reaching consumers and on the importance of innovation—both important aspects of Pfizer's business. Through his service on the board of MetLife, an insurance company, Mr. Kilts can offer a view of healthcare from another perspective, and through Mr. Kilts' service on various compensation committees, including ours, he has a strong understanding of executive compensation and related areas.

Shantanu Narayen, 51

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

President and Chief Executive Officer and Director of Adobe Systems Incorporated, a producer of creative and digital marketing software. Prior to his appointment as CEO in December of 2007, Mr. Narayen held various leadership roles at Adobe, including President and Chief Operating Officer, Executive Vice President of Worldwide Products, and Senior Vice President of Worldwide Product Development. Director of Dell Inc. from 2009 until October 2013 and

Director of Metavante Technologies Inc. from 2007 until 2009. He serves as President of the Board of Adobe Foundation, which funds philanthropic initiatives around the world. He is a member of the U.S. President's Management Advisory Board, established in 2010 to provide advice on how to implement best business practices. Our Director since 2013. Member of our Corporate Governance Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Mr. Narayen's experience as President and CEO of Adobe Systems brings strong leadership and management skills, and his past roles in worldwide product development provide valuable global operations experience. His past experience as a director on other public boards provides a broad perspective on issues facing public companies and governance matters. Mr. Narayen also brings a strong technology background to Pfizer's Board as well as a diversity of experience that benefits Pfizer.

Director Since: 2007

Board Committees:

Compensation (Chair) and Science and Technology

Other Current Public Boards:

MetLife, Inc. and Nielsen Holdings N.V.

Director Since: 2013

Board Committees:

Corporate Governance and Science and Technology

Other Current Public Boards:

Adobe Systems Incorporated

Table of Contents NOMINEES FOR DIRECTORS

Director Since: 2007

Board Committees:

Audit, Compensation, and Science and Technology

Other Current Public Boards:

American International Group, Inc., Intuit Inc. and Visa Inc.

Director Since: 2010

Other Current Public Boards:

Kimberly-Clark Corporation

Suzanne Nora Johnson, 57

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Retired Vice Chairman, Goldman Sachs Group, Inc., since 2007. During her 21-year tenure with Goldman Sachs, she served in various leadership roles, including Chair of the Global Markets Institute, Head of Global Research, and Head of Global Health Care. Director of American International Group, Inc., Intuit Inc. and Visa Inc. Member of the Board of Governors of the American Red Cross; Vice Chair, Board of Trustees of The Brookings Institution; Co-Chairman of the Board of Trustees of the Carnegie Institution of Washington; and member of the Board of Trustees of the University of Southern California. Our Director since 2007. Member of our Audit Committee, our

Compensation Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Ms. Nora Johnson's careers in law and investment banking, including serving in various leadership roles at Goldman Sachs, provide valuable business experience and critical insights on the roles of the law, finance and strategic transactions to our business. In addition, Ms. Nora Johnson's extensive knowledge of healthcare through her role in healthcare investment banking and her involvement with not-for-profit organizations, such as in scientific research (The Carnegie Institution), healthcare policy (RAND Corporation and The Brookings Institution) and healthcare services (the American Red Cross), provide touchstones of public opinion and exposure to diverse, global points of view. Ms. Nora Johnson also brings financial expertise to the Board, providing an understanding of financial statements, corporate finance, accounting and capital markets.

Ian C. Read, 61

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Chairman of the Board and Chief Executive Officer of Pfizer since December 2011. President and Chief Executive Officer from December 2010. Previously, he served as Senior Vice President and Group President of the Worldwide Biopharmaceutical Businesses, which he led from 2006 through December 2010. In that role, he oversaw five global business units—Primary Care, Specialty Care, Oncology, Established Products and Emerging Markets. Mr. Read began his career with Pfizer in 1978 as an operational auditor. He worked in Latin America through 1995, holding positions including Chief Financial Officer, Pfizer Mexico, and Country Manager, Pfizer Brazil. In 1996, he was appointed President of Pfizer's International Pharmaceuticals Group, with responsibility for Latin America and Canada. He became Executive Vice President, Europe, in 2000, was named a Corporate Vice President in 2001, and assumed responsibility for Canada, in addition to Europe, in 2002. Mr. Read later became accountable for operations in both the Africa/Middle East region and Latin America as well. Director of Kimberly-Clark Corporation. Mr. Read serves on the Boards of Pharmaceutical Research and Manufacturers of America (PhRMA) and the Partnership of New York City. Member of the President's Export Council and U.S.-China Business Council. Our Director since December 2010.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Mr. Read brings over 35 years of business, operating and leadership experience to the Board. His extensive knowledge of the biopharmaceutical industry in general, and Pfizer's worldwide biopharmaceutical business in particular, provides crucial insight to our Board on the Company's strategic planning and operations. Mr. Read provides an essential link between management and the Board on management's business perspectives, and the combination of his knowledge of the business and his leadership skills make his role as Chairman and CEO optimal at

this time. Further, his experience as a member of another public company board provides him with an enhanced perspective on issues applicable to public companies.

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NOMINEES FOR DIRECTORS

Stephen W. Sanger, 69

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

Chairman of General Mills, Inc., a packaged food producer and distributor, from 1995 until his retirement in 2008 and its Chief Executive Officer from 1995 to 2007. Former Chairman of the Grocery Manufacturers of America. Recipient of the Woodrow Wilson Award for Public Service in 2009. Chaired the Fiscal Policy Committee of the Business Roundtable and served as a director of Catalyst. Director of Wells Fargo & Company. Director of Target Corporation from 1996 until 2013. Our Director since 2009. Chair of our Corporate Governance Committee and a member of our Audit Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

With more than 12 years' experience as Chairman and CEO of General Mills, Mr. Sanger has valuable business, leadership and management experience, including experience in acquisitions through the purchase of Pillsbury, creating one of the world's largest food companies. As CEO of General Mills, Mr. Sanger improved sales and market position, developed innovative ideas and streamlined operations, expertise which benefits Pfizer. In addition, Mr. Sanger has experience leading a company whose products are subject to FDA regulation, lending insight into the regulated nature of our consumer business.

James C. Smith, 55

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

President and Chief Executive Officer and Director of Thomson Reuters Corporation, a provider of intelligent information for businesses and professionals, since January 2012 and its Chief Operating Officer from September 2011 to December 2011 and its Chief Executive Officer, Thomson Reuters Professional Division, from 2008 to 2011. Prior to the acquisition of Reuters Group PLC (Reuters) by The Thomson Corporation (Thomson) in 2008, he served as Chief Operating Officer of Thomson and as President and Chief Executive Officer of Thomson Learning's Academic and Reference Group. Member of the International Business Council of the World Economic Forum, the International Advisory Boards of British American Business and the Atlantic Council. Our Director since 2014. Member of our Corporate Governance Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Mr. Smith's experience as President and CEO of Thomson Reuters Corporation brings valuable leadership and management skills. Pfizer benefits from Mr. Smith's organizational expertise and leadership experience, honed during the merger and subsequent integration of two of the information industry's preeminent firms, as well as his strong operational and international expertise from his experience as Chief Operating Officer.

Director Since: 2009

Board Committees:

Audit, Corporate Governance (Chair), and Science and Technology

Other Current Public Boards:

Wells Fargo & Company

Director Since: 2014

Board Committees:

Corporate Governance and Science and Technology

Other Current Public Boards:

Thomson Reuters Corporation

Table of Contents NOMINEES FOR DIRECTORS

Director Since: 2011

Board Committees:

Regulatory and Compliance and Science and Technology

Other Current Public Boards:

Agios Pharmaceuticals Inc., Juno Therapeutics, Inc. and Regeneron Pharmaceuticals, Inc.

Marc Tessier-Lavigne, Ph.D., 55

POSITION, PRINCIPAL OCCUPATION AND BUSINESS EXPERIENCE:

President of The Rockefeller University since March 2011, Carson Family Professor and head of the Laboratory of Brain Development at The Rockefeller University. Between 2003 and 2011, held positions of increasing responsibility at Genentech, a leading biopharmaceutical company, where he became Executive Vice President, Research, and Chief Scientific Officer. Susan B. Ford Professor in the School of Humanities and Sciences, and Professor of Biological Sciences and of Neurology and Neurological Sciences at Stanford University from 2001 to 2003, and a faculty member at the University of California, San Francisco from 1991 to 2001. In addition, Dr. Tessier-Lavigne was a Howard Hughes Medical Institute Investigator from 1994 to 2003. Director of Regeneron Pharmaceuticals, Inc., Agios Pharmaceuticals Inc. and Juno Therapeutics, Inc. Member of the National Academy of Sciences and its Institute of Medicine, and a Fellow of the Royal Society (U.K.), the Royal Society of Canada, the Academy of Medical Sciences (U.K.) and the American Association for the Advancement of Science. Director of the Rockefeller Archive Center and Federal Reserve Bank of New York and also serves on various scientific boards. Our Director since 2011. Member of our Regulatory and Compliance Committee and our Science and Technology Committee.

KEY ATTRIBUTES, EXPERIENCE AND SKILLS:

Dr. Tessier-Lavigne's background reflects significant achievements in a wide variety of disciplines. His business experience includes a senior management role at Genentech, demonstrating his understanding of the role of science in

business; his achievements and credentials in science and medicine reflect significant medical and scientific knowledge; and his previous and current roles in academia provide an understanding of the role of research in the pharmaceutical industry. Pfizer benefits from his experience and expertise in these and other areas.

<u>Table of Contents</u> ITEM 2 – RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee is directly responsible for the appointment, compensation, retention and oversight of the Company's independent registered public accounting firm. To execute this responsibility, the Committee engages in a comprehensive annual evaluation of the independent registered public accounting firm's qualifications, performance and independence and whether the independent registered public accounting firm should be rotated, and considers the advisability and potential impact of selecting a different independent registered public accounting firm.

The Audit Committee has selected, and the Board of Directors has ratified the selection of, KPMG LLP (KPMG) to serve as our independent registered public accounting firm for 2015. Pfizer's auditors have been KPMG and its predecessor firm, Peat, Marwick, Mitchell & Co., since 1987. Prior to that, Pfizer's auditors were Main Hurdman (until its acquisition by Peat, Marwick, Mitchell & Co. in 1987) and its predecessors. In accordance with SEC rules and KPMG policies, audit partners are subject to rotation requirements to limit the number of consecutive years an individual partner may provide audit service to our Company. For lead and concurring review audit partners, the maximum number of consecutive years of service in that capacity is five years. The process for selection of the Company's lead audit partner pursuant to this rotation policy involves a meeting between the Chair of the Audit Committee and the candidate for the role, as well as discussion by the full Committee and with management.

The Audit Committee and the Board of Directors believe that the continued retention of KPMG as our independent registered public accounting firm is in the best interest of the Company and our shareholders, and we are asking our shareholders to ratify the selection of KPMG as our independent registered public accounting firm for 2015. Although ratification is not required by our By-laws or otherwise, the Board is submitting the selection of KPMG to our shareholders for ratification because we value our shareholders' views on the Company's independent registered public accounting firm and as a matter of good corporate practice. In the event that our shareholders fail to ratify the selection, it will be considered a recommendation to the Board of Directors and the Audit Committee to consider the selection of a different firm. Even if the selection is ratified, the Audit Committee may in its discretion select a different independent registered public accounting firm at any time during the year if it determines that such a change would be in the best interests of the Company and our shareholders. See <u>"Governance of the Company—Board</u> and <u>Committee Information—The Audit Committee</u>" for additional information on the selection of the independent registered public accounting firm. The Proxy Committee appointed by the Board of Directors intends to vote for the ratification of KPMG as our independent registered public accounting firm for 2015 unless you indicate otherwise when you vote.

Representatives of KPMG will be present at the Annual Meeting to answer questions. They also will have the opportunity to make a statement if they desire to do so.

Your Board of Directors recommends a vote FOR the ratification of KPMG LLP as our independent registered public accounting firm for 2015.

Table of Contents RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

AUDIT AND NON-AUDIT FEES

The following table shows the fees for professional services rendered by KPMG for the audit of the Company's annual financial statements for the years ended December 31, 2014 and December 31, 2013, and fees billed for other services rendered by KPMG during those periods.

| | 2014 | 2013 |
|------------------------------------|--------------|--------------|
| Audit fees: ⁽¹⁾ | \$32,415,000 | \$27,391,000 |
| Audit-related fees: ⁽²⁾ | 4,808,000 | 1,356,000 |
| Tax fees: ⁽³⁾ | 3,350,000 | 3,267,200 |
| All other fees: ⁽⁴⁾ | 0 | 0 |
| Total | \$40,573,000 | \$32,014,200 |

Audit fees were principally for audit work performed on the consolidated financial statements and internal control (1) over financial reporting, as well as statutory audits. The increase in audit fees in 2014 versus 2013 relates primarily to additional audit fees incurred in connection with our new commercial business structure.

(2) Audit-related fees were principally for the audits of employee benefit plans and due diligence in connection with acquisition activities.

(3) Tax fees were principally for services related to tax compliance and reporting and analysis services.

(4) KPMG did not provide any "other services" during the period.

POLICY ON AUDIT COMMITTEE PRE-APPROVAL OF AUDIT AND PERMISSIBLE NON-AUDIT SERVICES OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Consistent with requirements of the SEC and the Public Company Accounting Oversight Board (PCAOB) regarding auditor independence, the Audit Committee has responsibility for appointing, setting the compensation of and overseeing the performance of the independent registered public accounting firm. In recognition of this responsibility, the Audit Committee has established a policy to pre-approve all audit and permissible non-audit services provided by the independent registered public accounting firm.

Prior to engagement of the independent registered public accounting firm for the next year's audit, management submits for Audit Committee approval a list of services and related fees expected to be rendered during that year within each of four categories of services:

Audit services include audit work performed on the financial statements and internal control over financial
 reporting, as well as work that generally only the independent registered public accounting firm can reasonably be
 expected to provide, including comfort letters, statutory audits, and discussions surrounding the proper application of financial accounting and/or reporting standards.

Audit-related services are for assurance and related services that are traditionally performed by the independent 2. registered public accounting firm, including due diligence related to mergers and acquisitions, employee benefit plan audits, and special procedures required to meet certain regulatory requirements.

Tax services include all services, except those services specifically related to the audit of the financial statements, performed by the independent registered public accounting firm's tax personnel, including tax analysis; assisting with coordination of execution of tax-related activities, primarily in the area of corporate development; supporting other tax-related regulatory requirements; and tax compliance and reporting.

4. *All other* services are those services not captured in the audit, audit-related or tax categories. The Company generally does not request such services from the independent registered public accounting firm.

Prior to engagement, the Audit Committee pre-approves independent registered public accounting firm services within each category, and the fees for each category are budgeted. The Audit Committee requires the independent registered public accounting firm and management to report actual fees versus the budget periodically throughout the year by category of service. During the year, circumstances may arise when it may become necessary to engage the independent registered public accounting firm for additional services not contemplated in the original pre-approval categories. In those instances, the Audit Committee requires specific pre-approval before engaging the independent registered public accounting firm.

The Audit Committee may delegate pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

Table of Contents RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

AUDIT COMMITTEE REPORT

The Audit Committee reviews the Company's financial reporting process on behalf of the Board of Directors. Management has the primary responsibility for the financial statements and the reporting process, including the system of internal controls.

In this context, the Committee has met and held discussions with management and the independent registered public accounting firm regarding the fair and complete presentation of the Company's results and the assessment of the Company's internal control over financial reporting. The Committee has discussed significant accounting policies applied by the Company in its financial statements, as well as, when applicable, alternative accounting treatments. Management has represented to the Committee that the Company's consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America, and the Committee has reviewed and discussed the consolidated financial statements with management and the independent registered public accounting firm. The Committee has discussed with the independent registered public accounting firm matters required to be discussed under applicable Public Company Accounting Oversight Board (PCAOB) standards.

In addition, the Committee has reviewed and discussed with the independent registered public accounting firm the auditor's independence from the Company and its management. As part of that review, the Committee has received the written disclosures and the letter required by applicable requirements of the PCAOB regarding the independent accountant's communications with the Audit Committee concerning independence, and the Committee has discussed the independent registered public accounting firm's independence from the Company.

The Committee also has considered whether the independent registered public accounting firm's provision of non-audit services to the Company is compatible with the auditor's independence. The Committee has concluded that the independent registered public accounting firm is independent from the Company and its management.

As part of its responsibilities for oversight of the Company's Enterprise Risk Management process, the Committee has reviewed and discussed Company policies with respect to risk assessment and risk management, including discussions of individual risk areas, as well as an annual summary of the overall process.

The Committee has discussed with the Company's Internal Audit Department and independent registered public accounting firm the overall scope of and plans for their respective audits. The Committee meets with the Chief Internal Auditor, Chief Compliance and Risk Officer, and representatives of the independent registered public accounting firm, in regular and executive sessions, to discuss the results of their examinations, the evaluations of the

Company's internal controls, and the overall quality of the Company's financial reporting and compliance programs.

In reliance on the reviews and discussions referred to above, the Committee has recommended to the Board of Directors, and the Board has approved, that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, for filing with the SEC. The Committee has selected, and the Board of Directors has ratified, the selection of the Company's independent registered public accounting firm for 2015.

The Audit Committee

Dennis A. Ausiello W. Don Cornwell, Chair

Suzanne Nora Johnson Stephen W. Sanger

The Audit Committee Report does not constitute soliciting material, and shall not be deemed to be filed or incorporated by reference into any other Company filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except to the extent that the Company specifically incorporates the Audit Committee Report by reference therein.

Table of Contents ITEM 3 - ADVISORY APPROVAL OF EXECUTIVE COMPENSATION

2014 ADVISORY VOTE ON EXECUTIVE COMPENSATION; SHAREHOLDER OUTREACH

Pfizer's executive compensation program received substantial shareholder support and was approved, on an advisory basis, by 95.6% of the votes cast at the 2014 Annual Meeting. Our Compensation Committee and the other members of our Board believe that this level of approval of our executive compensation program is indicative of our shareholders' strong support of our compensation philosophy and goals and the decisions made by the Compensation Committee in 2013 and early 2014. They also believe that the consistent high level of support from our shareholders for our executive compensation program over the past several years is a result of our Compensation Committee's commitment to ensuring that our executives are compensated in a manner that provides a strong link between pay and performance and is reflective of its philosophy and goals, market best practices and shareholder interests.

Even with our consistent level of strong shareholder support, during 2014 we continued to engage in robust shareholder outreach. We engaged with institutional investors both in connection with and following the 2014 Annual Meeting. Our shareholder outreach resulted in discussions with both U.S.- and non U.S.-based investors representing approximately 40% of our total outstanding shares as of year-end 2014 and more than a majority of the votes cast at our 2014 Annual Meeting. This level of investor engagement reflects Pfizer's commitment to keep attuned with shareholders on key issues of importance to them, and to seek regular feedback on our compensation program and practices notwithstanding favorable advisory votes on executive compensation in prior years.

During our 2014 outreach, investor feedback was strongly positive. Shareholders voiced support for our compensation program and provided important feedback on program design and disclosure and suggestions for further improvements to both.

The Compensation Committee and full Board were kept apprised of investor feedback gathered during our discussions. In considering shareholder comments, evolving business needs, an evaluation of our program with assistance from its independent advisor and a desire to further link executive pay to performance, for fiscal year 2015 the Compensation Committee made several changes to our executive compensation program and disclosure. These changes are highlighted below.

Shareholder Feedback

• Increased Weighting of Performance-Based

Compensation. Some shareholders suggested that our long-term incentive program was too heavily weighted Performance Share Award (PSA) component for our toward non-performance based equity awards.

Pfizer's Response

• The Compensation Committee eliminated the RSU component of the long-term incentive grant and increased the Executive Leadership Team (ELT).

• Beginning in 2015, long-term incentive awards will be delivered as 50% PSAs and 50% 5- and 7-year TSRUs.

• This change creates a completely at-risk long-term incentive program.

• The Compensation Committee modified the performance measure for PSAs from three-year relative TSR against a peer group of pharmaceutical companies, to two measures:

(2) TSR as compared to the NYSE ARCA Pharmaceutical Index over the three-year performance period.

• We enhanced our disclosure in this Proxy Statement of the annual incentive award pool funding and targets and the rationale for providing annual incentive award ranges.

• We included tabular disclosure of our NEOs' total direct compensation on a performance year basis in addition to the

aligns more closely with how the Committee assesses compensation and better demonstrates the link between pay and performance.

• Payout of PSAs. Some shareholders noted that PSAs • In 2013 and early 2014, the Compensation Committee extensively reviewed, with its independent advisor, the performance share matrix and concluded that our matrix appropriately aligns pay with performance.

• Beginning with the 2015 grants, the Compensation Committee increased the percentage of PSAs to 50% of the long-term incentive award value and eliminated RSUs for the ELT.

• The new PSAs will be tied to both financial performance (operating income) and relative TSR. Payouts will continue to be capped at no more than target payout if TSR is negative, which the Compensation Committee believes is a market best practice.

• Additional Performance Metric for PSAs. Some shareholders suggested using an additional performance metric, in addition to total shareholder return (TSR) for (1) operating income over three one-year periods; and our PSAs.

• Enhanced Disclosures Regarding the Use of **Discretion.** Shareholders requested a continued emphasis on the importance of clear and thorough disclosure, particularly as it relates to how discretion is required Summary Compensation Table disclosure. used in determining annual incentive compensation poolDisclosure of compensation on a performance year basis funding and targets.

may be viewed as not adequately linking pay with performance, as executives may receive a payout up to target even if absolute TSR is negative.

Table of Contents ADVISORY APPROVAL OF EXECUTIVE COMPENSATION

The Compensation Committee, after consideration of the feedback from shareholders, 2014 voting results and advice from its independent advisor, concluded that our executive compensation program achieves the goals of our executive compensation philosophy and has the support of an overwhelming majority of our shareholders. Therefore, the Compensation Committee has reaffirmed the elements of Pfizer's executive compensation plan and policies, with the modifications described above.

OUR EXECUTIVE COMPENSATION PROGRAM

The Compensation Committee believes that Pfizer's executive compensation program is consistent with the goals of our executive compensation philosophy and that it drives performance and increases shareholder value. That philosophy, which is set by the Compensation Committee, is to align each executive's compensation with Pfizer's short-term and long-term performance and to provide the compensation and incentives needed to attract, motivate and retain key executives who are crucial to Pfizer's long-term success.

A significant portion of the total compensation opportunity for each of our executives is directly related to Pfizer's total shareholder return and to other performance factors that measure our progress against the goals of our strategic and operating plans, as well as our pay levels compared with that of our pharmaceutical peer group and general industry comparators. In making such comparisons, we consider company market capitalization and complexity as indicated by revenues, range of products, international operations and other factors because we use such factors in setting target levels of compensation and determining the value or level of awards granted.

We seek to implement our philosophy and achieve the goals of our program by following three key principles:

positioning total direct compensation and each compensation element at approximately the median of our peer and general industry comparator companies with consideration of relative company market capitalization and complexity;

•aligning annual incentive awards with annual operating, financial and strategic objectives; and

•rewarding absolute and relative performance in total shareholder return through long-term equity incentive awards.

We apply our compensation philosophy, goals and principles as follows:

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We closely align our executive compensation structure with the median compensation of both a peer group of U.S.-based pharmaceutical companies and a group of general industry comparators with consideration of company market capitalization and complexity as indicated by revenues, range of products, international operations and other factors. Within the executive compensation structure, each element of total direct compensation is similarly aligned, including our salary midpoints and target annual short-term and long-term incentive award values. An executive's pay may be higher or lower than the targeted structure depending primarily on performance at the corporate, business unit / function and individual level as well as experience, advancement potential and internal equity.

Our annual incentive program utilizes a pool that is funded based on Pfizer's performance against three financial metrics: revenue, adjusted diluted earnings per share, and cash flow. The pool funding percentage ranges from 0% to •200% of target award levels; however, the pool is not funded unless performance exceeds a threshold level. Earned individual payouts also range from 0% to 200% of target and reflect allocations from the available earned pool based on corporate, business unit /function and individual performance.

Awards under our Executive Long-Term Incentive Program are aligned with the interests of our shareholders because they deliver value based on absolute and relative shareholder return (and beginning with awards granted in 2015, PSAs will deliver value based on financial performance (operating income and relative TSR)), encourage stock ownership and promote retention of key talent.

Our executive compensation structure is designed to deliver a significant portion of our executives' total direct •compensation in the form of long-term equity incentive awards, with target levels ranging from approximately 60% to 70% of total direct compensation for our NEOs.

Further details concerning how we implement our philosophy and goals, and how we apply the above principles to our compensation program, are provided throughout the Compensation Discussion and Analysis (CD&A). In particular, we discuss how we set compensation targets and other objectives and evaluate performance against those targets and objectives to ensure that performance is appropriately rewarded.

ADVISORY APPROVAL OF EXECUTIVE COMPENSATION

Shareholders are urged to read the CD&A and other information in the "Executive Compensation" section of this Proxy Statement. The Compensation Committee and the Board of Directors believe that the information provided in that section demonstrates that our executive compensation program aligns our executives' compensation with Pfizer's short-term and long-term performance and

Table of Contents ADVISORY APPROVAL OF EXECUTIVE COMPENSATION

provides the compensation and incentives needed to attract, motivate and retain key executives who are crucial to Pfizer's long-term success. Accordingly, the following resolution will be submitted for a shareholder vote at the 2015 Annual Meeting:

"RESOLVED, that the shareholders of Pfizer Inc. (the "Company") approve, on an advisory basis, the compensation of the Company's Named Executive Officers, as disclosed pursuant to Item 402 of Securities and Exchange Commission Regulation S-K, including the Compensation Discussion and Analysis, the compensation tables and narrative disclosures."

Although the advisory vote is non-binding, the Compensation Committee and the Board will review the results of the vote. Consistent with Pfizer's record of shareholder responsiveness, the Compensation Committee will consider shareholders' concerns and take them into account in future determinations concerning our executive compensation program. The Proxy Committee appointed by the Board of Directors intends to vote for the approval, on an advisory basis, of the compensation of the Company's NEOs, as stated in the above resolution, unless you indicate otherwise when you vote.

Your Board of Directors recommends a vote FOR the approval, on an advisory basis, of the compensation of the Company's Named Executive Officers, as stated in the above resolution.

<u>Table of Contents</u> Shareholder Proposal

We expect the following proposal (Item 4 on the proxy card) to be presented by shareholders at the Annual Meeting. The proposal may contain assertions about Pfizer or other statements that we believe are incorrect. We have not attempted to refute all of these inaccuracies. However, the Board of Directors has recommended a vote against this proposal for the broader policy reasons set forth following the proposal. The Proxy Committee appointed by the Board of Directors intends to vote against this proposal unless you indicate otherwise when you vote.

The names, addresses and share holdings of any co-filers of this proposal will be supplied promptly upon request.

ITEM 4 - SHAREHOLDER PROPOSAL REGARDING REPORT ON LOBBYING ACTIVITIES

The Christopher Reynolds Foundation, 135 East 83rd Street, 15A, New York, New York 10028, which represents that it owns 258 shares of Pfizer common stock, and other co-filers have notified the Company that the following proposal is to be presented at the Annual Meeting:

THE SHAREHOLDER'S RESOLUTION

Whereas: Investors are increasingly concerned about how companies lobby at the federal, state and local levels, including indirect lobbying through trade associations and tax-exempt organizations. A high level of transparency helps ensure lobbying activities are consistent with stated corporate policies and values, thereby reducing reputational and business risk.

We believe integrity is at the core of the Pharmaceutical industry's license to operate.

According to the distinguished HBS finance professor emeritus Michael Jensen integrity is "honoring your word...incorporating ethics, morality and legality.."

We question if Pfizer's support of ALEC is consistent with a commitment to integrity.

The tax-exempt American Legislative Exchange Council (ALEC) has come under unique scrutiny due to its controversial and partisan public policy positions and the lobbying enabled by the organization through model legislation it provides and promotes. ALEC has been associated with contentious anti-immigration, voter identification and "Stand Your Ground," legislation. ALEC initiatives have also opposed climate change policies and campaigns to end state renewable energy standards.

Pfizer is a member of ALEC and funds its work, around \$50,000 in 2013.

For example, legislation inspired by ALEC's model "Electricity Freedom Act" calling for the repeal of state-level Renewable Portfolio Standards is being presented to a number of state legislatures. In contrast, Pfizer is a leader in its commitment to address the environment and climate change in 2014 released a forward looking climate policy.

As of 2014, approximately 90 corporations ended ties with ALEC. Major corporations across a range of industries have disassociated, such as Brown-Forman, Coca-Cola, John Deere, Dell Computers, General Electric, General Motors, Johnson & Johnson, McDonald's, Medtronic, PepsiCo, Procter & Gamble, Sallie Mae, Bristol-Myers Squibb, Google, Microsoft, Unilever and Wal-Mart. In suspending its membership in ALEC in 2012, Wal-Mart's VP of Public Affairs remarked: "We feel that the divide between these activities and our purpose as a business has become too wide."

Pfizer does not publicly oppose ALEC positions contrary to Pfizer policy.

Resolved: Shareholders request the Board initiate a review and assessment of organizations in which Pfizer is a member or otherwise supports financially for lobbying on legislation at federal, state, or local levels. A summary report of this review, prepared at reasonable cost and omitting proprietary information, should be reviewed by the Board Governance Committee and provided to shareholders.

Table of Contents SHAREHOLDER PROPOSAL

THE SHAREHOLDER'S SUPPORTING STATEMENT

We propose the review should:

1. Examine the philosophy, major objectives and actions taken by the organization supported;

2. Assess the consistency between Pfizer's stated policies, principles, and Code of Conduct with those of the organization supported;

3. Determine if the relationship carries reputational or business risk with a negative impact on the company, its shareholders, or other stakeholders;

4. Evaluate management's rationale for its direct involvement in or financial support of the organization, to determine if this support is in the long-term best interests of the company and its stakeholders.

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YOUR COMPANY'S RESPONSE

The Board of Directors believes that the actions requested by the proponent are unnecessary and not in the best interests of our shareholders and recommends a vote **AGAINST** this proposal. A similar resolution appeared on the Company's ballot in 2014 and received favorable votes from only 6.2% of the votes cast.

CURRENT OVERSIGHT OF OUR LOBBYING ACTIVITIES

Pfizer's Board of Directors and its committees already play an important role in our public policy engagement and have oversight responsibilities for these activities. As disclosed under its charter, the Corporate Governance Committee is responsible for maintaining an informed status on Company issues related to public policy and corporate social responsibility, as well as for monitoring emerging issues potentially affecting the reputation of Pfizer and the pharmaceutical industry. The Committee also is required to remain informed of Pfizer's corporate political spending practices, which it does through periodic discussions and reviews of the Company's bi-annual "Political Action Committee (PAC) and Corporate Political Contributions Report."

In addition, the Company's disclosures with respect to its federal lobbying activities are fully compliant with the Honest Leadership and Open Government Act of 2007. We file quarterly reports of our federal lobbying activities, including the amount spent on federal lobbying activity by trade associations of which Pfizer is a member. Shareholders may view this information at http://www.pfizer.com/about/corporate_governance/corporate_governance. Pfizer also complies with state registration and reporting requirements in all the states where it is currently active.

OUR ENGAGEMENT WITH LAWMAKERS AND TRADE AND INDUSTRY ORGANIZATIONS

In the highly regulated and competitive pharmaceutical industry, we continue to face significant legislative and regulatory challenges. Given this environment, it is essential that we maintain the flexibility to engage with lawmakers and trade and industry organizations regularly to help build constructive discourse in the political and regulatory environment in support of our short- and long-term business priorities, which align with creating value for our shareholders.

To broaden and enhance our engagement, we are a member of several industry and trade groups. In addition to their positions on healthcare policy issues, these organizations may engage in activities that extend beyond the scope of the key issues of importance to Pfizer.

At times, our views may differ from those held by these organizations or their members. Because of this, we state on our Company's website (www.pfizer.com) that our participation as a member of various industry and trade groups comes with the understanding that we may not always agree with the positions of the organization and/or its members. If concerns arise about a particular issue, we voice our concerns, as appropriate, through our colleagues who serve on the boards and committees of these groups rather than issuing a public statement.

In recent years, Pfizer's contributions to the American Legislative Exchange Council (ALEC) and think tanks have been spotlighted by some stakeholders and advocacy groups due to their positions on certain issues that do not align with Pfizer's policies or practices. In response to inquiries, and discussions with key investors about the risks and benefits of associating with some of these organizations, including ALEC, we publish our formal funding criteria to provide greater transparency about our funding decisions on our Company's website at: http://www.pfizer.com/files/responsibility/third_party_funding_criteria.pdf.

Our support of trade and industry groups is evaluated annually by Pfizer's Government Affairs Leaders, who are experts in public policy and the political environment, and by members of the Executive Leadership Team and Pfizer's Chief Executive Officer, when necessary. Decisions to provide funding are based on an organization's support of issues that impact our industry, including advancing biomedical research, healthcare innovation, advocating for protecting intellectual property rights, access to medicines and tax policy. During the process our leaders:

1. Examine the philosophy, major objectives and actions taken by the organization supported;

Table of Contents SHAREHOLDER PROPOSAL

YOUR COMPANY'S RESPONSE

- 2. Assess the consistency between Pfizer's stated policies, principles and Code of Conduct with those of the organization supported;
- 3. Determine if the relationship carries reputational or business risk with a negative impact on the Company, its shareholders or other stakeholders; and
- 4. Evaluate management's rationale for the Company's direct involvement in or financial support of the organization to determine if this support is in the long-term best interests of the Company and its stakeholders.

SUMMARY

Pfizer believes that its current practices as described above sufficiently address the proponent's concerns. A report further summarizing the Board's review and assessment of organizations that lobby directly or indirectly on Pfizer's behalf would not only be unnecessary but burdensome, as preparation of such a report would not be a productive use of the Company's funds and would provide minimal value to the vast majority of Pfizer's shareholders.

Accordingly, your Board of Directors recommends a vote AGAINST this proposal.

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Table of Contents Key Terms

The following acronyms are used for certain terms that appear in the Executive Summary and Compensation Discussion and Analysis:

| CD&A: DRG | Compensation Discussion and Analysis included in this Proxy Statement | |
|--------------------------|---|--|
| DRG Pharmaceutical | NYSE ARCA Pharmaceutical Index | |
| Index or DRG Index: | | |
| ELT: | Executive Leadership Team – the CEO and his direct reports | |
| GAAP: | Generally Accepted Accounting Principles in effect in the U.S. from time to time | |
| GEP: | Global Established Pharmaceutical Segment | |
| GIP: | Global Innovative Pharmaceutical Segment | |
| GPP: | Global Performance Plan – annual incentive award program | |
| IBT: | Income Before Taxes | |
| IRC/Internal | The Internal Revenue Code of 1986, as amended | |
| Revenue Code: | | |
| LOE: | Loss of Exclusivity – loss of patent rights | |
| Named Executive | Pfizer's CEO and CFO, and the next three most highly compensated | |
| Officers or NEOs: | Executive Officers during fiscal 2014 | |
| OI: | Operating Income | |
| OTC: | Over-the-Counter | |
| PSA: | Performance Share Award – Long-term incentive award tied to performance | |
| PSP: | Pfizer Savings Plan – A qualified defined contribution plan which includes a 401(k) feature | |
| PSSP: | Pfizer Inc. Nonfunded Deferred Compensation and Supplemental Savings Plan – Our Non-Qualified Savings Plan | |
| RSC: | Retirement Savings Contribution – Annual employer retirement contribution to the PSP | |
| RSU: | Restricted Stock Unit – Long-term incentive instrument | |
| Section 16: | Section 16 of the Securities Exchange Act of 1934, as amended | |
| SEC: | U.S. Securities and Exchange Commission | |
| SCT: | Summary Compensation Table | |
| TSR: | Total Shareholder Return | |
| TSRU: | Total Shareholder Return Unit – Long-term incentive instrument | |
| VOC: | Global Vaccines, Oncology and Consumer Healthcare Segment | |

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2014 NAMED EXECUTIVE OFFICERS

Pfizer's 2014 Named Executive Officers (NEOs) are:

| Name | Title |
|-----------------------------|---|
| Ian C. Read | Chairman and Chief Executive Officer (CEO) |
| Frank A. D'Amelio | Executive Vice President, Business Operations and Chief Financial Officer (CFO) |
| Mikael Dolsten, M.D., Ph.D. | President, Worldwide Research and Development |
| Geno Germano | Group President, Global Innovative Pharma Business |
| John Young | Group President, Global Established Pharma Business |

2014 HIGHLIGHTS

2014 ORGANIZATIONAL STRUCTURE CHANGES

In early 2014, we implemented a new global commercial structure consisting of two distinct businesses: an Innovative Products business and an Established Products business. The Innovative Products business is composed of two operating segments: the Global Innovative Pharmaceutical (GIP) segment and the Global Vaccines, Oncology and Consumer Healthcare (VOC) segment. The Established Products business consists of the Global Established Pharmaceutical (GEP) segment. This structural change reflects the next steps in Pfizer's commitment to further revitalize our innovative core, enhance the value of our consumer and off-patent established brands, and maximize the use of capital to deliver value to patients and our shareholders.

We believe this structure enables greater autonomy, focus and responsiveness for our commercial businesses. This organizational structure gives each global business the authority and accountability needed to make decisions relating to its part of the business quickly and with agility, thereby driving the potential growth within our businesses and building on our strategic imperatives, which is a framework we use to achieve our purpose and mission. To reinforce our business goals, our compensation programs are designed to link pay with performance without encouraging excessive risk-taking. Our compensation programs include a number of policies and practices that mitigate risk. See <u>"Our Compensation Practices</u>" elsewhere in this Executive Summary.

GIP—focuses on developing, registering and commercializing novel, value-creating medicines that significantly improve patients' lives. These therapeutic areas include inflammation, cardiovascular/metabolic, neuroscience and

pain, rare diseases and women's/men's health and include leading brands, such as Xeljanz, Eliquis and Lyrica (U.S. and Japan). GIP has a pipeline of medicines in inflammation, cardiovascular/metabolic disease, neuroscience and pain, and rare diseases.

VOC—focuses on developing and commercializing vaccines and products for oncology and consumer healthcare. Consumer Healthcare manufactures and markets several well-known, over-the-counter (OTC) products. Each of the three businesses in VOC operates as a separate, global business with distinct specialization in terms of the science and market approach necessary to deliver value to consumers and patients.

GEP—includes the brands that have lost market exclusivity and, generally, the mature, patent-protected products that are expected to lose exclusivity through 2015 in most major markets and, to a much smaller extent, generic pharmaceuticals. Additionally, GEP includes our sterile injectable products and biosimilar development portfolio.

2014 PERFORMANCE OVERVIEW

2014 was a strong year for the advancement of our innovative core. We generated solid revenue growth in emerging markets and continue to see growth opportunities in these geographies. Pfizer has gained considerable momentum with key in-line assets, with key partnerships to drive increased value for our shareholders, and in deepening our engagement with members of the public and strengthening our ownership culture. Still, we faced a challenging economic market and were negatively affected by product losses of exclusivity (LOE). Despite a challenging macroeconomic environment, a major reorganization of our business structure and continued LOE implications, we achieved significant milestones across our strategic imperatives, which are detailed below and which we believe are important to long-term value creation for our shareholders.

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IMPROVING THE PERFORMANCE OF OUR INNOVATIVE CORE:

 $f_{\text{UVT}}^{\text{We}}$ received FDA and European Commission approvals for Eliquis, for the treatment of deep vein thrombosis (DVT) and pulmonary embolism (PE) in the U.S. and the European Union (E.U.), respectively.

fTrumenba became the first meningitis B vaccine approved in the U.S., following a Breakthrough Therapy designation and Priority Review by the FDA.

The Prevnar 13 franchise was advanced following the U.S. Centers for Disease Control and Prevention's (CDC) £ Advisory Committee on Immunization Practices (ACIP) vote to recommend Prevnar 13 for routine use to help protect adults aged 65 years and older against pneumococcal disease.

We filed a New Drug Application for Ibrance (palbociclib) plus letrozole for first-line treatment of post-menopausal £ women with estrogen receptor-positive (ER+), human epidermal growth factor receptor 2-negative (HER2-) advanced breast cancer, which subsequently received accelerated approval from the FDA in February 2015.

In our late stage pipeline, we initiated key Phase 3 programs including Ibrance (palbociclib) for high risk early breast £cancer, biosimilar trastuzumab for metastatic breast cancer, biosimilar infliximab for rheumatoid arthritis, and biosimilar rituximab for follicular lymphoma.

In our early- and mid-stage pipeline, we advanced 29 programs and made significant progress in key programs, £including IL6 for lupus, Ibrance (palbociclib) for intermediate-risk early breast cancer, biosimilar bevacizumab for various cancers, and tofacitinib for atopic dermatitis.

MAKING THE RIGHT CAPITAL ALLOCATION DECISIONS:

£ We leveraged several external partnerships to enhance and accelerate our immuno-oncology (IO) program.

We deployed capital for targeted transactions that considerably strengthened our development portfolio and advanced growth opportunities across the business, including our agreements with Merck KGaA and Cellectis to enhance our IO program, our acquisition of InnoPharma to broaden our portfolio of sterile injectables, and the acquisition of Baxter's portfolio of marketed vaccines.

After absorbing an approximate 55% increase in new product launch costs, we achieved approximately
 \$250 million in reductions in adjusted Selling, Informational and Administrative expenses* operationally, compared with 2013, due to ongoing cost-reduction and productivity initiatives.

£ We delivered on our commitment to return capital to our shareholders:

•We returned nearly \$12 billion to shareholders in 2014 through dividend payments and share repurchases; and

•We increased our quarterly dividend payments by 8% from \$0.24 to \$0.26, as compared to 2013.

Over the last four years, we have returned approximately \$64 billion of capital to shareholders through dividends and stock repurchases.

See the Company's 2014 Financial Report for the definition of "Adjusted Income" and for reconciliations of 2014 * "GAAP Reported to Non-GAAP Adjusted Income Information—Certain Line Items." "Non-GAAP Adjusted Selling, Informational and Administrative expenses" is an income statement item prepared on the same basis as, and is a component of, the "Non-GAAP Adjusted net income attributable to Pfizer Inc." measure.

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EARNING GREATER RESPECT FROM SOCIETY:

We continued our efforts to improve our reputation in the communities in which we operate by furthering our "Get \pounds Old" platform, to continue the dialogue on healthy aging, and by taking leadership positions on key issues to encourage public policy that allows innovation to serve patients today and in the future.

We remained committed to the path to a sustainable future. Our "green journey" focuses on three areas key to our business: energy, waste and water. In its 2013 and 2014 ratings, the Carbon Disclosure Project scored Pfizer 91 and £92, respectively, out of a possible 100 for Climate Disclosure. Pfizer is also an acknowledged leader in Green Chemistry, having made significant solvent and waste reductions for more than a decade by investing in safer chemistry pathways that result in greener processes.

We launched a disease awareness campaign called "Meet Meningitis" to build awareness of this disease among £healthcare providers. The campaign teaches U.S. healthcare providers about meningococcal disease, patient populations at increased risk, and risk factors that can promote the transmission of this disease.

CREATING A CULTURE OF OWNERSHIP:

We continued our efforts to instill a culture of ownership, engaging in "Straight Talk" and embracing "Dare to Try." \pounds "Dare to Try" encourages colleagues to look for opportunities to deliver above and beyond ordinary traditional paradigms and challenge our approach to the business.

f We made significant strides in advancing our **OWNIT**! culture, illustrated by the improvements observed across every cultural dimension measured in our internal colleague engagement survey.

£We continue to highlight our ownership culture as a business imperative in our external communications.

2014 CHANGES TO OUR EXECUTIVE COMPENSATION PROGRAM

During 2014 and early 2015, the Compensation Committee (the Committee) took several actions to enhance our executive compensation program. We believe these changes improve the alignment between compensation and Company performance and continue our alignment with broader market best practices.

These changes included:

Replacing Restricted Stock Units (RSUs) with Additional Performance Share Awards (PSAs)—Effective with the February 2015 long-term incentive grant, for our Executive Leadership Team (ELT), we replaced the portion of the •long-term incentive award value formerly allocated to RSUs with PSAs. This change strengthens the alignment between pay for performance and shareholder interests. Long-term incentive awards for our ELT, including our NEOs, will be delivered as 50% in PSAs and 50% in 5- and 7-year Total Shareholder Return Units (TSRUs).

Changes to the PSA Program—Effective with the February 2015 long-term incentive grant, we changed the PSA performance measure from three-year relative total shareholder return (TSR) versus a peer group of pharmaceutical companies, to two measures: (1) Operating income* over three one-year periods and (2) TSR as compared to the •NYSE ARCA Pharmaceutical Index (DRG Index) over the three-year performance period. We believe these metrics establish stronger alignment with shareholder interests as rewards are based on both financial performance of the Company and relative TSR (see <u>"Changes To Our Long-Term Incentive Program: 2015 PSA</u>s" elsewhere in this Proxy Statement).

Updating Peer Group—We modified the general industry comparator group by adding five companies and removing seven companies. This resulted in a reduction from 23 companies to 21 companies for our 2014 comparator group. These changes were made to ensure that our general industry comparator group is more reflective of the companies most similar to Pfizer in terms of revenue, market capitalization, scope, complexity and pay models.

Introducing New 2014 Stock Plan—We implemented a new 2014 Stock Plan (the 2014 Plan), which incorporates •additional best practices for U.S. equity plans. The 2014 Plan was approved by shareholders at the 2014 Annual Meeting.

* Operating Income for PSA performance measure is based on Pfizer's Non-GAAP Adjusted Operating Income stated at budgeted foreign exchange rates and is further refined to exclude unbudgeted or non-recurring items.

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Extending Alignment of Performance Awards into Retirement—We extended alignment with performance into retirement for PSAs and RSUs for participants qualifying for retirement. This change establishes greater accountability for pre-retirement decisions by having RSUs and PSAs continue to vest and be settled in accordance with the original grant terms and performance requirements, as applicable. This change became effective with the 2014 long-term incentive grants.

These and other actions relating to our compensation program are discussed in greater detail below under <u>"Recent Committee Actions</u>."

SHAREHOLDER OUTREACH PROGRAM

In 2014, Pfizer's executive compensation program received support of 95.6% of the votes cast for the say on pay vote to approve the compensation of our NEOs. The Committee and the other members of our Board believe that this vote reflected our shareholders' strong support of Pfizer's executive compensation programs and the compensation decisions made by the Committee for Pfizer's NEOs for 2013 and those made in early 2014. This level of support is consistent with that received in 2013 and 2012, when the support was 95.6% and 96.7% of the votes cast, respectively.

Even with these high levels of support, Pfizer strongly believes in the importance of obtaining shareholder feedback and as such, following the 2014 Annual Meeting, we have continued our ongoing extensive shareholder outreach program. We solicited feedback from our shareholders, including our top 25 institutional investors, and from shareholders who hold approximately 40% of our total outstanding shares as of year-end 2014. We discussed a range of topics including governance matters and the executive compensation programs. We also received important feedback on the design of our executive compensation programs and suggestions for further program improvement. In certain cases, we were able to clarify how our compensation programs operate and to identify opportunities to enhance our disclosure.

All of the shareholder feedback and suggestions that we received were reported to the Committee for its consideration. As a result of this review and an analysis of industry best practices, the Committee has taken several important actions to enhance the design of the Company's executive compensation program and disclosure of such in our Proxy Statement.

Shareholder Feedback

Increased Weighting of Performance-Based

Compensation. Some shareholders suggested that our long-term incentive program was too heavily

Pfizer's Response

The Committee eliminated the RSU component of the •long-term incentive grant and increased the PSA component for the ELT members. weighted toward non-performance based equity awards.

Additional Performance Metric for PSAs. Some shareholders suggested using an additional performance metric in addition to TSR for our PSAs.

Enhanced Disclosures Regarding the Use of Discretion. Shareholders requested a continued emphasis on the importance of clear and thorough disclosure, particularly as it relates to how discretion is used in determining annual incentive award pool funding and targets.

Payout of PSAs. Some shareholders noted that PSAs may be viewed as not adequately linking pay with performance, as executives may receive a payout up to target even if absolute TSR is negative.

44 2015 PROXY STATEMENT

Beginning in 2015, long-term incentive awards will be delivered as 50% PSAs and 50% 5- and 7-year TSRUs. •This change creates a completely at-risk long-term incentive program.

The Committee modified the performance measure for PSAs •from three-year relative TSR against a peer group of pharmaceutical companies, to two measures:

(1) operating income over three one-year periods; and(2) TSR as compared to the DRG Index over the three-year performance period.

•Change is effective with the 2015 long-term incentive grant. The Committee enhanced disclosure in this Proxy Statement •of the annual incentive award pool funding and targets and the

rationale for providing annual incentive award ranges. We have included tabular disclosure of our NEOs' total direct compensation on a performance year basis in addition to the required Summary Compensation Table (SCT) disclosure.

•Disclosure of compensation on a performance year basis aligns more closely with how the Committee thinks about compensation and better demonstrates the link between pay and performance.

In 2013 and early 2014, the Committee extensively reviewed, with its independent advisor, the performance share matrix and concluded that our matrix appropriately aligns pay with performance.

Beginning with the 2015 grants, the Committee increased the •percentage of PSAs to 50% of the long-term incentive award value and eliminated RSUs for the ELT.

The new PSAs will be tied to both financial performance (operating income) and relative TSR. Payouts will continue to be capped at no more than target payout if TSR is negative, which the Committee believes is a market best practice.

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OVERVIEW OF EXECUTIVE COMPENSATION PROGRAM

Pfizer continues to implement and maintain leading practices in its compensation program, shareholder outreach and related areas. These practices include the following:

OUR COMPENSATION PRACTICES

Risk Mitigation. Our executive compensation program includes a number of controls that mitigate risk, including £executive stock ownership and holding requirements and our ability to recover compensation paid to executives in certain circumstances, each as mentioned below.

Compensation Recovery. To the extent permitted by law, we can recover cash- or equity-based compensation paid to executives in various circumstances, including where the compensation is based upon the achievement of specified financial results that are the subject of a subsequent restatement (see <u>"Compensation Recovery/Clawback"</u> below).

No Hedging or Pledging. We prohibit our executives and Directors from pledging, hedging, or engaging in any derivatives trading with respect to Company shares (see <u>"Derivatives Trading</u>" below).

No "Gross-Ups." We do not provide tax "gross-ups" for perquisites or other benefits provided to our executive officers, £other than in the case of certain relocation expenses, consistent with our relocation policy for all U.S.-based employees (see <u>"Perquisite</u>s" below).

Stock Ownership Requirements. We require our executive officers to meet stock ownership requirements, and we prohibit them from selling any

shares (except to meet tax withholding obligations) if doing so would cause them to fall below required levels (see <u>"Stock Ownership and Holding Requirements</u>" below). We also have stock ownership requirements for our Directors, as discussed elsewhere in this Proxy Statement.

No Repricing. Our equity incentive plan prohibits the repricing or exchange of equity awards without shareholder approval.

Minimum Vesting. Our annual equity awards provide for minimum three-year vesting, except in limited circumstances involving certain terminations of employment.

£No Employment Agreements. None of our executive officers has an employment agreement with the Company.

Independent Compensation Consultant. The Committee has engaged an independent compensation consultant that £has no other ties to the Company or its management and that meets stringent selection criteria (see <u>"Role of Compensation Consultant</u>" below).

Robust Investor Outreach. We maintain a robust investor outreach program that enables us to obtain ongoing feedback concerning our compensation program, as well as how we disclose that program.

COMPENSATION RISK ASSESSMENT

We annually conduct a comprehensive assessment of potential risks related to our compensation program, policies and practices.

Executive Compensation Program. An assessment is conducted annually by Frederic W. Cook & Co., the Committee's independent advisor. The assessment focuses on having (1) appropriate balance in our program structure to mitigate compensation-related risk with cash versus stock, short-term versus long-term measurement and financial versus non-financial goals, and (2) best-practices policies to mitigate compensation-related risk including clawbacks, stock ownership guidelines, equity administration rules, and insider-trading and hedging prohibitions.

Global Compensation Programs. The assessment process for our compensation programs around the world was designed with outside counsel and is conducted annually by management and reviewed by the Committee's independent advisor. The assessment includes the evaluation of the global incentive plans and commission plans and takes into consideration the plan metrics, plan participation rate, clawback/recovery provisions and other risk-mitigation factors, as well as the maximum potential payouts.

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The results of these analyses were reviewed and discussed by the Committee. Based on this review, the Committee concluded that our compensation program is designed and administered in a manner that does not encourage undue risk-taking by our executives (including the NEOs) and employees, and does not create a potential material risk for the Company.

Pfizer's Pay for Performance Philosophy, Goals and Principles

Pfizer's compensation philosophy, which is set by the Committee, is to align each executive's compensation with Pfizer's short-term and long-term performance and to provide the compensation and incentives needed to attract, motivate and retain key executives who are crucial to Pfizer's long-term success.

We believe that our overall compensation program is effectively designed to align the interests of our executives with our shareholders. The program is instrumental in achieving our business goals. We set our executives' (including our CEO's) total target direct compensation for 2014 at approximately the 50th percentile of the market as defined by our comparators. This aligns with our compensation philosophy to ensure that our executive compensation program continues to be an effective tool to attract, motivate and retain executive talent and maintain a close alignment between pay and performance.

The Global Performance Plan (GPP), our annual incentive program, is funded based on Pfizer's performance against three financial metrics: total revenue, adjusted diluted earnings per share, and cash flow from operations, each for annual incentive compensation purposes. Our annual long-term incentive awards are aligned with the interests of our shareholders because they deliver value based on absolute and relative shareholder return, encourage stock ownership and promote retention of key talent.

A significant portion of the total compensation opportunity for each of our executives (including the NEOs) is directly related to Pfizer's TSR and to other performance factors that measure our progress against the goals of our strategic and operating plans, as well as our performance against that of our pharmaceutical peer group and general industry comparators. In making such comparisons, we consider company market capitalization and complexity, as indicated by revenues, range of products, international operations and other factors, because we use such factors in setting target levels of compensation and determining the value or level of awards granted.

2014 Elements of Executive Compensation

The elements of total compensation for our executives are as follows:

2014 SALARY

Salary is a fixed amount of compensation for performing day-to-day responsibilities. Salary represented approximately 11% of total compensation for the CEO and less than 20% for the other NEOs in 2014.

2014 ANNUAL INCENTIVE AWARDS

The Committee determines the bonus funding percentage based on performance against three financial metrics, within the funding ranges, and takes into consideration certain other factors influencing performance, including a qualitative assessment of Pfizer's performance related to the pipeline. The GPP pool funding can range from 0%-200% of target; however, the pool is not funded unless performance exceeds a threshold level. Once the pool has been funded, individual awards are determined based on the available pool, business unit / function performance, and the individual's performance against his or her objectives.

We position target compensation at approximately the median of our pharmaceutical peer and general industry comparator companies.

We align annual short-term incentive awards with annual operating, financial and strategic objectives, as well as business unit / function and individual performance.

We align long-term incentive awards with the interests of our shareholders by delivering value based on absolute and relative shareholder return, encouraging stock ownership and promoting retention of key talent.

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The following three financial metrics are used for annual incentive compensation purposes:

| Financial Performance Metric* | Weightin | gSupports Basic Principles |
|---|----------|--|
| Total Revenue | 40% | Revenue is a leading indicator of performance and value creation; provides a clear focus on growth; is an important measure in a sales industry; and is understandable with clear line of sight and employee impact. |
| Adjusted diluted earnings per share (EPS) | 40% | EPS is a measure of income; provides focus on profitable growth; focuses managers on expense control; is viewed as a strong indicator of sustained performance over the long term; and is understandable with clear line of sight and employee impact. |
| Cash flow from operations (Cash Flow) | 20% | Cash Flow provides focus on generating cash in the short term to fund operations and research and to return funds to shareholders in the form of dividends and share repurchases; focuses managers on expense control and on improvement in working capital; and is a strong link to long-term shareholder value creation. |

* See <u>"Financial Measures</u>" on page 88 for a reconciliation of U.S. GAAP numbers to these objectives for annual incentive purposes and <u>"Financial Results for Annual Incentive Purposes</u>" on page 58 for additional information.

2014 PERFORMANCE

The Company exceeded the 2014 target goal for adjusted diluted EPS and cash flow, but fell slightly below target performance for revenue. These target goals for annual incentive purposes were set by the Committee in the first quarter of 2014 based on its evaluation of the budgeted amounts and its determination that there was a sufficient degree of stretch in the targets. These results are different from our results under Generally Accepted Accounting Principles (GAAP) in the U.S. (see <u>"Financial Results for Annual Incentive Purposes</u>" on page 58).

2014 Financial Objectives (For Annual Incentive Purposes)*

*See <u>"Financial Measures</u>" on page 88 for a reconciliation of U.S. GAAP numbers to these objectives for annual incentive purposes and <u>"Financial Results for Annual Incentive Purposes</u>" on page 58 for additional information.

Once funded, the bonus pool is allocated to the various business units / functions based on relative performance of these units. Individual awards to our executives, including the NEOs, are determined by the Compensation Committee based on individual and business unit / function performance against pre-established objective goals within the parameters of the overall bonus pool funding. Annual incentive awards for 2014 were determined in February 2015.

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2014 LONG-TERM INCENTIVE AWARDS (EQUITY)

Long-term incentive compensation for our executives, including the NEOs, was delivered entirely in the form of equity awards. In February 2014, executives received long-term incentive awards consisting of RSUs, PSAs and TSRUs, all of which settle in stock. The long-term incentive grant value was divided equally among RSUs, PSAs and 5- and 7-Year TSRUs. Commencing in 2015, long-term incentive grant values for our ELT members, including our NEOs, will be delivered as 50% in PSAs and 50% in 5- and 7-Year TSRUs.

| Long-Term Incentive Instruments | Objective |
|------------------------------------|--|
| RSUs | To encourage ownership and retention while providing immediate alignment with shareholders |
| PSAs | To reward relative total shareholder return over a three-year performance period |
| TSRUs | To provide absolute long-term alignment with shareholders by linking rewards to absolute total shareholder return over a five-/seven-year period |

The grant value of each NEO's long-term equity incentive award was based on competitive market data (targeted to median), relative duties and responsibilities, the individual's future advancement potential, and his impact on Pfizer's results. The awards are also used for retention purposes.

Our compensation program is discussed in greater detail under "2014 Elements of Executive Compensation."

CEO TOTAL DIRECT COMPENSATION AT A GLANCE

As noted earlier in the Executive Summary, we set our executive total target direct compensation at approximately the 50th percentile of the market as defined by our comparators.

The table below shows the components of Mr. Read's total direct compensation (TDC) for the four fiscal years of his tenure as CEO. TDC is comprised of year-end base salary, 2014 performance year annual incentive paid in 2015, 2015 long-term incentive (LTI) grant value and "All Other Compensation" as reported in the SCT. The table also compares this TDC with the compensation reported in the SCT.

The table and associated values reported are not intended as a substitute for the SCT, but rather to represent total annual direct compensation by performance year, which is information the Committee considers important in making its compensation decisions, as compared to the compensation reported in the SCT.

The Committee focuses its attention largely on total direct pay rather than total pay as reported in the SCT, as the SCT includes the growth in pension and the long-term incentive award granted during the year rather than on account of the year's performance. While the Committee understands that the pension represents a portion of compensation ultimately delivered to Mr. Read for his 35+ year career with Pfizer, they are aware that the growth in pension reported reflects an amount based on many assumptions and factors outside of their control, including mortality factors and the impact of interest rates on the lump sum equivalent of the benefit accrued over his career. In light of these factors, the Committee does not believe the amount disclosed in the SCT for a given year is the best measurement of the CEO's current annual compensation. In addition, as long-term incentive awards are granted in February based on decisions made at the end of the performance year, the Committee looks at long-term award values on a performance year basis. Therefore, the 2014 TDC compensation shown in the table below represents year-end salary, annual incentive and long-term incentive awards* granted in 2015 for 2014 performance and all other compensation awarded during 2014.

Consistent with historical practice, long-term incentive values are converted into units using the closing stock price * on the first trading day of the week of grant and the accounting value is calculated based on the converted units valued at the closing stock price on the grant date, so these values usually differ slightly.

Table of Contents EXECUTIVE SUMMARY

CEO Total Compensation: Performance Year versus Summary Compensation Table

| Name | Year | Salary | Performance Year Compensation ⁽¹⁾ | | | | Summary | | |
|----------|-------|-----------|--|-----------------------|--------------|------------------|--------------|---------------------------|--|
| 1 (unite | 1 oui | Suluiy | 1 011011114 | | mpensation | | Compensat | ion ⁽¹⁾ | |
| | | | | | | | Table Inform | nation | |
| | | | Annual | Equity ⁽³⁾ | All | Total | Total | Pension | |
| | | | Incentive | Award | Other | Direct | | Accrual ⁽²⁾ | |
| | | | Award | | Compensation | Compensation | | | |
| | | (A) (\$) | (B) (\$) | (C) (\$) | (D) (\$) | (E=A+B+C+D) (\$) | (F) (\$) | (G) (\$) | |
| I. Read | 2014 | 1,825,000 | 3,000,000 | 11,877,873 | 391,828 | 17,094,701 | 23,283,048 | 5,266,550 | |
| | 2013 | 1,785,000 | 3,400,000 | 12,809,670 | 476,300 | 18,470,970 | 18,947,747 | 1,212,198 | |
| | 2012 | 1,750,000 | 3,400,000 | 12,082,999 | 409,892 | 17,642,891 | 25,634,136 | 7,147,363 | |
| | 2011 | 1,700,000 | 3,500,000 | 12,939,381 | 319,288 | 18,458,669 | 25,013,348 | 6,893,407 | |

(1) The SCT total compensation (F) includes equity awards made during the year and the pension accrual (G) and as such may differ significantly from the TDC (E) amounts shown.

- (2) The pension accrual (G) amount represents the change in pension value as reported in the SCT. These amounts are the accounting value of the grants. Consistent with historical practice, long-term incentive
- (3) values are converted into units using the closing stock price on the first trading day of the week of grant and the accounting value is calculated based on the converted units valued at the closing stock price on the grant date, so these values usually differ slightly.

For 2014 performance, the Committee approved Mr. Read's annual incentive award of \$3.0 million to reflect his outstanding performance and leadership and Pfizer's overall performance relative to its business goals. His 2015 long-term incentive award value was \$12.0 million (accounting value of \$11.9 million), which is aligned with approximately the expected 50th percentile of our combined comparator group.

Using the year-over-year total, as reported in the SCT (2014 SCT to 2013 SCT), Mr. Read's total compensation shows an increase of 22.9%, due to the increase in pension value of \$5.3 million which is based on many assumptions including mortality factors and interest rates, and partially offset by the reduction in his annual incentive award of \$0.4 million. The Committee believes that evaluating pay using TDC rather than the SCT data, more accurately reflects performance during the current year. The SCT data is not reflective of the Committee's performance year approach which it uses when making compensation decisions for Mr. Read. Utilizing the components of TDC, including the reduction in long-term incentive award of \$0.9 million as shown above, rather than the components in the SCT disclosure, the Committee views Mr. Read's compensation as down 7.5% year-over-year (2014 TDC to 2013 TDC).

Other NEOs Total Compensation: Performance Year versus Summary Compensation Table

The compensation decisions for Mr. D'Amelio, Dr. Dolsten and Messrs. Germano and Young reflect their contributions to the company's overall performance and that of their respective businesses or functions. The table below provides the 2014 performance year TDC versus the total from the SCT for the other NEOs.

| Name | Year | Salary | Performance Year Compensation ⁽¹⁾ | | | Summary Compensation ⁽¹⁾ Table Information | | |
|-------------|------|-----------|--|-----------------------|--------------|---|-----------|------------------------|
| | | | Annual | Equity ⁽³⁾ | All | Total | Total | Pension |
| | | | Incentive | Award | Other | Direct | | Accrual ⁽²⁾ |
| | | | Award | | Compensation | Compensation | | |
| | | (A) (\$) | (B) (\$) | (C) (\$) | (D) (\$) | (E=A+B+C+D) (\$) | (F) (\$) | (G) (\$) |
| F. D'Amelio | 2014 | 1,275,000 | 1,300,000 | 3,563,371 | 217,488 | 6,355,859 | 8,482,813 | 1,443,327 |
| M. Dolsten | 2014 | 1,185,000 | 1,300,000 | 3,563,371 | 156,180 | 6,204,551 | 7,275,054 | 938,593 |
| G. Germano | 2014 | 1,150,000 | 1,355,000 | 3,563,371 | 630,593 | 6,698,964 | 9,555,852 | 2,817,518 |
| J. Young | 2014 | 1,040,000 | 1,260,000 | 3,563,371 | 326,498 | 6,189,869 | 7,250,187 | 1,020,948 |

The SCT total compensation (F) includes equity awards made during the year and the pension accrual (G) and as $^{(1)}$ such may differ significantly from the TDC (E) amounts shown.

(2) The pension accrual (G) amount represents the change in pension value as reported in the SCT.

These amounts are the accounting value of the grants. Consistent with historical practice, long-term incentive values are converted into units using the closing stock price on the first trading day of the week of grant and the accounting value is calculated based on the converted units valued at the closing stock price on the grant date, so

(accounting value is calculated based on the converted units valued at the closing stock price on the grant date, so these values usually differ slightly.

It is important to note that the performance year compensation information in the tables above for Mr. Read and the other NEOs is a tool the Committee uses to assess compensation and, additionally, illustrates the difference between annual direct pay opportunities and amounts reflected in the SCT. There is no guarantee the NEOs will actually receive the full value of the total direct compensation noted above. The actual payout attributable to long-term incentive awards will be based on future performance, stock price and dividends.

<u>Table of Contents</u> Compensation Committee Report

The Compensation Committee has reviewed and discussed with management the following Compensation Discussion and Analysis section of the Company's 2015 Proxy Statement. Based on our review and discussions, we have recommended to the Board of Directors that the Compensation Discussion and Analysis be included in Pfizer's 2015 Proxy Statement.

The Compensation Committee

James M. Kilts, Chair W. Don Cornwell

Frances D. Fergusson Suzanne Nora Johnson

<u>Table of Contents</u> Compensation Discussion and Analysis

This Compensation Discussion and Analysis, or "CD&A," describes Pfizer's executive compensation program for 2014 and certain elements of our 2015 program. We use this program to attract, motivate and retain the executives who lead our business. In particular, this CD&A explains how the Compensation Committee (the Committee) of the Board of Directors (the Board) made 2014 compensation decisions for our executives, including the following NEOs:

•Ian C. Read, Chairman and Chief Executive Officer (CEO);

•Frank A. D'Amelio, Executive Vice President, Business Operations and Chief Financial Officer (CFO);

•Mikael Dolsten, M.D., Ph.D., President, Worldwide Research and Development;

•Geno Germano, Group President, Global Innovative Pharma Business; and

•John Young, Group President, Global Established Pharma Business.

This CD&A is divided into two sections:

Section 1 discusses our 2014 performance, the Committee's actions in and for 2014, our compensation practices and the compensation decisions for our NEOs, as well as early 2015 compensation actions.

Section 2 discusses our compensation framework in greater detail.

SECTION 1 – COMPENSATION PROGRAM OVERVIEW

2014 PERFORMANCE OVERVIEW

Throughout 2014, we continued to advance our pipeline, generated solid revenue growth in emerging markets, gained considerable momentum with key in-line assets, improved Pfizer's reputation, and maintained the energy behind the transformation of our culture. We are committed to achieving our mission to be the premier, innovative biopharmaceutical company and remain focused on maximizing the value we create for society, for the patients we serve, and for our shareholders. Our strategic imperatives continue to guide our actions and decisions.

OUR STRATEGIC IMPERATIVES:

- **f Improving the Performance of our Innovative Core** by generating a portfolio of differentiated medicines and creating a culture of ownership and decisiveness in research.
- £ Making the Right Capital Allocation Decisions by developing a corporate strategic plan to maximize capital allocation across the business portfolio and achieve targeted growth on core assets.
- £ Earning Greater Respect from Society by continuing to maintain and improve Pfizer's reputation with our customers, the communities in which we operate, our shareholders and the investor community.
- £ Creating a Culture of Ownership by instilling a culture of confidence and accountability and making Pfizer a great place to work.

RECENT COMMITTEE ACTIONS

In 2014, we continued our longstanding robust investor outreach program, enabling us to obtain valuable feedback which we share with the Committee and the Board. The Committee has taken a number of actions, some in response to shareholder feedback, to make our executive compensation program more closely aligned with our performance and with shareholder interests.

Annually, the Committee's independent compensation consultant provides the Committee with a review of executive compensation trends and best practices, as well as any relevant regulatory updates that may have an impact on our short- and long-term executive compensation programs. The Committee may use the information provided to form decisions on executive compensation and to validate the link between pay and performance. Based on this annual review and with input from the Committee's independent consultant, the following actions were taken in 2014:

| Topic Long-Term Incentive (LTI) Awards | 1 6 | Rationale Elimination of RSUs and transition to a fully performance-based long-term incentive structure strengthens the alignment between our ELT's incentives, the performance of our Company and our shareholders. | |
|--|---|--|--|
| | combination of operating income over three one-year periods and relative TSR over a three-year period as compared to the DRG Index. | This change is consistent with market practice and responsive to feedback we received from shareholders. | |
| | Commencing with the annual grants made in 2014, the Committee modified the vesting schedule for RSUs and PSAs upon retirement to generally allow for continued vesting (tied to non-compete provisions) rather than pro-rata vesting immediately upon retirement. | Change strengthens the alignment between pay and performance into retirement by ensuring that compensation is tied to the impact of pre-retirement decisions. This change is consistent with market practice. To ensure our executive compensation | |
| | In early 2014, the Committee reviewed the payout matrix for PSAs and determined that the existing matrix appropriately aligns pay with performance. | program aligns pay with performance and remains an effective tool to attract, motivate and retain executive talent and in response to some shareholders' feedback. | |
| Modification to General Industry Comparator | Modified the general industry comparator group by adding five companies and removing seven companies, resulting in a reduction from 23 companies to 21 companies. | | |

| Group | | capitalization, scope, complexity and pay models. |
|------------|---|---|
| | Adopted the new 2014 Stock Plan, which was approved by | |
| | shareholders, to provide shares for future grants of | Changes reflect evolving market best |
| 2014 Stock | equity-based compensation and additional safeguards for | practices for U.S. equity plans and |
| Plan | shareholders, including features such as award limits for | feedback received from our |
| | non-employee Directors and a formalized policy on "no hedgi | ngshareholders. |
| | or pledging of equity." | |

2014 ADVISORY VOTE ON EXECUTIVE COMPENSATION; SHAREHOLDER OUTREACH

Pfizer's executive compensation program received substantial shareholder support and was approved, on an advisory basis, by 95.6% of the votes cast at the 2014 Annual Meeting. Our Compensation Committee and the other members of our Board believe that this level of approval of our executive compensation program is indicative of our shareholders' strong support of our compensation philosophy and goals and the decisions made by the Committee in 2013 and early 2014. They also believe that the consistent high level of support from our shareholders for our executive compensation program over the past several years is a result of our Committee's commitment to ensuring that our executives are compensated in a manner that provides a strong link between pay and performance and is reflective of its philosophy and goals, market best practices and shareholder interests.

Even with our consistent level of strong shareholder support, during 2014 we continued to engage in robust shareholder outreach. Our shareholder outreach resulted in discussions with both U.S.- and non U.S.-based investors representing approximately 40% of our total outstanding shares as of year-end 2014 and more than a majority of the votes cast at our 2014 Annual Meeting. During our 2014 outreach, investor feedback was strongly positive. Shareholders voiced support for our compensation program and provided important feedback on program design and disclosure and suggestions for further improvements to both.

The Committee and full Board were kept apprised of investor feedback gathered during our discussions. In considering shareholder comments, evolving business needs, an evaluation of our program with assistance from its independent advisor and a desire to further link executive pay to performance, for fiscal year 2015 the Committee made several changes to our executive compensation program and disclosure as discussed in greater detail elsewhere in this Proxy Statement. For additional information, see <u>"Item 3—Advisory Approval of Executive Compensation</u>" and <u>"Shareholder Outreach Program</u>" earlier in this Proxy Statement.

2014 ELEMENTS OF EXECUTIVE COMPENSATION

| Element Long-Term Incentive | Type Restricted Stoc Units (RSUs)* (representing | Terms k •RSUs generally vest three years from the grant date. Dividend equivalent units (DEUs) are accumulated on RSUs during the vesting period. | | | |
|---|---|---|--|--|--|
| Compensation (100% Equity) | 25% of total annual grant value) | Both RSUs and DEUs are paid in shares of Pfizer common stock but only on vesting.** | | | |
| | 5- and 7-Year Total Shareholder Return Units (5-Year and 7-Year TSRUs) (each representing 25% of total annual grant value) | 5- and 7-Year TSRUs generally vest three years from the grant date and are settled on the fifth or seventh anniversary of the grant date, respectively. As dividend equivalents are an element of total shareholder return, they are included in the formula to determine the ultimate value, if any, of the TSRUs. The value earned for each TSRU is equal to the difference between the settlement price (the 20-day average of the closing prices of Pfizer common stock ending on the settlement date) and the grant price (the closing price of Pfizer common stock on the date of grant) plus the value of dividend equivalents accumulated over the term. This value, if any, is converted into shares by dividing it by the settlement price. Both 5- and 7-Year TSRUs are paid in shares of Pfizer common stock on settlement; no value is received if the TSR is negative. PSAs generally vest three years from the grant date. | | | |
| | Performance Share Awards (PSAs)* (representing 25% of total annual grant value) | PSAs generally vest three years from the grant date. The performance period for PSAs is three calendar years starting on January 1st of the year of grant. The number of shares that are earned at the end of the performance period is based on Pfizer's Total Shareholder Return (TSR, defined as change in stock price plus dividends) relative to the TSR of our pharmaceutical peer group. The payout ranges from 0% to 200% of the initial award. Dividend equivalents are applied to the number of shares actually earned under the award. Earned PSAs and dividend equivalents are paid in shares of Pfizer common stock. The fixed amount of compensation for performing day-to-day responsibilities. | | | |
| Salary | Cash | Generally reviewed annually for potential increase based on a number of factors including market levels, performance and internal equity. | | | |
| Annual Short-Term Incentive/GPP Retirement | Cash | Awards based on the achievement of Pfizer's short-term financial goals (total revenue, adjusted diluted earnings per share (EPS) and cash flow from operations), and certain other criteria such as business unit/strategic objectives and individual performance measured over the current year. | | | |
| | Pension Plan Supplemental Pension Plan Savings Plan | Provides retirement income for eligible participants based on years of service and average earnings up to tax code limitations. Provides retirement income relating to compensation in excess of tax code limitations under the same formula as the qualified pension plan noted above. | | | |

| | | Edgar Filing: PFIZER INC - Form DEF 14A |
|-------|--|--|
| | | A qualified 401(k) plan that provides participants with the opportunity to defer a portion of their eligible compensation, up to tax code limitations, and receive a company matching contribution (up to 4.5%). |
| | Retirement Savings Contribution (RSC) | An age and service-weighted Company contribution (5%-9%) to the savings plans for those not participating in the Pension Plan. |
| Other | Supplemental Savings Plan Perquisites | Extends the Savings Plan for deferral of eligible compensation in excess of the tax code limitations under the same terms. •Certain other benefits provided to executives by the Company. |

Effective with the February 2015 long-term incentive grant, we replaced the portion of the long-term incentive value formerly allocated to RSUs with additional PSAs. This change strengthens the alignment between pay for

* performance and shareholder interests. Commencing in 2015, ELT members' (including our NEOs') long-term incentive grant value will be 100% performance-based and delivered as 50% in PSAs and 50% in 5- and 7-year TSRUs. (For additional information see 2015 PSA Program).

** Unless automatically deferred as stock units due to Section 162(m) of the Internal Revenue Code.

KEY COMPENSATION ACTIONS FOR 2014

The following highlights the Committee's key compensation decisions for 2014, as reported in the 2014 Summary Compensation Table. These decisions were made with the advice of the Committee's independent consultant, Frederic W. Cook & Co. (see <u>"Role of Compensation Consultant"</u> below), and are discussed in greater detail elsewhere in this CD&A.

CEO COMPENSATION

Following the guiding principles of our executive compensation program, the Committee, with advice from its independent consultant and in consideration of his performance and the assessment of market competitiveness, set Mr. Read's salary and short-and long-term incentive compensation as follows:

Effective April 1, 2014, Mr. Read's annual base salary was set at \$1.825 million; actual salary paid in 2014 was \$1.815 million;

•His 2014 annual incentive award (paid in March 2015) was \$3.0 million; and

His 2014 annual long-term incentive award (granted February 27, 2014) was valued by the Committee and had an •accounting value* of \$12.8 million at grant. See the <u>"2014 Grants of Plan-Based Awards Table</u>" elsewhere in this Proxy Statement for further detail.

In 2014, 90% of Mr. Read's compensation was tied to Company performance. The factors the Committee considered in determining Mr. Read's compensation are discussed under <u>"Evaluating Performance."</u>

(1) SCT total compensation excluding "Change in Pension Value" and "All Other Compensation."

COMPENSATION FOR OUR OTHER NAMED EXECUTIVE OFFICERS

The Committee also approved the compensation for the other NEOs. Their compensation was set based upon the recommendations of the CEO; evaluation by the Committee and the other members of the Board of each individual's performance (see <u>"Evaluating Performance</u>"); the advice of the Committee's independent consultant; compensation data from the peer and comparator groups, internal pay relationships based on relative duties and responsibilities; the individual's future advancement potential; and his impact on Pfizer's results. The Committee also considered the need, if any, for retention incentives.

Consistent with historical practice, long-term incentive values are converted into units using the closing stock price * on the first trading day of the week of grant and the accounting value is calculated based on the converted units valued at the closing stock price on the grant date, so these values usually differ slightly.

As the charts below illustrate, more than 80% of the compensation for our other NEOs was tied to Company performance in 2014. The factors the Committee considered in determining compensation for our other NEOs are discussed below (see <u>"Evaluating Performance</u>").

(1) SCT total compensation excluding "Change in Pension Value" and "All Other Compensation"; percentages rounded, may not total 100%.

2014 SALARIES

The table below shows the annual salaries for our NEOs set by the Committee, effective April 1, 2014.

| Name | April 1, 2014 Salary | 2014 Salary Grade Midpoint |
|-------------|----------------------|----------------------------|
| | (\$) | (\$) ⁽¹⁾ |
| I. Read | 1,825,000 | 1,794,700 |
| F. D'Amelio | 1,275,000 | 1,170,500 |
| M. Dolsten | 1,185,000 | 1,170,500 |
| G. Germano | 1,150,000 | 1,170,500 |
| J. Young | 1,040,000 | 1,170,500 |

(1) See <u>"Target Setting</u>" for an explanation of how we use salary grade midpoints to determine target annual incentive awards.

ANNUAL INCENTIVE COMPENSATION PROGRAM

The annual incentive/GPP award for each member of the ELT, including our NEOs, is based on the following key factors:

GPP Pool Funding

The annual incentive program, or GPP, is funded based on the Company's achievement of pre-established financial goals, as well as certain other qualitative criteria. The financial goals include total revenue (40%), adjusted diluted EPS (40%) and cash flow from operations (20%), in each case for annual incentive purposes. (See <u>"Financial Results for Annual Incentive Purposes</u>" on page 58 for additional information.) The key features include:

•pool funding based on performance against pre-set financial goals, as stated above;

funding for the achievement of each financial goal is determined within a range based on performance and allows for limited consideration of other market factors that may have influenced performance; and

award opportunity is limited to a range from 0% for below threshold performance to 200% at maximum and the pool is not funded unless threshold performance is met.

Qualitative Consideration/Other Factors

The Company's financial performance is the starting point and the primary criteria for determining the GPP pool funding. The pool funding is based on the application of a matrix of varying performance levels of the financial results subject to the Committee's qualitative review, which is an evaluation and consideration of other factors, including our progress on the product pipeline, to influence the determination of the funding within a range. The Committee may exercise limited discretion, as it deems appropriate, based on the aforementioned qualitative review. The Committee believes this approach provides the appropriate flexibility to determine the final GPP pool funding based upon a holistic view of the Company's performance and not just solely on financial performance. The Committee may consider the following qualitative factors when assessing results for the final GPP pool funding:

•a qualitative assessment of Pfizer's performance with respect to the product pipeline;

•business performance as compared to goals in other areas; and

•relative market data/peer performance.

Finalized Funding

Once the GPP funding is approved by the Committee, a "top-down" approach is used to allocate the annual incentive pool to business units / functions based on relative performance, such as:

the relative financial performance of the business unit / function measured by revenue and income before adjustments; and

•the achievement of selected strategic and operational goals for the business unit / function.

Financial Performance Measures

Each year, the Committee evaluates the continued use of the financial measures that fund the annual incentive pool, with the intent of ensuring that these measures:

- support the achievement of the Company's annual operating plan;
- promote decisions and behaviors aligned with maximizing near-term business results while supporting the achievement of the Company's long-term goals;
- exhibit a strong line of sight (i.e., are clearly understood and can be affected by the performance of our executives and employees); and
- are consistent with best practices and are commonly used within our industry.

As in prior years, the Committee considered other metrics—such as return on equity, return on assets, return on invested capital and economic value added—as potential measures under our annual incentive plan. However, the Committee determined that the metrics (and weighting) selected—total revenue, adjusted diluted EPS and cash flow—were better suited for our company, whose business is characterized by long lead times and significant uncertainties relating to product development. The Committee also believes that the alternative metrics lacked clear line of sight for employees and therefore are not appropriate measures for Pfizer's annual incentive plan.

TARGET SETTING

The target annual incentive award opportunity for our NEOs represents a percentage of salary grade midpoint. Target annual incentive award levels: (1) are reviewed annually to ensure alignment with our compensation philosophy of targeting each compensation element and total direct compensation at the market median and (2) based on an evaluation of competitive market data and internal equity among our ELT members. For 2014, target annual incentive opportunities for the NEOs ranged from 100% to 150% of salary midpoint, as indicated under <u>"2014 Annual Incentive Awards</u>" below.

FINANCIAL RESULTS FOR ANNUAL INCENTIVE PURPOSES

The annual incentive awards were based on both individual performance and the financial performance as measured against goals for total revenue, adjusted diluted EPS and cash flow set by the Committee for annual incentive purposes. These targets for compensation purposes were set by the Committee in the first quarter of 2014 using the Company's operating plan, economic forecasting, peer benchmarking, historical results and the Committee's determination that there was a sufficient degree of stretch in the targets.

| Financial Objectives (For Annual Incentive Purposes) | 2013 Results ⁽¹⁾ | 2014 Threshold | 2014 Target | 2014 Results |
|--|-----------------------------|----------------|----------------|----------------|
| Total Revenue ⁽²⁾ | \$52.4 Billion | \$45.7 Billion | \$50.2 Billion | \$50.1 Billion |
| Adjusted Diluted EPS ⁽³⁾ | \$2.24 | \$2.05 | \$2.25 | \$2.31 |
| Cash Flow from Operations ⁽⁴⁾ | \$17.8 Billion | \$14.0 Billion | \$17.5 Billion | \$18.0 Billion |

The 2013 amounts shown in the table exclude the results from Pfizer's Animal Health business which separated (1) from Pfizer in 2013 through a two-step process, consisting of: an initial public offering (February 2013) and a share exchange offer (June 2013).

Total revenue for annual incentive purposes is based on budgeted foreign exchange rates and excludes certain non-recurring items. Therefore, 2014 and 2013 results differ from U.S. GAAP revenue of \$49.6 billion and \$51.6

- (2) non-recurring items. Therefore, 2014 and 2013 results differ from U.S. GAAP revenue of \$49.6 billion and \$51.6 billion, respectively. See <u>"Financial Measures</u>" for a reconciliation of U.S. GAAP revenue to total non-GAAP revenue for 2014 and 2013 for annual incentive purposes.
- Adjusted diluted EPS for annual incentive purposes is based on budgeted foreign exchange rates and excludes (3)certain non-recurring items. See <u>"Financial Measures</u>" for a reconciliation of U.S. GAAP diluted EPS to the non-GAAP adjusted diluted EPS for 2014 and 2013 for annual incentive purposes.

(4) 2013 and 2014 Targets and Results exclude certain tax and other discretionary timing items for compensation purposes (non-GAAP amounts).

See <u>"Financial Measures</u>" for reconciliations of 2014 and 2013 U.S. GAAP revenues and U.S. GAAP diluted EPS to non-GAAP total revenue and non-GAAP adjusted diluted EPS for annual incentive purposes. Adjusted diluted EPS is defined as U.S. GAAP diluted EPS excluding purchase-accounting adjustments, acquisition-related costs, discontinued operations and certain significant items. Non-GAAP total revenue and non-GAAP adjusted diluted EPS for annual incentive purposes are not, and should not be viewed as, substitutes for U.S. GAAP revenues and U.S. GAAP diluted EPS, respectively.

Since actual annual incentive amounts are based on Pfizer's performance and the Committee's assessment of each executive's level of achievement against his or her specified goals, an executive's annual incentive award may be more or less than target. However, for annual incentive awards to be deductible under Internal Revenue Code (IRC) Section 162(m), the total amount of any annual incentive that can be paid to an executive officer in any one year is limited to a maximum of 0.3% of Pfizer's "adjusted net income" (defined for this purpose as operating income from continuing operations, reduced by taxes and interest expense, and adjusted for any one-time gains or other non-recurring events). See <u>"Evaluating Performance</u>" for a more complete description of how Company and individual performance are evaluated against stated objectives and "Other Compensation Policies—Tax Policies" for further information on our policy on IRC Section 162(m). All of the annual incentive awards paid both in and in respect of 2014 to the executive officers (including the NEOs) were deductible.

2014 ANNUAL INCENTIVE AWARDS

Annual incentives for 2014 were determined by the Committee in February 2015. The Committee reviewed Mr. Read's performance for 2014 (see <u>"Evaluating Performance</u>"), with input from the other members of the Board and with advice from the Committee's independent consultant, and determined his 2014 annual incentive award. Mr. Read submitted 2014 annual incentive award recommendations to the Committee for each of the other ELT members (including the other NEOs), based on his evaluation of their individual performance (see <u>"Evaluating Performance</u>") and the performance of their respective business unit / function. The Committee, with input from the other members of the Board and the Committee's independent consultant, reviewed these recommendations and considered its evaluation of each executive's performance, and his or her relative contribution to the Company's overall performance, to determine the amounts awarded. The awards for the CEO and other ELT members (including the other NEOs) were ratified by the independent members of the Board.

Actual annual incentive awards were determined based on objective performance measures for the Company (see <u>"Financial Results for Annual Incentive Purposes</u>" above) and adjusted for individual and business unit / function performance. Based on the Company's financial performance against the pre-established goals for 2014, and the Committee's assessment and consideration of other factors including the progress on the product pipeline and the business environment, the Committee approved funding the GPP Pool at 111% of target. (See <u>"Evaluating Performance</u>" elsewhere in the Proxy Statement). Annual incentive award targets and payout ranges for 2014, as well as the actual annual incentive award payouts for each of the NEOs, are shown in the following table.

2014 ANNUAL INCENTIVE AWARDS

| Name | Target Payout As a % | Payout Range As a % | Target Award | Maximum Award | Actual Award |
|-------------|----------------------|---------------------|--------------|----------------------------|--------------|
| | of Salary Midpoint | of Salary Midpoint | (\$) | (\$) ⁽¹⁾ | (\$) |
| I. Read | 150% | 0-300% | 2,692,100 | 5,384,200 | 3,000,000 |
| F. D'Amelio | 0 100% | 0-200% | 1,170,500 | 2,341,000 | 1,300,000 |
| M. Dolsten | 100% | 0-200% | 1,170,500 | 2,341,000 | 1,300,000 |
| G. Germano | 100% | 0-200% | 1,170,500 | 2,341,000 | 1,355,000 |
| J. Young | 100% | 0-200% | 1,170,500 | 2,341,000 | 1,260,000 |

(1) Maximum award is 200% of target award.

2014 LONG-TERM INCENTIVE AWARDS (EQUITY)

Long-term incentive compensation for our ELT members (including the NEOs) is delivered entirely in the form of equity awards. In February 2014, executives received long-term incentive awards consisting of TSRUs, PSAs and RSUs. Each executive's long-term incentive grant value (including the NEOs') was equally divided among 5- and 7-Year TSRUs, PSAs and RSUs (see <u>"2014 Elements of Executive Compensation</u>").

The 2014 grant value of each NEO's long-term incentive award was set by the Committee based on competitive market data, relative duties and responsibilities, the individual's future advancement potential, and his impact on Pfizer's results; the awards were also used for retention purposes. These grant values (which usually differ from the accounting values shown in the 2014 Summary Compensation Table due to the timing of the awards) were as follows:

| Name | 2014 Long (Millions) | Total Award | | | |
|-------------|-------------------------|-------------|-----------|-----------|------------|
| | 5-Year | 7-Year | | | Value (\$) |
| | TSRUs (\$) | TSRUs (\$) | PSAs (\$) | RSUs (\$) | |
| I. Read | 3.20 | 3.20 | 3.20 | 3.20 | 12.8 |
| F. D'Amelio | 1.06 | 1.06 | 1.06 | 1.06 | 4.3 |
| M. Dolsten | 0.93 | 0.93 | 0.93 | 0.93 | 3.7 |
| G. Germano | 0.90 | 0.90 | 0.90 | 0.90 | 3.6 |
| J. Young | 0.90 | 0.90 | 0.90 | 0.90 | 3.6 |

Our long-term incentive awards are structured to align our executives' interests with the interests of our shareholders and to emphasize the Committee's expectation that our executive officers focus their efforts on improving Pfizer's TSR, both on an absolute basis (through TSRUs, as the value realized from the TSRUs is consistent with the value received by Pfizer's shareholders) and on a relative basis (through PSAs, which are earned based on Pfizer's TSR compared with that of our peer companies in the pharmaceutical industry). RSUs are full value shares with dividend equivalents and, for long-term incentive awards granted to NEOs in 2014 and prior years, were used for immediate alignment with shareholders and their retention value.

2014 long-term incentive grant values represent a significant percentage of the overall compensation for our NEOs—73% for the CEO and approximately 60% for the other NEOs. The ultimate value realized by an executive is directly linked to Company performance and is aligned with the interests of our shareholders—the value of PSAs over the three-year performance period is realized based on relative TSR; the value of TSRUs over the 5- and 7-year performance periods is realized based on absolute TSR; and the value of RSUs is tied to stock price upon vesting plus reinvested dividends during their term.

Total Shareholder Return Units (TSRUs)

TSRUs, which deliver value based on absolute total shareholder return, vest three years following the date of grant and settle on the fifth or seventh anniversary of the grant date. The value delivered equals the difference between the settlement price and the grant price (both as described below), plus dividend equivalents accumulated during the term. The grant price is the closing stock price on the date of grant (\$32.23 for the TSRUs granted on February 27, 2014), and the settlement price is the 20-day average of the closing prices ending on the fifth or seventh anniversary of the grant. The settlement value is delivered in shares of Pfizer common stock.

Performance Share Awards (PSAs)

The ultimate payout of PSAs granted in 2014 is linked to Pfizer's cumulative relative TSR (including reinvested dividends) over a three-year period as compared to that of our pharmaceutical peer group. In 2014, our pharmaceutical peer group consisted of AbbVie, Amgen, AstraZeneca, Bristol-Myers Squibb, Eli Lilly, GlaxoSmithKline, Johnson & Johnson, Merck, Novartis, Roche and Sanofi. The payout ranges from 0% to 200% of target. If TSR is negative in the absolute (i.e., the decrease in the value of the stock exceeds the total dividend equivalents), then the number of shares awarded can in no event exceed the target amount regardless of Pfizer's relative ranking. The actual award payout range is determined by the Committee based on Pfizer's relative TSR ranking. The final determination of the actual payout within the range is then determined by the Committee, which may consider (but need not do so) other factors influencing performance including the relationship to the companies ranked just higher and lower than Pfizer. As part of this determination, the Committee, in its sole discretion, may adjust the payout percentage downward to a percentage not less than the bottom of the payout range. In no event, will the payout exceed the maximum payout for the respective range.

Performance Share Award Payout Matrix

| TierRanking | | Payout Range |
|-------------|--------------|--------------|
| 1 | 1st or 2nd | 166% - 200% |
| 2 | 3rd or 4th | 133% - 166% |
| 3 | 5th or 6th | 100% - 133% |
| 4 | 7th or 8th | 66% - 100% |
| 5 | 9th or 10th | 33% - 66% |
| 6 | 11th or 12th | 0% |

In February 2014, the Committee continued to believe that TSR is the most appropriate measure of relative performance in relation to Pfizer's business objectives and therefore selected relative TSR as the sole performance measure for the 2014-2016 PSA performance cycle. In the Committee's view, high relative TSR compared with the pharmaceutical peer group remained a strategic priority.

During the 2013 and early 2014 shareholder outreach meetings, a few shareholders inquired about whether the Performance Share Award Payout matrix adequately links pay with performance as executives may receive a payout up to target even if absolute TSR is negative; management shared this feedback with the Committee. As a result, the Committee requested that its independent compensation consultant review the existing matrix and benchmark it against Pfizer's pharmaceutical and general industry comparators and determine if changes were warranted. Based on the review, the Committee concluded that the matrix provides a range of payout opportunities consistent with those used by comparable companies and the use of the pharmaceutical peer group continues to be appropriate. Therefore,

the Committee made no changes to the existing PSA payout matrix for the 2014 PSAs.

2012 Performance Share Awards

Our 2012 long-term incentive grants to our executives, including the NEOs, included PSAs that were earned during the performance period ending in 2014 based on the above matrix.

Pfizer's performance over the three-year period (2012-2014) resulted in a relative performance ranking of 10th (Tier 5), resulting in a payout ranging from 33% to 66% of target. In February 2015, the Committee approved a payout at 50% of target as shown below due to relative performance compared to peers and the Committee's evaluation of the relationship to the companies ranked higher and lower than Pfizer.

Performance Share Award Payout for the 2012-2014 Performance Award Cycle

| Name | Target Award | Actual Award | Actual Award Value At |
|-------------|--------------|---------------------------|---------------------------------------|
| | At Grant (#) | Shares ⁽¹⁾ (#) | \$34.66 Per Share ⁽²⁾ (\$) |
| I. Read | 153,157 | 83,074 | 2,879,345 |
| F. D'Amelio | 42,413 | 23,006 | 797,388 |
| M. Dolsten | 42,413 | 23,006 | 797,388 |
| G. Germano | 32,988 | 17,893 | 620,171 |
| J. Young | 10,014 | 5,432 | 188,273 |

(1) These amounts include accumulated dividends on 50% of the target award for the three-year period, converted into shares at 34.66 per share.

(2) This column represents the actual award value based on a stock price of \$34.66 on February 25, 2015, the date the Committee approved the payout.

The PSAs granted in February 2014 are reported in the 2014 SCT. As noted elsewhere in this Proxy Statement, effective with the 2015 annual grant, the PSA Program has been modified. See <u>"Changes To Our Long-Term Incentive Program: 2015 PSAs</u>" on the following page.

EARLY 2015 COMPENSATION ACTIONS

SALARY AND ANNUAL INCENTIVE TARGETS

In February 2015, the Committee approved 2015 salaries and target annual incentive award levels for the NEOs as follows:

| Name | April 1, 2015 | 2015 Salary | 2015 Target Annual | 2015 Target Annual |
|-------------|---------------|-------------------------------------|--------------------|-------------------------------|
| | Salary (\$) | Midpoint (\$) ⁽¹⁾ | Incentive (%) | Incentive (\$) ⁽²⁾ |
| I. Read | 1,870,000 | 1,794,700 | 150% | 2,692,100 |
| F. D'Amelio | 1,300,000 | 1,170,500 | 100% | 1,170,500 |
| M. Dolsten | 1,215,000 | 1,170,500 | 100% | 1,170,500 |
| G. Germano | 1,175,000 | 1,170,500 | 100% | 1,170,500 |
| J. Young | 1,100,000 | 1,170,500 | 100% | 1,170,500 |
| | | | | |

(1) The 2015 salary midpoints were unchanged from 2014.

(2) 2015 target annual incentive amounts are based on a percentage of 2015 salary range midpoints, which were unchanged from 2014.

2015 LONG-TERM INCENTIVE PROGRAM

Changes To Our Long-Term Incentive Program: 2015 PSAs

We are moving to 100% performance-based long-term incentives for ELT members, including our NEOs, starting with grants in 2015. Time-vested RSUs that were formerly granted and represented approximately 25% of the annual grant value will be replaced by additional PSAs, which now represent approximately 50% of the annual grant value along with TSRUs for the remaining 50%. The PSAs will be earned after three years based on operating income and relative TSR performance. TSRUs will continue to reward absolute TSR over 5- and 7-year periods. These changes were approved by the Committee to better align pay delivery with long-term performance, and to reflect shareholder feedback.

The Committee added operating income as a financial metric for PSAs because of its expected correlation with long-term TSR performance, and the view that it serves as a key indicator of the Company's financial health. Given the nature of our business, future shareholder value growth is expected to be largely driven by new drug approvals, which has unpredictable timing, as do losses of exclusivity on existing drugs, in addition, to the impact of foreign exchange fluctuations, acquisitions and divestitures. As a result, operating income will be measured annually for three years against annual targets rather than a three-year target.

Going forward, relative TSR will be based on a comparison of Pfizer's performance to the DRG Index. The Committee made this change because it wanted to use an objectively determined group of major capital-market competitors who are well-known and easily tracked by investors and employees for transparency. In addition, the use of a broader group of companies moderates the volatility in measuring three-year TSR. To further lessen the impact of TSR volatility, the TSR calculations will be based on the average of 30 trading days immediately prior to the start and end of each three-year performance period.

The Committee believes that the combination of the internal financial metric over the three one-year periods and relative TSR over the three-year period provides balance that will drive performance and ensure that pay delivery and long-term growth in the value of Pfizer are now even more closely aligned.

2015 Long-Term Incentive Awards

In February 2015, the Committee granted long-term equity incentive awards to the NEOs in consideration of their 2014 performance and their expected future performance. These awards included 5- and 7-Year TSRUs and PSAs.

| Name | Performance Period | | 5-Year | 7-Year | | |
|-------------|---------------------------|--------------------------|---|---------|---------|----------------------|
| | | Performance Grants | TSRU | TSRU | | |
| | | Threshold ⁽²⁾ | Threshold ⁽²⁾ Target ⁽³⁾ Maximum ⁽²⁾ | | | Grant ⁽⁵⁾ |
| | | (#) | (#) | (#) | (#) | (#) |
| I. Read | 1/1/15 - 12/31/17 | 0 | 174,469 | 348,938 | 483,092 | 402,685 |
| F. D'Amelio | 1/1/15 - 12/31/17 | 0 | 52,341 | 104,682 | 144,928 | 120,805 |
| M. Dolsten | 1/1/15 - 12/31/17 | 0 | 52,341 | 104,682 | 144,928 | 120,805 |
| G. Germano | 1/1/15 - 12/31/17 | 0 | 52,341 | 104,682 | 144,928 | 120,805 |
| J. Young | 1/1/15 - 12/31/17 | 0 | 52,341 | 104,682 | 144,928 | 120,805 |

The actual number of shares, if any, that will be paid out at the end of the performance period cannot be determined because the shares earned by the NEOs will be based upon our future performance compared with the

(1) three one-year annual operating income targets and with the three-year TSR performance of the DRG Index. Dividend equivalents on any shares earned will be paid in shares of common stock at the end of the performance period. See prior page for more detail regarding the 2015 PSA program. Based on performance against the three one-year annual operating income targets and the three-year TSR

performance against the three one-year annual operating income targets and the three-year TSR performance of the DRG Index, varying amounts of shares of common stock, from 0% to 200%, will be earned.

- (2) The Committee will apply the matrix (see <u>"Changes To Our Long-Term Incentive Program: 2015 PSA</u>s" elsewhere in this CD&A), subject to negative discretion, to determine the payout. In no event will the payout exceed the maximum payout of 200% of target.
- (3) The target amount represents 50% of the total value of the long-term incentive grant.

5-Year TSRUs vest on the third anniversary of the grant date (February 26, 2018) and will be settled in shares on the fifth anniversary of the grant date (February 26, 2020). The number of shares delivered at settlement, if any, for (4)
(4)

(4) common stock for the 20 trading days ending February 26, 2020) and the TSRU grant price (\$34.59), plus dividend equivalents accrued during the life of the TSRU, divided by the settlement price, subject to the results being positive.

7-Year TSRUs vest on the third anniversary of the grant date (February 26, 2018) and will be settled in shares on the seventh anniversary of the grant date (February 26, 2022). The number of shares delivered at settlement, if any, for each TSRU will equal the difference between the settlement price (the average of the closing prices of Pfizer (5) approximately for the settlement of the settlement price (the average of the closing prices of Pfizer (5) approximately for the settlement of the settlement price (the average of the closing prices of Pfizer (5) approximately for the settlement price (the average of the closing prices of Pfizer (5) approximately for the settlement price (the average of the closing prices of Pfizer (5) approximately (5) appr

(5) common stock for the 20 trading days ending February 26, 2022) and the TSRU grant price (\$34.59), plus dividend equivalents accrued during the life of the TSRU, divided by the settlement price, subject to the results being positive.

NOTE: Consistent with historical practice, long-term incentive award values are converted into units using the closing stock price/values on the first trading day of the week of grant. The PSA values were converted to units using the

closing stock price on February 23, 2015 of \$34.39. The 5-Year TSRU values were converted to TSRUs using \$6.21 and the 7-Year TSRU values were converted to TSRUs using \$7.45, representing the estimated value at grant using the Monte Carlo Simulation model as of February 23, 2015.

EQUITY AWARD GRANT PRACTICES

The Committee customarily grants equity awards to eligible employees, including the NEOs, at its meeting held in late February of each year. Equity grants to certain newly hired employees, including executive officers, are effective on the last business day of the month of hire. Special equity grants to continuing employees are effective on the last business day of the month in which the award is approved. Stock option and TSRU grants have an exercise/grant price equal to the closing market price of Pfizer's common stock on their grant date. Our equity incentive plan prohibits the repricing or exchange of equity awards without shareholder approval.

Beginning in 2015, long-term incentive grant value for the ELT members will be 100% performance-based and delivered as 50% PSAs and 50% 5- and 7-Year TSRUs.

SECTION 2 – OUR COMPENSATION FRAMEWORK

PHILOSOPHY, GOALS AND PRINCIPLES OF OUR EXECUTIVE COMPENSATION PROGRAM

The Committee believes that Pfizer's executive compensation program is consistent with the goals of our executive compensation philosophy and it drives performance and increases shareholder value. That philosophy, which is set by the Committee, is to align each executive's compensation with Pfizer's short-and long-term performance and to provide the compensation and incentives needed to attract, motivate and retain key executives who are crucial to Pfizer's long-term success. A significant portion of the total compensation opportunity for each of our executives (including the NEOs) is directly related to Pfizer's total shareholder return and to other performance factors that measure our progress against the goals of our strategic and operating plans, as well as our performance against that of our pharmaceutical peer group and general industry comparators with consideration of company market capitalization and complexity as indicated by revenues, range of products, international operations and other factors because we use such factors in setting target levels of compensation and determining the value or level of awards granted.

We seek to implement our philosophy and achieve the goals of our program by following three key principles:

positioning total direct compensation and each compensation element at approximately the median of our peer and £general industry comparator companies, with consideration of relative company market capitalization and

complexity;

£aligning annual incentive awards with annual operating, financial and strategic objectives; and

£rewarding absolute and relative performance in TSR through long-term equity incentive awards.

APPLYING OUR COMPENSATION PHILOSOPHY, GOALS AND PRINCIPLES

We apply our compensation philosophy, goals and principles as follows:

We closely align our executive compensation structure with the median compensation of both a peer group of U.S.-based pharmaceutical companies and a group of general industry comparators with consideration of company market capitalization and complexity as indicated by revenues, range of products, international operations and other factors. Within the executive compensation structure, each element of total direct compensation is similarly aligned, including our salary midpoints and target annual short- and long-term incentive award values. An executive's pay may be higher or lower than the targeted structure depending primarily on performance at the corporate, business unit /

function, and individual level as well as experience, advancement potential and internal equity.

Our GPP, or annual incentive program, utilizes a pool that is funded based on Pfizer's performance against three financial metrics: revenue, adjusted diluted EPS, and cash flow. The pool funding percentage ranges from 0% to 200% of target award levels; however, the pool is not funded unless performance exceeds a threshold level (the threshold levels are shown in the <u>"Financial Objectives</u>" chart und<u>er "Financial Results for Annual Incentive Purposes</u>" earlier in this CD&A). Earned individual payouts also range from 0% to 200% of target and reflect allocations from the available earned pool based on corporate, business unit / function, and individual performance.

Awards under our Executive Long-Term Incentive Program are aligned with the interests of our shareholders because they deliver value based on absolute and relative shareholder return, encourage stock ownership and promote retention of key talent.

Our executive compensation structure is designed to deliver a significant portion of our executives' total direct compensation in the form of long-term equity incentive awards, with target levels ranging from approximately 60% to 70% of total direct compensation for our NEOs.

While the Committee continues to believe that relative TSR remains an appropriate performance measure for our 2015 PSA Program, the Committee revised the design to measure performance against a combination of operating income over three one-year periods and relative TSR over a three-year period as compared to the DRG Index.

Further details concerning how we implement our philosophy and goals, and how we apply the above principles to our compensation program, are provided throughout this CD&A. In particular, we discuss how we set compensation targets and other objectives and evaluate performance against those targets and objectives to ensure that performance is appropriately rewarded.

COMPETITIVE POSITIONING

Creating an Executive Compensation Framework

In support of our compensation philosophy, we target the median compensation values of both a peer group of large multinational pharmaceutical companies and a general industry comparator group to determine an appropriate total value and mix of pay for our executives. We include general industry comparators because Pfizer's size, revenue, scope and market capitalization are more closely aligned with these general industry comparators. Both groups were chosen because they are a source of talent, based on the complexity of their businesses as well as the availability of comparative data. They define the market for benchmarking and pay positioning, which serves to attract and retain senior executive leaders for both pharmaceutical and general industry roles. The Committee reviews these peer groups on an annual basis.

Effective January 1, 2014, based on the Committee's annual review, with input from the Committee's independent consultant, the Committee made some modifications to the general industry comparator group. The changes are detailed below in the table titled "2014 General Industry Comparator Group."

The Committee removed seven companies from the comparator group (in 2014) for one or more of the following reasons: ceasing to be a public company, size (low revenue and/or low market capitalization), and differing pay models. The Committee added five companies to the comparator group for one or more of the following reasons: more similar in size (revenue and market capitalization), pay models, and/or companies with which we may compete for talent. No changes were made to the pharmaceutical peer group in 2014.

2014 PHARMACEUTICAL PEER GROUP

AbbVieBristol-Myers SquibbJohnson & JohnsonRoche*AmgenEli LillyMerckSanofi*AstraZenecaGlaxoSmithKlineNovartis*

The Committee recognizes that while data are available on the performance of our non-U.S.-based peer companies, *the compensation data are limited in terms of comparable benchmarks and other information for certain non-U.S. peers.

2014 GENERAL INDUSTRY COMPARATOR GROUP⁽¹⁾

| AT&T* | ConocoPhillips* | Honeywell | United Technologies |
|-------------|------------------|-----------------------|---------------------|
| Boeing | Dow Chemical | IBM | UnitedHealth Group |
| Caterpillar | DuPont | Mondelez* | Verizon |
| Chevron | Express Scripts* | PepsiCo | |
| Coca-Cola | General Electric | Procter & Gamble | |
| Comcast | Hewlett-Packard* | United Parcel Service | |

*Added in 2014

(1) These seven companies were removed from our comparator group in 2014: Alcoa, Altria Group, Dell, FedEx, Lockheed Martin, Time Warner and Walt Disney.

The chart below compares Pfizer's 2014 revenue, net income and market capitalization to the median 2014 revenue, net income and market capitalization for our pharmaceutical peer group and general industry comparator group.

| In Billions | Pfizer | Pharmaceutical | | General | |
|------------------------|---------|----------------|-------------|------------|--|
| III DIIIIOIIS | | Peer | | Industry | |
| | | | | Comparator | |
| (| | G | roup Median | Group | |
| | | | | Median | |
| Revenue* | \$49.6 | \$ | 23.1 | \$ 68.8 | |
| Reported Net Income* | \$9.1 | \$ | 3.5 | \$ 6.2 | |
| Market Capitalization* | \$218.4 | \$ | 109.2 | \$ 108.8 | |

*Revenue and Net Income based on published earnings releases. Market Capitalization as of February 25, 2015.

Applying the Compensation Framework to Executive Positions

The Committee uses median compensation data for similar positions in both the pharmaceutical peer and general industry comparator groups as a guide in setting compensation targets for each executive. Each compensation target is assigned a numbered salary grade to simplify the compensation administration process.

Salary grades are used to determine the preliminary salary recommendation, target annual incentive award opportunity, and target long-term incentive value for each executive position. Each salary grade has a range of salary levels including minimum, midpoint and maximum salary levels. Minimum and maximum salary range levels for each grade are set 25% below and above the salary range midpoint, respectively, which is intended to approximate the bottom and top pay quartiles for positions assigned to that grade. The Committee reviews this framework, which provides a guide for the Committee's determinations, along with other tools such as compensation survey results and an annual proxy pay analysis. The actual total compensation and/or amount of each compensation element for an individual executive may be more or less than this median.

Setting Compensation Targets

On an annual basis, the Committee reviews the total compensation opportunity of each ELT member, including cash compensation (salary and target annual incentive) and long-term incentive compensation (target long-term incentive value), as well as perquisites, retirement benefits, health and insurance benefits, and potential severance. The

Committee, with the advice of its independent consultant, then sets each ELT member's compensation target for the current year. This generally involves establishing annual and long-term incentive award opportunities. Regular salary adjustments, if any, typically become effective on April 1 of each year. The Committee's decisions are reviewed and ratified by the independent members of the Board.

In making these compensation decisions, the Committee uses several resources and tools, including competitive market information and an assessment of total direct compensation. In addition, the Committee reviews a "tally sheet" for each ELT member that assigns a dollar amount to each of the above compensation elements, as well as accumulated deferred compensation and outstanding equity awards. The Committee believes that the tally sheet is a useful tool in evaluating each ELT member's total compensation opportunity in relation to competitive market practice and performance.

For 2014, the Committee reviewed the target levels for the financial goals that were used in determining annual incentive award opportunities for the ELT members and concluded that the relationship between the payments generated at the various levels of achievement and the degree of difficulty of the targets were significant and reasonable given the business environment and related factors. The Committee also reviewed the target levels for the annual long-term incentive awards and concluded that they were appropriate and do not encourage unnecessary or excessive risk-taking.

EVALUATING PERFORMANCE

Setting Performance Objectives

The performance objectives for our NEOs reflect the goals on which the Committee believes our executives should focus during the year in order to achieve Pfizer's business goals, including operating, financial and/or strategic plans. Progress against these objectives is monitored and reviewed with the Committee during the year. The Committee recognizes that increasing TSR should be emphasized; however, the Committee also acknowledges that performance against this objective may not be reflected in a single 12-month period.

Rewarding Performance

Decisions about individual compensation elements and total compensation are ultimately made by the Committee, using its judgment, advice from its independent consultant, and input from the CEO (in the case of the other NEOs), focusing primarily on each NEO's performance against his individual financial and strategic objectives, as well as Pfizer's overall performance. The Committee also considers a variety of qualitative factors, including the business environment in which the results were achieved. Therefore, the Committee determines each NEO's compensation based on multiple factors, including the competitive market, individual performance, internal equity and affordability.

CEO Performance

For 2014, Mr. Read's performance objectives included:

CORPORATE FINANCIAL OBJECTIVES FOR:

£Total revenue (40%) £Adjusted diluted EPS (40%) £Cash Flow (20%)

The Company exceeded the 2014 target performance level for adjusted diluted EPS and cash flow, with slightly below target performance for revenue. (See <u>"Financial Results for Annual Incentive Purposes</u>" earlier in this CD&A).

In addition to the corporate financial objectives, Mr. Read's key accountabilities at the enterprise level included:

OUR STRATEGIC IMPERATIVES:

£Improving the Performance of our Innovative Core:

In 2014, we continued our focus on six key therapeutic areas we believe to have the greatest scientific and commercial promise—Immunology and Inflammation, Cardiovascular and Metabolic Diseases, Oncology, Vaccines, Neuroscience and Pain, and Rare Diseases—and saw considerable progress in advancing compounds across all stages

of our pipeline.

We received FDA and European Commission approvals for Eliquis, for the treatment of deep vein thrombosis (DVT) and pulmonary embolism (PE) in the U.S. and the E.U., respectively. Additionally, Trumenba became the first Meningitis B vaccine approved in the U.S., following a Breakthrough Therapy designation and Priority Review by the FDA. The Prevnar 13 franchise was advanced following the CDC's ACIP vote to recommend Prevnar 13 for routine use to help protect adults aged 65 years and older against pneumococcal disease.

We filed a New Drug Application for Ibrance (palbociclib) plus letrozole, for first-line treatment of post-menopausal women with ER+, HER2- advanced breast cancer, which subsequently received accelerated approval from the FDA in February 2015. Additionally, we submitted a Supplemental New Drug Application in the U.S. for Xeljanz, for treatment of moderate-to-severe plaque psoriasis and a Type 2 Variation for Xalkori, for first-line treatment of patients with ALK-positive non-small cell lung cancer in the E.U. In our late stage pipeline, we initiated key Phase 3 programs including Ibrance (palbociclib) for high risk early breast cancer, biosimilar trastuzumab for metastatic breast cancer, biosimilar infliximab for rheumatoid arthritis, and biosimilar rituximab for follicular lymphoma.

We advanced approximately 29 programs in our early- and mid-stage pipeline and made significant progress in key programs, including IL6 for lupus, Ibrance (palbociclib) for intermediate risk early breast cancer, biosimilar bevacizumab for various cancers and tofacitinib for atopic dermatitis. Additionally, we entered into several external partnerships to enhance and accelerate our immuno-oncology (IO) program, most notably an agreement with Merck KGaA to jointly develop and commercialize their anti-PD-L1 as a single agent and in combination with our broad portfolio of oncology therapies.

£Making the Right Capital Allocation Decisions:

In 2014, we once again took several steps to maximize shareholder return through prudent capital allocation. We deployed capital for targeted transactions that considerably strengthened our development portfolio and advanced growth opportunities across the business, including our agreements with Merck KGaA and Cellectis to enhance our IO program, our acquisition of InnoPharma to broaden our portfolio of sterile injectables, and the acquisition of Baxter's portfolio of marketed vaccines, providing a complementary bolt-on to our Vaccines business.

After absorbing an approximate 55% increase in new product launch costs, we achieved approximately \$250 million in reductions in adjusted Selling, Informational and Administrative expenses operationally, compared with 2013, due to ongoing cost reduction and productivity initiatives. Through dividend payments and share repurchases, we returned nearly \$12 billion to shareholders in 2014.

We saw continued momentum with global key in-line assets across our businesses, including strong growth for Lyrica, the Prevnar 13 franchise, Xalkori and Inlyta. Additionally, strategic allocation of resources significantly accelerated the momentum of newer products, including Eliquis, Xeljanz, and Nexium OTC. In 2014, we implemented our new global commercial structure, providing improved management focus to maximize growth for each of our global businesses.

£Earning Greater Respect from Society:

We continued our efforts to improve our reputation in the communities in which we operate, with regulators, lawmakers, our shareholders, the media and the investor community. We continued to build and sustain momentum with our "Get Old" platform, a program developed to foster candid conversation around aging, redefine what it means to "get old", and encourage individuals to make healthy behaviors to age the way they want. This year, we launched "FOGO", the next phase of the initiative, to tackle the "Fear of Getting Old", and amplified the impact of the platform via engaging, sharable content through digital and social channels.

Through the "Get Healthy, Stay Healthy" platform, our Chief Medical Officer once again shared practical, easy to understand information designed to help people take a more active role in their health. The platform continues to effectively engage audiences, reaching over 70 million people in 2014 alone, and drove a substantial year over year increase in consumers' willingness to act on the information they learned, including discussing a health issue with their doctor or with their family and friends. We once again took industry leadership positions on key policy issues and engaged domestic and international government leaders on the value of medicines, to encourage public policy that allows innovation to serve patients today and in the future.

£Creating a Culture of Ownership:

In 2014, we made significant strides in advancing our **OWNIT**! culture, designed to foster ownership, collaboration, and initiative. We held our second annual **OWNIT**! Day, a day devoted to accelerating culture change, consisting of enterprise wide colleague forums and "Straight Talk" discussions that empowered colleagues at every level to surface tough issues. This year's **OWNIT**! Day also featured skill building sessions focused on enhancing colleague's ability to "Thrive in Change". Additionally, we launched "Dare to Try", an initiative designed to empower colleagues to take risks by experimenting with bold new ideas with potential to add significant value to the business. Our considerable progress in fostering a culture of ownership was further illustrated by the improvements observed across every cultural dimension measured in our annual colleague engagement survey. Finally, we continued to focus on

developing a diverse talent pipeline via investment in rigorous development programs for our most promising diverse talent.

The Committee is responsible for evaluating Mr. Read's performance against his objectives, with input from the other members of the Board, and for determining his compensation in consultation with the Committee's independent consultant. In addition, each year, each independent Director completes a survey, on an anonymous basis, assessing Mr. Read's interactions with the Board and recommending areas of future focus. The Lead Independent Director and the Committee use the results of this survey in their assessment of Mr. Read's performance against his objectives. The Committee considers this assessment in its process to determine his compensation, which is ratified by the independent members of the Board.

Performance of Our Other Named Executive Officers

The performance objectives for our other NEOs for 2014 included the corporate financial objectives noted above and other objectives related to the achievement of individual financial, strategic and operational goals for their business unit / function, as well as our imperative for Creating a Culture of Ownership driven by initiative, collaboration and accountability, and developing our pipeline of talent.

Mr. D'Amelio, Executive Vice President, Business Operations and Chief Financial Officer

Met or exceeded all elements of 2014 financial guidance, including achieving high-end of 2014 adjusted revenue guidance and adjusted diluted EPS guidance.

Generated \$840 million of operating cash flow and \$450 million in savings incremental to the annual operating plan through various finance and business operations initiatives.

•Reduced outstanding shares by approximately 165 million or 2.6% as a result of \$5 billion in share repurchases.

After absorbing an approximate 55% increase in new product launch costs, achieved approximately \$250 million in •reductions in adjusted Selling, Informational and Administrative expenses operationally compared with 2013 due to ongoing cost reduction and productivity initiatives.

Dr. Dolsten, President, Worldwide Research and Development

•Achieved 14 Proof of Concept Study Starts.

•Delivered four positive Proofs of Concept.

Achieved four Phase 3 Starts: palbociclib for high risk early breast cancer; biosimilar trastuzumab for metastatic breast cancer; biosimilar infliximab for rheumatoid arthritis; and biosimilar rituximab for follicular lymphoma.

Achieved three Submissions: Trumenba, our adolescent meningitis B vaccine (U.S.); palbociclib in combination with letrozole for first-line treatment of post-menopausal women with ER-positive, HER2-negative advanced breast cancer (U.S.); and Xalkori for first-line treatment of patients with ALK-positive non-small cell lung cancer (U.S./E.U.).

Achieved two key U.S. Approvals: Eliquis, venous thromboembolism (VTE) Treatment and Trumenba, our meningitis B vaccine, which received accelerated approval in the U.S.

In addition, the FDA approved abuse-deterrent labeling for Embeda and we received a recommendation from ACIP –for Prevnar 13 for routine use to help protect adults aged 65 years and older against pneumococcal disease, based on the CAPiTA trial results.

Captured additional pipeline opportunities and gained access to technology and innovation, increasing the overall value of the R&D portfolio:

-Nine asset-related licensing deals in 2014.

-10 major technology deals in 2014.

Mr. Germano, Group President, Global Innovative Pharma Business

•Achieved \$13.9 billion in revenue and income before taxes (IBT) of \$7.8 billion.

-Grew net product revenue from Eliquis and Xeljanz by \$467 million.

•Achieved the following targeted product approvals:

Xeljanz: Incorporation of radiographic data in the U.S. label. The radiographic data included in the label update relates to the reduction of the progression of structural joint damage in patients with rheumatoid arthritis.

Eliquis U.S.: FDA Approvals for the prevention of deep vein thrombosis (DVT), which may lead to pulmonary –embolism (PE), for the treatment of DVT and PE, and for the reduction in the risk of recurrent DVT and PE following initial therapy.

-Enbrel E.U.: Non-radiographic axial spondyloarthritis approvals achieved.

Eliquis E.U.: European Commission approval of Eliquis for the treatment of DVT and PE, and the prevention of recurrent DVT and PE.

-Xyntha: Pediatric approval achieved in U.S.

-Duavive: Approval achieved in E.U.

Established Pfizer's new Global Health & Value group, a cross-functional, global organization dedicated to •demonstrating the value of Pfizer products and enabling patient access to its therapies by focusing on issues such as pricing, reimbursement and health outcomes.

Mr. Young, Group President, Global Established Pharma Business

•Achieved \$25.1 billion in revenue and IBT of \$16.2 billion.

Improved the competitive position of Pfizer in biosimilars by: (1) advancing our biosimilars pipeline with three of •five products now in Phase III trials (trastuzumab, rituximab and infliximab) and (2) generating inorganic opportunities through partnerships.

•Advanced new opportunities for growth in the sterile injectables segment through the acquisition of InnoPharma.

Contributed to improving Pfizer's reputation by entering into a partnership with the Bill and Melinda Gates •Foundation and the Children's Investment Fund Foundation to make Sayana Pres® (contraception) available to women in 69 low income countries as part of our "GEP for Good" initiative.

POST-EMPLOYMENT COMPENSATION AND BENEFITS

Executive Severance Plan

The Executive Severance Plan provides for severance benefits to ELT members in the event of involuntary termination of employment without cause. Benefits under the Executive Severance Plan consist of cash severance equal to the greater of (a) one times pay (defined as base salary plus target annual incentive) or (b) 13 weeks' pay plus three weeks' pay per year of service, subject to a maximum of 104 weeks' pay. In addition, eligible participants in the GPP receive a pro-rata annual incentive for the year of termination, provided certain performance targets are achieved, as well as certain health and insurance benefits. Severance payments and benefits under the Executive Severance Plan are described in <u>"Estimated Benefits Upon Termination</u>" elsewhere in this Proxy Statement.

Deferred Compensation

We permit our executive officers to defer receipt of their annual incentive awards and any shares earned under the PSAs into the Pfizer Inc. Deferred Compensation Plan (DCP). Certain of our NEOs are required to defer the receipt of RSUs (see <u>"Other Compensation Policies—Tax Policies</u>" below). Annual incentive awards may be deferred into a variety of mutual fund investments and Pfizer stock as are offered under the Pfizer Inc. Nonfunded Deferred Compensation and Supplemental Savings Plan (Pfizer Supplemental Savings Plan or PSSP) or a cash fund earning interest at 120% of the applicable federal long-term rate (the return ranged between 3.24% and 4.20% in 2014). The Pfizer stock unit fund is credited with dividend equivalent units, which are reinvested. Deferred PSAs (prior to 2014) and RSUs may only be deferred into the Pfizer stock fund.

Insurance Plans

We provide a number of health and family security benefits, such as medical insurance, dental insurance, life insurance and long-term disability insurance. These benefits are available to all eligible U.S. and Puerto Rico-based employees, including the NEOs, and are comparable to those provided by the companies in the pharmaceutical and general industry comparator groups. These programs are designed to provide certain basic quality of life benefits and protections to Pfizer employees, including the NEOs, and at the same time enhance Pfizer's attractiveness as an employer of choice. The Company's annual cost of the benefits for each NEO ranges from approximately \$16,600 to \$25,500.

Pension and Savings Plans

Pfizer maintains both defined benefit pension plans and defined contribution savings plans for eligible U.S. and Puerto Rico-based employees, including the eligible NEOs. Benefits under the defined benefit pension plans will be frozen as of December 31, 2017 for all participants, although they may continue to grow into retirement plan milestones. Since 2011, newly hired colleagues and colleagues who transfer to the U.S. and Puerto Rico, including Mr. Young, earn retirement benefits through an age and service weighted annual Company retirement savings contribution (RSC) to the defined contribution savings plans, which is in addition to the Company matching contributions. Effective January 1, 2018, all eligible U.S. and Puerto Rico-based colleagues will earn retirement benefits through the RSC coincident with the freezing of the defined benefit pension plan.

For U.S. employees participating in the pension plan and earning in excess of the IRC limit (\$260,000 for 2014), including the participating NEOs, Pfizer maintains related supplemental benefit restoration plans. The provisions and features of the qualified defined benefit pension plans and the related supplemental benefit restoration plans apply to all participants in those plans, including the NEOs. These plans are described in the narrative accompanying the <u>"2014 Pension Benefits Table</u>" and th<u>e "2014 Non-Qualified Deferred Compensation Table</u>" below. Mr. Young was a participant in the U.K. defined benefit pension plans but ceased accruing additional benefits or service (other than the increase in benefits due to the mandatory limited price inflation factor under the U.K. law) since transferring to the U.S. in August 2012.

The Pfizer defined contribution savings plans permit all of its eligible U.S. and Puerto Rico-based employees, including the NEOs, to make pre-tax, after-tax and/or Roth contributions, from their eligible pay, up to certain limits and to receive Company matching contributions. In addition, the Company maintains a non-qualified supplemental savings plan that permits eligible participants to make pre-tax contributions in excess of tax law limitations on qualified plans and to receive matching contributions and RSC, if applicable. The provisions and features of the qualified savings plans and the related non-qualified supplemental savings plans apply to all participants in those

plans, including the NEOs.

Retiree Health Care Benefits

Pfizer maintains post-retirement medical coverage for the benefit of its eligible U.S. and Puerto Rico-based employees, including the NEOs. Active employees who are at least age 55 and have at least 15 years of service after age 40 are eligible for post-retirement medical coverage. For U.S. employees, including the NEOs, the value of the post-retirement medical coverage from \$123,000 to \$275,000 over the course of retirement.

PERQUISITES

We provide a limited number of perquisites (personal benefits) to our NEOs, including the limited use of company aircraft, financial counseling and home security services and, for the CEO, the use of a Company car and driver and limited personal security where deemed necessary and advisable in connection with business travel to high-risk locations. The transportation benefits provide increased efficiencies and allow more productive use of our executives' time and, in turn, greater focus on Pfizer-related activities. We do not provide tax "gross-ups" for perquisites provided to ELT members, except in the case of certain relocation expenses (consistent with our relocation policy for U.S.-based employees generally); therefore, any taxes on perquisites (other than certain relocation expenses) are paid by the executives (including the NEOs). The Compensation Committee reviews and carefully considers the reasonableness and rationale for providing these perquisites.

Company Aircraft

As a result of the recommendations contained in an independent, third-party security study, the Board has determined that the CEO must use Company-provided aircraft for all air travel, including personal travel, to the maximum extent practicable. The security study also recommends that the CEO's spouse and dependent children use Company-provided aircraft when they accompany the CEO, to the maximum extent practicable. Travel by the CEO's spouse or dependent children is generally considered personal use and is subject to taxation and disclosure.

Other ELT members (including the other NEOs) may use Company aircraft for limited personal travel. Personal use by ELT members (including the other NEOs) is permitted only with the prior approval of the CEO or his designees and is subject to other limitations. Travel by Messrs. Read and D'Amelio to attend meetings of the boards of directors of Kimberly-Clark Corporation and Humana Inc., respectively, is treated as business travel in view of the significant benefits to the Company of their service on those Boards.

The amounts disclosed in the "All Other Compensation" column in the 2014 Summary Compensation Table and in the table below have been valued based on the incremental costs to the Company for the personal use of Company-provided aircraft. Incremental costs for personal use consist of the variable costs incurred by Pfizer to operate the aircraft for such use, including fuel costs; crew expenses, including travel, hotels and meals; in-flight catering; landing, parking and handling fees; communications expenses; certain trip-related maintenance; and other trip-related variable costs, as well as certain costs of any "deadhead" flights. Such costs do not include fixed or non-variable costs that would be incurred whether or not there was any personal use of the aircraft, such as crew salaries and benefits, insurance costs, aircraft purchase costs, depreciation, and scheduled maintenance.

To the extent required by tax regulations, amounts associated with personal use of corporate aircraft are imputed as income to ELT members, including the CEO. These amounts are not grossed up for taxes.

Car and Driver

The Company's policy on the use of cars and drivers is as follows:

•cars and drivers are available to ELT members (including the NEOs) for business reasons;

ELT members (other than the CEO, as discussed below) are required to reimburse the Company for personal use of cars and drivers;

•for security reasons, cars and drivers are available to the CEO for personal use (including commuting); and

spouse/partner travel is generally considered personal use, and the incremental cost of such travel must be reimbursed to the Company.

Incremental cost to the Company is calculated as a portion of the cost of the annual lease, a portion of the cost of the driver, and fuel used.

The costs of personal use of a car and driver by the CEO need not be reimbursed, and the unreimbursed incremental cost to the Company of personal use of a car and driver by Mr. Read in 2014 is reflected in the table below and in the "All Other Compensation" column in the 2014 Summary Compensation Table. For tax purposes, the cost of the cars and fuel is imputed as income to the CEO and is not grossed up for taxes by the Company. All taxes on this income are paid by the CEO. Tax regulations provide that as a result of the recommendations contained in the independent, third-party security study referred to above, the cost of the driver is not reportable as income to the CEO.

Other Perquisites

The Company provides a taxable allowance of up to \$10,000 per year to each of our executive officers for financial counseling services, which may include tax preparation and estate planning services. We value this benefit based on the actual charges for the services, and such value is imputed as income to the individual.

Reimbursement for appropriate home security systems and monitoring charges is provided to the ELT members. The cost of these items is imputed as income to the recipients, as required.

The Company purchases season and other tickets to sporting, cultural and other events for use in connection with its business. On occasion, these tickets are provided to employees, including ELT members, and non-employee Directors for personal use. There is no incremental cost associated with such tickets or other items. In addition, ELT members and/or non-employee Directors may from time to time receive tickets or other items from third parties (subject to our policies on conflicts of interest). The Company does not provide or reimburse for country club memberships for any executive officers.

The following table summarizes the incremental cost of perquisites for the NEOs in 2014.

2014 Incremental Cost of Perquisites Provided to NEOs

| Name | Aircraft Usage (\$) | Financial Counseling (\$) | Car Usage (\$) | Home Security (\$) | Other (\$) ⁽¹⁾ | Total (\$) |
|-------------|---------------------------|---------------------------------|----------------------|--------------------------|------------------------------|---------------|
| I. Read | 100,852 | 10,000 | 28,420 | 13,984 | 3,897 | 157,153 |
| F. D'Amelio | 69,269 | 10,000 | | 3,269 | 3,606 | 86,144 |
| M. Dolsten | 29,455 | 10,000 | | 1,707 | 1,730 | 42,892 |
| G. Germano | 35,006 | 6,793 | | | 488,669 | 530,468 |
| J. Young | 19,505 | — | | | 21,468 | 40,973 |

The amounts shown for each of the NEOs represents certain personal benefits provided in association with business travel. The amounts shown for Messrs. Germano and Young also include the cost of relocation benefits of (1)\$296,165 and \$19,432, respectively, and a tax gross-up for such relocation benefits of \$189,022 and \$1,752,

respectively, consistent with Pfizer's relocation policy for U.S.-based employees. Mr. Germano's business was relocated (PA to NYC) which resulted in his personal relocation.

OTHER COMPENSATION POLICIES

TAX POLICIES

IRC Section 162(m) limits to \$1.0 million the amount of non-performance based remuneration that Pfizer may deduct in any calendar year for its CEO and each of the three other highest-paid NEOs, other than the CFO. We have structured our annual short-term and long-term incentive awards, with the intention of meeting the exception to this limitation for "performance-based" compensation, as defined in IRC Section 162(m), so that these amounts may be fully deductible for income tax purposes. However, RSUs granted prior to 2014 do not qualify as "performance-based" compensation. Consequently, our NEOs are generally required to defer the receipt of these RSUs to avoid the loss of the deduction. The vesting of RSUs granted in 2014 to executive officers will be contingent upon the achievement of certain performance-based compensation under IRC Section 162(m) and provide a current deduction at the time of vesting and the elimination of the mandatory deferral of vesting RSUs and a deferred deduction.

To maintain flexibility, we do not require all compensation to be deductible. Since the non-performance based compensation paid to our NEOs (other than the CFO) exceeds \$1.0 million, a portion of their compensation is not deductible. All of the annual incentive awards paid in 2014 to the executive officers (including the NEOs) were deductible.

DERIVATIVES TRADING

Executive officers, including the NEOs, may not purchase or sell options on Pfizer common stock or engage in short sales of Pfizer common stock. Also, trading by executive officers in puts, calls, straddles, equity swaps or other derivative securities that are directly linked to Pfizer common stock (sometimes referred to as "hedging") is prohibited. These provisions also apply to our non-employee Directors.

STOCK OWNERSHIP AND HOLDING REQUIREMENTS

Our executive officers, including the NEOs, are subject to stock ownership and holding requirements. The CEO is required to own Pfizer common stock equal in value to at least six times his annual salary, and each other executive officer is required to own Pfizer common stock equal in value to at least four times their annual salary. For purposes of these requirements, ownership includes not only shares owned directly by the executive, but also shares and certain units held through various Pfizer plans and programs. We have also established milestone guidelines that we use to monitor progress toward meeting these targets over a five-year period, at the end of which the executive is expected to have reached the applicable ownership level.

Until an executive reaches the applicable milestone, he or she must hold and may not sell any shares (except to meet tax withholding obligations); and once the ownership level is met, he or she must hold and may not sell shares if doing so would cause his or her ownership to fall below that level. As of December 31, 2014, Mr. Read owned Pfizer common stock and units equal in value to approximately 27 times his salary. Although Pfizer does not require its executive officers to hold Pfizer common stock for specified periods of time, we believe that the above holding requirements result in the ownership by our executives of significant amounts of common stock for substantial periods of time and align the interests of our executives with those of our shareholders. Additionally, certain long-term incentive awards continue to vest and settle in accordance with their stated terms following an executive's retirement rather than vesting pro-rata immediately upon retirement, maintaining the alignment with shareholders.

The following graph summarizes the shares held as a multiple of base salary for the NEOs as of December 31, 2014.

2014 Stock Ownership

(1)Mr. Young became an ELT member in August 2012; his progressive guideline is 2.8x multiple of base salary.

In addition, consistent with our policy prohibiting the pledging of Pfizer stock, none of our ELT members (including our NEOs) or other officers has pledged Pfizer stock as collateral for personal loans or other obligations.

COMPENSATION RECOVERY/CLAWBACK

The Committee may, if permitted by law, make retroactive adjustments to any cash- or equity-based incentive compensation paid to NEOs and other executives where a payment is predicated upon the achievement of specified financial results that are the subject of a subsequent restatement. Where applicable, we will seek to recover any amount determined to have been inappropriately received by the individual executive officer. In addition, our equity incentive awards contain compensation recovery provisions.

ROLE OF COMPENSATION CONSULTANT

The Committee has engaged the firm of Frederic W. Cook & Co., represented by George Paulin, its Chairman and Chief Executive Officer, as the Committee's independent compensation consultant, to fulfill the following responsibilities in accordance with the policy outlined below and only after assessing the firm's independence:

£advise the Committee on management proposals, as requested;

£undertake special projects at the request of the Committee;

£advise the Committee on setting agenda items for Committee meetings;

£review Committee agendas and supporting materials in advance of each meeting;

£attend Committee meetings;

f review the Company's compensation philosophy, peer group and competitive positioning and advise the Committee on their reasonableness and appropriateness;

f review the Company's executive compensation program and advise the Committee of plans or practices that might be changed to improve effectiveness;

£review the selected peer group and survey data for competitive comparisons;

£ oversee and review survey data on executive pay practices and amounts that come before the Committee; provide market data and recommendations on CEO compensation without prior review by management (except for necessary fact-checking);

f review the Compensation Discussion and Analysis, compensation tables and other compensation-related disclosures included in our proxy statements;

£ review any significant executive offer letters or termination arrangements in advance of being presented to the Committee for approval;

£periodically review the Committee's charter and recommend changes;

f proactively advise the Committee on best-practice approaches for governance of executive compensation, as well as areas of concern and risk in the Company's program; and

review results of shareholder voting on say-on-pay proposals, evaluate shareholder feedback, and advise on £appropriate responses related to program structure and administration, as well as engagement with shareholders and proxy advisors.

In 2014, as part of his ongoing services to the Committee, as described above, Mr. Paulin attended all seven of the scheduled Committee meetings. During 2014, he:

£reviewed agendas in advance of Committee meetings and meeting minutes afterwards;

f provided the Committee with an analysis of the Company's executive compensation policies and programs that determined there is no "potential material risk" to Pfizer in their design or administration;

f conducted a review of executive pay relative to peers and corporate performance, including tally sheets and realizable pay;

£ advised the Committee on the executive compensation peer group and competitive benchmarking of executive positions;

£reviewed the executive pay structure;

f advised the Committee on the composition of the long-term incentive program, including changes to the design of the PSAs;

advised the Committee on the appropriateness of the design of the Portfolio Performance Share Plan, for Worldwide

£Research & Development employees (other than ELT members, including our NEOs), in support of the Company's long-term portfolio strategy;

advised the Committee on legislative and regulatory developments related to compensation policies and programs £ and compensation-related disclosure, including voting policies of proxy advisory firms and the Company's major institutional investors;

£advised the Committee on market trends and developments;

£advised the Committee on matters related to changes to the Company's pension and savings plans;

£advised the Committee on severance benefits; and

£advised the Committee on shareholder engagement.

The total amount of fees paid to Frederic W. Cook & Co. in 2014 for services provided to the Compensation Committee was \$228,983. In addition, the Committee reimburses Frederic W. Cook & Co. for Mr. Paulin's reasonable travel and business expenses. During 2014, Frederic W. Cook & Co. received no other fees or compensation from the Company other than \$58,095, related to work for the Corporate Governance Committee. The Corporate Governance Committee of the Board agreed in February 2014 to retain Mr. Paulin and Frederic W. Cook & Co. to act as its consultant on Board of Directors compensation matters.

POLICY—CRITERIA FOR SELECTION OF COMMITTEE CONSULTANT

The Committee has established the following criteria used to select its consultant:

\pounds Degree of independence

Financial independence-measured by dollar volume of other business conducted with Pfizer

Independent thinking—subjectively assessed by their known work as well as information gathered in screening interviews

\pounds Familiarity with the business environment

Knowledge of the pharmaceutical industry and general industry comparator companies

Specific knowledge of Pfizer, its strategic objectives and its culture, its senior management and its Board of Directors

Broad knowledge of market trends, investor preferences, proxy advisor policies, compensation risk-management and any applicable regulations

Public and investor relations

[£]Particular strengths and/or distinguishing characteristics including, but not limited to:

Creative thinking

Strong understanding of corporate governance

Special areas of expertise

Ability to establish rapport and dynamic presence with groups

References from current clients for whom the consultant \pounds acts in an advisory role similar to the role desired by the Committee

£Potential issues

Conflicts of interest with other clients or Committee members

Degree of availability/accessibility

INDEPENDENCE ASSESSMENT—COMMITTEE CONSULTANT

In 2014, as required by rules adopted by the Securities and Exchange Commission under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, the Committee decided to continue to retain Frederic W. Cook & Co. to serve as its independent compensation consultant after assessing the firm's independence, including taking into consideration the following factors, among others:

- 1. the fact that neither the firm nor Mr. Paulin provides any other services to the Company (see above for work with the Corporate Governance Committee of the Board);
- 2. the fees received by the firm as a percentage of its total revenues;
- 3. the firm's policies and procedures designed to prevent conflicts of interest;
- 4. the absence of any significant business or personal relationships between the firm or Mr. Paulin with members of the Committee;
- 5. the fact that neither the firm nor Mr. Paulin owns any Company stock or equity derivatives; and
- 6. the absence of any business or personal relationships between the firm or Mr. Paulin and any executive officer of the Company.

Based upon this assessment, the Committee determined that the engagement of Frederic W. Cook & Co. does not raise any conflicts of interest or similar concerns. The Corporate Governance Committee performed a similar assessment of Frederic W. Cook & Co. prior to retaining their services as consultant on Board compensation during February 2014.

Table of Contents Compensation Tables

2014 Summary Compensation Table

| Name And | Year | Salary | Bonus | Stock | Option | Non-Equity | Change In | All Other | Total |
|-----------------------|------|-----------|-------|-------------------------------|-------------------------------|---|---|--|------------|
| Principal Position | | (\$) | (\$) | Awards ⁽¹⁾ (\$) | Awards ⁽²⁾ (\$) | Incentive Plan Compensation ⁽³⁾ (\$) | Pension Value and Non- Qualified Deferred Compensation Earnings ⁽⁴⁾ (\$) | Compen- sation ⁽⁵⁾ (\$) | (\$) |
| I. Read | 2014 | 1,815,000 | _ | 6,447,998 | 6,361,672 | 3,000,000 | 5,266,550 | 391,828 | 23,283,048 |
| Chairman and Chief | 2013 | 1,776,250 | - | 6,016,528 | 6,066,471 | 3,400,000 | 1,212,198 | 476,300 | 18,947,747 |
| Executive Officer | 2012 | 1,737,500 | - | 6,441,784 | 6,497,597 | 3,400,000 | 7,147,363 | 409,892 | 25,634,136 |
| F. D'Amelio | 2014 | 1,268,750 | - | 2,140,974 | 2,112,274 | 1,300,000 | 1,443,327 | 217,488 | 8,482,813 |
| EVP, Business | 2013 | 1,243,750 | _ | | | | | | |