

TF FINANCIAL CORP  
Form 10-Q  
August 14, 2014

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the period ended June 30, 2014

- or -

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 1-35163

TF FINANCIAL CORPORATION  
(Exact Name of Registrant as Specified in Its Charter)

Pennsylvania  
(State or Other Jurisdiction of Incorporation  
or Organization)

74-2705050  
(I.R.S. Employer Identification No.)

3 Penns Trail, Newtown, Pennsylvania  
(Address of Principal Executive Offices)

18940  
(Zip Code)

Registrant's telephone number, including area code: (215) 579-4000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: August 14, 2014

Class	Outstanding
\$.10 par value common stock	3,155,762 shares

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Signatures

Exhibits

31.1	<u>Certification of CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>
31.2	<u>Certification of CFO pursuant of Section 302 of the Sarbanes-Oxley Act of 2002</u>
32.	<u>Certification pursuant of Section 906 of the Sarbanes-Oxley Act of 2002</u>

The following Exhibits are being furnished as part of this report:

101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Definition Linkbase Document



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## TF FINANCIAL CORPORATION AND SUBSIDIARIES

PART I-CONSOLIDATED FINANCIAL INFORMATION  
ITEM 1. CONSOLIDATED FINANCIAL STATEMENTSCONSOLIDATED BALANCE SHEETS  
(Unaudited)

	At	
	June 30, 2014	December 31, 2013
	(in thousands)	
<b>ASSETS</b>		
Cash and cash equivalents	\$48,291	\$45,310
Investment securities		
Available for sale	129,686	124,012
Held to maturity (fair value of \$1,515 and \$1,680 as of June 30, 2014 and December 31, 2013, respectively)	1,340	1,490
Loans receivable, net	610,097	614,168
Loans receivable, held for sale	129	349
Federal Home Loan Bank ("FHLB") stock — at cost	3,544	3,370
Accrued interest receivable	2,523	2,520
Premises and equipment, net	8,351	8,616
Goodwill	4,324	4,324
Core deposit intangible	453	503
Bank owned life insurance	18,851	18,586
Other assets	11,977	12,441
<b>TOTAL ASSETS</b>	<b>\$839,566</b>	<b>\$835,689</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Deposits	\$685,988	\$683,902
Advances from the FHLB	47,120	49,605
Advances from borrowers for taxes and insurance	3,284	3,228
Accrued interest payable	725	671
Other liabilities	4,274	3,408
<b>Total liabilities</b>	<b>741,391</b>	<b>740,814</b>
<b>Stockholders' equity</b>		
Preferred stock, no par value; 2,000,000 shares authorized at June 30, 2014 and December 31, 2013, none issued	—	—
Common stock, \$0.10 par value; 10,000,000 shares authorized, 5,290,000 shares issued, 3,151,562 and 3,149,239 shares outstanding at June 30, 2014 and December 31, 2013, respectively, net of shares in treasury of 2,138,438 and 2,140,761, respectively.	529	529
Additional paid-in capital	56,546	56,197
Unearned ESOP shares	(784 )	(846 )
Treasury stock — at cost	(44,454 )	(44,502 )

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Retained earnings	85,907	84,675
Accumulated other comprehensive income (loss)	431	(1,178 )
Total stockholders' equity	98,175	94,875
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$839,566	\$835,689

The accompanying notes are an integral part of these statements

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TF FINANCIAL CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)

	For the three months ended June 30,		For the six months ended June 30,	
	2014	2013	2014	2013
	(in thousands, except share and per share data)			
Interest income				
Loans, including fees	\$6,636	\$5,963	\$13,313	\$12,029
Investment securities				
Fully taxable	550	355	1,051	724
Exempt from federal taxes	410	412	828	830
Interest-bearing deposits and other	4	14	7	18
<b>TOTAL INTEREST INCOME</b>	<b>7,600</b>	<b>6,744</b>	<b>15,199</b>	<b>13,601</b>
Interest expense				
Deposits	774	712	1,540	1,443
Borrowings	187	226	380	474
<b>TOTAL INTEREST EXPENSE</b>	<b>961</b>	<b>938</b>	<b>1,920</b>	<b>1,917</b>
<b>NET INTEREST INCOME</b>	<b>6,639</b>	<b>5,806</b>	<b>13,279</b>	<b>11,684</b>
Provision for loan losses	100	400	100	839
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>6,539</b>	<b>5,406</b>	<b>13,179</b>	<b>10,845</b>
Noninterest income				
Service fees, charges and other operating income	552	650	1,068	1,177
Bank owned life insurance	134	137	265	280
Bank owned life insurance death benefit proceeds	—	934	—	934
Gain on sale of loans	101	226	175	531
Gain on sale of investment securities	16	—	17	—
Gain on disposition of premises and equipment	—	—	—	420
<b>TOTAL NONINTEREST INCOME</b>	<b>803</b>	<b>1,947</b>	<b>1,525</b>	<b>3,342</b>
Noninterest expense				
Compensation and benefits	3,206	2,842	6,589	5,659
Occupancy and equipment	829	709	1,736	1,406
Federal deposit insurance premiums	125	132	259	242
Professional fees	278	230	583	518
Merger-related costs	1,068	295	1,068	615
Marketing and advertising	76	132	220	171
Foreclosed real estate expense	35	235	48	459
Core deposit intangible amortization	25	—	50	—
Other operating	615	557	1,194	1,092
<b>TOTAL NONINTEREST EXPENSE</b>	<b>6,257</b>	<b>5,132</b>	<b>11,747</b>	<b>10,162</b>
<b>INCOME BEFORE INCOME TAXES</b>	<b>1,085</b>	<b>2,221</b>	<b>2,957</b>	<b>4,025</b>
Income tax expense	500	421	991	1,002
<b>NET INCOME</b>	<b>\$585</b>	<b>\$1,800</b>	<b>\$1,966</b>	<b>\$3,023</b>
Earnings per share—basic	\$0.19	\$0.66	\$0.64	\$1.10

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Earnings per share—diluted	\$0.19	\$0.66	\$0.63	\$1.10
Dividends paid per share	\$0.12	\$0.05	\$0.24	\$0.10
Weighted average shares outstanding:				
Basic	3,066	2,743	3,064	2,741
Diluted	3,115	2,743	3,098	2,741

The accompanying notes are an integral part of these statements



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## TF FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Unaudited)

	For the three months		For the six months ended	
	ended June 30, 2014	ended June 30, 2013	ended June 30, 2014	ended June 30, 2013
	(in thousands)			
Net income	\$585	\$1,800	\$1,966	\$3,023
Other comprehensive income (loss):				
Investment securities available for sale:				
Unrealized holding gains (losses)	1,099	(2,845 )	2,330	(4,118 )
Tax effect	(374 )	967	(793 )	1,400
Reclassification adjustment for gains realized in net income	(16 )	—	(17 )	—
Tax effect	6	—	6	—
Net of tax amount	715	(1,878 )	1,526	(2,718 )
Pension plan benefit adjustment:				
Related to actuarial losses and prior service cost	61	66	123	132
Tax effect	(20 )	(22 )	(40 )	(45 )
Net of tax amount	41	44	83	87
Total other comprehensive income (loss)	756	(1,834 )	1,609	(2,631 )
Comprehensive income (loss)	\$1,341	\$(34 )	\$3,575	\$392

The accompanying notes are an integral part of these statements

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## TF FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	For the six months ended June 30,	
	2014	2013
	(in thousands)	
<b>OPERATING ACTIVITIES</b>		
Net income	\$1,966	\$3,023
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization and impairment adjustment of mortgage loan servicing rights	117	(77 )
Premiums and discounts on investment securities, net	149	144
Premiums and discounts on mortgage-backed securities, net	195	208
Accretion of premiums on certificates of deposit	(111 )	—
Deferred loan origination costs, net	96	105
Provision for loan losses	100	839
Amortization of core deposit intangible	50	—
Depreciation of premises and equipment	337	334
Increase in value of bank owned life insurance	(265 )	(280 )
Income from life insurance death benefit	—	(934 )
Stock-based compensation	450	380
Proceeds from sale of loans originated for sale	10,890	21,088
Origination of loans held for sale	(10,618 )	(21,580 )
Loss on foreclosed real estate	11	375
Gain on:		
Sale of loans	(175 )	(531 )
Sale of investment securities	(17 )	—
Disposition of premises and equipment	—	(420 )
(Increase) decrease in:		
Accrued interest receivable	(3 )	38
Other assets	703	(93 )
Increase in:		
Accrued interest payable	54	71
Other liabilities	39	157
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>3,968</b>	<b>2,847</b>
<b>INVESTING ACTIVITIES</b>		
Loan originations	(33,512 )	(56,636 )
Loan principal payments	36,825	59,116
Proceeds from sale of foreclosed real estate	441	987
Proceeds from disposition of premises and equipment	—	417
Proceeds from maturities of investment securities available for sale	4,795	2,545
Proceeds from sale of investment securities available for sale	6,728	—
Proceeds from bank owned life insurance	—	2,183
Principal repayments on mortgage-backed securities held to maturity	149	294

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Principal repayments on mortgage-backed securities available for sale	4,740	10,889
Purchase of investment securities available for sale	(4,584 )	(10,902 )
Purchase of mortgage-backed securities available for sale	(15,366 )	(1,867 )
Purchase of premises and equipment	(72 )	(767 )
Redemption of FHLB stock	56	1,585
Purchase of FHLB stock	(230 )	—
NET CASH (USED) PROVIDED BY INVESTING ACTIVITIES	(30 )	7,844

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## TF FINANCIAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	For the six months ended June 30,	
	2014	2013
	(in thousands)	
<b>FINANCING ACTIVITIES</b>		
Net increase in customer deposits	2,197	11,097
Net decrease in short-term FHLB borrowings	(2,485 )	(8,122 )
Net increase in advances from borrowers for taxes and insurance	56	415
Exercise of stock options	8	13
Tax benefit arising from exercise of stock options	1	1
Common stock dividends paid	(734 )	(274 )
<b>NET CASH (USED) PROVIDED BY FINANCING ACTIVITIES</b>	<b>(957 )</b>	<b>3,130</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>2,981</b>	<b>13,821</b>
Cash and cash equivalents at beginning of period	45,310	31,137
Cash and cash equivalents at end of period	\$48,291	\$44,958
<b>Supplemental disclosure of cash flow information</b>		
Cash paid for:		
Interest on deposits and borrowings	\$1,916	\$1,846
Income taxes	\$750	\$575
Noncash transactions:		
Capitalization of mortgage servicing rights	\$123	\$220
Transfers from loans to foreclosed real estate	\$562	\$257

The accompanying notes are an integral part of these statements

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TF FINANCIAL CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 — PRINCIPLES OF CONSOLIDATION

The consolidated financial statements as of June 30, 2014 (unaudited) and December 31, 2013 and for the three and six-month periods ended June 30, 2014 and 2013 (unaudited) include the accounts of TF Financial Corporation (the “Company”) and its wholly owned subsidiaries: 3rd Fed Bank (the “Bank”) and Penns Trail Development Corporation. The accompanying consolidated balance sheet at December 31, 2013, has been derived from the audited consolidated balance sheet but does not include all of the information and notes required by accounting principles generally accepted in the United States of America (“US GAAP”) for complete financial statements. The Company’s business is conducted principally through the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

NOTE 2 — BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all of the disclosures or footnotes required by US GAAP. In the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for fair presentation of the consolidated financial statements have been included. The results of operations for the period ended June 30, 2014 are not necessarily indicative of the results which may be expected for the entire fiscal year or any other period. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

NOTE 3 — RECENT ACCOUNTING PRONOUNCEMENTS

In June 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. The amendments in this update change the accounting for repurchase-to-maturity transactions to secured borrowing accounting. For repurchase financing arrangements, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. The amendments also require enhanced disclosures. The accounting changes in this update are effective for the first interim or annual period beginning after December 15, 2014. An entity is required to present changes in accounting for transactions outstanding on the effective date as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. Earlier application is prohibited. The disclosure for certain transactions accounted for as a sale is required to be presented for interim and annual periods beginning after December 15, 2014, and the disclosure for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings is required to be presented for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. The disclosures are not required to be presented for comparative periods before the effective date. This update is not expected to have a significant impact on the Company’s financial statements.

In June 2014, the FASB issued ASU 2014-12, Compensation-Stock Compensation (Topic 718): Accounting for Share-Based Payments when the Terms of an Award Provide that a Performance Target Could Be Achieved After the Requisite Service Period. The amendments require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. The amendments in this update are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015.

Earlier adoption is permitted. Entities may apply the amendments in this update either (a) prospectively to all awards granted or modified after the effective date or (b) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the financial statements and to all new or modified awards thereafter. If retrospective transition is adopted, the cumulative effect of applying this update as of the beginning of the earliest annual period presented in the financial statements should be recognized as an adjustment to the opening retained earnings balance at that date. Additionally, if retrospective transition is adopted, an entity may use hindsight in measuring and recognizing the compensation cost. This update is not expected to have a significant impact on the Company's financial statements.

NOTE 4 — CONTINGENCIES

The Company, from time to time, is a party to routine litigation that arises in the normal course of business. In the opinion of management, the resolution of this litigation, if any, would not have a material adverse effect on the Company's consolidated financial position or results of operations.

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## NOTE 5 — ACQUISITION OF ROEBLING FINANCIAL CORP, INC.

On July 2, 2013, the Company closed on a merger transaction pursuant to which the Company acquired Roebling Financial Corp, Inc. (“Roebling”), the parent company of Roebling Bank, in a stock and cash transaction.

Under the terms of the merger agreement, the Company acquired all of the outstanding shares of Roebling for a total purchase price of approximately \$14.9 million. As a result of the acquisition, the Company issued 306,873 common shares to former shareholders of Roebling. Roebling was merged with and into the Company, and Roebling Bank was merged with and into the Bank.

The acquired assets and assumed liabilities were measured at estimated fair values. Management made certain estimates and exercised judgment in accounting for the acquisition. The following condensed statement reflects the values assigned to Roebling’s net assets as of the acquisition date:

	At July 2, 2013 (in thousands)
Total purchase price	\$14,926
Net assets acquired:	
Cash	\$4,081
Investment securities	37,339
Loans receivable	102,026
Premises and equipment	2,154
Core deposit intangible	553
Other assets	2,531
Time deposits	(49,061 )
Deposits other than time deposits	(78,689 )
Other liabilities	(4,888 )
	16,046
Purchase gain on acquisition	\$1,120

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## NOTE 6 — EARNINGS PER SHARE

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per share computations (dollars in thousands, except share and per share data):

	For the three months ended June 30, 2014		
	Income	Weighted	Per share
	(numerator)	average shares	Amount
		(denominator)	
Basic earnings per share			
Income available to common stockholders	\$585	3,066,399	\$0.19
Effect of dilutive securities			
Stock options and grants	—	49,037	—
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	\$585	3,115,436	\$0.19
For the six months ended June 30, 2014			
	Income	Weighted	Per share
	(numerator)	average shares	Amount
		(denominator)	
Basic earnings per share			
Income available to common stockholders	\$1,966	3,064,107	\$0.64
Effect of dilutive securities			
Stock options and grants	—	34,036	(0.01 )
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	\$1,966	3,098,143	\$0.63

There were no options outstanding during the three and six months ended June 30, 2014 to purchase shares of common stock excluded in the computation of diluted earnings per share as the options' exercise prices were less than the average market price of the common shares.



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	For the three months ended June 30, 2013		
	Income	Weighted	Per share
	(numerator)	average shares	Amount
		(denominator)	
Basic earnings per share			
Income available to common stockholders	\$ 1,800	2,743,427	\$0.66
Effect of dilutive securities			
Stock options and grants	—	—	—
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	\$ 1,800	2,743,427	\$0.66
For the six months ended June 30, 2013			
	Income	Weighted	Per share
	(numerator)	average shares	Amount
		(denominator)	
Basic earnings per share			
Income available to common stockholders	\$3,023	2,740,915	\$ 1.10
Effect of dilutive securities			
Stock options and grants	—	—	—
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	\$3,023	2,740,915	\$ 1.10

There were 30,388 options to purchase shares of common stock at a price range of \$25.71 to \$32.51 per share which were outstanding during the three and six months ended June 30, 2013 that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares.

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## NOTE 7 — ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The activity in accumulated other comprehensive income (loss) for the three months ended June 30, 2014 and 2013 is as follows:

	Accumulated Other Comprehensive Income (Loss) (1), (2)		
	Unrealized gains (losses) on securities available for sale	Defined benefit pension plan (in thousands)	Total
Balance at March 31, 2014	\$987	\$(1,312 )	\$(325 )
Other comprehensive income before reclassifications	725	—	725
Amounts reclassified from accumulated other comprehensive income (loss)	(10 )	41	31
Period change	715	41	756
Balance at June 30, 2014	\$1,702	\$(1,271 )	\$431
Balance at March 31, 2013	\$2,965	\$(2,792 )	\$173
Other comprehensive loss before reclassifications	(1,878 )	—	(1,878 )
Amounts reclassified from accumulated other comprehensive income	—	44	44
Period change	(1,878 )	44	(1,834 )
Balance at June 30, 2013	\$1,087	\$(2,748 )	\$(1,661 )

(1) All amounts are net of tax. Related income tax expense or benefit is calculated using a Federal income tax rate of 34%.

(2) Amounts in parentheses indicate debits.

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	Amount reclassified from accumulated other comprehensive income		Affected line item in the consolidated statements of net income
	For the three months ended June 30, (1)		
	2014	2013	
	(in thousands)		
Investment securities available for sale			
Net securities gains reclassified into earnings	\$16	\$—	Gain on sale of investment securities
Related income tax expense	(6 )	—	Income tax expense
Net effect on accumulated other income for the period	10	—	Net of tax
Defined benefit pension plan (2)			
Amortization of net actuarial loss	\$(61 )	\$(66 )	Compensation and benefits
Related income tax expense	20	22	Income tax expense
Net effect on accumulated other comprehensive income for the period	(41 )	(44 )	Net of tax
Total reclassification for the period	\$(31 )	\$(44 )	Net income

(1) Amounts in parentheses indicate debits.

(2) Included in the computation of net periodic pension cost. See Note 12 – Employee Benefit Plans for additional detail.

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The activity in accumulated other comprehensive income (loss) for the six months ended June 30, 2014 and 2013 is as follows:

	Accumulated Other Comprehensive Income (Loss) (1), (2)		
	Unrealized gains (losses) on securities available for sale	Defined benefit pension plan (in thousands)	Total
Balance at December 31, 2013	\$ 176	\$(1,354 )	\$(1,178 )
Other comprehensive income before reclassifications	1,537	—	1,537
Amounts reclassified from accumulated other comprehensive income (loss)	(11 )	83	72
Period change	1,526	83	1,609
Balance at June 30, 2014	\$ 1,702	\$(1,271 )	\$ 431
Balance at December 31, 2012	\$ 3,805	\$(2,835 )	\$ 970
Other comprehensive loss before reclassifications	(2,718 )	—	(2,718 )
Amounts reclassified from accumulated other comprehensive income	—	87	87
Period change	(2,718 )	87	(2,631 )
Balance at June 30, 2013	\$ 1,087	\$(2,748 )	\$(1,661 )

(1) All amounts are net of tax. Related income tax expense or benefit is calculated using a Federal income tax rate of 34%.

(2) Amounts in parentheses indicate debits.

	Amount reclassified from accumulated other comprehensive income		Affected line item in the consolidated statements of net income
	For the six months ended June 30, (1) 2014	2013 (in thousands)	
Investment securities available for sale			
Net securities gains reclassified into earnings	\$ 17	\$ —	Gain on sale of investment securities
Related income tax expense	(6 )	—	Income tax expense
Net effect on accumulated other income for the period	11	—	Net of tax
Defined benefit pension plan (2)			
Amortization of net actuarial loss and prior service cost	\$(123 )	\$(132 )	Compensation and benefits

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Related income tax expense	40	45	Income tax expense
Net effect on accumulated other comprehensive income for the period	(83	) (87	) Net of tax
Total reclassification for the period	\$(72	) \$(87	) Net income

(1) Amounts in parentheses indicate debits.

(2) Included in the computation of net periodic pension cost. See Note 12 – Employee Benefit Plans for additional detail.

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## NOTE 8 — INVESTMENT SECURITIES

The amortized cost, gross unrealized gains and losses, and fair value of the Company's investment securities are summarized as follows:

		At June 30, 2014		
	Amortized	Gross	Gross	Fair
	cost	unrealized	unrealized	value
		gains	losses	
		(in thousands)		
Available for sale				
U.S. Government and federal agencies	\$11,884	\$45	\$(168)	\$11,761
State and political subdivisions	59,775	2,179	(304)	61,650
Residential mortgage-backed securities				
issued by quasi-governmental agencies	55,448	966	(139)	56,275
Total investment securities available for sale	127,107	3,190	(611)	129,686
Held to maturity				
Residential mortgage-backed securities issued by				
quasi-governmental agencies	1,340	176	(1)	1,515
Total investment securities	\$128,447	\$3,366	\$(612)	\$131,201
At December 31, 2013				
	Amortized	Gross	Gross	Fair
	cost	unrealized	unrealized	value
		gains	losses	
		(in thousands)		
Available for sale				
U.S. Government and federal agencies	\$18,572	\$4	\$(513)	\$18,063
State and political subdivisions	60,159	1,526	(1,016)	60,669
Residential mortgage-backed securities				
issued by quasi-governmental agencies	45,015	540	(275)	45,280
Total investment securities available for sale	123,746	2,070	(1,804)	124,012
Held to maturity				
Residential mortgage-backed securities issued by				
quasi-governmental agencies	1,490	191	(1)	1,680
Total investment securities	\$125,236	\$2,261	\$(1,805)	\$125,692

Gross realized gains were \$22,000 from the sale proceeds of investment securities available for sale of \$3.8 million for the three months ended June 30, 2014. Gross realized losses were \$6,000 from the sale proceeds of investment securities available for sale of \$948,000 for the three months ended June 30, 2014.

Gross realized gains were \$27,000 from the sale proceeds of investment securities available for sale of \$4.8 million for the six months ended June 30, 2014. Gross realized losses were \$10,000 from the sale proceeds of investment securities available for sale of \$1.9 million for the six months ended June 30, 2014.

There were no sales of investment securities during the three or six months ended June 30, 2013.



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The amortized cost and fair value of investment and mortgage-backed securities, by contractual maturity, are shown below.

	At June 30, 2014			
	Available for sale Amortized cost	Fair value (in thousands)	Held to maturity Amortized cost	Fair value
Investment securities				
Due in one year or less	\$400	\$401	\$—	\$—
Due after one year through five years	18,541	18,818	—	—
Due after five years through ten years	31,733	32,241	—	—
Due after ten years	20,985	21,951	—	—
	71,659	73,411	—	—
Mortgage-backed securities	55,448	56,275	1,340	1,515
Total investment and mortgage-backed securities	\$127,107	\$129,686	\$1,340	\$1,515

The table below indicates the length of time individual securities have been in a continuous unrealized loss position at June 30, 2014:

Description of Securities	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
(dollars in thousands)							
U.S. Government and federal agencies	3	\$ 949	\$ (5 )	\$ 6,837	\$ (163 )	\$ 7,786	\$ (168 )
State and political subdivisions	16	4,176	(37 )	8,726	(267 )	12,902	(304 )
Residential mortgage-backed securities issued by quasi-governmental agencies	39	9,543	(140 )	—	—	9,543	(140 )
Total temporarily impaired securities	58	\$ 14,668	\$ (182 )	\$ 15,563	\$ (430 )	\$ 30,231	\$ (612 )

The table below indicates the length of time individual securities have been in a continuous unrealized loss position at December 31, 2013:

Description of Securities	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
(dollars in thousands)							
U.S. Government and federal agencies	13	\$ 17,028	\$ (513 )	\$ —	\$ —	\$ 17,028	\$ (513 )
State and political subdivisions	24	19,646	(1,016 )	—	—	19,646	(1,016 )



Residential mortgage-backed securities issued by quasi-governmental agencies	65	24,508	(276 )	—	—	24,508	(276 )
Total temporarily impaired securities	102	\$ 61,182	\$ (1,805 )	\$ —	\$ —	\$ 61,182	\$ (1,805 )

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On a quarterly basis, temporarily impaired securities are evaluated to determine whether such impairment is an other-than-temporary impairment (“OTTI”). The Company has performed this evaluation and has determined that the unrealized losses at

June 30, 2014 and December 31, 2013, respectively, are not considered other-than-temporary but are the result of changes in interest rates, and are therefore reflected in other comprehensive income (loss).

## NOTE 9 — LOANS RECEIVABLE

Loans receivable are summarized as follows:

	June 30, 2014	At December 31, 2013
	(in thousands)	
Held for investment:		
Residential		
Residential mortgages	\$ 355,658	\$ 371,961
Commercial		
Real estate-commercial	131,157	129,345
Real estate-residential	23,697	20,005
Real estate-multi-family	18,936	16,623
Construction loans	8,998	8,773
Commercial and industrial loans	8,965	6,849
Total commercial loans	191,753	181,595
Consumer		
Home equity and second mortgage	63,961	64,202
Other consumer	1,532	1,697
Total consumer loans	65,493	65,899
Total loans	612,904	619,455
Net deferred loan origination costs and unamortized premiums	1,341	1,288
Less allowance for loan losses	(4,148 )	(6,575 )
Total loans receivable	\$ 610,097	\$ 614,168
Held for sale:		
Residential		
Residential mortgages	\$ 129	\$ 349

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The following tables present by credit quality indicators the composition of the commercial loan portfolio:

	At June 30, 2014				
	Pass	Special mention	Substandard (in thousands)	Doubtful	Total
Real estate-commercial	\$ 119,552	\$ 2,930	\$ 8,675	\$ —	\$ 131,157
Real estate-residential	21,238	861	1,598	—	23,697
Real estate-multi-family	15,457	—	3,479	—	18,936
Construction loans	8,765	—	233	—	8,998
Commercial and industrial loans	8,936	29	—	—	8,965
Total	\$ 173,948	\$ 3,820	\$ 13,985	\$ —	\$ 191,753

	At December 31, 2013				
	Pass	Special mention	Substandard (in thousands)	Doubtful	Total
Real estate-commercial	\$ 113,260	\$ 7,142	\$ 8,943	\$ —	\$ 129,345
Real estate-residential	17,182	487	2,336	—	20,005
Real estate-multi-family	13,114	—	3,509	—	16,623
Construction loans	5,596	—	3,177	—	8,773
Commercial and industrial loans	6,817	32	—	—	6,849
Total	\$ 155,969	\$ 7,661	\$ 17,965	\$ —	\$ 181,595

In order to assess and monitor the credit risk associated with commercial loans, the Company employs a risk rating methodology whereby each commercial loan is initially assigned a risk grade. At least annually, all risk ratings are reviewed in light of information received such as tax returns, rent rolls, cash flow statements, appraisals, and any other information which may affect the then-current risk rating, which is adjusted upward or downward as needed. At the end of each quarter the risk ratings are summarized and become a component of the evaluation of the allowance for loan losses. The Company's risk rating definitions mirror those promulgated by banking regulators and are as follows:

**Pass:** A good quality loan characterized by satisfactory liquidity; reasonable debt capacity and coverage; acceptable management in all critical positions and normal operating results for its peer group. The Company has grades 1 through 6 within the Pass category which reflect the increasing amount of attention paid to the individual loan because of, among other things, trends in debt service coverage, management weaknesses, or collateral values.

**Special mention:** A loan that has potential weaknesses that deserves management's close attention. Although the loan is currently protected, if left uncorrected, potential weaknesses may result in the deterioration of the loan's repayment prospects or in the borrower's future credit position. Potential weaknesses include: weakening financial condition; an unrealistic repayment program; inadequate sources of funds; lack of adequate collateral; credit information; or documentation. There is currently the capacity to meet interest and principal payments, but further adverse business, financial, or economic conditions may impair the borrower's capacity or willingness to pay interest and repay principal.

**Substandard:** A loan that is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged. Although no loss of principal or interest is presently apparent, there is the distinct possibility that a partial loss of interest and/or principal will be sustained if the deficiencies are not corrected. There is a current

identifiable vulnerability to default and the dependence upon favorable business, financial, or economic conditions to meet timely payment of interest and repayment of principal.

Doubtful: A loan which has all the weaknesses inherent in a substandard asset with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors which may work to strengthen the asset, classification as an estimated loss is deferred until a more exact status is determined. Pending factors include: proposed merger, acquisition, liquidation, capital injection, perfecting liens on additional collateral, and refinancing plans.

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Loss: Loans which are considered uncollectible and have been charged off. The Company has charged-off all loans classified as loss.

Loans classified as special mention, substandard or doubtful are evaluated for potential impairment. All impaired loans are placed on nonaccrual status and are classified as substandard or doubtful.

The following tables present by credit quality indicator the composition of the residential mortgage and consumer loan portfolios:

	At June 30, 2014		
	Performing	Nonperforming	Total
	(in thousands)		
Residential mortgages	\$354,502	\$ 1,156	\$355,658
Home equity and second mortgage	63,836	125	63,961
Other consumer	1,532	—	1,532
Total	\$419,870	\$ 1,281	\$421,151

	At December 31, 2013		
	Performing	Nonperforming	Total
	(in thousands)		
Residential mortgages	\$368,967	\$ 2,994	\$371,961
Home equity and second mortgage	63,902	300	64,202
Other consumer	1,697	—	1,697
Total	\$434,566	\$ 3,294	\$437,860

In order to assess and monitor the credit risk associated with residential mortgage loans and consumer loans which include second mortgage loans and home equity secured lines of credit, the Company relies upon the payment status of the loan. Residential mortgage and other consumer loans 90 days or more past due are placed on nonaccrual status, classified as nonperforming, and evaluated for impairment.

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The following table presents by class nonperforming loans including impaired loans and loan balances 90 days or more past due, for which the accrual of interest has been discontinued:

	June 30, 2014	At December 31, 2013
	(in thousands)	
Residential		
Residential mortgages	\$ 1,156	\$ 2,994
Commercial		
Real estate-commercial	1,769	774
Real estate-residential	690	896
Real estate-multi-family	191	191
Construction loans	233	3,177
Consumer		
Home equity and second mortgage	125	300
Total nonperforming loans	\$ 4,164	\$ 8,332

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The following tables present loans individually evaluated for impairment by class:

	At June 30, 2014				
	Recorded investment	Unpaid principal balance	Related allowance (in thousands)	Average recorded investment	Interest income recognized
With an allowance recorded:					
Residential					
Residential mortgages	\$1,124	\$1,124	\$281	\$1,129	\$—
Commercial					
Real estate-commercial	132	132	64	44	—
Real estate-residential	496	496	200	569	—
Construction loans	233	233	21	1,215	—
	1,985	1,985	566	2,957	—
With no allowance recorded:					
Residential					
Residential mortgages	\$22	\$33	—	\$409	\$—
Commercial					
Real estate-commercial	1,637	1,639	—	1,103	—
Real estate-residential	194	321	—	184	—
Real estate-multi-family	191	372	—	191	—
Consumer					
Home equity and second mortgage	15	16	—	39	—
	2,059	2,381	—	1,926	—
Total	\$4,044	\$4,366	\$566	\$4,883	\$—

	At December 31, 2013				
	Recorded investment	Unpaid principal balance	Related allowance (in thousands)	Average recorded investment	Interest income recognized
With an allowance recorded:					
Residential					
Residential mortgages	\$1,135	\$1,135	\$128	\$1,620	\$—
Commercial					
Real estate-commercial	—	—	—	109	—
Real estate-residential	712	712	77	211	—
Construction loans	3,177	3,375	2,021	3,701	—
	5,024	5,222	2,226	5,641	—
With no allowance recorded:					
Residential					
Residential mortgages	1,184	1,184	—	241	—
Commercial					
Real estate-commercial	774	774	—	607	—
Real estate-residential	184	321	—	108	—
Real estate-multi-family	191	372	—	77	—
Consumer					
Home equity and second mortgage	47	81	—	7	—
	2,380	2,732	—	1,040	—

Total	\$7,404	\$7,954	\$2,226	\$6,681	\$—
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The following tables present by class the contractual aging of delinquent loans :  
At June 30, 2014

	Current	30-59 Days past due	60-89 Days past due	Loans past due 90 days or more (in thousands)	Total past due	Total loans	Recorded investment over 90 days and accruing interest
Residential							
Residential mortgages	\$ 353,227	\$ 1,275	\$ —	\$ 1,156	\$ 2,431	\$ 355,658	\$ —
Commercial							
Real estate-commercial							
Real estate-commercial	128,815	572	400	1,370	2,342	131,157	—
Real estate-residential							
Real estate-residential	23,018	—	—	679	679	23,697	—
Real estate-multi-family							
Real estate-multi-family	18,745	—	—	191	191	18,936	—
Construction loans							
Construction loans	8,765	—	—	233	233	8,998	—
Commercial and industrial loans							
Commercial and industrial loans	8,957	—	8	—	8	8,965	—
Consumer							
Home equity and second mortgage							
Home equity and second mortgage	63,799	37	—	125	162	63,961	—
Other consumer							
Other consumer	1,532	—	—	—	—	1,532	—
Total	\$ 606,858	\$ 1,884	\$ 408	\$ 3,754	\$ 6,046	\$ 612,904	\$ —

At December 31, 2013							
	Current	30-59 Days past due	60-89 Days past due	Loans past due 90 days or more (in thousands)	Total past due	Total loans	Recorded investment over 90 days and accruing interest
Residential							
Residential mortgages	\$ 369,271	\$ 111	\$ —	\$ 2,579	\$ 2,690	\$ 371,961	\$ —
Commercial							
Real estate-commercial							
Real estate-commercial	127,786	785	—	774	1,559	129,345	—
Real estate-residential							
Real estate-residential	18,589	180	340	896	1,416	20,005	—
Real estate-multi-family							
Real estate-multi-family	16,432	—	—	191	191	16,623	—
Construction loans							
Construction loans	5,596	—	—	3,177	3,177	8,773	—
Commercial and industrial loans							
Commercial and industrial loans	6,849	—	—	—	—	6,849	—
Consumer							
	63,543	355	4	300	659	64,202	—

Home equity and second mortgage							
Other consumer	1,686	7	4	—	11	1,697	—
Total	\$ 609,752	\$ 1,438	\$ 348	\$ 7,917	\$ 9,703	\$ 619,455	\$ —

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Activity in the allowance for loan losses for the three and six months ended June 30, 2014 is summarized as follows:

	Balance April 1, 2014	Provision	Charge-offs (in thousands)	Recoveries	Balance June 30, 2014
Residential					
Residential mortgages	\$1,614	\$(31)	) \$—	\$—	\$1,583
Commercial					
Real estate-commercial	950	103	) —	—	1,053
Real estate-residential	412	(45)	) —	—	367
Real estate-multi-family	137	(21)	) —	—	116
Construction loans	355	104	) —	—	459
Commercial and industrial loans	101	(46)	) —	3	58
Consumer					
Home equity and second mortgage	227	18	(19)	) —	226
Other consumer	34	(7)	(4)	) 6	29
Unallocated	232	25	) —	—	257
Total	\$4,062	\$100	\$(23)	) \$9	\$4,148

	Balance January 1, 2014	Provision	Charge-offs (in thousands)	Recoveries	Balance June 30, 2014
Residential					
Residential mortgages	\$1,722	\$29	\$(169)	) \$1	\$1,583
Commercial					
Real estate-commercial	1,220	(167)	) —	—	1,053
Real estate-residential	437	37	(107)	) —	367
Real estate-multi-family	136	(20)	) —	—	116
Construction loans	2,208	430	(2,179)	) —	459
Commercial and industrial loans	97	(43)	) —	4	58
Consumer					
Home equity and second mortgage	214	78	(66)	) —	226
Other consumer	50	(10)	(18)	) 7	29
Unallocated	491	(234)	) —	—	257
Total	\$6,575	\$100	\$(2,539)	) \$12	\$4,148

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Activity in the allowance for loan losses for the three and six months ended June 30, 2013 is summarized as follows:

	Balance April 1, 2013	Provision	Charge-offs (in thousands)	Recoveries	Balance June 30, 2013
Residential					
Residential mortgages	\$1,800	\$77	\$(109)	\$12	\$1,780
Commercial					
Real estate-commercial	1,311	(74)	—	—	1,237
Real estate-residential	601	(241)	—	—	360
Real estate-multi-family	237	(65)	—	—	172
Construction loans	1,894	484	(39)	3	2,342
Commercial and industrial loans	125	(55)	—	1	71
Consumer					
Home equity and second mortgage	211	(1)	—	—	210
Other consumer	11	27	(16)	2	24
Unallocated	472	248	—	—	720
Total	\$6,662	\$400	\$(164)	\$18	\$6,916

	Balance January 1, 2013	Provision	Charge-offs (in thousands)	Recoveries	Balance June 30, 2013
Residential					
Residential mortgages	\$1,849	\$126	\$(207)	\$12	\$1,780
Commercial					
Real estate-commercial	1,754	(82)	(435)	—	1,237
Real estate-residential	608	(189)	(59)	—	360
Real estate-multi-family	245	(73)	—	—	172
Construction loans	1,697	781	(150)	14	2,342
Commercial and industrial loans	119	(52)	—	4	71
Consumer					
Home equity and second mortgage	251	(34)	(15)	8	210
Other consumer	11	30	(19)	2	24
Unallocated	388	332	—	—	720
Total	\$6,922	\$839	\$(885)	\$40	\$6,916

Despite the above allocation, the allowance for credit losses is general in nature and is available to absorb losses from any portfolio segment.

Loans receivable include certain loans that have been modified as Troubled Debt Restructurings (“TDRs”), where economic concessions have been granted to borrowers experiencing financial difficulties. The objective for granting the concessions is to maximize the recovery of the investment in the loan and may include reductions in the interest rate, payment extensions, forgiveness



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of interest or principal, forbearance or other actions. TDRs are classified as nonperforming at the time of restructuring and typically return to performing status after considering the borrower's positive repayment performance for a reasonable period of time, usually six months.

Loans modified in a TDR are evaluated individually for impairment based on the present value of expected cash flows or the fair value of the underlying collateral less selling costs for collateral dependent loans. If the value of the modified loan is less than the recorded investment in the loan, impairment is recognized through an increase by an additional provision to the allowance for loan losses. In periods subsequent to modification, TDRs are evaluated for possible additional impairment.

There were no new loan modifications deemed TDRs during the three and six months ended June 30, 2014 and 2013.

The following table presents loans classified as TDRs that subsequently defaulted:

	For the three months ended June 30, 2014		For the six months ended June 30, 2014	
	Number of Contracts (in thousands)	Recorded Investment	Number of Contracts (in thousands)	Recorded Investment
Residential				
Residential mortgage	1	\$787	1	\$787
Total	1	\$787	1	\$787

No loans previously classified as TDRs defaulted during the six months ended June 30, 2013.

In 2013, the Company acquired loans for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable that all contractually required payments would not be collected. The following table presents information regarding the outstanding principal balance and related carrying amount:

	At June 30, 2014 (in thousands)	At December 31, 2013
Outstanding principal balance	\$ 742	\$ 808
Carrying amount	412	444

The table below presents changes in the amortizable yield for purchased credit-impaired loans as follows for six months ended June 30, 2014:

	At June 30, 2014 (in thousands)
Balance at beginning of period	\$154
Acquisition of impaired loans	—
Accretion	(12)
Balance at end of period	\$142

There was no accretion during the three months ended June 30, 2014.

An impairment reserve of \$64,000 has been assigned to acquired loans with or without specific evidence of deterioration in credit quality at June 30, 2014. There was no allowance for loan losses recorded for acquired loans with or without specific evidence of deterioration in credit quality at December 31, 2013.

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The following tables present by class the ending balance of the allowance for loan losses and ending loan balance based on impairment method as of June 30, 2014. Acquired loans were recorded at fair value on their purchase date without a carryover of the related allowance for loan losses.

Allowance for loan losses	Loans acquired without credit deterioration	Evaluated for impairment		Collectively	Total
		Loans acquired with credit deterioration	Individually (in thousands)		
Residential					
Residential mortgages	\$—	\$ —	\$ 281	\$ 1,302	\$ 1,583
Commercial					
Real estate-commercial	64	—	—	989	1,053
Real estate-residential	—	—	200	167	367
Real estate-multi-family	—	—	—	116	116
Construction loans	—	—	21	438	459
Commercial and industrial loans	—	—	—	58	58
Consumer					
Home equity and second mortgage	—	—	—	226	226
Other consumer	—	—	—	29	29
Unallocated	—	—	—	257	257
Total	\$64	\$ —	\$ 502	\$ 3,582	\$ 4,148

Loans receivable	Loans acquired without credit deterioration	Evaluated for impairment		Collectively	Total
		Loans acquired with credit deterioration	Individually (in thousands)		
Residential					
Residential mortgages	\$46,448	\$ 22	\$ 1,124	\$ 308,064	\$ 355,658
Commercial					
Real estate-commercial	11,774	—	1,771	117,612	131,157
Real estate-residential	4,781	184	496	18,236	23,697
Real estate-multi-family	1,070	191	—	17,675	18,936
Construction loans	—	—	233	8,765	8,998
Commercial and industrial loans	239	—	—	8,726	8,965
Consumer					
Home equity and second mortgage	22,661	15	—	41,285	63,961
Other consumer	107	—	—	1,425	1,532
Total	\$87,080	\$ 412	\$ 3,624	\$ 521,788	\$ 612,904



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The following tables present by class the ending balance of the allowance for loan losses and ending loan balance based on impairment method as of December 31, 2013. Acquired loans were recorded at fair value on their purchase date without a carryover of the related allowance for loan losses.

Allowance for loan losses	Evaluated for impairment		Individually (in thousands)	Collectively	Total
	Loans acquired without credit deterioration	Loans acquired with credit deterioration			
Residential					
Residential mortgages	\$—	\$ —	\$ 128	\$ 1,594	\$ 1,722
Commercial					
Real estate-commercial	—	—	—	1,220	1,220
Real estate-residential	—	—	77	360	437
Real estate-multi-family	—	—	—	136	136
Construction loans	—	—	2,021	187	2,208
Commercial and industrial loans	—	—	—	97	97
Consumer					
Home equity and second mortgage	—	—	—	214	214
Other consumer	—	—	—	50	50
Unallocated	—	—	—	491	491
Total	\$—	\$ —	\$ 2,226	\$ 4,349	\$ 6,575

Loans receivable	Evaluated for impairment		Individually (in thousands)	Collectively	Total
	Loans acquired without credit deterioration	Loans acquired with credit deterioration			
Residential					
Residential mortgages	\$50,985	\$ 22	\$ 2,297	\$ 318,657	\$ 371,961
Commercial					
Real estate-commercial	12,787	—	774	115,784	129,345
Real estate-residential	4,913	184	712	14,196	20,005
Real estate-multi-family	1,116	191	—	15,316	16,623
Construction loans	—	—	3,177	5,596	8,773
Commercial and industrial loans	279	—	—	6,570	6,849
Consumer					
Home equity and second mortgage	24,806	47	—	39,349	64,202
Other consumer	126	—	—	1,571	1,697
Total	\$95,012	\$ 444	\$ 6,960	\$ 517,039	\$ 619,455

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## NOTE 10 — FAIR VALUE MEASUREMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables present information about the Company's financial instruments measured at fair value as of June 30, 2014 and December 31, 2013. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement hierarchy has been established for inputs in valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Determination of the appropriate level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement for the instrument or security.

The fair value hierarchy levels are summarized below:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs are inputs that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable and contain assumptions of the party assessing the fair value of the asset or liability.

Assets measured at fair value on a recurring basis segregated by fair value hierarchy level are summarized below:

	Fair value hierarchy levels			Balance as of June 30, 2014
	Level 1	Level 2	Level 3	
	(in thousands)			
Assets				
Investment securities available for sale				
U.S. Government and federal agencies	\$—	\$11,761	\$—	\$11,761
State and political subdivisions	—	61,650	—	61,650
Residential mortgage-backed securities issued by quasi-governmental agencies	—	56,275	—	56,275
Total investment securities available for sale	\$—	\$129,686	\$—	\$129,686
Loans receivable, held for sale	\$—	\$129	\$—	\$129

	Fair value hierarchy levels			Balance as of December 31, 2013
	Level 1	Level 2	Level 3	
	(in thousands)			
Assets				
Investment securities available for sale				
U.S. Government and federal agencies	\$—	\$18,063	\$—	\$18,063
State and political subdivisions	—	60,669	—	60,669
Residential mortgage-backed securities issued by quasi-	—	45,280	—	45,280

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governmental agencies				
Total investment securities available for sale	\$—	\$124,012	\$—	\$124,012
Loans receivable, held for sale	\$—	\$349	\$—	\$349

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Investment securities available for sale and mortgage-backed securities available for sale are valued primarily by a third party pricing agent. U.S. Government and federal agency securities are primarily priced through a multi-dimensional relational model, a Level 2 hierarchy, which incorporates dealer quotes and other market information including, defined sector breakdown, benchmark yields, base spread, yield to maturity and corporate actions. State and political subdivision securities are valued within the Level 2 hierarchy using inputs with a series of matrices that reflect benchmark yields, ratings updates, and spread adjustments. Mortgage-backed securities include Government National Mortgage Association (“GNMA”), Federal Home Loan Mortgage Corporation (“FHLMC”) and Federal National Mortgage Association (“FNMA”) certificates which are valued under a Level 2 hierarchy using a matrix correlation to benchmark yields, spread analysis, and prepayment speeds.

Values for loans held for sale utilize active pricing quotes which exist in the secondary market and are therefore deemed a Level 2 hierarchy.

Assets measured at fair value on a nonrecurring basis segregated by fair value hierarchy level at June 30, 2014 are summarized below:

	Fair value hierarchy levels			Balance as of June 30, 2014
	Level 1	Level 2	Level 3	
	(in thousands)			
Impaired loans	\$—	\$—	\$3,478	\$3,478
Real estate acquired through foreclosure	—	—	5,711	5,711
Mortgage servicing rights	—	1,472	—	1,472

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Bank has utilized Level 3 inputs to determine fair value at June 30, 2014:

Description	Fair value estimate	Valuation technique	Unobservable Input	Range of inputs (weighted average)
Impaired loans	\$3,478	Appraisal of collateral (1)	Discount rate to reflect current market conditions and ultimate recoverability	5%-15%(14.00%)
Real estate acquired through foreclosure	5,711	Appraisal of collateral (1)	Discount rate to reflect current market conditions and liquidation expenses	5%-20% (16.90%)

(1) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses.

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Assets measured at fair value on a nonrecurring basis segregated by fair value hierarchy level at December 31, 2013 are summarized below:

	Fair value hierarchy levels			Balance as of
	Level 1	Level 2	Level 3	December
	(in thousands)			31,
Impaired loans	\$—	\$—	\$5,178	\$5,178
Real estate acquired through foreclosure	—	—	5,601	5,601
Mortgage servicing rights	—	1,472	—	1,472

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Bank has utilized Level 3 inputs to determine fair value at December 31, 2013:

Description	Fair value estimate	Valuation technique	Unobservable Input	Range of inputs (weighted average)
Impaired loans	\$5,178	Appraisal of collateral (1)	Discount rate to reflect current market conditions and ultimate recoverability	5%-15% (6.59%)
Real estate acquired through foreclosure	5,601	Appraisal of collateral (1)	Discount rate to reflect current market conditions and liquidation expenses	5%-20% (17.47%)

(1) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses.

The fair value of impaired loans is generally determined through independent appraisals of the underlying collateral, which generally include Level 3 inputs that are not identifiable. Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses. Impaired loans are evaluated and valued while the loan is identified as impaired, at the lower of the recorded investment in the loan or fair value. The range and weighted average of liquidation expenses are presented as a percent of the appraised value.

Real estate acquired through foreclosure is initially valued at the lower of the recorded investment in the loan or fair value at foreclosure and subsequently adjusted for further decreases in market value, less costs to sell, if necessary. Fair value is determined by using the value of the real estate acquired through foreclosure based on appraisals prepared by qualified independent licensed appraisers contracted by the Company to perform the assessment and is therefore classified as a Level 3 hierarchy.

The Company retains a qualified valuation service to calculate the amortized cost and to determine the fair value of the mortgage servicing rights. The valuation service utilizes discounted cash flow analyses adjusted for prepayment speeds, market discount rates and conditions existing in the secondary servicing market. Hence, the fair value of mortgage servicing rights is deemed a Level 2 hierarchy. The amortized cost basis of the Company's mortgage servicing rights was \$1.5 million at June 30, 2014 and December 31, 2013. The fair value of the mortgage servicing rights was \$1.5 million at June 30, 2014 and December 31, 2013 and was included in other assets in the consolidated balance sheets.

In addition to financial instruments recorded at fair value in the Company's financial statements, disclosure of the estimated fair value of all of an entity's assets and liabilities considered to be financial instruments is also required. For the Bank, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments. However, many such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity or available for sale and to not engage in trading or significant sales activities. For fair value disclosure purposes, the Company substantially utilized the established fair value measurement hierarchy.

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Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. In addition, there may not be reasonable comparability between entities due to the wide range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Fair values have been estimated using data which management considered the best available, as generally provided by estimation methodologies deemed suitable for the pertinent category of financial instrument. The recorded carrying amounts and fair values segregated by fair value hierarchy level at June 30, 2014 and December 31, 2013 are summarized below:

	Carrying value	Fair value	At June 30, 2014		
			Fair value hierarchy levels (in thousands)		
			Level 1	Level 2	Level 3
<b>Assets</b>					
Cash and cash equivalents	\$48,291	\$48,291	\$48,291	\$—	\$—
Investment securities	73,411	73,411	—	73,411	—
Mortgage-backed securities	57,615	57,790	—	57,790	—
Loans receivable, net	610,226	620,094	—	129	619,965
<b>Liabilities</b>					
Deposits with stated maturities	\$181,875	\$183,453	\$—	\$—	\$183,453
Deposits with no stated maturities	504,113	504,113	504,113	—	—
Borrowings with stated maturities	47,120	46,678	—	—	46,678

	Carrying value	Fair value	At December 31, 2013		
			Fair value hierarchy levels (in thousands)		
			Level 1	Level 2	Level 3
<b>Assets</b>					
Cash and cash equivalents	\$45,310	\$45,310	\$45,310	\$—	\$—
Investment securities	78,732	78,732	—	78,732	—
Mortgage-backed securities	46,770	46,960	—	46,960	—
Loans receivable, net	614,517	614,246	—	349	613,897
<b>Liabilities</b>					
Deposits with stated maturities	\$190,492	\$193,258	\$—	\$—	\$193,258
Deposits with no stated maturities	493,410	493,410	493,410	—	—
Borrowings with stated maturities	49,605	48,426	—	—	48,426

The fair value of cash and cash equivalents equals the carrying amount. The fair value of investment and mortgage-backed securities is described and presented under fair value measurement guidelines as discussed earlier.

The fair value of loans receivable has been estimated using the present value of cash flows, discounted at the approximate current market rates, and giving consideration to estimated prepayment risk but not adjusted for credit risk. Loans receivable also include loans receivable held for sale.

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The fair value of deposits and borrowings with stated maturities has been estimated using the present value of cash flows, discounted at rates approximating current market rates for similar liabilities. Fair value of deposits and borrowings with floating interest rates is generally presumed to approximate the recorded carrying amounts.

The fair value of deposits with no stated maturities is generally presumed to approximate the carrying amount (the amount payable on demand). The fair value of deposits with floating interest rates is generally presumed to approximate the recorded carrying amounts.

The Bank's remaining assets and liabilities are not considered financial instruments. No disclosure of the relationship value of the Bank's depositors or customers is required.

## NOTE 11 — STOCK-BASED COMPENSATION

The Company has stock benefit plans that allow the Company to grant options and restricted stock to employees and directors. The awards, which have a term of up to 10 years when issued, vest over a two to five year period. The exercise price of each award equals the market price of the Company's stock on the date of the grant. The fair value of each option grant during the six months ended June 30, 2014 and 2013 was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

[Missing Graphic Reference]

Weighted average assumptions	For the six months ended June 30,			
	2014		2013	
Dividend yield	1.61	%	0.83	%
Expected volatility	15.85	%	17.24	%
Risk-free interest rate	0.56	%	0.67	%
Fair value of options granted during the period	\$3.90		\$3.13	
Expected lives in years	5		5	

At June 30, 2014, there was \$447,000 of total unrecognized compensation cost, net of estimated forfeitures, related to non-vested awards under the Company's stock option plan. That cost is expected to be recognized over a weighted average period of 16.6 months. Option activity under the Company's stock option plan as of June 30, 2014 was as follows:

	At June 30, 2014			
	Number of shares	Weighted average exercise price per share	Weighted average remaining contractual term (in years)	Aggregate intrinsic value (\$000)
Outstanding at January 1, 2014	254,144	\$ 23.71	2.81	\$ 1,562
Options granted	71,500	30.03	—	—
Options exercised	(400 )	19.67	—	—
Options forfeited	—	—	—	—
Options expired	—	—	—	—



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Outstanding at June 30, 2014	325,244	\$ 25.10	2.81	\$ 5,750
Options exercisable at June 30, 2014	149,494	\$ 23.27	2.13	\$ 2,916

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the second quarter and the exercise price, multiplied by the number of in-the-money options).

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The aggregate intrinsic value and cash receipts of options exercised are as follows:

	At June 30,	
	2014	2013
	(in thousands)	
Options Exercised		
Aggregate intrinsic value of options exercised	\$4	\$3
Cash receipts from options exercised	8	13

The Company issues stock of the Company as payment for director fees as permitted by the 2011 Director Stock Compensation Plan. The cost associated with these grants is included as a component of stock-based compensation. The following tables provide information regarding the Company's stock-based compensation expense:

	For the three months ended	
	June 30,	
	2014	2013
	(in thousands)	
Stock-based compensation expense		
Director fees	\$28	\$36
Stock option expense	95	84
Employee Stock Ownership Plan ("ESOP") expense	95	82
Total stock-based compensation expense	\$218	\$202

The Bank reports ESOP expense in an amount equal to the fair value of shares released from the ESOP to employees less dividends received on the allocated shares in the plan used for debt service. Dividends on allocated shares used to reduce ESOP expense totaled \$17,000 and \$9,000 for the three months ended June 30, 2014 and 2013, respectively. Stock-based compensation expense related to stock options resulted in a tax benefit of \$31,000 and \$26,000 for the three months ended June 30, 2014 and 2013, respectively.

	For the six months ended	
	June 30,	
	2014	2013
	(in thousands)	
Stock-based compensation expense		
Director fees	\$56	\$70
Stock option expense	184	143
Employee Stock Ownership Plan ("ESOP") expense	176	163
Total stock-based compensation expense	\$416	\$376

The Bank reports ESOP expense in an amount equal to the fair value of shares released from the ESOP to employees less dividends received on the allocated shares in the plan used for debt service. Dividends on allocated shares used to reduce ESOP expense totaled \$34,000 and \$17,000 for the six months ended June 30, 2014 and 2013, respectively. Stock-based compensation expense related to stock options resulted in a tax benefit of \$55,000 and \$44,000 for the six months ended June 30, 2014 and 2013, respectively.



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## NOTE 12 — EMPLOYEE BENEFIT PLANS

Net periodic defined benefit pension cost included the following:

	For the three months ended June 30,	
	2014	2013
	(in thousands)	
Components of net periodic benefit cost		
Service cost	\$205	\$206
Interest cost	128	89
Expected return on plan assets	(209 )	(182 )
Recognized net actuarial loss	61	66
Net periodic benefit cost	\$185	\$179

	For the six months ended June 30,	
	2014	2013
	(in thousands)	
Components of net periodic benefit cost		
Service cost	\$410	\$411
Interest cost	256	177
Expected return on plan assets	(418 )	(363 )
Amortization of prior service cost	2	1
Recognized net actuarial loss	121	131
Net periodic benefit cost	\$371	\$357

There were no employer contributions for the six months ended June 30, 2014.

In February 2014, the 3rd Fed Defined Benefit Plan (“the Plan”) was amended to modify the benefit calculation under the Plan by increasing the career average benefit multiplier from 1.5% to 2.0% for all current and future active participants effective as of January 1, 2014. The net periodic benefit cost disclosed above reflects the effects of this amendment. Furthermore, the impact on the funded status of the plan by the amendment is measured and disclosed in year-end financial statements by an adjustment to accumulated other comprehensive income (“AOCI”). Refer to Note 14-Subsequent Events which provides additional information regarding the status of the Plan.

## NOTE 13 — PENDING MERGER

On June 3, 2014, National Penn Bancshares, Inc. (“National Penn”), the parent company of National Penn Bank, entered into an Agreement and Plan of Merger (the “Merger Agreement”) with the Company pursuant to which the Company will merge with and into National Penn (the “Merger”). As part of the transaction, the Bank will also merge with and into National Penn Bank.

Pursuant to the terms of the Merger Agreement, upon completion of the Merger, each outstanding share of the Company’s common stock will be converted into the right to receive \$42.00 per share or 4.22 shares of the National Penn’s common stock, at the election of the Company’s shareholders, subject to proration. The aggregate cash consideration to be paid pursuant to the Merger Agreement must not exceed 40% of the total merger consideration and

the aggregate stock consideration must not exceed 60% of the total merger consideration. Cash will be paid in lieu of fractional shares.

Subject to the satisfaction or waiver of all the conditions precedent to the Merger including receipt of approval from the Company's shareholders and all required regulatory approvals, the Merger is expected to close during the fourth quarter of 2014. If the Merger is not consummated under certain circumstances generally involving a third party proposal, the Company has agreed to pay National Penn a termination fee of \$4.0 million.

NOTE 14 — SUBSEQUENT EVENTS

Subsequent to June 30, 2014 and pursuant to the requirements contained in the Merger Agreement referred to in Note 13, the Company's board of directors adopted resolutions which provided to freeze the status of the Plan effective October 15, 2014 ("the freeze date"). Accordingly, no additional participants will enter the Plan after October 15, 2014; no additional years of credited service for benefit accrual purposes will be earned after the freeze date under the Plan; and compensation earned by participants after the freeze date will not be taken into account under the Plan.

A curtailment charge of \$2.1 million is estimated to increase the net periodic benefit cost by an increase to AOCI which will serve to eliminate prior service costs and certain losses recognized in AOCI. In addition, for purposes of determining the projected benefit obligation, AOCI is estimated to increase by a pre-tax adjustment of \$1.1 million related to the reduction of the projected benefit obligation. The Company will recognize the appropriate effects of the curtailment charge and the reduced benefit obligations in accumulated other comprehensive income net of tax during the third quarter of 2014.

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TF FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

The Company may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission (including this Quarterly Report on Form 10-Q and the exhibits hereto), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the impact of complying with the terms of the Merger Agreement during the pendency of the Merger; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the willingness of users to substitute competitors' products and services for the Company's products and services; the success of the Company in gaining regulatory approval of its products and services, when required; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes, acquisitions; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

Financial Condition

The Company's total assets at June 30, 2014 and December 31, 2013 were \$839.6 million and \$835.7 million, respectively, representing an increase of \$3.9 million during the six-month period. Investment securities increased by \$5.5 million due to security purchases of \$20.0 million and an increase in the fair value of available for sale securities of \$2.3 million, which were offset by principal repayments, maturities and sales totaling \$16.4 million and net premium amortization of \$344,000. Loans receivable, net decreased by \$4.1 million during the first six months of 2014. Principal repayments of \$36.8 million on loans were partially offset by originations of consumer and single-family residential mortgage loans totaling \$13.2 million and originations of commercial loans totaling \$20.3 million. The Company increased the allowance for loan losses by \$100,000 and also transferred \$562,000 from loans to real estate acquired through foreclosure. Loans receivable held for sale decreased to \$129,000 at June 30, 2014 as originations of loans for sale in the secondary market totaled \$10.6 million during the first six months of 2014 and proceeds from loan sales totaled \$10.9 million during this period.

Total liabilities increased by \$577,000 during the first six months of 2014. Deposit balances increased \$2.1 million during the period with interest-bearing checking and money market increasing by \$14.6 million. Noninterest-bearing

checking and savings accounts decreased by \$3.9 million and retail certificates of deposit (“CDs”) decreased \$8.6 million during the first six months of 2014. Advances from the FHLB decreased by \$2.5 million, the result of scheduled amortization and maturities.

Total consolidated stockholders’ equity of the Company was \$98.2 million or 11.7% of total assets at June 30, 2014.



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## Asset Quality

Nonperforming assets include real estate owned, which is carried at estimated fair value less costs to sell and nonperforming loans. Nonperforming loans include loan balances 90 days or more past due and impaired loans for which the accrual of interest has been discontinued. The following table sets forth information regarding the Company's nonperforming assets:

Nonperforming Assets	June 30,	At		June 30,
	2013	December 31,	2013	2013
	(Dollars in thousands)			
Loans receivable, net:				
Residential				
Residential mortgages	\$1,156	\$ 2,994		\$1,931
Commercial				
Real estate-commercial	1,769	774		552
Real estate-residential	690	896		392
Real estate-multi-family	191	191		—
Construction loans	233	3,177		2,944
Commercial and industrial loans	—	—		9
Consumer				
Home equity and second mortgage	125	300		143
Other consumer	—	—		2
Total nonperforming loans	4,164	8,332		5,973
Real estate owned	5,711	5,601		6,177
Total nonperforming assets	\$9,875	\$ 13,933		\$12,150
Total loans 90 days or more past due as to interest or principal and accruing interest	\$—	\$ —		\$—
Ratio of nonperforming loans to gross loans	0.68	% 1.34	%	1.30 %
Ratio of nonperforming loans to total assets	0.50	% 1.00	%	0.84 %
Ratio of total nonperforming assets to total assets	1.18	% 1.67	%	1.70 %

Foreclosed property at June 30, 2014 consisted of four parcels of real estate with a combined carrying value of \$5.7 million. During the first half of 2014, the Bank foreclosed on four mortgage loans secured by seven residential properties having estimated fair value of \$562,000. Also, the Bank sold seven properties acquired through foreclosure with a carrying value of \$452,000. All foreclosed properties are listed or are in the process of being listed with real estate agents for sale in a timely manner. Foreclosed real estate is included in other assets in the Consolidated Balance Sheets.

## Allowance for Loan Losses

The Bank provides valuation allowances for estimated losses from uncollectible loans. The allowance is increased by provisions charged to expense and reduced by net charge-offs. On a quarterly basis, the Company prepares an allowance for loan losses (ALLL) analysis. In the analysis, the loan portfolio is segmented into groups of homogeneous loans that share similar risk characteristics: commercial loans secured by nonresidential or non-owner occupied residential real estate, construction, commercial and industrial loans, single-family residential loans and consumer loans which are predominately real estate secured by junior liens and home equity lines of credit. Each segment is assigned reserve factors based on quantitative and qualitative measurements. In addition, the Bank reviews

its internally-classified loans, its loans classified for regulatory purposes, delinquent loans, and other relevant information in order to isolate loans for further scrutiny as potentially impaired loans.

Quantitative factors include an actual expected loss factor based on historical loss experience over a relevant look-back period. Quantitative factors also include the Bank's actual risk ratings for the commercial loan segments as determined in accordance with loan review and loan grading policies and procedures, and additional factors as determined by management to be representative of additional risk due to the loan's geographic location, type, and other attributes. These quantitative factors are adjusted if necessary, up or down, based on actual experience and an evaluation of the qualitative factors.

Qualitative factors are based upon: (1) changes in lending policies and procedures, including but not limited to changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses; (2) changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments; (3) changes in the nature and volume of the portfolio and in the terms of loans; (4) changes in the experience, ability, and depth of lending management and other relevant staff; (5) changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely

classified or graded loans; (6) changes in the quality of the loan review system; (7) changes in the value of underlying collateral for collateral dependent loans; (8) the existence and effect of any concentration of credit, and changes in the level of such concentrations; and (9) the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the existing loan portfolio.

Potentially impaired loans selected for individual evaluation are reviewed in accordance with US GAAP which governs the accounting for impaired assets, as well as regulatory guidance regarding treatment of troubled, collateral-dependent loans. Each potentially impaired loan is evaluated using all available information such as recent appraisals, whether the loan is currently on accrual or nonaccrual status, discounted cash flow analyses, guarantor financial strength, the value of additional collateral, and the loan's and borrower's past performance to determine whether in management's best judgment it is probable that the Bank will be unable to collect all contractual interest and principal in accordance with the loan's terms. Loans deemed not to be impaired are assigned a reserve factor based upon the segment from which they were selected.

Loans deemed impaired are evaluated to determine the estimated fair value of the collateral, and a portion of the ALLL will be allocated to the deficiency. Troubled collateral-dependent real estate secured loans are valued using the appraised value of the collateral, and a portion of the ALLL will be allocated to these loans based on the difference between the loan amount and the appraised value. If such amounts are judged by management to be permanent, they will be charged-off. In addition, if foreclosure is probable, a portion of the ALLL will be allocated to the estimated additional costs to acquire and the estimated costs to sell. Upon completion of the foreclosure process, these amounts will be charged-off.

The ALLL needed as a result of the foregoing evaluation is compared with the unadjusted amount, and an adjustment is made by means of a provision to the allowance for loan losses. Recognizing the inherently imprecise nature of the loss estimates and the large number of assumptions needed in order to perform the analysis, the required reserve may be less than the actual level of reserves at the end of any evaluation period, and thus there may be an unallocated portion of the ALLL. Management adjusts the unallocated portion to an amount which management considers reasonable under the circumstances.

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## RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2014 AND 2012

Net Income. The Company recorded net income of \$585,000, or \$0.19 per diluted share, for the three months ended June 30, 2014 as compared to net income of \$1.8 million, or \$0.66 per diluted share, for the three months ended June 30, 2013.

## Average Balance Sheet

The following table sets forth information (dollars in thousands) relating to the Company's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated. Yields and costs are computed by dividing income or expense by the average daily balance of interest-earning assets or interest-bearing liabilities, respectively, for the three-month periods indicated.

	Three Months Ended June 30,							
	Average balance	2014 Interest	Average yld/cost		Average balance	2013 Interest	Average yld/cost	
<b>ASSETS</b>								
Interest-earning assets:								
Loans receivable(1)	\$610,880	\$6,636	4.36	%	\$524,728	\$5,963	4.56	%
Mortgage-backed securities	56,004	348	2.49	%	37,523	246	2.63	%
Investment securities(2)	77,745	798	4.12	%	68,211	713	4.19	%
Other interest-earning assets(3)	45,432	4	0.04	%	39,111	14	1.14	%
Total interest-earning assets	790,061	7,786	3.95	%	669,573	6,936	4.15	%
Noninterest-earning assets	50,412				45,938			
Total assets	\$840,473				\$715,511			
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>								
Interest-bearing liabilities:								
Deposits	\$687,805	\$774	0.45	%	\$570,271	\$712	0.50	%
Borrowings from the FHLB	47,627	187	1.57	%	53,303	226	1.70	%
Total interest-bearing liabilities	735,432	961	0.52	%	623,574	938	0.60	%
Noninterest-bearing liabilities	7,149				7,508			
Total liabilities	742,581				631,082			
Stockholders' equity	97,892				84,429			
Total liabilities and stockholders' equity	\$840,473				\$715,511			
Net interest income-tax equivalent basis		6,825				5,998		
Interest rate spread(4)-tax equivalent basis			3.43	%			3.55	%
Net yield on interest-earning assets(5)-tax equivalent basis			3.46	%			3.59	%
Ratio of average interest-earning assets to average interest-bearing liabilities			107.46	%			106.33	%
Less: tax-equivalent interest adjustments		(186)				(192)		
Net interest income		\$6,639				\$5,806		

Interest rate spread(4)	3.33	%	3.44	%
Net yield on interest-earning assets(5)	3.37	%	3.48	%

- (1) Nonperforming loans have been included in the appropriate average loan balance category, but interest on nonperforming loans has not been included for purposes of determining interest income.
- (2) Tax equivalent adjustments to interest on investment securities were \$186,000 and \$192,000 for the quarters ended June 30, 2014 and 2013, respectively. Tax equivalent interest income is based upon a marginal effective tax rate of 34%.
- (3) Includes interest-bearing deposits in other banks.
- (4) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- Net yield on interest-earning assets represents net interest income as a percentage of average
- (5) interest-earning assets.

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## Rate/Volume Analysis

The following table presents, for the periods indicated, the change in interest income and interest expense (dollars in thousands) attributed to (i) changes in volume (changes in the weighted average balance of the total interest earning asset and interest-bearing liability portfolios multiplied by the prior year rate), and (ii) changes in rate (changes in rate multiplied by prior year volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately based on the absolute value of changes due to volume and changes due to rate.

	For the three months ended June 30, 2014 vs 2013		
	Volume	Rate	Net
Interest income:			
Loans receivable, net	\$2,193	\$(1,520 )	\$673
Mortgage-backed securities	185	(83 )	102
Investment securities (1)	167	(82 )	85
Other interest-earning assets	13	(23 )	(10 )
Total interest-earning assets	2,558	(1,708 )	850
Interest expense:			
Deposits	422	(360 )	62
Borrowings from the FHLB	(23 )	(16 )	(39 )
Total interest-bearing liabilities	399	(376 )	23
Net change in net interest income	\$2,159	\$(1,332 )	\$827

- (1) Tax equivalent adjustments to interest on investment securities were \$186,000 and \$192,000 for the quarters ended June 30, 2014 and 2013, respectively. Tax equivalent interest income is based upon a marginal effective tax rate of 34%.

**Total Interest Income** Total interest income, on a taxable equivalent basis, increased by \$850,000, or 12.3%, to \$7.8 million for the quarter ended June 30, 2014 compared with the second quarter of 2013. Interest income from loans receivable increased by \$673,000, the result of an \$86.2 million increase in the average balance of loans outstanding offset by the effect of a decrease in the average yield on loans of 20 basis points. The merger with Roebing resulted in the increase in the average balance of loans outstanding whereas the decrease in the yield was caused by the combined effects of a large number of higher rate loans being prepaid, and new loans added to the portfolio with lower yields than the existing portfolio loans that had been repaid. Interest income from investment and mortgage-backed securities was higher in the quarter ended June 30, 2014 in comparison to the same period of 2013 mainly because of the securities acquired from Roebing. Offsetting the increase in the average balance was the effect of lower yields on the agency securities acquired from Roebing.

**Total Interest Expense.** Total interest expense increased by \$23,000 to \$961,000 during the three-month period ended June 30, 2014 as compared with the same period in 2013. Interest expense on deposits increased \$62,000 as a result of a \$117.5 million increase in the average balance of deposits partially offset by a decrease in the average interest rate paid on the Bank's deposits of 5 basis points. The average outstanding balance of deposits increased \$117.5 million during the second quarter of 2014 as compared to the same period in 2013 mainly as a result of the Roebing acquisition while the decrease in the average rate paid was due to the maturity of certificates of deposit with higher interest rates than current market rates offered on the products into which the maturing CDs were renewed or reinvested, and a favorable change in the deposit mix and pricing. Interest expense associated with borrowings from

the FHLB decreased \$39,000 in the second quarter of 2014 compared to the same quarter of 2013. The Bank decreased its average outstanding borrowings by \$5.7 million which resulted in a decrease in the cost of borrowed funds of 13 basis points.

Noninterest Income. Total noninterest income was \$803,000 for the second quarter of 2014 compared with \$1.9 million for the same period in 2013. The decrease was mainly the result of income from the benefits paid on the bank owned life insurance policies totaling \$934,000 during the second quarter of 2013 due to the death of two insured individuals. Service fees, charges and other operating income include income from fair value adjustments to mortgage servicing rights that was \$202,000 higher in 2013 as compared to the same period in 2014. Additionally, gain on sale of loans in the secondary market decreased by \$125,000 when comparing the second quarter of 2014 and the same period in 2013 due to a decrease in residential loan activity throughout the Company's markets. Offsetting this decrease was the gain on security sales totaling \$16,000 while there were no such sales in 2013.

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Noninterest Expense. Total noninterest expense increased by \$1.1 million to \$6.3 million for the three months ended June 30, 2014 compared to the same period in 2013. Merger-related costs attributable to the announced acquisition of the Company by National Penn totaled \$1.1 million during the second quarter of 2014 while merger-related costs attributable to the Company's acquisition of Roebling totaled \$295,000 during the second quarter of 2013. Employee compensation increased by \$364,000 in the second quarter of 2014, mainly the result of employee costs associated with staffing the five additional branches acquired from Roebling. In addition, the hiring of additional commercial lenders during the three months ended June 30, 2014 contributed to the increase. Occupancy costs increased \$120,000 in 2014, largely the result of operating and maintaining the five additional branch offices acquired from Roebling. Foreclosed real estate expense decreased \$200,000 in second quarter of 2014 mainly due to a decrease in the holding costs of real estate acquired through foreclosure, resulting from the disposition of such properties during the intervening period.

Income Tax Expense. The Company's effective tax rate was 46.1% for the quarter ended June 30, 2014 compared to 19.0% for the quarter ended June 30, 2013. These effective tax rates differ from the Company's marginal tax rate of 34% largely due to tax-exempt income associated with the Company's investments in tax-exempt municipal bonds and bank owned life insurance, and the treatment of certain merger-related costs as non-deductible.



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## RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2014 AND 2012

Net Income. The Company recorded net income of \$2.0 million, or \$0.63 per diluted share, for the six months ended June 30, 2014 as compared to net income of \$3.0 million, or \$1.10 per diluted share, for the six months ended June 30, 2013.

## Average Balance Sheet

The following table sets forth information (dollars in thousands) relating to the Company's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated. Yields and costs are computed by dividing income or expense by the average daily balance of interest-earning assets or interest-bearing liabilities, respectively, for the six-month periods indicated.

	2014		Six Months Ended June 30,		2013			
	Average balance	Interest	Average yld/cost		Average balance	Interest	Average yld/cost	
<b>ASSETS</b>								
Interest-earning assets:								
Loans receivable(1)	\$610,736	\$13,313	4.40	%	\$525,000	\$12,029	4.62	%
Mortgage-backed securities	52,116	657	2.54	%	39,744	519	2.63	%
Investment securities(2)	78,897	1,599	4.09	%	66,680	1,421	4.30	%
Other interest-earning assets(3)	46,045	7	0.03	%	34,022	18	0.11	%
Total interest-earning assets	787,794	15,576	3.99	%	665,446	13,987	4.24	%
Noninterest-earning assets	50,437				46,252			
Total assets	\$838,231				\$711,698			
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>								
Interest-bearing liabilities:								
Deposits	\$686,361	\$1,540	0.45	%	\$565,536	\$1,443	0.51	%
Borrowings from the FHLB	48,246	380	1.59	%	54,701	474	1.75	%
Total interest-bearing liabilities	734,607	1,920	0.53	%	620,237	1,917	0.62	%
Noninterest-bearing liabilities	6,734				7,363			
Total liabilities	741,341				627,600			
Stockholders' equity	96,890				84,098			
Total liabilities and stockholders' equity	\$838,231				\$711,698			
Net interest income—tax equivalent basis		13,656				12,070		
Interest rate spread(4)—tax equivalent basis			3.46	%			3.62	%
Net yield on interest-earning assets(5)—tax equivalent basis			3.50	%			3.66	%
Ratio of average interest-earning assets to average interest-bearing liabilities			107.25	%			107.29	%
Less: tax-equivalent interest adjustments		(377 )				(386 )		
Net interest income		\$13,279				\$11,684		

Interest rate spread(4)	3.36	%	3.50	%
Net yield on interest-earning assets(5)	3.40	%	3.54	%

- (1) Nonperforming loans have been included in the appropriate average loan balance category, but interest on nonperforming loans has not been included for purposes of determining interest income.
- (2) Tax equivalent adjustments to interest on investment securities were \$377,000 and \$386,000 for the six months ended June 30, 2014 and 2013, respectively. Tax equivalent interest income is based upon a marginal effective tax rate of 34%.
- (3) Includes interest-bearing deposits in other banks.
- (4) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- Net yield on interest-earning assets represents net interest income as a percentage of average
- (5) interest-earning assets.

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## Rate/Volume Analysis

The following table presents, for the periods indicated, the change in interest income and interest expense (dollars in thousands) attributed to (i) changes in volume (changes in the weighted average balance of the total interest earning asset and interest bearing liability portfolios multiplied by the prior year rate), and (ii) changes in rate (changes in rate multiplied by prior year volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately based on the absolute value of changes due to volume and changes due to rate.

	For the six months ended June 30, 2014 vs 2013		
	Volume	Rate	Net
Interest income:			
Loans receivable, net	\$2,807	\$(1,523 )	\$1,284
Mortgage-backed securities	189	(51 )	138
Investment securities (1)	362	(184 )	178
Other interest-earning assets	14	(25 )	(11 )
Total interest-earning assets	3,372	(1,783 )	1,589
Interest expense:			
Deposits	510	(413 )	97
Borrowings from the FHLB	(53 )	(41 )	(94 )
Total interest-bearing liabilities	457	(454 )	3
Net change in net interest income	\$2,915	\$(1,329 )	\$1,586

- (1) Tax equivalent adjustments to interest on investment securities were \$377,000 and \$386,000 for the six months ended June 30, 2014 and 2013, respectively. Tax equivalent interest income is based upon a marginal effective tax rate of 34%.

**Total Interest Income.** Total interest income, on a taxable equivalent basis, increased by \$1.6 million, or 11.4%, to \$15.6 million for the six months ended June 30, 2014 compared with the same period of 2013. Interest income from loans receivable increased by \$1.3 million, the result of an \$85.7 million increase in the average balance of loans outstanding offset by the effect of a decrease in the average yield on loans of 22 basis points. The merger with Roebing resulted in the increase in the average balance of loans outstanding whereas the decrease in the yield was caused by the combined effects of a large number of higher rate loans being prepaid, and new loans added to the portfolio with lower yields than the existing portfolio loans that had been repaid. Interest income from investment and mortgage-backed securities was higher for the six months ended June 30, 2014 in comparison to the same period of 2013 mainly because of the securities acquired from Roebing. Offsetting the increase in the average balance was the effect of lower yields on the agency securities acquired from Roebing.

**Total Interest Expense.** Total interest expense increased by \$3,000 to \$1.9 million during the six-month period ended June 30, 2014 as compared with the same period in 2013. Interest expense on deposits increased \$97,000 as the average outstanding balance of deposits increased \$120.8 million during the first six months of 2014 as compared to the same period in 2013 mainly as a result of the Roebing acquisition. The average interest rate paid on the Bank's deposits was 6 basis points lower in the first six months of 2014 as compared to the corresponding period in 2013 due to the maturity of certificates of deposit with higher interest rates than current market rates offered on the products into which the maturing CDs were renewed or reinvested, and a favorable change in the deposit mix and pricing. Interest expense associated with borrowings from the FHLB decreased \$94,000 in the first half of 2014 compared to the same period of 2013. The Bank decreased its average outstanding borrowings by \$6.5 million which resulted in a

decrease in the cost of borrowed funds of 16 basis points.

Noninterest Income. Total noninterest income was \$1.5 million for the first six months of 2014 compared with \$3.3 million for the same period in 2013. The decrease was mainly the result of income from the benefits paid on the bank owned life insurance policies totaling \$934,000 during the second quarter of 2013 due to the death of two insured individuals. In addition, gain related to an eminent domain matter affecting a parcel of Company property totaled \$417,000 in 2013, whereas there was no such gain in 2014. Gain on sale of loans in the secondary market decreased by \$356,000 when comparing the first six months of 2014 and the same period in 2013 due to a decrease in residential loan activity throughout the Company's markets. Additionally, fair value adjustments to mortgage servicing rights were \$229,000 higher in the first half of 2013 as compared to the same period in 2014. Offsetting this decrease was the gain on security sales totaling \$17,000 during the six months ended June 30, 2014 while there were no such sales in the first half of 2013.

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**Noninterest Expense.** Total noninterest expense increased by \$1.6 million to \$11.7 million for the six months ended June 30, 2014 compared to the same period in 2013. Employee compensation increased by \$930,000 in the first six months of 2014, mainly the result of employee costs associated with staffing the five additional branches acquired from Roebing. In addition, the hiring of additional commercial lenders during 2014 contributed to the increase. Occupancy costs increased \$330,000 in 2014, largely the result of operating and maintaining the five additional branch offices acquired from Roebing. Additionally, there was an increase of \$85,000 in costs incurred related to snow removal during the first half of 2014 over the same period in 2013. Merger-related costs attributable to the announced acquisition of the Company by National Penn Bank totaled \$1.1 million during the six months ended June 30, 2014 while merger-related costs attributable to the Company's acquisition of Roebing totaled \$615,000 during the same period of 2013. Foreclosed real estate expense decreased \$411,000 in six months ended June 30, 2014 mainly due to a decrease in the holding costs of real estate acquired through foreclosure, resulting from the disposition of such properties during the intervening period.

**Income Tax Expense.** The Company's effective tax rate was 33.5% for the six months ended June 30, 2014 compared to 24.9% for the six months ended June 30, 2013. These effective tax rates are lower than the Company's marginal tax rate of 34% largely due to the tax-exempt income associated with the Company's investments in tax-exempt municipal bonds and bank owned life insurance offset by certain merger-related costs treated as non-deductible.

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

The Bank's liquidity is a measure of its ability to fund loans, and pay withdrawals of deposits, and other cash outflows in an efficient, cost-effective manner. The Bank's short-term sources of liquidity include maturities, repayment and sales of assets, excess cash and cash equivalents, new deposits, brokered deposits, other borrowings, and new borrowings from the Federal Home Loan Bank and the Federal Reserve Bank. There has been no material adverse change during the six-month period ended June 30, 2014 in the ability of the Bank and its subsidiaries to fund their operations.

At June 30, 2014, the Bank had commitments outstanding under letters of credit of \$1.6 million, commitments to originate loans of \$32.9 million, and commitments to fund undisbursed balances of closed loans and unused lines of credit of \$68.0 million. At June 30, 2014, the Bank had \$2.9 million in outstanding commitments to sell loans. There has been no material change during the six months ended June 30, 2014 in any of the Bank's other contractual obligations or commitments to make future payments.

The Company's primary sources of liquidity are dividends from the Bank, principal and interest payments received from a loan made to the Bank's ESOP, and tax benefits arising from the use of the Company's tax deductions by other members of its consolidated group pursuant to a tax sharing agreement. The Company is dependent upon these sources and cash on hand which totaled approximately \$2.3 million at June 30, 2014 in order to fund its operations and pay the dividend to its shareholders. There has been no material adverse change in the ability of the Company to fund its operations during the six-month period ended June 30, 2014.

### Capital Requirements

The Bank was in compliance with all of its capital requirements as of June 30, 2014.

## CRITICAL ACCOUNTING POLICIES

Certain critical accounting policies of the Company require the use of significant judgment and accounting estimates in the preparation of the consolidated financial statements and related data of the Company. These accounting estimates require management to make assumptions about matters that are highly uncertain at the time the accounting estimate is made. Management believes that the most critical accounting policy requiring the use of accounting estimates and judgment is the determination of the allowance for loan losses. If the financial position of a significant number of debtors or the value of the collateral securing the loans should deteriorate more than the Company has estimated, the present allowance for loan losses may be insufficient and additional provisions for loan losses may be required. The allowance for loan losses was approximately \$4.1 million at June 30, 2014.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a “smaller reporting company” as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this item.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Based on their evaluation of the Company’s disclosure controls and procedures (as defined in Rules 13a-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”)), the Company’s principal executive officer and principal financial officer have concluded that as of the end of the period covered by this Quarterly Report on Form 10-Q such disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files and submits pursuant to the rules and forms of the SEC is accumulated and communicated to the Company’s management including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in Internal Controls over Financial Reporting

During the quarter under report, there was no change in the Company’s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting.

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TF FINANCIAL CORPORATION AND SUBSIDIARIES

PART II-OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Neither the Company nor its subsidiaries are involved in any pending legal proceedings, other than routine legal matters occurring in the ordinary course of business that in the aggregate involve amounts which are believed by management to be immaterial to the consolidated financial condition or results of operations of the Company.

ITEM 1A. RISK FACTORS

As a “smaller reporting company” as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this item.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

(a)	Exhibits	
	31.1	Certification of CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	31.2	Certification of CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	32.	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
	101.INS	XBRL Instance Document
	101.SCH	XBRL Taxonomy Extension Schema Document
	101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
	101.LAB	



	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Definition Linkbase Document

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TF FINANCIAL CORPORATION

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 14, 2014

/s/ Kent C. Lufkin  
Kent C. Lufkin  
President and CEO  
(Principal Executive Officer)

Date: August 14, 2014

/s/ Dennis R. Stewart  
Dennis R. Stewart  
Executive Vice President and Chief  
Financial Officer  
(Principal Financial & Accounting Officer)