DIAMOND HILL INVESTMENT GROUP INC Form 10-Q April 27, 2016 Table of Contents

United States Securities and Exchange Commission Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2016 Commission file number 000-24498

DIAMOND HILL INVESTMENT GROUP, INC.

(Exact name of registrant as specified in its charter)

Ohio 65-0190407
(State of (I.R.S. Employer incorporation) Identification No.)
325 John H. McConnell Blvd, Suite 200, Columbus, Ohio 43215
(Address of principal executive offices) (Zip Code)
(614) 255-3333
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes: x No: "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Table of Contents

Large accelerated filer " Accelerated filer x

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes: " No: x

The number of shares outstanding of the issuer's common stock, as of April 27, 2016, is 3,410,224 shares.

Table of Contents

DIAMOND HILL INVESTMENT GROUP, INC.

		PAGE
Part I: FINANCIAL INFORMATION		<u>3</u>
Item 1.	Consolidated Financial Statements	<u>3</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>17</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	22
Item 4.	Controls and Procedures	22
Part II: (OTHER INFORMATION	<u>24</u>
Item 1.	Legal Proceedings	<u>24</u>
Item 1A. Risk Factors		<u>24</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>24</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>24</u>
Item 4.	Mine Safety Disclosures	<u>24</u>
Item 5.	Other Information	<u>24</u>
Item 6.	Exhibits	<u>25</u>
<u>Signatures</u>		<u>26</u>
2		

Table of Contents

PART I: FINANCIAL INFORMATION

ITEM 1: Consolidated Financial Statements

Diamond Hill Investment Group, Inc.

Consolidated Balance Sheets

	3/31/2016 (Unaudited)	12/31/2015		
ASSETS				
Cash and cash equivalents	\$49,337,654	\$57,474,777		
Investment portfolio	56,189,839	52,490,820		
Accounts receivable	16,714,045	18,579,302		
Prepaid expenses	1,880,449	1,780,105		
Property and equipment, net of depreciation	4,242,557	4,253,361		
Income taxes receivable	5,692,919	1,402,137		
Deferred taxes	9,361,285	9,206,079		
Total assets	\$143,418,748	\$145,186,581		
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities				
Accounts payable and accrued expenses	\$4,996,595	\$7,651,324		
Accrued incentive compensation	4,627,000	21,984,500		
Deferred compensation	12,520,233	10,236,743		
Total liabilities	22,143,828	39,872,567		
Redeemable noncontrolling interest	4,294,098			
Shareholders' equity				
Common stock, no par value 7,000,000 shares authorized; 3,409,281 issued and				
outstanding at March 31, 2016 (inclusive of 218,823 unvested shares); 3,414,338	107,438,271	102,536,527		
issued and outstanding at December 31, 2015 (inclusive of 310,356 unvested shares)				
Preferred stock, undesignated, 1,000,000 shares authorized and unissued				
Deferred equity compensation	(21,795,383)	(19,294,784)		
Retained earnings	31,337,934	22,072,271		
Total shareholders' equity	116,980,822	105,314,014		
Total liabilities and shareholders' equity	\$143,418,748	\$145,186,581		
Book value per share	\$34.31	\$30.84		
The accompanying notes are an integral part of these consolidated financial statements.				

3

Table of Contents

Diamond Hill Investment Group, Inc. Consolidated Statements of Income (unaudited)

	Three Months Ended March 31,			
	2016	2015		
REVENUES:				
Investment advisory	\$26,686,785	\$25,400,536		
Mutual fund administration, net	3,770,705	3,917,871		
Total revenue	30,457,490	29,318,407		
OPERATING EXPENSES:				
Compensation and related costs	12,398,708	12,784,781		
General and administrative	2,485,161	1,993,547		
Sales and marketing	993,122	609,700		
Mutual fund administration	876,066	736,373		
Total operating expenses	16,753,057	16,124,401		
NET OPERATING INCOME	13,704,433	13,194,006		
Investment income	747,222	1,344,683		
INCOME BEFORE TAXES	14,451,655	14,538,689		
Income tax expense	(5,171,776)	(5,026,067)		
NET INCOME	9,279,879	9,512,622		
Less: Net income attributable to redeemable noncontrolling interest	(14,216)			
NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$9,265,663	\$9,512,622		
Earnings per share attributable to common shareholders				
Basic	\$2.73	\$2.96		
Diluted	\$2.73	\$2.89		
Weighted average shares outstanding				
Basic	3,388,743	3,218,154		
Diluted	3,393,396	3,296,168		
The accompanying notes are an integral part of these consolidated financial statements.				

4

Table of Contents

Diamond Hill Investment Group, Inc.

Consolidated Statements of Shareholders' Equity and Redeemable Noncontrolling Interest (unaudited)

Equity Retained Earnings Total Shares Common Outstanding Stock