

Edgar Filing: CGI GROUP INC - Form 6-K

CGI GROUP INC
Form 6-K
March 08, 2002

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

For the month of February 2002.

CGI Group Inc.
(Translation of Registrant's Name Into English)

1130 Sherbrooke Street West
5th Floor
Montreal, Quebec
Canada H3A 2M8
(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-____.

Enclosure: First Quarterly Report.

This Form 6-K shall be deemed incorporated by reference in the Registrant's Registration Statement on Form S-8, Reg. Nos. 333-13350, 333-6604 and 333-74932.

CGI Group Inc. Quarterly Report 1
For the three months ended December 31, 2001

About CGI
Founded in 1976, CGI is the fourth largest independent information technology

Edgar Filing: CGI GROUP INC - Form 6-K

(IT) services firm in North America, based on its headcount of more than 13,000 professionals. CGI's annualized revenue run-rate totals CDN\$2.1 billion (US\$1.3 billion). CGI's order backlog currently totals CDN\$9.2 billion (US\$5.75 billion). CGI provides end-to-end IT services and business solutions to more than 3,000 clients in countries such as the United States, Canada, the United Kingdom and France from more than 60 offices. CGI's shares are included in the TSE 100 Composite Index as well as the S&P/TSE Canadian Information Technology and Canadian MidCap Indices.

Stock Exchanges

Toronto Stock Exchange: GIB.A

New York Stock Exchange: GIB

Shares outstanding (as at December 31, 2001)

338,624,036 Class A subordinate shares

40,799,774 Class B shares

First Quarter Fiscal 2002 Trading History

TSE (CDN\$)	NYSE (US\$)
High: \$12.25	High: \$7.61
Low: \$8.90	Low: \$5.53
Close: \$12.25	Close: \$7.55
Volume: 80,287,100	Volume: 5,792,900

Transfer Agent

Computershare Trust Company of Canada

1-800-564-6253

Investor Relations

Julie Creed

Vice-President, Investor Relations

Telephone: (312) 201-8094

Fax: (425) 920-2064

julie.creed@cgiusa.com

Ronald White

Director, Investor Relations

Telephone: (514) 841-3230

Fax: (514) 841-3299

ronald.white@cgi.ca

www.cgi.ca

CGI Reports Strong Growth in First Quarter of Fiscal 2002

CGI reported strong unaudited results for its first quarter ended December 31, 2001. All figures are in Canadian dollars unless otherwise indicated.

First Quarter Highlights

- Revenue of \$520.8 million represented 55.8% growth over the comparable period one year ago and 11.0% quarterly sequential growth. Organic growth was 23.1% year-over-year
- Net earnings per share increased 33.3% to \$0.08 from the comparable earnings before amortization (cash net earnings) per share of \$0.06 in last year's first quarter. First quarter net earnings of \$0.08 compared to fourth quarter cash net earnings per share of \$0.08 on a 7.5% increase in weighted average shares outstanding
- Operating cash flow was up 40.2% year-over-year to \$43.3 million
- Backlog of signed contracts stands at \$9.2 billion or more than four times

Edgar Filing: CGI GROUP INC - Form 6-K

current annualized revenue, compared with \$7.0 billion at the same time last year. Contracts in the backlog have a weighted average remaining contract term of seven years

-- Current pipeline of bids for large outsourcing contracts being reviewed by potential clients remains strong at \$5 billion --Public offering closed in December 2001 raised gross proceeds of \$125.0 million to support future growth

"We are pleased to have delivered strong first quarter financial results as well as meaningful operating improvements in our cost structure," said Serge Godin, chairman and CEO. "CGI effectively capitalized on growing trends that favor IT and business process outsourcing and made significant progress in integrating IMRglobal and recent large outsourcing contract wins."

The significant growth in first quarter revenue was due primarily to continuing strong demand for outsourcing services across all geographic areas, but especially in Canada. Revenue growth also reflects the contribution of acquisitions completed in the past year.

Mr. Godin added, "Our first quarter results and current pipeline of outsourcing contracts are good indicators that our business is on-track to achieve another record year. The demand for IT and business process services continues to be robust in Canada and in the US, where we are especially encouraged by the results of the enhanced business development program we initiated in the Fall. In six months, since closing our merger with IMRglobal, CGI has tripled its backlog of signed long-term contracts in the US and the revenue mix has shifted from 26% outsourcing to 60% outsourcing today. Although we are experiencing soft demand for systems integration and consulting services from clients in the US, we saw continued strong demand from clients in Canada. With a complete offering of IT and business process services, the flexibility to deliver our services through our own on-shore, near shore and off-shore facilities, and proceeds from our recent offering, we are excited about the opportunities for increasing organic growth. As part of our growth strategy, we will continue to focus on identifying acquisition targets in the US and Europe that will bring value to CGI."

Management's Discussion and Analysis of Financial Position and Results of Operations

First quarter ended December 31, 2001

The following discussion and analysis should be read in conjunction with financial statements for the first quarter of fiscal 2002 and 2001; with the Management's Discussion and Analysis of Financial Position and Results of Operations ("MD&A") in the fiscal 2001 annual report, including the section on risks and uncertainties; and with the notes to the financial statements for the first quarter of fiscal 2002 and in the fiscal 2001 annual report. All dollar amounts are in Canadian dollars unless otherwise indicated.

Significant Developments

On October 1, 2001, Fireman's Fund Insurance Company ("Fireman's Fund"), a subsidiary of Allianz AG of Munich, and CGI finalized a 10-year, information technology outsourcing contract valued at US\$380.0 million. As part of the agreement, CGI will provide Fireman's Fund with IT support services to some 80 locations across the United States. Also, CGI has taken over the client's Phoenix-based, 40,000 square foot, state-of-the-art data center.

On October 17, 2001, British Telecommunications PLC ("BT") and CGI announced the signing of a partnership agreement whereby BT has selected CGI to be its development partner as it offers "single-window" e-government service delivery solutions to local authorities in Scotland, England and Wales.

Edgar Filing: CGI GROUP INC - Form 6-K

On December 12, Arbella Insurance Group ("Arbella") and CGI announced the signing of a five-year contract valued at US\$20.0 million, whereby CGI will supply full document management services to the New England P&C insurance carrier. CGI will serve Arbella from its US state-of-the-art document management operation in Andover, Massachusetts. This facility produces over eight million documents per month for CGI's clients and their customers. Monthly, CGI will print for Arbella some 2 to 2.5 million images in addition to mailing approximately 400,000 to 500,000 policies and billing-related forms. CGI will implement a host of various software and hardware products to manage, simplify and streamline Arbella's print and distribution workflow.

On December 20, CGI successfully closed its public offering of Class A subordinate shares in Canada announced on December 3, 2001. CGI sold 11,110,000 Class A subordinate shares of the Company at a price of \$11.25 per share, for gross proceeds of \$125.0 million, to a syndicate of investment dealers. The net proceeds of the offering will be used to repay indebtedness and the balance will be added to CGI's general funds and be used to finance its development activities, including the funding of large outsourcing contracts and acquisitions, and for other general corporate purposes.

Revenue

Revenue in the first quarter of fiscal 2002 increased 55.8% to \$520.8 million, from \$334.2 million in the quarter ended December 31, 2000. The year-over-year increase reflects growth in outsourcing contract revenues in Canada and in the US. Acquisitions made in fiscal 2001 contributed to 32.7% of the increase in revenue. Organic growth was 23.1% year-over-year. On a sequential basis, revenue increased by 11.0% from the fourth quarter of fiscal 2001, reflecting an increase in outsourcing contract revenues.

In the first quarter, revenue from long-term outsourcing contracts represented 72% of total revenues, including almost 14% from business process services, while revenue from systems integration and consulting projects represented 28%. Geographically, contribution to revenue from clients in Canada was 71%, while clients in the US represented 22%; and all other regions, 7%. This mix is similar to the fourth quarter of fiscal 2001. Client revenue from the financial services sector represented 40%, while telecom represented 26%; manufacturing, retail and distribution, 17%; government, 14%; energy and services, 2%; and healthcare 1%.

Operating Expenses

The costs of services, selling and administrative expenses were \$439.5 million, or 51.7% higher than the prior year. Total operating expenses were 85.2% of revenue, an improvement from 87.5% in the first quarter of fiscal 2001 and only a slight increase from an expense ratio of 84.5% in the fourth quarter of fiscal 2001.

The year-over-year reduction in the expense ratio was achieved through synergies resulting from the integration of business acquisitions and large outsourcing contracts. The sequential expense ratio increase resulted mainly from CGI's decision to increase the provision for a few doubtful accounts, following the quarterly review of all client accounts.

Depreciation and Amortization

Depreciation and amortization of fixed assets increased to \$11.1 million, from \$6.8 million in the previous year.

The year-over-year increase reflected the fact that additional business and assets were acquired in the course of acquisitions and through the signing of large outsourcing contracts.

Amortization of contract costs increased year-over-year to \$13.2 million, from \$5.5 million in fiscal 2001, mainly as a result of the capitalization of

Edgar Filing: CGI GROUP INC - Form 6-K

contract costs following the signing of large outsourcing contracts.

Sequentially, the increase in depreciation and amortization of fixed assets and in the expense related to amortization of contract costs reflected the acquisition of assets in the course of business, and the contract costs resulting from a large outsourcing contract signed during the quarter.

Income Taxes

The effective income tax rate was 41.3% in the first quarter of fiscal 2002 compared with 44.8% for the first quarter of fiscal 2001 and 45.2% for the fourth quarter of fiscal 2001. The decrease in the effective income tax rate is a result of the combined effect of two developments. Firstly, a reduction in the tax loss incurred by foreign subsidiaries (namely in the US and Europe) in the first quarter of 2002 over the same period in 2001, for which a valuation allowance had been provided against the future tax benefit. Secondly, the general Canadian statutory tax rate reduction in fiscal 2002 compared with fiscal 2001.

Amortization of Goodwill, Net of Income Taxes

Based on standards issued by the Canadian Institute of Chartered Accountants ("CICA") in Handbook Section 1581, Business Combinations, and 3062, Goodwill and Other Intangible Assets, all business combinations are accounted for using the purchase method effective July 1, 2001. Additionally, effective January 1, 2002, goodwill and intangible assets with an indefinite life will no longer be amortized to earnings and will be assessed for impairment on an annual basis in accordance with the new standards, including a transitional impairment test whereby any resulting impairment will be charged to opening retained earnings. The Company adopted these sections effective October 1, 2001. The Company is currently evaluating the impact of the adoption of the new standards, including the transitional impairment test for goodwill, and therefore has not yet assessed their effect on the Company's future consolidated net earnings and financial position.

Management's Discussion and Analysis of Financial Position and Results of Operations

First quarter ended December 31, 2001

Net Earnings

Effective October 1, 2001, CGI stopped recording the amortization of goodwill based on new accounting recommendations described above. As such, earnings before amortization of goodwill (cash net earnings) and net earnings are equivalent. For purposes of clarity and ease of comparison, in fiscal 2002 CGI will compare earnings before amortization of goodwill results with cash net earnings figures provided in earlier periods. In the first quarter, earnings before amortization of goodwill increased 89.7% to \$30.6 million, compared with \$16.1 million in the same quarter a year ago, and were 12.2% higher sequentially, compared with \$27.3 million reported in the fourth quarter of fiscal 2001. Earnings per share before amortization of goodwill of \$0.08 for the quarter were up 33.3% over \$0.06 reported for the first quarter of fiscal 2001, and unchanged from \$0.08 reported in the fourth quarter, after accounting for a 34.0% year-over-year and 7.5% sequential increase in weighted average shares outstanding. The net margin was 5.9%, compared with 4.2% in the fourth quarter and 3.1% in the first quarter of fiscal 2001.

Liquidity and Financial Resources

CGI maintains a strong balance sheet and cash position, which together with bank lines are sufficient to support the Company's growth strategy. On December 20, 2001 CGI closed its public offering in Canada by selling 11,110,000 Class A subordinate shares of the Company at a price of \$11.25 per share, for gross proceeds of \$125.0 million. At December 31, 2001, the total credit facility available amounted to \$202.7 million. As of December 31, 2001, CGI had cash and cash equivalents of \$155.8 million, compared with \$51.5 million as of December

Edgar Filing: CGI GROUP INC - Form 6-K

31, 2000.

Operating cash flow (operating cash flow represents cash provided by operating activities before changes in non-cash operating working capital items) in the first quarter amounted to \$43.3 million, compared with \$30.9 million in the first quarter a year ago and \$75.6 million in the fourth quarter of fiscal 2001. The year-over-year improvement in operating cash flow largely reflects the improvement in net earnings along with an increase in the depreciation of fixed assets and the amortization of contract costs related to the acquisitions and large outsourcing contracts closed in the year. The sequential decrease in operating cash flow mainly reflects the utilization in CGI's fourth quarter of future income tax benefits related to the acquisitions and large outsourcing contracts closed during the year.

As at December 31, 2001, CGI's long-term debt totalled \$54.7 million, compared with \$32.7 million at September 30, 2001. The change reflected CGI's issuance of a US\$20 million debt in order to address foreign currency risk exposure, offset partially by a debt repayment.

Accounting Changes

The CICA recently issued Handbook Section 3870, Stock-based Compensation and Other Stock-based Payments. This section establishes standards for the recognition, measurement and disclosure of stock-based compensation and other stock-based payments made in exchange for goods and services and applies to transactions, including non-reciprocal transactions, in which an enterprise grants shares of common stock, stock options, or other equity instruments, or incurs liabilities based on the price of common stock or other equity instruments. This section sets out a fair value based method of accounting and is required for certain stock-based transactions, effective January 1, 2002 and applied to awards granted on or after that date. The Company's management is currently evaluating the impact of the adoption of the new recommendations and therefore has not yet assessed the effect on its financial statements.

Forward-Looking Statements

All statements in this MD&A that do not directly and exclusively relate to historical facts constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements represent CGI Group Inc.'s intentions, plans, expectations and beliefs, and are subject to risks, uncertainties and other factors, of which many are beyond the control of the Company. These factors could cause actual results to differ materially from such forward-looking statements.

These factors include, and are not restricted to, the timing and size of contracts, acquisitions and other corporate developments; the ability to attract and retain qualified employees; market competition in the rapidly evolving information technology industry; general economic and business conditions; foreign exchange and other risks identified in the MD&A in CGI Group Inc.'s Annual Report or Form 40-F filed with the Securities and Exchange Commission ("SEC"); the Company's Annual Information Form filed with the Canadian securities commissions; on the Registration Statement on Form F-4 filed with the SEC in connection with the acquisition of IMRglobal; and with the Forms 10-K and 10-Q of IMRglobal filed with the SEC for the periods ended December 31, 2000 and March 31, 2001 respectively. All of the risk factors included in these filed documents are included here by reference. CGI disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Consolidated Financial Statements of CGI Group Inc.
For the three months ended December 31, 2001

Edgar Filing: CGI GROUP INC - Form 6-K

Consolidated Statements of Earnings

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	2
Revenue	520,
Operating expenses	
Costs of services, selling and administrative expenses	439,
Research	4,
	443,
Operating earnings before:	76,
Depreciation and amortization of fixed assets	11,
Amortization of contract costs and other long-term assets	13,
	24,
Earnings before the following items	52,
Interest	
Long-term debt	(
Other	
Income	(
	(
Earnings before income taxes, entity subject to significant influence and amortization of goodwill	52,
Income taxes	21,
Earnings before entity subject to significant influence and amortization of goodwill	30,
Entity subject to significant influence	
Earnings before amortization of goodwill	30,
Amortization of goodwill, net of income taxes	
Net earnings	30,
Weighted average number of outstanding Class A subordinate shares and Class B shares	369,406,
Basic and diluted earnings per share before amortization of goodwill (Note 2)	0
Basic and diluted earnings per share (Note 2)	0

Consolidated Statements of Retained Earnings

(in thousands of Canadian dollars) (unaudited)

	2
--	---

Edgar Filing: CGI GROUP INC - Form 6-K

Retained earnings, beginning of period	245,
Share issue costs (Note 2)	(3,
Net earnings	30,

Retained earnings, end of period	272,

Consolidated Financial Statements of CGI Group Inc.
For the three months ended December 31, 2001

Consolidated Balance Sheets
(in thousands of Canadian dollars) (unaudited)

As at December 31, 2001

-----		\$
Assets		
Current assets		
Cash and cash equivalents	155,830	
Accounts receivable	313,388	
Income taxes	7,020	
Work in progress	83,708	
Prepaid expenses and other current assets	66,389	
Future income taxes	15,297	
-----		641,632
Fixed assets	132,563	
Contract costs and other long-term assets	322,947	
Future income taxes	35,954	
Goodwill	1,142,066	
-----		2,275,162
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	312,673	
Deferred revenue	87,896	
Future income taxes	21,489	
Current portion of long-term debt	5,857	
-----		427,915
Future income taxes	45,512	
Long-term debt	54,740	
Deferred credits	84,955	
-----		613,122
Shareholders' equity		
Capital stock (Note 2)	1,341,135	
Contributed surplus	211	
Warrants (Note 2)	19,655	
Retained earnings	272,757	
Foreign currency translation adjustment	28,282	
-----		1,662,040

Consolidated Financial Statements of CGI Group Inc.
For the three months ended December 31, 2001

Consolidated Statements of Cash Flows
(in thousands of Canadian dollars) (unaudited)

	2001
	\$
Operating activities	
Net earnings	30,612
Adjustments for:	
Depreciation and amortization of fixed assets	11,144
Amortization of contract costs and other long-term assets	13,240
Amortization of goodwill	-
Deferred credits	(13,679)
Future income taxes	1,815
Foreign exchange loss	187
Entity subject to significant influence	-
	43,319
Changes in non-cash operating working capital items:	
Accounts receivable	7,284
Work in progress	1,118
Prepaid expenses and other current assets	(17,441)
Accounts payable and accrued liabilities	(3,308)
Income taxes	(6,052)
Deferred revenue	2,634
	(15,765)
Cash provided by operating activities	27,554
Financing activities	
Net variation of credit facility	21,363
Decrease of other long-term debts	(1,046)
Issuance of shares	127,593
Share issue costs	(5,500)
Cash provided by financing activities	142,410
Investing activities	
Business acquisitions (net of cash)	-
Purchase of fixed assets	(20,287)
Contract costs and other long-term assets	(39,806)
Cash used for investing activities	(60,093)
Foreign exchange (loss) gain on cash held in foreign currencies	(49)

Edgar Filing: CGI GROUP INC - Form 6-K

Net increase in cash and cash equivalents	109,822
Cash and cash equivalents at beginning of period	46,008
Cash and cash equivalents at end of period	155,830
Interest paid	450
Income taxes paid and received	6,504

Notes to the Consolidated Financial Statements
(tabular amounts only are in thousands of Canadian dollars, except share data)
(unaudited)

Note 1 - Summary of significant accounting policies

These interim financial statements should be read in conjunction with the consolidated financial statements of the Company and notes thereto for the year ended September 30, 2001.

On October 1, 2001, the Company adopted the new recommendations of the Canadian Institute of Chartered Accountants ("CICA") Handbook Sections 1581, Business Combinations, and 3062, Goodwill and Other Intangible Assets. Under the revised Section 1581, all business combinations are accounted for using the purchase method. Additionally, under the revised Section 3062, goodwill and intangible assets with an indefinite life will no longer be amortized to earnings and will be assessed for impairment on an annual basis in accordance with the new standards, including a transitional impairment test whereby any resulting impairment will be charged to opening retained earnings. In fiscal 2002, the effect of the non-amortization of goodwill will result in an increase in the consolidated net earnings of approximately \$28,800,000. The Company is currently evaluating the impact of the transitional impairment test, and therefore has not yet assessed its effect on the Company's future consolidated net earnings and financial position.

On October 1, 2001, the Company reclassified its UK subsidiary company from integrated foreign operations to self-sustained foreign operations as a result of changes in the economic facts and circumstances. Consequently, this subsidiary was accounted for using the current-rate method, which change was applied prospectively.

The CICA recently issued Handbook Section 3870, Stock-based Compensation and Other Stock-based Payments. This section establishes standards for the recognition, measurement and disclosure of stock-based compensation and other stock-based payments made in exchange for goods and services and applies to transaction, including non-reciprocal transactions, in which an enterprise grants shares of common stock, stock options, or other equity instruments, or incurs liabilities based on the price of common stock or other equity instruments. This section sets out a fair value based method of accounting and is required for certain stock-based transactions, effective January 1, 2002 and applied to awards granted on or after that date. The Company's management is currently evaluating the impact of the adoption of the new recommendations, and therefore has not yet assessed the effect on its financial statements.

Note 2 - Capital stock and warrants

Capital Stock -- Class A subordinate shares carrying one vote per share, participating equally with Class B shares with respect to the payment of dividends and convertible into Class B shares under certain conditions in the event of certain takeover bids on Class B shares.

Edgar Filing: CGI GROUP INC - Form 6-K

Class B shares, carrying 10 votes per share, participating equally with Class A subordinate shares with respect to the payment of dividends and convertible at any time at the option of the holder into Class A subordinate shares.

Options-- Under a Stock option plan for certain employees and directors of the Company and its subsidiaries, the Board of Directors may grant, at its discretion, options to purchase company stock to certain employees and directors of the Company and of its subsidiaries. The exercise price is established by the Board of Directors but may not be lower than the average closing price for Class A subordinate shares over the five business days preceeding the date of grant. Each option must be exercised within a 10-year period, except in the event of retirement, termination of employment or death.

Warrants -- In connection with the signing of strategic outsourcing contract and of a business acquisition, the Company granted warrants entitling the holders to subscribe to up to 5,118,210 Class A subordinate shares. The exercise prices were determined using the average closing price for Class A subordinate shares at a date and for a number of days around the respective transaction dates. The warrants vest upon signature of the contracts or date of business acquisition and have an exercise period of five years. As at September 30, 2001, there were 5,118,210 warrants issued and outstanding, 4,000,000 of which are exercisable at a price of \$6.55 per share and expire April 30, 2006 and remaining 1,118,210 are exercisable at a price of \$8.88 per share expiring June 13, 2006. The fair values of the warrants were estimated at their respective grant dates at \$19,655,000 using the Black-Scholes option pricing model with the following assumptions: risk-free interest rate of 4.9%, dividend yield of 0.0%, expected volatility of 57.7% and expected life of five years.

In addition to the warrants to purchase up to 5,118,210 Class A shares referred to above and issued in connection with the signing of a strategic outsourcing contract and of a business acquisition the "Initial Warrants", CGI issued to the Majority Shareholders and BCE warrants (the "Pre-emptive Rights Warrants") to subscribe in the aggregate up to 3,865,014 Class A shares and 697,044 Class B shares pursuant to the exercise of their pre-emptive rights contained in the articles of incorporation of CGI, with substantially similar terms and conditions as those of the Initial Warrants. The Pre-emptive Rights Warrants may be exercised by BCE and the Majority Shareholders only to the extent that the holders of the Initial Warrants exercise such Initial Warrants.

Furthermore, subject to regulatory approval, the Company has undertaken in favour of a holder of Initial Warrants to purchase up to 4,000,000 Class A shares to issue promptly after April 30, 2006 (the "Expiration Date") replacing warrants (the "Extended Warrants") to purchase Class A shares equal to the number of Class A shares not purchased by such holder under terms of the Initial Warrants on the Expiration Date. The Extended Warrants will have substantially similar terms and conditions as those of the Initial Warrants, except for the exercise price which will be based upon the closing price of the Class A shares on the TSE on the date preceding the issuance of the Extended Warrants.

Notes to the Consolidated Financial Statements
(tabular amounts only are in thousands of Canadian dollars, except share data)
(unaudited)

Note 2 - Capital stock and warrants (cont'd)

The following table presents information concerning capital stock issued and paid and all stock options and warrants as at December 31, 2001:

Number of shares issued and paid

Edgar Filing: CGI GROUP INC - Form 6-K

Class A subordinate shares
Class B shares

Total capital stock
Number of stock options (Class A subordinate shares)
Number of warrants (Class A subordinate shares)

Number of shares reflecting the potential exercise of stock options and warrants

As at December 31, 2001 and September 30, 2001, (after giving retroactive effect of the subdivision of the Company's shares that occurred on August 12, 1997, December 15, 1997, May 21, 1998 and January 7, 2000), the Class A subordinate shares and the Class B shares changed as follows:

	December 31, 2001				
	Class A subordinate shares		Class B shares		Class A subordi
	Number	Amount	Number	Amount	Number
		\$		\$	
Balance, beginning of period	327,032,717	1,159,337	40,799,774	54,205	240,755,667
Issued for cash(1)	11,110,000	124,988	-	-	-
Issued as consideration for business acquisitions	-	-	-	-	85,835,178
Fair value of options issued as consideration for business acquisitions	-	-	-	-	-
Options exercised	481,319	2,605	-	-	441,872
Balance, end of period	338,624,036	1,286,930	40,799,774	54,205	327,032,717

The following table presents information concerning all stock options granted to certain employees and directors by the Company as at December 31, 2001 and September 30, 2001.

	December 31, 2001
Number of options	
Outstanding, beginning of period	24,223,852
Granted	407,446
Granted as consideration for business acquisitions	-
Exercised	(481,319)
Forfeited and expired	(474,947)
Outstanding, end of period	23,675,032

Notes to the Consolidated Financial Statements

Edgar Filing: CGI GROUP INC - Form 6-K

(tabular amounts only are in thousands of Canadian dollars, except share data)
(unaudited)

Note 2 - Capital stock and warrants (cont'd)

Earnings per share

The following table sets forth the computation of basic and diluted earnings per share for the three months ended December 31, 2001 and December 31, 2000.

	2001			
	Net earnings (numerator)	Number of shares (denominator)	Per share amount	Net ea (nume
	\$		\$	
Net earnings available to common shareholders	30,612	369,406,415	0.08	
Dilutive options		4,246,841		
Dilutive warrants		3,291,477		
Net earnings available to common shareholders and assumed conversions	30,612	376,944,733	0.08	

Note 3 - Segmented information

The Company provides information technology services. Effective October 1, 2001, the Company changed its organizational structure. The Company has three strategic business units ("SBU"), organized according to the following breakdown: Canada and Europe, US and Asia Pacific, and Business Process Services ("BPS"). The Company evaluates each SBU's performance under this structure and reports segmented information on that basis.

The following presents information on the Company's operations based on its new organizational structure.

As at and for the three months ended December 31, 2001	Canada and Europe	US and Asia Pacific	BPS	exp
	\$	\$	\$	
Revenue	430,698	94,496	20,104	
Operating expenses	355,366	89,593	14,751	
Operating earnings before: Depreciation and amortization	75,332 19,132	4,903 4,159	5,353 770	
Earnings before interest, income taxes and amortization of goodwill	56,200	744	4,583	
Total assets	1,193,032	809,821	72,985	

As at and for the three months ended December 31, 2000

Edgar Filing: CGI GROUP INC - Form 6-K

Revenue	294,027	37,977	18,160
Operating expenses	246,147	40,475	14,527
Operating earnings before: Depreciation and amortization	47,880 10,682	(2,498) 588	3,633 759
Earnings before interest, income taxes, entity subject to significant influence and amortization of goodwill	37,198	(3,086)	2,874
Total assets	709,832	99,510	84,435

Note 4 - Comparative figures

Certain comparative figures have been reclassified in order to conform to the presentation adopted in 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CGI GROUP INC.
(Registrant)

Date: February 28, 2002

By /s/ Paule Dore

Name: Paule Dore
Title: Executive Vice President
and Chief Corporate Officer
and Secretary