BlackRock Enhanced Government Fund, Inc. Form N-CSRS September 04, 2012
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM N-CSR
CERTIFIED SHAREHOLDER REPORT OF REGISTERED MANAGEMENT INVESTMENT COMPANIES
Investment Company Act file number 811-21793
Name of Fund: BlackRock Enhanced Government Fund, Inc. (EGF)
Fund Address: 100 Bellevue Parkway, Wilmington, DE 19809
Name and address of agent for service: John M. Perlowski, Chief Executive Officer, BlackRock Enhanced Government Fund, Inc., 55 East 52 nd Street, New York, NY 10055
Registrant's telephone number, including area code: (800) 882-0052, Option 4
Date of fiscal year end: 12/31/2012
Date of reporting period: 06/30/2012

Item 1 – Report to Stockholders

June 30, 2012

Semi-Annual Report (Unaudited)

BlackRock Enhanced Government Fund, Inc. (EGF)

Not FDIC Insured No Bank Guarantee May Lose Value

Section 19(a) Notice

BlackRock Enhanced Government Fund, Inc.'s (EGF) (the "Fund") reported amounts and sources of distributions are estimates and are not being provided for tax reporting purposes. The actual amounts and sources for tax reporting purposes will depend upon the Fund's investment experience during the year and may be subject to changes based on the tax regulations. The Fund will provide a Form 1099-DIV each calendar year that will explain the character of these dividends and distributions for federal income tax purposes.

June 30, 2012

Total Fisca	al Year-to-Date	•		Percentage	of Fiscal Year	-to-Date	
Cumulativ	e Distributions	by Chara	cter	Cumulativ	e Distributions	by Chara	cter
Net	Net		Total Per	Net	Net		Total Per
- .							
Investmen	t Realized	Return of	Common	Investment	t Realized	Return of	Common
Investmen Income	t Realized Capital Gains			Investment Income	t Realized Capital Gains		Common Share

The Fund estimates that it has distributed more than the amount of earned income and net realized gains; therefore, a portion of the distribution may be a return of capital. A return of capital may occur, for example, when some or all of the shareholder's investment in the Fund is returned to the shareholder. A return of capital does not necessarily reflect the Fund's investment performance and should not be confused with 'yield' or 'income.' When distributions exceed total return performance, the difference will incrementally reduce the Fund's net asset value per share.

Section 19(a) notices for the Fund, as applicable, are available on the BlackRock website http://www.blackrock.com.

Section 19(b) Disclosure

The Fund acting pursuant to a Securities and Exchange Commission ("SEC") exemptive order and with the approval of the Fund's Board of Directors (the "Board"), has adopted a plan, consistent with its investment objectives and policies to support a level distribution of income, capital gains and/or return of capital (the "Plan"). In accordance with the Plan, the Fund currently distributes \$0.07 per share on a monthly basis.

The fixed amount distributed per share is subject to change at the discretion of the Fund's Board. Under its Plan, the Fund will distribute all available investment income to its shareholders, consistent with its primary investment objectives and as required by the Internal Revenue Code of 1986, as amended (the "Code"). If sufficient investment income is not available on a monthly basis, the Fund will distribute long-term capital gains and/or return of capital to shareholders in order to maintain a level distribution. Each monthly distribution to shareholders is expected to be at the fixed amount established by the Board, except for extraordinary distributions and potential distribution rate increases or decreases to enable the Fund to comply with the distribution requirements imposed by the Code.

Shareholders should not draw any conclusions about the Fund's investment performance from the amount of these distributions or from the terms of the Plan. The Fund's total return performance on net asset value is presented in its financial highlights table.

The Board may amend, suspend or terminate the Fund's Plan without prior notice if it deems such actions to be in the best interests of the Fund or its shareholders. The suspension or termination of the Plan could have the effect of creating a trading discount (if the Fund's stock is trading at or above net asset value) or widening an existing trading discount. The Fund is subject to risks that could have an adverse impact on its ability to maintain a level distribution. Examples of potential risks include, but are not limited to, economic downturns impacting the markets, decreased market volatility, companies suspending or decreasing corporate dividend distributions and changes in the Code. Please refer to the Fund's prospectus for a more complete description of its risks.

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Dear Shareholder

One year ago, risk assets were in a broad retreat as sovereign debt problems loomed over Europe and confidence in both the US and global economic recoveries was waning. Last summer's pro-longed debt ceiling debate in Washington, DC ended with Standard & Poor's historic downgrade of US government debt, an event that triggered financial-market turmoil all over the world. Extraordinary levels of volatility persisted in the months that followed as the debt situation in Europe intensified. Macro-level news drove asset prices broadly up and down in lockstep, in a "risk off" trading pattern. Equity markets crumbled while safe-haven assets such as US Treasuries and gold rallied to historic highs by the end of the third quarter of 2011.

By October, however, improving economic data and more concerted efforts among European leaders toward stemming the region's debt crisis drew investors back to the markets. Improving sentiment carried over into early 2012 as investors saw some relief from the world's financial woes. Risk assets (including stocks, commodities and high yield bonds) moved boldly higher through the first two months of 2012 while climbing Treasury yields pressured higher-quality fixed income assets.

However, risk assets reversed course in the spring when Europe's debt problems boiled over once again. Markets became highly volatile as political instability in Greece threatened the country's membership in the euro zone. Spain faced severe deficit issues while the nation's banks clamored for liquidity. Yields on Spanish and Italian government debt rose to levels deemed unsustainable. European leaders conferred and debated vehemently over the need for fiscal integration among the 17 euro-zone nations to resolve the crisis for the long term.

Alongside the drama in Europe, investors were discouraged by gloomy economic reports from various parts of the world. A slowdown in China, a key powerhouse for global growth, became particularly worrisome. In the United States, disappointing jobs reports dealt a crushing blow to sentiment. Risk assets sold off through April and May as investors ran back to safe havens including US, German and UK government debt as well as gold. As the period drew to a close, risk assets were beginning to rebound modestly as European leaders stepped up their efforts to move toward fiscal unity and investors anticipated additional stimulus from central banks on both sides of the Atlantic.

All asset classes posted gains for the 6-month period ended June 30, 2012, with US stocks delivering the largest returns. On a 12-month basis, US large-cap stocks generated positive results; however, small-cap stocks finished in negative territory and international and emerging equities, which experienced significant downturns in 2011, lagged the broader rebound. Among fixed income asset classes, safe-haven US Treasury bonds and municipal bonds outperformed corporate credits for the 12-month period. Continued low short-term interest rates kept yields on money market securities near their all-time lows.

We know that investors continue to face a world of uncertainty and highly volatile markets, but we also believe these challenging times present many opportunities. We remain committed to working with you and your financial professional to identify actionable ideas for your portfolio. We encourage you to visit **www.blackrock.com/newworld** for more information.

Sincerely,

Rob Kapito

President, BlackRock Advisors, LLC

"We know that investors continue to face a world of uncertainty and highly volatile markets, but we also believe these challenging times present many opportunities."

Rob Kapito

President, BlackRock Advisors, LLC

Total Returns as of June 30, 2012

	0.40%	
US large cap equities	9.49%	5.45%
(S&P 500 [®] Index)		
US small cap equities	8.53	(2.08)
(Russell 2000® Index)		
International equities	2.96	(13.83)
(MSCI Europe, Australasia,		
Far East Index)		
Emerging market	3.93	(15.95)
equities (MSCI Emerging		
Markets Index)		
3-month Treasury bill	0.04	0.05
(BofA Merrill Lynch		
3-Month Treasury		
Bill Index)		
US Treasury securities	3.44	17.36
(BofA Merrill Lynch 10-		
Year US Treasury Index)		
US investment grade	2.37	7.47
bonds (Barclays US		
Aggregate Bond Index)		
Tax-exempt municipal	4.14	10.16
bonds (S&P Municipal		
Bond Index)		
US high yield bonds	7.23	7.21
(Barclays US Corporate		
High Yield 2% Issuer		
Capped Index)		

Past performance is no guarantee of future results. Index performance is shown for illustrative purposes only. You cannot invest directly in an index.

4THIS PAGE NOT PART OF YOUR FUND REPORT

Option Over-Writing

In general, the Fund's objective is to provide shareholders with current income and gains. The Fund seeks to pursue this goal primarily by investing in a portfolio of US Government and US Agency securities and utilizing an option over-write strategy in an effort to enhance distribution yield and total return performance. However, these objectives cannot be achieved in all market conditions.

The Fund writes call options on individual or baskets of US Government and US Agency securities or on interest rate swaps ("swaptions"), and may write call options on other debt securities. When writing (selling) a call option, the Fund grants the counterparty the right to buy an underlying reference security or enter into a defined transaction (e.g., a swap contract, in the case of the swaption) at an agreed-upon price ("strike price") within an agreed upon time period. The Fund receives cash premiums from the counterparties upon writing (selling) the option or swaption, which along with net investment income and net realized gains, if any, are generally available to support current or future distributions paid by the Fund. During the option term, the counterparty will elect to exercise the option if the market value of the underlying reference security or underlying contract rises above the strike price, and the Fund will be obligated to sell the security or contract to the counterparty at the strike price, realizing a gain or loss. If the option remains unexercised upon its expiration, the Fund will realize gains equal to the premiums received.

Writing call options and swaptions entails certain risks, which include but are not limited to, the following: an increase in the value of the underlying security above the strike price can result in the exercise of a written option (sale by the Fund to the counterparty) when the Fund might not otherwise have sold the security; exercise of the option by the counterparty will result in a sale below the current market value and will result in a gain or loss realized by the Fund; writing call options and swaptions limits the potential appreciation on the underlying interest rate swap or security and the yield on the Fund could decline; if current market interest rates fall below the strike price, the counterparty could exercise a written swaption when the Fund might not otherwise have entered into an interest rate swap; the Fund is bound by the terms of the underlying interest rate swap agreement upon exercise of the option by the counterparty which can result in a loss to the Fund in excess of the premium received. As such, an option over-write strategy may outperform the general fixed income market in rising or flat interest rate environments (when bond prices are steady or falling) but underperform in a falling interest rate environment (when bond prices are rising).

The Fund employs a plan to support a level distribution of income, capital gains and/or return of capital. The goal of the plan is to provide shareholders with consistent and predictable cash flows by setting distribution rates based on expected long-term returns of the Fund. Such distributions, under certain circumstances, may exceed the Fund's total return performance. When total distributions exceed total return performance for the period, the difference will reduce the Fund's net asset value per share ("NAV"). The final determination of the source and character of distributions in accordance with federal income tax regulations is made after the fiscal year and is reported in the Fund's annual report to shareholders. To the extent that dividends and distributions exceed the Fund's current and accumulated earnings and profits, which are measured on a tax basis, the excess may be treated as a tax return of capital. Dividends and distributions that do not exceed the Fund's current and accumulated earnings and profits, which are measured on a tax basis, may be treated as ordinary income dividends and/or capital gain distributions.

The Fund intends to write call options to varying degrees depending upon market conditions. Please refer to the Schedule of Investments and the Notes to Financial Statements for details of written swaptions.

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Fund Summary as of June 30, 2012

Fund Overview

The Fund's investment objective is to provide shareholders with current income and gains. The Fund seeks to achieve its investment objective by investing primarily in a portfolio of US Government securities and US Government Agency securities, including US Government mortgage-backed securities that pay interest in an attempt to generate current income, and by employing a strategy of writing (selling) call options on individual or baskets of US Government securities, US Government Agency securities or other debt securities held by the Fund in an attempt to generate gains from option premiums.

No assurance can be given that the Fund's investment objective will be achieved.

Portfolio Management Commentary

How did the Fund perform?

For the six-month period ended June 30, 2012, the Fund returned 1.97% based on market price and 1.80% based on net asset value ("NAV"). For the same period, the BofA Merrill Lynch 1-3 Year US Treasury Index returned 0.11% and the Citigroup Government/Mortgage Index posted a return of 1.58%. All returns reflect reinvestment of dividends. The Fund's discount to NAV, which narrowed during the period, accounts for the difference between performance based on price and performance based on NAV. The following discussion relates to performance based on NAV.

What factors influenced performance?

The Fund's performance is reviewed on an absolute basis due to the unique nature of the Fund, which employs a strategy of writing call options on individual or baskets of US securities or interest rates. The index returns listed above are for reference purposes only as these indices do not utilize an option writing strategy.

US Treasury securities performed well during the period as weaker-than-expected economic data and sovereign debt concerns abroad drove investors to safer assets. The Fund's increased use of leverage to purchase long-dated US Treasuries and its long duration stance proved beneficial as interest rates touched new lows during the period.

Also contributing positively to the Fund's performance was an overweight to agency mortgage-backed securities ("MBS"), which performed well amid the broad flight-to-quality and continued to benefit from government support. In particular, the Fund favored seasoned MBS securities with low loan balances as well as mortgage pools with loans that have characteristics rendering them difficult to refinance.

As part of its principal investment strategy, the Fund writes covered calls on interest rates to generate income while dampening the level of NAV volatility. Covered calls detracted from performance for the period overall but more so during times of heightened risk aversion among investors, which drove significant increases in US Treasury prices. The call writing strategy did, however, enhance the distribution yield of the Fund.

The Fund also utilized interest rate swaps as a hedge against long US Treasury positions and as a means to manage duration and yield curve positioning. During the period, the use of interest rate swaps served as a detractor from performance as interest rates generally declined. However, interest rates swaps allowed the Fund to achieve leveraged exposure to long-dated Treasuries and the overall net result of this tactical strategy was a positive to performance. To that point, derivatives should be viewed in the context of their overall contribution to risk reduction as well as performance.

Describe recent portfolio activity.

Throughout the six-month period, the Fund tactically traded its duration positioning (sensitivity to interest rate movements). Also during the period, the Fund traded agency MBS to take advantage of varying levels of prepayment

and/or refinancing activity. At the beginning of the period, the Fund increased exposure to high-coupon MBS offering attractive carry (income). However, toward period end, the Fund was more focused on lower-coupon MBS that are less likely to be prepaid as mortgage rates reached historic lows. As discussed above, the Fund wrote covered calls during the period as part of its principal investment strategy.

Describe portfolio positioning at period end.

The Fund's call-writing strategy has the effect of reducing overall portfolio duration, which stood at 1.56 years at the end of the period. The Fund continues to maintain a high degree of liquidity through a core exposure to government-owned and government-related debt. The largest allocations in the Fund are to US agency MBS and US Treasuries. The Fund also maintains limited exposure to a diversified basket of non-government spread sectors, including commercial mortgage-backed securities, asset-backed securities, non-agency residential MBS and corporate credit.

The views expressed reflect the opinions of BlackRock as of the date of this report and are subject to change based on changes in market, economic or other conditions. These views are not intended to be a forecast of future events and are no guarantee of future results.

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Fund Information

Symbol on New York Stock Exchange ("NYSE")	EGF
Initial Offering Date	October 31, 2005
Yield on Closing Market Price as of June 30, 2012 (\$15.20) ¹	5.53%
Current Monthly Distribution per Common Share ²	\$0.07
Current Annualized Distribution per Common Share ²	\$0.84
Economic Leverage as of June 30, 2012 ³	22%

Yield on closing market price is calculated by dividing the current annualized distribution per share by the closing market price. Past performance does not guarantee future results.

The table below summarizes the changes in the Fund's market price and NAV per share:

6/30/1212/31/11 Change High Low

Market Price \$15.20 \$15.25 (0.33)% \$15.53 \$15.03 Net Asset Value \$16.17 \$16.25 (0.49)% \$16.31 \$16.01

The following charts show the portfolio composition and credit quality allocations of the Fund's long-term investments:

Portfolio Composition

-	6/30/12	212/31/11
US Government Sponsored		
Agency Securities	64%	60%
US Treasury Obligations	26	30
Preferred Securities	4	3
Non-Agency Mortgage-Backed Securities	3	4
Asset-Backed Securities	2	2
Taxable Municipal Bonds	1	1

Credit Quality Allocations 4

	6/30/1212/31/11		
AAA/Aaa ⁵	96%	93%	
AA/Aa	2	2	
A	1	1	
BBB/Baa	1	2	
BB/Ba		1	
CCC/Caa		1	

The distribution rate is not constant and is subject to change. A portion of the distribution may be deemed a tax return of capital or net realized gain.

Represents reverse repurchase agreements as a percentage of total managed assets, which is the total assets of the Fund, including any assets attributable to reverse repurchase agreements, minus the sum of liabilities (other than borrowings representing financial leverage). For a discussion of leveraging techniques utilized by the Fund, please see The Benefits and Risks of Leveraging on page 5.

⁴Using the higher of Standard & Poor's or Moody's Investors Service ratings.

Includes US Government Sponsored Agency Securities and US Treasury Obligations, which are deemed AAA/Aaa by the investment advisor.

BLACKROCK ENHANCED GOVERNMENT FUND, INC. JUNE 30, 2012 7

The Benefits and Risks of Leveraging

The Fund may utilize leverage to seek to enhance its yield and NAV. However, these objectives cannot be achieved in all interest rate environments.

The Fund may utilize leverage by entering into reverse repurchase agreements. In general, the concept of leveraging is based on the premise that the financing cost of assets to be obtained from leverage, which will be based on short-term interest rates, will normally be lower than the income earned by the Fund on its longer-term portfolio investments. To the extent that the total assets of the Fund (including the assets obtained from leverage) are invested in higher-yielding portfolio investments, the Fund's shareholders will benefit from the incremental net income.

The interest earned on securities purchased with the proceeds from leverage is paid to shareholders in the form of dividends, and the value of these portfolio holdings is reflected in the per share NAV. However, in order to benefit shareholders, the yield curve must be positively sloped; that is, short-term interest rates must be lower than long-term interest rates. If the yield curve becomes negatively sloped, meaning short-term interest rates exceed long-term interest rates, income to shareholders will be lower than if the Fund had not used leverage.

To illustrate these concepts, assume a Fund's capitalization is \$100 million and it issues debt securities for an additional \$30 million, creating a total value of \$130 million available for investment in long-term securities. If prevailing short-term interest rates are 3% and long-term interest rates are 6%, the yield curve has a strongly positive slope. In this case, the Fund pays interest expense on the \$30 million of debt securities based on the lower short-term interest rates. At the same time, the Fund's total portfolio of \$130 million earns income based on long-term interest rates. In this case, the interest expense of the debt securities is significantly lower than the income earned on the Fund's long-term investments, and therefore the Fund's shareholders are the beneficiaries of the incremental net income.

If short-term interest rates rise, narrowing the differential between short-term and long-term interest rates, the incremental net income pickup will be reduced or eliminated completely. Furthermore, if prevailing short-term interest rates rise above long-term interest rates, the yield curve has a negative slope. In this case, the Fund pays higher short-term interest rates whereas the Fund's total portfolio earns income based on lower long-term interest rates.

Furthermore, the value of the Fund's portfolio investments generally varies inversely with the direction of long-term interest rates, although other factors can influence the value of portfolio investments. In contrast, the redemption value of the Fund's debt securities does not fluctuate in relation to interest rates. As a result, changes in interest rates can influence the Fund's NAV positively or negatively in addition to the impact on Fund performance from leverage from debt securities.

The use of leverage may enhance opportunities for increased income to the Fund and shareholders, but as described above, it also creates risks as short- or long-term interest rates fluctuate. Leverage also will generally cause greater changes in the Fund's NAV, market price and dividend rate than a comparable portfolio without leverage. If the income derived from securities purchased with assets received from leverage exceeds the cost of leverage, the Fund's net income will be greater than if leverage had not been used. Conversely, if the income from the securities purchased is not sufficient to cover the cost of leverage, the Fund's net income will be less than if leverage had not been used, and therefore the amount available for distribution to shareholders will be reduced. The Fund may be required to sell portfolio securities at inopportune times or at distressed values in order to comply with regulatory requirements applicable to the use of leverage or as required by the terms of leverage instruments, which may cause the Fund to incur losses. The use of leverage may limit the Fund's ability to invest in certain types of securities or use certain types of hedging strategies. The Fund will incur expenses in connection with the use of leverage, all of which are borne by shareholders and may reduce income.

Under the Investment Company Act of 1940, as amended (the "1940 Act"), the Fund is permitted to issue senior securities representing indebtedness up to 33½3% of its total managed assets. If the Fund segregates liquid assets having a value not less than the repurchase price (including accrued interest), a reverse repurchase agreement will not be considered a senior security and therefore will not be subject to this limitation. In addition, the Fund voluntarily limits its aggregate economic leverage to 50% of its managed assets. As of June 30, 2012, the Fund had aggregate economic leverage of 22% from reverse repurchase agreements as a percentage of its total managed assets.

Derivative Financial Instruments

The Fund may invest in various derivative financial instruments, including financial futures contracts, options and swaps, as specified in Note 2 of the Notes to Financial Statements, which may constitute forms of economic leverage. Such derivative financial instruments are used to obtain exposure to a security, index and/or market without owning or taking physical custody of securities or to hedge market and/or interest rate risks. Derivative financial instruments involve risks, including the imperfect correlation between the value of a derivative financial instrument and the underlying asset, possible default of the counterparty to the transaction or illiquidity of the derivative financial instrument. The Fund's ability to use a derivative financial instrument successfully depends on the investment advisor's ability to predict pertinent market movements accurately, which cannot be assured. The use of derivative financial instruments may result in losses greater than if they had not been used, may require the Fund to sell or purchase portfolio investments at inopportune times or for distressed values, may limit the amount of appreciation the Fund can realize on an investment, may result in lower dividends paid to shareholders or may cause the Fund to hold an investment that it might otherwise sell. The Fund's investments in these instruments are discussed in detail in the Notes to Financial Statements.

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Schedule of Investments June 30, 2012 (Unaudited)

(Percentages shown are based on Net Assets)

Asset-Backed Securities (a)	Par (000)	Value
First Franklin Mortgage Loan Asset-Backed		
Certificates, Series 2005-FF2, Class M2, 0.69%,		
3/25/35	\$3,089	\$2,910,739
Securitized Asset-Backed Receivables LLC Trust: Series 2005-0P1, Class M2, 0.70%, 1/25/35	2,000	1,420,594
Series 2005-OP2, Class M1, 0.68%, 10/25/35	1,025	623,723
Total Asset-Backed Securities — 2.8%	1,020	4,955,056
Corporate Bonds		
Energy Equipment & Services — 0.2%		
Transocean, Inc.:		
4.95%, 11/15/15	295	317,619
5.05%, 12/15/16	50	54,232
6.00%, 3/15/18	60	67,020
Total Corporate Bonds — 0.2%		438,871
Non-Agency Mortgage-Backed Securities		
Collateralized Mortgage Obligations — 0.9%		
Bank of America Mortgage Securities, Inc., Series		
2003-J, Class 2A1, 2.84%, 11/25/33 (a)	258	249,531
Bear Stearns Alt-A Trust, Series 2004-13, Class A1,	2.42	222 270
0.99%, 11/25/34 (a)	342	323,370
Homebanc Mortgage Trust, Series 2005-4, Class A1,	1,485	1,034,711
0.52%, 10/25/35 (a)	1,403	1,607,612
Commercial Mortgage-Backed Securities — 3.3%		1,007,012
Commercial Mortgage Pass-Through Certificates,		
Series 2007-C9, Class A2, 5.81%, 12/10/49 (a)	2,591	2,590,382
Credit Suisse Mortgage Capital Certificates, Series	,	, ,
2007-C5, Class A2, 5.59%, 9/15/40	2,798	2,797,268
LB-UBS Commercial Mortgage Trust, Series		
2007-C1, Class A2, 5.32%, 2/15/40	488	491,481
		5,879,131
Interest Only Collateralized Mortgage Obligations — 0.0	%	
CitiMortgage Alternative Loan Trust, Series 2007-A5,		
Class 1A7, 6.00%, 5/25/37	451	72,524
Total Non-Agency Mortgage-Backed Securities — 4.2%		7,559,267
Preferred Securities		
Capital Trusts		
Diversified Financial Services — 1.1%		
JPMorgan Chase Capital XXII, 6.45%, 1/15/87	2,000	2,000,000

Par

Capital Trusts (000) Value

Electric Utilities — 1.1%

PPL Capital Funding, 6.70%, 3/30/67 (a) \$2,000\$1,997,500

Insurance — 0.3%

ZFS Finance (USA) Trust V, 6.50%, 5/09/67 (a)(b) 504 493,920

Total Capital Trusts — **2.5**% 4,491,420

Trust Preferreds Shares

Capital Markets — 1.1%

Morgan Stanley Capital Trust VIII, 6.45%, 4/15/67 80,000 1,891,608

Media — 1.1%

 Comcast Corp., 6.63%, 5/15/56
 80,000 2,008,302

 Total Trust Preferreds — 2.2%
 3,899,910

 Total Preferred Securities — 4.7%
 8,391,330

Par

Taxable Municipal Bonds (000)

State of California, GO, Various Purpose 3,

Mandatory Put Bonds, 5.65%, 4/01/39 (a) \$1,220 1,266,079 **Total Taxable Municipal Bonds** — **0.7**% 1,266,079

US Government Sponsored Agency Securities

Agency Obligations — 3.8%

Portfolio Abbreviations

To simplify the listings of portfolio holdings in the Schedule of Investments,

the GO General Obligation Bonds names and descriptions of many of the securities have been abbreviated London Interbank Offered

names and descriptions of many of the securities have been abbreviated
according

LIBOR
Rate

to the following list:

TBA To Be Announced

See Notes to Financial Statements.

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Schedule of Investments (continued)

(Percentages shown are based on Net Assets)

US Government Sponsored Agency Securities	Par (000)	Value
Mortgage-Backed Securities — 66.2%		
Fannie Mae Mortgage-Backed Securities:		
3.00%, 6/01/42	\$1,996	\$2,051,886
3.50%, 8/01/26 – 6/01/42	20,102	21,325,539
4.00%, 4/01/24 - 2/01/41	30,364	32,442,373
4.50%, 4/01/39 - 8/01/40	18,726	20,541,257
4.86%, 2/01/13	3,868	3,866,241
5.00%, 11/01/33 – 2/01/40 (c)	14,234	15,565,878
5.50%, 10/01/23 – 9/01/36 (c)	14,478	15,910,322
6.00%, 2/01/36 – 8/01/42 (d)	5,035	5,544,467
Freddie Mac Mortgage-Backed Securities,		
4.50%, 5/01/34	454	485,667
Ginnie Mae Mortgage-Backed Securities,		
5.00%, 11/15/35	22	23,950
		117,757,580
Total US Government Sponsored		
Agency Securities — 83.5%		148,524,366
US Treasury Obligations		
US Treasury Bonds (e):		
3.75%, 8/15/41	\$12,000	\$14,471,256
6.63%, 2/15/27	4,000	6,250,000
3.88%, 8/15/40	12,000	14,773,128
4.38%, 5/15/41	10,000	13,356,250
US Treasury Notes:		
0.25%, 1/31/14	300	299,731
3.13%, 5/15/21 (e)	10,000	11,384,380
Total US Treasury Obligations — 34.0%		60,534,745
Total Long-Term Investments		
(Cost — \$217,241,950) — 130.1%		231,669,714
Short-Term Securities	Shares	
BlackRock Liquidity Funds, TempFund,		
Institutional Class, 0.15% (f)(g)	2,806,564	12,806,564
Total Short-Term Securities		
(Cost - \$2,806,564) - 1.6%		2,806,564
Total Investments Before TBA Sale		
Commitments and Options Written (Cost — \$220,048,514) — 131.7%		234,476,278
TBA Sale Commitments (d)	Par (000)	

Fannie Mae Mortgage-Backed Securities,

5.50%, 7/01/42 \$6,100 (6,653,765)

Total TBA Sale Commitments

(Proceeds - \$6,644,234) - (3.7)% (6,653,765)

Notional Amount

Options Written (000) Value

Over-the-Counter Interest-Rate Call Swaptions — (0.2)%

Pay a fixed rate of 0.55% and receive a floating rate

based on 3-month LIBOR, Expires 7/27/12,

Broker Deutsche Bank AG \$50,000 \$(26,930)

Pay a fixed rate of 0.95% and receive a floating rate

based on 3-month LIBOR, Expires 7/27/12,

Broker Deutsche Bank AG 50,000 (81,845)

Pay a fixed rate of 1.70% and receive a floating rate

based on 3-month LIBOR, Expires 7/27/12,

Broker Deutsche Bank AG 30,000 (117,645)

Pay a fixed rate of 2.40% and receive a floating rate

based on 3-month LIBOR, Expires 7/27/12,

Broker Deutsche Bank AG 15,000 (158,319)

Total Options Written

(Premiums Received — \$475,000) — (0.2%) (384,739)

Total Investments, Net of TBA Sale Commitments and

Options Written — 127.8% 227,437,774

Liabilities in Excess of Other Assets — (27.8)% (49,521,981)

Net Assets — 100.0% \$177,915,793

- (a) Variable rate security. Rate shown is as of report date.
- (b) Security exempt from registration pursuant to Rule 144A under the Securities Act of 1933, as amended. These securities may be resold in transactions exempt from registration to qualified institutional investors.
- (c) All or a portion of security has been pledged as collateral in connection with swaps.
- (d) Represents or includes a TBA transaction. Unsettled TBA transactions as of June 30, 2012 were as follows:

_		Unrealized
Counterparty	Value	Depreciation
Credit Suisse Group AG	\$(5,445,140)	\$(7,812)

(e) All or a portion of security has been pledged as collateral in connection with open reverse repurchase agreements.

(b) Investments in companies considered to be an affiliate of the Fund during the period, for purposes of Section

 $^{(1)}$ 2(a)(3) of the 1940 Act, were as follows:

Shares Shares
Held at Held at
December 31, Net June 30,

Affiliate 2011 Activity 2012 Income

BlackRock Liquidity Funds, TempFund,

Institutional Class 7,261,074 (4,454,510)2,806,564\$4,063

(g) Represents the current yield as of report date.

Reverse repurchase agreements outstanding as of June 30, 2012 were as follows:

	Interest Trade	Maturity Net
Counterparty	Rate Date	Date Amo
Credit Suisse		
Securities		
(USA) LLC	0.20% 3/20/12	Open \$13,
Deutsche Bank AG	0.22% 4/24/12	Open 6,10

Assessment of Individual Performance. Individual performance has a strong impact on the compensation of all employees, including our executive officers. The evaluation of an individual s performance determines a portion of the payouts made under our incentive bonus program and also influences any changes in base salary.

The performance objectives for our CEO are established early in the year. They are initially proposed by our CEO and modified by our Nominating and Governance Committee based on the performance assessment conducted for the preceding year as well as for important priorities for the current year. In setting the CEO s performance objectives, our Nominating and Governance Committee meets first by itself, and then with our Compensation Committee and with our CEO. Each agreed-upon objective is supplemented with key performance indicators. Our Nominating and Governance Committee s goal is to design key performance indicators that are objective and easily measurable. Midway through a given year and at the beginning of the following year, our Nominating and Governance Committee meets with our CEO to conduct a performance review based primarily on his achievement of the agreed-upon objectives as well as his contributions to our performance and other leadership accomplishments, and shares such performance review with our Compensation Committee. After the end-of-year discussion, our Compensation Committee translates the numerical performance rating into a specific payout under our incentive bonus program and shares the payout information with our CEO. At the same time, our Nominating and Governance Committee shares its final performance evaluation with our CEO. Any changes in our CEO s base salary may also be affected by our Nominating and Governance Committee sperformance evaluation.

For our other named executive officers, our Compensation Committee receives a performance assessment and compensation recommendation from our CEO. The performance assessments are based on self-evaluations by our other named executive officers and subsequent performance appraisals conducted by our CEO in the presence of our Global Head of Human Resources. Our Compensation Committee reviews the performance assessments of these executive officers with our CEO, and evaluates the achievement of established objectives by each executive officer and his or her business line (if applicable), as well as the executive officer s contribution to our performance, leadership accomplishments and overall competence. In determining the numerical performance rating that translates into specific payouts under our incentive bonus program and also influences any changes in base salary, our Compensation Committee may exercise its judgment based on our board of directors interactions with such executive officers.

Review of Peer Company Market Data. At the time compensation decisions were made for our U.S.-based and other senior executive officers in 2012, our Compensation Committee reviewed publicly

available compensation data for companies that are engaged in business and technology services like us. The Compensation Committee took into account whether the companies had market capitalizations or annual revenues similar to ours, as well as the relevance of their geographic areas. The companies that composed our peer group for 2012 were as follows:

Similar Business;

Comparable Market

Similar Business	Similar Business	Capitalization or Revenues
Cognizant Technology Solutions Corp.	Solera Holdings, Inc.	iGATE Corp.
Convergys Corporation	Sykes Enterprises Inc.	Virtusa Corp.
Genpact Ltd.	Syntel Inc.	
Sapient Corp.	Teletech Holdings Inc.	
	WNS (Holdings) Ltd.	

The compensation data for our peer group are compiled directly for our Compensation Committee by our Global Head of Human Resources, based on input from Equilar, Inc., a compensation data provider that we have engaged solely for this purpose. Where compensation information was not publicly disclosed for a specific management position, our Compensation Committee reviewed data corresponding to the most comparable position and also considered the comparative experience of executives. For geographic areas (such as India) where we are not able to obtain publicly available compensation data for our executive officers because such information is not legally required to be disclosed, our Global Head of Human Resources used data from a variety of industry, private and informal sources.

Our Compensation Committee uses the compensation data to obtain a general understanding of current market practices, so it can design our executive compensation program to be competitive. Market data is not used exclusively, but rather as a point of reference to draw comparisons and distinctions. The Compensation Committee also takes into account an executive officer s job responsibilities, performance, qualifications and skills in determining individual compensation levels.

Total Compensation Review. Our Compensation Committee designs the categories and presentation of compensation information required to evaluate each executive s base pay, incentive bonus and equity incentives when changes in compensation are considered by our Compensation Committee and requests our Global Head of Human Resources to compile such information. Compensation decisions are designed to promote our fundamental business objectives and strategy. Our Compensation Committee periodically reviews related matters such as succession planning and management, changes in the scope of managerial responsibilities, evaluation of management performance and consideration of the business environment, and considers such matters in making compensation decisions.

Each named executive officer is party to an employment agreement or letter that sets forth the terms of his or her employment, including compensation. The employment of each executive officer is at-will.

Components of Executive Compensation for 2012

For 2012, the compensation of executive officers consisted of the following five primary components:

base salaries or, in the case of our executive officers based in India, fixed compensation;

incentive bonuses;

equity incentives of stock options and restricted stock units;

benefits and perquisites; and

severance and change-in-control benefits.

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Base salaries and incentive bonuses are designed to reward annual achievements and be commensurate with the executive s scope of managerial responsibilities, demonstrated leadership abilities, and management experience and expertise. Our other elements of compensation focus on motivating and challenging the executive to achieve sustained and long-term results. We generally do not adhere to rigid formulas or necessarily react to short-term changes in business performance in determining the amount and mix of compensation elements. However, we do rely on the formulaic achievement of our revenues, New Account Revenues and Adjusted EBITA targets in connection with determining a significant portion of the incentive bonuses for our executive officers and other members of management.

The periodic review of each executive s base pay, incentive bonus and equity incentives by our Compensation Committee is intended to maintain the appropriate pay mix for each executive officer based on his role and responsibility.

The following is a discussion of our Compensation Committee s considerations in establishing each of the compensation components for our executive officers.

Base Salary

Base salary is a fixed element of employees annual cash compensation, the payment of which is not tied to our performance. We provide a competitive annual base salary to each of our named executive officers. This attracts and retains an appropriate caliber of talent for the position and provides a base wage that is not subject to our performance risk. We recognize that changes in the scope of managerial responsibilities could warrant increases before the scheduled review. Base salary determinations reflect the individual s experience, scope of managerial responsibilities, skill set and the market value of that skill set. In setting base salaries for 2012, our Compensation Committee considered the following factors:

Individual performance. As described above under Our Compensation Committee s Processes, base salary increases take into account individual performance and competence assessments.

Market data specific to the executive s position, where applicable. As noted above, our Compensation Committee used certain geographical and market data to test for reasonableness and competitiveness of base salaries, but we also exercised subjective judgment based on the rapid growth of our industry and our view of our compensation objectives.

Consideration of the mix of overall compensation. Consistent with our compensation objectives, as employees progress to higher levels in the organization, a greater proportion of overall compensation is directly linked to our performance and stockholder value. Thus, for example, our CEO s overall compensation is more heavily weighted toward equity compensation than that of our other executive officers.

Incentive Bonus

We have established an annual incentive bonus program in order to align our executive officers—goals with our revenues and profitability objectives for the current year as well as to encourage the establishment of new strategic client relationships that would make meaningful contributions to our future financial performance. An incentive bonus program was approved by our Compensation Committee in early 2012 with respect to the incentive bonuses to be paid in 2013. This bonus program included the changes described above under—Our Compensation Committee—s Processes—beginning on page 14. Under the plan, bonus target amounts, expressed as a percentage of base salary or annual fixed compensation, are established for participants at the beginning of each year unless their employment agreements contain different terms. Funding of potential bonus payouts for the year are determined by our financial results for the year relative to predetermined performance measures, and may be increased or decreased depending upon the executive—s individual performance against his or her performance goals. When our performance falls short of target, our aggregate funding of the annual cash bonus

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incentive pool declines, with no funding of the bonus pool for that parameter if we do not achieve a minimum threshold for the established financial performance objectives. At the end of the performance period, our Compensation Committee has discretion to adjust an award payout from the amount yielded by the formula. For 2012, our Compensation Committee did not adjust any incentive bonus award payout for any named executive officer.

Our Compensation Committee considered the following when establishing the awards for 2012:

Bonus Targets. Bonus targets were based on job responsibilities and comparable market data. Our objective was to set bonus targets such that total annual cash compensation was within the broad middle range of market data and a substantial portion of that compensation was linked to our performance. Consistent with our executive compensation policy, individuals with greater job responsibilities had a greater proportion of their total compensation tied to our performance. During 2012, our Compensation Committee established the following bonus targets (expressed as a percentage of base salary or annual fixed compensation) as well as maximum bonus targets for each named executive officer:

Name	Bonus Target	Bonus Maximum
Rohit Kapoor	85% of base salary	170% of base salary
Vishal Chhibbar	50% of annual fixed	100% of annual fixed
	compensation	compensation
Pavan Bagai	75% of annual fixed	150% of annual fixed
	compensation	compensation
William A. Bloom	75% of base salary	150% of base salary
Rembert de Villa	75% of base salary	150% of base salary

Our Performance Measures. For all employees whose incentive bonus is linked to our financial performance, including our named executive officers, our Compensation Committee established the 2012 financial performance measures for us based on a weighting of 25% on revenues, 37.5% on New Account Revenues and 37.5% on Adjusted EBITA. Our Compensation Committee established the 2012 financial performance measures for our business lines in connection with determining the incentive bonuses for employees, including senior executives, whose incentive bonuses are also tied partially to the financial performance of the relevant business lines.

For 2012, the target bonus for our CEO and Mr. Bagai was 60% dependent on our financial performance and 40% dependent on individual performance. The target bonus for Mr. Chhibbar was 40% dependent on our financial performance, 40% dependent on individual performance and 20% dependent on the performance appraisal of the finance organization conducted by a senior level of our vice presidents. The target bonus for Mr. Bloom was 25% dependent on our financial performance and 75% dependent on individual performance. Mr. de Villa s target bonus was 30% dependent on our financial performance, 40% dependent on individual performance and 30% dependent on the financial performance (revenues and gross margin percentages) of the insurance and healthcare business line.

The measures are effective motivators because they are easy to track and clearly understood by employees. In 2012, payouts could have ranged from zero to 200% of target depending on our financial performance and the executive officer s individual performance. Our Compensation Committee established the financial performance measures for revenues, New Account Revenues and Adjusted EBITA (and revenues and gross margin percentages for the outsourcing and transformation business lines) against which our executives performance is determined by applying the principles described above under Our Compensation Committee s Processes beginning on page 14.

Determination of Bonus Pool. For the revenues and Adjusted EBITA targets, the amount of bonus pool funding decreases by approximately 7% to 8% for each 1% by which we miss our target (and there is no bonus pool funding in respect of the revenues target or the Adjusted EBITA target, as applicable, if

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we do not attain at least 90% of that performance criterion). For the New Account Revenues target, the amount of bonus pool funding decreases by approximately 7% to 8% for each 3% by which we miss our target (and there is no bonus pool funding in respect of the New Account Revenues target if we do not attain at least 70% of that performance criterion). For each additional 1% by which we exceed our revenues target, the bonus pool funding in respect of that criterion increases by 13% (with a maximum of 200% funding for that criterion if we equal or exceed 107.5% of the revenues target). For each additional 3% to 4% by which we exceed our New Account Revenues target, the bonus pool funding in respect of that criterion increases by approximately 6% to 7% (with a maximum of 200% funding for that criterion if we equal or exceed 150% of the New Account Revenues target). For each additional 1% by which we exceed our Adjusted EBITA target, the bonus pool funding in respect of that criterion increases on an increasing scale of approximately 6% to 7% (with a maximum of 200% funding for that criterion if we equal or exceed 115% of the Adjusted EBITA target). The bonus pool funding for employees whose bonuses are tied to the performance of specific business lines is determined by targets established for such businesses by our Compensation Committee.

In 2012, we achieved revenues of \$438.9 million, which represented 96.4% of our revenues target (after excluding the \$4.0 million of revenues contributed by the acquisition of Landacorp), Adjusted EBITA of \$60.6 million, which represented 103.0% of our Adjusted EBITA target and New Account Revenues of \$16.0 million, which represented 80.0% of our New Account Revenues target. As a result of our financial performance, 73.2% of the bonus pool was funded in respect of the revenues target, 120.3% of the bonus pool was funded in respect of the Adjusted EBITA target and 50.0% of the bonus pool was funded in respect of the New Account Revenues target.

Individual performance measures. These goals are designed to balance the attention of our named executive officers between the achievement of near-term objectives that improve specific processes or performance metrics and long-term objectives for us. While some of the goals are subjective, certain other goals, such as client and employee satisfaction metrics, are capable of objective measurement.

For Mr. Kapoor, the 40% of target bonus dependent on individual performance is based significantly on the following performance measures: company leadership and operational accomplishments, development of new and strategic capabilities, advancement of strategic objectives and strengthening of our business development capabilities.

For Mr. Chhibbar, the 40% of target bonus dependent on individual performance is based on the following performance measures: strengthening finance department organization and operations, achievement of compliance objectives, achievement of corporate financial targets, leadership of organic and inorganic growth and profitability initiatives.

For Mr. Bagai, the 40% of target bonus dependent on individual performance is based on the following performance measures: operational and financial metrics for the outsourcing and transformation business lines (including business lines from certain recent acquisitions), integration of acquired businesses, fostering innovation and enabling practices and advancement of strategic objectives.

For Mr. Bloom, the 75% of target bonus dependent on individual performance is based on the following performance measures: strengthening of our business development and client service capabilities, organizational leadership and operational accomplishments, development of new and strategic capabilities and advancement of strategic objectives.

For Mr. de Villa, the 40% of target bonus dependent on individual performance is based on the following performance measures: financial metrics for the insurance and healthcare business line, development of a robust corporate strategy, executive sponsorship of our Philippines operations, organizational leadership and advancement of strategic objectives.

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Actual Bonus Determinations

In determining Mr. Kapoor s incentive bonus, our Nominating and Governance Committee considered his accomplishment of financial and individual objectives that had been established at the beginning of 2012. Specifically, 15% of Mr. Kapoor s annual incentive bonus was based on our performance against the revenues target, 22.5% of the annual incentive bonus was based on our performance against the New Account Revenues target and 22.5% of the annual incentive bonus was based on our performance against the Adjusted EBITA target. The remainder of Mr. Kapoor s incentive bonus was based on our Nominating and Governance Committee s evaluation of his contributions in the strengthening of our operational and business development capabilities, leadership in the acquisition and integration of Landacorp as well as development of strategic and other organizational capabilities. The total bonus for Mr. Kapoor was 86.5% of his target annual bonus.

Mr. Kapoor made performance assessments and compensation recommendations for our other named executive officers employed by us at the end of 2012, and our Compensation Committee approved the recommendations after reviewing similar considerations for such named executive officers.

For Mr. Chhibbar, 10% of the annual incentive bonus was based on our performance against the revenues target, 15% of the annual incentive bonus was based on our performance against the New Account Revenues target and 15% of the annual incentive bonus was based on our performance against the Adjusted EBITA target. Forty percent of Mr. Chhibbar s annual incentive bonus was based on our Compensation Committee s evaluation of Mr. Chhibbar s performance against his individual performance measures and 20% was based on the appraisal of the performance of the finance organization by a senior level of our vice presidents. Our Compensation Committee noted Mr. Chhibbar s role in strengthening the finance department s personnel and procedures, contributions relating to our acquisition and integration of Landacorp and effectively engaging with investors and the broader investment community. As a result, the total bonus for Mr. Chhibbar was 121.2% of his target annual bonus.

For Mr. Bagai, 15% of the annual incentive bonus was based on our performance against the revenues target, 22.5% of the annual incentive bonus was based on our performance against the New Account Revenues target and 22.5% of the annual incentive bonus was based on our performance against the Adjusted EBITA target. Forty percent of Mr. Bagai s annual incentive bonus was based on our Compensation Committee s evaluation of Mr. Bagai s performance against his individual performance measures. Our Compensation Committee recognized and gave weight to Mr. Bagai s individual goal achievements, including the superior business and financial performance of our outsourcing and transformation businesses under his leadership, his role in the integration of Landacorp following our acquisition, his contribution to increased employee and client satisfaction measures and attrition management. As a result, the total annual bonus for Mr. Bagai was 106.7% of his target annual bonus.

For Mr. Bloom, 6.25% of the annual incentive bonus was based on our performance against the revenues target, 9.375% of the annual incentive bonus was based on our performance against the New Account Revenues target and 9.375% of the annual incentive bonus was based on our performance against the Adjusted EBITA target. Seventy-five percent of Mr. Bloom s annual incentive bonus was based on our Compensation Committee s evaluation of Mr. Bloom s performance against his individual performance measures. Our Compensation Committee recognized and gave weight to Mr. Bloom s role in strengthening the global client services organization, successful development of strategic objectives and leadership on enterprise-wide cultural and client-oriented initiatives. As a result, the total bonus for Mr. Bloom was 107.4% of his target annual bonus.

For Mr. de Villa, 7.5% of the annual incentive bonus was based on our performance against the revenues target, 11.25% of the annual incentive bonus was based on our performance against the New Account Revenues target and 11.25% of the annual incentive bonus was based on our performance against the Adjusted EBITA target. Fifteen percent of Mr. de Villa s annual incentive bonus was based on the revenues of the insurance and healthcare business lines (which portion was earned at 84.4% of target based on 2012 performance), 15% was based on the gross margin percentage of the insurance and healthcare business lines (which portion was earned at

135% of target based on 2012 performance), and the remainder of the annual incentive bonus was based on our Compensation Committee s evaluation of his performance against his individual performance measures. Our Compensation Committee recognized and gave weight to Mr. de Villa s executive sponsorship of our Philippines operations and certain strategic client operations, development of our corporate strategy and leadership on enterprise-wide business initiatives. As a result, the total bonus for Mr. de Villa was 113.8% of his target annual bonus

Bonuses were paid to our named executive officers in March 2013. The following table sets forth the incentive bonus earned by each of our named executive officers. The amounts set forth in the table below represent the full amount of the incentive bonus earned and details the amounts paid in cash and paid as restricted stock units, as follows:

Name	Total 2012 Incentive Bonus (\$)	Amount of Incentive Bonus Paid in Cash (\$)	Amount of Incentive Bonus Paid in Restricted Stock Units (\$)	Number of Restricted Stock Units Granted (#)
Rohit Kapoor	371,218	334,096	55,683	2,020
Vishal Chhibbar	187,935	171,501	24,651	890
Pavan Bagai	263,108	237,781	37,991	1,380
William A. Bloom	415,000	374,571	60,644	2,190
Rembert de Villa	320,000	288,884	46,674	1,690

The number of restricted stock units granted was determined using a per share fair market value of \$29.56 on or about February 8, 2013, and in the case of Messrs. Chhibbar and Bagai, a conversion rate of 53.21 rupees to \$1.00, the rupee to U.S. dollar exchange rate in effect on or about February 8, 2013. The restricted stock units vest ratably over three years on each anniversary of the grant date.

Discretionary Bonuses

In respect of 2012 performance, our Compensation Committee considered and approved Mr. Kapoor s recommendations for awarding a limited amount of discretionary bonuses to key employees throughout the Company, including certain of our named executive officers. Our Compensation Committee determined that these discretionary bonuses were appropriate in light of several factors. First, the performance targets established for our 2012 incentive bonus program were aggressively set, but the Company had succeeded in other performance-related achievements, such as the strong performance of our transformation business and the successful acquisition and integration of Landacorp. Second, the Compensation Committee considered that, in determining individual performance, it had enforced a more difficult curve in 2012 than in previous years. Third, the Compensation Committee believed that awarding discretionary bonuses was important for the retention of our high performers and critical talent. The amount of discretionary bonuses awarded to certain of our named executive officers appears in the Bonus column of the Summary Compensation Table found on page 25.

Equity Incentives

Our named executive officers have the chance to earn long-term equity incentive awards. Long-term incentive awards provide employees with the incentive to stay with us for longer periods of time, which in turn, provides us with greater stability as we grow. These incentives foster the long-term perspective necessary for continued success in our business because the value of the awards is directly linked to long-term stock price performance, and they ensure that our executive officers are properly focused on stockholder value.

In 2012, we granted stock options and restricted stock units to certain of our employees under our 2006 Omnibus Award Plan, which we refer to as our 2006 Plan.

Stock Options

Stock options align employee incentives with stockholders because options have value only if the stock price increases over time. Our ten-year options under our 2006 Plan are granted at the average of the high and low price on the trading day immediately prior to the date of grant. Stock options granted under our 2006 Plan generally vest over a four-year period with 10% vesting on the first anniversary of the date of grant, an additional 20% vesting on the second anniversary of the grant date, an additional 30% vesting on the third anniversary of the grant date and the remaining 40% vesting on the fourth anniversary of the grant date what we call Standard Graded Vesting. Our Compensation Committee has, on occasion, altered the vesting cycle based on unique circumstances associated with a particular grant. For example, such occasions have arisen where there has been a delay in the finalization of an executive semployment agreement or where we determined that it was appropriate to credit an executive for service performed by such executive prior to our Compensation Committee s approval of such grant. The four-year vesting period helps focus employees on long-term growth and helps to retain key employees. Our 2006 Plan prohibits the repricing of stock options under our 2006 Plan without the approval of our stockholders.

Our Compensation Committee considered the following when making 2012 option grants:

Grant Size. In determining the number of options to be granted to senior executive officers, our Compensation Committee takes into account the individual s position, scope of managerial responsibility, ability to affect profits and stockholder value, the individual s historic and recent performance, the value of stock options in relation to other elements of total compensation and total compensation amounts paid by peer group companies.

Grant Timing and Price. Our Compensation Committee s procedure for the timing of equity grants (stock options, restricted stock, restricted stock units or any other form of equity award permitted under our 2006 Plan) is designed to ensure that grant timing is not being manipulated to result in a price that is favorable to employees. The annual equity grant date for all eligible employees, including executive officers, is generally in and around the first quarter of each year (depending on when our Compensation Committee holds its pre-scheduled meeting or meetings, as discussed above). The grant date timing coincides with our calendar year-based performance management cycle, allowing supervisors to deliver the equity awards close in time to certain aspects of individual performance appraisals, which increases the impact of the awards by strengthening the link between pay and performance. However, some exceptions to the annual grant date are expected. Exceptions to the annual equity grant date occur periodically for matters such as new hires of executive officers. The primary annual grant date is established by our Compensation Committee well in advance typically in the calendar year prior to our Compensation Committee meeting and on the same date as the meetings of our board of directors and other committees. Scheduling decisions of our Compensation Committee meetings are made without regard to our anticipated earnings or other major announcements.

Grants for new hires are generally made at the next scheduled Compensation Committee meeting after the joining date of such hire.

On February 7, 2012, we approved a grant of 97,500 stock options to Mr. Kapoor, 25% of which vest on each of the four anniversaries of the grant date. On the same date, we approved grants of 11,050, 32,500, 32,500 and 9,750 stock options to Mr. Chhibbar, Mr. Bagai, Mr. Bloom and Mr. de Villa, respectively, with Standard Graded Vesting on each anniversary of the grant date. Each stock option had a per share exercise price of \$24.77.

Restricted Stock Units

Restricted stock unit awards offer executives the opportunity to receive shares of our common stock on the date that the restrictions lapse. Such awards serve both to reward and retain executives because value is linked to the price of our stock on the date that the restriction lapses, and the executive must generally remain in employment through the date that the restrictions lapse. In addition, restricted stock unit awards are potentially

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less dilutive to stockholders equity since restricted stock unit awards are full value awards, and our Compensation Committee can award fewer restricted stock unit awards than an equivalent value of stock options. As with stock options, restricted stock unit awards provide a significant degree of alignment of interests between our executives and stockholders. Restricted stock unit awards have only been issued under our 2006 Plan. We grant restricted stock units instead of restricted stock so that our executives in India do not receive the shares until they are taxed on the shares. We have extended this practice to all executives globally.

Grant values in 2012 were determined based on individual performance and comparable market data. Consistent with our compensation philosophy, individuals at higher levels received a greater proportion of their total pay in the form of equity.

On February 7, 2012, we approved a grant of 37,500 shares of restricted stock units to Mr. Kapoor, 25% of which vest on each of the four anniversaries of the grant date. On the same date, we approved grants of 4,250, 12,500, 12,500 and 3,750 shares of restricted stock units to Mr. Chhibbar, Mr. Bagai, Mr. Bloom and Mr. de Villa, respectively, with Standard Graded Vesting on each anniversary of the grant date.

Benefits and Perquisites

We offer employee benefits coverage in order to:

provide our global workforce with a reasonable level of financial support in the event of illness or injury; and

enhance productivity and job satisfaction through programs that focus on work/life balance. The benefits available for all U.S. employees include customary medical and dental coverage, disability insurance and life insurance. In addition, our 401(k) Plan provides a reasonable level of retirement income reflecting employees careers with us. A number of our U.S. employees, including our named executive officers, participate in these plans. The cost of employee benefits is partially borne by our employees, including our named executive officers. Our named executive officers in India, Messrs. Chhibbar and Bagai, are eligible to participate in the Company s pension benefit, health and welfare and fringe benefit plans otherwise available to executive employees stationed in India.

We generally do not provide significant perquisites or personal benefits to executive officers other than our CEO and our executive officers stationed in India. Our CEO is provided a limited number of perquisites whose primary purpose is to minimize distractions from his attention to our important initiatives and to be competitive. A discussion of the benefits provided to our CEO is provided under Employment Agreements beginning on page 27.

Severance and Change-in-Control Benefits

We are obligated to pay severance or other enhanced benefits to our named executive officers upon termination of their employment under the terms of their respective employment agreements that were negotiated through arms -length contract negotiations. A discussion of the severance and other enhanced benefits provided to our named executive officers is provided under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34.

We have provided change-in-control severance protection for certain of our executive officers, including our named executive officers. Our Compensation Committee believes that such protection is intended to preserve employee morale and productivity and encourage retention in the face of the disruptive impact of an actual or rumored change in control. In addition, for executive officers, the program is intended to align executive officers and stockholder interests by enabling executive officers to consider corporate transactions that are in the best interests of our stockholders and other constituents without undue concern over whether the transactions may jeopardize the executive officers own employment.

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Senior executive officers, including our named executive officers, have enhanced levels of benefits based on their job level, seniority and probable loss of employment after a change in control. We also consider it likely that it will take more time for senior executive officers to find new employment.

Deductibility Cap on Executive Compensation

Our Compensation Committee s general policy is that compensation should qualify as tax deductible to the Company for federal income tax purposes whenever possible, to the extent consistent with our overall compensation goals. Under Section 162(m) of the U.S. tax code, compensation paid to certain of our named executive officers (other than our chief financial officer) in excess of \$1 million per year is not deductible unless the compensation is performance-based as described in the regulations under Section 162(m). Compensation is generally performance-based if it is determined using pre-established objective formulas and criteria approved by stockholders within the past five years. Compensation awards under our 2006 Plan generally are designed to maximize tax deductibility by satisfying the performance-based compensation exception to Section 162(m). The performance-based provisions of our 2006 Plan were approved by our stockholders at the 2009 annual meeting of stockholders. Changes in applicable tax laws and regulations as well as factors beyond the control of the Compensation Committee can adversely impact the deductibility of compensation paid to our executive officers who are covered by Section 162(m). Our Compensation Committee believes that mathematical formulas cannot always anticipate and fairly address every situation that might arise. The Compensation Committee therefore retains the authority to adjust compensation in the case of unexpected, unusual or non-recurring events or to attract and retain key executive talent, even if this results in the payment of non-deductible compensation or to otherwise award or pay non-deductible compensation if the Committee deems it in the best interests of the Company and its stockholders to do so.

We have taken steps to qualify stock options and performance awards under the 2006 Plan for full deductibility as performance-based compensation. Our Compensation Committee may make payments that are not fully deductible if, in its judgment, such payments are necessary to achieve our compensation objectives and to protect stockholder interests.

Compensation Committee Report

The Compensation Committee of the board of directors of ExlService Holdings, Inc. has reviewed and discussed the Compensation Discussion and Analysis with our management and, based on such review and discussion, has recommended to the board of directors of ExlService Holdings, Inc. that the Compensation Discussion and Analysis be included in our Annual Report on Form 10-K, and our proxy statement relating to our 2012 Annual Meeting of Stockholders.

COMPENSATION COMMITTEE

Mr. Garen K. Staglin (Chairman)

Mr. Clyde W. Ostler

Mr. Kiran Karnik

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Summary Compensation Table for Fiscal Year 2012

The following table sets forth information for compensation earned in fiscal years 2010, 2011 and 2012 by our named executive officers:

		Salary	Bonus	Stock Awards	Option Awards	Non-Equity Incentive Plan Compen- sation	Deferred Compensation Earnings	All Other Compen- sation	Total
Name and Principal Position(1) Rohit Kapoor	Year	(\$)	(\$)	(\$) (6)	(\$) (6)	(\$) (7)	(\$) (8)	(\$) (9)	(\$)
кош кароо	2012	515,027		1,021,267	997,850	334,096		185,183(10)	3,053,423
Vice Chairman & CEO	2011	500,000	49,051	832,884	850,427	354,753		87,476	2,674,590
	2010	483,781		1,383,000		459,837		118,097	2,444,715
Vishal Chhibbar	2012	208,169(2)	23,601(4)	146,391	113,090	147,900	7,024	43,508(11)	689,682
Executive Vice President and CFO	2011	226,410	39,007	124,686	96,382	154,720	7,740	57,706	706,649
D D :	2010	243,415		184,400		200,832	6,657	63,655	698,959
Pavan Bagai	2012	237,347(3)	9,832(4)	370,312	332,617	227,949	6,500	76,577(12)	1,261,133
President & Chief Operating Officer	2011	243,914	15,841	294,226	283,476	254,837	5,228	67,142	1,164,663
	2010	274,564		230,500		234,553	10,162	79,469	829,248
William A. Bloom	2012	511,270	10,713(4)	402,017	332,617	363,858		33,382(13)	1,653,856
President, Global Client Services	2011	500,000	31,375	340,465	283,476	372,429		32,745	1,560,489
	2010	236,986	453,268(5)		1,732,177			29,051	2,451,483
Rembert de Villa	2012	372,004	8,839(4)	158,528	82,041	280,045		14,034(14)	915,491
Executive Vice President, Head of Insurance & Healthcare and Chief Strategy Officer	2011	362,950	15,378	148,990	78,191	276,802		54,634	936,946
<i>C.</i>	2010	359,757		147,520		319,548		4,354	831,179

⁽¹⁾ Our named executive officers were promoted to new titles, effective April 16, 2012. Mr. Kapoor currently serves as our Vice Chairman and CEO; previously he served as President and CEO. Mr. Chhibbar currently serves as Executive Vice President and CFO; previously he served as CFO. Mr. Bagai currently serves as President and Chief Operating Officer; previously he served as Chief Operating Officer. Mr. Bloom currently serves as President, Global Client Services; previously he served as Executive Vice President of Global Client Services. Mr. de Villa currently serves as Executive Vice President, Head of Insurance and Healthcare and Chief Strategy Officer; previously he served as Global Head of Client Management and Chief Strategy Officer.

⁽²⁾ The amount set forth in the Salary column for Mr. Chhibbar includes \$132,979 of base salary, \$11,077 of leave travel allowance (which Mr. Chhibbar elected to receive instead in cash), \$273 of medical allowance (which Mr. Chhibbar elected to receive instead in cash), \$33,423 of a special car allowance (which Mr. Chhibbar elected to receive instead of cash) and

\$30,417 of a cash supplementary allowance.

- (3) The amount set forth in the Salary column for Mr. Bagai includes \$109,793 of base salary, \$9,146 of leave travel allowance (which Mr. Bagai elected to receive instead in cash), \$273 of medical allowance (which Mr. Bagai elected to receive instead in cash), \$26,607 of a special car allowance (which Mr. Bagai elected to receive instead of cash) and \$91,529 of a cash supplementary allowance.
- (4) Reflects the discretionary bonuses paid in respect of 2012. For details regarding these bonuses, see Compensation Discussion and Analysis Discretionary Bonuses on page 21.
- (5) Reflects the cash bonus paid for 2010 pursuant to Mr. Bloom s employment agreement.
- (6) Amounts reflect the total grant date fair value of awards recognized for financial statement reporting purposes for the fiscal years ended December 31, 2010, 2011 and 2012, in accordance with FASB ASC Topic 718 (disregarding any forfeiture assumptions). Assumptions used in the calculation of these amounts are included (i) for 2012, in footnotes 2 and 13 to the audited financial statements for the fiscal year ended December 31, 2012 included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2013; (ii) for 2011, in footnotes 2 and 14 to the audited financial statements for the fiscal year ended December 31, 2011 included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 6, 2012; and (iii) for 2010, in footnotes 2 and 13 to the audited financial statements for the fiscal year ended December 31, 2010 included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2011.
- (7) Reflects the cash incentive bonuses earned in respect of 2012 and paid in 2013. For details on our annual incentive bonus program, see Compensation Discussion and Analysis Incentive Bonus beginning on page 17.
- (8) Reflects the present value of accruals under the Gratuity Plan for Indian Employees. Information regarding our Gratuity Plan (including the assumptions used to calculate these amounts) may be found under Pension Benefits For Fiscal Year 2012 beginning on page 34.
- (9) No tax gross-up payments were made to our named executive officers in 2012.
- (10) Amount for Mr. Kapoor includes costs associated with use of an automobile and driver in India and in the United States in the aggregate amount of \$75,858. Other items include employer contributions to our 401(k) plan, life insurance premiums, medical insurance premiums (\$24,624 in the aggregate), leave travel allowance (\$25,586), housing allowance (\$41,551), expenses while traveling out of the United States for work (including business class airfare), payment of a club membership, and telecommuting costs.

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- (11) Amount for Mr. Chhibbar includes contributions to the Gratuity Plan for Indian Employees (\$15,957), health insurance, housing allowance (\$12,762), telephone costs, and costs associated with use of an automobile and driver in India (\$11,718).
- (12) Amount for Mr. Bagai includes contributions to the Gratuity Plan for Indian Employees (\$13,175), health insurance, housing allowance (\$39,280), telephone costs, and costs associated with use of an automobile and driver in India (\$18,572).
- (13) Amount for Mr. Bloom includes \$8,364 for tax planning and legal fees and \$16,068 for medical insurance premiums, as well as employer contributions to our 401(k) plan (\$8,500) and life insurance premiums.
- (14) Amount for Mr. de Villa includes employer contributions to our 401(k) plan (\$8,500), life insurance and medical insurance premiums (\$5,084).

For this executive compensation disclosure, U.S. dollar figures have been converted from Indian rupees at a rate of 54.99 rupees to \$1.00, the rupee to U.S. dollar exchange rate in effect on December 31, 2012.

Grants of Plan-Based Awards Table for Fiscal Year 2012

The following table sets forth information concerning grants of stock and option awards and non-equity incentive plan awards granted to our named executive officers during fiscal year 2012:

				re Payouts ity Incentive rds(1)	All Other Stock Awards: Number of Shares of Stock	All Other Option Awards: Number of Securities Underlying Options	Exercise or Base Price of Option Awards	Grant Date Fair Value of Stock and Option
Name	Grant Date	hold (\$)	Target (\$)	Maximum (\$)	or Units (#)(5)	(#) (4)(5)	(\$/Sh) (6)	Awards (\$)
Rohit Kapoor	2/7/12 2/7/12 2/7/12	.,	437,773	875,546	37,500(2) 3,730(3)	97,500	24.77	928,875 92,392 997,850
Vishal Chhibbar	2/7/12 2/7/12 2/7/12		152,710	305,420	4,250(2) 1,660(3)	11,050	24.77	105,273 41,118 113,090
Pavan Bagai	2/7/12 2/7/12 2/7/12		243,160	486,320	12,500(2) 2,450(3)	32,500	24.77	309,625 60,687 332,617
William A. Bloom	2/7/12 2/7/12 2/7/12		383,453	766,906	12,500(2) 3,730(3)	32,500	24.77	309,625 92,392 332,617
Rembert de Villa	2/7/12 2/7/12 2/7/12		279,003	558,006	3,750(2) 2,650(3)	9,750	24.77	92,888 65,641 82,041

(1)

These amounts reflect the target and maximum cash incentive bonuses set for 2012. For details of our annual incentive bonus program, see Compensation Discussion and Analysis Incentive Bonus beginning on page 17.

- (2) Represents annual awards of restricted stock units granted under the 2006 Plan, subject to the vesting set forth in footnote 5.
- (3) Represents bonus-related restricted stock units, granted in respect of 2011 performance. Such restricted stock units were granted under the 2006 Plan, subject to the vesting set forth in footnote 5.
- (4) Represents options granted under the 2006 Plan, subject to the vesting set forth in footnote 5.

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(5) The vesting schedules of the stock and option grants mentioned in the table are as follows (subject to continued employment through each applicable vesting date):

Name	Grant Date	Vesting Start Date	Vesting Schedule	
Rohit Kapoor	2/7/2012	2/7/2012	Option: Vesting over 4 years 25% each year	
	2/7/2012	2/7/2012	Restricted Stock Units (Annual Award): Vesting over 4 years	25% each year
	2/7/2012	2/7/2012	Restricted Stock Units (Bonus-Related): Vesting over 3 years	33.33% each year
Vishal Chhibbar	2/7/2012	2/7/2012	Option: Vesting over 4 years 10%, 20%, 30% and 40%	
	2/7/2012	2/7/2012	Restricted Stock Units (Annual Award): Vesting over 4 years 40%	10%, 20%, 30% and
	2/7/2012	2/7/2012	Restricted Stock Units (Bonus Related): Vesting over 3 years	33.33% each year
Pavan Bagai	2/7/2012	2/7/2012	<i>Option</i> : Vesting over 4 years 10%, 20%, 30% and 40%	
	2/7/2012	2/7/2012	Restricted Stock Units (Annual Award): Vesting over 4 years and 40%	10%, 20%, 30%
	2/7/2012	2/7/2012	Restricted Stock Units (Bonus Related): Vesting over 3 years	33.33% each year
William A. Bloom	2/7/2012	2/7/2012	Option: Vesting over 4 years 10%, 20%, 30% and 40%	•
	2/7/2012	2/7/2012	Restricted Stock Units (Annual Award): Vesting over 4 years 40%	10%, 20%, 30% and
	2/7/2012	2/7/2012	Restricted Stock Units (Bonus Related): Vesting over 3 years	33.33% each year
Rembert de Villa	2/7/2012	2/7/2012	Option: Vesting over 4 years 10%, 20%, 30% and 40%	
	2/7/2012	2/7/2012	Restricted Stock Units (Annual Award): Vesting over 4 years 40%	10%, 20%, 30% and
	2/7/2012	2/7/2012	Restricted Stock Units (Bonus Related): Vesting over 3 years	33.33% each year

⁽⁶⁾ The exercise price of options granted was set equal to the average of the high and low sales prices of our common stock on the trading day immediately preceding the date of grant. The closing price on February 7, 2012 was \$24.79.

Employment Agreements

Rohit Kapoor

Mr. Kapoor serves as our Vice Chairman and CEO, and is based at our executive offices in New York, New York. We entered into an employment agreement with him, effective September 30, 2006, which has been amended from time to time. Mr. Kapoor s employment agreement will be automatically extended for successive 12-month periods at the end of any fixed term unless either party provides the other with 120 days notice of its desire not to extend the agreement.

Salary and Bonus. Mr. Kapoor s base salary was increased from \$500,000 to \$520,000, effective April 2012. Mr. Kapoor s base salary can be increased at our sole discretion and cannot be decreased unless a company-wide decrease in pay is implemented. His base salary must not be less than the base salary of any other employee of the Company subject to Section 16 of the Securities Exchange Act of 1934, other than those who become employed by the Company by means of an acquisition of a corporation or business and become employees of the Company subject to a preexisting employment arrangement. Mr. Kapoor can earn an annual cash bonus, with a target of 85% of base salary and a maximum of 170% of base salary, based upon the attainment of criteria determined by our

Compensation Committee.

Equity Grants. Mr. Kapoor remains eligible to receive stock options and/or restricted stock awards annually during the term, in amounts and forms we determine. Any stock options will be granted with an exercise price equal to the fair market value of our common stock at the time of grant. Any future stock option or restricted stock awards will vest 25% per year over four years, unless otherwise agreed.

Benefits. Mr. Kapoor is eligible to participate in all employee benefit plans we provide to senior executives and employees generally. If we require Mr. Kapoor to relocate, we will pay the relocation costs. We will reimburse him for the after-tax cost of maintaining his existing home. He will need to use his best efforts to mitigate our cost by either renting or selling his home.

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Personal	l Bene	fits.

We provide Mr. Kapoor with certain personal benefits, including:

certain club memberships;

furniture and equipment for a home office;

term life insurance policy with a face value of \$500,000;

education allowance for private school tuition for executive s children through secondary school during the period when the executive and his immediate family live outside the United States in connection with Company business;

once-a-year business class airfare between the United States and India (or India and the United States, as applicable) for the executive and his family;

reimbursement of additional taxes the executive must pay because he either works or lives in India or travels to India for work;

up to \$12,000 for personal tax and estate planning expenses during the term of the agreement;

expenses associated with maintaining an automobile in the United States (including up to \$1,400 per month for lease or loan payments for Mr. Kapoor);

up to \$12,000 per year for expenses associated with maintaining an automobile in India (including the cost of a driver);

personal security for the executive and his family while in India;

reimbursement for first-class business travel; and

\$150 per diem billeting allowance for each night that the executive does not stay in a hotel during travel to India on Company business, thereby saving us from incurring boarding and lodging expenses.

Mr. Kapoor s employment agreement also includes severance, termination and noncompetition provisions which are described below under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34.

Vishal Chhibbar

Mr. Chhibbar serves as our Executive Vice President and Chief Financial Officer, and is based in India. We entered into an employment agreement with him, effective May 1, 2009, which will continue until termination.

Salary, Bonus and Equity. Mr. Chhibbar s annual fixed compensation was increased from \$281,869 to \$300,055, effective April 2012. Mr. Chhibbar s annual fixed compensation includes base salary, as well as amounts available as a leave travel allowance, an automobile allowance, a medical allowance and a cash supplementary allowance. In addition, Mr. Chhibbar can earn an annual cash bonus, with a target of 50% of annual fixed compensation and a maximum of 100% of annual fixed compensation, based upon the attainment of criteria determined by our Compensation Committee. Mr. Chhibbar is also eligible, subject to performance and other conditions, to receive annual equity awards at the discretion of the Compensation Committee.

Mr. Chhibbar s employment agreement also includes severance, termination and noncompetition provisions which are described below under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34.

Pavan Bagai

Mr. Bagai serves as our President and Chief Operating Officer, and is based in India. We entered into an employment agreement with him, effective July 31, 2002 and a severance letter, effective March 15, 2011, each of which will continue until termination.

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Salary, Bonus and Equity. Mr. Bagai s annual fixed compensation was increased from \$300,055 to \$318,240, effective April 2012. Mr. Bagai s annual fixed compensation includes base salary, as well as amounts available as a leave travel allowance, an automobile allowance, a medical allowance and a cash supplementary allowance. In addition, Mr. Bagai can earn an annual cash bonus, with a target of 75% of annual fixed compensation and a maximum of 150% of annual fixed compensation, based upon the attainment of criteria determined by our Compensation Committee. Mr. Bagai is also eligible, subject to performance and other conditions, to receive annual equity awards at the discretion of the Compensation Committee.

Mr. Bagai s employment and severance agreements also include severance, termination and noncompetition provisions which are described below under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34.

William A. Bloom

Mr. Bloom serves as our President, Global Client Services, and is based at our executive offices in New York, New York. We entered into an employment agreement with Mr. Bloom, effective July 12, 2010, which will continue until termination.

Salary, Bonus and Equity. Mr. Bloom s base salary was increased from \$500,000 to \$515,000, effective April 2012. Mr. Bloom s base salary is reviewed annually for increase. Mr. Bloom can earn an annual cash bonus, with a target of 75% of base salary and a maximum of 150% of base salary, based upon the attainment of criteria determined by our Compensation Committee. Mr. Bloom is also eligible, subject to performance and other conditions, to receive an annual target equity award of 25,000 restricted stock units.

Mr. Bloom s employment agreement also includes severance, termination and noncompetition provisions which are described below under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34.

Rembert de Villa

Mr. de Villa serves as our Executive Vice President, Head of Insurance and Healthcare and Chief Strategy Officer, and is based at our executive offices in New York, New York. We entered into an offer letter with him, effective as of March 20, 2008, and severance letter, effective as of March 15, 2011.

Salary, Bonus and Equity. Mr. de Villa s base salary was increased from \$362,950 to \$375,000, effective April 1, 2012. Mr. de Villa can earn an annual cash bonus, with a target of 75% of base salary and a maximum of 150% of base salary, based upon the attainment of criteria determined by our Compensation Committee. Mr. de Villa is also eligible, subject to performance and other conditions, to receive annual equity awards at the discretion of the Compensation Committee.

Mr. de Villa s offer and severance letters also include severance and termination provisions which are described below under Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End beginning on page 34

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Outstanding Equity Awards at Fiscal 2012 Year-End

The following table sets forth the equity awards we have made to our named executive officers that were outstanding as of December 31, 2012:

	Number of	Option A Number of Securities	Awards		Stoc	ck Awards
	Securities Underlying Unexercised Options	Underlying Unexercised Options (#)	Option	N	Number of Shares Units of M Stock That	or (arket Value of Shares or Units of Stock That
	(#)	Unexer-	Exercise	Option	Have Not Vested	Have Not Vested
	Exercisable	cisable	Price	Expiration	(#)	(\$)
Name	(1)	(1)	(\$)	Date	(2)	(3)
Rohit Kapoor	150,000 150,000 147,300 24,375 0	0 0 49,100 73,125 97,500	11.88 16.96 8.75 19.76 24.77	7/26/2016 1/23/2018 2/10/2019 2/3/2021 2/7/2022	37,500 28,125 3,101 37,500	993,750 745,313 82,177 993,750
					3,730	98,845
Vishal Chhibbar	43,509 1,105 0	40,000 9,945 11,050	9.59 19.76 24.77	6/1/2019 2/3/2021 2/7/2022	7,000 3,825 1,374 4,250 1,660	185,500 101,363 36,411 112,625 43,990
Pavan Bagai	30,000 15,000 18,000 3,250 0	0 10,000 12,000 29,250 32,500	11.88 8.75 8.75 19.76 24.77	7/26/2016 2/10/2019 2/10/2019 2/3/2021 2/7/2022	8,750 11,250 1,594 12,500 2,450	231,875 298,125 42,241 331,250 64,925
William A. Bloom	75,000 3,250 0	175,000 29,250 32,500	17.75 19.76 24.77	7/12/2020 2/3/2021 2/7/2022	11,250 3,154 12,500 3,730	298,125 83,581 331,250 98,845
Rembert de Villa	40,000 15,000 15,000 1,105 0	0 10,000 10,000 9,945 9,750	23.82 8.75 8.75 19.76 24.77	4/24/2018 2/10/2019 2/10/2019 2/3/2021 2/7/2022	5,600 3,825 2,194	148,400 101,363 58,141

3,750	99,375
2 650	70 225

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(1) The stock option awards in this table became or will become vested and exercisable in accordance with the following schedules:

Option

Expiration Date (mm/dd/yyyy)	Vesting Schedule of Original Grant
7/26/2016	100% of the award became vested on July 26, 2010.
1/23/2018	100% of the award became vested on January 23, 2012.
4/24/2018	100% of the award became vested on April 24, 2012.
2/10/2019	For Mr. Kapoor, 25% of his options vested on each of February 10, 2010, February 10, 2011, and February 10, 2012. The remaining 25% of the options will vest on February 10, 2013.
	Options granted to the named executive officers other than Mr. Kapoor vested as to 10% on February 10, 2010, an additional 20% on February 10, 2011, and an additional 30% on February 10, 2012. The remaining 40% of the options will vest on February 10, 2013.
6/1/2019	10% of the options vested on June 1, 2010, an additional 20% of the options vested on June 1, 2011, and an additional 30% of the options vested on June 1, 2012. The remaining 40% of the options will vest on June 1, 2013.
7/12/2020	10% of the options vested on July 12, 2011, and an additional 20% of the options vested on July 12, 2012. An additional 30% of the options will vest on July 12, 2013 and the remaining 40% of the options will vest on July 12, 2014.
2/3/2021	For Mr. Kapoor, 25% of his options vested on February 3, 2012. 25% of his options will vest on each of February 3, 2013, February 3, 2014, and February 3, 2015.
	Options granted to the named executive officers other than Mr. Kapoor vested 10% on February 3, 2012. An additional 20% of the options will vest on February 3, 2013, an additional 30% of the options will vest on February 3, 2014, and the remaining 40% of the options will vest on February 3, 2015.
2/7/2022	For Mr. Kapoor, 25% of his options will vest on each of February 7, 2013, February 7, 2014, February 7, 2015, and February 7, 2016.
	Options granted to the named executive officers other than Mr. Kapoor will vest 10% on February 7, 2013, an additional 20% of the options will vest on February 7, 2014, an additional 30% of the options will vest on February 7, 2015, and the remaining 40% of the options will vest on February 7, 2016.

(2) The restricted stock unit awards in this table vest and convert to shares in accordance with the following schedules:

Name	# of Units Unvested as of 12/31/12	Vesting Schedule of Original Grant
Rohit Kapoor	37,500	25% of the restricted stock units vested on each of February 4, 2011, and February 4, 2012. 25% of the restricted stock units will vest on each of February 4, 2013, and February 4, 2014.
	28,125	25% of the restricted stock units vested on February 3, 2012. 25% of the restricted stock units will vest on each of February 3, 2013, February 3, 2014, and February 3,

	2015.
3,101	33% of the restricted stock units vested on February 3, 2012. 33% of the restricted stock units will vest on each of February 3, 2013, and February 3, 2014.
37,500	25% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, February 7, 2015, and February 7, 2016.

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Name	# of Units Unvested as of 12/31/12	Vesting Schedule of Original Grant
	3,730	33% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, and February 7, 2015.
Vishal Chhibbar	7,000	10% of the restricted stock units vested on February 4, 2011, and an additional 20% of the restricted stock units vested on February 4, 2012. An additional 30% of the restricted stock units will vest on February 4, 2013, and the remaining 40% of the restricted stock units will vest on February 4, 2014.
	3,825	10% of the restricted stock units vested on February 3, 2012. An additional 20% of the restricted stock units will vest on February 3, 2013, an additional 30% of the restricted stock units will vest on February 3, 2014, and the remaining 40% of the restricted stock units will vest on February 3, 2015.
	1,374	33% of the restricted stock units vested on February 3, 2012. 33% of the restricted stock units will vest on each of February 3, 2013, and February 3, 2014.
	4,250	10% of the restricted stock units will vest on February 7, 2013, an additional 20% of the restricted stock units will vest on February 7, 2014, an additional 30% of the restricted stock units will vest on February 7, 2015, and the remaining 40% of the restricted stock units will vest on February 7, 2016.
	1,660	33% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, and February 7, 2015.
Pavan Bagai	8,750	10% of the restricted stock units vested on February 4, 2011, and an additional 20% of the restricted stock units vested on February 4, 2012. An additional 30% of the restricted stock units will vest on February 4, 2013, and the remaining 40% of the restricted stock units will vest on February 4, 2014.
	11,250	10% of the restricted stock units vested on February 3, 2012. An additional 20% of the restricted stock units will vest on February 3, 2013, an additional 30% of the restricted stock units will vest on February 3, 2014, and the remaining 40% of the restricted stock units will vest on February 3, 2015.
	1,594	33% of the restricted stock units vested on February 3, 2012. 33% will vest on each of February 3, 2013, and February 3, 2014.
	12,500	10% of the restricted stock units will vest on February 7, 2013, an additional 20% of the restricted stock units will vest on February 7, 2014, an additional 30% of the restricted stock units will vest on February 7, 2015, and the remaining 40% of the restricted stock units will vest on February 7, 2016.
	2,450	33% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, and February 7, 2015.
William A. Bloom	11,250	10% of the restricted stock units vested on February 3, 2012. An additional 20% of the restricted stock units will vest on February 3, 2013, an additional 30% of the restricted stock units will vest on February 3, 2014, and the remaining 40% of the restricted stock units will vest on February 3, 2015.
	3,154	33% of the restricted stock units vested on February 3, 2012. 33% of the restricted stock units will vest on each of February 3, 2013, and February 3, 2014.
	12,500	10% of the restricted stock units will vest on February 7, 2013, an additional 20% of the restricted stock units will vest on February 7, 2014, an additional 30% of the restricted stock units will vest on February 7, 2015, and the remaining 40% of the restricted stock units will vest on February 7, 2016.
	3,730	33% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, and February 7, 2015.

Name	# of Units Unvested as of 12/31/12	Vesting Schedule of Original Grant
Rembert de Villa	5,600	10% of the restricted stock units vested on February 4, 2011, and an additional 20% of the restricted stock units vested on February 4, 2012. An additional 30% of the restricted stock units will vest on February 4, 2013, and the remaining 40% of the restricted stock units will vest on February 4, 2014.
	3,825	10% of the restricted stock units vested on February 3, 2012. An additional 20% of the restricted stock units will vest on February 3, 2013, an additional 30% of the restricted stock units will vest on February 3, 2014, and the remaining 40% of the restricted stock units will vest on February 3, 2015.
	2,194	33% of the restricted stock units vested on February 3, 2012. 33% of the restricted stock units will vest on each of February 3, 2013, and February 3, 2014.
	3,750	10% of the restricted stock units will vest on February 7, 2013, an additional 20% of the restricted stock units will vest on February 7, 2014, an additional 30% of the restricted stock units will vest on February 7, 2015, and the remaining 40% of the restricted stock units will vest on February 7, 2016.
	2,650	33% of the restricted stock units will vest on each of February 7, 2013, February 7, 2014, and February 7, 2015.

⁽³⁾ The price used in determining the market values set forth in this table is \$26.50, which was the closing price of our stock on December 31, 2012.

Option Exercises and Stock Vested During Fiscal Year 2012

The following table provides additional information about the value realized by our named executive officers on option award exercises and stock award vesting during fiscal year 2012:

	Optio	n Awards	Stock Awards	
	Number of Shares Acquired		Number of Shares Acquired	
	on	Value Realized	on	Value Realized
	Exercise	on Exercise	Vesting	on Vesting
Name	(#)	(\$)	(#)	(\$)
Rohit Kapoor			9,375	228,469
			1,549	37,749
			18,750	459,844
Vishal Chhibbar	2,700			
	1,800	72.002	125	10.257
		72,903	425	10,357
	1 241	50,220	686	16,718
Davan Dagai	1,341	38,621	2,000	49,050
Pavan Bagai			1,250 796	30,463
				19,399
			2,500	61,313 220,960
William A. Bloom			8,000 1,250	30,463
William A. Bloom			1,576	38,407
Rembert de Villa			425	10,357
remoert de vina			1,096	26,710
			1,600	39,240
			1,600	44,192
			1,000	,.,2

Pension Benefits For Fiscal Year 2012

The following table discloses the present value of accumulated benefits payable to each of the named executive officers and the years of service credited to each named executive under the Gratuity Plan for Indian Employees as of December 31, 2012:

Name	Plan Name	Number of Years Credited Service (1) (#)	Present Value of Accumulated Benefit (\$)	Payments During Last Fiscal Year (\$)
Vishal Chhibbar	Gratuity Plan for Indian			
	Employees	4	25,966	0
Pavan Bagai	Gratuity Plan for Indian			
	Employees	10	53,550	0

- (1) Consists of the number of years of service credited as of December 31, 2012 for the purpose of determining benefit service under the Gratuity Plan. Credited service is determined based on the completed years of continuous employment (rounded to the nearest whole number of years) with the Company since the executive s date of hire.
- (2) Liabilities with regard to the Gratuity Plans are determined by actuarial valuation using the projected unit credit method. Under this method, we determine our liability based upon the discounted value of salary increases until the date of separation arising from retirement, death, resignation or other termination of services. Critical assumptions used in measuring the plan expense and projected liability under the projected unit credit method include the discount rate, expected return on assets and the expected increase in the compensation rates. Details regarding the assumptions used in the calculation of these amounts are included in footnote 10 to the audited financial statements for the fiscal year ended December 31, 2012 included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2013.

We are required to provide all Indian employees with benefits under the Gratuity Plan, a defined benefit pension plan in India. Distributions from the Gratuity Plan are made in a single lump sum following retirement from the Company. An executive s benefit under the Gratuity Plan is determined at any time as the executive s annual base salary (determined based on the executive s most recent monthly base salary) divided by 26, multiplied by 15, and the product multiplied by the executive s completed years of continuous service with the Company. An executive has a vested and nonforfeitable right to payment of his accrued Gratuity Plan benefit only after five years of service. The present value of Mr. Chhibbar s and Mr. Bagai s accumulated benefits has been determined based on their monthly base salary rates in effect on December 31, 2012, which were \$11,252 and \$9,282, respectively. Mr. Chhibbar s Gratuity Plan benefit will only be payable after he has been credited with five years of continuous service with the Company.

Potential Payments upon Termination or Change in Control at Fiscal 2012 Year-End

Rohit Kapoor

Severance. If Mr. Kapoor s employment were terminated by us without cause or by the executive for good reason (in each case, as described below) on December 31, 2012, he would have been entitled to severance consisting of:

continuation of his base salary for 24 months;

his actual bonus, if any, earned for the year of termination, determined as if he had been employed for the full year of termination, paid ratably over the remaining period of base salary payments;

costs of continued COBRA coverage under the Company s group health plan on behalf of the executive and his eligible dependents (described in more detail below), until the earlier of (x) the 18-month anniversary of termination and (y) the date the executive commences employment with a subsequent employer; and

continuation of life insurance coverage until the earlier of (x) the 18-month anniversary of termination and (y) the date the executive commences employment with a subsequent employer.

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Cause will occur when:

there is a final nonappealable conviction of, or pleading of no contest to, (1) a felony, or (2) a crime of moral turpitude that causes serious economic injury or serious injury to our reputation;

the executive engages in fraud, embezzlement, self-dealing, gross negligence, dishonesty or other gross and willful misconduct that causes serious and demonstrable injury to us;

the executive materially violates any of our material policies;

the executive willfully and continually fails to substantially perform his duties (other than for reason of physical or mental incapacity) which continues beyond 15 days after we notify him in writing of his need to substantially improve his performance; provided that a failure to achieve performance objectives will not by itself constitute cause and no act or failure to act shall be considered willful unless done or failed to be done by the executive in bad faith and without a reasonable belief that his actions or omission was in our best interest;

the executive fails to reasonably cooperate in a governmental investigation involving us;

the executive materially, knowingly and intentionally fails to comply with applicable laws with respect to the execution of the Company s business operations (subject to a presumption of good faith if the executive is following advice of counsel);

the executive fails to follow our board of directors lawful instructions and does not remedy the failure for 15 days after we give him written notice;

the executive s use of alcohol or drugs materially interferes with the performance of his duties; or

the executive fails to take reasonable steps to end certain affiliations specified in his employment agreement within six months after a request by our board of directors.

Good reason means:

the executive s duties or responsibilities are substantially reduced, he is required to report to anyone other than our board of directors, or his title as our officer is adversely changed; however, if following a change in control, his new title and authority are similar to his old title and authority, then any change in the executive s title will not constitute a significant reduction in his duties and authorities;

the executive s base salary is reduced (other than in connection with a Company-wide decrease in pay), or his target annual bonus opportunity is reduced below 75% of his base salary;

the office or location where the executive is based (whether in the metropolitan New York City area or Delhi, India) is moved more than 30 miles, and the new location is more than 30 miles from his primary residence (however, any relocation between the metropolitan New York City area and Delhi, India would not constitute good reason, as described further below); or

we breach any material term of the executive s employment agreement.

For Mr. Kapoor, good reason does not include a request by our board of directors that he relocate to India. Also, successive relocations of Mr. Kapoor between the metropolitan New York City area and the metropolitan Delhi, India area will also not constitute good reason, as long as each location where we base Mr. Kapoor is within 30 miles of the last business location at which Mr. Kapoor was based in that metropolitan area and within 30 miles of Mr. Kapoor s principal residence in that metropolitan area.

If the executive plans to terminate his employment for good reason, he must notify us within 30 days following the date the executive first becomes aware of the circumstances giving rise to good reason and must allow us 15 days to remedy the problem.

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Change-in-Control Severance. If a termination described above occurs within 12 months following a change in control that satisfies the requirements of Section 409A of the U.S. tax code, the executive will receive, in lieu of the severance described above, (1) a lump sum payment of \$999,000, and (2) the costs of continued COBRA coverage under the Company s group health plan on behalf of the executive and his eligible dependents (described in more detail below), until the earlier of (x) the 18-month anniversary of termination and (y) the date the executive commences employment with a subsequent employer. If the change in control referenced in the preceding sentence does not satisfy the requirements of Section 409A of the U.S. tax code, the \$999,000 payment will not be paid in a lump sum but will instead be paid ratably for 24 months.

A change in control (as generally defined in Mr. Kapoor s employment agreement and the 2006 Plan) means any of the following events:

any person or group becomes a beneficial owner (within the meaning of Rule 13d-3 under the Exchange Act) of more than 50% of either (1) the combined voting power of our then-outstanding voting securities entitled to vote in the election of directors or (2) our outstanding shares of common stock, assuming all rights to acquire common stock through options, warrants, conversion of convertible stock or debt, and the like are exercised; provided, that certain acquisitions by our stockholders, Oak Hill Partners, L.P. and its affiliates will not trigger a change in control;

a majority of the members of our board of directors changes, except that the election of any new director whose election or nomination was approved by at least two-third of our incumbent directors will not be regarded towards a change in the majority for these purposes;

our dissolution or liquidation;

the sale, transfer or other disposition of all or substantially all of our business or our assets; or

consummation of a reorganization, recapitalization, merger, consolidation or similar transaction with another entity which requires the approval of our stockholders; however, any such transaction will not be a change in control if after the transaction:

more than 50% of the total voting power of the resulting entity or its ultimate parent is represented by what were our outstanding voting securities before the transaction in substantially the same proportion among holders;

no person or group is or becomes the beneficial owner of more than 50% of the total voting power of the outstanding voting securities eligible to elect members of our board of directors of the parent or surviving company; and

at least a majority of the members of our board of directors of the parent or surviving company following the transaction were our board members when our board first approved the transaction.

Death or Disability. If Mr. Kapoor s employment terminates due to his death or is terminated by either the executive or us due to his disability, he will be entitled to a prorated portion of his projected bonus amount for the year of termination.

Post-Termination Health Benefits. When Mr. Kapoor s employment ends for any reason other than termination by us for cause or a voluntary termination by the executive, we will pay on behalf of the executive and his eligible dependents the cost of continued coverage under our group health plan for 18 months in accordance with applicable U.S. federal law governing continuation of group health plan coverage (COBRA). These payments will end when the executive becomes eligible for comparable health benefits from another employer. If the executive elects coverage under COBRA, we have agreed to help him obtain an individual health policy at his cost when his COBRA coverage expires.

Noncompetition and Nonsolicitation Provisions. Mr. Kapoor is subject to confidentiality restrictions at all times, as well as noncompetition, nondisparagement, nonsolicitation and no-hire restrictions during his

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employment and for one year thereafter. However, if we do not renew Mr. Kapoor s employment agreement term upon its scheduled expiration, the noncompetition restrictions will not apply unless we continue to pay him his base salary during the one-year noncompetition period.

Equity Award Treatment

If Mr. Kapoor s employment ends at the expiration of the term of his employment agreement because we give a notice of nonrenewal of the term of that agreement, or if a change in control occurs (as defined in the 2006 Plan), any portion of his stock options and restricted stock unit awards that would have vested in the one-year period following the termination of employment or change in control (as applicable) will become vested on the termination date or the consummation of the change in control (as applicable).

If Mr. Kapoor s employment is terminated by us without cause (as defined on page 35 above) in specific contemplation of or following a change in control, or if Mr. Kapoor resigns for good reason (as defined on page 35 above, as it applies to Mr. Kapoor) following a change in control, his stock options and restricted stock units will become fully vested and exercisable. Mr. Kapoor will need to execute a standard release of employment-related claims in order for his stock option and restricted stock units to vest in such a case.

In quantifying potential payments for purposes of this disclosure, we have quantified our equity-based payments by using the closing price of our stock on December 31, 2012, which was \$26.50.

Indicative Payouts for Rohit Kapoor

The following table summarizes the amounts payable to Mr. Kapoor upon a change in control or termination of his employment with us on December 31, 2012:

						Termination	¹ Termination	
				Termination		Without		Without Cause
			Expiration	for Good		Cause	Reason	in Specific
			of the	Reason or	Change	Following	Following	Contemplation of Change
Payments upon			Employment	Without	in	Change in	Change in	in
Termination	Death	Disability		Cause	Control	Control	Control	Control
Base salary payout	(\$)	(\$)	(\$)	(\$) 1,040,000	(\$)	(\$) 999,000	(\$) 999,000	(\$) 1,040,000
Bonus payout	371,218	371,218		371,218		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	371,218
Life insurance				392				
Health insurance	21,080	21,080	21,080	21,080		21,080	21,080	21,080
Stock options (unvested and								
accelerated)			1,077,981		1,077,981	1,533,064	1,533,064	1,533,064
Restricted stock units (unvested and								
accelerated)			1,067,744		1,067,744	2,913,834	2,913,834	2,913,834
Government Required Payouts								
Vishal Chhibbar								

Either Mr. Chhibbar or we may terminate Mr. Chhibbar s employment at any time (though Mr. Chhibbar must give us three months advance notice upon a termination without good reason). If Mr. Chhibbar s employment with the Company is terminated by the Company without cause or by Mr. Chhibbar for good reason, as summarized below, Mr. Chhibbar will receive a cash severance payment equal to one times his total annual fixed compensation then in

effect, paid in installments over a 12-month period.

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On a change in control (as defined in the 2006 Plan), the vesting of all of Mr. Chhibbar s outstanding equity awards will be advanced by one year. For example, if one of Mr. Chhibbar s awards was vesting following Standard Graded Vesting and he had been 10% vested in the award immediately prior to the change in control, Mr. Chhibbar will be 30% vested in the award immediately after the change in control. In addition, all of Mr. Chhibbar s outstanding equity awards will become fully vested if, following or in specific contemplation of a change in control, he is terminated without cause or if, following a change in control, he voluntarily terminates his employment for good reason.

Mr. Chhibbar s severance payments and termination-related equity acceleration are subject to his execution of a release of claims against us. Mr. Chhibbar is subject to confidentiality restrictions at all times, as well as noncompetition, nondisparagement and nonsolicitation restrictions during his employment and for one year thereafter.

The definitions of cause and good reason described below apply to Messrs. Chhibbar, Bagai, Bloom and de Villa, unless stated otherwise.

Cause will occur when:

there is a final nonappealable conviction of, or pleading of no contest to, (1) a crime of moral turpitude which causes serious economic injury or serious injury to our reputation or (2) a felony;

the executive engages in fraud, embezzlement, gross negligence, self-dealing, dishonesty or other gross and willful misconduct which causes serious and demonstrable injury to us;

the executive materially violates any of our material policies;

the executive willfully and continually fails to substantially perform his duties (other than for reason of physical or mental incapacity) which continues beyond 15 days after we notify him in writing of his need to substantially improve his performance; provided that a failure to achieve performance objectives will not by itself constitute cause and no act or failure to act shall be considered willful unless done or failed to be done by the executive in bad faith and without a reasonable belief that his actions or omission was in our best interest;

the executive fails to reasonably cooperate in a governmental investigation involving us;

the executive materially, knowingly and intentionally fails to comply with applicable laws with respect to the execution of the Company s business operations (subject to a presumption of good faith if the executive is following advice of counsel);

the executive fails to follow his supervisor s (or our board of directors) lawful instructions and does not remedy the failure for 15 days after we give him written notice; or

the executive s use of alcohol or drugs materially interferes with the performance of his duties. Good reason means, without the executive s prior written consent:

the executive s duties or responsibilities are substantially reduced, or he is required to report to anyone other than our board of directors, or our president and CEO (or in the case of Mr. de Villa, he is required to report to anyone other than our President, Global Client Services);

the executive s title as our officer is adversely changed; however, if following a change in control (as defined in the 2006 Plan), his new title and authority are similar to his old title and authority, then any change in the executive s title will not constitute a significant reduction in his duties and authorities;

the executive s base salary or annual cash bonus opportunity is reduced, other than in connection with a proportionate reduction impacting all members of our executive committee; or

we breach any material term of the executive s employment agreement or severance agreement.

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If the executive plans to terminate his employment for good reason, he must notify us within 30 days following the date the executive first becomes aware of the circumstances giving rise to good reason and must allow us 30 days to remedy the problem (15 days for Mr. Chhibbar).

Indicative Payouts of Vishal Chhibbar

The following table summarizes the amounts payable to Mr. Chhibbar upon a change in control or termination of his employment with us on December 31, 2012:

Payments upon Termination	Death (\$)	Expiration of the Employment	Termination for Good Reason or Without Cause (\$)	Change in Control (\$)	Termination Without Cause Following Change in Control (\$)	Termination for Good Reason Following Change in Control (\$)	Termination Without Cause in Specific Contemplation of Change in Control (\$)
Base salary payout			300,055		300,055	300,055	300,055
Bonus payout							
Life insurance							
Health insurance							
Stock options (unvested							
and accelerated)				693,207	762,546	762,546	762,546
Restricted stock units							
(unvested and accelerated)				146,121	479,889	479,889	479,889
Government required							
payouts							

Pavan Bagai

Either Mr. Bagai or we may terminate Mr. Bagai s employment at any time with one month s notice (or pay one month s salary in lieu of notice). If Mr. Bagai is terminated by us without cause (other than due to disability) at any time following a change in control or in specific contemplation of a change in control, or if Mr. Bagai resigns for good reason following a change in control (as defined in the 2006 Plan), Mr. Bagai will receive a cash severance payment equal to twelve months of his then-current annual fixed compensation, payable in twelve equal monthly installments.

On a change in control (as defined in the 2006 Plan), the vesting of all of Mr. Bagai s outstanding equity awards will be advanced by one year. For example, if one of Mr. Bagai s awards was following Standard Graded Vesting and he had been 10% vested in the award immediately prior to the change in control, Mr. Bagai will be 30% vested in the award immediately after the change in control. In addition, all of Mr. Bagai s outstanding equity awards will become fully vested if, following or in specific contemplation of a change in control, he is terminated without cause or, following a change in control, he voluntarily terminates his employment for good reason.

Mr. Bagai s severance payments and termination-related equity acceleration are subject to his execution of a waiver and release of claims against us. Mr. Bagai is subject to confidentiality restrictions at all times, as well as noncompetition and nonsolicitation restrictions for two years following termination of his employment.

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Indicative Payouts for Pavan Bagai

The following table summarizes the amounts payable to Mr. Bagai upon a change in control or termination of his employment with us on December 31, 2012:

								Termination
			T	ermination	1	Termination	Termination	Without Cause
				for Good		Without	for Good	in Specific
		I	Expiration	Reason		Cause	Reason	Contemplation
Daymonta unon			of the	or		Following	Following	of Change
Payments upon			mployment	Without	Change in	Change in	Change in	in
	Death	Disability	Terms	Cause	Control	Control	Control	Control
Termination	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Base salary payout						318,240	318,240	318,240
Bonus payout								
Life insurance coverage								
Health insurance								
Stock options (unvested and								
accelerated)					439,933	643,870	643,870	643,870
Restricted stock units								
(unvested and accelerated)					241,468	968,416	968,416	968,416
Government required								
payouts(1)	53,550	53,550		53,550		53,550	53,550	53,550

(1) Represents distributions under the Gratuity Plan, which is due to Mr. Bagai because he has earned over five years of credited service.

William A. Bloom

Either Mr. Bloom or we may terminate Mr. Bloom s employment at any time (though Mr. Bloom must give us 90 days advance notice). If Mr. Bloom s employment with the Company is terminated by the Company without cause (other than death or disability) or by Mr. Bloom for good reason, Mr. Bloom will receive a cash severance payment equal to twelve months of Mr. Bloom s annual base salary, payable in accordance with our regular payroll practices.

On a change in control (as defined in the 2006 Plan), the vesting of all of Mr. Bloom s outstanding equity awards will be advanced by one year. For example, if one of Mr. Bloom s awards was vesting following Standard Graded Vesting and he had been 10% vested in the award immediately prior to the change in control, Mr. Bloom will be 30% vested in the award immediately after the change in control. In addition, all of Mr. Bloom s outstanding equity awards will become fully vested if, following or in specific contemplation of a change in control, he is terminated without cause or if, following a change in control, he voluntarily terminates his employment for good reason.

Mr. Bloom s severance payments and termination-related equity acceleration are subject to his execution of a waiver and release of claims against us. Mr. Bloom is subject to confidentiality restrictions at all times, as well as noncompetition, nondisparagement and nonsolicitation restrictions during his employment and for one year thereafter.

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Indicative Payouts for William A. Bloom

The following table summarizes the amounts payable to Mr. William Bloom upon a change in control or termination of his employment with us on December 31, 2012:

Payments upon		Eı Disability	of the nploymen Terms	Termination for Good Reason or twithout Cause	Change in Control	Termination Without Cause Following Change in Control	Termination for Good Reason Following Change in Control	in Specific Contemplation of Change in Control
Termination	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Base salary payout				515,000		515,000	515,000	515,000
Bonus payout								
Life insurance coverage								
Health insurance								
Stock options (unvested and								
accelerated)					705,683	1,784,620	1,784,620	1,784,620
Restricted stock units								
(unvested and accelerated)					174,079	811,801	811,801	811,801
Government required payouts					ĺ		ĺ	
D 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								

Rembert de Villa

Either Mr. de Villa or we may terminate Mr. de Villa s employment at any time. If we terminate Mr. de Villa s employment without cause, Mr. de Villa will receive a cash severance payment equal to three months of base salary, payable in accordance with our regular payroll practices. If Mr. de Villa is terminated by us without cause at any time following a change in control (as defined in the 2006 Plan) or in specific contemplation of a change in control, or if Mr. de Villa resigns for good reason after six months following a change in control, Mr. de Villa will receive (a) a one-time lump sum severance payment equal to three months of his then-current base salary and (b) beginning on the three-month anniversary of his termination, payment of his then-current base salary for nine months through our regular payroll practices. Beginning three months after his termination, Mr. de Villa is required to actively seek comparable employment, and upon subsequent employment, we will reduce his continued salary payments by any base salary Mr. de Villa receives from another employer during such severance period.

On a change in control (as defined in the 2006 Plan), the vesting of all of Mr. de Villa s outstanding equity awards will be advanced by one year. For example, if one of Mr. de Villa s awards was following Standard Graded Vesting and he had been 10% vested in the award immediately prior to the change in control, Mr. de Villa will be 30% vested in the award immediately after the change in control. In addition, all of Mr. de Villa s outstanding equity awards will become fully vested if, following or in specific contemplation of a change in control, he is terminated without cause or if, following a change in control, he voluntarily terminates his employment for good reason.

Mr. de Villa s severance payments and termination-related equity acceleration are subject to his execution of a waiver and release of claims against us. Mr. de Villa is subject to confidentiality restrictions at all times, as well as noncompetition and nonsolicitation restrictions for one year following termination of his employment.

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Indicative Payouts for Rembert de Villa

The following table summarizes the amounts payable to Mr. de Villa upon a change in control or termination of his employment with us on December 31, 2012:

Payments upon			Expiration of the mploymen	Termination t Without	Change in	Termination Without Cause Following Change in	Termination for Good Reason Following Change in	Termination Without Cause in Specific Contemplation of Change in
Termination	Death (\$)	Disability (\$)	Terms (\$)	Cause (\$)	Control (\$)	Control (\$)	Control (\$)	Control (\$)
Base salary payout	(a)	(Φ)	(Φ)	93,750	(a)	375,000	375,000	375,000
Bonus payout				75,750		373,000	373,000	373,000
Life insurance coverage								
Health insurance								
Stock options (unvested and								
accelerated)					371,582	438,897	438,897	438,897
Restricted stock units								
(unvested and accelerated)					148,506	477,504	477,504	477,504
Government required								
payouts								

Director Compensation for Fiscal Year 2012

The following table sets forth information for compensation earned in fiscal year 2012 by our non-executive directors:

Name(1)	Fees Earned or Paid in Cash (\$)	Stock Awards (\$) (2)(3)	Option Awards (\$) (2)(3)	Total (\$)
Vikram Talwar	82,500	109,720	(2)(0)	192,220
Edward Dardani	0_,000	,		,
Steven Gruber	13,750			13,750
Kiran Karnik	,	115,400	52,376	167,776
David Kelso		97,140	67,339	164,479
Clyde Ostler	63,750	109,440	·	173,190
Mohanbir Sawhney	25,000	108,440	37,412	170,852
Garen Staglin	62,500	89,680		152,180

(1) Rohit Kapoor s compensation during 2012 was based solely on his role as Vice Chairman and CEO, as disclosed in the Summary Compensation Table for Fiscal Year 2012 beginning on page 25 and discussed in Compensation Discussion and Analysis beginning on page 13. He does not receive any additional compensation for his services as a director.

Edward Dardani resigned as a member of the Board effective as of June 15, 2012. Steven Gruber resigned as a member of the Board effective as of September 25, 2012.

(2) Amounts reflect the aggregate grant date fair value of stock awards and option awards recognized for financial statement reporting purposes for the fiscal year ended December 31, 2012, in accordance with FASB ASC Topic 718 (disregarding any forfeiture assumptions). Assumptions used in the calculation of these amounts are included in footnotes 2 and 13 to our audited

financial statements for the fiscal year ended December 31, 2012 included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 7, 2013. Each director (other than Messrs. Dardani and Gruber) was granted only one stock award in 2012. Each of Messrs. Karnik, Kelso and Sawhney was granted only one option award in 2012.

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(3) The outstanding equity awards held by our directors on December 31, 2012 is set forth on the table below:

Name	No. of Securities Underlying Unexercised Options (#) Exercisable	No. of Securities Underlying Unexercised Options (#) Unexercisable	No. of Shares or Units of Stock That Have Not Vested
Vikram Talwar			4,000
Edward Dardani			4,000
Steven Gruber			4,000
Kiran Karnik	61,674		4,000
David Kelso	55,085		4,000
Clyde Ostler	62,723		4,000
Mohanbir Sawhney	26,051		4,000
Garen Staglin	62,723		4,000

Non-employee directors are eligible to receive an annual retainer fee in the amount of \$45,000, the non-executive chairman of our board of directors is eligible to receive an additional annual fee of \$30,000 and effective February 27, 2013, the lead director of our board of directors is eligible to receive an additional annual fee of \$25,000. New non-employee directors who join our board of directors during a calendar quarter are eligible to receive the full fee for such calendar quarter. The chairperson of our Audit Committee is eligible to receive an additional annual fee of \$15,000, and other members of our Audit Committee are eligible to receive an additional annual fee of \$10,000. The Chairpersons of committees other than our Audit Committee are eligible to receive an additional annual fee of \$10,000, and members of committees other than our Audit Committee are eligible to receive an additional annual fee of \$7,500. There are no additional fees payable for attendance at our board or committee meetings (whether in person, telephonic or otherwise). Each member of our board of directors may elect to receive all or a portion of his or her annual fees earned for service on our board of directors during a subsequent calendar year, whether as part of the annual retainer or committee chairperson fee or otherwise, that would otherwise be payable in cash, in the form of a grant of stock options under the 2006 Plan. We make quarterly cash payments to our directors who elect to receive a portion of their director fees in the form of cash.

Directors who elect to receive any portion of their cash director fees in the form of stock options receive a stock option grant effective as of the first business day of the following year. Each stock option grant (i) has a per share exercise price equal to the fair market value of a share of our common stock on the date of grant (which, under the 2006 Plan, is determined to be the average of the high and low prices on the trading day prior to the date of grant), (ii) vests and becomes exercisable on December 31 of the year in which the option is granted, subject to the director remaining as a member of our board through such date, and (iii) is otherwise subject to the terms and conditions of the 2006 Plan. The number of shares of our common stock subject to the stock option will be determined such that the Black-Scholes value (as determined by us) of the stock option is equal to the dollar amount of director fees the director is electing to receive as a stock option.

Effective February 27, 2013, new non-employee directors who join our board of directors are eligible to receive restricted stock units representing 4,000 shares of our common stock. During 2012, each non-employee director received a grant on the anniversary of his board service date of restricted stock units representing 4,000 shares of our common stock. The grants provide that the restricted stock units will vest on the earliest of:

the first anniversary of the date of grant;

the end of the director s term on our board of directors; and

the occurrence of a change in control, as defined in the 2006 Plan.

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Holders of restricted stock units do not receive the underlying shares of common stock until the units have vested and are settled. The restricted stock units issued to each of our non-employee directors will settle on the earliest of:

such director s death;

180 days following the end of such director s term on our board of directors; and

the occurrence of a change in control, as defined in the 2006 Plan that satisfies the requirements of Section 409A of the U.S. tax code.

Risk and Compensation Policies

Our Compensation Committee has taken into account its discussions with management regarding our compensation practices and has concluded that any risks arising from our compensation policies and practices are not reasonably likely to have a material adverse effect on us.

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PRINCIPAL STOCKHOLDERS

Unless otherwise indicated, the table below sets forth, as of February 28, 2013, information with respect to the beneficial ownership of our common stock by:

each of our directors and each of our named executive officers;

each person who is known to be the beneficial owner of more than 5% of our common stock; and

all of our current directors and executive officers as a group.

The amounts and percentages of common stock beneficially owned as of February 28, 2013 are reported on the basis of the regulations of the SEC governing the determination of beneficial ownership of securities. Under these rules, a person is deemed to be a beneficial owner of a security if that person has or shares voting power, which includes the power to vote or to direct the voting of such security, or investment power, which includes the power to dispose of or to direct the disposition of such security. A person is also deemed to be a beneficial owner of any securities of which that person has a right to acquire beneficial ownership within 60 days of February 28, 2013. Under these rules, more than one person may be deemed to be a beneficial owner of the same securities.

	Benefici	al Ownership
Name and Address of Beneficial Owner(1)	Shares	Percentage (%)(2)
FMR LLC(3)	4,311,662	13.289
Blackrock, Inc.(4)	3,755,154	11.574
Columbia Wanger Asset Management LLC(5)	3,229,160	9.953
Wasatch Advisors, Inc.(6)	1,770,748	5.458
Lord, Abbett & Co. LLC(7)	1,760,148	5.425
Wellington Management Company, LLP(8)	1,615,507	4.979
TimesSquare Capital Management, LLC(9)	1,610,293	4.963
Vikram Talwar(10)	105,350	*
Rohit Kapoor(11)	2,231,189	6.877
Pavan Bagai(12)	194,779	*
Amit Shashank(13)	73,124	*
Vikas Bhalla(14)	26,739	*
Rembert de Villa(15)	102,484	*
Vishal Chhibbar(16)	40,997	*
William Bloom(17)	106,879	*
Kiran Karnik(18)	61,647	*
David B. Kelso(19)	60,085	*
Clyde W. Ostler(20)	62,723	*
Dr. Mohanbir Sawhney(21)	26,051	*
Garen K. Staglin(22)	82,723	*
Mohan A.V.K.(23)	5,000	*
Anne E. Minto	0	*
All current directors and executive officers as a group (14 persons)(24)	3,179,797	9,801

^{*} Less than 1%.

Unless otherwise noted, the business address of each beneficial owner is c/o ExlService Holdings, Inc., 280 Park Avenue, 38th Floor, New York, New York 10017.

- (2) Based on 32,444,731 shares outstanding as of February 28, 2013.
- (3) Based on the Schedule 13G/A filed on February 14, 2013. The business address of FMR LLC is 82 Devonshire Street, Boston, Massachusetts 02109.

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- (4) Based on the Schedule 13G/A filed on January 11, 2013. The business address of Blackrock, Inc. is 40 East 52nd Street, New York, New York 10022.
- (5) Based on the Schedule 13G/A filed on February 14, 2013. The business address of Columbia Wanger Asset Management LLC is 227 W Monroe Street, Suite 3000, Chicago, Illinois 60606.
- (6) Based on the Schedule 13G/A filed on February 14, 2013. The business address of Wasatch Advisors Inc. is 150 Social Hall Avenue, Suite 400, Salt Lake City, Utah 84111.
- (7) Based on the Schedule 13G/A filed on February 14, 2013. The business address of Lord, Abbett & Co. LLC is 90 Hudson Street, 10th Floor, Jersey City, New Jersey 07302.
- (8) Based on the Schedule 13G/A filed on February 14, 2013. The business address of Wellington Management Company, LLP is 280 Congress Street, Boston, Massachusetts 02210.
- (9) Based on the Schedule 13G/A filed on February 11, 2013. The business address of TimesSquare Capital Management, LLC is 1177 Avenue of the Americas, 39th Floor, New York, New York 10036.
- (10) This amount includes 49,100 shares of our common stock of which Mr. Talwar has the right to acquire beneficial ownership within 60 days.
- (11) This amount includes 84,000 shares of our common stock owned indirectly by Mr. Kapoor through a spousal lifetime access trust. Mr. Kapoor s spouse and Mr. Kapoor s sister-in-law are the trustees of this trust and share dispositive and voting control over the shares in the trust. This amount also includes 177,134 shares of our common stock owned indirectly by Mr. Kapoor through a three-year grantor retained annuity trust. Mr. Kapoor is the sole trustee of this trust. This amount also includes 84,000 shares of our common stock owned indirectly by Mr. Kapoor through a spousal lifetime access trust for Mr. Kapoor s spouse. Mr. Kapoor and Mr. Kapoor s sister-in-law are the trustees of this trust and share dispositive and voting control over the shares in the trust. This amount also includes 333,185 shares of our common stock owned indirectly by Mr. Kapoor through a family trust. Barclays Wealth Trust (US), N.A. is the trustee of the family trust and Mr. Kapoor is the investment advisor to the trustee. This amount includes 569,525 shares of our common stock of which Mr. Kapoor has the right to acquire beneficial ownership within 60 days.
- (12) This amount includes 98,000 shares of our common stock of which Mr. Bagai has the right to acquire beneficial ownership within 60 days.
- (13) This amount includes 60,140 shares of our common stock of which Mr. Shashank has the right to acquire beneficial ownership within 60 days.
- (14) This amount includes 13,240 shares of our common stock of which Mr. Bhalla has the right to acquire beneficial ownership within 60 days.
- (15) This amount includes 94,290 shares of our common stock of which Mr. de Villa has the right to acquire beneficial ownership within 60 days.

(16) This amount includes 36,929 shares of our common stock of which Mr. Chhibbar has the right to acquire beneficial ownership within 60 days. (17) This amount includes 88,000 shares of our common stock of which Mr. Bloom has the right to acquire beneficial ownership (18) This amount includes 61,674 shares of our common stock of which Mr. Karnik has the right to acquire beneficial ownership within 60 days. (19) This amount includes 55,085 shares of our common stock of which Mr. Kelso has the right to acquire beneficial ownership within 60 days. (20) This amount includes 62,723 shares of our common stock of which Mr. Ostler has the right to acquire beneficial ownership within 60 days. (21) This amount includes 26,051 shares of our common stock of which Mr. Sawhney has the right to acquire beneficial ownership within 60 days. (22) This amount includes 62,723 shares of our common stock of which Mr. Staglin has the right to acquire beneficial ownership within 60 days. (23) This amount includes 5,000 shares of our common stock of which Mr. A.V.K. has the right to acquire beneficial ownership within 60 days. (24) This amount includes an aggregate of 1,501,664 shares of our common stock of which our current directors and executive officers have the right to acquire beneficial ownership within 60 days.

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CERTAIN RELATIONSHIPS AND RELATED PERSON TRANSACTIONS

Review and Approval of Related Party Transactions

We review all transactions in which we, our directors and executive officers or their immediate family members and our 5% stockholders are participants to determine whether such persons have a direct or indirect material interest in such transactions. Our Code of Conduct and Ethics instructs our directors, officers and employees to report the facts and circumstances of any transaction or potential transaction to our General Counsel or our Audit Committee. Our board of directors has adopted a policy regarding the review of potential related party transactions. Under this policy, our General Counsel will review the facts and circumstances of any covered transaction. If our General Counsel determines that the transaction involves a related party transaction and that the amount involved does not equal or exceed \$120,000, our General Counsel will approve or disapprove the transaction. If our General Counsel determines that the transaction involves a related party transaction and that the amount involved equals or exceeds \$120,000, he will refer the transaction to our Audit Committee for approval. For each transaction, our General Counsel and Audit Committee, as applicable, will review all factors it considers appropriate, including, but not limited to, the nature of the related party transaction, the related party s interest in the transaction and the material terms of the transaction, the importance of the transaction to us and to the related party and whether the transaction would impair the judgment of a director or executive officer to act in our best interest. As required under SEC rules, transactions that are determined to be directly or indirectly material to us or a related person and which involve amounts exceeding \$120,000 in the previous fiscal year are disclosed in our proxy statement.

Related Party Transactions

None.

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REPORT OF THE AUDIT COMMITTEE

The Audit Committee of the board of directors of ExlService Holdings, Inc. oversees and assists our board of directors in fulfilling its oversight responsibilities with respect to:

our accounting and financial reporting processes, including the integrity of the financial statements and other financial information provided by us to our stockholders, the public, any stock exchange and others;

our compliance with legal and regulatory requirements;

our registered independent public accounting firm s qualifications and independence;

the audit of our financial statements; and

the performance of our internal audit function and independent registered public accounting firm. In connection with these responsibilities, the Audit Committee met with management and Ernst & Young LLP to review and discuss the December 31, 2012 audited consolidated financial statements. The Audit Committee also discussed with Ernst & Young LLP the matters required to be discussed by the Statement on Auditing Standards No. 61 (Communication with Audit Committees), as amended, as adopted by the Public Company Accounting Oversight Board in Rule 3200T. The Audit Committee also received written disclosures and the letter from Ernst & Young LLP required by Rule 3526 of the Public Company Accounting Oversight Board (Communications with Audit Committees Concerning Independence), and the Audit Committee discussed with Ernst & Young LLP the firm s independence.

Based on the review and discussions referred to above, the Audit Committee approved the inclusion of the audited financial statements in the Company s Annual Report on Form 10-K for 2012.

AUDIT COMMITTEE

Mr. Clyde W. Ostler (Chairman)

Mr. David B. Kelso

Dr. Mohanbir Sawhney

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PROPOSAL 1

ELECTION OF DIRECTORS

The Nominees

Our Nominating and Governance Committee has nominated, and our board of directors has designated, Mr. Kapoor and Ms. Minto to stand for election as Class I directors at the Annual Meeting. The proxies given to the proxy holders will be voted or not voted as directed and, if no direction is given, will be voted FOR these two nominees. Our board of directors knows of no reason why any of these nominees should be unable or unwilling to serve. However, if for any reason any nominee should be unable or unwilling to serve, the proxies will be voted for any nominee designated by our board of directors to fill the vacancy.

General Information About Nominees

The age, tenure on our board of directors and committee membership, if any, of each nominee appears below. Information regarding the business experience during at least the last five years and directorships of other publicly owned corporations of each nominee can be found above under Our Board of Directors.

Name	Age	Director Since	Committee/Position
Rohit Kapoor	48	November 2002	Vice Chairman and CEO
Anne E. Minto	59	March 2013	Compensation Committee Member

Nominating and Governance Committee Member

Required Vote

The affirmative vote of the plurality of shares present in person or represented by proxy and entitled to vote at the Annual Meeting will elect the two nominees as Class I directors for the specified three-year term. Unless marked to the contrary, proxies received will be voted FOR the nominees.

Our board of directors recommends a vote FOR the election of Mr. Kapoor and Ms. Minto as Class I directors of the Company.

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PROPOSAL 2

RATIFICATION OF THE APPOINTMENT OF

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Our Audit Committee has selected Ernst & Young LLP as the independent registered public accounting firm to audit our and our subsidiaries books, records and accounts for the fiscal year 2013. Our board of directors has endorsed this appointment. Ratification of the selection of Ernst & Young LLP by our stockholders is not required by law. However, as a matter of good corporate practice, such selection is being submitted to our stockholders for ratification at the Annual Meeting. If our stockholders do not ratify the selection, our board of directors and our Audit Committee will reconsider whether or not to retain Ernst & Young LLP, but may nonetheless retain Ernst & Young LLP. Even if the selection is ratified, the Audit Committee in its discretion may change such appointment at any time during the year if it determines that such change would be in the best interests of the Company and our stockholders. Ernst & Young LLP audited our consolidated financial statements for fiscal years 2012 and 2011. Representatives of Ernst & Young LLP are expected to be present at the Annual Meeting. They will have an opportunity to make a statement, if they desire to do so, and will be available to respond to appropriate questions.

Audit and Non-Audit Fees

The following is a summary of the fees billed to us by Ernst & Young LLP for professional services rendered for fiscal years 2012 and 2011:

Fee Category	Fiscal 2012 (in tho	Fiscal 2011 usands)
Audit Fees	\$ 1,235	\$ 1,160
Audit-Related Fees	156	88
Tax Fees	27	41
All Other Fees		
Total Fees	\$ 1,418	\$ 1,289

Audit Fees. Consist of fees billed for professional services rendered for the audit of our consolidated financial statements, including the audit of effectiveness of internal control over financial reporting and review of our consolidated financial statements included in our quarterly reports or services that are normally provided by our registered independent public accountants in connection with statutory or regulatory filings or engagements for those fiscal years.

Audit-Related Fees. Consist of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our consolidated financial statements and are not reported under Audit Fees. These services include SSAE 16 service organization audits, information systems audits, and federal reserve and tax certification for Indian legal entities.

Tax Fees. Consist primarily of fees for transfer pricing studies completed for our subsidiaries and other tax advisory projects.

All Other Fees. Consist of fees billed for products and services other than as reported above.

Our Audit Committee pre-approves and is responsible for the engagement of all auditing services provided by our independent registered public accountants and all non-auditing services to be provided by such accountants to the extent permitted under Section 10A of the Exchange Act, including all fees and other terms of engagement. Our Audit Committee may delegate the authority to pre-approve audit and permitted non-audit

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services between meetings of our Audit Committee to a designated member of our Audit Committee, provided that the decisions made by such member are presented to our full Audit Committee for ratification at its next scheduled meeting.

Required Vote

The ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm requires the affirmative vote of a majority of shares present in person or represented by proxy and entitled to vote at the Annual Meeting. Unless marked to the contrary, proxies received will be voted FOR ratification of the appointment.

Our board of directors recommends a vote FOR the ratification of Ernst & Young LLP as our independent registered public accounting firm.

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PROPOSAL 3

AN ADVISORY (NON-BINDING) VOTE ON EXECUTIVE COMPENSATION

As required by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), our stockholders are being provided with an advisory (non-binding) vote on the compensation of our executive officers. Although the vote is advisory and is not binding on the board of directors, our Compensation Committee will take into account the outcome of the vote when considering future executive compensation decisions. We refer to this non-binding advisory vote as the say-on-pay vote.

At the 2011 Annual Meeting, our stockholders voted on a proposal relating to the frequency of the say-on-pay vote. We recommended, and our stockholders approved on an advisory, non-binding basis, an annual say-on-pay vote. We agree with our stockholders and have included this advisory (non-binding) vote on the compensation of our named executive officers for fiscal year 2012.

Our board of directors is committed to corporate governance best practices and recognizes the significant interest of stockholders in executive compensation matters. As discussed in the Compensation Discussion and Analysis, our board of directors believes that our current executive compensation program directly links executive compensation to our performance and aligns the interests of our executive officers with those of our stockholders. For example, the bulk of our annual incentive bonuses are earned based on achievement of three core financial metrics: revenues, Adjusted EBITA and New Account Revenues. As we discuss in greater detail in our Compensation Discussion and Analysis, these three financial metrics focus our named executive officers on top-line revenues, bottom-line earnings and establishment of new strategic client relationships that are likely to make meaningful contributions to our future financial performance. We believe rewarding our executives with incentive pay based on achievement of these three financial metrics closely aligns management with the interests of our stockholders.

In addition, our philosophy places more emphasis on variable elements of compensation (such as incentive bonuses and equity-based compensation) than fixed remuneration.

Our stockholders have the opportunity to vote for, against or abstain from voting on the following resolution:

Resolved, that the stockholders approve on an advisory basis the compensation of our named executive officers, as disclosed pursuant to the compensation disclosure rules of the SEC (which disclosure shall include the Compensation Discussion and Analysis, the compensation tables and any related material disclosed in this proxy statement).

The above-referenced disclosures appear beginning at page 13 of this proxy statement.

Required Vote

The approval of the compensation of our named executive officers requires the affirmative vote of a majority of shares present in person or represented by proxy and entitled to vote at the Annual Meeting. Unless marked to the contrary, proxies received will be voted FOR the approval of the compensation of our named executive officers.

Our board of directors recommends a vote FOR the approval on an advisory basis of the compensation of our named executive officers as disclosed pursuant to the compensation disclosure rules of the SEC (which disclosure shall include the Compensation Discussion and Analysis, the compensation tables and any related material disclosed in this proxy statement).

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STOCKHOLDER PROPOSALS FOR THE 2014 ANNUAL MEETING

If a stockholder wishes to present a proposal to be included in our Proxy Statement for our 2014 Annual Meeting of Stockholders, the proponent and the proposal must comply with the proxy proposal submission rules of the SEC. One of the requirements is that the proposal must be received by the Corporate Secretary of the Company no later than January 1, 2014. Proposals we receive after that date will not be included in the Proxy Statement. We urge stockholders to submit proposals by certified mail, return receipt requested.

A stockholder proposal not included in our Proxy Statement for the 2014 Annual Meeting will be ineligible for presentation at the 2014 Annual Meeting unless the stockholder gives timely notice of the proposal in writing to the Corporate Secretary of the Company at the principal executive offices of the Company. Under our by-laws, in order for a matter to be deemed properly presented by a stockholder, timely notice must be delivered to us, or mailed and received by us, not less than 90 nor more than 120 days prior to the first anniversary date of the 2013 Annual Meeting of Stockholders. The stockholder s notice must set forth, as to each proposed matter, the following: (i) the name and record address of the stockholder and/or beneficial owner proposing such business, as they appear on our books, (ii) the class and number of shares of stock held of record and beneficially owned by such stockholder and/or such beneficial owner, (iii) a representation that the stockholder is a holder of record of our stock entitled to vote at the Annual Meeting and intends to appear in person or by proxy at the Annual Meeting to propose such business, (iv) a brief description of the stockholder business desired to be brought before the Annual Meeting, the text of the proposal (including the text of any resolutions proposed for consideration) and, in the event that such business includes a proposal to amend our by-laws, the language of the proposed amendment, and the reasons for conducting such stockholder business at the Annual Meeting, (v) any material interest of the stockholder and/or beneficial owner in such stockholder business and (vi) all other information that would be required to be filed with the SEC if the person proposing such stockholder business were a participant in a solicitation subject to Section 14 of the Exchange Act. The presiding officer of the Annual Meeting may refuse to acknowledge any matter not made in compliance with the foregoing procedure.

You may obtain a copy of the current rules for submitting stockholder proposals from the SEC at:

U.S. Securities and Exchange Commission

Division of Corporation Finance

100 F. Street, N.E.

Washington, DC 20549

or through the SEC s Internet website at www.sec.gov.

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MISCELLANEOUS

Unless specified elsewhere, certain U.S. dollar figures in this proxy statement have been converted from Indian rupees at a rate of 54.99 rupees to \$1.00, the rupee to U.S. dollar exchange rate in effect as on December 31, 2012.

Delivery of Documents to Stockholders Sharing an Address

If you are the beneficial owner, but not the record holder, of shares of our common stock, your broker, bank, trust or other nominee may only deliver one copy of this proxy statement and our 2012 Annual Report to multiple stockholders who share an address unless that nominee has received contrary instructions from one or more of the stockholders. We will deliver promptly, upon written or oral request, a separate copy of this proxy statement and our 2012 Annual Report to a stockholder at a shared address to which a single copy of the documents was delivered. A stockholder who wishes to receive a separate copy of the proxy statement and annual report, now or in the future, should submit this request to our investor relations department through our website at www.exlservice.com. Beneficial owners sharing an address who are receiving multiple copies of proxy materials and annual reports and who wish to receive a single copy of such materials in the future will need to contact their broker, bank, trust or other nominee to request that only a single copy of each document be mailed to all stockholders at the shared address in the future.

Electronic Access to Proxy Statement and Annual Report

This proxy statement and our 2012 Annual Report of Form 10-K may be viewed on our website at www.exlservice.com. If you are a stockholder of record, you can elect to access future annual reports and proxy statements electronically by marking the appropriate box on your proxy form. If you choose this option, you will receive a proxy form in mid-May listing the website locations and your choice will remain in effect until you notify us by mail that you wish to resume mail delivery of these documents. If you hold your common stock through a bank, broker or another holder of record, refer to the information provided by that entity for instructions on how to elect this option.

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OTHER MATTERS

Our board of directors does not know of any other business that will be presented at the Annual Meeting. If any other business is properly brought before the Annual Meeting, your proxy holders will vote on it as they think best unless you direct them otherwise in your proxy instructions.

Whether or not you intend to be present at the Annual Meeting, we urge you to submit your signed proxy promptly.

By Order of the Board of Directors,

Amit Shashank

Executive Vice President, General Counsel and Corporate Secretary

New York, New York

April 29, 2013

Our 2012 Annual Report on Form 10-K has been mailed with this proxy statement. We will provide copies of exhibits to the Annual Report on Form 10-K, but will charge a reasonable fee per page to any requesting stockholder. Stockholders may make such request in writing to ExlService Holdings, Inc., 280 Park Avenue, 38th Floor, New York, NY 10017, Attention: Investor Relations. The request must include a representation by the stockholder that as of April 30, 2013, the stockholder was entitled to vote at the Annual Meeting.

x PLEASE MARK VOTES

AS IN THIS EXAMPLE

REVOCABLE PROXY

EXLSERVICE HOLDINGS, INC.

PROXY SOLICITED BY THE BOARD OF DIRECTORS

FOR THE ANNUAL MEETING OF STOCKHOLDERS

June 14, 2013 WITH- FOR ALL
FOR HOLD EXCEPT

Vikram Talwar, Vishal Chhibbar and Amit Shashank, or any one of them, each with the power of substitution and revocation, are hereby authorized to represent the undersigned, with all powers which the undersigned would possess if personally present, to vote the Common Stock of the undersigned at the annual meeting of stockholders of ExlService Holdings, Inc. (the Company) to be held at the Mandarin Oriental, 1330 Maryland Ave, SW, Washington, D.C., 20024, on June 14, 2013 at 9:00 AM, Eastern Time, and at any postponements or adjournments of that meeting, as set forth below, and in their discretion upon any other business that may properly come before the meeting.

1. To elect two directors (except as marked to the contrary below):

Nominees

(1) Rohit Kapoor (2) Anne E. Minto

All capitalized terms used in this proxy shall have the same meanings assigned to them in the proxy statement. INSTRUCTION: To withhold authority to vote for any individual nominee, mark $\;\;$ For All Except $\;\;$ and write that nominee $\;$ s name in the space provided below.

FOR AGAINST ABSTAIN

- To ratify the selection of Ernst & Young LLP as the independent registered public accounting firm of the Company.
- To approve the compensation of the named executive officers of the Company.

Please be sure to sign and date this Proxy in the box below Date

4. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the Annual Meeting.

Stockholder sign above Co-holder (if any) sign above

The Board of Directors recommends that you vote FOR proposals 1, 2 and 3. The shares represented by this proxy will be voted as specified herein. If not otherwise specified, such shares will be voted by the proxies FOR Proposals 1, 2 and 3.

Please sign exactly as your name appears on this card.

PLEASE CHECK BOX IF YOU PLAN TO ATTEND THE MEETING.

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 \tilde{n} Detach above card, sign, date and mail in postage paid envelope provided. \tilde{n}

EXLSERVICE HOLDINGS, INC.

Your Vote Is Important.

Please complete, sign, date and promptly return this proxy using the enclosed postmarked envelope. IF YOUR ADDRESS HAS CHANGED, PLEASE CORRECT THE ADDRESS IN THE SPACE PROVIDED BELOW AND RETURN THIS PORTION WITH THE PROXY IN THE ENVELOPE PROVIDED.