

RAMCO GERSHENSON PROPERTIES TRUST  
Form 10-Q  
April 29, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES ACT OF 1934

For the quarterly period ended March 31, 2014

Commission file number 1-10093

RAMCO-GERSHENSON PROPERTIES TRUST  
(Exact name of registrant as specified in its charter)

MARYLAND 13-6908486  
(State of other jurisdiction of incorporation or (I.R.S Employer Identification Numbers)  
organization)

31500 Northwestern Highway 48334  
Farmington Hills, Michigan  
(Address of principal executive offices) (Zip Code)

248-350-9900  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports). And (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Number of common shares of beneficial interest (\$0.01 par value) of the registrant outstanding as of April 22, 2014:  
68,361,578

---

INDEX

PART I – FINANCIAL INFORMATION

Page No.

<u>Item 1.</u>	<u>Condensed Consolidated Financial Statements</u>	
	Condensed Consolidated Balance Sheets – March 31, 2014 (unaudited) and December 31, 2013	<u>3</u>
	<u>Condensed Consolidated Statements of Operations and Comprehensive Income - Three Months Ended March 31, 2014 and 2013 (unaudited)</u>	<u>4</u>
	<u>Condensed Consolidated Statement of Shareholders' Equity - Three Months Ended March 31, 2014 (unaudited)</u>	<u>5</u>
	<u>Condensed Consolidated Statements of Cash Flows – Three Months Ended March 31, 2014 and 2013 (unaudited)</u>	<u>6</u>
	<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	<u>7</u>
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>20</u>
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>29</u>
<u>Item 4.</u>	<u>Controls and Procedures</u>	<u>30</u>

PART II – OTHER INFORMATION

<u>Item 1.</u>	<u>Legal Proceedings</u>	<u>31</u>
<u>Item 1A.</u>	<u>Risk Factors</u>	<u>31</u>
<u>Item 6.</u>	<u>Exhibits</u>	<u>31</u>

## PART 1 – FINANCIAL INFORMATION

## Item 1. Unaudited Condensed Consolidated Financial Statements

RAMCO-GERSHENSON PROPERTIES TRUST  
CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share amounts)

	March 31, 2014 (unaudited)	December 31, 2013
<b>ASSETS</b>		
Income producing properties, at cost:		
Land	\$285,122	\$284,686
Buildings and improvements	1,340,033	1,340,531
Less accumulated depreciation and amortization	(260,272)	(253,292)
Income producing properties, net	1,364,883	1,371,925
Construction in progress and land held for development or sale	102,310	101,974
Real estate held for sale	4,566	—
Net real estate	1,471,759	1,473,899
Equity investments in unconsolidated joint ventures	28,528	30,931
Cash and cash equivalents	5,274	5,795
Restricted cash	4,317	3,454
Accounts receivable (net of allowance for doubtful accounts of \$2,000 and \$2,351 as of March 31, 2014 and December 31, 2013, respectively)	9,417	9,648
Other assets, net	121,181	128,521
<b>TOTAL ASSETS</b>	<b>\$1,640,476</b>	<b>\$1,652,248</b>

**LIABILITIES AND SHAREHOLDERS' EQUITY**

## Notes payable:

Senior unsecured notes payable	\$365,000	\$365,000
Mortgages payable	302,062	333,049
Unsecured revolving credit facility	49,000	27,000
Junior subordinated notes	28,125	28,125
Total notes payable	744,187	753,174
Capital lease obligation	5,599	5,686
Accounts payable and accrued expenses	29,172	32,026
Other liabilities	47,179	48,593
Distributions payable	15,022	14,809
<b>TOTAL LIABILITIES</b>	<b>841,159</b>	<b>854,288</b>

## Commitments and Contingencies

## Ramco-Gershenson Properties Trust ("RPT") Shareholders' Equity:

Preferred shares, \$0.01 par, 2,000 shares authorized: 7.25% Series D Cumulative Convertible Perpetual Preferred Shares, (stated at liquidation preference \$50 per share), 2,000 shares issued and outstanding as of March 31, 2014 and December 31, 2013	\$100,000	\$100,000
Common shares of beneficial interest, \$0.01 par, 120,000 shares authorized, 67,780 and 66,669 shares issued and outstanding as of March 31, 2014 and December 31, 2013, respectively	678	667
Additional paid-in capital	973,492	959,183

Edgar Filing: RAMCO GERSHENSON PROPERTIES TRUST - Form 10-Q

Accumulated distributions in excess of net income	(301,768	) (289,837	)
Accumulated other comprehensive (loss) income	(592	) 84	
TOTAL SHAREHOLDERS' EQUITY ATTRIBUTABLE TO RPT	771,810	770,097	
Noncontrolling interest	27,507	27,863	
TOTAL SHAREHOLDERS' EQUITY	799,317	797,960	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$1,640,476	\$1,652,248	

The accompanying notes are an integral part of these condensed consolidated financial statements.

Page 3 of 32

---

RAMCO-GERSHENSON PROPERTIES TRUST  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(In thousands, except per share amounts)  
(Unaudited)

	Three Months Ended March 31,	
	2014	2013
<b>REVENUE</b>		
Minimum rent	\$36,267	\$24,288
Percentage rent	148	95
Recovery income from tenants	12,247	8,228
Other property income	961	523
Management and other fee income	510	804
<b>TOTAL REVENUE</b>	<b>50,133</b>	<b>33,938</b>
<b>EXPENSES</b>		
Real estate taxes	7,367	4,565
Recoverable operating expense	6,159	4,129
Other non-recoverable operating expense	849	737
Depreciation and amortization	17,741	10,777
General and administrative expense	5,614	5,500
<b>TOTAL EXPENSES</b>	<b>37,730</b>	<b>25,708</b>
<b>OPERATING INCOME</b>	<b>12,403</b>	<b>8,230</b>
<b>OTHER INCOME AND EXPENSES</b>		
Other expense, net	(133	) (136
Gain on sale of real estate	—	3,582
Loss from unconsolidated joint ventures	(1,607	) (5,674
Interest expense	(7,599	) (6,073
Amortization of deferred financing fees	(403	) (341
Deferred gain recognized on real estate	117	5,282
<b>INCOME FROM CONTINUING OPERATIONS BEFORE TAX</b>	<b>2,778</b>	<b>4,870</b>
Income tax provision	(17	) (43
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>2,761</b>	<b>4,827</b>
<b>DISCONTINUED OPERATIONS</b>		
Income from discontinued operations	—	447
<b>INCOME FROM DISCONTINUED OPERATIONS</b>	<b>—</b>	<b>447</b>
<b>NET INCOME</b>	<b>2,761</b>	<b>5,274</b>
Net income attributable to noncontrolling partner interest	(89	) (225
<b>NET INCOME ATTRIBUTABLE TO RPT</b>	<b>2,672</b>	<b>5,049</b>
Preferred share dividends	(1,812	) (1,812
<b>NET INCOME AVAILABLE TO COMMON SHAREHOLDERS</b>	<b>\$860</b>	<b>\$3,237</b>
<b>EARNINGS PER COMMON SHARE, BASIC</b>		
Continuing operations	\$0.01	\$0.05
Discontinued operations	—	0.01

Edgar Filing: RAMCO GERSHENSON PROPERTIES TRUST - Form 10-Q

	\$0.01	\$0.06	
<b>EARNINGS PER COMMON SHARE, DILUTED</b>			
Continuing operations	\$0.01	\$0.05	
Discontinued operations	—	0.01	
	\$0.01	\$0.06	
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING</b>			
Basic	67,070	51,780	
Diluted	67,314	52,212	
<b>OTHER COMPREHENSIVE INCOME</b>			
Net income	\$2,761	\$5,274	
Other comprehensive income (loss):			
(Loss) gain on interest rate swaps	(699	) 558	
Comprehensive income	2,062	5,832	
Comprehensive loss (income) attributable to noncontrolling interest	23	(24	)
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO RPT</b>	<b>\$2,085</b>	<b>\$5,808</b>	

The accompanying notes are an integral part of these condensed consolidated financial statements.

Page 4 of 32

---

RAMCO-GERSHENSON PROPERTIES TRUST  
CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

For the three months ended March 31, 2014

(In thousands)

(Unaudited)

	Shareholders' Equity of Ramco-Gershenson Properties Trust							Total Shareholders' Equity
	Preferred Shares	Common Shares	Additional Paid-in Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Loss	Noncontrolling Interest		
Balance, December 31, 2013	\$ 100,000	\$ 667	\$ 959,183	\$ (289,837 )	\$ 84	\$ 27,863	\$ 797,960	
Issuance of common shares	—	9	14,970	—	—	—	14,979	
Share-based compensation and other expense, net of shares withheld for employee taxes	—	2	(661 )	—	—	—	(659 )	
Dividends declared to common shareholders	—	—	—	(12,704 )	—	—	(12,704 )	
Dividends declared to preferred shareholders	—	—	—	(1,812 )	—	—	(1,812 )	
Distributions declared to noncontrolling interests	—	—	—	—	—	(422 )	(422 )	
Dividends declared to deferred shares	—	—	—	(87 )	—	—	(87 )	
Other comprehensive income adjustment	—	—	—	—	(676 )	(23 )	(699 )	
Net income	—	—	—	2,672	—	89	2,761	
Balance, March 31, 2014	\$ 100,000	\$ 678	\$ 973,492	\$ (301,768 )	\$ (592 )	\$ 27,507	\$ 799,317	

The accompanying notes are an integral part of these condensed consolidated financial statements.

Page 5 of 32



RAMCO-GERSHENSON PROPERTIES TRUST  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Three Months Ended March 31,	
	2014	2013
<b>OPERATING ACTIVITIES</b>		
Net income	\$2,761	\$5,274
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization, including discontinued operations	17,741	10,982
Amortization of deferred financing fees, including discontinued operations	403	341
Income tax provision	17	43
Loss from unconsolidated joint ventures	1,607	5,674
Distributions received from operations of unconsolidated joint ventures	783	1,036
Deferred gain recognized on real estate	(117	) (5,282
Gain on sale of real estate, including discontinued operations	—	) (3,582
Amortization of premium on mortgages, net	(175	) (6
Share-based compensation expense	530	518
Long-term incentive cash compensation expense	555	454
Changes in assets and liabilities:		
Accounts receivable, net	231	940
Other assets, net	3,041	670
Accounts payable, accrued expenses and other liabilities	(6,728	) (2,142
Net cash provided by operating activities	20,649	14,920
<b>INVESTING ACTIVITIES</b>		
Acquisition of real estate, net of assumed debt	\$—	\$(152,532
Development and capital improvements	(11,575	) (6,691
Net proceeds from sales of real estate	—	9,619
Distributions from sale of joint venture property	—	1,687
Increase in restricted cash	(863	) (2,096
Investment in unconsolidated joint ventures	—	(891
Net cash used in investing activities	(12,438	) (150,904
<b>FINANCING ACTIVITIES</b>		
Repayment of mortgages and notes payable	(30,812	) (1,177
Net (borrowings) repayments on revolving credit facility	22,000	(10,000
Proceeds from issuance of common stock	14,979	166,081
Repayment of capitalized lease obligation	(87	) (83
Conversion of operating partnership units for cash	—	(1,207
Dividends paid to preferred shareholders	(1,812	) (1,812
Dividends paid to common shareholders	(12,578	) (8,179
Distributions paid to operating partnership unit holders	(422	) (399
Net cash (used in) provided by financing activities	(8,732	) 143,224
Net change in cash and cash equivalents	(521	) 7,240
Cash and cash equivalents at beginning of period	5,795	4,233
Cash and cash equivalents at end of period	\$5,274	\$11,473

SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITY

Assumption of debt related to acquisitions	\$—	\$149,514
--	-----	-----------

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid for interest (net of capitalized interest of \$381 and \$325 in 2014 and 2013, respectively)	\$7,207	\$5,673
--	---------	---------

Cash paid for federal income taxes	\$—	\$—
------------------------------------	-----	-----

The accompanying notes are an integral part of these condensed consolidated financial statements.

Page 6 of 32

---

RAMCO-GERSHENSON PROPERTIES TRUST  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. Organization and Basis of Presentations

Organization

Ramco-Gershenson Properties Trust, together with its subsidiaries (the "Company" or "RPT"), is a real estate investment trust ("REIT") engaged in the business of owning, developing, redeveloping, acquiring, managing and leasing community shopping centers in strategic metropolitan markets throughout the Eastern, Midwestern and Central United States. As of March 31, 2014, our property portfolio consists of 66 wholly owned shopping centers and one office building comprising approximately 13.2 million square feet. In addition, we are co-investor in and manager of two institutional joint ventures that own portfolios of shopping centers. We own 20% of Ramco 450 Venture LLC, an entity that owns eight shopping centers comprising approximately 1.6 million square feet. We own 30% of Ramco/Lion Venture L.P., an entity that owns three shopping centers comprising approximately 0.8 million square feet. We also have ownership interests in two smaller joint ventures that each own a shopping center. In addition, we own interests in three parcels of land held for development or available for sale and five parcels of land adjacent to certain of our existing developed properties located in Florida, Georgia, Michigan, Tennessee, and Virginia. Most of our properties are anchored by supermarkets and/or national chain stores. The Company's credit risk, therefore, is concentrated in the retail industry.

Basis of Presentation

The accompanying condensed consolidated financial statements include the accounts of the Company and our majority owned subsidiary, the Operating Partnership, Ramco-Gershenson Properties, L.P. (96.8% owned by the Company at March 31, 2014 and December 31, 2013), and all wholly-owned subsidiaries, including entities in which we have a controlling financial interest. We have elected to be a REIT for federal income tax purposes. All intercompany balances and transactions have been eliminated in consolidation. The information furnished is unaudited and reflects all adjustments which are, in the opinion of management, necessary to reflect a fair statement of the results for the interim periods presented, and all such adjustments are of a normal recurring nature. These condensed consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2013.

The preparation of our unaudited financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management of the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited financial statements and the reported amounts of revenues and expenses during the reporting period. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and reported amounts that are not readily apparent from other sources. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications of prior period amounts, primarily related to discontinued operations, have been made in the condensed consolidated financial statements in order to conform to the current presentation.

Recent Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-08 "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity" which amends the requirements for reporting discontinued operations. Under ASU 2014-08, a disposal of a component of an entity or a group of components of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. For public entities, ASU 2014-08 is effective prospectively for fiscal years beginning after December 15, 2014; however, early adoption is permitted, but only for disposals or classifications as held for sale that have not been reported in financial statements previously issued or available for issuance. We adopted the provisions of ASU 2014-08 beginning with the period ended March 31, 2014, and have applied the provisions prospectively.

Prior to the adoption of ASU 2014-08, the results of operations for operating properties sold or held for sale during the reported periods were shown under Discontinued Operations on the Consolidated Statements of Operations. Beginning with the period ended March 31, 2014, activity related to individual sales of properties wholly-owned or co-owned with joint ventures will no longer be classified as Discontinued Operations.

In July 2013, the FASB updated ASC 740 "Income Taxes" with ASU 2013-11 "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carry forward, a Similar Tax Loss, or a Tax Credit Carry forward Exists." The objective of this update is to reduce the diversity in practice related to the presentation of certain unrecognized tax benefits. The amendments in this update require an entity to present an unrecognized tax benefit in the financial statements as a reduction to a deferred tax asset for those instances described above, except in certain situations described in the update. For public entities, ASU 2013-11 is effective for fiscal years beginning after December 15, 2013 and interim periods within those years. The guidance should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Early adoption and retrospective application are permitted. The adoption of this guidance did not have an impact on our consolidated financial statements.

In July 2013, the FASB updated ASC 815 "Derivatives and Hedging" with ASU 2013-10 "Inclusion of the Fed Funds Effective Swap Rate (of Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes." ASU 2013-10 permits the Overnight Index Swap ("OIS") Rate, also referred to as the Fed Funds effective Swap Rate, to be used as a U.S. benchmark for hedge accounting purposes, in addition to London Interbank Offered Rate ("LIBOR") and the interest rate on direct U.S. Treasury obligations. The guidance also removes the restriction on using different benchmarks for similar hedges. ASU 2013-10 is effective prospectively for qualifying new or re-designated hedges entered into on or after July 17, 2013. The adoption of this guidance did not have an impact on our consolidated financial statements.

## 2. Real Estate

Included in our net real estate assets are income producing shopping center properties that are recorded at cost less accumulated depreciation and amortization.

We review our investment in real estate, including any related intangible assets, for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying value of the property may not be recoverable. These changes in circumstances include, but are not limited to, changes in occupancy, rental rates, tenant sales, net operating income, geographic location, real estate values and expected holding period.

Land held for development or available for sale includes real estate projects where vertical construction has yet to commence, but which have been identified by us and are available for future development when market conditions dictate the demand for a new shopping center. The viability of all projects under construction or development, including those owned by unconsolidated joint ventures, is regularly evaluated under applicable accounting requirements, including requirements relating to abandonment of assets or changes in use. Land held for development or available for sale was \$70.0 million and \$68.5 million at March 31, 2014 and December 31, 2013, respectively.

Construction in progress represents existing redevelopment and tenant build-out projects. When projects are substantially complete and ready for their intended use, balances are transferred to land or building and improvements as appropriate. Construction in progress was \$32.3 million and \$33.5 million at March 31, 2014 and December 31, 2013, respectively.

The decrease in construction in progress from December 31, 2013 to March 31, 2014 was due primarily to the completion of tenant build-outs at various projects in the first quarter of 2014 offset by ongoing development of Phase I of Lakeland Park Center, located adjacent to our existing Shoppes of Lakeland shopping center in Lakeland, Florida.



### 3. Property Acquisitions and Dispositions

There were no acquisitions or dispositions during the three months ended March 31, 2014.

Pursuant to the criteria established under ASC 360, Property, Plant, and Equipment, we will classify properties as held for sale when executed purchase and sales agreement contingencies have been satisfied thereby signifying that the sale is legally binding and we are able to conclude that the sale of the property within one year is probable. As of March 31, 2014 we had one property held for sale located in Florida. The sale was completed subsequent to the first quarter (for additional information refer to Note 15 of the notes to the condensed consolidated financial statements.) Pursuant to our adoption of ASU 2014-08 the results of operations of this property will not be classified as Discontinued Operations in the Condensed Consolidated Statements of Operations. There were no properties held for sale as of March 31, 2013.

### 4. Discontinued Operations

We have adopted the provisions of ASU 2014-08 beginning with the period ended March 31, 2014, and have applied the provisions prospectively. The following table provides a summary of selected operating results during the three months ended 2013 for those properties classified as Discontinued Operations prior to our adoption of ASU 2014-08:

	Three Months Ended March 31, 2013 (In thousands)
Total revenue	\$883
Expenses:	
Recoverable operating expenses	229
Other non-recoverable property operating expenses	4
Depreciation and amortization	204
Operating income from discontinued operations	446
Other income	1
Income from discontinued operations	\$447

### 5. Equity Investments in Unconsolidated Joint Ventures

We have four joint venture agreements whereby we own between 7% and 30% of the equity in the joint venture. We and the joint venture partners have joint approval rights for major decisions, including those regarding property operations. We cannot make significant decisions without our partner's approval. Accordingly, we account for our interest in the joint ventures using the equity method of accounting.

The combined condensed financial information for our unconsolidated joint ventures is summarized as follows:

Balance Sheets	March 31, 2014	December 31, 2013
	(In thousands)	
<b>ASSETS</b>		
Income producing properties, net	\$392,517	\$410,218
Cash, accounts receivable and other assets	23,955	27,462
Total Assets	\$416,472	\$437,680
<b>LIABILITIES AND OWNERS' EQUITY</b>		
Mortgage notes payable	\$170,933	\$178,708
Other liabilities	6,365	7,885
Owners' equity	239,174	251,087

Edgar Filing: RAMCO GERSHENSON PROPERTIES TRUST - Form 10-Q

Total Liabilities and Owners' Equity	\$416,472	\$437,680
RPT's equity investments in unconsolidated joint ventures	\$28,528	\$30,931

Page 9 of 32

---



Statements of Operations	Three Months Ended March 31,	
	2014	2013
	(In thousands)	
Total Revenue	\$10,924	\$10,993
Total Expenses <sup>(1)</sup>	17,926	7,621
(Loss) income before other income, expense, and discontinued operations	(7,002	) 3,372
Interest expense	(1,875	) (2,665
Gain on extinguishment of debt <sup>(2)</sup>	529	—
Amortization of deferred financing fees	(75	) (63
(Loss) income from continuing operations	(8,423	) 644
Discontinued operations <sup>(3)</sup>		
Loss on sale of real estate <sup>(4)</sup>	—	(21,217
Income from discontinued operations	—	1,154
Loss from discontinued operations	—	(20,063
Net loss	\$(8,423	) \$(19,419
RPT's share of loss from unconsolidated joint ventures <sup>(5)</sup>	\$(1,535	) \$(5,674

(1) The increase in 2014 is due to depreciation expense related to a redevelopment project.

(2) As a result of a property conveyance a joint venture recognized a gain on extinguishment of debt of which our share was approximately \$0.1 million.

(3) Beginning in the first quarter of 2014 represents results of operations for those properties classified as discontinued operations as of December 31, 2013.

(4) In March, 2013 Ramco/Lion Venture LP sold 12 shopping centers to us resulting in a loss on the sale of \$21.2 million to the joint venture.

(5) For the three months ended March 31, 2014, we recognized additional loss of \$72 thousand to write-off formation costs related to our Ramco 191 LLC joint venture increasing our total loss from unconsolidated joint ventures.

As of March 31, 2014, we had investments in the following unconsolidated joint ventures:

Unconsolidated Entities	Ownership as of March 31, 2014	Total Assets as of March 31, 2014	Total Assets as of December 31, 2013
		(In thousands)	
Ramco/Lion Venture LP	30%	\$89,440	\$91,053
Ramco 450 Venture LLC	20%	281,553	293,410
Other Joint Ventures	7%	45,479	53,217
		\$416,472	\$437,680

There was no acquisition activity in the three months ended March 31, 2014 and 2013 by any of our unconsolidated joint ventures.

Debt

Our unconsolidated joint ventures had the following debt outstanding at March 31, 2014:

Entity Name	Balance Outstanding (In thousands)
Ramco 450 Venture LLC <sup>(1)</sup>	\$140,738
Ramco/Lion Venture LP <sup>(2)</sup>	30,372
	\$171,110
Unamortized premium	(177 )
Total mortgage debt	\$170,933

<sup>(1)</sup> Maturities range from October 2015 to September 2023 with interest rates ranging from 1.9% to 5.8%.

<sup>(2)</sup> Balance relates to Millennium Park's mortgage loan which has a maturity date of October 2015 with a 5.0% interest rate.

On March 31, 2014, Ramco 191 LLC, in which our ownership interest was 20%, completed the conveyance of its ownership interest in its sole remaining shopping center to the noteholder in lieu of repayment of a non-recourse loan in the amount of \$7.5 million of which our share was \$1.5 million.

Joint Venture Management and Other Fee Income

We are engaged by certain of our joint ventures to provide asset management, property management, leasing and investing services for such venture's respective properties. We receive fees for our services, including a property management fee calculated as a percentage of gross revenues received, and recognize these fees as the services are rendered.

The following table provides information for our fees earned which are reported in our condensed consolidated statements of operations:

	Three Months Ended March 31,	
	2014	2013
	(In thousands)	
Management fees	\$399	\$669
Leasing fees	59	106
Construction fees	52	29
Total	\$510	\$804

## 6. Other Assets, Net

Other assets consist of the following:

	March 31, 2014	December 31, 2013
	(In thousands)	
Deferred leasing costs, net	\$26,515	\$26,617
Deferred financing costs, net	6,114	6,513
Lease intangible assets, net	64,793	69,635
Straight-line rent receivable, net	14,895	15,115
Cash flow hedge marked-to-market asset	1,683	2,244
Prepaid and other deferred expenses, net	3,571	4,629
Other, net	3,610	3,768
Other assets, net	\$121,181	\$128,521

Total accumulated amortization of other assets was \$45.9 million and \$44.0 million at March 31, 2014 and December 31, 2013, respectively.

Intangible assets attributable to lease origination costs and for above-market leases are being amortized over the lives of the applicable lease. Amortization of lease origination costs is an increase to amortization expense and amortization of above-market leases is a reduction to minimum rent revenue over the applicable terms of the respective leases. Amortization of the above-market leases resulted in a reduction of revenue of approximately \$0.6 million and \$0.2 million for the three months ended March 31, 2014 and 2013, respectively.

Straight-line rent receivables are recorded net of allowances of \$4.1 million and \$3.8 million at March 31, 2014 and December 31, 2013, respectively.

## 7. Debt

The following table summarizes our mortgages and notes payable and capital lease obligation as of March 31, 2014 and December 31, 2013:

	March 31, 2014	December 31, 2013
Notes Payable	(In thousands)	
Senior unsecured notes	\$110,000	\$110,000
Unsecured term loan facilities	255,000	255,000
Fixed rate mortgages	299,063	329,875
Unsecured revolving credit facility	49,000	27,000
Junior subordinated notes	28,125	28,125
	741,188	750,000
Unamortized premium	2,999	3,174
	\$744,187	\$753,174
Capital lease obligation <sup>(1)</sup>	\$5,599	\$5,686

(1)

99 year ground lease expires 9/30/2103. However, an anchor tenant's exercise of its option to purchase its parcel in October 2014 would require us to purchase the real estate that is subject to the ground lease.

During the three months ended March 31, 2014 we repaid the following mortgages:

- The Auburn Mile in the amount of \$6.6 million with an interest rate of 5.4%; and
- Crossroads Centre in the amount of \$23.2 million with an interest rate of 5.4%.

Our fixed rate mortgages have interest rates ranging from 5.0% to 7.4% and are due at various maturity dates from June 2015 through June 2026. Included in fixed rate mortgages at March 31, 2014 and December 31, 2013 were unamortized premium balances related to the fair market value of debt of approximately \$3.0 million and \$3.2 million, respectively. The fixed rate mortgage notes are secured by mortgages on properties that have an approximate net book value of \$287.2 million as of March 31, 2014.

We had net borrowings of \$22.0 million under our revolving credit facility during the three months ended March 31, 2014 with a balance of \$49.0 million outstanding at March 31, 2014. Outstanding letters of credit issued under our revolving credit facility, not reflected in the accompanying condensed consolidated balance sheets, totaled \$7.0 million. These letters of credit reduce borrowing availability under our bank facility.

Our revolving credit facility, term loans and unsecured notes contain financial covenants relating to total leverage, fixed charge coverage ratio, unencumbered assets, tangible net worth and various other calculations. As of March 31, 2014, we were in compliance with these covenants.

The mortgage loans encumbering our properties, including properties held by our unconsolidated joint ventures, are generally nonrecourse, subject to certain exceptions for which we would be liable for any resulting losses incurred by the lender. These exceptions vary from loan to loan but generally include fraud or a material misrepresentation, misstatement or omission by the borrower, intentional or grossly negligent conduct by the borrower that harms the property or results in a loss to the lender, filing of a bankruptcy petition by the borrower, either directly or indirectly and certain environmental liabilities. In addition, upon the occurrence of certain events, such as fraud or filing of a bankruptcy petition by the borrower, we or our joint ventures would be liable for the entire outstanding balance of the loan, all interest accrued thereon and certain other costs, including penalties and expenses.

We have entered into mortgage loans which are secured by multiple properties and contain cross-collateralization and cross-default provisions. Cross-collateralization provisions allow a lender to foreclose on multiple properties in the event that we default under the loan. Cross-default provisions allow a lender to foreclose on the related property in the event a default is declared under another loan.

The following table presents scheduled principal payments on mortgages and notes payable as of March 31, 2014:  
Year Ending December 31,

	(In thousands)
2014 (April 1 - December 31)	\$2,644
2015	85,250
2016 <sup>(1)</sup>	71,710
2017	232,222
2018	84,244
Thereafter	265,118
Subtotal debt	741,188
Unamortized premium	2,999
Total debt (including unamortized premium)	\$744,187

(1)

Scheduled maturities in 2016 include \$49.0 million which represents the balance of the unsecured revolving credit facility drawn as of March 31, 2014.

We have no mortgage maturities until the second quarter of 2015 and it is our intent to repay these mortgages using cash, borrowings under our unsecured line of credit, or other sources of financing.

## 8. Other Liabilities, net

Other liabilities consist of the following:

	March 31, 2014	December 31, 2013
	(In thousands)	
Lease intangible liabilities, net	\$39,324	\$40,386
Cash flow hedge marked-to-market liability	2,436	2,297
Deferred liabilities	2,218	2,637
Tenant security deposits	2,887	2,940
Other, net	314	333
Other liabilities, net	\$47,179	\$48,593

The lease intangible liability relates to below-market leases that are being accreted over the applicable terms of the acquired leases, which resulted in an increase of revenue of \$1.1 million and \$0.4 million for the three months ended March 31, 2014 and 2013, respectively.

## 9. Fair Value

We utilize fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Derivative instruments (interest rate swaps) are recorded at fair value on a recurring basis. Additionally, we, from time to time, may be required to record other assets at fair value on a nonrecurring basis. As a basis for considering market participant assumptions in fair value measurements, GAAP establishes three fair value levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. The assessed inputs used in determining any fair value measurement could result in incorrect valuations that could be material to our condensed consolidated financial statements. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the assets or liabilities.

The following is a description of valuation methodologies used for our assets and liabilities recorded at fair value.

## Derivative Assets and Liabilities

All of our derivative instruments are interest rate swaps for which quoted market prices are not readily available. For those derivatives, we measure fair value on a recurring basis using valuation models that use primarily market observable inputs, such as yield curves. We classify these instruments as Level 2. Refer to Note 10 for additional information on our derivative financial instruments.





The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of March 31, 2014.

	Total Fair Value (In thousands)	Level 1	Level 2	Level 3
Derivative assets - interest rate swaps	\$1,683	\$—	\$1,683	\$—
Derivative liabilities - interest rate swaps	\$(2,436)	\$—	\$(2,436)	\$—

The carrying values of cash and cash equivalents, restricted cash, receivables and accounts payable and accrued liabilities are reasonable estimates of their fair values because of the short maturity of these financial instruments.

We estimated the fair value of our debt based on our incremental borrowing rates for similar types of borrowing arrangements with the same remaining maturity and on the discounted estimated future cash payments to be made for other debt. The discount rates used approximate current lending rates for loans or groups of loans with similar maturities and credit quality, assumes the debt is outstanding through maturity and considers the debt's collateral (if applicable). Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed value of any financial instrument could be realized by immediate settlement of the instrument.

Fixed rate debt (including variable rate debt swapped to fixed through derivatives) with carrying values of \$619.1 million and \$649.9 million as of March 31, 2014 and December 31, 2013, respectively, have fair values of approximately \$622.0 million and \$650.9 million, respectively. Variable rate debt's fair value is estimated to be the carrying values of \$122.1 million and \$100.1 million as of March 31, 2014 and December 31, 2013, respectively. We classify our debt as Level 2.

The following is a description of valuation methodologies used for our assets and liabilities recorded at fair value on a nonrecurring basis:

#### Net Real Estate

Our net investment in real estate, including any identifiable intangible assets, is subject to impairment testing on a nonrecurring basis. To estimate fair value, we use discounted cash flow models that include assumptions of the discount rates that market participants would use in pricing the asset. To the extent impairment has occurred, we charge to expense the excess of the carrying value of the property over its estimated fair value. We classify impaired real estate assets as nonrecurring Level 3.

#### Equity Investments in Unconsolidated Joint Ventures

Our equity investments in unconsolidated joint ventures are subject to impairment testing on a nonrecurring basis if there is an indication that a decrease in the value of our investment has occurred that is other-than-temporary. To estimate the fair value of properties held by unconsolidated entities, we use cash flow models, discount rates, and capitalization rates based upon assumptions of the rates that market participants would use in pricing the asset. To the extent other-than-temporary impairment has occurred, we charge to expense the excess of the carrying value of the equity investment over its estimated fair value. We classify other-than-temporarily impaired equity investments in unconsolidated entities as nonrecurring Level 3.

#### 10. Derivative Financial Instruments

We utilize interest rate swap agreements for risk management purposes to reduce the impact of changes in interest rates on our variable rate debt. On the date we enter into an interest rate swap, the derivative is designated as a hedge against the variability of cash flows that are to be paid in connection with a recognized liability. Subsequent changes in the fair value of a derivative designated as a cash flow hedge that is determined to be highly effective are recorded in other comprehensive income ("OCI") until earnings are affected by the variability of cash flows of the hedged transaction. The differential between fixed and variable rates to be paid or received is accrued, as interest rates change, and recognized currently as interest expense in the condensed consolidated statements of operations. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. Our cash flow hedges become ineffective if critical terms of the hedging instrument and the debt do not perfectly match such as notional amounts, settlement dates, reset dates and calculation period.

Edgar Filing: RAMCO GERSHENSON PROPERTIES TRUST - Form 10-Q

At March 31, 2014, we had seven interest rate swap agreements with an aggregate notional amount of \$210.0 million that were designated as cash flow hedges. The agreements provided for swapping one-month LIBOR interest rates ranging from 1.2% to 2.2% on \$210.0 million of unsecured term loans and have expirations ranging from April 2016 to May 2020.

The following table summarizes the notional values and fair values of our derivative financial instruments as of March 31, 2014:

Underlying Debt	Hedge Type	Notional Value (In thousands)	Fixed Rate	Fair Value (In thousands)	Expiration Date
<b>Derivative Assets</b>					
Unsecured term loan facility	Cash Flow	\$50,000	1.4600	% \$1,683	05/2020
<b>Derivative Liabilities</b>					
Unsecured term loan facility	Cash Flow	\$75,000	1.2175	% \$(1,132	) 04/2016
Unsecured term loan facility	Cash Flow	30,000	2.0480	% (700	) 10/2018
Unsecured term loan facility	Cash Flow	25,000	1.8500	% (373	) 10/2018
Unsecured term loan facility	Cash Flow	5,000	1.8400	% (69	) 10/2018
Unsecured term loan facility	Cash Flow	15,000	2.1500	% (97	) 05/2020
Unsecured term loan facility	Cash Flow	10,000	2.1500	% (65	) 05/2020
		\$160,000		\$(2,436	)

The following table presents the fair values of derivative financial instruments in our condensed consolidated balance sheets as of March 31, 2014 and December 31, 2013, respectively:

Derivatives designated as hedging instruments	March 31, 2014		December 31, 2013	
	Balance Sheet Location	Fair Value (In thousands)	Balance Sheet Location	Fair Value (In thousands)
Interest rate contracts - assets	Other assets	\$1,683	Other assets	\$2,244
Interest rate contracts - liabilities	Other liabilities	\$(2,436	) Other liabilities	\$(2,297

The effect of derivative financial instruments on our condensed consolidated statements of operations for the three months ended March 31, 2014 and 2013 is summarized as follows:

Derivatives in Cash Flow Hedging Relationship	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion) Three Months Ended March 31, 2014		Location of Loss Reclassified from Accumulated OCI into Income (Effective Portion)	Amount of Loss Reclassified from Accumulated OCI into Income (Effective Portion) Three Months Ended March 31, 2014	
	2014	2013		2014	2013
Interest rate contracts - assets	\$(561	) \$—	Interest Expense	\$(286	) \$—
Interest rate contracts - liabilities	(138	) 558	Interest Expense	(467	) (451

Total                                      \$(699                      ) \$558                      Total                                      \$(753                      ) \$(451                      )

## 11. Earnings Per Common Share

The following table sets forth the computation of basic earnings per share ("EPS"):

	Three Months Ended March 31,	
	2014	2013
	(In thousands, except per share data)	
Income from continuing operations	\$2,761	\$4,827
Net income from continuing operations attributable to noncontrolling interest	(89)	(209)
Preferred share dividends	(1,812)	(1,812)
Allocation of continuing income to restricted share awards	(50)	(35)
Income from continuing operations attributable to RPT	\$810	\$2,771
Income from discontinued operations	—	447
Net income from discontinued operations attributable to noncontrolling interest	—	(16)
Allocation of discontinued (income) loss to restricted share awards	—	(4)
Income from discontinued operations attributable to RPT	—	427
Net income available to common shareholders	\$810	\$3,198
Weighted average shares outstanding, Basic	67,070	51,780
Income per common share, Basic		
Continuing operations	\$0.01	\$0.05
Discontinued operations	—	0.01
Net income available to common shareholders	\$0.01	\$0.06

The following table sets forth the computation of diluted EPS:

	Three Months Ended March 31,	
	2014	2013
	(In thousands, except per share data)	
Income from continuing operations	\$2,761	\$4,827
Net income from continuing operations attributable to noncontrolling interest	(89)	(209)
Preferred share dividends	(1,812)	(1,812)
Allocation of continuing income to restricted share awards	(50)	(35)
Allocation of over distributed continuing income to restricted share awards	—	(4)
Income from continuing operations attributable to RPT	\$810	\$2,767
Income from discontinued operations	—	447
Net income from discontinued operations attributable to noncontrolling interest	—	(16)
Allocation of discontinued income to restricted share awards	—	(1)
Income from discontinued operations attributable to RPT	—	430
Net Income available to common shareholders	\$810	\$3,197
Weighted average shares outstanding, Basic	67,070	51,780
Stock options and restricted stock awards using the treasury method	244	432
Dilutive effect of securities <sup>(1)</sup>	—	—

Edgar Filing: RAMCO GERSHENSON PROPERTIES TRUST - Form 10-Q

Weighted average shares outstanding, Diluted	67,314	52,212
Income per common share, Diluted		
Continuing operations	\$0.01	\$0.05
Discontinued operations	—	0.01
Net income available to common shareholders	\$0.01	\$0.06

(1) The assumed conversion of preferred shares are anti-dilutive for all periods presented and accordingly, have been excluded from the weighted average common shares used to compute diluted EPS.

Page 17 of 32

---

## 12. Share-based Compensation Plans

As of March 31, 2014, we have one share-based compensation plan in effect. The 2012 Omnibus Long-Term Incentive Plan (“2012 LTIP”) under which our compensation committee may grant, subject to the Company’s performance conditions as specified by the compensation committee, restricted shares, restricted share units, options and other awards to trustees, officers and other key employees. The 2012 LTIP allows us to issue up to 2,000,000 shares of our common stock, units or stock options, of which 1,737,492 remain available for issuance.

In addition, as of March 31, 2014, we had 203,454 share awards that were granted under plans which terminated when the 2012 LTIP became effective. These awards have various expiration dates through June 2017.

During the three months ended March 31, 2014, we had the following activity:

issued restricted stock related to the 2011 performance-based units. The measurement period was January 1, 2011 through December 31, 2013 and measured our three-year shareholder return compared to our peer group. Our rank in comparison to the peer group resulted in a grant of 159,424 shares of restricted stock. Per the plan 50% vested on the date of the grant and the balance vest on the first anniversary of the date of the grant; granted 114,114 shares of service-based restricted stock that vest over five years. The service-based awards are valued based on our closing stock price as of the grant date of March 1, 2014 and the expense is recognized on a graded vesting basis; and granted performance-based cash awards that are earned subject to a future performance measurement based on a three-year shareholder return peer comparison (“the 2014 TSR Grant”). If the performance criterion is met, the actual value of the grant earned will be determined and 50% of the award will be paid in cash immediately while the balance will be paid in cash the following year.

We recognized share-based compensation expense of \$0.5 million for the three months ended March 31, 2014 and the three months ended March 31, 2013.

Pursuant to ASC 718 – Stock Compensation, we determine the grant date fair value of TSR Grants, and any subsequent re-measurements, based upon a Monte Carlo simulation model. We will recognize the compensation expense ratably over the requisite service period. We are required to re-value the cash awards at the end of each quarter using the same methodology as was used at the initial grant date and adjust the compensation expense accordingly. If at the end of the three-year measurement period the performance criteria are not met, compensation expense previously recognized would be reversed. Of the total recognized compensation expense, \$0.6 million and \$0.5 million related to the cash awards for the three months ended March 31, 2014 and 2013, respectively.

As of March 31, 2014, we had \$7.0 million of total unrecognized compensation expense related to unvested restricted shares, options granted under our plans and performance based equity and cash awards. This expense is expected to be recognized over a weighted-average period of 4.9 years.

## 13. Taxes

### Income Taxes

We conduct our operations with the intent of meeting the requirements applicable to a REIT under sections 856 through 860 of the Internal Revenue Code. In order to maintain our qualification as a REIT, we are required to distribute annually at least 90% of our REIT taxable income, excluding net capital gain, to our shareholders. As long as we qualify as a REIT, we will generally not be liable for federal corporate income taxes.

Certain of our operations, including property management and asset management, as well as ownership of certain land, are conducted through our Taxable REIT Subsidiaries (“TRSs”) which allows us to provide certain services and conduct certain activities that are not generally considered as qualifying REIT activities.

Deferred tax assets and liabilities reflect the impact of temporary differences between the amounts of assets and liabilities for financial reporting purposes and the bases of such assets and liabilities as measured by tax laws. Deferred tax assets are reduced by a valuation allowance to the amount where realization is more likely than not assured after considering all available evidence, including expected taxable earnings and potential tax planning strategies. Our temporary differences primarily relate to deferred compensation, depreciation, and net operating loss carry forwards.



As of March 31, 2014, we had a federal and state deferred tax asset of \$10.4 million, and a valuation allowance of \$10.1 million. We believe that it is more likely than not that the results of future operations will generate sufficient taxable income to recognize the net deferred tax assets. These future operations are primarily dependent upon the profitability of our TRSs, the timing and amounts of gains on land sales, and other factors affecting the results of operations of the TRSs. The valuation allowances relate to net operating loss carry forwards and tax basis differences where there is uncertainty regarding their realizability.

We recorded income tax provisions of approximately \$17,000 and \$43,000 for the three months ended March 31, 2014 and 2013, respectively.

#### Sales Taxes

We collect various taxes from tenants and remit these amounts, on a net basis, to the applicable taxing authorities.

#### 14. Commitments and Contingencies

##### Construction Costs

In connection with the development and expansion of various shopping centers as of March 31, 2014, we had entered into agreements for construction costs of approximately \$23.4 million.

##### Litigation

We are currently involved in certain litigation arising in the ordinary course of business; however, we do not believe that any of this litigation will have a material effect on our consolidated financial statements.

##### Leases

We lease office space for our corporate headquarters under an operating lease. We also have operating leases for land at one of our shopping centers and a capital ground lease at our Gaines Marketplace Shopping Center. Total amounts expensed relating to these leases was \$0.3 million and \$0.4 million for the the three months ended March 31, 2014 and 2013.

#### 15. Subsequent Events

We have evaluated subsequent events through the date that the condensed consolidated financial statements were issued.

Subsequent to March 31, 2014 we completed the sale of the Naples Towne Center located in Naples, Florida for \$7.2 million.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of the financial condition and results of operations should be read in conjunction with the condensed consolidated financial statements, including the respective notes thereto, which are included in this Form 10-Q.

### Forward-Looking Statements

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements represent our expectations, plans or beliefs concerning future events and may be identified by terminology such as "may," "will," "should," "believe," "expect," "estimate," "anticipate," "continue," "predict" or similar terms. Although the forward-looking statements made in this document are based on our good faith beliefs, reasonable assumptions and our best judgment based upon current information, certain factors could cause actual results to differ materially from those in the forward-looking statements, including: our success or failure in implementing our business strategy; economic conditions generally and in the commercial real estate and finance markets specifically; the cost and availability of capital, which depends in part on our asset quality and our relationships with lenders and other capital providers; our business prospects and outlook; changes in governmental regulations, tax rates and similar matters; our continuing to qualify as a REIT; and other factors discussed elsewhere in this document and our other filings with the SEC, including our Annual Report on Form 10-K for the year ended December 31, 2013. Given these uncertainties, you should not place undue reliance on any forward-looking statements. Except as required by law, we assume no obligation to update these forward-looking statements, even if new information becomes available in the future.

### Overview

We are a fully integrated, self-administered, publicly-traded REIT which owns, develops, acquires, manages and leases community shopping centers located in strategic metropolitan markets throughout the Eastern, Midwestern and Central United States. As of March 31, 2014, our property portfolio consists of 66 wholly owned shopping centers and one office building comprising approximately 13.2 million square feet. In addition, we are co-investor in and manager of two institutional joint ventures that own portfolios of shopping centers. We own 20% of Ramco 450 Venture LLC, an entity that owns eight shopping centers comprising approximately 1.6 million square feet. We own 30% of Ramco/Lion Venture L.P., an entity that owns three shopping centers comprising approximately 0.8 million square feet. We also have ownership interests in two smaller joint ventures that each own a shopping center. In addition, we own three parcels of land held for development or available for sale and five parcels of land adjacent to certain of our existing developed properties located in Florida, Georgia, Michigan, Tennessee, and Virginia. Our core portfolio, which includes joint venture properties, was 95.8% leased at March 31, 2014. Including properties in redevelopment or slated for redevelopment, our overall portfolio was 94.6% leased.

### Business Strategy

We intend to maximize shareholder value through a well-defined business strategy that incorporates the following elements:

- Leasing and managing our shopping centers to increase occupancy, maximize rental income, and control operating expenses and capital expenditures;
- Redeveloping our centers to increase gross leasable area, reconfigure space for creditworthy tenants, create outparcels, sell excess land, and generally make the centers more desirable for our tenants and their shoppers;
-

Acquiring new shopping centers that are located in targeted metropolitan markets, anchored by stable and productive supermarkets, discounters, or national chain stores, and that provide opportunities to add value through intensive leasing, management, or redevelopment;

• Developing our land held for development into income-producing investment property, subject to market demand, availability of capital and adequate returns on our incremental capital;

• Selling non-core shopping centers and redeploying the proceeds into investments that meet our criteria;

• Selling land parcels and using the proceeds to pay down debt or reinvest in our business;

• Maintaining a strong and flexible balance sheet by capitalizing our Company with a moderate ratio of debt to equity and by financing our investment activities with various forms and sources of capital; and

• Managing our overall enterprise to create an efficient organization with a strong corporate culture and transparent disclosure for all stakeholders.

We periodically review our performance on these endeavors and adjust our operational and financial tactics accordingly.

We continue to strengthen our balance sheet to allow financial and operational flexibility and recycle capital through strategic acquisitions and dispositions of our shopping center portfolio. We accomplished the following activity during the three months ended March 31, 2014:

#### Operating Activity

For the combined portfolio, including wholly-owned and joint venture properties we:

Executed 29 new leases totaling 102,344 square feet with an average rental rate of \$13.84 per square foot; and  
Executed 69 renewal leases totaling 607,160 square feet with an average rental rate of \$10.37 per square foot.

#### Investing Activity

Redevelopment or expansion projects currently in process include:

Redevelopment at Merchants' Square shopping center where we have executed a lease for a 37,000 square foot Flix  
Brewhouse to replace the former Hobby Lobby space. The total projected cost is estimated to be approximately \$6.4 million and is expected to be completed by the second quarter of 2015;

Expansion at Village Plaza with a 55,000 square foot Hobby Lobby to replace existing vacant and small shop space  
and expansion by an additional 12,000 square feet. The total projected cost is estimated to be approximately \$4.4 million and is expected to be completed by the first quarter of 2015;

Expansion at The Shoppes at Fox River II to include a 55,000 square foot Hobby Lobby, which opened in March  
2014, an additional anchor and retail tenants. The total projected cost is estimated to be approximately \$14.6 million and is expected to be completed by the third quarter of 2015; and

Expansion at Harvest Junction North on an adjacent 15.0 acres which will include approximately 25,000 square feet  
of new small shop retail, along with multiple ground leases and outparcel sales. The total projected cost is estimated to be approximately \$7.1 million and is expected to be completed by the third quarter of 2015.

#### Financing Activity

##### Debt

During the three months ended March 31, 2014 we repaid the following mortgages:

The Auburn Mile in the amount of \$6.6 million with an interest rate of 5.4%; and  
Crossroads Centre in the amount of \$23.2 million with an interest rate of 5.4%.

##### Equity

Through our controlled equity offering we have issued 0.9 million common shares, at an average share price of  
\$16.36, and received approximately \$15.0 million in net proceeds during the three months ended March 31, 2014. As  
of March 31, 2014, there were 6.9 million shares remaining under this program.

#### Land Held for Development or Available for Sale

At March 31, 2014, we had two projects in pre-development and various parcels of land held for development or  
available for sale. It is our policy to start vertical construction on new development projects only after the project has  
received entitlements, significant anchor commitments and construction financing, if appropriate.

Construction continues on Lakeland Park Center adjacent to our existing Shoppes of Lakeland shopping center in Lakeland, Florida. Lakeland Park Center is being developed in two phases. Phase I consists of approximately 210,000 square feet of retail space. The total expected cost, excluding land cost, is approximately \$34.3 million, net of outparcel land sales. Phase I is expected to be completed by the fourth quarter of 2014.

Our development and construction activities are subject to risks such as our inability to obtain the necessary zoning or other governmental approvals for a project, our determination that the expected return on a project is not sufficient to warrant continuation of the planned development, or our change in plan or scope for the development. If any of these events occur, we may record an impairment provision.

## Accounting Policies and Estimates

Our 2013 Annual Report on Form 10-K contains a description of our critical accounting policies, including initial adoption of accounting policies, revenue recognition and accounts receivable, real estate investment, off balance sheet arrangements, fair value measurements and deferred charges. For the three months ended March 31, 2014, there were no material changes to these policies, except for the presentation changes related to our adoption of the provisions of ASU 2014-08.

## Comparison of three months ended March 31, 2014 to 2013

The following summarizes certain line items from our unaudited condensed consolidated statements of operations which we believe are important in understanding our operations and/or those items which have significantly changed in the three months ended March 31, 2014 as compared to the same period in 2013:

	Three Months Ended March 31,		Dollar Change	Percent Change	
	2014	2013			
	(In thousands)				
Total revenue	\$50,133	\$33,938	\$16,195	47.7	%
Recoverable operating and real estate tax expense	13,526	8,694	4,832	55.6	%
Other non-recoverable operating expense	849	737	112	15.2	%
Depreciation and amortization	17,741	10,777	6,964	64.6	%
General and administrative expense	5,614	5,500	114	2.1	%
Other expense, net	(133)	(136)	3	(2.2)	)%
Gain on sale of real estate	—	3,582	(3,582)	NM	)
Loss from unconsolidated joint ventures	(1,607)	(5,674)	4,067	(71.7)	)%
Interest expense	(7,599)	(6,073)	(1,526)	25.1	)%
Amortization of deferred financing fees	(403)	(341)	(62)	18.2	)%
Deferred gain recognized on real estate	117	5,282	(5,165)	NM	)
Income tax provision	(17)	(43)	26	NM	)
Income from discontinued operations	—	447	(447)	NM	)
Net income attributable to noncontrolling partner interest	(89)	(225)	136	NM	)
Preferred share dividends	(1,812)	(1,812)	—	—	)
Net income available to common shareholders	\$860	\$3,237	\$(2,377)	(73.4)	)%

NM - Not meaningful

Total revenue for the three months ended March 31, 2014, increased \$16.2 million, or 47.7%, from 2013. The increase is primarily due to the following:

- \$9.5 million increase related to the Clarion Acquisition completed in March 2013;
- \$6.4 million increase related to other acquisitions completed in 2013;
- \$0.4 million increase related to the completion of Phase I of the Parkway Shops development; and
- higher lease termination income of \$0.4 million; offset by
- lower fee income of \$0.4 million due to our acquisition of the Clarion properties from a joint venture in which we hold a 30% interest; and
- \$0.2 million decrease related to properties that are under redevelopment

Recoverable operating expense and real estate taxes for the three months ended March 31, 2014 increased \$4.8 million, or 55.6%, from 2013. The increase was primarily due to following:

\$4.2 million increase in real estate taxes and recoverable operations expenses related to our 2013 acquisitions; and  
\$0.4 million increase in recoverable operating expenses at existing centers primarily due to higher snow removal costs.

Page 22 of 32

---

Depreciation and amortization expense for the three months ended March 31, 2014 increased \$7.0 million, or 64.6%, from 2013. The increase was primarily due to our 2013 acquisitions and the amortization of the related lease origination costs associated with the acquired properties.

In 2013 we recognized a gain on sale of real estate of \$3.6 million primarily due to the sale of land at our Roseville Towne Center. There were no land sales during the first quarter of 2014.

Loss from unconsolidated joint ventures for the three months ended March 31, 2014 decreased \$4.1 million from 2013. In March 2013 we acquired our partner's 70% interest in 12 shopping centers held in the Ramco/Lion Venture LP which generated a loss of which our share was approximately \$6.4 million.

Interest expense for the three months ended March 31, 2014 increased \$1.5 million from 2013 primarily due to the following:

- \$1.1 million increase related to the issuance of senior unsecured notes in July 2013;
- \$0.5 million increase related to an increase in term loan balances as of December 2013; and
- higher average balances on our revolving credit facility; offset in part by
- \$0.1 million decrease interest related to our junior subordinated notes that converted from a fixed interest rate of 7.9% to a variable interest rate of LIBOR plus 3.3% (3.5% at March 31, 2014); and
- increased capitalized interest due to our development projects.

#### Liquidity and Capital Resources

Through our controlled equity offering we have issued 0.9 million common shares, at an average share price of \$16.36, and received approximately \$15.0 million in net proceeds during the three months ended March 31, 2014. As of March 31, 2014, there were 6.9 million shares remaining under this program.

Our internally generated funds and distributions from operating centers and other investing activities, augmented by use of our existing lines of credit and equity sales through our controlled equity offering, provide resources to maintain our current operations and assets and pay dividends. Generally, our need to access the capital markets is limited to refinancing debt obligations at or near maturity and funding major capital investments and acquisitions. See "Planned Capital Spending" for more details.

At March 31, 2014, we had \$5.3 million and \$4.3 million in cash and cash equivalents and restricted cash, respectively. Restricted cash was comprised primarily of funds held in escrow to pay real estate taxes, insurance premiums, and certain capital expenditures.

#### Short-Term Liquidity Requirements

Our short-term liquidity needs consist primarily of funds necessary to pay operating expenses associated with our operating properties, interest and scheduled principal payments on our debt, expected dividend payments (including distributions to Operating Partnership unit holders) and capital expenditures related to tenant improvements and redevelopment activities. We believe that our retained cash flow from operations along with availability under our credit facility is sufficient to meet these obligations.

Our next scheduled debt maturities are in the second quarter of 2015. As opportunities arise and market conditions permit, we will continue to pursue the strategy of selling mature properties or non-core assets that no longer meet our investment criteria. Our ability to obtain acceptable selling prices and satisfactory terms and financing will impact the timing of future sales. We anticipate using net proceeds from the sale of properties to reduce outstanding debt and



support future growth initiatives.

#### Long-Term Liquidity Requirements

Our long-term liquidity needs consist primarily of funds necessary to pay indebtedness at maturity, potential acquisitions of properties, redevelopment of existing properties, the development of land held and non-recurring capital expenditures.

As of March 31, 2014, \$184.0 million was available to be borrowed under our unsecured revolving credit facility subject to continuing compliance with maintenance covenants that may affect availability.

Page 23 of 32

---

For the three months ended March 31, 2014, our cash flows were as follows compared to the same period in 2013:

	Three Months Ended March 31,	
	2014	2013
	(In thousands)	
Cash provided by operating activities	\$20,649	\$ 14,920
Cash used in investing activities	(12,438	) (150,904
Cash (used in) provided by financing activities	(8,732	) 143,224

#### Operating Activities

Net cash flow increased \$5.7 million in 2014 compared to 2013 primarily due to:

- net operating income increased \$10.3 million as a result of our acquisitions (net of dispositions) and leasing activity at our shopping centers; offset by
- a decrease in accounts payable and other liabilities of approximately \$4.6 million
- an increase in interest expense of approximately \$1.5 million due to the issuance of senior unsecured notes in July 2013 and additional term loan balances offset by reduced interest rates on our junior subordinated notes.

#### Investing Activities

Net cash used for investing activities decreased \$138.5 million compared to 2013 primarily due to:

- in 2013 we used \$142.9 million (net of disposition proceeds) to acquire 15 properties; and
- in 2014 development and capital expenditures increased \$4.9 million primarily due to the ongoing construction of Phase I of Lakeland Park Center.

#### Financing Activities

Cash flows used in financing activities were \$8.7 million as compared to cash provided by of \$143.2 million in 2013. This difference of \$152.0 million is primarily explained by:

- decreased proceeds of \$151.1 million from common stock issued. In 2013 we completed an underwritten public offering to fund a portion of the acquisitions made during the first quarter;
- higher cash dividends to common shareholders by \$4.4 million due to the increase in the number of common shares outstanding and a 11.4% increase in our quarterly dividend compared to the comparable period in 2013; offset by
- a conversion of OP units for cash of \$1.2 million in 2013.

#### Dividends and Equity

We believe that we currently qualify, and we intend to continue to qualify in the future as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). Under the Code, as a REIT we must distribute annually to our shareholders at least 90% of our REIT taxable income annually, excluding net capital gains. Our dividend policy is set by our Board of Trustees, which monitors our financial results and financial position quarterly.

On February 25, 2014, our Board of Trustees declared a quarterly cash dividend distribution of \$0.1875 per common share paid to common shareholders of record on March 20, 2014, an 11.4% increase from the same period in 2013. Future dividends will be declared at the discretion of our Board of Trustees. On an annual basis, we intend to make distributions to shareholders of at least 90% of our REIT taxable income, excluding net capital gains, in order to

maintain qualification as a REIT. On an annualized basis, our current dividend is above our estimated minimum required distribution.

Distributions paid by us are funded from cash flows from operating activities. To the extent that cash flows from operating activities are insufficient to pay total distributions for any period, alternative funding sources may be used. Examples of alternative funding sources may include proceeds from sales of real estate and bank borrowings. Although we may use alternative sources of cash to fund distributions in a given period, we expect that distribution requirements for an entire year will be met with cash flows from operating activities. Additionally, we declared a quarterly cash dividend of \$0.90625 per preferred share to preferred shareholders of record on March 20, 2014, unchanged from the dividend declared for the same period in 2013.

Page 24 of 32

---

	Three Months Ended March 31,	
	2013	2012
	(In thousands)	
Cash provided by operating activities	\$20,649	\$14,920
Cash distributions to preferred shareholders	\$(1,812)	\$(1,812)
Cash distributions to common shareholders	(12,578)	(8,179)
Cash distributions to operating partnership unit holders	(422)	(399)
Total distributions	(14,812)	(10,390)
Surplus	\$5,837	\$4,530

For the three months ended March 31, 2014, we issued 0.9 million common shares through our controlled equity offering generating \$15.0 million in net proceeds, after sales commissions and fees of \$0.2 million. We used the net proceeds for general corporate purposes including the repayment of debt. We have registered up to 8.0 million common shares for issuance from time to time, in our sole discretion, through our controlled equity offering sales agreement, of which 6.9 million shares remained unsold as of March 31, 2014. The shares issued in the controlled equity offering are registered with the Securities and Exchange Commission ("SEC") on our registration statement on Form S-3 (No. 333-174805).

#### Debt

At March 31, 2014, we had seven interest rate swap agreements in effect for an aggregate notional amount of \$210 million converting a portion of our floating rate corporate debt to fixed rate debt. After taking into account the impact of converting our variable rate debt to fixed rate debt by use of the interest rate swap agreements, at March 31, 2014, we had \$122.1 million variable rate debt outstanding.

At March 31, 2014, we had \$299.1 million of fixed rate mortgage loans encumbering certain consolidated properties. Such mortgage loans are non-recourse, subject to certain exceptions for which we would be liable for any resulting losses incurred by the lender. These exceptions vary from loan to loan but generally include fraud or a material misrepresentation, misstatement or omission by the borrower, intentional or grossly negligent conduct by the borrower that harms the property or results in a loss to the lender, filing of a bankruptcy petition by the borrower, either directly or indirectly, and certain environmental liabilities. In addition, upon the occurrence of certain of such events, such as fraud or filing of a bankruptcy petition by the borrower, we would be liable for the entire outstanding balance of the loan, all interest accrued thereon and certain other costs, penalties and expenses.

#### Off Balance Sheet Arrangements

##### Real Estate Joint Ventures

We consolidate entities in which we own less than 100% equity interest if we have a controlling interest or are the primary beneficiary in a variable interest entity, as defined in the Consolidation Topic of FASB ASC 810. From time to time, we enter into joint venture arrangements from which we believe we can benefit by owning a partial interest in one or more properties.

As of March 31, 2014, we had four equity investments in unconsolidated joint venture entities in which we owned 30% or less of the total ownership interest and accounted for these entities under the equity method. Refer to Note 5 of the notes to the condensed consolidated financial statements for more information.

We have a 20% ownership interest in our Ramco 450 joint venture which is a portfolio of eight properties totaling 1.6 million square feet of GLA. As of March 31, 2014, the properties in the portfolio had consolidated equity of \$136.3 million. Our total investment in the venture at March 31, 2014 was \$17.0 million. The Ramco 450 joint venture has total debt obligations of approximately \$140.6 million, with maturity dates ranging from 2015 through 2023. Our proportionate share of the total debt is \$28.1 million. Such debt is non-recourse to the venture, subject to carve-outs customary to such types of mortgage financing.

We have a 30% ownership interest in our Ramco Lion joint venture which is a portfolio of three properties with 0.8 million square feet of GLA. As of March 31, 2014, the properties had consolidated equity of \$57.9 million. Our total investment in the venture at March 31, 2014 was \$8.8 million. The Ramco Lion joint venture has one property with a mortgage payable obligation of

Page 25 of 32

---

approximately \$30.4 million with maturity date of October 2015. Our proportionate share of the total debt is \$9.1 million. Such debt is non-recourse to the venture, subject to carve-outs customary to such types of mortgage financing.

We also have a 7% ownership interest in two smaller joint ventures that each own one property. As of March 31, 2014, the properties had consolidated equity of \$45.0 million and our total investment in these ventures was \$2.7 million.

We review our equity investments in unconsolidated entities for impairment on a venture-by-venture basis whenever events or changes in circumstances indicate that the carrying value of the equity investment may not be recoverable. In testing for impairment of these equity investments, we primarily use cash flow models, discount rates, and capitalization rates to estimate the fair value of properties held in joint ventures, and we also estimate the fair value of the debt of the joint ventures based on borrowing rates for similar types of borrowing arrangements with the same remaining maturity. Considerable judgment by management is applied when determining whether an equity invest in an unconsolidated entity is impaired and, if so, the amount of the impairment. Changes to assumptions regarding cash flows, discount rates, or capitalization rates could be material to our condensed consolidated financial statements.

We are engaged by certain of our joint ventures to provide asset management, property management, leasing and investing services for such venture's respective properties. We receive fees for our services, including a property management fee calculated as a percentage of gross revenues received.

## Contractual Obligations

The following are our contractual cash obligations as of March 31, 2014:

Contractual Obligations	Payments due by period				
	Total	Less than 1 year <sup>(1)</sup>	1-3 years	3-5 years	More than 5 years
	(In thousands)				
Mortgages and notes payable:					
Scheduled amortization	\$20,459	\$2,644	\$7,912	\$4,235	\$5,668
Payments due at maturity	720,729	—	381,270	85,195	254,264
Total mortgages and notes payable <sup>(2)</sup>	741,188	2,644	389,182	89,430	259,932
Interest expense <sup>(3)</sup>	163,321	24,029	75,663	26,885	36,744
Employment contracts	510	510	—	—	—
Capital lease <sup>(4)</sup>	5,786	5,786	—	—	—
Operating leases	3,247	419	1,405	817	606
Construction commitments	23,403	23,403	—	—	—
Total contractual obligations	\$937,455	\$56,791	\$466,250	\$117,132	\$297,282

<sup>(1)</sup> Amounts represent balance of obligation for the remainder of 2014.

<sup>(2)</sup> Excludes \$3.0 million of unamortized mortgage debt premium.

<sup>(3)</sup> Variable-rate debt interest is calculated using rates at March 31, 2014.

<sup>(4)</sup> 99 year ground lease expires September 2103. However, an anchor tenant's exercise of its option to purchase its parcel in October 2014 would require us to purchase the real estate that is subject to the ground lease.

We anticipate that the combination of cash on hand, cash provided from operating activities, the availability under our credit facility (\$184 million at March 31, 2014 subject to compliance with covenants), our access to the capital markets, and the sale of existing properties will satisfy our expected working capital requirements through at least the next 12 months. Although we believe that the combination of factors discussed will provide sufficient liquidity, no assurance can be given.

At March 31, 2014, we did not have any contractual obligations that required or allowed settlement, in whole or in part, with consideration other than cash.

## Mortgages and notes payable

See the analysis of our debt included in "Liquidity and Capital Resources."

## Employment Contracts

At March 31, 2014, we had employment contracts with our Chief Executive Officer and Chief Financial Officer that contain minimum guaranteed compensation. All other employees are subject to at-will employment.

## Operating and Capital Leases

We lease office space for our corporate headquarters under an operating lease. We also have operating leases for land at one of our shopping centers and a capital ground lease at our Gaines Marketplace shopping center that provides the option to purchase the land parcel in October 2014 for approximately \$5.0 million.

Construction Costs

In connection with the development and expansion of various shopping centers as of March 31, 2014, we have entered into agreements for construction activities with an aggregate cost of approximately \$23.4 million.

Page 27 of 32

---



## Planned Capital Spending

We are focused on our core strengths of enhancing the value of our existing portfolio of shopping centers through successful leasing efforts and the completion of our redevelopment projects currently in process.

In addition to the construction agreements of approximately \$23.4 million we have entered into as of March 31, 2014, we anticipate spending an additional \$15.3 million for the remainder of 2014 for redevelopment projects, tenant improvements, and leasing costs. Estimates for future spending will change as new projects are approved.

Disclosures regarding planned capital spending, including estimates regarding timing of tenant openings, capital expenditures and occupancy are forward-looking statements and certain significant factors discussed elsewhere in this document and our other filings with the SEC, including our Annual Report on Form 10-K could cause the actual results to differ materially.

## Capitalization

At March 31, 2014 our total market capitalization was \$2.0 billion and is detailed below:

	(in thousands)	
Net debt (including property-specific mortgages, unsecured revolving credit facility, term loans and capital lease obligation net of \$5.3 million in cash)	\$741,513	
Common shares, OP units, and dilutive securities based on market price of \$16.30 at March 31, 2014	1,145,499	
Convertible perpetual preferred shares based on market price of \$60.25 at March 31, 2014	120,500	
Total market capitalization	\$2,007,512	
Net debt to total market capitalization	36.9	%

Outstanding letters of credit issued under the credit facility totaled approximately \$7.0 million at March 31, 2014.

At March 31, 2014, the non-controlling interest in the Operating Partnership represented a 3.2% ownership in the Operating Partnership. The OP Units may, under certain circumstances, be exchanged for our common shares of beneficial interest on a one-for-one basis. We, as sole general partner of the Operating Partnership, have the option, but not the obligation, to settle exchanged OP Units held by others in cash based on the current trading price of our common shares of beneficial interest. Assuming the exchange of all OP Units, there would have been 70,032,196 of our common shares of beneficial interest outstanding at March 31, 2014, with a market value of approximately \$1.1 billion.

## Inflation

Inflation has been relatively low in recent years and has not had a significant detrimental impact on the results of our operations. Should inflation rates increase in the future, substantially all of our tenant leases contain provisions designed to mitigate the negative impact of inflation in the near term. Such lease provisions include clauses that require our tenants to reimburse us for real estate taxes and many of the operating expenses we incur. Also, many of our leases provide for periodic increases in base rent which are either of a fixed amount or based on changes in the consumer price index and/or percentage rents (where the tenant pays us rent based on percentage of its sales). Significant inflation rate increases over a prolonged period of time may have a material adverse impact on our business.

## Funds from Operations

We consider funds from operations, also known as “FFO” to be an appropriate supplemental measure of the financial performance of an equity REIT. Under the NAREIT definition, FFO represents net income available to common shareholders, excluding extraordinary items, as defined under accounting principles generally accepted in the United States of America (“GAAP”), gains (losses) on sales of depreciable property and impairment provisions on depreciable property and equity investments in depreciable property, plus real estate related depreciation and amortization (excluding amortization of financing costs), and adjustments for unconsolidated partnerships and joint ventures.

Also, we consider "Operating FFO" a meaningful, additional measure of financial performance because it excludes periodic items such as impairment provisions on land available for sale, bargain purchase gains, and gains or losses on extinguishment of debt that are not adjusted under the current NAREIT definition of FFO. We provide a reconciliation of FFO to Operating FFO. FFO

Page 28 of 32

---

and Operating FFO should not be considered alternatives to GAAP net income available to common shareholders or as alternatives to cash flow as a measure of liquidity.

While we consider FFO and Operating FFO useful measures for reviewing our comparative operating and financial performance between periods or to compare our performance to different REITs, our computations of FFO and Operating FFO may differ from the computations utilized by other real estate companies, and therefore, may not be comparable to these other real estate companies.

We recognize the limitations of FFO and Operating FFO when compared to GAAP net income available to common shareholders. FFO and Operating FFO do not represent amounts available for needed capital replacement or expansion, debt service obligations, or other commitments and uncertainties. In addition, FFO and Operating FFO do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available to fund cash needs, including the payment of dividends. FFO and Operating FFO are simply used as additional indicators of our operating performance. The following table illustrates the calculations of FFO and Operating FFO:

	Three Months Ended March 31,	
	2014	2013
Net income available to common shareholders	\$860	\$3,237
Adjustments:		
Rental property depreciation and amortization expense	17,614	10,854
Pro-rata share of real estate depreciation from unconsolidated joint ventures	2,763	1,600
Loss on sale of joint venture depreciable real estate <sup>(1)</sup>	—	6,365
Deferred gain recognized on real estate	(117	) (5,282
Noncontrolling interest in Operating Partnership <sup>(2)</sup>	89	225
Subtotal	21,209	16,999
Add preferred share dividends (assumes if converted)	1,812	1,812
FFO	\$23,021	\$18,811
Gain on extinguishment of joint venture debt <sup>(1)</sup>	(106	) —
Operating FFO	\$22,915	\$18,811
Weighted average common shares	67,070	51,780
Shares issuable upon conversion of Operating Partnership Units <sup>(2)</sup>	2,252	2,270
Dilutive effect of securities	244	432
Shares issuable upon conversion of preferred shares	6,940	6,940
Weighted average equivalent shares outstanding, diluted	76,506	61,422
FFO, per diluted share	\$0.30	\$0.31
Operating FFO, per diluted share	\$0.30	\$0.31

<sup>(1)</sup> Amount included in loss from unconsolidated joint ventures.

<sup>(2)</sup> The total non-controlling interest reflects OP units convertible 1:1 into common shares.



## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We have exposure to interest rate risk on our variable rate debt obligations. Based on market conditions, we may manage our exposure to interest rate risk by entering into interest rate swap agreements to hedge our variable rate debt. We are not subject to any foreign currency exchange rate risk or commodity price risk, or other material rate or price risks. Based on our debt and interest rates and interest rate swap agreements in effect at March 31, 2014, a 100 basis point change in interest rates would impact our future earnings and cash flows by approximately \$1.2 million annually. We believe that a 100 basis point increase in interest rates would decrease the fair value of our total outstanding debt by approximately \$6.7 million at March 31, 2014.

We had interest rate swap agreements with an aggregate notional amount of \$210.0 million as of March 31, 2014. The agreements provided for swapping one-month LIBOR interest rates ranging from 1.2% to 2.2% and had expirations ranging from April 2016 to May 2020. The following table sets forth information as of March 31, 2014 concerning our long-term debt obligations, including principal cash flows by scheduled amortization payment and scheduled maturity, weighted average interest rates of maturing amounts and fair market value:

	2014	2015	2016	2017	2018	Thereafter	Total	Fair Value
(In thousands)								
Fixed-rate debt	\$2,644	\$85,250	\$22,710	\$187,222	\$84,244	\$236,993	\$619,063	\$622,049
Average interest rate	5.7	% 5.3	% 5.9	% 4.4	% 4.1	% 4.3	% 4.5	% 4.8
Variable-rate debt	\$—	\$—	\$49,000	\$45,000	\$—	\$28,125	\$122,125	\$122,125
Average interest rate	—	—	1.8	% 1.8	% —	3.5	% 2.2	% 2.2

We estimated the fair value of our fixed rate mortgages using a discounted cash flow analysis, based on borrowing rates for similar types of borrowing arrangements with the same remaining maturity. Considerable judgment is required to develop estimated fair values of financial instruments. The table incorporates only those exposures that exist at March 31, 2014 and does not consider those exposures or positions which could arise after that date or firm commitments as of such date. Therefore, the information presented therein has limited predictive value. Our actual interest rate fluctuations will depend on the exposures that arise during the period and on market interest rates at that time.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended (“Exchange Act”), such as this report on Form 10-Q, is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the designed control objectives, and therefore management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We carried out an assessment as of March 31, 2014 of the effectiveness of the design and operation of our disclosure controls and procedures. This assessment was done under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based on such evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, concluded that such disclosure controls and procedures were effective at the reasonable assurance level as of March 31, 2014.

#### Changes in Internal Control Over Financial Reporting

During the quarter ended March 31, 2014, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

We are currently involved in certain litigation arising in the ordinary course of business; however, we do not believe that any of this litigation will have a material effect on our consolidated financial statements. There are no material pending governmental proceedings.

Item 1A. Risk Factors

You should review our Annual Report on Form 10-K for the year ended December 31, 2013 which contains a detailed description of risk factors that may materially affect our business, financial condition or results of operations.

Item 6. Exhibits

Exhibit No.	Description
12.1*	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends.
31.1*	Certification of CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of CEO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
32.2*	Certification of CFO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
101.INS <sup>(1)</sup>	XBRL Instance Document.
101.SCH <sup>(1)</sup>	XBRL Taxonomy Extension Schema.
101.CAL <sup>(1)</sup>	XBRL Taxonomy Extension Calculation.
101.DEF <sup>(1)</sup>	XBRL Taxonomy Extension Definition.
101.LAB <sup>(1)</sup>	XBRL Taxonomy Extension Label.
101.PRE <sup>(1)</sup>	XBRL Taxonomy Extension Presentation.

---

\*Filed herewith

\*\*Management contract or compensatory plan or arrangement

Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability thereunder.





SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RAMCO-GERSHENSON PROPERTIES TRUST

By: /s/ DENNIS GERSHENSON  
Dennis Gershenson  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: April 29, 2014

By: /s/ GREGORY R. ANDREWS  
Gregory R. Andrews  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

Date: April 29, 2014

Page 32 of 32