

WASHINGTON TRUST BANCORP INC  
Form 10-Q  
May 08, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

- Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended MARCH 31, 2012 or
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-32991

WASHINGTON TRUST BANCORP, INC.  
(Exact name of registrant as specified in its charter)

RHODE ISLAND 05-0404671  
(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.)  
organization)

23 BROAD STREET  
WESTERLY, RHODE ISLAND 02891  
(Address of principal executive offices) (Zip Code)

(401) 348-1200  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Mark one)

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

The number of shares of common stock of the registrant outstanding as of May 1, 2012 was 16,359,383.

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FORM 10-Q  
WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
For the Quarter Ended March 31, 2012

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (unaudited)(Dollars in thousands,  
except par value)

|   | March 31,<br>2012 | December 31,<br>2011 |
|---|-------------------|----------------------|
| Assets:   |                   |                      |
| Cash and due from banks   | \$79,677          | \$82,238             |
| Short-term investments  | 4,334             | 4,782                |
| Mortgage loans held for sale, at fair value; amortized cost \$16,099 in 2012 and \$19,624 in 2011                               | 16,583            | 20,340               |
| Securities:   |                   |                      |
| Available for sale, at fair value; amortized cost \$491,145 in 2012 and \$524,036 in 2011                                       | 508,812           | 541,253              |
| Held to maturity, at cost; fair value \$50,042 in 2012 and \$52,499 in 2011   | 49,472            | 52,139               |
| Total securities  | 558,284           | 593,392              |
| Federal Home Loan Bank stock, at cost   | 40,418            | 42,008               |
| Loans:  |                   |                      |
| Commercial and other  | 1,139,400         | 1,124,628            |
| Residential real estate   | 696,957           | 700,414              |
| Consumer  | 319,002           | 322,117              |
| Total loans   | 2,155,359         | 2,147,159            |
| Less allowance for loan losses  | 30,045            | 29,802               |
| Net loans   | 2,125,314         | 2,117,357            |
| Premises and equipment, net   | 26,897            | 26,028               |
| Investment in bank-owned life insurance   | 54,268            | 53,783               |
| Goodwill  | 58,114            | 58,114               |
| Identifiable intangible assets, net   | 6,714             | 6,901                |
| Other assets  | 58,087            | 59,155               |
| Total assets  | \$3,028,690       | \$3,064,098          |
| Liabilities:  |                   |                      |
| Deposits:   |                   |                      |
| Demand deposits   | \$333,833         | \$339,809            |
| NOW accounts  | 258,986           | 257,031              |
| Money market accounts   | 400,396           | 406,777              |
| Savings accounts  | 257,495           | 243,904              |
| Time deposits   | 894,852           | 878,794              |
| Total deposits  | 2,145,562         | 2,126,315            |
| Federal Home Loan Bank advances   | 504,933           | 540,450              |
| Junior subordinated debentures  | 32,991            | 32,991               |
| Other borrowings  | 819               | 19,758               |
| Other liabilities   | 56,450            | 63,233               |
| Total liabilities   | 2,740,755         | 2,782,747            |
| Commitments and contingencies   |                   |                      |
| Shareholders' Equity:   |                   |                      |
| Common stock of \$.0625 par value; authorized 30,000,000 shares; issued 16,354,155 shares in 2012 and 16,292,471 shares in 2011 | 1,022             | 1,018                |
| Paid-in capital   | 89,484            | 88,030               |
| Retained earnings   | 198,827           | 194,198              |
| Accumulated other comprehensive loss  | (1,398)           | (1,895)              |

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|  |             |             |
|--|-------------|-------------|
| Total shareholders' equity                 | 287,935     | 281,351     |
| Total liabilities and shareholders' equity | \$3,028,690 | \$3,064,098 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME (unaudited)(Dollars and shares in thousands  
except per share amounts)

| Three months ended March 31,   | 2012     | 2011     |
|--|----------|----------|
| Interest income:   |          |          |
| Interest and fees on loans   | \$25,363 | \$24,259 |
| Interest on securities: Taxable  | 4,377    | 4,773    |
| Nontaxable   | 693      | 769      |
| Dividends on corporate stock and Federal Home Loan Bank stock          | 77       | 67       |
| Other interest income  | 20       | 24       |
| Total interest income  | 30,530   | 29,892   |
| Interest expense:  |          |          |
| Deposits   | 3,434    | 4,202    |
| Federal Home Loan Bank advances  | 4,085    | 4,732    |
| Junior subordinated debentures   | 392      | 390      |
| Other interest expense   | 234      | 241      |
| Total interest expense   | 8,145    | 9,565    |
| Net interest income  | 22,385   | 20,327   |
| Provision for loan losses  | 900      | 1,500    |
| Net interest income after provision for loan losses                    | 21,485   | 18,827   |
| Noninterest income:  |          |          |
| Wealth management services:  |          |          |
| Trust and investment advisory fees                                     | 5,778    | 5,676    |
| Mutual fund fees   | 1,025    | 1,123    |
| Financial planning, commissions and other service fees                 | 382      | 281      |
| Wealth management services   | 7,185    | 7,080    |
| Service charges on deposit accounts                                    | 759      | 932      |
| Merchant processing fees   | 1,988    | 1,944    |
| Card interchange fees  | 543      | 487      |
| Income from bank-owned life insurance                                  | 486      | 476      |
| Net gains on loan sales and commissions on loans originated for others | 3,097    | 525      |
| Net realized losses on securities                                      | —        | (29 )    |
| Net gains on interest rate swap contracts                              | 28       | 76       |
| Equity in losses of unconsolidated subsidiaries                        | (37 )    | (144 )   |
| Other income   | 392      | 383      |
| Noninterest income, excluding other-than-temporary impairment losses   | 14,441   | 11,730   |
| Total other-than-temporary impairment losses on securities             | (85 )    | (54 )    |
| Portion of loss recognized in other comprehensive income (before tax)  | (124 )   | 21       |
| Net impairment losses recognized in earnings                           | (209 )   | (33 )    |
| Total noninterest income   | 14,232   | 11,697   |
| Noninterest expense:   |          |          |
| Salaries and employee benefits   | 14,460   | 11,828   |
| Net occupancy  | 1,526    | 1,321    |
| Equipment  | 1,107    | 1,049    |
| Merchant processing costs  | 1,663    | 1,669    |
| Outsourced services  | 920      | 872      |
| FDIC deposit insurance costs   | 458      | 723      |
| Legal, audit and professional fees                                     | 482      | 492      |
| Advertising and promotion  | 372      | 353      |
| Amortization of intangibles  | 187      | 238      |
| Foreclosed property costs  | 298      | 166      |

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|  |         |         |
|--|---------|---------|
| Other expenses                                       | 1,926   | 2,029   |
| Total noninterest expense                            | 23,399  | 20,740  |
| Income before income taxes                           | 12,318  | 9,784   |
| Income tax expense                                   | 3,880   | 2,984   |
| Net income   | \$8,438 | \$6,800 |
| Weighted average common shares outstanding - basic   | 16,330  | 16,197  |
| Weighted average common shares outstanding - diluted | 16,370  | 16,230  |
| Per share information:                               |         |         |
| Basic earnings per common share                      | \$0.51  | \$0.42  |
| Diluted earnings per common share                    | \$0.51  | \$0.42  |
| Cash dividends declared per share                    | \$0.23  | \$0.22  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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| WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES<br>CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited) | (Dollars in thousands) |         |
|--|------------------------|---------|
| Three months ended March 31,   | 2012                   | 2011    |
| Net income   | \$8,438                | \$6,800 |
| Other comprehensive income, net of tax:  |                        |         |
| Securities available for sale:   |                        |         |
| Unrealized gains on securities arising during the period   | 143                    | 89      |
| Reclassification adjustments for net realized losses on securities included in net income                      | 55                     | 53      |
| Net unrealized gains on securities available for sale  | 198                    | 142     |
| Reclassification adjustment of credit-related OTTI realized losses transferred to net income                   | 80                     | (13 )   |
| Cash flow hedges:  |                        |         |
| Unrealized (losses) gains on cash flow hedges arising during the period  | (75 )                  | 49      |
| Reclassification adjustments for net realized gains on cash flow hedges included in net income                 | 110                    | 123     |
| Net unrealized gains on cash flow hedges   | 35                     | 172     |
| Defined benefit plan obligation adjustment   | 184                    | 60      |
| Total other comprehensive income, net of tax   | 497                    | 361     |
| Total comprehensive income   | \$8,935                | \$7,161 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Dollars and shares in thousands)  
 CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

|  | Common<br>Shares<br>Outstanding | Common<br>Stock | Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|--|---------------------------------|-----------------|--------------------|----------------------|--|-----------|
| Balance at January 1, 2011   | 16,172                          | \$1,011         | \$84,889           | \$178,939            | \$4,025  | \$268,864 |
| Net income   |                                 |                 |                    | 6,800                |  | 6,800     |
| Total other comprehensive income, net<br>of tax  |                                 |                 |                    |                      | 361  | 361       |
| Cash dividends declared  |                                 |                 |                    | (3,603 )             |  | (3,603 )  |
| Share-based compensation   |                                 |                 | 327                |                      |  | 327       |
| Exercise of stock options, issuance of<br>other compensation-related equity<br>instruments and related tax benefit | 51                              | 3               | 897                |                      |  | 900       |
| Shares issued – dividend reinvestment<br>plan  | 11                              | 1               | 235                |                      |  | 236       |
| Balance at March 31, 2011  | 16,234                          | \$1,015         | \$86,348           | \$182,136            | \$4,386  | \$273,885 |

|  | Common<br>Shares<br>Outstanding | Common<br>Stock | Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|--|---------------------------------|-----------------|--------------------|----------------------|--|-----------|
| Balance at January 1, 2012   | 16,292                          | \$1,018         | \$88,030           | \$194,198            | (\$1,895 )   | \$281,351 |
| Net income   |                                 |                 |                    | 8,438                |  | 8,438     |
| Total other comprehensive income, net<br>of tax  |                                 |                 |                    |                      | 497  | 497       |
| Cash dividends declared  |                                 |                 |                    | (3,809 )             |  | (3,809 )  |
| Share-based compensation   |                                 |                 | 412                |                      |  | 412       |
| Deferred compensation plan   | 10                              | 1               | 145                |                      |  | 146       |
| Exercise of stock options, issuance of<br>other compensation-related equity<br>instruments and related tax benefit | 52                              | 3               | 897                |                      |  | 900       |
| Balance at March 31, 2012  | 16,354                          | \$1,022         | \$89,484           | \$198,827            | (\$1,398 )   | \$287,935 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

| WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES<br>CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)      | (Dollars in thousands) |           |
|---|------------------------|-----------|
| Three months ended March 31,  | 2012                   | 2011      |
| Cash flows from operating activities:   |                        |           |
| Net income  | \$8,438                | \$6,800   |
| Adjustments to reconcile net income to net cash provided by operating activities:                         |                        |           |
| Provision for loan losses   | 900                    | 1,500     |
| Depreciation of premises and equipment  | 783                    | 767       |
| Foreclosed and repossessed property valuation adjustments   | 119                    | 155       |
| Net amortization of premium and discount  | 522                    | 373       |
| Net amortization of intangibles   | 187                    | 238       |
| Share-based compensation  | 412                    | 327       |
| Income from bank-owned life insurance   | (486 )                 | (476 )    |
| Net gains on loan sales and commissions on loans originated for others                                    | (3,097 )               | (525 )    |
| Net realized losses on securities   | —                      | 29        |
| Net impairment losses recognized in earnings  | 209                    | 33        |
| Net gains on interest rate swap contracts   | (28 )                  | (76 )     |
| Equity in losses of unconsolidated subsidiaries   | 37                     | 144       |
| Proceeds from sales of loans  | 110,632                | 32,066    |
| Loans originated for sale   | (97,682 )              | (20,267 ) |
| (Increase) decrease in other assets   | (18 )                  | 2,925     |
| Decrease in other liabilities   | (6,488 )               | (3,103 )  |
| Net cash provided by operating activities   | 14,440                 | 20,910    |
| Cash flows from investing activities:   |                        |           |
| Purchases of mortgage-backed securities available for sale  | —                      | (49,675 ) |
| Proceeds from sale of:  |                        |           |
| Mortgage-backed securities available for sale   | —                      | 36,838    |
| Other investment securities available for sale  | 2,000                  | —         |
| Maturities and principal payments of:   |                        |           |
| Mortgage-backed securities available for sale   | 29,508                 | 30,519    |
| Other investment securities available for sale  | 681                    | —         |
| Mortgage-backed securities held to maturity   | 2,525                  | —         |
| Sale of Federal Home Loan Bank stock  | 1,590                  | —         |
| Net increase in loans   | (13,573 )              | (33,606 ) |
| Purchases of loans, including purchased interest  | (1,278 )               | (1,710 )  |
| Proceeds from the sale of property acquired through foreclosure or repossession                           | 517                    | 251       |
| Purchases of premises and equipment   | (1,652 )               | (713 )    |
| Net cash provided by (used in) investing activities   | 20,318                 | (18,096 ) |
| Cash flows from financing activities:   |                        |           |
| Net increase in deposits  | 19,247                 | 12,517    |
| Net decrease in other borrowings  | (18,939 )              | (1,892 )  |
| Proceeds from Federal Home Loan Bank advances   | 135,429                | 43,578    |
| Repayment of Federal Home Loan Bank advances  | (170,946 )             | (73,065 ) |
| Proceeds from the issuance of common stock under dividend reinvestment plan                               | —                      | 235       |
| Proceeds from the exercise of stock options and issuance of other compensation-related equity instruments | 937                    | 819       |
| Tax benefit from stock option exercises and issuance of other compensation-related equity instruments     | 109                    | 81        |
| Cash dividends paid   | (3,604 )               | (3,414 )  |
| Net cash used in financing activities   | (37,767 )              | (21,141 ) |
| Net decrease in cash and cash equivalents   | (3,009 )               | (18,327 ) |
| Cash and cash equivalents at beginning of period  | 87,020                 | 92,736    |

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|  |          |          |
|--|----------|----------|
| Cash and cash equivalents at end of period                                 | \$84,011 | \$74,409 |
| Noncash Investing and Financing Activities:                                |          |          |
| Loans charged off  | \$681    | \$1,052  |
| Loans transferred to property acquired through foreclosure or repossession | 1,519    | 129      |
| Supplemental Disclosures:  |          |          |
| Interest payments  | \$7,957  | \$9,190  |
| Income tax payments (refunds)  | 440      | (584 )   |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) General and Basis of Presentation

Washington Trust Bancorp, Inc. (the “Bancorp”) is a publicly-owned registered bank holding company and financial holding company. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the “Bank”), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and Connecticut.

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the “Corporation” or “Washington Trust”). All significant intercompany transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year classification. Such reclassifications have no effect on previously reported net income or shareholders’ equity.

The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America (“GAAP”) and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change are the determination of the allowance for loan losses and the review of goodwill, other intangible assets and investments for impairment. The current economic environment has increased the degree of uncertainty inherent in such estimates and assumptions.

In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) and disclosures necessary to present fairly the Corporation’s financial position as of March 31, 2012 and December 31, 2011, respectively, and the results of operations and cash flows for the interim periods presented. Interim results are not necessarily reflective of the results of the entire year. The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2011.

(2) Recently Issued Accounting Pronouncements

Fair Value Measurement – Topic 820

Accounting Standards Update No. 2011-04, “Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (“ASU 2011-04”), was issued in May 2011. The amendments in ASU 2011-04 added language to clarify many of the requirements in GAAP for measuring fair value and for disclosing information about fair value measurements, as well as prescribed additional disclosures for Level 3 fair value measurements and financial instruments not carried at fair value. For many of the requirements, the Financial Accounting Standards Board (“FASB”) did not intend for ASU 2011-04 to result in a change in the application of the requirements in GAAP. The amendments required by ASU 2011-04 were to be applied prospectively and were effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The Corporation adopted ASU 2011-04 in the first quarter of 2012, provided the additional disclosures required and made the election to use the exception permitted with respect to measuring counterparty credit risk on our interest rate derivative contracts. See Note 10 to the Consolidated Financial Statements for additional information. The

adoption of ASU 2011-04 did not have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

Comprehensive Income – Topic 220

Accounting Standards Update No. 2011-05, "Presentation of Comprehensive Income" ("ASU 2011-05"), was issued in June 2011. The FASB issued ASU 2011-05 to improve the comparability and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. ASU 2011-05 eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. ASU 2011-05 requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Accounting Standards Update No. 2011-12, "Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05" ("ASU 2011-12"), was issued in December 2011. ASU 2011-12 deferred the effective date of the requirement to present separate line items on the income statement for reclassification adjustments of items out of accumulated

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

other comprehensive income into net income. All other requirements in ASU 2011-05 were not affected by this amendment. The provisions of ASU 2011-05, exclusive of the provisions pertaining to the reclassification adjustments deferred by ASU 2011-12, were to be applied retrospectively and were effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The Corporation adopted these provisions of ASU 2011-05 in the first quarter of 2012 and elected to present comprehensive income in a separate financial statement, the Consolidated Statements of Comprehensive Income. The adoption of these provisions of ASU 2011-05 did not have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

Intangibles-Goodwill and Other – Topic 350

Accounting Standards Update No. 2011-08, "Testing for Goodwill Impairment" ("ASU 2011-08"), was issued in September 2011. The objective of ASU 2011-08 was to simplify the testing of goodwill for impairment by allowing entities to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative test. There will no longer be a requirement to calculate the fair value of a reporting unit unless it is determined, based on a qualitative assessment, that it is more-likely-than-not that its fair value is less than its carrying amount. The more-likely-than-not threshold was defined as having a likelihood of more than 50 percent. The provisions of ASU 2011-08 are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of ASU 2011-08 did not have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

Balance Sheet - Topic 210

Accounting Standards Update No. 2011-11, "Disclosures about Offsetting Assets and Liabilities" ("ASU 2011-11"), was issued in December 2011 and was intended to enhance current disclosure requirements on offsetting financial assets and liabilities. The requirements in ASU 2011-11 enables users to compare balance sheets prepared under U.S. GAAP and International Financial Reporting Standards ("IFRS"), which are subject to different offsetting models. The requirements affect all entities that have financial instruments that are either offset in the balance sheet or subject to an enforceable master netting arrangement or similar agreement. ASU 2011-11 will be effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. The required disclosures shall be provided retrospectively for all comparative periods presented. The adoption of ASU 2011-11 is not expected to have a material impact on the Corporation's consolidated financial position, results of operations or cash flows.

(3)Cash and Due from Banks

The Bank is required to maintain certain average reserve balances with the Board of Governors of the Federal Reserve System. Such reserve balances amounted to \$4.0 million at both March 31, 2012 and December 31, 2011 and are included in cash and due from banks in the Consolidated Statements of Condition.

As of March 31, 2012 and December 31, 2011, cash and due from banks included interest-bearing deposits in other banks of \$33.2 million and \$41.6 million, respectively.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (4) Securities

The following tables present the amortized cost, gross unrealized holding gains, gross unrealized holding losses and fair value of securities by major security type and class of security at March 31, 2012 and December 31, 2011.

(Dollars in thousands)

| March 31, 2012  | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|---|-----------------------|---------------------|----------------------|---------------|
| <b>Securities Available for Sale:</b>   |                       |                     |                      |               |
| Obligations of U.S. government-sponsored enterprises  | \$29,437              | \$3,182             | \$—                  | \$32,619      |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 339,934               | 19,290              | —                    | 359,224       |
| States and political subdivisions   | 71,344                | 5,011               | —                    | 76,355        |
| <b>Trust preferred securities:</b>  |                       |                     |                      |               |
| Individual name issuers   | 30,648                | —                   | (7,476 )             | 23,172        |
| Collateralized debt obligations   | 4,047                 | —                   | (3,298 )             | 749           |
| Corporate bonds   | 13,880                | 784                 | (28 )                | 14,636        |
| Perpetual preferred stocks (2)  | 1,855                 | 202                 | —                    | 2,057         |
| Total securities available for sale   | \$491,145             | \$28,469            | (\$10,802 )          | \$508,812     |
| <b>Held to Maturity:</b>  |                       |                     |                      |               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$49,472              | \$570               | \$—                  | \$50,042      |
| Total securities held to maturity   | \$49,472              | \$570               | \$—                  | \$50,042      |
| Total securities  | \$540,617             | \$29,039            | (\$10,802 )          | \$558,854     |

(Dollars in thousands)

| December 31, 2011   | Amortized<br>Cost (1) | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|---|-----------------------|---------------------|----------------------|---------------|
| <b>Securities Available for Sale:</b>   |                       |                     |                      |               |
| Obligations of U.S. government-sponsored enterprises  | \$29,429              | \$3,404             | \$—                  | \$32,833      |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 369,946               | 19,712              | —                    | 389,658       |
| States and political subdivisions   | 74,040                | 5,453               | —                    | 79,493        |
| <b>Trust preferred securities:</b>  |                       |                     |                      |               |
| Individual name issuers   | 30,639                | —                   | (8,243 )             | 22,396        |
| Collateralized debt obligations   | 4,256                 | —                   | (3,369 )             | 887           |
| Corporate bonds   | 13,872                | 813                 | (403 )               | 14,282        |
| Perpetual preferred stocks (2)  | 1,854                 | —                   | (150 )               | 1,704         |
| Total securities available for sale   | \$524,036             | \$29,382            | (\$12,165 )          | \$541,253     |
| <b>Held to Maturity:</b>  |                       |                     |                      |               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$52,139              | \$360               | \$—                  | \$52,499      |
| Total securities held to maturity   | \$52,139              | \$360               | \$—                  | \$52,499      |
| Total securities  | \$576,175             | \$29,742            | (\$12,165 )          | \$593,752     |

(1) Net of other-than-temporary impairment losses.

(2) Callable at the discretion of the issuer.





WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Securities available for sale (“AFS”) and held to maturity (“HTM”) with a fair value of \$492.0 million and \$516.8 million were pledged in compliance with state regulations concerning trust powers and to secure borrowings, certain public deposits and certain interest rate swap agreements at March 31, 2012 and December 31, 2011, respectively. See Note 7 for additional disclosure regarding Federal Home Loan Bank of Boston (“FHLBB”) borrowings. Securities available for sale with a fair value of \$28.3 million and \$20.6 million were pledged for potential use at the Federal Reserve Bank discount window at March 31, 2012 and December 31, 2011. There were no borrowings with the Federal Reserve Bank at either date. As of March 31, 2012 and December 31, 2011, securities available for sale with a fair value of \$7.0 million and \$7.5 million, respectively, were designated in rabbi trusts for nonqualified retirement plans. In addition, securities available for sale with a fair value of \$13.4 million were pledged to secure Treasury Tax and Loan deposits at December 31, 2011.

The following table presents a roll forward of the balance of credit-related impairment losses on debt securities, for which a portion of an other-than-temporary impairment was recognized in other comprehensive income:

(Dollars in thousands)

|  |         |         |
|--|---------|---------|
| Three months ended March 31,   | 2012    | 2011    |
| Balance at beginning of period   | \$3,104 | \$2,913 |
| Credit-related impairment loss on debt securities for which an other-than-temporary impairment was not previously recognized                                   | —       | —       |
| Additional increases to the amount of credit-related impairment loss on debt securities for which an other-than-temporary impairment was previously recognized | 209     | 33      |
| Balance at end of period   | \$3,313 | \$2,946 |

For the three months ended March 31, 2012 and 2011, credit-related impairment losses recognized in earnings on a pooled trust preferred debt security totaled \$209 thousand and \$33 thousand, respectively. The anticipated cash flows expected to be collected from these debt securities were discounted at the rate equal to the yield used to accrete the current and prospective beneficial interest for each security. Significant inputs included estimated cash flows and prospective defaults and recoveries. Estimated cash flows are generated based on the underlying seniority status and subordination structure of the pooled trust preferred debt tranche at the time of measurement. Prospective default and recovery estimates affecting projected cash flows were based on analysis of the underlying financial condition of individual issuers, and took into account capital adequacy, credit quality, lending concentrations, and other factors.

All cash flow estimates were based on the underlying security’s tranche structure and contractual rate and maturity terms. The present value of the expected cash flows was compared to the current outstanding balance of the tranche to determine the ratio of the estimated present value of expected cash flows to the total current balance for the tranche. This ratio was then multiplied by the principal balance of Washington Trust’s holding to determine the credit-related impairment loss. The estimates used in the determination of the present value of the expected cash flows are susceptible to changes in future periods, which could result in additional credit-related impairment losses.

The following table summarizes temporarily impaired securities at March 31, 2012, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)      | Less than 12 Months |            | 12 Months or Longer |   | Total      |                   |
|-----------------------------|---------------------|------------|---------------------|---|------------|-------------------|
|                             | #                   | Fair Value | Unrealized Losses   | # | Fair Value | Unrealized Losses |
| March 31, 2012              |                     |            |                     |   |            |                   |
| Trust preferred securities: |                     |            |                     |   |            |                   |

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|                                       |   |         |      |    |          |          |    |          |          |
|---------------------------------------|---|---------|------|----|----------|----------|----|----------|----------|
| Individual name issuers               | — | \$—     | \$—  | 11 | \$23,172 | \$7,476  | 11 | \$23,172 | \$7,476  |
| Collateralized debt obligations       | — | —       | —    | 2  | 749      | 3,298    | 2  | 749      | 3,298    |
| Corporate bonds                       | 2 | 4,972   | 28   | —  | —        | —        | 2  | 4,972    | 28       |
| Total temporarily impaired securities | 2 | \$4,972 | \$28 | 13 | \$23,921 | \$10,774 | 15 | \$28,893 | \$10,802 |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes temporarily impaired securities at December 31, 2011, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)                | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---------------------------------------|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|                                       | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| December 31, 2011                     |                     |            |                   |                     |            |                   |       |            |                   |
| Trust preferred securities:           |                     |            |                   |                     |            |                   |       |            |                   |
| Individual name issuers               | —                   | \$—        | \$—               | 11                  | \$22,396   | \$8,243           | 11    | \$22,396   | \$8,243           |
| Collateralized debt obligations       | —                   | —          | —                 | 2                   | 887        | 3,369             | 2     | 887        | 3,369             |
| Corporate bonds                       | 3                   | 5,203      | 403               | —                   | —          | —                 | 3     | 5,203      | 403               |
| Subtotal, debt securities             | 3                   | 5,203      | 403               | 13                  | 23,283     | 11,612            | 16    | 28,486     | 12,015            |
| Perpetual preferred stocks            | 2                   | 1,704      | 150               | —                   | —          | —                 | 2     | 1,704      | 150               |
| Total temporarily impaired securities | 5                   | \$6,907    | \$553             | 13                  | \$23,283   | \$11,612          | 18    | \$30,190   | \$12,165          |

Unrealized losses on debt securities generally occur as a result of increases in interest rates since the time of purchase, a structural change in an investment or deterioration in credit quality of the issuer. Management evaluates impairments in value whether caused by adverse interest rates or credit movements to determine if they are other-than-temporary.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values, among other things, may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods, and the Corporation may incur additional write-downs.

#### Trust Preferred Debt Securities of Individual Name Issuers

Included in debt securities in an unrealized loss position at March 31, 2012 were 11 trust preferred security holdings issued by seven individual companies in the financial services/banking industry. The aggregate unrealized losses on these debt securities amounted to \$7.5 million at March 31, 2012. Management believes the decline in fair value of these trust preferred securities primarily reflects investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry. These concerns resulted in increased risk premiums for securities in this sector. Based on the information available through the filing date of this report, all individual name trust preferred debt securities held in our portfolio continue to accrue and make payments as expected with no payment deferrals or defaults on the part of the issuers. As of March 31, 2012, trust preferred debt securities with an amortized cost of \$11.8 million and unrealized losses of \$3.3 million were rated below investment grade by Standard & Poors, Inc. ("S&P"). Management reviewed the collectibility of these securities taking into consideration such factors as the financial condition of the issuers, reported regulatory capital ratios of the issuers, credit ratings including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report and other information. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Based on these analyses, management concluded that it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider

these investments to be other-than-temporarily impaired at March 31, 2012.

#### Trust Preferred Debt Securities in the Form of Collateralized Debt Obligations

Washington Trust has two pooled trust preferred holdings in the form of collateralized debt obligations with a total amortized cost of \$4.0 million and aggregate unrealized losses of \$3.3 million at March 31, 2012. These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance industry companies. For both of these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

As of March 31, 2012, one of the pooled trust preferred securities had an amortized cost of \$2.8 million. This security was placed on nonaccrual status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. The March 31, 2012 amortized cost was net of \$2.1 million of credit-related impairment losses previously recognized in earnings, reflective of payment deferrals and credit deterioration of the underlying collateral. Included in the \$2.1 million were credit-related impairment losses of \$209 thousand recorded in 2012, reflecting adverse changes in the expected cash flows for this security. As of March 31, 2012, this security has unrealized losses of \$2.2 million and a below investment grade rating of "Ca" by Moody's Investors Service Inc. ("Moody's"). Through the filing date of this report, there have been no further rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security.

As of March 31, 2012, the second pooled trust preferred security held by Washington Trust had an amortized cost of \$1.3 million. This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. The March 31, 2012 amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. As of March 31, 2012, this security has unrealized losses of \$1.1 million and a below investment grade rating of "C" by Moody's. Through the filing date of this report, there have been no rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security. The analysis of the expected cash flows for this security as of March 31, 2012 did not negatively affect the amount of credit-related impairment losses previously recognized on this security.

Based on information available through the filing date of this report, there have been no further adverse changes in the deferral or default status of the underlying issuer institutions within either of these trust preferred collateralized debt obligations. Based on cash flow forecasts for these securities, management expects to recover the remaining amortized cost of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider the unrealized losses on these investments to be other-than-temporary.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of March 31, 2012, the amortized cost of debt securities by maturity is presented below. Mortgage-backed securities are included based on weighted average maturities, adjusted for anticipated prepayments. All other securities are included based on contractual maturities. Actual maturities may differ from amounts presented because certain issuers have the right to call or prepay obligations with or without call or prepayment penalties. Yields on tax exempt obligations are not computed on a tax equivalent basis. Included in the securities portfolio at March 31, 2012 were debt securities with an amortized cost balance of \$94.2 million and a fair value of \$89.3 million that are callable at the discretion of the issuers. Final maturities of the callable securities range from four to twenty-six years, with call features ranging from one month to six years.

| (Dollars in thousands)  | Within 1<br>Year | 1-5 Years | 5-10 Years | After 10<br>Years | Totals    |
|---|------------------|-----------|------------|-------------------|-----------|
| Securities Available for Sale:  |                  |           |            |                   |           |
| Obligations of U.S. government-sponsored enterprises:                       |                  |           |            |                   |           |
| Amortized cost  | \$—              | \$29,437  | \$—        | \$—               | \$29,437  |
| Weighted average yield  | —                | % 5.41    | % —        | % —               | % 5.41    |
| Mortgage-backed securities issued by U.S. government-sponsored enterprises: |                  |           |            |                   |           |
| Amortized cost  | 106,392          | 176,342   | 46,382     | 10,818            | 339,934   |
| Weighted average yield  | 4.30             | % 3.86    | % 2.48     | % 2.24            | % 3.76    |
| State and political subdivisions:   |                  |           |            |                   |           |
| Amortized cost  | 3,823            | 65,282    | 2,239      | —                 | 71,344    |
| Weighted average yield  | 3.68             | % 3.90    | % 3.90     | % —               | % 3.89    |
| Trust preferred securities:   |                  |           |            |                   |           |
| Amortized cost (1)  | —                | —         | —          | 34,695            | 34,695    |
| Weighted average yield  | —                | % —       | % —        | % 1.84            | % 1.84    |
| Corporate bonds:  |                  |           |            |                   |           |
| Amortized cost  | —                | 13,880    | —          | —                 | 13,880    |
| Weighted average yield  | —                | % 5.10    | % —        | % —               | % 5.10    |
| Total debt securities available for sale:                                   |                  |           |            |                   |           |
| Amortized cost  | \$110,215        | \$284,941 | \$48,621   | \$45,513          | \$489,290 |
| Weighted average yield  | 4.28             | % 4.09    | % 2.55     | % 1.93            | % 3.78    |
| Fair value  | \$116,521        | \$292,697 | \$51,410   | \$46,127          | \$506,755 |
| Securities Held to Maturity:  |                  |           |            |                   |           |
| Mortgage-backed securities issued by U.S. government-sponsored enterprises: |                  |           |            |                   |           |
| Amortized cost  | \$11,225         | \$25,018  | \$10,213   | \$3,016           | \$49,472  |
| Weighted average yield  | 2.55             | % 2.44    | % 2.32     | % 1.52            | % 2.38    |
| Fair value  | \$11,795         | \$25,018  | \$10,213   | \$3,016           | \$50,042  |

(1) Net of other-than-temporary impairment losses.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (5) Loans

The following is a summary of loans:

(Dollars in thousands)

|                                  | Mar 31, 2012 |       | Dec 31, 2011 |       |
|----------------------------------|--------------|-------|--------------|-------|
|                                  | Amount       | %     | Amount       | %     |
| Commercial:                      |              |       |              |       |
| Mortgages (1)                    | \$642,012    | 30 %  | \$624,813    | 29 %  |
| Construction and development (2) | 11,130       | 1     | 10,955       | 1     |
| Other (3)                        | 486,258      | 22    | 488,860      | 22    |
| Total commercial                 | 1,139,400    | 53    | 1,124,628    | 52    |
| Residential real estate:         |              |       |              |       |
| Mortgages (4)                    | 675,249      | 31    | 678,582      | 32    |
| Homeowner construction           | 21,708       | 1     | 21,832       | 1     |
| Total residential real estate    | 696,957      | 32    | 700,414      | 33    |
| Consumer:                        |              |       |              |       |
| Home equity lines (5)            | 223,311      | 10    | 223,430      | 10    |
| Home equity loans (5)            | 40,793       | 2     | 43,121       | 2     |
| Other (6)                        | 54,898       | 3     | 55,566       | 3     |
| Total consumer                   | 319,002      | 15    | 322,117      | 15    |
| Total loans (7)                  | \$2,155,359  | 100 % | \$2,147,159  | 100 % |

Amortizing mortgages and lines of credit, primarily secured by income producing property. As of March 31, 2012 (1) and December 31, 2011, \$106.2 million and \$107.1 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(2) Loans for construction of residential and commercial properties and for land development.

Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate. As of March 31, 2012, \$25.8 million and \$37.9 million, respectively, of these loans were pledged as (3) collateral for FHLBB borrowings and were collateralized for the discount window at the Federal Reserve Bank. Comparable amounts for December 31, 2011 were \$27.2 million and \$42.1 million, respectively (see Note 7).

(4) As of March 31, 2012 and December 31, 2011, \$598.3 million and \$611.8 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(5) As of March 31, 2012 and December 31, 2011, \$191.2 million and \$165.4 million, respectively, of these loans were pledged as collateral for FHLBB borrowings (see Note 7).

(6) Fixed rate consumer installment loans.

Includes net unamortized loan origination costs of \$83 thousand and \$31 thousand, respectively, and net (7) unamortized premiums on purchased loans of \$77 thousand and \$67 thousand, respectively, at March 31, 2012 and December 31, 2011, respectively.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Nonaccrual Loans

Loans, with the exception of certain well-secured residential mortgage loans that are in the process of collection, are placed on nonaccrual status and interest recognition is suspended when such loans are 90 days or more overdue with respect to principal and/or interest or sooner if considered appropriate by management. Well-secured residential mortgage loans are permitted to remain on accrual status provided that full collection of principal and interest is assured and the loan is in the process of collection. Loans are also placed on nonaccrual status when, in the opinion of management, full collection of principal and interest is doubtful. Interest previously accrued but not collected on such loans is reversed against current period income. Subsequent interest payments received on nonaccrual loans are applied to the outstanding principal balance of the loan or recognized as interest income depending on management's assessment of the ultimate collectability of the loan. Loans are removed from nonaccrual status when they have been current as to principal and interest for a period of time, the borrower has demonstrated an ability to comply with repayment terms, and when, in management's opinion, the loans are considered to be fully collectible.

The following is a summary of nonaccrual loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)                  | Mar 31,<br>2012 | Dec 31,<br>2011 |
|---|-----------------|-----------------|
| Commercial:                             |                 |                 |
| Mortgages                               | \$5,099         | \$5,709         |
| Construction and development            | —               | —               |
| Other                                   | 4,200           | 3,708           |
| Residential real estate:                |                 |                 |
| Mortgages                               | 9,031           | 10,614          |
| Homeowner construction                  | —               | —               |
| Consumer:                               |                 |                 |
| Home equity lines                       | 783             | 718             |
| Home equity loans                       | 203             | 335             |
| Other                                   | 83              | 153             |
| Total nonaccrual loans                  | \$19,399        | \$21,237        |
| Accruing loans 90 days or more past due | \$—             | \$—             |

As of March 31, 2012 and December 31, 2011, nonaccrual loans of \$4.7 million and \$3.6 million, respectively, were current as to the payment of principal and interest.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Past Due Loans

Past due status is based on the contractual payment terms of the loan. The following tables present an age analysis of past due loans, segregated by class of loans, as of the dates indicated:

| (Dollars in thousands)       | Days Past Due |       |          | Total Past Due | Current     | Total Loans |
|------------------------------|---------------|-------|----------|----------------|-------------|-------------|
|                              | 30-59         | 60-89 | Over 90  |                |             |             |
| March 31, 2012               |               |       |          |                |             |             |
| Commercial:                  |               |       |          |                |             |             |
| Mortgages                    | \$104         | \$—   | \$4,676  | \$4,780        | \$637,232   | \$642,012   |
| Construction and development | —             | —     | —        | —              | 11,130      | 11,130      |
| Other                        | 1,031         | 33    | 2,521    | 3,585          | 482,673     | 486,258     |
| Residential real estate:     |               |       |          |                |             |             |
| Mortgages                    | 4,468         | 488   | 4,843    | 9,799          | 665,450     | 675,249     |
| Homeowner construction       | —             | —     | —        | —              | 21,708      | 21,708      |
| Consumer:                    |               |       |          |                |             |             |
| Home equity lines            | 1,793         | 48    | 191      | 2,032          | 221,279     | 223,311     |
| Home equity loans            | 452           | 171   | 53       | 676            | 40,117      | 40,793      |
| Other                        | 159           | —     | 82       | 241            | 54,657      | 54,898      |
| Total loans                  | \$8,007       | \$740 | \$12,366 | \$21,113       | \$2,134,246 | \$2,155,359 |

| (Dollars in thousands)       | Days Past Due |         |          | Total Past Due | Current     | Total Loans |
|------------------------------|---------------|---------|----------|----------------|-------------|-------------|
|                              | 30-59         | 60-89   | Over 90  |                |             |             |
| December 31, 2011            |               |         |          |                |             |             |
| Commercial:                  |               |         |          |                |             |             |
| Mortgages                    | \$1,621       | \$315   | \$4,995  | \$6,931        | \$617,882   | \$624,813   |
| Construction and development | —             | —       | —        | —              | 10,955      | 10,955      |
| Other                        | 3,760         | 982     | 633      | 5,375          | 483,485     | 488,860     |
| Residential real estate:     |               |         |          |                |             |             |
| Mortgages                    | 3,969         | 1,505   | 6,283    | 11,757         | 666,825     | 678,582     |
| Homeowner construction       | —             | —       | —        | —              | 21,832      | 21,832      |
| Consumer:                    |               |         |          |                |             |             |
| Home equity lines            | 645           | 210     | 525      | 1,380          | 222,050     | 223,430     |
| Home equity loans            | 362           | 46      | 202      | 610            | 42,511      | 43,121      |
| Other                        | 66            | 7       | 147      | 220            | 55,346      | 55,566      |
| Total loans                  | \$10,423      | \$3,065 | \$12,785 | \$26,273       | \$2,120,886 | \$2,147,159 |

Included in past due loans as of March 31, 2012 and December 31, 2011, were nonaccrual loans of \$14.7 million and \$17.6 million, respectively.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Impaired Loans

Impaired loans are loans for which it is probable that the Corporation will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. The following is a summary of impaired loans, as of the dates indicated:

| (Dollars in thousands)           | Recorded Investment (1) |              | Unpaid Principal |              | Related Allowance |              |
|----------------------------------|-------------------------|--------------|------------------|--------------|-------------------|--------------|
|                                  | Mar 31, 2012            | Dec 31, 2011 | Mar 31, 2012     | Dec 31, 2011 | Mar 31, 2012      | Dec 31, 2011 |
| No Related Allowance Recorded:   |                         |              |                  |              |                   |              |
| Commercial:                      |                         |              |                  |              |                   |              |
| Mortgages                        | \$1,514                 | \$7,093      | \$1,963          | \$7,076      | \$—               | \$—          |
| Construction and development     | —                       | —            | —                | —            | —                 | —            |
| Other                            | 2,823                   | 1,622        | 2,816            | 1,620        | —                 | —            |
| Residential real estate:         |                         |              |                  |              |                   |              |
| Mortgages                        | 2,321                   | 2,383        | 2,701            | 2,471        | —                 | —            |
| Homeowner construction           | —                       | —            | —                | —            | —                 | —            |
| Consumer:                        |                         |              |                  |              |                   |              |
| Home equity lines                | —                       | —            | —                | —            | —                 | —            |
| Home equity loans                | —                       | —            | —                | —            | —                 | —            |
| Other                            | —                       | —            | —                | —            | —                 | —            |
| Subtotal                         | \$6,658                 | \$11,098     | \$7,480          | \$11,167     | \$—               | \$—          |
| With Related Allowance Recorded: |                         |              |                  |              |                   |              |
| Commercial:                      |                         |              |                  |              |                   |              |
| Mortgages                        | \$4,647                 | \$5,023      | \$5,852          | \$6,760      | \$149             | \$329        |
| Construction and development     | —                       | —            | —                | —            | —                 | —            |
| Other                            | 8,733                   | 8,739        | 9,430            | 9,740        | 1,021             | 839          |
| Residential real estate:         |                         |              |                  |              |                   |              |
| Mortgages                        | 2,785                   | 3,606        | 3,049            | 4,138        | 379               | 495          |
| Homeowner construction           | —                       | —            | —                | —            | —                 | —            |
| Consumer:                        |                         |              |                  |              |                   |              |
| Home equity lines                | 172                     | 278          | 247              | 373          | 34                | 82           |
| Home equity loans                | 127                     | 130          | 150              | 153          | 1                 | 1            |
| Other                            | 144                     | 205          | 142              | 227          | 2                 | 69           |
| Subtotal                         | \$16,608                | \$17,981     | \$18,870         | \$21,391     | \$1,586           | \$1,815      |
| Total impaired loans             | \$23,266                | \$29,079     | \$26,350         | \$32,558     | \$1,586           | \$1,815      |
| Total:                           |                         |              |                  |              |                   |              |
| Commercial                       | \$17,717                | \$22,477     | \$20,061         | \$25,196     | \$1,170           | \$1,168      |
| Residential real estate          | 5,106                   | 5,989        | 5,750            | 6,609        | 379               | 495          |
| Consumer                         | 443                     | 613          | 539              | 753          | 37                | 152          |
| Total impaired loans             | \$23,266                | \$29,079     | \$26,350         | \$32,558     | \$1,586           | \$1,815      |

(1) The recorded investment in impaired loans consists of unpaid principal balance, net of charge-offs, interest payments received applied to principal and unamortized deferred loan origination fees and costs. For impaired accruing loans (those troubled debt restructurings for which management has concluded that the collectibility of

the loan is not in doubt), the recorded investment also includes accrued interest. As of March 31, 2012 and December 31, 2011, recorded investment in impaired loans included accrued interest of \$36 thousand and \$46 thousand, respectively.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the average recorded investment and interest income recognized on impaired loans segregated by loan class for the periods indicated:

| (Dollars in thousands)       | Average Recorded Investment |          | Interest Income Recognized |       |
|------------------------------|-----------------------------|----------|----------------------------|-------|
|                              | 2012                        | 2011     | 2012                       | 2011  |
| Three months ended March 31, |                             |          |                            |       |
| Commercial:                  |                             |          |                            |       |
| Mortgages                    | \$10,991                    | \$18,150 | \$70                       | \$173 |
| Construction and development | —                           | —        | —                          | —     |
| Other                        | 10,841                      | 11,480   | 74                         | 94    |
| Residential real estate:     |                             |          |                            |       |
| Mortgages                    | 5,461                       | 5,028    | 27                         | 44    |
| Homeowner construction       | —                           | —        | —                          | —     |
| Consumer:                    |                             |          |                            |       |
| Home equity lines            | 243                         | 105      | 1                          | 1     |
| Home equity loans            | 170                         | 459      | 1                          | 6     |
| Other                        | 166                         | 201      | 2                          | 4     |
| Totals                       | \$27,872                    | \$35,423 | \$175                      | \$322 |

At March 31, 2012, there were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status or had been restructured.

#### Troubled Debt Restructurings

Loans are considered restructured in a troubled debt restructuring when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions include modifications of the terms of the debt such as deferral of payments, extension of maturity, reduction of principal balance, reduction of the stated interest rate other than normal market rate adjustments, or a combination of these concessions. Debt may be bifurcated with separate terms for each tranche of the restructured debt. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement.

Troubled debt restructurings are classified as impaired loans. The Corporation identifies loss allocations for impaired loans on an individual loan basis. The recorded investment in troubled debt restructurings was \$14.2 million and \$19.7 million, respectively, at March 31, 2012 and December 31, 2011. Included in these amounts was accrued

interest of \$34 thousand and \$46 thousand, respectively. The allowance for loan losses included specific reserves for these troubled debt restructurings of \$690 thousand and \$858 thousand at March 31, 2012 and December 31, 2011, respectively.

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 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents loans modified as a troubled debt restructuring during the three months ended March 31, 2012 and 2011.

| (Dollars in thousands)       | # of Loans |      | Outstanding Recorded Investment (1) |         |                    |         |
|------------------------------|------------|------|-------------------------------------|---------|--------------------|---------|
|                              | 2012       | 2011 | Pre-Modifications                   |         | Post-Modifications |         |
| Three months ended March 31, |            |      | 2012                                | 2011    | 2012               | 2011    |
| Commercial:                  |            |      |                                     |         |                    |         |
| Mortgages                    | 2          | 2    | \$664                               | \$215   | \$664              | \$215   |
| Construction and development | —          | —    | —                                   | —       | —                  | —       |
| Other                        | 5          | 5    | 1,250                               | 731     | 1,250              | 731     |
| Residential real estate:     |            |      |                                     |         |                    |         |
| Mortgages                    | —          | 3    | —                                   | 883     | —                  | 883     |
| Homeowner construction       | —          | —    | —                                   | —       | —                  | —       |
| Consumer:                    |            |      |                                     |         |                    |         |
| Home equity lines            | —          | —    | —                                   | —       | —                  | —       |
| Home equity loans            | —          | —    | —                                   | —       | —                  | —       |
| Other                        | 2          | 1    | 5                                   | 117     | 5                  | 117     |
| Totals                       | 9          | 11   | \$1,919                             | \$1,946 | \$1,919            | \$1,946 |

The recorded investment in troubled debt restructurings consists of unpaid principal balance, net of charge-offs and (1) unamortized deferred loan origination fees and costs, at the time of the restructuring. For accruing troubled debt restructurings the recorded investment also includes accrued interest.

The following table provides information on how loans were modified as a troubled debt restructuring during the three months ended March 31, 2012 and 2011.

| (Dollars in thousands)                | 2012    | 2011    |
|---------------------------------------|---------|---------|
| Three months ended March 31,          |         |         |
| Payment deferral                      | \$—     | \$938   |
| Maturity / amortization concession    | 893     | 667     |
| Interest only payments                | 361     | 15      |
| Below market interest rate concession | 665     | —       |
| Combination (1)                       | —       | 326     |
| Total                                 | \$1,919 | \$1,946 |

(1) Loans included in this classification had a combination of any two of the concessions included in this table.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents loans modified in a troubled debt restructuring within the previous twelve months for which there was a payment default during the three months ended March 31, 2012 and March 31, 2011.

(Dollars in thousands)

| Three months ended March 31, | Number of Loans |      | Recorded Investment (1) |         |
|------------------------------|-----------------|------|-------------------------|---------|
|                              | 2012            | 2011 | 2012                    | 2011    |
| Commercial:                  |                 |      |                         |         |
| Mortgages                    | —               | 2    | \$—                     | \$215   |
| Construction and development | —               | —    | —                       | —       |
| Other                        | 1               | 8    | 8                       | 671     |
| Residential real estate:     |                 |      |                         |         |
| Mortgages                    | —               | 7    | —                       | 1,869   |
| Homeowner construction       | —               | —    | —                       | —       |
| Consumer:                    |                 |      |                         |         |
| Home equity lines            | —               | —    | —                       | —       |
| Home equity loans            | —               | —    | —                       | —       |
| Other                        | —               | —    | —                       | —       |
| Totals                       | 1               | 17   | \$8                     | \$2,755 |

The recorded investment in troubled debt restructurings consists of unpaid principal balance, net of charge-offs and (1) unamortized deferred loan origination fees and costs, at the time of the restructuring. For accruing troubled debt restructurings the recorded investment also includes accrued interest.

#### Credit Quality Indicators

##### Commercial

The Corporation utilizes an internal rating system to assign a risk to each of its commercial loans. Loans are rated on a scale of 1 to 10. This scale can be assigned to three broad categories including “pass” for ratings 1 through 6, “special mention” for 7-rated loans, and “classified” for loans rated 8, 9 or 10. The loan rating system takes into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. As of March 31, 2012 and December 31, 2011, the weighted average risk rating of the Corporation's commercial loan portfolio was 4.88 and 4.87, respectively.

For non-impaired loans, the Corporation assigns a loss allocation factor to each loan, based on its risk rating for purposes of establishing an appropriate allowance for loan losses. See Note 6 for additional information.

Descriptions of the commercial loan categories are as follows:

**Pass** - Loans with acceptable credit quality, defined as ranging from superior or very strong to a status of lesser stature. Superior or very strong credit quality is characterized by a high degree of cash collateralization or strong balance sheet liquidity. Lesser stature loans have an acceptable level of credit quality but exhibit some weakness in various credit metrics such as collateral adequacy, cash flow, or performance inconsistency or may be in an industry or of a loan type known to have a higher degree of risk.

**Special Mention** - Loans with potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Bank's position as creditor at some future date. Special Mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification. Examples of these conditions include but are not limited to



outdated or poor quality financial data, strains on liquidity and leverage, losses or negative trends in operating results, marginal cash flow, weaknesses in occupancy rates or trends in the case of commercial real estate and frequent delinquencies.

Classified - Loans identified as "substandard", "doubtful" or "loss" based on criteria consistent with guidelines provided by banking regulators. A "substandard" loan has defined weaknesses which make payment default or principal exposure likely, but

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
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not yet certain. Such loans are apt to be dependent upon collateral liquidation, a secondary source of repayment or an event outside of the normal course of business. The loans are closely watched and are either already on nonaccrual status or may be placed in nonaccrual status when management determines there is uncertainty of collectibility. A "doubtful" loan is placed on non-accrual status and has a high probability of loss, but the extent of the loss is difficult to quantify due to dependency upon collateral having a value that is difficult to determine or upon some near-term event which lacks certainty. A loan in the "loss" category is considered generally uncollectible or the timing or amount of payments cannot be determined. "Loss" is not intended to imply that the loan has no recovery value but rather it is not practical or desirable to continue to carry the asset.

The following table presents the commercial loan portfolio, segregated by category of credit quality indicator:

| (Dollars in thousands)       | Pass            |                 | Special Mention |                 | Classified      |                 |
|------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                              | Mar 31,<br>2012 | Dec 31,<br>2011 | Mar 31,<br>2012 | Dec 31,<br>2011 | Mar 31,<br>2012 | Dec 31,<br>2011 |
| Mortgages                    | \$593,683       | \$583,162       | \$32,937        | \$29,759        | \$15,392        | \$11,892        |
| Construction and development | 11,130          | 10,955          | —               | —               | —               | —               |
| Other                        | 452,688         | 455,577         | 21,906          | 22,731          | 11,664          | 10,552          |
| Total commercial loans       | \$1,057,501     | \$1,049,694     | \$54,843        | \$52,490        | \$27,056        | \$22,444        |

The Corporation's procedures call for loan ratings and classifications to be revised whenever information becomes available that indicates a change is warranted. The criticized loan portfolio, which consists of commercial and commercial real estate loans that are risk rated special mention or worse, are reviewed by management on a quarterly basis, focusing on the current status and strategies to improve the credit. An annual loan review program is conducted by a third party to provide an independent evaluation of the creditworthiness of the commercial loan portfolio, the quality of the underwriting and credit risk management practices and the appropriateness of the risk rating classifications. This review is supplemented with selected targeted internal reviews of the commercial loan portfolio.

#### Residential and Consumer

The residential and consumer portfolios are monitored on an ongoing basis by the Corporation using delinquency information and loan type as credit quality indicators. These credit quality indicators are assessed on an aggregate basis in these relatively homogeneous portfolios. The following table presents the residential and consumer loan portfolios, segregated by category of credit quality indicator:

| (Dollars in thousands)              | Under 90 Days Past Due |                 | Over 90 Days Past Due |                 |
|-------------------------------------|------------------------|-----------------|-----------------------|-----------------|
|                                     | Mar 31,<br>2012        | Dec 31,<br>2011 | Mar 31,<br>2012       | Dec 31,<br>2011 |
| <b>Residential Real Estate:</b>     |                        |                 |                       |                 |
| Accruing mortgages                  | \$666,218              | \$667,968       | \$—                   | \$—             |
| Nonaccrual mortgages                | 4,188                  | 4,331           | 4,843                 | 6,283           |
| Homeowner construction              | 21,708                 | 21,832          | —                     | —               |
| Total residential real estate loans | \$692,114              | \$694,131       | \$4,843               | \$6,283         |
| <b>Consumer:</b>                    |                        |                 |                       |                 |
| Home equity lines                   | \$223,120              | \$222,905       | \$191                 | \$525           |
| Home equity loans                   | 40,740                 | 42,919          | 53                    | 202             |
| Other                               | 54,816                 | 55,419          | 82                    | 147             |
| Total consumer loans                | \$318,676              | \$321,243       | \$326                 | \$874           |

For non-impaired loans, the Corporation assigns loss allocation factors to each respective loan type and delinquency status. See Note 6 for additional information.

Various other techniques are utilized to monitor indicators of credit deterioration in the portfolios of residential real estate mortgages and home equity lines and loans. Among these techniques is the periodic tracking of loans with an updated FICO

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score and an estimated loan to value (“LTV”) ratio. LTV is determined via statistical modeling analyses. The indicated LTV levels are estimated based on such factors as the location, the original LTV, and the date of origination of the loan and do not reflect actual appraisal amounts. The results of these analyses are taken into consideration in the determination of loss allocation factors for residential mortgage and home equity consumer credits. See Note 6 for additional information.

(6) Allowance for Loan Losses

The allowance for loan losses is management's best estimate of inherent risk of loss in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: (1) identification of loss allocations for individual loans deemed to be impaired, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as “unallocated”.

Periodic assessments and revisions to the loss allocation factors used in the assignment of loss exposure are made to appropriately reflect the analysis of migrational loss experience. The Corporation analyzes historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. The Corporation adjusts the loss allocations for various factors it believes are not adequately presented in historical loss experience, including trends in real estate values, trends in rental rates on commercial real estate, consideration of general economic conditions and our assessments of credit risk associated with certain industries and an ongoing trend toward larger credit relationships. These factors are also evaluated taking into account the geographic location of the underlying loans. Revisions to loss allocation factors are not retroactively applied.

Loss allocations for loans deemed to be impaired are measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or, if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

Loss allocation factors are used for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar credit quality indicators. Individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system described in Note 5 under the caption “Credit Quality Indicators” and the application of loss allocation factors. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogeneous populations of loans including the various categories of residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product.

An additional unallocated allowance is maintained based on a judgmental process whereby management considers qualitative and quantitative assessments of other environmental factors, including, but not limited to, portfolio composition; regional concentration; trends in and severity of credit quality metrics; economic trends and business conditions; conditions that may affect the collateral position such as environmental matters, tax liens, and regulatory changes affecting the foreclosure process; and conditions that may affect the ability of borrowers to meet debt service

requirements.

Because the methodology is based upon historical experience and trends, current economic data as well as management's judgment, factors may arise that result in different estimations. Significant factors that could give rise to changes in these estimates may include, but are not limited to, changes in economic conditions in our market area, concentration of risk, and declines in local property values. Adversely different conditions or assumptions could lead to increases in the allowance. In addition, various regulatory agencies periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.

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The following is an analysis of activity in the allowance for loan losses for the three months ended March 31, 2012:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$8,195    | \$95         | \$6,200 | \$14,490         | \$4,694     | \$2,452  | \$8,166      | \$29,802 |
| Charge-offs            | (9 )       | —            | (330 )  | (339 )           | (234 )      | (108 )   | —            | (681 )   |
| Recoveries             | 2          | —            | 6       | 8                | 10          | 6        | —            | 24       |
| Provision              | 1,164      | 15           | 30      | 1,209            | (145 )      | (217 )   | 53           | 900      |
| Ending Balance         | \$9,352    | \$110        | \$5,906 | \$15,368         | \$4,325     | \$2,133  | \$8,219      | \$30,045 |

The following is an analysis of activity in the allowance for loan losses for the three months ended March 31, 2011:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$7,330    | \$723        | \$6,495 | \$14,548         | \$4,129     | \$1,903  | \$8,003      | \$28,583 |
| Charge-offs            | (335 )     | —            | (578 )  | (913 )           | (119 )      | (20 )    | —            | (1,052 ) |
| Recoveries             | 2          | —            | 70      | 72               | 1           | 5        | —            | 78       |
| Provision              | 603        | (191 )       | 269     | 681              | 794         | 158      | (133 )       | 1,500    |
| Ending Balance         | \$7,600    | \$532        | \$6,256 | \$14,388         | \$4,805     | \$2,046  | \$7,870      | \$29,109 |

The following table presents the Corporation's loan portfolio and associated allowance for loan loss by portfolio segment and disaggregated on the basis of the Corporation's impairment methodology.

| (Dollars in thousands)                       | March 31, 2012 |                   | December 31, 2011 |                   |
|--|----------------|-------------------|-------------------|-------------------|
|  | Loans          | Related Allowance | Loans             | Related Allowance |
| Loans Individually Evaluated for Impairment: |                |                   |                   |                   |
| Commercial:                                  |                |                   |                   |                   |
| Mortgages                                    | \$6,157        | \$149             | \$12,099          | \$329             |
| Construction & development                   | —              | —                 | —                 | —                 |
| Other  | 11,531         | 1,021             | 10,334            | 839               |
| Residential real estate mortgages            | 5,102          | 379               | 5,988             | 495               |
| Consumer                                     | 440            | 37                | 612               | 152               |
| Subtotal                                     | \$23,230       | \$1,586           | \$29,033          | \$1,815           |
| Loans Collectively Evaluated for Impairment: |                |                   |                   |                   |
| Commercial:                                  |                |                   |                   |                   |
| Mortgages                                    | \$635,855      | \$9,203           | \$612,714         | \$7,866           |
| Construction & development                   | 11,130         | 110               | 10,955            | 95                |
| Other  | 474,727        | 4,885             | 478,526           | 5,361             |
| Residential real estate mortgages            | 691,855        | 3,946             | 694,426           | 4,199             |
| Consumer                                     | 318,562        | 2,096             | 321,505           | 2,300             |
| Subtotal                                     | \$2,132,129    | \$20,240          | \$2,118,126       | \$19,821          |

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|             |             |          |             |          |
|-------------|-------------|----------|-------------|----------|
| Unallocated | —           | 8,219    | —           | 8,166    |
| Total       | \$2,155,359 | \$30,045 | \$2,147,159 | \$29,802 |

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## (7) Borrowings

## Federal Home Loan Bank Advances

Advances payable to the FHLBB amounted to \$504.9 million at March 31, 2012 and \$540.5 million at December 31, 2011. In addition to the outstanding advances, the Bank also has access to an unused line of credit with the FHLBB amounting to \$8.0 million at March 31, 2012. Under agreement with the FHLBB, the Bank is required to maintain qualified collateral, free and clear of liens, pledges, or encumbrances that, based on certain percentages of book and fair values, has a value equal to the aggregate amount of the line of credit and outstanding advances. The FHLBB maintains a security interest in various assets of the Corporation including, but not limited to, residential mortgage loans, commercial mortgages and other commercial loans, U.S. government agency securities, U.S. government-sponsored enterprise securities, and amounts maintained on deposit at the FHLBB. The Corporation maintained qualified collateral in excess of the amount required to collateralize the line of credit and outstanding advances at March 31, 2012. Included in the collateral were securities available for sale and held to maturity with a fair value of \$331.2 million and \$320.8 million, respectively, which were specifically pledged to secure FHLBB borrowings at March 31, 2012 and December 31, 2011. See Note 5 for discussion on loans pledged as collateral for FHLBB borrowings. Unless there is an event of default under the agreement, the Corporation may use, encumber or dispose any portion of the collateral in excess of the amount required to secure FHLBB borrowings, except for that collateral which has been specifically pledged.

## Other Borrowings

Securities sold under repurchase agreements amounted to \$19.5 million at December 31, 2011. The securities sold under repurchase agreements were executed in March 2007 and matured in March 2012. The securities underlying the agreements were held in safekeeping by the counterparty in the name of the Corporation and repurchased at maturity.

## (8) Shareholders' Equity

## Regulatory Capital Requirements

The following table presents the Corporation's and the Bank's actual capital amounts and ratios as of March 31, 2012 and December 31, 2011, as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

| (Dollars in thousands)                    | Actual    |       | For Capital Adequacy Purposes |       | To Be "Well Capitalized" Under Prompt Corrective Action Provisions |       |   |
|---|-----------|-------|-------------------------------|-------|--|-------|---|
|   | Amount    | Ratio | Amount                        | Ratio | Amount   | Ratio |   |
| March 31, 2012                            |           |       |                               |       |  |       |   |
| Total Capital (to Risk-Weighted Assets):  |           |       |                               |       |  |       |   |
| Corporation                               | \$286,003 | 13.22 | % \$173,133                   | 8.00  | % \$216,417  | 10.00 | % |
| Bank                                      | \$281,151 | 13.01 | % \$172,901                   | 8.00  | % \$216,126  | 10.00 | % |
| Tier 1 Capital (to Risk-Weighted Assets): |           |       |                               |       |  |       |   |
| Corporation                               | \$258,819 | 11.96 | % \$86,567                    | 4.00  | % \$129,850  | 6.00  | % |
| Bank                                      | \$254,003 | 11.75 | % \$86,451                    | 4.00  | % \$129,676  | 6.00  | % |
| Tier 1 Capital (to Average Assets): (1)   |           |       |                               |       |  |       |   |
| Corporation                               | \$258,819 | 8.75  | % \$118,260                   | 4.00  | % \$147,825  | 5.00  | % |
| Bank                                      | \$254,003 | 8.61  | % \$118,056                   | 4.00  | % \$147,571  | 5.00  | % |
| December 31, 2011                         |           |       |                               |       |  |       |   |



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|   |           |       |   |           |      |   |           |       |   |
|---|-----------|-------|---|-----------|------|---|-----------|-------|---|
| Total Capital (to Risk-Weighted Assets):  |           |       |   |           |      |   |           |       |   |
| Corporation                               | \$279,751 | 12.86 | % | \$174,073 | 8.00 | % | \$217,592 | 10.00 | % |
| Bank                                      | \$275,183 | 12.66 | % | \$173,845 | 8.00 | % | \$217,307 | 10.00 | % |
| Tier 1 Capital (to Risk-Weighted Assets): |           |       |   |           |      |   |           |       |   |
| Corporation                               | \$252,516 | 11.61 | % | \$87,037  | 4.00 | % | \$130,555 | 6.00  | % |
| Bank                                      | \$247,983 | 11.41 | % | \$86,923  | 4.00 | % | \$130,384 | 6.00  | % |
| Tier 1 Capital (to Average Assets): (1)   |           |       |   |           |      |   |           |       |   |
| Corporation                               | \$252,516 | 8.70  | % | \$116,158 | 4.00 | % | \$145,198 | 5.00  | % |
| Bank                                      | \$247,983 | 8.55  | % | \$115,961 | 4.00 | % | \$144,952 | 5.00  | % |
| (1) Leverage ratio                        |           |       |   |           |      |   |           |       |   |

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CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(9) Derivative Financial Instruments

The Corporation's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Corporation's known or expected cash receipts and its known or expected cash payments principally to manage the Corporation's interest rate risk. Additionally, the Corporation enters into interest rate derivatives to accommodate the business requirements of its customers. All derivatives are recognized as either assets or liabilities on the balance sheet and are measured at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and resulting designation.

Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Both interest rate lock commitments and commitments to sell fixed rate residential mortgage loans are derivative financial instruments. Effective July 1, 2011, Washington Trust elected to carry newly originated closed loans held for sale at fair value pursuant to Accounting Standards Codification Topic No. 825, "Financial Instruments" ("ASC 825"). Changes in fair value of the interest rate lock commitments, commitments to sell fixed rate mortgage loans and loans held for sale are recognized in earnings.

Interest Rate Risk Management Agreements

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and, thus, are not a measure of the potential loss exposure.

At of March 31, 2012 and December 31, 2011, the Bancorp had three interest rate swap contracts designated as cash flow hedges to hedge the interest rate associated with \$33 million of variable rate junior subordinated debenture. The effective portion of the changes in fair value of derivatives designated as cash flow hedges is recorded in other comprehensive income and subsequently reclassified to earnings when gains or losses are realized. The ineffective portion of changes in fair value of the derivatives is recognized directly in earnings as interest expense. The Bancorp pledged collateral to derivative counterparties in the form of cash totaling \$1.9 million as of March 31, 2012 and December 31, 2011. The Bancorp may need to post additional collateral in the future in proportion to potential increases in unrealized loss positions.

The Bank has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating rate loan payments to fixed rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a "mirror" swap contract with a third party. The third party exchanges the client's fixed rate loan payments for floating rate loan payments. We retain the risk that is associated with the potential failure of counterparties and inherent in making loans. As of March 31, 2012 and December 31, 2011, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$61.3 million and \$61.6 million, respectively, and equal amounts of "mirror" swap contracts with third-party financial institutions. These derivatives are not designated as hedges and therefore, changes in fair value are recognized in earnings.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the fair values of derivative instruments in the Corporation's Consolidated Balance Sheets as of the dates indicated:

| (Dollars in thousands)  | Asset Derivatives      |                               |                 | Liability Derivatives  |                               |                 |
|---|------------------------|-------------------------------|-----------------|------------------------|-------------------------------|-----------------|
|   | Balance Sheet Location | Fair Value<br>Mar 31,<br>2012 | Dec 31,<br>2011 | Balance Sheet Location | Fair Value<br>Mar 31,<br>2012 | Dec 31,<br>2011 |
| Derivatives Designated as Cash Flow Hedging Instruments:      |                        |                               |                 |                        |                               |                 |
| Interest rate risk management contracts:                      |                        |                               |                 |                        |                               |                 |
| Interest rate swap contracts                                  |                        | \$—                           | \$—             | Other liabilities      | \$1,750                       | \$1,802         |
| Derivatives not Designated as Hedging Instruments:            |                        |                               |                 |                        |                               |                 |
| Forward loan commitments:                                     |                        |                               |                 |                        |                               |                 |
| Commitments to originate fixed rate mortgage loans to be sold | Other assets           | 1,814                         | 1,864           | Other liabilities      | —                             | —               |
| Commitments to sell fixed rate mortgage loans                 | Other assets           | —                             | —               | Other liabilities      | 2,298                         | 2,580           |
| Customer related derivative contracts:                        |                        |                               |                 |                        |                               |                 |
| Interest rate swaps with customers                            | Other assets           | 4,279                         | 4,513           |                        | —                             | —               |
| Mirror swaps with counterparties                              |                        | —                             | —               | Other liabilities      | 4,407                         | 4,669           |
| Total   |                        | \$6,093                       | \$6,377         |                        | \$8,455                       | \$9,051         |

The following table presents the effect of derivative instruments in the Corporations' Consolidated Statements of Income and Changes in Shareholders' Equity for the periods indicated:

| (Dollars in thousands)                          | Gain (Loss) Recognized in Other Comprehensive Income (Effective Portion) |       | Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Gain (Loss) Recognized in Income (Ineffective Portion) |      |
|---|--|-------|---|--|------|
|   | 2012   | 2011  |   | 2012   | 2011 |
| Three months ended March 31,                    |  |       |   |  |      |
| Derivatives in Cash Flow Hedging Relationships: |  |       |   |  |      |
| Interest rate risk management contracts:        |  |       |   |  |      |
| Interest rate swap contracts                    | \$35   | \$172 | Interest Expense  | \$—  | \$—  |
| Total   | \$35   | \$172 |   | \$—  | \$—  |



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| (Dollars in thousands)   |   | Amount of Gain<br>(Loss) Recognized in<br>Income |          |
|--|---|--|----------|
| Three months ended March 31,                                     | Location of Gain (Loss) Recognized in<br>Income                         | 2012   | 2011     |
| Derivatives not Designated as Hedging Instruments:               |   |  |          |
| Forward loan commitments:  |   |  |          |
| Commitments to originate fixed rate mortgage loans<br>to be sold | Net gains on loan sales & commissions<br>on loans originated for others | (\$49 )  | \$86     |
| Commitments to sell fixed rate mortgage loans                    | Net gains on loan sales & commissions<br>on loans originated for others | 280  | (548 )   |
| Customer related derivative contracts:                           |   |  |          |
| Interest rate swaps with customers                               | Net gains (losses) on interest rate swaps                               | 211  | (96 )    |
| Mirror swaps with counterparties                                 | Net gains (losses) on interest rate swaps                               | (183 )   | 172      |
| Total  |   | \$259  | (\$386 ) |

(10) Fair Value Measurements

The Corporation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. As of March 31, 2012, securities available for sale, mortgage loans held for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as collateral dependent impaired loans, property acquired through foreclosure or repossession and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

ASC 825 allows for the irrevocable option to elect fair value accounting for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis that may otherwise not be required to be measured at fair value under other accounting standards. Washington Trust elected the fair value option for its portfolio of mortgage loans held for sale pursuant to forward sale commitments originated after July 1, 2011 in order to reduce certain timing differences and better match changes in fair values of the loans with changes in the fair value of the derivative forward loan sale contracts used to economically hedge them. The election under ASC 825 related to mortgage loans held for sale does not result in a transition adjustment to retained earnings and instead, changes in fair value have an impact on earnings.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables summarize information related to mortgage loans held for sale, commitments to originate fixed-rate mortgage loans to be sold and commitments to sell fixed-rate mortgage loans.

| (Dollars in thousands)           | March 31, 2012                     |            | December 31, 2011                  |            |
|----------------------------------|------------------------------------|------------|------------------------------------|------------|
|                                  | Notional or<br>Principal<br>Amount | Fair Value | Notional or<br>Principal<br>Amount | Fair Value |
| Mortgage loans held for sale (1) | \$16,099                           | \$16,583   | \$19,624                           | \$20,340   |
| Commitments to originate         | 64,373                             | 1,814      | 56,950                             | 1,864      |
| Commitments to sell              | 80,472                             | (2,298 )   | 76,574                             | (2,580 )   |

| (Dollars in thousands)          | 2012 |          | 2011 |          |
|---------------------------------|------|----------|------|----------|
| Three months ended March 31,    |      |          |      |          |
| Mortgage loans held for sale    |      | (\$231 ) |      | \$—      |
| Commitments to originate        |      | (49 )    |      | 86       |
| Commitments to sell             |      | 280      |      | (548 )   |
| Total changes in fair value (2) |      | \$—      |      | (\$462 ) |

At March 31, 2012, the difference between the aggregate fair value and the aggregate principal amount of (1) mortgage loans held for sale amounted to (\$231) thousand. There were no mortgage loans held for sale 90 days or more past due as of March 31, 2012.

(2) Changes in fair values are reported as a component of net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

Fair value is a market-based measurement, not an entity-specific measurement. Fair value measurements are determined based on the assumptions the market participants would use in pricing the asset or liability. In addition, GAAP specifies a hierarchy of valuation techniques based on whether the types of valuation information (“inputs”) are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Corporation’s market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 – Quoted prices for identical assets or liabilities in active markets.

Level 2 – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable in the markets and which reflect the Corporation’s market assumptions.

#### Determination of Fair Value

Fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, the Corporation uses quoted market prices to determine fair value. If quoted prices are not available, fair value is based upon valuation techniques such as matrix pricing or other models that use, where possible, current market-based or independently sourced market parameters, such as interest rates. If observable market-based inputs are not available, the Corporation uses unobservable inputs to determine appropriate valuation adjustments using methodologies applied consistently over time.

The following is a description of valuation methodologies for assets and liabilities recorded at fair value, including the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Items Measured at Fair Value on a Recurring Basis

Securities

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. This category includes exchange-traded equity securities.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored enterprises, mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises, municipal bonds, trust preferred securities and corporate bonds.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities may be classified as Level 3. As of March 31, 2012 and December 31, 2011, Level 3 securities were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations, which were not actively traded. As of March 31, 2012 and December 31, 2011, the Corporation concluded that the low level of activity for its Level 3 pooled trust preferred debt securities continued to indicate that quoted market prices are not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected highly limited sales evidenced by an inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions.

Our internal review procedures have confirmed that the fair values provided by the aforementioned third party valuation sources utilized by the Corporation are consistent with GAAP. Our fair values assumed liquidation in an orderly market and not under distressed circumstances. Due to the continued market illiquidity and credit risk for securities in the financial sector, the fair value of these securities is highly sensitive to assumption changes and market volatility.

#### Mortgage Loans Held for Sale

Effective July 1, 2011, Washington Trust elected to carry newly originated closed loans held for sale at fair value pursuant to ASC 825, "Financial Instruments." Fair values are estimated based on what secondary markets are currently offering for loans with similar characteristics. Any change in the valuation of mortgage loans held for sale is based upon the change in market interest rates between closing the loan and the measurement date and an immaterial portion attributable to changes in instrument-specific credit risk. Mortgage loans held for sale are categorized as Level 2.

#### Derivatives

Interest rate swap contracts are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates and, accordingly, are classified as Level 2. Our internal review procedures have confirmed that the fair values determined with independent pricing models and utilized by the Corporation are consistent with GAAP. For purposes of potential valuation adjustments to its interest rate swap contracts, the Corporation evaluates the credit risk of its counterparties as well as that of the Corporation. Accordingly, Washington Trust considers factors such as the likelihood of default by the Corporation and its counterparties, its net exposures and remaining contractual life, among other factors, in determining if any fair value adjustments related to credit risk are required. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of collateral securing the position.

Washington Trust met the criteria for and, effective January 1, 2012, elected to apply the accounting policy exception with respect to measuring counterparty credit risk for derivative transactions subject to master netting arrangements provided in ASU 2011-04. Electing this policy exception had no impact on financial statement presentation.

Fair value measurements of forward loan commitments (interest rate lock commitments and commitments to sell fixed-rate residential mortgages) are estimated using the anticipated market price based on pricing indications provided from syndicate banks. These derivative financial instruments are categorized as Level 2.

#### Items Measured at Fair Value on a Nonrecurring Basis

##### Collateral Dependent Impaired Loans

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral less costs to sell. Such collateral primarily consists of real estate and, to a lesser extent, other business assets. Management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values resulting from its knowledge of the property. Internal valuations are utilized to determine the fair value of other business assets. Collateral

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

dependent impaired loans are categorized as Level 3.

#### Loan Servicing Rights

Loan servicing rights do not trade in an active market with readily observable prices. Accordingly, we determine the fair value of loan servicing rights using a valuation model that calculates the present value of the estimated future net servicing income. The model incorporates assumptions used in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service and contractual servicing fee income. Loan servicing rights are subject to fair value measurements on a nonrecurring basis. Fair value measurements of our loan servicing rights use significant unobservable inputs and, accordingly, are classified as Level 3.

#### Property Acquired Through Foreclosure or Repossession

Property acquired through foreclosure or repossession is adjusted to fair value less costs to sell upon transfer out of loans. Subsequently, it is carried at the lower of carrying value or fair value less costs to sell. Fair value is generally based upon appraised values of the collateral. Management adjusts appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of the property, and such property is categorized as Level 3.

#### Items Recorded at Fair Value on a Recurring Basis

The tables below present the balances of assets and liabilities reported at fair value on a recurring basis:

(Dollars in thousands)

|   | Fair Value Measurements Using |           |         | Assets/Liabilities<br>at Fair Value |
|---|-------------------------------|-----------|---------|-------------------------------------|
|   | Level 1                       | Level 2   | Level 3 |                                     |
| March 31, 2012  |                               |           |         |                                     |
| Assets:   |                               |           |         |                                     |
| Securities available for sale:  |                               |           |         |                                     |
| Obligations of U.S. government-sponsored enterprises  | \$—                           | \$32,619  | \$—     | \$32,619                            |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | —                             | 359,224   | —       | 359,224                             |
| States and political subdivisions   | —                             | 76,355    | —       | 76,355                              |
| Trust preferred securities:   |                               |           |         |                                     |
| Individual name issuers   | —                             | 23,172    | —       | 23,172                              |
| Collateralized debt obligations   | —                             | —         | 749     | 749                                 |
| Corporate bonds   | —                             | 14,636    | —       | 14,636                              |
| Perpetual preferred stocks  | 2,057                         | —         | —       | 2,057                               |
| Mortgage loans held for sale  | —                             | 16,583    | —       | 16,583                              |
| Derivative assets (1):  |                               |           |         |                                     |
| Interest rate swap contracts with customers   | —                             | 4,279     | —       | 4,279                               |
| Forward loan commitments  | —                             | 1,814     | —       | 1,814                               |
| Total assets at fair value on a recurring basis   | \$2,057                       | \$528,682 | \$749   | \$531,488                           |
| Liabilities:  |                               |           |         |                                     |
| Derivative liabilities (1):   |                               |           |         |                                     |
| Mirror swap contracts with customers  | \$—                           | \$4,407   | \$—     | \$4,407                             |
| Interest rate risk management swap contracts  | —                             | 1,750     | —       | 1,750                               |
| Forward loan commitments  | —                             | 2,298     | —       | 2,298                               |
| Total liabilities at fair value on a recurring basis  | \$—                           | \$8,455   | \$—     | \$8,455                             |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Dollars in thousands)

| December 31, 2011   | Fair Value Measurements Using |           |         | Assets/Liabilities<br>at Fair Value |
|---|-------------------------------|-----------|---------|-------------------------------------|
|   | Level 1                       | Level 2   | Level 3 |                                     |
| Assets:   |                               |           |         |                                     |
| Securities available for sale:  |                               |           |         |                                     |
| Obligations of U.S. government-sponsored enterprises  | \$—                           | \$32,833  | \$—     | \$32,833                            |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | —                             | 389,658   | —       | 389,658                             |
| States and political subdivisions   | —                             | 79,493    | —       | 79,493                              |
| Trust preferred securities:   |                               |           |         |                                     |
| Individual name issuers   | —                             | 22,396    | —       | 22,396                              |
| Collateralized debt obligations   | —                             | —         | 887     | 887                                 |
| Corporate bonds   | —                             | 14,282    | —       | 14,282                              |
| Perpetual preferred stocks  | 1,704                         | —         | —       | 1,704                               |
| Mortgage loans held for sale  | —                             | 20,340    | —       | 20,340                              |
| Derivative assets (1):  |                               |           |         |                                     |
| Interest rate swap contracts with customers   | —                             | 4,513     | —       | 4,513                               |
| Forward loan commitments  | —                             | 1,864     | —       | 1,864                               |
| Total assets at fair value on a recurring basis   | \$1,704                       | \$565,379 | \$887   | \$567,970                           |
| Liabilities:  |                               |           |         |                                     |
| Derivative liabilities (1):   |                               |           |         |                                     |
| Mirror swap contracts with customers  | \$—                           | \$4,669   | \$—     | \$4,669                             |
| Interest rate risk management swap contracts  | —                             | 1,802     | —       | 1,802                               |
| Forward loan commitments  | —                             | 2,580     | —       | 2,580                               |
| Total liabilities at fair value on a recurring basis  | \$—                           | \$9,051   | \$—     | \$9,051                             |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

It is the Corporation's policy to review and reflect transfers between Levels as of the financial statement reporting date. There were no transfers in and/or out of Level 1, Level 2 or Level 3 during the three months ended March 31, 2012 and 2011.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis during the periods indicated:

| Three months ended March 31,                | 2012                                    | 2011                                    |  | Total   |
|---|---|---|--|---------|
| (Dollars in thousands)                      | Securities<br>Available<br>for Sale (1) | Securities<br>Available<br>for Sale (1) | Derivative<br>Assets /<br>(Liabilities)<br>(2) |         |
| Balance at beginning of period              | \$887                                   | \$806                                   | \$435  | \$1,241 |
| Gains and losses (realized and unrealized): |   |   |  |         |
| Included in earnings (3)                    | (209 )                                  | (33 )                                   | (462 )   | (495 )  |
| Included in other comprehensive income      | 71                                      | (21 )                                   | —  | (21 )   |
| Balance at end of period                    | \$749                                   | \$752                                   | (\$27 )  | \$725   |

(1) During the periods indicated, Level 3 securities available for sale were comprised of two pooled trust preferred debt securities, in the form of collateralized debt obligations.

During the three months ended March 31, 2011, Level 3 derivative assets / liabilities consisted of forward loan commitments (interest rate lock commitments and commitments to sell fixed-rate residential mortgages). After (2)evaluating forward loan commitments during the third quarter of 2011, it was determined that significant inputs and significant value drivers were observable in active markets, and the Corporation therefore reclassified these derivatives from out of Level 3 into Level 2.

Losses included in earnings for Level 3 securities available for sale consisted of credit-related impairment losses on two Level 3 pooled trust preferred debt securities. Credit-related impairment losses of \$209 thousand and \$33 thousand were recognized during the three months ended March 31, 2012 and 2011, respectively. The losses

(3)included in earnings for Level 3 derivative assets and liabilities, which were comprised of forward loan commitments (interest rate lock commitments and commitments to sell fixed-rate residential mortgages), were included in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

The following table presents additional quantitative information about assets measured at fair value on a recurring basis for which the Corporation has utilized Level 3 inputs to determine fair value.

March 31, 2012

| (Dollars in thousands)          | Fair<br>Value | Valuation Technique  | Unobservable Input   | Range of Inputs<br>Utilized (Weighted<br>Average) |
|---------------------------------|---------------|----------------------|----------------------|---|
| Trust preferred securities:     |               |                      |                      |   |
| Collateralized debt obligations | \$749         | Discounted Cash Flow | Discount Rate        | 17.00%  |
|                                 |               |                      | Cumulative Default % | 5.2% - 100% (28.3%)                               |
|                                 |               |                      | Loss Given Default % | 85% - 100% (90.9%)                                |

Given the low level of market activity for trust preferred securities in the form of collateralized debt obligations, the discount rate utilized in the fair value measurement was derived by analyzing current market yields for trust preferred securities of individual name issuers in the financial services industry. Adjustments were then made for credit and structural differences between these types of securities. There is an inverse correlation between the discount rate and the fair value measurement. When the discount rate increases, the fair value decreases.

Other significant unobservable inputs to the fair value measurement of collateralized debt obligations included prospective defaults and recoveries. The cumulative default percentage represents the lifetime defaults assumed, excluding currently defaulted collateral and including all performing and currently deferring collateral. As a result, the cumulative default percentage also reflects assumptions of the possibility of currently deferring collateral curing and becoming current. The loss given default percentage represents the percentage of current and projected defaults assumed to be lost. There is an inverse correlation between the cumulative default and loss given default percentages and the fair value measurement. When the default percentages increase, the fair value decreases.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Items Recorded at Fair Value on a Nonrecurring Basis

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2012:

| (Dollars in thousands)                                | Carrying Value at March 31, 2012 |         |         |         |
|---|----------------------------------|---------|---------|---------|
|   | Level 1                          | Level 2 | Level 3 | Total   |
| Collateral dependent impaired loans                   | \$—                              | \$—     | \$7,284 | \$7,284 |
| Property acquired through foreclosure or repossession | —                                | —       | 1,026   | 1,026   |
| Total assets at fair value on a nonrecurring basis    | \$—                              | \$—     | \$8,310 | \$8,310 |

Collateral dependent impaired loans with a carrying value of \$7.3 million at March 31, 2012 were subject to nonrecurring fair value measurement during the three months ended March 31, 2012. As of March 31, 2012, the allowance for loan losses allocation on these loans amounted to \$1.2 million.

During the three months ended March 31, 2012, properties acquired through foreclosures or repossession with a fair value of \$1.5 million were transferred from loans. Prior to the transfer, the assets whose fair value less costs to sell was less than the carrying value were written down to fair value through a charge to the allowance for loan losses. For the three months ended March 31, 2012, valuation adjustments charged to the allowance for loan losses amounted to \$64 thousand. Subsequent to foreclosures, valuations are updated periodically and assets may be marked down further, reflecting a new cost basis. Subsequent valuation adjustments charged to earnings totaled \$119 thousand for the three months ended March 31, 2012.

The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2011:

| (Dollars in thousands)                             | Carrying Value at March 31, 2011 |         |         |         |
|--|----------------------------------|---------|---------|---------|
|  | Level 1                          | Level 2 | Level 3 | Total   |
| Collateral dependent impaired loans                | \$—                              | \$—     | \$2,253 | \$2,253 |
| Total assets at fair value on a nonrecurring basis | \$—                              | \$—     | \$2,253 | \$2,253 |

Collateral dependent impaired loans with a carrying value of \$2.3 million at March 31, 2011 were subject to nonrecurring fair value measurement during the three months ended March 31, 2011. As of March 31, 2011, the allowance for loan losses allocation on these loans amounted to \$620 thousand.

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis for which the Corporation has utilized Level 3 inputs to determine fair value.

| (Dollars in thousands)              | March 31, 2012 |                          |                            |   |
|-------------------------------------|----------------|--------------------------|----------------------------|---|
|                                     | Fair Value     | Valuation Technique      | Unobservable Input         | Range of Inputs Utilized (Weighted Average) |
| Collateral dependent impaired loans | \$7,284        | Appraisals of collateral | Discount for costs to sell | 10% - 50% (18%)                             |



|  |         |                          |  |
|--|---------|--------------------------|--|
| Property acquired through foreclosure or repossession  | \$1,026 | Appraisals of collateral | Appraisal adjustments (1) 0% - 80% (12%)<br>Discount for costs to sell 10% |
| (1) Management may adjust appraisal values to reflect market value declines or other discounts resulting from its knowledge of the property. |         |                          | Appraisal adjustments (1) 6% - 21% (14%)                                   |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Valuation of Other Financial Instruments

The methodologies for estimating the fair value of financial instruments that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial instruments are discussed below.

#### Loans

Fair values are estimated for categories of loans with similar financial characteristics. Loans are segregated by type and are then further segmented into fixed rate and adjustable rate interest terms to determine their fair value. The fair value of fixed rate commercial and consumer loans is calculated by discounting scheduled cash flows through the estimated maturity of the loan using interest rates offered at March 31, 2012 and December 31, 2011 that reflect the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Corporation's historical repayment experience. For residential mortgages, fair value is estimated by using quoted market prices for sales of similar loans on the secondary market, adjusted for servicing costs. The fair value of floating rate commercial and consumer loans approximates carrying value. Fair value for impaired loans is estimated using a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral less costs to sell. Loans are classified within Level 3 of the fair value hierarchy.

#### Time Deposits

The discounted values of cash flows using the rates currently offered for deposits of similar remaining maturities were used to estimate the fair value of time deposits. Time deposits are classified within Level 2 of the fair value hierarchy.

#### Federal Home Loan Bank Advances

Rates currently available to the Corporation for advances with similar terms and remaining maturities are used to estimate fair value of existing advances. FHLBB advances are categorized as Level 2.

#### Junior Subordinated Debentures

The fair value of the junior subordinated debentures is estimated using rates currently available to the Corporation for debentures with similar terms and maturities. Junior subordinated debentures are categorized as Level 2.

The following tables present the carrying amount, estimated fair value and placement in the fair value hierarchy of the Corporation's financial instruments as of March 31, 2012 and December 31, 2011. The tables exclude financial instruments for which the carrying value approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, FHLBB stock, accrued interest receivable and bank-owned life insurance. Financial liabilities for which the fair value approximates carrying value include non-maturity deposits, other borrowings and accrued interest payable.

(Dollars in thousands)

|   | Carrying Amount | Estimated Fair Value | Fair Value Measurements |           |           |
|---|-----------------|----------------------|-------------------------|-----------|-----------|
|   |                 |                      | Level 1                 | Level 2   | Level 3   |
| March 31, 2012                          |                 |                      |                         |           |           |
| Financial Assets:                       |                 |                      |                         |           |           |
| Securities held to maturity             | \$49,472        | \$50,042             | \$—                     | \$50,042  | \$—       |
| Loans, net of allowance for loan losses | 2,125,314       | 2,214,016            | —                       | —         | 2,214,016 |
| Loan servicing rights (1)               | 824             | 971                  | —                       | —         | 971       |
| Financial Liabilities:                  |                 |                      |                         |           |           |
| Time deposits                           | \$894,852       | \$906,637            | \$—                     | \$906,637 | \$—       |

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|                                |         |         |   |         |   |
|--------------------------------|---------|---------|---|---------|---|
| FHLBB advances                 | 504,933 | 542,193 | — | 542,193 | — |
| Junior subordinated debentures | 32,991  | 20,882  | — | 20,882  | — |

(1) The carrying value of loan servicing rights is net of \$147 thousand in reserves as of March 31, 2012. The estimated fair value does not include such adjustment.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| (Dollars in thousands)                  | Fair Value Measurements |                         |         |           |           |
|---|-------------------------|-------------------------|---------|-----------|-----------|
| December 31, 2011                       | Carrying<br>Amount      | Estimated<br>Fair Value | Level 1 | Level 2   | Level 3   |
| Financial Assets:                       |                         |                         |         |           |           |
| Securities available for sale           | \$541,253               | \$541,253               | \$—     | \$52,499  | \$—       |
| Loans, net of allowance for loan losses | 2,117,357               | 2,198,940               | —       | —         | 2,198,940 |
| Loan servicing rights (1)               | 765                     | 937                     | —       | —         | 937       |
| Financial Liabilities:                  |                         |                         |         |           |           |
| Time deposits                           | \$878,794               | \$891,378               | \$—     | \$891,378 | \$—       |
| FHLBB advances                          | 540,450                 | 577,315                 | —       | 577,315   | —         |
| Junior subordinated debentures          | 32,991                  | 20,391                  | —       | 20,391    | —         |

(1) The carrying value of loan servicing rights is net of \$172 thousand in reserves as of December 31, 2011. The estimated fair value does not include such adjustment.

(11) Defined Benefit Pension Plans

The Corporation offers a tax-qualified defined benefit pension plan for the benefit of certain eligible employees. The pension plan was amended effective October 1, 2007 to freeze plan entry to new hires and rehires. Existing employees hired prior to October 1, 2007 continue to accrue benefits under the plan. Benefits are based on an employee's years of service and compensation earned during the years of service. The plan is funded on a current basis, in compliance with the requirements of ERISA. The Corporation also has non-qualified retirement plans to provide supplemental retirement benefits to certain employees, as defined in the plans. The supplemental retirement plans provide eligible participants with an additional retirement benefit.

For the periods indicated, the composition of net periodic benefit cost was as follows:

| (Dollars in thousands)             | Qualified Pension<br>Plan |       | Non-Qualified<br>Retirement Plans |       |
|------------------------------------|---------------------------|-------|-----------------------------------|-------|
| Three months ended March 31,       | 2012                      | 2011  | 2012                              | 2011  |
| Service cost                       | \$644                     | \$579 | \$38                              | \$18  |
| Interest cost                      | 706                       | 645   | 126                               | 124   |
| Expected return on plan assets     | (746)                     | (699) | —                                 | —     |
| Amortization of prior service cost | (8)                       | (8)   | —                                 | —     |
| Recognized net actuarial loss      | 244                       | 97    | 29                                | 3     |
| Net periodic benefit cost          | \$840                     | \$614 | \$193                             | \$145 |

Employer Contributions:

The Corporation previously disclosed in its Annual Report on Form 10-K for the fiscal year ended December 31, 2011 that in 2012 it expected to contribute \$3.0 million to its qualified pension plan and make \$723 thousand in benefit payments under its non-qualified retirement plans. In January 2012, the Corporation contributed \$3.0 million to the qualified pension plan. In support of its long-term funding strategy for the qualified pension plan, the Corporation currently expects to make an additional contribution of approximately \$3 million to this plan later in 2012. During the three months ended March 31, 2012, benefit payments of \$180 thousand were made under the non-qualified retirement plans and the Corporation presently anticipates making an additional \$543 thousand in benefit payments throughout the remainder of 2012.

(12) Share-Based Compensation Arrangements

Washington Trust has two share-based compensation plans, Bancorp's 2003 Stock Incentive Plan, as amended, and Bancorp's 1997 Equity Incentive Plan, as amended, (collectively "the Plans").

Amounts recognized in the consolidated financial statements for share options, nonvested share units and nonvested performance shares are as follows:

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Dollars in thousands)

|                                  |       |       |
|----------------------------------|-------|-------|
| Three months ended March 31,     | 2012  | 2011  |
| Share-based compensation expense | \$412 | \$327 |
| Related tax benefit              | \$147 | \$117 |

Compensation expense for share options and nonvested share units is recognized over the service period based on the fair value at the date of grant. Nonvested performance share compensation expense is based on the most recent performance assumption available and is adjusted as assumptions change. If the goals are not met, no compensation cost will be recognized and any recognized compensation costs will be reversed.

#### Share Options

There were no share options granted during the three months ended March 31, 2012 and 2011.

A summary of the status of Washington Trust's share option activity as of March 31, 2012, and changes during the three months ended March 31, 2012, is presented below:

|  | Number of<br>Share<br>Options | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value<br>(000's) |
|--|-------------------------------|--|--|--|
| Outstanding at January 1, 2012             | 712,061                       | \$22.96                                  |  |  |
| Granted                                    | —                             | —  |  |  |
| Exercised                                  | (95,780)                      | 20.04                                    |  |  |
| Forfeited or expired                       | (6,600)                       | 27.49                                    |  |  |
| Outstanding at March 31, 2012              | 609,681                       | \$23.37                                  | 4.5 years  | \$1,301                                    |
| As of March 31, 2012:                      |                               |  |  |  |
| Options exercisable                        | 456,931                       | \$24.79                                  | 3.1 years  | \$539                                      |
| Options expected to vest in future periods | 152,750                       | \$19.15                                  | 8.5 years  | \$762                                      |

The total intrinsic value (which is the amount by which the fair value of the underlying stock exceeds the exercise price of an option on the exercise date) of share options exercised during the three months ended March 31, 2012 and 2011 was \$514 thousand and \$352 thousand, respectively.

#### Nonvested Share Units

During the three months ended March 31, 2012, the Corporation granted certain key employees 5,500 nonvested share units with three year cliff vesting terms. There were no nonvested share units granted during the three months ended March 31, 2011.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A summary of the status of Washington Trust's nonvested shares as of March 31, 2012, and changes during the three months ended March 31, 2012, is presented below:

|                              | Number of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|------------------------------|---------------------|---|
| Nonvested at January 1, 2012 | 91,250              | \$19.84   |
| Granted                      | 5,500               | 23.78   |
| Vested                       | —                   | —   |
| Forfeited                    | —                   | —   |
| Nonvested at March 31, 2012  | 96,750              | \$20.06   |

#### Nonvested Performance Shares

Performance share awards are granted providing the opportunity to earn shares of common stock of the Corporation, the number of which will be determined pursuant to, and subject to the attainment of, performance goals during a specified measurement period. The number of shares earned will range from zero to 200% of the target number of shares dependent upon the Corporation's core return on equity and core earnings per share growth ranking compared to an industry peer group.

During the three months ended March 31, 2012, performance share awards were granted to certain executive officers for the opportunity to earn shares of common stock of the Corporation ranging from zero to 61,600 shares. The performance shares awarded were valued at \$23.65, the fair market value at the date of grant, and will be earned over a three-year performance period. The current assumption based on the most recent peer group information results in the shares vesting at 150% of the target, or 46,200 shares.

During the three months ended March 31, 2011, performance share awards were granted to certain executive officers for the opportunity to earn shares of common stock of the Corporation ranging from zero to 73,502 shares. The performance shares awarded were valued at \$21.62, the fair market value at the date of grant, and will be earned over a three-year performance period. The current assumption based on the most recent peer group information results in the shares vesting at 150% of the target, or 55,128 shares.

A summary of the status of Washington Trust's performance share awards as of March 31, 2012, and changes during the three months ended March 31, 2012, is presented below:

|                                       | Number of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|---------------------------------------|---------------------|---|
| Performance shares at January 1, 2012 | 76,341              | \$19.97   |
| Granted                               | 46,200              | 23.65   |
| Vested                                | —                   | —   |
| Forfeited                             | (2,463 )            | 19.97   |
| Performance shares at March 31, 2012  | 120,078             | \$21.38   |

As of March 31, 2012, there was \$3.5 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share options, nonvested share awards and performance share

awards) granted under the Plans. That cost is expected to be recognized over a weighted average period of 2.2 years.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (13) Business Segments

Washington Trust segregates financial information in assessing its results among two operating segments: Commercial Banking and Wealth Management Services. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. Any changes in estimates and allocations that may affect the reported results of any business segment will not affect the consolidated financial position or results of operations of Washington Trust as a whole.

The following table presents the statement of operations and total assets for Washington Trust's reportable segments:

| (Dollars in thousands)                | Commercial Banking |             | Wealth Management Services |          | Corporate |           | Consolidated Total |             |
|---------------------------------------|--------------------|-------------|----------------------------|----------|-----------|-----------|--------------------|-------------|
|                                       | 2012               | 2011        | 2012                       | 2011     | 2012      | 2011      | 2012               | 2011        |
| Three months ended March 31,          |                    |             |                            |          |           |           |                    |             |
| Net interest income (expense)         | \$19,628           | \$18,404    | \$3                        | (\$6 )   | \$2,754   | \$1,929   | \$22,385           | \$20,327    |
| Noninterest income                    | 6,707              | 4,181       | 7,185                      | 7,080    | 340       | 436       | 14,232             | 11,697      |
| Total income                          | 26,335             | 22,585      | 7,188                      | 7,074    | 3,094     | 2,365     | 36,617             | 32,024      |
| Provision for loan losses             | 900                | 1,500       | —                          | —        | —         | —         | 900                | 1,500       |
| Depreciation and amortization expense | 602                | 600         | 302                        | 337      | 66        | 68        | 970                | 1,005       |
| Other noninterest expenses            | 14,766             | 12,690      | 4,972                      | 4,670    | 2,691     | 2,375     | 22,429             | 19,735      |
| Total noninterest expenses            | 16,268             | 14,790      | 5,274                      | 5,007    | 2,757     | 2,443     | 24,299             | 22,240      |
| Income (loss) before income taxes     | 10,067             | 7,795       | 1,914                      | 2,067    | 337       | (78 )     | 12,318             | 9,784       |
| Income tax expense (benefit)          | 3,451              | 2,588       | 719                        | 770      | (290 )    | (374 )    | 3,880              | 2,984       |
| Net income                            | \$6,616            | \$5,207     | \$1,195                    | \$1,297  | \$627     | \$296     | \$8,438            | \$6,800     |
| Total assets at period end            | \$2,265,850        | \$2,111,474 | \$51,560                   | \$51,267 | \$711,280 | \$729,531 | \$3,028,690        | \$2,892,272 |
| Expenditures for long-lived assets    | \$1,351            | \$422       | \$185                      | \$258    | \$116     | \$33      | \$1,652            | \$713       |

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to segments. These include support unit expenses such as technology and processing operations and other support functions.

#### Commercial Banking

The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; equity in losses of unconsolidated investments in real estate limited partnerships, mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and Internet banking services and customer support and sales.

#### Wealth Management Services

Wealth Management Services includes asset management services provided for individuals, institutions and mutual funds; personal trust services, including services as executor, trustee, administrator, custodian and guardian; institutional trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

#### Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance as well as administrative and executive expenses not allocated to the business lines and the residual impact of methodology allocations such as funds transfer pricing offsets.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (14) Other Comprehensive Income

The following table presents the activity in other comprehensive income (loss) during the periods indicated:

| Three months ended March 31,<br>(Dollars in thousands)   | 2012    |              |       | 2011    |              |       |
|--|---------|--------------|-------|---------|--------------|-------|
|  | Pre-tax | Income taxes | Net   | Pre-tax | Income taxes | Net   |
| Securities available for sale:   |         |              |       |         |              |       |
| Unrealized gains on securities arising during the period                                       | \$241   | \$98         | \$143 | \$141   | \$52         | \$89  |
| Reclassification adjustments for net realized losses on securities included in net income      | 85      | 30           | 55    | 83      | 30           | 53    |
| Net unrealized gains on securities available for sale  | 326     | 128          | 198   | 224     | 82           | 142   |
| Reclassification adjustment of credit-related OTTI realized losses transferred to net income   | 124     | 44           | 80    | (21)    | (8)          | (13)  |
| Cash flow hedges:  |         |              |       |         |              |       |
| Unrealized (losses) gains on cash flow hedges arising during the period                        | (119)   | (44)         | (75)  | 76      | 27           | 49    |
| Reclassification adjustments for net realized gains on cash flow hedges included in net income | 171     | 61           | 110   | 191     | 68           | 123   |
| Net unrealized gains on cash flow hedges   | 52      | 17           | 35    | 267     | 95           | 172   |
| Defined benefit plan obligation adjustment   | 266     | 82           | 184   | 93      | 33           | 60    |
| Total other comprehensive income   | \$768   | \$271        | \$497 | \$563   | \$202        | \$361 |

The following table presents the components of accumulated other comprehensive income as of the dates indicated:

| (Dollars in thousands)       | Net                                |                               | Net                                   |                            | Total     |
|------------------------------|------------------------------------|-------------------------------|---------------------------------------|----------------------------|-----------|
|                              | Unrealized Gains on AFS Securities | Noncredit -related Impairment | Unrealized Losses on Cash Flow Hedges | Pension Benefit Adjustment |           |
| Balance at December 31, 2011 | \$13,143                           | (\$2,062)                     | (\$1,127)                             | (\$11,849)                 | (\$1,895) |
| Period change, net of tax    | 198                                | 80                            | 35                                    | 184                        | 497       |
| Balance at March 31, 2012    | \$13,341                           | (\$1,982)                     | (\$1,092)                             | (\$11,665)                 | (\$1,398) |
| Balance at December 31, 2010 | \$11,936                           | (\$2,150)                     | (\$671)                               | (\$5,090)                  | \$4,025   |
| Period change, net of tax    | 142                                | (13)                          | 172                                   | 60                         | 361       |
| Balance at March 31, 2011    | \$12,078                           | (\$2,163)                     | (\$499)                               | (\$5,030)                  | \$4,386   |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (15) Earnings Per Common Share

Washington Trust utilizes the two-class method earnings allocation formula to determine earnings per share of each class of stock according to dividends and participation rights in undistributed earnings. Share-based payments that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities and included in earnings allocation for computing basic earnings per share under this method. Undistributed income is allocated to common shareholders and participating securities under the two-class method based upon the proportion of each to the total weighted average shares available. The calculation of earnings per common share is presented below.

(Dollars and shares in thousands, except per share amounts)

|   |         |         |
|---|---------|---------|
| Three months ended March 31,  | 2012    | 2011    |
| Net income  | \$8,438 | \$6,800 |
| Less dividends and undistributed earnings allocated to participating securities | (34     | ) (27   |
| Net income applicable to common shareholders                                    | \$8,404 | \$6,773 |
| Weighted average basic common shares  | 16,330  | 16,197  |
| Dilutive effect of common stock equivalents                                     | 40      | 33      |
| Weighted average diluted common shares  | 16,370  | 16,230  |
| Earnings per common share:  |         |         |
| Basic   | \$0.51  | \$0.42  |
| Diluted   | \$0.51  | \$0.42  |

Weighted average common stock equivalents, not included in common stock equivalents above because they were anti-dilutive, totaled 391,000 and 450,000, respectively, for the three months ended March 31, 2012 and 2011.

## (16) Commitments and Contingencies

## Financial Instruments with Off-Balance Sheet Risk

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, interest rate swap agreements and commitments to originate and commitments to sell fixed rate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation's credit policies with respect to interest rate swap agreements with commercial borrowers, commitments to extend credit, and financial guarantees are similar to those used for loans. The interest rate swaps with other counterparties are generally subject to bilateral collateralization terms.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

| (Dollars in thousands)   | Mar 31,<br>2012 | Dec 31,<br>2011 |
|--|-----------------|-----------------|
| Financial instruments whose contract amounts represent credit risk:            |                 |                 |
| Commitments to extend credit:  |                 |                 |
| Commercial loans   | \$231,778       | \$222,805       |
| Home equity lines  | 187,675         | 185,124         |
| Other loans  | 35,900          | 35,035          |
| Standby letters of credit  | 8,610           | 8,560           |
| Financial instruments whose notional amounts exceed the amount of credit risk: |                 |                 |
| Forward loan commitments:  |                 |                 |
| Commitments to originate fixed rate mortgage loans to be sold                  | 64,373          | 56,950          |
| Commitments to sell fixed rate mortgage loans                                  | 80,472          | 76,574          |
| Customer related derivative contracts:   |                 |                 |
| Interest rate swaps with customers   | 61,273          | 61,586          |
| Mirror swaps with counterparties   | 61,273          | 61,586          |
| Interest rate risk management contract:  |                 |                 |
| Interest rate swap   | 32,991          | 32,991          |

#### Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

#### Standby Letters of Credit

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Under a standby letter of credit, the Corporation is required to make payments to the beneficiary of the letter of credit upon request by the beneficiary contingent upon the customer's failure to perform under the terms of the underlying contract with the beneficiary. Standby letters of credit extend up to five years. At March 31, 2012 and December 31, 2011, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$8.6 million. At March 31, 2012 and December 31, 2011, there were no liabilities to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three months ended March 31, 2012 and 2011 amounted to \$27 thousand and \$64 thousand, respectively.

As of March 31, 2012 and December 31, 2011, a substantial portion of the standby letters of credit was supported by pledged collateral. The collateral obtained is determined based on management's credit evaluation of the customer. Should the Corporation be required to make payments to the beneficiary, repayment from the customer to the Corporation is required.

#### Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Both interest rate lock commitments and commitments to sell fixed rate residential mortgage loans are derivative financial instruments.

#### Leases

As of March 31, 2012 and December 31, 2011, the Corporation was obligated under various non-cancellable operating leases for properties used as banking offices and other office facilities. Rental expense under the operating leases amounted to

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

\$653 thousand and \$422 thousand for the three months ended March 31, 2012 and 2011, respectively, is recorded as a component of net occupancy expense in the accompanying Consolidated Statements of Income. There has been no significant change in future minimum lease payments payable since December 31, 2011.

Other Contingencies

Litigation

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

Other

When selling a residential real estate mortgage loan or acting as originating agent on behalf of a third party, Washington Trust generally makes various representations and warranties. The specific representations and warranties depend on the nature of the transaction and the requirements of the buyer. Contractual liability may arise when the representations and warranties are breached. In the event of a breach of these representations and warranties, Washington Trust may be required to either repurchase the residential real estate mortgage loan (generally at unpaid principal balance plus accrued interest) with the identified defects or indemnify (“make-whole”) the investor for its losses.

In the case of a repurchase, Washington Trust will bear any subsequent credit loss on the residential real estate mortgage loan. Washington Trust has experienced an insignificant number of repurchase demands over a period of many years. As of March 31, 2012 and December 31, 2011, the unpaid principal balance of loans repurchased due to representation and warranty claims was \$771 thousand and \$773 thousand, respectively. Washington Trust has recorded a reserve for its exposure to losses from the obligation to repurchase previously sold residential real estate mortgage loans. This reserve is not material and is included in other liabilities in the Consolidated Balance Sheets and any change in the estimate is recorded in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Corporation's consolidated financial statements, and notes thereto, included in the Annual Report on Form 10-K for the year ended December 31, 2011, and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 of this report. Operating results for the three months ended March 31, 2012 are not necessarily indicative of the results for the full-year ended December 31, 2012 or any future period.

### Forward-Looking Statements

This report contains statements that are "forward-looking statements." We may also make written or oral forward-looking statements in other documents we file with the SEC, in our annual reports to shareholders, in press releases and other written materials, and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "outlook," "will," "should," and other expressions that predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Corporation. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Corporation to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include the following: changes in general national, regional or international economic conditions or conditions affecting the banking or financial services industries or financial capital markets, volatility and disruption in national and international financial markets, government intervention in the U.S. financial system, reductions in net interest income resulting from interest rate volatility as well as changes in the balance and mix of loans and deposits, reductions in the market value of wealth management assets under administration, changes in the value of securities and other assets, reductions in loan demand, changes in loan collectibility, default and charge-off rates, changes in the size and nature of the Corporation's competition, changes in legislation or regulation and accounting principles, policies and guidelines such as the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and changes in the assumptions used in making such forward-looking statements. In addition, the factors described under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, as updated by our Quarterly Reports on Form 10-Q and other filings submitted to the SEC, may result in these differences. You should carefully review all of these factors, and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this report, and we assume no obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

### Critical Accounting Policies and Estimates

Accounting policies involving significant judgments, estimates and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact income are considered critical accounting policies. The Corporation considers the following to be its critical accounting policies: allowance for loan losses, review of goodwill and intangible assets for impairment and valuation of investment securities for impairment. There have been no significant changes in the Corporation's critical accounting policies and estimates from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2011.

### Recently Issued Accounting Pronouncements

See Note 2 to the Consolidated Financial Statements for details of recently issued accounting pronouncements and their expected impact on the Corporation's consolidated financial position, results of operations or cash flows.

### Overview



Washington Trust offers a comprehensive product line of financial services to individuals and businesses including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and Connecticut, ATMs, and its Internet website ([www.washtrust.com](http://www.washtrust.com)).

Our largest source of operating income is net interest income, the difference between interest earned on loans and securities and interest paid on deposits and other borrowings. In addition, we generate noninterest income from a number of sources including wealth management services, deposit services, merchant credit card processing, bank-owned life insurance loan sales and commissions on loans originated for others. Our principal noninterest expenses include salaries and employee benefits, occupancy and facility-related costs, merchant processing costs, FDIC deposit insurance costs, technology and other

administrative expenses.

Our financial results are affected by interest rate volatility, changes in economic and market conditions, competitive conditions within our market area and changes in legislation, regulation and/or accounting principles. While the economic climate has been improving in recent quarters, uncertainty surrounding future economic growth, consumer confidence, credit availability and corporate earnings remains. Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions, including high unemployment levels.

We believe that the Corporation's financial strength and stability, capital resources and reputation as the largest independent bank headquartered in Rhode Island, were key factors in the expansion of our retail and mortgage banking businesses in 2011 and in delivering solid results in 2011 and in the first quarter of 2012. We opened a mortgage lending office in Warwick, Rhode Island in February 2012 and plan to open a full-service branch in Cranston, Rhode Island later in 2012.

#### Composition of Earnings

Net income for the first quarter of 2012 amounted to \$8.4 million, or 51 cents per diluted share, up from the \$6.8 million, or 42 cents per diluted share, reported for the first quarter of 2011. The returns on average equity and average assets for the first quarter of 2012 were 11.85% and 1.11%, respectively, compared to 10.04% and 0.94%, respectively, for the same quarter in 2011. The increase in profitability over 2011 reflected record level mortgage banking revenues (net gains on loan sales and commissions on loans originated for others), higher net interest income and a lower provision for loan losses, partially offset by increases in salaries and employee benefit costs and income taxes.

Net interest income for the first quarter of 2012 increased by \$2.1 million, or 10%, from the same quarter of 2011, reflecting the benefit of lower funding costs, as well as 7% growth in average loan balances. The net interest margin (fully taxable equivalent net interest income as a percentage of average interest-earnings assets) for the first quarter of 2012 was 3.27%, up by 11 basis points from the first quarter of 2011.

The loan loss provision charged to earnings for the three months ended March 31, 2012 amounted to \$900 thousand, down from \$1.5 million for the same period in 2011. Net charge-offs for the first quarter of 2012 totaled \$657 thousand, compared to \$974 thousand in the same quarter a year ago. Management believes that the level of the provision for loan losses has been consistent with the trend in asset quality and credit quality indicators.

Revenue from wealth management services is our largest source of noninterest income. For the three months ended March 31, 2012 wealth management revenues totaled \$7.2 million, up by \$105 thousand from the same period in 2011. Wealth management revenues are largely dependent on the value of the assets under administration and are closely tied to the performance of the financial markets. Wealth management assets under administration totaled \$4.2 billion at March 31, 2012, up by \$77.2 million from the balance at March 31, 2011.

Mortgage banking revenues, which are dependent on mortgage origination volume and are sensitive to interest rates and the condition of the housing markets, reached an all time high at \$3.1 million for the first quarter of 2012, up by \$2.6 million compared to the first quarter of 2011. These results reflected continued origination volume growth in our residential mortgage lending offices.

Noninterest expenses for the three months ended March 31, 2012 increased by \$2.7 million, or 13%, compared to the three months ended March 31, 2011, primarily due to increased salaries and employee benefit costs. Salaries and employee benefit costs were up by \$2.6 million, reflecting higher amounts of commissions paid to mortgage originators, higher staffing levels in support of mortgage origination and other business lines and higher defined benefit plan costs primarily due to a lower discount rate in 2012 compared to 2011.

Income tax expense amounted to \$3.9 million for the three months ended March 31, 2012, up by \$896 thousand from the same period in 2011. The effective tax rate for the first quarter of 2012 was 31.5%, up from 30.5% from the comparative 2011 quarter, reflecting a higher portion of taxable income to pretax book income in 2012.

## Results of Operations

### Segment Reporting

Washington Trust manages its operations through two business segments, Commercial Banking and Wealth Management Services. Activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units are considered Corporate. The Corporate unit also includes the residual impact of methodology allocations such as funds transfer pricing offsets. Methodologies used to allocate income and expenses to business lines are periodically reviewed and revised. First quarter 2011 Commercial Banking segment results, as reported in our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011, were revised in the second quarter of 2011 to reflect current funds transfer pricing estimates and methodologies. These revisions are reflected in the disclosures below and did not affect the consolidated financial position or results of operations of Washington Trust as a whole. The Corporate unit's net interest income increased in 2012 as funding costs declined more than asset yields. See Note 13 to the Consolidated Financial Statements for additional disclosure related to business segments.

The Commercial Banking segment reported net income of \$6.7 million and \$4.2 million, respectively, for the three months ended March 31, 2012 and 2011. Commercial Banking net interest income for the first quarter of 2012 increased by \$1.2 million, from the same quarter in 2011, reflecting the benefit of lower funding costs, as well as growth in average loan balances. Noninterest income derived from the Commercial Banking segment totaled \$6.7 million for the three months ended March 31, 2012, up by \$2.5 million, or 60%, from the comparable 2011 period, primarily due to higher mortgage banking revenues. Commercial Banking noninterest expenses amounted to \$16.3 million for the three months ended March 31, 2012, up by \$1.5 million, or 10%, from the same period in 2011. This increase was largely due to increases in salaries and employee benefit expenses, which were partially offset by a decrease in the provision of loan losses.

The Wealth Management Services segment reported net income of \$1.1 million for the three months ended March 31, 2012, down by \$150 thousand, or 12%, compared to the same period in 2011. Noninterest income derived from the Wealth Management Services segment was \$7.2 million for the first quarter of 2012, an increase of \$105 thousand from the comparable 2011 quarter. Noninterest expenses for the Wealth Management Services segment totaled \$5.3 million for the three months ended March 31, 2012, up by \$267 thousand, or 5%, from the same period in 2011, primarily due to increases in salaries and employee benefit expenses.

### Net Interest Income

Net interest income continues to be the primary source of Washington Trust's operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Included in interest income are loan prepayment fees and certain other fees, such as late charges. The following discussion presents net interest income on a fully taxable equivalent ("FTE") basis by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. For more information, see the section entitled "Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis" below.

FTE net interest income for the three months ended March 31, 2012 increased by \$2.0 million, or 10%, from the same period in 2011, reflecting an 11 basis point increase in the net interest margin and a \$143.6 million increase in average interest-earning assets.

Average interest-earning assets amounted to \$2.8 billion for the three months ended March 31, 2012, up by 5%, from the average balance for the same period in 2011, primarily due to growth in the loan portfolio. Total average loans for the three months ended March 31, 2012, increased by \$149.6 million compared to the average balance for the same period in 2011, due to increases in the commercial and residential real estate loan portfolios. The yield on total loans for the first quarter of 2012 decreased by 17 basis points from the comparable 2011 quarter, reflecting declines in short-term interest rates.

Total average securities for the three months ended March 31, 2012 decreased by \$14.0 million from the average balance for the same period in 2011, reflecting maturities and pay-downs, offset, in part, by purchases of debt securities. The FTE rate of return on securities for the three months ended March 31, 2012 decreased by 30 basis points from the same period last year. The decrease in total yield on securities reflects maturities and pay-downs of higher yielding securities.

Average interest-bearing liabilities for the three months ended March 31, 2012, increased by \$45.6 million, or 2%, from the average balance for the three months ended March 31, 2011, reflecting increases in average FHLBB advances. The average balance of FHLBB advances for the three months ended March 31, 2012 increased by \$48.4 million, or 10%, compared to the

average balance for the same period in 2011. The average rate paid on such advances for the first quarter of 2012 decreased by 90 basis points from the comparable period in 2011, reflecting lower market interest rates on new advances. The decline in the average rate paid on FHLBB advances also reflected impact of the balance sheet management transactions executed in 2011 and the first quarter of 2012. See additional discussion under the caption "Borrowings" in the Sources of Funds section.

Total average interest-bearing deposits for the three months ended March 31, 2012 were essentially flat compared to the average balance for the same period in 2011, as a decrease in average time deposits was offset by increases in average savings, NOW and money market deposits. The average rate paid on interest-bearing deposits for the first quarter of 2012 decreased by 18 basis points, compared to the same quarter in 2011, reflecting declines in the rate paid on time deposits and money market accounts. The average balance of noninterest-bearing demand deposits for the three months ended March 31, 2012 increased by \$81.7 million, or 33%, compared to the average balance for the same period in 2011.

## Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis

The following tables present average balance and interest rate information. Tax-exempt income is converted to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. For dividends on corporate stocks, the 70% federal dividends received deduction is also used in the calculation of tax equivalency. Unrealized gains (losses) on available for sale securities are excluded from the average balance and yield calculations. Nonaccrual and renegotiated loans, as well as interest earned on these loans (to the extent recognized in the Consolidated Statements of Income) are included in amounts presented for loans.

| Three months ended March 31,<br>(Dollars in thousands)                   | 2012               |          |                |  | 2011               |          |                |  |
|--|--------------------|----------|----------------|--|--------------------|----------|----------------|--|
|  | Average<br>Balance | Interest | Yield/<br>Rate |  | Average<br>Balance | Interest | Yield/<br>Rate |  |
| <b>Assets:</b>   |                    |          |                |  |                    |          |                |  |
| Commercial and other loans   | \$1,121,684        | \$14,298 | 5.13 %         |  | \$1,037,379        | \$13,505 | 5.28 %         |  |
| Residential real estate loans, including<br>mortgage loans held for sale | 720,706            | 8,075    | 4.51 %         |  | 651,277            | 7,700    | 4.79 %         |  |
| Consumer loans   | 319,948            | 3,097    | 3.89 %         |  | 324,046            | 3,144    | 3.93 %         |  |
| Total loans  | 2,162,338          | 25,470   | 4.74 %         |  | 2,012,702          | 24,349   | 4.91 %         |  |
| Cash, federal funds sold and short-term<br>investments                   | 52,313             | 20       | 0.15 %         |  | 43,945             | 24       | 0.22 %         |  |
| FHLBB stock  | 41,606             | 52       | 0.50 %         |  | 42,008             | 32       | 0.31 %         |  |
| Taxable debt securities  | 486,448            | 4,377    | 3.62 %         |  | 492,213            | 4,773    | 3.93 %         |  |
| Nontaxable debt securities   | 71,908             | 1,059    | 5.92 %         |  | 79,452             | 1,166    | 5.95 %         |  |
| Corporate stocks   | 1,854              | 33       | 7.16 %         |  | 2,513              | 50       | 8.07 %         |  |
| Total securities   | 560,210            | 5,469    | 3.93 %         |  | 574,178            | 5,989    | 4.23 %         |  |
| Total interest-earning assets  | 2,816,467          | 31,011   | 4.43 %         |  | 2,672,833          | 30,394   | 4.61 %         |  |
| Noninterest-earning assets   | 220,803            |          |                |  | 211,785            |          |                |  |
| Total assets   | \$3,037,270        |          |                |  | \$2,884,618        |          |                |  |
| <b>Liabilities and Shareholders' Equity:</b>                             |                    |          |                |  |                    |          |                |  |
| NOW accounts   | \$246,251          | \$46     | 0.08 %         |  | \$224,977          | \$58     | 0.10 %         |  |
| Money market accounts  | 412,053            | 225      | 0.22 %         |  | 399,312            | 323      | 0.33 %         |  |
| Savings accounts   | 248,853            | 70       | 0.11 %         |  | 220,352            | 75       | 0.14 %         |  |
| Time deposits  | 885,344            | 3,093    | 1.41 %         |  | 946,431            | 3,746    | 1.61 %         |  |
| FHLBB advances   | 523,766            | 4,085    | 3.14 %         |  | 475,370            | 4,732    | 4.04 %         |  |
| Junior subordinated debentures   | 32,991             | 392      | 4.78 %         |  | 32,991             | 390      | 4.79 %         |  |
| Other  | 18,903             | 234      | 4.98 %         |  | 23,123             | 241      | 4.23 %         |  |
| Total interest-bearing liabilities                                       | 2,368,161          | 8,145    | 1.38 %         |  | 2,322,556          | 9,565    | 1.67 %         |  |
| Demand deposits  | 331,224            |          |                |  | 249,503            |          |                |  |
| Other liabilities  | 53,084             |          |                |  | 41,568             |          |                |  |
| Shareholders' equity   | 284,801            |          |                |  | 270,991            |          |                |  |
| Total liabilities and shareholders' equity                               | \$3,037,270        |          |                |  | \$2,884,618        |          |                |  |
| Net interest income  |                    | \$22,866 |                |  |                    | \$20,829 |                |  |
| Interest rate spread   |                    |          | 3.05 %         |  |                    |          | 2.94 %         |  |
| Net interest margin  |                    |          | 3.27 %         |  |                    |          | 3.16 %         |  |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:  
(Dollars in thousands)

|                              |       |       |
|------------------------------|-------|-------|
| Three months ended March 31, | 2012  | 2011  |
| Commercial and other loans   | \$107 | \$90  |
| Nontaxable debt securities   | 366   | 397   |
| Corporate stocks             | 8     | 15    |
| Total                        | \$481 | \$502 |

#### Volume / Rate Analysis - Interest Income and Expense (Fully Taxable Equivalent Basis)

The following table presents certain information on a FTE basis regarding changes in our interest income and interest expense for the period indicated. The net change attributable to both volume and rate has been allocated proportionately.

| (Dollars in thousands)  | Three months ended<br>March 31, 2012 vs. 2011 |          |            |
|---|---|----------|------------|
|   | Volume  | Rate     | Net Change |
| <b>Interest on Interest-Earning Assets:</b>                           |   |          |            |
| Commercial and other loans  | \$1,073                                       | (\$280 ) | \$793      |
| Residential real estate loans, including mortgage loans held for sale | 782   | (407 )   | 375        |
| Consumer loans  | (41 )   | (6 )     | (47 )      |
| Cash, federal funds sold and other short-term investments             | 4   | (8 )     | (4 )       |
| FHLBB stock   | —   | 20       | 20         |
| Taxable debt securities   | (56 )   | (340 )   | (396 )     |
| Nontaxable debt securities  | (111 )  | 4        | (107 )     |
| Corporate stocks  | (12 )   | (5 )     | (17 )      |
| Total interest income   | 1,639   | (1,022 ) | 617        |
| <b>Interest on Interest-Bearing Liabilities:</b>                      |   |          |            |
| NOW accounts  | 3   | (15 )    | (12 )      |
| Money market accounts   | 10  | (108 )   | (98 )      |
| Savings accounts  | 10  | (15 )    | (5 )       |
| Time deposits   | (232 )  | (421 )   | (653 )     |
| FHLBB advances  | 449   | (1,096 ) | (647 )     |
| Junior subordinated debentures  | —   | 2        | 2          |
| Other   | (48 )   | 41       | (7 )       |
| Total interest expense  | 192   | (1,612 ) | (1,420 )   |
| Net interest income   | \$1,447                                       | \$590    | \$2,037    |

#### Provision and Allowance for Loan Losses

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which, in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics, the level of nonperforming loans and net charge-offs, both current and historic, local economic and credit conditions, the direction of real estate values, and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain an allowance for loan losses that reflects management's best estimate of probable losses inherent in the loan portfolio at the balance sheet date.

Based on our analysis of the trends in asset quality and credit quality indicators, as well as the absolute level of loan loss allocation, the provision for loan losses charged to earnings for the first quarter of 2012 amounted to \$900 thousand, down \$600 thousand from the first quarter of 2011 level. Net charge-offs totaled \$657 thousand in the first quarter of 2012, down from \$974 thousand in the first quarter of 2011.





The allowance for loan losses was \$30.0 million, or 1.39% of total loans, at March 31, 2012, compared to \$29.8 million, or 1.39% of total loans, at December 31, 2011. Management will continue to assess the adequacy of its allowance for loan losses in accordance with its established policies. See additional discussion under the caption “Asset Quality” below for further information on the Allowance for Loan Losses.

#### Noninterest Income

Noninterest income is an important source of revenue for Washington Trust. For the three months ended March 31, 2012, noninterest income represented 39% of total revenues. The principal categories of noninterest income are shown in the following table:

(Dollars in thousands)

| Three months ended March 31,   | 2012     | 2011     | Increase (Decrease) |       |    |
|--|----------|----------|---------------------|-------|----|
|  |          |          | \$                  | %     |    |
| Wealth management services:  |          |          |                     |       |    |
| Trust and investment advisory fees                                     | \$5,778  | \$5,676  | \$102               | 2     | %  |
| Mutual fund fees   | 1,025    | 1,123    | (98)                | (9)   | )% |
| Financial planning, commissions & other service fees                   | 382      | 281      | 101                 | 36    | %  |
| Wealth management services   | 7,185    | 7,080    | 105                 | 1     | %  |
| Service charges on deposit accounts                                    | 759      | 932      | (173)               | (19)  | )% |
| Merchant processing fees   | 1,988    | 1,944    | 44                  | 2     | %  |
| Card interchange fees  | 543      | 487      | 56                  | 11    | %  |
| Income from bank-owned life insurance                                  | 486      | 476      | 10                  | 2     | %  |
| Net gains on loan sales and commissions on loans originated for others | 3,097    | 525      | 2,572               | 490   | %  |
| Net realized gains (losses) on securities                              | —        | (29)     | ) 29                | 100   | %  |
| Net losses on interest rate swap contracts                             | 28       | 76       | (48)                | (63)  | )% |
| Equity in losses of unconsolidated subsidiaries                        | (37)     | ) (144)  | ) 107               | 74    | %  |
| Other income   | 392      | 383      | 9                   | 2     | %  |
| Noninterest income, excluding other-than-temporary impairment losses   | 14,441   | 11,730   | 2,711               | 23    | %  |
| Total other-than-temporary impairment losses on securities             | (85)     | ) (54)   | ) (31)              | (57)  | )% |
| Portion of loss recognized in other comprehensive income (before tax)  | (124)    | ) 21     | (145)               | (690) | )% |
| Net impairment losses recognized in earnings                           | (209)    | ) (33)   | (176)               | (533) | )% |
| Total noninterest income   | \$14,232 | \$11,697 | \$2,535             | 22    | %  |

Revenue from wealth management services is our largest source of noninterest income. It is largely dependent on the value of wealth management assets under administration and is closely tied to the performance of the financial markets. The following table presents the changes in wealth management assets under administration for the three months ended March 31, 2012 and 2011.

(Dollars in thousands)

| Three months ended March 31,                   | 2012        | 2011        |
|--|-------------|-------------|
| Wealth Management Assets under Administration: |             |             |
| Balance at the beginning of period             | \$3,900,061 | \$3,967,207 |
| Net investment appreciation & income           | 298,155     | 145,563     |
| Net client cash flows                          | (1,769 )    | 6,437       |
| Balance at the end of period                   | \$4,196,447 | \$4,119,207 |

#### Noninterest Income Analysis

Wealth management revenues for the three months ended March 31, 2012 increased by \$105 thousand, or 1%, from the same period in 2011. Wealth management assets under administration totaled \$4.2 billion at March 31, 2012, up by \$77.2 million and \$296.4 million, respectively, compared to March 31, 2011 and December 31, 2011.

Service charges on deposit accounts for the three months ended March 31, 2012 totaled \$759 thousand, down by \$173 thousand, or 19%, from the same period in 2011, largely due to a decline in overdraft and non-sufficient funds fees.

Net gains on loan sales and commissions on loans originated for others is dependent on mortgage origination volume and is sensitive to interest rates and the condition of housing markets. This revenue source totaled \$3.1 million for the three months ended March 31, 2012, up by \$2.6 million from the same period in 2011, reflecting continued origination volume growth in our residential mortgage lending offices. See discussion regarding the fair value option election on mortgage loans held for sale in Notes 9 and 10 to the Consolidated Financial Statements.

For the first quarter of 2012 and 2011, equity in losses of unconsolidated subsidiaries (primarily losses generated by real estate limited partnerships) amounted to \$37 thousand and \$144 thousand, respectively. Washington Trust has investments in two real estate limited partnerships and accounts for its investment in these partnerships using the equity method. Losses generated by the partnerships are recorded as a reduction in other assets in the Consolidated Balance Sheets and as a reduction of noninterest income in the Consolidated Statements of Income. Tax credits generated by the partnerships are recorded as a reduction in the income tax provision.

For the three months ended March 31, 2012, net impairment losses recognized in earnings on investment securities totaled \$209 thousand compared to \$33 thousand in the first quarter of 2011. See additional discussion in the "Financial Condition" section under the caption "Securities" below.

## Noninterest Expense

The following table presents a noninterest expense comparison for the three months ended March 31, 2012 and 2011. (Dollars in thousands)

| Three months ended March 31,       | 2012     | 2011     | Increase (Decrease) |      |   |
|------------------------------------|----------|----------|---------------------|------|---|
|                                    |          |          | \$                  |      | % |
| Salaries and employee benefits     | \$14,460 | \$11,828 | \$2,632             | 22   | % |
| Net occupancy                      | 1,526    | 1,321    | 205                 | 16   | % |
| Equipment                          | 1,107    | 1,049    | 58                  | 6    | % |
| Merchant processing costs          | 1,663    | 1,669    | (6)                 | —    | % |
| Outsourced services                | 920      | 872      | 48                  | 6    | % |
| FDIC deposit insurance costs       | 458      | 723      | (265)               | (37) | % |
| Legal, audit and professional fees | 482      | 492      | (10)                | (2)  | % |
| Advertising and promotion          | 372      | 353      | 19                  | 5    | % |
| Amortization of intangibles        | 187      | 238      | (51)                | (21) | % |
| Foreclosed property costs          | 298      | 166      | 132                 | 80   | % |
| Other                              | 1,926    | 2,029    | (103)               | (5)  | % |
| Total noninterest expense          | \$23,399 | \$20,740 | \$2,659             | 13   | % |

## Noninterest Expense Analysis

For the three months ended March 31, 2012, salaries and employee benefit expense, the largest component of noninterest expense, totaled \$14.5 million, up by \$2.6 million, or 22%, from the same period in 2011. The increase reflected higher amounts of commissions paid to mortgage originators, higher staffing levels in support of mortgage origination and other business lines and higher defined benefit pension costs primarily due to a lower discount rate in 2012 compared to 2011.

Net occupancy expense for the three months ended March 31, 2012 increased by \$205 thousand, or 16%, compared to the same period in 2011. This reflects increased rental expense for premises leased by Washington Trust and included occupancy costs associated with a de novo branch that opened in September 2011 and two residential mortgage lending offices that opened in December 2011 and March 2012.

FDIC deposit insurance costs for the three months ended March 31, 2012 amounted to \$458 thousand, down by \$265 thousand, or 37%, from the same period in 2011, reflecting lower assessment rates and a statutory change in the calculation method that became effective for the second quarter of 2011.

Foreclosed property costs for the three months ended March 31, 2012 and 2011 totaled \$298 thousand and \$166 thousand, respectively. The increase of \$132 thousand, or 80%, was due largely to an increase in the number of properties held at March 31, 2012 compared to the prior year.

## Income Taxes

Income tax expense amounted to \$3.9 million for the three months ended March 31, 2012, compared to \$3.0 million for the same period in 2011. The Corporation's effective tax rate for the three months ended March 31, 2012 was 31.5%, up from 30.5% for the same period in 2011. The increase in the effective tax rate reflected a higher portion of taxable income to pretax book income in 2012. The effective tax rates differed from the federal rate of 35%, due largely to the benefits of tax-exempt income, the dividends received deduction, income from bank-owned life insurance and federal tax credits.

## Financial Condition

## Summary

Total assets amounted to \$3.0 billion at March 31, 2012, down by \$35.4 million from the end of 2011, largely reflecting a decline in the investment securities portfolio due to maturities and principal payments received on

mortgage-backed securities.

The balances of nonperforming assets (nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession), total past due loans and loans classified as troubled debt restructurings all declined from

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December 31, 2011 to March 31, 2012. While these asset quality indicators showed noticeable improvement in the first quarter of 2012, overall credit quality continues to be affected by weaknesses in national and regional economic conditions, including high unemployment levels.

Total liabilities decreased by \$42.0 million from the balance at December 31, 2011, reflecting maturities of advances and securities sold under repurchase agreements offset, in part by, an increase in deposits.

Shareholders' equity totaled \$287.9 million at March 31, 2012, up by \$6.6 million from the balance at December 31, 2011. Capital levels continue to exceed the the regulatory minimum levels to be considered well-capitalized, with a total risk-based capital ratio of 13.22% at March 31, 2012, compared to 12.86% at December 31, 2011.

#### Securities

Washington Trust's securities portfolio is managed to generate interest income, to implement interest rate risk management strategies, and to provide a readily available source of liquidity for balance sheet management. Securities are designated as either available for sale, held to maturity or trading at the time of purchase. The Corporation does not currently maintain a portfolio of trading securities. Securities available for sale may be sold in response to changes in market conditions, prepayment risk, rate fluctuations, liquidity, or capital requirements. Securities available for sale are reported at fair value, with any unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of tax, until realized. Securities held to maturity are reported at amortized cost. See Note 4 and Note 10 to the Consolidated Financial Statements for additional information.

As noted in Note 10 to the Consolidated Financial Statements, a majority of our fair value measurements utilize Level 2 inputs, which utilize quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and model-derived valuations in which all significant input assumptions are observable in active markets. Our Level 2 financial instruments consist primarily of available for sale debt securities. Level 3 financial instruments utilize valuation techniques in which one or more significant input assumptions are unobservable in the markets and which reflect the Corporation's market assumptions. As of March 31, 2012 and December 31, 2011, our Level 3 financial instruments consisted of two available for sale pooled trust preferred securities, which were not actively traded.

As of March 31, 2012 and December 31, 2011, the Corporation concluded that the low level of trading activity for our Level 3 pooled trust preferred securities continued to indicate that quoted market prices were not indicative of fair value. The Corporation obtained valuations including broker quotes and cash flow scenario analyses prepared by a third party valuation consultant. The fair values were assigned a weighting that was dependent upon the methods used to calculate the prices. The cash flow scenarios (Level 3) were given substantially more weight than the broker quotes (Level 2) as management believed that the broker quotes reflected limited sales evidenced by a relatively inactive market. The cash flow scenarios were prepared using discounted cash flow methodologies based on detailed cash flow and credit analysis of the pooled securities. The weighting was then used to determine an overall fair value of the securities. Management believes that this approach is most representative of fair value for these particular securities in current market conditions. Our internal review procedures have confirmed that the fair values provided by the referenced sources and utilized by the Corporation are consistent with GAAP. If Washington Trust was required to sell these securities in an un-orderly fashion, actual proceeds received could potentially be significantly less than their fair values.

The carrying amounts of securities as of the dates indicated are presented in the following tables:

| (Dollars in thousands)  | March 31, 2012 |     |   | December 31, 2011 |     |   |
|---|----------------|-----|---|-------------------|-----|---|
|   | Amount         | %   |   | Amount            | %   |   |
| <b>Securities Available for Sale:</b>   |                |     |   |                   |     |   |
| Obligations of U.S. government-sponsored enterprises  | \$32,619       | 6   | % | \$32,833          | 6   | % |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 359,224        | 71  |   | 389,658           | 72  |   |
| States and political subdivisions   | 76,355         | 15  |   | 79,493            | 15  |   |
| <b>Trust preferred securities:</b>  |                |     |   |                   |     |   |
| Individual name issuers   | 23,172         | 5   |   | 22,396            | 4   |   |
| Collateralized debt obligations   | 749            | —   |   | 887               | —   |   |
| Corporate bonds   | 14,636         | 3   |   | 14,282            | 3   |   |
| Perpetual preferred stocks  | 2,057          | —   |   | 1,704             | —   |   |
| Total securities available for sale   | \$508,812      | 100 | % | \$541,253         | 100 | % |

| (Dollars in thousands)  | March 31, 2012 |     |   | December 31, 2011 |     |   |
|---|----------------|-----|---|-------------------|-----|---|
|   | Amount         | %   |   | Amount            | %   |   |
| <b>Securities Held to Maturity:</b>   |                |     |   |                   |     |   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$49,472       | 100 | % | \$52,139          | 100 | % |
| Total securities held to maturity   | \$49,472       | 100 | % | \$52,139          | 100 | % |

At March 31, 2012, the investment portfolio totaled \$558.3 million, down by \$35.1 million from the balance at December 31, 2011 reflecting maturities and principal payments received on mortgage-backed securities.

At March 31, 2012 and December 31, 2011, the net unrealized gain position on securities available for sale and held to maturity was \$18.2 million and \$17.6 million, respectively. Included in these amounts were \$10.8 million and \$12.2 million, respectively, in gross unrealized losses. Nearly all of these gross unrealized losses were concentrated in variable rate trust preferred securities issued by financial services companies.

The Bank owns trust preferred security holdings of seven individual name issuers in the financial industry and two pooled trust preferred securities in the form of collateralized debt obligations. The following tables present information concerning the named issuers and pooled trust preferred obligations, including credit ratings. The Corporation's Investment Policy contains rating standards that specifically reference ratings issued by Moody's and S&P.

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Individual Issuer Trust Preferred Securities

(Dollars in thousands) March 31, 2012

| Named Issuer<br>(parent holding<br>company) | (a) | Amortized<br>Cost (b) | Fair Value | Unrealized<br>Loss | Credit Ratings |         | Form 10-Q<br>Filing Date |         |
|---|-----|-----------------------|------------|--------------------|----------------|---------|--------------------------|---------|
|   |     |                       |            |                    | Moody's        | S&P     | Moody's                  | S&P     |
| JPMorgan Chase & Co.                        | 2   | \$9,738               | \$7,321    | (\$2,417 )         | A2             | BBB     | A2                       | BBB     |
| Bank of America<br>Corporation              | 3   | 5,745                 | 4,026      | (1,719 )           | Ba1            | BB+     | (c) Ba1                  | BB+ (c) |
| Wells Fargo &<br>Company                    | 2   | 5,119                 | 4,083      | (1,036 )           | A3/Baa1        | A-/BBB+ | A3/Baa1                  | A-/BBB+ |
| SunTrust Banks, Inc.                        | 1   | 4,168                 | 2,987      | (1,181 )           | Baa3           | BB+     | (c) Baa3                 | BB+ (c) |
| Northern Trust<br>Corporation               | 1   | 1,982                 | 1,670      | (312 )             | A3             | A-      | A3                       | A-      |
| State Street Corporation                    | 1   | 1,971                 | 1,567      | (404 )             | A3             | BBB+    | A3                       | BBB+    |
| Huntington Bancshares<br>Incorporated       | 1   | 1,925                 | 1,518      | (407 )             | Baa3           | BB+     | (c) Baa3                 | BB+ (c) |
| Totals                                      | 11  | \$30,648              | \$23,172   | (\$7,476 )         |                |         |                          |         |

(a) Number of separate issuances, including issuances of acquired institutions.

(b) Net of other-than-temporary impairment losses recognized in earnings.

(c) Rating is below investment grade.

The Corporation's evaluation of the impairment status of individual name trust preferred securities includes various considerations in addition to the degree of impairment and the duration of impairment. We review the reported regulatory capital ratios of the issuer and, in all cases, the regulatory capital ratios were deemed to be in excess of the regulatory minimums. Credit ratings were also taken into consideration, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Where available, credit ratings from multiple rating agencies are obtained and rating downgrades are specifically analyzed. Our review process for these credit-sensitive holdings also includes a periodic review of relevant financial information for each issuer, such as quarterly financial reports, press releases and analyst reports. This information is used to evaluate the current and prospective financial condition of the issuer in order to assess the issuer's ability to meet its debt obligations. Through the filing date of this report, each of the individual name issuer securities was current with respect to interest payments. Based on our evaluation of the facts and circumstances relating to each issuer, management concluded that all principal and interest payments for these individual issuer trust preferred securities would be collected according to their contractual terms and it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more likely than not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at March 31, 2012.

Pooled Trust Preferred Obligations

(Dollars in thousands) March 31, 2012

| Deal Name | Amortized<br>Cost | Fair<br>Value | Unrealized<br>Loss | No. of<br>Cos. in<br>Issuance | Deferrals<br>and<br>Defaults<br>(a) | Credit Ratings |         | Form 10-Q<br>Filing Date |         |
|-----------|-------------------|---------------|--------------------|-------------------------------|-------------------------------------|----------------|---------|--------------------------|---------|
|           |                   |               |                    |                               |                                     | Moody's        | S&P     | Moody's                  | S&P     |
|           | \$2,784           | \$557         | (\$2,227 )         | 38                            | 43%                                 | Ca             | (c) (b) | Ca                       | (c) (b) |



|   |         |       |            |    |     |   |     |     |   |     |     |
|---|---------|-------|------------|----|-----|---|-----|-----|---|-----|-----|
| Tropic CDO 1,<br>tranche A4L (d)<br>Preferred Term<br>Securities<br>[PreTSL] XXV,<br>tranche C1 (e) | 1,263   | 192   | (1,071 )   | 73 | 37% | C | (c) | (b) | C | (c) | (b) |
| Totals  | \$4,047 | \$749 | (\$3,298 ) |    |     |   |     |     |   |     |     |

(a) Percentage of pool collateral in deferral or default status.

(b) Not rated by S&P.

(c) Rating is below investment grade.

(d) This security was placed on nonaccrual status in March 2009. The tranche instrument held by Washington Trust has been deferring a portion of interest payments since April 2010. The March 31, 2012 amortized cost was net of \$2.1 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. Included in the \$2.1 million, were credit-related impairment losses of \$209 thousand recorded in the first quarter of 2012, reflecting adverse changes in the expected cash flows for this security. This adverse change in expected cash flows for this security resulted in a credit-related impairment loss of \$209 thousand. As of March 31, 2012, this security has unrealized losses of \$2.2 million and a below investment grade rating of “Ca” by Moody's Investors Service Inc. (“Moody's”). Through the filing date of this report, there have been no rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security.

(e) This security was placed on nonaccrual status in December 2008. The tranche instrument held by Washington Trust has been deferring interest payments since December 2008. The March 31, 2012 amortized cost was net of \$1.2 million of credit-related impairment losses previously recognized in earnings reflective of payment deferrals and credit deterioration of the underlying collateral. The analysis of the expected cash flows for this security as of March 31, 2012 did not negatively affect the amount of credit-related impairment losses previously recognized on this security. As of March 31, 2012, the security has unrealized losses of \$1.1 million and a below investment grade rating of “C” by Moody's. Through the filing date of this report, there have been no rating changes on this security. This credit rating status has been considered by management in its assessment of the impairment status of this security.

These pooled trust preferred holdings consist of trust preferred obligations of banking industry companies and, to a lesser extent, insurance companies. For both of these pooled trust preferred securities, Washington Trust's investment is senior to one or more subordinated tranches which have first loss exposure. Valuations of the pooled trust preferred holdings are dependent in part on cash flows from underlying issuers. Unexpected cash flow disruptions could have an adverse impact on the fair value and performance of pooled trust preferred securities. Management believes the unrealized losses on these pooled trust preferred securities primarily reflect investor concerns about global economic growth and how it will affect the recent and potential future losses in the financial services industry and the possibility of further incremental deferrals of or defaults on interest payments on trust preferred debentures by financial institutions participating in these pools. These concerns have resulted in a substantial decrease in market liquidity and increased risk premiums for securities in this sector. Credit spreads for issuers in this sector have remained wide during recent months, causing prices for these securities holdings to remain at low levels.

Further deterioration in credit quality of the companies backing the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic downturn, or additional declines in real estate values may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods and the Corporation may incur additional write-downs.

See Note 4 to the Consolidated Financial Statements for additional discussion on securities.

#### Loans

Total loans amounted to \$2.2 billion at March 31, 2012 up by \$8.2 million in the first three months of 2012. Commercial loans increased by \$14.8 million from the balance at the end of 2011, while the residential real estate and consumer loan portfolios declined modestly.

#### Commercial Loans

Commercial loans fall into two major categories, commercial real estate and other commercial loans (commercial and industrial). A significant portion of the Bank's commercial and industrial loans are also collateralized by real estate, but are not classified as commercial real estate loans because such loans are not made for the purpose of acquiring, developing, constructing, improving or refinancing the real estate securing the loan, nor is the repayment source

income generated directly from such real property.

#### Commercial Real Estate Loans

Commercial real estate loans amounted to \$653.1 million at March 31, 2012, up by \$17.4 million, or 3%, from the \$635.8 million balance at December 31, 2011. Included in these amounts were commercial construction loans of \$11.1 million and \$11.0 million, respectively. Commercial real estate loans are secured by a variety of property types, with approximately 82% of the total composed of retail facilities, office buildings, lodging, commercial mixed use, multi-family dwellings and industrial & warehouse properties.

The following table presents a geographic summary of commercial real estate loans, including commercial construction, by property location.

(Dollars in thousands)

|  | March 31, 2012 |               |   | December 31, 2011 |               |   |
|--|----------------|---------------|---|-------------------|---------------|---|
|  | Amount         | % of<br>Total | % | Amount            | % of<br>Total | % |
| Rhode Island, Connecticut, Massachusetts | \$614,669      | 94            | % | \$589,083         | 93            | % |
| New York, New Jersey, Pennsylvania       | 25,154         | 4             | % | 33,317            | 5             | % |
| New Hampshire                            | 11,621         | 2             | % | 11,668            | 2             | % |
| Other                                    | 1,698          | —             | % | 1,700             | —             | % |
| Total                                    | \$653,142      | 100           | % | \$635,768         | 100           | % |

#### Other Commercial Loans

Other commercial loans amounted to \$486.3 million at March 31, 2012, down by \$2.6 million from the balance at December 31, 2011. This portfolio includes loans to a variety of business types. Approximately 70% of the total is composed of retail trade, owner occupied & other real estate, health care/social assistance, manufacturing, construction businesses, accommodation & food services and wholesale trade businesses.

#### Residential Real Estate Loans

The residential real estate loan portfolio amounted to \$697.0 million at March 31, 2012, down by \$3.5 million from the balance at December 31, 2011. Washington Trust originates residential real estate mortgages within our general market area of Southern New England for portfolio and for sale in the secondary market. The majority of loans originated for sale are sold with servicing released. Washington Trust also originates residential real estate mortgages for various investors in a broker capacity, including conventional mortgages and reverse mortgages. Total residential real estate mortgage loan originations, including brokered loans as agent totaled \$170.7 million for the three months ended March 31, 2012 compared to \$63.8 million for the same period in 2011. Of these amounts, \$121.9 million and \$24.9 million, respectively, were originated for sale in the secondary market, including brokered loans as agent. Washington Trust has continued to experience strong residential real estate mortgage refinancing and sales activity, due in part to the low mortgage interest rate environment.

From time to time Washington Trust purchases one- to four-family residential mortgages originated in other states as well as southern New England from other financial institutions. All residential mortgage loans purchased from other financial institutions have been individually underwritten using standards similar to those employed for Washington Trust's self-originated loans. Purchased residential mortgage balances totaled \$66.8 million and \$71.4 million, respectively, as of March 31, 2012 and December 31, 2011.

The following is a geographic summary of residential mortgages by property location.

(Dollars in thousands)

|   | March 31, 2012 |               |   | December 31, 2011 |               |   |
|---|----------------|---------------|---|-------------------|---------------|---|
|   | Amount         | % of<br>Total | % | Amount            | % of<br>Total | % |
| Rhode Island, Connecticut, Massachusetts  | \$673,048      | 96.4          | % | \$675,935         | 96.5          | % |
| New York, Virginia, New Jersey, Maryland,<br>Pennsylvania, District of Columbia | 9,820          | 1.4           | % | 11,499            | 1.6           | % |
| Ohio  | 5,487          | 0.8           | % | 5,665             | 0.8           | % |
| Washington, Oregon, California  | 1,395          | 0.2           | % | 1,881             | 0.3           | % |
| Colorado, New Mexico  | 1,075          | 0.2           | % | 1,079             | 0.2           | % |
| Georgia   | 1,114          | 0.2           | % | 1,118             | 0.2           | % |
| New Hampshire   | 4,548          | 0.7           | % | 2,767             | 0.4           | % |
| Other   | 470            | 0.1           | % | 470               | —             | % |
| Total   | \$696,957      | 100.0         | % | \$700,414         | 100.0         | % |



### Consumer Loans

Consumer loans amounted to \$319.0 million at March 31, 2012, down by \$3.1 million from the balance at December 31, 2011. Our consumer portfolio is predominantly home equity lines and home equity loans, representing 83% of the total consumer portfolio at March 31, 2012. Consumer loans also include personal installment loans and loans to individuals secured by general aviation aircraft and automobiles.

### Asset Quality

#### Nonperforming Assets

Nonperforming assets include nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession.

The following table presents nonperforming assets and additional asset quality data for the dates indicated:

| (Dollars in thousands)                                     | Mar 31,<br>2012 | Dec 31,<br>2011 |  |   |
|--|-----------------|-----------------|--|---|
| Nonaccrual loans:  |                 |                 |  |   |
| Commercial mortgages                                       | \$5,099         | \$5,709         |  |   |
| Commercial construction and development                    | —               | —               |  |   |
| Other commercial   | 4,200           | 3,708           |  |   |
| Residential real estate mortgages                          | 9,031           | 10,614          |  |   |
| Consumer   | 1,069           | 1,206           |  |   |
| Total nonaccrual loans                                     | 19,399          | 21,237          |  |   |
| Nonaccrual investment securities                           | 750             | 887             |  |   |
| Property acquired through foreclosure or repossession, net | 3,478           | 2,647           |  |   |
| Total nonperforming assets                                 | \$23,627        | \$24,771        |  |   |
| Nonperforming assets to total assets                       | 0.78            | % 0.81          |  | % |
| Nonperforming loans to total loans                         | 0.90            | % 0.99          |  | % |
| Total past due loans to total loans                        | 0.98            | % 1.22          |  | % |
| Accruing loans 90 days or more past due                    | \$—             | \$—             |  |   |

Nonperforming assets decreased to \$23.6 million, or 0.78% of total assets, at March 31, 2012, from \$24.8 million, or 0.81% of total assets, at December 31, 2011.

Nonaccrual loans totaled \$19.4 million at March 31, 2012, down by \$1.8 million in the first three months of 2012, due largely to a net decrease in nonaccrual residential real estate mortgages. Property acquired through foreclosure or repossession amounted to \$3.5 million at March 31, 2012, compared to \$2.6 million at December 31, 2011. The balance at March 31, 2012 consisted of twelve commercial properties and nine residential properties.

Nonaccrual investment securities at March 31, 2012 were comprised of two pooled trust preferred securities. See additional information herein under the caption "Securities" above.

#### Nonaccrual Loans

During the three months ended March 31, 2012, the Corporation has made no changes in its practices or policies concerning the placement of loans or investment securities into nonaccrual status. See Note 5 to the Consolidated Financial Statements for additional information on nonaccrual loans. There were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status at March 31, 2012.



The following table presents additional detail on nonaccrual loans as of the dates indicated:

| (Dollars in thousands)            | March 31, 2012 |          |          | December 31, 2011 |          |          |
|-----------------------------------|----------------|----------|----------|-------------------|----------|----------|
|                                   | Days Past Due  |          |          | Days Past Due     |          |          |
|                                   | Over 90        | Under 90 | Total    | Over 90           | Under 90 | Total    |
| Commercial:                       |                |          |          |                   |          |          |
| Mortgages                         | \$4,676        | \$423    | \$5,099  | \$4,995           | \$714    | \$5,709  |
| Construction and development      | —              | —        | —        | —                 | —        | —        |
| Other                             | 2,521          | 1,679    | 4,200    | 633               | 3,075    | 3,708    |
| Residential real estate mortgages | 4,843          | 4,188    | 9,031    | 6,283             | 4,331    | 10,614   |
| Consumer                          | 326            | 743      | 1,069    | 874               | 332      | 1,206    |
| Total nonaccrual loans            | \$12,366       | \$7,033  | \$19,399 | \$12,785          | \$8,452  | \$21,237 |

Nonaccrual commercial mortgage loans decreased by \$610 thousand from the balance at the end of 2011. As of March 31, 2012, the \$5.1 million balance of nonaccrual commercial mortgage loans consisted of seven relationships. The loss allocation on total nonaccrual commercial mortgage loans was \$93 thousand at March 31, 2012. All of the nonaccrual commercial mortgage loans were located in Rhode Island and Connecticut. As of March 31, 2012, the largest nonaccrual relationship in the commercial mortgage category totaled \$4.2 million and is secured by several properties including office, light industrial and retail space. This relationship was collateral dependent and based on the fair value of the underlying collateral, an \$83 thousand loss allocation on this relationship was deemed necessary at March 31, 2012. The Bank has additional accruing commercial real estate and residential mortgage loans totaling \$4.6 million to this borrower. These additional loans have performed in accordance with terms of the loans and were not past due as of March 31, 2012.

Nonaccrual other commercial loans amounted to \$4.2 million at March 31, 2012, up by \$492 thousand from the December 31, 2011 balance of \$3.7 million. The loss allocation on these loans was \$804 thousand at March 31, 2012. The largest nonaccrual relationship in the other commercial category was \$1.5 million at March 31, 2012. This relationship was collateral dependent and secured by retail properties. Based on the fair value of the underlying collateral, a loss allocation of \$151 thousand was deemed necessary as of March 31, 2012.

Nonaccrual residential mortgage loans decreased by \$1.6 million from the balance at the end of 2011. As of March 31, 2012, the \$9.0 million balance of nonaccrual residential mortgage loans consisted of 34 loans, with approximately \$7.3 million located in Rhode Island, Massachusetts and Connecticut. The loss allocation on total nonaccrual residential mortgages was \$1.4 million at March 31, 2012. Included in total nonaccrual residential mortgages were 16 loans purchased for portfolio and serviced by others amounting to \$4.8 million. Management monitors the collection efforts of its third party servicers as part of its assessment of the collectibility of nonperforming loans.

Nonaccrual consumer loans decreased by \$137 thousand from the balance at the end of 2011. The decrease primarily included nonaccrual home equity lines and loans.

#### Past Due Loans

The following tables present past due loans by category as of the dates indicated:

| (Dollars in thousands)            | March 31, 2012 |       | December 31, 2011 |       |   |
|-----------------------------------|----------------|-------|-------------------|-------|---|
|                                   | Amount         | % (1) | Amount            | % (1) | % |
| Commercial real estate loans      | \$4,780        | 0.73  | % \$6,931         | 1.09  | % |
| Other commercial loans            | 3,585          | 0.74  | % 5,375           | 1.10  | % |
| Residential real estate mortgages | 9,799          | 1.41  | % 11,757          | 1.68  | % |
| Consumer loans                    | 2,949          | 0.92  | % 2,210           | 0.69  | % |
| Total past due loans              | \$21,113       | 0.98  | % \$26,273        | 1.22  | % |

(1)Percentage of past due loans to the total loans outstanding within the respective category.





As of March 31, 2012, total past due loans amounted to \$21.1 million, or 0.98% of total loans, down by \$5.2 million from December 31, 2011.

Included in past due loans as of March 31, 2012 were nonaccrual loans of \$14.7 million. All loans 90 days or more past due at March 31, 2012 and December 31, 2011 were classified as nonaccrual.

#### Troubled Debt Restructurings

Loans are considered restructured in a troubled debt restructuring when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions include modifications of the terms of the debt such as reduction of the stated interest rate other than normal market rate adjustments, extension of maturity dates, or reduction of principal balance or accrued interest. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement. As of March 31, 2012, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table sets forth information on troubled debt restructured loans as of the dates indicated. The amounts below do not include insignificant amounts of accrued interest on accruing troubled debt restructured loans. See Note 5 to the Consolidated Financial Statements for additional information.

| (Dollars in thousands)                       | Mar 31,<br>2012 | Dec 31,<br>2011 |
|--|-----------------|-----------------|
| Accruing troubled debt restructured loans:   |                 |                 |
| Commercial mortgages                         | \$1,059         | \$6,389         |
| Other commercial                             | 7,329           | 6,625           |
| Residential real estate mortgages            | 935             | 1,481           |
| Consumer                                     | 174             | 171             |
| Accruing troubled debt restructured loans    | 9,497           | 14,666          |
| Nonaccrual troubled debt restructured loans: |                 |                 |
| Commercial mortgages                         | 348             | 91              |
| Other commercial                             | 2,361           | 2,154           |
| Residential real estate mortgages            | 1,904           | 2,615           |
| Consumer                                     | 35              | 106             |
| Nonaccrual troubled debt restructured loans  | 4,648           | 4,966           |
| Total troubled debt restructured loans       | \$14,145        | \$19,632        |

As of March 31, 2012, loans classified as troubled debt restructurings totaled \$14.1 million, down by \$5.5 million from the balance at December 31, 2011. The net decrease in troubled debt restructured loans reflected declassifications from troubled debt restructuring status and paydowns, offset, in part, by loans restructured during the first quarter of 2012.

At March 31, 2012, the largest troubled debt restructured relationship consisted of three accruing other commercial loans with a carrying value of \$4.7 million, secured by real estate and marketable securities. This restructuring took place in the fourth

quarter of 2011 and included a below market rate concession and modification of certain payment terms. In connection with this restructuring, a principal payment of \$4.9 million was also received during the fourth quarter of 2011.

#### Potential Problem Loans

The Corporation classifies certain loans as “substandard,” “doubtful,” or “loss” based on criteria consistent with guidelines provided by banking regulators. Potential problem loans consist of classified accruing commercial loans that were less than 90 days past due at March 31, 2012 and other loans for which known information about possible credit problems of the related borrowers causes management to have doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as nonperforming at some time in the future. These loans are not included in the amounts of nonaccrual or restructured loans presented above. Management cannot predict the extent to which economic conditions or other factors may impact borrowers and the potential problem loans. Accordingly, there can be no assurance that other loans will not become 90 days or more past due, be placed on nonaccrual, become restructured, or require increased allowance coverage and provision for loan losses. The Corporation has identified approximately \$11.8 million in potential problem loans at March 31, 2012, compared to \$7.4 million at December 31, 2011. The increase from December 31, 2011 primarily reflects one commercial mortgage relationship totaling \$5.5 million that was downgraded to a risk rating of “classified” from “special mention” based on management’s assessment of potential weakness in future year cash flow to be generated by the underlying property. Approximately 92% of the potential problem loans at March 31, 2012 consisted of six commercial lending relationships, which have been classified based on our evaluation of the financial condition of the borrowers. Potential problem loans are assessed for loss exposure using the methods described in Note 5 to the Consolidated Financial Statements under the caption “Credit Quality Indicators.”

#### Allowance for Loan Losses

Establishing an appropriate level of allowance for loan losses necessarily involves a high degree of judgment. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. For a more detailed discussion on the allowance for loan losses, see additional information in Item 7 under the caption “Critical Accounting Policies and Estimates” of Washington Trust’s Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

The allowance for loan losses is management’s best estimate of the probable loan losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans.

The Bank’s general practice is to identify problem credits early and recognize full or partial charge-offs as promptly as practicable when it is determined that the collection of loan principal is unlikely. The Bank recognizes full or partial charge-offs on collateral dependent impaired loans when the collateral is deemed to be insufficient to support the carrying value of the loan. The Bank does not recognize a recovery when an updated appraisal indicates a subsequent increase in value.

At March 31, 2012, the allowance for loan losses was \$30.0 million, or 1.39% of total loans, which compares to an allowance of \$29.8 million, or 1.39% of total loans at December 31, 2011. The status of nonaccrual loans, delinquent loans and performing loans were all taken into consideration in the assessment of the adequacy of the allowance for loans losses. In addition, the balance and trends of credit quality indicators, including the commercial loan categories of Pass, Special Mention and Classified, are integrated into the process used to determine the allocation of loss exposure. See Note 5 to the Consolidated Financial Statements for additional information under the caption “Credit Quality Indicators.” Management believes that the allowance for loan losses is adequate and consistent with asset quality and delinquency indicators.

The estimation of loan loss exposure inherent in the loan portfolio includes, among other procedures, (1) identification of loss allocations for individual loans deemed to be impaired in accordance with GAAP, (2) loss allocation factors for non-impaired loans based on credit grade, loss experience, delinquency factors and other similar economic indicators, and (3) general loss allocations for other environmental factors, which is classified as “unallocated”. We periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We analyze historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. Revisions to loss allocation factors are not retroactively applied.

The methodology to measure the amount of estimated loan loss exposure includes an analysis of individual loans deemed to be impaired. Impaired loans are loans for which it is probable that the Bank will not be able to collect all amounts due according

to the contractual terms of the loan agreements and all loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. Impairment is measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral less costs to sell. For collateral dependent loans, management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

The following is a summary of impaired loans by measurement type:

| (Dollars in thousands)                                     | Mar 31,<br>2012 | Dec 31,<br>2011 |
|--|-----------------|-----------------|
| Collateral dependent impaired loans (1)                    | \$17,966        | \$22,316        |
| Impaired loans measured on discounted cash flow method (2) | 5,264           | 6,717           |
| Total impaired loans                                       | \$23,230        | \$29,033        |

(1) Net of partial charge-offs of \$2.2 million and \$2.3 million at March 31, 2012 and December 31, 2011, respectively.

(2) Net of partial charge-offs of \$301 thousand and \$328 thousand at March 31, 2012 and December 31, 2011, respectively.

Impaired loans consist of nonaccrual commercial loans, troubled debt restructured loans and other loans classified as impaired. See Note 5 to the Consolidated Financial Statements for additional disclosure on impaired loans. The loss allocation on impaired loans amounted to \$1.6 million and \$1.8 million, respectively, at March 31, 2012 and December 31, 2011. Various loan loss allowance coverage ratios are affected by the timing and extent of charge-offs, particularly with respect to impaired collateral dependent loans. For such loans the Bank generally recognizes a partial charge-off equal to the identified loss exposure, therefore the remaining allocation of loss is minimal.

Other individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system and the application of loss allocation factors. The loan rating system is described under the caption "Credit Quality Indicators" in Note 5 to the Consolidated Financial Statements. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogenous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators and our historical loss experience for each type of credit product. We continue to periodically reassess and revise the loss allocation factors and estimates used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience.

Appraisals are generally obtained with values determined on an "as is" basis from independent appraisal firms for real estate collateral dependent commercial loans in the process of collection or when warranted by other deterioration in the borrower's credit status. Updates to appraisals are generally obtained for troubled or nonaccrual loans or when management believes it is warranted. The Corporation has continued to maintain appropriate professional standards regarding the professional qualifications of appraisers and has an internal review process to monitor the quality of appraisals.

For residential mortgages and real estate collateral dependent consumer loans that are in the process of collection, valuations are obtained from independent appraisal firms with values determined on an "as is" basis.

For the three months ended March 31, 2012, the loan loss provision totaled \$900 thousand compared to \$1.5 million for the same periods in 2011. The provision for loan losses was based on management's assessment of trends in asset quality and credit quality indicators, as well as the absolute level of loan loss allocation. For the three months ended March 31, 2012, net charge-offs totaled \$657 thousand compared to \$974 thousand for the same period in 2011. Commercial and commercial real estate loan net charge-offs amounted to 50% of total net charge-offs in the

three months ended March 31, 2012 compared to 86% for the same period in 2011.

Management believes that overall credit quality continues to be affected by weaknesses in national and regional economic conditions, including high unemployment levels. While management believes that the level of allowance for loan losses at March 31, 2012 is appropriate, management will continue to assess the adequacy of the allowance for loan losses in accordance with its established policies.

The following table presents the allocation of the allowance for loan losses as of the periods indicated:

| (Dollars in thousands)       | March 31, 2012 |       | December 31, 2011 |       |   |
|------------------------------|----------------|-------|-------------------|-------|---|
|                              | Amount         | % (1) | Amount            | % (1) |   |
| Commercial:                  |                |       |                   |       |   |
| Mortgages                    | \$9,352        | 30    | \$8,195           | 29    | % |
| Construction and development | 110            | —     | 95                | 1     |   |
| Other                        | 5,906          | 23    | 6,200             | 22    |   |
| Residential real estate:     |                |       |                   |       |   |
| Mortgage                     | 4,205          | 31    | 4,575             | 32    |   |
| Homeowner construction       | 120            | 1     | 119               | 1     |   |
| Consumer                     | 2,133          | 15    | 2,452             | 15    |   |
| Unallocated                  | 8,219          | —     | 8,166             | —     |   |
| Balance at end of period     | \$30,045       | 100   | \$29,802          | 100   | % |

(1) Percentage of loans within the respective category to the total loans outstanding.

#### Sources of Funds

Our sources of funds include deposits, brokered certificates of deposit, FHLBB borrowings, other borrowings and proceeds from the sales, maturities and payments of loans and investment securities. Washington Trust uses funds to originate and purchase loans, purchase investment securities, conduct operations, expand the branch network and pay dividends to shareholders.

Management's preferred strategy for funding asset growth is to grow low cost deposits (demand deposit, NOW and savings accounts). Asset growth in excess of low cost deposits is typically funded through higher cost deposits (certificates of deposit and money market accounts), brokered certificates of deposit, FHLBB borrowings, and securities portfolio cash flow.

#### Deposits

Washington Trust offers a wide variety of deposit products to consumer and business customers. Deposits provide an important source of funding for the Bank as well as an ongoing stream of fee revenue. Total deposits amounted to \$2.1 billion at March 31, 2012, up by \$19.2 million, or 1%, from the balance at December 31, 2011.

Demand deposits totaled \$333.8 million at March 31, 2012, down by \$6.0 million, or 2%, from the balance at December 31, 2011. NOW account balances remained relatively flat and totaled \$259.0 million at March 31, 2012. Money market accounts totaled \$400.4 million at March 31, 2012, down by \$6.4 million, or 2%, from the balance at December 31, 2011. During the three months ended March 31, 2012, savings deposits increased by \$13.6 million, or 6%, and amounted to \$257.5 million at March 31, 2012.

Time deposits (including brokered certificates of deposit) amounted to \$894.9 million at March 31, 2012, up by \$16.1 million, or 2%, from the balance at December 31, 2011. The Corporation utilizes out-of-market brokered time deposits as part of its overall funding program along with other sources. Excluding out-of-market brokered certificates of deposits, in-market time deposits were up by \$10.1 million, or 1%, from the balance at December 31, 2011. Washington Trust is a member of the Certificate of Deposit Account Registry Service ("CDARS") network. Included in in-market time deposits at March 31, 2012 were CDARS reciprocal time deposits of \$195.1 million, which were up by \$11.2 million from December 31, 2011.

#### Borrowings

The Corporation utilizes advances from the FHLBB as well as other borrowings as part of its overall funding strategy. FHLBB advances are used to meet short-term liquidity needs, to purchase securities and to purchase loans from other institutions. FHLBB advances amounted to \$504.9 million at March 31, 2012, down by \$35.5 million



from the balance at the end of 2011.

In connection with the Corporation's ongoing interest rate risk management efforts, in January 2012, the Corporation modified the terms to extend the maturity dates of \$31.1 million of its FHLBB advances with original maturity dates in 2014. As a result, the Corporation expects to realize interest expense savings of approximately \$239 thousand in both 2012 and 2013.

Other borrowings of the Corporation decreased by \$18.9 million from the balance at the end of 2011, reflecting the maturity of securities sold under repurchase agreements totaling \$19.5 million. See Note 8 to the Consolidated Financial Statements for additional information on borrowings.

#### Liquidity and Capital Resources

##### Liquidity Management

Liquidity is the ability of a financial institution to meet maturing liability obligations and customer loan demand. Washington Trust's primary source of liquidity is deposits, which funded approximately 70% of total average assets in the three months ended March 31, 2012. While the generally preferred funding strategy is to attract and retain low cost deposits, the ability to do so is affected by competitive interest rates and terms in the marketplace. Other sources of funding include discretionary use of purchased liabilities (e.g., FHLBB term advances and other borrowings), cash flows from the Corporation's securities portfolios and loan repayments. Securities designated as available for sale may also be sold in response to short-term or long-term liquidity needs although management has no intention to do so at this time. For a more detailed discussion on Washington Trust's detailed liquidity funding policy and contingency funding plan, see additional information in Item 7 under the caption "Liquidity and Capital Resources" of Washington Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

Liquidity remained well within target ranges established by the Corporation's Asset/Liability Committee ("ALCO") during the three months ended March 31, 2012. Based on its assessment of the liquidity considerations described above, management believes the Corporation's sources of funding will meet anticipated funding needs.

For the three months ended March 31, 2012, net cash used in financing activities amounted to \$37.8 million. In the first three months of 2012, total deposits increased by \$19.2 million, while FHLBB advances and other borrowings decreased by \$35.5 million and \$18.9 million, respectively. Net cash provided by investing activities totaled \$20.3 million for the three months ended March 31, 2012. Proceeds from the sale of securities as well as maturities and principal payments received were partially offset by loan growth. Net cash provided by operating activities amounted to \$14.4 million for the three months ended March 31, 2012, most of which was generated by net income. See the Corporation's Consolidated Statements of Cash Flows for further information about sources and uses of cash.

##### Capital Resources

Total shareholders' equity amounted to \$287.9 million at March 31, 2012, compared to \$281.4 million at December 31, 2011.

The ratio of total equity to total assets amounted to 9.51% at March 31, 2012. This compares to a ratio of 9.18% at December 31, 2011. Book value per share at March 31, 2012 and December 31, 2011 amounted to \$17.61 and \$17.27, respectively.

The Bancorp and the Bank are subject to various regulatory capital requirements. As of March 31, 2012, the Bancorp and the Bank is categorized as "well-capitalized" under the regulatory framework for prompt corrective action. See Note 8 to the Consolidated Financial Statements for additional discussion of capital requirements.

## Contractual Obligations and Commitments

The Corporation has entered into numerous contractual obligations and commitments. The following table summarizes our contractual cash obligations and other commitments at March 31, 2012:

(Dollars in thousands)

|                                 | Payments Due by Period |                         |           |           |                  |
|---------------------------------|------------------------|-------------------------|-----------|-----------|------------------|
|                                 | Total                  | Less Than<br>1 Year (1) | 1-3 Years | 4-5 Years | After 5<br>Years |
| Contractual Obligations:        |                        |                         |           |           |                  |
| FHLBB advances (2)              | \$504,933              | \$105,979               | \$148,108 | \$197,553 | \$53,293         |
| Junior subordinated debentures  | 32,991                 | —                       | —         | —         | 32,991           |
| Operating lease obligations     | 17,092                 | 2,112                   | 4,114     | 2,633     | 8,233            |
| Software licensing arrangements | 4,070                  | 1,873                   | 1,860     | 337       | —                |
| Other borrowings                | 819                    | 609                     | 88        | 103       | 19               |
| Total contractual obligations   | \$559,905              | \$110,573               | \$154,170 | \$200,626 | \$94,536         |

(1) Maturities or contractual obligations are considered by management in the administration of liquidity and are routinely refinanced in the ordinary course of business.

(2) All FHLBB advances are shown in the period corresponding to their scheduled maturity. Some FHLBB advances are callable at earlier dates. See Note 7 to the Consolidated Financial Statements for additional information.

(Dollars in thousands)

|   | Amount of Commitment Expiration – Per Period |                     |           |           |                  |
|---|--|---------------------|-----------|-----------|------------------|
|   | Total  | Less Than<br>1 Year | 1-3 Years | 4-5 Years | After 5<br>Years |
| Other Commitments:                      |  |                     |           |           |                  |
| Commercial loans                        | \$231,778                                    | \$133,976           | \$45,783  | \$11,529  | \$40,490         |
| Home equity lines                       | 187,675                                      | 850                 | —         | —         | 186,825          |
| Other loans                             | 35,900                                       | 28,909              | 1,564     | 5,427     | —                |
| Standby letters of credit               | 8,610  | 7,110               | 1,500     | —         | —                |
| Forward loan commitments to:            |  |                     |           |           |                  |
| Originate loans                         | 64,373                                       | 64,373              | —         | —         | —                |
| Sell loans                              | 80,472                                       | 80,472              | —         | —         | —                |
| Customer related derivative contracts:  |  |                     |           |           |                  |
| Interest rate swaps with customers      | 61,273                                       | 6,374               | 35,432    | 12,789    | 6,678            |
| Mirror swaps with counterparties        | 61,273                                       | 6,374               | 35,432    | 12,789    | 6,678            |
| Interest rate risk management contract: |  |                     |           |           |                  |
| Interest rate swap contracts            | 32,991                                       | —                   | 10,310    | 22,681    | —                |
| Total commitments                       | \$764,345                                    | \$328,438           | \$130,021 | \$65,215  | \$240,671        |

#### Off-Balance Sheet Arrangements

For information on financial instruments with off-balance sheet risk and derivative financial instruments see Notes 9 and 16 to the Consolidated Financial Statements.

#### Asset/Liability Management and Interest Rate Risk

Interest rate risk is the primary market risk category associated with the Corporation's operations. The ALCO is responsible for establishing policy guidelines on liquidity and acceptable exposure to interest rate risk. Periodically, the ALCO reports on the status of liquidity and interest rate risk matters to the Bank's Board of Directors. Interest rate risk is the risk of loss to future earnings due to changes in interest rates. The objective of the ALCO is to manage assets and funding sources to produce results that are consistent with Washington Trust's liquidity, capital adequacy, growth, risk and profitability goals.

The ALCO manages the Corporation's interest rate risk using income simulation to measure interest rate risk inherent in the Corporation's on-balance sheet and off-balance sheet financial instruments at a given point in time by showing the effect of interest rate shifts on net interest income over a 12-month horizon, the 13- to 24-month horizon and a 60-month horizon. The simulations assume that the size and general composition of the Corporation's balance sheet remain static over the simulation horizons, with the exception of certain deposit mix shifts from low-cost core savings to higher-cost time deposits in selected interest rate scenarios. Additionally, the simulations take into account the specific repricing, maturity, call options, and prepayment characteristics of differing financial instruments that may vary under different interest rate scenarios. The characteristics of financial instrument classes are reviewed periodically by the ALCO to ensure their accuracy and consistency.

The ALCO reviews simulation results to determine whether the Corporation's exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies to manage this exposure. As of March 31, 2012 and December 31, 2011, net interest income simulations indicated that exposure to changing interest rates over the simulation horizons remained within tolerance levels established by the Corporation. The Corporation defines maximum unfavorable net interest income exposure to be a change of no more than 5% in net interest income over the first 12 months, no more than 10% over the second 12 months, and no more than 10% over the full 60-month simulation horizon. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" rate scenario where both interest rates and the composition of the Corporation's balance sheet remain stable for a 60-month period. In addition to measuring the change in net interest income as compared to an unchanged interest rate scenario, the ALCO also measures the trend of both net interest income and net interest margin over a 60-month horizon to ensure the stability and adequacy of this source of earnings in different interest rate scenarios.

The ALCO regularly reviews a wide variety of interest rate shift scenario results to evaluate interest risk exposure, including scenarios showing the effect of steepening or flattening changes in the yield curve of up to 500 basis points as well as parallel changes in interest rates of up to 400 basis points. Because income simulations assume that the Corporation's balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the ALCO could implement in response to rate shifts.

The following table sets forth the estimated change in net interest income from an unchanged interest rate scenario over the periods indicated for parallel changes in market interest rates using the Corporation's on- and off-balance sheet financial instruments as of March 31, 2012 and December 31, 2011. Interest rates are assumed to shift by a parallel 100, 200 or 300 basis points upward or 100 basis points downward over a 12-month period, except for core savings deposits, which are assumed to shift by lesser amounts due to their relative historical insensitivity to market interest rate movements. Further, deposits are assumed to have certain minimum rate levels below which they will not fall. It should be noted that the rate scenarios shown do not necessarily reflect the ALCO's view of the "most likely" change in interest rates over the periods indicated.

March 31, 2012

December 31, 2011

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|                               | Months 1 - 12 | Months 13 - 24 | Months 1 - 12 | Months 13 - 24 |
|-------------------------------|---------------|----------------|---------------|----------------|
| 100 basis point rate decrease | (2.43)%       | (7.60)%        | (2.29)%       | (6.70)%        |
| 100 basis point rate increase | 2.43%         | 3.65%          | 2.06%         | 3.25%          |
| 200 basis point rate increase | 4.97%         | 6.80%          | 4.13%         | 5.88%          |
| 300 basis point rate increase | 6.56%         | 7.45%          | 5.45%         | 6.40%          |

The ALCO estimates that the negative exposure of net interest income to falling rates as compared to an unchanged rate scenario results from a more rapid decline in earning asset yields compared to rates paid in deposits. If market interest rates were to fall from their already low levels and remain lower for a sustained period, certain core savings and time deposit rates could decline more slowly and by a lesser amount than other market rates. Asset yields would likely decline more rapidly than deposit costs as current asset holdings mature or reprice, since cash flow from mortgage-related prepayments and redemption of callable securities would increase as market rates fall.

The positive exposure of net interest income to rising rates as compared to an unchanged rate scenario results from a more rapid projected relative rate of increase in asset yields than funding costs over the near term. For simulation purposes, deposit rate changes are anticipated to lag other market rates in both timing and magnitude. The ALCO's estimate of interest rate risk exposure to rising rate environments, including those involving changes to the shape of the yield curve, incorporates certain assumptions regarding the shift in deposit balances from low-cost core savings categories to higher-cost deposit categories, which has characterized a shift in funding mix during the past rising interest rate cycles.

While the ALCO reviews simulation assumptions and periodically back-tests the simulation results to ensure that they are reasonable and current, income simulation may not always prove to be an accurate indicator of interest rate risk or future net interest margin. Over time, the repricing, maturity and prepayment characteristics of financial instruments and the composition of the Corporation's balance sheet may change to a different degree than estimated. Simulation modeling assumes a static balance sheet, with the exception of certain modeled deposit mix shifts from low-cost core savings deposits to higher-cost time deposits in rising rate scenarios as noted above. Due to the low current level of market interest rates, the banking industry has experienced relatively strong growth in low-cost FDIC-insured core savings deposits over the past several quarters. The ALCO recognizes that a portion of these increased levels of low-cost balances could shift into higher yielding alternatives in the future, particularly if interest rates rise and as confidence in financial markets strengthens, and has modeled increased amounts of deposit shifts out of these low-cost categories into higher-cost alternatives in the rising rate simulation scenarios presented above. It should be noted that the static balance sheet assumption does not necessarily reflect the Corporation's expectation for future balance sheet growth, which is a function of the business environment and customer behavior. Another significant simulation assumption is the sensitivity of core savings deposits to fluctuations in interest rates. Income simulation results assume that changes in both core savings deposit rates and balances are related to changes in short-term interest rates. The assumed relationship between short-term interest rate changes and core deposit rate and balance changes used in income simulation may differ from the ALCO's estimates. Lastly, mortgage-backed securities and mortgage loans involve a level of risk that unforeseen changes in prepayment speeds may cause related cash flows to vary significantly in differing rate environments. Such changes could affect the level of reinvestment risk associated with cash flow from these instruments, as well as their market value. Changes in prepayment speeds could also increase or decrease the amortization of premium or accretion of discounts related to such instruments, thereby affecting interest income.

The Corporation also monitors the potential change in market value of its available for sale debt securities in changing interest rate environments. The purpose is to determine market value exposure that may not be captured by income simulation, but which might result in changes to the Corporation's capital position. Results are calculated using industry-standard analytical techniques and securities data. Available for sale equity securities are excluded from this analysis because the market value of such securities cannot be directly correlated with changes in interest rates.

The following table summarizes the potential change in market value of the Corporation's available for sale debt securities as of March 31, 2012 and December 31, 2011 resulting from immediate parallel rate shifts:

(Dollars in thousands)

| Security Type   | Down 100<br>Basis Points | Up 200 Basis<br>Points |
|---|--------------------------|------------------------|
| U.S. government-sponsored enterprise securities (noncallable)   | \$690                    | (\$1,326 )             |
| States and political subdivisions   | 2,391                    | (4,498 )               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 2,954                    | (16,379 )              |
| Trust preferred debt and other corporate debt securities  | 327                      | 801                    |
| Total change in market value as of March 31, 2012   | \$6,362                  | (\$21,402 )            |
| Total change in market value as of December 31, 2011  | \$8,138                  | (\$21,724 )            |

See Notes 9 and 16 to the Consolidated Financial Statements for more information regarding the nature and business purpose of financial instruments with off-balance sheet risk and derivative financial instruments.

### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the caption "Asset/Liability Management and Interest Rate Risk."

### ITEM 4. Controls and Procedures

#### Disclosure Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Corporation carried out an evaluation under the supervision and with the participation of the Corporation's management, including the Corporation's principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of the end of the quarter ended March 31, 2012. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Corporation's disclosure controls and procedures are effective and designed to ensure that information required to be disclosed by the Corporation in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The Corporation will continue to review and document its disclosure controls and procedures and consider such changes in future evaluations of the effectiveness of such controls and procedures, as it deems appropriate.

#### Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during the period ended March 31, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II

Other Information

Item 1. Legal Proceedings

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

Item 1A. Risk Factors

There have been no material changes in the risk factors described in Item 1A to Part I of Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2011.

Item 6. Exhibits

(a) Exhibits. The following exhibits are included as part of this Form 10-Q:

Exhibit

Number

- |       |   |
|-------|---|
| 31.1  | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.  |
| 31.2  | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.  |
| 32.1* | Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith. The following materials from Washington Trust Bancorp, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated |
| 101** | Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) related notes to these financial statements - Furnished herewith.  |

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\* These certifications are not "filed" for purposes of Section 18 of the Exchange Act or incorporated by reference into any filing under the Securities Act or the Securities Exchange Act.

Pursuant to Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on

\*\* Form 10-Q is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON TRUST BANCORP, INC.  
(Registrant)

Date: May 8, 2012

By: /s/ Joseph J. MarcAurele  
Joseph J. MarcAurele  
Chairman, President and Chief Executive Officer  
(principal executive officer)

Date: May 8, 2012

By: /s/ David V. Devault  
David V. Devault  
Senior Executive Vice President, Secretary and Chief Financial  
Officer  
(principal financial and accounting officer)

Exhibit Index

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