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GENERAL MOTORS CORP
Form 8-K
July 03, 2001

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549-1004

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report
(Date of earliest event reported) July 3, 2001

GENERAL MOTORS CORPORATION

(Exact name of registrant as specified in its charter)

| | | |
|---|--|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of incorporation) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
|---|--|--|

| | |
|--|-----------------------------------|
| 300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices) | 48265-3000 ----- (Zip Code) |
|--|-----------------------------------|

Registrant's telephone number, including area code (313) 556-5000

ITEM 5. OTHER ITEMS

On July 3, 2001, General Motors Corporation (GM) issued a news release

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announcing June production results and third quarter forecast remains unchanged. The release is as follows:

GM Truck Sales Continue Strong Momentum: Industry Stays on Pace for Third-Best Sales Year

- GM Truck Sales Up 9%; Passenger Cars down 13%
- Overall June Sales Down 3%

GM Announces June Production Results; Third Quarter Forecast Unchanged

DETROIT -- General Motors dealers sold 456,855 new cars and trucks in June in the United States, down 3 percent from June 2000. Strong pickup and utility sales for the month gave GM a 9 percent increase in truck sales.

"We continue to see strong consumer demand and we're very encouraged that the market remains on track for the industry's third-best sales year," said Bill Lovejoy, group vice president of North America Vehicle Sales, Service and Marketing. "Our June sales results show that we continue to build momentum, led by the industry's leading lineup of truck brands, where GM is making gains in key segments. Through the outstanding sales efforts of our dealers and our commitment to quality, productivity and customer satisfaction, we are moving in the right direction."

GM Truck Sales Highlights

GM's strongest results in June came once again from sport utility vehicle (SUV) sales, putting GM on pace to set an all-time industry SUV calendar year sales record. GM's total utility sales of 99,027 and medium utility sales of 47,612 are the best months ever. GM's full-size utilities and pickups continued to post strong sales numbers, 46,284 and 71,256 respectively. Cadillac Escalade also had an impressive month with 2,522 sales in June helping GM again lead the industry in full-size utilities. The all-new Chevrolet TrailBlazer, GMC Envoy and Oldsmobile Bravada all saw sales build significantly.

Along with the three new midsize utilities, GM expects to continue its strong truck sales performance as several other new and innovative entries increase in availability, including the Buick Rendezvous, Chevrolet Avalanche and Cadillac Escalade.

GM Car Sales Highlights

Saturn as a division and the L-Series posted record calendar year-to-date sales and record second quarter sales.

Chevrolet's Impala continued strong sales momentum posting record calendar year-to-date and second quarter numbers.

The Chevrolet Impala, Malibu and Cavalier all rank on the top-10 list of best-selling cars in America, making Chevrolet the only brand in the auto industry with three top-10 best sellers.

June Sales Records

- Chevrolet Trucks
- GM Utilities
- GM Midsize Utilities
- GM Full-Size Utilities
- Chevrolet Full-Size Utilities
- Chevrolet Suburban
- Chevrolet Tahoe
- GMC Full-Size Utilities
- GMC Yukon
- GMC Yukon XL
- Cadillac Escalade

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- Saturn L-Series

Best Second Quarter Ever

- Saturn
- Chevrolet Impala
- Saturn L-Series
- GM Trucks
- Chevrolet Trucks
- GM Vans
- Chevrolet Vans
- Chevrolet Venture
- GM Utilities
- GM Midsize Utilities
- GM Full-Size Utilities
- Chevrolet Full-Size Utilities
- Chevrolet Suburban
- Chevrolet Tahoe
- GMC Full-Size Utilities
- GMC Yukon
- GMC Yukon XL
- Cadillac Escalade

CYTD Records

- GM Utilities
- GM Full-Size Utilities
- Chevrolet Utilities
- GMC Utilities
- GM Small Utilities
- Chevrolet Tracker
- GM Midsize Utilities
- Chevrolet Full-Size Utilities
- Chevrolet Suburban
- Chevrolet Tahoe
- GMC Full-Size Utilities
- GMC Yukon
- GMC Yukon XL
- Chevrolet Impala
- Saturn
- Saturn L-Series
- Saab 9-5

Best Month Ever

- Chevrolet Trucks
- Pontiac Trucks
- GM Utilities
- GM Midsize Utilities
- Saturn L-Series

GM Announces June and 2nd-Quarter Production Totals, 3rd-Quarter 2001 Estimates

In June, GM produced 466,000 vehicles (211,000 cars and 255,000 trucks) in North America, down from 549,000 vehicles (276,000 cars and 273,000 trucks) produced in June 2000. (Production totals include joint venture production of 10,000 vehicles in June 2001 and 12,000 vehicles in June 2000.)

GM announced second-quarter 2001 North American production totaled 1.363 million vehicles (631,000 cars and 732,000 trucks). The increased production in the second quarter is attributed to the excellent build-out of 2001 models and the better-than-expected start-up of 2002 models. In the second quarter of 2000, GM produced 1.568 million vehicles (787,000 cars and 781,000 trucks).

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Additionally, GM announced that the third-quarter production estimate of 1.235 million vehicles (572,000 cars and 663,000 trucks) will remain unchanged. It is a 6.4 percent decline from the 1.319 million vehicles (689,000 cars and 630,000 trucks) GM produced in the third quarter of 2000.

GM also announced the following production estimates for its international regions:

- GM Europe - The third-quarter estimate is 385,000 vehicles, down from the previous estimate of 386,000.
- GM Asia Pacific - The third-quarter estimate is 77,000 vehicles, down from the previous estimate of 79,000.
- GM Latin America, Africa and the Middle East - The third-quarter estimate is 166,000 vehicles, down from the previous estimate of 174,000.

Note: GM sales and production results are available on GM Media Online at <http://media.gm.com> by clicking on the Sales/Production icon.

In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgement on what the future may hold, and we believe these judgements are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

2-1P

GM Car Deliveries - (United States)
June 2001

| | (1) | June | % Chg per S/D | Calendar Year-to-Date January - June | | |
|--------------------|--------|--------|---------------------|---|---------|-------|
| | | | | 2001 | 2000 | % Chg |
| Selling Days (S/D) | 26 | 26 | | | | |
| Century | 12,422 | 16,377 | -24.1 | 64,803 | 82,159 | -21.1 |
| LeSabre | 15,440 | 16,146 | -4.4 | 69,558 | 72,407 | -3.9 |
| Park Avenue | 3,530 | 4,819 | -26.7 | 18,140 | 24,228 | -25.1 |
| Regal | 3,986 | 7,359 | -45.8 | 25,373 | 34,714 | -26.9 |
| Riviera | 0 | 4 | ***.* | 2 | 38 | -94.7 |
| Buick Total | 35,378 | 44,705 | -20.9 | 177,876 | 213,546 | -16.7 |
| Catera | 1,755 | 3,073 | -42.9 | 6,248 | 8,915 | -29.9 |
| DeVille | 8,948 | 7,656 | 16.9 | 44,484 | 56,141 | -20.8 |
| Eldorado | 810 | 928 | -12.7 | 3,925 | 5,658 | -30.6 |
| Seville | 3,196 | 2,542 | 25.7 | 12,114 | 13,918 | -13.0 |

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| | | | | | | |
|--|---------|---------|-------|-----------|-----------|-------|
| Cadillac Total | 14,709 | 14,199 | 3.6 | 66,771 | 84,632 | -21.1 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Camaro | 3,058 | 4,070 | -24.9 | 17,085 | 22,926 | -25.5 |
| Cavalier | 25,013 | 24,955 | 0.2 | 131,461 | 121,375 | 8.3 |
| Corvette | 2,521 | 2,538 | -0.7 | 16,022 | 16,349 | -2.0 |
| Impala | 14,970 | 15,522 | -3.6 | 100,388 | 90,798 | 10.6 |
| Lumina | 69 | 3,262 | -97.9 | 17,466 | 22,137 | -21.1 |
| Malibu | 17,177 | 22,959 | -25.2 | 103,333 | 115,511 | -10.5 |
| Metro | 12 | 2,235 | -99.5 | 6,442 | 20,948 | -69.2 |
| Monte Carlo | 6,560 | 5,853 | 12.1 | 35,561 | 37,861 | -6.1 |
| Prizm | 5,787 | 4,380 | 32.1 | 31,018 | 27,252 | 13.8 |
| Chevrolet Total | 75,167 | 85,774 | -12.4 | 458,776 | 475,157 | -3.4 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Alero | 9,815 | 12,354 | -20.6 | 65,604 | 70,778 | -7.3 |
| Aurora | 2,510 | 4,313 | -41.8 | 15,367 | 11,960 | 28.5 |
| Cutlass | 1 | 88 | -98.9 | 16 | 1,067 | -98.5 |
| Cutlass Supreme | 0 | 0 | ***.* | 0 | 0 | ***.* |
| Eighty Eight | 0 | 24 | ***.* | 3 | 429 | -99.3 |
| Intrigue | 4,077 | 7,159 | -43.1 | 21,917 | 33,939 | -35.4 |
| Oldsmobile Total | 16,403 | 23,938 | -31.5 | 102,907 | 118,173 | -12.9 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Bonneville | 5,695 | 5,173 | 10.1 | 24,505 | 30,825 | -20.5 |
| Firebird | 2,213 | 3,020 | -26.7 | 12,397 | 17,258 | -28.2 |
| Grand Am | 16,607 | 19,664 | -15.5 | 97,265 | 113,084 | -14.0 |
| Grand Prix | 13,076 | 13,546 | -3.5 | 60,779 | 78,828 | -22.9 |
| Sunfire | 7,336 | 8,419 | -12.9 | 43,906 | 44,988 | -2.4 |
| Pontiac Total | 44,927 | 49,822 | -9.8 | 238,852 | 284,983 | -16.2 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 900 | 2 | 14 | -85.7 | 2 | 52 | -96.2 |
| 9000 | 3 | 1 | 200.0 | 3 | 17 | -82.4 |
| 9-3 | 1,887 | 2,000 | -5.6 | 9,798 | 9,829 | -0.3 |
| 9-5 | 1,395 | 1,955 | -28.6 | 6,949 | 7,627 | -8.9 |
| Saab Total | 3,287 | 3,970 | -17.2 | 16,752 | 17,525 | -4.4 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Saturn EV1 | 0 | 25 | ***.* | 0 | 209 | ***.* |
| Saturn L Series | 13,006 | 13,003 | 0.0 | 57,399 | 48,133 | 19.3 |
| Saturn S Series | 15,704 | 17,165 | -8.5 | 93,559 | 96,809 | -3.4 |
| Saturn Total | 28,710 | 30,193 | -4.9 | 150,958 | 145,151 | 4.0 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| GM Total | 218,581 | 252,601 | -13.5 | 1,212,892 | 1,339,167 | -9.4 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| GM Car Deliveries by Production Source | | | | | | |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| GM North America * | 213,539 | 245,558 | -13.0 | 1,189,892 | 1,312,727 | -9.4 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| GM Import | 5,042 | 7,043 | -28.4 | 23,000 | 26,440 | -13.0 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| GM Total | 218,581 | 252,601 | -13.5 | 1,212,892 | 1,339,167 | -9.4 |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
June 2001

| (1) | June | Calendar Year-to-Date January - June | | | | | |
|-------|-------|---|-------|---------------------|-------|-------|-------|
| | | 2001 | 2000 | % Chg per S/D | 2001 | 2000 | % Chg |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |

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Selling Days (S/D) 26 26

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|---------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 35,378 | 44,705 | -20.9 | 177,876 | 213,546 | -16.7 |
| Cadillac Total | 12,954 | 11,126 | 16.4 | 60,523 | 75,717 | -20.1 |
| Chevrolet Total | 75,167 | 85,774 | -12.4 | 458,776 | 475,157 | -3.4 |
| Oldsmobile Total | 16,403 | 23,938 | -31.5 | 102,907 | 118,173 | -12.9 |
| Pontiac Total | 44,927 | 49,822 | -9.8 | 238,852 | 284,983 | -16.2 |
| Saturn Total | 28,710 | 30,193 | -4.9 | 150,958 | 145,151 | 4.0 |
| GM North America Total | 213,539 | 245,558 | -13.0 | 1,189,892 | 1,312,727 | -9.4 |
| Cadillac Total | 1,755 | 3,073 | -42.9 | 6,248 | 8,915 | -29.9 |
| Saab Total | 3,287 | 3,970 | -17.2 | 16,752 | 17,525 | -4.4 |
| GM Import Total | 5,042 | 7,043 | -28.4 | 23,000 | 26,440 | -13.0 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|-------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 37,884 | 44,705 | -15.3 | 181,516 | 213,546 | -15.0 |
| Cadillac Total | 17,231 | 16,049 | 7.4 | 79,388 | 97,739 | -18.8 |
| Chevrolet Total | 241,388 | 239,471 | 0.8 | 1,347,125 | 1,396,822 | -3.6 |
| GMC Total | 48,692 | 52,368 | -7.0 | 268,624 | 289,021 | -7.1 |
| Hummer Total | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Oldsmobile Total | 23,959 | 30,534 | -21.5 | 136,285 | 157,669 | -13.6 |
| Other-Isuzu Total | 1,632 | 0 | ***.* | 8,572 | 0 | ***.* |
| Pontiac Total | 54,019 | 54,714 | -1.3 | 281,398 | 320,179 | -12.1 |
| Saab Total | 3,287 | 3,970 | -17.2 | 16,752 | 17,525 | -4.4 |
| Saturn Total | 28,710 | 30,193 | -4.9 | 150,958 | 145,151 | 4.0 |
| GM Total | 456,855 | 472,078 | -3.2 | 2,471,039 | 2,638,177 | -6.3 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
June 2001

| | (1) | | Calendar Year-to-Date January - June | | | |
|--------------------------|--------------|--------------|---|--------|---------|-------|
| | June 2001 | June 2000 | % Chg per S/D | 2001 | 2000 | % Chg |
| Selling Days (S/D) | 26 | 26 | | | | |
| Rendezvous | 2,506 | 0 | ***.* | 3,640 | 0 | ***.* |
| Total Buick | 2,506 | 0 | ***.* | 3,640 | 0 | ***.* |
| Escalade | 2,522 | 1,850 | 36.3 | 12,617 | 13,107 | -3.7 |
| Total Cadillac | 2,522 | 1,850 | 36.3 | 12,617 | 13,107 | -3.7 |
| Astro | 5,494 | 9,095 | -39.6 | 33,938 | 56,655 | -40.1 |
| C/K Suburban(Chevy) | 13,291 | 11,450 | 16.1 | 73,778 | 68,261 | 8.1 |
| Chevy C/T Series | 775 | 907 | -14.6 | 3,507 | 4,968 | -29.4 |
| Chevy P Models & Mtr Hms | 8 | 41 | -80.5 | 35 | 462 | -92.4 |
| Chevy W Series | 247 | 181 | 36.5 | 1,078 | 1,110 | -2.9 |
| Express Cutaway/G Cut | 1,482 | 2,072 | -28.5 | 7,341 | 11,268 | -34.9 |
| Express Panel/G Van | 5,919 | 7,107 | -16.7 | 33,769 | 41,179 | -18.0 |
| Express/G Sportvan | 1,756 | 1,153 | 52.3 | 8,942 | 7,994 | 11.9 |
| S/T Blazer | 16,986 | 22,758 | -25.4 | 99,053 | 125,749 | -21.2 |

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| | | | | | | |
|---|---------|---------|-------|-----------|-----------|-------|
| S/T Pickup | 17,079 | 23,380 | -27.0 | 87,030 | 116,736 | -25.4 |
| Tahoe | 17,674 | 13,240 | 33.5 | 97,056 | 72,891 | 33.2 |
| Tracker | 5,131 | 4,517 | 13.6 | 28,066 | 25,388 | 10.5 |
| TrailBlazer | 13,064 | 0 | ***.* | 19,273 | 0 | ***.* |
| Venture | 11,552 | 7,603 | 51.9 | 47,733 | 54,413 | -12.3 |
| | | | | | | |
| Avalanche | 3,516 | 0 | ***.* | 4,233 | 0 | ***.* |
| Silverado-C/K Pickup | 52,247 | 50,193 | 4.1 | 343,517 | 334,591 | 2.7 |
| Chevrolet Fullsize Pickups | 55,763 | 50,193 | 11.1 | 347,750 | 334,591 | 3.9 |
| | | | | | | |
| Chevrolet Total | 166,221 | 153,697 | 8.1 | 888,349 | 921,665 | -3.6 |
| ----- | | | | | | |
| C/K Suburban(GMC) | 1 | 168 | -99.4 | 30 | 4,502 | -99.3 |
| Envoy | 6,442 | 0 | ***.* | 12,741 | 0 | ***.* |
| GMC C/T Series | 1,355 | 3,798 | -64.3 | 7,680 | 14,374 | -46.6 |
| GMC W Series | 414 | 367 | 12.8 | 2,276 | 2,438 | -6.6 |
| P Models & Mtr Hms(GMC) | 1 | 145 | -99.3 | 12 | 393 | -96.9 |
| S/T Jimmy | 2,907 | 8,217 | -64.6 | 25,191 | 42,462 | -40.7 |
| Safari (GMC) | 1,372 | 3,685 | -62.8 | 10,893 | 19,773 | -44.9 |
| Savana Panel/G Classic | 2,197 | 3,722 | -41.0 | 13,605 | 17,658 | -23.0 |
| Savana Special/G Cut | 913 | 1,649 | -44.6 | 7,028 | 6,016 | 16.8 |
| Savana/Rally | 410 | 394 | 4.1 | 1,411 | 2,088 | -32.4 |
| Sierra | 15,493 | 16,202 | -4.4 | 96,213 | 101,067 | -4.8 |
| Sonoma | 4,444 | 5,627 | -21.0 | 22,401 | 26,293 | -14.8 |
| Yukon | 6,449 | 4,459 | 44.6 | 37,068 | 28,576 | 29.7 |
| Yukon XL | 6,294 | 3,935 | 59.9 | 32,075 | 23,381 | 37.2 |
| GMC Total | 48,692 | 52,368 | -7.0 | 268,624 | 289,021 | -7.1 |
| ----- | | | | | | |
| Hummer H1 | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Hummer Total | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| ----- | | | | | | |
| Bravada | 2,776 | 3,689 | -24.7 | 11,885 | 17,735 | -33.0 |
| Silhouette | 4,780 | 2,907 | 64.4 | 21,493 | 21,761 | -1.2 |
| Oldsmobile Total | 7,556 | 6,596 | 14.6 | 33,378 | 39,496 | -15.5 |
| ----- | | | | | | |
| Other-Isuzu F Series | 241 | 0 | ***.* | 1,226 | 0 | ***.* |
| Other-Isuzu N Series | 1,391 | 0 | ***.* | 7,346 | 0 | ***.* |
| Other-Isuzu Total | 1,632 | 0 | ***.* | 8,572 | 0 | ***.* |
| ----- | | | | | | |
| Aztek | 2,931 | 0 | ***.* | 16,519 | 0 | ***.* |
| Montana | 6,161 | 4,888 | 26.0 | 26,027 | 35,167 | -26.0 |
| Trans Sport | 0 | 4 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 9,092 | 4,892 | 85.9 | 42,546 | 35,196 | 20.9 |
| ----- | | | | | | |
| GM Total | 238,274 | 219,477 | 8.6 | 1,258,147 | 1,299,010 | -3.1 |
| ----- | | | | | | |
| GM TRUCK Deliveries by Production Source | | | | | | |
| ----- | | | | | | |
| GM North America * | 236,693 | 219,141 | 8.0 | 1,249,863 | 1,296,615 | -3.6 |
| ----- | | | | | | |
| GM Import | 1,581 | 336 | 370.5 | 8,284 | 2,395 | 245.9 |
| ----- | | | | | | |
| GM Total | 238,274 | 219,477 | 8.6 | 1,258,147 | 1,299,010 | -3.1 |
| ----- | | | | | | |
| GM Light Duty Truck Deliveries by Production Source | | | | | | |
| ----- | | | | | | |
| GM North America * | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |
| ----- | | | | | | |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| ----- | | | | | | |
| GM Total | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |

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* Includes U.S./Canada/Mexico

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GM Truck Deliveries - (United States)
June 2001

| | (1) | Calendar Year-to-Date January - June | | | | |
|--------------------|------|---|------------|-------|------|-------|
| | | June | | % Chg | | |
| | 2001 | 2000 | per S/D | 2001 | 2000 | % Chg |
| Selling Days (S/D) | 26 | 26 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 2,506 | 0 | ***.* | 3,640 | 0 | ***.* |
| Cadillac Total | 2,522 | 1,850 | 36.3 | 12,617 | 13,107 | -3.7 |
| Chevrolet Total | 166,053 | 153,567 | 8.1 | 887,633 | 920,884 | -3.6 |
| GMC Total | 48,440 | 52,162 | -7.1 | 267,339 | 287,407 | -7.0 |
| Hummer Total | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Oldsmobile Total | 7,556 | 6,596 | 14.6 | 33,378 | 39,496 | -15.5 |
| Other-Isuzu Total | 471 | 0 | ***.* | 2,289 | 0 | ***.* |
| Pontiac Total | 9,092 | 4,892 | 85.9 | 42,546 | 35,196 | 20.9 |
| GM North America Total* | 236,693 | 219,141 | 8.0 | 1,249,863 | 1,296,615 | -3.6 |
| Chevrolet Total | 168 | 130 | 29.2 | 716 | 781 | -8.3 |
| GMC Total | 252 | 206 | 22.3 | 1,285 | 1,614 | -20.4 |
| Other-Isuzu Total | 1,161 | 0 | ***.* | 6,283 | 0 | ***.* |
| GM Import Total | 1,581 | 336 | 370.5 | 8,284 | 2,395 | 245.9 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 2,506 | 0 | ***.* | 3,640 | 0 | ***.* |
| Cadillac Total | 2,522 | 1,850 | 36.3 | 12,617 | 13,107 | -3.7 |
| Chevrolet Total | 165,191 | 152,568 | 8.3 | 883,729 | 915,125 | -3.4 |
| GMC Total | 46,922 | 48,058 | -2.4 | 258,656 | 271,816 | -4.8 |
| Hummer Total | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Oldsmobile Total | 7,556 | 6,596 | 14.6 | 33,378 | 39,496 | -15.5 |
| Pontiac Total | 9,092 | 4,892 | 85.9 | 42,546 | 35,196 | 20.9 |
| GM North America Total* | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 2,506 | 0 | ***.* | 3,640 | 0 | ***.* |
| Cadillac Total | 2,522 | 1,850 | 36.3 | 12,617 | 13,107 | -3.7 |
| Chevrolet Total | 165,191 | 152,568 | 8.3 | 883,729 | 915,125 | -3.4 |
| GMC Total | 46,922 | 48,058 | -2.4 | 258,656 | 271,816 | -4.8 |
| Hummer Total | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Oldsmobile Total | 7,556 | 6,596 | 14.6 | 33,378 | 39,496 | -15.5 |
| Pontiac Total | 9,092 | 4,892 | 85.9 | 42,546 | 35,196 | 20.9 |
| GM Total | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |

* Includes US/Canada/Mexico

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

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| Curr S/D: 26 Prev S/D: 26 | June | | | Calendar Year-to-Date January - June | | |
|------------------------------|---------|---------|------------|---|-----------|-------|
| | 2001 | 2000 | % Chg | 2001 | 2000 | % Chg |
| | | | per S/D | | | |
| Vehicle Total | 456,855 | 472,078 | -3.2 | 2,471,039 | 2,638,177 | -6.3 |
| Car Total | 218,581 | 252,601 | -13.5 | 1,212,892 | 1,339,167 | -9.4 |
| Truck Total | 238,274 | 219,477 | 8.6 | 1,258,147 | 1,299,010 | -3.1 |
| Light Truck Total | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |
| Light Vehicle Total | 452,423 | 466,639 | -3.0 | 2,447,879 | 2,614,432 | -6.4 |

| Market Division Vehicle Total | June | | | Calendar Year-to-Date January - June | | |
|----------------------------------|---------|---------|------------|---|-----------|-------|
| | 2001 | 2000 | % Chg | 2001 | 2000 | % Chg |
| | | | per S/D | | | |
| Buick | 37,884 | 44,705 | -15.3 | 181,516 | 213,546 | -15.0 |
| Cadillac | 17,231 | 16,049 | 7.4 | 79,388 | 97,739 | -18.8 |
| Chevrolet | 241,388 | 239,471 | 0.8 | 1,347,125 | 1,396,822 | -3.6 |
| GMC | 48,692 | 52,368 | -7.0 | 268,624 | 289,021 | -7.1 |
| Hummer | 53 | 74 | -28.4 | 421 | 525 | -19.8 |
| Oldsmobile | 23,959 | 30,534 | -21.5 | 136,285 | 157,669 | -13.6 |
| Other - Isuzu | 1,632 | 0 | ***.* | 8,572 | 0 | ***.* |
| Pontiac | 54,019 | 54,714 | -1.3 | 281,398 | 320,179 | -12.1 |
| Saab | 3,287 | 3,970 | -17.2 | 16,752 | 17,525 | -4.4 |
| Saturn | 28,710 | 30,193 | -4.9 | 150,958 | 145,151 | 4.0 |

Sales of Domestically Produced Vehicles

| | | | | | | |
|-------------|---------|---------|-------|-----------|-----------|------|
| Car | 213,539 | 245,558 | -13.0 | 1,189,892 | 1,312,727 | -9.4 |
| Light Truck | 233,842 | 214,038 | 9.3 | 1,234,987 | 1,275,265 | -3.2 |

Twenty-six selling days for the June period this year and twenty-six for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Please Note: The Light sub-totals will be different than reported the prior year due to the implementation of 2001 Segmentation, which moved some Light Trucks to Medium.

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GM Production Schedule - 7/01

| Units 000s | GMNA | | | GME** | GMLAAM | GMAP | Total Worldwide | Memo: | |
|---------------------------|------|--------|-------|-------|--------|------|--------------------|-------|------|
| | Car* | Truck* | Total | | | | | NUMMI | CAMI |
| 2001 Q3 | 572 | 663 | 1,235 | 385 | 166 | 77 | 1,863 | 11 | 17 |
| O/(U) prior forecast:@ | 0 | 0 | 0 | (1) | (8) | (2) | (11) | 0 | 0 |

| Units 000s | GMNA | | | GME | GMLAAM | GMAP | Total Worldwide | Memo: | |
|-------------|-------|-------|-------|-------|--------|------|--------------------|-------|------|
| | Car | Truck | Total | | | | | NUMMI | CAMI |
| 1997 | | | | | | | | | |
| 1st Qtr. | 797 | 645 | 1,442 | 472 | 130 | 32 | 2,076 | 16 | 30 |
| 2nd Qtr. | 809 | 650 | 1,459 | 521 | 162 | 33 | 2,175 | 17 | 29 |
| 3rd Qtr. | 712 | 557 | 1,269 | 417 | 170 | 31 | 1,887 | 13 | 21 |
| 4th Qtr. | 765 | 693 | 1,458 | 464 | 142 | 37 | 2,101 | 11 | 18 |
| CY | 3,083 | 2,545 | 5,628 | 1,873 | 604 | 133 | 8,238 | 57 | 98 |
| 1998 | | | | | | | | | |
| 1st Qtr. | 673 | 702 | 1,375 | 424 | 146 | 36 | 1,981 | 16 | 10 |
| 2nd Qtr. | 615 | 557 | 1,172 | 479 | 153 | 39 | 1,843 | 7 | 14 |
| 3rd Qtr. | 592 | 410 | 1,002 | 440 | 137 | 37 | 1,616 | 11 | 3 |
| 4th Qtr. | 819 | 691 | 1,510 | 522 | 89 | 36 | 2,157 | 12 | 18 |
| CY | 2,699 | 2,360 | 5,059 | 1,864 | 525 | 148 | 7,596 | 46 | 45 |
| 1999 | | | | | | | | | |
| 1st Qtr. | 781 | 725 | 1,506 | 524 | 93 | 38 | 2,161 | 12 | 23 |
| 2nd Qtr. | 760 | 795 | 1,555 | 533 | 110 | 25 | 2,223 | 12 | 23 |
| 3rd Qtr. | 660 | 699 | 1,359 | 427 | 112 | 47 | 1,945 | 13 | 17 |
| 4th Qtr. | 759 | 694 | 1,453 | 530 | 97 | 47 | 2,127 | 12 | 26 |
| CY | 2,960 | 2,913 | 5,873 | 2,014 | 412 | 157 | 8,456 | 49 | 89 |
| 2000 | | | | | | | | | |
| 1st Qtr. | 746 | 775 | 1,521 | 572 | 118 | 40 | 2,251 | 13 | 24 |
| 2nd Qtr. | 787 | 781 | 1,568 | 534 | 140 | 45 | 2,287 | 13 | 23 |
| 3rd Qtr. | 689 | 630 | 1,319 | 374 | 151 | 53 | 1,897 | 12 | 22 |
| 4th Qtr. | 670 | 694 | 1,364 | 513 | 135 | 47 | 2,059 | 12 | 23 |
| CY | 2,892 | 2,880 | 5,772 | 1,993 | 544 | 185 | 8,494 | 50 | 92 |
| 2001 | | | | | | | | | |
| 1st Qtr. | 582 | 632 | 1,214 | 538 | 138 | 51 | 1,941 | 13 | 14 |
| 2nd Qtr. # | 631 | 732 | 1,363 | 492 | 167 | 63 | 2,085 | 13 | 16 |
| 3rd Qtr. ## | 572 | 663 | 1,235 | 385 | 166 | 77 | 1,863 | 11 | 17 |

@ Numbers may vary due to rounding

* NUMMI units included in GMNA Car, CAMI units included in GMNA Car and Truck figures.

** GME Production includes Saab back to 1999

Denotes estimate for GME, GMLAAM and GMAP; actual for GMNA

Denotes estimate

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Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant+ has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

July 3, 2001

GENERAL MOTORS CORPORATION

By

/s/Peter R. Bible

(Peter R. Bible,
Chief Accounting Officer)