# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

WESTAMERICA BANCORPORATION

## Form 8-K

April 21, 2005
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(707) 863-6000
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule $14 d-2(b)$ under the Exchange Act (17 CFR $240.14 \mathrm{~d}-2(\mathrm{~b})$ )
[] Pre-commencement communications pursuant to Rule $13 e-4$ (c) under the Exchange Act (17 CFR 240.13e-4c))

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Exhibits
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99.1 Press release dated April 19, 2005

Item 2.02: Results of Operations and Financial Condition


On April 19, 2005 Westamerica Bancorporation announced their quarterly earnings for the first quarter of 2005. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

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Signatures

Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Westamerica Bancorporation
/s/ DENNIS R. HANSEN
----------------------------------------
Dennis R. Hansen
Senior Vice President and Controller
April 20, 2005

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INDEX TO EXHIBITS

| Exhibit No. | Description | Sequentially <br> Number Page |
| :---: | :---: | :---: |
| (99.1) | Press release dated | 5-16 |
|  | April 19, 2005 |  |

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April 19, 2005

WESTAMERICA BANCORPORATION REPORTS FIRST QUARTER 2005 RESULTS

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported quarterly net income for the first quarter of 2005 of $\$ 22.7$ million or $\$ 0.70$ diluted earnings per share. First quarter 2005 results include one month of operating results following the March 1, 2005 acquisition of Redwood Empire Bancorp. First quarter 2005 results also include a loss on sale of available-for-sale investment securities totaling $\$ 2.8$ million, net of tax, or $\$ 0.08$ per diluted share outstanding. The prior year's first quarter results included net income of $\$ 24.3$ million and $\$ 0.74$ diluted earnings per share. The return on equity (ROE) for the first quarter of 2005 was 24.7 percent, and the return on assets (ROA) was 1.90 percent; the loss on sale of available-for-sale investment securities in the first quarter 2005 reduced ROE by 3.1 percent and ROA by 0.24 percent. In the first quarter of 2004 , ROE was 30.5 percent and ROA was 2.20 percent.
"We are very pleased with first quarter results, especially completion of the Redwood Empire Bancorp acquisition. This acquisition expands our customer base in Sonoma and Mendocino counties, and increases the Company's earnings. Systems integrations are complete, and full integration will be finished by June 30," said Chairman, President and CEO David Payne. "Employee and customer retention remain our priorities following the merger," added Payne.

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Redwood Empire Bancorp merger consideration included approximately $\$ 57$ million, issuance of approximately 1.6 million shares of Westamerica Bancorporation common stock, and assumption of converted Redwood Empire Bancorp stock options. Redwood Empire Bancorp's assets totaled approximately $\$ 520$ million on March 1, 2005. Westamerica intends to complete its branch consolidations in the second quarter of 2005. Westamerica has also entered an agreement to sell one branch located in Lake County, and anticipates completion of this transaction late in the second quarter of 2005 .

Net interest income on a fully taxable equivalent basis was $\$ 55.0$ million in the first quarter of 2005 , compared to $\$ 54.6$ million in the prior quarter and to $\$ 54.6$ million in the first quarter of 2004 . The first quarter 2005 net interest margin on a fully taxable equivalent basis was 4.90 percent, compared to 5.01 percent in the prior quarter and 5.27 percent for the first quarter of 2004 .

The provision for loan losses was $\$ 300$ thousand for the first quarter of 2005 , reduced from $\$ 600$ thousand in the previous quarter, and from $\$ 750$ thousand in the first quarter of 2004 . Net loan recoveries totaled $\$ 194$ thousand or 0.03 percent of average loans (annualized) in the first quarter of 2005.

Noninterest income in the first quarter of 2005 totaled $\$ 7.2$ million, including a $\$ 4.9$ million loss on sale of available-for-sale investment securities. The Company sold approximately $\$ 170$ million available-for-sale investment securities in managing its interest rate risk position taking into consideration the acquisition of Redwood Empire Bancorp. The securities sold had a duration of 3.2

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years, while the proceeds from sale were applied to reduce overnight borrowings.

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First quarter 2005 noninterest income compares to $\$ 10.9$ million in the first quarter 2004. Merchant credit card income increased $\$ 473$ thousand in the first quarter 2005 compared to the year ago period primarily due to the acquired merchant card servicing business of Redwood Empire Bancorp. Financial services fees and debit card fees were also higher than the year ago period due to higher activity levels.

Noninterest expense for the first quarter of 2005 totaled $\$ 25.1$ million, $\$ 863$ thousand higher than the previous quarter, and $\$ 148$ thousand higher than the first quarter of 2004 . The increase from the prior quarter is primarily due to higher salaries and benefits, amortization of identified intangibles, and professional fees, all of which increased primarily due to the acquisition of Redwood Empire Bancorp. The increase from the first quarter of 2004 is attributable to professional fees and amortization of identified intangibles, offset in part by lower salaries and benefits. The first quarter efficiency ratio of 40.4 percent was 2.9 percent higher due to the loss on sale of securities. The efficiency ratio in the year ago quarter was 38.2 percent.

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At March 31, 2005, shareholders' equity was $\$ 438$ million and the equity-to-asset ratio was 8.4 percent. The Company and its subsidiary bank, Westamerica Bank, remain "well capitalized" under regulatory capital requirements at March 31, 2005. During the first quarter 2005, approximately 1.6 million shares were issued to the Redwood Empire Bancorp shareholders, repurchases of the Company's common stock totaled approximately 373 thousand shares, and approximately 32 thousand shares were issued upon the exercise of stock options.

At March 31, 2005, the Company's assets totaled $\$ 5.2$ billion and total loans outstanding totaled $\$ 2.7$ billion.

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, currently operates 91 branches and two trust offices throughout 22 Northern and Central California counties. As a result of the merger with Redwood Empire Bancorp, the Company anticipates consolidating branches and selling one branch in Lake County.

Westamerica Bancorporation Web Address: www.westamerica.com
For additional information contact:
Westamerica Bancorporation
Robert A. Thorson - SVP \& Treasurer
707-863-6840

FORWARD-LOOKING INFORMATION:

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uncertainties. A number of factors - many of which are beyond the Company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, including the Company's Form $10-\mathrm{K}$ for the year ended December 31, 2004, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the Sarbanes-Oxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, the combination of the former Redwood Empire Bancorp and other mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

## \#\#\#\#\#

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WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
March 31, 2005

1. Net Income Summary.
2. Net Interest Income (Fully Taxable Equivalent)
3. Loan Loss Provision
4. Noninterest Income:
5. Investment Securities (Loss/Impairment) Gains
6. Loss on Extinguishment of Debt
7. Other
8. Total Noninterest Income
9. Noninterest Expense
10. Income Tax Provision (FTE)
11. Net Income
11.Average Shares Outstanding 12. Diluted Average Shares Outstanding

Public Information April 19, 2005
$(4,903)$

| 0 | $(1,814)$ |
| :---: | :---: |
| 12,098 | 10,892 |
| 7,195 | 10,866 |
| 25,140 | 24,992 |
| 14,041 | 15,415 |
| \$22,733 | \$24,314 |



| 32,022 | 32,051 | $-0.1 \%$ | 31,761 | $0.8 \%$ | 32, |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 32,680 | 32,662 | $0.1 \%$ | 32,487 | $0.6 \%$ | 32, |

13. Operating Ratios:
14. Basic Earnings Per Share $\quad \$ 0.71 \quad \$ 0.76 \quad-6.4 \% \quad \$ 0.67 \quad$ 6.5\%
15. Diluted Earnings Per Share $\quad 0.70 \quad 0.74 \quad-6.6 \% \quad 0.65 \quad 6$
16. Return On Assets $1.90 \%$ 2.20\% 1.81\%
17. Return On Equity
18. Net Interest Margin (FTE)
19. Efficiency Ratio (FTE)
20.Dividends Paid Per Share
20. Dividend Payout Ratio
$24.7 \%$
$4.90 \%$
$40.4 \%$
$\$ 0.30$ 43\%
$30.5 \%$
$24.0 \%$
5.01\%
$41.2 \%$
38.2 응
$\$ 0.28$ 43\%
21. Net Interest Income.
22. Interest and Fee Income (FTE)
23. Interest Expense
24. Net Interest Income (FTE)
25. Average Earning Assets
26. Average Interest-Bearing

Liabilities
6. Yield on Earning Assets (FTE)
7. Cost of Funds
8. Net Interest Margin (FTE)
9. Interest Expense/Interest-

Bearing Liabilities
10.Net Interest Spread (FTE)


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WESTAMERICA BANCORPORATION
Public Information April 19, 2005
3. Loans \& Other Earning Assets.
(average volume, dollars in thousands)

|  |  | Q1'05 / |  | Q1'05 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Q1'05 | Q1'04 | Q1'04 | Q4'04 | Q4'04 | 3/31'05 |

1. Total Assets
2. Total Earning Assets
3. Total Loans
4. Commercial Loans
5. Commercial Real Estate Loans
6. Consumer Loans
7. Total Investment Securities
8. Available For Sale

| $\$ 4,864,633$ | $\$ 4,451,674$ |
| ---: | ---: |
| $4,518,930$ | $4,157,061$ |
| $2,374,710$ | $2,281,900$ |
| 642,461 | 616,110 |
| 809,807 | 805,420 |
| 922,442 | 860,370 |
| $2,144,220$ | $1,875,161$ |
| 854,585 | $1,357,097$ |


| $9.3 \% \$ 4,653,950$ |  |
| ---: | ---: |
| $8.7 \%$ | $4,352,493$ |
| $4.1 \%$ | $2,235,375$ |
| $4.3 \%$ | 620,309 |
| $0.5 \%$ | 740,909 |
| $7.2 \%$ | 874,157 |
| $14.3 \%$ | $2,117,118$ |
| $-37.0 \%$ | 941,614 |

$4.5 \% \$ 4,864$
$4,518,930 \quad 4,157,061 \quad 3.7 \% 4,352,4930 \% 4,518$
$2,374,7102,281,900 \quad 4.1 \% 2,235,3756.2 \% 2,374$,

| 809,807 | 805,420 | $0.5 \%$ | 740,909 | $9.3 \%$ | 809, |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 922,442 | 860,370 | $7.2 \%$ | 874,157 | $5.5 \%$ | 922, |
| $2,144,220$ | $1,875,161$ | $14.3 \%$ | $2,117,118$ | $1.3 \%$ | 2,144, |
| 854,585 | $1,357,097$ | $-37.0 \%$ | 941,614 | $-9.2 \%$ | 854, |

(Market Value)
9. Held To Maturity

10. | HTM Unrealized (Loss) |
| ---: | :--- |
| Gain at Period-End |

11.Loans / Deposits

| $1,289,635$ | 518,064 |
| ---: | ---: |
| $(13,664)$ | 9,008 |

148.9\% 1, 175,504
$9.7 \% 1,289$ 9. Held To Maturity 11.Loans / Deposits
$63.9 \%$
$66.4 \%$
$\mathrm{n} / \mathrm{m}$ (13,
$60.1 \%$
4. Deposits \& Other Interest-Bearing Liabilities.


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WESTAMERICA BANCORPORATION
Public Information April 19, 2005
5. Interest Yields Earned \& Rates Paid.

. Interest Income Earned to:
2. Total Earning Assets (FTE)
3. Total Loans (FTE)

| $\$ 4,518,930$ | $\$ 63,376$ | $5.65 \%$ |
| ---: | ---: | ---: |
| $2,374,710$ | 36,336 | $6.21 \%$ |
| 642,461 | 10,610 | $6.66 \%$ |
| 809,807 | 14,753 | $7.39 \%$ |
| 922,442 | 10,973 | $4.82 \%$ |


| $5.55 \% \$ 4,157,061$ |  |
| ---: | ---: |
| $6.10 \%$ | $2,281,900$ |
| $6.34 \%$ | 616,110 |
| $7.41 \%$ | 805,420 |
| $4.91 \%$ | 860,370 |

4. Commercial Loans (FTE)

642,461 10,610
Commercial Real Estate Loans
6. Consumer Loan 922,442 $10,973 \quad 4.82 \% \quad 4.91 \% \quad 860,370$

11,

| 7. Total Investment Securities (FTE) | 2,144,220 | 27,040 | 5.04\% | 4.96\% | 1,875,161 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 8. Interest Expense Paid to: |  |  |  |  |  |
| 9. Total Earning Assets | 4,518,930 | 8,357 | $0.75 \%$ | 0.54\% | 4,157,061 |
| 10. Total Interest-Bearing Liabilities | 3,132,418 | 8,357 | 1.08\% | 0.81\% | 2,880,558 |
| 11. Total Interest-Bearing Deposits | 2,402,069 | 4,357 | $0.74 \%$ | $0.61 \%$ | 2,228,250 |
| 12. Interest-Bearing Transaction | 610,152 | 263 | 0.17\% | 0.14\% | 564,703 |
| 13. Savings | 1,114,421 | 863 | 0.31\% | 0.31\% | 1,040,497 |
| 14. Other Time <\$100K | 271,462 | 1,238 | 1.85\% | 1.64\% | 282,647 |
| 15. Other Time >\$100K | 406,034 | 1,993 | 1.99\% | 1.58\% | 340,403 |
| 16. Total Short-Term Borrowings | 703,468 | 3,570 | 2.03\% | 1.48\% | 533,158 |
| 17. Fed Funds Purchased | 551,080 | 3,409 | 2.47\% | 1.98\% | 399,075 |
| 18. Other Short-Term Funds | 152,388 | 161 | 0.43\% | 0.29\% | 134,083 |
| 19. FHLB Debt | 0 | 0 | 0.00\% | 0.00\% | 96,613 |
| 20. Long-Term Debt | 26,881 | 430 | 6.40\% | 5.90\% | 22,537 |
| 21. Net Interest Income and Margin (FTE) |  | \$55,019 | 4.90\% | 5.01\% |  |

6. Noninterest Income.

| Q1'05 | Q1'04 | $\begin{gathered} \text { Q1'05 / } \\ \text { Q1'04 } \end{gathered}$ | Q4'04 | $\begin{gathered} \text { Q1'05 / } \\ \text { Q4.04 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$6,927 | \$6,868 | 0.9\% | \$6,928 | -0.0\% |
| 1,298 | 825 | 57.3\% | 875 | 48.3\% |
| 624 | 583 | 7.0\% | 597 | 4.5\% |
| 697 | 549 | 27.0\% | 700 | -0.4\% |
| 279 | 187 | 49.2\% | 294 | -5.1\% |
| 100 | 133 | -24.8\% | 82 | 22.0\% |
| 273 | 250 | 9.2\% | 254 | 7.5\% |
| 1,900 | 1,497 | 26.9\% | 1,719 | 10.5\% |
| 12,098 | 10,892 | 11.1\% | 11,449 | 5.7\% |
| $(4,903)$ | 1,788 | $\mathrm{n} / \mathrm{m}$ | $(7,180)$ | $\mathrm{n} / \mathrm{m}$ |
| 0 | $(1,814)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| \$7,195 | \$10,866 | -33.8\% | \$4,269 | 68.5\% |
| \$62,214 | \$65,471 | -5.0\% | \$58,856 | 5.7\% |
| 11.6\% | 16.6\% |  | 7.3\% |  |
| $0.76 \%$ | $0.80 \%$ |  | $0.74 \%$ |  |
| \$7.88 | \$8.22 | -4.1\% | \$7.37 | 6.9\% |

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WESTAMERICA BANCORPORATION
Public Information April 19, 2005
7. Noninterest Expense.

1. Salaries \& Benefits
2. Occupancy
3. Equipment
4. Data Processing
5. Courier
6. Postage
7. Telephone
8. Professional Fees
9. Stationery \& Supplies
10. Loan Expense
11. Merchant Card Expense
12. Operational Losses
13. Amortization of Identifiable
14. Other Operating
15. Total Noninterest Expense
16. Full Time Equivalent Staff
17.Average Assets / Full Time
Equivalent Staff
18.Operating Ratios:
17. FTE Revenue / Full Time
Equivalent Staff
(annualized)
18. Noninterest Expense /
Earning Assets
(annualized)
19. Noninterest Expense /
Revenues


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WESTAMERICA BANCORPORATION
Public Information April 19, 2005
8. Loan Loss Provision.

1. Loan Loss Provision
2. Gross Loan Losses
3. Net Loan (Recoveries) Losses
4. Recoveries/Gross Losses
5. Average Total Loans
6. Net Loan (Recoveries) Losses / Loans (annualized)
7. Loan Loss Provision /

Loans (annualized)
8. Loan Loss Provision / Net Loan Losses (Recoveries)
$\begin{array}{llllll}\text { Q1'05 } & \text { Q1'04 } & \text { Q1'04 } & \text { Q4'04 } & \text { Q4'04 } & 31\end{array}$


| $\$ 300$ | $\$ 750$ | $-60.0 \%$ | $\$ 600$ | $-50.0 \%$ |
| :---: | ---: | ---: | ---: | :---: |
| 599 | 1,558 | $-61.6 \%$ | 1,596 | $-62.5 \%$ |
| $(194)$ | 826 | $-123.5 \%$ | 836 | $n / m$ |

$4.1 \% \$ 2,235,375$
$6.2 \% \$ 2,374$
$0.15 \%$
$0.11 \%$
$71.8 \%$
9. Credit Quality.
(dollars in thousands)


1. Nonperforming Nonaccrual Loans
2. Performing Nonaccrual Loans

| \$1,766 | \$5,045 |
| :---: | :---: |
| 6,550 | 2,212 |
| 8,316 | 7,257 |
| 107 | 190 |
| 8,423 | 7,447 |
| 0 | 80 |
| \$8,423 | \$7,527 |


| -65.0\% | \$2,970 |
| :---: | :---: |
| 196.1\% | 4,071 |
| 14.6\% | 7,041 |
| -43.7\% | 10 |
| $13.1 \%$ | 7,051 |
|  | 0 |
| 11.9\% | \$7,051 |



$$
53.5 \% \quad \$ 19,225
$$

11.2\% $\$ 54,152$
$16.6 \% 2,300,230$
$17.3 \% 4,737,268$
$2.35 \%$
$2.21 \% 2.32 \%$
$0.31 \%$
$0.31 \%$
$0.32 \%$
14. Nonperforming Loans /
$\square$

| $0.16 \%$ | $0.17 \%$ | $0.15 \%$ |
| ---: | ---: | ---: |
| $711 \%$ | $723 \%$ | $768 \%$ |
| $170 \%$ | $234 \%$ | $282 \%$ |

17.Allowance/Nonperforming Loans

711\% 723\%
768\%
18.Allowance for Loan Losses /

Classified Loans
19.Classified Loans /
20. (Equity + Allowance 7.1\% 5.9\% 4.7\% for Loan Losses)

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WESTAMERICA BANCORPORATION
Public Information April 19, 2005
10.Capital.

| 3/31/05 | 3/31/04 | $\begin{gathered} 3 / 31 / 05 / \\ 3 / 31 / 04 \end{gathered}$ | $12 / 31 / 04$ | $\begin{aligned} & 3 / 31 / 05 / \\ & 12 / 31 / 04 \end{aligned}$ | 9/30/ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$437,575 | \$338,600 | 29.2\% | \$358,609 | 22.0\% | \$351, |
| 297,791 | 295,076 | 0.9\% | 327,070 | -9.0\% | 321 , |
| 342,146 | 335,535 | 2.0\% | 367,333 | -6.9\% | 361 , |
| 5,192,111 | 4,424,816 | 17.3\% | 4,737,268 | 9.6\% | 4,636, |
| 3,329,316 | 2,983,467 | 11.6\% | 2,948,797 | 12.9\% | 2,964, |
| 8.43\% | 7.65\% |  | 7.57\% |  |  |
| 16.16\% | 14.58\% |  | 15.59\% |  | 15 |
| 5.74\% | 6.67\% |  | 6.90\% |  |  |
| 8.94\% | 9.89\% |  | 11.09\% |  | 10 |
| 10.28\% | 11.25\% |  | 12.46\% |  | 12 |
| 32,939 | 31,787 | 3.6\% | 31,640 | 4.1\% | 31, |
| \$13.28 | \$10.65 | 24.7\% | \$11.33 | 17.2\% | \$11 |
| 51.77 | 50.46 | 2.6\% | 58.31 | $-11.2 \%$ | 54 |

1. Shareholders' Equity
2. Tier I Regulatory Capital
3. Total Regulatory Capital
4. Total Assets
5. Risk-Adjusted Assets
6. Shareholders' Equity /

Total Assets
7. Shareholders' Equity /

Total Loans
8. Tier I Capital /Total Assets
5.74\% 6.67\%
$6.90 \%$
9. Tier I Capital /

Risk-Adjusted Assets
10.Total Capital /

Risk-Adjusted Assets
11. Shares Outstanding
12. Book Value Per Share (\$)
13. Market Value Per Share (\$)
$51.77 \quad 50.46 \quad 2.6$
14.Share Repurchase Programs

```
15.Total Shares Repurchased /
Canceled
```

16. Average Repurchase Price

373
$\$ 54.59$
(shares in thousands)

|  |  | Q1'05 / |  | Q1'05 / |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Q1'05 | Q1'04 | Q1'04 | Q4'04 | Q4'04 | 3/31'05 |

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11. Period-End Balance Sheets.
(dollars in thousands)


1. Assets:
2. Cash and Money Market Assets
3. Investment Securities Available For Sale
4. Investment Securities Maturity
5. Loans, gross
6. Allowance For Loan Losses
7. Loans, net
8. 
9. Premises and Equipment
10. Identifiable Intangible Assets
11. Goodwill
12. Interest Receivable and Other Assets
13.Total Assets
14.Liabilities and Shareholders'
13. Deposits:
14. Noninterest Bearing
15. Interest-Bearing

Transaction
18. Savings
19. Time
20. Total Deposits
21. Short-Term Borrowed Funds
22. FHLB Debt
23. Debt Financing and
24. Notes Payable
25. Liability For Interest, Taxes and Other
26.Total Liabilities
27.Shareholders' Equity:
28. Paid-In Capital
29. Unrealized Gain (Loss) on
30. Investment Securities Available For Sale
31. Retained Earnings
32.Total Shareholders' Equity
33. Total Liabilities and Shareholders' Equity

| \$168,881 | \$167,183 |
| :---: | :---: |
| 719,097 | 1,219,364 |
| 1,331,870 | 586,171 |
| $\begin{aligned} & 2,708,052 \\ & (59,859) \end{aligned}$ | $\begin{aligned} & 2,322,881 \\ & (53,834) \end{aligned}$ |
| 2,648,193 | 2,269,047 |
| 35,586 | 35,412 |
| 29,389 | 3,302 |
| 127,503 | 18,996 |
| 131,592 | 125,341 |
| \$5,192,111 | \$4,424,816 |

Equity:

| \$1,371,819 | \$1,210,829 |
| :---: | :---: |
| 626,693 | 562,369 |
| 1,166,858 | 1,049,435 |
| 773,473 | 624,543 |
| 3,938,843 | 3,447,176 |
| 710,530 | 491,704 |
| 0 | 20,000 |
| 40,391 | 21,429 |
| 64,772 | 105,907 |
| 4,754,536 | 4,086,216 |
| \$319,438 | \$219,301 |
| 3,511 | 21,213 |
| 114,626 | 98,086 |
| 437,575 | 338,600 |
| \$5,192,111 | \$4,424,816 |

1.0\% $\$ 126,687$
$-41.0 \% \quad 931,710$
127.2\% 1,260,832
16.6\% 2,300,230
$11.2 \% \quad(54,152)$
16.7\% 2,246,078
$\begin{array}{lr}0.5 \% & 35,223 \\ \mathrm{n} / \mathrm{m} & 2,894 \\ \mathrm{n} / \mathrm{m} & 18,996 \\ 5.0 \% & 114,848 \\ & \\ & \\ & \end{array}$
17.3\%\$4,737,268
$==========$
13.3\%\$1,273,825
11.4\% 591,593
11.2\% 1,091,981
23.8\% 626,220
14.3\% 3,583,619
44.5\% 735,423
$\mathrm{n} / \mathrm{m} \quad 0$
$-38.8 \% \quad 38,188$
16.4\% 4,378,659
45.7\% \$229,975
$-83.4 \% \quad 9,638$

17.3\%\$4,737,268
$33.3 \% \$ 165$
$-22.8 \% \quad 967$
$5.6 \% 1,080$,
17.7\% 2,301
10.5\% (54
17.9\% 2,247,

$1.0 \% \quad 35$
$\mathrm{n} / \mathrm{m} \quad 3$,
$\mathrm{n} / \mathrm{m} \quad 18$,
14.6\% 117,
$9.6 \% \$ 4,636$
$======$
7. $7 \%$ \$1, 323,
5.9\% 561,
6.9\% 1,119
23.5\% 641
9.9\% 3,645, -_-_--
$-3.4 \% \quad 578$
$\mathrm{n} / \mathrm{m}$
88.5\% 21,
$69.6 \% \quad 38$
8.6\% 4,284,
------
$38.9 \% \$ 224$
$-63.6 \% \quad 8$
-3.7\% 119,
$22.0 \% 351$
$9.6 \% \$ 4,636$,

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## WESTAMERICA BANCORPORATION

Public Information April 19, 2005

## 12. Income Statements.

(dollars in thousands, except per-share amounts)
Q1'05 /
Q1.05 Q1.04
Q1'04
Q1'05/

1. Interest and Fee Income:
2. Loans
3. Money Market Assets and Funds Sold
4. Investment Securities Available For Sale
5. Investment Securities Held to Maturity
6. Total Interest Income
7. Interest Expense:
8. Transaction Deposits
9. Savings Deposits
10. Time Deposits
11. Short-Term Borrowed Funds
12. Federal Home Loan Bank Advances
13. Debt Financing and Notes Payable
14.Total Interest Expense
14. Net Interest Income
16.Provision for Loan Losses
17.Noninterest Income:
15. Service Charges on Deposit Accounts
16. Merchant Credit Card
17. Financial Services Commissions
18. Mortgage Banking
19. Trust Fees
20. Securities
(Loss/Impairment) Gains
21. Loss on Extinguishment of Debt
22. Other
26.Total Noninterest Income
23. Noninterest Expense:
24. Salaries and Related Benefit
25. Occupancy
26. Equipment
27. Data Processing
28. Professional Fees

| 13,160 | 13,526 |
| ---: | ---: |
| 2,952 | 2,948 |
| 1,230 | 1,162 |
| 1,548 | 1,517 |
| 720 | 409 |


| $-2.7 \%$ | 12,595 |
| ---: | ---: |
| $0.1 \%$ | 3,022 |
| $5.9 \%$ | 1,259 |
| $2.0 \%$ | 1,494 |
| $76.0 \%$ | 537 |

4.5\% 13,
$\$ 34,933 \$ 34,023$

| $2.7 \%$ | $\$ 32,889$ |
| :---: | :---: |
| $\mathrm{n} / \mathrm{m}$ | 1 |
| $-37.9 \%$ | 10,096 |
|  |  |
| $151.0 \%$ | 11,764 |
| 5.3\% | 54,750 |

6.2\% \$34,
$\mathrm{n} / \mathrm{m}$
$-6.2 \% \quad 9$,
9,469 15,2
12,901 5,140
-------------------------1
57,303
5.3\%

213

| 134.8\% | 213 |
| :---: | :---: |
| -22.3\% | 874 |
| 67.4\% | 2,562 |
| 215.6\% | 1,988 |
| $\mathrm{n} / \mathrm{m}$ | 0 |
| 28.4\% | 316 |
| 51.5\% | 5,953 |
| 0.1\% | 48,797 |
| -60.0\% | 600 |

6,928
0.9
57.3\% 875

49
-24.
$\begin{array}{rr}-24.8 \% & 82 \\ 9.2 \% & 254\end{array}$
$(7,180)$
$\mathrm{n} / \mathrm{m}$
$\begin{array}{cc}22.5 \% & 3,016 \\ -33.8 \% & 4,269\end{array}$

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33. Other
34. Total Noninterest Expense
35. Income Before Income Taxes
36. Provision for income taxes
37. Net Income
38. Average Shares Outstanding
39. Diluted Average Shares
Outstanding
40. Per Share Data:
41. Basic Earnings
42. Diluted Earnings
43. Dividends Paid

| 5,530 | 5,430 |
| :---: | :---: |
| 25,140 | 24,992 |
| 30,701 | 34,020 |
| 7,968 | 9,706 |
| \$22,733 | \$24,314 |

32,022 32,051
$32,680 \quad 32,662$
$\$ 0.71$
0.70
0.30
$\$ 0.76$
0.74
0.26
$15.4 \%$
0.65
$6.5 \%$
$6.8 \%$
$7.1 \%$


[^0]:    The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

    This press release may contain forward-looking statements about the Company, including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

    Forward-looking statements, by their nature, are subject to risks and

