

EASTERN CO  
Form 10-Q  
July 24, 2009

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED July 4, 2009**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM to**

**Commission File Number:** 0599

**THE EASTERN COMPANY**  
(Exact name of registrant as specified in its charter)

**Connecticut** 06-0330020  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

**112 Bridge Street, Naugatuck, Connecticut** 06770  
(Address of principal executive offices) (Zip Code)

**(203) 729-2255**  
(Registrant's telephone number, including area code)

**Not applicable**  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Edgar Filing: EASTERN CO - Form 10-Q

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class  
Common Stock, No par value

Outstanding as of July 4, 2009  
5,969,707

- 1 -

---

## PART 1 FINANCIAL INFORMATION

## ITEM 1 FINANCIAL STATEMENTS

## THE EASTERN COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

ASSETS	July 4, 2009	January 3, 2009
<b>Current Assets</b>		
Cash and cash equivalents	\$ 14,281,138	\$ 8,967,625
Accounts receivable, less allowances: \$358,000 - 2009; \$328,000 - 2008	15,456,395	17,021,774
Inventories	25,719,402	30,796,879
Prepaid expenses and other assets	1,528,143	2,366,634
Recoverable taxes receivable	-	1,313,628
Deferred income taxes	1,225,723	1,225,723
<b>Total Current Assets</b>	<b>58,210,801</b>	<b>61,692,263</b>
<b>Property, Plant and Equipment</b>	<b>49,872,348</b>	48,428,057
<b>Accumulated depreciation</b>	<b>(26,266,734)</b>	(24,517,348)
	<b>23,605,614</b>	23,910,709
<b>Goodwill</b>	<b>13,746,979</b>	13,700,356
<b>Trademarks</b>	<b>145,233</b>	143,818
<b>Patents, technology, and other intangibles net of accumulated amortization</b>	<b>3,102,878</b>	3,415,012
<b>Deferred income taxes</b>	<b>2,854,649</b>	3,154,810
	<b>19,849,739</b>	20,413,996
<b>TOTAL ASSETS</b>	<b>\$ 101,666,154</b>	<b>\$ 106,016,968</b>

- 2 -

---

<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>July 4, 2009</b>	<b>January 3, 2009</b>
<b>Current Liabilities</b>		
Accounts payable	\$ 5,017,903	\$ 7,081,303
Accrued compensation	1,409,041	1,919,322
Other accrued expenses	2,292,827	1,706,681
Current portion of long-term debt	2,858,156	2,240,202
<b>Total Current Liabilities</b>	<b>11,577,927</b>	<b>12,947,508</b>
<b>Other long-term liabilities</b>	<b>1,168,119</b>	<b>1,614,833</b>
<b>Long-term debt, less current portion</b>	<b>9,285,714</b>	<b>11,428,571</b>
<b>Accrued postretirement benefits</b>	<b>732,926</b>	<b>1,062,719</b>
<b>Accrued pension cost</b>	<b>15,889,477</b>	<b>15,311,924</b>
<b>Interest rate swap obligation</b>	<b>873,718</b>	<b>1,169,848</b>
<b>Shareholders Equity</b>		
Voting Preferred Stock, no par value: Authorized and unissued 1,000,000 shares		
Nonvoting Preferred Stock, no par value: Authorized and unissued 1,000,000 shares		
Common Stock, no par value: Authorized: 50,000,000 shares		
Issued: 8,573,862 shares in 2009 and 8,553,353 shares in 2008	<b>24,668,562</b>	24,418,916
Treasury Stock: 2,604,155 shares in 2009 and 2,588,334 shares in 2008	<b>(17,803,379)</b>	(17,578,088)
Retained earnings	<b>67,362,646</b>	68,676,943
Accumulated other comprehensive income (loss):		
Foreign currency translation	<b>981,120</b>	664,990
Unrecognized net pension and postretirement benefit costs, net of tax	<b>(12,505,556)</b>	(12,944,539)
Derivative financial instruments, net of taxes	<b>(565,120)</b>	(756,657)
Accumulated other comprehensive loss	<b>(12,089,556)</b>	(13,036,206)
<b>Total Shareholders Equity</b>	<b>62,138,273</b>	62,481,565
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>\$ 101,666,154</b>	<b>\$ 106,016,968</b>

See accompanying notes.

## THE EASTERN COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Six Months Ended		Three Months Ended	
	July 4, 2009	June 28, 2008	July 4, 2009	June 28, 2008
<b>Net sales</b>	<b>\$ 56,520,102</b>	\$ 69,017,629	<b>\$ 28,087,629</b>	\$ 36,098,718
Cost of products sold	(47,423,251 )	(55,381,947 )	(22,410,863 )	(29,227,137 )
Gross margin	<b>9,096,851</b>	13,635,682	<b>5,676,766</b>	6,871,581
Selling and administrative expenses	(8,491,950 )	(9,227,928 )	(4,103,087 )	(4,534,735 )
Operating profit	<b>604,901</b>	4,407,754	<b>1,573,679</b>	2,336,846
Interest expense	(447,181 )	(544,752 )	(219,867 )	(269,591 )
Other income	<b>39,686</b>	25,822	<b>14,077</b>	7,868
<b>Income before income taxes</b>	<b>197,406</b>	3,888,824	<b>1,367,889</b>	2,075,123
Income taxes	<b>437,554</b>	1,327,446	<b>525,507</b>	720,423
<b>Net (loss)/income</b>	<b>\$ (240,148)</b>	\$ 2,561,378	<b>\$ 842,382</b>	\$ 1,354,700
<b>(Loss)/earnings per Share:</b>				
Basic	<b>\$ (.04)</b>	\$ .44	<b>\$ .14</b>	\$ .23
Diluted	<b>\$ (.04)</b>	\$ .42	<b>\$ .13</b>	\$ .22
<b>Cash dividends per share:</b>	<b>\$ .18</b>	\$ .16	<b>\$ .09</b>	\$ .08

See accompanying notes.

## THE EASTERN COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Six Months Ended		Three Months Ended	
	July 4, 2009	June 28, 2008	July 4, 2009	June 28, 2008
Net (loss)/income	<b>\$ (240,148)</b>	\$ 2,561,378	<b>\$ 842,382</b>	\$ 1,354,700
Other comprehensive income:				
Change in foreign currency translation	<b>316,130</b>	210,245	<b>486,493</b>	309,933
Change in pension and postretirement benefit costs, net of taxes of:				
<b>2009</b>	<b>\$239,717</b>	<b>and \$122,496,</b>	<b>respectively</b>	
2008	\$38,356	and \$17,895,	respectively	
Change in fair value of derivative financial instruments, net of income taxes of:				
<b>2009</b>	<b>\$104,593</b>	<b>and \$70,211,</b>	<b>respectively</b>	
2008	\$14,373	and \$170,967,	respectively	
Comprehensive income	<b>\$ 706,501</b>	\$ 2,865,175	<b>\$ 1,681,767</b>	\$ 1,999,719

*See accompanying notes.*

- 4 -

---

## THE EASTERN COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	<b>Six Months Ended</b>		<b>June 28, 2008</b>
	<b>July 4, 2009</b>		
<b>Operating Activities</b>			
Net (loss)/income	\$ (240,148)	)	\$ 2,561,378
Adjustments to reconcile net (loss)/income to net cash provided by operating activities:			
Depreciation and amortization	2,070,696		2,006,417
Provision for doubtful accounts	67,888		-
Loss on sale of equipment and other assets	482		771
Issuance of Common Stock for directors' fees	18,458		21,699
Changes in operating assets and liabilities:			
Accounts receivable	1,549,901		(2,079,453)
Inventories	5,224,934		(1,215,064)
Prepaid expenses and other	848,963		(236,068)
Prepaid pension cost	1,280,531		478,634
Other assets	(56,186)	)	(79,930)
Accounts payable	(2,091,707)	)	870,226
Accrued compensation	(510,457)	)	(778,373)
Other accrued expenses	1,030,621		448,265
<b>Net cash provided by operating activities</b>	<b>9,193,976</b>		<b>1,998,502</b>
<b>Investing Activities</b>			
Purchases of property, plant and equipment	(1,312,260)	)	(1,266,789)
Business acquisition	-		(128,325)
<b>Net cash used in investing activities</b>	<b>(1,312,260)</b>	<b>)</b>	<b>(1,395,114)</b>
<b>Financing Activities</b>			
Principal payments on long-term debt	(1,524,904)	)	(1,560,355)
Proceeds from sales of Common Stock	231,188		256,313
Tax benefit from exercise of incentive stock options	-		60,919
Purchases of Common Stock for treasury	(225,291)	)	-
Dividends paid	(1,074,149)	)	(931,688)
<b>Net cash used in financing activities</b>	<b>(2,593,156)</b>	<b>)</b>	<b>(2,174,811)</b>
<b>Effect of exchange rate changes on cash</b>	<b>24,953</b>		<b>80,671</b>
<b>Net change in cash and cash equivalents</b>	<b>5,313,513</b>		<b>(1,490,752)</b>
Cash and cash equivalents at beginning of period	8,967,625		8,209,722
<b>Cash and cash equivalents at end of period</b>	<b>\$ 14,281,138</b>		<b>\$ 6,718,970</b>

See accompanying notes.



THE EASTERN COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

July 4, 2009

**Note A Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles in the United States for complete financial statements. Refer to the Company's consolidated financial statements and notes thereto included in its Form 10-K for the year ended January 3, 2009 for additional information.

The accompanying condensed consolidated financial statements are unaudited. However, in the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of operations for interim periods have been reflected therein. All intercompany accounts and transactions are eliminated. Operating results for interim periods are not necessarily indicative of the results that may be expected for the full year.

Certain prior period amounts have been reclassified to conform to the current period presentation. These reclassifications had no effect on previously reported net income.

The condensed consolidated balance sheet as of January 3, 2009 has been derived from the audited consolidated balance sheet at that date.

**Note B (Loss)/Earnings Per Share**

The denominators used in the (loss)/earnings per share computations follow:

	<b>Six Months Ended</b>		<b>Three Months Ended</b>	
	<b>July 4, 2009</b>	<b>June 28, 2008</b>	<b>July 4, 2009</b>	<b>June 28, 2008</b>
<b>Basic:</b>				
Weighted average shares outstanding	<b>5,966,787</b>	5,823,781	<b>5,967,826</b>	5,835,601
<b>Diluted:</b>				
Weighted average shares outstanding	<b>5,966,787</b>	5,823,781	<b>5,967,826</b>	5,835,601
Dilutive stock options	-	331,918	<b>300,979</b>	318,669
Denominator for diluted earnings per share	<b>5,966,787</b>	6,155,699	<b>6,268,805</b>	6,154,270

The Company has excluded the effect of all outstanding stock options for the six month period ended July 4, 2009, as their inclusion would be anti-dilutive. There were no anti-dilutive stock options in the 2008 period.

**Note C Inventories**

The components of inventories follow:

	<b>July 4, 2009</b>	<b>January 3, 2009</b>
<b>Raw material and component parts</b>	<b>\$ 6,455,570</b>	<b>\$ 7,719,540</b>
<b>Work in process</b>	<b>5,375,355</b>	<b>6,448,593</b>
<b>Finished goods</b>	<b>13,888,477</b>	<b>16,628,746</b>
	<b>\$ 25,719,402</b>	<b>\$ 30,796,879</b>

- 6 -

---

**Note D Segment Information**

Segment financial information follows:

	<b>Six Months Ended</b>		<b>Three Months Ended</b>	
	<b>July 4, 2009</b>	<b>June 28, 2008</b>	<b>July 4, 2009</b>	<b>June 28, 2008</b>
<b>Revenues:</b>				
<b>Sales to unaffiliated customers:</b>				
<b>Industrial Hardware</b>	<b>\$ 24,760,731</b>	\$ 30,360,841	<b>\$ 12,406,409</b>	\$ 15,813,230
<b>Security Products</b>	<b>20,916,439</b>	29,129,716	<b>11,115,235</b>	15,078,435
<b>Metal Products</b>	<b>10,842,932</b>	9,527,072	<b>4,565,985</b>	5,207,053
	<b>\$ 56,520,102</b>	\$ 69,017,629	<b>\$ 28,087,629</b>	\$ 36,098,718
<b>Income before income taxes:</b>				
<b>Industrial Hardware</b>	<b>\$ 1,766,519</b>	\$ 2,551,824	<b>\$ 1,070,667</b>	\$ 1,519,470
<b>Security Products</b>	<b>53,692</b>	2,269,366	<b>606,669</b>	1,194,345
<b>Metal Products</b>	<b>(1,215,310)</b> )	(413,436) )	<b>(103,657)</b> )	(376,969) )
<b>Operating Profit</b>	<b>604,901</b>	4,407,754	<b>1,573,679</b>	2,336,846
<b>Interest expense</b>	<b>(447,181)</b> )	(544,752) )	<b>(219,867)</b> )	(269,591) )
<b>Other income</b>	<b>39,686</b>	25,822	<b>14,077</b>	7,868
	<b>\$ 197,406</b>	\$ 3,888,824	<b>\$ 1,367,889</b>	\$ 2,075,123

**Note E Recent Accounting Pronouncements**

In May 2008, the FASB issued SFAS No. 162, *Hierarchy of Generally Accepted Accounting Principles* ( SFAS No. 162 ). This statement is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements of nongovernmental entities that are presented in conformity with GAAP. This statement became effective November 13, 2008. However, it will effectively be superseded by SFAS No. 168. SFAS No. 162 did not have a material impact on the consolidated financial statements of the Company.

In December 2008, the FASB issued FSP SFAS No. 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets* ( FSP SFAS 132(R)-1 ), which requires additional disclosures for employers' pension and other postretirement benefit plan assets. As pension and other postretirement benefit plan assets were not included within the scope of SFAS No. 157, FSP SFAS 132(R)-1 requires employers to disclose information about fair value measurements of plan assets similar to the disclosures required under SFAS No. 157, the investment policies and strategies for the major categories of plan assets, and significant concentrations of risk within plan assets. FSP SFAS 132(R)-1 will be effective for fiscal years ending after December 15, 2009. As FSP SFAS 132(R)-1 provides only disclosure requirements, the adoption of this standard will not have a material impact on the consolidated financial statements of the Company.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ( SFAS No. 165 ). SFAS No. 165 introduces the concept of financial statements being available to be issued. SFAS No. 165 will require the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date (that is, whether that date represents the date the financial statements were issued or were available to be issued). For SEC registrants, this date will continue to be the date on which financial statements are filed with the SEC. SFAS No. 165 is effective for fiscal years and interim periods beginning after June 15, 2009. The Company does not believe the adoption of SFAS No. 165 will have a material impact on the consolidated financial statements of the Company.

## Edgar Filing: EASTERN CO - Form 10-Q

In May 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* ( SFAS No. 167 ). SFAS No. 167 amends Interpretation 46(R) to replace the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach that focuses on identifying which enterprise has the power to direct the activities of a variable interest entity, has the most significant impact on the entity's economic performance, and the obligation to absorb the losses of the entity or the right to receive benefits from the entity. SFAS No. 167 also requires an additional

- 7 -

---

## Edgar Filing: EASTERN CO - Form 10-Q

reconsideration event to determine whether an entity is a variable interest entity when any changes in facts and circumstances occur such that the holders of the equity investment at risk, as a group, lose voting rights or similar rights to direct those activities of the entity that most significantly impact the entity's economic performance. It also requires ongoing assessments of whether an enterprise is the primary beneficiary of a variable interest entity. SFAS No. 167 is effective for fiscal years and interim periods beginning after November 15, 2009. The Company has not determined the impact, if any, of the adoption of SFAS No. 167 on the consolidated financial statements of the Company.

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* (SFAS No. 168). SFAS No. 168 will become the source for authoritative U.S. Generally Accepted Accounting Principles recognized by the FASB to be applied by non-governmental entities. Rules and interpretive releases of the Securities and Exchange Commission under the authority of the federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date of SFAS No. 168, the Codification will supersede all then-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification will become non-authoritative. SFAS No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company does not believe the adoption of SFAS No. 168 will have a material impact on the consolidated financial statements of the Company.

### **Note F Debt**

The Company received a waiver from its lender, Bank of America, N.A. (Bank), for its fixed coverage ratio covenant for the first quarter of 2009. The waiver agreement covered the period beginning April 4, 2009 and ended on June 19, 2009 (1st waiver period). The Company also agreed to limit its use of the line of credit to no more than \$3 million during this period.

On June 19, 2009, the Company signed a second letter agreement (2<sup>nd</sup> Letter Agreement) with the Bank which extended the waiver previously granted until September 30, 2009. The Company again failed to meet the fixed coverage ratio covenant for the period ended July 4, 2009. In addition to extending the waiver period, the 2<sup>nd</sup> Letter Agreement also extended the maturity/termination date of the line of credit from September 22, 2009 to September 30, 2009; continued the reduction of the line of credit to no more than \$3 million; changed the LIBOR Rate Margin from the performance based grid set forth in the loan agreement to an amount equal to two and one-quarter percent (2.25%), such that the LIBOR Rate shall be equal to LIBOR for the applicable period plus 2.25%; required the Company to maintain a minimum \$1.75 million of EBITDA for the quarter ended July 4, 2009; restricted the total amount of any dividend that can be paid in the quarter ending October 3, 2009 to an amount not to exceed \$560,000; increased the unused line fee from the performance based grid outlined in the loan agreement (0.15% prior to June 19, 2009) to one-half percent (0.50%) per annum.

For the quarter ended July 4, 2009, the Company had an EBITDA of \$2.6 million, which exceeded the \$1.75 million required by the 2<sup>nd</sup> Letter Agreement. In addition, the Company will be working with its Bank to amend its credit agreements so as to provide the Company with liquidity in an amount that the Company believes will be adequate to provide sufficient cash flow for current operations and to properly service the Company's outstanding debt.

The interest rates on the term and the revolving credit portions of the Loan Agreement vary, as previously described above. The Company may also borrow funds at the lender's prime rate. On July 4, 2009, the interest rate on the term portion of the Loan Agreement was approximately 2.85%. The Company did not utilize the revolving loan during the first six months of 2009.



**Note G Goodwill**

The following is a roll-forward of goodwill from year-end 2008 to the end of the second quarter 2009:

	<b>Industrial Hardware Segment</b>	<b>Security Products Segment</b>	<b>Metal Products Segment</b>	<b>Total</b>
Beginning balance	\$ 1,866,540	\$ 11,833,816	\$	\$ 13,700,356
Foreign exchange	46,623			46,623
<b>Ending balance</b>	<b>\$ 1,913,163</b>	<b>\$ 11,833,816</b>	<b>\$</b>	<b>\$ 13,746,979</b>

**Note H Intangibles**

Patents are recorded at cost and are amortized using the straight-line method over the lives of the patents. Technology and licenses are recorded at cost and are generally amortized on a straight-line basis over periods ranging from 5 to 17 years. Non-compete agreements and customer relationships are being amortized using the straight-line method over a period of 5 years. Trademarks are not amortized as their lives are deemed to be indefinite.

The gross carrying amount and accumulated amortization of amortizable intangible assets:

	<b>Industrial Hardware Segment</b>	<b>Security Products Segment</b>	<b>Metal Products Segment</b>	<b>Total</b>	<b>Weighted-Average Amortization Period (Years)</b>
<b>2009 Gross Amount:</b>					
Patents and developed					
technology	\$ 2,562,732	\$ 1,060,358	\$ 60,354	\$ 3,683,444	<b>16.0</b>
Customer relationships	45,825	1,921,811	-	1,967,636	<b>5.0</b>
Non-compete agreements	30,000	90,735	-	120,735	<b>5.0</b>
Other	-	128,941	-	128,941	<b>1.0</b>
Total Gross Intangibles	\$ 2,638,557	\$ 3,201,845	\$ 60,354	\$ 5,900,756	<b>11.5</b>
<b>2009 Accumulated</b>					
<b>Amortization:</b>					
Patents and developed					
technology	\$ 1,171,977	\$ 296,679	\$ 55,284	\$ 1,523,940	
Customer relationships	13,748	1,054,457	-	1,068,205	

Edgar Filing: EASTERN CO - Form 10-Q

Non-compete agreements	9,000	71,733	-	80,733
Other	-	125,000	-	125,000
Accumulated Amortization	\$ 1,194,725	\$ 1,547,869	\$ 55,284	\$ 2,797,878

**Net July 4, 2009 per Balance Sheet**

	<b>\$ 1,443,832</b>	<b>\$ 1,653,976</b>	<b>\$ 5,070</b>	<b>\$ 3,102,878</b>
--	---------------------	---------------------	-----------------	---------------------



Edgar Filing: EASTERN CO - Form 10-Q

	<b>Industrial</b>	<b>Security</b>	<b>Metal</b>		
	<b>Hardware</b>	<b>Products</b>	<b>Products</b>		<b>Weighted-Average</b>
	<b>Segment</b>	<b>Segment</b>	<b>Segment</b>	<b>Total</b>	<b>Amortization Period</b>
					<b>(Years)</b>
<b>2008 Gross Amount:</b>					
Patents and developed					
technology	\$ 2,508,494	\$ 1,039,925	\$ 60,354	\$ 3,608,773	<b>15.8</b>
Customer relationships	45,825	1,921,811	-	1,967,636	<b>5.0</b>
Non-compete agreements	30,000	90,735	-	120,735	<b>5.0</b>
Other	-	128,941	-	128,941	<b>1.0</b>
Total Gross Intangibles	\$ 2,584,319	\$ 3,181,412	\$ 60,354	\$ 5,826,085	<b>11.3</b>
<b>2008 Accumulated</b>					
<b>Amortization:</b>					
Patents and developed					
technology	\$ 1,098,787	\$ 258,295	\$ 53,680	\$ 1,410,762	
Customer relationships	9,165	861,857	-	871,022	
Non-compete agreements	6,000	67,733	-	73,733	
Other	-	55,556	-	55,556	
Accumulated Amortization	\$ 1,113,952	\$ 1,243,441	\$ 53,680	\$ 2,411,073	
<b>Net January 3, 2009 per Balance Sheet</b>					
	<b>\$ 1,470,367</b>	<b>\$ 1,937,971</b>	<b>\$ 6,674</b>	<b>\$ 3,415,012</b>	

**Note I Retirement Benefit Plans**

The Company has non-contributory defined benefit pension plans covering certain U.S. employees. Plan benefits are generally based upon age at retirement, years of service and, for its salaried plan, the level of compensation. The Company also sponsors unfunded nonqualified supplemental retirement plans that provide certain current and former officers with benefits in excess of limits imposed by federal tax law.

The Company also provides health care and life insurance for retired salaried employees in the United States who meet specific eligibility requirements.

Significant disclosures relating to these benefit plans for the second quarter and first six months of Fiscal 2009 and 2008 follow:

<b>Pension Benefits</b>		<b>Three Months Ended</b>	
<b>Six Months Ended</b>		<b>July 4,</b>	<b>June 28,</b>
<b>July 4,</b>	<b>June 28,</b>	<b>July 4,</b>	<b>June 28,</b>
<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>

Edgar Filing: EASTERN CO - Form 10-Q

<b>Service cost</b>	<b>\$ 1,094,217</b>	\$ 910,078	<b>\$ 557,372</b>	\$ 455,039
<b>Interest cost</b>	<b>1,414,586</b>	1,317,338	<b>720,575</b>	658,669
<b>Expected return on plan assets</b>	<b>(1,364,436 )</b>	(1,823,038 )	<b>(695,091 )</b>	(911,519 )
<b>Amortization of prior service cost</b>	<b>104,023</b>	102,058	<b>52,993</b>	51,029
<b>Amortization of the net loss</b>	<b>598,955</b>	32,530	<b>305,129</b>	16,265
<b>Net periodic benefit cost</b>	<b>\$ 1,847,345</b>	\$ 538,966	<b>\$ 940,978</b>	\$ 269,483

- 10 -

---

	<b>Postretirement Benefits</b>		<b>Three Months Ended</b>	
	<b>Six Months Ended</b>		<b>July 4,</b>	
	<b>July 4,</b>	June 28,	<b>July 4,</b>	June 28,
	<b>2009</b>	2008	<b>2009</b>	2008
<b>Service cost</b>	<b>\$ 67,982</b>	\$ 62,532	<b>\$ 34,624</b>	\$ 36,759
<b>Interest cost</b>	<b>66,257</b>	60,950	<b>33,757</b>	30,780
<b>Expected return on plan assets</b>	<b>(44,751 )</b>	(44,251 )	<b>(22,308 )</b>	(25,462 )
<b>Amortization of prior service cost</b>	<b>(11,945 )</b>	(11,718 )	<b>(6,086 )</b>	(5,859 )
<b>Amortization of the net gain</b>	<b>(12,333 )</b>	(16,463 )	<b>(5,220 )</b>	(11,790 )
<b>Net periodic benefit cost</b>	<b>\$ 65,210</b>	\$ 51,050	<b>\$ 34,767</b>	\$ 24,428

The Company's funding policy with respect to its qualified plans is to contribute at least the minimum amount required by applicable laws and regulations. In 2009, the Company is required to contribute \$1,095,000 into its pension plans and \$135,000 into its postretirement plan. As of July 4, 2009, the Company has made contributions totaling \$893,000 to the pension plans and \$66,000 to its postretirement plan and will make the remaining contributions as required during the remainder of the year.

The Company has a contributory savings plan under Section 401(k) of the Internal Revenue Code covering substantially all U.S. non-union employees. The plan allows participants to make voluntary contributions of up to 100% of their annual compensation on a pretax basis, subject to IRS limitations. The plan provides for contributions by the Company at its discretion. The Company made contributions of \$43,477 and \$90,780 in the second quarter and first six months of 2009, respectively, and \$48,405 and \$93,843 in the second quarter and first six months of 2008, respectively.

#### **Note J Stock Based Compensation and Stock Options**

The Company has stock option plans for officers, other key employees, and non-employee directors: the 1995, 1997 and 2000 plans. Incentive stock options granted under the 1995 and 2000 plans must have exercise prices that are not less than 100% of the fair market value of the stock on the dates the options are granted. Restricted stock awards may also be granted to participants under the 1995 and 2000 plans with restrictions determined by the Compensation Committee of the Company's Board of Directors. Under the 1995, 1997, and 2000 plans, nonqualified stock options granted to participants will have exercise prices determined by the Compensation Committee of the Company's Board of Directors. No options or restricted stock were granted in 2009 or 2008.

As of July 4, 2009, there were 367,500 shares available for future grant under the above noted 2000 plan and there were no shares available for grant from the 1997 or 1995 plans. As of July 4, 2009, there were 786,750 shares of common stock reserved under all option plans for future issuance.

**Six Months Ended**

**Year Ended**

Edgar Filing: EASTERN CO - Form 10-Q

	July 4, 2009		January 3, 2009	
	Shares	Weighted - Average Exercise Price	Shares	Weighted - Average Exercise Price
Outstanding at beginning of period	438,000	\$ 10.432	663,000	\$ 10.099
Granted				
Cancelled			(28,394 )	9.330
Exercised	(18,750 )	12.33	(196,606 )	9.468
Outstanding at end of period	419,250	10.347	438,000	10.432

- 11 -

---

**Options Outstanding and Exercisable**

Range of Exercise Prices	Outstanding as of July 4, 2009	Weighted- Average	
		Remaining Contractual Life	Weighted- Average Exercise Price
\$9.46 \$10.20	363,750	1.0	\$9.854
\$13.58	55,500	5.5	13.580
	419,250	1.6	10.347

At July 4, 2009, outstanding and exercisable options had an intrinsic value of \$2,390,873. The total intrinsic value of stock options exercised in the first six months of 2009 was \$35,813. For the six month periods ended July 4, 2009 and June 28, 2008, the Company recognized tax benefits of \$0 and \$60,919, respectively, resulting from the disqualification of incentive stock options that were exercised and sold prior to the required holding period.

**Note K Income Taxes**

The Company files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before 2005 and non-U.S. income tax examinations by tax authorities prior to 2002.

The total amount of unrecognized tax benefits could increase or decrease within the next twelve months for a number of reasons, including the closure of federal, state and foreign tax years by expiration of the statute of limitations and the recognition and measurement considerations under FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes and Interpretation of FASB Statement No. 109*. There have been no significant changes to the total amount of unrecognized tax benefits during the three month period ended July 4, 2009. The Company believes that it is reasonably possible that approximately \$182,000 of unrecognized tax benefits primarily related to the earnings of its Hong Kong subsidiary will be recognized over the next twelve months.

**Note L - Financial Instruments and Fair Value Measurements****Financial Risk Management Objectives and Policies**

The Company is exposed primarily to credit, interest rate and currency exchange rate risks which arise in the normal course of business.

**Credit Risk**

## Edgar Filing: EASTERN CO - Form 10-Q

Credit risk is the potential financial loss resulting from the failure of a customer or counterparty to settle its financial and contractual obligations to the Company, as and when they become due. The primary credit risk for the Company is its receivable accounts with customers. The Company has established credit limits for customers and monitors their balances to mitigate the risk of loss. At July 4, 2009 and January 3, 2009, there were no significant concentrations of credit risk. No one customer represented more than 10% of the Company's net trade receivables at July 4, 2009 and January 3, 2009. The maximum exposure to credit risk is primarily represented by the carrying amount of the Company's accounts receivable.

### **Interest Rate Risk**

The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's debt, which bears interest at variable rates, which approximate market interest rates. The Company has an interest rate swap with a notional amount of \$12,142,857 on July 4, 2009 to convert all of its Term Loan from variable to fixed rates. The valuation of this swap is determined using the three month LIBOR index.

- 12 -

---

**Fair Value Measurements**

The carrying amounts of financial instruments (cash and cash equivalents, accounts receivable, accounts payable, the interest rate swap agreement, and debt) as of July 4, 2009 and January 3, 2009, approximate fair value. Fair value was based on expected cash flows and current market conditions.

The following financial liabilities were measured at fair value on a recurring basis during 2009:

	<b>Fair Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Financial liabilities:				
Interest rate swap	\$ 873,718	\$	\$ 873,718	\$
Total liabilities	\$ 873,718	\$	\$ 873,718	\$

Assets and liabilities that are within the provisions of SFAS No. 157, such as the Company's interest rate swap, are recorded at fair value using market and income valuation approaches and considering the Company's and counterparty's credit risk. The Company uses the market approach and the income approach to value assets and liabilities as appropriate. The Company's interest rate swap is not an exchange traded instrument. However, it is valued based on observable inputs for similar liabilities and accordingly is classified as level 2 input.

**ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion is intended to highlight significant changes in the Company's financial position and results of operations for the twenty-six weeks ended July 4, 2009. The interim financial statements and this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Consolidated Financial Statements and Notes thereto for the fiscal year ended January 3, 2009 and the related Management's Discussion and Analysis of Financial Condition and Results of Operations, both of which are contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2009.

Certain statements set forth in this discussion and analysis of financial condition and results of operations are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. They use such words as may, will, expect, believe, plan and other similar terminology. These statements reflect management's current expectations regarding future events and operating performance and speak only as of the date of this release. These forward-looking statements involve a number of risks and uncertainties, and actual future results and trends may differ materially depending on a variety of factors, including changing customer preferences, lack of success of new products, loss of customers, competition, increased raw material prices, problems associated with foreign sourcing of parts and products, changes within our industry segments and in the overall economy, litigation and legislation. In addition, terrorist threats and the possible responses by the U.S. government, the effects on consumer demand, the financial markets, the travel industry, the trucking industry and other conditions increase the uncertainty inherent in forward-looking statements. Forward-looking statements reflect the expectations of the Company at the time they are made, and investors should rely on them only as expressions of opinion about what may happen in the future and only at the time they are made. The Company undertakes no obligation to update any forward-looking statement. Although the Company believes it has an appropriate business strategy and the resources necessary for its operations, future revenue and margin trends cannot be reliably predicted and the Company may alter its business strategies to address changing conditions.

## Edgar Filing: EASTERN CO - Form 10-Q

In addition, the Company makes estimates and assumptions that may materially affect reported amounts and disclosures. These relate to valuation allowances for accounts receivable and for excess and obsolete inventories, accruals for pensions and other postretirement benefits (including forecasted future cost increases and returns on plan assets), provisions for depreciation (estimating useful lives), uncertain tax positions, and, on occasion, accruals for contingent losses.

### **Overview**

Sales in the second quarter of 2009 decreased 22% compared to the second quarter of 2008, as a result of the overall weaker economy in the 2009 period. In the second quarter of 2009 Industrial Hardware sales decreased

- 13 -

---



## Edgar Filing: EASTERN CO - Form 10-Q

22%, Security Products sales decreased 26% and Metal Products sales decreased 12% compared to the prior year period. The decreases were primarily due to reduced demand for our current products in many of the markets we serve as a result of the continuing soft worldwide economic conditions.

Gross margin as a percentage of sales for the three months ended July 4, 2009 was 20% compared to 19% in the comparable period a year ago. The increase in the gross margin was primarily the result of price increases to customers, the mix of products produced and sales of new products.

Sales in the first six months of 2009 decreased 18% compared to the prior year period as a result of weakness in the general economy. Sales decreased in the first six months of 2009 in the Industrial Hardware segment by 18% and by 28% in the Security Products segment compared to the prior year period. The decreases were primarily due to reduced demand for our current products in many of the markets we serve as a result of the continuing soft worldwide economic conditions. Sales increased in the first six months of 2009 in the Metal Products segment by 14% compared to the prior year period, primarily a result of increased sales volume of our existing mine roof products to the U.S. mining industry during the first quarter of 2009.

Gross margin as a percentage of sales for the six months ended July 4, 2009 was 16% compared to 20% in the comparable period a year ago. Higher sales volume in the first six months of 2008 resulted in greater utilization of our production capacity and was the primary reason for the higher gross margin in the 2008 period.

Raw material prices have rolled back from the dramatic increases experienced during 2008. We believe this is a result of the worldwide economic decline. Currently, there is no indication that the Company will be unable to obtain supplies of all the materials that it requires. Raw material costs could negatively impact future gross margins if raw material prices rise faster than the Company can recover those increases through either price increase to our customers or cost reductions.

Cash flow from operations in the first six months of 2009 has improved compared to the same period in 2008. Cash flow from operations along with controlling discretionary expenditures, should be sufficient to enable the Company to meet all its existing obligations and continue its quarterly dividend payments.

A more detailed analysis of the Company's results of operations and financial condition follows:

### Results of Operations

The following table shows, for the periods indicated, selected line items from the condensed consolidated statements of operations as a percentage of net sales, by segment:

	<b>Three Months Ended July 4, 2009</b>			
	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	100.0%	100.0%	100.0%	100.0%
<b>Cost of products sold</b>	76.4%	78.2%	93.0%	79.8%

Edgar Filing: EASTERN CO - Form 10-Q

<b>Gross margin</b>	23.6%	21.8%	7.0%	20.2%
<b>Selling and administrative expense</b>	15.0%	16.4%	9.3%	14.6%
<b>Operating profit/(loss)</b>	8.6%	5.4%	-2.3%	5.6%

**Three Months Ended June 28, 2008**

	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	100.0%	100.0%	100.0%	100.0%
<b>Cost of products sold</b>	77.7%	77.7%	100.4%	81.0%
<b>Gross margin</b>	22.3%	22.3%	-0.4%	19.0%
<b>Selling and administrative expense</b>	12.7%	14.4%	6.8%	12.5%
<b>Operating profit/(loss)</b>	9.6%	7.9%	-7.2%	6.5%

- 14 -

---

Edgar Filing: EASTERN CO - Form 10-Q

The following table shows the amount of change for the second quarter of 2009 compared to the second quarter of 2008 in sales, cost of products sold, gross margin, selling and administrative expenses and operating results, by segment (dollars in thousands):

	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	<b>\$ (3,407)</b>	<b>\$ (3,963)</b>	<b>\$ (641)</b>	<b>\$ (8,011)</b>
<b>Volume</b>	-38.2%	-28.5%	-15.5%	-30.9%
<b>Prices</b>	1.0%	1.4%	3.2%	1.5%
<b>New products</b>	<u>15.7%</u>	<u>0.8%</u>	<u>0.0%</u>	<u>7.2%</u>
	-21.5%	-26.3%	-12.3%	-22.2%
<b>Cost of products sold</b>	<b>\$ (2,815)</b>	<b>\$ (3,021)</b>	<b>\$ (980)</b>	<b>\$ (6,816)</b>
	-22.9%	-25.8%	-18.7%	-23.3%
<b>Gross margin</b>	<b>\$ (592)</b>	<b>\$ (942)</b>	<b>\$ 339</b>	<b>\$ (1,195)</b>
	-16.8%	-27.9%	1,720.5%	-17.4%
<b>Selling and administrative expenses</b>	<b>\$ (143)</b>	<b>\$ (354)</b>	<b>\$ 65</b>	<b>\$ (432)</b>
	-7.2%	-16.3%	18.3%	-9.5%
<b>Operating results</b>	<b>\$ (449)</b>	<b>\$ (588)</b>	<b>\$ 274</b>	<b>\$ (763)</b>
	-29.5%	-49.2%	72.5%	-32.7%

The following table shows, for the periods indicated, selected line items from the condensed consolidated statements of income as a percentage of net sales, by segment:

	<b>Six Months Ended July 4, 2009</b>			
	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	100.0%	100.0%	100.0%	100.0%
<b>Cost of products sold</b>	77.7%	81.4%	103.1%	83.9%
<b>Gross margin</b>	22.3%	18.6%	-3.1%	16.1%
<b>Selling and administrative expense</b>	15.2%	18.4%	8.1%	15.0%
<b>Operating profit</b>	7.1%	0.2%	-11.2%	1.1%
	<b>Six Months Ended June 28, 2008</b>			
	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	100.0%	100.0%	100.0%	100.0%
<b>Cost of products sold</b>	78.2%	77.1%	96.2%	80.2%
<b>Gross margin</b>	21.8%	22.9%	3.8%	19.8%
<b>Selling and administrative expense</b>	13.4%	15.1%	8.1%	13.4%
<b>Operating profit</b>	8.4%	7.8%	-4.3%	6.4%



## Edgar Filing: EASTERN CO - Form 10-Q

The following table shows the amount of change for the first six months of 2009 compared to the first six months of 2008 in sales, cost of products sold, gross margin, selling and administrative expenses and operating profit, by segment (dollars in thousands):

	<b>Industrial Hardware</b>	<b>Security Products</b>	<b>Metal Products</b>	<b>Total</b>
<b>Net sales</b>	<b>\$ (5,600)</b>	<b>\$ (8,213)</b>	<b>\$ 1,315</b>	<b>\$ (12,498)</b>
<b>Volume</b>	-37.4%	-31.1%	4.7%	-29.0%
<b>Prices</b>	1.2%	2.2%	4.1%	2.0%
<b>New products</b>	<u>17.8%</u>	<u>0.7%</u>	<u>5.0%</u>	<u>8.9%</u>
	-18.4%	-28.2%	13.8%	-18.1%
<b>Cost of products sold</b>	<b>\$ (4,532)</b>	<b>\$ (5,445)</b>	<b>\$ 2,018</b>	<b>\$ (7,959)</b>
	-19.1%	-24.2%	22.0%	-14.4%
<b>Gross margin</b>	<b>\$ (1,068)</b>	<b>\$ (2,768)</b>	<b>\$ (703)</b>	<b>\$ (4,539)</b>
	-16.2%	-41.5%	-194.4%	-33.3%
<b>Selling and administrative expenses</b>	<b>\$ (283)</b>	<b>\$ (552)</b>	<b>\$ 99</b>	<b>\$ (736)</b>
	-7.0%	-12.6%	12.8%	-8.0%
<b>Operating profit</b>	<b>\$ (785)</b>	<b>\$ (2,216)</b>	<b>\$ (802)</b>	<b>\$ (3,803)</b>
	-30.8%	-97.6%	194.0%	-86.3%

### Industrial Hardware Segment

**Net sales** in the Industrial Hardware segment were down 22% in the second quarter of 2009 and down 18% in the first half compared to the prior year periods. The reduced sales in both the second quarter and six month period reflected a decrease in sales of existing products to the vehicular markets in 2009 compared to the same period in 2008. The reductions in both periods were decreased by sales increases from new product introductions primarily to the military market. All of the new products were developed internally and included an inside handle assembly, a roof center case assembly, a slam bolt assembly, a turret hatch kit, and a crawler door. The Industrial Hardware segment continues to develop new latching systems for the military and has experienced an increase in orders for military projects. Sales to the Class 8 truck market are predicted not to improve until the end of 2009.

**Cost of products sold** for the Industrial Hardware segment decreased 23% in the second quarter and 19% in the first half of 2009 compared to the prior year periods. The primary reason for this reduction was due to lower volume of sales in the 2009 periods.

**Gross margin** as a percent of net sales increased slightly to 24% in the second quarter of 2009 from 22% in the 2008 quarter. Gross margin in the first half of 2009 and 2008 was comparable at 22%.

**Selling and administrative expenses** decreased 7% for the second quarter and first half of 2009 compared to the prior year periods primarily due to reductions in payroll and payroll related charges.

## Security Products Segment

**Net sales** in the Security Products segment decreased 26% in the second quarter and 28% in the first half of 2009 compared to the 2008 periods. The decrease in sales in both the first quarter and first six months of 2009 in the Security Products segment is primarily the result of lower sales volume of existing products across many of our markets as a result of soft economic conditions. Sales of new products are reflected across most of the markets we service and included a variety of new locks.

- 16 -

---

**Cost of products sold** for the Security Products segment was down 26% in the second quarter and 24% in the first half of 2009 compared to the same periods in 2008. The decrease in cost of products sold was due to the decrease in sales volume and the mix of products sold compared to the prior year periods. This segment experienced increases in engineering expenses.

**Gross margin** as a percentage of sales in the second quarter was 22% and was comparable for both 2009 and 2008, while gross margin in the first half decreased from 23% in 2008 to 19% in the 2009 period. The decrease in the first half of 2009 was primarily the result of higher engineering and research and development costs and the mix of products sold as compared to the prior year period.

**Selling and administrative expenses** decreased 16% in the second quarter and 13% in the first half of 2009 from 2008 levels. The decreases in both periods were primarily due to decreased payroll and payroll related charges and lower sales commission payments in the 2009 period based on the lower sales volume.

## **Metal Products Segment**

**Net sales** in the Metal Products segment were down 12% in the second quarter and up 14% in the first half of 2009 as compared to the prior year periods. Sales of mining products were down 5% in the second quarter and up 20% in the first half of 2009 compared to the prior year periods. The increase in sales of mining products in the first half of 2009 was driven by increased demand in the U.S. mining market that occurred in the first quarter of 2009. Sales of contract castings decreased 34% in the second quarter and 20% in the first half of 2009 from the prior year levels. The decrease in sales of contract casting products was the result of the continued soft economic conditions. New product sales included a crater head used in underground mining.

**Cost of products sold** decreased 19% in the second quarter and increased 22% in the first half of 2009 compared to the same periods in 2008. The second quarter decrease was due to lower cost for utilities, payroll and payroll related charges and supplies and tools, in addition to the costs associated with the lower volume of sales in the 2009 period. The increase in the first six months of 2009 compared to the prior year period is attributable to the product mix and the higher raw material cost associated with the manufacturing of ductile iron products, increased costs for payroll and payroll related charges, as well as production difficulties experienced in the first quarter of 2009.

**Gross margin** as a percentage of net sales improved from 0% to 7% in the second quarter of 2009 and decreased from 4% to -3% for the first half of 2009 compared to the 2008 periods. The improvement in the second quarter is primarily due to the mix of products produced and price increases to our customers. The decrease in the first half of 2009 compared to the prior year period is due to higher manufacturing costs in 2009 and production difficulties experienced primarily in the first quarter of 2009.

**Selling and administrative expenses** were up 18% in the second quarter and 13% in the first half of 2009 compared to the same periods in 2008. The increases were due to increases in payroll and payroll related charges.

## **Other Items**

## Edgar Filing: EASTERN CO - Form 10-Q

**Interest expense** decreased 18% in both the second quarter and first six months of 2009 compared to the prior year period primarily due to the decreased level of debt.

**Other income** was not material to the financial statements.

**Income taxes** reflected the change in the earnings level. The effective tax rate in the second quarter of 2009 was 38.4% compared to 34.7% in the second quarter of 2008. The increase in the effective tax rate in the second quarter is the result of the mix of U.S. and foreign income, as well as a change in the mix of U.S. earnings in states with lower income tax rates. The effective tax rate for the first six months of 2009 was 221.7% compared to 34.1% in the first six months of 2008. The higher effective rate in the first six months of 2009 was the result of the mix of U.S. and foreign income, as well as the repatriation of earnings without an offsetting foreign tax credit.

- 17 -

---



## Liquidity and Sources of Capital

The Company generated \$9.2 million from operations during the first six months of 2009 compared to \$2.0 million during the same period in 2008. The increase in cash flows was primarily the result of the associated timing differences for collections of accounts receivable and payments of liabilities and changes in inventories. Cash flow from operations coupled with cash on hand at the beginning of the year were sufficient to fund capital expenditures, debt service, incentive payments, contributions to the Company's pension plans, and dividend payments. The Company did not utilize its revolving line of credit during the first six months of 2009 or 2008.

Additions to property, plant and equipment were \$1.3 million during both the first six months of 2009 and 2008. Total capital expenditures for 2009 are expected to be in the range of \$2 million to \$3 million. There are no outstanding commitments for these estimated capital expenditures.

Total inventories as of July 4, 2009 were \$25.7 million, compared to \$30.8 million at year-end 2008. The inventory turnover ratio of 3.7 turns at the end of the second quarter was comparable to both the year-end 2008 ratio of 3.6 turns and the 3.5 turns in the second quarter of 2008. Accounts receivable decreased by \$1.5 million from year end and decreased \$5.7 million from the second quarter of Fiscal 2008. The decrease is related to lower revenues in the first half of the current year. The average days sales in accounts receivable for the second quarter of 2009 at 50 days was slightly higher than the 46 days at the end of Fiscal 2008, and slightly lower than the 53 days at the end of the second quarter of Fiscal 2008.

Cash flow from operating activities and funds available under the revolving credit portion of the Company's loan agreement are expected to be sufficient to cover future foreseeable working capital requirements. See also Note F - Debt, included at Item 1 of this Form 10-Q.

## ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from what was reported in the 2008 Annual Report on Form 10-K.

## ITEM 4 CONTROLS AND PROCEDURES

### Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

The Company believes that a controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. The Company's disclosure controls and procedures are designed to provide reasonable assurance of

## Edgar Filing: EASTERN CO - Form 10-Q

achieving their objectives, and the CEO and CFO have concluded that these controls and procedures are effective at the reasonable assurance level.

### Changes in Internal Controls

During the period covered by this report, there have been no significant changes in the Company's internal control over financial reporting or in other factors that have materially affected, or are reasonably likely to materially affect, the Company's internal controls.

- 18 -

---

**PART II OTHER INFORMATION****ITEM 1 LEGAL PROCEEDINGS**

During 2008, the U.S. Environmental Protection Agency identified the Company as a potentially responsible party in connection with a site in Cleveland, Ohio based on the ownership of the site by a division of the Company in the 1960 s. According to the Agency, the current occupant of the site filed bankruptcy, leaving behind plating operations which required remedial action. The Company declined to participate in the remedial action, and intends to defend against any efforts of the Agency to impose any liability against the Company for environmental conditions on this site which may have occurred in the years since its ownership.

There are no other legal proceedings, other than ordinary routine litigation incidental to the Company s business, to which either the Company or any of its subsidiaries is a party or to which any of their property is the subject.

**ITEM 1A RISK FACTORS**

There have been no material changes in risk factors from what was reported in the 2008 Annual Report on Form 10-K.

**ITEM 2 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

There have been no sales of unregistered securities by the Company during the period covered by this report.

**Issuer Purchases of Equity Securities**

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number that May Yet Be Purchased Under the Plans or Programs
April 5 - May 2, 2009	-	-	-	-
May 3 - May 30, 2009	15,821	\$14.24	-	-
May 31 - July 4, 2009	-	-	-	-
Total	15,821	\$14.24	-	-

The Company does not have any share repurchase plans or programs. The figures shown in the table above are for shares delivered to the Company to exercise stock options.

**ITEM 3 DEFAULTS UPON SENIOR SECURITIES**

None

**ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

See the information set forth in Part II, Item 4 of the Form 10-Q of the Company for the quarterly period ended April 4, 2009.

**ITEM 5 OTHER INFORMATION**

None

- 19 -

---

**ITEM 6 EXHIBITS**

31) Certifications required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32) Certifications pursuant to Rule 13a-14(b) and 18 USC 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

99(1)) The Registrant's Annual Report on Form 10-K for the fiscal year ended January 3, 2009 is incorporated herein by reference.

99(2)) Form 8-K filed on March 11, 2009 setting forth the press release reporting the Company's engagement of Morgan Joseph & Co. Inc. as its financial advisor is incorporated herein by reference.

99(3)) Form 8-K filed on April 22, 2009 setting forth the press release reporting the Company's earnings for the quarter ended April 4, 2009 is incorporated herein by reference.

99(4)) Form 8-K filed on June 12, 2009 disclosing the change in the Company's Independent Registered Public Accounting Firm from UHY LLP to Fiondella, Milone and LaSaracina LLP is incorporated herein by reference.

99(5)) Form 8-K/A filed on June 17, 2009 disclosing the change in the Company's Independent Registered Public Accounting Firm from UHY LLP to Fiondella, Milone and LaSaracina LLP is incorporated herein by reference.

99(6)) Form 8-K filed on June 23, 2009 setting forth the amendment to the Company's loan agreements is incorporated herein by reference.

99(7)) Form 8-K/A filed on June 24, 2009 setting forth the amendment to the Company's loan agreements is incorporated herein by reference.

99(8)) Form 8-K filed on July 22, 2009 setting forth the press release reporting the Company's earnings for the quarter ended July 4, 2009 is incorporated herein by reference.

SIGNATURES

Edgar Filing: EASTERN CO - Form 10-Q

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**THE EASTERN COMPANY**

(Registrant)

DATE: July 24, 2009

/s/Leonard F. Leganza

Leonard F. Leganza

Chairman, President and Chief Executive Officer

DATE: July 24, 2009

/s/John L. Sullivan III

John L. Sullivan III

Vice President and Chief Financial Officer

- 20 -