

DOVER Corp  
Form 10-K  
February 14, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For fiscal year ended December 31, 2013

Commission File Number: 1-4018

Dover Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or  
organization)

53-0257888

(I.R.S. Employer  
Identification No.)

3005 Highland Parkway

Downers Grove, Illinois 60515

(Address of principal executive offices)

Registrant's telephone number: (630) 541-1540

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class  
Common Stock, par value \$1  
2.125% Notes due 2020

Name of Each Exchange on Which Registered  
New York Stock Exchange  
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of

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this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the voting and non-voting common stock held by non-affiliates of the registrant as of the close of business on June 30, 2013 was \$13,254,013,509. The registrant's closing price as reported on the New York Stock Exchange-Composite Transactions for June 30, 2013 was \$77.66 per share. The number of outstanding shares of the registrant's common stock as of February 6, 2014 was 170,017,999.

Documents Incorporated by Reference: Part III — Certain Portions of the Proxy Statement for Annual Meeting of Shareholders to be held on May 1, 2014 (the "2014 Proxy Statement").

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## Special Note Regarding Forward-Looking Statements

This Annual Report on Form 10-K, especially “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, contains “forward-looking” statements within the meaning of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements relate to, among other things, 2014 revenue growth and earnings per share, statements regarding the planned spin-off of Knowles, including the benefits of such transaction and the expected performance following the completion of the planned spin-off of Knowles, anticipated market conditions and our positions, expected contributions from acquisitions, as well as productivity initiatives, leverage on increased sales and share repurchase activities, operating and strategic plans, cash flows, industries in which Dover businesses operate and the U.S. and global economies. “Forward-looking statements” in this Annual Report on Form 10-K may be indicated by words or phrases such as “anticipates,” “expects,” “believes,” “indicates,” “suggests,” “will,” “plans,” “supports,” “projects,” “should,” “would,” “could,” “forecast” and “management is of the use of the future tense. Forward-looking statements are subject to inherent risks and uncertainties that could cause actual results to differ materially from current expectations including, but not limited to, the state of the worldwide economy and sovereign credit; political events; the impact of natural disasters and their effect on global supply chains and energy markets; current economic conditions and uncertainties in the credit and capital markets; instability in countries where Dover conducts business; the ability of Dover’s businesses to expand into new geographic markets and to anticipate and meet customer demands for new products; increased competition and pricing pressures in the markets served by Dover’s businesses; the impact of the proposed spin-off and our ability to consummate it as anticipated as to fully realize the expected benefits of the spin-off; the terms and timing of the sale of any business in discontinued operations; the impact of loss of a single-source manufacturing facility; changes in customer demand or loss of a significant customer; the relative mix of products and services which impacts margins and operating efficiencies; short-term capacity constraints; increases in the cost of raw materials; domestic and foreign governmental and public policy changes including environmental regulations, conflict mineral disclosure requirements, and tax policies (including domestic and international export subsidy programs, R&E credits and other similar programs); protection and validity of patent and other intellectual property rights; the ability to identify and successfully consummate value-adding acquisition opportunities; the Company’s ability to achieve expected savings from integration, synergy and other cost-control initiatives; unforeseen developments in contingencies such as litigation; international economic conditions including interest rate and currency exchange rate fluctuations; possible future terrorist threats and their effect on the worldwide economy; and a downgrade in Dover’s credit ratings. Readers are cautioned not to place undue reliance on such forward-looking statements. These forward-looking statements speak only as of the date made. The Company undertakes no obligation to update any forward-looking statements, except as required by law.

The Company may, from time to time, post financial or other information on its Internet website, [www.dovercorporation.com](http://www.dovercorporation.com). The Internet address is for informational purposes only and is not intended for use as a hyperlink. The Company is not incorporating any material on its website into this report.

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## PART I

## ITEM 1. BUSINESS

## Overview

Dover Corporation is a diversified global manufacturer focusing on innovative equipment and components, specialty systems, and support services provided through its four major operating segments: Energy, Engineered Systems, Printing & Identification, and Communication Technologies. The Company's entrepreneurial business model encourages, promotes, and fosters deep customer engagement, which has led to Dover's well-established and valued reputation for providing superior customer service and industry-leading product innovation. Unless the context indicates otherwise, references herein to "Dover," "the Company," and words such as "we," "us," and "our" include Dover Corporation and its subsidiaries. Dover was incorporated in 1947 in the State of Delaware and became a publicly traded company in 1955. Dover is headquartered in Downers Grove, Illinois and currently employs approximately 37,000 people worldwide within its continuing operations.

Our Energy segment provides highly-engineered solutions for the safe and efficient extraction and handling of oil and gas in the drilling, production, and downstream markets. Our Engineered Systems segment is comprised of two platforms, Fluid Solutions and Refrigeration & Industrial, which are industry leaders in the fluids systems, refrigeration and food equipment, and certain other industrial markets. Our Printing & Identification segment provides integrated printing, coding, and dispensing solutions for the consumer goods, food, pharmaceutical, and industrial markets. Our Communication Technologies segment is engaged in the design and manufacture of innovative products and components in the consumer electronics, medical technology, aerospace/defense, and telecom/other markets.

The following table shows the percentage of total revenue and segment earnings generated by each of our four segments for the years ended December 31, 2013, 2012 and 2011:

|                            | Revenue |      |      | Segment Earnings |      |      |   |
|----------------------------|---------|------|------|------------------|------|------|---|
|                            | 2013    | 2012 | 2011 | 2013             | 2012 | 2011 |   |
| Energy                     | 26      | % 27 | % 26 | % 36             | % 39 | % 36 | % |
| Engineered Systems         | 43      | % 42 | % 42 | % 38             | % 35 | % 35 | % |
| Printing & Identification  | 12      | % 12 | % 14 | % 10             | % 10 | % 11 | % |
| Communication Technologies | 19      | % 19 | % 18 | % 16             | % 16 | % 18 | % |

## Management Philosophy

Our businesses are committed to operational excellence and to being market leaders as measured by market share, customer service, innovation, profitability, and return on invested capital. Our operating structure of four business segments and two platforms allows for focused acquisition activity, accelerates opportunities to identify and capture operating synergies, including global sourcing and supply chain integration, and advances the development of our executive talent. Our segment and executive management set strategic direction, initiatives and goals, provide oversight, allocate and manage capital, are responsible for major acquisitions, and provide other services. We foster an operating culture with high ethical standards, trust, respect, and open communication, to allow individual growth and operational effectiveness.

In addition, we are committed to creating value for our customers, employees, and shareholders through sustainable business practices that protect the environment and developing products that help our customers meet their sustainability goals. Our companies are increasing their focus on efficient energy usage, greenhouse gas reduction, and waste management as they strive to meet the global environmental needs of today and tomorrow.



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### Company Goals

We are committed to driving shareholder return through three key objectives. First, we are committed to achieving annual organic sales growth over the midterm of 3% to 5%, complemented by acquisition growth of 3% to 5% over the same period. Secondly, we continue to focus on segment margin expansion through productivity initiatives, including supply chain activities, strategic pricing, and portfolio shaping. Lastly, we are committed to generating free cash flow as a percentage of sales of approximately 10% through disciplined capital allocation, strong performance, productivity improvements, and active working capital management. We support these goals through (1) alignment of management compensation with financial objectives, (2) well-defined and actively managed merger and acquisition processes, and (3) talent development programs.

### Business Strategy

To achieve our goals, we are focused on execution of the following three key business strategies:

#### Positioning ourselves for growth

We have aligned our business segments to focus on key-end markets that are well-positioned for future growth. In particular, our businesses are well-positioned to capitalize on growth trends in the areas of global energy demand, sustainability, consumer product safety, communications, and emerging economies. For instance, our Communication Technologies segment is positioned to capitalize on growth in hand-held communications (handsets), medical technology, and aerospace/defense, with its complement of micro audio components and communication components serving those markets. Our Energy segment is driven by a growing demand for innovative extraction technologies. The growing demand from emerging economies, plus expanding exploration activity around the globe will provide significant opportunities for this segment. Our Engineered Systems segment combines its engineering technology, unique product advantages, and applications expertise to address market needs and requirements including sustainability, consumer product safety, and growth in emerging economies, while our Printing & Identification segment is responding to the growing requirements for consumer product safety and traceability technologies by providing integrated printing, coding, and identification solutions with a global reach, in the growing markets of fast moving consumer goods and industrial applications.

#### Capturing the benefits of common ownership

We are committed to operational excellence, and have implemented various productivity initiatives, such as supply chain management, lean manufacturing, and facility consolidations to maximize our efficiency, coupled with workplace safety initiatives to help ensure the health and welfare of our employees. We foster the sharing of best practices throughout the organization. To ensure success, our businesses place strong emphasis on continual quality improvement and new product development to better serve customers and expand into new product and geographic markets. We have also developed regional support centers and shared manufacturing centers in China, Brazil, and India. Further, we continue to make significant investments in talent development, recognizing that the growth and development of our employees are essential for our continued success.

#### Disciplined capital allocation

Our businesses generate annual free cash flow of approximately 10% of revenue. We are focused on the most efficient allocation of our capital to maximize investment returns. To do this, we grow and support our existing businesses, with annual investment in capital spending approximating 2.5% of revenue with a focus on internal projects to expand markets, develop products, and boost productivity. We continue to evaluate our portfolio for strategic fit and intend to

make additional acquisitions focused on our key growth spaces: consumer electronics, energy, product ID, refrigeration and food equipment, and fluid solutions. We consistently provide shareholder returns by paying dividends, which have increased annually over each of the last 58 years. We will also continue to repurchase our shares per our previously announced share repurchase programs.



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### Portfolio Development

#### Acquisitions

Our acquisition program has two key elements. First, we seek to acquire value creating add-on businesses that enhance our existing businesses either through their global reach and customers, or by broadening their product mix. Second, in the right circumstances, we will strategically pursue larger, stand-alone businesses that have the potential to either complement our existing businesses or allow us to pursue innovative technologies within our key growth spaces. Over the past three years (2011 – 2013), we have spent over \$2.7 billion to purchase 26 businesses that strategically fit within our business model. This included the largest acquisition in our history, that of Sound Solutions in July of 2011 for net purchase consideration of approximately \$779.3 million. By enhancing the product offerings serving the high growth handset market, the acquisition of Sound Solutions has enabled our Communication Technologies segment to be a global leader in audio components serving this market. In 2012, we spent approximately \$603.2 million to acquire Anthony International, a leading manufacturer of specialty glass, commercial glass refrigerator and freezer doors, lighting systems, and display equipment. The acquisition of Anthony expands our portfolio of industry-leading technology in the refrigeration space and provides access to new geographies and new markets, most notably the convenience store market. Recent significant acquisitions have also included Harbison-Fischer, which we acquired for approximately \$401.4 million at the beginning of 2011 in order to enhance our artificial lift portfolio within our Energy segment, Maag Pump Systems, a European acquisition for our Fluid Solutions platform, which we acquired in the first quarter of 2012 for approximately \$265.8 million, Production Control Services, acquired in the second quarter of 2012 for consideration totaling \$220.0 million, which added to our artificial lift technology in our Energy segment, and Finder Pompe, which we acquired in the fourth quarter of 2013 for approximately \$142.2 million to expand our Fluid Solutions platform.

For more details regarding acquisitions completed over the past two years, see Note 3. Acquisitions in the Consolidated Financial Statements in Item 8 of this Form 10-K. Our future growth depends in large part on finding and acquiring successful businesses, as a substantial number of our current businesses operate in relatively mature markets. While we expect to generate annual organic growth of 3% - 4% over a long-term business cycle absent extraordinary economic conditions, sustained organic growth at these levels for individual businesses is difficult to achieve consistently each year. Our success is also dependent on the ability to successfully integrate our acquired businesses within our existing structure. To track post-merger integration and accountability, we utilize an internal tool kit and defined processes to help ensure synergies are realized and value is created, as had been planned when the acquisition was made.

#### Dispositions

We continually review our portfolio to evaluate whether our businesses continue to be essential contributors to our long-term strategy. Occasionally, we may also make an opportunistic sale of one of our businesses based on specific market conditions and strategic considerations. Accordingly, in an effort to reduce our exposure to cyclical markets and focus on our higher margin growth spaces, during the past three years (2011 – 2013) we have sold four businesses for aggregate consideration of \$604.8 million. Over the same period, disposals of a few minor non-core divisions of our businesses generated additional proceeds of \$8.5 million. In addition, the Company signed a definitive agreement in 2013 to sell DEK International within the Printing & Identification segment, and expects to complete the sale of this business in the first half of 2014.

The financial position and results of operations for these businesses have been presented as discontinued operations for all periods presented. For more details, see Note 4. Disposed and Discontinued Operations in the Consolidated Financial Statements in Item 8 of this Form 10-K.

### Spin-Off of Knowles

On May 23, 2013, Dover announced its Board of Directors approved a preliminary plan to spin-off certain of its communication technologies businesses into a stand-alone, publicly-traded company known as Knowles Corporation ("Knowles"). On February 6, 2014, Dover announced that its Board of Directors approved the separation of Knowles from Dover through the pro rata distribution by Dover of 100% of the common stock of Knowles to Dover's stockholders on February 28, 2014. In addition, on February 10, 2014, the U.S. Securities and Exchange Commission declared Knowles' Registration Statement on Form 10 effective. As a result, the following is expected to occur: (1) the distribution of Knowles' shares would be made on February 28, 2014 to Dover stockholders of record as of the close of business on February 19, 2014, the record date for the distribution, (2) on the distribution date, Dover stockholders will receive one share of Knowles common stock for every two shares of Dover common stock held as of the record date, and (3) following the distribution, Knowles will be an independent, publicly traded

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company on the New York Stock Exchange (utilizing ticker symbol "KN") and Dover will retain no ownership interest in Knowles. The distribution has been structured to be tax-free to Dover and its shareholders for U.S. federal income tax purposes. The results of operations, financial condition and cash flows for the businesses to be transferred to Knowles and included in the spin-off are, and will continue to be, presented within Dover's consolidated financial statements as continuing operations within the Communication Technologies segment until the spin-off is complete (which is expected to occur on February 28, 2014), upon which the financial presentation of these businesses will be included within Dover's discontinued operations. Following the spin-off of Knowles, Dover expects to align its segment structure to ensure it is properly organized to execute its future growth plans.

Business Segments

As noted previously, we currently operate through four business segments that are aligned with the key end-markets they serve and comprise our operating and reportable segments: Energy, Engineered Systems, Printing & Identification, and Communication Technologies. For financial information about our segments and geographic areas, see Note 17. Segment Information in the Consolidated Financial Statements in Item 8 of this Form 10-K.

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### Energy

Our Energy segment serves the oil, gas, and power generation industries with products that promote efficient and cost-effective drilling, extraction, storage, and movement of oil and gas products, or constitute critical components for power generation equipment. This segment consists of the following lines of business:

**Production** – Our businesses serving the production market design and manufacture products and components that facilitate the extraction and movement of fuel from the ground, including steel sucker rods, down-hole rod pumps, progressive cavity pumps and drive systems, plunger lifts, and accessories used in artificial lift applications in oil and gas production; pressure, temperature, and flow monitoring equipment used in oil and gas exploration and production applications; and control valves and instrumentation for oil and gas production. In addition, these businesses manufacture various compressor parts that are used in the natural gas production, distribution, and oil refining markets; and winches, hoists, gear drives, swing drives, auger drives, slewing ring bearings, hydraulic pump, and electronic monitoring solutions for energy, infrastructure, and recovery markets worldwide.

**Downstream** – Our businesses serving the downstream market produce systems and products that support efficient, safe, and environmentally-sensitive transportation and handling of fuel, hazardous liquids, and dry-bulk commodities. Vehicle fuel dispensing products include conventional, vapor recovery, and clean energy (LPG, CNG, and Hydrogen) nozzles, swivels, and breakaways, as well as tank pressure management systems. Products manufactured for the transportation, storage, and processing of hazardous liquid and dry-bulk commodities include relief valves, loading/unloading angle valves, rupture disc devices, actuator systems, level measurement gauges, swivel joints, butterfly valves, lined ball valves, aeration systems, industrial access ports, manholes, hatches, collars, weld rings, and fill covers. In addition, we offer bearings, bearing isolators, seals, and remote condition monitoring systems that are used for rotating machinery applications such as turbo machinery, motors, generators, and compressors used in energy, utility, marine, and other industries.

**Drilling** – Our businesses serving the drilling market design and manufacture products that promote efficient and cost-effective drilling, including long-lasting polycrystalline diamond cutters (PDCs) for applications in down-hole drilling tools and quartz pressure transducers and hybrid electronics used in down-hole tools and monitoring devices.

Our Energy segment's sales are made directly to customers and through various distribution channels. We manufacture our products primarily in North America, and our sales are concentrated in North America with an increasing level of international sales directed largely to Europe, Central and South America, China, the Middle East, and Australia.

### Engineered Systems

Our Engineered Systems segment combines its engineering technology, unique product advantages, and applications expertise to address market needs and requirements including sustainability, consumer product safety needs, and growth in emerging economies. To better serve its end-markets, the segment manages its products and services through two core business platforms, Refrigeration & Industrial and Fluid Solutions, as described below.

#### Refrigeration & Industrial

The Refrigeration & Industrial platform manufactures products and systems serving the refrigeration and food equipment and other industrial markets, as follows:

**Refrigeration and food equipment** – Our businesses manufacture refrigeration systems, refrigeration display cases, walk-in coolers and freezers, specialty glass, commercial glass refrigerator and freezer doors, electrical distribution

products and engineering services, commercial foodservice equipment, cook-chill production systems, custom food storage and preparation products, kitchen ventilation systems, conveyer systems, beverage can-making machinery, and packaging machines used for meat, poultry, and other food products. The platform's refrigeration/food related manufacturing facilities and distributing operations are principally in North America, Europe, and Asia.

The majority of the refrigeration/food systems and machinery that are manufactured or serviced by the Refrigeration & Industrial platform are used by the supermarket industry, "big-box" retail and convenience stores, the commercial/industrial refrigeration industry, institutional and commercial foodservice and food production markets, and beverage can-making industries. The commercial foodservice cooking equipment products serve their markets worldwide through a network of

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dealers, distributors, national chain accounts, manufacturer representatives, and a direct sales force with the primary market being North America.

Other industrial – We also serve the vehicle service, industrial automation, and waste and recycling markets. Our businesses serving the vehicle service markets provide a wide range of products and services that are utilized in vehicle services, maintenance, washing, repair, and modification. Vehicle lifts and collision equipment are sold through equipment distributors and directly to a wide variety of markets, including independent service and repair shops, collision repair shops, national chains and franchised service facilities, new vehicle dealers, governments, and directly to consumers via the Internet. The businesses also produce 4WD and AWD powertrain systems and accessories for off-road vehicles, which are sold to OEMs and through extensive dealer networks primarily in North America. These other industrial manufacturing operations are located primarily in North and South America, Asia, and Europe.

The businesses in the industrial automation market provide a wide range of modular automation components including manual clamps, power clamps, rotary and linear mechanical indexers, conveyors, pick and place units, glove ports and manipulators, as well as end-of-arm robotic grippers, slides, and end effectors. These products serve a very broad market including food processing, packaging, paper processing, medical, electronic, automotive, nuclear, and general industrial products. They are produced in North America, Europe, and Asia and are marketed globally on a direct basis to OEMs and through a global dealer and distribution network to industrial end users. We also provide highly engineered hydraulic cylinders and swivels to the North American markets for use in mining and resource recovery, vehicle recovery, materials handling, and various other OEM applications.

Our businesses serving waste and recycling markets provide products and services for the refuse collection industry and for on-site processing and compaction of trash and recyclable materials. Products are sold to municipal customers, national accounts, and independent waste haulers through a network of distributors and directly in certain geographic areas. The on-site waste management and recycling systems include a variety of stationary compactors, wire processing and separation machines, and balers that are manufactured and sold primarily in the United States to distribution centers, malls, stadiums, arenas, office complexes, retail stores, and recycling centers.

### Fluid Solutions

The Fluid Solutions platform designs and manufactures pumps, compressors, and chemical proportioning and dispensing products. The pumps and compressors are used to transfer liquid and bulk products and are sold to a wide variety of markets, including the refined fuels, LPG, pulp and paper, wastewater, food/sanitary, military, transportation, and chemical process industries. The pumps include centrifugal, reciprocating (double diaphragm), and rotary pumps that are used in demanding and specialized fluid transfer process applications. The chemical portioning and dispensing systems are used to dilute and dispense concentrated cleaning chemicals and are sold to the food service, health care, supermarket, institutional, school, building service contractor, and industrial markets. In addition, the platform manufactures copper-brazed compact heat exchangers and designs software for heating and cooling substations. Fluid Solutions products are manufactured in the United States, South America, Asia, and Europe and marketed globally through direct channels and a network of distributors.

### Printing & Identification

Our Printing & Identification segment is a worldwide supplier of precision marking & coding, printing, dispensing, soldering and coating equipment, and related consumables and services. The segment serves two broad global end-markets: fast moving consumer goods and industrial.

Fast Moving Consumer Goods (FMCG) – Our businesses serving this market primarily design and manufacture marking & coding products used for printing variable information (such as date codes and serial numbers) on food, beverage, consumer goods, and pharmaceutical products, capitalizing on expanding food and product safety requirements and growth in emerging markets.

Industrial – Our products used by the industrial market are primarily marking & coding, bar code & portable printers, and fluid dispensing related products serving a number of industrial end markets including aerospace, cable, military, material packaging, industrial assembly, and medical devices capitalizing on growing industrial-related manufacturing in emerging markets. Additional products include broad line marking solutions leveraged for secondary packaging, such as cartons and

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pallets for use in warehouse logistics operations and bar code and portable printers used where on-demand labels/receipts are required.

Printing & Identification's products are manufactured primarily in the United States, France, China, and India, and are sold throughout the world directly and through a network of distributors.

### Communication Technologies

Our Communication Technologies segment serves the following major markets: consumer electronics, aerospace/defense, medical technology and telecom/other.

• Consumer electronics – Our businesses serving the consumer electronics market design, manufacture, and assemble micro-acoustic audio input and output components for use principally in personal mobile handsets.

• Aerospace/Defense – Our businesses serving the aerospace/defense markets manufacture precision engineered components and aftermarket parts across a broad array of market applications. This includes the design and manufacture of specialty hydraulics, fasteners, bearings, switches, and filters sold to both original equipment manufacturers ("OEMs") and as aftermarket products, as well as mechanical and frequency control communication components serving shipboard applications, strategic mission critical parts on key Airborne programs and Command and Control communications, and frequency control components, electromechanical switches, multi-layered capacitors, filters, and quick disconnect couplings. These businesses also support key space initiatives with critical communication components.

• Medical technology – Our businesses serving the medical technology market manufacture advanced miniaturized receivers and electromechanical components for use in hearing aids, connectors for use in a variety of medical devices and bio processing applications, and specialized components for use in implantable devices and medical equipment.

• Telecom/Other - Our businesses serving these markets manufacture frequency control components for wired and wireless network base station communications that ensure precise signal timing and filters for non-interrupted access across high speed networks.

Communication Technologies' products are manufactured primarily in North America, Europe, and Asia and are sold globally, directly and through a network of distributors.

### Raw Materials

We use a wide variety of raw materials, primarily metals and semi-processed or finished components, which are generally available from a number of sources. As a result, shortages or the loss of any single supplier have not had, and are not likely to have, a material impact on operating profits. While the required raw materials are generally available, commodity pricing has trended upward over the past few years, particularly for various grades of steel, copper, aluminum, select other commodities, and rare earth metals. Although some cost increases may be recovered through increased prices to customers, our operating results are exposed to such fluctuations. We attempt to control such costs through fixed-price contracts with suppliers and various other programs, such as our global supply chain activities.

### Research and Development



Our businesses are encouraged to develop new products as well as to upgrade and improve existing products to satisfy customer needs, expand revenue opportunities domestically and internationally, maintain or extend competitive advantages, improve product reliability, and reduce production costs. During 2013, we spent \$185.6 million for research and development, including qualified engineering costs. In 2012 and 2011, research and development spending totaled \$189.8 million and \$175.5 million, respectively.

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Our Communication Technologies and Printing & Identification segments expend significant effort in research and development because the rate of product development by their customers is often quite high. Our businesses that develop product identification and printing equipment and specialty electronic components for the consumer electronics, medical technology, and datacom/telecom markets believe that their customers expect a continuing rate of product innovation, performance improvement, and reduced costs. The result has been that product life cycles in these markets generally average less than five years with meaningful sales price reductions over that time period.

Our other segments contain many businesses that are also involved in important product improvement initiatives. These businesses also concentrate on working closely with customers on specific applications, expanding product lines and market applications, and continuously improving manufacturing processes. Most of these businesses experience a much more moderate rate of change in their markets and products than is generally experienced by the Communication Technologies and Printing & Identification segments.

### Intellectual Property and Intangible Assets

Our businesses own many patents, trademarks, licenses, and other forms of intellectual property, which have been acquired over a number of years and, to the extent relevant, expire at various times over a number of years. A large portion of our businesses' intellectual property consists of patents, unpatented technology, and proprietary information constituting trade secrets that we seek to protect in various ways, including confidentiality agreements with employees and suppliers where appropriate. In addition, a significant portion of our intangible assets relate to customer relationships. While our intellectual property and customer relationships are important to our success, the loss or expiration of any of these rights or relationships, or any group of related rights or relationships, is not likely to materially affect our results on a consolidated basis. We believe that our commitment to continuous engineering improvements, new product development, and improved manufacturing techniques, as well as strong sales, marketing, and service efforts, are significant to our general leadership positions in the niche markets we serve.

### Seasonality

In general, our businesses, while not strongly seasonal, tend to have stronger revenue in the second and third quarters, particularly those serving the consumer electronics, transportation, construction, waste and recycling, petroleum, commercial refrigeration, and food service markets. Our businesses serving the major equipment markets, such as power generation, chemical, and processing industries, have longer lead times geared to seasonal, commercial, or consumer demands, and tend to delay or accelerate product ordering and delivery to coincide with those market trends that tend to moderate the aforementioned seasonality patterns.

### Customers

We serve thousands of customers, no one of which accounted for more than 10% of our consolidated revenue in 2013. Given our diversity of served markets, customer concentrations are quite varied. Businesses supplying the waste and recycling, agricultural, defense, energy, automotive, commercial refrigeration, handset, and hearing aid industries tend to deal with a few large customers that are significant within those industries. This also tends to be true for businesses supplying the power generation, aerospace, and chemical industries. In the other markets served, there is usually a much lower concentration of customers, particularly where the companies provide a substantial number of products and services applicable to a broad range of end-use applications.

Certain of our businesses, particularly within the Communication Technologies segment, serve the military, space, aerospace, commercial, and telecom infrastructure markets. Their customers include some of the largest businesses in these markets. In addition, many of the OEM customers within the Communication Technologies segment outsource

their manufacturing to Electronic Manufacturing Services (“EMS”) companies. Other customers include global cell phone and hearing aid manufacturers and many of the largest global EMS companies, particularly in China.

#### Backlog

Backlog is more relevant to our businesses that produce larger and more sophisticated machines or have long-term government contracts, primarily for the global pump and refrigeration and food equipment markets of our Engineered Systems segment, as well as the aerospace/defense market of our Communication Technologies segment. Our total backlog relating to our continuing operations as of December 31, 2013 and 2012 was \$1.6 billion and \$1.5 billion, respectively.

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## Competition

Our competitive environment is complex because of the wide diversity of our products manufactured and the markets served. In general, most of our businesses are market leaders that compete with only a few companies, and the key competitive factors are customer service, product quality, price, and innovation. However, as we become increasingly global, we are exposed to more competition. Certain businesses in the Communication Technologies and Printing & Identification segments compete globally against a variety of companies, primarily operating in Europe and East Asia. A summary of our key competitors by end market within each our segments follows:

| Segment                    | End Market                     | Key Competitors                                                                                                   |
|----------------------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------|
| Energy                     | Drilling                       | DeBeers Group (Element Six), Schlumberger Ltd. (MegaDiamond)                                                      |
|                            | Production                     | Weatherford International Ltd., General Electric (Lufkin) Industries, Paccar Inc.                                 |
|                            | Downstream                     | Danaher Corp. (Gilbarco Veeder-Root), Franklin Electric, Gardner Denver, Inc. (Emco Wheaton)                      |
| Engineered Systems         | Refrigeration and food systems | Hussman Corp., Heatcraft Worldwide Refrigeration (Kysor/Warren), Manitowoc Company, Illinois Tool Works           |
|                            | Other industrial               | Oshkosh Corp. (McNeilus), Siemens AG (Weiss GmbH), Challenger Lifts, Labrie Enviroquip Group, and numerous others |
|                            | Fluid solutions                | IDEX Corp, Alfa Laval, Ingersoll Rand, Danfoss, SPX Corp.                                                         |
| Printing & Identification  | Fast moving consumer goods     | Danaher Corp. (Videojet), Domino Printing                                                                         |
|                            | Industrial                     | Danaher Corp. (Videojet), Domino Printing, Zebra Technologies                                                     |
| Communication Technologies | Consumer electronics           | AAC Technologies, GoerTek Inc.                                                                                    |
|                            | Medical technology             | Sonion A/S                                                                                                        |
|                            | Aerospace/Defense              | Smiths Interconnect, SPS Technologies                                                                             |
|                            | Telecom/Other                  | Rakon Ltd., NDK Ltd.                                                                                              |

## International

Consistent with our strategic focus on positioning our businesses for growth, we continue to increase our expansion into international markets, particularly in developing economies in South America, Asia, and Eastern Europe.

Most of our non-U.S. subsidiaries and affiliates are currently based in France, Germany, the Netherlands, Sweden, Switzerland, the United Kingdom and, with increasing emphasis, Australia, Canada, China, Malaysia, India, Mexico, Brazil, and Eastern Europe.

The following table shows annual revenue derived from customers outside the U.S. as a percentage of total annual revenue for each of the last three years, by segment and in total:

|        | % Non-U.S. Revenue by Segment<br>Years Ended December 31, |      |      |   |
|--------|-----------------------------------------------------------|------|------|---|
|        | 2013                                                      | 2012 | 2011 | % |
| Energy | 35                                                        | % 31 | % 32 | % |

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|                                                                        |    |      |      |   |
|------------------------------------------------------------------------|----|------|------|---|
| Engineered Systems                                                     | 37 | % 37 | % 36 | % |
| Printing & Identification                                              | 72 | % 72 | % 74 | % |
| Communication Technologies                                             | 75 | % 73 | % 71 | % |
| Total percentage of revenue derived from customers outside of the U.S. | 48 | % 46 | % 47 | % |

Our percentage of revenue derived from customers outside of the U.S. increased slightly in 2013 as compared to 2012 as a result of improvement in Communication Technologies in the Asian markets and Energy's geographic expansion programs in the Middle East and Australia.

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Our international operations are subject to certain risks, such as price and exchange rate fluctuations and non-U.S. governmental restrictions, which are discussed further in “Item 1A. Risk Factors.” For additional details regarding our non-U.S. revenue and the geographic allocation of the assets of our continuing operations, see Note 17. Segment Information to the Consolidated Financial Statements in Item 8 of this Form 10-K.

### Environmental Matters

Our operations are governed by a variety of international, national, state, and local environmental laws. We are committed to continued compliance and believe our operations generally are in substantial compliance with these laws. In a few instances, particular plants and businesses have been the subject of administrative and legal proceedings with governmental agencies or private parties relating to the discharge or potential discharge of regulated substances. Where necessary, these matters have been addressed with specific consent orders to achieve compliance.

In 2010, we developed and implemented a process to conduct an inventory of greenhouse gas emissions. Since then, we have evaluated our climate change risks and opportunities and have developed an energy and climate change strategy that includes clearly defined goals and objectives, along with prioritized programs and projects for achieving energy use and greenhouse gas emissions reductions. We have committed to reducing our overall energy and greenhouse gas intensity indexed to net revenue by 20% from 2010 to 2020. We also participated as a respondent in the 2012 Carbon Disclosure Project.

All of our segments are investigating the energy efficiencies related to their operations and the use of their products and services by customers. In some instances, our businesses may be able to help customers reduce some of their energy needs. Increased demand for energy-efficient products, based on a variety of drivers (including, but not limited to, reduction of greenhouse gas emissions) could result in increased sales for a number of our businesses.

There have been no material effects upon our earnings and competitive position resulting from compliance with laws or regulations enacted or adopted relating to the protection of the environment. We are aware of a number of existing or upcoming regulatory initiatives intended to reduce emissions in geographies where our manufacturing and warehouse/distribution facilities are located and have evaluated the potential impact of these regulations on our businesses. We anticipate that direct impacts from regulatory actions will not be significant in the short- to medium-term. We expect the regulatory impacts associated with climate change regulation would be primarily indirect and would result in “pass through” costs from energy suppliers, suppliers of raw materials, and other services related to our operations.

### Employees

We had approximately 37,000 employees in our ongoing operations as of December 31, 2013, which was an increase of 6% from the prior year end. The increase is primarily the result of recent acquisitions, slightly offset by headcount reduction programs in certain businesses.

### Other Information

We make available through the “Financial Reports” link on our Internet website, <http://www.dovercorporation.com>, our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to these reports. We post each of these reports on the website as soon as reasonably practicable after the report is filed with the Securities and Exchange Commission. The information on our Internet website is not incorporated into this Form 10-K.



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ITEM 1A. RISK FACTORS

Our business, financial condition, operating results, and cash flows can be impacted by a number of factors which could cause our actual results to vary materially from recent results or from anticipated future results. In general, we are subject to the same general risks and uncertainties that impact many other industrial companies such as general economic, industry and/or market conditions, and growth rates; the impact of natural disasters, and their effect on global markets; possible future terrorist threats and their effect on the worldwide economy; and changes in laws or accounting rules. The risk factors discussed in this section should be considered together with information included elsewhere in this Form 10-K and should not be considered the only risks to which we are exposed.

Our results may be impacted by current domestic and international economic conditions and uncertainties.

Our businesses may be adversely affected by disruptions in the financial markets or declines in economic activity both domestically and internationally in those countries in which we operate. These circumstances will also impact our suppliers and customers in various ways which could have an impact on our business operations, particularly if global credit markets are not operating efficiently and effectively to support industrial commerce.

Our Energy segment is subject to risk due to the volatility of global energy prices and regulations that impact production, although overall demand is more directly related to depletion rates and global economic conditions and related energy demands.

Negative changes in worldwide economic and capital market conditions are beyond our control, are highly unpredictable, and can have an adverse effect on our revenue, earnings, cash flows, and cost of capital.

We are subject to risks relating to our existing international operations and expansion into new geographical markets.

Approximately 48% of our revenues for 2013 and 46% of our revenues for 2012 were derived outside the United States. We continue to focus on penetrating global markets as part of our overall growth strategy and expect sales from outside the United States to continue to represent a significant portion of our revenues. In addition, many of our manufacturing operations and suppliers are located outside the United States. Our international operations and our global expansion strategy are subject to general risks related to such operations, including:

- o political, social, and economic instability and disruptions;
- o government embargoes or trade restrictions;
- o the imposition of duties and tariffs and other trade barriers;
- o import and export controls;
- o limitations on ownership and on repatriation of earnings;
- o transportation delays and interruptions;
- o labor unrest and current and changing regulatory environments;
- o increased compliance costs, including costs associated with disclosure requirements and related due diligence;



- o the impact of loss of a single-source manufacturing facility;
- o difficulties in staffing and managing multi-national operations; and
- o limitations on our ability to enforce legal rights and remedies.

If we are unable to successfully manage the risks associated with expanding our global business or adequately manage operational risks of our existing international operations, the risks could have a material adverse effect on our growth strategy involving expansion into new geographical markets or our results of operations and financial position.

Increasing product/service and price competition by international and domestic competitors, including new entrants, and our inability to introduce new and competitive products could cause our businesses to generate lower revenue, operating profits, and cash flows.

Our competitive environment is complex because of the wide diversity of the products that our businesses manufacture and the markets they serve. In general, most of our businesses compete with only a few companies. Our ability to compete effectively depends on how successfully we anticipate and respond to various competitive factors, including new products

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and services that may be introduced by competitors, changes in customer preferences, new business models and technologies, and pricing pressures. If our businesses are unable to anticipate their competitors' development of new products and services, and/or identify customer needs and preferences on a timely basis, or successfully introduce new products and services in response to such competitive factors, they could lose customers to competitors. If our businesses do not compete effectively, we may experience lower revenue, operating profits, and cash flows.

Some of our businesses may not anticipate, adapt to, or capitalize on technological developments and this could cause these businesses to become less competitive and lead to reduced market share, revenue, operating profits, and cash flows.

Certain of our Communication Technologies businesses sell their products in electronic and technology-based industries that are constantly experiencing change as new technologies are developed. In order to grow and remain competitive in these industries, they must adapt to future changes in technology to enhance their existing products and introduce new products to address their customers' changing demands. If these businesses are unable to adapt to the rapid technological changes, it could have a material impact on our consolidated results of operations, financial position, and cash flows.

We could lose customers or generate lower revenue, operating profits, and cash flows if there are significant increases in the cost of raw materials (including energy) or if we are unable to obtain raw materials.

We purchase raw materials, sub-assemblies, and components for use in our manufacturing operations, which expose us to volatility in prices for certain commodities. Significant price increases for these commodities could adversely affect operating profits for certain of our businesses. While we generally attempt to mitigate the impact of increased raw material prices by hedging or passing along the increased costs to customers, there may be a time delay between the increased raw material prices and the ability to increase the prices of products, or we may be unable to increase the prices of products due to a competitor's pricing pressure or other factors. In addition, while raw materials are generally available now, the inability to obtain necessary raw materials could affect our ability to meet customer commitments and satisfy market demand for certain products. Consequently, a significant price increase in raw materials, or their unavailability, may result in a loss of customers and adversely impact revenue, operating profits, and cash flows.

- Customer requirements and new regulations may increase our expenses and impact the availability of certain raw materials, which could adversely affect our revenue and operating profits.

Our businesses use parts or materials that are impacted by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") requirement for disclosure of the use of "conflict minerals" mined in the Democratic Republic of the Congo and adjoining countries. It is possible that some of our businesses' customers will require "conflict free" metals in products purchased from us. We have begun the process of determining the country of origin of certain metals used by our businesses, as required by the Dodd-Frank Act. The supply chain due diligence and verification of sources may require several years to complete based on the current availability of smelter origin information and the number of vendors. We may not be able to complete the process in the time frame required because of the complexity of our supply chain. Other governmental social responsibility regulations also may impact our suppliers, manufacturing operations, and operating profits.

The need to find alternative sources for certain raw materials or products because of customer requirements and regulations may impact our ability to secure adequate supplies of raw materials or parts, lead to supply shortages, or adversely impact the prices at which our businesses can procure compliant goods.

Our businesses and their profitability and reputation could be adversely affected by domestic and foreign governmental and public policy changes (including environmental and employment regulations and tax policies such as export subsidy programs, research and experimentation credits, carbon emission regulations, and other similar programs), risks associated with emerging markets, changes in statutory tax rates, and unanticipated outcomes with respect to tax audits.

Our businesses' domestic and international sales and operations are subject to risks associated with changes in local government laws (including environmental and export/import laws), regulations, and policies. Failure to comply with any of these laws could result in civil and criminal, monetary, and non-monetary penalties as well as potential damage to our reputation. In addition, we cannot provide assurance that our costs of complying with new and evolving regulatory reporting requirements and current or future laws, including environmental protection, employment, and health and safety laws, will not exceed our estimates. In addition, we have invested in certain countries, including Brazil, Russia, India, and China, and may in the future invest in other countries, any of which may carry high levels of currency, political, compliance, and economic risk. While these risks or the impact of these risks are difficult to predict, any one or more of them could adversely affect our businesses and reputation.

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Our effective tax rate is impacted by changes in the mix among earnings in countries with differing statutory tax rates, changes in the valuation allowance of deferred tax assets, and changes in tax laws. The amount of income taxes and other taxes paid can be adversely impacted by changes in statutory tax rates and laws and are subject to ongoing audits by domestic and international authorities. If these audits result in assessments different from amounts estimated, then our financial results may be adversely affected by unfavorable tax adjustments.

Our revenue, operating profits, and cash flows could be adversely affected if our businesses are unable to protect or obtain patent and other intellectual property rights.

Our businesses own patents, trademarks, licenses, and other forms of intellectual property related to their products. Our businesses employ various measures to maintain and protect their intellectual property. These measures may not prevent their intellectual property from being challenged, invalidated, or circumvented, particularly in countries where intellectual property rights are not highly developed or protected. Unauthorized use of these intellectual property rights could adversely impact the competitive position of our businesses and have a negative impact on our revenue, operating profits, and cash flows.

Our growth and results of operations may be adversely affected if we are unsuccessful in our capital allocation and acquisition program.

We expect to continue our strategy of seeking to acquire value creating add-on businesses that broaden our existing position and global reach as well as, in the right circumstances, strategically pursue larger acquisitions that could have the potential to either complement our existing businesses or allow us to pursue a new platform. However, there can be no assurance that we will be able to continue to find suitable businesses to purchase, that we will be able to acquire such businesses on acceptable terms, or that all closing conditions will be satisfied with respect to any pending acquisition. If we are unsuccessful in our acquisition efforts, then our ability to continue to grow at rates similar to prior years could be adversely affected. In addition, we face the risk that a completed acquisition may underperform relative to expectations. We may be unable to achieve synergies originally anticipated, exposed to unexpected liabilities and unable to sufficiently integrate completed acquisitions into our current business and growth model. Further, if we fail to allocate our capital appropriately, in respect of either our acquisition program or organic growth in our operations, we could be overexposed in certain markets and geographies and unable to expand into adjacent products or markets. These factors could potentially have an adverse impact on our operating profits and cash flows.

Our operating profits and cash flows could be adversely affected if we cannot achieve projected savings and synergies.

We are continually evaluating our cost structure and seeking ways to capture synergies across our operations. If we are unable to reduce costs and expenses through our various programs, it could adversely affect our operating profits and cash flows.

Unforeseen developments in contingencies such as litigation could adversely affect our financial condition.

We and certain of our subsidiaries are, and from time to time may become, parties to a number of legal proceedings incidental to their businesses involving alleged injuries arising out of the use of their products, exposure to hazardous substances, or patent infringement, employment matters, and commercial disputes. The defense of these lawsuits may require significant expenses and divert management's attention, and we may be required to pay damages that could adversely affect our financial condition. In addition, any insurance or indemnification rights that we may have may be insufficient or unavailable to protect us against potential loss exposures.

The indemnification provisions of acquisition agreements by which we have acquired companies may not fully protect us and may result in unexpected liabilities.

Certain of the acquisition agreements by which we have acquired companies require the former owners to indemnify us against certain liabilities related to the operation of the company before we acquired it. In most of these agreements, however, the liability of the former owners is limited and certain former owners may be unable to meet their indemnification responsibilities. We cannot be assured that these indemnification provisions will fully protect us, and as a result we may face unexpected liabilities that adversely affect our profitability and financial position.

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Failure to attract, retain, and develop personnel or to provide adequate succession plans for key management could have an adverse effect on our operating results.

Our growth, profitability, and effectiveness in conducting our operations and executing our strategic plans depend in part on our ability to attract, retain, and develop qualified personnel, align them with appropriate opportunities, and maintain adequate succession plans for key management positions and support for strategic initiatives. If we are unsuccessful in these efforts, our operating results could be adversely affected and we could miss opportunities for growth and efficiencies.

Our business operations may be adversely affected by information systems interruptions or intrusion.

Our businesses rely on a number of information technologies to manage, store, and support business activities. We have put in place a number of systems, processes, and practices designed to protect against intentional or unintentional misappropriation or corruption of our systems and information, disruption of our operations, or corruption of the software that supports our products. Disruptions or cybersecurity attacks, such as unauthorized access, malicious software, or other violations may lead to exposure of proprietary or confidential information as well as potential data corruption. Any intrusion may cause operational stoppages, loss of business, violations of applicable law, diminished competitive advantages or reputational damages, and increased operational costs for remedial activities.

Our reputation, ability to do business, and results of operations may be impaired by improper conduct by any of our employees, agents, or business partners.

While we strive to maintain high standards, we cannot provide assurance that our internal controls and compliance systems will always protect us from acts committed by our employees, agents, or business partners that would violate U.S. and/or non-U.S. laws or fail to protect our confidential information, including the laws governing payments to government officials, bribery, fraud, anti-kickback and false claims rules, competition, export and import compliance, money laundering, and data privacy laws, as well as the improper use of proprietary information or social media. Any such violations of law or improper actions could subject us to civil or criminal investigations in the U.S. and in other jurisdictions, could lead to substantial civil or criminal, monetary and non-monetary penalties, and related shareholder lawsuits, could lead to increased costs of compliance and could damage our reputation.

Our exposure to exchange rate fluctuations on cross-border transactions and the translation of local currency results into U.S. dollars could negatively impact our results of operations.

We conduct business through our subsidiaries in many different countries, and fluctuations in currency exchange rates could have a significant impact on the reported results of operations, which are presented in U.S. dollars. A significant and growing portion of our products are manufactured in lower-cost locations and sold in various countries. Cross-border transactions, both with external parties and intercompany relationships, result in increased exposure to foreign exchange effects. Accordingly, significant changes in currency exchange rates, particularly the Euro, Pound Sterling, Swiss franc, Chinese Renminbi (Yuan), and the Canadian dollar, could cause fluctuations in the reported results of our businesses' operations that could negatively affect our results of operations. Additionally, the strengthening of certain currencies such as the Euro and U.S. dollar potentially exposes us to competitive threats from lower cost producers in other countries such as China. Our sales are translated into U.S. dollars for reporting purposes. The strengthening of the U.S. dollar could result in unfavorable translation effects as the results of foreign locations are translated into U.S. dollars.

Our borrowing costs may be impacted by our credit ratings developed by various rating agencies.

Three major ratings agencies (Moody's, Standard and Poor's, and Fitch Ratings) evaluate our credit profile on an ongoing basis and have each assigned high ratings for our long-term debt as of December 31, 2013. Although we do not anticipate a material change in our credit ratings, if our current credit ratings deteriorate, then our borrowing costs could increase, including increased fees under our Five-Year Credit Facility, and our access to future sources of liquidity may be adversely affected.

• The proposed spin-off of certain of our communication technologies businesses may not be completed on the currently contemplated timeline or terms, or at all, and may not achieve the intended benefits.

There can be no assurance that the spin-off of Knowles will be completed in the contemplated manner or timeframe, or at all. If the spin-off transaction is not completed in the contemplated manner or timeframe or not completed at all, among other things, the price of Dover's stock may decline.

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We have and will continue to incur significant expenses in connection with the proposed transaction which may exceed our current expectations.

We cannot predict with certainty when the benefits expected from the proposed transaction will occur or the extent to which they will be achieved, if at all. For example, there can be no assurance that analysts and investors will place values on each of the independent companies that will equal a total value that is greater than that which Dover has today. In addition, if the proposed spin-off is consummated, our operational and financial profile will change and we will face new risks, including the possibility of reduced financial resources and less diversification of our revenue sources which could adversely impact our future results. In addition, the changes in our operational and financial profile may not meet some of our shareholders' investment strategies, which could cause investors to sell their shares and otherwise decrease demand for our common stock. Excess selling could cause the relative market price of our common stock to decrease and be subject to greater volatility following the consummation of the proposed spin-off.

If the spin-off, together with certain related transactions, does not qualify as a transaction that is generally tax-free for U.S. federal income tax purposes, we and our shareholders could be subject to significant tax liabilities.

A condition to the spin-off is the receipt by us of either (i) a private letter ruling from the Internal Revenue Service ("IRS") together with an opinion of Baker & McKenzie LLP, our tax counsel, substantively to the effect that, among other things, the distribution of shares to our shareholders, will qualify as tax-free for U.S. federal income tax purposes under Sections 355 and 368(a)(1)(D) of the Internal Revenue Code (the "Code"), or (ii) an opinion of Baker & McKenzie LLP, our tax counsel, substantively to the effect that, among other things, the spin-off will qualify as tax-free for U.S. Federal income tax purposes under Sections 355 and 36x(c)(i)(D) of the Code. We received an opinion from Baker & McKenzie LLP that the spin-off will so qualify, which opinion is expected to be confirmed on the distribution date of the Knowles spin-off. The opinion relies on certain facts, assumptions, representations and undertakings of us and Knowles, including those regarding the past and future conduct of certain of our businesses and other matters. If any of these facts, assumptions, representations or undertakings are incorrect or not satisfied, we may not be able to rely on the opinion, and we and our shareholders could be subject to significant tax liabilities. Notwithstanding the opinion of tax counsel, the IRS could determine on audit that the distribution is taxable if it determines that any of these facts, assumptions, representations or undertakings are not correct or have been violated or if it disagrees with the conclusions in the opinion. In addition, we and Knowles intend for certain related transactions to qualify for tax-free treatment under federal, state and local tax law and/or foreign tax law.

If the distribution is determined to be taxable for U.S. federal income tax purposes, we and our shareholders that are subject to U.S. federal income tax could incur significant U.S. federal income tax liabilities. For example, if the distribution fails to qualify for tax-free treatment, we would, for U.S. federal income tax purposes, be treated as if we had sold the Knowles common stock in a taxable sale for its fair market value, and our shareholders who are subject to U.S. federal income tax would be treated as receiving a taxable distribution in an amount equal to the fair market value of the Knowles common stock received in the distribution. In addition, if certain related transactions fail to qualify for tax-free treatment under federal, state and local tax law and/or foreign tax law, we could incur significant tax liabilities under U.S. federal, state, local and/or foreign tax law.

ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.



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## ITEM 2. PROPERTIES

The number, type, location and size of the properties used by our continuing operations as of December 31, 2013 are shown in the following charts, by segment:

|                            | Number and nature of facilities |           |                 | Square footage (in 000s) |        |
|----------------------------|---------------------------------|-----------|-----------------|--------------------------|--------|
|                            | Manufacturing                   | Warehouse | Sales / Service | Owned                    | Leased |
| Energy                     | 65                              | 59        | 63              | 2,923                    | 1,889  |
| Engineered Systems         | 79                              | 33        | 51              | 6,144                    | 4,502  |
| Printing & Identification  | 11                              | 22        | 73              | 627                      | 748    |
| Communication Technologies | 33                              | 5         | 14              | 1,219                    | 1,495  |

  

|                            | Locations     |        |      |       | Expiration dates of leased facilities (in years) |         |
|----------------------------|---------------|--------|------|-------|--------------------------------------------------|---------|
|                            | North America | Europe | Asia | Other | Minimum                                          | Maximum |
| Energy                     | 147           | 12     | 9    | 4     | 1                                                | 12      |
| Engineered Systems         | 75            | 43     | 22   | 8     | 1                                                | 10      |
| Printing & Identification  | 13            | 28     | 42   | 2     | 1                                                | 7       |
| Communication Technologies | 18            | 9      | 10   | 1     | 1                                                | 15      |

We believe our owned and leased facilities are well-maintained and suitable for our operations.

## ITEM 3. LEGAL PROCEEDINGS

A few of our subsidiaries are involved in legal proceedings relating to the cleanup of waste disposal sites identified under federal and state statutes which provide for the allocation of such costs among “potentially responsible parties.” In each instance, the extent of the subsidiary’s liability appears to be very small in relation to the total projected expenditures and the number of other “potentially responsible parties” involved and it is anticipated to be immaterial to us on a consolidated basis. In addition, a few of our subsidiaries are involved in ongoing remedial activities at certain plant sites, in cooperation with regulatory agencies, and appropriate reserves have been established. At December 31, 2013 and 2012, we have reserves totaling \$30.3 million and \$28.9 million, respectively, for environmental matters that are probable and estimable.

We and certain of our subsidiaries are, and from time to time may become, parties to a number of other legal proceedings incidental to our businesses. These proceedings primarily involve claims by private parties alleging injury arising out of the use of our businesses’ products, exposure to hazardous substances or patent infringement, employment matters and commercial disputes. Management and legal counsel periodically review the probable outcome of such proceedings, the costs and expenses reasonably expected to be incurred, the availability and extent of insurance coverage, and established reserves. At December 31, 2013 and 2012, we have reserves totaling \$0.9 million and \$1.2 million for legal matters that are probable and estimable and not otherwise covered by insurance. While it is not possible at this time to predict the outcome of these legal actions, in the opinion of management, based on the aforementioned reviews, we are not currently involved in any legal proceedings which, individually or in the aggregate, could have a material affect on our financial position, results of operations, or cash flows.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.



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## EXECUTIVE OFFICERS OF THE REGISTRANT

All of our officers are elected annually at the first meeting of the Board of Directors following our annual meeting of shareholders, and are subject to removal at any time by the Board of Directors. Our executive officers as of February 14, 2014, and their positions with Dover (and, where relevant, prior business experience) for the past five years, are as follows:

| Name                  | Age | Positions Held and Prior Business Experience                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Robert A. Livingston  | 60  | Chief Executive Officer and Director (since December 2008), President (since June 2008) and Chief Operating Officer (from June 2008 to December 2008) of Dover; prior thereto Vice President of Dover and President and Chief Executive Officer of Dover Engineered Systems (from July 2007 to May 2008); prior thereto Vice President of Dover and President and Chief Executive Officer of Dover Electronics (from October 2004 to June 2007). Senior Vice President, General Counsel and Secretary of Dover (since January 2013); prior thereto Vice President, Deputy General Counsel, and Assistant Secretary of Dover (from November 2012 to December 2012); prior thereto Vice President, Business Affairs and General Counsel of Knowles Electronics, LLC (from February 2011 to December 2012); prior thereto Vice President (from May 2010 to February 2011), Deputy General Counsel and Assistant Secretary (from February 2004 to February 2011) of Dover. |
| Ivonne M. Cabrera     | 47  | Senior Vice President and Chief Financial Officer (since May 2011) of Dover; prior thereto Vice President and Chief Financial Officer (from August 2009 to May 2011) of Dover; prior thereto Vice President, Finance (from June 2009 to August 2009) of Dover; prior thereto Vice President and Controller (from August 2005 to June 2008) of Trane, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Brad M. Cerepak       | 54  | Vice President (since May 2011) of Dover and President and Chief Executive Officer (since November 2011) of Dover Printing & Identification; prior thereto Executive Vice President (from April 2011 to November 2011) of Dover Engineered Systems; prior thereto Executive Vice President (from October 2007 to April 2011) of Dover Electronic Technologies.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| John F. Hartner       | 51  | Senior Vice President, Human Resources (since May 2011) of Dover; prior thereto Vice President, Human Resources (from January 2009 to May 2011) of Dover; prior thereto Executive Vice President - Business Excellence (from May 2005 to January 2009) of AES Corporation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Jay L. Kloosterboer   | 53  | Vice President of Dover and President and Chief Executive Officer of Dover Communication Technologies (since November 2011); prior thereto President (from January 2008 to November 2011) and Chief Executive Officer (from February 2010 to November 2011) of Knowles Electronics; prior thereto Chief Operating Officer (from January 2007 to February 2010) of Knowles Electronics.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Jeffrey S. Niew       | 47  | Senior Vice President, Corporate Development (since May 2011) of Dover; prior thereto Vice President, Corporate Development (from January 2009 to May 2011) of Dover; prior thereto Vice President,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Stephen R. Sellhausen | 55  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

|                           |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Sivasankaran Somasundaram | 48 | Business Development (from April 2008 to January 2009) of Dover; prior thereto investment banker with Citigroup Global Markets. Vice President (since January 2008) of Dover and President and Chief Executive Officer (since August 2013) of Dover Energy; prior thereto Executive Vice President (from November 2011 to August 2013) of Dover Energy; prior thereto Executive Vice President (from January 2010 to November 2011) of Dover Fluid Management; President (from January 2008 to December 2009) of Dover's Fluid Solutions Platform; prior thereto President (from May 2006 to January 2008) of Gas Equipment Group. Vice President (since October 2004) of Dover and President and Chief Executive Officer (since August 2013) of Dover Engineered Systems; prior thereto President and Chief Executive Officer (from November 2011 to August 2013) of Dover Energy; prior thereto President and Chief Executive Officer (from July 2007 to November 2011) of Dover Fluid Management. |
| William W. Spurgeon, Jr.  | 55 | Senior Vice President, Global Sourcing (since January 2012) of Dover; prior thereto Vice President, Global Strategic Sourcing (from April 2006 to December 2011) of AES Corporation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Niclas Ytterdahl          | 49 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

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| Name                  | Age | Positions Held and Prior Business Experience                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Kevin P. Buchanan     | 58  | Vice President, Tax (since July 2010) of Dover; prior thereto Deputy General Counsel, Tax (from November 2009 to June 2010) and Vice President, Tax (from May 2000 to October 2009) of Monsanto Company.                                                                                                                                                                                                                                                |
| C. Anderson Fincher   | 43  | Vice President (since May 2011) of Dover and Executive Vice President (since November 2011) of Dover Engineered Systems; prior thereto Executive Vice President (from May 2009 to November 2011) of Dover Industrial Products; prior thereto President (from January 2005 to May 2009) of Heil Trailer International.                                                                                                                                   |
| Paul E. Goldberg      | 50  | Vice President, Investor Relations (since November 2011) of Dover; prior thereto Treasurer and Director of Investor Relations (from February 2006 to November 2011) of Dover.                                                                                                                                                                                                                                                                           |
| Raymond T. McKay, Jr. | 60  | Vice President (since February 2004) and Controller (since November 2002) of Dover.                                                                                                                                                                                                                                                                                                                                                                     |
| Brian P. Moore        | 43  | Vice President, Treasurer (since November 2011) of Dover; prior thereto Senior Director, Investor Relations (from April 2010 to October 2011) of USG Corporation; prior thereto Director of Credit & Accounts Receivable (from December 2008 to April 2010) of USG; prior thereto Director of Finance (from December 2007 to December 2008) at USG; prior thereto Assistant Treasurer (from October 2004 to December 2008) of USG.                      |
| James H. Moyle        | 61  | Vice President (since 2009) of Dover and Executive Vice President (since January 2012) of Dover Engineered Systems; prior thereto Senior Vice President, Global Sourcing and Supply Chain (from April 2009 to December 2011) of Dover; prior thereto Chief Financial Officer (from July 2007 to April 2009) of Dover Fluid Management; prior thereto Vice President and Chief Financial Officer (from November 2005 to July 2007) of Dover Diversified. |
| Michael Y. Zhang      | 50  | Vice President (since May 2010) of Dover and President, Asia (since May 2011) of Dover; prior thereto Managing Director (from January 2009 to May 2011) of Dover Regional Headquarters, China; prior thereto various roles at ABB, Ltd. including Vice President, ABB Control System and Product Business (from September 2004 to March 2008).                                                                                                          |

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## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## Market Information and Dividends

The principal market in which Dover common stock is traded is the New York Stock Exchange. Information on the high and low sales prices of our stock and the frequency and the amount of dividends paid during the last two years is as follows:

|                | 2013                  |         | Dividends<br>per Share | 2012                  |         | Dividends<br>per Share |
|----------------|-----------------------|---------|------------------------|-----------------------|---------|------------------------|
|                | Market Prices<br>High | Low     |                        | Market Prices<br>High | Low     |                        |
| First Quarter  | \$74.62               | \$65.40 | \$0.350                | \$67.20               | \$56.81 | \$0.315                |
| Second Quarter | 80.75                 | 67.45   | 0.350                  | 64.36                 | 50.88   | 0.315                  |
| Third Quarter  | 92.87                 | 75.96   | 0.375                  | 61.64                 | 50.27   | 0.350                  |
| Fourth Quarter | 97.00                 | 85.10   | 0.375                  | 65.80                 | 54.90   | 0.350                  |
|                |                       |         | \$1.450                |                       |         | \$1.330                |

## Holders

The number of holders of record of Dover common stock as of January 31, 2014 was approximately 19,653. This figure includes participants in our domestic 401(k) program.

## Securities Authorized for Issuance Under Equity Compensation Plans

Information regarding securities authorized for issuance under our equity compensation plans is contained in Part III, Item 12 of this Form 10-K.

## Recent Sales of Unregistered Securities

None.

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## Issuer Purchases of Equity Securities

During the fourth quarter of 2013, we made the following purchases of Dover shares:

| Period                    | Total Number of Shares Purchased (1) | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or Approximate Dollar Value in Thousands) of Shares that May Yet Be Purchased under the Plans or Programs (2) |                       |
|---------------------------|--------------------------------------|------------------------------|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|-----------------------|
|                           |                                      |                              |                                                                                  | May 2012 Program                                                                                                              | November 2012 Program |
| October 1 to October 31   | 550,645                              | \$90.82                      | 550,645                                                                          | 3,908,289                                                                                                                     | \$292,565             |
| November 1 to November 30 | —                                    | —                            | —                                                                                | 3,908,289                                                                                                                     | 292,565               |
| December 1 to December 31 | —                                    | —                            | —                                                                                | 3,908,289                                                                                                                     | 292,565               |
| For the Fourth Quarter    | 550,645                              | \$90.82                      | 550,645                                                                          | 3,908,289                                                                                                                     | \$292,565             |

In May 2012, the Board of Directors renewed its standing authorization of the Company's share repurchase program, on terms consistent with its prior five-year authorization which expired at that time. This renewal authorizes the repurchase of up to 10,000,000 shares of the Company's common stock during the five-year period (1) ending May 2017. We did not make any repurchases under this program during the fourth quarter. Additionally, in November 2012, the Board of Directors approved a \$1.0 billion share repurchase program authorizing repurchases of Dover's common shares over the following 12 to 18 months, which is expected to be completed in 2014. All 550,645 shares repurchased during the fourth quarter were acquired under the November 2012 program.

As of December 31, 2013, the number of shares still available for repurchase under the May 2012 share repurchase (2) authorization was 3,908,289. The approximate dollar amount still available for repurchase under the November 2012 share repurchase authorization was \$292,565 thousand.

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Performance Graph

This performance graph does not constitute soliciting material, is not deemed filed with the SEC, and is not incorporated by reference in any of our filings under the Securities Act of 1933 or the Exchange Act of 1934, whether made before or after the date of this Form 10-K and irrespective of any general incorporation language in any such filing, except to the extent we specifically incorporate this performance graph by reference therein.

Comparison of Five-Year Cumulative Total Return \*  
Dover Corporation, S&P 500 Index & Peer Group Index

Total Shareholder Returns

Data Source: Research Data Group, Inc

\*Total return assumes reinvestment of dividends.

This graph assumes \$100 invested on December 31, 2008 in Dover Corporation common stock, the S&P 500 index, and a peer group index.

Gardner Denver Inc., a company that was part of the peer index group in 2012, was acquired by Kohlberg Kravis Roberts & Co. L.P. during 2013 and had since been removed from the index. The 2013 peer index consists of the following 36 public companies selected by the Company.

|                       |                              |                                   |
|-----------------------|------------------------------|-----------------------------------|
| 3M Company            | FMC Technologies Inc.        | Regal Beloit Corp.                |
| Actuant Corp.         | Honeywell International Inc. | Rockwell Automation Inc.          |
| Ametek Inc.           | Hubbell Incorporated         | Roper Industries Inc.             |
| Amphenol Corp.        | IDEX Corporation             | Snap-On Inc.                      |
| Cameron International | Illinois Tool Works Inc.     | SPX Corporation                   |
| Carlisle Companies    | Ingersoll-Rand PLC           | Teledyne Technologies Inc.        |
| Corning Inc.          | Lennox International Inc.    | Textron Inc.                      |
| Crane Company         | Nordson Corp.                | The Timken Company                |
| Danaher Corporation   | Pall Corporation             | Tyco International Limited        |
| Eaton Corporation     | Parker-Hannifin Corp.        | United Technologies Corp.         |
| Emerson Electric Co.  | Pentair Limited              | Vishay Intertechnology Inc.       |
| Flowsolve Corporation | Precision Castparts Corp.    | Weatherford International Limited |



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## ITEM 6. SELECTED FINANCIAL DATA

| dollars in thousands except share data | 2013        | 2012        | 2011        | 2010        | 2009        |
|----------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Revenue                                | \$8,729,813 | \$8,104,339 | \$7,369,154 | \$6,109,507 | \$5,055,796 |
| Earnings from continuing operations    | 965,805     | 833,119     | 773,186     | 619,497     | 390,705     |
| Net earnings                           | 1,003,129   | 811,070     | 895,243     | 700,104     | 356,438     |
| Basic earnings (loss) per share:       |             |             |             |             |             |
| Continuing operations                  | \$5.64      | \$4.59      | \$4.16      | \$3.31      | \$2.10      |
| Discontinued operations                | 0.22        | (0.12)      | ) 0.66      | 0.43        | (0.18)      |
| Net earnings                           | 5.86        | 4.47        | 4.82        | 3.75        | 1.91        |
| Weighted average shares outstanding    | 171,271,000 | 181,551,000 | 185,882,000 | 186,897,000 | 186,136,000 |
| Diluted earnings (loss) per share:     |             |             |             |             |             |
| Continuing operations                  | \$5.57      | \$4.53      | \$4.09      | \$3.27      | \$2.09      |
| Discontinued operations                | 0.22        | (0.12)      | ) 0.65      | 0.43        | (0.18)      |
| Net earnings                           | 5.78        | 4.41        | 4.74        | 3.70        | 1.91        |
| Weighted average shares outstanding    | 173,547,000 | 183,993,000 | 188,887,000 | 189,170,000 | 186,736,000 |
| Dividends per common share             | \$1.45      | \$1.33      | \$1.18      | \$1.07      | \$1.02      |
| Capital expenditures                   | \$236,833   | \$297,012   | \$262,676   | \$169,297   | \$108,639   |
| Depreciation and amortization          | 421,616     | 357,585     | 290,477     | 229,237     | 217,981     |
| Total assets                           | 10,838,172  | 10,443,943  | 9,500,552   | 8,558,743   | 7,882,403   |
| Total debt                             | 2,828,479   | 2,800,116   | 2,187,252   | 1,807,476   | 1,860,884   |

All results and data in the table above reflect continuing operations, unless otherwise noted. As a result, the data presented above will not necessarily agree to previously issued financial statements. See Note 4. Disposed and Discontinued Operations in the Consolidated Financial Statements in Item 8 of this Form 10-K for additional information on disposed and discontinued operations and Note 3. Acquisitions for additional information regarding the impact of 2013 and 2012 acquisitions.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand our results of operations and financial condition for the three years ended December 31, 2013. The MD&A should be read in conjunction with our Consolidated Financial Statements and Notes included in Item 8 of this Form 10-K. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those discussed elsewhere in this Form 10-K, particularly in Item 1A. "Risk Factors" and in the "Special Note Regarding Forward-Looking Statements" preceding Part I of this Form 10-K.

OVERVIEW AND OUTLOOK

Dover is a diversified global manufacturer focusing on innovative equipment and components, specialty systems, and support services provided through its four major operating segments: Energy, Engineered Systems, Printing & Identification, and Communication Technologies. The Company's entrepreneurial business model encourages, promotes, and fosters deep customer engagement, which has led to Dover's well-established and valued reputation for providing superior customer service and industry-leading product innovation. Unless the context indicates otherwise, references herein to "Dover," "the Company," and words such as "we," "us," and "our" include Dover Corporation and its subsidiaries.

Our Energy segment provides highly-engineered solutions for the safe and efficient extraction and handling of oil and gas in the production, downstream and drilling markets. Our Engineered Systems segment is comprised of two platforms, Refrigeration & Industrial and Fluid Solutions, which are industry leaders in the refrigeration and food equipment, certain other industrial markets and fluids systems. Our Printing & Identification segment provides integrated printing, coding, and dispensing solutions for the fast moving consumer goods and industrial markets. Our Communication Technologies segment is engaged in the design and manufacture of innovative products and components in the consumer electronics, aerospace/defense, medical technology and telecommunication/other markets.

We delivered solid growth during 2013, as our consolidated revenue increased 7.7%, representing organic growth of 2.9% and acquisition-related growth of 4.8%. The impact from foreign currency translation was negligible. Gross profit increased \$232.7 million, or 7.5%, to \$3.3 billion. We saw momentum in the second half of the year, as broad-based order and shipment activity was particularly strong at our businesses serving the refrigeration and food equipment, fast moving consumer goods, fluids, drilling and downstream energy markets. In the consumer electronics market, revenue growth was due to increased microelectronic mechanical ("MEMs") microphone volumes resulting from new OEM product introductions and overall smartphone market growth. This growth was offset in part by the continued market decline of two OEM customers, principally affecting our speaker and receiver volumes. Overall, productivity initiatives and the leveraging of higher volumes, more than offset normal pricing concessions. For further discussion related to our consolidated and segment results, see "Consolidated Results of Operations" and "Segment Results of Operations", respectively, within Management's Discussion and Analysis of Financial Condition and Results of Operations.

Bookings increased 8.2% over the prior year to \$8.7 billion, representing growth across all segments, with strong growth of 12.7% in Engineered Systems, and increases of 5.9% in Communications Technologies, 5.5% in Energy and 2.4% in Printing & Identification. Overall, the book-to-bill of 1.00 slightly improved over the prior year. Backlog increased 4.6% to \$1.6 billion.

From a geographic perspective for the year, our North American markets were solid. Our European markets continued to show improvement throughout the year with incremental growth, driven by our short cycle business activity, complemented by project shipments. China and the rest of the world markets were strong.

On May 23, 2013, Dover announced its Board of Directors approved a preliminary plan to spin-off certain of its communication technologies businesses into a stand-alone, publicly-traded company known as Knowles Corporation ("Knowles"). On February 6, 2014, Dover announced that its Board of Directors approved the separation of Knowles from Dover through the pro rata distribution by Dover of 100% of the common stock of Knowles to Dover's stockholders on February 28, 2014. In addition, on February 10, 2014, the U.S. Securities and Exchange Commission declared Knowles' Registration Statement on Form 10 effective. As a result, the following is expected to occur: (1) the distribution of Knowles' shares would be made on February 28, 2014 to Dover stockholders of record as of the close of business on February 19, 2014, the record date for the distribution, (2) on the distribution date, Dover stockholders will receive one share of Knowles common stock for every two shares of Dover

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common stock held as of the record date, and (3) following the distribution, Knowles will be an independent, publicly traded company on the New York Stock Exchange (utilizing ticker symbol "KN") and Dover will retain no ownership interest in Knowles. The distribution has been structured to be tax-free to Dover and its shareholders for U.S. federal income tax purposes. The results of operations, financial condition and cash flows for the businesses to be transferred to Knowles and included in the spin-off are, and will continue to be, presented within Dover's consolidated financial statements as continuing operations within the Communication Technologies segment until the spin-off is complete (which is expected to occur on February 28, 2014), upon which the financial presentation of these businesses will be included within Dover's discontinued operations. One-time costs associated with the transaction are expected to be in the range of \$60.0 to \$70.0 million, of which \$30.1 million has been incurred by Dover through December 31, 2013. Following the spin-off of Knowles, Dover expects to align its segment structure to ensure it is properly organized to execute its future growth plans.

As previously disclosed, in the fourth quarter of 2012 in connection with our periodic review for our businesses' strategic fit within Dover, we announced our intention to divest DEK International and Everett Charles Technologies (including the Multitest business, collectively "ECT") within the Printing & Identification segment. These businesses were reclassified to discontinued operations, and in 2013, we recorded a pre-tax goodwill impairment charge of \$54.5 million, as well as a \$25.5 million tax benefit in the discontinued operations deferred income tax provision for 2013. The Company completed the sale of ECT in the fourth quarter of 2013 for total proceeds of \$92.7 million, which resulted in an after-tax loss on sale of \$2.8 million. In 2013, the Company signed a definitive agreement to sell DEK. Based on the anticipated proceeds from this sale, the Company recognized an impairment loss of \$14.0 million in the fourth quarter of 2013. Management intends to complete the sale of DEK in the first half of 2014.

Other actions that we undertook in order to strengthen our position in 2014 and beyond included raising €300.0 million in the Euro debt market in 2013. Some of the proceeds were used to repay commercial paper of approximately \$381.0 million in the fourth quarter of 2013. In addition, we expanded our competitive position with ten business acquisitions during the year for net cash consideration of approximately \$323.0 million, notably in the fluids and downstream energy spaces. Dover expects additional acquisitions to be closed in the first quarter of 2014.

Under our November 2012 \$1.0 billion share repurchase program, we repurchased 6.0 million shares during the year for a total of \$457.3 million. There is \$292.6 million remaining under this program, and we expect to complete the balance of this program in the first quarter of 2014. In addition, we continued our history of increasing our annual dividend payments to shareholders by paying \$247.8 million in dividends in 2013.

Regarding our business activity, near term we expect:

- continued positive performance in Energy driven by expanding international activity, and the ongoing improvement in drilling;
- strong results in our Fluids markets from the benefits of our recent acquisitions and positive markets;
- solid results in our refrigeration and food equipment markets; and
- normal seasonality in our fast moving consumer goods markets.

If global or domestic economic conditions accelerate or deteriorate, our operating results for 2014 could be materially different than currently projected.

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## CONSOLIDATED RESULTS OF OPERATIONS

As discussed in Note 4. Disposed and Discontinued Operations to the Consolidated Financial Statements in Item 8 of this Form 10-K, in the fourth quarter of 2012, we reclassified certain businesses in the Printing & Identification segment to discontinued operations based on our decision to divest these businesses. The results of operations of these businesses have been removed from the results of continuing operations and are presented within results of discontinued operations for all periods presented.

| (dollars in thousands, except per share figures)               | Years Ended December 31, |             |             | % / Point Change |               |      |
|----------------------------------------------------------------|--------------------------|-------------|-------------|------------------|---------------|------|
|                                                                | 2013                     | 2012        | 2011        | 2013 vs. 2012    | 2012 vs. 2011 |      |
| Revenue                                                        | \$8,729,813              | \$8,104,339 | \$7,369,154 | 7.7              | % 10.0        | %    |
| Cost of goods and services                                     | 5,390,032                | 4,997,274   | 4,524,351   | 7.9              | % 10.5        | %    |
| Gross profit                                                   | 3,339,781                | 3,107,065   | 2,844,803   | 7.5              | % 9.2         | %    |
| Gross profit margin                                            | 38.3                     | % 38.3      | % 38.6      | % —              | (0.3          | )    |
| Selling and administrative expenses                            | 1,985,849                | 1,841,688   | 1,720,954   | 7.8              | % 7.0         | %    |
| Selling and administrative as a percent of revenue             | 22.7                     | % 22.7      | % 23.4      | % —              | (0.7          | )    |
| Interest expense, net                                          | 120,742                  | 121,141     | 115,525     | (0.3             | )%            | 4.9  |
| Other expense (income), net                                    | (4,222                   | ) 6,665     | (1,938      | ) nm             |               | nm   |
| Provision for income taxes                                     | 271,607                  | 304,452     | 237,076     | (10.8            | )%            | 28.4 |
| Effective tax rate                                             | 21.9                     | % 26.8      | % 23.5      | % (4.9           | )             | 3.3  |
| Earnings from continuing operations                            | 965,805                  | 833,119     | 773,186     | 15.9             | % 7.8         | %    |
| Earnings (loss) from discontinued operations, net              | 37,324                   | (22,049     | ) 122,057   | nm               |               | nm   |
| Earnings from continuing operations per common share - diluted | \$5.57                   | \$4.53      | \$4.09      | 23.0             | % 10.8        | %    |

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### Revenue

Our 2013 consolidated revenue increased \$625.5 million, or 7.7% to \$8.7 billion, reflecting organic growth of 2.9% and growth from acquisitions of 4.8%. The impact from foreign currency translation was negligible. Increased volume in 2013 across all segments drove a revenue increase of 3.0% as compared to 2012. We saw momentum in the second half of the year, as broad-based order and shipment activity was particularly strong at our businesses serving the refrigeration and food equipment, fast moving consumer goods, fluids, drilling and downstream energy markets. In the consumer electronics market, revenue growth was due to increased microelectronic mechanical (“MEMS”) microphone volumes resulting from new OEM product introductions and overall smartphone market growth. This growth was offset in part by the continued market decline of two OEM customers, principally affecting our speaker and receiver volumes. Overall, productivity initiatives and the leveraging of higher volumes, more than offset normal pricing concessions.

The majority of the 4.8% acquisition-related revenue growth in 2013 as compared to the prior year was generated from acquisitions made in the second half of 2012 and the first half of 2013 within our Engineered Systems and Energy segments, including Anthony International, Power Soak, Ebsray Pumps, The Curotto-Can, Inc. and UPCO, Inc. These acquisitions accounted for approximately 80.0% of acquisition-related revenue growth as compared to the prior year.

Our 2012 consolidated revenue increased 10.0% to \$8.1 billion compared with 2011, reflecting organic growth of 5.5%, growth from acquisitions of 5.8% and an unfavorable impact from currency translation of 1.3%. All four of our segments generated 2013 organic revenue growth, with the majority attributed to volume increases driven by strength in the energy, handset, refrigeration and food equipment, and many of the other industrial markets served by our Engineered Systems segment. Approximately 3.0% of our growth was generated by new products, particularly in our Communication Technologies segment, and geographic market expansion in our Energy segment. Pricing had a negligible impact to 2012 revenue, as price increases implemented to offset higher commodity costs, were partly offset by lower strategic pricing initiatives. Revenues generated outside of the U.S. increased by 9.0% compared with 2011, with growth in Canada and Asia offsetting weakness in Europe.

Over 80.0% of the 2012 revenue growth from acquisitions was generated by Sound Solutions, Maag Pump Systems, and Production Control Services, three of our more significant recent acquisitions made in the second half of 2011 and first half of 2012.

### Gross Profit

Our gross profit increased \$232.7 million, or 7.5%, in 2013 compared with 2012, reflecting the benefit of increased sales volumes, favorable net material costs, and benefits from productivity initiatives. The benefit from these factors were partly offset with higher depreciation and amortization expense of \$52.2 million and higher restructuring costs of \$8.2 million. Gross profit margin as a percentage of revenue remained at 38.3% year over year, with the operating leverage achieved by the higher volumes being offset by the impact of normal pricing concessions, business mix and higher labor costs across all segments.

Our gross profit increased \$262.3 million or 9.2% in 2012 compared with 2011, reflecting the benefit of increased sales volumes, favorable net material costs, and benefits from productivity initiatives. Gross profit margin as a percentage of revenue contracted 30 basis points in 2012 to 38.3% from 38.6% in 2011 with the reduction in large part due to the integration of Sound Solutions, which generated lower than anticipated revenue in 2012, more than offsetting the operating leverage achieved by our other businesses.

## Selling and Administrative Expenses

Selling and administrative expenses increased \$144.2 million, or 7.8%, in 2013 compared with 2012 primarily due to general increases across the segments in support of higher volumes. The current year expense also included \$30.1 million in one-time transaction costs related to the spin-off of Knowles and higher depreciation and amortization expense of \$11.8 million. These expenses were partially offset by a \$6.8 million gain associated with the sale of land in Switzerland in the first quarter of 2013 and a one-time pension curtailment gain of \$4.4 million recognized in the third quarter of 2013 as a result of the Company's announcement to freeze future service benefits for the U.S. benefit plans after January 1, 2024. As a percentage of revenue, selling and administrative expenses remained constant at 22.7%, as the higher acquisition-related depreciation and amortization was more than offset by the leveraging of higher revenue volumes.



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Selling and administrative expenses increased \$120.7 million or 7.0% in 2012 compared with 2011 due primarily to general increases across the segments in support of higher volumes. As a percentage of revenue, selling and administrative expenses decreased to 22.7% in 2012 compared with 23.4% in 2011. This 70 basis point improvement is largely a result of leverage from the higher revenue levels, which more than offset higher acquisition-related amortization and increased restructuring charges.

### Non-Operating Items

Interest expense, net, decreased \$0.4 million, or 0.3%, to \$120.7 million in 2013 primarily due to lower average levels of cash on hand at reduced interest rates, which offset higher interest expense related to the euro-denominated debt issued in the fourth quarter of 2013.

In 2012, our interest expense, net, increased 4.9% to \$121.1 million due primarily to lower average levels of cash on hand at reduced interest rates, leading to \$4.4 million less of interest income in 2012 as compared with 2011.

Other expense (income), net in 2013, 2012, and 2011 includes \$6.1 million, \$9.5 million, and \$7.5 million, respectively, of net foreign exchange losses resulting from the remeasurement and settlement of foreign currency denominated balances. The 2013 net foreign exchange losses are more than offset by other nonrecurring items, including approximately \$7.4 million related to insurance settlements for property damage, as well as several other miscellaneous items, none of which were individually significant. Other expense (income), net in 2012 and 2011 included royalty income and other miscellaneous non-operating gains and losses, none of which are individually significant.

### Income Taxes

We operate globally, and 37.3%, 38.4%, and 42.9% of our pre-tax earnings in 2013, 2012, and 2011, respectively, were generated in foreign jurisdictions, where such earnings are generally subject to local country tax rates that are well below the 35.0% U.S. statutory rate. We also benefit from tax holidays and incentives in a number of the foreign jurisdictions in which we operate. As a result, our blended effective foreign or non-U.S. tax rate is typically significantly lower than the U.S. statutory rate.

The 2013 effective tax rate on continuing operations was 21.9% compared to the 2012 rate of 26.8%. The 2013 rate was impacted by \$77.0 million of favorable net discrete items, principally related to the conclusion of certain U.S. federal, state and international tax audits, a favorable court interpretation of tax law, certain cross-border tax consequences and the effect of the American Tax Relief Act of 2012 signed into law on January 2, 2013. The 2012 effective tax rate was impacted by other favorable net discrete items totaling \$16.1 million, principally related to settlements with U.S. federal and state taxing authorities. After adjusting for discrete items, the effective tax rates were 28.2% for both 2013 and 2012.

We believe it is reasonably possible during the next twelve months that uncertain tax positions may be settled, which could result in a decrease in the gross amount of unrecognized tax benefits. This decrease may result in an income tax benefit. Due to the potential for resolution of federal, state, and foreign examinations, and the expiration of various statutes of limitation, our gross unrecognized tax benefits balance may change within the next twelve months by a range of zero to \$37.2 million. Some portion of such change may be reported as discontinued operations. We believe adequate provision has been made for all income tax uncertainties.

The 2011 effective tax rate on continuing operations was 23.5%. The effective tax rate in 2011 was favorably impacted by net discrete and other items totaling \$40.7 million, arising principally from settlements with the U.S.

federal and state taxing authorities. After adjusting for discrete and other items, the effective tax rate for 2011 was 27.5%.

#### Earnings from Continuing Operations

Earnings from continuing operations increased 15.9% to \$965.8 million, or \$5.57 diluted earnings per share ("EPS") in 2013, compared with earnings from continuing operations of \$833.1 million, or \$4.53 EPS, in 2012. The increase in 2013 earnings from continuing operations is primarily the result of higher revenues and benefits from productivity and cost containment initiatives, offset in part by higher labor costs across all segments, as well as higher acquisition-related expenses, including depreciation and amortization. The EPS increase reflects the increase in earnings, as well as the impact of lower weighted average shares outstanding for the 2013 period relative to 2012.

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Earnings from continuing operations increased 7.8% to \$833.1 million, or \$4.53 EPS in 2012, compared with earnings from continuing operations of \$773.2 million, or \$4.09 EPS, in 2011. The increase in 2012 earnings from continuing operations is primarily the result of higher revenues and benefits from productivity and cost containment initiatives, offset in part by higher acquisition-related expenses and increased restructuring charges relative to 2011. The EPS increase reflects the increase in earnings, as well as the impact of lower weighted average shares outstanding for the 2012 period relative to 2011. Further, we repurchased incrementally more common shares in 2012 as compared to 2011.

### Discontinued Operations

Management evaluates Dover's businesses periodically for their strategic fit within Dover's operations. Accordingly, in 2012, the Company announced its intention to divest DEK International and Everett Charles Technologies (including the Multitest business, collectively "ECT") within the Printing & Identification segment, which serve the electronic assembly and test markets. These businesses were reclassified to discontinued operations in the fourth quarter of 2012. The Company completed the sale of ECT in the fourth quarter of 2013 for total proceeds of \$92.7 million. Additionally, in 2013, the Company signed a definitive agreement to sell DEK. Management plans to complete the sale of this business in the first half of 2014.

Earnings from discontinued operations, net of tax, for the year ended December 31, 2013 totaled \$37.3 million, which included a loss on sale of ECT, including impairments, of \$35.5 million, net of tax, earnings from operations of the aforementioned businesses prior to sale of \$17.9 million before tax, and an income tax benefit of \$54.9 million. One-time impairment charges netting to \$35.5 million included the following: a \$2.8 million loss on the sale of ECT; a \$44.2 million goodwill impairment charge resulting from the write-down of the carrying value to fair value, based on the current estimated sales price of ECT; a benefit of \$25.5 million to the deferred income tax provision as a result of the elimination of certain deferred tax liabilities; and a \$14.0 million impairment loss related to the expected proceeds for the anticipated sale of DEK, of which approximately \$9.2 million represented a goodwill impairment charge, of which none is taxable.

Loss from discontinued operations, net of tax, for the year ended December 31, 2012 totaled \$22.0 million. Net earnings from operations of \$28.8 million reflects net earnings from operations generated by these two businesses, as well as various expense and accrual adjustments relating to other discontinued operations. This activity was more than offset by a goodwill impairment charge determined in connection with the anticipated sale of ECT, at which time the Company recognized a goodwill impairment charge of \$63.8 million (\$51.9 million after tax), representing a write-down of the reporting unit's carrying value of goodwill to its fair value.

Earnings from discontinued operations, net of tax, for the year ended December 31, 2011 totaled \$122.1 million. In 2011, the Company sold three businesses, Paladin Brands, Crenlo LLC, and Heil Trailer International, that had operated within the Engineered Systems segment for total cash proceeds of \$512.1 million. These businesses were reclassified to discontinued operations in the third and fourth quarters of 2011. The 2011 earnings from discontinued operations reflects net operating earnings generated by the two businesses discontinued in 2012 and the three businesses sold in 2011, coupled with tax benefits of \$18.0 million relating primarily to discrete tax items settled or resolved during the year. Earnings from discontinued operations also includes a \$4.7 million loss on the 2011 sale of the three businesses, inclusive of an after-tax goodwill impairment charge of \$76.1 million, representing a write-down of the carrying value of the associated reporting unit's goodwill to its fair value.

Refer to Note 4. Disposed and Discontinued Operations in the Consolidated Financial Statements in Item 8 of this Form 10-K for additional information on disposed and discontinued operations.

Restructuring Activities

2013 Restructuring Activities

The Company incurred restructuring charges during 2013 totaling \$25.9 million related to these programs, as follows:

• The Energy segment incurred a net restructuring benefit of \$0.7 million, including a net gain on sale of three buildings, relating to facility consolidations within the production sector undertaken to optimize cost structure.

• The Engineered Systems segment incurred net restructuring charges of \$6.6 million in connection with certain facility consolidations and optimizations and headcount reductions undertaken to optimize its cost structure.

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The Printing & Identification segment incurred restructuring charges of \$3.8 million relating to exit plans at targeted facilities, which included certain adjustments and offsets to previously recorded reserves.

The Communication Technologies segment incurred restructuring charges of \$16.3 million related principally to a facility consolidation in its capacitor business and headcount reductions in connection with integration activities within its consumer electronic business.

We expect to incur restructuring charges of approximately \$5.0 million to \$15.0 million in 2014 in connection with the above-mentioned projects, as well as certain other programs to be initiated during the year to rationalize headcount and optimize operations in a few select businesses. We anticipate that much of the benefit of the 2013 and 2014 programs will be realized over the remainder of 2014 and into 2015. We also expect to fund the remainder of the 2013 programs currently underway, as well those commenced in 2014, over the next 12 to 18 months. In light of the economic uncertainty in certain of our end markets and our continued focus on improving our operating efficiency, it is possible that additional programs may be implemented throughout the remainder of 2014.

2012 Restructuring Activities

During 2012, we initiated restructuring actions relating to ongoing cost reduction efforts, including targeted facility consolidations and headcount reductions at certain businesses. As a result, in 2012, we incurred restructuring charges totaling \$19.4 million related to these programs, as follows:

The Energy segment incurred restructuring charges of \$0.7 million, primarily representing costs for the integration of recent acquisitions and minor headcount reductions.

The Engineered Systems segment incurred restructuring charges of \$7.5 million, mainly relating to facility consolidations and other headcount reduction programs undertaken to optimize its cost structure.

- The Printing & Identification segment incurred restructuring charges of \$5.7 million, principally relating to rationalization of global headcount within its marking and coding businesses to better align its footprint with present market conditions.

The Communication Technologies segment incurred restructuring charges of \$5.5 million, primarily relating to a facility consolidation and related headcount reductions within its operations that serve the telecom infrastructure market to better reflect the current market dynamics, along with headcount reductions undertaken to facilitate management changes and optimize the cost structure of its businesses serving the consumer electronics market.

Restructuring initiatives in 2011 were limited to a few targeted facility consolidations. We incurred restructuring charges of \$5.6 million relating to such activities. See Note 9. Restructuring Activities in the Consolidated Financial Statements in Item 8 of this Form 10-K for additional details regarding our recent restructuring activities.

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## SEGMENT RESULTS OF OPERATIONS

This summary that follows provides a discussion of the results of operations of each of our four reportable operating segments (Energy, Engineered Systems, Printing & Identification, and Communication Technologies). Each of these segments is comprised of various product and service offerings that serve multiple end markets. See Note 17. Segment Information in the Consolidated Financial Statements in Item 8 of this Form 10-K for a reconciliation of segment revenue, earnings, and operating margin to our consolidated revenue, earnings from continuing operations, and operating margin. Segment EBITDA and segment EBITDA margin, which are presented in the segment discussion that follows, are non-GAAP measures and do not purport to be alternatives to operating income as a measure of operating performance. We believe that these measures are useful to investors and other users of our financial information in evaluating ongoing operating profitability as they exclude the depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to our competitors. For further information, see the Non-GAAP Disclosures at the end of this Item 7.

## Energy

Our Energy segment serves the oil, gas and power generation industries, with products that promote the efficient and cost-effective drilling, extraction, storage and movement of oil and gas products, or constitute critical components for power generation equipment. The Energy segment operates through the following business lines: Production, which comprises products and components facilitating the extraction and movement of fuel from the ground; Downstream, which comprises systems and products that support the efficient, safe, and environmentally-sensitive handling of fuel, hazardous liquids, and dry-bulk commodities; and Drilling, which comprises products supporting the cost-effective drilling of oil and gas wells.

| (dollars in thousands)        | Years Ended December 31, |             |             | % Change      |               |    |
|-------------------------------|--------------------------|-------------|-------------|---------------|---------------|----|
|                               | 2013                     | 2012        | 2011        | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Revenue:                      |                          |             |             |               |               |    |
| Production                    | \$1,227,829              | \$1,182,315 | \$969,271   | 3.8           | % 22.0        | %  |
| Downstream                    | 643,649                  | 581,660     | 531,198     | 10.7          | % 9.5         | %  |
| Drilling                      | 424,976                  | 408,629     | 400,280     | 4.0           | % 2.1         | %  |
| Total                         | \$2,296,454              | \$2,172,604 | \$1,900,749 | 5.7           | % 14.3        | %  |
| Segment earnings              | \$552,800                | \$538,650   | \$450,637   | 2.6           | % 19.5        | %  |
| Operating margin              | 24.1                     | % 24.8      | % 23.7      | %             |               |    |
| Segment EBITDA                | \$660,144                | \$633,727   | \$528,456   | 4.2           | % 19.9        | %  |
| Segment EBITDA margin         | 28.7                     | % 29.2      | % 27.8      | %             |               |    |
| Other measures:               |                          |             |             |               |               |    |
| Depreciation and amortization | \$107,344                | \$95,077    | \$77,819    | 12.9          | % 22.2        | %  |
| Bookings                      | 2,313,132                | 2,193,042   | 1,985,405   | 5.5           | % 10.5        | %  |
| Backlog                       | 254,898                  | 256,093     | 246,351     | (0.5)         | )% 4.0        | %  |
| Components of revenue growth: |                          |             |             | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Organic growth                |                          |             |             | 2.9           | % 9.4         | %  |
| Acquisitions                  |                          |             |             | 3.4           | % 5.3         | %  |
| Foreign currency translation  |                          |             |             | (0.6)         | )% (0.4)      | )% |

5.7 % 14.3 %

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2013 Versus 2012

Energy segment revenue for the year increased \$123.9 million, a 5.7% increase over the prior year due to organic growth of 2.9%, as well as acquisition-related growth of 3.4%, slightly offset by a (0.6)% impact from foreign currency translation. Acquisition-related growth was driven by the following: the Production Control Services and Upco, Inc., acquisitions that occurred in the second and fourth quarters of 2012; Klaus Enterprise, Ltd., and SPIRIT Global Energy Solutions that occurred in the second and third quarters of 2013; and Fibresec Holdings Ltd., Kungsors Plast AB (KPS) and Lianyungang Jump Equipment Co., Ltd. acquisitions that occurred in the fourth quarter of 2013.

Production revenue (representing 53.5% of 2013 segment revenue) increased \$45.5 million, or 3.8%, with 5.0% growth from acquisitions, partially offset by a 1.0% decline in organic revenue. Increased demand for artificial lift products, particularly outside North America and Europe, contributed to the increase in revenue, as well as the impact from recent acquisitions, while softer demand for winch products for the energy and recovery markets drove a partially offsetting decline in revenue.

Downstream revenue (representing 28.0% of 2013 segment revenue) increased \$62.0 million, or 10.7%, due to stronger demand for loading equipment and fuel delivery systems for the transportation and chemical/industrial markets.

Drilling revenue (representing 18.5% of 2013 segment revenue) increased approximately \$16.3 million, or 4.0%, compared to 2012 due to market share gains and expansion in international growth, especially within China.

Energy earnings in 2013 increased \$14.2 million, or 2.6%, primarily due to higher volume in the production and downstream sectors. Operating margin decreased 70 basis points due to unfavorable product mix and higher acquisition-related depreciation and amortization.

Bookings for the year ended December 31, 2013 increased 5.5% compared to 2012 primarily due to strong international growth, offset in part by softer demand for winch products in the Production sector. Backlog at December 31, 2013 remained relatively stable as compared to the prior year, decreasing 0.5%.

2012 Versus 2011

Revenue generated by our Energy segment increased \$271.9 million, or 14.3%, compared with 2011. The increase was driven by organic revenue growth of 9.4%, growth from the acquisitions of Production Control Services (in April 2012) and Oil Lift (in September 2011) totaling 5.3%, and a negligible impact from foreign currency translation. Pricing actions, mainly in response to increased raw material costs, represented approximately 2.0% of the revenue increase.

Production revenue (representing 54.4% of 2012 segment revenue) increased by \$213.0 million, or 22.0%, with 12.0% due to organic growth and 10.0% from acquisitions. Organic growth was driven by an increased number of active U.S. oil wells and wells with natural gas liquids driving demand for artificial lift products, higher international sales, and increased demand for compressor related products and winch products serving the infrastructure and recovery markets.

Downstream revenue (representing 26.8% of 2012 segment revenue) increased by \$50.5 million, or 9.5%, reflecting increased demand for loading equipment for the rail, cargo tank and chemical/industrial markets, bearing products serving energy markets, and fuel delivery systems.



Drilling revenue (representing 18.8% of 2012 segment revenue) increased by \$8.3 million, or 2.1% , due to an essentially flat level of drilling activity compared to 2011, which moderated demand for the segment's drilling products.

Our revenues in the drilling sector, and to a smaller extent in the production sector, are impacted by changes in the number of active North American drilling rigs. In 2012, the average North American drilling rig count declined 1.0% compared to the prior year. We expect the North American rig count growth to turn positive in the second half of 2013.

Energy earnings increased \$88.0 million, or 19.5%, primarily resulting from higher volume in the production and downstream sectors. Operating margin increased 110 basis points compared to the prior year due to improved operating leverage associated with higher volumes, strategic pricing, and productivity gains, which more than offset the impact of unfavorable product mix and higher acquisition-related depreciation and amortization.

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## Engineered Systems

Our Engineered Systems segment is comprised of two platforms, Refrigeration & Industrial and Fluid Solutions. The Refrigeration & Industrial platform manufactures products and systems which serve two key end-markets: Refrigeration & Food Equipment and Other Industrial. The Fluid Solutions platform designs and manufactures pumps, compressors, and chemical proportioning and dispensing products.

| (dollars in thousands)         | Years Ended December 31, |             |             | % Change      |               |    |
|--------------------------------|--------------------------|-------------|-------------|---------------|---------------|----|
|                                | 2013                     | 2012        | 2011        | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Revenue:                       |                          |             |             |               |               |    |
| Refrigeration & Industrial     |                          |             |             |               |               |    |
| Refrigeration & Food Equipment | \$1,648,464              | \$1,370,289 | \$1,240,938 | 20.3          | % 10.4        | %  |
| Other Industrial               | 1,248,144                | 1,233,553   | 1,183,700   | 1.2           | % 4.2         | %  |
|                                | 2,896,608                | 2,603,842   | 2,424,638   | 11.2          | % 7.4         | %  |
| Fluid Solutions Platform       |                          |             |             |               |               |    |
| Fluid Solutions Platform       | 901,793                  | 817,162     | 677,621     | 10.4          | % 20.6        | %  |
| Eliminations                   | (1,692 )                 | (1,460 )    | (1,524 )    |               |               |    |
|                                | \$3,796,709              | \$3,419,544 | \$3,100,735 | 11.0          | % 10.3        | %  |
| Segment earnings               |                          |             |             |               |               |    |
| Segment earnings               | \$575,898                | \$501,952   | \$445,186   | 14.7          | % 12.8        | %  |
| Operating margin               | 15.2                     | % 14.7      | % 14.4      | %             |               |    |
| Segment EBITDA                 |                          |             |             |               |               |    |
| Segment EBITDA                 | \$707,052                | \$595,573   | \$519,962   | 18.7          | % 14.5        | %  |
| Segment EBITDA margin          | 18.6                     | % 17.4      | % 16.8      | %             |               |    |
| Other measures:                |                          |             |             |               |               |    |
| Depreciation and amortization  |                          |             |             |               |               |    |
| Depreciation and amortization  | \$131,154                | \$93,621    | \$74,776    | 40.1          | % 25.2        | %  |
| Bookings                       |                          |             |             |               |               |    |
| Refrigeration & Industrial     |                          |             |             |               |               |    |
| Refrigeration & Industrial     | \$2,904,322              | \$2,585,130 | \$2,512,706 | 12.3          | % 2.9         | %  |
| Fluid Solutions                |                          |             |             |               |               |    |
| Fluid Solutions                | 907,604                  | 796,489     | 682,832     | 14.0          | % 16.6        | %  |
| Eliminations                   |                          |             |             |               |               |    |
| Eliminations                   | (1,681 )                 | (1,441 )    | (2,816 )    |               |               |    |
|                                | \$3,810,245              | \$3,380,178 | \$3,192,722 | 12.7          | % 5.9         | %  |
| Backlog                        |                          |             |             |               |               |    |
| Refrigeration & Industrial     |                          |             |             |               |               |    |
| Refrigeration & Industrial     | \$506,069                | \$516,559   | \$528,118   | (2.0          | )% (2.2       | )% |
| Fluid Solutions                |                          |             |             |               |               |    |
| Fluid Solutions                | 255,871                  | 160,890     | 54,194      | 59.0          | % 196.9       | %  |
| Eliminations                   |                          |             |             |               |               |    |
| Eliminations                   | (147 )                   | (157 )      | (177 )      |               |               |    |
|                                | \$761,793                | \$677,292   | \$582,135   | 12.5          | % 16.3        | %  |
| Components of revenue growth:  |                          |             |             |               |               |    |
|                                |                          |             |             | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Organic growth                 |                          |             |             | 1.4           | % 5.6         | %  |
| Acquisitions                   |                          |             |             | 9.1           | % 6.1         | %  |
| Foreign currency translation   |                          |             |             | 0.5           | % (1.4        | )% |
|                                |                          |             |             | 11.0          | % 10.3        | %  |



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### 2013 Versus 2012

Engineered Systems 2013 revenue increased \$377.2 million, or 11.0%, driven by organic revenue growth of 1.4% and growth from recent acquisitions of 9.1%, as well as a favorable foreign currency impact of less than 1.0%.

Revenue of our Refrigeration & Industrial platform, which serves our refrigeration and food equipment and other industrial end-markets, increased \$292.8 million, or 11.2%.

Revenue derived from refrigeration and food equipment markets (representing 43.4% of 2013 segment revenue) increased \$278.2 million, or 20.3%, over the prior year reflecting the favorable impact of recent acquisitions, most notably Anthony International, which was acquired in the fourth quarter of 2012. In addition, increased demand for refrigeration equipment and beverage can-making equipment attributed to the revenue increase as compared to 2012. These increases in revenue more than offset the unfavorable impact of reduced shipments to a key retail customer on a specific project in the refrigeration market.

Revenue generated by our businesses serving other industrial markets (representing 32.9% of 2013 segment revenue) increased \$14.6 million, or 1.2%, driven by the impact of a recent acquisition, higher demand for waste equipment for large regional haulers, and increased demand in markets serving vehicle service businesses, partially offset by lower demand for equipment serving the mining, utilities, military, and industrial automation machinery sectors.

Revenue of our Fluid Solutions platform (representing 23.7% of 2013 segment revenue) increased by \$84.6 million, or 10.4%, reflecting the favorable impact of recent acquisitions, organic growth of 2.0% primarily resulting from strength in our European markets and a 1.0% favorable impact from foreign currency translation.

Engineered Systems segment earnings in 2013 increased \$73.9 million, or 14.7% compared with 2012, due to the impact of recent acquisitions, favorable net material cost, productivity improvements and a favorable foreign currency impact, partially offset by weakened Europe markets and higher acquisition-related depreciation and amortization expense. In addition, non-recurring gains in 2013 included a \$6.8 million gain associated with the sale of land in Switzerland and settlements on insurance related to property damage totaling \$4.4 million, that partially offset other miscellaneous non-recurring charges, none of which were individually significant. Operating margin increased 50 basis points compared to 2012, as the aforementioned pricing and productivity benefits and favorable net material costs more than offset acquisition-related costs.

Segment bookings for 2013 and backlog at December 31, 2013 increased compared to 2012 levels, primarily from higher pump equipment, refrigeration equipment and other industrial equipment orders.

### 2012 Versus 2011

Engineered Systems 2012 revenue increased \$318.8 million, or 10.3%, driven by organic revenue growth of 5.6% and growth from recent acquisitions of 6.1%, offset by a 1.4% unfavorable foreign currency impact.

Revenue of our Refrigeration & Industrial platform, which serves our refrigeration and food equipment and other industrial end-markets, increased \$179.2 million, or 7.4%.

Revenue derived from refrigeration and food equipment markets (representing 40.0% of 2012 segment revenue) increased \$129.4 million or 10.4%, with approximately 2.0% of the revenue growth generated by the Anthony and Advansor acquisitions, and the remaining 9.0% of the growth reflecting solid demand for refrigeration systems fueled by remodel activity at major retail chains, as well as increased demand for foodservice equipment through dealer and

direct channels and for beverage can-making equipment, especially in Asia.

Revenue generated by our businesses serving other industrial markets (representing 36.1% of 2012 segment revenue) increased \$49.9 million, or 4.2%. The increase was driven by higher demand for waste and recycling equipment and industrial automation machinery, along with increased demand for vehicle services in the important Asian markets and strong first-half demand for hydraulic equipment serving the mining and utility sectors.

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Revenue of our Fluid Solutions platform (representing 23.9% of 2012 segment revenue) increased by \$139.5 million or 20.6% reflecting the favorable impact of recent acquisitions, most notably Maag Pump Systems, which was acquired in the first quarter of 2012, partly offset by a 1.0% decline in organic revenue, primarily resulting from weakness in our European markets.

Engineered Systems segment earnings in 2012 increased \$56.8 million, or 12.8%, compared with 2011, due to the impact of recent acquisitions, favorable net material cost, and productivity improvements, partially offset by weakened Europe markets and unfavorable foreign currency impacts. Operating margin increased 30 basis points compared to 2011, as favorable pricing and productivity benefits more than offset acquisition-related costs and unfavorable foreign currency impacts.

## Printing &amp; Identification

Our Printing & Identification segment is a worldwide supplier of precision marking and coding, printing, dispensing, soldering and coating equipment and related consumables and services. The segment serves two broad global end-markets: Fast Moving Consumer Goods ("FMCG") and Industrial. As discussed previously, two businesses serving the electronic assembly and test markets, namely ECT and DEK, were reclassified to discontinued operations in the fourth quarter of 2012, as we expected to divest these businesses. The discussion that follows addresses only the remaining continuing operations of the segment.

| (dollars in thousands)        | Years Ended December 31, |           |             | % Change      |               |    |
|-------------------------------|--------------------------|-----------|-------------|---------------|---------------|----|
|                               | 2013                     | 2012      | 2011        | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Revenue:                      |                          |           |             |               |               |    |
| Fast Moving Consumer Goods    | \$615,087                | \$588,856 | \$581,158   | 4.5           | % 1.3         | %  |
| Industrial                    | 406,688                  | 407,675   | 427,078     | (0.2)         | )% (4.5)      | )% |
| Total                         | \$1,021,775              | \$996,531 | \$1,008,236 | 2.5           | % (1.2)       | )% |
| Segment earnings              | \$152,618                | \$135,159 | \$141,561   | 12.9          | % (4.5)       | )% |
| Operating margin              | 14.9                     | % 13.6    | % 14.0      | %             |               |    |
| Segment EBITDA                | \$183,400                | \$168,761 | \$175,043   | 8.7           | % (3.6)       | )% |
| Segment EBITDA margin         | 17.9                     | % 16.9    | % 17.4      | %             |               |    |
| Other measures:               |                          |           |             |               |               |    |
| Depreciation and amortization | \$30,782                 | \$33,602  | \$33,482    | (8.4)         | )% 0.4        | %  |
| Bookings                      | 1,023,390                | 999,054   | 1,018,355   | 2.4           | % (1.9)       | )% |
| Backlog                       | 100,032                  | 97,857    | 94,557      | 2.2           | % 3.5         | %  |
| Components of revenue growth: |                          |           |             | 2013 vs. 2012 | 2012 vs. 2011 |    |
| Organic growth                |                          |           |             | 2.4           | % 2.4         | %  |
| Acquisitions                  |                          |           |             | 0.3           | % —           | %  |
| Foreign currency translation  |                          |           |             | (0.2)         | )% (3.6)      | )% |
|                               |                          |           |             | 2.5           | % (1.2)       | )% |

## 2013 Versus 2012

Printing & Identification segment revenue increased \$25.2 million, or 2.5%, compared to 2012, attributable to organic growth of 2.4% and accretive contribution from acquisitions, partially offset by a 0.2% unfavorable foreign currency

impact.

FMCG revenue (representing 60.2% of 2013 segment revenue) increased \$26.2 million or 4.5%, compared to the prior year. Revenue growth was favorably impacted by market improvements in Europe and developing markets, as well as a favorable foreign currency impact of 0.2%.

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Industrial revenue (representing 39.8% of 2013 segment revenue) decreased 0.2% compared with the prior year, reflecting the continued softness in the bar code printing business, particularly in the first half of the year. Acquisition growth of 0.2% was offset by and unfavorable foreign currency impact of 0.2%.

Printing & Identification segment earnings increased \$17.5 million, or 12.9%, in 2013 compared to 2012, resulting in an operating margin increase of 130 basis points. The margin increase is primarily attributed to leveraging higher volumes and ongoing productivity improvements, including restructuring savings from actions taken earlier in 2013 and during 2012.

Bookings for 2013 increased 2.4% as compared to 2012, and backlog levels at increased 2.2% at December 31, 2013 compared to the prior year end, primarily driven by our FMCG end markets.

2012 Versus 2011

Printing & Identification segment revenue decreased \$11.7 million or 1.2% compared to 2011, attributable to 2.4% organic revenue growth, primarily driven by higher FMCG end market revenue, more than offset by a 3.6% unfavorable foreign currency impact.

- FMCG revenue (representing 59.1% of 2012 segment revenue) increased \$7.7 million, or 1.3%, year-over-year, excluding a 4.0% unfavorable impact from foreign currency. Despite economic weakness in Europe, growth was driven by continued market acceptance of our new products and added sales and service resources in key regional markets.

Industrial revenue (representing 40.9% of 2012 segment revenue) contracted 4.5% compared with the prior year, excluding a 4.0% unfavorable impact from foreign currency, reflecting weaker European and slowing Asia markets.

Printing & Identification segment earnings decreased \$6.4 million, or 4.5%, in 2012 compared to 2011, resulting in an operating margin decline of 40 basis points. The margin decline is primarily attributed to lower industrial end market volumes, key strategic investments for growth and restructuring expenses recognized in the first half of 2012, partially offset by ongoing productivity improvements and a partial year of restructuring savings.



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## Communication Technologies

Our Communication Technologies segment is engaged in the design and manufacture of innovative products and components which serve the following key markets: Consumer Electronics, Aerospace/Defense, Medical Technology, and Telecom/Other.

| (dollars in thousands)                | Years Ended December 31, |             |             | % Change      |               |          |
|---------------------------------------|--------------------------|-------------|-------------|---------------|---------------|----------|
|                                       | 2013                     | 2012        | 2011        | 2013 vs. 2012 | 2012 vs. 2011 |          |
| Revenue:                              |                          |             |             |               |               |          |
| Consumer Electronics                  | \$801,167                | \$708,191   | \$542,389   | 13.1          | %             | 30.6 %   |
| Aerospace/Defense                     | 410,185                  | 413,877     | 400,179     | (0.9          | )%            | 3.4 %    |
| Medical Technology                    | 247,319                  | 244,788     | 233,820     | 1.0           | %             | 4.7 %    |
| Telecom/Other                         | 157,596                  | 149,729     | 183,689     | 5.3           | %             | (18.5) % |
| Total                                 | \$1,616,267              | \$1,516,585 | \$1,360,077 | 6.6           | %             | 11.5 %   |
| Segment earnings                      | \$237,699                | \$218,960   | \$226,382   | 8.6           | %             | (3.3) %  |
| Operating margin                      | 14.7                     | % 14.4      | % 16.6      | %             |               |          |
| Segment EBITDA                        | \$386,174                | \$351,579   | \$328,221   | 9.8           | %             | 7.1 %    |
| Segment EBITDA margin                 | 23.9                     | % 23.2      | % 24.1      | %             |               |          |
| Other measures:                       |                          |             |             |               |               |          |
| Depreciation and amortization         | \$148,475                | \$132,619   | \$101,839   | 12.0          | %             | 30.2 %   |
| Bookings                              | 1,597,978                | 1,508,978   | 1,344,540   | 5.9           | %             | 12.2 %   |
| Backlog                               | 436,437                  | 453,172     | 437,320     | (3.7          | )%            | 3.6 %    |
| Components of segment revenue growth: |                          |             |             |               |               |          |
| Organic growth                        |                          |             |             | 6.4           | %             | 2.4 %    |
| Acquisitions                          |                          |             |             | —             | %             | 9.9 %    |
| Foreign currency translation          |                          |             |             | 0.2           | %             | (0.8) %  |
|                                       |                          |             |             | 6.6           | %             | 11.5 %   |

## 2013 Versus 2012

Revenue generated by our Communication Technologies segment in 2013 increased \$99.7 million, or 6.6%, compared to 2012. The overall increase in revenue was mainly due to increased microelectronic mechanical (“MEMs”) microphone volumes resulting from new OEM product introductions and overall smartphone market growth. This growth was partially offset by the continued market decline of two OEM customers, affecting our speaker and receiver volumes, and normal industry pricing concessions for our communications, medical and telecommunications products. Revenue was favorably impacted by foreign currency translation by 0.2%.

Our revenue in the consumer electronics market (representing 49.6% of 2013 segment revenue) increased \$93.0 million or 13.1%, due to solid demand for components serving the handset market driven by new product releases by major OEM customers serving the smart phone market. This growth was tempered in part by market share losses for two key handset OEM customers, as well as delays in launches of certain OEM products and specification changes. Overall, our MEMs microphones remain well positioned to capitalize on this market's growth as we have continued to invest in capacity to meet the growing market demands.

Revenue derived from our aerospace/defense market (representing 25.4% of 2013 segment revenue) decreased \$3.7 million, or 0.9%, mainly due to weakness in the domestic defense market resulting from governmental funding uncertainties, offset in part by the continued increase in build rates of commercial aircraft driving demand in the aerospace market.

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Our medical technology revenue (representing 15.3% of 2013 segment revenue) increased by \$2.5 million, or 1.0%, due to solid demand for medical coupling and connector products, partially offset by strategic pricing initiatives in hearing health.

Revenue derived from our telecom/other market (representing 9.7% of 2013 segment revenue) increased \$7.9 million, or 5.3%, driven by higher demand from telecom customers serving the anticipated build-out of wireless infrastructure in China, coupled with improved demand for coupling and connector products serving the industrial markets.

Communication Technologies earnings in 2013 increased \$18.7 million, or 8.6%, compared with 2012, with an increase in operating margin of 30 basis points. The earnings and margin increases were driven by strong conversion on higher MEMs volumes, savings from productivity programs and recent restructuring actions. These increases more than offset the following: higher depreciation and amortization expense of \$15.9 million related to recent capital investments to support the growth in the handset market; higher restructuring charges of \$10.7 million; fixed asset impairment and inventory charges of \$5.2 million related to more mature product lines; and normal industry pricing concessions corresponding to normal product life cycle maturities.

Bookings increased 5.9% for the year ended December 31, 2013 as compared to 2012, reflecting continued strength in our consumer electronics market and improved demand for medical coupling and connector products, which more than offset reduced demand in our defense and hearing health markets. Backlog at December 31, 2013 decreased 3.7% compared to the prior year primarily due to the timing of new orders associated with marine hydraulics in the defense market.

2012 Versus 2011

Revenue generated by our Communication Technologies segment increased \$156.5 million or 11.5% compared with 2011. The overall increase in revenue resulted primarily from increased MEMs microphone volumes resulting from new product introductions and overall smart phone market growth, combined with a full year of revenue for Sound Solutions in 2012 compared to six months of revenue in 2011. Our MEMs revenue grew in excess of 25.0% over the 2011 level. The 2012 revenue increase was partially offset by strategic pricing initiatives for our communications and telecommunication products, corresponding to normal product life cycle maturities, and reduced volumes in certain end markets.

Our revenue in the consumer electronics market (representing 46.7% of 2012 segment revenue) increased \$165.8 million or 30.6%, due to solid demand for components serving the handset market. This growth was tempered in part by delays in the launches of certain OEM products and operational challenges in the Sound Solutions business impacting its product rollouts which led to lower volume for this portion of the business.

Our aerospace/defense revenue (representing 27.3% of 2012 segment revenue) increased \$13.7 million, or 3.4%, mainly due to continued increase in build rates of commercial aircraft and the timing and funding of key defense programs in which we participate. The defense market in Europe continues to be impacted by the weak macro-economic environment.

Our medical technology revenue (representing 16.1% of segment revenue) increased by \$11.0 million, or 4.7%, due to increased hearing aid demand. Revenue derived from other medical products was unfavorably impacted by weakened European and Asian economic conditions.

Our telecom/other revenue (representing 9.9% of 2012 segment revenue) decreased \$34.0 million, or 18.5%, due to weakened demand in the global telecom markets, driven in part by continued deferred industry investment due to

service provider consolidation.

Communication Technologies 2012 earnings decreased 3.3% compared with 2011, with a decrease in operating margin of 220 basis points. The earnings and margin decreases were mainly due to lower margins from the integration of Sound Solutions including a full year of incremental depreciation and amortization compared to six months in 2011, new product ramp up costs and restructuring charges related to cost reduction activities, offset in part by productivity initiatives, leverage on higher MEMs volume, and the absence of one-time acquisition related costs associated with the Sound Solutions.

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## FINANCIAL CONDITION

We assess our liquidity in terms of our ability to generate cash to fund our operating, investing, and financing activities. Significant factors affecting liquidity are: cash flows generated from operating activities, capital expenditures, acquisitions, dispositions, dividends, repurchase of outstanding shares, adequacy of available commercial paper and bank lines of credit, and the ability to attract long-term capital with satisfactory terms. We generate substantial cash from the operations of our businesses and remain in a strong financial position, with sufficient liquidity available for reinvestment in existing businesses and strategic acquisitions.

## Cash Flow Summary

The following table is derived from our Consolidated Statement of Cash Flows:

| Cash Flows from Continuing Operations (in thousands) | Years Ended December 31, |              |              |
|------------------------------------------------------|--------------------------|--------------|--------------|
|                                                      | 2013                     | 2012         | 2011         |
| Net Cash Flows Provided By (Used In):                |                          |              |              |
| Operating activities                                 | \$1,178,685              | \$1,261,160  | \$948,864    |
| Investing activities                                 | (463,051 )               | (1,345,888 ) | (1,012,430 ) |
| Financing activities                                 | (678,542 )               | (342,942 )   | (50,501 )    |

## Operating Activities

Cash provided by operating activities in 2013 decreased \$82.5 million relative to 2012. This decline was driven by higher investments in working capital of \$131.7 million in 2013 relative to the prior year due primarily to the impact of timing of customer and vendor payments and higher revenue levels. Additionally, we made higher long-term and annual incentive compensation payouts in 2013, which drove reductions in compensation accruals of nearly \$66.7 million year over year. Increased tax payments of \$57.4 million further reduced operating cash flow as these payments exceeded the 2013 tax provision, thereby reducing income tax accruals. Offsetting these declines to operating cash flow were higher continuing earnings before depreciation and amortization of \$196.7 million, which were the results of higher sales volumes and acquisition activity during the year.

Cash provided by operating activities in 2012 increased \$312.3 million as compared to the prior year, primarily due to increased net earnings in 2012 and reduced investment in working capital relative to 2011. Higher sales volume increased 2012 net earnings before depreciation and amortization by \$127.0 million as compared with 2011. Our net cash flow increased \$128.6 million on the change in working capital year over year, as we converted working capital of approximately \$30.9 million to cash in 2012, while we invested \$97.7 million in working capital in 2011. Additionally, 2012 cash flow increased \$76.7 million from the year-over-year change in income tax accruals due to the timing of tax payments.

**Pension and Post-Retirement Activity.** Post-retirement costs relating to pension and other employee-related defined benefit plans affect results in all segments, as well as corporate. We recorded net periodic benefit costs of \$45.5 million, \$43.9 million, and \$40.0 million in 2013, 2012, and 2011, respectively, relating to our benefit plans (including our defined benefit, supplemental, and post-retirement plans). The main drivers of fluctuations in expense from year to year are assumptions in formulating our long-term estimates, including discount rates used to value plan obligations, expected returns on plan assets, the service and interest costs, and the amortization of actuarial gains and losses.

The funded status of our qualified defined benefit pension plans is dependent upon many factors, including returns on invested assets, the level of market interest rates, and the level of funding. In 2013, we announced that the U.S.

qualified and non-qualified defined benefit plans will be closed to new employees beginning in 2014 and that service benefits would be frozen effective 2024. Consequently, the net funded status of the U.S. qualified defined benefit plan increased nearly \$125.0 million in 2013 relative to the prior year due to a reduction in expected future obligations and increased returns on plan assets. We contribute cash to our plans at our discretion, subject to applicable regulations and minimum contribution requirements. Cash contributions to the U.S. qualified defined benefit plan totaled \$9.0 million, \$18.0 million, and \$42.0 million in 2013, 2012, and 2011, respectively. Due to the recent amendments to the U.S. defined benefit plan, the Company expects to make minimal contributions to this plan in the near term.

Our significant international pension plans maintained a net unfunded status of \$95.6 million at December 31, 2013 as certain of these plans are located in regions where it is not economically advantageous to pre-fund the plans due to local regulations.

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The majority of the international obligations relate to defined benefit plans operated by our businesses in Germany, the United Kingdom, and Switzerland. Total cash contributions to the international defined benefit pension plans in 2013, 2012, and 2011 totaled \$11.4 million, \$10.2 million, and \$7.3 million, respectively. In 2014, we expect to contribute approximately \$8.9 million to our non-U.S. plans. See Note 15. Employee Benefit Plans in the Consolidated Financial Statements in Item 8 of this Form 10-K for further discussion regarding our post-retirement plans.

**Adjusted Working Capital.** In 2013, Adjusted Working Capital (a non-GAAP measure calculated as accounts receivable, plus inventory, less accounts payable) increased from 2012 by \$146.2 million, or 10.1%, to \$1.6 billion, which reflected an increase in receivables of \$133.2 million, an increase in net inventory of \$54.2 million, and an increase in accounts payable of \$41.2 million, generally due to the impact of timing of customer and vendor payments in 2013. Excluding acquisitions and the effects of foreign exchange translation of \$3.0 million, Adjusted Working Capital would have increased by \$94.3 million, or 6.5%.

## Investing Activities

Cash used in investing activities are derived from cash outflows for capital expenditures and acquisitions, partially offset by proceeds from sales of businesses, property, plant and equipment, and short-term investments. The majority of the activity in investing activities was comprised of the following:

**Acquisitions.** In 2013, we deployed \$322.8 million to acquire ten businesses, including \$142.2 million for Finder Pompe, a European acquisition in our Fluid Solutions platform. In comparison, in 2012, we acquired seven businesses for an aggregate cash purchase price of approximately \$1.0 billion including \$265.8 million for Maag Pump Systems, \$119.4 million for PCS, and \$603.2 million for Anthony International. Cash paid for the 2012 acquisitions is net of \$45.0 million received as final payment for settlement of purchase price adjustments for post-acquisition contingencies relating to the 2011 Sound Solutions acquisition by our Communication Technologies segment, which comprised the majority of the \$1.4 billion of acquisition spend in 2011. See Note 3. Acquisitions in the Consolidated Financial Statements in Item 8 of this Form 10-K for additional information with respect to recent acquisitions.

**Capital spending.** Capital expenditures, primarily to support capacity expansion, innovation, and cost savings, were \$236.8 million in 2013, \$297.0 million in 2012, and \$262.7 million in 2011. Our capital expenditures were approximately \$60.2 million lower in the 2013 period as compared to 2012, due to capacity expansions made within our high-growth businesses in the prior year to support initiatives in the handset market, as well as the energy and fluid solutions end markets. We expect 2014 capital expenditures to approximate 2.5% of revenue.

**Proceeds from sale of businesses.** In 2013, we generated cash proceeds of \$76.5 million, primarily from the sale of Everett Charles Technologies, an operating company within the Printing & Identification segment. In 2011, we generated cash of \$516.9 million, primarily from the sale of Paladin Brands, Crenlo, and Heil Trailer, three businesses that had operated in our Engineered Systems segment.

**Short-term investments.** We held no short-term investments during 2012 or 2013. In 2011, we generated proceeds of \$124.4 million from the sale of short-term investments, which were liquidated to provide cash for 2011 acquisitions.

We anticipate that capital expenditures and any acquisitions we make through the remainder of 2014 will be funded from available cash and internally generated funds and, if necessary, through the issuance of commercial paper, the use of established lines of credit, or accessing the public debt or equity markets.





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### Financing Activities

Our cash flow from financing activities generally relates to the use of cash for purchases of our common stock and payment of dividends, offset by net borrowing activity and proceeds from exercise of stock options. The majority of financing activity was attributed to the following:

Long-term debt and notes payable. In December 2013, the Company issued €300.0 million of 2.125% euro-denominated notes due 2020. The proceeds of \$403.8 million from the sale of the notes, net of discounts and issuance costs, were primarily used to repay commercial paper, which primarily accounted for the \$381.0 million cash outflow during the year, as well as fund business acquisitions. In the 2012 period, we had negligible reductions in long-term debt, but increased borrowings of \$607.5 million from commercial paper issuances principally to fund acquisitions in the period. In the 2011 period, we received proceeds of \$789.0 million from the issuance of 4.3% 10-year notes due 2021 and 5.375% 30-year notes due 2041. These proceeds were used to fund acquisitions and repay \$400.0 million of other borrowings which came due during the period.

Treasury purchases. In November 2012, Dover's Board of Directors approved a \$1.0 billion stock repurchase program to drive additional shareholder value. We used \$457.3 million in 2013 to purchase 6.0 million shares and \$250.1 million in 2012 to purchase 4.0 million shares under this facility. Additionally, 8.3 million shares or \$493.0 million of share repurchases in 2012 were made under the previous repurchase programs authorized by the Board of Directors. These share repurchases are typically made to offset the dilutive impact of shares issued under our equity compensation plans. In addition, 2012 repurchases were intended offset the dilutive impact of shares issued for the acquisition of PCS. In 2011, we repurchased approximately 4.0 million shares for \$242.5 million.

Dividend payments. Total dividend payments to common shareholders were \$247.8 million in 2013, \$241.0 million in 2012 and \$219.2 million in 2011. Our dividends per common share increased 9% to \$1.45 per share in 2013 compared to \$1.33 per share in 2012. This represents the 58th consecutive year that our dividend has increased.

Proceeds from the exercise of stock options. We received \$7.6 million from employee exercises of stock options in 2013, as compared to \$43.1 million in 2012 and \$39.8 million in 2011. These proceeds have declined in the current period as the number of stock options are diminishing and a larger number of cashless exercises of equity awards have occurred.

### Cash Flows from Discontinued Operations

In 2013, our businesses reported as discontinued operations used cash flow of \$30.0 million as compared to cash generated of \$4.9 million and \$117.3 million in 2012 and 2011, respectively. The 2011 amounts reflect cash flows generated from from the three businesses sold in 2011 (Paladin Brands, Crenlo, and Heil Trailer), as well as cash flows from the two businesses reclassified as held for sale in 2012 (DEK and Everett Charles Technologies). Cash flows from discontinued operations in 2013 and 2012 reflect only those businesses classified as held for sale in 2012. Higher investments in working capital in 2013 led to the decline in cash flows from discontinued operations relative to the prior year, due primarily to the timing of customer and vendor payments.

### Liquidity and Capital Resources

#### Free Cash Flow

In addition to measuring our cash flow generation and usage based upon the operating, investing, and financing classifications included in the Consolidated Statements of Cash Flows, we also measure free cash flow (a non-GAAP measure). We believe that free cash flow is an important measure of operating performance because it provides management and investors a measurement of cash generated from operations that is available to repay debt, pay dividends, fund acquisitions, and repurchase our common stock. For further information, see the Non-GAAP Disclosures at the end of this Item 7.

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The following table reconciles our free cash flow to cash flow provided by operating activities:

| Free Cash Flow (dollars in thousands)      | Years Ended December 31, |             |            |
|--------------------------------------------|--------------------------|-------------|------------|
|                                            | 2013                     | 2012        | 2011       |
| Cash flow provided by operating activities | \$1,178,685              | \$1,261,160 | \$948,864  |
| Less: Capital expenditures                 | (236,833 )               | (297,012 )  | (262,676 ) |
| Free cash flow                             | \$941,852                | \$964,148   | \$686,188  |
| Free cash flow as a percentage of revenue  | 10.8                     | % 11.9      | % 9.3      |

For 2013, we generated free cash flow of \$941.9 million, representing 10.8% of revenue and 97.5% of earnings from continuing operations. Free cash flow in 2012 was \$964.1 million or 11.9% of revenue, compared to \$686.2 million, or 9.3% of revenue in 2011. The full year decrease in 2013 free cash flow reflects a higher investment in working capital year over year, offset by higher earnings from continuing operations before depreciation and amortization and lower capital expenditures. We expect to generate free cash flow in 2014 of approximately 11.0% of revenue, consistent with recent performance.

The 2012 increase in free cash flow compared to 2011 reflects higher earnings from continuing operations and lower investment in working capital, partially offset by higher tax payments and increased capital expenditures in 2012.

#### Net Debt to Net Capitalization

We utilize the net debt to net capitalization calculation (a non-GAAP measure) to assess our overall financial leverage and capacity and believe the calculation is useful to investors for the same reason. The following table provides a reconciliation of net debt to net capitalization to the most directly comparable GAAP measures:

| Net Debt to Net Capitalization Ratio (dollars in thousands) | December 31, 2013 | December 31, 2012 | December 31, 2011 |
|-------------------------------------------------------------|-------------------|-------------------|-------------------|
| Current maturities of long-term debt                        | \$2,778           | \$3,266           | \$1,022           |
| Commercial paper                                            | 226,500           | 607,500           | —                 |
| Long-term debt                                              | 2,599,201         | 2,189,350         | 2,186,230         |
| Total debt                                                  | 2,828,479         | 2,800,116         | 2,187,252         |
| Less: Cash and cash equivalents                             | (803,882 )        | (800,076 )        | (1,206,755 )      |
| Net debt                                                    | 2,024,597         | 2,000,040         | 980,497           |
| Add: Stockholders' equity                                   | 5,377,396         | 4,919,230         | 4,930,555         |
| Net capitalization                                          | \$7,401,993       | \$6,919,270       | \$5,911,052       |
| Net debt to net capitalization                              | 27.4              | % 28.9            | % 16.6            |

Our net debt to net capitalization ratio decreased slightly at December 31, 2013 compared to the prior year-end due to the significant increase in equity levels driven by current net earnings, offset in part by \$28.4 million of additional net borrowings. We replaced commercial paper borrowings in 2013 with the issuance of €300.0 million of 2.125% euro-denominated notes due 2020, from which we received proceeds of approximately \$403.8 million.

Our net debt to net capitalization ratio increased at December 31, 2012 compared to the 2011 year end primarily due to the use of cash and borrowings to fund acquisitions totaling \$1.0 billion during the year. Total borrowings were higher by \$612.9 million at December 31, 2012, primarily due to commercial paper issued in the fourth quarter to fund acquisitions.

We use commercial paper borrowings for general corporate purposes, including the funding of acquisitions and the repurchase of our common stock. We currently maintain an unsecured revolving credit facility with a syndicate of

banks which permits borrowings up to \$1.0 billion and expires on November 10, 2016. This facility is used primarily as liquidity back-up for our commercial paper program. We have not drawn down any loans under this facility nor do we anticipate doing so. If we were to draw down a loan, at our election, the loan would bear interest at a Eurodollar or Sterling rate based on LIBOR, plus an applicable margin ranging from 0.565% to 1.225% (subject to adjustment based on the rating accorded our senior unsecured debt by S&P and Moody's) or at a base rate pursuant to a formula defined in the facility. Under this facility, we are required to maintain an interest coverage ratio of EBITDA to consolidated net interest expense of not less than 3.0 to 1. We were in compliance with

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this covenant and our other long-term debt covenants at December 31, 2013 and had a coverage ratio of 13.2 to 1.0. We are not aware of any potential impairment to our liquidity and expect to remain in compliance with all of our debt covenants.

We also have a current shelf registration statement filed with the SEC with remaining capacity of \$1.0 billion (which we intend to renew) that allows for the issuance of additional debt securities that may be utilized in one or more offerings on terms to be determined at the time of the offering. Net proceeds of any offering would be used for general corporate purposes, including repayment of existing indebtedness, capital expenditures, and acquisitions.

At December 31, 2013, our cash and cash equivalents totaled \$803.9 million, of which approximately \$638.9 million was held outside the United States. We typically invest cash in excess of near-term requirements in short-term investments. We held no short-term investments during 2012 or 2013. In 2011, we generated proceeds of \$124.4 million from the sale of short-term investments, which were liquidated to provide cash for 2011 acquisitions.

If our cash held outside of the U.S. were to be repatriated, under current law, it would be subject to U.S. federal income taxes, less applicable foreign tax credits. However, our intent is to permanently reinvest these funds outside of the U.S. The cash that our foreign subsidiaries hold for indefinite reinvestment is generally used to finance foreign operations and investments, including acquisitions. It is not practicable to estimate the amount of tax that might be payable if some or all of such earnings were to be repatriated, and the amount of foreign tax credits that would be available to reduce or eliminate the resulting U.S. income tax liability. Management believes that it has sufficient liquidity to satisfy its cash needs, including its cash needs in the United States.

Our ability to obtain debt financing at comparable risk-based interest rates is partly a function of our existing cash-flow-to-debt and debt-to-capitalization levels as well as our current credit standing. Our credit ratings, which are independently developed by the respective rating agencies, were as follows as of December 31, 2013:

|                   | Short Term<br>Rating | Long Term<br>Rating | Outlook |
|-------------------|----------------------|---------------------|---------|
| Moody's           | P-1                  | A2                  | Stable  |
| Standard & Poor's | A-1                  | A                   | Stable  |
| Fitch             | F1                   | A                   | Stable  |

Short-term ratings of "P-1," "A-1" and "F1" are defined as a strong or superior ability to repay short-term debt obligations. A long-term rating of "A" or "A2" is defined as a strong capacity to meet financial commitments, but susceptible to adverse business or economic conditions.

We believe that existing sources of liquidity are adequate to meet anticipated funding needs at comparable risk-based interest rates for the foreseeable future. Acquisition spending and/or share repurchases could potentially increase our debt. Operating cash flow and access to capital markets are expected to satisfy our various cash flow requirements, including acquisitions and capital expenditures.

#### Off-Balance Sheet Arrangements and Contractual Obligations

As of December 31, 2013, we had approximately \$137.7 million outstanding in letters of credit with financial institutions, which expire at various dates in 2014 through 2018. These letters of credit are primarily maintained as security for insurance, warranty and other performance obligations. In general, we would only be liable for the amount of these guarantees in the event of default in the performance of our obligations, the probability of which we believe is remote.

We have also provided typical indemnities in connection with sales of certain businesses and assets, including representations and warranties and related indemnities for environmental, health and safety, tax, and employment matters. We do not have any material liabilities recorded for these indemnifications and are not aware of any claims or other information that would give rise to material payments under such indemnities.

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A summary of our consolidated contractual obligations and commitments as of December 31, 2013 and the years when these obligations are expected to be due is as follows:

| (in thousands)                              | Total       | Payments Due by Period |           |           |                   |           |
|---------------------------------------------|-------------|------------------------|-----------|-----------|-------------------|-----------|
|                                             |             | Less than 1 Year       | 1-3 Years | 3-5 Years | More than 5 Years | Other (5) |
| Long-term debt (1)                          | \$2,601,979 | \$2,778                | \$299,638 | \$348,598 | \$1,950,965       | \$—       |
| Interest expense (2)                        | 1,759,394   | 126,549                | 235,426   | 208,747   | 1,188,672         | —         |
| Rental commitments                          | 347,683     | 77,344                 | 103,629   | 69,101    | 97,609            | —         |
| Purchase obligations (3)                    | 67,188      | 58,595                 | 8,593     | —         | —                 | —         |
| Capital leases                              | 9,416       | 5,793                  | 2,726     | 366       | 531               | —         |
| Supplemental & post-retirement benefits (4) | 112,637     | 13,369                 | 21,131    | 21,226    | 56,911            | —         |
| Uncertain tax positions (5)                 | 103,881     | 1,105                  | —         | —         | —                 | 102,776   |
| Total obligations                           | \$5,002,178 | \$285,533              | \$671,143 | \$648,038 | \$3,294,688       | \$102,776 |

(1) See Note 10 to the Consolidated Financial Statements. Amounts represent total long-term debt, including current maturities.

(2) Amounts represent estimate of future interest payments on long-term debt using the interest rates in effect at December 31, 2013.

(3) Amount includes purchase obligations totaling \$11.0 million relating to businesses reported within discontinued operations at December 31, 2013.

(4) Amounts represent estimated benefit payments under our unfunded supplemental and post-retirement benefit plans and our unfunded non-U.S. qualified defined benefit plans. See Note 15 to the Consolidated Financial Statements. We also expect to contribute approximately \$8.9 million to our non-U.S. qualified defined benefit plans in 2014, which amount is not reflected in the above table.

(5) Amount in "Other" column includes \$17.4 million reported within discontinued operations at December 31, 2013.

(5) Due to the uncertainty of the potential settlement of future uncertain tax positions, we are unable to estimate the timing of the related payments, if any, that will be made subsequent to 2014. These amounts do not include the potential indirect benefits resulting from deductions or credits for payments made to other jurisdictions.

## Financial Instruments and Risk Management

The diverse nature of our businesses' activities necessitates the management of various financial and market risks, including those related to changes in interest rates, foreign currency exchange rates, and commodity prices. We periodically use derivative financial instruments to manage some of these risks. We do not hold or issue derivative instruments for trading or speculative purposes. We are exposed to credit loss in the event of nonperformance by counterparties to our financial instrument contracts; however, nonperformance by these counterparties is considered unlikely as our policy is to contract with highly-rated, diversified counterparties.

### Interest Rate Exposure

We may from time to time enter into interest rate swap agreements to manage our exposure to interest rate changes. As of December 31, 2013, we did not have any open interest rate swap contracts. We issue commercial paper, which exposes us to changes in variable interest rates; however, maturities are typically three months or less so a change in rates over this period would have an immaterial impact on our pre-tax earnings.

We consider our current risk related to market fluctuations in interest rates to be minimal since our debt is largely long-term and fixed-rate in nature. Generally, the fair market value of fixed-interest rate debt will increase as interest

rates fall and decrease as interest rates rise. A 100 basis point increase in market interest rates would decrease the 2013 year-end fair value of our long-term debt by approximately \$229.5 million. However, since we have no plans to repurchase our outstanding fixed-rate instruments before their maturities, the impact of market interest rate fluctuations on our long-term debt does not affect our results of operations or financial position.



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### Foreign Currency Exposure

We conduct business in various non-U.S. countries, primarily in Canada, Mexico, substantially all of the European countries, Brazil, Argentina, Malaysia, China, India, and other Asian countries. Therefore, we have foreign currency risk relating to receipts from customers, payments to suppliers, and intercompany transactions denominated in foreign currencies. We will occasionally use derivative financial instruments to offset such risks, when it is believed that the exposure will not be limited by our normal operating and financing activities. We have formal policies to mitigate risk in this area by using fair value and/or cash flow hedging programs.

Changes in the value of the currencies of the countries in which we operate affect our results of operations, financial position, and cash flows when translated into U.S. dollars, our reporting currency. The strengthening of the U.S. dollar could result in unfavorable translation effects as the results of foreign operations are translated into U.S. dollars. We have generally accepted the exposure to exchange rate movements relative to our investment in non-U.S. operations. We may, from time to time, for a specific exposure, enter into fair value hedges, and at December 31, 2013, we had one outstanding floating-to-floating cross currency swap agreement for a total notional amount of \$50.0 million in exchange for CHF 65.1 million, which matures on October 15, 2015. This transaction hedges a portion of our net investment in non-U.S. operations. The agreement qualifies as a net investment hedge and changes in the fair value are reported within the cumulative translation adjustment section of other comprehensive earnings, with any hedge ineffectiveness being recognized in current earnings. The fair values at December 31, 2013 and 2012 reflected cumulative losses of \$23.7 million and \$22.7 million, respectively, due to the strengthening of the Swiss franc relative to the U.S. dollar over the term of this arrangement.

Additionally, the Company has designated the €300.0 million of euro-denominated notes issued December 4, 2013 as a hedge of a portion of the its net investment in euro-denominated operations. Due to the high degree of effectiveness between the hedging instruments and the exposure being hedged, fluctuations in the value of the euro-denominated debt due to exchange rate changes are offset by changes in the net investment. Accordingly, changes in the value of the euro-denominated debt are recognized in the cumulative translation adjustment section of other comprehensive income to offset changes in the value of the net investment in euro-denominated operations. The loss recognized from the euro net investment hedge in other comprehensive income totaled \$6.1 million for the year ended December 31, 2013.

### Commodity Price Exposure

Certain of our businesses are exposed to volatility in the prices of certain commodities, such as aluminum, steel, copper, and various precious metals, among others. Our primary exposure to commodity pricing volatility relates to the use of these materials in purchased component parts or the purchase of raw materials. When possible, we maintain long-term fixed price contracts on raw materials and component parts; however, we are prone to exposure as these contracts expire. We may, from time to time, for a specific exposure, enter into cash flow hedges to mitigate our risk to commodity pricing; however, such contracts outstanding at December 31, 2013 were not significant.

### Critical Accounting Policies

Our consolidated financial statements and related public financial information are based on the application of generally accepted accounting principles in the United States of America (“GAAP”). GAAP requires the use of estimates, assumptions, judgments, and subjective interpretations of accounting principles that have an impact on the assets, liabilities, revenue, and expense amounts we report. These estimates can also affect supplemental information contained in our public disclosures, including information regarding contingencies, risk, and our financial condition. The significant accounting policies used in the preparation of our consolidated financial statements are discussed in

Note 1. Description of Business and Summary of Significant Accounting Policies. The accounting assumptions and estimates discussed in the section below are those that we consider most critical to an understanding of our financial statements because they inherently involve significant judgments and estimates. We believe our use of estimates and underlying accounting assumptions conforms to GAAP and is consistently applied. We review valuations based on estimates for reasonableness on a consistent basis.

Revenue is recognized when all of the following circumstances are satisfied: a) persuasive evidence of an arrangement exists, b) price is fixed or determinable, c) collectability is reasonably assured, and d) delivery has occurred or services have been rendered. The majority of our revenue is generated through the manufacture and sale of a broad range of specialized products and components, with revenue recognized upon transfer of title and risk of loss, which is generally upon shipment. Service revenue represents less than 10% of our total revenue and is recognized as the services are

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performed. In limited cases, our revenue arrangements with customers require delivery, installation, testing, certification, or other acceptance provisions to be satisfied before revenue is recognized. We do not have significant multiple deliverable arrangements.

Inventories for the majority of our subsidiaries, including all international subsidiaries, are stated at the lower of cost, determined on the first-in, first-out (FIFO) basis, or market. Other domestic inventories are stated at cost, determined on the last-in, first-out (LIFO) basis, which is less than market value. Under certain market conditions, estimates and judgments regarding the valuation of inventories are employed by us to properly value inventories. Businesses within our Communication Technologies and Printing & Identification segments tend to experience somewhat higher levels of inventory value fluctuations, particularly given the relatively high rate of product obsolescence over relatively short periods of time.

We have significant tangible and intangible assets on our balance sheet that include goodwill and other intangibles related to acquisitions. The valuation and classification of these assets and the assignment of useful depreciation and amortization lives involve significant judgments and the use of estimates. The testing of these intangibles under established accounting guidelines for impairment also requires significant use of judgment and assumptions, particularly as it relates to the identification of reporting units and the determination of fair market value. Our assets and reporting units are tested and reviewed for impairment on an annual basis during the fourth quarter or, when indicators of impairment exist, such as a significant sustained change in the business climate, or when a significant portion of a reporting unit is to be reclassified to discontinued operations, during the interim periods. We estimate fair value using discounted cash flow analyses (i.e. an income approach) which incorporate management assumptions relating to future growth and profitability. Changes in business or market conditions could impact the future cash flows used in such analyses. We believe that our use of estimates and assumptions are reasonable and comply with generally accepted accounting principles. We performed the annual impairment testing of our 16 identified reporting units in the fourth quarter of 2013, and the fair value of 15 of the reporting units exceeded the carrying value by at least 50% and, in most cases, significantly more. If the fair value of each of these reporting units was decreased by 10%, the resulting fair value would still have exceeded the carrying value and no impairment would have been recognized. The testing of the goodwill of our DEK business within discontinued operations in the fourth quarter resulted in impairment on the basis of the fair value assumptions predicated on an anticipated sale. As a result, we calculated goodwill impairment of \$9.2 million that was recognized in the fourth quarter of 2013 within the results of discontinued operations.

The valuation of our pension and other post-retirement plans requires the use of assumptions and estimates that are used to develop actuarial valuations of expenses and assets/liabilities. Inherent in these valuations are key assumptions, including discount rates, investment returns, projected salary increases and benefits, and mortality rates. Annually, we review the actuarial assumptions used in our pension reporting and compare them with external benchmarks to ensure that they accurately account for our future pension obligations. Changes in assumptions and future investment returns could potentially have a material impact on our pension expense and related funding requirements. Our expected long-term rate of return on plan assets is reviewed annually based on actual returns, economic trends and portfolio allocation. Our discount rate assumption is determined by developing a yield curve based on high quality corporate bonds with maturities matching the plans' expected benefit payment streams. The plans' expected cash flows are then discounted by the resulting year-by-year spot rates. As disclosed in Note 15. Employee Benefit Plans to the Consolidated Financial Statements, the 2013 weighted-average discount rates used to measure our qualified defined benefit, supplemental, and other post-retirement obligations ranged from 3.53% to 4.90%, an increase from the 2012 rates, which ranged from 3.31% to 4.05%. The higher 2013 discount rates are reflective of the increase in global market interest rates over these periods. A 25 basis point decrease in the discount rates used for these plans would have increased the post retirement benefit obligations by approximately \$36.7 million from the amount recorded in the financial statements at December 31, 2013. Our pension expense is also sensitive to

changes in the expected long-term rate of return on plan assets. A decrease of 25 basis points in the expected long-term rate of return on assets would have increased our defined benefit pension expense by approximately \$1.3 million.

We have significant amounts of deferred tax assets that are reviewed for recoverability and valued accordingly. These assets are evaluated by using estimates of future taxable income streams and the impact of tax planning strategies. Changes in 2013 to certain employee benefit plans and an increase in the discount rate used to measure the obligations, as discussed in Note 15. Employee Benefit Plans, resulted in a significant decrease to the related deferred tax assets. Reserves are also estimated, using more likely than not criteria, for ongoing audits regarding federal, state, and international issues that are currently unresolved. We routinely monitor the potential impact of these situations and

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believe that we have established the proper reserves. Reserves related to tax accruals and valuations related to deferred tax assets can be impacted by changes in tax codes and rulings, changes in statutory tax rates, and our future taxable income levels. The provision for uncertain tax positions provides a recognition threshold and measurement attribute for financial statement tax benefits taken or expected to be taken in a tax return and disclosure requirements regarding uncertainties in income tax positions. The tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. We record interest and penalties related to unrecognized tax benefits as a component of our provision for income taxes.

We have significant accruals and reserves related to the self-insured portion of our risk management program. These accruals require the use of estimates and judgment with regard to risk exposure and ultimate liability. We estimate losses under these programs using actuarial assumptions, our experience, and relevant industry data. We review these factors quarterly and consider the current level of accruals and reserves adequate relative to current market conditions and experience.

We have established liabilities for environmental and legal contingencies at both the business and corporate levels. A significant amount of judgment and the use of estimates are required to quantify our ultimate exposure in these matters. The valuation of liabilities for these contingencies is reviewed on a quarterly basis to ensure that we have accrued the proper level of expense. The liability balances are adjusted to account for changes in circumstances for ongoing issues and the establishment of additional liabilities for emerging issues. While we believe that the amount accrued to-date is adequate, future changes in circumstances could impact these determinations.

- Occasionally, we will establish liabilities for restructuring activities at an operation, in accordance with appropriate accounting principles. These liabilities, for both severance and exit costs, require the use of estimates. Though we believe that these estimates accurately reflect the anticipated costs, actual results may be different than the estimated amounts.

We will from time to time discontinue certain operations for various reasons. Estimates are used to adjust, if necessary, the assets and liabilities of discontinued operations, including goodwill, to their estimated fair market value. These estimates include assumptions relating to the proceeds anticipated as a result of the sale. Fair value is established using internal valuation calculations along with market analysis of similar-type entities. The adjustments to fair market value of these operations provide the basis for the gain or loss when sold. Changes in business conditions or the inability to sell an operation could potentially require future adjustments to these estimates. We recognized total goodwill impairment charges of \$63.8 million in 2013 and \$63.8 million 2012 for certain reporting units included in discontinued operations based on the reduction in fair value implied in the anticipated selling price. We will continue to evaluate impairment each reporting period for the remaining business held for sale at December 31, 2013.

We are required to recognize in our consolidated statements of earnings the expense associated with all share-based payment awards made to employees and directors, including stock options, stock appreciation rights (SARs), restricted stock, and performance share awards. We use the Black-Scholes valuation model to estimate the fair value of SARs and stock options granted to employees. The model requires that we estimate the expected life of the SAR or option, expected forfeitures and the volatility of our stock using historical data. We use the Monte Carlo simulation model to estimate fair value of performance share awards which also require us to estimate the volatility of our stock and the volatility of returns on the stock of our peer group as well as the correlation of the returns between the companies in the peer group. For additional information related to the assumptions used, see Note 15. Employee Benefit Plans to the Consolidated Financial Statements in Item 8 of this Form 10-K.

## Recently Adopted Accounting Standards

In May 2011, the FASB issued ASU 2011-04 which was issued to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and IFRS. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The Company adopted this guidance on January 1, 2012 and its adoption did not significantly impact the Company's consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05 which provides new guidance on the presentation of comprehensive income. ASU 2011-05 eliminates the option to report other comprehensive income and its components in the statement of changes in

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stockholders' equity and instead requires an entity to present the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement or in two separate but consecutive statements. This guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, with early adoption permitted. The adoption of this ASU only requires a change in the format of the current presentation. The Company adopted this guidance for its 2011 year-end reporting, presenting other comprehensive earnings in a separate statement following the statement of earnings.

In September 2011, the FASB issued ASU 2011-08 which provides an entity the option to first assess qualitative factors to determine whether it is necessary to perform the current two-step test for goodwill impairment. If an entity believes, as a result of its qualitative assessment, that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further testing is required. This standard became effective for the Company on January 1, 2012. Its adoption did not impact the Company's consolidated financial statements.

In September 2011, the FASB issued ASU 2011-09 which requires enhanced disclosures around an employer's participation in multiemployer pension plans. The standard is intended to provide more information about an employer's financial obligations to a multiemployer pension plan to help financial statement users better understand the financial health of the significant plans in which the employer participates. This guidance became effective for the Company for its fiscal 2011 year-end reporting. Its adoption did not have a material impact on the Company's consolidated financial statements.

In July 2012, the FASB issued ASU 2012-02, which allows an entity to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test of an indefinite-lived intangible asset. Per the terms of this ASU, an entity would not be required to calculate the fair value of an indefinite-lived intangible asset unless the entity determines, based on qualitative assessment, that it is not more likely than not, the indefinite-lived intangible asset is impaired. The revised standard was effective for Dover for its annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Its adoption did not have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02 which requires additional disclosures regarding the reporting of reclassifications out of accumulated other comprehensive income. ASU 2013-02 requires an entity to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. This guidance is effective for reporting periods beginning after December 15, 2012. The Company adopted this guidance effective January 1, 2013. The Company's adoption of this standard did not have a significant impact on its consolidated financial statements.

In March 2013, the FASB issued ASU 2013-05, which permits an entity to release cumulative translation adjustments into net income when a reporting entity (parent) ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity. Accordingly, the cumulative translation adjustment should be released into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided, or, if a controlling financial interest is no longer held. The revised standard is effective for Dover for fiscal years beginning after December 15, 2013; however, early adoption is permitted. The Company does not expect adoption of this ASU to significantly impact its consolidated financial statements.

In July 2013, the FASB issued ASU 2013-11, which provides that an unrecognized tax benefit, or a portion thereof, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except to the extent that a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date to settle any additional income taxes that would result from disallowance of a tax position, or the tax law does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, then the unrecognized tax benefit should be presented as a liability. This standard is effective for Dover for fiscal years beginning after December 15, 2013. The Company does not expect adoption of this ASU to significantly impact its consolidated financial statements.



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Non-GAAP Disclosures

In an effort to provide investors with additional information regarding our results as determined by generally accepted accounting principles (GAAP), we also disclose non-GAAP information which we believe provides useful information to investors. Segment EBITDA, segment EBITDA margin, free cash flow, net debt, total debt, net capitalization, the net debt to net capitalization ratio, adjusted working capital, earnings adjusted for non-recurring items, effective tax rate adjusted for discrete and other items, revenue excluding the impact of changes in foreign currency exchange rates, and organic revenue growth are not financial measures under GAAP and should not be considered as a substitute for cash flows from operating activities, debt or equity, earnings, revenue, or working capital as determined in accordance with GAAP, and they may not be comparable to similarly titled measures reported by other companies. We believe that segment EBITDA and segment EBITDA margin are useful to investors and other users of our financial information in evaluating ongoing operating profitability as they exclude the depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to our competitors. Segment EBITDA is calculated by adding back depreciation and amortization expense to segment earnings. Segment margin is calculated as segment EBITDA divided by segment revenue.

We believe the net debt to net capitalization ratio and free cash flow are important measures of operating performance and liquidity. Net debt to net capitalization is helpful in evaluating our capital structure and the amount of leverage we employ. Free cash flow provides both management and investors a measurement of cash generated from operations that is available to fund acquisitions, pay dividends, repay debt, and repurchase our common stock. Reconciliations of free cash flow, total debt, and net debt can be found above in this Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operation. We believe that reporting our effective tax rate adjusted for discrete and other items is useful to management and investors as it facilitates comparisons of our ongoing tax rate to prior and future periods and our peers. We believe that reporting adjusted working capital (also sometimes called "working capital"), which is calculated as accounts receivable, plus inventory, less accounts payable, provides a meaningful measure of our operational results by showing the changes caused solely by revenue. We believe that reporting adjusted working capital and revenues at constant currency, which excludes the positive or negative impact of fluctuations in foreign currency exchange rates, provides a meaningful measure of our operational changes, given the global nature of our businesses. We believe that reporting organic revenue and organic revenue growth, which exclude the impact of foreign currency exchange rates and the impact of acquisitions and divestitures, provides a useful comparison of our revenue performance and trends between periods.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this section is incorporated by reference to the section, Financial Instruments and Risk Management, included within the MD&A in Item 7.

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ITEM 8. FINANCIAL STATEMENT AND SUPPLEMENTARY DATA

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND  
FINANCIAL STATEMENT SCHEDULE

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| <u>54</u> | <u>Report of Independent Registered Public Accounting Firm</u>                       |
| <u>55</u> | <u>Consolidated Statements of Earnings</u>                                           |
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(All other schedules are not required and have been omitted)

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MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f).

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2013. In making this assessment, the Company's management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework (1992).

Based on its assessment under the criteria set forth in Internal Control — Integrated Framework (1992), management concluded that, as of December 31, 2013, the Company's internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. GAAP.

In making its assessment of internal control over financial reporting as of December 31, 2013, management has excluded the following companies that were acquired in purchase business combinations during 2013: Ebsray Pumps; SPIRIT Global Energy Solutions; Fibresec Holdings Ltd.; Kungsors Plast AB; Lianyungang Jump Equipment Co., Ltd.; and Finder Pompe. These companies are wholly-owned by the Company and their revenue for the year ended December 31, 2013 represents approximately 0.6% of the Company's consolidated total revenue for the same period and their excluded assets represent approximately 1.2% of the Company's consolidated assets as of December 31, 2013.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2013 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears herein.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Dover Corporation:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Dover Corporation and its subsidiaries at December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting, appearing under Item 8. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in Management's Report on Internal Control Over Financial Reporting, management has excluded from its assessment of internal control over financial reporting as of December 31, 2013 those companies acquired by the Company in purchase business combinations during 2013. We have also excluded those companies from our audit of

internal control over financial reporting. Those companies are wholly-owned by the Company and their total assets and total revenues, comprised primarily of Ebsray Pumps, SPIRIT Global Energy Solutions, Fibresec Holdings Ltd., Kungsors Plast AB, Lianyungang Jump Equipment Co., Ltd., and Finder Pompe, represent 1.2% and 0.6%, respectively, of the related financial statement amounts as of and for the year ended December 31, 2013.

/s/ PricewaterhouseCoopers LLP  
Chicago, Illinois  
February 14, 2014

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DOVER CORPORATION  
CONSOLIDATED STATEMENTS OF EARNINGS  
(In thousands, except per share figures)

|                                                                        | Years Ended December 31, |             |             |
|------------------------------------------------------------------------|--------------------------|-------------|-------------|
|                                                                        | 2013                     | 2012        | 2011        |
| Revenue                                                                | \$8,729,813              | \$8,104,339 | \$7,369,154 |
| Cost of goods and services                                             | 5,390,032                | 4,997,274   | 4,524,351   |
| Gross profit                                                           | 3,339,781                | 3,107,065   | 2,844,803   |
| Selling and administrative expenses                                    | 1,985,849                | 1,841,688   | 1,720,954   |
| Operating earnings                                                     | 1,353,932                | 1,265,377   | 1,123,849   |
| Interest expense, net                                                  | 120,742                  | 121,141     | 115,525     |
| Other (income) expense, net                                            | (4,222                   | ) 6,665     | (1,938      |
| Earnings before provision for income taxes and discontinued operations | 1,237,412                | 1,137,571   | 1,010,262   |
| Provision for income taxes                                             | 271,607                  | 304,452     | 237,076     |
| Earnings from continuing operations                                    | 965,805                  | 833,119     | 773,186     |
| Earnings (loss) from discontinued operations, net                      | 37,324                   | (22,049     | ) 122,057   |
| Net earnings                                                           | \$1,003,129              | \$811,070   | \$895,243   |
| Earnings per share from continuing operations:                         |                          |             |             |
| Basic                                                                  | \$5.64                   | \$4.59      | \$4.16      |
| Diluted                                                                | \$5.57                   | \$4.53      | \$4.09      |
| Earnings (loss) per share from discontinued operations:                |                          |             |             |
| Basic                                                                  | \$0.22                   | \$(0.12     | ) \$0.66    |
| Diluted                                                                | \$0.22                   | \$(0.12     | ) \$0.65    |
| Net earnings per share:                                                |                          |             |             |
| Basic                                                                  | \$5.86                   | \$4.47      | \$4.82      |
| Diluted                                                                | \$5.78                   | \$4.41      | \$4.74      |
| Dividends paid per common share                                        | \$1.45                   | \$1.33      | \$1.18      |

See Notes to Consolidated Financial Statements

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DOVER CORPORATION  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS  
(In thousands)

|                                                                                                       | Years Ended December 31, |            |            |
|-------------------------------------------------------------------------------------------------------|--------------------------|------------|------------|
|                                                                                                       | 2013                     | 2012       | 2011       |
| Net earnings                                                                                          | \$ 1,003,129             | \$ 811,070 | \$ 895,243 |
| Other comprehensive earnings (loss), net of tax                                                       |                          |            |            |
| Foreign currency translation adjustments:                                                             |                          |            |            |
| Foreign currency translation gains (losses) during period                                             | 34,617                   | 38,880     | (71,612 )  |
| Reclassification of foreign currency translation (gains) losses to earnings upon sale of subsidiaries | (29,881 )                | —          | 11,090     |
| Total foreign currency translation                                                                    | 4,736                    | 38,880     | (60,522 )  |
| Pension and other postretirement benefit plans:                                                       |                          |            |            |
| Actuarial gains (losses) arising during period                                                        | 101,478                  | (56,159 )  | (46,284 )  |
| Prior service cost arising during period                                                              | (1,246 )                 | (4,685 )   | (1,067 )   |
| Amortization of actuarial losses included in net periodic pension cost                                | 12,542                   | 8,530      | 5,646      |
| Amortization of prior service costs included in net periodic pension cost                             | 5,733                    | 5,304      | 5,390      |
| Total pension and other postretirement benefit plans                                                  | 118,507                  | (47,010 )  | (36,315 )  |
| Changes in fair value of cash flow hedges:                                                            |                          |            |            |
| Unrealized net gains (losses) arising during period                                                   | 35                       | 482        | (948 )     |
| Net gains reclassified into earnings                                                                  | (84 )                    | (357 )     | (124 )     |
| Total cash flow hedges                                                                                | (49 )                    | 125        | (1,072 )   |
| Other                                                                                                 | (565 )                   | 609        | 238        |
| Other comprehensive earnings (loss)                                                                   | 122,629                  | (7,396 )   | (97,671 )  |
| Comprehensive earnings                                                                                | \$ 1,125,758             | \$ 803,674 | \$ 797,572 |

See Notes to Consolidated Financial Statements.

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DOVER CORPORATION  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except share and per share amounts)

|                                                                                                                                                                 | December 31, 2013 | December 31, 2012 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| Current assets:                                                                                                                                                 |                   |                   |
| Cash and cash equivalents                                                                                                                                       | \$ 803,882        | \$ 800,076        |
| Receivables, net of allowances of \$20,364 and \$20,392                                                                                                         | 1,359,101         | 1,225,898         |
| Inventories, net                                                                                                                                                | 926,998           | 872,841           |
| Prepaid and other current assets                                                                                                                                | 75,550            | 79,094            |
| Deferred tax assets                                                                                                                                             | 74,631            | 49,935            |
| Total current assets                                                                                                                                            | 3,240,162         | 3,027,844         |
| Property, plant and equipment, net                                                                                                                              | 1,182,982         | 1,167,052         |
| Goodwill                                                                                                                                                        | 4,242,909         | 4,114,650         |
| Intangible assets, net                                                                                                                                          | 1,612,487         | 1,625,420         |
| Other assets and deferred charges                                                                                                                               | 238,910           | 111,432           |
| Assets of discontinued operations                                                                                                                               | 320,722           | 397,545           |
| Total assets                                                                                                                                                    | \$ 10,838,172     | \$ 10,443,943     |
| Current liabilities:                                                                                                                                            |                   |                   |
| Notes payable and current maturities of long-term debt                                                                                                          | \$ 229,278        | \$ 610,766        |
| Accounts payable                                                                                                                                                | 692,565           | 651,358           |
| Accrued compensation and employee benefits                                                                                                                      | 317,035           | 334,634           |
| Accrued insurance                                                                                                                                               | 93,000            | 103,318           |
| Other accrued expenses                                                                                                                                          | 260,911           | 255,632           |
| Federal and other taxes on income                                                                                                                               | 22,791            | 30,920            |
| Total current liabilities                                                                                                                                       | 1,615,580         | 1,986,628         |
| Long-term debt                                                                                                                                                  | 2,599,201         | 2,189,350         |
| Deferred income taxes                                                                                                                                           | 549,283           | 462,244           |
| Other liabilities                                                                                                                                               | 514,086           | 677,533           |
| Liabilities of discontinued operations                                                                                                                          | 182,626           | 208,958           |
| Stockholders' equity:                                                                                                                                           |                   |                   |
| Preferred stock - \$100 par value; 100,000 shares authorized; none issued                                                                                       | —                 | —                 |
| Common stock - \$1 par value; 500,000,000 shares authorized; 255,320,345 and 254,119,478 shares issued at December 31, 2013 and December 31, 2012, respectively | 255,320           | 254,119           |
| Additional paid-in capital                                                                                                                                      | 871,575           | 834,677           |
| Retained earnings                                                                                                                                               | 7,954,536         | 7,199,227         |
| Accumulated other comprehensive earnings (loss)                                                                                                                 | 67,723            | (54,906)          |
| Common stock in treasury                                                                                                                                        | (3,771,758)       | (3,313,887)       |
| Total stockholders' equity                                                                                                                                      | 5,377,396         | 4,919,230         |
| Total liabilities and stockholders' equity                                                                                                                      | \$ 10,838,172     | \$ 10,443,943     |

See Notes to Consolidated Financial Statements



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DOVER CORPORATION  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
(In thousands)

|                                                            | Common<br>Stock \$1<br>Par Value | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Earnings<br>(Loss) | Treasury<br>Stock | Total<br>Stockholders'<br>Equity |
|------------------------------------------------------------|----------------------------------|----------------------------------|----------------------|-------------------------------------------------------------|-------------------|----------------------------------|
| Balance at December 31, 2010                               | \$249,361                        | \$596,457                        | \$5,953,027          | \$ 50,161                                                   | \$(2,322,444)     | \$4,526,562                      |
| Net earnings                                               | —                                | —                                | 895,243              | —                                                           | —                 | 895,243                          |
| Dividends paid                                             | —                                | —                                | (219,154 )           | —                                                           | —                 | (219,154 )                       |
| Common stock issued for the exercise of share-based awards | 1,155                            | 25,063                           | —                    | —                                                           | —                 | 26,218                           |
| Tax benefit from the exercise of share-based awards        | —                                | 8,752                            | —                    | —                                                           | —                 | 8,752                            |
| Stock-based compensation expense                           | —                                | 25,391                           | —                    | —                                                           | —                 | 25,391                           |
| Common stock issued, other                                 | 76                               | 4,780                            | —                    | —                                                           | —                 | 4,856                            |
| Common stock acquired                                      | —                                | —                                | —                    | —                                                           | (242,488 )        | (242,488 )                       |
| Other comprehensive loss, net of tax                       | —                                | —                                | —                    | (97,671 )                                                   | —                 | (97,671 )                        |
| Other                                                      | —                                | 2,846                            | —                    | —                                                           | —                 | 2,846                            |
| Balance at December 31, 2011                               | \$250,592                        | \$663,289                        | \$6,629,116          | \$(47,510 )                                                 | \$(2,564,932)     | \$4,930,555                      |
| Net earnings                                               | —                                | —                                | 811,070              | —                                                           | —                 | 811,070                          |
| Dividends paid                                             | —                                | —                                | (240,959 )           | —                                                           | —                 | (240,959 )                       |
| Common stock issued for acquisition                        | 1,636                            | 98,974                           | —                    | —                                                           | —                 | 100,610                          |
| Common stock issued for the exercise of share-based awards | 1,871                            | 17,210                           | —                    | —                                                           | —                 | 19,081                           |
| Tax benefit from the exercise of share-based awards        | —                                | 22,771                           | —                    | —                                                           | —                 | 22,771                           |
| Stock-based compensation expense                           | —                                | 31,251                           | —                    | —                                                           | —                 | 31,251                           |
| Common stock issued, other                                 | 20                               | 1,182                            | —                    | —                                                           | —                 | 1,202                            |
| Common stock acquired                                      | —                                | —                                | —                    | —                                                           | (748,955 )        | (748,955 )                       |
| Other comprehensive loss, net of tax                       | —                                | —                                | —                    | (7,396 )                                                    | —                 | (7,396 )                         |
| Balance at December 31, 2012                               | \$254,119                        | \$834,677                        | \$7,199,227          | \$(54,906 )                                                 | \$(3,313,887)     | \$4,919,230                      |
| Net earnings                                               | —                                | —                                | 1,003,129            | —                                                           | —                 | 1,003,129                        |
| Dividends paid                                             | —                                | —                                | (247,820 )           | —                                                           | —                 | (247,820 )                       |
| Common stock issued for the exercise of share-based awards | 1,194                            | (19,888 )                        | —                    | —                                                           | —                 | (18,694 )                        |
| Tax benefit from the exercise of share-based awards        | —                                | 25,661                           | —                    | —                                                           | —                 | 25,661                           |
|                                                            | —                                | 30,480                           | —                    | —                                                           | —                 | 30,480                           |

Stock-based compensation  
expense

|                                             |           |           |             |          |               |             |
|---------------------------------------------|-----------|-----------|-------------|----------|---------------|-------------|
| Common stock issued, other                  | 7         | 645       | —           | —        | —             | 652         |
| Common stock acquired                       | —         | —         | —           | —        | (457,871      | ) (457,871  |
| Other comprehensive earnings,<br>net of tax | —         | —         | —           | 122,629  | —             | 122,629     |
| Balance at December 31, 2013                | \$255,320 | \$871,575 | \$7,954,536 | \$67,723 | \$(3,771,758) | \$5,377,396 |

See Notes to Consolidated Financial Statements

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DOVER CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)

|                                                                                                                          | Years Ended December 31, |              |              |
|--------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------|--------------|
|                                                                                                                          | 2013                     | 2012         | 2011         |
| <b>Operating Activities of Continuing Operations</b>                                                                     |                          |              |              |
| Net earnings                                                                                                             | \$ 1,003,129             | \$ 811,070   | \$ 895,243   |
| Adjustments to reconcile net earnings to cash from operating activities:                                                 |                          |              |              |
| Loss (gain) from discontinued operations, net                                                                            | (37,324 )                | 22,049       | (122,057 )   |
| Depreciation and amortization                                                                                            | 421,616                  | 357,585      | 290,477      |
| Stock-based compensation                                                                                                 | 30,480                   | 30,884       | 25,130       |
| Provision for losses on accounts receivable (net of recoveries)                                                          | 6,398                    | 5,162        | 5,694        |
| Deferred income taxes                                                                                                    | (43,064 )                | (19,023 )    | 3,354        |
| Employee benefit plan expense                                                                                            | 45,531                   | 43,912       | 39,954       |
| Contributions to employee benefit plans                                                                                  | (41,760 )                | (48,576 )    | (63,567 )    |
| Other, net                                                                                                               | 13,027                   | (24,283 )    | 18,313       |
| Cash effect of changes in assets and liabilities (excluding effects of acquisitions, dispositions and foreign exchange): |                          |              |              |
| Accounts receivable                                                                                                      | (92,472 )                | (4,549 )     | (124,193 )   |
| Inventories                                                                                                              | (18,256 )                | (37,986 )    | (56,145 )    |
| Prepaid expenses and other assets                                                                                        | (16,463 )                | 9,066        | 2,143        |
| Accounts payable                                                                                                         | 9,988                    | 73,460       | 82,624       |
| Accrued compensation and employee benefits                                                                               | (21,205 )                | 45,475       | 34,745       |
| Accrued expenses and other liabilities                                                                                   | (25,298 )                | (14,779 )    | (17,858 )    |
| Accrued taxes                                                                                                            | (55,642 )                | 11,693       | (64,993 )    |
| Net cash provided by operating activities of continuing operations                                                       | 1,178,685                | 1,261,160    | 948,864      |
| <b>Investing Activities of Continuing Operations</b>                                                                     |                          |              |              |
| Additions to property, plant and equipment                                                                               | (236,833 )               | (297,012 )   | (262,676 )   |
| Acquisitions (net of cash and cash equivalents acquired)                                                                 | (322,838 )               | (1,035,433 ) | (1,382,217 ) |
| Proceeds from sale of short-term investments                                                                             | —                        | —            | 124,410      |
| Proceeds from the sale of property, plant and equipment                                                                  | 28,990                   | 13,843       | 9,363        |
| Proceeds from the sale of businesses                                                                                     | 76,457                   | —            | 516,901      |
| Other                                                                                                                    | (8,827 )                 | (27,286 )    | (18,211 )    |
| Net cash used in investing activities of continuing operations                                                           | (463,051 )               | (1,345,888 ) | (1,012,430 ) |
| <b>Financing Activities of Continuing Operations</b>                                                                     |                          |              |              |
| Purchase of common stock                                                                                                 | (457,871 )               | (748,955 )   | (242,488 )   |
| Net proceeds from exercise of share-based awards, including tax benefits                                                 | 7,619                    | 43,054       | 39,826       |
| Dividends to stockholders                                                                                                | (247,820 )               | (240,959 )   | (219,154 )   |
| Change in notes payable, net                                                                                             | (381,000 )               | 607,500      | (15,002 )    |
| Reduction of long-term debt                                                                                              | (3,246 )                 | (3,582 )     | (402,654 )   |
| Proceeds from long-term debt, net of discount and issuance costs                                                         | 403,776                  | —            | 788,971      |
| Net cash used in financing activities of continuing operations                                                           | (678,542 )               | (342,942 )   | (50,501 )    |
| <b>Cash Flows from Discontinued Operations</b>                                                                           |                          |              |              |
|                                                                                                                          | (24,168 )                | 12,013       | 130,638      |

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|                                                                                |           |           |             |
|--------------------------------------------------------------------------------|-----------|-----------|-------------|
| Net cash (used in) provided by operating activities of discontinued operations |           |           |             |
| Net cash used in investing activities of discontinued operations               | (5,817    | ) (7,134  | ) (13,327 ) |
| Net cash (used in) provided by discontinued operations                         | (29,985   | ) 4,879   | 117,311     |
| Effect of exchange rate changes on cash and cash equivalents                   | (3,301    | ) 16,112  | 16,150      |
| Net increase (decrease) in cash and cash equivalents                           | 3,806     | (406,679  | ) 19,394    |
| Cash and cash equivalents at beginning of period                               | 800,076   | 1,206,755 | 1,187,361   |
| Cash and cash equivalents at end of period                                     | \$803,882 | \$800,076 | \$1,206,755 |
| Supplemental information - cash paid during the year for:                      |           |           |             |
| Income taxes                                                                   | \$338,778 | \$281,331 | \$269,895   |
| Interest                                                                       | \$123,881 | \$125,770 | \$121,715   |
| See Notes to Consolidated Financial Statements                                 |           |           |             |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

1. Description of Business and Summary of Significant Accounting Policies

Description of Business - Dover Corporation (the "Company") is a diversified global manufacturer offering innovative equipment, components, and specialty systems. The Company also provides supporting engineering, testing, and other similar services, which are not significant in relation to consolidated revenue. The Company's businesses are based primarily in the United States of America and Europe with manufacturing and other operations throughout the world. The Company operates through four business segments that are aligned with the key end-markets they serve: Communication Technologies, Energy, Engineered Systems, and Printing & Identification. For additional information on the Company's segments, see Note 17. Segment Information.

Principles of Consolidation - The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation. The results of operations of purchased businesses are included from the dates of acquisitions. As discussed in Note 4. Disposed and Discontinued Operations, the Company is reporting certain businesses that are held for sale at December 31, 2013 as discontinued operations. The assets, liabilities, results of operations, and cash flows of all discontinued operations have been separately reported as discontinued operations for all periods presented. In addition, the results of operations, financial condition and cash flows for the businesses to be included in the spin-off of certain businesses within the Communication Technologies segment, are, and will continue to be, presented within Dover's consolidated financial statements as continuing operations within the Communication Technologies segment, until the spin-off becomes effective, upon which the financial presentation of these businesses will be included within Dover's discontinued operations.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements and accompanying disclosures. These estimates may be adjusted due to changes in future economic, industry, or customer financial conditions, as well as changes in technology or demand. Estimates are used in accounting for, among other items, allowances for doubtful accounts receivable, net realizable value of inventories, restructuring reserves, warranty reserves, pension and post retirement plans, stock-based compensation, useful lives for depreciation and amortization of long-lived assets, future cash flows associated with impairment testing for goodwill, indefinite-lived intangible assets and other long-lived assets, deferred tax assets, uncertain income tax positions, and contingencies. Actual results may ultimately differ from estimates, although management does not believe such differences would materially affect the financial statements in any individual year. Estimates and assumptions are periodically reviewed and the effects of revisions are reflected in the Consolidated Financial Statements in the period that they are determined.

Cash and Cash Equivalents - Cash and cash equivalents include cash on hand, demand deposits, and short-term investments which are highly liquid in nature and have original maturities at the time of purchase of three months or less.

Short-Term Investments - Short-term investments consist of investment grade time deposits that have original maturity dates at the time of purchase greater than three months, up to twelve months. The Company held no short-term investments at December 31, 2013 or December 31, 2012.

Allowance for Doubtful Accounts – The Company maintains allowances for estimated losses as a result of customers' inability to make required payments. Management evaluates the aging of the accounts receivable balances, the financial condition of its customers, historical trends, and the time outstanding of specific balances to estimate the amount of accounts receivable that may not be collected in the future and records the appropriate provision.

Inventories – Inventories for the majority of the Company's subsidiaries, including all international subsidiaries, are stated at the lower of cost, determined on the first-in, first-out (FIFO) basis, or market. Other domestic inventories are stated at cost, determined on the last-in, first-out (LIFO) basis, which is less than market value.

Property, Plant and Equipment - Property, plant and equipment includes the historic cost of land, buildings, equipment, and significant improvements to existing plant and equipment or, in the case of acquisitions, a fair market value appraisal of such assets completed at the time of acquisition. Property, plant and equipment also includes the cost of purchased software. Expenditures for maintenance, repairs, and minor renewals are expensed as incurred. When property or equipment is sold or otherwise disposed of, the related cost and accumulated depreciation is removed from the respective accounts and the gain or loss realized on disposition is reflected in earnings. The Company depreciates its assets on a straight-line basis over

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

their estimated useful lives as follows: buildings and improvements 5 to 31.5 years; machinery and equipment 3 to 7 years; furniture and fixtures 3 to 7 years; vehicles 3 years; and software 3 to 5 years. Depreciation expense totaled \$235,358 in 2013, \$201,816 in 2012, and \$168,024 in 2011.

Derivative Instruments - The Company periodically uses derivative financial instruments to hedge its exposures to various risks, including interest rate and foreign currency exchange rate risk. The Company does not enter into derivative financial instruments for speculative purposes and does not have a material portfolio of derivative financial instruments. Derivative financial instruments used for hedging purposes must be designated and effective as a hedge of the identified risk exposure at inception of the contract. The Company recognizes all derivatives as either assets or liabilities on the consolidated balance sheet and measures those instruments at fair value. For derivatives designated as hedges of the fair value of assets or liabilities, the changes in fair value of both the derivatives and of the hedged items are recorded in current earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivatives is recorded as a component of other comprehensive earnings and subsequently recognized in net earnings when the hedged items impact earnings.

Goodwill and Indefinite-Lived Intangible Assets - Goodwill represents the excess of purchase consideration over the fair value of the net assets of businesses acquired. Goodwill and certain other intangible assets deemed to have indefinite lives (primarily trademarks) are not amortized. Instead, goodwill and indefinite-lived intangible assets are tested for impairment at least annually or more frequently if indicators of impairment exist, such as a significant sustained change in the business climate or a current expectation of an impending disposal. The Company conducts its annual impairment evaluation in the fourth quarter of each year. Recoverability of goodwill is measured at the reporting unit level and determined using a two-step process. For 2013, the Company identified 16 reporting units for its annual goodwill impairment test. Step one of the test compares the fair value of each reporting unit using a discounted cash flow method to its book value. This method uses the Company's own market assumptions including projections of future cash flows, determinations of appropriate discount rates, and other assumptions which are considered reasonable and inherent in the discounted cash flow analysis. The projections are based on historical performance and future estimated results. These assumptions require significant judgment and actual results may differ from assumed and estimated amounts. Step two, which compares the book value of the goodwill to its implied fair value, was not necessary since there were no indicators of potential impairment from step one. See Note 7. Goodwill and Other Intangible Assets for additional details on goodwill balances.

As discussed in Note 4. Disposed and Discontinued Operations, in connection with impending sale of certain businesses held for sale, the Company recognized total impairment losses of \$53,439 and \$51,854, net of tax, for 2013 and 2012, respectively, within the results of discontinued operations. The fair value of businesses held for sale at December 31, 2013 will continue to be evaluated at each subsequent reporting period until the time of sale, and further adjustments to fair value are possible if business conditions should change. In 2011, an after-tax impairment loss of \$76,072 was recorded within discontinued operations in connection with the sale of Paladin Brands.

Similar to goodwill, in testing its other indefinite lived intangible assets for impairment, the Company uses a discounted cash flow method to calculate and compare the fair value of the intangible asset to its book value. This method uses the Company's own market assumptions which are considered reasonable and inherent in the discounted cash flow analysis. Any excess of carrying value over the estimated fair value is recognized as an impairment loss. No impairment of indefinite lived intangibles was indicated for the years ended December 31, 2013, 2012, or 2011.

Other Intangible Assets - Other intangible assets with determinable lives consist primarily of customer lists, unpatented technology, patents, and trademarks. These other intangibles are amortized over their estimated useful lives, ranging from 5 to 15 years.

Long-Lived Assets - Long-lived assets (including intangible assets with determinable lives) are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable, such as a significant sustained change in the business climate. If an indicator of impairment exists for any grouping of assets, an estimate of undiscounted future cash flows is produced and compared to its carrying value. If an asset is determined to be impaired, the loss is measured by the excess of the carrying amount of the asset over its fair value as determined by an estimate of discounted future cash flows.

Foreign Currency - Assets and liabilities of non-U.S. subsidiaries, where the functional currency is not the U.S. dollar, have been translated at year-end exchange rates and profit and loss accounts have been translated using weighted-average yearly exchange rates. Foreign currency translation gains and losses are included as a component of Accumulated Other Comprehensive Earnings (Loss). Assets and liabilities of an entity that are denominated in currencies other than an entity's



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(Amounts in thousands except share data and where otherwise indicated)

functional currency are re-measured into the functional currency using end of period exchange rates or historical rates where applicable to certain balances. Gains and losses related to these re-measurements are recorded within the Statement of Earnings as a component of Other Expense (Income), net.

Revenue Recognition - Revenue is recognized when all of the following conditions are satisfied: a) persuasive evidence of an arrangement exists, b) price is fixed or determinable, c) collectability is reasonably assured, and d) delivery has occurred or services have been rendered. The majority of the Company's revenue is generated through the manufacture and sale of a broad range of specialized products and components, with revenue recognized upon transfer of title and risk of loss, which is generally upon shipment. Service revenue represents less than 10% of total revenue and is recognized as the services are performed. In limited cases, revenue arrangements with customers require delivery, installation, testing, certification, or other acceptance provisions to be satisfied before revenue is recognized. The Company does not have significant multiple deliverable arrangements.

Stock-Based Compensation - The principal awards issued under the Company's stock-based compensation plans include non-qualified stock-settled stock appreciation rights and performance share awards. The cost for such awards is measured at the grant date based on the fair value of the award. The value of the portion of the award that is expected to ultimately vest is recognized as expense on a straight-line basis, generally over the explicit service period of three years (except for retirement-eligible employees and retirees) and is included in selling and administrative expense in the Consolidated Statements of Earnings. Expense for awards granted to retirement-eligible employees is recorded over the period from the date of grant through the date the employee first becomes eligible to retire and is no longer required to provide service. See Note 13. Equity and Cash Incentive Program for additional information related to the Company's stock-based compensation. At the time of grant, the Company estimates forfeitures, based on historical experience, in order to estimate the portion of the award that will ultimately vest.

Income Taxes - The provision for income taxes on continuing operations includes federal, state, local, and non-U.S. taxes. Tax credits, primarily for research and experimentation, non-U.S. earnings, and U.S. manufacturer's tax deduction are recognized as a reduction of the provision for income taxes on continuing operations in the year in which they are available for tax purposes. Deferred taxes are provided using enacted rates on the future tax consequences of temporary differences. Temporary differences include the differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases and the tax benefit of carryforwards. A valuation allowance is established for deferred tax assets for which realization is not assured. In assessing the need for a valuation allowance, management considers all available evidence, including the future reversal of existing taxable temporary differences, taxable income in carryback periods, prudent and feasible tax planning strategies, and estimated future taxable income. The valuation allowance can be affected by changes to tax regulations, interpretations and rulings, changes to enacted statutory tax rates, and changes to future taxable income estimates.

Tax benefits are recognized from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position in consideration of applicable tax statutes and related interpretations and precedents. Tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized on ultimate settlement.

The Company has not provided for any residual U.S. income taxes on unremitted earnings of non-U.S. subsidiaries as such earnings are currently intended to be indefinitely reinvested outside of the U.S. It is not practicable to estimate the amount of tax that might be payable if some or all of such earnings were to be repatriated, and the amount of

foreign tax credits that would be available to reduce or eliminate the resulting U.S. income tax liability.

Research and Development Costs – Research and development costs, including qualifying engineering costs, are expensed when incurred and amounted to \$185,623 in 2013, \$189,844 in 2012, and \$175,532 in 2011.

Advertising – Advertising costs are expensed when incurred and amounted to \$39,559 in 2013, \$39,560 in 2012, and \$39,214 in 2011.

Risk, Retention, Insurance - The Company currently self-insures its product and commercial general liability claims up to \$5.0 million per occurrence, its workers' compensation claims up to \$0.5 million per occurrence, and automobile liability claims up to \$1.0 million per occurrence. Third-party insurance provides primary level coverage in excess of these amounts up to certain specified limits. In addition, the Company has excess liability insurance from third-party insurers on both an aggregate and an individual occurrence basis well in excess of the limits of the primary coverage. A worldwide program of property insurance covers the Company's owned and leased property and any business interruptions that may occur due to an insured hazard affecting

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

those properties, subject to reasonable deductibles and aggregate limits. The Company's property and casualty insurance programs contain various deductibles that, based on the Company's experience, are typical and customary for a company of its size and risk profile. The Company does not consider any of the deductibles to represent a material risk to the Company. The Company generally maintains deductibles for claims and liabilities related primarily to workers' compensation, health and welfare claims, general commercial, product and automobile liability and property damage, and business interruption resulting from certain events. The Company accrues for claim exposures that are probable of occurrence and can be reasonably estimated. As part of the Company's risk management program, insurance is maintained to transfer risk beyond the level of self-retention and provide protection on both an individual claim and annual aggregate basis.

Reclassifications – Certain amounts in prior years have been reclassified to conform to the current year presentation.

Recently Adopted Accounting Pronouncements – In May 2011, the FASB issued ASU 2011-04 which was issued to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and IFRS. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements. The Company adopted this guidance on January 1, 2012 and its adoption did not significantly impact the Company's consolidated financial statements.

In June 2011, the FASB issued ASU 2011-05 which provides new guidance on the presentation of comprehensive income. ASU 2011-05 eliminates the option to report other comprehensive income and its components in the statement of changes in stockholders' equity and instead requires an entity to present the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement or in two separate but consecutive statements. This guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, with early adoption permitted. The adoption of this ASU only requires a change in the format of the current presentation. The Company adopted this guidance for its 2011 year-end reporting, presenting other comprehensive earnings in a separate statement following the statement of earnings.

In September 2011, the FASB issued ASU 2011-08 which provides an entity the option to first assess qualitative factors to determine whether it is necessary to perform the current two-step test for goodwill impairment. If an entity believes, as a result of its qualitative assessment, that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, the quantitative impairment test is required. Otherwise, no further testing is required. This standard became effective for the Company on January 1, 2012. Its adoption did not impact the Company's consolidated financial statements.

In September 2011, the FASB issued ASU 2011-09 which requires enhanced disclosures around an employer's participation in multiemployer pension plans. The standard is intended to provide more information about an employer's financial obligations to a multiemployer pension plan to help financial statement users better understand the financial health of the significant plans in which the employer participates. This guidance became effective for the Company for its fiscal 2011 year-end reporting. Its adoption did not have a material impact on the Company's consolidated financial statements.

In July 2012, the FASB issued ASU 2012-02, which allows an entity to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test of an indefinite-lived intangible asset. Per the terms

of this ASU, an entity would not be required to calculate the fair value of an indefinite-lived intangible asset unless the entity determines, based on qualitative assessment, that it is not more likely than not, the indefinite-lived intangible asset is impaired. The revised standard was effective for Dover for its annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Its adoption did not have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02 which requires additional disclosures regarding the reporting of reclassifications out of accumulated other comprehensive income. ASU 2013-02 requires an entity to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. This guidance is effective for reporting periods beginning after December 15, 2012. The Company adopted this guidance effective January 1, 2013. The Company's adoption of this standard did not have a significant impact on its consolidated financial statements.

In March 2013, the FASB issued ASU 2013-05, which permits an entity to release cumulative translation adjustments into net income when a reporting entity (parent) ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity. Accordingly, the cumulative translation adjustment should be released into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

or group of assets had resided, or, if a controlling financial interest is no longer held. The revised standard is effective for Dover for fiscal years beginning after December 15, 2013; however, early adoption is permitted. The Company does not expect adoption of this ASU to significantly impact its consolidated financial statements.

In July 2013, the FASB issued ASU 2013-11, which provides that an unrecognized tax benefit, or a portion thereof, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except to the extent that a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date to settle any additional income taxes that would result from disallowance of a tax position, or the tax law does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, then the unrecognized tax benefit should be presented as a liability. This standard is effective for Dover for fiscal years beginning after December 15, 2013. The Company does not expect adoption of this ASU to significantly impact its consolidated financial statements.

## 2. Planned Spin-Off of Certain Communication Technologies Businesses

On May 23, 2013, Dover announced that its Board of Directors had approved a preliminary plan to spin-off certain businesses within its Communication Technologies segment into a standalone, publicly traded company. Upon completion of the spin-off, Knowles Corporation ("Knowles") will be an independent, global technology company operating in the communication technologies space. The spin-off is expected to allow Knowles to pursue a more aggressive growth strategy as a standalone company, focusing on its customers' distinct product and technology needs.

On February 6, 2014, Dover announced that its Board of Directors approved the separation of Knowles from Dover through the pro rata distribution by Dover of 100% of the common stock of Knowles to Dover's stockholders on February 28, 2014. In addition, on February 10, 2014, the U.S. Securities and Exchange Commission declared Knowles' Registration Statement on Form 10 effective. As a result, the following is expected to occur: (1) the distribution of Knowles' shares would be made on February 28, 2014 to Dover stockholders of record as of the close of business on February 19, 2014, the record date for the distribution, (2) on the distribution date, Dover stockholders will receive one share of Knowles common stock for every two shares of Dover common stock held as of the record date, and (3) following the distribution, Knowles will be an independent, publicly traded company on the New York Stock Exchange (utilizing ticker symbol "KN") and Dover will retain no ownership interest in Knowles. The distribution has been structured to be tax-free to Dover and its shareholders for U.S. federal income tax purposes.

While Dover expects to complete the spin-off of Knowles on February 28, 2014, there can be no assurance that it will be completed on the anticipated schedule or that its terms will not change. The results of operations, financial condition and cash flows for the businesses to be transferred to Knowles and included in the spin-off are, and will continue to be, presented within Dover's consolidated financial statements as continuing operations within the Communication Technologies segment, until the spin-off is complete, upon which the financial presentation of these businesses will be included within Dover's discontinued operations. One-time costs associated with the transaction are expected to be in the range of \$60,000 to \$70,000. Costs incurred to date totaled \$30,093 for the year ended December 31, 2013 and are recorded in selling and administrative expense in the consolidated statement of earnings.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 3. Acquisitions

## 2013 Acquisitions

The following table details the acquisitions made during the year ended December 31, 2013.

| Date         | Type  | Company / Product Line Acquired                                                                                                                                                                          | Location (Near)           | Segment                   |
|--------------|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|---------------------------|
| May 2        | Stock | Ebsray Pumps<br>Manufacturer of rotary pumps in vane, regenerative turbine, and internal gear technologies.                                                                                              | Brookvale, Australia      | Engineered Systems        |
| May 7        | Stock | The Curotto-Can, Inc.<br>Manufacturer of automated front loaders for use in the waste collection industry.                                                                                               | Sonoma, California        | Engineered Systems        |
| May 21       | Asset | Klaus Enterprise, Ltd.<br>Manufacturer of valves and gas compressor components that specializes in replacing parts designed to optimize the efficiency and reliability of reciprocating compressors.     | Alberta, Canada           | Energy                    |
| May 30       | Asset | Source Technologies<br>Manufacturer of printing devices and software, specializing in thermal stationary barcode printers.                                                                               | Charlotte, North Carolina | Printing & Identification |
| July 1       | Asset | RSI Systems<br>Manufacturer of thermal ink jet applications ranging from packaging line coding and marking to high-speed product identification, authentication, and tracking systems for serialization. | Frederick, Maryland       | Printing & Identification |
| September 19 | Stock | SPIRIT Global Energy Solutions<br>Manufacturer of artificial lift tools and technology for oil and gas producers.                                                                                        | Midland, Texas            | Energy                    |
| October 5    | Stock | Fibresec Holdings Ltd.<br>Manufacturer of composite access covers and containment systems for retail fueling sites.                                                                                      | Dorset, England           | Energy                    |
| October 9    | Stock | Kungsors Plast AB (KPS)<br>Manufacturer of high density polyethylene fusion underground piping systems for retail fueling sites.                                                                         | Kungsors, Sweden          | Energy                    |
| October 16   | Stock | Lianyungang Jump Equipment Co., Ltd.<br>Provider of top loading and LNG onshore loading equipment in China.                                                                                              | Lianyungang, China        | Energy                    |
| November 4   | Stock | Finder Pompe<br>Manufacturer of engineered pumps, spare parts, and related services for critical applications mostly in the upstream, midstream, and downstream oil and gas markets.                     | Merate, Italy             | Engineered Systems        |

During 2013, the Company acquired ten businesses in separate transactions for net cash consideration of \$322,838. The businesses were acquired to complement and expand upon existing operations within the Refrigeration & Industrial and Fluid Solutions platforms of the Engineered Systems segment, as well as the Energy and Printing & Identification segments. The goodwill identified by these acquisitions reflects the benefits expected to be derived from product line expansion and operational synergies. Upon consummation of the acquisitions, each of these entities is

now wholly-owned by Dover.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

The following presents the allocation of acquisition cost to the assets acquired and liabilities assumed, based on their estimated fair values:

|                                                             |           |
|-------------------------------------------------------------|-----------|
| Current assets, net of cash acquired                        | \$98,641  |
| Property, plant and equipment                               | 33,403    |
| Goodwill                                                    | 141,888   |
| Intangible assets                                           | 149,228   |
| Other non-current assets, principally deferred taxes        | 2,622     |
| Current liabilities assumed                                 | (58,052 ) |
| Non-current liabilities assumed, principally deferred taxes | (44,892 ) |
| Net assets acquired                                         | \$322,838 |

The amounts assigned to goodwill and major intangible asset classifications by applicable segment for the 2013 acquisitions are as follows:

|                              | Energy   | Engineered<br>Systems | Printing &<br>Identification | Total     | Useful life (in<br>years) |
|------------------------------|----------|-----------------------|------------------------------|-----------|---------------------------|
| Goodwill - Tax deductible    | \$272    | \$14,870              | \$5,099                      | \$20,241  | na                        |
| Goodwill - Non deductible    | 41,479   | 80,168                | —                            | 121,647   | na                        |
| Customer intangibles         | 36,463   | 80,829                | —                            | 117,292   | 10                        |
| Trademarks                   | 4,481    | 5,515                 | —                            | 9,996     | 10                        |
| Patents                      | 2,085    | 1,870                 | 1,820                        | 5,775     | 10                        |
| Other intangibles and assets | 3,175    | 12,990                | —                            | 16,165    | 6                         |
|                              | \$87,955 | \$196,242             | \$6,919                      | \$291,116 |                           |

The Company has substantially completed the purchase price allocations for the 2013 acquisitions. However, if additional information is obtained about these assets and liabilities within the measurement period (not to exceed one year from the date of acquisition), including finalization of asset appraisals, the Company will refine its estimates of fair value to allocate the purchase price more accurately; however, any such revisions are not expected to be significant.

The Consolidated Statements of Earnings include the results of these businesses from the dates of acquisition. The aggregate revenue and pre-tax loss of the 2013 acquisitions included in the Company's 2013 consolidated revenue and earnings totaled \$75.2 million and \$2.4 million, respectively.



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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 2012 Acquisitions

During 2012, the Company acquired seven businesses for an aggregate consideration of \$1,181,043, net of cash acquired. A summary of the acquisitions made during 2012 is as follows:

| Date  | Type  | Company / Product Line Acquired | Location (Near)        | Segment            |
|-------|-------|---------------------------------|------------------------|--------------------|
| Jan 1 | Asset | Quattroflow Fluid Systems       | Kamp-Lintfort, Germany | Engineered Systems |

Manufacturer of positive displacement pumps primarily serving the pharmaceutical and biotech industries.

|        |       |                   |                       |                    |
|--------|-------|-------------------|-----------------------|--------------------|
| Mar 13 | Stock | Maag Pump Systems | Grossostheim, Germany | Engineered Systems |
|--------|-------|-------------------|-----------------------|--------------------|

Manufacturer of gear pump technology, pelletizing systems, and engineered integrated solutions for the polymer, plastic, chemical, and petrochemical industries.

|        |       |                                   |                    |        |
|--------|-------|-----------------------------------|--------------------|--------|
| Apr 25 | Stock | Production Control Services (PCS) | Fredrick, Colorado | Energy |
|--------|-------|-----------------------------------|--------------------|--------|

Manufacturer of products in artificial lift and production optimization, including plunger lift, gas lift, nitrogen generation, and well site automation.

|        |       |                       |                    |                    |
|--------|-------|-----------------------|--------------------|--------------------|
| Nov 30 | Stock | Anthony International | Sylmar, California | Engineered Systems |
|--------|-------|-----------------------|--------------------|--------------------|

Manufacturer of specialty glass, commercial glass refrigerator and freezer doors, case lighting, and display and merchandising systems.

|       |       |          |                 |                    |
|-------|-------|----------|-----------------|--------------------|
| Dec 6 | Asset | Elektron | Bremen, Germany | Engineered Systems |
|-------|-------|----------|-----------------|--------------------|

Manufacturer of electrical equipment for the automotive workshop, specializing in welders and battery service machines.

|        |       |            |                       |                    |
|--------|-------|------------|-----------------------|--------------------|
| Dec 20 | Asset | Power Soak | Kansas City, Missouri | Engineered Systems |
|--------|-------|------------|-----------------------|--------------------|

Manufacturer of continuous motion, water jet propelled ware washing systems.

|        |       |            |                     |        |
|--------|-------|------------|---------------------|--------|
| Dec 28 | Stock | UPCO, Inc. | Claremore, Oklahoma | Energy |
|--------|-------|------------|---------------------|--------|

Manufacturer of steel sucker rods and accessories used in the artificial lift segment of the oilfield services industry.

These businesses predominantly manufacture products in the energy and fluid solutions markets, two key growth areas for the Company. The businesses were acquired to complement and expand upon existing operations within the Energy segment and the Fluid Solutions platform of the Engineered Systems segment.

The following presents the allocation of acquisition cost to the assets acquired and liabilities assumed, based on their estimated fair values:

|                                                                                     |             |
|-------------------------------------------------------------------------------------|-------------|
| Current assets, net of cash acquired                                                | \$203,646   |
| Property, plant and equipment                                                       | 98,016      |
| Goodwill                                                                            | 602,098     |
| Intangible assets                                                                   | 569,747     |
| Other non-current assets, principally deferred taxes                                | 67,605      |
| Current liabilities assumed                                                         | (103,112 )  |
| Non-current liabilities assumed, principally deferred taxes and pension obligations | (256,957 )  |
| Net assets acquired                                                                 | \$1,181,043 |



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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Pro Forma Information

The following unaudited pro forma information illustrates the effect on the Company's revenue and earnings from continuing operations for years ended December 31, 2013 and 2012, assuming that the 2013 acquisitions had taken place at the beginning of 2012. As a result, the supplemental pro forma earnings reflect adjustments to earnings from continuing operations as reported in the Consolidated Statements of Earnings to exclude \$4,963 of nonrecurring expense related to the fair value adjustments to acquisition-date inventory (after-tax) and \$2,905 of acquisition-related costs (after-tax) from the year ended December 31, 2013. The supplemental pro forma earnings for the comparable 2012 period were adjusted to include these charges as if they were incurred at the beginning of 2011. The 2013 and 2012 supplemental pro forma earnings are also adjusted to reflect the comparable impact of additional depreciation and amortization expense (net of tax) resulting from the fair value measurement of tangible and intangible assets relating to 2013 and 2012 acquisitions.

|                                                        | Years Ended December 31, |             |
|--------------------------------------------------------|--------------------------|-------------|
|                                                        | 2013                     | 2012        |
| Revenue from continuing operations:                    |                          |             |
| As reported                                            | \$8,729,813              | \$8,104,339 |
| Pro forma                                              | 8,852,973                | 8,712,047   |
| Earnings from continuing operations:                   |                          |             |
| As reported                                            | \$965,805                | \$833,119   |
| Pro forma                                              | 972,026                  | 868,803     |
| Basic earnings per share from continuing operations:   |                          |             |
| As reported                                            | \$5.64                   | \$4.59      |
| Pro forma                                              | 5.68                     | 4.79        |
| Diluted earnings per share from continuing operations: |                          |             |
| As reported                                            | \$5.57                   | \$4.53      |
| Pro forma                                              | 5.60                     | 4.72        |

These pro forma results of operations have been prepared for comparative purposes only, and they do not purport to be indicative of the results of operations that actually would have resulted had the acquisitions occurred on the dates indicated or that may result in the future.

## 4. Disposed and Discontinued Operations

Management evaluates Dover's businesses periodically for their strategic fit within Dover's operations. Accordingly, in 2012, the Company announced its intention to divest DEK International and Everett Charles Technologies (including the Multitest business, collectively "ECT") within the Printing & Identification segment, which serve the electronic assembly and test markets. These businesses were reclassified to discontinued operations in the fourth quarter of 2012.

Summarized results of the Company's discontinued operations are as follows:

|                                                 | Years Ended December 31, |             |             |
|-------------------------------------------------|--------------------------|-------------|-------------|
|                                                 | 2013                     | 2012        | 2011        |
| Revenue                                         | \$393,184                | \$434,460   | \$1,136,997 |
| Loss on sale, including impairments, net of tax | \$(35,473 )              | \$(50,818 ) | \$(4,743 )  |

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|                                                          |          |             |           |
|----------------------------------------------------------|----------|-------------|-----------|
| Earnings from operations before taxes                    | 17,867   | 34,517      | 132,675   |
| Benefit (provision) for income taxes                     | 54,930   | (5,748 )    | (5,875 )  |
| Earnings from operations, net of tax                     | 72,797   | \$28,769    | \$126,800 |
| Earnings (loss) from discontinued operations, net of tax | \$37,324 | \$(22,049 ) | \$122,057 |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

2013 - In 2013, in connection with a change in goodwill reporting units within discontinued operations resulting from the Company's expected manner of disposing of its electronic test and assembly businesses, the Company was required to allocate goodwill to these individual reporting units based upon relative current fair values. This process resulted in a benefit of \$25,520 in the discontinued operations deferred income tax provision for 2013 as a result of the elimination of certain deferred tax liabilities. The Company recorded a goodwill impairment charge of \$54,532 (\$44,188 after tax) at ECT in 2013 in connection with the anticipated sale of this business. This charge was a write-down of the carrying value to fair value, based on the current estimated sales price.

The Company completed the sale of ECT in the fourth quarter of 2013 for total proceeds of \$92,694, which resulted in an after-tax loss on sale of \$2,804. Included in the sale proceeds is a note receivable from the buyer of \$20,000, which the Company expects to collect within the next five years. This receivable is reflected in Other assets and deferred charges on the Consolidated Balance Sheet at December 31, 2013.

In 2013, the Company signed a definitive agreement to sell DEK. Based on the anticipated proceeds from this sale, the Company recognized an impairment loss of \$14,001 in the fourth quarter of 2013, which includes goodwill impairment of the related reporting unit of \$9,251, of which none is deductible for tax purposes. Management plans to complete the sale of this business in the first half of 2014.

The net earnings from operations of \$72,797 reflects the net earnings of DEK and ECT prior to sale, as well as \$54,827 of discrete tax benefits principally related to the conclusion of certain federal, state and international tax audits and \$18,279 of interest on tax obligations in foreign jurisdictions.

2012 - The net earnings from operations of \$28,769 reflects net earnings from operations generated by these two businesses, as well as various expense and accrual adjustments relating to other discontinued operations. This activity was more than offset by a goodwill impairment charge determined in connection with the anticipated sale of ECT, at which time the Company recognized a goodwill impairment charge of \$63,819 (\$51,854 after tax), representing a write-down of the reporting unit's carrying value of goodwill to its fair value.

2011 - In 2011, the Company sold three businesses, Paladin Brands, Crenlo LLC, and Heil Trailer International, that had operated within the Engineered Systems segment for total cash proceeds of \$512,122. These businesses were reclassified to discontinued operations in the third and fourth quarters of 2011. The 2011 net earnings from discontinued operations reflects net operating earnings generated by the two businesses discontinued in 2012 and the three business sold in 2011, coupled with tax benefits of \$17,960 relating primarily to discrete tax items settled or resolved during the year.

Net earnings from discontinued operations also includes a \$4,743 loss on the 2011 sale of the three businesses, inclusive of a after-tax goodwill impairment charge of \$76,072, representing a write-down of the carrying value of the associated reporting unit's goodwill to its fair value.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

Assets and liabilities of discontinued operations are summarized below:

|                                        | December 31, 2013 | December 31, 2012 |
|----------------------------------------|-------------------|-------------------|
| Assets of Discontinued Operations      |                   |                   |
| Accounts receivable (1)                | \$ 121,094        | \$ 63,229         |
| Inventories, net                       | 17,779            | 51,252            |
| Prepaid and other current assets       | 28,381            | 10,263            |
| Total current assets                   | 167,254           | 124,744           |
| Property, plant and equipment, net     | 6,468             | 31,935            |
| Goodwill and intangible assets, net    | 145,681           | 238,657           |
| Other assets and deferred charges      | 1,319             | 2,209             |
| Total assets                           | \$ 320,722        | \$ 397,545        |
| Liabilities of Discontinued Operations |                   |                   |
| Accounts payable (1)                   | \$ 108,772        | \$ 22,613         |
| Other current liabilities              | 21,445            | 34,592            |
| Total current liabilities              | 130,217           | 57,205            |
| Deferred income taxes                  | 14,783            | 64,853            |
| Other liabilities                      | 37,626            | 86,900            |
| Total liabilities                      | \$ 182,626        | \$ 208,958        |

At December 31, 2013 and December 31, 2012, the assets and liabilities of discontinued operations relate primarily to DEK and ECT, coupled with tax-related accruals and unrecognized benefits, as well as other accruals for compensation, legal, environmental, and warranty contingencies.

Amounts include estimated credits and liabilities associated with tax obligations in foreign jurisdictions resulting from value-added tax for the Multitest business within ECT. Accounts receivable includes \$93,598 of credits. (1) Accounts payable includes \$76,443 of liabilities and \$18,279 of interest. This matter is expected to be resolved in 2014.

## 5. Inventories, net

|                  | December 31, 2013 | December 31, 2012 |
|------------------|-------------------|-------------------|
| Raw materials    | \$ 417,749        | \$ 386,119        |
| Work in progress | 175,675           | 182,060           |
| Finished goods   | 492,328           | 453,497           |
| Subtotal         | 1,085,752         | 1,021,676         |
| Less reserves    | (158,754          | ) (148,835        |
| Total            | \$ 926,998        | \$ 872,841        |

At December 31, 2013 and 2012, approximately 25% and 28%, respectively, of the Company's total inventories were accounted for using the LIFO method.

## 6. Property, Plant and Equipment, net

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|                                | December 31, 2013 | December 31, 2012 |
|--------------------------------|-------------------|-------------------|
| Land                           | \$70,645          | \$70,079          |
| Buildings and improvements     | 621,958           | 605,448           |
| Machinery, equipment and other | 2,374,456         | 2,231,721         |
| Subtotal                       | 3,067,059         | 2,907,248         |
| Less accumulated depreciation  | (1,884,077)       | (1,740,196)       |
| Total                          | \$1,182,982       | \$1,167,052       |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 7. Goodwill and Other Intangible Assets

The changes in the carrying value of goodwill by segment for the years ended December 31, 2013 and 2012 are as follows:

|                              | Energy    | Engineered Systems | Printing & Identification | Communication Technologies | Total       |
|------------------------------|-----------|--------------------|---------------------------|----------------------------|-------------|
| Goodwill                     | \$622,335 | \$1,005,980        | \$744,638                 | \$1,204,582                | \$3,577,535 |
| Accumulated impairment loss  | —         | (70,560)           | ) —                       | —                          | (70,560)    |
| Balance at January 1, 2012   | 622,335   | 935,420            | 744,638                   | 1,204,582                  | 3,506,975   |
| Acquisitions                 | 135,906   | 466,192            | —                         | —                          | 602,098     |
| Purchase price adjustments   | —         | —                  | —                         | (6,998)                    | ) (6,998)   |
| Foreign currency translation | 2,396     | 1,769              | 1,699                     | 6,711                      | 12,575      |
| Balance at December 31, 2012 | 760,637   | 1,403,381          | 746,337                   | 1,204,295                  | 4,114,650   |
| Acquisitions                 | 41,751    | 95,038             | 5,099                     | —                          | 141,888     |
| Purchase price adjustments   | (2,278)   | ) (25,860)         | ) —                       | —                          | (28,138)    |
| Foreign currency translation | (5,566)   | ) 4,694            | (209)                     | ) 15,590                   | 14,509      |
| Balance at December 31, 2013 | \$794,544 | \$1,477,253        | \$751,227                 | \$1,219,885                | \$4,242,909 |

During the year ended December 31, 2013, the Company recorded adjustments totaling \$28,138 to goodwill relating primarily to finalization of the purchase price allocation to assets acquired and liabilities assumed for the 2012 acquisitions of Maag Pump Systems, Anthony International, and UPCO, Inc. The Company did not record adjustments relating to these acquisitions for the year ended December 31, 2012, as amounts were not significant.

The following table provides the gross carrying value and accumulated amortization for each major class of intangible asset:

|                                | December 31, 2013     |                          | December 31, 2012     |                          |
|--------------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                                | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets:   |                       |                          |                       |                          |
| Trademarks                     | \$134,898             | \$35,736                 | \$124,129             | \$25,364                 |
| Patents                        | 201,779               | 120,354                  | 180,427               | 105,369                  |
| Customer Intangibles           | 1,717,912             | 614,410                  | 1,585,041             | 474,309                  |
| Unpatented Technologies        | 146,240               | 100,465                  | 146,025               | 85,373                   |
| Drawings & Manuals             | 43,022                | 11,684                   | 34,120                | 8,035                    |
| Distributor Relationships      | 72,514                | 35,447                   | 72,514                | 31,650                   |
| Other                          | 34,174                | 21,830                   | 32,221                | 20,815                   |
| Total                          | \$2,350,539           | \$939,926                | \$2,174,477           | \$750,915                |
| Unamortized intangible assets: |                       |                          |                       |                          |
| Trademarks                     | 201,874               |                          | 201,858               |                          |
| Total intangible assets, net   | \$1,612,487           |                          | \$1,625,420           |                          |



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Total amortization expense for the years ended December 31, 2013, 2012, and 2011 was \$186,258, \$155,770, and \$122,453, respectively. Amortization expense for the next five years, based on current intangible balances, is estimated to be as follows:

|      |           |
|------|-----------|
| 2014 | \$185,100 |
| 2015 | 183,306   |
| 2016 | 181,159   |
| 2017 | 173,721   |
| 2018 | 160,152   |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 8. Accrued Expenses and Other Liabilities

The following table details the major components of other accrued expenses:

|                                                    | December 31,<br>2013 | December 31,<br>2012 |
|----------------------------------------------------|----------------------|----------------------|
| Warranty                                           | \$44,228             | \$41,069             |
| Unearned/deferred revenue                          | 30,817               | 39,941               |
| Taxes other than income                            | 38,232               | 32,099               |
| Accrued interest                                   | 31,738               | 30,972               |
| Accrued volume discounts                           | 20,576               | 24,114               |
| Accrued commissions (non-employee)                 | 15,087               | 13,550               |
| Restructuring and exit                             | 10,046               | 7,665                |
| Legal and environmental                            | 1,623                | 1,873                |
| Other (none of which are individually significant) | 68,564               | 64,349               |
|                                                    | \$260,911            | \$255,632            |

The following table details the major components of other liabilities (non-current):

|                                       | December 31, 2013 | December 31, 2012 |
|---------------------------------------|-------------------|-------------------|
| Deferred compensation                 | \$344,222         | \$442,728         |
| Unrecognized tax benefits             | 85,358            | 149,791           |
| Unearned/deferred revenue             | 10,626            | 15,474            |
| Legal and environmental               | 29,614            | 28,160            |
| Warranty                              | 3,237             | 2,690             |
| Restructuring and exit                | 356               | 96                |
| Other, including net investment hedge | 40,673            | 38,594            |
|                                       | \$514,086         | \$677,533         |

## Warranty

Estimated warranty program claims are provided for at the time of sale. Amounts provided for are based on historical costs and adjusted for new claims. The changes in the carrying amount of product warranties through December 31, 2013 and 2012 are as follows:

|                                                                    | 2013     | 2012     |
|--------------------------------------------------------------------|----------|----------|
| Beginning Balance, January 1                                       | \$43,759 | \$37,739 |
| Provision for warranties                                           | 57,458   | 48,626   |
| Settlements made                                                   | (53,373) | (48,086) |
| Other adjustments, including acquisitions and currency translation | (379)    | 5,480    |
| Ending balance, December 31                                        | \$47,465 | \$43,759 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 9. Restructuring Activities

From time to time, the Company will initiate various restructuring programs and incur severance and other restructuring costs. The following table details restructuring charges incurred by segment for the periods presented:

|                            | Years Ended December 31, |          |         |
|----------------------------|--------------------------|----------|---------|
|                            | 2013                     | 2012     | 2011    |
| Energy                     | \$(712 )                 | \$668    | \$2,668 |
| Engineered Systems         | 6,598                    | 7,458    | 1,193   |
| Printing & Identification  | 3,772                    | 5,753    | 38      |
| Communication Technologies | 16,251                   | 5,525    | 1,684   |
| Total                      | \$25,909                 | \$19,404 | \$5,583 |

These amounts are classified in the Consolidated Statements of Earnings as follows:

|                                     |          |          |         |
|-------------------------------------|----------|----------|---------|
| Cost of goods and services          | \$12,098 | \$3,935  | \$2,243 |
| Selling and administrative expenses | 13,811   | 15,469   | 3,340   |
| Total                               | \$25,909 | \$19,404 | \$5,583 |

The restructuring charges of \$25,909 incurred in 2013 relate to restructuring programs initiated during 2013 and 2012. These programs are designed to better align the Company's operations with current market conditions through targeted facility consolidations, headcount reductions and other measures to further optimize operations. The Company expects to incur restructuring charges of approximately \$5.0 million to \$15.0 million in 2014 in connection with the above-mentioned projects, as well as certain other programs to be initiated during the year to rationalize headcount and optimize operations in a few select businesses. We anticipate that much of the benefit of the 2013 and 2014 programs will be realized over the remainder of 2014 and into 2015. We also expect to fund the remainder of the 2013 programs currently underway, as well those commenced in 2014, over the next 12 to 18 months. In light of the economic uncertainty in certain of our end markets and our continued focus on improving our operating efficiency, it is possible that additional programs may be implemented throughout the remainder of 2014.

The \$25,909 of restructuring charges incurred during 2013 included the programs as described below.

The Energy segment recorded a net restructuring benefit of \$712, that included a net gain on sale of three buildings relating to facility consolidations within the production sector undertaken to optimize cost structure.

The Engineered Systems segment incurred net restructuring charges of \$6,598 in connection with certain facility consolidations and optimizations and headcount reductions undertaken to optimize its cost structure.

The Printing & Identification segment incurred restructuring charges of \$3,772 relating to exit plans at targeted facilities, which included certain adjustments and offsets to previously recorded reserves.

The Communication Technologies segment incurred restructuring charges of \$16,251 related principally to a facility consolidation in its capacitor business and headcount reductions in connection with integration activities within its consumer electronic business.

Restructuring expenses incurred in 2012 and 2011 also included targeted facility consolidations at certain businesses.



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(Amounts in thousands except share data and where otherwise indicated)

The following table details the Company's severance and other restructuring accrual activity:

|                                   | Severance | Exit     | Total     |
|-----------------------------------|-----------|----------|-----------|
| Balance at December 31, 2010      | \$987     | 5,448    | \$6,435   |
| Restructuring charges             | 1,413     | 4,170    | 5,583     |
| Payments                          | (313      | ) (5,871 | ) (6,184  |
| Other, including foreign currency | (68       | ) (618   | ) (686    |
| Balance at December 31, 2011      | 2,019     | 3,129    | 5,148     |
| Restructuring charges             | 14,458    | 4,946    | 19,404    |
| Payments                          | (11,376   | ) (5,547 | ) (16,923 |
| Other, including foreign currency | 59        | 73       | 132       |
| Balance at December 31, 2012      | 5,160     | 2,601    | 7,761     |
| Restructuring charges             | 18,918    | 6,991    | 25,909    |
| Payments                          | (16,554   | ) (7,445 | ) (23,999 |
| Other, including foreign currency | 394       | 337      | 731       |
| Balance at December 31, 2013      | \$7,918   | \$2,484  | \$10,402  |

The accrual balance at December 31, 2013 primarily reflects restructuring plans initiated during the year, as well as ongoing lease commitment obligations for facilities closed in earlier periods.

## 10. Borrowings and Lines of Credit

Borrowings consist of the following:

|                                                             | December 31, 2013 | December 31, 2012 |
|-------------------------------------------------------------|-------------------|-------------------|
| Short-term:                                                 |                   |                   |
| Current portion of long-term debt                           | \$2,778           | \$3,266           |
| Commercial paper                                            | 226,500           | 607,500           |
|                                                             | \$229,278         | \$610,766         |
| Long-term:                                                  |                   |                   |
| 4.875% 10-year notes due October 15, 2015                   | \$299,638         | \$299,441         |
| 5.45% 10-year notes due March 15, 2018                      | 348,598           | 348,268           |
| 2.125% 7-year notes due December 1, 2020 (euro-denominated) | 411,500           | —                 |
| 4.30% 10-year notes due March 1, 2021                       | 449,813           | 449,787           |
| 6.65% 30-year debentures due June 1, 2028                   | 199,483           | 199,448           |
| 5.375% 30-year debentures due October 15, 2035              | 296,526           | 296,367           |
| 6.60% 30-year notes due March 15, 2038                      | 247,859           | 247,771           |
| 5.375% 30-year notes due March 1, 2041                      | 345,671           | 345,511           |
| Other                                                       | 2,891             | 6,023             |
| Total long-term debt                                        | 2,601,979         | 2,192,616         |
| Less current portion                                        | (2,778            | ) (3,266          |
|                                                             | \$2,599,201       | \$2,189,350       |



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The Company maintains a \$1.0 billion unsecured revolving credit facility with a syndicate of banks (the "Credit Agreement") which expires on November 10, 2016. At the Company's election, loans under the Credit Agreement will bear interest at a Eurodollar or Sterling rate based on LIBOR, plus an applicable margin ranging from 0.565% to 1.225% (subject to adjustment based on the credit rating accorded the Company's senior unsecured debt by S&P and Moody's), or at a base rate pursuant to a formula defined in the Credit Agreement. In addition, the Credit Agreement requires the Company to pay a facility fee and imposes various restrictions on the Company such as, among other things, the requirement for the Company to maintain an interest coverage ratio of EBITDA to consolidated net interest expense of not less than 3.0 to 1. The Company was in compliance with this covenant and its other long-term debt covenants at December 31, 2013 and had a coverage ratio of 13.2 to 1. The Company primarily uses this facility as liquidity back-up for its commercial paper program and has not drawn down any loans under the \$1.0 billion facility and does not anticipate doing so. The Company generally uses commercial paper borrowings for general corporate purposes, funding of acquisitions, and the repurchases of its common stock.

On December 4, 2013, the Company issued €300.0 million of 2.125% euro-denominated notes due 2020. The proceeds of \$403,776 from the sale of the notes, net of discounts and issuance costs, were used to repay commercial paper.

In the fourth quarter of 2012, the Company issued commercial paper in the amount of \$607,500, used principally to fund the Anthony acquisition.

On February 22, 2011, the Company issued \$450.0 million of 4.30% Notes due 2021 and \$350.0 million of 5.375% Notes due 2041. The proceeds of \$788,971 from the sale of the notes, net of discounts and issuance costs, were used to repay commercial paper, including commercial paper issued to repay the Company's \$400.0 million of 6.50% notes, which matured February 15, 2011, and for other general corporate purposes, including the acquisition of Harbison-Fischer.

The long-term note borrowings presented above are net of unamortized discounts of \$9,196 and \$9,222 at December 31, 2013 and 2012, respectively. The debentures presented above include unamortized discounts of \$3,991 and \$4,185 at December 31, 2013 and 2012, respectively. The discounts are being amortized to interest expense using the effective interest rate method over the life of the issuances. The notes and debentures are redeemable at the option of Dover in whole or in part at any time at a redemption price that includes a make-whole premium, with accrued interest to the redemption date.

Interest expense and interest income for the years ended December 31, 2013, 2012 and 2011 were as follows:

|                       | Years Ended December 31, |           |           |
|-----------------------|--------------------------|-----------|-----------|
|                       | 2013                     | 2012      | 2011      |
| Interest expense      | \$124,647                | \$125,995 | \$124,783 |
| Interest income       | (3,905)                  | (4,854)   | (9,258)   |
| Interest expense, net | \$120,742                | \$121,141 | \$115,525 |

The weighted average interest rate for short-term commercial paper borrowings was 0.1% for 2013 and 0.2% for 2012.

Scheduled maturities of long-term debt for the years ending December 31 are as follows:

|      |         |
|------|---------|
| 2014 | \$2,778 |
| 2015 | 299,638 |

|                     |             |
|---------------------|-------------|
| 2016                | —           |
| 2017                | —           |
| 2018                | 348,598     |
| 2019 and thereafter | 1,950,965   |
|                     | \$2,601,979 |

As of December 31, 2013, the Company had approximately \$137,671 outstanding in letters of credit and guarantees with financial institutions, which expire at various dates in 2014 through 2018. These letters of credit are primarily maintained as security for insurance, warranty and other performance obligations.



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## 11. Financial Instruments

## Derivatives

The Company is exposed to market risk for changes in foreign currency exchange rates due to the global nature of its operations. In order to manage this risk the Company has hedged portions of its forecasted sales and purchases, which occur within the next twelve months and are denominated in non-functional currencies, with currency forward or collar contracts designated as cash flow hedges. At December 31, 2013 and December 31, 2012, the Company had contracts with U.S. dollar equivalent notional amounts of \$33,216 and \$9,090, respectively, to exchange foreign currencies, principally the U.S. dollar, euro, Japanese yen, Chinese yuan, and Malaysian ringgit. The Company believes it is probable that all forecasted cash flow transactions will occur.

In addition, the Company had outstanding contracts at December 31, 2013 with a total notional amount of \$104,688 that are not designated as hedging instruments. These instruments are used to reduce the Company's exposure for operating receivables and payables that are denominated in non-functional currencies.

The Company also has an outstanding floating-to-floating cross currency swap agreement for a total notional amount of \$50,000 in exchange for CHF 65,100, which expires on October 15, 2015. This transaction continues to hedge a portion of the Company's net investment in CHF-denominated operations. The agreement qualifies as a net investment hedge and the effective portion of the change in fair value is reported within the cumulative translation adjustment section of other comprehensive income. The fair values at December 31, 2013 and December 31, 2012 reflected cumulative losses of \$23,716 and \$22,681, respectively, due to the strengthening of the Swiss franc relative to the U.S. dollar over the term of the arrangement.

The following table sets forth the fair values of derivative instruments held by the Company as of December 31, 2013 and December 31, 2012 and the balance sheet lines in which they are recorded:

|                                             | Fair Value Asset (Liability) |                   | Balance Sheet Caption            |
|---------------------------------------------|------------------------------|-------------------|----------------------------------|
|                                             | December 31, 2013            | December 31, 2012 |                                  |
| Foreign currency forward / collar contracts | \$879                        | \$85              | Prepaid and other current assets |
| Foreign currency forward / collar contracts | (168                         | ) (799            | ) Other accrued expenses         |
| Net investment hedge - cross currency swap  | (23,716                      | ) (22,681         | ) Other liabilities              |

The amount of gains or losses from hedging activity recorded in earnings is not significant and the amount of unrealized gains and losses from cash flow hedges which are expected to be reclassified to earnings in the next twelve months is not significant; therefore, additional tabular disclosures are not presented. There are no amounts excluded from the assessment of hedge effectiveness and there are no credit risk related contingent features in the Company's derivative instruments.

The Company is exposed to credit loss in the event of nonperformance by counterparties to the financial instrument contracts held by the Company; however, nonperformance by these counterparties is considered unlikely as the Company's policy is to contract with highly-rated, diversified counterparties.

Additionally, the Company has designated the €300.0 million of euro-denominated notes issued December 4, 2013 as a hedge of a portion of the its net investment in euro-denominated operations. Due to the high degree of effectiveness between the hedging instruments and the exposure being hedged, fluctuations in the value of the euro-denominated debt due to exchange rate changes are offset by changes in the net investment. Accordingly, changes in the value of the euro-denominated debt are recognized in the cumulative translation adjustment section of other comprehensive income to offset changes in the value of the net investment in euro-denominated operations. The loss recognized from the euro net investment hedge in other comprehensive income totaled \$6,099 (\$3,964 after tax) for the year ended December 31, 2013.

#### Fair Value Measurements

Accounting Standards Codification ("ASC") 820, "Fair Value Measurements and Disclosures," establishes a fair value hierarchy that requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. ASC 820 establishes three levels of inputs that may be used to measure fair value.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

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Level 2 inputs include inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of assets or liabilities.

Level 3 inputs are unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2013 and December 31, 2012:

|                                   | December 31, 2013 |         |         | December 31, 2012 |         |         |
|-----------------------------------|-------------------|---------|---------|-------------------|---------|---------|
|                                   | Level 1           | Level 2 | Level 3 | Level 1           | Level 2 | Level 3 |
| Assets:                           |                   |         |         |                   |         |         |
| Foreign currency cash flow hedges | \$—               | \$879   | \$—     | \$—               | \$85    | \$—     |
| Liabilities:                      |                   |         |         |                   |         |         |
| Foreign currency cash flow hedges | —                 | 168     | —       | —                 | 799     | —       |
| Net investment hedge derivative   | —                 | 23,716  | —       | —                 | 22,681  | —       |

The derivative contracts are measured at fair value using models based on observable market inputs such as foreign currency exchange rates and interest rates; therefore, they are classified within Level 2 of the valuation hierarchy.

In addition to fair value disclosure requirements related to financial instruments carried at fair value, accounting standards require disclosures regarding the fair value of all of the Company's financial instruments. The estimated fair value of long-term debt at December 31, 2013 and December 31, 2012 was \$2,872,454 and \$2,680,674, respectively, compared to the carrying value of \$2,601,979 and \$2,192,616, respectively. The estimated fair value of long-term debt is based on quoted market prices for similar instruments and is, therefore, classified as Level 2 within the valuation hierarchy. The carrying values of cash and cash equivalents, trade receivables, accounts payable, and notes payable are reasonable estimates of their fair values as of December 31, 2013 and December 31, 2012 due to the short-term nature of these instruments.

## 12. Income Taxes

Income taxes have been based on the following components of "Earnings before provision for income taxes and discontinued operations" in the Consolidated Statements of Earnings:

|          | Years Ended December 31, |             |             |
|----------|--------------------------|-------------|-------------|
|          | 2013                     | 2012        | 2011        |
| Domestic | \$775,499                | \$700,745   | \$577,142   |
| Foreign  | 461,913                  | 436,826     | 433,120     |
|          | \$1,237,412              | \$1,137,571 | \$1,010,262 |

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(Amounts in thousands except share data and where otherwise indicated)

Income tax expense (benefit) relating to continuing operations for the years ended December 31, 2013, 2012, and 2011 is comprised of the following:

|                 | Years Ended December 31, |           |           |
|-----------------|--------------------------|-----------|-----------|
|                 | 2013                     | 2012      | 2011      |
| Current:        |                          |           |           |
| U.S. Federal    | \$155,151                | \$219,850 | \$159,250 |
| State and local | 20,298                   | (304)     | (12,058)  |
| Foreign         | 110,216                  | 96,713    | 98,919    |
| Total current   | 285,665                  | 316,259   | 246,111   |
| Deferred:       |                          |           |           |
| U.S. Federal    | \$23,664                 | \$19,475  | \$850     |
| State and local | (5,864)                  | (2,584)   | (2,535)   |
| Foreign         | (31,858)                 | (28,698)  | (7,350)   |
| Total deferred  | (14,058)                 | (11,807)  | (9,035)   |
| Total expense   | \$271,607                | \$304,452 | \$237,076 |

Differences between the effective income tax rate and the U.S. federal income statutory rate are as follows:

|                                                          | Years Ended December 31, |   |       |   |       |   |
|----------------------------------------------------------|--------------------------|---|-------|---|-------|---|
|                                                          | 2013                     |   | 2012  |   | 2011  |   |
| U.S. Federal income tax rate                             | 35.0                     | % | 35.0  | % | 35.0  | % |
| State and local taxes, net of Federal income tax benefit | 1.1                      |   | 1.1   |   | 1.1   |   |
| Foreign operations tax effect                            | (7.1)                    | ) | (7.2) | ) | (6.9) | ) |
| R&E tax credits (1)                                      | (0.8)                    | ) | —     |   | (0.4) | ) |
| Domestic manufacturing deduction                         | (2.0)                    | ) | (1.8) | ) | (1.6) | ) |
| Foreign tax credits                                      | 0.4                      |   | 0.2   |   | 0.3   |   |
| Branch losses                                            | (0.2)                    | ) | —     |   | —     |   |
| Release of valuation allowance                           | —                        |   | —     |   | (1.0) | ) |
| Resolution of tax contingencies                          | (5.4)                    | ) | (1.4) | ) | (4.0) | ) |
| Other, principally non-tax deductible items              | 0.9                      |   | 0.9   |   | 1.0   |   |
| Effective rate from continuing operations                | 21.9                     | % | 26.8  | % | 23.5  | % |

On January 2, 2013, the American Taxpayer Relief Act of 2012 was signed into law, and this legislation (1) retroactively extended the R&E tax credit for two years, from January 1, 2012 through December 31, 2013. Income tax expense for 2013 includes \$4.8 million for the entire benefit of the R&E tax credit attributable to 2012.

The Company's effective tax rate is favorably impacted by a significant tax holiday granted by Malaysia, effective through December 31, 2021. This tax holiday is subject to the Company's satisfaction of certain conditions, including investment or sales thresholds. If the Company fails to satisfy such conditions, the effective tax rate may be adversely impacted. The benefit of this incentive for the years ended December 31, 2013, 2012 and 2011 is estimated to be approximately \$32.0 million, \$45.0 million and \$25.5 million, respectively.

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| The tax effects of temporary differences that give rise to future deferred tax assets and liabilities are as follows: | December 31, 2013 | December 31, 2012 |
|-----------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| <b>Deferred Tax Assets:</b>                                                                                           |                   |                   |
| Accrued compensation, principally postretirement and other employee benefits                                          | \$ 136,712        | \$ 197,253        |
| Accrued expenses, principally for state income taxes, interest, and warranty                                          | 41,834            | 46,739            |
| Net operating loss and other carryforwards                                                                            | 123,748           | 107,959           |
| Inventories, principally due to reserves for financial reporting purposes and capitalization for tax purposes         | 23,756            | 23,239            |
| Accounts receivable, principally due to allowance for doubtful accounts                                               | 5,247             | 5,479             |
| Accrued insurance                                                                                                     | 4,364             | 5,002             |
| Long-term liabilities, principally warranty, environmental, and exit costs                                            | 4,636             | 2,781             |
| Other assets                                                                                                          | 12,215            | 9,235             |
| Total gross deferred tax assets                                                                                       | 352,512           | 397,687           |
| Valuation allowance                                                                                                   | (15,554           | ) (18,887         |
| Total deferred tax assets                                                                                             | \$ 336,958        | \$ 378,800        |
| <b>Deferred Tax Liabilities:</b>                                                                                      |                   |                   |
| Intangible assets, principally due to different tax and financial reporting bases and amortization lives              | \$ (720,951       | ) \$ (719,904     |
| Plant and equipment, principally due to differences in depreciation                                                   | (66,285           | ) (65,480         |
| Accounts receivable                                                                                                   | (6,674            | ) (5,725          |
| Total gross deferred tax liabilities                                                                                  | (793,910          | ) (791,109        |
| Net deferred tax liability                                                                                            | \$ (456,952       | ) \$ (412,309     |
| <b>Classified as follows in the consolidated balance sheets:</b>                                                      |                   |                   |
| Current deferred tax asset                                                                                            | \$ 74,631         | \$ 54,219         |
| Non-current deferred tax asset                                                                                        | 18,670            | 10,236            |
| Current deferred tax liability                                                                                        | (970              | ) (3,395          |
| Non-current deferred tax liability                                                                                    | (549,283          | ) (473,369        |
|                                                                                                                       | \$ (456,952       | ) \$ (412,309     |

As of December 31, 2013, the Company has loss carryforwards for U.S. Federal purposes totaling approximately \$122.4 million attributed to the 2011 Anthony acquisition, and loss carryforwards for non-U.S. purposes totaling \$239.5 million. As of December 31, 2012, the Company had non-U.S. loss carryforwards of \$121.0 million. The federal loss carryforwards are available for use against the Company's consolidated federal taxable income and begin to expire in 2024. The entire balance of the non-U.S. losses as of December 31, 2013 is available to be carried forward, with \$86.1 million of these losses beginning to expire during the years 2014 through 2033. The remaining \$153.4 million of such losses can be carried forward indefinitely.

The Company has \$208.1 million and \$133.8 million of state tax loss carryforwards as of December 31, 2013 and 2012, respectively, that are available for use by the Company between 2014 and 2033.

As of December 31, 2013, the Company has research and development credit carryforwards for U.S. Federal purposes of \$0.8 million attributable to the 2011 Anthony acquisition and no alternative minimum tax credits. The research and

development credits begin to expire in 2025. The Company had research and development tax credit carryforwards of \$0.8 million and alternative minimum tax credits of \$4.3 million at December 31, 2012.

The Company maintains valuation allowances by jurisdiction against the deferred tax assets related to certain of these carryforwards as utilization of these tax benefits is not assured for certain jurisdictions.

The Company has not provided for U.S. federal income taxes or tax benefits on the undistributed earnings of its international subsidiaries, totaling approximately \$2.1 billion at December 31, 2013, because such earnings are reinvested and it is currently intended that they will continue to be reinvested indefinitely. It is not practicable to estimate the amount of tax that might be

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payable if some or all of such earnings were to be repatriated, and the amount of foreign tax credits that would be available to reduce or eliminate the resulting U.S. income tax liability.

## Unrecognized Tax Benefits

The Company files U.S., state, local, and foreign tax returns. The Company is routinely audited by the tax authorities in these jurisdictions, and a number of audits are currently underway. It is reasonably possible during the next twelve months that uncertain tax positions may be settled, which could result in a decrease in the gross amount of unrecognized tax benefits. This decrease may result in an income tax benefit. Due to the potential for resolution of federal, state, and foreign examinations, and the expiration of various statutes of limitation, the Company's gross unrecognized tax benefits balance may change within the next twelve months by a range of zero to \$37.2 million. Some portion of any such change may be reported as discontinued operations. The Company is no longer subject to examinations of its federal income tax returns for years through 2010. All significant state, local, and international matters have been concluded for years through 2005 and 2007, respectively. The Company believes adequate provision has been made for all income tax uncertainties.

The following table is a reconciliation of the beginning and ending balances of the Company's unrecognized tax benefits:

|                                                              | Continuing | Discontinued | Total     |
|--------------------------------------------------------------|------------|--------------|-----------|
| Unrecognized tax benefits at January 1, 2011                 | \$166,906  | \$67,275     | \$234,181 |
| Additions based on tax positions related to the current year | 10,835     | 986          | 11,821    |
| Additions for tax positions of prior years                   | 14,636     | 1,971        | 16,607    |
| Reductions for tax positions of prior years                  | (40,563)   | (12,302)     | (52,865)  |
| Settlements                                                  | (6,673)    | (3,469)      | (10,142)  |
| Lapse of statutes                                            | (6,197)    | (216)        | (6,413)   |
| Unrecognized tax benefits at December 31, 2011               | 138,944    | 54,245       | 193,189   |
| Additions based on tax positions related to the current year | 10,188     | 26           | 10,214    |
| Additions for tax positions of prior years                   | 4,128      | 3,470        | 7,598     |
| Reductions for tax positions of prior years                  | (14,257)   | (25)         | (14,282)  |
| Settlements                                                  | (418)      | (85)         | (503)     |
| Lapse of statutes                                            | (12,550)   | (3,429)      | (15,979)  |
| Unrecognized tax benefits at December 31, 2012               | 126,035    | 54,202       | 180,237   |
| Additions based on tax positions related to the current year | 9,056      | 1            | 9,057     |
| Additions for tax positions of prior years                   | 7,584      | 3,315        | 10,899    |
| Reductions for tax positions of prior years (A)              | (62,610)   | (40,240)     | (102,850) |
| Settlements                                                  | (2,823)    | (2,523)      | (5,346)   |
| Lapse of statutes                                            | (7,845)    | (1,564)      | (9,409)   |
| Unrecognized tax benefits at December 31, 2013               | \$69,397   | (B) \$13,191 | \$82,588  |

(A) The settlement of certain income tax examinations of the 2009 and 2010 tax years resulted in a significant decrease in gross unrecognized tax benefits.

(B) If recognized, the net amount of potential tax benefits that would impact the Company's effective tax rate is \$50.6 million. During the years ended December 31, 2013, 2012, and 2011, the Company recorded potential interest and penalty expense (income) of \$(5.5) million, \$0.1 million and \$(9.1) million, respectively, related to its

unrecognized tax benefits as a component of provision for income taxes. The Company had accrued interest and penalties of \$17.1 million at December 31, 2013 and \$25.0 million at December 31, 2012, which are not included in the above table.



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## 13. Equity and Cash Incentive Program

The Company's share-based awards are typically granted annually at its regularly scheduled first quarter Compensation Committee meeting. In 2013, these awards were made pursuant to the terms of the Company's 2012 Equity and Cash Incentive Plan (the "2012 Plan"), which was approved by shareholders on May 3, 2012. This plan replaced the 2005 Equity and Cash Incentive Plan (the "2005 Plan"), which would have otherwise terminated according to its terms on January 31, 2015 and the 1996 Non-Employee Directors Stock Compensation Plan (the "Directors Plan"), which would have otherwise terminated according to its terms on December 31, 2012. Upon approval of the 2012 Plan, no additional awards may be granted under the 2005 Plan. Officers and other key employees, as well as non-employee directors, are eligible to participate in the 2012 Plan, which has a ten year term and will terminate on May 3, 2022. The 2012 Plan provides for stock options and SARs grants, restricted stock awards, restricted stock unit awards, performance share awards, cash performance awards, directors' shares, and deferred stock units. Under the 2012 Plan, a total of 17,000,000 shares of common stock are reserved for issuance, subject to adjustments resulting from stock dividends, stock splits, recapitalizations, reorganizations, and other similar changes.

The exercise price per share for stock options and SARs is equal to the closing price of the Company's stock on the New York Stock Exchange on the date of grant. New common shares are issued when options or SARs are exercised. The period during which options and SARs are exercisable is fixed by the Company's Compensation Committee at the time of grant. Generally, the stock options or SARs vest after three years of service and expire at the end of ten years.

Stock-based compensation costs are reported within selling and administrative expenses. The following table summarizes the Company's compensation expense relating to all stock-based incentive plans:

|                                                    | Years Ended December 31, |           |          |
|----------------------------------------------------|--------------------------|-----------|----------|
|                                                    | 2013                     | 2012      | 2011     |
| Pre-tax compensation expense                       | \$30,480                 | \$30,884  | \$25,130 |
| Tax benefit                                        | (10,745 )                | (10,904 ) | (8,795 ) |
| Total stock-based compensation expense, net of tax | \$19,735                 | \$19,980  | \$16,335 |

## SARs and Stock Options

In 2013, 2012, and 2011, the Company issued SARs covering 1,613,884, 1,719,943, and 1,524,329 shares, respectively. Since 2006, the Company has only issued SARs and does not anticipate issuing stock options in the future. The fair value of each SAR grant was estimated on the date of grant using a Black-Scholes option-pricing model with the following assumptions:

|                             | 2013    | 2012    | 2011    |   |
|-----------------------------|---------|---------|---------|---|
| Risk-free interest rate     | 1.39    | % 1.05  | % 2.68  | % |
| Dividend yield              | 2.06    | % 2.03  | % 1.70  | % |
| Expected life (years)       | 7.1     | 5.7     | 5.8     |   |
| Volatility                  | 33.78   | % 36.41 | % 33.56 | % |
| Grant price                 | \$71.86 | \$65.38 | \$66.59 |   |
| Fair value at date of grant | \$20.62 | \$18.51 | \$20.13 |   |

Expected volatilities are based on Dover's stock price history, including implied volatilities from traded options on Dover stock. The Company uses historical data to estimate SAR exercise and employee termination patterns within the valuation model. The expected life of SARs granted is derived from the output of the option valuation model and represents the average period of time that SARs granted are expected to be outstanding. The interest rate for periods within the contractual life of the options is based on the U.S. Treasury yield curve in effect at the time of grant.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

A summary of activity relating to SARs and stock options granted under the 2012 Plan and the predecessor plans for the year ended December 31, 2013 is as follows:

|                           | SARs             |                                 |                           |                                                     | Stock Options    |                                 |                           |                                                     |
|---------------------------|------------------|---------------------------------|---------------------------|-----------------------------------------------------|------------------|---------------------------------|---------------------------|-----------------------------------------------------|
|                           | Number of Shares | Weighted Average Exercise Price | Aggregate Intrinsic Value | Weighted Average Remaining Contractual Term (Years) | Number of Shares | Weighted Average Exercise Price | Aggregate Intrinsic Value | Weighted Average Remaining Contractual Term (Years) |
| Outstanding at 1/1/2013   | 8,551,608        | \$50.17                         |                           |                                                     | 724,406          | \$38.18                         |                           |                                                     |
| Granted                   | 1,613,884        | 71.86                           |                           |                                                     | —                | —                               |                           |                                                     |
| Forfeit / expired         | (285,351 )       | 66.72                           |                           |                                                     | (22,438 )        | 30.50                           |                           |                                                     |
| Exercised                 | (2,359,381)      | 42.28                           |                           |                                                     | (492,141 )       | 38.44                           |                           |                                                     |
| Outstanding at 12/31/2013 | 7,520,760        | 56.67                           | \$299,812                 | 6.8                                                 | 209,827          | 38.39                           | \$12,201                  | 1.0                                                 |
| Exercisable at 12/31/2013 | 3,089,841        | \$40.47                         | \$173,243                 | 4.8                                                 | 209,827          | \$38.39                         | \$12,201                  | 1.0                                                 |

The following table summarizes information about SAR and option awards outstanding that are vested and exercisable at December 31, 2013:

| Range of Exercise Prices | SARs Outstanding |                                 |                                          | SARs Exercisable |                                 |                                          |
|--------------------------|------------------|---------------------------------|------------------------------------------|------------------|---------------------------------|------------------------------------------|
|                          | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Life in Years | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Life in Years |
| \$29.45 - \$42.88        | 2,535,719        | \$38.64                         | 5.3                                      | 2,535,719        | \$38.64                         | 5.3                                      |
| \$46.00 - \$50.60        | 552,000          | 48.80                           | 2.6                                      | 552,000          | 48.80                           | 2.6                                      |
| \$65.38 - \$71.86        | 4,433,041        | 67.97                           | 8.2                                      | 2,122            | 65.98                           | 3.9                                      |

  

| Range of Exercise Prices | Stock Options Outstanding |                                 |                                          | Stock Options Exercisable |                                 |                                          |
|--------------------------|---------------------------|---------------------------------|------------------------------------------|---------------------------|---------------------------------|------------------------------------------|
|                          | Number of Shares          | Weighted Average Exercise Price | Weighted Average Remaining Life in Years | Number of Shares          | Weighted Average Exercise Price | Weighted Average Remaining Life in Years |
| \$38.00 - \$38.50        | 184,241                   | \$38.00                         | 1.1                                      | 184,241                   | \$38.00                         | 1.1                                      |
| \$39.00 - \$41.25        | 25,586                    | 41.20                           | 0.1                                      | 25,586                    | 41.20                           | 0.1                                      |

Unrecognized compensation expense related to SARs not yet exercisable was \$30,018 at December 31, 2013. This cost is expected to be recognized over a weighted average period of 1.7 years.

Other information regarding the exercise of SARs and stock options is listed below:

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|                                                      | 2013     | 2012     | 2011     |
|------------------------------------------------------|----------|----------|----------|
| <b>SARs</b>                                          |          |          |          |
| Fair value of SARs that became exercisable           | \$23,605 | \$16,484 | \$21,202 |
| Aggregate intrinsic value of SARs exercised          | \$83,944 | \$61,531 | \$24,322 |
| <b>Stock Options</b>                                 |          |          |          |
| Cash received by Dover for exercise of stock options | \$14,830 | \$38,029 | \$26,519 |
| Aggregate intrinsic value of options exercised       | \$19,937 | \$29,866 | \$24,726 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

The company recognized tax benefits of \$25,661, \$22,771, and \$8,752 during 2013, 2012, and 2011, respectively, for the exercise of SARs and stock options. These benefits have been recorded as an increase to additional paid-in capital and are reflected as financing cash inflows in the Consolidated Statements of Cash Flows.

## Performance Share Awards

Performance share awards granted are expensed over the three-year requisite performance and service period. Awards shall become vested if (1) the Company achieves certain specified stock performance targets compared to a defined group of peer companies and (2) the employee remains continuously employed by the company during the performance period. Partial vesting may occur after separation from service in the case of certain terminations not for cause and for retirements.

In 2013, 2012, and 2011, the Company issued performance shares covering 47,032, 50,416, and 44,751 shares, respectively. The performance share awards are market condition awards and have been fair valued on the date of grant using the Monte Carlo simulation model (a binomial lattice-based valuation model) with the following assumptions:

|                                 |         |   |         |   |         |   |
|---------------------------------|---------|---|---------|---|---------|---|
|                                 | 2013    |   | 2012    |   | 2011    |   |
| Risk-free interest rate         | 0.40    | % | 0.37    | % | 1.34    | % |
| Dividend yield                  | 2.06    | % | 2.03    | % | 1.61    | % |
| Expected life (years)           | 2.9     |   | 2.9     |   | 2.9     |   |
| Volatility                      | 30.36   | % | 34.10   | % | 40.48   | % |
| Fair value of performance award | \$80.47 |   | \$71.98 |   | \$91.41 |   |

Expected volatilities are based on historical volatilities of each of the defined peer companies. The interest rate is based on the U.S. Treasury yield curve in effect at the time of grant.

A summary of activity for performance share awards for the year ended December 31, 2013 is as follows:

|                               | Number of<br>Shares | Weighted-Average<br>Grant-Date<br>Fair Value |
|-------------------------------|---------------------|----------------------------------------------|
| Unvested at December 31, 2012 | 95,167              | \$ 81.12                                     |
| Granted                       | 47,032              | 80.47                                        |
| Vested *                      | (42,498 )           | 91.41                                        |
| Forfeited                     | (7,156 )            | 81.19                                        |
| Unvested at December 31, 2013 | 92,545              | \$ 76.05                                     |

\* Under the terms of the performance share award, the actual number of shares awarded can range from zero to 200% of the original target grant, depending on Dover's three-year performance relative to the peer group for the relevant performance period. Awards vesting at the end of 2013, as shown above, are expected to be paid out at approximately 136.8% of their original target.

Unrecognized compensation expense related to unvested performance shares as of December 31, 2013 was \$3,524, which will be recognized over a weighted average period of 1.6 years.

## Restricted Stock Awards

The Company also has restricted stock authorized for grant (as part of the 2005 Plan), under which common stock of the Company may be granted at no cost to certain officers and key employees. In general, restrictions limit the sale or transfer of these shares during a two or three year period, and restrictions lapse proportionately over the two or three year period. The Company granted 55,200 restricted shares in 2011. No restricted shares were granted in 2013 or 2012. The number of outstanding restricted shares at December 31, 2013 totaled 40,000 with a weighted-average grant-date fair value of \$66.59. Unrecognized compensation expense relating to unvested restricted stock as of December 31, 2013 was \$1,125, which will be recognized over a weighted average period of 2.1 years.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Directors' Shares

The Company issued the following shares to its non-employee directors during 2013 and 2012 under the 2012 Plan and during 2011 under the Directors' Plan as partial compensation for serving as directors of the Company:

|                                            | Years ended December 31, |        |        |
|--------------------------------------------|--------------------------|--------|--------|
|                                            | 2013                     | 2012   | 2011   |
| Aggregate shares granted                   | 14,271                   | 20,344 | 20,929 |
| Shares deferred                            | (6,929                   | ) —    | —      |
| Shares withheld to satisfy tax obligations | (354                     | ) (544 | ) (562 |
| Net shares issued                          | 6,988                    | 19,800 | 20,367 |

## 14. Commitments and Contingent Liabilities

## Lease Commitments

The Company leases certain facilities and equipment under operating leases, many of which contain renewal options. Total rental expense, net of insignificant sublease rental income, for all operating leases was \$91,209, \$80,350, and \$76,529 for the years ended December 31, 2013, 2012, and 2011, respectively. Contingent rentals under the operating leases were not significant.

The aggregate future minimum lease payments for operating and capital leases as of December 31, 2013 are as follows:

|                     | Operating | Capital |
|---------------------|-----------|---------|
| 2014                | \$77,344  | \$5,793 |
| 2015                | 59,647    | 1,945   |
| 2016                | 43,982    | 781     |
| 2017                | 36,609    | 240     |
| 2018                | 32,492    | 126     |
| 2019 and thereafter | 97,609    | 531     |
|                     | \$347,683 | \$9,416 |

## Guarantees

The Company has provided typical indemnities in connection with sales of certain businesses and assets, including representations and warranties and related indemnities for environmental, health and safety, tax, and employment matters. The Company does not have any material liabilities recorded for these indemnifications and is not aware of any claims or other information that would give rise to material payments under such indemnities.

## Litigation

A few of the Company's subsidiaries are involved in legal proceedings relating to the cleanup of waste disposal sites identified under federal and state statutes which provide for the allocation of such costs among "potentially responsible parties." In each instance, the extent of the Company's liability appears to be very small in relation to the total projected expenditures and the number of other "potentially responsible parties" involved and is anticipated to be immaterial to the

Company. In addition, a few of the Company's subsidiaries are involved in ongoing remedial activities at certain current and former plant sites, in cooperation with regulatory agencies, and appropriate reserves have been established. At December 31, 2013 and 2012, the Company has reserves totaling \$30,302 and \$28,875, respectively, for environmental matters that are probable and estimable, with the 2013 increase primarily attributed to environmental contingencies assumed in recent acquisitions.

The Company and certain of its subsidiaries are also parties to a number of other legal proceedings incidental to their businesses. These proceedings primarily involve claims by private parties alleging injury arising out of use of the Company's products, exposure to hazardous substances, patent infringement, employment matters, and commercial disputes. Management and legal counsel, at least quarterly, review the probable outcome of such proceedings, the costs and expenses reasonably expected to be incurred and currently accrued to-date, and the availability and extent of insurance coverage. The Company has reserves for



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

legal matters that are probable and estimable and not otherwise covered by insurance, and at December 31, 2013 and 2012, these reserves are not significant. While it is not possible at this time to predict the outcome of these legal actions, in the opinion of management, based on the aforementioned reviews, the Company is not currently involved in any legal proceedings which, individually or in the aggregate, could have a material affect on its financial position, results of operations, or cash flows.

15. Employee Benefit Plans

The Company offers defined contribution retirement plans which cover the majority of its U.S. employees, as well as employees in certain other countries. The Company's expense relating to defined contribution plans was \$30,792, \$29,760, and \$25,169 for the years ended December 31, 2013, 2012, and 2011, respectively.

The Company sponsors qualified defined benefit pension plans covering certain employees of the Company and its subsidiaries. The plans' benefits are generally based on years of service and employee compensation. The Company also provides to certain management employees, through non-qualified plans, supplemental retirement benefits in excess of qualified plan limits imposed by federal tax law.

In July 2013, the Company announced that, after December 31, 2013, the U.S. qualified and non-qualified defined benefit plans will be closed to new employees. All pension-eligible employees as of December 31, 2013 will continue to earn a pension benefit through December 31, 2023 as long as they remain employed by an operating company participating in the plan. The Company also announced that effective, January 1, 2024, the plan would be frozen to any future benefit accruals. Consequently, the net funded status of the U.S. qualified defined benefit plan increased \$124,848 in 2013 relative to the prior year due to a reduction in expected future obligations and increased returns on plan assets.

The Company also maintains post retirement benefit plans which cover approximately 1,188 participants, approximately 1,160 of whom are eligible for medical benefits. These plans are effectively closed to new entrants. The post-retirement benefit obligation amounts at December 31, 2013 and 2012 include amounts totaling \$2,941 and \$3,173, respectively, that are recorded in discontinued operations. The supplemental and post retirement benefit plans are supported by the general assets of the Company.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Obligations and Funded Status

The following tables summarize the balance sheet impact, including the benefit obligations, assets, and funded status associated with the Company's significant defined benefit and other postretirement plans at December 31, 2013 and 2012.

|                                                | Qualified Defined Benefits |             |                |              | Non-Qualified         |              | Post-Retirement |             |
|------------------------------------------------|----------------------------|-------------|----------------|--------------|-----------------------|--------------|-----------------|-------------|
|                                                | U.S. Plan                  |             | Non-U.S. Plans |              | Supplemental Benefits |              | Benefits        |             |
|                                                | 2013                       | 2012        | 2013           | 2012         | 2013                  | 2012         | 2013            | 2012        |
| Change in benefit obligation:                  |                            |             |                |              |                       |              |                 |             |
| Benefit obligation at beginning of year        | \$603,905                  | \$526,760   | \$284,798      | \$185,010    | \$180,408             | \$169,903    | \$14,571        | \$15,353    |
| Benefits earned during the year                | 17,123                     | 14,406      | 6,043          | 5,712        | 5,634                 | 5,304        | 234             | 248         |
| Interest cost                                  | 24,801                     | 25,136      | 9,081          | 10,044       | 6,741                 | 7,916        | 523             | 593         |
| Plan participants' contributions               | —                          | —           | 1,583          | 2,134        | —                     | —            | 448             | 632         |
| Benefits paid                                  | (35,266 )                  | (38,297 )   | (11,237 )      | (7,065 )     | (20,686 )             | (19,434 )    | (1,163 )        | (1,531 )    |
| Actuarial (gain) loss                          | (76,605 )                  | 75,900      | 6,501          | 25,552       | (34,831 )             | 9,579        | (618 )          | 1,326       |
| Business acquisitions                          | —                          | —           | —              | 61,395       | —                     | —            | 65              | —           |
| Amendments                                     | 1,913                      | —           | —              | —            | 3,004                 | 7,140        | —               | —           |
| Settlement and curtailment gains               | (16,818 )                  | —           | (3,036 )       | (6,776 )     | (7,228 )              | —            | —               | (2,050 )    |
| Currency translation and other                 | 499                        | —           | 5,551          | 8,792        | 14                    | —            | 76              | —           |
| Benefit obligation at end of year              | 519,552                    | 603,905     | 299,284        | 284,798      | 133,056               | 180,408      | 14,136          | 14,571      |
| Change in plan assets:                         |                            |             |                |              |                       |              |                 |             |
| Fair value of plan assets at beginning of year | 554,648                    | 515,191     | 181,416        | 121,807      | —                     | —            | —               | —           |
| Actual return on plan assets                   | 66,761                     | 59,754      | 17,356         | 16,023       | —                     | —            | —               | —           |
| Company contributions                          | 9,000                      | 18,000      | 11,359         | 10,243       | 20,686                | 19,434       | 715             | 2,949       |
| Plan participants' contributions               | —                          | —           | 1,583          | 2,134        | —                     | —            | 448             | 632         |
| Benefits paid                                  | (35,266 )                  | (38,297 )   | (11,237 )      | (7,065 )     | (20,686 )             | (19,434 )    | (1,163 )        | (1,531 )    |
| Business acquisitions                          | —                          | —           | —              | 38,939       | —                     | —            | —               | —           |
| Settlements and curtailments                   | —                          | —           | —              | (6,776 )     | —                     | —            | —               | (2,050 )    |
| Currency translation                           | —                          | —           | 3,204          | 6,111        | —                     | —            | —               | —           |
| Fair value of plan assets at end of year       | 595,143                    | 554,648     | 203,681        | 181,416      | —                     | —            | —               | —           |
| Funded status                                  | \$75,591                   | \$(49,257 ) | \$(95,603 )    | \$(103,382 ) | \$(133,056 )          | \$(180,408 ) | \$(14,136 )     | \$(14,571 ) |

Amounts recognized in the balance sheets consist of:

Assets and Liabilities:

|                                            |          |             |             |              |              |              |             |             |
|--------------------------------------------|----------|-------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Other assets and deferred charges          | \$75,591 | \$—         | \$2,976     | \$2,749      | \$—          | \$—          | \$—         | \$—         |
| Accrued compensation and employee benefits | —        | —           | (1,970 )    | (3,190 )     | (10,161 )    | (19,701 )    | (971 )      | (953 )      |
| Other liabilities (deferred compensation)  | —        | (49,257 )   | (96,609 )   | (102,941 )   | (122,895 )   | (160,707 )   | (13,165 )   | (13,618 )   |
| Total Assets and Liabilities               | \$75,591 | \$(49,257 ) | \$(95,603 ) | \$(103,382 ) | \$(133,056 ) | \$(180,408 ) | \$(14,136 ) | \$(14,571 ) |

Accumulated Other Comprehensive Loss (Earnings):

|                                                                   |           |           |             |             |              |              |             |             |
|-------------------------------------------------------------------|-----------|-----------|-------------|-------------|--------------|--------------|-------------|-------------|
| Net actuarial losses (gains)                                      | \$86,108  | \$223,753 | \$38,596    | \$41,125    | \$(12,520 )  | \$22,296     | \$799       | \$996       |
| Prior service cost (credit)                                       | 4,471     | 3,771     | 1,146       | 1,260       | 38,646       | 46,567       | (1,024 )    | (1,506 )    |
| Net asset at transition, other                                    | —         | —         | (48 )       | 3           | —            | —            | —           | —           |
| Deferred taxes                                                    | (31,703 ) | (79,634 ) | (9,965 )    | (10,761 )   | (9,145 )     | (24,103 )    | 20          | 119         |
| Total Accumulated Other Comprehensive Loss (Earnings), net of tax | 58,876    | 147,890   | 29,729      | 31,627      | 16,981       | 44,760       | (205 )      | (391 )      |
| Net amount recognized at December 31,                             | \$134,467 | \$98,633  | \$(65,874 ) | \$(71,755 ) | \$(116,075 ) | \$(135,648 ) | \$(14,341 ) | \$(14,962 ) |

Accumulated benefit obligations \$482,181 \$541,394 \$280,763 \$264,736 \$93,153 \$138,593

The Company's net unfunded status at December 31, 2013 includes an asset of \$75,591 relating to the U.S. Dover Corporate Pension Plan and a net liability of \$95,603 relating to the Company's significant international plans, some in locations where it is not economically advantageous to pre-fund the plans due to local regulations. The majority of the international obligations relate to defined pension plans operated by the Company's businesses in Germany, the United Kingdom, and Switzerland.

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(Amounts in thousands except share data and where otherwise indicated)

The accumulated benefit obligation for all defined benefit pension plans was \$856,097 and \$944,723 at December 31, 2013 and 2012, respectively. Pension plans with accumulated benefit obligations in excess of plan assets consist of the following at December 31, 2013 and 2012:

|                                      | 2013      | 2012      |
|--------------------------------------|-----------|-----------|
| Projected benefit obligation (PBO)   | \$369,289 | \$425,080 |
| Accumulated benefit obligation (ABO) | 336,095   | 367,736   |
| Fair value of plan assets            | 137,654   | 140,514   |

## Net Periodic Benefit Cost

Components of the net periodic benefit cost were as follows:

## Defined Benefit Plans

|                                      | Qualified Defined Benefits |           |           |                |          |          | Non-Qualified Supplemental Benefits |          |          |
|--------------------------------------|----------------------------|-----------|-----------|----------------|----------|----------|-------------------------------------|----------|----------|
|                                      | U.S. Plan                  |           |           | Non-U.S. Plans |          |          | 2013                                | 2012     | 2011     |
|                                      | 2013                       | 2012      | 2011      | 2013           | 2012     | 2011     | 2013                                | 2012     | 2011     |
| Service cost                         | \$17,123                   | \$14,406  | \$14,167  | \$6,043        | \$5,712  | \$3,278  | \$5,634                             | \$5,304  | \$4,064  |
| Interest cost                        | 24,801                     | 25,136    | 27,237    | 9,081          | 10,044   | 9,019    | 6,741                               | 7,916    | 7,841    |
| Expected return on plan assets       | (40,194 )                  | (38,978 ) | (38,472 ) | (9,608 )       | (8,765 ) | (8,148 ) | —                                   | —        | —        |
| Amortization of:                     |                            |           |           |                |          |          |                                     |          |          |
| Prior service cost                   | 1,026                      | 1,048     | 1,304     | 114            | 117      | 122      | 8,110                               | 7,425    | 7,266    |
| Recognized actuarial loss            | 17,654                     | 13,515    | 8,335     | 1,492          | 579      | 254      | (16 )                               | 138      | —        |
| Transition obligation                | —                          | —         | —         | (14 )          | (47 )    | (44 )    | —                                   | —        | —        |
| Settlement & curtailment (gain) loss | 187                        | —         | 1,180     | 697            | 1,449    | 2,030    | (4,411 )                            | —        | —        |
| Other                                | 501                        | —         | 123       | 5              | —        | —        | 13                                  | —        | —        |
| Total net periodic benefit cost      | \$21,098                   | \$15,127  | \$13,874  | \$7,810        | \$9,089  | \$6,511  | \$16,071                            | \$20,783 | \$19,171 |

## Post-Retirement Benefits

|                                 | 2013   | 2012       | 2011   |
|---------------------------------|--------|------------|--------|
| Service cost                    | \$234  | \$248      | \$206  |
| Interest cost                   | 523    | 593        | 723    |
| Amortization of:                |        |            |        |
| Prior service credit            | (416 ) | (416 )     | (409 ) |
| Recognized actuarial gain       | 134    | (19 )      | (241 ) |
| Settlement & curtailment gain   | —      | (1,493 )   | (137 ) |
| Other                           | 77     | —          | 256    |
| Total net periodic benefit cost | \$552  | \$(1,087 ) | \$398  |

Amounts expected to be amortized from Accumulated Other Comprehensive Earnings (Loss) into net periodic benefit cost during 2014 are as follows:

| Qualified Defined Benefits<br>U.S. Plan | Non-Qualified<br>Supplemental | Post-Retirement<br>Benefits |
|-----------------------------------------|-------------------------------|-----------------------------|
|-----------------------------------------|-------------------------------|-----------------------------|

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|                                  |         | Non-U.S.<br>Plans | Benefits |         |   |
|----------------------------------|---------|-------------------|----------|---------|---|
| Amortization of:                 |         |                   |          |         |   |
| Prior service cost (credit)      | \$1,083 | \$114             | \$7,741  | \$ (409 | ) |
| Recognized actuarial loss (gain) | 8,289   | 1,130             | (574     | ) 56    |   |
| Transition obligation            | —       | 4                 | —        | —       |   |
| Total                            | \$9,372 | \$1,248           | \$7,167  | \$ (353 | ) |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Assumptions

The Company determines actuarial assumptions on an annual basis.

The weighted-average assumptions used in determining the benefit obligations were as follows:

|                             | Qualified Defined Benefits |        |                |        | Non-Qualified         |        | Post-Retirement |        |   |
|-----------------------------|----------------------------|--------|----------------|--------|-----------------------|--------|-----------------|--------|---|
|                             | U.S. Plan                  |        | Non-U.S. Plans |        | Supplemental Benefits |        | Benefits        |        |   |
|                             | 2013                       | 2012   | 2013           | 2012   | 2013                  | 2012   | 2013            | 2012   |   |
| Discount rate               | 4.90                       | % 4.05 | % 3.53         | % 3.31 | % 4.77                | % 4.00 | % 4.45          | % 3.65 | % |
| Average wage increase       | 4.00                       | % 4.00 | % 2.86         | % 2.74 | % 4.50                | % 4.50 | % na            | na     |   |
| Ultimate medical trend rate | na                         | na     | na             | na     | na                    | na     | 5.00            | % 5.00 | % |

The weighted average assumptions used in determining the net periodic cost were as follows:

|                                | Qualified Defined Benefits |        |        |                |        |        | Non- Qualified        |        |        | Post-Retirement |        |        |
|--------------------------------|----------------------------|--------|--------|----------------|--------|--------|-----------------------|--------|--------|-----------------|--------|--------|
|                                | U.S. Plan                  |        |        | Non-U.S. Plans |        |        | Supplemental Benefits |        |        | Benefits        |        |        |
|                                | 2013                       | 2012   | 2011   | 2013           | 2012   | 2011   | 2013                  | 2012   | 2011   | 2013            | 2012   | 2011   |
| Discount rate                  | 4.05                       | % 4.85 | % 5.50 | % 3.31         | % 4.62 | % 5.04 | % 4.02                | % 4.77 | % 5.50 | % 3.65          | % 3.65 | % 5.10 |
| Average wage increase          | 4.00                       | % 4.00 | % 4.50 | % 2.74         | % 3.14 | % 3.73 | % 4.50                | % 4.50 | % 4.50 | na              | na     | na     |
| Expected return on plan assets | 7.75                       | % 7.75 | % 7.75 | % 5.32         | % 5.90 | % 6.45 | na                    | na     | na     | na              | na     | na     |

The Company's discount rate assumption is determined by developing a yield curve based on high quality corporate bonds with maturities matching the plans' expected benefit payment streams. The plans' expected cash flows are then discounted by the resulting year-by-year spot rates.

For post-retirement benefit measurement purposes, an 8.5% annual rate of increase in the per capita cost of covered benefits (i.e., health care cost trend rates) was assumed for 2014. The rate was assumed to decrease gradually to 5.0% by the year 2027 and remain at that level thereafter. The health care cost trend rate assumption can have an effect on the amounts reported. For example, increasing (decreasing) the assumed health care cost trend rates by one percentage point in each year would increase (decrease) the accumulated post-retirement benefit obligation as of December 31, 2013 by \$381 and \$(363), respectively, and would have a negligible impact on the net post-retirement benefit cost for 2013.

## Plan Assets

The primary financial objective of the plans is to secure participant retirement benefits. Accordingly, the key objective in the plans' financial management is to promote stability and, to the extent appropriate, growth in the funded status. Related and supporting financial objectives are established in conjunction with a review of current and projected plan financial requirements.

As it relates to the funded defined benefit pension plans, the Company's funding policy is consistent with the funding requirements of the Employment Retirement Income Security Act ("ERISA") and applicable international laws. The Company is responsible for overseeing the management of the investments of the plans' assets and otherwise ensuring that the plans' investment programs are in compliance with ERISA, other relevant legislation, and related plan documents. Where relevant, the Company has retained professional investment managers to manage the plans' assets and implement the investment process. The investment managers, in implementing their investment processes, have the authority and responsibility to select appropriate investments in the asset classes specified by the terms of their applicable prospectus or investment manager agreements with the plans.

The assets of the plans are invested to achieve an appropriate return for the plans consistent with a prudent level of risk. The asset return objective is to achieve, as a minimum over time, the passively managed return earned by market index funds, weighted in the proportions outlined by the asset class exposures identified in the plans' strategic allocation. The expected return on assets assumption used for pension expense is developed through analysis of historical market returns, statistical analysis, current market conditions, and the past experience of plan asset investments. Overall, it is projected that the investment of plan assets within Dover's U.S. defined benefit plan will achieve a 7.75% net return over time from the asset allocation strategy.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

The Company's actual and target weighted-average asset allocation for our U.S. Corporate Pension Plan was as follows:

|                       | 2013 | 2012  | Current Target |   |
|-----------------------|------|-------|----------------|---|
| Equity securities     | 64   | % 57  | % 58           | % |
| Fixed income          | 29   | % 36  | % 35           | % |
| Real estate and other | 7    | % 7   | % 7            | % |
| Total                 | 100  | % 100 | % 100          | % |

While the non-U.S. investment policies are different for each country, the long-term objectives are generally the same as for the U.S. pension assets. The Company's non-U.S. plans were expected to achieve rates of return on invested assets of 5.32% in 2013, 5.90% in 2012, and 6.45% in 2011.

The fair values of both U.S. and non-U.S. pension plan assets by asset category within the ASC 820 hierarchy (as defined in Note 11. Financial Instruments) are as follows at December 31, 2013 and 2012:

| Asset category:           | U.S. Plan<br>December 31, 2013 |           |         |                  | December 31, 2012 |           |         |                  |
|---------------------------|--------------------------------|-----------|---------|------------------|-------------------|-----------|---------|------------------|
|                           | Level 1                        | Level 2   | Level 3 | Total Fair Value | Level 1           | Level 2   | Level 3 | Total Fair Value |
| Common stocks:            |                                |           |         |                  |                   |           |         |                  |
| U.S. companies            | \$180,038                      | \$—       | \$—     | \$180,038        | \$153,939         | \$—       | \$—     | \$153,939        |
| Non-U.S. companies        | 5,526                          | —         | —       | 5,526            | 6,478             | —         | —       | 6,478            |
| Fixed income investments: |                                |           |         |                  |                   |           |         |                  |
| Corporate bonds           | —                              | 53,924    | —       | 53,924           | —                 | 59,293    | —       | 59,293           |
| Private placements        | —                              | 3,374     | —       | 3,374            | —                 | 7,238     | —       | 7,238            |
| Government securities     | 25,035                         | 87,107    | —       | 112,142          | 19,888            | 112,716   | —       | 132,604          |
| Common stock funds:       |                                |           |         |                  |                   |           |         |                  |
| Mutual funds              | 59,387                         | —         | —       | 59,387           | 45,376            | —         | —       | 45,376           |
| Collective trusts         | —                              | 138,236   | —       | 138,236          | —                 | 109,002   | —       | 109,002          |
| Real estate funds (1)     | —                              | 33,749    | —       | 33,749           | —                 | 29,401    | —       | 29,401           |
| Cash and equivalents      | 8,767                          | —         | —       | 8,767            | 11,317            | —         | —       | 11,317           |
|                           | \$278,753                      | \$316,390 | \$—     | \$595,143        | \$236,998         | \$317,650 | \$—     | \$554,648        |

(1) Previously, the Company classified the real estate funds held by the U.S. defined benefit plan as a Level 3 investment due to certain redemption restrictions; however, in 2013 the Company determined that the U.S. plan has the ability to redeem these investments in the near-term, which would allow for classification as a Level 2 investment. The prior year has been reclassified to conform to this presentation.

| Asset category: | Non-U.S. Plans<br>December 31, 2013 |         |         |                  | December 31, 2012 |         |         |                  |
|-----------------|-------------------------------------|---------|---------|------------------|-------------------|---------|---------|------------------|
|                 | Level 1                             | Level 2 | Level 3 | Total Fair Value | Level 1           | Level 2 | Level 3 | Total Fair Value |
| Common stocks   | \$35,010                            | \$—     | \$—     | \$35,010         | \$31,268          | \$—     | \$—     | \$31,268         |



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|                          |          |           |          |           |          |           |          |           |
|--------------------------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|
| Fixed income investments | —        | 75,574    | —        | 75,574    | —        | 57,049    | —        | 57,049    |
| Common stock funds       | —        | 66,285    | —        | 66,285    | —        | 75,729    | —        | 75,729    |
| Real estate funds        | —        | —         | 14,937   | 14,937    | —        | —         | 10,116   | 10,116    |
| Cash and equivalents     | 6,785    | —         | —        | 6,785     | 3,380    | —         | —        | 3,380     |
| Other                    | —        | 5,090     | —        | 5,090     | —        | 2,418     | 1,456    | 3,874     |
|                          | \$41,795 | \$146,949 | \$14,937 | \$203,681 | \$34,648 | \$135,196 | \$11,572 | \$181,416 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

Common stocks represent investments in domestic and foreign equities which are publicly traded on active exchanges and are valued based on quoted market prices.

Fixed income investments include U.S. treasury bonds and notes, which are valued based on quoted market prices, as well as investments in other government and municipal securities and corporate bonds, which are valued based on yields currently available on comparable securities of issuers with similar credit ratings.

Common stock funds consist of mutual funds and collective trusts. Mutual funds are valued by obtaining quoted prices from nationally recognized securities exchanges. Collective trusts are valued using Net Asset Value (the "NAV") as of the last business day of the year. The NAV is based on the underlying value of the assets owned by the fund minus its liabilities, and then divided by the number of shares outstanding. The value of the underlying assets is based on quoted prices in active markets.

The real estate funds are valued on an annual basis using third-party appraisals, with adjustments estimated on a quarterly basis using discounted cash flow models which consider such inputs as revenue and expense growth rates, terminal capitalization rates, and discount rates. The Company believes this is an appropriate methodology to obtain the fair value of these assets.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair value measurement of plan assets using significant unobservable inputs (Level 3) changed during 2012 and 2013 due to the following:

|                                                    | Real estate<br>funds | Other    | Total    |
|----------------------------------------------------|----------------------|----------|----------|
| Balance at December 31, 2011                       | \$7,053              | \$4,561  | \$11,614 |
| Actual return on plan assets:                      |                      |          |          |
| Relating to assets sold during the period          | —                    | (52      | ) (52    |
| Relating to assets still held at December 31, 2011 | 359                  | —        | 359      |
| Business acquisitions                              | 3,103                | 1,456    | 4,559    |
| Purchases                                          | —                    | —        | —        |
| Sales                                              | (399                 | ) (4,509 | ) (4,908 |
| Balance at December 31, 2012                       | 10,116               | 1,456    | 11,572   |
| Actual return on plan assets:                      |                      |          |          |
| Relating to assets sold during the period          | —                    | —        | —        |
| Relating to assets still held at December 31, 2012 | 2,958                | —        | 2,958    |
| Business acquisitions                              | —                    | —        | —        |
| Purchases                                          | 1,863                | —        | 1,863    |
| Sales                                              | —                    | (1,456   | ) (1,456 |
| Balance at December 31, 2013                       | \$14,937             | \$—      | \$14,937 |

There were no significant transfers between Level 1 and Level 2 investments during 2013 or 2012.



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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Future Estimates

## Benefit Payments

Estimated future benefit payments to retirees, which reflect expected future service, are as follows:

|             | Qualified Defined Benefits |                   | Non-Qualified            | Post-Retirement<br>Benefits |
|-------------|----------------------------|-------------------|--------------------------|-----------------------------|
|             | U.S. Plan                  | Non-U.S.<br>Plans | Supplemental<br>Benefits |                             |
| 2014        | \$35,913                   | \$8,280           | \$10,398                 | \$971                       |
| 2015        | 36,139                     | 8,429             | 7,485                    | 987                         |
| 2016        | 38,034                     | 8,702             | 7,817                    | 975                         |
| 2017        | 39,106                     | 9,111             | 7,656                    | 1,002                       |
| 2018        | 40,510                     | 9,755             | 7,172                    | 1,048                       |
| 2019 - 2023 | 218,612                    | 56,962            | 38,393                   | 5,331                       |

## Contributions

In 2014, the Company expects to contribute approximately \$8.9 million to its non-U.S. plans and none to its U.S. plans. Additionally, in 2014, the Company expects to fund benefit payments of approximately \$10.4 million to plan participants of its unfunded, non-qualified, supplemental benefit plans.

## Multiemployer Pension Plans

The Company, through its subsidiaries, participates in a few multiemployer pension plans covering approximately 100 employees working under U.S. collective bargaining agreements. None of these plans are considered individually significant to the Company. Contributions to multiemployer plans totaled less than \$2.0 million in each of the last three years.

## 16. Other Comprehensive Earnings

The amounts recognized in other comprehensive earnings were as follows:

|                                                |            |            |             |
|------------------------------------------------|------------|------------|-------------|
| Year Ended December 31, 2013                   | Pre-tax    | Tax        | Net of tax  |
| Foreign currency translation adjustments       | \$2,602    | \$2,134    | \$4,736     |
| Pension and other postretirement benefit plans | 182,092    | (63,585)   | ) 118,507   |
| Changes in fair value of cash flow hedges      | (75)       | ) 26       | (49)        |
| Other                                          | (642)      | ) 77       | (565)       |
| Total other comprehensive earnings (loss)      | \$183,977  | \$(61,348) | ) \$122,629 |
| Year Ended December 31, 2012                   | Pre-tax    | Tax        | Net of tax  |
| Foreign currency translation adjustments       | \$38,521   | \$359      | \$38,880    |
| Pension and other postretirement benefit plans | (70,642)   | ) 23,632   | (47,010)    |
| Changes in fair value of cash flow hedges      | 195        | (70)       | ) 125       |
| Other                                          | 692        | (83)       | ) 609       |
| Total other comprehensive earnings (loss)      | \$(31,234) | ) \$23,838 | \$(7,396)   |

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| Year Ended December 31, 2011                   | Pre-tax      | Tax      | Net of tax  |
|------------------------------------------------|--------------|----------|-------------|
| Foreign currency translation adjustments       | \$(74,476 )  | \$13,954 | \$(60,522 ) |
| Pension and other postretirement benefit plans | (54,519 )    | 18,204   | (36,315 )   |
| Changes in fair value of cash flow hedges      | (1,649 )     | 577      | (1,072 )    |
| Other                                          | 270          | (32 )    | 238         |
| Total other comprehensive earnings (loss)      | \$(130,374 ) | \$32,703 | \$(97,671 ) |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

The components of accumulated other comprehensive earnings (loss) are as follows:

|                                                     | December 31, 2013 | December 31, 2012 |
|-----------------------------------------------------|-------------------|-------------------|
| Cumulative foreign currency translation adjustments | \$170,608         | \$165,872         |
| Pension and other postretirement benefit plans      | (105,380          | ) (223,887        |
| Changes in fair value of cash flow hedges           | 2,495             | 3,109             |
|                                                     | \$67,723          | \$(54,906         |

Total comprehensive earnings were as follows:

|                              | Years Ended December 31, |           |           |
|------------------------------|--------------------------|-----------|-----------|
|                              | 2013                     | 2012      | 2011      |
| Net earnings                 | \$1,003,129              | \$811,070 | \$895,243 |
| Other comprehensive earnings | 122,629                  | (7,396    | ) (97,671 |
| Comprehensive earnings       | \$1,125,758              | \$803,674 | \$797,572 |

Amounts reclassified from accumulated other comprehensive earnings (loss) to earnings (loss) during the year ended December 31, 2013, 2012 and 2011 were as follows:

|                                               | Years Ended December 31, |          |          |
|-----------------------------------------------|--------------------------|----------|----------|
|                                               | 2013                     | 2012     | 2011     |
| Pension & postretirement benefit plans:       |                          |          |          |
| Amortization of actuarial losses              | \$19,250                 | \$12,673 | \$8,304  |
| Amortization of prior service costs           | 8,834                    | 8,174    | 8,283    |
| Total before tax                              | 28,084                   | 20,847   | 16,587   |
| Tax provision                                 | (9,809                   | ) (7,013 | ) (5,551 |
| Net of tax                                    | \$18,275                 | \$13,834 | \$11,036 |
| Cash flow hedges:                             |                          |          |          |
| Net (gains) losses reclassified into earnings | \$(130                   | ) \$(549 | ) \$(191 |
| Tax benefit                                   | 46                       | 192      | 67       |
| Net of tax                                    | \$(84                    | ) \$(357 | ) \$(124 |

The Company recognizes net periodic pension cost, which includes amortization of net actuarial losses and prior service costs, in both selling & administrative expenses and cost of goods and services, depending on the functional area of the underlying employees included in the plans.

Cash flow hedges consist mainly of foreign currency forward and commodity contracts. The Company recognizes the realized gains and losses on its cash flow hedges in the same line item as the hedged transaction, such as revenue, cost of goods and services, or selling & administrative expenses.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

17. Segment Information

The Company currently operates through four business segments that are aligned with the key end-markets they serve: Energy, Engineered Systems, Printing & Identification and Communication Technologies. Consistent with the requirements of segment reporting, the Company's operating segments are aligned with its operating and management reporting structure. The segment structure is intended to provide alignment and focus around its end-markets, allow for better leverage of its executive leadership talent and expertise, help improve the sharing and leveraging of resources within and between the four segments, enhance execution of business-specific strategies, and facilitate internal and external benchmarking against companies serving similar markets.

The Energy segment provides highly-engineered solutions for the safe and efficient extraction and handling of oil and gas in the production, downstream and drilling markets. The Engineered Systems segment is comprised of two platforms, Refrigeration & Industrial and Fluid Solutions, which are industry leaders in the refrigeration and food equipment, industrial markets and fluids systems. The Printing & Identification segment provides integrated printing, coding, and dispensing solutions for the fast moving consumer goods and industrial markets. The Communication Technologies segment is engaged in the design and manufacture of innovative products and components in the consumer electronics, aerospace/defense, medical technology and telecommunication/other markets.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

Segment financial information and a reconciliation of segment results to consolidated results follows:

|                                                                        | Years Ended December 31, |             |             |   |
|------------------------------------------------------------------------|--------------------------|-------------|-------------|---|
|                                                                        | 2013                     | 2012        | 2011        |   |
| Revenue:                                                               |                          |             |             |   |
| Energy                                                                 | \$2,296,454              | \$2,172,604 | \$1,900,749 |   |
| Engineered Systems                                                     | 3,796,709                | 3,419,544   | 3,100,735   |   |
| Printing & Identification                                              | 1,021,775                | 996,531     | 1,008,236   |   |
| Communication Technologies                                             | 1,616,267                | 1,516,585   | 1,360,077   |   |
| Intra-segment eliminations                                             | (1,392 )                 | (925 )      | (643 )      |   |
| Total consolidated revenue                                             | \$8,729,813              | \$8,104,339 | \$7,369,154 |   |
| Earnings from continuing operations:                                   |                          |             |             |   |
| Segment earnings:                                                      |                          |             |             |   |
| Energy                                                                 | \$552,800                | \$538,650   | \$450,637   |   |
| Engineered Systems                                                     | 575,898                  | 501,952     | 445,186     |   |
| Printing & Identification                                              | 152,618                  | 135,159     | 141,561     |   |
| Communication Technologies                                             | 237,699                  | 218,960     | 226,382     |   |
| Total segments                                                         | 1,519,015                | 1,394,721   | 1,263,766   |   |
| Corporate expense / other (1)                                          | 160,861                  | 136,009     | 137,979     |   |
| Net interest expense                                                   | 120,742                  | 121,141     | 115,525     |   |
| Earnings before provision for income taxes and discontinued operations | 1,237,412                | 1,137,571   | 1,010,262   |   |
| Provision for taxes                                                    | 271,607                  | 304,452     | 237,076     |   |
| Earnings from continuing operations                                    | \$965,805                | \$833,119   | \$773,186   |   |
| Operating margins:                                                     |                          |             |             |   |
| Energy                                                                 | 24.1                     | % 24.8      | % 23.7      | % |
| Engineered Systems                                                     | 15.2                     | % 14.7      | % 14.4      | % |
| Printing & Identification                                              | 14.9                     | % 13.6      | % 14.0      | % |
| Communication Technologies                                             | 14.7                     | % 14.4      | % 16.6      | % |
| Total Segments                                                         | 17.4                     | % 17.2      | % 17.1      | % |
| Earnings from continuing operations                                    | 11.1                     | % 10.3      | % 10.5      | % |
| Depreciation and amortization:                                         |                          |             |             |   |
| Energy                                                                 | \$107,344                | \$95,077    | \$77,819    |   |
| Engineered Systems                                                     | 131,154                  | 93,621      | 74,776      |   |
| Printing & Identification                                              | 30,782                   | 33,602      | 33,482      |   |
| Communication Technologies                                             | 148,475                  | 132,619     | 101,839     |   |
| Corporate                                                              | 3,861                    | 2,666       | 2,561       |   |
| Consolidated total                                                     | \$421,616                | \$357,585   | \$290,477   |   |
| Capital expenditures:                                                  |                          |             |             |   |
| Energy                                                                 | \$67,954                 | \$70,334    | \$74,953    |   |
| Engineered Systems                                                     | 58,037                   | 66,028      | 58,610      |   |
| Printing & Identification                                              | 8,964                    | 6,255       | 10,391      |   |



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|                            |           |           |           |
|----------------------------|-----------|-----------|-----------|
| Communication Technologies | 99,124    | 152,245   | 111,402   |
| Corporate                  | 2,754     | 2,150     | 7,320     |
| Consolidated total         | \$236,833 | \$297,012 | \$262,676 |

(1) Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, and various administrative expenses relating to the corporate headquarters. For the year ended December 31, 2013, one-time costs associated with the spin-off transaction totaling \$30,093 are included.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Selected financial information by market segment (continued):

|                                      |              |              |             |
|--------------------------------------|--------------|--------------|-------------|
| Total assets at December 31:         | 2013         | 2012         | 2011        |
| Energy                               | \$2,139,491  | \$2,020,349  | \$1,699,395 |
| Engineered Systems                   | 3,518,038    | 3,378,005    | 2,247,532   |
| Printing & Identification            | 1,271,507    | 1,301,521    | 1,310,272   |
| Communication Technologies           | 2,655,430    | 2,538,644    | 2,471,918   |
| Corporate (2)                        | 932,984      | 807,879      | 1,284,575   |
| Total assets - continuing operations | 10,517,450   | 10,046,398   | 9,013,692   |
| Assets from discontinued operations  | 320,722      | 397,545      | 486,860     |
| Consolidated total                   | \$10,838,172 | \$10,443,943 | \$9,500,552 |

(2) Corporate assets are principally cash and cash equivalents. Also included in corporate assets is a \$20,000 note receivable related to proceeds from the sale of ECT in 2013, as well as an asset of \$75,591 that represents the overfunded plan status of the U.S. defined benefit plan. Refer to Note 4. Disposed and Discontinued Operations and Note 15. Employee Benefit Plans, respectively, for additional information.

|                    | Revenue                  |             |             | Long-Lived Assets |             |
|--------------------|--------------------------|-------------|-------------|-------------------|-------------|
|                    | Years Ended December 31, |             |             | At December 31,   |             |
|                    | 2013                     | 2012        | 2011        | 2013              | 2012        |
| United States      | \$4,562,958              | \$4,343,946 | \$3,923,118 | \$633,538         | \$656,006   |
| Europe             | 1,280,923                | 1,240,222   | 1,247,039   | 225,527           | 216,535     |
| Other Americas     | 852,559                  | 793,556     | 771,239     | 50,197            | 51,096      |
| Asia               | 1,577,886                | 1,488,251   | 1,162,103   | 258,325           | 232,937     |
| Other              | 455,487                  | 238,364     | 265,655     | 15,395            | 10,478      |
| Consolidated total | \$8,729,813              | \$8,104,339 | \$7,369,154 | \$1,182,982       | \$1,167,052 |

Revenue is attributed to regions based on the location of the Company's customer, which in some instances is an intermediary and not necessarily the end user. Long-lived assets are comprised of net property, plant and equipment. The Company's businesses are based primarily in the United States of America, Asia, and Europe. The Company's businesses serve thousands of customers, none of which accounted for more than 10% of consolidated revenue.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## 18. Earnings per Share

The following table sets forth a reconciliation of the information used in computing basic and diluted earnings per share:

|                                                   | Years Ended December 31, |             |             |
|---------------------------------------------------|--------------------------|-------------|-------------|
|                                                   | 2013                     | 2012        | 2011        |
| Earnings from continuing operations               | \$965,805                | \$833,119   | \$773,186   |
| Earnings (loss) from discontinued operations, net | 37,324                   | (22,049)    | ) 122,057   |
| Net earnings                                      | \$1,003,129              | \$811,070   | \$895,243   |
| Basic earnings per common share:                  |                          |             |             |
| Earnings from continuing operations               | \$5.64                   | \$4.59      | \$4.16      |
| Earnings (loss) from discontinued operations, net | \$0.22                   | \$(0.12)    | ) \$0.66    |
| Net earnings                                      | \$5.86                   | \$4.47      | \$4.82      |
| Weighted average shares outstanding               | 171,271,000              | 181,551,000 | 185,882,000 |
| Diluted earnings per common share:                |                          |             |             |
| Earnings from continuing operations               | \$5.57                   | \$4.53      | \$4.09      |
| Earnings (loss) from discontinued operations, net | \$0.22                   | \$(0.12)    | ) \$0.65    |
| Net earnings                                      | \$5.78                   | \$4.41      | \$4.74      |
| Weighted average shares outstanding               | 173,547,000              | 183,993,000 | 188,887,000 |

The following table is a reconciliation of the share amounts used in computing earnings per share:

|                                                                                                                                | Years Ended December 31, |             |             |
|--------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------------|-------------|
|                                                                                                                                | 2013                     | 2012        | 2011        |
| Weighted average shares outstanding - Basic                                                                                    | 171,271,000              | 181,551,000 | 185,882,000 |
| Dilutive effect of assumed exercise of employee stock options and SARs and vesting of performance shares and restricted shares | 2,276,000                | 2,442,000   | 3,005,000   |
| Weighted average shares outstanding - Diluted                                                                                  | 173,547,000              | 183,993,000 | 188,887,000 |

Diluted per share amounts are computed using the weighted-average number of common shares and, if dilutive, potential common shares outstanding during the period. Potential common shares consist of the incremental common shares issuable upon the exercise of stock options and SARs, and vesting of performance shares and restricted shares, as determined using the treasury stock method. For the years ended December 31, 2013, 2012, and 2011, the weighted average number of anti-dilutive potential common shares excluded from the calculation above totaled 0, 2,950,000, and 1,333,000, respectively.

## 19. Stockholders' Equity

The Company has the authority to issue up to 100,000 shares of \$100 par preferred stock and up to 500,000,000 shares of \$1.0 par common stock. None of the preferred stock has been issued. As of December 31, 2013 and 2012, 255,320,345 and 254,119,478 shares of common stock were issued, and the Company had 85,413,416 and 79,401,585 treasury shares, held at cost, respectively.



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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

## Share Repurchases

Share repurchases were as follows:

|                                                           | Years Ended December 31, |            |           |
|-----------------------------------------------------------|--------------------------|------------|-----------|
|                                                           | 2013                     | 2012       | 2011      |
| Shares repurchased in the open market                     | 6,005,880                | 12,314,795 | 4,034,973 |
| Shares repurchased from holders of employee stock options | 5,951                    | 86,303     | 80,166    |
| Total shares repurchased                                  | 6,011,831                | 12,401,098 | 4,115,139 |
| Average price paid per share                              | \$76.16                  | \$60.38    | \$58.93   |

In May 2012, the Board of Directors renewed its standing authorization of the Company's share repurchase program, on terms consistent with its prior five-year authorization which expired at that time. This renewal authorized the repurchase of up to 10,000,000 shares of the Company's common stock during the five-year period ending May 2017. The Company did not repurchase any shares under this authorization during 2013. As of December 31, 2013, the number of shares still available for repurchase under the May 2012 share repurchase authorization was 3,908,289.

In November 2012, the Board of Directors approved a \$1.0 billion share repurchase program authorizing repurchases of the Company's common shares over the next 12 to 18 months. The Company repurchased 6,005,880 shares under this new program during 2013. As of December 31, 2013, the approximate dollar amount still available for repurchase under this share repurchase program was \$292,565.

## 20. Quarterly Data (Unaudited)

| Quarter | Revenue     | Gross Profit | Continuing Operations |                      | Net Earnings           |              |                      |                        |
|---------|-------------|--------------|-----------------------|----------------------|------------------------|--------------|----------------------|------------------------|
|         |             |              | Earnings              | Per Share<br>- Basic | Per Share<br>- Diluted | Net Earnings | Per Share<br>- Basic | Per Share<br>- Diluted |
| 2013    |             |              |                       |                      |                        |              |                      |                        |
| First   | \$2,039,573 | \$776,622    | \$196,989             | \$1.14               | \$1.12                 | \$210,003    | \$1.21               | \$1.20                 |
| Second  | 2,228,763   | 855,952      | 294,352               | 1.72                 | 1.70                   | 330,049      | 1.93                 | 1.91                   |
| Third   | 2,252,349   | 876,650      | 263,652               | 1.55                 | 1.53                   | 269,114      | 1.58                 | 1.56                   |
| Fourth  | 2,209,128   | 830,557      | 210,812               | 1.24                 | 1.22                   | 193,963      | 1.14                 | 1.13                   |
|         | \$8,729,813 | \$3,339,781  | \$965,805             | 5.64                 | 5.57                   | \$1,003,129  | 5.86                 | 5.78                   |
| 2012    |             |              |                       |                      |                        |              |                      |                        |
| First   | \$1,954,614 | \$746,080    | \$186,409             | \$1.01               | \$1.00                 | \$196,063    | \$1.07               | \$1.05                 |
| Second  | 2,038,289   | 777,102      | 205,156               | 1.12                 | 1.10                   | 214,101      | 1.17                 | 1.15                   |
| Third   | 2,097,605   | 810,139      | 233,330               | 1.28                 | 1.27                   | 241,046      | 1.33                 | 1.31                   |
| Fourth  | 2,013,831   | 773,744      | 208,224               | 1.17                 | 1.16                   | 159,860      | 0.90                 | 0.89                   |
|         | \$8,104,339 | \$3,107,065  | \$833,119             | 4.59                 | 4.53                   | \$811,070    | 4.47                 | 4.41                   |

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

21. Subsequent Events

The Company assessed events occurring subsequent to December 31, 2013 for potential recognition and disclosure in the consolidated financial statements. No events have occurred that would require adjustment to the consolidated financial statements.

Acquisitions

Effective January 1, 2014, the Company completed the acquisition of Heidelberg CSAT GmbH, a German-based developer of digital printing systems that are installed in-packaging-line for the identification of pharmaceutical and medical products. The business will become part of Markem-Imaje, which is an operating unit of Dover's Printing & Identification segment.

In addition, effective February 3, 2014, the Company completed the acquisition of MS Printing Solutions Srl, an Italian-based manufacturer of innovative digital ink jet printing systems for the textile and specialty material industries. The business will become an operating unit of Dover's Printing & Identification segment.

Total purchase price for these acquisitions, subject to normal closing adjustments, was approximately \$116.0 million.

Spin-Off of Certain Communication Technologies Business and Subsequent Segment Structure

On February 6, 2014, Dover announced that its Board of Directors approved the separation of Knowles from Dover through the pro rata distribution by Dover of 100% of the common stock of Knowles to Dover's stockholders on February 28, 2014. In addition, on February 10, 2014, the U.S. Securities and Exchange Commission declared Knowles' Registration Statement on Form 10 effective. As a result, the following is expected to occur: (1) the distribution of Knowles' shares would be made on February 28, 2014 to Dover stockholders of record as of the close of business on February 19, 2014, the record date for the distribution, (2) on the distribution date, Dover stockholders will receive one share of Knowles common stock for every two shares of Dover common stock held as of the record date, and (3) following the distribution, Knowles will be an independent, publicly traded company on the New York Stock Exchange (utilizing ticker symbol "KN") and Dover will retain no ownership interest in Knowles. The distribution has been structured to be tax-free to Dover and its shareholders for U.S. federal income tax purposes. While Dover expects to complete the spin-off of Knowles on February 28, 2014, there can be no assurance that it will be completed on the anticipated schedule or that its terms will not change.

Following the spin-off of Knowles, the Company expects to align its segment structure to ensure it is properly organized to execute its future growth plans. In connection with executing its new segment structure, the Company anticipates incurring incremental nonrecurring charges, including severance expense. No accrual has been recorded related to these actions, however, the Company does not anticipate these nonrecurring charges to be significant.

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## SCHEDULE II

## VALUATION AND QUALIFYING ACCOUNTS

Years Ended December 31, 2013, 2012 and 2011

(In thousands)

| Allowance for Doubtful Accounts                                       | Balance at Beginning of Year | Acquired by Purchase or Merger | Charged to Cost and Expense (A) | Accounts Written Off | Other    | Balance at End of Year |
|-----------------------------------------------------------------------|------------------------------|--------------------------------|---------------------------------|----------------------|----------|------------------------|
| Year Ended December 31, 2013                                          |                              |                                |                                 |                      |          |                        |
| Allowance for Doubtful Accounts                                       | \$20,392                     | —                              | 6,394                           | (6,204               | ) (218   | ) \$20,364             |
| Year Ended December 31, 2012                                          |                              |                                |                                 |                      |          |                        |
| Allowance for Doubtful Accounts                                       | \$21,238                     | 56                             | 5,162                           | (6,481               | ) 417    | \$20,392               |
| Year Ended December 31, 2011                                          |                              |                                |                                 |                      |          |                        |
| Allowance for Doubtful Accounts                                       | \$26,815                     | 73                             | 5,693                           | (10,013              | ) (1,330 | ) \$21,238             |
| (A) Net of recoveries on previously reserved or written-off balances. |                              |                                |                                 |                      |          |                        |
| Deferred Tax Valuation Allowance                                      | Balance at Beginning of Year | Acquired by Purchase or Merger | Additions                       | Reductions           | Other    | Balance at End of Year |
| Year Ended December 31, 2013                                          |                              |                                |                                 |                      |          |                        |
| Deferred Tax Valuation Allowance                                      | \$18,887                     | —                              | —                               | (3,333               | ) —      | \$15,554               |
| Year Ended December 31, 2012                                          |                              |                                |                                 |                      |          |                        |
| Deferred Tax Valuation Allowance                                      | \$20,855                     | —                              | —                               | (1,968               | ) —      | \$18,887               |
| Year Ended December 31, 2011                                          |                              |                                |                                 |                      |          |                        |
| Deferred Tax Valuation Allowance                                      | \$35,486                     | —                              | —                               | (14,631              | ) —      | \$20,855               |
| LIFO Reserve                                                          | Balance at Beginning of Year | Acquired by Purchase or Merger | Charged to Cost and Expense     | Reductions           | Other    | Balance at End of Year |
| Year Ended December 31, 2013                                          |                              |                                |                                 |                      |          |                        |
| LIFO Reserve                                                          | \$55,506                     | —                              | —                               | (2,484               | ) —      | \$53,022               |
| Year Ended December 31, 2012                                          |                              |                                |                                 |                      |          |                        |
| LIFO Reserve                                                          | \$55,345                     | —                              | 161                             | —                    | —        | \$55,506               |
| Year Ended December 31, 2011                                          |                              |                                |                                 |                      |          |                        |
| LIFO Reserve                                                          | \$45,742                     | —                              | 9,603                           | —                    | —        | \$55,345               |

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ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Based on an evaluation under the supervision and with the participation of the Company's management, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act were effective as of December 31, 2013 to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and (ii) accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in Internal Controls

During the fourth quarter of 2013, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Inherent Limitations Over Internal Controls

The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Company's assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Company's receipts and expenditures are being made only in accordance with authorizations of the Company's management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Management's report on the effectiveness of the Company's internal control over financial reporting is included in Item 8 of this Form 10-K. Management, including the Company's Chief Executive Officer and Chief Financial Officer, does not expect that the Company's internal controls will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control



systems, no evaluation of internal controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Also, any evaluation of the effectiveness of controls in future periods is subject to the risk that those internal controls may become inadequate because of changes in business conditions, or that the degree of compliance with the policies or procedures may deteriorate.

ITEM 9B. OTHER INFORMATION

Not applicable.

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PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information with respect to the directors and the board committees of the Company required to be included pursuant to this Item 10 will be included in the 2014 Proxy Statement that will be filed with the Securities and Exchange Commission pursuant to Rule 14a-6 under the Exchange Act in accordance with applicable SEC deadlines, and is incorporated in this Item 10 by reference.

The information with respect to the executive officers of the Company required to be included pursuant to this Item 10 is included under the caption “Executive Officers of the Registrant” in Part I of this Form 10-K and is incorporated in this Item 10 by reference.

The information with respect to Section 16(a) reporting compliance required to be included in this Item 10 will be included in our 2014 Proxy Statement and is incorporated in this Item 10 by reference.

The Company has adopted a code of ethics that applies to its chief executive officer and senior financial officers. A copy of this code of ethics can be found on our website at [www.dovercorporation.com](http://www.dovercorporation.com). In the event of any amendment to, or waiver from, the code of ethics, we will publicly disclose the amendment or waiver by posting the information on our website.

ITEM 11. EXECUTIVE COMPENSATION

The information with respect to executive compensation and the compensation committee required to be included pursuant to this Item 11 will be included in our 2014 Proxy Statement and is incorporated in this Item 11 by reference.

ITEM 12. SECURITY OWNERSHIP BY CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information regarding security ownership of certain beneficial owners and management that is required to be included pursuant to this Item 12 will be included in our 2014 Proxy Statement and is incorporated in this Item 12 by reference.

Equity Compensation Plans

The Equity Compensation Plan Table below presents information regarding the our equity compensation plans at December 31, 2013:

| Plan Category | (a)<br>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (1) | (b)<br>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights | (c)<br>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected |
|---------------|--------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
|---------------|--------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|

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|                                                        |           |          |                                  |
|--------------------------------------------------------|-----------|----------|----------------------------------|
| Equity compensation plans approved by stockholders     | 7,905,630 | \$ 56.18 | in Column (a)) (2)<br>15,237,281 |
| Equity compensation plans not approved by stockholders | —         | —        | —                                |
| Total                                                  | 7,905,630 | \$ 56.18 | 15,237,281                       |

Column (a) includes shares issuable pursuant to outstanding restricted stock and performance share awards under the Company's 2012 Equity and Cash Incentive Plan (the "2012 Plan") and the 2005 Equity and Cash Incentive (1)Plan. Performance shares are subject to satisfaction of the applicable performance criteria over a three-year performance period. Restricted stock and performance share awards are not reflected in the weighted exercise price in column (b).

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Column (c) consists of shares available for future issuance under the Company's 2012 Equity and Cash Incentive Plan (the "2012 Plan"). Under the 2012 Plan, the Company may grant options, stock-settled stock appreciation rights ("SARs"), restricted stock or restricted stock units, performance share awards, director shares, or deferred stock units. Under the 2012 Plan, the number of shares available for issuance will be reduced (i) by one share for each share issued pursuant to options or SARs and (ii) by three shares for each share of stock issued pursuant to restricted stock, restricted stock unit, performance share, director share, or deferred stock unit awards.

As of December 31, 2013, equity securities have been authorized for issuance to employees and/or non-employee directors under the 2012 Plan and its predecessor plans, the 1995 Incentive Stock Options Plan and 1995 Cash Performance Program (the "1995 Plan"), and the 2005 Plan. Although each of the 1995 Plan and the 2005 Plan have expired and no further awards may be granted under the Plan, there remain outstanding options under the 1995 Plan and outstanding options, stock-settled appreciation rights, and performance share awards under the 2005 Plan, which are reflected in Column (a) of the table.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The information with respect to any director independence, related party transaction policies, and any reportable transaction, business relationship, or indebtedness between the Company and the beneficial owners of more than 5% of the Common Stock, the directors or nominees for director of the Company, the executive officers of the Company, or the members of the immediate families of such individuals that are required to be included pursuant to this Item 13 is included in the 2014 Proxy Statement and is incorporated in this Item 13 by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information with respect to the Company's relationship with its independent registered public accounting firm and fees paid thereto required to be included pursuant to this Item 14 is included in the 2014 Proxy Statement and is incorporated in this Item 14 by reference.

The information with respect to audit committee pre-approval policies and procedures required to be included pursuant to this Item 14 is included in the 2014 Proxy Statement and is incorporated in this Item 14 by reference.

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

a) The following documents are filed as part of this report:

- (1) Financial Statements. The financial statements are set forth under "Item 8. Financial Statements and Supplementary Data" of this Form 10-K.
- (2) Schedules. The following financial statement schedule is set forth under "Item 8. Financial Statements and Supplementary Data" of this Form 10-K. All other schedules have been omitted because they are not required, are not applicable or the required information is included in the financial statements or the notes thereto.

**Schedule II – Valuation and Qualifying Accounts**

- (3) Exhibits. The exhibits listed in the accompanying Exhibit Index are filed or incorporated by reference as part of this Form 10-K. The exhibits will be filed with the SEC but will not be included in the printed version of the Annual Report to Shareholders.



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## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned thereunto duly authorized.

DOVER CORPORATION

/s/ Robert A. Livingston  
Robert A. Livingston  
President and Chief Executive Officer

Date: February 14, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this Annual Report on Form 10-K has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated. Each of the undersigned, being a director or officer of Dover Corporation (the "Company"), hereby constitutes and appoints Robert A. Livingston, Brad M. Cerepak and Ivonne M. Cabrera, and each of them (with full power to each of them to act alone), his or her true and lawful attorney-in-fact and agent for him or her and in his or her name, place and stead in any and all capacities, to sign the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013 under the Securities Exchange Act of 1934, as amended, and any and all amendments thereto, and to file the same with all exhibits thereto and other documents in connection therewith with the Securities and Exchange Commission and any other appropriate authority, granting unto such attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing required and necessary to be done in and about the premises in order to effectuate the same as fully to all intents and purposes as he or she might or could do if personally present, hereby ratifying and confirming all that such attorneys-in-fact and agents, or any of them, may lawfully do or cause to be done by virtue hereof.

| Signature                                          | Title                                                                                 | Date              |
|----------------------------------------------------|---------------------------------------------------------------------------------------|-------------------|
| /s/ Robert W. Cremin<br>Robert W. Cremin           | Chairman, Board of Directors                                                          | February 14, 2014 |
| /s/ Robert A. Livingston<br>Robert A. Livingston   | Chief Executive Officer,<br>President and Director (Principal<br>Executive Officer)   | February 14, 2014 |
| /s/ Brad M. Cerepak<br>Brad M. Cerepak             | Senior Vice President and Chief<br>Financial Officer (Principal<br>Financial Officer) | February 14, 2014 |
| /s/ Raymond T. McKay, Jr.<br>Raymond T. McKay, Jr. | Vice President, Controller<br>(Principal Accounting Officer)                          | February 14, 2014 |
| /s/ David H. Benson<br>David H. Benson             | Director                                                                              | February 14, 2014 |

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/s/ Jean-Pierre M. Ergas  
Jean-Pierre M. Ergas

Director

February 14, 2014

/s/ Peter T. Francis  
Peter T. Francis

Director

February 14, 2014

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| Signature                                        | Title    | Date              |
|--------------------------------------------------|----------|-------------------|
| /s/ Kristiane C. Graham<br>Kristiane C. Graham   | Director | February 14, 2014 |
| /s/ Michael F. Johnston<br>Michael F. Johnston   | Director | February 14, 2014 |
| /s/ Richard K. Lochridge<br>Richard K. Lochridge | Director | February 14, 2014 |
| /s/ Bernard G. Rethore<br>Bernard G. Rethore     | Director | February 14, 2014 |
| /s/ Michael B. Stubbs<br>Michael B. Stubbs       | Director | February 14, 2014 |
| /s/ Stephen M. Todd<br>Stephen M. Todd           | Director | February 14, 2014 |
| /s/ Stephen K. Wagner<br>Stephen K. Wagner       | Director | February 14, 2014 |
| /s/ Mary A. Winston<br>Mary A. Winston           | Director | February 14, 2014 |



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EXHIBIT INDEX

- (2.1) Sale and Purchase Agreement, dated as of December 22, 2010, between the Company, NXP B.V., Knowles Electronics, LLC, EFF Acht Beteiligungsverwaltung GmbH and NXP Semiconductors N.V., filed as Exhibit 2.1 to the Company's Annual Report on Form 10-K for the period ended December 31, 2010, is incorporated by reference (confidential portions omitted and filed separately with the SEC).
- (3)(i)(a) Restated Certificate of Incorporation, filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 1998 (SEC File No. 001-04018), is incorporated by reference.
- (3)(i)(b) Certificate of Correction to the Restated Certificate of Incorporation dated as of January 24, 2002, filed as Exhibit 3(i) to the Company's Current Report on Form 8-K filed February 28, 2002 (SEC File No. 001-04018), is incorporated by reference.
- (3)(ii) By-Laws of the Company as amended and restated as of November 6, 2008, filed as Exhibit 3(ii) to the Company's Current Report on Form 8-K filed November 12, 2008 (SEC File No. 001-04018), are incorporated by reference.
- (4.1) Indenture, dated as of June 8, 1998 between the Company and The First National Bank Chicago, as Trustee, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed June 12, 1998 (SEC File No. 001-04018), is incorporated by reference.
- (4.2) Form of 6.65% Debentures due June 1, 2028 (\$200,000,000 aggregate principal amount), filed as Exhibit 4.4 to the Company's Current Report on Form 8-K filed June 12, 1998 (SEC File No. 001-04018), is incorporated by reference.
- (4.3) Indenture, dated as of February 8, 2001 between the Company and BankOne Trust Company, N.A., as trustee, filed as Exhibit 4.1 to the Company's current report on Form 8-K filed February 13, 2001 (SEC File No. 001-04018), is incorporated by reference.
- (4.4) First Supplemental Indenture among the Company, J.P. Morgan Trust Company, National Association, as original trustee, and The Bank of New York, as Trustee, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed October 12, 2005 (SEC File No. 001-04018) is incorporated by reference.
- (4.5) Form of 4.875% Notes due October 15, 2015 (\$300,000,000 aggregate principal amount), filed as exhibit 4.2 to the Company's Current Report on Form 8-K filed October 12, 2005 (SEC File No. 001-04018) is incorporated by reference.
- (4.6) Form of 5.375% Debentures due October 15, 2035 (\$300,000,000 aggregate principal amount), filed as exhibit 4.3 to the Company's Current Report on Form 8-K filed October 12, 2005 (SEC File No. 001-04018) is incorporated by reference.
- (4.7) Second Supplemental Indenture between the Company and The Bank of New York, as trustee, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed March 14, 2008 (SEC File No. 001-040018) is incorporated by reference.
- (4.8) Form of Global Note representing the 5.45% Notes due March 15, 2018 (\$350,000,000 aggregate principal amount), filed as exhibit 4.2 to the Company's Current Report on Form 8-K filed March 14, 2008 (SEC File No. 001-04018) is incorporated by reference.
- (4.9) Form of Global Note representing 6.60% Notes due March 15, 2038 (\$250,000,000 aggregate principal amount) filed as Exhibit 4.3 to the Company's Current Report on Form 8-K filed March 14, 2008 (SEC File No. 001-04018) is incorporated by reference.
- (4.10) Third Supplemental Indenture between the Company and The Bank of New York Mellon, as trustee, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed February 22, 2011 (SEC File No. 001-04018) is incorporated by reference.
- (4.11) Form of 4.300% Notes due March 1, 2021 (\$450,000,000 aggregate principal amount), filed as Exhibit 4.2 to the Company's Current Report on Form 8-K filed February 22, 2011 (SEC File No. 001-04018) is incorporated by reference.
- (4.12) Form of 5.375% Notes due March 1, 2041 (\$350,000,000 aggregate principal amount), filed as Exhibit 4.3 to the Company's Current Report on Form 8-K filed February 22, 2011 (SEC File No. 001-04018) is

incorporated by reference.

(4.13) Fourth Supplemental Indenture between the Company and The Bank of New York Mellon, as trustee and The Bank of New York Mellon, London Branch, as paying agent, filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 3, 2013 (SEC File No. 001-04018), is incorporated by reference.

(4.14) Form of Global Note representing the 2.125% Notes due 2020 (€300,000,000 aggregate principal amount) (included as Exhibit A to the Fourth Supplemental Indenture), filed as Exhibit 4.2 to the Company's Current Report on Form 8-K filed December 3, 2013 (SEC File No. 001-04018), is incorporated by reference.

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The Company agrees to furnish to the Securities and Exchange Commission upon request, a copy of any instrument with respect to long-term debt under which the total amount of securities authorized does not exceed 10 percent of the total consolidated assets of the Company.

- (10.1) Senior Executive Change-in-Control Severance Plan, filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended December 31, 2010 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.2) Executive Officer Annual Incentive Plan, as amended and restated as of January 1, 2009, filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed May 13, 2009 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.3) 1995 Incentive Stock Option Plan and 1995 Cash Performance Program, as amended as of May 4, 2006 with respect to all awards then outstanding, filed as Exhibit 10.5 to the Company's Annual Report on Form 10-K for the year ended December 31, 2006 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.4) Amendment No. 1 to the 1995 Incentive Stock Option Plan and 1995 Cash Performance Program.\* (1)
- (10.5) Deferred Compensation Plan, as amended and restated as of January 1, 2009, filed as Exhibit 10.6 to the Company's Annual Report on Form 10-K for the year ended December 31, 2008 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.6) First Amendment and Second Amendment to the Dover Corporation Deferred Compensation Plan, as amended and restated as of January 1, 2009, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2013 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.7) 2005 Equity and Cash Incentive Plan, as amended as of January 1, 2009, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed May 13, 2009 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.8) Amendment No. 1 to the Dover Corporation 2005 Equity and Cash Incentive Plan. \* (1)
- (10.9) Form of award grant letter for SSAR grants made under the 2005 Equity and Cash Incentive Plan, filed as Exhibit 10.8 to the Company's Annual Report on Form 10-K for the period ended December 31, 2011 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.10) Form of award grant letter for cash performance awards made under the 2005 Equity and Cash Incentive Plan, filed as Exhibit 10.9 to the Company's Annual Report on Form 10-K for the period ended December 31, 2011(SEC File No. 001-04018) is incorporated by reference.\*
- (10.11) Form of award grant letter for performance share awards made under the 2005 Equity and Cash Incentive Plan, filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the period ended December 31, 2011(SEC File No. 001-04018) is incorporated by reference.\*
- (10.12) Form of award grant letter for restricted stock awards made under the 2005 Equity and Cash Incentive Plan, filed as Exhibit 10.15 to the Company's Annual Report on Form 10-K for the period ended December 31, 2010 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.13) Pension Replacement Plan (formerly the Supplemental Executive Retirement Plan), as amended and restated as of January 1, 2010, filed as Exhibit 10.11 to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (SEC File No. 001-04018) is incorporated by reference.\*
- (10.14) First Amendment to the Dover Corporation Pension Replacement Plan, as amended and restated as of January 1, 2010, filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2013 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.15) Executive Severance Plan, filed as Exhibit 10.17 to the Company's Annual Report on Form 10-K for the period ended December 31, 2010 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.16) Amendment No. 1 to the Executive Severance Plan, filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2012 (SEC File No. 001-04018), is incorporated

by reference. \*

(10.17) Five-Year Credit Agreement dated as of November 10, 2011 by and among Dover Corporation, the Borrowing Subsidiaries party thereto, the Lenders party thereto, JPMorgan Chase Bank, N.A as Administrative Agent, Bank of America, N.A., and Wells Fargo Bank National Association, as Syndication Agents, and J.P. Morgan Securities LLC, and Merrill Lynch, Pierce, Fenner & Smith Incorporated and Wells Fargo Securities, LLC, as Joint Lead Arrangers and Joint Bookrunners, filed as Exhibit 10.13 to the Company's Annual Report on Form 10-K for the period ended December 31, 2011, is incorporated by reference.

(10.18) First Amendment dated as of June 21, 2013 to the Five-Year Credit Agreement dated as of November 10, 2011 by and among Dover Corporation, the Borrowing Subsidiaries party thereto, the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2013 (SEC File No. 001-04018), is incorporated by reference.

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- (10.19) Amendment No. 1 to the Executive Employee Supplemental Retirement Agreement with Robert A. Livingston, Jr., filed as Exhibit 99.1 to the Company's Current Report on Form 8-K filed March 3, 2010 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.20) Amendment No. 1 to the Senior Executive Change-in-Control Severance Plan, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2012 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.21) 2012 Equity and Cash Incentive Plan, effective as of May 3, 2012, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2012 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.22) Form of award grant letter for SSAR grants made under the 2012 Equity and Cash Incentive Plan, filed as Exhibit 10.20 to the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.23) Form of award grant letter for cash performance awards made under the 2012 Equity and Cash Incentive Plan, filed as Exhibit 10.21 to the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.24) Form of award grant letter for performance share awards made under the 2012 Equity and Cash Incentive Plan, filed as Exhibit 10.22 to the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (SEC File No. 001-04018), is incorporated by reference.\*
- (10.25) Amendment No. 1 to the Dover Corporation 2012 Equity and Cash Incentive Plan.\* (1)
- (21) Subsidiaries of Dover. (1)
- (23) Consent of Independent Registered Public Accounting Firm. (1)
- (24) Power of Attorney (included in signature page). (1)
- (31.1) Certification pursuant to Rule 13a-14 of the Securities and Exchange Act of 1934, as amended, signed and dated by Brad M. Cerepak. (1)
- (31.2) Certification pursuant to Rule 13a-14 of the Securities and Exchange Act of 1934, as amended, signed and dated by Robert A. Livingston. (1)
- (32) Certification pursuant to 18 U.S.C. Section 1350, signed and dated by Brad M. Cerepak and Robert A. Livingston. (1)
- (101) The following materials from Dover Corporation's Annual Report on Form 10-K for the year ended December 31, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Statements of Earnings, (ii) Consolidated Statements of Comprehensive Earnings (iii) Consolidated Balance Sheets, (iv) Consolidated Statements of Stockholders' Equity, (v) Consolidated Statement of Cash Flows, and (vi) Notes to the Consolidated Financial Statements. (1)
- \* Executive compensation plan or arrangement.
- (1) Filed herewith.