

TARGET CORP
Form 10-Q
August 24, 2016
2016DLPFINQFILING

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended July 30, 2016

Commission File Number 1-6049

TARGET CORPORATION

(Exact name of registrant as specified in its charter)

| | |
|--|----------------|
| Minnesota | 41-0215170 |
| | (I.R.S. |
| (State or other jurisdiction of | Employer |
| incorporation or organization) | Identification |
| | No.) |
| 1000 Nicollet Mall, Minneapolis, Minnesota | 55403 |
| (Address of principal executive offices) | (Zip Code) |

Registrant's telephone number, including area code: 612/304-6073

Former name, former address and former fiscal year, if changed since last report: N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Act).

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

Edgar Filing: TARGET CORP - Form 10-Q

Indicate the number of shares outstanding of each of registrant's classes of common stock, as of the latest practicable date. Total shares of common stock, par value \$0.0833, outstanding at August 18, 2016 were 574,864,718.

2016DLPFINQFILING

TARGET CORPORATION

TABLE OF CONTENTS

| | | |
|----------------------|--|-----------|
| <u>PART I</u> | <u>FINANCIAL INFORMATION</u> | |
| <u>Item 1.</u> | <u>Financial Statements</u> | |
| | <u>Consolidated Statements of Operations</u> | <u>1</u> |
| | <u>Consolidated Statements of Comprehensive Income</u> | <u>2</u> |
| | <u>Consolidated Statements of Financial Position</u> | <u>3</u> |
| | <u>Consolidated Statements of Cash Flows</u> | <u>4</u> |
| | <u>Consolidated Statements of Shareholders' Investment</u> | <u>5</u> |
| | <u>Notes to Consolidated Financial Statements</u> | <u>6</u> |
| <u>Item 2.</u> | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>11</u> |
| <u>Item 3.</u> | <u>Quantitative and Qualitative Disclosures About Market Risk</u> | <u>20</u> |
| <u>Item 4.</u> | <u>Controls and Procedures</u> | <u>20</u> |
| | | |
| <u>PART II</u> | <u>OTHER INFORMATION</u> | |
| <u>Item 1.</u> | <u>Legal Proceedings</u> | <u>22</u> |
| <u>Item 1A.</u> | <u>Risk Factors</u> | <u>22</u> |
| <u>Item 2.</u> | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | <u>23</u> |
| <u>Item 3.</u> | <u>Defaults Upon Senior Securities</u> | <u>23</u> |
| <u>Item 4.</u> | <u>Mine Safety Disclosures</u> | <u>23</u> |
| <u>Item 5.</u> | <u>Other Information</u> | <u>23</u> |
| <u>Item 6.</u> | <u>Exhibits</u> | <u>24</u> |
| | | |
| <u>Signature</u> | | <u>25</u> |
| <u>Exhibit Index</u> | | <u>26</u> |

2016DLPFINQFILING

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Statements of Operations

| (millions, except per share data) (unaudited) | Three Months Ended | | Six Months Ended | |
|--|--------------------|-------------------|------------------|-------------------|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 |
| Sales | \$ 16,169 | \$ 17,427 | \$ 32,364 | \$ 34,546 |
| Cost of sales | 11,102 | 12,051 | 22,286 | 23,962 |
| Gross margin | 5,067 | 5,376 | 10,078 | 10,584 |
| Selling, general and administrative expenses | 3,249 | 3,495 | 6,402 | 7,009 |
| Depreciation and amortization | 570 | 551 | 1,116 | 1,090 |
| Earnings from continuing operations before interest expense and income taxes | 1,248 | 1,330 | 2,560 | 2,485 |
| Net interest expense | 307 | 148 | 722 | 305 |
| Earnings from continuing operations before income taxes | 941 | 1,182 | 1,838 | 2,180 |
| Provision for income taxes | 316 | 409 | 599 | 756 |
| Net earnings from continuing operations | 625 | 773 | 1,239 | 1,424 |
| Discontinued operations, net of tax | 55 | (20) | 73 | (36) |
| Net earnings | \$ 680 | \$ 753 | \$ 1,312 | \$ 1,388 |
| Basic earnings / (loss) per share | | | | |
| Continuing operations | \$ 1.07 | \$ 1.21 | \$ 2.10 | \$ 2.23 |
| Discontinued operations | 0.09 | (0.03) | 0.12 | (0.06) |
| Net earnings per share | \$ 1.17 | \$ 1.18 | \$ 2.22 | \$ 2.17 |
| Diluted earnings / (loss) per share | | | | |
| Continuing operations | \$ 1.07 | \$ 1.21 | \$ 2.08 | \$ 2.21 |
| Discontinued operations | 0.09 | (0.03) | 0.12 | (0.06) |
| Net earnings per share | \$ 1.16 | \$ 1.18 | \$ 2.20 | \$ 2.16 |
| Weighted average common shares outstanding | | | | |
| Basic | 582.2 | 635.8 | 590.3 | 638.3 |
| Dilutive impact of share-based awards | 4.6 | 5.2 | 5.0 | 5.4 |
| Diluted | 586.8 | 641.0 | 595.3 | 643.7 |
| Antidilutive shares | 0.2 | — | 0.1 | — |
| Dividends declared per share | \$ 0.60 | \$ 0.56 | \$ 1.16 | \$ 1.08 |

Note: Per share amounts may not foot due to rounding.

See accompanying Notes to Consolidated Financial Statements.

2016DLPFINQFILING

Consolidated Statements of Comprehensive Income

| (millions) (unaudited) | Three Months Ended | | Six Months Ended | |
|---|--------------------|-------------------|------------------|-------------------|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 |
| Net earnings | \$ 680 | \$ 753 | \$1,312 | \$ 1,388 |
| Other comprehensive income, net of tax | | | | |
| Pension and other benefit liabilities, net of taxes of \$3, \$5, \$8 and \$76 | 5 | 8 | 12 | 117 |
| Currency translation adjustment and cash flow hedges, net of taxes of \$0, \$1, \$1 and \$1 | — | — | 5 | 1 |
| Other comprehensive income | 5 | 8 | 17 | 118 |
| Comprehensive income | \$ 685 | \$ 761 | \$1,329 | \$ 1,506 |

See accompanying Notes to Consolidated Financial Statements.

2

2016DLPFINQFILING

Consolidated Statements of Financial Position

| (millions) | July 30, 2016 (unaudited) | January 30, 2016 | August 1, 2015 (unaudited) |
|---|---------------------------------|---------------------|----------------------------------|
| Assets | | | |
| Cash and cash equivalents, including short term investments of \$303, \$3,008 and \$1,985 | \$ 1,480 | \$ 4,046 | \$ 2,742 |
| Inventory | 8,631 | 8,601 | 8,261 |
| Current assets of discontinued operations | 83 | 322 | 133 |
| Other current assets | 1,309 | 1,161 | 2,104 |
| Total current assets | 11,503 | 14,130 | 13,240 |
| Property and equipment | | | |
| Land | 6,111 | 6,125 | 6,120 |
| Buildings and improvements | 27,315 | 27,059 | 26,726 |
| Fixtures and equipment | 5,282 | 5,347 | 5,145 |
| Computer hardware and software | 2,504 | 2,617 | 2,550 |
| Construction-in-progress | 232 | 315 | 494 |
| Accumulated depreciation | (16,510) | (16,246) | (15,452) |
| Property and equipment, net | 24,934 | 25,217 | 25,583 |
| Noncurrent assets of discontinued operations | 17 | 75 | 420 |
| Other noncurrent assets | 834 | 840 | 950 |
| Total assets | \$ 37,288 | \$ 40,262 | \$ 40,193 |
| Liabilities and shareholders' investment | | | |
| Accounts payable | \$ 6,811 | \$ 7,418 | \$ 6,944 |
| Accrued and other current liabilities | 3,544 | 4,236 | 3,768 |
| Current portion of long-term debt and other borrowings | 647 | 815 | 841 |
| Current liabilities of discontinued operations | 1 | 153 | 60 |
| Total current liabilities | 11,003 | 12,622 | 11,613 |
| Long-term debt and other borrowings | 12,063 | 11,945 | 11,817 |
| Deferred income taxes | 754 | 823 | 1,192 |
| Noncurrent liabilities of discontinued operations | 19 | 18 | 276 |
| Other noncurrent liabilities | 1,872 | 1,897 | 1,353 |
| Total noncurrent liabilities | 14,708 | 14,683 | 14,638 |
| Shareholders' investment | | | |
| Common stock | 48 | 50 | 53 |
| Additional paid-in capital | 5,562 | 5,348 | 5,271 |
| Retained earnings | 6,579 | 8,188 | 9,099 |
| Accumulated other comprehensive loss | | | |
| Pension and other benefit liabilities | (576) | (588) | (444) |
| Currency translation adjustment and cash flow hedges | (36) | (41) | (37) |
| Total shareholders' investment | 11,577 | 12,957 | 13,942 |
| Total liabilities and shareholders' investment | \$ 37,288 | \$ 40,262 | \$ 40,193 |

Common Stock Authorized 6,000,000,000 shares, \$.0833 par value; 574,801,225, 602,226,517 and 630,446,029 shares issued and outstanding at July 30, 2016, January 30, 2016 and August 1, 2015, respectively.

Preferred Stock Authorized 5,000,000 shares, \$.01 par value; no shares were issued or outstanding at July 30, 2016, January 30, 2016 or August 1, 2015.

See accompanying Notes to Consolidated Financial Statements.

2016DLPFINQFILING

Consolidated Statements of Cash Flows

| (millions) (unaudited) | Six Months Ended | |
|---|------------------|-------------------|
| | July 30, 2016 | August 1, 2015 |
| Operating activities | | |
| Net earnings | \$1,312 | \$ 1,388 |
| Earnings / (losses) from discontinued operations, net of tax | 73 | (36) |
| Net earnings from continuing operations | 1,239 | 1,424 |
| Adjustments to reconcile net earnings to cash provided by operations: | | |
| Depreciation and amortization | 1,116 | 1,090 |
| Share-based compensation expense | 67 | 54 |
| Deferred income taxes | (79) | (45) |
| Loss on debt extinguishment | 422 | — |
| Noncash (gains) / losses and other, net | (14) | 26 |
| Changes in operating accounts | | |
| Inventory | (29) | 18 |
| Other assets | 140 | 156 |
| Accounts payable and accrued liabilities | (1,466) | (683) |
| Cash provided by operating activities—continuing operations | 1,396 | 2,040 |
| Cash provided by operating activities—discontinued operations | 92 | 823 |
| Cash provided by operations | 1,488 | 2,863 |
| Investing activities | | |
| Expenditures for property and equipment | (684) | (710) |
| Proceeds from disposal of property and equipment | 14 | 13 |
| Proceeds from sale of business | — | 8 |
| Other investments | 1 | 38 |
| Cash required for investing activities—continuing operations | (669) | (651) |
| Cash provided by investing activities—discontinued operations | — | 19 |
| Cash required for investing activities | (669) | (632) |
| Financing activities | | |
| Additions to long-term debt | 1,979 | — |
| Reductions of long-term debt | (2,611) | (54) |
| Dividends paid | (666) | (665) |
| Repurchase of stock | (2,238) | (1,251) |
| Stock option exercises | 151 | 271 |
| Cash required for financing activities | (3,385) | (1,699) |
| Net (decrease) / increase in cash and cash equivalents | (2,566) | 532 |
| Cash and cash equivalents at beginning of period | 4,046 | 2,210 |
| Cash and cash equivalents at end of period | \$1,480 | \$ 2,742 |

See accompanying Notes to Consolidated Financial Statements.

2016DLPFINQFILING

Consolidated Statements of Shareholders' Investment

| | Common | Stock | Additional | | Accumulated | |
|-----------------------------------|--------|-------|------------|----------|-----------------|------------|
| | Stock | Par | Paid-in | Retained | Other | |
| (millions, except per share data) | Shares | Value | Capital | Earnings | (Loss) / Income | Total |
| January 31, 2015 | 640.2 | \$ 53 | \$ 4,899 | \$ 9,644 | \$ (599 |) \$13,997 |
| Net earnings | — | — | — | 3,363 | — | 3,363 |
| Other comprehensive income | — | — | — | — | (30 |) (30) |
| Dividends declared | — | — | — | (1,378 |) — | (1,378) |
| Repurchase of stock | (44.7 |) (4 |) — | (3,441 |) — | (3,445) |
| Stock options and awards | 6.7 | 1 | 449 | — | — | 450 |
| January 30, 2016 | 602.2 | \$ 50 | \$ 5,348 | \$ 8,188 | \$ (629 |) \$12,957 |
| (unaudited) | | | | | | |
| Net earnings | — | — | — | 1,312 | — | 1,312 |
| Other comprehensive income | — | — | — | — | 17 | 17 |
| Dividends declared | — | — | — | (680 |) — | (680) |
| Repurchase of stock | (30.4 |) (2 |) — | (2,241 |) — | (2,243) |
| Stock options and awards | 3.0 | — | 214 | — | — | 214 |
| July 30, 2016 | 574.8 | \$ 48 | \$ 5,562 | \$ 6,579 | \$ (612 |) \$11,577 |

See accompanying Notes to Consolidated Financial Statements.

2016DLPFINQFILING

Notes to Consolidated Financial Statements (unaudited)

1. Accounting Policies

These financial statements should be read in conjunction with the financial statement disclosures in our 2015 Form 10-K. We use the same accounting policies in preparing quarterly and annual financial statements. All adjustments necessary for a fair presentation of quarterly operating results are reflected herein and are of a normal, recurring nature. Certain prior-year amounts have been reclassified to conform to the current year presentation. Unless otherwise noted, amounts presented within the Notes to Consolidated Financial Statements refer to our continuing operations.

Due to the seasonal nature of our business, quarterly revenues, expenses, earnings, and cash flows are not necessarily indicative of the results that may be expected for the full year.

2. Discontinued Operations

As part of a March 2016 settlement between Target Canada Co. and certain other wholly owned subsidiaries of Target (collectively Canada Subsidiaries) and all of their former landlords, we agreed to subordinate a portion of our intercompany claims and make certain cash contributions to the Target Canada Co. estate in exchange for a full release from our obligations under guarantees of certain leases of the Canada Subsidiaries. The settlement was contingent upon the Canada Subsidiaries' creditors' and the court's approval of a plan of compromise and arrangement to complete the controlled, orderly, and timely wind-down of the Canada Subsidiaries (Plan). During the second quarter of 2016, a Plan was approved. The net pretax financial impact of the settlement and Plan was materially consistent with amounts previously recorded in our financial statements. For the three and six months ended July 30, 2016, net earnings from discontinued operations primarily reflect tax benefits from investment losses in Canada recognized upon court approval of the Canada Subsidiaries' liquidation plan. During the second quarter of 2016, we made cash contributions of \$27 million to the Target Canada Co. estate and received cash distributions of \$160 million.

Assets and Liabilities of Discontinued Operations

| (millions) | July 30, January 30, August 1, | | |
|--------------------------------------|--------------------------------|--------|--------|
| | 2016 | 2016 | 2015 |
| Income tax benefit | \$ 41 | \$ 77 | \$ 234 |
| Receivables from Canada Subsidiaries | 59 | 320 | 319 |
| Total assets | \$ 100 | \$ 397 | \$ 553 |
| Accrued liabilities | \$ 20 | \$ 171 | \$ 336 |
| Total liabilities | \$ 20 | \$ 171 | \$ 336 |

3. Restructuring Initiatives

In 2015, we initiated a series of headquarters workforce reductions intended to increase organizational effectiveness and provide cost savings that can be reinvested in our growth initiatives. As a result, we recorded \$11 million and \$114 million of severance and other benefits-related charges within selling, general, and administrative expenses (SG&A) during the three and six months ended August 1, 2015. The vast majority of these expenses required cash expenditures and were not included in our segment results. An accrual for restructuring costs of \$14 million was included in other current liabilities as of August 1, 2015. No balance remained as of July 30, 2016.

2016DLPFINQFILING

4. Fair Value Measurements

Fair value measurements are reported in one of three levels based on the lowest level of significant input used: Level 1 (unadjusted quoted prices in active markets); Level 2 (observable market inputs, other than quoted prices included in Level 1); and Level 3 (unobservable inputs that cannot be corroborated by observable market data).

| Fair Value Measurements - Recurring Basis (millions) | Pricing Category | Fair Value at | | |
|---|------------------|------------------|---------------------|-------------------|
| | | July 30, 2016 | January 30, 2016 | August 1, 2015 |
| Assets | | | | |
| Cash and cash equivalents | | | | |
| Short-term investments | Level 1 | \$303 | \$ 3,008 | \$ 1,985 |
| Other current assets | | | | |
| Prepaid forward contracts | Level 1 | 31 | 32 | 36 |
| Beneficial interest asset | Level 3 | 13 | 19 | 29 |
| Interest rate swaps ^(a) | Level 2 | — | 12 | 25 |
| Other noncurrent assets | | | | |
| Interest rate swaps ^(a) | Level 2 | 28 | 27 | 16 |
| Beneficial interest asset | Level 3 | 6 | 12 | 19 |
| Liabilities | | | | |
| Other current liabilities | | | | |
| Interest rate swaps ^(a) | Level 2 | — | 8 | 16 |

^(a) See Note 7 for additional information on interest rate swaps.

| Significant Financial Instruments not Measured at Fair Value ^(a) (millions) | July 30, 2016 | | January 30, 2016 | | August 1, 2015 | |
|---|--------------------|---------------|--------------------|---------------|--------------------|---------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Debt ^(b) | \$ 11,712 | \$ 13,542 | \$ 11,859 | \$ 13,385 | \$ 11,854 | \$ 13,365 |

^(a) The carrying amounts of certain other current assets, accounts payable, and certain accrued and other current liabilities approximate fair value due to their short-term nature.

^(b) The carrying amount and estimated fair value of debt exclude unamortized swap valuation adjustments and capital lease obligations.

5. Notes Payable and Long-Term Debt

We obtain short-term financing from time to time under our commercial paper program, a form of notes payable. No balances were outstanding at any time during 2016 or 2015.

In April 2016, we issued unsecured fixed rate debt of \$1 billion at 2.5% that matures in April 2026 and \$1 billion at 3.625% that matures in April 2046. During the first and second quarter of 2016, we used cash on hand and proceeds from these issuances to repurchase \$565 million and \$824 million of debt, respectively, before its maturity at a market value of \$820 million and \$981 million, respectively. We recognized a loss on early retirement of approximately \$261 million and \$161 million in first and second quarter, respectively, which was recorded in net interest expense in our Consolidated Statements of Operations.

6. Data Breach

Edgar Filing: TARGET CORP - Form 10-Q

In prior periods we have separately reported on our accrual for estimated probable losses and cumulative expenses with respect to the data breach we experienced in the fourth quarter of 2013 (the Data Breach). As of the date of this filing we have resolved the most significant claims relating to the Data Breach and there were no material changes to our loss contingency assessment relating to the few remaining claims during the second quarter. We do not expect there to be any material changes to the assessment of our exposure from this event, and we will no longer be providing separate reporting with respect to the Data Breach.

7

2016DLPFINQFILING

7. Derivative Financial Instruments

Our derivative instruments primarily consist of interest rate swaps, which are used to mitigate interest rate risk. As a result of our use of derivative instruments, we have counterparty credit exposure to large global financial institutions. We monitor this concentration of counterparty credit risk on an ongoing basis. See Note 4 for a description of the fair value measurement of our derivative instruments and their classification on the Consolidated Statements of Financial Position.

As of July 30, 2016 and August 1, 2015, interest rate swaps with notional amounts totaling \$1,000 million and \$1,250 million, respectively, were designated as fair value hedges. No ineffectiveness was recognized during the three months ended July 30, 2016 or August 1, 2015.

Periodic payments, valuation adjustments, and amortization of gains or losses on our derivative contracts had the following effect on our Consolidated Statements of Operations:

| Derivative Contracts - Effect on Results of Operations (millions) | | Three Months Ended | | Six Months Ended | |
|--|------------------------------------|--------------------|-------------------|---------------------|-------------------|
| | | July 30, 2016 | August 1, 2015 | July 30 2016 | August 1, 2015 |
| Type of Contract | Classification of (Income)/Expense | | | | |
| Interest rate swaps | Net interest expense | \$ (8) | \$ (9) | \$(16) | \$ (18) |

The amount remaining on unamortized hedged debt valuation gains from terminated or de-designated interest rate swaps that will be amortized into earnings over the remaining lives of the underlying debt totaled \$8 million, \$15 million, and \$25 million, at July 30, 2016, January 30, 2016, and August 1, 2015, respectively.

8. Share Repurchase

Under our current \$10 billion share repurchase program, we have repurchased 125.0 million shares of common stock through July 30, 2016 at an average price of \$70.57, for a total investment of \$8.8 billion.

| Share Repurchases (millions, except per share data) | Six Months Ended ^(a) | |
|--|------------------------------------|----------------------|
| | July 30, 2016 | August 1, 2015 |
| Total number of shares purchased | 30.4 | 15.2 |
| Average price paid per share | \$73.70 | \$81.41 |
| Total investment | \$2,243 | \$1,240 |

Note: Excludes shares withheld to settle employee statutory tax withholding related to the vesting of share-based awards.

^(a) Includes 0.2 million and 0.1 million shares delivered upon the noncash settlement of prepaid contracts during the six months ended July 30, 2016 and August 1, 2015, respectively. These contracts had an original cash investment of \$12 million and \$3 million, respectively, and aggregate market value of \$13 million and \$7 million. These contracts are among the investment vehicles used to reduce our economic exposure related to our nonqualified deferred compensation plans. Note 10 provides the details of our positions in prepaid forward contracts.

9. Share-Based Compensation

During the first quarter of 2016, we adopted Accounting Standards Update (ASU) No. 2016-09, Improvements to Employee Share-Based Payment Accounting (ASU 2016-09). As a result of adoption, we recognized \$1 million and \$18 million of excess tax benefits related to share-based payments in our provision for income taxes for the three and six months ended July 30, 2016. These items were historically recorded in additional paid-in capital. In addition, for each period presented, cash flows related to excess tax benefits are classified as an operating activity along with other income tax cash flows. Cash paid on employees' behalf related to shares withheld for tax purposes is classified as a financing activity. Retrospective application of the cash flow presentation requirements resulted in increases to both net cash provided by operations and net cash required for financing activities of \$74 million for the six months ended August 1, 2015. Our compensation expense each period continues to reflect estimated forfeitures.

2016DLPFINQFILING

10. Pension and Other Benefits

Pension Benefits

We provide pension plan benefits to certain eligible team members.

| Net Pension Benefits Expense (millions) | Three Months Ended | | Six Months Ended | |
|--|-----------------------|-------|---------------------|--------|
| | July 30, August 1, | | July 30, August 1, | |
| | 2016 | 2015 | 2016 | 2015 |
| Service cost | \$ 20 | \$ 27 | \$ 41 | \$ 55 |
| Interest cost | 35 | 39 | 69 | 77 |
| Expected return on assets | (65) | (65) | (129) | (130) |
| Amortization of losses | 13 | 19 | 25 | 42 |
| Amortization of prior service cost | (3) | (3) | (6) | (6) |
| Settlement charges | — | — | — | 2 |
| Total | \$ — | \$ 17 | \$ — | \$ 40 |

Other Benefits

We offer unfunded nonqualified deferred compensation plans to certain team members. We mitigate some of our risk of these plans through investing in vehicles, including company-owned life insurance and prepaid forward contracts in our own common stock, that offset a substantial portion of our economic exposure to the returns of these plans. These investment vehicles are general corporate assets and are marked to market with the related gains and losses recognized in the Consolidated Statements of Operations in the period they occur.

The total change in fair value for contracts indexed to our own common stock recognized in earnings was pretax (loss)/income of (\$2) million and \$1 million for the three and six months ended July 30, 2016, respectively, and pretax income of \$1 million and \$4 million for the three and six months ended August 1, 2015, respectively. During the six months ended July 30, 2016 and August 1, 2015, we made no investments in prepaid forward contracts in our own common stock. Adjusting our position in these investment vehicles may involve repurchasing shares of Target common stock when settling the forward contracts as described in Note 8. The settlement dates of these instruments are regularly renegotiated with the counterparty. At July 30, 2016, January 30, 2016 and August 1, 2015, we held asset positions in prepaid forward contracts for 0.4 million shares of our common stock, for a total cash investment of \$17 million, \$18 million and \$18 million (\$41.11 per share) and a contractual fair value of \$31 million, \$32 million and \$36 million, respectively.

11. Accumulated Other Comprehensive (Loss) / Income

| (millions) | Cash Flow Hedges | Currency Translation Adjustment | Pension and Other Benefits | Total |
|---|---------------------|---------------------------------------|----------------------------------|---------|
| January 30, 2016 | \$ (19) | \$ (22) | \$ (588) | \$(629) |
| Other comprehensive income before reclassifications | — | 2 | 3 | 5 |
| Amounts reclassified from AOCI | 3 | (a) — | 9 | (b) 12 |
| July 30, 2016 | \$ (16) | \$ (20) | \$ (576) | \$(612) |

(a) Represents gains and losses on cash flow hedges, net of \$1 million of taxes.

(b) Represents amortization of pension and other benefit liabilities, net of \$6 million of taxes.

2016DLPFINQFILING

12. Segment Reporting

Our segment measure of profit is used by management to evaluate performance and make operating decisions. We operate as a single segment that includes all of our continuing operations, which are designed to enable guests to purchase products seamlessly in stores, online or through mobile devices.

| Business Segment Results (millions) | Three Months Ended | | Six Months Ended | |
|--|--------------------|----------------|------------------|----------------|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 |
| Sales | \$16,169 | \$17,427 | \$32,364 | \$34,546 |
| Cost of sales | 11,102 | 12,051 | 22,286 | 23,962 |
| Gross margin | 5,067 | 5,376 | 10,078 | 10,584 |
| Selling, general, and administrative expenses ^(d) | 3,256 | 3,475 | 6,398 | 6,883 |
| Depreciation and amortization | 570 | 551 | 1,116 | 1,090 |
| Segment profit | 1,241 | 1,350 | 2,564 | 2,611 |
| Restructuring costs ^{(a)(d)} | — | (11) | — | (114) |
| Pharmacy transaction-related costs ^{(b)(d)} | 7 | — | (4) | — |
| Data Breach-related costs ^{(c)(d)} | — | (9) | — | (12) |
| Earnings from continuing operations before interest expense and income taxes | 1,248 | 1,330 | 2,560 | 2,485 |
| Net interest expense | 307 | 148 | 722 | 305 |
| Earnings from continuing operations before income taxes | \$941 | \$1,182 | \$1,838 | \$2,180 |

Note: Amounts may not foot due to rounding.

(a) Refer to Note 3 for more information on restructuring costs.

(b) Represents contract termination charges, severance and other items related to the December 2015 sale of our former pharmacy and clinic businesses to CVS.

(c) Refer to Note 6 for more information on Data Breach-related costs.

(d) The sum of segment SG&A expenses, restructuring costs, pharmacy transaction-related costs, and Data Breach-related costs equal consolidated SG&A expenses.

| Reconciliation of Segment Assets to Total Assets (millions) | July 30, 2016 | January 30, 2016 | August 1, 2015 |
|--|---------------|------------------|----------------|
| Segment assets | \$37,182 | \$39,845 | \$39,585 |
| Assets of discontinued operations | 100 | 397 | 553 |
| Unallocated assets ^(a) | 6 | 20 | 55 |
| Total assets | \$37,288 | \$40,262 | \$40,193 |

(a) Represents the insurance receivable related to the Data Breach.

2016DLPFINQFILING

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Executive Summary

Second quarter 2016 includes the following notable items:

GAAP earnings per share from continuing operations were \$1.07, including a loss on early retirement of debt of \$0.17.

Adjusted earnings per share from continuing operations were \$1.23.

Second quarter comparable sales decreased (1.1) percent, driven by a (2.2) percent decline in traffic and 1.1 percent increase in average transaction amount.

We returned \$1.7 billion to shareholders in the second quarter through dividends and share repurchase.

Sales were \$16,169 million for the three months ended July 30, 2016, a decrease of \$1,258 million or 7.2 percent from the same period in the prior year. The decrease is due to the December 2015 sale of our pharmacy and clinic businesses (Pharmacy Transaction), which generated \$1,055 million of sales during the three months ended August 1, 2015, and by a decrease in comparable sales. Operating cash flow provided by continuing operations was \$1,396 million and \$2,040 million for the six months ended July 30, 2016 and August 1, 2015, respectively. The decrease is due to the payment of approximately \$500 million of taxes during the first quarter of 2016, primarily related to the Pharmacy Transaction.

| Earnings Per Share from Continuing Operations | Three Months Ended | | | Six Months Ended | | |
|---|--------------------|-------------------|----------|------------------|-------------------|---------|
| | July 30, 2016 | August 1, 2015 | Change | July 30, 2016 | August 1, 2015 | Change |
| GAAP diluted earnings per share | \$ 1.07 | \$ 1.21 | (11.6)% | \$2.08 | \$ 2.21 | (5.9)% |
| Adjustments | 0.16 | 0.01 | | 0.43 | 0.11 | |
| Adjusted diluted earnings per share | \$ 1.23 | \$ 1.22 | 0.5 % | \$2.51 | \$ 2.32 | 8.2 % |

Note: Amounts may not foot due to rounding. Adjusted diluted earnings per share from continuing operations (Adjusted EPS), a non-GAAP metric, excludes the impact of certain matters not related to our routine retail operations and the impact of our discontinued Canadian operations. Management believes that Adjusted EPS is meaningful to provide period-to-period comparisons of our operating results. A reconciliation of non-GAAP financial measures to GAAP measures is provided on page 17.

We report after-tax return on invested capital (ROIC) from continuing operations as we believe ROIC provides a meaningful measure of the effectiveness of our capital allocation over time. For the trailing twelve months ended July 30, 2016, ROIC was 15.8 percent, compared with 13.3 percent for the trailing twelve months ended August 1, 2015. Excluding the net gain on the Pharmacy Transaction, ROIC was 13.7 percent for the trailing twelve months ended July 30, 2016. A reconciliation of ROIC is provided on page 18.

2016DLPFINQFILING

Analysis of Results of Operations

Segment Results

| (dollars in millions) | Three Months Ended | | | Six Months Ended | | |
|-------------------------------|--------------------|-------------------------------|----------------|------------------|-------------------------------|----------------|
| | July 30, 2016 | August 1, 2015 ^(a) | Percent Change | July 30, 2016 | August 1, 2015 ^(a) | Percent Change |
| Sales | \$ 16,169 | \$ 17,427 | (7.2)% | \$ 32,364 | \$ 34,546 | (6.3)% |
| Cost of sales | 11,102 | 12,051 | (7.9) | 22,286 | 23,962 | (7.0) |
| Gross margin | 5,067 | 5,376 | (5.7) | 10,078 | 10,584 | (4.8) |
| SG&A expenses ^(b) | 3,256 | 3,475 | (6.3) | 6,398 | 6,883 | (7.1) |
| EBITDA | 1,811 | 1,901 | (4.7) | 3,680 | 3,701 | (0.6) |
| Depreciation and amortization | 570 | 551 | 3.6 | 1,116 | 1,090 | 2.4 |
| EBIT | \$ 1,241 | \$ 1,350 | (8.1)% | \$ 2,564 | \$ 2,611 | (1.8)% |

Note: We operate as a single segment which includes all of our continuing operations, excluding net interest expense and certain other discretely managed items. Our segment operations are designed to enable guests to purchase products seamlessly in stores, online, or through mobile devices. See Note 12 of our Financial Statements for a reconciliation of our segment results to earnings before income taxes.

^(a) Sales include \$1,055 million and \$2,128 million related to our former pharmacy and clinic businesses for the three and six months ended August 1, 2015, respectively, and cost of sales include \$840 million and \$1,687 million, respectively. The December 2015 sale of these businesses to CVS had no notable impact on EBITDA or EBIT.

^(b) SG&A includes \$163 million and \$321 million of net profit-sharing income under our credit card program agreement for the three and six months ended July 30, 2016, respectively, and \$159 million and \$311 million for the three and six months ended August 1, 2015, respectively.

| Rate Analysis | Three Months Ended | | Six Months Ended | |
|--|--------------------|----------------|------------------|----------------|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 |
| Gross margin rate | 31.3 % | 30.9 % | 31.1 % | 30.6 % |
| SG&A expense rate | 20.1 | 19.9 | 19.8 | 19.9 |
| EBITDA margin rate ^(a) | 11.2 | 10.9 | 11.4 | 10.7 |
| Depreciation and amortization expense rate | 3.5 | 3.2 | 3.4 | 3.2 |
| EBIT margin rate ^(a) | 7.7 | 7.7 | 7.9 | 7.6 |

Note: Rate analysis metrics are computed by dividing the applicable amount by sales.

^(a) Excluding sales of our former pharmacy and clinic businesses, EBITDA margin rates were 11.6 percent and 11.4 percent for the three and six months ended August 1, 2015, respectively, and EBIT margin rates were 8.2 percent and 8.1 percent, respectively.

2016DLPPFINQFILING

Sales

Sales include merchandise sales, net of expected returns, from our stores and digital channels, and gift card breakage. Digital channel sales include all sales initiated through mobile applications and our conventional websites. Digital channel sales may be fulfilled through our distribution centers or our stores.

| Sales by Channel | Three Months Ended | | Six Months Ended | | |
|------------------|--------------------|-----------------------|------------------|-----------------------|---|
| | July 30, 2016 | August 1, 2015 (a) | July 30, 2016 | August 1, 2015 (a) | |
| Stores | 96.7 | % 97.3 | % 96.6 | % 97.2 | % |
| Digital | 3.3 | 2.7 | 3.4 | 2.8 | |
| Total | 100 | % 100 | % 100 | % 100 | % |

(a) Excluding sales of our former pharmacy and clinic businesses, stores and digital channels sales were 97.1 percent and 2.9 percent of total sales, respectively, for both the three and six months ended August 1, 2015.

| Sales by Product Category | Three Months Ended | | Six Months Ended | | |
|----------------------------|--------------------|-------------------|------------------|-------------------|---|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 | |
| Household essentials (a) | 23 | % 28 | % 23 | % 28 | % |
| Food and pet supplies | 22 | 20 | 23 | 21 | |
| Apparel and accessories | 22 | 21 | 21 | 20 | |
| Home furnishings and décor | 19 | 17 | 18 | 17 | |
| Hardlines | 14 | 14 | 15 | 14 | |
| Total | 100 | % 100 | % 100 | % 100 | % |

(a) Pharmacy represented six percent of total sales for the three and six months ended August 1, 2015.

Comparable sales is a measure that highlights the performance of our stores and digital channels by measuring the change in sales for a period over the comparable, prior-year period of equivalent length. Comparable sales include all sales, except sales from stores open less than 13 months, digital acquisitions operating less than one year, stores that have been closed, and digital acquisitions that we no longer operate. We removed pharmacy and clinic sales from the 2015 sales amounts when calculating 2016 comparable sales. Comparable sales measures vary across the retail industry. As a result, our comparable sales calculation is not necessarily comparable to similarly titled measures reported by other companies.

| Comparable Sales | Three Months Ended | | Six Months Ended | | | | | |
|---------------------------------------|--------------------|-------------------|------------------|-------------------|------|-----|------|---|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 | | | | |
| Comparable sales change | (1.1 |)% 2.4 | % — | % 2.4 | % | | | |
| Drivers of change in comparable sales | | | | | | | | |
| Number of transactions | (2.2 |) | 1.6 | (0.9 |) | 1.3 | | |
| Average transaction amount | 1.1 | 0.8 | 1.0 | 1.1 | | | | |
| Selling price per unit | 2.6 | 3.8 | 2.8 | 4.5 | | | | |
| Units per transaction | (1.5 |) | (2.9 |) | (1.7 |) | (3.2 |) |

Note: Amounts may not foot due to rounding.

| Contribution to Comparable Sales Change | Three Months Ended | | Six Months Ended | | |
|---|--------------------|-------------------|------------------|-------------------|---|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 | |
| Stores channel comparable sales change | (1.6 |)% 1.8 | % (0.5 |)% 1.7 | % |

Edgar Filing: TARGET CORP - Form 10-Q

| | | | | | |
|---|---------|-----|-----|-------|---|
| Digital channel contribution to comparable sales change | 0.5 | 0.6 | 0.6 | 0.7 | |
| Total comparable sales change | (1.1)% | 2.4 | % — | % 2.4 | % |

Note: Amounts may not foot due to rounding.

13

2016DLPFINQFILING

The collective interaction of a broad array of macroeconomic, competitive, and consumer behavioral factors, as well as sales mix, and transfer of sales to new stores makes further analysis of sales metrics infeasible.

We monitor the percentage of sales that are paid for using REDcards (REDcard Penetration) because our internal analysis has indicated that a meaningful portion of the incremental purchases on REDcards are also incremental sales for Target, with the remainder representing a shift in tender type. Guests receive a 5 percent discount on virtually all purchases when they use a REDcard at Target.

| REDcard Penetration | Three Months Ended | | Six Months Ended | | |
|---------------------------|--------------------|-------------------|------------------|-------------------|---|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 | |
| Target Debit Card | 12.7 | % 12.0 | % 12.9 | % 12.0 | % |
| Target Credit Cards | 11.1 | 10.1 | 10.7 | 9.8 | |
| Total REDcard Penetration | 23.9 | % 22.1 | % 23.6 | % 21.8 | % |

Note: Excluding pharmacy and clinic sales, total REDcard penetration was 23.2 percent and 22.9 percent for the three and six months ended August 1, 2015, respectively. Amounts may not foot due to rounding.

Gross Margin Rate

For the three and six months ended July 30, 2016, our gross margin rate was 31.3 percent and 31.1 percent, respectively, compared with 30.9 percent and 30.6 percent in the comparable period last year. The increase was primarily due to the Pharmacy Transaction, partially offset by increased shipping costs. Cost of goods savings helped offset the impact of a competitive promotional environment.

2016DLPFINQFILING

Selling, General, and Administrative Expense Rate

For the three and six months ended July 30, 2016, our SG&A expense rate was 20.1 percent and 19.8 percent, respectively, compared to 19.9 percent in the comparable periods last year. For the three and six months ended July 30, 2016, the benefit of the Pharmacy Transaction and technology-related cost savings was offset by investments in our team and other items. Other items include the impact of other broad-based cost savings initiatives that were more than offset by broad-based reinvestment in our business and, for the three months ended, the deleveraging impact of the decline in sales.

Store Data

| Change in Number of Stores | Three Months Ended | | Six Months Ended | |
|----------------------------|--------------------|----------------|------------------|----------------|
| | July 30, 2016 | August 1, 2015 | July 30, 2016 | August 1, 2015 |
| Beginning store count | 1,793 | 1,795 | 1,792 | 1,790 |
| Opened | 5 | 4 | 6 | 9 |
| Closed | (1) | — | (1) | — |
| Ending store count | 1,797 | 1,799 | 1,797 | 1,799 |

15

2016DLPFINQFILING

| Number of Stores and Retail Square Feet | Number of Stores | | | Retail Square Feet ^(a) | | |
|--|------------------|---------------------|-------------------|-----------------------------------|---------------------|-------------------|
| | July 30, 2016 | January 30, 2016 | August 1, 2015 | July 30, 2016 | January 30, 2016 | August 1, 2015 |
| 170,000 or more sq. ft. | 278 | 278 | 280 | 49,688 | 49,688 | 50,036 |
| 50,000 to 169,999 sq. ft. | 1,505 | 1,505 | 1,514 | 189,732 | 189,677 | 190,608 |
| 49,999 or less sq. ft. | 14 | 9 | 5 | 300 | 174 | 92 |
| Total | 1,797 | 1,792 | 1,799 | 239,720 | 239,539 | 240,736 |

^(a) In thousands; reflects total square feet, less office, distribution center, and vacant space.

Other Performance Factors

Consolidated Selling, General, and Administrative Expenses

We recorded \$(7) million and \$4 million of selling, general, and administrative expenses outside of the segment during the three and six months ended July 30, 2016, respectively, and \$20 million and \$126 million for the three and six months ended and August 1, 2015, respectively, because they are discretely managed. Additional information about these items is provided within the Reconciliation of Non-GAAP Financial Measures to GAAP Measures on page 17 and Note 12 of the Financial Statements.

Net Interest Expense

Net interest expense from continuing operations was \$307 million and \$722 million for the three and six months ended July 30, 2016, compared to \$148 million and \$305 million for the three and six months ended August 1, 2015. Net interest expense for the three and six months ended July 30, 2016 included a loss on early retirement of debt of \$161 million and \$422 million, respectively.

Provision for Income Taxes

Our effective income tax rate from continuing operations for the three and six months ended July 30, 2016 was 33.6 percent and 32.6 percent, respectively, compared with 34.6 percent and 34.7 percent for the three and six months ended August 1, 2015, respectively. For the three months ended July 30, 2016, the decrease was primarily due to lower pretax earnings as a result of the loss on early retirement of debt. The lower pretax earnings decreased our effective income tax rate by increasing the rate impact of recurring tax deductions. For the six months ended July 30, 2016, the decrease was also due to the recognition of \$18 million of excess tax benefits related to share-based payments after the adoption of ASU 2016-09. Refer to Note 9 of the Financial Statements for more information regarding ASU 2016-09.

Discontinued Operations

See Note 2 of the Financial Statements for information regarding our Canada exit.

2016DLPFINQFILING

Reconciliation of Non-GAAP Financial Measures to GAAP Measures

To provide additional transparency, we have disclosed non-GAAP adjusted diluted earnings per share from continuing operations (Adjusted EPS). This metric excludes certain items presented below. We believe this information is useful in providing period-to-period comparisons of the results of our continuing operations. This measure is not in accordance with, or an alternative for, generally accepted accounting principles in the United States. The most comparable GAAP measure is diluted earnings per share from continuing operations. Adjusted EPS should not be considered in isolation or as a substitution for analysis of our results as reported under GAAP. Other companies may calculate Adjusted EPS differently than we do, limiting the usefulness of the measure for comparisons with other companies.

| Adjusted EPS (millions, except per share data) | Three Months Ended | | | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| | July 30, 2016 | | August 1, 2015 | |
| | Net Pretax of Tax | Per Share Amounts | Net Pretax of Tax | Per Share Amounts |
| GAAP diluted earnings per share from continuing operations | | \$ 1.07 | | \$ 1.21 |
| Adjustments | | | | |
| Loss on early retirement of debt | \$161 | \$98 | \$ 0.17 | \$— |
| Restructuring costs ^(a) | — | — | — | 118 |
| Other ^(b) | (7) | (4) | (0.01) | 9 5 |
| Resolution of income tax matters | — | — | — | (5) |
| Adjusted diluted earnings per share from continuing operations | | \$ 1.23 | | \$ 1.22 |
| | | | | |
| (millions, except per share data) | Six Months Ended | | | |
| | July 30, 2016 | | August 1, 2015 | |
| | Net Pretax of Tax | Per Share Amounts | Net Pretax of Tax | Per Share Amounts |
| GAAP diluted earnings per share from continuing operations | | \$ 2.08 | | \$ 2.21 |
| Adjustments | | | | |
| Loss on early retirement of debt | \$422 | \$257 | \$ 0.43 | \$— |
| Restructuring costs ^(a) | — | — | — | 117 |
| Other ^(b) | 4 | 3 | — | 127 |
| Resolution of income tax matters | — | (3) | — | (8) |
| Adjusted diluted earnings per share from continuing operations | | \$ 2.51 | | \$ 2.32 |

Note: Amounts may not foot due to rounding.

^(a) Refer to Note 3 of the Financial Statements.

^(b) For the three and six months ended July 30, 2016, represents contract termination charges, severance and other items related to the Pharmacy Transaction. For the three and six months ended August 1, 2015, represents costs related to the 2013 data breach.

2016DLPFINQFILING

We have also disclosed after-tax return on invested capital from continuing operations (ROIC), which is a ratio based on GAAP information, with the exception of adjustments made to capitalize operating leases. Operating leases are capitalized as part of the ROIC calculation to control for differences in capital structure between us and our competitors. We believe this metric provides a meaningful measure of the effectiveness of our capital allocation over time. Other companies may calculate ROIC differently than we do, limiting the usefulness of the measure for comparisons with other companies.

After-Tax Return
on Invested
Capital

Trailing Twelve
Numerator
Months

(dollars
July 30, August 1,
in
2016 2015
millions)

Earnings
from
continuing
operations
before
\$5,605 \$ 4,974
interest
expense
and
income
taxes

+
Operating
lease 90
interest
(a)(b)

Adjusted
earnings
from
continuing
operations
before
5,682 5,064
interest
expense
and
income
taxes

-
Income
tax 791 1,694
effect
(c)

\$3,891 \$ 3,370
operating

profit
after
taxes

| Denominator (dollars in millions) | July 30, 2016 | August 1, 2015 | August 2, 2014 |
|--|------------------|-------------------|----------------------|
| Current portion of long-term debt and other borrowings | \$647 | \$841 | \$294 |
| + Noncurrent portion of long-term debt | 12,063 | 11,817 | 12,551 |
| + Shareholders' equity | 11,577 | 13,942 | 16,433 |
| + Capitalized operating lease obligations ^{(b)(d)} | 1,274 | 1,497 | 1,573 |
| - Cash and cash equivalents | 1,480 | 2,742 | 766 |
| - Net assets of discontinued operations | 80 | 217 | 4,653 |
| Invested capital | \$24,001 | \$25,138 | \$25,432 |
| Average invested capital ^(e) | \$24,569 | \$25,286 | |
| After-tax return on invested capital ^(f) | 15.8 % | | 13.3 % |

(a) Represents the add-back to operating income driven by the hypothetical capitalization of our operating leases, using eight times our trailing twelve months rent expense and an estimated interest rate of six percent.

(b) See the following Reconciliation of Capitalized Operating Leases table for the adjustments to our GAAP total rent expense to obtain the hypothetical capitalization of operating leases and related operating lease interest.

(c) Calculated using the effective tax rate for continuing operations, which was 31.5% and 33.4% for the trailing twelve months ended July 30, 2016 and August 1, 2015. For the trailing twelve months ended July 30, 2016 and August 1, 2015, includes tax effect of \$1,767 million and \$1,664 million, respectively, related to EBIT and \$24 million and \$30 million, respectively, related to operating lease interest.

(d) Calculated as eight times our trailing twelve months rent expense.

(e) Average based on the invested capital at the end of the current period and the invested capital at the end of the comparable prior period.

(f) Excluding the net gain on the Pharmacy Transaction, ROIC was 13.7 percent for the trailing twelve months ended July 30, 2016.

Capitalized operating lease obligations and operating lease interest are not in accordance with, or an alternative for, generally accepted accounting principles in the United States. The most comparable GAAP measure is total rent expense. Capitalized operating lease obligations and operating lease interest should not be considered in isolation or as a substitution for analysis of our results as reported under GAAP.

Reconciliation

| of Trailing Twelve Capitalized Months Operating Leases (dollars in millions) | July 30, 2016 | August 1, 2015 | August 2, 2014 |
|--|------------------|-------------------|----------------------|
| Total rent expense Capitalized operating | \$159 | \$187 | \$197 |
| | 274 | 1,497 | 1,573 |

lease
obligations
(total
rent
expense
x
8)
Operating
lease
interest
(capitalized
operating) n/a
lease
obligations
x
6%)

18

2016DLPFINQFILING

Analysis of Financial Condition

Liquidity and Capital Resources

Our cash and cash equivalents balance was \$1,480 million at July 30, 2016, compared with \$2,742 million for the same period in 2015. Our investment policy is designed to preserve principal and liquidity of our short-term investments. This policy allows investments in large money market funds or in highly rated direct short-term instruments that mature in 60 days or less. We also place certain dollar limits on our investments in individual funds or instruments.

Cash Flows

Operating cash flow provided by continuing operations was \$1,396 million for the six months ended July 30, 2016 compared with \$2,040 million for the same period in 2015. The decrease is primarily due to the payment of approximately \$500 million of taxes during the first quarter of 2016 related to the Pharmacy Transaction. In April 2016, we issued \$1.0 billion of unsecured debt that matures in 2026 and \$1.0 billion of unsecured debt that matures in 2046. Combined with our prior year-end cash position, these proceeds allowed us to repurchase \$1,389 million of debt at a market value of \$1,800 million, fund current debt maturities, pay approximately \$500 million in taxes related to the Pharmacy Transaction, invest in the business, pay dividends, and repurchase shares under our share repurchase program.

Share Repurchases

Under our current \$10 billion share repurchase program, we have repurchased 125.0 million shares of common stock through July 30, 2016, at an average price of \$70.57, for a total investment of \$8.8 billion.

During the three and six months ended July 30, 2016, we repurchased 19.0 million and 30.4 million shares of our common stock, respectively, for a total investment of \$1,350 million (\$70.91 per share) and \$2,243 million (\$73.70 per share), respectively. During the three months ended August 1, 2015, we repurchased 8.2 million shares of our common stock for a total investment of \$675 million (\$81.94 per share), excluding the ASR initiated and prepaid in first quarter 2015 that settled in second quarter 2015. During the six months ended August 1, 2015, we repurchased 15.2 million shares of our common stock for a total investment of \$1,240 million (\$81.41 per share).

Dividends

We paid dividends totaling \$330 million (\$0.56 per share) and \$666 million (\$1.12 per share) for the three and six months ended July 30, 2016, respectively, and \$331 million (\$0.52 per share) and \$665 million (\$1.04 per share) for the three and six months ended August 1, 2015, a per share increase of 7.7 percent. We declared dividends totaling \$346 million (\$0.60 per share) in second quarter 2016, a per share increase of 7.1 percent over the \$356 million (\$0.56 per share) of declared dividends during the second quarter of 2015. We have paid dividends every quarter since our 1967 initial public offering, and it is our intent to continue to do so in the future.

Short-term and Long-term Financing

Our financing strategy is to ensure liquidity and access to capital markets, to manage our net exposure to floating interest rate volatility, and to maintain a balanced spectrum of debt maturities. Within these parameters, we seek to minimize our borrowing costs. Our ability to access the long-term debt and commercial paper markets has provided us with ample sources of liquidity. Our continued access to these markets depends on multiple factors including the

Edgar Filing: TARGET CORP - Form 10-Q

condition of debt capital markets, our operating performance, and maintaining strong credit ratings. As of July 30, 2016 our credit ratings were as follows:

| Credit Ratings | Moody' | Standard and Poor' | Fitch |
|----------------------|--------|--------------------|-------|
| Long-term debt | A2 | A | A- |
| Commercial paper P-1 | | A-1 | F2 |

If our credit ratings were lowered, our ability to access the debt markets and our cost of funds and other terms for new debt issuances could be adversely impacted. Each of the credit rating agencies reviews its rating periodically and there is no guarantee our current credit ratings will remain the same as described above.

2016DLPFINQFILING

We have additional liquidity through a committed \$2.25 billion revolving credit facility that expires in October 2018. No balances were outstanding at any time during 2016 or 2015.

Most of our long-term debt obligations contain covenants related to secured debt levels. In addition to a secured debt level covenant, our credit facility also contains a debt leverage covenant. We are, and expect to remain, in compliance with these covenants. Additionally, at July 30, 2016, no notes or debentures contained provisions requiring acceleration of payment upon a debt rating downgrade, except that certain outstanding notes allow the note holders to put the notes to us if within a matter of months of each other we experience both (i) a change in control; and (ii) our long-term debt ratings are either reduced and the resulting rating is noninvestment grade, or our long-term debt ratings are placed on watch for possible reduction and those ratings are subsequently reduced and the resulting rating is noninvestment grade.

We believe our sources of liquidity will continue to be adequate to maintain operations, finance anticipated expansion and strategic initiatives, fund debt maturities, pay dividends, and execute purchases under our share repurchase program for the foreseeable future. We continue to anticipate ample access to commercial paper and long-term financing.

Contractual Obligations and Commitments

As of the date of this report, other than the new borrowings and payments discussed in Note 5 of the Financial Statements, there were no material changes to our contractual obligations and commitments outside the ordinary course of business since January 30, 2016 as reported in our 2015 Form 10-K.

New Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02, Leases, to require organizations that lease assets to recognize the rights and obligations created by those leases on the balance sheet. The new standard is effective in 2019, with early adoption permitted. We are currently evaluating the effect the new standard will have on our financial statements.

We do not expect any other recently issued accounting pronouncements will have a material effect on our financial statements.

Forward-Looking Statements

This report contains forward-looking statements, which are based on our current assumptions and expectations. These statements are typically accompanied by the words “expect,” “may,” “could,” “believe,” “would,” “might,” “anticipates,” or words of similar import. The principal forward-looking statements in this report include: Our financial performance, statements regarding the adequacy of and costs associated with our sources of liquidity, the expected benefits of restructuring initiatives, the funding of debt maturities, the continued execution of our share repurchase program, our expected capital expenditures, the expected compliance with debt covenants, the expected impact of new accounting pronouncements, our intentions regarding future dividends, contributions and payments related to our pension plan, the expected return on plan assets, the expected outcome of, and adequacy of our reserves for, claims and litigation.

All such forward-looking statements are intended to enjoy the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, as amended. Although we believe there is a reasonable basis for the forward-looking statements, our actual results could be materially different. The most important factors which could cause our actual results to differ from our forward-looking statements are set forth on our description of risk factors in Item 1A of our Form 10-K for the fiscal year ended January 30, 2016, which should

be read in conjunction with the forward-looking statements in this report. Forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update any forward-looking statement.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in our primary risk exposures or management of market risks from those disclosed in our Form 10-K for the fiscal year ended January 30, 2016.

Item 4. Controls and Procedures

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during the second quarter of 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

20

2016DLPFINQFILING

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this quarterly report, we conducted an evaluation, under supervision and with the participation of management, including the chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rules 13a-15 and 15d-15 of the Securities Exchange Act of 1934, as amended (Exchange Act). Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective. Disclosure controls and procedures are defined by Rules 13a-15(e) and 15d-15(e) of the Exchange Act as controls and other procedures that are designed to ensure that information required to be disclosed by us in reports filed with the Securities and Exchange Commission (SEC) under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

21

2016DLPFINQFILING

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The following proceeding is being reported pursuant to Item 103 of Regulation S-K:

The following lawsuits filed in the second fiscal quarter of 2016 relate to certain prior disclosures of Target about its expansion of retail operations into Canada (the “Canada Disclosure”). The Canada Disclosure is substantially the same subject matter as *Police Retirement System of St. Louis v. Target Corporation, et al.*, Case No. 0:16-cv-01315-JNE-BRT, which was described in Target’s Form 10-Q for the fiscal quarter ended April 30, 2016.

Federal Securities Law Class Actions

There have been no material developments for *Police Retirement System of St. Louis v. Target Corporation, et al.* since last quarter. On May 24, 2016, a purported federal securities law class action was filed in the United States District Court of the District of Minnesota under the caption *Rizzo v. Target Corporation, et al.*, Case No. 0:16-cv-01485-JNE-BRT against substantially the same defendants, alleging substantially the same claims, and seeking substantially the same relief as the *Police Retirement System of St. Louis* lawsuit (the “Securities Lawsuits”). We expect the Securities Lawsuits to be consolidated. Target has not yet responded to the *Rizzo* lawsuit, but intends to vigorously defend against it.

ERISA Class Actions

On July 12, 2016 and July 15, 2016, respectively, Target Corporation, the Plan Investment Committee and its current chief operating officer were named as defendants in purported Employee Retirement Income Security Act of 1974 (“ERISA”) class actions filed in the United States District Court of the District of Minnesota under the captions *Knoll v. Target Corporation, et al.*, Case No. 0:16-cv-02400-JNE-BRT and *Simmons, et al. v. Target Corporation, et al.*, Case No. 0:16-cv-02421-JNE-BRT, respectively (the “ERISA Lawsuits”). The ERISA Lawsuits allege violations of Sections 404 and 405 of ERISA relating to the Canada Disclosure. The plaintiffs seek to represent a class of persons who were participants in or beneficiaries of the Target Corporation 401(k) Plan or the Target Corporation Ventures 401(k) Plan (collectively, the “Plans”) between February 27, 2013 and May 19, 2014 and whose accounts included investments in Target stock. The plaintiffs also seek damages, imposition of a constructive trust, and other relief, including attorneys’ fees, based on allegations that the defendants breached their fiduciary duties by continuing to allow Target stock to remain as an investment option under the Plans during the class period. We expect the ERISA Lawsuits to be consolidated. Target has not yet responded to the ERISA Lawsuits, but intends to vigorously defend against them.

Item 1A. Risk Factors

There have been no material changes to the risk factors described in our Annual Report on Form 10-K for the fiscal year ended January 30, 2016.

2016DLPFINQFILING

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In January 2012, our Board of Directors authorized the repurchase of \$5 billion of our common stock and in June 2015 expanded the program by an additional \$5 billion for a total authorization of \$10 billion. There is no stated expiration for the share repurchase program. Under this program, we have repurchased 125.0 million shares of common stock through July 30, 2016, at an average price of \$70.57, for a total investment of \$8.8 billion. The table below presents information with respect to Target common stock purchases made during the three months ended July 30, 2016, by Target or any "affiliated purchaser" of Target, as defined in Rule 10b-18(a)(3) under the Exchange Act.

| Period | Total Number of Shares Purchased ^(a) | Average Price Paid per Share ^(a) | Total Number of Shares Purchased as Part of the Current Program ^(a) | Dollar Value of Shares that May Yet Be Purchased Under the Program |
|--|---|---|--|--|
| May 1, 2016 through May 28, 2016 | | | | |
| Open market and privately negotiated purchases | 8,108,986 | \$ 73.60 | 8,108,986 | 1,931,465,739 |
| May 29, 2016 through July 2, 2016 | | | | |
| Open market and privately negotiated purchases | 8,707,226 | 68.30 | 8,707,226 | 1,336,800,590 |
| July 3, 2016 through July 30, 2016 | | | | |
| Open market and privately negotiated purchases | 2,218,802 | 71.31 | 2,218,802 | 1,178,571,943 |
| Total | 19,035,014 | \$ 70.91 | 19,035,014 | \$ 1,178,571,943 |

^(a) Includes 0.2 million shares delivered upon the noncash settlement of prepaid forward contracts. Refer to Note 10 of the Financial Statements for further details of these contracts.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Not applicable.

2016DLPFINQFILING

Item 6. Exhibits

- (3)A Amended and Restated Articles of Incorporation (as amended through June 9, 2010)⁽¹⁾
- (3)B Bylaws (as amended through November 11, 2015)⁽²⁾
- (10)OO Advisory Role Letter to Timothy R. Baer dated July 11, 2016
- (12) Statements of Computations of Ratios of Earnings to Fixed Charges
- (31)A Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (31)B Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (32)A Certification of the Chief Executive Officer As Adopted Pursuant to 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- (32)B Certification of the Chief Financial Officer As Adopted Pursuant to 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

⁽¹⁾ Incorporated by reference to Exhibit (3)A to the Registrant's Form 8-K Report filed June 10, 2010.

⁽²⁾ Incorporated by reference to Exhibit (3)A to the Registrant's Form 8-K Report filed November 12, 2015.

2016DLPFINQFILING

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TARGET CORPORATION

Dated: August 24, 2016 By: /s/ Cathy R. Smith
Cathy R. Smith
Executive Vice President and
Chief Financial Officer
(Duly Authorized Officer and
Principal Financial Officer)

/s/ Robert M. Harrison
Robert M. Harrison
Senior Vice President, Chief Accounting Officer
and Controller

2016DLPFINQFILING

EXHIBIT INDEX

| Exhibit | Description | Manner of Filing |
|---------|--|---------------------------|
| (3)A | Amended and Restated Articles of Incorporation (as amended through June 9, 2010) | Incorporated by Reference |
| (3)B | Bylaws (as amended through November 11, 2015) | Incorporated by Reference |
| (10)OO | Advisory Role Letter to Timothy R. Baer dated July 11, 2016 | Filed Electronically |
| (12) | Statements of Computations of Ratios of Earnings to Fixed Charges | Filed Electronically |
| (31)A | Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| (31)B | Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| (32)A | Certification of the Chief Executive Officer As Adopted Pursuant to 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| (32)B | Certification of the Chief Financial Officer As Adopted Pursuant to 18 U.S.C. Section 1350 Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed Electronically |
| 101.INS | XBRL Instance Document | Filed Electronically |
| 101.SCH | XBRL Taxonomy Extension Schema | Filed Electronically |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase | Filed Electronically |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase | Filed Electronically |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase | Filed Electronically |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase | Filed Electronically |