

SeaSpine Holdings Corp  
Form 10-Q  
May 16, 2016  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
COMMISSION FILE NO. 001-36905

SeaSpine Holdings Corporation  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE  
(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

47-3251758  
(I.R.S. EMPLOYER IDENTIFICATION NO.)

5770 Armada Drive, Carlsbad, California 92008  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (760) 727-8399

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Common Stock, \$0.01 par value, outstanding as of May 2, 2016 was 11,092,931.



Table of Contents

SEASPINE HOLDINGS CORPORATION  
INDEX

|  | Page<br>Number |
|--|----------------|
| <u>PART I. FINANCIAL INFORMATION</u>   |                |
| <u>Item 1. Financial Statements</u>  | <u>3</u>       |
| Condensed Consolidated Statements of Operations for the three months ended March 31, 2016 and 2015 (Unaudited)         | <u>3</u>       |
| Condensed Consolidated Statements of Comprehensive Loss for the three months ended March 31, 2016 and 2015 (Unaudited) | <u>4</u>       |
| Condensed Consolidated Balance Sheets as of March 31, 2016 and December 31, 2015 (Unaudited)                           | <u>5</u>       |
| Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015 (Unaudited)         | <u>6</u>       |
| Condensed Consolidated Statement of Equity for the three months ended March 31, 2016 (Unaudited)                       | <u>7</u>       |
| Notes to Unaudited Condensed Consolidated Financial Statements   | <u>8</u>       |
| <u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>                   | <u>18</u>      |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>27</u>      |
| <u>Item 4. Controls and Procedures</u>   | <u>28</u>      |
| <u>PART II. OTHER INFORMATION</u>  | <u>28</u>      |
| <u>Item 1. Legal Proceedings</u>   | <u>28</u>      |
| <u>Item 1A. Risk Factors</u>   | <u>28</u>      |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>   | <u>28</u>      |
| <u>Item 3. Defaults Upon Senior Securities</u>   | <u>28</u>      |
| <u>Item 4. Mine Safety Disclosures</u>   | <u>29</u>      |
| Item 5. Other Information  | <u>29</u>      |

Item 6. Exhibits

29

SIGNATURES

30

Exhibit 10.1

Exhibit 31.1

Exhibit 31.2

Exhibit 32.1

Exhibit 32.2

EX-101 INSTANCE DOCUMENT

EX-101 SCHEMA DOCUMENT

EX-101 CALCULATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

SEASPINE HOLDINGS CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (Unaudited)  
 (In thousands, except per share data)

|  | Three Months<br>Ended March 31, |           |
|--|---------------------------------|-----------|
|  | 2016                            | 2015      |
| Total revenue, net   | \$31,399                        | \$32,314  |
| Cost of goods sold   | 14,283                          | 12,601    |
| Gross profit   | 17,116                          | 19,713    |
| Operating expenses:  |                                 |           |
| Selling, general and administrative  | 25,374                          | 25,051    |
| Research and development   | 2,753                           | 1,582     |
| Intangible amortization  | 1,281                           | 1,397     |
| Total operating expenses   | 29,408                          | 28,030    |
| Operating loss   | (12,292 )                       | (8,317 )  |
| Other income (expense), net  | 258                             | (721 )    |
| Loss before income taxes   | (12,034 )                       | (9,038 )  |
| Provision (benefit) for income taxes   | (27 )                           | 860       |
| Net loss   | \$(12,007)                      | \$(9,898) |
| Net loss per share, basic and diluted  | \$(1.08 )                       | \$(0.90 ) |
| Weighted average shares used to compute basic and diluted net loss per share | 11,167                          | 11,048    |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

SEASPINE HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(Unaudited)

(In thousands)

|  | Three Months<br>Ended March 31, |           |
|--|---------------------------------|-----------|
|  | 2016                            | 2015      |
| Net loss                                 | \$(12,007)                      | \$(9,898) |
| Other comprehensive income               |                                 |           |
| Foreign currency translation adjustments | 190                             | 63        |
| Comprehensive loss                       | \$(11,817)                      | \$(9,835) |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of ContentsSEASPINE HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except par value data)

|  | March 31,<br>2016 | December 31,<br>2015 |
|--|-------------------|----------------------|
| <b>ASSETS</b>  |                   |                      |
| Current assets:  |                   |                      |
| Cash and cash equivalents  | \$28,602          | \$ 33,429            |
| Trade accounts receivable, net of allowances of \$588 and \$764  | 22,893            | 25,326               |
| Inventories  | 50,309            | 51,271               |
| Prepaid expenses and other current assets  | 2,165             | 3,696                |
| Total current assets   | 103,969           | 113,722              |
| Property, plant and equipment, net   | 21,051            | 21,958               |
| Intangible assets, net   | 37,677            | 39,632               |
| Other assets   | 1,007             | 1,077                |
| Total assets   | \$163,704         | \$ 176,389           |
| <b>LIABILITIES AND INVESTED EQUITY</b>   |                   |                      |
| Current liabilities:   |                   |                      |
| Accounts payable, trade  | \$11,185          | \$ 13,689            |
| Accrued compensation   | 3,948             | 4,177                |
| Accrued commissions  | 4,029             | 4,227                |
| Accrued expenses and other current liabilities   | 3,906             | 3,942                |
| Total current liabilities  | 23,068            | 26,035               |
| Long-term borrowings under credit facility   | 361               | 328                  |
| Other liabilities  | 2,908             | 2,687                |
| Total liabilities  | 26,337            | 29,050               |
| Commitments and contingencies  |                   |                      |
| Stockholders' equity:  |                   |                      |
| Preferred stock, \$0.01 par value; 15,000 authorized; none issued and outstanding  | —                 | —                    |
| Common stock, \$0.01 par value; 60,000 authorized; 11,093 shares issued and outstanding at March 31, 2016, and 11,102 shares issued and outstanding at December 31, 2015 | 111               | 111                  |
| Additional paid-in capital   | 175,631           | 173,786              |
| Accumulated other comprehensive income   | 1,581             | 1,391                |
| Accumulated deficit  | (39,956 )         | (27,949 )            |
| Total stockholders' equity   | 137,367           | 147,339              |
| Total liabilities and stockholders' equity   | \$163,704         | \$ 176,389           |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of ContentsSEASPINE HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

|   | Three Months Ended March 31,<br>2016 | 2015        |
|---|--------------------------------------|-------------|
| <b>OPERATING ACTIVITIES:</b>  |                                      |             |
| Net loss  | \$ (12,007 )                         | \$ (9,898 ) |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: |                                      |             |
| Depreciation and amortization   | 3,162                                | 3,005       |
| Instrument replacement expense  | 589                                  | 200         |
| Impairment of instruments   | 103                                  | —           |
| Provision for excess and obsolete inventories   | 2,525                                | 430         |
| Amortization of debt issuance costs   | 35                                   | —           |
| Deferred income tax benefit   | (35 )                                | —           |
| Stock-based compensation  | 1,974                                | 89          |
| Allocation of non-cash charges from Integra   | —                                    | 247         |
| Changes in assets and liabilities   |                                      |             |
| Accounts receivable   | 2,551                                | 2,525       |
| Inventories   | (1,022 )                             | 846         |
| Prepaid expenses and other current assets   | 1,534                                | 362         |
| Other non-current assets  | 101                                  | (4 )        |
| Accounts payable  | (3,394 )                             | 676         |
| Income taxes payable  | —                                    | (157 )      |
| Accrued commissions   | (200 )                               | (478 )      |
| Accrued compensation, accrued expenses and other current liabilities                      | (277 )                               | 2,866       |
| Other non-current liabilities   | 170                                  | (101 )      |
| Net cash (used in) provided by operating  | (4,191 )                             | 608         |



|  |           |   |        |   |
|--|-----------|---|--------|---|
| activities   |           |   |        |   |
| INVESTING  |           |   |        |   |
| ACTIVITIES:  |           |   |        |   |
| Purchases of property and equipment                          | (983      | ) | (3,571 | ) |
| Net cash used in investing activities                        | (983      | ) | (3,571 | ) |
| FINANCING  |           |   |        |   |
| ACTIVITIES:  |           |   |        |   |
| Other financing activity                                     | (2        | ) | —      |   |
| Integra net investment prior to the spin-off                 | —         |   | 2,962  |   |
| Net cash (used in) provided by financing activities          | (2        | ) | 2,962  |   |
| Effect of exchange rate changes on cash and cash equivalents | 349       |   | (3     | ) |
| Net change in cash and cash equivalents                      | (4,827    | ) | (4     | ) |
| Cash and cash equivalents at beginning of period             | 33,429    |   | 652    |   |
| Cash and cash equivalents at end of period                   | \$ 28,602 |   | \$ 648 |   |
| Non-cash investing activities:                               |           |   |        |   |
| Property and equipment in liabilities                        | 998       |   | 541    |   |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

SEASPINE HOLDINGS CORPORATION  
 CONDENSED CONSOLIDATED STATEMENT OF EQUITY  
 (Unaudited)  
 (In thousands)

|   | Common Stock |        | Additional | Accumulated   | Total        |               |
|---|--------------|--------|------------|---------------|--------------|---------------|
|   | Number       | Amount | Paid-In    | Other         | Accumulated  | Stockholder's |
|   | of           |        | Capital    | Comprehensive | Deficit      | Equity        |
|   | Shares       |        |            | Income        |              |               |
| Balance December 31, 2015               | 11,102       | \$ 111 | \$173,786  | \$ 1,391      | \$ (27,949 ) | \$ 147,339    |
| Net loss                                | —            | —      | —          | —             | (12,007 )    | (12,007 )     |
| Foreign currency translation adjustment | —            | —      | —          | 190           | —            | 190           |
| Restricted stock awards forfeited       | (9 )         | —      | (129 )     | —             | —            | (129 )        |
| Stock-based compensation                | —            | —      | 1,974      | —             | —            | 1,974         |
| Balance March 31, 2016                  | 11,093       | \$ 111 | \$175,631  | \$ 1,581      | \$ (39,956 ) | \$ 137,367    |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

SEASPINE HOLDINGS CORPORATION  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BUSINESS

Spin-off from Integra

As of June 30, 2015, SeaSpine Holdings Corporation ("SeaSpine", or the "Company") was a subsidiary of Integra LifeSciences Holdings Corporation ("Integra"). On July 1, 2015, Integra completed the spin-off of its orthobiologics and spinal fusion hardware business into SeaSpine, which was created to be a separate, independent, publicly-traded medical technology company focused on the design, development and commercialization of surgical solutions for the treatment of patients suffering from spinal disorders. Unless the context indicates otherwise, (i) references to "SeaSpine", the "Company", and the "Business", refer to SeaSpine Holdings Corporation and its orthobiologics and spinal fusion hardware business and (ii) references to "Integra" refer to Integra LifeSciences Holdings Corporation and its subsidiaries other than SeaSpine.

The SeaSpine Registration Statement on Form 10 became effective on June 9, 2015, and SeaSpine common stock began "regular-way" trading on the NASDAQ Global Market on July 2, 2015 under the symbol "SPNE."

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Company prepared the unaudited interim condensed consolidated financial statements included in this report in accordance with accounting principles generally accepted in the U.S. ("GAAP"). For periods prior to the spin-off, the Company's consolidated financial statements were prepared on a stand-alone basis and derived from Integra's consolidated financial statements and accounting records related to its orthobiologics and spinal fusion hardware business. The Company relied on Integra for a significant portion of its operational and administrative support. The consolidated financial statements for all periods prior to the spin-off included allocations of certain Integra corporate expenses, including information technology resources and support; finance, accounting, auditing services; real estate and facility management services; human resources activities; certain procurement activities; treasury services, legal advisory services and costs for research and development. These costs were allocated to the Company on the basis of direct usage when identifiable, with the remainder allocated on a pro-rata basis of revenue, standard costs of sales, or other measures.

Integra used a centralized approach to cash management and financing of its operations and substantially all cash generated by the Company through May 4, 2015, the date the Company implemented a separate enterprise resource planning ("ERP") system for SeaSpine, was assumed to be remitted to Integra. Prior to the spin-off, cash management and financing transactions relating to the Company were accounted for through the Integra invested equity account. Accordingly, none of the Integra cash and cash equivalents at the corporate level were assigned to SeaSpine in the consolidated financial statements. Integra's debt and related interest expense were not allocated to SeaSpine for any of the periods presented since the Company was not the legal obligor of the debt and Integra's borrowings were not directly attributable to SeaSpine.

Subsequent to the spin-off, the Company's financial statements are presented on a consolidated basis, as the Company became a separate publicly-traded company on July 1, 2015. In the opinion of management, the March 31, 2016 unaudited condensed consolidated financial statements contain all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of the financial position, results of operations and cash flows of the Company. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2015 included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC. The Company's consolidated balance

sheet as of December 31, 2015 was derived from audited financial statements, but does not include all disclosures required by GAAP. The Company performs its operational and administrative support using internal resources and purchased services, some of which have been provided by Integra for a fee pursuant to a transition services agreement. See Note 4, "Transactions with Integra," for further information regarding the relationships the Company has with Integra.

#### Principles of Consolidation

For periods prior to the spin-off, the consolidated financial statements include certain assets and liabilities that have historically been held at the Integra level but were specifically identifiable or otherwise attributable to the Company. All significant intra-company transactions within Integra's pre-spin off orthobiologics and spinal fusion hardware business have been eliminated. All

SEASPINE HOLDINGS CORPORATION  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

significant transactions between the Company and other businesses of Integra before the spin-off are included in these condensed consolidated financial statements.

For periods subsequent to the spin-off, the consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation.

#### Recently Issued Accounting Standards

In May 2014, the Financial Accounting Standards Board ("FASB") issued Update No. 2014-09, Revenue from Contracts with Customers (Topic 606). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should: 1) identify the contract(s) with a customer, 2) identify the performance obligations in the contract, 3) determine the transaction price, 4) allocate the transaction price to the performance obligations in the contract, and 5) recognize revenue when (or as) the entity satisfies a performance obligation. In July 2015, the FASB deferred for one year the effective date of the new revenue standard, but early adoption is permitted. The new standard will be effective for the Company on January 1, 2018. The Company is in the process of evaluating the impact of this standard on its financial statements.

In August 2014, the FASB issued Update No. 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. The amendment requires management to evaluate, for each annual and interim reporting period, whether there are conditions and events, considered in the aggregate, that raise substantial doubt about an entity's ability to continue as a going concern within one year after the date the financial statements are issued or are available to be issued. If substantial doubt is raised, additional disclosures around management's plan to alleviate these doubts are required. This update will become effective for all annual periods and interim reporting periods beginning after December 15, 2016. The implementation of the amended guidance is not expected to have an impact on current disclosures in our financial statements.

In April 2015, the FASB issued Update No. 2015-03, Simplifying the Presentation of Debt Issuance Costs. The new standard will require debt issuance costs to be presented on the balance sheet as a direct reduction of the carrying value of the associated debt liability, consistent with the presentation of debt discounts. The recognition and measurement requirements will not change as a result of this guidance. The standard is effective for the annual reporting periods beginning after December 15, 2015 and requires a retrospective application. The guidance in Accounting Standards Update ("ASU") 2015-03 does not address presentation or subsequent measurement of debt issuance costs related to line-of-credit arrangements. In August 2015, the FASB issued ASU 2015-15, Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements. Under the new standard, the SEC staff will not object to an entity deferring and presenting debt issuance costs as an asset and subsequently amortizing the deferred debt issuance costs ratably over the term of the line-of-credit arrangement, regardless of whether there are any outstanding borrowings on the line-of-credit arrangement. The implementation of the amended guidance did not have an impact on current disclosures in our financial statements.

In July 2015, the FASB issued Update No. 2015-11, Simplifying the Measurement of Inventory (Topic 330). The new guidance requires an entity to measure inventory within the scope of the amendment at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. The implementation of the amended guidance is not expected to have an impact on our financial statements.

In November 2015, the FASB issued Update No. 2015-17, Income Taxes - Balance Sheet Reclassification of Deferred Taxes (Topic 740). This ASU requires that deferred tax liabilities and assets be classified as non-current in a classified statement of financial position. The current requirement that deferred tax liabilities and assets of a tax-paying component of an entity be offset and presented as a single amount is not affected by the amendments in this update. The amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted and the amendments may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company early adopted this ASU in the fourth quarter of 2015 on a prospective basis. The Company did not adjust our prior period consolidated balance sheet as a result of the adoption of this ASU.

In February 2016, the FASB issued Update No. 2016-02, Leases (Topic 842), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months

SEASPINE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. Topic 842 supersedes the previous leases standard, Topic 840 Leases. The standard is effective on January 1, 2019, with early adoption permitted. The Company is in the process of evaluating the impact of this new guidance.

In March 2016, the FASB issued Update No. 2016-09, Improvements to Employee Share-Based Payment Accounting (Topic 718). Under current accounting guidance an entity is required to report excess tax benefits and tax deficiencies to the extent of previous windfalls in equity when the tax benefit is realized. Excess settlements are currently reported as cash inflows from financing activities. The amendment requires that an entity present all excess tax benefits and all tax deficiencies as income tax expense or benefit in the statement of operations to be applied using a prospective transition method. Related tax settlements are to be presented as cash inflows from operating activities. The Company has the option to use either a prospective or retrospective transition method. The amendment removes the requirement to delay recognition of an excess tax benefit until the tax benefit is realized. A modified retrospective transition method must be applied. This update will become effective for all annual periods and interim reporting periods beginning after December 15, 2016. Early adoption is permitted. The Company is in the process of evaluating the impact of this standard on its financial statements.

#### Net Loss Per Share

For periods prior to the spin-off, basic and diluted net loss per share was calculated based on the approximately 11.0 million shares of SeaSpine common stock that were distributed to Integra shareholders on July 1, 2015. For periods subsequent to the spin-off, basic and diluted net loss per share was calculated using the weighted-average number of shares of common stock outstanding during the period. The weighted average number of shares used to compute diluted net loss per share excludes any assumed exercise of stock options, and any assumed issuance of common stock under restricted stock units as the effect would be antidilutive. Common stock equivalents of 2.7 million shares for the three months ended March 31, 2016 were excluded from the calculation because of their antidilutive effect.

|   | Three Months<br>Ended March 31,<br>2016      2015<br>(In thousands,<br>except per share<br>data) |           |
|---|--|-----------|
| Net loss                                      | \$(12,007)   | \$(9,898) |
| Loss Per Share Data                           |  |           |
| Loss per share                                |  |           |
| Basic and diluted                             | \$(1.08 )  | \$(0.90 ) |
| Weighted average number of shares outstanding |  |           |
| Basic and diluted                             | 11,167   | 11,048    |
| Out-of-Period Adjustment                      |  |           |

In the second quarter of 2015, the Company recorded an adjustment to correct an error in the first quarter of 2015 reported amounts. This resulted in an increase to finished goods inventory and Integra's net investment by \$0.7 million. In addition to understating the inventory balance and net investment balance as of March 31, 2015, the error had the effect of increasing first quarter cash flows from operations and decreasing first quarter cash flows from financing by \$0.7 million. The adjustment

recorded in the second quarter of 2015 corrects the year to date cash flows from operations and cash flows from financing. The Company retrospectively adjusted the Condensed Consolidated Statement of Cash Flows for the period ended March 31, 2015.

### 3. CREDIT AGREEMENT

On December 24, 2015, the Company entered into a three-year credit facility (the "Credit Facility") with Wells Fargo Capital Finance. The Credit Facility provides an asset-backed revolving line of credit of up to \$30.0 million in borrowing capacity with a maturity date of December 24, 2018, which maturity date is subject to a one-time one-year extension at the Company's election. In connection with the Credit Facility, the Company was required to become guarantors and to provide a security interest in substantially all its assets for the benefit of the counterparty.

Borrowings under the Credit Facility accrue interest at the rate then applicable to the Base Rate (as customarily defined) Loans, unless and until converted into LIBOR Rate Loans in accordance with the terms of the Credit Facility. Borrowings bear interest at a floating annual rate equal to (a) during any month for which the Company's average excess availability (as customarily defined)



SEASPINE HOLDINGS CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

is greater than \$20.0 million, base rate plus (i) 1.25 percentage points for base rate loans and (ii) LIBOR rate plus 2.25 percentage points for LIBOR loans, (b) during any month for which the Company's average excess availability is greater than \$10.0 million but less than or equal to \$20.0 million, (i) base rate plus 1.50 percentage points for base rate loans and (ii) LIBOR rate plus 2.50 percentage points for LIBOR loans and (c) during any month for which the Company's average excess availability is less than or equal to \$10.0 million, (i) base rate plus 1.75 percentage points for base rate loans and (ii) LIBOR rate plus 2.75 percentage points for LIBOR loans.

The Company will also pay an annual unused line fee in an amount equal to 0.375% of the unused Credit Facility amount. The unused line fee is due and payable on the first day of each month. At March 31, 2016, there was \$0.4 million outstanding under the Credit Facility. Debt issuance costs and legal fees related to the Credit Facility totaling \$0.4 million were recorded as a deferred asset and are being amortized ratably over the term of the arrangement.

The Credit Facility contains various customary affirmative and negative covenants, including prohibiting the Company from incurring indebtedness without the lender's consent. The Credit Facility also includes a financial covenant that requires the Company to maintain a minimum fixed charge coverage ratio of 1.10 to 1.00 for the applicable measurement period, if the Company's Total Liquidity (as defined in the Credit Facility) is less than \$5.0 million. The Company was in compliance with all applicable covenants at March 31, 2016.

The Credit Facility also includes customary events of default, including events relating to non-payment of amounts due under the Credit Facility, material inaccuracy of representations and warranties, violation of covenants, bankruptcy and insolvency, failure to comply with health care laws, violation of certain of the Company's existing agreements, and the occurrence of a change of control. Under the Credit Facility, if an event of default occurs, lenders holding a majority of the revolving commitments will have the right to terminate the commitments and accelerate the maturity of any loans outstanding.

#### 4. TRANSACTIONS WITH INTEGRA

##### Related-party Transactions

Prior to the spin-off, and pursuant to certain supply agreements subsequent to the spin-off, SeaSpine purchased a portion of raw materials and finished goods from Integra for the Company's Mozaik family of products, and SeaSpine contract manufactured certain finished goods for Integra. The Company's purchases of raw materials and Mozaik product finished goods from Integra for the three months ended March 31, 2016 and 2015 totaled \$0.5 million and \$1.2 million, respectively. The amount of finished goods sold by SeaSpine to Integra under its contract manufacturing arrangement was immaterial for all periods presented.

Pursuant to a transition services agreement, Integra and SeaSpine will provide certain services following the spin-off, and Integra and SeaSpine will indemnify each other against certain liabilities arising from their respective businesses. Under this agreement, Integra provides us with certain support functions, including information technology, accounting and other financial functions, regulatory affairs and quality assurance, human resources and other administrative support. The Company incurred approximately \$0.1 million of costs under the agreement for the three months ended March 31, 2016, all of which was outstanding at March 31, 2016. Integra collects certain funds from customers on behalf of the Company, of which \$0.3 million was due to the Company as of March 31, 2016 and recorded in Other Current Assets.

##### Allocated Costs

For periods prior to the spin-off, the condensed consolidated statements of operations included direct expenses for cost of goods sold, research and development, sales and marketing, customer service, and administration as well as allocations of expenses arising from shared services and infrastructure provided by Integra to the Company, such as costs of information technology, including the costs of a multi-year global enterprise resource planning implementation, accounting and legal services, real estate and facilities management, corporate advertising, insurance

and treasury services, and other corporate and infrastructure services. These allocations are included in the table below. These expenses were allocated to the Company using estimates that the Company considers to be a reasonable reflection of the utilization of services provided to or benefits received from the Company. The allocation methods include pro-rata basis of revenue, standard cost of sales or other measures.

SEASPINE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

|                                     |  |
|-------------------------------------|--|
|                                     | Three<br>Months<br>Ended<br>March 31,<br>2015<br>(In<br>thousands) |
| Cost of goods sold                  | \$ 244   |
| Selling, general and administrative | 4,249  |
| Research and development            | 105  |
| Total Allocated Costs               | \$ 4,598   |

Included in the above amounts are certain non-cash allocated costs, including stock-based compensation. Such amounts were \$0.2 million for the three months ended March 31, 2015. There were no allocated costs for the three months ended March 31, 2016.

All significant related party transactions between SeaSpine and Integra were included in the condensed consolidated financial statements and, prior to the spin-off, were considered to be effectively settled for cash at the time the transaction was recorded, with the exception of the purchases from Integra of Mozaik raw materials and finished goods for all periods presented. The total net effect of the transactions considered to be effectively settled for cash was reflected in the consolidated statement of cash flows as a financing activity and in the consolidated balance sheet as Integra net investment.

The following table summarizes the components of the net increase (decrease) in Integra net investment for the three months ended March 31, 2015. The Integra net investment was reclassified to Additional Paid-in Capital in connection with the spin-off.

|   |   |
|---|---|
|   | Three Months<br>Ended March<br>31, 2015<br>(In thousands) |
| Cash pooling and general financing activities (a)                               | \$ (1,390 )   |
| Corporate Allocations (excluding non-cash adjustments)                          | 4,351   |
| Total Integra net investment in financing activities within cash flow statement | 2,961   |
| Non-cash adjustments (b)  | 336   |
| Foreign exchange impact   | 475   |
| Net increase in Integra investment  | \$ 3,772  |

(a) Includes financing activities for capital transfers, cash sweeps and other treasury services.

(b) Reflects allocation of non-cash charges from Integra, including stock-based compensation.

## 5. INVENTORIES

Inventories consisted of the following:

|                 |                |              |
|-----------------|----------------|--------------|
|                 | March 31       | December 31, |
|                 | 2016           | 2015         |
|                 | (In thousands) |              |
| Finished goods  | \$30,275       | \$ 29,845    |
| Work in process | 16,505         | 15,574       |
| Raw materials   | 3,529          | 5,852        |
|                 | \$50,309       | \$ 51,271    |

During the three months ended March 31, 2016, the Company recorded a \$1.7 million provision for excess and obsolete orthobiologics inventory related to a portion of its matched-donor cancellous bone raw material on hand. This charge resulted from the repurposing of a large portion of the Company's matched-donor cortical bone raw material that has historically been used in production with the matched-donor cancellous bone raw material. The quantities on hand of the now unmatched cancellous bone raw material exceed the anticipated volumes that will be consumed in future production needs such that its shelf life is expected to expire before it would be consumed.

## SEASPINE HOLDINGS CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 6. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at historical cost less accumulated depreciation and any impairment charges. The Company provides for depreciation using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the lease term or the useful life. The cost of major additions and improvements is capitalized, while maintenance and repair costs that do not improve or extend the lives of the respective assets are charged to operations as incurred. The cost of computer software obtained for internal use is accounted for in accordance with the Accounting Standards Codification 350-40, Internal-Use Software.

The cost of purchased instruments which the Company consigns to hospitals and independent sales agents to support surgeries is initially capitalized as construction in progress. The amount is then reclassified to instrument sets and depreciation is initiated when instruments are put together in a newly built set with spinal implants, or directly expensed for the instruments that are used to replace damaged instruments in an existing set. The depreciation expense and direct expense for replacement instruments are recorded in selling, general and administrative expense.

Property, plant and equipment balances and corresponding useful lives were as follows:

|  | March 31, 2016 | December 31, 2015 | Useful Lives |
|--|----------------|-------------------|--------------|
|  | (In thousands) |                   |              |
| Leasehold improvement                          | \$4,950        | \$ 4,830          | Lease Term   |
| Machinery and production equipment             | 6,404          | 6,404             | 3-20 years   |
| Instrument sets                                | 25,243         | 25,080            | 5 years      |
| Information systems and hardware               | 6,908          | 6,872             | 3-7 years    |
| Furniture and fixtures                         | 1,052          | 944               | 3-15 years   |
| Construction in progress                       | 8,022          | 8,375             |              |
| Total  | 52,579         | 52,505            |              |
| Less accumulated depreciation and amortization | (31,528 )      | (30,547 )         |              |
| Property, plant and equipment, net             | \$21,051       | \$ 21,958         |              |

Depreciation expenses totaled \$1.2 million and \$0.9 million for the three month periods ended March 31, 2016 and 2015, respectively. The cost of purchased instruments used to replace damaged instruments in existing sets and recorded directly to the instrument replacement expense totaled \$0.6 million and \$0.2 million for the three month periods ended March 31, 2016 and 2015, respectively.

## 7. IDENTIFIABLE INTANGIBLE ASSETS

Identifiable intangible assets are initially recorded at fair value at the time of acquisition generally using an income or cost approach. The Company capitalizes costs incurred to renew or extend the term of recognized intangible assets and amortizes those costs over their expected useful lives.

The components of the Company's identifiable intangible assets were as follows:

|                        | March 31, 2016         |          |              |              |
|------------------------|------------------------|----------|--------------|--------------|
|                        | Weighted               | Average  | Cost         | Accumulated  |
|                        | Life                   |          |              | Amortization |
|                        |                        |          |              | Net          |
|                        | (Dollars in thousands) |          |              |              |
| Completed technology   | 12 years               | \$31,169 | \$ (19,955 ) | \$11,214     |
| Customer relationships | 12 years               | 56,830   | (30,367 )    | 26,463       |
| Trademarks/brand names | —                      | 300      | (300 )       | —            |
|                        |                        | \$88,299 | \$ (50,622 ) | \$37,677     |



SEASPIKE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

|                        | December 31, 2015      |          |              |          |
|------------------------|------------------------|----------|--------------|----------|
|                        | Weighted               |          | Accumulated  | Net      |
|                        | Average                | Cost     | Amortization |          |
|                        | Life                   |          |              |          |
|                        | (Dollars in thousands) |          |              |          |
| Completed technology   | 12 years               | \$31,169 | \$ (19,280 ) | \$11,889 |
| Customer relationships | 12 years               | 56,830   | (29,087 )    | 27,743   |
| Trademarks/brand names | —                      | 300      | (300 )       | —        |
|                        |                        | \$88,299 | \$ (48,667 ) | \$39,632 |

Annual amortization expense (including amounts reported in cost of goods sold) is expected to be approximately \$7.0 million in 2016, \$5.8 million in 2017, \$5.5 million in 2018, \$4.8 million in 2019 and \$4.0 million in 2020.

Amortization of product technology-based intangible assets totaled \$0.7 million for each of the three months ended March 31, 2016 and 2015, and is presented by the Company within cost of goods sold.

## 8. STOCK-BASED COMPENSATION

For periods prior to the spin-off, the Company's stock-based compensation was derived from the equity awards granted by Integra to individuals who would become the Company's employees. As those stock-based compensation plans were Integra's plans, the amounts have been recognized in the consolidated statements of operations and the Integra net investment account on the consolidated balance sheet. For periods after the spin-off, the Company's stock-based compensation has been recognized through the consolidated statement of operations and the Company's additional paid-in capital account on the consolidated balance sheet.

### Equity Award Plans

As of June 30, 2015, Integra had stock options, restricted stock awards, performance stock awards, contract stock awards and restricted stock units outstanding under three plans, the 2000 Equity Incentive Plan, the 2001 Equity Incentive Plan, and the 2003 Equity Incentive Plan. In connection with the spin-off, Integra equity awards granted to individuals who became employees of the Company were converted to SeaSpine equity awards. In general, each award is subject to the same terms and conditions as were in effect prior to the spin-off.

In May 2015, the Company adopted a 2015 Incentive Award Plan (the "2015 Plan"), under which the Company can grant its employees and non-employee directors incentive stock options and non-qualified stock options, restricted stock, performance stock, dividend equivalent rights, stock appreciation rights, stock payment awards and other incentive awards. The Company may issue up to 2,000,000 shares of its common stock under the 2015 Plan. On January 27, 2016, the Company's board of directors approved an amendment and restatement of the 2015 Plan, pursuant to which the share reserve was increased by 300,000 shares over the original share reserve under the 2015 Plan, and on March 30, 2016, the board of directors approved a further amendment and restatement of the 2015 Plan, pursuant to which the share reserve was increased by an additional 1,209,500 shares of common stock, in each case subject to the Company obtaining the requisite stockholder approval. As a result, pursuant to the final amended and restated 2015 Plan (the "Restated Plan"), an aggregate of 1,509,500 additional shares will be reserved for issuance under the Restated Plan relative to the share reserve under the 2015 Plan.

### Restricted Stock Awards, Restricted Stock Units and Performance Stock Awards

Performance stock awards, restricted stock awards and restricted stock units generally have requisite service periods of three years. Performance stock awards are subject to graded vesting and the Company expenses their fair value over the requisite service period. The Company expenses the fair value of restricted stock awards and restricted stock units on an accelerated basis over the vesting period or requisite service period, whichever is shorter. Stock-based compensation expense related to restricted stock awards, restricted stock units and performance stock awards includes

an estimate for forfeitures. The expected forfeiture rate of all equity based compensation is based on historical patterns of the Company's employees and is estimated to be 10% annually for the three months ended March 31, 2016. As of March 31, 2016, there was approximately \$0.2 million of total unrecognized compensation expense related to unvested awards. This cost is expected to be recognized over a weighted-average period of approximately one year.



SEASPINE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

Stock Options

Stock option grants to employees generally have requisite service periods of four years, and stock option grants to non-employee directors generally have a requisite service period of one year. Both are subject to graded vesting. The Company records stock-based compensation expense associated with stock options on an accelerated basis over the various vesting periods within each grant and based on their fair value at the date of grant using the Black-Scholes-Merton option pricing model. The following weighted-average assumptions were used in the calculation of fair value for options grants for the three months ended March 31, 2016:

|                          | March 31, 2016 |   |
|--------------------------|----------------|---|
| Expected dividend yield  | 0              | % |
| Risk-free interest rate  | 1.5            | % |
| Expected volatility      | 38.6           | % |
| Expected term (in years) | 5.1            |   |

The Company considered that it has never paid cash dividends and does not currently intend to pay cash dividends. The risk-free interest rates are derived from the U.S. Treasury yield curve in effect on the date of grant for instruments with a remaining term similar to the expected term of the options. Due to the Company's limited historical data, the expected volatility is calculated based upon the historical volatility of comparable companies in the medical device industry whose share prices are publicly available for a sufficient period of time. The expected term of options is calculated using the simplified method as prescribed by accounting guidance for stock-based compensation. In addition, the Company applies an expected forfeiture rate when amortizing stock-based compensation expense. The expected forfeiture rate of stock options is based on historical patterns of the employee turnover rate and is estimated to be 10% annually for stock-based compensation expense recorded for the three months ended March 31, 2016. As individual grant awards become fully vested, stock-based compensation expense is adjusted to recognize actual forfeitures.

There were 700,532 stock options granted during the three months ended March 31, 2016, of which 547,099 shares were granted, in part, out of the share reserve increases approved by the board of directors under the Restated Plan and, in part, out of the remaining share reserve under the 2015 Plan, but all of which were granted subject to the Company obtaining the requisite stockholder approval (the "Contingent Options"). In the event stockholder approval of the Restated Plan is not obtained, all of the Contingent Options will automatically be forfeited. There were no expenses recorded for these Contingent Options for the three months ended March 31, 2016 in accordance with the Accounting Standards Codification 718, Compensation- Stock Compensation.

As of March 31, 2016, there was approximately \$3.9 million of total unrecognized compensation expense related to unvested stock options. This cost is expected to be recognized over a weighted-average period of approximately 1.9 years.

Employee Stock Purchase Plan

In May 2015, the Company adopted a 2015 Employee Stock Purchase Plan (the "ESPP"), which was amended in December 2015. The ESPP enables eligible employees to purchase shares of the Company's common stock through payroll deductions of up to 15% of eligible compensation during an offering period. Generally, each offering will be for a period of twenty-four months as determined by the Company's board of directors. There are four six-month purchase periods in each offering period for contributions to be made and to be converted into shares at the end of the purchase period. In no event may an employee purchase more than 2,500 shares per purchase period based on the closing price on the first trading date of an offering period or more than \$25,000 worth of stock during each calendar year. The purchase price is 85% of the lesser of the market price of the stock at the first trading date of an offering

period or any purchase date during an offering period (June 30 or December 31).

The ESPP authorizes the issuance of 400,000 shares of common stock pursuant to purchase rights granted to employees. The ESPP is intended to qualify as an “employee stock purchase plan” within the meaning of Section 423 of the Internal Revenue Code of 1986. The first offering period commenced on January 1, 2016 and will end on December 31, 2017. As of March 31, 2016, no shares of common stock have been purchased under the ESPP.

The Company estimates the fair value of shares issued to employees under the ESPP using the Black-Scholes-Merton option-pricing model. The following weighted average assumptions were used in the calculation of fair value of shares under the ESPP at the grant date:

15

---

SEASPINE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

|                          | March 31, 2016 |   |
|--------------------------|----------------|---|
| Expected dividend yield  | 0              | % |
| Risk-free interest rate  | 0.7            | % |
| Expected volatility      | 32.4           | % |
| Expected term (in years) | 1.3            |   |

## 9. LEASES

The Company leases administrative, manufacturing, research, and distribution facilities and various manufacturing, office and transportation equipment through operating lease agreements. Future minimum lease payments under these operating leases at March 31, 2016 are as follows:

|                              | Payments<br>Due by<br>Calendar<br>Year<br>(In<br>thousands) |
|------------------------------|---|
| 2016                         | \$ 1,777  |
| 2017                         | 2,177   |
| 2018                         | 2,208   |
| 2019                         | 2,262   |
| 2020                         | 2,317   |
| Thereafter                   | 12,160  |
| Total minimum lease payments | \$ 22,901   |

Total rental expense for the three months ended March 31, 2016 and 2015 was \$0.8 million and \$0.6 million, respectively.

## 10. INCOME TAXES

The following table provides a summary of the Company's effective tax rate for the three months ended March 31, 2016 and 2015:

| Three<br>Months<br>Ended March<br>31,<br>2016 | 2015 |
|---|------|
|---|------|

Reported tax rate 0.2% (9.5)%

The Company reported income tax expense for the three months ended March 31, 2015 related to the taxable income generated by its U.S. subsidiary that was not part of the U.S. consolidated tax group as of March 31, 2015. As such, despite the reported losses before income taxes in those periods, the taxable income generated by such U.S. subsidiary was not allowed to be offset against the taxable losses generated by its other U.S. subsidiaries through August 31, 2015. Effective September 1, 2015, the Company made an election that will allow it to offset any future taxable losses generated by its U.S. subsidiaries against any future taxable income generated by its U.S. subsidiaries. In addition, for all periods presented, the pretax losses incurred by the consolidated U.S. tax group received no corresponding tax

benefit because we have concluded that it is more likely than not that the Company will be unable to realize the value of any resulting deferred tax assets. The Company will continue to assess its position in future periods to determine if it is appropriate to reduce a portion of its valuation allowance in the future.

The income tax provision in the consolidated statements of operations for periods prior to the spin-off was calculated using the separate return method, as if the Company had filed a separate tax return and operated as a stand-alone business. However, because Integra historically generated taxable income in excess of the Company's pretax losses incurred prior to the spin-off and all of the Company's U.S. subsidiaries that incurred these pretax losses were included in Integra's U.S. consolidated tax group, those pretax losses were more than offset by Integra's taxable income. Therefore, there were no U.S. net operating losses available to the Company for future use at the date of the spin-off.

SEASPINE HOLDINGS CORPORATION  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 11. COMMITMENTS AND CONTINGENCIES

In consideration for certain technology, manufacturing, distribution, and selling rights and licenses granted to the Company, the Company has agreed to pay royalties on sales of certain products sold by the Company. The royalty payments that the Company made under these agreements were included on the interim condensed consolidated statements of operations as a component of cost of goods sold.

The Company is subject to various claims, lawsuits and proceedings in the ordinary course of its business with respect to its products, its current or former employees, and involving commercial disputes, some of which have been settled by the Company. In the opinion of management, such claims are either adequately covered by insurance or otherwise indemnified, or are not expected, individually or in the aggregate, to result in a material adverse effect on the Company's financial condition. However, it is possible that our results of operations, financial position and cash flows in a particular period could be materially affected by these contingencies.

The Company accrues for loss contingencies when it is deemed probable that a loss has been incurred and that loss is estimable. The amounts accrued are based on the full amount of the estimated loss before considering insurance proceeds, and do not include an estimate for legal fees expected to be incurred in connection with the loss contingency. The Company accrues legal fees expected to be incurred in connection with loss contingencies as those fees are incurred by outside counsel as a period cost. The Company does not believe there are any pending legal proceedings that would have a material impact on the Company's financial position, liquidity or results of operations.

### 12. SEGMENT AND GEOGRAPHIC INFORMATION

Subsequent to the spin-off from Integra, management assessed its segment reporting based on how it internally manages and reports the results of its business to its chief operating decision maker. The Company's management reviews financial results, manages the business and allocates resources on an aggregate basis. Therefore, financial results are reported in a single operating segment: the development, manufacture and marketing of orthobiologics and spinal fusion hardware. The Company reports revenue in two product categories: orthobiologics and spinal fusion hardware. Orthobiologics products consist of a broad range of advanced and traditional bone graft substitutes that are designed to improve bone fusion rates following surgery. The spinal fusion hardware portfolio consists of an extensive line of products for minimally invasive surgery, complex spine, deformity and degenerative procedures.

Revenue, net consisted of the following:

|                        | Three Months<br>Ended March 31, |          |
|------------------------|---------------------------------|----------|
|                        | 2016                            | 2015     |
|                        | (In thousands)                  |          |
| Orthobiologics         | \$16,658                        | \$16,028 |
| Spinal fusion hardware | 14,741                          | 16,286   |
| Total revenue, net     | \$31,399                        | \$32,314 |

The Company attributes revenues to geographic areas based on the location of the customer. Total revenue by major geographic area consisted of the following:

|                    | Three Months<br>Ended March 31, |          |
|--------------------|---------------------------------|----------|
|                    | 2016                            | 2015     |
|                    | (In thousands)                  |          |
| United States      | \$28,544                        | \$29,362 |
| International      | 2,855                           | 2,952    |
| Total revenue, net | \$31,399                        | \$32,314 |



Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis refers to and should be read in conjunction with the condensed consolidated financial statements and the corresponding notes included elsewhere in this report. This Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The matters discussed in these forward-looking statements are subject to risk and uncertainties that could cause actual results to differ materially from those made, projected or implied in the forward-looking statements. Such risks and uncertainties may also give rise to future claims and increase exposure to contingent liabilities. Please see the "Risk Factors" section included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 for a discussion of the uncertainties, risks and assumptions associated with these statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

You can identify these forward-looking statements by forward-looking words such as "believe," "may," "could," "will," "estimate," "continue," "anticipate," "intend," "seek," "plan," "expect," "should," "would" and similar expressions. These risks and uncertainties arise from (among other factors) the following:

• general economic and business conditions, in both domestic and international markets;

• our expectations and estimates concerning future financial performance, financing plans and the impact of competition;

• anticipated trends in our business, including healthcare reform in the United States, increased pricing pressure from our competitors or hospitals and changes in third-party payment systems;

• physicians' willingness to adopt our recently launched and planned products, customers' continued willingness to pay for our products and third-party payors' willingness to provide or continue coverage and appropriate reimbursement for any of our products and our ability to secure regulatory approval for products in development;

• existing and future regulations affecting our business, both in the United States and internationally, and enforcement of those regulations;

• anticipated demand for our products and our ability to produce our products in sufficient quantities to meet customer demand;

• our ability to manage timelines and costs related to manufacturing our products;

• our ability to maintain and expand our marketing and sales networks and the costs related thereto;

• our ability to successfully develop new products and the costs associated with designing and developing those new products;

• our ability to support the safety and efficacy of our products with long-term clinical data;

• our ability to obtain additional debt and equity financing to fund capital expenditures and working capital requirements and acquisitions;

• our dependence on a limited number of third-party suppliers for components and raw materials;

• our ability to protect our intellectual property, including unpatented trade secrets, and to operate without infringing or misappropriating the proprietary rights of others;

• our ability to complete acquisitions, integrate operations post-acquisition and maintain relationships with customers of acquired entities; and

• other risk factors described in the section entitled “Risk Factors” included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015.



## Table of Contents

These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this report.

### Spin-off from Integra

SeaSpine was incorporated in Delaware on February 12, 2015 in connection with the spin-off of Integra's spinal fusion hardware and orthobiologics business from Integra's diversified medical technology business on July 1, 2015.

For periods prior to the spin-off, our consolidated financial statements were prepared on a stand-alone basis and were derived from Integra's consolidated financial statements and accounting records. Therefore, these financial statements reflected, in conformity with accounting principles generally accepted in the United States, the financial position, results of operations, comprehensive loss and cash flows as the orthobiologics and spinal fusion hardware business was historically operated as part of Integra. They may not be indicative of our future performance and do not necessarily reflect what our consolidated results of operations, financial condition and cash flows would have been had we operated as a separate, publicly-traded company during the periods presented, particularly because we implemented many changes in our operations and capitalization after the spin-off from Integra.

The consolidated financial statements for periods prior to the spin-off included the attribution of certain assets and liabilities that were historically held at the Integra corporate level but which were specifically identified or attributable to us. However, cash held by Integra was not attributed to us. Integra's debt and related interest expense also were not allocated to us for any of the periods presented since we were not the legal obligor of the debt and Integra's borrowings were not directly attributable to us. Integra managed cash centrally and substantially all cash generated by our business through May 4, 2015, the date we implemented a separate enterprise resource planning ("ERP") system for SeaSpine, was assumed to be remitted to Integra. All significant related party transactions between us and Integra were included in the consolidated financial statements and, prior to the spin-off, were considered to be effectively settled for cash at the time the transaction was recorded, with the exception of the purchases from Integra of Mozaik raw materials and finished goods. Prior to the spin-off, SeaSpine purchased a portion of raw materials and finished goods from Integra for the Mozaik family of products, and SeaSpine contract manufactured certain finished goods for Integra. The total net effect of the settlement of the transactions considered to be effectively settled for cash was reflected in the consolidated statements of cash flows as a financing activity and in the consolidated balance sheet as Integra net investment.

Our consolidated statements of operations included our direct expenses for cost of goods sold, research and development, sales and marketing, distribution, and administration as well as allocations of expenses arising from shared services and infrastructure provided by Integra to us, such as costs of information technology, including the costs of a multi-year global Enterprise Resource Planning ("ERP") implementation, accounting and legal services, real estate and facilities, corporate advertising, insurance services and related treasury, and other corporate and infrastructure services. In addition, other costs allocated to us include restructuring costs, share-based compensation expense and retirement plan expenses related to Integra's corporate and shared services employees. These operating expenses were allocated to us using estimates that we considered to be a reasonable reflection of the utilization of services provided to or benefits received by us. The allocation methods include pro-rata basis of revenue, standard cost of sales or other measures.

Integra continues to provide some of the services related to these functions to us after the spin-off on a transitional basis for a fee under a transition services agreement. We incurred \$0.1 million of transition service fees from Integra in the three months ended March 31, 2016. In addition, costs associated with supply agreements with Integra for our Mozaik product line are at materially different terms than those that were incurred while the business was part of Integra. Also, we are incurring costs as an independent, publicly-traded company that are different from the costs historically allocated to us by Integra.

Subsequent to the spin-off, our financial statements as of and for the three months ended March 31, 2016 are presented on a consolidated basis, as we became a separate publicly-traded company on July 1, 2015.

Overview

We are a global medical technology company focused on the design, development and commercialization of surgical solutions for the treatment of patients suffering from spinal disorders. We have a comprehensive portfolio of orthobiologics and spinal fusion hardware solutions to meet the varying combinations of products that neurosurgeons and orthopedic spine surgeons need to perform fusion procedures in the lumbar, thoracic and cervical spine. We believe this broad combined portfolio of orthobiologics and spinal fusion hardware products is essential to meet the “complete solution” requirements of neurosurgeons and orthopedic spine surgeons.

## Table of Contents

We report revenue in two product categories: orthobiologics and spinal fusion hardware. Our orthobiologics products consist of a broad range of advanced and traditional bone graft substitutes that are designed to improve bone fusion rates following a wide range of orthopedic surgeries, including spine, hip, and extremities procedures. Our spinal fusion hardware portfolio consists of an extensive line of products to facilitate spinal fusion in minimally invasive surgery, complex spine, deformity and degenerative procedures.

Our U.S. sales organization consists of regional business managers who oversee a broad network of orthobiologics sales specialists and independent orthobiologics and spinal fusion hardware sales agents, to whom we consign and loan our products and pay commissions based on the sales of our products that they generate. These sales are generated by building and maintaining relationships with the neurosurgeons and orthopedic spine surgeons who use our products in surgeries or from the hospitals that order our products directly. Our international sales organization is composed of a sales management team that oversees a network of independent orthobiologics and spinal fusion hardware stocking distributors in over 30 countries that purchase products directly from us and independently sell them. For the three months ended March 31, 2016, international sales accounted for approximately 9% of our revenue. Our policy is not to sell our products through or participate in physician-owned distributorships.

We expect to continue to incur losses in the foreseeable future as we further invest in the expansion of our business, primarily in sales, marketing and research and development, and from the general and administrative expenses we expect to incur due to our operation as an independent, publicly-traded company.

As of March 31, 2016, we had 305 employees.

## Components of Our Results of Operations

### Revenue

Our net revenue is derived primarily from the sale of orthobiologics and spinal fusion hardware products across North America, Europe, Asia Pacific and Latin America. Sales are reported net of returns, group purchasing organization fees and other customer allowances.

In the United States, we generate most of our revenue by consigning our orthobiologics products and consigning or loaning our spinal fusion hardware sets to hospitals and independent sales agents, who in turn deliver them to hospitals for a single surgical procedure, after which they are returned to us, or leave them with hospitals that are high volume users for multiple procedures. The spinal fusion hardware sets typically contain the instruments, including disposables, and spinal implants required to complete a surgery. We ship replacement inventory to independent sales agents to replace the consigned inventory used in surgeries and maintain and replenish loaned sets at our facility, and return them to a hospital or independent sales agent for the next procedure. We recognize revenue on these consigned or loaned products when they have been used or implanted in a surgical procedure.

For all other transactions, including sales to international stocking distributors and private label partners, we recognize revenue when the products are shipped to the customer or stocking distributor and the transfer of title and risk of loss occurs. There is generally no customer acceptance or other condition that prevents us from recognizing revenue in accordance with the delivery terms.

We entered into certain supply agreements with Integra, pursuant to which Integra provides us with certain raw materials and we will provide each other with finished product for further sale in the operation of each other's business. These supply agreements reflect new pricing compared to our historical related party arrangements prior to the spin-off.

### Cost of Goods Sold

Cost of goods sold primarily consists of the costs of finished goods purchased directly from third parties and raw materials used in the manufacture of our products, plant and equipment overhead, labor costs, packaging costs, amortization of technology-related intangible assets and freight. The majority of our orthobiologics products are designed and manufactured internally. The cost of human tissue and fixed manufacturing overhead costs are significant drivers of the costs of goods sold and consequently our orthobiologics products, at current production volumes, generate lower gross margin than our spinal fusion hardware products. We rely on third-party suppliers to manufacture our spinal fusion hardware products, and we assemble them into surgical sets in-house, part of which,

beginning in the fourth quarter of 2016, will be outsourced to a third party logistics provider. Other costs included in cost of goods sold include royalties, shipping, inspection and charges for expired, excess and obsolete inventory. We expect our cost of goods sold to continue to increase in absolute dollars as our sales volume increases over time.

Table of Contents

Selling, General and Administrative Expense

Our selling, general and administrative (“SG&A”) expenses consist primarily of sales commissions to independent sales agents, cost of medical education and training, payroll and other headcount related expenses, depreciation and other expenses recorded against instrument sets, stock-based compensation, the medical device excise tax, marketing expenses, supply chain and distribution expenses, and expenses for information technology, legal, human resources, insurance, finance, facilities, and management, the substantial majority of which were allocated from Integra prior to the spin-off. Subsequent to the spin-off, we are incurring these administrative expenses directly as an independent, publicly-traded company.

We expect our SG&A expenses, excluding allocations from Integra incurred prior to the spin-off, to increase as we continue to hire additional personnel to support the growth of our business, expand our product portfolio and add related sales and marketing personnel, and as a result of being an independent, publicly-traded company.

Research and Development Expense

Our research and development (“R&D”) expenses primarily consist of expenses related to the headcount for engineering, product development, clinical affairs and regulatory functions as well as consulting services, third-party prototyping services, outside research and clinical studies activities, and materials, production and other costs associated with development of our products. We expense R&D costs as they are incurred.

While our R&D expenses fluctuate from period to period based on the timing of specific initiatives, we expect that these costs will increase over time as we continue to design and commercialize new products and expand our product portfolio, add related personnel and conduct additional clinical activities.

Intangible Amortization

Our intangible amortization, including the amounts reported in cost of goods sold, consists of acquisition-related amortization and impairments related to product discontinuations. We expect total annual amortization expense (including amounts reported in cost of goods sold) to be approximately \$7.0 million in 2016, \$5.8 million in 2017, \$5.5 million in 2018, \$4.8 million in 2019 and \$4.0 million in 2020.

Other Income (Expense), Net

Other income (expense), net consists of non-operating items such as interest income and expense, and foreign exchange transaction gains and losses on related party transactions and balances.

Table of Contents

## RESULTS OF OPERATIONS

| (In thousands, except percentages)   | Three Months Ended<br>March 31, |          |            |   |
|--------------------------------------|---------------------------------|----------|------------|---|
|                                      | 2016                            | 2015     |            |   |
| Total revenue, net                   | \$31,399                        | \$32,314 |            |   |
| Cost of goods sold                   | 14,283                          | 12,601   |            |   |
| Gross profit                         | 17,116                          | 19,713   |            |   |
| Gross margin                         | 54.5                            | %        | 61.0       | % |
| Operating expenses:                  |                                 |          |            |   |
| Selling, general and administrative  | 25,374                          | 25,051   |            |   |
| Research and development             | 2,753                           | 1,582    |            |   |
| Intangible amortization              | 1,281                           | 1,397    |            |   |
| Total operating expenses             | 29,408                          | 28,030   |            |   |
| Operating loss                       | (12,292 )                       |          | (8,317 )   |   |
| Other income (expense), net          | 258                             |          | (721 )     |   |
| Loss before income taxes             | (12,034 )                       |          | (9,038 )   |   |
| Provision (benefit) for income taxes | (27 )                           |          | 860        |   |
| Net loss                             | \$(12,007)                      |          | \$(9,898 ) |   |

## Three Months Ended March 31, 2016 Compared to Three Months Ended March 31, 2015

## Revenue

Total revenue, net decreased for the three months ended March 31, 2016 by \$0.9 million, or 3%, to \$31.4 million compared to \$32.3 million for the same period in 2015.

|  | Three Months<br>Ended March 31, |      |  |  |
|--|---------------------------------|------|--|--|
|  | 2016                            | 2015 |  |  |
|  |                                 |      |  |  |
|  |                                 |      |  |  |

(In millions)

|                         |        |        |    |   |
|-------------------------|--------|--------|----|---|
| Orthobiologics          | \$16.7 | \$16.0 |    |   |
| % of total revenue, net | 53     | %      | 50 | % |
| Spinal Fusion Hardware  | 14.7   | 16.3   |    |   |
| % of total revenue, net | 47     | %      | 50 | % |
| Total revenue, net      | \$31.4 | \$32.3 |    |   |

Orthobiologics revenues totaled \$16.7 million for the three months ended March 31, 2016, an increase of 4% from the same period in 2015. Sales in the United States increased 5% to \$14.9 million in the three months ended March 31, 2016 compared to the same period in 2015, primarily because of increased demand for demineralized bone matrix products, especially our third-generation products and a recently launched product. This growth was somewhat offset by lower sales of our synthetic orthobiologics products in the United States. International orthobiologics revenues totaled \$1.8 million in the three months ended March 31, 2016, roughly flat as compared to the same period in 2015. The recent increases in production capacity and output have alleviated supply shortages in our third-generation demineralized bone matrix products.

Spinal fusion hardware revenues totaled \$14.7 million for the three months ended March 31, 2016, a decrease of 10% from the same period in 2015. The decrease was primarily due to lower sales in the United States. The U.S. hardware portfolio continued to face mid-single digit pricing pressures and lower demand for our older spinal fusion hardware products, particularly in our thoracolumbar systems. We expect sales of the new and recently launched products to continue to accelerate in 2016 and to offset the anticipated continued decline in sales of our older spinal fusion

hardware product lines by the second half of the year. Sales of our spinal hardware fusion products internationally totaled \$1.1 million in the three months ended March 31, 2016, roughly flat compared to the same period in 2015.

Table of Contents

The following table sets forth our total revenue, net by geography for the three months ended March 31, 2016 and 2015.

|                    | Three<br>Months<br>Ended<br>March 31,<br>2016 2015<br>(In millions) |        |
|--------------------|---|--------|
| United States      | \$28.5  | \$29.4 |
| International      | 2.9   | 2.9    |
| Total revenue, net | \$31.4  | \$32.3 |

**Cost of Goods Sold and Gross Margin**

Cost of goods sold for the three months ended March 31, 2016 increased \$1.7 million to \$14.3 million compared to the same period in 2015. Gross margin was 54.5% for the three months ended March 31, 2016 and 61.0% for the three months ended March 31, 2015. The decrease in gross margin was mainly driven by a \$2.5 million provision for excess and obsolete inventories and by a higher percentage of sales for the three months ended March 31, 2016 being derived from orthobiologics products, which generally carry a lower margin than the spinal hardware products. During the three months ended March 31, 2016, we recorded a \$1.7 million provision for excess and obsolete orthobiologics inventory related to a portion of our matched-donor cancellous bone raw material on hand. This charge resulted from the repurposing of a large portion of our matched-donor cortical bone raw material that has historically been used in production with the matched-donor cancellous bone raw material. The repurposing of the cortical bone raw materials for other production needs is expected to reduce our future purchases of cortical bone raw materials by more than \$3.5 million over the next two years. The quantities on hand of the now unmatched cancellous bone raw material far exceeds the anticipated volumes that will be consumed in future production needs such that its shelf life is expected to expire before it would be consumed.

The higher costs were partially offset by total lower manufacturing costs in 2016 resulting from increased production volumes and more efficient production of our orthobiologics product portfolio, and the absence of \$0.2 million of allocation expenses from Integra that were reported for the three months ended March 31, 2015. Cost of goods sold included \$0.7 million of amortization for technology-based intangible assets in the three months ended March 31, 2016 and 2015.

**Selling, General and Administrative**

SG&A expenses increased \$0.3 million to \$25.4 million for the three months ended March 31, 2016 compared to the same period in 2015. The increase in SG&A expenses was mainly driven by an approximately \$9.6 million increase in direct operating expenses, including higher salary costs due to increased sales, marketing and administrative headcount and the hiring of an executive management team, and increased costs associated with being an independent, publicly-traded company, such as higher stock-based compensation expense and increased audit, insurance, and information technology-related fees, and \$0.1 million of fees incurred under a transition services agreement with Integra. Many of these operating expenses were previously represented in the allocation from Integra.

These increases were offset by the absence of \$4.2 million of allocation expense, \$4.9 million of nonrecurring global ERP implementation and spin-off related charges, and \$0.3 million of medical device excise tax that were reported for the three months ended March 31, 2015. The Consolidated Appropriations Act, 2016 includes a two year moratorium on the medical device excise tax imposed by Section 4191 of the Internal Revenue Code of 1986. Thus, the medical device excise tax does not apply to the sale of a taxable medical device by the manufacturer, producer, or importer of the device during the period beginning on January 1, 2016, and ending on December 31, 2017.

**Research and Development**

R&D expenses increased \$1.2 million to \$2.8 million, or 9% of revenue, for the three months ended March 31, 2016 compared to the same period in 2015. The increase was primarily driven by higher compensation costs due to an increase in headcount, and higher external costs related to product development and clinical studies, offset by the



absence of \$0.1 million of allocation expense from Integra that was reported for the three months ended March 31, 2015. In 2016, we plan to increase our investment in R&D to between 7%-9% of revenues as we continue to add personnel and accelerate the design and commercialization of new products to expand our product portfolio and conduct additional clinical activities.

Intangible Amortization

23

---

Table of Contents

Intangible amortization expense, excluding \$0.7 million of reported in cost of goods sold for technology-based intangible assets, decreased \$0.1 million to \$1.3 million for the three months ended March 31, 2016 compared to the same period in 2015, primarily due to non-compete agreements that were fully amortized during the second quarter of 2015.

## Other Income (Expense), Net

Other income (expense), net increased \$1.0 million to \$0.3 million for the three months ended March 31, 2016 compared to the same period in 2015, primarily due to the positive impact of foreign exchange rates.

## Income Taxes

|                                      | Three Months Ended<br>March 31, |            |
|--------------------------------------|---------------------------------|------------|
|                                      | 2016                            | 2015       |
|                                      | (In thousands)                  |            |
| Loss before income taxes             | \$ (12,034)                     | \$ (9,038) |
| Provision (benefit) for income taxes | (27)                            | ) 860      |
| Effective tax rate                   | 0.2                             | % (9.5 )%  |

Our effective tax rates were primarily driven by pretax losses incurred by our consolidated U.S. tax group that received no corresponding tax benefit because it is more likely than not that we will be unable to realize the value of any resulting deferred tax assets.

We reported income tax expense for the three months ended March 31, 2015 related to the taxable income generated by our U.S. subsidiary that was not part of the U.S. consolidated tax group as of August 31, 2015. As such, despite the reported losses before income taxes in those periods, the taxable income generated by such U.S. subsidiary was not allowed to be offset against the taxable losses generated by our other U.S. subsidiaries through August 31, 2015. Effective September 1, 2015, we made an election that allows us to offset any future taxable losses generated by our U.S. subsidiaries against any future taxable income generated by its U.S. subsidiaries. In addition, for all periods presented, the pretax losses incurred by the consolidated U.S. tax group received no corresponding tax benefit because we have concluded that it is more likely than not that we will be unable to realize the value of any resulting deferred tax assets.

The income tax provision in the combined statements of operations for periods prior to the spinoff was calculated using the separate return method, as if we had filed a separate tax return and operated as a stand-alone business. However, because Integra historically generated taxable income in excess of our pretax losses incurred prior to the spinoff and all of our U.S. subsidiaries that incurred these pretax losses were included in Integra's U.S. consolidated tax group, those pretax losses were more than offset by Integra's taxable income. Therefore, there were no U.S. net operating losses available to us for future use at the date of the spin-off.

## Business Factors Affecting the Results of Operations

## Special Charges

We define special charges as expenses for which the amount or timing can vary significantly from period to period, and for which the amounts are non-cash in nature, or the amounts are not expected to recur at the same magnitude. We believe that identification of these special charges provides important supplemental information to investors regarding financial and business trends relating to our financial condition and results of operations. Investors may find this information useful in assessing comparability of our operating performance from period to period, against the business model objectives that management has established, and against other companies in our industry. We provide this information to investors so that they can analyze our operating results in the same way that management does and use this information in their assessment of the core business and valuation of SeaSpine.



Table of Contents

Loss before income taxes includes the following special charges recorded in SG&A Expenses:

|                                       | Three<br>Months<br>Ended March<br>31,<br>2016 2015<br>(In<br>thousands) |         |
|---------------------------------------|---|---------|
| Global ERP implementation charges     | —   | \$95    |
| SeaSpine spin-off related charges     | —   | 4,847   |
| Transition services agreement charges | 135   | —       |
| Total                                 | \$135   | \$4,942 |

These special charges are directly related to the SeaSpine business and do not include allocations from Integra. SeaSpine spin-off related charges include legal, accounting, program management and outside consulting expenses incurred as part of the spin-off from Integra, and incremental personnel costs associated with becoming an independent, publicly-traded company.

## Liquidity and Capital Resources

## Overview

Prior to the spin-off, Integra provided financing, cash management and other treasury services to us, and we transferred the majority of cash from operations to Integra; accordingly we generally had no significant cash. With the implementation of our own global ERP system on May 4, 2015, we began to collect against our own accounts receivable, including accounts receivable with Integra, and to directly pay some of our obligations. Effective with the spin-off, we no longer transfer any of our cash to Integra and began to directly pay all of our obligations. Cash historically transferred to and from Integra prior to the spin-off has been reflected in the consolidated statement of cash flows as Integra net investment and in the consolidated balance sheet through Integra net investment.

We believe that our cash and cash equivalents on hand, and the maximum \$30.0 million borrowing capacity that we have under a credit facility that we entered into in December 2015, will be sufficient to fund our operations for at least the next twelve months.

## Cash and Cash Equivalents

We had cash and cash equivalents totaling approximately \$28.6 million and \$33.4 million at March 31, 2016 and December 31, 2015, respectively.

## Cash Flows

|  | Three Months<br>Ended March<br>31,<br>2016 2015<br>(In thousands) |         |
|--|---|---------|
| Net cash (used in) provided by operating activities          | \$(4,191)   | \$608   |
| Net cash used in investing activities                        | (983 )  | (3,571) |
| Net cash (used in ) provided by financing activities         | (2 )  | 2,962   |
| Effect of exchange rate changes on cash and cash equivalents | 349   | (3 )    |
| Net decrease in cash and cash equivalents                    | \$(4,827)   | \$(4 )  |

## Net Cash Flows (Used in) Provided by Operating Activities

Operating cash outflows for the three months ended March 31, 2016 increased by \$4.8 million compared to the three months ended March 31, 2015. Among the changes in working capital, accounts payable and accrued expenses used

\$7.2 million more cash, purchases of inventory used \$1.9 million more cash, offset by \$1.3 million more cash provided by prepaid insurance and other assets.

25

---

## Table of Contents

### Net Cash Flows Used in Investing Activities

Net cash used in investing activities was \$1.0 million for the three months ended March 31, 2016 compared to \$3.6 million for the three months ended March 31, 2015. The decreased use of cash was primarily attributable to the completion of implementing a global ERP system during the second quarter of 2015.

### Net Cash Flows (Used in) Provided by Financing Activities

The net cash provided by financing activities of \$3.0 million for the three months ended March 31, 2015 was investment received from Integra.

### Credit Facility

On December 24, 2015, we entered into a three-year credit facility (the "Credit Facility") with Wells Fargo Capital Finance, as Administrative Agent and as a Lender. The Credit Facility provides a revolving line of credit of up to \$30.0 million in borrowing capacity with a maturity date of December 24, 2018, which maturity date is subject to a one-time one-year extension at our election. In connection with the Credit Facility, we were required to become guarantors and to provide a security interest in substantially all our assets for the benefit of Agent and the Lender.

Our borrowings under the Credit Facility shall accrue interest at the rate then applicable to the Base Rate (as customarily defined) Loans, unless and until converted into LIBOR Rate Loans in accordance with the terms of the Credit Facility. Borrowings bear interest at a floating annual rate equal to (a) during any month for which our average excess availability (as customarily defined) is greater than \$20.0 million, base rate plus (i) 1.25 percentage points for base rate loans and (ii) LIBOR rate plus 2.25 percentage points for LIBOR loans, (b) during any month for which our average excess availability is greater than \$10.0 million but less than or equal to \$20.0 million, (i) base rate plus 1.50 percentage points for base rate loans and (ii) LIBOR rate plus 2.50 percentage points for LIBOR loans and (c) during any month for which our average excess availability is less than or equal to \$10.0 million, (i) base rate plus 1.75 percentage points for base rate loans and (ii) LIBOR rate plus 2.75 percentage points for LIBOR loans.

We will also pay an annual unused line fee in an amount equal to 0.375% times the unused Credit Facility amount. The unused line fee is due and payable on the first day of each month. At March 31, 2016, there was \$0.4 million outstanding under the Credit Facility. Debt issuance costs and legal fees related to the financing totaling \$0.4 million were recorded as a deferred asset and are subsequently being amortized ratably over the term of the Credit Facility.

The Credit Facility contains various customary affirmative and negative covenants agreed to by us, including prohibiting us from incurring indebtedness without the lender's consent. The Credit Facility also includes a financial covenant that requires us to maintain a minimum fixed charge coverage ratio of 1.10 to 1.00 for the applicable measurement period if our Total Liquidity (as defined in the Credit Facility) is less than \$5.0 million. We were in compliance with all such covenants at March 31, 2016.

The Credit Facility also includes customary events of default, including events of default relating to non-payment of amounts due under the Credit Facility, material inaccuracy of representations and warranties, violation of covenants, bankruptcy and insolvency, failure to comply with health care laws, violation of certain of our existing agreements, and the occurrence of a change of control. Under the Credit Facility, if an event of default occurs, lenders holding a majority of the revolving commitments will have the right to terminate the commitments and accelerate the maturity of any loans outstanding.

### Off-Balance Sheet Arrangements

There were no off-balance sheet arrangements as of March 31, 2016 that have or are reasonably likely to have, a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to our business.

### Contractual Obligations and Commitments

As of March 31, 2016, we were obligated to pay the following amounts under various agreements:

26

---

Table of Contents

|                       | Payments Due by Calendar Year |                  |           |           |                   |
|-----------------------|-------------------------------|------------------|-----------|-----------|-------------------|
|                       | Total                         | Less than 1 Year | 1-3 Years | 3-5 Years | More than 5 Years |
|                       | (In millions)                 |                  |           |           |                   |
| Employment Agreements | \$1.5                         | \$0.4            | \$ 1.1    | \$ —      | \$—               |
| Operating Leases      | 22.9                          | 1.8              | 4.4       | 4.6       | 12.1              |
| Purchase Obligations  | 7.4                           | 7.4              | —         | —         | —                 |
| Credit Facility       | 0.4                           | —                | 0.4       | —         | —                 |
| Other                 | 2.2                           | 0.3              | 0.9       | 1.0       | —                 |
| Total                 | \$34.4                        | \$9.9            | \$ 6.8    | \$ 5.6    | \$ 12.1           |

Excluded from the table is the liability for uncertain tax benefits, including interest and penalties, totaling approximately \$0.3 million. This liability for uncertain tax benefits has been excluded because we cannot make a reliable estimate of the period in which such liability may be realized. "Other" includes minimum royalties and milestone payments for certain license agreements.

## Other Matters

## Critical Accounting Estimates

The critical accounting estimates disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 filed with the SEC have not materially changed.

## Recently Issued Accounting Pronouncements

Information regarding new accounting pronouncements is included in Note 2, "Summary of Significant Accounting Policies," to the Notes to Unaudited Condensed Consolidated Financial Statements included elsewhere in this report.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to various market risks, including changes in foreign currency exchange rates and interest rates that could adversely affect our results of operations and financial condition.

## Foreign Currency Exchange Risk

We operate on a global basis and are exposed to the risk that changes in foreign currency exchange rates could adversely affect our financial condition, results of operations and cash flows. We generate revenues outside the United States in multiple foreign currencies including euros, British pounds, Swiss francs and New Zealand dollars, and in U.S. dollar-denominated transactions conducted with customers who generated revenue in currencies other than the U.S. dollar. We also incur operating expenses in euros. As a result, changes in the exchange rates of any such foreign currency vs. the U.S. dollar may affect our revenues, gross profits and net loss and may also affect the book value of our assets and the amount of stockholders' equity. We cannot predict the consolidated effects of exchange rate fluctuations upon our future operating results because of the variability of foreign currency exposure in our revenues and operating expenses and the potential volatility of currency exchange rates.

## Interest Rate Risk

Our primary exposure to market risk is interest expense and interest income sensitivity, which is affected by changes in the general level of U.S. interest rates.



Our cash and cash equivalents as of December 31, 2015 consisted of cash and a bank deposit sweep. We are exposed to market risk related to fluctuations in interest rates and market prices. We currently do not hedge interest rate exposure. However, because of the short-term nature of the instruments in our portfolio, a sudden change in market interest rates would not be expected to have a material impact on our financial condition or results of operation.

We had outstanding borrowings under the Credit Facility of \$0.4 million as of March 31, 2016. Interest expense is accrued at an annual variable interest rate which is equal to the greatest of (a) the Federal Funds Rate plus  $\frac{1}{2}\%$ , (b) the LIBOR Rate (which rate shall be calculated based upon an interest period of 1 month and shall be determined on a daily basis), plus 1 percentage point,

Table of Contents

and (c) the rate of interest announced within Wells Fargo at its principal office in San Francisco as its “prime rate.” A hypothetical 100 basis point change in interest rates would not be expected to have a material effect on our net loss for the period or cash flows.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures and concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting identified in connection with the evaluation required by Rules 13a-15(d) and 15d-15(d) under the Securities and Exchange Act of 1934, as amended, that occurred during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

From time to time, we are subject to legal proceedings and claims in the ordinary course of business. While management presently believes that the ultimate outcome of these proceedings, individually and in the aggregate, will not materially harm our financial position, cash flows, or overall trends in results of operations, legal proceedings are subject to inherent uncertainties, and unfavorable rulings or outcomes could occur that have individually or in aggregate, a material adverse effect on our business, financial condition or operating results.

**ITEM 1A. RISK FACTORS**

The Risk Factors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015 filed with the SEC have not materially changed.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Not applicable.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

Table of Contents

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

- \*10.1 Amended and Restated SeaSpine Holdings Corporation Non-Employee Director Compensation Program, effective March 30, 2016.
- \*31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- \*31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- \*32.1 Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- \*32.2 Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- \*†101.INS XBRL Instance Document
- \*†101.SCHXBRL Taxonomy Extension Schema Document
- \*†101.CALXBRL Taxonomy Extension Calculation Linkbase Document
- \*†101.DEF XBRL Definition Linkbase Document
- \*†101.LABXBRL Taxonomy Extension Labels Linkbase Document
- \*†101.PREXBRL Taxonomy Extension Presentation Linkbase Document

\* Filed herewith

† The financial information of SeaSpine Holdings Corporation Quarterly Report on Form 10-Q for the quarter ended March 31, 2016 filed on May 16, 2016 formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations, (ii) Condensed Combined Statements of Comprehensive Loss, (iii) the Condensed Consolidated Balance Sheets, (iv) Parenthetical Data to the Condensed Consolidated Balance Sheets, (v) the Condensed Consolidated Statements of Cash Flows, (vi) the Condensed Consolidated Statement of Equity, and (vii) Notes to Unaudited Condensed Consolidated Financial Statements, is furnished electronically herewith.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SEASPINE HOLDINGS CORPORATION

Date: May 16, 2016 /s/ Keith C. Valentine  
Keith C. Valentine  
President and Chief Executive Officer

Date: May 16, 2016 /s/ John J. Bostjancic  
John J. Bostjancic  
Chief Financial Officer

Table of Contents

Table of Contents

Exhibits

- \*10.1 Amended and Restated SeaSpine Holdings Corporation Non-Employee Director Compensation Program, effective March 30, 2016.
- \*31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- \*31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- \*32.1 Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- \*32.2 Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- \*†101.INS XBRL Instance Document
- \*†101.SCHXBRL Taxonomy Extension Schema Document
- \*†101.CALXBRL Taxonomy Extension Calculation Linkbase Document
- \*†101.DEF XBRL Definition Linkbase Document
- \*†101.LABXBRL Taxonomy Extension Labels Linkbase Document
- \*†101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed herewith

† The financial information of SeaSpine Holdings Corporation Quarterly Report on Form 10-Q for the quarter ended March 31, 2016 filed on May 16, 2016 formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Statements of Operations, (ii) Condensed Combined Statements of Comprehensive Loss, (iii) the Condensed Consolidated Balance Sheets, (iv) Parenthetical Data to the Condensed Consolidated Balance Sheets, (v) the Condensed Consolidated Statements of Cash Flows, (vi) the Condensed Consolidated Statement of Equity, and (vii) Notes to Unaudited Condensed Consolidated Financial Statements, is furnished electronically herewith.