

TEXTAINER GROUP HOLDINGS LTD

Form 6-K

November 13, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO

RULE 13a-16 OR 15d-16 UNDER

THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

Commission File Number 001-33725

Textainer Group Holdings Limited

(Translation of Registrant's name into English)

Century House

16 Par-La-Ville Road

Hamilton HM 08

Bermuda

(441) 296-2500

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F      Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes      No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): Not applicable

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

This report contains the quarterly report of Textainer Group Holdings Limited for the three and nine months ended September 30, 2017.

Exhibits

1. Quarterly Report of Textainer Group Holdings Limited for the Three and Nine Months Ended September 30, 2017.

Exhibit 1

TEXTAINER GROUP HOLDINGS LIMITED

Quarterly Report on Form 6-K for the Three and Nine Months Ended September 30, 2017

Table of Contents

<u>Information Regarding Forward-Looking Statements: Cautionary Language</u>	Page
<u>Item 1. Condensed Consolidated Financial Statements (Unaudited):</u>	
<u>Condensed Consolidated Statements of Comprehensive Loss for the Three and Nine months ended September 30, 2017 and 2016</u>	5
<u>Condensed Consolidated Balance Sheets as of September 30, 2017 and December 31, 2016</u>	6
<u>Condensed Consolidated Statements of Cash Flows for the Three and Nine Months Ended September 30, 2017 and 2016</u>	7
<u>Notes to Condensed Consolidated Financial Statements</u>	9
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	30
<u>Item 3. Quantitative and Qualitative Disclosures About Market and Credit Risk</u>	45
<u>Item 4. Risk Factors</u>	45
<u>Signature</u>	46

INFORMATION REGARDING FORWARD-LOOKING STATEMENTS; CAUTIONARY LANGUAGE

This Quarterly Report on Form 6-K, including the section entitled Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, contains forward-looking statements within the “safe harbor” provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that are not statements of historical facts and may relate to, but are not limited to, expectations or estimates of future operating results or financial performance, capital expenditures, regulatory compliance, plans for growth and future operations, as well as assumptions relating to the foregoing. In some cases, you can identify forward-looking statements by terminology such as “may,” “will,” “should,” “could,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “pre,” “potential,” “continue” or the negative of these terms or other similar terminology. The forward-looking statements contained in this Quarterly Report on Form 6-K include, but are not limited to, statements regarding (i) factors that are likely to continue to affect our performance and (ii) our belief that, assuming that our lenders remain solvent that our cash flow from operations, proceeds from the sale of containers and borrowing availability under our debt facilities are sufficient to meet our liquidity needs, including for the payment of dividends, for the next twelve months.

Although we do not make forward-looking statements unless we believe we have a reasonable basis for doing so, we cannot guarantee their accuracy, and actual results may differ materially from those we anticipated due to a number of uncertainties, many of which cannot be foreseen. Our actual results could differ materially from those anticipated in these forward-looking statements for many reasons, including, among others, the risks we face that are described in the section entitled Item 3, “Key Information -- Risk Factors” included in our Annual Report on Form 20-F for the fiscal year ended December 31, 2016 filed with the U.S. Securities and Exchange Commission (the “SEC”) on March 27, 2017 (our “2017 Form 20-F”).

We believe that it is important to communicate our expectations about the future to potential investors, shareholders and other readers. However, there may be events in the future that we are not able to accurately predict or control and that may cause actual events or results to differ materially from the expectations expressed in or implied by our forward-looking statements. The risk factors listed in Item 3, “Key Information -- Risk Factors” included in our 2016 Form 20-F, as well as any cautionary language in this Quarterly Report on Form 6-K, provide examples of risks, uncertainties and events that may cause our actual results to differ materially from the expectations we describe in our forward-looking statements. Before you decide to buy, hold or sell our common shares, you should be aware that the occurrence of the events described in Item 3, “Key Information -- Risk Factors” included in our 2016 Form 20-F and elsewhere in this Quarterly Report on Form 6-K could negatively impact our business, cash flows, results of operations, financial condition and share price. Potential investors, shareholders and other readers are cautioned not to place undue reliance on our forward-looking statements.

Forward-looking statements regarding our present plans or expectations for fleet size, management contracts, container purchases, sources and availability of financing, and growth involve risks and uncertainties relative to return expectations and related allocation of resources, and changing economic or competitive conditions, as well as the negotiation of agreements with container investors, which could cause actual results to differ from present plans or expectations, and such differences could be material. Similarly, forward-looking statements regarding our present expectations for operating results and cash flow involve risks and uncertainties related to factors such as utilization rates, per diem rates, container prices, demand for containers by container shipping lines, supply and other factors discussed under Item 3, “Key Information -- Risk Factors” included in our 2016 Form 20-F or elsewhere in this Quarterly Report on Form 6-K, which could also cause actual results to differ from present plans. Such differences could be material.

All future written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. New risks and uncertainties arise from time to time, and we cannot predict those events or how they may affect us. The forward-looking statements contained in this Quarterly Report on Form 6-K speak only as of, and are based on information available to us on, the date of the filing of this Quarterly Report on Form 6-K. We assume no obligation

to, and do not plan to, update any forward-looking statements after the date of this Quarterly Report on Form 6-K as a result of new information, future events or developments, except as expressly required by U.S. federal securities laws. You should read this Quarterly Report on Form 6-K and the documents that we reference and have furnished as exhibits with the understanding that we cannot guarantee future results, levels of activity, performance or achievements and that actual results may differ materially from what we expect.

In this Quarterly Report on Form 6-K, unless otherwise specified, all monetary amounts are in U.S. dollars. To the extent that any monetary amounts are not denominated in U.S. dollars, they have been translated into U.S. dollars in accordance with our accounting policies as described in Item 18, “Financial Statements” included in our 2016 Form 20-F.

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Condensed Consolidated Statements of Comprehensive Income (Loss)

Three and Nine Months Ended September 30, 2017 and 2016

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016 <sup>(1)</sup>	2017	2016 <sup>(1)</sup>
Revenues:				
Lease rental income	\$ 112,195	\$ 110,905	\$ 328,591	\$ 353,718
Management fees	4,193	3,136	10,949	9,774
Trading container sales proceeds	1,237	4,139	4,089	9,103
Gain on sale of containers, net	7,975	2,195	17,905	3,441
Total revenues	125,600	120,375	361,534	376,036
Operating expenses:				
Direct container expense	11,026	15,691	45,574	44,869
Cost of trading containers sold	841	4,647	2,846	10,905
Depreciation expense	55,354	68,220	175,606	172,614
Container impairment	1,956	43,722	6,481	80,498
Amortization expense	1,151	1,370	3,047	4,116
General and administrative expense	7,232	6,147	21,886	19,912
Short-term incentive compensation expense	805	388	2,167	1,068
Long-term incentive compensation expense	1,473	1,458	4,254	4,564
Bad debt expense	757	18,077	1,117	21,063
Total operating expenses	80,595	159,720	262,978	359,609
Income from operations	45,005	(39,345 )	98,556	16,427
Other (expense) income:				
Interest expense	(30,069 )	(21,256 )	(88,386 )	(61,243 )
Write-off of unamortized deferred debt issuance costs				
and bond discounts	(238 )	—	(7,466 )	—
Interest income	191	103	408	282
Realized gains (losses) on interest rate swaps, collars and caps,				
net	154	(2,268 )	(1,487 )	(6,999 )
Unrealized gains (losses) on interest rate swaps, collars	151	7,157	1,213	(9,042 )

and caps, net				
Other, net	(4 )	(4 )	(1 )	(9 )
Net other expense	(29,815 )	(16,268 )	(95,719 )	(77,011 )
Income (loss) before income tax and noncontrolling interests	15,190	(55,613 )	2,837	(60,584 )
Income tax benefit (expense), net	4,783	3,170	(431 )	2,353
Net income (loss)	19,973	(52,443 )	2,406	(58,231 )
Less: Net (income) loss attributable to the noncontrolling interests	(1,492 )	5,708	(252 )	5,880
Net income (loss) attributable to Textainer Group Holdings				
Limited common shareholders	\$18,481	\$(46,735)	\$2,154	\$(52,351)
Net income (loss) attributable to Textainer Group Holdings Limited				
common shareholders per share:				
Basic	\$0.33	\$(0.83 )	\$0.04	\$(0.93 )
Diluted	\$0.32	\$(0.83 )	\$0.04	\$(0.93 )
Weighted average shares outstanding (in thousands):				
Basic	56,823	56,591	56,806	56,580
Diluted	57,180	56,591	57,042	56,580
Other comprehensive income (loss):				
Foreign currency translation adjustments	53	(80 )	149	(82 )
Comprehensive income (loss)	20,026	(52,523 )	2,555	(58,313 )
Comprehensive (income) loss attributable to the noncontrolling interests	(1,492 )	5,708	(252 )	5,880
Comprehensive income (loss) attributable to Textainer Group Holdings				
Limited common shareholders	\$18,534	\$(46,815 )	\$2,303	\$(52,433 )

(1) Certain amounts for the three and nine months ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net (see Note 3 "Immaterial Correction of Errors in Prior Periods").



See accompanying notes to condensed consolidated financial statements.

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets

September 30, 2017 and December 31, 2016

(Unaudited)

(All currency expressed in United States dollars in thousands)

	2017	2016 <sup>(1)</sup>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$125,366	\$84,045
Accounts receivable, net of allowance for doubtful accounts of \$6,156 and \$31,844 at 2017 and 2016, respectively	76,439	76,547
Net investment in direct financing and sales-type leases	59,542	64,951
Trading containers	2,367	4,363
Containers held for sale	22,340	25,513
Prepaid expenses and other current assets	12,101	13,584
Insurance receivable	14,884	44,785
Due from affiliates, net	959	869
Total current assets	313,998	314,657
Restricted cash	80,089	58,078
Containers, net of accumulated depreciation of \$1,130,965 and \$990,784 at 2017 and 2016, respectively	3,636,725	3,717,542
Net investment in direct financing and sales-type leases	139,437	172,283
Fixed assets, net of accumulated depreciation of \$10,555 and \$10,136 at 2017 and 2016, respectively	1,848	1,993
Intangible assets, net of accumulated amortization of \$43,234 and \$40,762 at 2017 and 2016, respectively	12,150	15,197
Interest rate swaps, collars and caps	5,095	4,816
Deferred taxes	1,390	1,385
Other assets	6,001	8,075
Total assets	\$4,196,733	\$4,294,026
<b>Liabilities and Equity</b>		
Current liabilities:		
Accounts payable	\$8,113	\$12,060
Accrued expenses	10,900	9,721
Container contracts payable	134,308	11,990
Other liabilities	242	265
Due to owners, net	11,956	18,132
Debt, net of unamortized deferred financing costs of \$4,019 and \$6,137 at 2017 and 2016, respectively	205,124	205,081
Total current liabilities	370,643	257,249
	2,616,064	2,833,216

Edgar Filing: TEXTAINER GROUP HOLDINGS LTD - Form 6-K

Debt, net of unamortized deferred financing costs of \$21,378 and \$10,267 at 2017 and 2016, respectively

Interest rate swaps, collars and caps	270	1,204
Income tax payable	8,952	9,076
Deferred taxes	6,187	6,237
Other liabilities	2,082	2,259
Total liabilities	3,004,198	3,109,241

Equity:

Textainer Group Holdings Limited shareholders' equity:

Common shares, \$0.01 par value. Authorized 140,000,000 shares; 57,471,180 shares issued and

56,841,180 shares outstanding at 2017; 57,417,119 shares issued and 56,787,119 shares

outstanding at 2016	575	575
Additional paid-in capital	395,975	390,780
Treasury shares, at cost, 630,000 shares	(9,149 )	(9,149 )
Accumulated other comprehensive income	(367 )	(516 )
Retained earnings	746,390	744,236
Total Textainer Group Holdings Limited shareholders' equity	1,133,424	1,125,926
Noncontrolling interests	59,111	58,859
Total equity	1,192,535	1,184,785
Total liabilities and equity	\$4,196,733	\$4,294,026

(1) Certain amounts as of December 31, 2016 have been restated for immaterial corrections of identified errors related to the calculation of gain on sale of containers, net, to properly account for lease concessions (see Note 3 "Immaterial Correction of Errors in Prior Periods") and to reclassify debt balances to conform with the 2017 presentation.

See accompanying notes to condensed consolidated financial statements.

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Condensed Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2017 and 2016

(Unaudited)

(All currency expressed in United States dollars in thousands)

	Nine Months Ended September 30,	
	2017	2016 <sup>(1)</sup>
Cash flows from operating activities:		
Net income (loss)	\$ 2,406	\$ (58,231 )
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation expense	175,606	172,614
Container impairment	6,481	80,498
Bad debt expense, net	1,117	21,063
Unrealized (gains) losses on interest rate swaps, collars and caps, net	(1,213 )	9,042
Amortization and write-off of unamortized deferred debt issuance costs and accretion of bond discount	18,345	5,743
Amortization of intangible assets	3,047	4,116
Gain on sale of containers, net	(17,905 )	(3,441 )
Share-based compensation expense	4,701	5,056
Changes in operating assets and liabilities	3,869	(21,390 )
Total adjustments	194,048	273,301
Net cash provided by operating activities	196,454	215,070
Cash flows from investing activities:		
Purchase of containers and fixed assets	(57,717 )	(382,533 )
Proceeds from sale of containers and fixed assets	97,794	94,149
Receipt of payments on direct financing and sales-type leases, net of income earned	48,492	74,761
Insurance proceeds received for unrecoverable containers	12,466	8,195
Net cash provided by (used in) investing activities	101,035	(205,428 )
Cash flows from financing activities:		
Proceeds from debt	1,510,130	277,500
Principal payments on debt	(1,719,019 )	(278,033 )
Debt issuance costs	(25,911 )	(1,679 )
Issuance of common shares upon exercise of share options	494	—
Net tax benefit from share-based compensation awards	—	(110 )
Dividends paid	—	(28,755 )
Net cash used in financing activities	(234,306 )	(31,077 )
Effect of exchange rate changes	149	(82 )
Net increase (decrease) in cash, cash equivalents and restricted cash	63,332	(21,517 )
Cash, cash equivalents and restricted cash, beginning of the year	142,123	149,511
Cash, cash equivalents and restricted cash, end of period	\$ 205,455	\$ 127,994

- (1) Certain amounts for the period ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net (see Note 3 “Immaterial Correction of Errors in Prior Periods”), to reclassify debt balances in order to conform with the 2017 presentation and for the adoption of Accounting Standards Update No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments and Accounting Standards Update No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash.

See accompanying notes to condensed consolidated financial statements.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2017 and 2016

(Unaudited)

(All currency expressed in United States dollars in thousands)

	Nine Months Ended September 30,	
	2017	2016
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest expense and realized losses on interest rate swaps, collars and caps, net	\$ 79,232	\$ 61,763
Net income taxes paid	\$ 522	\$ 1,114
Supplemental disclosures of noncash investing activities:		
Increase in accrued container purchases	\$ 122,318	\$ 73,318
Containers placed in direct financing and sales-type leases	\$ 8,694	\$ 96,550
Decrease in insurance receivable due to a decrease in estimated unrecoverable containers	\$ 7,696	\$ —

See accompanying notes to condensed consolidated financial statements.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

(1) Nature of Business

Textainer Group Holdings Limited (“TGH”) is incorporated in Bermuda. TGH is the holding company of a group of corporations, consisting of TGH and its subsidiaries (collectively, the “Company”), involved in the purchase, management, leasing and resale of a fleet of marine cargo containers. The Company manages and provides administrative support to the affiliated and unaffiliated owners (the “Owners”) of the containers and structures and manages container leasing investment programs.

The Company conducts its business activities in three main areas: Container Ownership, Container Management and Container Resale (see Note 9 “Segment Information”).

(2) Accounting Policies and Recent Accounting Pronouncements

(a) Basis of Accounting

Certain information and footnote disclosure normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) have been condensed or omitted. The accompanying unaudited condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 20-F for the fiscal year ended December 31, 2016 filed with the Securities and Exchange Commission on March 27, 2017.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal and recurring adjustments) necessary to present fairly the Company’s condensed consolidated financial position as of September 30, 2017, and the Company’s condensed consolidated results of operations for the three and nine months ended September 30, 2017 and 2016 and condensed consolidated cash flows for the nine months ended September 30, 2017 and 2016. These condensed consolidated financial statements are not necessarily indicative of the results of operations or cash flows that may be reported for the remainder of the fiscal year ending December 31, 2017.

The condensed consolidated financial statements of the Company include TGH and all of its subsidiaries. All material intercompany balances have been eliminated in consolidation.

(b) Principles of Consolidation and Variable Interest Entity

The condensed consolidated financial statements of the Company include TGH and all of its subsidiaries in which the Company has a controlling financial interest. The Company determines whether it has a controlling financial interest in an entity by evaluating whether the entity is a voting interest entity (“VME”) or a variable interest entity (“VIE”) and whether the accounting guidance requires consolidation. All significant intercompany accounts and balances have been eliminated in consolidation.

In February 2015, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update No. 2015-02, Consolidation (Topic 810) (“ASU 2016-02”). The Company adopted ASU No. 2015-02 on January 1, 2016

and there was no material impact on our consolidated financial statements.

When evaluating an entity for possible consolidation, the Company must determine whether or not it has a variable interest in the entity. Variable interests are investments or other interests that absorb portions of an entity's expected losses or receive portions of the entity's expected returns. The Company's variable interests may include its decision maker or service provider fees, its direct and indirect investments and investments made by related parties, including related parties under common control. If it is determined that the Company does not have a variable interest in the entity, no further analysis is required and the Company does not consolidate the entity.

If the Company has a variable interest in the entity, it must determine whether that entity is a VIE or a VME.



TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The Company considers the following facts and circumstances of individual entities when assessing whether or not an entity is a VIE. An entity is determined to be a VIE if the equity investors:

- do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support; or
- lack one or more of the following characteristics of a controlling financial interest:
  - the power, through voting rights or similar rights, to direct the activities of an entity that most significantly impact the entity's economic performance;
  - the obligation to absorb the expected losses of the entity; or
  - the right to receive the expected residual returns of the entity.

The Company is required to consolidate a VIE if it is determined to have a controlling financial interest in the entity and therefore is deemed to be the primary beneficiary of the VIE. The Company is determined to have a controlling financial interest in a VIE if it has both the power to direct the activities of the VIE that most significantly impact the entity's economic performance and the aggregate indirect and direct variable interests held by the Company have the obligation to absorb losses or the right to receive benefits from the entity that could potentially be significant to that VIE.

For entities that do not meet the definition of a VIE, the entity is considered a VME. For these entities, if the Company can exert control over the financial and operating policies of an investee, which can occur if it has a 50% or more voting interest in the entity, the Company consolidates the entity.

The Company has determined that it has a variable interest in TAP Funding Ltd. ("TAP Funding") (a Bermuda company), a joint venture between the Company's wholly-owned subsidiary, Textainer Limited ("TL") (a Bermuda company) and TAP Ltd. ("TAP") in which TL owns 50.1% and TAP owns 49.9% of the common shares of TAP Funding, and that TAP Funding is a VME. The Company consolidates TAP Funding as the Company has a controlling financial interest in TAP Funding.

The Company has determined that it has a variable interest in TW Container Leasing, Ltd. ("TW") (a Bermuda company), a joint venture between the Company's wholly-owned subsidiary, TL, and Wells Fargo Container Corp ("WFC") in which TL owns 25% and WFC owns 75% of the common shares of TW, and that TW is a VIE. The purpose of TW is to lease containers to lessees under direct financing leases. The Company has determined that it is the primary beneficiary of TW by its equity ownership in the entity and by virtue of its role as manager, namely that the Company has the power to direct the activities of TW that most significantly impact TW's economic performance. Accordingly, the Company consolidates TW. The book values of TW's direct financing and sales-type leases and related debt as of September 30, 2017 and December 31, 2016 are disclosed in Note 6 "Direct Financing and Sales-type Leases" and Note 8 "Debt and Derivative Instruments", respectively.

(c) Cash and Cash Equivalents and Restricted Cash

Cash and cash equivalents are comprised of interest-bearing deposits or money market securities with original maturities of three months or less. The Company maintains cash and cash equivalents and restricted cash (see Note 10 “Commitments and Contingencies—Restricted Cash”) with various financial institutions. These financial institutions are located in Bermuda, Canada, Hong Kong, Malaysia, Singapore, the United Kingdom and the United States. A significant portion of the Company’s cash and cash equivalents and restricted cash is maintained with a small number of banks and, accordingly, the Company is exposed to the credit risk of these counterparties in respect of the Company’s cash and cash equivalents and restricted cash. Furthermore, the deposits maintained at some of these financial institutions exceed the amount of insurance provided on the deposits. Restricted cash is excluded from cash and cash equivalents and is included in long-term assets.

In November 2016, the FASB issued Accounting Standards Update No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash (“ASU 2016-18”). The Company early adopted ASU 2016-18 on April 1, 2017, which resulted in a \$2,488 decrease in net cash used in financing activities and the inclusion of restricted cash balances of \$33,917 and \$36,405 to the beginning of the year and end of period cash, cash equivalents and restricted cash, respectively, in the Company’s condensed consolidated statements of cash flows for the nine months ended September 30, 2016 (see Note 2(i) “Recently Issued Accounting Standards”).

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the condensed consolidated balance sheets that sum to the total of the same such amounts shown in the condensed consolidated statements of cash flows:

	September 30, 2017	December 31, 2016
Cash and cash equivalents	\$ 125,366	\$ 84,045
Restricted cash included in long-term assets	80,089	58,078
Cash at end of period	\$ 205,455	\$ 142,123

## (d) Containers

Capitalized container costs include the container cost payable to the manufacturer and the associated transportation costs incurred in moving the containers from the manufacturer to the containers' first destined port. Containers purchased new are depreciated using the straight-line method over their estimated useful lives to an estimated dollar residual value. Containers purchased used are depreciated based upon their remaining useful lives at the date of acquisition to an estimated dollar residual value.

The Company evaluates the estimated residual values and remaining estimated useful lives on an ongoing basis. The Company takes a long-term view when assessing its residual values and typically does not change its residual values until disposal prices have been significantly above or below residual values between one to two years.

The Company has experienced a significant decrease in container resale prices as a result of the decreased cost of new containers. Based on this extended period of lower realized container resale prices, the Company decreased the estimated future residual value of its 20' dry containers, 40' dry containers, 40' high cube dry containers and 40' folding flat rack containers effective July 1, 2016. Over the past few years, the Company has also experienced a significant increase in the useful lives of its 40' dry containers, 20' folding flat rack containers, 20' open top containers and 40' flat rack containers as the Company entered into leases with longer terms on these equipment types. Based on this extended period of longer useful lives and the Company's expectation that new equipment lives on these equipment types would remain near those levels, the Company increased the estimated useful lives of these equipment types effective July 1, 2016.

Container prices have risen significantly since December 31, 2016 and the Company has subsequently recorded consecutive quarters of impairment reversals for containers designated for sale. As a result, the Company increased

the estimated future residual value of its 20' dry containers, 40' dry containers and 40' high cube dry containers effective July 1, 2017. Depreciation expense may fluctuate in future periods based on fluctuations in these estimates.

The net effect of these changes was an increase in depreciation expense of \$6,963 and \$27,993 for the three and nine months ended September 30, 2017, respectively.

The Company assesses the estimates used in its depreciation policy on an ongoing basis. During the three months ended September 30, 2017, the Company reassessed the estimates used in its depreciation policy. To perform the assessment, the Company analyzed sales data from 2008 to July 2017 as this period reflects the cyclical nature of the global economic environment and more specifically, the Company's industry. This period includes multiple business cycles, including two periods of weak trade growth (2009 and 2014 through 2016) and two periods of strong container demand (2008 and 2010 through 2012). The Company believes the best comparison points are the weighted averages for this period excluding the highest and lowest years or periods and average sales prices for the last two periods/years which highlight the most current period trends as shown in the table below for each of our major equipment types.

Periods	Dry Containers			Refrigerated Containers
	20'	40'	40' High Cube	40' High Cube
Weighted average sales price from 2008 to				
July 2017 (excludes the highest and lowest				
periods)	\$1,163	\$1,443	\$ 1,607	\$ 4,782
Average sales price:				
2016	\$734	\$812	\$ 910	\$ 3,640
Year-to-date July 2017	\$1,069	\$1,186	\$ 1,363	\$ 4,527

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The average of long-term average sales prices excluding the highest and lowest years and the year-to-date July 2017 sales prices for 20', 40' and 40' high cube dry containers were significantly above their residual values for the year-to-date July 2017 so the Company performed additional qualitative analyses and concluded a change in the residual values was warranted as the increase in value is indicative of a permanent increase. Accordingly, beginning July 1, 2017, the Company increased the estimated future residual value of its 20', 40' and 40' high cube dry containers.

The Company estimates the useful lives and residual values of its containers to be as follows:

	Effective July 1, 2017		July 1, 2016 through June 30, 2017		January 1, 2016 through June 30, 2016	
	Estimated life	Residual Value	Estimated life	Residual Value	Estimated life	Residual Value
	(years)		(years)		(years)	
Dry containers other than						
open top and flat rack						
containers:						
20'	13	\$ 1,000	13	\$ 950	13	\$ 1,050
40'	14	\$ 1,200	14	\$ 1,150	13	\$ 1,300
40' high cube	13	\$ 1,350	13	\$ 1,300	13	\$ 1,450
45' high cube dry van	13	\$ 1,500	13	\$ 1,500	13	\$ 1,500
Refrigerated containers:						
20'	12	\$ 2,750	12	\$ 2,750	12	\$ 2,750
20' high cube	12	\$ 2,049	12	\$ 2,049	12	\$ 2,049
40' high cube	12	\$ 4,500	12	\$ 4,500	12	\$ 4,500
Open top and flat rack containers:						
20' folding flat rack	15	\$ 1,300	15	\$ 1,300	14	\$ 1,300
40' folding flat rack	16	\$ 1,700	16	\$ 1,700	14	\$ 2,000
20' open top	15	\$ 1,500	15	\$ 1,500	14	\$ 1,500
40' open top	14	\$ 2,500	14	\$ 2,500	14	\$ 2,500
Tank containers	20	10% of cost	20	10% of cost	20	10% of cost



## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The cost, accumulated depreciation and net book value of the Company's leasing equipment by equipment type as of September 30, 2017 and December 31, 2016 were as follows:

	September 30, 2017			December 31, 2016 <sup>(1)</sup>		
	Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	Net Book Value
Dry containers other than open top and flat rack containers:						
20'	\$1,398,478	\$(338,189)	\$1,060,289	\$1,399,878	\$(304,652)	\$1,095,226
40'	227,317	(76,398)	150,919	253,226	(76,344)	176,882
40' high cube	1,934,793	(459,394)	1,475,399	1,861,221	(405,503)	1,455,718
45' high cube dry van	29,425	(8,113)	21,312	29,823	(6,957)	22,866
Refrigerated containers:						
20'	24,319	(4,988)	19,331	24,420	(3,830)	20,590
20' high cube	5,136	(2,228)	2,908	5,149	(1,948)	3,201
40' high cube	1,010,855	(216,086)	794,769	1,004,532	(169,383)	835,149
Open top and flat rack containers:						
20' folding flat	16,627	(3,362)	13,265	16,712	(2,942)	13,770
40' folding flat	43,411	(13,930)	29,481	43,620	(12,634)	30,986
20' open top	10,849	(1,169)	9,680	11,048	(1,069)	9,979
40' open top	26,858	(4,284)	22,574	27,115	(3,778)	23,337
Tank containers	39,622	(2,824)	36,798	31,582	(1,744)	29,838
	\$4,767,690	\$(1,130,965)	\$3,636,725	\$4,708,326	\$(990,784)	\$3,717,542

(1) Certain amounts as of December 31, 2016 have been restated for immaterial corrections of identified errors related to the calculation of the gain on sale of containers, net (see Note 3 "Immaterial Correction of Errors in Prior Periods").

The Company reviews its containers for impairment whenever events or circumstances indicate that the carrying amount of such assets may not be recoverable. The Company compares the carrying value of the containers to the expected future undiscounted cash flows for the purpose of assessing the recoverability of the recorded amounts. If the carrying value exceeds expected future undiscounted cash flows, the assets are reduced to fair value. There was no such impairment for the three and nine months ended September 30, 2017 and 2016. In addition, containers identified

as being available for sale are valued at the lower of carrying value or fair value, less costs to sell.

The Company evaluated the recoverability of the recorded amount of container rental equipment at September 30, 2017 and 2016. During the three and nine months ended September 30, 2017, container impairment included \$80 and \$4,625, respectively, for containers that were unlikely to be recovered from lessees in default. During the three and nine months ended September 30, 2016, container impairment included \$5,053 for containers that were unlikely to be recovered from lessees in default.

The Company recorded impairments during the three and nine months ended September 30, 2017 of \$1,911 and \$11,513, respectively, and during the three and nine months ended September 30, 2016 of \$16,520 and \$53,296, respectively, which are included in container impairment in the consolidated statements of comprehensive loss, to write-down the value of containers held for sale to their estimated fair value less cost to sell. Subsequent additions or reductions to the fair values of these written down assets are recorded as adjustments to the carrying value of the equipment held for sale. Any subsequent increase in fair value less costs to sell are recognized in gain on sale of containers, net but not in excess of the cumulative loss previously recognized. During the three and nine months ended September 30, 2017, the reversals of previously recorded impairments on containers held for sale due to rising used container prices amounted to \$35 and \$9,657, respectively. There was no reversal of previously recorded impairments on containers held for sale during the three and nine months ended September 30, 2016.



## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

## (e) Debt Issuance Costs

The Company capitalizes costs directly associated with the issuance or modification of its debt and the balance of the debt issuance costs, net of amortization, are netted against the debt recorded in the consolidated balance sheets. Debt issuance costs are amortized using the interest rate method and the straight-line method over the general terms of the related fixed principal payment debt and the related revolving debt facilities, respectively, and the amortization is recorded in the consolidated statements of comprehensive loss as interest expense. Debt issuance costs of \$26,689 and \$1,680 were capitalized during the nine months ended September 30, 2017 and 2016, respectively. For the three and nine months ended September 30, 2017, amortization of debt issuance costs of \$3,049 and \$10,820, respectively, were recorded in interest expense. For the three and nine months ended September 30, 2016, amortization of debt issuance costs of \$1,919 and \$5,561, respectively, were recorded in interest expense. For the three months ended September 30, 2017, \$238 of unamortized debt issuance costs related to the amendment of the Company's wholly-owned subsidiary, Textainer Marine Containers II Limited's ("TMCL II") (a Bermuda Company) Secured Debt Facility were written off. For the nine months ended September 30, 2017, \$6,754 of unamortized debt issuance costs related to the redemption of the Company's wholly-owned subsidiary, Textainer Marine Containers III Limited's ("TMCL III") (a Bermuda Company) 2013-1 Bonds and 2014-1 Bonds, the termination of TMCL III's 2017-A Notes (see Note 8 "Debt and Derivative Instruments"), and the amendment of TMCL II's Secured Debt Facility were written off. No unamortized debt issuance costs were written-off during the three and nine months ended September 30, 2016.

## (f) Concentrations

The Company's customers are mainly international shipping lines, which transport goods on international trade routes. Once the containers are on-hire with a lessee, the Company does not track their location. The domicile of the lessee is not indicative of where the lessee is transporting the containers. The Company's business risk in its foreign concentrations lies with the creditworthiness of the lessees rather than the geographic location of the containers or the domicile of the lessees. Except for the lessees noted in the table below, no other single lessee made up greater than 10% of the Company's lease rental income for the three and nine months ended September 30, 2017 and 2016:

	Three Months Ended				Nine Months Ended			
	September 30,				September 30,			
	2017		2016		2017		2016	
		(1)		(1)		(1)		(1)
Customer A	14.1	%	12.3	%	14.6	%	11.7	%
Customer B	13.5	%	14.3	%	13.5	%	14.0	%

Customer A accounted for 13.1% and 9.0% of the Company's gross accounts receivable as of September 30, 2017 and December 31, 2016, respectively. Customer B accounted for 12.8% and 9.1% of the Company's gross accounts receivable as of September 30, 2017 and December 31, 2016, respectively. Another customer (Customer C) accounted for 19.9% of the Company's gross accounts receivable as of December 31, 2016. Customer C filed for bankruptcy in August 2016 and the Company's outstanding accounts receivable with this customer was fully reserved as of September 30, 2016 and was written off as of September 30, 2017 (see Note 4 "Insurance Receivable and Impairment"). There is no other single lessee that accounted for more than 10% of the Company's gross accounts receivable as of September 30, 2017 and December 31, 2016. As of December 31, 2016, the Company's gross accounts receivable has

been restated for immaterial corrections of identified errors pertaining to properly account for lease concessions (see Note 3 “Immaterial Correction of Errors in Prior Periods”).

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

(g) Net income (loss) attributable to Textainer Group Holdings Limited common shareholders per share Basic earnings per share ("EPS") is computed by dividing net income (loss) attributable to Textainer Group Holdings Limited common shareholders by the weighted average number of shares outstanding during the applicable period. Diluted EPS reflects the potential dilution that could occur if all outstanding share options were exercised for, and all outstanding restricted share units were converted into, common shares. Potentially dilutive share options and restricted share units that were anti-dilutive under the treasury stock method were excluded from the computation of diluted EPS. A reconciliation of the numerator and denominator of basic EPS with that of diluted EPS is presented as follows:

Share amounts in thousands	Three Months Ended September 30, 2017		Nine Months Ended September 30, 2017	
	2016 <sup>(1)</sup>		2016 <sup>(1)</sup>	
<b>Numerator:</b>				
Net income (loss) attributable to Textainer Group Holdings Limited common shareholders	\$18,481	\$(46,735 )	\$2,154	\$(52,351 )
<b>Denominator:</b>				
Weighted average common shares outstanding - basic	56,823	56,591	56,806	56,580
Dilutive share options and restricted share units	357	-	236	-
Weighted average common shares outstanding - diluted	57,180	56,591	57,042	56,580
<b>Net income (loss) attributable to Textainer Group Holdings Limited common shareholders per common share</b>				
Basic	\$0.33	\$(0.83 )	\$0.04	\$(0.93 )
Diluted	\$0.32	\$(0.83 )	\$0.04	\$(0.93 )
<b>Anti-dilutive share options and restricted share units, excluded from the computation of diluted EPS because they were anti-dilutive</b>				
	892,481	1,325,100	1,191,926	1,386,816

(1) Certain amounts for the periods ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the classification of certain leases and the calculation of gain on sale of containers, net.

Given that the Company had a net loss attributable to Textainer Group Holdings Limited common shareholders for the three and nine months ended September 30, 2016, there was no dilutive effect of share options and restricted share units.



## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

## (h) Fair Value Measurements

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring basis as of September 30, 2017 and December 31, 2016:

	Quoted				
	Prices in				
	Active		Significant		
	Markets		Other		
	for				
	Identical		Observable		Significant
	Assets		Inputs		Unobservable
	(Level 1)		(Level 2)		Inputs
					(Level 3)
September 30, 2017					
Assets					
Interest rate swaps, collars and caps	\$	—	\$ 5,095	\$	—
Total	\$	—	\$ 5,095	\$	—
Liabilities					
Interest rate swaps, collars and caps	\$	—	\$ 270	\$	—
Total	\$	—	\$ 270	\$	—
December 31, 2016					
Assets					
Interest rate swaps, collars and caps	\$	—	\$ 4,816	\$	—
Total	\$	—	\$ 4,816	\$	—
Liabilities					
Interest rate swaps, collars and caps	\$	—	\$ 1,204	\$	—
Total	\$	—	\$ 1,204	\$	—

The following table summarizes the Company's assets measured at fair value on a non-recurring basis as of September 30, 2017 and December 31, 2016:

Quoted      Significant      Significant

	Prices in	Other	Unobservable
	Active	Observable	Inputs
	Markets	Inputs	
	for		
	Identical		
	Assets		
	(Level 1)	(Level 2)	(Level 3)
September 30, 2017			
Assets			
Containers held for sale (1)	\$ —	\$ 11,080	\$ —
Total	\$ —	\$ 11,080	\$ —
December 31, 2016			
Assets			
Containers held for sale (1)	\$ —	\$ 19,230	\$ —
Total	\$ —	\$ 19,230	\$ —

(1) Represents the carrying value of containers included in containers held for sale in the condensed consolidated balance sheets that have been impaired to write down the value of the containers to their estimated fair value less cost to sell.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The Company measures the fair value of its \$1,319,945 notional amount of interest rate swaps, collars and caps using observable (Level 2) market inputs. The valuation also reflects the credit standing of the Company and the counterparties to the interest rate swaps, collars and caps. The valuation technique utilized by the Company to calculate the fair value of the interest rate swaps, collars and caps is the income approach. This approach represents the present value of future cash flows based upon current market expectations. The Company's interest rate swap, collar and cap agreements had a fair value asset and liability of