

Ardmore Shipping Corp  
Form 6-K  
July 31, 2018

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 6-K**

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the six months ended June 30, 2018

Commission file number 001-36028

**ARDMORE SHIPPING CORPORATION**

(Exact name of Registrant as specified in its charter)

Belvedere Building,

Ground Floor,

69 Pitts Bay Road,

Edgar Filing: Ardmore Shipping Corp - Form 6-K

Pembroke,

HM08,

Bermuda

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F       Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1).

Yes       No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7).

Yes       No

**INFORMATION CONTAINED IN THIS FORM 6-K REPORT**

Attached to this Report on Form 6-K are (1) Management's Discussion and Analysis of Financial Condition and Results of Operations and (2) the unaudited condensed interim consolidated financial statements and related notes of Ardmore Shipping Corporation (the "Company"), as at and for the three and six months ended June 30, 2018 and 2017.

This Report is hereby incorporated by reference into the following registration statements of the Company:

Registration Statement on Form F-3D (Registration No. 333-203205) filed with the U.S. Securities and Exchange Commission on April 2, 2015;

Registration Statement on Form F-3 (Registration No. 333-206501) filed with the U.S. Securities and Exchange Commission on August 21, 2015, as amended;

Registration Statement on Form F-3 (Registration No. 333-213343) filed with the U.S. Securities and Exchange Commission on August 26, 2016; and

Registration Statement on Form S-8 (Registration No. 333-213344) filed with the U.S. Securities and Exchange Commission on August 26, 2016.

## FORWARD LOOKING STATEMENTS

Matters discussed in this report may constitute forward-looking statements. The Private Securities Litigation Reform Act of 1995 provides safe harbor protections for forward-looking statements in order to encourage companies to provide prospective information about their business. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The Company desires to take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and is including this cautionary statement in connection with this safe harbor legislation. The words “believe”, “anticipate”, “intend”, “estimate”, “forecast”, “plan”, “potential”, “should”, “may”, “will”, “expect” and similar expressions are among those that identify forward-looking statements.

The forward-looking statements in this report are based upon various assumptions, including, among others, the Company’s examination of historical operating trends, data contained in the Company’s records and other data available from third parties. Although the Company believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond the Company’s control, the Company cannot assure you that it will achieve or accomplish these expectations, beliefs or projections.

In addition to these important factors, other important factors that, in the Company’s view, could cause actual results to differ materially from those discussed in the forward-looking statements include: the strength of world economies and currencies; general market conditions, including fluctuations in charter rates and vessel values; changes in demand for and the supply of tanker vessel capacity; changes in the Company’s operating expenses, including bunker prices, drydocking and insurance costs; changes in the projections of spot and time charter or pool trading of the Company’s vessels; fluctuations in oil prices; the market for the Company’s vessels; competition in the tanker industry; availability of financing and refinancing; charter counterparty performance; ability to obtain financing and comply with covenants in such financing arrangements; changes in governmental rules and regulations or actions taken by regulatory authorities; general domestic and international political conditions; potential disruption of shipping routes due to accidents, piracy or political events; vessel breakdowns and instances of off-hires; and other factors. Please see the Company’s filings with the U.S. Securities and Exchange Commission for a more complete discussion of these and other risks and uncertainties. The Company cautions readers of this report not to place undue reliance on these forward-looking statements, which speak only as of their dates. The Company undertakes no obligation to update or revise any forward-looking statements. These forward-looking statements are not guarantees of the Company’s future performance, and actual results and future developments may vary materially from those projected in the forward-looking statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ARDMORE  
SHIPPING  
CORPORATION

Date: July 31, 2018 By: /s/ Paul Tivnan  
Paul Tivnan  
Chief Financial  
Officer,  
Treasurer and  
Secretary

## **ARDMORE SHIPPING CORPORATION**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the unaudited condensed interim consolidated financial statements and accompanying notes contained in this Report on Form 6-K and with our audited consolidated financial statements contained in "Item 18. Financial Statements" and "Item 5. Operating and Financial Review and Prospects" of our Annual Report on Form 20-F for the year ended December 31, 2017. The unaudited condensed interim consolidated financial statements included in this report have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") and are presented in U.S. dollars as at and for the three and six months ended June 30, 2018 and 2017. Unless the context otherwise requires, the terms "Ardmore," the "Company", "we," "our" and "us" refer to Ardmore Shipping Corporation (NYSE: ASC) and its consolidated subsidiaries.*

#### **GENERAL**

Ardmore owns and operates a fleet of MR (Medium Range) product and chemical tankers ranging from 25,000 to 50,000 deadweight (Dwt) tonnes. Ardmore provides seaborne transportation of petroleum products and chemicals worldwide to oil majors, national oil companies, oil and chemical traders, and chemical companies, with its modern, fuel-efficient fleet of mid-size tankers.

Ardmore's core strategy is to continue to develop a modern, high-quality fleet of product and chemical tankers, build key long-term commercial relationships and maintain its cost advantage in assets, operations and overhead, while creating synergies and economies of scale as the Company grows. Ardmore provides its services to customers through voyage charters, commercial pools, and time charters, and has established close working relationships with key commercial and technical management partners. Ardmore views the continued development of these relationships as crucial to its long-term success.

We are commercially independent, as we have no blanket employment arrangements with third-party or related-party commercial managers. We market our services directly to our customers, including a range of pooling service providers. As of June 30, 2018, our fleet consisted of 28 vessels, which are reflected in the following table:

Edgar Filing: Ardmore Shipping Corp - Form 6-K

| Vessel Name         | Type             | Dwt Tonnes | IMO | Built  | Country | Flag | Specification |
|---------------------|------------------|------------|-----|--------|---------|------|---------------|
| Ardmore Seavaliant  | Product/Chemical | 49,998     | 2/3 | Feb-13 | Korea   | MI   | Eco-design    |
| Ardmore Seaventure  | Product/Chemical | 49,998     | 2/3 | Jun-13 | Korea   | MI   | Eco-design    |
| Ardmore Seavantage  | Product/Chemical | 49,997     | 2/3 | Jan-14 | Korea   | MI   | Eco-design    |
| Ardmore Seavanguard | Product/Chemical | 49,998     | 2/3 | Feb-14 | Korea   | MI   | Eco-design    |
| Ardmore Sealion     | Product/Chemical | 49,999     | 2/3 | May-15 | Korea   | MI   | Eco-design    |
| Ardmore Seafox      | Product/Chemical | 49,999     | 2/3 | Jun-15 | Korea   | MI   | Eco-design    |
| Ardmore Seawolf     | Product/Chemical | 49,999     | 2/3 | Aug-15 | Korea   | MI   | Eco-design    |
| Ardmore Seahawk     | Product/Chemical | 49,999     | 2/3 | Nov-15 | Korea   | MI   | Eco-design    |
| Ardmore Endeavour   | Product/Chemical | 49,997     | 2/3 | Jul-13 | Korea   | MI   | Eco-design    |
| Ardmore Enterprise  | Product/Chemical | 49,453     | 2/3 | Sep-13 | Korea   | MI   | Eco-design    |
| Ardmore Endurance   | Product/Chemical | 49,466     | 2/3 | Dec-13 | Korea   | MI   | Eco-design    |
| Ardmore Encounter   | Product/Chemical | 49,478     | 2/3 | Jan-14 | Korea   | MI   | Eco-design    |
| Ardmore Explorer    | Product/Chemical | 49,494     | 2/3 | Jan-14 | Korea   | MI   | Eco-design    |
| Ardmore Exporter    | Product/Chemical | 49,466     | 2/3 | Feb-14 | Korea   | MI   | Eco-design    |
| Ardmore Engineer    | Product/Chemical | 49,420     | 2/3 | Mar-14 | Korea   | MI   | Eco-design    |
| Ardmore Seafarer    | Product/Chemical | 45,744     | 3   | Aug-04 | Japan   | MI   | Eco-mod       |
| Ardmore Seatrader   | Product          | 47,141     | —   | Dec-02 | Japan   | MI   | Eco-mod       |
| Ardmore Seamaster   | Product/Chemical | 45,840     | 3   | Sep-04 | Japan   | MI   | Eco-mod       |
| Ardmore Seamariner  | Product/Chemical | 45,726     | 3   | Oct-06 | Japan   | MI   | Eco-mod       |
| Ardmore Sealancer   | Product          | 47,451     | —   | Jun-08 | Japan   | MI   | Eco-mod       |
| Ardmore Sealeader   | Product          | 47,463     | —   | Aug-08 | Japan   | MI   | Eco-mod       |
| Ardmore Sealifter   | Product          | 47,472     | —   | Jul-08 | Japan   | MI   | Eco-mod       |
| Ardmore Dauntless   | Product/Chemical | 37,764     | 2   | Feb-15 | Korea   | MI   | Eco-design    |
| Ardmore Defender    | Product/Chemical | 37,791     | 2   | Feb-15 | Korea   | MI   | Eco-design    |
| Ardmore Cherokee    | Product/Chemical | 25,215     | 2   | Jan-15 | Japan   | MI   | Eco-design    |
| Ardmore Cheyenne    | Product/Chemical | 25,217     | 2   | Mar-15 | Japan   | MI   | Eco-design    |
| Ardmore Chinook     | Product/Chemical | 25,217     | 2   | Jul-15 | Japan   | MI   | Eco-design    |
| Ardmore Chippewa    | Product/Chemical | 25,217     | 2   | Nov-15 | Japan   | MI   | Eco-design    |
| Total               | 28               | 1,250,019  |     |        |         |      |               |

## **SIGNIFICANT DEVELOPMENTS**

### **Sale and Leaseback of *Ardmore Endurance* and *Ardmore Enterprise***

In June 2018 two of our subsidiaries entered into an agreement for the sale and leaseback (under a finance lease arrangement) of the *Ardmore Endurance* and *Ardmore Enterprise*. This transaction was treated as a financing transaction for accounting purposes. As part of this arrangement, the aggregate senior debt outstanding on the vessels of \$29.9 million was repaid in full in June 2018. The finance leases are scheduled to expire in 2025 and include a mandatory obligation for Ardmore to repurchase the vessels, as well as purchase options exercisable by Ardmore which Ardmore could elect to exercise at an earlier date.

### **Issue of Common Stock**

During the quarter ended June 30, 2018, Ardmore issued 652,416 shares of its common stock under its at-the-market offering program at a weighted average price of \$8.15 per share resulting in net proceeds of \$5.2 million.

## **RESULTS OF OPERATIONS**

### **Factors You Should Consider When Evaluating Our Results**

There are a number of factors that should be considered when evaluating our historical financial performance and assessing our future prospects and we use a variety of financial and operational terms and concepts when analyzing our results of operations. Please read “Item 5. Operating and Financial Review and Prospects” in our Annual Report on Form 20-F for the year ended December 31, 2017 for additional information.

In accordance with U.S. GAAP, we report gross revenues in our income statement and include voyage operating expenses among our operating expenses. Ship-owners base economic decisions regarding the deployment of their vessels upon actual and anticipated time charter equivalent, or TCE rates, (which represent net revenues divided by revenue days) and industry analysts typically measure rates in terms of TCE rates. This is because under time charters and pooling arrangements the customer typically pays the voyage operating expenses, while under voyage charters, also known as spot market charters, the shipowner usually pays the voyage operating expenses. As a result, for vessels



## Edgar Filing: Ardmore Shipping Corp - Form 6-K

employed directly in the spot market, revenue is recognized on a gross freight basis, while under time chartering and pool arrangements, the charterer typically pays voyage operating expenses and revenue is recognized on a net basis. To normalize these differences, the discussion of revenue below focuses on TCE rates where applicable. Net revenues, a non-U.S. GAAP financial measure, represents revenues less voyage operating expenses.

**Statement of Operations for the Three Months Ended June 30, 2018 and June 30, 2017**

The following table presents our operating results for the three months ended June 30, 2018 and June 30, 2017.

| INCOME STATEMENT DATA                        | Three months ended |               |               |       | Variance | Variance (%) |
|--|--------------------|---------------|---------------|-------|----------|--------------|
|  | Jun 30, 2018       | Jun 30, 2017  |               |       |          |              |
| <b>REVENUE</b>                               |                    |               |               |       |          |              |
| Revenue                                      | \$52,363,407       | \$49,850,796  | \$2,512,611   | 5     | %        |              |
| <b>OPERATING EXPENSES</b>                    |                    |               |               |       |          |              |
| Commissions and voyage related costs         | 24,165,305         | 18,121,354    | (6,043,951)   | (33)  | )%       |              |
| Vessel operating expenses                    | 16,144,409         | 14,997,565    | (1,146,844)   | (8)   | )%       |              |
| Depreciation                                 | 8,771,091          | 8,539,890     | (231,201)     | (3)   | )%       |              |
| Amortization of deferred drydock expenditure | 818,506            | 586,983       | (231,523)     | (39)  | )%       |              |
| General and administrative expenses          |                    |               |               |       |          |              |
| Corporate                                    | 3,729,573          | 3,201,825     | (527,748)     | (16)  | )%       |              |
| Commercial and chartering                    | 772,135            | 647,328       | (124,807)     | (19)  | )%       |              |
| Total operating expenses                     | 54,401,019         | 46,094,945    | (8,306,074)   | (18)  | )%       |              |
| (Loss) / profit from operations              | (2,037,612)        | 3,755,851     | (5,793,463)   | (154) | )%       |              |
| Interest expense and finance costs           | (6,640,097)        | (5,693,363)   | (946,734)     | (17)  | )%       |              |
| Interest income                              | 152,224            | 100,204       | 52,020        | 52    | %        |              |
| Loss before taxes                            | (8,525,485)        | (1,837,308)   | (6,688,177)   | (364) | )%       |              |
| Income tax                                   | (51,646)           | (16,839)      | (34,807)      | (207) | )%       |              |
| Net loss                                     | \$(8,577,131)      | \$(1,854,147) | \$(6,722,984) | (363) | )%       |              |

**Revenue.** Revenue for the three months ended June 30, 2018 was \$52.4 million, an increase of \$2.5 million from \$49.9 million for the three months ended June 30, 2017.

Our average number of owned vessels increased to 28 for the three months ended June 30, 2018 from 27 for the three months ended June 30, 2017, resulting in revenue days of 2,505 for the three months ended June 30, 2018 as compared to 2,425 for the three months ended June 30, 2017.

## Edgar Filing: Ardmore Shipping Corp - Form 6-K

We had 24 and 19 vessels employed directly in the spot market as at June 30, 2018 and June 30, 2017 respectively. For spot chartering arrangements, we had 2,141 revenue days for the three months ended June 30, 2018 as compared to 1,712 for the three months ended June 30, 2017. This increase in revenue days derived from spot chartering arrangements resulted in an increase in revenue of \$10 million, while changes in spot rates resulted in a decrease in revenue of \$2 million.

We had four and eight vessels employed under pool arrangements as at June 30, 2018 and June 30, 2017 respectively. Revenue days derived from pool arrangements were 364 for the three months ended June 30, 2018, as compared to 713 for the three months ended June 30, 2017. The decrease in revenue days in pool arrangements resulted in a decrease in revenue of \$4.8 million, while changes in market conditions for the three months ended June 30, 2018 compared to the three months ended June 30, 2017 resulted in a decrease in revenue from pool arrangements of \$0.7 million.

For vessels employed directly in the spot market, Ardmore typically pays all voyage expenses and revenue is recognized on a gross freight basis, while under pool arrangements, the charterer typically pays voyage expenses and revenue is recognized on a net basis.

***Commissions and Voyage Related Costs.*** Commissions and voyage related costs were \$24.2 million for the three months ended June 30, 2018, an increase of \$6.1 million from \$18.1 million for the three months ended June 30, 2017. Commissions and voyage related costs increased due to the increased number of revenue days derived from spot charter arrangements for the three months ended June 30, 2018.

Total revenue days increased to 2,505 for the three months ended June 30, 2018 as compared to 2,425 for the three months ended June 30, 2017. For spot chartering arrangements, we had 2,141 revenue days for the three months ended June 30, 2018 as compared to 1,712 for the three months ended June 30, 2017.

**TCE Rate.** The average TCE rate for our fleet was \$11,503 per day for the three months ended June 30, 2018, a decrease of \$1,463 per day from \$12,966 per day for the three months ended June 30, 2017. The decrease in average TCE rate was primarily the result of lower spot rates for the three months ended June 30, 2018.

**Vessel Operating Expenses.** Vessel operating expenses were \$16.1 million for the three months ended June 30, 2018, an increase of \$1.1 million from \$15.0 million for the three months ended June 30, 2017. This increase is due to an increase in the number of vessels in operation for the three months ended June 30, 2018, increased crewing costs due to differing crewing locations, and the timing of vessel operating expenses between quarters. Due to the nature of this expenditure, vessel operating expenses are prone to fluctuations between periods. Fleet operating costs per day, including technical management fees, were \$6,328 for the three months ended June 30, 2018 as compared to \$6,071 for the three months ended June 30, 2017.

**Depreciation.** Depreciation expense for the three months ended June 30, 2018 was \$8.8 million, an increase of \$0.3 million from \$8.5 million for the three months ended June 30, 2017. This increase is primarily due to an increase in the average number of owned vessels to 28.0 for the three months ended June 30, 2018, from 27.0 for the three months ended June 30, 2017.

**Amortization of Deferred Drydock Expenditure.** Amortization of deferred drydock expenditure for the three months ended June 30, 2018 was \$0.8 million, an increase of \$0.2 million from \$0.6 million for the three months ended June 30, 2017. The capitalized costs of drydockings for a given vessel are amortized on a straight-line basis to the next scheduled drydocking of the vessel.

**General and Administrative Expenses: Corporate.** Corporate-related general and administrative expenses for the three months ended June 30, 2018 were \$3.7 million, an increase of \$0.5 million from \$3.2 million for the three months ended June 30, 2017. The increase is primarily due to a new stock appreciation award being issued in 2Q18.

**General and Administrative Expenses: Commercial and Chartering.** Commercial and chartering expenses are the expenses attributable to our chartering and commercial operations departments in connection with our spot trading activities. Commercial and chartering expenses for the three months ended June 30, 2018 were \$0.8 million, an increase of \$0.2 million from \$0.6 million for the three months ended June 30, 2017. This increase reflects the expansion of chartering and commercial activities in our Singapore and Houston offices.

**Interest Expense and Finance Costs.** Interest expense and finance costs include loan interest, finance lease interest, and amortization of deferred finance fees. Interest expense and finance costs for the three months ended June 30, 2018 were \$6.6 million, as compared to \$5.7 million for the three months ended June 30, 2017. Cash interest expense

increased by \$1.1 million to \$5.6 million for the three months ended June 30, 2018, from \$4.5 million for the three months ended June 30, 2017. These increases in interest expense and finance costs are attributable to an increased average LIBOR during the three months ended June 30, 2018 compared to the three months ended June 30, 2017 as well as a change in our debt structure due to the new finance leases. Amortization of deferred finance fees for the three months ended June 30, 2018 was \$1.0 million, a decrease of \$0.2 million from \$1.2 million for the three months ended June 30, 2017. Included in the \$1.0 million is the write off of deferred finance fees in relation to the sale and leaseback transaction of \$0.4 million.

**Statement of Operations for the Six Months Ended June 30, 2018 and June 30, 2017**

The following table presents our operating results for the six months ended June 30, 2018 and June 30, 2017.

| INCOME STATEMENT DATA                        | Six months ended |                |                |              |    |
|--|------------------|----------------|----------------|--------------|----|
|  | Jun 30, 2018     | Jun 30, 2017   | Variance       | Variance (%) |    |
| <b>REVENUE</b>                               |                  |                |                |              |    |
| Revenue                                      | \$ 102,834,931   | \$ 99,515,806  | \$ 3,319,125   | 3            | %  |
| <b>OPERATING EXPENSES</b>                    |                  |                |                |              |    |
| Commissions and voyage related costs         | 43,688,124       | 36,900,810     | (6,787,314 )   | (18          | )% |
| Vessel operating expenses                    | 33,411,868       | 30,455,943     | (2,955,925 )   | (10          | )% |
| Depreciation                                 | 17,432,566       | 16,986,643     | (445,923 )     | (3           | )% |
| Amortization of deferred drydock expenditure | 1,651,150        | 1,200,176      | (450,974 )     | (38          | )% |
| General and administrative expenses          |                  |                |                |              |    |
| Corporate                                    | 6,666,022        | 6,240,016      | (426,006 )     | (7           | )% |
| Commercial and chartering                    | 1,582,128        | 1,308,751      | (273,377 )     | (21          | )% |
| Total operating expenses                     | 104,431,858      | 93,092,339     | (11,339,519)   | (12          | )% |
| (Loss) / profit from operations              | (1,596,927 )     | 6,423,467      | (8,020,394 )   | (125         | )% |
| Interest expense and finance costs           | (12,342,088 )    | (10,604,284)   | (1,737,804 )   | (16          | )% |
| Interest income                              | 266,989          | 190,818        | 76,171         | 40           | %  |
| Loss before taxes                            | (13,672,026 )    | (3,989,999 )   | (9,682,027 )   | (243         | )% |
| Income tax                                   | (77,726 )        | (31,339 )      | (46,387 )      | (148         | )% |
| Net loss                                     | \$(13,749,752 )  | \$(4,021,338 ) | \$(9,728,414 ) | (242         | )% |

**Revenue.** Revenue for the six months ended June 30, 2018 was \$102.8 million, an increase of \$3.3 million from \$99.5 million for the six months ended June 30, 2017.

Our average number of owned vessels increased to 27.9 for the six months ended June 30, 2018 from 27.0 for the six months ended June 30, 2017, resulting in revenue days of 4,921 for the six months ended June 30, 2018 as compared to 4,835 for the six months ended June 30, 2017.

We had 24 and 19 vessels employed directly in the spot market as at June 30, 2018 and June 30, 2017 respectively. For spot chartering arrangements, we had 3,925 revenue days for the six months ended June 30, 2018 as compared to 3,318 for the six months ended June 30, 2017. This increase in revenue days derived from spot chartering arrangements resulted in an increase in revenue of \$14.3 million, while changes in spot rates resulted in a decrease in revenue of \$2.6 million.

We had four and eight vessels employed under pool arrangements as at June 30, 2018 and June 30, 2017 respectively. Revenue days derived from pool arrangements were 996 for the six months ended June 30, 2018, as compared to 1,517 for the six months ended June 30, 2017. The decrease in revenue days in pool arrangements resulted in a decrease in revenue of \$7.2 million, while changes in market conditions for the six months ended June 30, 2018 compared to the six months ended June 30, 2017 resulted in a decrease in revenue from pool arrangements of \$1.2 million.

For vessels employed directly in the spot market, Ardmore typically pays all voyage expenses and revenue is recognized on a gross freight basis, while under pool arrangements, the charterer typically pays voyage expenses and revenue is recognized on a net basis.

***Commissions and Voyage Related Costs.*** Commissions and voyage related costs were \$43.7 million for the six months ended June 30, 2018, an increase of \$6.8 million from \$36.9 million for the six months ended June 30, 2017. Commissions and voyage related costs increased due to the increased number of revenue days derived from spot charter arrangements for the six months ended June 30, 2018.

Total revenue days increased to 4,921 for the six months ended June 30, 2018 as compared to 4,835 for the six months ended June 30, 2017. For spot chartering arrangements, we had 3,925 revenue days for the six months ended June 30, 2018 as compared to 3,318 for the six months ended June 30, 2017.

**TCE Rate.** The average TCE rate for our fleet was \$12,057 per day for the six months ended June 30, 2018, a decrease of \$886 per day from \$12,943 per day for the six months ended June 30, 2017. The decrease in average TCE rate was primarily the result of lower spot rates for the six months ended June 30, 2018.

**Vessel Operating Expenses.** Vessel operating expenses were \$33.4 million for the six months ended June 30, 2018, an increase of \$2.9 million from \$30.5 million for the six months ended June 30, 2017. This increase is due to an increase in the number of vessels in operation for the six months ended June 30, 2018, increased crewing costs due to differing crewing locations, and the timing of vessel operating expenses between quarters. Fleet operating costs per day, including technical management fees, were \$6,556 for the six months ended June 30, 2018 as compared to \$6,191 for the six months ended June 30, 2017.

**Depreciation.** Depreciation expense for the six months ended June 30, 2018 was \$17.4 million, an increase of \$0.4 million from \$17.0 million for the six months ended June 30, 2017. This increase is primarily due to an increase in the average number of owned vessels to 27.9 for the six months ended June 30, 2018, from 27.0 for the six months ended June 30, 2017.

**Amortization of Deferred Drydock Expenditure.** Amortization of deferred drydock expenditure for the six months ended June 30, 2018 was \$1.7 million, an increase of \$0.5 million from \$1.2 million for the six months ended June 30, 2017. The capitalized costs of drydockings for a given vessel are amortized on a straight-line basis to the next scheduled drydocking of the vessel.

**General and Administrative Expenses: Corporate.** Corporate-related general and administrative expenses for the six months ended June 30, 2018 were \$6.7 million, an increase of \$0.5 million from \$6.2 million for the six months ended June 30, 2017. The increase is primarily due to a new stock appreciation award being issued in 2Q18.

**General and Administrative Expenses: Commercial and Chartering.** Commercial and chartering expenses are the expenses attributable to our chartering and commercial operations departments in connection with our spot trading activities. Commercial and chartering expenses for the six months ended June 30, 2018 were \$1.6 million, an increase of \$0.3 million from \$1.3 million for the six months ended June 30, 2017. This increase reflects the expansion of chartering and commercial activities in our Singapore and Houston offices.

**Interest Expense and Finance Costs.** Interest expense and finance costs include loan interest, finance lease interest, and amortization of deferred finance fees. Interest expense and finance costs for the six months ended June 30, 2018 were \$12.3 million, as compared to \$10.6 million for the six months ended June 30, 2017. Cash interest expense increased by \$1.9 million to \$10.7 million for the six months ended June 30, 2018, from \$8.8 million for the six



Edgar Filing: Ardmore Shipping Corp - Form 6-K

months ended June 30, 2017. These increases in interest expense and finance costs are attributable to an increased average LIBOR during the six months ended June 30, 2018 compared to the six months ended June 30, 2017 as well as a change in our debt structure due to the new finance leases. Amortization of deferred finance fees for the six months ended June 30, 2018 was \$1.6 million, a decrease of \$0.2 million from \$1.8 million for the six months ended June 30, 2017. Included in the \$1.6 million is the write off of deferred finance fees in relation to the sale and leaseback transaction of \$0.4 million.

## LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are cash and cash equivalents, cash flows provided by our operations, our undrawn credit facilities and capital raised through financing transactions. As at June 30, 2018, our total cash and cash equivalents were \$47.9 million, an increase of \$8.4 million from \$39.5 million as at December 31, 2017. We believe that our working capital, together with expected cash flows from operations and availability under credit facilities, will be sufficient for our present requirements.

Our short-term liquidity requirements include the payment of operating expenses, drydocking expenditures, debt servicing costs, dividends on our shares of common stock, scheduled repayments of long-term debt, as well as funding our other working capital requirements. Our short-term spot charters, including our participation in spot charter pooling arrangements, contribute to the volatility of our net operating cash flow, and thus our ability to generate sufficient cash flows to meet our short-term liquidity needs. Historically, the tanker industry has been cyclical, experiencing volatility in profitability and asset values resulting from changes in the supply of, and demand for, vessel capacity. In addition, tanker spot markets historically have exhibited seasonal variations in charter rates. Tanker spot markets are typically stronger in the winter months as a result of increased oil consumption in the northern hemisphere and unpredictable weather patterns that tend to disrupt vessel scheduling. Time charters provide contracted revenue that reduces the volatility (as rates can fluctuate within months) and seasonality from revenue generated by vessels that operate in the spot market. Commercial pools reduce revenue volatility because they aggregate the revenues and expenses of all pool participants and distribute net earnings to the participants based on an agreed upon formula. Spot charters preserve flexibility to take advantage of increasing rate environments, but also expose the ship-owner to decreasing rate environments.

Our long-term capital needs are primarily for capital expenditures and debt repayment. Generally, we expect that our long-term sources of funds will be cash balances, long-term bank borrowings, finance leases and other debt or equity financings. We expect that we will rely upon internal and external financing sources, including cash balances, bank borrowings and the issuance of debt and equity securities, to fund acquisitions and expansion capital expenditures.

Our credit facilities and finance leases are described in Notes 2 (“Debt”) and 3 (“Finance Leases”), respectively, to our condensed interim consolidated financial statements included in this Report on Form 6-K. Our financing facilities contain covenants and other restrictions we believe are typical of debt financing collateralized by vessels, including covenants that restrict the relevant subsidiaries from incurring or guaranteeing additional indebtedness, granting certain liens, and selling, transferring, assigning or conveying assets. Our financing facilities do not impose a restriction on dividends, distributions, or returns of capital unless an event of default has occurred, is continuing or will result from such payment. Our financing facilities require us to maintain various financial covenants. Should we not meet these financial covenants or other covenants, the lenders may declare our obligations under the applicable agreements immediately due and payable, and terminate any further loan commitments, which would significantly affect our short-term liquidity requirements. As at June 30, 2018, we were in compliance with all covenants relating to our financing facilities.



**CASH FLOW DATA****Cash Flow Data for the Three and Six Months Ended June 30, 2018 and June 30, 2017**

| CASH FLOW DATA  | Three months ended |              | Six months ended |              |
|---|--------------------|--------------|------------------|--------------|
|   | Jun 30,<br>2018    | Jun 30, 2017 | Jun 30, 2018     | Jun 30, 2017 |
| Net cash provided by operating activities             | \$4,882,585        | \$ 8,916,684 | \$9,882,080      | \$9,722,631  |
| Net cash used in investing activities                 | (20,710 )          | (112,098 )   | (15,408,607)     | (280,452 )   |
| Net cash provided by / (used in) financing activities | 7,744,862          | 770,092      | 13,959,653       | (10,580,727) |

***Cash provided by operating activities***

For the three months ended June 30, 2018, cash flow provided by operating activities was \$4.9 million. Net profit (after adding back depreciation, amortization and other non-cash items) was an inflow of \$2.6 million. Changes in operating assets and liabilities resulted in an inflow of \$3.3 million and drydock payments were \$1.0 million. For the three months ended June 30, 2017, cash flow provided by operating activities was \$8.9 million. Net profit (after adding back depreciation, amortization and other non-cash items) was an inflow of \$8.6 million. Changes in operating assets and liabilities resulted in an inflow of \$1.4 million and drydock payments were \$1.1 million.

For the six months ended June 30, 2018, cash flow provided by operating activities was \$9.9 million. Net profit (after adding back depreciation, amortization and other non-cash items) was an inflow of \$7.6 million. Changes in operating assets and liabilities resulted in an inflow of \$4.1 million and drydock payments were \$1.8 million. For the six months ended June 30, 2017, cash flow provided by operating activities was \$9.7 million. Net profit (after adding back depreciation, amortization and other non-cash items) was an inflow of \$16.1 million. Changes in operating assets and liabilities resulted in an outflow of \$5.1 million and drydock payments were \$1.3 million.

***Cash used in investing activities***

For the three months ended June 30, 2018, net cash used in investing activities was \$0.02 million, consisting of payments in relation to vessel equipment, leasehold improvements and other non-current assets. For the three months ended June 30, 2017, net cash used in investing activities was \$0.1 million, consisting of payments for vessel equipment and other non-current assets.

For the six months ended June 30, 2018, net cash used in investing activities was \$15.4 million, consisting of payments in relation to the acquisition of the *Ardmore Sealancer*, vessel equipment, leasehold improvements and other non-current assets. For the six months ended June 30, 2017, net cash used in investing activities was \$0.3 million, consisting of payments for vessel equipment and other non-current assets.

***Cash provided by / (used in) financing activities***

For the three months ended June 30, 2018, the net cash provided by financing activities was \$7.7 million. Proceeds from debt were \$2.7 million and proceeds from finance lease arrangements were \$40.5 million. Net proceeds from the sale of common stock under our at-the-market offering program amounted to \$5.2 million. Repayments of debt amounted to \$39.1 million and total principal repayments of finance lease arrangements were \$1.3 million. We also made payments of \$0.3 million related to deferred finance fees in respect of finance lease arrangements. For the three months ended June 30, 2017, the net cash provided by financing activities was \$0.8 million. Proceeds from finance lease arrangements were \$33.1 million. Repayments of debt amounted to \$31.1 million and total principal repayments of finance lease arrangements were \$0.5 million. We also made payments of \$0.7 million related to deferred finance fees in respect of finance lease arrangements.

For the six months ended June 30, 2018, the net cash provided by financing activities was \$14.0 million. Proceeds from debt were \$2.7 million and proceeds from finance lease arrangements were \$56.6 million. Net proceeds from the sale of common stock under our at-the-market offering program and the exercise by the underwriter of the option to purchase additional shares of our common stock granted in connection with the November 2017 public offering of our common stock amounted to \$7.4 million. Repayments of debt amounted to \$49.7 million and total principal repayments of finance lease arrangements were \$2.4 million. We also made payments of \$0.6 million related to deferred finance fees in respect of finance lease arrangements. For the six months ended June 30, 2017, the net cash used in financing activities was \$10.6 million. Proceeds from finance lease arrangements were \$33.1 million. Repayments of debt amounted to \$42.4 million and total principal repayments of finance lease arrangements were \$0.6 million. We also made payments of \$0.7 million related to deferred finance fees in respect of finance lease arrangements.

## CAPITAL EXPENDITURES

### *Drydock*

The drydocking schedule for our vessels that were in operation as of June 30, 2018 is as follows:

|   | For the Years Ended December 31, |      |      |      |
|---|----------------------------------|------|------|------|
|   | 2018                             | 2019 | 2020 | 2021 |
| Number of vessels in drydock (excluding in-water surveys) | 9                                | 8    | 11   | 14   |

We endeavor to manage the timing of future dockings across the fleet in order to minimize the number of vessels that are drydocked at any one time. As our fleet matures and expands, our drydock expenses are likely to increase.

## CRITICAL ACCOUNTING ESTIMATES

We prepare our financial statements in accordance with U.S. GAAP, which requires us to make estimates in the application of our accounting policies based on our best assumptions, judgments and opinions. On a regular basis, management reviews the accounting policies, assumptions, estimates and judgments to ensure that our consolidated financial statements are presented fairly and in accordance with U.S. GAAP. However, because future events and their effects cannot be determined with certainty, actual results could differ materially from our assumptions and estimates. Accounting estimates and assumptions that we consider to be the most critical to an understanding of our financial statements because they inherently involve significant judgments and uncertainties are discussed in “Item 5. Operating and Financial Review and Prospects” in our Annual Report on Form 20-F for the year ended December 31, 2017. There have been no significant changes to these estimates and assumptions in the six months ended June 30, 2018.

## OFF-BALANCE SHEET ARRANGEMENTS

We have no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources.

## **DISCLOSURES ABOUT MARKET RISK**

In addition to the risks set forth below, you should carefully consider the risk factors discussed in “Item 3. Key Information – Risk Factors” in our Annual Report on Form 20-F for the year ended December 31, 2017, regarding risks which could materially affect our business, financial condition and results of operations.

### **Foreign Exchange Risk**

The majority of our transactions, assets and liabilities are denominated in U.S. Dollars, our functional currency. We incur certain general and operating expenses in other currencies (primarily the Euro, Singapore Dollar, and Pounds Sterling) and, as a result, there is a risk that currency fluctuations may have a negative effect on the value of our cash flows. Such risk may have an adverse effect on our financial condition and results of operations. We believe these adverse effects to be immaterial and we have not entered into any derivative contracts to manage foreign exchange risk during the six months ended June 30, 2018.

### **Interest Rate Risk**

We are exposed to the impact of interest rate changes primarily through borrowings that require us to make interest payments based on LIBOR. Significant increases in interest rates could adversely affect our results of operations and our ability to repay debt. We regularly monitor interest rate exposure and may enter into swap arrangements to hedge exposure where it is considered economically advantageous to do so.

The disclosure in the immediately following paragraph about the potential effects of changes in interest rates is based on a sensitivity analysis, which models the effects of hypothetical interest rate shifts. A sensitivity analysis is constrained by several factors, including the necessity to conduct the analysis based on a single point in time and by the inability to include the extraordinarily complex market reactions that normally would arise from the market shifts. Although the following results of a sensitivity analysis for changes in interest rates may have some limited use as a benchmark, they should not be viewed as a forecast. This forward-looking disclosure also is selective in nature and addresses only the potential impacts on our borrowings.

Assuming we do not hedge our exposure to interest rate fluctuations, a hypothetical 100 basis-point increase or decrease in our variable interest rates would have increased or decreased our interest expense for the six-month period ended June 30, 2018 by \$2.3 million using the average long-term debt balance and actual interest incurred in each period.





## **Liquidity Risk**

Our principal objective in relation to liquidity is to ensure that we have access at minimum cost to sufficient liquidity to enable us to meet our obligations as they come due and to provide adequately for contingencies. Our policy is to manage our liquidity by forecasting of cash flows arising from or expense relating to time charter revenue, pool revenue, vessel operating expenses, general and administrative overhead and servicing of debt.

## **Credit Risk**

There is a concentration of credit risk with respect to our cash and cash equivalents to the extent that substantially all of the amounts are held in ABN Bank, and in short-term funds (with a credit risk rating of least AA) managed by Blackrock and State Street Global Advisors. While we believe this risk of loss is low, we intend to review and revise our policy for managing cash and cash equivalents if considered advantageous and prudent to do so.

We limit our credit risk with trade accounts receivable by performing ongoing credit evaluations of our customers' financial condition. We generally do not require collateral for our trade accounts receivable.

We may be exposed to a credit risk in relation to vessel employment and at times may have multiple vessels employed by one charterer. We consider and evaluate concentration of credit risk regularly and perform on-going evaluations of these charterers for credit risk, including credit concentration risk. As at June 30, 2018, our 28 vessels in operation were employed with 17 different charterers.

**Ardmore Shipping Corporation**

**INDEX TO UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

|   | <b>Page</b> |
|---|-------------|
| <u>Unaudited Condensed Interim Consolidated Balance Sheets as at June 30, 2018 and December 31, 2017</u>  | <u>F-2</u>  |
| <u>Unaudited Condensed Interim Consolidated Statement of Operations for the three and six months ended June 30, 2018 and June 30, 2017</u>                        | <u>F-3</u>  |
| <u>Unaudited Condensed Interim Consolidated Statements of Changes in Equity for the six months ended June 30, 2018, and twelve months ended December 31, 2017</u> | <u>F-4</u>  |
| <u>Unaudited Condensed Interim Consolidated Statements of Cash Flows for the six months ended June 30, 2018 and June 30, 2017</u>                                 | <u>F-5</u>  |
| <u>Notes to the Unaudited Condensed Interim Consolidated Financial Statements</u>   | <u>F-6</u>  |

F-1

**Ardmore Shipping Corporation**

## Unaudited Condensed Interim Consolidated Balance Sheets

As at June 30, 2018 and December 31, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

|  | As at              |                    |
|--|--------------------|--------------------|
|  | Jun 30, 2018       | Dec 31, 2017       |
| <b>ASSETS</b>                                    |                    |                    |
| Current assets                                   |                    |                    |
| Cash and cash equivalents                        | 47,890,533         | 39,457,407         |
| Receivables, trade                               | 24,548,346         | 27,264,803         |
| Working capital advances                         | 2,000,000          | 3,100,000          |
| Prepayments                                      | 1,312,006          | 1,412,875          |
| Advances and deposits                            | 2,568,906          | 3,015,807          |
| Other receivables                                | 1,464,218          | -                  |
| Inventories                                      | 12,488,040         | 9,632,246          |
| Total current assets                             | 92,272,049         | 83,883,138         |
| Non-current assets                               |                    |                    |
| Vessels and vessel equipment, net                | 751,438,413        | 751,816,840        |
| Deferred drydock expenditure, net                | 4,761,375          | 4,118,168          |
| Deposit for vessel acquisition                   | -                  | 1,635,000          |
| Leasehold improvements, net                      | 464,520            | 446,532            |
| Other non-current assets, net                    | 3,611,822          | 3,640,311          |
| Operating lease, right of use asset              | 2,361,960          | -                  |
| Total non-current assets                         | 762,638,090        | 761,656,851        |
| <b>TOTAL ASSETS</b>                              | <b>854,910,139</b> | <b>845,539,989</b> |
| <b>LIABILITIES AND EQUITY</b>                    |                    |                    |
| Current liabilities                              |                    |                    |
| Payables, trade                                  | 20,774,502         | 16,104,399         |
| Other payables                                   | 45,499             | 6,265              |
| Accrued interest on loans                        | 1,750,691          | 1,537,976          |
| Current portion of long-term debt                | 33,978,351         | 37,071,548         |
| Current portion of finance lease obligations     | 7,924,248          | 3,537,466          |
| Current portion of operating lease obligations   | 502,674            | -                  |
| Total current liabilities                        | 64,975,965         | 58,257,654         |
| Non-current liabilities                          |                    |                    |
| Non-current portion of long-term debt            | 324,925,348        | 367,352,022        |
| Non-current portion of finance lease obligations | 87,862,094         | 38,956,553         |

Edgar Filing: Ardmore Shipping Corp - Form 6-K

|  |                    |                    |
|--|--------------------|--------------------|
| Non-current portion of operating lease obligations | 1,859,286          | -                  |
| Total non-current liabilities                      | 414,646,728        | 406,308,575        |
| Equity   |                    |                    |
| Share capital                                      | 350,192            | 340,613            |
| Additional paid in capital                         | 413,603,844        | 405,549,985        |
| Treasury stock                                     | (15,348,909 )      | (15,348,909 )      |
| Accumulated deficit                                | (23,317,681 )      | (9,567,929 )       |
| Total equity                                       | 375,287,446        | 380,973,760        |
| <b>TOTAL LIABILITIES AND EQUITY</b>                | <b>854,910,139</b> | <b>845,539,989</b> |

*The accompanying notes are an integral part of these condensed interim consolidated financial statements.*

**Ardmore Shipping Corporation**

## Unaudited Condensed Interim Consolidated Statement of Operations

For the three and six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

|  | Three months ended |              | Six months ended |               |
|--|--------------------|--------------|------------------|---------------|
|  | Jun 30,<br>2018    | Jun 30, 2017 | Jun 30, 2018     | Jun 30, 2017  |
| <b>REVENUE</b>   |                    |              |                  |               |
| Revenue  | 52,363,407         | 49,850,796   | 102,834,931      | 99,515,806    |
| <b>OPERATING EXPENSES</b>  |                    |              |                  |               |
| Commissions and voyage related costs                             | 24,165,305         | 18,121,354   | 43,688,124       | 36,900,810    |
| Vessel operating expenses  | 16,144,409         | 14,997,565   | 33,411,868       | 30,455,943    |
| Depreciation   | 8,771,091          | 8,539,890    | 17,432,566       | 16,986,643    |
| Amortization of deferred drydock expenditure                     | 818,506            | 586,983      | 1,651,150        | 1,200,176     |
| General and administrative expenses                              |                    |              |                  |               |
| Corporate  | 3,729,573          | 3,201,825    | 6,666,022        | 6,240,016     |
| Commercial and chartering  | 772,135            | 647,328      | 1,582,128        | 1,308,751     |
| Total operating expenses   | 54,401,019         | 46,094,945   | 104,431,858      | 93,092,339    |
| (Loss) / profit from operations                                  | (2,037,612 )       | 3,755,851    | (1,596,927 )     | 6,423,467     |
| Interest expense and finance costs                               | (6,640,097 )       | (5,693,363 ) | (12,342,088 )    | (10,604,284 ) |
| Interest income  | 152,224            | 100,204      | 266,989          | 190,818       |
| Loss before taxes  | (8,525,485 )       | (1,837,308 ) | (13,672,026 )    | (3,989,999 )  |
| Income tax   | (51,646 )          | (16,839 )    | (77,726 )        | (31,339 )     |
| Net loss   | (8,577,131 )       | (1,854,147 ) | (13,749,752 )    | (4,021,338 )  |
| Loss per share, basic and diluted                                | (0.26 )            | (0.06 )      | (0.42 )          | (0.12 )       |
| Weighted average number of shares outstanding, basic and diluted | 32,703,717         | 33,575,610   | 32,574,192       | 33,575,610    |

*The accompanying notes are an integral part of these condensed interim consolidated financial statements.*

**Ardmore Shipping Corporation**

## Unaudited Condensed Interim Consolidated Statements of Changes in Equity

For the six months ended June 30, 2018

And for the twelve months ended December 31, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

|                                    | <i>Number of<br/>shares<br/>outstanding</i> | <i>Share<br/>capital</i> | <i>Additional<br/>paid-in<br/>capital</i> | <i>Treasury<br/>stock</i> | <i>Accumulated<br/>surplus /<br/>(deficit)</i> | <i>TOTAL</i>  |
|------------------------------------|---|--------------------------|---|---------------------------|--|---------------|
| Balance as at January 1, 2017      | 33,575,610                                  | 340,613                  | 405,279,257                               | (4,272,477 )              | 2,922,406                                      | 404,269,799   |
| Share based compensation           | -   | -                        | 457,046                                   | -                         | -  | 457,046       |
| Repurchase of common stock         | (1,435,654 )                                | -                        | (186,318 )                                | (11,076,432)              | -  | (11,262,750 ) |
| Loss for year                      | -   | -                        | -   | -                         | (12,490,335 )                                  | (12,490,335 ) |
| Balance as at December 31, 2017    | 32,139,956                                  | 340,613                  | 405,549,985                               | (15,348,909)              | (9,567,929 )                                   | 380,973,760   |
| Share based compensation           | -   | -                        | 670,141                                   | -                         | -  | 670,141       |
| Net proceeds from equity offerings | 957,875                                     | 9,579                    | 7,383,718                                 | -                         | -  | 7,393,297     |
| Loss for the period                | -   | -                        | -   | -                         | (13,749,752 )                                  | (13,749,752 ) |
| Balance as at June 30, 2018        | 33,097,831                                  | 350,192                  | 413,603,844                               | (15,348,909)              | (23,317,681 )                                  | 375,287,446   |

*The accompanying notes are an integral part of these condensed interim consolidated financial statements.*

**Ardmore Shipping Corporation**

## Unaudited Condensed Interim Consolidated Statements of Cash Flows

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

|   | Six months ended |               |
|---|------------------|---------------|
|   | Jun 30, 2018     | Jun 30, 2017  |
| <b>OPERATING ACTIVITIES</b>                           |                  |               |
| Net loss  | (13,749,752)     | (4,021,338 )  |
| Non-cash items:                                       |                  |               |
| Depreciation  | 17,432,566       | 16,986,643    |
| Amortization of deferred drydock expenditure          | 1,651,150        | 1,200,176     |
| Share based compensation                              | 670,141          | 228,523       |
| Amortization of deferred finance fees                 | 1,611,099        | 1,778,021     |
| Changes in operating assets and liabilities:          |                  |               |
| Receivables, trade                                    | 2,716,457        | (4,881,752 )  |
| Working capital advances                              | 1,100,000        | (150,000 )    |
| Prepayments   | 100,869          | (228,260 )    |
| Advances and deposits                                 | 446,866          | (1,409,681 )  |
| Other receivables                                     | (1,464,218 )     | 82,636        |
| Inventories   | (2,855,794 )     | (341,553 )    |
| Payables, trade                                       | 3,789,738        | 2,457,705     |
| Charter revenue received in advance                   | -                | (507,780 )    |
| Other payables  | 39,234           | 29,254        |
| Accrued interest on loans                             | 212,715          | (162,176 )    |
| Deferred drydock expenditure                          | (1,818,991 )     | (1,337,787 )  |
| Net cash provided by operating activities             | 9,882,080        | 9,722,631     |
| <b>INVESTING ACTIVITIES</b>                           |                  |               |
| Payments for acquisition of vessels and equipment     | (15,267,380)     | (166,084 )    |
| Payments for leasehold improvements                   | (52,384 )        | (12,279 )     |
| Payments for other non-current assets                 | (88,843 )        | (102,089 )    |
| Net cash used in investing activities                 | (15,408,607)     | (280,452 )    |
| <b>FINANCING ACTIVITIES</b>                           |                  |               |
| Proceeds from long-term debt                          | 2,685,730        | -             |
| Repayments of long-term debt                          | (49,706,706)     | (42,411,601 ) |
| Proceeds from finance leases                          | 56,600,000       | 33,118,525    |
| Repayments of finance leases                          | (2,366,668 )     | (604,424 )    |
| Payments for deferred finance fees                    | (646,000 )       | (683,227 )    |
| Net proceeds from equity offering                     | 7,393,297        | -             |
| Net cash provided by / (used in) financing activities | 13,959,653       | (10,580,727 ) |

Edgar Filing: Ardmore Shipping Corp - Form 6-K

|  |            |              |
|--|------------|--------------|
| Net increase / (decrease) in cash and cash equivalents | 8,433,126  | (1,138,548 ) |
| Cash and cash equivalents at the beginning of the year | 39,457,407 | 55,952,873   |
| Cash and cash equivalents at the end of the period     | 47,890,533 | 54,814,325   |

*The accompanying notes are an integral part of these condensed interim consolidated financial statements.*

F-5



## **Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

### **1. General information and significant accounting policies**

#### **1.1. Background**

Ardmore Shipping Corporation (NYSE: ASC) (“ASC”), together with its subsidiaries (collectively “Ardmore” or “the Company”), provides seaborne transportation of petroleum products and chemicals worldwide to oil majors, national oil companies, oil and chemical traders, and chemical companies, with its modern, fuel-efficient fleet of mid-size product and chemical tankers. As at June 30, 2018, Ardmore had 28 vessels in operation. The average age of Ardmore’s operating fleet as at June 30, 2018 was 6 years.

#### **1.2. Management and organizational structure**

ASC was incorporated in the Republic of the Marshall Islands on May 14, 2013. ASC commenced business operations through its predecessor company, Ardmore Shipping LLC, on April 15, 2010. On August 6, 2013, ASC completed its initial public offering (the “IPO”) of 10,000,000 shares of its common stock. Prior to the IPO, GA Holdings LLC, who was then ASC’s sole shareholder, exchanged its 100% interest in Ardmore Shipping LLC (“ASLLC”) for 8,049,500 shares of ASC, and ASLLC became a wholly-owned subsidiary of ASC. Immediately following the IPO, GA Holdings LLC held 44.6% of the outstanding common stock of ASC, with the remaining 55.4% held by public investors. In a series of transactions between March 2014 and November 2017, GA Holdings LLC sold or transferred all of its shares of ASC common stock.

As at June 30, 2018, ASC had 50 wholly-owned subsidiaries, the majority of which represent single ship-owning companies for ASC’s fleet, and one 50%-owned joint-venture entity which provides technical management services to the majority of the ASC fleet. Ardmore Shipping (Bermuda) Limited, a wholly-owned subsidiary incorporated in Bermuda, carries out the Company’s management services and associated functions. Ardmore Shipping Services (Ireland) Limited, a wholly-owned subsidiary incorporated in Ireland, provides the Company’s corporate, accounting, fleet administration and operations services. Each of Ardmore Shipping (Asia) Pte. Limited and Ardmore Shipping (Americas) LLC, wholly-owned subsidiaries incorporated in Singapore and Delaware, respectively, performs commercial management and chartering services for the Company.

### **1.3. Basis of preparation**

The accompanying unaudited condensed interim consolidated financial statements, which include the accounts of ASC and its subsidiaries, have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) and applicable rules and regulations of the U.S. Securities and Exchange Commission (the “SEC”) for interim financial information. Accordingly, they do not include all the information and notes required by U.S. GAAP for complete financial statements. All subsidiaries are 100% directly or indirectly owned by ASC. All intercompany balances and transactions have been eliminated on consolidation. Certain prior period amounts have been reclassified to be consistent with the current period’s presentation. These unaudited condensed interim consolidated statements and the accompanying notes should be read in conjunction with the Company’s audited consolidated financial statements and notes thereto for the year ended December 31, 2017.

Except as described below, in note 1.4 Summary of significant accounting policies, these unaudited condensed interim consolidated financial statements have been prepared on the same basis as the annual financial statements and, in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, considered necessary for a fair presentation of the Company’s financial position, results of operations and cash flows as at and for the periods presented.

The condensed consolidated balance sheet as of December 31, 2017 has been derived from the audited financial statements at that date but does not include all of the footnotes required by U.S. GAAP for complete financial statements.

## **Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

### **1.4. Summary of significant accounting policies**

There have been the following changes in the Company's significant accounting policies for the six months ended June 30, 2018 as compared to the significant accounting policies described in the Company's audited consolidated financial statements for the year ended December 31, 2017. The Company implemented two new accounting policies (ASC 606, Revenue from Contracts with Customers and ASC 842, Leases), which were applied using the modified retrospective method. Any adjustments would be presented as a cumulative adjustment to opening retained earnings. The implementation of ASC 606 did not have a material impact on the financial statements. The implementation of ASC 842 required the Company to recognize on the balance sheet a right of use asset and corresponding liability in respect of all material lease contracts. The date of implementation for new accounting policies was January 1, 2018 with ASC 842 being early adopted.

#### **1.4.1. Lease revenue from voyage charters**

In spot charters where we provide the necessary means in order for our customers to utilize the best transportation needs for their requirements, we have determined that these spot charters should be considered operating leases. For charters where the customer only requires a method of transportation, these charters are considered to be transportation services.

For those spot charters that we have determined are operating leases, the Company is the lessor, and the charterer has the right to obtain substantially all of the benefits and direct how and for what purposes the vessel will be used from signing of a contract or discharge (if there is a previous commitment). Under these charters there are no substantive substitution rights. Voyage costs will be recognized over the term of the lease. Initial costs are deferred and expensed in the same manner as the voyage costs.

Lease revenues from voyage charters on the spot market are recognized ratably on a discharge-to-discharge basis, i.e. from when cargo is discharged (unloaded) at the end of one voyage to when it is discharged after the next voyage, provided an agreed non-cancellable charter between Ardmore and the charterer is in existence, the charter rate is fixed or determinable and collectability is reasonably assured. Lease revenue under voyage charters will not be recognized

until a charter has been agreed even if the vessel has discharged its previous cargo and is proceeding to an anticipated port of loading. Demurrage revenue, which is included in lease revenues from voyages, represents payments by the charterer to Ardmore when the loading or discharging time exceeds the stipulated time in the voyage charter, and is recognized ratably on a discharge-to-discharge basis, i.e. from when cargo is discharged (unloaded) at the end of one voyage to when it is discharged after the next voyage, the amount is fixed or determinable and collection is reasonably assured.

#### **1.4.2. Service revenue from voyages**

Voyage charters on the spot market that do not meet the lease definition are recognized ratably on a load-to-discharge basis, i.e. from when cargo is loaded at the port to when it is discharged after the next voyage. Demurrage revenue, which is included in voyage revenues, represents payments by the charterer to Ardmore when the loading or discharging time exceeds the stipulated time in the voyage charter, and is recognized ratably on a load-to-discharge basis i.e. from when cargo is loaded at port to when it is discharged after the next voyage, the amount is fixed or determinable and collection is reasonably assured. Voyage costs will be recognized over the length of the voyage as the performance obligation is satisfied. Initial costs to obtain a contract are deferred and expensed in the same manner as the voyage costs.

#### **1.4.3. Operating leases**

Operating leases relate to long-term commitments for our offices. Ardmore recognizes on the balance sheet the right to use those assets and corresponding liability in respect of all material lease contracts. The discount rate used is the incremental cost of borrowing.

#### **1.4.4. Finance leases**

Following the implementation of ASC 842, Leases, the transactions for the sale and leaseback of vessels, which were previously classified as capital leases under ASC 840, Leases, are now classified as finance leases with no other changes.

#### **1.5. Share based payments**

The Company may grant share-based payment awards, such as restricted stock units or stock appreciation rights, as incentive-based compensation to certain employees and directors. The Company measures the cost of such awards using the grant date fair value of the award and recognizes that cost, net of estimated forfeitures, over the requisite service period, which generally equals the vesting period. If the award contains a market condition, such conditions are included in the determination of the fair value of the stock unit. Once the fair value has been determined, the associated expense is recognized in the consolidated statement of operations over the requisite service period. For additional information, please see Note 7 (“Stock appreciation rights”).

F-7

## **Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

### **1.6. Recent accounting pronouncements**

In August 2016, the Financial Accounting Standards Board (FASB) issued an update to ASC 230, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, based on a consensus of the Emerging Issues Task Force (EITF), to address the classification of certain cash receipts and cash payments on the statement of cash flows. The new guidance also clarifies how the predominance principle should be applied when cash receipts and cash payments have aspects of more than one class of cash flows. The standard will be effective for annual and interim periods beginning after December 15, 2017, with early adoption permitted. Entities are required to apply the guidance retrospectively. The implementation of this standard on January 1, 2018 did not represent a significant impact on the consolidated financial statements and related disclosures.

In November 2016, the FASB issued an update to ASC 230, Statement of Cash Flows (Topic 230): Restricted Cash, to address classification of activity related to restricted cash and restricted cash equivalents in the cash flows. The standard eliminates the presentation of transfers between cash and cash equivalents and restricted cash and restricted cash equivalents in the statement of cash flows. When cash, cash equivalents, restricted cash and restricted cash equivalents are presented in more than one-line item on the balance sheet, a reconciliation of the totals in the cash flows to the related captions in the balance sheet are required, either on the face of the cash flow or in the notes to the financial statements. Additional disclosures are required for the nature of the restricted cash and restricted cash equivalents. The standard will be effective for fiscal years and interim periods beginning after December 15, 2017. Early adoption is permitted. The implementation of this standard on January 1, 2018 did not represent a significant impact on the consolidated financial statements and related disclosures.

In February 2017, the FASB issued ASC 610, Other Income – Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20). This standard contains final guidance that clarifies the scope and application of ASC 610-20 on the sale or transfer of non-financial assets and in substance non-financial assets to non-customers, including partial sales. This standard applies to non-financial assets, including real estate, ships and intellectual property, and clarifies that the derecognition of all businesses is in the scope of ASC 810, Consolidation. This standard will be effective for annual and interim periods beginning after December 15, 2017, with early adoption permitted. The implementation of this standard on January 1, 2018 did not represent a significant impact on the consolidated financial statements and related disclosures.

The FASB is expected to issue a proposal removing the requirement to disclose separately lease and non-lease components of obligations. This will affect the Company's implementation of ASC 842, Leases, with the Company no longer being required to disclose lease and non-lease components of lease revenue as the timing and pattern of revenue recognition would be the same for the non-lease component and the related lease component. The combined single lease component would be classified as an operating lease. However, as this proposal is not yet in effect as of June 30, 2018, the Company has disclosed the lease and non-lease components of revenue for the six months ended June 30, 2018. Please refer to Note 4.1 to the financial statements.

### **1.7. Financial instruments**

The carrying values of cash and cash equivalents, accounts receivable and accounts payable reported in the consolidated balance sheet are reasonable estimates of their fair values due to their short-term nature. The fair values of long-term debt approximate the recorded values due to the variable interest rates payable.

**Ardmore Shipping Corporation**

## Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

**2. Debt**

As at June 30, 2018 Ardmore had six loan facilities, which it has used primarily to finance vessel acquisitions or vessels under construction and also for working capital. ASC's applicable ship-owning subsidiaries have granted first-priority mortgages against the relevant vessels in favor of the lenders as security for Ardmore's obligations under the loan facilities, which totaled 22 vessels as at June 30, 2018. ASC and its subsidiary ASLLC have provided guarantees in respect of the loan facilities. ASC has granted a guarantee over its trade receivables in respect of the ABN AMRO Revolving Facility. These guarantees can be called upon following a payment default. The outstanding principal balances on each loan facility as at June 30, 2018 and December 31, 2017 were as follows:

|  | As at        |              |
|--|--------------|--------------|
|  | Jun 30, 2018 | Dec 31, 2017 |
| NIBC Bank Facility                       | 8,175,000    | 8,885,000    |
| CACIB Bank Facility                      | 32,700,000   | 34,100,000   |
| ABN/DVB/NIBC Joint Bank Facility         | 152,491,497  | 162,115,591  |
| Nordea/SEB Joint Bank Facility           | 127,065,206  | 132,272,938  |
| ABN AMRO Facility                        | 31,436,301   | 64,201,180   |
| ABN AMRO Revolving Facility              | 13,777,887   | 11,092,158   |
| Total debt                               | 365,645,891  | 412,666,867  |
| Deferred finance fees                    | (6,742,192 ) | (8,243,297 ) |
| Net total debt                           | 358,903,699  | 404,423,570  |
| Current portion of long-term debt        | 35,990,448   | 39,282,538   |
| Current portion of deferred finance fees | (2,012,097 ) | (2,210,990 ) |
| Total current portion of long-term debt  | 33,978,351   | 37,071,548   |
| Non-current portion of long-term debt    | 324,925,348  | 367,352,022  |

Future minimum repayments under the Company's loan facilities for each year indicated below are as follows:

As at  
Jun 30, 2018



|      |             |
|------|-------------|
| 2018 | 17,995,224  |
| 2019 | 35,990,448  |
| 2020 | 35,990,448  |
| 2021 | 38,293,722  |
| 2022 | 186,564,239 |
| 2023 | 50,811,810  |
|      | 365,645,891 |

### **NIBC Bank Facility**

On September 12, 2014, one of ASC's subsidiaries entered into a \$13.5 million long-term loan facility with NIBC Bank N.V. to finance a secondhand vessel acquisition which delivered to Ardmore in 2014. The facility was drawn down in September 2014 and bears interest at a rate of LIBOR plus 2.90%. Principal repayments on the loans are made on a quarterly basis, with a balloon payment payable with the final instalment. The loan facility matures in September 2021.

### **CACIB Bank Facility**

On May 22, 2014, two of ASC's subsidiaries entered into a \$39.0 million long-term loan facility with Credit Agricole Corporate and Investment Bank to finance two vessels under construction. On March 10, 2016, this facility was refinanced, the lenders provided an additional \$25 million commitment for additional financing and an additional tranche of \$2.3 million was drawn down. The \$25 million of additional financing was drawn and repaid in full during the three-month period ended September 30, 2016. Interest is calculated on each tranche at a rate of LIBOR plus 2.50%. Principal repayments on the loans are made on a quarterly basis, with a balloon payment payable with the final instalment. The full facility matures in 2022.

## **Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

### **ABN/DVB/NIBC Joint Bank Facility**

On January 13, 2016, 12 of ASC's subsidiaries entered into a \$213 million long-term loan facility with ABN AMRO Bank N.V. ("ABN") and DVB Bank America N.V. to refinance existing facilities. The loan, was fully drawn down on January 22, 2016. Interest is calculated at a rate of LIBOR plus 2.55%. The loan matures in 2022. On August 4, 2016, an incremental term loan of \$36.6 million was made under the amended facility in order to fund two vessel acquisitions, and NIBC Bank N.V. joined as an additional lender under the facility. The incremental term loan consists of two tranches, and interest is calculated at a rate of LIBOR plus 2.75%. In May 2017, \$20.1 million was repaid as part of the refinancing of the *Ardmore Sealeader* and *Ardmore Sealifter*. Principal repayments on the loans are made on a quarterly basis, with a balloon payment payable with the final instalment. The additional tranches mature in 2023.

### **Nordea/SEB Joint Bank Facility**

On January 13, 2016, seven of ASC's subsidiaries entered into a \$151 million long-term loan facility with Nordea Bank AB (publ) and Skandinaviska Enskilda Banken AB (publ) to refinance existing facilities. The loan was fully drawn down on January 22, 2016. Interest is calculated at a rate of LIBOR plus 2.50%. Principal repayments on the loans are made on a quarterly basis, with a balloon payment payable with the final instalment. The loan matures in 2022.

### **ABN AMRO Facility**

On July 29, 2016, four of ASC's subsidiaries entered into a \$71.3 million long-term loan facility with ABN AMRO for vessel acquisitions. Three of the four tranches under the facility were drawn down during the third quarter of 2016. The fourth tranche was drawn down in the fourth quarter of 2016. On June 26, 2018 two of the tranches were repaid as part of the refinancing of the *Ardmore Endurance* and *Ardmore Enterprise*. Interest is calculated at a rate of LIBOR plus 2.75%. Principal repayments on the loans are made on a quarterly basis, with a balloon payment payable with the final instalment. The loan matures in 2023.

### **ABN AMRO Revolving Facility**

On October 24, 2017, Ardmore entered into a \$15 million revolving credit facility with ABN AMRO to fund working capital. Interest is calculated at a rate of LIBOR plus 3.5%. Interest payments are payable on a quarterly basis. The facility matures in October 2019.

### **Long-term debt financial covenants**

Ardmore's existing long-term debt facilities described above include certain covenants. The financial covenants require that ASC:

- maintain minimum solvency of not less than 30%;
- maintain minimum cash and cash equivalents based on the number of vessels owned and chartered-in and 5% of outstanding debt. The required minimum cash balance as of June 30, 2018, was \$22.7 million;
- ensure that the aggregate fair market value of the applicable vessels plus any additional collateral is, depending on the facility, no less than 130% of the debt outstanding for the facility;
- maintain a corporate net worth of not less than \$150 million; and
- maintain positive working capital, excluding balloon maturities.

The Company was in full compliance with all of its loan covenants as of June 30, 2018 and 2017.

## **Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

### **3. Finance leases**

On December 22, 2016 one of ASC's subsidiaries entered into an agreement for the sale and leaseback (under a finance lease arrangement) of the *Ardmore Seatrader*. This transaction was treated as a financing transaction. As part of this arrangement, the senior debt outstanding on the vessel of \$3.0 million was repaid in full on December 20, 2016. The finance lease is scheduled to expire in 2021 and includes a mandatory purchase obligation for Ardmore to repurchase the vessel, as well as a purchase option exercisable by Ardmore, which Ardmore could elect to exercise at an earlier date.

Effective May 30, 2017 two of ASC's subsidiaries entered into an agreement for the sale and leaseback (under a finance lease arrangement) of the *Ardmore Sealeader* and *Ardmore Sealifter* respectively. This transaction was treated as a financing transaction. As part of this arrangement, the senior debt outstanding on the vessels of \$20.1 million was repaid in full on May 30, 2017. The finance leases are scheduled to expire in 2023 and include purchase options exercisable by Ardmore. As part of the lease arrangement, Ardmore provided the purchasers with \$2.9 million in the aggregate which shall be repaid at the end of the lease period, or upon the exercise of any of the purchase options. This amount is included as a receivable within 'Other non-current assets, net' in the consolidated balance sheet, with the associated finance lease liability presented gross of the \$2.9 million.

On January 23, 2018, ASC took delivery of the *Ardmore Sealancer*. On January 30, 2018 one of ASC's subsidiaries entered into an agreement for the sale and leaseback (under a finance lease arrangement) of the *Ardmore Sealancer*. This transaction was treated as a financing transaction for accounting purposes. The finance lease is scheduled to expire in 2024 and includes purchase options exercisable by Ardmore. As part of the lease arrangement, Ardmore provided the purchaser with \$1.4 million in the aggregate which shall be repaid at the end of the lease period, or upon the exercise of any of the purchase options. This amount has been offset against the finance lease liability in the consolidated balance sheet, with the associated finance lease liability presented net of the \$1.4 million.

On June 26, 2018 two of ASC's subsidiaries entered into an agreement for the sale and leaseback (under a finance lease arrangement) of the *Ardmore Endurance* and *Ardmore Enterprise* respectively. This transaction was treated as a financing transaction for accounting purposes. As part of this arrangement, the aggregate senior debt outstanding on the vessels of \$29.9 million was repaid in full on June 26, 2018. The finance leases are scheduled to expire in 2025

Edgar Filing: Ardmore Shipping Corp - Form 6-K

and include a mandatory purchase obligation for Ardmore to repurchase the vessels, as well as purchase options exercisable by Ardmore, which Ardmore could elect to exercise at an earlier date.

|  | As at           |              |
|--|-----------------|--------------|
|  | Jun 30,<br>2018 | Dec 31, 2017 |
| Current portion of finance lease obligations     | 8,262,567       | 3,783,044    |
| Current portion of deferred finance fees         | (338,319 )      | (245,578 )   |
| Non-current portion of finance lease obligations | 89,156,249      | 39,402,440   |
| Non-current portion of deferred finance fees     | (1,294,155 )    | (445,887 )   |
| Total finance lease obligations                  | 95,786,342      | 42,494,019   |
| Amount receivable in respect of finance leases   | (2,880,000 )    | (2,880,000 ) |
| Net finance lease obligations                    | 92,906,342      | 39,614,019   |

F-11

**Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

The future minimum lease payments required under the finance leases as at June 30, 2018, were as follows:

|  | As at<br>Jun 30, 2018 |
|--|-----------------------|
| 2018   | 6,970,424             |
| 2019   | 13,782,642            |
| 2020   | 13,636,900            |
| 2021   | 19,659,760            |
| 2022   | 11,887,620            |
| 2023   | 23,685,878            |
| 2024   | 11,723,438            |
| 2025   | 20,789,774            |
| Total minimum lease payments                                 | 122,136,436           |
| Less amounts representing interest and deferred finance fees | (26,350,094 )         |
| Net minimum lease payments                                   | 95,786,342            |
| Amount receivable in respect of finance leases               | (2,880,000 )          |
| Adjusted net minimum lease payments                          | 92,906,342            |

**4. Operating leases****4.1 Operating leases – spot charter**

For those spot charters that we have determined are operating leases, the term of the lease is always less than one year. The lease payments to be received for ongoing charters at June 30, 2018 relate to outstanding freight and demurrage revenue expected to be paid in the coming months. Therefore, the disclosure of the maturity analysis of lease payments required by ASC 842, Leases, is limited to one year. For those ongoing charters at June 30, 2018, the outstanding lease payments to be received as at June 30, 2018 amounted to \$12.2 million.

As required by ASC 842, Leases, for spot charters that qualify as leases, lease revenue is required to be presented as revenue for the lease component and revenue for the non-lease component. The revenue earned is not negotiated in its

Edgar Filing: Ardmore Shipping Corp - Form 6-K

two separate components, but as a whole. In order to prepare the required disclosure, the residual allocation method has been used. We have estimated the non-lease component as the cost of operating the vessels by our external technical managers and the additional activities performed by Ardmore. The lease component disclosed then has been calculated as the difference between total revenue and the non-lease component revenue.

The table below discloses the lease and non-lease components of revenue for the six months ended June 30, 2018:

|   | <b>Six months</b>   |
|---|---------------------|
|   | <b>ended</b>        |
|   | <b>Jun 30, 2018</b> |
| Lease component of revenue from voyage charters     | 34,520,421          |
| Non-lease component of revenue from voyage charters | 53,946,134          |
| Time charter and pool revenue                       | 14,368,376          |
|   | 102,834,931         |

F-12

**Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

**4.2 Operating leases – office rent**

Ardmore has chosen to early adopt ASC 842 Leases which requires lessees to recognize on their balance sheet a right of use asset and corresponding liability in respect of all material lease contracts. The discount rate used is the incremental cost of borrowing. The weighted average remaining lease term as of June 30, 2018 was 6.8 years. The lease contracts included below are for Ardmore's offices in Cork, Singapore, Bermuda and Houston.

|  | As at<br>Jun 30,<br>2018 | Jan 1, 2018 |
|--|--------------------------|-------------|
| Current portion of operating lease obligations     | 502,674                  | 442,957     |
| Non-current portion of operating lease obligations | 1,859,286                | 1,997,331   |
| Total operating lease obligations                  | 2,361,960                | 2,440,288   |

As of June 30, 2018, the Company had the following undiscounted operating lease commitments:

|              | 2018    | 2019    | 2020    | 2021    | 2022    | 2023-2026 |
|--------------|---------|---------|---------|---------|---------|-----------|
| Office space | 263,767 | 499,056 | 339,772 | 296,499 | 303,198 | 999,068   |
|              | 263,767 | 499,056 | 339,772 | 296,499 | 303,198 | 999,068   |

**5. Other non-current assets, net**

|  | As at<br>Jun 30,<br>2018 | Dec 31, 2017 |
|--|--------------------------|--------------|
| Amount receivable in respect of finance leases | 2,880,000                | 2,880,000    |
| Equipment, fixtures & fittings                 | 731,822                  | 760,311      |
|  | 3,611,822                | 3,640,311    |



Amount receivable in respect of finance leases is accounted for at amortized cost.

## 6. Interest expense and finance costs

|   | Six months ended |              |
|---|------------------|--------------|
|   | Jun 30,<br>2018  | Jun 30, 2017 |
| Interest incurred   | 10,730,988       | 8,826,263    |
| Amortization of deferred finance fees                         | 1,196,203        | 1,253,898    |
| Write-off of deferred finance fees in relation to refinancing | 414,897          | 524,123      |
|   | 12,342,088       | 10,604,284   |

## 7. Stock appreciation rights (“SARs”)

As at June 30, 2018, ASC had granted 1,990,762 SARs (inclusive of 5,779 forfeited SARs) to certain of its officers and directors under its 2013 Equity Incentive Plan. Under a SAR award, the grantee is entitled to receive the appreciation of a share of ASC’s common stock following the grant of the award. Each SAR provides for a payment of an amount equal to the excess, if any, of the fair market value of a share of ASC’s common stock at the time of exercise of the SAR over the per share exercise price of the SAR, multiplied by the number of shares for which the SAR is then exercised. Payment under the SAR will be made in the form of shares of ASC’s common stock, based on the fair market value of a share of ASC’s common stock at the time of exercise of the SAR.

On April 4, 2018 ASC cancelled the 1,078,125 SARs awarded on August 1, 2013 (the “IPO SARs”), which had a per share exercise price significantly in excess of the current fair market value of a share of ASC’s common stock and replaced the IPO SARs with new awards of 1,719,733 SARs (the “New SARs”) that will vest in three equal tranches. The New awards have a contractual term of 7 years and provide for certain dividend equivalent rights. The New SARs were valued using the Black-Scholes model.

The SAR awards granted prior to the 2018 award contained a market condition whereby, in no event will the appreciation per share for any portion of the SAR award be deemed to exceed four times (i.e. 400%) the per share exercise price of the SAR. The market condition does not apply post July 31, 2016. The SAR awards with a market condition, were valued by applying a model based on the Monte Carlo simulation. The model inputs were the grant price, dividend yield based on the initial intended dividend set out by the Company, a risk-free rate of return equal to the zero-coupon U.S. Treasury bill commensurate with the contractual terms of the units and expected volatility based on the average of the most recent historical volatilities in the Company’s peer group. Both the Monte-Carlo simulation and Black-Scholes model rely on the same underlying financial theory.

**Ardmore Shipping Corporation**

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the six months ended June 30, 2018 and June 30, 2017

(Expressed in U.S. Dollars, unless otherwise stated)

A summary of awards, simulation inputs, outputs and valuation methodology is as follows:

## Model Inputs

| Grant Date | SARs<br>Awarded | Exercise<br>Price | Vesting<br>Period | Grant<br>Price | Dividend<br>Yield | Risk-free<br>rate of<br>Return | Expected<br>Volatility | Fair<br>Value<br>@<br>grant<br>date | Weighted         | Valuation<br>Method |
|------------|-----------------|-------------------|-------------------|----------------|-------------------|--------------------------------|------------------------|-------------------------------------|------------------|---------------------|
|            |                 |                   |                   |                |                   |                                |                        |                                     | Average          |                     |
|            |                 |                   |                   |                |                   |                                |                        |                                     | Average          |                     |
|            |                 |                   |                   |                |                   |                                |                        |                                     | Expected         |                     |
|            |                 |                   |                   |                |                   |                                |                        |                                     | Exercise         |                     |
|            |                 |                   |                   |                |                   |                                |                        |                                     | Life             |                     |
| 12-Mar-14  | 22,118          | \$ 13.66          | 3 yrs             | \$ 13.66       | 2.93 %            | 2.06 %                         | 56.31 %                | \$ 4.17                             | 4.6 - 5.0<br>yrs | Monte<br>Carlo      |
| 01-Sept-14 | 5,595           | \$ 13.91          | 3 yrs             | \$ 13.91       | 2.88 %            | 2.20 %                         | 53.60 %                | \$ 4.20                             | 4.5 - 5.0<br>yrs | Monte<br>Carlo      |
| 06-Mar-15  | 37,797          | \$ 10.25          | 3 yrs             | \$ 10.25       | 3.90 %            | 1.90 %                         | 61.38 %                | \$ 2.98                             | 4.2 - 5.0<br>yrs | Monte<br>Carlo      |
| 15-Jan-16  | 205,519         | \$ 9.20           | 3 yrs             | \$ 9.20        | 6.63 %            | 1.79 %                         | 58.09 %                | \$ 2.20                             | 4.0 - 5.0<br>yrs | Monte<br>Carlo      |
| 04-Apr-18  | 1,719,733       | \$ 7.40           | 3 yrs             | \$ 7.40        | 0 %               | 2.51 %                         | 40.59 %                | \$ 2.67                             | 4.25 yrs         | Black<br>Scholes    |

The cost of each tranche is being recognized by the Company on a straight-line basis. The recognition of share-based compensation costs related to the tranches that vested before July 31, 2016 would have been accelerated if the market condition had been met and the requisite service period had been completed. The Company's policy for issuing shares upon the exercise, if any, of the SARs is to register and issue new common shares to the beneficiary. Changes in the SARs for the period ended June 30, 2018 is set forth below:

No. of Units    **Weighted average**

Edgar Filing: Ardmore Shipping Corp - Form 6-K

|   |              | <b>exercise price</b> |
|---|--------------|-----------------------|
| Balance as at January 1, 2018   | 1,343,375    | \$ 13.16              |
| SARs granted during the six months ended June 30, 2018                      | 1,719,733    | \$ 7.40               |
| SARs exercised/converted/replaced during the six months ended June 30, 2018 | (1,078,125 ) | \$ (14.00 )           |
| SARs forfeited during the six months ending June 30, 2018                   | -            | -                     |
| Balance as at June 30, 2018 (none of which are exercisable or convertible)  | 1,984,983    | \$ 7.72               |

The total cost related to non-vested awards expected to be recognized through 2020 is set forth below:

| Period | TOTAL     |
|--------|-----------|
| 2018   | 1,636,545 |
| 2019   | 1,185,060 |
| 2020   | 888,795   |
|        | 3,710,400 |

**8. Subsequent Events**

There have been no significant events subsequent to June 30, 2018 that require adjustment to or disclosure in the financial statements.