CLEARANT INC Form 10-Q May 15, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended March 31, 2009.

o Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_\_ to \_

Commission File Number 000-50309

Clearant, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

91-2190195

(I.R.S. Employer Identification Number)

1801 Avenue of the Stars, Suite 435

Los Angeles, California 90067

(Address of principal executive offices, including zip code)

# (310) 479-4570

(Registrant s telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File Required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such file).

Yes þ No o

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

o Large accelerated filer o Accelerated filer o Non-accelerated filer b Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

As of May 13, 2009, there were 48,957,445 shares of registrant s common stock, \$0.0001 par value, outstanding.

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# PART I FINANCIAL INFORMATION

# **ITEM 1. Financial Statements**

# CLEARANT, INC. BALANCE SHEETS (in thousands, except par value)

Assets	March 3 (Unau	31, 2009 (dited)	Γ	December 31, 2008
Current assets: Cash and cash equivalents Accounts receivable, net of allowances of \$72 and \$91 at March 31, 2009	\$	230	\$	265
and December 31, 2008, respectively Inventory and inventory related prepayments, net of reserve of \$1,311		320		276
and \$1,315 at March 31, 2009 and December 31, 2008, respectively Prepaids and other		15 32		15 62
L Contraction of the second seco				
Total current assets		597		618
Property and equipment, net of \$158 and \$146 of accumulated depreciation at March 31, 2009 and December 31, 2008, respectively		32		44
Identifiable intangibles, net of \$1,296 and \$1,285 of accumulated amortization at March 31, 2009 and December 31, 2008, respectively Deposits and other assets		976 82		970 85
Total assets	\$	1,687	\$	1,717
Liabilities and Stockholder s Deficit				
Current liabilities Accounts payable Accrued liabilities Deferred revenue Bridge loans	\$	1,110 801 14 106	\$	1,070 736 7 106
Total current liabilities		2,031		1,919
Convertible promissory note related party, net of discount of \$152 and \$135 at March 31, 2009 and December 31, 2008, respectively		999		758
Total liabilities		3,030		2,677

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Stockholders deficit: Preferred stock (\$0.0001 par value; 50,000 shares authorized; 1 share issued and outstanding at March 31, 2009 and December 31, 2008, respectively) Common stock (\$0.0001 par value; 200,000 shares authorized; 48,957 and 48,957 issued and outstanding at March 31, 2009 and December 31,			
2008, respectively)		5	5
Additional paid-in-capital		87,128	87,013
Accumulated deficit		(88,476)	(87,978)
Total stockholders deficit		(1,343)	(960)
Total liabilities and stockholders deficit	\$	1,687	\$ 1,717
See accompanying notes to financial st	tatement.	<i>s</i> .	

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# CLEARANT, INC. STATEMENTS OF OPERATIONS (in thousands, except for per share data) (Unaudited)

			Three Months Ended March 31,			
			2009		2008	
Revenues: Licensing		\$	7	\$	57	
Direct distribution		Ψ	437	Ψ	307	
Fee for service			24		9	
Contract research and milestones			6		92	
Total revenues			474		465	
Cost of revenues			259		213	
Gross profit			215		252	
Operating expenses: Sales, general and administrative			671		812	
Research and development					3	
Total operating expenses			671		815	
Loss from operations			(456)		(563)	
Other income (expense):						
Interest income (expense)			(42)		9	
Loss before provision (benefit) for inc Provision (benefit) for income taxes	ome taxes		(498)		(554)	
Net loss		\$	(498)	\$	(554)	
Net loss per share:		+		<b>.</b>		
Basic and diluted		\$	(0.01)	\$	(0.01)	
Number of weighted average shares us Basic and diluted	-		48,957		48,957	
See	e accompanying notes to financial statemen	ıts.				

# CLEARANT, INC. STATEMENTS OF CASH FLOWS (in thousands) (Unaudited)

	Three Month Ended March 31,			
		2009		2008
Operating activities	¢	(400)	¢	(554)
Net loss	\$	(498)	\$	(554)
Adjustments to reconcile net loss to net cash used in operating activities:		22		27
Depreciation and amortization Accretion of debt discount		22		37
		8		120
Non-cash stock-based compensation		115		136
Changes in operating assets and liabilities:		( <b>1</b> , <b>1</b> )		(110)
Accounts receivable		(44)		(119)
Inventory and inventory related prepayments		20		(19)
Prepaids		30		33
Accounts payable		40		1
Accrued liabilities		45		8
Deferred revenue		7		5
Other assets and liabilities		1		
Net cash used in operating activities		(274)		(472)
Investing activities				
Cost of identified intangibles		(16)		(10)
Capital expenditures				(15)
Net cash used in investing activities		(16)		(25)
<b>Financing activities</b> Proceeds from convertible promissory note related party, net of fees of \$28		255		
		200		
Net cash provided by financing activities		255		
Change in cash and cash equivalents		(35)		(497)
Cash and cash equivalents, beginning of period		265		1,062
Cash and cash equivalents, end of period		230	\$	565

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Supplemental Disclosure of Cash Flow Information:			
Cash paid for interest	\$	34	\$
See accompanying notes to financial state	ements.		

# CLEARANT, INC. NOTES TO FINANCIAL STATEMENTS (in thousands, except for share and per share data)

(Unaudited)

#### NOTE 1 BASIS OF PRESENTATION

Our accompanying unaudited interim financial statements have been prepared in accordance with U.S. generally accepted accounting principles and reflect all adjustments, consisting solely of normal recurring adjustments, needed to fairly present the financial results for these interim periods. These financial statements include amounts that are based on management s best estimates and judgments. These estimates may be adjusted as more information becomes available, and any adjustment could be significant. The impact of any change in estimates is included in the determination of earnings in the period in which the change in estimate is identified. The results of operations for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for the entire 2009 fiscal year.

We have omitted footnote disclosures that would substantially duplicate the disclosures contained in our audited financial statements and should be read in conjunction with the financial statements for the fiscal years ended December 31, 2008 and 2007 and notes thereto in our Form 10-K dated December 31, 2008, filed with the Securities and Exchange Commission on March 24, 2009.

# NOTE 2 GOING CONCERN

The accompanying financial statements have been prepared on the basis that we will continue as a going concern. We have incurred significant operating losses and negative cash flows from operating activities since our inception. As of March 31, 2009, these conditions raised substantial doubt as to our ability to continue as a going concern. In July 2008, we raised additional capital to supplement our operations by entering into a \$2,000 related party convertible secured promissory note. The \$2,000 related party convertible secured promissory note was scheduled to be funded. net of fees of approximately \$250, in tranches of: \$400 on July 8, 2008; \$400 on August 22, 2008 of which \$252 was received on September 5, 2008, and \$148 was received on October 1, 2008; \$600 scheduled on October 6, 2008 of which \$68 was received on December 12, 2008, \$50 was received on January 8, 2009, \$155 was received on February 26, 2009, and \$77 was received on March 12, 2009; and \$600 scheduled on February 16, 2009 which has not yet been received. On February 20, 2009, we entered into an amendment with CPI Investments, Inc. ( CPI ) extending the closing dates for the amounts due on October 6, 2008 and February 16, 2009, to March 31, 2009 and April 30, 2009, respectively. The extension of the closing date for the amount due on October 6, 2008 accounts for payments previously made and required payments of \$160 due February 20, 2009 (of which we received \$155 on February 26, 2009 and \$5 on March 12, 2009), \$100 due by March 10, 2009 (of which we received \$72 on March 12, 2009) and \$222 due before March 31, 2009 (of which nothing has been received as of May 15, 2009). The amendment also gives us the option to extend the initial maturity date of each promissory note to January 8, 2012. There can be no assurance that we will receive any of the remaining amounts due on the convertible secured promissory note. Regardless of whether we receive the full amount of the remaining amounts, we will still require and continue to seek additional capital to fund our ongoing operations. There can be no assurance that we will be successful in our efforts to generate, increase, or maintain revenue or raise additional capital on terms acceptable to us or that we will be able to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability of the carrying amount of the recorded assets or the amount of liabilities that might result from the outcome of this uncertainty.

# NOTE 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Revenue Recognition and Deferred Revenue**

We recognize revenue in accordance with the provisions of Staff Accounting Bulletin ( SAB ) No. 104, Revenue Recognition. Our revenue sources are direct distribution of Clearant Process® sterile implants, and licensing fees and sterilization services to customers who incorporate the Clearant Process® technology into their product and manufacturing processes, which may include performance milestones and contract research activities. We recognize direct distribution revenue upon the sourcing of tissue by a customer. Licensing revenue is recognized when a customer distributes products incorporating the Clearant Process® and revenue related to the sterilization service is recognized when the service is substantially complete. We recognize revenue related to performance milestones and contract research in accordance with Statement of Position ( SOP ) 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts. Revenue related to a performance milestone is recognized upon customer acceptance of the achievement of that milestone, as defined in the respective agreements. Revenue related to contract research activities is recognized on a percentage-of-completion basis. In the event cash is received in advance of service performed, we will defer the related revenue recognition until the underlying performance milestone is achieved and or the contract research activities commence. In the event advance cash payments are not attributable to any performance milestone and or contract research activity, we will recognize the underlying amounts into revenue on a straight-line basis over the term of the underlying agreement. We include shipping charges in the gross invoice price to customers and classify the total amount as revenue in accordance with Emerging Issues Task Force Issue ( EITF ) 00-10, Accounting for Shipping and Handling Fees and Costs. Shipping costs are recorded as cost of revenues. We evaluate the collectability of accounts receivable and provide a reserve for credit losses, as appropriate. As of March 31, 2009 and December 31, 2008, we reserved for credit losses of \$72 and \$91, respectively. Cost of revenues

Cost of revenues consists of costs associated with direct distribution of Clearant Process<sup>®</sup> sterile implants to a customer and with providing sterilization services to customers. We had no inventory reserves recorded as cost of revenues during the three months ended March 31, 2009 and 2008, respectively.

## Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

# Cash Equivalents and Concentration of Credit Risk

We consider all highly liquid investments with an original maturity of three months or less to be cash equivalents. Financial instruments that potentially subject us to a concentration of credit risk consist of cash and cash equivalents, and accounts receivable. Cash is deposited with what we believe are highly credited, quality financial institutions. The deposited cash may exceed FDIC insured limits. For the quarter ended March 31, 2009, three customers accounted for approximately 17% of revenues and three customers accounted for approximately 24% of accounts receivable.

# Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are recorded at the invoiced amount and do not bear interest. Provisions for doubtful accounts are recorded in general and administrative expenses. The allowance for doubtful accounts is based on the best estimate of the amount of probable credit losses in existing accounts receivable. The allowance for doubtful accounts is determined based on historical write-off experience, current customer information and other relevant data. Clearant reviews the allowance for doubtful accounts monthly. Account balances are charged off against the allowance when management believes it is probable the receivable will not be recovered. As of March 31, 2009 and December 31, 2008, the allowance for doubtful accounts was \$72 and \$91, respectively.

#### Inventory and Inventory Related Prepayments

Inventory is primarily comprised of implantable donor tissue treated with the Clearant Process<sup>®</sup> and is valued at the lower of cost or market with cost determined using the first-in, first-out method. Inventory is located at contracted tissue banks and on consignment in hospitals. Inventory may be written down from time to time based on market conditions or other factors. As of March 31, 2009 and December 31, 2008, we had an inventory and inventory related prepayment reserve of \$1,311 and \$1,315, respectively.

In accordance with the terms of the Osprey Agreement (see Note 8 in the accompanying footnotes to the financial statements), we are required to make prepayments. Upon receipt of the inventory, the prepayments will be reclassified as inventory until distributed.

#### **Property and Equipment**

Property and equipment are stated at cost. Depreciation is provided using the straight-line method based upon estimated useful lives of the assets, which are generally three to seven years. Leasehold improvements are amortized over the estimated useful lives of the assets or related lease terms, whichever is shorter. Repair and maintenance expenditures are charged to appropriate expense accounts in the period incurred. During the three months ended March 31, 2009 and 2008, we sold no property or equipment.

#### Fair Value Measurements

Effective January 1, 2008, we adopted Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157), except as it applies to the nonfinancial assets and nonfinancial liabilities subject to Financial Staff Position SFAS 157-2. SFAS 157 clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or a liability. As a basis for considering such assumptions, SFAS 157 establishes a three-tier value hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

Level 1 Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 Include other inputs that are directly or indirectly observable in the marketplace.

Level 3 Unobservable inputs which are supported by little or no market activity.

The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

In accordance with SFAS 157, we measure our cash equivalents at fair value. Our cash equivalents are classified within Level 1. Cash equivalents are valued primarily using quoted market prices utilizing market observable inputs. At March 31, 2009, cash equivalents consisted of money market funds measured at fair value on a recurring basis. Fair value of our money market funds was \$171 and \$563 as of March 31, 2009 and 2008, respectively.

#### Long-Lived Assets

We review and evaluate our long-lived assets for impairment when events or changes in circumstances indicate that the related carrying amounts may not be recoverable. An impairment loss is measured as the amount by which the asset carrying value exceeds its fair value. Fair value is generally determined using valuation techniques such as estimated future cash flows. An impairment is considered to exist if total estimated future cash flows on an undiscounted basis are less than the carrying amount of the asset. An impairment loss is measured and recorded based on discounted estimated future cash flows. Assumptions underlying future cash flow estimates are subject to risks and uncertainties. No impairment losses were recorded during the three months ended March 31, 2009 and 2008.

## Identifiable Intangibles

Certain costs associated with obtaining and licensing patents and trademarks are capitalized as incurred and are amortized on a straight-line basis over the shorter of their estimated useful lives or their legal lives of 17 to 20 years. Amortization of such costs begins once the patent or trademark has been issued. We evaluate the recoverability of our patent costs and trademarks quarterly based on estimated undiscounted future cash flows. In accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, the carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. Based upon our valuation assessments of our patents, no impairment exists as of March 31, 2009 and December 31, 2008.

#### **Research and Development Costs**

Research and development costs are expensed as incurred.

#### Income Taxes

Income taxes are accounted for under SFAS No. 109, *Accounting for Income Taxes* (SFAS 109), using the liability method. Under SFAS 109, deferred tax assets and liabilities are determined based on differences between financial reporting and tax basis of assets and liabilities, and are measured using the enacted tax rates and laws that are expected to be in effect when the differences reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized.

The significant components of the provision for income taxes for the periods ending March 31, 2009 and December, 31, 2008 were \$0 and \$0, respectively, for the current state provision. There was no state deferred or federal tax provision.

Due to our current net loss position, we have provided a valuation allowance in full on our net deferred tax assets in accordance with SFAS 109 and in light of the uncertainty regarding ultimate realization of the net deferred tax assets. We adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), on January 1, 2007. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Due to the fact that we have substantial net operating loss carryforwards, adoption of FIN 48 had no impact on our beginning retained earnings, balance sheets, or statements of operations.

#### Stock-Based Compensation

Stock-based compensation expense is recognized under SFAS No. 123(R), *Share Based Payment* (SFAS 123R), which requires the measurement and recognition of compensation expense for all share-based payment awards to employees and directors based on estimated fair value. Stock-based compensation expense for employees and directors for the three months ended March 31, 2009 and 2008 were \$115 and \$136, respectively.

There were no options granted to employees and directors during the three months ended March 31, 2009 and 2008. Options issued to consultants are being accounted for in accordance with the provisions of EITF No. 96-18, *Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services* (EITF 96-18). There were no options granted to consultants during the three months ended March 31, 2009 and 2008.

As stock-based compensation expense recognized for the three months ended March 31, 2009 and 2008 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures which we estimate to be approximately 7% and 9%, respectively. As of March 31, 2009 and 2008, stock-based compensation expense has been reduced by estimated forfeitures not yet incurred of approximately \$5 and \$10, respectively.

## Fair Value of Financial Instruments

Fair value of financial instruments are accounted for under SFAS No. 157, Fair Value Measurements, (SFAS 157) which requires the carrying amounts reported in the balance sheet for cash, cash equivalents, accounts receivable, accounts payable and accrued liabilities to approximate fair value because of the immediate or short-term maturity of these financial instruments. Debt is estimated to approximate fair value based upon current market borrowing rates for loans with similar terms and maturities.

# **Recent Accounting Pronouncements**

In April 2009 the FASB issued three related Staff Positions: (i) FSP 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP 157-4), (ii) SFAS 115-2 and SFAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, (FSP 115-2 and FSP 124-2), and (iii) SFAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP 107 and APB 28-1), which will be effective for interim and annual periods ending after June 15, 2009. FSP 157-4 provides guidance on how to determine the fair value of assets and liabilities under SFAS 157 in the current economic environment and reemphasizes that the objective of a fair value measurement remains an exit price. If we were to conclude that there has been a significant decrease in the volume and level of activity of the asset or liability in relation to normal market activities, quoted market values may not be representative of fair value and we may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate. FSP 115-2 and FSP 124-2 modify the requirements for recognizing other-than-temporarily impaired debt securities and revise the existing impairment model for such securities, by modifying the current intent and ability indicator in determining whether a debt security is other-than-temporarily impaired. FSP 107 and APB 28-1 enhance the disclosure of instruments under the scope of SFAS 157 for both interim and annual periods. We do not believe that the above staff positions will have a material impact our financial position, results of operations, and cash flows. In March 2009, FASB unanimously voted for the FASB Accounting Standards Codification (the Codification ) to be effective beginning on July 1, 2009. Other than resolving certain minor inconsistencies in current United States Generally Accepted Accounting Principles ( GAAP ), the Codification is not supposed to change GAAP, but is intended to make it easier to find and research GAAP applicable to particular transactions or specific accounting issues. The Codification is a new structure which takes accounting pronouncements and organizes them by approximately ninety accounting topics. Once approved, the source of authoritative U.S. GAAP. All guidance included in the Codification will be considered authoritative at that time, even guidance that comes from what is currently deemed to be a non-authoritative section of a standard. Once the Codification becomes effective, all non-grandfathered, non-SEC accounting literature not included in the Codification will become non-authoritative.

# NOTE 4 NET LOSS PER SHARE

We compute net loss per share in accordance with SFAS No. 128, Earnings Per Share (SFAS 128). Under the provisions of SFAS 128, basic loss per share is computed by dividing net loss by the weighted average number of common stock shares outstanding during the periods presented. Diluted earnings would customarily include, if dilutive, potential common stock shares issuable upon the exercise of stock options and warrants. The dilutive effect of outstanding stock options and warrants is reflected in earnings per share in accordance with SFAS 128 by application of the treasury stock method. For the periods presented, the computation of diluted loss per share equaled basic loss per share as the inclusion of any dilutive instruments would have had an antidilutive effect on the earnings per share calculation in the periods presented.

The following potential common shares have been excluded from the computation of diluted net loss per share since their effect would have been antidilutive:

	For the Three	ee Months
	Ended Ma	arch 31,
	2009	2008
Stock Options	2,557,855	3,416,844
Warrants	2,113,052	133,052
The following table sets forth the computation of basic and diluted	I not loss por sharo.	

The following table sets forth the computation of basic and diluted net loss per share:

	Three Months Ended March 31,			
	· · · · · · · · · · · · · · · · · · ·			2008
Basic and diluted net loss per share:				
Numerator:	<i>•</i>	(100)	<b>.</b>	( <b> - )</b>
Net loss attributable to common stock	\$	(498)	\$	(554)
Denominator:				
Weighted average common stock shares outstanding		48,957		48,957
Net loss per share, basic and diluted	\$	(0.01)	\$	(0.01)

## NOTE 5 INCOME TAXES

We file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years before 2001.

We recognize accrued interest and penalties on unrecognized tax benefits in income tax expense. We did not have any unrecognized tax benefits as of March 31, 2009 and 2008. As a result, we did not recognize interest expense, and additionally, did not record any penalties during the three months ended March 31, 2009 and 2008. We do not expect that the amounts of unrecognized tax benefits will change significantly within the next 12 months.

# NOTE 6 CONVERTIBLE SECURED PROMISSORY NOTE RELATED PARTY

On July 9, 2008, we entered into an Agreement dated as of July 8, 2008 with CPI whereby CPI agreed to loan us the aggregate amount of \$2,000 (the CPI Agreement ). As discussed below, CPI is currently in default of its funding obligations under the agreement as amended.

The loan is payable, net of fees of approximately \$250, in tranches of: \$400 which was funded on July 8, 2008; \$400 of which \$252 was funded on September 5, 2008, and \$148 was funded on October 1, 2008; \$600 scheduled to be funded on October 6, 2008 of which \$68 was received on December 12, 2008, \$50 was received on January 8, 2009, \$155 was received on February 26, 2009, and \$77 was received on March 12, 2009; and \$600 scheduled to be funded which has not been received. On February 20, 2009, we entered into an amendment with CPI extending the closing dates for the amounts due on October 6, 2008 and February 16, 2009, to March 31, 2009 and April 30, 2009, respectively. The extension of the closing date for the amount due on October 6, 2008 accounts for payments previously made, and required payments of \$160 due February 20, 2009 (of which we received \$155 on February 26, 2009), \$100 due by March 10, 2009 (of which we received \$155 on February 26, 2009), and \$222 due before March 31, 2009 (of which nothing has been received as of May 15, 2009). The amendment also gives us the option to extend the initial maturity date of each promissory note to January 8, 2012. The principal amounts loaned have a 3-year term and will bear interest at 12% per year payable monthly with no prepayment option. The loan is convertible into 18,181,818 shares of our restricted common stock at a conversion price of \$0.11. There was no beneficial conversion feature as calculated under EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible* 

*Instruments*, (EITF 00-27). According to APB Opinion No. 14, *Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants* (APB 14), we allocated the proceeds received to the convertible debt and warrants based upon relative fair value.

We allocated \$63 to the warrants and \$146 to the debt discount related to the financing fees which are being amortized over the life of the debt. Interest expense recognized for the three months ended March 31, 2008 and 2007, was \$43 and \$0, respectively.

Pursuant to the CPI Agreement, we granted CPI 2-year warrants to purchase (a) 4,500,000 shares of common stock at a \$0.30 exercise price, and (b) 200,000 shares of common stock at a \$0.15 exercise price, both vesting pro-rata upon funding of each tranche. We accounted for these warrants in accordance with EITF Issue No. 00-19, *Accounting for Derivative Financial Statements Indexed to, and Potentially Settled in a Company s own stock*, (EITF 00-19). In addition, we also granted CPI one share of our Series A Preferred Stock, which votes together with our common stock and has votes equal to 45,454,545 shares of common stock. Those votes will be reduced by 2.5 votes for every 1 share of common stock into which the loan is converted. Provided that CPI meets its funding obligations under the CPI Agreement, CPI will maintain its voting rights throughout the term of the loan.

Under the terms of the Agreement, CPI appointed 3 board members to our board of directors, Michael Bartlett, Kenneth W. Davidson and Alan S. Blazei. Michael Bartlett also serves as the president of CPI. CPI is a related party to the Company.

#### NOTE 7 STOCK-BASED AWARDS

#### Stock Options

A summary of activity under our 2000 Stock Option Plan (the 2000 Plan), 2005 Stock Option Plan (the 2005 Plan), and Non-Plan Options as of December 31, 2008, and for the three months ended March 31, 2009 is presented below:

	Emj	ployees	Non-Employees			Total		
		Exercise		Exercise		Exercise		
	Shares	Price	Shares	Price	Shares	Price		
Outstanding at								
December 31, 2008	2,585,000	\$ 0.35-\$63.14	173,000	\$ 0.70-\$57.68	2,758,000	\$ 0.35-\$63.14		
Granted		\$		\$		\$		
Exercised		\$		\$		\$		
Change in Status		\$		\$		\$		
Canceled	200,000	\$ 0.45		\$	200,000	\$ 0.45		
Outstanding at								
March 31, 2009	2,385,000	\$ 0.35-\$63.14		\$	2,558,000	\$ 0.35-\$63.14		

Of the 2,558,000 shares outstanding for the quarter ended March 31, 2009 and the 2,758,000 shares outstanding for the year ended December 31, 2008, 2,010,000 and 2,210,000 were issued to officers and directors, respectively. As of March 31, 2009 and December 31, 2008, there were \$742 and \$861, respectively of total unrecognized compensation costs related to non-vested share-based compensation arrangements granted under the 2005 Plan. These costs are expected to be recognized over the weighted-average period of 2.1 and 2.3 years, respectively. When options are exercised, our policy is to issue previously unissued shares of common stock to satisfy share option exercises. As of March 31, 2009 and December 31, 2008, we had 7,873,723 and 7,673,723 shares of unissued shares reserved for issuance under the 2005 Plan, respectively.

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## NOTE 8 COMMITMENTS AND CONTINGENCIES

On September 27, 2006, we entered into a renewable two-year supply and distribution agreement (the Osprey Agreement ) with Osprey Biomedical Corp. ( Osprey ). Under the Osprey Agreement, Osprey granted us exclusive rights to place current and future Osprey cervical and lumbar allografts treated with the Clearant Process® in certain geographic territories with an option for additional geographic territories. In exchange for the exclusive rights under the Osprey Agreement, we were obligated to pay Osprey \$500 as a prepayment for certain ordered products to be delivered after October 1, 2006. This prepayment was due upon the earlier of the following: (i) within three business days after we receive debt or equity financing of at least \$1 million, or (ii) October 31, 2006. In addition, we were required to make the following guarterly payments to be applied to payments for ordered products: \$650 by October 31, 2006; \$750 by January 1, 2007; \$850 by April 1, 2007; \$1 million by July 1, 2007; \$1.2 million by October 1, 2007; \$1.3 million by January 1, 2008; \$1.5 million by April 1, 2008; and \$1.75 million by July 1, 2008. As of March 31, 2009, all tissue orders had not been delivered by Osprey and we have not made the prepayments. In February 2007, we received notice from Osprey of its termination of the Osprey Agreement, effective within thirty days from receipt of the notification if we did not timely cure certain alleged payment defaults. We are in ongoing discussions with Osprey to resolve these issues, which could include, but is not limited to, reduction in exclusive territories or termination of the Osprey Agreement. The termination of the Osprey Agreement has resulted in the discontinuation or disruption of the spinal bone implant supply, which has had a material adverse impact on our ability to distribute spinal bone implants treated with the Clearant Process®. In addition, the lack of supply of the ordered products has had a material impact on our revenues and cash flows.

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#### ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of our financial condition and results of operations should be read in conjunction with our financial statements and the related notes, and the other financial information included in this report. As used in this report, the terms Clearant, Company, we, our, and like references mean Clearant, Inc., a Delaware corporation. Forward-Looking Statements

The forward-looking comments contained in this report involve risks and uncertainties. Our actual results may differ materially from those discussed here due to factors such as, among others, limited operating history, difficulty in developing, exploiting and protecting proprietary technologies, results of additional clinical studies, acceptance and success of our direct distribution of allografts, intense competition and substantial regulation in the healthcare industry. Additional factors that could cause or contribute to such differences can be found in the following discussion and in the Risks Factors set forth in Item 1 of our Form 10-K dated December 31, 2008, filed with the Securities and Exchange Commission on March 24, 2009. (the Form 10-K ).

#### Overview

We acquire and develop our pathogen inactivation technology, the Clearant Process<sup>®</sup>, and market it to producers of biological products, most notably devitalized musculoskeletal tissue allograft implants (tissue).

We develop and market a proprietary pathogen inactivation technology that reduces the risk of contamination to biological products by inactivating a broad range of pathogens. The Clearant Process<sup>®</sup> is based on exposing a biological product to gamma-irradiation under specialized, proprietary or patented conditions that deliver a predetermined amount of radiation to inactivate a desired level of pathogens, thereby reducing the risk of contamination, while preserving the functionality and integrity of the treated product. The Clearant Process<sup>®</sup> is designed to:

Inactivate a broad range of known pathogens irrespective of size, origin or structure;

Achieve sterility, in some cases with margins of safety greater than that of a medical device;

Be used in either intermediate or final stages of production;

Protect the mechanical and biological properties of the biological product being treated; and

Be applied to a product after it has been sealed into its final package.

To date, we have entered into a total of ten agreements with customers to utilize the Clearant Process<sup>®</sup> with their products. Of these agreements, six are licensing agreements with tissue banks and one is an agreement with a manufacturer of recombinant protein products, in return for milestone payments and royalties on end-product sales. Through March 31, 2009, four of these licensees have launched tissue products that were treated using the Clearant Process<sup>®</sup>, but are not treating all of their tissue with the Clearant Process<sup>®</sup>. Additionally, in September 2005, we launched a new sterilization service (the Clearant Sterilization Service or Sterilization Service ) which allows customers to send ready for sterilization tissue to our facility near Chicago, Illinois to be irradiated under Clearant Process<sup>®</sup> conditions by us. Through March 31, 2009, we have signed four such Sterilization Service agreements with tissue banks. Many of the companies have not yet implemented the Clearant Process<sup>®</sup>, and we cannot estimate when or if they will do so.

Based on these license and Sterilization Service results, we implemented a plan to better market and promote adoption of the Clearant Process<sup>®</sup>, which is to directly distribute Clearant Process<sup>®</sup> sterile implants to our customers in order to facilitate market penetration. We do not intend to continue to pursue the license and sterilization agreements.

## **Results of Operations**

# Three Months Ended March 31, 2009 Compared to Three Months Ended March 31, 2008 *Revenues*

Our total revenue increased by \$9,000 or 2%, to \$474,000 for the three months ended March 31, 2009, from \$465,000 for the three months ended March 31, 2008.

Revenues from direct distribution of Clearant Process<sup>®</sup> sterile implants were \$437,000 and \$307,000 during the three months ended March 31, 2009 and 2008, respectively. This is a 42% increase over the quarter ending March 31, 2008. Direct distribution continues to be our primary strategy of our growth plan.

Revenues from licensing activities decreased 88% to \$7,000 for the three months ended March 31, 2009, from \$57,000 for the three months ended March 31, 2008. The decrease is primarily related to a one-time licensing fee from a new licensing customer in the first quarter of 2008. Additionally revenues from fee for service activities were \$24,000 and \$9,000 for the three months ended March 31, 2009 and March 31, 2008, respectively, as we continued to offer customers the opportunity to use our Sterilization Service. These figures are consistent with our strategy of moving away from a royalty model and aggressively targeting a direct distribution strategy. While we are continuing to service the existing license and fee for service agreements, we are not actively pursuing new license or fee for service agreements, and it is unlikely that there will be a near-term material growth in licensing or fee for service revenue.

Revenues from contract research and milestones decreased to \$6,000 in the three months ended March 31, 2009, from \$92,000 for the three months ended March 31, 2008. The decrease is primarily related to a one-time milestone payment received from a new licensing customer in the first quarter of 2008.

Since 2006, we have changed our emphasis away from one-time, generally non-recurring research and grant revenue to direct distribution of Clearant Process<sup>®</sup> sterile implants and obtaining license and Sterilization Service customers. We expect to continue this strategy and expect contract research and grant revenue to decrease. We expect these direct distribution, license and sterilization revenue to be more characteristic of recurring revenue.

#### **Cost of Revenues**

Our total cost of revenues increased by \$46,000, or 22% to \$259,000 for the three months ended March 31, 2009, from \$213,000 for the three months ended March 31, 2008. This increase is primarily related to the increase in direct distribution revenue for the three months ended March 31, 2009. We expect that the costs associated with the direct distribution and sterilization services to increase in conjunction with the revenue increase.

#### Sales, General and Administrative Expenses

Sales, general and administrative expenses decreased by \$141,000 or 17%, to \$671,000 for the three months ended March 31, 2009, from \$812,000 for the three months ended March 31, 2008.

The \$141,000 decrease in sales, general and administrative expenses for the three months ended March 31, 2009, from the three months ended March 31, 2008, was principally due to a decrease in legal fees, accounting fees, a reduction in board of director s fees, as well as a reduction in overall expenses. Future sales and marketing expense increases or decreases will be affected by the revenue, effort and timing required to provide Clearant Process<sup>®</sup> sterile implants to the marketplace.

We incurred \$115,000 in non-cash stock-based compensation expense for the three months ended March 31, 2009 compared to \$136,000 for the three months ended March 31, 2008. The decrease primarily relates to the resignation of two of our directors at the end of 2008.

#### **Research and Development Expenses**

Research and development expenses decreased 100% to \$0 for the three months ended March 31, 2009, from \$3,000 for the three months ended March 31, 2008. This decrease was largely a result of reduced research and development costs associated with the reduction of our research and development personnel and related expenses. This was accomplished due to our shift in focus from research and development to the commercialization of the Clearant Process<sup>®</sup>. We expect to maintain minimal research and development costs in 2009, however we cannot make any assurances that we will stay ahead of competition at these low levels of expenditures. From time-to-time we may complement our in-house research and development with universities and third party research and development consulting firms, which we believe provides a broader expertise in research and development and allows us to maintain a low research and development.

#### **Other Income/Expense**

For the three months ended March 31, 2009, we recognized \$42,000 in net interest expense compared to \$9,000 in net interest income for the same three months last year. The increase in net interest expense is due to interest recorded on the July 2008 related party convertible secured promissory note. We had \$230,000 cash on hand as of March 31, 2009, of which \$171,000 was invested in short-term conservative money market funds.

#### Liquidity and Capital Resources

The accompanying financial statements have been prepared on the basis that we will continue as a going concern. We have incurred significant operating losses and negative cash flows from operating activities since our inception. As of March 31, 2009, these conditions raised substantial doubt as to our ability to continue as a going concern. We raised additional capital in 2008 to supplement our operations including the capital raise that involved the issuance of a related party convertible secured promissory note which to date has not been funded as agreed. There can be no assurance that we will be successful in our efforts to generate, increase, or maintain revenue or raise additional capital on terms acceptable to us or that we will be able to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability of the carrying amount of the recorded assets or the amount of liabilities that might result from the outcome of this uncertainty.

We expect to incur operating losses and negative cash flows for the foreseeable future. Our ability to execute on our current business plan is dependent upon our ability to develop and market our products, and, ultimately, to generate revenue.

#### **Research and Development**

For the coming year we plan to focus on generating revenue through our direct distribution revenue model and will expend cash to facilitate that process. In the long term, we plan to re-initiate our research and development spending surrounding blood plasma derivatives and recombinant products.

# **Direct Distribution Strategy**

On November 28, 2006, we entered into a two-year supply agreement with a tissue bank for the supply of Clearant Process<sup>®</sup> sports medicine implants. We have agreed to pay a transfer fee for the sports medicine implants. The agreement shall automatically renew for successive one-year terms unless either party terminates upon written notice to the other party. This two-year supply agreement automatically renewed as of November 28, 2008. On September 27, 2006, we entered into the Osprey Agreement described in Note 8 in the accompanying footnotes to the financial statements. Under the Osprey Agreement, Osprey granted us exclusive rights to place current and future Osprey cervical and lumbar allografts treated with the Clearant Process<sup>®</sup> in certain geographic territories with an option for additional geographic territories. In exchange for the exclusive rights under the Osprey Agreement, we were obligated to pay Osprey \$500 as a prepayment for certain ordered products to be delivered after October 1, 2006. This prepayment was due upon the earlier of the following: (i) within three business days after we receive debt or equity financing of at least \$1 million, or (ii) October 31, 2006. In addition, we were required to make the following quarterly payments to be applied to payments for ordered products: \$650 by October 31, 2006; \$750 by January 1, 2007; \$850 by April 1, 2007; \$1 million by July 1, 2007; \$1.2 million by October 1, 2007; \$1.3 million by January 1, 2008; \$1.5 million by April 1, 2008; and \$1.75 million by July 1, 2008.

As of March 31, 2009, all tissue orders had not been delivered by Osprey and we have not made the prepayments. In February 2007, we received notice from Osprey of its termination of the Osprey Agreement, effective within thirty days from receipt of the notification if we did not timely cure certain alleged payment defaults. We are in ongoing discussions with Osprey to resolve these issues, which could include, but is not limited to, reduction in exclusive territories or termination of the Osprey Agreement. The termination of the Osprey Agreement has resulted in the discontinuation or disruption of the spinal bone implant supply, which has had a material adverse impact on our ability to distribute spinal bone implants treated with the Clearant Process<sup>®</sup>. In addition, the lack of supply of the ordered products has had a material impact on our revenues and cash flows.

Our operating plan, this acquisition of inventory, higher levels of historic accounts receivable and the related sales and marketing costs associated with the direct distribution strategy have had an impact on our cash requirements, and have created the need for additional financing.

#### Limited Cash Availability

Net cash used in operating activities was \$274,000 for the three months ended March 31, 2009, compared to \$472,000 for the three months ended March 31, 2008. During the three months ended March 31, 2009, cash used by operations resulted in a \$44,000 increase in accounts receivable due to the increase in direct distribution revenue. Non-cash adjustments to operating activities for the three months ended March 31, 2009, included depreciation and amortization expense of \$22,000 and a non-cash charge of \$115,000 for stock-based compensation.

Our net cash used by investing activities was \$16,000 for the three months ended March 31, 2009 compared to net cash used of \$25,000 for the three months ended March 31, 2008. Our investing activities consisted primarily of patent-related intellectual property expenses and capital expenditures.

We have financed our operations since inception primarily through the sale of shares of our stock and convertible notes. Our net cash provided by financing activities was \$255,000 for the three months ended March 31, 2009, compared to net cash provided by financing activities of \$0 for the three months ended March 31, 2008. Cash provided by financing activities for the three months ended March 31, 2009 consisted of the net proceeds from the issuance of a related party convertible secured promissory note in conjunction with the capital raise in 2008, leaving a balance of \$230,000 in cash and cash equivalents at March 31, 2009.

## Doubt About Our Ability To Continue As Going Concern

The accompanying financial statements have been prepared on the basis that we will continue as a going concern. We have incurred significant operating losses and negative cash flows from operating activities since our inception. As of December 31, 2008, these conditions raised substantial doubt as to our ability to continue as a going concern. In July 2008, we raised additional capital to supplement our operations by entering into a \$2,000,000 related party convertible secured promissory note with CPI Investments, Inc (CPI). As a result of difficulties in the credit and financial markets, CPI has defaulted on its funding obligations under the agreement as amended. CPI has represented that they are attempting to remedy the default, but we have not yet received all of the required funds. The note was scheduled to be funded, net of fees of approximately \$250,000, in the following tranches:

\$400,000 due and paid on July 8, 2008;

\$400,000 due on August 22, 2008, of which \$252,000 was received on September 5, 2008, and \$148,000 was received on October 1, 2008;

\$600,000 due on October 6, 2008, of which \$68,000 was received on December 12, 2008, \$50,000 was received on January 8, 2009, \$155,000 was received on February 26, 2009, and \$77,000 was received on March 12, 2009; and

\$600,000 due on February 16, 2009, which has not been received.

On February 20, 2009, we entered into an amendment with CPI, extending the closing dates for the amounts due on October 6, 2008 and February 16, 2009, to March 31, 2009 and April 30, 2009, respectively. The amendment extending the closing date for the amounts due on October 6, 2008 accounts for payments previously made, as discussed above, and requires the following payments:

\$160,000 due on February 20, 2009, of which we received \$155,000 on February 26, 2009 and \$5,000 on March 12, 2009,

\$100,000 due by March 10, 2009, of which we received \$72,000 on March 12, 2009; and

\$222,000 due before March 31, 2009, which has not been received.

The amendment also gives us the option to extend the initial maturity date of each promissory note to January 8, 2012. There can be no assurance that we will receive any of the remaining amounts due on the convertible secured promissory note. CPI s repeated and ongoing defaults under the original and amended agreements have negatively impacted our financial position. If CPI fails to promptly fund the remaining amounts due under the amended agreement, we may be forced to seek necessary funds from any available sources, on terms which may be unfavorable or highly dilutive to our existing stakeholders.

Regardless of whether we receive the full amount of the remaining amounts, we will still require and continue to seek additional capital to fund our ongoing operations. There can be no assurance that we will be successful in our efforts to generate, increase, or maintain revenue or raise additional capital on terms acceptable to us or that we will be able to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability of the carrying amount of the recorded assets or the amount of liabilities that might result from the outcome of this uncertainty

We have incurred significant operating losses and negative cash flows from operating activities, and have limited available cash, which raises substantial doubt about our ability to continue as a going concern. Our ability to continue as a going concern is dependent upon our ability to obtain additional equity or debt financing, reduce expenditures, attain further operating efficiencies, and, ultimately, to generate greater revenue.

Options for raising capital include issuing common stock, preferred stock, convertible stock, warrants, or a combination of these equity securities. Equity financing may be supplemented with additional debt financing for inventory, accounts receivable and working capital. We may also seek to explore additional methods of raising funds, including joint ventures, licensing and other arrangements.

We may not be successful in obtaining financing, and if funding is obtained it may be on terms considered unfavorable to us, CPI or our existing shareholders. The inability or failure to raise capital before our available cash is depleted will have a material adverse effect on our business and may result in bankruptcy or discontinuation of operations.

As of March 31, 2009, we had cash on-hand of \$230,000. Our ability to have sufficient capital through the end of 2009 is dependent on successful settlement of vendor claims, and we will need to raise additional capital prior to the end of 2009. Failure to raise additional capital and to reach settlements with these vendors could result in the discontinuation of operations. Also, changes in our business strategy, technology development or marketing plans or other events affecting our operating plans and expenses may result in the expenditure of existing cash before that time. If this occurs, our ability to meet our cash obligations as they become due and payable will depend on our ability to sell securities, borrow funds or some combination thereof. We may not be successful in raising necessary funds on acceptable terms, or at all.

#### **Contractual Obligations and Commercial Commitments**

We lease facilities and equipment under noncancelable operating leases with various expirations through 2010. The future minimum lease payments under these leases and other contractual obligations as of March 31, 2009 are as follows (\$ in 000 s):

	Less than							More than
Contractual Obligation	To	otal	1	Year	1-3	Years	3-5 Years	5 Years
Lease obligations	\$	111	\$	106	\$	5		

The forward-looking comments contained in the above discussion involve risks and uncertainties. Our actual results may differ materially from those discussed here due to factors such as, among others, limited operating history, difficulty in developing, exploiting and protecting proprietary technologies, intense competition and substantial regulation in the healthcare industry. Additional factors that could cause or contribute to such differences can be found under the Risk Factors section in our Form 10-K.

#### **Off-Balance Sheet Arrangements**

Except for operating lease commitments, as of March 31, 2009, we had no off-balance sheet arrangements.

# **Critical Accounting Policies and Estimates**

The discussion and analysis of our financial condition and results of operations is based upon our financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles . Generally accepted accounting principles require management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. We base our estimates on experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that may not be readily apparent from other sources. Our actual results may differ from those estimates. We consider our critical accounting policies to be those that involve significant uncertainties, require judgments or estimates that are more difficult for management to determine or that may produce materially different results when using different assumptions. We consider the following accounting policies to be critical:

# **Revenue Recognition and Deferred Revenue**

We recognize revenue in accordance with the provisions of SAB No. 104, Revenue Recognition. Our revenue sources are direct distribution of Clearant Process<sup>®</sup> sterile implants, and licensing fees and Sterilization Services to customers who incorporate the Clearant Process® technology into their product and manufacturing processes, which may include performance milestones and contract research activities. We recognize direct distribution revenue upon the sourcing of tissue by a customer. Licensing revenue is recognized when a customer distributes products incorporating the Clearant Process® and revenue related to the Sterilization Service is recognized when the service is substantially complete. We recognize revenue related to performance milestones and contract research in accordance with Statement of Positions (SOP) 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts. Revenue related to a performance milestone is recognized upon customer acceptance of the achievement of that milestone, as defined in the respective agreements. Revenue related to contract research activities is recognized on a percentage-of-completion basis. In the event cash is received in advance of service performed, we will defer the related revenue recognition until the underlying performance milestone is achieved and or the contract research activities commence. In the event advance cash payments are not attributable to any performance milestone and or contract research activity, we will recognize the underlying amounts into revenue on a straight-line basis over the term of the underlying agreement. We include shipping charges in the gross invoice price to customers and classify the total amount as revenue in accordance with EITF 00-10, Accounting for Shipping and Handling Fees and Costs. Shipping costs are recorded as cost of revenues. We evaluate the collectability of accounts receivables and provide a reserve for credit losses, as appropriate. As of March 31, 2009 and December 31, 2008, we reserved for credit losses of \$72,000 and \$91,000, respectively.

#### **Cost of Revenues**

Cost of revenues consists of costs associated with direct distribution of Clearant Process<sup>®</sup> sterile implants to a customer and with providing Sterilization Services to customers. We had no inventory reserve recorded as cost of revenue during the three months ended March 31, 2009 and 2008, respectively.

## **Inventory and Inventory Related Prepayments**

Inventory is primarily comprised of implantable donor tissue treated with the Clearant Process<sup>®</sup> and is valued at the lower of cost or market with cost determined using the first-in, first-out method. Inventory is located at contracted tissue banks and on consignment in hospitals. Inventory may be written down from time to time based on market conditions or other factors. As of March 31, 2009 and December 31, 2008, we had an inventory and inventory related prepayment reserve of \$1,311,000 and \$1,315,000, respectively.

In accordance with the terms of the Osprey Agreement (see Note 8 in the accompanying footnotes to the financial statements), we are required to make prepayments. Upon receipt of the inventory, as provided under the Osprey Agreement, the prepayments will be reclassified as inventory until distributed.

# **Identifiable Intangibles**

Certain costs associated with obtaining and licensing patents and trademarks are capitalized as incurred and are amortized on a straight-line basis over the shorter of their estimated useful lives or their legal lives of 17 to 20 years. Amortization of such costs begins once the patent or trademark has been issued. We evaluate the recoverability of our patent costs and trademarks quarterly based on estimated undiscounted future cash flows.

# **Research and Development Costs**

Research and development costs are expensed as incurred.

#### **Income Taxes**

Income taxes are accounted for under SFAS 109, *Accounting for Income Taxes*, using the liability method. Under SFAS 109, deferred tax assets and liabilities are determined based on differences between financial reporting and tax basis of assets and liabilities, and are measured using the enacted tax rates and laws that are expected to be in effect when the differences reverse. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized.

We adopted the provisions of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), on January 1, 2007. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Due to the fact that we have substantial net operating loss carryforwards, adoption of FIN 48 had no impact on our beginning retained earnings, balance sheets, or statements of operations.

# **Stock-Based Compensation**

Stock-based compensation expense is recognized under SFAS No. 123(R), *Share Based Payment*, which requires the measurement and recognition of compensation expense for all share-based payment awards to employees and directors based on estimated fair value. Stock-based compensation expense for employees and directors for the three months ended March 31, 2009 and 2008, were \$115,000 and \$136,000, respectively.

#### **Fair Value of Financial Instruments**

Fair value of financial instruments are accounted for under SFAS No. 157, *Fair Value Measurements*, which requires the carrying amounts reported in the balance sheet for cash, cash equivalents, accounts receivable, accounts payable and accrued liabilities to approximate fair value because of the immediate or short-term maturity of these financial instruments. Debt is estimated to approximate fair value based upon current market borrowing rates for loans with similar terms and maturities.

#### Legal Proceedings

From time to time, we may be involved in litigation relating to claims arising out of our operations in the normal course of business.

#### **Recent Accounting Pronouncements**

In April 2009 the FASB issued three related Staff Positions: (i) FSP 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP 157-4), (ii) SFAS 115-2 and SFAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, (FSP 115-2 and FSP 124-2), and (iii) SFAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments (FSP 107 and APB 28-1), which will be effective for interim and annual periods ending after June 15, 2009. FSP 157-4 provides guidance on how to determine the fair value of assets and liabilities under SFAS 157 in the current economic environment and reemphasizes that the objective of a fair value measurement remains an exit price. If we were to conclude that there has been a significant decrease in the volume and level of activity of the asset or liability in relation to normal market activities, quoted market values may not be representative of fair value and we may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate. FSP 115-2 and FSP 124-2 modify the requirements for recognizing other-than-temporarily impaired debt securities and revise the existing impairment model for such securities, by modifying the current intent and ability indicator in determining whether a debt security is other-than-temporarily impaired. FSP 107 and APB 28-1 enhance the disclosure of instruments under the scope of SFAS 157 for both interim and annual periods. We do not believe that the above staff positions will have a material impact our financial position, results of operations, and cash flows. In March 2009, FASB unanimously voted for the FASB Accounting Standards Codification (the Codification ) to be effective beginning on July 1, 2009. Other than resolving certain minor inconsistencies in current United States Generally Accepted Accounting Principles ( GAAP ), the Codification is not supposed to change GAAP, but is intended to make it easier to find and research GAAP applicable to particular transactions or specific accounting issues. The Codification is a new structure which takes accounting pronouncements and organizes them by approximately ninety accounting topics. Once approved, the source of authoritative U.S. GAAP. All guidance included in the Codification will be considered authoritative at that time, even guidance that comes from what is currently deemed to be a non-authoritative section of a standard. Once the Codification becomes effective, all non-grandfathered, non-SEC accounting literature not included in the Codification will become non-authoritative. ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Historically, we have invested our cash in short term commercial paper, certificates of deposit, money market accounts and marketable securities. We consider any liquid investment with an original maturity of three months or less when purchased to be cash equivalents. We adhere to an investment policy which requires that all investments be investment grade quality and no more than ten percent of our portfolio may be invested in any one security or with one institution.

## **ITEM 4. Controls and Procedures**

We have evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our system of disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation our Chief Executive Officer and Chief Financial Officer has determined that our disclosure controls and procedures are effective as of the end of the period covered in this Quarterly Report on Form 10-Q (as defined in Rule 13(a)-15(e) under the Exchange Act). There has been no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II OTHER INFORMATION

#### **ITEM 6. Exhibits**

- Exhibit 31.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, business strategies, operating efficiencies or synergies, competitive positions, growth opportunities for existing products, plans and objectives of management, markets for stock of Clearant, Inc. and other matters. Statements in this report that are not historical facts are

forward-looking statements for the purpose of the safe harbor provided by Section 21E of the Exchange Act and Section 27A of the Securities Act. Such forward-looking statements, including, without limitation, those relating to the future business prospects, revenues and income of Clearant, Inc., wherever they occur, are necessarily estimates reflecting the best judgment of the senior management of Clearant, Inc. on the date on which they were made, or if no date is stated, as of the date of this report. These forward-looking statements are subject to risks, uncertainties and assumptions, including those described in the Risk Factors in our Form 10-K for the fiscal year ended December 31, 2008, filed with the SEC on March 24, 2009 (the Form 10-K), that may affect the operations, performance, development and results of our business. Because the factors discussed in our Form 10-K and this report could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements. New factors emerge from time to time, and it is not possible for us to predict which factors will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

You should understand that the following important factors, in addition to those discussed in the Risk Factors section of our Form 10-K, could affect our future results and could cause those results to differ materially from those expressed in such forward-looking statements:

general economic conditions;

the effectiveness of our planned advertising, marketing and promotional campaigns;

- physician and patient acceptance of our products and services, including newly introduced products;
- anticipated trends and conditions in the industry in which we operate, including regulatory changes;
- our future capital needs and our ability to obtain financing; and
- other risks and uncertainties as may be detailed from time to time in our public announcements and filings with the SEC.

Although we believe that our expectations are reasonable, we cannot assure you that our expectations will prove to be correct. Should any one or more of these risks or uncertainties materialize, or should any underlying assumptions prove incorrect, actual results may vary materially from those described in this quarterly report as anticipated, believed, estimated, expected or intended.

Except to the extent required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or any other reason. All subsequent forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to herein. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report may not occur.

## SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 15, 2009

CLEARANT, INC.

- By: /s/ Jon Garfield Jon Garfield, Chief Executive Officer and Chief Financial Officer
- By: /s/ Susan Etzel Susan Etzel, Chief Accounting Officer

# EXHIBIT INDEX

#### Exhibit No. Description

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