

KBR, INC.

Form 10-Q

November 01, 2007

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

## **FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

**For the quarterly period ended September 30, 2007**

OR

Transition Report Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-33146

## **KBR, Inc.**

(a Delaware Corporation)

20-4536774

**601 Jefferson Street**

**Suite 3400**

**Houston, Texas 77002**

**(Address of Principal Executive Offices)**

Edgar Filing: KBR, INC. - Form 10-Q

**Telephone Number – Area Code (713) 753-3011**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of “accelerated filer and large accelerated filer” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 26, 2007, 169,421,587 shares of KBR, Inc. common stock, \$0.001 par value per share, were outstanding.

---

**KBR, Inc.**

**Index**

	Page No.
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
<u>Condensed Consolidated Statements of Operations</u>	1
<u>Condensed Consolidated Balance Sheets</u>	2
<u>Condensed Consolidated Statements of Cash Flows</u>	3
<u>Notes to Condensed Consolidated Financial Statements</u>	5
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	40
Item 4. <u>Controls and Procedures</u>	40
<b>PART II. OTHER INFORMATION</b>	
Item 1. <u>Legal Proceedings</u>	41
Item 1A. <u>Risk Factors</u>	41
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	42
Item 3. <u>Defaults Upon Senior Securities</u>	42
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	42
Item 5. <u>Other Information</u>	42
Item 6. <u>Exhibits</u>	43
<u>SIGNATURES</u>	44

---

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****KBR, Inc.****Condensed Consolidated Statements of Operations****(In millions, except for per share data)****(Unaudited)**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
<b>Revenue:</b>				
Services	\$ 2,142	\$ 2,253	\$ 6,285	\$ 6,561
Equity in earnings (losses) of unconsolidated affiliates, net	35	(31)	71	(47)
Total revenue	2,177	2,222	6,356	6,514
<b>Operating costs and expenses:</b>				
Cost of services	2,043	2,124	6,053	6,385
General and administrative	32	32	91	73
Other operating income	-	-	-	(6)
Total operating costs and expenses	2,075	2,156	6,144	6,452
<b>Operating income</b>	102	66	212	62
Interest expense-related party	-	(7)	-	(35)
Interest income, net	17	7	44	12
Foreign currency losses, net	(11)	(4)	(16)	(14)
Other non-operating gains, net	-	-	1	-
<b>Income from continuing operations before income taxes and minority interest</b>	108	62	241	25
Provision for income taxes	(35)	(55)	(93)	(48)
Minority interest in net (earnings) losses of subsidiaries	(13)	(15)	(14)	32
<b>Income (loss) from continuing operations</b>	60	(8)	134	9
Income from discontinued operations, net of tax benefit (provision) of \$3, \$(5), \$(130) and \$(65)	3	15	97	116
<b>Net income</b>	\$ 63	\$ 7	\$ 231	\$ 125
<b>Basic income (loss) per share (1):</b>				
Continuing operations	\$ 0.36	\$ (0.06)	\$ 0.80	\$ 0.07
Discontinued operations, net	0.02	0.11	0.58	0.85
<b>Net income per share</b>	\$ 0.38	\$ 0.05	\$ 1.38	\$ 0.92
<b>Diluted income (loss) per share (1):</b>				
Continuing operations	\$ 0.35	\$ (0.06)	\$ 0.79	\$ 0.07
Discontinued operations, net	0.02	0.11	0.57	0.85
<b>Net income per share</b>	\$ 0.37	\$ 0.05	\$ 1.37	\$ 0.92
Basic weighted average common shares outstanding	168	136	168	136
Diluted weighted average common shares outstanding	170	136	169	136

Edgar Filing: KBR, INC. - Form 10-Q

(1) Due to the effect of rounding, the sum of the individual per share amounts may not equal the total shown.

See accompanying notes to condensed consolidated financial statements.

1

---

**KBR, Inc.****Condensed Consolidated Balance Sheets****(In millions, except share data)****(Unaudited)**

	September 30, 2007	December 31, 2006
<b>Assets</b>		
<b>Current assets:</b>		
Cash and equivalents	\$ 1,795	\$ 1,410
Receivables:		
Notes and accounts receivable (less allowance for bad debts of \$28 and \$57)	988	761
Unbilled receivables on uncompleted contracts	812	1,110
Total receivables	1,800	1,871
Deferred income taxes	142	120
Due from Halliburton	16	-
Other current assets	262	240
Current assets of discontinued operations, net	5	257
<b>Total current assets</b>	<b>4,020</b>	<b>3,898</b>
Property, plant, and equipment, net of accumulated depreciation of \$227 and \$205	219	211
Goodwill	251	251
Equity in and advances to related companies	307	296
Noncurrent deferred income taxes	141	156
Unbilled receivables on uncompleted contracts	195	194
Other assets	44	51
Noncurrent assets of discontinued operations, net	-	357
<b>Total assets</b>	<b>\$ 5,177</b>	<b>\$ 5,414</b>
<b>Liabilities, Minority Interest and Shareholders' Equity</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 1,099	\$ 1,177
Due to Halliburton, net	-	152
Advanced billings on uncompleted contracts	865	767
Reserve for estimated losses on uncompleted contracts	136	180
Employee compensation and benefits	293	259
Other current liabilities	216	174
Current liabilities of discontinued operations, net	-	274
<b>Total current liabilities</b>	<b>2,609</b>	<b>2,983</b>
Noncurrent employee compensation and benefits	207	221
Other noncurrent liabilities	159	149
Noncurrent income tax payable	80	-
Noncurrent deferred tax liability	32	44
Noncurrent liabilities of discontinued operations, net	-	188
<b>Total liabilities</b>	<b>3,087</b>	<b>3,585</b>



**KBR, Inc.**

**Condensed Consolidated Balance Sheets Continued**

**(In millions, except share data)**

**(Unaudited)**

Minority interest in consolidated subsidiaries (including \$0 and \$44 related to discontinued operations)	(29	)	35
<b>Shareholders' equity and accumulated other comprehensive loss:</b>			
Preferred stock, \$0.001 par value, 50,000,000 shares authorized, no shares issued and outstanding	-		-
Common shares, \$0.001 par value, 300,000,000 shares authorized, 169,330,961 and 167,772,410 shares issued and outstanding	-		-
Paid-in capital in excess of par value	2,074		2,058
Accumulated other comprehensive loss	(203	)	(291
Retained earnings	248		27
<b>Total shareholders' equity and accumulated other comprehensive loss</b>	<b>2,119</b>		<b>1,794</b>
<b>Total liabilities, minority interest, shareholders' equity and accumulated other comprehensive loss</b>	<b>\$ 5,177</b>		<b>\$ 5,414</b>

See accompanying notes to condensed consolidated financial statements.



**KBR, Inc.****Condensed Consolidated Statements of Cash Flows****(In millions)****(Unaudited)**

	Nine Months Ended	
	September 30, 2007	2006
<b>Cash flows from operating activities:</b>		
Net income	\$ 231	\$ 125
Adjustments to reconcile net income to cash provided by operations:		
Depreciation and amortization	30	32
Equity in earnings (losses), net of distributions from related companies	(17)	(1)
Deferred income taxes	8	1
Gain on sale of assets, net	(216)	(126)
Impairment of equity method investments	-	68
Other	52	(4)
Changes in operating assets and liabilities:		
Receivables	(247)	208
Unbilled receivables on uncompleted contracts	271	291
Accounts payable	(91)	(247)
Advanced billings on uncompleted contracts	87	373
Reserve for estimated loss on uncompleted contracts	(43)	123
Employee compensation and benefits	35	50
Other assets	(38)	(114)
Other liabilities	110	140
<b>Total cash flows provided by operating activities</b>	<b>172</b>	<b>919</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(32)	(50)
Sales of property, plant and equipment	1	7
Disposition of businesses/investments, net of cash disposed	334	276
<b>Total cash flows provided by investing activities</b>	<b>303</b>	<b>233</b>
<b>Cash flows from financing activities:</b>		
Payments to Halliburton, net	(120)	(527)
Proceeds on long-term borrowings	-	8
Payments on long-term borrowings	(7)	(21)
Excess tax benefits from stock-based compensation	3	-
Proceeds from issuance of common stock	4	-
Payments of dividends to minority shareholders	(28)	(5)
<b>Total cash flows used in financing activities</b>	<b>(148)</b>	<b>(545)</b>
Effect of exchange rate changes	7	21
Increase in cash and equivalents	334	628
Cash and equivalents at beginning of period	1,461	394
<b>Cash and equivalents at end of period</b>	<b>\$ 1,795</b>	<b>\$ 1,022</b>

Edgar Filing: KBR, INC. - Form 10-Q

See accompanying notes to condensed consolidated financial statements.

4

---

**KBR, Inc.**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**Note 1. Description of Business and Basis of Presentation**

KBR, Inc. and its subsidiaries (collectively, KBR or the Company) is a global engineering, construction and services company supporting the energy, petrochemicals, government services and civil infrastructure sectors. We offer our wide range of services through three business segments, Energy and Chemicals (“E&C”), Government and Infrastructure (“G&I”) and Ventures. During the first quarter of 2007, we reorganized our operating segments resulting in the creation of Ventures as a new reportable segment. The business activities included in the Ventures segment had previously been reported as part of the E&C and G&I segments.

**Energy and Chemicals.** Our E&C segment designs and constructs energy and petrochemical projects, including large, technically complex projects in remote locations around the world. Our expertise includes onshore oil and gas production facilities, offshore oil and gas production facilities, including platforms, floating production and subsea facilities (which we refer to collectively as our offshore projects), onshore and offshore pipelines, liquefied natural gas (“LNG”) and gas-to-liquids (“GTL”) gas monetization facilities (which we refer to collectively as our gas monetization projects), refineries, petrochemical plants and synthesis gas (“Syngas”). We provide a wide range of Engineering Procurement Construction—Commissioning Start-up (“EPC-CS”) services, as well as program and project management, consulting and technology services.

**Government and Infrastructure.** Our G&I segment delivers on-demand support services across the full military mission cycle from contingency logistics and field support to operations and maintenance on military bases. In the civil infrastructure market, we operate in diverse sectors, including transportation, waste and water treatment, and facilities maintenance. We provide program and project management, contingency logistics, operations and maintenance, construction management, engineering, and other services to military and civilian branches of governments and private customers worldwide. A significant portion of our G&I segment’s current operations relate to the support of United States government operations in the Middle East, which we refer to as our Middle East operations. Through June 28, 2007, we owned the majority of Devonport Management Limited (“DML”), which owns and operates Devonport Royal Dockyard, one of Western Europe’s largest naval dockyard complexes. On June 28, 2007, we consummated the sale of our 51% ownership interest in DML for cash proceeds of approximately \$345 million, net of direct transaction costs, resulting in a gain of approximately \$97 million, net of tax of \$119 million. In accordance with the provisions of Statement of Financial Accounting Standards No. 144, “Accounting for Impairment or Disposal of Long-Lived Assets,” the results of operations of DML for the current and prior periods have been reported as discontinued operations. See Note 17 Discontinued Operations.

**Ventures.** Our Ventures segment develops, provides assistance in arranging financing for, makes equity and/or debt investments in and participates in managing entities owning assets generally from projects in which one of our other business segments has a direct role in engineering, construction, and/or operations and maintenance. The creation of the Ventures segment provides management focus on our investments in the entities that own the assets. Projects developed and under current management include government services, such as defense procurement and operations and maintenance services for equipment, military infrastructure construction and program management, toll roads and railroads, and energy and chemical plants.

KBR, Inc., a Delaware corporation, was formed on March 21, 2006 as an indirect, wholly owned subsidiary of Halliburton Company (“Halliburton”). KBR, Inc. was formed to own and operate KBR Holdings, LLC (“KBR Holdings”), which was also wholly owned by Halliburton. At inception, KBR, Inc. issued 1,000 shares of common stock. On October 27, 2006, KBR, Inc. effected a 135,627-for-one split of its common stock. In connection with the stock split, the certificate of incorporation was amended and restated to increase the number of authorized shares of common stock from 1,000 to 300,000,000 and to authorize 50,000,000 shares of preferred stock with a par value of \$0.001 per share. All share

## Edgar Filing: KBR, INC. - Form 10-Q

data of KBR, Inc. has been adjusted to reflect the stock split.

In November 2006, KBR, Inc. completed an initial public offering of 32,016,000 shares of its common stock (the "Offering") at \$17.00 per share. The Company received net proceeds of \$511 million from the Offering after underwriting discounts and commissions. Halliburton retained all of the KBR shares owned prior to the Offering and, as a result of the Offering, its 135,627,000 shares of common stock represented 81% of the outstanding common stock of KBR, Inc. after the Offering. Simultaneous with the Offering, Halliburton contributed 100% of the common stock of KBR Holdings to KBR, Inc. KBR, Inc. had no operations from the date of its formation to the date of the contribution of KBR Holdings. See Note 2 for discussion concerning completion of our separation from Halliburton.

Our condensed consolidated financial statements include the accounts of majority-owned, controlled subsidiaries and variable interest entities where we are the primary beneficiary. The equity method is used to account for investments in affiliates in which we have the ability to exert significant influence over the affiliates' operating and financial policies.

The cost method is used when we do not have the ability to exert significant influence. All material intercompany accounts and transactions are eliminated.

## Edgar Filing: KBR, INC. - Form 10-Q

Minority interest in consolidated subsidiaries in our condensed consolidated balance sheets principally represents minority shareholders' proportionate share of the equity in our consolidated subsidiaries. Minority interest in consolidated subsidiaries is adjusted each period to reflect the minority shareholders' allocation of income, or the absorption of losses by the minority shareholders on certain majority-owned, controlled investments where the minority shareholders are obligated to fund the balance of their share of these losses.

Our condensed consolidated financial statements reflect all costs of doing business, including certain costs incurred by Halliburton on KBR's behalf. Such costs have been charged to KBR in accordance with Staff Accounting Bulletin ("SAB") No. 55, "Allocation of Expenses and Related Disclosure in Financial Statements of Subsidiaries, Divisions or Lesser Business Components of Another Entity."

The accompanying unaudited condensed consolidated financial statement have been prepared, in accordance with the rules of the United States Securities and Exchange commission ("SEC") for interim financial statements and do not include all annual disclosures required by accounting principles generally accepted in the United States. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006 filed with the SEC. We believe that the presentation and disclosures herein are adequate to make the information not misleading, and the condensed consolidated financial statements reflect all normal adjustments that management considers necessary for a fair presentation of our consolidated results of operations, financial position and cash flows. Operating results for interim periods are not necessarily indicative of results to be expected for the full fiscal year 2007 or any other future periods.

The preparation of our condensed consolidated financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the balance sheet dates and the reported amounts of revenue and costs during the reporting periods. Actual results could differ materially from those estimates. On an ongoing basis, we review our estimates based on information currently available, and changes in facts and circumstances may cause us to revise these estimates.

### **Note 2. Separation from Halliburton**

On February 26, 2007, Halliburton's board of directors approved a plan under which Halliburton would dispose of its remaining interest in KBR through a tax-free exchange with Halliburton's stockholders pursuant to an exchange offer. On April 5, 2007, Halliburton completed the separation of KBR by exchanging the 135,627,000 shares of KBR owned by Halliburton for publicly held shares of Halliburton common stock pursuant to the terms of the exchange offer (the "Exchange Offer") commenced by Halliburton on March 2, 2007.

In connection with the Offering in November 2006 and the separation of our business from Halliburton, we entered into various agreements with Halliburton including, among others, a master separation agreement, tax sharing agreement, transition services agreements and an employee matters agreement.

Pursuant to our master separation agreement, we agreed to indemnify Halliburton for, among other matters, all past, present and future liabilities related to our business and operations, subject to specified exceptions. We agreed to indemnify Halliburton for liabilities under various outstanding and certain additional credit support instruments relating to our businesses and for liabilities under litigation matters related to our business. Halliburton agreed to indemnify us for, among other things, liabilities unrelated to our business, for certain other agreed matters relating to the Foreign Corrupt Practices Act ("FCPA") investigations and the Barracuda-Caratinga project and for other litigation matters related to Halliburton's business. See Note 9 for further discussion of the FCPA investigations and the Barracuda-Caratinga project.

## Edgar Filing: KBR, INC. - Form 10-Q

The tax sharing agreement, as amended, provides for certain allocations of U.S. income tax liabilities and other agreements between us and Halliburton with respect to tax matters. As a result of the Offering, Halliburton will be responsible for filing all U.S. income tax returns required to be filed through April 5, 2007, the date KBR ceased to be a member of the Halliburton consolidated tax group. Halliburton will also be responsible for paying the taxes related to the returns it is responsible for filing. We will pay Halliburton our allocable share of such taxes. We are obligated to pay Halliburton for the utilization of net operating losses, if any, generated by Halliburton prior to the deconsolidation which we may use to offset our future consolidated federal income tax liabilities.

## Edgar Filing: KBR, INC. - Form 10-Q

Under the transition services agreements, Halliburton is expected to continue providing various interim corporate support services to us and we will continue to provide various interim corporate support services to Halliburton. These support services relate to, among other things, information technology, legal, human resources, risk management and internal audit. The services provided under the transition services agreement between Halliburton and KBR are substantially the same as the services historically provided. Similarly, the related costs of such services will be substantially the same as the costs incurred and recorded in our historical financial statements.

The employee matters agreement provides for the allocation of liabilities and responsibilities to our current and former employees and their participation in certain benefit plans maintained by Halliburton. Among other items, the employee matters agreement and the KBR, Inc. Transitional Stock Adjustment Plan provide for the conversion, upon the complete separation of KBR from Halliburton, of stock options and restricted stock awards (with restrictions that have not yet lapsed as of the final separation date) granted to KBR employees under Halliburton's 1993 Stock and Incentive Plan ("1993 Plan") to stock options and restricted stock awards covering KBR common stock. On April 5, 2007, immediately after our separation from Halliburton, the conversion of such stock options and restricted stock awards occurred. A total of 1,217,095 Halliburton stock options and 612,857 Halliburton restricted stock awards were converted into 1,966,061 KBR stock options with a weighted average exercise price per share of \$9.35 and 990,080 million restricted stock awards with a weighted average grant-date fair value per share of \$11.01. The conversion of such stock options and restricted stock was accounted for as a modification in accordance with SFAS No. 123(R) and resulted in an incremental charge to expense of less than \$1 million, recognized in the nine months ended September 30, 2007, representing the change in fair value of the converted awards from Halliburton stock options and restricted stock awards to KBR stock options and restricted stock awards. Stock-based compensation expense recognized for all awards for the three and nine months ended September 30, 2007 was \$4 million and \$10 million, respectively. We estimate approximately \$3 million of stock-based compensation expense will be recognized for the remainder of fiscal 2007.

See Note 15 for further discussion of the above agreements and other related party transactions with Halliburton.

### Note 3. Percentage-of-Completion Contracts

#### *Unapproved claims and change orders*

The amounts of unapproved claims and change orders recorded as "Unbilled work on uncompleted contracts" or "Other assets" as of September 30, 2007 and December 31, 2006 are as follows:

#### *Energy and Chemicals Division*

	September 30,	December 31,
<i>Millions of dollars</i>	2007	2006
Probable unapproved claims	\$ 178	\$ 178
Probable unapproved change orders	2	51
Probable unapproved claims related to unconsolidated subsidiaries	33	78
Probable unapproved change orders related to unconsolidated subsidiaries	8	-

#### *Government and Infrastructure Division*

Edgar Filing: KBR, INC. - Form 10-Q

	September 30,	December 31,
<i>Millions of dollars</i>	2007	2006
Probable unapproved claims	\$ 82	\$ 37
Probable unapproved change orders	2	3
Probable unapproved change orders related to unconsolidated subsidiaries	3	3

As of September 30, 2007, the probable unapproved claims for the Energy and Chemicals division, including those from unconsolidated subsidiaries, relate to four contracts, most of which are complete or substantially complete.

7

---



In July 2007, the arbitration committee awarded claims in favor of one of our three projects for PEMEX which was performed by our unconsolidated subsidiary. Although we are seeking clarification from the arbitration committee with respect to certain provisions of the award, we believe the amount of the award is sufficient for us to recover the \$45 million in claims related to this project and our investment in and other receivables due from this unconsolidated joint venture. The arbitration proceedings with respect to a second PEMEX project have been conducted and we are awaiting the results. Regarding the third PEMEX project, arbitration hearings are scheduled for the fourth quarter of 2007.

A significant portion of the probable unapproved claims as of September 30, 2007 arose from two completed projects with Petroleos Mexicanos (PEMEX) (\$148 million from our consolidated subsidiaries) that are currently subject to arbitration proceedings. In addition, included in non-current "Unbilled receivables on uncompleted contracts" is \$64 million related to previously approved services that are unpaid by PEMEX and are part of these arbitration proceedings. Actual amounts we are seeking from PEMEX in the arbitration proceedings are in excess of these amounts. The remaining arbitration proceedings are expected to extend through 2007. PEMEX has asserted counterclaims in the arbitration proceedings; however, it is premature based upon our current understanding of those counterclaims to make an assessment of their merits. As of September 30, 2007, we had not accrued any amounts related to the PEMEX counterclaims in the arbitrations.

We have contracts with probable unapproved claims that will likely not be settled within one year totaling \$178 million and \$175 million at September 30, 2007 and December 31, 2006, respectively, included in the table above, which are reflected as a non-current asset in "Unbilled receivables on uncompleted contracts" on the condensed consolidated balance sheets. Other probable unapproved claims that we believe will be settled within one year, included in the table above, have been recorded as a current asset in "Unbilled receivables on uncompleted contracts" on the condensed consolidated balance sheets.

#### **Note 4. Escravos Project**

In connection with our consolidated 50%-owned GTL project in Escravos, Nigeria, during the first half of 2007, we and our joint venture partner negotiated modifications to the contract terms and conditions resulting in an executed contract amendment in July 2007. The contract has been amended to convert from a fixed price to a reimbursable contract whereby we will be paid our actual cost incurred less a credit that approximates the charge we identified in the second quarter of 2006. Also included in the amended contract are client determined incentives that may be earned over the remaining life of the contract. The effect of the modifications resulted in a \$3 million increase to operating income in the second quarter of 2007. In addition, minority interest shareholders' absorption of losses increased by \$15 million resulting in an increase to net income of \$12 million in the second quarter of 2007. Because our amended agreement with the client provides that we will be reimbursed for our actual costs incurred, as defined, all amounts of probable unapproved change order revenue that were previously included in the project estimated revenues are now considered approved.

#### **Note 5. Business Segment Information**

We provide a wide range of services; however, the management of our business is heavily focused on major projects within each of our reportable segments. At any given time, relatively few of our projects and joint ventures represent a substantial part of our operations.

As a result of changes in the monthly financial and operating information provided to our chief operating decision maker as defined by the Financial Accounting Standards Board's ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information," during the first quarter of 2007 we redefined our reportable segments on a basis that is representative of how our chief operating decision maker evaluates its operating performance and makes resource allocation decisions. Accordingly, KBR has

## Edgar Filing: KBR, INC. - Form 10-Q

reorganized its operations, resulting in the Government and Infrastructure, Energy and Chemicals, and Ventures reportable segments. Segment information has been prepared in accordance with SFAS No. 131 and all prior period amounts have been restated to conform to the current presentation.

8

---

## Edgar Filing: KBR, INC. - Form 10-Q

The table below presents information on our segments.

<i>Millions of dollars</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
<b>Revenue:</b>				
Government and Infrastructure	\$ 1,566	\$ 1,653	\$ 4,505	\$ 4,895
Energy and Chemicals	613	602	1,858	1,703
Ventures	(2	) (33	) (7	) (84
Total	\$ 2,177	\$ 2,222	\$ 6,356	\$ 6,514
<b>Operating income (loss):</b>				
Government and Infrastructure	\$ 59	\$ 55	\$ 122	\$ 148
Energy and Chemicals	46	46	100	(7
Ventures	(3	) (35	) (10	) (79
Total	\$ 102	\$ 66	\$ 212	\$ 62

Intersegment revenues included in the Government and Infrastructure segment were \$3 million and \$11 million for the three and nine months ended September 30, 2007, respectively. Intersegment revenues included in the Government and Infrastructure segment were \$3 million and \$10 million for the three and nine months ended September 30, 2006, respectively. Intersegment revenues included in the Energy and Chemicals segment were \$46 million and \$135 million for the three and nine months ended September 30, 2007, respectively. Intersegment revenues included in the Energy and Chemicals segment were \$44 million and \$126 million for the three and nine months ended September 30, 2006, respectively. Our equity in earnings (losses) of unconsolidated affiliates that are accounted for by the equity method is included in revenue and operating income of the applicable segment.

During the third quarter of 2007, we announced the reorganization of our operations into six business units; Upstream, Downstream, Technology, Services, Government and Infrastructure and Ventures. We are currently revising our internal reporting structure which will result in changes in the monthly financial and operating information provided to our chief operating decision maker. We anticipate presenting reportable segment information based on the new internal reporting structure in the near future.

### Note 6. Committed Cash

Cash and equivalents include cash from advanced payments related to contracts in progress held by ourselves or our joint ventures that we consolidate for accounting purposes. The use of these cash balances is limited to the specific projects or joint venture activities and is not available for other projects, general cash needs, or distribution to us without approval of the board of directors of the respective joint venture or subsidiary. At September 30, 2007 and December 31, 2006, cash and equivalents include approximately \$651 million and \$527 million, respectively, in cash from advanced payments held by ourselves or our joint ventures that we consolidate for accounting purposes.

### Note 7. Comprehensive Income

Edgar Filing: KBR, INC. - Form 10-Q

The components of other comprehensive income included the following:

<i>Millions of dollars</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Net income	\$ 63	\$ 7	\$ 231	\$ 125
Net cumulative translation adjustments	4	9	(14 )	26
Pension liability adjustment	3	-	103	-
Net unrealized gains (losses) on investments and derivatives	-	-	(1 )	13
Total comprehensive income	\$ 70	\$ 16	\$ 319	\$ 164

## Edgar Filing: KBR, INC. - Form 10-Q

Accumulated other comprehensive income consisted of the following:

<i>Millions of dollars</i>	September 30, 2007		December 31, 2006	
Cumulative translation adjustments	\$ 29		\$ 43	
Pension liability adjustments	(232)	)	(335)	)
Unrealized gains (losses) on investments and derivatives	-		1	
Total accumulated other comprehensive (loss)	\$ (203)	)	\$ (291)	)

Comprehensive income for the nine months ended September 30, 2007 includes the elimination of net cumulative translation and pension liability adjustments of \$(22) million and \$90 million, respectively, related to the disposition of our 51% interest in DML. See Note 17 for further discussion.

### **Note 8. United States Government Contract Work**

We provide substantial work under our government contracts to the United States Department of Defense (“DoD”) and other governmental agencies. These contracts include our worldwide United States Army logistics contracts, known as LogCAP and U.S. Army Europe, known as USAREAR.

Given the demands of working in Iraq and elsewhere for the United States government, we expect that from time to time we will have disagreements or experience performance issues with the various government customers for which we work. If performance issues arise under any of our government contracts, the government retains the right to pursue remedies which could include threatened termination or termination, under any affected contract. If any contract were so terminated, we may not receive award fees under the affected contract, and our ability to secure future contracts could be adversely affected, although we would receive payment for amounts owed for our allowable costs under cost-reimbursable contracts. Other remedies that could be sought by our government customers for any improper activities or performance issues include sanctions such as forfeiture of profits, suspension of payments, fines, and suspensions or debarment from doing business with the government. Further, the negative publicity that could arise from disagreements with our customers or sanctions as a result thereof could have an adverse effect on our reputation in the industry, reduce our ability to compete for new contracts, and may also have a material adverse effect on our business, financial condition, results of operations, and cash flow.

We have experienced and expect to be a party to various claims against us by employees, third parties, soldiers and others that have arisen out of our work in Iraq such as claims for wrongful termination, assaults against employees, personal injury claims by third parties and army personnel, and contractor claims. While we believe we conduct our operations safely, the environments in which we operate often lead to these types of claims. We believe the vast majority of these types of claims are governed by the Defense Base Act or precluded by other defenses. We have a dispute resolution program under which most of these employee claims are subject to binding arbitration. However, an unfavorable resolution or disposition of these matters could have a material adverse effect on our business, results of operations, financial condition and cash flow.

### ***DCAA audit issues***

Our operations under United States government contracts are regularly reviewed and audited by the Defense Contract Audit Agency (“DCAA”) and other governmental agencies. The DCAA serves in an advisory role to our customer and when issues are found during the audit process,

## Edgar Filing: KBR, INC. - Form 10-Q

these issues are typically discussed and reviewed with us. The DCAA then issues an audit report with its recommendations to our customer's contracting officer. In the case of management systems and other contract administrative issues, the contracting officer is generally with the Defense Contract Management Agency ("DCMA"). We then work with our customer to resolve the issues noted in the audit report. If our customer or a government auditor finds that we improperly charged any costs to a contract, these costs are not reimbursable, or, if already reimbursed, the costs must be refunded to the customer. Our revenue recorded for government contract work is reduced for our estimate of costs that may be categorized as disputed or unallowable as a result of cost overruns or the audit process.

**Security.** In February 2007, we received a letter from the Department of the Army informing us of their intent to adjust payments under the LogCAP III contract associated with the cost incurred by the subcontractors to provide security to their employees. Based on this letter, the DCAA withheld the Army's initial assessment of \$20 million. The Army based its assessment on one subcontract wherein, based on communications with the subcontractor, the Army estimated 6% of the total subcontract cost related to the private security costs. The Army indicated that not all task orders and subcontracts have been reviewed and that they may make additional adjustments. The Army indicated that, within 60 days, they intend to begin making further adjustments equal to 6% of prior and current subcontractor costs unless we provide timely information sufficient to show that such action is not necessary to protect the government's interest. We continue to provide additional information as requested by the Army.

## Edgar Filing: KBR, INC. - Form 10-Q

The Army indicated that they believe our LogCAP III contract prohibits us from billing costs of privately acquired security. We believe that, while the LogCAP III contract anticipates that the Army will provide force protection to KBR employees, it does not prohibit any of our subcontractors from using private security services to provide force protection to subcontractor personnel. In addition, a significant portion of our subcontracts are competitively bid lump sum or fixed price subcontracts. As a result, we do not receive details of the subcontractors' cost estimate nor are we legally entitled to it. Accordingly, we believe that we are entitled to reimbursement by the Army for the cost of services provided by our subcontractors, even if they incurred costs for private force protection services. Therefore, we believe that the Army's position that such costs are unallowable and that they are entitled to withhold amounts incurred for such costs is wrong as a matter of law.

If we are unable to demonstrate that such action by the Army is not necessary, a 6% suspension of all subcontractor costs incurred to date could result in suspended costs of approximately \$400 million. The Army has asked us to provide information that addresses the use of armed security either directly or indirectly charged to LogCAP III. The actual costs associated with these activities cannot be accurately estimated, but we believe that they should be substantially less than 6% of the total subcontractor costs. We will continue working with the Army to resolve this issue. In October 2007, we have filed a claim to recover the amounts withheld.

**Dining Facility Support Services.** In April 2007, DCAA recommended withholding \$13 million of payments from KBR alleging that Eures Support Services (Cypress) International Limited ("ESS"), a subcontractor to KBR providing dining facility services in conjunction with our LogCAP III contract in Iraq, over-billed for the cost related to the use of power generators. We disagree with the position taken by the DCAA and we are working to resolve the issue.

**Containers.** In June 2005, the DCAA recommended withholding certain costs associated with providing containerized housing for soldiers and supporting civilian personnel in Iraq. The DCAA recommended that the costs be withheld pending receipt of additional explanation or documentation to support the subcontract costs. During 2006, we resolved approximately \$25 million of the withheld amounts with our contracting officer which was received in the first quarter of 2007. Approximately \$30 million has been withheld as of September 30, 2007, of which we withheld \$17 million from our subcontractor. We will continue working with the government and our subcontractors to resolve the remaining amounts.

**Dining facilities.** In the third quarter of 2006, the DCAA raised questions regarding \$95 million of costs related to dining facilities in Iraq. We have responded to the DCAA that our costs are reasonable. Recent discussions with the DCAA cause us to believe that the DCAA may recommend disallowing \$13 million of costs related to this matter in the near future. We continue to cooperate with our customer in the DCAA but we intend to vigorously defend ourselves on this matter. The client has a variety of options with regard to this matter that may include withholdings of yet to be determined amounts.

**Kosovo fuel.** In April 2007, the Department of Justice ("DOJ") issued a letter alleging the theft in 2004 and subsequent sale of diesel fuel by KBR employees assigned to Camp Bondsteel in Kosovo. In addition, the letter alleges that KBR employees falsified records to conceal the thefts from the Army. The total value of the fuel in question is estimated by the DOJ at approximately \$2 million based on an audit report issued by the DCAA. We believe the volume of the misappropriated fuel is significantly less than the amount estimated by the DCAA. We responded to the DOJ that we had maintained adequate programs to control, protect, and preserve the fuel in question. We further believe that our contract with the Army expressly limits KBR's responsibility for such losses. Our discussions with the DOJ are ongoing and have included items ranging from settlement of this matter for de minimus amounts to the DOJ reserving their rights to litigate. Should litigation occur, we believe we have meritorious defenses and intend to vigorously defend ourselves.

**Transportation costs.** The DCAA, in performing its audit activities under the LogCAP III contract, raised a question about our compliance with the provisions of the Fly America Act. Subject to certain exceptions, the Fly America Act requires Federal employees and others performing U.S. Government financed foreign air travel to travel by U.S. flag air carriers. We are currently reviewing our air transportation processes and costs under the LogCAP III contract to verify our compliance with the Fly America Act.

**Other issues.** The DCAA is continuously performing audits of costs incurred for the foregoing and other services provided by us under our government contracts. During these audits, there have been questions raised by the DCAA about the reasonableness or allowability of certain costs or the quality or quantity of supporting documentation. The DCAA might recommend withholding some portion of the questioned costs while the issues are being resolved with our customer. Because of the intense scrutiny involving our government contracts operations, issues raised by the DCAA may be more difficult to resolve. We do not believe any potential withholding will have a significant or sustained impact on our liquidity.



*Investigations*

In the first quarter of 2005, the Department of Justice (“DOJ”) issued two indictments associated with overbilling issues we previously reported to the Department of Defense Inspector General’s office as well as to our customer, the Army Materiel Command (“AMC”), against a former KBR procurement manager and a manager of La Nouvelle Trading & Contracting Company, W.L.L. We provided information to the DoD Inspector General’s office in February 2004 about other contacts between former employees and our subcontractors. In March 2006, one of these former employees pled guilty to taking money in exchange for awarding work to a Saudi Arabian subcontractor. The Inspector General’s investigation of these matters may continue.

We understand that the DOJ, an Assistant United States Attorney based in Illinois, and others are investigating these and other matters we have reported related to our government contract work in Iraq. If criminal wrongdoing were found, criminal penalties could range up to the greater of \$500,000 in fines per count for a corporation or twice the gross pecuniary gain or loss. We also understand that current and former employees of KBR have received subpoenas and have given or may give grand jury testimony related to some of these matters.

Various Congressional committees have conducted hearings on the U.S. military’s reliance on civilian contractors, including with respect to military operations in Iraq. We have provided testimony and information for these hearings. We continue to provide information and testimony with respect to operations in Iraq in these Congressional committees, including the House Armed Services Committee.

We have reported to the U.S. Department of State and Department of Commerce that exports of materials, including personal protection equipment such as helmets, goggles, body armor and chemical protective suits, in connection with personnel deployed to Iraq and Afghanistan may not have been in accordance with current licenses or may have been unlicensed. A failure to comply with export control laws and regulations could result in civil and/or criminal sanctions, including the imposition of fines upon us as well as the denial of export privileges and debarment from participation in U.S. government contracts. We are in ongoing communications with the appropriate authorities with respect to these matters. In addition, we have responded to a March 19, 2007, subpoena from the DoD Inspector General concerning licensing for armor for convoy trucks and antiboycott issues.

*Claims*

We had unapproved claims totaling \$79 million at September 30, 2007 and \$36 million at December 31, 2006 for the LogCAP contract. The unapproved claims outstanding at September 30, 2007 and December 31, 2006, are considered to be probable of collection and have been recognized as revenue. These amounts are included in the table of Government and Infrastructure unapproved claims and unapproved change orders in Note 3.

In addition, as of September 30, 2007, we had incurred approximately \$151 million of costs under the LogCAP III contract that could not be billed to the government due to lack of appropriate funding on various task orders. These amounts were associated with task orders that had sufficient funding in total, but the funding was not appropriately allocated amongst the task orders. We have submitted requests for reallocations of funding to the U.S. Army and continue to work with them to resolve this matter. We anticipate the negotiations will result in an appropriate distribution of funding by the client and collection of the full amounts due.

*DCMA system reviews*

**Report on estimating system.** In December 2004, the DCMA granted continued approval of our estimating system, stating that our estimating system is “acceptable with corrective action.” We have addressed the issues raised by the DCMA. Specifically, based on the unprecedented level of support that our employees are providing the military in Iraq, Kuwait, and Afghanistan, we needed to update our estimating policies and procedures to make them better suited to such contingency situations. Additionally, we have completed our development of a detailed training program and have made it available to all estimating personnel to ensure that employees are adequately prepared to deal with the challenges and unique circumstances associated with a contingency operation. We continue to address new issues as they are raised by the DCAA.

**Report on purchasing system.** As a result of a Contractor Purchasing System Review by the DCMA during the fourth quarter of 2005, the DCMA granted the continued approval of our government contract purchasing system. The DCMA’s October 2005 approval letter stated that our purchasing system’s policies and practices are “effective and efficient, and provide adequate protection of the Government’s interest.” During the fourth quarter 2006, the DCMA granted, again, continued approval of our government contract purchasing system.

**Report on accounting system.** We received two draft reports on our accounting system, which raised various issues and questions. We have responded to the points raised by the DCAA, but this review remains open. In the fourth quarter 2006, the DCAA finalized its report and submitted it to the DCMA to make a determination of the adequacy of our accounting systems for government contracting. We prepared an action plan considering the DCAA recommendations and continue to meet with these agencies to discuss the ultimate resolution. KBR's accounting system is currently deemed acceptable for accumulating costs incurred under U.S. Government contracts.

### ***SIGIR Reports***

The Special Inspector General for Iraq Reconstruction, or SIGIR, was created by Congress to provide oversight of the Iraq Relief and Reconstruction Fund (IRRF) and all obligations, expenditures, and revenues associated with reconstruction and rehabilitation activities in Iraq. SIGIR reports, from time to time, make reference to KBR regarding various matters. We believe we have addressed all issues raised by prior SIGIR reports and we will continue to do so as new issues are raised.

### ***The Balkans***

We have had inquiries in the past by the DCAA and the civil fraud division of the DOJ into possible overcharges for work performed during 1996 through 2000 under a contract in the Balkans, for which inquiry has not been completed by the DOJ. Based on an internal investigation, we credited our customer approximately \$2 million during 2000 and 2001 related to our work in the Balkans as a result of billings for which support was not readily available. We believe that the preliminary DOJ inquiry relates to potential overcharges in connection with a part of the Balkans contract under which approximately \$100 million in work was done. We believe that any allegations of overcharges would be without merit. In the fourth quarter 2006, we reached a negotiated settlement with the DOJ. KBR was not accused of any wrongdoing and did not admit to any wrongdoing. KBR is not suspended or debarred from bidding for or performing work for the U.S. government. The settlement did not have a material impact on our operating results in 2006.

### ***McBride Qui Tam suit***

In September 2006, we became aware of a qui tam action filed against us by a former employee alleging various wrongdoings in the form of overbillings of our customer on the LogCAP III contract. This case was originally filed pending the government's decision whether or not to participate in the suit. In June 2006, the government formally declined to participate. The principal allegations are that our compensation for the provision of Morale, Welfare and Recreation ("MWR") facilities under LogCAP III is based on the volume of usage of those facilities and that we deliberately overstated that usage. In accordance with the contract, we charged our customer based on actual cost, not based on the number of users. It was also alleged that, during the period from November 2004 into mid-December 2004, we continued to bill the customer for lunches, although the dining facility was closed and not serving lunches. There are also allegations regarding housing containers and our provision of services to our employees and contractors. On July 5, 2007, the court granted our motion to dismiss the qui tam claims and to compel arbitration of employment claims including a claim that the plaintiff was unlawfully discharged. The majority of the plaintiff's claims were dismissed but the plaintiff was allowed to pursue limited claims pending discovery and future motions. All employment claims were sent to arbitration under the Company's dispute resolution program.

### ***Wilson and Warren Qui Tam suit***

## Edgar Filing: KBR, INC. - Form 10-Q

During November 2006, we became aware of a qui tam action filed against us alleging that we overcharged the military \$30 million by failing to adequately maintain trucks used to move supplies in convoys and by sending empty trucks in convoys. It was alleged that the purpose of these acts was to cause the trucks to break down more frequently than they would if properly maintained and to unnecessarily expose them to the risk of insurgent attacks, both for the purpose of necessitating their replacement thus increasing our revenue. The suit also alleges that in order to silence the plaintiffs, who allegedly were attempting to report those allegations and other alleged wrongdoing, we unlawfully terminated them. On February 6, 2007, the court granted our motion to dismiss the plaintiffs' qui tam claims as legally insufficient and ordered the plaintiffs to arbitrate their claims that they were unlawfully discharged. The final judgement in our favor was entered on April 30, 2007 and subsequently appealed by the plaintiffs on May 3, 2007.

*Godfrey Qui Tam suit*

In December 2005, we became aware of a qui tam action filed against us and several of our subcontractors by a former employee alleging that we violated the False Claims Act by submitting overcharges to the government for dining facility services provided in Iraq under the LogCAP III contract. As required by the False Claims Act, the lawsuit was filed under seal to permit the government to investigate the allegations. In early April 2007, the court denied the government's motion for the case to remain under seal, and on April 23, 2007, the government filed a notice stating that it was not participating in the suit. In August 2007, the relator filed an amended complaint which added an additional contract to the allegations and added retaliation claims. We have filed motions to dismiss and to compel arbitration on which the court has not yet ruled. Although discovery is just beginning, it is our intention to vigorously defend this claim.

**Note 9. Other Commitments and Contingencies**

*Foreign Corrupt Practices Act investigations*

Halliburton provided indemnification in favor of KBR under the master separation agreement for certain contingent liabilities, including Halliburton's indemnification of KBR and any of its greater than 50%-owned subsidiaries as of November 20, 2006, the date of the master separation agreement, for fines or other monetary penalties or direct monetary damages, including disgorgement, as a result of a claim made or assessed by a governmental authority in the United States, the United Kingdom, France, Nigeria, Switzerland and/or Algeria, or a settlement thereof, related to alleged or actual violations occurring prior to November 20, 2006 of the FCPA or particular, analogous applicable foreign statutes, laws, rules, and regulations in connection with investigations pending as of that date including with respect to the construction and subsequent expansion by TSKJ of a natural gas liquefaction complex and related facilities at Bonny Island in Rivers State, Nigeria. The following provides a detailed discussion of the FCPA investigation.

The SEC is conducting a formal investigation into whether improper payments were made to government officials in Nigeria through the use of agents or subcontractors in connection with the construction and subsequent expansion by TSKJ of a multibillion dollar natural gas liquefaction complex and related facilities at Bonny Island in Rivers State, Nigeria. The DOJ is also conducting a related criminal investigation. The SEC has also issued subpoenas seeking information which has been furnished regarding current and former agents used in connection with multiple projects, including current and prior projects, over the past 20 years located both in and outside of Nigeria in which we, Halliburton, The M.W. Kellogg Company, M.W. Kellogg Limited or their or our joint ventures are or were participants. In September 2006, the SEC requested that Halliburton, for itself and all of its subsidiaries, enter into a tolling agreement on behalf of Halliburton and KBR with respect to its investigation. In October of 2007, after our separation from Halliburton, the SEC repeated its request for Halliburton and us to each enter into a tolling agreement. In accordance with the master separation agreement, KBR has requested approval from Halliburton to enter into the tolling agreement. We anticipate that we will enter into an appropriate tolling agreement with the SEC.

We and Halliburton each recently received a grand jury subpoena from the DOJ and subpoenas from the SEC related to the Bonny Island project asking for additional information on the immigration service providers used by TSKJ. We are cooperating with the DOJ and SEC and will continue to provide the requested information in accordance with the master separation agreement.

TSKJ is a private limited liability company registered in Madeira, Portugal whose members are Technip SA of France, Snamprogetti Netherlands B.V. (a subsidiary of Saipem SpA of Italy), JGC Corporation of Japan, and Kellogg Brown & Root LLC (a subsidiary of ours and successor to The M.W. Kellogg Company), each of which had an approximately 25% interest in the venture at September 30, 2007. TSKJ and other similarly owned entities entered into various contracts to build and expand the liquefied natural gas project for Nigeria LNG Limited, which is owned by the Nigerian National Petroleum Corporation, Shell Gas B.V., Cleag Limited (an affiliate of Total), and Agip International

## Edgar Filing: KBR, INC. - Form 10-Q

B.V. (an affiliate of ENI SpA of Italy). M.W. Kellogg Limited is a joint venture in which we had a 55% interest at September 30, 2007, and M.W. Kellogg Limited and The M.W. Kellogg Company were subsidiaries of Dresser Industries before Halliburton's 1998 acquisition of Dresser Industries. The M.W. Kellogg Company was later merged with a Halliburton subsidiary to form Kellogg Brown & Root LLC, one of our subsidiaries.

The SEC and the DOJ have been reviewing these matters in light of the requirements of the FCPA. Halliburton and KBR have been cooperating with the SEC and DOJ investigations and with other investigations into the Bonny Island project in France, Nigeria and Switzerland. The Serious Frauds Office in the United Kingdom is conducting an investigation relating to the Bonny Island project and recently made contact with KBR to request limited information. Halliburton will continue to oversee and direct the investigations. We will monitor the continuing investigations directed by Halliburton.

## Edgar Filing: KBR, INC. - Form 10-Q

The matters under investigation relating to the Bonny Island project cover an extended period of time (in some cases significantly before Halliburton's 1998 acquisition of Dresser Industries and continuing through the current time period). We have produced documents to the SEC and the DOJ both voluntarily and pursuant to company subpoenas from the files of numerous officers and employees, including many current and former executives, and we are making our employees available to the SEC and the DOJ for interviews. In addition, we understand that the SEC has issued a subpoena to A. Jack Stanley, who formerly served as a consultant and chairman of Kellogg Brown & Root LLC and to others, including certain of our current and former employees, former executive officers and at least one of our subcontractors. We further understand that the DOJ issued subpoenas for the purpose of obtaining information abroad, and we understand that other partners in TSKJ have provided information to the DOJ and the SEC with respect to the investigations, either voluntarily or under subpoenas.

The SEC and DOJ investigations include an examination of whether TSKJ's engagement of Tri-Star Investments as an agent and a Japanese trading company as a subcontractor to provide services to TSKJ were utilized to make improper payments to Nigerian government officials. In connection with the Bonny Island project, TSKJ entered into a series of agency agreements, including with Tri-Star Investments, of which Jeffrey Tesler is a principal, commencing in 1995 and a series of subcontracts with a Japanese trading company commencing in 1996. We understand that a French magistrate has officially placed Mr. Tesler under investigation for corruption of a foreign public official. In Nigeria, a legislative committee of the National Assembly and the Economic and Financial Crimes Commission, which is organized as part of the executive branch of the government, are also investigating these matters. Halliburton representatives have met with the French magistrate and Nigerian officials. In October 2004, representatives of TSKJ voluntarily testified before the Nigerian legislative committee.

Halliburton notified the other owners of TSKJ of information provided by the investigations and asked each of them to conduct their own investigation. TSKJ has suspended the receipt of services from and payments to Tri-Star Investments and the Japanese trading company and has considered instituting legal proceedings to declare all agency agreements with Tri-Star Investments terminated and to recover all amounts previously paid under those agreements. In February 2005, TSKJ notified the Attorney General of Nigeria that TSKJ would not oppose the Attorney General's efforts to have sums of money held on deposit in accounts of Tri-Star Investments in banks in Switzerland transferred to Nigeria and to have the legal ownership of such sums determined in the Nigerian courts.

As a result of these investigations, information has been uncovered suggesting that, commencing at least 10 years ago, members of TSKJ planned payments to Nigerian officials. We have reason to believe, based on the ongoing investigations that payments may have been made by agents of TSKJ to Nigerian officials. In addition, information uncovered in the summer of 2006 suggests that, prior to 1998 plans may have been made by employees of The M.W. Kellogg Company to make payments to government officials in connection with the pursuit of a number of other projects in countries outside of Nigeria. Halliburton is reviewing a number of recently discovered documents related to KBR's activities in countries outside of Nigeria with respect to agents for projects after 1998. Certain of these activities involve current or former employees or persons who were or are consultants to us, and the investigation is continuing.

In June 2004, all relationships with Mr. Stanley and another consultant and former employee of M.W. Kellogg Limited were terminated. The termination of Mr. Stanley occurred because of violations of Halliburton's Code of Business Conduct that allegedly involved the receipt of improper personal benefits from Mr. Tesler in connection with TSKJ's construction of the Bonny Island project.

In 2006, Halliburton suspended the services of another agent who, until such suspension, had worked for us outside of Nigeria on several current projects and on numerous older projects going back to the early 1980s. In addition, Halliburton suspended the services of an additional agent on a separate current Nigerian project with respect to which Halliburton has received from a joint venture partner on that project allegations of wrongful payments made by such agent. Until such time as the agents' suspensions are favorably resolved, KBR will continue the suspension of its use of both of the referenced agents.

A person or entity found in violation of the FCPA could be subject to fines, civil penalties of up to \$500,000 per violation, equitable remedies, including disgorgement (if applicable) generally of profits, including prejudgment interest on such profits, causally connected to the violation, and injunctive relief. Criminal penalties could range up to the greater of \$2 million per violation and twice the gross pecuniary gain or loss from

## Edgar Filing: KBR, INC. - Form 10-Q

the violation, which could be substantially greater than \$2 million per violation. It is possible that both the SEC and the DOJ could assert that there have been multiple violations, which could lead to multiple fines. The amount of any fines or monetary penalties which could be assessed would depend on, among other factors, the findings regarding the amount, timing, nature and scope of any improper payments, whether any such payments were authorized by or made with knowledge of us or our affiliates, the amount of gross pecuniary gain or loss involved, and the level of cooperation provided the government authorities during the investigations. Agreed dispositions of these types of violations also frequently result in an acknowledgement of wrongdoing by the entity and the appointment of a monitor on terms negotiated with the SEC and the DOJ to review and monitor current and future business practices, including the retention of agents, with the goal of assuring compliance with the FCPA. Other potential consequences could be significant and include suspension or debarment of our ability to contract with governmental agencies of the United States and of foreign countries. In the third quarter



## Edgar Filing: KBR, INC. - Form 10-Q

of 2007, we had revenue of approximately \$1.4 billion from our government contracts work with agencies of the United States or state or local governments. If necessary, we would seek to obtain administrative agreements or waivers from the DoD and other agencies to avoid suspension or debarment. In addition, we may be excluded from bidding on MoD contracts in the United Kingdom if we are convicted for a corruption offense or if the MoD determines that our actions constituted grave misconduct. During the third quarter of 2007, we had revenue of approximately \$60 million from our government contracts work with the MoD. Suspension or debarment from the government contracts business would have a material adverse effect on our business, results of operations, and cash flow.

These investigations could also result in (1) third-party claims against us, which may include claims for special, indirect, derivative or consequential damages, (2) damage to our business or reputation, (3) loss of, or adverse effect on, cash flow, assets, goodwill, results of operations, business, prospects, profits or business value, (4) adverse consequences on our ability to obtain or continue financing for current or future projects and/or (5) claims by directors, officers, employees, affiliates, advisors, attorneys, agents, debt holders or other interest holders or constituents of us or our subsidiaries. In this connection, we understand that the government of Nigeria gave notice in 2004 to the French magistrate of a civil claim as an injured party in that proceeding. We are not aware of any further developments with respect to this claim. In addition, our compliance procedures or having a monitor required or agreed to be appointed at our cost as part of the disposition of the investigations could result in a more limited use of agents on large-scale international projects than in the past and put us at a competitive disadvantage in pursuing such projects. Continuing negative publicity arising out of these investigations could also result in our inability to bid successfully for governmental contracts and adversely affect our prospects in the commercial marketplace. In addition, we could incur costs and expenses for any monitor required by or agreed to with a governmental authority to review our continued compliance with FCPA law.

The investigations by the SEC and DOJ and foreign governmental authorities are continuing. We do not expect these investigations to be concluded in the immediate future. The various governmental authorities could conclude that violations of the FCPA or applicable analogous foreign laws have occurred with respect to the Bonny Island project and other projects in or outside of Nigeria. In such circumstances, the resolution or disposition of these matters, even after taking into account the indemnity from Halliburton with respect to any liabilities for fines or other monetary penalties or direct monetary damages, including disgorgement, that may be assessed by the U.S. and certain foreign governments or governmental agencies against us or our greater than 50%-owned subsidiaries could have a material adverse effect on our business, prospects, results or operations, financial condition and cash flow.

Under the terms of the master separation agreement entered into in connection with the Offering, Halliburton has agreed to indemnify us, and any of our greater than 50%-owned subsidiaries, for our share of fines or other monetary penalties or direct monetary damages, including disgorgement, as a result of claims made or assessed by a governmental authority of the United States, the United Kingdom, France, Nigeria, Switzerland or Algeria or a settlement thereof relating to FCPA Matters (as defined), which could involve Halliburton and us through The M. W. Kellogg Company, M. W. Kellogg Limited or, their or our joint ventures in projects both in and outside of Nigeria, including the Bonny Island, Nigeria project. Halliburton's indemnity will not apply to any other losses, claims, liabilities or damages assessed against us as a result of or relating to FCPA Matters or to any fines or other monetary penalties or direct monetary damages, including disgorgement, assessed by governmental authorities in jurisdictions other than the United States, the United Kingdom, France, Nigeria, Switzerland or Algeria, or a settlement thereof, or assessed against entities such as TSKJ or Brown & Root–Condor Spa, in which we do not have an interest greater than 50%. Refer to Note 12 for a discussion on our recent sale of our interest in Brown & Root Condor Spa.

As of September 30, 2007, we are unable to estimate an amount of probable loss or a range of possible loss related to these matters.

### ***Bidding practices investigation***

In connection with the investigation into payments relating to the Bonny Island project in Nigeria, information has been uncovered suggesting that Mr. Stanley and other former employees may have engaged in coordinated bidding with one or more competitors on certain foreign construction projects, and that such coordination possibly began as early as the mid-1980s.

On the basis of this information, Halliburton and the DOJ have broadened their investigations to determine the nature and extent of any improper bidding practices, whether such conduct violated United States antitrust laws, and whether former employees may have received payments in connection with bidding practices on some foreign projects.

If violations of applicable United States antitrust laws occurred, the range of possible penalties includes criminal fines, which could range up to the greater of \$10 million in fines per count for a corporation, or twice the gross pecuniary gain or loss, and treble civil damages in favor of any persons financially injured by such violations. Criminal prosecutions under applicable laws of relevant foreign jurisdictions and civil claims by or relationship issues with customers are also possible.

## Edgar Filing: KBR, INC. - Form 10-Q

The results of these investigations may have a material adverse effect on our business and results of operations. As of September 30, 2007, we are unable to estimate an amount of probable loss or range of possible loss related to these matters.

### *Possible Algerian investigation*

We believe that an investigation by a magistrate or a public prosecutor in Algeria may be pending with respect to sole source contracts awarded to Brown & Root-Condor Spa, a joint venture among Kellogg Brown & Root Ltd UK, Centre de Recherche Nuclear de Draria and Holding Services para Petroliers Spa. During the third quarter of 2007, we sold our interest in the Brown & Root-Condor Spa joint venture. See Note 12.

### *Barracuda-Caratinga project arbitration*

In June 2000, we entered into a contract with Barracuda & Caratinga Leasing Company B.V., the project owner, to develop the Barracuda and Caratinga crude oilfields, which are located off the coast of Brazil. We have been in negotiations with the project owner since 2003 to settle the various issues that have arisen and have entered into several agreements to resolve those issues. In April 2006, we executed an agreement with Petrobras that enabled us to achieve conclusion of the Lenders' Reliability Test and final acceptance of the floating production, storage, and offloading units, commonly referred to as FPSOs. These acceptances eliminated any further risk of liquidated damages being assessed but did not address the bolt arbitration discussed below. Our remaining obligation under the April 2006 agreement is primarily for warranty on the two vessels.

At Petrobras' direction, we replaced certain bolts located on the subsea flowlines that failed through mid-November 2005, and we understand that additional bolts have failed thereafter, which have been replaced by Petrobras. These failed bolts were identified by Petrobras when it conducted inspections of the bolts. The original design specification for the bolts was issued by Petrobras, and as such, we believe the cost resulting from any replacement is not our responsibility. In March 2006, Petrobras notified us that they have submitted this matter to arbitration claiming \$220 million plus interest for the cost of monitoring and replacing the defective stud bolts and, in addition, all of the costs and expenses of the arbitration including the cost of attorneys fees. We disagree with Petrobras' claim since the bolts met Petrobras' design specifications, and we believe there is no basis for the amount claimed by Petrobras. We intend to vigorously defend this matter and pursue recovery of the costs we have incurred to date through the arbitration process. The arbitration hearing is not expected to begin until the first quarter of 2008. As of September 30, 2007, we had not accrued any amounts related to this arbitration.

Under the master separation agreement, Halliburton has agreed to indemnify us and any of our greater than 50%-owned subsidiaries as of November 2006, for all out-of-pocket cash costs and expenses (except for ongoing legal costs), or cash settlements or cash arbitration awards in lieu thereof, we may incur after the effective date of the master separation agreement as a result of the replacement of the subsea flowline bolts installed in connection with the Barracuda-Caratinga project.

### *Improper payments reported to the SEC*

During the second quarter of 2002, we reported to the SEC that one of our foreign subsidiaries operating in Nigeria made improper payments of approximately \$2.4 million to entities owned by a Nigerian national who held himself out as a tax consultant, when in fact he was an employee of a local tax authority. The payments were made to obtain favorable tax treatment and clearly violated our Code of Business Conduct and our internal control procedures. The payments were discovered during our audit of the foreign subsidiary. We conducted an investigation assisted by outside legal counsel, and, based on the findings of the investigation, we terminated several employees. None of our senior officers were

involved. We are cooperating with the SEC in its review of the matter. We took further action to ensure that our foreign subsidiary paid all taxes owed in Nigeria. During 2003, we filed all outstanding tax returns and paid the associated taxes.

*Iraq overtime litigation*

During the fourth quarter of 2005, a group of present and former employees working on the LogCAP contract in Iraq and elsewhere filed a class action lawsuit alleging that KBR wrongfully failed to pay time and a half for hours worked in excess of 40 per work week and that “uplift” pay, consisting of a foreign service bonus, an area differential, and danger pay, was only applied to the first 40 hours worked in any work week. The class alleged by plaintiffs consists of all current and former employees on the LogCAP contract from December 2001 to present. The basis of plaintiffs’ claims is their assertion that they are intended third party beneficiaries of the LogCAP contract and that the LogCAP contract obligated KBR to pay time and a half for all overtime hours. We have moved to dismiss the case on a number of bases. On September 26, 2006, the court granted the motion to dismiss insofar as claims for overtime pay and “uplift” pay are concerned, leaving only a contractual claim for miscalculation of employees’ pay. That claim remains pending. It is premature to assess the probability of an adverse result on that remaining claim. However, because the LogCAP contract is cost-reimbursable, we believe that we could charge any adverse award to the customer. It is our intention to continue to vigorously defend the remaining claim. As of September 30, 2007, we have not accrued any amounts related to this matter.

*Tax law changes*

On October 1, 2007, Mexico enacted a new tax law. The new tax law introduces a flat tax, which replaces Mexico's asset tax and will apply to taxpaying entities along with Mexico's regular income tax. The flat tax will subject entities to additional income tax. Currently, we are uncertain of the potential effects that the new tax law may have on our deferred tax assets and liabilities, impact, if any, on our ongoing effective tax rate, including any incremental tax related to the arbitration committee awards due from PEMEX. We are currently evaluating the impact that the new tax law in Mexico will have on our financial position, results of operations, and cash flows.

*Environmental*

We are subject to numerous environmental, legal and regulatory requirements related to our operations worldwide. In the United States, these laws and regulations include, among others:

- the Comprehensive Environmental Response, Compensation and Liability Act;
- the Resources Conservation and Recovery Act;
- the Clean Air Act;
- the Federal Water Pollution Control Act; and
- the Toxic Substances Control Act.

In addition to the federal laws and regulations, states and other countries where we do business often have numerous environmental, legal and regulatory requirements by which we must abide. We evaluate and address the environmental impact of our operations by assessing and remediating contaminated properties in order to avoid future liabilities and comply with environmental, legal and regulatory requirements. On occasion, we are involved in specific environmental litigation and claims, including the remediation of properties we own or have operated as well as efforts to meet or correct compliance-related matters. We make estimates of the amount of costs associated with known environmental contamination that we will be required to remediate and record accruals to recognize those estimated liabilities. Our estimates are based on the best available information and are updated whenever new information becomes known. For certain locations including our property at Clinton Drive, we have not completed our analysis of the site conditions and until further information is available, we are only able to estimate a possible range of remediation costs. This range of costs could change depending on our ongoing site analysis and the timing and techniques used to implement remediation activities. We do not expect costs related to environmental matters will have a material adverse effect on our consolidated financial position or our results of operations. In the quarter ended September 30, 2007, we increased our accrual from approximately \$4 million to \$8 million for the estimated assessment and remediation costs associated with all environmental matters, which represents the low end of the range of possible costs that could be as much as \$15 million.

*Letters of credit*

In connection with certain projects, we are required to provide letters of credit, surety bonds or other financial and performance guarantees to our customers. As of September 30, 2007, we had approximately \$805 million in letters of credit and financial guarantees outstanding, of which \$222 million were issued under our Revolving Credit Facility. Approximately \$567 million of the remaining \$583 million were issued under various Halliburton and KBR facilities and are irrevocably and unconditionally guaranteed by Halliburton.

## Edgar Filing: KBR, INC. - Form 10-Q

In addition, we and Halliburton have agreed that until December 31, 2009, Halliburton will issue additional guarantees, indemnification and reimbursement commitments for our benefit in connection with (a) letters of credit necessary to comply with our EBIC contract, our Allenby & Connaught project and all other contracts that were in place as of December 15, 2005; (b) surety bonds issued to support new task orders pursuant to the Allenby & Connaught project, two job order contracts for our G&I segment and all other contracts that were in place as of December 15, 2005; and (c) performance guarantees in support of these contracts. Each credit support instrument outstanding at November 20, 2006, the time of our initial public offering, and any additional guarantees, indemnification and reimbursement commitments will remain in effect until the earlier of: (1) the termination of the underlying project contract or our obligations thereunder or (2) the expiration of the relevant credit support instrument in accordance with its terms or release of such instrument by our customer. In addition, we have agreed to use our reasonable best efforts to attempt to release or replace Halliburton's liability under the outstanding credit support instruments and any additional credit support instruments relating to our business for which Halliburton may become obligated for which such release or replacement is reasonably available. For so long as Halliburton or its affiliates remain liable with respect to any credit support instrument, we have agreed to pay the underlying obligation as and when it becomes due. Furthermore, we agreed to pay to Halliburton a quarterly carry charge for its guarantees of our outstanding letters of credit and surety bonds and

## Edgar Filing: KBR, INC. - Form 10-Q

agreed to indemnify Halliburton for all losses in connection with the outstanding credit support instruments and any new credit support instruments relating to our business for which Halliburton may become obligated following the separation.

During the second quarter of 2007, a £20 million letter of credit was issued on our behalf by a bank in connection with our Allenby & Connaught project. The letter of credit supports a building contract guarantee executed between KBR and certain project joint venture company to provide additional credit support as a result of our separation from Halliburton. The letter of credit issued by the bank is guaranteed by Halliburton.

### *Other commitments*

As of September 30, 2007, we had commitments to provide funds of \$126 million to related companies, including \$115 million related to our privately financed projects. As of December 31, 2006, these commitments were approximately \$156 million, including \$119 million to fund our privately financed projects. These commitments arose primarily during the start-up of these entities or due to losses incurred by them. At September 30, 2007, approximately \$17 million of the \$126 million commitments are current. In addition, we continue to fund operating cash shortfalls on the Barracuda-Caratinga project and are obligated to fund total shortages over the remaining life of the project. The remaining estimated project costs net of revenue to be received, was \$5 million at September 30, 2007.

### *Liquidated damages*

Many of our engineering and construction contracts have milestone due dates that must be met or we may be subject to penalties for liquidated damages if claims are asserted and we were responsible for the delays. These generally relate to specified activities within a project by a set contractual date or achievement of a specified level of output or throughput of a plant we construct. Each contract defines the conditions under which a customer may make a claim for liquidated damages. However, in most instances, liquidated damages are not asserted by the customer, but the potential to do so is used in negotiating claims and closing out the contract. We had not accrued for liquidated damages of \$28 million and \$38 million at September 30, 2007 and December 31, 2006, respectively (including amounts related to our share of unconsolidated subsidiaries), that we could incur based upon completing the projects as forecasted.

### *Leases*

We are obligated under operating leases, principally for the use of land, offices, equipment, field facilities, and warehouses. We recognize minimum rental expenses over the term of the lease. When a lease contains a fixed escalation of the minimum rent or rent holidays, we recognize the related rent expense on a straight-line basis over the lease term and record the difference between the recognized rental expense and the amounts payable under the lease as deferred lease credits. We have certain leases for office space

where we receive allowances for leasehold improvements. We capitalize these leasehold improvements as property, plant, and equipment and deferred lease credits. Leasehold improvements are amortized over the shorter of their economic useful lives or the lease term.

## **Note 10. Income Taxes**

## Edgar Filing: KBR, INC. - Form 10-Q

Our effective tax rate for the three and nine months ended September 30, 2007 was approximately 32% and 39%, respectively. Our effective tax rate for the three and nine months ended September 30, 2006 was approximately 89% and 192%, respectively. Our effective tax rate for the three and nine months ended September 30, 2006 exceeded our statutory rate of 35% primarily due to not receiving a benefit for a portion of our impairment charge related to our railroad investment in Australia, non-deductible operating losses from our railroad investment in Australia, and adjustments for prior year taxes in various tax jurisdictions. Our effective tax rate for continuing operations for 2007 is forecasted to be approximately 39%.

Effective January 1, 2007, KBR adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 ("FIN 48" or the "Interpretation"). The Interpretation prescribes the minimum recognition threshold a tax position taken or expected to be taken in a tax return is required to meet before being recognized in the financial statements. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. As a result of the implementation of FIN 48, we recognized no change in the liability for unrecognized tax benefits and an increase of approximately \$10 million for accrued interest and penalties, which was accounted for as a reduction to the January 1, 2007 balance of retained earnings.



## Edgar Filing: KBR, INC. - Form 10-Q

As of January 1, 2007, we had total unrecognized tax benefits of \$61 million. During the three and nine months ended September 30, 2007, we had no significant changes in these tax positions related to the current reporting or prior reporting periods, changes in settlements with taxing authorities, nor as a result of the lapse of any applicable statutes of limitations. As of January 1, 2007 and September 30, 2007, KBR estimates that \$24 million in unrecognized tax benefits, if recognized, would affect the effective tax rate.

KBR recognizes interest and penalties related to unrecognized tax benefits within the provision for income taxes in our consolidated statement of operations. As of September 30, 2007, we had accrued approximately \$15 million in interest and penalties. During the three and nine months ended September 30, 2007, we recognized approximately \$1 million and \$2 million, respectively, in interest and penalties charges related to unrecognized tax benefits.

As of January 1, 2007, we believe that no current tax positions that have resulted in unrecognized tax benefits will significantly increase or decrease within one year. As of the quarter ended September 30, 2007, no material changes have occurred in our estimates or expected events related to anticipated changes in our unrecognized tax benefits.

KBR is the parent of a group of our domestic companies which are in the U.S. consolidated federal income tax return of Halliburton through April 5, 2007, the date of our separation from Halliburton. We also file income tax returns in various states and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local, or non-U.S. income tax examination by tax authorities for years before 1998.

Income tax expense for KBR through the date of separation from Halliburton is calculated on a pro rate basis. Under this method, income tax expense is determined based on KBR operations and their contributions to income tax expense of the Halliburton consolidated group. For the period subsequent to the date of our separation from Halliburton, income tax expense is calculated based solely on KBR's own operations.

### Note 11. Income per Share

Basic income per share is based upon the weighted average number of common shares outstanding during the period. Dilutive income per share includes additional common shares that would have been outstanding if potential common shares with a dilutive effect had been issued. A reconciliation of the number of shares used for the basic and diluted income per share calculations is as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
<i>Millions of shares</i>	2007	2006	2007	2006
<b>Basic weighted average common shares outstanding</b>	168	136	168	136
Dilutive effect of:				
Stock options	1	—	1	—
Restricted shares	1	—	—	—
<b>Diluted weighted average common</b>				
<b>shares outstanding</b>	170	136	169	136

No adjustments to net income were made in calculating diluted earnings per share for the three and nine months ended September 30, 2007 and 2006.

**Note 12. Equity Method Investments and Variable Interest Entities**

We conduct some of our operations through joint ventures which are in partnership, corporate, undivided interest and other business forms and are principally accounted for using the equity method of accounting.

*Alice Springs-Darwin ("ASD")*. ASD is a joint venture consortium consisting of general partnerships registered in Australia and was created for the purpose of operating a railroad between Alice Springs and Darwin in Australia. KBR owns a 36.7% interest in the partnership accounted for using the equity method of accounting. At the end of the first quarter of 2006, we recorded a \$26 million impairment charge to our investment due to sustained losses, lower than anticipated freight volume, and a slowdown in the planned expansion of the Port of Darwin. In the third quarter of 2006, we recorded a further impairment charge of \$32 million to our investment, due to loan covenant defaults and the joint ventures, need for additional financing. These impairment charges are classified as a component of "Equity in losses of unconsolidated affiliates" in our condensed consolidated statements of operations. Summarized financial information for the underlying business of ASD is as follows for the three and nine months ended September 30, 2007 and 2006:

Edgar Filing: KBR, INC. - Form 10-Q

Statements of Operations (in millions)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
<i>Millions of dollars</i>	2007	2006	2007	2006
Revenue	\$ 57	\$ 17	\$ 165	\$ 91
Operating loss	\$ 7	\$ (5 )	\$ (7 )	\$ (11 )
Net Loss	\$ (12 )	\$ (13 )	\$ (31 )	\$ (34 )

**Brown & Root Condor Spa (“BRC”).** During the first quarter of 2007, BRC experienced a decline in new work awarded from various sources including Sonatrach, which is a significant customer of BRC and also owns a 51% interest in the business along with its Algerian government affiliates. In addition, Sonatrach canceled work previously awarded to BRC and indicated to us that they wish to dissolve BRC. As a result of its ongoing operating losses and the lack of new project awards, BRC’s projected cash flows indicated that BRC would have difficulty in paying its obligations as they become due in 2007. As a result, during the first quarter of 2007 KBR determined that it was unlikely that the carrying amount of its net investment in BRC would be recovered and, consequently recorded an \$18 million impairment charge during the first quarter of 2007. Of the \$18 million charge, approximately \$16 million was classified as a component of “Equity in losses of unconsolidated affiliates” and \$2 million as a component of “Cost of services” in our condensed consolidated statements of operations. During the first quarter of 2007, we billed approximately \$2 million of services to BRC, which we expensed as a component of “Cost of services”. During the third quarter of 2007, we sold our 49% interest and other rights in BRC to Sonatrach for approximately \$24 million resulting in a pre-tax gain of approximately \$18 million which is included in “Equity in losses of unconsolidated affiliates”.

**Note 13. Retirement Plans**

The components of net periodic benefit cost related to pension benefits for the three and nine months ended September 30, 2007 and 2006 were as follows:

	Three Months Ended (1)		September 30, 2006	
	September 30, 2007		September 30, 2006	
<i>Millions of dollars</i>	United States	International	United States	International
<b>Components of net periodic benefit cost:</b>				
Service cost	\$ -	\$ 2	\$ -	\$ 2
Interest cost	1	21	1	16
Expected return on plan assets	(1)	(24)	(1)	(18)
Recognized actuarial loss	-	5	-	4
Net periodic benefit cost	\$ -	\$ 4	\$ -	\$ 4

	Nine Months Ended (1)		September 30, 2006	
	September 30, 2007		September 30, 2006	
<i>Millions of dollars</i>	United States	International	United States	International
<b>Components of net periodic benefit cost:</b>				
Service cost	\$ -	\$ 7	\$ -	\$ 6

Edgar Filing: KBR, INC. - Form 10-Q

Interest cost	2	62	2	49
Expected return on plan assets	(2)	(71)	(2)	(55)
Recognized actuarial loss	-	15	-	11
Net periodic benefit cost	\$ -	\$ 13	\$ -	\$ 11

(1) The components of net periodic benefit cost for both the current and prior period exclude pension benefits associated with DML, which was sold in the second quarter of 2007 and is accounted for as discontinued operations.

As of September 30, 2007, we contributed \$21 million of the \$27 million, we expect to contribute in 2007 to our international pension plans. We do not have a required minimum contribution for our domestic plans. We do not expect to make additional contributions to our domestic plans in 2007.

## Edgar Filing: KBR, INC. - Form 10-Q

The components of net periodic benefit cost related to other postretirement benefits were immaterial for the three and nine months ended September 30, 2007 and 2006.

### **Note 14. Reorganization of Business Operations**

In the fourth quarter of 2006, we committed to a restructuring plan that included broad based headcount reductions deemed necessary to reduce overhead and better position us for the future. In connection with this reorganization, we recorded restructuring charges totaling \$5 million for severance, incentives, and other employee benefit costs for personnel whose employment was involuntarily terminated. These termination benefits were offered to approximately 139 personnel, with 66 receiving enhanced termination benefits. The terminated personnel were located in the United States and United Kingdom. Of this amount, \$3 million related to our Energy and Chemicals segment and \$2 million related to our Government and Infrastructure segment. The restructuring charge was included in "General and administrative" expense in our consolidated statements of operations for the year ended December 31, 2006. During the nine months ended September 30, 2007, approximately \$4 million of termination benefits were paid. No additional payments related to this reorganization are expected. The remaining balance in the restructuring reserve account included in "Accounts payable" is zero as of September 30, 2007.

### **Note 15. Related Party**

Halliburton and certain of its subsidiaries provide various interim support services to KBR pursuant to a transition services agreement, including information technology, legal and internal audit. Costs for these services were \$5 million and \$15 million for the three and nine months ended September 30, 2007, respectively, compared with \$6 million and \$17 million for the three and nine months ended September 30, 2006, respectively. Costs for information technology, including payroll processing services, are allocated to KBR based on a combination of factors of Halliburton and KBR, including relative revenues, assets and payroll, and negotiation of the reasonableness of the charge. Costs for other services, including legal services and audit services, are primarily charged to us based on direct usage of the service. Costs allocated to KBR using a method other than direct usage are not significant individually or in the aggregate. We believe the allocation methods are reasonable. In addition, KBR leases office space to Halliburton at its Leatherhead, U.K. location. Subsequent to our separation from Halliburton, costs are no longer allocated but are charged to KBR pursuant to the terms of the transition services agreement.

Historically, Halliburton had centrally developed, negotiated and administered our risk management process. This insurance program had included broad, all-risk coverage of worldwide property locations, excess worker's compensation, general, automobile and employer liability, director's and officer's and fiduciary liability, global cargo coverage and other standard business coverages. Net expenses of \$4 million and \$13 million, representing our share of these risk management coverages and related administrative costs, had been allocated to us for the three and nine months ended September 30, 2006. These expenses are included in cost of services in the condensed consolidated statements of operations for the period ended September 30, 2006. Historically, we have been self insured, or have participated in a Halliburton self-insured plan, for certain insurable risks, such as primary liability, and workers' compensation. However, subject to specific limitations, Halliburton had umbrella insurance coverage for some of these risk exposures. As a result of our complete separation from Halliburton, we have implemented our own stand-alone insurance and risk management programs with policies that provide substantially the same coverage as we had under Halliburton, with the exception of property coverage. Our property coverage differs from prior coverage as appropriate to reflect the nature of our properties, as compared to Halliburton's properties.

The balances for the related party transactions described above are reflected in the consolidated balance sheets as "Due from Halliburton, net" or "Due to Halliburton, net". KBR had a \$16 million balance due from Halliburton at September 30, 2007 primarily related to amounts owed to KBR pursuant to our tax sharing agreement. KBR had a \$152 million balance payable to Halliburton at December 31, 2006 which consisted of amounts KBR owed Halliburton for estimated current year outstanding income taxes, amounts owed pursuant to our transition services agreement and other amounts. The average intercompany balance for the nine months ended September 30, 2007 and 2006 was \$72 million and \$399 million, respectively.

All of the charges described above have been included as costs of our operation in these condensed consolidated statements of operations. It is possible that the terms of these transactions may differ from those that would result from transactions among third parties.

## Edgar Filing: KBR, INC. - Form 10-Q

In connection with certain projects, we are required to provide letters of credit, surety bonds or other financial and performance guarantees to our customers. As of September 30, 2007, we had approximately \$805 million in letters of credit and financial guarantees outstanding of which \$543 million related to our joint venture operations, including \$206 million issued in connection with the Allenby & Connaught project. Of the total \$805 million, approximately \$567 million in letters of credit were irrevocably and unconditionally guaranteed by Halliburton. In addition, Halliburton has guaranteed surety bonds and provided direct guarantees primarily related to our performance. Under certain reimbursement agreements, if we were unable to reimburse a bank under a paid letter of credit and the amount due is paid by Halliburton, we would be required to reimburse Halliburton for any amounts drawn on those letters of credit or guarantees in the future. The Halliburton performance guarantees and letter of credit guarantees that are currently in place in favor of KBR's customers or lenders will continue until the earlier of (a) the termination of the underlying project contract or KBR's obligations thereunder or (b) the expiration of the relevant credit support instrument in accordance with its terms or release of such instrument by the customer. Furthermore, we agreed to pay to Halliburton a quarterly carry charge for its guarantees of our outstanding letters of credit and surety bonds and agreed to indemnify Halliburton for all losses in connection with the outstanding credit support instruments and any new credit support instruments relating to our business for which Halliburton may become obligated following the separation.

We perform many of our projects through incorporated and unincorporated joint ventures. In addition to participating as a joint venture partner, we often provide engineering, procurement, construction, operations or maintenance services to the joint venture as a subcontractor. Where we provide services to a joint venture that we control and therefore consolidate for financial reporting purposes, we eliminate intercompany revenues and expenses on such transactions. In situations where we account for our interest in the joint venture under the equity method of accounting, we do not eliminate any portion of our revenues or expenses. We recognize the profit on our services provided to joint ventures that we consolidate and joint ventures that we record under the equity method of accounting primarily using the percentage-of-completion method. Total revenue from services provided to our unconsolidated joint ventures recorded in our consolidated statements of operations was \$73 million and \$276 million for the three and nine months ended September 30, 2007, respectively. Total revenue from services provided to our unconsolidated joint ventures recorded in our consolidated statements of operations was \$106 million and \$324 million for the three and nine months ended September 30, 2006, respectively. Profit on transactions with our unconsolidated joint ventures recognized in our consolidated statements of operations was \$14 million and \$27 million for the three and nine months ended September 30, 2007, respectively and \$0 million and \$46 million for the three and nine months ended September 30, 2006, respectively.

### **Note 16. New Accounting Standards**

In September 2006, the Financial Accounting Standards Board ("FASB") Staff issued FASB Staff Position ("FSP") No. AUG AIR-1, "Accounting for Planned Major Maintenance Activities." The FSP prohibits the use of the accrue-in-advance method of accounting for planned major maintenance activities. The FSP also requires disclosures regarding the method of accounting for planned major maintenance activities and the effects of implementing the FSP. The guidance in this FSP is effective January 1, 2007 and is to be retrospectively applied for all periods presented. The guidance in this FSP affects KBR with regard to a 50%-owned joint venture that leases offshore vessels requiring periodic major maintenance. This joint venture was contributed to KBR by Halliburton on April 1, 2006. KBR accounts for its investment in this joint venture under the equity method of accounting. As a result, KBR has retroactively applied the required change in accounting, electing the deferral method of accounting for planned major maintenance activities. The deferral method requires the capitalization of planned major maintenance costs at the point they occur and the depreciation of these costs over an estimated period until future maintenance activities are repeated. The result is an increase to KBR's investment in the equity of this joint venture and an increase to additional paid-in capital of approximately \$7 million as of April 1, 2006. The effect of the change in accounting on KBR's operating results for the year ended December 31, 2006 was immaterial.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157"). This statement defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. The statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007. At the FASB meeting held on October 17, 2007, the FASB determined that it will not delay the effective date of SFAS 157, in its entirety; however, it may select individual elements of SFAS 157's applicability for deferral. The FASB staff's recommendations on whether a delay would be appropriate and, if so, who and what it should apply to will be reviewed and discussed at a future FASB meeting. Since any delay is not assured, we continue to focus on implementing SFAS 157 as of January 1, 2008, and evaluating the impact that the adoption of SFAS 157 will have on our financial position, results of operations and cash flows. In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an

## Edgar Filing: KBR, INC. - Form 10-Q

amendment of FASB Statement No. 115,” (“SFAS 159”). SFAS 159 provides companies with an option to measure certain financial instruments and other items at fair value with changes in fair value reported in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact that the adoption of SFAS 159 will have on our financial position, results of operations and cash flows.

23

---



**Note 17. Discontinued Operations**

In May 2006, we completed the sale of our Production Services group, which was part of our E&C segment. The Production Services group delivered a range of support services, including asset management and optimization; brownfield projects; engineering; hook-up, commissioning and start-up; maintenance management and execution; and long-term production operations, to oil and gas exploration and production customers. In connection with the sale, we received net proceeds of \$265 million. The sale of Production Services resulted in a pre-tax gain of approximately \$120 million in the year ended December 31, 2006. During the first and second quarters of 2007, we settled certain claims and provided an allowance against certain receivables from the Production Services group resulting in a charge of approximately \$15 million. No claims were settled during the three months ended September 30, 2007. We expect to collect all remaining net receivables from the Production Services group during 2007.

On June 28, 2007, we completed the disposition of our 51% interest in DML to Babcock International Group plc. DML owns and operates Devonport Royal Dockyard, one of Western Europe's largest naval dockyard complexes. Our DML operations, which was part of our G&I segment, primarily involved refueling nuclear submarines and performing maintenance on surface vessels for the U.K. Ministry of Defence as well as limited commercial projects. In connection with the sale, we received \$345 million in cash proceeds, net of direct transaction costs for our 51% interest in DML.

The sale of DML resulted in a gain of approximately \$97 million, net of tax of \$119 million, calculated as follows:

*Millions of dollars*

Proceeds, net of direct transaction costs	\$ 345	
Less: Net book value of DML	(129)	)
Gain on sale of DML before income tax	216	
Less: Income tax	(119)	)
Gain on sale of DML, net of income tax	\$ 97	

In accordance with the provisions of SFAS No. 144, "Accounting for Impairment or Disposal of Long-Lived Assets," the results of operations of the Production Services group and DML for the current and prior periods have been reported as discontinued operations in our condensed consolidated statements of operations. The major classes of assets and liabilities of discontinued operations in the condensed consolidated balance sheet at September 30, 2007 and December 31, 2006 are as follows:

<i>Millions of dollars</i>	September 30, 2007	December 31, 2006
Assets:		
Cash and equivalents	\$ -	\$ 51
Accounts receivable—related party	5	62
Accounts receivable and unbilled receivables on uncompleted contracts, net	-	112
Other current assets	-	32
Total current assets related to discontinued operations	5	257
Property, plant, and equipment, net	-	281
Goodwill	-	38
Other noncurrent assets	-	38
Total noncurrent assets related to discontinued operations	-	357

Edgar Filing: KBR, INC. - Form 10-Q

Total assets related to discontinued operations	\$ 5	\$ 614	
Liabilities:			
Accounts payable	\$ -	\$ 99	
Advance billings on incomplete contracts	-	136	
Other current liabilities	-	39	
Total current liabilities related to discontinued operations	-	274	
Employee compensation and benefits	-	191	
Long-term debt	-	2	
Other long-term liabilities	-	(5	)
Total noncurrent liabilities related to discontinued operations	-	188	
Total liabilities related to discontinued operations	\$ -	\$ 462	
Minority interest in consolidated subsidiaries	\$ -	\$ 44	

## Edgar Filing: KBR, INC. - Form 10-Q

The consolidated operating results of our Production Services group and DML, which are classified as discontinued operations in our condensed consolidated statements of operations, are summarized in the following table:

<i>Millions of dollars</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Revenue	\$ -	\$ 217	\$ 449	\$ 910
Operating income	\$ -	\$ 29	\$ 22	\$ 78
Pretax income	\$ -	\$ 22	\$ 11	\$ 60

The operating results of DML, which are classified as discontinued operations, and included in our consolidated operating results table above, are summarized in the following table:

<i>Millions of dollars</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Revenue	\$ -	\$ 217	\$ 449	\$ 610
Operating income	\$ -	\$ 29	\$ 37	\$ 63
Pretax income	\$ -	\$ 22	\$ 26	\$ 45

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of management's discussion and analysis ("MD&A") is to increase the understanding of the reasons for material changes in our financial condition since the most recent fiscal year-end and results of operations during the current fiscal period as compared to the corresponding period of the preceding fiscal year. The MD&A should be read in conjunction with the condensed consolidated financial statements and accompanying notes and our 2006 Annual Report on Form 10-K.

#### Forward-Looking Information

This report contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Private Securities Litigation Reform Act of 1995 provides safe harbor provisions for forward-looking information. The words "believe," "may," "estimate," "continue," "anticipate," "intend," "plan," "expect" and similar expressions are intended to identify forward-looking statements. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements include information concerning our

## Edgar Filing: KBR, INC. - Form 10-Q

possible or assumed future financial performance and results of operation and backlog information.

We have based these statements on our assumptions and analyses in light of our experience and perception of historical trends, current conditions, expected future developments and other factors we believe are appropriate in the circumstances. Although we believe that the forward-looking statements contained in this report are based upon reasonable assumptions, forward-looking statements by their nature involve substantial risks and uncertainties that could significantly affect expected results, and actual future results could differ materially from those described in such statements. While it is not possible to identify all factors, factors that could cause actual future results to differ materially include the risks and uncertainties described under "Risk Factors" and those risk factors previously disclosed in our 2006 Annual Report on Form 10-K and in our quarterly reports on Form 10-Q.

Many of these factors are beyond our ability to control or predict. Any of these factors, or a combination of these factors, could materially and adversely affect our future financial condition or results of operations and the ultimate accuracy of the forward-looking statements. These forward-looking statements are not guarantees of our future performance, and our actual results and future developments may differ materially and adversely from those projected in the forward-looking statements. We caution against putting undue reliance on forward-looking statements or projecting any future results based on such statements or present or prior earnings levels. In addition, each forward-looking statement speaks only as of the date of the particular statement, and we undertake no obligation to publicly update or revise any forward-looking statement.

## Separation from Halliburton

On February 26, 2007, Halliburton's board of directors approved a plan under which Halliburton would dispose of its remaining interest in KBR through a tax-free exchange with Halliburton's stockholders pursuant to the Exchange Offer. On March 2, 2007, KBR filed with the SEC a registration statement on Form S-4 with respect to the terms and conditions of the Exchange Offer. On April 5, 2007, Halliburton completed the separation of KBR by exchanging the 135,627,000 shares of KBR owned by Halliburton for shares of Halliburton common stock pursuant to the terms of the Exchange Offer.

In connection with the Offering in November 2006 and the separation of our business from Halliburton, we entered into various agreements including, among others, a master separation agreement, tax sharing agreement, transition services agreements, and an employee matters agreement.

Pursuant to our master separation agreement, we agreed to indemnify Halliburton for, among other matters, all past, present and future liabilities related to our business and operations, subject to specified exceptions. We agreed to indemnify Halliburton for liabilities under various outstanding and certain additional credit support instruments relating to our businesses and for liabilities under litigation matters related to our business. Halliburton agreed to indemnify us for, among other things, liabilities unrelated to our business, for certain other agreed matters relating to the FCPA investigations and the Barracuda-Caratinga project and for other litigation matters related to Halliburton's business. See Note 9 to our condensed consolidated financial statements for further discussion of the FCPA investigations and the Barracuda-Caratinga project.

The tax sharing agreement, as amended, provides for certain allocations of U.S. income tax liabilities and other agreements between us and Halliburton with respect to tax matters. As a result of the Offering, Halliburton will be responsible for filing all U.S. income tax returns required to be filed through April 5, 2007, the date KBR ceased to be a member of the Halliburton consolidated tax group. Halliburton will also be responsible for paying the taxes related to the returns it is responsible for filing. We will pay Halliburton our allocable share of such taxes. We are obligated to pay Halliburton for the utilization of net operating losses, if any, generated by Halliburton prior to the deconsolidation to offset our consolidated federal income tax liability.

Under the transition services agreements, Halliburton is expected to continue providing various interim corporate support services to us and we will continue to provide various interim corporate support services to Halliburton. These support services relate to, among other things, information technology, legal, human resources, risk management and internal audit. The services provided under the transition services agreement between Halliburton and KBR are substantially the same as the services historically provided. Similarly, the related costs of such services will be substantially the same as the costs incurred and recorded in our historical financial statements.

The employee matters agreement provides for the allocation of liabilities and responsibilities to our current and former employees and their participation in certain benefit plans maintained by Halliburton. Among other items, the employee matters agreement and the KBR, Inc. Transitional Stock Adjustment Plan provide for the conversion, upon the complete separation of KBR from Halliburton, of stock options and restricted stock awards (with restrictions that have not yet lapsed as of the final separation date) granted to KBR employees under Halliburton's 1993 Stock and Incentive Plan ("1993 Plan") to stock options and restricted stock awards covering KBR common stock. On April 5, 2007, immediately after our separation from Halliburton, the conversion of such stock options and restricted stock awards occurred. A total of 1,217,095 Halliburton stock options and 612,857 Halliburton restricted stock awards were converted into 1,966,061 KBR stock options with a weighted average exercise price per share of \$9.35 and 990,080 million restricted stock awards with a weighted average grant-date fair value per share of \$11.01. The conversion of such stock options and restricted stock was accounted for as a modification in accordance with SFAS No. 123(R) and resulted in an incremental charge to expense of less than \$1 million, recognized in the nine months ended September 30, 2007, representing the change in fair value of the converted awards from Halliburton stock options and restricted stock awards to KBR stock options and restricted stock awards. Stock-based compensation expense recognized for all awards for the three and nine months ended September 30, 2007 was \$4 million and \$10 million, respectively. We estimate approximately \$3 million of stock-based compensation expense will be

recognized for the remainder of fiscal 2007.

See Notes 2 and 15 to our condensed consolidated financial statements for further discussion of the above agreements and other related party transactions with Halliburton.

26

---

## **Business Environment and Results of Operations**

### ***Business Environment***

We are a leading global engineering, construction and services company supporting the energy, petrochemicals, government services and civil infrastructure sectors. We are a leader in many of the growing end-markets that we serve, particularly gas monetization, having designed and constructed, alone or with joint venture partners, more than half of the world's operating LNG production capacity over the past 30 years. In addition, we are one of the ten largest government defense contractors worldwide according to a Defense News ranking based on fiscal 2005 revenue and, accordingly, we believe we are the world's largest government defense services provider. For fiscal year 2005, we were the sixth largest contractor for the DoD based on its prime contract awards.

We offer our wide range of services through three business segments, E&C, G&I and Ventures. Although we provide a wide range of services, our business in each of our segments is heavily focused on major projects. At any given time, a relatively few number of projects and joint ventures represent a substantial part of our operations. Our projects are generally long term in nature and are impacted by factors including local economic cycles, introduction of new governmental regulation, and governmental outsourcing of services. Demand for our services depends primarily on our customers' capital expenditures and budgets for construction and defense services. We have benefitted from increased capital expenditures by our petroleum and petrochemical customers driven by high crude oil and natural gas prices and general global economic expansion. Additionally, the heightened focus on global security and major military force realignments, particularly in the Middle East, as well as a global expansion in government outsourcing, have all contributed to increased demand for the type of services that we provide.

Our operations in some countries may be adversely affected by unsettled political conditions, acts of terrorism, civil unrest, force majeure, war or other armed conflict, expropriation or other governmental actions, inflation, exchange controls, or currency fluctuations.

### ***Contract Structure***

Engineering and construction contracts can be broadly categorized as either cost-reimbursable or fixed-price (sometimes referred to as lump sum.) Some contracts can involve both fixed-price and cost-reimbursable elements. Fixed-price contracts are for a fixed sum to cover all costs and any profit element for a defined scope of work. Fixed-price contracts entail more risk to us as we must predetermine both the quantities of work to be performed and the costs associated with executing the work. While fixed-price contracts involve greater risk, they also are potentially more profitable for us, since the owner/customer pays a premium to transfer many risks to us. Cost-reimbursable contracts include contracts where the price is variable based upon our actual costs incurred for time and materials, or for variable quantities of work priced at defined unit rates. Profit on cost-reimbursable contracts may be based upon a percentage of costs incurred and/or a fixed amount. Cost-reimbursable contracts are generally less risky to us, since the owner/customer retains many of the risks.

### ***E&C Segment Activity***

Our E&C segment designs and constructs energy and petrochemical projects, including large, technically complex projects in remote locations around the world. Our expertise includes onshore oil and gas production facilities, offshore oil and gas production facilities, including platforms, floating production and subsea facilities (which we refer to collectively as our offshore projects), onshore and offshore pipelines, LNG and GTL gas monetization facilities (which we refer to collectively as our gas monetization projects), refineries, petrochemical plants (such as ethylene and propylene) and Syngas, primarily for fertilizer-related facilities. We provide a wide range of Engineering Procurement Construction –

## Edgar Filing: KBR, INC. - Form 10-Q

Commissioning Start-up (“EPC-CS”) services, as well as program and project management, consulting and technology services.

In order to meet growing energy demands, oil and gas companies are increasing their exploration, production, and transportation spending to increase production capacity and supply. We are currently targeting reimbursable EPC and engineering, procurement, and construction management opportunities in northern and western Africa, the Middle East, the Caspian area, Asia Pacific, Latin America, and the North Sea.

Outsourcing of operations and maintenance work by industrial and energy companies has been increasing worldwide. Additional opportunities in this area are anticipated as the aging infrastructure in United States refineries and chemical plants requires more maintenance and repairs to minimize production downtime. More stringent industry safety standards and environmental regulations also lead to higher maintenance standards and costs.



## Edgar Filing: KBR, INC. - Form 10-Q

During the third quarter of 2007, we were awarded the engineering, procurement and construction (“EPC”) contract for the Sonatrach Skikda LNG project, to be constructed at Skikda, Algeria. In addition to performing the EPC work for the 4.5 million metric tons per annum LNG train, we will execute the pre-commissioning and commissioning portion of the contract. The contract has an approximate value of \$2.8 billion.

The engineering and construction industry, particularly in the oil and gas sector, continues to experience escalating material and equipment prices, and ongoing supply chain pricing pressures which could cause some delays in awards of and, in other cases, cancellations of major gas monetization and upstream prospects. Any further delays could impact our long term projected results. However, we believe the risk of a material negative impact to our results in the near term is low due to recent awards for KBR. It is generally very difficult to predict whether or when we will receive such awards as these contracts frequently involve a lengthy and complex bidding and selection process which is affected by a number of factors, such as market conditions, financing arrangements, governmental approvals and environmental matters.

*Escravos Project.* In connection with our consolidated 50%-owned GTL project in Escravos, Nigeria, during the first half of 2007, we and our joint venture partner negotiated modifications to the contract terms and conditions resulting in an executed contract amendment in July 2007. The contract has been amended to convert from a fixed price to a reimbursable contract whereby we will be paid our actual cost incurred less a credit that approximates the charge we identified in the second quarter of 2006. Also included in the amended contract are client determined incentives that may be earned over the remaining life of the contract. The effect of the modifications resulted in a \$3 million increase to operating income in the second quarter of 2007. In addition, minority interest shareholders’ absorption of losses increased by \$15 million resulting in an increase to net income of \$12 million in the second quarter of 2007. Because our amended agreement with the client provides that we will be reimbursed for our actual costs incurred, all amounts of probable unapproved change order revenue that were previously included in the project estimated revenues are now considered approved.

*Brown & Root Condor Spa (“BRC”).* During the first quarter of 2007, BRC experienced a decline in new work awarded from various sources including Sonatrach which is a significant customer of BRC and also owns a 51% interest in the business along with its Algerian government affiliates. In addition, Sonatrach canceled work previously awarded to BRC and indicated to us that they wish to dissolve BRC. As a result of its ongoing operating losses and the lack of new project awards, BRC’s projected cash flows indicate that BRC would have difficulty in paying its obligations as they become due in 2007. As a result, during the first quarter of 2007 KBR determined that it was unlikely that the carrying amount of its net investment in BRC would be recovered and, consequently recorded an \$18 million impairment charge during the first quarter of 2007. During the first quarter of 2007 we billed approximately \$2 million of services to BRC which we expensed as incurred. During the third quarter of 2007, we sold our 49% interest and other rights in BRC to Sonatrach for approximately \$24 million resulting in a pre-tax gain of approximately \$18 million which is included in “Equity in losses of unconsolidated affiliates”.

*Barracuda-Caratinga project.* In June 2000, we entered into a contract with Barracuda & Caratinga Leasing Company B.V., the project owner, to develop the Barracuda and Caratinga crude oilfields, which are located off the coast of Brazil. We have been in negotiations with the project owner since 2003 to settle the various issues that have arisen and have entered into several agreements to resolve those issues. In April 2006, we executed an agreement with Petrobras that enabled us to achieve conclusion of the Lenders’ Reliability Test and final acceptance of the FPSOs. These acceptances eliminated any further risk of liquidated damages being assessed but did not address the bolt arbitration discussed below. Our remaining obligation under the April 2006 agreement is primarily for warranty on the two vessels.

At Petrobras’ direction, we have replaced certain bolts located on the subsea flowlines that have failed through mid-November 2005, and we understand that additional bolts have failed thereafter, which have been replaced by Petrobras. These failed bolts were identified by Petrobras when it conducted inspections of the bolts. The original design specification for the bolts was issued by Petrobras, and as such, we believe the cost resulting from any replacement is not our responsibility. In March 2006, Petrobras submitted this matter to arbitration claiming \$220 million plus interest for the cost of monitoring and replacing the defective stud bolts and, in addition, all of the costs and expenses of the arbitration including the cost of attorneys fees. We disagree with Petrobras’ claim since the bolts met Petrobras’ design specifications, and we believe there is no basis for the amount claimed by Petrobras. We intend to vigorously defend this matter and pursue recovery of the costs we have incurred to date through the arbitration process. Under the master separation agreement we entered into with Halliburton in connection with the Offering, Halliburton agreed, subject to certain conditions, to indemnify us and hold us harmless from all cash costs and expenses incurred as a result of the replacement of the subsea bolts. As of September 30, 2007, we have not accrued any amounts related to this arbitration.



## Edgar Filing: KBR, INC. - Form 10-Q

*PEMEX Arbitration Settlement.* In July 2007, the arbitration committee awarded claims in favor of one of our three projects for PEMEX which was performed by our unconsolidated subsidiary. Although we are seeking clarification from the arbitration committee with respect to certain provisions of the award, we believe the amount of the award is sufficient for us to recover the \$45 million in claims related to this project and our investment in and other receivables due from this unconsolidated joint venture. The arbitration proceedings with respect to a second PEMEX project have been conducted and we are awaiting the results. Regarding the third PEMEX project, arbitration hearings are scheduled for the fourth quarter of 2007.

### ***G&I Segment Activity***

Our G&I segment delivers on-demand support services across the full military mission cycle from contingency logistics and field support to operations and maintenance on military bases. In the civil infrastructure market, we operate in diverse sectors, including transportation, waste and water treatment, and facilities maintenance. We provide program and project management, contingency logistics, operations and maintenance, construction management, engineering, and other services to military and civilian branches of governments and private customers worldwide. We currently provide these services in the Middle East to support one of the largest U.S. military deployments since World War II, as well as in other global locations where military personnel are stationed. A significant portion of our G&I segment's current operations relate to the support of United States government operations in the Middle East, which we refer to as our Middle East operations.

Through June 28, 2007, we were the majority owner of Devonport Management Limited ("DML"), the owner and operator of one of Western Europe's largest naval dockyard complexes. Our DML shipyard operations are primarily involved refueling nuclear submarines and performing maintenance on surface vessels for the MoD as well as limited commercial projects. On June 28, 2007, we completed the disposition of our 51% interest in DML to Babcock International Group plc. DML owns and operates Devonport Royal Dockyard, one of Western Europe's largest naval dockyard complexes. In connection with the sale, we received \$345 million in cash proceeds, net of direct transaction costs for our 51% interest in DML. The sale of DML resulted in a gain of approximately \$97 million, net of tax of \$119 million.

In the civil infrastructure sector, there has been a general trend of historic under-investment. In particular, infrastructure related to the quality of water, wastewater, roads and transit, airports, and educational facilities has declined while demand for expanded and improved infrastructure continues to outpace funding. As a result, we expect increased opportunities for our engineering and construction services and for our privately financed project activities as our financing structures make us an attractive partner for state and local governments undertaking important infrastructure projects.

*Skopje Embassy Project.* In 2005, we were awarded a fixed-price contract to design and build a U.S. embassy in Skopje, Macedonia. As a result of a project estimate update and progress achieved on design drawings, we recorded a \$12 million loss in connection with this project during the fourth quarter of 2006. We identified additional increases in cost on this project due to escalating material, labor and other costs including schedule delays. As a result of these cost increases, we recorded an additional loss on this project of approximately \$24 million during the second quarter of 2007 which we believe are not recoverable under the contract. We could incur additional costs and losses on this project if our plan to make up lost schedule is not achieved or if material, labor or other costs incurred exceed the amounts we have estimated.

*LogCap Project.* In August 2006, we were awarded a \$3.5 billion task order under our LogCAP III contract for additional work through 2007. Backlog related to the LogCAP III contract at September 30, 2007 was \$1.2 billion. During the almost five-year period we have worked under the LogCAP III contract, we have been awarded 72 "excellent" ratings out of 89 total ratings. We expect to complete all open task orders under our LogCAP III contract during 2008.

## Edgar Filing: KBR, INC. - Form 10-Q

In August 2006, the DoD issued a request for proposals on a new competitively bid, multiple service provider LogCAP IV contract to replace the current LogCAP III contract. We are currently the sole service provider under our LogCAP III contract, which has been extended by the DoD through the fourth quarter of 2007. In June 2007, we were selected as one of the executing contractors under the LogCap IV contract to provide logistics support to U.S. Forces deployed in the Middle East. Since the award of the LogCAP IV contract, unsuccessful bidders have brought actions at the Government Accountability Office protesting the contract award. Until these protests are resolved, the DoD is unable to proceed with the transition of the LogCAP III to the LogCAP IV contract. Despite the award of a portion of the LogCAP IV contract and extension of our LogCAP III contract, we expect our overall volume of work to decline as our customer scales back its requirement for the types and the amounts of services we provide. However, as a result of the recently announced surge of additional troops and extended tours of duty in Iraq, we expect the decline to occur more slowly than we previously expected.

*Ventures Activity*

As a result of changes in the monthly financial and operating information provided to our chief operating decision maker, during the first quarter of 2007, we redefined our reportable segments to now include the Ventures segment. Our Ventures segment develops, provides assistance in arranging financing for, makes equity and debt investments in, and participates in managing entities owning assets generally from projects in which one of our other business segments has a direct role in the engineering, construction, and/or operations and maintenance. The creation of the Ventures segment provides management focus on our investments in the entities that owns the assets. Projects developed and under current management include government services such as defense procurement and operations and maintenance services for equipment, military infrastructure construction and program management, toll roads and railroads, and energy and chemical plants. The results of our Ventures segment are primarily generated by investments accounted for under the equity method.

**Results of Operations**

	<b>Three Months Ended September 30,</b>		<b>Increase</b>	<b>Percentage</b>	
	<b>2007</b>	<b>2006</b>	<b>(Decrease)</b>	<b>Change</b>	
	<b>(In millions of dollars)</b>				
<b>Revenue: (1)</b>					
E&C—Gas Monetization Projects	\$ 241	\$ 251	\$ (10 )	(4	)%
E&C—Offshore Projects	56	76	(20 )	(26	)%
E&C—Other	316	275	41	15	%
Total Energy and Chemicals	613	602	11	2	%
G&I—Middle East Operations	1,217	1,348	(131 )	(10	)%
G&I—Other	349	305	44	14	%
Total Government and Infrastructure	1,566	1,653	(87 )	(5	)%
Ventures	(2 )	(33 )	31	94	%
Total revenue	\$ 2,177	\$ 2,222	\$ (45 )	(2	)%
<b>Operating Income (loss):</b>					
E&C—Gas Monetization Projects	\$ (13 )	\$ (3 )	(10 )	(333	)%
E&C—Offshore Projects	(1 )	8	(9 )	(113	)%
E&C—Other	60	41	19	46	%
Total Energy and Chemicals	46	46	-	-	%
G&I—Middle East Operations	20	38	(18 )	(47	)%
G&I—Other	39	17	22	129	%
Total Government and Infrastructure	59	55	4	7	%
Ventures	(3 )	(35 )	32	91	%
Total operating income	\$ 102	\$ 66	\$ 36	55	%

Edgar Filing: KBR, INC. - Form 10-Q

- (1) Our revenue includes both equity in the earnings of unconsolidated affiliates as well as revenue from the sales of services into the joint ventures. We often participate on larger projects as a joint venture partner and also provide services to the venture as a subcontractor. The amount included in our revenue represents our share of total project revenue, including equity in the earnings from joint ventures and revenue from services provided to joint ventures.

*Three months ended September 30, 2007 compared to three months ended September 30, 2006*

*Revenue.* E&C revenue increased \$11 million to \$613 million for third quarter of 2007 compared to \$602 million for the third quarter of 2006. This increase in revenue was primarily due to a \$41 million increase in revenue from other projects. These increases were partially offset by decreases in revenue from gas monetization and offshore projects.

## Edgar Filing: KBR, INC. - Form 10-Q

E&C revenue from our gas monetization projects for the third quarter of 2007 was \$241 million compared to \$251 million for the same period in 2006. This decrease is primarily due to decreases in revenue on several LNG projects in Nigeria and Algeria due to lower activity.

E&C revenue from our offshore projects for the third quarter of 2007 was \$56 million compared to \$76 million for the third quarter of 2006. This decrease in revenue is primarily due to the substantial completion of our lump-sum EPIC projects and decrease in the manhours incurred on projects in the Caspian Sea as two of the three projects in this area are near completion.

E&C other projects includes our North American industrial services and domestic construction businesses, several joint ventures including BRC and Mantenimiento Marino de Mexico, S. de R.L. de C.V. (“MMM”), which provides marine vessel support services in the Gulf of Mexico, technology sales and many other projects. E&C other projects for the third quarter of 2007 increased \$41 million compared to the third quarter of 2006. The increase was primarily due to the \$18 million gain on the sale of our investment in BRC in the third quarter of 2007, and higher revenues associated with two projects in Saudi Arabia.

G&I revenue decreased \$87 million in the third quarter of 2007 compared to the third quarter of 2006. This decrease is primarily due to a \$131 million decrease in revenue from our Middle East operations partially offset by a \$44 million increase in revenue from other projects.

G&I revenue from our Middle East operations for the third quarter of 2007 was \$1.2 billion compared to \$1.3 billion for the third quarter of 2006. The decrease was primarily due to lower activity on our LogCAP III contract as our customer continued to scale back the construction and procurement related to military sites in Iraq. In addition, activity under the PCO Oil South contract has decreased as task orders are completed.

G&I revenue from other projects increased from \$305 million in the third quarter of 2006 to \$349 million in the third quarter of 2007. The increase includes new task orders issued under our CENTCOM project and a program management project at a U.S. government facility in Florida.

Ventures revenue increased \$31 million to \$(2) million for the third quarter of 2007 compared to \$(33) million for the third quarter of 2006. The third quarter of 2006 included a \$32 million impairment charge recorded on our equity investment in the Alice-Springs Darwin project in Australia.

*Operating income.* E&C operating income for the third quarter of 2007 and 2006 was \$46 million. Operating income from other projects was \$60 million and was offset by operating losses of \$14 million from gas monetization and offshore projects. The operating losses from gas monetization and offshore projects is attributed to division and general and administrative overhead allocations.

E&C operating loss from gas monetization for the third quarter of 2007 was \$13 million compared to an operating loss of \$3 million for the third quarter of 2006. During the third quarter of 2007, we earned job income of \$22 million on our gas monetization projects including the Pearl GTL project and the Yemen LNG project. These job results were offset by \$35 million of division and general and administrative expenses allocated to gas monetization.

## Edgar Filing: KBR, INC. - Form 10-Q

E&C operating loss from our offshore projects for the third quarter of 2007 was \$1 million compared to operating income of \$8 million for the third quarter of 2006. The decrease in operating income was primarily due to a decrease in work on several projects in the Caspian Sea that are near in completion.

E&C operating income from other projects increased from \$41 million in the third quarter of 2006 to \$60 million in the third quarter of 2007. The increase was primarily due to the \$18 million gain on the sale of our investment in BRC in the third quarter of 2007.

G&I operating income increased \$4 million to \$59 million for the third quarter of 2007 compared to \$55 million for the third quarter of 2006. Operating income from our Middle East Operations was approximately \$18 million lower in the third quarter of 2007 compared to the same period in 2006 primarily due to the lower volume of activity in Iraq. The decrease in operating income from our Middle East Operations was offset by an increase in operating income from other projects of \$22 million.

G&I operating income from our Middle East operations was \$20 million for the third quarter of 2007 compared to \$38 million in third quarter of 2006. Operating income on our LogCAP III contract decreased in the third quarter of 2007 as compared to the same period in 2006 as the volume of activity has decreased in Iraq and because of lower award fee scores from the July 2007 award fee boards than had been received in recent periods.

G&I operating income from other projects increased from \$17 million in the third quarter of 2006 to \$39 million in the third quarter of 2007. The increase in operating income is due to an increase in the number of task orders issued under our CENTCOM project. In addition, during the third quarter of 2007, we received an



## Edgar Filing: KBR, INC. - Form 10-Q

insurance claim in the amount of \$6 million related to the construction of a road project in the United Kingdom that was completed in 2006.

Ventures operating loss for the third quarter of 2007 was \$3 million compared to an operating loss of \$35 million in the third quarter of 2006. Operating loss in the third quarter of 2006 included a \$32 million impairment charge recorded on our equity investment in the Alice-Springs Darwin railroad project in Australia.

*Non-operating items.* Related party interest expense was zero for the third quarter of 2007 compared to \$7 million for the third quarter of 2006. The decrease is due to the repayment of our \$774 million interest bearing subordinated intercompany notes in November 2006.

Net interest income increased \$10 million to \$17 million for the third quarter of 2007 compared to net interest income of \$7 million for the third quarter of 2006. The increase in net interest income is primarily due to additional interest earned on higher cash balances during the third quarter of 2007. As of September 30, 2007, we had total cash and equivalents of approximately \$1.8 billion (including committed cash of \$651 million) compared to \$1.0 billion as of September 30, 2006.

Foreign currency losses increased from \$4 million in the third quarter of 2006 to \$11 million in the third quarter of 2007. This increase was primarily due to revaluation of foreign currency denominated assets and liabilities generated from the sale of our 51% interest in DML in June 2007, and the weakening of the U.S. dollar.

Provision for income taxes from continuing operations in the third quarter of 2007 was \$35 million compared to \$55 million in the third quarter of 2006. The effective tax rate for the third quarter of 2007 and 2006 was 32% and 89%, respectively. Our effective tax rate for the third quarter of 2007 was below our statutory rate of 35% primarily due to the receipt of tax refunds for prior year taxes paid and a decrease in the U.K. statutory rate from 30% to 28% as a result of changes in enacted tax law. Our effective tax rate in the third quarter of 2006 exceeded our statutory rate of 35% primarily due to not receiving a tax benefit for a portion of our impairment charge related to our railroad investment in Australia, non-deductible operating losses from our railroad investment in Australia, and adjustments for prior year taxes in various tax jurisdictions.

*Discontinued operations.* Discontinued operations consist of the sale of our Production Services group in May 2006 and the disposition of our 51% interest in DML on June 28, 2007. Income from discontinued operations, net of tax was \$3 million and \$15 million for the three months ended September 30, 2007 and 2006, respectively. See Note 17 to the Condensed Consolidated Financial Statements for additional information.

	<b>Nine Months Ended September 30,</b>		<b>Increase</b>	<b>Percentage</b>	
	<b>2007</b>	<b>2006</b>	<b>(Decrease)</b>	<b>Change</b>	
	<b>(In millions of dollars)</b>				
<b>Revenue: (1)</b>					
E&C—Gas Monetization Projects	\$ 829	\$ 596	\$ 233	39	%
E&C—Offshore Projects	178	236	(58 )	(25	)%
E&C—Other	851	871	(20 )	(2	)%
Total Energy and Chemicals	1,858	1,703	155	9	%

Edgar Filing: KBR, INC. - Form 10-Q

G&I—Middle East Operations	3,529	3,951	(422 )	(11 )%
G&I—Other	976	944	32	3 %
Total Government and Infrastructure	4,505	4,895	(390 )	(8 )%
Ventures	(7 )	(84 )	77	92 %
Total revenue	\$ 6,356	\$ 6,514	\$ (158 )	(2 )%
<b>Operating Income (loss):</b>				
E&C—Gas Monetization Projects	\$ (3 )	\$ (124 )	\$ 121	98 %
E&C—Offshore Projects	4	9	(5 )	(56 )%
E&C—Other	99	108	(9 )	(8 )%
Total Energy and Chemicals	100	(7 )	107	1,529 %
G&I—Middle East Operations	73	110	(37 )	(34 )%
G&I—Other	49	38	11	29 %
Total Government and Infrastructure	122	148	(26 )	(18 )%
Ventures	(10 )	(79 )	69	87 %
Total operating income	\$ 212	\$ 62	\$ 150	242 %

## Edgar Filing: KBR, INC. - Form 10-Q

- (1) Our revenue includes both equity in the earnings of unconsolidated affiliates as well as revenue from the sales of services into the joint ventures. We often participate on larger projects as a joint venture partner and also provide services to the venture as a subcontractor. The amount included in our revenue represents our share of total project revenue, including equity in the earnings from joint ventures and revenue from services provided to joint ventures.

### *Nine months ended September 30, 2007 compared to nine months ended September 30, 2006*

*Revenue.* E&C revenue increased \$155 million to \$1.9 billion for the first nine months of 2007 compared to \$1.7 billion for the first nine months of 2006. This increase in revenue was primarily due to a \$233 million increase in revenue from our gas monetization projects. These increases were partially offset by a \$78 million decrease in revenue from offshore and other projects.

E&C revenue from our gas monetization projects for the first nine months of 2007 was \$829 million compared to \$596 million for the same period in 2006. This increase is primarily due to the work on of several projects awarded in 2005 and 2006, including the work performed by us on the Escravos and Pearl GTL projects. Revenue related to these two projects was \$319 million higher in the nine months ended September 30, 2007 compared to the same period in 2006. These increases were partially offset by decreases in revenues related to several front-end engineering and design projects that are now completed.

E&C revenue from our offshore projects for the first nine months of 2007 was \$178 million compared to \$236 million for the first nine months of 2006. This decrease in revenue is due to the substantial completion of our lump-sum EPIC projects and a decrease in the man hours incurred on several projects in the Caspian Sea and near Angola as these projects near completion.

E&C revenue from other projects decreased by \$20 million to \$851 million in the first nine months of 2007 compared to \$871 million in the first nine months of 2006. The decrease includes \$29 million from the Syncrude project in Canada and \$42 million from several projects in Algeria. Partially offsetting these decreases were increases in revenue on several other projects including an export refinery project in Saudi Arabia.

G&I revenue decreased \$390 million in the first nine months of 2007 compared to the first nine months of 2006. This decrease is primarily due to a \$422 million decrease in revenue from Middle East operations partially offset by an increase of \$32 million from other projects.

G&I revenue from our Middle East operations for the first nine months of 2007 was \$3.5 billion compared to \$4.0 billion for the first nine months of 2006. The \$422 million decrease was primarily due to lower activity on our LogCAP III contract as our customer continued to scale back the construction and procurement related to military sites in Iraq. In addition, activity under the PCO Oil South contract has decreased as task orders are completed.

G&I revenue from other projects increased by \$32 million to \$976 million for the first nine months of 2007 compared to \$944 million for the first nine months of 2006. The increase in revenues are primarily due to new task orders issued on our CENTCOM project, new task orders related to a program management project at a U.S. government facility in Florida, and increased activity on our USAREUR support contract. These increases were partially offset by decreases in revenue on our CONCAP and Balkans support contracts.

## Edgar Filing: KBR, INC. - Form 10-Q

Ventures revenue increased \$77 million to \$(7) million for the first nine months of 2007 compared to \$(84) million for the first nine months of 2006. The first nine months of 2006 included \$58 million in impairment charges that were recorded on our equity investment in the Alice Springs-Darwin railroad project and a \$10 million impairment charge recorded on an equity investment in a joint venture road project in the U.K.

*Operating income.* E&C operating income for the first nine months of 2007 was \$100 million compared to an operating loss of \$(7) million in the first nine months of 2006. During the first quarter of 2007, we recorded \$20 million in charges related to our investment in BRC. The BRC charge was partially offset by a gain of \$18 million resulting from the sale of our interest in BRC during the third quarter of 2007. During the first nine months of 2006, we identified a \$148 million charge, before minority interest and income tax, related to our Escravos GTL Project. Additionally, operating income in the first nine months of 2006 related to an ammonia plant construction project in Egypt and was higher as a result of the completion of the front end engineering and design work for the plant.

E&C operating loss from gas monetization for the first nine months of 2007 was \$3 million compared to an operating loss of \$124 million for the first nine months of 2006. In the second quarter of 2006, we identified a \$148 million dollar charge, before income taxes and minority interest, related to the Escravos GTL project. In 2006, the project experienced delays relating to civil unrest and security on the Escravos River, near the project site and further delays resulting from scope changes and engineering and construction modifications. During the first nine months of 2007, we earned job income of \$90 million on our gas monetization projects, including the Pearl GTL project and the Yemen LNG project. These job results were offset by \$93 million of division and general and administrative expenses allocated to gas monetization.

## Edgar Filing: KBR, INC. - Form 10-Q

E&C operating income from our offshore projects for the first nine months of 2007 was \$4 million compared to operating income of \$9 million for the first nine months of 2006. The decrease in operating income is primarily due to a decrease in work on several projects in the Caspian Sea that are nearing completion.

E&C operating income from other projects decreased from \$108 million in the first nine months of 2006 to \$99 million in the first nine months of 2007. Operating income for the first nine months of 2006 related to an ammonia plant construction project in Egypt and was \$22 million higher as a result of the completion of the front end engineering and design work for the plant. This decrease in operating income was partially offset by increases from our MMM joint venture which provides marine vessel support services in the Gulf of Mexico.

G&I operating income decreased \$26 million to \$122 million for the first nine months of 2007 compared to \$148 million for the first nine months of 2006. Operating income from our Middle East operations was approximately \$37 million lower in the nine months ended September 30, 2007 compared to the same period in 2006. This decrease was partially offset by higher operating income on various other infrastructure projects.

G&I operating income from our Middle East operations decreased \$37 million to \$73 million for the first nine months of 2007 from \$110 million in first nine months of 2006. Operating income on our LogCAP III contract decreased by \$53 million in the nine months ended September 30, 2007 as compared to the same period in 2006 due to the lower volume of activity in Iraq as the customer continued to scale back the construction and procurement related to military sites in Iraq and lower award fee scores in July 2007 than received in prior periods. This decrease was partially offset by favorable variances in division and general and administrative expenses allocated to Middle East operations.

G&I operating income from other projects increased by \$11 million in the first nine months of 2007 compared to the same period in 2006. The increase is primarily due to increases in operating income from our Allenby & Connaught project and a windfarm project in the United Kingdom. In addition, we received an insurance claim in the amount of \$6 million related to a U.K. road construction project that was completed in 2006. These increases were partially offset by the \$24 million loss taken in the second quarter of 2007 on the U.S. embassy project in Skopje, Macedonia.

Ventures operating loss for the first nine months of 2007 was \$10 million compared to an operating loss of \$79 million in the first nine months of 2006. The first nine months of 2006 included a \$58 million impairment charge that was recorded on our equity investment in the Alice Springs-Darwin railroad project and \$17 million in charges recorded on an equity investment in a joint venture road project in the U.K.

*Non-operating items.* Related party interest expense was zero for the first nine months of 2007 compared to \$35 million for the first nine months of 2006. The decrease is due to the repayment of our \$774 million interest bearing subordinated intercompany notes in November 2006.

Net interest income increased \$32 million to \$44 million for the first nine months of 2007 compared to net interest income of \$12 million for the first nine months of 2006. The increase in net interest income is primarily due to additional interest earned on higher cash balances during the nine months ended September 30, 2007. As of September 30, 2007, we had total cash and equivalents of approximately \$1.8 billion (including committed cash of \$651 million) compared to \$1.0 billion as of September 30, 2006.

Provision for income taxes from continuing operations in the first nine months of 2007 was \$93 million compared to \$48 million in the first nine months of 2006. The effective tax rate for the nine months ended September 30, 2007 was approximately 39% as compared to a rate of 192% for the nine months ended September 30, 2006. Our effective tax rate for the nine months ended September 30, 2006 exceeded our statutory rate of

## Edgar Filing: KBR, INC. - Form 10-Q

35% primarily due to not receiving a tax benefit for a portion of our impairment charge related to our railroad investment in Australia, non-deductible operating losses from our railroad investment in Australia, and adjustments for prior year taxes in various tax jurisdictions.

*Discontinued operations.* Discontinued operations consist of the sale of our Production Services group in May 2006 and the disposition of our 51% interest in DML on June 28, 2007. Revenues from our discontinued operations for the nine months ended September 30, 2007 and 2006 were \$449 million and \$910 million, respectively, while income from discontinued operations, net of tax was \$97 million and \$116 million for the nine months ended September 30, 2007 and 2006, respectively. Income from our discontinued operations for the nine months ended September 30, 2007 and September 30, 2006 included a gain, net of tax of approximately \$97 million and \$79 million, respectively. See Note 17 in the Notes to Condensed Consolidated Financial Statements for additional information.

**Backlog**

Backlog represents the dollar amount of revenue we expect to realize in the future as a result of performing work under multi-period contracts that have been awarded to us. Backlog is not a measure defined by generally accepted accounting principles, and our methodology for determining backlog may not be comparable to the methodology used by other companies in determining their backlog. Backlog may not be indicative of future operating results. Not all of our revenue is recorded in backlog for a variety of reasons, including the fact that some projects begin and end within a short-term period. Many contracts do not provide for a fixed amount of work to be performed and are subject to modification or termination by the customer. The termination or modification of any one or more sizeable contracts or the addition of other contracts may have a substantial and immediate effect on backlog.

We generally include total expected revenue in backlog when a contract is awarded and/or the scope is definitized. For our projects related to unconsolidated joint ventures, we have included in the table below our percentage ownership of the joint venture's backlog. However, because these projects are accounted for under the equity method, only our share of future earnings from these projects will be recorded in our revenue. As of September 30, 2007, our backlog for projects related to unconsolidated joint ventures was \$0.8 billion in the E&C segment, \$1.9 billion in the G&I segment, and \$0.6 billion in the Ventures segment. As of December 31, 2006, our backlog for projects related to unconsolidated joint ventures was \$1.6 billion in the E&C segment, \$2.1 billion in the G&I segment, and \$0.7 billion in the Ventures segment. We also consolidate joint ventures which are majority-owned and controlled or are variable interest entities in which we are the primary beneficiary. Our backlog included in the table below for projects related to consolidated joint ventures with minority interest includes 100% of the backlog associated with those joint ventures. As of September 30, 2007, our backlog related to consolidated joint ventures with minority interest was \$5.4 billion in the E&C segment. As of December 31, 2006, our backlog for projects related to joint ventures with minority interest was \$2.8 billion in the E&C segment and \$0.1 billion in the G&I segment.

For long-term contracts, the amount included in backlog is limited to five years. In many instances, arrangements included in backlog are complex, nonrepetitive in nature, and may fluctuate depending on expected revenue and timing. Where contract duration is indefinite, projects included in backlog are limited to the estimated amount of expected revenue within the following twelve months. Certain contracts provide maximum dollar limits, with actual authorization to perform work under the contract being agreed upon on a periodic basis with the customer. In these arrangements, only the amounts authorized are included in backlog. For projects where we act solely in a project management capacity, we only include our management fee revenue of each project in backlog.

**Backlog<sup>(1)</sup>**

(in millions)

	<b>September 30,</b>	<b>December 31,</b>
	<b>2007</b>	<b>2006</b>
E&C—Gas Monetization	\$ 5,972	\$ 3,883
E&C—Offshore Projects	154	130
E&C—Other	1,296	1,700
Total E&C	7,422	5,713
G&I—Middle East Operations	1,188	3,066
G&I—Other	2,759	2,998
Total G&I	3,947	6,064
Ventures	633	660
	\$ 12,002	\$ 12,437

## Edgar Filing: KBR, INC. - Form 10-Q

Total backlog for continuing operations  
(2)

- (1) Our G&I and Ventures segment's total backlog from continuing operations attributable to firm orders was \$3.8 billion and \$633 million, respectively, as of September 30, 2007 and \$4.0 billion and \$660 million, respectively, as of December 31, 2006, respectively. Our G&I segment total backlog from continuing operations attributable to unfunded orders was \$99 million as of September 30, 2007 and \$2.1 billion as of December 31, 2006.
- (2) This amount represents backlog for continuing operations and does not include backlog associated with DML, which was sold in the second quarter of 2007 and is accounted for as discontinued operations. Backlog for DML was \$1.1 billion as of December 31, 2006.

35

---



## Edgar Filing: KBR, INC. - Form 10-Q

We estimate that as of September 30, 2007, 39% of our E&C segment backlog, 56% of our G&I segment backlog and 15% of our Ventures segment backlog will be complete within one year. As of September 30, 2007, 29% of our backlog for continuing operations was attributable to fixed-price contracts and 71% was attributable to cost-reimbursable contracts. For contracts that contain both fixed-price and cost-reimbursable components, we classify the components as either fixed-price or cost-reimbursable according to the composition of the contract except for smaller contracts where we characterize the entire contract based on the predominate component. In August 2006, we were awarded a task order for approximately \$3.5 billion for our continued services in Iraq through March 2008 under the LogCAP III contract. As of September 30, 2007, our backlog under the LogCAP III contract was \$1.2 billion.

### **Liquidity and Capital Resources**

At September 30, 2007 and December 31, 2006, cash and equivalents totaled \$1.8 billion and \$1.4 billion, respectively. These balances include cash and cash from advanced payments related to contracts in progress held by ourselves or our joint ventures that we consolidate for accounting purposes and which totaled \$651 million at September 30, 2007 and \$527 million at December 31, 2006. The use of these cash balances is limited to the specific projects or joint venture activities and are not available for other projects, general cash needs or distribution to us without approval of the board of directors of the respective joint venture or subsidiary.

#### *Significant sources of cash*

Cash flow provided by operations was \$172 million for the first nine months of 2007. This includes a \$113 million advance payment received related to our Skikda LNG project. Collections of accounts receivable balances, including a significant milestone payment from one of our joint ventures were partially offset by the timing of mid-month billing for our LogCAP III project. Our working capital requirements for our Iraq-related work, excluding cash and equivalents, increased from \$248 million at December 31, 2006 to \$360 million at September 30, 2007. Cash flow provided by operations for the nine months ended September 30, 2007, also includes cash outflows for a tax payment related to the gain on the sale of our 51% interest in DML.

Cash flow provided by investing activities was \$303 million for the first nine months of 2007. During the second quarter of 2007, we sold our 51% interest in DML for cash proceeds of approximately \$345 million, net of direct transaction costs.

*Further available sources of cash.* We have available an unsecured \$850 million five-year revolving credit facility. Letters of credit that totaled \$222 million were issued under the revolving credit facility, thus reducing the availability under the credit facility to approximately \$628 million at September 30, 2007. There were no cash drawings under the revolving credit facility as of September 30, 2007.

#### *Significant uses of cash*

During the nine months ended September 30, 2007, we made net payments of \$120 million to Halliburton. The payments to Halliburton relate to various support services provided by Halliburton under our transition services agreement and other amounts prior to our separation from Halliburton. The amount due to Halliburton was \$152 million at December 31, 2006. Amounts due to Halliburton at the date of our separation were settled or classified as normal operating activities with an unrelated party elsewhere in our balance sheet.

## Edgar Filing: KBR, INC. - Form 10-Q

In the first nine months of 2007, we contributed a total of \$21 million to our United Kingdom pension plans, excluding DML.

Capital expenditures of \$32 million in the first nine months of 2007 were \$18 million lower than the first nine months of 2006.

*Future uses of cash.* Future uses of cash will primarily relate to working capital requirements for our operations. In addition, we expect to use committed cash advanced from customers in 2007, to pay project costs resulting in the use of a significant portion of our committed cash in 2007. We are reviewing alternatives for the potential strategic uses of our cash including opportunistic acquisitions, increased technology development or investments, project equity investments and returning capital to our shareholders.

As of September 30, 2007, we had commitments to fund approximately \$126 million to related companies. These commitments arose primarily during the start-up of these entities due to the losses incurred by them. At September 30, 2007, approximately \$17 million of the \$126 million commitments are current.

## Edgar Filing: KBR, INC. - Form 10-Q

We currently expect to contribute approximately \$27 million to our international pension plans in 2007, excluding DML.

Capital spending for 2007 is expected to be approximately \$65 million, excluding DML. Capital spending for the remainder of the year relates primarily to information technology and real estate.

*Letters of credit, bonds and financial and performance guarantees.* In connection with certain projects, we are required to provide letters of credit, surety bonds or other financial and performance guarantees to our customers. As of September 30, 2007, we had approximately \$805 million in letters of credit and financial guarantees outstanding of which \$222 million were issued under our Revolving Credit Facility. Approximately \$567 million of the remaining \$583 million were issued under various Halliburton and KBR facilities and are irrevocably and unconditionally guaranteed by Halliburton. In addition, we and Halliburton have agreed that until December 31, 2009, Halliburton will issue additional guarantees, indemnification and reimbursement commitments for our benefit in connection with (a) letters of credit necessary to comply with our EBIC contract, our Allenby & Connaught project and all other contracts that were in place as of December 15, 2005; (b) surety bonds issued to support new task orders pursuant to the Allenby & Connaught project, two job order contracts for our G&I segment and all other contracts that were in place as of December 15, 2005; and (c) performance guarantees in support of these contracts. Each credit support instrument outstanding at November 20, 2006, the time of our initial public offering, and any additional guarantees, indemnification and reimbursement commitments will remain in effect until the earlier of: (1) the termination of the underlying project contract or our obligations thereunder or (2) the expiration of the relevant credit support instrument in accordance with its terms or release of such instrument by the customer. In addition, we have agreed to use our reasonable best efforts to attempt to release or replace Halliburton's liability under the outstanding credit support instruments and any additional credit support instruments relating to our business for which Halliburton may become obligated for which such release or replacement is reasonably available. For so long as Halliburton or its affiliates remain liable with respect to any credit support instrument, we have agreed to pay the underlying obligation as and when it becomes due. Furthermore, we agreed to pay to Halliburton a quarterly carry charge for its guarantees of our outstanding letters of credit and surety bonds and agreed to indemnify Halliburton for all losses in connection with the outstanding credit support instruments and any new credit support instruments relating to our business for which Halliburton may become obligated following the separation.

Halliburton is no longer obligated to provide credit support for our letters of credit, surety bonds and other guarantees, except to the limited extent it has agreed to do so under the terms of the master separation agreement entered into in connection with the Offering. We have obtained a limited amount of stand-alone surety capacity and are engaged in discussions with surety companies to obtain additional stand-alone capacity.

During the second quarter of 2007, a £20 million letter of credit was issued on our behalf by a bank in connection with our Allenby & Connaught project. The letter of credit supports a building contract guarantee executed between KBR and certain project joint venture company to provide additional credit support as a result of our separation from Halliburton. The letter of credit issued by the bank is guaranteed by Halliburton.

*Debt covenants.* The Revolving Credit Facility contains a number of covenants restricting, among other things, our ability to incur additional indebtedness and liens, sales of our assets and payment of dividends, as well as limiting the amount of investments we can make. We are limited in the amount of additional letters of credit and other debt we can incur outside of the Revolving Credit Facility. Also, under the current provisions of the Revolving Credit Facility, it is an event of default if any person or two or more persons acting in concert, other than Halliburton or us, directly or indirectly acquire 25% or more of the combined voting power of all outstanding equity interests ordinarily entitled to vote in the election of directors of KBR Holdings, LLC, the borrower under the facility and a wholly owned subsidiary of KBR. We are generally prohibited from purchasing, redeeming, retiring, or otherwise acquiring any of our common stock unless it is in connection with a compensation plan, program, or practice provided that the aggregate price paid for such transactions does not exceed \$25 million in any fiscal year.

The Revolving Credit Facility also requires us to maintain certain financial ratios, as defined by the Revolving Credit Facility agreement, including a debt-to-capitalization ratio that does not exceed 50%; a leverage ratio that does not exceed 3.5; and a fixed charge coverage ratio of

Edgar Filing: KBR, INC. - Form 10-Q

at least 3.0. At September 30, 2007 and December 31, 2006, we were in compliance with these ratios and other covenants.

37

---

*Off balance sheet arrangements and other factors affecting liquidity*

We participate, generally through an equity investment in a joint venture, partnership or other entity, in privately financed projects that enable our government customers to finance large-scale projects, such as railroads, and major military equipment purchases. We evaluate the entities that are created to execute these projects following the guidelines of Financial Accounting Standards Board ("FASB") Interpretation No. 46R. These projects typically include the facilitation of non-recourse financing, the design and construction of facilities, and the provision of operations and maintenance services for an agreed period after the facilities have been completed. The carrying value of our investments in privately financed project entities totaled \$40 million and \$3 million at September 30, 2007 and December 31, 2006, respectively. Our equity in earnings (losses) from privately financed project entities totaled \$10 million and \$14 million for the three and nine months ended September 30, 2007, respectively. Our equity in earnings (losses) from privately financed project entities totaled \$(33) million and \$(78) million for the three and nine months ended September 30, 2006, respectively.

As of September 30, 2007, we had incurred \$151 million of costs under the LogCAP III contract that could not be billed to the government due to lack of appropriate funding on various task orders. These amounts were associated with task orders that had sufficient funding in total, but the funding was not appropriately allocated within the task order. We have submitted requests for reallocations of funding to the U.S. Army and continue to work with them to resolve this matter. We believe the negotiations will result in an appropriate distribution of funding by the U.S. Army and collection of the full amounts due.

*Security.* In February 2007, we received a letter from the Department of the Army informing us of their intent to adjust payments under the LogCAP III contract associated with the cost incurred by the subcontractors to provide security to their employees. Based on this letter, the DCAA withheld the Army's initial assessment of \$20 million. The Army based its assessment on one subcontract wherein, based on communications with the subcontractor, the Army estimated 6% of the total subcontract cost related to the private security costs. The Army indicated that not all task orders and subcontracts have been reviewed and that they may make additional adjustments. The Army indicated that, within 60 days, they intend to begin making further adjustments equal to 6% of prior and current subcontractor costs unless we can provide timely information sufficient to show that such action is not necessary to protect the government's interest. We continue to provide additional information as requested by the Army.

The Army indicated that they believe our LogCAP III contract prohibits us from billing costs of privately acquired security. We believe that, while LogCAP III contract anticipates that the Army will provide force protection to KBR employees, it does not prohibit any of our subcontractors from using private security services to provide force protection to subcontractor personnel. In addition, a significant portion of our subcontracts are competitively bid lump sum or fixed price subcontracts. As a result, we do not receive details of the subcontractors' cost estimate nor are we legally entitled to it. Accordingly, we believe that we are entitled to reimbursement by the Army for the cost of services provided by our subcontractors, even if they incurred costs for private force protection services. Therefore, we believe that the Army's position that such costs are unallowable and that they are entitled to withhold amounts incurred for such costs is wrong as a matter of law.

If we are unable to demonstrate that such action by the Army is not necessary, a 6% suspension of all subcontractor costs incurred to date could result in suspended costs of approximately \$400 million. The Army has asked us to provide information that addresses the use of armed security either directly or indirectly charged to LogCAP III. The actual costs associated with these activities cannot be accurately estimated at this time, but we believe that they should be substantially less than 6% of the total subcontractor costs. We will continue working with the Army to resolve this issue. In October 2007, we have filed a claim to recover the amounts withheld.

**Legal Proceedings**

## Edgar Filing: KBR, INC. - Form 10-Q

We have reported to the U.S. Department of State and Department of Commerce that exports of materials, including personal protection equipment such as helmets, goggles, body armor and chemical protective suits, in connection with personnel deployed to Iraq and Afghanistan may not have been in accordance with current licenses or may have been unlicensed. In addition, we are responding to a March 19, 2007 subpoena from the DoD Inspector General concerning licensing for armor for convoy trucks and antiboycott issues. A failure to comply with export control laws and regulations could result in civil and/or criminal sanctions, including the imposition of fines upon us as well as the denial of export privileges and debarment from participation in U.S. government contracts. Please read *Risk Factors - Our government contracts work is regularly reviewed and audited by our customer, government auditors and other, and these reviews can lead to withholding or delay of payments to us, non-receipt of award fees, legal actions, fines, penalties and liabilities and other remedies against us*” in this quarterly report.

## Environmental Matters

We are subject to numerous environmental, legal, and regulatory requirements related to our operations worldwide. In the United States, these laws and regulations include, among others: the Comprehensive Environmental Response, Compensation, and Liability Act; the Resources Conservation and Recovery Act; the Clean Air Act; the Federal Water Pollution Control Act; and the Toxic Substances Control Act.

In addition to the federal laws and regulations, states and other countries where we do business often have numerous environmental, legal and regulatory requirements by which we must abide. We evaluate and address the environmental impact of our operations by assessing and remediating contaminated properties in order to avoid future liabilities and comply with environmental, legal and regulatory requirements. On occasion, we are involved in specific environmental litigation and claims, including the remediation of properties we own or have operated as well as efforts to meet or correct compliance-related matters. We make estimates of the amount of costs associated with known environmental contamination that we will be required to remediate and record accruals to recognize those estimated liabilities. Our estimates are based on the best available information and are updated whenever new information becomes known. For certain locations including our property at Clinton Drive, we have not completed our analysis of the site conditions and until further information is available, we are only able to estimate a possible range of remediation costs. This range of costs could change depending on our ongoing site analysis and the timing and techniques used to implement remediation activities. We do not expect costs related to environmental matters will have a material adverse effect on our consolidated financial position or our results of operations. In the quarter ended September 30, 2007, we increased our accrual from approximately \$4 million to \$8 million for the estimated assessment and remediation costs associated with all environmental matters, which represents the low end of the range of possible costs that could be as much as \$15 million.

## New Accounting Standards

In September 2006, the Financial Accounting Standards Board ("FASB") Staff issued FASB Staff Position ("FSP") No. AUG AIR-1, "Accounting for Planned Major Maintenance Activities." The FSP prohibits the use of the accrue-in-advance method of accounting for planned major maintenance activities. The FSP also requires disclosures regarding the method of accounting for planned major maintenance activities and the effects of implementing the FSP. The guidance in this FSP is effective January 1, 2007 and is to be retrospectively applied for all periods presented. The guidance in this FSP affects KBR with regard to a 50%-owned joint venture that leases offshore vessels requiring periodic major maintenance. This joint venture was contributed to KBR by Halliburton on April 1, 2006. KBR accounts for its investment in this joint venture under the equity method of accounting. As a result, KBR has retroactively applied the required change in accounting, electing the deferral method of accounting for planned major maintenance activities. The deferral method requires the capitalization of planned major maintenance costs at the point they occur and the depreciation of these costs over an estimated period until future maintenance activities are repeated. The result is an increase to KBR's investment in the equity of this joint venture and an increase to additional paid-in capital of approximately \$7 million as of April 1, 2006. The effect of the change in accounting on KBR's operating results for the year ended December 31, 2006 was immaterial.

In September 2006, the FASB issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements" ("SFAS 157"). This statement defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. The statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007. At the FASB meeting held on October 17, 2007, the FASB determined that it will not delay the effective date of SFAS 157, in its entirety; however, it may select individual elements of SFAS 157's applicability for deferral. The FASB staff's recommendations on whether a delay would be appropriate and, if so, who and what it should apply to will be reviewed and discussed at a future FASB meeting. Since any delay is not assured, we continue to focus on implementing SFAS 157 as of January 1, 2008, and evaluating the impact that the adoption of SFAS 157 will have on our financial position, results of operations and cash flows.

## Edgar Filing: KBR, INC. - Form 10-Q

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115," ("SFAS 159"). SFAS 159 provides companies with an option to measure certain financial instruments and other items at fair value with changes in fair value reported in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact that the adoption of SFAS 159 will have on our financial position, results of operations and cash flows.



### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to financial instrument market risk from changes in foreign currency exchange rates and interest rates. We selectively manage these exposures through the use of derivative instruments to mitigate our market risk from these exposures. The objective of our risk management is to protect our cash flows related to sales or purchases of goods or services from market fluctuations in currency rates. Our use of derivative instruments includes the following types of market risk:

- volatility of the currency rates;
- time horizon of the derivative instruments;
- market cycles; and
- the type of derivative instruments used.

We do not use derivative instruments for trading purposes. We do not consider any of these risk management activities to be material.

### **Item 4. Controls and Procedures**

#### **Disclosure Controls and Procedures**

In accordance with the Securities Exchange Act of 1934 Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2007 to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Our disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

We made the following changes in our internal control over financial reporting during our quarter ended September 30, 2007 that materially affected, or are reasonably likely to affect, our internal control over financial reporting:

In connection with the preparation of our statement of cash flows for the nine months ended September 30, 2007, we concluded that there were errors in the condensed consolidated statement of cash flows for the six months ended June 30, 2007, filed with the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007. These errors were corrected in our restated statement of cash flows for the six months ended June 30, 2007 as filed on Form 10-Q/A. As a result of the error, we concluded that at June 30, 2007 a material weakness existed in our controls over the preparation of the statement of cash flows. As a result, we implemented changes that improved the monitoring and approval of conclusions reached during the preparation of our statement of cash flows. Specifically, additional reviews of the detailed information used to compile the statement of cash flows are now performed by certain of our senior accounting personnel. Those revised controls operated effectively during the preparation of our interim financial statements for the period ended September 30, 2007 and resulted in the identification

Edgar Filing: KBR, INC. - Form 10-Q

of the need to restate the statement of cash flows for the six months ended June 30, 2007. Consequently, management believes that the material weakness has been remediated.

40

---

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Information related to various commitments and contingencies is described in Notes 8 and 9 to the condensed consolidated financial statements and in Management's Discussion and Analysis of Financial Condition and Results of Operations – Legal Proceedings.

### Item 1A. Risk Factors

Please refer to Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Risk Factors on pages 53-79 of our 2006 Annual Report on Form 10-K, which is incorporated herein by reference. The risk factors discussed below update those risk factors previously disclosed in our 2006 Annual Report on Form 10-K.

*Our government contracts work is regularly reviewed and audited by our customer, government auditors and others, and these reviews can lead to withholding or delay of payments to us, non-receipt of award fees, legal actions, fines, penalties and liabilities and other remedies against us.*

Given the demands of working in Iraq and elsewhere for the U.S. government, we expect that from time to time we will have disagreements or experience performance issues with the various government customers for which we work. If performance issues arise under any of our government contracts, the government retains the right to pursue remedies, which could include threatened termination or termination under any affected contract. If any contract were so terminated, we may not receive award fees under the affected contract, and our ability to secure future contracts could be adversely affected, although we would receive payment for amounts owed for our allowable costs under cost-reimbursable contracts. Other remedies that our government customers may seek for any improper activities or performance issues include sanctions such as forfeiture of profits, suspension of payments, fines and suspensions or debarment from doing business with the government. Further, the negative publicity that could arise from disagreements with our customers or sanctions as a result thereof could have an adverse effect on our reputation in the industry, reduce our ability to compete for new contracts, and may also have a material adverse effect on our business, financial condition, results of operations and cash flow.

*To the extent that we export products, technical data and services outside the United States, we are subject to U.S. laws and regulations governing international trade and exports, including but not limited to the International Traffic in Arms Regulations, the Export Administration Regulations and trade sanctions against embargoed countries, which are administered by the Office of Foreign Assets Control within the Department of the Treasury. A failure to comply with these laws and regulations could result in civil and/or criminal sanctions, including the imposition of fines upon us as well as the denial of export privileges and debarment from participation in U.S. government contracts.*

From time to time, we identify certain inadvertent or potential export or related violations. These violations may include, for example, transfers without required governmental authorizations. Although we do not currently anticipate that any past export practice will have a material adverse effect on our business, financial condition or results of operations, we can give no assurance as to whether we will ultimately be subject to sanctions as a result of such practices or the disclosure thereof, or the extent or effect thereof, if any sanctions are imposed, or whether individually or in the aggregate such practices or the disclosure thereof will have a material adverse effect on our business, financial condition or results of operations.

We continue to enhance our export control procedures and educate our executives and other employees who manage our exports concerning the requirements of applicable U.S. law. An effective control system regarding these matters is among our highest priorities. Nonetheless, a control system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the control system are met or that all violations have been or will be detected.

We have identified issues for disclosure, and it is possible that we will identify additional issues for disclosure. Specifically, we have reported to the U.S. Department of State and Department of Commerce that exports of materials, including personal protection equipment such as helmets, goggles, body armor and chemical protective suits, in connection with personnel deployed to Iraq and Afghanistan may not have been in accordance with current licenses or may have been unlicensed. In addition, on March 19, 2007, the Department of Defense, Office of the Inspector General, issued a subpoena through the Defense Criminal Investigative Service for information concerning items exported in connection with the our contract to support military operations in Iraq. The subpoena requests documents that relate to licensing for armor for convoy trucks and antiboycott issues. We are in the process of responding to that subpoena. A determination that we have failed to comply with one or more of these export controls could result in civil and/ or criminal sanctions, including the imposition of fines upon us as well as the denial of export privileges and debarment from participation in U.S. government contracts. Any one or more of such sanctions could have a material adverse effect on our business, financial condition or results of operations. We expect to incur legal and other costs, which could include penalties, in connection with these export control disclosures and investigations.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

On September 27, 2007, we held our Annual Meeting of Stockholders. At the meeting, the stockholders voted on the following matters:

1. The election of two Class I directors for the ensuing three years and until their successors shall be elected and shall qualify.
2. A proposal to ratify the appointment of KPMG LLP as the independent registered public accounting firm to examine the financial statements and books and records of KBR, Inc. for 2007.
3. A proposal to adopt our 2006 Stock and Incentive Plan, as amended.

The two Class I directors, William P. Utt and Jeffrey E. Curtiss were elected at the meeting, and proposals two and three received the affirmative vote required for approval. The number of votes cast for, against and withheld, as well as the number of abstentions, as to each matter were as follows;

<b>Proposal</b>	<b>Votes For</b>	<b>Votes Withheld</b>
1. Election of Class I director-Term Ending 2010		
William P. "Bill" Utt	145,187,271	416,908
Jeffrey E. Curtiss	144,866,490	737,689

Edgar Filing: KBR, INC. - Form 10-Q

	<u>Votes For</u>	<u>Votes Against</u>	<u>Abstentions</u>
2. Proposal to ratify the appointment of KPMG LLP as the independent registered public accounting firm to examine the financial statements and books and records of KBR, Inc. for 2007	144,183,185	1,406,935	14,059
3. Proposal to adopt our 2006 Stock and Incentive Plan, as amended	123,890,571	1,205,507	368,981

**Item 5. Other Information**

None.

42

---

**Item 6. Exhibits**

- \* 10.1+ Form of Restricted Stock Agreement between KBR, Inc. and William P. Utt pursuant to KBR, Inc. 2006 Stock and Incentive Plan.
- \* 10.2+ Form of KBR Performance Award Agreement pursuant to KBR, Inc. 2006 Stock and Incentive Plan.
- \* 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \* 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*\* 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*\* 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- \* Filed with this Form 10-Q
- \*\* Furnished with this Form 10-Q
- + Management contracts or compensatory plans or arrangements

Edgar Filing: KBR, INC. - Form 10-Q

As required by the Securities Exchange Act of 1934, the registrant has authorized this report to be signed on behalf of the registrant by the undersigned authorized individuals.

KBR, INC.

/s/ CEDRIC W. BURGHER

Cedric W. Burgher

Senior Vice President and Chief Financial Officer

/s/ JOHN W. GANN, JR.

John W. Gann, Jr.

Vice President and Chief Accounting Officer

Date: November 1, 2007



**Exhibit Index**

- \* 10.1+ Form of Restricted Stock Agreement between KBR, Inc. and William P. Utt pursuant to KBR, Inc. 2006 Stock and Incentive Plan.
- \* 10.2+ Form of KBR Performance Award Agreement pursuant to KBR, Inc. 2006 Stock and Incentive Plan.
- \* 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \* 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*\* 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*\* 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  
- \* Filed with this Form 10-Q
- \*\* Furnished with this Form 10-Q
- + Management contracts or compensatory plans or arrangements