# Edgar Filing: BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD - Form 6-K

# BRAZILIAN DISTRIBUTION CO COMPANHIA BRASILEIRA DE DISTR CBD

Form 6-K April 17, 2007

## FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **Report of Foreign Private Issuer**

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of April, 2007

Brazilian Distribution Company
(Translation of Registrant s Name Into English)

Av. Brigadeiro Luiz Antonio, 3126 São Paulo, SP 01402-901

<u>Brazil</u>

(Address of Principal Executive Offices)

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F)

Form 20-F X Form 40-F

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (1)):

Yes \_\_\_ No \_X\_

(Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (7)):

Yes \_\_\_ No <u>X</u>

(Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes \_\_\_ No <u>X</u>

## Same-store sales move up by 7.6%

**São Paulo, Brazil, April 16, 2007. Companhia Brasileira de Distribuição** [NYSE: CBD; BOVESPA: PCAR4 (PN)] announces its March 2007 sales performance (unaudited preliminary figures). The information presented below was calculated based on consolidated figures and in Reais, in accordance with the Brazilian Corporate Law.

The Pão de Açúcar Group s March performance reflected the results of the strategies and efforts employed to boost sales levels. The huge emphasis given to the Sales Incentive Campaign, in particular, has led to consistent growth in recent months.

March s gross sales totaled R\$1,447.0 million, 8.9% up year-on-year, while net sales stood at R\$1,225.8 million, up by 9.7% year-on-year. Same store sales grew by 7.6% in gross terms and by 8.4% in net terms compared to the same period in the previous year. All banners reported strong growth this month, especially Pão de Açúcar and CompreBem. Customer traffic has been growing since September 2006.

Food products did particularly well, climbing by 8.8%, led by groceries and perishables. Sales of non-food products rose by 3.5% despite the exceptionally strong comparative base provided by March/06, when sales increased by 17.1% year-on-year thanks to the World Cup effect.

The Group's first-quarter gross sales totaled R\$4,168.0 million, 6.2% up on the 1Q06, while net sales climbed 6.8% to R\$3,530.3 million. Gross and net same store sales moved up 4.8% and 5.6% year-on-year, respectively.

Statements included in this report regarding the Company s business prospects, the outlook for operating and financial results, and referring to the Company s growth potential are merely projections and were based on Management s expectations regarding the Company s future. Those projections are highly dependent on market changes, on the Brazilian general economic performance, on the industry and on international markets and are, therefore, subject to change.

COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO (CBD)

Daniela Sabbag Investor Relations Phone: (11) 3886-0421 Fax: (11) 3884-2677

e-mail:

cbd.ri@paodeacucar.com.br website: www.cbd-ri.com.br

#### **SIGNATURES**

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMPANHIA BRASILEIRA DE DISTRIBUIÇÃO

Date: April 16, 2007 By: /s/ Enéas César Pestana Neto

Name: Enéas César Pestana Neto Title: Administrative Director

By: /s/ Daniela Sabbag

Name: Daniela Sabbag

Title: Investor Relations Officer

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates offuture economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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