

FIRST RELIANCE BANCSHARES INC  
Form 10QSB  
August 15, 2005

---

**U.S. SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-QSB**

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended June 30, 2005

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF**  
**THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-49757

**FIRST RELIANCE BANCSHARES, INC.**

*(Exact name of small business issuer as specified in its charter)*

**South Carolina**  
*(State or other jurisdiction*  
*of incorporation or organization)*

**80-0030931**  
*(I.R.S. Employer*  
*Identification No.)*

**2170 West Palmetto Street**  
**Florence, South Carolina 29501**  
*(Address of principal executive offices, including zip code)*

**(843) 662-8802**  
*(Issuer's telephone number, including area code)*

---

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

State the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

**3,266,685 shares of common stock, \$.01 par value, as of June 30, 2005**

Transitional Small Business Disclosure Format (check one): Yes  No

---

FIRST RELIANCE BANCSHARES, INC.

INDEX

	<u>Page No.</u>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
Item 1. Financial Statements (Unaudited)	
<u>Condensed Consolidated Balance Sheets - June 30, 2005 and December 31, 2004</u>	3
<u>Condensed Consolidated Statements of Income - Six months ended June 30, 2005 and 2004 and Three months ended June 30, 2005 and 2004</u>	4
<u>Condensed Consolidated Statements of Shareholders' Equity and Comprehensive Income - Six months ended June 30, 2005 and 2004</u>	5
<u>Condensed Consolidated Statements of Cash Flows - Six months ended June 30, 2005 and 2004</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7-11
Item 2. <u>Management's Discussion and Analysis or Plan of Operation</u>	12-19
Item 3. <u>Controls and Procedures</u>	19
<b><u>PART II. OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	20
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	20
Item 3. <u>Defaults Upon Senior Securities</u>	20
Item 4. <u>Submission of Matters to a Vote of Securities Holders</u>	20
Item 5. <u>Other Information</u>	20
Item 6. <u>Exhibits and Reports on Form 8-K</u>	21-22
(a) <u>Exhibits</u>	21
(b) <u>Reports on Form 8-K</u>	22

**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Balance Sheets**

	June 30, 2005	December 31, 2004
	(Unaudited)	(Audited)
<b>Assets</b>		
Cash and cash equivalents		
Cash and due from banks	\$ 2,953,765	\$ 3,803,535
Federal funds sold	12,671,000	1,042,000
	<u>15,624,765</u>	<u>4,845,535</u>
Total cash and cash equivalents		
Securities available-for-sale	27,551,306	28,567,666
Nonmarketable equity securities	2,128,350	1,714,700
	<u>29,679,656</u>	<u>30,282,366</u>
Total investment securities		
Loans held for sale	1,778,172	1,332,890
Loans receivable	303,977,537	238,362,092
Less allowance for loan losses	(3,310,741)	(2,758,225)
	<u>300,666,796</u>	<u>235,603,867</u>
Loans, net		
Premises and equipment, net	7,432,841	5,891,402
Accrued interest receivable	1,881,583	1,458,673
Other real estate owned	180,533	320,598
Cash surrender value life insurance	3,682,057	3,415,582
Other assets	1,850,244	1,819,970
	<u>\$ 362,776,647</u>	<u>\$ 284,970,883</u>
Total assets		
<b>Liabilities and Shareholders Equity</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Noninterest-bearing transaction accounts	\$ 33,735,936	\$ 27,560,581
Interest-bearing transaction accounts	20,508,017	15,525,590
Savings	69,700,582	46,299,198
Time deposits \$100,000 and over	108,052,285	93,975,912
Other time deposits	64,787,211	42,132,546
	<u>296,784,031</u>	<u>225,493,827</u>
Total deposits		
Securities sold under agreement to repurchase	3,752,863	3,061,903
Advances from Federal Home Loan Bank	32,000,000	27,900,000
Accrued interest payable	783,789	742,017
Other liabilities	879,413	414,487
	<u>334,200,096</u>	<u>257,612,234</u>
Total liabilities		
<b>Shareholders Equity</b>		
Common stock, \$.01 par value; 5,000,000 shares authorized, 3,266,685 and 3,203,942 shares issued and outstanding at June 30, 2005 and December 31, 2004, respectively	32,767	32,039
Capital surplus	23,866,450	23,428,034
Treasury stock	(9,896)	(7,396)
Retained earnings	4,479,303	3,664,301
Accumulated other comprehensive income	207,927	241,671
	<u>28,576,551</u>	<u>27,358,649</u>
Total shareholders equity		

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10QSB

Total liabilities and shareholders' equity	<u>\$ 362,776,647</u>	<u>\$ 284,970,883</u>
--	-----------------------	-----------------------

See notes to condensed consolidated financial statements.

**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Income**  
**(Unaudited)**

	Six Months Ended June 30,		Three Months Ended June 30,	
	2005	2004	2005	2004
<b>Interest income:</b>				
Loans, including fees	\$ 9,534,875	\$ 5,049,119	\$ 5,229,173	\$ 2,692,522
Investment securities:				
Taxable	351,478	339,862	169,193	149,449
Nontaxable	253,621	202,193	127,650	101,046
Nonmarketable equity securities	32,749	16,728	20,910	16,728
Federal funds sold and other	80,551	2,028	73,378	633
<b>Total</b>	<b>10,253,274</b>	<b>5,609,930</b>	<b>5,620,304</b>	<b>2,960,378</b>
<b>Interest expense:</b>				
Deposits	3,167,558	1,380,255	1,829,733	728,558
Advances from Federal Home Loan Bank	527,671	239,683	288,169	121,725
Federal funds purchased and securities sold under agreements to repurchase	38,707	8,005	23,572	2,817
<b>Total</b>	<b>3,733,936</b>	<b>1,627,943</b>	<b>2,141,474</b>	<b>853,100</b>
<b>Net interest income</b>	<b>6,519,338</b>	<b>3,981,987</b>	<b>3,478,830</b>	<b>2,107,278</b>
Provision for loan losses	566,152	478,262	393,600	368,334
<b>Net interest income after provision for loan losses</b>	<b>5,953,186</b>	<b>3,503,725</b>	<b>3,085,230</b>	<b>1,738,944</b>
<b>Noninterest income:</b>				
Residential mortgage origination fees	444,620	242,623	291,846	143,618
Service charges on deposit accounts	674,447	557,379	345,842	308,992
Brokerage fees	69,896	82,167	38,894	51,870
Gain on sales of securities available for sale		2,703		2,703
Loss on sale of other real estate	(63,341)		(33,316)	
Loss on sale of fixed assets	(287)			
Credit life insurance commissions	15,277	49,844	7,616	26,965
Other charges, commissions and fees	245,797	189,574	130,017	99,200
<b>Total</b>	<b>1,386,409</b>	<b>1,124,290</b>	<b>780,899</b>	<b>633,348</b>
<b>Noninterest expenses:</b>				
Salaries and employee benefits	3,578,170	2,233,323	1,872,090	1,161,727
Occupancy expense	382,071	167,416	223,676	90,559
Furniture and equipment expense	360,464	301,022	186,246	157,534
Other operating expenses	1,872,309	1,124,373	996,044	621,012
<b>Total</b>	<b>6,193,014</b>	<b>3,826,134</b>	<b>3,278,056</b>	<b>2,030,832</b>
<b>Income before income taxes</b>	<b>1,146,581</b>	<b>801,881</b>	<b>588,073</b>	<b>341,460</b>
Income tax expense	331,579	235,510	158,670	96,264
<b>Net income</b>	<b>\$ 815,002</b>	<b>\$ 566,371</b>	<b>\$ 429,403</b>	<b>\$ 245,196</b>
<b>Earnings per share</b>				
Basic earnings per share	\$ 0.25	\$ 0.23	\$ 0.13	\$ 0.10
Diluted earnings per share	\$ 0.24	\$ 0.21	\$ 0.13	\$ 0.09

See notes to condensed consolidated financial statements.



**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Shareholders Equity and Comprehensive Income**  
**For the six months ended June 30, 2005 and 2004**  
**(Unaudited)**

	Common Stock		Surplus	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount					
<b>Balance, December 31, 2003</b>	2,466,660	\$ 24,667	\$ 15,106,070	\$	\$ 2,325,602	\$ 246,300	\$ 17,702,639
Net income for the period					566,371		566,371
Other comprehensive loss, net of tax benefit of \$211,553						(410,663)	(410,663)
Comprehensive income							155,708
Sale of ESOP shares	29,600	296	281,791				282,087
<b>Balance, June 30, 2004</b>	<b>2,496,260</b>	<b>\$ 24,963</b>	<b>\$ 15,387,861</b>	<b>\$</b>	<b>\$ 2,891,973</b>	<b>\$ (164,363)</b>	<b>\$ 18,140,434</b>
<b>Balance, December 31, 2004</b>	3,203,942	\$ 32,039	\$ 23,428,034	\$ (7,396)	\$ 3,664,301	\$ 241,671	\$ 27,358,649
Net income for the period					815,002		815,002
Other comprehensive loss, net of tax benefit of \$17,383						(33,744)	(33,744)
Comprehensive income							781,258
Issuance of shares to ESOP	8,743	88	112,696				112,784
Purchase of treasury stock				(2,500)			(2,500)
Exercise of stock options	64,000	640	325,720				326,360
<b>Balance, June 30, 2005</b>	<b>3,276,685</b>	<b>\$ 32,767</b>	<b>\$ 23,866,450</b>	<b>\$ (9,896)</b>	<b>\$ 4,479,303</b>	<b>\$ 207,927</b>	<b>\$ 28,576,551</b>

See notes to condensed consolidated financial statements.

**FIRST RELIANCE BANCSHARES, INC.**  
**Condensed Consolidated Statements of Cash Flows**  
(Unaudited)

	Six Months Ended June 30,	
	2005	2004
<b>Cash flows from operating activities:</b>		
Net income	\$ 815,002	\$ 566,371
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	566,152	478,262
Depreciation and amortization expense	395,690	338,933
Writedown of other real estate owned	75,550	
Accretion and premium amortization	43,244	21,131
Disbursements from loans held-for-sale	(25,876,576)	(11,548,982)
Proceeds from sales of mortgages held-for-sale	25,431,294	10,244,982
Deferred income tax provision	(13,566)	173,712
Gains on sale of securities available-for-sale		(2,703)
Losses on sales of other real estate		348
(Increase) in interest receivable	(422,910)	(31,477)
Increase in interest payable	41,772	58,684
Increase (decrease) in other liabilities	464,926	(88,167)
(Increase) decrease in other assets	(385,463)	3,307,755
Net cash provided (used) by operating activities	1,135,115	(3,096,661)
<b>Cash flows from investing activities:</b>		
Net increase in loans to customers	(65,759,008)	(36,660,198)
Purchases of securities available-for-sale	(1,577,004)	(978,000)
Calls and Maturities on securities available-for-sale	2,498,993	3,006,832
Proceeds on sales of securities available-for-sale		1,000,313
Purchases of Non Marketable Equity Securities	(413,650)	(185,725)
Proceeds on sales of other real estate	194,442	79,564
Purchases of premises and equipment	(1,817,466)	(227,446)
Net cash used by investing activities	(66,873,643)	(33,964,660)
<b>Cash flows from financing activities:</b>		
Net increase in deposit accounts	71,290,204	38,051,418
Net increase in federal funds purchased		(1,043,000)
Net increase (decrease) in securities sold under agreements to repurchase	690,960	(267,760)
Advances from the Federal Home Loan Bank	4,100,000	900,000
Proceeds from stock offering		296
Proceeds from stock issuance	439,114	281,791
Purchase of treasury stock	(2,500)	
Net cash provided by financing activities	76,517,808	37,922,745
<b>Net increase in cash and cash equivalents</b>	<b>10,779,230</b>	<b>861,424</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>4,845,535</b>	<b>4,793,102</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 15,624,765</b>	<b>\$ 5,654,526</b>
<b>Cash paid during the period for</b>		
Income taxes	\$ 287,308	\$ 501,503
Interest	\$ 3,692,164	\$ 1,569,259

See notes to condensed consolidated financial statements.





**FIRST RELIANCE BANCSHARES, INC.**

**Notes to Condensed Consolidated Financial Statements  
(Unaudited)**

**Note 1 - Basis of Presentation**

The accompanying financial statements have been prepared in accordance with the requirements for interim financial statements and, accordingly, they are condensed and omit disclosures, which would substantially duplicate those contained in the most recent annual report to shareholders. The financial statements as of June 30, 2005 and 2004 and for the interim periods then ended are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The financial information as of December 31, 2004 has been derived from the audited financial statements as of that date. For further information, refer to the financial statements and the notes included in First Reliance Bancshares, Inc.'s 2004 Annual Report on Form 10-KSB.

**Note 2 - Recently Issued Accounting Pronouncements**

The following is a summary of recent authoritative pronouncements that affect accounting, reporting, and disclosure of financial information by the Company:

In December 2004, the FASB issued SFAS No. 123 (revised 2004), *Share-Based Payment* (SFAS No. 123(R)). SFAS No. 123(R) will require companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its financial statements. In addition, the adoption of SFAS No. 123(R) requires additional accounting and disclosure related to the income tax and cash flow effects resulting from share-based payment arrangements. SFAS No. 123(R) is effective beginning as of the first annual reporting period beginning after December 15, 2005. The Company is currently evaluating the impact that the adoption of SFAS No. 123(R) will have on its financial position, results of operations and cash flows.

In April 2005, the Securities and Exchange Commission's Office of the Chief Accountant and its Division of Corporation Finance has released Staff Accounting Bulletin (SAB) No. 107 to provide guidance regarding the application of FASB Statement No. 123 (revised 2004), *Share-Based Payment*. Statement No. 123(R) covers a wide range of share-based compensation arrangements including share options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. SAB 107 provides interpretive guidance related to the interaction between Statement No. 123R and certain SEC rules and regulations, as well as the staff's views regarding the valuation of share-based payment arrangements for public companies. SAB 107 also reminds public companies of the importance of including disclosures within filings made with the SEC relating to the accounting for share-based payment transactions, particularly during the transition to Statement No. 123R.

In December 2003, the FASB issued FIN No. 46 (revised), *Consolidation of Variable Interest Entities* (FIN No. 46(R)), which addresses consolidation by business enterprises of variable interest entities. FIN No. 46(R) requires a variable interest entity to be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns, or both. FIN No. 46(R) also requires disclosures about variable interest entities that a company is not required to consolidate, but in which it has a significant variable interest. FIN No. 46(R) provides guidance for determining whether an entity qualifies as a variable interest entity by considering, among other considerations, whether the entity lacks sufficient equity or its equity holders lack adequate decision-making ability. The consolidation requirements of FIN No. 46(R) applied immediately to variable interest entities created after January 31, 2003. The consolidation requirements applied to the Company's existing variable interest entities in the first reporting period ending after December 15, 2004. Certain of the disclosure requirements applied to all financial statements issued after December 31, 2003, regardless of when the variable interest entity was established. The adoption of FIN No. 46(R) did not have any impact on the Company's financial position or results of operations.

## FIRST RELIANCE BANCSHARES, INC.

Notes to Condensed Consolidated Financial Statements  
(Unaudited)**Note 2 - Recently Issued Accounting Pronouncements**, *continued*

In November 2003, the Emerging Issues Task Force ( EITF ) reached a consensus that certain quantitative and qualitative disclosures should be required for debt and marketable equity securities classified as available for sale or held to maturity under SFAS No. 115 and SFAS No. 124 that are impaired at the balance sheet date but for which other-than-temporary impairment has not been recognized. Accordingly the EITF issued EITF No. 03-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments. This issue addresses the meaning of other-than-temporary impairment and its application to investments classified as either available for sale or held to maturity under SFAS No. 115 and provides guidance on quantitative and qualitative disclosures. The disclosure requirements of EITF No. 03-1 are effective for annual financial statements for fiscal years ending after June 15, 2004. The effective date for the measurement and recognition guidance of EITF No. 03-1 has been delayed. The FASB staff has issued a proposed Board-directed FASB Staff Position ( FSP ), FSP EITF 03-1-a, Implementation Guidance for the Application of Paragraph 16 of Issue No. 03-1. The proposed FSP would provide implementation guidance with respect to debt securities that are impaired solely due to interest rates and/or sector spreads and analyzed for other-than-temporary impairment under the measurement and recognition requirements of EITF No. 03-1. The delay of the effective date for the measurement and recognition requirements of EITF No. 03-1 will be superseded concurrent with the final issuance of FSP EITF 03-1-a. Adopting the disclosure provisions of EITF No. 03-1 did not have any impact on the Company's financial position or results of operations.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption.

**Note 3 - Stock-Based Compensation**

The Company has a stock-based employee compensation plan which is accounted for under the recognition and measurement principles of Accounting Principles Board ( APB ) Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations. No stock-based employee compensation cost is reflected in net income, as all stock options granted under these plans had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and earnings per share as if we had applied the fair value recognition provisions of Financial Accounting Standards Board ( FASB ) SFAS No. 123, *Accounting for Stock-Based Compensation*, to stock-based employee compensation.

Due to the projected impact on the company's future earnings as a result of the adoption of the aforementioned SFAS No. 123(R), the company's board of directors has chosen to accelerate the vesting of all currently outstanding stock options. The effective date for the acceleration of this vesting is June 30, 2005

	Six Months Ended June 30,	
	2005	2004
Net income, as reported	\$ 815,002	\$ 566,371
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	767,326	(96,526)
Pro forma net income (loss)	<b>\$ 47,676</b>	<b>\$ 469,845</b>
Earnings (loss) per share:		
Basic - as reported	\$ 0.25	\$ 0.23
Basic - pro forma	\$ 0.01	\$ 0.19
Diluted - as reported	\$ 0.24	\$ 0.21
Diluted - pro forma	\$ 0.01	\$ 0.18





Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10QSB

Stock options

163,500

**Diluted earnings per share**

Income available to common shareholders plus assumed conversions	\$ 566,371	2,646,682	\$ 0.21
--	------------	-----------	---------

## FIRST RELIANCE BANCSHARES, INC.

Notes to Condensed Consolidated Financial Statements  
(Unaudited)**Note 4 - Earnings Per Share - continued**

	Three Months Ended June 30, 2005		
	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic earnings per share</b>			
Income available to common shareholders	\$ 429,403	3,252,018	\$ 0.13
<b>Effect of dilutive securities</b>			
Stock options		169,224	
<b>Diluted earnings per share</b>			
Income available to common shareholders plus assumed conversions	\$ 429,403	3,421,243	\$ 0.13
<b>Three Months Ended June 30, 2004</b>			
	Income (Numerator)	Shares (Denominator)	Per Share Amount
<b>Basic earnings per share</b>			
Income available to common shareholders	\$ 245,196	2,495,718	\$ 0.10
<b>Effect of dilutive securities</b>			
Stock options		154,805	
<b>Diluted earnings per share</b>			
Income available to common shareholders plus assumed conversions	\$ 245,196	2,650,523	\$ 0.09

**Note 5 - Comprehensive Income**

Comprehensive income includes net income and other comprehensive income, which is defined as nonowner related transactions in equity. The following table sets forth the amounts of other comprehensive income included in equity along with the related tax effect for the six month and three month periods ended June 30, 2005 and 2004:

	Six Months Ended June 30, 2005		
	Pre-tax Amount	(Expense) Benefit	Net-of-tax Amount
<b>Unrealized gains (losses) on securities</b>			
Unrealized holding gains (losses) arising during the period	\$ (51,127)	\$ 17,383	\$ (33,744)
Less reclassification adjustment for gains realized in net income			
Net unrealized gains (losses) on securities	(51,127)	17,383	(33,744)
Other comprehensive income	\$ (51,127)	\$ 17,383	\$ (33,744)







**FIRST RELIANCE BANCSHARES, INC.**

**Item 2. Management's Discussion and Analysis or Plan of Operation**

The following discussion of financial condition as of June 30, 2005 compared to December 31, 2004, and the results of operations for the three and six months ended June 30, 2005 and 2004 should be read in conjunction with the condensed financial statements and accompanying footnotes appearing in this report.

**Advisory Note Regarding Forward-Looking Statements**

The statements contained in this report on Form 10-QSB that are not historical facts are forward-looking statements subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. We caution readers of this report that such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of us to be materially different from those expressed or implied by such forward-looking statements. Although we believe that our expectations of future performance is based on reasonable assumptions within the bounds of our knowledge of our business and operations, there can be no assurance that actual results will not differ materially from our expectations.

Factors which could cause actual results to differ from expectations include, among other things:

- the challenges, costs and complications associated with the continued development of our branches;
- the potential that loan charge-offs may exceed the allowance for loan losses or that such allowance will be increased as a result of factors beyond the control of us;
- our dependence on senior management;
- competition from existing financial institutions operating in our market areas as well as the entry into such areas of new competitors with greater resources, broader branch networks and more comprehensive services;
- adverse conditions in the stock market, the public debt market, and other capital markets (including changes in interest rate conditions);
- changes in deposit rates, the net interest margin, and funding sources;
- inflation, interest rate, market, and monetary fluctuations;
- risks inherent in making loans including repayment risks and value of collateral;
- the strength of the United States economy in general and the strength of the local economies in which we conduct operations may be different than expected resulting in, among other things, a deterioration in credit quality or a reduced demand for credit, including the resultant effect on our loan portfolio and allowance for loan losses;
- fluctuations in consumer spending and saving habits;
- the demand for our products and services;
- technological changes;
- the challenges and uncertainties in the implementation of our expansion and development strategies;
- the ability to increase market share;
- the adequacy of expense projections and estimates of impairment loss;
- the impact of changes in accounting policies by the Securities and Exchange Commission;
- unanticipated regulatory or judicial proceedings;
- the potential negative effects of future legislation affecting financial institutions (including without limitation laws concerning taxes, banking, securities, and insurance);
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System;
- the timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet;
- the impact on our business, as well as on the risks set forth above, of various domestic or international military or terrorist activities or conflicts;
- other factors described in this report and in other reports we have filed with the Securities and Exchange Commission; and
- our success at managing the risks involved in the foregoing.

Forward-looking statements speak only as of the date on which they are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made to reflect the occurrence of unanticipated events.

**FIRST RELIANCE BANCSHARES, INC.**

**Item 2. Management's Discussion and Analysis or Plan of Operation** - *continued*

**Critical Accounting Policies**

We have adopted various accounting policies which govern the application of accounting principles generally accepted in the United States in the preparation of our financial statements. Our significant accounting policies are described in the notes to the consolidated financial statements at December 31, 2004 as filed on our annual report on Form 10-KSB. Certain accounting policies involve significant judgments and assumptions by us which have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgments and assumptions we use are based on the historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of the judgments and assumptions we make, actual results could differ from these judgments and estimates which could have a major impact on our carrying values of assets and liabilities and our results of operations.

We believe the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for description of our processes and methodology for determining our allowance for loan losses.

**Regulatory Matters**

We are not aware of any current recommendations by regulatory authorities, which, if they were to be implemented, would have a material effect on liquidity, capital resources, or operations.

**Results of Operations**

**Net Interest Income**

For the six months ended June 30, 2005, net interest income, the major component of our net income, was \$6,519,338, compared to \$3,981,987 for the same period of 2004, an increase of \$2,537,351. For the three months ended June 30, 2005 net interest income was \$3,478,830, compared to \$2,107,278 for the comparable period of 2004. The rise in net interest income over the 2004 periods referenced were primarily attributable to increases in average earning assets. The average rate realized on interest-earning assets increased to 6.55% from 6.02%; however, average earning assets increased from \$183,610,261 for the six months ended June 30, 2004 to \$313,310,428 for the six months ended June 30, 2005. This increase is primarily attributable to an increase in the quantity of loans. The average rate paid on interest-bearing liabilities increased to 2.75% from 2.08% for the six month periods ended June 30, 2005 and 2004, respectively.

The net interest spread and net interest margin were 3.79% and 4.16%, respectively, for the six month period ended June 30, 2005, compared to 4.04% and 4.34%, respectively, for the six-month period ended June 30, 2004. For the quarter ended June 30, 2005, the net interest spread and net interest margin were 3.55% and 4.15%, respectively, as compared to 3.96% and 4.36%, respectively, for the quarter ended June 30, 2004.

## FIRST RELIANCE BANCSHARES, INC.

**Item 2. Management's Discussion and Analysis or Plan of Operation - continued****Provision and Allowance for Loan Losses**

The provision for loan losses is the charge to operating earnings that management feels is necessary to maintain the allowance for loan losses at an adequate level. For the six months ended June 30, 2005 and 2004, the provision was \$566,152 and \$478,262, respectively. For the three months ended June 30, 2005 and 2004, the provision for loan losses was \$393,600 and \$368,334, respectively. Nonperforming loans totaled \$1,466,214 at June 30, 2005 and \$474,982 at June 30, 2004. Based on present information, management believes the allowance for loan losses is adequate at June 30, 2005 to meet presently known and inherent risks in the loan portfolio. The allowance for loan losses is 1.09% of total loans at June 30, 2005. There are risks inherent in making all loans, including risks with respect to the period of time over which loans may be repaid, risks resulting from changes in economic and industry conditions, risks inherent in dealing with individual borrowers, and, in the case of a collateralized loan, risks resulting from uncertainties about the future value of the collateral. We maintain an allowance for loan losses based on, among other things, historical experience, an evaluation of economic conditions, and regular reviews of delinquencies and loan portfolio quality. Management's judgment about the adequacy of the allowance is based upon a number of assumptions about future events, which it believes to be reasonable, but which may not prove to be accurate. Thus, there is a risk that charge-offs in future periods could exceed the allowance for loan losses or that substantial additional increases in the allowance for loan losses could be required. Additions to the allowance for loan losses would result in a decrease of our net income and, possibly, our capital.

**Risk Elements in the Loan Portfolio**

The following is a summary of risk elements in the loan portfolio:

	<u>June 30, 2005</u>	<u>December 31, 2004</u>
Loans:		
Nonaccrual loans	\$ 913,792	\$ 1,186,183
Accruing loans more than 90 days past due	552,422	59,148
Activity in the allowance for loan losses is as follows:		
	<u>June 30,</u>	
	<u>2005</u>	<u>2004</u>
Balance, January 1,	\$ 2,758,225	\$ 1,752,282
Provision for loan losses for the period	566,152	478,262
Net loans (charged-off) recovered for the period	(13,636)	(143,245)
Balance, end of period	<u>\$ 3,310,741</u>	<u>\$ 2,087,299</u>
Gross loans outstanding, end of period	<u>\$ 303,977,537</u>	<u>\$ 176,236,611</u>
Allowance for loan losses to loans outstanding	1.09%	1.18%

**FIRST RELIANCE BANCSHARES, INC.**

**Item 2. Management's Discussion and Analysis or Plan of Operation - continued**

**Noninterest Income**

Total noninterest income for the six months ended June 30, 2005 was \$1,386,409, an increase of \$262,119 compared to \$1,124,290 for the six months ended June 30, 2004. Total noninterest income for the quarter ended June 30, 2005 was \$780,899, an increase of \$147,551, or 23.30%, from \$633,348 in the second quarter of 2004.

Service charge income increased \$117,068 from the six months ended June 30, 2004 to the six months ended June 30, 2005 and \$36,850 from the three months ended June 30, 2004 to the three months June 30, 2005. These increases were the result of increases in all categories of deposit accounts. Service charge on deposit accounts increased from \$557,379 to \$674,447 for the six months ended June 30, 2005, compared to the six months ended June 30, 2004 and increased from \$308,992 to \$345,842 for the three months ended June 30, 2005, compared to the three months ended June 30, 2004. Other charges, commissions and fees increased \$56,223 to \$245,797 for the six months ended June 30, 2005 when compared to the same period in 2004. This increase is primarily due to an increase in transaction volume of deposits.

**Noninterest Expense**

Total noninterest expense for the first six months of 2005 was \$6,193,014, an increase of \$2,366,880, or 61.86%, when compared to the first six months of 2004. For the quarter ended June 30, 2005, noninterest expense was \$3,278,056, an increase of \$1,247,224, or 61.41%, over the comparable period of 2004. The primary reasons for the increase between the two periods were expenses associated with opening a new branch in Charleston in March, 2005, and the addition of employees to support the growth of the Bank.

The primary components of noninterest expense are salaries and benefits, which were \$3,578,170 and \$2,233,323 for the six months ended June 30, 2005 and 2004, respectively and \$1,872,090 and \$1,161,727 for the three months ending June 30, 2005 and 2004, respectively. Since June 30, 2004, we have added several full time positions within the Bank to meet the needs associated with our growth. Other operating expenses increased \$747,936 for the six month period ending June 30, 2005, an increase of 66.52% over the related period in 2004. This increase was also due to certain expenses associated with our new branch in Charleston and our normal growth.

**Income Taxes**

For the six months ended June 30, 2005 and 2004, the effective income tax rate was 28.92% and 29.37%, respectively, and the income tax provision was \$331,579 and \$235,510, respectively. For the quarter ended June 30, 2005, the effective tax rate was 26.98%, compared to 28.19% for the second quarter of 2004. The increases in income taxes were the result of an increase in income before taxes for the periods presented.

**Net Income**

The combination of the above factors resulted in net income of \$815,002 for the six months ended June 30, 2005, compared to \$566,371 for the comparable period in 2004. For the quarter ended June 30, 2005, net income was \$429,403, an increase of \$184,207 when compared to the second quarter of 2004.

**Assets and Liabilities**

During the first six months of 2005, total assets increased \$77,805,764, or 27.30%, when compared to December 31, 2004. The primary source of growth in assets was the increase of \$65,615,445, or 27.53%, in loans receivable. Deposits increased \$71,290,204, or 31.62%, to \$296,784,031 as of June 30, 2005. The largest increase in deposits was in time deposits \$100,000 and over, which increased \$14,076,373, or 14.98%, to \$108,052,285 at June 30, 2005. Advances from the Federal Home Loan Bank increased by \$4,100,000 from December 31, 2004. These advances were used to fund our loan growth.

## FIRST RELIANCE BANCSHARES, INC.

**Item 2. Management's Discussion and Analysis or Plan of Operation - continued****Investment Securities**

Investment securities totaled \$29,679,656 at June 30, 2005, compared to \$30,282,366 at December 31, 2004. Investment securities totaling \$27,551,306 were designated as available-for-sale. Nonmarketable equity securities totaled \$2,128,350 at June 30, 2005.

**Loans**

Gross loans increased \$65,615,445, or 27.53%, during the six months ended June 30, 2005. The largest increase in loans was in commercial loans, which increased \$32,789,996, or 51.89%, to \$95,978,722 at June 30, 2005. Increase in loan volume is primarily attributable to the expansion into new markets. Balances within the major loans receivable categories as of June 30, 2004 and December 31, 2003 are as follows:

	<b>June 30, 2005</b>	<b>December 31, 2004</b>
Mortgage loans on real estate:		
Residential 1-4 family	\$ 58,892,572	\$ 50,429,754
Multifamily	5,526,603	2,786,453
Commercial	95,978,722	63,188,726
Construction	48,597,239	39,023,385
Second mortgages	4,327,316	5,311,537
Equity lines of credit	22,224,421	14,179,437
<b>Total mortgage loans</b>	<b>235,546,893</b>	<b>174,919,292</b>
Commercial and industrial	52,923,608	47,890,104
Consumer	14,499,304	13,931,133
Other	1,007,752	1,621,563
	<b>\$ 303,977,537</b>	<b>\$ 238,362,092</b>

**Deposits**

Total deposits increased \$71,290,204, or 31.62%, from December 31, 2004 to \$296,784,031 at June 30, 2005. The largest increase was in time deposits \$100,000 and over, which increased \$14,076,373, or 14.98%, to \$108,052,285 at June 30, 2005. Time deposits \$100,000 and over included \$44,831,703 and \$44,718,672 in out of market deposits at June 30, 2005 and December 31, 2004, respectively. Balances within the major deposit categories as of June 30, 2005 and December 31, 2004. Expressed in percentages, noninterest-bearing deposits increased 22.41% and interest-bearing deposits increased 32.90%. The majority of this increase was due to an increase in time deposits from \$42,132,546 at December 31, 2004 to \$64,787,211 at June 30, 2005. The primary reason for the increase in deposits is expansion into new markets. Additionally, the Bank offered several rate specials on CDs during this period.

Balances within the major deposit categories as of June 30, 2005 and December 31, 2004 are as follows:

	<b>June 30, 2005</b>	<b>December 31, 2004</b>
Noninterest-bearing demand deposits	\$ 33,735,936	\$ 27,560,581
Interest-bearing demand deposits	20,508,017	15,525,590
Savings deposits	69,700,582	46,299,198
Time deposits \$100,000 and over	108,052,285	93,975,912
Other time deposits	64,787,211	42,132,546
	<b>\$ 296,784,031</b>	<b>\$ 225,493,827</b>



**FIRST RELIANCE BANCSHARES, INC.**

**Item 2. Management's Discussion and Analysis or Plan of Operation - continued**

**Advances from Federal Home Loan Bank**

Advances from the Federal Home Loan Bank of Atlanta were \$32,000,000 as of June 30, 2005. Of this amount \$21,500,000 have scheduled maturities greater than one year, with an average rate of 3.28%. Management anticipates the reduction of FHLB advances as we expand our services into new markets.

**Liquidity**

We meet our liquidity needs through scheduled maturities of loans and investments on the asset side and through pricing policies for interest-bearing deposit accounts on the liability side. The level of liquidity is measured by the loan-to-total funds ratio, which was at 91.41% at June 30, 2005 and 92.94% at December 31, 2004.

Securities available-for-sale, which totaled \$27,551,306 at June 30, 2005, serve as a ready source of liquidity. We also have lines of credit available with correspondent banks to purchase federal funds for periods from one to seven days. At June 30, 2005, unused lines of credit totaled \$31,000,000. We also have a line of credit to borrow funds from the Federal Home Loan Bank up to 20% of the Bank's total assets, which gave us the ability to borrow up to \$72,506,923 as of June 30, 2005. As of June 30, 2005, we had borrowed \$32,000,000 on this line.



## FIRST RELIANCE BANCSHARES, INC.

**Item 2. Management's Discussion And Analysis or Plan of Operation - continued****Capital Resources**

Total shareholders' equity increased \$1,217,902 to \$28,576,551 at June 30, 2005. This is the result of net income for the period of \$815,002 and unrealized losses on securities available-for-sale of \$33,744. Stock options totaling 64,000 shares were exercised during the period, which resulted in proceeds of \$326,360. In addition, we issued 8,743 shares of stock through our Employee Stock Ownership Plan which resulted in proceeds of \$112,784.

We are subject to various regulatory capital requirements administered by the federal banking agencies. Quantitative measures established by regulation to ensure capital adequacy require us to maintain minimum ratios of Tier 1 and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from 0% to 100%. Our Tier 1 capital consists of common stockholders' equity, excluding the unrealized gain or loss on securities available-for-sale, minus certain intangible assets. Our Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital. The regulatory minimum requirements are 4% for Tier 1 and 8% for total risk-based capital.

We are also required to maintain capital at a minimum level based on adjusted quarterly average assets, which is known as the leverage ratio. Only the strongest banks are allowed to maintain capital at the minimum requirement of 3%. All others are subject to maintaining ratios 1% to 2% above the minimum.

The following table summarizes the Company's risk-based capital at June 30, 2005:

Shareholders' equity	\$ 28,576,551
Less: unrealized losses on available-for-sale securities	207,927
	<hr/>
Tier 1 capital	28,368,624
Plus: allowance for loan losses <sup>(1)</sup>	3,310,741
	<hr/>
Total capital	31,679,365
	<hr/>
Net risk-weighted assets	<b>\$ 308,038,000</b>
	<hr/>
Risk-based capital ratios	
Tier 1 capital (to risk-weighted assets)	9.21%
Total capital (to risk-weighted assets)	10.28%
Tier 1 capital (to total average assets)	8.62%

(1) Limited to 1.25% of gross risk-weighted assets

## FIRST RELIANCE BANCSHARES, INC.

**Item 2. Management's Discussion And Analysis or Plan of Operation - continued****Off-Balance Sheet Risk**

Through our operations, we have made contractual commitments to extend credit in the ordinary course of our business activities. These commitments are legally binding agreements to lend money to our customers at predetermined interest rates for a specified period of time. At June 30, 2005, we had issued commitments to extend credit of \$48,756,937 and standby letters of credit of \$844,894 through various types of commercial lending arrangements. Approximately \$39,216,516 of these commitments to extend credit had variable rates.

The following table sets forth the length of time until maturity for unused commitments to extend credit and standby letters of credit at June 30, 2005.

<i>(Dollars in thousands)</i>	Within One Month	After One Through Three Months	After Three Through Twelve Months	Within One Year	Greater Than One Year	Total
Unused commitments to extend credit	\$ 3,318	\$ 210	\$ 12,002	\$ 15,530	\$ 33,227	\$ 48,757
Standby letters of credit	125	367	245	737	108	845
<b>Total</b>	<b>\$ 3,443</b>	<b>\$ 577</b>	<b>\$ 12,247</b>	<b>\$ 16,267</b>	<b>\$ 33,335</b>	<b>\$ 49,602</b>

We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. Collateral varies but may include accounts receivable, inventory, property, plant and equipment, commercial and residential real estate.

**Item 3. Controls and Procedures**

As of the end of the period covered by this report, our management, including our Chief Executive Officer and Chief Financial Officer, reviewed and evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiary) that is required to be included in our periodic filings with the Securities and Exchange Commission. There have been no changes in the Company's internal control over financial reporting during the Company's quarter ended June 30, 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## FIRST RELIANCE BANCSHARES, INC.

**PART II - OTHER INFORMATION****Item 1. Legal Proceedings**

There are no material, pending legal proceedings to which the Company or its subsidiary is a party or of which any of their property is the subject.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) Not applicable

(b) Not applicable

(c) Not applicable

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Submission of Matters to a Vote of Securities**

In connection with the Annual Meeting of Shareholders held June 16, 2005, the following votes are hereby certified by the undersigned. Each vote represents one share of common stock.

We received 1,650,139 votes by proxy, representing or 51.2% of the shares of common stock outstanding at April 28, 2005, the record date for the meeting. The outcome of the voting is as follows:

**PROPOSAL 1: Election of Class A Directors**

*Director Nominee: F. R. Saunders, Jr.*

	<u>No. of Votes</u>	<u>Percent of Outstanding Shares</u>
For:	1,646,139	99.8%
Withhold:	4,000	0.20%

*Director Nominee: Leonard A. Hoogenboom*

	<u>No. of Votes</u>	<u>Percent of Outstanding Shares</u>
For:	1,645,639	99.7%
Withhold:	4,500	0.30

*Director Nominee: T. Daniel Turner*

	<u>No. of Votes</u>	<u>Percent of Outstanding Shares</u>
--	---------------------	--------------------------------------

Edgar Filing: FIRST RELIANCE BANCSHARES INC - Form 10QSB

For:	1,645,889	99.7
Withhold:	4,250	0.30%

**Item 5. Other Information**

NONE

**FIRST RELIANCE BANCSHARES, INC.****Item 6. Exhibits and Reports on Form 8-K**

## (a) Exhibits

Exhibit Number	Exhibit
2.1	Plan of Reorganization and Exchange between First Reliance Bancshares, Inc. and First Reliance Bank (incorporated by reference to the Registrant's current report on Form 8-K dated April 1, 2002).
3.1	Articles of Incorporation (incorporated by reference to the Registrant's current report on Form 8-K dated April 1, 2002).
3.2	Bylaws (incorporated by reference to the Registrant's current report on Form 8-K dated April 1, 2002).
4.1	See Articles of Incorporation at Exhibit 3.1 hereto and Bylaws at Exhibit 3.2 hereto.
10.1(a)	Executive Employment Agreement dated August 21, 2001 - F. R. Saunders, Jr. (incorporated by reference to Exhibit 10.4 to the Registrant's quarterly report on Form 10-QSB for the quarter ended March 31, 2002).
10.1(b)	Amendment 1 to Executive Employment Agreement dated June 1, 2002 - F. R. Saunders, Jr. (incorporated by reference to Exhibit 10.5(b) to the Registrant's quarterly report On Form 10-QSB for the quarter ended June 30, 2002).
10.2(a)	Executive Employment Agreement dated August 21, 2001 - A. Dale Porter (incorporated by reference to Exhibit 10.5 to the Registrant's quarterly report on Form 10-QSB for the quarter ended March 31, 2002).
10.2(b)	Amendment 1 to Executive Employment Agreement dated June 1, 2002 - A. Dale Porter (incorporated by reference to Exhibit 10.6(b) to the Registrant's quarterly report On Form 10-QSB for the quarter ended June 30, 2002).
10.3(a)	Executive Employment Agreement dated August 21, 2001 - Paul C. Saunders (incorporated by reference to Exhibit 10.6 to the Registrant's quarterly report on Form 10-QSB for the quarter ended March 31, 2002).
10.3(b)	Amendment 1 to Executive Employment Agreement dated June 1, 2002 - Paul C. Saunders (incorporated by reference to Exhibit 10.7(b) to the Registrant's quarterly report On Form 10-QSB for the quarter ended June 30, 2002).
10.4(a)	1999 First Reliance Bank Employee Stock Option Plan (incorporated by reference to Exhibit 10.1 to the Registrant's quarterly report on Form 10-QSB for the quarter ended March 31, 2002).
10.4(b)	Amendment No. 1 to 1999 First Reliance Bank Employee Stock Option Plan (incorporated by reference to Exhibit 10.2 to the Registrant's quarterly report on Form 10-QSB for the quarter ended March 31, 2002).
10.4(c)	Amendment No. 2 to 1999 First Reliance Bank Employee Stock Option Plan (incorporated by reference to Exhibit 10.3 to the Registrant's quarterly report on Form 10-QSB for the quarter ended June 30, 2002).
10.5	Employment Agreement dated September 27, 2002 - Jeffrey A. Paolucci (incorporated by reference to Exhibit 10.5 to the Registrant's quarterly report on Form 10-KSB for the year ended December 31, 2002).
31.1	Certification pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as amended.
31.2	Certification pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as amended.
32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**FIRST RELIANCE BANCSHARES, INC.**

**Item 6. Exhibits and Reports on Form 8-K** - *continued*

(b) Reports on Form 8-K. NONE

-22-

---

**FIRST RELIANCE BANCSHARES, INC.**

**SIGNATURE**

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FIRST RELIANCE BANCSHARES, INC.**

By: /s/ F. R. SAUNDERS, JR.

---

F. R. Saunders, Jr.  
President & Chief Executive Officer

Date: \_\_\_\_\_, 2005

By: /s/ JEFFERY A. PAOLUCCI

---

Jeffery A. Paolucci  
Senior Vice President and Chief Financial Officer