

MOQUIST RONALD M
Form 4
November 22, 2004

FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
MOQUIST RONALD M

2. Issuer Name and Ticker or Trading Symbol
RAVEN INDUSTRIES INC
[RAVN]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)
PO BOX 5107

(Street)

3. Date of Earliest Transaction (Month/Day/Year)
11/19/2004

Director 10% Owner
 Officer (give title below) Other (specify below)
President & CEO

SIOUX FALLS, SD 57117

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)
 Form filed by One Reporting Person
 Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
| | | | | (A) or (D) Price | | | |
| Common Stock ⁽¹⁾ | | | | | 680,060 | D | |
| Common Stock ⁽²⁾ | | | | | 126,000 | I | By Spouse |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | | |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|----------------------------|
| | | | | Code | V (A) (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares |
| Stock Option (3) (4) | \$ 2.666 | | | | | 11/14/2001 | 11/14/2005 | Common Stock | 48,000 |
| Stock Option (3) (5) | \$ 4.375 | | | | | 11/19/2002 | 11/19/2006 | Common Stock | 48,000 |
| Stock Option (3) (6) | \$ 7 | | | | | 11/18/2003 | 11/18/2007 | Common Stock | 40,000 |
| Stock Option (3) (7) | \$ 13.5 | | | | | 11/21/2004 | 11/21/2008 | Common Stock | 24,000 |
| Stock Option (3) | \$ 22 | 11/19/2004 | | A | 16,000 | 11/19/2005 | 11/19/2009 | Common Stock | 16,000 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|--|---------------|-----------|-----------------|-------|
| | Director | 10% Owner | Officer | Other |
| MOQUIST RONALD M PO BOX 5107 SIOUX FALLS, SD 57117 | X | | President & CEO | |

Signatures

/s/ Ronald M Moquist
11/19/2004
Date

**Signature of Reporting Person

Explanation of Responses:

* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) On October 15, 2004, the common stock of Raven Industries, Inc. split 2 for 1 resulting in the reporting person's acquisition of 340,030 additional shares of common stock.
- (2) On October 15, 2004, the common stock of Raven Industries, Inc. split 2 for 1 resulting in the reporting person's acquisition of 63,000 additional shares of common stock.
- (3) Pursuant to Rule 16b-3(d). Right to buy. All options are exercisable at the rate of 25% annually beginning one year after date of grant.
- (4) Previously reported as 24,000 shares at \$5.333 restated for the 2 for 1 stock split on October 15, 2004.
- (5) Previously reported as 24,000 shares at \$8.75 restated for the 2 for 1 stock split on October 15, 2004.
- (6) Previously reported as 20,000 shares at \$14.00 restated for the 2 for 1 stock split on October 15, 2004.
- (7) Previously reported as 12,000 shares at \$27.00 restated for the 2 for 1 stock split on October 15, 2004.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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