

HANMI FINANCIAL CORP  
Form DEF 14A  
April 12, 2019  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

**HANMI FINANCIAL CORPORATION**

*(Name of Registrant as Specified In Its Charter)*

**Not Applicable**

*(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)*

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:
- (3) Filing Party:
- (4) Date Filed:

**Table of Contents**

**Table of Contents**

**HANMI FINANCIAL CORPORATION**

**3660 Wilshire Boulevard, Penthouse Suite A**

**Los Angeles, California 90010**

**(213) 382-2200**

**NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

**TO BE HELD ON MAY 22, 2019**

***TO THE STOCKHOLDERS OF HANMI FINANCIAL CORPORATION:***

NOTICE IS HEREBY GIVEN that the 2019 annual meeting of stockholders (the Annual Meeting ) of Hanmi Financial Corporation ( Hanmi, the Company, we, us or our ) will be held at the Oxford Palace Hotel, located at 7 Oxford Ave., Los Angeles, California, on Wednesday, May 22, 2019 at 10:30 a.m., Pacific Time, for the following purposes:

- 1. To elect nine (9) directors to serve for terms expiring at the 2020 Annual Meeting of Stockholders and until their successors are elected and qualified;**
- 2. To provide a non-binding advisory vote to approve the compensation of our Named Executive Officers ( Say-on-Pay vote);**
- 3. To ratify the appointment of KPMG LLP as our independent registered public accounting firm for the fiscal year ending December 31, 2019; and**
- 4. To consider any other business properly brought before the meeting.**

You are cordially invited to attend the Annual Meeting in person. Whether or not you plan to attend in person, please vote by signing, dating and returning the enclosed proxy card by mail. You may also vote by telephone or Internet. Any stockholder attending the Annual Meeting may vote in person even if he or she previously returned a proxy card.

By Order of Our Board of Directors,

**Joseph K. Rho**

*Chairman of the Board*

Los Angeles, California

April 12, 2019

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE  
2019 ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON MAY 22, 2019:**

**This Proxy Statement and the 2018 Annual Report on Form 10-K are available electronically at**

*www.hanmi.com* **by clicking on Investor Relations and then Proxy Materials.**

**Table of Contents**

TABLE OF CONTENTS

<b><u>PROXY STATEMENT SUMMARY</u></b>	<b>1</b>
<u>Matters to be Considered and Vote Recommendation</u>	1
<u>Questions and Answers About These Proxy Materials and the Annual Meeting</u>	2
<b><u>CORPORATE GOVERNANCE AND BOARD MATTERS</u></b>	<b>6</b>
<u>Corporate Governance</u>	6
<u>Director Independence</u>	6
<u>Board Meetings and Committees</u>	7
<u>Board Leadership Structure</u>	8
<u>Board's Role in Risk Oversight</u>	9
<u>Consideration of Director Nominees</u>	10
<u>Communications with the Board</u>	11
<u>Stock Ownership Guidelines</u>	11
<u>Director Compensation</u>	12
<u>Director Emeritus Plan</u>	12
<b><u>PROPOSAL NO. 1 ELECTION OF DIRECTORS</u></b>	<b>14</b>
<u>Board of Directors and Nominees</u>	14
<b><u>EXECUTIVE COMPENSATION</u></b>	<b>18</b>
<u>Executive Officers</u>	18
<u>Compensation Discussion and Analysis</u>	19
<u>Tax Deductability of Executive Officer Compensation</u>	31
<u>Summary Compensation Table</u>	32
<u>Grants of Plan-Based Awards</u>	33
<u>Outstanding Equity Awards at Fiscal Year End</u>	34
<u>Option Exercises and Stock Vested</u>	35
<u>Potential Payments upon Termination of Employment or Change in Control</u>	35
<u>Compensation and Human Resources Committee Report</u>	38
<u>CEO Pay Ratio</u>	38
<b><u>PROPOSAL NO. 2 NON-BINDING ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION (SAY-ON-PAY VOTE)</u></b>	<b>39</b>
<u>Voting and Effect of Vote</u>	39
<u>Board Recommendation</u>	39
<b><u>PROPOSAL NO. 3 RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM</u></b>	<b>40</b>

<u>Voting and Effect of Vote</u>	40
<u>Board Recommendation</u>	40
<b><u>AUDIT AND NON-AUDIT FEES</u></b>	<b>41</b>
<u>Fee Information</u>	41
<u>Audit Committee Pre-Approval Policies and Procedures</u>	41
<b><u>AUDIT COMMITTEE REPORT</u></b>	<b>42</b>
<b><u>CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS</u></b>	<b>43</b>
<u>Review, Approval or Ratification of Transactions with Related Persons</u>	43
<u>Transactions with Related Persons</u>	43
<b><u>BENEFICIAL OWNERSHIP OF PRINCIPAL STOCKHOLDERS AND MANAGEMENT</u></b>	<b>44</b>
<u>Ownership of Securities</u>	44
<u>Section 16(a) Beneficial Ownership Reporting Compliance</u>	45
<b><u>OTHER MATTERS</u></b>	<b>46</b>
<b><u>STOCKHOLDER PROPOSALS FOR THE 2020 ANNUAL MEETING</u></b>	<b>46</b>
<b><u>AVAILABILITY OF FORM 10-K</u></b>	<b>46</b>
<b><u>WHERE YOU CAN FIND MORE INFORMATION</u></b>	<b>46</b>

*Annual Meeting Proxy Statement  
2019*

**Table of Contents**

PROXY STATEMENT

FOR THE ANNUAL MEETING OF STOCKHOLDERS

TO BE HELD ON MAY 22, 2019

The Board of Directors (our Board) of HANMI FINANCIAL CORPORATION is soliciting your proxy for use at the 2019 annual meeting of stockholders (the Annual Meeting) to be held at the Oxford Palace Hotel, located at 745 S. Oxford Ave., Los Angeles, California, on Wednesday, May 22, 2019 at 10:30 a.m., Pacific Time, and at any adjournments or postponements thereof.

**PROXY STATEMENT SUMMARY**

**MATTERS TO BE CONSIDERED AND VOTE RECOMMENDATION**

We are asking stockholders to vote on the following matters at the Annual Meeting of Stockholders:

Proposal	Our Board's Recommendation
----------	----------------------------

**Item 1. Election of Directors (page 14)**

The Board believes that the nine (9) director nominees possess the necessary qualifications to provide effective oversight of the Company's business and quality advice and counsel to our management.

**FOR each  
Director Nominee**

**Item 2. Advisory Vote to Approve Executive Compensation ( Say-on-Pay Vote) (page 39)**

The Company seeks a non-binding advisory vote from its stockholders to approve the compensation of its Named Executive Officers (NEOs) as described in the *Executive Compensation Compensation Discussion and Analysis* section beginning on page 19. Because your vote is advisory, it will not be binding upon our Board and may not be construed as overruling any decision by our Board. However, the Compensation and Human Resources Committee may, in its sole discretion, take into account the outcome of the vote when considering future executive compensation arrangements.

**FOR**



**Item 3. Ratification of Auditors (page 40)**

The Audit Committee and the Board believe that the continued retention of KPMG LLP to serve as the independent registered public accounting firm of the Company for the fiscal year ending December 31, 2019 is in the best interests of the Company and its stockholders. As a matter of good corporate governance, stockholders are being asked to ratify the Audit Committee's selection of the independent registered public accounting firm. If the stockholders do not ratify the selection by a majority vote of the shares present and voting, we will reconsider whether or not to retain KPMG. Even if the selection is ratified, we may, in our discretion, appoint a different independent registered public accounting firm at any time during the year if we determine that such a change would be in our and our stockholders' best interests.

**FOR**

*Annual Meeting Proxy Statement* **1**  
*2019*

**Table of Contents**

PROXY STATEMENT SUMMARY

**QUESTIONS AND ANSWERS ABOUT THESE PROXY MATERIALS AND THE ANNUAL MEETING**

**Q: Why did I receive this Proxy Statement?**

A: You received this Proxy Statement and the enclosed proxy card because we are soliciting your vote at the Annual Meeting. As a stockholder of record of our common stock, you are invited to attend the Annual Meeting, and are entitled and requested to vote on the proposals described in this Proxy Statement. This Proxy Statement summarizes the information you need to know to cast an informed vote at the Annual Meeting. However, you do not need to attend the Annual Meeting to vote your shares. Instead, you may simply complete, sign and return the enclosed proxy card by mail. You may also vote by telephone or Internet.

We will begin posting this Proxy Statement, notice of the Annual Meeting, and the enclosed proxy card on or about April 12, 2019 to all stockholders entitled to vote.

**Q: Who is entitled to vote and how many votes do I have?**

A: All stockholders of our common stock as of the close of business on April 2, 2019, and only those stockholders, will be entitled to vote at the Annual Meeting. You have one vote for each share of our common stock you owned as of the close of business on the record date.

**Q: How many shares are eligible to be voted?**

A: As of April 2, 2019, 30,861,097 shares of our common stock were outstanding. Each outstanding share of our common stock will entitle its holder to one vote on each matter to be voted on at the Annual Meeting.

**Q: What is the difference between holding shares as a record holder and in street name ?**

A: Record Holders: If your shares of common stock are registered directly in your name on our stock records, you are considered the stockholder of record, or the record holder of those shares. As the record holder, you have the right to vote your shares in person or by proxy at the Annual Meeting.

Street Name Holders: If your shares of common stock are held in an account at a brokerage firm, bank, or other similar entity, then you are the beneficial owner of shares held in street name. The entity holding your account is considered the record holder for purposes of voting at the Annual Meeting. As the beneficial owner, you have the right to direct this entity on how to vote the shares held in your account. However, as described below, you may not vote these shares in person at the Annual Meeting unless you obtain a legal proxy from the entity that holds your shares giving you the right to vote the shares at the Annual Meeting.

**Q: What is a broker non-vote?**

A: Current regulations restrict the ability of your brokerage firm, bank or similar entity to vote your shares in the election of directors and other matters on a discretionary basis. Thus, if you hold your shares in street name and you do not instruct your bank or broker how to vote in the election of directors or for the advisory vote regarding the compensation of our NEOs, no votes will be cast on your behalf. These are referred to as broker non-votes. Your bank or broker does, however, continue to have discretion to vote any shares for which you do not provide instructions on how to vote on the ratification of the appointment of our independent registered public accounting firm (Proposal 3 of this Proxy Statement).

**Q: What is the required quorum at the Annual Meeting?**

A: Quorum for the transaction of business at the Annual Meeting requires the presence, in person or by proxy, of the holders of a majority of all shares entitled to vote at a meeting of stockholders. Abstentions and broker non-votes are treated as being present for purposes of establishing a quorum.

**Table of Contents**

PROXY STATEMENT SUMMARY

**Q: What vote is required to approve each proposal at the Annual Meeting?**

- A: **1. *Election of Directors.*** Directors are elected by a majority of votes cast in uncontested elections. In order to be elected to the Board, the votes cast for the nominee must exceed the number of votes cast against the nominee.
- 2. *Advisory Vote on the Compensation of our NEOs.*** Approval, on an advisory basis, of the compensation of our NEOs requires the affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote.
- 3. *Ratification of Selection of Auditors.*** Ratification of the selection of KPMG as our independent registered public accounting firm for the fiscal year ending December 31, 2019 requires the affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote.

**Q: What is the effect of broker non-votes and abstentions?**

A: Abstentions and broker non-votes will be counted for determining a quorum. Your broker, however, will not be entitled to vote without your instruction on Proposals 1 and 2 on the election of directors and the advisory (non-binding) proposal to approve the compensation of our NEOs.

Your broker will be authorized to vote your shares on the ratification of our independent registered public accounting firm even if it does not receive instructions from you, and accordingly, broker non-votes will have no effect on this proposal.

Abstentions will have no effect on the election of directors in Proposal 1, but will have the effect of a vote AGAINST Proposals 2 and 3 for the advisory (non-binding) vote to approve the compensation of NEOs and the ratification of our independent registered public accounting firm, respectively.

**Q: How can I vote my shares?**

A: If you hold your shares of common stock in your own name and not through a broker or another nominee, you may vote your shares of common stock by the following methods, subject to compliance with the applicable cutoff times and deadlines described below:

**By Internet**

You can vote on the website printed on your proxy card. Internet voting is available 24 hours a day until 11:59 p.m., Pacific Time, on May 21, 2019. If you vote via the Internet, you do not need to return your proxy card.

**By Mail**

You can vote by mail by signing, dating and returning the proxy card in the postage-paid envelope provided to you. Proxy cards sent by mail must be received by May 21, 2019.

**By Telephone**

You can vote by dialing the toll-free number printed on your proxy card. Telephone voting is available 24 hours a day until 11:59 p.m., Pacific Time, on May 21, 2019. If you vote by telephone, you do not need to return your proxy card.

**In Person**

By attending the Annual Meeting and voting in person.

Whichever of these methods you select to transmit your instructions, the proxy holders will vote your shares of common stock in accordance with your instructions. If you give a proxy without specific voting instructions, your proxy will be voted by the proxy holders **FOR** each of the director nominees named in this Proxy Statement, **FOR** the approval, on an advisory basis, of the compensation of our NEOs, **FOR** the ratification of our independent registered public accounting firm, and at the proxy holders

**Table of Contents**

PROXY STATEMENT SUMMARY

discretion on such other matters, if any, as may properly come before the Annual Meeting (including any proposal to adjourn the Annual Meeting).

**Q: Can I change or revoke my vote after I return my proxy card?**

A: You may revoke a proxy at any time before the vote is taken at the Annual Meeting by advising our Corporate Secretary in writing before the vote at the Annual Meeting is taken, by submitting a properly executed proxy of a later date by mail, telephone or Internet, or by attending the Annual Meeting and voting in person. Any filing with the Corporate Secretary should be addressed to Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010. Attendance at the Annual Meeting will not by itself constitute revocation of a proxy.

**Q: How do I vote in person?**

A: If you plan to attend the Annual Meeting and vote in person, we will give you a ballot form when you arrive. However, if your shares of common stock are held in the name of your broker, bank or other nominee, you must bring a legal proxy from your broker, bank or other nominee to vote your shares of common stock at the Annual Meeting.

**Q: How will proxies be solicited?**

A: In addition to soliciting proxies by mail, our officers, directors, and employees, without receiving any additional compensation, may solicit proxies by telephone, fax, in person, or by other means. Arrangements may also be made with brokerage firms and other custodians, nominees, and fiduciaries to forward proxy solicitation materials to the beneficial owners of our common stock held of record by such persons, and we will reimburse such brokerage firms, custodians, nominees, and fiduciaries for reasonable out-of-pocket expenses incurred by them in connection therewith.

**Q: Will any other matters be considered at the Annual Meeting?**

A: We are not aware of any matter to be presented at the Annual Meeting other than the proposals discussed in this Proxy Statement. If other matters are properly presented at the Annual Meeting, then the persons named as proxies will have the authority to vote all properly executed proxies in accordance with the direction of our

Board, or, if no such direction is given, in accordance with the judgment of the persons holding such proxies on any such matter, including any proposal to adjourn or postpone the Annual Meeting.

**Q: Are there any rules regarding admission to the Annual Meeting?**

A: Yes. You are entitled to attend the Annual Meeting only if you were a stockholder as of the record date, or you hold a valid legal proxy naming you to act for one of our stockholders on the record date. Before we admit you to the Annual Meeting, we must be able to confirm:

Your identity by reviewing a valid form of photo identification, such as a driver's license or passport; and

You were, or are validly acting for, a stockholder of record on the record date by:

Verifying your name and stock ownership against our list of registered stockholders, if you are the record holder of your shares;

Reviewing other evidence of your stock ownership, such as your most recent brokerage or bank statement, if you hold your shares in street name; or

Reviewing a written proxy that shows your name and is signed by the stockholder you are representing, in which case either the stockholder must be a registered stockholder of record or you must have a brokerage or bank statement for that stockholder as described above.

**Table of Contents**

PROXY STATEMENT SUMMARY

*If you do not have a valid form of photo identification and proof that you owned or are legally authorized to act as proxy for someone who owned, shares of our common stock on April 2, 2019, you will not be admitted into the Annual Meeting.*

**Q: Is my vote confidential?**

A: Your vote will not be disclosed either within the Company or to third parties, except as necessary to meet applicable legal requirements, to allow for the tabulation of votes and certification of the vote, or to facilitate a successful proxy solicitation.

**Q: Where can I find the voting results of the Annual Meeting?**

A: We intend to disclose voting results on a Current Report on Form 8-K to be filed with the U.S. Securities and Exchange Commission (the SEC) within four business days after the Annual Meeting.

*Annual Meeting Proxy Statement 5  
2019*



**Table of Contents****CORPORATE GOVERNANCE AND BOARD MATTERS**

The following table provides summary information about our directors as of April 12, 2019.

Name	Age	Director Since	Principal Occupation	Committee Memberships			
				A	CHR	NCG	RCP
<b>Joseph K. Rho*</b> (Chairman)	78	2000	<i>Retired (current and former Chairman of the Boards of Hanmi and Hanmi Bank)</i>				
<b>John J. Ahn*</b> (Vice Chairman)	54	2014	<i>President of Great American Capital Partners, LLC</i>				
<b>Kiho Choi*</b>	63	2018	<i>Managing Partner of CKP, LLP</i>				
<b>Christie K. Chu*</b>	54	2015	<i>President &amp; CEO of CKC Accountancy Corporation</i>				
<b>Harry H. Chung*<sup>FE</sup></b>	49	2016	<i>Chief Operations Officer &amp; Chief Financial Officer of Great American Capital Partners, LLC</i>				
<b>Scott R. Diehl*</b>	57	2018	<i>Retired (former Group Head of Global Capital Solutions)</i>				

*of Wells Fargo Capital Finance)*

<b>C. G. Kum</b>	64	2013	<i>CEO of Hanmi and Hanmi Bank</i>
<b>Bonita I. Lee</b>	56	2019	<i>President &amp; COO of Hanmi and Hanmi Bank</i>
<b>David L. Rosenblum</b> <sup>*FE</sup>	66	2014	<i>Retired (former Senior Principal of Deloitte Consulting LLP)</i>
<b>Thomas J. Williams</b> *	56	2016	<i>Retired (former Senior Vice President &amp; Chief Risk Officer of BofI Federal Bank)</i>
<b>Michael M. Yang</b> *	57	2016	<i>Founder &amp; CEO of Michael Yang Capital Management, LLC</i>

Chairperson

Member

Committees: **A** = Audit; **CHR** = Compensation and Human Resources; **NCG** = Nominating and Corporate Governance;

**RCP** = Risk, Compliance and Planning

\* = Independent Director; **FE** = Audit Committee Financial Expert

## **CORPORATE GOVERNANCE**

Hanmi is committed to sound corporate governance principles and adopted formal Corporate Governance Guidelines. Hanmi has also adopted a Code of Business Conduct and Ethics for employees, executive officers and directors. These Corporate Governance Guidelines, as well as Hanmi's Code of Business Conduct and Ethics and other governance matters of interest to investors, are available through Hanmi's website at [www.hanmi.com](http://www.hanmi.com) on the Investor Relations page. Any amendments or waivers applicable to an executive officer or director to the Code of Business and Ethics

will also be posted on Hanmi's website.

### **DIRECTOR INDEPENDENCE**

Our common stock is listed on the Nasdaq Global Select Market ( Nasdaq ). Under Nasdaq rules, independent directors must comprise a majority of a listed company's board of directors. In addition, Nasdaq requires that, subject to specified exceptions, each member of a listed company's audit, compensation, and nominating and corporate governance committees must be independent. Under these rules, a director is independent only if the board of directors of a company makes an affirmative determination that the director has no material relationship with the company that would impair his or her independence.

Our Board has undertaken a review of the independence of each director in accordance with Nasdaq rules and requirements of the SEC. Based on this review, our Board has determined that all of its directors are independent under the applicable listing standards of Nasdaq, except for C. G. Kum, our current Chief Executive Officer, and Bonita I. Lee, our current President. In making this determination, our Board considered the relationships that each non-employee director has with us and all other facts and

---

**Table of Contents**

CORPORATE GOVERNANCE AND BOARD MATTERS

circumstances that the Board deemed relevant in determining their independence. See *Board Meetings and Committees* below for additional information regarding the Board's independence determinations applicable to each of the committees.

**BOARD MEETINGS AND COMMITTEES**

During the fiscal year ended December 31, 2018, our Board held eleven (11) joint board meetings with the Board of Hanmi Bank (the "Bank"), the wholly-owned subsidiary of Hanmi, and five (5) special board meetings, for a total of sixteen (16) board meetings. All Board members were present for more than 75% of the aggregate number of meetings of our Board and the committees on which he or she served. Hanmi's policy is to encourage all directors to attend all Annual and Special Meetings of Stockholders. Hanmi's 2018 Annual Meeting of Stockholders was attended by all directors.

Our Board has four (4) standing committees: the Audit Committee, the Compensation and Human Resources Committee (the "CHR Committee"), the Nominating and Corporate Governance Committee (the "NCG Committee"), and the Risk, Compliance and Planning Committee (the "RCP Committee"). Each committee is governed by a charter, each of which is available through Hanmi's website at [www.hanmi.com](http://www.hanmi.com) on the "Investor Relations" page.

**Audit Committee**

The Audit Committee reports to the Board and is responsible for overseeing and monitoring financial accounting and reporting, the system of internal controls established by management, and our audit process and policies. Through its oversight of the audit function, the Audit Committee ensures compliance with laws and regulations.

As outlined in its charter, the Audit Committee has the following responsibilities, among others:

Assist the Board in fulfilling its oversight responsibilities for the financial reporting process, the system of internal controls, the audit process, and Hanmi's process for monitoring compliance with laws and regulations and the code of conduct;

Review the unaudited quarterly and audited annual financial statements;

Review the adequacy of internal control systems and financial reporting procedures with management and the independent auditor;

Review and approve the general scope of the annual audit and the fees charged by the independent registered public accounting firm; and

Review and approve the general scope of the annual internal audit plan and associated fees. The Audit Committee held twelve (12) meetings during the fiscal year ended December 31, 2018.

### **Compensation and Human Resources Committee**

The CHR Committee assists the Board by overseeing the compensation of all of Hanmi's executive officers, including Hanmi's Chief Executive Officer, as well as administering Hanmi's compensation plans. As outlined in its charter, the CHR Committee has the following responsibilities, among others:

Review and approve the Company's overall compensation theory, plans, policies and programs as it relates to directors, the Chief Executive Officer and executive officers;

Approve directors overall compensation, policies and programs;

Oversee management development and management succession planning;

Review and approve executive officers separation plan or severance agreements; and

Lead the Board in its annual review of executive management's performance as it relates to metrics for bonus payouts.

*Annual Meeting Proxy Statement 7*  
*2019*

## **Table of Contents**

### CORPORATE GOVERNANCE AND BOARD MATTERS

The CHR Committee also sets the compensation policy of the Company as more fully described below under *Executive Compensation – Compensation Discussion and Analysis*. To evaluate and administer the compensation programs of our NEOs, the CHR Committee meets at least four times a year. In addition, the CHR Committee also holds special meetings to discuss extraordinary items. At the end of a meeting, the CHR Committee may choose to meet in executive session, when necessary. The CHR Committee is also authorized to retain outside consultants to assist it in determining executive officer compensation.

Each member is an outside director (as defined in Section 162(m) of the Internal Revenue Code of 1986, as amended (the Code )) and a non-employee director (as defined in Section 16 of the Securities Exchange Act of 1934 (the Exchange Act )). The CHR Committee held eight (8) meetings during the fiscal year ended December 31, 2018.

#### **Nominating and Corporate Governance Committee**

As described in its charter, the NCG Committee assists the Board as follows:

Identify individuals qualified to become directors;

Recommend to the Board nominees for the Board and its committees;

Develop, recommend, and implement a set of corporate governance principles applicable to Hanmi; and

Monitor the process to determine the effectiveness of the Board and its committees.

See *Consideration of Director Nominees* below for additional information regarding the director nomination process. The NCG Committee is also authorized to retain outside consultants to assist it in fulfilling any of its duties, including Board and director assessment and Board evaluation.

The NCG Committee held eight (8) meetings during the fiscal year ended December 31, 2018.

#### **Risk, Compliance and Planning Committee**

As outlined in its charter, the RCP Committee is responsible for providing oversight of the enterprise risk management framework, including the strategies, policies, procedures and systems established by management to identify, assess, measure and manage the significant risks facing the Company. It also oversees strategic planning generally and recommends new lines of business and the budget to our Board.

The RCP Committee held seven (7) meetings during the fiscal year ended December 31, 2018.

## **BOARD LEADERSHIP STRUCTURE**

The Board is committed to having a sound governance structure that promotes the best interest of all Hanmi stockholders. Our leadership structure includes the following principles:

We believe that yearly elections hold the directors of the Board more accountable to our stockholders.

All of the directors are independent, except for C. G. Kum, our current Chief Executive Officer, and Bonita I. Lee, our current President. The Board has affirmatively determined that the other eight (8) directors nominated for re-election are independent under the SEC and Nasdaq corporate governance rules, as applicable.

We have separated the positions of the Chairman of the Board and Chief Executive Officer in the Company's Bylaws to ensure the independence of the Chairman. The Chairman focuses on board oversight responsibilities, strategic planning and mentoring company officers. The Chairman also periodically represents the Bank at public functions. The Chief Executive Officer focuses on the development and execution of Company strategies.

We also maintain a Vice Chairman of the Board, who is an independent director exercising all the powers and discharging all of the duties of the Chairman of the Board in such circumstances before a Chairman is appointed or a sitting Chairman becomes absent or disabled. Director John J. Ahn serves as Vice Chairman.

---

**Table of Contents**

CORPORATE GOVERNANCE AND BOARD MATTERS

We believe the Board structure serves the interests of the stockholders by balancing the practicalities of running the Company with the need for director accountability.

**BOARD'S ROLE IN RISK OVERSIGHT**

The Board oversees an enterprise-wide approach to risk management, designed to support the achievement of organization objectives in the areas of strategy, operations, reporting and compliance. The Board recognizes that these objectives are important to improve and sustain long-term performance and stockholder value. A fundamental part of risk management is not only identifying the risks the Company faces and the steps management is taking to manage those risks, but also determining what constitutes the appropriate level of risk based upon the Company's activities and risk appetite.

The RCP Committee goes through an extensive review of the enterprise risk assessment on a quarterly basis with the guidance of the RCP Committee Chairperson and the Bank's Chief Risk Officer. The risk assessment is also reviewed by the Board quarterly. In this process, risk is assessed throughout the Company by focusing on the following six (6) areas: credit, liquidity, market, operations, compliance / legal and reputational. Risks that simultaneously affect different parts of the Company are identified, and an interrelated response is made.

While the Board has the ultimate oversight responsibility for the risk management process, various committees of the Board also have responsibility for risk management. In particular, the RCP Committee assists the Board in fulfilling its oversight responsibility with respect to regulatory, compliance, operational risk and enterprise risk management issues that affect the Company and works closely with the Company's legal and risk departments. The RCP Committee also oversees risks associated with the short- and long-term direction of the Company and ensures ongoing Board involvement and oversight of the Company's strategic plan. The Audit Committee helps the Board monitor financial risk and internal controls from a risk-based perspective, oversees compliance and the annual audit plan. Reports from the Company's internal audit department are also reviewed by the Audit Committee.

In overseeing compensation, the CHR Committee advocates for incentives that encourage a conservative level of risk-taking behavior consistent with the Company's business strategy and in compliance with all laws and the Interagency Guidance on Incentive Compensation. The NCG Committee oversees the Code of Conduct and Business Ethics policy relating to employees and directors and conducts an annual assessment of corporate governance policies and any potential risk associated with governance and related party matters.

The Bank also has two board committees that oversee risk. The Loan and Credit Policy Committee oversees credit risk by identifying, monitoring, and controlling repayment risk associated with the Bank's lending activities. The Asset Liability Management Committee oversees the implementation of an effective process for managing the Bank's interest rate, liquidity, and similar market risks relating to the Bank's balance sheet and associated activities.

The Board is committed to protecting personal and financial information, and devotes a significant amount of time to information security and cybersecurity risks. Members of the RCP Committee receive regular reports from the Chief Risk Officer related to information technology and information security to fulfill its role of assisting management in



identifying, assessing, measuring and managing certain risks facing the Company.

The Bank's Information Security Officer meets at least quarterly with the RCP Committee to provide updates on cybersecurity and information security risk, and the Board annually reviews and approves our Information Security Program and Information Security Policy. The RCP Committee engages in key decisions to help set direction for information security strategy, as well as to understand and prioritize information security capabilities and associated risk remediation. The Executive IT Steering Committee is an internal Bank committee created to ensure that members of executive management overseeing multiple business units actively understand information security protections and associated risks. The Information Security Officer presents quarterly cybersecurity reports to the Executive IT Steering Committee. In addition, the Bank purchases internet liability and other insurance to protect against cyber security risks.

*Annual Meeting Proxy Statement* 9  
2019

## **Table of Contents**

### CORPORATE GOVERNANCE AND BOARD MATTERS

#### **CONSIDERATION OF DIRECTOR NOMINEES**

The NCG Committee believes that the Board should encompass a broad range of talent, skill, knowledge, experience, diversity and expertise enabling it to provide sound guidance with respect to Hanmi's operations and interests. In addition to considering a candidate's background and accomplishments, candidates are reviewed in the context of the current composition of the Board and the evolving needs of Hanmi's business. Our Board has identified certain core competencies that its directors should possess, including: broad experience in business, finance, accounting, risk management, strategic planning, marketing or administration; familiarity with national and international business matters; familiarity with the Company's industry; and the ability to understand the Company's business. In addition to possessing one or more of these core competencies, the members of our Board should have and demonstrate personal qualities such as integrity, leadership, community prominence and a strong reputation. The experience, skills and qualifications contributed by each of our directors should diversify and complement the core competencies of our collective Board.

The NCG Committee seeks directors with strong reputation and experience in areas relevant to the strategy and operation of Hanmi's business, particularly industries and growth segments that Hanmi operates in, such as the banking and financial services industry, as well as key geographic markets and customer segments. The NCG Committee annually reviews the individual skills and characteristics of the directors, as well as the composition of the Board as a whole. This assessment includes a consideration of independence, diversity, age, skills, expertise and industry background in the context of the needs of the Board and Hanmi.

The Board conducts an annual evaluation to determine whether the Board and its committees are functioning effectively. The NCG Committee oversees the evaluation method and criteria for the Board's annual evaluation of the composition, competence and performance of the Board and its committees. The NCG Committee may retain consultants or advisors to assess the performance and effectiveness of the Board, its committees and each individual director.

The results of any self-evaluations, peer evaluations or evaluations by any consultant or advisor are submitted to the Board. The Board then takes appropriate action based on the Board's assessment and performance evaluations. The Board and director evaluation process considers the best interests of Hanmi, its Board, employees, customers and stockholders. The assessment includes director succession planning and expected future needs of the Board and the Company, so as to ensure that Board effectiveness is not diminished during periods of transition.

#### **Board Diversity**

The Corporate Governance Guidelines require the NCG Committee to consider diversity when reviewing the qualifications of candidates to the Board. The NCG Committee seeks to nominate members with diverse backgrounds, skills, professional and industry experience, and other personal qualities, attributes and perspectives that will help ensure a strong and effective governing body that, as a whole, reflects the current and anticipated needs of our Board and Company and can provide oversight responsibility to our stockholders.

#### **Stockholder Recommendations**

The NCG Committee will consider stockholder recommendations for director nominees. Such notices must be submitted in writing to Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010, Attention: Corporate Secretary. Such notices also must comply with other requirements set forth in the Company's Bylaws and be received by the Corporate Secretary within the deadlines provided below under *Stockholder Proposals for the 2020 Annual Meeting*.

In identifying and evaluating director candidates, the NCG Committee will solicit and receive recommendations, and review qualifications of potential director candidates. The NCG Committee may also use search firms to identify director candidates when necessary. To enable the NCG Committee to effectively evaluate director candidates, the NCG Committee may also conduct appropriate inquiries into the

---

**Table of Contents**

CORPORATE GOVERNANCE AND BOARD MATTERS

backgrounds and qualifications of director candidates, including reference checks. As stated above, the NCG Committee will consider director candidates recommended by stockholders utilizing the same criteria as candidates identified by the NCG Committee.

**COMMUNICATIONS WITH THE BOARD**

Our Board has a process for stockholders to send communications to directors. Hanmi's stockholders and interested parties may send communications to our Board by writing to our Board at Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010, Attention: Board of Directors. All such communications will be relayed directly to our Board. Any interested party wishing to communicate directly with Hanmi's independent directors regarding any matter may send such communication in writing to Hanmi's independent directors at Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010, Attention: Chairman of the Board. Any interested party wishing to communicate directly with the Audit Committee regarding any matter, including any accounting, internal accounting controls, or auditing matter, may submit such communication in writing to Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010, Attention: Chairperson of the Audit Committee.

Correspondence may be submitted on an anonymous basis and submissions of complaints or concerns will not be traced. Confidentiality is a priority, and all communications will be treated confidentially to the fullest extent possible. For submissions that are not anonymous, the sender may be contacted in order to confirm information or to obtain additional information. The Company reserves the right not to forward to Board members any abusive, threatening or otherwise inappropriate materials.

**STOCK OWNERSHIP GUIDELINES**

Each director is encouraged to own shares of common stock of the Company at a level that demonstrates a meaningful commitment to the Company and the Bank, and to better align the director's interests with the Company's stockholders. A director's stock ownership will be one of the factors considered in deciding whether to nominate or appoint a director to the Board of Directors of the Company.

All directors should acquire shares of the Company's common stock valued at three times (3x) the yearly retainer. Directors are expected to meet the ownership standards set forth herein within five years from April 25, 2018, the date the guidelines were approved by the CHR Committee, or from their first day as a director, whichever is later. Once the guidelines are met, if the stock price decreases, the director will not be required to acquire additional shares. In addition to the stock ownership guidelines described above, each director who acquires shares of Company common stock through the exercise or vesting of a stock option, stock appreciation right or restricted stock will be required to retain fifty percent (50%) of the net shares acquired (net of tax impact that the exercise or vesting has on the individual) for at least twelve (12) months following the date of exercise or vesting, or such earlier time if the individual ceases to be a member of the Board as a result of death, disability, illness, resignation, termination or other reason.

For more information on the Company's Stock Ownership Guidelines, please see *Compensation Discussion and Analysis* *Stock Ownership Guidelines*.

*Annual Meeting Proxy Statement* **11**  
*2019*

**Table of Contents**

## CORPORATE GOVERNANCE AND BOARD MATTERS

**DIRECTOR COMPENSATION**

The following table sets forth certain information regarding compensation paid to persons who served as outside (or non-employee) directors of Hanmi for the fiscal year ended December 31, 2018:

Name	Fees Earned or Paid in Cash <sup>(3)</sup>	Stock Awards <sup>(4)</sup>	Option Awards <sup>(5)</sup>	Total
John J. Ahn	\$ 71,196	\$ 50,021		\$ 121,217
			\$	
Kiho Choi <sup>(1)</sup>	\$ 43,100	\$ 50,021		\$ 93,121
			\$	
Christie K. Chu	\$ 70,996	\$ 50,021		\$ 121,017
			\$	
Harry H. Chung	\$ 73,600	\$ 50,021		\$ 123,621
			\$	
Scott R. Diehl <sup>(2)</sup>	\$ 54,900	\$ 50,021		\$ 104,921
			\$	
Joseph K. Rho	\$ 130,400	\$ 50,021	\$	\$ 180,421

David L. Rosenblum	\$ 72,096	\$ 50,021	\$ 122,117
			\$
Thomas J. Williams	\$ 67,100	\$ 50,021	\$ 117,121
			\$
Michael M. Yang	\$ 66,850	\$ 50,021	\$ 116,871
			\$

(1) Kiho Choi was appointed to the Boards, effective April 2, 2018.

(2) Scott R. Diehl was appointed to the Boards, effective February 28, 2018.

(3) Each director who is not an employee of Hanmi (an outside director) is paid a monthly fee of \$3,500 and \$1,000 for attendance at Board meetings (\$500 for telephonic attendance). In addition, the Chairman of the Board receives an additional \$5,500 each month. The Audit Committee Chairperson and the Loan and Credit Policy Committee Chairperson receive an additional \$1,000 each month. The chairpersons of the remaining committees receive an additional \$833 each month, with the exception of the Asset Liability Management Committee Chairperson receiving an additional \$750 each month, and committee members receive an additional \$200 each for attending committee meetings (\$100 each for telephonic attendance). The figures include fees for both Company and Bank board committees.

(4) On June 28, 2018, the Company granted 1,749 restricted shares of the Company's common stock to each non-employee director re-elected, vesting over one year from the grant date. The grant date fair value is based on the number of shares granted and the closing price of the Company's stock on the grant date. The closing price of the Company's common stock was \$28.60. At December 31, 2018, each of the directors had 1,749 restricted shares outstanding.

(5) At December 31, 2018, none of the directors had any stock options outstanding.

#### **DIRECTOR EMERITUS PLAN**

The Company recognizes that retiring directors have a great deal of institutional knowledge and that it is in the best interests of the Company to have access to such knowledge. The Company maintains a Director Emeritus Plan (the Plan) for retiring directors. Shortly following a director's decision to retire, the Board's CHR Committee may, at its sole discretion, nominate a retiring director for Emeritus status. Such recommendation will then be considered by the Board.





**Table of Contents**

## CORPORATE GOVERNANCE AND BOARD MATTERS

A director must serve at least five years on the Board of Directors in order to be considered for the Plan. Each director emeritus will be entitled to one hundred percent (100%) of the then current Board's base cash retainer fee for Board membership. A director emeritus may choose to receive either a non-discounted, lump sum payment of the then current base cash compensation or monthly payments according to the schedule below. In addition, a director emeritus may choose to receive their lump sum payment in Company stock in lieu of a cash payment. If a director emeritus passes away during their term, any compensation rights accrued shall pass to the director's estate.

Years of Service	Director Emeritus Term (months)	Percentage of Cash Compensation
5 years	6	100%
6-10 years	12	100%
11-20 years	24	100%
21-30 years	36	100%
31+ years	48	100%

*Annual Meeting Proxy Statement* **13**  
*2019*

**Table of Contents****PROPOSAL NO. 1 ELECTION OF DIRECTORS**

Stockholders are being asked to elect nine (9) director nominees for a one-year term. Subject to their earlier resignation or retirement, directors elected at the Annual Meeting will serve until the 2020 annual meeting of stockholders and until their successors are elected and qualified. Our Board believes that each director nominee satisfies our director qualification standards and accordingly nominates: John J. Ahn, Kiho Choi, Christie K. Chu, Harry H. Chung, Scott R. Diehl, Bonita I. Lee, David L. Rosenblum, Thomas J. Williams and Michael M. Yang.

**BOARD OF DIRECTORS AND NOMINEES**

Hanmi's directors have a mix of experience and backgrounds, including those that started a business and grew it into a substantial entity to holding senior executive positions in large, complex organizations to those who held positions of importance within regulatory agencies. In those positions, they have also gained experience in core management skills, such as strategic and financial planning, public company financial reporting, corporate governance, risk management, leadership development and, importantly, a deep understanding of our customers.

In addition to each director nominee's professional experience summarized in the table below, our Board believes that each director nominee has other key attributes that are important to an effective Board of Directors, such as, integrity and demonstrated high ethical standards; sound judgment; analytical skills; the ability to engage management and each other in a constructive and collaborative fashion; diversity of origin, background, experience, and thought; and the commitment to devote significant time and energy to service on our Board and its Committees.

None of the director nominees was nominated pursuant to any arrangement or understanding. There are no family relationships among the director nominees or the executive officers of Hanmi.

The following tables set forth information with respect to the director nominees.

**John J. Ahn****Experience**

Mr. Ahn brings more than 30 years of experience in capital markets and financial advisory services to Hanmi. He is currently the President of Great American Capital Partners, LLC ( GACP ), an SEC-Registered Investment Advisor that originates and underwrites senior secured loans across a wide array of industries (2015 to present). GACP is a wholly owned subsidiary of B. Riley Financial, Inc., a publicly traded, diversified financial services company. Prior to his role at GACP, Mr. Ahn served as President of another B. Riley Financial, Inc. subsidiary, B. Riley & Co. ( B Riley ), a full-service investment banking firm that provides corporate finance, research, sales and trading services, and asset management to corporate and institutional clients. Prior to joining B. Riley, Mr. Ahn held numerous leadership positions in the investment banking and sales and trading sectors. He currently serves on the Board of Directors of Keppel-KBS US REIT, an office REIT with properties located in key growth markets in the U.S. and traded on the Singapore Exchange (SGX: CMOU). Mr. Ahn earned his B.A. degree in economics from Williams College.

**Director since:** 2014**Age:** 54

*Vice Chairman of  
our Board*

**Board Committees:**

NCG, RCP

**Qualifications**

Our Board believes that Mr. Ahn should serve as a director because of his extensive experience and background in investment banking, finance, strategic planning and his strong understanding of institutional investors.

**Table of Contents**

## PROPOSAL NO. 1 ELECTION OF DIRECTORS

**Kiho Choi****Experience**

Mr. Choi currently serves as the Managing Partner and is a Founding Partner of CKP, LLP, the largest Korean-American full-service accounting firm in the U.S., providing services to private companies and U.S. subsidiaries of Korean companies. Mr. Choi has more than 30 years of assurance and business advisory experience and specializes in serving middle-market companies in banking, health care, manufacturing and wholesale distribution. He also served as a past President of the Korean American CPA Society of Southern California, and as an Advisory Member to the Korea Trade Investment Promotion Agency of Los Angeles. He is a member of the American Institute of Certified Public Accountants and a member of the California Society of Certified Public Accountants. Mr. Choi is currently an independent director of the Board of Directors of Netlist, Inc., an information technology company, and was formerly a member of the Board of Directors of BBCN Bancorp, Inc. and BBCN Bank. Mr. Choi earned his B.S. and M.S. degrees in accounting from the University of Illinois, Chicago.

**Director since:** 2018**Age:** 63**Board Committees:**

Audit, NCG, RCP

**Qualifications**

Our Board believes that Mr. Choi should serve as a director because of his significant accounting and financial expertise, as well as executive leadership experience and strong relationships within the Korean-American business community.

**Christie K. Chu****Experience**

Ms. Chu currently serves as the President and CEO of CKC Accountancy Corporation, a tax, management and financial consulting firm. Ms. Chu brings over 30 years of experience as a Certified Public Accountant, having served as a Supervising Audit Senior at KPMG, a Tax Senior Advisor at Ernst & Young, LLP, and a Staff Tax Accountant at Arthur Anderson & Co. She also served as a past President of the Korean American CPA Society of Southern California, where she has been a board member since 2004. She is a current member of the California Society of Certified Public Accountants. She was previously the Treasurer of the national Korean American Society of CPAs. Ms. Chu earned her B.A. degree in business and economics from the University of California, Los Angeles.

**Director since:** 2015

**Age:** 54

**Board Committees:**  
Audit, CHR, NCG

**Qualifications**

Our Board believes that Ms. Chu should serve as a director because of her extensive business and accounting background and experiences at several major accounting firms. Ms. Chu fully understands our core business customer and how to appeal to the next generation of business leaders.

**Harry H. Chung**

**Director since:** 2016

**Age:** 49

**Board Committees:**  
Audit, CHR

**Experience**

Mr. Chung brings over 25 years of experience in capital markets and financial services. He currently serves as the Chief Operations Officer and Chief Financial Officer of Great American Capital Partners, LLC, a specialty finance company (June 2017 to present). He was previously Chief Financial Officer of Breakwater Investment Management, a private investment firm based in Los Angeles, California specializing in direct debt and equity investments in leading lower middle market growth companies. Prior to this role, Mr. Chung served as the Chief Financial Officer of Imperial Capital, a full-service investment bank offering comprehensive services to institutional investors and middle market companies. He also has held numerous leadership positions at Jefferies and Company, Inc., a global investment bank. Mr. Chung earned his B.S. degree in accounting from the University of Illinois in Champaign-Urbana.

**Qualifications**

Our Board believes that Mr. Chung should serve as a director because of his experience in capital markets and financial services, including strategic planning and corporate development. Mr. Chung's experience as a Chief Financial Officer has provided him with financial expertise that is valuable in his role as chair of the Audit Committee.

**Table of Contents**

## PROPOSAL NO. 1 ELECTION OF DIRECTORS

**Scott R. Diehl****Experience**

Mr. Diehl brings over 30 years of experience from the banking and financial industry, having spent his entire career at Wells Fargo Capital Finance and its predecessor corporation, Foothill Capital Corporation. Prior to his retirement in July 2017, Mr. Diehl was a Group Head overseeing the Factoring, Receivable Securitization and Supply Chain Finance lending units. Prior to this role, his Industries Group oversaw the Lender Finance, Technology Finance, Healthcare Finance and Supply Chain Finance business units. Mr. Diehl also served in various other leadership positions related to asset based lending and commercial finance for Wells Fargo Finance and Foothill Capital Corporation. Mr. Diehl earned his B.A. degree in history from Brown University.

**Director since:** 2018**Age:** 57**Qualifications**

Our Board believes that Mr. Diehl should serve as a director because his experience in specialty lending is valuable to the Company. Mr. Diehl's broad banking experience as an executive at Wells Fargo, and its predecessor, will enable him to positively contribute to the growth of Hanmi and its product lines.

**Board Committees:**

NCG, RCP

**Bonita I. Lee****Experience**

Ms. Lee served as Senior Executive Vice President Chief Operating Officer of Hanmi and Hanmi Bank since August 2013. She was promoted to serve as our President on June 15, 2018. She was previously the Senior Executive Vice President and Chief Operating Officer of BBCN Bank and BBCN Bancorp, Inc., where she was named Acting President and Chief Operating Officer from February 2013 to April 2013 and led an Executive Council carrying out the duties of the Chief Executive Officer during a management transition period at BBCN Bank. Prior to this, Ms. Lee served as director and Regional President of the Western Region for Shinhan Bank America from September 2008 to March 2009. Prior to joining Shinhan Bank America, she served as Executive Vice President and Chief Credit Officer at Nara Bank from April 2005 to

<p><b>Director since:</b> April 2019</p>	<p>September 2008, and as a Member of the Office of the President from March 2006 to September 2008.</p>
<p><b>Age:</b> 56</p>	<p><b>Qualifications</b></p> <p>Our Board believes that Ms. Lee should serve as a director because she brings to the board her extensive experience in the Korean-American banking industry, her many successes in safely and profitably growing her organization, her business acumen and good relationship with the investors in the Korean-American community.</p>
<p><b>Board Committees:</b></p> <p>RCP</p>	

<p><b>David L. Rosenblum</b></p>	<p><b>Experience</b></p> <p>Mr. Rosenblum is retired and a former Senior Principal at Deloitte Consulting LLP (1979 to 2013), where he was the National Managing Director of Consulting Corporate Development and a key leader of the Strategy and Operations practice. Mr. Rosenblum currently serves as Chairman of the Pacific Southwest Chapter of National Association of Corporate Directors ( NACD ) and is an advisor to a Los Angeles based private equity firm. He previously served as the Chairman of the Echo Foundation from 2004 to 2009. Prior to his current roles, he served on the board of Deloitte Consulting LLP, was the Vice Chair of the Library Foundation of Los Angeles board, and was a member of the Wesleyan University board of trustees. Mr. Rosenblum earned his B.A. degree in economics from Wesleyan University and his M.B.A. degree in finance from the Wharton School at the University of Pennsylvania.</p>
<p><b>Director since:</b> 2014</p>	
<p><b>Age:</b> 66</p>	<p><b>Qualifications</b></p> <p>Our Board believes that Mr. Rosenblum should serve as a director because of his strategic planning, mergers and acquisitions, and corporate development experience in assisting financial institutions. In addition, as the Chairman of the Pacific Southwest Chapter of the NACD, he brings deep knowledge regarding best practices in running our Board.</p>
<p><b>Board Committees:</b></p> <p>Audit, CHR, RCP</p>	



**Table of Contents**

## PROPOSAL NO. 1 ELECTION OF DIRECTORS

**Thomas J. Williams****Experience**

Mr. Williams brings over 30 years of experience in bank regulation and the broader banking industry. Specifically, Mr. Williams brings extensive experience across a broad range of risk and lending activities. Prior to his retirement in May 2015, Mr. Williams served as Senior Vice President and Chief Risk Officer at BofI Federal Bank, overseeing all risk and control-related functions. Before that role, he served as Executive Director of Commercial Credit Review at Capital One and Director of Regulatory Relations at Silicon Valley Bank. Earlier in his career, Mr. Williams spent five years as Principal Examiner at the Federal Reserve Bank of San Francisco and ten years as a National Bank Examiner with the Office of the Comptroller of the Currency. Mr. Williams earned his B.S. degree in economics from the University of South Dakota.

**Director since:** 2016**Age:** 56**Qualifications**

Our Board believes that Mr. Williams should serve as a director because of his broad based regulatory experience and expertise. In the present regulatory environment, we believe Mr. Williams' strength in risk management is critical to assisting with the safe and sound operation of the Bank.

**Board Committees:**

RCP

**Michael M. Yang****Experience**

Mr. Yang brings over 30 years of experience as a successful entrepreneur and corporate executive. He is currently the Founder and CEO of Michael Yang Capital Management, LLC, an investment management company that invests in public equities of disruptive technology companies. Prior to his current role, Mr. Yang was Co-Founder and CEO of three technology start-ups that were sold to larger enterprises at significant premiums, including mySimon.com Inc., which was acquired by CNET. Mr. Yang began his career at Xerox Corporation and Samsung Electronics Co., Ltd., where he held positions of increasing responsibility in engineering, marketing and corporate development. Mr. Yang earned his B.S. degree in electrical engineering from the University of California, Berkeley, his M.S. degree in computer science from Columbia University

**Director since:** 2016

<b>Age:</b> 57	and his M.B.A. degree from the Haas School of Business, University of California, Berkeley.
<b>Board Committees:</b> CHR, NCG	<b>Qualifications</b> Our Board believes that Mr. Yang should serve as a director because of his executive experience in growing companies, as well as his strategic planning, mergers and acquisitions, corporate development and technological knowledge.

The director nominees receiving a majority of the votes cast, in uncontested elections, will be elected. If an incumbent director is not elected by a majority of votes cast, in an uncontested election, the incumbent director will tender his or her resignation to the Board for consideration. In contested elections, the Company will use plurality voting. Each director nominee has indicated their willingness to serve on our Board. Each proxy will be voted **FOR** the election of such director nominees unless instructions are given on the proxy to vote **AGAINST** such director nominees. In the event a director nominee is unable to serve, your proxy will be voted for an alternative director nominee as determined by our Board. At this time, our Board knows of no reason why any of the nominees might be unable to serve.

***OUR BOARD OF DIRECTORS RECOMMENDS THAT STOCKHOLDERS VOTE***

***FOR EACH OF THE NINE DIRECTOR NOMINEES***

*Annual Meeting Proxy Statement* **17**  
*2019*

**Table of Contents****EXECUTIVE COMPENSATION****Executive Officers**

The following tables set forth information with respect to the executive officers of Company. All persons named below are considered named executive officers of Hanmi (our NEOs). None of the NEOs was hired pursuant to any arrangement or understanding. There are no family relationships among the directors or the NEOs.

Name	Age	Experience and Qualifications
<p><b>C. G. Kum</b> <i>Chief Executive Officer</i> ( <i>CEO</i> ); <i>Director</i></p>	64	<p>Mr. Kum has served as the Chief Executive Officer from June 2013 until his retirement from Hanmi and Hanmi Bank in May 2019. Prior to his current role, he served as the President and Chief Executive Officer of First California Financial Group and its subsidiary First California Bank (September 1999 to May 2013), on the boards of First California Financial Group and First California Bank, and as President of the board of directors of Community Bankers of California. He currently is a member of the board of directors of the California Bankers Association and has served on numerous boards of nonprofit organizations, including the United Way and Boys Scouts of America of Ventura County. Mr. Kum earned his undergraduate degree from the University of California, Berkeley and his M.B.A. degree from Pepperdine University.</p>
<p><b>Bonita I. Lee</b> <i>President and Chief Operating Officer</i> ( <i>COO</i> )</p>	56	<p>For Ms. Lee's experience and qualifications, see <i>Board of Directors and Nominees</i> beginning on page 14.</p>
<p><b>Romolo C. Santarosa</b> <i>Senior Executive Vice President and Chief Financial Officer</i></p>	62	<p>Mr. Santarosa has served as Senior Executive Vice President and Chief Financial Officer of Hanmi and Hanmi Bank since November 2015 and brings more than 28 years of experience in banking and financial services. Over his career, he has been responsible for leading and directing growth strategies, cost reduction and process</p>

( CFO )

improvement initiatives, technology implementations and capital management. Most recently, from June 2013 until November 2015, he was Executive Vice President and Chief Operating Officer at Opus Bank, where he was responsible for operational and support functions. Prior to this, Mr. Santarosa served as the Senior Executive Vice President, Chief Financial Officer and Chief Operating Officer at First California Financial Group, Inc. and its bank subsidiary, First California Bank (November 2002 to May 2013). Before 2002, Mr. Santarosa served in leadership positions with several financial institutions and was an Audit Senior Manager with Price Waterhouse. Mr. Santarosa earned his B.S. degree in accounting and a minor in mathematics from Ithaca College.

**Jean Lim**

*Executive Vice President and  
Chief Risk Officer ( CRO )*

56 Ms. Lim has served as Executive Vice President and Chief Risk Officer of Hanmi Bank since August 2013. She previously served as Senior Vice President and Chief Risk Officer of Hanmi Bank from August 2008 until her promotion. Prior to her role as Chief Risk Officer, she served as the Chief Compliance Officer of Hanmi Bank since August 2006 with oversight responsibility for compliance, BSA, as well as operations administration and human resources. From February 2002 to July 2006, Ms. Lim served as Senior Vice President and Chief Compliance Officer of Wilshire State Bank, where she built the BSA and Compliance Departments. Ms. Lim began her banking career at Hanmi Bank in 1984 after receiving her bachelor's degree from Stanford University.

**Table of Contents**

## EXECUTIVE COMPENSATION

Name	Age	Experience and Qualifications
<b>Matthew D. Fuhr</b> <i>Executive Vice President and            Chief Credit Administrative            Officer ( CCAO )</i>	56	Mr. Fuhr has served as Executive Vice President and Chief Credit Administrative Officer of Hanmi Bank since March 2017. He previously served as Senior Vice President and Deputy Chief Credit Officer from June 2015 until his promotion. Prior to his tenure with Hanmi Bank, he was the Senior Vice President and Credit Administrator at Pacific Western Bank for 13 years. Earlier in his career, Mr. Fuhr served as a Commissioned Bank Examiner with the Federal Deposit Insurance Corporation. Mr. Fuhr earned his B.S. degree in business administration with emphasis in finance from University of Northern Colorado.

**COMPENSATION DISCUSSION AND ANALYSIS*****Introduction***

This Compensation Discussion and Analysis ( CD&A ) describes our compensation philosophy, methodologies and our current practices with respect to the remuneration programs for our NEOs. The compensation programs of our NEOs are established, evaluated and maintained by the CHR Committee. The CHR Committee is comprised entirely of outside directors that satisfy the Nasdaq listing requirements and relevant Code and SEC regulations on independence. The NEOs for the fiscal year ended December 31, 2018 are:

C. G. Kum: Chief Executive Officer

Bonita I. Lee: President & Chief Operating Officer

Romolo C. Santarosa: Sr. EVP & Chief Financial Officer

Jean Lim: EVP & Chief Risk Officer

Matthew D. Fuhr: EVP & Chief Credit Administration Officer

**2018 Financial and Strategic Highlights**

<p>Operating Results, Profitability and Value Creation</p>	<p>Net income was \$57.9 million compared with \$54.7 million from 2017</p> <p>Deposits grew 9.2% in 2018 to \$4.75 billion</p> <p>Efficiency ratio of 57.2%</p> <p>Excellent asset quality: nonperforming assets at 0.29% of total assets and net charge-offs of 0.07% for the year</p> <p>Total loans and leases increased 6.9% year-over-year, while loan to deposit ratio reduced from 99.0% to 96.9% due to strong total deposit growth</p> <p>Annual 2018 dividend of \$0.96 per share</p>
--	--

**Table of Contents**

## EXECUTIVE COMPENSATION

**Pay Program and 2018 Compensation Overview**

The CHR Committee establishes and oversees the compensation practices, including base salary and annual and long-term incentives. Compensation plans are designed to encourage the achievement of strategic objectives, creation of shareholder value, recognition of individual performance, and to allow the Company to effectively compete for, retain and motivate talented executives critical to its success.

Element	Type	2018 Highlights
Base Salary		When setting base salaries, the CHR Committee considers factors such as experience, responsibilities, job performance, and market compensation information.
	Fixed	The Company's CEO, Mr. Kum, did not receive a salary increase in 2018.
		Increases for the other NEOs ranged from 3.1% to 13.6%.
Short-Term Cash Incentive Compensation	Variable	The Company maintains a performance-based annual cash incentive plan for the NEOs, which is payable contingent on the achievement of pre-established financial results for the Company and individual performance objectives. For 2018, the CHR Committee established target incentive award opportunities for each NEO and assessed performance relative to established goals. The CHR Committee determined that the results were not achieved, resulting in no incentive payouts for 2018 performance for any of the NEOs.

<p>Long-Term Incentive Awards (Equity)</p>	<p>The CHR Committee, in its discretion, determines equity grants for the NEOs after considering each executive's performance, previous grant history, ownership level, comparison to our peer group, and retention needs.</p> <p>Mr. Santarosa received a performance-based restricted stock grant of 32,680 shares with annual vesting of up to 25% in each of our 2018, 2019, 2020, 2021 fiscal years, respectively, subject to the Company's Total Shareholder Return (TSR) performance relative to companies in the KBW Regional Banking Index for each year. No shares can be earned in any given year unless the Company's TSR is positioned at or above the 50<sup>th</sup> percentile. For 2018, the threshold level of performance (50<sup>th</sup> percentile) was not achieved and 25% of the shares were forfeited.</p> <p>Ms. Lim and Mr. Fuhr each received a grant of 3,000 restricted shares in 2018. Shares vest in equal installments over three years.</p> <p>Mr. Kum and Ms. Lee did not receive any equity awards in 2018 beyond a year of service award of restricted stock, which are offered to all full time employees upon completion of certain years of service milestones. In 2016, Mr. Kum and Ms. Lee received a performance-based restricted stock grant of 99,010 and 49,505 shares, respectively, with annual vesting of up to 25% in each of 2016, 2017, 2018 and 2019, subject to the Company's TSR performance relative to companies in the KBW Regional Banking Index for each year. No shares can be earned in any given year unless the Company's TSR is positioned at or above the 50<sup>th</sup> percentile. Hanmi's 2016 TSR performance was at the 76<sup>th</sup> percentile. As a result, 25% of the total shares became earned and vested. For each of 2017 and 2018, the threshold level of performance (50<sup>th</sup> percentile) was not achieved and 25% of the shares were forfeited for each of these years.</p>
--	---



**Table of Contents**

EXECUTIVE COMPENSATION

***Good Governance***

The Company is committed to pay for performance and sound compensation and governance practices, including the following:

A focus on variable compensation, evidenced by the fact that variable, performance-based compensation comprises a majority of our CEO's pay.

Clawback policy applicable to all executive officers adopted in 2018.

Stock ownership guidelines established for the CEO, COO and CFO.

No excise tax gross-up payments.

No dividends are accrued or paid on unvested shares of performance-based restricted stock.

No hedging or pledging transactions.

***Compensation Objective and Philosophy***

The CHR Committee has instituted a compensation program for the Company's NEOs that aims to align pay with performance. While the Company does not exclusively focus on market compensation data when designing its compensation program, market pay practices are considered alongside other factors, such as personal performance and experience. As pay varies with performance, we expect to pay near the 50<sup>th</sup> percentile of the peer group when performance is near the 50<sup>th</sup> percentile, near the 75<sup>th</sup> percentile compensation when performance is near the 75<sup>th</sup> percentile, and below median when performance fails to meet minimum expectations or thresholds. As an example, the target award level associated with our most recent grant of performance-based restricted stock in 2018 is earned when the Company's TSR equals or exceeds the 75<sup>th</sup> percentile of the KBW Regional Banking Index.

The policies and underlying philosophy governing the Company's executive compensation program, as endorsed by the CHR Committee and the Board of Directors, are designed to accomplish the following:

Maintain a compensation program that is equitable in a competitive marketplace.

Provide opportunities that integrate pay with the Company's annual and long-term performance goals.

Manage the risk profile of the Company by aligning risk mitigation within the performance of individual and Company-wide goals.

Encourage achievement of strategic objectives and the creation of shareholder value.

Recognize and reward individual initiative and achievements while managing risk.

Maintain an appropriate balance between base salary and short- and long-term incentive opportunities.

Allow the Company to compete for, retain and motivate talented executives critical to its success, consistent with its compensation philosophy.

Allow the Company to effectively engage institutional shareholders. Hanmi values our shareholders and works to have open two-way communication on all matters of importance. We proactively seek out our shareholders' opinions, as appropriate.

Establish bonus structures subject to clawback in the event of material inaccurate financial statements or materially inaccurate performance metric criteria resulting in the payment of excess incentive compensation.

Foster an ownership culture among executive officers and the directors through minimum stock ownership guidelines.

### ***Management Say-On-Pay Results***

The CHR Committee evaluates the Company's executive compensation programs in light of market conditions, shareholder views, and governance considerations, and makes changes as appropriate. As

**Table of Contents**

EXECUTIVE COMPENSATION

required by the Dodd-Frank Act, the Company seeks a separate non-binding advisory shareholder vote to approve the compensation of its NEOs. At the 2018 annual meeting, shareholders approved the compensation of NEOs, with 96.9% of the shareholder vote cast in favor of the advisory say-on-pay proposal. The CHR Committee considered this result to be a positive endorsement of the Company's pay programs and practices. The Company will continue to monitor the level of support for each say-on-pay proposal.

***Compensation Determination Process***

**Role of CHR Committee**

The CHR Committee is responsible for the creation, implementation, and administration of the overall compensation program for the CEO and other senior executive officers. The CHR Committee takes into consideration the recommendations of the CEO for executive officers other than the CEO, as well as considering and making recommendations concerning compensation, benefit plans, and implementation of sound personnel policies and practices Company wide. The CHR Committee has the following responsibilities:

Review the overall human resource development and compensation strategy for the CEO, executive officers, and directors.

Lead the Board in its annual review of executive management's performance.

Evaluate CEO performance, set annual goals and evaluate total compensation.

Evaluate compensation recommendations from the CEO for other NEOs.

Evaluate the annual executive incentive compensation plan in light of participation, goals and budgetary considerations.

Review broad-based incentive compensation plans to ensure compliance with regulations and laws.

Administer the Company's long-term incentive program.

The CHR Committee approves compensation for all NEOs other than the CEO. The CHR Committee discloses all compensation decisions related to the CEO to the full Board of Directors. The full Board has ultimate responsibility for determining the compensation of our CEO, after considering the recommendation from the CHR Committee.

### **Role of Compensation Consultant**

The CHR Committee retained the services of McLagan Partners, Inc. ( McLagan ) in 2018 to assist in performing its various duties within industry practice. McLagan helped facilitate the executive officer compensation process, including the creation of a compensation peer group for comparing our NEOs' compensation to the market. McLagan reported directly to the CHR Committee, who has the authority, in its sole discretion, to retain and terminate any adviser to assist in the performance of its duties. The CHR Committee determined that McLagan is independent and that there is no conflict of interest resulting from retaining McLagan during 2018 after taking into account the factors set forth in the SEC rules.

### **Role of Management**

Management assists the CHR Committee in recommending agenda items for its meetings and by gathering and producing information for these meetings. The CEO and other executive officers may participate in CHR Committee meetings to provide background information and other requested items, but are not present during the voting or discussions of their own compensation. The CEO provides recommendations to the CHR Committee for the other NEOs regarding compensation, performance goals, and other employment-related matters, such as hiring, promotions, terminations or severance payments. The CHR Committee considers the CEO's recommendations, but retains authority to approve or recommend to the Board of Directors compensation decisions to be approved.

**Table of Contents**

## EXECUTIVE COMPENSATION

**Peer Group**

In May 2018, the CHR Committee worked in coordination with McLagan to construct a peer group of banking companies with assets at the time of selection generally between \$2.5 and \$11.0 billion that have similar business models and that are likely to compete with Hanmi for executive talent. Although the decisions regarding the compensation levels are guided by the information provided from the peer group and market survey data, the CHR Committee does not commit to setting our executive pay levels at any particular percentile of the peer group. The CHR Committee also takes into account the prevailing economic environment, individual performance, experience and the current financial condition of Hanmi. The 2018 peer group was as follows:

Axos Financial, Inc.	Lakeland Bancorp, Inc.
Central Pacific Financial Corp.	LegacyTexas Financial Group, Inc.
CoBiz Financial Inc.	Meridian Bancorp, Inc.
CVB Financial Corp.	National Bank Holdings Corporation
First Financial Bankshares, Inc.	Opus Bank
First Foundation Inc.	Pacific Premier Bancorp, Inc.
Heritage Commerce Corp.	Preferred Bank
Heritage Financial Corporation	Southside Bancshares, Inc.
Hope Bancorp, Inc.	TriCo Bancshares
Independent Bank Group Inc.	Westamerica Bancorporation

***2018 Pay Components and Compensation Decisions*****Base Salary**

Annual base salaries are the fixed portion of our NEOs' cash compensation and are intended to reward the day-to-day aspects of their roles and responsibilities and to reflect the value that they bring to the Company. Our NEOs' annual salaries are established after taking into account several factors including the executive's experience, responsibilities, management abilities, job performance and market compensation information. The CHR Committee believes that the 2018 base salaries of Hanmi's NEOs are competitive with companies of similar size, including those in the peer group. Pay adjustments, if any, are generally made annually, after reviewing overall company performance, individual performance and the affordability of the increases.

The CHR Committee reviewed Mr. Kum's salary for 2018 in the context of total compensation and alongside compensation information from the peer group. The CHR Committee decided to maintain a base salary of \$675,000 in 2018, which was positioned within a competitive range of the 50<sup>th</sup> percentile of the peer group.

For 2018, Mr. Kum presented his recommendations to the CHR Committee for annual merit increases for the remaining NEOs. The recommended increases for Mr. Santarosa, Ms. Lim and Mr. Fuhr were each in line with the merit increases generally given to other employees at the Company and were developed in light of individual performance and responsibilities. Mr. Kum recommended that the CHR Committee consider an increase of 13.6% to

Ms. Lee's salary for 2018 and noted her expanded level of responsibility at the organization given her promotion to President & COO, which became effective in June 2018. In coordination with McLagan, the CHR Committee conducted a market compensation analysis using information from the peer group and banking industry survey data. The approved 2018 salaries were within a competitive range of the 50<sup>th</sup> percentile for the NEOs included in the analysis.

Name	Title	2017 Base Salary	Increase	
			Percentage	2018 Base Salary
C. G. Kum	CEO	\$675,000		\$675,000
Bonita I. Lee	President & COO	\$352,000	13.6%	\$400,000
Romolo C. Santarosa	Sr. EVP & CFO	\$320,000	3.1%	\$330,000
Jean Lim	EVP & CRO	\$257,093	3.8%	\$266,734
Matthew D. Fuhr	EVP & CCAO	\$250,000	3.8%	\$259,375

*Annual Meeting Proxy Statement* **23**  
2019

**Table of Contents**

## EXECUTIVE COMPENSATION

**Short-Term Cash Incentives**

In accordance with Hanmi's compensation philosophy, a significant portion of the compensation of our NEOs is performance-based and payable only if pre-established Company and individual performance objectives are achieved. For each NEO, target bonuses are stated as a percentage of annual base salary and are capped at the target level. The target annual bonus payable to Mr. Kum, our CEO, is capped at 100% of his annual base salary. The annual bonuses payable to the other NEOs for 2018 performance were capped at the following levels, as a percentage of their respective annual base salary: Ms. Lee 50%, Mr. Santarosa 50%, Ms. Lim 30%, and Mr. Fuhr 30%.

The CHR Committee reviews performance against pre-established financial and non-financial goals on an annual basis to determine the short-term cash incentive compensation of our NEOs. Awards under the 2018 Annual Incentive Plan ( AIP ) are substantially based on formulaic scorecard results across weighted performance measure categories. The CHR Committee reviewed and approved scorecards for each NEO to be used for 2018 performance. Performance measures, weightings, and target award opportunities for each NEO are summarized in the tables below.

**C. G. Kum**

CEO	<i>Weight</i>
ROAA	25%
NPA/Assets	25%
Efficiency Ratio	25%
Personal Performance	25%
Eligible Salary (\$)	675,000
Target % of Salary	100%
Target Award (\$)	675,000

**Bonita I. Lee****Romolo C. Santarosa****Jean Lim****Matthew D. Fuhr**

President & COO	<i>Weight</i>	Sr. EVP & CFO	<i>Weight</i>	EVP & CRO	<i>Weight</i>	EVP & CCAO	<i>Weight</i>
-----------------	---------------	---------------	---------------	-----------	---------------	------------	---------------

Edgar Filing: HANMI FINANCIAL CORP - Form DEF 14A

Deposit Growth	20%	Capital Management	20%	BSA	20%	Credit Quality	30%
Asset Quality & Risk Management	25%	Business Model	20%	Compliance	20%	Operations	10%
Profitability	25%	Technology Strategy	25%	Risk-ERM	30%	Growth	20%
Strategic Initiatives	20%	Personnel Management	25%	Personnel Management	20%	Risk Management	30%
Discretionary	10%	Discretionary	10%	Discretionary	10%	Discretionary	10%

Eligible Salary (\$)	400,000	Eligible Salary (\$)	330,000	Eligible Salary (\$)	266,734	Eligible Salary (\$)	259,375
Target % of Salary	50%	Target % of Salary	50%	Target % of Salary	30%	Target % of Salary	30%
Target Award (\$)	200,000	Target Award (\$)	165,000	Target Award (\$)	80,020	Target Award (\$)	77,813

The measurements in the AIP for Mr. Kum are based on the approved 2018 budget in the strategic plan and represent a higher performance requirement compared to the target goal levels in the 2017 strategic plan. The measurements for other NEOs were customized to reflect each individual's specific area of control and responsibility, while retaining accountability for overall Company profitability, risk management and regulatory compliance. The plan is designed to allow for objective goal measurement while also allowing for the exercise of judgment by the CHR Committee and the Board of Directors. Under the AIP, there is no increased payout for performance above the target goal.





---

**Table of Contents**

## EXECUTIVE COMPENSATION

The AIP includes the concept of a minimal acceptable return ( MAR ). If the requirements of the MAR are not met then no cash bonuses will be paid to the NEOs including the CEO. In 2018, the MAR had two requirements: (1) the Company must meet 85% of the 2018 budgeted net income, which is established and approved by the Board, and (2) the Company must attain certain regulatory threshold results for 2018. The MAR requirements were not met in 2018 and no incentives were paid to the NEOs.

**Long-Term Incentives**

Long-term incentive awards, such as stock options and restricted stock, are the third key component of our NEOs total compensation. The members of the CHR Committee believe that employee stock ownership is significant for our NEOs, thereby aligning the interests of employees and shareholders. The members of the CHR Committee also believe that equity-based compensation complements the short-term cash incentive compensation and helps balance short-term decisions with long-term outcomes. This compensation approach limits an executive s ability to reap short-term gains at the expense of Hanmi s long-term success. This is also an important tool in retaining NEOs.

In 2013, the shareholders approved the Hanmi Financial Corporation 2013 Equity Compensation Plan, (the 2013 Plan ). The CHR Committee approves all stock option and restricted stock award grants and acts as an administrator of the 2013 Plan. The Company does not have a policy or an exact formula with regard to the allocation of compensation between cash and equity compensation; rather, the size, timing and other material terms of the long-term incentive awards for our NEOs are made at the discretion of the CHR Committee. Factors considered by the CHR Committee include each executive s performance, previous grant history and ownership level, comparison to our peer group, and retention needs. All full-time employees of Hanmi are eligible to receive year of service awards in the form of restricted stock once they achieve certain years of service milestones. In 2018, Mr. Kum and Ms. Lee both hit these milestones and were granted shares with a targeted value of \$300. These shares vest immediately upon grant. Three NEOs received additional equity grants in 2018, as described below.

*2016, 2017 and 2018 Results Associated with the 2016 Performance Restricted Stock Grant*

On February 17, 2016, the CHR Committee granted each of Mr. Kum and Ms. Lee a performance-based restricted stock grant of 99,010 and 49,505 shares, respectively, which were intended to cover a multi-year period. As such, Mr. Kum and Ms. Lee did not receive additional equity awards in 2018 beyond the year of service award described previously.

The grant provides for annual vesting of up to 25% in 2016, 2017, 2018 and 2019, subject to the Company s TSR performance relative to companies in the KBW Regional Banking Index for each respective year. To the extent that the performance requirements are not met for any given year, any unearned shares applicable to that year will be forfeited.

No shares can be earned for each performance period if the Company's TSR is below the 50<sup>th</sup> percentile. Assuming 50<sup>th</sup> percentile TSR achievement (threshold) for any given year, 50% of the shares scheduled to vest for such year will be earned. Assuming 75<sup>th</sup> percentile TSR achievement (target) for any given year, 100% of the shares scheduled to vest for such year will be earned. Shares earned for performance between the 50<sup>th</sup> and 75<sup>th</sup> percentile for any given year will be determined by linear interpolation.

There is no retesting of the performance-based restricted shares. Any portion of the shares that do not vest as a result of actual TSR performance for any given year shall be forfeited for such year.

Any shares held by the CEO and CFO are subject to potential cancellation, recoupment, rescission, payback or other action in accordance with the terms of the Company's clawback policy.

2016 Results: In March 2017, the CHR Committee determined that the Company's TSR during 2016 was 51.30%, which placed it at the 76<sup>th</sup> percentile when compared against the KBW Index. As a result, the CHR Committee certified the level of achievement of this award at target for 2016, resulting in 25% of the total number of shares subject to this award becoming earned and vested.

## **Table of Contents**

### EXECUTIVE COMPENSATION

**2017 Results:** In March 2018, the CHR Committee determined the Company's TSR during 2017 was below the 50<sup>th</sup> percentile of the KBW Index. As a result, the CHR Committee certified the level of achievement below threshold for 2017, resulting in 25% of the total number of shares subject to this award to be forfeited.

**2018 Results:** In March 2019, the CHR Committee determined the Company's TSR during 2018 was below the 50<sup>th</sup> percentile of the KBW Index. As a result, the CHR Committee certified the level of achievement below threshold for 2018, resulting in 25% of the total number of shares subject to this award to be forfeited.

#### *Restricted Stock Grant*

On March 29, 2018, the CHR Committee granted 3,000 restricted shares to Ms. Lim and Mr. Fuhr, respectively, at which time our closing price was \$30.75 per share. The shares vest in equal annual installments over three years. The CHR Committee approved the award based on a recommendation from Mr. Kum after reviewing the NEO's contributions to Hanmi during 2017. The award size for both NEOs in 2018 was determined based in part on existing equity ownership levels, a review of past grant sizes, competitive market practices, contributions to Hanmi's 2017 performance results, retention concerns and ownership levels of similarly situated executives at the Company.

#### *2018 Performance Restricted Stock Grant to Mr. Santarosa*

On February 28, 2018, the CHR Committee granted Mr. Santarosa a performance-based restricted stock grant consisting of 32,680 shares of Company common stock intended to cover a multi-year period.

Mr. Santarosa's grant contained substantially the same terms as are applicable to the grants to Mr. Kum and Ms. Lee described previously, except that the performance period runs from fiscal year 2018 through fiscal year 2021.

**2018 Results:** In March 2019, the CHR Committee determined the Company's TSR during 2018 was below the 50<sup>th</sup> percentile of the KBW Index. As a result, the CHR Committee certified the level of achievement below threshold for 2018, resulting in 25% of the total number of shares subject to this award to be forfeited.

#### ***Additional Compensation Elements***

#### **Employment Agreements**

On June 15, 2018, Hanmi Financial Corporation and its wholly owned subsidiary, Hanmi Bank (collectively, the Company ), entered into an amended and restated employment agreement with Mr. Kum (the Employment Agreement ). The Employment Agreement supersedes and replaces the employment agreement between the Company and Mr. Kum, dated as of April 27, 2017. The terms of his employment agreement are described below.

**TERM:** The Employment Agreement provides for a term that commences on June 15, 2018 and ends upon the earlier of (i) May 3, 2019, which is the date on which Mr. Kum intends to retire from the Company, and (ii) the close of business on the effective date of termination of employment.

**COMPENSATION:** Annual base salary of \$675,000, which may be reviewed and adjusted in the usual and ordinary course consistent with past practices and standards. Mr. Kum is eligible to receive an annual bonus pursuant to the annual bonus plan. See *Short-Term Cash Incentive Compensation* above for a description of the 2018 goals. Under the Employment Agreement, Mr. Kum is entitled to participate in employee benefit plans for which he may be eligible and will receive certain perquisites, including the use of a company car, payment of country club dues, Company-provided health and welfare benefits and personal life insurance, and 20 days of paid vacation annually. In addition, the Company provides for Mr. Kum's term life insurance coverage premium for \$1,000,000 during the term of the Employment Agreement.

**Table of Contents**

EXECUTIVE COMPENSATION

**TERMINATION WITHOUT CAUSE OR FOR GOOD REASON:** The Employment Agreement provides that if Mr. Kum's employment is terminated either by the Company without cause or by him for good reason, in either case, other than within 18 months following a change in control, and subject to Mr. Kum's execution of a general release of claims, Mr. Kum will be entitled to receive the following severance payments and benefits: (i) continued payment of his then-current annual base salary for 12 months following the date of termination, (ii) a lump-sum payment equal to the pro-rated portion of his prior year's annual bonus based on the number of days worked during the year of termination, (iii) accelerated vesting of any then-unvested time-based equity awards held by Mr. Kum with respect to the portion that would have vested if Mr. Kum's employment had continued for one year following the date of termination, and (iv) continued health insurance benefits at the Company's expense under COBRA for up to 18 months.

**TERMINATION IN CONNECTION WITH A CHANGE IN CONTROL:** If, within 18 months following a change in control, Mr. Kum's employment with the Company is terminated either by the Company without cause or by him for good reason, and subject to Mr. Kum's execution of a general release of claims, Mr. Kum will be entitled to receive the following severance payments and benefits: (i) a lump sum payment equal to two and one-half times the sum of his then-current annual base salary and his then-maximum annual bonus (which is at target under the AIP), (ii) fully accelerated vesting of any then-unvested time-based equity awards held by Mr. Kum, and (iii) continued health insurance benefits at the Company's expense under COBRA for up to 18 months.

**TERMINATION DUE TO DEATH OR DISABILITY:** If Mr. Kum's employment terminates due to his death or disability, then he or his estate, as applicable, will be entitled to receive a lump-sum payment equal to the pro-rated portion of his prior year's annual bonus based on the number of days worked during the year of termination and accelerated vesting of any then-unvested time-based equity awards held by Mr. Kum with respect to the portion that would have vested if Mr. Kum's employment had continued for one year following the date of termination

**CHANGE IN CONTROL:** In the event of any change in control of the Company, all of Mr. Kum's time-vesting equity awards will fully vest and performance-vesting equity awards will be treated in accordance with the terms of the plan document and applicable award agreements.

Mr. Kum remains subject to the confidentiality, non-solicitation and other covenants included in his restrictive covenant agreements with the Company and the non-disparagement covenant set forth in the Employment Agreement. In addition, if any payments or benefits provided to Mr. Kum in connection with a change in control are subject to excise taxes as a result of the application of Sections 280G and 4999 of the Internal Revenue Code, such payments and benefits will be reduced so that no excise tax is payable, but only if this

reduction results in a more favorable after-tax position for him.

On April 2, 2019, the Company and its wholly owned subsidiary, the Bank, entered into an amended and restated employment agreement with Ms. Lee (the Lee Employment Agreement), which will become effective on May 3, 2019, the date Ms. Lee becomes the President and Chief Executive Officer. The Lee Employment Agreement supersedes and replaces the employment agreement between the Company and Ms. Lee, dated as of February 12, 2018. The terms of her employment agreement are described below.

**TERM:** The Lee Employment Agreement provides for a term that commences on May 3, 2019 and ends on May 6, 2022 (unless earlier terminated by either party), subject to automatic renewal for successive one-year periods unless either party provides notice of non-renewal prior to the expiration of the then-current term.

**COMPENSATION:** Annual base salary of \$525,000, which may be increased, but not decreased, in the sole discretion of the Board, and under the terms of her employment agreement, Ms. Lee is eligible to receive an annual bonus capped at 100% of her annual base salary. Ms. Lee's annual bonus, which is to be paid in cash and/or equity, is generally dependent on the attainment of certain financial goals set by the CHR Committee. Under the Lee Employment Agreement, Ms. Lee is entitled to participate in employee benefit plans for which she may be eligible and will receive certain

---

**Table of Contents****EXECUTIVE COMPENSATION**

perquisites, including a monthly automobile allowance of \$3,000, payment of country club dues, Company-provided welfare benefits, including but not limited to medical, dental, vision and life insurance coverage, \$25,000 per year for continuing professional education and 20 days of paid vacation annually. In addition, the Lee Employment Agreement provides Ms. Lee with term life insurance coverage of up to \$1,000,000, or such lesser amount as can be purchased for an annual premium of \$25,000, during the term of the Lee Employment Agreement. In addition, as the new Chief Executive Officer of the Company and the Bank, Ms. Lee will receive on the effective date of the employment agreement, a time-based restricted stock grant equal to approximately \$525,000 (to the nearest whole share) on the grant date that will vest at the rate of 33% per year on the first and second anniversary date of the grant and 34% on the third anniversary date of the grant, provided Ms. Lee remains employed by the Company and the Bank in such position on each anniversary date.

**TERMINATION WITHOUT CAUSE OR FOR GOOD REASON:** The Lee Employment Agreement provides that if Ms. Lee's employment is terminated either by the Company without cause or by her for good reason, in either case, other than within 18 months following a change in control, and subject to Ms. Lee's execution of a general release of claims, Ms. Lee will be entitled to receive the following severance payments and benefits: (i) continued payment of her then-current annual base salary for 12 months following the date of termination, (ii) a lump-sum payment of an amount equal to the pro-rated portion of her prior year's annual bonus based on the number of days worked during the year of termination, (iii) accelerated vesting of any then-unvested time-based equity awards held by Ms. Lee with respect to the portion that would have vested if Ms. Lee's employment had continued for one year following the date of termination, and (iv) continued health insurance benefits at the Company's expense under COBRA for up to 18 months.

**TERMINATION IN CONNECTION WITH A CHANGE IN CONTROL:** If, within 18 months following a change in control, Ms. Lee's employment with the Company is terminated either by the Company without cause or by her for good reason, and subject to Ms. Lee's execution of a general release of claims, Ms. Lee will be entitled to receive the following severance payments and benefits: (i) a lump sum payment of an amount equal to two and one-half times the sum of her then-current annual base salary and her then-maximum annual bonus, (ii) fully accelerated vesting of any then-unvested time-based equity awards held by Ms. Lee, and (iii) continued health insurance benefits at the Company's expense under COBRA for up to 18 months.

**TERMINATION DUE TO DEATH OR DISABILITY:** If Ms. Lee's employment terminates due to her death or disability, then she or her estate, as applicable, will be entitled to receive a lump-sum payment of an amount equal to the pro-rated portion of her prior year's annual bonus based on the number of days worked during the year of termination.



In the event of Ms. Lee's termination for any of the reasons set forth above, Ms. Lee's performance-vesting equity awards will be treated in accordance with the terms of the applicable plan document and applicable award agreements.

Ms. Lee remains subject to the confidentiality, non-solicitation and other covenants included in her restrictive covenant agreements with the Company and the non-disparagement covenant set forth in the Lee Employment Agreement. In addition, the payment to Ms. Lee of any of the above-named benefits on termination of employment is generally conditioned on her execution and non-revocation of a general release in favor of the Company. If any payments or benefits provided to Ms. Lee in connection with a change in control are subject to excise taxes as a result of the application of Sections 280G and 4999 of the Internal Revenue Code, such payments and benefits will be reduced so that no excise tax is payable, but only if this reduction results in a more favorable after-tax position for her.

**Table of Contents**

EXECUTIVE COMPENSATION

*Other Executives*

In February 2018, the Company entered into an employment agreement with Senior Executive Vice-President Romolo C. Santarosa, under which Mr. Santarosa will report directly to the CEO of the Company. The material terms of this agreement are discussed below.

**TERM:** The agreement provides for a three-year term commencing (retroactively) on November 1, 2017 and ending on October 31, 2020 (unless earlier terminated by either party), subject to automatic renewal.

**COMPENSATION:** The annual base salary of Mr. Santarosa is \$320,000, and may be increased, but not decreased (except in limited circumstances set forth in the employment agreement) by the Board, based on the recommendation of the CHR Committee. Mr. Santarosa is also entitled to participate in employee benefit plans for which he may be eligible and fringe benefits to which the Company's senior executives are entitled.

**TERMINATION PAYMENTS:** The terms of Mr. Santarosa's employment agreement regarding severance payments are the same as the terms and payment formulas available to Mr. Kum's under his Employment Agreement for each of the termination events discussed above, with the exception of termination in connection with a change in control.

**TERMINATION IN CONNECTION WITH A CHANGE IN CONTROL:** If, within 18 months following a change in control, Mr. Santarosa's employment with the Company is terminated either by the Company without cause or by them for good reason, and subject to Mr. Santarosa execution of a general release of claims, he will be entitled to receive the following severance payments and benefits: (i) a lump sum payment equal to two times the sum of his then-current annual base salary and his then-maximum annual bonus (which is at target under the AIP), (ii) fully accelerated vesting of any then-unvested time-based equity awards, and (iii) continued health insurance benefits at the Company's expense under COBRA for up to 18 months.

**CHANGE IN CONTROL:** In the event of a change in control of the Company, the executive's time-vested equity awards will fully vest and performance-vesting equity awards will be treated in accordance with the terms of the plan document and award agreements.

Mr. Santarosa also remains subject to the confidentiality, non-solicitation and other covenants included in his restrictive covenant agreement with the Company and the non-disparagement covenant set forth in his employment agreement. In addition, if any payments or benefits provided to Mr. Santarosa in connection with a change in control are subject to excise taxes as a result of the application of Sections 280G and 4999 of the

Internal Revenue Code, such payments and benefits will be reduced so that no excise tax is payable, but only if this reduction results in a more favorable after-tax position for the executive.

All other executives are employed at-will, and Hanmi does not provide any right to additional payments or benefits in the event of a termination of employment or a change in control of Hanmi, except that the stock awards, other than those held by Mr. Kum, Ms. Lee and Mr. Santarosa granted in February 2016 and 2018, held by executives will automatically vest upon a change in control as defined in the grant agreement.

### **Executive Perquisites**

Our NEOs receive the following benefits in addition to their other compensation: 401(k) matching contributions, cellular phone allowance, automobile allowance, gas allowance, wellness benefit, bank-owned life insurance ( BOLI ) and gift cards for the holidays or graduation of a dependent. Mr. Santarosa receives a membership to an athletic club. Mr. Kum also receives a membership to a country club, company-provided welfare benefits, the use of a company car and cell phone, in lieu of an automobile and cell phone allowance, and \$1,000,000 of additional term life insurance. These benefits are detailed in the Summary Compensation Table.

*Annual Meeting Proxy Statement* **29**  
*2019*

## **Table of Contents**

### EXECUTIVE COMPENSATION

#### **Broad-Based Benefits Programs**

Our NEOs participate in the benefit programs that are available to all full-time employees. These benefits include health, dental, vision, life insurance, short-term and long-term disability insurance, healthcare reimbursement accounts, paid vacation, contributions to a 401(k) profit sharing retirement plan, and a year of service award consisting of a grant of fully-vested shares of Company stock upon achieving certain years of service milestones with the Company.

#### ***Other Compensation Considerations***

#### **Pledging and Hedging Policies**

Directors and NEOs are not allowed to enter into hedging and pledging transactions, including the use of margin accounts with the Company's common stock held individually or in a trust controlled by such individual.

#### **Clawback Policy**

The Company has implemented a clawback policy consistent with the requirements of Section 304 of the Sarbanes-Oxley Act which mandates the recovery of incentive awards that would not have otherwise been paid in the event we are required to restate our financial statements due to non-compliance with any financial reporting requirements as a result of misconduct. In that case, the CEO and CFO must reimburse the Company for: (1) any bonus or other incentive, or equity-based compensation received during the 12 months following the first public issuance or filing with the SEC (whichever first occurs) of the non-complying document; and (2) any profits realized from the sale of our securities during those 12 months. Section 954 of the Dodd-Frank Act requires the SEC to direct national securities exchanges to prohibit the listing of any security that fails to adopt a compliant clawback policy for any current or former executive officer if the Company is required to file a financial restatement as a result of material non-compliance with applicable securities laws. This clawback applies to incentive-based compensation during the three-year period preceding the date on which the issuer is required to prepare an accounting restatement, based on the erroneous data, in excess of what would have been paid to the executive officer under the accounting restatement. Nasdaq has not yet promulgated final rules implementing Section 954 of the Dodd-Frank Act.

In addition, on March 28, 2018, the CHR Committee adopted a more broad-based clawback policy that applies to all executive officers. Under the Company's clawback policy, the Company will clawback any cash or equity incentive compensation payments or awards to the extent such payments or awards were made or determined during the one-year period preceding the date on which the Company determines it has materially inaccurate financial statements or any other materially inaccurate performance metric criteria and the amount of incentive compensation, as calculated under the restated financial results, is less than the amount actually paid or awarded under the original financial results (i.e., the excess incentive compensation). The policy provides that the clawback could be effected through any of the following methods: reimbursement of the pre-tax amount of the excess incentive compensation, cancellation of outstanding equity awards that constitute excess incentive compensation or reimbursement of any gains realized in the exercise of stock options, vesting of or open market sales of restricted stock, restricted stock units or other equity awards granted that are attributable to the excess incentive compensation.

### **Stock Ownership Guidelines**

The CHR Committee adopted the following stock ownership guidelines for the CEO, COO and CFO. The CEO is required to hold shares of the Company's common stock valued at five times (5x) his base salary and the COO and CFO are each required to hold shares of the Company's common stock valued at one and one-half times (1.5x) their base salary. This goal must be obtained within five years from April 25, 2018, the date the guidelines were approved by the CHR Committee, or from their first day in their respective role, whichever is later. Once the guidelines are met, if the stock price decreases, the executive will not be

---

**Table of Contents**

## EXECUTIVE COMPENSATION

required to acquire additional shares. Until the stock ownership guidelines are met, an executive will be required to retain at least fifty percent (50%) of the shares granted to him or her by the Company (50% of the shares granted may be used to satisfy tax withholding requirements).

**Compensation Policy Risk Assessment**

The CHR Committee reviews the compensation of our NEOs, as well as the overall compensation practices for the organization. Performance incentive programs and the budgeting for annual salary adjustments are reviewed and approved by the CHR Committee for all NEOs, with the exception of the CEO, whose compensation is reviewed and approved by the CHR Committee and subsequently presented to our full Board for ratification. An important aspect of the review is an assessment of whether the programs in any way encourage our NEOs or any other employee of Hanmi to take unacceptable risk, in the short or long term.

Upon due consideration of these items, the CHR Committee believes that the Company's compensation policies and practices do not create risks that are reasonably likely to have a material adverse effect on its business or operations.

**TAX DEDUCTIBILITY OF EXECUTIVE OFFICER COMPENSATION**

Under Section 162(m) of the Code, as amended by the Tax Cuts and Jobs Act enacted on December 22, 2017 (the Tax Act), publicly traded companies are subject to limits on the deductibility of executive compensation. Deductible compensation is limited to \$1 million per year for each covered employee, defined as the public company's principal executive officer, principal financial officer and three additional highest compensated officers during any taxable year of the company beginning after December 31, 2017. For tax years prior to January 1, 2018, compensation that was considered qualified performance-based compensation was exempt from this limit. The Tax Act provides grandfathered treatment for certain compensation in excess of the \$1 million deductibility limitation, including compensation that is qualified performance-based compensation within the meaning of Section 162(m) prior to the Tax Act, if payable pursuant to a written binding contract in effect as of November 2, 2017 that is not modified in any material respect thereafter. Our stock option grants (and other performance-vesting equity grants) made prior to November 2, 2017 are intended to qualify as qualified performance-based compensation that is exempt from the deductibility limitation under Section 162(m).

Prior to January 1, 2018, the CHR Committee has considered the impact of Section 162(m) in determining the appropriate pay mix and compensation levels for our NEOs. Now that the qualified performance-based compensation exception is generally no longer available, the CHR Committee may determine to award compensation that exceeds the deductibility limit under 162(m) or otherwise pay non-deductible compensation when it believes that other considerations outweigh the tax deductibility of compensation.

The Company accounts for stock-based compensation in accordance with FASB ASC Topic 718, which requires the Company to recognize compensation expense for share-based payments (including restricted stock and stock options). The CHR Committee takes into account the impact of FASB ASC Topic 718 in connection with grants of long-term incentive awards.

*Annual Meeting Proxy Statement* **31**  
*2019*

**Table of Contents**

## EXECUTIVE COMPENSATION

**SUMMARY COMPENSATION TABLE**

The following table summarizes the total compensation paid to or earned by each of the NEOs for the years ended December 31, 2018, 2017 and 2016.

Name and Principal Position	Year	Salary (\$)	Stock Awards (\$) <sup>(1)</sup>	Non-Equity	All Other Compensation (\$) <sup>(3)</sup>	Total (\$)
				Incentive Plan Compensation (\$) <sup>(2)</sup>		
C. G. Kum	2018	675,000	312		86,002	761,314
<i>CEO</i>	2017	651,750	1,090	607,500	86,218	1,346,558
	2016	592,923	915,843	567,300	86,235	2,162,301
Bonita I. Lee	2018	388,923	294		54,594	443,811
<i>President &amp; COO</i>	2017	348,639	1,090	167,200	43,337	560,266
	2016	334,642	457,921	155,221	33,883	981,667
Romolo C. Santarosa	2018	327,692	491,834		41,455	860,981
<i>Sr. EVP &amp; CFO</i>	2017	311,044	290,090	152,000	36,222	789,356
	2016	279,998		126,535	33,898	440,431
Jean Lim	2018	264,139	92,250		34,779	391,168
<i>EVP &amp; CRO</i>	2017	255,365	107,940	65,559	34,269	463,133
	2016	248,896	24,120	56,161	33,532	362,709
Matthew D. Fuhr	2018	256,851	92,250		32,379	381,480
<i>EVP &amp; CCAO</i>	2017	244,231	296,590	63,750	30,798	635,369



- (1) Amounts represent the aggregate grant date fair values of stock awards for the year indicated in accordance with FASB ASC Topic 718. The grant date fair value of time-based restricted stock awards is calculated using the closing market price of our common stock on the grant date. The per-share grant date fair value for performance-based restricted stock granted to Mr. Kum and Ms. Lee in 2016 with a market-based performance condition (TSR) is estimated based on the use of a Monte Carlo valuation methodology and the probable outcome of the achievement of the performance conditions as determined in accordance with FASB ASC Topic 718, which resulted in a per-share grant date fair value of \$9.25. For additional information on the valuation assumptions for 2016, see Note 17 (Share-based Compensation) to our Consolidated Financial Statements included in our Form 10-K for the year-ended December 31, 2016. The per-share grant date fair value for performance-based restricted stock granted to Mr. Santarosa in 2018 with a market-based performance condition (TSR) is estimated based on the use of a Monte Carlo valuation methodology and the probable outcome of the achievement of the performance conditions as determined in accordance with FASB ASC Topic 718, which resulted in a per-share grant date fair value of \$15.05. For additional information on the valuation assumptions for 2018, see Note 15 (Share-based Compensation) to our Consolidated Financial Statements included in our Form 10-K for the year-ended December 31, 2018.
- (2) Amounts represent performance-based cash bonuses earned under the AIP during the year indicated. For a more complete description of the bonuses earned by the NEOs for 2018, see Compensation Discussion and Analysis Short-Term Cash Incentive Compensation.

## (3) 2018 All Other Compensation

	401(k) Employer Contributions (\$)	Cost of Personal Life Insurance (\$)	Perquisites & Other Benefits (\$) <sup>(1)</sup>
C. G. Kum	16,500	29,820	39,682
Bonita I. Lee	16,500		38,093
Romolo C. Santarosa	16,500		24,955
Jean Lim	16,500		18,279
Matthew D. Fuhr	16,500		15,879

- (1) Perquisites & Other Benefits consists of auto allowance (the use of a company car for Mr. Kum and an auto allowance for other executives, which for Ms. Lee totaled \$34,800), holiday gift cards, wellness benefit, BOLI imputed income earnings, country club dues, athletic club dues, gas card, Company provided welfare benefits for Mr. Kum, personal life insurance, and cell phone. Unless specified, none of these perquisites or other benefits individually exceed \$25,000 in value.

**Table of Contents**

## EXECUTIVE COMPENSATION

**GRANTS OF PLAN-BASED AWARDS**

The following table provides information concerning payouts under plan-based awards granted or awarded during 2018 to each of the NEOs.

	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(2)</sup>			All Other Stock Awards: Number of Shares or Units (#)	Grant Date Fair Value of Stock and Option Awards (\$) <sup>(3)</sup>
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
C. G. Kum	6/29/2018		675,000				11	312	
Bonita I. Lee	10/1/2018		200,000				12	294	
Romolo C. Santarosa	2/28/2018		165,000	16,340	32,680	32,680		491,834	
Jean Lim	3/29/2018		80,020				3,000	92,250	
Matthew D. Fuhr	3/29/2018		77,813				3,000	92,250	

(1) Represents performance-based cash bonuses eligible to be earned under the AIP in 2018. See Summary Compensation Table under the Non-Equity Incentive Plan Compensation column for actual 2018 bonuses paid.

(2) Represents award of Performance Restricted Stock granted to Mr. Santarosa. The indicated threshold, target and maximum amounts correspond to the number of shares that would be earned in the event that specified threshold, target and maximum targets, respectively, were achieved, with 50% of the shares being earned assuming the threshold performance level is achieved and 100% of the shares being earned if the target level is achieved, which is also the maximum level of performance that may be achieved (with linear interpolation for performance

between the threshold and target/maximum levels). For more information on the 2018 Performance Restricted Stock awards, see *Compensation Discussion and Analysis – Long Term Incentives* section above.

- (3) Amounts represent the grant date fair values of stock awards in accordance with FASB ASC Topic 718. The grant date fair value of time-based restricted stock awards is calculated using the closing market price of our common stock on the grant date. The per-share grant date fair value for Performance Restricted Shares granted to Mr. Santarosa in 2018 with market-based performance conditions (TSR) is estimated based on the use of a Monte Carlo valuation methodology and the probable outcome of the achievement of the performance conditions as determined in accordance with FASB ASC Topic 718, which resulted in a per-share grant date fair value of \$15.05. For additional information on the valuation assumptions, see Note 15 (Share-based Compensation) to our Consolidated Financial Statements included in our Form 10-K for the year-ended December 31, 2018.

**Table of Contents**

## EXECUTIVE COMPENSATION

**OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END**

The following table provides information relating to outstanding equity awards held by the NEOs as of December 31, 2018.

Name	Option Awards				Stock Awards			Equity
	Number of Securities Underlying Unexercised Options (#) Exercisable	Exercise Price (\$)	Option Expiration Date	Number of Units of Stock That Have Not Vested (#) <sup>(8)</sup>	Market Value of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units, or Other Rights That Have Not Vested (\$) <sup>(1)</sup>	
C. G. Kum	180,000	16.43	8/28/2023			49,505 <sup>(2)</sup>	975,249	
	50,000	16.43	8/28/2023			24,753 <sup>(2)</sup>	487,634	

Bonita I. Lee

Romolo C. Santarosa	25,000	23.31	6/8/2025	6,667 <sup>(3)</sup>	131,340	32,680 <sup>(4)</sup>	643,796
---------------------	--------	-------	----------	----------------------	---------	-----------------------	---------

Jean Lim	5,500	12.54	12/12/2022	4,000 <sup>(5)</sup>	78,800		
----------	-------	-------	------------	----------------------	--------	--	--

	25,000	16.43	8/28/2023				
--	--------	-------	-----------	--	--	--	--

	1,250	10.80	4/8/2019				
--	-------	-------	----------	--	--	--	--

Matthew D. Fuhr	3,000	24.83	6/22/2025	11,334 <sup>(6)</sup>	223,280		
-----------------	-------	-------	-----------	-----------------------	---------	--	--

(1) Amount calculated using the closing stock price of \$19.70 as of December 31, 2018.

(2) On February 17, 2016, Mr. Kum and Ms. Lee were awarded Performance Restricted Shares that may vest up to 25% for each of 2016, 2017, 2018 and 2019, subject to the Company's TSR performance relative to companies in the KBW Regional Banking Index for each respective year. Amounts shown are the number of shares that would be earned if the target level of performance is met for the 2018 and 2019 fiscal years. Under the plan design, no shares can be earned beyond the target level for each year. In March 2019, the CHRC certified the level of achievement of this award below threshold for the Company's 2018 fiscal year, resulting in twenty five percent (25%) of the total number of shares originally granted in 2016 being forfeited.

(3) On March 22, 2017, Mr. Santarosa was granted 10,000 shares of restricted stock which vest ratably over three years.

(4) On February 28, 2018, Mr. Santarosa was awarded Performance Restricted Shares that may vest on an annual basis of up to 25% for each of 2018, 2019, 2020 and 2021, subject to the Company's TSR performance relative to companies in the KBW Regional Banking Index for each respective year. Amounts shown are the number of shares that would be earned if the target level of performance is met for the 2018, 2019, 2020, and 2021. Under the plan design, no shares can be earned beyond the target level for each year. In March 2019, the CHRC certified the

level of achievement of this award below threshold for the Company's 2018 fiscal year, resulting in 25% of the total number of shares originally granted in 2018 being forfeited.

- (5) On March 22, 2017, Ms. Lim was granted 1,500 shares of restricted stock which vest ratably over three years. On March 29, 2018, Ms. Lim was granted 3,000 shares of restricted stock that vests ratably over three years..
  
- (6) On March 16, 2016, Mr. Fuhr was granted 5,000 shares of restricted stock that vests ratably over three years. On March 27, 2017, Mr. Fuhr was granted 10,000 shares of restricted stock that vests ratably over three years. On March 29, 2018, Mr. Fuhr was granted 3,000 shares of restricted stock that vests ratably over three years.

Table of Contents

## EXECUTIVE COMPENSATION

**OPTION EXERCISES AND STOCK VESTED**

The following table shows information as of December 31, 2018, for the NEOs concerning the exercise of stock options and the vesting of restricted stock awards during 2018.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) <sup>(1)</sup>
C. G. Kum			46	999
Bonita I. Lee			47	982
Romolo C. Santarosa			7,535	230,396
Jean Lim			2,535	79,187



Matthew D. Fuhr

6,702

204,365

(1) Value realized on Vesting is determined by multiplying the number of shares of stock by the market value of the underlying shares on the vesting date.

### **POTENTIAL PAYMENTS UPON TERMINATION OF EMPLOYMENT OR CHANGE IN CONTROL**

Our NEOs may be entitled to certain payments and benefits in the event of a qualifying termination of employment and/or change in control.

*Employment and Severance Agreements.* Mr. Kum s, Ms. Lee s and Mr. Santarosa s employment agreements provide for certain severance pay and benefits upon a qualifying termination of employment, including in connection with a change in control, in addition to accelerated vesting of certain equity awards for each NEO upon a change in control during the taxable year ended December 31, 2018. During the 2018 calendar year, we had not entered into employment agreements or severance arrangements with any of the NEOs other than Mr. Kum, Ms. Lee and Mr. Santarosa. For additional information, see *Compensation Discussion and Analysis Additional Compensation Elements Employment Agreements* section above.

*2016 and 2018 Performance Restricted Stock Grants.* In the event that a change in control of the Company occurs during Mr. Kum s, Ms. Lee s and Mr. Santarosa s service, the shares of restricted stock eligible to vest in that period based on actual achievement of performance measures measured through the date of the change in control will become fully vested, and any shares applicable to future periods not yet commenced will be forfeited. If the executive s employment is terminated by the Company without cause or by the executive for good reason (as those terms are defined under the terms of the awards), the shares of restricted stock eligible to vest in that period based on actual achievement of performance measures measured through the employment termination date will become fully vested, and any shares applicable to future periods not yet commenced will be forfeited.

*Other Equity Awards.* All equity awards, other than the Performance Restricted Stock Grants (as described above) will automatically vest upon the occurrence of a change in control pursuant to the terms of the 2013 Plan and the Company s 2007 Equity Compensation Plan.

*Death Benefits.* All full-time employees of the Company and the Bank are entitled to death benefits of \$150,000.

*Voluntary Termination and Termination for Cause.* Upon voluntary termination or termination by the Company for cause NEOs would forfeit all unvested equity and are not eligible to receive any termination-related compensation, except payments for services performed or benefits already accrued.

**Table of Contents**

## EXECUTIVE COMPENSATION

The tables below set forth for each of the NEOs the amount of the severance payments and benefits and the accelerated vesting of equity awards that the NEOs would have been entitled to upon various change in control and termination of employment events as described above, assuming that a change in control and/or termination of employment occurred on December 31, 2018.

Name	Cash Severance (\$)	Accelerated Vesting of Stock Options Restricted Stock (\$) <sup>(1)</sup>	Accelerated Vesting of Restricted Stock (\$) <sup>(2)</sup>	Health and Welfare Benefits (\$)	Death Benefit <sup>(6)</sup> (\$)	Total (\$)
<b>C. G. Kum</b> <sup>(3)</sup>						
Involuntary Termination (other than For Cause) or for Good Reason	1,282,500		487,614	58,851		1,828,965
Involuntary Termination in Connection with a Change in Control	3,375,000		487,614	58,851		3,921,465
Death	607,500		487,614		1,150,000	2,245,114
Disability	607,500		487,614			1,095,114
Change in Control			487,614			487,614
<b>Bonita I. Lee</b> <sup>(4)</sup>						
Involuntary Termination (other than For Cause) or for Good Reason	567,200		243,807	51,771		862,778
Involuntary Termination in Connection with a Change in Control	1,200,001		243,807	51,771		1,495,579
Death	167,200		243,807		150,000	561,007
Disability	167,200		243,807			411,007
Change in Control			243,807			243,807

**Romolo C. Santarosa** <sup>(5)</sup>

Involuntary Termination (other than For Cause) or for Good Reason	482,000	292,289		774,289
Involuntary Termination in Connection with a Change in Control	990,000	292,289		1,282,289
Death	152,000	292,289	150,000	594,289
Disability	152,000	292,289		444,289
Change in Control		292,289		292,289

**Jean Lim**

Involuntary Termination (other than For Cause) or for Good Reason				
Involuntary Termination in Connection with a Change in Control		78,800		78,000
Death			150,000	150,000
Disability				
Change in Control		78,000		78,000

**Matthew D. Fuhr**

Involuntary Termination (other than For Cause) or for Good Reason				
Involuntary Termination in Connection with a Change in Control		223,280		223,280
Death			150,000	150,000
Disability				
Change in Control		223,280		223,280

(1) The amount shown is equal to the number of shares of restricted stock that would experience accelerated vesting upon a change in control or termination of employment (as applicable), multiplied by \$19.70, the closing price of our common stock on December 31, 2018. The value of accelerated vesting of Performance Restricted Stock awards held by Mr. Kum, Ms. Lee and Mr. Santarosa is calculated assuming that the performance measures are achieved at the target levels.

(2) The Performance Restricted Stock awards held by Mr. Kum, Ms. Lee and Mr. Santarosa are subject to accelerated vesting upon termination without cause or resignation for good reason.



---

**Table of Contents**

EXECUTIVE COMPENSATION

- (3) Mr. Kum's employment agreement provides for payment of certain benefits in the event of various termination scenarios.

Termination Without Cause or For Good Reason: Mr. Kum is entitled to payment of his then-current base salary for one year, the pro-rated portion of his prior year's bonus (which is \$607,500) based on the number of days worked during the year of termination, accelerated vesting of any then-unvested time-based equity awards held by Mr. Kum with respect to the portion that would have vested if Mr. Kum's employment had continued for one year following the date of termination, with performance awards vesting subject to their award agreement terms, and reimbursement for COBRA payments for a period of 18 months.

Termination in Connection with a Change in Control: If Mr. Kum's employment is terminated by us without cause or by him for good reason, in either case, within 18 months of a change in control, he is entitled to receive a lump-sum payment in an amount equal to two and a half times the sum of (a) his then current base salary and (b) the then-maximum annual bonus amount, and reimbursement for COBRA payments for a period of 18 months and accelerated vesting of all time vested shares, with performance vested shares vesting subject to the terms of their award agreement.

Death or Disability: Mr. Kum or his estate, as applicable, is entitled to a pro-rated portion of the prior year's bonus based on the number days worked during the year of termination. Mr. Kum has \$1,000,000 in personal life insurance coverage provided by the Company, in addition to insurance coverage of \$150,000 which is provided to all employees. Additionally, accelerated vesting of any then-unvested time-based equity awards held by Mr. Kum with respect to the portion that would have vested if Mr. Kum's employment had continued for one year following the date of termination, with performance awards vesting subject to their award agreement terms.

In addition, Mr. Kum's employment agreement provides that in the event of a change in control, all of Mr. Kum's time-based equity awards will fully and automatically vest, while performance equity will vest subject to the terms of the award agreement.

- (4) Ms. Lee's employment agreement provides for payment of certain benefits in the event of various termination scenarios.

Termination Without Cause or For Good Reason: Ms. Lee is entitled to payment of her then current base salary for one year, the pro-rated portion of her prior year's bonus (which is \$167,200) based on the number of days worked during the year of termination, accelerated vesting of her time based equity awards, with

performance awards vesting subject to their award agreement terms, and reimbursement for COBRA payments for a period of 18 months.

Termination in Connection with a Change in Control: If Ms. Lee's employment is terminated by us without cause or by her for good reason, in either case, within 18 months of a change in control, she is entitled to receive a lump-sum payment in an amount equal to two times the sum of (a) her then current base salary and (b) the then-maximum annual bonus amount, and reimbursement for COBRA payments for a period of 18 months and accelerated vesting of all time vested shares, with performance vested shares vesting subject to the terms of their award agreement.

Death or Disability Ms. Lee or her estate, as applicable, is entitled to a pro-rated portion of the prior year's bonus based on the number days worked during the year of termination. Ms. Lee is entitled to a death benefit of \$150,000 which is provided to all employees. Additionally, accelerated vesting of any then-unvested time-based equity awards held by Ms. Lee with respect to the portion that would have vested if Ms. Lee's employment had continued for one year following the date of termination, with performance awards vesting subject to their award agreement terms.

In addition, Ms. Lee's employment agreement provides that in the event of a change in control, all of Ms. Lee's time-based equity awards will fully and automatically vest, while performance equity will vest subject to the terms of the award agreement.

(5) Mr. Santarosa's employment agreement provides for payment of certain benefits in the event of various termination scenarios.

Termination Without Cause or For Good Reason: Mr. Santarosa is entitled to payment of his then current base salary for one year, the pro-rated portion of his prior year's bonus based on the number of days worked during the year of termination (which is \$152,000), accelerated vesting of his time based equity awards, with performance awards vesting subject to their award agreement terms, and reimbursement for COBRA payments for a period of 18 months.

Termination in Connection with a Change in Control: If Mr. Santarosa's employment is terminated by us without cause or by him for good reason, in either case, within 18 months of a change in control, he is entitled to receive a lump-sum payment in an amount equal to two times the sum of (a) his then current base salary and (b) the then-maximum annual bonus amount, and reimbursement for COBRA payments for a period of 18 months and accelerated vesting of all time vested shares, with performance vested shares vesting subject to the terms of their award agreement.

Death or Disability Mr. Santarosa or his estate, as applicable, is entitled to a pro-rated portion of the prior year's bonus based on the number days worked during the year of termination. Mr. Santarosa is entitled to a death benefit of \$150,000 which is provided to all employees. Additionally, accelerated vesting of any then-unvested time-based equity awards held by Mr. Santarosa with respect to the portion that would have vested if Mr. Santarosa's employment had continued for one year following the date of termination, with performance awards vesting subject to their award agreement terms.

In addition, Mr. Santarosa's employment agreement provides that in the event of a change in control, all of Mr. Santarosa's time-based equity awards will fully and automatically vest, while performance equity will vest subject

to the terms of the award agreement.

(6) All full-time employees of the Company and the Bank are entitled to death benefits of \$150,000.

*Annual Meeting Proxy Statement* **37**  
*2019*

**Table of Contents**

EXECUTIVE COMPENSATION

**COMPENSATION AND HUMAN RESOURCES COMMITTEE REPORT**

The CHR Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the CHR Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

Compensation and Human Resources Committee of the Board

Christie K. Chu (Chairperson)

Harry H. Chung

Joseph K. Rho

David L. Rosenblum

Michael M. Yang

**CEO PAY RATIO**

As required by Section 953(b) of the Dodd-Frank Act, and Item 402(u) of Regulation S-K, we are providing the following information:

For 2018:

The median of the annual total compensation of all employees of our company (other than our CEO), was \$59,266 and

The annual total compensation of Mr. Kum, our CEO was \$761,314

Based on this information, the ratio for 2018 of the annual total compensation of our CEO to the median of the annual total compensation of all employees is 13 to 1.

SEC rules allow us to identify our median employee once every three years unless there has been a change in our employee population or employee compensation arrangements that we reasonably believe would result in a significant change in our pay ratio disclosure. We believe there have been no changes in our employee population or employee compensation arrangements that would result in a significant change to this pay ratio disclosure. Therefore, we are using the same median employee identified last year for this year's disclosure.



We completed the following steps to identify the median of the annual total compensation of all our employees and to determine the annual total compensation of our median employee and CEO:

The median employee was identified for 2017 based on the employee population on December 31, 2017, which consisted of all full-time, part-time, temporary, and seasonal employees employed on that date.

To find the median of the annual total compensation of our employees (other than our CEO), we used wages from our payroll records as reported to the Internal Revenue Service on Form W-2 for fiscal 2017. In making this determination, we annualized compensation for full-time and part-time permanent employees who were employed on December 31, 2017, but did not work for us the entire year. No full-time equivalent adjustments were made for part-time employees.

We identified our median employee using this compensation measure and methodology, which was consistently applied to all our employees included in the calculation.

After identifying the median employee, we added together all of the elements of such employee's compensation for 2018 in accordance with the requirements of Item 402(c)(2)(x) of Regulation S-K, resulting in annual total compensation of \$59,266.

With respect to the annual total compensation of our CEO, we used the amount reported in the Total column of our 2018 Summary Compensation Table, which is also in accordance with the requirements of Item 402(c)(2)(x).

**Table of Contents**

**PROPOSAL NO. 2 NON-BINDING ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION ( SAY-ON-PAY VOTE)**

The Company believes that our overall executive compensation program, as described in this Proxy Statement, is designed to pay for performance and directly aligns the interest of our executive officers with the long-term interests of our stockholders. Our stockholders have the opportunity to vote to approve, on a non-binding advisory basis, the compensation of our NEOs as disclosed in this Proxy Statement in accordance with the SEC's rules.

**VOTING AND EFFECT OF VOTE**

Because your vote is advisory, it will not be binding upon the Board. In the event this non-binding proposal is not approved by our stockholders, then such a vote will neither be construed as overruling a decision by our Board or our CHR Committee, nor create or imply any additional fiduciary duty by our Board or our CHR Committee, nor further will such a vote be construed to restrict or limit the ability of our stockholders to make proposals for inclusion in proxy materials related to executive compensation. Notwithstanding the foregoing, the Board of Directors and the CHR Committee will consider the non-binding vote of our stockholders on this proposal when reviewing compensation policies and practices in the future.

**BOARD RECOMMENDATION**

Our overall executive compensation policies and procedures are described in the *Compensation Discussion and Analysis* and the tabular disclosure regarding NEO compensation (together with the accompanying narrative disclosure) in this Proxy Statement. We believe that going forward, our compensation policies and procedures will continue to be centered on a pay-for-performance culture and are aligned with the long-term interests of our stockholders, as described in the *Compensation Discussion and Analysis*. The CHR Committee, which is comprised entirely of independent directors, oversees our executive compensation program and continually monitors our policies to ensure that they continue to emphasize programs that reward executives for results that are consistent with stockholder interests.

Stockholders are encouraged to carefully review the *Compensation Discussion and Analysis* section of this Proxy Statement for a detailed discussion of the Company's executive compensation program. Our Board and our CHR Committee believe that our commitment to these responsible compensation practices justifies a vote by stockholders FOR the following resolution approving the compensation of our executive:

*Resolved, that the stockholders of Hanmi Financial Corporation hereby approve the compensation of our Named Executive Officers pursuant to Item 402 of Regulation S-K, as described in the Compensation Discussion and Analysis, the executive compensation tables and narrative discussion contained in the Proxy Statement.*

***OUR BOARD OF DIRECTORS RECOMMENDS THAT STOCKHOLDERS VOTE FOR THE  
NON-BINDING RESOLUTION APPROVING THE COMPENSATION OF NAMED EXECUTIVE OFFICERS***



**Table of Contents**

**PROPOSAL NO. 3 RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We are asking our stockholders to ratify the appointment by the Audit Committee of KPMG LLP ( KPMG ) as our independent registered public accounting firm for the fiscal year ending December 31, 2019. KPMG served as our independent registered public accounting firm for the fiscal year ended December 31, 2018, and has served as our independent registered public accounting firm since 2001. KPMG has advised us that it has no direct or indirect financial interest in us. Representatives of KPMG are expected to be present at the Annual Meeting and will have the opportunity to make a statement if they desire to do so. It is also expected that they will be available to respond to appropriate questions.

**VOTING AND EFFECT OF VOTE**

Under applicable SEC regulations, the selection of our independent registered public accounting firm is solely the responsibility of the Audit Committee. Neither our Bylaws nor other governing documents or law require stockholder ratification of the selection of KPMG as the Company's independent registered public accounting firm. However, we are submitting the selection of KPMG to our stockholders for ratification to obtain our stockholders' views. If our stockholders fail to ratify the selection of KPMG, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection of KPMG is ratified, the Audit Committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if the Audit Committee determines that such a change would be in our and our stockholders' best interests.

**BOARD RECOMMENDATION**

The Board considers the selection of KPMG as our independent registered public accounting firm to be in the best interests of Hanmi and our stockholders.

***OUR BOARD OF DIRECTORS RECOMMENDS THAT STOCKHOLDERS VOTE FOR THE  
RATIFICATION OF THE APPOINTMENT OF KPMG LLP AS OUR INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDED DECEMBER 31, 2019***

**Table of Contents****AUDIT AND NON-AUDIT FEES****FEE INFORMATION**

The following table sets forth information regarding the aggregate fees billed for professional services rendered by KPMG for the fiscal years ended December 31, 2018 and 2017:

	2018	2017
Audit Fees <sup>(1)</sup>	\$ 1,365,000	\$ 1,445,000
Audit-Related Fees <sup>(2)</sup>	\$ 10,000	\$ 200,000
Tax Fees	\$ 13,000	\$
All Other Fees <sup>(3)</sup>	\$ 30,000	\$ 39,650
<b>TOTAL</b>	<b>\$ 1,418,000</b>	<b>\$ 1,684,650</b>

(1) Includes fees billed for the integrated audit of our annual consolidated financial statements and internal control over financial reporting, for the reviews of the consolidated financial statements included in our Quarterly Reports on Form 10-Q, and for compliance with the Federal Deposit Insurance Corporation Improvement Act.

(2) Fees in 2018 relate to review of and consent issued for the Form S-4 registration statement. Fees in 2017 related to services in connection with the sub-debt issuance.

(3) All other fees are related to the use of an effective yield model for tax compliance reporting on acquired loans.

There were no other fees billed by KPMG for advice or services rendered to Hanmi other than as described above.

#### **AUDIT COMMITTEE PRE-APPROVAL POLICIES AND PROCEDURES**

The Audit Committee has established Pre-Approval Policies and Procedures for independent auditor services. Any proposed services not pre-approved or exceeding pre-approved cost levels require specific pre-approval by the Audit Committee. The Audit Committee may not delegate to management its responsibilities to pre-approve services performed by the independent auditor; however, the Audit Committee may delegate pre-approval authority to one or more of its members.

In 2018 and 2017, the Audit Committee Chairperson was permitted to approve fees up to \$25,000 with the requirement that any pre-approved decisions be reported to the Audit Committee at its next scheduled meeting. All services provided by KPMG in 2018 and 2017 were pre-approved in accordance with the Audit Committee's pre-approval requirements.

*Annual Meeting Proxy Statement* **41**  
*2019*

**Table of Contents**

**AUDIT COMMITTEE REPORT**

*The following Audit Committee Report is not deemed to be soliciting material or to be filed with the SEC or subject to the SEC's proxy rules or the liabilities of Section 18 of the Exchange Act and the report shall not be deemed to be incorporated by reference into any prior or subsequent filing by the Company under the Securities Act or the Exchange Act, except to the extent the Company specifically incorporates this Audit Committee Report therein.*

In performing its functions, the Audit Committee met and held discussions with management and with KPMG, the independent registered public accounting firm for the Company and its wholly-owned subsidiary, Hanmi Bank. Management represented to the Audit Committee that all consolidated financial statements were prepared in accordance with generally accepted accounting principles, and the Audit Committee has:

Reviewed and discussed the audited financial statements with management;

Discussed with the independent registered public accounting firm the matters required to be discussed by Auditing Standard 1301 of the Public Company Accounting Oversight Board (the PCAOB);

Received a statement of the registered public accounting firm's independence required by the PCAOB. The Audit Committee discussed any relationships that may impact the objectivity and independence of KPMG, and satisfied itself as to their independence; and

In performing these functions, the Audit Committee acts only in an oversight capacity. In its oversight role, the Audit Committee relies on the work and assurances of the Company's management, which has the primary responsibility for consolidated financial statements and reports, and of the independent registered public accounting firm that, in its report, expresses an opinion on the conformity of the Company's consolidated financial statements with U.S. generally accepted accounting principles. The Audit Committee's oversight does not provide it with an independent basis to determine that management has maintained appropriate accounting and financial reporting principles or policies, or appropriate internal control over financial reporting designed to assure compliance with accounting standards and applicable laws and regulations. Furthermore, the Audit Committee's considerations and discussions with management and the independent registered public accounting firm do not assure that the Company's consolidated financial statements are presented in accordance with U.S. generally accepted accounting principles, that the audit of the Company's consolidated financial statements has been carried out in accordance with the standards of the Public Company Accounting Oversight Board (United States) or that the Company's independent registered public accounting firm is independent.

Based on these discussions and reviews, the Company's Audit Committee recommended to the Board of Directors that the Company's audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2018 for filing with the SEC.

Audit Committee of the Board

Harry H. Chung (Chairperson)

Kiho Choi

Christie K. Chu

Joseph K. Rho

David L. Rosenblum

42

*Annual Meeting Proxy Statement 2019*



**Table of Contents**

**CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

**REVIEW, APPROVAL OR RATIFICATION OF TRANSACTIONS WITH RELATED PERSONS**

Hanmi has adopted a Code of Business Conduct and Ethics, which governs the review and approval of transactions with related persons. This policy requires that executive officers, directors, five percent (5%) stockholders, and their family members and entities for which any of those persons serve as officers or partners or in which they have a ten percent (10%) or greater interest, must notify Hanmi's Corporate Secretary before entering into transactions or other arrangements with Hanmi or any of its affiliates (other than loans subject to Regulation O promulgated by the Board of Governors of the Federal Reserve System such as loans exceeding \$25,000). Hanmi's Corporate Secretary will determine whether, under these guidelines, the transaction or arrangement should be submitted to the Audit Committee for review and approval. In determining whether to submit proposed transactions to the Audit Committee for consideration, Hanmi's Corporate Secretary will consider, among other things, the aggregate value of the proposed transaction and whether the related person has an indirect or direct material interest in the transaction. The Audit Committee will review all relevant material information and consider, among other things, the benefits to Hanmi of the proposed transaction, and whether the terms of the proposed transaction are comparable to the terms available to an unrelated third party and employees generally. These policies also include provisions for the review and possible ratification of transactions and arrangements that are entered into without prior review.

The Bank did not enter into any related-party transactions that required review, approval, or ratification under these policies in 2018.

**TRANSACTIONS WITH RELATED PERSONS**

Some of Hanmi's directors and executive officers, and their immediate families, as well as the companies with which they are associated, are customers of, or have had banking transactions with, Hanmi or Hanmi Bank in the ordinary course of Hanmi's business, and Hanmi expects to have banking transactions with such persons in the future. There is no amount of indebtedness owed to Hanmi or Hanmi Bank by the principal officers (considered Regulation O Officers) and current directors of Hanmi (including associated companies) as of December 31, 2018, other than an SBA loan made to Christie K. Chu and a family member in 2008 which was a term loan to business, made on arms-length terms before her 2015 appointment to our Boards. If credit was to be extended to a Regulation O Officer or a director, in management's opinion, all loans and commitments to lend included in such transactions would be made in the ordinary course of business, in compliance with applicable laws on substantially the same terms, including interest rates and collateral, as those prevailing for comparable transactions with other persons of similar creditworthiness and would not involve more than a normal risk of repayment or present other unfavorable features.

**Table of Contents****BENEFICIAL OWNERSHIP OF PRINCIPAL STOCKHOLDERS AND MANAGEMENT****OWNERSHIP OF SECURITIES**

The following table sets forth information pertaining to beneficial ownership (as defined below) of Hanmi's common stock, by (i) individuals or entities known to Hanmi to own more than five percent (5%) of the outstanding shares of Hanmi's common stock, (ii) each director and nominee for election, (iii) our NEOs, and (iv) all directors and executive officers of Hanmi as a group. The information contained herein has been obtained from Hanmi's records and from information furnished to Hanmi by each individual or entity. Management knows of no other person who owns, beneficially or of record, either individually or with associates, more than five percent (5%) of Hanmi's common stock.

The number of shares beneficially owned by a given stockholder is determined under SEC Rules, and the designation of ownership set forth below is not necessarily indicative of ownership for any other purpose. In general, the beneficial ownership as set forth below includes shares over which a director, director nominee, principal stockholder, or executive officer has sole or shared voting or investment power and certain shares which such person has a vested right to acquire, under stock options or otherwise, within sixty (60) days of the date hereof. Except as otherwise indicated, the address for each of the following persons is Hanmi's address. Unless otherwise noted, the address for each stockholder listed on the Common Stock Beneficially Owned table below is: c/o Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010. The following information is as of April 2, 2019.

Name and Address of Beneficial Owner <sup>(1)</sup>	Shares Beneficially	
	Owned	Percentage Beneficially Owned (%)
<i>Beneficial Owners of More than 5% of our Common Stock</i>		
BlackRock, Inc. <sup>(2)</sup>	4,718,216	15.29
FMR LLC <sup>(3)</sup>	2,405,682	7.80
Dimensional Fund Advisors LP <sup>(4)</sup>	2,520,879	8.17
Vanguard Group Inc. <sup>(5)</sup>	1,994,488	6.46
<i>Directors</i>		
John J. Ahn <sup>(6)</sup>	9,523	*
Kiho Choi <sup>(6)</sup>	1,749	*
Christie K. Chu <sup>(6)</sup>	6,523	*
Harry H. Chung <sup>(6)</sup>	6,523	*
Scott R. Diehl <sup>(6)</sup>	5,749	*
C. G. Kum <sup>(7)(8)(9)(10)</sup>	280,849	*
Joseph K. Rho <sup>(6)</sup>	376,239	1.22
David L. Rosenblum <sup>(6)</sup>	11,523	*
Thomas J. Williams <sup>(6)</sup>	3,523	*
Michael M. Yang <sup>(6)</sup>	6,523	*
<i>Named Executive Officers</i>		
Bonita I. Lee <sup>(7)(8)(9)(10)</sup>	84,056	*
Romolo C. Santarosa <sup>(8)(9)(10)</sup>	55,002	*
Jean Lim <sup>(8)(9)</sup>	35,190	*
Matthew D. Fuhr <sup>(8)(9)</sup>	12,959	*

<b>All executive officers and directors as a group (14 persons)</b>	895,931	2.90 <sup>(11)</sup>
---	---------	----------------------

\* Less than 1%.

**Table of Contents**

- (1) The information set forth in this table is based upon information supplied to Hanmi by Hanmi's officers, directors and principal stockholders and Schedules 13G filed with the SEC. Except as otherwise indicated, and subject to applicable community property laws, Hanmi believes that the persons named in the table have sole voting and investment power with respect to all shares of common stock beneficially owned by them.
- (2) Based on information as of December 31, 2018 contained in Schedule 13G filed with the SEC on February 28, 2019. BlackRock, Inc. has the sole power to vote or direct the voting of 4,641,191 shares and has the sole power to dispose of or direct the disposition of all 4,718,216 shares. The address for BlackRock, Inc. is 55 East 52<sup>nd</sup> Street, New York, New York 10055.
- (3) Based on information as of December 31, 2018 contained in Schedule 13G filed with the SEC on February 13, 2019, FMR LLC has the sole power to vote or direct the voting of 935,505 shares and has the sole power to dispose of or direct the disposition of all 2,405,682 shares. The address for FMR LLC is 245 Summer Street, Boston, Massachusetts 02210.
- (4) Based on information as of December 31, 2018 contained in Schedule 13G filed with the SEC on February 8, 2019. Dimensional Fund Advisors LP has the sole power to vote or direct the voting of 2,385,804 shares and has the sole power to dispose of or direct the disposition of all 2,520,879 shares. The address for Dimensional Fund Advisors LP is Building One, 6300 Bee Cave Road, Austin, Texas 78746.
- (5) Based on information as of December 31, 2018 contained in Schedule 13G filed with the SEC on February 11, 2019, Vanguard Group Inc. has the sole power to vote or direct the voting of 35,690 shares, the shared power to vote or direct the voting of 5,933 shares, the sole power to dispose of or direct the disposition of 1,956,272 shares, and the shared power to dispose of or direct the disposition of 38,216 shares. The address for Vanguard Group Inc. is 100 Vanguard Blvd., Malvern, Pennsylvania 19355.
- (6) On June 28, 2018, 1,749 RSAs vesting over one year were granted to Mr. Ahn, Mr. Choi, Ms. Chu, Mr. Chung, Mr. Diehl, Mr. Rho, Mr. Rosenblum, Mr. Williams and Mr. Yang.
- (7) Mr. Kum and Ms. Lee are both a director and Named Executive Officer.
- (8) On March 22, 2017, pursuant to the 2013 Plan, 10,000 RSAs were granted to Mr. Santarosa and 1,500 RSAs to Ms. Lim, all vesting over three years ratably. On March 27, 2017, pursuant to the 2013 Plan, 10,000 RSAs were granted to Mr. Fuhr, vesting over three years ratably. On March 29, 2018, pursuant to the 2013 Plan, 3,000 RSAs were granted to Ms. Lim and 3,000 RSAs to Mr. Fuhr, vesting over three years ratably. Certain NEOs paid taxes due on the vesting of their RSAs by reducing the number of stock granted.
- (9) Includes options presently exercisable under the 2013 Plan by Mr. Kum (180,000), Ms. Lee (50,000), Mr. Santarosa (25,000), Ms. Lim (31,750) and Mr. Fuhr (3,000).

(10) On February 17, 2016, pursuant to the 2013 Plan, 99,010 RSAs were granted to Mr. Kum and 49,505 RSAs were granted to Ms. Lee, vesting up to one-fourth each year based on the attainment of the performance criteria described above in the Performance Restricted Stock Grant. On February 28, 2018, pursuant to the 2013 Plan, 32,680 RSAs were granted to Mr. Santarosa, vesting up to one-fourth each year based on the attainment of the performance criteria described above in the Performance Restricted Stock Grant. The table includes only those shares that have previously vested or are subject to vesting within 60 days of April 2, 2019.

(11) Percentage of beneficial ownership based on shares outstanding as of April 2, 2019, the record date.

**SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Under Section 16(a) of the Exchange Act, Hanmi's directors, executive officers, and any persons holding ten percent (10%) or more of Hanmi's common stock are required to report their ownership of common stock and any changes in that ownership to the SEC and to furnish Hanmi with copies of such reports. Specific due dates for these reports have been established, and Hanmi is required to report any failure to file on a timely basis by such persons. Based solely upon a review of copies of reports filed with the SEC during the fiscal year ended December 31, 2018, Hanmi believes that all persons, subject to the reporting requirements of Section 16(a) of the Exchange Act, have filed all required reports on a timely basis, except for one late report filed by each of Scott R. Diehl, Matthew D. Fuhr and Jean Lim, each relating to the grant of restricted stock award and one late report by each of Kiho Choi and Scott R. Diehl, each relating to reporting their initial statement of beneficial ownership.

## **Table of Contents**

### **OTHER MATTERS**

Other than the business and proposals described in this Proxy Statement, our Board knows of no other business that will be presented for consideration at the Annual Meeting. If, however, other business shall properly come before the Annual Meeting, the persons named in the proxies intend to vote the shares represented by the proxies on such matters in accordance with the recommendation of our Board, or in the absence of a recommendation, in accordance with their judgment.

### **STOCKHOLDER PROPOSALS FOR THE 2020 ANNUAL MEETING**

Stockholder proposals should be sent to our Corporate Secretary at Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010. To be considered for inclusion in Hanmi's proxy statement for the 2020 annual meeting of stockholders, the deadline for submission of stockholder proposals, pursuant to Rule 14a-8 under the Exchange Act, is December 13, 2019. Additionally, pursuant to our Bylaws, Hanmi must receive notice of any stockholder proposal to be submitted at the 2020 annual meeting of stockholders, but not required to be included in our proxy statement, no earlier than January 16, 2019 and no later than February 15, 2019. To be in proper form, the stockholder proposal must contain such information as is required by our Bylaws and applicable law. In addition to the applicable requirements discussed above, for a director nomination to be properly made by a stockholder, such stockholder must have given timely notice thereof in proper written form to our Corporate Secretary and the stockholder's notice must set forth such information as is required by our Bylaws.

### **AVAILABILITY OF FORM 10-K**

We will provide to any stockholder, without charge and by first class mail, upon the written request of that stockholder, a copy of our Annual Report on Form 10-K for the fiscal year ended December 31, 2018, as filed with the SEC. Such requests should be addressed to: Legal Department, Hanmi Financial Corporation, 3660 Wilshire Boulevard, Penthouse Suite A, Los Angeles, California 90010, 1-213-382-2200. The Annual Report on Form 10-K includes a list of exhibits. If you wish to receive copies of the exhibits, we will send them to you upon request. Expenses for copying and mailing copies of the exhibits will be your responsibility. In addition, the SEC maintains a website at [www.sec.gov](http://www.sec.gov) that contains information we file with them.

### **WHERE YOU CAN FIND MORE INFORMATION**

The SEC maintains a website that contains reports, proxies and information statements and other information regarding us and other issuers that file electronically with the SEC at [www.sec.gov](http://www.sec.gov). Our proxy statements, annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, as well as any amendments to those reports, are available free of charge through the SEC's website. Stockholders may also read and copy materials that we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Stockholders may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

**Table of Contents**

**Table of Contents**



**Table of Contents**