Pulmatrix, Inc. Form 10-Q May 11, 2018 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission file number: 001-36199

PULMATRIX, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

46-1821392 (I.R.S. Employer

incorporation or organization)

Identification No.)

99 Hayden Avenue, Suite 390

Lexington, MA 02421
(Address of principal executive offices) (Zip Code)
Registrant s telephone number, including area code (781) 357-2333

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 9, 2018, the registrant had 41,927,221 shares of common stock outstanding.

PULMATRIX, INC.

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2017

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

PULMATRIX, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)

Assets Current assets: \$ 1,553 \$ 3,550 Accounts Receivable 153 Prepaid expenses and other current assets 346 696 Total current assets 2,052 4,246 Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity Treferred teach \$0,000 are taken \$0,000 are taken and 0 issued and 0.		At March 31, 2018 (unaudited)		At Do	ecember 31, 2017
Cash and cash equivalents \$ 1,553 \$ 3,550 Accounts Receivable 153 Prepaid expenses and other current assets 346 696 Total current assets 2,052 4,246 Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: \$ 2,524 \$ 3,221 Accounts payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Assets				
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Prepaid expenses and other current assets 346 696 Total current assets 2,052 4,246 Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: \$ 2,524 \$ 3,221 Accounts payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Cash and cash equivalents	\$	1,553	\$	3,550
Total current assets 2,052 4,246 Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: \$ 2,524 \$ 3,221 Accounts payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Accounts Receivable		153		
Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Prepaid expenses and other current assets		346		696
Property and equipment, net 554 614 Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Total current assets		2,052		4,246
Long-term restricted cash 204 204 Goodwill 10,914 10,914 Total assets \$ 13,724 \$ 15,978 Liabilities and stockholders equity Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity: *** ***	Property and equipment, net		554		
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Liabilities and stockholders equity Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable 1,192 457 Accrued expenses 2,479 2,162 Derivative liability 1 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:			10,914		10,914
Current liabilities: Loan payable, net of debt discount and issuance costs \$ 2,524 \$ 3,221 Accounts payable \$ 1,192 \$ 457 Accrued expenses \$ 2,479 \$ 2,162 Derivative liability \$ 1 \$ 1 Total current liabilities \$ 6,196 \$ 5,841 Commitments (Note 13) Stockholders equity:	Total assets	\$	13,724	\$	15,978
Loan payable, net of debt discount and issuance costs Accounts payable Accrued expenses Accrued expenses Derivative liability 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Liabilities and stockholders equity				
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Accrued expenses 2,479 2,162 Derivative liability 1 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Loan payable, net of debt discount and issuance costs	\$	2,524	\$	3,221
Derivative liability 1 1 Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Accounts payable		1,192		457
Total current liabilities 6,196 5,841 Commitments (Note 13) Stockholders equity:	Accrued expenses		2,479		2,162
Commitments (Note 13) Stockholders equity:	Derivative liability		1		1
Stockholders equity:	Total current liabilities		6,196		5,841
· ·	Commitments (Note 13)				
Desfermed stock \$0,0001 per value 500,000 outhorized and 0 issued and	Stockholders equity:				
outstanding at March 31, 2018 and December 31, 2017	Preferred stock, \$0.0001 par value 500,000 authorized and 0 issued and outstanding at March 31, 2018 and December 31, 2017				
Common stock, \$0.0001 par value 100,000,000 shares authorized;	· · · · · · · · · · · · · · · · · · ·				
22,280,160 and 21,047,498 shares issued and outstanding at March 31,					
2018 and December 31, 2017, respectively.			2		2
Additional paid-in capital 186,749 184,137			186,749		184,137
Accumulated deficit (179,223) (174,002)	•		(179,223)		(174,002)

Total stockholders equity	7,528	10,137
Total liabilities and stockholders equity	\$ 13,724	\$ 15,978

The accompanying footnotes are an integral part of these condensed consolidated financial statements.

PULMATRIX, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(in thousands, except share and per share data)

For the Three Months Ended March 31, 2018 2017 \$ 153 \$ Revenues **Operating expenses** Research and development 3,221 1,672 General and administrative 2,046 1,640 Total operating expenses 3,312 5,267 Loss from operations (5,114)(3,312)Interest expense (106)(187)Other income (expense), net (1) 16 (3,483)Net loss \$ (5,221)\$ Net loss per share, basic and diluted \$ (0.24)\$ (0.21)16,791,362 Weighted average shares used to compute basic and diluted net loss per share 21,876,985

The accompanying footnotes are an integral part of these condensed consolidated financial statements.

PULMATRIX, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(in thousands)

	For the Three Months Ende March 31, 2018 2017			
Cash flows from operating activities:				
Net loss	\$	(5,221)	\$	(3,483)
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization		60		64
Stock-based compensation		765		622
Non-cash rent expense				5
Non-cash interest expense		31		48
Non-cash debt issuance expense		2		4
Changes in operating assets and liabilities:				
Accounts Receivable		(153)		
Prepaid expenses and other current assets		350		164
Accounts payable		735		(512)
Accrued expenses		306		96
Net cash used in operating activities		(3,125)		(2,992)
Cash flows from financing activities:				
Proceeds from issuance of common stock, net of issuance costs		1,847		9,702
Proceeds from the exercise of stock options				300
Term loan principal payments		(719)		(651)
Net cash provided by financing activities		1,128		9,351
The easil provided by financing activities		1,120		7,331
Net (decrease) increase in cash and cash equivalents		(1,997)		6,359
Cash and cash equivalents beginning of period		3,550		4,182
		-,		.,
Cash and cash equivalents end of period	\$	1,553	\$	10,541

The accompanying footnotes are an integral part of these condensed consolidated financial statements.

PULMATRIX, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2017

(unaudited)

(in thousands, except share and per share data)

1. Organization

Pulmatrix, Inc. and its subsidiaries (the Company) is a clinical stage biotechnology company focused on the discovery and development of a novel class of inhaled therapeutic products. The Company s proprietary dry powder delivery platform, iSPERSE (inhaled Small Particles Easily Respirable and Emitted), is engineered to deliver small, dense particles with highly efficient dispersibility and delivery to the airways, which can be used with an array of dry powder inhaler technologies and can be formulated with a variety of drug substances. The Company is developing a pipeline of iSPERSE-based therapeutic candidates targeted at prevention and treatment of a range of respiratory diseases and infections with significant unmet medical needs.

Liquidity

At March 31, 2018, the Company had unrestricted cash and cash equivalents of \$1,553, an accumulated deficit of \$179,223 and a deficit in working capital of \$4,144. The Company will be required to raise additional capital within the next year to continue the development and commercialization of current product candidates and to continue to fund operations at the current cash expenditure levels.

The Company cannot be certain that additional funding will be available on acceptable terms, or at all. To the extent that the Company raises additional funds by issuing equity securities, the Company s stockholders may experience significant dilution. Any debt financing, if available, may involve restrictive covenants that impact the Company s ability to conduct business. If unable to raise additional capital when required or on acceptable terms, the Company may have to (i) delay, scale back or discontinue the development and/or commercialization of one or more product candidates; (ii) seek collaborators for product candidates at an earlier stage than otherwise would be desirable and on terms that are less favorable than might otherwise be available; or (iii) relinquish or otherwise dispose of rights to technologies, product candidates or products that the Company would otherwise seek to develop or commercialize on unfavorable terms.

During the three months ended March 31, 2018, the Company sold 1,232,662 shares of its common stock for aggregate net proceeds of \$1,847. (See Note 7). In April 2018, we closed on an underwritten public offering that brought in gross proceeds of approximately \$15,900 (see Note 13).

The Company s ability to continue as a going concern is dependent upon its ability to obtain additional equity or debt financing and, ultimately, to generate revenue. Those factors raise substantial doubt about the Company s ability to continue as a going concern. The Company s condensed consolidated financial statements as of March 31, 2018 do not include any adjustments that might become necessary should the Company be unable to continue as a going concern.

2. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared on a going concern basis in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial reporting and as required by Regulation S-X, Rule 10-01. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (including those which are normal and recurring) considered necessary for a fair presentation of the interim financial information have been included. When preparing financial statements in conformity with GAAP, the Company must make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures at the date of the financial statements. Actual results could differ from those estimates. Additionally, operating results for the three months ended March 31, 2018, are not necessarily indicative of the results that may be expected for any other interim period or for the fiscal year ending December 31, 2018. For further information, refer to the financial statements and footnotes included in the Company s annual financial statements for the fiscal year ended December 31, 2017, which are included in the Company s annual report on Form 10-K filed with the SEC on March 13, 2018.

3. Summary of Significant Accounting Policies

In the three months ended March 31, 2018, there were no changes to the Company s significant accounting policies identified in the Company s most recent annual financial statements for the fiscal year ended December 31, 2017, which are included in the Company s current report on Form 10-K.

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Recent Accounting Pronouncements

In March 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2018-05, Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118, (ASU 2018-05) to add various SEC paragraphs pursuant to the issuance of SEC Staff Accounting Bulletin No. 118 (SAB 118), to ASC 740 Income Taxes. SAB 118 was issued by the SEC in December 2017 to provide immediate guidance for accounting implications of U.S. tax reform under the Tax Cuts and Jobs Act (the Tax Act), which became effective for the Company on January 1, 2018. The Company has adopted ASU 2018-05 and adoption of this ASU has no significant impact on its condensed consolidated financial statements.

In February 2018, the FASB issued Accounting Standards Update No. 2018-02, Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income (ASU 2018-02), which allows a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Act and requires certain disclosures about stranded tax effects. ASU 2018-02 is effective for us beginning December 1, 2019 (with early adoption permitted) and shall be applied either in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in the corporate income tax rate in the Tax Act is recognized. The Company is currently evaluating the potential impact of adopting this guidance on its condensed consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606) (ASU 2014-09). ASU 2014-09 supersedes the revenue recognition requirements in ASC Topic 605, Revenue Recognition and some cost guidance included in ASC Subtopic 605-35, Revenue Recognition - Construction-Type and Production-Type Contracts. The core principle of ASU 2014-09 is that revenue is recognized when the transfer of control of goods or services to customers occurs in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. ASU 2014-09 requires the disclosure of sufficient information to enable readers of the Company s financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts. ASU 2014-09 also requires disclosure of information regarding significant judgments and changes in judgments, and assets recognized from costs incurred to obtain or fulfill a contract. ASU 2014-09 provides two methods of retrospective application. The first method would require the Company to apply ASU 2014-09 to each prior reporting period presented. The second method would require the Company to retrospectively apply ASU 2014-09 with the cumulative effect recognized at the date of initial application. Since the Company is an emerging growth company and elected to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act, this ASU 2014-09 will be effective for the Company beginning in fiscal 2019 as a result of ASU 2015-14. Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, which was issued by the FASB in August 2015 and extended the original effective date by one year. The Company is currently evaluating the impact of adopting the available methodologies of ASU 2014-09 and 2015-14 upon its consolidated financial statements in future reporting periods. The Company is also in the process of evaluating the new standard against its existing revenue recognition accounting policies to determine the effect the guidance will have on its condensed consolidated financial statements and what changes to systems and controls may be warranted.

Use of Estimates

In preparing consolidated financial statements in conformity with U.S. GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of expenses during the reporting period. Due to inherent uncertainty involved in making estimates, actual results may differ from these estimates. On an ongoing basis, the Company evaluates its estimates and assumptions. These estimates and assumptions include

valuing equity securities in share-based payments, estimating fair value of equity instruments recorded as derivative liabilities, estimating the useful lives of depreciable and amortizable assets, valuation allowance against deferred tax assets, goodwill impairment, and estimating the fair value of long-lived assets to assess whether impairment charges may apply.

Revenue Recognition

The Company s principal sources of revenue during the reporting period were reimbursement of clinical study costs. In all instances, revenue is recognized only when the price is fixed or determinable, persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, and collectability of the resulting receivable is reasonably assured.

Goodwill

Goodwill represents the difference between the consideration transferred and the fair value of the net assets acquired, and liabilities assumed under the acquisition method of accounting for push-down accounting. Goodwill is not amortized but is evaluated for impairment within the Company s single reporting unit on an annual basis, during the fourth quarter, or more frequently if an event

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occurs or circumstances change that would more likely than not reduce the fair value of the Company s reporting unit below its carrying amount. When performing the impairment assessment, the accounting standard for testing goodwill for impairment permits a company to first assess the qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the goodwill is impaired. If the Company believes, as a result of the qualitative assessment, that it is more likely than not that the fair value of goodwill is impaired, the Company must perform a quantitative impairment test. The Company completed a qualitative assessment and determined that there was no impairment of goodwill as of March 31, 2018.

4. Prepaid Expenses and Other Current Assets

Prepaid expenses consisted of the following:

	At Marc	ch 31, 2018	At Decem	ber 31, 2017
Prepaid Insurance	\$	120	\$	204
Prepaid Clinical Trials		16		421
Prepaid Other		112		44
Deferred Operating Costs		98		27
Total prepaid and other current assets	\$	346	\$	696

5. Debt

Loan and Security Agreement and Warrant Agreement

On June 11, 2015, Pulmatrix Operating entered into a Loan and Security Agreement (LSA) with Hercules Technology Growth Capital, Inc. (Hercules), for a term loan in a principal amount of \$7,000 (Term Loan). The term loan is secured by substantially all of the Company s assets, excluding intellectual property. As of March 31, 2018, the outstanding principal balance of the term loan was \$2,540.

The term loan bears interest at a floating annual rate equal to the greater of (i) 9.50% and (ii) the sum of (a) the prime rate as reported by The Wall Street Journal minus 3.25% plus (b) 8.50%. The Company is required to make interest payments in cash on the first business day of each month, beginning on July 1, 2015. Since August 1, 2016, the Company has been required to make monthly payments on the first business day of each month consisting of principal and interest based upon a 30-month amortization schedule, and any unpaid principal and interest is due on the maturity date of July 1, 2018. Upon repayment of the term loan, the Company is also required to pay an end of term charge to the Lenders equal to \$245. As of March 31, 2018, the company has accrued \$236 of the total \$245 end of term charge, of which \$11 and \$21 accrued during the three months ended March 31, 2018 and 2017, respectively.

The Company may elect to prepay all, but not less than all, of the outstanding principal balance of the term loan, subject to a prepayment fee of 1% 3%, depending on the date of repayment. Contingent on the occurrence of several events, including that the Company s closing stock price exceed \$11.73 per share for the seven days preceding a payment date, the Company may elect to pay, in whole or in part, any regularly scheduled installment of principal up to an aggregate maximum amount of \$1,000 by converting a portion of the principal into shares of the Company s common stock at a price of \$11.73 per share. Hercules may elect to receive payments in the Company common stock by requiring the Company to affect a conversion option whereby Hercules can elect to receive a principal installment payment in shares of the Company common stock based on a price of \$11.73 per share, subject to an aggregate

maximum principal amount of \$1,000.

The Company determined that the Company s provisions allowing conversion of all or a portion of the LSA contained a beneficial conversion feature (BCF). The BCF is contingent upon the occurrence of certain events and as such, the Company will not record the BCF until the contingency is resolved. Through March 31, 2018 the contingency was not resolved.

The credit facility includes affirmative and negative covenants. The affirmative covenants include, among others, covenants requiring the Company to maintain its legal existence and governmental approvals deliver certain financial reports and maintain insurance coverage. The negative covenants include, among others, restrictions on transferring collateral, incurring additional indebtedness, engaging in mergers or acquisitions, paying dividends or making other distributions, making investments, creating liens, selling assets, and undergoing a change in control, in each case subject to certain exceptions. In general, the Term Loan prohibits the Company from (i) repurchasing or redeeming any class of capital stock, including common stock or (ii) declaring or paying any cash dividend or making cash distribution on any class of capital stock, including common stock.

The LSA includes provisions requiring the embedded interest rate reset upon an event of default and the put option upon an event of default or qualified change of control each represent an embedded derivative instrument requiring bifurcation from the loan. The embedded derivatives were bundled and valued as one compound derivative in accordance with the applicable accounting guidance

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for derivatives and hedging. The fair value of the compound derivative at issuance of \$11 was recorded as a derivative liability and as a discount to the debt. The derivative liability is remeasured at fair value at each reporting date, with changes in fair value being recorded as other income (expense) in the statements of operations (Note 10). At March 31, 2018 and December 31, 2017, the fair value of the derivative liability was valued at \$1. The net debt discounts resulting from the embedded compound derivative and lender fees are being amortized as interest expense from the date of issuance through the maturity date using the effective interest method. The Company incurred interest expense of \$106 and \$187 during the three months ended March 31, 2018 and 2017, respectively. Of the total interest expense, \$75 and \$139 was payable in cash during the three months ended March 31, 2018 and 2017, respectively.

The carrying amounts of the Company s Term Loan as of March 31, 2018 and December 31, 2017 were as follows:

	Hercules Term Loan	 ebt count	 ance osts	Total
Balance January 1, 2018	\$ 3,259	\$ (35)	\$ (3)	\$3,221
Accretion of debt discount		20		20
Accretion of issuance costs			2	2
Principal payments	(719)			(719)
Balance March 31, 2018	\$ 2,540	\$ (15)	\$ (1)	\$ 2,524

6. Accrued Expenses and Other Current Liabilities

Accrued expenses consisted of the following:

	At Mar	ch 31, 2018	At Decen	nber 31, 201 <mark>7</mark>
Accrued vacation	\$	96	\$	57
Accrued wages and incentive		1,124		1,113
Accrued clinical & consulting		774		568
Accrued legal & patent		117		61
Accrued end of term fee		236		225
Deferred Rent		67		68
Accrued other expenses		65		70
Total accrued expenses	\$	2,479	\$	2,162

7. Common Stock

At-the-Market Offering

On March 17, 2017, the Company entered into an At-The-Market Sales Agreement (the Sales Agreement) with BTIG, LLC (BTIG) to act as the Company s sales agent with respect to the issuance and sale of up to \$11,000,000 of the Company s shares of common stock, from time to time in an at-the-market public offering (the Offering). Sales of common stock under the Sales Agreement are made pursuant to an effective shelf registration statement on Form S-3,

which was filed with the Securities and Exchange Commission on July 15, 2016, and subsequently declared effective on August 3, 2016 (File No. 333-212546), and a related prospectus. BTIG acts as the Company s sales agent on a commercially reasonable efforts basis, consistent with its normal trading and sales practices and applicable state and federal laws, rules and regulations and the rules of The NASDAQ Global Market. If expressly authorized by the Company, BTIG may also sell the Company s common stock in privately negotiated transactions. There is no specific date on which the Offering will end, there are no minimum sale requirements and there are no arrangements to place any of the proceeds of this offering in an escrow, trust or similar account.

BTIG is entitled to compensation at a fixed commission rate of 3.0% of the gross proceeds from the sale of the Company s common stock pursuant to the Sales Agreement.

During the three month period ended March 31, 2018, the Company sold 1,232,662 shares of its common stock under the Sales Agreement at an average selling price of approximately \$1.54 per share which resulted in gross proceeds of approximately \$1,904 and net proceeds of approximately \$1,847 after payment of 3% commission to BTIG and other issuance costs.

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8. Warrants

There were 3,284,440 common stock warrants outstanding at March 31, 2018. The warrants had a weighted-average exercise price of \$7.79 with no intrinsic value and a remaining contractual life of 2.20 years. No warrants were issued, exercised, cancelled or forfeited during the period ending March 31, 2018.

9. Stock-Based Compensation

The Company sponsors the Pulmatrix, Inc. 2013 Employee, Director and Consultant Equity Incentive Plan (the 2013 Plan). As of March 31, 2018, the 2013 Plan provides for the grant of up to 5,096,675 shares of Company Common Stock, of which 1,359,051 shares remained available for future grant.

In addition, the Company has two legacy plans: The Pulmatrix Operating s 2013 Employee, Director and Consultant Equity Incentive Plan (the Original 2013 Plan) and Pulmatrix Operating s 2003 Employee, Director, and Consultant Stock Plan (the 2003 Plan). As of March 31, 2018, a total of 498,882 shares of Company Common Stock may be delivered under options outstanding under the Original 2013 Plan and the 2003 Plan, however no additional awards may be granted under the Original 2013 Plan or the 2003 Plan.

Options

During the three months ended March 31, 2018, the Company granted no options to employees, directors or consultants.

During the three months ended March 31, 2017, the Company granted options to purchase 343,555 shares of Company Common Stock to employees and options to purchase 22,000 shares of Company Common Stock to directors. At the date of grant the fair value of those options aggregated to \$659 and \$42 respectively. The stock options granted vest over 48 months (the Time Based Options). Subject to the grantees continuous service with the Company, Time Based Options vest 25% on the first anniversary of the option grant date and the remainder in 36 equal monthly installments beginning in the month after the vesting start date. Stock options generally expire ten years after the date of grant.

The following table summarizes stock option activity for the three months ended March 31, 2018:

	Number of Options	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Outstanding January 1, 2018	3,695,634	\$ 5.69	7.77	\$
Granted		\$		
Exercised		\$		
Forfeited or expired	(2,286)	\$ 3.95		
Outstanding March 31, 2018	3,693,348	\$ 5.69	7.53	\$

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Exercisable March 31, 2018	2,024,694	\$ 7.07	6.66	\$
Vested and expected to vest Marc	h 31, 2018 3,653,330	\$ 5.70	7.52	\$

The estimated fair values of employee stock options granted during the three months ended March 31, 2018 and 2017, were determined on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	Three Moi	ths Ended March 31
201		2017
Expected option life (years)		5.80 - 6.71
Risk-free interest rate		2.10% - 2.23%
Expected volatility		76.6% - 79.9%
Expected dividend yield		0%

The risk-free interest rate was obtained from U.S. Treasury rates for the applicable periods. The Company s expected volatility was based upon the historical volatility for industry peers and used an average of those volatilities. The expected life of the Company s options was determined using the simplified method as a result of limited historical data regarding the Company s activity. The dividend yield considers that the Company has not historically paid dividends and does not expect to pay dividends in the foreseeable future. As of March 31, 2018, there was \$3,703 of unrecognized stock-based compensation expense related to unvested stock options granted under the Company s stock award plans. This expense is expected to be recognized over a weighted-average period of approximately 1.9 years.

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The following table presents total stock-based compensation expense for the three months ended March 31, 2018:

	Three Mon Marc	
	2018	2017
Research and development	\$ 210	\$ 153
General and administrative	555	462
Total stock based compensation expense	\$ 765	\$ 615

Restricted Stock Units (RSU)

In August 2015, the Company granted 10,374 RSUs to other employees that vest over a two year period. The Company recorded stock-based compensation expense of \$7 for the RSUs during the three months ended March 31, 2017. At March 31, 2018, no RSUs were outstanding.

10. Fair Value Measurements

Information about the liabilities measured at fair value on a recurring basis as of March 31, 2018 and December 31, 2017, and the input categories associated with those liabilities, is as follows:

	Fair Valu	March 31, 2018 Fair Value Measurements Using					
	Level 1	Level 1 Level 2 Level 3				Total	
Liabilities:							
Embedded compound derivative	\$	\$	\$	1	\$	1	
	Fair Valu Level 1	December 31, 2017 Fair Value Measurements Using Level 1 Level 2 Level 3					
Liabilities:							
Embedded compound derivative	\$	\$	\$	1	\$	1	

Embedded Compound Derivatives LSA with Hercules

As described in Note 5, the LSA contains an interest rate reset upon an event of default and a put option upon an event of default or qualified change of control. Each of these features represents an embedded derivative instrument requiring bifurcation from the Term Loan. The embedded derivatives were bundled and valued as one compound derivative in accordance with the applicable accounting guidance for derivatives and hedging. The proceeds from the issuance of the Term Loan were allocated first to the warrant and compound derivative at their respective fair values, with the residual going to the carrying amount of the loan resulting in a discount to the face value of the debt. The fair value of the compound derivative upon issuance of \$11 was recognized as a derivative liability and will be adjusted to fair value at each reporting date. At March 31, 2018, the fair value of the derivative liability was remeasured and

valued at \$1. The fair value of the derivative instruments is based on significant inputs not observable in the market, which represents a Level 3 measurement within the fair value hierarchy. The Company used an income approach to estimate the fair value of the derivative liability and estimated the probability of an event of default occurring at various dates and then estimates the present value of the amount the holders would receive upon an event of default.

The significant assumption used in the model is the probability of the following scenarios occurring:

	At Issuance Date	At March 31, 2018
Probability of an event of default	10%	5%
Prepayment penalties	1.0% - 3.0%	1.0%
End of term payment	\$245,000	245,000
Risk-free interest rate	1.01%	1.53%

The risk-free interest rate was obtained from U.S. Treasury rates for the applicable periods. The Company s expected volatility was based upon the historical volatility for industry peers and used an average of those volatilities. The expected life of the Company s options was determined using the simplified method as a result of limited historical data regarding the Company s activity. The dividend yield considers that the Company has not historically paid dividends and does not expect to pay dividends in the foreseeable future.

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A roll-forward of the preferred stock warrant liability and derivative liability categorized with Level 3 inputs is as follows:

	Derivative I	nstruments
Balance January 1, 2018	\$	1
Change in fair value		
Balance March 31, 2018	\$	1

Gains and/or losses arising from changes in the estimated fair value of the warrants and embedded compound derivatives were recorded within other income, net, on the condensed consolidated statement of operations.

11. Net Loss Per Share

The Company computes basic and diluted net loss per share using a methodology that gives effect to the impact of outstanding participating securities (the two-class method). As the three months ended March 31, 2018 and 2017 resulted in net losses attributable to common shareholders, there is no income allocation required under the two-class method or dilution attributed to weighted average shares outstanding in the calculation of diluted net loss per share.

The following potentially dilutive securities outstanding prior to the use of the treasury stock method have been excluded from the computation of diluted weighted-average shares outstanding, as they would be anti-dilutive.

	As of Ma	As of March 31,	
	2018	2017	
Options to purchase common stock	3,693,348	3,003,785	
Warrants to purchase common stock	3,284,440	3,284,440	
Settlement of term loan	85,251	85,251	

12. Commitments

Future minimum lease payments under the non-cancelable operating lease for office and lab space is as follows:

	Amount	,
2018	\$ 491	
2019	676	
2020	698	
Total	\$ 1,865	

13. Subsequent Events

On April 3, 2018, the Company closed its previously announced firm commitment underwritten public offering in which, pursuant to the underwriting agreement (the Underwriting Agreement) entered into between the Company and

Oppenheimer & Co. Inc., as representative of the underwriters (the Underwriters), dated March 28, 2018, the Company issued and sold (i) 15,660,000 common units (Common Units), with each Common Unit being comprised of one share of the Company s common stock, par value \$0.0001 per share (the Common Stock), one Series A warrant (collectively, the Series A Warrants) to purchase one share of Common Stock and one Series B warrant (collectively, the Series B Warrants) to purchase one share of Common Stock, and (ii) 7,840,000 pre-funded units (the Pre-Funded Units and, together with the Common Units, the Units), with each Pre-Funded Unit being comprised of one pre-funded warrant to purchase one share of Common Stock, one Series A Warrant and one Series B Warrant. The public offering price was \$0.65 per Common Unit and \$0.64 per Pre-Funded Unit.

In addition, on April 4, 2018, the Company closed on the sale of 1,150,000 additional Common Units pursuant to the Underwriters option to purchase up to an additional 1,150,000 Units, which was exercised in full. After giving effect to the exercise of the Underwriters overallotment option, the total gross proceeds from the offering were approximately \$15.9 million, prior to deducting underwriting discounts and commissions and other estimated offering expenses.

The Company is currently evaluating the requirements for classification of the Series A, Series B, and Pre-funded warrants which were issued in this financing.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

The information set forth below should be read in conjunction with the condensed consolidated financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q as well as the audited financial statements and the notes thereto contained in our current report on Form 10-K filed with the Securities and Exchange Commission (the SEC) on March 13, 2018. Unless stated otherwise, references in this Quarterly Report on Form 10-Q to us, we, our, or our Company and similar terms refer to Pulmatrix, Inc., a Delaware corporation.

Forward-Looking Statements

This Quarterly Report contains forward-looking statements as that term is defined in the federal securities laws. The events described in forward-looking statements contained in this Quarterly Report may not occur. Generally, these statements relate to business plans or strategies, projected or anticipated benefits or other consequences of our plans or strategies, projected or anticipated benefits from acquisitions to be made by us, or projections involving anticipated revenues, earnings or other aspects of our operating results. The words anticipates, believes, assumes, expects, forecasts, guides, intends, is confident that , may, estimates, plans, seeks, projects, their opposites and similar expressions are intended to identify forward-looking statements. We caution you that these statements are not guarantees of future performance or events and are subject to a number of uncertainties, risks and other influences, many of which are beyond our control that could cause our actual results, performance and achievements to differ materially from those expressed or implied in these forward-looking statements. Factors which may affect our results include, but are not limited to:

our history of recurring losses and negative cash flows from operating activities, significant future commitments and the uncertainty regarding the adequacy of our liquidity to pursue our complete business objectives;

our inability to carry out research, development and commercialization plans;

our inability to manufacture our product candidates on a commercial scale on our own, or in collaborations with third parties;

our inability to complete preclinical testing and clinical trials as anticipated;

our ability to adequately protect and enforce rights to intellectual property;

difficulties in obtaining financing on commercially reasonable terms;

intense competition in our industry, with competitors having substantially greater financial, technological, research and development, regulatory and clinical, manufacturing, marketing and sales, distribution and personnel resources than we do;

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could,

entry of new competitors and products and potential technological obsolescence of our products;

adverse market and economic conditions;

loss of one or more key executives or scientists; and

difficulties in securing regulatory approval to market our product candidates.

For a more detailed discussion of these and other factors that may affect our business and that could cause the actual results to differ materially from those projected in these forward-looking statements, see the risk factors and uncertainties set forth in Part II, Item 1A of this Quarterly Report. Any one or more of these uncertainties, risks and other influences could materially affect our results of operations and whether forward-looking statements made by us ultimately prove to be accurate. We undertake no obligation to publicly update or revise any forward-looking statements, whether from new information, future events or otherwise.

Overview

Recent Developments

Business

Pulmatrix, Inc. and its subsidiary (the Company) is a clinical stage biotechnology company focused on the discovery and development of a novel class of inhaled therapeutic products. The Company s proprietary dry powder delivery platform, iSPERSE (inhaled Small Particles Easily Respirable and Emitted), is engineered to deliver small, dense particles with highly efficient dispersibility and delivery to the airways, which can be used with an array of dry powder inhaler technologies and can be formulated with a variety of drug substances. The Company is developing a pipeline of iSPERSE-based therapeutic candidates targeted at prevention and treatment of a range of respiratory diseases and infections with significant unmet medical needs. Since our inception in 2003, we have devoted substantially all of our efforts to product research and development. We do not have any products approved for sale and have not generated any revenue from product sales. We have funded our operations to date through proceeds from issuances of common and convertible preferred stock, issuances of convertible debt, collaborations with third parties and non-dilutive grants received from government agencies.

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In April 2018, the Company issued and sold (i) 16,810,000 common units (Common Units), with each Common Unit being comprised of one share of the Company s common stock, par value \$0.0001 per share (the Common Stock), one Series A warrant (collectively, the Series A Warrants) to purchase one share of Common Stock and one Series B warrant (collectively, the Series B Warrants) to purchase one share of Common Stock, and (ii) 7,840,000 pre-funded units (the Pre-Funded Units and, together with the Common Units, the Units), with each Pre-Funded Unit being comprised of one pre-funded warrant to purchase one share of Common Stock, one Series A Warrant and one Series B Warrant. Gross proceeds of the public offering before commissions and fees were approximately \$15.9 million.

We expect to continue to incur significant expenses and increasing operating losses for at least the next several years based on our drug development plans. We expect our expenses and capital requirements will increase substantially in connection with our ongoing activities, as we:

initiate and expand clinical trials for Pulmazole for allergic bronchopulmonary aspergillosis (ABPA), and other indications for immunocompromised at-risk patients;

seek regulatory approval for our product candidates;

hire personnel to support our product development, commercialization and administrative efforts; and

advance the research and development related activities for inhaled therapeutic products in our pipeline. We will not generate product sales unless and until we successfully complete clinical developments and obtain regulatory approvals for our product candidates. Additionally, we currently utilize third-party contract research organizations, or CROs, to carry out our clinical development activities, and we do not yet have a commercial organization. If we obtain regulatory approval for any of our product candidates, we expect to incur significant expenses related to developing our internal commercialization capability to support product sales, marketing and distribution. Accordingly, we anticipate that we will seek to fund our operations through public or private equity or debt financings or other sources, potentially including collaborative commercial arrangements. Likewise, we intend to seek to limit our commercialization costs by partnering with other companies with complementary capabilities or larger infrastructure including sales and marketing.

Because of the numerous risks and uncertainties associated with product development, we are unable to predict the timing or amount of increased expenses or when or if we will be able to achieve or maintain profitability. Even if we are able to generate product sales, we may not become profitable. If we fail to become profitable or are unable to sustain profitability on a continuing basis, then we may be unable to continue our operations at planned levels and be forced to reduce or terminate our operations.

Financial Overview

Revenues

To date, we have not generated any product sales. Our 2018 revenue resulted from an award from Cystic Fibrosis Foundation Therapeutics (CFFT), the nonprofit drug discovery and development affiliate of the Cystic Fibrosis Foundation, to support the development of Pulmazole for the treatment of ABPA in patients with asthma and cystic

fibrosis.

Research and Development Expenses

Research and development expenses consist primarily of costs incurred for the research and development of our preclinical and clinical candidates, and include:

employee-related expenses, including salaries, benefits and stock-based compensation expense;

expenses incurred under agreements with CROs, contract manufacturing organizations, or CMOs, and consultants that conduct our clinical trials and preclinical activities;

the cost of acquiring, developing and manufacturing clinical trial materials and lab supplies;

facility, depreciation and other expenses, which include direct and allocated expenses for rent, maintenance of our facility, insurance and other supplies; and

costs associated with preclinical activities and regulatory operations.

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We expense research and development costs to operations as incurred. We recognize costs for certain development activities, such as clinical trials, based on an evaluation of the progress to completion of specific tasks using data such as patient enrollment, clinical site activations or information provided to us by our vendors.

Research and development activities are central to our business model. We utilize a combination of internal and external efforts to advance product development from early stage work to clinical trial manufacturing and clinical trial support. External efforts include work with consultants and substantial work at CROs and CMOs. We support an internal research and development team and facility for our pipeline programs. To move these programs forward along our development timelines, a large portion, approximately

(69% of staff) are research and development employees. In addition, we maintain a 12,000 square foot research and development facility which includes capital equipment for the manufacture and characterization of our iSPERSE powders for our pipeline programs. As we identify opportunities for iSPERSE in respiratory indications, we anticipate additional head count, capital, and development costs will be incurred to support these programs.

Because of the numerous risks and uncertainties associated with product development, however, we cannot determine with certainty the duration and completion costs of these or other current or future preclinical studies and clinical trials. The duration, costs and timing of clinical trials and development of our product candidates will depend on a variety of factors, including the uncertainties of future clinical and preclinical studies, uncertainties in clinical trial enrollment rates and significant and changing government regulation. In addition, the probability of success for each product candidate will depend on numerous factors, including competition, manufacturing capability and commercial viability.

General and Administrative Expenses

General and administrative expenses consist principally of salaries and related costs such as stock-based compensation for personnel and consultants in executive, finance, business development, corporate communications and human resource functions, facility costs not otherwise included in research and development expenses, patent filing fees and professional legal fees. Other general and administrative expenses include travel expenses and professional fees for consulting, auditing and tax services.

We anticipate that our general and administrative expenses will increase in the future as we increase our headcount to support our continued research and development and potential commercialization of our product candidates. We also anticipate increased expenses related to audit, legal, regulatory, and tax-related services associated with maintaining compliance with exchange listing and Securities and Exchange Commission requirements, director and officer liability insurance, investor relations costs and other costs associated with being a public company. Additionally, if and when we believe a regulatory approval of a product candidate appears likely, we anticipate an increase in staffing and related expenses as a result of our preparation for commercial operations, especially as it relates to the sales and marketing of our product candidates.

Interest Expense

We have been incurring and expect to continue to incur interest expense associated with a term loan executed in June 2015.

Other Expenses, Net

Other income, net is comprised primarily of gains and/or losses resulting from fair value adjustments for compound derivative instruments embedded within certain of our convertible notes.

Critical Accounting Policies

This management s discussion and analysis of our financial condition and results of operations is based on our financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, and expenses and the disclosure of contingent assets and liabilities in our financial statements. On an ongoing basis, we evaluate our estimates and judgments, including those related to accrued expenses and stock-based compensation. We base our estimates on historical experience, known trends and events, and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

While our significant accounting policies are described in more detail in the notes to our condensed consolidated financial statements appearing elsewhere in this Form 10-Q and in our audited financial statements included in our current report on Form 10-K filed with the SEC on March 13, 2018, we believe the following accounting policies to be most critical to the judgments and estimates used in the preparation of our financial statements.

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Use of Estimates

In preparing financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of expenses during the reporting period. Due to inherent uncertainty involved in making estimates, actual results may differ from these estimates. On an ongoing basis, the Company evaluates its estimates and assumptions. These estimates and assumptions include valuing equity securities in share-based payments, estimating fair value of equity instruments recorded as derivative liabilities, estimating the useful lives of depreciable and amortizable assets, valuation allowance against deferred tax assets, goodwill impairment, and estimating the fair value of long-lived assets to assess whether impairment charges may apply.

Revenue Recognition

Our principal source of revenue during the reporting period was income for reimbursement of clinical study costs as part of a grant received from CFFT. In all instances, revenue is recognized only when the price is fixed or determinable, persuasive evidence of an arrangement exits, delivery has occurred or services have been rendered, and collectability of the resulting receivable is reasonably assured.

Goodwill

Goodwill represents the difference between the consideration transferred and the fair value of the net assets acquired under the acquisition method of accounting for push-down accounting. Goodwill is not amortized but is evaluated for impairment on an annual basis, during the fourth quarter, or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of the related reporting unit below its carrying amount. When performing the impairment assessment, the accounting standard for testing goodwill for impairment permits a company to first assess the qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the goodwill is impaired. If we believe, as a result of the qualitative assessment, that it is more likely than not that the fair value of goodwill is impaired, we must perform the goodwill impairment test. We have determined that goodwill was not impaired as of March 31, 2018.

Results of Operations

Three Months Ended March 31, 2018 Compared with Three Months Ended March 31, 2017

The following table sets forth our results of operations for each of the periods set forth below (in thousands):

	Three months ended March 31,			
	2018	2017	Change	
Revenue	\$ 153	\$	\$ 153	
Operating expenses				
Research and development	3,221	1,672	1,549	
General and administrative	2,046	1,640	406	
Total operating expenses	5,267	3,312	1,955	

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Loss from operations	(5,114)	(3,312)	(1,802)
Interest expense	(106)	(187)	81
Other (expense) income, net	(1)	16	(17)
Net loss	\$ (5,221)	\$ (3,483)	\$ (1,738)

Revenue For the three months ended March 31, 2018, revenue was \$0.2 million compared to no revenue for the three months ended March 31, 2017. The increase in revenue was the result of clinical study costs reimbursed by CFFT.

Research and development expenses For the three months ended March 31, 2018, research and development expense was \$3.2 million compared to \$1.7 million for the three months ended March 31, 2017, an increase of \$1.5 million. The increase was primarily due to increased spend of \$0.6 million on the Pulmazole project, \$0.5 million on the PUR1800 project, \$0.2 million in employment costs and \$0.2 million in scientific consulting costs.

General and administrative expenses For the three months ended March 31, 2018, general and administrative expense was \$2.0 million compared to \$1.6 million for the three months ended March 31, 2017, an increase of \$0.4 million. The increase was primarily due to an increase of \$0.3 in employments costs and \$0.2 million in patent costs related to the in-licensed Respivert compounds, partially offset by a decrease of \$0.1 million in legal and professional consulting costs.

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Interest expense For the three months ended March 31, 2018 interest expense was \$0.1 million compared to \$0.2 million for the three months ended March 31, 2017. During both periods, interest expense incurred related to the term loan agreement that we entered in June 2015.

Liquidity and Capital Resources

Through March 31, 2018, we have incurred an accumulated deficit of \$179.2 million, primarily as a result of expenses incurred through a combination of research and development activities related to our various product candidates and general and administrative expenses supporting those activities. We have financed our operations since inception primarily through the sale of preferred and common stock and the issuance of convertible promissory notes and term loans. Our total cash and cash equivalents balance as of March 31, 2018 was \$1.6 million. In April 2018, we closed on an underwritten public offering that brought in gross proceeds of approximately \$15.9 million for the sale of 16.8 million shares of common stock which includes Series A, Series B and pre-funded common stock warrants. The Series A warrants have a six-month expiration, the Series B have a five-year expiration and the pre-funded warrants have no expiration date. To continue our operations, we will need to raise more capital by the end of 2018. We anticipate that we will continue to incur losses, and that such losses will increase over the next several years due to development costs associated with our iSPERSE pipeline programs. We expect that our research and development and general and administrative expenses will continue to increase and, as a result, we will need additional capital to fund our operations, which we may raise through a combination of equity offerings, debt financings, other third-party funding and other collaborations and strategic alliances. The Company s ability to continue as a going concern is dependent upon its ability to obtain additional equity or debt financing and, ultimately, to generate revenue. Those factors raise substantial doubt about the Company s ability to continue as a going concern.

The following table sets forth the major sources and uses of cash for each of the periods set forth below (in thousands):

	Three months ended March 31,	
	2018	2017
Net cash used in operating activities	\$ (3,125)	\$ (2,992)
Net cash provided by financing activities	1,128	9,351
Net increase (decrease) in cash and cash equivalents	\$ (1,997)	\$ 6,359

Cash Flows from Operating Activities

Net cash used in operating activities for the three months ended March 31, 2018 was \$3.1 million, which was primarily the result of a net loss of \$5.2 million, partially offset by \$1.2 million in cash inflows associated with changes in operating assets and liabilities and \$0.9 million of net non-cash adjustments. The net cash inflows associated with changes in operating assets and liabilities was primarily due to increases in accounts payable of \$0.7 million, increases in accrued expenses of \$0.3 million, decreases in prepaid expenses and other current assets of \$0.4 million, partially offset by a decrease in accounts receivable of \$0.2 million. Our non-cash adjustments were primarily comprised of \$0.8 million of stock-based compensation expense and \$0.1 million of depreciation and amortization.

Net cash used in operating activities for the three months ended March 31, 2017 was \$3.0 million, which was primarily the result of a net loss of \$3.5 million and \$0.2 million in cash outflows associated with changes in operating assets and liabilities, partially offset by \$0.7 million of net non-cash adjustments. The net cash outflows associated with changes in operating assets and liabilities was primarily due to a decrease in accounts payable of \$0.5 million, partially offset by decrease in prepaid expenses and other current assets of \$0.2 million and an increase in accrued expenses of \$0.1 million. Our non-cash adjustments were primarily comprised of \$0.6 million of stock-based compensation expense and \$0.1 million of depreciation and amortization.

Cash Flows from Financing Activities

Net cash provided by financing activities for the three months ended March 31, 2018 was \$1.1 million, as compared to \$9.4 for the three months ended March 31, 2017. Net cash provided by financing activities for the three months ended March 31, 2018 resulted from the issuance of common stock of \$1.8 million, partially offset by \$0.7 million of term loan principal payments. Net cash provided by financing activities for the three months ended March 31, 2017 resulted from the issuance of common stock of \$9.7 million and \$0.3 million from the exercise of stock options, partially offset by \$0.6 million of term loan principal payments.

Financings

On March 17, 2017, the Company entered into an At-The-Market Sales Agreement with respect to the issuance and sale of up to \$11,000,000 of the Company s common stock from time to time in an at-the-market public offering. During the period ending March 31, 2018, the sold 1,232,622 shares of its common stock pursuant to the At-The-Market Sales Agreement for aggregate net proceeds of \$1,847.

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On March 28, 2018, we entered into an underwriting agreement with Oppenheimer and Co., Inc. relating to a public offering. Subsequent to March 31, 2018, 16,810,000 Common Units were sold and 7,840,000 pre-funded warrants were issued. Each Common Stock Unit was comprised of a share of common stock and one Series A warrant to purchase one share of common stock and one Series B warrant to purchase one share of common stock. Gross proceeds of the public offering before commissions and fees were approximately \$15,900.

Based on our planned use for our existing cash resources, we believe that our available funds will be sufficient to enable us to support clinical development of our Pulmazole program through completion of a Phase 1b trial and a toxicology study in support of PUR1800, the latter of which is expected to conclude during the fourth quarter, 2018. The funding will not be sufficient to complete additional clinical work for any of the pipeline programs. We have based our projections of operating capital requirements on assumptions that may prove to be incorrect and we may use all of our available capital resources sooner than we expect. Because of the numerous risks and uncertainties associated with research, development and commercialization of pharmaceutical products, we are unable to estimate the exact amount of our operating capital requirements. Our future funding requirements will depend on many factors, including, but not limited to:

the initiation, progress, timing, costs and results of clinical studies for existing and new pipeline programs based on iSPERSE;

the outcome, timing and cost of regulatory approvals by the FDA and European regulatory authorities, including the potential for these agencies to require that we perform studies in addition to those that we currently have planned;

the cost of filing, prosecuting, defending and enforcing any patent claims and other intellectual property rights;

our need to expand our research and development activities;

our need and ability to hire additional personnel;

our need to implement additional infrastructure and internal systems;

the cost of establishing and maintaining a commercial-scale manufacturing line; and

the cost of establishing sales, marketing and distribution capabilities for any products for which we may receive regulatory approval.

If we cannot expand our operations or otherwise capitalize on our business opportunities because we lack sufficient capital, our business, financial condition and results of operations could be materially adversely affected.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

Item 4. Controls and Procedures.

(a) Evaluation of Disclosure Controls and Procedures. Our principal executive officer and principal financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e)) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this Form 10-Q, have concluded that, based on such evaluation, our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms, and is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

In designing and evaluating our disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

(b) *Changes in Internal Controls*. There were no changes in our internal control over financial reporting, identified in connection with the evaluation of such internal control that occurred during the quarter ended March 31, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II OTHER INFORMATION

Item 1. Legal Proceedings.

From time to time, we may be involved in litigation that arises through the normal course of business. As of the date of this filing, we are not aware of any material legal proceedings to which we or any of our subsidiaries is a party or to which any of our property is subject, nor are we aware of any such threatened or pending litigation or any such proceedings known to be contemplated by governmental authorities.

We are not aware of any material proceedings in which any of our directors, officers or affiliates or any registered or beneficial stockholder of more than 5% of our common stock, or any associate of any of the foregoing, is a party adverse to or has a material interest adverse to, us or any of our subsidiaries.

Item 1A. Risk Factors.

There have been no material changes to the risk factors disclosed under Item 1A. Risk Factors of our most recent Annual Report on Form 10-K. For more information concerning our risk factors, please refer to of our most recent Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) Unregistered Sales of Equity Securities

None.

(b) Issuer Purchases of Equity Securities

We did not repurchase any of our equity securities during the quarter ended March 31, 2018.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Item 6. Exhibits. See Index to Exhibits.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PULMATRIX, INC.

Date: May 11, 2018 By: /s/ Robert W. Clarke

Robert W. Clarke

President and Chief Executive Officer

(Principal Executive Officer)

Date: May 11, 2018 By: /s/ William Duke, Jr.

William Duke, Jr. Chief Financial Officer (Principal Financial Officer)

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EXHIBIT INDEX

Exhibit No.	Description
3.1	Amended and Restated Certificate of Incorporation of Pulmatrix, Inc., as amended through June 15, 2015 (incorporated by reference to Exhibit 3.1 to Quarterly Report on Form 10-Q filed with the Securities and Exchange commission on August 14, 2015).
3.2	Restated Bylaws of Pulmatrix, Inc., as amended through June 15, 2015 (incorporated by reference to Exhibit 3.2 to Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on August 14, 2015).
4.1	Form of Series A Warrant (incorporated by reference to Exhibit 4.6 to the Company s Registration Statement on Form S-1, Amendment No. 4, filed with the SEC on March 28, 2018).
4.2	Form of Series B Warrant (incorporated by reference to Exhibit 4.8 to the Company s Registration Statement on Form S-1, Amendment No. 4, filed with the SEC on March 28, 2018).
4.3	Form of Pre-Funded Warrant (incorporated by reference to Exhibit 4.7 to the Company s Registration Statement on Form S-1, Amendment No. 4, filed with the SEC on March 28, 2018).
31.1*	Certification of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	The following materials from the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets as of March 31, 2018 (unaudited) and December 31, 2017, (ii) Condensed Consolidated Statements of Operations for the three months ended March 31, 2018 and 2017 (unaudited), (iii) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2018 and 2017 (unaudited), and (iv) Notes to Condensed Consolidated Financial Statements (unaudited).

^{*} Filed herewith.

[#] Certain schedules and exhibits have been omitted pursuant to Item 601(b)(2) of Regulation S-K. Pulmatrix, Inc. hereby undertakes to furnish supplementally copies of any of the omitted schedules upon request by the Securities and Exchange Commission.