NOMURA HOLDINGS INC Form 6-K January 31, 2017 Table of Contents

## FORM 6-K

## U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

Commission File Number: 1-15270

For the month of January 2017

# NOMURA HOLDINGS, INC.

(Translation of registrant s name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

(Address of principal executive offices)	
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.	
Form 20-F <u>X</u> Form 40-F	
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):	
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):	

Information furnished on this form:

#### **EXHIBIT**

#### Exhibit Number

1. Financial Summary nine months ended December 31, 2016

Date: January 31, 2017

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### NOMURA HOLDINGS, INC.

By: /s/ Hajime Ikeda

Hajime Ikeda

Senior Managing Director

#### Financial Summary For the Nine Months Ended December 31, 2016 (U.S. GAAP)

Date: January 31, 2017

Company name (code number): Nomura Holdings, Inc. (8604)
Stock exchange listings: (In Japan) Tokyo, Nagoya

(Overseas) New York, Singapore

Representative: Koji Nagai

Group CEO, Nomura Holdings, Inc.

For inquiries: Michio Okazaki

Managing Director, Head of Management Accounting and Investor Relations,

Nomura Holdings, Inc.

Tel: (Country Code 81) 3-5255-1000 URL: http://www.nomura.com

### 1. Consolidated Operating Results

(1) Operating Results

(Rounded to nearest million)

For the nine months ended December 31 2015 2016

(Millions of yen, except per share data)

	%	Change from December 31, 2014		% Change from December 31, 2015
Total revenue	1,360,881	(4.2%)	1,288,405	(5.3%)
Net revenue	1,115,535	(4.6%)	1,054,120	(5.5%)
Income before income taxes	177,496	(26.6%)	240,487	35.5%
Net income attributable to Nomura Holdings, Inc. ( NHI )				
shareholders	150,703	5.6%	178,351	18.3%
Comprehensive income (loss)	132,536	(53.5%)	190,070	43.4%
Basic-Net income attributable to NHI shareholders per share				
(Yen)	41.88		49.94	
Diluted-Net income attributable to NHI shareholders per share				
(Yen)	40.85		48.76	
Return on shareholders equity - annualized	7.3%		8.6%	

Note: Return on shareholders equity is a ratio of net income attributable to NHI shareholders to total NHI shareholders equity.

#### (2) Financial Position

		At March 31 2016	At December 31 2016
		(Millions of yen, exce	ept per share data)
Total assets		41,090,167	43,052,109
Total equity		2,743,015	2,867,979
Total NHI shareholders	equity	2,700,239	2,807,241
Total NHI shareholders	equity as a percentage of total assets	6.6%	6.5%
Total NHI shareholders		748.32	796.79

#### 2. Cash Dividends

For the year ended March 31 2016 2017 2017 (Plan) (Yen amounts) Dividends per share Dividends record dates At June 30 10.00 At September 30 9.00 At December 31 3.00 Unconfirmed At March 31 Unconfirmed For the year 13.00

Note: Fiscal year 2017 Q4 dividend forecasts are not presented per reasons stated in 3. Earnings forecasts for the year ending March 31, 2017.

#### 3. Earnings Forecasts for the year ending March 31, 2017

Nomura provides investment, financing and related services in the capital markets on a global basis. In the global capital markets there exist uncertainties due to, but not limited to, economic and market conditions. Nomura, therefore, does not present earnings forecasts.

#### Notes

(1) Changes in significant subsidiaries during the period: None

(Changes in specified subsidiaries in accordance with changes in the scope of consolidation.)

- (2) Adoption of the simplified and particular accounting treatments: None
- (3) Changes in accounting policies
- a) Changes in accounting policies due to amendments to the accounting standards: Yes
- b) Changes in accounting policies due to other than a): None
- (4) Number of shares issued (common stock)

	At March 31 2016	At December 31 2016
Number of shares outstanding (including treasury stock)	3,822,562,601	3,822,562,601
Number of treasury stock	214,170,602	299,352,820
	For the nine r Decem	
	2015	2016
Average number of shares outstanding (year-to-date)	3,598,664,288	3,571,089,578

The review process of the quarterly consolidated financial statements for this period has not been completed by the external auditors at the point of disclosing this financial summary.

## **Table of Contents for the Accompanying Materials**

1. Qualitative Information of the Quarterly Consolidated Results	P. 2
(1) Consolidated Operating Results	P. 2
(2) Consolidated Financial Position	P. 4
(3) Consolidated Earnings Forecasts	P. 4
2. Notes to the Summary Information	P. 5
(1) Changes in Accounting Policies	P. 5
3. Quarterly Consolidated Financial Statements	P. 5
(1) Consolidated Balance Sheets	P. 6
(2) Consolidated Statements of Income	P. 8
(3) Consolidated Statements of Comprehensive Income	P. 9
(4) Note with respect to the Assumption as a Going Concern	P. 9
(5) Segment Information Operating Segment	P.10
(6) Significant Changes in Equity	P.11
4. Supplementary Information	P.12
(1) Consolidated Statements of Income Quarterly Comparatives	P.12
(2) Business Segment Information Quarterly Comparatives	P.13
(3) Changes in Tax Laws	P.14
(4) Unconsolidated Quarterly Financial Statements [Japanese GAAP]	P.15
(5) Other	P 15

1

#### 1. Qualitative Information of the Quarterly Consolidated Results

#### (1) Consolidated Operating Results

#### U.S. GAAP

	Billions of yen For the nine months ended		% Change
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue	1,115.5	1,054.1	(5.5)
Non-interest expenses	938.0	813.6	(13.3)
Income (loss) before income taxes	177.5	240.5	35.5
Income tax expense	24.0	60.7	152.6
Net income (loss)	153.5	179.8	17.1
Less: Net income (loss) attributable to noncontrolling interests	2.8	1.4	(48.9)
Net income (loss) attributable to NHI shareholders	150.7	178.4	18.3
Return on shareholders equity - annualized	7.3%	8.6%	

Note: Return on shareholders equity is a ratio of net income (loss) attributable to NHI shareholders to total NHI shareholders equity.

Nomura Holdings, Inc. and its consolidated entities (collectively, Nomura ) reported net revenue of 1,054.1 billion yen for the nine months ended December 31, 2016, a decrease of 5.5% from the same period in the prior year. Non-interest expenses decreased by 13.3% from the same period in the prior year to 813.6 billion yen. Income before income taxes was 240.5 billion yen and net income attributable to NHI shareholders was 178.4 billion yen for the nine months ended December 31, 2016.

#### **Segment Information**

	Billions of yen For the nine months ended		% Change
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue	1,112.7	1,044.7	(6.1)
Non-interest expenses	938.0	813.6	(13.3)
Income (loss) before income taxes	174.7	231.0	32.3

In the above segment information totals, which exclude unrealized gain (loss) on investments in equity securities held for operating purposes, net revenue for the nine months ended December 31, 2016 was 1,044.7 billion yen, a decrease of 6.1% from the same period in the prior year. Non-interest expenses decreased by 13.3% from the same period in the prior year to 813.6 billion yen. Income before income taxes was 231.0 billion yen for the nine months ended December 31, 2016. Please refer to page 10 for further details of the differences between U.S. GAAP and business segment amounts.

#### <Business Segment Results>

#### **Operating Results of Retail**

		Billions of yen For the nine months ended	
	December 31,		
	2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue	350.6	271.3	(22.6)
Non-interest expenses	235.2	222.2	(5.5)
Income (loss) before income taxes	115.5	49.0	(57.5)

Net revenue decreased by 22.6% from the same period in the prior year to 271.3 billion yen, primarily due to decreasing commissions from distribution of investment trusts and brokerage. Non-interest expense decreased by 5.5% to 222.2 billion yen. As a result, income before income taxes decreased by 57.5% to 49.0 billion yen.

#### **Operating Results of Asset Management**

		Billions of yen For the nine months ended	
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue	75.1	76.1	1.4
Non-interest expenses	44.2	42.5	(4.0)
Income (loss) before income taxes	30.9	33.7	9.0

Net revenue increased by 1.4% from the same period in the prior year to 76.1 billion yen. Non-interest expense decreased by 4.0% to 42.5 billion yen. As a result, income before income taxes increased by 9.0% to 33.7 billion yen. Assets under management were 43.2 trillion yen as of December 31, 2016.

#### **Operating Results of Wholesale**

	Billions of yen For the nine months ended		% Change
	December 31, 2015	December 31,	
	(A)	2016 (B)	(B-A)/(A)
Net revenue	584.1	568.1	(2.7)
Non-interest expenses	545.8	434.8	(20.3)
Income (loss) before income taxes	38.2	133.3	248.7

Net revenue decreased by 2.7% from the same period in the prior year to 568.1 billion yen. Non-interest expense decreased by 20.3% to 434.8 billion yen. As a result, income before income taxes increased by 248.7% from the same period in the prior year to 133.3 billion yen.

#### **Other Operating Results**

	Billions of yen For the nine months ended		% Change
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue	102.9	129.2	25.6
Non-interest expenses	112.8	114.2	1.2
Income (loss) before income taxes	(9.9)	15.0	

Net revenue was 129.2 billion yen. Income before income taxes was 15.0 billion yen.

#### (2) Consolidated Financial Position

Total assets as of December 31, 2016 were 43,052.1 billion yen, an increase of 1,961.9 billion yen compared to March 31, 2016, mainly due to the increase in *Securities purchased under agreements to resell*. Total liabilities as of December 31, 2016 were 40,184.1 billion yen, an increase of 1,837.0 billion yen compared to March 31, 2016, mainly due to the increase in *Securities sold under agreements to repurchase* and *Trading liabilities*. Total equity as of December 31, 2016 was 2,868.0 billion yen, an increase of 125.0 billion yen compared to March 31, 2016.

#### (3) Consolidated Earnings Forecasts

Nomura provides investment, financing and related services in the capital markets on a global basis. In the global capital markets there exist uncertainties due to, but not limited to, economic and market conditions. Nomura, therefore, does not present earnings and dividend forecasts.

4

#### 2. Notes to the Summary Information

#### (1) Changes in Accounting Policies (UNAUDITED)

#### Recognition and measurement of financial assets and financial liabilities

On April 1, 2016, Nomura early adopted the presentation change of own credit adjustments provided by Accounting Standards Update 2016-01 *Recognition and Measurement of Financial Assets and Financial Liabilities.* Accordingly, unrealized changes in the fair value of financial liabilities elected for the fair value option attributable to instrument-specific credit risk (own credit adjustments) are now presented separately in other comprehensive income rather than through earnings. As a result of this adoption based on the modified retrospective application, the beginning balance of *Retained earnings* has been adjusted.

#### Consolidation analysis

On April 1, 2016, Nomura adopted Accounting Standard Update 2015-02 *Amendments to the Consolidation Analysis*. Accordingly, the consolidation guidance applied to certain investment companies, money market funds, qualifying real estate funds and similar entities has been changed. As a result of this adoption based on the modified retrospective application, the beginning balance of *Noncontrolling interests* has been adjusted.

#### Presentation of debt issuance costs

On April 1, 2016, Nomura adopted Accounting Standard Update 2015-03 Simplifying the Presentation of Debt Issuance Costs. Accordingly, debt issuance costs related to a recognized debt liability, which used to be presented as a separate asset, are now presented as a direct deduction from the carrying amount of that debt liability. These accounting changes have not had a material impact on Nomura s consolidated financial statements.

#### 3. Quarterly Consolidated Financial Statements

The quarterly consolidated financial information herein has been prepared in accordance with Nomura s accounting policies which are disclosed in the notes to the consolidated financial statements of Nomura Holdings, Inc. s Annual Securities Report (the annual report filed in Japan on June 23, 2016) and Form 20-F (the annual report filed with the U.S. Securities and Exchange Commission on June 23, 2016) for the year ended March 31, 2016.

The review process of the quarterly consolidated financial statements for this period has not been completed by the external auditors.

5

### (1) Consolidated Balance Sheets (UNAUDITED)

	March 31,	Millions of yen December 31,	Increase/
	2016	2016	(Decrease)
ASSETS			( ) ;
Cash and cash deposits:			
Cash and cash equivalents	3,476,261	2,647,280	(828,981)
Time deposits	196,632	185,418	(11,214)
Deposits with stock exchanges and other segregated cash	225,950	264,793	38,843
Total cash and cash deposits	3,898,843	3,097,491	(801,352)
Loans and receivables:			
Loans receivable	1,605,603	1,661,118	55,515
Receivables from customers	210,844	120,227	(90,617)
Receivables from other than customers	1,156,608	1,105,080	(51,528)
Allowance for doubtful accounts	(3,477)	(3,526)	(49)
Total loans and receivables	2,969,578	2,882,899	(86,679)
Collateralized agreements:			
Securities purchased under agreements to resell	9,205,165	11,263,688	2,058,523
Securities borrowed	5,872,495	6,708,693	836,198
Total collateralized agreements	15,077,660	17,972,381	2,894,721
Trading assets and private equity investments:			
Trading assets*	16,379,424	16,141,117	(238,307)
Private equity investments	30,578	25,645	(4,933)
Total trading assets and private equity investments	16,410,002	16,166,762	(243,240)
Other assets:			
Office buildings, land, equipment and facilities			
(net of accumulated depreciation and amortization of			
¥402,599 million as of March 31, 2016 and			
¥437,669 million as of December 31, 2016)	355,507	340,286	(15,221)
Non-trading debt securities*	870,812	799,251	(71,561)
Investments in equity securities*	137,970	149,234	11,264
Investments in and advances to affiliated companies*	395,284	411,397	16,113
Other	974,511	1,232,408	257,897
Total other assets	2,734,084	2,932,576	198,492
Total assets	41,090,167	43,052,109	1,961,942

<sup>\*</sup>Including securities pledged as collateral

6

		Millions of yen		
	March 31, 2016	December 31, 2016	Increase/ (Decrease)	
LIABILITIES AND EQUITY			Ì	
Short-term borrowings	662,902	620,934	(41,968)	
Payables and deposits:	<00.40<	4.004.000	227.004	
Payables to customers	688,196	1,024,080	335,884	
Payables to other than customers	1,337,931	1,916,879	578,948	
Deposits received at banks	2,222,991	1,058,930	(1,164,061)	
Total payables and deposits	4,249,118	3,999,889	(249,229)	
Collateralized financing:				
Securities sold under agreements to repurchase	14,192,309	15,812,389	1,620,080	
Securities loaned	1,937,009	1,883,569	(53,440)	
Other secured borrowings	476,273	290,850	(185,423)	
Total collateralized financing	16,605,591	17,986,808	1,381,217	
Trading liabilities	7,499,335	8,712,668	1,213,333	
Other liabilities	1,200,647	1,283,935	83,288	
Long-term borrowings	8,129,559	7,579,896	(549,663)	
Total liabilities	38,347,152	40,184,130	1,836,978	
Equity				
NHI shareholders equity:				
Common stock				
Authorized - 6,000,000,000 shares				
Issued - 3,822,562,601 shares as of March 31, 2016 and				
3,822,562,601 shares as of December 31, 2016  Outstanding - 3,608,391,999 shares as of March 31, 2016 and				
3,523,209,781 shares as of December 31, 2016	594,493	594,493		
Additional paid-in capital	692,706	681,758	(10,948)	
Retained earnings	1,516,577	1,641,167	124,590	
Accumulated other comprehensive income	44,980	75,846	30,866	
recumulated other comprehensive income	77,700	73,040	50,000	
Total NHI shareholders equity before treasury stock	2,848,756	2,993,264	144,508	
Common stock held in treasury, at cost -				
214,170,602 shares as of March 31, 2016 and				
299,352,820 shares as of December 31, 2016	(148,517)	(186,023)	(37,506)	
Total NHI shareholders equity	2,700,239	2,807,241	107,002	
Noncontrolling interests	42,776	60,738	17,962	
Total equity	2,743,015	2,867,979	124,964	
Total liabilities and equity	41,090,167	43,052,109	1,961,942	

### (2) Consolidated Statements of Income (UNAUDITED)

	Millions of yen For the nine months ended December December		% Change
	31,	31,	
D.	2015(A)	2016(B)	(B-A)/(A)
Revenue:	244 167	027.150	(21.1)
Commissions	344,167	237,152	(31.1)
Fees from investment banking	89,380	64,409	(27.9)
Asset management and portfolio service fees  Net gain on trading	175,925 292,490	159,858 367,286	(9.1) 25.6
Gain on private equity investments	,	,	
Interest and dividends	10,447 333,121	163	(98.4)
	2,994	332,797	(0.1)
Gain on investments in equity securities		10,553	252.5 3.4
Other	112,357	116,187	3.4
Total revenue	1,360,881	1,288,405	(5.3)
Interest expense	245,346	234,285	(4.5)
Net revenue	1,115,535	1,054,120	(5.5)
Non-interest expenses:			
Compensation and benefits	447,426	381,510	(14.7)
Commissions and floor brokerage	97,990	70,016	(28.5)
Information processing and communications	142,984	128,002	(10.5)
Occupancy and related depreciation	57,498	51,910	(9.7)
Business development expenses	26,114	24,025	(8.0)
Other	166,027	158,170	(4.7)
Total non-interest expenses	938,039	813,633	(13.3)
Income before income taxes	177,496	240,487	35.5
Income tax expense	24,039	60,730	152.6
•			
Net income	153,457	179,757	17.1
Less: Net income attributable to noncontrolling interests	2,754	1,406	(48.9)
Net income attributable to NHI shareholders	150,703	178,351	18.3

Per share of common stock:

	Yen		% Change
Basic-			
Net income attributable to NHI shareholders per share	41.88	49.94	19.2
Diluted-			
Net income attributable to NHI shareholders per share	40.85	48.76	19.4

## (3) Consolidated Statements of Comprehensive Income (UNAUDITED)

	Millions of yen For the nine months ended December December		% Change
	31, 2015(A)	31, 2016(B)	(D. A.)/(A.)
Net income	153,457	2016(B) 179,757	( <b>B-A</b> )/( <b>A</b> ) 17.1
Other comprehensive income (loss):	155,457	177,737	17.1
Cumulative translation adjustments:			
Cumulative translation adjustments	(1,998)	27,770	
Deferred income taxes	(18,051)	(1,332)	
Total	(20,049)	26,438	
Defined benefit pension plans:			
Pension liability adjustment	(297)	1,197	
Deferred income taxes	225	(334)	
Total	(72)	863	
Non-trading securities:			
Net unrealized gain (loss) on non-trading securities	(992)	(7,606)	
Deferred income taxes	192	2,463	
Total	(800)	(5,143)	
Own Credit Adjustments:			
Own Credit Adjustments		(13,865)	
Deferred income taxes		2,020	
Total		(11,845)	
Total other comprehensive income (loss)	(20,921)	10,313	
•	•		
Comprehensive income	132,536	190,070	43.4
Less: Comprehensive income attributable to noncontrolling interests	1,820	147	(91.9)
Comprehensive income attributable to NHI shareholders	130,716	189,923	45.3

## (4) Note with respect to the Assumption as a Going Concern (UNAUDITED)

Not applicable.

## (5) Segment Information Operating Segment (UNAUDITED)

The following table shows business segment information and reconciliation items to the consolidated statements of income.

		ns of yen months ended	% Change
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)
Net revenue			
Business segment information:			
Retail	350,627	271,257	(22.6)
Asset Management	75,098	76,118	1.4
Wholesale	584,072	568,080	(2.7)
Subtotal	1,009,797	915,455	(9.3)
Other	102,913	129,213	25.6
	102,913	129,213	23.0
Net revenue	1,112,710	1,044,668	(6.1)
Reconciliation items:			
Unrealized gain (loss) on investments in equity securities held for operating purposes	2,825	9,452	234.6
Net revenue	1,115,535	1,054,120	(5.5)
Non-interest expenses Business segment information:			
Retail	235,153	222,233	(5.5)
Asset Management	44,210	42,458	(4.0)
Wholesale	545,833	434,757	(20.3)
Subtotal	825,196	699,448	(15.2)
Other	112,843	114,185	1.2
Non-interest expenses	938,039	813,633	(13.3)
Reconciliation items:			
Unrealized gain (loss) on investments in equity securities held for operating purposes			
Non-interest expenses	938,039	813,633	(13.3)
Income (loss) before income taxes			
Business segment information:			
Retail	115,474	49,024	(57.5)
Asset Management	30,888	33,660	9.0
Wholesale	38,239	133,323	248.7
Subtotal	184,601	216,007	17.0
Other *	(9,930)	15,028	
Income (loss) before income taxes	174,671	231,035	32.3

Reconciliation items:			
Unrealized gain (loss) on investments in equity securities held for operating purposes	2,825	9,452	234.6
Income (loss) before income taxes	177,496	240,487	35.5

### \*Major components

Transactions between operating segments are recorded within segment results on commercial terms and conditions, and are eliminated in Other.

The following table presents the major components of income (loss) before income taxes in Other.

		Millions of yen For the nine months ended		
	December 31, 2015 (A)	December 31, 2016 (B)	(B-A)/(A)	
Net gain (loss) related to economic hedging transactions	(2,128)	(8,093)		
Realized gain (loss) on investments in equity securities held for operating purposes				
	169	1,101	551.5	
Equity in earnings of affiliates	27,669	22,963	(17.0)	
Corporate items	(47,096)	(10,341)		
Other	11,456	9,398	(18.0)	
Total	(9,930)	15,028		

## (6) Significant Changes in Equity (UNAUDITED)

Not applicable. For further details of the changes, please refer below.

	Millions of yen
	For the nine months ended December 31, 2016
Common stock	
Balance at beginning of year	594,493
Balance at end of period	594,493
Additional paid-in capital	
Balance at beginning of year	692,706
Issuance and exercise of common stock options	(10,948)
Balance at end of period	681,758
Retained earnings	
Balance at beginning of year	1,516,577
Cumulative effect of change in accounting principle (1)	(19,294)
Net income attributable to NHI shareholders	178,351
Cash dividends	(31,997)
Gain (loss) on sales of treasury stock	(2,470)
Balance at end of period	1,641,167
Accumulated other comprehensive income	
Cumulative translation adjustments	
Balance at beginning of year	53,418
Net change during the period	26,373
Balance at end of period	79,791
Defined benefit pension plans	
Balance at beginning of year	(33,325)
Pension liability adjustment	863
Balance at end of period	(32,462)
	· · ·
Non-trading securities	
Balance at beginning of year	24,887
Net unrealized gain (loss) on non-trading securities	(3,819)
Balance at end of period	21,068
Own credit adjustments	
Balance at beginning of year	
Cumulative effect of change in accounting principle (1)	19,294
Own credit adjustments	(11,845)
Balance at end of period	7,449

Balance at end of period	75,846
Common stock held in treasury	
Balance at beginning of year	(148,517)
Repurchases of common stock	(61,334)
Sale of common stock	(01,334)
Common stock issued to employees	22,554
Other net change in treasury stock	1,273
	,
Balance at end of period	(186,023)
•	
Total NHI shareholders equity	
Balance at end of period	2,807,241
Noncontrolling interests	
Balance at beginning of year	42,776
Cumulative effect of change in accounting principle (1)	11,330
Net change during the period	6,632
Balance at end of period	60,738
Total equity	
Balance at end of period	2,867,979
-	

<sup>(1)</sup> In relation to Cumulative effect of change in accounting principle, please refer to section 2. Notes to the Summary Information (1) Changes in Accounting Policies.

## 4. Supplementary Information

### 

	For the three months ended							% Change	Millions of yen For the year
						September	December		ended
	June 30, 2015	September 30, 2015	December 31, 2015	March 31, 2016	June 30, 2016	30, 2016(A)	31, 2016(B)	(B-A)/(A)	March 31, 2016
Revenue:									
Commissions	130,343	111,501	102,323	87,792	76,255	74,640	86,257	15.6	431,959
Fees from investment									
banking	24,497	44,867	20,016	28,953	17,313	23,353	23,743	1.7	118,333
Asset management and	50.040	50.177	<b>57</b> 000	52.001	50.610	52 140	55.106		220.006
portfolio service fees	59,940	58,177	57,808	53,081	52,612	52,140	55,106	5.7	229,006
Net gain on trading	124,748	62,551	105,191	61,541	140,143	118,758	108,385	(8.7)	354,031
Gain (loss) on private equity	1 154	(02	0.601	2 214	(12)	(420)	506		12.761
investments	1,154	602	8,691	3,314	(13)	(420)	596	7.0	13,761
Interest and dividends	113,649	111,540	107,932	106,929	106,551	108,863	117,383	7.8	440,050
Gain (loss) on investments in	0.106	(10.002)	4,690	(22,409)	(0.066)	7.654	12.965	68.1	(20.504)
equity securities Other	9,186 44,931	(10,882)		(23,498)	(9,966)	7,654	12,865 39,549		(20,504)
Other	44,931	39,551	27,875	44,103	35,517	41,121	39,349	(3.8)	156,460
Total revenue	508,448	417,907	434,526	362,215	418,412	426,109	443,884	4.2	1,723,096
Interest expense	84,416	81,303	79,627	82,069	79,932	79,114	75,239	(4.9)	327,415
Net revenue	424,032	336,604	354,899	280,146	338,480	346,995	368,645	6.2	1,395,681
Non-interest expenses:									
Compensation and benefits	155,896	149,723	141,807	126,765	125,949	127,969	127,592	(0.3)	574,191
Commissions and floor									
brokerage	34,243	32,621	31,126	25,891	24,172	22,867	22,977	0.5	123,881
Information processing and									
communications	47,934	48,219	46,831	46,926	44,249	41,601	42,152	1.3	189,910
Occupancy and related									
depreciation	18,729	19,173	19,596	20,913	18,228	16,803	16,879	0.5	78,411
Business development									
expenses	8,330	8,454	9,330	9,778	8,296	6,881	8,848	28.6	35,892
Other	52,888	58,537	54,602	62,211	54,821	49,100	54,249	10.5	228,238
Total non-interest expenses	318,020	316,727	303,292	292,484	275,715	265,221	272,697	2.8	1,230,523
Income (loss) before income									
taxes	106,012	19,877	51,607	(12,338)	62,765	81,774	95,948	17.3	165,158
Income tax expense	36,368	(28,377)	16,048	(1,443)	15,791	19,721	25,218	27.9	22,596
•									
Net income (loss)	69,644	48,254	35,559	(10,895)	46,974	62,053	70,730	14.0	142,562
ret meome (1033)	02,011	70,237	33,337	(10,073)	40,774	02,033	70,730	14.0	142,302
Less: Net income attributable to noncontrolling interests	902	1,695	157	8,258	149	873	384	(56.0)	11,012
Net income (loss) attributable to NHI shareholders	68,742	46,559	35,402	(19,153)	46,825	61,180	70,346	15.0	131,550

Yen Yen

								% Change	
Per share of common stock:								Ü	
Basic-									
Net income (loss) attributable									
to NHI shareholders per share	19.11	12.95	9.83	(5.31)	13.00	17.10	19.89	16.3	36.53
Diluted-									
Net income (loss) attributable									
to NHI shareholders per share	18.65	12.63	9.61	(5.33)	12.71	16.68	19.44	16.5	35.52

## $(2) \ Business \ Segment \ Information \quad Quarterly \ Comparatives \ (UNAUDITED)$

The following table shows quarterly business segment information and reconciliation items to the consolidated statements of income.

	Millions of yen For the three months ended						December	% ChangeMillions of For the year ended		
	June 30, 2015	September 30J 2015	December 31, 2015	March 31, 2016	June 30, 2016	30, 2016(A)	31, 2016(B)	(B-A)/(A)	March 31, 2016	
Net revenue						` ′	· /	` / ` /		
Business segment information:										
Retail	130,689		104,280	85,007	83,751	86,164	101,342	17.6	435,634	
Asset Management	26,917	22,854	25,327	20,311	25,934	21,277	28,907	35.9	95,409	
Wholesale	205,184	192,911	185,977	136,205	190,932	179,863	197,285	9.7	720,277	
Subtotal	362,790	331,423	315,584	241,523	300,617	287,304	327,534	14.0	1,251,320	
Other	52,244	16,080	34,589	62,139	48,411	52,111	28,691	(44.9)	165,052	
Net revenue	415,034	347,503	350,173	303,662	349,028	339,415	356,225	5.0	1,416,372	
Reconciliation items:										
Unrealized gain (loss) on										
investments in equity securities										
held for operating purposes	8,998	(10,899)	4,726	(23,516)	(10,548)	7,580	12,420	63.9	(20,691)	
neid for operating purposes	0,770	(10,0))	1,720	(23,310)	(10,5 10)	7,500	12,120	03.7	(20,0)1)	
N	424.022	226 604	254.000	200.146	220, 400	246,005	269.645	( )	1 205 (01	
Net revenue	424,032	336,604	354,899	280,146	338,480	346,995	368,645	6.2	1,395,681	
Non-interest expenses  Business segment information:										
Retail	79,790	78,913	76,450	72,850	75,086	71,754	75,393	5.1	308,003	
Asset Management	15,171	14,442	14,597	14,533	13,695	13,844	14,919	7.8	58,743	
Wholesale	185,513	184,282	176,038	159,039	144,290	140,596	149,871	6.6	704,872	
		- , -	,	,,,,,,,	,	- ,	,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Subtotal	280,474	277,637	267,085	246,422	233,071	226,194	240,183	6.2	1,071,618	
Other	37,546		36,207	46,062	42,644	39,027	32,514	(16.7)	158,905	
	57,510	27,070	20,207	.0,002	.2,0	25,021	02,01.	(1017)	100,500	
Non-interest expenses	219.020	216 727	202 202	292,484	275,715	265 221	272 607	2.8	1,230,523	
Non-interest expenses	318,020	316,727	303,292	292,464	2/3,/13	265,221	272,697	2.0	1,230,323	
Reconciliation items:										
Unrealized gain (loss) on										
investments in equity securities										
held for operating purposes										
Non-interest expenses	318,020	316,727	303,292	292,484	275,715	265,221	272,697	2.8	1,230,523	
Income (loss) before income taxes										
Pusings sagment information										
Business segment information:	50 000	26715	27 920	12 157	0 665	14.410	25.040	οn 1	127 621	
Retail	50,899	36,745	27,830	12,157	8,665	14,410	25,949	80.1	127,631	
Asset Management Wholesale	11,746 19,671	8,412 8,629	10,730 9,939	5,778	12,239 46,642	7,433 39,267	13,988 47,414	88.2 20.7	36,666 15,405	
WHOIESAIC	19,0/1	0,029	9,939	(22,834)	40,042	39,207	47,414	20.7	13,403	

Subtotal Other *	82,316	53,786	48,499	(4,899)	67,546	61,110	87,351	42.9	179,702
Other *	14,698	(23,010)	(1,618)	16,077	5,767	13,084	(3,823)		6,147
Income (loss) before income taxes	97,014	30,776	46,881	11,178	73,313	74,194	83,528	12.6	185,849
Reconciliation items:									
Unrealized gain (loss) on investments in equity securities held for operating purposes	8,998	(10,899)	4,726	(23,516)	(10,548)	7,580	12,420	63.9	(20,691)
Income (loss) before income taxes	106,012	19,877	51,607	(12,338)	62,765	81,774	95,948	17.3	165,158

#### \*Major components

Transactions between operating segments are recorded within segment results on commercial terms and conditions, and are eliminated in Other.

The following table presents the major components of income (loss) before income taxes in Other.

	Millions of yen For the three months ended						% Change	Millions of yen For the year	
						September	December		ended
	June 30, 2015	September 30D 2015	ecember 31, 2015	March 31, 2016	June 30, 2016	30, 2016(A)	31, 2016(B)	(B-A)/(A)	March 31, 2016
Net gain (loss) related to						· /	, ,		
economic hedging transactions	(2,553)	1,052	(627)	8,498	11,974	(4,119)	(15,948)		6,370
Realized gain (loss) on investments in equity securities									
held for operating purposes	188	17	(36)	18	582	74	445	501.4	187
Equity in earnings of affiliates	13,831	9,054	4,784	5,058	1,058	10,945	10,960	0.1	32,727
Corporate items	(3,940)	(39,985)	(3,171)	(5,218)	(4,306)	(5,266)	(769)		(52,314)
Other	7,172	6,852	(2,568)	7,721	(3,541)	11,450	1,489	(87.0)	19,177
Total	14.698	(23.010)	(1.618)	16.077	5.767	13.084	(3.823)		6.147

#### (3) Changes in Tax Laws (UNAUDITED)

On November 18, 2016, the Act to partially amend the Act for partial amendment of the Local Tax Act and Local Allocation Tax Act and for the Drastic Reform of the Taxation System for Ensuring Stable Financial Resources for Social Security (Act No.86 of 2016) was enacted. Under this Act, the timing of implementation for the tax reform which had been scheduled at the fiscal year beginning on or after April 1, 2017, was postponed to the fiscal year beginning on or after October 1, 2019.

Though the domestic statutory tax rates to calculate deferred tax assets and liabilities will not change, due to reclassification between national tax and local tax, net deferred tax liabilities increased by 3,366 million yen and income tax expenses increased by the same amount.

14

#### (4) Unconsolidated Quarterly Financial Statements [Japanese GAAP]

Unconsolidated quarterly financial statements have been voluntarily disclosed and prepared based on regulatory rules.

### Nomura Holdings, Inc. Unconsolidated Balance Sheets

### (UNAUDITED)

		ions of yen
	March 31, 2016	December 31, 2016
Assets		
Current Assets	4,058,321	3,516,613
Fixed Assets	3,320,801	3,319,646
Total Assets	7,379,122	6,836,259
Liabilities		
Current Liabilities	1,599,923	1,379,629
Long-term Liabilities	3,358,039	2,933,877
Total Liabilities	4,957,962	4,313,506
Net Assets		
Shareholders equity	2,305,324	2,420,407
Valuation and translation adjustments	67,933	65,584
Stock acquisition rights	47,904	36,762
Total Net Assets	2,421,160	2,522,754
Total Liabilities and Net Assets	7,379,122	6,836,259

### Nomura Holdings, Inc. Unconsolidated Statements of Income

#### (UNAUDITED)

	Millio	Millions of yen		
	For the nine	e months ended		
	December 31, 2015	December 31, 2016		
Operating revenue	528,610	369,554		
Operating expenses	171,135	164,253		
Operating income	357,475	205,300		
Non-operating income	4,651	3,880		
Non-operating expenses	5,843	11,516		
Ordinary income	356,283	197,664		

Special profits	1,406	6,572
Special losses	1,674	268
Income before income taxes	356,015	203,967
Income taxes - current	5,787	3,985
Income taxes - deferred	(55,091)	313
Net income	405,319	199,670

## (5) Other

Quarterly financial information for Nomura Securities Co., Ltd. can be found at the following URL.

http://www.nomuraholdings.com/company/group/nsc/pdf/2017\_3q.pdf