

EXXON MOBIL CORP  
Form DEFA14A  
May 16, 2016

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a)**

**of the Securities Exchange Act of 1934**

**(Amendment No.    )**

Filed by the Registrant

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Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the  
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Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

**EXXON MOBIL CORPORATION**

(Name of Registrant as Specified In Its Charter)

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**Exxon Mobil Corporation**  
5959 Las Colinas Boulevard

Irving, Texas 75039-2298

**Jeffrey J. Woodbury**  
Vice President, Investor Relations

and Secretary

May 16, 2016

Dear ExxonMobil Shareholders:

To address comments and questions raised by some shareholders regarding Item 12 - Report on Impacts of Climate Change Policies in ExxonMobil's Proxy Statement, we would like to emphasize the following:

1. ExxonMobil's *Outlook for Energy*, available at [www.exxonmobil.com/energyoutlook](http://www.exxonmobil.com/energyoutlook), is not a business as usual forecast of global energy supply/demand. It includes impacts from anticipated government policies to reduce greenhouse gas emissions that are consistent with the nationally determined contributions under the Paris Agreement, and in fact anticipates further government actions beyond those committed under the Paris Agreement. In other words, the Company's *Outlook*, which is reviewed and updated annually, does encompass the results of COP 21 in its planning basis. ExxonMobil's projected energy demand and sources of supply as detailed in the *Outlook* are generally consistent with other third-party forecasting organizations, such as the International Energy Agency (IEA) as well as published reports by industry peers.
2. ExxonMobil has already reported on the potential impact of a low carbon scenario (representative of a 2 degree Celsius scenario as requested by proponents) in its 2014 published white paper, entitled *Energy and Carbon - Managing the Risks* (<http://corporate.exxonmobil.com/en/current-issues/climate-policy/climate-perspectives/engagement-to-address-climate-change>). As that paper shows (Page 11), even in IEA's 450 scenario, which represents an energy pathway consistent with 2 degree Celsius, significant hydrocarbon investment will be necessary to meet demand requirements.
3. Our investments are stress tested across a broad range of economic variables, not just a single scenario, to help ensure economic viability, resilience, and long-term value creation.
4. ExxonMobil actively participates in a coalition of oil and gas producers, the International Petroleum Industry Environmental Conservation Association (IPIECA). IPIECA addresses the pathway to a low carbon emissions future in its Paris Puzzle publication ([www.ipieca.org/paris-puzzle](http://www.ipieca.org/paris-puzzle)), publicly addressing the same topic as the Oil and Gas Climate Initiative (OGCI) but through a structured, long-established organization that has standing with the United Nations and whose members provide close to 60% of the world's energy.
5. ExxonMobil maintains committed research in low carbon emission technologies including algae and carbon capture and sequestration. More information can be found at [www.exxonmobil.com/technology](http://www.exxonmobil.com/technology).

In summary, we believe that ExxonMobil's current processes sufficiently test the portfolio to ensure long-term shareholder value and resilience, and we remain confident in the commercial viability of our portfolio. For further discussion on this proposal and other important items, please review our proxy materials at [www.exxonmobil.com/proxymaterials](http://www.exxonmobil.com/proxymaterials).

Thank you for your continued support.

Sincerely,