BIODELIVERY SCIENCES INTERNATIONAL INC Form 10-Q November 09, 2015 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission file number 001-31361

BioDelivery Sciences International, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

35-2089858 (I.R.S. Employer

incorporation or organization)

Identification No.)

4131 ParkLake Ave., Suite 225

Raleigh, NC 27612
(Address of principal executive offices) (Zip Code)
Registrant s telephone number (including area code): 919-582-9050

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "

Accelerated filer

x

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of November 6, 2015, there were 52,680,799 shares of company Common Stock issued and 52,665,308 shares of company Common Stock outstanding.

BioDelivery Sciences International, Inc. and Subsidiaries

Quarterly Report on Form 10-Q

TABLE OF CONTENTS

| D / I E! | | Page |
|-------------|--|------|
| Part I. Fi | nancial Information | |
| Item 1. | Financial Statements (unaudited) Condensed Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014 Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2015 and 2014 | 1 2 |
| | Condensed Consolidated Statement of Stockholders Equity for the nine months ended September 30, 2015 Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, | 3 |
| | 2015 and 2014 | 4 |
| | Notes to Condensed Consolidated Financial Statements | 5 |
| Item 2. | Management s Discussion and Analysis of Financial Condition and Results of Operations | 18 |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk | 24 |
| Item 4. | Controls and Procedures | 24 |
| Cautionar | y Note on Forward Looking Statements | 25 |
| Part II. O | Other Information | |
| Item 1. | <u>Legal Proceedings</u> | 26 |
| Item 1A. | Risk Factors | 28 |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 28 |
| Item 3. | <u>Defaults upon Senior Securities</u> | 28 |
| Item 4. | Mine Safety Disclosures | 28 |
| Item 5. | Other Information | 28 |
| Item 6. | <u>Exhibits</u> | 28 |
| Signatures | Σ | S-1 |
| Certificati | ons | |

BIODELIVERY SCIENCES INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(U.S. DOLLARS, IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

(Unaudited)

| | Sep | otember 30, 2015 | ember 31, 2014 |
|---|-----|---------------------|-------------------|
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ | 54,429 | \$ 70,472 |
| Accounts receivable, net | | 1,406 | 3,141 |
| Inventory | | 1,887 | 1,828 |
| Prepaid expenses and other current assets | | 3,609 | 2,882 |
| Total current assets | | 61,331 | 78,323 |
| Property and equipment, net | | 4,261 | 3,890 |
| Goodwill | | 2,715 | 2,715 |
| Other intangible assets, net | | 3,498 | 4,226 |
| Other assets | | 610 | 157 |
| Total assets | \$ | 72,415 | \$ 89,311 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | | |
| Current liabilities: | | | |
| Accounts payable and accrued liabilities | \$ | 14,973 | \$ 14,429 |
| Notes payable, current maturities | | 4,000 | 8,000 |
| Deferred revenue, current | | 7,236 | 6,772 |
| Total current liabilities | | 26,209 | 29,201 |
| Notes payable, less current maturities, net | | 25,679 | 4,173 |
| Deferred revenue, long-term | | | 841 |
| Other long-term liabilities | | 825 | 700 |
| Total liabilities | | 52,713 | 34,915 |
| Commitments and contingencies (Notes 6, 7 and 10) | | | |
| Stockholders equity: | | | |
| Preferred Stock, \$.001 par value; 5,000,000 shares authorized; 2,093,155 and | | | |
| 2,139,000 shares of Series A Non-Voting Convertible Preferred Stock | | | |
| outstanding at September 30, 2015 and December 31, 2014, respectively | | 2 | 2 |

Common Stock, \$.001 par value; 75,000,000 shares authorized; 52,655,369 and 51,603,070 shares issued; 52,639,878 and 51,587,579 shares outstanding at September 30, 2015 and December 31, 2014, respectively 53 52 Additional paid-in capital 273,069 259,920 Treasury stock, at cost, 15,491 shares (47)(47)Accumulated deficit (253,375)(205,531)Total stockholders equity 19,702 54,396 Total liabilities and stockholders equity \$ 72,415 \$ 89,311

See notes to condensed consolidated financial statements

BIODELIVERY SCIENCES INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. DOLLARS, IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

(Unaudited)

| | Three Months Ended September 30, 2015 2014 | | | | Nine Months Ended September 30, 2015 2014 | | | |
|---|--|-----------|------------|----------|---|----------|------------|----------|
| Revenues: | | | | | | | | |
| Product sales | \$ | 1,155 | \$ | | \$ | 2,665 | \$ | |
| Product royalty revenues | | 25 | | 12 | | 689 | | 1,858 |
| Research and development reimbursements | | 55 | | 1,298 | | 909 | | 12,067 |
| Contract revenues | | | | 513 | | 11,759 | | 22,472 |
| Total Revenues: | | 1,235 | | 1,823 | | 16,022 | | 36,397 |
| Cost of sales | | 1,699 | | 463 | | 5,443 | | 1,875 |
| Expenses: Research and development | | 4,473 | | 6,770 | | 15,527 | | 29,376 |
| General and administrative | | 14,715 | | 13,648 | | 41,185 | | 25,533 |
| General and administrative | | 14,713 | | 13,046 | | 41,163 | | 25,555 |
| Total Expenses: | | 19,188 | | 20,418 | | 56,712 | | 54,909 |
| Loss from operations | | (19,652) | | (19,058) | | (46,133) | | (20,387) |
| Interest expense, net | | (785) | | (515) | | (1,732) | | (1,589) |
| Derivative loss | | , , , | | (5,685) | | | | (14,631) |
| Other (expense) income, net | | (2) | | 2 | | 21 | | 35 |
| Net loss | \$ | (20,439) | \$ | (25,256) | \$ | (47,844) | \$ | (36,572) |
| Basic and diluted loss per share: | \$ | (0.39) | \$ | (0.51) | \$ | (0.92) | \$ | (0.77) |
| Weighted average common stock shares outstanding: | | 2,542,715 | 49,555,815 | | 52,286,757 | | 47,391,040 | |

See notes to condensed consolidated financial statements

BIODELIVERY SCIENCES INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY (U.S. DOLLARS, IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

(Unaudited)

| | Preferred Series Shares | unt | Common Shares | Stock Amo | | Additional Paid-In Capital | Trea Sto | • | cumulated Deficit | Stoc | Total ckholders Equity |
|---|-------------------------------|---------|---------------|--------------|----|----------------------------------|-------------|------|----------------------|------|------------------------------|
| Balances, January 1, 2015 | 2,139,000 | \$ 2 | 51,603,070 | \$ | 52 | \$ 259,920 | \$ | (47) | \$ (205,531) | \$ | 54,396 |
| Stock-based compensation | | | | | | 12,703 | | | | | 12,703 |
| Restricted stock awards | | | 857,677 | | 1 | (1) | | | | | |
| Exercise of stock options | | | 148,493 | | | 480 | | | | | 480 |
| Exercise of warrants | | | 284 | | | 1 | | | | | 1 |
| Short swing profit return | | | | | | 6 | | | | | 6 |
| Conversion of preferred shares to common shares | (45,845) | | 45,845 | | | | | | | | |
| Equity financing costs | | | | | | (40) | | | | | (40) |
| Net loss | | | | | | | | | (47,844) | | (47,844) |
| Balances, September 30, 2015 | 2,093,155 | \$ 2 | 52,655,369 | \$ | 53 | \$ 273,069 | \$ | (47) | \$ (253,375) | \$ | 19,702 |

See notes to condensed consolidated financial statements

BIODELIVERY SCIENCES INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(U.S. DOLLARS, IN THOUSANDS)

(Unaudited)

Nine months ended

| | Septem | September 30, | | |
|---|-------------|---------------|--|--|
| | 2015 | 2014 | | |
| Operating activities: | | | | |
| Net loss | \$ (47,844) | \$ (36,572) | | |
| Depreciation | 248 | 55 | | |
| Accretion of debt discount | 400 | 482 | | |
| Amortization of intangible assets | 728 | 728 | | |
| Derivative loss | | 14,631 | | |
| Stock-based compensation expense | 12,703 | 4,857 | | |
| Changes in assets and liabilities: | | | | |
| Accounts receivable | 1,734 | 2,589 | | |
| Inventories | (59) | (2,024) | | |
| Prepaid expenses and other assets | (727) | (805) | | |
| Accounts payable and accrued expenses | 477 | 2,978 | | |
| Deferred revenue | (377) | 2,282 | | |
| | | | | |
| Net cash flows from operating activities | (32,717) | (10,799) | | |
| Investing activities: | | | | |
| Purchase of equipment | (619) | (1,554) | | |
| Turinuse of equipment | (01)) | (1,551) | | |
| Net cash flows from investing activities | (619) | (1,554) | | |
| Financing activities: | | | | |
| Proceeds from sales of securities | | 70,718 | | |
| Equity financing costs | (40) | , | | |
| Proceeds from exercise of stock options | 480 | 4,573 | | |
| Proceeds from exercise of common stock warrants | 1 | 4,931 | | |
| Payment on note payable | (3,335) | (5,333) | | |
| Proceeds from notes payable | 20,667 | | | |
| Payment of deferred financing fees | (486) | | | |
| Return of short swing profits | 6 | 82 | | |
| Net cash flows from financing activities | 17,293 | 74,971 | | |
| 0 | , | , | | |
| Net change in cash and cash equivalents | (16,043) | 62,618 | | |

Edgar Filing: BIODELIVERY SCIENCES INTERNATIONAL INC - Form 10-Q

| Cash and cash equivalents at beginning of year | 70,472 | 23,176 |
|--|-----------|-----------|
| Cash and cash equivalents at end of period | \$ 54,429 | \$ 85,794 |
| Cash paid for interest | \$ 1,201 | \$ 1,065 |

See notes to condensed consolidated financial statements

BIODELIVERY SCIENCES INTERNATIONAL, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(U.S. DOLLARS, IN THOUSANDS)

(Unaudited)

1. Organization, basis of presentation and summary of significant policies:

Overview

BioDelivery Sciences International Inc., together with its subsidiaries (collectively, the Company or BDSI) is a specialty pharmaceutical company that is leveraging its novel and proprietary patented drug delivery technologies to develop and commercialize, either on its own or in partnerships with third parties, new applications of proven therapeutics. The Company is focusing on developing products to meet unmet patient needs in the areas of pain management and addiction.

The accompanying unaudited condensed consolidated financial statements include all adjustments (consisting of normal and recurring adjustments) necessary for a fair presentation of these financial statements. The condensed consolidated balance sheet at December 31, 2014 has been derived from the Company s audited consolidated financial statements included in its annual report on Form 10-K for the year ended December 31, 2014. Certain footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) have been condensed or omitted pursuant to the Securities and Exchange Commission (SEC) rules and regulations. It is suggested that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company s annual report on Form 10-K for the year ended December 31, 2014.

Operating results for the three and nine month period ended September 30, 2015 are not necessarily indicative of results for the full year or any other future periods.

As used herein, the Company s common stock, par value \$.001 per share, is referred to as the Common Stock.

Use of estimates in financial statements

The preparation of the accompanying condensed consolidated financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Inventory

Inventories are stated at the lower of cost or market value with costs determined on the first-in, first-out method. Inventory consists of raw materials, work in process and finished goods. Raw materials include active pharmaceutical ingredient for a product to be manufactured, work in process includes the bulk inventory of laminate prior to being packaged for sale, and finished goods include pharmaceutical products ready for commercial sale.

On a quarterly basis, the