

TransDigm Group INC  
Form 10-Q  
May 05, 2015  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D. C. 20549**  
**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the quarterly period ended March 28, 2015.**

.. **Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from to**

**Commission File Number 001-32833**

**TransDigm Group Incorporated**

**(Exact name of registrant as specified in its charter)**

**Delaware**

**(State or other jurisdiction of incorporation or organization)**

**41-2101738**

**(I.R.S. Employer Identification No.)**

**1301 East 9<sup>th</sup> Street, Suite 3000, Cleveland, Ohio**  
**(Address of principal executive offices)**

**44114**  
**(Zip Code)**

**(216) 706-2960**

**(Registrant's telephone number, including area code)**

Edgar Filing: TransDigm Group INC - Form 10-Q

**(Former name, former address and former fiscal year, if changed since last report.)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer, or smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

LARGE ACCELERATED FILER

ACCELERATED FILER

NON-ACCELERATED FILER

SMALLER REPORTING COMPANY

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The number of shares outstanding of TransDigm Group Incorporated's common stock, par value \$.01 per share, was 53,281,930 as of April 25, 2015.

**Table of Contents**

## INDEX

	Page	
Part I	FINANCIAL INFORMATION	
Item 1	Financial Statements	
	<u>Condensed Consolidated Balance Sheets – March 28, 2015 and September 30, 2014</u>	1
	<u>Condensed Consolidated Statements of Income – Thirteen and Twenty-Six Week Periods Ended March 28, 2015 and March 29, 2014</u>	2
	<u>Condensed Consolidated Statements of Comprehensive Income – Thirteen and Twenty-Six Week Periods Ended March 28, 2015 and March 29, 2014</u>	3
	<u>Condensed Consolidated Statement of Changes in Stockholders – Deficit – Twenty-Six Week Period Ended March 28, 2015</u>	4
	<u>Condensed Consolidated Statements of Cash Flows – Twenty-Six Week Periods Ended March 28, 2015 and March 29, 2014</u>	5
	<u>Notes to Condensed Consolidated Financial Statements</u>	6
Item 2	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	20
Item 3	<u>Quantitative and Qualitative Disclosure About Market Risk</u>	33
Item 4	<u>Controls and Procedures</u>	33
Part II	<u>OTHER INFORMATION</u>	34
Item 1A	<u>Risk Factors</u>	34
Item 2	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	34
Item 6	<u>Exhibits</u>	35
	<u>SIGNATURES</u>	36

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATED BALANCE SHEETS**

(Amounts in thousands, except share amounts)

(Unaudited)

	March 28, 2015	September 30, 2014
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 392,519	\$ 819,548
Trade accounts receivable - Net	419,636	351,307
Inventories - Net	553,057	459,074
Deferred income taxes	36,645	37,669
Prepaid expenses and other	65,465	21,978
Total current assets	1,467,322	1,689,576
PROPERTY, PLANT AND EQUIPMENT - Net	232,335	212,108
GOODWILL	3,945,335	3,525,077
TRADEMARKS AND TRADE NAMES	634,621	514,520
OTHER INTANGIBLE ASSETS - Net	840,002	702,633
DEBT ISSUE COSTS - Net	84,486	92,393
OTHER	22,111	20,541
<b>TOTAL ASSETS</b>	<b>\$ 7,226,212</b>	<b>\$ 6,756,848</b>
<b>LIABILITIES AND STOCKHOLDERS DEFICIT</b>		
CURRENT LIABILITIES:		
Current portion of long-term debt	\$ 39,295	\$ 39,295
Short-term borrowings - trade receivable securitization facility	200,000	200,000
Accounts payable	120,656	115,741
Accrued liabilities	253,565	230,871
Total current liabilities	613,516	585,907
LONG-TERM DEBT	7,299,262	7,233,836
DEFERRED INCOME TAXES	483,403	402,247
OTHER NON-CURRENT LIABILITIES	156,239	90,957
Total liabilities	8,552,420	8,312,947
STOCKHOLDERS DEFICIT:		
Common stock - \$.01 par value; authorized 224,400,000 shares; issued 54,674,114 and 53,832,246 at March 28, 2015 and September 30, 2014, respectively	547	538
Paid-in capital	885,778	794,767
Accumulated deficit	(1,952,185)	(2,150,293)
Accumulated other comprehensive loss	(84,408)	(25,171)
Treasury stock, at cost; 1,415,100 shares at March 28, 2015 and September 30, 2014	(175,940)	(175,940)

Edgar Filing: TransDigm Group INC - Form 10-Q

Total stockholders' deficit	(1,326,208)	(1,556,099)
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$ 7,226,212	\$ 6,756,848

See notes to condensed consolidated financial statements.

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****FOR THE THIRTEEN AND TWENTY-SIX WEEK PERIODS ENDED****MARCH 28, 2015 AND MARCH 29, 2014****(Amounts in thousands, except per share amounts)****(Unaudited)**

	<b>Thirteen Week Periods Ended</b>		<b>Twenty-Six Week Periods Ended</b>	
	<b>March 28, 2015</b>	<b>March 29, 2014</b>	<b>March 28, 2015</b>	<b>March 29, 2014</b>
NET SALES	\$ 619,030	\$ 590,761	\$ 1,205,928	\$ 1,120,083
COST OF SALES	277,413	283,179	543,138	528,365
GROSS PROFIT	341,617	307,582	662,790	591,718
SELLING AND ADMINISTRATIVE EXPENSES	74,026	71,488	141,505	128,615
AMORTIZATION OF INTANGIBLE ASSETS	11,030	17,600	24,056	33,983
INCOME FROM OPERATIONS	256,561	218,494	497,229	429,120
INTEREST EXPENSE - Net	99,892	82,289	198,827	163,142
INCOME BEFORE INCOME TAXES	156,669	136,205	298,402	265,978
INCOME TAX PROVISION	45,775	45,850	91,975	89,500
NET INCOME	\$ 110,894	\$ 90,355	\$ 206,427	\$ 176,478
NET INCOME APPLICABLE TO COMMON STOCK	\$ 110,894	\$ 84,869	\$ 203,062	\$ 166,853
Net earnings per share - see Note 4:				
Basic and diluted	\$ 1.96	\$ 1.49	\$ 3.59	\$ 2.93
Cash dividends paid per common share	\$	\$	\$	\$
Weighted-average shares outstanding:				
Basic and diluted	56,604	57,068	56,603	57,030

See notes to condensed consolidated financial statements.

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****FOR THE THIRTEEN AND TWENTY-SIX WEEK PERIODS ENDED****MARCH 28, 2015 AND MARCH 29, 2014****(Amounts in thousands)****(Unaudited)**

	<b>Thirteen Week Periods Ended</b>		<b>Twenty-Six Week Periods Ended</b>	
	<b>March 28, 2015</b>	<b>March 29, 2014</b>	<b>March 28, 2015</b>	<b>March 29, 2014</b>
Net income	\$ 110,894	\$ 90,355	\$ 206,427	\$ 176,478
Other comprehensive (loss) income, net of tax:				
Foreign currency translation adjustments	(24,083)	3,481	(34,781)	6,128
Interest rate swap agreements, net of taxes of \$7.8 million and \$2.5 million for the thirteen week periods ended March 28, 2015 and March 29, 2014 and \$13.7 million and \$0.7 million for the twenty-six week periods ended March 28, 2015 and March 29, 2014, respectively.	(13,918)	(4,307)	(24,456)	(243)
Other comprehensive (loss) income, net of tax	(38,001)	(826)	(59,237)	5,885
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>\$ 72,893</b>	<b>\$ 89,529</b>	<b>\$ 147,190</b>	<b>\$ 182,363</b>

See notes to condensed consolidated financial statements.

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' DEFICIT****FOR THE TWENTY-SIX WEEK PERIOD ENDED MARCH 28, 2015**

(Amounts in thousands, except share amounts)

(Unaudited)

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Treasury Stock		Total
	Number of Shares	Par Value				Number of Shares	Value	
BALANCE, OCTOBER 1, 2014	53,832,246	\$ 538	\$ 794,767	\$ (2,150,293)	\$ (25,171)	(1,415,100)	\$ (175,940)	\$ (1,556,099)
Unvested dividend equivalents				(8,319)				(8,319)
Compensation expense recognized for employee stock options			13,594					13,594
Excess tax benefits related to share-based payment arrangements			38,029					38,029
Exercise of employee stock options	827,545	9	39,122					39,131
Common stock issued	14,323		266					266
Net income				206,427				206,427
Foreign currency translation adjustments					(34,781)			(34,781)
Interest rate swaps, net of tax					(24,456)			(24,456)
BALANCE, MARCH 28, 2015	54,674,114	\$ 547	\$ 885,778	\$ (1,952,185)	\$ (84,408)	(1,415,100)	\$ (175,940)	\$ (1,326,208)

See notes to condensed consolidated financial statements.



**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Amounts in thousands)

(Unaudited)

	<b>Twenty-Six Week Periods Ended</b>	
	<b>March 28, 2015</b>	<b>March 29, 2014</b>
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 206,427	\$ 176,478
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	16,347	15,630
Amortization of intangible assets	24,499	34,090
Amortization of debt issue costs	7,947	6,430
Net gain on sale of real estate		(804)
Non-cash equity compensation	13,594	12,333
Excess tax benefits related to share-based payment arrangements	(38,029)	(10,698)
Deferred income taxes	5,528	(6,130)
Changes in assets/liabilities, net of effects from acquisitions of businesses:		
Trade accounts receivable	(9,656)	(13,377)
Inventories	(19,374)	(4,880)
Income taxes receivable/payable	4,508	9,371
Other assets	(529)	3,255
Accounts payable	(11,349)	(23,412)
Accrued and other liabilities	(16,997)	22,202
 Net cash provided by operating activities	 182,916	 220,488
<b>INVESTING ACTIVITIES:</b>		
Capital expenditures, net of disposals	(22,999)	(17,709)
Cash proceeds from sale of real estate		16,380
Acquisition of businesses, net of cash acquired	(723,200)	(311,016)
 Net cash used in investing activities	 (746,199)	 (312,345)
<b>FINANCING ACTIVITIES:</b>		
Excess tax benefits related to share-based payment arrangements	38,029	10,698
Proceeds from exercise of stock options	39,122	9,422
Dividends paid	(3,365)	(9,625)
Repayment on 2014 term loan credit facility	(9,824)	(7,761)
Proceeds from 2014 revolving credit facility	75,250	
Other	(41)	(78)
 Net cash provided by financing activities	 139,171	 2,656
 EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	 (2,917)	 152
 NET DECREASE IN CASH AND CASH EQUIVALENTS	 (427,029)	 (89,049)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	819,548	564,740

Edgar Filing: TransDigm Group INC - Form 10-Q

CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 392,519	\$ 475,691
--	------------	------------

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the period for interest	\$ 161,870	\$ 127,162
--	------------	------------

Cash paid during the period for income taxes	\$ 86,202	\$ 84,438
--	-----------	-----------

See notes to condensed consolidated financial statements.

---

**Table of Contents**

**TRANSDIGM GROUP INCORPORATED**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**TWENTY-SIX WEEK PERIODS ENDED MARCH 28, 2015 AND MARCH 29, 2014**

**(UNAUDITED)**

**1. DESCRIPTION OF THE BUSINESS**

**Description of the Business** TransDigm Group Incorporated ( "TD Group" ), through its wholly-owned subsidiary, TransDigm Inc., is a leading global designer, producer and supplier of highly engineered aircraft components for use on nearly all commercial and military aircraft in service today. TransDigm Inc. along with TransDigm Inc.'s direct and indirect wholly-owned operating subsidiaries (collectively, with TD Group, the "Company" or "TransDigm" ), offers a broad range of proprietary aerospace components. TD Group has no significant assets or operations other than its 100% ownership of TransDigm Inc. TD Group's common stock is listed on The New York Stock Exchange, or the NYSE, under the trading symbol "TDG".

Major product offerings, substantially all of which are ultimately provided to end-users in the aerospace industry, include mechanical/electro-mechanical actuators and controls, ignition systems and engine technology, specialized pumps and valves, power conditioning devices, specialized AC/DC electric motors and generators, NiCad batteries and chargers, engineered latching and locking devices, rods and locking devices, engineered connectors and elastomers, cockpit security components and systems, specialized cockpit displays, aircraft audio systems, specialized lavatory components, seatbelts and safety restraints, engineered interior surfaces, lighting and control technology and military personnel parachutes and cargo loading, handling and delivery systems.

**2. UNAUDITED INTERIM FINANCIAL INFORMATION**

The financial information included herein is unaudited; however, the information reflects all adjustments (consisting solely of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the Company's financial position and results of operations and cash flows for the interim periods presented. These financial statements and notes should be read in conjunction with the financial statements and related notes for the year ended September 30, 2014 included in TD Group's Form 10-K dated November 14, 2014. As disclosed therein, the Company's annual consolidated financial statements were prepared in conformity with generally accepted accounting principles in the United States ( "GAAP" ). The September 30, 2014 condensed consolidated balance sheet was derived from TD Group's audited financial statements. The results of operations for the twenty-six week period ended March 28, 2015 are not necessarily indicative of the results to be expected for the full year.

**3. ACQUISITIONS**

During the twenty-six week periods ended March 28, 2015 and March 29, 2014, the Company completed the acquisitions of the Telair Cargo Group ( "Telair" ), Elektro-Metall Export GmbH, and Airborne Global Inc. The Company accounted for the acquisitions using the acquisition method and included the results of operations of the acquisitions in its consolidated financial statements from the effective date of each acquisition. The Company is in the process of obtaining a third-party valuation of certain tangible and intangible assets of Telair; therefore, the values attributed to those acquired assets in the condensed consolidated financial statements are subject to adjustment. Pro forma net sales and results of operations for the acquisitions had they occurred at the beginning of the applicable twenty-six week periods ended March 28, 2015 or March 29, 2014 are not significant and, accordingly, are not provided.

The acquisitions strengthen and expand the Company's position to design, produce and supply highly-engineered proprietary aerospace components in niche markets with significant aftermarket content and provide opportunities to create value through the application of our three core value-driven operating strategies (obtaining profitable new business, improving our cost structure, and providing highly engineered value-added products to customers). The purchase price paid for each acquisition reflects the current earnings before interest, taxes, depreciation and amortization (EBITDA) and cash flows, as well as, the future EBITDA and cash flows expected to be generated by the business, which are

Edgar Filing: TransDigm Group INC - Form 10-Q

driven in most cases by the recurring aftermarket consumption over the life of a particular aircraft, estimated to be approximately 25-30 years.

-6-

**Table of Contents**

**Telair Cargo Group** On March 26, 2015, TransDigm Inc. acquired Telair for a total purchase price of approximately \$730.9 million in cash, subject to purchase price adjustments. TransDigm Inc. financed the acquisition of Telair through a combination of existing cash on hand and borrowing of \$75 million under its existing revolving credit facility. Telair is a global leader in aerospace on-board cargo loading and handling, restraint systems and unit load devices for a variety of commercial and military platforms with positions on a wide range of new and existing aircraft. The business consists of three major operating units: Telair International GmbH, Nordisk Aviation Products and Telair US LLC. These products fit well with TransDigm's overall business direction. Telair International GmbH and Telair US LLC are included in TransDigm's Power & Control segment and Nordisk Aviation Products is included in TransDigm's Airframe segment.

The total purchase price was allocated to the underlying assets acquired and liabilities assumed based upon management's estimated fair values at the date of acquisition. To the extent the purchase price exceeded the estimated fair value of the net identifiable tangible and intangible assets acquired, such excess was allocated to goodwill. The following table summarizes the purchase price allocation of the estimated fair values of the assets acquired and liabilities assumed at the transaction date (in thousands).

<b>Assets acquired:</b>	
Current assets, excluding cash acquired	\$ 143,417
Property, plant, and equipment	16,426
Intangible assets	290,000
Goodwill	439,946
Other	1,445
<b>Total assets acquired</b>	<b>\$ 891,234</b>
<b>Liabilities assumed:</b>	
Current liabilities	\$ 46,708
Other noncurrent liabilities	121,326
<b>Total liabilities assumed</b>	<b>\$ 168,034</b>
Net assets acquired	\$ 723,200

The Company expects that the approximately \$439.9 million of goodwill recognized for the acquisition will not be deductible for tax purposes.

**Table of Contents**

**Elektro-Metall Export GmbH** On March 6, 2014, TransDigm Germany GmbH, a newly formed subsidiary of TransDigm Inc., acquired Elektro-Metall Export GmbH ( EME ) for approximately \$49.6 million, which comprises \$40.4 million in cash plus the assumption of approximately \$9.2 million of net indebtedness. EME manufactures proprietary, highly engineered aerospace electromechanical actuators, electrical and electromechanical components and assemblies for commercial aircraft, helicopters and other specialty applications. These products fit well with TransDigm's overall business direction. EME is included in TransDigm's Airframe segment. The Company expects that the approximately \$20.3 million of goodwill recognized for the acquisition will not be deductible for tax purposes.

**Airborne Global Inc.** On December 19, 2013, TransDigm Inc. acquired all of the outstanding stock of Airborne Global Inc. ( Airborne ) for approximately \$264.2 million in cash, which includes a purchase price adjustment of \$0.3 million paid in the second quarter of fiscal 2014. Airborne is the industry leading designer and manufacturer of personnel parachutes, cargo aerial delivery systems, emergency escape systems, naval decoys and other related products. These products fit well with TransDigm's overall business direction. Airborne is included in TransDigm's Airframe segment. The Company expects that the approximately \$155.9 million of goodwill recognized for the acquisition will not be deductible for tax purposes.

**4. RECENT ACCOUNTING PRONOUNCEMENTS**

In May 2014, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2014-09 which creates a new topic in the Accounting Standards Codification ( ASC ) Topic 606, *Revenue From Contracts With Customers*. In addition to superseding and replacing nearly all existing U.S. GAAP revenue recognition guidance, including industry-specific guidance, ASC 606 establishes a new control-based revenue recognition model; changes the basis for deciding when revenue is recognized over time or at a point in time; provides new and more detailed guidance on specific topics; and expands and improves disclosures about revenue. In addition, ASU 2014-09 adds a new Subtopic to the Codification, ASC 340-40, *Other Assets and Deferred Costs: Contracts with Customers*, to provide guidance on costs related to obtaining a contract with a customer and costs incurred in fulfilling a contract with a customer that are not in the scope of another ASC Topic. The guidance is effective for the Company for annual reporting periods, including interim periods therein, for the year ending September 30, 2018. Early application is not permitted. The Company is currently evaluating the impact that the update will have on its financial position, results of operations, cash flows and financial statement disclosures.

**5. EARNINGS PER SHARE (TWO-CLASS METHOD)**

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Thirteen Week Periods Ended		Twenty-Six Week Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
<b>Numerator for earnings per share:</b>				
Net income	\$ 110,894	\$ 90,355	\$ 206,427	\$ 176,478
Less dividends paid on participating securities		(5,486)	(3,365)	(9,625)
Net income applicable to common stock - basic and diluted	\$ 110,894	\$ 84,869	\$ 203,062	\$ 166,853
<b>Denominator for basic and diluted earnings per share under the two-class method:</b>				
Weighted average common shares outstanding	52,915	52,803	52,721	52,745
Vested options deemed participating securities	3,689	4,265	3,882	4,285
Total shares for basic and diluted earnings per share	56,604	57,068	56,603	57,030
<b>Basic and diluted earnings per share</b>	\$ 1.96	\$ 1.49	\$ 3.59	\$ 2.93



**Table of Contents****6. INVENTORIES**

Inventories are stated at the lower of cost or market. Cost of inventories is determined by the average cost and the first-in, first-out (FIFO) methods for all locations except CEF Industries LLC, which determines the cost of inventories using the last-in, first-out (LIFO) method. Less than 3% of the inventory was valued under the LIFO method at March 28, 2015.

Inventories consist of the following (in thousands):

	March 28, 2015	September 30, 2014
Raw materials and purchased component parts	\$ 361,648	\$ 298,318
Work-in-progress	164,478	146,980
Finished Goods	88,484	69,658
Total	614,610	514,956
Reserves for excess and obsolete inventory and LIFO	(61,553)	(55,882)
Inventories - net	\$ 553,057	\$ 459,074

**7. INTANGIBLE ASSETS**

Intangible assets subject to amortization consist of the following (in thousands):

	March 28, 2015			September 30, 2014		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
Technology	\$ 1,011,400	\$ 207,289	\$ 804,111	\$ 854,918	\$ 186,278	\$ 668,640
Order backlog	13,006	8,006	5,000	8,006	6,006	2,000
Other	43,304	12,413	30,891	43,252	11,259	31,993
Total	\$ 1,067,710	\$ 227,708	\$ 840,002	\$ 906,176	\$ 203,543	\$ 702,633

Intangible assets acquired during the twenty-six week period ended March 28, 2015 were as follows (in thousands):

	Cost	Amortization Period
Intangible assets not subject to amortization:		
Goodwill	\$ 439,946	
Trademarks and trade names	125,000	
	564,946	
Intangible assets subject to amortization:		
Technology	160,000	20 years
Order backlog	5,000	1 year
	165,000	19.4 years



## Edgar Filing: TransDigm Group INC - Form 10-Q

<b>Total</b>	<b>\$ 729,946</b>
--------------	-------------------

The aggregate amortization expense on identifiable intangible assets for the twenty-six week periods ended March 28, 2015 and March 29, 2014 was approximately \$24.5 million and \$34.0 million, respectively. The estimated amortization expense is \$52.7 million for fiscal 2015, \$50.7 million for the fiscal year 2016, and \$48.2 million for each of the five succeeding fiscal years 2017 through 2020.

The following is a summary of changes in the carrying value of goodwill by segment from September 30, 2014 through March 28, 2015 (in thousands):

	<b>Power &amp; Control</b>	<b>Airframe</b>	<b>Non-aviation</b>	<b>Total</b>
Balance, September 30, 2014	\$ 1,563,438	\$ 1,906,270	\$ 55,369	\$ 3,525,077
Goodwill acquired during the year	406,706	33,240		439,946
Purchase price allocation adjustments		(2,424)		(2,424)
Other		(17,264)		(17,264)
<b>Balance, March 28, 2015</b>	<b>\$ 1,970,144</b>	<b>\$ 1,919,822</b>	<b>\$ 55,369</b>	<b>\$ 3,945,335</b>

**Table of Contents****8. INCOME TAXES**

At the end of each reporting period, TD Group makes an estimate of its annual effective income tax rate. The estimate used in the year-to-date period may change in subsequent periods. During the thirteen week periods ended March 28, 2015 and March 29, 2014, the effective income tax rate was 29.2% and 33.7%, respectively. During the twenty-six week periods ended March 28, 2015 and March 29, 2014, the effective income tax rate was 30.8% and 33.6%, respectively. The Company's lower effective tax rate for the thirteen week period and the twenty-six week period ended March 28, 2015 was primarily due to foreign earnings taxed at rates lower than the U.S. statutory rate and a discrete adjustment related to agreed upon adjustments with the IRS for the fiscal year 2012 and 2013 examinations. The Company's effective tax rate for these periods was less than the Federal statutory tax rate primarily due to the domestic manufacturing deduction, foreign earnings taxed at rates lower than the U.S. statutory rate and a discrete adjustment related to agreed upon adjustments with the IRS for the fiscal year 2012 and 2013 examinations.

The Company and its subsidiaries file income tax returns in the U.S federal jurisdiction, various state and local jurisdictions as well as foreign jurisdictions located in Belgium, Canada, China, France, Germany, Hong Kong, Hungary, Malaysia, Mexico, Norway, Singapore, Sri Lanka, Sweden, and the United Kingdom. The Company is no longer subject to U.S. federal examinations for years before fiscal 2011. Fiscal years 2012 and 2013 have been examined by the IRS and adjustments have been agreed upon. AmSafe is subject to U.S. federal examinations for 2008, 2009, 2010 and 2011 years. In addition, the Company is subject to state income tax examinations for fiscal years 2009 and later.

At March 28, 2015 and September 30, 2014, TD Group had \$10.8 million and \$13.9 million in unrecognized tax benefits, the recognition of which would have an effect of approximately \$9.0 million and \$13.5 million on the effective tax rate at March 28, 2015 and September 30, 2014, respectively. The Company believes that the tax positions that comprise the unrecognized tax benefit will be reduced by approximately \$3.5 million over the next 12 months. The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense.

**9. FAIR VALUE MEASUREMENTS**

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and are categorized using the fair value hierarchy. The fair value hierarchy has three levels based on the reliability of the inputs used to determine fair value. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following summarizes the carrying amounts and fair values of financial instruments (in thousands):

	Level	March 28, 2015		September 30, 2014	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Assets:</b>					
Cash and cash equivalents	1	\$ 392,519	\$ 392,519	\$ 819,548	\$ 819,548
<b>Liabilities:</b>					
Interest rate swap agreements <sup>(1)</sup>	2	22,770	22,770	20,070	20,070
Interest rate swap agreements <sup>(2)</sup>	2	41,150	41,150	4,650	4,650
Short-term borrowings - trade receivable securitization facility	1	200,000	200,000	200,000	200,000
<i>Long-term debt, including current portion:</i>					
Term loans and revolving credit facility	2	3,938,557	3,933,000	3,873,131	3,821,000
5 1/2% Senior Subordinated Notes due 2020 (2020 Notes)	1	550,000	542,000	550,000	529,000
7 1/2% Senior Subordinated Notes due 2021 (2021 Notes)	1	500,000	535,000	500,000	531,000
6% Senior Subordinated Notes due 2022 (2022 Notes)	1	1,150,000	1,150,000	1,150,000	1,121,000
6 1/2% Senior Subordinated Notes due 2024 (2024 Notes)	1	1,200,000	1,203,000	1,200,000	1,182,000

(1) Included in Accrued liabilities on the Condensed Consolidated Balance Sheet.

(2) Included in Other non-current liabilities on the Condensed Consolidated Balance Sheet.



**Table of Contents**

Interest rate swaps were measured at fair value using quoted market prices for the swap interest rate indexes over the term of the swap discounted to present value versus the fixed rate of the contract. The estimated fair value of the Company's term loans and revolver was based on information provided by the agent under the Company's senior secured credit facility. The estimated fair values of the Company's 2020 Notes, 2021 Notes, 2022 Notes and 2024 Notes were based upon quoted market prices.

**10. DERIVATIVES AND HEDGING ACTIVITIES**

The Company is exposed to, among other things, the impact of changes in interest rates in the normal course of business. The Company's risk management program is designed to manage the exposure and volatility arising from these risks, and utilizes derivative financial instruments to offset a portion of these risks. The Company uses derivative financial instruments only to the extent necessary to hedge identified business risks and does not enter into such transactions for trading purposes. The Company generally does not require collateral or other security with counterparties to these financial instruments and is therefore subject to credit risk in the event of nonperformance; however, the Company monitors credit risk and currently does not anticipate nonperformance by other parties. The company has agreements with each of its swap counterparties that contain a provision whereby if the Company defaults on the credit facility the Company could also be declared in default on its swaps, resulting in an acceleration of payment under the Swaps.

Interest rate swap agreements are used to manage interest rate risk associated with floating-rate borrowings under our credit facility. The interest rate swap agreements utilized by the Company effectively modify the Company's exposure to interest rate risk by converting a portion of the Company's floating-rate debt to a fixed rate basis through the expiration date of the interest rate swap agreements, thereby reducing the impact of interest rate changes on future interest expense. These agreements involve the receipt of floating rate amounts in exchange for fixed rate interest payments over the term of the agreements without an exchange of the underlying principal amount. These derivative instruments that qualify as effective cash flow hedges under GAAP. For these cash flow hedges, the effective portion of the gain or loss from the financial instruments was initially reported as a component of accumulated other comprehensive income (loss) in stockholders' equity and subsequently reclassified into earnings in the same line as the hedged item in the same period or periods during which the hedged item affected earnings.

At March 28, 2015, five forward-starting interest rate swap agreements beginning March 31, 2016 were in place to hedge the variable interest rates on the credit facility for a fixed rate based on an aggregate notional amount of \$750 million through June 30, 2020. These forward-starting interest rate swap agreements will effectively convert the variable interest rate on the aggregate notional amount of the credit facility to a fixed rate of 5.8% (2.8% plus the 3% margin percentage) over the term of the interest rate swap agreements.

At March 28, 2015, three interest rate swap agreements beginning September 30, 2014 were in place to hedge the variable interest rates on the credit facility for a fixed rate based on an aggregate notional amount of \$1.0 billion through June 30, 2019. These interest rate swap agreements converted the variable interest rate on the aggregate notional amount of the credit facility to a fixed rate of 5.4% (2.4% plus the 3% margin percentage) over the term of the interest rate swap agreements.

At March 28, 2015, three interest rate swap agreements were in place to swap variable rates on the credit facility for a fixed rate based on an aggregate notional amount of \$353 million. These interest rate swap agreements converted the variable interest rate on the aggregate notional amount to a fixed rate of 5.17% (2.17% plus the 3% margin percentage) through June 30, 2015.

In conjunction with the refinancing of the 2011 Credit Facility, the Company no longer designated the interest rate swap agreements relating to the \$353 million aggregate notional amount as cash flow hedges for accounting purposes. Accordingly, amounts previously recorded as a component of accumulated other comprehensive loss in stockholders' equity will be amortized into earnings over the remaining period of the swap agreements.

Based on the fair value amounts of the interest rate swap agreements determined as of March 28, 2015, the estimated net amount of existing gains and losses expected to be reclassified into interest expense within the next twelve months is approximately \$17.3 million.

**11. SEGMENTS**

The Company's businesses are organized and managed in three reporting segments: Power & Control, Airframe and Non-aviation. Effective October 1, 2014, the Company made certain organizational realignments of the businesses comprising the Power & Control and the Airframe segments. Operating results for the thirteen week and twenty-six week periods ended March 29, 2014 were reclassified to conform to the presentation for the thirteen and twenty-six week periods ended March 28, 2015.

## Edgar Filing: TransDigm Group INC - Form 10-Q

The Power & Control segment includes operations that primarily develop, produce and market systems and components that predominately provide power to or control power of the aircraft utilizing electronic, fluid, power and mechanical motion control technologies. Major product offerings include mechanical/electro-mechanical actuators and controls, ignition systems and engine technology, specialized pumps and valves, engineered connectors and elastomers, power conditioning devices and specialized AC/DC electric motors and generators. Primary customers of this segment are engine and power system and subsystem suppliers, airlines, third party maintenance suppliers, military buying agencies and repair depots. Products are sold in the original equipment and aftermarket market channels.

-11-

**Table of Contents**

The Airframe segment includes operations that primarily develop, produce and market systems and components that are used in non-power airframe applications utilizing airframe and cabin structure technologies. Major product offerings include engineered latching and locking devices, rods and locking devices, cockpit security components and systems, aircraft audio systems, specialized lavatory components, seatbelts and safety restraints, engineered interior surfaces, lighting and control technology, personnel parachutes, cargo aerial delivery systems, emergency escape systems and naval decoys. Primary customers of this segment are airframe manufacturers and cabin system suppliers and subsystem suppliers, airlines, third party maintenance suppliers, military buying agencies and repair depots. Products are sold in the original equipment and aftermarket market channels.

The Non-aviation segment includes operations that primarily develop, produce and market products for non-aviation markets. Major product offerings include seatbelts and safety restraints for ground transportation applications, mechanical/electro-mechanical actuators and controls for space applications, and refueling systems for heavy equipment used in mining, construction and other industries. Primary customers of this segment are off road vehicle suppliers and subsystem suppliers, child restraint system suppliers, satellite and space system suppliers and manufacturers of heavy equipment used in mining, construction and other industries.

The primary measurement used by management to review and assess the operating performance of each segment is EBITDA As Defined. The Company defines EBITDA As Defined as earnings before interest, taxes, depreciation and amortization plus certain non-operating items including refinancing costs, acquisition-related costs, transaction-related costs and non-cash compensation charges incurred in connection with the Company's stock option plans. Acquisition-related costs represent accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold; costs incurred to integrate acquired businesses and product lines into the Company's operations, facility relocation costs and other acquisition-related costs; transaction related costs comprising deal fees; legal, financial and tax diligence expenses and valuation costs that are required to be expensed as incurred and other acquisition accounting adjustments.

EBITDA As Defined is not a measurement of financial performance under GAAP. Although the Company uses EBITDA As Defined to assess the performance of its business and for various other purposes, the use of this non-GAAP financial measure as an analytical tool has limitations, and it should not be considered in isolation or as a substitute for analysis of the Company's results of operations as reported in accordance with GAAP.

The Company's segments are reported on the same basis used internally for evaluating performance and for allocating resources. The accounting policies for each segment are the same as those described in the summary of significant accounting policies in the Company's consolidated financial statements. Intersegment sales and transfers are recorded at values based on market prices, which creates intercompany profit on intersegment sales or transfers that is eliminated in consolidation. Intersegment sales were insignificant for the periods presented below.

The following table presents net sales by reportable segment (in thousands):

	Thirteen Week Periods Ended		Twenty-Six Week Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
<b>Net sales to external customers</b>				
Power & Control	\$ 292,220	\$ 283,546	\$ 575,599	\$ 557,596
Airframe	302,956	283,129	584,570	514,953
Non-aviation	23,854	24,086	45,759	47,534
	\$ 619,030	\$ 590,761	\$ 1,205,928	\$ 1,120,083

**Table of Contents**

The following table reconciles EBITDA As Defined by segment to consolidated income before income taxes (in thousands):

	Thirteen Week Periods Ended		Twenty-Six Week Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
<b>EBITDA As Defined</b>				
Power & Control	\$ 149,670	\$ 140,780	\$ 295,798	\$ 277,738
Airframe	139,271	122,833	265,092	229,329
Non-aviation	5,141	5,047	9,879	10,152
<b>Total segment EBITDA As Defined</b>	<b>294,082</b>	<b>268,660</b>	<b>570,769</b>	<b>517,219</b>
Unallocated corporate expenses	6,013	5,692	12,972	10,694
<b>Total Company EBITDA As Defined</b>	<b>288,069</b>	<b>262,968</b>	<b>557,797</b>	<b>506,525</b>
Depreciation and amortization	19,061	25,881	40,846	49,720
Interest expense - net	99,892	82,289	198,827	163,142
Acquisition-related costs	4,617	10,435	6,128	15,352
Stock compensation expense	7,830	8,158	13,594	12,333
<b>Income before income taxes</b>	<b>\$ 156,669</b>	<b>\$ 136,205</b>	<b>\$ 298,402</b>	<b>\$ 265,978</b>

The following table presents total assets by segment (in thousands):

	March 28, 2015	September 30, 2014
<b>Total assets</b>		
Power & Control	\$ 3,242,471	\$ 2,453,308
Airframe	3,230,550	3,243,516
Non-aviation	131,145	132,988
Corporate	622,046	927,036
	<b>\$ 7,226,212</b>	<b>\$ 6,756,848</b>

The Company's sales principally originate from the United States, and the Company's long-lived assets are principally located in the United States.

**12. SUBSEQUENT EVENTS**

On March 31, 2015, TransDigm Inc. acquired the aerospace business of Franke Aquarotter GmbH, whose name going forward is Adams Rite Aerospace GmbH (ARA), for approximately \$75 million in cash. ARA manufactures proprietary faucets and related products for use on commercial transports and regional jets. ARA will be included in TransDigm's Airframe segment.

On April 30, 2015, the Company entered into a definitive agreement to acquire the assets of the aerospace business of Pexco LLC (Pexco Aerospace), a portfolio company of Odyssey Investment Partners, LLC, for approximately \$496 million in cash. The purchase price includes approximately \$160 million of tax benefits to be realized by TransDigm over a 15 year period beginning in 2015. TransDigm expects to finance the acquisition primarily through a combination of cash on hand, existing availability under our revolving credit facility and new debt. Pexco Aerospace manufactures extruded plastic interior parts for use in the commercial aerospace industry. Pexco Aerospace will be included in TransDigm's Airframe segment.

**13. SUPPLEMENTAL GUARANTOR INFORMATION**

TransDigm's 2020 Notes, 2021 Notes, 2022 Notes and 2024 Notes are jointly and severally guaranteed, on a senior subordinated basis, by TD Group and TransDigm Inc.'s 100% Domestic Restricted Subsidiaries, as defined in the Indentures. The following supplemental condensed consolidating financial information presents, in separate columns, the balance sheets of the Company as of March 28, 2015 and September 30, 2014 and its statements of income and comprehensive income and cash flows for the twenty-six week periods ended March 28, 2015 and March 29, 2014 for (i) TransDigm Group on a parent only basis with its investment in subsidiaries recorded under the equity method, (ii) TransDigm Inc. including its directly owned operations and non-operating entities, (iii) the Subsidiary Guarantors on a combined basis, (iv) Non-Guarantor Subsidiaries and (v) the Company on a consolidated basis.

Separate financial statements of TransDigm Inc. are not presented because TransDigm Inc.'s 2020 Notes, 2021 Notes, 2022 Notes and 2024 Notes are fully and unconditionally guaranteed on a senior subordinated basis by TD Group and all existing 100% owned domestic subsidiaries of TransDigm Inc. and because TD Group has no significant operations or assets separate from its investment in TransDigm Inc.



**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATING BALANCE SHEET**

AS OF MARCH 28, 2015

(Amounts in thousands)

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>ASSETS</b>						
<b>CURRENT ASSETS:</b>						
Cash and cash equivalents	\$ 154	\$ 358,954	\$ (965)	\$ 34,376	\$	\$ 392,519
Trade accounts receivable - Net		(235)	24,467	398,689	(3,285)	419,636
Inventories - Net		35,136	427,596	91,025	(700)	553,057
Deferred income taxes		36,645				36,645
Prepaid expenses and other		42,437	14,129	8,899		65,465
<b>Total current assets</b>	<b>154</b>	<b>472,937</b>	<b>465,227</b>	<b>532,989</b>	<b>(3,985)</b>	<b>1,467,322</b>
<b>INVESTMENT IN SUBSIDIARIES AND INTERCOMPANY BALANCES</b>						
	\$ (1,326,362)	\$ 6,070,783	\$ 4,084,770	\$ (58,824)	\$ (8,770,367)	\$
<b>PROPERTY, PLANT AND EQUIPMENT - Net</b>						
		15,766	175,787	40,782		232,335
<b>GOODWILL</b>						
		154,463	3,639,870	151,002		3,945,335
<b>TRADEMARKS AND TRADE NAMES</b>						
		31,748	546,053	56,820		634,621
<b>OTHER INTANGIBLE ASSETS - Net</b>						
		7,595	815,099	18,768	(1,460)	840,002
<b>DEBT ISSUE COSTS - Net</b>						
		84,413		73		84,486
<b>OTHER</b>						
		8,033	11,812	2,266		22,111
<b>TOTAL ASSETS</b>	<b>\$ (1,326,208)</b>	<b>\$ 6,845,738</b>	<b>\$ 9,738,618</b>	<b>\$ 743,876</b>	<b>\$ (8,775,812)</b>	<b>\$ 7,226,212</b>
<b>LIABILITIES AND STOCKHOLDERS (DEFICIT) EQUITY</b>						
<b>CURRENT LIABILITIES:</b>						
Current portion of long-term debt	\$	\$ 39,295	\$	\$	\$	\$ 39,295
Short-term borrowings - trade receivable securitization facility				\$ 200,000		\$ 200,000
Accounts payable		13,179	84,556	26,314	(3,393)	120,656
Accrued liabilities		121,867	84,295	47,403		253,565
<b>Total current liabilities</b>		<b>174,341</b>	<b>168,851</b>	<b>273,717</b>	<b>(3,393)</b>	<b>613,516</b>
<b>LONG-TERM DEBT</b>						
		7,299,262				7,299,262
<b>DEFERRED INCOME TAXES</b>						
		483,670		(267)		483,403
<b>OTHER NON-CURRENT LIABILITIES</b>						
		80,643	38,697	36,899		156,239
<b>Total liabilities</b>		<b>8,037,916</b>	<b>207,548</b>	<b>310,349</b>	<b>(3,393)</b>	<b>8,552,420</b>
<b>STOCKHOLDERS (DEFICIT) EQUITY</b>	<b>(1,326,208)</b>	<b>(1,192,178)</b>	<b>9,531,070</b>	<b>433,527</b>	<b>(8,772,419)</b>	<b>(1,326,208)</b>
	<b>\$ (1,326,208)</b>	<b>\$ 6,845,738</b>	<b>\$ 9,738,618</b>	<b>\$ 743,876</b>	<b>\$ (8,775,812)</b>	<b>\$ 7,226,212</b>

TOTAL LIABILITIES AND  
STOCKHOLDERS (DEFICIT) EQUITY

-14-

**Table of Contents**

**TRANSDIGM GROUP INCORPORATED**  
**CONDENSED CONSOLIDATING BALANCE SHEET**

AS OF SEPTEMBER 30, 2014

(Amounts in thousands)

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>ASSETS</b>						
<b>CURRENT ASSETS:</b>						
Cash and cash equivalents	\$ 2,088	\$ 782,648	\$ 3,793	\$ 31,019	\$	\$ 819,548
Trade accounts receivable - Net		(305)	1,711	351,881	(1,980)	351,307
Inventories - Net		32,287	382,016	45,471	(700)	459,074
Deferred income taxes		37,669				37,669
Prepaid expenses and other		2,040	14,789	5,149		21,978
<b>Total current assets</b>	<b>2,088</b>	<b>854,339</b>	<b>402,309</b>	<b>433,520</b>	<b>(2,680)</b>	<b>1,689,576</b>
<b>INVESTMENT IN SUBSIDIARIES AND INTERCOMPANY BALANCES</b>	<b>(1,558,187)</b>	<b>5,327,465</b>	<b>3,758,085</b>	<b>(59,788)</b>	<b>(7,467,575)</b>	
<b>PROPERTY, PLANT AND EQUIPMENT - Net</b>		<b>15,884</b>	<b>167,257</b>	<b>28,967</b>		<b>212,108</b>
<b>GOODWILL</b>		<b>64,461</b>	<b>3,289,295</b>	<b>171,321</b>		<b>3,525,077</b>
<b>TRADEMARKS AND TRADE NAMES</b>		<b>19,377</b>	<b>449,706</b>	<b>45,437</b>		<b>514,520</b>
<b>OTHER INTANGIBLE ASSETS - Net</b>		<b>20,689</b>	<b>642,305</b>	<b>41,099</b>	<b>(1,460)</b>	<b>702,633</b>
<b>DEBT ISSUE COSTS - Net</b>		<b>92,155</b>		<b>238</b>		<b>92,393</b>
<b>OTHER</b>		<b>7,845</b>	<b>11,754</b>	<b>942</b>		<b>20,541</b>
<b>TOTAL ASSETS</b>	<b>\$ (1,556,099)</b>	<b>\$ 6,402,215</b>	<b>\$ 8,720,711</b>	<b>\$ 661,736</b>	<b>\$ (7,471,715)</b>	<b>\$ 6,756,848</b>
<b>LIABILITIES AND STOCKHOLDERS (DEFICIT) EQUITY</b>						
<b>CURRENT LIABILITIES:</b>						
Current portion of long-term debt	\$	\$ 39,295	\$	\$	\$	\$ 39,295
Short-term borrowings - trade receivable securitization facility				200,000		200,000
Accounts payable		17,629	85,328	14,768	(1,984)	115,741
Accrued liabilities		106,631	98,308	25,932		230,871
<b>Total current liabilities</b>		<b>163,555</b>	<b>183,636</b>	<b>240,700</b>	<b>(1,984)</b>	<b>585,907</b>
<b>LONG-TERM DEBT</b>		<b>7,233,836</b>				<b>7,233,836</b>
<b>DEFERRED INCOME TAXES</b>		<b>402,538</b>		<b>(291)</b>		<b>402,247</b>
<b>OTHER NON-CURRENT LIABILITIES</b>		<b>42,470</b>	<b>42,445</b>	<b>6,042</b>		<b>90,957</b>
<b>Total liabilities</b>		<b>7,842,399</b>	<b>226,081</b>	<b>246,451</b>	<b>(1,984)</b>	<b>8,312,947</b>
<b>STOCKHOLDERS (DEFICIT) EQUITY</b>	<b>(1,556,099)</b>	<b>(1,440,184)</b>	<b>8,494,630</b>	<b>415,285</b>	<b>(7,469,731)</b>	<b>(1,556,099)</b>
	<b>\$ (1,556,099)</b>	<b>\$ 6,402,215</b>	<b>\$ 8,720,711</b>	<b>\$ 661,736</b>	<b>\$ (7,471,715)</b>	<b>\$ 6,756,848</b>

TOTAL LIABILITIES AND  
STOCKHOLDERS (DEFICIT) EQUITY

-15-

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATING STATEMENT OF INCOME AND COMPREHENSIVE INCOME****FOR THE TWENTY-SIX WEEK PERIOD ENDED MARCH 28, 2015****(Amounts in thousands)**

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
NET SALES	\$	\$ 62,646	\$ 1,048,889	\$ 100,762	\$ (6,369)	\$ 1,205,928
COST OF SALES		37,365	445,207	66,935	(6,369)	543,138
GROSS PROFIT		25,281	603,682	33,827		662,790
SELLING AND ADMINISTRATIVE EXPENSES		34,469	90,974	16,062		141,505
AMORTIZATION OF INTANGIBLE ASSETS		694	20,883	2,479		24,056
INCOME (LOSS) FROM OPERATIONS		(9,882)	491,825	15,286		497,229
INTEREST EXPENSE - Net		204,309	15	(5,497)		198,827
EQUITY IN INCOME OF SUBSIDIARIES	(206,427)	(352,149)			558,576	
INCOME BEFORE INCOME TAXES	206,427	137,958	491,810	20,783	(558,576)	298,402
INCOME TAX PROVISION (BENEFIT)		(68,469)	154,777	5,667		91,975
NET INCOME	\$ 206,427	\$ 206,427	\$ 337,033	\$ 15,116	\$ (558,576)	\$ 206,427
OTHER COMPREHENSIVE (LOSS) INCOME, NET OF TAX	(59,237)	(34,567)	(700)	(36,850)	72,117	(59,237)
TOTAL COMPREHENSIVE INCOME	\$ 147,190	\$ 171,860	\$ 336,333	\$ (21,734)	\$ (486,459)	\$ 147,190

Table of Contents

## TRANSDIGM GROUP INCORPORATED

## CONDENSED CONSOLIDATING STATEMENT OF INCOME AND COMPREHENSIVE INCOME

FOR THE TWENTY-SIX WEEK PERIOD ENDED MARCH 29, 2014

(Amounts in thousands)

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
NET SALES	\$	\$ 59,065	\$ 975,281	\$ 90,395	\$ (4,658)	\$ 1,120,083
COST OF SALES		35,692	432,613	64,941	(4,881)	528,365
GROSS PROFIT		23,373	542,668	25,454	223	591,718
SELLING AND ADMINISTRATIVE EXPENSES		29,740	84,867	14,008		128,615
AMORTIZATION OF INTANGIBLE ASSETS		694	31,118	2,171		33,983
INCOME (LOSS) FROM OPERATIONS		(7,061)	426,683	9,275	223	429,120
INTEREST EXPENSE - Net		162,134	94	914		163,142
EQUITY IN INCOME OF SUBSIDIARIES	(176,478)	(275,926)			452,404	
INCOME BEFORE INCOME TAXES	176,478	106,731	426,589	8,361	(452,181)	265,978
INCOME TAX PROVISION (BENEFIT)		(69,747)	153,204	6,043		89,500
NET INCOME	\$ 176,478	\$ 176,478	\$ 273,385	\$ 2,318	\$ (452,181)	\$ 176,478
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX	5,885	(343)	1,018	5,111	(5,786)	5,885
TOTAL COMPREHENSIVE INCOME	\$ 182,363	\$ 176,135	\$ 274,403	\$ 7,429	\$ (457,967)	\$ 182,363

**Table of Contents****TRANSDIGM GROUP INCORPORATED****CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS****FOR THE TWENTY-SIX WEEK PERIOD ENDED MARCH 28, 2015**

(Amounts in thousands)

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES</b>	\$	\$ (72,472)	\$ 268,461	\$ (12,969)	\$ (104)	\$ 182,916
<b>INVESTING ACTIVITIES:</b>						
Capital expenditures		(976)	(19,165)	(2,858)		(22,999)
Acquisition of business, net of cash acquired		(723,200)				(723,200)
Net cash used in investing activities		(724,176)	(19,165)	(2,858)		(746,199)
<b>FINANCING ACTIVITIES:</b>						
Intercompany activities	(141,146)	372,995	(254,054)	22,101	104	
Excess tax benefits related to share-based payment arrangements	38,029					38,029
Proceeds from exercise of stock options	39,122					39,122
Dividends paid	(3,365)					(3,365)
Repayment of credit facility	(9,824)					(9,824)
Proceeds from credit revolver	75,250					75,250
Other		(41)				(41)
Net cash (used in) provided by financing activities	(1,934)	372,954	(254,054)	22,101	104	139,171
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>				(2,917)		(2,917)
<b>(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	(1,934)	(423,694)	(4,758)	3,357		(427,029)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	2,088	782,648	3,793	31,019		819,548
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	\$ 154	\$ 358,954	\$ (965)	\$ 34,376	\$	\$ 392,519

**Table of Contents**

**TRANSDIGM GROUP INCORPORATED**  
**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**  
**FOR THE TWENTY-SIX WEEK PERIOD ENDED MARCH 29, 2014**

(Amounts in thousands)

	TransDigm Group	TransDigm Inc.	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>NET CASH PROVIDED BY (USED IN)</b>						
OPERATING ACTIVITIES	\$	\$ (74,534)	\$ 279,875	\$ 21,275	\$ (6,128)	\$ 220,488
<b>INVESTING ACTIVITIES:</b>						
Capital expenditures		(1,573)	(14,669)	(1,467)		(17,709)
Cash proceeds from sale of real estate			16,380			16,380
Acquisition of business, net of cash acquired		(311,016)				(311,016)
Net cash (used in) provided by investing activities		(312,589)	1,711	(1,467)		(312,345)
<b>FINANCING ACTIVITIES:</b>						
Intercompany activities	(11,258)	292,401	(289,119)	(9,949)	17,925	
Excess tax benefits related to share-based payment arrangements	10,698					10,698
Proceeds from exercise of stock options	9,422					9,422
Dividends paid	(9,625)					(9,625)
Repayment on 2013 credit facility		(7,761)				(7,761)
Other		(78)				(78)
Net cash (used in) provided by financing activities	(763)	284,562	(289,119)	(9,949)	17,925	2,656
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS				152		152
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(763)	(102,561)	(7,533)	10,011	11,797	(89,049)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	1,313	536,863	7,900	18,664		564,740
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 550	\$ 434,302	\$ 367	\$ 28,675	\$ 11,797	\$ 475,691

\* \* \* \* \*



---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following discussion of the Company's financial condition and results of operations should be read together with TD Group's consolidated financial statements and the related notes included elsewhere in this Quarterly Report on Form 10-Q. References in this section to TransDigm, the Company, we, us, our, and similar references refer to TD Group, TransDigm Inc. and TransDigm Inc.'s subsidiaries, unless the context otherwise indicates. The following discussion may contain predictions, estimates and other forward-looking statements that involve a number of risks and uncertainties, including those discussed in this report. These risks could cause our actual results to differ materially from any future performance suggested below.*

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including, in particular, the statements about the Company's plans, strategies and prospects under this section entitled Management's Discussion and Analysis of Financial Condition and Results of Operations. Although the Company believes that its plans, intentions and expectations reflected in or suggested by such forward-looking statements are reasonable, the Company can give no assurance that such plans, intentions or expectations will be achieved. Many of the factors affecting these forward-looking statements are outside the control of the Company. Consequently, such forward-looking statements should be regarded solely as the Company's current plans, estimates and beliefs. The Company does not undertake, and specifically declines, any obligation to publicly release the results of any revisions to these forward-looking statements that may be made to reflect any future events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events, except as required by applicable law. All forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements.

Important factors that could cause actual results to differ materially from the forward-looking statements made in this Quarterly Report on Form 10-Q include but are not limited to: the sensitivity of our business to the number of flight hours that our customers' planes spend aloft and our customers' profitability, both of which are affected by general economic conditions; future terrorist attacks; our reliance on certain customers; the U.S. defense budget and risks associated with being a government supplier; failure to maintain government or industry approvals; failure to complete or successfully integrate acquisitions; our substantial indebtedness; potential environmental liabilities; and other factors. Please refer to the other information included in this Quarterly Report on Form 10-Q and to the Annual Report on Form 10-K for additional information regarding the foregoing factors that may affect our business.

**Overview**

We believe we are a leading global designer, producer and supplier of highly engineered aircraft components for use on nearly all commercial and military aircraft in service today. Our business is well diversified due to the broad range of products we offer to our customers. Some of our more significant product offerings, substantially all of which are ultimately provided to end-users in the aerospace industry, include mechanical/electro-mechanical actuators and controls, ignition systems and engine technology, specialized pumps and valves, power conditioning devices, specialized AC/DC electric motors and generators, NiCad batteries and chargers, engineered latching and locking devices, rods and locking devices, engineered connectors and elastomers, cockpit security components and systems, specialized cockpit displays, aircraft audio systems, specialized lavatory components, seatbelts and safety restraints, engineered interior surfaces, lighting and control technology and military personnel parachutes and cargo loading, handling, and delivery systems. Each of these product offerings is composed of many individual products that are typically customized to meet the needs of a particular aircraft platform or customer.

For the second quarter of fiscal 2015, we generated net sales of \$619.0 million and net income of \$110.9 million. EBITDA As Defined was \$288.1 million, or 46.5% of net sales. See below for certain information regarding EBITDA and EBITDA As Defined, including reconciliations of EBITDA and EBITDA As Defined to net income and net cash provided by operating activities.

---

## **Table of Contents**

### **Acquisitions**

**Telair Cargo Group** On March 26, 2015, TransDigm Inc. acquired the Telair Cargo Group of businesses ( Telair ) for a total purchase price of approximately \$730.9 million in cash, subject to purchase price adjustment(s). TransDigm Inc. financed the acquisition of Telair through a combination of existing cash on hand and borrowing of \$75 million under its existing revolving credit facility. Telair is a global leader in aerospace on-board cargo loading and handling, restraint systems and unit load devices for a variety of commercial and military platforms with positions on a wide range of new and existing aircraft. The business consists of three major operating units: Telair International GmbH, Nordisk Aviation Products and Telair US LLC. These products fit well with TransDigm's overall business direction. Telair International GmbH and Telair US LLC is included within TransDigm's Power & Control segment and Nordisk Aviation Products is included within TransDigm's Airframe segment. The Company expects that the approximately \$439.9 million of goodwill recognized for the acquisition will not be deductible for tax purposes.

Acquisitions during the previous fiscal year are described in Note 3, Acquisitions in the notes to the condensed consolidated financial statements included herein.

### **Non-GAAP Financial Measures**

We present below certain financial information based on our EBITDA and EBITDA As Defined. References to EBITDA mean earnings before interest, taxes, depreciation and amortization, and references to EBITDA As Defined mean EBITDA plus, as applicable for each relevant period, certain adjustments as set forth in the reconciliations of net income to EBITDA and EBITDA As Defined and the reconciliations of net cash provided by operating activities to EBITDA and EBITDA As Defined presented below.

Neither EBITDA nor EBITDA As Defined is a measurement of financial performance under accounting principles generally accepted in the United States of America ( GAAP ). We present EBITDA and EBITDA As Defined because we believe they are useful indicators for evaluating operating performance and liquidity.

Our management believes that EBITDA and EBITDA As Defined are useful as indicators of liquidity because securities analysts, investors, rating agencies and others use EBITDA to evaluate a company's ability to incur and service debt. In addition, EBITDA As Defined is useful to investors because the revolving credit facility under our senior secured credit facility requires compliance under certain circumstances, on a pro forma basis, with a financial covenant that measures the ratio of the amount of our secured indebtedness to the amount of our Consolidated EBITDA defined in the same manner as we define EBITDA As Defined herein.

In addition to the above, our management uses EBITDA As Defined to review and assess the performance of the management team in connection with employee incentive programs and to prepare its annual budget and financial projections. Moreover, our management uses EBITDA As Defined to evaluate acquisitions.

Although we use EBITDA and EBITDA As Defined as measures to assess the performance of our business and for the other purposes set forth above, the use of these non-GAAP financial measures as analytical tools has limitations, and you should not consider any of them in isolation, or as a substitute for analysis of our results of operations as reported in accordance with GAAP. Some of these limitations are:

neither EBITDA nor EBITDA As Defined reflects the significant interest expense, or the cash requirements necessary to service interest payments, on our indebtedness;

although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and neither EBITDA nor EBITDA As Defined reflects any cash requirements for such replacements;

the omission of the substantial amortization expense associated with our intangible assets further limits the usefulness of EBITDA and EBITDA As Defined;

## Edgar Filing: TransDigm Group INC - Form 10-Q

neither EBITDA nor EBITDA As Defined includes the payment of taxes, which is a necessary element of our operations; and

EBITDA As Defined excludes the cash expense we have incurred to integrate acquired businesses into our operations, which is a necessary element of certain of our acquisitions.

Because of these limitations, EBITDA and EBITDA As Defined should not be considered as measures of discretionary cash available to us to invest in the growth of our business. Management compensates for these limitations by not viewing EBITDA or EBITDA As Defined in isolation and specifically by using other GAAP measures, such as net income, net sales and operating profit, to measure our operating performance. Neither EBITDA nor EBITDA As Defined is a measurement of financial performance under GAAP, and neither should be considered as an alternative to net income or cash flow from operations determined in accordance with GAAP. Our calculation of EBITDA and EBITDA As Defined may not be comparable to the calculation of similarly titled measures reported by other companies.

**Table of Contents**

The following table sets forth a reconciliation of net income to EBITDA and EBITDA As Defined (in thousands):

	Thirteen Week Periods Ended		Twenty-Six Week Periods Ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
	(in thousands)		(in thousands)	
Net income	\$ 110,894	\$ 90,355	\$ 206,427	\$ 176,478
Adjustments:				
Depreciation and amortization expense	19,061	25,881	40,846	49,720
Interest expense, net	99,892	82,289	198,827	163,142
Income tax provision	45,775	45,850	91,975	89,500
EBITDA	275,622	244,375	538,075	478,840
Adjustments:				
Inventory purchase accounting adjustments <sup>(1)</sup>		5,953		8,391
Acquisition integration costs <sup>(2)</sup>	1,753	2,960	3,230	4,738
Acquisition transaction-related expenses <sup>(3)</sup>	3,558	2,326	3,776	3,027
Non-cash stock compensation expense <sup>(4)</sup>	7,830	8,158	13,594	12,333
Other, net	(694)	(804)	(878)	(804)
EBITDA As Defined	\$ 288,069	\$ 262,968	\$ 557,797	\$ 506,525

- (1) Represents accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold.
- (2) Represents costs incurred to integrate acquired businesses and product lines into TD Group's operations, facility relocation costs and other acquisition-related costs.
- (3) Represents transaction-related costs comprising deal fees; legal, financial and tax due diligence expenses; and valuation costs that are required to be expensed as incurred.
- (4) Represents the compensation expense recognized by TD Group under our stock option plans.

**Table of Contents**

The following table sets forth a reconciliation of net cash provided by operating activities to EBITDA and EBITDA As Defined (in thousands):

	Twenty-Six Week Periods Ended	
	March 28, 2015	March 29, 2014
	(in thousands)	
Net cash provided by operating activities	\$ 182,916	\$ 220,488
Adjustments:		
Changes in assets and liabilities, net of effects from acquisitions of businesses	53,397	6,841
Other, net		804
Interest expense, net <sup>(1)</sup>	190,880	156,712
Income tax provision - current	86,447	95,630
Non-cash stock compensation expense <sup>(2)</sup>	(13,594)	(12,333)
Excess tax benefit from exercise of stock options	38,029	10,698
<b>EBITDA</b>	<b>538,075</b>	<b>478,840</b>
Adjustments:		
Inventory purchase accounting adjustments <sup>(3)</sup>		8,391
Acquisition integration costs <sup>(4)</sup>	3,230	4,738
Acquisition transaction-related expenses <sup>(5)</sup>	3,776	3,027
Non-cash stock compensation expense <sup>(2)</sup>	13,594	12,333
Other, net	(878)	(804)
<b>EBITDA As Defined</b>	<b>\$ 557,797</b>	<b>\$ 506,525</b>

(1) Represents interest expense excluding the amortization of debt issue costs and note premium and discount.

(2) Represents the compensation expense recognized by TD Group under our stock option plans.

(3) Represents accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold.

(4) Represents costs incurred to integrate acquired businesses and product lines into TD Group's operations, facility relocation costs and other acquisition-related costs.

(5) Represents transaction-related costs comprising deal fees; legal, financial and tax due diligence expenses; and valuation costs that are required to be expensed as incurred.

**Critical Accounting Policies**

Our consolidated financial statements have been prepared in accordance with GAAP, which often requires the judgment of management in the selection and application of certain accounting principles and methods. Management believes that the quality and reasonableness of our most critical policies enable the fair presentation of our financial position and results of operations. However, investors are cautioned that the sensitivity of financial statements to these methods, assumptions and estimates could create materially different results under different conditions or using different assumptions.

A summary of our significant accounting policies and estimates is included in the Annual Report on Form 10-K for the year ended September 30, 2014. There have been no significant changes to our critical accounting policies during the twenty-six week period ended March 28, 2015.

**Table of Contents****Results of Operations**

The following table sets forth, for the periods indicated, certain operating data of the Company, including presentation of the amounts as a percentage of net sales (amounts in thousands):

	March 28, 2015	Thirteen Week Periods Ended		
		% of Sales	March 29, 2014	% of Sales
Net sales	\$ 619,030	100.0%	\$ 590,761	100.0%
Cost of sales	277,413	44.8	283,179	47.9
Selling and administrative expenses	74,026	12.0	71,488	12.1
Amortization of intangible assets	11,030	1.8	17,600	3.0
Income from operations	256,561	41.4	218,494	37.0
Interest expense, net	99,892	16.1	82,289	13.9
Income tax provision	45,775	7.4	45,850	7.8
Net income	\$ 110,894	17.9%	\$ 90,355	15.3%

	March 28, 2015	Twenty-Six Week Periods Ended		
		% of Sales	March 29, 2014	% of Sales
Net sales	\$ 1,205,928	100.0%	\$ 1,120,083	100.0%
Cost of sales	543,138	45.0	528,365	47.2
Selling and administrative expenses	141,505	11.7	128,615	11.5
Amortization of intangible assets	24,056	2.0	33,983	3.0
Income from operations	497,229	41.2	429,120	38.3
Interest expense, net	198,827	14.5	163,142	14.6
Income tax provision	91,975	7.6	89,500	8.0
Net income	\$ 206,427	17.1%	\$ 176,478	15.8%

**Changes in Results of Operations**

Thirteen week period ended March 28, 2015 compared with the thirteen week period ended March 29, 2014.

**Total Company**

*Net Sales.* Net organic sales and acquisition sales and the related dollar and percentage changes for the thirteen week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Thirteen Week Periods Ended			% Change Total Sales
	March 28, 2015	March 29, 2014	Change	
Organic sales	\$ 610.6	\$ 590.8	\$ 19.8	3.4%
Acquisition sales	8.4		8.4	1.4%
	\$ 619.0	\$ 590.8	\$ 28.2	4.8%

## Edgar Filing: TransDigm Group INC - Form 10-Q

Commercial aftermarket sales increased \$14.7 million, or an increase of 7.0%, defense sales increased \$4.2 million, or an increase of 2.3%, and commercial OEM sales increased \$1.3 million, or an increase of 0.8%, for the quarter ended March 28, 2015 compared to the quarter ended March 29, 2014.

Acquisition sales represent sales of acquired businesses for the period up to one year subsequent to their acquisition dates. The amount of acquisition sales shown in the table above was attributable to the acquisition of EME in fiscal 2014.

**Table of Contents**

**Cost of Sales and Gross Profit.** Cost of sales decreased by \$5.8 million, or 2.0%, to \$277.4 million for the quarter ended March 28, 2015 compared to \$283.2 million for the quarter ended March 29, 2014. Cost of sales and the related percentage of total sales for the thirteen week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Thirteen Week Periods Ended		Change	% Change
	March 28, 2015	March 29, 2014		
Cost of sales - excluding acquisition-related costs below	\$ 275.1	\$ 274.4	\$ 0.7	0.3%
% of total sales	44.4%	46.4%		
Inventory purchase accounting adjustments		6.0	(6.0)	-100.0%
% of total sales	0.0%	1.0%		
Acquisition integration costs	1.1	1.6	(0.5)	-31.3%
% of total sales	0.2%	0.3%		
Stock compensation expense	1.2	1.2		0.0%
% of total sales	0.2%	0.2%		
<b>Total cost of sales</b>	<b>\$ 277.4</b>	<b>\$ 283.2</b>	<b>\$ (5.8)</b>	<b>-2.0%</b>
% of total sales	44.8%	47.9%		
<b>Gross profit</b>	<b>\$ 341.6</b>	<b>\$ 307.6</b>	<b>\$ 34.0</b>	<b>11.1%</b>
Gross profit percentage	55.2%	52.1%		

The decrease in the dollar amount of cost of sales during the thirteen week period ended March 28, 2015 was primarily due to continued productivity efforts and lower acquisition integration costs and inventory purchase accounting adjustments offset by increased volume associated with the sales from acquisitions and organic sales growth.

Gross profit as a percentage of sales increased by 3.1 percentage points to 55.2% for the thirteen week period ended March 28, 2015 from 52.1% for the thirteen week period ended March 29, 2014. The dollar amount of gross profit increased by \$34.0 million, or 11.1%, for the quarter ended March 28, 2015 compared to the comparable quarter last year due to the following items:

Organic sales growth described above, application of our three core value-driven operating strategies (obtaining profitable new business, continually improving our cost structure, and providing highly engineered value-added products to customers), and positive leverage on our fixed overhead costs spread over a higher production volume resulted in a net increase in gross profit of approximately \$24 million for the quarter ended March 28, 2015.

Impact of lower inventory purchase accounting adjustments and acquisition integration costs charged to cost of sales of approximately \$6 million for the quarter ended March 28, 2015.

Gross profit on the sales from the acquisitions indicated above (excluding acquisition-related costs) was approximately \$4 million for the quarter ended March 28, 2015, which represented gross profit of approximately 42% of the acquisition sales.

**Selling and Administrative Expenses.** Selling and administrative expenses increased by \$2.5 million to \$74.0 million, or 12.0% of sales, for the thirteen week period ended March 28, 2015 from \$71.5 million, or 12.1% of sales, for the thirteen week period ended March 29, 2014. Selling and administrative expenses and the related percentage of total sales for the thirteen week periods ended March 28, 2015 and



Edgar Filing: TransDigm Group INC - Form 10-Q

March 29, 2014 were as follows (amounts in millions):

-25-

**Table of Contents**

	Thirteen Week Periods Ended		Change	% Change
	March 28, 2015	March 29, 2014		
Selling and administrative expenses -excluding costs below	\$ 63.8	\$ 61.8	\$ 2.0	3.2%
% of total sales	10.3%	10.5%		
Stock compensation expense	6.7	6.9	(0.2)	-2.9%
% of total sales	1.1%	1.2%		
Acquisition related expenses	3.5	2.8	0.7	25.0%
% of total sales	0.6%	0.5%		
<b>Total selling and administrative expenses</b>	<b>\$ 74.0</b>	<b>\$ 71.5</b>	<b>\$ 2.5</b>	<b>3.5%</b>
% of total sales	12.0%	12.1%		

The increase in the dollar amount of selling and administrative expenses during the quarter ended March 28, 2015 is primarily due to higher selling and administrative expenses relating to recent acquisitions of approximately \$1.2 million, which was approximately 15% of the acquisition sales, and higher acquisition-related expenses of \$0.7 million.

**Amortization of Intangible Assets.** Amortization of intangible assets decreased to \$11.1 million for the quarter ended March 28, 2015 from \$17.6 million for the comparable quarter last year. The net decrease of \$6.5 million was primarily due to order backlog amortization expense from prior acquisitions becoming fully amortized.

**Interest Expense-net.** Interest expense-net includes interest on outstanding borrowings, amortization of debt issue costs and revolving credit facility fees offset by interest income. Interest expense-net increased \$17.6 million, or 21.4%, to \$99.9 million for the quarter ended March 28, 2015 from \$82.3 million for the comparable quarter last year. The net increase in interest expense-net was primarily due to an increase in the weighted average level of outstanding borrowings, which was approximately \$7.54 billion for the quarter ended March 28, 2015 and approximately \$5.72 billion for the quarter ended March 29, 2014. The increase in weighted average level of borrowings was primarily due to the issuance in June 2014 of the \$2.35 billion 2022 and 2024 Notes, borrowings under the trade securitization facility in June 2014, and the issuance in June 2014 of \$825 million of additional borrowings under the 2014 Credit Facility, partially offset by the repayment of \$1.6 billion of 7.75% Senior Subordinated Notes due 2018. Also, in March 2015, there was an additional borrowing of \$75.3 million on the revolving credit facility. The weighted average interest rate for cash interest payments on total outstanding borrowings at March 28, 2015 was 5.09%.

**Income Taxes.** Income tax expense as a percentage of income before income taxes was approximately 29.2% for the quarter ended March 28, 2015 compared to 33.7% for the quarter ended March 29, 2014. The lower effective tax rate for the quarter ended March 28, 2015 was primarily due to foreign earnings taxed at rates lower than the U.S. statutory rate and a discrete adjustment related to agreed upon adjustments with the IRS for the fiscal year 2012 and 2013 examinations.

**Net Income.** Net income increased \$20.5 million, or 22.7%, to \$110.9 million for the quarter ended March 28, 2015 compared to net income of \$90.4 million for the quarter ended March 29, 2014, primarily as a result of the factors referred to above.

**Earnings per Share.** The basic and diluted earnings per share were \$1.96 for the quarter ended March 28, 2015 and \$1.49 per share for the quarter ended March 29, 2014. Net income for the thirteen week period ended March 28, 2015 of \$110.9 million had no reduction related to the allocation of dividends on participating securities. Net income for the thirteen week period ended March 29, 2014 of \$90.4 million was decreased by an allocation of dividends on participating securities of \$5.5 million, or \$0.10 per share, resulting in net income available to common shareholders of \$84.9 million. The increase in earnings per share of \$0.47 per share to \$1.96 per share is a result of the factors referred to above.

**Business Segments**

Edgar Filing: TransDigm Group INC - Form 10-Q

**Segment Net Sales.** Net sales by segment for the thirteen week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Thirteen Week Periods Ended					
	March 28, 2015	% of Sales	March 29, 2014	% of Sales	Change	% Change
Power & Control	\$ 292.2	47.2%	\$ 283.6	48.0%	\$ 8.6	3.0%
Airframe	302.9	48.9%	283.1	47.9%	19.8	7.0%
Non-aviation	23.9	3.9%	24.1	4.1%	(0.2)	-0.8%
	\$ 619.0	100.0%	\$ 590.8	100.0%	\$ 28.2	4.8%

**Table of Contents**

Sales for the Power & Control segment increased \$8.6 million, or an increase of 3.0%, for the thirteen week period ended March 28, 2015 compared to the thirteen week period ended March 29, 2014. There were no acquisition sales in the comparable periods. The organic sales increase resulted primarily from increases in commercial aftermarket (\$5.0 million, an increase of 5.2%) and defense sales (\$6.0 million, an increase of 5.4%) offset by a decrease in commercial OEM sales (\$4.1 million, a decrease of 5.7%).

Acquisition sales for the Airframe segment totaled \$8.4 million, or an increase of 2.9%, resulting from the acquisition of EME in March 2014. Organic sales increased \$11.4 million, or an increase of 4.1%, for the thirteen week period ended March 28, 2015 compared to the thirteen week period ended March 29, 2014. The organic sales increase resulted from increases in commercial aftermarket and commercial OEM sales partially offset by a decrease in defense sales.

**EBITDA As Defined.** EBITDA As Defined by segment for the thirteen week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Thirteen Week Periods Ended					
	March 28, 2015	% of Segment Sales	March 29, 2014	% of Segment Sales	Change	% Change
Power & Control	\$ 149.7	51.2%	\$ 140.8	49.6%	\$ 8.9	6.3%
Airframe	139.3	46.0%	122.8	43.4%	16.5	13.4%
Non-aviation	5.1	21.3%	5.1	21.2%		0.0%
	\$ 294.1	47.5%	\$ 268.7	45.3%	\$ 25.4	9.5%

EBITDA As Defined for the Power & Control segment increased \$8.9 million, or an increase of 6.3%, resulting from the organic sales growth, application of our three core value-driven operating strategies, and positive leverage on our fixed overhead costs spread over a higher production volume.

EBITDA As Defined for the Airframe segment from the acquisition of EME was approximately \$3.0 million for the thirteen week period ended March 28, 2015. Organic EBITDA As Defined increased approximately \$13.5 million resulting from the organic sales growth, application of our three core value-driven operating strategies, and positive leverage on our fixed overhead costs spread over a higher production volume.

**Twenty-six week period ended March 28, 2015 compared with the twenty-six week period ended March 29, 2014.**

**Total Company**

**Net Sales.** Net organic sales and acquisition sales and the related dollar and percentage changes for the twenty-six week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Twenty-Six Week Periods Ended			% Change Total Sales
	March 28, 2015	March 29, 2014	Change	
Organic sales	\$ 1,153.1	\$ 1,120.1	\$ 33.0	2.9%
Acquisition sales	52.8		52.8	4.7%
	\$ 1,205.9	\$ 1,120.1	\$ 85.8	7.7%

Commercial OEM sales increased \$10.3 million, or 3.2%, commercial aftermarket sales increased \$25.3 million, or 6.1%, and defense sales increased \$0.6 million, or 0.2%, for the twenty-six week period ended March 28, 2015 compared to the twenty-six week ended March 29, 2014.

## Edgar Filing: TransDigm Group INC - Form 10-Q

Acquisition sales represent sales of acquired businesses for the period up to one year subsequent to their acquisition dates. The amount of acquisition sales shown in the table above was attributable to the acquisitions of EME and Airborne in fiscal 2014.

-27-

**Table of Contents**

**Cost of Sales and Gross Profit.** Cost of sales increased by \$14.7 million, or 2.8%, to \$543.1 million for the twenty-six week period ended March 28, 2015 compared to \$528.4 million for the twenty-six period ended March 29, 2014. Cost of sales and the related percentage of total sales for the twenty-six week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Twenty-Six Week Periods Ended		Change	% Change
	March 28, 2015	March 29, 2014		
Cost of sales - excluding acquisition-related costs below	\$ 538.9	\$ 514.8	\$ 24.1	4.7%
% of total sales	44.7%	46.0%		
Inventory purchase accounting adjustments		8.4	(8.4)	-100.0%
% of total sales	0.0%	0.7%		
Acquisition integration costs	2.2	3.3	(1.1)	-33.3%
% of total sales	0.2%	0.3%		
Stock compensation expense	2.0	1.9	0.1	5.3%
% of total sales	0.2%	0.2%		
<b>Total cost of sales</b>	<b>\$ 543.1</b>	<b>\$ 528.4</b>	<b>\$ 14.7</b>	<b>2.8%</b>
% of total sales	45.0%	47.2%		
<b>Gross profit</b>	<b>\$ 662.8</b>	<b>\$ 591.7</b>	<b>\$ 71.1</b>	<b>12.0%</b>
Gross profit percentage	55.0%	52.8%		

The increase in the dollar amount of cost of sales during the twenty-six week period ended March 28, 2015 was primarily due to increased volume associated with the sales from acquisitions and organic sales growth offset by lower inventory purchase accounting adjustments and acquisition integration costs as shown in the table above.

Gross profit as a percentage of sales increased by 2.2 percentage points to 55.0% for the twenty-six week period ended March 28, 2015 from 52.8% for the twenty-six week period ended March 29, 2014. The dollar amount of gross profit increased by \$71.1 million, or 12.0%, for the twenty-six week period ended March 28, 2015 compared to the comparable twenty-six week period last year due to the following items:

Gross profit on the sales from the acquisitions indicated above (excluding acquisition-related costs) was approximately \$18 million for the twenty-six week period ended March 28, 2015, which represented gross profit of approximately 33% of the acquisition sales.

Organic sales growth described above, application of our three core value-driven operating strategies (obtaining profitable new business, continually improving our cost structure, and providing highly engineered value-added products to customers), and positive leverage on our fixed overhead costs spread over a higher production volume, resulted in a net increase in gross profit of approximately \$44 million for the twenty-six week period ended March 28, 2015.

Impact of lower inventory purchase accounting adjustments and acquisition integration costs charged to cost of sales of approximately \$9 million for the twenty-six week period ended March 28, 2015.

**Table of Contents**

**Selling and Administrative Expenses.** Selling and administrative expenses increased by \$12.9 million to \$141.5 million, or 11.7% of sales, for the twenty-six week period ended March 28, 2015 from \$128.6 million, or 11.5% of sales, for the twenty-six week period ended March 29, 2014. Selling and administrative expenses and the related percentage of total sales for the twenty-six week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Twenty-Six Week Periods Ended		Change	% Change
	March 28, 2015	March 29, 2014		
Selling and administrative expenses - excluding costs below	\$ 126.0	\$ 114.5	\$ 11.5	10.0%
% of total sales	10.4%	10.2%		
Stock compensation expense	11.6	10.5	1.1	10.5%
% of total sales	1.0%	0.9%		
Acquisition related expenses	3.9	3.6	0.3	8.3%
% of total sales	0.3%	0.3%		
Total selling and administrative expenses	\$ 141.5	\$ 128.6	\$ 12.9	10.0%
% of total sales	11.7%	11.5%		

The increase in the dollar amount of selling and administrative expenses during the twenty-six week period ended March 28, 2015 is primarily due to higher selling and administrative expenses relating to recent acquisitions of approximately \$8 million, which was approximately 15% of the acquisition sales, and higher stock compensation expense of approximately \$1.1 million.

**Amortization of Intangible Assets.** Amortization of intangible assets decreased to \$24.5 million for the twenty-six week period ended March 28, 2015 from \$34.0 million for the comparable twenty-six week period last year. The net decrease of \$9.5 million was primarily due to order backlog from prior acquisitions becoming fully amortized.

**Interest Expense-net.** Interest expense-net includes interest on outstanding borrowings, amortization of debt issue costs and revolving credit facility fees offset by interest income. Interest expense-net increased \$35.7 million, or 21.9%, to \$198.8 million for the twenty-six week period ended March 28, 2015 from \$163.1 million for the comparable twenty-six week period last year. The net increase in interest expense-net was primarily due to an increase in the weighted average level of outstanding borrowings, which was approximately \$7.47 billion for the twenty-six week period ended March 28, 2015 and approximately \$5.73 billion for the twenty-six week period ended March 29, 2014. The increase in weighted average level of borrowings was primarily due to the issuance in June 2014 of the \$2,350 million 2022 and 2024 Notes, borrowings under the trade securitization facility in June 2014, and the issuance in June 2014 of \$825 million of additional borrowings under the 2014 Credit Facility, partially offset by the repayment of \$1.6 billion of 7.75% Senior Subordinated Notes due 2018. Also, in March 2015, there was an additional borrowing of \$75.3 million on the revolving credit facility. The weighted average interest rate for cash interest payments on total outstanding borrowings at March 28, 2015 was 5.09%.

**Income Taxes.** Income tax expense as a percentage of income before income taxes was approximately 30.8% for the twenty-six week period ended March 28, 2015 compared to 33.6% for the twenty-six week period ended March 29, 2014. The Company's effective tax rate for these periods was less than the Federal statutory tax rate primarily due to foreign earnings taxed at rates lower than the U.S. statutory rate and a discrete adjustment related to agreed upon adjustments with the IRS for the fiscal year 2012 and 2013 examinations.

**Net Income.** Net income increased \$29.9 million, or 17.0%, to \$206.4 million for the twenty-six week period ended March 28, 2015 compared to net income of \$176.5 million for the twenty-six week period ended March 29, 2014, primarily as a result of the factors referred to above.

**Earnings per Share.** The basic and diluted earnings per share were \$3.59 for the twenty-six week period ended March 28, 2015 and \$2.93 per share for the twenty-six week period ended March 29, 2014. Net income for the twenty-six week period ended March 28, 2015 of \$206.4 million was decreased by an allocation of dividends on participating securities of \$3.4 million, or \$0.06 per share, resulting in net

## Edgar Filing: TransDigm Group INC - Form 10-Q

income available to common shareholders of \$203.0 million. Net income for the twenty-six week period ended March 29, 2014 of \$176.5 million was decreased by an allocation of dividends on participating securities of \$9.6 million, or \$0.17 per share, resulting in net income available to common shareholders of \$166.9 million. The increase in earnings per share of \$0.66 per share to \$3.59 per share is a result of the factors referred to above.

-29-



**Table of Contents****Business Segments**

**Segment Net Sales.** Net sales by segment for the twenty-six week periods ended March 28, 2015 and March 29, 2014 as follows (amounts in millions):

	Twenty-Six Week Periods Ended					
	March 28, 2015	% of Sales	March 29, 2014	% of Sales	Change	% Change
Power & Control	\$ 575.6	47.7%	\$ 557.6	49.8%	\$ 18.0	3.2%
Airframe	584.6	48.5%	514.9	46.0%	69.7	13.5%
Non-aviation	45.7	3.8%	47.6	4.2%	(1.9)	-4.0%
	\$ 1,205.9	100.0%	\$ 1,120.1	100.0%	\$ 85.8	7.7%

Sales for the Power & Control segment increased \$18.0 million, or an increase of 3.2%, for the twenty-six week period ended March 28, 2015 compared to the twenty-six week period ended March 29, 2014. There were no acquisition sales in the comparable periods. The organic sales increase was primarily due to an increase in commercial aftermarket sales of \$8.9 million, or 4.6%, and an increase in defense sales of \$9.8 million, or 4.4%, partially offset by a decrease in commercial OEM sales of \$1.3 million, or 0.9%.

Acquisition sales for the Airframe segment totaled \$52.8 million, or an increase of 10.3%, resulting from the acquisitions of EME and Airborne in fiscal 2014. Organic sales increased \$16.9 million when compared to the twenty-six week period ended March 29, 2014. The organic sales increase was primarily due to an increase in commercial OEM sales of \$12.8 million, or 7.0%, an increase in commercial aftermarket sales of \$16.3 million, or 7.3%, offset by a decrease in defense sales of \$9.0 million, or 8.9%.

**EBITDA As Defined.** EBITDA As Defined by segment for the twenty-six week periods ended March 28, 2015 and March 29, 2014 were as follows (amounts in millions):

	Twenty-Six Week Periods Ended					
	March 28, 2015	% of Segment Sales	March 29, 2014	% of Segment Sales	Change	% Change
Power & Control	\$ 295.8	51.4%	\$ 277.7	49.8%	\$ 18.1	6.5%
Airframe	265.1	45.3%	229.3	44.5%	35.8	15.6%
Non-aviation	9.9	21.7%	10.2	21.4%	(0.3)	-2.9%
	\$ 570.8	47.3%	\$ 517.2	46.2%	\$ 53.6	10.4%

EBITDA As Defined for the Power & Control segment increased \$18.1 million resulting from the organic sales growth, application of our three core value-driven operating strategies, and positive leverage on our fixed overhead costs spread over a higher production volume.

EBITDA As Defined for the Airframe segment from the acquisitions of EME and Airborne increased approximately \$12.9 million for the twenty-six week period ended March 28, 2015. Organic EBITDA As Defined increased approximately \$22.9 million, resulting from the organic sales growth, application of our three core value-driven operating strategies, and positive leverage on our fixed overhead costs spread over a higher production volume.

**Backlog**

As of March 28, 2015, the Company estimated its sales order backlog at \$1,384 million compared to an estimated sales order backlog of \$1,253 million as of March 29, 2014. The increase in backlog is primarily due to acquisitions. The majority of the purchase orders outstanding as of March 28, 2015 are scheduled for delivery within the next twelve months. Purchase orders may be subject to cancellation or deferral by the

## Edgar Filing: TransDigm Group INC - Form 10-Q

customer prior to shipment. The level of unfilled purchase orders at any given date during the year will be materially affected by the timing of the Company's receipt of purchase orders and the speed with which those orders are filled. Accordingly, the Company's backlog as of March 28, 2015 may not necessarily represent the actual amount of shipments or sales for any future period.

-30-

## **Table of Contents**

### **Foreign Operations**

Although we manufacture a significant portion of our products in the United States, we manufacture some products in Belgium, China, Germany, Hungary, Malaysia, Mexico, Norway, Sri Lanka, Sweden, and the United Kingdom. We sell our products in the United States as well as in foreign countries. Although the majority of sales of our products are made to customers including distributors located in the United States, our products are ultimately sold to and used by customers, including airlines and other end users of aircraft, throughout the world. A number of risks inherent in international operations could have a material adverse effect on our results of operations, including currency fluctuations, difficulties in staffing and managing multi-national operations, general economic and political uncertainties and potential for social unrest in countries in which we operate, limitations on our ability to enforce legal rights and remedies, restrictions on the repatriation of funds, change in trade policies, tariff regulation, difficulties in obtaining export and import licenses and the risk of government financed competition.

There can be no assurance that foreign governments will not adopt regulations or take other action that would have a direct or indirect adverse impact on the business or market opportunities of the Company within such governments' countries. Furthermore, there can be no assurance that the political, cultural and economic climate outside the United States will be favorable to our operations and growth strategy.

### **Liquidity and Capital Resources**

*Operating Activities.* The Company generated \$182.9 million of net cash from operating activities during the twenty-six week period ended March 28, 2015 compared to \$220.5 million during the twenty-six week period ended March 29, 2014. The net decrease of \$37.6 million was primarily due to an increase in income from operations that was more than offset by higher interest payments during the period and an increase in the excess tax benefits related to share-based payment arrangements.

*Investing Activities.* Net cash used in investing activities was comprised of cash paid in connection with the acquisition of Telair for \$723.2 million and capital expenditures of \$23.0 million during the twenty-six week period ended March 28, 2015. Net cash used in investing activities was \$312.3 million during the twenty-six week period ended March 29, 2014 consisted of cash paid in connection with the acquisitions of EME and Airborne of \$311.0 million and capital expenditures of \$17.7 million offset by cash proceeds from the sale of real estate of \$16.4 million.

*Financing Activities.* Net cash provided by financing activities during the twenty-six week period ended March 28, 2015 was \$139.2 million, which primarily was comprised of proceeds from the revolving credit facility of \$75.3 million, \$77.1 million of cash for tax benefits related to share-based payment arrangements and from the exercise of stock options partially offset by \$9.8 million of repayments on the term loan credit facility. Net cash provided by financing activities during the twenty-six week period ended March 29, 2014 was \$2.7 million, which primarily comprised \$20.1 million of cash for tax benefits related to share-based payment arrangements and from the exercise of stock options partially offset by \$9.6 million of dividend equivalent payments and \$7.8 million repayment on the 2013 Credit Facility.

#### *Description of Senior Secured Credit Facilities and Indentures*

##### *Senior Secured Credit Facilities*

TransDigm has \$3,925 million in fully drawn term loans (the Term Loan Facility) and a \$420 million Revolving Credit Facility (together with the Term Loan Facility, the Credit Facility).

The Term Loan Facility consists of three tranches of term loans: tranche B term loans, tranche C term loans and tranche D term loans, and the Revolving Credit Facility consisting of one tranche: revolving B commitments, which include up to \$100 million of multicurrency revolving commitments. The tranche B term loans consist of \$500 million in the aggregate maturing on February 14, 2017, the tranche C term loans consist of \$2,600 million in the aggregate maturing on February 28, 2020 and the tranche D term loans consist of \$825 million in the aggregate maturing on June 4, 2021. The Term Loan Facility requires quarterly principal payments of \$9.9 million beginning on September 30, 2014. No principal payment was due in the quarter ended March 28, 2015.

The revolving B commitments consist of \$420 million in the aggregate and mature on February 28, 2018. At March 28, 2015, the Company had \$15.3 million letters of credit outstanding and \$329.7 million of borrowings available under the Credit Facility.

The interest rates per annum applicable to the loans under the Credit Facility will be, at TransDigm's option, equal to either an alternate base rate or an adjusted LIBO rate for one, two, three or six-month (or to the extent agreed to by each relevant lender, nine or twelve-month) interest periods chosen by TransDigm, in each case plus an applicable margin percentage. The adjusted LIBO rate is subject to a floor of 0.75%. At March 28, 2015, the applicable interest rate was 3.50% on the tranche B term loan and 3.75% on the tranche C and tranche D term loans and the revolving credit facility.

## Edgar Filing: TransDigm Group INC - Form 10-Q

At March 28, 2015, five forward-starting interest rate swap agreements beginning March 31, 2016 were in place to hedge the variable interest rates on the credit facility for a fixed rate based on an aggregate notional amount of \$750 million through June 30, 2020. These forward-starting interest rate swap agreements will effectively convert the variable interest rate on the aggregate notional amount of the credit facility to a fixed rate of 5.8% (2.8% plus the 3% margin percentage) over the term of the interest rate swap agreements.

-31-

---

## **Table of Contents**

At March 28, 2015, three interest rate swap agreements beginning September 30, 2014 were in place to hedge the variable interest rates on the credit facility for a fixed rate based on an aggregate notional amount of \$1.0 billion through June 30, 2019. These interest rate swap agreements converted the variable interest rate on the aggregate notional amount of the credit facility to a fixed rate of 5.4% (2.4% plus the 3% margin percentage) over the term of the interest rate swap agreements.

At March 28, 2015, three interest rate swap agreements were in place to swap variable rates on the credit facility for a fixed rate based on an aggregate notional amount of \$353 million. These interest rate swap agreements converted the variable interest rate on the aggregate notional amount to a fixed rate of 5.17% (2.17% plus the 3% margin percentage) through June 30, 2015.

The Term Loan Facility requires mandatory prepayments of principal based on certain percentages of Excess Cash Flow (as defined in the 2014 Credit Facility), commencing 90 days after the end of each fiscal year, commencing with the fiscal year ending September 30, 2014, subject to certain exceptions. In addition, subject to certain exceptions (including, with respect to asset sales, the reinvestment in productive assets), TransDigm will be required to prepay the loans outstanding under the Term Loan facility at 100% of the principal amount thereof, plus accrued and unpaid interest, with the net cash proceeds of certain asset sales and issuance or incurrence of certain indebtedness. In addition, if, prior to December 4, 2014 with respect to Tranche B and Tranche C Term Loans and June 4, 2015 with respect to Tranche D Term Loans, the principal amount of the term loans are (i) prepaid substantially concurrently with the incurrence by TD Group, TransDigm or any its subsidiaries of new bank loans that have an effective yield lower than the yield in effect on the term loans so prepaid or (ii) received by a lender due to a mandatory assignment following the failure of such lender to consent to an amendment of the 2014 Credit Facility that has the effect of reducing the effective interest rate with respect to the term loans, such prepayment or receipt shall be accompanied by a premium of 1.0%.

### *Indentures*

In October 2012, TransDigm Inc. issued \$550 million in aggregate principal amount of its 5 1/2% Senior Subordinated Notes due 2020 ( 2020 Notes ) at an issue price of 100% of the principal amount. Such notes do not require principal payments prior to their maturity in October 2020. Interest under the 2020 Notes is payable semi-annually.

In July 2013, the Company issued \$500 million in aggregate principal amount of its 7 1/2% Senior Subordinated Notes due 2021 ( 2021 Notes ) at an issue price of 100% of the principal amount. Such notes do not require principal payments prior to their maturity in July 2021. Interest under the 2021 Notes is payable semi-annually.

In June 2014, the Company issued \$1.15 billion in aggregate principal amount of its 6% Senior Subordinated Notes due 2022 ( 2022 Notes ) at an issue price of 100% of the principal amount. Such notes do not require principal payments prior to their maturity in July 2022. Interest under the 2022 Notes is payable semi-annually.

In June 2014, the Company issued \$1.2 billion in aggregate principal amount of its 6 1/2% Senior Subordinated Notes due 2024 ( 2024 Notes ) and together with the 2018 Notes, 2020 Notes, 2021 Notes, and the 2022 Notes, the Notes ) at an issue price of 100% of the principal amount. Such notes do not require principal payments prior to their maturity in July 2024. Interest under the 2024 Notes is payable semi-annually. The Notes represent unsecured obligations of TransDigm Inc. ranking subordinate to TransDigm Inc.'s senior debt, as defined in the applicable Indentures.

### *Certain Restrictive Covenants in Our Debt Documents*

The Credit Facility and the Indentures contain restrictive covenants that, among other things, limit the incurrence of additional indebtedness, the payment of dividends, transactions with affiliates, asset sales, acquisitions, mergers and consolidations, liens and encumbrances, and prepayments of other indebtedness. In addition if the total amount of revolving loans and letters of credit exceeds 25% of the aggregate revolving commitment, the credit facility requires that the Company meet a net debt to EBITDA As Defined ratio, on a pro forma basis. A breach of any of the covenants or an inability to comply with the required leverage ratio could result in a default under the credit facilities or the Indentures. If any such default occurs, the lenders under the credit facilities and the holders of the Notes may elect to declare all outstanding borrowings, together with accrued interest and other amounts payable thereunder, to be immediately due and payable. The lenders under the credit facilities also have the right in these circumstances to terminate any commitments they have to provide further borrowings. In addition, following an event of default under the credit facilities, the lenders thereunder will have the right to proceed against the collateral granted to them to secure the debt, which includes our available cash, and they will also have the right to prevent us from making debt service payments on the Notes.

### *Trade Receivables Securitization*

## Edgar Filing: TransDigm Group INC - Form 10-Q

During the quarter ended December 28, 2013, the Company established a trade receivables securitization facility (the Securitization Facility ). The Securitization Facility effectively increases the Company's borrowing capacity by up to \$225 million depending on the amount of trade accounts receivable, and matures on August 7, 2015. The Company uses the proceeds from the securitization program as an alternative to other forms of debt, effectively reducing borrowing costs. As of March 28, 2015, the Company has borrowed \$200 million under the Securitization Facility.

-32-

---

**Table of Contents***Stock Repurchase Program*

On October 29, 2013, we announced a program replacing a previous program permitting us to repurchase a portion of our outstanding shares not to exceed \$200 million in the aggregate. On October 22, 2014 we announced a new program replacing this program permitting us to repurchase a portion of our outstanding shares not to exceed \$250 million in the aggregate. No repurchases were made under the program during the quarter ended March 28, 2015.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Our main exposure to market risk relates to interest rates. Our financial instruments that are subject to interest rate risk principally include fixed-rate and floating-rate long-term debt. At March 28, 2015, we had borrowings under our Credit Facility of \$3.94 billion that were subject to interest rate risk. Borrowings under our Credit Facility bear interest, at our option, at a rate equal to either an alternate base rate or an adjusted LIBO rate for a one-, two-, three- or six-month (or to the extent available to each lender, nine- or twelve-month) interest period chosen by us, in each case, plus an applicable margin percentage. Accordingly, the Company's cash flows and earnings will be exposed to the market risk of interest rate changes resulting from variable rate borrowings under our Credit Facility. The effect of a hypothetical one percentage point increase in interest rates would increase the annual interest costs under our Credit Facility by approximately \$39.2 million based on the amount of outstanding borrowings at March 28, 2015. The weighted average interest rate on the \$3.94 billion of borrowings under our Credit Facility on March 28, 2015 was 4.3%.

At March 28, 2015, three interest rate swap agreements were in place to swap variable rates on the Credit Facility for a fixed rate based on an aggregate notional amount of \$353 million. These interest rate swap agreements converted the variable interest rate on the aggregate notional amount of the 2013 Credit Facility to a fixed rate of 5.17% (2.17% plus the 3% margin percentage) through June 30, 2015.

At March 28, 2015, three interest rate swap agreements were in place to hedge the variable interest rates on the Credit Facility for a fixed rate based on an aggregate notional amount of \$1.0 billion through June 30, 2019. These forward-starting interest rate swap agreements converted the variable interest rate on the aggregate notional amount of the Credit Facility to a fixed rate of 5.4% (2.4% plus the 3% margin percentage) over the term of the interest rate swap agreements.

At March 28, 2015, five forward-starting interest rate swap agreements beginning March 31, 2016 were in place to hedge the variable interest rates on the Credit Facility for a fixed rate based on an aggregate notional amount of \$750 million through June 30, 2020. These forward-starting interest rate swap agreements will effectively convert the variable interest rate on the aggregate notional amount of the Credit Facility to a fixed rate of 5.8% (2.8% plus the 3% margin percentage) over the term of the interest rate swap agreements.

The fair value of the \$3.94 billion aggregate principal amount of borrowings under our Credit Facility is exposed to the market risk of interest rates. The estimated fair value of such term loan approximated \$3.93 billion at March 28, 2015 based upon information provided to the Company from its agent under the Credit Facility. The fair value of our \$0.55 billion 2020 Notes, our \$0.50 billion 2021 Notes, our \$1.15 billion 2022 Notes and our \$1.2 billion 2024 Notes are exposed to the market risk of interest rate changes. The estimated fair value of the 2020 Notes approximated \$0.54 billion, the estimated fair value of the 2021 Notes approximated \$0.53 billion, the estimated fair value of the 2022 Notes approximated \$1.15 billion and the estimated fair value of the 2024 Notes approximated \$1.20 billion at March 28, 2015 based upon quoted market rates.

**ITEM 4. CONTROLS AND PROCEDURES**

As of March 28, 2015, TD Group carried out an evaluation, under the supervision and with the participation of TD Group's management, including its Chief Executive Officer (Principal Executive Officer) and Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer), of the effectiveness of the design and operation of TD Group's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Executive Vice President and Chief Financial Officer concluded that TD Group's disclosure controls and procedures are effective to ensure that information required to be disclosed by TD Group in the reports it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to TD Group's management, including its Chief Executive Officer and Executive Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, TD Group's management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in designing and evaluating the controls and procedures. There have been no significant changes in TD Group's internal controls or other factors that could significantly affect the internal controls subsequent to the date of TD Group's evaluations.





**Table of Contents**

**Changes in Internal Control over Financial Reporting**

On March 26, 2015 we acquired the Telair Cargo Group of businesses ( Telair ). Telair operated under its own set of systems and internal controls and we are currently maintaining those systems and much of that control environment until we are able to incorporate Telair 's processes into our own systems and control environment. We currently expect to complete the incorporation of Telair 's operations into our systems and control environment in fiscal 2016.

There have been no other changes to our internal controls over financial reporting that could have a material effect on our financial reporting during the quarter ended March 28, 2015.

**PART II: OTHER INFORMATION**

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the risk factors disclosed in Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 30, 2014. There have been no material changes to the risk factors set forth therein.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS: PURCHASES OF EQUITY SECURITIES BY THE ISSUER**

On October 29, 2013, we announced a program replacing a previous program permitting us to repurchase a portion of our outstanding shares not to exceed \$200 million in the aggregate. On October 22, 2014 we announced a new program replacing this program permitting us to repurchase a portion of our outstanding shares not to exceed \$250 million in the aggregate. No repurchases were made under the program during the quarter ended March 28, 2015.

**Table of Contents**

**ITEM 6. EXHIBITS**

- 2.1 Purchase Agreement, dated February 20, 2015, among AAR International, Inc., AAR Manufacturing, Inc., TransDigm Inc. and TransDigm Germany GmbH (incorporated by reference to Form 8-K filed February 24, 2015)
- 3.1 Certificate of Formation, filed February 23, 2015, of Telair US LLC
- 3.2 Limited Liability Agreement of Telair US LLC
- 3.3 Certificate of Formation, filed March 27, 2015, of Telair International LLC
- 3.4 Limited Liability Agreement of Telair International LLC
- 4.1 Fourth Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
- 4.2 Second Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
- 4.3 First Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
- 4.4 First Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
- 10.1 Option Surrender Agreement, effective as of January 1, 2015, between Raymond F. Laubenthal and TransDigm Group Incorporated (incorporated by reference to Form 8-K filed January 7, 2015)\*
- 10.2 Supplement No. 4, dated as of April 9, 2015, between Telair US LLC and Credit Suisse AG, as agent, to the Guarantee and Collateral Agreement, dated as of June 23, 2006, as amended and restated
- 10.3 Supplement No. 5, dated as of April 9, 2015, between Telair International LLC and Credit Suisse AG, as agent, to the Guarantee and Collateral Agreement, dated as of June 23, 2006, as amended and restated
- 31.1 Certification by Principal Executive Officer of TransDigm Group Incorporated pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by Principal Financial Officer of TransDigm Group Incorporated pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by Principal Executive Officer of TransDigm Group Incorporated pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by Principal Financial Officer of TransDigm Group Incorporated pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Financial Statements and Notes to the Condensed Consolidated Financial Statements formatted in XBRL.

\* Denotes management contract or compensatory plan or arrangement

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TRANSDIGM GROUP INCORPORATED**

SIGNATURE	TITLE	DATE
/s/ W. Nicholas Howley	Chairman of the Board of Directors and	May 5, 2015
W. Nicholas Howley	Chief Executive Officer (Principal Executive Officer)	
/s/ Terrance M. Paradie	Executive Vice President and	May 5, 2015
Terrance M. Paradie	Chief Financial Officer (Principal Financial and Accounting Officer)	

**Table of Contents**

**EXHIBIT INDEX**

**TO FORM 10-Q FOR THE PERIOD ENDED MARCH 28, 2015**

EXHIBIT NO.	DESCRIPTION
2.1	Purchase Agreement, dated February 20, 2015, among AAR International, Inc., AAR Manufacturing, Inc., TransDigm Inc. and TransDigm Germany GmbH (incorporated by reference to Form 8-K filed February 24, 2015)
3.1	Certificate of Formation, filed February 23, 2015, of Telair US LLC
3.2	Limited Liability Agreement of Telair US LLC
3.3	Certificate of Formation, filed March 27, 2015, of Telair International LLC
3.4	Limited Liability Agreement of Telair International LLC
4.1	Fourth Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
4.2	Second Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
4.3	First Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
4.4	First Supplemental Indenture, dated as of April 9, 2015, among TransDigm Inc., TransDigm Group Incorporated, the guarantors listed on the signature pages thereto and The Bank of New York Mellon Trust Company, N.A., as Trustee
10.1	Option Surrender Agreement, effective as of January 1, 2015, between Raymond F. Laubenthal and TransDigm Group Incorporated (incorporated by reference to Form 8-K filed January 7, 2015)*
10.2	Supplement No. 4, dated as of April 9, 2015, between Telair US LLC and Credit Suisse AG, as agent, to the Guarantee and Collateral Agreement, dated as of June 23, 2006, as amended and restated
10.3	Supplement No. 5, dated as of April 9, 2015, between Telair International LLC and Credit Suisse AG, as agent, to the Guarantee and Collateral Agreement, dated as of June 23, 2006, as amended and restated
31.1	Certification by Principal Executive Officer of TransDigm Group Incorporated pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by Principal Financial Officer of TransDigm Group Incorporated pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification by Principal Executive Officer of TransDigm Group Incorporated pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification by Principal Financial Officer of TransDigm Group Incorporated pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Financial Statements and Notes to the Condensed Consolidated Financial Statements formatted in XBRL.

\* Denotes management contract or compensatory plan or arrangement.