

VERIZON COMMUNICATIONS INC  
Form 10-Q  
April 25, 2013  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**

(Mark one)  
 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended March 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 1-8606

**Verizon Communications Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction)

**23-2259884**  
(I.R.S. Employer Identification No.)

of incorporation or organization)

**140 West Street**

**New York, New York**  
(Address of principal executive offices)

**10007**  
(Zip Code)

**Registrant's telephone number, including area code: (212) 395-1000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

At March 28, 2013, 2,861,117,414 shares of the registrant's common stock were outstanding, after deducting 106,492,705 shares held in treasury.

**Table of Contents**

**Table of Contents**

	<b>Page</b>
<b><u>PART I - FINANCIAL INFORMATION</u></b>	
<b>Item 1. <u>Financial Statements (Unaudited)</u></b>	
<b><u>Condensed Consolidated Statements of Income</u></b>	2
<i>Three months ended March 31, 2013 and 2012</i>	
<b><u>Condensed Consolidated Statements of Comprehensive Income</u></b>	3
<i>Three months ended March 31, 2013 and 2012</i>	
<b><u>Condensed Consolidated Balance Sheets</u></b>	4
<i>At March 31, 2013 and December 31, 2012</i>	
<b><u>Condensed Consolidated Statements of Cash Flows</u></b>	5
<i>Three months ended March 31, 2013 and 2012</i>	
<b><u>Notes to Condensed Consolidated Financial Statements</u></b>	6
<b>Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	17
<b>Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	36
<b>Item 4. <u>Controls and Procedures</u></b>	36
<b><u>PART II - OTHER INFORMATION</u></b>	
<b>Item 1. <u>Legal Proceedings</u></b>	36
<b>Item 1A. <u>Risk Factors</u></b>	36
<b>Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	37
<b>Item 6. <u>Exhibits</u></b>	38
<b><u>Signature</u></b>	39
<b><u>Certifications</u></b>	

**Table of Contents****Part I - Financial Information****Item 1. Financial Statements****Condensed Consolidated Statements of Income**

Verizon Communications Inc. and Subsidiaries

	<b>Three Months Ended</b>	
	<b>2013</b>	<b>March 31, 2012</b>
(dollars in millions, except per share amounts) (unaudited)		
<b>Operating Revenues</b>	\$ 29,420	\$ 28,242
<b>Operating Expenses</b>		
Cost of services and sales (exclusive of items shown below)	10,932	11,319
Selling, general and administrative expense	8,148	7,700
Depreciation and amortization expense	4,118	4,028
<b>Total Operating Expenses</b>	23,198	23,047
<b>Operating Income</b>	6,222	5,195
Equity in earnings of unconsolidated businesses	(5)	103
Other income and (expense), net	39	19
Interest expense	(537)	(685)
<b>Income Before Provision For Income Taxes</b>	5,719	4,632
Provision for income taxes	(864)	(726)
<b>Net Income</b>	\$ 4,855	\$ 3,906
Net income attributable to noncontrolling interest	\$ 2,903	\$ 2,220
Net income attributable to Verizon	1,952	1,686
<b>Net Income</b>	\$ 4,855	\$ 3,906
<b>Basic Earnings Per Common Share</b>		
Net income attributable to Verizon	\$ .68	\$ .59
Weighted-average shares outstanding (in millions)	2,866	2,842
<b>Diluted Earnings Per Common Share</b>		
Net income attributable to Verizon	\$ .68	\$ .59
Weighted-average shares outstanding (in millions)	2,872	2,849
Dividends declared per common share	\$ 0.515	\$ 0.500

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****Condensed Consolidated Statements of Comprehensive Income**

Verizon Communications Inc. and Subsidiaries

(dollars in millions) (unaudited)	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>Net Income</b>	\$ 4,855	\$ 3,906
<b>Other comprehensive income, net of taxes</b>		
Foreign currency translation adjustments	(148)	104
Unrealized gain (loss) on cash flow hedges	(6)	8
Unrealized gain on marketable securities	11	23
Defined benefit pension and postretirement plans	(36)	(6)
Other comprehensive income (loss) attributable to Verizon	(179)	129
Other comprehensive income (loss) attributable to noncontrolling interest	(12)	3
<b>Total Comprehensive Income</b>	<b>\$ 4,664</b>	<b>\$ 4,038</b>
Comprehensive income attributable to noncontrolling interest	\$ 2,891	\$ 2,223
Comprehensive income attributable to Verizon	1,773	1,815
<b>Total Comprehensive Income</b>	<b>\$ 4,664</b>	<b>\$ 4,038</b>

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****Condensed Consolidated Balance Sheets**

Verizon Communications Inc. and Subsidiaries

	At March 31,	At December 31,
(dollars in millions, except per share amounts) (unaudited)	2013	2012
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 5,475	\$ 3,093
Short-term investments	660	470
Accounts receivable, net of allowances of \$654 and \$641	11,814	12,576
Inventories	798	1,075
Prepaid expenses and other	6,511	4,021
Total current assets	25,258	21,235
Plant, property and equipment	212,082	209,575
Less accumulated depreciation	123,901	120,933
	88,181	88,642
Investments in unconsolidated businesses	3,321	3,401
Wireless licenses	75,645	77,744
Goodwill	24,132	24,139
Other intangible assets, net	5,827	5,933
Other assets	3,822	4,128
Total assets	\$ 226,186	\$ 225,222
<b>Liabilities and Equity</b>		
Current liabilities		
Debt maturing within one year	\$ 10,888	\$ 4,369
Accounts payable and accrued liabilities	14,030	16,182
Other	6,571	6,405
Total current liabilities	31,489	26,956
Long-term debt	41,993	47,618
Employee benefit obligations	34,048	34,346
Deferred income taxes	24,993	24,677
Other liabilities	6,075	6,092
Equity		
Series preferred stock (\$.10 par value; none issued)		
Common stock (\$.10 par value; 2,967,610,119 shares issued in both periods)	297	297

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Contributed capital	37,894	37,990
Accumulated deficit	(3,255)	(3,734)
Accumulated other comprehensive income	2,056	2,235
Common stock in treasury, at cost	(3,994)	(4,071)
Deferred compensation employee stock ownership plans and other	312	440
Noncontrolling interest	54,278	52,376
<b>Total equity</b>	<b>87,588</b>	<b>85,533</b>
<b>Total liabilities and equity</b>	<b>\$ 226,186</b>	<b>\$ 225,222</b>

See Notes to Condensed Consolidated Financial Statements

**Table of Contents****Condensed Consolidated Statements of Cash Flows**

Verizon Communications Inc. and Subsidiaries

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
(dollars in millions) (unaudited)	<b>2013</b>	<b>2012</b>
<b>Cash Flows from Operating Activities</b>		
Net Income	\$ 4,855	\$ 3,906
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	4,118	4,028
Employee retirement benefits	295	375
Deferred income taxes	878	656
Provision for uncollectible accounts	260	278
Equity in earnings of unconsolidated businesses, net of dividends received	14	(89)
Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses	(1,491)	(1,580)
Other, net	(1,398)	(1,617)
Net cash provided by operating activities	7,531	5,957
<b>Cash Flows from Investing Activities</b>		
Capital expenditures (including capitalized software)	(3,602)	(3,565)
Acquisitions of investments and businesses, net of cash acquired	(21)	(140)
Acquisitions of wireless licenses, net	(117)	(25)
Net change in short-term investments	18	16
Other, net	123	41
Net cash used in investing activities	(3,599)	(3,673)
<b>Cash Flows from Financing Activities</b>		
Proceeds from long-term borrowings	500	
Repayments of long-term borrowings and capital lease obligations	(73)	(1,828)
Increase (decrease) in short-term obligations, excluding current maturities	581	(1,734)
Dividends paid	(1,472)	(1,291)
Proceeds from sale of common stock	56	69
Purchase of common stock for treasury	(153)	
Special distribution to noncontrolling interest		(4,500)
Other, net	(989)	(453)
Net cash used in financing activities	(1,550)	(9,737)
Increase (decrease) in cash and cash equivalents	2,382	(7,453)
Cash and cash equivalents, beginning of period	3,093	13,362
Cash and cash equivalents, end of period	\$ 5,475	\$ 5,909

See Notes to Condensed Consolidated Financial Statements





**Table of Contents**

**Notes to Condensed Consolidated Financial Statements**

Verizon Communications Inc. and Subsidiaries

(Unaudited)

**1. Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared based upon Securities and Exchange Commission rules that permit reduced disclosure for interim periods. For a more complete discussion of significant accounting policies and certain other information, you should refer to the financial statements included in the Verizon Communications Inc. (Verizon or the Company) Annual Report on Form 10-K for the year ended December 31, 2012. These financial statements reflect all adjustments that are necessary for a fair presentation of results of operations and financial condition for the interim periods shown including normal recurring accruals and other items. The results for the interim periods are not necessarily indicative of results for the full year.

We have reclassified prior year amounts to conform to the current year presentation.

**Recently Adopted Accounting Standards**

During the first quarter of 2013, we adopted the accounting standard update regarding testing of intangible assets for impairment. This standard update allows companies the option to perform a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. An entity is not required to calculate the fair value of an indefinite-lived intangible asset and perform the quantitative impairment test unless the entity determines that it is more likely than not the asset is impaired. The adoption of this standard update did not have an impact on our condensed consolidated financial statements.

During the first quarter of 2013, we adopted the accounting standard update regarding reclassifications out of accumulated other comprehensive income. This standard update requires companies to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in our condensed consolidated statements of income if the amount being reclassified is required to be reclassified in its entirety to net income. For other amounts that are not required to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference to other required disclosures that provide additional detail about those amounts. See Note 7 ( Equity and Accumulated Other Comprehensive Income ) for additional details.

**Leasing Arrangements**

At each reporting period, we monitor the credit quality of the various lessees in our portfolios. Regarding the leveraged lease portfolio, external credit reports are used where available and where not available we use internally developed indicators. These indicators or internal credit risk grades factor historic loss experience, the value of the underlying collateral, delinquency trends, and industry and general economic conditions. The credit quality of our lessees primarily varies from AAA to CCC+. For each reporting period the leveraged leases within the portfolio are reviewed for indicators of impairment where it is probable the rent due according to the contractual terms of the lease will not be collected. All significant accounts, individually or in the aggregate, are current and none are classified as impaired.

**Earnings Per Common Share**

There were a total of approximately 6 million and 7 million outstanding dilutive securities, primarily consisting of restricted stock units, included in the computation of diluted earnings per common share for the three months ended March 31, 2013 and 2012, respectively. Outstanding options to purchase shares that were not included in the computation of diluted earnings per common share because to do so would have been anti-dilutive for the period, were not significant for the three months ended March 31, 2013 and 2012, respectively.

**Table of Contents****2. Wireless Licenses, Goodwill and Other Intangible Assets****Wireless Licenses**

Changes in the carrying amount of Wireless licenses are as follows:

(dollars in millions)

Balance at January 1, 2013	\$ 77,744
Capitalized interest on wireless licenses	133
Reclassifications, adjustments and other	(2,232)
<b>Balance at March 31, 2013</b>	<b>\$ 75,645</b>

Reclassifications, adjustments, and other includes \$2.3 billion of Wireless licenses that are classified as held for sale and included in Prepaid expenses and other current assets on our condensed consolidated balance sheet at March 31, 2013 as well as the exchange of wireless licenses completed during the three months ended March 31, 2013. See below for additional details.

During the first quarter of 2013, we completed license exchange agreements with T-Mobile USA Inc. (T-Mobile) and Cricket License Company, LLC, a subsidiary of Leap Wireless, to exchange certain Advanced Wireless Services (AWS) licenses. These non-cash exchanges include a number of intra-market swaps that will enable Verizon Wireless to make more efficient use of the AWS band. As a result of these exchanges, we received an aggregate \$0.5 billion of AWS licenses at fair value and recorded an immaterial gain.

On April 18, 2012, we announced plans to initiate an open sale process for all of our 700 MHz lower A and B block spectrum licenses, subject to the receipt of acceptable bids. We acquired these licenses as part of Federal Communications Commission (FCC) Auction 73 in 2008. On January 25, 2013, Verizon Wireless agreed to sell 39 lower 700 MHz B block spectrum licenses to AT&T Inc. (AT&T) in exchange for a payment of \$1.9 billion and the transfer by AT&T to Verizon Wireless of AWS (10 MHz) licenses in certain markets in the western United States. Verizon Wireless also agreed to sell certain lower 700 MHz B block spectrum licenses to an investment firm for a payment of \$0.2 billion. These transactions are subject to approval by the FCC. As a result of these agreements, \$2.3 billion of Wireless licenses are classified as held for sale and included in Prepaid expenses and other current assets on our condensed consolidated balance sheet at March 31, 2013. When finalized, the sales will result in the completion of the open sale process. We expect to deploy the remaining licenses as necessary to meet our own spectrum needs.

At March 31, 2013, approximately \$7.7 billion of Wireless licenses were under development for commercial service for which we were capitalizing interest costs.

**Goodwill**

Changes in the carrying amount of Goodwill are as follows:

(dollars in millions)

	<b>Wireless</b>	<b>Wireline</b>	<b>Total</b>
Balance at January 1, 2013	\$ 18,172	\$ 5,967	\$ 24,139
Reclassifications, adjustments and other		(7)	(7)
<b>Balance at March 31, 2013</b>	<b>\$ 18,172</b>	<b>\$ 5,960</b>	<b>\$ 24,132</b>



**Table of Contents****Other Intangible Assets**

The following table displays the composition of Other intangible assets, net:

(dollars in millions)	At March 31, 2013			At December 31, 2012		
	Gross Amount	Accumulated Amortization	Net Amount	Gross Amount	Accumulated Amortization	Net Amount
Customer lists (6 to 13 years)	\$ 3,552	\$ (2,419)	\$ 1,133	\$ 3,556	\$ (2,338)	\$ 1,218
Non-network internal-use software (3 to 7 years)	10,682	(6,462)	4,220	10,415	(6,210)	4,205
Other (2 to 25 years)	773	(299)	474	802	(292)	510
<b>Total</b>	<b>\$ 15,007</b>	<b>\$ (9,180)</b>	<b>\$ 5,827</b>	<b>\$ 14,773</b>	<b>\$ (8,840)</b>	<b>\$ 5,933</b>

The amortization expense for Other intangible assets was as follows:

(dollars in millions)	Three Months Ended
	March 31,
2013	\$ 386
2012	361

Estimated annual amortization expense for Other intangible assets is as follows:

Years	(dollars in millions)
2013	\$ 1,657
2014	1,282
2015	1,071
2016	822
2017	615

**3. Debt**

Changes to debt during the three months ended March 31, 2013 are as follows:

(dollars in millions)	Debt Maturing within One Year	Long-term Debt	Total
Balance at January 1, 2013	\$ 4,369	\$ 47,618	\$ 51,987
Proceeds from long-term borrowings		500	500
Repayments of long-term borrowings and capital leases obligations	(73)		(73)
Increase in short-term obligations, excluding current maturities	581		581
Reclassifications of long-term debt	6,008	(6,008)	
Other	3	(117)	(114)
<b>Balance at March 31, 2013</b>	<b>\$ 10,888</b>	<b>\$ 41,993</b>	<b>\$ 52,881</b>

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

During March 2013, we issued \$0.5 billion aggregate principal amount of floating rate notes due 2015 in a private placement resulting in cash proceeds of approximately \$0.5 billion, net of discounts and issuance costs. The proceeds were used for the repayment of commercial paper.

During April 2013, \$1.25 billion of 5.25% Verizon Communications Notes matured and were repaid.

**Table of Contents***Guarantees*

We guarantee the debentures and first mortgage bonds of our operating telephone company subsidiaries. As of March 31, 2013, \$4.3 billion principal amount of these obligations remain outstanding. Each guarantee will remain in place for the life of the obligation unless terminated pursuant to its terms, including the operating telephone company no longer being a wholly-owned subsidiary of Verizon.

We also guarantee the debt obligations of GTE Corporation that were issued and outstanding prior to July 1, 2003. As of March 31, 2013, \$1.7 billion principal amount of these obligations remain outstanding.

*Debt Covenants*

We and our consolidated subsidiaries are in compliance with all of our debt covenants.

*Credit Facility*

As of March 31, 2013, the unused borrowing capacity under a \$6.2 billion four-year credit facility, maturing on August 12, 2016, with a group of major financial institutions was approximately \$6.1 billion.

**4. Fair Value Measurements**

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis as of March 31, 2013:

(dollars in millions)	Level 1 <sup>(1)</sup>	Level 2 <sup>(2)</sup>	Level 3 <sup>(3)</sup>	Total
<b>Assets:</b>				
Short-term investments:				
Equity securities	\$ 338	\$	\$	\$ 338
Fixed income securities		322		322
Other assets:				
Fixed income securities		841		841
Cross currency swaps and other		66		66
<b>Total</b>	\$ 338	\$ 1,229	\$	\$ 1,567
<b>Liabilities:</b>				
Other liabilities:				
Cross currency swaps	\$	\$ 13	\$	\$ 13
<b>Total</b>	\$	\$ 13	\$	\$ 13

<sup>(1)</sup> quoted prices in active markets for identical assets or liabilities

<sup>(2)</sup> observable inputs other than quoted prices in active markets for identical assets and liabilities

<sup>(3)</sup> no observable pricing inputs in the market

Equity securities consist of investments in common stock of domestic and international corporations measured using quoted prices in active markets.

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Fixed income securities consist primarily of investments in municipal bonds that do not have quoted prices in active markets. For these securities, we use alternative matrix pricing resulting in these debt securities being classified as Level 2.

Derivative contracts are valued using models based on readily observable market parameters for all substantial terms of our derivative contracts and thus are classified within Level 2. We use mid-market pricing for fair value measurements of our derivative instruments. Our derivative instruments are recorded on a gross basis.

We recognize transfers between levels of the fair value hierarchy as of the end of the reporting period. There were no transfers within the fair value hierarchy during the three months ended March 31, 2013.



**Table of Contents***Fair Value of Short-term and Long-term Debt*

The fair value of our debt is determined using various methods, including quoted prices for identical terms and maturities, which is a Level 1 measurement, as well as quoted prices for similar terms and maturities in inactive markets and future cash flows discounted at current rates, which are Level 2 measurements. The fair value of our short-term and long-term debt, excluding capital leases, was as follows:

(dollars in millions)	At March 31, 2013		At December 31, 2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Short- and long-term debt, excluding capital leases	\$ 52,598	\$ 59,943	\$ 51,689	\$ 61,552

**Derivative Instruments**

We enter into derivative transactions to manage our exposure to fluctuations in foreign currency exchange rates, interest rates, and equity and commodity prices. We employ risk management strategies, which may include the use of a variety of derivatives including cross currency swaps, foreign currency and prepaid forwards and collars, interest rate swap agreements, commodity swap and forward agreements and interest rate locks. We do not hold derivatives for trading purposes.

We measure all derivatives, including derivatives embedded in other financial instruments, at fair value and recognize them as either assets or liabilities on our condensed consolidated balance sheets. Changes in the fair values of derivative instruments not qualifying as hedges or any ineffective portion of hedges are recognized in earnings in the current period. Changes in the fair values of derivative instruments used effectively as fair value hedges are recognized in earnings, along with changes in the fair value of the hedged item. Changes in the fair value of the effective portions of cash flow hedges are reported in Other comprehensive income and recognized in earnings when the hedged item is recognized in earnings.

*Interest Rate Swaps*

We have entered into domestic interest rate swaps to achieve a targeted mix of fixed and variable rate debt. We principally receive fixed rates and pay variable rates based on the London Interbank Offered Rate, resulting in a net increase or decrease to Interest expense. These swaps are designated as fair value hedges and hedge against changes in the fair value of our debt portfolio. We record the interest rate swaps at fair value on our condensed consolidated balance sheets as assets and liabilities. The fair value of these contracts was not material at March 31, 2013 or December 31, 2012. As of March 31, 2013, the total notional amount of these interest rate swaps was \$1.3 billion. During April 2013, these interest rate swaps matured and the impact to our condensed consolidated financial statements was not material.

*Cross Currency Swaps*

Verizon Wireless previously entered into cross currency swaps designated as cash flow hedges to exchange approximately \$1.6 billion of British Pound Sterling and Euro-denominated debt into U.S. dollars and to fix our future interest and principal payments in U.S. dollars, as well as to mitigate the impact of foreign currency transaction gains or losses. A portion of the gains and losses recognized in Other comprehensive income was reclassified to Other income and (expense), net to offset the related pretax foreign currency transaction gain or loss on the underlying debt obligations. The fair value of the outstanding swaps was not material at March 31, 2013 or December 31, 2012. During the three months ended March 31, 2013 and 2012, a pretax loss of \$0.1 billion and a pretax gain of \$0.1 billion were recognized in Other comprehensive income, respectively.

**Table of Contents****5. Stock-Based Compensation***Verizon Communications Long-Term Incentive Plan*

The Verizon Communications Inc. Long-Term Incentive Plan (the Plan) permits the granting of stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, performance stock units and other awards. The maximum number of shares available for awards from the Plan is 119.6 million shares.

*Restricted Stock Units*

The Plan provides for grants of Restricted Stock Units (RSUs) that generally vest at the end of the third year after the grant. The RSUs are classified as equity awards because the RSUs will be paid in Verizon common stock upon vesting. The RSU equity awards are measured using the grant date fair value of Verizon common stock and are not remeasured at the end of each reporting period. Dividend equivalent units are also paid to participants at the time the RSU award is paid, and in the same proportion as the RSU award.

*Performance Stock Units*

The Plan also provides for grants of Performance Stock Units (PSUs) that generally vest at the end of the third year after the grant. As defined by the Plan, the Human Resources Committee of the Board of Directors determines the number of PSUs a participant earns based on the extent to which the corresponding performance goals have been achieved over the three-year performance cycle. The PSUs are classified as liability awards because the PSU awards are paid in cash upon vesting. The PSU award liability is measured at its fair value at the end of each reporting period and, therefore, will fluctuate based on the price of Verizon common stock as well as performance relative to the targets. Dividend equivalent units are also paid to participants at the time that the PSU award is determined and paid, and in the same proportion as the PSU award.

The following table summarizes the Restricted Stock Unit and Performance Stock Unit activity:

(shares in thousands)	<b>Restricted Stock Units</b>	<b>Performance Stock Units</b>
Outstanding, beginning of year	18,669	39,463
Granted	4,275	6,675
Payments	(7,189)	(22,703)
Cancelled/Forfeited	(35)	(306)
<b>Outstanding, March 31, 2013</b>	<b>15,720</b>	<b>23,129</b>

As of March 31, 2013, unrecognized compensation expense related to the unvested portion of Verizon's RSUs and PSUs was approximately \$0.8 billion and is expected to be recognized over approximately two years.

The RSUs granted in 2013 have a weighted-average grant date fair value of \$47.96 per unit.

**6. Employee Benefits**

We maintain non-contributory defined benefit pension plans for many of our employees. In addition, we maintain postretirement health care and life insurance plans for our retirees and their dependents, which are both contributory and non-contributory, and include a limit on our share of the cost for certain recent and future retirees. In accordance with our accounting policy for pension and other postretirement benefits, operating expenses include pension and benefit related charges based on actuarial assumptions, including projected discount rates and an estimated return on plan assets. These estimates are updated in the fourth quarter to reflect actual return on plan assets and updated actuarial assumptions. The

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

adjustment will be recognized in the income statement during the fourth quarter or upon a remeasurement event pursuant to our accounting policy for the recognition of actuarial gains and losses.

**Table of Contents****Net Periodic Benefit Cost**

The following table summarizes the benefit (income) cost related to our pension and postretirement health care and life insurance plans:

(dollars in millions)	<b>Pension</b>		<b>Health Care and Life</b>	
<b>Three Months Ended March 31,</b>	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
Service cost	\$ 99	\$ 89	\$ 80	\$ 92
Amortization of prior service cost (credit)	1	(1)	(62)	(9)
Subtotal	100	88	18	83
Expected return on plan assets	(311)	(442)	(36)	(43)
Interest cost	250	362	274	327
Net periodic benefit cost	\$ 39	\$ 8	\$ 256	\$ 367

**Severance Payments**

During the three months ended March 31, 2013, we paid severance benefits of \$0.1 billion. At March 31, 2013, we had a remaining severance liability of \$0.9 billion, a portion of which includes future contractual payments to employees separated as of March 31, 2013.

**Employer Contributions**

During the three months ended March 31, 2013, we contributed \$0.4 billion to our other postretirement benefit plans. The contribution to our nonqualified pension plans was not material during the three months ended March 31, 2013. There have been no material changes to the estimated qualified and nonqualified pension contributions in 2013 as previously disclosed in Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2012.

**7. Equity and Accumulated Other Comprehensive Income****Equity**

Changes in the components of Total equity were as follows:

(dollars in millions)	<b>Attributable to Verizon</b>	<b>Noncontrolling Interest</b>	<b>Total Equity</b>
Balance at January 1, 2013	\$ 33,157	\$ 52,376	\$ 85,533
Net income	1,952	2,903	4,855
Other comprehensive loss	(179)	(12)	(191)
Comprehensive income	1,773	2,891	4,664

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Contributed capital	(96)		(96)
Dividends declared	(1,474)		(1,474)
Common stock in treasury	77		77
Distributions and other	(127)	(989)	(1,116)
<b>Balance at March 31, 2013</b>	<b>\$ 33,310</b>	<b>\$ 54,278</b>	<b>\$ 87,588</b>

Noncontrolling interests included in our condensed consolidated financial statements primarily consist of Vodafone Group Plc's (Vodafone) 45% ownership interest in Verizon Wireless.

*Common Stock*

During the three months ended March 31, 2013, Verizon purchased approximately 3.5 million shares under our authorized share buyback program for approximately \$0.2 billion. At March 31, 2013, the maximum number of shares that could be purchased by or on behalf of Verizon under our share buyback program was 96.5 million.

**Table of Contents****Accumulated Other Comprehensive Income**

The changes in the balances of Accumulated other comprehensive income by component are as follows:

(dollars in millions)	Foreign currency translation adjustments	Unrealized loss on cash flow hedges	Unrealized gain on marketable securities	Defined benefit pension and postretirement plans	Total
Balance at January 1, 2013	\$ 793	\$ 88	\$ 101	\$ 1,253	\$ 2,235
Other comprehensive income (loss)	(148)	(31)	14		(165)
Amounts reclassified to net income		25	(3)	(36)	(14)
Net other comprehensive income (loss)	(148)	(6)	11	(36)	(179)
<b>Balance at March 31, 2013</b>	<b>\$ 645</b>	<b>\$ 82</b>	<b>\$ 112</b>	<b>\$ 1,217</b>	<b>\$ 2,056</b>

The amounts presented above in net other comprehensive income are net of taxes and noncontrolling interest, which are not significant. For the three months ended March 31, 2013, the amounts reclassified to net income related to defined benefit pension and postretirement plans in the table above are included in Cost of services and sales and Selling, general and administrative expense on our condensed consolidated statement of income. For the three months ended March 31, 2013, all other amounts reclassified to net income in the table above are included in Other income and (expense), net on our condensed consolidated statement of income.

**8. Segment Information****Reportable Segments**

We have two reportable segments, which we operate and manage as strategic business units and organize by products and services. We measure and evaluate our reportable segments based on segment operating income, consistent with the chief operating decision maker's assessment of segment performance.

Corporate, eliminations and other includes unallocated corporate expenses, intersegment eliminations recorded in consolidation, the results of other businesses, such as our investments in unconsolidated businesses, pension and other employee benefit related costs, lease financing, as well as other adjustments and gains and losses that are not allocated in assessing segment performance due to their non-operational nature. Although such transactions are excluded from the business segment results, they are included in reported consolidated earnings. Gains and losses that are not individually significant are included in all segment results as these items are included in the chief operating decision maker's assessment of segment performance.

Our segments and their principal activities consist of the following:

Segment	Description
<b>Wireless</b>	Wireless communications products and services include wireless voice and data services and equipment sales, which are provided to consumer, business and government customers across the United States.
<b>Wireline</b>	Wireline's voice, data and video communications products and enhanced services include local and long distance voice, broadband Internet access and video, corporate networking solutions, data center and cloud services and security and managed

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

network services. We provide these products and services to consumers in the United States, as well as to carriers, businesses and government customers both in the United States and in over 150 other countries around the world.

**Table of Contents**

The following table provides operating financial information for our two reportable segments:

(dollars in millions)	<b>Three Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>External Operating Revenues</b>		
Wireless		
Retail service	\$ 16,155	\$ 14,872
Other service	557	524
Service revenue	16,712	15,396
Equipment	1,809	1,835
Other	975	1,019
Total Wireless	19,496	18,250
Wireline		
Consumer retail	3,590	3,441
Small business	648	659
Mass Markets	4,238	4,100
Strategic services	2,087	1,969
Core	1,660	1,882
Global Enterprise	3,747	3,851
Global Wholesale	1,471	1,592
Other	103	123
Total Wireline	9,559	9,666
Total segments	29,055	27,916
Corporate, eliminations and other	365	326
Total consolidated reported	\$ 29,420	\$ 28,242
<b>Intersegment Revenues</b>		
Wireless	\$ 27	\$ 23
Wireline	271	279
Total segments	298	302
Corporate, eliminations and other	(298)	(302)
Total consolidated reported	\$	\$
<b>Total Operating Revenues</b>		
Wireless	\$ 19,523	\$ 18,273
Wireline	9,830	9,945



Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Total segments	29,353	28,218
Corporate, eliminations and other	67	24
Total consolidated reported	\$ 29,420	\$ 28,242

**Operating Income**

Wireless	\$ 6,418	\$ 5,217
Wireline	13	157
Total segments	6,431	5,374
Reconciling items	(209)	(179)
Total consolidated reported	\$ 6,222	\$ 5,195

**Table of Contents**

	At March 31,	At December 31,
(dollars in millions)	2013	2012
<b>Assets</b>		
Wireless	\$ 145,242	\$ 142,485
Wireline	85,746	84,815
Total segments	230,988	227,300
Reconciling items	(4,802)	(2,078)
Total consolidated reported	\$ 226,186	\$ 225,222

A reconciliation of the total of the reportable segments operating income to consolidated income before provision for income taxes is as follows:

(dollars in millions)	Three Months Ended March 31,	
	2013	2012
<b>Total segment operating income</b>	\$ 6,431	\$ 5,374
Corporate, eliminations and other	(209)	(179)
Total consolidated operating income	6,222	5,195
Equity in earnings of unconsolidated businesses	(5)	103
Other income and (expense), net	39	19
Interest expense	(537)	(685)
<b>Income Before Provision For Income Taxes</b>	\$ 5,719	\$ 4,632

We generally account for intersegment sales of products and services and asset transfers at current market prices. No single customer accounted for more than 10% of our total operating revenues during the three months ended March 31, 2013 and 2012.

**9. Commitments and Contingencies**

In the ordinary course of business Verizon is involved in various commercial litigation and regulatory proceedings at the state and federal level. Where it is determined, in consultation with counsel based on litigation and settlement risks, that a loss is probable and estimable in a given matter, the Company establishes an accrual. In none of the currently pending matters is the amount of accrual material. An estimate of the reasonably possible loss or range of loss in excess of the amounts already accrued cannot be made at this time due to various factors typical in contested proceedings, including (1) uncertain damage theories and demands; (2) a less than complete factual record; (3) uncertainty concerning legal theories and their resolution by courts or regulators; and (4) the unpredictable nature of the opposing party and its demands. We continuously monitor these proceedings as they develop and adjust any accrual or disclosure as needed. We do not expect that the ultimate resolution of any pending regulatory or legal matter in future periods, including the Hicksville matter described below, will have a material effect on our financial condition, but it could have a material effect on our results of operations for a given reporting period.

During 2003, under a government-approved plan, remediation commenced at the site of a former Sylvania facility in Hicksville, New York that processed nuclear fuel rods in the 1950s and 1960s. Remediation beyond original expectations proved to be necessary and a reassessment of the anticipated remediation costs was conducted. A reassessment of costs related to remediation efforts at several other former facilities was also undertaken. In September 2005, the Army Corps of Engineers (ACE) accepted the Hicksville site into the Formerly Utilized Sites Remedial Action Program. This may result in the ACE performing some or all of the remediation effort for the Hicksville site with a corresponding decrease in costs to Verizon. To the extent that the ACE assumes responsibility for remedial work at the Hicksville site, an adjustment to a

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

reserve previously established for the remediation may be made. Adjustments to the reserve may also be made based upon actual conditions discovered during the remediation at this or any other site requiring remediation.

Verizon is currently involved in approximately 50 federal district court actions alleging that Verizon is infringing various patents. Most of these cases are brought by non-practicing entities and effectively seek only monetary damages; a small number are brought by companies that have sold products and seek injunctive relief as well. These cases have progressed to various stages and a small number may go to trial in the coming 12 months if they are not otherwise resolved.

In connection with the execution of agreements for the sales of businesses and investments, Verizon ordinarily provides representations and warranties to the purchasers pertaining to a variety of nonfinancial matters, such as ownership of the securities being sold, as well as indemnity from certain financial losses. From time to time, counterparties may make claims under these provisions, and Verizon will seek to defend against those claims and resolve them in the ordinary course of business.

**Table of Contents**

Subsequent to the sale of Verizon Information Services Canada in 2004, we continue to provide a guarantee to publish directories, which was issued when the directory business was purchased in 2001 and had a 30-year term (before extensions). The preexisting guarantee continues, without modification, despite the subsequent sale of Verizon Information Services Canada and the spin-off of our domestic print and Internet yellow pages directories business. The possible financial impact of the guarantee, which is not expected to be adverse, cannot be reasonably estimated as a variety of the potential outcomes available under the guarantee result in costs and revenues or benefits that may offset each other. We do not believe performance under the guarantee is likely.

---

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **Overview**

Verizon Communications Inc. (Verizon or the Company) is a holding company that, acting through its subsidiaries, is one of the world's leading providers of communications, information and entertainment products and services to consumers, businesses and governmental agencies with a presence in over 150 countries around the world. Our offerings, designed to meet customers' demand for speed, mobility, security and control, include voice, data and video services on our wireless and wireline networks. We have two reportable segments, Wireless and Wireline. Our wireless business, operating as Verizon Wireless, provides voice and data services and equipment sales across the United States using one of the most extensive and reliable wireless networks. Our wireline business provides consumer, business and government customers with communications products and services, including voice, broadband data and video services, network access, long distance and other communications products and services, and also owns and operates one of the most expansive end-to-end global Internet Protocol (IP) networks. We have a highly skilled, diverse and dedicated workforce of approximately 181,900 employees as of March 31, 2013.

In recent years, Verizon has embarked upon a strategic transformation as advances in technology have changed the ways that our customers interact in their personal and professional lives and that businesses operate. To meet the changing needs of our customers and the changing technological landscape, we are focusing our efforts around higher margin and growing areas of our business: wireless data, wireline data and Strategic services, including cloud computing services.

Our strategy requires significant capital investments primarily to acquire wireless spectrum, put the spectrum into service, expand the fiber optic network that supports our wireless and wireline businesses, maintain our wireless and wireline networks and develop and maintain significant advanced database capacity.

In our Wireless business, during the three months ended March 31, 2013 compared to the similar period in 2012, strong revenue growth of 6.8% was driven by connection growth and strong demand for smartphones and Internet data devices. At March 31, 2013, we experienced a 5.9% increase in retail postpaid connections as compared to March 31, 2012, with smartphones representing 61.4% of our retail postpaid phone base at March 31, 2013.

As of April 18, 2013, our fourth-generation (4G) Long-Term Evolution (LTE) network has been deployed in 491 markets. As of the end of the first quarter of 2013, our 4G LTE network covered more than 287 million people throughout the country, representing more than 95% of our third-generation (3G) coverage. We expect to continue to deploy our 4G LTE network during 2013 and by the end of the second quarter we expect our 4G LTE network footprint to effectively match our existing 3G network footprint. Our 4G LTE network provides higher data throughput performance for data services at lower cost compared to those offered by 3G technologies.

In Wireline, during the three months ended March 31, 2013 compared to the similar period in 2012, revenues were positively impacted by higher revenues in Consumer retail driven by FiOS services. FiOS represented approximately 69% of Consumer retail revenue during the three months ended March 31, 2013 compared to approximately 63% during the similar period in 2012. As the FiOS products mature, we continue to seek ways to increase incremental revenue and further realize operating and capital efficiencies as well as maximize profitability. As more applications are developed for this high-speed service, we expect that FiOS will become a hub for managing a multitude of home services that will eventually be part of the digital grid, including not just entertainment and communications, but also machine-to-machine communications, such as home monitoring, home health care, energy management and utilities management.

Also positively impacting Wireline's revenues during the three months ended March 31, 2013 was a 6.0% increase in Strategic services revenue, which represented 56% of total Global Enterprise revenues. However, total Global Enterprise and Global Wholesale revenues declined as customers continue to be adversely affected by the economy, resulting in delayed discretionary spending and delayed purchasing decisions. To compensate for the shrinking market for traditional voice service, we continue to build our Wireline segment around data, video and advanced business services' areas where demand for reliable high-speed connections is growing.

During the first quarter of 2013, we completed license exchange agreements with T-Mobile USA Inc. (T-Mobile) and Cricket License Company, LLC, a subsidiary of Leap Wireless, to exchange certain Advanced Wireless Services (AWS) licenses. These non-cash exchanges include a number of intra-market swaps that will enable Verizon Wireless to make more efficient use of the AWS band. As a result of these exchanges, we received an aggregate \$0.5 billion of AWS licenses at fair value and recorded an immaterial gain.

On April 18, 2012, we announced plans to initiate an open sale process for all of our 700 MHz lower A and B block spectrum licenses, subject to the receipt of acceptable bids. We acquired these licenses as part of Federal Communications Commission (FCC) Auction 73 in 2008. On January 25, 2013, Verizon Wireless agreed to sell 39 lower 700 MHz B block spectrum licenses



**Table of Contents**

to AT&T Inc. (AT&T) in exchange for a payment of \$1.9 billion and the transfer by AT&T to Verizon Wireless of AWS (10 MHz) licenses in certain markets in the western United States. Verizon Wireless also agreed to sell certain lower 700 MHz B block spectrum licenses to an investment firm for a payment of \$0.2 billion. These transactions are subject to approval by the FCC. As a result of these agreements, \$2.3 billion of Wireless licenses are classified as held for sale and included in Prepaid expenses and other current assets on our condensed consolidated balance sheet at March 31, 2013. When finalized, the sales will result in the completion of the open sale process. We expect to deploy the remaining licenses as necessary to meet our own spectrum needs.

Investing in innovative technology like wireless networks, high-speed fiber and cloud services has positioned Verizon at the center of the growth trends of the future. By investing in our own capabilities, we are also investing in the markets we serve by making sure our communities have an efficient, reliable infrastructure for competing in the information economy. We are committed to putting our customers first and being a responsible member of our communities. Guided by this commitment and by our core values of integrity, respect, performance excellence and accountability, we believe we are well-positioned to produce a long-term return for our shareowners, create meaningful work for ourselves and provide something of lasting value for society.

*Trends*

There have been no significant changes to the information related to trends affecting our business that was disclosed in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2012 except to the extent described above.

**Table of Contents****Consolidated Results of Operations**

In this section, we discuss our overall results of operations and highlight items of a non-operational nature that are not included in our segment results. We have two reportable segments, Wireless and Wireline, which we operate and manage as strategic business units and organize by products and services. In Segment Results of Operations, we review the performance of our two reportable segments.

Corporate, eliminations and other includes unallocated corporate expenses such as certain pension and other employee benefit related costs, intersegment eliminations recorded in consolidation, the results of other businesses such as our investments in unconsolidated businesses, lease financing and other adjustments and gains and losses that are not allocated in assessing segment performance due to their non-operational nature. Although such transactions are excluded from the business segment results, they are included in reported consolidated earnings. Gains and losses that are not individually significant are included in all segment results as these items are included in the chief operating decision maker's assessment of segment performance. We believe that this presentation assists users of our financial statements in better understanding our results of operations and trends from period to period.

**Consolidated Revenues**

(dollars in millions)	Three Months Ended			
	March 31,		Increase/(Decrease)	
	2013	2012		
<b>Wireless</b>				
Service revenue	\$ 16,728	\$ 15,410	\$ 1,318	8.6%
Equipment and other	2,795	2,863	(68)	(2.4)
<b>Total</b>	<b>19,523</b>	<b>18,273</b>	<b>1,250</b>	<b>6.8</b>
<b>Wireline</b>				
Mass Markets	4,240	4,103	137	3.3
Global Enterprise	3,753	3,852	(99)	(2.6)
Global Wholesale	1,727	1,861	(134)	(7.2)
Other	110	129	(19)	(14.7)
<b>Total</b>	<b>9,830</b>	<b>9,945</b>	<b>(115)</b>	<b>(1.2)</b>
Corporate, eliminations and other	67	24	43	nm
<b>Consolidated Revenues</b>	<b>\$ 29,420</b>	<b>\$ 28,242</b>	<b>\$ 1,178</b>	<b>4.2</b>

nm not meaningful

The increase in consolidated revenue during the three months ended March 31, 2013 compared to the similar period in 2012 was primarily due to higher revenues at Wireless, as well as higher Mass Markets revenues driven by FiOS services and increased Strategic services revenues within Global Enterprise at our Wireline segment. Partially offsetting these increases were lower Global Enterprise Core and Global Wholesale revenues at our Wireline segment.

Wireless revenues increased during the three months ended March 31, 2013 compared to the similar period in 2012 due to growth in service revenue. Service revenue increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily driven by higher retail postpaid service revenue, which increased largely as a result of an increase in retail postpaid connections of 5.2 million, as well as the continued increase in penetration of smartphones. Retail postpaid connections per account increased during the three months ended March 31, 2013 compared to the similar period in 2012, primarily due to the increased use of tablets and other Internet devices. During the three months ended March 31, 2013, retail postpaid connection net additions increased compared to the similar period in 2012 primarily due to an increase in retail postpaid connection gross additions, partially offset by an increase in our retail postpaid connection churn rate.

Wireline's revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily driven by declines in Global Enterprise Core and Global Wholesale, partially offset by higher Mass Markets revenues driven by FiOS services and increased Strategic services revenues within Global Enterprise.



## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Mass Markets revenues increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to the expansion of FiOS services (Voice, Internet and Video) as well as changes in our pricing strategies adopted in the third quarter of 2012, partially offset by the continued decline of local exchange revenues.

**Table of Contents**

Global Enterprise revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a decline in Core customer premise equipment revenues and lower local services and traditional circuit-based revenues. This decrease was partially offset by higher Strategic services revenues, primarily due to growth in advanced services, such as IP communications, contact center solutions and our cloud and data center offerings.

Global Wholesale revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a decline in traditional voice revenues as a result of decreased minutes of use (MOUs) and a decline in domestic wholesale connections, partially offset by continuing demand for high-speed digital data services from fiber-to-the-cell customers upgrading their core data circuits to Ethernet facilities as well as Ethernet migrations from other core customers.

Other revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to reduced volumes outside of our network footprint.

**Consolidated Operating Expenses**

(dollars in millions)	Three Months Ended			
	March 31,		Increase/(Decrease)	
	2013	2012		
Cost of services and sales	\$ 10,932	\$ 11,319	\$ (387)	(3.4)%
Selling, general and administrative expense	8,148	7,700	448	5.8
Depreciation and amortization expense	4,118	4,028	90	2.2
<b>Consolidated Operating Expenses</b>	<b>\$ 23,198</b>	<b>\$ 23,047</b>	<b>\$ 151</b>	<b>0.7</b>

*Cost of Services and Sales*

Cost of services and sales decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to decreases in cost of equipment sales, network connection costs and costs for data services at our Wireless segment, as well as decreases in costs related to customer premise equipment, a favorable change in the Universal Service Fund rate and a decline in access costs at our Wireline segment. Partially offsetting these decreases were increases in costs of network services and data roaming at our Wireless segment and increased content costs associated with continued FiOS subscriber growth and vendor rate increases at our Wireline segment.

*Selling, General and Administrative Expense*

Selling, general and administrative expense increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to higher sales commission expense at our Wireless segment as well as higher transaction and property tax expenses at our Wireline segment.

*Depreciation and Amortization Expense*

Depreciation and amortization expense increased during the three months ended March 31, 2013 compared to the similar period in 2012, primarily due to an increase in net depreciable assets at our Wireless segment and higher amortization expense related to patents and non-network software at our Wireline segment. These increases were partially offset by a decline in net depreciable assets at our Wireline segment.

*Consolidated Operating Income and EBITDA*

Consolidated earnings before interest, taxes, depreciation and amortization expenses (Consolidated EBITDA) which is presented below, is a non-GAAP measure and does not purport to be an alternative to operating income as a measure of operating performance. Management believes that this measure is useful to investors and other users of our financial information in evaluating operating profitability on a more variable cost basis as it excludes the depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to our competitors. Consolidated EBITDA is calculated by adding back interest,

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

taxes, depreciation and amortization expense, equity in earnings of unconsolidated businesses and other income and (expense), net to net income.

Operating expenses include pension and benefit related charges based on actuarial assumptions, including projected discount rates and an estimated return on plan assets. These estimates will be updated in the fourth quarter to reflect actual return on plan assets and updated actuarial assumptions. The adjustment will be recognized in the income statement during the fourth quarter or upon a remeasurement event pursuant to our accounting policy for the recognition of actuarial gains/losses.

**Table of Contents**

It is management's intent to provide non-GAAP financial information to enhance the understanding of Verizon's GAAP financial information, and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies.

(dollars in millions)	<b>Three Months Ended</b>	
	<b>2013</b>	<b>March 31, 2012</b>
<b>Consolidated Operating Income</b>	\$ 6,222	\$ 5,195
Add Depreciation and amortization expense	4,118	4,028
<b>Consolidated EBITDA</b>	<b>\$ 10,340</b>	<b>\$ 9,223</b>

The changes in the table above during the three months ended March 31, 2013 compared to the similar period in 2012 were a result of the factors described in connection with operating revenues and operating expenses above.

**Table of Contents****Other Consolidated Results***Equity in Earnings of Unconsolidated Businesses*

Equity in earnings of unconsolidated businesses decreased \$108 million during the three months ended March 31, 2013 compared to the similar period in 2012. The decrease during the period was primarily due to lower earnings from operations at Vodafone Omnitel N.V. and the purchase of previously unconsolidated wireless partnerships.

*Other Income and (Expense), Net*

Additional information relating to Other income and (expense), net is as follows:

(dollars in millions)	Three Months Ended		Increase/(Decrease)	
	2013	2012		
Interest income	\$ 13	\$ 15	\$ (2)	(13.3)%
Foreign exchange gains (losses), net	17	(2)	19	nm
Other, net	9	6	3	50.0
<b>Total</b>	<b>\$ 39</b>	<b>\$ 19</b>	<b>\$ 20</b>	<b>nm</b>

nm not meaningful

*Interest Expense*

(dollars in millions)	Three Months Ended		Increase/(Decrease)	
	2013	2012		
Total interest costs on debt balances	\$ 714	\$ 753	\$ (39)	(5.2)%
Less capitalized interest costs	177	68	109	nm
<b>Total</b>	<b>\$ 537</b>	<b>\$ 685</b>	<b>\$ (148)</b>	<b>(21.6)</b>

Average debt outstanding	\$ 52,623	\$ 52,641
Effective interest rate	5.4%	5.7%

nm not meaningful

Total interest costs on debt balances decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a lower effective interest rate (see Consolidated Financial Condition ). Capitalized interest costs were higher in 2013 primarily due to increases in wireless licenses that are currently under development.

**Table of Contents***Provision for Income Taxes*

(dollars in millions)	Three Months Ended		Increase/(Decrease)	
	2013	2012		
<b>Provision for income taxes</b>	\$ 864	\$ 726	\$ 138	19.0%
<b>Effective income tax rate</b>	15.1%	15.7%		

The effective income tax rate is calculated by dividing the provision for income taxes by income before the provision for income taxes. Our annual effective income tax rate is significantly lower than the statutory federal income tax rate due to the inclusion of income attributable to Vodafone Group Plc. s (Vodafone) noncontrolling interest in the Verizon Wireless partnership within our income before the provision for income taxes, which resulted in our effective income tax rate being 15.6 and 14.4 percentage points lower during the three months ended March 31, 2013 and 2012, respectively.

The increase in the Provision for income taxes during the three months ended March 31, 2013 compared to the similar period in 2012 is primarily due to higher income before income taxes as well as lower tax benefits related to income tax examinations in the current period. The effective income tax rate for the three months ended March 31, 2013 compared to the similar period in 2012 decreased primarily due to higher earnings attributable to Vodafone s noncontrolling interest in the Verizon Wireless Partnership in the current period, partially offset by higher tax benefits related to income tax examinations in the prior period.

**Unrecognized Tax Benefits**

Unrecognized tax benefits were \$2.8 billion at March 31, 2013 and \$2.9 billion at December 31, 2012. Interest and penalties related to unrecognized tax benefits were \$0.4 billion (after-tax) at March 31, 2013 and December 31, 2012. The decrease in unrecognized tax benefits was primarily due to the favorable resolution of tax litigation in Canada partially offset by an increase in unrecognized tax benefits related to Italian withholding tax.

As a large taxpayer, we are under audit by the Internal Revenue Service (IRS) and multiple state and foreign jurisdictions for various open tax years. The IRS is currently examining the Company s U.S. income tax returns for tax years 2007-2009. Significant tax examinations are ongoing in Italy and New York City for tax years as early as 2000. It is reasonably possible that the amount of the liability for unrecognized tax benefits could change by a significant amount in the next twelve months. An estimate of the range of the possible change cannot be made until these tax matters are further developed or resolved.

*Net Income Attributable to Noncontrolling Interest*

(dollars in millions)	Three Months Ended		Increase/(Decrease)	
	2013	2012		
<b>Net income attributable to noncontrolling interest</b>	\$ 2,903	\$ 2,220	\$ 683	30.8%

The increase in Net income attributable to noncontrolling interest during the three months ended March 31, 2013 compared to the similar period in 2012 was due to higher earnings in our Wireless segment, which has a 45% noncontrolling partnership interest attributable to Vodafone.

**Table of Contents**

**Segment Results of Operations**

We have two reportable segments, Wireless and Wireline, which we operate and manage as strategic business units and organize by products and services. We measure and evaluate our reportable segments based on segment operating income. The use of segment operating income is consistent with the chief operating decision maker's assessment of segment performance.

Segment earnings before interest, taxes, depreciation and amortization (Segment EBITDA), which is presented below, is a non-GAAP measure and does not purport to be an alternative to operating income as a measure of operating performance. Management believes that this measure is useful to investors and other users of our financial information in evaluating operating profitability on a more variable cost basis as it excludes the depreciation and amortization expenses related primarily to capital expenditures and acquisitions that occurred in prior years, as well as in evaluating operating performance in relation to our competitors. Segment EBITDA is calculated by adding back depreciation and amortization expense to segment operating income.

Wireless Segment EBITDA service margin, also presented below, is calculated by dividing Wireless Segment EBITDA by Wireless service revenues. Wireless Segment EBITDA service margin utilizes service revenues rather than total revenues. Service revenues primarily exclude equipment revenues in order to reflect the impact of providing service to the wireless customer base on an ongoing basis. Wireline EBITDA margin is calculated by dividing Wireline EBITDA by total Wireline revenues.

**Table of Contents****Wireless**

Our Wireless segment is primarily comprised of Cellco Partnership doing business as Verizon Wireless. Cellco Partnership is a joint venture formed in April 2000 by the combination of the U.S. wireless operations and interests of Verizon and Vodafone. Verizon owns a controlling 55% interest in Verizon Wireless and Vodafone owns the remaining 45%. Verizon Wireless provides wireless communications services across one of the most extensive wireless networks in the United States.

We provide these services and equipment sales to consumer, business and government customers in the United States on a postpaid and prepaid basis. Postpaid connections represent individual lines of service for which a customer is billed in advance a monthly access charge in return for a monthly network service allowance, and usage beyond the allowances is billed monthly in arrears. Our prepaid service enables individuals to obtain wireless services without a long-term contract or credit verification by paying for all services in advance.

**Operating Revenues and Selected Operating Statistics**

(dollars in millions, except ARPA)	<b>Three Months Ended</b>		<b>Increase/(Decrease)</b>	
	<b>2013</b>	<b>March 31, 2012</b>		
Retail service	\$ 16,169	\$ 14,886	\$ 1,283	8.6%
Other service	559	524	35	6.7
Service revenue	16,728	15,410	1,318	8.6
Equipment and other	2,795	2,863	(68)	(2.4)
<b>Total Operating Revenues</b>	<b>\$ 19,523</b>	<b>\$ 18,273</b>	<b>\$ 1,250</b>	<b>6.8</b>
Connections ( 000) <sup>1</sup>				
Retail connections	98,930	92,988	5,942	6.4
Retail postpaid connections	93,186	87,963	5,223	5.9
Net additions in period ( 000) <sup>2</sup>				
Retail connections	720	734	(14)	(1.9)
Retail postpaid connections	677	501	176	35.1
Churn Rate:				
Retail connections	1.30%	1.24%		
Retail postpaid connections	1.01%	0.96%		
Account Statistics:				
Retail postpaid ARPA	\$ 150.27	\$ 140.58	\$ 9.69	6.9
Retail postpaid accounts ( 000) <sup>1</sup>	34,943	34,569	374	1.1
Retail postpaid connections per account <sup>(1)</sup>	2.67	2.54	0.13	5.1

<sup>(1)</sup> As of end of period

<sup>(2)</sup> Excluding acquisitions and adjustments

The increase in Wireless total operating revenues during the three months ended March 31, 2013 compared to the similar period in 2012 was the result of growth in service revenue.

*Accounts and Connections*

Retail (non-wholesale) postpaid accounts represent retail customers under contract with Verizon Wireless that are directly served and managed by Verizon Wireless and use its branded services. Accounts include single connection plans, family plans, Share Everything plans and corporate accounts. A single account may receive monthly wireless services for a variety of connected devices. Retail connections represent our retail



customer device connections. Churn is the rate at which service to a connection is terminated.

**Table of Contents**

Retail connections under an account may include: smartphones, basic phones, Home Phone Connect, Home Fusion, tablets, and other Internet devices. We expect to continue to experience retail connection growth based on the strength of our product offerings and network service quality. Retail postpaid connection net additions increased during the three months ended March 31, 2013 compared to the similar period in 2012, primarily due to an increase in retail postpaid connection gross additions, partially offset by an increase in our retail postpaid connection churn rate. Higher retail postpaid connection gross additions were driven by gross additions of smartphones as well as tablets and other Internet devices which reflect the launch of our Share Everything plans in the middle of 2012 coupled with new device introductions.

*Retail Postpaid Connections per Account*

Retail postpaid connections per account is calculated by dividing the total number of retail postpaid connections by the average number of retail postpaid accounts in the period. Retail postpaid connections per account increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to the increased use of tablets and other Internet devices.

*Service Revenue*

Service revenue increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily driven by higher retail postpaid service revenue, which increased largely as a result of an increase in retail postpaid connections of 5.2 million, as well as the continued increase in penetration of smartphones. The penetration of smartphones was positively impacted by an increasing percentage of smartphones activated by new customers as well as existing customers migrating from basic phones to smartphones. Increased smartphone penetration also contributed to the increase in our retail postpaid ARPA (the average revenue per account from retail postpaid accounts).

The increase in retail postpaid ARPA during the three months ended March 31, 2013 compared to the similar period in 2012 was primarily driven by increases in smartphone penetration and retail postpaid connections per account. During the three months ended March 31, 2013 we experienced a 5.1% increase in retail postpaid connections per account compared to the similar period in 2012, with smartphones representing 61.4% of our retail postpaid phone base as of March 31, 2013 compared to 46.8% as of March 31, 2012. The increased penetration in retail postpaid connections per account is primarily due to increases in Internet data devices, which represented 9.6% of our retail postpaid connection base as of March 31, 2013 compared to 8.3% as of March 31, 2012, primarily due to activations of tablets and Jetpacks™.

Other service revenue increased during the three months ended March 31, 2013 compared to the similar period in 2012 due to growth in wholesale connections, partially offset by a decrease in revenue related to third party roaming.

*Equipment and Other Revenue*

Equipment and other revenue decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a decline in equipment sales and regulatory fees, partially offset by revenue related to upgrade fees.

**Operating Expenses**

(dollars in millions)	Three Months Ended			
	March 31,		Increase/(Decrease)	
	2013	2012		
Cost of services and sales	\$ 5,651	\$ 5,910	\$ (259)	(4.4)%
Selling, general and administrative expense	5,448	5,228	220	4.2
Depreciation and amortization expense	2,006	1,918	88	4.6
<b>Total Operating Expenses</b>	<b>\$ 13,105</b>	<b>\$ 13,056</b>	<b>\$ 49</b>	<b>0.4</b>

*Cost of Services and Sales*

Cost of services and sales decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a \$0.2 billion decrease in cost of equipment sales, a decrease in network connection costs due to the ongoing deployment of Ethernet backhaul facilities primarily targeted at sites upgrading to 4G LTE, and a decrease in cost for data services. This decrease was partially offset by the increased cost of network services and increased data roaming.

*Selling, General and Administrative Expense*

Selling, general and administrative expense increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to higher sales commission expense in our indirect channel, partially offset by lower costs associated with regulatory fees. Indirect sales commission expense increased \$0.3 billion during the three months ended March 31, 2013 compared to the similar period in 2012 primarily as a result of an increase in the average commission per unit, as the mix of units continues to shift toward higher-priced smartphones and more customers activate data services.

**Table of Contents***Depreciation and Amortization Expense*

Depreciation and amortization expense increased during the three months ended March 31, 2013 compared to the similar period in 2012, primarily driven by an increase in net depreciable assets.

**Segment Operating Income and EBITDA**

(dollars in millions)	<b>Three Months Ended</b>		<b>Increase/(Decrease)</b>	
	<b>2013</b>	<b>2012</b>		
<b>Segment Operating Income</b>	\$ 6,418	\$ 5,217	\$ 1,201	23.0%
Add Depreciation and amortization expense	2,006	1,918	88	4.6
<b>Segment EBITDA</b>	\$ 8,424	\$ 7,135	\$ 1,289	18.1
<b>Segment operating income margin</b>	32.9%	28.6%		
<b>Segment EBITDA service margin</b>	50.4%	46.3%		

The changes in the table above during the three months ended March 31, 2013 compared to the similar period in 2012 were primarily a result of the factors described in connection with operating revenues and operating expenses above.

**Table of Contents****Wireline**

The Wireline segment provides communications products and services including local exchange and long distance voice service, broadband video and data, IP network services, network access and other services to consumers, small businesses and carriers in the United States, as well as to businesses and government customers both in the United States and in over 150 other countries around the world.

**Operating Revenues and Selected Operating Statistics**

(dollars in millions)	Three Months Ended			
	2013	March 31, 2012	Increase/(Decrease)	
Consumer retail	\$ 3,589	\$ 3,441	\$ 148	4.3%
Small business	651	662	(11)	(1.7)
Mass Markets	4,240	4,103	137	3.3
Strategic services	2,087	1,969	118	6.0
Core	1,666	1,883	(217)	(11.5)
Global Enterprise	3,753	3,852	(99)	(2.6)
Global Wholesale	1,727	1,861	(134)	(7.2)
Other	110	129	(19)	(14.7)
<b>Total Operating Revenues</b>	<b>\$ 9,830</b>	<b>\$ 9,945</b>	<b>\$ (115)</b>	<b>(1.2)</b>
Connections ( '000) <sup>(1)</sup>				
Total voice connections	22,191	23,700	(1,509)	(6.4)
Total Broadband connections	8,894	8,774	120	1.4
FiOS Internet subscribers	5,612	5,010	602	12.0
FiOS Video subscribers	4,895	4,353	542	12.5

<sup>(1)</sup> As of end of period

Wireline's revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily driven by declines in Global Enterprise Core, Global Wholesale and Other revenues, partially offset by higher Consumer retail revenues driven by FiOS services and increased Strategic services revenues within Global Enterprise.

*Mass Markets*

Mass Markets operations provide local exchange (basic service and end-user access) and long distance (including regional toll) voice services, as well as broadband services (including high-speed Internet, FiOS Internet and FiOS Video) to Consumer retail and Small business subscribers.

Mass Markets revenues increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to the expansion of FiOS services (Voice, Internet and Video) as well as changes in our pricing strategies adopted in the third quarter of 2012, partially offset by the continued decline of local exchange revenues.

We have continued to grow our subscriber base and consistently improved penetration rates within our FiOS service areas during the three months ended March 31, 2013. As of March 31, 2013, we achieved penetration rates of 38.2% and 34.1% for FiOS Internet and FiOS Video,

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

respectively, compared to penetration rates of 36.4% and 32.3% for FiOS Internet and FiOS Video, respectively, at March 31, 2012.

During the three months ended March 31, 2013, Mass Markets revenues were negatively impacted by the decline of local exchange revenues primarily due to a 5.6% decline in Consumer retail voice connections resulting primarily from competition and technology substitution with wireless, VoIP (voice over internet protocol), broadband and cable services. Total voice connections include traditional switched access lines in service as well as FiOS digital voice connections. There was also a decline in Small business retail voice connections, primarily reflecting competition and a shift to both IP and high-speed circuits.

**Table of Contents***Global Enterprise*

Global Enterprise offers Strategic services including network products and solutions, advanced communications services, and other core communications services to medium and large business customers, multinational corporations and state and federal government customers.

Global Enterprise revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a decline in Core customer premise equipment revenues and lower local services and traditional circuit-based revenues. Core services, which consist of traditional circuit-based services such as frame relay, private line and Asynchronous Transfer Mode services, declined compared to the similar period last year as our customer base continued to migrate to next generation IP services. The decline in customer premise equipment revenues reflects our focus on improving margins by continuing to de-emphasize sales of equipment that are not part of an overall enterprise solutions bundle. This decrease was partially offset by higher Strategic services revenues. Strategic services revenues increased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to growth in advanced services, such as IP communications, contact center solutions and our cloud and data center offerings.

*Global Wholesale*

Global Wholesale provides communications services including data, voice and local dial tone and broadband services primarily to local, long distance and other carriers that use our facilities to provide services to their customers.

Global Wholesale revenues decreased during the three months ended March 31, 2013 compared to the similar period in 2012 primarily due to a decline in traditional voice revenues as a result of decreased MOUs and a 6.0% decline in domestic wholesale connections. The traditional voice product reductions are primarily due to the continued impact of competitors de-emphasizing their local market initiatives coupled with the impact of technology substitution. Also contributing to the decline in voice revenues is the continuing contraction of market rates due to competition. Partially offsetting the overall decrease in wholesale revenue was a continuing demand for high-speed digital data services from fiber-to-the-cell customers upgrading their core data circuits to Ethernet facilities as well as Ethernet migrations from other core customers. As a result of the customer upgrades, the number of core data circuits experienced a 7.5% decline as compared to the similar period in 2012.

*Other*

Other revenues include such services as local exchange and long distance services outside of our network footprint and operator services which are no longer being marketed. The decrease in revenues from other services during the three months ended March 31, 2013 compared to the similar period in 2012 was primarily due to reduced volumes outside of our network footprint.

**Operating Expenses**

(dollars in millions)	Three Months Ended			
	March 31,		Increase/(Decrease)	
	2013	2012		
Cost of services and sales	\$ 5,457	\$ 5,572	\$ (115)	(2.1)%
Selling, general and administrative expense	2,265	2,126	139	6.5
Depreciation and amortization expense	2,095	2,090	5	0.2
<b>Total Operating Expenses</b>	<b>\$ 9,817</b>	<b>\$ 9,788</b>	<b>\$ 29</b>	<b>0.3</b>

*Cost of Services and Sales*

During the three months ended March 31, 2013, Cost of services and sales decreased compared to the similar period in 2012 primarily due to a decrease in costs related to customer premise equipment which reflects our focus on improving margins by de-emphasizing sales of equipment that are not part of an overall enterprise solutions bundle, a favorable change in the Universal Service Fund rate, a decline in access costs resulting primarily from declines in overall wholesale long distance volumes and the net impact of storm-related insurance recoveries. These decreases were partially offset by higher content costs associated with continued FiOS subscriber growth and vendor rate increases.

*Selling, General and Administrative Expense*

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

During the three months ended March 31, 2013, Selling, general and administrative expense increased compared to the similar period in 2012 primarily due to higher transaction and property tax expenses.



**Table of Contents***Depreciation and Amortization Expense*

During the three months ended March 31, 2013, Depreciation and amortization expense increased compared to the similar period in 2012 due to an increase in amortization expense related to patents and non-network software. This increase was partially offset by a decrease in net depreciable assets.

**Segment Operating Income and EBITDA**

(dollars in millions)	<b>Three Months Ended</b>		<b>Increase/(Decrease)</b>	
	<b>March 31,</b>			
	<b>2013</b>	<b>2012</b>		
<b>Segment Operating Income</b>	\$ 13	\$ 157	\$ (144)	(91.7)%
Add Depreciation and amortization expense	2,095	2,090	5	0.2
<b>Segment EBITDA</b>	<b>\$ 2,108</b>	<b>\$ 2,247</b>	<b>\$ (139)</b>	<b>(6.2)</b>
<b>Segment operating income margin</b>	0.1%	1.6%		
<b>Segment EBITDA margin</b>	21.4%	22.6%		

The changes in the table above during the three months ended March 31, 2013 compared to the similar period in 2012 were primarily a result of the factors described in connection with operating revenues and operating expenses above.

**Table of Contents****Consolidated Financial Condition**

(dollars in millions)	<b>Three Months Ended</b>		<b>Change</b>
	<b>2013</b>	<b>March 31, 2012</b>	
<b>Cash Flows Provided By (Used In)</b>			
Operating activities	\$ 7,531	\$ 5,957	\$ 1,574
Investing activities	(3,599)	(3,673)	74
Financing activities	(1,550)	(9,737)	8,187
<b>Increase (Decrease) In Cash and Cash Equivalents</b>	<b>\$ 2,382</b>	<b>\$ (7,453)</b>	<b>\$ 9,835</b>

We use the net cash generated from our operations to fund network expansion and modernization, repay external financing, pay dividends, repurchase Verizon common stock from time to time and invest in new businesses. Our sources of funds, primarily from operations and, to the extent necessary, from external financing arrangements, are sufficient to meet ongoing operating and investing requirements. We expect that our capital spending requirements will continue to be financed primarily through internally generated funds. Debt or equity financing may be needed to fund additional development activities or to maintain an appropriate capital structure to ensure our financial flexibility. Our cash and cash equivalents are primarily held domestically in diversified accounts and are invested to maintain principal and liquidity. Accordingly, we do not have significant exposure to foreign currency fluctuations.

The volatility in world debt and equity markets has not had a significant impact on our ability to access external financing. Our available external financing arrangements include the issuance of commercial paper, credit available under credit facilities and other bank lines of credit, vendor financing arrangements, issuances of registered debt or equity securities and privately-placed capital market securities. As of March 31, 2013, we had available for issuance under our current shelf registration statement unsecured debt or equity securities with an aggregate offering price of up to \$5.5 billion. We may also issue short-term debt through an active commercial paper program and have a \$6.2 billion credit facility to support such commercial paper issuances.

**Cash Flows Provided By Operating Activities**

Our primary source of funds continues to be cash generated from operations. Net cash provided by operating activities during the three months ended March 31, 2013 increased by \$1.6 billion compared to the similar period in 2012 primarily due to higher consolidated earnings, and to a lesser extent, lower pension contributions.

**Cash Flows Used In Investing Activities***Capital Expenditures*

Capital expenditures continue to be our primary use of capital resources as they facilitate the introduction of new products and services, enhance responsiveness to competitive challenges and increase the operating efficiency and productivity of our networks.

Capital expenditures, including capitalized software, were as follows:

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

(dollars in millions)	Three Months Ended	
	2013	March 31, 2012
Wireless	\$ 1,992	\$ 1,885
Wireline	1,434	1,537
Other	176	143
	\$ 3,602	\$ 3,565

Total as a percentage of revenue

12.2%

12.6%

The increase in capital expenditures during the three months ended March 31, 2013 compared to the similar period in 2012 was primarily due to the continued build-out of our 4G LTE network, partially offset by lower capital expenditures at Wireline.

## **Table of Contents**

### **Cash Flows Used In Financing Activities**

We seek to maintain a mix of fixed and variable rate debt to lower borrowing costs within reasonable risk parameters and to protect against earnings and cash flow volatility resulting from changes in market conditions. During the three months ended March 31, 2013 and 2012, net cash used in financing activities was \$1.6 billion and \$9.7 billion, respectively.

During March 2013, we issued \$0.5 billion aggregate principal amount of floating rate notes due 2015 in a private placement resulting in cash proceeds of approximately \$0.5 billion, net of discounts and issuance costs. The proceeds were used for the repayment of commercial paper.

During April 2013, \$1.25 billion of 5.25% Verizon Communications Notes matured and were repaid.

#### *Credit Facility and Shelf Registration*

As of March 31, 2013, the unused borrowing capacity under a \$6.2 billion four-year credit facility, maturing on August 12, 2016, with a group of major financial institutions was approximately \$6.1 billion. The credit facility does not require us to comply with financial covenants or maintain specified credit ratings, and it permits us to borrow even if our business has incurred a material adverse change. We use the credit facility to support the issuance of commercial paper, for the issuance of letters of credit and for general corporate purposes.

As of March 31, 2013, we had available for issuance under our current shelf registration statement unsecured debt or equity securities with an aggregate offering price of up to \$5.5 billion.

#### *Dividends*

As in prior periods, dividend payments were a significant use of capital resources. During the three months ended March 31, 2013 and 2012, we paid \$1.5 billion and \$1.3 billion in dividends, respectively.

#### *Common Stock*

During the three months ended March 31, 2013, we repurchased \$0.2 billion of our common stock as part of our previously announced share buyback program.

#### *Covenants*

Our credit agreements contain covenants that are typical for large, investment grade companies. These covenants include requirements to pay interest and principal in a timely fashion, pay taxes, maintain insurance with responsible and reputable insurance companies, preserve our corporate existence, keep appropriate books and records of financial transactions, maintain our properties, provide financial and other reports to our lenders, limit pledging and disposition of assets and mergers and consolidations, and other similar covenants.

We and our consolidated subsidiaries are in compliance with all debt covenants.

### **Increase (Decrease) In Cash and Cash Equivalents**

Our Cash and cash equivalents at March 31, 2013 totaled \$5.5 billion, a \$2.4 billion increase compared to Cash and cash equivalents at December 31, 2012 for the reasons discussed above.

As of March 31, 2013, Wireless cash and cash equivalents and debt outstanding totaled \$3.9 billion and \$10.0 billion, respectively. As of December 31, 2012, Wireless cash and cash equivalents and debt outstanding totaled \$0.8 billion and \$10.1 billion, respectively.



**Table of Contents****Free Cash Flow**

Free cash flow is a non-GAAP financial measure that management believes is useful to investors and other users of Verizon's financial information in evaluating cash available to pay debt and dividends. Free cash flow is calculated by subtracting capital expenditures from net cash provided by operating activities. The following table reconciles Net cash provided by operating activities to Free cash flow:

(dollars in millions)	Three Months Ended		
	2013	March 31, 2012	Change
Net cash provided by operating activities	\$ 7,531	\$ 5,957	\$ 1,574
Less Capital expenditures (including capitalized software)	3,602	3,565	37
<b>Free cash flow</b>	<b>\$ 3,929</b>	<b>\$ 2,392</b>	<b>\$ 1,537</b>

The change in Free cash flow during the three months ended March 31, 2013 compared to the similar period in 2012 was a result of the factors described in connection with Net cash provided by operating activities and Capital expenditures above.

**Market Risk**

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes, foreign currency exchange rate fluctuations, changes in investment, equity and commodity prices and changes in corporate tax rates. We employ risk management strategies, which may include the use of a variety of derivatives including cross currency swaps, foreign currency and prepaid forwards and collars, interest rate swap agreements, commodity swap and forward agreements and interest rate locks. We do not hold derivatives for trading purposes.

It is our general policy to enter into interest rate, foreign currency and other derivative transactions only to the extent necessary to achieve our desired objectives in limiting our exposure to various market risks. Our objectives include maintaining a mix of fixed and variable rate debt to lower borrowing costs within reasonable risk parameters and to protect against earnings and cash flow volatility resulting from changes in market conditions. We do not hedge our market risk exposure in a manner that would completely eliminate the effect of changes in interest rates and foreign exchange rates on our earnings. We do not expect that our net income, liquidity and cash flows will be materially affected by these risk management strategies.

The functional currency for our foreign operations is primarily the local currency. The translation of income statement and balance sheet amounts of our foreign operations into U.S. dollars are recorded as cumulative translation adjustments, which are included in Accumulated other comprehensive income in our condensed consolidated balance sheets. Gains and losses on foreign currency transactions are recorded in the condensed consolidated statements of income in Other income and (expense), net. At March 31, 2013, our primary translation exposure was to the British Pound Sterling, the Euro, the Indian Rupee, the Australian Dollar and the Japanese Yen.

We are exposed to changes in interest rates, primarily on our short-term debt and the portion of long-term debt that carries floating interest rates. As of March 31, 2013, substantially all of the aggregate principal amount of our total debt portfolio consisted of fixed rate indebtedness, including the effect of interest rate swap agreements designated as hedges. The impact of a 100 basis point change in interest rates affecting our floating rate debt would result in a change in annual interest expense, including our interest rate swap agreements that are designated as hedges, that is not material. The interest rates on our existing long-term debt obligations are unaffected by changes to our credit ratings.

*Cross Currency Swaps*

Verizon Wireless previously entered into cross currency swaps designated as cash flow hedges to exchange approximately \$1.6 billion of British Pound Sterling and Euro-denominated debt into U.S. dollars and to fix our future interest and principal payments in U.S. dollars, as well as to mitigate the impact of foreign currency transaction gains or losses. A portion of the gains and losses recognized in Other comprehensive income

## Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

was reclassified to Other income and (expense), net to offset the related pretax foreign currency transaction gain or loss on the underlying debt obligations. The fair value of the outstanding swaps was not material at March 31, 2013 or December 31, 2012. During the three months ended March 31, 2013 and 2012, a pretax loss of \$0.1 billion and a pretax gain of \$0.1 billion were recognized in Other comprehensive income, respectively.

---

## **Table of Contents**

### **Wireless License Transactions**

During the first quarter of 2013, we completed license exchange agreements with T-Mobile and Cricket License Company, LLC, a subsidiary of Leap Wireless, to exchange certain AWS licenses. These non-cash exchanges include a number of intra-market swaps that will enable Verizon Wireless to make more efficient use of the AWS band. As a result of these exchanges, we received an aggregate \$0.5 billion of AWS licenses at fair value and recorded an immaterial gain.

On April 18, 2012, we announced plans to initiate an open sale process for all of our 700 MHz lower A and B block spectrum licenses, subject to the receipt of acceptable bids. We acquired these licenses as part of FCC Auction 73 in 2008. On January 25, 2013, Verizon Wireless agreed to sell 39 lower 700 MHz B block spectrum licenses to AT&T in exchange for a payment of \$1.9 billion and the transfer by AT&T to Verizon Wireless of AWS (10 MHz) licenses in certain markets in the western United States. Verizon Wireless also agreed to sell certain lower 700 MHz B block spectrum licenses to an investment firm for a payment of \$0.2 billion. These transactions are subject to approval by the FCC. As a result of these agreements, \$2.3 billion of Wireless licenses are classified as held for sale and included in Prepaid expenses and other current assets on our condensed consolidated balance sheet at March 31, 2013. When finalized, the sales will result in the completion of the open sale process. We expect to deploy the remaining licenses as necessary to meet our own spectrum needs.

### **Other Factors That May Affect Future Results**

### **Regulatory and Competitive Trends**

There have been no material changes to Regulatory and Competitive Trends as previously disclosed in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2012.

### **Environmental Matters**

During 2003, under a government-approved plan, remediation commenced at the site of a former Sylvania facility in Hicksville, New York that processed nuclear fuel rods in the 1950s and 1960s. Remediation beyond original expectations proved to be necessary and a reassessment of the anticipated remediation costs was conducted. A reassessment of costs related to remediation efforts at several other former facilities was also undertaken. In September 2005, the Army Corps of Engineers (ACE) accepted the Hicksville site into the Formerly Utilized Sites Remedial Action Program. This may result in the ACE performing some or all of the remediation effort for the Hicksville site with a corresponding decrease in costs to Verizon. To the extent that the ACE assumes responsibility for remedial work at the Hicksville site, an adjustment to a reserve previously established for the remediation may be made. Adjustments to the reserve may also be made based upon actual conditions discovered during the remediation at this or any other site requiring remediation.



---

**Table of Contents**

**Cautionary Statement Concerning Forward-Looking Statements**

In this report we have made forward-looking statements. These statements are based on our estimates and assumptions and are subject to risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations. Forward-looking statements also include those preceded or followed by the words anticipates, believes, estimates, hopes or similar expressions. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

The following important factors, along with those discussed elsewhere in this report could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

adverse conditions in the U.S. and international economies;

competition in our markets;

material changes in available technology or technology substitution;

disruption of our key suppliers provisioning of products or services;

changes in the regulatory environments in which we operate, including any increase in restrictions on our ability to operate our networks;

breaches of network or information technology security, natural disasters, terrorist attacks or significant litigation and any resulting financial impact not covered by insurance;

an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations or adverse conditions in the credit markets impacting the cost, including interest rates, and/or availability of financing;

changes in our accounting assumptions that regulatory agencies, including the Securities and Exchange Commission, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings;

material adverse changes in labor matters, including labor negotiations, and any resulting financial and/or operational impact;

significant increases in benefit plan costs or lower investment returns on plan assets; and

the inability to implement our business strategies.

---

## **Table of Contents**

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Information relating to market risk is included in Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations under the caption Market Risk.

### **Item 4. Controls and Procedures**

Our chief executive officer and chief financial officer have evaluated the effectiveness of the registrant's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934), as of the end of the period covered by this quarterly report. Based on this evaluation, our chief executive officer and chief financial officer have concluded that the registrant's disclosure controls and procedures were effective as of March 31, 2013.

There were no changes in the registrant's internal control over financial reporting during the first quarter of 2013 that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

## **Part II - Other Information**

### **Item 1. Legal Proceedings**

On September 15, 2010, the U.S. Bank National Association (U.S. Bank), as Litigation Trustee for the Idearc Inc. Litigation Trust (Litigation Trust), filed suit in U.S. District Court for the Northern District of Texas against Verizon and certain subsidiaries challenging the November 2006 spin-off of Verizon's former directories business then known as Idearc Inc. U.S. Bank, which represents a group of creditors who filed claims in the Idearc Inc. bankruptcy proceedings, alleges that Idearc Inc. was insolvent at the time of the spin-off or became insolvent shortly thereafter. The Litigation Trust seeks over \$9 billion in damages. Following a two-week trial in October 2012 limited to the question of the value of Idearc Inc. on the date of the spin-off, on January 22, 2013, the Court issued a decision finding that the value was at least \$12 billion. As \$12 billion exceeds the value of the debt and cash that Idearc transferred to Verizon on the date of the spin-off, the Court issued a related Order to Show Cause directing the Litigation Trust to submit a brief that explains why any (or all) of its legal claims are viable in light of the court's finding on Idearc's value. Briefing of that issue has been completed and a decision is pending.

On October 25, 2011, a Litigation Trust created during the bankruptcy proceedings of FairPoint Communications, Inc. filed a complaint in state court in Mecklenburg County, North Carolina, against Verizon and other related entities. The complaint claims that FairPoint's acquisition of Verizon's landline operations in Maine, New Hampshire and Vermont in March 2008 was structured and carried out in a way that left FairPoint insolvent or led to its insolvency shortly thereafter and ultimately to its October 2009 bankruptcy. The Litigation Trust seeks approximately \$2 billion in damages. Verizon removed the case to the United States District Court for the Western District of North Carolina in November 2011. At the close of discovery in February 2012, Verizon filed a summary judgment motion. At a hearing in April 2013, the judge originally assigned to the case recused himself due to a conflict of interest. The case was reassigned to a new judge who will set a schedule for pending motions and for trial.

### **Item 1A. Risk Factors**

There have been no material changes to our risk factors as previously disclosed in Part I, Item 1A. of our Annual Report on Form 10-K for the year ended December 31, 2012.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information about repurchases of Verizon's common stock during the three months ended March 31, 2013 by Verizon or any affiliated purchaser of Verizon, as defined in Rule 10b-18(a)(3) under the Exchange Act:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b>
January	1,175,000	\$ 42.65	1,175,000	98,825,000
February	2,325,000	44.18	2,325,000	96,500,000
March				96,500,000
	3,500,000		3,500,000	96,500,000

On February 3, 2011, the Board of Directors approved a share buyback program which authorized the repurchase of up to 100 million shares of Verizon common stock terminating no later than the close of business on February 28, 2014. The program permits Verizon to repurchase shares over time, with the amount and timing of repurchases depending on market conditions and corporate needs. This share buyback program replaced a share buyback program that was previously approved by the Board on February 7, 2008.

---

**Table of Contents**

**Item 6. Exhibits**

Exhibit Number	Description
10a	Verizon Communications Inc. Long-Term Incentive Plan-Performance Stock Unit Agreement 2013-15 Award Cycle.
10b	Verizon Communications Inc. Long-Term Incentive Plan-Restricted Stock Unit Agreement 2013-15 Award Cycle.
12	Computation of Ratio of Earnings to Fixed Charges.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.PRE	XBRL Taxonomy Presentation Linkbase Document.
101.CAL	XBRL Taxonomy Calculation Linkbase Document.
101.LAB	XBRL Taxonomy Label Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.

**Table of Contents**

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

VERIZON COMMUNICATIONS INC.

Date: April 25, 2013

By /s/ Robert J. Barish  
Robert J. Barish  
Senior Vice President and Controller  
(Principal Accounting Officer)

**Table of Contents**

**Exhibit Index**

Exhibit Number	Description
10a	Verizon Communications Inc. Long-Term Incentive Plan-Performance Stock Unit Agreement 2013-15 Award Cycle.
10b	Verizon Communications Inc. Long-Term Incentive Plan-Restricted Stock Unit Agreement 2013-15 Award Cycle.
12	Computation of Ratio of Earnings to Fixed Charges.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.PRE	XBRL Taxonomy Presentation Linkbase Document.
101.CAL	XBRL Taxonomy Calculation Linkbase Document.
101.LAB	XBRL Taxonomy Label Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.