

WYNN RESORTS LTD  
Form 10-Q  
November 09, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-50028

**WYNN RESORTS, LIMITED**

(Exact name of registrant as specified in its charter)

NEVADA  
(State or other jurisdiction of)

46-0484987  
(I.R.S. Employer)

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incorporation or organization)

Identification No.)

3131 Las Vegas Boulevard South Las Vegas, Nevada 89109

(Address of principal executive offices) (Zip Code)

(702) 770-7555

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at October 31, 2012
Common stock, \$0.01 par value	100,581,636

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**WYNN RESORTS, LIMITED AND SUBSIDIARIES**

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**Table of Contents****Part I FINANCIAL INFORMATION****Item 1. Financial Statements**

**WYNN RESORTS, LIMITED AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(amounts in thousands, except share data)

(unaudited)

	September 30, 2012	December 31, 2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 2,330,937	\$ 1,262,587
Investment securities	198,897	122,066
Receivables, net	213,322	238,490
Inventories	65,531	72,061
Prepaid expenses and other	32,597	31,248
Total current assets	2,841,284	1,726,452
Property and equipment, net	4,697,692	4,865,332
Restricted cash and investment securities	193,206	91,501
Intangibles, net	32,410	35,751
Deferred financing costs, net	73,658	50,372
Deposits and other assets	113,883	125,712
Investment in unconsolidated affiliates	4,094	4,376
Total assets	\$ 7,956,227	\$ 6,899,496
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts and construction payables	\$ 186,645	\$ 171,608
Current portion of long-term debt	1,400	407,934
Current portion of land concession obligation	27,248	13,425
Customer deposits	595,243	576,011
Gaming taxes payable	169,282	177,504
Accrued compensation and benefits	96,655	78,717
Accrued interest	71,783	49,989
Other accrued liabilities	49,939	94,642
Construction retention	2,346	4,471
Deferred income taxes, net	3,536	3,575
Income taxes payable	1,480	2,017
Total current liabilities	1,205,557	1,579,893
Long-term debt	5,781,471	2,809,785
Land concession obligation	90,303	103,854
Other long-term liabilities	122,878	128,216
Deferred income taxes, net	36,718	54,294
Total liabilities	7,236,927	4,676,042
Commitments and contingencies (Note 15)		
Stockholders' equity:		
Preferred stock, par value \$0.01; 40,000,000 shares authorized; zero shares issued and outstanding		

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Common stock, par value \$0.01; 400,000,000 shares authorized; 113,400,866 and 137,937,088 shares issued; 100,537,136 and 125,080,998 shares outstanding	1,134	1,379
Treasury stock, at cost; 12,863,730 and 12,856,090 shares	(1,127,947)	(1,127,036)
Additional paid-in capital	1,257,958	3,177,471
Accumulated other comprehensive income	3,625	840
Retained earnings	276,565	36,368
<b>Total Wynn Resorts, Limited stockholders' equity</b>	<b>411,335</b>	<b>2,089,022</b>
Noncontrolling interest	307,965	134,432
<b>Total equity</b>	<b>719,300</b>	<b>2,223,454</b>
Total liabilities and stockholders' equity	\$ 7,956,227	\$ 6,899,496

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****WYNN RESORTS, LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(amounts in thousands, except per share data)

(unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Operating revenues:</b>				
Casino	\$ 1,012,841	\$ 1,020,205	\$ 3,015,510	\$ 3,108,553
Rooms	119,635	120,113	362,018	355,492
Food and beverage	156,568	142,891	452,845	419,542
Entertainment, retail and other	101,087	105,530	308,398	306,900
Gross revenues	1,390,131	1,388,739	4,138,771	4,190,487
Less: promotional allowances	(91,636)	(90,435)	(273,571)	(264,558)
Net revenues	1,298,495	1,298,304	3,865,200	3,925,929
<b>Operating costs and expenses:</b>				
Casino	653,863	679,479	1,974,207	1,988,339
Rooms	31,944	31,135	95,193	93,594
Food and beverage	80,652	73,250	235,570	214,203
Entertainment, retail and other	46,881	52,152	144,647	162,591
General and administrative	115,785	107,935	321,512	287,508
Provision for doubtful accounts	5,283	4,324	6,068	18,269
Depreciation and amortization	94,274	100,522	280,142	303,921
Property charges and other	22,721	9,662	36,547	124,070
Total operating costs and expenses	1,051,403	1,058,459	3,093,886	3,192,495
Operating income	247,092	239,845	771,314	733,434
<b>Other income (expense):</b>				
Interest income	3,759	2,663	7,807	4,639
Interest expense, net of capitalized interest	(75,082)	(57,462)	(211,017)	(173,956)
Increase in swap fair value		4,118	4,930	11,483
Loss on extinguishment of debt	(19,663)		(24,491)	
Equity in income from unconsolidated affiliates	190	376	911	1,242
Other	1,249	(85)	936	1,616
Other income (expense), net	(89,547)	(50,390)	(220,924)	(154,976)
Income before income taxes	157,545	189,455	550,390	578,458
Benefit (provision) for income taxes	7,626	(4,270)	12,483	(11,607)
Net income	165,171	185,185	562,873	566,851
Less: Net income attributable to noncontrolling interest	(53,136)	(58,122)	(172,210)	(143,953)
Net income attributable to Wynn Resorts, Limited	\$ 112,035	\$ 127,063	\$ 390,663	\$ 422,898

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Basic and diluted income per common share:								
Net income attributable to Wynn Resorts, Limited:								
Basic	\$	1.12	\$	1.02	\$	3.75	\$	3.41
Diluted	\$	1.11	\$	1.01	\$	3.71	\$	3.37
Weighted average common shares outstanding:								
Basic		99,871		124,176		104,104		123,969
Diluted		100,892		125,860		105,291		125,675
Dividends declared per common share:	\$	0.50	\$	0.50	\$	1.50	\$	1.00

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****WYNN RESORTS, LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(amounts in thousands)****(unaudited)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Net income	\$ 165,171	\$ 185,185	\$ 562,873	\$ 566,851
Other comprehensive income:				
Foreign currency translation adjustments, net of tax	1,263	(2,433)	2,006	(2,389)
Unrealized gain (loss) on available-for-sale securities, net of tax	784	(2,619)	1,709	(2,619)
<b>Total comprehensive income</b>	<b>167,218</b>	<b>180,133</b>	<b>566,588</b>	<b>561,843</b>
Less: Comprehensive income attributable to noncontrolling interest	(53,654)	(56,858)	(173,140)	(142,701)
<b>Comprehensive income attributable to Wynn Resorts, Limited</b>	<b>\$ 113,564</b>	<b>\$ 123,275</b>	<b>\$ 393,448</b>	<b>\$ 419,142</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.



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**WYNN RESORTS, LIMITED AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(amounts in thousands)

(unaudited)

	Nine Months Ended September 30,	
	2012	2011
Cash flows from operating activities:		
Net income	\$ 562,873	\$ 566,851
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	280,142	303,921
Deferred income taxes	(15,814)	10,081
Stock-based compensation	13,704	18,318
Excess tax benefits from stock-based compensation	(1,638)	(10,331)
Amortization and write-offs of deferred financing costs and other	18,834	15,016
Loss on extinguishment of debt	13,116	
Provision for doubtful accounts	6,068	18,269
Property charges and other	35,049	97,150
Equity in income of unconsolidated affiliates, net of distributions	282	85
Increase in swap fair value	(4,930)	(11,483)
Increase (decrease) in cash from changes in:		
Receivables, net	16,896	(21,248)
Inventories and prepaid expenses and other	5,216	10,298
Accounts payable and accrued expenses	59,438	152,125
 Net cash provided by operating activities	 989,236	 1,149,052
Cash flows from investing activities:		
Capital expenditures, net of construction payables and retention	(168,315)	(85,804)
Restricted cash and purchase of corporate debt securities	(297,781)	(281,628)
Proceeds from sale or maturity of corporate debt securities	118,168	37,712
Deposits and purchase of other assets	(3,753)	(34,848)
Proceeds from sale of equipment	551	310
 Net cash used in investing activities	 (351,130)	 (364,258)
Cash flows from financing activities:		
Proceeds from exercise of stock options	1,227	21,029
Excess tax benefits from stock-based compensation	1,638	10,331
Dividends paid	(154,059)	(127,668)
Proceeds from issuance of long-term debt	1,648,598	
Purchase of treasury stock	(911)	(6,859)
Principal payments on long-term debt	(1,022,108)	(163,910)
Interest rate swap settlement	(2,368)	
Payments of financing costs	(44,491)	(58)
 Net cash provided by (used in) financing activities	 427,526	 (267,135)
 Effect of exchange rate on cash	 2,718	 (134)

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Cash and cash equivalents:		
Increase in cash and cash equivalents	1,068,350	517,525
Balance, beginning of period	1,262,587	1,258,499
Balance, end of period	\$ 2,330,937	\$ 1,776,024

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****WYNN RESORTS, LIMITED AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY**

(amounts in thousands, except share data)

(unaudited)

	Common stock			Additional paid-in capital	Accumulated other comprehensive income	Retained earnings	Total Wynn Resorts, Ltd.		Total stockholders equity
	Shares outstanding	Par value	Treasury stock				stockholders equity	Noncontrolling interest	
<b>Balances, January 1, 2012</b>	125,080,998	\$ 1,379	\$ (1,127,036)	\$ 3,177,471	\$ 840	\$ 36,368	\$ 2,089,022	\$ 134,432	\$ 2,223,454
Stock redemption	(24,549,222)	(245)		(1,936,198)			(1,936,443)		(1,936,443)
Net income						390,663	390,663	172,210	562,873
Currency translation adjustment					1,450		1,450	556	2,006
Net unrealized gain on investments					1,335		1,335	374	1,709
Exercise of stock options	42,000			1,227			1,227		1,227
Cancellation of restricted stock	(29,000)								
Purchase of treasury stock	(7,640)		(911)				(911)		(911)
Cash dividends				200		(150,466)	(150,266)		(150,266)
Excess tax benefits from stock-based compensation				1,801			1,801		1,801
Stock-based compensation				13,457			13,457	393	13,850
<b>Balances, September 30, 2012</b>	100,537,136	\$ 1,134	\$ (1,127,947)	\$ 1,257,958	\$ 3,625	\$ 276,565	\$ 411,335	\$ 307,965	\$ 719,300

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**WYNN RESORTS, LIMITED AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. Organization and Basis of Presentation**

*Organization*

Wynn Resorts, Limited, a Nevada corporation (together with its subsidiaries, Wynn Resorts or the Company), was formed in June 2002 and completed an initial public offering of its common stock on October 25, 2002.

In June 2002, the Company's indirect subsidiary, Wynn Resorts (Macau), S.A. (Wynn Macau, S.A.), entered into an agreement with the government of the Macau Special Administrative Region of the People's Republic of China (Macau), granting Wynn Macau, S.A. the right to construct and operate one or more casino gaming properties in Macau. Wynn Macau, S.A.'s first casino resort in Macau is hereinafter referred to as Wynn Macau.

The Company currently owns and operates casino hotel resort properties in Las Vegas, Nevada and Macau. In Las Vegas, Nevada, the Company owns Wynn Las Vegas, which opened on April 28, 2005 and was expanded with the opening of Encore at Wynn Las Vegas on December 22, 2008 (Wynn Las Vegas or the Las Vegas Operations). In Macau, the Company owns Wynn Macau, which opened on September 6, 2006 and was expanded with the opening of Encore at Wynn Macau on April 21, 2010 (Wynn Macau or the Macau Operations).

In October 2009, Wynn Macau, Limited, an indirect wholly owned subsidiary of the Company and the developer, owner and operator of Wynn Macau, listed its ordinary shares of common stock on The Stock Exchange of Hong Kong Limited. Through an initial public offering, including the over allotment, Wynn Macau, Limited sold 1,437,500,000 shares (27.7%) of its common stock.

*Basis of Presentation*

The accompanying condensed consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. Investments in the 50%-owned joint ventures operating the Ferrari and Maserati automobile dealership and the Brioni mens' retail clothing store inside Wynn Las Vegas are accounted for under the equity method. All significant intercompany accounts and transactions have been eliminated. Certain amounts in the condensed consolidated financial statements for the previous periods have been reclassified to be consistent with the current period presentation. These reclassifications had no effect on the previously reported net income.

The accompanying condensed consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures herein are adequate to make the information presented not misleading. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary for a fair presentation of the results for the interim periods have been made. The results for the three and nine months ended September 30, 2012, are not necessarily indicative of results to be expected for the full fiscal year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

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**2. Summary of Significant Accounting Policies**

*Cash and Cash Equivalents*

Cash and cash equivalents are comprised of highly liquid investments with purchase maturities of three months or less. Cash equivalents are carried at cost, which approximates fair value. Cash equivalents of \$1.7 billion and \$545 million at September 30, 2012 and December 31, 2011, respectively, were invested in time deposits, money market accounts and commercial paper. In addition, the Company held bank deposits and cash on hand of approximately \$638 million and \$717.5 million as of September 30, 2012 and December 31, 2011, respectively.

*Restricted Cash and Investment Securities*

Restricted cash consists primarily of certain proceeds of the Company's financing activities that are restricted by the agreements governing the Company's debt instruments for the payment of certain Cotai related construction and development costs. Restricted cash balances totaled approximately \$151.8 million at September 30, 2012, substantially all of which were invested in time deposits. There was no restricted cash at December 31, 2011.

Investment securities consist of short-term and long-term investments in domestic and foreign corporate debt securities and commercial paper. The Company's investment policy limits the amount of exposure to any one issuer with the objective of minimizing the potential risk of principal loss. Management determines the appropriate classification (held-to-maturity/available-for-sale) of its securities at the time of purchase and reevaluates such designation as of each balance sheet date. The Company's current investments are reported at fair value, with unrealized gains and losses, net of tax, reported in other comprehensive income. Adjustments are made for amortization of premiums and accretion of discounts to maturity computed under the effective interest method. Such amortization is included in interest income together with realized gains and losses and the stated interest on such securities.

*Accounts Receivable and Credit Risk*

**Subtotal**

23 1,844,701 2,256,785 23

Total

116	\$9,090,934	10,185,476	100%
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- (1) In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. See Note 2 for further discussion. Total loan exposure encompasses the entire loan we originated and financed, including \$1.1 billion of such non-consolidated senior interests as of June 30, 2016.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

<b>December 31, 2015</b>				
<b>Property Type</b>	<b>Number of Loans</b>	<b>Net Book Value</b>	<b>Total Loan Exposure<sup>(1)</sup></b>	<b>Percentage of Portfolio</b>
Office	55	\$ 4,039,521	\$ 4,085,007	41%
Hotel	20	1,903,544	1,986,113	20
Manufactured housing	18	1,361,572	1,359,132	13
Retail	9	684,944	1,031,405	10
Multifamily	11	580,112	582,545	6
Condominium	3	127,434	353,144	3
Other	9	379,880	750,780	7
	125	\$ 9,077,007	\$ 10,148,126	100%
<b>Geographic Location</b>	<b>Number of Loans</b>	<b>Net Book Value</b>	<b>Total Loan Exposure<sup>(1)</sup></b>	<b>Percentage of Portfolio</b>
<b>United States</b>				
Northeast	25	\$ 2,260,392	\$ 2,272,163	22%
Southeast	27	1,836,766	2,185,609	21
West	22	1,125,238	1,356,301	13
Southwest	15	1,035,839	1,034,732	10
Midwest	5	616,964	617,774	6
Northwest	5	390,307	415,207	4
Subtotal	99	7,265,506	7,881,786	76
<b>International</b>				
United Kingdom	10	888,998	1,283,644	13
Canada	11	561,023	558,724	6
Germany	2	235,294	296,424	3
Spain	1	66,661	67,416	1
Netherlands	2	59,525	60,132	1
Subtotal	26	1,811,501	\$ 2,266,340	24
Total	125	\$ 9,077,007	\$ 10,148,126	100%

(1)

In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. See Note 2 for further discussion. Total loan exposure encompasses the entire loan we originated and financed, including \$1.0 billion of such non-consolidated senior interests as of December 31, 2015.

**Loan Risk Ratings**

As further described in Note 2, our Manager evaluates our loan portfolio on a quarterly basis. In conjunction with our quarterly loan portfolio review, our Manager assesses the risk factors of each loan, and assigns a risk rating based on several factors. Factors considered in the assessment include, but are not limited to, risk of loss, current LTV, debt yield, collateral performance, structure, exit plan, and sponsorship. Loans are rated 1 (less risk) through 5 (greater risk), which ratings are defined in Note 2.



**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

The following table allocates the principal balance and net book value of our loans receivable based on our internal risk ratings (\$ in thousands):

<b>June 30, 2016</b>				<b>December 31, 2015</b>			
<b>Risk Rating</b>	<b>Number of Loans</b>	<b>Net Book Value</b>	<b>Total Loan Exposure</b>	<b>Risk Rating</b>	<b>Number of Loans</b>	<b>Net Book Value</b>	<b>Total Loan Exposure<sup>(1)</sup></b>
1	15	\$ 1,366,279	\$ 1,364,986	1	12	\$ 919,991	\$ 925,443
2	63	4,356,669	4,409,578	2	77	5,929,447	6,316,890
3	38	3,367,986	4,410,912	3	35	2,114,531	2,792,510
4				4	1	113,038	113,283
5				5			
	116	\$ 9,090,934	\$ 10,185,476		125	\$ 9,077,007	\$ 10,148,126

(1) In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. See Note 2 for further discussion. Total loan exposure encompasses the entire loan we originated and financed, including \$1.1 billion and \$1.0 billion of such non-consolidated senior interests as of June 30, 2016 and December 31, 2015, respectively.

The weighted-average risk rating of our total loan exposure was 2.3 and 2.2 as of June 30, 2016 and December 31, 2015, respectively.

We did not have any impaired loans, nonaccrual loans, or loans in maturity default as of June 30, 2016 or December 31, 2015. During the third quarter of 2015, one of the loans in our portfolio experienced a maturity default as a result of not meeting certain loan covenants. During the fourth quarter of 2015 and the first quarter of 2016, the loan was modified to include, among other changes: a redetermination of asset release pricing; an additional borrower contribution of capital; and an extension of the maturity date to August 31, 2016, which the borrower may extend for six months. During the six months ended June 30, 2016, three of the assets collateralizing the \$113.3 million loan were sold and the loan was partially repaid by \$102.6 million, resulting in a net book value of \$10.3 million as of June 30, 2016. The loan's risk rating was upgraded from a 4 to a 3 during the second quarter of 2016 as a result of the collateral asset sales and resulting loan repayments. As of June 30, 2016 and December 31, 2015, the borrower was current with all terms of the loan and we expect to collect all contractual amounts due thereunder.

**4. EQUITY INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES**

As of June 30, 2016, our equity investments in unconsolidated subsidiaries consisted solely of our carried interest in CTOPI, a fund sponsored and managed by an affiliate of our Manager. Activity relating to our equity investments in unconsolidated subsidiaries was as follows (\$ in thousands):

	<b>CTOPI Carried Interest</b>
Total as of December 31, 2015	\$ 9,441
Distributions	(6,837)
Income allocation <sup>(1)</sup>	202
Total as of June 30, 2016	\$ 2,806

(1) In instances where we have not received cash or all appropriate contingencies have not been eliminated, we have deferred the recognition of promote revenue allocated to us from CTOPI in respect of our carried interest in CTOPI, and recorded an offsetting liability as a component of other liabilities on our consolidated balance sheets.

Our carried interest in CTOPI entitles us to earn promote revenue in an amount equal to 17.7% of the fund's profits, after a 9% preferred return and 100% return of capital to the CTOPI partners. As of June 30, 2016, we had been allocated \$2.8 million of promote revenue from CTOPI based on a hypothetical liquidation of the fund at its net

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

asset value. Accordingly, we have recognized this allocation as an equity investment in CTOPI on our consolidated balance sheets. Generally, we defer recognition of income from CTOPI until cash is received or earned, pending distribution, and appropriate contingencies have been eliminated. We recognized \$133,000 of promote income from CTOPI in respect of our carried interest and recorded such amounts as income in our consolidated statement of operations during the six months ended June 30, 2016, compared to \$5.7 million during the same period in 2015. This carried interest was either received in cash, or was earned and available in cash at CTOPI pending future distribution as of each respective balance sheet date.

**CTOPI Incentive Management Fee Grants**

In January 2011, we created a management compensation pool for employees equal to 45% of the CTOPI promote distributions received by us. Approximately 68% of the pool is two-thirds vested as of June 30, 2016, with the remainder contingent on continued employment with an affiliate of our Manager and upon our receipt of promote distributions from CTOPI. The remaining 32% of the pool is fully vested as a result of an acceleration event. During the six months ended June 30, 2016, we recognized \$168,000, under the CTOPI incentive plan, compared to \$2.5 million for the same period in 2015. Such amounts were recognized as a component of general and administrative expenses in our consolidated statement of operations.

**5. OTHER ASSETS AND LIABILITIES**

The following table details the components of our other assets (\$ in thousands):

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Loan portfolio payments held by servicer <sup>(1)</sup>	\$ 138,883	\$ 122,666
Accrued interest receivable	36,022	37,161
Real estate debt and equity investments, at fair value <sup>(2)</sup>	22,442	14,220
Derivative assets	14,023	8,657
Prepaid expenses	593	890
Prepaid taxes	486	525
<b>Total</b>	<b>\$ 212,449</b>	<b>\$ 184,119</b>

(1) Represents loan principal and interest payments held by our third-party loan servicer as of the balance sheet date which were remitted to us during the subsequent remittance cycle.

(2) Real estate debt and equity investments consists of assets held by CT Legacy Partners and are measured at fair value.

As of June 30, 2016, our other liabilities primarily included \$102.6 million of secured debt repayments pending servicer remittance as of the balance sheet date, \$58.2 million of accrued dividends payable, and \$15.8 million of accrued management and incentive fees payable to our Manager. As of December 31, 2015, our other liabilities primarily included \$58.1 million of accrued dividends payable and \$14.4 million of accrued management and incentive fees payable to our Manager.

Table of Contents**Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)****6. SECURED DEBT AGREEMENTS**

Our secured debt agreements include revolving repurchase facilities, the GE portfolio acquisition facility, asset-specific financings, and a revolving credit agreement. The following table details our secured debt agreements (\$ in thousands):

	<b>Secured Debt Agreements Borrowings Outstanding</b>	
	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Revolving repurchase facilities	\$ 3,142,404	\$ 2,495,805
GE portfolio acquisition facility	2,581,776	3,161,291
Asset-specific financings	490,702	474,655
Revolving credit agreement		
<b>Total secured debt agreements</b>	<b>\$ 6,214,882</b>	<b>\$ 6,131,751</b>
Deferred financing costs <sup>(1)</sup>	(16,789)	(15,646)
<b>Net book value of secured debt</b>	<b>\$ 6,198,093</b>	<b>\$ 6,116,105</b>

- (1) Costs incurred in connection with our secured debt agreements are recorded on our consolidated balance sheet when incurred and recognized as a component of interest expense over the life of each related agreement.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)****Revolving Repurchase Facilities**

During the six months ended June 30, 2016, we increased the maximum facility size of two of our revolving repurchase facilities, providing an additional \$1.3 billion of credit capacity. The following table details our revolving repurchase facilities (\$ in thousands):

<b>Lender</b>	<b>Maximum Facility Size<sup>(1)</sup></b>	<b>Collateral Assets<sup>(2)</sup></b>	<b>June 30, 2016</b>		
			<b>Potential<sup>(3)</sup></b>	<b>Repurchase Borrowings</b>	
				<b>Outstanding</b>	<b>Available<sup>(3)</sup></b>
Wells Fargo	\$ 2,000,000	\$ 1,421,595	\$ 1,099,823	\$ 826,255	\$ 273,568
MetLife	1,000,000	946,957	739,102	739,102	
Bank of America	750,000	649,974	512,679	498,334	14,345
JP Morgan <sup>(4)</sup>	500,000	519,014	404,031	393,738	10,293
Citibank	500,000	533,589	412,130	369,145	42,985
Morgan Stanley <sup>(5)</sup>	335,725	267,152	210,432	210,432	
Société Générale <sup>(6)</sup>	445,000	166,513	133,211	105,398	27,813
	\$ 5,530,725	\$ 4,504,794	\$ 3,511,408	\$ 3,142,404	\$ 369,004

<b>Lender</b>	<b>Maximum Facility Size<sup>(1)</sup></b>	<b>Collateral Assets<sup>(2)</sup></b>	<b>December 31, 2015</b>		
			<b>Potential<sup>(3)</sup></b>	<b>Repurchase Borrowings</b>	
				<b>Outstanding</b>	<b>Available<sup>(3)</sup></b>
Bank of America	\$ 750,000	\$ 840,884	\$ 665,861	\$ 618,944	\$ 46,917
Wells Fargo	1,000,000	879,155	687,200	562,382	124,818
JP Morgan <sup>(4)</sup>	524,547	589,752	464,723	382,042	82,681
Citibank	500,000	568,032	436,217	344,879	91,338
MetLife	750,000	593,273	462,849	324,587	138,262
Morgan Stanley <sup>(5)</sup>	370,400	273,280	212,050	209,038	3,012
Société Générale <sup>(6)</sup>	437,320	67,416	53,933	53,933	
	\$ 4,332,267	\$ 3,811,792	\$ 2,982,833	\$ 2,495,805	\$ 487,028

(1) Maximum facility size represents the largest amount of borrowings available under a given facility once sufficient collateral assets have been approved by the lender and pledged by us.

- (2) Represents the principal balance of the collateral assets.
- (3) Potential borrowings represents the total amount we could draw under each facility based on collateral already approved and pledged. When undrawn, these amounts are immediately available to us at our sole discretion under the terms of each revolving credit facility.
- (4) As of June 30, 2016, the JP Morgan maximum facility size was composed of a general \$500.0 million facility size, under which U.S. Dollars and British Pound Sterling borrowings are contemplated. As of December 31, 2015, the JP Morgan maximum facility was composed of general \$250.0 million facility size plus a general £153.0 million (\$226.7 million) facility size provided under a related agreement that contemplated U.S. Dollars and British Pound Sterling borrowings, and additional capacity of £32.3 million (\$47.8 million) on the £153.0 million facility.
- (5) The Morgan Stanley maximum facility size represents a £250.0 million facility size that was translated to \$335.7 million as of June 30, 2016, and \$370.4 million as of December 31, 2015.
- (6) The Société Générale maximum facility size represents a 400.0 million facility size that was translated to \$445.0 million as of June 30, 2016, and \$437.3 million as of December 31, 2015.

The weighted-average outstanding balance of our revolving repurchase facilities was \$2.9 billion for the six months ended June 30, 2016. As of June 30, 2016, we had aggregate borrowings of \$3.1 billion outstanding under our revolving repurchase facilities, with a weighted-average cash coupon of LIBOR plus 1.85% per annum, a weighted-average all-in cost of credit, including associated fees and expenses, of LIBOR plus 2.04% per annum, and a weighted-average advance rate of 79.1%. As of June 30, 2016, outstanding borrowings under these facilities had a weighted-average maturity, excluding extension options and term-out provisions, of 1.3 years.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

The weighted-average outstanding balance of our revolving repurchase facilities was \$2.4 billion for the six months ended December 31, 2015. As of December 31, 2015, we had aggregated borrowings of \$2.5 billion outstanding under our revolving repurchase facilities, with a weighted-average cash coupon of LIBOR plus 1.83% per annum, a weighted-average all-in cost of credit, including associated fees and expenses, of LIBOR plus 2.05% per annum, and a weighted-average advance rate of 78.8%. As of December 31, 2015, outstanding borrowings under these facilities had a weighted-average maturity, excluding extension options and term-out provisions, of 1.3 years.

Borrowings under each facility are subject to the initial approval of eligible collateral loans by the lender and the maximum advance rate and pricing rate of individual advances are determined with reference to the attributes of the respective collateral loan.

The following table outlines the key terms of our revolving repurchase facilities as of June 30, 2016:

<b>Lender</b>	<b>Currency</b>	<b>Rate<sup>(1)</sup></b>	<b>Guarantee<sup>(2)</sup></b>	<b>Advance Rate<sup>(3)</sup></b>	<b>Margin Call<sup>(4)</sup></b>	<b>Term/Maturity</b>
Wells Fargo	\$	L+1.82%	25%	79.5%	Collateral marks only	Term matched <sup>(5)</sup>
MetLife	\$	L+1.84%	50%	78.8%	Collateral marks only	April 22, 2022 <sup>(6)</sup>
Bank of America	\$	L+1.68%	50%	79.3%	Collateral marks only	May 21, 2021 <sup>(7)</sup>
JP Morgan	\$ / £	L+1.86%	25%	78.8%	Collateral marks only	January 7, 2018
Citibank	\$	L+1.92%	25%	78.1%	Collateral marks only	Term matched <sup>(5)</sup>
Morgan Stanley	£ /	L+2.35%	25%	78.8%	Collateral marks only	March 1, 2019
Société Générale	£ /	L+1.60%	25%	80.0%	Collateral marks only	Term matched <sup>(5)</sup>

(1) Represents weighted-average cash coupon based on borrowings outstanding. In instances where our borrowings are denominated in currencies other than the U.S. Dollar, interest accrues at a rate equivalent to a margin plus a base rate other than 1-month USD LIBOR, such as 3-month GBP LIBOR, 3-month EURIBOR, or 3-month CDOR.

(2) Other than amounts guaranteed based on specific collateral asset types, borrowings under our revolving repurchase facilities are non-recourse to us.

(3) Represents weighted-average advance rate based on the outstanding principal balance of the collateral assets pledged.

(4) Margin call provisions under our revolving repurchase facilities do not permit valuation adjustments based on capital markets events, and are limited to collateral-specific credit marks.

(5)



These revolving repurchase facilities have various availability periods during which new advances can be made and which are generally subject to each lender's discretion. Maturity dates for advances outstanding are tied to the term of each respective collateral asset.

- (6) Includes five one-year extension options which may be exercised at our sole discretion.
- (7) Includes two one-year extension options which may be exercised at our sole discretion.

*Subsequent Events*

On July 25, 2016, we amended our multi-currency, revolving repurchase facility with JP Morgan to extend the maturity date to January 7, 2019 from January 7, 2018.

**GE Portfolio Acquisition Facility**

During the second quarter of 2015, concurrently with our acquisition of the GE portfolio, we entered into an agreement with Wells Fargo to provide us with secured financing for the acquired portfolio. During the second quarter of 2016, we increased the facility size by \$125.0 million. As of June 30, 2016, this facility provided for \$2.8 billion of financing, of which \$2.6 billion was outstanding and an additional \$238.7 million was available to finance future loan fundings in the GE portfolio. The GE portfolio acquisition facility is non-revolving and consists of a single master repurchase agreement providing for both (i) asset-specific borrowings for each collateral asset as well as (ii) a sequential pay advance feature.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)***Asset-Specific Borrowings*

The asset-specific borrowings under the GE portfolio acquisition facility were advanced at a weighted-average rate of 80% of our purchase price of the collateral assets and will be repaid pro rata from collateral asset repayment proceeds. The asset-specific borrowings are currency matched to the collateral assets and accrue interest at a rate equal to the sum of (i) the applicable base rate plus (ii) a margin of 1.75%, which will increase to 1.80% and 1.85% in year four and year five, respectively. As of June 30, 2016, those borrowings were denominated in U.S. Dollars, Canadian Dollars, British Pounds Sterling, and Euros. The asset-specific borrowings are term matched to the underlying collateral assets with an outside maturity date of May 20, 2020, which may be extended pursuant to two one-year extension options. We guarantee obligations under the GE portfolio acquisition facility in an amount equal to the greater of (i) 25% of outstanding asset-specific borrowings, and (ii) \$250.0 million. We had outstanding asset-specific borrowings of \$2.6 billion and \$3.1 billion under the GE portfolio acquisition facility as of June 30, 2016 and December 31, 2015, respectively.

*Sequential Pay Advance*

The GE portfolio acquisition facility also included a sequential pay advance feature that provided for \$237.2 million of borrowings, representing an additional 5% advance against each collateral asset pledged under the facility. As of June 30, 2016, the sequential pay advance borrowings under the GE portfolio acquisition facility had been fully repaid. As of December 31, 2015, we had outstanding sequential pay advance borrowings of \$40.7 million. Borrowings under the sequential pay advance accrued interest at a rate equal to the sum of (i) 30-day LIBOR plus (ii) a margin of 3.10%. The sequential pay advance was denominated in U.S. Dollars and was repaid from collateral loan principal repayments, after repayment of the related asset-specific borrowing. The sequential pay advances each had a maturity date that was one year from the date of funding, and we had guaranteed 100% of outstanding borrowings of the sequential pay advance.

**Asset-Specific Financings**

The following table details statistics for our asset-specific financings (\$ in thousands):

Lender	Count	Principal Balance	Book Value	June 30, 2016		Wtd. Avg. Term
				Wtd. Avg. Yield/Cost <sup>(1)</sup>	Guarantee <sup>(2)</sup>	
<b>JP Morgan<sup>(3)</sup></b>						
Collateral assets	1	\$ 280,415	\$ 278,709	L+3.87%	\$ n/a	Jan., 2020
Financing provided	1	233,679	233,456	L+1.89%	58,420	Jan., 2020
<b>Citibank<sup>(3)</sup></b>						
Collateral assets	2	201,270	201,101	L+4.45%	n/a	Nov., 2020

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Financing provided	2	156,461	156,446	L+2.45%	39,115	Nov., 2020
<u>Bank of the Ozarks</u>						
Collateral assets	2	73,751	70,823	L+6.00%	n/a	Nov., 2019
Financing provided	2	55,500	54,003	L+3.84%		Nov., 2019
<u>Wells Fargo</u>						
Collateral assets	1	64,375	63,899	L+6.32%	n/a	Dec., 2019
Financing provided	1	45,062	44,729	L+3.20%	9,012	Dec., 2019
<u>Total</u>						
Collateral assets	6	\$ 619,811	\$ 614,532	L+4.57%	\$ n/a	
Financing provided	6	\$ 490,702	\$ 488,634	L+2.41%	\$ 106,547	

- (1) These floating rate loans and related liabilities are indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, yield/cost includes the amortization of deferred origination fees / financing costs.
- (2) Other than amounts guaranteed on an asset-by-asset basis, borrowings under our asset-specific financings are non-recourse to us.
- (3) Borrowings under these asset specific financings are cross collateralized with the related revolving repurchase facility with the same lender.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

<b>Lender</b>	<b>Count</b>	<b>Principal Balance</b>	<b>December 31, 2015</b>			<b>Wtd. Avg. Term</b>
			<b>Book Value</b>	<b>Wtd. Avg. Yield/Cost<sup>(1)</sup></b>	<b>Guarantee<sup>(2)</sup></b>	
<b>Wells Fargo<sup>(3)</sup></b>						
Collateral assets	3	\$ 319,897	\$ 318,693	L+4.92%	\$ n/a	Jun., 2019
Financing provided	3	234,850	234,115	L+2.37%	42,627	Jun., 2019
<b>JP Morgan<sup>(3)</sup></b>						
Collateral assets	1	274,878	272,632	L+3.88%	n/a	Jan., 2020
Financing provided	1	214,491	214,391	L+1.94%	53,623	Jan., 2020
<b>Citibank<sup>(3)</sup></b>						
Collateral assets	1	36,749	36,514	L+4.42%	n/a	Oct., 2018
Financing provided	1	25,314	25,293	L+2.08%	6,329	Oct., 2018
<b>Total</b>						
Collateral assets	5	\$ 631,524	\$ 627,839	L+4.44%	\$ n/a	
Financing provided	5	\$ 474,655	\$ 473,799	L+2.16%	\$ 102,579	

(1) These floating rate loans and related liabilities are indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, yield/cost includes the amortization of deferred origination fees / financing costs.

(2) Other than amounts guaranteed on an asset-by-asset basis, borrowings under our asset-specific financings are non-recourse to us.

(3) Borrowings under these asset specific financings are cross collateralized with the related revolving repurchase facility with the same lender.

The weighted-average outstanding balance of our asset-specific financings was \$540.1 million for the six months ended June 30, 2016 and \$648.9 million for the six months ended December 31, 2015.

**Revolving Credit Agreement**

During the second quarter of 2016, we entered into a \$125.0 million full recourse secured revolving credit agreement with Barclays that is designed to finance first mortgage originations for up to six months as a bridge to term financing or syndication. Advances under the agreement are subject to availability under a specified borrowing base and accrue interest at a per annum pricing rate equal to the sum of (i) an applicable base rate or Eurodollar rate and (ii) an applicable margin, in each case, dependent on the applicable type of loan collateral. The initial maturity date of the facility is April 4, 2018 and is subject to two one-year extension options, exercisable at our option.

The weighted-average outstanding borrowings under the revolving credit agreement were \$35.2 million during the six months ended June 30, 2016, and we recorded interest expense of \$494,000, including \$121,000 of amortization of deferred fees and expenses. As of June 30, 2016 we did not have any outstanding borrowings under the agreement.

### **Debt Covenants**

Each of the guarantees related to our secured debt agreements contain the following uniform financial covenants: (i) our ratio of earnings before interest, taxes, depreciation, and amortization, or EBITDA, to fixed charges, as defined in the agreements, shall be not less than 1.4 to 1.0; (ii) our tangible net worth, as defined in the agreements, shall not be less than \$1.9 billion as of each measurement date plus 75% of the net cash proceeds of future equity issuances subsequent to June 30, 2016; (iii) cash liquidity shall not be less than the greater of (x) \$10.0 million or (y) 5% of our recourse indebtedness; and (iv) our indebtedness shall not exceed 83.33% of our total assets. As of June 30, 2016 and December 31, 2015, we were in compliance with these covenants.

### **7. LOAN PARTICIPATIONS SOLD**

The financing of a loan by the non-recourse sale of a senior interest in the loan through a participation agreement generally does not qualify as a sale under GAAP. Therefore, in the instance of such sales, we present the whole loan as an asset and the loan participation sold as a liability on our consolidated balance sheet until the loan is repaid. The obligation to pay principal and interest on these liabilities is generally based on the performance of the related loan obligation. The gross presentation of loan participations sold does not impact stockholders' equity or net income.

Table of Contents**Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

The following table details statistics for our loan participations sold (\$ in thousands):

Loan Participations Sold	Count	Principal Balance	June 30, 2016		Guarantee <sup>(2)</sup>	Wtd. Avg. Term
			Book Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>		
Total loan	2	\$ 511,586	\$ 507,396	L+4.51%	\$ n/a	Sep., 2019
Senior participation <sup>(3)(4)</sup>	2	424,488	422,585	L+2.51%	32,330	Sep., 2019

  

Loan Participations Sold	Count	Principal Balance	December 31, 2015		Guarantee <sup>(2)</sup>	Wtd. Avg. Term
			Book Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>		
Total loan	3	\$ 608,554	\$ 604,321	L+4.15%	\$ n/a	Nov., 2018
Senior participation <sup>(3)(4)</sup>	3	498,992	497,032	L+2.49%	35,558	Nov., 2018

- (1) Our floating rate loans and related liabilities were indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, yield/cost includes the amortization of deferred fees / financing costs.
- (2) Other than one instance where we entered into a related guarantee agreement for £24.0 million (\$32.2 million as of June 30, 2016), our loan participations sold are non-recourse to us.
- (3) During the three and six months ended June 30, 2016, we recorded \$3.7 million and \$7.4 million, respectively, of interest expense related to our loan participations sold, of which \$3.6 million and \$7.1 million was paid in cash. During the three and six months ended June 30, 2015, we recorded \$4.9 million and \$9.2 million, respectively, of interest expense related to our loan participations sold, of which \$4.7 million and \$8.7 million was paid in cash.
- (4) The difference between principal balance and book value of loan participations sold is due to deferred financing costs of \$1.9 million and \$2.0 million as of June 30, 2016 and December 31, 2015, respectively.

**8. CONVERTIBLE NOTES, NET**

In November 2013, we issued \$172.5 million of 5.25% convertible senior notes due on December 1, 2018, or Convertible Notes. The Convertible Notes issuance costs are amortized through interest expense over the life of the Convertible Notes using the effective interest method. Including this amortization, our all-in cost of the Convertible Notes is 5.87% per annum.

The Convertible Notes are convertible at the holders' option into shares of our class A common stock, only under specific circumstances, prior to the close of business on August 31, 2018, at the applicable conversion rate in effect on the conversion date. Thereafter, the Convertible Notes are convertible at the option of the holder at any time until the second scheduled trading day immediately preceding the maturity date. The Convertible Notes were not convertible as

of June 30, 2016. The conversion rate was initially set to equal 34.8943 shares of class A common stock per \$1,000 principal amount of Convertible Notes, which was equivalent to an initial conversion price of \$28.66 per share of class A common stock, subject to adjustment upon the occurrence of certain events. In the fourth quarter of 2015, as a result of exceeding the cumulative dividend threshold as defined in the Convertible Notes Supplemental Indenture, the conversion rate was adjusted to 35.2653 shares of Class A common stock per \$1,000 principal amount of Convertible Notes, which is equivalent to a conversion price of \$28.36 per share of class A common stock. We may not redeem the Convertible Notes prior to maturity. As of June 30, 2016, the conversion option value was zero based on the price of our class A common stock of \$27.67. In addition, we have the intent and ability to settle the Convertible Notes in cash. As a result, the Convertible Notes did not have any impact on our diluted earnings per share.

Upon issuance of the Convertible Notes, we recorded a \$9.1 million discount based on the implied value of the conversion option and an assumed effective interest rate of 6.50%, as well as \$4.1 million of initial issuance costs. Including the amortization of this discount and the issuance costs, our total cost of the Convertible Notes is 7.16% per annum. During the three months ended June 30, 2016, we incurred total interest on our convertible notes of \$2.9 million, of which \$2.3 million related to cash coupon and \$677,000 related to the amortization of discount and

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**Blackstone Mortgage Trust, Inc.**

**Notes to Consolidated Financial Statements (continued)**

**(Unaudited)**

certain issuance costs. During the six months ended June 30, 2016, we incurred total interest on our convertible notes of \$5.9 million, of which \$4.5 million related to cash coupon and \$1.4 million related to the amortization of discount and certain issuance costs. During the three months ended June 30, 2015, we incurred total interest on our convertible notes of \$2.9 million, of which \$2.3 million related to cash coupon and \$636,000 related to the amortization of discount and certain issuance costs. During the six months ended June 30, 2015, we incurred total interest on our convertible notes of \$5.8 million, of which \$4.5 million related to cash coupon and \$1.3 million related to the amortization of discount and certain issuance costs.

As of June 30, 2016, the Convertible Notes were carried on our consolidated balance sheet at \$165.4 million, net of an unamortized discount of \$6.9 million and deferred financing costs of \$256,000. As of December 31, 2015, the Convertible Notes were carried on our consolidated balance sheet at \$164.0 million, net of an unamortized discount of \$8.2 million and deferred financing costs of \$305,000. Accrued interest payable for the Convertible Notes was \$755,000 as of June 30, 2016 and December 31, 2015. Refer to Note 2 for additional discussion of our accounting policies for the Convertible Notes.

**9. DERIVATIVE FINANCIAL INSTRUMENTS**

The sole objective of our use of derivative financial instruments is to minimize the risks and/or costs associated with our investments and/or financing transactions. These derivatives may or may not qualify as net investment, cash flow, or fair value hedges under the hedge accounting requirements of ASC 815 Derivatives and Hedging. Derivatives not designated as hedges are not speculative and are used to manage our exposure to interest rate movements and other identified risks. For more information on the accounting for designated and non-designated hedges, refer to Note 2.

The use of derivative financial instruments involves certain risks, including the risk that the counterparties to these contractual arrangements do not perform as agreed. To mitigate this risk, we only enter into derivative financial instruments with counterparties that have appropriate credit ratings and are major financial institutions with which we and our affiliates may also have other financial relationships. We do not anticipate that any of the counterparties will fail to meet their obligations.

**Net Investment Hedges of Foreign Currency Risk**

Certain of our international investments expose us to fluctuations in foreign interest rates and currency exchange rates. These fluctuations may impact the value of our cash receipts and payments in terms of our functional currency, the U.S. Dollar. We use foreign currency forward contracts to protect the value or fix the amount of certain investments or cash flows in terms of the U.S. Dollar.

The following table details our outstanding foreign exchange derivatives that were designated as net investment hedges of foreign currency risk (notional amount in thousands):



June 30, 2016			December 31, 2015		
Foreign Currency			Foreign Currency		
Derivatives	Number of Instruments	Notional Amount	Derivatives	Number of Instruments	Notional Amount
Sell CAD Forward	1	C\$ 130,600	Sell CAD Forward	2	C\$ 154,900
Sell GBP Forward	1	£ 114,400	Sell GBP Forward	2	£ 90,400
Sell EUR Forward	1	45,100	Sell EUR Forward	1	49,000

#### Cash Flow Hedges of Interest Rate Risk

Certain of our financing transactions expose us to a fixed versus floating rate mismatch between our assets and liabilities. We use derivative financial instruments, which include interest rate caps and swaps, and may also include interest rate options, floors, and other interest rate derivative contracts, to hedge interest rate risk associated with our borrowings where there is potential for an index mismatch.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on our floating rate debt. During the twelve months following June 30, 2016, we estimate that an additional \$1.6 million will be reclassified from other accumulated comprehensive income as an increase to interest expense. Additionally, during the three and six months ended June 30, 2016 and 2015, we did not record any hedge ineffectiveness in our consolidated statements of operations.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

The following tables detail our outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk (notional amount in thousands):

<b>June 30, 2016</b>						
<b>Interest Rate</b>	<b>Number of Instruments</b>	<b>Notional Amount</b>	<b>Strike</b>	<b>Index</b>	<b>Wtd.-Avg. Maturity (Years)</b>	
Interest Rate Caps	26	\$ 1,097,632	2%	USD LIBOR	0.8	
Interest Rate Caps	6	C\$ 439,320	2%	CDOR	0.8	
Interest Rate Caps	1	£ 15,142	2%	GBP LIBOR	0.8	
Interest Rate Swap	2	C\$ 17,273	n/a	CDOR	4.2	

<b>December 31, 2015</b>						
<b>Interest Rate</b>	<b>Number of Instruments</b>	<b>Notional Amount</b>	<b>Strike</b>	<b>Index</b>	<b>Wtd.-Avg. Maturity (Years)</b>	
Interest Rate Caps	26	\$ 1,097,632	2%	USD LIBOR	1.3	
Interest Rate Caps	7	C\$ 483,286	2%	CDOR	1.2	
Interest Rate Caps	1	152,710	2%	EURIBOR	1.0	
Interest Rate Caps	1	£ 15,142	2%	GBP LIBOR	1.3	

**Non-designated Hedges**

During the three and six months ended June 30, 2016, we recorded unrealized losses of \$659,000 and \$1.6 million, respectively, related to non-designated hedges that were reported as a component of interest expense in our consolidated financial statements. We did not record any losses related to non-designated hedges during the three and six months ended June 30, 2015.

The following table summarizes our non-designated hedges (notional amount in thousands):

**June 30, 2016****December 31, 2015**

<b>Non-designated Hedges</b>	<b>Number of Instruments</b>	<b>Notional Amount</b>	<b>Non-designated Hedges</b>	<b>Number of Instruments</b>	<b>Notional Amount</b>
Interest Rate Caps	2	152,710	Interest Rate Caps	4	C\$ 67,303
Interest Rate Caps	4	C\$ 67,303	Interest Rate Caps	1	\$ 13,387
Buy USD / Sell CAD	2	C\$ 17,250	Buy GBP / Sell EUR Forward	1	12,857
Buy CAD / Sell USD	2	17,250	Buy GBP / Sell USD Forward	1	£ 10,400
Buy GBP / Sell EUR	1	12,857	Buy USD / Sell GBP Forward	1	£ 10,400
			Buy CAD / Sell USD Forward	1	C\$ 1,000
			Buy USD / Sell CAD Forward	1	C\$ 1,000

Table of Contents**Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)****Valuation of Derivative Instruments**

The following table summarizes the fair value of our derivative financial instruments (\$ in thousands):

	<b>Fair Value of Derivatives in an Asset Position<sup>(1)</sup> as of</b>		<b>Fair Value of Derivatives in a Liability Position<sup>(2)</sup> as of</b>	
	<b>June 30, 2016</b>	<b>December 31, 2015</b>	<b>June 30, 2016</b>	<b>December 31, 2015</b>
<b>Derivatives designated as hedging instruments:</b>				
Foreign exchange contracts	\$ 13,887	\$ 7,999	\$ 55	\$ 511
Interest rate derivatives	2	238	40	
Total derivatives designated as hedging instruments	\$ 13,889	\$ 8,237	\$ 95	\$ 511
<b>Derivatives not designated as hedging instruments:</b>				
Foreign exchange contracts	\$ 134	\$ 419	\$ 750	\$ 937
Interest rate derivatives		1		
Total derivatives not designated as hedging instruments	\$ 134	\$ 420	\$ 750	\$ 937
<b>Total Derivatives</b>	<b>\$ 14,023</b>	<b>\$ 8,657</b>	<b>\$ 845</b>	<b>\$ 1,448</b>

(1) Included in other assets in our consolidated balance sheets.

(2) Included in other liabilities in our consolidated balance sheets.

The following table presents the effect of our derivative financial instruments on our consolidated statements of operations (\$ in thousands):

<b>Amount of Gain (Loss) Recognized in OCI on Derivatives (Effective Portion)</b>	<b>Location of Gain (Loss) Reclassified from</b>	<b>Amount of Loss Reclassified from Accumulated OCI</b>
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Derivatives in Hedging Relationships	Three Months Ended		Accumulated OCI into Income (Effective Portion)	into Income (Effective Portion)	
	June 30, 2016	June 30, 2016		Three Months Ended June 30, 2016	Six Months Ended June 30, 2016
<b>Net Investment</b>					
Foreign exchange contracts <sup>(1)</sup>	\$ 12,591	\$ 6,121	Interest Expense	\$	\$
<b>Cash Flow Hedges</b>					
Interest rate derivatives	(67)	(290)	Interest Expense	(100)	(126)
<b>Total</b>	<b>\$ 12,524</b>	<b>\$ 5,831</b>		<b>\$ (100)</b>	<b>\$ (126)</b>

(1) During the three and six months ended June 30, 2016, we paid net cash settlements of \$10.0 million and \$1.8 million, respectively, on our foreign currency forward contracts, compared to paying \$1.3 million and receiving \$2.8 million during the same periods in 2015. Those amounts are included as a component of accumulated other comprehensive loss on our consolidated balance sheets.

#### **Credit-Risk Related Contingent Features**

We have entered into agreements with certain of our derivative counterparties that contain provisions where if we were to default on any of our indebtedness, including default where repayment of the indebtedness has not been

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

accelerated by the lender, we may also be declared in default on our derivative obligations. In addition, certain of our agreements with our derivative counterparties require that we post collateral to secure net liability positions. As of June 30, 2016, we were in a net asset position with both of our derivative counterparties.

**10. EQUITY****Stock and Stock Equivalents***Authorized Capital*

As of June 30, 2016, we had the authority to issue up to 300,000,000 shares of stock, consisting of 200,000,000 shares of class A common stock and 100,000,000 shares of preferred stock. Subject to applicable NYSE listing requirements, our board of directors is authorized to cause us to issue additional shares of authorized stock without stockholder approval. In addition, to the extent not issued, currently authorized stock may be reclassified between class A common stock and preferred stock. We did not have any shares of preferred stock issued and outstanding as of June 30, 2016.

*Class A Common Stock and Deferred Stock Units*

Holders of shares of our class A common stock are entitled to vote on all matters submitted to a vote of stockholders and are entitled to receive such dividends as may be authorized by our board of directors and declared by us, in all cases subject to the rights of the holders of shares of outstanding preferred stock, if any.

We also issue restricted class A common stock under our stock-based incentive plans. Refer to Note 13 for additional discussion of these long-term incentive plans. In addition to our class A common stock, we also issue deferred stock units to certain members of our board of directors in lieu of cash compensation for services rendered. These deferred stock units are non-voting, but carry the right to receive dividends in the form of additional deferred stock units in an amount equivalent to the cash dividends paid to holders of shares of class A common stock.

The following table details the movement in our outstanding shares of class A common stock, including restricted class A common stock and deferred stock units:

	<b>Six Months Ended</b>	
	<b>June 30,</b>	
<b>Common Stock Outstanding<sup>(1)</sup></b>	<b>2016</b>	<b>2015</b>
Beginning balance	93,843,847	58,388,808
Issuance of class A common stock	550	34,780,298
Issuance of restricted class A common stock, net	209,798	179,799
Issuance of deferred stock units	14,155	10,665

Ending balance	94,068,350	93,359,570
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- (1) Deferred stock units held by members of our board of directors totaled 155,676 and 129,584 as of June 30, 2016 and 2015, respectively.

*Dividend Reinvestment and Direct Stock Purchase Plan*

On March 25, 2014, we adopted a dividend reinvestment and direct stock purchase plan, under which we registered and reserved for issuance, in the aggregate, 10,000,000 shares of class A common stock. Under the dividend reinvestment component of this plan, our class A common stockholders can designate all or a portion of their cash dividends to be reinvested in additional shares of class A common stock. The direct stock purchase component allows stockholders and new investors, subject to our approval, to purchase shares of class A common stock directly from us. During the three and six months ended June 30, 2016, we issued 265 shares and 550 shares, respectively, of class A common stock under the dividend reinvestment component of the plan compared to 134 shares and 273 shares for the same periods in 2015. As of June 30, 2016, a total of 9,998,847 shares of class A common stock remain available for issuance under the dividend reinvestment and direct stock purchase plan.

*At the Market Stock Offering Program*

On May 9, 2014, we entered into equity distribution agreements, or ATM Agreements, pursuant to which we may sell, from time to time, up to an aggregate sales price of \$200.0 million of our class A common stock. Sales of class A

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

common stock made pursuant to the ATM Agreements may be made in negotiated transactions or transactions that are deemed to be at the market offerings as defined in Rule 415 under the Securities Act of 1933, as amended. Actual sales will depend on a variety of factors including market conditions, the trading price of our class A common stock, our capital needs, and our determination of the appropriate sources of funding to meet such needs. We did not sell any shares of our class A common stock under the ATM Agreements during the six months ended June 30, 2016 and 2015. As of June 30, 2016, sales of our class A common stock with an aggregate sales price of \$188.6 million remain available for issuance under the ATM Agreements.

**Dividends**

We generally intend to distribute substantially all of our taxable income, which does not necessarily equal net income as calculated in accordance with GAAP, to our stockholders each year to comply with the REIT provisions of the Internal Revenue Code of 1986, as amended, or the Internal Revenue Code. Our dividend policy remains subject to revision at the discretion of our board of directors. All distributions will be made at the discretion of our board of directors and will depend upon our taxable income, our financial condition, our maintenance of REIT status, applicable law, and other factors as our board of directors deems relevant.

On June 15, 2016, we declared a dividend of \$0.62 per share, or \$58.2 million, that was paid on July 15, 2016 to stockholders of record as of June 30, 2016. The following table details our dividend activity (\$ in thousands, except per share data):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Dividends declared per share of common stock	\$ 0.62	\$ 0.52	\$ 1.24	\$ 1.04
Total dividends declared	\$ 58,226	\$ 48,480	\$ 116,452	\$ 78,874

**Earnings Per Share**

We calculate our basic and diluted earnings per share using the two-class method for all periods presented as the unvested shares of our restricted class A common stock qualify as participating securities, as defined by GAAP. These restricted shares have the same rights as our other shares of class A common stock, including participating in any dividends, and therefore have been included in our basic and diluted net income per share calculation. Our Convertible Notes are excluded from dilutive earnings per share as we have the intent and ability to settle these instruments in cash.

The following table sets forth the calculation of basic and diluted net income per share of class A common stock based on the weighted-average of both restricted and unrestricted class A common stock outstanding (\$ in thousands, except per share data):



	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Net income <sup>(1)</sup>	\$ 63,081	\$ 29,284	\$ 120,128	\$ 64,679
Weighted-average shares outstanding, basic and diluted	94,064,423	80,940,535	94,066,096	69,820,061
Per share amount, basic and diluted	\$ 0.67	\$ 0.36	\$ 1.28	\$ 0.93

(1) Represents net income attributable to Blackstone Mortgage Trust, Inc.

### Other Balance Sheet Items

#### *Accumulated Other Comprehensive Loss*

As of June 30, 2016, total accumulated other comprehensive loss was \$42.1 million, primarily representing (i) \$73.1 million of cumulative unrealized currency translation adjustments on assets and liabilities denominated in foreign currencies and (ii) an offsetting \$31.0 million unrealized gain related to changes in the fair value of derivative instruments. As of December 31, 2015, total accumulated other comprehensive loss was \$32.8 million, primarily representing (i) \$57.8 million of cumulative unrealized currency translation adjustment on assets and liabilities denominated in foreign currencies and (ii) an offsetting \$25.0 million unrealized gain related to changes in the fair value of derivative instruments.

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**Blackstone Mortgage Trust, Inc.**

**Notes to Consolidated Financial Statements (continued)**

**(Unaudited)**

*Non-Controlling Interests*

The non-controlling interests included on our consolidated balance sheets represent the equity interests in CT Legacy Partners that are not owned by us. A portion of CT Legacy Partners' consolidated equity and results of operations are allocated to these non-controlling interests based on their pro rata ownership of CT Legacy Partners. As of June 30, 2016, CT Legacy Partners' total equity was \$21.7 million, of which \$9.0 million was owned by Blackstone Mortgage Trust, and \$12.7 million was allocated to non-controlling interests. As of December 31, 2015, CT Legacy Partners' total equity was \$22.5 million, of which \$9.4 million was owned by Blackstone Mortgage Trust, and \$13.1 million was allocated to non-controlling interests.

**11. OTHER EXPENSES**

Our other expenses consist of the management and incentive fees we pay to our Manager and our general and administrative expenses.

**Management and Incentive Fees**

Pursuant to our management agreement, our Manager earns a base management fee in an amount equal to 1.50% per annum multiplied by our outstanding equity balance, as defined in the management agreement. In addition, our Manager is entitled to an incentive fee in an amount equal to the product of (i) 20% and (ii) the excess of (a) our Core Earnings (as defined in our management agreement) for the previous 12-month period over (b) an amount equal to 7.00% per annum multiplied by our outstanding Equity, provided that our Core Earnings over the prior three-year period is greater than zero. Core Earnings, as defined in our management agreement, is generally equal to our net income (loss) prepared in accordance with GAAP, excluding (i) certain non-cash items (ii) the net income (loss) related to our legacy portfolio and (iii) incentive management fees.

During the three and six months ended June 30, 2016, we incurred \$9.4 million and \$18.9 million, respectively, of management fees payable to our Manager, compared to \$8.1 million and \$13.5 million during the same periods in 2015. In addition, during the three and six months ended June 30, 2016, we incurred \$6.4 million and \$10.6 million, respectively, of incentive fees payable to our Manager. During the six months ended June 30, 2015, we incurred \$1.2 million of incentive fees payable to our Manager. We did not incur any incentive fee expenses during the three months ended June 30, 2015.

As of June 30, 2016 we had accrued management and incentive fees payable to our Manager of \$15.8 million, compared to \$14.4 million as of December 31, 2015.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)****General and Administrative Expenses**

General and administrative expenses consisted of the following (\$ in thousands):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Professional services	\$ 756	\$ 777	\$ 1,644	\$ 1,476
Operating and other costs	521	554	1,391	1,112
GE transaction costs		9,013		9,213
Subtotal	1,277	10,344	3,035	11,801
<b><u>Non-cash and CT Legacy Portfolio compensation expenses</u></b>				
Management incentive awards plan - CTOPI <sup>(1)</sup>	(3)	828	168	2,605
Management incentive awards plan - CT Legacy Partners <sup>(2)</sup>	630	1,024	758	2,054
Restricted class A common stock earned	4,742	3,303	9,335	6,506
Director stock-based compensation	94	94	188	188
Subtotal	5,463	5,249	10,449	11,353
Total BXMT expenses	6,740	15,593	13,484	23,154
Expenses of consolidated subsidiaries	41	105	92	205
Total general and administrative expenses	\$ 6,781	\$ 15,698	\$ 13,576	\$ 23,359

(1) Represents the portion of CTOPI promote revenue accrued under compensation awards. See Note 4 for further discussion.

(2) Represents the accrual of amounts payable under the CT Legacy Partners management incentive awards during the period. See below for discussion of the CT Legacy Partners management incentive awards plan.

**CT Legacy Partners Management Incentive Awards Plan**

In conjunction with our March 2011 restructuring, we created an employee pool for up to 6.75% of the distributions paid to the common equity holders of CT Legacy Partners (subject to certain caps and priority distributions). Approximately 50% of the pool was 75% vested as of June 30, 2016, with the remainder contingent on continued employment with an affiliate of our Manager and our receipt of distributions from CT Legacy Partners. Of the

remaining 50% of the pool, 27% is fully vested as a result of an acceleration event, and 23% vest only upon our receipt of distributions from CT Legacy Partners. We accrue a liability for the amounts due under these grants based on the value of CT Legacy Partners and the periodic vesting of the awards granted. Accrued payables for these awards were \$1.3 million as of June 30, 2016 and December 31, 2015.

## **12. INCOME TAXES**

We elected to be taxed as a REIT, effective January 1, 2003, under the Internal Revenue Code for U.S. federal income tax purposes. We generally must distribute annually at least 90% of our net taxable income, subject to certain adjustments and excluding any net capital gain, in order for U.S. federal income tax not to apply to our earnings that we distribute. To the extent that we satisfy this distribution requirement, but distribute less than 100% of our net taxable income, we will be subject to U.S. federal income tax on our undistributed taxable income. In addition, we will be subject to a 4% nondeductible excise tax if the actual amount that we pay out to our stockholders in a calendar year is less than a minimum amount specified under U.S. federal tax laws.

Our qualification as a REIT also depends on our ability to meet various other requirements imposed by the Internal Revenue Code, which relate to organizational structure, diversity of stock ownership, and certain restrictions with regard to the nature of our assets and the sources of our income. Even if we qualify as a REIT, we may be subject to certain U.S. federal income and excise taxes and state and local taxes on our income and assets. If we fail to maintain our qualification as a REIT for any taxable year, we may be subject to material penalties as well as federal, state, and local income tax on our taxable income at regular corporate rates and we would not be able to qualify as a REIT for the subsequent four full taxable years. As of June 30, 2016 and December 31, 2015, we were in compliance with all REIT requirements.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

During the three and six months ended June 30, 2016, we recorded an income tax benefit of \$154,000 and an income tax provision of \$87,000, respectively, primarily related to various state and local taxes. During the three and six months ended June 30, 2015, we recorded an income tax provision of \$105,000 and \$350,000, respectively. We did not have any deferred tax assets or liabilities as of June 30, 2016 or December 31, 2015.

As a result of our issuance of 25,875,000 shares of class A common stock in May 2013, the availability of our net operating losses, or NOLs, and net capital losses, or NCLs, is generally limited to \$2.0 million per annum by change of control provisions promulgated by the Internal Revenue Service with respect to the ownership of Blackstone Mortgage Trust. As of December 31, 2015, we had estimated NOLs of \$159.0 million and NCLs of \$602,000 available to be carried forward and utilized in current or future periods. If we are unable to utilize our NOLs, they will expire in 2029. If we are unable to utilize our NCLs, they will expire in 2017.

As of June 30, 2016, tax years 2012 through 2015 remain subject to examination by taxing authorities.

**13. STOCK-BASED INCENTIVE PLANS**

We do not have any employees as we are externally managed by our Manager. However, as of June 30, 2016, our Manager, certain individuals employed by an affiliate of our Manager, and certain members of our board of directors were compensated, in part, through the issuance of stock-based instruments.

We had stock-based incentive awards outstanding under seven benefit plans as of June 30, 2016: (i) our amended and restated 1997 non-employee director stock plan, or 1997 Plan; (ii) our 2007 long-term incentive plan, or 2007 Plan; (iii) our 2011 long-term incentive plan, or 2011 Plan; (iv) our 2013 stock incentive plan, or 2013 Plan; (v) our 2013 manager incentive plan, or 2013 Manager Plan; (vi) our 2016 stock incentive plan, or 2016 Plan; and (vii) our 2016 manager incentive plan, or 2016 Manager Plan. We refer to our 1997 Plan, our 2007 Plan, our 2011 Plan, our 2013 Plan, and our 2013 Manager Plan, collectively, as our Expired Plans and we refer to our 2016 Plan and 2016 Manager Plan, collectively, as our Current Plans.

Our Expired Plans have expired and no new awards may be issued under them. Under our Current Plans, a maximum of 2,400,000 shares of our class A common stock may be issued to our Manager, our directors and officers, and certain employees of affiliates of our Manager. As of June 30, 2016, there were 2,396,605 shares available under the Current Plans.

The following table details the movement in our outstanding shares of restricted class A common stock and the weighted-average grant date fair value per share:

<b>Restricted Class A Common Stock</b>	<b>Weighted-Average Grant Date</b>
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		<b>Fair Value Per Share</b>
Balance as of December 31, 2015	1,114,908	\$ 27.64
Granted	245,225	26.51
Vested	(348,767)	27.10
Forfeited	(35,427)	27.49
Balance as of June 30, 2016	975,939	\$ 27.55

These shares generally vest in quarterly installments over a three-year period, pursuant to the terms of the respective award agreements and the terms of the Current Plans. The 975,939 shares of restricted class A common stock outstanding as of June 30, 2016 will vest as follows: 293,014 shares will vest in 2016; 446,781 shares will vest in 2017; and 236,144 shares will vest in 2018. As of June 30, 2016, total unrecognized compensation cost relating to nonvested share-based compensation arrangements was \$27.0 million. This cost is expected to be recognized over a weighted average period of 1.1 years from June 30, 2016.

**Table of Contents****Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)****14. FAIR VALUES****Assets and Liabilities Measured at Fair Value**

The following table summarizes our assets and liabilities measured at fair value on a recurring basis (\$ in thousands):

	<b>June 30, 2016</b>				<b>December 31, 2015</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Fair Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Fair Value</b>
<b><u>Assets</u></b>								
Derivatives	\$	\$ 14,023	\$	\$ 14,023	\$	\$ 8,657	\$	\$ 8,657
Other assets <sup>(1)</sup>	\$ 20,745	\$ 1,697	\$	\$ 22,442	\$	\$ 1,659	\$ 12,561	\$ 14,220
<b><u>Liabilities</u></b>								
Derivatives	\$	\$ 845	\$	\$ 845	\$	\$ 1,448	\$	\$ 1,448

(1) Other assets include loans, securities, equity investments, and other receivables measured at fair value.

Table of Contents**Blackstone Mortgage Trust, Inc.****Notes to Consolidated Financial Statements (continued)****(Unaudited)**

The following table reconciles the beginning and ending balances of assets measured at fair value on a recurring basis using Level 3 inputs (\$ in thousands):

	<b>Six Months Ended June 30,</b>	
	<b>2016</b>	<b>2015</b>
January 1,	\$ 12,561	\$ 47,507
Proceeds from investment realizations	(2,406)	(57,039)
Transfers out of level 3	(20,745)	
<u>Adjustments to fair value included in earnings</u>		
Gain on investments at fair value	10,590	22,228
June 30,	\$	\$ 12,696

During the second quarter of 2016, \$20.7 million of collateralized debt obligations, or CDOs, were transferred out of Level 3 and into Level 1 as a result of a binding agreement to sell the underlying collateral assets of the CDO to an independent third-party as of June 30, 2016. Refer to Note 2 for further discussion regarding fair value measurement.

**Fair Value of Financial Instruments**

As discussed in Note 2, GAAP requires disclosure of fair value information about financial instruments, whether or not recognized in the statement of financial position, for which it is practicable to estimate that value. The following table details the carrying amount, face amount, and fair value of the financial instruments described in Note 2 (\$ in thousands):

	<b>June 30, 2016</b>			<b>December 31, 2015</b>		
	<b>Carrying Amount</b>	<b>Face Amount</b>	<b>Fair Value</b>	<b>Carrying Amount</b>	<b>Face Amount</b>	<b>Fair Value</b>
<u>Financial assets</u>						
Cash and cash equivalents	\$ 181,796	\$ 181,796	\$ 181,796	\$ 96,450	\$ 96,450	\$ 96,450
Restricted cash	476	476	476	9,556	9,556	9,556
Loans receivable, net	9,090,934	9,122,567	9,147,799	9,077,007	9,108,361	9,121,732
<u>Financial liabilities</u>						
Secured debt agreements	6,198,093	6,214,882	6,214,882	6,116,105	6,131,751	6,131,751



Loan participations sold	422,585	424,488	424,488	497,032	498,992	498,992
Convertible notes, net	165,373	172,500	183,131	164,026	172,500	171,344

Estimates of fair value for cash and cash equivalents, restricted cash and convertible notes are measured using observable, quoted market prices, or Level 1 inputs. All other fair value significant estimates are measured using unobservable inputs, or Level 3 inputs. See Note 2 for further discussion regarding fair value measurement of certain of our assets and liabilities.

## 15. TRANSACTIONS WITH RELATED PARTIES

We are managed by our Manager pursuant to a management agreement, the current term of which expires on December 19, 2016, and will be automatically renewed for a one-year term each anniversary thereafter unless earlier terminated.

As of June 30, 2016, our consolidated balance sheet included \$15.8 million of accrued management and incentive fees payable to our Manager. During the three and six months ended June 30, 2016, we paid \$13.6 million and \$28.0 million, respectively, of management and incentive fees to our Manager, compared to \$6.7 million and \$12.9 million during the same periods of 2015. In addition, during the three and six months ended June 30, 2016, we reimbursed our Manager for \$59,000 and \$380,000, respectively, of expenses incurred on our behalf. During the six months ended June 30, 2015, we reimbursed our Manager for \$139,000 of expenses incurred on our behalf. We did not reimburse our Manager for any expenses incurred on our behalf during the three months ended June 30, 2015. As of June 30, 2016, our consolidated balance sheet includes \$31,000 of preferred distributions payable by CT Legacy Partners to an affiliate of our Manager, compared to \$83,000 as of December 31, 2015. During the three and six months ended June 30, 2016, CT Legacy Partners made aggregate preferred distributions of \$121,000 and \$345,000, respectively, to such affiliate, compared to \$389,000 and \$841,000 during the same periods of 2015.

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**Blackstone Mortgage Trust, Inc.**

**Notes to Consolidated Financial Statements (continued)**

**(Unaudited)**

As of June 30, 2016, our Manager held 476,203 shares of unvested restricted class A common stock, which had an aggregate grant date fair value of \$13.2 million. We did not issue any shares of restricted class A common stock to our Manager during the six months ended June 30, 2016. The shares of restricted class A common stock vest ratably in quarterly installments over three years from the date of issuance. During the three and six months ended June 30, 2016, we recorded non-cash expense related to shares granted to our Manager of \$2.5 million and \$4.6 million, respectively, compared to \$1.9 million and \$3.3 million during the same periods of 2015. Refer to Note 13 for further discussion of our restricted class A common stock.

On May 8, 2015, a joint venture of CT Legacy Partners, certain affiliates of our Manager, and other non-affiliated parties, which we refer to as the Three-Pack JV, sold a hotel portfolio it owned to an investment vehicle managed by an affiliate of our Manager. We consented to the sale of the hotel portfolio by the Three-Pack JV, which will result in the ultimate liquidation of the Three-Pack JV and distribution of net sale proceeds to CT Legacy Partners in respect of its investment therein. An aggregate of \$40.1 million of net sales proceeds has been received to date by CT Legacy Partners, of which \$2.4 million was received during the six months ended June 30, 2016. As a result of the sale transaction, employees of our Manager, including certain of our executive officers, received incentive compensation payments totaling \$2.7 million under the CT Legacy Partners Management Incentive Awards Plan, of which \$2.5 million was paid during 2015, and the remaining \$162,000 was paid during the six months ended June 30, 2016. All of the income from the sale of the hotel portfolio and related compensation expense was recorded during 2015. See Note 11 for further discussion of the CT Legacy Partners Management Incentive Awards Plan.

During the three and six months ended June 30, 2016, we incurred \$80,000 and \$170,000, respectively, of expenses for various administrative and capital market data services to third-party service providers that are affiliates of our Manager, compared to \$54,000 and \$129,000 during the same periods of 2015.

**16. COMMITMENTS AND CONTINGENCIES**

**Unfunded Commitments Under Loans Receivable**

As of June 30, 2016, we had unfunded commitments of \$907.7 million related to 63 loans receivable, which amounts will generally be funded to finance lease-related or capital expenditures by our borrowers. These future commitments will expire variously over the next three years.

**Income Tax Audits of CTIMCO**

The Internal Revenue Service and the State of New York are separately undergoing examinations of the income tax returns for the years ended December 31, 2012 and 2011 of our former subsidiary, CT Investment Management Co., LLC, or CTIMCO. The examinations are on-going, and no final adjustments have been made or agreed to as a result of these examinations. When we sold CTIMCO in December 2012, we provided certain indemnifications related to its operations, and any amounts determined to be owed by CTIMCO would ultimately be paid by us. As of June 30, 2016, there were no reserves recorded for the CTIMCO examinations.

## **Litigation**

From time to time, we may be involved in various claims and legal actions arising in the ordinary course of business. As of June 30, 2016, we were not involved in any material legal proceedings.

## **Board of Directors Compensation**

As of June 30, 2016, of the eight members of our board of directors, our five independent directors are entitled to annual compensation of \$125,000 each. The other three board members, including our chairman and our chief executive officer, serve as directors with no compensation. As of June 30, 2016, the annual compensation for our directors was paid 40% in cash and 60% in the form of deferred stock units. In addition, the member of our board of directors that serves as the chairperson of the audit committee of our board of directors receives additional annual cash compensation of \$12,000. Compensation to the board of directors is payable in four equal quarterly installments.

## **17. SUBSEQUENT EVENTS**

On July 25, 2016, we amended our multi-currency, revolving repurchase facility with JP Morgan to extend the maturity date to January 7, 2019 from January 7, 2018.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*References herein to Blackstone Mortgage Trust, Company, we, us, or our refer to Blackstone Mortgage Trust, Inc. and its subsidiaries unless the context specifically requires otherwise.*

*The following discussion should be read in conjunction with the unaudited consolidated financial statements and notes thereto appearing elsewhere in this quarterly report on Form 10-Q. In addition to historical data, this discussion contains forward-looking statements about our business, operations and financial performance based on current expectations that involve risks, uncertainties and assumptions. Our actual results may differ materially from those in this discussion as a result of various factors, including but not limited to those discussed in Item 1A. Risk Factors in our annual report on Form 10-K for the year ended December 31, 2015 and elsewhere in this quarterly report on Form 10-Q.*

**Introduction**

Blackstone Mortgage Trust is a real estate finance company that originates and purchases senior loans collateralized by properties in North America and Europe. We are externally managed by BXMT Advisors L.L.C., or our Manager, a subsidiary of The Blackstone Group L.P., or Blackstone, and are a real estate investment trust, or REIT, traded on the New York Stock Exchange, or NYSE, under the symbol BXMT. We are headquartered in New York City.

We conduct our operations as a REIT for U.S. federal income tax purposes. We generally will not be subject to U.S. federal income taxes on our taxable income to the extent that we annually distribute all of our net taxable income to stockholders and maintain our qualification as a REIT. We also operate our business in a manner that permits us to maintain an exclusion from registration under the Investment Company Act of 1940, as amended. We are organized as a holding company and conduct our business primarily through our various subsidiaries.

**I. Key Financial Measures and Indicators**

As a real estate finance company, we believe the key financial measures and indicators for our business are earnings per share, dividends declared, Core Earnings, and book value per share. For the three months ended June 30, 2016 we recorded earnings per share of \$0.67, declared a dividend of \$0.62 per share, and reported \$0.67 per share of Core Earnings. In addition, our book value per share as of June 30, 2016 was \$26.54. As further described below, Core Earnings is a measure that is not prepared in accordance with accounting principles generally accepted in the United States of America, or GAAP. We use Core Earnings to evaluate our performance excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan activity and operations.

**Earnings Per Share and Dividends Declared**

The following table sets forth the calculation of basic and diluted net income per share and dividends per share (\$ in thousands, except per share data):

**Three Months Ended  
March 31, 2016**

	<b>June 30, 2016</b>	
Net income <sup>(1)</sup>	\$ 63,081	\$ 57,047
Weighted-average shares outstanding, basic and diluted	94,064,423	94,067,769
Net income per share, basic and diluted	\$ 0.67	\$ 0.61
Dividends per share	\$ 0.62	\$ 0.62

(1) Represents net income attributable to Blackstone Mortgage Trust, Inc.

### **Core Earnings**

Core Earnings is a non-GAAP measure, which we define as GAAP net income (loss), including realized gains and losses not otherwise included in GAAP net income (loss), and excluding (i) net income (loss) attributable to our CT Legacy Portfolio, (ii) non-cash equity compensation expense, (iii) depreciation and amortization, (iv) unrealized gains (losses), and (v) certain non-cash items. Core Earnings may also be adjusted from time to time to exclude one-time events pursuant to changes in GAAP and certain other non-cash charges as determined by our Manager, subject to approval by a majority of our independent directors.

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We believe that Core Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with GAAP. This adjusted measure helps us to evaluate our performance excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan portfolio and operations. Although, according to our management agreement, we calculate the incentive and base management fees due to our Manager using Core Earnings before incentive fees expense, we report Core Earnings after incentive fee expense, as we believe this is a more meaningful presentation of the economic performance of our class A common stock.

Core Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to GAAP net income, or an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Core Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and accordingly, our reported Core Earnings may not be comparable to the Core Earnings reported by other companies.

The following table provides a reconciliation of Core Earnings to GAAP net income (\$ in thousands, except per share data):

	<b>Three Months Ended</b>	
	<b>June 30,</b>	<b>March 31, 2016</b>
	<b>2016</b>	
Net income <sup>(1)</sup>	\$ 63,081	\$ 57,047
CT Legacy Portfolio net (income) loss	(3,825)	183
Non-cash compensation expense	4,836	4,687
GE purchase discount accretion adjustment <sup>(2)</sup>	(1,247)	(1,166)
Other items	278	418
<b>Core Earnings</b>	<b>\$ 63,123</b>	<b>\$ 61,169</b>
<b>Weighted-average shares outstanding, basic and diluted</b>	<b>94,064,423</b>	<b>94,067,769</b>
<b>Core Earnings per share, basic and diluted</b>	<b>\$ 0.67</b>	<b>\$ 0.65</b>

(1) Represents net income attributable to Blackstone Mortgage Trust.

(2) Adjustment in respect of the deferral in Core Earnings of the accretion of a total \$9.1 million of purchase discount attributable to a certain pool of GE portfolio loans pending the repayment of those loans.

**Book Value Per Share**

The following table calculates our book value per share (\$ in thousands, except per share data):

	<b>June 30, 2016</b>	<b>March 31, 2016</b>
Stockholders equity	\$ 2,496,417	\$ 2,495,417
Shares		
Class A common stock	93,912,674	93,912,409
Deferred stock units	155,676	148,843
<b>Total outstanding</b>	<b>94,068,350</b>	<b>94,061,252</b>
Book value per share	\$ 26.54	\$ 26.53

## II. Loan Portfolio

During the quarter ended June 30, 2016, we originated \$859.2 million of loans. Loan fundings during the quarter totaled \$847.8 million, including \$32.0 million of non-consolidated senior interests. We generated interest income of \$130.5 million and incurred interest expense of \$49.1 million during the quarter, which resulted in \$81.4 million of net interest income during the three months ended June 30, 2016.

**Table of Contents****Portfolio Overview**

The following table details our loan origination activity (\$ in thousands):

	<b>Three Months Ended June 30, 2016</b>	<b>Six Months Ended June 30, 2016</b>
Loan originations <sup>(1)</sup>	\$ 859,246	\$ 1,720,545
Loan fundings <sup>(2)</sup>	\$ 847,785	\$ 1,466,899
Loan repayments	(966,440)	(1,341,814)
Total net (repayments) fundings	\$ (118,655)	\$ 125,085

(1) Includes new loan originations and additional commitments made under existing loans.

(2) Loan fundings during the three months ended June 30, 2016 include \$32.0 million of additional fundings under related non-consolidated senior interests, and loan fundings during the six months ended June 30, 2016 include \$65.0 million of additional fundings under related non-consolidated.

The following table details overall statistics for our loan portfolio as of June 30, 2016 (\$ in thousands):

	<b>Balance Sheet Portfolio</b>	<b>Total Loan Portfolio</b>	<b>Total Loan Exposure<sup>(1)</sup> Floating Rate Loans</b>	<b>Fixed Rate Loans</b>
Number of loans	116	116	89	27
Principal balance	\$ 9,122,567	\$ 10,185,476	\$ 7,989,027	\$ 2,196,449
Net book value	\$ 9,090,934	\$ 10,148,007	\$ 7,949,225	\$ 2,198,782
Unfunded loan commitments <sup>(2)</sup>	\$ 907,709	\$ 1,067,326	\$ 1,067,117	\$ 209
Weighted-average cash coupon <sup>(3)</sup>	4.85%	4.66%	L + 4.02%	5.11%
Weighted-average all-in yield <sup>(3)</sup>	5.19%	5.07%	L + 4.43%	5.50%
Weighted-average maximum maturity (years) <sup>(4)</sup>	3.0	3.2	3.3	2.9
Loan to value (LTV) <sup>(5)</sup>	62.3%	61.8%	60.7%	65.6%

(1) In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. Total loan exposure encompasses the entire loan we originated and financed, including \$1.1 billion of such non-consolidated senior interests.

(2) Unfunded commitments will primarily be funded to finance property improvements or lease-related expenditures by the borrowers. These future commitments will be funded over the term of each loan, subject in certain cases to an expiration date.

(3)



As of June 30, 2016, our floating rate loans were indexed to various benchmark rates, with 85% of floating rate loans indexed to USD LIBOR based on total loan exposure. In addition, \$146.0 million of our floating rate loans earned interest based on floors that are above the applicable index, with an average floor of 1.80%, as of June 30, 2016. In addition to cash coupon, all-in yield includes the amortization of deferred origination fees, loan origination costs, and accrual of both extension and exit fees. Coupon and all-in yield for the total portfolio assume applicable floating benchmark rate for weighted-average calculation.

- (4) Maximum maturity assumes all extension options are exercised by the borrower, however our loans may be repaid prior to such date. As of June 30, 2016, 67% of our loans were subject to yield maintenance or other prepayment restrictions and 33% were open to repayment by the borrower without penalty, based on total loan exposure.
- (5) Based on LTV as of the dates loans were originated or acquired by us.

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The charts below detail the geographic distribution and types of properties securing these loans, as of June 30, 2016 (\$ in millions):

Refer to section VI of this Item 2 for details of our loan portfolio, on a loan-by-loan basis.

*Asset Management*

We actively manage the investments in our loan portfolio and exercise the rights afforded to us as a lender, including collateral level budget approvals, lease approvals, loan covenant enforcement, escrow/reserve management/collection, collateral release approvals and other rights that we may negotiate.

As discussed in Note 2 to our consolidated financial statements, our Manager performs a quarterly review of our loan portfolio, assesses the performance of each loan, and assigns it a risk rating between 1 and 5, from less risk to greater risk. The following table allocates the principal balance and total loan exposure balances based on our internal risk ratings (\$ in thousands):

Risk Rating	June 30, 2016		
	Number of Loans	Net Book Value	Total Loan Exposure <sup>(1)</sup>
1	15	\$ 1,366,279	\$ 1,364,986
2	63	4,356,669	4,409,578
3	38	3,367,986	4,410,912
4			
5			
	116	\$ 9,090,934	\$ 10,185,476

(1) In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. See Note 2 to our consolidated financial statements for further discussion. Total loan exposure encompasses the entire loan we originated and financed, including \$1.1 billion of such non-consolidated senior interests as of June 30, 2016.

The weighted-average risk rating of our total loan exposure was 2.3 and 2.2 as of June 30, 2016 and December 31, 2015, respectively.

**Portfolio Financing**

Our portfolio financing arrangements include revolving repurchase facilities, the GE portfolio acquisition facility, asset-specific financings, a revolving credit agreement, loan participations sold, and non-consolidated senior interests.



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The following table details our portfolio financing (\$ in thousands):

	<b>Portfolio Financing</b>	
	<b>Outstanding Principal Balance</b>	
	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Revolving repurchase facilities	\$ 3,142,404	\$ 2,495,805
GE portfolio acquisition facility	2,581,776	3,161,291
Asset-specific financings	490,702	474,655
Revolving credit agreement		
Loan participations sold	424,488	498,992
Non-consolidated senior interests	1,062,909	1,039,765
<b>Total portfolio financing</b>	<b>\$ 7,702,279</b>	<b>\$ 7,670,508</b>

- (1) Costs incurred in connection with our secured debt agreements are recorded on our consolidated balance sheet when incurred and recognized as a component of interest expense over the life of each related agreement.

**Revolving Repurchase Facilities**

During the quarter ended June 30, 2016, we increased the maximum facility size of two of our revolving repurchase facilities, providing an additional \$1.3 billion of credit capacity. The following table details our revolving repurchase facilities (\$ in thousands):

<b>Lender</b>	<b>Maximum Facility Size<sup>(1)</sup></b>	<b>Collateral Assets<sup>(2)</sup></b>	<b>June 30, 2016</b>		
			<b>Repurchase Borrowings</b>		<b>Available<sup>(3)</sup></b>
			<b>Potential<sup>(3)</sup></b>	<b>Outstanding</b>	
Wells Fargo	\$ 2,000,000	\$ 1,421,595	\$ 1,099,823	\$ 826,255	\$ 273,568
MetLife	1,000,000	946,957	739,102	739,102	
Bank of America	750,000	649,974	512,679	498,334	14,345
JP Morgan <sup>(4)</sup>	500,000	519,014	404,031	393,738	10,293
Citibank	500,000	533,589	412,130	369,145	42,985
Morgan Stanley <sup>(5)</sup>	335,725	267,152	210,432	210,432	
Société Générale <sup>(6)</sup>	445,000	166,513	133,211	105,398	27,813
	<b>\$ 5,530,725</b>	<b>\$ 4,504,794</b>	<b>\$ 3,511,408</b>	<b>\$ 3,142,404</b>	<b>\$ 369,004</b>

- (1) Maximum facility size represents the largest amount of borrowings available under a given facility once sufficient collateral assets have been approved by the lender and pledged by us.
- (2) Represents the principal balance of the collateral assets.
- (3)

Potential borrowings represents the total amount we could draw under each facility based on collateral already approved and pledged. When undrawn, these amounts are immediately available to us at our sole discretion under the terms of each revolving credit facility.

- (4) The JP Morgan maximum facility size was composed of a general \$500.0 million facility size, under which U.S. Dollars and British Pound Sterling borrowings are contemplated.
- (5) The Morgan Stanley maximum facility size represents a £250.0 million facility size that was translated to \$335.7 million as of June 30, 2016.
- (6) The Société Générale maximum facility size represents a 400.0 million facility size that was translated to \$445.0 million as of June 30, 2016.

The weighted-average outstanding balance of our revolving repurchase facilities was \$2.9 billion for the six months ended June 30, 2016. As of June 30, 2016, we had aggregate borrowings of \$3.1 billion outstanding under our revolving repurchase facilities, with a weighted-average cash coupon of LIBOR plus 1.85% per annum, a weighted-average all-in cost of credit, including associated fees and expenses, of LIBOR plus 2.04% per annum, and a weighted-average advance rate of 79.1%. As of June 30, 2016, outstanding borrowings under these facilities had a weighted-average maturity, excluding extension options and term-out provisions, of 1.3 years.

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Borrowings under each facility are subject to the initial approval of eligible collateral loans by the lender and the maximum advance rate and pricing rate of individual advances are determined with reference to the attributes of the respective collateral loan.

**GE Portfolio Acquisition Facility**

During the second quarter of 2015, concurrently with our acquisition of the GE portfolio, we entered into an agreement with Wells Fargo to provide us with secured financing for the acquired portfolio. During the second quarter of 2016, we increased the facility size by \$125.0 million. As of June 30, 2016, this facility provided for \$2.8 billion of financing, of which \$2.6 billion was outstanding and an additional \$238.7 million was available to finance future loan fundings in the GE portfolio. The GE portfolio acquisition facility is non-revolving and consists of a single master repurchase agreement providing for both (i) asset-specific borrowings for each collateral asset as well as (ii) a sequential pay advance feature.

The asset-specific borrowings under the GE portfolio acquisition facility were advanced at a weighted-average rate of 80% of our purchase price of the collateral assets and will be repaid pro rata from collateral asset repayment proceeds. The asset-specific borrowings are currency matched to the collateral assets and accrue interest at a rate equal to the sum of (i) the applicable base rate plus (ii) a margin of 1.75%, which will increase to 1.80% and 1.85% in year four and year five, respectively. As of June 30, 2016, those borrowings were denominated in U.S. Dollars, Canadian Dollars, British Pounds Sterling, and Euros. The asset-specific borrowings are term matched to the underlying collateral assets with an outside maturity date of May 20, 2020, which may be extended pursuant to two one-year extension options. We guarantee obligations under the GE portfolio acquisition facility in an amount equal to the greater of (i) 25% of outstanding asset-specific borrowings, and (ii) \$250.0 million. We had outstanding asset-specific borrowings of \$2.6 billion and \$3.1 billion under the GE portfolio acquisition facility as of June 30, 2016 and December 31, 2015, respectively.

As of June 30, 2016, the sequential pay advance borrowings under the GE portfolio acquisition facility had been fully repaid.

**Table of Contents****Asset-Specific Financings**

During the six months ended June 30, 2016, we entered into three asset-specific financings providing an additional \$360.1 million of credit capacity. The following table details statistics for our asset-specific financings (\$ in thousands):

<b>Lender</b>	<b>Count</b>	<b>Principal Balance</b>	<b>Book Value</b>	<b>June 30, 2016</b>		<b>Wtd. Avg. Term</b>
				<b>Wtd. Avg. Yield/Cost<sup>(1)</sup></b>	<b>Guarantee<sup>(2)</sup></b>	
<b>JP Morgan<sup>(3)</sup></b>						
Collateral assets	1	\$ 280,415	\$ 278,709	L+3.87%	\$ n/a	Jan., 2020
Financing provided	1	233,679	233,456	L+1.89%	58,420	Jan., 2020
<b>Citibank<sup>(3)</sup></b>						
Collateral assets	2	201,270	201,101	L+4.45%	n/a	Nov., 2020
Financing provided	2	156,461	156,446	L+2.45%	39,115	Nov., 2020
<b>Bank of the Ozarks</b>						
Collateral assets	2	73,751	70,823	L+6.00%	n/a	Nov., 2019
Financing provided	2	55,500	54,003	L+3.84%		Nov., 2019
<b>Wells Fargo</b>						
Collateral assets	1	64,375	63,899	L+6.32%	n/a	Dec., 2019
Financing provided	1	45,062	44,729	L+3.20%	9,012	Dec., 2019
<b>Total</b>						
Collateral assets	6	\$ 619,811	\$ 614,532	L+4.57%	\$ n/a	
Financing provided	6	\$ 490,702	\$ 488,634	L+2.41%	\$ 106,547	

- (1) These floating rate loans and related liabilities are indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, yield/cost includes the amortization of deferred origination fees / financing costs.
- (2) Other than amounts guaranteed on an asset-by-asset basis, borrowings under our asset-specific financings are non-recourse to us.
- (3) Borrowings under these asset specific financings are cross collateralized with the related revolving repurchase facility with the same lender.

Refer to Note 6 to our consolidated financial statements for additional terms and details of our secured debt agreements, including certain financial covenants.

**Table of Contents****Revolving Credit Agreement**

During the second quarter of 2016, we entered into a \$125.0 million full recourse secured revolving credit agreement with Barclays that is designed to finance first mortgage originations for up to six months as a bridge to term financing or syndication. Advances under the agreement are subject to availability under a specified borrowing base and accrue interest at a per annum pricing rate equal to the sum of (i) an applicable base rate or Eurodollar rate and (ii) an applicable margin, in each case, dependent on the applicable type of loan collateral. The initial maturity date of the facility is April 4, 2018 and is subject to two one-year extension options, exercisable at our option.

The weighted-average outstanding borrowings under the revolving credit agreement were \$35.2 million during the six months ended June 30, 2016, and we recorded interest expense of \$494,000, including \$121,000 of amortization of deferred fees and expenses. As of June 30, 2016 we did not have any outstanding borrowings under the agreement.

**Loan Participations Sold**

The following table details statistics for our loan participations sold (\$ in thousands):

Loan Participations Sold	Count	Principal Balance	June 30, 2016		Guarantee <sup>(2)</sup>	Wtd. Avg. Term
			Book Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>		
Total loan	2	\$ 511,586	\$ 507,396	L+4.51%	\$ n/a	Sep., 2019
Senior participation <sup>(3)(4)</sup>	2	424,488	422,585	L+2.51%	32,330	Sep., 2019

(1) Our floating rate loans and related liabilities were indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, yield/cost includes the amortization of deferred fees / financing costs.

(2) Other than one instance where we entered into a related guarantee agreement for £24.0 million (\$32.2 million as of June 30, 2016), our loan participations sold are non-recourse to us.

(3) During the three and six months ended June 30, 2016, we recorded \$3.7 million and \$7.4 million, respectively, of interest expense related to our loan participations sold, of which \$3.6 million and \$7.1 million was paid in cash.

(4) The difference between principal balance and book value of loan participations sold is due to deferred financing costs of \$1.9 million as of June 30, 2016.

Refer to Note 7 to our consolidated financial statements for additional details related to our loan participations sold.

**Non-Consolidated Senior Interests**

In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. These non-consolidated senior interests provide structural leverage for our net investments which are reflected in the form of mezzanine loans or other subordinate interests on our balance sheet and our results of operations. The following table details the subordinate interests retained on our balance sheet and the related non-consolidated senior interests as of June 30, 2016 (\$ in thousands):



Non-Consolidated Senior Interests	Count	Principal Balance	June 30, 2016		Guarantee	Wtd. Avg. Term
			Book Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>		
Total loan	4	\$ 1,305,655	\$ n/a	5.66%	n/a	Apr., 2021
Senior participation	4	1,062,909	n/a	4.04%	n/a	Apr., 2021

- (1) Our floating rate loans and related liabilities were indexed to the various benchmark rates relevant in each arrangement in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate. In addition to cash coupon, all-in yield/cost includes the amortization of deferred fees / financing costs.

**Table of Contents****Floating Rate Portfolio**

Generally, our business model is such that rising interest rates will increase our net income, while declining interest rates will decrease net income. As of June 30, 2016, 78% of our loans by principal balance earned a floating rate of interest and were financed with liabilities that pay interest at floating rates, which resulted in an amount of net equity that is positively correlated to rising interest rates, subject to the impact of interest rate floors on certain of our floating rate loans. As of June 30, 2016, the remaining 22% of our loans by principal balance earned a fixed rate of interest, but are financed with liabilities that pay interest at floating rates, which resulted in a negative correlation to rising interest rates to the extent of our financing. In certain instances where we have financed fixed rate assets with floating rate liabilities, we have purchased interest rate caps to limit our exposure to increases in interest rates on such liabilities.

Our liabilities are generally currency and index-matched to each collateral asset, resulting in a net exposure to movements in benchmark rates that varies by currency silo based on the relative proportion of floating rate assets and liabilities. The following table details our loan portfolio's net exposure to interest rates by currency as of June 30, 2016 (\$/£/ /C\$ in thousands):

	<b>USD</b>	<b>GBP</b>	<b>EUR</b>	<b>CAD</b>
Floating rate loans <sup>(1)</sup>	\$ 6,819,641	£ 661,386	114,699	C\$ 198,690
Floating rate debt <sup>(1)(2)(3)</sup>	(5,907,079)	(544,401)	(218,375)	(520,379)
<b>Net floating rate exposure<sup>(4)</sup></b>	<b>\$ 912,562</b>	<b>£ 116,985</b>	<b>(103,676)</b>	<b>C\$ (321,689)</b>

- (1) Our floating rate loans and related liabilities are indexed to the various benchmark rates relevant in each case in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate.
- (2) Includes borrowings under secured debt agreements, loan participations sold, and non-consolidated senior interests.
- (3) Liabilities balance includes a C\$17.3 million (\$13.4 million as of June 30, 2016) interest rate swap used to hedge a portion of our fixed rate debt.
- (4) In addition, we have interest rate caps of \$1.1 billion, £15.1 million, 152.7 million, and C\$506.6 million to limit our exposure to increases in interest rates.

**Convertible Notes**

In November 2013, we issued \$172.5 million of 5.25% convertible senior notes due on December 1, 2018, or the Convertible Notes. The Convertible Notes issuance costs, including underwriter discounts, are amortized through interest expense over the life of the Convertible Notes using the effective interest method. Including this amortization, our all-in cost of the Convertible Notes is 5.87%.

Refer to Notes 2 and 8 to our consolidated financial statements for additional discussion of our Convertible Notes.

**Debt-to-Equity Ratio and Total Leverage**

The following table presents our debt-to-equity ratio and total leverage:

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Debt-to-equity ratio <sup>(1)</sup>	2.5x	2.5x
Total leverage <sup>(2)</sup>	3.1x	3.1x

- (1) Represents (i) total debt outstanding, less cash to (ii) stockholders' equity. Excludes structural leverage provided by loan participations sold and non-consolidated senior interests.
- (2) Represents (i) total debt outstanding, loan participations sold, and non-consolidated senior interests, less cash to (ii) stockholders' equity.

**Table of Contents****CT Legacy Portfolio**

As of June 30, 2016, our CT Legacy Portfolio consists of (i) our interests in CT Legacy Partners, LLC and (ii) our carried interest in CT Opportunity Partners I, LP, or CTOPI, a private investment fund that was previously under our management and is now managed by an affiliate of our Manager.

During the six months ended June 30, 2016 we recognized (i) \$10.6 million of gain on investments at fair value, (ii) \$133,000 of income from equity investments in unconsolidated subsidiaries, (iii) \$1.0 million of general and administrative expenses, and (iv) \$6.5 million of net income attributable to non-controlling interest related to our CT Legacy Portfolio. In addition, we received \$11.6 million of distributions related to assets in the CT Legacy Portfolio.

**III. Our Results of Operations****Operating Results**

The following table sets forth information regarding our consolidated results of operations and certain key operating metrics (\$ in thousands, except per share data):

	<b>Three Months Ended June 30,</b>		<b>2016 vs 2015</b>	<b>Six Months Ended June 30,</b>		<b>2016 vs 2015</b>
	<b>2016</b>	<b>2015</b>	<b>\$</b>	<b>2016</b>	<b>2015</b>	<b>\$</b>
<b>Income from loans and other investments</b>						
Interest and related income	\$ 130,471	\$ 80,481	\$ 49,990	\$ 253,496	\$ 143,889	\$ 109,607
Less: Interest and related expenses	49,065	30,634	18,431	94,446	54,796	39,650
Income from loans and other investments, net	81,406	49,847	31,559	159,050	89,093	69,957
<b>Other expenses</b>						
Management and incentive fees	15,847	8,051	7,796	29,460	14,721	14,739
General and administrative expenses	6,781	15,698	(8,917)	13,576	23,359	(9,783)
Total other expenses	22,628	23,749	(1,121)	43,036	38,080	4,956
Gain on investments at fair value	10,524	4,714	5,810	10,589	22,190	(11,601)
(Loss) income from equity investments in unconsolidated subsidiaries	(6)	1,710	(1,716)	133	5,659	(5,526)
<b>Income before income taxes</b>	<b>69,296</b>	<b>32,522</b>	<b>36,774</b>	<b>126,736</b>	<b>78,862</b>	<b>47,874</b>
	(154)	105	(259)	87	350	(263)

**Income tax (benefit)  
provision**

<b>Net income</b>	69,450	32,417	37,033	126,649	78,512	48,137
<b>Net income attributable to non-controlling interests</b>	(6,369)	(3,133)	(3,236)	(6,521)	(13,833)	7,312
<b>Net income attributable to Blackstone Mortgage Trust, Inc.</b>	\$ 63,081	\$ 29,284	\$ 33,797	\$ 120,128	\$ 64,679	\$ 55,449
<b>Net income per share - basic and diluted</b>	\$ 0.67	\$ 0.36	\$ 0.31	\$ 1.28	\$ 0.93	\$ 0.35
<b>Dividends declared per share</b>	\$ 0.62	\$ 0.52	\$ 0.10	\$ 1.24	\$ 1.04	\$ 0.20

*Income from loans and other investments, net*

Income from loans and other investments, net increased \$31.6 million and \$70.0 million during the three months and six months ended June 30, 2016, respectively, as compared to the corresponding periods in 2015. The increase was primarily due to the accretive effects of the GE portfolio acquisition, which closed during the second quarter of 2015. This was partially offset by the additional interest expense incurred on the GE portfolio acquisition facility.

*Other expenses*

Other expenses are composed of management and incentive fees payable to our Manager and general and administrative expenses. Other expenses decreased by \$1.1 million during the three months ended June 30, 2016 compared to the corresponding period in 2015 due to (i) a decrease of \$9.0 million of transaction costs related the GE loan portfolio acquisition, (ii) a decrease of \$1.2 million of compensation expenses associated with our CT Legacy Portfolio incentive plans, and (iii) \$118,000 less of general operating expenses.

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These were offset by (i) an increase of \$6.4 million of incentive fees payable to our Manager, primarily as a result of incremental Core Earnings (before any incentive fees) exceeding the performance hurdle, (ii) an increase of \$1.4 million of management fees payable to our Manager, primarily as a result of additional net proceeds received from the sale of our class A common stock in 2015, and (iii) \$1.4 million of additional non-cash restricted stock amortization related to shares awarded under our long-term incentive plans.

Other expenses increased by \$5.0 million during the six months ended June 30, 2016 compared to the six months ended June 30, 2015 due to (i) an increase of \$9.4 million of incentive fees payable to our Manager, primarily as a result of Core Earnings (before any incentive fees) exceeding the performance hurdle, (ii) an increase of \$5.4 million of management fees payable to our Manager, primarily as a result of additional net proceeds received from the sale of our class A common stock, (iii) an increase \$2.8 million of additional non-cash restricted stock amortization related to shares awarded under our long-term incentive plans, and (iv) \$334,000 of additional general operating expenses. These were offset by (i) a decrease of \$9.2 million of transaction costs related the GE loan portfolio acquisition, and (ii) a decrease of \$3.7 million of compensation expenses associated with our CT Legacy Portfolio incentive plans.

*Gain on investments at fair value*

During three months ended June 30, 2016, we recognized \$10.5 million of net gains on investments held by CT Legacy Partners compared to \$4.7 million during the three months ended June 30, 2015.

During the six months ended June 30, 2016, we recognized \$10.6 million of net gains on investments held by CT Legacy Partners compared to \$22.2 million during the six months ended June 30, 2015.

*Income from equity investments in unconsolidated subsidiaries*

During the three months ended June 30, 2016, we recognized a \$6,000 reduction in promote income from CTOPI compared to \$1.7 million of income during the three months ended June 30, 2015.

During the six months ended June 30, 2016, we recognized \$133,000 of promote income from CTOPI compared to \$5.7 million six months ended June 30, 2015.

*Net income attributable to non-controlling interests*

During the three months ended June 30, 2016, we recognized \$6.4 million of net income attributable to non-controlling interests compared with \$3.1 million during the three months ended June 30, 2015. The non-controlling interests represent the portion of CT Legacy Partners net income that is not owned by us. The increase in income attributable to non-controlling interests is primarily a result of the increase of \$5.8 million of gain on investments at fair value recognized by CT Legacy Partners during the three months ended June 30, 2016 compared to the three months ended June 30, 2015.

During the six months ended June 30, 2016, we recognized \$6.5 million of net income attributable to non-controlling interests compared with \$13.8 million during the six months ended June 30, 2015. The decrease in income attributable to non-controlling interests is primarily a result of the decrease of \$11.6 million of gain on investments at fair value recognized by CT Legacy Partners during the six months ended June 30, 2016 compared to the six months ended June 30, 2015.

*Dividends per share*

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During the three months ended June 30, 2016, we declared a dividend of \$0.62 per share, or \$58.2 million, which was paid on July 15, 2016 to common stockholders of record as of June 30, 2016. During the three months ended June 30, 2015, we declared a dividend of \$0.52 per share, or \$48.5 million.

During the six months ended June 30, 2016, we declared aggregate dividends of \$1.24 per share, or \$116.5 million. During the six months ended June 30, 2015, we declared aggregate dividends of \$1.04 per share, or \$78.9 million.

**Table of Contents****IV. Liquidity and Capital Resources****Capitalization**

We have capitalized our business to date through, among other things, the issuance and sale of shares of our class A common stock, borrowings under secured debt agreements, and the issuance and sale of Convertible Notes. As of June 30, 2016, we had 93,912,674 shares of our class A common stock outstanding representing \$2.5 billion of stockholders' equity, \$6.2 billion of outstanding borrowings under secured debt agreements, and \$172.5 million of Convertible Notes outstanding.

As of June 30, 2016, our secured debt agreements consisted of revolving repurchase facilities with an outstanding balance of \$3.1 billion, the GE portfolio acquisition facility with an outstanding balance of \$2.6 billion, and \$490.7 million of asset-specific financings. We also finance our business through the sale of loan participations and non-consolidated senior interests. As of June 30, 2016 we had \$424.5 million of loan participations sold and \$1.1 billion of non-consolidated senior interests outstanding.

See Notes 6, 7, and 8 to our consolidated financial statements for additional details regarding our secured debt agreements, loan participations sold, and Convertible Notes.

**Sources of Liquidity**

Our primary sources of liquidity include cash and cash equivalents and available borrowings under our repurchase facilities, which are set forth in the following table (\$ in thousands):

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Cash and cash equivalents	\$ 181,796	\$ 96,450
Available borrowings under secured debt agreements	430,126	504,778
	<b>\$ 611,922</b>	<b>\$ 601,228</b>

In addition to our current sources of liquidity, we have access to liquidity through public offerings of debt and equity securities. To facilitate such offerings, in July 2013, we filed a shelf registration statement with the Securities and Exchange Commission, or the SEC, that is effective for a term of three years and will expire in July 2016. The amount of securities to be issued pursuant to this shelf registration statement was not specified when it was filed and there is no specific dollar limit on the amount of securities we may issue. The securities covered by this registration statement include: (i) class A common stock, (ii) preferred stock, (iii) debt securities, (iv) depository shares representing preferred stock, (v) warrants, (vi) subscription rights, (vii) purchase contracts, and (viii) units consisting of one or more of such securities or any combination of these securities. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of any offering. We expect to file a new shelf registration statement, and updated prospectus supplements relating to our dividend reinvestment and direct stock purchase plan and our at-the-market stock offering program, in the third quarter of 2016 as our current shelf registration statement expires in July 2016.



We may also access liquidity through a dividend reinvestment plan and direct stock purchase plan, under which we registered and reserved for issuance, in the aggregate, 10,000,000 shares of class A common stock, and our at-the-market stock offering program, pursuant to which we may sell, from time to time, up to an aggregate of \$200.0 million of our class A common stock. Refer to Note 10 to our consolidated financial statements for additional details.

Our existing loan portfolio also provides us with liquidity as loans are repaid or sold, in whole or in part, and the proceeds from such repayments become available for us to reinvest.

### **Liquidity Needs**

In addition to our ongoing loan origination activity, our primary liquidity needs include interest and principal payments under our \$6.2 billion of outstanding borrowings under secured debt agreements, our Convertible Notes, our unfunded loan commitments, dividend distributions to our stockholders, and operating expenses.

**Table of Contents****Contractual Obligations and Commitments**

Our contractual obligations and commitments as of June 30, 2016 were as follows (\$ in thousands):

	<b>Total</b>	<b>Less than 1 year</b>	<b>1 to 3 years</b>	<b>3 to 5 years</b>	<b>More than 5 years</b>
Unfunded loan commitments <sup>(1)</sup>	\$ 907,709	\$ 263,675	\$ 644,034	\$	\$
Secured debt agreements <sup>(2)(3)</sup>	7,095,548	2,846,322	3,877,148	372,078	
Convertible notes, net	195,468	9,937	185,531		
Other liabilities <sup>(4)</sup>	102,626	102,626			
<b>Total<sup>(5)</sup></b>	<b>\$ 8,301,351</b>	<b>\$ 3,222,560</b>	<b>\$ 4,706,713</b>	<b>\$ 372,078</b>	<b>\$</b>

- (1) The allocation of our unfunded loan commitments is based on the earlier of the commitment expiration date or the loan maturity date.
- (2) The allocation of our revolving repurchase facilities is based on the current maturity date of each individual borrowing under the facilities. Includes the related future interest payment obligations, which are estimated by assuming the amounts outstanding under our revolving repurchase facilities and the interest rates in effect as of June 30, 2016 will remain constant into the future; this is only an estimate, as actual amounts borrowed and rates will vary over time.
- (3) Assumes repayment date based on initial maturity of each instrument. Future interest payment obligations are determined using the relevant benchmark rates in effect as of June 30, 2016, as applicable.
- (4) Other liabilities consist of secured debt repayments pending servicer remittance as of the balance sheet date.
- (5) Total does not include \$424.5 million of loan participations sold and \$1.1 billion of non-consolidated senior interests as the satisfaction of these liabilities will not require cash outlays from us.

We are also required to settle our foreign currency forward contracts and interest rate swaps with our derivative counterparties upon maturity which, depending on foreign exchange and interest rate movements, may result in cash received from or due to the respective counterparty. The table above does not include these amounts as they are not fixed and determinable. Refer to Note 9 to our consolidated financial statement for details regarding our derivative contracts.

We are required to pay our Manager a base management fee, an incentive fee, and reimbursements for certain expenses pursuant to our Management Agreement. The table above does not include the amounts payable to our Manager under our Management Agreement as they are not fixed and determinable. Refer to Note 11 to our consolidated financial statements for additional terms and details of the fees payable under our Management Agreement.

As a REIT, we generally must distribute substantially all of our net taxable income to shareholders in the form of dividends to comply with the REIT provisions of the Internal Revenue Code of 1986, as amended, or the Internal Revenue Code. Our taxable income does not necessarily equal our net income as calculated in accordance with GAAP, or our Core Earnings as described above.

**Cash Flows**

The following table provides a breakdown of the net change in our cash and cash equivalents (\$ in thousands):

	<b>Six Months Ended June 30,</b>	
	<b>2016</b>	<b>2015</b>
Cash flows from operating activities	\$ 123,295	\$ 6,351
Cash flows from investing activities	(47,408)	(5,723,267)
Cash flows from financing activities	8,106	5,768,248
Net increase in cash and cash equivalents	\$ 83,993	\$ 51,332

We experienced a net increase in cash of \$84.0 million for the six months ended June 30, 2016, compared to a net increase of \$51.3 million for the six months ended June 30, 2015. During the six months ended June 30, 2016, we borrowed a net \$180.0 million under our secured debt agreements and received \$1.3 billion of proceeds from loan principal collections. We used the proceeds from our debt and equity financing activities to purchase and originate \$1.4 billion of new loans during the six months ended June 30, 2016.

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Refer to Notes 6 and 7 to our consolidated financial statements for additional discussion of our secured debt obligations and participations sold. Refer to Note 3 to our consolidated financial statements for further discussion of our loan activity.

## **V. Other Items**

### **Income Taxes**

We elected to be taxed as a REIT, effective January 1, 2003, under the Internal Revenue Code for U.S. federal income tax purposes. We generally must distribute annually at least 90% of our net taxable income, subject to certain adjustments and excluding any net capital gain, in order for U.S. federal income tax not to apply to our earnings that we distribute. To the extent that we satisfy this distribution requirement, but distribute less than 100% of our net taxable income, we will be subject to U.S. federal income tax on our undistributed taxable income. In addition, we will be subject to a 4% nondeductible excise tax if the actual amount that we pay out to our stockholders in a calendar year is less than a minimum amount specified under U.S. federal tax laws.

Our qualification as a REIT also depends on our ability to meet various other requirements imposed by the Internal Revenue Code, which relate to organizational structure, diversity of stock ownership, and certain restrictions with regard to the nature of our assets and the sources of our income. Even if we qualify as a REIT, we may be subject to certain U.S. federal income and excise taxes and state and local taxes on our income and assets. If we fail to maintain our qualification as a REIT for any taxable year, we may be subject to material penalties as well as federal, state and local income tax on our taxable income at regular corporate rates and we would not be able to qualify as a REIT for the subsequent four full taxable years. As of June 30, 2016 and December 31, 2015, we were in compliance with all REIT requirements.

Refer to Note 12 to our consolidated financial statements for additional discussion of our income taxes.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

### **Critical Accounting Policies**

Our discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires our Manager to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. Actual results could differ from these estimates. There have been no material changes to our critical accounting policies described in our annual report on Form 10-K filed with the SEC on February 16, 2016.

Refer to Note 2 to our consolidated financial statements for the description of our significant accounting policies.

**Table of Contents****VI. Loan Portfolio Details**

The following table provides details of our loan portfolio, on a loan-by-loan basis, as of June 30, 2016 (\$ in millions):

								Maximum	
Loan Type <sup>(1)</sup>	Origination Date <sup>(2)</sup>	Total Loan <sup>(3)</sup>	Principal Balance <sup>(3)</sup>	Net Book Value	Cash Coupon <sup>(4)</sup>	All-in Yield <sup>(4)</sup>	Maturity <sup>(5)</sup>		
1 Senior loan <sup>(3)</sup>	8/6/2015	\$ 495.0	\$ 495.0	\$ 88.9	4.48%	5.91%	10/29/2022	Diversifi	
2 Senior loan	4/18/2016	456.6	456.6	452.4	L + 4.20%	L + 4.48%	12/31/2019	Diversifi	
3 Senior loan <sup>(3)</sup>	5/15/2015	590.0	450.2	75.8	L + 4.25%	L + 4.81%	5/15/2020	Miami	
4 Senior loan	6/11/2015	336.1	336.1	337.3	4.90% <sup>(6)</sup>	4.94% <sup>(6)</sup>	4/30/2019	Diversifi	
5 Senior loan <sup>(3)</sup>	6/30/2015	330.0	302.7	59.6	L + 4.75%	L + 5.15%	7/9/2020	San Fran	
6 Senior loan	6/23/2015	302.2	302.2	303.1	5.30% <sup>(6)</sup>	5.46% <sup>(6)</sup>	8/31/2016	Diversifi	
7 Senior loan	5/1/2015	320.3	294.5	292.6	L + 3.45%	L + 3.83%	5/1/2020	New Yor	
8 Senior loan	1/7/2015	315.0	280.4	278.7	L + 3.50%	L + 3.87%	1/9/2020	New Yor	
9 Senior loan	6/4/2015	266.8	266.8	269.6	5.53% <sup>(6)</sup>	5.48% <sup>(6)</sup>	2/17/2019	Diversifi	
10 Senior loan	4/27/2016	207.6	207.6	205.7	L + 4.35%	L + 4.88%	5/9/2021	Chicago	
11 Senior loan	6/23/2015	206.7	206.7	206.5	5.38%	5.44%	1/18/2017	Diversifi	
12 Senior loan	6/23/2015	223.5	205.3	204.4	L + 3.65%	L + 3.79%	10/1/2020	Washing	
13 Senior loan	6/11/2015	203.5	203.5	204.1	4.79% <sup>(6)</sup>	4.95% <sup>(6)</sup>	8/31/2016	Diversifi	
14 Senior loan	7/31/2014	215.0	178.5	178.4	L + 3.50%	L + 3.57%	8/9/2019	Chicago	
15 Senior loan	4/15/2016	200.0	173.5	171.6	L + 4.25%	L + 4.86%	5/9/2021	New Yor	
16 Senior loan	12/9/2014	210.7	172.3	171.8	L + 3.80%	L + 4.31%	12/9/2019	Diversifi	
17 Senior loan	2/25/2014	166.0	166.0	165.4	L + 4.60%	L + 5.13%	3/9/2019	Diversifi	
18 Senior loan	6/3/2016	160.0	160.0	160.0	L + 4.42%	L + 4.42%	6/9/2021	Los Ang	
19 Senior loan	3/8/2016	181.2	142.6	141.0	L + 3.55%	L + 3.90%	3/9/2021	Orange C	
20 Senior loan	1/30/2014	133.4	133.4	133.1	L + 4.30%	L + 4.81%	12/1/2017	New Yor	
21 Senior loan	10/30/2013	130.0	129.1	129.0	L + 4.38%	L + 4.62%	11/9/2018	San Fran	
22 Senior loan	9/22/2015	122.0	122.0	121.6	L + 3.40%	L + 4.28%	11/9/2019	New Yor	
23 Senior loan	6/23/2015	117.3	117.3	119.1	L + 3.30%	L + 3.27%	11/1/2016	Diversifi	
24 Senior loan	8/28/2014	125.0	108.7	108.6	L + 4.35%	L + 4.66%	12/9/2018	New Yor	
25 Senior loan	2/18/2016	107.4	107.4	106.3	L + 3.75%	L + 4.41%	4/20/2019	London -	
26 Senior loan	9/30/2013	113.5	105.7	105.7	L + 3.94%	L + 4.82%	9/30/2020	New Yor	
27 Senior loan	2/20/2014	100.0	100.0	99.6	L + 4.40%	L + 4.94%	3/9/2019	Long Isla	
28 Senior loan	3/12/2015	101.2	100.0	99.5	L + 3.25%	L + 3.61%	3/11/2020	Orange C	
29 Senior loan	6/24/2015	100.0	100.0	99.5	L + 3.50%	L + 3.86%	12/1/2019	Virginia	
30 Senior loan	6/23/2015	100.0	100.0	99.9	L + 3.55%	L + 3.66%	7/31/2019	New Yor	

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	Origination							Maximum
Loan Type <sup>(1)</sup>	Date <sup>(2)</sup>	Total Loan <sup>(3)</sup>	Principal Balance <sup>(3)</sup>	Net Book Value	Cash Coupon <sup>(4)</sup>	All-in Yield <sup>(4)</sup>	Maturity <sup>(5)</sup>	
31 Senior loan	3/4/2014	135.6	97.9	96.7	L + 4.00%	L + 5.27%	3/4/2018	London
32 Senior loan	1/22/2016	128.5	92.5	91.4	L + 4.25%	L + 4.76%	2/9/2021	Los Ang
33 Senior loan	6/24/2015	107.3	90.0	89.3	L + 4.25%	L + 4.67%	7/9/2020	Honolul
34 Senior loan	3/10/2016	104.0	90.0	89.1	L + 4.10%	L + 4.52%	4/9/2021	Chicago
35 Senior loan	6/23/2015	97.0	88.0	87.7	L + 3.40%	L + 3.54%	7/31/2019	Virginia
36 Senior loan	6/30/2015	87.6	87.6	87.5	5.71% <sup>(6)</sup>	5.79% <sup>(6)</sup>	11/30/2017	Diversif
37 Senior loan	5/16/2014	86.8	86.8	86.6	L + 3.85%	L + 4.11%	6/9/2019	Miami
38 Senior loan	2/18/2015	89.9	83.0	82.7	L + 3.75%	L + 4.30%	3/9/2020	Diversif
39 Senior loan	10/28/2014	85.0	82.0	81.6	L + 3.75%	L + 4.12%	11/9/2019	New Yo
40 Senior loan	6/23/2015	81.7	81.7	82.0	L + 3.65%	L + 3.64%	11/30/2018	Diversif
41 Senior loan	5/22/2014	93.7	80.6	80.3	L + 4.00%	L + 4.89%	6/15/2019	Orange
42 Senior loan	5/20/2014	82.0	80.0	80.0	L + 4.00%	L + 4.54%	6/9/2019	Washing
43 Senior loan	12/18/2015	79.7	79.7	79.4	L + 4.15%	L + 4.47%	1/9/2021	New Yo
44 Senior loan	7/11/2014	82.2	79.2	78.9	L + 3.65%	L + 4.03%	8/9/2019	Chicago
45 Senior loan	6/4/2015	80.4	77.0	77.8	5.04% <sup>(6)</sup>	4.99% <sup>(6)</sup>	3/28/2019	Diversif
46 Senior loan	2/12/2016	100.0	75.8	75.2	L + 4.15%	L + 4.68%	3/9/2021	Long Isl
47 Senior loan	6/11/2015	74.3	70.6	70.5	L + 3.52%	L + 3.57%	11/30/2018	Dallas
48 Senior loan	9/8/2014	68.6	68.6	67.9	L + 4.00%	L + 4.44%	11/20/2019	Madrid
49 Senior loan	6/23/2015	67.3	67.2	67.3	4.88% <sup>(6)</sup>	4.93% <sup>(6)</sup>	8/31/2020	Diversif
50 Senior loan	6/5/2014	65.8	65.8	65.6	L + 4.50%	L + 4.90%	6/5/2019	London
51 Senior loan	5/1/2015	83.5	64.9	64.4	L + 3.95%	L + 4.41%	5/9/2020	Marylan
52 Senior loan	11/17/2014	71.7	64.4	63.9	L + 5.50%	L + 6.32%	12/9/2019	Diversif
53 Senior loan	7/23/2014	80.0	62.2	61.6	L + 5.00%	L + 5.87%	8/9/2019	Atlanta
54 Senior loan	6/29/2016	75.4	62.0	61.2	L + 3.65%	L + 4.08%	7/9/2021	Fort Lau
55 Senior loan	3/11/2014	65.0	61.9	61.7	L + 4.50%	L + 5.00%	4/9/2019	New Yo
56 Senior loan	1/13/2014	60.0	60.0	58.5	L + 3.45%	L + 4.89%	6/9/2020	New Yo
57 Senior loan <sup>(3)</sup>	9/3/2015	88.0	57.8	16.1	L + 5.50%	L + 6.26%	9/2/2019	Seattle
58 Senior loan	6/4/2015	57.1	57.1	57.0	L + 3.25%	L + 3.32%	7/6/2017	Norwich
59 Senior loan	3/4/2015	55.0	55.0	55.0	L + 4.70%	L + 4.76%	5/6/2017	Bellevue
60 Senior loan	2/27/2015	73.7	53.3	52.9	L + 3.55%	L + 4.06%	2/26/2020	Chicago

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Loan Type <sup>(1)</sup>	Origination					All-in Yield <sup>(4)</sup>	Maximum Maturity <sup>(5)</sup>	Location
	Date <sup>(2)</sup>	Total Loan <sup>(3)</sup>	Principal Balance <sup>(3)</sup>	Net Book Value	Cash Coupon <sup>(4)</sup>			
61 Senior loan	5/20/2015	53.5	52.5	52.7	L + 3.50%	L + 3.54%	12/31/2018	Chicago
62 Senior loan	10/6/2014	60.0	51.0	50.7	L + 4.15%	L + 4.56%	10/9/2019	Long Island
63 Senior loan	9/9/2014	56.0	50.4	50.2	L + 4.00%	L + 4.31%	9/9/2019	Ft. Lauderdale
64 Senior loan	4/1/2014	50.0	50.0	50.0	L + 4.20%	L + 4.73%	4/9/2019	Honolulu
65 Senior loan	7/12/2013	50.0	50.0	49.8	L + 3.85%	L + 4.06%	8/9/2018	Chicago
66 Senior loan	5/20/2015	58.0	48.0	47.9	5.21% <sup>(6)</sup>	5.27% <sup>(6)</sup>	6/30/2019	Charlotte
67 Senior loan	6/27/2013	47.0	47.0	47.0	L + 3.85%	L + 3.99%	7/9/2018	Atlanta
68 Senior loan	7/2/2013	50.0	46.3	46.3	L + 4.25%	L + 4.64%	7/10/2018	Denver
69 Senior loan	12/19/2014	44.0	44.0	43.9	L + 4.25%	L + 4.44%	1/9/2017	New York
70 Senior loan	3/26/2014	43.3	42.9	42.7	L + 4.30%	L + 4.70%	4/9/2019	East Bay
71 Senior loan	9/26/2014	51.0	42.0	41.9	L + 4.00%	L + 4.67%	10/9/2019	Dallas
72 Senior loan	6/23/2015	51.7	41.7	41.6	L + 3.75%	L + 3.84%	8/31/2019	New York
73 Senior loan	11/19/2015	50.0	41.3	41.1	L + 4.00%	L + 4.56%	10/9/2018	New York
74 Senior loan	6/11/2015	41.0	40.7	40.9	5.00% <sup>(6)</sup>	5.02% <sup>(6)</sup>	9/30/2020	Diversified - US
75 Senior loan	6/12/2014	40.0	40.0	40.0	L + 4.00%	L + 6.14%	6/30/2018	Los Angeles
76 Senior loan	11/28/2013	63.1	39.6	39.2	L + 4.38%	L + 5.56%	1/20/2019	London - UK
77 Senior loan	8/8/2013	39.5	39.5	39.6	L + 4.25%	L + 4.73%	8/10/2018	Newport - RI
78 Senior loan	5/28/2015	38.0	38.0	37.6	L + 3.90%	L + 4.30%	6/30/2018	Houston
79 Senior loan	5/28/2015	40.3	37.7	37.7	L + 5.25%	L + 5.35%	3/5/2017	Atlanta
80 Senior loan	8/25/2015	43.8	36.8	36.5	L + 4.50%	L + 5.13%	9/9/2018	Los Angeles
81 Senior loan	6/26/2015	42.1	36.3	36.1	L + 3.75%	L + 4.36%	7/9/2020	San Diego
82 Senior loan	6/11/2015	35.5	35.5	35.6	4.71% <sup>(6)</sup>	4.74% <sup>(6)</sup>	7/31/2019	Tampa
83 Senior loan	10/22/2015	34.9	34.9	34.7	L + 4.50%	L + 5.03%	10/22/2018	London - UK
84 Senior loan	5/20/2015	38.5	34.9	34.8	4.65% <sup>(6)</sup>	4.92% <sup>(6)</sup>	1/31/2019	Los Angeles
85 Senior loan	6/11/2015	34.7	34.7	34.8	5.34%	5.36%	5/31/2020	Diversified - US
86 Senior loan	5/20/2015	36.5	32.0	32.0	L + 3.60%	L + 3.62%	7/11/2019	Los Angeles
87 Senior loan	5/20/2015	36.7	31.2	31.2	4.42% <sup>(6)</sup>	4.76% <sup>(6)</sup>	4/30/2019	Tacoma
88 Senior loan	4/17/2015	30.0	30.0	29.8	L + 4.50%	L + 4.95%	4/20/2020	Hague - NL
89 Senior loan	4/4/2014	30.7	29.4	29.3	L + 4.25%	L + 4.66%	4/9/2019	San Francisco
90 Senior loan	6/18/2014	29.0	29.0	28.7	L + 4.00%	L + 4.46%	7/20/2019	Diversified - NL

continued

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	Origination		Total	Principal	Net Book	Cash	All-in	Maximum	
	Loan Type <sup>(1)</sup>	Date <sup>(2)</sup>	Loan <sup>(3)</sup>	Balance <sup>(3)</sup>	Value	Coupon <sup>(4)</sup>	Yield <sup>(4)</sup>	Maturity <sup>(5)</sup>	
91	Senior loan	6/4/2015	28.8	28.8	28.6	L + 3.75%	L + 4.13%	4/26/2017	Liverp
92	Senior loan	6/11/2015	28.8	28.8	28.8	L + 5.00%	L + 5.06%	11/30/2017	Divers
93	Senior loan	5/28/2015	32.0	27.5	27.5	L + 4.35%	L + 4.70%	12/31/2017	San Jo
94	Senior loan	12/30/2013	31.5	27.4	27.3	L + 4.50%	L + 4.92%	1/9/2019	Phoeni
95	Senior loan	6/4/2015	27.3	27.3	27.1	5.97%	6.32%	7/1/2017	Edmor
96	Senior loan	2/28/2014	26.0	26.0	26.0	L + 4.00%	L + 4.27%	3/9/2019	Phoeni
97	Senior loan	6/11/2015	26.0	26.0	25.9	5.20% <sup>(6)</sup>	5.42% <sup>(6)</sup>	11/30/2020	West P
98	Senior loan	5/28/2015	52.0	25.0	25.0	L + 4.00%	L + 4.00%	6/30/2018	Los Ar
99	Senior loan	6/11/2015	24.5	24.5	24.4	5.30% <sup>(6)</sup>	5.53% <sup>(6)</sup>	11/30/2020	Ft. Lau
100	Senior loan	6/23/2015	24.0	24.0	23.8	6.29%	6.70%	5/18/2017	Divers
101	Senior loan	6/11/2015	23.3	23.3	23.2	4.65% <sup>(6)</sup>	5.00% <sup>(6)</sup>	4/30/2019	Charle
102	Senior loan	5/20/2015	21.3	21.3	21.3	4.96%	5.08%	9/30/2018	Phoeni
103	Senior loan	5/28/2015	20.9	20.9	20.9	L + 3.95%	L + 4.30%	3/31/2019	Pittsbu
104	Senior loan	9/4/2013	20.2	18.9	18.9	L + 3.85%	L + 4.13%	9/10/2018	Divers
105	Senior loan	6/11/2015	18.4	18.4	18.3	4.70% <sup>(6)</sup>	4.98% <sup>(6)</sup>	11/30/2020	Ft. Lau
106	Senior loan	6/4/2015	18.0	18.0	17.9	4.63%	4.94%	3/1/2017	Ontari
107	Senior loan	6/4/2015	17.3	17.1	17.0	4.47% <sup>(6)</sup>	4.73% <sup>(6)</sup>	12/23/2018	Montr
108	Senior loan	6/4/2015	16.6	16.6	16.6	5.17%	5.29%	9/4/2020	Divers
109	Senior loan	5/28/2015	17.2	15.7	15.6	L + 3.70%	L + 4.08%	8/31/2019	Albuq
110	Senior loan	6/11/2015	15.7	15.7	15.6	4.84% <sup>(6)</sup>	5.15% <sup>(6)</sup>	4/30/2021	Tampa
111	Senior loan	5/20/2015	20.9	15.1	15.1	L + 4.15%	L + 4.30%	5/31/2018	Denver
112	Senior loan	6/11/2015	15.0	15.0	14.9	5.30% <sup>(6)</sup>	5.55% <sup>(6)</sup>	9/30/2020	Tampa
113	Senior loan	6/4/2015	14.3	14.3	14.3	5.45%	5.63%	10/1/2016	Vanco
114	Senior loan	6/4/2015	15.6	13.8	14.4	L + 4.50%	L + 4.30%	12/1/2016	Toront
115	Senior loan	2/12/2016	225.0	11.5	9.3	L + 5.75%	L + 6.69%	2/11/2021	Seattle
116	Senior loan	5/28/2015	10.6	10.6	10.3	L + 4.75%	L + 7.77%	8/31/2017	Divers
			\$ 11,252.8	\$ 10,185.5	\$ 9,090.9	4.66%	5.07%	3.2 yrs	

- (1) Senior loans include senior mortgages and similar credit quality loans, including related contiguous subordinate loans and pari passu participations in senior mortgage loans.
- (2) Date loan was originated or acquired by us, and the LTV as of such date.
- (3) In certain instances, we finance our loans through the non-recourse sale of a senior loan interest that is not included in our consolidated financial statements. As of June 30, 2016, four loans in our portfolio have been financed with an aggregate \$1.1 billion of non-consolidated senior interest, which are included in the table above.
- (4) As of June 30, 2016, our floating rate loans were indexed to various benchmark rates, with 85% of floating rate loans indexed to USD LIBOR. In addition, \$146.0 million of our floating rate loans earned interest based on floors that are above the applicable index, with an average floor of 1.80%, as of June 30, 2016. In addition to cash coupon, all-in yield includes the amortization of deferred origination fees, loan origination costs, and accrual of both extension and exit fees.
- (5) Maximum maturity assumes all extension options are exercised, however our loans may be repaid prior to such date.
- (6)



Loan consists of one or more floating and fixed rate tranches. Coupon and all-in yield assume applicable floating benchmark rate for weighted-average calculation.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Interest Rate Risk***Loan Portfolio Net Interest Income*

Generally, our business model is such that rising interest rates will increase our net income, while declining interest rates will decrease net income. As of June 30, 2016, 78% of our loans by principal balance earned a floating rate of interest and were financed with liabilities that pay interest at floating rates, which resulted in an amount of net equity that is positively correlated to rising interest rates, subject to the impact of interest rate floors on certain of our floating rate loans. As of June 30, 2016, the remaining 22% of our loans by principal balance earned a fixed rate of interest, but are financed with liabilities that pay interest at floating rates, which resulted in a negative correlation to rising interest rates to the extent of our financing. In certain instances where we have financed fixed rate assets with floating rate liabilities, we have purchased interest rate caps and swaps to limit our exposure to increases in interest rates on such liabilities.

The following table projects the impact on our interest income and expense for the twelve month period following June 30, 2016, assuming an immediate increase or decrease of both 25 and 50 basis points in the applicable interest rate benchmark by currency (\$ in thousands):

Currency	Assets (Liabilities) Subject to Interest Rate		25 Basis Point Increase	25 Basis Point Decrease	50 Basis Point Increase	50 Basis Point Decrease
	Sensitivity <sup>(1)</sup>					
USD <sup>(2)</sup>	\$ 6,819,641	Interest income	\$ 16,684	\$ (16,399)	\$ 33,412	\$ (29,059)
	(5,907,079)	Interest expense	(14,768)	14,768	(29,535)	27,471
		Total	\$ 1,916	\$ (1,631)	\$ 3,877	\$ (1,588)
GBP <sup>(2)</sup>	\$ 888,175	Interest income	\$ 2,220	\$ (1,907)	\$ 4,441	\$ (3,718)
	(731,076)	Interest expense	(1,828)	1,828	(3,655)	3,655
		Total	\$ 392	\$ (79)	\$ 786	\$ (63)
EUR	\$ 127,603	Interest income	\$	\$	\$ 273	\$
	(242,942)	Interest expense	(118)	118	(655)	236
		Total	\$ (118)	\$ 118	\$ (382)	\$ 236
CAD <sup>(3)</sup>	\$ 153,606	Interest income	\$ 384	\$ (384)	\$ 768	\$ (768)
	(402,303)	Interest expense	(1,006)	1,006	(2,012)	2,012
		Total	\$ (622)	\$ 622	\$ (1,244)	\$ 1,244

Total	\$	1,568	\$	(970)	\$	3,037	\$	(171)
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- (1) Our floating rate loans and related liabilities are indexed to the various benchmark rates relevant in each case in terms of currency and payment frequency. Therefore the net exposure to each benchmark rate is in direct proportion to our net assets indexed to that rate.
- (2) Includes borrowings under secured debt agreements, loan participations sold, and non-consolidated senior interests.
- (3) Liabilities balance includes a C\$17.3 million (\$13.4 million as of June 30, 2016) interest rate swap used to hedge a portion of our fixed rate debt.

*Loan Portfolio Value*

As of June 30, 2016, 22% of our loans earned a fixed rate of interest and as such, the values of such loans are sensitive to changes in interest rates. We generally hold all of our loans to maturity and so do not expect to realize gains or losses on our fixed rate loan portfolio as a result of movements in market interest rates.

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### *Risk of Non-Performance*

In addition to the risks related to fluctuations in cash flows and asset values associated with movements in interest rates, there is also the risk of non-performance on floating rate assets. In the case of a significant increase in interest rates, the additional debt service payments due from our borrowers may strain the operating cash flows of the collateral real estate assets and, potentially, contribute to non-performance or, in severe cases, default. This risk is partially mitigated by various facts we consider during our underwriting process, which in certain cases include a requirement for our borrower to purchase an interest rate cap contract.

### **Credit Risks**

Our loans and investments are also subject to credit risk. The performance and value of our loans and investments depend upon the sponsors' ability to operate the properties that serve as our collateral so that they produce cash flows adequate to pay interest and principal due to us. To monitor this risk, our Manager's asset management team reviews our investment portfolios and in certain instances is in regular contact with our borrowers, monitoring performance of the collateral and enforcing our rights as necessary.

In addition, we are exposed to the risks generally associated with the commercial real estate market, including variances in occupancy rates, capitalization rates, absorption rates, and other macroeconomic factors beyond our control. We seek to manage these risks through our underwriting and asset management processes.

### **Capital Market Risks**

We are exposed to risks related to the equity capital markets, and our related ability to raise capital through the issuance of our class A common stock or other equity instruments. We are also exposed to risks related to the debt capital markets, and our related ability to finance our business through borrowings under credit facilities or other debt instruments. As a REIT, we are required to distribute a significant portion of our taxable income annually, which constrains our ability to accumulate operating cash flow and therefore requires us to utilize debt or equity capital to finance our business. We seek to mitigate these risks by monitoring the debt and equity capital markets to inform our decisions on the amount, timing, and terms of capital we raise.

### **Counterparty Risk**

The nature of our business requires us to hold our cash and cash equivalents and obtain financing from various financial institutions. This exposes us to the risk that these financial institutions may not fulfill their obligations to us under these various contractual arrangements. We mitigate this exposure by depositing our cash and cash equivalents and entering into financing agreements with high credit-quality institutions.

The nature of our loans and investments also exposes us to the risk that our counterparties do not make required interest and principal payments on scheduled due dates. We seek to manage this risk through a comprehensive credit analysis prior to making an investment and active monitoring of the asset portfolios that serve as our collateral.

### **Currency Risk**

Our loans and investments that are denominated in a foreign currency are also subject to risks related to fluctuations in currency rates. We mitigate this exposure by matching the currency of our foreign currency assets to the currency of the borrowings that finance those assets. As a result, we substantially reduce our exposure to changes in portfolio value related to changes in foreign currency rates. In certain circumstances, we may also enter into foreign currency

derivative contracts to further mitigate this exposure.

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The following table outlines our assets and liabilities that are denominated in a foreign currency (£/ /C\$ in thousands):

	<b>June 30, 2016</b>			
Foreign currency assets <sup>(1)</sup>	£	1,048,836	343,507	C\$ 677,049
Foreign currency liabilities <sup>(1)</sup>		(846,033)	(218,605)	(537,742)
Foreign currency contracts - notional		(114,400)	(45,100)	(130,600)
Net exposure to exchange rate fluctuations	£	88,403	79,802	C\$ 8,707

(1) Balances include non-consolidated senior interest of £302.0.

We estimate that a 10% appreciation of the United States Dollar relative to the British Pound Sterling and the Euro would result in a decline in our net assets in U.S. Dollar terms of \$27.2 million and \$13.9 million, respectively, as of June 30, 2016. Substantially all of our net asset exposure to the Canadian Dollar has been hedged with foreign currency forward contracts.

**ITEM 4. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), as of the end of the period covered by this quarterly report on Form 10-Q was made under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (a) are effective to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by SEC rules and forms and (b) include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Controls over Financial Reporting**

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the period covered by this quarterly report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

From time to time, we may be involved in various claims and legal actions arising in the ordinary course of business. As of June 30, 2016, we were not involved in any material legal proceedings.

**ITEM 1A. RISK FACTORS**

Except as set forth below, there have been no material changes to the risk factors previously disclosed under Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015. The information below updates, and should be read in conjunction with, the risk factors and information disclosed under Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2015.

**Risks Related to Our Lending and Investment Activities**

*The vote by the United Kingdom to exit the European Union could adversely affect us.*

On June 23, 2016, the United Kingdom (U.K.) held a referendum in which a majority of voters approved an exit from the European Union (E.U.), commonly referred to as Brexit. The referendum was voluntary and not mandatory and, as a result of the referendum, it is expected that the British government will begin negotiating the terms of the U.K.'s withdrawal from the E.U. The announcement of Brexit caused significant volatility in global stock markets and currency exchange fluctuations, including a sharp decline in the value of the British pound sterling as compared to the U.S. dollar and other currencies. Consequently, our loans and investments denominated in British pounds sterling are subject to increased risks related to these currency rate fluctuations and our net assets in U.S. dollar terms may decline. In addition, the announcement of Brexit and the expected withdrawal of the U.K. from the E.U. may also adversely affect commercial real estate fundamentals in the U.K. and E.U., including greater uncertainty for leasing prospects for properties with transitional loans, which could negatively impact the ability of our U.K. and E.U.-based borrowers to satisfy their debt payment obligations to us, increasing default risk and/or making it more difficult for us to generate attractive risk-adjusted returns for our operations in the U.K. Additionally, the announcement of Brexit has also resulted in a decrease in interest rates in the markets in which we originate and purchase loans.

The long-term effects of Brexit are expected to depend on, among other things, any agreements the U.K. makes to retain access to E.U. markets either during a transitional period or more permanently. Brexit could adversely affect European or worldwide economic or market conditions and could contribute to instability in global financial and real estate markets. In addition, Brexit could lead to legal uncertainty and potentially divergent national laws and regulations as the U.K. determines which E.U. laws to replace or replicate. Until the terms and timing of the U.K.'s exit from the E.U. become more clear, it is not possible to determine the impact that the referendum, the U.K.'s departure from the E.U. and/or any related matters may have on us; however, any of these effects of Brexit, and others we cannot anticipate, could adversely affect our business, business opportunities, results of operations, financial condition and cash flows.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

*Section 13(r) Disclosure*

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, or ITRA, which added Section 13(r) of the Exchange Act, we hereby incorporate by reference herein Exhibit 99.1 of this report, which includes disclosures publicly filed by Travelport Worldwide Limited and NCR Corporation, each of which may be considered an affiliate of Blackstone and therefore our affiliate.



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**ITEM 6. EXHIBITS**

10.1	Amendment No. 2 to Master Repurchase Agreement, dated as of April 22, 2016, by and between Parlex 7 Finco, LLC and Metropolitan Life Insurance Company
10.2	Amendment No. 5 to Amended and Restated Master Repurchase and Securities Contract, dated June 30, 2016, by and between Parlex 5 Finco, LLC and Wells Fargo Bank, National Association
10.3	Fourth Amended and Restated Master Repurchase and Securities Contract, dated as of June 30, 2016, by and among Parlex 5 Ken Finco, LLC, Parlex 5 Ken UK Finco, LLC, Parlex 5 Ken CAD Finco, LLC, Parlex 5 Ken ONT Finco, LLC, Parlex 5 Ken EUR Finco, LLC and Wells Fargo Bank, National Association
10.4	Acknowledgement of Guarantor, dated as of June 30, 2016, made by Blackstone Mortgage Trust, Inc. in favor of Wells Fargo Bank, National Association
31.1	Certification of Chief Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 +	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 +	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
99.1	Section 13(r) Disclosure
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

+ This exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act) or otherwise subject to the liability of that Section. Such exhibit shall not be deemed incorporated into any filing under the Securities Act of 1933, as amended (the Securities Act), or the Exchange Act. The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.



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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BLACKSTONE MORTGAGE TRUST, INC.

July 26, 2016  
Date

/s/ Stephen D. Plavin  
Stephen D. Plavin  
Chief Executive Officer  
(Principal Executive Officer)

July 26, 2016  
Date

/s/ Anthony F. Marone, Jr.  
Anthony F. Marone, Jr.  
Chief Financial Officer  
(Principal Financial Officer and  
Principal Accounting Officer)