

AEGON NV  
Form 6-K  
August 09, 2012  
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# Securities and Exchange Commission

Washington, D.C. 20549

## Form 6-K

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d/16 of  
the Securities Exchange Act of 1934

August 2012

# AEGON N.V.

AEGONplein 50

2591 TV THE HAGUE

The Netherlands



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AEGON's condensed consolidated interim financial statements Q2 2012, is included as an exhibit and incorporated herein by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AEGON N.V.  
(Registrant)

Date: August 8, 2012

By /s/ E. Lagendijk  
E. Lagendijk  
Executive Vice President and General Counsel

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**CONDENSED CONSOLIDATED**

**INTERIM FINANCIAL STATEMENTS**

**Q2 2012**

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| <i>EUR millions (except per share data)</i>                | Notes | Q2 2012      | Q2 2011      | YTD 2012      | YTD 2011      |
|--|-------|--------------|--------------|---------------|---------------|
| Premium income   | 4     | 4,597        | 4,501        | 10,448        | 10,778        |
| Investment income  | 5     | 2,200        | 2,099        | 4,276         | 4,210         |
| Fee and commission income                                  |       | 469          | 428          | 934           | 888           |
| Other revenues   |       | 3            | 2            | 5             | 4             |
| <b>Total revenues</b>                                      |       | <b>7,269</b> | <b>7,030</b> | <b>15,663</b> | <b>15,880</b> |
| Income from reinsurance ceded                              | 6     | 1,080        | 477          | 2,033         | 907           |
| Results from financial transactions                        | 7     | (1,944)      | 932          | 5,621         | 2,045         |
| Other income   | 8     | 2            | (3)          | 2             | 34            |
| <b>Total income</b>  |       | <b>6,407</b> | <b>8,436</b> | <b>23,319</b> | <b>18,866</b> |
| Benefits and expenses                                      | 9     | 5,898        | 7,759        | 22,062        | 17,618        |
| Impairment charges / (reversals)                           | 10    | 52           | 106          | 98            | 170           |
| Interest charges and related fees                          |       | 126          | 117          | 258           | 228           |
| Other charges  | 11    |              | (7)          | 18            | 21            |
| <b>Total charges</b>                                       |       | <b>6,076</b> | <b>7,975</b> | <b>22,436</b> | <b>18,037</b> |
| Share in net result of associates                          |       | 7            | 12           | 18            | 17            |
| <b>Income before tax</b>                                   |       | <b>338</b>   | <b>473</b>   | <b>901</b>    | <b>846</b>    |
| Income tax (expense) / benefit                             |       | (84)         | (69)         | (126)         | (115)         |
| <b>Net income</b>  |       | <b>254</b>   | <b>404</b>   | <b>775</b>    | <b>731</b>    |
| <b>Net income attributable to:</b>                         |       |              |              |               |               |
| Equity holders of AEGON N.V.                               |       | 254          | 403          | 775           | 730           |
| Non-controlling interests                                  |       |              | 1            |               | 1             |
| <b>Earnings and dividend per share (EUR per share)</b>     |       |              |              |               |               |
| Basic earnings per share <sup>1</sup>                      |       | 0.08         | (0.04)       | 0.33          | (0.09)        |
| Diluted earnings per share <sup>1</sup>                    |       | 0.08         | (0.04)       | 0.33          | (0.09)        |
| Dividend per common share <sup>2</sup>                     |       | 0.10         |              | 0.10          |               |
| <b>Earnings per common share calculation</b>               |       |              |              |               |               |
| Net income   |       | 254          | 403          | 775           | 730           |
| Preferred dividend   |       | (59)         | (59)         | (59)          | (59)          |
| Coupons on other equity instruments                        |       | (51)         | (43)         | (98)          | (87)          |
| Coupons and premium on convertible core capital securities |       |              | (375)        |               | (750)         |
| Earnings attributable to common shareholders               |       | 144          | (74)         | 618           | (166)         |
| Weighted average number of common shares outstanding       |       | 1,886        | 1,880        | 1,883         | 1,823         |

<sup>1</sup> After deduction of preferred dividend, coupons on other equity instruments and coupons and premium on core capital securities.

<sup>2</sup> Dividend per common share of EUR 0.10 reflects the 2012 interim dividend. The interim dividend will be paid in cash or stock at the election of the shareholder. The interim dividend will be payable as of September 14, 2012.



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| <i>EUR millions</i>   | Q2 2012      | Q2 2011    | YTD 2012     | YTD 2011     |
|---|--------------|------------|--------------|--------------|
| Net income  | 254          | 404        | 775          | 731          |
| <b>Other comprehensive income:</b>  |              |            |              |              |
| Gains / (losses) on revaluation of available-for-sale investments   | 1,039        | 565        | 1,492        | 365          |
| (Gains) / losses transferred to the income statement on disposal and impairment of available-for-sale investments | (150)        | (158)      | (184)        | (219)        |
| Changes in revaluation reserve real estate held for own use   | 3            | 1          | 3            |              |
| Changes in cash flow hedging reserve  | 443          | 84         | 113          | (3)          |
| Movement in foreign currency translation and net foreign investment hedging reserve                               | 769          | (295)      | 464          | (1,183)      |
| Equity movements of associates  | 2            | 1          | 19           | (7)          |
| Aggregate tax effect of items recognized in other comprehensive income  | (429)        | (156)      | (416)        | (56)         |
| Other   | (7)          | (7)        | (5)          | (6)          |
| Other comprehensive income for the period   | 1,670        | 35         | 1,486        | (1,109)      |
| <b>Total comprehensive income</b>   | <b>1,924</b> | <b>439</b> | <b>2,261</b> | <b>(378)</b> |
| <b>Total comprehensive income attributable to:</b>  |              |            |              |              |
| Equity holders of AEGON N.V.  | 1,925        | 439        | 2,262        | (378)        |
| Non-controlling interests   | (1)          |            | (1)          |              |

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| <i>EUR millions</i>   | Notes | June 30,<br>2012 | Dec. 31,<br>2011 |
|---|-------|------------------|------------------|
| <b>ASSETS</b>   |       |                  |                  |
| Intangible assets   | 12    | 3,213            | 3,285            |
| Investments   | 13    | 147,065          | 144,079          |
| Investments for account of policyholders  | 14    | 151,633          | 142,529          |
| Derivatives   | 15    | 20,072           | 15,504           |
| Investments in associates   |       | 791              | 742              |
| Reinsurance assets  | 16    | 12,661           | 11,517           |
| Deferred expenses and rebates   | 17    | 11,879           | 11,633           |
| Other assets and receivables  |       | 7,931            | 8,184            |
| Cash and cash equivalents   |       | 8,737            | 8,104            |
| <b>Total assets</b>   |       | <b>363,982</b>   | <b>345,577</b>   |
| <b>EQUITY AND LIABILITIES</b>   |       |                  |                  |
| Shareholders' equity  |       | 23,018           | 21,000           |
| Other equity instruments  | 19    | 5,002            | 4,720            |
| <b>Issued capital and reserves attributable to equity holders of AEGON N.V.</b> |       | <b>28,020</b>    | <b>25,720</b>    |
| Non-controlling interests   |       | 13               | 14               |
| <b>Group equity</b>   |       | <b>28,033</b>    | <b>25,734</b>    |
| Trust pass-through securities   |       | 163              | 159              |
| Subordinated borrowings   | 20    | 61               | 18               |
| Insurance contracts   |       | 108,008          | 105,175          |
| Insurance contracts for account of policyholders                                |       | 78,037           | 73,425           |
| Investment contracts  |       | 19,790           | 20,847           |
| Investment contracts for account of policyholders                               |       | 75,668           | 71,433           |
| Derivatives   | 15    | 16,182           | 12,728           |
| Borrowings  | 21    | 11,065           | 10,141           |
| Other liabilities   |       | 26,975           | 25,917           |
| <b>Total liabilities</b>  |       | <b>335,949</b>   | <b>319,843</b>   |
| <b>Total equity and liabilities</b>   |       | <b>363,982</b>   | <b>345,577</b>   |

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**Table of Contents****CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

| EUR millions  | Share capital <sup>1</sup> | Retained earnings | Revaluation reserves | Other reserves | Convertible core capital securities | Other equity instruments | Issued capital and reserves <sup>2</sup> | Non-controlling interests | Total         |
|---|----------------------------|-------------------|----------------------|----------------|-------------------------------------|--------------------------|--|---------------------------|---------------|
| <b>Six months ended June 30, 2012</b>   |                            |                   |                      |                |                                     |                          |  |                           |               |
| At beginning of year  | 9,097                      | 9,403             | 3,464                | (964)          |                                     | 4,720                    | 25,720                                   | 14                        | 25,734        |
| Net income recognized in the income statement   |                            | 775               |                      |                |                                     |                          | 775                                      |                           | 775           |
| <b>Other comprehensive income:</b>  |                            |                   |                      |                |                                     |                          |  |                           |               |
| Gains / (losses) on revaluation of available-for-sale investments   |                            |                   | 1,492                |                |                                     |                          | 1,492                                    |                           | 1,492         |
| (Gains) / losses transferred to income statement on disposal and impairment of available-for-sale investments |                            |                   | (184)                |                |                                     |                          | (184)                                    |                           | (184)         |
| Changes in revaluation reserve real estate held for own use   |                            |                   | 3                    |                |                                     |                          | 3  |                           | 3             |
| Changes in cash flow hedging reserve  |                            |                   | 113                  |                |                                     |                          | 113                                      |                           | 113           |
| Movement in foreign currency translation and net foreign investment hedging reserves                          |                            |                   |                      | 464            |                                     |                          | 464                                      |                           | 464           |
| Equity movements of associates  |                            |                   |                      | 19             |                                     |                          | 19                                       |                           | 19            |
| Aggregate tax effect of items recognized in other comprehensive income  |                            |                   | (398)                | (18)           |                                     |                          | (416)                                    |                           | (416)         |
| Transfer from / to other headings   |                            | (20)              | 20                   |                |                                     |                          |  |                           |               |
| Other   |                            | (4)               |                      |                |                                     |                          | (4)                                      | (1)                       | (5)           |
| <b>Total other comprehensive income</b>   |                            | <b>(24)</b>       | <b>1,046</b>         | <b>465</b>     |                                     |                          | <b>1,487</b>                             | <b>(1)</b>                | <b>1,486</b>  |
| <b>Total comprehensive income/(loss) for 2012</b>   |                            | <b>751</b>        | <b>1,046</b>         | <b>465</b>     |                                     |                          | <b>2,262</b>                             | <b>(1)</b>                | <b>2,261</b>  |
| Treasury shares   |                            | 2                 |                      |                |                                     |                          | 2  |                           | 2             |
| Dividends paid on common shares   |                            | (79)              |                      |                |                                     |                          | (79)                                     |                           | (79)          |
| Preferred dividend  |                            | (59)              |                      |                |                                     |                          | (59)                                     |                           | (59)          |
| Issuance of non-cumulative subordinated loans   |                            |                   |                      |                |                                     | 271                      | 271                                      |                           | 271           |
| Coupons on non-cumulative subordinated notes  |                            | (10)              |                      |                |                                     |                          | (10)                                     |                           | (10)          |
| Cost of issuance of non-cumulative subordinated notes (net of tax)  |                            | (10)              |                      |                |                                     |                          | (10)                                     |                           | (10)          |
| Coupons on perpetual securities   |                            | (88)              |                      |                |                                     |                          | (88)                                     |                           | (88)          |
| Share options and incentive plans   |                            |                   |                      |                |                                     | 11                       | 11                                       |                           | 11            |
| <b>At end of period</b>   | <b>9,097</b>               | <b>9,910</b>      | <b>4,510</b>         | <b>(499)</b>   |                                     | <b>5,002</b>             | <b>28,020</b>                            | <b>13</b>                 | <b>28,033</b> |
| <b>Six months ended June 30, 2011</b>   |                            |                   |                      |                |                                     |                          |  |                           |               |
| At beginning of year  | 8,184                      | 9,529             | 958                  | (1,343)        | 1,500                               | 4,704                    | 23,532                                   | 11                        | 23,543        |

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|   |              |              |                |                |              |                |
|---|--------------|--------------|----------------|----------------|--------------|----------------|
| Net income recognized in the income statement   | 730          |              |                | 730            | 1            | 731            |
| <b>Other comprehensive income:</b>  |              |              |                |                |              |                |
| Gains / (losses) on revaluation of available-for-sale investments   | 365          |              |                | 365            |              | 365            |
| (Gains) / losses transferred to income statement on disposal and impairment of available-for-sale investments | (219)        |              |                | (219)          |              | (219)          |
| Changes in revaluation reserve real estate held for own use   | (3)          |              |                | (3)            |              | (3)            |
| Movement in foreign currency translation and net foreign investment hedging reserves                          | (1,183)      |              |                | (1,183)        |              | (1,183)        |
| Equity movements of associates  | (7)          |              |                | (7)            |              | (7)            |
| Aggregate tax effect of items recognized in other comprehensive income  | (112)        | 56           |                | (56)           |              | (56)           |
| Other   | (5)          |              |                | (5)            | (1)          | (6)            |
| <b>Total other comprehensive income</b>   | <b>(5)</b>   | <b>31</b>    | <b>(1,134)</b> | <b>(1,108)</b> | <b>(1)</b>   | <b>(1,109)</b> |
| <b>Total comprehensive income / (loss) for 2011</b>   | <b>725</b>   | <b>31</b>    | <b>(1,134)</b> | <b>(378)</b>   |              | <b>(378)</b>   |
| Shares issued   | 913          |              |                | 913            |              | 913            |
| Cost of issuance of shares (net of tax)   | (14)         |              |                | (14)           |              | (14)           |
| Preferred dividend  | (59)         |              |                | (59)           |              | (59)           |
| Coupons on perpetual securities   | (87)         |              |                | (87)           |              | (87)           |
| Repurchase of convertible core capital securities   |              |              | (1,500)        | (1,500)        |              | (1,500)        |
| Coupons and premium on convertible core capital securities  | (750)        |              |                | (750)          |              | (750)          |
| Share options and incentive plans   |              |              |                | 7              | 7            | 7              |
| <b>At end of period</b>   | <b>9,097</b> | <b>9,344</b> | <b>989</b>     | <b>(2,477)</b> | <b>4,711</b> | <b>21,664</b>  |
|   |              |              |                |                | <b>11</b>    | <b>21,675</b>  |

<sup>1</sup> For a breakdown of share capital please refer to note 18.

<sup>2</sup> Issued capital and reserves attributable to equity holders of AEGON N.V.

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| <i>EUR millions</i>   | YTD 2012     | YTD 2011     |
|---|--------------|--------------|
| <b>Cash flow from operating activities</b>                                | <b>(228)</b> | <b>(345)</b> |
| Purchases and disposals of intangible assets                              | (15)         | (7)          |
| Purchases and disposals of equipment and other assets                     | (28)         | (25)         |
| Purchases, disposals and dividends of subsidiaries and associates         | (5)          | (7)          |
| <b>Cash flow from investing activities</b>                                | <b>(48)</b>  | <b>(39)</b>  |
| Issuance of share capital   |              | 913          |
| Dividends paid  | (138)        | (59)         |
| Issuances, repurchases and coupons of convertible core capital securities |              | (2,250)      |
| Issuances, repurchases and coupons of perpetuals                          | (117)        | (117)        |
| Issuances, repurchases and coupons of non cumulative subordinated notes   | 257          |              |
| Issuances and repayments of borrowings                                    | 1,050        | 1,149        |
| <b>Cash flow from financing activities</b>                                | <b>1,052</b> | <b>(364)</b> |
| <b>Net increase / (decrease) in cash and cash equivalents</b>             | <b>776</b>   | <b>(748)</b> |
| Net cash and cash equivalents at January 1                                | 7,826        | 5,174        |
| Effects of changes in foreign exchange rates                              | 52           | (46)         |
| <b>Net cash and cash equivalents at end of period</b>                     | <b>8,654</b> | <b>4,380</b> |
|   | June 30,     | June 30,     |
|   | 2012         | 2011         |
| Cash and cash equivalents   | 8,737        | 4,450        |
| Bank overdrafts   | (83)         | (70)         |
| <b>Net cash and cash equivalents</b>                                      | <b>8,654</b> | <b>4,380</b> |

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### **Notes to the condensed consolidated interim financial statements**

Amounts in EUR millions, unless otherwise stated

#### **1. Basis of presentation**

The condensed consolidated interim financial statements as at, and for the second quarter ended, June 30, 2012, have been prepared in accordance with IAS 34 Interim financial reporting as adopted by the European Union (EU) as issued by the International Accounting Standards Board (IASB). They do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards (IFRS) and should therefore be read together with the 2011 consolidated financial statements of AEGON N.V. as included in AEGON's Annual Report for 2011. AEGON's Annual Report for 2011 is available on its website ([www.aegon.com](http://www.aegon.com)).

The condensed consolidated interim financial statements have been prepared in accordance with the historical cost convention as modified by the revaluation of investment properties and those financial instruments (including derivatives) and financial liabilities that have been measured at fair value. The condensed consolidated interim financial statements as at, and for the second quarter ended, June 30, 2012, were approved by the Executive Board on August 8, 2012.

The published figures in these condensed consolidated interim financial statements are unaudited.

#### **2. Significant accounting policies**

All accounting policies and methods of computation applied in the condensed consolidated interim financial statements are the same as those applied in the 2011 consolidated financial statements, which were prepared in accordance with IFRS as issued by the International Accounting Standards Board as adopted by the European Union, except for the following accounting policy for compound instruments:

Non-cumulative subordinated notes, issued on February 7, 2012, are identified as a compound instrument due to the nature of this financial instrument. For these non-cumulative subordinated notes, issued in US dollars, AEGON has an unconditional right to avoid delivering cash or another financial asset to settle the coupon payments. The redemption of the principal is however not at the discretion of AEGON and therefore AEGON has a contractual obligation to settle the redemption in cash or another financial asset or through the exchange of financial assets and liabilities at potentially unfavorable conditions for AEGON. Compound instruments are separated into liability components and equity components. The liability component for the non-cumulative subordinated notes is equal to the present value of the redemption amount and subsequently carried at amortized cost using the effective interest rate method. The liability component is derecognized when the Group's obligation under the contract expires, is discharged or is cancelled. The equity component is assigned the residual amount after deducting the liability component from the fair value of the instrument as a whole. The equity component in US dollars is translated into euro using the historical transaction exchange rates.

Incremental external costs that are directly attributable to the issuing or buying back of the non-cumulative subordinated notes are recognized in either equity or income statement proportionately to the equity component and liability component, net of tax.

Coupon payments and other distributions to holders of the non-cumulative subordinated notes are recognized directly in equity, net of tax. A liability for non-cumulative dividends payable is not recognized until the coupon has been declared and approved.

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The following standards, interpretations, amendments to standards and interpretations became effective in 2012:

Amendment to IFRS 1 First time adoption Severe Hyperinflation and Removal of Fixed Dates for First Time Adopters;

Amendment to IFRS 7 Disclosures Transfers of Financial Assets;

IAS 12 Income Taxes Recovery of Tax Assets.

None of these new or revised standards and interpretations had a significant effect on the condensed consolidated interim financial statements for the period ended June 30, 2012.

Taxes on income for the first six months of 2012 are accrued using the tax rate that would be applicable to expected total annual earnings.

*Critical accounting estimates*

Certain amounts recorded in the condensed consolidated interim financial statements reflect estimates and assumptions made by management. Actual results may differ from the estimates made.

*Exchange rates*

Assets and liabilities are translated at the closing rates on the balance sheet date. Income, expenses and capital transactions (such as dividends) are translated at average exchange rates or at the prevailing rates on the transaction date, if more appropriate. The following exchange rates are applied for the condensed consolidated interim financial statements:

Closing exchange rates

|                                 |   |     | USD    | GBP    |
|---------------------------------|---|-----|--------|--------|
| June 30, 2012                   | 1 | EUR | 1.2691 | 0.8091 |
| December 31, 2011               | 1 | EUR | 1.2982 | 0.8353 |
| Weighted average exchange rates |   |     |        |        |

|                       |   |     | USD    | GBP    |
|-----------------------|---|-----|--------|--------|
| First six months 2012 | 1 | EUR | 1.2962 | 0.8217 |
| First six months 2011 | 1 | EUR | 1.4025 | 0.8670 |

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**Table of Contents****3. Segment information****3.1 Income statement**

| <i>EUR millions</i>                                  | Americas     | The Netherlands | United Kingdom | New Markets | Holding and other activities | Eliminations | Segment Total | Associates eliminations | Consolidated |
|--|--------------|-----------------|----------------|-------------|------------------------------|--------------|---------------|-------------------------|--------------|
| <b>Three months ended June 30, 2012</b>              |              |                 |                |             |                              |              |               |                         |              |
| <b>Underlying earnings before tax geographically</b> | <b>339</b>   | <b>71</b>       | <b>25</b>      | <b>64</b>   | <b>(56)</b>                  |              | <b>443</b>    | <b>(1)</b>              | <b>442</b>   |
| Fair value items                                     | (79)         | 153             | (1)            | (12)        | 40                           |              | 101           |                         | 101          |
| Realized gains / (losses) on investments             | 54           | (6)             | 34             | 3           |                              |              | 85            |                         | 85           |
| Impairment charges                                   | (57)         | (3)             |                |             |                              | 2            | (58)          |                         | (58)         |
| Impairment reversals                                 | 18           |                 |                |             |                              | (2)          | 16            |                         | 16           |
| Other income / (charges)                             | (1)          | (266)           | 13             |             |                              |              | (254)         |                         | (254)        |
| Run-off businesses                                   | 6            |                 |                |             |                              |              | 6             |                         | 6            |
| <b>Income before tax</b>                             | <b>280</b>   | <b>(51)</b>     | <b>71</b>      | <b>55</b>   | <b>(16)</b>                  |              | <b>339</b>    | <b>(1)</b>              | <b>338</b>   |
| Income tax (expense) / benefit                       | (65)         | 23              | (22)           | (18)        | (3)                          |              | (85)          | 1                       | (84)         |
| <b>Net income</b>                                    | <b>215</b>   | <b>(28)</b>     | <b>49</b>      | <b>37</b>   | <b>(19)</b>                  |              | <b>254</b>    |                         | <b>254</b>   |
| <i>Inter-segment underlying earnings</i>             | (47)         | (21)            | (16)           | 71          | 13                           |              |               |                         |              |
| <b>Revenues</b>                                      |              |                 |                |             |                              |              |               |                         |              |
| Life insurance gross premiums                        | 1,615        | 410             | 1,572          | 348         |                              | (16)         | 3,929         | (41)                    | 3,888        |
| Accident and health insurance                        | 456          | 43              |                | 42          | 1                            | (1)          | 541           |                         | 541          |
| General insurance                                    |              | 134             |                | 34          |                              |              | 168           |                         | 168          |
| <b>Total gross premiums</b>                          | <b>2,071</b> | <b>587</b>      | <b>1,572</b>   | <b>424</b>  | <b>1</b>                     | <b>(17)</b>  | <b>4,638</b>  | <b>(41)</b>             | <b>4,597</b> |
| Investment income                                    | 930          | 558             | 627            | 89          | 100                          | (101)        | 2,203         | (3)                     | 2,200        |
| Fee and commission income                            | 294          | 80              | 35             | 129         |                              | (69)         | 469           |                         | 469          |
| Other revenues                                       | 1            |                 |                |             | 2                            |              | 3             |                         | 3            |
| <b>Total revenues</b>                                | <b>3,296</b> | <b>1,225</b>    | <b>2,234</b>   | <b>642</b>  | <b>103</b>                   | <b>(187)</b> | <b>7,313</b>  | <b>(44)</b>             | <b>7,269</b> |
| <i>Inter-segment revenues</i>                        | 9            |                 |                | 78          | 100                          |              |               |                         |              |

| <i>EUR millions</i>                                  | Americas   | The Netherlands | United Kingdom | New Markets | Holding and other activities | Eliminations | Segment Total | Associates eliminations | Consolidated |
|--|------------|-----------------|----------------|-------------|------------------------------|--------------|---------------|-------------------------|--------------|
| <b>Three months ended June 30, 2011</b>              |            |                 |                |             |                              |              |               |                         |              |
| <b>Underlying earnings before tax geographically</b> | <b>314</b> | <b>74</b>       | <b>10</b>      | <b>70</b>   | <b>(68)</b>                  | <b>1</b>     | <b>401</b>    | <b>(4)</b>              | <b>397</b>   |
| Fair value items                                     | (52)       | 2               |                | (3)         | 30                           |              | (23)          |                         | (23)         |
| Realized gains / (losses) on investments             | 50         | 142             | 11             | 1           |                              |              | 204           |                         | 204          |

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|  |              |              |              |            |             |              |              |             |              |
|--|--------------|--------------|--------------|------------|-------------|--------------|--------------|-------------|--------------|
| Impairment charges                       | (69)         | (3)          | (40)         | (4)        |             | (116)        | 1            | (115)       |              |
| Impairment reversals                     | 16           |              |              |            |             | 16           |              | 16          |              |
| Other income / (charges)                 | (3)          | (11)         | 1            | (3)        |             | (16)         |              | (16)        |              |
| Run-off businesses                       | 10           |              |              |            |             | 10           |              | 10          |              |
| <b>Income before tax</b>                 | <b>266</b>   | <b>204</b>   | <b>(18)</b>  | <b>61</b>  | <b>(38)</b> | <b>1</b>     | <b>476</b>   | <b>(3)</b>  | <b>473</b>   |
| Income tax (expense) / benefit           | (36)         | (35)         |              | (15)       | 14          |              | (72)         | 3           | (69)         |
| <b>Net income</b>                        | <b>230</b>   | <b>169</b>   | <b>(18)</b>  | <b>46</b>  | <b>(24)</b> | <b>1</b>     | <b>404</b>   |             | <b>404</b>   |
| <i>Inter-segment underlying earnings</i> | (39)         | (10)         | (17)         | 61         | 5           |              |              |             |              |
| <b>Revenues</b>                          |              |              |              |            |             |              |              |             |              |
| Life insurance gross premiums            | 1,455        | 483          | 1,648        | 347        |             | (14)         | 3,919        | (69)        | 3,850        |
| Accident and health insurance            | 410          | 40           |              | 38         |             |              | 488          | (1)         | 487          |
| General insurance                        |              | 127          |              | 37         |             |              | 164          |             | 164          |
| <b>Total gross premiums</b>              | <b>1,865</b> | <b>650</b>   | <b>1,648</b> | <b>422</b> |             | <b>(14)</b>  | <b>4,571</b> | <b>(70)</b> | <b>4,501</b> |
| Investment income                        | 879          | 549          | 609          | 80         | 83          | (82)         | 2,118        | (19)        | 2,099        |
| Fee and commission income                | 253          | 79           | 36           | 118        |             | (58)         | 428          |             | 428          |
| Other revenues                           | 1            |              |              |            | 1           |              | 2            |             | 2            |
| <b>Total revenues</b>                    | <b>2,998</b> | <b>1,278</b> | <b>2,293</b> | <b>620</b> | <b>84</b>   | <b>(154)</b> | <b>7,119</b> | <b>(89)</b> | <b>7,030</b> |
| <i>Inter-segment revenues</i>            | 8            |              | 1            | 65         | 80          |              |              |             |              |

As of the first quarter of 2012, AEGON has revised its financial reporting to reflect changes in its organization. Businesses in Asia, which were previously managed by AEGON Americas, are included in the Asia line of business within the New Markets segment. For the full year 2011, the underlying earnings before tax generated by the Asian operations totaling EUR 37 million were previously reported under the Americas segment.

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| <i>EUR millions</i>                                  | Americas     | The Netherlands | United Kingdom | New Markets  | Holding and other activities | Eliminations | Segment Total | Associates eliminations | Consolidated  |
|--|--------------|-----------------|----------------|--------------|------------------------------|--------------|---------------|-------------------------|---------------|
| <b>Six months ended June 30, 2012</b>                |              |                 |                |              |                              |              |               |                         |               |
| <b>Underlying earnings before tax geographically</b> |              |                 |                |              |                              |              |               |                         |               |
| Fair value items                                     | 631          | 150             | 54             | 152          | (117)                        | (2)          | 868           | (4)                     | 864           |
| Realized gains / (losses) on investments             | (15)         | 195             | (3)            | (5)          | 85                           |              | 257           |                         | 257           |
| Impairment charges                                   | 63           | 28              | 34             | 5            |                              |              | 130           |                         | 130           |
| Impairment reversals                                 | (93)         | (6)             |                | (4)          | (4)                          | 2            | (105)         |                         | (105)         |
| Other income / (charges)                             | 24           |                 |                |              |                              | (2)          | 22            |                         | 22            |
| Run-off businesses                                   | (2)          | (269)           | 19             | (18)         | (1)                          |              | (271)         |                         | (271)         |
|  | 4            |                 |                |              |                              |              | 4             |                         | 4             |
| <b>Income before tax</b>                             | <b>612</b>   | <b>98</b>       | <b>104</b>     | <b>130</b>   | <b>(37)</b>                  | <b>(2)</b>   | <b>905</b>    | <b>(4)</b>              | <b>901</b>    |
| Income tax (expense) / benefit                       | (118)        | 15              | (9)            | (45)         | 27                           |              | (130)         | 4                       | (126)         |
| <b>Net income</b>                                    | <b>494</b>   | <b>113</b>      | <b>95</b>      | <b>85</b>    | <b>(10)</b>                  | <b>(2)</b>   | <b>775</b>    |                         | <b>775</b>    |
| <i>Inter-segment underlying earnings</i>             | (93)         | (33)            | (32)           | 142          | 16                           |              |               |                         |               |
| <b>Revenues</b>                                      |              |                 |                |              |                              |              |               |                         |               |
| Life insurance gross premiums                        | 3,196        | 2,182           | 2,987          | 756          |                              | (34)         | 9,087         | (134)                   | 8,953         |
| Accident and health insurance                        | 900          | 152             |                | 104          | 2                            | (2)          | 1,156         |                         | 1,156         |
| General insurance                                    |              | 268             |                | 71           |                              |              | 339           |                         | 339           |
| <b>Total gross premiums</b>                          | <b>4,096</b> | <b>2,602</b>    | <b>2,987</b>   | <b>931</b>   | <b>2</b>                     | <b>(36)</b>  | <b>10,582</b> | <b>(134)</b>            | <b>10,448</b> |
| Investment income                                    | 1,820        | 1,110           | 1,189          | 175          | 189                          | (188)        | 4,295         | (19)                    | 4,276         |
| Fee and commission income                            | 579          | 166             | 66             | 257          |                              | (134)        | 934           |                         | 934           |
| Other revenues                                       | 1            |                 |                | 1            | 3                            |              | 5             |                         | 5             |
| <b>Total revenues</b>                                | <b>6,496</b> | <b>3,878</b>    | <b>4,242</b>   | <b>1,364</b> | <b>194</b>                   | <b>(358)</b> | <b>15,816</b> | <b>(153)</b>            | <b>15,663</b> |
| <i>Inter-segment revenues</i>                        | 16           |                 | 1              | 154          | 187                          |              |               |                         |               |
| <b>Six months ended June 30, 2011</b>                |              |                 |                |              |                              |              |               |                         |               |
| <b>Underlying earnings before tax geographically</b> |              |                 |                |              |                              |              |               |                         |               |
| Fair value items                                     | 650          | 155             | 22             | 138          | (150)                        |              | 815           | (8)                     | 807           |
| Realized gains / (losses) on investments             | (64)         | (58)            | (1)            | (3)          | 18                           |              | (108)         |                         | (108)         |
| Impairment charges                                   | 74           | 177             | 40             | 4            |                              |              | 295           |                         | 295           |
| Impairment reversals                                 | (152)        | (6)             | (40)           | (6)          |                              |              | (204)         | 1                       | (203)         |
| Other income / (charges)                             | 41           | 1               |                |              |                              |              | 42            |                         | 42            |
| Run-off businesses                                   | (3)          | (19)            | (5)            | 8            |                              |              | (19)          |                         | (19)          |
|  | 32           |                 |                |              |                              |              | 32            |                         | 32            |
| <b>Income before tax</b>                             | <b>578</b>   | <b>250</b>      | <b>16</b>      | <b>141</b>   | <b>(132)</b>                 |              | <b>853</b>    | <b>(7)</b>              | <b>846</b>    |
| Income tax (expense) / benefit                       | (92)         | (42)            | 20             | (46)         | 38                           |              | (122)         | 7                       | (115)         |
| <b>Net income</b>                                    | <b>486</b>   | <b>208</b>      | <b>36</b>      | <b>95</b>    | <b>(94)</b>                  |              | <b>731</b>    |                         | <b>731</b>    |
| <i>Inter-segment underlying earnings</i>             | (79)         | (20)            | (34)           | 125          | 8                            |              |               |                         |               |

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| <b>Revenues</b>               |              |              |              |              |            |              |               |              |               |
|-------------------------------|--------------|--------------|--------------|--------------|------------|--------------|---------------|--------------|---------------|
| Life insurance gross premiums | 2,977        | 2,354        | 3,510        | 782          |            | (25)         | 9,598         | (225)        | 9,373         |
| Accident and health insurance | 823          | 149          |              | 97           |            |              | 1,069         | (1)          | 1,068         |
| General insurance             |              | 259          |              | 78           |            |              | 337           |              | 337           |
| <b>Total gross premiums</b>   | <b>3,800</b> | <b>2,762</b> | <b>3,510</b> | <b>957</b>   |            | <b>(25)</b>  | <b>11,004</b> | <b>(226)</b> | <b>10,778</b> |
| Investment income             | 1,814        | 1,069        | 1,208        | 155          | 166        | (163)        | 4,249         | (39)         | 4,210         |
| Fee and commission income     | 527          | 174          | 73           | 236          |            | (122)        | 888           |              | 888           |
| Other revenues                | 1            |              |              | 1            | 2          |              | 4             |              | 4             |
| <b>Total revenues</b>         | <b>6,142</b> | <b>4,005</b> | <b>4,791</b> | <b>1,349</b> | <b>168</b> | <b>(310)</b> | <b>16,145</b> | <b>(265)</b> | <b>15,880</b> |
| <i>Inter-segment revenues</i> | <i>14</i>    | <i>1</i>     | <i>1</i>     | <i>135</i>   | <i>159</i> |              |               |              |               |

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Non-IFRS measures

This report includes the non-IFRS financial measure: underlying earnings before tax. The reconciliation of this measure to the most comparable IFRS measure is presented in the tables in this note. This non-IFRS measure is calculated by consolidating on a proportionate basis the revenues and expenses of AEGON's associated companies in Spain, India, Brazil and Mexico. AEGON believes that its non-IFRS measure provides meaningful information about the underlying operating results of AEGON's business including insight into the financial measures that senior management uses in managing the business.

AEGON's senior management is compensated based in part on AEGON's results against targets using the non-IFRS measure presented here. While many other insurers in AEGON's peer group present substantially similar non-IFRS measures, the non-IFRS measure presented in this document may nevertheless differ from the non-IFRS measures presented by other insurers. There is no standardized meaning to these measures under IFRS or any other recognized set of accounting standards and readers are cautioned to consider carefully the different ways in which AEGON and its peers present similar information before comparing them.

AEGON believes the non-IFRS measure shown herein, when read together with AEGON's reported IFRS financial statements, provides meaningful supplemental information for the investing public to evaluate AEGON's business after eliminating the impact of current IFRS accounting policies for financial instruments and insurance contracts, which embed a number of accounting policy alternatives that companies may select in presenting their results (i.e. companies can use different local GAAPs to measure the insurance contract liability) and that can make the comparability from period to period difficult.

*Underlying earnings*

Certain assets held by AEGON Americas, AEGON The Netherlands and AEGON UK are carried at fair value and managed on a total return basis, with no offsetting changes in the valuation of related liabilities. These include assets such as investments in hedge funds, private equities, real estate limited partnerships, convertible bonds and structured products. Underlying earnings exclude any over- or underperformance compared to management's long-term expected return on assets.

Based on current holdings and asset returns, the long-term expected return on an annual basis is 8-10%, depending on asset class, including cash income and market value changes. The expected earnings from these asset classes are net of deferred policy acquisition costs (DPAC) where applicable.

In addition, certain products offered by AEGON Americas contain guarantees and are reported on a fair value basis, including the segregated funds offered by AEGON Canada and the total return annuities and guarantees on variable annuities of AEGON USA. The earnings on these products are impacted by movements in equity markets and risk-free interest rates. Short-term developments in the financial markets may therefore cause volatility in earnings. Included in underlying earnings is a long-term expected return on these products and excluded is any over- or underperformance compared to management's expected return. The fair value movements of certain guarantees and the fair value change of derivatives that hedge certain risks on these guarantees of AEGON The Netherlands and Variable Annuities Europe (included in New Markets) are excluded from underlying earnings, and the long-term expected return for these guarantees is set at zero.

Holding and other activities include certain issued bonds that are held at fair value through profit or loss (FVTPL). The interest rate risk on these bonds is hedged using swaps. The fair value movement resulting from changes in AEGON's credit spread used in the valuation of these bonds are excluded from underlying earnings and reported under fair value items.

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*Fair value items*

Fair value items include the over- or underperformance of investments and guarantees held at fair value for which the expected long-term return is included in underlying earnings. Changes to these long-term return assumptions are also included in the fair value items.

In addition, hedge ineffectiveness on hedge transactions, fair value changes on economic hedges without natural offset in earnings and for which no hedge accounting is applied and fair value movements on real estate are included under fair value items.

*Realized gains or losses on investments*

Includes realized gains and losses on available-for-sale investments, mortgage loans and loan portfolios.

*Impairment charges / reversals*

Includes impairments and reversals on available-for-sale debt securities and impairments on shares including the effect of deferred policyholder acquisition costs, mortgage loans and loan portfolios on amortized cost and associates respectively.

*Other income or charges*

Other income or charges is used to report any items which cannot be directly allocated to a specific line of business. Also items that are outside the normal course of business are reported under this heading.

Other charges include restructuring charges that are considered other charges for segment reporting purposes because they are outside the normal course of business. In the condensed consolidated income statement, these charges are included in operating expenses.

*Run-off businesses*

Includes underlying results of business units where management has decided to exit the market and to run off the existing block of business. Currently, this line includes the run-off of the institutional spread-based business, structured settlements blocks of business, Bank-Owned and Corporate-Owned Life Insurance (BOLI/COLI) business and life reinsurance business in the United States. AEGON has other blocks of business for which sales have been discontinued and of which the earnings are included in underlying earnings.

*Share in earnings of associates*

Earnings from AEGON's associates in insurance companies in Spain, India, Brazil and Mexico are reported on an underlying earnings basis. Other associates are included on a net income basis.

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|                    |                          | amounts in million EUR (unless otherwise stated)      |                |                    |                   |                |                                  |                 |                |
|--------------------|--------------------------|---|----------------|--------------------|-------------------|----------------|----------------------------------|-----------------|----------------|
| Americas<br>USD    | United<br>Kingdom<br>GBP | At June 30, 2012                                      | Americas       | The<br>Netherlands | United<br>Kingdom | New<br>Markets | Holding<br>& other<br>activities | Eliminations    | Total<br>EUR   |
| <b>Investments</b> |                          |   |                |                    |                   |                |                                  |                 |                |
| 1,688              | 39                       | Shares  | 1,330          | 411                | 49                | 69             | 6                                | (2)             | 1,863          |
| 84,231             | 8,395                    | Debt securities                                       | 66,371         | 17,888             | 10,375            | 4,271          |                                  |                 | 98,905         |
| 12,481             | 6                        | Loans   | 9,834          | 19,648             | 7                 | 692            |                                  |                 | 30,181         |
| 15,338             | 20                       | Other financial assets                                | 12,086         | 311                | 25                | 37             | 802                              |                 | 13,261         |
| 1,101              |                          | Investments in real estate                            | 867            | 1,988              |                   |                |                                  |                 | 2,855          |
| <b>114,839</b>     | <b>8,460</b>             | <b>Investments general account</b>                    | <b>90,488</b>  | <b>40,246</b>      | <b>10,456</b>     | <b>5,069</b>   | <b>808</b>                       | <b>(2)</b>      | <b>147,065</b> |
|                    | 22,075                   | Shares  |                | 7,950              | 27,283            | 3,575          |                                  | (5)             | 38,803         |
|                    | 9,692                    | Debt securities                                       |                | 16,412             | 11,979            | 390            |                                  |                 | 28,781         |
|                    |                          | Separate accounts and investment funds                |                |                    |                   |                |                                  |                 |                |
| 84,548             | 7,654                    |   | 66,621         |                    | 9,460             | 1,160          |                                  |                 | 77,241         |
|                    | 2,845                    | Other financial assets                                |                | 463                | 3,516             | 1,710          |                                  |                 | 5,689          |
|                    | 905                      | Investments in real estate                            |                |                    | 1,119             |                |                                  |                 | 1,119          |
| <b>84,548</b>      | <b>43,171</b>            | <b>Investments for account of policyholders</b>       | <b>66,621</b>  | <b>24,825</b>      | <b>53,357</b>     | <b>6,835</b>   |                                  | <b>(5)</b>      | <b>151,633</b> |
| <b>199,387</b>     | <b>51,631</b>            | <b>Investments on balance sheet</b>                   | <b>157,109</b> | <b>65,071</b>      | <b>63,813</b>     | <b>11,904</b>  | <b>808</b>                       | <b>(7)</b>      | <b>298,698</b> |
| <b>125,587</b>     |                          | <b>Off balance sheet investments third parties</b>    | <b>98,958</b>  |                    |                   | <b>54,332</b>  |                                  |                 | <b>153,290</b> |
| <b>324,974</b>     | <b>51,631</b>            | <b>Total revenue generating investments</b>           | <b>256,067</b> | <b>65,071</b>      | <b>63,813</b>     | <b>66,236</b>  | <b>808</b>                       | <b>(7)</b>      | <b>451,988</b> |
| <b>Investments</b> |                          |   |                |                    |                   |                |                                  |                 |                |
| 95,384             | 8,399                    | Available-for-sale                                    | 75,159         | 18,369             | 10,381            | 4,115          | 25                               |                 | 108,049        |
| 12,481             | 6                        | Loans   | 9,834          | 19,648             | 7                 | 692            |                                  |                 | 30,181         |
|                    |                          | Held-to-maturity                                      |                |                    |                   | 172            |                                  |                 | 172            |
|                    |                          | Financial assets at fair value through profit or loss |                |                    |                   |                |                                  |                 |                |
| 90,421             | 42,321                   |   | 71,249         | 25,066             | 52,306            | 6,925          | 783                              | (7)             | 156,322        |
| 1,101              | 905                      | Investments in real estate                            | 867            | 1,988              | 1,119             |                |                                  |                 | 3,974          |
| <b>199,387</b>     | <b>51,631</b>            | <b>Total investments on balance sheet</b>             | <b>157,109</b> | <b>65,071</b>      | <b>63,813</b>     | <b>11,904</b>  | <b>808</b>                       | <b>(7)</b>      | <b>298,698</b> |
| 115                | 7                        | Investments in associates                             | 91             | 51                 | 9                 | 635            | 5                                |                 | 791            |
| 33,867             | 6,076                    | Other assets  | 26,686         | 25,216             | 7,509             | 3,915          | 37,985                           | (36,818)        | 64,493         |
| <b>233,369</b>     | <b>57,714</b>            | <b>Consolidated total assets</b>                      | <b>183,886</b> | <b>90,338</b>      | <b>71,331</b>     | <b>16,454</b>  | <b>38,798</b>                    | <b>(36,825)</b> | <b>363,982</b> |

  

|                    |                          | amounts in million EUR (unless otherwise stated) |          |                    |                   |                |                                  |              |              |
|--------------------|--------------------------|--|----------|--------------------|-------------------|----------------|----------------------------------|--------------|--------------|
| Americas<br>USD    | United<br>Kingdom<br>GBP | At December 31, 2011                             | Americas | The<br>Netherlands | United<br>Kingdom | New<br>Markets | Holding<br>& other<br>activities | Eliminations | Total<br>EUR |
| <b>Investments</b> |                          |  |          |                    |                   |                |                                  |              |              |
| 1,570              | 45                       | Shares   | 1,209    | 505                | 54                | 60             | 11                               | (2)          | 1,837        |
| 84,192             | 8,261                    | Debt securities                                  | 64,853   | 17,640             | 9,890             | 4,036          |                                  |              | 96,419       |
| 13,319             | 7                        | Loans  | 10,260   | 18,825             | 8                 | 643            |                                  |              | 29,736       |

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|                |               |   |                |               |               |               |               |                 |                |
|----------------|---------------|---|----------------|---------------|---------------|---------------|---------------|-----------------|----------------|
| 16,196         |               | Other financial assets                                | 12,476         | 40            |               | 43            | 744           |                 | 13,303         |
| 1,006          |               | Investments in real estate                            | 775            | 2,009         |               |               |               |                 | 2,784          |
| <b>116,283</b> | <b>8,313</b>  | <b>Investments general account</b>                    | <b>89,573</b>  | <b>39,019</b> | <b>9,952</b>  | <b>4,782</b>  | <b>755</b>    | <b>(2)</b>      | <b>144,079</b> |
|                | 21,755        | Shares  |                | 7,608         | 26,045        | 3,459         |               | (4)             | 37,108         |
|                | 10,003        | Debt securities                                       |                | 15,124        | 11,975        | 277           |               |                 | 27,376         |
|                |               | Separate accounts and investment funds                |                |               |               |               |               |                 |                |
| 80,137         | 7,095         |   | 61,729         |               | 8,495         | 1,060         |               |                 | 71,284         |
|                | 2,940         | Other financial assets                                |                | 491           | 3,519         | 1,619         |               |                 | 5,629          |
|                | 946           | Investments in real estate                            |                |               | 1,132         |               |               |                 | 1,132          |
|                |               | <b>Investments for account of policyholders</b>       | <b>61,729</b>  | <b>23,223</b> | <b>51,166</b> | <b>6,415</b>  |               | <b>(4)</b>      | <b>142,529</b> |
| <b>196,420</b> | <b>51,052</b> | <b>Investments on balance sheet</b>                   | <b>151,302</b> | <b>62,242</b> | <b>61,118</b> | <b>11,197</b> | <b>755</b>    | <b>(6)</b>      | <b>286,608</b> |
|                |               | <b>Off balance sheet investments third parties</b>    | <b>91,951</b>  |               |               | <b>44,959</b> |               |                 | <b>136,910</b> |
|                |               | <b>Total revenue generating investments</b>           | <b>243,253</b> | <b>62,242</b> | <b>61,118</b> | <b>56,156</b> | <b>755</b>    | <b>(6)</b>      | <b>423,518</b> |
|                |               | <b>Investments</b>                                    |                |               |               |               |               |                 |                |
| 96,145         | 8,266         | Available-for-sale                                    | 74,060         | 18,016        | 9,896         | 3,861         | 27            |                 | 105,860        |
| 13,319         | 7             | Loans   | 10,260         | 18,825        | 8             | 643           |               |                 | 29,736         |
|                |               | Held-to-maturity                                      |                |               |               | 168           |               |                 | 168            |
|                |               | Financial assets at fair value through profit or loss |                |               |               |               |               |                 |                |
| 85,950         | 41,833        |   | 66,207         | 23,392        | 50,082        | 6,525         | 728           | (6)             | 146,928        |
| 1,006          | 946           | Investments in real estate                            | 775            | 2,009         | 1,132         |               |               |                 | 3,916          |
| <b>196,420</b> | <b>51,052</b> | <b>Total investments on balance sheet</b>             | <b>151,302</b> | <b>62,242</b> | <b>61,118</b> | <b>11,197</b> | <b>755</b>    | <b>(6)</b>      | <b>286,608</b> |
|                |               | Investments in associates                             | 77             | 52            | 9             | 600           | 4             |                 | 742            |
| 33,562         | 5,919         | Other assets  | 25,852         | 19,403        | 7,086         | 3,789         | 35,878        | (33,781)        | 58,227         |
| <b>230,082</b> | <b>56,978</b> | <b>Consolidated total assets</b>                      | <b>177,231</b> | <b>81,697</b> | <b>68,213</b> | <b>15,586</b> | <b>36,637</b> | <b>(33,787)</b> | <b>345,577</b> |

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**Table of Contents****4. Premium income and premium to reinsurers**

| <i>EUR millions</i> | Q2 2012      | Q2 2011      | YTD 2012      | YTD 2011      |
|---------------------|--------------|--------------|---------------|---------------|
| <b>Gross</b>        |              |              |               |               |
| Life                | 3,888        | 3,850        | 8,953         | 9,373         |
| Non-Life            | 709          | 651          | 1,495         | 1,405         |
| <b>Total</b>        | <b>4,597</b> | <b>4,501</b> | <b>10,448</b> | <b>10,778</b> |
| <b>Reinsurance</b>  |              |              |               |               |
| Life                | 805          | 380          | 1,630         | 742           |
| Non-Life            | 105          | 87           | 205           | 168           |
| <b>Total</b>        | <b>910</b>   | <b>467</b>   | <b>1,835</b>  | <b>910</b>    |

Reinsurance premiums increased compared to 2011 mainly as a result of the increased external reinsurance life premiums following the divestment of the life reinsurance business, Transamerica Reinsurance, to SCOR, completed on August 9, 2011. Premiums paid to reinsurers are reported as part of Claims and benefits (note 9).

**5. Investment income**

| <i>EUR millions</i>                            | Q2 2012      | Q2 2011      | YTD 2012     | YTD 2011     |
|--|--------------|--------------|--------------|--------------|
| Interest income                                | 1,927        | 1,785        | 3,739        | 3,622        |
| Dividend income                                | 234          | 273          | 459          | 501          |
| Rental income                                  | 39           | 41           | 78           | 87           |
| <b>Total investment income</b>                 | <b>2,200</b> | <b>2,099</b> | <b>4,276</b> | <b>4,210</b> |
| Investment income related to general account   | 1,514        | 1,432        | 2,973        | 2,903        |
| Investment income for account of policyholders | 686          | 667          | 1,303        | 1,307        |
| <b>Total</b>                                   | <b>2,200</b> | <b>2,099</b> | <b>4,276</b> | <b>4,210</b> |

**6. Income from reinsurance ceded**

The increase in Income from reinsurance ceded is mainly the result of the increased income from external reinsurance following the divestment of the life reinsurance business, Transamerica Reinsurance, to SCOR, completed on August 9, 2011.

**7. Results from financial transactions**

| <i>EUR millions</i>  | Q2 2012 | Q2 2011 | YTD 2012 | YTD 2011 |
|--|---------|---------|----------|----------|
| Net fair value change of general account financial investments at FVTPL other than derivatives | (17)    | 30      | 246      | 157      |
| Realized gains and (losses) on financial investments   | 191     | 277     | 246      | 381      |
| Gains and (losses) on investments in real estate   | (31)    | (15)    | (56)     | (26)     |
| Net fair value change of derivatives   | 263     | (78)    | 393      | (601)    |
| Net fair value change on for account of policyholder financial assets at FVTPL                 | (2,368) | 728     | 4,799    | 2,138    |
| Net fair value change on investments in real estate for account of policyholders               | (11)    | 5       | (19)     | 11       |

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|   |                |            |              |              |
|---|----------------|------------|--------------|--------------|
| Net foreign currency gains and (losses)                             | 5              | (1)        | 12           | (9)          |
| Net fair value change on borrowings and other financial liabilities | 18             | (18)       | (6)          | (10)         |
| Realized gains and (losses) on repurchased debt                     | 6              | 4          | 6            | 4            |
| <b>Total</b>  | <b>(1,944)</b> | <b>932</b> | <b>5,621</b> | <b>2,045</b> |

Net fair value changes on for account of policyholder financial assets at fair value through profit and loss are offset by amounts in Claims and benefits reported in the Benefits and expenses line (note 9).

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**Table of Contents****8. Other income**

Other income for the six months ended June 30, 2011 mainly relates to a benefit related to a settlement of legal claims.

**9. Benefits and expenses**

| <i>EUR millions</i>     | Q2 2012      | Q2 2011      | YTD 2012      | YTD 2011      |
|-------------------------|--------------|--------------|---------------|---------------|
| Claims and benefits     | 5,056        | 6,945        | 20,550        | 16,013        |
| Employee expenses       | 529          | 517          | 1,033         | 1,054         |
| Administration expenses | 272          | 313          | 534           | 597           |
| Deferred expenses       | (370)        | (371)        | (737)         | (758)         |
| Amortization charges    | 411          | 355          | 682           | 712           |
| <b>Total</b>            | <b>5,898</b> | <b>7,759</b> | <b>22,062</b> | <b>17,618</b> |

Claims and benefits reflects the claims and benefits paid to policyholders, including claims and benefits in excess of account value for products for which deposit accounting is applied and the change in valuation of liabilities for insurance and investment contracts. In addition, Claims and benefits includes commissions and expenses, as well as premium paid to reinsurers. Claims and benefits fluctuates mainly as a result of changes in technical provisions resulting from fair value changes on for account of policyholder financial assets included in Results from financial transactions (note 7).

In Q2 2012, AEGON increased the technical provisions related to unit-linked insurance policies with EUR 265 million. This addition to the technical provisions is included in Claims and benefits. Refer to note 22 Commitments and contingencies for more details.

**10. Impairment charges / (reversals)**

| <i>EUR millions</i>  | Q2 2012   | Q2 2011    | YTD 2012  | YTD 2011   |
|--|-----------|------------|-----------|------------|
| <b>Impairment charges / (reversals) comprise:</b>                            |           |            |           |            |
| Impairment charges on financial assets, excluding receivables <sup>1</sup>   | 66        | 121        | 116       | 209        |
| Impairment reversals on financial assets, excluding receivables <sup>1</sup> | (16)      | (16)       | (22)      | (42)       |
| Impairment charges / (reversals) on non-financial assets and receivables     | 2         | 1          | 4         | 3          |
| <b>Total</b>   | <b>52</b> | <b>106</b> | <b>98</b> | <b>170</b> |

**Impairment charges on financial assets, excluding receivables, from:**

|  |           |            |            |            |
|--|-----------|------------|------------|------------|
| Shares                                       |           | 1          | 4          | 3          |
| Debt securities and money market instruments | 55        | 115        | 86         | 185        |
| Loans  | 11        | 6          | 25         | 15         |
| Other  |           | (1)        | 1          | 6          |
| <b>Total</b>                                 | <b>66</b> | <b>121</b> | <b>116</b> | <b>209</b> |

**Impairment reversals on financial assets, excluding receivables, from:**

|  |             |             |             |             |
|--|-------------|-------------|-------------|-------------|
| Debt securities and money market instruments | (16)        | (14)        | (17)        | (38)        |
| Loans  |             | (2)         | (5)         | (4)         |
| <b>Total</b>                                 | <b>(16)</b> | <b>(16)</b> | <b>(22)</b> | <b>(42)</b> |

- <sup>1</sup> Impairment charges / (reversals) on financial assets, excluding receivables, are excluded from underlying earnings before tax for segment reporting (refer to note 3).

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**Table of Contents****11. Other charges**

Other charges for the six months ended June 30, 2012 and 2011, consist mainly of the annual bank tax charge in Hungary.

**12. Intangible assets**

| <i>EUR millions</i>            | June 30, 2012 | Dec. 31, 2011 |
|--------------------------------|---------------|---------------|
| Goodwill                       | 758           | 753           |
| VOBA                           | 1,997         | 2,086         |
| Future servicing rights        | 401           | 397           |
| Software                       | 46            | 36            |
| Other                          | 11            | 13            |
| <b>Total intangible assets</b> | <b>3,213</b>  | <b>3,285</b>  |

The increase in goodwill is attributable to foreign currency effects. The decrease in value of business acquired (VOBA) is mainly attributable to regular amortization and the impact of shadow accounting partly offset by foreign currency effects.

**13. Investments**

| <i>EUR millions</i>   | June 30, 2012  | Dec. 31, 2011  |
|---|----------------|----------------|
| Available-for-sale (AFS)                                      | 108,049        | 105,860        |
| Loans   | 30,181         | 29,736         |
| Held-to-maturity (HTM)  | 172            | 168            |
| Financial assets at fair value through profit or loss (FVTPL) | 5,808          | 5,531          |
| <b>Financial assets, excluding derivatives</b>                | <b>144,210</b> | <b>141,295</b> |
| Investments in real estate                                    | 2,855          | 2,784          |
| <b>Total investments for general account</b>                  | <b>147,065</b> | <b>144,079</b> |

**Total financial assets, excluding derivatives**

|   | AFS            | FVTPL        | HTM        | Loans         | Total          |
|---|----------------|--------------|------------|---------------|----------------|
| Shares  | 900            | 963          |            |               | 1,863          |
| Debt securities                               | 97,099         | 1,634        | 172        |               | 98,905         |
| Money market and other short term investments | 8,796          | 1,159        |            |               | 9,955          |
| Mortgages                                     |                |              |            | 26,552        | 26,552         |
| Private loans                                 |                |              |            | 1,063         | 1,063          |
| Deposits with financial institutions          |                |              |            | 190           | 190            |
| Policy loans                                  |                |              |            | 2,207         | 2,207          |
| Receivables out of share lease agreements     |                |              |            | 11            | 11             |
| Other   | 1,254          | 2,052        |            | 158           | 3,464          |
| <b>June 30, 2012</b>                          | <b>108,049</b> | <b>5,808</b> | <b>172</b> | <b>30,181</b> | <b>144,210</b> |

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|   | AFS            | FVTPL        | HTM        | Loans         | Total          |
|---|----------------|--------------|------------|---------------|----------------|
| Shares  | 869            | 968          |            |               | 1,837          |
| Debt securities                               | 94,722         | 1,529        | 168        |               | 96,419         |
| Money market and other short term investments | 9,382          | 1,090        |            |               | 10,472         |
| Mortgages                                     |                |              |            | 26,012        | 26,012         |
| Private loans                                 |                |              |            | 927           | 927            |
| Deposits with financial institutions          |                |              |            | 452           | 452            |
| Policy loans                                  |                |              |            | 2,180         | 2,180          |
| Receivables out of share lease agreements     |                |              |            | 19            | 19             |
| Other   | 887            | 1,944        |            | 146           | 2,977          |
| <b>December 31, 2011</b>                      | <b>105,860</b> | <b>5,531</b> | <b>168</b> | <b>29,736</b> | <b>141,295</b> |

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**Table of Contents****European peripheral countries exposure**

AEGON's exposure to the central governments of the European peripheral countries of Portugal, Italy, Ireland, Greece and Spain amounts to EUR 1,011 million (December 31, 2011: EUR 1,112 million), of which EUR 769 million is included in the available-for-sale investments. The remainder of the exposure, amounting to EUR 242 million (December 31, 2011: EUR 214 million), relates to AEGON's proportionate share in the investments of its associate CAM AEGON Holding Financiero (Spain).

The following table provides the amortized cost and fair value of AEGON's exposure to European peripheral countries.

EUR millions

Debt security exposure to:

|              | Central Government |            | Banks      |            | RMBS       |            | Corporates and other |              | June 30, 2012<br>Total |              | Dec. 31, 2011<br>Total |              |
|--------------|--------------------|------------|------------|------------|------------|------------|----------------------|--------------|------------------------|--------------|------------------------|--------------|
|              | Amortized          | Fair       | Amortized  | Fair       | Amortized  | Fair       | Amortized            | Fair         | Amortized              | Fair         | Amortized              | Fair         |
|              | cost               | value      | cost       | value      | cost       | value      | cost                 | value        | cost                   | value        | cost                   | value        |
| Portugal     | 10                 | 7          | 26         | 24         | 40         | 32         | 96                   | 85           | 172                    | 149          | 202                    | 157          |
| Italy        | 58                 | 54         | 184        | 169        | 48         | 46         | 642                  | 563          | 932                    | 832          | 1,095                  | 949          |
| Ireland      | 25                 | 24         | 1          | 1          | 177        | 134        | 362                  | 394          | 565                    | 553          | 582                    | 584          |
| Greece       |                    |            |            |            | 5          | 3          | 22                   | 24           | 27                     | 27           | 34                     | 32           |
| Spain        | 918                | 818        | 410        | 339        | 708        | 609        | 816                  | 742          | 2,852                  | 2,507        | 3,194                  | 2,965        |
| <b>Total</b> | <b>1,011</b>       | <b>903</b> | <b>621</b> | <b>533</b> | <b>978</b> | <b>824</b> | <b>1,938</b>         | <b>1,808</b> | <b>4,548</b>           | <b>4,068</b> | <b>5,107</b>           | <b>4,687</b> |

**14. Investments for account of policyholders**

| EUR millions  | June 30, 2012  | Dec. 31, 2011  |
|---|----------------|----------------|
| Shares  | 38,803         | 37,108         |
| Debt securities   | 28,781         | 27,376         |
| Money market and short-term investments   | 2,212          | 2,283          |
| Deposits with financial institutions  | 2,980          | 2,813          |
| Separate accounts and unconsolidated investment funds   | 77,241         | 71,284         |
| Other   | 497            | 533            |
| <b>Total investments for account of policyholders at fair value through profit or loss, excluding derivatives</b> | <b>150,514</b> | <b>141,397</b> |
| Investment in real estate   | 1,119          | 1,132          |
| <b>Total investments for account of policyholders</b>   | <b>151,633</b> | <b>142,529</b> |

**15. Derivatives**

In the first quarter of 2012, AEGON The Netherlands entered into a derivative to partially hedge its longevity risk. The derivative, with a notional amount of EUR 12 billion, becomes in the money if - over 20 years - realized mortality rates are more than 7.5% lower than pre-defined mortality tables. The derivative is measured at fair value through profit or loss in accordance with IAS 39. The value of the longevity derivative is calculated using an internal model as there is no active market for this type of derivative.

The movements in derivative balances mainly result from changes in market conditions.

**16. Reinsurance assets**

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AEGON USA reinsured approximately EUR 1.2 billion of fixed annuities on a quota share basis resulting in an increase of reinsurance assets in the second quarter of 2012.

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**Table of Contents****17. Deferred expenses and rebates**

| <i>EUR millions</i>   | June 30, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| DPAC for insurance contracts and investment contracts with discretionary participation features | 10,676        | 10,486        |
| Deferred cost of reinsurance  | 606           | 541           |
| Deferred transaction costs for investment management services                                   | 417           | 405           |
| Unamortized interest rate rebates   | 180           | 201           |
| <b>Total deferred expenses and rebates</b>  | <b>11,879</b> | <b>11,633</b> |

**18. Share capital**

| <i>EUR millions</i>              | June 30, 2012 | Dec. 31, 2011 |
|----------------------------------|---------------|---------------|
| Share capital - par value        | 314           | 310           |
| Share premium                    | 8,783         | 8,787         |
| <b>Total share capital</b>       | <b>9,097</b>  | <b>9,097</b>  |
| <b>Share capital - par value</b> |               |               |
| Balance at January 1             | 310           | 278           |
| Issuance                         |               | 32            |
| Stock dividend                   | 4             |               |
| <b>Balance</b>                   | <b>314</b>    | <b>310</b>    |
| <b>Share premium</b>             |               |               |
| Balance at January 1             | 8,787         | 7,906         |
| Issuance                         |               | 881           |
| Stock dividend                   | (4)           |               |
| <b>Balance</b>                   | <b>8,783</b>  | <b>8,787</b>  |

**19. Other equity instruments**

On February 7, 2012, AEGON issued USD 525 million in aggregate principal amount of 8.00% non-cumulative subordinated notes, due 2042, in an underwritten public offering in the United States registered with the U.S. Securities and Exchange Commission. The subordinated notes bear interest at a fixed rate of 8.00% and will not be cumulative and are priced at 100% of their principal amount.

The securities are subordinated and rank senior to the junior perpetual capital securities, equally with the perpetual cumulative subordinated bonds junior to all other liabilities. The conditions of the securities contain certain provisions for optional and required cancellation of interest payments. The securities have a stated maturity of 30 years, however AEGON has the right to call the securities for redemption at par for the first time on the coupon date in 2017, or on any coupon payment date thereafter.

The interest rate exposure on substantially all of these securities has been swapped to an EURIBOR based interest rate.

These notes are recognized as a compound instrument due to the nature of this financial instrument. Compound instruments are separated into equity components and liability components. At June 30, 2012 the equity component amount to EUR 271 million, subordinated borrowings amounts to EUR 42 million and a deferred tax liability (included in Other liabilities) amounts to EUR 93 million. Refer to note 20 for the component classified as Subordinated borrowings.

The proceeds from the issuance of the subordinated notes are used for general corporate purposes.

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**Table of Contents****20. Subordinated borrowings**

Subordinated borrowings include a liability of EUR 42 million relating to the non-cumulative subordinated notes issued on February 7, 2012. This liability component of the non-cumulative subordinated notes is related to the redemption amount.

For further information on the non-cumulative subordinated notes refer to note 19.

**21. Borrowings**

| <i>EUR millions</i>        | June 30, 2012 | Dec. 31, 2011 |
|----------------------------|---------------|---------------|
| Debentures and other loans | 10,528        | 9,199         |
| Commercial paper           | 437           | 646           |
| Short term deposits        | 17            | 18            |
| Bank overdrafts            | 83            | 278           |
| <b>Total borrowings</b>    | <b>11,065</b> | <b>10,141</b> |

*Debentures and other loans*

On May 23, 2012, AEGON USA sold asset backed securities (ABS) to institutional investors amounting to EUR 230 million. These securities consist of three tranches:

USD 227.5 million of class A-1 notes with a legal final maturity date of April 15, 2023 and priced at 99.652 with a coupon of three month Libor plus 1.30%.

USD 39.65 million of class A-2 notes with a legal final maturity date of April 15, 2023 and priced at 99.267 with a coupon of three month Libor plus 2.50%.

USD 24.5 million of class B notes with a legal final maturity date of April 15, 2023 and priced at 90.289 with a coupon of three month Libor plus 3.00%.

The net proceeds were used to finance a part of the existing bank loan portfolio of AEGON USA.

On May 8, 2012, AEGON The Netherlands sold class A residential mortgage backed securities (RMBS) to a broad group of institutional investors amounting to EUR 685 million. These securities consist of two tranches:

USD 600 million of class A1 notes with an expected weighted average life of 3 years and priced at par with a coupon of three month Libor plus 1.55%.

EUR 212 million of class A1 notes with an expected weighted average life of 3 years and priced at par with a coupon of three month Euribor plus 1.35%.

The securities were issued under the Dutch SAECURE program. The net proceeds were used to finance a part of the existing Dutch mortgage portfolio of AEGON The Netherlands.

On April 29, 2012 AEGON redeemed a EUR 1.0 billion senior loan, which matured.

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On March 1, 2012, AEGON The Netherlands borrowed EUR 1.5 billion from the European Central Bank, under its Long Term Refinancing Operation (LTRO) program. The borrowing has a 3 year term and bears 1% interest per annum. The borrowing is fully collateralized. The funds will be mainly used to fund the mortgage loan production of AEGON The Netherlands.

Included in Debentures and other loans is EUR 1,025 million relating to borrowings measured at fair value (2011: EUR 1,010 million).

Commercial paper, Short term deposits and Bank overdrafts vary with the normal course of business.

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**22. Commitments and contingencies**

In Q2 2012, AEGON decided to bring forward the measures related to the agreement announced on July 13, 2009 and reduce future costs for its customers with unit-linked insurance policies. With these measures, AEGON commits to best of class principles of the Dutch Ministry of Finance. Previously, AEGON's approach was to settle compensation with clients when the policy expires. However, to comply with the Ministry's principles, AEGON will now settle compensation immediately by making direct additions to policy values before year-end 2012. As a result of this acceleration of previously announced measures, AEGON has recorded a charge of EUR 265 million before tax in the second quarter of 2012 included in Claims and Benefits.

In addition, AEGON will reduce future policy costs beginning in 2013 onward for the large majority of its unit-linked portfolio. This will decrease income before tax over the remaining duration of the policies by approximately EUR 125 million, based on the current present value.

There have been no other material changes in contingent assets and liabilities as reported in the 2011 consolidated financial statements of AEGON.

**23. Acquisitions / Divestments**

AEGON signed an agreement to dispose of its interest in Prisma Capital Partners LP ( Prisma ) to KKR. Prisma, which is accounted for as an associate, serves as an investment manager for certain of AEGON's hedge fund investments as well as for other third parties. The transaction is expected to close in the fourth quarter of 2012 and is subject to regulatory approval and other closing commitments. The book value as at June 30, 2012 was nil. AEGON's share in Prisma earnings amounted to EUR 5 million for the first six months of 2012 (full year 2011: EUR 13 million).

There were no other significant acquisitions or divestments during the first six months of 2012.

**24. Events after the balance sheet date**

On July 18, AEGON issued EUR 500 million in senior unsecured notes, due July 18, 2017. The notes were issued under AEGON's USD 6 billion debt issuance program at a price of 99.712%, and will carry a coupon of 3.00%. Net proceeds from this issuance will be used for general corporate purposes and the redemption of short-term debt.

Following the announced merger between Banca Cívica and CaixaBank in Spain, AEGON reached an agreement, on August 3, 2012, with CaixaBank to end the life, health and pension partnership with Banca Cívica and sell its 50% interest in the joint ventures to CaixaBank for a total consideration of EUR 190 million. The transaction is expected to close in the third quarter of 2012 and is subject to regulatory approvals. The sale is expected to result in a book gain of approximately EUR 35 million before tax. AEGON's share in underlying earnings before tax of the joint venture totaled EUR 9 million for the first six months of 2012 (full year 2011: EUR 16 million).

There were no other events after the balance sheet date with a significant impact on the financial position of the Company as of June 30, 2012.

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**Management statement**

The interim report for the six months ended June 30, 2012 consists of the condensed consolidated interim financial statements, the Q2 results release and the responsibility statement by the Company's Executive Board. The information in this interim report is unaudited.

The Executive Board is responsible for preparing the condensed consolidated interim financial statements in accordance with Dutch law and those International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and with IFRS as issued by the International Accounting Standards Board (IASB).

The Executive Board declares that, to the best of its knowledge, the condensed consolidated interim financial statements which have been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU, with IFRS as issued by the IASB, give a true and fair view of the assets, liabilities, financial condition and profit or loss of AEGON N.V. and the undertakings included in the consolidation as a whole and that the Q2 results release includes a fair review of the information required pursuant to section 5:25d, subsections 8 and 9 of the Dutch Financial Markets Supervision Act (Wet op het financieel toezicht).

The Hague, August 8, 2012

A.R. Wynaendts

*Chairman of the Executive Board and CEO*

J.J. Nooitgedagt

*Member of the Executive Board and CFO*

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### **Disclaimer**

### **Cautionary note regarding non-GAAP measures**

This document includes a non-GAAP financial measure: underlying earnings before tax. The reconciliation of underlying earnings before tax to the most comparable IFRS measure is provided in Note 3 Segment information of this report. AEGON believes that this non-GAAP measure, together with the IFRS information, provides a meaningful measure for the investment community to evaluate AEGON's business relative to the businesses of its peers.

### **Local currencies and constant currency exchange rates**

This document contains certain information about AEGON's results and financial condition in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. Certain comparative information presented on a constant currency basis eliminates the effects of changes in currency exchange rates. None of this information is a substitute for or superior to financial information about us presented in EUR, which is the currency of AEGON's primary financial statements.

### **Forward-looking statements**

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to AEGON. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. AEGON undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom;

Changes in the performance of financial markets, including emerging markets, such as with regard to:

- The frequency and severity of defaults by issuers in AEGON's fixed income investment portfolios;
- The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities AEGON holds; and
- The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that AEGON holds;

Changes in the performance of AEGON's investment portfolio and decline in ratings of the company's counterparties;

Consequences of a potential (partial) break-up of the euro;

The frequency and severity of insured loss events;

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Changes affecting mortality, morbidity, persistence and other factors that may impact the profitability of AEGON's insurance products;

Reinsurers to whom AEGON has ceded significant underwriting risks may fail to meet their obligations;

Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels; changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;

Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;

Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;

Changes in laws and regulations, particularly those affecting AEGON's operations, ability to hire and retain key personnel, the products the company sells, and the attractiveness of certain products to its consumers;

Regulatory changes relating to the insurance industry in the jurisdictions in which AEGON operates;

Acts of God, acts of terrorism, acts of war and pandemics;

Changes in the policies of central banks and/or governments;

Lowering of one or more of AEGON's debt ratings issued by recognized rating organizations and the adverse impact such action may have on the company's ability to raise capital and on its liquidity and financial condition;

Lowering of one or more of insurer financial strength ratings of AEGON's insurance subsidiaries and the adverse impact such action may have on the premium writings, policy retention, profitability of its insurance subsidiaries and liquidity;

The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital AEGON is required to maintain;

Litigation or regulatory action that could require AEGON to pay significant damages or change the way the company does business;

As AEGON's operations support complex transactions and are highly dependent on the proper functioning of information technology, a computer system failure or security breach may disrupt the company's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;

Customer responsiveness to both new products and distribution channels;

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Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for AEGON's products;

Changes in accounting regulations and policies may affect AEGON's reported results and shareholder's equity;

The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including AEGON's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;

Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt AEGON's business; and

AEGON's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives. Further details of potential risks and uncertainties affecting the company are described in the company's filings with NYSE Euronext Amsterdam and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, the company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

Unaudited

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**PUBLICATION DATE FIGURES IN 2012 AND 2013**

|                            |                             |
|----------------------------|-----------------------------|
| Thursday, November 8, 2012 | Results third quarter 2012  |
| Friday, February 15, 2013  | Results fourth quarter 2012 |
| Wednesday, May 8, 2013     | Results first quarter 2013  |
| Thursday, August 8, 2013   | Results second quarter 2013 |
| Thursday, November 7, 2013 | Results third quarter 2013  |

**PRESS RELEASE AND SUPPLEMENTS**

AEGON's Q2 2012 press release and Q2 2012 Financial Supplement are available on AEGON's website [www.aegon.com](http://www.aegon.com).



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**ABOUT AEGON**

**Throughout their working lives and into retirement, millions of people around the world rely on AEGON to help them secure their long-term financial futures.**

**As an international life insurance, pension and investment company, AEGON has businesses in over twenty markets in the Americas, Europe and Asia. AEGON companies employ approximately 25,000 people and have nearly 47 million customers across the globe.**

**AEGON uses its strength and expertise to create added value for customers, employees, shareholders and the wider community. AEGON does this by encouraging innovation and by growing its businesses profitably and sustainably.**

**AEGON's ambition is to be a leader in all its chosen markets.**