

TARO PHARMACEUTICAL INDUSTRIES LTD

Form 20-F

April 05, 2012

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 20-F

(Mark One)

REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

OR

SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
Date of event requiring this shell company report \_\_\_\_\_

Commission file number 001-35463

**TARO PHARMACEUTICAL INDUSTRIES LTD.**

(Exact name of Registrant as specified in its charter)

N/A

**(Translation of Registrant's name into English)**

**Israel**

**(Jurisdiction of incorporation or organization)**

**14 Hakitor Street, Haifa Bay 26110, Israel**  
**(Address of principal executive offices)**

**Michael Kalb**

**Interim Chief Financial Officer**

**Taro Pharmaceutical Industries Ltd.**

**c/o Taro Pharmaceuticals U.S.A., Inc.**

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**(Name, telephone, email and/or facsimile number and address of Company contact person)**

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Securities registered or to be registered pursuant to Section 12(b) of the Act:

None  
(Title of Class)

Securities registered or to be registered pursuant to Section 12(g) of the Act:

Ordinary Shares, NIS 0.0001 nominal (par) value per share  
(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:

None  
(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the Annual Report:

**44,476,032 Ordinary Shares, NIS 0.0001 nominal (par) value per share, and 2,600 Founders Shares NIS 0.00001 nominal (par) value per share were issued and outstanding as of December 31, 2011**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes  No

Note - checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

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U.S. GAAP

International Financial Reporting Standards  Other   
as issued by the International Accounting  
Standards Board

If  Other  has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Item 17  Item 18

If this is an Annual Report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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**INTRODUCTION**

We, among other things, develop, manufacture and market prescription and over-the-counter ( OTC ) pharmaceutical products, primarily in the United States (the U.S. ), Canada and Israel. We also develop and manufacture active pharmaceutical ingredients ( APIs ), primarily for use in our finished dosage form products. We were incorporated in 1959 under the laws of the State of Israel. In 1961, we completed the initial public offering of our ordinary shares in the United States. As of March 22, 2012, our ordinary shares have been traded on the New York Stock Exchange (the NYSE ), under the symbol TARO.

As used in this Annual Report on Form 20-F for the year ended December 31, 2011 (the 2011 Annual Report ), the terms we, us, our, Taro and the Company mean Taro Pharmaceutical Industries Ltd. and its affiliates (excluding Sun Pharmaceutical Industries Ltd. (Reuters: SUN.BO, Bloomberg: SUNP IN, NSE: SUNPHARMA, BSE: 524715) ( Sun Pharma ) and its other non-Taro affiliates ( Sun )) and subsidiaries, unless otherwise indicated.

This 2011 Annual Report is being filed in respect of the year ended December 31, 2011, and contains the audited consolidated financial statements for the year then ended. To disclose information as of the latest practicable date and to provide material information to shareholders, this 2011 Annual Report discloses events and other information occurring after the fiscal year ended December 31, 2011.

**FORWARD-LOOKING STATEMENTS**

Except for the historical information contained in this 2011 Annual Report, the statements contained herein are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934 in particular with respect to our business, financial condition and results of operations. Actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including all the risks discussed in Item 3D Key Information: Risk Factors and elsewhere in this Annual Report. We urge you to consider that statements which use the terms *believe*, *expect*, *plan*, *intend*, *estimate*, *anticipate*, *should*, *will*, *may*, *hope* and similar expressions are intended to identify forward-looking statements. These statements reflect our current views with respect to future events and are based on assumptions and are subject to risks and uncertainties. Except as required by applicable law, including the securities laws of the United States, we do not intend to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**PRESENTATION OF FINANCIAL INFORMATION**

Our consolidated financial statements appearing in this 2011 Annual Report are reported in United States dollars in thousands, unless otherwise indicated, and are prepared in accordance with generally accepted accounting principles in the United States of America ( U.S. GAAP ). Totals presented in this 2011 Annual Report may not total correctly due to rounding of numbers. References to a particular fiscal year are to the period ended December 31 of such year.

All references in this 2011 Annual Report to dollars, or \$, are to United States dollars and all references in this Annual Report to NIS are to New Israeli Shekels. The published<sup>(1)</sup> representative exchange rate between the NIS and the dollar for February 29, 2012, was NIS 3.77 per \$1.00. The published<sup>(2)</sup> representative exchange rate between the Canadian dollar and the dollar for February 29, 2012, was \$0.99 Canadian dollar per \$1.00. No representation is made that the NIS amounts or Canadian dollar amounts could have been, or could be, converted into dollars at rates specified herein or any other rate.

<sup>(1)</sup>As published by The Bank of Israel.

<sup>(2)</sup>As published by The Bank of Canada.

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**PART I**

**ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3. KEY INFORMATION**

**A. SELECTED FINANCIAL DATA**

We have derived the following selected consolidated financial data for each of the years ended December 31, 2011, 2010 and 2009 and as of December 31, 2011 and 2010, from our audited consolidated financial statements set forth elsewhere in this 2011 Annual Report that have been prepared in accordance with U.S. GAAP. We have derived the consolidated selected financial data for each of the years ended December 31, 2008 and 2007 and as of December 31, 2009, 2008 and 2007 from our audited consolidated financial statements not included in this annual report. You should read the selected consolidated financial data together with *Item 5 - Operating and Financial Review and Prospects* and our consolidated financial statements, related notes and other financial information included elsewhere in this 2011 Annual Report.

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|  | \$505,668   | \$505,668   | \$505,668   | \$505,668   | \$505,668   |
|--|---|-------------|-------------|-------------|-------------|
|  | <b>Year Ended December 31,</b>                                      |             |             |             |             |
|  | <b>2011</b>   | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> |
|  | <b>U.S. dollars and shares in thousands (except per share data)</b> |             |             |             |             |
| <b>Consolidated Statements of Operations Data:</b>                             |   |             |             |             |             |
| Sales, net   | \$ 505,668  | \$ 392,535  | \$ 355,936  | \$ 327,351  | \$ 318,548  |
| Cost of sales  | 176,143   | 159,045     | 146,920     | 139,483     | 128,130     |
| Impairment   |   | 113         | 171         | 27          | 170         |
| Gross profit   | 329,525   | 233,377     | 208,845     | 187,841     | 190,248     |
| Operating expenses:  |   |             |             |             |             |
| Research and development, net  | 30,867  | 36,393      | 33,303      | 33,681      | 27,774      |
| Selling, marketing, general and administrative                                 | 93,918  | 107,902     | 100,344     | 97,125      | 94,823      |
| Impairment   | 784   | 2,617       | 3,363       | 2,820       |             |
| Total operating expenses   | 125,569   | 146,912     | 137,010     | 133,626     | 122,597     |
| Operating income   | 203,956   | 86,465      | 71,835      | 54,215      | 67,651      |
| Financial (income) expenses, net   | (3,697)   | 11,840      | 13,575      | (1,754)     | 20,725      |
| Other gain, net  | 609   | 755         | 548         | 469         | 579         |
| Income before income taxes   | 208,262   | 75,380      | 58,808      | 56,438      | 47,505      |
| Tax expense (benefit)  | 24,551  | 10,477      | (69,657)    | 13,541      | 5,511       |
| Income from continuing operations  | 183,711   | 64,903      | 128,465     | 42,897      | 41,994      |
| Net loss from discontinued operations  | (433)   | (352)       | (11,714)    | (12,376)    | (7,658)     |
| Net income   | 183,278   | 64,551      | 116,751     | 30,521      | 34,336      |
| Net income attributable to non-controlling interest                            | 598   | 473         | 2,728       |             |             |
| Net income attributable to Taro  | \$ 182,680  | \$ 64,078   | \$ 114,023  | \$ 30,521   | \$ 34,336   |
| Net income from continuing operations attributable to Taro                     | 183,113   | 64,430      | 125,737     | 42,897      | 41,994      |
| Net loss from discontinued operations attributable to Taro                     | (433)   | (352)       | (11,714)    | (12,376)    | (7,658)     |
| Net income attributable to Taro  | \$ 182,680  | \$ 64,078   | \$ 114,023  | \$ 30,521   | \$ 34,336   |
| Net income per ordinary share from continuing operations attributable to Taro: |   |             |             |             |             |
| Basic  | \$ 4.12   | \$ 1.60     | \$ 3.21     | \$ 1.10     | \$ 1.21     |
| Diluted  | \$ 4.12   | \$ 1.54     | \$ 3.10     | \$ 1.07     | \$ 1.20     |
| Net loss per ordinary share from discontinued operations attributable to Taro: |   |             |             |             |             |
| Basic  | \$ (0.01)   | \$ (0.01)   | \$ (0.30)   | \$ (0.32)   | \$ (0.22)   |
| Diluted  | \$ (0.01)   | \$ (0.01)   | \$ (0.29)   | \$ (0.31)   | \$ (0.22)   |
| Net income per ordinary share attributable to Taro:                            |   |             |             |             |             |
| Basic  | \$ 4.11   | \$ 1.59     | \$ 2.91     | \$ 0.78     | \$ 0.99     |
| Diluted  | \$ 4.11   | \$ 1.53     | \$ 2.81     | \$ 0.76     | \$ 0.98     |

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| Weighted-average number of ordinary shares used to compute net income per share: |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|
| Basic  | 44,406 | 40,272 | 39,232 | 39,200 | 34,725 |
| Diluted  | 44,491 | 41,850 | 40,568 | 40,423 | 35,215 |

|  | 2011                                  | 2010      | 2009      | 2008      | 2007      |
|--|---------------------------------------|-----------|-----------|-----------|-----------|
|  | \$505,668                             | \$505,668 | \$505,668 | \$505,668 | \$505,668 |
|  | <b>As of December 31,</b>             |           |           |           |           |
|  | <b>(In thousands of U.S. dollars)</b> |           |           |           |           |

| <b>Consolidated Balance Sheets Data:</b>                        |            |            |           |             |             |
|---|------------|------------|-----------|-------------|-------------|
| Working capital (deficiency)                                    | \$ 391,048 | \$ 165,851 | \$ 59,095 | \$ (12,773) | \$ (24,448) |
| Property, plant and equipment, net                              | 152,532    | 163,596    | 176,168   | 186,543     | 211,929     |
| Total assets  | 795,845    | 556,442    | 575,889   | 473,098     | 483,353     |
| Short-term debt, including current maturities of long-term debt | 17,073     | 28,195     | 125,367   | 130,004     | 140,340     |
| Long-term debt, net of current maturities                       | 27,614     | 31,225     | 38,380    | 58,019      | 76,361      |
| Shareholders' equity  | 571,063    | 384,513    | 295,696   | 164,217     | 153,238     |

**Dividends**

We have never paid cash dividends and we do not anticipate paying any cash dividends in the foreseeable future. Our dividend policy is set forth below in *Item 8.A Consolidated Statements and Other Financial Information*.

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### **B. CAPITALIZATION AND INDEBTEDNESS**

Not applicable.

### **C. REASONS FOR THE OFFER AND USE OF PROCEEDS**

Not applicable.

### **D. RISK FACTORS**

*Our business, operating results and financial condition may be seriously harmed due to any of the following risks, among others. If we do not successfully address the risks to which we are subject, we may experience a material adverse effect on our business, results of operations and financial condition and our share price may decline. We cannot assure you that we will successfully address any of these risks.*

#### **Risks Relating to Our Industry**

*The pharmaceutical industry in which we operate is intensely competitive. We are particularly subject to the risks of competition. For example, the competition we encounter may have a negative impact upon the prices we may charge for our products, the market share of our products and our revenue and profitability.*

The pharmaceutical industry in which we operate is intensely competitive. The competition which we encounter has an effect on our product prices, market share, revenue and profitability. Depending upon how we respond to this competition, its effect may be materially adverse to us. We compete with:

generic manufacturers of our brand-name drugs;

the original manufacturers of the brand-name equivalents of our generic products;

other drug manufacturers (including brand-name companies that also manufacture generic drugs);

other generic drug manufacturers; and

manufacturers of new drugs that may compete with our generic drugs and proprietary products.

Most of the products that we sell are either generic drugs or drugs for which related patents have expired. Most of these products do not benefit from patent protection and are therefore more subject to the risk of competition than patented products. In addition, because many of our competitors have substantially greater financial, production and research and development resources, substantially larger sales and marketing organizations, and substantially greater name recognition than we have, we are particularly subject to the risks inherent in competing with them. For example, many of our competitors may be able to develop products and processes competitive with, or superior to, our own. Furthermore, we may not be able to differentiate our products from those of our competitors, successfully develop or introduce new products that are less costly or offer better performance than those of our competitors or offer purchasers of our products payment and other commercial terms as favorable as those offered by our competitors.

*Other pharmaceutical companies frequently take actions to prevent or discourage the use of generic drug products such as ours.*

Other pharmaceutical companies have increasingly taken actions, including the use of state and federal legislative and regulatory mechanisms, to prevent, delay or discourage the use of generic equivalents to their products, including generic products that we manufacture or market. If these efforts to delay or prevent generic competition are successful, our ability to sell our generic versions of products may be limited or prevented. This could have a material adverse effect on our future results of operations. These efforts have included, among others:

filing new patents or extensions of existing patents on products whose original patent protection is about to expire, which could extend patent protection for the product and delay launch of generic equivalents;

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developing patented controlled-release products or other product improvements;

developing and marketing branded products as OTC products;

pursuing pediatric exclusivity for brand-name products;

submitting citizen petitions to request that the Commissioner of the U.S. Food and Drug Administration ( FDA ) take administrative action with respect to an abbreviated new drug application ( ANDA ) approval;

attaching special patent extension amendments to unrelated federal legislation;

engaging in state-by-state initiatives to enact legislation that restricts the substitution of some brand-name drugs with generic drugs;

making arrangements with managed care companies and insurers to reduce the economic incentives to purchase generic pharmaceuticals;

introducing authorized generics or their own generic equivalents to the marketplace; and

setting the price of brand-name drugs at or below the price of generic equivalents.

Generally, no additional regulatory approvals are required for brand-name manufacturers to sell directly or through a third party to the generic market. Brand-name products that are licensed to third parties and are marketed under their generic names at discounted prices are known as authorized generics. Such licensing facilitates the sale of generic equivalents of their own brand-name products. Because many brand-name companies are substantially larger than we are and have substantially greater resources than we have, we are particularly subject to the risks of their undertaking to prevent or discourage the use of our products that compete with theirs. Moreover, the introduction of authorized generics may make competition in the generic market more intense. It may also reduce the likelihood that a generic company that obtains the first ANDA approval for a particular product will be the first to market and/or the only generic alternative offered to the market and thus may diminish the economic benefit associated with this position.

***We may experience declines in the sales volume and prices of our products as the result of the continuing trend of consolidation of certain customer groups, such as the wholesale drug distribution and retail pharmacy industries, as well as the emergence of large buying groups. The result of such developments could have a material adverse effect on our business, financial position and results of operations, and could cause the market value of our ordinary shares to decline.***

We make a significant portion of our sales to a relatively small number of wholesalers, retail drug chains, food chains and mass merchandisers. If demand decreases significantly, we could experience a negative impact on our profitability. Also, these customers constitute an essential part of the distribution chain for generic pharmaceutical products and continue to undergo significant consolidation. This consolidation may result in these groups gaining additional purchasing leverage and consequently increasing product pricing pressures facing us. In addition, the emergence of large buying groups representing independent retail pharmacies and the prevalence and influence of managed care organizations and similar institutions, potentially enables those groups to attempt to extract price discounts on our products. The result of these developments may have a material adverse impact on our business, financial position and results of operations, and could cause the market value of our ordinary shares to decline.

***New developments by others could make our products or technologies non-competitive or obsolete.***

The markets in which we compete and intend to compete are undergoing, and are expected to continue to undergo, rapid and significant technological change. We expect competition to intensify as technological advances are made. Our competitors may succeed in developing products and technologies that are more effective or less costly than any that we are developing, or that would render our products obsolete and

noncompetitive.

We anticipate that we will face increased competition in the future as new companies enter the market and novel or advanced technologies emerge. Smaller or early-stage companies may also prove to be significant competitors, particularly through collaborative arrangements with large and established companies. Many of our competitors have significantly greater research and development, financial, sales and marketing, manufacturing and other resources than we have. As a result, they may be able to devote greater resources to the development, manufacture, marketing or sale of their products, initiate or withstand substantial price competition, or more readily take advantage of acquisitions or other opportunities.

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***Our ability to market products successfully depends, in part, upon the acceptance of the products not only by consumers, but also by independent third parties.***

Our ability to market generic or proprietary pharmaceutical products successfully depends, in part, on the acceptance of the products by independent third parties (including physicians, pharmacies, government formularies, managed care providers, insurance companies and retailers), as well as patients. In addition, unanticipated side effects or unfavorable publicity concerning any of our products, or any brand-name product of which our generic product is the equivalent, could have an adverse effect on our ability to achieve acceptance by prescribing physicians, managed care providers, pharmacies and other retailers, customers and patients.

***Our future profitability depends upon our ability to continue monitoring our inventory levels in the distribution channel.***

Our future profitability depends upon our ability to continue monitoring our inventory levels in the distribution channel. We obtain reports of the amount of our products held in inventory by our wholesaler customers. We use these reports as part of our process for monitoring inventory levels in our distribution channel and our exposure to product returns. If we lose access to these reports, we may not be able to adequately monitor our inventory levels in the distribution channel. The loss of our visibility into the distribution channel could cause inventory levels to build, exceeding market demand and resulting in our incurring significant and unanticipated expenditures to reimburse these wholesaler customers for product returns, which could materially impact our profitability and cash flows in an adverse manner.

***Our future profitability depends upon our ability to introduce new generic or innovative products on a timely basis.***

Our future profitability depends, to a significant extent, upon our ability to introduce, on a timely basis, new generic or innovative products for which we either are the first to market (or among the first to market) or can otherwise gain significant market share. Our ability to achieve any of these objectives is dependent upon, among other things, the timing of regulatory approval of these products and the number and timing of regulatory approvals of competing products. Inasmuch as this timing is not within our control, we may not be able to develop and introduce new generic and innovative products on a timely basis, if at all.

To the extent that we succeed in being the first to market a generic version of a significant product, and particularly if we obtain the 180-day period of market exclusivity for the U.S. market provided under the Drug Price Competition and Patent Term Restoration Act of 1984 (the Hatch-Waxman Act), our sales, profits and profitability can be substantially increased in the period following the introduction of such product and prior to a competitor's introduction of an equivalent product. However, at the end of the 180-day exclusivity period, these sales, along with the profits therefrom, may diminish precipitously.

***Our revenue and profits from individual generic pharmaceutical products are likely to decline as our competitors introduce their own generic equivalents.***

Revenue and gross profit derived from generic pharmaceutical products tend to follow a pattern based on regulatory and competitive factors unique to the generic pharmaceutical industry. As the patents for a brand-name product and the related exclusivity periods expire, the first generic manufacturer to receive regulatory approval for a generic equivalent of the product is often able to capture a substantial share of the market. However, as other generic manufacturers receive regulatory approvals for competing products, or brand-name manufacturers introduce authorized generics, that market share and the price of that product will decline. Our overall profitability depends on, among other things, our ability to continuously, and on a timely basis, introduce new products.

## **Risks Relating to Regulatory Matters**

***We are subject to extensive government regulation that increases our costs and could prevent us from marketing or selling our products.***

We are subject to extensive regulation by the United States, Canada, Israel and other jurisdictions. These jurisdictions regulate the approval, testing, manufacture, labeling, marketing and sale of pharmaceutical products. For example, approval by the FDA is generally required before any new drug or the generic equivalent to any previously approved drug may be marketed in the United States. In order to receive approval from the FDA for each new drug product we wish to market, we must demonstrate, through rigorous clinical trials, that the new drug product is safe and effective for its intended use and that our manufacturing



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process for that product candidate complies with current Good Manufacturing Practices ( cGMP ). We cannot provide an assurance that the FDA will, in a timely manner, or ever, approve our applications for new drug products. The FDA may require substantial additional clinical testing or find that our drug product does not satisfy the standards for approval. In addition, in order to obtain approval for our product candidates that are generic versions of brand-name drugs, we must demonstrate to the FDA that each generic product candidate is bioequivalent to a drug previously approved by the FDA through the new drug approval process, known as an innovator, or brand-name reference drug. Bioequivalency may be demonstrated by comparing the generic product to the innovator drug product in dosage form, strength, route of administration, quality, performance characteristics and intended use. If the FDA determines that an ANDA for a generic drug product is not adequate to support approval, it could deny our application or request additional information, including clinical trials, which could delay approval of the product and impair our ability to compete with other versions of the generic drug product.

If our product candidates receive FDA approval, the labeling claims and marketing statements that we can make for our new and generic products are limited by statutes and regulations and, with respect to our generic drugs, by the labeling claims made in the brand-name product s packaging. In addition, if the FDA and/or a foreign regulatory authority approves any of our products, the labeling, packaging, adverse event reporting, storage, advertising and promotion for the product will be subject to extensive and ongoing regulatory requirements. As a manufacturer of pharmaceutical products distributed in the United States, we must also comply with cGMPs, which include requirements related to production processes, quality control and assurance and recordkeeping. Products that we manufacture and distribute in foreign jurisdictions may be regulated under comparable laws and regulations in those jurisdictions. The facilities of Taro Pharmaceuticals U.S.A., Inc. ( Taro U.S.A. ), our U.S. subsidiary, our manufacturing facilities and procedures and those of our suppliers are subject to periodic inspection by the FDA and foreign regulatory agencies. Any material deviations from cGMPs or other applicable standards identified during such inspections may result in enforcement actions, including delaying or preventing new product approvals, a delay or suspension in manufacturing operations, consent decrees or civil or criminal penalties. Further, discovery of previously unknown problems with a product or manufacturer may result in restrictions or sanctions with respect to the product, including withdrawal of the product from the market.

In addition, because we market a controlled substance in the United States and other controlled substances in Israel, we must meet the requirements of the United States Controlled Substances Act and its equivalents in Israel, as well as the regulations promulgated thereunder in each country. These regulations include stringent requirements for manufacturing controls, importation, receipt and handling procedures and security to prevent diversion of, or unauthorized access to, the controlled substances in each stage of the production and distribution process. The United States Drug Enforcement Administration ( DEA ) and comparable regulatory authorities in Israel and Canada may periodically inspect our facilities for compliance with the United States Controlled Substances Act and its equivalents in Israel and Canada. Any failure to comply with these laws and regulations could lead to a variety of sanctions, including the revocation, or a denial of renewal, of our DEA registration (or Israeli or Canadian equivalent), injunctions, or civil or criminal penalties.

Furthermore, most of the products that we manufacture and distribute are manufactured outside the United States and must be shipped into the United States. The FDA and the DEA, in conjunction with the United States Customs Service, can exercise greater legal authority over goods that we seek to import into the United States than they can over products that are manufactured in the United States.

Although we devote significant time, effort and expense to addressing the extensive government regulations applicable to our business and obtaining regulatory approvals, we remain subject to the risk of being unable to obtain necessary approvals on a timely basis, if at all. Delays in receiving regulatory approvals could adversely affect our ability to market our products.

Product approvals by the FDA and by comparable foreign regulatory authorities may be withdrawn if compliance with regulatory standards is not maintained or if problems relating to the products are experienced after initial approval. In addition, if we fail to comply with governmental regulations we may be subject to fines, unanticipated compliance expenditures, interruptions of our production and/or sales, prohibition of importation, seizures and recalls of our products, criminal prosecution and debarment of us and our employees from the generic drug approval process.

In February 2009, our Canadian manufacturing facility received a Warning Letter from the FDA (the Warning Letter ) expressing concern identified during a July 2008 inspection about certain quality control systems, including failure to complete investigations of quality issues in a timely manner. The Company has corrected the specific observations cited during the July 2008 inspection and in the Warning Letter, and, to ensure its products meet all requirements, has improved its ability to adhere to cGMPs by adding additional qualified personnel, engaging outside experts and adding new procedures to resolve any systemic issues and prevent recurrence. The observations cited in the Warning Letter do not relate to any of the Company s other facilities.

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A formal cGMP re-inspection was conducted by the FDA in February 2011 to evaluate the effectiveness of corrective actions undertaken by Taro and the FDA announced in April 2011 that the site has an acceptable regulatory status and issues were considered resolved. Additionally, Health Canada inspected the facility in early 2011 and rated it as compliant.

### ***Regulatory authorities may require New Drug Applications for products currently marketed under the Drug Efficacy Study Implementation Review and Compliance Policy.***

Certain drug products were considered safe by the FDA as part of the Drug Efficacy Study Implementation ( DESI ) Review and Compliance Policy Guide Chapter 4, Subchapter 440 of 1968. These products have been marketed for many years and, while considered to be safe for their indicated use, lack data supporting effectiveness. Therefore, the FDA may at any time, or from time to time, review a product on the DESI list to determine if the product requires the submission of a New Drug Application ( NDA ), for the continued marketing of the product in the United States. The Company, like many pharmaceutical companies, markets certain drug products under the DESI/Compliance Policy. As such, we may be required to cease marketing or file NDAs for such products. The filing of an NDA may be expensive, time consuming and require more resources than those available to the Company to support the research for the NDA, thus requiring us to withdraw such products from the market or to cease marketing them.

### ***Changes in regulatory environment may prevent us from utilizing the exclusivity periods that are important for the success of some of our generic products.***

The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Medicare Act ) provides that the 180-day market exclusivity period provided under the Hatch-Waxman Act is only triggered by commercial marketing of the product. However, the Medicare Act also contains forfeiture provisions which would deprive the first Paragraph IV filer (as defined below) of exclusivity if certain conditions are met. Accordingly, we may face the risk of forfeiture and therefore may not be able to exploit a given exclusivity period for specific products.

Under the terms of the Hatch-Waxman Act, a generic applicant must make certain certifications with respect to the patent status of the drug for which it is seeking approval. In the event that such applicant plans to challenge the validity or enforceability of an existing listed patent or asserts that the proposed product does not infringe an existing listed patent, it files a so-called Paragraph IV certification. The Hatch-Waxman Act provides for a potential 180-day period of generic exclusivity for the first company to submit an ANDA with a Paragraph IV certification. The Medicare Act modified certain provisions of the Hatch-Waxman Act. Under the Medicare Act, final ANDA approval for a product subject to Paragraph IV patent litigation may be obtained upon the earlier of a favorable district court decision or 30 months from notification to the patent holder of the Paragraph IV filing. Exclusivity rights may be forfeited pursuant to the Medicare Act if the product is not marketed within 75 days of the final court decision and under other specified circumstances. However, some of these changes apply to ANDAs where the first Paragraph IV certification was filed after the enactment of the Medicare Act; previously filed ANDAs generally continue to be governed by the previous law.

### ***Pharmaceutical companies are required by international law to comply with adverse event reporting requirements.***

Our failure to meet these reporting requirements in any jurisdiction could result in actions by regulatory authorities in that and/or other jurisdictions, including any of the following: warning letters, public announcements, restriction or suspension of marketing authorizations, revocation of marketing authorizations, fines or a combination of any of these actions.

### ***Health care reform may have an impact on all segments of the health care industry***

On March 23, 2010, the U.S. government enacted the Patient Protection and Affordable Care Act ( PPACA ). A companion bill, the Health Care Education Affordability Reconciliation Act of 2010, which was enacted by the U.S. government on March 30, 2010, contains amendments to the PPACA that reconcile the Senate and House versions of the legislation. Together, these bills (the Acts ) represent the most comprehensive overhaul ever enacted of both the public and private health care systems in the U.S.A.

The Acts impose on manufacturers a variety of additional rebates, discounts, fees, taxes and reporting and regulatory requirements. In December 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standard Update ( ASU ) No. 2010-27, *Other Expenses (Topic 720): Fees Paid to the Federal Government by Pharmaceutical Manufacturers (a consensus of the FASB Emerging Issues Task Force)*.

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This standard addresses how fees mandated by the Acts should be recognized and classified in the income statements of pharmaceutical manufacturers. Under the proposal, the annual fee would be recognized as a liability for the total amount and a corresponding deferred cost over the calendar year. This is a liability and presented as an operating expense. This ASU is effective for calendar years beginning after December 31, 2010. The adoption of ASU 2010-27 did not impact the company's financial statements during 2011 as there were no fees charged and the Company anticipates the fees to be less than 0.2% of net sales in 2012.

### ***Reimbursement policies of third-parties, cost containment measures and healthcare reform could adversely affect the demand for our products and limit our ability to sell our products.***

Our ability to market our products depends, in part, on reimbursement levels for them and related treatment established by healthcare providers (including government authorities), private health insurers and other organizations, including health maintenance organizations and managed care organizations. Reimbursement may not be available for some of our products and, even if granted, may not be maintained. Limits placed on reimbursement could make it more difficult for people to buy our products and reduce, or possibly eliminate, the demand for our products. In the event that governmental authorities enact additional legislation or adopt regulations which affect third-party coverage and reimbursement, demand for our products may be reduced with a consequent adverse effect, which may be material, on our sales and profitability. In addition, the purchase of our products could be significantly influenced by the following factors, among others:

trends in managed healthcare in the United States;

developments in health maintenance organizations, managed care organizations and similar enterprises;

legislative proposals to reform healthcare and government insurance programs; and

price controls and reimbursement policies.

These factors could result in lower prices and/or a reduced demand for our products.

The Acts are a sweeping measure intended to expand healthcare coverage within the U.S., primarily through the imposition of health insurance mandates on employers and individuals and expansion of the Medicaid program. Among other things, the Acts contain provisions that will change payment levels for pharmaceuticals under Medicaid and increase pharmaceutical rebates under the Medicaid Drug Rebate Program. Effective October 1, 2010, the law changed the formula for calculating federal upper limits, which are a type of cap on the amount a state Medicaid program can reimburse pharmacies for multiple source drugs (drugs for which there are at least three equivalent versions on the market). When these provisions are implemented, the federal upper limit ( FUL ) will be calculated based on the weighted-average of the average manufacturer prices (AMPs) of the equivalent drugs on the market. In addition, the law changed the preexisting definition of AMP so that it is based only on direct sales to retail community pharmacies and sales to wholesalers who sell to retail community pharmacies. The Centers for Medicare & Medicaid Services ( CMS ) has not yet begun to implement the new FUL provisions and has not issued regulations to implement the new statutory definition of AMP. We do not know how the new methodology for calculating federal upper limits will affect our pharmacy customers.

In addition, the Acts require CMS to publish and provide states with the weighted-average monthly AMPs for multiple source drugs. CMS has encouraged state Medicaid programs to utilize these AMPs as a benchmark for prescription drug reimbursement in place of the current, widely used benchmark of average wholesale price. CMS has not yet begun to make weighted-average AMPs available to the states or the public. When implemented, the disclosure may have the effect of reducing Medicaid reimbursement rates. Moreover, we cannot predict how the public disclosure of this information may affect competition in the market place.

Effective January 1, 2010, the Acts also increased the minimum Medicaid rebate rate from 15.1% to 23.1% of AMP for drugs approved under a new drug application, and increased the Medicaid rebate from 11% to 13% of AMP for drugs approved under an abbreviated new drug application. Also, the volume of rebated drugs has been expanded to include beneficiaries in Medicaid managed care organizations. These measures have increased our cost of selling to the Medicaid market.

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The full effects of the Acts on Medicaid payment and on our Medicaid rebates cannot be known until all of these provisions are implemented and the CMS issues applicable regulations or guidance but may have an adverse impact thereon.

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***We are susceptible to product liability claims that may not be covered by insurance and could require us to pay substantial sums.***

We face the risk of loss resulting from, and adverse publicity associated with, product liability lawsuits, whether or not such claims are valid. We may not be able to avoid such claims. In addition, our product liability insurance may not be adequate to cover such claims or we may not be able to obtain adequate insurance coverage in the future at acceptable costs. A successful product liability claim that exceeds our policy limits could require us to pay substantial sums. In addition, product liability coverage for pharmaceutical companies is becoming more expensive and, as a result, we may not be able to obtain the type and amount of coverage we desire or to maintain our current coverage.

***Product recalls could harm our business.***

Product recalls or product field alerts may be issued at our discretion or at the discretion of the FDA, other governmental agencies or other companies having regulatory authority for pharmaceutical product sales. From time to time, we may recall products for various reasons, including failure of our products to maintain their stability through their expiration dates. Any recall or product field alert has the potential of damaging the reputation of the product or our reputation. Any significant recalls could materially affect our sales. In these cases, our business, financial condition, results of operations and cash flows could be materially adversely affected.

***Our reputation among consumers and our customers in the pharmacy trade may be negatively impacted by incidents of counterfeiting of our products.***

The counterfeiting of pharmaceutical products is a widely reported problem for pharmaceutical manufacturers, distributors, retailers and consumers in the United States, which is our largest market. Such counterfeiting may take the form of illicit producers manufacturing cheaper and less effective counterfeit versions of our products, or producing imitation products containing no active ingredients, and then packaging such counterfeit products in a manner which makes them look like our products. If incidents occurred in which such products prove to be ineffective, or even harmful, to the individuals who used them, consumers and our customers might not buy our products out of fear that they might be ineffective or dangerous counterfeits. In addition, sales of counterfeit products could reduce sales of our legitimate products. Such counterfeit products could have a material negative impact on our sales and net income.

***The manufacture and storage of pharmaceutical and chemical products are subject to environmental regulation and inherent risk.***

Because chemical ingredients are used in the manufacture of pharmaceutical products and due to the nature of the manufacturing process itself, there is a risk of incurring liability for damages caused by or during the storage or manufacture of both the chemical ingredients and the finished pharmaceutical products. Although we have never incurred any material liability for damages of this nature, we may be subject to liability in the future. In addition, while we believe our insurance coverage is adequate, it is possible that a successful claim would exceed our coverage, requiring us to pay a substantial sum.

The pharmaceutical industry is furthermore subject to extensive environmental regulation. We therefore face the risk of incurring liability for damages or the costs of remedying environmental problems because of the chemical ingredients contained in pharmaceutical products and the nature of their manufacturing process. Although we have never incurred any such liability in any material amount, we may be subject to liability in the future. We may also be required to increase expenditures to remedy environmental problems and comply with applicable regulations. If we fail to comply with environmental regulations to use, discharge or dispose of hazardous materials appropriately or otherwise to comply with the conditions attached to our operating licenses, the licenses could be revoked and we could be subject to criminal sanctions and substantial liability. We could also be required to suspend or modify our manufacturing operations.

***Testing required for the regulatory approval of our products is sometimes conducted by independent third-parties. Any failure by any of these third-parties to perform this testing properly may have an adverse effect upon our ability to obtain regulatory approvals.***

Our applications for the regulatory approval of our products incorporate the results of testing and other information that are sometimes provided by independent third-parties (including, for example, manufacturers of raw materials, testing laboratories,

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contract research organizations or independent research facilities). The likelihood that the products being tested will receive regulatory approval is, to some extent, dependent upon the quality of the work performed by these third-parties, the quality of the third-parties' facilities and the accuracy of the information provided by these third-parties. We have little or no control over any of these factors.

*Some of our products are manufactured by independent third-parties. Any failure by any of these third-parties to perform this manufacturing properly or follow cGMPs, may have an adverse effect upon our ability to maintain regulatory approvals or continue marketing our products.*

Certain products are manufactured by independent third-parties. Their compliance with cGMPs and other regulatory requirements is essential to our obtaining and maintaining regulatory approvals and marketing authorization for these products in the countries in which they are sold. Any failure by any of these third-parties to perform this manufacturing properly or follow cGMPs, may have an adverse effect upon our ability to maintain regulatory approvals or continue marketing our products.

### **Risks Relating to Our Company and Our Operations**

*One of our directors, and members of his immediate family currently control approximately 77.5% of the voting power in our Company.*

Dilip Shanghvi and members of his immediate family currently control, through their beneficial ownership of approximately 66.3% of our outstanding ordinary shares and 100% of our founders' shares through Sun, approximately 77.5% of the voting power in our Company. Dilip Shanghvi and members of his family also control approximately 63.7% of Sun Pharma.

*50% of the voting power in our subsidiary Taro U.S.A. is held by a corporation which is controlled by Sun.*

The share capital of Taro U.S.A. is divided into two classes. The Company owns 96.9% of the shares that have economic rights and 50% of the shares that have voting rights in Taro U.S.A. Taro Development Corporation ( TDC ) owns 3.1% of the shares that have economic rights and 50% of the shares that have voting rights in Taro U.S.A. Sun owns all of the outstanding voting shares of TDC and thereby controls TDC. Although TDC has agreed to vote all of its shares in Taro U.S.A. for the election to its board of directors of such persons as the Company may designate, TDC may terminate the agreement upon one year written notice. In the event that TDC were to cease voting its shares in Taro U.S.A. for our designees or otherwise in accordance with the Company's preference, TDC could prevent the Company from electing a majority of the board of directors of Taro U.S.A., effectively block actions that require approval of a majority of the voting power in Taro U.S.A. and potentially preclude the Company from consolidating Taro U.S.A. into the Company's financial statements. Taro U.S.A. accounted for 84% of the Company's consolidated revenue in 2011 and 78% of the Company's consolidated revenue in 2010 and 2009.

*Wholesaler customers account for a substantial portion of our consolidated sales.*

We have no long-term agreements with the wholesalers that require them to purchase our products and they may therefore reduce or cease their purchases from us at any time. Any cessation or significant reduction of their purchases from us would likely have a material adverse effect on the results of our operations and our financial condition. Furthermore, changes in their buying patterns or in their policies and practices in relation to their working capital and inventory management may result in a reduction of, or a change in the timing of, their purchases of our products. While we receive periodic inventory reports from the wholesalers, we have no ability to obtain advance knowledge of such changes. We base our manufacturing schedules, inventories and internal sales projections principally on historical data. To the extent that actual orders from these wholesalers differ substantially from our internal projections, we may either find ourselves with excess inventory or in an out-of-stock position. Hence, factors beyond our control relative to these customers have in the recent past, and may have from time to time in the future, a material adverse effect upon our operating results, which has, in the recent past, resulted, and may from time to time in the future result, in substantial volatility of the market prices of our ordinary shares.

*The nature of our business requires us to estimate future charges against wholesaler accounts receivable. If these estimates are not accurate, the results of our operations and financial condition could be adversely affected.*

Sales to third-parties, including government institutions, hospitals, hospital buying groups, pharmacy buying groups, pharmacy chains and others generally are made through wholesalers. We sell our goods to wholesalers, and the wholesalers subsequently resell the goods to third-parties at times and in quantities ordered by the third-parties. Typically, we have a contract price with a third-party to which a wholesaler resells our goods that may be equal to or less than the price at which we sold the goods to the



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wholesaler. In such a case, following the purchase of the product by a third-party purchaser from the wholesaler, the wholesaler charges us back for any shortfall. At the time of any individual sale by us to a wholesaler, we do not know under which contracts the wholesaler will resell goods to third-parties. Therefore, we estimate the amount of chargebacks and other credits that may be associated with these sales and we reduce our revenue accordingly. One factor in calculating these estimates is information on customer inventory levels provided to us by our customers. We obtain official reports of the amount of our products held in inventory by our wholesaler customers. If this information is inaccurate or not forthcoming, this may result in erroneously estimated reserves for chargebacks, returns or other deductions. In addition, from time to time, the amount of such chargebacks and other credits reported by a wholesaler may be different from our estimates. Discrepancies of this nature may result in a reduction in the value of our accounts receivable and a related charge to net income. The reconciliation of our accounts with wholesalers may, from time to time, delay, or otherwise impact, the collection of our accounts receivable or result in a decrease in their value and in a related charge to our net income.

### ***Our inventories of finished goods have expiration dates after which they cannot be sold.***

Industry standards require that pharmaceutical products be made available to customers from existing stock levels rather than on a made-to-order basis. Therefore, in order to accommodate market demand adequately, we strive to maintain sufficiently high levels of inventories. However, inventories prepared for sales that are not realized as or when anticipated may approach their expiration dates and may have to be written off. These write-offs, if any, could have an adverse effect on the results of our operations and financial condition.

### ***Our future success depends on our ability to develop, manufacture and sell new products.***

Our future success is largely dependent upon our ability to develop, manufacture and market new commercially viable pharmaceutical products and generic equivalents of proprietary pharmaceutical products whose patents and other exclusivity periods have expired. Delays in the development, manufacture and marketing of new products will negatively impact the results of our operations. Each of the steps in the development, manufacture and marketing of our products involves significant time and expense. We are, therefore, subject to the risks, among others, that:

any products under development, if and when fully developed and tested, will not perform in accordance with our expectations;

any generic product under development will, when tested, not be bioequivalent to its brand-name counterpart;

necessary regulatory approvals will not be obtained in a timely manner, if at all;

any new product cannot be successfully and profitably produced and marketed;

other companies may launch their version of generic products, either prior to or following the launch of our newly approved generic version of the same product;

brand-name companies may launch their products, either themselves or through third-parties, in the form of authorized generic products which can reduce sales, prices and profitability of our newly approved generic products; or

generic companies may launch generic versions of our brand-name drugs

our products may not be priced at levels acceptable to our customers.

***If we are unable to obtain raw materials, our operations could be seriously impaired.***



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While the majority of our products are either synthesized by us or are derived from multiple source materials, some raw materials and certain products are currently obtained from single domestic or foreign suppliers. Although we have not experienced significant difficulty in obtaining raw materials to date, material supply interruptions may occur in the future and we may have to obtain substitute raw materials or products. For most raw materials we do not have any long-term supply agreements and therefore we are subject to the risk that our suppliers of raw materials may not continue to supply us with raw materials on satisfactory terms or at all.

Furthermore, obtaining the regulatory approvals required for adding alternative suppliers of raw materials for finished products we manufacture may be a lengthy process. We strive to maintain adequate inventories of single source raw materials in order to

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ensure that any delays in receiving regulatory approvals will not have a material adverse effect upon our business. However, we may not be successful in doing so and consequently, we may be unable to sell some products pending approval of one or more alternate sources of raw materials. Any significant interruption in our supply stream could have a material adverse effect on our operations.

### ***Research and development efforts invested in our innovative pipeline may not achieve expected results.***

We invest increasingly greater resources to develop our innovative pipeline, both through our own efforts and through collaborations with third-parties, which results in higher risks.

The time from discovery to a possible commercial launch of an innovative product is substantial and involves multiple stages during which the product may be abandoned as a result of such factors as serious developmental problems, the inability to achieve our clinical goals, the inability to obtain necessary regulatory approvals in a timely manner, if at all, and the inability to produce and market such innovative products successfully and profitably. In addition, we face the risk that some of the third-parties we collaborate with may fail to perform their obligations. Accordingly, our investment in research and development of innovative products can involve significant costs with no assurances of future revenues or profit.

### ***We are continuing our efforts to develop new proprietary pharmaceutical products, but these efforts may not be successful.***

Our principal business has traditionally been the development, manufacture and marketing of generic equivalents of pharmaceutical products first introduced by other companies. However, we have increased our efforts to develop new proprietary products.

Expanding our focus beyond generic products and broadening our product pipeline to include new proprietary products may require additional internal expertise or external collaboration in areas in which we currently do not have substantial resources and personnel. Also, we may not have sufficient financial resources to complete certain clinical studies, and thus be unable to receive regulatory approval or commercialize these products. We may have to enter into collaborative arrangements with others that may require us to relinquish rights to some of our technologies or products that we would otherwise pursue independently. We may not be able to acquire the necessary expertise or enter into collaborative agreements on acceptable terms, if at all, to develop and market new proprietary products.

In addition, although a newly developed product may be successfully manufactured in a laboratory setting, difficulties may be encountered in scaling up for manufacture in commercially-sized batches. For this reason and others, only a small minority of all new proprietary research and development programs ultimately result in commercially successful drugs. A program (including any program of ours) cannot be deemed successful until it actually produces a drug that is commercially marketed for a significant period of time.

In order to obtain regulatory approvals for the commercial sale of our new proprietary products, we are required to complete extensive clinical trials in humans to demonstrate the safety and efficacy of the products to the satisfaction of FDA and regulatory authorities abroad. Conducting clinical trials is a lengthy, time-consuming and expensive process, and the results of such trials are inherently uncertain. We have limited experience in conducting clinical trials in these new product areas.

A clinical trial may fail for a number of reasons, including:

failure to enroll a sufficient number of patients meeting eligibility criteria;

failure of the new product to demonstrate safety and/or efficacy;

the development of serious (including life threatening) adverse events (including, for example, side effects caused by or connected with exposure to the new product); or

the failure of clinical investigators, trial monitors and other consultants or trial subjects to comply with the trial plan or protocol.

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The results from early clinical trials may not be predictive of results obtained in later clinical trials. Clinical trials may not demonstrate the safety and efficacy of a product sufficient to obtain the necessary regulatory approvals, or to support a commercially viable product. Any failure of a clinical trial for a product in which we have invested significant time or other resources could have a material adverse effect on our results of operations and financial condition.

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Even if launched commercially, our proprietary products may face competition from existing or new products of other companies. These other companies may have greater resources, market access, and consumer recognition than we have. Thus, there can be no assurance that our proprietary products will be successful or profitable. In addition, advertising and marketing expenses associated with the launch of a proprietary product may, if not successful, adversely affect the results of our operations and our financial condition.

*We may not be able to successfully identify, consummate and integrate future acquisitions.*

We have in the past, and may in the future, pursue acquisitions of product lines and/or companies and seek to integrate them into our operations. Acquisitions of additional product lines and companies involve risks that could adversely affect our future revenue and results of operations. Any one or more of the following examples may apply:

we may not be able to identify suitable acquisition targets or acquire companies on favorable terms;

we compete with other companies that may have stronger financial positions to acquire product lines and companies. We believe that this competition will increase and may result in decreased availability or increased prices for suitable acquisition targets;

we may not be able to obtain the necessary financing, on favorable terms or at all, to finance any of our potential acquisitions;

we may not be able to obtain the necessary regulatory approvals, including the approval of antitrust regulatory bodies, in any of the countries in which we may seek to consummate potential acquisitions;

we may ultimately fail to complete an acquisition after we announce that we plan to acquire a product line or a company;

we may fail to integrate our acquisitions successfully in accordance with our business strategy;

we may choose to acquire a business that is not profitable, either at the time of acquisition or thereafter;

acquisitions may require significant management resources and divert attention away from our daily operations, result in the loss of key customers and personnel, and expose us to unanticipated liabilities;

we may not be able to retain the skilled employees and experienced management that may be necessary to operate businesses we acquire, and if we cannot retain such personnel, we may not be able to locate and hire new skilled employees and experienced management to replace them; and

we may purchase a company that has contingent liabilities that include, among others, known or unknown intellectual property or product liability claims.

## **Risks Relating to Our Intellectual Property**

*We depend on our ability to protect our intellectual property and proprietary rights, but we may not be able to maintain the confidentiality, or assure the protection, of these assets.*

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Our success depends, in large part, on our ability to protect our current and future technologies and products and to defend our intellectual property rights. If we fail to protect our intellectual property adequately, competitors may manufacture and market products similar to ours. Numerous patents covering our technologies have been issued to us, and we have filed, and expect to continue to file, patent applications seeking to protect newly developed technologies and products in various countries, including the United States. Some patent applications in the United States are maintained in secrecy until the patent is issued. Because the publication of discoveries tends to follow their actual discovery by many months, we may not be the first to invent, or file patent applications on any of our discoveries. Patents may not be issued with respect to any of our patent applications and existing or future patents issued to or licensed by us may not provide competitive advantages for our products. Patents that are issued may be challenged, invalidated or circumvented by our competitors. Furthermore, our patent rights may not prevent our competitors from developing, using or commercializing products that are similar or functionally equivalent to our products. Where trade secrets are our sole protection, we may not be able to prevent third-parties from marketing generic equivalents to our products, reducing prices in the marketplace and reducing our profitability.

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We also rely on trade secrets, non-patented proprietary expertise and continuing technological innovation that we seek to protect, in part, by entering into confidentiality agreements with licensees, suppliers, employees, consultants and others. These agreements may be breached and there may not be adequate remedies in the event of a breach. Disputes may arise concerning the ownership of intellectual property or the applicability of confidentiality agreements. Moreover, our trade secrets and proprietary technology may otherwise become known or be independently developed by our competitors. If patents are not issued with respect to products arising from research, we may not be able to maintain the confidentiality of information relating to these products.

*Third-parties may claim that we infringe on their proprietary rights and may prevent us from manufacturing and selling certain products.*

There has been substantial litigation in the pharmaceutical industry with respect to the manufacture, use and sale of new products. These lawsuits relate to the validity and infringement of patents or proprietary rights of third-parties. We may be required to commence or defend against charges relating to the infringement of patent or proprietary rights. Any such litigation could:

require us to incur substantial expenses, even if we are insured or successful in the litigation;

require us to divert significant time and effort of our technical and management personnel;

result in the loss of our rights to develop or make certain products;

require us to pay substantial monetary damages or royalties in order to license proprietary rights from third-parties; and

prevent us from launching a developed, tested and approved product.

Although patent and intellectual property disputes within the pharmaceutical industry have often been settled through licensing or similar arrangements, costs associated with these arrangements may be substantial and could include the long-term payment of royalties. These arrangements may be investigated by United States regulatory agencies and, if improper, may be invalidated. Furthermore, the required licenses may not be made available to us on acceptable terms. Accordingly, an adverse determination in a judicial or administrative proceeding or a failure to obtain necessary licenses could prevent us from manufacturing and selling some of our products or increase our costs to market these products.

From time to time, we seek to market products before the patents for them expire. In order to do so in the United States, we must challenge the patent under the procedures set forth in the Hatch-Waxman Act. In the United States, in order to obtain a final approval for a generic product prior to expiration of certain of the innovator's patents, we must, under the terms of the Hatch-Waxman Act, as amended by the Medicare Act, notify the patent holder as well as the owner of an NDA, that we believe that the patents listed in the Approved Drug Products with Therapeutic Equivalence Evaluations contained on the FDA website (the Orange Book) for the new drug are either invalid or not infringed by our product. To the extent that we engage in patent challenge procedures, we are involved and expect to be involved in patent litigation regarding the validity or infringement of the originator's patent. Patent challenges are complex, costly and can take a significant amount of time to complete.

In addition, when seeking regulatory approval for some of our products, we are required to certify to the FDA and its equivalents in foreign countries, that such products do not infringe upon third-party patent rights. Filing a certification against a patent gives the patent holder the right to bring a patent infringement lawsuit against us. Any lawsuit would delay regulatory approval by the FDA until the earlier of the resolution of such claim or 30 months from the patent holder's receipt of notice of certification. A claim of infringement and the resulting delay could result in substantial expenses and even prevent us from manufacturing and selling certain products.

In addition, it is not required that pharmaceutical patents be listed with the FDA or other regulatory authorities. For example, patents relating to antibiotics might not be listed in the Orange Book. Any launch of a pharmaceutical product by us that may infringe a patent, whether listed or not, may involve us in litigation; in certain circumstances, such litigation may result in significant damages which could have a material adverse effect on the results of our operations and financial condition.

## Edgar Filing: TARO PHARMACEUTICAL INDUSTRIES LTD - Form 20-F

Our launch of a product prior to a final court decision or the expiration of a patent held by a third-party may result in substantial damages to us. Depending upon the circumstances, a court may award the patent holder damages equal to three times the patent holder's loss of income. If we are found to infringe a patent held by a third-party and become subject to significant damages, these damages could have a material adverse effect on the results of our operations and financial condition.

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***Security breaches could compromise sensitive information belonging to us and could harm our business (including our intellectual property) and reputation.***

The safeguarding of our information technology infrastructure is important to our business. A cyber-attack that bypasses our information technology ( IT ) security systems causing an IT security breach may lead to a material disruption of our IT business systems and/or the loss of business information, resulting in adverse business impact. Adverse effects could include:

adversely affected future results of operations due to the theft, destruction, loss, misappropriation or release of our confidential data or our intellectual property;

operational or business delays resulting from the disruption of IT systems and subsequent clean-up and mitigation activities; and

negative publicity resulting in reputation or brand damage with our customers, partners or industry peers.

### **Risks Relating to Our Compliance with Sarbanes-Oxley**

***We have, in the very recent past, and may continue, to fail to maintain effective internal controls in accordance with Section 404 of Sarbanes-Oxley.***

The Sarbanes-Oxley Act of 2002 ( Sarbanes-Oxley ) imposes certain duties on us and our executives and directors. Our efforts to comply with the requirements of Sarbanes-Oxley, and in particular with Section 404 thereof, have resulted in diversion of our management s time and attention, and we expect these efforts to require the continued commitment of resources.

We have, in the very recent past, and may, in the future, identify material weaknesses in our internal controls over financial reporting that evidence that we fail to maintain effective internal controls in accordance with Section 404 of Sarbanes-Oxley. We have implemented remedial steps to address material weaknesses in our internal control over financial reporting. Those measures were sufficient for us to conclude that our internal control over financial reporting was effective as of December 31, 2011 and that we had eliminated all material weaknesses in internal controls that had been identified in prior years annual reports. If we once again fail to maintain adequate internal controls, we may be unable to conclude that we have effective internal controls over financial reporting. That could negatively affect shareholder and customer confidence, our financial reporting and other aspects of our business.

***Material weaknesses in our disclosure controls and procedures could negatively affect shareholder and customer confidence towards our financial reporting and other aspects of our business.***

Under Sarbanes-Oxley, we are also required to assess the effectiveness of our disclosure controls and procedures (as defined in Sarbanes-Oxley) on an annual basis. The ineffectiveness of our disclosure controls and procedures could negatively affect shareholder and customer confidence towards our financial reporting and other aspects of our business. In our annual reports filed with the SEC for the years 2007 through 2010, we concluded that our disclosure controls and procedures were not effective (or not effective at a reasonable level of assurance) as a result of (i) our inability to timely file those annual reports (with the exception of our 2010 annual report), as well as (ii) the material weaknesses in our internal control over financial reporting as of the end of each of those years. As described above, we implemented remedial steps to address material weaknesses in our internal control over financial reporting, which resulted in our being able to conclude that both our internal control over financial reporting and our disclosure controls and procedures were effective as of December 31, 2011. However, we may, in the future experience similar inadequacies in our disclosure controls and procedures. Any such inadequacies could negatively affect shareholder and customer confidence in our company or our financial reporting, and could adversely impact other aspects of our business.



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### **Risks Relating to Investment in Our Ordinary Shares**

*Volatility of the market price of our ordinary shares could adversely affect us and our shareholders.*

The market price of our ordinary shares may be volatile, and may, in the future, be subject to wide fluctuations, for the following reasons, among others:

actual or anticipated variations in our quarterly operating results or those of our competitors;

announcements by us or our competitors of new and enhanced products;

market conditions or trends in the pharmaceutical industry;

developments or disputes concerning proprietary rights;

introduction of technologies or product enhancements by others that reduce the need for our products;

general economic and political conditions;

departures of key personnel;

changes in the market valuations of our competitors;

regulatory considerations; and

the other risk factors listed in this section.

*No citizen or resident of the United States who acquired or acquires any of our ordinary shares at any time after October 21, 1999, is permitted to exercise more than 9.9% of the voting power in our Company, with respect to such ordinary shares, regardless of how many shares the shareholder owns.*

In order to reduce our risk of being classified as a Controlled Foreign Corporation ( Controlled Foreign Corporation ) under the United States Internal Revenue Code of 1986, as amended (the Code ), we amended our Articles of Association in 1999 to provide that no owner of any of our ordinary shares is entitled to any voting right of any nature whatsoever with respect to such ordinary shares if (a) the ownership or voting power of such ordinary shares was acquired, either directly or indirectly, by the owner after October 21, 1999 and (b) the ownership would result in our being classified as a Controlled Foreign Corporation. This provision has the practical effect of prohibiting each citizen or resident of the United States who acquired or acquires our ordinary shares after October 21, 1999 from exercising more than 9.9% of the voting power in our Company, with respect to such ordinary shares, regardless of how many shares the shareholder owns. The provision may therefore discourage United States persons from seeking to acquire, or from accumulating, 15% or more of our ordinary shares (which, due to the voting power of the founders' shares, would represent 10% or more of the voting power of our Company).

### **Risks Relating to Our International Operations**

*We face risks related to foreign currency exchange rates.*

Because some of our revenue, operating expenses, assets and liabilities are denominated in foreign currencies, we are subject to foreign exchange risks that could adversely affect our operations and reported results. To the extent that we incur expenses in one currency but earn revenue in another, any change in the values of those foreign currencies relative to the United States dollar could cause our profits to decrease or our products to be less competitive against those of our competitors. To the extent that our foreign currency holdings and other assets denominated in a foreign currency are greater or less than our liabilities denominated in a foreign currency, we have foreign exchange exposure.

*The recent financial crisis and current uncertainty in global economic conditions could negatively affect the Company's operating results.*

The recent financial crisis and ensuing uncertainty in global economic conditions have resulted in substantial volatility in the credit markets and a low level of liquidity in many financial markets. These conditions may result in a further slowdown to the global economy that could affect the Company's business by reducing the prices that drug wholesalers and retailers, hospitals, government agencies and managed healthcare providers may be able or willing to pay for the Company's products or by reducing the demand for the Company's products, which could in turn negatively impact the Company's sales and revenue generation and result in a material adverse effect on the Company's business, cash flow, results of operations, financial position and prospects.

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*Our business requires us to move goods across international borders. Any events that interfere with, or increase the costs of, the transfer of goods across international borders could have a material adverse effect on our business.*

We transport most of our goods across international borders, primarily those of the United States, Canada and Israel. Since September 11, 2001, there has been more intense scrutiny of goods that are transported across international borders. As a result, we may face delays, and increases in costs due to such delays, in delivering goods to our customers. Any events that interfere with, or increase the costs of the transfer of goods across international borders could have a material adverse effect on our business.

### **Risks Relating to Key Employees**

*Our future success is highly dependent on our continued ability to attract and retain key personnel. Any failure to do so could have a material adverse effect on our business, financial position and results of operations and could cause the market value of our ordinary shares to decline.*

The pharmaceutical industry, and our company in particular, is science based. It is therefore imperative that we attract and retain qualified personnel in order to develop new products and compete effectively. If we fail to attract and retain key scientific, technical or management personnel, our business could be affected adversely. If we are unsuccessful in retaining or replacing key employees, it could have a material adverse effect on our business, financial position and results of operations and could cause the market value of our ordinary shares to decline.

### **Risks Relating to Our Location in Israel**

*Conditions in Israel affect our operations and may limit our ability to produce and sell our products.*

We are incorporated under Israeli law and our principal offices and a significant component of our manufacturing and research and development facilities are located in Israel. Political, economic and military conditions in Israel may directly affect our operations, and we could be adversely affected by hostilities involving Israel, the interruption or curtailment of trade between Israel and its trading partners or a significant downturn in the economic or financial condition of Israel. Although Israel has entered into various agreements with Egypt, Jordan and the Palestinian Authority, Israel frequently has been subject to civil unrest and terrorist activity, with varying levels of severity. The impact of the recent civil disturbances in various countries in the Middle East may also adversely affect our operations. Furthermore, certain parties with whom we do business periodically have declined to travel to Israel, forcing us to make alternative arrangements where necessary, and the United States Department of State has issued an advisory regarding travel to Israel. As a result, the FDA has at various times curtailed or prohibited its inspectors from traveling to Israel to inspect the facilities of Israeli companies, which, should it occur with respect to our Company, could result in the FDA withholding approval for new products we intend to produce at those facilities.

If terrorist acts were to result in substantial damage to our facilities, our business activities would be disrupted since, with respect to some of our products, we would need to obtain prior FDA approval for a change in manufacturing site. Our business interruption insurance may not adequately compensate us for losses that may occur and any losses or damages sustained by us could have a material adverse effect on our business.

Many male Israeli citizens, including our employees, are subject to compulsory annual reserve military service through middle age. Additionally, these employees are subject to being called to active duty at any time under emergency circumstances. Ongoing and revived hostilities with other countries might require more widespread military reserve service by some of our employees. Our operations could be disrupted by the absence for a significant period of one or more of our executive officers or key employees or a significant number of our other employees due to obligatory military service requirement. Any disruption in our operations would harm our business.

*We may be affected by fluctuations in the NIS relative to the U.S. Dollar*

A substantial portion of our expenses, primarily labor and occupancy expenses in Israel, is incurred in NIS. As a result, the cost of our operations in Israel, as measured in United States dollars, is subject to the risk of exchange rate fluctuations among the U.S. dollar and the NIS. During the year-ended December 31, 2011, the value of the NIS decreased 7.7% with respect to the United States dollar. Such a decrease positively affects our United States dollar-measured results of operations.

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### ***Our operations may be affected by negative labor conditions in Israel.***

Strikes and work-stoppages occur relatively frequently in Israel. If Israeli trade unions threaten additional strikes or work-stoppages and such strikes or work-stoppages occur, those may, if prolonged, have a material adverse effect on the Israeli economy and on our business, including our ability to deliver products to our customers and to receive raw materials from our suppliers in a timely manner.

### ***Government price control policies can materially impede our ability to set prices for our products.***

All pharmaceutical products sold in Israel are subject to price controls. Permitted price increases and decreases are enacted by the Israeli government as part of a formal review process. The inability to control the prices of our products may adversely affect our operations.

### ***We may benefit from government programs and tax benefits, both or either of which may be discontinued or reduced.***

We have, in the past, received grants and substantial tax benefits under government of Israel programs, including the Approved Enterprise program and programs of the Office of the Chief Scientist of the Ministry of Industry, Trade and Labor of the State of Israel ( OCS ). In order to be eligible for these programs and benefits, we must meet specified conditions including making specified investments in fixed assets from our equity and paying royalties with respect to grants received. In addition, some of these programs could restrict our ability to manufacture particular products and transfer particular technology outside of Israel. If we fail to comply with these conditions in the future, the benefits received could be canceled and we could be required to refund payments previously received under these programs or pay increased payments and/or taxes. In the future, the government of Israel may discontinue or curtail these and the tax benefits available under these programs. If the government of Israel ends these programs and tax benefits while we are recipients, our business, financial condition and results of operations could be materially adversely affected.

### ***Provisions of Israeli law may delay, prevent or make more difficult a merger or acquisition. This could prevent a change of control and depress the market price of our ordinary shares.***

Provisions of Israeli corporate and tax law may have the effect of delaying, preventing or making more difficult a merger or acquisition. The Israeli Companies Law, 1999 (the Israeli Companies Law ) and the regulations promulgated thereunder, generally require that a merger be approved by a company's board of directors and by a shareholder vote at a shareholders' meeting that has been called on at least 35 days' advance notice by each of the merger parties. Under our Articles of Association, the required shareholder vote is a supermajority of at least 75% of the shares voting in person or by proxy on the matter. Any creditor of a merger party may seek a court order blocking a merger if there is a reasonable concern that the surviving company will not be able to satisfy all of the obligations of any party to the merger. Moreover, a merger may not be completed until at least 50 days have passed from the time that a merger proposal has been delivered to the Israeli Registrar of Companies and at least 30 days have passed from the time each merging company received shareholder approval.

Other potential means of acquiring a public Israeli company such as ours might involve additional obstacles. In addition, a body of case law has not yet developed with respect to the Israeli Companies Law. Until this happens, uncertainties will exist regarding its interpretation.

Finally, Israeli tax law treats some acquisitions, such as stock-for-stock exchanges between an Israeli company and a foreign company, less favorably than do United States tax laws. The provisions of Israeli corporate and tax law and the uncertainties surrounding such laws may have the effect of delaying, preventing or making more difficult a merger or acquisition. This could prevent a change of control of the Company and depress the market price of our ordinary shares which otherwise might rise as a result of such a change of control.

### ***It may be difficult to effect service of process and enforce judgments against our directors and officers.***

We are incorporated in Israel. The majority of our executive officers and directors are non-residents of the United States and a substantial portion of our assets and the assets of such persons are located outside the United States. Therefore, it may be difficult to enforce a judgment obtained in the United States against us or any of those persons or to effect service of process upon those persons. It may also be difficult to enforce civil liabilities under United States federal securities laws in original actions instituted in Israel.

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*We are subject to government regulation that increases our costs and could prevent us from marketing or selling our products.*

We are subject to extensive pharmaceutical industry regulations in countries where we operate. We cannot predict the extent to which we may be affected by legislative and other regulatory developments concerning our products.

In Israel, the manufacture and sale of pharmaceutical products is regulated in a manner substantially similar to that in the United States. Legal requirements generally prohibit the handling, manufacture, marketing and importation of any pharmaceutical product unless it is properly registered in accordance with applicable law. The registration file relating to any particular product must contain medical data related to product efficacy and safety, including results of clinical testing and references to medical publications, as well as detailed information regarding production methods and quality control. Health ministries are authorized to cancel the registration of a product if it is found to be harmful or ineffective or manufactured and marketed other than in accordance with registration conditions.

We are subject to legislation in Israel, primarily relating to patents and data exclusivity provisions. Modifications of this legislation or court decision regarding this legislation may adversely affect us and may prevent us from exporting Israeli-manufactured products in a timely fashion. Additionally, the existence of third-party patents in Israel, with the attendant risk of litigation, may cause us to move production outside of Israel or otherwise adversely affect our ability to export certain products from Israel.

### **Risks Relating to Our Location in Canada**

*Government price control policies can materially impede our ability to set prices for our products.*

The Canadian Government Patented Medicine Prices Review Board ( PMPRB ) monitors and controls prices of patented drug products marketed in Canada by persons holding, or licensed under, one or more patents. The PMPRB will approve an introductory price (based on a comparative analysis) and will require that the price not be increased each year thereafter by more than the annual increase of the Canadian Consumer Price Index. Consequently, the existence of one or more patents relating to a drug product, while providing some level of proprietary protection for the product, also triggers a governmental price control regime that significantly affects the Canadian pharmaceutical industry's ability to set pricing. The inability to control the prices of our products may adversely affect our operations.

*Sales of our products in Canada depend, in part, upon their being eligible for reimbursement from drug benefit formularies.*

In each province of Canada there is a drug benefit formulary. A formulary lists the drugs for which a provincial government will reimburse qualifying persons and the prices at which the government will reimburse such persons. There is not complete uniformity among provinces. However, provincial governments generally will reimburse the lowest available price of the generic equivalents of any drug listed on the formulary list of the province. The formularies can also provide for drug substitution, even for patients who do not qualify for government reimbursement. The effect of these provincial formulary regimes is to encourage the sale of lower-priced versions of pharmaceutical products. The potential lack of reimbursement represents a significant threat to our business. Additionally, the substitution effect may adversely affect our ability to profitably market our products.

*We may be adversely affected if the rate of inflation in Canada exceeds the rate of devaluation of the Canadian dollar against the United States dollar.*

A substantial portion of our expenses, primarily labor, occupancy, marketing and research and development expenses in Canada, is incurred in Canadian dollars. As a result, the cost of our operations in Canada, as measured in United States dollars, is subject to the risk that the rate of inflation in Canada will exceed the rate of devaluation of the Canadian dollar in relation to the United States dollar or that the timing of any devaluation will lag behind inflation in Canada. During the year-ended December 31, 2011, the value of the Canadian dollar decreased 2.3% with respect to the United States dollar. This decrease in the value of the Canadian dollar has had the effect of decreasing the United States dollar cost of our goods manufactured in Canada. If the United States dollar cost of our operations in Canada continues to decrease, our United States dollar-measured results of operations will continue to be positively affected.

## **ITEM 4. INFORMATION ON THE COMPANY**

### **A. HISTORY AND DEVELOPMENT OF THE COMPANY**

The legal and commercial name of our company is Taro Pharmaceutical Industries Ltd. We were incorporated under the laws of the State of Israel in 1959 under the name Taro-Vit Chemical Industries Ltd. In 1984, we changed our name to Taro Vit Industries Ltd. and in 1994 we changed our name to Taro Pharmaceutical Industries Ltd., which was the name of a subsidiary of Taro Vit Industries Ltd. incorporated under the

laws of the State of Israel in 1950.

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In 1961, we completed the initial public offering of our ordinary shares, which are currently traded on the NYSE under the symbol TARO. In that year, we also acquired 97% of the outstanding stock of an Israeli corporation, then known as Taro Pharmaceutical Industries Ltd. ( TPIL ). In 1981, we sold 37% of our interest in TPIL. In 1993, after acquiring all of the outstanding shares of TPIL, we merged TPIL into our company. In July 2001, we completed a stock split by distributing one ordinary share for each ordinary share then outstanding and one ordinary share for every ten founders' shares then outstanding. In October 2001, we sold 3,950,000 of our ordinary shares, and shareholders sold 1,800,000 of our ordinary shares, in a public offering.

Our principal executive offices are located at Italy House, Euro Park, Yakum 60972, Israel. Our telephone number at that address is +972-9-971-1800. Our registered office is located at 14 Hakitor Street, Haifa Bay 26110, Israel. Our telephone number at that address is +972-4-847-5700. Our agent for service of process in the United States is Taro Pharmaceuticals U.S.A., Inc., 3 Skyline Drive, Hawthorne, NY 10532. Our telephone number at that address is +1-914-345-9000.

**Capital Expenditures**

During 2011, 2010 and 2009, our capital expenditures were \$6.3 million, \$5.7 million and \$5.0 million, respectively. The focus of our capital expenditure program has been the expansion and upgrade of our manufacturing facilities and information technology systems in order to enable us to increase operational efficiencies, remain in compliance with cGMP, accommodate anticipated increased demand for our products, and maintain a competitive position in the marketplace.

The major projects undertaken during these three years, as part of our capital expenditure program, include:

the acquisition of additional production and packaging equipment;

expanding and upgrading our research and development laboratories in Israel and Canada; and

the upgrade of our information technology systems.

*For a detailed presentation of our property, plant and equipment, see Note 7 to our consolidated financial statements included elsewhere in this 2011 Annual Report. Also see Item 4.D Property, Plant and Equipment.*

**B. BUSINESS OVERVIEW**

We are a multinational, science-based pharmaceutical company. We develop, manufacture and market prescription and OTC pharmaceutical products primarily in the United States, Canada and Israel. Our primary areas of focus include pediatric creams and ointments, liquids, capsules and tablets, mainly in the dermatological and topical, cardiovascular, neuropsychiatric and anti-inflammatory therapeutic categories. We operate principally through three entities: Taro Pharmaceutical Industries Ltd. ( Taro Israel ), and two of its subsidiaries (including indirect), Taro Canada and Taro U.S.A. The principal activities and primary product lines of these subsidiaries may be summarized as follows:

| Entity      | Principal Activities  | Primary Product Lines  |
|-------------|---|--|
| Taro Israel | Manufactures more than 160 finished dosage form pharmaceutical products for sale in Israel and for export | Dermatology: Prescription and OTC semi-solid products (creams, ointments and gels) and liquids |
|             | Produces APIs used in the manufacture of finished dosage form pharmaceutical products                     | Cardiology and Neurology: Prescription oral dosage products                                    |
|             | Markets and distributes both proprietary and generic products in the local Israeli                        | Oral analgesics, prescription and OTC  |

market

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|             |   |  |
|-------------|---|--|
|             | Performs research and development independently and through Taro Research Institute Ltd., a wholly-owned subsidiary being merged into Taro Israel | OTC oral and nasal sprays and ophthalmic products  |
| Taro Canada | Manufactures more than 60 finished dosage form pharmaceutical products for sale in Canada and for export  | Dermatology: Prescription and OTC semi-solid products (creams, ointments and gels) and liquids |
|             | Markets and distributes both proprietary and generic products in the Canadian market  | Cardiology and Neurology: Prescription oral dosage products                                    |
| Taro U.S.A. | Performs research and development<br>Markets and distributes both proprietary and generic products in the U.S. market                             | Dermatology: Prescription and OTC semi-solid products (creams, ointments and gels) and liquids |
|             |   | Cardiology and Neurology: Prescription oral dosage products                                    |
|             |   | Other prescription and OTC products  |

None of our product groups accounted for 10% or more of our sales in 2011.

As of February 29, 2012, 24 of our products were being reviewed by the FDA. In addition, there are several products for which either development or internal regulatory work is in process. The applications pending before the FDA are at various stages in the review process, and there can be no assurance that we will be able to successfully complete any remaining testing or that, upon completion of such testing, approvals for any of the applications currently under review at the FDA will be granted. In addition, there can be no assurance that the FDA will not grant approvals for competing products submitted by our competitors, prior to, simultaneous with or after the granting of approval to us.

**The Generic Pharmaceutical Industry**

Generic pharmaceuticals are the chemical and therapeutic equivalents of brand-name drugs and are typically marketed after the patents for brand-name drugs have expired. Generic pharmaceuticals generally must undergo clinical testing that demonstrates that they are bioequivalent to their branded equivalents and are manufactured to the same standards. Proving bioequivalence generally requires data demonstrating that the generic formulation results in a product whose rate and extent of absorption are within an acceptable range of the results achieved by the brand-name reference drug. In some instances, bioequivalence can be established by demonstrating that the therapeutic effect of the generic formula falls within an acceptable range of the therapeutic effects achieved by the brand-name reference drug.

Generic pharmaceutical products must meet the same quality standards as branded pharmaceutical products although they are generally sold at prices that are substantially lower than those of their branded counterparts. As a result, generic pharmaceuticals represent a much larger percentage of total drug prescriptions dispensed than their corresponding percentage of total sales. This discount tends to increase (and margins tend to decrease) as the number of generic competitors increases for a given product. Because of this pricing dynamic, companies that are among the first to develop and market a generic pharmaceutical tend to earn higher profits than companies that subsequently enter the market for that product. Furthermore, products that are difficult to develop or are intended for niche markets generally attract fewer generic competitors and therefore may offer higher profit margins than those products that attract a larger number of competitors. However, profit is influenced by many factors other than the number of competitors for a given drug or the size of the market. Depending on the actions of each of our competitors, price discounts can be just as significant for a specific product with only a few competitors or a small market, as for a product with many competitors or a large market.

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In recent years, the market for generic pharmaceuticals has grown. We believe that this growth has been driven by the following factors, among others:

efforts by governments, employers, third-party payers and consumers to control healthcare costs;

increased acceptance of generic products by physicians, pharmacists and consumers; and

the increasing number of pharmaceutical products whose patents have expired and are therefore subject to competition from, and substitution by, generic equivalents.

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We currently market more than 180 pharmaceutical products in over 20 countries. The following table represents some of our key product groups and the major markets in which they are sold:

| <b>Generic Name</b>                         | <b>Dosage Form</b>   | <b>Brand Name<sup>(1)</sup></b> | <b>Therapeutic Category</b>             | <b>Major Markets</b> | <b>Rx/OTC</b> |
|---|--|---------------------------------|---|----------------------|---------------|
| Acetazolamide                               | tablets  | Diamox®                         | Neuropsychiatric                        | U.S., Israel         | Rx            |
| Acetaminophen, Codeine and Caffeine         | tablets, gelcaps   | Rokacet®(2)                     | Neuropsychiatric & Analgesic            | Israel               | OTC           |
| Adapalene                                   | gel  | Differin®                       | Dermatologics and topicals              | U.S., Israel         | Rx            |
| Amiodarone Hydrochloride                    | tablets  | Cordarone®                      | Cardiovascular                          | U.S.                 | Rx            |
| Ammonium Lactate                            | cream, lotion  | Lac-Hydrin®                     | Dermatologics and topicals              | U.S., Canada         | Rx            |
| Aspirin, Codeine and Caffeine               | tablets  | Rokal®(2)                       | Neuropsychiatric & Analgesic            | Israel               | OTC           |
| Augmented Betamethasone Dipropionate        | lotion   | Diprolene AF®                   | Dermatologics and topicals              | U.S.                 | Rx            |
| Calcipotriene                               | ointment   | Dovonex®                        | Dermatologics and topicals              | U.S.                 | Rx            |
| Carbamazepine                               | tablets, controlled release tablets, chewable tablets, oral suspension | Tegretol®                       | Neuropsychiatric                        | U.S., Israel, Canada | Rx            |
| Cetirizine Hydrochloride                    | solution   | Zyrtec®                         | Allergy                                 | U.S.                 | OTC           |
| Clobetasol Propionate                       | cream, ointment, gel, topical solution                                 | Temovate®                       | Dermatologics and topicals              | U.S.                 | Rx            |
| Clomipramine Hydrochloride                  | capsule  | Anafranil®                      | Neuropsychiatric                        | U.S.                 | Rx            |
| Clorazepate Dipotassium                     | tablets  | Tranxene®                       | Neuropsychiatric                        | U.S.                 | Rx            |
| Clotrimazole                                | cream, topical solution, vaginal cream                                 | Lotrimin®                       |   |                      |               |
| Clotrimazole and Betamethasone Dipropionate | cream, lotion  | Gyne-Lotrimin®                  | Dermatologics and topicals              | U.S., Canada         | Rx/OTC        |
| Desonide                                    | cream, ointment  | Lotrisone®                      | Dermatologics and topicals              | U.S., Israel         | Rx            |
| Desoximetasone                              | cream, ointment, gel   | Tridesilon®                     | Dermatologics and topicals              | U.S.                 | Rx            |
| Diflorasone Diacetate                       | cream, ointment  | Topicort®(2)                    | Dermatologics and topicals              | U.S.                 | Rx            |
| Econazole Nitrate                           | cream  | Psorcon®                        | Dermatologics and topicals              | U.S.                 | Rx            |
| Enalapril Maleate                           | tablets  | Spectazole®                     | Dermatologics and topicals              | U.S.                 | Rx            |
| Enalapril Maleate and Hydrochlorothiazide   | tablets  | Vasotec®                        | Cardiovascular                          | U.S.                 | Rx            |
|   |  | Etopan®(2)                      |   |                      |               |
| Etodolac                                    | tablets, capsules, extended release tablets                            | Vaseretic®                      | Cardiovascular                          | U.S.                 | Rx            |
| Fluconazole                                 | tablets  | Lodine®                         | Anti-Inflammatory & Analgesic           | U.S., Israel         | Rx            |
|   | cream, ointment, gel, topical solution                                 | Diflucan®                       | Dermatologics and topicals              | U.S.                 | Rx            |
| Fluocinonide                                | cream, ointment, gel, topical solution                                 | Lidex®                          | Dermatologics and topicals              | U.S., Canada         | Rx            |
| Fluorouracil                                | topical solution, cream  | Efudex®                         | Dermatologics and topicals              | U.S.                 | Rx            |
| Halobetasol Propionate                      | cream, ointment  | Topical Anti-neoplastic         |   |                      |               |
| Hydrocortisone Valerate                     | cream, ointment  | Ultravate®                      | Dermatologics and topicals              | U.S.                 | Rx            |
|   |  | Westcort®                       | Dermatologics and topicals              | U.S.                 | Rx            |
| Hydrocortisone                              | cream, ointment  |                                 |   | U.S., Israel, Canada | Rx/OTC        |
| Hydroquinone                                | cream  | Cortizone 10®                   | Dermatologics and topicals              | U.S., Canada         | Rx            |
| Imiquimod                                   | cream  | Lustra®(2)                      | Dermatologics and topicals              | U.S.                 | Rx            |
|   |  | Aldara®                         | Dermatological and topical              | U.S.                 | Rx            |
| Ketoconazole                                | tablets, cream   |                                 | Dermatologics and topicals / Antifungal | U.S., Canada         | Rx            |
| Lamotrigine                                 | tablets  | Nizoral®                        | Neuropsychiatric                        | U.S.                 | Rx            |
| Loratadine                                  | solution   | Lamictal®                       | Allergy                                 | U.S.                 | OTC           |
|   |  | Claritin®                       |   |                      |               |

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|                    |                         |                         |                            |              |     |
|--------------------|-------------------------|-------------------------|----------------------------|--------------|-----|
| Malathion          | lotion                  | Ovide <sup>®(2)</sup>   | Dermatologics and topicals | U.S.         | Rx  |
| Metronidazole      | gel                     | MetroGel <sup>®</sup>   | Dermatologics and topicals | U.S.         | Rx  |
|                    |                         | Monistat <sup>®</sup> 3 |                            |              |     |
|                    |                         | Monistat <sup>®</sup> 7 |                            |              |     |
| Miconazole Nitrate | vaginal cream, cream    | Micatin <sup>®</sup>    | Dermatologics and topicals | U.S., Canada | OTC |
| Mometasone Furoate | cream, ointment, lotion | Elocon <sup>®</sup>     | Dermatologics and topicals | U.S., Canada | Rx  |

| Generic Name              | Dosage Form                              | Brand  | Therapeutic                | Major                   | Rx/OTC |
|---------------------------|--|--|----------------------------|-------------------------|--------|
|                           |  | Name <sup>(1)</sup>  | Category                   | Markets                 |        |
| Nystatin                  | oral suspension, vaginal cream           | Mycostatin <sup>®</sup>  | Dermatologics and topicals | U.S.,<br>Israel, Canada | Rx     |
| Nystatin/Triamcinolone    | cream, ointment                          | Mycogen <sup>®</sup> II,<br>Mycolog <sup>®</sup> II,<br>Myconel <sup>®</sup> | Dermatologics and topicals | U.S.                    | Rx     |
| Ondansetron Hydrochloride | solution                                 | Zofran <sup>®</sup>  | Antinauseant               | U.S.                    | Rx     |
| Oxcarbazepine             | tablets                                  | Trileptal <sup>®</sup>   | Anticonvulsant             | U.S.                    | Rx     |
| Phenytoin Sodium          | extended release capsules,<br>suspension | Dilantin <sup>®</sup>  | Neuropsychiatric           | U.S.                    | Rx     |
| Terconazole               | vaginal cream                            | Terazol <sup>®</sup>   | Dermatologics and topicals | U.S., Canada            | Rx     |
| Terbinafine Hydrochloride | cream                                    | Lamisil <sup>®</sup>   | Dermatologics and topicals | U.S., Canada,<br>Israel | OTC    |
| Triamcinolone Acetonide   | cream, ointment, dental paste            | Kenalog <sup>®</sup>   | Dermatologics and topicals | U.S., Canada,<br>Israel | Rx     |
| Warfarin Sodium           | tablets                                  | Coumadin <sup>®</sup>  | Cardiovascular             | U.S., Israel,<br>Canada | Rx     |

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(1) Presented in this column are the brand-names under which the products are most commonly prescribed in the United States. Except as noted below, we do not own any of the specific names. In some cases, we manufacture and sell the generic equivalent of the product sold by the third-party owner of such name. For example, we sell our product warfarin sodium tablets under that name in the United States. Warfarin sodium is the generic equivalent of Coumadin, a product sold under that name in the United States by the third-party owner of the United States rights to that name and by us in Israel, where we own the right to use that name.

(2) Company brands.

Topical corticosteroids are used in the treatment of some dermatologic conditions (including psoriasis, eczema and various types of skin rashes). Topical antineoplastics are used in the treatment of cancer (including skin cancer). Antifungals are used in the treatment of some infections (including athlete's foot, ringworm and vaginal yeast infections). Anticonvulsants are used in the treatment of various seizure disorders (including epilepsy). Cardiovascular products are used in the treatment of heart disease. There are several categories of cardiovascular drugs, including anticoagulants, antihypertensive and antiarrhythmics. Anticoagulants, commonly known as blood thinners, are used in the treatment of heart disease and stroke associated with heart disease.

Some of our products are subject to seasonality, such as allergy drugs, however, in the aggregate our products are not materially subject to seasonality.

**Sales and Marketing**

In the United States, Israel and Canada, our sales are primarily generated by our own dedicated sales force. In other countries, we sell through agents and other distributors. Our sales force is supported by our medical affairs, customer service and marketing employees.

The following is a breakdown of our sales by geographic region, including the percentage of our total consolidated net sales for each of our past three fiscal years:

|        | 2011                    |                     | 2010                    |                     | 2009                    |                     |
|--------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|
|        | Sales<br>(in thousands) | % of<br>total sales | Sales<br>(in thousands) | % of<br>total sales | Sales<br>(in thousands) | % of<br>total sales |
| U.S.A. | \$ 424,950              | 84%                 | \$ 305,858              | 78%                 | \$ 278,301              | 78%                 |
| Canada | 43,720                  | 9%                  | 44,169                  | 11%                 | 32,775                  | 9%                  |
| Israel | 21,528                  | 4%                  | 19,589                  | 5%                  | 21,373                  | 6%                  |
| Other  | 15,470                  | 3%                  | 22,919                  | 6%                  | 23,487                  | 7%                  |
| Total  | \$ 505,668              | 100%                | \$ 392,535              | 100%                | \$ 355,936              | 100%                |

In 2011, revenue in the United States accounted for 84% of total consolidated net sales. In addition to marketing prescription drugs, Taro U.S.A. markets its generic OTC products primarily as store brands under its customers' labels to wholesalers, drug chains, food chains and mass merchandisers. During 2011, we sold to approximately 130 customers in the United States. The following table represents sales to our three largest customers as a percent of consolidated sales during the last three years:

| Customer   | 2011  | 2010  | 2009  |
|------------|-------|-------|-------|
| Customer A | 18.9% | 15.9% | 15.5% |
| Customer B | 12.4% | 11.0% | *     |
| Customer C | 11.8% | 10.5% | 11.0% |

\* Less than 10%

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The following table sets forth the percentage of consolidated net sales by each type of customer of Taro U.S.A. in 2011:

| <b>Customer Type</b>                       | <b>Percentage of Consolidated Sales</b> |
|--|---|
| Drug wholesalers and store chains          | 41%                                     |
| Generic drug distributors                  | 24%                                     |
| Mass merchandisers, food and retail chains | 11%                                     |
| Managed care organizations                 | 5%                                      |
| Other                                      | 3%                                      |

In 2011, sales in Canada accounted for 9% of our total consolidated net sales. During 2011, Taro Canada had approximately 74 customers.

The following table sets forth the percentage of consolidated net sales by each type of customer of Taro Canada in 2011:

| <b>Customer Type</b>                           | <b>Percentage of Consolidated Sales</b> |
|--|---|
| Drug wholesalers                               | 7%                                      |
| Drug chains, independent pharmacies and others | 2%                                      |

In 2011, sales in Israel accounted for 4% of our total consolidated net sales. The marketing, sales and distribution of prescription pharmaceuticals and OTC products in Israel is closely monitored by the Israeli government. The market for these products is dominated by institutions that are similar to health maintenance organizations in the United States, as well as private pharmacies. Most of our marketing efforts in Israel focus on selling directly to these groups.

All pharmaceutical products sold in Israel are subject to price controls. Permitted price increases and decreases are enacted by the Israeli government as part of a formal review process. There are no restrictions on the import of pharmaceuticals, provided that they comply with registration requirements of the Israeli Ministry of Health.

In Israel, the pharmaceutical market generally is divided into two market segments: (i) the private market, which includes drug store chains, private pharmacies and wholesalers; and (ii) the institutional market, which includes Kupat Holim Clalit ( Kupat Holim ) (the largest health maintenance organization in Israel), other health maintenance organizations, the Israel Ministry of Health and the Armed Forces.

In 2011, sales to other international markets accounted for approximately 3% of consolidated net sales.

The following table sets forth the percentage of consolidated net sales by each type of customer of Taro Israel and other international markets in 2011:

| <b>Customer Type</b> | <b>Percentage of Consolidated Sales</b> |
|----------------------|---|
| Institutional        | 2%                                      |
| Private              | 2%                                      |
| Other international  | 3%                                      |

We have expanded the production capacity of our Israeli and Canadian operations to meet anticipated greater demand for our products in future years. As discussed below under *Industry Practice Relating to Working Capital Items*, future demand for our products may not increase at a rate we previously anticipated. In addition, we utilize contract manufacturing for certain products to satisfy customer demand in a timely manner. As a result, in each of 2011, 2010 and 2009, backorders generally represented less than 5% of our consolidated sales.

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### **Competition and Pricing**

The pharmaceutical industry is intensely competitive. We compete with the original manufacturers of the brand-name equivalents of our generic products, other generic drug manufacturers (including brand-name companies that also manufacture generic drugs or license their products to other generic drug manufacturers) and manufacturers of new drugs that may compete with our generic drugs. Many of our competitors have greater financial, production and research and development resources, substantially larger sales and marketing organizations, and substantially greater name recognition than we have.

Historically, brand-name drug companies have attempted to prevent generic drug manufacturers from producing certain products and to prevent competing generic drug products from being accepted as equivalent to their brand-name products. We expect such efforts to continue in the future. Also, some brand-name competitors, in an attempt to participate in the generic drug sales of their branded products, have introduced generic equivalents of their own branded products, both prior and subsequent to the expiration of their patents or FDA exclusivity periods for such drugs. These competitors have also introduced authorized generics or generic equivalents of brand-name drug products.

In the United States, we compete with branded pharmaceutical manufacturers such as Bristol-Myers Squibb, GlaxoSmithKline, Medicis Pharmaceutical, Merck, Novartis, Pfizer/Wyeth and Merck/Schering-Plough, as well as with generic companies such as Nycomed, Teva Pharmaceuticals U.S.A., Mylan Laboratories, Perrigo Company, Ranbaxy Pharmaceuticals Inc. and Sandoz Pharmaceuticals (the generics subsidiary of Novartis). Many of these companies have more resources, market and name recognition and better access to customers than we have. Therefore, there can be no assurance of the success of any of our products.

We compete in the Canadian market with Hoffmann-La Roche, Schering-Plough Canada, Novartis Pharmaceuticals Canada Inc., GlaxoSmithKline Inc., Bayer Inc. and Bristol-Myers Squibb Canada, as well as with other manufacturers of generic products, such as Apotex Inc., Novopharm (part of Teva), Ratiopharm, Genpharm Inc. and Pharmascience Inc.

Depending on the product, pricing in Canada is established by competitive factors or by Canadian formulary price lists published by the Canadian provinces.

In Israel, we compete with Teva Pharmaceutical Industries Ltd., Perrigo Israel Pharmaceuticals Ltd., Dexxon Ltd., and Rafa Laboratories Ltd., among others. In addition, many leading multinational companies, including Bayer AG, Eli Lilly and Company, Merck & Co., Inc. and Pfizer Inc., market their products in Israel.

In Israel, the government establishes the prices for pharmaceutical products as part of a formal review process. There are no restrictions on the import of pharmaceuticals provided that they comply with registration requirements of the Israeli Ministry of Health.

### **Manufacturing and Raw Materials**

We currently manufacture finished pharmaceutical products at our government approved facilities in Canada and Israel and APIs at our facilities in Israel. We have expanded our research and development and warehousing facilities in Israel. In March 2007, Taro U.S.A. acquired a warehouse in Cranbury, New Jersey.

For the manufacture of our finished dosage form pharmaceutical products, we use pharmaceutical chemicals that we either produce ourselves or purchase from chemical manufacturers in the open market globally. Substantially all of such chemicals are obtainable from a number of sources, subject to regulatory approval. However, we purchase certain raw materials from single source suppliers. The decision to purchase APIs is a function of our sales forecast and prevailing prices in the market. When appropriate purchasing opportunities arise, the Company may acquire certain APIs in excess of its ordinary requirements or rate of growth. Obtaining the regulatory approvals required to add alternative suppliers of such raw materials for products sold in the United States or Canada may be a lengthy process. We strive to maintain adequate inventories of single source raw materials in order to ensure that any delays in receiving such regulatory approvals will not have a material adverse effect on our business. However, we may become unable to sell certain products in the United States or Canada pending approval of one or more alternate sources of raw materials.

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We synthesize the APIs used in some of our key products, including our warfarin sodium tablets, carbamazepine products, etodolac tablets, terbinafine cream, oxcarbazepine tablets and clorazepate dipotassium tablets. We also synthesize the API for our Ovide<sup>®</sup> lotion. We plan to continue the strategic selection of APIs for synthesis in order to maximize the advantages from this scientific and manufacturing capability.

Although, prices of principal raw materials have been relatively stable, the Company has instituted programs to keep the cost of APIs consistent or to improve upon them; for example, through the qualification of alternate suppliers.

### **Industry Practices Relating to Working Capital Items**

Certain customary industry selling practices affect our working capital, including, but not limited to, providing favorable payment terms to customers and discounting selling prices through the issuance of free products as well as other incentives within a specified time frame if a customer purchases more than a specified threshold of a product. These incentives are provided principally with the intention of maintaining or expanding our distribution to the detriment of competing products.

Industry practice requires that pharmaceutical products be made available to customers from existing stock rather than on a made-to-order basis. Therefore, in order to accommodate market demand adequately, we strive to maintain a sufficient level of inventory.

### **Government Regulation**

We are subject to extensive pharmaceutical industry regulations in the United States, Canada, Israel and other jurisdictions, and may be subject to future legislative and other regulatory developments concerning our products and the healthcare field generally. Any failure by us to comply with applicable policies and regulations of any of the numerous authorities that regulate our industry could have a material adverse effect on our results of operations.

In the United States, Canada, Israel and other jurisdictions, the manufacture and sale of pharmaceutical products are regulated in a similar manner. Legal requirements generally prohibit the handling, manufacture, marketing and importation of any pharmaceutical product unless it is properly registered in accordance with applicable law. In addition, approval is required before any new drug or a generic equivalent to a previously approved drug can be marketed. Furthermore, each country requires approval of manufacturing facilities, including adherence to cGMPs during the production and storage of pharmaceutical components, including, but not limited to, raw materials and finished products. As a result, we have had periodic inspections of our facilities and records. For example, Taro Canada was inspected by the FDA in 1995, 1996, 1998, 2001, 2005, 2008 and 2011. Our facilities in Haifa Bay, Israel were inspected by the FDA in 1996, 1997, 1999, 2002, 2006, 2009 and 2010, by the United Kingdom Medicines Control Agency in 1997 and 1998, and by the Irish Medicines Board in 2005.

As described in *Risk Factors* in *Item 3.D* above, our Canadian manufacturing facility received a Warning Letter from the FDA in February 2009 expressing concerns identified during a July 2008 inspection about certain quality control systems, including failure to complete investigations of quality issues in a timely manner. A formal cGMP re-inspection was conducted by the FDA in February 2011 to evaluate the effectiveness of our corrective actions and the FDA announced in April 2011 that the site has an acceptable regulatory status and therefore the issues were considered resolved.

Regulatory authorities in each country also have extensive enforcement powers over the activities of pharmaceutical manufacturers, including the power to seize, force the recall of and prohibit the sale or import of non-complying products and to halt the operations of and criminally prosecute and fine non-complying manufacturers. These regulatory authorities also have the power to revoke approvals previously granted and remove from the market previously approved drug products.

In the United States, Canada, Israel and other jurisdictions, we, as well as other manufacturers of drugs, are dependent on obtaining timely approvals for products. The approval process in each country has become more rigorous and costly in recent years. There can be no assurance that approvals will be granted in a timely manner or at all. In the United States, Canada, Israel and other jurisdictions, the procedure for drug product approvals, if such approval is ultimately granted, generally takes longer than one year. Inability or delay in obtaining approvals for our products could adversely affect our product introduction plans and our results of operations.

In the United States, any drug that is not generally recognized as safe and effective by qualified experts for its intended use is deemed to be a new drug which generally requires FDA approval. Approval is obtained, either by the submission of an ANDA or a NDA. If the new drug is a new dosage form, a strength not previously approved, a new indication or an indication for which the ANDA procedure is not available, an NDA is required.





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We generally receive approval for generic products by submitting an ANDA to the FDA. When processing an ANDA, the FDA waives the requirement of conducting complete clinical studies, although it may require bioavailability and/or bioequivalence studies. Bioavailability is generally determined by the rate and extent of absorption and levels of concentration of a drug product in the blood stream needed to produce a therapeutic effect. Bioequivalence compares the bioavailability of one drug product with another and, when established, indicates that the rate of absorption and levels of concentration of a generic drug in the body or on the skin are substantially equivalent to the previously approved brand-name reference drug. An ANDA may be submitted for a drug on the basis that it is bioequivalent to a previously listed drug, contains the same active ingredient, has the same route of administration, dosage form, and strength as the listed drug, and otherwise complies with legal and regulatory requirements. There can be no assurance that approval for ANDAs can be obtained in a timely manner, or at all. ANDA approvals are granted after the review by the FDA of detailed information submitted as part of the ANDA regarding the pharmaceutical ingredients, drug production methods, quality control, labeling, and demonstration that the product is therapeutically equivalent or bioequivalent to the brand-name reference drug. Demonstrating bioequivalence generally requires data demonstrating that the generic formula results in a product whose rate and extent of absorption are within an acceptable range of the results achieved by the brand-name reference drug. In some instances, bioequivalence can be established by demonstrating that the therapeutic effect of the generic formula falls within an acceptable range of the therapeutic effects achieved by the brand-name reference drug. Approval of an ANDA, if granted, generally takes more than two years from the submission of the application.

Products resulting from our proprietary drug program may require us to submit an NDA to the FDA. When processing an NDA, the FDA generally requires, in addition to the ANDA requirements (except for bioequivalence), complete pharmacological and toxicological studies in animals and humans to establish the safety and efficacy of the drug. The clinical studies required prior to the NDA submission are both costly and time consuming, and often take five to seven years or longer, depending, among other factors, on the nature of the chemical ingredients involved and the indication for which the approval is sought. Approval of an NDA, if granted, generally takes at least one year from the submission of the application to the FDA.

Among the requirements for drug approval by the FDA is that manufacturing procedures and operations conform to cGMP. The cGMP regulations must be followed at all times during the manufacture of pharmaceutical products. In complying with the standards set forth in the cGMP regulations, a manufacturer must expend time, money and effort in the areas of production and quality control to ensure full compliance.

If the FDA believes a company is not in compliance with cGMP, certain sanctions may be imposed, including: (i) withholding new drug approvals as well as approvals for supplemental changes to existing applications; (ii) preventing the receipt of necessary licenses to export products; (iii) preventing the importation of certain products into the United States; (iv) classifying the company as an unacceptable supplier and thereby disqualifying the company from selling products to federal agencies; and (v) pursuing a consent decree or court action that limits company operations or imposes monetary fines.

In addition, because we market a controlled substance in the United States and other controlled substances in Israel, we must meet the requirements of the United States Controlled Substances Act and its equivalent in Israel, as well as the regulations promulgated thereunder in each country. These regulations include stringent requirements for manufacturing controls, receipt and handling procedures and security to prevent diversion of, or the unauthorized access to, the controlled substances in each stage of the production and distribution process.

In May 1992, the Generic Drug Enforcement Act of 1992 (the Generic Act) was enacted. The Generic Act, a result of legislative hearings and investigations into the generic drug approval process, allows the FDA to impose debarment and other penalties on individuals and companies that commit certain illegal acts relating to the generic drug approval process. In some situations, the Generic Act requires the FDA not to accept or review, for a period of time, ANDAs from a company or an individual that has committed certain violations. It also provides for temporary denial of approval of applications during the investigation of certain violations that could lead to debarment and also, in more limited circumstances, provides for the suspension of the marketing of approved drugs by the affected company.

Lastly, the Generic Act allows for civil penalties and withdrawal of previously approved applications. To our knowledge, neither we nor any of our employees has ever been subject to debarment.

The review processes in Canada and Israel are substantively similar to the review process in the United States.

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It is expected that the Acts that were enacted in March 2010 will have an impact on all segments of the health care industry. Pharmaceutical and medical device manufacturers will most likely see an increase in revenues by virtue of an additional 30 million Americans who will have access to health insurance; however, the legislation imposes on manufacturers a variety of additional rebates, discounts, fees, and taxes that would curtail that increase in revenues. For example, many Medicare Part D beneficiaries will receive a 50% point-of-sale discount off of negotiated prices for brand drugs (approved via an NDA or BLA), to be subsidized by manufacturer rebates. Similarly, coinsurance for generic drugs (approved via an ANDA) within the coverage gap will be gradually reduced from 100% in 2010 to 25% in 2020. Also, annual fees will be imposed on manufacturers and importers of branded prescription drugs or biologics, based on the ratio of its sales to the sales of all covered entities during the prior year, and based on different sales dollar tiers (the highest being over \$400 million in brand sales, and the lowest being at least \$5 million in brand sales).

The legislation also imposes reporting and regulatory requirements that could increase a company's regulatory liability. For example, the sunshine provisions impose reporting requirements and public disclosure requirements on a drug manufacturer's payments to physicians and teaching hospitals, and on drug sample distributions.

In addition, the legislation advances the policy of comparative clinical effectiveness research on medical treatments, services and items, including drugs and devices. Taken together, these government-adopted health care reform measures may adversely impact the pricing of healthcare products and services in the United States or internationally and the amount of reimbursement available from governmental agencies or other third party payors. Government cost control initiatives could decrease the price that we or any current or potential collaborators could receive for any of our products and could adversely affect our profitability.

**Environmental Compliance**

We believe that we are currently in compliance with all applicable environmental laws and regulations in Israel, Canada and the United States.

**C. ORGANIZATIONAL STRUCTURE**

The legal and commercial name of our company is Taro Pharmaceutical Industries Ltd. We were incorporated under the laws of the State of Israel in 1959 under the name Taro-Vit Chemical Industries Ltd. In 1984, we changed our name to Taro Vit Industries Ltd., and in 1994, we changed our name to Taro Pharmaceutical Industries Ltd.

The following is a list of our significant subsidiaries and their countries of incorporation as of February 29, 2012:

| <b>Name of Subsidiary</b>                | <b>Country of Incorporation</b> |
|--|---------------------------------|
| Taro Research Institute Ltd.             | Israel                          |
| Taro Pharmaceuticals U.S.A., Inc.        | United States                   |
| Taro Pharmaceuticals Inc.                | Canada                          |
| Taro Pharmaceuticals North America, Inc. | Cayman Islands                  |
| Taro Pharmaceuticals Europe B.V.         | Netherlands                     |
| Taro International Ltd.                  | Israel                          |

The share capital of Taro U.S.A. is divided into two classes. The Company owns 96.9% of the shares that have economic rights and 50% of the shares that have voting rights in Taro U.S.A. TDC owns 3.1% of the shares that have economic rights and 50% of the shares that have voting rights in Taro U.S.A. TDC has agreed to vote all of its shares in Taro U.S.A. for such persons as we may designate for any election to its board of directors; however, TDC may terminate the agreement upon one year's written notice.

The Company owns 100% of the shares of Taro Research Institute Ltd. On February 28, 2012, the Company filed with the Israeli Registrar of Companies a Merger Proposal (as such term is defined in the Israeli Companies Law) describing the proposed merger of Taro Research Institute Ltd. with and into the Company, with the Company being the surviving entity.

The Company owns 100% of the shares of Taro International Ltd. The Company owns 100% of Taro Pharmaceuticals North America, Inc., which owns 100% of Taro Canada. The Company owns 99.75% of Taro Pharmaceuticals Europe B.V. and Taro Pharmaceuticals North America, Inc. owns the remaining 0.25%.

Sun beneficially owns 77.5% of the voting power of the Company.

**D. PROPERTY, PLANT AND EQUIPMENT**

The following is a list of our principal facilities as of December 31, 2011:

| <b>Location</b>                | <b>Square Footage</b> | <b>Main Use</b>   | <b>Own/Lease</b>  |
|--------------------------------|-----------------------|---|---|
| Haifa Bay, Israel <sup>1</sup> | 890,000               | Pharmaceutical manufacturing, production laboratories, offices, warehousing, chemical production (including tank farm and chemical finishing plant), and research | Long-term Lease<br><br>Own<br><br>Lease<br><br>Use permit |
| Yakum, Israel                  | 15,000                | Administrative offices  | Lease   |
| Brampton, Canada               | 156,000               | Pharmaceutical manufacturing, production laboratories, laboratories, administration, distribution and warehousing   | Own   |
| Brampton, Canada               | 75,400                | Administration and warehousing  | Lease   |
| Hawthorne, New York            | 124,000               | Administrative offices  | Own   |
| South Brunswick, New Jersey    | 315,000               | Distribution facility   | Own   |
| Roscrea, Ireland <sup>2</sup>  | 124,000               | Pharmaceutical manufacturing, research laboratories and warehousing   | Own   |

1. The majority of the land is held by the Company under a long-term lease from the Israeli Land Authority ( ILA ), which has not yet provided approval for the change of control of the Company. The Irish facility is a discontinued operation and is held for sale. From 2009 through 2011, we invested \$17.0 million in property, plant and equipment ( PP&E ) projects. Most of these projects have been completed and are subject to depreciation in accordance with our accounting policy of capitalizing costs that are direct and incremental to the activities required to bring the facilities to commercial production.

Our plant, research and office facilities in Haifa Bay, Israel, are located in a complex of buildings with an aggregate area of approximately 890,000 square feet. We lease much of the land underlying these facilities from the ILA pursuant to long-term ground leases that expire between 2018 and 2058. We have the option to renew each lease for an additional 49 years. We also lease approximately 10,000 square feet of adjacent space in Haifa Bay. The lease for this property commenced on September 30, 1994. For additional information, please refer to Note 2.i. to our consolidated financial statements included elsewhere in this 2011 Annual Report.

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We lease approximately 15,000 square feet of space in a facility located in Yakum, Israel, which is used for administrative and marketing offices.

In February 2002, Taro Canada purchased 74,000 square feet of space that it had leased since March 1997, adjacent to the 68,000 square foot main manufacturing facility which it has owned since 1992 in Brampton, Canada. In September 2000, Taro Canada leased an additional 75,400 square feet of office and warehouse space, adjacent to the other two facilities, which lease term continues to 2015. In December 2003, Taro Canada purchased a 108,797 square foot building in close proximity to its existing facilities for \$3.6 million. This building was used primarily for warehousing and was sold for net proceeds of \$5.2 million on March 29, 2007.

In August 2002, Taro U.S.A. purchased a 32% interest in a 124,000 square foot building in Hawthorne, New York, for \$4.4 million. In February 2005, Taro U.S.A. exercised its option to purchase the remaining 68% interest in this building and, in May 2005, Taro U.S.A. consolidated its administrative offices and research laboratory to this location. In September 2006, such research laboratory operations were discontinued. As of December 31, 2011, a subsidiary of Taro U.S.A. had a mortgage on this property of \$8.5 million.

In January 2004, Taro U.S.A. purchased a 315,000 square foot distribution facility in South Brunswick, New Jersey for \$18.0 million. As of December 31, 2011, a subsidiary of Taro U.S.A. had a mortgage on this property of \$6.4 million. In February 2012, the Company repaid this loan.

In the pharmaceutical industry, both manufacturing plants and equipment must be constructed and installed in accordance with regulations designed to meet stringent quality and sterility guidelines, among others. In order to meet these requirements, certain validation processes are required to be completed prior to commencing commercial production.

Design qualification ( DQ ), installation qualification ( IQ ), operational qualification ( OQ ), performance qualification ( PQ ) and validation are the steps required by cGMPs to bring plants and/or equipment to the status of their intended use. In the performance of these activities, the Company uses both internal and external resources. The Company capitalizes external costs and those internal costs that are direct and incremental to the activities required to bring the facilities and activities to commercial production.

In the pharmaceutical industry, project life cycles (e.g., the construction of a new manufacturing facility) are typically longer than those in other industries. Such projects are technically complicated due to the highly regulated nature of the industry and the necessity of complying with specific detailed demands of regulatory authorities such as the FDA.

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Certain internal resources utilized in bringing these facilities to the status required for their intended use are completely dedicated to these projects. The costs of personnel involved in such a process are capitalized only to the extent that they are directly dedicated to the completion of the facilities.

As fully described below, the nature of the activities performed by the employees whose salaries were capitalized include only the work and the direct costs associated with the factory acceptance test ( FAT ), the installation of equipment and the qualification and testing of the equipment prior to its commercial use.

The typical stages for defining the beginning and the completion of such construction projects include: planning and design of the facilities; construction; purchase, transportation and installation of equipment; equipment and facility validation (run in tests); and process and product validation.

All new equipment must undergo IQ, OQ and PQ in order to test and verify, according to written protocols, that all aspects of the equipment meet pre-determined specifications. IQ is defined as the documented evidence that the equipment has been installed according to the approved drawings and specifications. OQ is the documented evidence that all aspects of the equipment and the facility operate as intended within pre-determined ranges, according to the operational specifications. PQ is defined as the documented evidence that all aspects of the facility, utility or equipment that can affect product quality perform as intended in the pre-determined acceptance criteria.

Such qualification and validation activities are required for all equipment and systems that have an impact on or affect product quality and are required prior to commencing commercial production. At the time of installation and validation, all employees who will operate and maintain the equipment from the engineering, technology and maintenance departments are appropriately trained. At this stage in the installation and validation process, experts from the equipment manufacturer are on site, as part of the purchase contract, to provide training to Company employees in the operation and maintenance of the equipment.

This phase, which is necessary to bring the asset to the condition required for its intended use, is handled by a multi-functional team of engineers and technologists. The direct costs are the direct labor and the material consumed during this stage of installation and validation such as bottles, ampoules and raw materials. Incremental costs, which have arisen in direct response to the additional activity, include the expenses directly attributable to any employee's time fully dedicated to the project in question. After the equipment has passed all IQ, OQ and PQ tests, it is then tested for its ability to actually manufacture the specific products that are intended to be produced on the equipment. Three consecutive successful validation batches must be produced. This process is performed jointly by the technology and the manufacturing departments. In addition, the cleaning of the equipment must be validated to assure that there is no carry-over residue to the next product to be manufactured using the equipment. Only after the validation batches that are manufactured using the new equipment pass quality control and quality assurance tests can they be released for sale, completing the validation process. No further costs are capitalized. This process is performed for all products.

This phase is handled by the technology department. On occasion, the engineering department is also involved. Direct costs for this stage would include all direct costs, such as payroll, attributable to the project. Incremental costs would include the expenses attributable to any management time fully dedicated to the project in question.

During the installation process, materials from inventory are consumed. For example, in order to qualify a tablet press machine or an ampoule filling machine, we use raw materials, including APIs and excipients, to run the qualification test. As part of this test, actual tablets are manufactured and costs are incurred. These tablets may neither be distributed nor sold. These qualification procedures are part of cGMPs mandated by the FDA and its international counterparts. The amount of inventory capitalized as part of these projects is less than one percent of the total cost of the assets. We do not capitalize, as part of the asset cost, inventories that are routinely produced in commercial quantities on a repetitive basis.

### **ITEM 4A. UNRESOLVED STAFF COMMENTS**

None

**Table of Contents****ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS****A. OPERATING RESULTS**

The following discussion should be read in conjunction with our consolidated financial statements and related notes for the three years ended December 31, 2011, 2010 and 2009, which are included elsewhere in this 2011 Annual Report.

**OVERVIEW**

We are a multinational, science-based pharmaceutical company. We develop, manufacture and market prescription and OTC pharmaceutical products, primarily in the United States, Canada and Israel. We also develop and manufacture APIs primarily for use in our finished dosage form products. Our primary areas of focus include topical creams and ointments, liquids, capsules and tablets. We operate principally through three entities: Taro Israel and two of its subsidiaries, Taro Canada and Taro U.S.A.

The pharmaceutical industry is affected by demographic and socioeconomic trends, such as aging populations and increased demand for pharmaceuticals, as well as broad economic trends, resulting in a corresponding increase in healthcare costs, effects on reimbursement pricing, and spending decisions of healthcare organizations, all of which lead to increased recognition of the importance of generics as providing access to affordable pharmaceuticals. We believe our business model is appropriately structured to take advantage of these trends.

The following is a breakdown of net sales by geographic region, including the percentage of our total consolidated sales for each period:

|              | 2011                    |                            | 2010                    |                            | 2009                    |                            |
|--------------|-------------------------|----------------------------|-------------------------|----------------------------|-------------------------|----------------------------|
|              | Sales<br>(in thousands) | % of<br>our total<br>sales | Sales<br>(in thousands) | % of<br>our total<br>sales | Sales<br>(in thousands) | % of<br>our total<br>sales |
| U.S.A.       | \$ 424,950              | 84%                        | \$ 305,858              | 78%                        | \$ 278,301              | 78%                        |
| Canada       | 43,720                  | 9%                         | 44,169                  | 11%                        | 32,775                  | 9%                         |
| Israel       | 21,528                  | 4%                         | 19,589                  | 5%                         | 21,373                  | 6%                         |
| Other        | 15,470                  | 3%                         | 22,919                  | 6%                         | 23,487                  | 7%                         |
| <b>Total</b> | <b>\$ 505,668</b>       | <b>100%</b>                | <b>\$ 392,535</b>       | <b>100%</b>                | <b>\$ 355,936</b>       | <b>100%</b>                |

We generate most of our revenue from the sale of prescription and OTC pharmaceutical products. Portions of our OTC products are sold as private label products primarily to chain drug stores, food stores, drug wholesalers, drug distributors and mass merchandisers in the United States. During the past three years, three customers in the United States accounted for the following proportion of our total consolidated net sales:

| Customer   | 2011                   |         | 2010                   |         | 2009                   |         |
|------------|------------------------|---------|------------------------|---------|------------------------|---------|
|            | Sales<br>(in millions) | Percent | Sales<br>(in millions) | Percent | Sales<br>(in millions) | Percent |
| Customer A | \$ 95.7                | 18.9%   | \$ 62.6                | 15.9%   | \$ 55.3                | 15.5%   |
| Customer B | \$ 62.8                | 12.4%   | \$ 43.3                | 11.0%   | *                      | *       |
| Customer C | \$ 59.8                | 11.8%   | \$ 40.7                | 10.5%   | \$ 39.2                | 11.0%   |

\* Less than 10%

Due to increased competition from other generic pharmaceutical manufacturers as they gain regulatory approvals to market generic products, selling prices and related profit margins tend to decrease as products mature. Thus, our future operating results are dependent on, among other factors, our ability to introduce new products. In addition, our operating results are dependent on the impact of pricing pressures on existing products. These pricing pressures are inherent in the generic pharmaceutical industry.





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Percentage of net sales of certain products on a consolidated basis:

| Product        | 2011 | 2010  | 2009  |
|----------------|------|-------|-------|
| Desoximetasone | *    | 12.7% | 14.6% |
| Warfarin       | *    | 12.2% | 13.0% |

\* Less than 10%

Our sales of these and other product lines are subject to market conditions and other factors. We are therefore unable to predict the extent, if any, to which the relative contribution to our total revenue of these two product lines as well as other product lines may increase or decrease in the future.

Cost of goods sold consists of direct costs and allocated costs. Direct costs consist of raw materials, packaging materials and direct labor identified with a specific product. Allocated costs are costs not associated with a specific product.

Certain customary industry selling practices affect our level of working capital; for example, industry practice requires that pharmaceutical products be made available to customers on demand from existing stock levels rather than on a made-to-order basis. Therefore, in order to accommodate market demand, we try to maintain adequate levels of inventories. Increased demand for existing products and preparation for new product launches, the exact timing of which cannot be determined accurately, have generally resulted in higher levels of inventory. However, anticipated growth in sales of any individual product, or of all products, may not materialize. Consequently, inventories prepared for these sales may become obsolete and have to be written off.

Another industry practice causes us to provide our customers with limited rights to return products, receive rebates, assert chargebacks and take other deductions with respect to sales that we make to them. *See Item 5.A Critical Accounting Policies Allowance for Sales Deductions and Product Returns.* The exercise of these rights by customers to whom we have granted them has an impact, which may be substantial, upon our working capital. Although we feel that such sales are collectible, payment may not be received in a timely manner.

We continuously monitor our aged receivables and our customers' creditworthiness. We also engage in active and intensive collection efforts as necessary.

**CRITICAL ACCOUNTING POLICIES**

Our significant accounting policies are described in Note 2 to our consolidated financial statements, which are prepared in conformity with U.S. GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. We evaluate, on an ongoing basis, our estimates, including those related to bad debts, income taxes and contingencies. We base our estimates on currently available information, our historical experience and various other assumptions that we believe to be reasonable under the circumstances. The results of these assumptions are the basis for determining the carrying values of assets and liabilities that are not readily apparent from other sources. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based are subject to change accordingly.

The following is a summary of certain policies that have a critical impact upon our financial statements and, we believe, are most important to keep in mind in assessing our financial condition and operating results.

**Use of Estimates.** In preparing the consolidated financial statements, we use certain estimates and assumptions that affect reported amounts and disclosures. These estimates and underlying assumptions can impact all elements of our financial statements. Taro uses estimates when accounting for product returns and sales deductions from revenues, determining the valuation and recoverability of assets (e.g., accounts receivables, inventories, and intangible assets), and the reported amounts of accrued liabilities. We regularly evaluate our estimates and assumptions, using historical experience, third-party data, and market and external factors. Our estimates are often based on complex judgments, probabilities and assumptions that we believe to be reasonable but that are inherently uncertain and unpredictable. As future events and their effects cannot be determined with precision, our estimates and assumptions may prove to be incomplete or inaccurate, or unanticipated events and circumstances may occur that might cause us to change those estimates and assumptions. We adjust our estimates and assumptions when facts and circumstances indicate the need for change. It is possible that other professionals, applying reasonable judgment to the same facts and circumstances, could develop and support a range of alternative estimated amounts.

**Revenue Recognition.** We sell our products directly to wholesalers, retail drug store chains, mass merchandisers, grocery chains and other direct purchasers and customers that acquire our products indirectly through wholesalers.

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We recognize revenue from product sales when title and risk of loss have transferred to our customers and when the criteria in FASB ASC Subtopic 605-15, *Revenue Recognition Products* have been satisfied. Those criteria generally require that (i) persuasive evidence of an arrangement exists; (ii) product delivery has occurred; (iii) our price to our customers is fixed or determinable; (iv) collectibility is reasonably assured; and (v) the amount of product returns, chargebacks, rebates and other sales deductions can be reasonably estimated. We ship products to our customers only in response to, and to the extent of, the orders that customers submit to us. Depending on the terms of our customer arrangements, revenue is recognized when the product is received by the customer ( FOB Destination Point ) or at the time of shipment ( FOB Shipping Point ).

**Allowance for Sales Deductions and Product Returns.** When we recognize and record revenue from the sale of our pharmaceutical products, we record an estimate in the same financial reporting period for product returns, chargebacks, rebates and other sales deductions, which are reflected as reductions of the related gross revenue. We regularly monitor customer inventory information at our three largest wholesale customers to assess whether any excess product inventory levels may exist. We review this information along with historical product and customer experience, third-party prescription data, industry and regulatory changes and other relevant information and revise our estimates as necessary.

Our estimates of inventory in the distribution channel are based on inventory information reported to us by our major wholesale customers, historical shipment and return information from our accounting records and third-party data on prescriptions filled. Our estimates are subject to inherent limitations pertaining to reliance on third-party information.

**Product returns.** Consistent with industry practice, we generally offer our customers the right to return inventory within three to six months prior to product expiration and up to 12 months thereafter (the return period ). Product returns are identified by their manufacturing lot number. Because we manufacture in bulk, lot sizes are generally large and, therefore, shipments of a particular lot may occur over a one-to-three month period. As a result, although we cannot associate a product return with the actual shipment in which such lot was included, we can reasonably estimate the period (in months) over which the entire lot was shipped and sold. We use this information to estimate the average time period between lot shipment (and sale) and return for each product, which we refer to as the return lag. The shelf life of most of our products ranges between 18-36 months. Because returns of expired products are heavily concentrated during the return period, and given our historical data, we are able to reasonably estimate return lags for each of our products. These return lags are periodically reviewed and updated, as necessary, to reflect our best knowledge of facts and circumstances. Using sales and return data (including return lags), we determine a rolling average monthly return rate to estimate our return reserves. We supplement this calculation with additional information including customer and product specific channel inventory levels, competitive developments, external market factors, our planned introductions of similar new products and other qualitative factors in evaluating the reasonableness of our return reserve. We continuously monitor factors that could affect our estimates and revise the reserves as necessary. Our estimates of expected future returns are subject to change based on unforeseen events and uncertainties.

Our product returns reserve and related statement of operations impact for the year ended December 31, 2009, considered actual product returns experienced subsequent to the balance sheet dates to validate the product returns reserve estimate based on the methodology described above. We monitor the levels of inventory in our distribution channels to assess the adequacy of our product returns reserve and to identify potential excess inventory on hand that could have an impact on our revenue recognition. We do not ship product to our wholesalers when it appears they have an excess of inventory on hand, based on demand and other relevant factors, for that particular product. Additionally, as a general practice, we do not ship products that have less than 12 months until expiration (i.e., short dated sales ).

**Chargebacks.** We have arrangements with certain customers that allow them to buy our products directly from our wholesalers at specific prices. Typically these price arrangements are lower than the wholesalers acquisition costs or invoice prices. In exchange for servicing these third party contracts, our wholesalers can submit a chargeback claim to us for the difference between the price sold to the third-party and the price at which it purchased the product from us. We generally pay chargebacks on generic products, whereas branded products are typically not eligible for chargeback claims. We consider many factors in establishing our chargeback reserves including inventory information from our largest wholesale customers and the completeness of their reports, estimates of Taro inventory held by smaller wholesalers and distributors, processing time lags, contract and non-contract sales trends, average historical contract pricing, actual price changes, actual chargeback claims received from the wholesalers, Taro sales to the wholesalers and other relevant factors. Our chargeback provision and related reserve varies with changes in product

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mix, changes in pricing, and changes in estimated wholesaler inventory. We review the methodology utilized in estimating the reserve for chargebacks in connection with analyzing our product return reserve each quarter and make revisions as considered necessary to reasonably estimate our potential future obligation.

***Rebates and other deductions.*** We offer our customers various rebates and other deductions based primarily on their volume of purchases of our products. Chain wholesaler rebates are rebates that certain chain customers claim for the difference in price between what the chain customer paid a wholesaler for a product purchase and what the chain customer would have paid if such customer had purchased the same product directly from us. Cash discounts, which are offered to our customers, are generally 2% of the gross sales price, and provide our customers an incentive for paying within invoice terms (30 to 90 days). Medicaid rebates are earned by states based on the amount of our products dispensed under the Medicaid plan. Billbacks are special promotions or discounts provided over a specific time period to a defined customer base, and for a defined product group. Distribution allowances are a fixed percentage of gross purchases for inventory shipped to a national distribution facility that we pay to our top wholesalers on a monthly basis. Administration fees are paid to certain wholesalers, buying groups, and other customers for stocking our products and managing contracts and servicing other customers. Shelf stock adjustments, which are customary in the generic pharmaceutical industry, are based on customers' existing levels of inventory and the decrease in the market price of the related product. When market prices for our products decline, we may, depending on our contractual arrangements, elect to provide shelf-stock adjustments and thereby allow our customers with existing inventories to compete at the lower product price. We use these shelf-stock adjustments to support our market position and to promote customer loyalty.

The Company establishes reserves for rebates and these other various sales deductions based on contractual terms and customer purchasing activity, tracking and analysis of rebate programs, processing time lags, the level of inventory in the distribution channel and other relevant information. Based on our historical experience, substantially all claims for rebates and other sales deductions are received within 24 months. Therefore, for the year ended December 31, 2009, we considered subsequent actual claims submitted by our customers in determining our reserves and related statements of operations impact for rebates and other sales deductions.

**Table of Contents***Three-year summary*

The following table summarizes the activities for sales deductions and product returns for the three years ended December 31, 2011:

| <b>For the Year Ended December 31, 2011 (in thousands)</b> |                          |  |  |                       |
|--|--------------------------|--|--|-----------------------|
|  | <b>Beginning balance</b> | <b>Provision<br/>recorded<br/>for current<br/>period sales</b> | <b>Credits processed/<br/>Payments</b> | <b>Ending balance</b> |
| <b>Accounts Receivable Reserves</b>                        |                          |  |  |                       |
| Chargebacks  | \$ (26,559)              | \$ (224,112)   | \$ 230,526                             | \$ (20,145)           |
| Rebates and Other  | (41,567)                 | (150,799)  | 126,426                                | (65,940)              |
| <b>Total</b>   | <b>\$ (68,126)</b>       | <b>\$ (374,911)</b>  | <b>\$ 356,952</b>                      | <b>\$ (86,085)</b>    |
| <b>Current Liabilities</b>                                 |                          |  |  |                       |
| Returns  | \$ (21,962)              | \$ (23,242)  | \$ 14,482                              | \$ (30,722)           |
| Other (1)  | (13,099)                 | (51,462)   | 31,955                                 | (32,606)              |
| <b>Total</b>   | <b>\$ (35,061)</b>       | <b>\$ (74,704)</b>   | <b>\$ 46,437</b>                       | <b>\$ (63,328)</b>    |

| <b>For the Year Ended December 31, 2010 (in thousands)</b> |                          |  |  |                       |
|--|--------------------------|--|--|-----------------------|
|  | <b>Beginning balance</b> | <b>Provision<br/>recorded<br/>for current<br/>period sales</b> | <b>Credits processed/<br/>Payments</b> | <b>Ending balance</b> |
| <b>Accounts Receivable Reserves</b>                        |                          |  |  |                       |
| Chargebacks  | \$ (19,360)              | \$ (170,887)   | \$ 163,688                             | \$ (26,559)           |
| Rebates and Other  | (36,119)                 | (85,861)   | 80,413                                 | (41,567)              |
| <b>Total</b>   | <b>\$ (55,479)</b>       | <b>\$ (256,748)</b>  | <b>\$ 244,101</b>                      | <b>\$ (68,126)</b>    |
| <b>Current Liabilities</b>                                 |                          |  |  |                       |
| Returns  | \$ (22,514)              | \$ (13,146)  | \$ 13,698                              | \$ (21,962)           |
| Other (1)  | (15,264)                 | (25,979)   | 28,144                                 | (13,099)              |
| <b>Total</b>   | <b>\$ (37,778)</b>       | <b>\$ (39,125)</b>   | <b>\$ 41,842</b>                       | <b>\$ (35,061)</b>    |

| <b>For the Year Ended December 31, 2009 (in thousands)</b> |                          |  |                          |                       |
|--|--------------------------|--|--------------------------|-----------------------|
|  | <b>Beginning Balance</b> | <b>Provision<br/>recorded<br/>for current<br/>period sales</b> | <b>Credits processed</b> | <b>Ending balance</b> |
| <b>Accounts Receivable Reserves</b>                        |                          |  |                          |                       |
| Chargebacks  | \$ (23,904)              | \$ (208,482)   | \$ 213,026               | \$ (19,360)           |
| Rebates and Other  | (40,666)                 | (80,262)   | 84,809                   | (36,119)              |

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|                            |    |          |    |           |    |         |    |          |
|----------------------------|----|----------|----|-----------|----|---------|----|----------|
| <b>Total</b>               | \$ | (64,570) | \$ | (288,744) | \$ | 297,835 | \$ | (55,479) |
| <b>Current Liabilities</b> |    |          |    |           |    |         |    |          |
| Returns                    | \$ | (22,279) | \$ | (11,327)  | \$ | 11,092  | \$ | (22,514) |
| Others (1)                 |    | (9,697)  |    | (25,838)  |    | 20,271  |    | (15,264) |
| <b>Total</b>               | \$ | (31,976) | \$ | (37,165)  | \$ | 31,363  | \$ | (37,778) |

(1) Includes indirect rebates and others.

**Inventory.** Inventories are stated at the lower of cost or market. Cost is determined as follows: raw and packaging materials mainly on an average cost basis; finished goods products and products still in process, mainly on an average production cost including direct and indirect, or overhead, manufacturing expenses. Our finished goods inventories generally have a limited shelf life and are subject to obsolescence as they approach their expiration dates. As a result, we record a reserve against our entire finished goods inventory with expiration dates of less than 12 months and use historical experience to estimate the reserve for

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products with expiration dates of more than 12 months from the balance sheet date. When available, we use actual data to validate our estimates. We regularly evaluate our policies and the carrying value of our inventories and establish a reserve against the carrying value of our inventories. The determination that a valuation reserve is required, as well as the appropriate level of such reserve, requires us to utilize significant judgment. Although we make every effort to ensure the accuracy and reasonableness of our forecasts of future demand for our products, any significant unanticipated decreases in demand, or unanticipated changes in our major customer inventory management policies, could have a material impact on the carrying value of our inventories and reported operating results.

**Valuation of Long-Lived Assets and Goodwill.** We evaluate our long-lived assets for impairment and perform annual impairment testing on December 31 for goodwill and other indefinite-lived intangible assets and other long-lived assets when impairment indicators exist. Impairments are recorded for the excess of a long-lived asset's carrying value over fair value. Some examples of impairment indicators are as follows:

Changes in legal or business climate that could affect an asset's value. For example, a failure to gain regulatory approval for a product or the extension of an existing patent that prevents our ability to produce a generic equivalent.

Changes in our ability to continue using an asset. For example, restrictions imposed by the FDA could reduce our production and sales volume.

Decreases in the pricing of our products. For example, consolidation among our wholesale and retail customers could place downward pressure on the prices of some of our products.

We estimate the fair value of our long-lived assets other than goodwill, such as product rights, using a discounted cash flow analysis or market approach where appropriate when required under applicable U.S. GAAP. Under the discounted cash flow method, we estimate cash flows based on our forecasts and discount these cash flows using the appropriate rate to determine the net present value of the asset. The net present value of our assets is affected by several estimates, such as:

The timing and amount of forecasted cash flows

Discount rates

Tax rates

Regulatory actions

Amount of competition

Manufacturing efficiencies

The number and size of our customers

For the years ended December 31, 2011 and 2010, we recorded \$784 and \$2,617 impairment charge, respectively, in operating expenses, primarily related to the fixed assets of its Irish facility. An impairment loss of \$3,363 was recorded on these assets in the year ended December 31, 2009. We may have additional impairments related to our manufacturing facilities in future years.

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We estimate the fair value of goodwill using a two step procedure. First, we compare the market value of our equity to the carrying value of our equity. If the carrying value exceeds the market value of our equity, we calculate the implied fair value of our goodwill by taking the excess of our market capitalization over the fair value of our assets other than goodwill and obligations. An impairment is recorded for the difference between the implied fair value and carrying value of goodwill. The implied fair value of goodwill and any potential impairment is sensitive to estimates of the fair value of other assets and liabilities. We have not recorded any impairments of goodwill for the years ended December 31, 2011, 2010 and 2009.

**Income Taxes.** We determined deferred taxes by utilizing the asset and liability method based on the estimated future tax effects of differences between the financial accounting and tax basis of assets and liabilities under the applicable tax laws. Deferred taxes are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. As of December 31, 2009, Management determined that it was more likely than not that we will benefit from the deferred tax asset in the U.S., resulting in the reversal of \$76,694 of the valuation allowance against these deferred tax assets. As of December 31, 2011,



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2010 and 2009, Management determined that it was more likely than not that we will not benefit from the deferred tax assets in the Ireland and certain other subsidiaries. Therefore, for these locations a full valuation allowance was provided against the deferred tax assets. In future years, if it is more likely than not that we will be in a position to utilize its deferred tax asset, the valuation allowance for such assets may be modified.

**Stock Options.** We account for stock-based compensation in accordance with the provisions of ASC Topic 718 *Compensation – Stock Compensation*. Under the fair value recognition provisions of ASC 718, stock-based compensation cost is estimated at the grant date based on the fair value of the award and is recognized as expense ratably over the requisite service period of the award. We estimate the fair value of stock options granted using the Black-Scholes-Merton option-pricing model and valued restricted stock based on the market value of the underlying shares at the date of grant. We recognize compensation expense for the value of its awards granted subsequent to January 1, 2006, based on the straight-line method over the requisite service period of each of the awards, net of estimated forfeitures.

The fair value of an award is affected by our stock price on the date of grant and other assumptions, including the estimated volatility of our stock price over the term of the awards and the estimated period of time that we expect employees to hold their stock options.

**Discontinued Operations.** Under ASC Subtopic 205-20, *Presentation of Financial Statements – Discontinued Operations*, when a component of an entity has been disposed of or classified as held for sale, the results of its operations, including the gain or loss on the disclosed component, should be classified as discontinued operations and the assets and liabilities of such component should be classified as assets and liabilities attributed to discontinued operations; that is, provided that the operations, assets and liabilities of the component have been eliminated from the entity's consolidated operations and the entity will no longer have any significant continuing involvement in the operations of the component. During 2010, the Company closed its manufacturing facility in Ireland and decided to sell the facility. The Company has classified the related building as long-term assets held for sale, net on the Consolidated Balance Sheets and the losses attributable to its Irish subsidiary in the Consolidated Statements of Operations as losses from discontinued operations. *For further information on the discontinued operations, see Note 2.z. and Note 21 Discontinued Operations to the consolidated financial statements herein.*

**Recent Accounting Pronouncements that may have an impact on future consolidated financial statements.**

In October 2009, the FASB issued ASU No. 2009-13, *Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements*. ASU 2009-13 revises the current model for recording revenue from multiple element arrangements and expands disclosure requirements. This standard requires entities to allocate revenue in an arrangement at inception using estimated selling prices of the delivered goods and services based on a selling price hierarchy. The amendments eliminate the residual method of revenue allocation and require revenue to be allocated using the relative selling price method. ASU 2009-13 will be effective for arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. We do not currently have any multiple element arrangements. Accordingly, our adoption of ASU 2009-13 did not have a material impact on the results of operations or financial condition.

In December 2010, the FASB issued ASU No. 2010-27, *Other Expenses (Topic 720): Fees Paid to the Federal Government by Pharmaceutical Manufacturers (a consensus of the FASB Emerging Issues Task Force)*. This standard addresses how fees mandated by the Patient Protection and Affordable Care Act as amended by the Health Care and Education Reconciliation Act should be recognized and classified in the income statements of pharmaceutical manufacturers. Under the proposal, the annual fee would be recognized as a liability for the total amount and a corresponding deferred cost over the calendar year. This is a liability and presented as an operating expense. This ASU is effective for calendar years beginning after December 31, 2010. The adoption of ASU 2010-27 did not impact our financial statements during 2011 as there were no fees charged and we anticipate the fees to be less than 0.2% of net sales in 2012.

In December 2010, the FASB also issued ASU No. 2010-28, *Intangibles – Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts (a consensus of the FASB Emerging Issues Task Force)*. Under this standard, if the carrying amount of a reporting unit is zero or negative, an entity must assess whether it is more likely than not that goodwill impairment exists. To make that determination, an entity should consider whether there are adverse qualitative factors that could impact the amount of goodwill, including those listed in ASC 350-20-35-30. As a result of the new guidance, an entity can no longer assert that a reporting unit is not required to perform the second step of the goodwill impairment test because the carrying amount of the reporting unit is zero or negative, despite the existence of qualitative factors that indicate goodwill is more likely than not impaired. The equity or enterprise valuation premise can be used

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to determine the carrying amount of a reporting unit. ASU 2010-28 is effective for public entities for fiscal years, and for interim periods within those years, beginning after December 15, 2010, with early adoption prohibited. Our goodwill test does not currently have a zero or negative carrying amount where this standard would apply.

In April 2011, the FASB issued ASU No. 2011-03, *Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements*. ASU 2011-03 removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion for an agreement to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. This update is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. Currently, we do not have nor do we anticipate entering into any repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity.

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. This standard amends Topic 820 by clarifying the following related to fair value measurement: (1) that the application of the highest and best use and valuation premise concepts apply only to nonfinancial assets which might affect entities using the in-use valuation premise to measure the fair value of financial assets, (2) provide additional requirements specific to measuring the fair value of an instrument classified in an entity's shareholders' equity and (3) that a reporting entity should disclose quantitative information about the unobservable inputs used in a level 3 fair value measurement. This update is effective during interim and annual periods beginning after December 15, 2011 on a prospective basis. Early application is not permitted. Currently, we do not apply the highest and best use and valuation premise concepts, we are not measuring the fair value of an instrument classified in shareholders' equity, nor do we have any level 3 fair value instruments.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. This standard changes the method of presenting comprehensive income. The amendment requires entities to report both the components of net income (i.e.: statement of operations) and the components of other comprehensive income either in a single continuous statement (e.g.: statement of comprehensive income) or in two separate but consecutive statements. ASU 2011-05 eliminates the option for an entity to present the components of other comprehensive income as part of the statement of changes in shareholders' equity. The amendments will be applied retrospectively and will effect interim and annual periods beginning after December 15, 2011. Although this standard will not have a material financial impact on our financial statements, it will change how we present the components of other comprehensive income by presenting it with the components of net income as mentioned above and no longer presenting it as part of the statement of changes in shareholders' equity.

In September 2011, the FASB issued ASU No. 2011-08, *Goodwill and Other (Topic 350): Testing Goodwill for Impairment*. This standard provides the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. ASU 2011-08 intends to simplify how entities test goodwill for impairment. Under this update, an entity is not required to calculate the fair value of a reporting unit unless the entity determines through assessing the totality of qualitative factors that it is more likely than not that its fair value is less than its carrying amount. If there is a determination that the fair value is less than its carrying amount, then the entity would perform the two-step goodwill impairment test described in ASC Topic 350, *Intangibles - Goodwill and Other*. The amendments in this update are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted for impairment tests performed as of a date before September 15, 2011, if the entity's financial statements for the most recent period have not been issued. Although this standard will not have a material financial impact on our financial statements, it provides an option to simplify the goodwill impairment evaluation we perform annually.

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Testing Disclosures about Offsetting Assets and Liabilities*. This standard requires additional disclosure about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. The amendments in this update are effective for interim and annual reporting periods beginning on or after January 1, 2013. Although this standard will not have a financial impact on our financial statements, it will require additional disclosure in the event we enter into offsetting financial and derivative instruments.

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In December 2011, the FASB issued ASU No. 2011-12, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. This standard delays implementation of a portion of ASU No. 2011-05 that requires an entity to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. While the Board is considering the operational concerns about the presentation requirements for reclassification adjustments and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect before ASU No. 2011-05. This update is effective for those annual periods beginning after December 15, 2011. This standard delays a portion of ASU No. 2011-05, and although it will not have a financial impact on our financial statements, it will require presentation of reclassification adjustments and their effects to other comprehensive income and the income statement upon implementation.

**RESULTS OF OPERATIONS**

The following table sets forth selected items from our consolidated statements of operations as a percentage of total sales:

|   | <b>For the year ended December 31,</b> |              |              |
|---|--|--------------|--------------|
|   | <b>2011</b>                            | <b>2010</b>  | <b>2009</b>  |
| <b>Consolidated Statements of Operations</b>        |  |              |              |
| Sales, net  | 100.0%                                 | 100.0%       | 100.0%       |
| Cost of sales                                       | 34.8%                                  | 40.5%        | 41.3%        |
| Impairment  | 0.0%                                   | *            | *            |
| <b>Gross profit</b>                                 | <b>65.2%</b>                           | <b>59.5%</b> | <b>58.7%</b> |
| <b>Operating expenses:</b>                          |  |              |              |
| Research and development, net                       | 6.1%                                   | 9.3%         | 9.4%         |
| Selling, marketing, general and administrative      | 18.6%                                  | 27.5%        | 28.2%        |
| Impairment  | 0.2%                                   | 0.7%         | 0.9%         |
| <b>Total operating expenses</b>                     | <b>24.9%</b>                           | <b>37.5%</b> | <b>38.5%</b> |
| <b>Operating income</b>                             | <b>40.3%</b>                           | <b>22.0%</b> | <b>20.2%</b> |
| Financial (income) expenses, net                    | (0.8%)                                 | 3.0%         | 3.8%         |
| Other gain, net                                     | 0.1%                                   | 0.2%         | 0.1%         |
| Income before income taxes                          | 41.2%                                  | 19.2%        | 16.5%        |
| Tax expense (benefit)                               | 4.9%                                   | 2.7%         | (19.6%)      |
| <b>Income from continuing operations</b>            | <b>36.3%</b>                           | <b>16.5%</b> | <b>36.1%</b> |
| Net loss from discontinued operations               | (0.1%)                                 | (0.1%)       | (3.3%)       |
| <b>Net income</b>                                   | <b>36.2%</b>                           | <b>16.4%</b> | <b>32.8%</b> |
| Net income attributable to non-controlling interest | 0.1%                                   | 0.1%         | 0.8%         |
| <b>Net income attributable to Taro</b>              | <b>36.1%</b>                           | <b>16.3%</b> | <b>32.0%</b> |

\* Less than 0.05%

**YEAR ENDED DECEMBER 31, 2011 COMPARED WITH YEAR ENDED DECEMBER 31, 2010**

**Sales.** During 2011, sales increased \$113.1 million, or 28.8%, compared to 2010. Sales in the United States ( U.S. ) during 2011 increased \$119.1 million, or 38.9%, compared to 2010, primarily due to price increases on select products. Overall sales volumes increased in the U.S. approximately 5.0%. In addition, the Company's new product launches, including imiquimod cream, and increased sales volumes on select products, including Calcitrene®/calcipotriene ointment, fluorouracil cream, carbamezapine extended release tablets, adapalene gel and ketoconazole cream contributed \$35.2 million. Sales in Israel and other international markets decreased \$5.5 million, or 13.0%, compared to 2010 sales, primarily due to a decrease in sales of warfarin. Sales in Canada remained relatively flat compared to 2010.



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**Cost of Sales.** Cost of sales, as a percentage of sales, decreased to 34.8% in 2011 compared to 40.5% in 2010. This decrease is primarily related to the price increases noted above, which had no impact on costs.

**Gross Profit.** The Company's gross profit was \$329.5 million, or 65.2% of sales, in 2011, while gross profit was \$233.4 million, or 59.5% of sales, in 2010. The increase for 2011 was primarily the result of higher sales due to price increases on select products and increased sales volume as noted above.

**Research and Development.** Net research and development ( R&D ) expenses decreased \$5.5 million, or 15.2%, in 2011 compared to the previous year. The decrease in R&D expenses was primarily the result of a reduction in the number of clinical studies performed during 2011. The majority of the R&D investment focused on our core business, including our generic pipeline, with the remainder focused on our proprietary pipeline.

**Selling, Marketing, General and Administrative.** In 2011, selling, marketing, general and administrative ( SMG&A ) expenses decreased \$14.0 million, or 13.0%, from the amount expended in 2010. The decrease is primarily due to reductions in legal fees, in part attributable to the litigation involving the Company and Sun which ended in September 2010, audit fees, director and officer insurance costs and severance expenses associated with the termination of certain executives, which were partially offset by increased consulting fees.

**Operating Income.** In 2011, the Company had operating income of \$204.0 million compared to \$86.5 million in 2010, an increase of \$117.5 million. This increase reflects the increase in gross profit and the reductions in operating expenses. Operating income, as a percentage of sales, increased from 22.0% in 2010 to 40.3% in 2011.

**Financial (Income) Expenses.** Financial (income) expenses result from interest expense and income and the impact of foreign currency exchange rate fluctuations. Net financial income was \$3.7 million in 2011, compared to expense of \$11.8 million in 2010, a change of \$15.5 million, or 131.2%. The change in financial (income) expenses from 2010 to 2011 reflects the favorable impact of the change in the foreign currency exchange rates related to the intercompany balances in Canada combined with lower interest expenses due to the payoff of debt of \$14.7 million and increased interest income resulting from higher cash balances throughout 2011.

**Taxes.** Tax expense in 2011 of \$24.6 million, compared to \$10.5 million in 2010, an increase of \$14.1 million. The increase relates to the increases in operating results coupled with the favorable change in financial (income) expense noted above. As of December 31, 2011, on an unconsolidated basis, we have available carryforward tax losses of \$1.3 million in the Company and our research institute in Israel, \$10.8 million in the United Kingdom, \$67.1 million in Ireland and \$7.5 million in the United States.

**Net Income attributable to Taro.** Our net income increased \$118.6 million, from net income of \$64.1 million in 2010 to net income of \$182.7 million in 2011, by reason of the factors noted above.

**YEAR ENDED DECEMBER 31, 2010 COMPARED WITH YEAR ENDED DECEMBER 31, 2009**

**Sales.** During 2010, sales increased \$36.6 million, or 10.3%, compared to 2009. Sales in the United States during 2010 increased \$27.6 million, or 9.9%, compared to 2009 primarily due to new product launches of fluorouracil cream, Calcitrene<sup>®</sup>/calcipotriene ointment and adapalene gel, which contributed approximately \$18.3 million in the aggregate, as well as increased market share of ketoconazole and carbamezapine extended release tablets which contributed approximately \$6.5 million. Sales in Canada increased \$11.4 million, or 34.8%, compared to 2009, primarily due to an increase in sales of warfarin and changes in exchange rates, while sales in Israel and other international markets decreased \$2.4 million, or 5.2%, compared to 2009 sales, primarily due to a decrease in sales of warfarin.

**Cost of Sales.** Cost of sales, as a percentage of sales, remained relatively consistent at 40.5% in 2010 compared to 41.3% in 2009.

**Gross Profit.** The Company's gross profit was \$233.4 million, or 59.5% of sales, in 2010, while its gross profit was \$208.8 million, or 58.7% of sales, in 2009. The increase for 2010 was a result of higher sales and decreased cost of sales as a percentage of sales as noted above.

**Research and Development.** Net research and development ( R&D ) expenses increased \$3.1 million, or 9.3%, in 2010 compared to the previous year. R&D expenses equaled 9.3% of sales in 2010 and 9.4% of sales in 2009. The decrease in R&D

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expenses as a percentage of sales was the result of a combination of the reduction of clinical studies and bonuses coupled with the change in the foreign exchange rate. The majority of the R&D investment was focused on our core business, including our generic pipeline, and the remainder was focused on our proprietary pipeline, which included filing fees for an NDA of one of our products.

**Selling, Marketing, General and Administrative.** In 2010, selling, marketing, general and administrative ( SMG&A ) expenses increased \$7.6 million, or 7.5%, from the amount expended in 2009. The increase is primarily due to severance expenses to certain former executives and a one-time payment to Taro's Israeli employees pursuant to a collective bargaining agreement in Israel. In 2010, Taro U.S.A. increased its sales force by 14%. The Company also increased advertising by 25%. Despite the increase, our SMG&A expenses, as a percentage of sales, decreased to 27.5% in 2010 from 28.2% in 2009.

**Operating Results.** In 2010, the Company had operating income of \$86.5 million compared to operating income of \$71.8 million in 2009, representing an increase of \$14.7 million. This increase reflects the reductions as a percent of net sales in the cost of goods sold and the operating expenses. Operating results, as a percentage of sales, increased from 20.2% in 2009 to 22.0% in 2010.

**Financial Expenses.** Financial expenses result from interest expense and income, and the impact of foreign currency exchange rate fluctuations. Net financial expenses were \$11.8 million in 2010, compared with \$13.6 million in 2009, a decrease of \$1.8 million, or 13.2%. The financial expenses in 2010 reflect the change in the foreign currency exchange rates related to the intercompany balances in Canada offset by lower interest due to payoff of debt of \$88.3 million.

**Taxes.** Due to a change in the Company's various permanent and timing differences between accounting and tax, our tax expense for 2010 was \$10.5 million, as compared to a tax benefit of \$69.7 million in 2009 due to a reversal in the Company's valuation allowance. (See Note 18 to the consolidated financial statements included in this 2011 Annual Report.) As of December 31, 2010, on an unconsolidated basis, we have available carryforward tax losses of \$1.0 million in the Company and our research institute in Israel, \$11.1 million in the United Kingdom, \$56.9 million in Ireland and \$68.9 million in the United States. The loss carryforward in the United States principally resulted from the loss from operations and the exercise by employees of stock options during 2001.

**Net Income attributable to Taro.** Our net income decreased \$49.9 million in 2010, from net income of \$114.0 million in 2009 to net income of \$64.1 million in 2010, by reason of the change in the tax valuation resulting in a benefit of \$69.7 million and the factors noted above.

**IMPACT OF INFLATION, DEVALUATION (APPRECIATION) AND EXCHANGE RATES ON RESULTS OF OPERATIONS, LIABILITIES AND ASSETS**

We conduct manufacturing, marketing and research and development operations primarily in Israel, Canada and the United States. As a result, we are subject to risks associated with fluctuations in the rates of inflation and foreign exchange in each of these countries.

The following table sets forth the annual rate of inflation, the devaluation (appreciation) rate of the NIS and the Canadian dollar against the United States dollar and the exchange rates between the United States dollar and each of the NIS and the Canadian dollar at the end of the year indicated:

| Year | Rate of Inflation |            | Rate of Devaluation<br>(Appreciation)<br>Against U.S. Dollar |            | Rate of Exchange of<br>U.S. Dollar |            |
|------|-------------------|------------|--|------------|------------------------------------|------------|
|      | Israel (1)        | Canada (2) | Israel (1)   | Canada (2) | Israel (1)                         | Canada (2) |
|      | 2007              | 3.40%      | 2.20%  | (8.97%)    | (15.21%)                           | 3.85       |
| 2008 | 3.80%             | 2.33%      | (1.14%)  | 23.93%     | 3.80                               | 1.22       |
| 2009 | 3.91%             | 1.32%      | (0.71%)  | (14.54%)   | 3.78                               | 1.05       |
| 2010 | 2.66%             | 2.35%      | (5.99%)  | (4.97%)    | 3.55                               | 0.99       |
| 2011 | 2.17%             | 2.30%      | 7.66%  | 2.25%      | 3.82                               | 1.02       |

(1) Bank of Israel.

(2) Bank of Canada.



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**B. LIQUIDITY AND CAPITAL RESOURCES**

Cash and cash equivalents increased \$95.9 million to \$150.0 million and short-term bank deposits increased \$58.8 million to \$89.8 million at December 31, 2011, principally due to increased income from operations. Total Shareholders' equity increased from \$384.5 million at December 31, 2010 to \$571.1 million at December 31, 2011, principally due to net income of \$183.3 million.

Net cash provided by operating activities for the year ended December 31, 2011 was \$181.4 million compared to net cash provided by operating activities of \$70.5 million in the prior year, an increase of \$110.9 million. For the year ended December 31, 2011, the Company had net cash used in investing activities of \$80.3 million compared to net cash used in investing activities of \$24.0 million in 2010. For the year ended December 31, 2011, the Company had net cash used in financing activities of \$4.0 million compared to net cash used in financing activities of \$86.1 million in the prior year.

The change in our liquidity for the year ended 2011 resulted from a number of factors, including:

Net cash provided by operating activities consists of an increase in income taxes payable of \$43.9 million, an increase in accounts payable and accrued expenses of \$26.6 million, noncash items of depreciation and amortization of \$18.7 million and a change in derivative instruments of \$5.2 million. These items were offset by increases in trade receivables of \$47.6 million and inventories of \$24.5 million and deferred income taxes of \$21.4 million.

Net cash used in investing activities consists of the investment in plant, property and equipment, which consumed \$6.3 million, investment in short-term bank deposits of \$60.0 million and an investment in restricted bank deposits of \$15.6 million.

Net cash used in financing activities consists of the repayment of long-term debt of \$12.9 million offset by proceeds from issuance of shares of \$8.9 million.

**Debt**

As of December 31, 2011, we had total debt, including current maturities, of \$44.7 million. *(For more on our debt obligations, see Notes 12 and 14 to the consolidated financial statements included in this 2011 Annual Report.)*

During 2011, we did not incur any additional indebtedness from new or existing lenders, including increases in our borrowing capacity under existing lines of credit or refinancings. We have been current with all our payment obligations due to our various lenders under their respective indentures and loan agreements.

Despite being current with our repayment obligations as of December 31, 2011, we were not in compliance with certain covenants and other provisions contained in one of our loan agreements. In addition, as of December 31, 2011, two of our debt instruments had cross-default provisions that provided for the acceleration of payments in the event of failure to meet payment obligations or a breach of other undertakings.

As a result of the foregoing, as of December 31, 2011, those creditors had the right to accelerate their indebtedness, including proceeding against collateral that has been granted to them. The consolidated financial statements presented herein do not reflect any adjustments for the impact of any such acceleration if they were to be taken. As of February 3, 2012, we are in compliance with all our covenants as we paid off the debt which caused the non-compliance and also contained a cross-default provision.

As of December 31, 2011, our total long-term debt obligations (including current maturities) are as follows:

bonds of \$29.8 million with various investors; and

mortgages of \$14.9 million with two lenders.





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Our currency denominations, interest rates and maturities regarding our long-term debt obligations, including current maturities (excluding mortgages), consist of the following:

| Amount       | Linkage       | Rate  | Maturity |
|--------------|---------------|-------|----------|
| \$ 28,519    | Israel CPI(a) | 5.80% | 2014     |
| 1,264        | Dollar        | 6.10% | 2014     |
| <b>Total</b> |               |       |          |
| \$ 29,783    |               |       |          |

(a) We have a contract to hedge our exposure to CPI fluctuations in Israel.

On February 3, 2012, the Company paid \$5.9 million, comprised of \$5.8 million of principal and \$.1 million of interest, in order to retire one of the mortgage debts. With the payoff of this mortgage, the Company is now in compliance with the terms of its debt agreements.

As of February 29, 2012, we have no lines of credit.

**Liquidity**

On February 29, 2012, we had total unrestricted cash and cash equivalents and short-term bank deposits of \$293.0 million and total indebtedness to our financial creditors of \$38.6 million. We expect that existing cash resources and cash from operations will be sufficient to finance our foreseeable working capital requirements. None of our cash and cash equivalents is held captive by any financial covenants or government regulation. As of December 31, 2011 and February 29, 2012, we had no commitment for capital expenditures which we consider to be material to our consolidated financial position. The Company had no available and undrawn credit facilities in place at December 31, 2011 and February 29, 2012.

**Capital Expenditures**

We invested \$6.3 million in capital equipment and facilities in the year ended December 31, 2011 and \$5.7 million in the year ended December 31, 2010. These investments are principally related to our pharmaceutical and chemical manufacturing facilities, expanding and upgrading our research and development laboratories in Israel and Canada and maintaining compliance with cGMPs. In addition to facility-related investments, we acquired certain manufacturing and packaging equipment to increase production capacity. We also continued to upgrade our information systems infrastructure to enable more efficient production scheduling and enhanced inventory analysis. (See Note 7 to our consolidated financial statements included in this 2011 Annual Report.)

**C. RESEARCH AND DEVELOPMENT, PATENTS, TRADEMARKS AND LICENSES**

We believe that our research and development activities have been a principal contributor to our achievements to date and that our future performance will depend, to a significant extent, upon the results of these activities.

Recruiting talented scientists is essential to the success of our research and development programs. Approximately 11% of our employees work in our worldwide research and development programs.

We currently conduct research and development in three principal areas:

generic pharmaceuticals, where our programs have resulted in our developing and introducing a wide range of pharmaceutical products (including tablets, capsules, injectables, suspensions, solutions, creams and ointments) that are equivalent to numerous brand-name products whose patents and FDA exclusivity periods have expired;

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proprietary pharmaceuticals and delivery systems, including a novel formulation of Ovide® and products utilizing the NonSpil® delivery system; and

organic and steroid chemistry, where our programs have enabled us to synthesize the active ingredients used in many of our products.

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In 2011, we received several product approvals in Canada, Israel and the United States. The following table sets forth the approvals received in the United States from the FDA from January 1, 2011 through February 29, 2012:

**FINAL ANDA APPROVALS**

|  | <b>Brand Name *</b> |
|--|---------------------|
| Risperidone Oral Solution USP, 1 mg/mL                                   | Risperdal®          |
| Ciclopirox Shampoo 1%  | Loprox®             |
| Ondansetron Hydrochloride Tablets USP, 4 mg, 8 mg and 24 mg              | Zofran®             |
| Imiquimod Cream, 5%  | Aldara®             |
| Cetirizine Hydrochloride Oral Solution, 1 mg/mL (Sugar Free, Bubble Gum) | Zyrtec®             |
| Meprobamate Tablets  | Meprobamate         |
| Ranitidine Hydrochloride Syrup USP, 15 mg/mL                             | Zantac®             |

**TENTATIVE ANDA APPROVALS**

|   |            |
|---|------------|
| Gabapentin Capsules, 100 mg, 300 mg and 400 mg ** | Neurontin® |
| Gabapentin Oral Solution, 250 mg/5 mL **          | Neurontin® |
| Clobetasol Propionate Lotion, 0.05%               | Clobex®    |
| Fluocinonide Cream USP, 0.1%                      | Vanos®     |

\* The above trademarks are the property of their respective owners.

\*\* Tentative approval received prior to January 1, 2010 but currently under review by the FDA.

As of February 29, 2012, 23 of our ANDAs and the four tentative approvals listed above were under review by the FDA. In addition, there are multiple products for which either developmental or internal regulatory work is in process. The applications pending before the FDA are at various stages in the review process, and there can be no assurance that we will be able to successfully complete any remaining testing or that, upon completion of such testing, approvals for any of the applications currently under review at the FDA will be granted. In addition, there can be no assurance that the FDA will not grant approvals for competing products.

**NonSpil®**

We also continue to work on additional products utilizing our patented NonSpil® liquid drug delivery system, which allows liquid medications to pour, but resist spilling, thereby assuring the accuracy of dosage and ease of use. NonSpil® development activities include improving product formulations, refining taste and texture, and scaling up from laboratory sized manufacturing to commercial sized manufacturing.

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### Ovide® (malathion)

We have developed a highly purified form of malathion, a pediculicide used in treating head lice, which contains a lower percentage of impurities when compared with other commercially available forms of malathion. A patent application directed to both the process of making this highly purified form of malathion, as well as the final product itself, was filed with the U.S. Patent and Trademark Office in June 2006 and issued as U.S. Patent No.7,560,445 in July 2009. We have also developed a novel, stabilized gel formulation of malathion, which is currently in Phase III clinical testing. There can be no assurance of the successful completion of Phase III testing, the approval by any regulatory authority of the drug or the commercial success of the drug if and when approved.

### **Patents, Trademarks and Licenses**

We have filed and received patents in the United States and other countries for a variety of products, processes and methods of treatment, including:

a novel class of drug with utility as anticonvulsants, tranquilizers, muscle relaxants and agents for treatment of movement disorders;

novel oral delivery for pharmaceutical and related products; and

the synthesis and formulation of certain products.

With the exception of the Ovide® patent granted in July 2009, we do not believe that any single patent or license is of material importance to us in relation to our current commercial activities.

We have registered trademarks in the United States, Canada and other countries. Taro U.S.A. typically does not use trademarks in the sale and marketing of its generic products.

From time to time, we seek to develop products for sale in various countries prior to patent expiration. In the United States, in order to obtain a final approval for a generic product prior to expiration of certain innovator's patents, we must, under the terms of the Hatch-Waxman Act, as amended by the Medicare Prescription Drug Improvement and Modernization Act of 2003, notify the patent holder as well as the owner of an NDA, that we believe that the patents listed in the Orange Book for the new drug are either invalid or not infringed by our product. To the extent that we seek to utilize this mechanism to obtain approval to sell products, we are involved and expect to be involved in patent litigation regarding the validity, enforceability or infringement of patents listed in the Orange Book, as well as other patents, for a particular product for which we have sought approval. We may also be involved in patent litigation with third parties to the extent that claims are made that our finished product, an ingredient in our product or our manufacturing process, may infringe the innovator's or third party's process patents. We may also become involved in patent litigation in other countries where we conduct business, including Israel, Canada and various countries in Europe.

### **D. TREND INFORMATION**

*See Item 4 Information on the Company and Item 5 Operating and Financial Review and Prospects for trend information.*

### **E. OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangements.

**Table of Contents****F. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS**

The following table describes the payment schedules of our contractual obligations as of December 31, 2011:

| Type of Contractual Obligation  | Payments due by period (in millions of dollars) |                     |           |           |              |
|---------------------------------|---|---------------------|-----------|-----------|--------------|
|                                 | Total   | Less than<br>1 year | 1-3 years | 3-5 years | Over 5 years |
| Long-term debt obligations      | \$ 44.69  | \$ 17.07            | \$ 21.50  | \$ 1.87   | \$ 4.25      |
| Operating lease obligations     | 8.54  | 2.67                | 3.54      | 2.33      |              |
| Other Long-term liabilities (1) | 6.79  | 1.39                | 2.25      | 1.33      | 1.82         |
| Total                           | \$ 60.02  | \$ 21.13            | \$ 27.29  | \$ 5.53   | \$ 6.07      |

(1) Includes severance commitments and tax accruals.

**ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES****A. DIRECTORS AND SENIOR MANAGEMENT**

The following table lists our directors and executive officers as of February 29, 2012:

| Name                              | Age | Position  |
|-----------------------------------|-----|---|
| Dilip Shanghvi                    | 57  | Director and Chairman of the Board                              |
| Aalok Shanghvi                    | 28  | Director  |
| Sudhir Valia                      | 56  | Director  |
| Ilana Avidov-Mor                  | 61  | Director  |
| Dan Biran                         | 69  | Director and Chairman of the Audit Committee                    |
| Dov Pekelman                      | 72  | Director and Chairman of the Special Committee                  |
| James Kedrowski                   | 61  | Director and Interim Chief Executive Officer                    |
| Michael Kalb, C.P.A. (New York)   | 41  | Interim Chief Financial Officer and Chief Accounting Officer    |
| Avi Avramoff, Ph.D.               | 47  | Global Vice President, Research and Development                 |
| Hannah Bayer, C.P.A. (Israel)     | 62  | Group Vice President, Finance                                   |
| Rita Gerson, C.P.A. (Israel), CIA | 57  | Group Vice President, Internal Auditor                          |
| Michael Teiler                    | 49  | Group Vice President, Portfolio Management                      |
| Rami Zajicek, Esq.                | 48  | Group Vice President, Haifa Site Manager                        |
| Mariana Bacalu                    | 60  | Vice President, Quality Affairs                                 |
| Itzik Baruch                      | 49  | Vice President, Technical Services                              |
| Yohanan Dichter                   | 65  | Vice President, Pharmacist in Charge and Senior Quality Manager |
| Yael Stein Doukhan                | 41  | Vice President, General Counsel Israeli Operations              |
| Roman Kaplan, Ph.D.               | 65  | Vice President, Scientific and Technical Compliance Manager     |
| Hagai Reingold                    | 47  | Vice President, API Division                                    |
| Yoel Shamir                       | 56  | Vice President, Pharma Division                                 |
| Tzvi Tal                          | 62  | Vice President, Information Technology, Israel                  |

**Certain Familial Relationships**

Mr. Aalok Shanghvi is the son, and Mr. Sudhir Valia is a brother-in-law, of Mr. Dilip Shanghvi.

**Business Experience**

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**Dilip Shanghvi** became Chairman of the Board of Directors and of the Nominating Committee in September 2010. Mr. Shanghvi is also Chairman and Managing Director of Sun Pharma. Sun Pharma is the fastest growing, most profitable and highest valued pharmaceutical company in India. Sun Pharma has leadership in 11 specialty therapy areas within India, has over 60% of sales coming from international markets and invested over Rs 24 billion in R&D until now. Mr. Shanghvi's extensive experience in the pharmaceutical industry includes being Chairman and Managing Director of Sun Pharma Advanced Research Company Ltd., an international pharmaceutical company engaged in research and development of drugs and delivery systems.

**Aalok Shanghvi** became a member of the Board of Directors in September 2010. Mr. Aalok Shanghvi works as a Senior General Manager in International Marketing for Sun Pharma. He also founded PV Powertech Pvt. Ltd., a manufacturer and exporter of photo-voltaic solar panels. Mr. Aalok Shanghvi earned his Bachelor of Science in Molecular Biology at the University of Michigan.

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**Sudhir Valia** became a member of the Board of Directors of the Company and the Nominating Committee in September 2010. Mr. Valia joined Sun Pharma as a full-time director since his appointment in April 1994 and is currently responsible for finance, commercial, operations, projects and quality control, among other things. Prior to joining Sun Pharma, Mr. Valia was a qualified chartered accountant in private practice. Mr. Valia is on the Board of Directors of a number of companies in Sun's group, including Sun Pharma Advanced Research Company Ltd.

**Ilana Avidov-Mor** is a Certified Accountant who became a member of the Board of Directors and Audit Committee in December 2010, the Special Committee in November 2011 and the Stock Option Committee in March 2012. She currently serves as Chief Executive Officer of a private company which gives services to advanced study Funds and to Provident Funds. Ms. Avidov-Mor formerly worked at Bank Yahav Ltd. for civil servants (the Bank), fulfilling various positions between the years 1994 and 2009. Among these positions, Ms. Avidov-Mor served as Deputy General Manager of the Bank for over a decade, and as Comptroller for eight years. Between the years 1974 and 1994, Ms. Avidov-Mor worked for Braude & Partners Accountants. Ms. Avidov-Mor is also a former member of the following Directorates: Intercosma Ltd. (a company for the manufacture and marketing of cosmetics and toiletries) and 3 pension funds for doctors, nurses and para-medicals (Director on behalf of the Bank). Ms. Avidov-Mor is a former General Manager on behalf of Bank Yahav of 4 pension funds owned by the bank. Ms. Avidov-Mor earned her B.A. in Economics and Accounting at the Tel Aviv University, and her M.A. in Business Administration (Financing and Banking) at the Hebrew University of Jerusalem.

**Dan Biran** became a member of the Board of Directors and Audit Committee in December 2010, the Special Committee in November 2011 and the Stock Option Committee in March 2012. Mr. Biran currently serves as Chairman of the Board of Directors of Galam Ltd. K. Maanit; Biological Industries Ltd.; Ducart Ltd.; as well as a director of the Board of Directors of Netafim and Enzymotek. Between the years 1992 and 2006, Mr. Biran served as a Chief Executive Officer of Arkal Filtration Systems. Between the years 2004 and 2006, Mr. Biran served as the Chairman of the Board of Directors of Pep Filters Inc. He also served as an external director of Maachteshim Agan Ind. during the years 1997 and 2004, as well as the Chief Executive Officer of Netafim Magal during the years 1983 and 1992. Mr. Biran also served as a director of Netafim USA during the years 1986 and 1992. Mr. Biran has fulfilled various management positions in the Unified Kibbutz Movement, Israel and at Kibbutz Magal, Israel.

**Dov Pekelman** became a member of the Board of Directors and Audit Committee in August 2011, Chairman of the Special Committee in November 2011 and the Stock Option Committee in March 2012. Professor Pekelman is currently Chairman of Atera Networks Ltd. as well as Gilon Investments (TASE: GILN) and serves as a long standing Director of Makhteshim Agan Industries Ltd. (TASE: MAIN). He lectures at the Arison School of Business of the Interdisciplinary Center (IDC), Herzliya, Israel, serves on the Board of Directors of the IDC and is Chairman of the IDC Corporation, the center's economic arm. Professor Pekelman served as a senior consultant to Teva Pharmaceutical Industries Ltd. (NASDAQ: TEVA) from 1985 to 2008 and also founded and ran a leading, Israeli-based management-consulting firm, P.O.C. Ltd. Professor Pekelman served on the Board of Directors of several large industrial corporations, including Koor Industries Ltd. (TASE: KOR). Professor Pekelman was also a member of the advisory committee of the Bank of Israel. He holds a Ph.D. from the University of Chicago and a B.S. from the Technion, Israeli Institute of Technology. Professor Pekelman is a published author writing on various aspects of business operations.

**James Kedrowski** became Interim Chief Executive Officer of the Company in October 2010 and a member of the Board of Directors of the Company in May 2011. Mr. Kedrowski has been with Chattem Chemicals, an indirect subsidiary of Sun Pharma since 1997 and is currently its Executive Vice President. Mr. Kedrowski's prior experience includes over twenty years with Alcoa Inc., where he held increasingly responsible positions, primarily in Alcoa's Industrial Chemicals Business.

**Michael Kalb, C.P.A.** became Interim Chief Financial Officer of the Company in November 2010. Mr. Kalb has been GVP, Chief Accounting Officer of the Company since May 2010 and Chief Financial Officer of Taro U.S.A. since June 2009. Mr. Kalb has over nineteen years of financial and accounting advisory experience. From June 2004 to June 2009, Mr. Kalb was a Director in the Accounting and Financial Consulting Group of Huron Consulting Group, Inc. (Huron). Mr. Kalb was an integral part of Huron's advisory team that assisted the Company with the restatement of its financial statements for 2005 and prior years. Mr. Kalb's experience also includes over ten years at Ernst & Young, LLP within the Transaction Advisory Services Group and Audit and Assurance Services Group.

**Avi Avramoff, Ph.D.** joined our Company in October 2011 as Global Vice President, Research & Development. He is responsible for the Company's new products development and is responsible for the management of the R&D Pharma and Chemistry, R & D Analytical Laboratories, Clinical studies, Regulatory Affairs, Pharmacovigilance, and the Intellectual Property Departments. He has penned various publications and abstracts in the field of pharmacy, as well as several patents and patent applications. Prior to joining our Company, Dr. Avramoff worked from 1993 to 1997 as the Pharmacokinetic Center Manager and later on from 1997 to 2011 as Vice President, Research & Development at Dexcel Pharma.



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**Hannah Bayer, C.P.A.** joined our company in 2001 as Vice President and Chief Accounting Officer. In 2010, she was promoted to Group Vice President, Chief Financial Officer for Israeli Operations. Ms. Bayer is a Certified Public Accountant in Israel. From 1999 to 2000, she served as Chief Financial Officer of Omrix Biopharmaceuticals, Ltd. From 1990 to 1999, Ms. Bayer held several finance positions at Teva Pharmaceutical Industries Ltd.

**Rami Zajicek, Esq.** joined our company in April of 2006 as Group Vice President, Haifa Site Manager. From 2002 to 2006, he was a partner of Tefen USA, Ltd., an international operations consulting firm. From 1998 to 2001, Mr. Zajicek was President and CEO of ProActivity Inc.

**Rita Gerson, C.P.A., CIA** joined our company in 2003 as Internal Auditor and now serves as Group Vice President, Internal Audit. Ms. Gerson is also responsible for the implementation of Sarbanes-Oxley requirements for the Company. Ms. Gerson is a Certified Public Accountant in Israel and a Certified Internal Auditor by the IIA. Prior to joining the Company, Ms. Gerson was the International Activity and Subsidiaries Financial Comptroller, Assistant CFO, for a multi-national plastics and irrigation systems company headquartered in Israel.

**Michael Teiler** joined our company in 2011 and currently serves as Group Vice President, Portfolio Management. He is responsible for the new product introduction process, from selection to launch. From 1987 to 2011, Mr. Teiler served at Teva Pharmaceutical Industries Ltd. in several generic R&D and Portfolio Management positions, most recently as VP Generic R&D for the Teva International Group.

**Mariana Bacalu** joined our company in 1984 as Senior Analyst in the Quality Control Laboratory. As Vice President, Quality Affairs, she is currently responsible for quality affairs at the Haifa Bay facility. Prior to joining our Company, Ms. Bacalu served as a production manager for Polymer Industry in Romania.

**Yohanan Dichter** joined our company in 1986 in the research department and since 1988 has served as the Vice President, Pharmacist in Charge of the Haifa Bay pharmaceutical manufacturing plant. In 2006, he was also named Senior Quality Manager. He is responsible for the review and release of all pharmaceutical products manufactured or sold in Israel. Prior to joining our Company, Mr. Dichter served in the Medical Corps of the Israel Defense Forces, was employed by Kupat Holim and worked in a private pharmacy.

**Roman Kaplan, Ph.D.** joined our company in 1991 and currently serves as Vice President, Technical Operations, Pharmaceuticals. He is responsible for process and product formulation improvements. Dr. Kaplan served from 1982 to 1987 as project manager of the biochemical laboratory of Abic Chemical and Pharmaceutical Industries and from 1987 to 1991 as head of its solid dosage forms development group.

**Hagai Reingold** joined our company in 2002 and currently serves as our Vice President, API Division in Israel. He is responsible for all API production, technology, quality and safety. From 2002 to 2004, Mr. Reingold was Supply Chain and Industrial Engineering Manager. From 2000 to 2002, Mr. Reingold worked as Industrial and Product Engineering Manager for Kulicke & Soffa Company.

**Yoel Shamir** joined our company in 2003 as Dry Production Manager. In 2007, Mr. Shamir was promoted to Vice President, Pharmaceutical Production and is in charge of our pharmaceutical production division in Israel. Prior to joining our company, Mr. Shamir was Plant & Logistics Director at Alumayer Group Industries.

**Tzvi Tal** joined our company in 1996 and currently serves as our Vice President, Information Technology, Israel. He is responsible for all information technology programs at our facilities in Israel. From 1977 to 1996, Mr. Tal was Head of Information Technology for the Vargus Group and Plant Manager for Egmo Industries.

**Yael Stein Doukhan** joined our company in 2006 as Legal Department Director. In 2010, Mrs. Stein Doukhan was promoted to Vice President, General Counsel of Israeli Operations and is in charge of the Legal Department in Israel. Prior to joining our company, Mrs. Stein Doukhan practiced law in Israel and the UK for ten years and holds a bachelor degree in law and Master of Business Administration. Mrs. Stein Doukhan has been licensed as an attorney in Israel since 1997.

**Itzik Baruch** joined our Company in 2003 as Taro's Utilities and Maintenance Director. In 2010, Mr. Baruch was promoted to Vice President, Technical Services. Mr. Baruch is responsible for all engineering and maintenance activities and general site services. Prior to joining our Company, Mr. Baruch was employed as Operational Director at BEE and as Maintenance Director at Tnuva as well as other position in the Chemical Industry. Mr. Baruch received his B.Sc. degree in Mechanical Engineering from the Technion - Israel Institute of Technology in 1992.

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### **B. COMPENSATION**

Our directors are paid NIS 115,400 per year for their service as directors and NIS 3,470 for each board meeting and committee thereof that they attend, as of December 31, 2010, linked to the Israeli CPI. Dilip Shanghvi is paid \$803,780 per year for his service in addition to his duties as director and Chairman of the board. Aalok Shanghvi and Sudhir Valia are each paid \$506,170 per year for their service in addition to their duties as directors. The compensation for our statutory external directors, as defined under Israeli law, is not in excess of the amounts set forth in the Israeli Companies Law and regulations promulgated thereunder.

We paid an aggregate of \$7,390,232 to all of our then current directors and executive officers for services rendered to us in all capacities during the year ended December 31, 2011. This amount does not include certain additional benefits which, as to all directors and executive officers as a group, aggregated less than \$100,000. In addition, \$296,807 was set aside in 2011 to provide all executive officers and directors with pension, retirement or similar benefits. During 2011, the Company's executive officers and directors did not receive any options to purchase Taro's ordinary shares.

As of February 29, 2012, the Company's executive officers and directors held options to purchase an aggregate of 99,050 ordinary shares, at exercise prices ranging from \$4.63 to \$68.51 per share, under Taro's stock option plans; such options have original expiration dates between May 2010 and May 2016.

### **C. BOARD PRACTICES**

We are incorporated in Israel and, therefore, we are subject to the provisions of the Israeli Companies Law, in addition to the relevant provisions of U.S. laws.

#### **Board of Directors**

According to the Israeli Companies Law, the Board of Directors sets the policy of a company and supervises the general manager of a company in the performance of his or her role. The Board has residual powers so that it may exercise any power of the company not granted to any other organ either by law or by our Articles of Association. According to our Articles of Association, as part of its powers, our Board may cause us to borrow or secure payments of any sum or sums of money for our purposes, at times and upon conditions as it thinks fit, including the grant of security interests on all or any part of our property.

Our Board currently consists of seven directors. The following members of our Board have been determined to be independent within the meaning of applicable NYSE regulations: Ilana Avidov-Mor, Dan Biran and Dov Pekelman.

According to our Articles of Association, our Board may neither consist of fewer than five, nor more than 25 directors.

Our directors, other than our statutory external directors, are elected at annual general meetings of our shareholders, which are required to be held at least once during every calendar year and not more than 15 months after the last preceding meeting. Directors may also be appointed to fill vacancies, or may be appointed to serve as additional members of the Board, by an ordinary resolution passed at an extraordinary general meeting of our shareholders. Likewise, in the event of a vacancy, the Board is empowered to appoint a director to fill such vacancy until the next annual general meeting of shareholders. A director, other than a statutory external director, holds office until the next annual general meeting, unless such directorship is earlier vacated in accordance with the provisions of any applicable law or regulation or under our Articles of Association.

We do not have any service contracts with any of our directors that would provide for benefits upon termination of employment.

#### **Statutory External Directors**

##### ***Qualifications of Statutory External Directors***

Under the Israeli Companies Law, companies incorporated under the laws of the State of Israel whose shares, *inter alia*, are listed for trading on a stock exchange or have been offered to the public by a prospectus and are held by the public, are required to have at least two statutory external directors. The Israeli Companies Law provides that a person may not be elected as a statutory external director if the person is a relative of a controlling shareholder and/or the person or the person's relative (as defined below), partner, employer, anyone to whom the person is subordinate, directly or indirectly, or any entity under the person's control has, as of the date of the person's election to serve as a statutory

external director, or had, during the two years preceding that date, any affiliation (as defined below) with:

our company;

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any entity controlling our company or relative thereof as of the date of the election; or

any entity controlled by our company or under common control with our company as of the date of the election or during the two years preceding that date.

The term *affiliation* includes an employment relationship, a business or professional relationship even if not maintained on a regular basis (but excluding insignificant relationships), or control of the company, and service as an office holder (as defined below).

Under the Israeli Companies Law, *relative* is defined as a spouse, brother or sister, parent, grandparent, child and a child/brother/sister/parent of such person's spouse or the spouse of any of the preceding.

The Israeli Companies Law defines the term *office holder* as general manager, chief business manager, deputy general manager, vice general manager, any other person assuming the responsibilities of any of the foregoing positions without regard to such person's title, and any director or manager that reports directly to the general manager.

The Israeli Companies Law provides that no person can serve as a statutory external director if the person's other positions or other business creates, or may create, a conflict of interest with the person's responsibilities as a statutory external director or may otherwise interfere with the person's ability to serve as a statutory external director, or if the person is an employee of the Israel Securities Authority or of an Israeli stock exchange. Until the lapse of two years from termination of office as statutory external director, a company, its controlling shareholder and any entity controlled by the controlling shareholder, may not grant a former statutory external director, his/her spouse or child any benefits, directly or indirectly, including engaging the former statutory external director, his/her spouse or child to serve as an office holder in the company or in any company controlled by the controlling shareholder of the company and cannot employ or receive professional services from that person for consideration, either directly or indirectly, including through a corporation controlled by such former statutory external director. The same shall apply to a relative, who is not a former statutory external director's spouse or child, for a period of one year from termination of office as statutory external director.

A person shall be qualified to serve as a statutory external director only if he or she possesses accounting and financial expertise or professional competence, as defined in the regulations promulgated under the Israeli Companies Law. At least one statutory external director must possess accounting and financial expertise.

The Israeli Companies Law also provides that a shareholders' general meeting at which the appointment of a statutory external director is to be considered will not be called unless the nominee has declared to the company that he or she complies with the qualifications for appointment as a statutory external director.

### ***Election of Statutory External Directors***

Statutory external directors are elected by a majority vote at a shareholders' meeting, provided that either:

the majority includes the majority of the total votes of non-controlling shareholders (as defined in the Israeli Companies Law) or shareholders who do not have a personal interest in such election present at the meeting in person or by proxy (abstentions will not be taken into account); or

the total number of votes against the election of the statutory external director by the non-controlling shareholders or shareholders who do not have a personal interest in such election does not exceed two percent of the aggregate voting rights in the company.

For purposes of determining a controlling shareholder, Section 1 of the Israeli Companies Law defines *control* by reference to the definition of the Securities Law, 5728-1968 (the *Securities Law*), which defines *control* as the ability to direct the activity of a corporation, excluding an ability deriving merely from holding an office of director or another office in the corporation, and a person shall be presumed to control a corporation if he or she holds half or more of a certain type of means of control of the corporation. *Means of control* in Section 1 of the Securities Law is defined as any one of the following: (1) the right to vote at a general meeting of a company or a corresponding body of another corporation; or (2) the right to appoint directors of the corporation or its general manager.



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The initial term of a statutory external director is three years and may be extended for two consecutive terms of three years each, provided that his or her service for each such additional term is recommended by one or more shareholders holding at least one percent of the company's voting rights and is approved by a majority at a shareholders meeting, which majority must include either of the criteria described above with respect to his or her initial election. In accordance with the regulations under the Israeli Companies Law, companies whose securities are listed on one of a number of non-Israeli stock exchanges may re-appoint an external director for additional three-year terms, in excess of the nine years as described above, if the audit committee and the board of directors confirm that, due to the expertise and special contribution of the external director to the work of the board and its committees, his or her re-appointment is in the best interests of the company. The same special majority is required for election of the external director for each additional three-year term.

Statutory external directors may be removed from office only by the same percentage of votes as is required for election or by a court, if the statutory external director ceases to meet the statutory qualifications for his or her appointment or if he or she violates his or her duty of loyalty to the company.

Each committee of a company's board of directors that is empowered to exercise one of the functions of the board of directors is required to include at least one statutory external director, except for the Audit Committee which is required to include all the statutory external directors.

A statutory external director is entitled to compensation determined by the board within the scope provided in regulations adopted under the Israeli Companies Law.

Ilana Avidov-Mor and Dan Biran currently serve as statutory external directors on the Company's Board. Our Board has determined that Ilana Avidov-Mor possesses accounting and financial expertise, whereas Dan Biran possesses professional competence, as required of our statutory external directors under the Israeli Companies Law.

### ***Qualifications of Directors Generally Under the Israeli Companies Law***

Under the Israeli Companies Law, the board of directors of a publicly traded company is required to make a determination as to the minimum number of directors (not merely statutory external directors) who must have accounting and financial expertise (according to the same criteria described above with respect to statutory external directors). In accordance with the Israeli Companies Law, the determination of the board should be based on, among other things, the type of the company, its size, the volume and complexity of its activities and the number of directors. Based on the foregoing considerations, our board determined that the number of directors with accounting and financial expertise in our company shall not be less than one. As described above, currently Ms. Avidov-Mor has been determined by the board to possess such accounting and financial expertise.

### ***Unaffiliated Directors Under the Israeli Companies Law***

Under a recent amendment to the Israeli Companies Law, the audit committee of a publicly traded company must consist of a majority of unaffiliated directors. An unaffiliated director is defined as a statutory external director or a director who meets the following criteria:

he or she meets the qualifications for being appointed as a statutory external director, except for (i) the requirement that the director be an Israeli resident (which does not apply to companies whose securities have been offered outside of Israel or are listed outside of Israel) and (ii) the requirement for accounting and financial expertise or professional qualifications; and

he or she has not served as a director of the company for a period exceeding nine consecutive years. For this purpose, a break of less than two years in the service shall not be deemed to interrupt the continuation of the service.

The foregoing amendment to the Israeli Companies Law further provides that a company may also elect to impose, via the adoption of a proposed set of corporate governance rules, certain independence requirements with respect to the composition of the board of directors as a whole. Those requirements, if undertaken by a company, mandate that (i) if the company has no controlling shareholder or no shareholder that holds at least 25% of the company's voting rights, most of the members of the board must be unaffiliated directors, whereas (ii) if the company has a controlling shareholder or a shareholder that holds at least 25% of the voting rights, then at least one-third of the directors need to be unaffiliated directors.



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As of the date of this annual report, we have not elected to adopt these corporate governance rules.

### **Alternate Directors**

Pursuant to our Articles of Association and the Israeli Companies Law, any director may appoint, by written notice to us, any person who is not serving as a director, or as an alternate director, to serve as an alternate director and may also remove such alternate director. An alternate director possesses all the rights and obligations of the appointing director except that the alternate, in his capacity as such, has no standing at any meeting if the appointing director is present. Unless the appointing director limits the time or scope of the appointment, it shall be effective for all purposes until the appointing director ceases to be a director or terminates the appointment. The appointment of an alternate director does not diminish the responsibility of the appointing director as a director. A statutory external director may not appoint an alternate except in certain circumstances provided by the Israeli Companies Law.

### **Committees**

Subject to the provisions of the Israeli Companies Law, our Board may delegate its powers to certain committees comprised of Board members. Pursuant to the Israeli Companies Law, any committee of the board of directors that is authorized to perform any function of the board (other than committees constituted solely as advisory committees), must include at least one statutory external director. Our Board has formed audit, nominating and special committees.

### **Audit Committee**

Under the Israeli Companies Law and our Articles of Association, our Board is required to appoint an Audit Committee of at least three directors, a majority of whom must be unaffiliated directors, and which must include all statutory external directors (at least two), but excluding:

the chairman of the board of directors and a director employed by our company, or by the company's controlling shareholder, directly or indirectly, or who provides services to any of the foregoing on a regular basis and a director whose main livelihood stems from the controlling shareholder; and

a controlling shareholder or a relative of a controlling shareholder.

The chairman of the Audit Committee shall be a statutory external director.

A person who is not qualified to serve as a member of the audit committee shall not be present at the committee's meetings and at the time resolutions are adopted thereby, unless such person's participation is required in order to present to the committee a particular matter.

Currently, our Audit Committee consists of the following directors: Dan Biran, Ilana Avidov-Mor and Dov Pekelman, all of whom have been determined by our Board to be independent as defined by the applicable NYSE rules and those of the SEC. Ilana Avidov-Mor and Dan Biran are statutory external directors. Dan Biran is the chairman of the Audit Committee.

Under the Israeli Companies Law (under an amendment adopted in 2011) and our restated Audit Committee charter adopted in March 2011, our Audit Committee is responsible for (i) determining whether there are delinquencies in the business management practices of the company, including in consultation with the company's internal auditor or the independent auditor, and making recommendations to the Board to improve such practices, (ii) determining whether to approve certain related party transactions (including compensation of office holders (as defined above)) or transactions in which an office holder has a personal interest and whether such transaction is material, (iii) where the Board of Directors approves the working plan of the internal auditor, examining such working plan before its submission to the Board and proposing amendments thereto, (iv) examining the company's internal controls and internal auditor's performance, including whether the internal auditor has sufficient resources and tools to dispose of his responsibilities (taking into consideration the company's special needs and size), (v) examining the scope of the company's auditor's work and compensation and submit its recommendation with respect thereto to the corporate organ considering the appointment thereof (either the Board or the general meeting of shareholders) and (vi) determining procedures with respect to the treatment of company employees' complaints as to the management of the company's business and the protection to be provided to such employees. In compliance with recently adopted regulations under the Israeli Companies Law, our Audit Committee also approves our financial statements, thereby fulfilling the requirement that a Board committee provide such approval.





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In accordance with Sarbanes-Oxley requirements and our Audit Committee charter, our Audit Committee is directly responsible for the appointment, compensation and oversight of our independent auditors. In addition, the Audit Committee is also responsible for, among other things, assisting the Board in reviewing, and recommending actions to the Board with respect to, our financial statements, the effectiveness of our internal controls and our compliance with legal and regulatory requirements.

The Audit Committee is also responsible for making proposals to the Board with respect to the compensation of our executive officers. Thus, the determination, or recommendation for determination, of the compensation of our executive officers is made by a majority of our independent directors (as defined under the applicable NYSE rules).

The Audit Committee has reviewed and discussed with Management the Company's audited consolidated financial statements as of and for the year ended December 31, 2011. The Audit Committee has also discussed with our independent registered public accounting firm the matters required to be discussed by the Statement on Auditing Standards No. 114, *The Auditor's Communication With Those Charged With Governance*, issued by the Auditing Standards Board of the American Institute of Certified Public Accountants which replaced SAS No. 61, *Communication With Audit Committees*. Based on the reviews and discussions referred to above, the Audit Committee has recommended to the Board of the Company that the audited consolidated financial statements referred to above be included in this 2011 Annual Report.

### ***Approval of Interested Party Transactions***

Under the Israeli Companies Law, the approval of the Audit Committee is required to effect certain actions and transactions with office holders, controlling shareholders and entities in which they have a personal interest. Such interested party transactions (including matters described in the following paragraph) require the approval of the Audit Committee, the Board and in certain cases, the shareholders. Such shareholders approval, in certain cases, also requires a special voting majority. See *Disclosure of Personal Interests of a Controlling Shareholder* in Item 10.B hereof.

Audit Committee approval is also required to approve the grant of an exemption from the responsibility for a breach of the duty of care towards the Company, or for the provision of compensation arrangement including insurance or indemnity to any office holder.

### ***Internal Auditor***

Under the Israeli Companies Law, the board of directors of a public company is required to appoint an internal auditor proposed by the Audit Committee. The internal auditor may not be an interested party (i.e., a holder of 5% or more of the voting rights in the company or of the issued share capital), the chief executive officer of the company or any of its directors, or a person who has the authority to appoint the company's chief executive officer or any of its directors, or a relative of an office holder or of an interested party, nor may the internal auditor be our external independent auditors or their representatives. The role of the internal auditor is to examine, among other things, whether our actions comply with the law and orderly business procedure. As of March 31, 2012, Mr. Elisha Saar, C.P.A., an independent public accountant, appointment as the Company's internal auditor was terminated and as of that same date Mrs. Rita Gerson was appointed by the Company's Board of Directors as internal auditor and ceased being an officer of the Company. The internal auditor has the right to demand that the chairman of the Audit Committee convene an Audit Committee meeting and the internal auditor may participate in all Audit Committee meetings.

### ***Compensation Committee***

Under the Israeli Companies Law, compensation arrangements of an office holder requires the approval of the audit committee and the board, regardless of whether such transaction is an extraordinary transaction. Such a transaction may be approved by the Compensation Committee of the board, in lieu of the audit committee; to the extent such committee exists and complies with all provisions relating to the audit committee. In addition, in case of an amendment to an existing compensation arrangement, only the audit committee approval will be required, if the audit committee determines that the amendment is not material in relation to the existing arrangement. The Compensation Committee is also responsible for making proposals to the Board with respect to the compensation of employees other than office holders. In the case of an office holder who is also a director, in addition to the approval of the audit committee (or a similarly constituted compensation committee in lieu of the audit committee) and the board, the approval of the Company's shareholders is required (in that order). As of February 29, 2012, we did not have a Compensation Committee, and our Audit Committee served as the body (along with the Board, and, in the case of director compensation, the shareholders) that recommends and approves compensation of office holders.

**Table of Contents*****Nominating Committee***

The Nominating Committee recommends candidates for election to our Board of Directors pursuant to a written charter. As of February 29, 2012, our Nominating Committee consisted of the following directors: Dilip Shanghvi, Chairman and Sudhir Valia.

***Special Committee***

In November 2011, the Company's Board of Directors formed a Special Committee of independent directors, comprising of Dov Pekelman (Chairman of the Special Committee), Ilana Avidov-Mor and Dan Biran, to review and evaluate the non-binding proposal by Sun to acquire all of the issued and outstanding shares of Taro, not currently held by Sun, at a price of \$24.50 per share, in cash.

**D. EMPLOYEES**

The following table sets forth the number of full time equivalents as of December 31, 2011\* :

|                                | 000000        | 000000        | 000000        | 000000         | 000000       | 000000         |
|--------------------------------|---------------|---------------|---------------|----------------|--------------|----------------|
|                                | <b>U.S.A.</b> | <b>Canada</b> | <b>Israel</b> | <b>Ireland</b> | <b>Other</b> | <b>Total</b>   |
| Sales and Marketing            | 134.0         | 31.0          | 41.0          |                |              | <b>206.0</b>   |
| Administration                 | 63.0          | 30.0          | 50.5          |                | 1.0          | <b>144.5</b>   |
| Research and Development       | 12.0          | 40.0          | 84.0          |                |              | <b>136.0</b>   |
| Production and Quality Control |               | 278.0         | 508.5         |                |              | <b>786.5</b>   |
| <b>Total</b>                   | <b>209.0</b>  | <b>379.0</b>  | <b>684.0</b>  |                | <b>1.0</b>   | <b>1,273.0</b> |

The following table sets forth the number of full time equivalents as of December 31, 2010\*:

|                                | 000000        | 000000        | 000000        | 000000         | 000000       | 000000         |
|--------------------------------|---------------|---------------|---------------|----------------|--------------|----------------|
|                                | <b>U.S.A.</b> | <b>Canada</b> | <b>Israel</b> | <b>Ireland</b> | <b>Other</b> | <b>Total</b>   |
| Sales and Marketing            | 127.0         | 36.0          | 41.0          |                | 1.0          | <b>205.0</b>   |
| Administration                 | 71.0          | 31.0          | 48.5          |                | 2.0          | <b>152.5</b>   |
| Research and Development       | 13.0          | 40.0          | 116.0         |                | 1.0          | <b>170.0</b>   |
| Production and Quality Control |               | 244.0         | 442.5         |                |              | <b>686.5</b>   |
| <b>Total</b>                   | <b>211.0</b>  | <b>351.0</b>  | <b>648.0</b>  |                | <b>4.0</b>   | <b>1,214.0</b> |

The following table sets forth the number of full time equivalents as of December 31, 2009\*:

|                                | 000000        | 000000        | 000000        | 000000         | 000000       | 000000         |
|--------------------------------|---------------|---------------|---------------|----------------|--------------|----------------|
|                                | <b>U.S.A.</b> | <b>Canada</b> | <b>Israel</b> | <b>Ireland</b> | <b>Other</b> | <b>Total</b>   |
| Sales and Marketing            | 116.0         | 34.0          | 42.0          | 1.0            |              | <b>193.0</b>   |
| Administration                 | 87.0          | 31.0          | 45.5          | 5.0            | 1.0          | <b>169.5</b>   |
| Research and Development       | 14.0          | 42.0          | 124.0         | 4.0            | 2.0          | <b>186.0</b>   |
| Production and Quality Control |               | 224.0         | 403.5         | 22.0           |              | <b>649.5</b>   |
| <b>Total</b>                   | <b>217.0</b>  | <b>331.0</b>  | <b>615.0</b>  | <b>32.0</b>    | <b>3.0</b>   | <b>1,198.0</b> |

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\* In the U.S.A., distribution employees are included in the Sales and Marketing category.

In general, our relationship with our employees is satisfactory. Since we are members of the Manufacturers Association, certain general collective agreements apply to us. These agreements concern principally the length of the workday, minimum daily wages for professional workers, insurance for work-related accidents, procedures for dismissing employees, pension payments, and other conditions of employment. We generally provide our employees with benefits and working conditions beyond the required minimums.

On April 29, 2011, the Board ratified a collective bargaining agreement dated as of April 6, 2011 (the Collective Bargaining Agreement ) among Taro, the Histadrut Trade Union and Taro's Employees Committee on behalf of Taro's Israeli employees. The Collective Bargaining Agreement has a term of five years and automatically renews for two-year periods unless notice is provided by either side prior to the end of a term. The Collective Bargaining Agreement memorializes current employee-employer relations practices of Taro as well as additional rights relating to job security, compensation and other benefits. Additionally, the Collective Bargaining Agreement, inter alia, provides for a one-time payment of \$1.5 million (payable in NIS) to be divided among Taro's Israeli employees as of the date of the Collective Bargaining Agreement.

Israeli law generally requires severance pay upon the retirement or death of an employee or termination of employment in certain other circumstances. In addition, as of May 2006, under a collective agreement signed by the Manufacturers Association,

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we are obligated to contribute to a pension plan amounts equal to a certain percentage of the employees' wages, for all employees, and Section 14 of the Severance Pay Law applies to most of our employees. We are complying with these obligations. We fund our ongoing severance obligations by contributing a sum equal to 8.3% of the employee's wages to funds known as Pension Funds or the Managers' Insurance. These funds provide different combinations of savings plan, life insurance and severance pay benefits to our employees, and each employee, according to the fund chosen by them, receives a lump sum payment upon retirement and severance pay, if the employee is legally entitled to it, upon termination of employment. Each employee contributes an amount equal to 5%-7% of their salary. The Company contributes an additional sum of between 5% and 7.5% of the employee's salary. Under Section 14 of the Severance Pay Law, in the event of dismissal, all payments made to pension funds or any other similar funds serve as severance pay and the Company is not obliged to pay the employee any other severance pay. In addition, Israeli employees and employers are required to pay predetermined sums to the National Insurance Institute (an agency similar to the United States Social Security Administration), which include payments for national health insurance. The payments to the National Insurance Institute are approximately 17.7% of an employee's wages (up to a specified amount), of which the employee contributes approximately 12.2% and we contribute approximately 5.7%.

**E. SHARE OWNERSHIP**

The following table sets forth certain information regarding the ownership of our ordinary shares by our directors and executive officers as of February 29, 2012. The percentage of ownership is based on 44,476,032 ordinary shares outstanding as of February 29, 2012. Ordinary shares subject to options currently exercisable, as of February 29, 2012, are deemed outstanding for computing the percentage ownership of the person holding such options, but are not deemed outstanding for computing the percentage ownership of any other person. None of the ordinary shares owned by any of our directors and executive officers has voting rights different from those possessed by other holders of our ordinary shares.

| Name   | Number of<br>Ordinary Shares | Percentage of<br>Outstanding Ordinary<br>Shares |
|--|------------------------------|---|
| Dilip Shanghvi (1)   |                              | 0.00%   |
| Aalok Shanghvi   |                              | 0.00%   |
| Sudhir Valia   |                              | 0.00%   |
| Ilana Avidov-Mor   |                              | 0.00%   |
| Dan Biran  |                              | 0.00%   |
| Dov Pekelman   |                              | 0.00%   |
| James Kedrowski  |                              | 0.00%   |
| Michael Kalb, C.P.A. (New York)  |                              | 0.00%   |
| Hannah Bayer, C.P.A. (Israel)  | *                            | *   |
| Rami Zajicek, Esq.   | *                            | *   |
| Mariana Bacalu   |                              | 0.00%   |
| Yohanan Dichter  |                              | 0.00%   |
| Rita Gerson, C.P.A. (Israel), CIA  | *                            | *   |
| Roman Kaplan, Ph.D.  |                              | 0.00%   |
| Hagai Reingold   |                              | 0.00%   |
| Yoel Shamir  |                              | 0.00%   |
| Tzvi Tal   | *                            | *   |
| Yael Stein Doukhan   | *                            | *   |
| Itzik Baruch   |                              | 0.00%   |
| Michael Teiler   |                              | 0.00%   |
| Avi Avramoff, Ph.D.  |                              | 0.00%   |
| Total for all directors and officers (21 persons) listed above, as a group | *                            | *   |

\* Less than 1%

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The following table sets forth certain information regarding the ownership of our founders' shares by our directors and officers as of February 29, 2012. The percentage of ownership is based on 2,600 founders' shares outstanding as of February 29, 2012.

| Name          | Number of<br>Founders' Shares | Percentage of<br>Outstanding Founders<br>Shares |
|---------------|-------------------------------|---|
| Alkaloida (2) | 2,600                         | 100.00%   |

- (1) Dilip Shanghvi, as the Chairman of the board of directors of Sun Pharma, controls Sun. As of February 29, 2012, Sun owned 66.3% of Taro's outstanding ordinary shares.
- (2) Alkaloida, a subsidiary of Sun, owns all 2,600 of our outstanding founders' shares, whose holders are entitled to exercise one-third of the total voting power in our company regardless of the number of ordinary shares then outstanding. As a result of the control that may be deemed to be held of Alkaloida, each of Dilip Shanghvi, Sudhir Valia and Aalok Shanghvi may be deemed to beneficially own the founders' shares held by Alkaloida. Each such person disclaims beneficial ownership of such shares, except to the extent of his pecuniary interest therein.

As of February 29, 2012, the directors and executive officers listed above, as a group, held options to purchase 99,050 of our ordinary shares at exercise prices ranging from \$4.63 to \$68.51, such options have original expiration dates between May 2010 and May 2016. Current executive officers and directors are ineligible to exercise options until such time as the Company allows trading of its stock by executive officers and directors, at which time, options that would have expired, must be exercised within 90 days.

**Stock Option Plans**

From time to time, we have granted options to purchase our ordinary shares. As of February 29, 2012, there were 331,555 options outstanding to acquire our ordinary shares.

**Compensation Pursuant to Plans*****1991 Stock Incentive Plan***

Our 1991 Stock Incentive Plan was unanimously adopted by our Board on November 19, 1991, and approved by our shareholders on April 10, 1992. The purpose of the 1991 Stock Incentive Plan is to attract, retain and provide incentives to key employees, including directors and officers who are key employees, and to consultants and directors who are not our employees by enabling them to participate in our long-term growth. As of December 31, 2010, the Company's ability to issue additional options under the 1991 Stock Incentive Plan has been terminated.

The 1991 Stock Incentive Plan permits the grant of options and stock appreciation rights (SARs). Options outstanding are non-qualified stock options (NQSOs). The total number of our ordinary shares with respect to which options and SARs may be granted under the 1991 Plan may not exceed 1,000,000, subject to appropriate adjustment in the event of stock dividends, stock splits and similar transactions.

All key employees, consultants to us, and our directors, including officers and directors who are key employees, other than the optionees, and members of our Plan Committee, as defined in the 1991 Stock Incentive Plan, were eligible to participate in the 1991 Stock Incentive Plan. Under the plan, directors, excluding Identified Public Directors who are not our employees or Outside Directors, both as defined in the 1991 Stock Incentive Plan, are granted, on the date that such individual is initially elected a director, a one-time non-qualified option to purchase 4,000 ordinary shares (the Initial Outside Director Award).

The 1991 Stock Incentive Plan is administered by our Board (as required by the Israeli Companies Law) and by a Plan Committee, composed of not less than two members, each of whom must be disinterested persons as defined by the SEC (as required by United States law). Within the limits of the 1991 Stock Incentive Plan, the Board and Plan Committee are authorized to determine, among other things, to whom and the time or times at which options and SARs are to be granted, the types of options and SARs to be granted, the number of shares which will be subject to any option or SAR, the term of each option and SAR, the



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exercise price of each option and base price of each SAR, and the time or times and conditions under which options and SARs may be exercised. The Board and the Plan Committee may, with the consent of the holder of the option or SAR, cancel or modify an option or SAR or grant an option or SAR in substitution for any canceled option or SAR, provided that any substituted option or SAR and any modified option or SAR is permitted to be granted on such date under the terms of the 1991 Stock Incentive Plan and the Code. In such case, the Board and the Plan Committee may give credit toward any required vesting period for the substituted option or SAR for the period during which the employee held the canceled option or SAR.

The exercise price of an option or base price of a SAR granted under the 1991 Stock Incentive Plan, other than the Initial Outside Director Award, shall be determined by the Board and the Plan Committee, but may not be less than 100% of the fair market value of the ordinary shares on the date of grant or 110% of such fair market value in the case of an ISO granted to an optionee who owns or is deemed to own stock possessing more than 10% of the combined voting power of all classes of our stock. The exercise price of an Initial Outside Director Award shall equal the fair market value of the ordinary shares subject to such option on the date of grant.

Upon exercise of a SAR, subject to applicable law, the holder is entitled to receive an amount in cash, ordinary shares or a combination of the two, as determined by the Board and the Plan Committee, equal to the excess of the fair market value of the shares with respect to which the SAR is exercised, calculated as of the exercise date, over the base price.

The term of each option and SAR other than an Initial Outside Director Award will be for such period, and such option or SAR may be exercised at such times during such period and on such terms and conditions, as the Board and the Plan Committee may determine, consistent with the terms of the 1991 Stock Incentive Plan. The term of an Initial Outside Director Award will be five years. Each Initial Outside Director Award will become exercisable in each of the four years commencing one year after the date of grant to the extent of one-fourth of the number of our ordinary shares originally subject to the option granted therein. Ordinary shares not purchased pursuant to an Initial Outside Director Award in any one exercise period may be purchased in any subsequent exercise period prior to the termination of the award. The term of any option or SAR may not exceed ten years, or five years with respect to ISOs granted to optionees who own or are deemed to own stock representing more than 10% of the combined voting power of all classes of our shares.

There is no limit on the number of shares for which options or SARs may be granted or awarded to any eligible employee, consultant or director. However, the aggregate fair market value (determined as of the date of grant) of ordinary shares with respect to which ISOs granted to any employee may be first exercisable in any calendar year under all of our incentive stock option plans may not exceed \$100,000. To the extent such limit is exceeded, the excess will be treated as a separate NQSO.

As of February 29, 2012, 6,025 ordinary shares were subject to outstanding options. Of such options, none were held by executive officers or directors who are not executive officers; and 6,025 (at an average exercise price of \$2.47 per share) were held by other persons. None of such options was an SAR. The Company issues new shares to employees and associates exercising their stock options.

### ***1999 Stock Incentive Plan***

Our 1999 Stock Incentive Plan was unanimously adopted by our Board on March 10, 1999, and was approved at the annual meeting of shareholders held on July 29, 1999. An amendment that had been previously adopted by our Board was approved at the annual meeting of shareholders held on August 5, 2004. The purpose of the 1999 Stock Incentive Plan is to attract, retain and provide incentives to key employees (including directors and officers who are key employees) and to consultants and directors who are not our employees by enabling them to participate in our long-term growth. The total number of ordinary shares with respect to which options and SARs may be granted under the 1999 Stock Incentive Plan may not exceed 2,100,000 subject to appropriate adjustment in the event of stock dividends, stock splits and similar transactions. As of March 10, 2009, no further options are available for future grants.

The 1999 Stock Incentive Plan permits the grant of options and SARs. Options outstanding are NQSOs. SARs may be granted either alone or in tandem with ISOs or NQSOs, and may be granted before, simultaneously with or subsequent to the grant of an option. Any option granted in tandem with a SAR would no longer be exercisable to the extent the SAR is exercised and the exercise of the related option would cancel the SAR to the extent of such exercise.

All key employees and directors of, and consultants to us (as defined in the 1999 Stock Incentive Plan), are eligible to participate in the 1999 Stock Incentive Plan. However, ISOs may only be granted to employees (including officers and directors who are also employees). Each Outside Director, including statutory external directors, shall be granted, on the date initially elected a director, a one-time non-qualified option to purchase the Initial Outside Director Award.





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The 1999 Stock Incentive Plan is administered by our Board (as required by the Israeli Companies Law), and by a committee of our Board, which shall contain at least the minimum number of and type of directors (the Administrators) that may be required in order for options granted under such plan to be entitled to benefits under Section 162(m) of the Code. Within the limits of the 1999 Stock Incentive Plan, the Administrators are authorized to determine, among other things, to whom and the time or times at which, options and SARs are to be granted, the types of options and SARs to be granted, the number of shares which will be subject to any option or SAR, the term of each option and SAR, the exercise price of each option and base price of each SAR, and the time or times and conditions under which options and SARs may be exercised. The Administrators may (with the consent of the holder of the option or SAR) cancel or modify an option or SAR, or grant an option and/or SAR in substitution for any canceled option or SAR, provided that any substituted option or SAR and any modified option or SAR is permitted to be granted on such date under the terms of the 1999 Stock Incentive Plan and the Code. In such case, the Administrators may give credit toward any required vesting period for the substituted option or SAR for the period during which the employee held the canceled option or SAR.

The exercise price of an option or base price of a SAR granted under the 1999 Stock Incentive Plan shall be determined by the Administrators, but may not be less than 100% of the fair market value of the ordinary shares on the date of grant (110% of such fair market value in the case of an ISO granted to an optionee who owns or is deemed to own stock possessing more than 10% of the combined voting power of all classes of our stock). The exercise price of an Initial Outside Director Award shall equal the fair market value of the ordinary shares subject to such option on the date of grant.

Upon exercise of a SAR, the holder is entitled to receive an amount in cash, ordinary shares or a combination of the two, as determined by the Administrators, equal to the excess of the fair market value of the shares with respect to which the SAR is exercised (calculated as of the exercise date) over the base price.

The term of each option and SAR, subject to applicable law, other than an Initial Outside Director Award will be for such period, and such option or SAR may be exercised at such times, during such period, and on such terms and conditions, as the Administrators may determine, consistent with the terms of the 1999 Stock Incentive Plan. The term of an Initial Outside Director Award will be five years. Each Initial Outside Director Award will become exercisable in each of the four years commencing one year after the date of grant to the extent of one-fourth of the number of ordinary shares originally subject to the option granted therein.

Ordinary shares not purchased pursuant to an Initial Outside Director Award in any one exercise period may be purchased in any subsequent exercise period prior to the termination of the award. The term of any ISO may not exceed ten years (five years with respect to ISOs granted to optionees who own or are deemed to own stock representing more than 10% of the combined voting power of all classes of our shares).

The maximum number of shares for which options may be granted or awarded in any calendar year to any eligible employee is 1,000,000. There is no limit on the number of shares for which options may be granted or awarded to any consultant or director, or for which SARs may be granted or awarded to any eligible employee, consultant or director. However, the aggregate fair market value (determined as of the date of grant) of ordinary shares in respect of which ISOs granted to any employee may be first exercisable in any calendar year under all incentive stock option plans of our company may not exceed \$100,000. To the extent such limit is exceeded, the excess will be treated as a separate NQSO.

As of February 29, 2012, 325,130 ordinary shares were subject to outstanding options. Of such options, 99,050 (at an average exercise price of \$24.08 per share) were held by executive officers; none were held by directors who are not executive officers; and 232,505 (at an average exercise price of \$27.16 per share) were held by other persons. None of such options was an SAR. The Company issues new shares to employees and directors exercising their stock options.

**Table of Contents****ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS****A. MAJOR SHAREHOLDERS****Ordinary Shares**

The following table sets forth certain information as of February 29, 2012, with respect to the ownership of our ordinary shares by all persons who are known to us to beneficially own 5% or more of our outstanding ordinary shares. Beneficial ownership is determined in accordance with rules of the SEC and generally includes voting and investment power with respect to our ordinary shares, as well as the right to receive the economic benefit of ownership of such shares. The holder of the ordinary shares listed in the below table does not have voting rights with respect to such shares that are different from those possessed by other holders of our ordinary shares. Percentage ownership is based on 44,476,032 ordinary shares outstanding as of February 29, 2012.

| Name    | Ordinary Shares<br>Beneficially Owned | Percent of Ordinary<br>Shares<br>Outstanding |
|---------|---------------------------------------|--|
| Sun (1) | 29,497,933                            | 66.3%  |

(1) As reported on the Schedule 13D/A filed by Sun on October 18, 2011.

The significant changes in percentage ownership held by the aforementioned major shareholders from February 28, 2009 to February 29, 2012 are as follows:

| Name | Change in<br>Percentage Ownership |
|------|-----------------------------------|
| Sun  | 29.7% Increase                    |

**Founders Shares**

At the formation of our company in 1959, two classes of shares were created, founders shares and ordinary shares. One-third of the voting power of all of our voting shares is allocated to the founders shares. Alkaloida, which is a subsidiary of Sun Pharma, owns all of the 2,600 outstanding founders shares.

**Voting Power**

As of February 29, 2012, Sun controls approximately 77.5% of the voting power in our Company by reason of their (i) beneficial ownership of an aggregate of approximately 66.3% of our ordinary shares and (ii) ownership of the founders shares, which constitute one-third of the voting power of our shares.

**B. RELATED PARTY TRANSACTIONS**

The Company has substantial relationships with Sun. Certain of Taro's Board members, including the Chairman, are also on Sun Pharma's Board of Directors. In addition, certain of Taro's officers and executives are also executives of Sun. Taro's Interim Chief Executive Officer, who is also a member of the Board of Directors of Taro, is an officer of an indirect subsidiary of Sun Pharma.

During 2011, Taro entered into various commercial transactions, including product distribution and service agreements with Sun in the ordinary course of our business. The Company does not currently deem any of these transactions material or unusual and believes that terms of these transactions are comparable to those offered by or that could be obtained from unrelated third parties. Additionally, pursuant to Israeli requirements, each of the transactions was presented to the Audit Committee, which determined that each such transaction was not considered extraordinary pursuant to Israeli legal requirements and therefore did not require shareholders approval.

On October 18, 2011, the Company received a letter from Sun making a non-binding proposal for the acquisition of all of the issued and outstanding shares of Taro, not currently held by Sun, at a price of \$24.50 per share, in cash. The Company's Board of Directors formed an

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independent Special Committee, comprised of Dov Pekelman (Chairman of the Special Committee), Ilana Avidov-Mor and Dan Biran, to review and evaluate the offer with its independent financial and legal advisors. *For further information regarding Sun's proposal, see the Company's Form 6-K report filed with the SEC on October 19, 2011 and see Note 22 to our consolidated financial statements included elsewhere in this 2011 Annual Report.*

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**C. INTERESTS OF EXPERTS AND COUNSEL**

Not applicable.

**ITEM 8. FINANCIAL INFORMATION**

**A. CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION**

The financial statements required by this item are found at the end of this 2011 Annual Report, beginning on page F-1.

**Other Financial Information**

We manufacture pharmaceutical products in our facilities in Israel and Canada. A substantial amount of these products are exported, both to our affiliates and non-affiliates. *For a breakdown of our sales by geographic market for the past three years, see Item 4 Information on the Company Business Overview Sales and Marketing.*

**Legal Proceedings**

From time to time, we are a party to routine litigation incidental to our business, none of which, individually or in the aggregate, is expected to have a material adverse effect on our financial position. Other litigation, as disclosed herein, may have a material adverse effect on our financial position.

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### ***Legal Actions Commenced by the Company***

#### **Company's Lawsuit related to Ireland**

On June 15, 2008, the Company brought a lawsuit in the District Court seeking a declaratory ruling and permanent injunction against Sun from taking actions to hinder the Company's efforts to sell its Irish operations. This is legacy litigation from the change in control of the Company in September 2010, and the lawsuit, at this time, is dormant.

#### **Company's Lawsuits related to Ovide® (malathion) Lotion**

On July 27, 2009, the Company filed a lawsuit against Synerx Pharma, LLC, DPT Laboratories, Ltd. and Karalex Pharma, LLC (a subsidiary of Eagle Pharmaceuticals, Inc.) in the United States District Court for New Jersey for infringement of its United States Patent No. 7,560,445 covering its Ovide® (malathion) Lotion, 0.5%. The suit alleges that the defendants' generic malathion lotion, 0.5%, directly or indirectly infringes on Taro's patent. This matter was settled in early 2011 with no material impact on the Company's financial position.

On April 28, 2011, the Company filed a lawsuit against Suven Life Sciences Ltd. ( Suven ) in the United States District Court of New Jersey for infringement of its United States Patent No. 7,560,445 covering its Ovide® (malathion) Lotion, 0.5%. The suit alleges that Suven's ANDA seeking approval from the FDA to sell its own malathion lotion infringes Taro's patent.

### ***Other Legal Actions***

The Company challenged a tax assessment by the Israel Income Tax Authority ( ITA ) on certain options granted in 1992 to certain officers of Taro U.S.A. The ITA claimed that taxes should have been withheld by the Company and assessed a payment of approximately \$34 million nominal amount of tax and approximately \$19 million in interest and other charges to be paid by Taro. In January 2008, the Company filed an appeal against the assessment with the Haifa District Court. In addition, in June 2008, the Company filed an application with the ITA to have the matter raised with the U.S. Internal Revenue Service under the Israel/U.S. Tax Treaty Mutual Agreement Proceedings ( MAP ). MAP proceedings are intended to resolve matters of double taxation; the Company itself is not a party to those MAP proceedings. The Company and the ITA reached an agreement related to the tax assessment and the Company paid the ITA NIS 7.5 million on October 5, 2011.

On November 10, 2004, the Company was sued in the Superior Court of New Jersey in Atlantic County along with other defendants in a purported class action lawsuit for alleged personal injuries related to defendants' sale of amiodarone. On June 9, 2010, the class action case was dismissed with prejudice, with a window of 150 days for individual claimants to file lawsuits. Only one suit was commenced against the Company. In early 2011, an agreement to resolve this matter was reached which had no material impact on the Company's financial position.

A group of former Israeli soldiers have filed three lawsuits for personal injury against the Municipality of Haifa, The Israel Oil Refineries Ltd., The Haifa Town Union Sewage and Haifa Chemicals Ltd. alleging that they contracted serious illnesses as result of their military service which included diving in the Kishon River near Haifa Bay. In 2005, the Company and over 40 municipalities, governmental entities (including the State of Israel), cooperative villages (kibbutzim) and other companies, were named as third party defendants in these lawsuits. The hearing of the lawsuits was consolidated with the hearing of another lawsuit filed by a group of fishermen also claiming to suffer from serious illnesses as a result of their activities in the Kishon River. The proceedings are currently in different stages, during which the parties present the evidence in the cases to the court.

On March 7, 2011, the Company was sued by The Blackstone Group L.P. ( Blackstone ) in the Supreme Court of the State of New York, County of New York. The lawsuit alleges breach of contract relating to fees under an agreement whereby Blackstone would provide certain financial advisory services to the Company. Blackstone originally sought \$6.3 million in fees and expenses and has subsequently amended its pleadings to adjust its claim to \$3.7 million. The parties are currently in the discovery phase of the litigation, and the Company denies liability in the matter.

On February 21, 2012, the Company entered into a License and Settlement Agreement (the Medicis Settlement Agreement ) with Medicis Pharmaceutical Corporation. In connection with the Medicis Settlement Agreement, we agreed to settle all legal disputes between the parties relating to Medicis' LOPROX® Shampoo and Medicis agreed to withdraw its complaint against Taro pending in the U.S. District Court for the Southern District of New York for alleged patent infringement. Subject to the terms and conditions contained in the Medicis Settlement Agreement, Medicis granted Taro a non-exclusive, royalty-bearing license to make and sell limited quantities of our generic version of LOPROX® Shampoo.

### ***Dividend Policy***

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We have never paid cash dividends and we do not anticipate paying any cash dividends in the foreseeable future. We currently intend to retain our earnings to finance the development of our business, but such policy may change depending upon, among other things, our earnings, financial condition and capital requirements.

**Table of Contents****B. SIGNIFICANT CHANGES**

As of March 12, 2012, the Company's Board of Directors formed a Stock Option Committee, consisting of Dov Pekelman, Dan Biran and Ilana Avidov-Mor, to administer the Company's 1991 and 1999 Stock Incentive Plans.

As of March 22, 2012, our ordinary shares have been listed on the NYSE under the symbol TARO.

As of March 31, 2012, Mr. Elisha Saar, C.P.A., an independent public accountant, was terminated as the Company's internal auditor and, as of that same date, Mrs. Rita Gerson was appointed by the Company's Board of Directors as internal auditor and ceased being an officer of the Company.

Our Board of Directors adopted a restated written charter for our Audit Committee in March 2012, replacing its prior charter, which had been adopted in October 2002. The charter describes the committee's purpose, authorities and responsibilities under the Israeli Companies Law and Sarbanes-Oxley, and furthermore complies with the requirements for an audit committee charter that are set forth in the NYSE Listed Company Manual.

As of April 2, 2012, the Board of Directors dissolved the Company's Nominating Committee.

**ITEM 9. THE OFFER AND LISTING****A. OFFER AND LISTING DETAILS**

On December 13, 2006, as a result of our late filing, our ordinary shares were de-listed from the NASDAQ Global Select Market and were quoted on the Pink Sheets under the symbol TAROF until our shares listed on the NYSE on March 22, 2012, under the symbol TARO. The following table sets forth the high and low closing sale prices of our ordinary shares as quoted on the Pink Sheets during the last five years as of the end of the reporting period of this 2011 Annual Report:

|      | <b>High</b> | <b>Low</b> |
|------|-------------|------------|
| 2007 | \$ 10.30    | \$ 5.75    |
| 2008 | \$ 10.80    | \$ 7.25    |
| 2009 | \$ 9.94     | \$ 8.10    |
| 2010 | \$ 14.50    | \$ 9.30    |
| 2011 | \$ 29.50    | \$ 14.10   |

The following table sets forth the high and low closing sale prices of our ordinary shares as quoted on the Pink Sheets, during each fiscal quarter of the most recent two fiscal years, as of the end of the respective reporting period of this 2011 Annual Report, and any subsequent period:

|                     | <b>High</b> | <b>Low</b> |
|---------------------|-------------|------------|
| First Quarter 2010  | \$ 13.50    | \$ 9.30    |
| Second Quarter 2010 | \$ 14.15    | \$ 13.00   |
| Third Quarter 2010  | \$ 13.00    | \$ 11.00   |
| Fourth Quarter 2010 | \$ 14.50    | \$ 10.72   |
| First Quarter 2011  | \$ 14.78    | \$ 14.10   |
| Second Quarter 2011 | \$ 20.88    | \$ 14.23   |
| Third Quarter 2011  | \$ 22.00    | \$ 18.25   |
| Fourth Quarter 2011 | \$ 29.50    | \$ 19.35   |



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The following table sets forth the high and low closing sale prices of our ordinary shares as quoted on the Pink Sheets during the last six months:

|        | <b>High</b> | <b>Low</b> |
|--------|-------------|------------|
| Sep-11 | \$ 20.49    | \$ 19.51   |
| Oct-11 | \$ 24.50    | \$ 19.35   |
| Nov-11 | \$ 29.15    | \$ 24.40   |
| Dec-11 | \$ 29.50    | \$ 28.20   |
| Jan-12 | \$ 32.50    | \$ 29.10   |
| Feb-12 | \$ 38.60    | \$ 31.45   |

**B. PLAN OF DISTRIBUTION**

Not applicable.

**C. MARKETS**

Our ordinary shares have been traded in the over-the-counter market in the United States since 1961. Our ordinary shares were first registered for trading on NASDAQ in 1982. Our ordinary shares first became quoted on the NASDAQ National Market in 1993 under the symbol TARO. On July 1, 2006, the NASDAQ National Market was renamed the NASDAQ Global Market and our ordinary shares became quoted on the NASDAQ Global Select Market, a segment of the NASDAQ Global Market. On December 13, 2006, our ordinary shares were de-listed from the NASDAQ Global Select Market and were then quoted on the Pink Sheets under the symbol TAROF. As of March 22, 2012, our ordinary shares have been listed on the NYSE under the symbol TARO. There is no non-United States trading market for our ordinary shares.

**D. SELLING SHAREHOLDERS**

Not applicable.

**E. DILUTION**

Not applicable.

**F. EXPENSES OF THE ISSUE**

Not applicable.

**ITEM 10. ADDITIONAL INFORMATION****A. SHARE CAPITAL**

Not applicable.

**B. ISRAELI COMPANIES LAW AND OUR DOCUMENTS OF INCORPORATION**

Our registration number at the Israeli Registrar of Companies is 52-002290-6.

**Objects and Purposes**

Our Memorandum of Association provides that our main objects and purposes include any business connected with the developing, manufacturing, processing, supplying, marketing and distributing of prescription, OTC medical and other health care products.

In February 2000, the Company's Ordinance (New Version 1983) was replaced with the Israeli Companies Law. Because our Articles of Association were adopted before the enactment of the Israeli Companies Law, they are not always consistent with the provisions of the new law. In all instances in which the Israeli Companies Law changes or amends provisions in the Companies Ordinance, and as a result our Articles of

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Association are not consistent with the Israeli Companies Law, the provisions of the Israeli Companies Law apply unless specifically stated otherwise in the Israeli Companies Law.

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### **Approval of Specified Related Party Transactions Under Israeli Law and Our Articles of Association**

#### ***Fiduciary Duties of Office Holders***

The Israeli Companies Law imposes fiduciary duties that office holders owe to a company. An office holder's fiduciary duties consist of a duty of care and a duty of loyalty. The duty of care requires an office holder to act with the level of care that a reasonable office holder in the same position would have acted with under the same circumstances. The duty of care includes a duty to use reasonable means to obtain information on the advisability of a given action brought for the office holder's approval or performed by the office holder by virtue of his or her position and all other information of importance with respect to these actions.

The duty of loyalty generally requires an office holder to act in good faith and for the good of the company. This includes the requirement that an office holder must avoid any conflict of interest between the office holder's position in the company and his or her other positions or personal affairs. In addition, an office holder must avoid competing against the company or exploiting any business opportunity of a company to receive a personal gain for himself, herself or others. An office holder must also disclose to the company any information or documents relating to that company's affairs that the office holder has received due to his or her position in the company.

#### ***Compensation for Office Holders***

Under the Israeli Companies Law, arrangements as to compensation of a public company's office holders who are directors require the approval of the audit committee, the board of directors and the shareholders approval, in that order, except where the companies regulations adopted under the Israeli Companies Law provide for certain easements from such requirements. Arrangements as to compensation of a public company's office holders who are not directors require the approval of the audit committee and the board of directors in that order as detailed above in *Approval of Interested Party Transactions* in Item 6.C.

#### ***Disclosure of Personal Interest of an Office Holder***

The Company's Articles of Association provide that a director must disclose his interest in a contract or arrangement at the meeting of the Board of Directors at which such contract or arrangement is first taken into consideration. The Israeli Companies Law requires that an office holder (including a director) or a controlling shareholder who is aware that he or she has a personal interest in connection with any existing or proposed transaction by the company, promptly disclose to the company the nature of any personal interest that he or she may have, including all related material information or documents known to him or her. Personal Interest, as defined by the Israeli Companies Law, includes an interest of any person in an act or transaction of the company, including interest of his relative or of a corporate body in which such person or his relative is either a holder of 5% or more of the corporate body shares or voting power, is a director or a general manager, or is entitled to appoint at least one director or the general manager and including the personal interest of a person voting by a proxy granted to him/her by another person, even if the person so granting the proxy does not have a personal interest in the transaction. In addition, the vote of a person who was granted a proxy from another person who has a personal interest shall be deemed the vote of a person having a personal interest, regardless of whether the proxy holder has discretion on how to vote. Personal Interest does not apply to an interest stemming merely from the fact that the person is also a shareholder in the company. In the case of an extraordinary transaction, the office holder's duty to disclose applies also to a personal interest of the office holder's relative. An extraordinary transaction is a transaction other than in the ordinary course of business, other than according to prevailing market terms, or that is likely to have a material impact on the company's profitability, assets or liabilities.

Under the Israeli Companies Law, the office holder must disclose his personal interest without delay and no later than the first meeting of the company's board that discusses the particular transaction. Once disclosure is made in compliance with the above disclosure requirement, the board of directors may approve the transaction between the company and an office holder or a third party in which an office holder has a personal interest, unless the company's articles of association provide otherwise. A transaction that is adverse to the company's interest may not be approved. If the transaction is an extraordinary transaction or if it concerns exemption, indemnification or insurance of an office holder, then it also must be approved by the company's audit committee and board of directors, and, under certain circumstances, by the shareholders of the company, in that order.

A director who has a personal interest in a matter that is considered at a meeting of the board of directors or the audit committee (unless in circumstances of non extraordinary transactions), may not be present at this meeting, unless the chairman of the audit committee or the chairman of the board of directors determined that the participation of such director is required in order to present the transaction. A director who has a personal interest in a matter that is considered at a meeting of the board of directors or the audit committee may not vote on this matter, unless a majority of the members of the board of directors or such committee, as the case may be, has a personal interest in the matter, in which case shareholder approval is also required.



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### ***Disclosure of Personal Interests of a Controlling Shareholder***

Under the Israeli Companies Law, the disclosure requirements that apply to an office holder also apply to a controlling shareholder of a public company. For these purposes, a controlling shareholder is a shareholder who has the ability to direct the activities of a company (other than solely from his or her position on the board of directors or any other position with the company), including a shareholder who holds 25% or more of the voting rights if no other shareholder owns more than 50% of the voting rights. For purposes of attribution, the Israeli Companies Law provides that if two or more persons, holding voting rights in the company, each have a personal interest in the approval of the same transaction, such persons will be deemed to be one holder.

Extraordinary transactions with a controlling shareholder or in which a controlling shareholder has a personal interest, including a private offering in which the controlling shareholder has a personal interest, and the engagement of a controlling shareholder or his or her relative with a public company, as an office holder or employee, require the approval of the audit committee, the board of directors and the shareholders of the company, in that order. The shareholder approval must be by a majority of the votes cast at the meeting, whether in person or by proxy, provided that:

the majority includes at least the majority of the total votes of the non-controlling shareholders, or anyone voting on their behalf present at the meeting in person or by proxy; or

the total number of votes of the shareholders mentioned above that are voted against the transaction does not exceed two percent (2%) of the voting rights in the company.

### ***Director Qualifications***

Our Articles of Association do not require directors to hold shares in the Company. According to the Articles, the number of directors of the Company should be not less than five or more than twenty-five. Under Israeli Companies Law, we must have at least two statutory external directors on the Board of Directors (see *Qualifications of Statutory External Directors* in *Item 6.C* above).

### **Voting, Rights Attached to Shares, Shareholders Meetings and Resolutions**

Our directors, other than our statutory external directors, are elected at annual general meetings of our shareholders. A director holds office until the next annual general meeting, unless he or she resigns or is earlier removed from office by an ordinary resolution passed at an extraordinary general meeting of our shareholders.

Our share capital is divided into founders' shares and ordinary shares. Holders of each paid-up share are entitled to participate equally in the payment of dividends and other distributions and, in the event of liquidation, in all distributions after the discharge of liabilities to creditors. In addition, all ordinary shares shall together entitle their holders to two-thirds of the voting power of our Company. All founders' shares shall together entitle their holders to one-third of the voting power of our Company. Under our Articles of Association, an increase to the share capital, creation of preferred shares or shares with special rights, consolidation or division of share capital, cancellation of shares and reduction in share capital, require a special resolution of the shareholders, i.e. an affirmative vote of 75% of the voting power voting in person or by proxy. The rights attached to any class of shares may be modified with the consent in writing of the holders of three-fourths of the issued shares of that class or by way of a special resolution of the shareholders.

According to our Articles of Association, dividends on our ordinary shares may be paid out of profits and other surplus, as defined in the Israeli Companies Law or as otherwise approved by a court of law, provided that there is no reasonable concern that the dividend will prevent us from satisfying our existing and foreseeable obligations as they become due.

Under the Israeli Companies Law and our Articles of Association, an ordinary resolution of the shareholders (for example, with respect to the appointment of auditors) requires the affirmative vote of a majority of the voting power voting in person or by proxy, whereas a special resolution (for example, a resolution amending the Articles of Association or authorizing changes in capitalization or in the rights attached to a class of shares) requires the affirmative vote of at least 75% of the voting power voting in person or by proxy. Rights pertaining to a particular class of shares require the vote of 75% of such class of shares in order to change such rights in addition to the approval of 75% of the voting power of the shareholders voting in person, or by proxy, on such resolution. The quorum required for a meeting of shareholders consists of at least three shareholders present in person, or by



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proxy, who hold or represent between them at least one-third of the outstanding voting power unless otherwise required by applicable rules. A meeting adjourned for lack of a quorum generally is adjourned to the same day in the following week at the same time and place or any time and place as the board of directors may designate. If at such reconvened meeting the required quorum is not present, any two shareholders present in person, or by proxy, shall constitute a quorum.

### ***Shareholder Meetings***

According to our Articles of Association, a general meeting of the shareholders must be held at least once in every calendar year, but not more than fifteen months after the last preceding meeting. All general meetings must be held in Israel. The Board of Directors may call an extraordinary general meeting of the shareholders at any time. The Board shall convene an extraordinary general meeting of the shareholders, at the request of shareholders representing not less than 10% of the voting power in the Company, provided that the request complies with the requirements provided by the Article, including but not limited to statement of the object of the meeting. Any member may appoint by power of attorney a person to act as his representative at a meeting. The original instrument appointing a representative or a notarially certified copy must be deposited at the principal office of the Company at least forty-eight (48) hours before the meeting.

### ***Restriction on Voting***

In order to reduce our risk of being classified as a Controlled Foreign Corporation under the Code, we amended our Articles of Association in 1999 to provide that no owner of any of our ordinary shares is entitled to any voting right of any nature whatsoever with respect to such ordinary shares if (a) the ownership or voting power of such ordinary shares was acquired, either directly or indirectly, by the owner after October 21, 1999 and (b) the ownership would result in our being classified as a Controlled Foreign Corporation. This provision has the practical effect of prohibiting each citizen or resident of the United States who acquired or acquires our ordinary shares after October 21, 1999 from exercising more than 9.9% of the voting power in our company, with respect to such ordinary shares, regardless of how many shares the shareholder owns. The provision may therefore discourage United States persons from seeking to acquire, or from accumulating, 15% or more of our ordinary shares (which, due to the voting power of the founders' shares, would represent 10% or more of the voting power of our company).

### ***Duties of Shareholders***

Under the Israeli Companies Law, each and every shareholder has a duty to act in good faith and in an acceptable manner in exercising his, her or its rights and fulfilling his, her, or its obligations towards the company and other shareholders and to refrain from abusing his, her or its power, such as in voting in the general meeting of shareholders and/or in a meeting of a different class of shares, on the following matters:

any amendment to the articles of association;

an increase of the authorized share capital;

a merger; or

the approval of actions of office holders in breach of their duty of loyalty and of interested party transactions.

In addition, each and every shareholder has the general duty to refrain from depriving other shareholders of their rights.

Furthermore, a duty to act in fairness towards the company applies to any controlling shareholder, any shareholder who knows that he possesses the power to determine the outcome of a shareholder vote and any shareholder that, pursuant to the provisions of the Articles of Association, has the power to appoint or to prevent the appointment of an office holder in the company or any other power in regard to the company. The Israeli Companies Law does not describe the substance of this duty to act in fairness.

These various shareholder duties may restrict the ability of a shareholder to act in what the shareholder perceives to be his, her or its own best interests.

**Transfer of Shares**

Fully paid ordinary shares are issued in registered form and may be freely transferred under our Articles of Association unless the transfer is restricted or prohibited by another instrument (or by any other limitation described herein).



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### **Mergers and Acquisitions under Israeli Law**

The Israeli Companies Law and the regulations promulgated thereunder include provisions that allow a merger transaction, in general, and require that each company that is a party to a merger has the transaction approved by its board of directors and a vote of the majority of the voting power of its shares at a shareholders' meeting called on at least 35 days' prior notice by each of the merger parties. Under the Articles of Association, the required shareholder vote is a supermajority of at least 75% of the shares voting in person or by proxy on the matter. A court may determine that a company duly approved a merger, in certain cases, upon the request of shareholders holding 25% or more of the voting power in the company. A court may not approve a merger unless it is convinced that the merger offer is fair and reasonable, in light of the valuation of the merging companies and the consideration which has been offered to the shareholders. Upon the request of a creditor of either party of the proposed merger, the court may delay or prevent the merger if it concludes that there exists a reasonable concern that as a result of the merger the surviving company will be unable to satisfy the obligations of any of the parties to the merger. In addition, a merger may not be completed unless at least 30 days have passed from the time that the shareholders of each company have approved the merger and 50 days have passed from the time that a merger proposal has been delivered to the Israeli Registrar of Companies.

In general, the Israeli Companies Law also provides that an acquisition of shares of a public company is to be made by means of a special tender offer if, as a result of the acquisition, the purchaser would become a holder of 25% or more of the voting rights in the company if there is no existing holder of 25% or more of the voting rights in the company. If there is no existing holder of more than 45% of the voting rights in the company, in general, the Israeli Companies Law provides that an acquisition of shares of a public company is to be made by means of a special tender offer if as a result of the acquisition the purchaser would become a holder of more than 45% of the voting rights in the company.

These requirements do not apply if, in general, the acquisition (1) was made in a private placement that received shareholders' approval (confirming that the purchaser would become a holder of 25% or more, or 45% or more, of the voting power in the company, unless there is already a holder of 25% or more or 45% or more, respectively, of the voting power in the company), (2) was from a holder of 25% or more of the voting power in the company which resulted in the acquirer becoming a holder of 25% or more of the voting power in the company, or (3) was from a holder of 45% or more of the voting power in the company which resulted in the acquirer becoming a holder of 45% or more of the voting power in the company. The tender offer must be extended to all shareholders, but the offeror is not required to purchase more than 5% of the company's outstanding shares, regardless of how many shares are tendered by shareholders. The tender offer may be consummated only if (i) at least 5% of the company's outstanding shares will be acquired by the offeror and (ii) the number of shares tendered in the offer exceeds the number of shares whose holders objected to the offer.

If as a result of any acquisition of shares, the acquirer will hold more than 90% of the company's issued and outstanding share capital or of a class of shares or more than 90% of the voting power of the company, the acquisition may not be made other than through a tender offer to acquire all of the shares or all of the shares of such class. If the shares represented by the shareholders who did not tender their shares in the tender offer constitute less than 5% of the issued and outstanding share capital of the company or of a class of shares (or voting power thereof), and a majority of the shareholders offered such tender who do not have a personal interest in receipt of such tender accepted such tender (which condition shall not apply if, following consummation of the tender offer, the acquirer holds at least 98% of all of the company's outstanding shares or voting rights), all of the shares that the acquirer offered to purchase will be transferred to the acquirer by operation of law. If the dissenting shareholders hold 5% or more of the issued and outstanding share capital (or voting power) of the company or of a class of shares, the acquirer may not acquire additional shares of the company from shareholders who accepted the tender offer to the extent that following such acquisition the acquirer would then own over 90% of the company's issued and outstanding share capital or of a class of shares. Shareholders may petition the court to alter the consideration for the acquisition to reflect a fair value. Such petition may be submitted within 6 months from the date the tender offer has been accepted. However, the acquirer may provide in the tender offer documents that a shareholder that accepts the offer may not seek such a court appraisal.

Finally, Israeli tax law may treat stock-for-stock acquisitions between an Israeli company and a foreign company less favorably than does United States tax law. For example, unless the stock-for-stock transaction is considered a tax-deferred merger which relates to a transfer of at least 80% of the shares in the transferred company, Israeli tax law subjects a shareholder who exchanges his ordinary shares for shares in another corporation (which is listed for trading on a stock exchange) to taxation on half the shareholder's shares two years following the exchange and on the balance four years thereafter even if the shareholder has not yet sold the new shares.

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### **Indemnification and Insurance of Office Holders**

#### ***Insurance of Office Holders***

Subject to the provisions of the Israeli Companies Law, our Articles of Association provide that we may enter into an insurance contract that would provide coverage in respect of liability imposed on any of our office holders with respect to an act performed in the capacity of an office holder for:

a breach of the office holder's duty of care to the company or to another person;

a breach of the office holder's duty of loyalty to the company, provided that the office holder acted in good faith and had reasonable cause to assume that his or her act would not prejudice the good of the company; or

a financial liability imposed upon him or her in favor of another person.

We have obtained liability insurance covering our officers and directors.

#### ***Indemnification of Office Holders***

Subject to the provisions of the Israeli Companies Law, our Articles of Association provide that we may indemnify any of our office holders, in advance and retroactively, against the following liabilities imposed or expenses incurred on the office holder with respect to an act performed in the capacity of an office holder:

a monetary obligation imposed on him or her in favor of another person by a court judgment, including a compromise judgment or an arbitrator's award approved by the court;

reasonable litigation expenses, including attorneys' fees, expended by the office holder due to an investigation or a proceeding instituted against him or her by an authority competent to administer such an investigation or proceeding that was either finalized without the filing of an indictment (as defined in the Israeli Companies Law) against him or her and without any monetary obligation imposed in lieu of criminal proceedings (as defined in the Israeli Companies Law) or finalized without the filing of an indictment against him or her with a monetary obligation imposed in lieu of criminal proceedings relating to an offense that does not require proof of criminal intent; and

reasonable litigation expenses, including attorneys' fees, expended by the office holder or charged to him or her by a court in connection with proceedings we institute against him or her or that are instituted on our behalf or by another person or a criminal charge from which he or she is acquitted, or a criminal charge in which he or she is convicted of an offense that does not require proof of criminal intent.

Under the Israeli Companies Law, indemnification in advance in respect to monetary liabilities to third parties are limited to those events which, in the opinion of the board of directors, are to be expected in light of the company's actual activities when the indemnification is granted and to a sum or a standard which the board of directors determines that are reasonable in the circumstances.

#### ***Exemption of Office Holders***

The Israeli Companies Law provides that a company may exempt an office holder in advance from liability for damages flowing from breach of his duty of care to the company.

#### ***Limitations on Exemption, Insurance and Indemnification***

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The Israeli Companies Law provides that a company may not exempt or indemnify an office holder for, or enter into an insurance contract that would provide coverage for any monetary liability incurred as a result of, any of the following:

a breach by the office holder of his or her duty of loyalty unless, with respect to indemnification and insurance coverage, the office holder acted in good faith and had a reasonable basis to believe that the act would not prejudice the good of the company;

a breach by the office holder of his or her duty of care which was committed intentionally or recklessly, except when it was committed solely by negligence;

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any act or omission done with the intent to derive an illegal personal benefit; or

any fine or forfeiture imposed against the office holder.

In addition, under the Israeli Companies Law, exemption, indemnification, and procurement of insurance coverage (except where the companies regulations provide for certain easements from such requirements with respect to insurance) for office holders must be approved by the Audit Committee and board of directors of a company and, if the beneficiary is a director (as well as to controlling shareholders and their relatives), by the shareholders, in that order.

Following approval by the Audit Committee and Board of Directors and, in the case of directors, shareholders, we have entered into exemption and indemnification agreements with our directors and certain officers.

### **C. MATERIAL CONTRACTS**

During the two years preceding the date of this 2011 Annual Report, neither we nor any of our affiliates and subsidiaries entered into any material contracts, other than as set out below and contracts entered into in the ordinary course of business.

#### ***Quinnova Agreements***

In June 2009, Taro and Quinnova Pharmaceuticals, Inc. ( Quinnova ) entered into an agreement to co-promote Neosalus and Cleanse & Treat (the Co-Promote Products ) in the United States. Until the expiration of the agreement in September 2010, Taro's branded division, TaroPharm and Quinnova were engaged in the coordinated marketing of the Co-Promote Products. This agreement was terminated upon mutual agreement of the parties.

In May 2010, Taro and Quinnova entered into an agreement to co-promote Taro's Topicof and desoximetasone products. Under the terms of the arrangement, Taro manufactured and Quinnova co-promoted the products. This agreement was terminated upon mutual agreement of the parties as of January 15, 2011.

#### ***Glenmark Agreement***

In May 2010, Taro and Glenmark Generics Inc., USA, a wholly owned subsidiary of Glenmark Generics Ltd., India ( Glenmark ), entered into an exclusive license and supply agreement for a branded product. Glenmark manufactures the product and Taro distributes the product to customers. Taro paid an up-front payment of \$2.5 million for distribution rights and an additional payment of \$2.5 million upon the first shipment to customers, for a total of \$5.0 million, which is being amortized over six years. Taro also pays royalties based on the amounts of sales to its customers.

### **D. EXCHANGE CONTROLS**

Israeli law and regulations do not impose any material foreign exchange restrictions on non-Israeli holders of our ordinary shares. In May 1998, a new general permit was issued under the Israeli Currency Control Law, 1978, which removed most of the restrictions that previously existed under the law, and enabled Israeli citizens to freely invest outside of Israel and freely convert Israeli currency into non-Israeli currencies.

Dividends, if any, paid to our ordinary shareholders, and any amounts payable upon our dissolution, liquidation or winding up, as well as the proceeds of any sale in Israel of our ordinary shares to an Israeli resident, may be paid in non-Israeli currency or, if paid in Israeli currency, may be converted into freely repatriable dollars at the rate of exchange prevailing at the time of conversion.

### **E. TAXATION**

#### **General**

The following is a summary of the current tax structure applicable to companies in Israel with reference to its effect on us. The following also contains a discussion of material Israeli and United States tax consequences to our shareholders and Israeli government programs benefiting us. We cannot assure you that the tax authorities will accept the views expressed in the discussion in question. The discussion is not intended, and should not be construed, as legal or professional tax advice and is not exhaustive of all possible tax considerations.  **Holders of our ordinary shares should consult their own tax advisors as to the United States, Israeli or other tax consequences of the purchase, ownership and**

**disposition of ordinary shares, including, in particular, the effect of any foreign, state or local taxes.**

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### **Israeli Tax Considerations and Government Programs**

#### ***General Corporate Tax Structure***

Generally, Israeli companies are subject to corporate tax on their taxable income. The corporate tax rate for the tax years 2010 and 2011 was 25% and 24%, respectively. Such rate was scheduled to decline to 23% in 2012, 22% in 2013, 21% in 2014, 20% in 2015 and 18% in 2016 and thereafter. Recently, the Law for Change in the Tax Burden (Legislative Amendments) - 2011, or the Tax Burden Law, was published by the Israeli Knesset. The Tax Burden Law canceled the scheduled progressive reduction of the corporate tax rate and instead fixed the corporate tax rate at 25% for 2012 and onwards. Capital gains derived by an Israeli company are subject to the prevailing corporate tax rate. However, the effective tax rate payable by a company that derives income from an Approved Enterprise, a Benefited Enterprise or a Preferred Enterprise, as discussed below, may be considerably less.

#### ***Tax Benefits under the Law for the Encouragement of Capital Investments, 1959***

The Law for the Encouragement of Capital Investments, 5719-1959 (the Investment Law), provides certain incentives for capital investments in production facilities (or other eligible assets).

The Investment Law was significantly amended on April 1, 2005 (the 2005 Amendment) and as of January 1, 2011 (the 2011 Amendment). Pursuant to the 2005 Amendment, tax benefits granted in accordance with the provisions of the Investment Law prior to its revision by the 2005 Amendment remained in force, but any benefits granted subsequently were subject to the provisions of the 2005 Amendment. Similarly, the 2011 Amendment introduced new benefits instead of the benefits granted in accordance with the provisions of the Investment Law prior to the 2011 Amendment. However, companies entitled to benefits under the Investment Law as in effect up to January 1, 2011 may choose to continue to enjoy such benefits, provided that certain conditions are met, or instead may elect to forego such benefits and elect the benefits of the 2011 Amendment.

The following discussion is a summary of the Investment Law prior to the 2005 Amendment and 2011 Amendment as well as the relevant changes contained in such amendments.

#### ***Tax Benefits Before the 2005 Amendment***

An investment program that is implemented in accordance with the provisions of the Investment Law prior to the 2005 Amendment, referred to as an Approved Enterprise, is entitled to certain benefits. These benefits may include cash grants from the Israeli government and tax benefits, based upon, among other things, the location of the facility in which the investment is made or the election of the grantee. A company that wished to receive benefits had to receive an approval from the Investment Center of the Israel Ministry of Industry, Trade and Labor (the Investment Center). Each certificate of approval for an Approved Enterprise relates to a specific investment program, delineated both by the financial scope of the investment and by the physical characteristics of the facility or the asset. The tax benefits from any certificate of approval relate only to taxable profits attributable to the specific Approved Enterprise. Income derived from activity that is not integral to the activity of the Approved Enterprise will not enjoy tax benefits.

A company owning an Approved Enterprise may elect to forego certain government grants extended to an Approved Enterprises in return for an alternative package of tax benefits, or the Alternative Benefits Program. Under the Alternative Benefits Program, a company's undistributed income derived from an Approved Enterprise is exempt from corporate tax for a period of between two and ten years, or the Exemption Period, beginning with the first year in which the company derives taxable income under the program after the commencement of production, depending on the geographic location of the Approved Enterprise within Israel. After the Exemption Period, the company will be eligible for the reduced tax rates of 10%-25%, depending on the extent of foreign investment in the company. These tax benefits are granted for a limited period not exceeding seven years, or ten years for a company whose foreign investment level exceeds 25%, from the first year in which the Approved Enterprise has taxable income, after the year in which production commenced (as determined by the Investment Center). However, the period of benefits may in no event exceed the lesser of twelve years from the year in which the production commenced (as determined by the Investment Center) or fourteen years from the year of receipt of Approved Enterprise status, whichever ends earlier. If a company has more than one Approved Enterprise program or if only a portion of its capital investments are approved, the company's effective tax rate reflects the weighted average of the applicable rates.

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The tax benefits under the Investment Law also apply to a company's income that is generated from (i) the grant of a right of use with respect to know-how developed by the Approved Enterprise, (ii) income generated from royalties and (iii) income derived from a service which is ancillary to such right of use or royalties, provided that such income is generated within the Approved Enterprise's ordinary course of business. The tax benefits under the Investment Law are generally not available with respect to income derived from products manufactured outside of Israel.

A company that has an Approved Enterprise program is eligible for further tax benefits if it qualifies as a Foreign Investors' Company (FIC). An FIC that is eligible for benefits is essentially a company with a level of foreign investment, as defined in the Investment Law, of more than 25%. The level of foreign investment is measured as the percentage of rights in the company (in terms of shares, rights to profits, voting and appointment of directors), and of combined share and loan capital, that are owned, directly or indirectly, by persons who are not residents of Israel. The determination as to whether or not a company qualifies as an FIC is made on an annual basis. An FIC that has an Approved Enterprise program will be eligible for an extension of the period during which it is entitled to tax benefits under its Approved Enterprise status (so that the benefit periods may be up to ten years) and for further tax benefits if the level of foreign investment exceeds 49%. If a company that has an Approved Enterprise program is a wholly-owned subsidiary of another company, then the percentage of foreign investments is determined based on the percentage of foreign investment in the parent company.

The following table sets forth the tax rates and related levels of foreign investments with respect to an FIC that has an Approved Enterprise program.

| <b>Percentage of non-Israeli ownership</b> | <b>Tax Rate</b> |
|--|-----------------|
| Over 25% but less than 49%                 | 25%             |
| 49% or more but less than 74%              | 20%             |
| 74% or more but less than 90%              | 15%             |
| 90% or more                                | 10%             |

Dividends paid out of income generated by an Approved Enterprise (or out of dividends received from a company whose income is generated by an Approved Enterprise) are generally subject to withholding tax at the rate of 15%, or at the lower rate under an applicable tax treaty. This withholding tax is deductible by the company. The 15% tax rate is limited to dividends and distributions out of income derived during the benefits period and actually paid at any time up to twelve years thereafter. After such period, the withholding tax is applied at a rate of up to 30%, or at the lower rate under an applicable tax treaty. In the case of an FIC, the 12-year limitation on reduced withholding tax on dividends does not apply. Under the Investment Law, a company that has participated in an Alternative Benefits Program is not obligated to distribute retained profits, and may generally decide from which year's profits to declare dividends. In addition, a company that pays a dividend out of tax-exempt income generated by its Approved Enterprise will be required to recapture the deferred corporate income tax applicable to the amount distributed (grossed up to reflect such tax) at the rate which would have been applicable to such income had such income not been exempted from tax under the Investment Law. This rate generally ranges from 10% to 25%, depending on the extent of non-Israeli shareholdings in the company. We have elected to use the Alternative Benefits Program, but currently intend to reinvest any income derived from our Approved Enterprise program and not to distribute such income as a dividend.

The Investment Law also provides that an Approved Enterprise is entitled to accelerated depreciation on its property and equipment that are included in an approved investment program. This benefit is an incentive granted by the Israeli government regardless of whether an Alternative Benefits Program is elected.

The entitlement to the above benefits is based upon the fulfillment of the conditions stipulated by the law, the regulations published thereunder and the instruments of approval for the specific investments in the Approved Enterprise. In the event of failure to comply with these conditions, the company is required to refund the amount of tax benefits, plus a Consumer Price Index (CPI) linkage adjustment and interest.

Our facilities in Israel have received Approved Enterprise status which entitles us to receive certain tax benefits. We have received four approvals granting us a package of benefits, subject to compliance with applicable requirements. Under the first approval, our undistributed income derived from one Approved Enterprise was exempt from corporate tax for a period of four years from 2001, and was eligible for a reduced tax rate of between 10% and 25% for an additional two years. Under the second approval, our undistributed income derived from another Approved Enterprise was exempt from corporate tax for a period of two years from 2001 and was eligible for a reduced tax rate of 10% to 25% for an additional seven years. The benefits pursuant





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to the first two approvals have expired. Under the third approval (benefit period starting 2003), our undistributed income was exempt from corporate tax for a period of two years following implementation of the plan and we will be eligible for a reduced tax rate of between 10% and 25% for an additional thirteen years thereafter. All of these programs are subject to the time limits imposed by the Investment Law and based upon the level of foreign ownership in the company in each tax year. To retain the most favorable rates we must maintain a foreign shareholders level of at least 90%. We believe that we currently exceed this level but there can be no assurance that we will be able to reach or maintain this level of foreign ownership for each subsequent year. Under an additional Approved Enterprise program submitted for (benefit period starting 2007), our undistributed income, derived from this approval, was exempted from corporate tax for a period of two years following implementation and we will be eligible for a reduced tax rate of 10% to 25% for eight additional years thereafter. We filed a request for an additional five years of reduced tax rates. As a result of these programs, a substantial portion of the profits derived from products manufactured in Israel may benefit from a reduced Israeli corporate tax rate.

### ***Tax Benefits Subsequent to the 2005 Amendment***

The 2005 Amendment includes revisions to the criteria for investments qualified to receive tax benefits. This amendment applies to new investment programs and investment programs commencing in 2004 and thereafter, but does not apply to investment programs approved prior to March 31, 2005. However, the 2005 Amendment provides that terms and benefits included in any certificate of approval already granted will remain subject to the provisions of the Investment Law as they were on the date of such approval. The tax benefits available under any instrument of approval relate only to taxable profits attributable to the specific program and are contingent upon meeting the criteria set out in the instrument of approval. Furthermore, the Investment Center will continue to grant Approved Enterprise status to qualifying investments. However, the 2005 Amendment limits the scope of enterprises that may be approved by the Investment Center by setting criteria for the approval of a facility as an Approved Enterprise, such as provisions that generally require that at least 25% of the Approved Enterprise's income will be derived from export.

Pursuant to the 2005 Amendment, it is no longer necessary for a company to obtain the Investment Center's approval in advance in order to receive tax benefits. Rather, a company may claim the tax benefits offered by the Investment Law directly in its tax returns, provided that its facilities meet the criteria for tax benefits set out by the 2005 Amendment (a "Benefited Enterprise"). Companies may, at their discretion, in order to provide greater certainty, elect to apply for a pre-ruling from the ITA regarding their eligibility for benefits under the 2005 Amendment. The Investment Law includes provisions attempting to ensure that a company will not enjoy both government grants and tax benefits for the same investment program.

Tax benefits are available under the 2005 Amendment for production facilities (or other eligible facilities), which are generally required to derive more than 25% of their business income from export to specific markets with a population of at least 12 million people. In order to receive the tax benefits, the amendment states that the company must make an investment in fixed assets in the Benefited Enterprise that meets all the conditions set out in the amendment for tax benefits and that exceeds a minimum amount specified in the Investment Law. Such investment allows the company to receive Benefited Enterprise status and may be made over a period of no more than three years ending at the end of the year in which the company requested to have the tax benefits apply to the Benefited Enterprise (the "Year of Election"). Where the company requests to have the tax benefits apply to an expansion of existing facilities, then only the expansion will be considered a Benefited Enterprise and the company's effective tax rate will be the result of a weighted-average of the applicable rates. In the case of an expansion of existing facilities, the minimum investment required in order to qualify as a Benefited Enterprise is required to exceed a minimum amount or certain percentage of the company's production assets, determined as of the end of the year before the expansion.

The duration of tax benefits is subject to a limitation of seven to ten years from the Commencement Year (the Commencement Year being defined as the later of: (i) the first tax year in which the company had derived income for tax purposes from the Benefited Enterprise or (ii) the Year of Election) provided that 12 years have not elapsed from the first day of the Year of Election. The tax benefits granted to a Benefited Enterprise are determined, as applicable to its geographic location within Israel, according to one of the following new tax routes, which may be applicable to the company:

Similar to the currently available Alternative Benefits Program, exemption from corporate tax on undistributed income for a period of two to ten years, depending on the geographic location of the Benefited Enterprise within Israel, and a reduced corporate tax rate of 10% to 25% for the remainder of the benefits period, depending on the level of foreign investment in each year. Benefits may be granted for a term of seven to ten years, depending on the level of foreign investment in the company. If the company pays a dividend out of income derived from the Benefited Enterprise during the tax Exemption Period, such income will be subject to corporate tax at the applicable rate (10%-25%) in respect of the gross amount of the dividend that may be distributed. The company is required to withhold tax at the source at a rate of 15% from any dividends distributed from income derived from the Benefited Enterprise; and



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A special tax route, which enables companies owning facilities in certain geographical locations in Israel to pay corporate tax at the rate of 11.5% on income of the Benefited Enterprise. The benefits period is ten years. Upon payment of dividends, the company is required to withhold tax at source at a rate of 15% for Israeli residents and at a rate of 4% for foreign residents.

The Investment Law also provides that a Benefited Enterprise is entitled to accelerated depreciation on its property and equipment that are productive assets as defined by the 2005 Amendment.

The benefits available to a Benefited Enterprise are subject to the fulfillment of conditions stipulated in the Investment Law and its regulations. If a company does not meet these conditions, then it may be required to refund the amount of tax benefits, together with the CPI linkage adjustment and interest, or other monetary penalty.

The Company notified the Israeli Tax Authority within 12 months of the end of 2010 that its facilities meet the criteria for tax benefits set out by the 2005 Amendment. The Company will be exempt from corporate tax for a period of two years following implementation in 2010 and we will be eligible for a reduced tax rate of 10% to 25% for eight additional years thereafter.

### ***Tax benefits under the 2011 Amendment***

The 2011 Amendment canceled the availability of the benefits granted in accordance with the provisions of the Investment Law prior to 2011 and instead introduced new benefits for income generated by a Preferred Company through its Preferred Enterprise (as such term is defined in the Investment Law) effective as of January 1, 2011 and onward. A Preferred Company is defined as either (i) a company incorporated in Israel and not fully owned by a governmental entity or (ii) a limited partnership (a) that was registered under the Israeli Partnerships Ordinance and (b) all limited partners of which are companies incorporated in Israel, but not all of them are governmental entities, which, in the case of the company and limited partnership referenced in clauses (i) and (ii), have, among other things, Preferred Enterprise status and are controlled and managed from Israel. Pursuant to the 2011 Amendment, a Preferred Company is entitled to a reduced corporate tax rate of 15% with respect to its preferred income derived by its Preferred Enterprise in 2011-2012, unless the Preferred Enterprise is located in a specified development zone, in which case the rate will be 10%. Such corporate tax rate will be reduced to 12.5% and 7%, respectively, in 2013-2014 and to 12% and 6% in 2015 and thereafter, respectively. Income derived by a Preferred Company from a Special Preferred Enterprise (as such term is defined in the Investment Law) would be entitled, during a benefits period of 10 years, to further reduced tax rates of 8%, or to 5% if the Special Preferred Enterprise is located in a certain development zone.

Dividends paid out of income attributed to a Preferred Enterprise are generally subject to withholding tax at source at the rate of 15% or such lower rate as may be provided in an applicable tax treaty. However, if such dividends are paid to an Israeli company, no tax will be withheld.

Furthermore, the 2011 Amendment provides relief with respect to tax paid on a dividend received by an Israeli company from profits of an Approved or Benefited Enterprise that was accrued during the benefits period according to the Investment Law prior to its amendment, if the company distributing the dividend notifies the Israeli Tax Authority by June 30, 2015 that it is applying the provisions of the 2011 Amendment and the dividend is distributed after the date of the notice.

The 2011 Amendment also provided transitional provisions to address companies already enjoying current benefits. These transitional provisions provide, among other things, that: (i) terms and benefits included in any certificate of approval that was granted to an Approved Enterprise that chose to receive grants before the 2011 Amendment came into effect will remain subject to the provisions of the Investment Law as in effect on the date of such approval, while, provided that certain conditions are met, the 25% tax rate applied to income derived by an Approved Enterprise during the benefit period will be replaced with the regular corporate income tax rate (24% in 2011 and 25% in 2012), unless a request is made to apply the provisions of the Investment Law as amended in 2011 with respect to income to be derived as of January 1, 2011 (such request should be made by way of an application to the Israeli Tax Authority by June 30, 2011 and may not be withdrawn); and (ii) terms and benefits included in any certificate of approval that was granted to an Approved Enterprise, which had participated in an Alternative Benefits Program, before the 2011 Amendment came into effect will remain subject to the provisions of the Investment Law as in effect on the date of such approval, provided that certain conditions are met. However, a company that has such an Approved Enterprise can file a request with the Israeli Tax Authority, according to which its income derived as of January 1, 2011 will be subject to the provisions of the Investment Law, as amended in 2011; and (iii) a Benefited Enterprise can elect to continue to benefit from the

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benefits provided to it before the 2011 Amendment came into effect, provided that certain conditions are met, or file a request with the Israeli Tax Authority according to which its income derived as of January 1, 2011 will be subject to the provisions of the Investment Law as amended in 2011. We have evaluated the likely effect of these provisions of the 2011 Amendment and, did not file a request to apply the new benefits under the 2011 Amendment.

### ***Tax Benefits under the Law for the Encouragement of Industry (Taxes), 1969***

The Law for the Encouragement of Industry (Taxes), 1969 (the Industry Encouragement Law ) provides several tax benefits for Industrial Companies. An Industrial Company is defined as a company resident in Israel, at least 90% of the income of which in a given tax year (exclusive of income from specified government loans), is derived from an Industrial Enterprise owned by it. An Industrial Enterprise is defined as an enterprise whose major activity in a given tax year is industrial production activity.

Under the Industry Encouragement Law, Industrial Companies are entitled to a number of corporate tax benefits, including:

Deduction of the cost of purchase of patents or the right to use a patent or know-how used for the development or promotion of the Industrial Enterprise, over an eight-year period commencing on the year in which such rights were first exercised;

The right to elect, under specified conditions, to file a consolidated tax return with additional related Israeli industrial companies and an industrial holding company;

Accelerated depreciation rates on equipment and buildings; and

A straight-line deduction of expenses related to a public offering over a three-year period commencing in the year of offering. Under some tax laws and regulations, an Industrial Enterprise may be eligible for special depreciation rates for machinery, equipment and buildings. These rates differ based on various factors, including the date the operations begin and the number of work shifts. An Industrial Company owning an Approved Enterprise may choose between these special depreciation rates and the depreciation rates available to the Approved Enterprise.

Eligibility for benefits under the Industry Encouragement Law is not subject to receipt of prior approval from any governmental authority.

We believe that we currently qualify as an Industrial Company within the definition of the Industry Encouragement Law. We cannot assure you that the ITA will agree that we qualify, or, if we qualify, that we will continue to qualify as an Industrial Company or that the benefits described above will be available to us in the future.

### ***Grants under the Law for the Encouragement of Industrial Research and Development, 1984***

Under the Law for the Encouragement of Industrial Research and Development, 1984 (the Research Law ), research and development programs that meet specified criteria and are approved by a governmental committee of the Office of the OCS are eligible for grants of up to 50% of the project's expenditures, as determined by the research committee, in exchange for the payment of royalties from the sale of products developed under the program. Regulations under the Research Law generally provide for the payment of royalties to the OCS of 3-6% on sales of products and services derived from a technology developed using these grants until 100% of the dollar-linked grant is repaid. Our obligation to pay these royalties is contingent on our actual sale of such products and services. In the absence of such sales, no payment is required. Effective for grants received from the OCS under programs approved after January 1, 1999, the outstanding balance of the grants will be subject to interest at a rate equal to the 12 month LIBOR applicable to dollar deposits that is published on the first business day of each calendar year. Following the full repayment of the grant, there is no further liability for royalties.

The terms of the Israeli government participation also require that the manufacture of products developed with government grants be undertaken in Israel. However, under the regulations of the Research Law, if any of the manufacturing is undertaken outside of Israel, assuming we receive approval from the OCS for the foreign manufacturing, we may be required to pay increased royalties. The increase in royalties depends upon the extent of the manufacturing volume that is performed outside of Israel as follows:

| <b>Extent of manufacturing volume outside of Israel</b> | <b>Royalties to the Chief Scientist<br/>as a percentage of<br/>grant</b> |
|---|--|
| Less than 50%   | 120%   |
| between 50% and 90%                                     | 150%   |
| 90% and more  | 300%   |

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A recent amendment to the Research Law has provided that the restriction on manufacturing outside of Israel shall not apply to the extent that plans to so manufacture were declared at the time of application for funding.

In general, the technology developed with OCS grants may not be transferred to Israeli third parties without the prior approval of a governmental committee under the Research Law and may not be transferred to non-Israeli third parties. A recent amendment to the Research Law has stressed that it is not just transfer of know-how that is prohibited, but also transfer of any rights in such know-how. This approval, however, is not required for the export of any final products developed using the grants. Approval of the transfer of technology may be granted in specific circumstances only if the recipient abides by the provisions of the Research Law and related regulations, including the restrictions on the transfer of know-how and the obligation to pay royalties in an amount that may be increased. We cannot assure you that any consent, if requested, will be granted, or if granted, will be on reasonable commercial terms.

The Israeli authorities have indicated that the government may reduce or abolish grants from the OCS in the future. Even if these grants are maintained, we cannot assure you that we will receive OCS grants in the future. In addition, each application to the OCS is reviewed separately, and grants are based on the program approved by the research committee. Generally, expenditures supported under other incentive programs of the State of Israel are not eligible for grants from the OCS. We cannot assure you that applications to the OCS will be approved and, until approved, the amounts of any grants are not determinable.

### ***Tax Benefits and Grants for Research and Development***

Israeli tax law allows, under specific conditions, a tax deduction in the year incurred for expenditures, including depreciation, relating to scientific research and development projects, provided that the expenditures are approved by the relevant Israeli government ministry, determined by the field of research, if:

the research and development is for the promotion or development of the company in one of the fields specified in the Israeli Income Tax Ordinance (new version), 1961 ( Tax Ordinance ); or

the research and development is carried out by or on behalf of the company seeking the deduction in such field.

Expenditures not so approved are deductible over a three-year period, from the first year that the expenditures were made. However, the amount of the government grant given will be subtracted from the amount of expenses which may be deducted.

### ***Taxation of Non-Resident Holders of our Ordinary Shares***

*Taxation of Non-Israeli Shareholders on Receipt of Dividends.* Non-residents of Israel (whether individuals or corporations) are generally subject to Israeli income tax on the receipt of dividends paid on our ordinary shares at the rate of 20% (25% if the dividend recipient is a substantial shareholder at the time of distribution or at any time during the preceding 12-month period), unless a reduced rate is provided under an applicable tax treaty. A substantial shareholder is generally a person who alone or together with such person's relative or another person who collaborates with such person on a permanent basis, holds, directly or indirectly, at least 10% of any of the means of control of the corporation.

Means of control generally include the right to vote, receive profits, nominate a director or an officer, receive assets upon liquidation, or order someone who holds any of the aforesaid rights how to act, and all regardless of the source of such right. Pursuant to the Tax Burden Law, as of 2012, such tax rate is 25%, or 30% if the dividend recipient is a substantial shareholder at the time of distribution or at any time during the preceding 12-month period. However, distribution of dividends from income attributed to an Approved Enterprise, Benefited Enterprise or Preferred Enterprise is subject to Israeli income tax at a rate of 15%, unless a reduced tax rate is provided under an applicable tax treaty. For example, under the Convention Between the Government of the United States of America and the Government of Israel with Respect to Taxes on Income, as amended (the U.S.-Israel Tax Treaty), the maximum rate of tax withheld in Israel on dividends paid to a holder of our ordinary shares who is a U.S. resident (for purposes of the U.S.-Israel Tax Treaty) is 25%. However, generally, the maximum rate of withholding tax on dividends, not generated by an Approved Enterprise, Benefited Enterprise or Preferred Enterprise, that are paid to a U.S. corporation holding 10% or more of the outstanding voting rights throughout the tax year in which the dividend is distributed as well as the previous tax year, is 12.5%, provided that not more than

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25% of the gross income for such preceding year consists of certain types of dividends and interest. Furthermore, dividends paid from income derived from an Approved Enterprise, Benefited Enterprise or Preferred Enterprise are subject, under certain conditions, to withholding at the rate of 15%. We cannot assure you that we will designate the profits that are being distributed in a way that will reduce shareholders' tax liability. If the dividend is partly attributable to income derived from an Approved Enterprise, Benefited Enterprise or Preferred Enterprise, and partly to other sources of income, the withholding rate will be a blended rate reflecting the relative portions of the two types of income. U.S. residents who are subject to Israeli withholding tax on a dividend may be entitled to a credit or deduction for United States federal income tax purposes in the amount of the taxes withheld, subject to detailed rules contained in U.S. tax legislation.

A non-resident of Israel who receives dividends from which tax was duly withheld is generally exempt from the duty to file returns in Israel in respect of such income, provided such income was not derived from a business conducted in Israel by the taxpayer, and the taxpayer has no other taxable sources of income in Israel.

*Capital Gains Taxes Applicable to Non-Israeli Resident Shareholders.* Israeli law generally imposes a capital gains tax on the sale of any capital assets by residents of Israel, as defined for Israeli tax purposes, and on the sale of assets located in Israel, including shares in Israeli companies, by both residents and non-residents of Israel, unless a specific exemption is available or unless a tax treaty between Israel and the shareholder's country of residence provides otherwise. The law distinguishes between real gain and inflationary surplus. The inflationary surplus is a portion of the total capital gain which is equivalent to the increase of the relevant asset's purchase price which is attributable to the increase in the Israeli CPI or, in certain circumstances, a foreign currency exchange rate, between the date of purchase and the date of sale. The real gain is the excess of the total capital gain over the inflationary surplus.

Non-Israeli residents are generally exempt from Israeli capital gains tax on any gains derived from the sale, exchange or disposition of shares in an Israeli corporation publicly traded on a foreign stock exchange, provided such gains do not derive from a permanent establishment of such shareholders in Israel and provided that such shareholders did not acquire their shares prior to the issuer's initial public offering. However, non-Israeli corporations will not be entitled to such exemption if an Israeli resident (i) has a controlling interest of 25% or more in such non-Israeli corporation, or (ii) is the beneficiary of or is entitled to 25% or more of the revenues or profits of such non-Israeli corporation, whether directly or indirectly.

Additionally, a sale of securities may be exempt from Israeli capital gains tax under the provisions of an applicable tax treaty. For example, under the U.S.-Israel Tax Treaty, the sale, exchange (whether from merger, acquisition or similar transaction) or disposition of our ordinary shares by a shareholder who is both a U.S. resident (for purposes of that treaty) holding the ordinary shares as a capital asset and entitled to claim the benefits afforded to such resident by the U.S.-Israel Tax Treaty (called a Treaty U.S. Resident) is generally exempt from Israeli capital gains tax unless either (i) such Treaty U.S. Resident is an individual and was present in Israel for more than 183 days during the relevant taxable year; or (ii) such Treaty U.S. Resident holds, directly or indirectly, shares representing 10% or more of our voting power during any part of the 12-month period preceding such sale, exchange or disposition, subject to certain conditions; or (iii) the capital gain arising from such sale, exchange or disposition is attributable to a permanent establishment of the Treaty U.S. Resident located in Israel. In any of these cases, the sale, exchange or disposition of our ordinary shares would be subject to Israeli tax, to the extent applicable; however, under the U.S.-Israel Tax Treaty, such Treaty U.S. Resident would be permitted to claim a credit for the tax against the U.S. federal income tax imposed with respect to the sale, exchange or disposition, subject to the limitations in U.S. laws applicable to foreign tax credits.

### ***Israeli Transfer Pricing Regulations***

On November 29, 2006, Income Tax Regulations (Determination of Market Terms), 2006, promulgated under Section 85A of the Tax Ordinance, came into effect (TP Regulations). Section 85A of the Tax Ordinance and the TP Regulations generally require that all cross-border transactions carried out between related parties be conducted on an arm's length principle basis and will be taxed accordingly.

### **United States Federal Income Tax Considerations**

Subject to the limitations described in the next paragraph, the following discussion describes the material United States federal income tax consequences to a holder of our ordinary shares (a U.S. Holder) that is:

a citizen or resident of the United States;

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a corporation, or other entity taxable as a corporation for United States federal income tax purposes, created or organized in the United States or under the laws of the United States or of any political subdivision thereof;

an estate, the income of which is includable in gross income for United States federal income tax purposes regardless of its source; or

a trust, if a court within the United States is able to exercise primary supervision over the administration of the trust and one or more United States persons have the authority to control all substantial decisions of the trust or if the trust has validly elected to be treated as a United States person under applicable Treasury regulations.

In addition, certain material aspects of United States federal income tax relevant to a holder who is not a partnership and is not a U.S. Holder (a Non-U.S. Holder ) are discussed below.

This summary is for general information purposes only. It does not purport to be a comprehensive description of all of the tax considerations that may be relevant to each person's decision to own our ordinary shares.

This discussion is based on current provisions of the Code, current and proposed Treasury regulations promulgated thereunder, and administrative and judicial decisions as of the date hereof, all of which are subject to change, possibly on a retroactive basis. Any such change could materially affect the continued validity of this discussion and the tax consequences described herein. This discussion does not address all aspects of United States federal income taxation that may be relevant to any particular shareholder based on such shareholder's individual circumstances. In particular, this discussion considers only U.S. Holders that will own ordinary shares as capital assets and does not address the potential application of the alternative minimum tax or United States federal income tax consequences to U.S. Holders that are subject to special treatment, including U.S. Holders that:

are broker-dealers or insurance companies;

are certain former citizens or long-term residents of the U.S.;

are persons subject to the alternative minimum tax;

have elected mark-to-market accounting;

are tax-exempt organizations;

are financial institutions or financial services entities;

hold ordinary shares as part of a straddle, hedge or conversion transaction with other investments;

own directly, indirectly or by attribution at least 10% of our voting power;

have a functional currency that is not the United States dollar;



are carrying on a trade or business in Israel through a permanent establishment; or

acquire ordinary shares as compensation.

In addition, this discussion does not address any aspect of state, local or non-United States tax laws.

Additionally, the discussion does not consider the tax treatment of persons who hold ordinary shares through a partnership or other pass-through entity or the possible application of United States federal gift or estate tax.

**Each holder of ordinary shares is advised to consult such person's own tax advisor with respect to the specific tax consequences to such person of purchasing, holding or disposing of our ordinary shares.**

**Table of Contents****Taxation of Ordinary Shares*****Taxation of Distributions Paid On Ordinary Shares***

Subject to the discussion below under *Tax Consequences if We Are a Passive Foreign Investment Company*, a U.S. Holder will be required to include in gross income as ordinary income the amount of any distribution paid on our ordinary shares, including any Israeli taxes withheld from the amount paid, on the date the distribution is actually or constructively received to the extent the distribution is paid out of our current or accumulated earnings and profits as determined for United States federal income tax purposes. Distributions in excess of such earnings and profits will be applied against and will reduce the U.S. Holder's basis in the ordinary shares and, to the extent in excess of such basis, will be treated as gain from the sale or exchange of ordinary shares.

With respect to non-corporate U.S. Holders, including individual U.S. Holders, for taxable years of 2011 and 2012, dividends may constitute qualified dividend income eligible to be taxed at the preferential rate applicable to long-term capital gains (currently a maximum rate of 15%), provided that (1) (a) our ordinary shares are readily tradable on an established securities market in the United States or (b) we qualify for benefits under an income tax treaty with the United States which includes an information exchange program and such treaty is determined by the United States Internal Revenue Service ( IRS ), to be satisfactory, (2) we are not a passive foreign investment company ( PFIC ) (as discussed below) for either our taxable year in which the dividend was paid or the preceding taxable year, and (3) the following holding period requirements are met: (i) the U.S. Holder held the ordinary shares with respect to which the dividend was paid for at least 61 days during the 121-day period beginning on the date that is 60 days before the ex-dividend date with respect to such dividend, excluding for this purpose, under the rules of Code Section 246(c), any period during which the U.S. Holder has an option to sell, is under a contractual obligation to sell, has made (and not closed) a short sale of, is the grantor of a deep-in-the-money or otherwise nonqualified option to buy, or has otherwise diminished its risk of loss by holding other positions with respect to, such ordinary share (or substantially identical securities); and (ii) to the extent that the U.S. Holder is under no obligation (pursuant to a short sale or otherwise) to make related payments with respect to positions in property substantially similar or related to the ordinary shares with respect to which the dividend is paid. Since our shares are now traded on the New York Stock Exchange, we believe the requirements of 1 (a), (1) (b) and (2) are met, and therefore dividends on our shares would qualify as qualified dividend income so long as a U.S. Holder met requirement (3). Unless the reduced rate provision is extended or made permanent or other changes are made by subsequent legislation, for tax years beginning on or after January 1, 2013, dividends will be taxed at regular ordinary income rates.

**You should consult your tax advisor regarding the availability of the lower rate for dividends paid with respect to our ordinary shares.**

U.S. Holders will have the option of claiming the amount of any Israeli income taxes withheld on a dividend distribution either as a deduction from gross income or as a dollar-for-dollar credit against their United States federal income tax liability. Individuals who do not claim itemized deductions, but instead utilize the standard deduction, may not claim a deduction for the amount of the Israeli income taxes withheld, but such amount may be claimed as a credit against the individual's United States federal income tax liability. The amount of foreign income taxes that may be claimed as a credit in any year is subject to complex limitations and restrictions, which must be determined on an individual basis by each shareholder. The limitations set out in the Code include, among others, rules which limit foreign tax credits allowable with respect to specific classes of income to the United States federal income taxes otherwise payable with respect to each such class of income. Distributions by us of our current or accumulated earnings and profits will generally be foreign source passive income for United States foreign tax credit purposes; however, if the dividends are qualified dividend income (as discussed above), the amount of the dividend taken into account for purposes of calculating the United States foreign tax credit limitation will be reduced. In addition, special rules would apply if we were a United States-owned foreign corporation, which we believe we are not. If we were a United States-owned foreign corporation, distributions of our current or accumulated earnings and profits will be treated as United States source and foreign source income in proportion to our earnings and profits in the year of the distribution allocable to United States and foreign sources. We will be treated as a United States-owned foreign corporation as long as stock representing 50% or more of the voting power or value of our shares is owned, directly or indirectly, by United States persons. U.S. Holders who are entitled to the benefits of the U.S. Israel Tax Treaty may elect to credit Israeli withholding taxes allocable to the portion of our distributions treated as from United States sources under these rules against their United States federal income tax liability on such portion.

Generally, the total amount of allowable foreign tax credits in any year cannot exceed regular United States tax liability for the year attributable to foreign source taxable income. A U.S. Holder will be denied a foreign tax credit with respect to Israeli income tax withheld from dividends received on the ordinary shares to the extent such U.S. Holder has not held the ordinary shares for at least 16 days of the 30-day period beginning on the date which is 15 days before the ex-dividend date or to the extent such U.S. Holder is under an obligation to make related payments with respect to positions in substantially similar or related property. Any days during which a U.S. Holder has substantially diminished its risk of loss on the ordinary shares are not counted toward meeting the 16-day holding period required by the statute.



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**Table of Contents*****Taxation of the Disposition of Ordinary Shares***

Subject to the discussion below under *Tax Consequences if We Are a Passive Foreign Investment Company*, upon the sale or exchange of ordinary shares, a U.S. Holder will recognize a capital gain or loss in an amount equal to the difference between such U.S. Holder's basis in the ordinary shares, which is usually the cost of such shares in United States dollars, and the amount realized on the disposition in United States dollars. A capital gain from the sale or exchange of ordinary shares held more than one year is a long-term capital gain, and is eligible for a maximum 15% rate of taxation for individuals and other non-corporate taxpayers for a holding period ending in taxable years beginning before January 1, 2013 and a maximum rate of 20% thereafter. Gains and losses recognized by a U.S. Holder on a sale or exchange of ordinary shares normally will be treated as United States source income or loss for United States foreign tax credit purposes. The deductibility of a capital loss recognized on the sale or exchange of ordinary shares is subject to limitations.

In certain instances, a U.S. Holder who is subject to tax in Israel on the sale of our shares and who is entitled to the benefits of the U.S. Israel Tax Treaty may treat such gain as Israeli source income and thus could, subject to other United States foreign tax credit limitations, credit the Israeli tax on such sale against such U.S. Holder's United States federal income tax on the gain from that sale.

***Tax Consequences if We Are a Passive Foreign Investment Company***

We will be a PFIC if 75% or more of our gross income in a taxable year, including the pro rata share of the gross income of any company, United States or foreign, in which we are considered to own, directly or indirectly, 25% or more of the shares by value, is passive income. Alternatively, we will be considered to be a PFIC if at least 50% of our assets in a taxable year, averaged quarterly over the year and ordinarily determined based on fair market value and including the pro rata share of the assets of any company in which we are considered to own, directly or indirectly, 25% or more of the shares by value, are held for the production of, or produce, passive income. Passive income includes, among other amounts, amounts derived by reason of the temporary investment of funds raised in our public offerings. If we were a PFIC, and a U.S. Holder did not make either an election to treat us as a qualified electing fund as defined and described below (a QEF) or a mark-to-market election:

Excess distributions by us to a U.S. Holder would be taxed in a special way. Excess distributions are amounts received by a U.S. Holder with respect to our stock in any taxable year that exceed 125% of the average distributions received by such U.S. Holder from us during the shorter of the three preceding taxable years or such U.S. Holder's holding period for the ordinary shares. Excess distributions must be allocated ratably to each day that a U.S. Holder has held our stock. A U.S. Holder must include amounts allocated to the current taxable year in its gross income as ordinary income for that year. A U.S. Holder must pay tax on amounts allocated to each prior taxable year (other than the year prior to the first year in which we were a PFIC) at the highest rate in effect for that year on ordinary income and the tax is subject to an interest charge at the rate applicable to deficiencies for income tax.

The entire amount of gain that was realized by a U.S. Holder upon the sale or other disposition of ordinary shares will also be treated as an excess distribution and will be subject to tax as described above.

A U.S. Holder's tax basis in shares of our stock that were acquired from a decedent would not receive a step-up to fair market value as of the date of the decedent's death but would instead be equal to the decedent's basis, if lower.

The special PFIC rules described above will not apply to a U.S. Holder if the U.S. Holder makes an election to treat us as a QEF in the first taxable year in which the U.S. Holder owns ordinary shares or in which we are a PFIC, whichever is later, and if we comply with certain reporting requirements. Instead, a shareholder of a QEF is required for each taxable year to include in income a pro rata share of the ordinary earnings of the QEF as ordinary income and a pro rata share of the net capital gain of the QEF as a long-term capital gain, subject to a separate election to defer payment of taxes, which deferral is subject to an interest charge. We have agreed to supply U.S. Holders with the information needed to report income and gains pursuant to a QEF election in the event we are classified as a PFIC. The QEF election is made on a shareholder-by-shareholder basis and can be revoked only with the consent of the IRS. A shareholder makes a QEF election by attaching a completed IRS Form 8621, including the PFIC annual information statement, to a timely filed U.S. federal income tax return or, if no federal income tax return is required to be filed, by filing such form with the IRS Service Center in Ogden, Utah. Even if a QEF election is not made, a shareholder in a PFIC who is a United States person and who recognizes gain on a direct or indirect disposition of PFIC stock or receives direct or indirect distributions from a PFIC must file a completed IRS Form 8621 every year. If a QEF election is made after the first taxable year in which a U.S. Holder holds our ordinary shares and we are a PFIC, then special rules would apply.



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Alternatively, a U.S. Holder of PFIC stock which is publicly traded could elect out of the tax treatment discussed above by electing to mark the stock to market annually, recognizing as ordinary income or loss each year an amount equal to the difference as of the close of the taxable year between the holder's fair market value of the PFIC stock and the adjusted basis in the PFIC stock. Losses would be allowed only to the extent of net mark-to-market gain previously included by the U.S. Holder under the election for prior taxable years. If the mark-to-market election were made, then the rules set forth above would not apply for periods covered by the election.

We do not believe that we are a PFIC. However, the tests for determining PFIC status are applied annually and it is difficult to make accurate predictions of future income and assets, which are relevant to this determination. Accordingly, there can be no assurance that we will not become a PFIC. If we determine that we have become a PFIC, we will notify our U.S. Holders and provide them with the information necessary to comply with the QEF rules. U.S. Holders who hold ordinary shares during a period when we are a PFIC will be subject to the foregoing rules, even if we cease to be a PFIC, subject to certain exceptions for U.S. Holders who made a QEF election. U.S. Holders are urged to consult their tax advisors about the PFIC rules, including the consequences to them of making a mark-to-market or QEF election with respect to our ordinary shares in the event that we qualify as a PFIC.

### ***Tax Consequences for Non-U.S. Holders of Ordinary Shares***

Except as described in Information Reporting and Back-up Withholding below, a Non-U.S. Holder of ordinary shares will not be subject to United States federal income or withholding tax on the payment of dividends on, and the proceeds from the disposition of, ordinary shares, unless:

such item is effectively connected with the conduct by the Non-U.S. Holder of a trade or business in the United States and, in the case of a resident of a country which has a treaty with the United States, such item is attributable to a permanent establishment or, in the case of an individual, a fixed place of business, in the United States;

the Non-U.S. Holder is an individual who holds the ordinary shares as a capital asset and is present in the United States for 183 days or more in the taxable year of the disposition and certain other conditions are met; or

the Non-U.S. Holder is subject to tax pursuant to the provisions of United States tax law applicable to United States expatriates.

### ***Information Reporting and Back-up Withholding***

U.S. Holders generally are subject to information reporting requirements with respect to dividends paid in the United States on ordinary shares. U.S. Holders are also generally subject to back-up withholding on dividends paid in the United States on ordinary shares unless the U.S. Holder provides IRS Form W-9 or otherwise establishes an exemption. U.S. Holders are subject to information reporting and back-up withholding (currently 28%) on proceeds paid from the disposition of ordinary shares unless the U.S. Holder provides IRS Form W-9 or otherwise establishes an exemption.

Non-U.S. Holders generally are not subject to information reporting or back-up withholding with respect to dividends paid on, or upon the disposition of, ordinary shares, provided that such Non-U.S. Holder provides a taxpayer identification number, certifies to its foreign status, or otherwise establishes an exemption.

The amount of any back-up withholding may be allowed as a credit against a U.S. or Non-U.S. Holder's United States federal income tax liability and may entitle such holder to a refund, provided that certain required information is furnished to the IRS.

## **F. DIVIDENDS AND PAYING AGENTS**

Not applicable.

## **G. STATEMENT BY EXPERTS**

Not applicable.



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### **H. DOCUMENTS ON DISPLAY**

We are subject to the informational requirements of the Exchange Act applicable to foreign private issuers and fulfill the obligation with respect to such requirements by filing reports with the SEC. You may inspect and copy such material at the public reference facilities maintained by the SEC, 100 F Street, N.E., Washington, D.C. 20549. You may also obtain copies of such material from the SEC at prescribed rates by writing to the Public Reference Section of the SEC, 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. The SEC maintains an Internet website at <http://www.sec.gov> that contains reports, proxy statements, information statements and other material that are filed through the SEC's Electronic Data Gathering, Analysis and Retrieval (EDGAR) system. We began filing through the EDGAR system beginning on December 3, 2002.

As a foreign private issuer, we are exempt from the rules under the Exchange Act prescribing the furnishing and content of proxy statements, and our officers, directors and principal shareholders are exempt from the reporting and short-swing profit recovery provisions contained in Section 16 of the Exchange Act. In addition, we are not required under the Exchange Act to file periodic reports and financial statements with the SEC as frequently or as promptly as United States companies whose securities are registered under the Exchange Act. A copy of each report submitted in accordance with applicable United States law is available for public review at our principal executive offices and on our website at [www.taro.com](http://www.taro.com).

### **I. SUBSIDIARY INFORMATION**

Not applicable.

### **ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk, which primarily consists of interest rate and foreign exchange risk. We use derivative instruments to partially mitigate our exposure to these risks. Our objective is to reduce volatility in cash flows due to changes in interest and foreign exchange rates.

#### **Foreign Exchange Rate Risk**

We and Taro U.S.A. use the United States dollar as our reporting currency and are exposed to foreign exchange rate risk from transactions conducted in different currencies.

In 2011, 84% of our revenue was generated in United States dollars. However, the remainder of our sales was denominated in the local currencies of the countries in which the sales occurred. As a result, our reported profits and cash flows are exposed to changing exchange rates. If these foreign currencies weaken relative to the United States dollar, the earnings generated in these foreign currencies will, in effect, decrease when converted into United States dollars, and vice versa. Therefore, from time to time we attempt to manage exposures that arise in the normal course of business related to fluctuations in foreign currency exchange rates by entering into offsetting positions through the use of foreign exchange forward contracts.

Due to the relatively low level of non-United States dollar revenues, the effects of currency fluctuations on consolidated net revenue and operating income were not significant in 2011.

#### *Intercompany Foreign Exchange Transactions*

Our most significant foreign exchange rate risk relates to our Canadian subsidiary's transactions with Taro U.S.A. that are denominated in U.S. dollars. These transactions increase the volatility of our earnings since our Canadian subsidiary records gains or losses on foreign exchange transactions under U.S. GAAP.

In October 2011, we entered into forward contracts to off-set the variability of cash flows in U.S. dollars due to changes in the exchange rate with the Canadian Dollar. The total amount of the forward contracts to purchase the Canadian dollar was \$96.1 million at an average forward rate of 1.02 Canadian dollars per U.S. dollar for which we posted collateral of \$11.0 million. This collateral is recorded as restricted cash on the consolidated balance sheet. The contracts are over a one-year term and are settled in monthly installments of \$9.3 million for the first six months and \$8.3 million for the last six months. We do not account for this derivative as a hedge and are therefore subject to earnings volatility due to fluctuations in the fair value of the forward contract. We recorded a net gain of \$0.8 million on the forward contracts for the year ended December 31, 2011.





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Our second most significant foreign exchange rate risk relates to our Israeli company's transactions with Taro U.S.A. that are denominated in U.S. dollars. The total amount of the forward contract to purchase the NIS was \$45.0 million at an average forward rate of 3.67 NIS per U.S. dollar for which we posted collateral of \$5.1 million. This collateral is recorded as restricted cash on the consolidated balance sheet. The contracts are over a one-year term and are settled in monthly installments of \$4.0 million for the first six months and \$3.5 million for the last six months. We do not account for this derivative as a hedge and are therefore subject to earnings volatility due to fluctuations in the fair value of the forward contract. We recorded a net loss of \$1.7 million on the forward contracts for the year ended December 31, 2011.

### *Debt Denominated in NIS and Related Hedges*

We have debt denominated in NIS that exposes us to foreign exchange rate risk. We have economically hedged the foreign exchange rate risk by entering into cross-currency swaps, which converts our debt payments into U.S. dollars. We do not account for these derivatives as hedges and are therefore subject to earnings volatility from fluctuations in the fair value of these cross-currency swaps.

### **Interest Rate Risk**

Our exposure to market risk for changes in interest rates relates mainly to our long-term debt. Our interest expense is primarily sensitive to LIBOR and CPI as most of our long-term debt bears a LIBOR or CPI-linked interest rate.

Taro U.S.A. has an interest rate swap in place as of December 31, 2011, which converts a variable rate mortgage of LIBOR +1.25% to a fixed rate of 6.16%. The outstanding principal on this mortgage at December 31, 2011 was \$8.5 million. We do not use hedge accounting for this interest rate swap and are therefore subject to earnings volatility due to fluctuations in the fair value of this interest rate swap.

As of December 31, 2011, our total outstanding debt of \$44.7 million bears an average interest rate of 4.49%. Of the \$44.7 million, only \$34.9 million is exposed to interest rate fluctuation. Consequently, each 0.25% increase in interest rates will reduce pretax income less than \$0.1 million.

Under current conditions, we do not believe that our exposure to market risks will have a material impact on future earnings.

The Company manages its exposure to debt obligations denominated in currencies other than its functional currency by opportunistically using cross-currency swaps to convert its foreign currency debt payments into its functional currency. These cross-currency swaps are not designated as hedges and changes in fair value of these derivatives are reflected in earnings.

## **ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

Not applicable.

## **PART II**

### **ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

None.

### **ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

Not applicable.

### **ITEM 15. CONTROLS AND PROCEDURES**

The information contained in this section covers management's evaluation of our disclosure controls and procedures and management's assessment of our internal control over financial reporting in each case as of December 31, 2011.

#### *a. Disclosure Controls and Procedures*

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Management conducted an evaluation under the supervision and with the participation of our Interim Chief Executive Officer and Interim Chief Financial Officer, of the effectiveness of disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as of December 31, 2011. Disclosure controls and procedures are those controls and other procedures that are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified by the rules and forms promulgated by the SEC. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that such information is accumulated and communicated to management, including our Interim Chief Executive Officer and Interim Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. As a result of this evaluation, our Interim Chief Executive Officer and Interim Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2011.

### ***b. Management's Annual Report on Internal Control over Financial Reporting***

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act. Our system of internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external reporting purposes in accordance with U.S. GAAP.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect every misstatement. An evaluation of effectiveness is subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may decrease over time.

Our management, with the participation of our Interim Chief Executive Officer and Interim Chief Financial Officer, evaluated the effectiveness of our internal control over financial reporting as of December 31, 2011. In making this assessment, our management utilized the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in Internal Control Integrated Framework. As a result of this evaluation, our management concluded that our internal control over financial reporting was effective as of December 31, 2011.

Our independent registered public accounting firm, BDO Ziv Haft, has audited the effectiveness of our internal control over financial reporting as stated in their report included herein.

### ***c. Changes in Internal Control Over Financial Reporting***

Under applicable SEC rules (Exchange Act Rules 13a-15(d) and 15d-15(d)) management is required to evaluate any change in internal control over financial reporting that occurred during each fiscal year that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

As discussed below, management was actively engaged throughout this past year in the implementation of remediation efforts to address the material weaknesses that were identified as of December 31, 2010 related to the financial reporting close process, certain revenue recognition procedures, inventory and taxation. Those remediation efforts were designed both to address the identified material weaknesses and to enhance our overall financial control environment. As previously reported in Controls and Procedures under Item 15 of our Annual Report on Form 20-F for the year ended December 31, 2010, we implemented the following remedial measures designed to address these material weaknesses.

#### *Financial Reporting Closing Process*

We have updated or revised the Company's accounting policies and procedures and implemented new policies and procedures to enhance our control environment. We have formalized the documentation and fully implemented the procedures created and formalized the review of materials, schedules and results in support of the Company's financial reporting and period-end closing procedures to provide reasonable assurances that our financial reporting is in conformity with U.S. GAAP. We have expanded our accounting organization by creating and filling new positions with qualified accounting and finance personnel, increasing the number of persons who are CPAs or the CPA international equivalent to assist us with the remediation process.

To further enhance our overall control environment, we continue to develop a plan to design and implement enhanced information technology systems and user applications commensurate with the complexity of our business and our financial reporting requirements. It is expected that these investments will improve the reliability of our financial reporting by reducing the need for manual processes, reducing the chance for errors and omissions and thereby decreasing our reliance on manual controls to detect and correct accounting and financial reporting inaccuracies.

#### *Certain Revenue Recognition Procedures*

#### *Rebates and Other Sales Deductions*

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The Company has developed processes, including increasing, where possible, the use of automated processes to reduce the dependency on manual processes. The Company has also increased the number of qualified personnel assigned to estimating rebates and other sales deductions. The Company will conduct training and continue to incorporate more efficient controls over these estimation processes.

### *Inventory*

The Company has incorporated more efficient controls, including increased use of automated processes and increased review of the schedules used to estimate the inventory valuation.

### *Taxation*

The Company has engaged subject matter experts with specialized international and consolidated income tax knowledge, to assist with the creation, implementation and documentation of a consolidated tax process and formal internal reporting, monitoring and oversight of tax compliance and accounting for income taxes on a global basis. In addition, the Company has made significant progress in finalizing its tax returns, in all countries, for all prior years, which has and will continue to minimize the potential for changes to these tax returns.

**Table of Contents****ITEM 16. [RESERVED]****ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our Board has determined that Ilana Avidov-Mor, a member of the Audit Committee, is an audit committee financial expert, as defined by applicable SEC regulations, and is independent in accordance with applicable SEC and NYSE regulations. See Item 6.A for a summary of Ilana Avidov-Mor's relevant professional experience.

**ITEM 16B. CODE OF ETHICS**

We have adopted a code of conduct applicable to our directors and all employees. We have also adopted a code of ethics that applies to our chief executive officer, chief financial officer and other senior officers. A copy of the code of conduct or the code of ethics may be obtained, without charge, upon a written request addressed to: Corporate Affairs Department, Taro Pharmaceutical Industries Ltd., c/o Taro Pharmaceuticals U.S.A., Inc., 3 Skyline Drive, Hawthorne, NY 10532. Any waivers of the code of conduct or the code of ethics for executive officers or directors will be disclosed through the filing of a Report on Form 6-K.

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES****Principal Accountant Fees and Services**

We paid the following fees for professional services rendered by (i) Ziv Haft, a BDO Member Firm ( Ziv Haft ) and (ii) Kost Forer Gabbay & Kasierer, Certified Public Accountant, a member firm of Ernst & Young Global, independent registered public accounting firm ( Kost Forer ), for the years ended December 31, 2011, 2010 and 2009, respectively.

|              | 2011                          | 2010           | 2009           |
|--------------|-------------------------------|----------------|----------------|
|              | (In millions of U.S. Dollars) |                |                |
| Audit fees   | \$ 1.68                       | \$ 4.75        | \$ 4.54        |
| Tax fees     | 0.25                          | 0.11           | 0.02           |
| <b>Total</b> | <b>\$ 1.93</b>                | <b>\$ 4.86</b> | <b>\$ 4.56</b> |

The audit fees for the years ended December 31, 2011, 2010 and 2009, respectively, represent fees for professional services rendered for the audits of our annual consolidated financial statements, statutory or regulatory audits of us and our subsidiaries, consents and assistance with review of documents filed with the SEC. All non-audit services provided by the Company's independent auditors were approved by the Audit Committee.

Tax fees represents fees for professional services related to tax compliance, including the preparation of tax returns and claims for refund, and tax planning and tax advice, including assistance with tax audits and appeals, tax services for employee benefit plans and assistance with respect to requests for rulings from tax authorities.

**Policy on Pre-Approval of Audit and Non-Audit Services of Independent Auditors**

Our Audit Committee is responsible for the oversight of our independent auditors' work. The Audit Committee's policy is to pre-approve all audit and non-audit services provided by our independent registered public accounting firm, Ziv Haft. These services may include audit services, audit-related services, tax services and other services, as further described below. The Audit Committee sets forth the basis for its pre-approval in detail, listing the particular services or categories of services that are pre-approved, and setting forth a specific budget for such services. Additional services may be pre-approved by the Audit Committee on an individual basis. Once services have been pre-approved, Ziv Haft and our Management then report to the Audit Committee on a periodic basis regarding the extent of services actually provided in accordance with the applicable pre-approval, and regarding the fees for the services performed.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.



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**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

Not applicable.

**ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT**

Not applicable as the disclosure required under this Item was previously reported.

**ITEM 16G. CORPORATE GOVERNANCE**

Under the rules of the NYSE, foreign private issuers are subject to a more limited set of corporate governance requirements than U.S. domestic issuers. As a foreign private issuer, Taro must comply with four principal NYSE corporate governance rules: (1) Taro must satisfy the requirements of Exchange Act Rule 10A-3; (2) Taro's Chief Executive Officer must promptly notify the NYSE in writing after any executive officer becomes aware of any material non-compliance with the applicable NYSE corporate governance rules; (3) Taro must provide the NYSE with annual and interim written affirmations as required under the NYSE corporate governance rules; and (4) Taro must provide a brief description of any significant differences between its corporate governance practices and those followed by U.S. companies under NYSE listing standards. The table below briefly describes the significant differences between Taro's domestic practice and the NYSE corporate governance rules.

**Table of Contents****NYSE Corporate Governance Rule for**

| <b>Section</b> | <b>U.S. Domestic Issuers</b>  | <b>Taro's Approach</b>  |
|----------------|---|---|
| 303A.01        | A listed company must have a majority of independent directors.<br><br>Controlled companies are not required to comply with this requirement.   | Taro is a controlled company because more than a majority of its voting power is controlled by Sun. As a controlled company, Taro would not be required to comply with the majority of independent directors requirements if it were a U.S. domestic issuer. There is not a similar requirement under Israeli practice or the Israeli Companies Law that requires Taro to have a majority of independent directors. Rather, the statutory director provisions under the Israeli Companies Law require Taro, as a public company, to have at least two outside/external directors. |
| 303A.03        | The non-management directors of a listed company must meet at regularly scheduled executive sessions without management.  | There is not a similar requirement under Israeli practice or the Israeli Companies Law, and non-management directors of Taro do not meet at regularly scheduled executive sessions without management.  |
| 303A.04        | A listed company must have a Nominating/Corporate Governance Committee composed entirely of independent directors, with a written charter that covers certain minimum specified duties.<br><br>Controlled companies are not required to comply with this requirement. | Taro does not have a nominating committee. As a controlled company, Taro would not be required to comply with the nominating/corporate governance committee requirements if it were a U.S. domestic issuer. There is not a similar requirement under the Israeli Companies Law.   |
| 303A.05        | A listed company must have a compensation committee composed entirely of independent directors, with a written charter that covers certain minimum specified duties.<br><br>Controlled companies are not required to comply with this requirement.                    | As a controlled company, Taro would not be required to comply with the compensation committee requirements if it were a U.S. domestic issuer. There is not a similar requirement under the Israeli Companies Law.   |
| 303A.06        | A listed company must have an audit committee with a minimum of three independent directors who satisfy the independence requirements of Rule 10A-3 under the Exchange Act, with a written charter that covers certain minimum specified duties.                      | Taro has an audit committee currently comprised of three directors. Under the Israeli Companies Law, which provides standards for the independence of the audit committee, the Audit Committee shall have no less than three members and all of the external directors shall be members thereof. All of the directors that are members of the audit committee meet the NYSE independence requirements that would apply to the audit committee members in absence of our reliance on Exchange Act Rule 10A-3(C)(3).  |



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**NYSE Corporate Governance Rule for**

| <b>Section</b> | <b>U.S. Domestic Issuers</b>  | <b>Taro's Approach</b>  |
|----------------|---|---|
| 303A.07        | The audit committee of a listed company to be directly responsible, to the extent permitted by law, for the appointment, compensation, retention and oversight of the work of any registered public accounting firm engaged for the purpose of preparing or issuing an audit report or performing other audit, review, or attest services, and that each such firm must report directly to the audit committee. | Pursuant to the Israeli Companies Law, Taro's audit committee is responsible for determining the scope of the work of, and the compensation to be paid to, Taro's external auditors, whereas the actual appointment of the external auditors and approval of their compensation is carried out by Taro's shareholders at the annual meeting of shareholders. Furthermore, pursuant to the Israeli Companies Law, Taro's audit committee is responsible for supervising the work of Taro's external auditors with respect to the audit of Taro's financial statements (as part of its service as the board committee with responsibilities related to Taro's financial statements under the Israeli Companies Law), whereas actual final approval of the financial statements is provided by Taro's board of directors as a whole. |
| 303A.08        | Shareholders must be given the opportunity to vote on all equity-compensation plans and material revisions thereto, with limited exemptions set forth in the NYSE rules.  | Under the Israeli Companies Law, shareholder pre-approval is not required for the adoption of equity compensation plans. Shareholder approval is required prior to any grants under the plan to directors of Taro.  |
| 303A.09        | A listed company must adopt and disclose corporate governance guidelines that cover certain minimum specified subjects.   | Taro does not have formal corporate governance guidelines that address all of the matters specified in the NYSE rules. There is not a similar requirement under the Israeli Companies Law.  |
| 303A.10        | A listed company must adopt and disclose a code of business conduct and ethics for directors, officers and employees, and promptly disclose any waivers of the code for directors or executive officers.  | Taro has adopted a formal code of ethical and compliant conduct, which applies to its directors, officers and employees.<br><br>Taro reports each year under Item 16B of its annual report on Form 20-F any waivers of the code of ethical conduct granted for directors and executive officers. Taro's code of ethical conduct has a scope that is similar, but not identical, to that required for a U.S. domestic company under the NYSE rules.<br><br>Taro also has a code of ethics that applies specifically to Taro's Chief Executive Officer, Chief Financial Officer and Senior Officers.  |
| 303A.12        | Each listed company CEO must certify to the NYSE each year that he or she is not aware of any violation by the company of NYSE corporate governance listing standards.  | Taro's CEO will promptly notify the NYSE in writing if any executive officer of Taro becomes aware of any material noncompliance with any applicable provisions of the NYSE corporate governance rules.   |

**PART III**

**ITEM 17. FINANCIAL STATEMENTS**

We have responded to Item 18 in lieu of this item.

**ITEM 18. FINANCIAL STATEMENTS**

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The financial statements required by this item are found at the end of this 2011 Annual Report, beginning on page F-1.

The Financial Statement Schedule II Valuation and Qualifying Accounts is found on page S-1 following the financial statements.

**Table of Contents****ITEM 19. EXHIBITS**

The exhibits filed with or incorporated into this 2011 Annual Report are listed on the index of exhibits below.

| Exhibit No. | Description   |
|-------------|---|
| 1.1         | Memorandum of Association of Taro Pharmaceutical Industries Ltd. (1)  |
| 1.2         | Articles of Association of Taro Pharmaceutical Industries Ltd., as amended (4)  |
| 2.1         | Form of ordinary share certificate (1)  |
| 4.1         | Taro Vit Industries Limited 1991 Stock Incentive Plan (2)   |
| 4.3         | Taro Pharmaceutical Industries 1999 Stock Incentive Plan (3)  |
| 4.4         | Amendment No. 1 to Taro Pharmaceutical Industries 1999 Stock Incentive Plan (4)   |
| 4.5         | Amendment No. 2 to Taro Pharmaceutical Industries 1999 Stock Incentive Plan (4)   |
| 8           | List of Subsidiaries (See Organizational Structure in Item 4.C of this Form 20-F) (4)   |
| 12.1        | Certification of the Interim Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 12.2        | Certification of the Interim Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 13          | Certification of the Interim Chief Executive Officer and Group Vice President, Interim Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 15(a).3     | Loan agreements dated May 20, 2003 and November 27, 2003 among Taro Pharmaceutical Industries Ltd. and various lenders (5)  |

- (1) Previously filed as an exhibit to our Registration Statement on Form F-1 (No. 333-63464), as amended, and incorporated herein by reference.
- (2) Previously filed as an exhibit to our Registration Statement on Form S-8 (No. 33-80802) and incorporated herein by reference.
- (3) Previously filed as an exhibit to our Registration Statement on Form S-8 (No. 333-13840) and incorporated herein by reference.
- (4) Previously filed as an exhibit to our Annual Report on Form 20-F for the fiscal year ended December 31, 2005, and incorporated herein by reference.
- (5) Previously filed as an exhibit to our Annual Report on Form 20-F for the fiscal year ended December 31, 2003 and incorporated herein by reference.

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**SIGNATURE**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this 2011 Annual Report on its behalf.

TARO PHARMACEUTICAL INDUSTRIES LTD.

By: /s/ Michael Kalb  
Michael Kalb  
Group Vice President, Interim Chief Financial Officer  
and Chief Accounting Officer

Dated: April 4, 2012

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of

Taro Pharmaceutical Industries Ltd.

We have audited the accompanying consolidated balance sheets of Taro Pharmaceutical Industries Ltd. (the Company) and its subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and its subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2011, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 4, 2012 expressed an unqualified opinion on the Company's internal control over financial reporting.

Tel Aviv, Israel

April 4, 2012

/s/ Ziv Haft

Ziv Haft

Certified Public Accountants (Isr)

BDO Member Firm

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of

Taro Pharmaceutical Industries Ltd.

We have audited the internal control over financial reporting of Taro Pharmaceutical Ltd. and its subsidiaries (the Company) as of December 31, 2011, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on that risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), financial position of the Company and its subsidiaries as of December 31, 2011 and 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011 and our report dated April 4, 2012 expressed an unqualified opinion on those consolidated financial statements.

Tel Aviv, Israel

April 4, 2012

/s/ Ziv Haft

Ziv Haft

Certified Public Accountants (Isr)





**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED BALANCE SHEETS**

U.S. dollars in thousands

|  | <b>December 31,</b> |                   |
|--|---------------------|-------------------|
|  | <b>2011</b>         | <b>2010</b>       |
| <b>ASSETS</b>                                    |                     |                   |
| <b>CURRENT ASSETS:</b>                           |                     |                   |
| Cash and cash equivalents                        | \$ 150,001          | \$ 54,144         |
| Short-term bank deposits                         | 89,814              | 31,000            |
| Restricted short-term bank deposits              | 16,080              |                   |
| Marketable securities                            | 2,901               | 3,693             |
| Accounts receivable and other:                   |                     |                   |
| Trade, net                                       | 120,832             | 73,406            |
| Other receivables and prepaid expenses           | 94,344              | 49,251            |
| Inventories                                      | 107,378             | 83,709            |
| Long-term assets held for sale, net              | 81                  | 434               |
| <b>TOTAL CURRENT ASSETS</b>                      | <b>581,431</b>      | <b>295,637</b>    |
| <b>LONG-TERM RECEIVABLES AND OTHER ASSETS</b>    | <b>23,131</b>       | <b>30,663</b>     |
| <b>PROPERTY, PLANT AND EQUIPMENT, NET</b>        | <b>152,532</b>      | <b>163,596</b>    |
| <b>GOODWILL</b>                                  | <b>7,277</b>        | <b>7,285</b>      |
| <b>INTANGIBLE ASSETS AND DEFERRED COSTS, NET</b> | <b>19,172</b>       | <b>22,771</b>     |
| <b>DEFERRED INCOME TAXES</b>                     | <b>12,302</b>       | <b>36,490</b>     |
| <b>TOTAL ASSETS</b>                              | <b>\$ 795,845</b>   | <b>\$ 556,442</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED BALANCE SHEETS**

U.S. dollars in thousands

|  | <b>December 31,</b> |                   |
|--|---------------------|-------------------|
|  | <b>2011</b>         | <b>2010</b>       |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |                     |                   |
| <b>CURRENT LIABILITIES:</b>  |                     |                   |
| Short-term bank credit and short-term loans  | \$                  | \$ 14,885         |
| Current maturities of long-term debt   | 17,073              | 13,310            |
| Accounts payable:  |                     |                   |
| Trade payables   | 23,321              | 21,905            |
| Other current liabilities  | 149,989             | 79,686            |
| <b>TOTAL CURRENT LIABILITIES</b>   | <b>190,383</b>      | <b>129,786</b>    |
| <b>LONG-TERM LIABILITIES:</b>  |                     |                   |
| Long-term debt, net of current maturities  | 27,614              | 31,225            |
| Deferred income taxes  | 1,851               | 2,342             |
| Other long-term liabilities  | 4,934               | 8,576             |
| <b>TOTAL LONG-TERM LIABILITIES</b>   | <b>34,399</b>       | <b>42,143</b>     |
| <b>COMMITMENTS AND CONTINGENT LIABILITIES</b>  |                     |                   |
| <b>TOTAL LIABILITIES</b>   | <b>224,782</b>      | <b>171,929</b>    |
| <b>SHAREHOLDERS EQUITY:</b>  |                     |                   |
| Taro shareholders equity:  |                     |                   |
| Ordinary shares of NIS 0.0001 par value:   |                     |                   |
| Authorized at December 31, 2011 and 2010: 200,000,000 shares; Issued at December 31, 2011 and 2010: 44,799,507 and 43,341,732 shares, respectively |                     |                   |
| Outstanding at December 31, 2011 and 2010: 44,476,032 and 43,018,257 shares, respectively  | 679                 | 679               |
| Founders shares of NIS 0.00001 par value:  |                     |                   |
| Authorized, issued and outstanding at December 31, 2011 and 2010: 2,600 shares   | 1                   | 1                 |
| Additional paid-in capital   | 253,577             | 244,668           |
| Accumulated other comprehensive income   | 18,549              | 24,186            |
| Treasury stock: 323,475 shares at December 31, 2011 and 2010   | (1,329)             | (1,329)           |
| Accumulated earnings   | 295,787             | 113,107           |
| <b>Taro shareholders equity</b>  | <b>567,264</b>      | <b>381,312</b>    |
| Non-controlling interest   | 3,799               | 3,201             |
| <b>TOTAL SHAREHOLDERS EQUITY</b>   | <b>571,063</b>      | <b>384,513</b>    |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>   | <b>\$ 795,845</b>   | <b>\$ 556,442</b> |

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED STATEMENTS OF OPERATIONS**

U.S. dollars and shares in thousands (except per share data)

|  | <b>Year ended December 31,</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2011</b>                    | <b>2010</b> | <b>2009</b> |
| Sales, net   | \$ 505,668                     | \$ 392,535  | \$ 355,936  |
| Cost of sales  | 176,143                        | 159,045     | 146,920     |
| Impairment   |                                | 113         | 171         |
| Gross profit   | 329,525                        | 233,377     | 208,845     |
| Operating expenses:  |                                |             |             |
| Research and development, net  | 30,867                         | 36,393      | 33,303      |
| Selling, marketing, general and administrative                                 | 93,918                         | 107,902     | 100,344     |
| Impairment   | 784                            | 2,617       | 3,363       |
|  | 125,569                        | 146,912     | 137,010     |
| Operating income   | 203,956                        | 86,465      | 71,835      |
| Financial (income) expenses, net   | (3,697)                        | 11,840      | 13,575      |
| Other gain, net  | 609                            | 755         | 548         |
| Income before income taxes   | 208,262                        | 75,380      | 58,808      |
| Tax expense (benefit)  | 24,551                         | 10,477      | (69,657)    |
| Income from continuing operations  | 183,711                        | 64,903      | 128,465     |
| Net loss from discontinued operations  | (433)                          | (352)       | (11,714)    |
| Net income   | 183,278                        | 64,551      | 116,751     |
| Net income attributable to non-controlling interest                            | 598                            | 473         | 2,728       |
| Net income attributable to Taro  | \$ 182,680                     | \$ 64,078   | \$ 114,023  |
| Net income from continuing operations attributable to Taro                     | 183,113                        | 64,430      | 125,737     |
| Net loss from discontinued operations attributable to Taro                     | (433)                          | (352)       | (11,714)    |
| Net income attributable to Taro  | \$ 182,680                     | \$ 64,078   | \$ 114,023  |
| Net income per ordinary share from continuing operations attributable to Taro: |                                |             |             |
| Basic  | \$ 4.12                        | \$ 1.60     | \$ 3.21     |
| Diluted  | \$ 4.12                        | \$ 1.54     | \$ 3.10     |

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|  |           |           |           |
|--|-----------|-----------|-----------|
| Net loss per ordinary share from discontinued operations attributable to Taro:   |           |           |           |
| Basic  | \$ (0.01) | \$ (0.01) | \$ (0.30) |
| Diluted  | \$ (0.01) | \$ (0.01) | \$ (0.29) |
| Net income per ordinary share attributable to Taro:                              |           |           |           |
| Basic  | \$ 4.11   | \$ 1.59   | \$ 2.91   |
| Diluted  | \$ 4.11   | \$ 1.53   | \$ 2.81   |
| Weighted-average number of ordinary shares used to compute net income per share: |           |           |           |
| Basic  | 44,406    | 40,272    | 39,232    |
| Diluted  | 44,491    | 41,850    | 40,568    |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

U.S. dollars and shares in thousands

|  | Taro Shareholders' Equity |               |                            |   |                 |   | Total Taro Shareholders' Equity | Non-controlling Interest | Total Shareholders' Equity |
|--|---------------------------|---------------|----------------------------|---|-----------------|---|---------------------------------|--------------------------|----------------------------|
|  | Number of Shares          | Share Capital | Additional Paid-in Capital | Accumulated Other Comprehensive Income (Loss) | Treasury Shares | Retained Earnings (Accumulated Deficit) |                                 |                          |                            |
| Balance at January 1, 2009                             | 39,137                    | \$ 680        | \$ 222,138                 | \$ 7,722                                      | \$ (1,329)      | \$ (64,994)                             | \$ 164,217                      | \$ 164,217               |                            |
| Exercise of options and issuance of shares of ESPP     | 49                        |               | 163                        |   |                 |   | 163                             | 163                      |                            |
| Share-based compensation                               |                           |               | 307                        |   |                 |   | 307                             | 307                      |                            |
| Comprehensive income (loss), net of tax:               |                           |               |                            |   |                 |   |                                 |                          |                            |
| Foreign currency translation adjustments               |                           |               |                            | 14,258  |                 |   | 14,258                          | 14,258                   |                            |
| Net income   |                           |               |                            |   |                 | 114,023                                 | 114,023                         | 114,023                  |                            |
|  |                           |               |                            |   |                 |   | 2,728                           | 2,728                    |                            |
| Total comprehensive income:                            |                           |               |                            |   |                 |   | \$ 128,281                      | \$ 2,728                 |                            |
| Balance at December 31, 2009                           | 39,186                    | 680           | 222,608                    | 21,980  | (1,329)         | 49,029                                  | 292,968                         | 295,696                  |                            |
| Exercise of options and issuance of shares of ESPP     | 44                        |               | 186                        |   |                 |   | 186                             | 186                      |                            |
| Exercise of Sun warrants                               | 3,788                     |               | 21,589                     |   |                 |   | 21,589                          | 21,589                   |                            |
| Share-based compensation                               |                           |               | 285                        |   |                 |   | 285                             | 285                      |                            |
| Comprehensive income (loss), net of tax:               |                           |               |                            |   |                 |   |                                 |                          |                            |
| Foreign currency translation adjustments               |                           |               |                            | 2,436   |                 |   | 2,436                           | 2,436                    |                            |
| Unrealized (loss) from marketable securities           |                           |               |                            | (230)   |                 |   | (230)                           | (230)                    |                            |
| Net income   |                           |               |                            |   |                 | 64,078                                  | 64,078                          | 64,078                   |                            |
|  |                           |               |                            |   |                 |   | 473                             | 473                      |                            |
| Total comprehensive income:                            |                           |               |                            |   |                 |   | \$ 66,284                       | \$ 3,201                 |                            |
| Balance at December 31, 2010                           | 43,018                    | 680           | 244,668                    | 24,186  | (1,329)         | 113,107                                 | 381,312                         | 384,513                  |                            |
| Exercise of options and issuance of shares of ESPP     | 33                        |               | 300                        |   |                 |   | 300                             | 300                      |                            |
| Issuance of shares to Sun and exercise of Sun warrants | 1,425                     |               | 8,550                      |   |                 |   | 8,550                           | 8,550                    |                            |
| Share-based compensation                               |                           |               | 59                         |   |                 |   | 59                              | 59                       |                            |
| Comprehensive income (loss), net of tax:               |                           |               |                            |   |                 |   |                                 |                          |                            |
| Foreign currency translation adjustments               |                           |               |                            | (5,943)                                       |                 |   | (5,943)                         | (5,943)                  |                            |
| Unrealized gain from marketable securities             |                           |               |                            | 291   |                 |   | 291                             | 291                      |                            |
| Realized gain from sale of marketable securities       |                           |               |                            | 15  |                 |   | 15                              | 15                       |                            |
| Net income   |                           |               |                            |   |                 | 182,680                                 | 182,680                         | 182,680                  |                            |
|  |                           |               |                            |   |                 |   | 598                             | 598                      |                            |

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Total comprehensive income: \$ 177,028 \$ 3,799

|                              |        |        |            |           |            |            |            |            |
|------------------------------|--------|--------|------------|-----------|------------|------------|------------|------------|
| Balance at December 31, 2011 | 44,476 | \$ 680 | \$ 253,577 | \$ 18,549 | \$ (1,329) | \$ 295,787 | \$ 567,264 | \$ 571,063 |
|------------------------------|--------|--------|------------|-----------|------------|------------|------------|------------|

The accompanying notes are an integral part of these consolidated financial statements.

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**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

U.S. dollars in thousands

|  | Year ended December 31, |           |            |
|--|-------------------------|-----------|------------|
|  | 2011                    | 2010      | 2009       |
| Cash flows from operating activities:  |                         |           |            |
| Net income   | \$ 183,278              | \$ 64,551 | \$ 116,751 |
| Adjustments required to reconcile net income to net cash provided by operating activities: |                         |           |            |
| Depreciation and amortization  | 18,730                  | 18,827    | 18,445     |
| Change in deferred charges and other assets  | 30                      | 42        | 69         |
| Impairment of long-lived assets  | 784                     | 2,730     | 3,534      |
| Share-based compensation expense   | 59                      | 285       | 307        |
| Accrued severance pay and other long-term liabilities, net                                 | (786)                   | (122)     | (539)      |
| Loss on sale of long-lived assets  | 526                     | 65        | 34         |
| Realized loss (gain) on sale of marketable securities                                      | 45                      | (32)      |            |
| Change in derivative instruments, net  | 5,239                   | (2,140)   | (4,019)    |
| Effect of exchange differences on inter-company balances                                   | (3,249)                 | 307       | 8,713      |
| (Decrease) increase in long-term debt due to currency fluctuations                         | (1,835)                 | 3,362     | 2,401      |
| Deferred income taxes, net   | (21,374)                | 6,720     | (78,191)   |
| (Increase) decrease in trade receivables, net  | (47,565)                | (11,519)  | 1,081      |
| (Increase) decrease in other receivables, prepaid expenses and other                       | (622)                   | 3,251     | 3,229      |
| (Increase) decrease in inventories, net  | (24,464)                | (14,464)  | 762        |
| Decrease (increase) in long-term receivables and other assets                              | 196                     | 2,544     | (842)      |
| Decrease (increase) in income tax receivables  | 291                     | (18)      | (1)        |
| Increase (decrease) in trade payables  | 1,664                   | (6,367)   | 690        |
| Increase (decrease) in other accounts payable and accrued expenses                         | 26,603                  | 5,605     | (5,824)    |
| Increase (decrease) in income tax payables   | 43,857                  | (3,143)   | (2,681)    |
| Net cash provided by operating activities  | 181,407                 | 70,484    | 63,919     |

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

U.S. dollars in thousands

|   | Year ended December 31, |                  |                  |
|---|-------------------------|------------------|------------------|
|   | 2011                    | 2010             | 2009             |
| Cash flows from investing activities:                             |                         |                  |                  |
| Purchase of property, plant and equipment                         | (6,293)                 | (5,656)          | (5,025)          |
| Investment in other intangible assets                             |                         | (5,097)          | (120)            |
| Investment in short-term bank deposits                            | (60,033)                | (10,026)         | (10,974)         |
| (Investment in) proceeds from restricted bank deposits            | (15,562)                | 900              | 1,000            |
| Proceeds from (investment in) long-term deposits and other assets | 74                      | (310)            | 14               |
| Proceeds from sale (purchase) of marketable securities, net       | 1,053                   | (3,891)          |                  |
| Proceeds from sale of long-lived assets                           | 431                     | 69               | 1,655            |
| <b>Net cash used in investing activities</b>                      | <b>(80,330)</b>         | <b>(24,011)</b>  | <b>(13,450)</b>  |
| Cash flows from financing activities:                             |                         |                  |                  |
| Proceeds from issuance of shares, net                             | 8,850                   | 21,775           | 163              |
| (Repayment of) proceeds from short-term bank debt, net            |                         | (73,331)         | 1,660            |
| Proceeds from long-term debt and capital leases                   |                         | 22               |                  |
| Repayment of long-term debt                                       | (12,898)                | (34,579)         | (30,403)         |
| <b>Net cash used in financing activities</b>                      | <b>(4,048)</b>          | <b>(86,113)</b>  | <b>(28,580)</b>  |
| Effect of exchange rate changes on cash and cash equivalents      | (1,172)                 | 477              | 2,590            |
| <b>Increase (decrease) in cash and cash equivalents</b>           | <b>95,857</b>           | <b>(39,163)</b>  | <b>24,479</b>    |
| Cash and cash equivalents at the beginning of the year            | 54,144                  | 93,307           | 68,828           |
| <b>Cash and cash equivalents at the end of the year</b>           | <b>\$ 150,001</b>       | <b>\$ 54,144</b> | <b>\$ 93,307</b> |
| Supplemental disclosure of cash flow transactions:                |                         |                  |                  |
| Cash paid during the year for:                                    |                         |                  |                  |
| Interest  | \$ 3,447                | \$ 6,171         | \$ 8,256         |
| Income taxes  | \$ 5,102                | \$ 9,454         | \$ 11,970        |
| (a) Non-cash investing and financing transactions:                |                         |                  |                  |
| Purchase of property, plant and equipment on credit               | \$ 790                  | \$ 397           | \$ 755           |

The accompanying notes are an integral part of these consolidated financial statements.



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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

**NOTE 1: GENERAL**

- a. Taro Pharmaceutical Industries Ltd. (the Company or Taro) is an Israeli corporation, which operates in Israel and elsewhere through its Israeli, North American, and European subsidiaries (the Group). The principal business activities of the Group are the production, research, development and marketing of pharmaceutical products. The Company's ordinary shares were quoted on the Pink Sheets Electronic Quotation Service (Pink Sheets) under the symbol TAROF. As of March 22, 2012, the Company's ordinary shares are traded on the New York Stock Exchange (the NYSE), under the symbol TARO. As used herein, the terms we, us, our, Taro and Company mean Taro Pharmaceutical Industries Ltd. and its subsidiaries, unless otherwise indicated.

The activities of the Group in North America are performed by Taro Pharmaceuticals Inc., Taro Pharmaceuticals North America, Inc. and Taro Pharmaceuticals U.S.A., Inc. (Taro U.S.A.). Taro Research Institute Ltd. in Israel provides research and development services to the Group. Taro International Ltd. in Israel and Taro Pharmaceuticals Europe B.V. are engaged in the pharmaceutical activities of the Group outside North America.

The Group manufactures generic and proprietary drug products in facilities located in Israel and Canada, and manufactures bulk active pharmaceutical ingredients in its facilities located in Israel. The Group's research facilities are located in Israel and Canada. The majority of the Group's sales are in North America.

In North America, the Company sells and distributes its products principally to drug industry wholesalers, drug store chains and mass merchandisers. In Israel, the Group sells and distributes its products principally to healthcare institutions and private pharmacies.

In the generic pharmaceutical industry, selling prices and related profit margins tend to decrease as products mature due to increased competition from other generic pharmaceutical manufacturers as they gain approval from the U.S. Food and Drug Administration (the FDA), the Canadian Health Products and Food Branch Inspectorate, and the Israeli and other Ministries of Health (Government Agencies) to manufacture equivalent products. The Group's future operating results are dependent on, among other things, its ability to introduce new products and maintain its approvals to market existing drugs.

While non-compliance with Government Agencies' regulations can result in refusal to allow entry, seizure, fines or injunctive actions to prevent the sale of products, no material actions against the Group or its products have recently occurred. The Group believes that it is in material compliance with all Government Agencies' regulations. In February 2009, our Canadian manufacturing facility received a warning letter from the FDA (the Warning Letter) expressing concern identified during a July 2008 inspection about certain quality control systems, including failure to complete investigations of quality issues in a timely manner. After a formal current Good Manufacturing Practices (cGMP) re-inspection was conducted by the FDA in February 2011, the FDA informed the Company on April 19, 2011 that the site has an acceptable regulatory status. Therefore, the issues noted in the February 5, 2009 Warning Letter are considered to be resolved. This has not had a material impact on the Company's financial condition.

While the majority of the Company's products are either synthesized by the Company itself or are derived from multiple source materials, some raw materials and certain products are currently obtained from single domestic or foreign suppliers. The Company does not believe that any interruption of supply from a single supplier would have a material adverse effect on the Company's results of operations and financial position. To date, the Group has not experienced difficulties in obtaining raw materials or other materials.

The Company issued a letter dated September 20, 2010, to Sun Pharmaceutical Industries Ltd. (Reuters: SUN.BO, Bloomberg: SUNP IN, NSE: SUNPHARMA, BSE: 524715) (Sun Pharma) and its affiliates (Sun) and Alkaloida Chemical Company Exclusive Group Ltd. (Alkaloida) and Alkaloida acknowledging the valid exercise by Alkaloida of a certain Warrant No. 2 issued August 1, 2007 (the Warrant), for the purchase of

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3,787,500 ordinary shares of Taro for an aggregate price of \$22,725. With the exercise of Warrant No. 2, as well as the completion of the acquisition of the shares from the Levitt/Moros Shareholders and the acquisition of the shares from Templeton Asset Management Ltd. ( Templeton ) on November 1, 2010, Sun increased its ownership of Taro s ordinary shares to 64.8% and, with Taro s founders shares (which represent one-third of all voting shares of the Company), its voting rights to 76.5%.

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

On January 18, 2011, Alkaloida acquired 712,500 ordinary shares of Taro pursuant to the Warrant. Additionally, Alkaloida acquired 712,500 ordinary shares of the Company available pursuant to a certain Share Purchase Agreement dated May 18, 2007 between Alkaloida and the Company (the SPA). As a result of the exercise of the Warrant and the purchase of shares by Alkaloida pursuant to the SPA Sun Pharma owns, or controls, 29,497,933, or 66.3%, of the Company's ordinary shares, and with the Company's founders' shares, 77.5% of the vote attributable to the share equity of the Company.

On October 18, 2011, the Company received a letter from Sun making a non-binding proposal for the acquisition of all of the issued and outstanding shares of Taro, not currently held by Sun, at a price of \$24.50 per share, in cash. The Company's Board of Directors formed an independent Special Committee to review and evaluate the offer which it continues to do with its independent financial and legal advisors.

The Company used the market approach in determining the fair value of the group of assets. During 2011 and 2010, the Company recorded further impairment charges on land, building and machinery of \$784 and \$2,617, respectively. In November 2009, the Company's Irish subsidiary sold certain equipment, net of transaction costs, for \$1,485.

During 2010, the Company closed the manufacturing facility in Ireland and decided to sell the facility. The Company has classified the losses attributable to its Irish subsidiary in the Consolidated Statements of Operations as losses from discontinued operations. See Note 2.bb.

**NOTE 2: SIGNIFICANT ACCOUNTING POLICIES**

The consolidated financial statements are prepared according to United States generally accepted accounting principles ( U.S. GAAP ).

a. Use of estimates:

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates, judgments and assumptions. The Company's management believes that the estimates, judgments and assumptions used are reasonable based upon information available at the time they are made. These estimates, judgments and assumptions can affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

The Company's most critical estimates are used in its determination of its sales incentives reserves (see Note 5), inventory reserves, income taxes, fixed assets, intangible assets, derivative instruments and contingencies.

b. Financial statements in U.S. dollars:

A majority of the revenue of the Company and certain of its subsidiaries (exclusive of its Canadian, Irish, and U.K. subsidiaries - see below) is generated in U.S. dollars ( dollars ). In addition, a substantial portion of the costs of the Company and these subsidiaries is incurred in dollars. The Company's management believes that dollars is the primary currency of the economic environment in which the Company and these subsidiaries operate. Thus, the functional and reporting currency of the Company and its subsidiaries is the dollar, requiring re-measurement from the local currency into dollars for each of these entities. All exchange gains and losses resulting from the re-measurement are reflected in the statement of operations as financial income or expenses, as appropriate.



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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

The functional currency of the Company's Canadian, Irish, and U.K. subsidiaries are the Canadian dollar, the Euro, and the British Pound, respectively.

Accordingly, the financial statements of the Canadian, Irish, and the U.K. subsidiaries have been translated into dollars. All balance sheet accounts have been translated using the exchange rates in effect at the balance sheet date. Amounts recorded in the statements of operations have been translated using the average exchange rate prevailing during the year. The resulting translation adjustments are reported as a component of shareholders' equity under accumulated other comprehensive income.

c. Principles of consolidation:

The consolidated financial statements include the accounts of the Company and its subsidiaries. Inter-company transactions and balances have been eliminated in consolidation and non-controlling interest is included in shareholders' equity.

Sun, through its wholly owned subsidiary, Taro Development Corporation (TDC), owns 3.125% of the shares that have economic rights and has 50% of the voting rights in Taro U.S.A.; with the Company owning the remaining shares and voting rights. In 1993, TDC signed an agreement with the Company to vote all of its shares in Taro U.S.A. in all elections of directors of Taro U.S.A. as the Company shall instruct. In May 2011, TDC renewed its commitment to the Company. TDC may terminate the agreement upon one year written notice. As of December 31, 2011, no such notice of termination has been provided. TDC is a minority shareholder in the Company by way of its ownership of Taro U.S.A. shares that have economic rights. Since losses applicable to TDC exceeded its interest in Taro U.S.A. equity and as TDC has no obligation to fund such losses, such losses and any further losses applicable to TDC were charged against the Company. Effective January 1, 2009, the Company adopted FASB ASC Section 810-10-65, *Consolidation Overall Transition and Open Effective Date Information Transition Related to FASB Statements No. 160, Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51, and No. 164, Not-for-Profit Entities: Mergers and Acquisitions*. This standard requires that the Company allocate income or loss attributable to the non-controlling interest based on the respective ownership percentages. This aspect of the standard was adopted on a prospective basis.

d. Cash and cash equivalents:

Cash equivalents are short-term, highly-liquid investments that are readily convertible into cash with original maturities of three months or less at the date acquired.

Short-term bank deposits:

Bank deposits with maturities of more than three months but less than one year are included in short-term deposits. Such deposits are stated at cost which approximates market values.

e. Marketable securities:

Marketable securities are comprised primarily of bonds issued by government municipalities. These marketable securities covered by FASB ASC Section 320-10-25, *Investments: Debt and Equity Securities Overall Recognition*, were designated as available-for-sale. Accordingly, these securities are stated at fair value, with unrealized gains and losses reported in accumulated other comprehensive income, a separate component of shareholders' equity.

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Realized gains and losses on sale of investments are included in financial (income) expenses, net and are derived using the specific identification method for determining the cost of securities.

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization together with interest and dividends on securities are included in financial (income) expenses, net .

The Company recognizes an impairment charge when a decline in the fair value of its investments in debt securities is below the cost basis of such securities is judged to be other-than-temporary. Factors considered in making such a determination include the duration and severity of the impairment, the reason for the decline in value, the potential recovery period and the Company's intent to sell, including whether it is more likely than not that the Company will be required to sell the investment before recovery of cost basis. For securities that are deemed other-than-temporarily impaired, the amount of impairment is recognized in financial (income) expenses, net in the Consolidated Statements of Operations and is limited to the amount related to credit losses, while impairment related to other factors is recognized in other comprehensive income.

During 2011, 2010, and 2009, the Company did not own nor sell any marketable securities previously impaired.

f. Allowance for doubtful accounts:

The allowance for doubtful accounts is calculated primarily with respect to specific balances, which, in the opinion of the Company's management, are doubtful of collection. The allowance, in the opinion of the Company's management, is sufficient to cover probable uncollectible balances. See Note 4.

g. Inventories:

Inventories are stated at the lower of cost or net realizable value. Inventory reserves are provided to cover risks arising from slow-moving items, short-dated inventory, excess inventory or obsolescence. Changes in these provisions are charged to cost of sales. Cost is determined as follows:

Raw and packaging materials average cost basis.

Finished goods and work in progress average production costs including materials, labor and direct and indirect manufacturing expenses.

Purchased products for commercial purposes average cost basis.

h. Deferred income taxes:

Deferred taxes are determined utilizing the asset and liability method based on the estimated future tax effects of temporary differences between the financial accounting and tax basis of assets and liabilities under the applicable tax laws, and on tax rates anticipated to be in effect when the deferred taxes are expected to be paid or realized. A valuation allowance is provided if, based upon the weight of available evidence, it is more likely than not that a portion of the deferred tax assets will not be realized. Deferred tax liabilities and assets are classified as current or non-current based on the classification of the related asset or liability for financial reporting, or according to the expected reversal dates of the specific temporary differences where appropriate.



**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****Notes to consolidated financial statements****U.S. dollars in thousands (except share and per share data)**

## i. Property, plant and equipment:

- (1) Property, plant and equipment are stated at cost, net of accumulated depreciation. Payroll and other costs that are direct incremental costs necessary to bring an asset to the condition of its intended use incurred during the construction and validation period of property, plant and equipment are capitalized to the cost of such assets.
- (2) Interest costs are capitalized in accordance with FASB ASC Subtopic 835-20, *Interest Capitalization of Interest*.
- (3) Depreciation is calculated utilizing the straight-line method over the estimated useful lives of the assets, from the date the assets are ready for their intended use, at the following annual rates:

|  | %                  |
|--|--------------------|
| Buildings  | 2.5 - 10           |
| Machinery and equipment                                      | 5 - 20 (mainly 10) |
| Motor vehicles   | 15 - 20            |
| Furniture, fixtures, office equipment and computer equipment | 6 - 33 (mainly 20) |

Leasehold improvements are depreciated using the straight-line method over the shorter of their useful lives or the terms of the leases (generally 5-10 years).

- (4) The Group accounts for costs of computer software developed or obtained for internal use in accordance with FASB ASC Subtopic 350-40, *Intangibles: Goodwill and Other Internal-Use Software*. FASB ASC Subtopic 350-40 requires the capitalization of certain costs incurred in connection with developing or obtaining internal use software during the application development stage. During the years 2011 and 2010, the Group capitalized \$0 and \$40 of software costs, respectively. Software costs are amortized using the straight-line method over their estimated useful life of three years.

## j. Lease of land from Israel Land Administration:

The Company leases land from the Israel Land Administration ( ILA ), which is accounted for pursuant to FASB ASC Subtopic 840-20, *Leases Operating Leases*. Taro leases several parcels from the ILA. The lease period of the industrial parcels ends between 2018 and 2058. The Company has the right to extend each of the lease agreements for an additional period of 49 years. The ILA lease agreements are standard agreements covering substantial portions of the land of Israel. The standard agreements call for a Lease Period of 49 years, with an option for one additional Lease Period (i.e., total of 98 years). The ownership of the land is not transferred at the end of the lease period and there is no option to buy the land at the end of such period. The expectation, based on practice and accumulated experience is that the renewal price would be substantially below fair market value. Since such leases do not qualify as a capital lease, they are being accounted for as operating leases. The prepaid lease amount is included in long-term receivables and other assets and amortized over the term of the lease.

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### k. Goodwill:

The Company follows the provisions of FASB ASC Subtopic 350-20, *Intangibles: Goodwill and Other Goodwill*. Goodwill is not amortized, but rather is subject to an annual impairment test (or more frequently if impairment indicators arise).

FASB ASC Subtopic 350-20 prescribes a two-phase process for impairment testing of goodwill. The first phase screens for impairment; while the second phase (if necessary) measures impairment.

In the first phase of impairment testing, goodwill attributable to one reporting unit is tested for impairment by comparing the fair value of the reporting unit with the carrying value of the reporting unit. When the carrying value exceeds the fair value, the second phase of the goodwill impairment test compares the implied fair value of the

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess.

The Company operates in one operating segment, comprising its only reporting unit. Fair value of the reporting unit is determined using market capitalization. The Company performs its annual impairment test during the fourth fiscal quarter of each year. As of December 31, 2011 and 2010, no impairment loss had been identified.

l. Intangible assets and deferred charges and long-lived assets:  
Intangible assets and deferred charges:

Acquired intangible assets and product rights to be held and used are not considered to have an indefinite useful life and are amortized over their useful life of a weighted-average amortization period of 14 years using a straight-line method of amortization that reflects the pattern in which the economic benefits of the intangible assets are consumed or otherwise used up, in accordance with FASB ASC Topic 350, *Intangibles-Goodwill and Other*.

Debt issuance costs in respect to long-term loans from institutional investors and bondholders are deferred and amortized under the effective interest method over the term of the loans from institutional investors and bondholders.

Long-lived assets:

The Group's long-lived assets, excluding goodwill, are reviewed for impairment in accordance with FASB ASC Topic 360, *Property, Plant and Equipment*, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment exists when the carrying amount of the asset exceeds the aggregate future undiscounted cash flows expected to be generated by the asset. The impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the asset. In the years ended December 31, 2011, 2010 and 2009, the Company recorded \$784, \$2,617 and \$3,363 impairment loss, respectively, in operating expenses, primarily related to the fixed assets of its Irish facility.

m. Comprehensive income:  
The Company accounts for comprehensive income in accordance with FASB ASC Topic No. 220, *Comprehensive Income*. This statement establishes standards for the reporting and display of comprehensive income and its components in a full set of general purpose financial statements. Comprehensive income generally represents all changes in shareholders' equity during the period except those resulting from investments by, or distributions to, shareholders. The Company determined that its items of other comprehensive income relates to gain and loss on hedging derivative instruments and unrealized gains and losses on available for sale securities.

n. Treasury shares:  
The Company repurchases its ordinary shares from time to time on the open market and holds such shares as treasury stock. The Company presents the cost to repurchase treasury stock as a reduction of shareholders' equity.

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From time to time the Company may reissue treasury shares, upon exercise of options and upon vesting of restricted stock units. When treasury stock is reissued, the Company accounts for the re-issuance in accordance with FASB ASC Subtopic 505-30, *Equity Treasury Stock*, and charges the excess of the purchase cost, including related stock-based compensation expenses, over the re-issuance price (loss) to retained earnings. The purchase cost is calculated based on the specific identification method.

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**Notes to consolidated financial statements**

**U.S. dollars in thousands (except share and per share data)**

In cases where the purchase cost is lower than the re-issuance price, the Company credits the difference to additional paid-in capital.

o. Revenue recognition:

The Company recognizes revenue from product sales when title and risk of loss have transferred to its customers and when the criteria in FASB ASC Subtopic 605-15, *Revenue Recognition Products*, have been satisfied. Those criteria generally require that (i) persuasive evidence of an arrangement exists; (ii) product delivery has occurred; (iii) the price to customers is fixed or determinable; (iv) collectability is reasonably assured, and (v) the amount of product returns, chargebacks, rebates and other sales deductions can be reasonably estimated. The Company ships products to its customers only in response to, and to the extent of, the orders that customers submit to the Company. Depending on the terms of our customer arrangements, revenue is recognized when the product is received by the customer ( FOB Destination Point ) or at the time of shipment ( FOB Shipping Point ).

When the Company recognizes and records revenue from the sale of its pharmaceutical products, the Company, in the same financial reporting period, records an estimate of various future deductions related to the sale. This has the effect of reducing the amount of reported product sales. These deductions include the Company's estimates, which may require significant judgment of chargebacks, product returns, rebates, cash discounts and other sales deductions.

Chargebacks result from pricing arrangements the Company has with end-user customers establishing contract prices which are lower than the wholesalers' acquisition costs or invoice prices. When these customers buy the Company's products from their wholesaler of choice, the wholesaler issues a credit memo (chargeback) to the Company for the difference between the invoice price and the end-user contract price. Chargeback reserves are estimated using current wholesaler inventory data beyond the Company's control, and historical data. Due to the passage of time from the balance sheet date to the issuance of these financial statements, the Company has considered actual wholesaler returns in estimating its chargeback reserve.

Product returns result from agreements allowing the Company's customers to return unsold inventory that is expired or close to expiration. Product return reserves are calculated using the average lag period between sales and product expiry, historical product returns experience, and specific return exposures to estimate the potential obligation for returns of inventory in the distribution channel.

Rebates result from contractual agreements with the Company's customers and are earned based on the Company's direct sales to customers or the Company's customers' sales to third parties. Rebate reserves from the Company's direct sales to customers and the Company's customers' sales to third parties are estimated using historical and contractual data.

The Company generally offers discounts to its customers for payments within a certain period of time. Cash discount reserves are calculated by multiplying the specified discount percentage by the outstanding receivable at the end of each period.

Reserves for returns, Medicaid and indirect rebates are included in current liabilities. All other sales deductions allowances are recorded as accounts receivable reserves. The reserve for returns is included in current liabilities as substantially all of these returns will not be realized until after the year-end accounts receivable balances are settled. Medicaid and indirect rebates are included in current liabilities because the Company does not have direct customer relationships with any of the payees. See Notes 5 and 13.

The Company offers incentives to certain resellers and retailers through various marketing programs where the Company agrees to reimburse them for advertising costs incurred to include the Company's products. The Company accounts for these in accordance with FASB ASC Subtopic 605-50, *Revenue Recognition Customer Payments and Incentives*, as reductions of revenue unless the customer receives an identifiable benefit in exchange for the consideration that is sufficiently separable from the customer's purchase of the products and the fair value of the

benefits can be reasonably estimated.

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

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**U.S. dollars in thousands (except share and per share data)**

p. Research and development:

Research and development expenses, net of grants received, are charged to expense as incurred.

q. Royalty-bearing grants:

Royalty-bearing grants from the government of Israel through the Office of the Chief Scientist for funding approved research and development projects are recognized at the time the Company is entitled to such grants, on the basis of the related costs incurred. The Company did not earn any grants during the years ended December 31, 2011, 2010, and 2009.

r. Advertising expenses:

The Group expenses advertising costs as incurred. Product samples are recorded within prepaid expense on the consolidated balance sheet and recorded within advertising expenses when provided to potential customers. Advertising expenses were \$7,270, \$6,217 and \$5,505 for the years ended December 31, 2011, 2010 and 2009, respectively.

s. Income taxes:

Income taxes are accounted for in accordance with FASB ASC Topic 740, *Income Taxes*. FASB ASC Topic 740 prescribes the use of the liability method, whereby deferred tax asset and liability account balances are determined for temporary differences between the financial reporting and tax basis of assets and liabilities, and for carryforward losses and credits. Deferred taxes are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. As of December 31, 2011 and 2010, the Company's management determined that it was more likely than not that the Company will not benefit from the deferred tax assets in the Ireland and certain other subsidiaries. Therefore, for these locations a full valuation allowance was provided against the deferred tax assets. In future years, if it is more likely than not that the Company will be in a position to utilize its deferred tax asset, the valuation allowance for such assets may be modified.

t. Sales and other taxes collected and remitted to governmental authorities:

The Company collects various taxes from customers and remits them to governmental authorities. These taxes are recorded on a net basis and therefore do not impact the statement of operations.

u. Basic and diluted net income per share attributable to Taro:

Basic net income per share is calculated based on the weighted-average number of ordinary shares outstanding during each year. Diluted net income per share is calculated based on the weighted-average number of ordinary shares outstanding during each year, plus potential dilutive ordinary shares considered outstanding during the year (except where anti-dilutive), in accordance with FASB ASC Topic 260, *Earnings per Share*.

v. Freight and distribution costs:

In accordance with FASB ASC Subtopic 605-45, *Revenue Recognition - Principal Agent Considerations*, the Company's accounting policy is to classify shipping and handling costs as a part of sales and marketing expense.

**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****Notes to consolidated financial statements****U.S. dollars in thousands (except share and per share data)**

Freight and distribution costs and distribution warehousing costs related to shipping and handling to customers, primarily through the use of common carriers or external distribution services amounted to \$8,169, \$11,689 and \$10,206 for the years ended December 31, 2011, 2010 and 2009, respectively.

w. Accounting for stock-based compensation:

The Company recognizes compensation expense in accordance with FASB ASC Topic 718, *Compensation: Stock Compensation* for the value of its awards granted subsequent to January 1, 2006, based on the straight-line method over the requisite service period of each of the awards, net of estimated forfeitures. FASB ASC Topic 718 requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Estimated forfeitures are based on actual historical pre-vesting forfeitures. For awards granted prior to January 1, 2006, the Company recognizes compensation expense based on the straight line-method over the requisite service period of each of the awards. Forfeitures were previously accounted for as they occurred, but have been estimated with the adoption of FASB ASC Topic 718 for those awards not yet vested. Upon the adoption of FASB ASC Topic 718 the expected life of the option is estimated using the simplified method as provided in SAB 107. Under this method, the expected life equals the arithmetic average of the vesting term and the original contractual term of the option. On December 21, 2007, the SEC issued SAB No. 110 ( SAB 110 ), codified as Topic 14.D.2 which, effective January 1, 2008, amends and replaces SAB 107. The Company currently uses the simplified method as adequate historical experience is not available to provide a reasonable estimate. The Company adopted SAB 110 effective January 1, 2008 and will continue to apply the simplified method until sufficient historical experience is available to provide a reasonable estimate of the expected term for stock option grants.

*Stock Options:* The Company did not grant any options during 2011 or 2010. The fair value of options granted in 2009 under the Stock Incentive Plan is amortized over their vesting period on a straight-line basis and estimated at the date of grant using a Black-Scholes options pricing model with the following assumptions:

|                         | 2011 | 2010 | 2009      |
|-------------------------|------|------|-----------|
| Dividend yield          | N/A  | N/A  | 0%        |
| Expected volatility     | N/A  | N/A  | 44.5%     |
| Risk-free interest rate | N/A  | N/A  | 1.7%      |
| Expected life of up to  | N/A  | N/A  | 6.9 years |

The risk-free interest rate is based upon the yields of U.S. Treasury Bills with maturity terms similar to those of the expected lives of the options at the time of grant. The expected volatility is based upon daily movements in the Company's stock price.

The Company applies FASB ASC Subtopic 505-50, *Equity - Equity-Based Payments to Non-Employees* with respect to options issued to non-employees. FASB ASC Subtopic 505-50 requires the use of option valuation models to measure the fair value of the options granted. Compensation expensed to non-employees was not material.

Estimated forfeitures are based on estimates for 2011, and actual historical pre-vesting forfeitures for 2010 and 2009.

x. Concentrations of credit risk:

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Financial instruments that potentially subject the Group to concentrations of credit risk consist principally of cash and cash equivalents, bank deposits and trade receivables. Cash and cash equivalents and bank deposits are principally invested in major banks in Israel, the United States and Canada. Such deposits in the United States may be in excess of insured limits and are not insured in other jurisdictions. Management believes that the financial institutions that hold the Group's cash and cash equivalents and bank deposits are financially sound and that low credit risk therefore exists with respect to these financial instruments. Generally, these deposits may be redeemed upon demand and, therefore, bear minimal risk.

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The Group's trade accounts receivables are mainly derived from sales to customers in the United States, Canada, Europe and Israel. At December 31, 2011, four different customers in the United States represented approximately 18%, 17%, 12% and 10% of the trade accounts receivable, net. The Group has adopted credit policies and standards intended to mitigate inherent risk while accommodating sales growth. The Group performs ongoing credit evaluations of its customers' financial condition when deemed necessary, but does not generally require collateral for its customers' accounts receivable.

y. Fair value of financial instruments:

The carrying amounts of cash and cash equivalents, bank deposits, trade and other receivables and trade and other payables approximate their fair value, due to the short-term maturities of these instruments.

The carrying amount of long-term bank deposits approximates their fair value because such deposits bear market interest rates.

The carrying amounts of the Group's borrowing arrangements under its short-term and long-term debt agreements approximate their fair value since the loans bear interest at rates that approximate the Group's incremental borrowing rates for similar types of borrowing arrangements.

The fair value of currency and interest rate contracts is determined by discounting to the present all future cash flows of the currencies to be exchanged at interest rates prevailing in the market for the period the currency exchanges are due and expressing the results in U.S. dollars at the current spot foreign currency exchange rate.

z. Accounting for derivatives:

FASB ASC Topic 815, *Derivatives and Hedging*, requires companies to recognize all of their derivative instruments as either assets or liabilities in the statement of financial position at fair value. The accounting for changes (i.e., gains or losses) in the fair value of a derivative instrument depends on whether the instrument has been designated and qualifies as part of a hedging relationship and on the type of hedging relationship. For derivative instruments that are designated and qualify as hedging instruments, a company must designate the hedging instrument as a fair value hedge, cash flow hedge or a hedge of a net investment in a foreign operation. The designation is based upon the nature of the exposure being hedged. At December 31, 2011 and 2010, no derivative instruments were designated as hedging instruments.

For derivative instruments not designated as hedging instruments, the gain or loss is recognized in financial income/expense in current earnings during the period of change. See Note 10.

aa. Fair value measurements:

Effective January 1, 2008, the Company adopted FASB ASC Topic 820, *Fair Value Measurements and Disclosures*. FASB ASC Topic 820 provides a fair value hierarchy that distinguishes between assumptions based on market data obtained from independent sources (observable inputs) and those based on an entity's own assumptions (unobservable inputs). FASB ASC Topic 820 also requires additional disclosure about fair value measurements. The adoption of FASB ASC Topic 820 did not impact the Company's consolidated balance sheet nor consolidated statement of operations.

bb. Discontinued operations:

Under FASB ASC 205, *Presentation of Financial Statements - Discontinued Operations*, when a component of an entity, as defined in ASC 205, has been disposed of or is classified as held for sale, the results of its operations, including the gain or loss on the disposed component, should be classified as discontinued operations and the assets

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and liabilities of such component should be classified as assets and liabilities attributed to discontinued operations; that is, provided that the operations, assets and liabilities of the component have been eliminated from the Company's consolidated operations and the Company will no longer have any significant continuing involvement in the operations of the component.

**cc. Impact of recently issued accounting standards:**

In October 2009, the FASB issued Accounting Standard Update (ASU) No. 2009-13, *Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements*. ASU 2009-13 revises the current model for recording revenue from multiple element arrangements and expands disclosure requirements. This standard requires entities to allocate revenue in an arrangement at inception using estimated selling prices of the delivered goods and services based on a selling price hierarchy. The amendments eliminate the residual method of revenue allocation and require revenue to be allocated using the relative selling price method. ASU 2009-13 will be effective for arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company does not currently have any multiple element arrangements. Accordingly, the Company's adoption of ASU 2009-13 did not have a material impact on the results of operations or financial condition.

In December 2010, the FASB issued ASU No. 2010-27, *Other Expenses (Topic 720): Fees Paid to the Federal Government by Pharmaceutical Manufacturers (a consensus of the FASB Emerging Issues Task Force)*. This standard addresses how fees mandated by the Patient Protection and Affordable Care Act as amended by the Health Care and Education Reconciliation Act should be recognized and classified in the income statements of pharmaceutical manufacturers. Under the proposal, the annual fee would be recognized as a liability for the total amount and a corresponding deferred cost over the calendar year. This is a liability and presented as an operating expense. This ASU is effective for calendar years beginning after December 31, 2010. The adoption of ASU 2010-27 did not impact the company's financial statements during 2011 as there were immaterial amounts charged and the Company anticipates the fees to be less than 0.2% of net sales in 2012.

In December 2010, the FASB also issued ASU No. 2010-28, *Intangibles Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts (a consensus of the FASB Emerging Issues Task Force)*. Under this standard, if the carrying amount of a reporting unit is zero or negative, an entity must assess whether it is more likely than not that goodwill impairment exists. To make that determination, an entity should consider whether there are adverse qualitative factors that could impact the amount of goodwill, including those listed in ASC 350-20-35-30. As a result of the new guidance, an entity can no longer assert that a reporting unit is not required to perform the second step of the goodwill impairment test because the carrying amount of the reporting unit is zero or negative, despite the existence of qualitative factors that indicate goodwill is more likely than not impaired. The equity or enterprise valuation premise can be used to determine the carrying amount of a reporting unit. ASU 2010-28 is effective for public entities for fiscal years, and for interim periods within those years, beginning after December 15, 2010, with early adoption prohibited. The Company's goodwill test does not currently have a zero or negative carrying amount where this standard would apply.

In April 2011, the FASB issued ASU No. 2011-03, *Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements*. ASU 2011-03 removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion for an agreement to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. This update is effective for the first interim or annual period beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. Currently, Taro does not have nor is anticipating entering into any repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity.





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In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. This standard amends Topic 820 by clarifying the following related to fair value measurement: (1) that the application of the highest and best use and valuation premise concepts apply only to nonfinancial assets which might affect entities using the in-use valuation premise to measure the fair value of financial assets, (2) provide additional requirements specific to measuring the fair value of an instrument classified in an entity's shareholders' equity and (3) that a reporting entity should disclose quantitative information about the unobservable inputs used in a level 3 fair value measurement. This update is effective during interim and annual periods beginning after December 15, 2011 on a prospective basis. Early application is not permitted. Currently, Taro does not apply the highest and best use and valuation premise concepts, is not measuring the fair value of an instrument classified in shareholders' equity, nor does Taro have any level 3 fair value instruments.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. This standard changes the method of presenting comprehensive income. The amendment requires entities to report both the components of net income (i.e.: statement of operations) and the components of other comprehensive income either in a single continuous statement (e.g.: statement of comprehensive income) or in two separate but consecutive statements. ASU 2011-05 eliminates the option for an entity to present the components of other comprehensive income as part of the statement of changes in shareholders' equity. The amendments will be applied retrospectively and will effect interim and annual periods beginning after December 15, 2011. Although this standard will not have a material financial impact on Taro's financial statements, it will change how Taro presents the components of other comprehensive income by presenting it with the components of net income as mentioned above and no longer presenting it as part of the statement of changes in shareholders' equity.

In September 2011, the FASB issued ASU No. 2011-08, *Goodwill and Other (Topic 350): Testing Goodwill for Impairment*. This standard provides the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. ASU 2011-08 intends to simplify how entities test goodwill for impairment. Under this update, an entity is not required to calculate the fair value of a reporting unit unless the entity determines through assessing the totality of qualitative factors that it is more likely than not that its fair value is less than its carrying amount. If there is a determination that the fair value is less than its carrying amount, then the entity would perform the two-step goodwill impairment test described in ASC Topic 350, *Intangibles - Goodwill and Other*. The amendments in this update are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011 with early adoption permitted for impairment tests performed as of a date before September 15, 2011, if the entity's financial statements for the most recent period have not been issued. Although this standard will not have a material financial impact on Taro's financial statements, it provides an option to simplify the goodwill impairment evaluation it performs annually.

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Testing Disclosures about Offsetting Assets and Liabilities*. This standard requires additional disclosure about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting arrangement or similar agreement. The amendments in this update are effective for interim and annual reporting periods beginning on or after January 1, 2013. Although this standard will not have a financial impact on Taro's financial statements, it will require additional disclosure should Taro enter into offsetting financial and derivative instruments.

In December 2011, the FASB issued ASU No. 2011-12, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. This standard delays implementation of a portion of ASU No. 2011-05 that requires an entity to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. While the Board is considering the operational concerns about the presentation requirements for reclassification adjustments and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the



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presentation requirements in effect before ASU No. 2011-05. This update is effective for those annual periods beginning after December 15, 2011. This standard delays a portion of ASU No. 2011-05, and although it will not have a financial impact on Taro's financial statements, it will require presentation of reclassification adjustments and their effects to other comprehensive income and the income statement upon implementation.

**NOTE 3: SHORT-TERM INVESTMENTS**

- a. The following is a summary of marketable securities which are classified as available-for-sale:

|                       | December 31,      |                    |                 |                   |                    |                 |
|-----------------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
|                       | 2011              |                    | 2010            |                   |                    |                 |
|                       | Amortized<br>cost | Unrealized<br>gain | Market<br>value | Amortized<br>cost | Unrealized<br>loss | Market<br>value |
| Available-for-sale:   |                   |                    |                 |                   |                    |                 |
| Government debentures | \$ 2,825          | \$ 76              | \$ 2,901        | \$ 3,923          | \$ (230)           | \$ 3,693        |

- b. The estimated fair value of available-for-sale investments as of December 31, 2011 and 2010 by contractual maturity, are as follows:

|   | December 31, |                 |          |                 |
|---|--------------|-----------------|----------|-----------------|
|   | 2011         |                 | 2010     |                 |
|   | Cost         | Market<br>Value | Cost     | Market<br>Value |
| Available-for-sale government debentures: |              |                 |          |                 |
| Matures in more than five years           | \$ 2,848     | \$ 2,901        | \$ 3,878 | \$ 3,693        |
|   | \$ 2,848     | \$ 2,901        | \$ 3,878 | \$ 3,693        |

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**NOTE 4: ACCOUNTS RECEIVABLE AND OTHER**

## a. Trade, net:

The following tables summarize the impact of accounts receivable reserves and allowance for doubtful accounts on the gross trade accounts receivable balances at each balance sheet date:

|                                  | <b>December 31,</b> |             |
|----------------------------------|---------------------|-------------|
|                                  | <b>2011</b>         | <b>2010</b> |
| Trade accounts receivable, gross | \$ 206,917          | \$ 141,532  |
| Reserves for sales deductions:   |                     |             |
| Chargebacks                      | (20,145)            | (26,559)    |
| Customer rebates                 | (31,898)            | (18,975)    |
| Other sales deductions           | (33,878)            | (22,518)    |
| Allowance for doubtful accounts  | (164)               | (74)        |
| Trade accounts receivable, net   | \$ 120,832          | \$ 73,406   |

## b. Other receivables and prepaid expenses:

|                        | <b>December 31,</b> |             |
|------------------------|---------------------|-------------|
|                        | <b>2011</b>         | <b>2010</b> |
| Prepaid expenses       | \$ 6,915            | \$ 4,543    |
| Deferred income taxes  | 82,885              | 37,855      |
| Government authorities | 1,655               | 2,409       |
| Advances to suppliers  | 367                 | 1,452       |
| Derivative instruments | 1,693               | 1,917       |
| Other                  | 829                 | 1,075       |
|                        | \$ 94,344           | \$ 49,251   |

**NOTE 5: SALES INCENTIVES**

When the Company recognizes and records revenue from the sale of its pharmaceutical products, it records an estimate in the same financial reporting period for product returns, chargebacks, rebates and other sales deductions, which are reflected as reductions of the related gross revenue. The Company regularly monitors customer inventory information at its three largest wholesale customers to assess whether any excess product inventory levels may exist. The Company reviews this information together with historical product and customer experience, third-party

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prescription data, industry and regulatory changes and other relevant information and revises its estimates as necessary.

The Company's estimates of inventory in the distribution channel are based on inventory information reported to it by its major wholesale customers, historical shipment and return information from its accounting records, and third-party data on prescriptions filled. The Company's estimates are subject to inherent limitations pertaining to reliance on third-party information.

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The Company considers all information available subsequent to the balance sheet date, but before the issuance of the financial statements, that provides additional evidence with respect to conditions existing at the balance sheet date and adjusts the reserves accordingly.

*Product returns:*

Consistent with industry practice, the Company generally offers its customers the right to return inventory within three to six months prior to product expiration and up to 12 months thereafter (the return period). Product returns are identified by their manufacturing lot number. Because the Company manufactures in bulk, lot sizes are generally large and, therefore, shipments of a particular lot may occur over a one-to-three month period. As a result, although the Company cannot associate a product return with the actual shipment in which such lot was included, the Company can reasonably estimate the period (in months) over which the entire lot was shipped and sold. The Company uses this information to estimate the average time period between lot shipment (and sale) and return for each product, which the Company refers to as the return lag. The shelf life of most of the Company's products ranges between 18-36 months. Because returns of expired products are heavily concentrated during the return period, and given the Company's historical data, it is able to reasonably estimate return lags for each of its products. These return lags are periodically reviewed and updated, as necessary, to reflect the Company's best knowledge of facts and circumstances. Using sales and return data (including return lags), the Company determines a rolling average monthly return rate to estimate its returns reserve. The Company supplements this calculation with additional information including customer and product specific channel inventory levels, competitive developments, external market factors, the Company's planned introductions of similar new products and other qualitative factors in evaluating the reasonableness of the returns reserve. The Company continuously monitors factors that could affect its estimates and revises the reserves as necessary. The Company's estimates of expected future returns are subject to change based on unforeseen events and uncertainties.

The Company's product returns reserve for the year ended December 31, 2009 considered actual product returns experienced subsequent to the balance sheet dates to validate the product returns reserve estimate based on the methodology described above.

The Company monitors the levels of inventory in its distribution channels to assess the adequacy of the product returns reserve and to identify potential excess inventory on hand that could have an impact on its revenue recognition. The Company does not ship products to its wholesalers when it appears they have an excess of inventory on hand, based on demand and other relevant factors, for that particular product. Additionally, as a general practice, the Company does not ship products that have less than 12 months until expiration (i.e., short-dated sales).

*Chargebacks:*

The Company has arrangements with certain customers that allow them to buy its products directly from its wholesalers at specific prices. Typically these price arrangements are lower than the wholesalers' acquisition costs or invoice prices. In exchange for servicing these third party contracts, the Company's wholesalers can submit a chargeback claim to the Company for the difference between the price sold to the third party and the price at which they purchased the product from us. The Company generally pays chargebacks on generic products, whereas branded proprietary products are typically not eligible for chargeback claims. The Company considers many factors in establishing its chargeback reserves including inventory information from its largest wholesale customers and the completeness of their reports, estimates of Taro inventory held by smaller wholesalers and distributors, processing time lags, contract and non-contract sales trends, average historical contract pricing, actual price changes, actual chargeback claims received from the wholesalers, Taro sales to the wholesalers and other relevant factors. The Company's chargeback provision and related reserve varies with changes in product mix, changes in pricing, and changes in estimated wholesaler inventory. The Company reviews the methodology utilized in estimating the reserve for chargebacks in connection with analyzing its product returns reserve each quarter and makes revisions as considered necessary to reasonably estimate its potential future obligation.

**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****Notes to consolidated financial statements****U.S. dollars in thousands (except share and per share data)***Rebates and other deductions:*

The Company offers its customers various rebates and other deductions based primarily on their volume of purchases of its products. Chain wholesaler rebates are rebates that certain chain customers claim for the difference in price between what the chain customer paid a wholesaler for a product purchase and what the chain customer would have paid if such customer had purchased the same product directly from the Company. Cash discounts, which are offered to the Company's customers, are generally 2% of the gross sales price, and provide the Company's customers an incentive for paying within a specified time period after receipt of invoice. Medicaid rebates are earned by states based on the amount of the Company's products dispensed under the Medicaid plan. Billbacks are special promotions or discounts provided over a specific time period to a defined customer base and for a defined product group. Distribution allowances are a fixed percentage of gross purchases for inventory shipped to a national distribution facility that the Company pays to its top wholesalers on a monthly basis. Administration fees are paid to certain wholesalers, buying groups, and other customers for stocking the Company's products and managing contracts and servicing other customers. Shelf-stock adjustments, which are customary in the generic pharmaceutical industry, are based on customers' existing levels of inventory and the decrease in the market price of the related product. When market prices for the Company's products decline, the Company may, depending on its contractual arrangements, elect to provide shelf-stock adjustments and thereby allow its customers with existing inventories to compete at the lower product price. The Company uses these shelf-stock adjustments to support its market position and to promote customer loyalty.

The Company establishes reserves for rebates and these other various sales deductions based on contractual terms and customer purchasing activity, tracking and analysis of rebate programs, processing time lags, the level of inventory in the distribution channel and other relevant information. Based on the Company's historical experience, substantially all claims for rebates and other sales deductions are received within 24 months. For the year ended December 31, 2009, the Company considered subsequent actual claims submitted by its customers in determining the Company's reserves and related statements of operations impact for rebates and other sales deductions.

As discussed above, the Company believes it has the experience and information that it believes are necessary to reasonably estimate the amounts of reserves for its sales incentives programs. Several of the assumptions used by the Company for certain estimates are based on information received from third parties, such as wholesale customer inventory levels, market data, and other factors beyond the Company's control. The most critical estimates in determining these reserves, and the ones therefore that would have the largest impact if these estimates were not accurate, are related to contract sales volumes, average contract pricing, customer inventories and return volumes. The Company regularly reviews the information related to these estimates and adjusts its reserves accordingly, if and when actual experience differs from previous estimates.

*Use of estimates in reserves:*

The Company believes that its reserves, allowances and accruals for items that are deducted from gross revenue are reasonable and appropriate based on current facts and circumstances. Changes in actual experience or changes in other qualitative factors could cause the Company's allowances and accruals to fluctuate, particularly with newly launched or acquired products. The Company regularly reviews the rates and amounts in its reserve estimates. If future estimated rates and amounts are significantly greater than those reflected in the Company's recorded reserves, the resulting adjustments to those reserves would decrease the Company's reported net revenue; conversely, if actual product returns, rebates and chargebacks are significantly less than those reflected in the Company's recorded reserves, the resulting adjustments to those reserves would increase the Company's reported net revenue. If the Company were to change its assumptions and estimates, its reserves would change, impacting the net revenue that the Company reports. The Company regularly reviews the information related to these estimates and adjusts its reserves accordingly, if and when actual experience differs from previous estimates.

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The following tables summarize the activities for sales deductions and product returns for the years ended December 31, 2011 and 2010:

**For the Year Ended December 31, 2011**

|                                     | Provision recorded |                      |                    |                |
|-------------------------------------|--------------------|----------------------|--------------------|----------------|
|                                     | Beginning balance  | for                  | Credits processed/ | Ending balance |
|                                     |                    | current period sales | Payments           |                |
| <b>Accounts Receivable Reserves</b> |                    |                      |                    |                |
| Chargebacks                         | \$ (26,559)        | \$ (224,112)         | \$ 230,526         | \$ (20,145)    |
| Rebates and Other                   | (41,567)           | (150,799)            | 126,426            | (65,940)       |
| <b>Total</b>                        | \$ (68,126)        | \$ (374,911)         | \$ 356,952         | \$ (86,085)    |
| <b>Current Liabilities</b>          |                    |                      |                    |                |
| Returns                             | \$ (21,962)        | \$ (23,242)          | \$ 14,482          | \$ (30,722)    |
| Other (1)                           | (13,099)           | (51,462)             | 31,955             | (32,606)       |
| <b>Total</b>                        | \$ (35,061)        | \$ (74,704)          | \$ 46,437          | \$ (63,328)    |

**For the Year Ended December 31, 2010**

|                                     | Provision recorded |                      |                    |                |
|-------------------------------------|--------------------|----------------------|--------------------|----------------|
|                                     | Beginning balance  | for                  | Credits processed/ | Ending balance |
|                                     |                    | current period sales | Payments           |                |
| <b>Accounts Receivable Reserves</b> |                    |                      |                    |                |
| Chargebacks                         | \$ (19,360)        | \$ (170,887)         | \$ 163,688         | \$ (26,559)    |
| Rebates and Other                   | (36,119)           | (85,861)             | 80,413             | (41,567)       |
| <b>Total</b>                        | \$ (55,479)        | \$ (256,748)         | \$ 244,101         | \$ (68,126)    |
| <b>Current Liabilities</b>          |                    |                      |                    |                |
| Returns                             | \$ (22,514)        | \$ (13,146)          | \$ 13,698          | \$ (21,962)    |
| Other (1)                           | (15,264)           | (25,979)             | 28,144             | (13,099)       |
| <b>Total</b>                        | \$ (37,778)        | \$ (39,125)          | \$ 41,842          | \$ (35,061)    |

(1) Includes indirect rebates.

**NOTE 6: INVENTORIES**



|  | <b>December 31,</b> |                  |
|--|---------------------|------------------|
|  | <b>2011</b>         | <b>2010</b>      |
| Raw and packaging materials                          | \$ 31,810           | \$ 27,857        |
| Finished goods                                       | 51,699              | 33,709           |
| Work in progress                                     | 17,762              | 15,979           |
| Purchased products for commercial purposes and other | 6,107               | 6,164            |
|  | <b>\$ 107,378</b>   | <b>\$ 83,709</b> |

As of December 31, 2011 and 2010, reserves recorded against inventories for slow-moving, short-dated, excess and obsolete inventory totaled \$14,285 and \$10,904, respectively.

As of December 31, 2011 and 2010, there were no pledges of inventory.

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**NOTE 7: PROPERTY, PLANT AND EQUIPMENT**

- a. Composition of assets grouped by major classifications are as follows:

|   | <b>December 31,</b> |                   |
|---|---------------------|-------------------|
|   | <b>2011</b>         | <b>2010</b>       |
| <b>Cost:</b>  |                     |                   |
| Land  | \$ 9,521            | \$ 10,348         |
| Buildings   | 141,547             | 140,806           |
| Leasehold improvements                                  | 3,259               | 3,258             |
| Machinery and equipment                                 | 150,230             | 147,904           |
| Computer equipment                                      | 32,905              | 32,699            |
| Motor vehicles  | 264                 | 264               |
| Furniture, fixtures and office equipment                | 8,969               | 8,915             |
| Advances for property and equipment                     | 501                 | 679               |
|   | 347,196             | 344,873           |
| <b>Accumulated depreciation and impairment charges:</b> |                     |                   |
| Buildings   | \$ 41,852           | \$ 37,612         |
| Leasehold improvements                                  | 3,186               | 3,208             |
| Machinery and equipment                                 | 110,801             | 102,343           |
| Computer equipment                                      | 31,479              | 30,968            |
| Motor vehicles  | 239                 | 229               |
| Furniture, fixtures and office equipment                | 7,107               | 6,917             |
|   | 194,664             | 181,277           |
| <b>Depreciated cost</b>                                 | <b>\$ 152,532</b>   | <b>\$ 163,596</b> |

Depreciation expenses were \$15,154, \$15,745, and \$15,530 for the years ended December 31, 2011, 2010 and 2009, respectively. For related impairment charges, see Note 2.I.

- b. Cost of property, plant and equipment includes capitalized interest expenses, capitalized direct incremental costs (such as payroll and related expenses) and other internal costs incurred in order to bring the assets to their intended use in the amount of \$16,832 as of December 31, 2011 and 2010. Capitalized interest and other costs were \$0 and \$40 for the years ended December 31, 2011 and 2010, respectively.

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- c. Cost of computer equipment includes capitalized development costs of computer software developed for internal use in the amount of \$4,689 and \$4,701 as of December 31, 2011 and 2010, respectively.
  
- d. As for pledges see Note 15.

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**NOTE 8: INTANGIBLE ASSETS AND DEFERRED COSTS**

## a. Composition:

|   | <b>December 31,</b> |                  |
|---|---------------------|------------------|
|   | <b>2011</b>         | <b>2010</b>      |
| <b>Cost:</b>  |                     |                  |
| Product and distribution rights   | \$ 73,479           | \$ 73,525        |
| Deferred charges in respect of loans and bonds from institutional investors | 194                 | 183              |
| Other deferred costs  | 1,541               | 1,541            |
|   | <b>75,214</b>       | <b>75,249</b>    |
| <b>Accumulated amortization and impairment charges:</b>                     |                     |                  |
| Product and distribution rights   | 54,353              | 50,818           |
| Deferred charges in respect of loans and bonds from institutional investors | 177                 | 166              |
| Other deferred costs  | 1,512               | 1,494            |
|   | <b>56,042</b>       | <b>52,478</b>    |
| <b>Amortized cost</b>   | <b>\$ 19,172</b>    | <b>\$ 22,771</b> |

- b. Amortization expenses related to product and distribution rights were \$3,576, \$3,083 and \$2,915 for the years ended December 31, 2011, 2010 and 2009, respectively.
- c. As of December 31, 2011, the estimated amortization expense of product and distribution rights for 2012 to 2016 is as follows: 2012 - \$3,454; 2013 - \$3,412; 2014 - \$3,171; 2015 - \$2,971; 2016 - \$2,964.
- d. The weighted-average amortization period for product rights is approximately 6 years.

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U.S. dollars in thousands (except share and per share data)

**NOTE 9: LONG-TERM RECEIVABLES AND OTHER ASSETS**

|   | December 31,     |                  |
|---|------------------|------------------|
|   | 2011             | 2010             |
| Prepayment of land leased from Israel Land Administration (1) | \$ 13,959        | \$ 14,176        |
| Restricted bank deposits (2)                                  | 3,500            | 4,350            |
| Derivative instruments (3)                                    | 2,232            | 5,485            |
| Severance pay fund (4)  | 3,159            | 6,319            |
| Long-term security deposit                                    | 237              | 310              |
| Other   | 44               | 23               |
|   | <b>\$ 23,131</b> | <b>\$ 30,663</b> |

- (1) The land is leased for a period of 49 years and is subject to renewal. This amount was prepaid. See Note 2.j.
- (2) Amount represents restricted bank deposits pursuant to an interest rate swap agreement associated with loan agreements in Israel. See Note 10.
- (3) See Note 10.
- (4) Under Israeli law, the Company and its Israeli subsidiaries are required to make severance or pension payments to dismissed employees and to employees terminating employment under certain other circumstances. Deposits are made with a pension fund or other insurance plans to secure pension and severance rights for the employees in Israel. These amounts represent the balance of the deposits in those funds (including profits) that will be used to cover the Company's severance obligations. See Note 13.b.

The Company's non-Israeli subsidiaries maintain defined contribution retirement savings plans covering substantially all of their employees. Under the plans, contributions are based on specific percentages of pay and are subject to statutory limits. The subsidiaries' matching contribution to the plan was approximately \$861, \$839 and \$1,018 for the years-ended December 31, 2011, 2010 and 2009, respectively.

|  | December 31, |          |          |
|--|--------------|----------|----------|
|  | 2011         | 2010     | 2009     |
| Pension, retirement savings and severance expenses | \$ 6,765     | \$ 7,614 | \$ 4,047 |

**NOTE 10: DERIVATIVE INSTRUMENTS AND FINANCIAL RISK MANAGEMENT**

The Company's operations are exposed to market risks from changes in interest rates and currency exchange rates. Exposure to these risks is managed through normal operating and financing activities and, when appropriate, through derivative instruments.

- a. Interest rates:

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The Company manages its risk to fluctuating interest rates by opportunistically using interest rate swaps to convert its floating rate debt into fixed rate obligations. These interest rate swaps are not designated as hedges and changes in the fair value of these instruments are reflected in earnings. The Company's interest rate swaps are as follows.

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In September 2005, the Company also entered into a mortgage agreement for its New York facility and concurrently entered into an interest rate swap with the intention to mitigate the variable mortgage interest rate risk by effectively establishing the mortgage rate at a fixed rate of 6.16%. At December 31, 2011 and 2010, the fair market value of the swap was a liability of \$1,423 and \$1,121, respectively, and was recorded in other long-term liabilities on the consolidated balance sheet. The Company recorded an unrealized (loss) gain of (\$303), (\$268) and \$795 within financial expenses, net for the years ended December 31, 2011, 2010 and 2009, respectively. See Note 14.a.4.

## b. Currency exchange rates:

The Company manages its exposure to debt obligations denominated in currencies other than its functional currency by opportunistically using cross-currency swaps to convert its foreign currency debt payments into its functional currency. These cross-currency swaps are not designated as hedges and changes in fair value of these derivatives are reflected in earnings.

The following table sets forth the annual rate of inflation, the devaluation (appreciation) rate of the NIS and the Canadian dollar against the United States dollar and the exchange rates between the United States dollar and each of the NIS and the Canadian dollar at the end of the year indicated:

| Year | Rate of Inflation |            | Rate of Devaluation<br>(Appreciation)<br>Against U.S. Dollar |            | Rate of Exchange of<br>U.S. Dollar |            |
|------|-------------------|------------|--|------------|------------------------------------|------------|
|      | Israel (1)        | Canada (2) | Israel (1)   | Canada (2) | Israel (1)                         | Canada (2) |
| 2010 | 2.66%             | 2.35%      | (5.99%)  | (4.97%)    | 3.55                               | 0.99       |
| 2011 | 2.17%             | 2.30%      | 7.66%  | 2.25%      | 3.82                               | 1.02       |

(1) Per Bank of Israel

(2) Statistics of Canada

From July 1999 to November 2000, the Company issued \$24,000 of CPI plus 8.25% bonds denominated in NIS with terms of 10 years. At the same time, the Company entered into 9-10 year cross-currency swaps in which the Company received CPI plus 6% to 8.25% in NIS and paid LIBOR plus 0.6% to 3.3% in USD, based on the outstanding amount of the bonds. The last tranche of bonds matured in November 2010 along with the corresponding swaps. For the years ended December 31, 2010, and 2009, net gains of approximately \$102 and \$251 were recorded within financial expenses, net for these swaps.

In November 2003, the Company entered into loan agreements to borrow, in Israel, NIS 210,800 for an eleven-year term at an annual interest rate of 5.8%. At the same time, the Company entered into a USD/NIS, 5-year, CPI-adjusted currency swap in which it will receive at the end of the period the NIS amount linked to the CPI plus interest equal to 5.8% of the outstanding NIS balance, and will pay \$47,190 plus a fixed rate of 5.9%. This swap matured on November 28, 2008, and was replaced on the maturity date by a USD/NIS, CPI-adjusted, 6-year currency swap. In accordance with this swap agreement, the Company will receive NIS 201,270 in six annual payments (equivalent of the remaining debt balance as of November 28, 2008), which is linked to the CPI plus additional interest equal to 5.8% of the outstanding NIS balance. The Company is required to pay \$51,344 plus a fixed rate of 6.59%. At December 31, 2011, the fair market value of the swap was \$3,165 comprised of a \$933 asset (recorded in other receivables and prepaid expenses) and a \$2,232 asset (recorded in long-term receivables and other assets). At December 31, 2010, the fair market value of the swap was \$7,092 comprised of a \$1,607 asset (recorded in other receivables and prepaid expenses) and a \$5,485 asset (recorded in long-term receivables and other assets). The Company recorded net gains of \$2,892, \$3,356 and

\$3,708 within financial expenses, net for the years ended December 31, 2011, 2010 and 2009, respectively.



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In October 2011, the Company entered into separate forward contracts to purchase the Israeli Shekel and the Canadian dollar on a monthly basis at agreed upon spot rates to hedge the variability of cash flows in U.S. dollars due to changes in the respective exchange rates. The forward contract to purchase the Shekel is for a total amount of \$45,000 which is settled in monthly installments of \$3,958 for the first six months and \$3,541 for the last six months. The Company recorded a net loss of \$1,705 for the year ended December 31, 2011 for this contract. The forward contract to purchase the Canadian dollar is for a total amount of \$96,100 which is settled in monthly installments of \$9,300 for the first six months and \$8,267 for the last six months. The Company recorded a net gain of \$822 for the year ended December 31, 2011 for this contract.

**NOTE 11: FAIR VALUE MEASUREMENTS**

FASB ASC Topic 820 defines fair value as the price that would be received for an asset or paid to transfer a liability, from a selling party's perspective, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC Topic 820 requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets and liabilities. Active market means a market in which transactions for assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing unadjusted basis.

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. The Company's Level 2 assets primarily include derivative instruments. The Level 2 asset values are determined using valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and consider counterparty credit risk in the assessment of fair value.

Level 3: Unobservable inputs that are not corroborated by market data. The Company has no Level 3 assets or liabilities.

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The fair value of the Company's financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2011 and 2010 were as follows:

|                       | December 31, 2011                        |                             |                                    |   |
|-----------------------|--|-----------------------------|------------------------------------|---|
|                       | Quoted Market Prices of Identical Assets | Observable Inputs (Level 1) | Significant Other Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b>Assets</b>         |  |                             |                                    |   |
| Marketable securities | \$ 2,901                                 | \$                          |                                    | \$  |
| Cross-currency swaps  |  |                             | 3,165                              |   |
|                       | \$ 2,901                                 | \$                          | 3,165                              | \$  |
| <b>Liabilities</b>    |  |                             |                                    |   |
| Interest rate swap    | \$                                       | \$                          | 1,423                              | \$  |

|                       | December 31, 2010                        |                             |                                    |   |
|-----------------------|--|-----------------------------|------------------------------------|---|
|                       | Quoted Market Prices of Identical Assets | Observable Inputs (Level 1) | Significant Other Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| <b>Assets</b>         |  |                             |                                    |   |
| Marketable securities | \$ 3,693                                 | \$                          |                                    | \$  |
| Cross-currency swaps  |  |                             | 7,092                              |   |
|                       | \$ 3,693                                 | \$                          | 7,092                              | \$  |
| <b>Liabilities</b>    |  |                             |                                    |   |
| Interest rate swap    | \$                                       | \$                          | 1,121                              | \$  |

**NOTE 12: SHORT-TERM BANK CREDIT AND SHORT-TERM LOANS**

Classified by currency, linkage terms and interest rates, the credit and loans are as follows:

| Weighted - average interest rate |                   | Amount            |                   |
|----------------------------------|-------------------|-------------------|-------------------|
| December 31, 2011                | December 31, 2010 | December 31, 2011 | December 31, 2010 |
|                                  |                   |                   |                   |

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|  |       |       |    |           |
|--|-------|-------|----|-----------|
| <b>Short-term bank credit and short-term loans:</b>                  |       |       |    |           |
| In, or linked to, U.S. dollars (1)                                   | 0.00% | 1.78% | \$ | \$ 14,885 |
|  |       |       |    | 14,885    |
| Reclass from long-term debt, included in the above amounts (1)       |       |       |    | 14,885    |
| <b>Total short-term loans</b>  |       |       | \$ | \$        |
| Total authorized credit lines and short-term loans                   |       |       | \$ | \$ 5,000  |
| <b>Unutilized credit lines</b>                                       |       |       | \$ | \$ 5,000  |
| Weighted-average interest rates at the end of the year for all loans | 0.00% | 1.78% |    |           |

(1) Represents long-term debt reclassified as short-term due to covenant defaults at December 31, 2010.

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**NOTE 13: OTHER LIABILITIES**

## a. Other current liabilities:

|                                | <b>December 31,</b> |             |
|--------------------------------|---------------------|-------------|
|                                | <b>2011</b>         | <b>2010</b> |
| Returns reserve                | \$ 30,722           | \$ 21,962   |
| Due to customers (1)           | 290                 | 390         |
| Employees and payroll accruals | 12,840              | 17,401      |
| Deferred revenue               | 351                 | 1,052       |
| Medicaid and indirect rebates  | 32,316              | 12,709      |
| Accrued income taxes           | 55,553              | 12,882      |
| Legal and audit fees           | 848                 | 945         |
| Accrued expenses               | 12,424              | 7,627       |
| Interest payable               | 240                 | 312         |
| Deferred taxes                 | 284                 | 335         |
| Derivative instruments         | 1,483               |             |
| OCS and other royalties        | 1,865               | 2,771       |
| Other                          | 773                 | 1,300       |
|                                | \$ 149,989          | \$ 79,686   |

(1) Amount due to customers in excess of their outstanding balance as a result of chargebacks, rebates and other deductions.

## b. Other long-term liabilities:

|                       | <b>December 31,</b> |             |
|-----------------------|---------------------|-------------|
|                       | <b>2011</b>         | <b>2010</b> |
| Accrued severance pay | \$ 3,451            | \$ 7,013    |
| Interest rate swap    | 1,423               | 1,121       |
| Accrued taxes         | 60                  | 442         |
|                       | \$ 4,934            | \$ 8,576    |

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**NOTE 14: LONG-TERM DEBT**

a. Composed as follows:

|   | <b>December 31,</b> |                  |
|---|---------------------|------------------|
|   | <b>2011</b>         | <b>2010</b>      |
| Loans from institutional investors and bonds (1)          | \$ 29,783           | \$ 41,607        |
| Bank loans (2)  | 19                  | 25               |
| Mortgage for U.S. distribution facility (3) (4)           | 6,393               | 8,594            |
| Mortgage for U.S. headquarters facility (4)               | 8,492               | 9,194            |
|   | <b>44,687</b>       | <b>59,420</b>    |
| Less: current maturities                                  | 17,073              | 13,310           |
| Less: long-term debt reclassified as short-term loans (4) |                     | 14,885           |
|   | <b>\$ 27,614</b>    | <b>\$ 31,225</b> |

- (1) In 2003, the Company entered into two series of loan agreements, subsequently amended, with multiple lenders in Israel. Approximately half of the amount of the loans were issued in U.S. dollars at an interest rate of 6.0 – 6.1%, which matured in 2010. The other half of the loans were issued in NIS at a rate of Israeli CPI plus 5.8%, maturing in 2014. The debentures, provided certain undertakings, including (i) not to encumber any of its assets, unless to secure indebtedness, as defined in such agreements, which in the aggregate does not exceed \$20,000, or unless to encumber newly acquired assets to secure financing provided to acquire such assets, and (ii) not to incur any additional indebtedness as long as the ratio of EBITDA to total net interest expense and current principal payable on long-term indebtedness is less than 2:1. The test is based on the Company's audited financial statements, and is performed on April 1 of each year with respect to the prior calendar year. Since the Company was not in compliance with the above described covenants, no additional indebtedness has been incurred by the Company. Although additional borrowing by the Company is restricted, the lenders do not have the right to accelerate their obligations and, thus, these loans have not been reclassified as short-term debt.
- (2) In April 2010, the Company entered into a vehicle financing loan of \$28 at 0.0% interest rate over 5 years for which the bank registered a lien. The loan will expire in April 2015.
- (3) On January 8, 2004, Taro U.S.A. expanded its distribution capacity with the purchase of a 315,000 square foot distribution center on 25 acres of land in South Brunswick, New Jersey. Taro acquired the facility for \$18,433, of which, \$13,200 was financed by a mortgage. This facility is subject to depreciation on a straight-line basis over a 40 year period.

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The mortgage on the New Jersey facility was \$6,393 and \$8,594, as of December 31, 2011 and 2010, respectively, was for an original term of seven years, bearing interest at the rate of LIBOR plus 1.85% and has certain financial and reporting covenants. The interest rate of the mortgage was effectively fixed at 4.66%, as the Company had an interest rate swap in place through November 28, 2008. On November 28, 2008, the principal amount of this mortgage was increased \$4,743 to \$12,993, and the interest rate swap was terminated and the maturity extended to October 1, 2012. On February 3, 2012, the Company paid \$5,855 comprised of \$5,843 of principal and \$12 of interest, in order to retire this mortgage.

- (4) In 2005, Taro U.S.A. and two of its subsidiaries entered into obligations, secured by mortgages on the Company's U.S. headquarters facility located in New York and distribution facility located in New Jersey. The Company guaranteed these obligations. The mortgage on the New York facility was \$8,492 and \$9,194 as of December 31, 2011 and 2010, respectively, was for an original term of 15 years, bears interest at the rate of LIBOR plus 1.25%, and has a graduating debt service coverage ratio covenant of 1.90. At December 31, 2011 and 2010, the debt service coverage ratio was 2.15 and 2.10, respectively. The interest rate of this mortgage is effectively fixed at 6.16%, as the Company has an interest rate swap in place which is concurrent with the 15-year term of the mortgage. Since the Company, with respect to each mortgage referenced above, was not in compliance with certain covenants during 2010 and because each lender has the right to accelerate its obligations, the Company reclassified the long-term portion of each mortgage, in the amount of \$14,885 as short-term loans at December 31, 2010. As of February 3, 2012, the Company is in compliance with all of its covenants as it paid off the debt which caused the non-compliance and also contained a cross default provision.

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- b. Classified by currency, linkage terms and interest rates, the total amount of the liabilities (including current maturities and the reclassified short-term portion) is as follows:

|  | Weighted-Average Interest Rate |       | Amount       |           |
|--|--------------------------------|-------|--------------|-----------|
|  | December 31,                   |       | December 31, |           |
|  | 2011                           | 2010  | 2011         | 2010      |
| In, or linked to, U.S. dollars (1)                       | 2.17%                          | 2.18% | \$ 16,149    | \$ 19,473 |
| In Canadian dollars (subject to variable interest rates) | 0.00%                          | 0.00% | 19           | 25        |
| In Israeli currency linked to CPI                        | 5.80%                          | 5.80% | 28,519       | 39,922    |
|  |                                |       | \$ 44,687    | \$ 59,420 |

- (1) Includes loans in the amount of \$14,885 and \$17,787 as of December 31, 2011 and 2010, respectively, which are subject to variable interest rates linked to LIBOR. The remaining outstanding debt is subject to fixed interest rates.

- c. The debt matures as follows:

|            | December 31,<br>2011 |
|------------|----------------------|
| 2012       | \$ 17,073            |
| 2013       | 10,727               |
| 2014       | 10,778               |
| 2015       | 900                  |
| 2016       | 955                  |
| Thereafter | 4,254                |
|            | \$ 44,687            |

As of the date of these financial statements, the Company has met all of its scheduled debt obligations.

For collateral, see Note 15.

**NOTE 15: LIABILITIES COLLATERALIZED BY PLEDGES**

Balance of liabilities collateralized by pledges is as follows:

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|   | December 31, |           |
|---|--------------|-----------|
|   | 2011         | 2010      |
| Short-term bank credit and short-term loans       | \$           | \$ 6      |
| Long-term debt (including current maturities) (1) | \$ 14,904    | \$ 17,787 |

(1) Long-term debt primarily includes mortgages secured by facilities in the U.S.A.

For further discussion of collateralized assets see Notes 12 and 14.

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**NOTE 16: COMMITMENTS AND CONTINGENT LIABILITIES**

- a. Companies of the Group have leased offices, warehouse space and equipment under operating leases for periods through 2015. The minimum annual rental payments, under non-cancelable lease agreements, are as follows:

|            | <b>December 31,<br/>2011</b> |
|------------|------------------------------|
| 2012       | \$ 2,670                     |
| 2013       | 2,026                        |
| 2014       | 1,516                        |
| 2015       | 2,324                        |
| 2016       |                              |
| Thereafter |                              |
|            | <b>\$ 8,536</b>              |

Total rent expenses were \$3,755, \$3,285 and \$2,920 for the years ended December 31, 2011, 2010 and 2009, respectively.

- b. Royalty commitments:

The Company is committed to pay royalties at the rate of 3.0% to 3.5% to the government of Israel through the Office of the Chief Scientist ( OCS ) on proceeds from sales of products in which the government participates in the research and development by way of grants. The obligation to pay these royalties is contingent on actual sales of the products and, in the absence of such sales, no payment is required. The commitment is on a product by product basis, in an amount not exceeding the total of the grants received by the Company, including interest accrued thereon, and is linked to the U.S. dollar. Commencing in 1999, grants are subject to interest at a rate of LIBOR (cost of borrowing funds in U.S. dollars). As of December 31, 2011 and 2010, the aggregate contingent liability to the OCS was approximately \$10,609 and \$11,606, respectively.

Royalty payments to the OCS were \$736, \$990 and \$756 for the years ended December 31, 2011, 2010 and 2009, respectively.

- c. Legal proceedings:

From time to time the Company is subject to litigation arising in the ordinary course of business. Except for the accrual with respect to the Israeli taxation cases (see c.3 below), no accruals for any lawsuits, to which the Company is party, are required in the financial statements.

Additionally, the Company is party to certain lawsuits disclosed herein; whose outcome the Company does not believe will have a material adverse effect on its consolidated financial statements.

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### 1. *Legal actions commenced by the Company:*

#### i. *Company's lawsuit related to Ireland:*

On June 15, 2008, the Company brought a lawsuit in the District Court seeking a declaratory ruling and permanent injunction against Sun from taking actions to hinder the Company's efforts to sell its Irish operations. This is legacy litigation from the change in control of the Company in September 2010, and the lawsuit, at this time, is dormant.

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ii. Company's lawsuit related to Ovide® (malathion) Lotion:

On July 27, 2009, the Company filed a lawsuit against Synerx Pharma, LLC, DPT Laboratories, Ltd. and Karalex Pharma, LLC (a subsidiary of Eagle Pharmaceuticals, Inc.) in the United States District Court for New Jersey for infringement of its United States Patent No. 7,560,445 covering its Ovide® (malathion) Lotion, 0.5%. The suit alleges that the defendants' generic malathion lotion, 0.5%, directly or indirectly infringes on Taro's patent. This matter was settled in early 2011 with no material impact on the Company's financial position.

On April 28, 2011, the Company filed a lawsuit against Suven Life Sciences Ltd. ( Suven ) in the United States District Court of New Jersey for infringement of its United States Patent No. 7,560,445 covering its Ovide® (malathion) Lotion, 0.5%. The suit alleges that Suven's ANDA seeking approval from the FDA to sell its own malathion lotion infringes Taro's patent.

2. *Litigation related to Israeli taxation:*

- i. The Company challenged a tax assessment by the Israel Income Tax Authority ( ITA ) on certain options granted in 1992 to certain officers of Taro U.S.A. The ITA claimed that taxes should have been withheld by the Company and assessed a payment of approximately \$34,000 nominal amount of tax and approximately \$19,000 in interest and other charges to be paid by Taro. In January 2008, the Company filed an appeal against the assessment with the Haifa District Court. In addition, applications for the conduct of Mutual Agreement Proceedings ( MAP ) pursuant to the Israel-United States tax treaty with respect to this matter have been filed both with the Israel Tax Authority and the U.S. Internal Revenue Service. MAP proceedings are intended to resolve matters of double taxation; the Company itself is not a party to those MAP proceedings. The Company and the ITA reached an agreement related to the tax assessment and the Company paid the ITA NIS 7,500 on October 5, 2011.
- ii. On December 31, 2009, the Company and the ITA reached an agreement related to a tax assessment for the Company's taxes for the years 2002 and 2003. The Company is fully reserved for the amounts agreed to with the ITA and believes that an unfavorable result is more likely than not (see Note 18).

3. *Other Legal Actions:*

- i. On November 10, 2004, the Company was sued in the Superior Court of New Jersey in Atlantic County along with other defendants in a purported class action lawsuit for alleged personal injuries related to defendants' sale of amiodarone. On June 9, 2010, the class action case was dismissed with prejudice, with a window of 150 days for individual claimants to file lawsuits. Only one suit was commenced against the Company. In early 2011, an agreement to resolve this matter was reached which had no material impact on the Company's financial position.
- ii. A group of former Israeli soldiers have filed three lawsuits for personal injury against the Municipality of Haifa, The Israel Oil Refineries Ltd., The Haifa Town Union Sewage and Haifa Chemicals Ltd. alleging that they contracted serious illnesses as a result of their military service which included diving in the Kishon River near Haifa Bay. In 2005,

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the Company and over 40 municipalities, governmental entities (including the State of Israel), cooperative villages (kibbutzim) and other companies, were named as third party defendants in these lawsuits. The hearing of the lawsuits was consolidated with the hearing of another lawsuit filed by a group of fishermen also claiming to suffer from serious illnesses as a result of their activities in the Kishon River. The proceedings are currently in different stages, during which the parties present the evidence in the cases to the court.

- iii. On March 7, 2011, the Company was sued by The Blackstone Group L.P. ( Blackstone ) in the Supreme Court of the State of New York, County of New York. The lawsuit alleges breach of contract relating to fees under an agreement whereby Blackstone would provide certain financial advisory services to the Company. Blackstone originally sought \$6.3 million in fees and expenses and has subsequently amended its pleadings to adjust its claim to \$3.7 million. The parties are currently in the discovery phase of the litigation, and the Company denies liability in the matter.

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- d. In 2008, the Company entered into severance agreements tied to a change in control, with certain executives whereby each executive would receive salary and benefits for a period of time if terminated after a change in control. In November 2010 and April 2011, the Company terminated employment of certain of these executives.
  
- e. On April 29, 2011, the Board ratified a collective bargaining agreement dated as of April 6, 2011 (the Agreement) among Taro, the Histadrut Trade Union and Taro's Employees Committee on behalf of Taro's Israeli employees. The Agreement has a term of five years and automatically renews for two-year periods unless notice is provided by either side prior to the end of a term. The Agreement memorializes current employee-employer relations practices of Taro as well as additional rights relating to job security, compensation and other benefits. Additionally, the Agreement, inter alia, provides for a one-time payment of \$1,500 (payable in NIS) to be divided among Taro's Israeli employees as of the date of the Agreement. This amount has been accrued as of December 31, 2010.
  
- f. Licensing Agreements:
  - 1. In May 2010, Taro and Quinnova Pharmaceuticals, Inc. entered into an agreement to co-promote Taro's Topicof® and desoximetasone products. Under the terms of the arrangement, Taro manufactured and Quinnova co-promoted the products. The parties mutually agreed to terminate the agreement in January 2011.
  
  - 2. In May 2010, Taro and Glenmark Generics Inc., USA, a wholly owned subsidiary of Glenmark Generics Ltd., India (Glenmark), entered into an exclusive license and supply agreement for a branded product. Glenmark manufactures the product and Taro distributes the product to customers. Taro made an up-front payment of \$2,500 for distribution rights and an additional payment of \$2,500 upon the first shipment to customers, for a total of \$5,000, which is being amortized over six years. Taro also pays royalties based on the amounts of sales to its customers.
  
- g. Other:
 

Payments to pharmacies for Medicaid-covered outpatient prescription drugs are set by the states. For multiple source drugs, Federal reimbursements to states for the Federal share of those payments are subject to a Federal upper limit (FUL) ceiling. Health care reform legislation enacted in March 2010 changed the methodology by which the Centers for Medicare & Medicaid Services (CMS) calculates the FULs so that, effective October 1, 2010, the methodology is based on the weighted-average of the average manufacturer prices (AMPs) reported to the government by manufacturers of each of the therapeutically equivalent multiple source drugs. Effective October 1, 2010, the legislation also changed the definition of AMP to exclude sales to certain customer classes that were previously included. In addition, under the Medicaid Drug Rebate Program, manufacturers are required, as a condition of Federal payment for their drugs under Medicaid, to pay rebates to state Medicaid programs on drugs dispensed to Medicaid beneficiaries in the state. The amount of the rebate is based on the AMP of the drug. Besides changing the definition of AMP, the health care reform legislation increased the minimum Medicaid Rebate, effective January 1, 2010.

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**TARO PHARMACEUTICAL INDUSTRIES LTD.**

**U.S. dollars in thousands**

**NOTE 17: SHAREHOLDERS EQUITY**

a. Pertinent rights and privileges of ordinary shares:

1. 100% of the rights to profits are allocated to the ordinary shares.
2. 100% of the dissolution rights are allocated to the ordinary shares.
3. Two-thirds of the voting power of all of the Company's shares is allocated to the ordinary shares.

b. Founders' shares:

One-third of the voting power of all of the Company's shares is allocated to the founders' shares.

c. Stock option plans:

1. The Company's 1991 Stock Incentive Plan provided for the issuance of incentive stock options, non-qualified stock options, and stock appreciation rights to key employees and associates of the Group.

The options were granted with an exercise price equal to 100% of the fair market value of the stock on the date of grant, and none of the options granted include stock appreciation rights. The options were granted to employees and associates, have a four-year graded vesting term and generally expire ten years after the date of the grant. Each option entitles its holder the right to purchase one ordinary share. As of December 31, 2011 and 2010, an aggregate of 6,425 and 11,325 options in respect of the 1991 plan were outstanding, respectively, and no further options in respect of the 1991 plan are available for future grants. The Company issues new shares to employees and associates exercising their stock options.

2. The Company's 1999 Stock Incentive Plan (1999 plan) provides for the issuance of incentive stock options, non-qualified stock options, and stock appreciation rights to key employees and associates of the Group.

The options are substantially granted with an exercise price equal to 100% of the fair market value of the stock on the date of grant and the aggregate amount of the options granted may not exceed 2,100,000, and none of the options granted include stock appreciation rights. The options were granted to employees and associates, have a four to five-year graded vesting term and generally expire ten years after the date of the grant. Each option entitles its holder the right to purchase one ordinary share of NIS 0.0001 par value (subject to adjustments). As of December 31, 2011 and 2010, an aggregate of 325,130 and 579,855 options in respect of the 1999 plan were outstanding, respectively, and no further options in respect of the 1999 plan are available for future grants. The Company issues new shares to employees and directors exercising

their stock options.

3. A summary of the Company's stock option activity (except options to non-employees) and related information for the year ended December 31, 2011 is as follows:

|  | Number of options | Exercise price     | Weighted-average exercise price | Weighted-average remaining contractual terms (in years) | Aggregate intrinsic value |
|--|-------------------|--------------------|---------------------------------|---|---------------------------|
| Outstanding at December 31, 2010                 | 591,180           | \$ 2.38 - \$68.51  | \$ 25.84                        |   |                           |
| Exercised  | (32,775)          | \$ 2.44 - \$14.08  | \$ 9.14                         |   |                           |
| Forfeited  | (226,850)         | \$ 11.91 - \$60.38 | \$ 27.90                        |   |                           |
| Granted  |                   | \$                 | \$                              |   |                           |
| Outstanding at December 31, 2011                 | 331,555           | \$ 2.38 - \$68.51  | \$ 26.08                        | 1.97  | \$ 2,631                  |
| Exercisable at December 31, 2011                 | 331,555           |                    | \$ 26.08                        | 1.97  | \$ 2,631                  |
| Vested and expected to vest at December 31, 2011 | 331,555           |                    | \$ 26.08                        | 1.97  | \$ 2,631                  |

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There were 32,775 options exercised in the year ended December 31, 2011 with a total intrinsic value of approximately \$378. There were 44,975 options exercised in the year ended December 31, 2010, with a total intrinsic value of approximately \$410.

As of December 31, 2011, there was \$8 of unrecognized compensation costs related to share-based compensation arrangements granted under the Company's stock option plan and is expected to be recognized over a period of 0.01 years. For the years ended December 31, 2011, 2010 and 2009 the Company recognized \$59, \$285 and \$307, respectively, in stock-based compensation expense.

The number of options exercisable as of December 31, 2011, 2010 and 2009 were 331,555, 557,080 and 874,055, respectively. The weighted-average exercise prices for the options exercisable as of December 31, 2011, 2010 and 2009 were \$26.08, \$26.56 and \$27.67, respectively.

The stock options outstanding and exercisable as of December 31, 2011 have been classified into ranges of exercise prices as follows:

| Range of exercise price | Options outstanding                 |  |                                 | Options exercisable                 |                                 |  |
|-------------------------|-------------------------------------|--|---------------------------------|-------------------------------------|---------------------------------|--|
|                         | Outstanding as of December 31, 2011 | Weighted-average remaining contractual life (in years) | Weighted-average exercise price | Exercisable as of December 31, 2011 | Weighted-average exercise price |  |
| \$ 2.38 - \$10.00       | 7,425                               |  | \$ 2.79                         | 7,425                               | \$ 2.79                         |  |
| \$10.01 - \$20.00       | 119,250                             | 2.04   | \$ 13.09                        | 119,250                             | \$ 13.09                        |  |
| \$20.01 - \$30.00       | 88,000                              | 2.51   | \$ 24.10                        | 88,000                              | \$ 24.10                        |  |
| \$30.01 - \$40.00       | 62,630                              | 1.37   | \$ 32.80                        | 62,630                              | \$ 32.80                        |  |
| \$40.01 - \$68.51       | 54,250                              | 1.93   | \$ 53.26                        | 54,250                              | \$ 53.26                        |  |
|                         | 331,555                             | 1.97   | \$ 26.08                        | 331,555                             | \$ 26.08                        |  |

4. The weighted-average price and fair values for options granted were:

|  | Granted below market price<br>Year ended December 31, |      |      | Granted equal to market price<br>Year ended December 31, |      |         |
|--|---|------|------|--|------|---------|
|  | 2011  | 2010 | 2009 | 2011   | 2010 | 2009    |
| Weighted-average exercise price                  | \$  | \$   | \$   | \$   | \$   | \$ 9.50 |
| Weighted-average fair value on the date of grant | \$  | \$   | \$   | \$   | \$   | \$ 9.02 |



5. There were 3,000 stock options forfeited for non-employees during the year ended December 31, 2011.

d. Dividends:

The Company may declare and pay dividends from retained earnings. For restrictions on dividend distribution, see Note 18.d.

e. Net income per share:

|                                | Year ended December 31, 2011                            |                              |                        | Year ended December 31, 2010                            |                              |                        | Year ended December 31, 2009                            |                              |                        |
|--------------------------------|---|------------------------------|------------------------|---|------------------------------|------------------------|---|------------------------------|------------------------|
|                                | Net<br>income<br>attributable<br>to Taro<br>(numerator) | Shares<br>(denomi-<br>nator) | Per<br>Share<br>Amount | Net<br>income<br>attributable<br>to Taro<br>(numerator) | Shares<br>(denomi-<br>nator) | Per<br>Share<br>Amount | Net<br>income<br>attributable<br>to Taro<br>(numerator) | Shares<br>(denomi-<br>nator) | Per<br>Share<br>Amount |
| Basic EPS:                     | \$ 182,680  | 44,405,539                   | \$ 4.11                | \$ 64,078   | 40,271,669                   | \$ 1.59                | \$ 114,023  | 39,232,270                   | \$ 2.91                |
| Effect of dilutive securities: |   |                              |                        |   |                              |                        |   |                              |                        |
| Stock options                  |   | 85,943                       |                        |   | 68,169                       |                        |   | 55,141                       |                        |
| Sun Stock Warrants             |   |                              |                        |   | 1,510,486                    |                        |   | 1,280,436                    |                        |
| Diluted EPS:                   | \$ 182,680  | 44,491,482                   | \$ 4.11                | \$ 64,078   | 41,850,324                   | \$ 1.53                | \$ 114,023  | 40,567,847                   | \$ 2.81                |

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**Table of Contents****TARO PHARMACEUTICAL INDUSTRIES LTD.****U.S. dollars in thousands****NOTE 18: INCOME TAXES**

## a. Measurement of taxable income under the Income Tax (Inflationary Adjustments) Law, 1985 of Israel:

With respect to the Israeli entity, commencing in taxable year 2003, the Company elected to measure its taxable income and file its tax return under the Israeli Income Tax Regulations, 1986 (Principles Regarding the Management of Books of Account of Foreign Invested Companies and Certain Partnerships and the Determination of Their Taxable Income). Such an elective obligates the Company for three years. Accordingly, commencing taxable year 2003, results for tax purposes are measured in terms of earnings in U.S. dollars. After the initial three-year term, the Company has to make the election on an annual basis. Through taxable year 2011, the Company has consistently elected, for tax purposes, to measure its earnings in U.S. dollars.

## b. Tax rates applicable to the income of the Israeli companies in the Group:

1. Generally, Israeli companies are subject to corporate tax on taxable income. On December 6, 2011, the Knesset approved an amendment pursuant to the Law for Change in the Tax Burden (Legislative Amendments) which will apply beginning in 2012. The amendment includes mainly outline stop reduction of corporate tax rates determined in the Economic Efficiency Law, (Legislative Amendments to implement the economic program for 2009 and 2010) and increase the rate of corporation tax, capital gains tax and betterment tax to 25%. Accordingly, the Company adjusted deferred tax assets and liabilities. However; the effective tax rate payable by a company that derives income from an Approved Enterprise, as discussed below, may be considerably less.
2. Pursuant to another amendment to the Income Tax Ordinance, which became effective in 2003, capital gains are taxed at a reduced rate of 25% from January 1, 2003, instead of the regular corporate tax rate at which such gains were taxed until the aforementioned date. This amendment stipulates that with regard to the sale of assets acquired prior to January 1, 2003, the reduced tax rate will be applicable only for the gain allocated to capital gains earned after the implementation of the amendment, which will be calculated as prescribed by the amendment.

## c. Tax benefits under the Law for the Encouragement of Industry (Taxes), 1969:

The Company is an industrial company as defined by this law and, as such, is entitled to certain income tax benefits, mainly accelerated depreciation in respect of machinery and equipment (as prescribed by regulations published under the Inflationary Adjustments Law) and the right to claim public issuance expenses, amortization of patents and other intangible property rights as deductions for tax purposes.

## d. Tax benefits under the Law for the Encouragement of Capital Investments, 1959 ( the Law ):

The Company's production facilities in Israel have been granted an Approved Enterprise status under the Law. The main benefits arising from such status are tax exempt income for a period of two to four years and reduction in tax rates on income derived from Approved Enterprises for the remaining benefit period. The Company is also a foreign investors company, as defined by the Law and, as such, is entitled to a 10 or 15 year

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period of benefits, based on the level of investment, and to a reduction in tax rates to 10% to 25% (based on the percentage of foreign ownership in each tax year) and to accelerated depreciation in respect of machinery and equipment.

The period of tax benefits, described above, is subject to a limit of 12 years from commencement of production or 14 years from the date of receiving the Approved Enterprise status, whichever occurs earlier.

The Company has five Approved Enterprise plans. Under the approved plans, the undistributed income derived from the Approved Enterprise will be exempt from corporate tax for a period of two to four years, and the Company will be eligible for a reduced tax rate of between 10% and 25% for an additional six to eight years. Notwithstanding

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the foregoing, the Company's undistributed income will be eligible for a reduced tax rate for an additional five years. Under the fourth plan, which was approved in September 2011, the undistributed income was exempted from corporate tax for a period of two years following implementation of the plan and the Company will be eligible for a reduced tax rate of between 10% and 25% (based on the percentage of foreign ownership in each tax year) for an additional eight years thereafter. The Company filed a request for an additional five years of reduced tax rates. The fifth plan, is according to the new Approved Enterprise plan, which does not need approval and its benefits start in 2010. The undistributed income will be exempt from corporate tax for a period of two years and another eight years of 10% - 25% tax. The first two plans already finished their benefit periods.

The entitlement to these benefits is conditional upon the Company fulfilling the requirements of the Law, regulations published thereunder and the instruments of approval for the specific investments in Approved Enterprises. In the event of failure to comply with these requirements, the benefits may be canceled and the Company may be required to refund the amount of the benefits, in whole or in part, including interest. As of December 31, 2011, management believes that the Company is meeting all of the aforementioned requirements.

The income subject to reduced tax rates, attributable to the Approved Enterprises, cannot be distributed to shareholders without subjecting the Company to additional taxes. The Company has decided not to declare dividends out of such tax-exempt income. Accordingly, no deferred income taxes have been provided on income attributable to the Company's Approved Enterprises as the undistributed tax exempt income is essentially permanent by reinvestment.

Income from sources other than the Approved and Privileged Enterprise programs is subject to tax at regular Israeli corporate tax rate.

If the retained income subject to reduced tax rates is distributed, it will be taxed at the corporate tax rate applicable to such profits as if the Company had not chosen the alternative tax benefits (currently 10%).

If the Company pays a dividend out of income derived from the Approved Enterprises during the tax exemption period, the Company will be subject to corporate tax in the year the dividend is distributed in respect of the gross amount of dividend distributed, at the rate that would have been applicable had the Company not elected the Alternative Route (10% to 25%, depending on the level of foreign investment in the company, as explained below).

For 2011, income not eligible for Approved Enterprise benefits mentioned above is taxed at the regular rate of 24% (see b above).

On April 1, 2005, an amendment to the Investment Law came into effect (the Amendment) and has significantly changed the provisions of the Investment Law. The Amendment limits the scope of enterprises which may be approved by the Investment Center by setting criteria for the approval of a facility as a Benefited Enterprise, such as provisions generally requiring that at least 25% of the Benefited Enterprise's income will be derived from export. Additionally, the Amendment enacted major changes in the manner in which tax benefits are awarded under the Investment Law so that companies no longer require Investment Center approval in order to qualify for tax benefits.

However, the Amendment provides that terms and benefits included in any certificate of approval already granted will remain subject to the provisions of the law as they were on the date of such approval. Therefore, the Company's existing Approved Enterprises will generally not be subject to the provisions of the Amendment. As a result of the Amendment, tax-exempt income generated under the provisions of the new law, will subject the Company to taxes upon distribution or liquidation and the Company may be required to record deferred tax liability with respect to such tax-exempt income. The amendment also added section 85a which gives the Minister of Finance the authority to legislate regulation which determines the price in international transactions between related parties (known as transfer pricing issue).

On December 29, 2010, new legislation amending the Investment Law was adopted. Under this new legislation, a uniform corporate tax rate will apply to all qualifying income of certain Industrial Companies, as opposed to the current law's incentives, which are limited to income from

Approved Enterprises during their benefits period. Under

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the new law, the uniform tax rate will be 10% in areas in Israel designated as Development Zone A and 15% elsewhere in Israel during 2011-2012, 7% and 12.5%, respectively, in 2013-2014, and 6% and 12%, respectively thereafter. Certain Special Industrial Companies that meet certain criteria (somewhat equivalent to the criteria for the Strategic Investment Track) will enjoy further reduced tax rates of 5% in Zone A and 8% elsewhere. The profits of these Industrial Companies will be freely distributable as dividends, subject to a 15% withholding tax (or lower, under an applicable tax treaty). The Company did not choose to adopt the new uniform corporate tax rate track.

e. Tax benefits under the Law for the Encouragement of Industry (Taxes), 1969:

The Company qualifies as an Industrial Company within the meaning of the Law for the Encouragement of Industry (Taxes), 1969 (the Industrial Encouragement Law). The Industrial Encouragement Law defines an Industrial Company as a company that is resident in Israel and that derives at least 90% of its income in any tax year, other than income from defense loans, capital gains, interest and dividends, from an enterprise whose major activity in a given tax year is industrial production. Under the Industrial Encouragement Law the Company is entitled to amortization of the cost of purchased know-how and patents over an eight-year period for tax purposes as well as accelerated depreciation rates on equipment and buildings.

f. On July 24, 2002, Amendment 132 to the Israeli Income Tax Ordinance (the Ordinance Amendment) was approved by the Israeli Parliament and came into effect on January 1, 2003. The principal objectives of the Ordinance Amendment were to broaden the categories of taxable income and to reduce the tax rates imposed on employees' income.

The material consequences of the Ordinance Amendment applicable to the Company include, among other things, imposing a tax on all income of Israeli residents, individuals and corporations, regardless of the territorial source of income, certain modifications in the qualified taxation tracks of employee stock options and the introduction of the controlled foreign corporation concept according to which an Israeli company may become subject to Israeli taxes on certain income of a non-Israeli subsidiary, if the subsidiary's primary source of income is passive income (such as interest, dividends, royalties, rental income or capital gains). An Israeli company that is subject to Israeli taxes on the income of its non-Israeli subsidiaries will receive a credit for income taxes paid by the subsidiary in its country of residence. Since the Company benefits from lower tax rates of an Approved Enterprise, such credits are immaterial to its results of operations.

g. Tax rates applicable to the income of the Company:

The Israeli corporate tax rate was 26% in 2009, 25% in 2010 and 24% in 2011.

A company is taxable on its real (non-inflationary) capital gains at the corporate tax rate in the year of sale. A temporary provision for 2006-2009 stipulates that the sale of an asset other than a quoted security (excluding goodwill that was not acquired) that had been purchased prior to January 1, 2003, and sold by December 31, 2009, is subject to corporate tax as follows: the part of the real capital gain that is linearly attributed to the period prior to December 31, 2002 is subject to the corporate tax rate in the year of sale as set forth in the Israeli Income Tax Ordinance, and the part of the real capital gain that is linearly attributed to the period from January 1, 2003, through December 31, 2009, is subject to tax at a rate of 25%.

On December 5, 2011, the Israeli Parliament (the Knesset) passed the Law for Tax Burden Reform (Legislative Amendments), 2011 (the Law) which, among others, cancels effective from 2012, the scheduled progressive reduction in the corporate tax rate. The Law also increases the corporate tax rate to 25% in 2012. In view of this increase in the corporate tax rate to 25% in 2012, the real capital gains tax rate and the real betterment tax rate were also increased accordingly.





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- h. Income from continuing and discontinued operations before income taxes comprises of the following:

|  | <b>Year ended December 31,</b> |                  |                  |
|--|--------------------------------|------------------|------------------|
|  | <b>2011</b>                    | <b>2010</b>      | <b>2009</b>      |
| Domestic (Israel)  | \$ 78,499                      | \$ 37,371        | \$ 35,836        |
| Foreign (North America, the Cayman Islands, Ireland and the U.K.)      | 129,330                        | 37,657           | 11,258           |
| <b>Income from continuing and discontinued operations before taxes</b> | <b>\$ 207,829</b>              | <b>\$ 75,028</b> | <b>\$ 47,094</b> |

- i. Taxes on income are comprised of the following:

|                       | <b>Year ended December 31,</b> |                  |                    |
|-----------------------|--------------------------------|------------------|--------------------|
|                       | <b>2011</b>                    | <b>2010</b>      | <b>2009</b>        |
| Current taxes         | \$ 48,502                      | \$ 7,021         | \$ 8,263           |
| Prior years taxes     | (2,577)                        | (3,264)          | 271                |
| Deferred income taxes | (21,374)                       | 6,720            | (78,191)           |
|                       | <b>\$ 24,551</b>               | <b>\$ 10,477</b> | <b>\$ (69,657)</b> |
| Domestic              | \$ 3,993                       | \$ 1,400         | \$ 6,609           |
| Foreign               | 20,558                         | 9,077            | (76,266)           |
|                       | <b>\$ 24,551</b>               | <b>\$ 10,477</b> | <b>\$ (69,657)</b> |

Included within current and deferred income tax expense are benefits relating to investment tax credits at Taro Canada of \$1,954 and \$1,751 for the years ended December 31, 2011 and 2010, respectively. Taro Canada uses the flow-through method and therefore records the benefits in earnings in the period the tax credits are utilized.

- j. Reconciliation of the statutory tax rate of the parent company in Israel to the effective consolidated tax rate:

|                                | <b>Year ended December 31,</b> |             |             |
|--------------------------------|--------------------------------|-------------|-------------|
|                                | <b>2011</b>                    | <b>2010</b> | <b>2009</b> |
| Statutory tax rate (In Israel) | 24%                            | 25%         | 26%         |

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(Decrease) increase in effective tax rate due to:

|   |         |         |            |
|---|---------|---------|------------|
| Reversal of Valuation Allowance on DTA                            | 0%      | 0%      | (163%)     |
| Mainly tax benefits from reduced tax rates under benefit programs | (5%)    | (12%)   | (14%)      |
| Different tax rates applicable to non-Israeli subsidiaries        | (3%)    | (1%)    | (3%)       |
| Uncertain tax positions, net                                      | (3%)    | 2%      | 5%         |
| Taxes from prior years  | (1%)    | 0%      | 1%         |
| <br>Effective consolidated tax rate                               | <br>12% | <br>14% | <br>(148%) |

k. Current taxes are calculated at the following rates:

|  | <b>Year ended December 31,</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2011</b>                    | <b>2010</b> | <b>2009</b> |
| On Israeli operations (not including Approved Enterprise ) | 24.0%                          | 25.0%       | 26.0%       |
| On U.S. operations *                                       | 35.0%                          | 35.0%       | 35.0%       |
| On Canadian operations *                                   | 26.5%                          | 31.0%       | 33.0%       |
| On U.K. operations *                                       | 26.5%                          | 26.0%       | 28.0%       |
| On Ireland operations *                                    | 12.5%                          | 12.5%       | 12.5%       |

\* The U.S., U.K., Irish and Canadian subsidiaries are taxed on the basis of the tax laws prevailing in their countries of residence. The Canadian subsidiary qualifies for research and development tax credits and manufacturing and processing credits, thereby reducing its effective tax rate.

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## 1. Deferred income taxes:

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and carryforward losses.

|  | <b>December 31,</b> |                  |
|--|---------------------|------------------|
|  | <b>2011</b>         | <b>2010</b>      |
| <b>Deferred tax assets:</b>                  |                     |                  |
| Net operating loss carryforward              | \$ 17,316           | \$ 32,948        |
| Deferred revenue                             | 21,220              | 2,368            |
| Property, plant, and equipment               | 2,261               | 1,959            |
| Accrued expenses                             | 48,851              | 38,647           |
| Bad debt allowance                           | 40                  | 11               |
| Amortization and impairment                  | 7,326               | 8,003            |
| Other, net                                   | 11,630              | 5,631            |
| <b>Total deferred tax assets</b>             | <b>108,644</b>      | <b>89,567</b>    |
| Valuation allowance for deferred tax assets  | (13,458)            | (15,222)         |
| <b>Net deferred tax assets</b>               | <b>95,186</b>       | <b>74,345</b>    |
| <b>Deferred tax liabilities:</b>             |                     |                  |
| Property, plant, and equipment               | (1,897)             | (2,393)          |
| Amortization                                 | 46                  | 18               |
| Other, net                                   | (283)               | (302)            |
| <b>Total deferred tax liabilities</b>        | <b>(2,134)</b>      | <b>(2,677)</b>   |
| <b>Net deferred tax assets (liabilities)</b> | <b>\$ 93,052</b>    | <b>\$ 71,668</b> |
| Domestic                                     | \$ 4,354            | \$ 3,577         |
| Foreign                                      | 88,698              | 68,091           |
|  | <b>\$ 93,052</b>    | <b>\$ 71,668</b> |

The deferred income taxes are presented in the balance sheet as follows:

|   |                     |             |
|---|---------------------|-------------|
|   | (13,458)            | (13,458)    |
|   | <b>December 31,</b> |             |
|   | <b>2011</b>         | <b>2010</b> |
| Among current assets ( other receivables and prepaid expenses ) | \$ 82,885           | \$ 37,855   |

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|                                      |           |           |
|--------------------------------------|-----------|-----------|
| Long-term deferred income tax assets | 12,302    | 36,490    |
| Among short-term liabilities         | (284)     | (335)     |
| Among long-term liabilities          | (1,851)   | (2,342)   |
|                                      | \$ 93,052 | \$ 71,668 |

m. Carryforward tax losses:

*1. The Company:*

As of December 31, 2011, one of the Israeli subsidiaries has carryforward tax losses of \$1,281.

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2. *Canadian subsidiary:*

As of December 31, 2011, this subsidiary has no carryforward tax losses.

3. *U.K. subsidiary:*

As of December 31, 2011, this subsidiary has carryforward tax losses of \$10,799, which may be carried forward and offset against taxable income for an indefinite period in the future. As discussed in Note 2.s, there is a full valuation allowance provided against these losses.

4. *Irish subsidiary:*

As of December 31, 2011, this subsidiary has carryforward tax losses of \$67,141. Taro Ireland commenced trade in 2006 and therefore has satisfied any expiration deadlines. As discussed in Note 2.s, a full valuation allowance is provided against these losses.

5. *U.S. subsidiary:*

As of December 31, 2011, this subsidiary has carryforward tax losses of \$7,471 resulting from prior years U.S. operating losses and the exercise of stock options in 2001 by selling shareholders in a public offering of the Company's shares. These losses can be carried forward against taxable income for 20 years from the year in which the losses were incurred, resulting in expiration dates of 2021 through 2026. The Company estimates that it will utilize \$60,300 of such losses on its adjusted 2011 tax returns. The Company's U.S. subsidiary has been examined by the U.S. tax authorities through 2008; however due to the fact that the U.S. subsidiary has a net operating loss carryforward, the U.S. subsidiary remains subject to examination by the U.S. tax authorities from 2002 onward, but only to the extent of the amount of the net operating loss carryforward. As long as these net operating losses are available, the Company believes its U.S. subsidiary will not have significant tax assessments as a result of the examination.

6. *Hungarian subsidiary:*

As of December 31, 2011, this subsidiary has no carryforward tax losses.

- n. The Company's Board of Directors has determined that its U.S. subsidiary will not pay any dividend as long as such payment will result in any tax expense for the Company.
- o. At December 31, 2011, deferred income taxes were not provided for on a cumulative total of \$225,610 of the undistributed earnings of Taro Canada, which are not taxable provided earnings remain undistributed. Taro Canada intends to invest these earnings indefinitely in its operations.

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- p. Foreign withholding taxes have been accrued as necessary by the Company and its subsidiaries. At December 31, 2010, the Company reversed \$4,270 of withholding tax accruals due to the favorable treaty provisions realized from the assignment of intercompany loans to its Hungarian subsidiary.

- q. Tax assessments:

The Company completed its tax assessments with the Israeli tax authorities for years through 2003. The Company's tax provision was adequate to satisfy these assessments. The Company remains subject to examination by the Israeli tax authorities for years 2004 and onward. The Company believes that its tax provision is adequate to satisfy any assessments resulting from examinations related to these years.

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The Company is now in the process of a tax audit for the years 2004-2008, Taro Research Institute Ltd. is now in the process of a tax audit for the years 2006 - 2008, Taro International Ltd. is now in the process of a tax audit for the years 2004-2008.

The Company's U.S. subsidiary has been examined by U.S. tax authorities through 2008; however, due to the fact that the U.S. subsidiary has a net operating loss carryforward, the U.S. subsidiary remains subject to examination by the U.S. tax authorities only to the extent of the amount of the net operating loss carryforward. As long as these net operating losses are available, the Company believes its U.S. subsidiary will not have any tax assessments.

The Company completed its tax assessments with the Canadian tax authorities for the years through 2003. The Company's tax provision was adequate to satisfy these assessments. The Company remains subject to examination by the Canadian tax authorities for years 2004 and onward. The Company believes that its tax provision is adequate to satisfy any assessments resulting from examinations related to these years.

r. Uncertain tax positions:

The Company adopted FASB ASC Section 740-10-25, *Income taxes-Overall-Recognition*, effective January 1, 2007, which prescribes a model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that it has taken or expects to take on a tax return (see Note 2.s).

|  | <b>December 31,</b> |                  |
|--|---------------------|------------------|
|  | <b>2011</b>         | <b>2010</b>      |
| Unrecognized tax benefits balance at beginning of year     | \$ 21,117           | \$ 19,961        |
| Increases as a result of positions taken in prior period   | 7                   | 260              |
| Decreases as a result of positions taken in prior period   | (301)               | (27)             |
| Increases as a result of positions taken in current period | 635                 | 1,594            |
| Decreases due to settlements with tax authorities          | (6,994)             |                  |
| Decreases due to expiration of statute of limitations      | (39)                | (671)            |
| <b>Unrecognized tax benefits at end of year</b>            | <b>\$ 14,425</b>    | <b>\$ 21,117</b> |

The total amount of interest and penalties recognized on the consolidated statement of operations for the years ended December 31, 2011 and 2010 were \$60 and \$1,296, respectively. The total amount of interest and penalties recognized on the consolidated balance sheet at December 31, 2011 and 2010 were \$3,825 and \$3,779, respectively.

The total amount of unrecognized tax benefits, which would impact the effective tax rate if recognized, was \$14,424 and \$21,117 at December 31, 2011 and 2010, respectively.

Taro Canada has the 2004 and 2005 tax years currently under examination and Taro Israel has the 2004 - 2008 tax years under examination.

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**NOTE 19: SELECTED STATEMENTS OF INCOME DATA**

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2011</b>                    | <b>2010</b> | <b>2009</b> |
| <b>Sales by location of customers :</b>                         |                                |             |             |
| Israel  | \$ 21,528                      | \$ 19,589   | \$ 21,373   |
| Canada  | 43,720                         | 44,169      | 32,775      |
| U.S.A.  | 424,950                        | 305,858     | 278,301     |
| Other   | 15,470                         | 22,919      | 23,487      |
|   | \$ 505,668                     | \$ 392,535  | \$ 355,936  |
| <b>Selling, marketing, general and administrative expenses:</b> |                                |             |             |
| Selling and marketing   | \$ 42,247                      | \$ 41,673   | \$ 36,624   |
| Advertising   | 7,270                          | 6,827       | 5,505       |
| General and administrative *                                    | 44,401                         | 59,402      | 58,215      |
|   | \$ 93,918                      | \$ 107,902  | \$ 100,344  |
| * Including provision for doubtful accounts                     | \$ 90                          | \$ (473)    | \$ 75       |
| <b>Financial (income) expenses:</b>                             |                                |             |             |
| Interest and exchange differences on long-term liabilities      | \$ 4,671                       | \$ 5,252    | \$ 1,656    |
| Income in respect of deposits                                   | (1,520)                        | (985)       | (1,473)     |
| Expenses in respect of short-term credit                        | 72                             | 2,291       | 2,792       |
| Foreign currency transaction (gains) losses                     | (6,920)                        | 5,282       | 10,600      |
|   | \$ (3,697)                     | \$ 11,840   | \$ 13,575   |



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**NOTE 20: SEGMENT INFORMATION**

## a. Geographic Area Information:

The Group operates in one industry segment, which produces, researches, develops and markets pharmaceutical products. Management organizes the Company's operations based on geographic segments, which are presented below in accordance with FASB ASC Paragraph 280-10-50-1, *Segment Reporting Overall Disclosure Operating Segments*.

|   | Israel     | Canada*   | U.S.A.     | Other     | Consolidated |
|---|------------|-----------|------------|-----------|--------------|
| Year ended December 31, 2011 and as of December 31, 2011: |            |           |            |           |              |
| Sales to unaffiliated customers **                        | \$ 21,528  | \$ 43,720 | \$ 424,950 | \$ 15,470 | \$ 505,668   |
| Long-lived assets ***                                     | \$ 92,547  | \$ 41,010 | \$ 43,133  | \$ 2,291  | \$ 178,981   |
| Year ended December 31, 2010 and as of December 31, 2010: |            |           |            |           |              |
| Sales to unaffiliated customers **                        | \$ 19,589  | \$ 44,169 | \$ 305,858 | \$ 22,919 | \$ 392,535   |
| Long-lived assets ***                                     | \$ 99,353  | \$ 45,718 | \$ 45,334  | \$ 3,247  | \$ 193,652   |
| Year ended December 31, 2009 and as of December 31, 2009: |            |           |            |           |              |
| Sales to unaffiliated customers **                        | \$ 21,373  | \$ 32,775 | \$ 278,301 | \$ 23,487 | \$ 355,936   |
| Long-lived assets ***                                     | \$ 104,877 | \$ 49,530 | \$ 42,283  | \$ 7,626  | \$ 204,316   |

\* Includes operations in both Canada and Cayman Islands.

\*\* Based on customer's location.

\*\*\* Includes property, plant and equipment, net; goodwill and intangible assets, net.

- b. For the year ended December 31, 2011, the Company had net sales to three different customers of 18.9%, 12.4% and 11.8% of consolidated net sales. For the year ended December 31, 2010, the Company had net sales to three different customers of 15.9%, 11.0% and 10.5% of consolidated net sales. For the year ended December 31, 2009, the Company had net sales to two different customers of 15.5% and 11.0% of consolidated net sales.

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- c. Sales by therapeutic category, as a percentage of total sales for the years ended December 31, 2011, 2010 and 2009:

| Category                   | Year ended December 31, |      |      |
|----------------------------|-------------------------|------|------|
|                            | 2011                    | 2010 | 2009 |
|                            |                         | %    |      |
| Dermatological and topical | 67                      | 60   | 57   |
| Neuropsychiatric           | 13                      | 14   | 16   |
| Cardiovascular             | 9                       | 14   | 15   |
| Anti-inflammatory          | 5                       | 5    | 5    |
| Other                      | 6                       | 7    | 7    |
| <b>Total</b>               | 100                     | 100  | 100  |

**NOTE 21: DISCONTINUED OPERATIONS**

- a. During 2010, the Company's management decided to sell its Irish facility. The results of operations of the Irish facility have been classified as discontinued operations in the Consolidated Statements of Operations.
- b. The following is the detail of discontinued operations:

|  | Year ended December 31, |          |            |
|--|-------------------------|----------|------------|
|  | 2011                    | 2010     | 2009       |
| Sales, net                                     | \$ (54)                 | \$ (931) | \$ (1,705) |
| Cost of sales                                  | 286                     | 3,278    | 7,682      |
| Gross loss                                     | 232                     | 2,347    | 5,977      |
| Operating expenses:                            |                         |          |            |
| Research and development, net                  | 88                      | 267      | 940        |
| Selling, marketing, general and administrative | 295                     | 921      | 1,858      |
| Operating loss                                 | 615                     | 3,535    | 8,775      |
| Financial expenses, net                        | (144)                   | (3,139)  | 2,952      |
| Other gain, net                                | (38)                    | (44)     | (13)       |
| Loss before income taxes                       | 433                     | 352      | 11,714     |
| Tax expense                                    |                         |          |            |
| Net loss from discontinued operations          | \$ 433                  | \$ 352   | \$ 11,714  |



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**NOTE 22: RELATED PARTY TRANSACTIONS**

The Company has substantial relationships with Sun. Certain of Taro's Board members, including the Chairman, are also on Sun Pharma's Board of Directors. In addition, certain of Taro's officers and executives are also executives of Sun. Taro's Interim Chief Executive Officer, who is also a member of the Board of Directors of Taro, is an officer of an indirect subsidiary of Sun Pharma.

During 2011, Taro entered into various commercial transactions, including product distribution and service agreements with Sun in the ordinary course of our business. The Company does not currently deem any of these material or unusual and believes that terms of these transactions are comparable to those offered by or that could be obtained from unrelated third parties. Additionally, pursuant to Israeli legal requirements, each of the transactions was presented to the Audit Committee, which determined that each such transaction was not considered extraordinary pursuant to Israeli legal requirements and therefore did not require shareholder approval.

On October 18, 2011, the Company received a letter from Sun making a non-binding proposal for the acquisition of all of the issued and outstanding shares of Taro, not currently held by Sun, at a price of \$24.50 per share, in cash. The Company's Board of Directors formed an independent Special Committee, comprised of Professor Dov Pekelman (Chairman of the Special Committee), Ilana Avidov-Mor and Dan Biran, to review and evaluate the offer with its independent financial and legal advisors.

**NOTE 23: SUBSEQUENT EVENTS**

- a. On January 31, 2012, Taro Canada and Sun entered into a master supply agreement whereby Taro Canada would market, distribute, sell, use and license designated Sun products, in addition to Sumatriptan, within Canada. The parties entered into the transaction on an arm's length basis and the Audit Committee and Board of Directors approved the transaction. The initial term of the agreement is for three years with an option to renew. Pursuant to both supply agreements with Sun, Taro receives an agreed upon percentage of the net sales for each product covered by the agreements.
  
- b. On February 21, 2012, the Company entered into a License and Settlement Agreement (the "Medicis Settlement Agreement") with Medicis Pharmaceutical Corporation. In connection with the Medicis Settlement Agreement, we agreed to settle all legal disputes between the parties relating to Medicis' LOPROX® Shampoo and Medicis agreed to

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withdraw its complaint against Taro pending in the U.S. District Court for the Southern District of New York for alleged patent infringement. Subject to the terms and conditions contained in the Medicis Settlement Agreement, Medicis granted Taro a non-exclusive, royalty-bearing license to make and sell limited quantities of our generic version of LOPROX® Shampoo.

c. Listing of Company's shares on the NYSE:  
On March 22, 2012, the Company's shares were listed on the NYSE and began trading under the symbol TARO . In conjunction with the NYSE listing, the Company's stock ceased trading on the Pink Sheet markets, where the Company used the ticker symbol TAROF.

d. As of March 31, 2012, Mrs. Elisha Saar, C.P.A., an independent public accountant, was terminated as the Company's internal auditor and as of that same date Mrs. Rita Gerson was appointed by the Company's Board of Directors as internal auditor and ceased being an officer of the Company.

e. Stock options:  
Between January 1, 2012 and April 4, 2012, no stock options were granted to the Company's directors or employees.

**End of consolidated financial statements**

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Schedule VALUATION AND QUALIFYING ACCOUNTS

**SCHEDULE II: VALUATION AND QUALIFYING ACCOUNTS**

Schedules have been omitted as the required information is provided elsewhere in these financial statements.

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