

RENASANT CORP  
Form 10-Q  
November 09, 2011  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2011

Or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-13253

**RENASANT CORPORATION**

(Exact name of registrant as specified in its charter)

Edgar Filing: RENASANT CORP - Form 10-Q

**Mississippi**  
(State or other jurisdiction of  
incorporation or organization)

**64-0676974**  
(I.R.S. Employer  
Identification No.)

**209 Troy Street, Tupelo, Mississippi**  
(Address of principal executive offices)

**38804-4827**  
(Zip Code)

**(662) 680-1001**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2011, 25,061,068 shares of the registrant's common stock, \$5.00 par value per share, were outstanding. The registrant has no other classes of securities outstanding.

**Table of Contents**

RENASANT CORPORATION AND SUBSIDIARIES

Form 10-Q

For the quarterly period ended September 30, 2011

CONTENTS

<b><u>PART I - FINANCIAL INFORMATION</u></b>	3
Item 1. <u>Financial Statements (Unaudited)</u>	3
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Income</u>	4
<u>Condensed Consolidated Statements of Cash Flows</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	34
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	55
Item 4. <u>Controls and Procedures</u>	55
<b><u>PART II - OTHER INFORMATION</u></b>	56
Item 1A. <u>Risk Factors</u>	56
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	56
Item 6. <u>Exhibits</u>	57
<b><u>SIGNATURES</u></b>	58
<b><u>EXHIBIT INDEX</u></b>	59

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS**

Renasant Corporation and Subsidiaries

Consolidated Balance Sheets

*(In Thousands, Except Share Data)*

	(Unaudited) September 30, 2011	December 31, 2010
<b>Assets</b>		
Cash and due from banks	\$ 62,723	\$ 47,705
Interest-bearing balances with banks	172,594	244,964
Cash and cash equivalents	235,317	292,669
Securities held to maturity (fair value of \$262,342 and \$228,157, respectively)	250,876	230,786
Securities available for sale, at fair value	468,005	603,686
Mortgage loans held for sale	24,739	27,704
Loans, net of unearned income:		
Covered under loss-share agreements	359,813	333,681
Not covered under loss-share agreements	2,204,955	2,190,909
Total loans, net of unearned income	2,564,768	2,524,590
Allowance for loan losses	(48,532)	(45,415)
Loans, net	2,516,236	2,479,175
Premises and equipment, net	52,123	51,424
Other real estate owned and repossessions:		
Covered under loss-share agreements	44,021	54,715
Not covered under loss-share agreements	72,765	71,833
Total other real estate owned and repossessions	116,786	126,548
Goodwill	184,879	184,879
Other intangible assets, net	7,876	6,988
FDIC loss-share indemnification asset	127,981	155,657
Other assets	151,656	137,811
<b>Total assets</b>	<b>\$ 4,136,474</b>	<b>\$ 4,297,327</b>
<b>Liabilities and shareholders equity</b>		
<b>Liabilities</b>		
Deposits		
Noninterest-bearing	\$ 493,130	\$ 368,798
Interest-bearing	2,849,225	3,099,353
Total deposits	3,342,355	3,468,151
Short-term borrowings	17,388	15,386
Long-term debt	245,181	301,050
Other liabilities	44,149	43,231

Edgar Filing: RENASANT CORP - Form 10-Q

<b>Total liabilities</b>	3,649,073	3,827,818
<b>Shareholders equity</b>		
Preferred stock, \$.01 par value 5,000,000 shares authorized; no shares issued and outstanding		
Common stock, \$5.00 par value 75,000,000 shares authorized, 26,715,797 shares issued; 25,061,068 and 25,043,112 shares outstanding, respectively	133,579	133,579
Treasury stock, at cost	(26,899)	(27,187)
Additional paid-in capital	217,882	217,011
Retained earnings	169,586	162,547
Accumulated other comprehensive loss	(6,747)	(16,441)
<b>Total shareholders equity</b>	487,401	469,509
<b>Total liabilities and shareholders equity</b>	\$ 4,136,474	\$ 4,297,327

*See Notes to Consolidated Financial Statements.*

**Table of Contents**

Renasant Corporation and Subsidiaries

Consolidated Statements of Income (Unaudited)

*(In Thousands, Except Share Data)*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Interest income</b>				
Loans	\$ 35,057	\$ 36,118	\$ 107,098	\$ 100,224
Securities				
Taxable	4,756	5,454	15,725	16,591
Tax-exempt	2,053	1,594	6,252	4,343
Other	64	267	433	364
<b>Total interest income</b>	<b>41,930</b>	<b>43,433</b>	<b>129,508</b>	<b>121,522</b>
<b>Interest expense</b>				
Deposits	6,747	12,485	25,605	33,264
Borrowings	2,319	3,831	7,321	13,051
<b>Total interest expense</b>	<b>9,066</b>	<b>16,316</b>	<b>32,926</b>	<b>46,315</b>
<b>Net interest income</b>	<b>32,864</b>	<b>27,117</b>	<b>96,582</b>	<b>75,207</b>
Provision for loan losses	5,500	11,500	16,350	25,165
<b>Net interest income after provision for loan losses</b>	<b>27,364</b>	<b>15,617</b>	<b>80,232</b>	<b>50,042</b>
<b>Noninterest income</b>				
Service charges on deposit accounts	4,797	5,771	14,759	16,222
Fees and commissions	4,898	3,654	13,584	10,784
Insurance commissions	847	828	2,462	2,492
Trust revenue	771	562	2,034	1,778
Gains on sales of securities	5,041	1,906	5,057	3,955
Other-than-temporary-impairment losses on securities available for sale		(13,406)	(15,445)	(14,748)
Non-credit related portion of other-than-temporary impairment on securities, recognized in other comprehensive income		10,491	15,183	11,673
Net impairment losses on securities		(2,915)	(262)	(3,075)
BOLI income	617	529	2,095	1,841
Gains on sales of mortgage loans held for sale	1,371	1,774	3,471	4,097
Gain on acquisition	570	42,211	9,344	42,211
Other	701	214	2,168	1,057
<b>Total noninterest income</b>	<b>19,613</b>	<b>54,534</b>	<b>54,712</b>	<b>81,362</b>
<b>Noninterest expense</b>				
Salaries and employee benefits	17,493	16,694	49,903	42,943
Data processing	1,927	1,703	5,372	4,709
Net occupancy and equipment	3,434	3,271	10,030	9,128
Other real estate owned	6,336	4,635	11,969	6,330
Professional fees	1,004	913	3,108	2,660
Advertising and public relations	1,305	1,159	3,737	3,027
Intangible amortization	351	505	1,376	1,451

Edgar Filing: RENASANT CORP - Form 10-Q

Communications	1,185	1,218	4,024	3,351
Merger-related expenses	326	1,955	1,651	1,955
Extinguishment of debt		2,785	1,903	2,785
Other	4,768	4,733	14,334	13,054
<b>Total noninterest expense</b>	<b>38,129</b>	<b>39,571</b>	<b>107,407</b>	<b>91,393</b>
Income before income taxes	8,848	30,580	27,537	40,011
Income taxes	2,316	11,029	7,695	13,057
<b>Net income</b>	<b>\$ 6,532</b>	<b>\$ 19,551</b>	<b>\$ 19,842</b>	<b>\$ 26,954</b>
<b>Basic earnings per share</b>	<b>\$ 0.26</b>	<b>\$ 0.81</b>	<b>\$ 0.79</b>	<b>\$ 1.22</b>
<b>Diluted earnings per share</b>	<b>\$ 0.26</b>	<b>\$ 0.81</b>	<b>\$ 0.79</b>	<b>\$ 1.21</b>
<b>Cash dividends per common share</b>	<b>\$ 0.17</b>	<b>\$ 0.17</b>	<b>\$ 0.51</b>	<b>\$ 0.51</b>

*See Notes to Consolidated Financial Statements.*

**Table of Contents**

Renasant Corporation and Subsidiaries

Condensed Consolidated Statements of Cash Flows (Unaudited)

*(In Thousands)*

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>Operating activities</b>		
<b>Net cash provided by operating activities</b>	\$ 104,740	\$ 62,924
<b>Investing activities</b>		
Purchases of securities available for sale	(57,535)	(307,492)
Proceeds from sales of securities available for sale	86,047	129,924
Proceeds from call/maturities of securities available for sale	121,620	203,577
Purchases of securities held to maturity	(89,666)	(47,463)
Proceeds from sales of securities held to maturity	13,033	
Proceeds from call/maturities of securities held to maturity	56,427	8,525
Net (increase) decrease in loans	(5,889)	91,523
Purchases of premises and equipment	(3,787)	(2,015)
Proceeds from sales of premises and equipment	85	8
Net cash paid in acquisition	(792)	
Net cash received in acquisition	148,443	337,127
<b>Net cash provided by investing activities</b>	267,986	413,714
<b>Financing activities</b>		
Net increase in noninterest-bearing deposits	114,236	17,475
Net decrease in interest-bearing deposits	(463,039)	(67,750)
Net increase (decrease) in short-term borrowings	2,002	(2,975)
Proceeds from long-term debt		2,180
Repayment of long-term debt	(70,729)	(317,800)
Cash paid for dividends	(12,803)	(11,447)
Cash received on exercise of stock-based compensation	255	126
Excess tax benefit from stock-based compensation		4
Proceeds from equity offering		51,402
<b>Net cash used in financing activities</b>	(430,078)	(328,785)
<b>Net (decrease) increase in cash and cash equivalents</b>	(57,352)	147,853
<b>Cash and cash equivalents at beginning of period</b>	292,669	148,560
<b>Cash and cash equivalents at end of period</b>	\$ 235,317	\$ 296,413
<b>Supplemental disclosures</b>		
Noncash transactions:		
Transfers of loans to other real estate	\$ 31,279	\$ 25,471
<i>See Notes to Consolidated Financial Statements.</i>		

---

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note A Significant Accounting Policies**

*(In Thousands, Except Share Data)*

**Basis of Presentation:** Renasant Corporation (referred to herein as the Company) owns and operates Renasant Bank (Renasant Bank or the Bank) and Renasant Insurance, Inc. The Company offers a diversified range of financial and insurance services to its retail and commercial customers through its subsidiaries and full service offices located throughout north and north central Mississippi, west and middle Tennessee, north and central Alabama and north Georgia.

The accompanying unaudited consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with generally accepted accounting principles for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. For further information regarding the Company's accounting policies, refer to the audited consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

The Company has evaluated subsequent events that have occurred after September 30, 2011 through the date of issuance of its financial statements for consideration of recognition or disclosure.

**Impact of Recently-Issued Accounting Standards and Pronouncements:** In January 2010, the Financial Accounting Standards Board (FASB) issued an update to Accounting Standards Codification Topic (ASC) 820, Fair Value Measurements and Disclosures, (ASC 820) that requires a reporting entity to present separately information about purchases, sales, issuances and settlements in the reconciliation for fair value measurements using Level 3 inputs. These disclosures are effective for interim and annual reporting periods beginning after December 15, 2010. See Note J, Fair Value Measurements, in these Notes to Consolidated Financial Statements for further disclosures regarding the Company's adoption of this update.

In July 2010, FASB issued an update to ASC 310, Receivables, (ASC 310) that requires enhanced and additional disclosures that will provide financial statement users with greater transparency about a reporting entity's allowance for credit losses and the credit quality of its financial receivables. A reporting entity must provide disclosures that facilitate financial statement users' evaluation of the nature of credit risk inherent in its portfolio of financing receivables, explaining how that risk is analyzed and assessed in arriving at the allowance for credit losses, and detailing the changes and reasons for those changes in the allowance for credit losses. To achieve those objectives, a reporting entity should provide disclosures by portfolio segment and/or by class of financing receivable. This update to ASC 310 amends existing disclosures to require a reporting entity to provide a rollforward schedule of the allowance for credit losses on a portfolio segment basis, with the ending balance further segregated by impairment method. A reporting entity must also present nonaccrual, past due 90 days or more and still accruing and impaired financing receivables by class. Additional disclosures include (i) credit quality indicators of financing receivables at the end of the reporting period presented by class, (ii) the aging of past due financing receivables at the end of the reporting period presented by class, (iii) the nature and extent of troubled debt restructurings that occurred during the period presented by class and their effect on the allowance for credit losses, (iv) the nature and extent of financing receivables modified as troubled debt restructurings within the previous twelve months that defaulted during the reporting period presented by class and their effect on the allowance for credit losses, and (v) significant purchases and sales of financing receivables during the reporting period presented by portfolio segment. The disclosures as of the end of a reporting period became effective for the Company's financial statements at December 31, 2010. The disclosures about activity that occurs during a reporting period became effective for the Company's financial statements beginning on January 1, 2011. See Note D, Loans and the Allowance for Loan Losses, in these Notes to Consolidated Financial Statements for disclosures reflecting the Company's adoption of this update. An update issued in January 2011 temporarily deferred the effective date for the disclosures related to troubled debt restructurings to be concurrent with the effective date of the then-proposed update which is discussed in the following paragraph.

---

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note A Significant Accounting Policies (continued)**

In April 2011, FASB issued an update to ASC 310 that clarifies which loan modifications constitute troubled debt restructurings in conformity with ASC 310 and is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings. In evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude both that the restructuring constitutes a concession by the creditor to the borrower and that the borrower is experiencing financial difficulties. This update to ASC 310 became effective for interim and annual reporting periods beginning on or after June 15, 2011 and was to be applied retrospectively to troubled debt restructurings occurring on or after the beginning of the fiscal year of adoption. See Note D, Loans and the Allowance for Loan Losses, in these Notes to Consolidated Financial Statements for disclosures reflecting the Company's adoption of this update.

In June 2011, FASB issued an update to ASC 220, Comprehensive Income, (ASC 220) that eliminates the option to present components of other comprehensive income as part of the Statements of Changes in Shareholders' Equity. This update requires that all nonowner changes in shareholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In a single continuous statement, the entity is required to present the components of net income and total net income, the components of other comprehensive income and a total for other comprehensive income, along with the total of comprehensive income in that statement. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. Regardless of whether an entity chooses to present comprehensive income in a single continuous statement or in two separate but consecutive statements, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. This update to ASC 220 is effective for interim and annual reporting periods beginning on or after December 15, 2011 and should be applied retrospectively. The Company is currently in the process of evaluating the impact of adopting this update on its financial statements.

In September 2011, FASB issued an update to ASC 350, Intangibles—Goodwill and Other, (ASC 350) that gives a reporting entity the option, before performing the two-step impairment test required under ASC 350, to first assess qualitative factors to determine whether the existence of events or circumstances requires a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing these qualitative factors, a reporting entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if a reporting entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. If the carrying amount of a reporting unit exceeds its fair value, then the reporting entity is required to perform the second step of the goodwill impairment test to measure the amount of the impairment loss, if any. The update to ASC 350 also provides that a reporting entity may bypass the qualitative assessment for any reporting unit in any period and proceed directly to performing the first step of the two-step goodwill impairment test. A reporting entity may resume performing the qualitative assessment in any subsequent period. This update to ASC 350 is effective for annual and interim impairment tests beginning after December 15, 2011. The Company is currently in the process of evaluating the impact of adopting this update on its goodwill impairment testing process.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note B Mergers and Acquisitions***(In Thousands)**Acquisition of RBC Bank (USA) Trust Division*

On August 31, 2011, the Company acquired the Birmingham, Alabama-based trust department of RBC Bank (USA), which services clients in Alabama and Georgia. Under the terms of the transaction, RBC Bank (USA) transferred its approximately \$680,000 in assets under management, comprised of personal and institutional clients with over 200 trust, custodial and escrow accounts, to a wholly-owned subsidiary, and Renasant Bank acquired all of the ownership interests in the subsidiary. In connection with the acquisition, the Company recognized a gain of \$570, which is recognized under the line item *Gain on acquisition* in the Consolidated Statements of Income for the three and nine months ended September 30, 2011. Acquisition costs related to the transaction of \$326 were recognized under the line item *Merger-related expenses* in the Consolidated Statements of Income for the three and nine months ended September 30, 2011.

*FDIC-Assisted Acquisition of Certain Assets and Liabilities of American Trust Bank*

On February 4, 2011, the Bank entered into a purchase and assumption agreement with loss-share agreements with the Federal Deposit Insurance Corporation (the *FDIC*) to acquire specified assets and assume specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia (*American Trust*). American Trust operated 3 branches in the northwest region of Georgia.

In connection with the acquisition, the Bank entered into loss-share agreements with the FDIC that covered \$73,657 of American Trust loans (the *covered loans*). The Bank will share in the losses on the asset pools (including single family residential mortgage loans and commercial loans) covered under the loss-share agreements. Pursuant to the terms of the loss-share agreements, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered loans, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered loans.

The acquisition of American Trust resulted in a pre-tax gain of \$8,774. Due to the difference in tax bases of the assets acquired and liabilities assumed, the Company recorded a deferred tax liability of \$3,356, resulting in an after-tax gain of \$5,418. Acquisition costs related to the American Trust acquisition of \$1,325 were recognized under the line item *Merger-related expenses* in the Consolidated Statements of Income for the nine months ended September 30, 2011.

The following table sets forth the fair values of the assets acquired and liabilities assumed by the Bank in the acquisition of American Trust as of February 4, 2011:

<b>Assets Acquired</b>	
Cash and due from banks	\$ 148,443
Securities available for sale	7,060
Federal Home Loan Bank stock	1,192
Loans	74,399
FDIC loss-share indemnification asset	11,926
Core deposit intangible	229
Other assets	4,256
<b>Total assets acquired</b>	<b>247,505</b>
<b>Liabilities Assumed</b>	
Deposits:	

Edgar Filing: RENASANT CORP - Form 10-Q

Noninterest-bearing	10,096
Interest-bearing	212,911
Total deposits	223,007
Advances from the Federal Home Loan Bank	15,020
Accrued expenses and other liabilities	704
<b>Total liabilities assumed</b>	<b>238,731</b>
<b>Net assets acquired</b>	<b>8,774</b>
Deferred tax liability	3,356
<b>Net assets assumed, including deferred tax liability</b>	<b>\$ 5,418</b>

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note B Mergers and Acquisitions (continued)**

The Company's operating results for the three and nine months ended September 30, 2011 include the operating results of the assets acquired and liabilities assumed in the American Trust acquisition subsequent to the February 4, 2011 closing date. The significance of the fair value adjustments recorded as well as the nature of the loss-share agreements in connection with an FDIC-assisted transaction are integral to accurately assessing the impact of the acquired operations on the operations of the Company. Disclosure of pro forma financial information is made more difficult by the troubled nature of American Trust prior to the date of the acquisition. Therefore, the Company has determined that pro forma financial information in relation to the acquisition of American Trust is neither practical nor meaningful.

*FDIC-Assisted Acquisition of Certain Assets and Liabilities of Crescent Bank & Trust*

On July 23, 2010 the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in Jasper, Georgia (Crescent), from the FDIC, as receiver for Crescent. For more information regarding the Crescent acquisition, please refer to Note B, FDIC-Assisted Acquisition of Certain Assets and Liabilities of Crescent Bank & Trust, in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data, of the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities***(In Thousands)*

The amortized cost and fair value of securities held to maturity were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>September 30, 2011</b>				
Obligations of other U.S. Government agencies and corporations	\$ 28,218	\$ 148	\$ (26)	\$ 28,340
Obligations of states and political subdivisions	222,658	11,371	(27)	234,002
	\$ 250,876	\$ 11,519	\$ (53)	\$ 262,342
<b>December 31, 2010</b>				
Obligations of other U.S. Government agencies and corporations	\$ 24,703	\$	\$ (404)	\$ 24,299
Obligations of states and political subdivisions	206,083	1,408	(3,633)	203,858
	\$ 230,786	\$ 1,408	\$ (4,037)	\$ 228,157

In light of the ongoing fiscal uncertainty in state and local governments, the Company analyzed its exposure to potential losses in its security portfolio. Management reviewed the underlying credit rating and analyzed the financial condition of the respective issuers. Based on this analysis, the Company sold certain securities representing obligations of state and political subdivisions that were classified as held to maturity. The securities sold showed significant credit deterioration in that an analysis of the financial condition of the respective issuers showed the issuers were operating at net deficits with little to no financial cushion to offset future contingencies. These securities had a carrying value of \$13,017 and the Company recognized a net gain of \$16 on the sale during the nine months ended September 30, 2011.

The amortized cost and fair value of securities available for sale were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>September 30, 2011</b>				
Obligations of other U.S. Government agencies and corporations	\$ 34,664	\$ 269	\$	\$ 34,933
Mortgage-backed securities	393,045	15,597	(47)	408,595
Trust preferred securities	30,410		(20,424)	9,986
Other equity securities	14,401	90		14,491
	\$ 472,520	\$ 15,956	\$ (20,471)	\$ 468,005
<b>December 31, 2010</b>				
Obligations of other U.S. Government agencies and corporations	\$ 73,656	\$ 266	\$ (1,170)	\$ 72,752
Mortgage-backed securities	489,068	10,819	(3,377)	496,510

## Edgar Filing: RENASANT CORP - Form 10-Q

Trust preferred securities	32,452	150	(28,019)	4,583
Other equity securities	29,674	167		29,841
	\$ 624,850	\$ 11,402	\$ (32,566)	\$ 603,686

Gross gains on sales of securities available for sale for the nine months ended September 30, 2011 and 2010 were \$5,041 and \$4,499, respectively. No securities available for sale were sold at a loss during the nine months ended September 30, 2011. Gross losses on sales of securities available for sale were \$544 for the nine months ended September 30, 2010.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

The amortized cost and fair value of securities at September 30, 2011 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may call or prepay obligations with or without call or prepayment penalties.

	Held to Maturity		Available for Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due within one year	\$ 6,355	\$ 6,381	\$	\$
Due after one year through five years	40,897	41,802		
Due after five years through ten years	73,815	76,771	34,664	34,933
Due after ten years	129,809	137,388	30,410	9,986
Mortgage-backed securities			393,045	408,595
Other equity securities			14,401	14,491
	\$ 250,876	\$ 262,342	\$ 472,520	\$ 468,005

The following table presents the age of gross unrealized losses and fair value by investment category:

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Held to Maturity:</b>						
<b>September 30, 2011</b>						
Obligations of other U.S Government agencies and corporations	\$ 4,974	\$ (26)	\$	\$	\$ 4,974	\$ (26)
Obligations of states and political subdivisions	4,573	(27)			4,573	(27)
<b>Total</b>	<b>\$ 9,547</b>	<b>\$ (53)</b>	<b>\$</b>	<b>\$</b>	<b>\$ 9,547</b>	<b>\$ (53)</b>
<b>December 31, 2010</b>						
Obligations of other U.S Government agencies and corporations	\$ 15,104	\$ (404)	\$	\$	\$ 15,104	\$ (404)
Obligations of states and political subdivisions	97,367	(3,633)			97,367	(3,633)
<b>Total</b>	<b>\$ 112,471</b>	<b>\$ (4,037)</b>	<b>\$</b>	<b>\$</b>	<b>\$ 112,471</b>	<b>\$ (4,037)</b>
<b>Available for Sale:</b>						
<b>September 30, 2011</b>						
Obligations of other U.S Government agencies and corporations	\$	\$	\$	\$	\$	\$
Mortgage-backed securities	7,809	(27)	6,256	(20)	14,065	(47)

Edgar Filing: RENASANT CORP - Form 10-Q

Trust preferred securities			9,986	(20,424)	9,986	(20,424)
Other equity securities						
Total	\$ 7,809	\$ (27)	\$ 16,242	\$ (20,444)	\$ 24,051	\$ (20,471)

**December 31, 2010**

Obligations of other U.S Government agencies and corporations	\$ 39,513	\$ (1,170)	\$	\$	\$ 39,513	\$ (1,170)
Mortgage-backed securities	148,867	(3,359)	2,254	(18)	151,121	(3,377)
Trust preferred securities			1,433	(28,019)	1,433	(28,019)
Other equity securities						
Total	\$ 188,380	\$ (4,529)	\$ 3,687	\$ (28,037)	\$ 192,067	\$ (32,566)

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

The Company evaluates its investment portfolio for other-than-temporary-impairment ( OTTI ) on a quarterly basis. Impairment is assessed at the individual security level. The Company considers an investment security impaired if the fair value of the security is less than its cost or amortized cost basis.

When impairment of an equity security is considered to be other-than-temporary, the security is written down to its fair value and an impairment loss is recorded as a loss within noninterest income in the Consolidated Statements of Income. When impairment of a debt security is considered to be other-than-temporary, the security is written down to its fair value. The amount of OTTI recorded as a loss within noninterest income depends on whether an entity intends to sell the debt security and whether it is more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis. If an entity intends to, or has decided to, sell the debt security or more likely than not will be required to sell the security before recovery of its amortized cost basis, OTTI must be recognized in earnings in an amount equal to the entire difference between the security's amortized cost basis and its fair value. If an entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis, OTTI is separated into the amount representing credit loss and the amount related to all other market factors. The amount related to credit loss is recognized in earnings. The amount related to other market factors is recognized in other comprehensive income, net of applicable taxes.

The Company holds investments in pooled trust preferred securities that had a cost basis of \$30,410 and \$29,452 and a fair value of \$9,986 and \$1,433 at September 30, 2011 and December 31, 2010, respectively. The investments in pooled trust preferred securities consists of four securities representing interests in various tranches of trusts collateralized by debt issued by over 358 financial institutions. Management's determination of the fair value of each of its holdings in pooled trust preferred securities is based on the current credit ratings, the known deferrals and defaults by the underlying issuing financial institutions and the degree to which future deferrals and defaults would be required to occur before the cash flow for the Company's tranches is negatively impacted. In addition, management continually monitors key credit quality and capital ratios of the issuing institutions. This determination is further supported by quarterly valuations of each security obtained by the Company performed by third parties. The Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of the investments' amortized cost, which may be maturity. At September 30, 2011, management did not, and does not currently, believe such securities will be settled at a price less than the amortized cost of the investment.

The following table provides information regarding the Company's investments in pooled trust preferred securities at September 30, 2011:

Name	Single/ Pooled	Class/ Tranche	Amortized Cost	Fair Value	Unrealized Loss	Lowest Credit Rating	Issuers Currently in Deferral or Default	Projected Additional Deferrals or Defaults
XIII	Pooled	B-2	\$ 1,245	\$ 689	\$ (556)	Ca	31%	14%
XXIII	Pooled	B-2	10,770	4,255	(6,515)	Ca	24%	7%
XXIV	Pooled	B-2	12,733	4,051	(8,682)	Ca	35%	8%
XXVI	Pooled	B-2	5,662	991	(4,671)	Ca	32%	4%
			\$ 30,410	\$ 9,986	\$ (20,424)			

The Company recognized credit related impairment losses on securities deemed other-than-temporarily impaired of \$262 and \$3,075 during the nine months ended September 30, 2011 and 2010, respectively. The following table provides a summary of the cumulative credit related losses recognized in earnings for which a portion of OTTI has been recognized in other comprehensive income:

Edgar Filing: RENASANT CORP - Form 10-Q

	<b>2011</b>	<b>2010</b>
Balance at January 1	\$ (3,075)	\$
Additions related to credit losses for which OTTI was not previously recognized	(262)	(3,075)
Increases in credit loss for which OTTI was previously recognized		
Balance at September 30	\$ (3,337)	\$ (3,075)

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses***(In Thousands)*

The following is a summary of loans:

	September 30, 2011	December 31, 2010
Commercial, financial, agricultural	\$ 267,146	\$ 265,276
Lease financing	368	533
Real estate construction	86,501	82,361
Real estate 1-4 family mortgage	827,099	872,382
Real estate commercial mortgage	1,321,407	1,239,843
Installment loans to individuals	62,265	64,225
<b>Gross loans</b>	<b>2,564,786</b>	<b>2,524,620</b>
Unearned income	(18)	(30)
<b>Loans, net of unearned income</b>	<b>2,564,768</b>	<b>2,524,590</b>
Allowance for loan losses	(48,532)	(45,415)
<b>Net loans</b>	<b>\$ 2,516,236</b>	<b>\$ 2,479,175</b>

Loans acquired in FDIC-assisted acquisitions were recorded, as of their respective acquisition dates, at fair value. The fair value of these loans represents the expected discounted cash flows to be received over the lives of the loans, taking into account the Company's estimate of future credit losses on the loans. These loans were excluded from the calculation of the allowance for loan losses and no provision for loan losses was recorded for these loans during the nine months ended September 30, 2011 or for the year ended December 31, 2010 because the fair value measurement incorporates an estimate of losses on acquired loans. The Company will continue to monitor future cash flows on these loans; to the extent future cash flows deteriorate below initial projections, the Company may be required to reserve for these loans in the allowance for loan losses through future provision for loan losses.

In these Notes to Consolidated Financial Statements, the Company refers to loans subject to the loss-share agreements as covered loans or loans covered under loss-share agreements and loans that are not subject to the loss-share agreements as not covered loans or loans not covered by loss-share agreements.

A summary of loans acquired in FDIC-assisted acquisitions at fair value follows:

	Impaired Covered Loans	Other Covered Loans	Not Covered Loans	Total Loans
<b>September 30, 2011</b>				
Commercial, financial, agricultural	\$ 37	\$ 19,159	\$ 367	\$ 19,563
Real estate construction	3,994	6,817		10,811
Real estate 1-4 family mortgage	12,582	101,646	151	114,379

Edgar Filing: RENASANT CORP - Form 10-Q

Real estate commercial mortgage	48,978	166,392	1,009	216,379
Installment loans to individuals		208	5,112	5,320
<b>Total</b>	<b>\$ 65,591</b>	<b>\$ 294,222</b>	<b>\$ 6,639</b>	<b>\$ 366,452</b>

**December 31, 2010**

Commercial, financial, agricultural	\$ 10	\$ 20,911	\$ 3	\$ 20,924
Real estate construction	8,313	7,250		15,563
Real estate 1-4 family mortgage	20,293	102,225		122,518
Real estate commercial mortgage	67,445	107,128		174,573
Installment loans to individuals		106	8,052	8,158
<b>Total</b>	<b>\$ 96,061</b>	<b>\$ 237,620</b>	<b>\$ 8,055</b>	<b>\$ 341,736</b>

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Allowance for Loan Losses*

The allowance for loan losses is established through a provision for loan losses charged to earnings resulting from measurements of inherent credit risk in the loan portfolio and estimates of probable losses or impairments of individual loans. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. The following table provides a rollforward of the allowance for loan losses and a breakdown of the ending balance of the allowance based on the Company's impairment methodology for the periods presented:

	Commercial	Real Estate - Construction	Real Estate - 1-4 Family Mortgage	Real Estate - Commercial Mortgage	Installment and Other <sup>(1)</sup>	Total
<b>Three months ended September 30, 2011</b>						
Allowance for loan losses:						
Beginning balance	\$ 3,841	\$ 1,389	\$ 19,864	\$ 21,518	\$ 959	\$ 47,571
Provision for loan losses	134	(240)	4,298	1,318	(10)	5,500
Charge-offs	(210)		(3,281)	(1,372)	(105)	(4,968)
Recoveries	61	18	245	17	88	429
Ending balance	\$ 3,826	\$ 1,167	\$ 21,126	\$ 21,481	\$ 932	\$ 48,532
<b>Nine Months Ended September 30, 2011</b>						
Allowance for loan losses:						
Beginning balance	\$ 2,625	\$ 2,115	\$ 20,870	\$ 18,779	\$ 1,026	\$ 45,415
Provision for loan losses	2,456	(199)	9,570	4,562	(39)	16,350
Charge-offs	(1,494)	(798)	(9,896)	(2,746)	(194)	(15,128)
Recoveries	239	49	582	886	139	1,895
Ending balance	\$ 3,826	\$ 1,167	\$ 21,126	\$ 21,481	\$ 932	\$ 48,532
<b>September 30, 2011</b>						
Individually evaluated for impairment	\$ 1,074	\$ 16	\$ 9,915	\$ 8,712	\$	\$ 19,717
Collectively evaluated for impairment	2,752	1,151	11,211	12,769	932	28,815
Acquired with deteriorated credit quality						
Ending balance	\$ 3,826	\$ 1,167	\$ 21,126	\$ 21,481	\$ 932	\$ 48,532
<b>Three months ended September 30, 2010</b>						
Allowance for loan losses:						
Beginning balance	\$ 2,090	\$ 2,081	\$ 20,811	\$ 15,459	\$ 705	\$ 41,146
Provision for loan losses	953	811	4,525	5,083	128	11,500
Charge-offs	(567)	(388)	(5,727)	(1,243)	(45)	(7,970)
Recoveries	101		295	39	21	456

Edgar Filing: RENASANT CORP - Form 10-Q

Ending balance	\$ 2,577	\$ 2,504	\$ 19,904	\$ 19,338	\$ 809	\$ 45,132
----------------	----------	----------	-----------	-----------	--------	-----------

**Nine Months Ended September 30, 2010**

Allowance for loan losses:

Beginning balance	\$ 4,855	\$ 4,494	\$ 15,593	\$ 12,577	\$ 1,626	\$ 39,145
Provision for loan losses	(1,608)	1,779	14,884	10,755	(645)	25,165
Charge-offs	(810)	(3,806)	(11,182)	(4,044)	(239)	(20,081)
Recoveries	140	37	609	50	67	903

Ending balance	\$ 2,577	\$ 2,504	\$ 19,904	\$ 19,338	\$ 809	\$ 45,132
----------------	----------	----------	-----------	-----------	--------	-----------

**September 30, 2010**

Individually evaluated for impairment	\$ 433	\$ 170	\$ 8,927	\$ 6,073	\$	\$ 15,603
Collectively evaluated for impairment	2,144	2,334	10,977	13,265	809	29,529
Acquired with deteriorated credit quality						

Ending balance	\$ 2,577	\$ 2,504	\$ 19,904	\$ 19,338	\$ 809	\$ 45,132
----------------	----------	----------	-----------	-----------	--------	-----------

<sup>(1)</sup> Includes lease financing receivables.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)**

The following table provides recorded investment in loans, net of unearned income, based on the Company's impairment methodology as of the dates presented:

	Commercial	Real Estate - Construction	Real Estate - 1-4 Family Mortgage	Real Estate - Commercial Mortgage	Installment and Other <sup>(1)</sup>	Total
<b>September 30, 2011</b>						
Individually evaluated for impairment	\$ 4,886	\$ 7,939	\$ 64,930	\$ 106,193	\$	\$ 183,948
Collectively evaluated for impairment	242,697	67,751	647,790	998,835	57,295	2,014,368
Acquired with deteriorated credit quality	19,563	10,811	114,379	216,379	5,320	366,452
Ending balance	\$ 267,146	\$ 86,501	\$ 827,099	\$ 1,321,407	\$ 62,615	\$ 2,564,768
<b>December 31, 2010</b>						
Individually evaluated for impairment	\$ 7,361	\$ 8,837	\$ 94,883	\$ 81,288	\$	\$ 192,369
Collectively evaluated for impairment	236,991	57,961	654,981	983,982	56,570	1,990,485
Acquired with deteriorated credit quality	20,924	15,563	122,518	174,573	8,158	341,736
Ending balance	\$ 265,276	\$ 82,361	\$ 872,382	\$ 1,239,843	\$ 64,728	\$ 2,524,590

<sup>(1)</sup> Includes lease financing receivables.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Credit Quality*

For commercial and commercial real estate secured loans, internal risk-rating grades are assigned by lending, credit administration or loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Management analyzes the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the portfolio balances of commercial and commercial real estate secured loans. Loan grades range between 1 and 9, with 1 being loans with the least credit risk. Loans that migrate toward the Pass grade (those with a risk rating between 1 and 4) or within the Pass grade generally have a lower risk of loss and therefore a lower risk factor. The Watch grade (those with a risk rating of 5) is utilized on a temporary basis for Pass grade loans where a significant risk-modifying action is anticipated in the near term. Loans that migrate toward the Substandard grade (those with a risk rating between 6 and 9) generally have a higher risk of loss and therefore a higher risk factor applied to those related loan balances. The following table presents the Company's loan portfolio by risk-rating grades:

	Pass	Watch	Substandard	Total
<b>September 30, 2011</b>				
Commercial, financial, agricultural	\$ 179,909	\$ 3,453	\$ 6,268	\$ 189,630
Real estate construction	52,104	3,169	250	55,523
Real estate 1-4 family mortgage	93,884	33,095	43,036	170,015
Real estate commercial mortgage	851,851	58,156	42,009	952,016
Total	\$ 1,177,748	\$ 97,873	\$ 91,563	\$ 1,367,184
<b>December 31, 2010</b>				
Commercial, financial, agricultural	\$ 184,125	\$ 3,536	\$ 3,825	\$ 191,486
Real estate construction	40,129	6,528	2,309	48,966
Real estate 1-4 family mortgage	121,896	47,911	46,972	216,779
Real estate commercial mortgage	856,819	49,408	31,880	938,107
Total	\$ 1,202,969	\$ 107,383	\$ 84,986	\$ 1,395,338

For portfolio balances of consumer, consumer mortgage and certain other similar loan types, allowance factors are determined based on historical loss ratios by portfolio for the preceding eight quarters and may be adjusted by other qualitative criteria. The following table presents the performing status of the Company's loan portfolio not subject to risk rating:

	Performing	Non-Performing	Total
<b>September 30, 2011</b>			
Commercial, financial, agricultural	\$ 57,471	\$ 482	\$ 57,953
Lease financing	368		368
Real estate construction	20,167		20,167
Real estate 1-4 family mortgage	535,591	7,114	542,705
Real estate commercial mortgage	152,096	916	153,012

Edgar Filing: RENASANT CORP - Form 10-Q

Installment loans to individuals	56,837	108	56,945
Total	\$ 822,530	\$ 8,620	\$ 831,150
<b>December 31, 2010</b>			
Commercial, financial, agricultural	\$ 52,866	\$	\$ 52,866
Lease financing	533		533
Real estate construction	17,832		17,832
Real estate 1-4 family mortgage	527,086	5,999	533,085
Real estate commercial mortgage	127,068	95	127,163
Installment loans to individuals	55,996	71	56,067
Total	\$ 781,381	\$ 6,165	\$ 787,546

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Past Due and Nonaccrual Loans*

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Generally, the recognition of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Consumer and other retail loans are typically charged-off no later than 120 days past due. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. Loans may be placed on nonaccrual regardless of whether or not such loans are considered past due. All interest accrued for the current year, but not collected, for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following table provides an aging of past due and nonaccrual loans, segregated by class:

	Accruing Loans				Nonaccruing Loans				
	30-89 Days Past Due	90 Days or More Past Due	Current Loans	Total Accruing Loans	30-89 Days Past Due	90 Days or More Past Due	Current Loans	Total Nonaccruing Loans	Total Loans
<b>September 30, 2011</b>									
Commercial, financial, agricultural	\$ 1,214	\$ 1,307	\$ 259,427	\$ 261,948	\$ 210	\$ 4,194	\$ 794	\$ 5,198	\$ 267,146
Lease financing			368	368					368
Real estate construction	340	275	77,947	78,562		7,939		7,939	86,501
Real estate									
1-4 family mortgage	15,690	7,231	757,904	780,825	3,355	34,172	8,747	46,274	827,099
Real estate commercial mortgage	5,054	11,707	1,239,914	1,256,675	5,907	57,827	998	64,732	1,321,407
Installment loans to individuals	459	376	60,784	61,619	3	628	15	646	62,265
Unearned income			(18)	(18)					(18)
<b>Total</b>	<b>\$ 22,757</b>	<b>\$ 20,896</b>	<b>\$ 2,396,326</b>	<b>\$ 2,439,979</b>	<b>\$ 9,475</b>	<b>\$ 104,760</b>	<b>\$ 10,554</b>	<b>\$ 124,789</b>	<b>\$ 2,564,768</b>

**December 31, 2010**

Commercial, financial, agricultural	\$ 1,446	\$ 224	\$ 258,098	\$ 259,768	\$ 1,471	\$ 3,645	\$ 392	\$ 5,508	\$ 265,276
Lease financing			533	533					533
Real estate construction	516	128	69,737	70,381	151	11,290	539	11,980	82,361
Real estate	17,138	4,794	790,247	812,179	5,116	41,178	13,909	60,203	872,382

Edgar Filing: RENASANT CORP - Form 10-Q

1-4 family mortgage									
Real estate									
commercial mortgage	5,656	2,016	1,181,452	1,189,124	3,249	44,136	3,334	50,719	1,239,843
Installment loans to individuals	336	34	63,210	63,580	415	171	59	645	64,225
Unearned income			(30)	(30)					(30)
Total	\$ 25,092	\$ 7,196	\$ 2,363,247	\$ 2,395,535	\$ 10,402	\$ 100,420	\$ 18,233	\$ 129,055	\$ 2,524,590

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Impaired Loans*

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impairment is measured on a loan-by-loan basis for commercial and construction loans above a minimum dollar amount threshold by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are evaluated collectively for impairment. When the ultimate collectability of an impaired loan's principal is in doubt, wholly or partially, all cash receipts are applied to principal. Once the recorded balance has been reduced to zero, future cash receipts are applied to interest income, to the extent any interest has been foregone, and then they are recorded as recoveries of any amounts previously charged-off. For impaired loans, a specific reserve is established to adjust the carrying value of the loan to its estimated net realizable value.

Impaired loans recognized in conformity with ASC 310, segregated by class, were as follows:

	September 30, 2011			Three Months Ended September 30, 2011		Nine Months Ended September 30, 2011	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized <sup>(1)</sup>	Average Recorded Investment	Interest Income Recognized <sup>(2)</sup>
<b>With a related allowance recorded:</b>							
Commercial, financial, agricultural	\$ 2,411	\$ 2,452	\$ 1,074	\$ 2,482	\$ 63	\$ 2,578	\$ 74
Real estate construction	108	108	16	108		108	
Real estate 1-4 family mortgage	37,320	37,462	9,915	38,057	213	33,541	804
Real estate commercial mortgage	39,569	40,326	8,712	40,836	481	40,815	865
<b>Total</b>	<b>\$ 79,408</b>	<b>\$ 80,348</b>	<b>\$ 19,717</b>	<b>\$ 81,483</b>	<b>\$ 757</b>	<b>\$ 77,042</b>	<b>\$ 1,743</b>
<b>With no related allowance recorded:</b>							
Commercial, financial, agricultural	\$ 2,475	\$ 5,278	\$	\$ 2,524	\$ 12	\$ 2,096	\$ 26
Real estate construction	7,831	19,461		12,801		13,693	
Real estate 1-4 family mortgage	27,610	76,149		30,867	118	33,781	444
Real estate commercial mortgage	66,624	140,068		77,127	251	79,816	1,267
<b>Total</b>	<b>\$ 104,540</b>	<b>\$ 240,956</b>	<b>\$</b>	<b>\$ 123,319</b>	<b>\$ 381</b>	<b>\$ 129,386</b>	<b>\$ 1,737</b>
<b>Totals</b>	<b>\$ 183,948</b>	<b>\$ 321,304</b>	<b>\$ 19,717</b>	<b>\$ 204,802</b>	<b>\$ 1,138</b>	<b>\$ 206,428</b>	<b>\$ 3,480</b>

	September 30, 2010			Three Months Ended September 30, 2010		Nine Months Ended September 30, 2010	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized <sup>(1)</sup>	Average Recorded Investment	Interest Income Recognized <sup>(2)</sup>

Edgar Filing: RENASANT CORP - Form 10-Q

With a related allowance recorded:							
Commercial, financial, agricultural	\$ 3,372	\$ 3,372	\$ 433	\$ 3,566	\$ 51	\$ 3,703	\$ 82
Real estate construction	841	841	170	841		842	
Real estate 1-4 family mortgage	44,910	45,131	8,927	45,464	491	45,787	835
Real estate commercial mortgage	34,600	35,782	6,073	35,181	363	35,231	638
<b>Total</b>	<b>\$ 83,723</b>	<b>\$ 85,126</b>	<b>\$ 15,603</b>	<b>\$ 85,052</b>	<b>\$ 905</b>	<b>\$ 85,563</b>	<b>\$ 1,555</b>
With no related allowance recorded:							
Commercial, financial, agricultural	\$	\$	\$	\$	\$	\$	\$
Real estate construction							
Real estate 1-4 family mortgage	6,310	9,272		8,288	69	8,637	69
Real estate commercial mortgage	702	702		707	7	716	25
<b>Total</b>	<b>\$ 7,012</b>	<b>\$ 9,974</b>	<b>\$</b>	<b>\$ 8,995</b>	<b>\$ 76</b>	<b>\$ 9,353</b>	<b>\$ 94</b>
<b>Totals</b>	<b>\$ 90,735</b>	<b>\$ 95,100</b>	<b>\$ 15,603</b>	<b>\$ 94,047</b>	<b>\$ 981</b>	<b>\$ 94,916</b>	<b>\$ 1,649</b>

(1) Includes interest income recognized using the cash-basis method of income recognition of \$500 and \$342, respectively.

(2) Includes interest income recognized using the cash-basis method of income recognition of \$891 and \$599, respectively.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Restructured Loans*

Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest.

The following table presents restructured loans segregated by class:

	Number of Loans	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment
<b>September 30, 2011</b>			
Commercial, financial, agricultural	1	\$ 172	\$ 124
Lease financing			
Real estate construction			
Real estate 1-4 family mortgage	18	19,274	17,280
Real estate commercial mortgage	13	18,069	18,190
Installment loans to individuals	1	184	180
Total	33	\$ 37,699	\$ 35,774
<b>December 31, 2010</b>			
Commercial, financial, agricultural	1	\$ 172	\$ 125
Lease financing			
Real estate construction			
Real estate 1-4 family mortgage	26	21,854	21,116
Real estate commercial mortgage	11	11,080	11,193
Installment loans to individuals	1	184	181
Total	39	\$ 33,290	\$ 32,615

Changes in the Company's restructured loans were as follows:

	Number of Loans	Recorded Investment
Totals at January 1, 2011	39	\$ 32,615
Additional loans with concessions	12	17,177
Reductions due to:		

## Edgar Filing: RENASANT CORP - Form 10-Q

Reclassified as nonperforming	(15)	(9,524)
Transfer to other real estate owned	(1)	(2,574)
Charge-offs		
Principal paydowns		(1,288)
Lapse of concession period	(2)	(632)
Totals at September 30, 2011	33	\$ 35,774

The allocated allowance for loan losses attributable to restructured loans was \$5,807 and \$5,138 at September 30, 2011 and December 31, 2010, respectively. The Company had \$772 and \$1,122 in remaining availability under commitments to lend additional funds on these restructured loans at September 30, 2011 and December 31, 2010, respectively.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Loans Acquired with Deteriorated Credit Quality*

Certain loans acquired in connection with prior acquisitions (excluding FDIC-assisted acquisitions) exhibited, at the date of acquisition, evidence of deterioration of the credit quality since origination, and it was probable that all contractually required payments would not be collected. The amount of such loans included in the Consolidated Balance Sheets under the line item Loans - Not covered under loss-share agreements at September 30, 2011 were as follows:

Real estate 1-4 family mortgage	\$ 1,209
Real estate commercial mortgage	1,761
<b>Total outstanding balance</b>	<b>2,970</b>
Nonaccretable difference	(711)
<b>Cash flows expected to be collected</b>	<b>2,259</b>
Accretable yield	(85)
<b>Fair value</b>	<b>\$ 2,174</b>

Changes in the accretable yield of these loans were as follows:

Balance at January 1, 2011	\$ (172)
Additions	
Reclassifications from nonaccretable difference	(68)
Accretion	155
<b>Balance at September 30, 2011</b>	<b>\$ (85)</b>

The following table presents the fair value of loans covered by loss-share agreements determined to be impaired at the time of acquisition and determined not to be impaired at the time of acquisition at September 30, 2011:

	Impaired Loans	Non-impaired Loans	Total Covered Loans
Contractually-required principal and interest	\$ 102,899	\$ 345,908	\$ 448,807
Nonaccretable difference <sup>(1)</sup>	(36,467)	(42,070)	(78,537)
<b>Cash flows expected to be collected</b>	<b>66,432</b>	<b>303,838</b>	<b>370,270</b>
Accretable yield <sup>(2)</sup>	(841)	(9,616)	(10,457)

Edgar Filing: RENASANT CORP - Form 10-Q

Fair value	\$ 65,591	\$ 294,222	\$ 359,813
------------	-----------	------------	------------

(1) Represents contractual principal and interest cash flows of \$67,385 and \$11,152, respectively, not expected to be collected.

(2) Represents future interest payments of \$6,678 expected to be collected and purchase discount of \$3,779. Changes in the accretible yield of covered loans were as follows:

	Impaired Loans	Non-impaired Loans	Total Covered Loans
Balance at January 1, 2011	\$ (3,626)	\$ (15)	\$ (3,641)
Additions through acquisition		(3,405)	(3,405)
Reclassifications from nonaccretable difference		(325)	(325)
Accretion	2,785	807	3,592
Balance at September 30, 2011	\$ (841)	\$ (2,938)	\$ (3,779)

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note E Other Real Estate and Repossessions***(In Thousands)*

The following table provides details of the Company's other real estate owned and repossessions (OREO) covered and not covered under a loss-share agreement:

	Covered OREO	Not Covered OREO	Total OREO
<b>September 30, 2011</b>			
Residential real estate	\$ 9,935	\$ 15,650	\$ 25,585
Commercial real estate	8,355	13,628	21,983
Residential land development	5,753	37,416	43,169
Commercial land development	19,978	5,951	25,929
Other		120	120
<b>Total other real estate and repossessions</b>	<b>\$ 44,021</b>	<b>\$ 72,765</b>	<b>\$ 116,786</b>
<b>December 31, 2010</b>			
Residential real estate	\$ 12,029	15,445	27,474
Commercial real estate	8,360	18,266	26,626
Residential land development	13,280	33,172	46,452
Commercial land development	21,046	4,501	25,547
Other		449	449
<b>Total other real estate owned and repossessions</b>	<b>\$ 54,715</b>	<b>\$ 71,833</b>	<b>\$ 126,548</b>

Changes in the Company's OREO covered and not covered under a loss-share agreement were as follows:

	Covered OREO	Not Covered OREO	Total OREO
Balance at January 1, 2011	\$ 54,715	\$ 71,833	\$ 126,548
Transfers of loans	2,314	28,965	31,279
Capitalized improvements		41	41
Impairments	(110)	(6,802)	(6,912)
Dispositions	(12,896)	(21,863)	(34,759)
Other	(2)	591	589
<b>Balance at September 30, 2011</b>	<b>\$ 44,021</b>	<b>\$ 72,765</b>	<b>\$ 116,786</b>

OREO with a cost basis of \$34,759 was sold during the nine months ended September 30, 2011, resulting in a net loss of \$2,414, while OREO with a cost basis of \$19,216 was sold during the nine months ended September 30, 2010, resulting in a net loss of \$746.



**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note F FDIC Loss-Share Indemnification Asset***(In Thousands)*

As part of the loan portfolio fair value estimation in connection with the Crescent and American Trust acquisitions, the Bank established a FDIC loss-share indemnification asset, which represents the present value of the estimated losses on loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the loans. The FDIC loss-share indemnification asset will be reduced as losses are recognized on loans and loss-share payments are received from the FDIC. Realized losses in excess of estimates as of the dates of the respective acquisitions will increase the FDIC loss-share indemnification asset. Conversely, if realized losses are less than these estimates, the portion of the FDIC loss-share indemnification asset no longer expected to result in a payment from the FDIC will be amortized to interest income using the effective interest method.

Changes in the loss-share indemnification asset were as follows:

Balance at January 1, 2011	\$ 155,657
Additions through acquisition	11,926
Realized losses in excess of initial estimates	128
Reimbursements received	(40,330)
Accretion	600
Balance at September 30, 2011	\$ 127,981

**Note G - Employee Benefit and Deferred Compensation Plans***(In Thousands, Except Share Data)*

The plan expense for the Company-sponsored noncontributory defined benefit pension plan ( Pension Benefits ) and post-retirement health and life plans ( Other Benefits ) for the periods presented was as follows:

	Pension Benefits Three Months Ended		Other Benefits Three Months Ended	
	September 30, 2011	2010	September 30, 2011	2010
Service cost	\$	\$	\$ 9	\$ 9
Interest cost	228	248	21	23
Expected return on plan assets	(307)	(252)		
Prior service cost recognized		5		
Recognized actuarial loss	76	92	34	30
Recognized curtailment loss				
Net periodic benefit (income) cost	\$ (3)	\$ 93	\$ 64	\$ 62

Edgar Filing: RENASANT CORP - Form 10-Q

	Nine Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Service cost	\$	\$	\$ 27	\$ 28
Interest cost	686	742	59	69
Expected return on plan assets	(923)	(756)		
Prior service cost recognized		15		
Recognized actuarial loss	228	278	106	89
Recognized curtailment loss				
Net periodic benefit (income) cost	\$ (9)	\$ 279	\$ 192	\$ 186

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note G Employee Benefit and Deferred Compensation Plans (continued)**

In January 2011 and 2010, the Company granted stock options which generally vest and become exercisable in equal installments of 33 1/3% upon completion of one, two and three years of service measured from the grant date. The fair value of stock option grants is estimated on the grant date using the Black-Scholes option-pricing model. The Company employed the following assumptions with respect to its stock option grants in 2011 and 2010 for the nine month periods ended September 30, 2011 and 2010:

	2011 Grant	2010 Grant
Shares granted	170,000	138,500
Dividend yield	4.02%	4.74%
Expected volatility	36%	34%
Risk-free interest rate	1.97%	2.48%
Expected lives	6 years	6 years
Weighted average exercise price	\$ 16.91	\$ 14.22
Weighted average fair value	\$ 3.93	\$ 3.01

In addition, the Company awarded 7,500 shares of time-based restricted stock and 34,500 shares of performance-based restricted stock in January 2011. The time-based restricted stock is earned 100% upon completion of three years of service measured from the grant date. The performance-based restricted stock is earned, if at all, if the Company meets or exceeds financial performance results defined by the board of directors for the year in which the grant was made. The fair value of the restricted stock grants on the date of the grants was \$16.91 per share.

During the nine months ended September 30, 2011, the Company reissued 17,956 shares from treasury in connection with the exercise of stock-based compensation. The Company recorded total stock-based compensation expense of \$904 and \$373 for the nine months ended September 30, 2011 and 2010, respectively.

**Note H Segment Reporting***(In Thousands)*

The Company's internal reporting process is currently organized into four segments that account for the Company's principal activities: the delivery of financial services through its community banks in Mississippi, Tennessee and Alabama and the delivery of insurance services through its insurance agency. In order to give the Company's regional management a more precise indication of the income and expenses they can control, the results of operations for the geographic regions of the community banks and for the insurance company reflect the direct revenues and expenses of each respective segment. The Company believes this management approach will enable its regional management to focus on serving customers through loan originations and deposit gathering. Indirect revenues and expenses, including but not limited to income from the Company's investment portfolio, as well as certain costs associated with data processing and back office functions, are not allocated to the Company's segments. Rather, these revenues and expenses are shown in the Other column along with the operations of the holding company and eliminations which are necessary for purposes of reconciling to the consolidated amounts. The operations of Crescent and American Trust are included in the operations of the Tennessee community bank. Management believes future strategic opportunities in eastern Tennessee will result from the operations acquired in Georgia.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note H Segment Reporting (continued)**

The following table provides financial information for the Company's operating segments for the periods presented:

	Community Banks					Consolidated
	Mississippi	Tennessee	Alabama	Insurance	Other	
<b>Three Months Ended September 30, 2011</b>						
Net interest income	\$ 12,034	\$ 12,385	\$ 6,620	\$ 23	\$ 1,802	\$ 32,864
Provision for loan losses	1,766	3,181	553			5,500
Noninterest income	7,058	2,927	2,031	871	6,726	19,613
Noninterest expense	8,417	7,842	4,088	755	17,027	38,129
Income before income taxes	8,909	4,289	4,010	139	(8,499)	8,848
Income taxes	2,332	1,271	1,124	54	(2,465)	2,316
Net income (loss)	\$ 6,577	\$ 3,018	\$ 2,886	\$ 85	\$ (6,034)	\$ 6,532
<b>Nine Months Ended September 30, 2011</b>						
Net interest income	\$ 38,202	\$ 39,567	\$ 20,190	\$ 84	\$ (1,461)	\$ 96,582
Provision for loan losses	4,501	8,410	3,439			16,350
Noninterest income	21,354	16,161	5,799	2,812	8,586	54,712
Noninterest expense	24,538	26,491	12,622	2,211	41,545	107,407
Income before income taxes	30,517	20,827	9,928	685	(34,420)	27,537
Income taxes	8,656	5,919	2,848	266	(9,994)	7,695
Net income (loss)	\$ 21,861	\$ 14,908	\$ 7,080	\$ 419	\$ (24,426)	\$ 19,842
<b>September 30, 2011</b>						
Total assets	\$ 1,510,750	\$ 1,858,763	\$ 752,004	\$ 9,452	\$ 5,505	\$ 4,136,474
Goodwill	2,265	133,316	46,515	2,783		184,879
<b>Three Months Ended September 30, 2010</b>						
Net interest income	\$ 11,841	\$ 9,404	\$ 5,641	\$ 28	\$ 203	\$ 27,117
Provision for loan losses	2,530	6,413	2,557			11,500
Noninterest income	7,122	44,183	2,518	840	(129)	54,534
Noninterest expense	8,246	9,286	5,320	743	15,976	39,571
Income before income taxes	8,187	37,888	282	125	(15,902)	30,580
Income taxes	1,877	12,818	65	48	(3,779)	11,029
Net income (loss)	\$ 6,310	\$ 25,070	\$ 217	\$ 77	\$ (12,123)	\$ 19,551

Edgar Filing: RENASANT CORP - Form 10-Q

**Nine Months Ended September 30, 2010**

Net interest income	\$ 37,978	\$ 24,394	\$ 16,344	\$ 92	\$ (3,601)	\$ 75,207
Provision for loan losses	5,268	15,610	4,287			25,165
Noninterest income	21,768	47,007	6,369	2,760	3,458	81,362
Noninterest expense	24,044	18,744	13,319	2,208	33,078	91,393
Income before income taxes	30,434	37,047	5,107	644	(33,221)	40,011
Income taxes	6,978	12,625	1,171	250	(7,967)	13,057
Net income (loss)	\$ 23,456	\$ 24,422	\$ 3,936	\$ 394	\$ (25,254)	\$ 26,954

**September 30, 2010**

Total assets	\$ 1,409,567	\$ 2,043,958	\$ 786,832	\$ 8,810	\$ 7,086	\$ 4,256,253
Goodwill	2,265	133,316	46,515	2,783		184,879

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note I Derivative Instruments**

*(In Thousands)*

The Company utilizes derivative financial instruments as part of its ongoing efforts to manage its interest rate risk exposure and to facilitate the needs of its customers. The Company's objectives for utilizing these derivative financial instruments are described below.

The Company utilizes interest rate contracts, including swaps, caps and/or floors, to mitigate exposure to interest rate risk and to facilitate the needs of its customers. Beginning in the first quarter of 2011, the Company began entering into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At September 30, 2011, the Company had notional amounts of \$27,248 on interest rate contracts with corporate customers and \$32,348 in offsetting interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts.

In May 2010, the Company terminated two interest rate swaps, each designated as a cash flow hedge, designed to convert the variable interest rate on an aggregate of \$75,000 of loans to a fixed rate. As of the termination date, there were \$1,679 of deferred gains related to the swaps, which are being amortized into interest income over the designated hedging periods ending in August 2012 and August 2013. Deferred gains related to the swaps of \$457 and \$209 were amortized into net interest income for the nine months ended September 30, 2011 and 2010, respectively.

The Company enters into interest rate lock commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate residential mortgage loans. The notional amount of commitments to fund fixed-rate mortgage loans was \$66,546 and \$31,685 at September 30, 2011 and December 31, 2010, respectively. The Company also enters into forward commitments to sell residential mortgage loans to secondary market investors. The notional amount of commitments to sell residential mortgage loans to secondary market investors was \$68,311 at September 30, 2011. These mortgage loan commitments are recorded at fair value, with gains and losses arising from changes in the valuation of the commitments reflected under the line item "Gains on sales of mortgage loans held for sale" on the Consolidated Statements of Income and do not qualify for hedge accounting.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note I Derivative Instruments (continued)**

The following table provides details on the Company's derivative financial instruments:

	September 30, 2011		December 31, 2010	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<b>Derivative assets:</b>				
Not designated as hedging instruments:				
Interest rate contracts	Other Assets	\$ 1,685	Other Assets	\$ 941
Interest rate lock commitments	Other Assets	1,794	Other Assets	316
<b>Totals</b>		<b>\$ 3,479</b>		<b>\$ 1,257</b>
<b>Derivative liabilities:</b>				
Not designated as hedging instruments:				
Interest rate contracts	Other Liabilities	\$ 1,973	Other Liabilities	\$ 941
Forward commitments	Other Liabilities	839	Other Liabilities	
<b>Totals</b>		<b>\$ 2,812</b>		<b>\$ 941</b>
<b>Totals not designated as hedging instruments</b>		<b>\$ 667</b>		<b>\$ 316</b>

The effect of the Company's derivative financial instruments on the Consolidated Statements of Income was as follows:

	Income Statement Location	Three Months Ended	
		September 30, 2011	September 30, 2010
Derivatives not designated as hedging instruments:			
Interest rate contracts	Interest Income on Loans	\$ 203	\$
Interest rate lock commitments	Gains on Sales of Mortgage Loans Held for Sale	1,324	30
Forward commitments	Gains on Sales of Mortgage Loans Held for Sale	(808)	
<b>Total</b>		<b>\$ 719</b>	<b>\$ 30</b>

	Income Statement Location	Nine Months Ended September 30,
--	---------------------------	---------------------------------

Edgar Filing: RENASANT CORP - Form 10-Q

		2011	2010
<b>Derivatives designated as cash flow hedging instruments:</b>			
Interest rate contracts	Interest Income on Loans	\$	\$ 552
Interest rate contracts	Interest Expense on Borrowings		225
Total		\$	\$ 327
<b>Derivatives not designated as hedging instruments:</b>			
Interest rate contracts	Interest Income on Loans	\$ 363	\$
Interest rate lock commitments	Gains on Sales of Mortgage Loans Held for Sale	1,478	135
Forward commitments	Gains on Sales of Mortgage Loans Held for Sale	(839)	
Total		\$ 1,002	\$ 135

---

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements**

*(In Thousands)*

*Fair Value Measurements and the Fair Level Hierarchy*

ASC 820 provides guidance for using fair value to measure assets and liabilities and also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to a valuation based on quoted prices in active markets for identical assets and liabilities (Level 1), moderate priority to a valuation based on quoted prices in active markets for similar assets and liabilities and/or based on assumptions that are observable in the market (Level 2), and the lowest priority to a valuation based on assumptions that are not observable in the market (Level 3).

The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities that are measured on a recurring basis:

**Securities available for sale:** Securities available for sale consist primarily of debt securities such as obligations of U.S. Government agencies and corporations, mortgage-backed securities and trust preferred securities. For securities available for sale, fair values for debt securities are based on quoted market prices, where available, or a discounted cash flow model. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The fair value of equity securities traded in an active market is based on quoted market prices; for equity securities not traded in an active market, fair value approximates their historical cost.

**Derivative instruments:** Interest rate contracts, including swaps, caps and/or floors, are extensively traded in over-the-counter markets at prices based upon projections of future cash payments/receipts discounted at market rates. The fair value of the Company's interest rate contracts is determined based upon discounted cash flows. The fair values of the Company's interest rate lock commitments to fund fixed-rate residential mortgage loans and forward commitments to sell residential mortgage loans to secondary market investors are based on readily available quoted market prices.

Certain assets may be recorded at fair value on a nonrecurring basis. These nonrecurring fair value adjustments typically are a result of the application of the lower of cost or market accounting or a write-down occurring during the period. The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities measured on a nonrecurring basis:

**Mortgage loans held for sale:** Mortgage loans held for sale are carried at the lower of cost or fair value. If fair value is used, it is determined using current secondary market prices for loans with similar characteristics, that is, using Level 2 inputs. Mortgage loans held for sale were carried at cost on the Consolidated Balance Sheets at September 30, 2011 and December 31, 2010.

**Impaired loans:** Loans considered impaired are reserved for at the time the loan is identified as impaired taking into account the fair value of the collateral less estimated selling costs. Collateral may be real estate and/or business assets including but not limited to equipment, inventory and accounts receivable. The fair value of real estate is determined based on appraisals by qualified licensed appraisers. The fair value of the business assets is generally based on amounts reported on the business's financial statements. Appraised and reported values may be adjusted based on changes in market conditions from the time of valuation and management's knowledge of the client and the client's business. Since not all valuation inputs are observable, these nonrecurring fair value determinations are classified as Level 3. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors previously identified. Impaired loans covered under loss-share agreements were recorded at their fair value upon the acquisition date, and no fair value adjustments were necessary through September 30, 2011 or for the year ended December 31, 2010.

**Other real estate owned:** OREO is comprised of commercial and residential real estate obtained in partial or total satisfaction of loan obligations. OREO covered under loss-share agreements were recorded at their fair value upon their acquisition date. OREO not covered under loss-share agreements acquired in settlement of indebtedness is recorded at the fair value of the real estate less estimated costs to sell. Subsequently, it may be necessary to record nonrecurring fair value adjustments for declines in fair value. Fair value, when recorded, is determined based on appraisals by qualified licensed appraisers and adjusted for management's estimates of costs to sell. Accordingly, values for OREO are classified

as Level 3.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following table presents assets and liabilities that are measured at fair value on a recurring basis:

	Quoted Prices In Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
<b>September 30, 2011</b>				
Financial assets:				
Securities available for sale:				
Obligations of other U.S. Government agencies and corporations	\$	\$ 34,933	\$	\$ 34,933
Mortgage-backed securities		408,595		408,595
Trust preferred securities			9,986	9,986
Other equity securities			14,491	14,491
Total securities available for sale		443,528	24,477	468,005
Derivative instruments:				
Interest rate contracts		1,685		1,685
Interest rate lock commitments		1,794		1,794
Total derivative instruments		3,479		3,479
Total financial assets	\$	\$ 447,007	\$ 24,477	\$ 471,484
Financial liabilities:				
Derivative instruments:				
Interest rate contracts	\$	\$ 1,973	\$	\$ 1,973
Forward commitments		839		839
Total derivative instruments		2,812		2,812
Total financial liabilities	\$	\$ 2,812	\$	\$ 2,812
<b>December 31, 2010</b>				
Securities available for sale:				
Obligations of other U.S. Government agencies and corporations	\$	\$ 72,752	\$	\$ 72,752
Mortgage-backed securities		496,510		496,510
Trust preferred securities		3,150	1,433	4,583
Other equity securities			29,841	29,841
Total securities available for sale		572,412	31,274	603,686
Derivative instruments:				
Interest rate contracts		941		941

Edgar Filing: RENASANT CORP - Form 10-Q

Interest rate lock commitments		316		316
Total derivative instruments		1,257		1,257
Total financial assets	\$	\$ 573,669	\$ 31,274	\$ 604,943
Financial liabilities:				
Derivative instruments:				
Interest rate contracts	\$	\$ 941	\$	\$ 941
Total derivative instruments		941		941
Total financial liabilities	\$	\$ 941	\$	\$ 941

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following table provides a reconciliation for assets and liabilities measured at fair value on a recurring basis using Level 3 inputs during the nine months ended September 30, 2011:

	Securities available for sale		
	Trust preferred securities	Other equity securities	Total
Balance at January 1, 2011	\$ 1,433	\$ 29,841	\$ 31,274
Transfers in and/or out of Level 3		(12,453)	(12,453)
Realized gains (losses) included in net income	(256)	23	(233)
Unrealized gains (losses) included in other comprehensive income	7,595	(77)	7,518
Additions through acquisition		1,194	1,194
Capitalization of interest	1,214		1,214
Settlements		(4,037)	(4,037)
Balance at September 30, 2011	\$ 9,986	\$ 14,491	\$ 24,477

The following table presents assets measured at fair value on a nonrecurring basis that were still held in the Consolidated Balance Sheets at those respective dates:

	Level 1	Level 2	Level 3	Totals
<b>September 30, 2011</b>				
Impaired loans	\$	\$	\$ 79,408	\$ 79,408
Other real estate owned:				
Covered under loss-share agreements			1,875	1,875
Not covered under loss-share agreements			15,239	15,239
Total other real estate owned			17,114	17,114
<b>December 31, 2010</b>				
Impaired loans	\$	\$	\$ 78,954	\$ 78,954
Other real estate owned:				
Not covered under loss-share agreements			15,150	15,150

Impaired loans not covered under loss-share agreements with a carrying value of \$79,408 and \$78,954 had an allocated allowance for loan losses of \$19,717 and \$17,529 at September 30, 2011 and December 31, 2010, respectively. The allocated allowance is based on the carrying value of the impaired loan and the fair value of the underlying collateral less estimated costs to sell.

OREO covered under loss-share agreements with a carrying amount of \$1,985 was written down to \$1,875, resulting in a loss of \$110, of which \$22 was included in the results of operations for the nine months ended September 30, 2011. The remainder of \$88 increased the FDIC loss-share indemnification asset. OREO covered under loss-share agreements were recorded at their fair value upon the acquisition date of July 23, 2010, and no fair value adjustments were necessary through December 31, 2010.

## Edgar Filing: RENASANT CORP - Form 10-Q

OREO not covered under loss-share agreements with a carrying amount of \$21,826 was written down to \$15,239, resulting in a loss of \$6,587, which was included in the results of operations for the nine months ended September 30, 2011. OREO with a carrying amount of \$18,816 was written down to \$15,150, resulting in a loss of \$3,666, which was included in the results of operations for the year ended December 31, 2010.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)***Fair Value of Financial Instruments*

The carrying amounts and estimated fair values of the Company's financial instruments, including those assets and liabilities that are not measured and reported at fair value on a recurring basis or nonrecurring basis, were as follows:

	September 30, 2011		December 31, 2010	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial assets</b>				
Cash and cash equivalents	\$ 235,317	\$ 235,317	\$ 292,669	\$ 292,669
Securities held to maturity	250,876	262,342	230,786	228,157
Securities available for sale	468,005	468,005	603,686	603,686
Mortgage loans held for sale	24,739	24,739	27,704	27,704
Loans covered under loss-share agreements	359,813	362,866	333,681	334,096
Loans not covered under loss-share agreements	2,156,423	2,183,086	2,145,494	2,123,169
FDIC loss-share indemnification asset	127,981	127,981	155,657	155,657
Derivative instruments	3,479	3,479	1,257	1,257
<b>Financial liabilities</b>				
Deposits	3,342,355	3,352,236	3,468,151	3,468,574
Short-term borrowings	17,388	17,388	15,386	15,386
Federal Home Loan Bank advances	119,370	130,356	175,119	181,909
Junior subordinated debentures	75,811	28,237	75,931	25,073
TLGP Senior Note	50,000	50,834	50,000	50,361
Derivative instruments	2,812	2,812	941	941

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value. The methodologies for estimating the fair value of financial assets and liabilities that are measured at fair value on a recurring or nonrecurring basis are discussed above.

**Cash and cash equivalents:** Cash and cash equivalents consists of cash and due from banks and interest-bearing balances with banks. The carrying amount reported in the Consolidated Balance Sheets for cash and cash equivalents approximates fair value based on the short-term nature of these assets.

**Securities held to maturity:** For securities held to maturity, fair values for debt securities are based on quoted market prices, where available, or a discounted cash flow model. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

**Loans covered under loss-share agreements:** The fair value of loans covered under loss-share agreements is based on the net present value of future cash proceeds expected to be received using discount rates that are derived from current market rates and reflect the level of interest risk in the covered loans.

**Loans not covered under loss-share agreements:** For variable-rate loans not covered under loss-share agreements that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values of fixed-rate loans not covered under loss-share agreements, including mortgages, commercial, agricultural and consumer loans, are estimated using a discounted cash flow analysis based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

## Edgar Filing: RENASANT CORP - Form 10-Q

FDIC loss-share indemnification asset: The fair value of the FDIC loss-share indemnification asset is based on the net present value of future cash flows expected to be received from the FDIC under the provisions of the loss-share agreements using a discount rate that is based on current market rates for the underlying covered loans. Current market rates are used in light of the uncertainty of the timing and receipt of the loss-share reimbursement from the FDIC.

Deposits: The fair values disclosed for demand deposits, both interest-bearing and noninterest-bearing, are, by definition, equal to the amount payable on demand at the reporting date. The fair values of certificates of deposit and individual retirement accounts are estimated using a discounted cash flow based on currently effective interest rates for similar types of accounts.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

Short-term borrowings: Short-term borrowings consist of treasury, tax and loan notes and securities sold under agreements to repurchase. The fair value of these short-term borrowings approximates the carrying value of the amounts reported in the Consolidated Balance Sheets for each respective account.

Federal Home Loan Bank advances: The fair value for Federal Home Loan Bank ( FHLB ) advances is determined by discounting the future cash flows using the current market rate.

Junior subordinated debentures: The fair value for the Company s junior subordinated debentures is determined by discounting the future cash flows using the current market rate.

TLGP Senior Note: The fair value for the Company s senior note guaranteed by the FDIC under the Temporary Liquidity Guarantee Program ( TLGP ) is determined by discounting the future cash flows using the current market rate.

**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note K Other Comprehensive Income***(In Thousands)*

The components of other comprehensive income were as follows:

	<b>Three Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Net income	\$ 6,532	\$ 19,551
Other comprehensive income:		
Unrealized holding gains on securities, net of tax expense of \$4,932 and \$3,356	7,963	5,418
Non-credit related portion of other-than-temporary impairment on securities, net of tax benefit of \$4,013		(6,478)
Reclassification adjustment for gains realized in net income, net of tax expense of \$2,002 and \$840	(3,234)	(1,355)
Net change in unrealized losses on securities	4,729	(2,415)
Reclassification adjustment on derivative instruments for gains realized in net income, net of tax expense of \$59 and \$59	(95)	(95)
Net change in defined benefit pension and post-retirement benefit plans, net of tax expense of \$42 and \$49	69	79
Other comprehensive income (loss)	4,703	(2,431)
Comprehensive income	\$ 11,235	\$ 17,120

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Net income	\$ 19,842	\$ 26,954
Other comprehensive income:		
Unrealized holding gains on securities, net of tax expense of \$14,009 and \$5,498	22,618	8,876
Non-credit related portion of other-than-temporary impairment on securities, net of tax benefit of \$5,807 and \$4,465	(9,376)	(7,208)
Reclassification adjustment for gains realized in net income, net of tax expense of \$2,150 and \$1,798	(3,472)	(2,902)
Net change in unrealized gains (losses) on securities	9,770	(1,234)
Unrealized holding gains on derivative instruments, net of tax expense of \$98		158
Reclassification adjustment for gains realized in net income, net of tax expense of \$175 and \$80	(282)	(129)
Net change in unrealized gains on derivative instruments	(282)	29
Net change in defined benefit pension and post-retirement benefit plans, net of tax expense of \$127 and \$146	206	236
Other comprehensive income (loss)	9,694	(969)
Comprehensive income	\$ 29,536	\$ 25,985



**Table of Contents**

Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note K Other Comprehensive Income (continued)**

The accumulated balances for each component of other comprehensive income, net of tax, were as follows:

	September 30, 2011	September 30, 2010
Net unrealized gains on securities	\$ 7,826	\$ 3,911
Net non-credit related portion of other-than-temporary impairment on securities	(9,376)	(7,208)
Net unrealized gains on derivative instruments	531	908
Net unrecognized defined benefit pension and post-retirement benefit plans obligations	(5,728)	(6,036)
<b>Total accumulated other comprehensive loss</b>	<b>\$ (6,747)</b>	<b>\$ (8,425)</b>

**Note L Net Income Per Common Share***(In Thousands, Except Share Data)*

Basic and diluted net income per common share were as follows:

	Three Months Ended September 30,	
	2011	2010
<b>Basic</b>		
Net income applicable to common stock	\$ 6,532	\$ 19,551
Average common shares outstanding	25,061,068	24,098,629
Net income per common share - basic	\$ 0.26	\$ 0.81
<b>Diluted</b>		
Net income applicable to common stock	\$ 6,532	\$ 19,551
Average common shares outstanding	25,061,068	24,098,629
Effect of dilutive stock-based compensation	119,855	110,013
Average common shares outstanding - diluted	25,180,923	24,208,642
Net income per common share - diluted	\$ 0.26	\$ 0.81

	Nine Months Ended September 30,	
	2011	2010
<b>Basic</b>		

## Edgar Filing: RENASANT CORP - Form 10-Q

Net income applicable to common stock	\$ 19,842	\$ 26,954
Average common shares outstanding	25,057,458	22,101,234
Net income per common share - basic	\$ 0.79	\$ 1.22
<b>Diluted</b>		
Net income applicable to common stock	\$ 19,842	\$ 26,954
Average common shares outstanding	25,057,458	22,101,234
Effect of dilutive stock-based compensation	128,719	129,043
Average common shares outstanding - diluted	25,186,177	22,230,277
Net income per common share - diluted	\$ 0.79	\$ 1.21

**Table of Contents****Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***(In Thousands, Except Share Data)*

This Form 10-Q may contain or incorporate by reference statements regarding Renasant Corporation (referred to herein as the Company, we, our, or us) which may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements usually include words such as expects, projects, proposes, anticipates, believes, intends, estimates, strategy, plan, potential, possible and other similar expressions. We are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and that actual results may differ materially from those contemplated by such forward-looking statements.

Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include (1) the Company's ability to efficiently integrate its acquisitions of Crescent Bank & Trust Company, American Trust Bank and the trust department of RBC Bank (USA) (each of which are described below) into its operations, retain the customers of these businesses and grow the acquired operations; (2) the effect of economic conditions and interest rates on a national, regional or international basis; (3) the timing of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (4) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (5) the financial resources of, and products available to, competitors; (6) changes in laws and regulations, including changes in accounting standards; (7) changes in policy by regulatory agencies; (8) changes in the securities and foreign exchange markets; (9) the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (10) changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (11) an insufficient allowance for loan losses as a result of inaccurate assumptions; (12) general economic, market or business conditions; (13) changes in demand for loan products and financial services; (14) concentration of credit exposure; (15) changes or the lack of changes in interest rates, yield curves and interest rate spread relationship; and (16) other circumstances, many of which are beyond management's control. Management undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

**Overview**

Renasant Corporation owns and operates Renasant Bank (Renasant Bank or the Bank) and Renasant Insurance, Inc. The Company offers a diversified range of financial and insurance services to its retail and commercial customers through its subsidiaries and full service offices located throughout north and north central Mississippi, west and middle Tennessee, north and central Alabama and north Georgia.

On August 31, 2011, the Company acquired the Birmingham, Alabama-based trust department of RBC Bank (USA), which services clients in Alabama and Georgia. The transition from RBC Bank (USA) to Renasant for client accounts and personnel was completed on September 1, 2011. Under the terms of the transaction, RBC Bank (USA) transferred its approximately \$680,000 in assets under management, comprised of personal and institutional clients with over 200 trust, custodial and escrow accounts, to a wholly-owned subsidiary, and Renasant Bank acquired all of the ownership interests in the subsidiary. In connection with the acquisition, the Company recognized a gain of \$570. Acquisition costs related to the transaction of \$326 were recognized in noninterest expense for the three and nine months ended September 30, 2011.

On February 4, 2011, the Bank acquired specified assets and assumed specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia (American Trust), from the Federal Deposit Insurance Corporation (the FDIC), as receiver for American Trust. American Trust operated, and the Bank acquired and retained, 3 branches in the northwest region of Georgia. The Bank acquired assets with a fair value of \$247,505, including loans with a fair value of \$74,399, and assumed liabilities with a fair value of \$238,731, including deposits with a fair value of \$223,007. At the acquisition date, approximately \$73,657 of acquired loans were covered by loss-share agreements between the FDIC and the Bank. The acquisition of American Trust resulted in a pre-tax gain of \$8,774. For more information regarding this transaction, please refer to Note B, Mergers and Acquisitions, in the Notes to Consolidated Financial Statements included in Item 1, Financial Statements.

**Table of Contents**

On July 23, 2010, the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in Jasper, Georgia (Crescent), from the FDIC, as receiver for Crescent. Crescent operated, and the Bank acquired and retained, 11 branches in the northwest region of Georgia. The Bank acquired assets with a fair value of \$959,307, including loans with a fair value of \$371,100, and assumed liabilities with a fair value of \$917,096, including deposits with a fair value of \$890,103. At the acquisition date, approximately \$361,472 of acquired loans and \$50,168 of other real estate owned were covered by loss-share agreements between the FDIC and the Bank. For more information regarding this transaction, please refer to Note B, FDIC-Assisted Acquisition of Certain Assets and Liabilities of Crescent Bank & Trust, in the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data, in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

**Financial Condition**

The Company's total assets were \$4,136,474 at September 30, 2011 as compared to \$4,297,327 on December 31, 2010.

Cash and cash equivalents decreased to \$235,317 at September 30, 2011 from \$292,669 at December 31, 2010. Cash and cash equivalents represented 5.69% of total assets at September 30, 2011 compared to 6.81% of total assets at December 31, 2010.

*Investments*

The following table shows the carrying value of our securities portfolio by investment type, and the percentage of such investment type relative to the entire securities portfolio, for the periods presented:

	September 30, 2011	Percentage of Portfolio	December 31, 2010	Percentage of Portfolio
Obligations of other U.S. Government agencies and corporations	\$ 63,151	8.78%	\$ 97,455	11.68%
Mortgage-backed securities	408,595	56.84	496,510	59.50
Obligations of states and political subdivisions	222,658	30.97	206,083	24.70
Trust preferred securities	9,986	1.39	4,583	0.54
Other equity securities	14,491	2.02	29,841	3.58
Total investments	\$ 718,881	100.00%	\$ 834,472	100.00%

During the first nine months of 2011, we purchased \$147,201 in investment securities. The purchases were primarily mortgage-backed securities and collateralized mortgage obligations (CMOs), which in the aggregate made up approximately 39.09% of the purchases. CMOs are included in the Mortgage-backed securities line item in the above table. The mortgage-backed securities and CMOs held in our investment portfolio are primarily issued by government sponsored entities. U.S. Government Agency securities and municipal securities accounted for approximately 31.39% and 29.52%, respectively, of the remainder of the securities purchased in the first nine months of 2011. The carrying value of securities sold during the first nine months of 2011 totaled \$94,023, consisting of mortgage-backed securities and municipal securities. Maturities and calls of securities during the first nine months of 2011 totaled \$178,047. At September 30, 2011, unrealized losses of \$20,471 were recorded on investment securities with a carrying value of \$24,051.

**Table of Contents***Loans*

The table below sets forth the balance of loans outstanding by loan type and the percentage of each loan type to the entire portfolio, as of the dates presented:

	September 30, 2011	Percentage of Total Loans	December 31, 2010	Percentage of Total Loans
Commercial, financial, agricultural	\$ 267,146	10.42%	\$ 265,276	10.51%
Lease financing	350	0.01	503	0.02
Real estate construction	86,501	3.37	82,361	3.26
Real estate 1-4 family mortgage	827,099	32.25	872,382	34.56
Real estate commercial mortgage	1,321,407	51.52	1,239,843	49.11
Installment loans to individuals	62,265	2.43	64,225	2.54
<b>Total loans, net of unearned income</b>	<b>\$ 2,564,768</b>	<b>100.00%</b>	<b>\$ 2,524,590</b>	<b>100.00%</b>

Loan concentrations are considered to exist when there are amounts loaned to a number of borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At September 30, 2011, there were no concentrations of loans exceeding 10% of total loans which are not disclosed as a category of loans separate from the categories listed above.

At September 30, 2011, loans increased \$40,178 from December 31, 2010 which is primarily a result of the acquisition of American Trust. The loans acquired in the American Trust acquisition were, for the most part, covered under loss-share agreements with the FDIC. For loans covered under the loss-share agreements (referred to as covered loans or loans covered under loss-share agreements), the FDIC will reimburse the Bank 80% of the losses incurred on these loans.

The following table provides a breakdown of loans covered and not covered under a loss-share agreement as of the dates presented:

	September 30, 2011			December 31, 2011		
	Covered Loans	Not Covered Loans	Total Loans	Covered Loans	Not Covered Loans	Total Loans
Commercial, financial, agricultural	\$ 19,196	\$ 247,950	\$ 267,146	\$ 20,921	\$ 244,355	\$ 265,276
Lease financing		350	350		503	503
Real estate construction:						
Residential	3,946	29,669	33,615	6,476	31,143	37,619
Commercial	6,865	42,090	48,955	9,087	30,638	39,725
Condominiums		3,931	3,931		5,017	5,017
<b>Total real estate construction</b>	<b>10,811</b>	<b>75,690</b>	<b>86,501</b>	<b>15,563</b>	<b>66,798</b>	<b>82,361</b>
Real estate 1-4 family mortgage:						
Primary	22,269	340,990	363,259	19,786	343,712	363,498
Home equity	24,506	165,182	189,688	21,454	161,973	183,427
Rental/investment	45,475	133,797	179,272	51,065	148,308	199,373
Land development	21,978	72,902	94,880	30,214	95,870	126,084
<b>Total real estate 1-4 family mortgage</b>	<b>114,228</b>	<b>712,871</b>	<b>827,099</b>	<b>122,519</b>	<b>749,863</b>	<b>872,382</b>
Real estate commercial mortgage:						
Owner-occupied	108,551	525,675	634,226	71,455	522,288	593,743
Non-owner occupied	48,088	470,282	518,370	24,863	432,872	457,735
Land development	58,731	110,080	168,811	78,254	110,111	188,365

## Edgar Filing: RENASANT CORP - Form 10-Q

Total real estate commercial mortgage	215,370	1,106,037	1,321,407	174,572	1,065,271	1,239,843
Installment loans to individuals	208	62,057	62,265	106	64,119	64,225
 Total loans, net of unearned income	 \$ 359,813	 \$ 2,204,955	 \$ 2,564,768	 \$ 333,681	 \$ 2,190,909	 \$ 2,524,590

During the first nine months of 2011, loans in our Alabama markets increased \$25,969, while loans in our Mississippi and Tennessee markets decreased \$1,452 and \$40,242, respectively, from December 31, 2010. Loans in our Georgia markets increased \$55,903 at September 30, 2011 since December 31, 2010 due primarily to the American Trust acquisition.

---

**Table of Contents**

Mortgage loans held for sale were \$24,739 at September 30, 2011 compared to \$27,704 at December 31, 2010. Originations of mortgage loans to be sold totaled \$293,974 for the first nine months of 2011 as compared to \$366,241 for the same period in 2010. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These loans are typically sold within thirty days after the loan is funded. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of mortgage loans in the secondary market.

*Deposits*

The Company relies on deposits as its major source of funds. Total deposits were \$3,342,355 at September 30, 2011 compared to \$3,468,151 at December 31, 2010. Noninterest-bearing deposits were \$493,130 at September 30, 2011 compared to \$368,798 at December 31, 2010, while interest-bearing deposits were \$2,849,225 at September 30, 2011 compared to \$3,099,353 at December 31, 2010. The acquisition of American Trust increased noninterest-bearing and interest-bearing deposits by \$9,766 and \$11,793, respectively, at September 30, 2011 compared to December 31, 2010. Deposits in our Alabama, Tennessee and Mississippi markets decreased \$41,422, \$49,856 and \$90,742, respectively, during the first nine months of 2011. Deposits in our Georgia markets increased \$56,224 at September 30, 2011 since December 31, 2010 due to the American Trust acquisition.

*Borrowed Funds*

Total borrowings, which include federal funds purchased, treasury, tax and loan notes, securities sold under agreements to repurchase, advances from the Federal Home Loan Bank ( FHLB ), debt guaranteed by the FDIC under its Temporary Liquidity Guarantee Program and junior subordinated debentures, were \$262,569 at September 30, 2011 compared to \$316,436 at December 31, 2010. FHLB advances were \$119,370 at September 30, 2011 compared to \$175,119 at December 31, 2010. The Company assumed \$15,020 in long-term FHLB advances in connection with the American Trust acquisition, all of which were repaid during the first quarter of 2011. The Company repaid \$50,000 of long-term FHLB borrowings during the first quarter of 2011 and incurred prepayment penalties of \$1,903.

**Results of Operations***Three Months Ended September 30, 2011 as Compared to the Three Months Ended September 30, 2010*

Net income for the three month period ended September 30, 2011 was \$6,532, which represents a decrease of \$13,019, or 66.59%, from net income of \$19,551 for the three month period ended September 30, 2010. Basic and diluted earnings per share decreased \$0.55 to \$0.26 for the three month period ended September 30, 2011 as compared to \$0.81 for the prior year. Net income for the three month period ended September 30, 2010 included a one-time gain of \$42,211 recorded in connection with the acquisition of Crescent.

*Net Interest Income*

Net interest income, the difference between interest earned on assets and the cost of interest-bearing liabilities, is the largest component of our net income. The primary concerns in managing net interest income are the mix and the repricing of rate-sensitive assets and liabilities. Net interest income increased 21.19% to \$32,864 for the third quarter of 2011 compared to \$27,117 for the same period in 2010. Net interest margin, the tax equivalent net yield on earning assets, increased to 3.92% for the third quarter of 2011 from 3.12% for the same period in 2010. Net interest margin and net interest income are influenced by several factors, primarily changes in interest rates, competition and the shape of the interest rate yield curve.

**Table of Contents**

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the periods presented:

	Three Months Ended September 30,					
	2011			2010		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
<b>Assets</b>						
Interest-earning assets:						
Loans <sup>(1)</sup>	\$ 2,577,539	\$ 35,227	5.42%	\$ 2,533,567	\$ 36,354	5.66%
Securities:						
Taxable <sup>(2)</sup>	581,390	4,842	3.30	559,817	5,506	3.93
Tax-exempt	215,567	3,299	6.07	169,972	2,642	6.20
Interest-bearing balances with banks	103,558	64	0.24	336,677	268	0.32
Total interest-earning assets	3,478,054	43,432	4.96	3,600,033	44,770	4.92
Cash and due from banks	66,011			51,121		
Intangible assets	191,574			192,447		
FDIC loss-share indemnification asset	146,151			116,619		
Other assets	261,061			286,346		
Total assets	\$ 4,142,851			\$ 4,246,566		
<b>Liabilities and shareholders' equity</b>						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand <sup>(3)</sup>	\$ 1,285,793	\$ 1,594	0.49	\$ 1,142,796	\$ 3,123	1.08
Savings deposits	211,421	180	0.34	164,451	320	0.77
Time deposits	1,383,034	4,973	1.43	1,622,491	9,042	2.21
Total interest-bearing deposits	2,880,248	6,747	0.93	2,929,738	12,485	1.69
Borrowed funds	259,387	2,319	3.55	438,047	3,831	3.53
Total interest-bearing liabilities	3,139,635	9,066	1.15	3,367,785	16,316	1.93
Noninterest-bearing deposits	480,699			351,449		
Other liabilities	39,396			61,223		
Shareholders' equity	483,121			466,109		
Total liabilities and shareholders' equity	\$ 4,142,851			\$ 4,246,566		
Net interest income/net interest margin		\$ 34,366	3.92%		\$ 28,454	3.12%

(1) Includes mortgage loans held for sale and shown net of unearned income.

(2) U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which we operate.

## Edgar Filing: RENASANT CORP - Form 10-Q

<sup>(3)</sup> Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits. The average balances of nonaccruing loans and securities are included in the table above. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax-equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

Interest income, on a tax equivalent basis, was \$43,432 for the third quarter of 2011 compared to \$44,770 for the same period in 2010. The decrease in interest income was driven primarily by a decrease in the average balance of interest-earning assets offset by a slight increase in the yield on interest-earning assets. The tax equivalent yield on interest-earning assets increased 4 basis points in the third quarter of 2011 compared to the third quarter of 2010. The change in the mix of interest-earning assets from lower yielding interest-bearing cash balances to higher yielding loans further contributed to the increase in tax equivalent yield.

**Table of Contents**

The following table presents the percentage of total average earning assets, by type and yield, for the three months ended September 30 for each of the years presented:

	Percentage of Total		Yield	
	2011	2010	2011	2010
Loans	74.11%	70.43%	5.42%	5.66%
Securities	22.91	20.23	4.05	4.46
Other	2.98	9.34	0.24	0.32
Total earning assets	100.00%	100.00%	4.96%	4.92%

Interest expense was \$9,066 for the third quarter of 2011, a decrease of \$7,250, or 44.44%, as compared to the same period in 2010. The decrease in interest expense was due to the decrease in the cost of interest-bearing liabilities as a result of the declining interest rate environment and a change in the mix of our interest-bearing liabilities in which we utilized lower cost deposits to replace higher costing liabilities. The cost of interest-bearing liabilities was 1.15% for the third quarter of 2011 as compared to 1.93% for the same period in 2010.

The following table presents the Company's funding sources by type and cost for the three months ended September 30 for each of the years presented:

	Percentage of Total		Cost of Funds	
	2011	2010	2011	2010
Noninterest-bearing demand	13.28%	9.45%	%	%
Interest-bearing demand	35.52	30.73	0.49	1.08
Savings	5.84	4.42	0.34	0.77
Time deposits	38.20	43.62	1.43	2.21
Federal Home Loan Bank advances	3.31	7.91	4.02	3.69
Other borrowed funds	3.85	3.87	3.13	3.20
Total deposits and borrowed funds	100.00%	100.00%	0.99%	1.75%

*Noninterest Income*

Noninterest income was \$19,613 for the three months ended September 30, 2011, a decrease of \$34,921 as compared to 2010. The gain in 2010 on the acquisition of Crescent is the primary factor in the decrease in noninterest income for the third quarter of 2011 compared to the same period in 2010.

Charges for deposit services, the primary contributor to noninterest income, were \$4,797 and \$5,771 for the third quarter of 2011 and 2010, respectively. Overdraft fees, the largest component of service charges on deposits, were \$4,229 for the three month period ended September 30, 2011 compared to \$5,196 for the same period in 2010.

Fees and commissions (which includes fees charged for both deposit services and loan services) increased 34.04% to \$4,898 during the third quarter of 2011 as compared to \$3,654 for the third quarter of 2010. Fees charged on loans include origination, underwriting, documentation and other administrative fees. Loan fees were \$2,190 during the third quarter of 2011 as compared to \$1,587 for the third quarter of 2010. With respect to fees related to deposit services, interchange fees on debit card transactions continue to be a strong source of noninterest income. For the third quarter of 2011, fees associated with debit card usage were \$1,824, an increase of 46.62% as compared to \$1,244 for the same period of 2010. The Durbin Debit Interchange Amendment to the Dodd-Frank Wall Street Reform and Consumer Protection Act, which went into effect October 1, 2011, places restrictions on the rates charged for interchange fees on debit card transactions. Management believes these restrictions could have an adverse impact on these interchange fees, but is unable at this time to predict the extent or timing of such impact. The Company also provides specialized products and services to our customers through our Financial Services division. Specialized products include fixed and variable annuities, mutual funds, and stocks offered through a third party provider. Revenues generated from the sale of all of these products, which are included in the Consolidated Statements of Income in the account line Fees and commissions, were \$374 for the third quarter of 2011 compared to \$334 for the same period of 2010.

## Edgar Filing: RENASANT CORP - Form 10-Q

The trust department operates on a custodial basis which includes administration of benefit plans, as well as accounting and money management for trust accounts. The trust department manages a number of trust accounts

**Table of Contents**

inclusive of personal and corporate benefit accounts, self-directed IRAs, and custodial accounts. Fees for managing these accounts are based on changes in market values of the assets under management in the account, with the amount of the fee depending on the type of account. Trust revenue was \$771 for the third quarter of 2011 compared to \$562 for the same period in 2010. The market value of trust assets under management was \$1,014,099 and \$445,447 at September 30, 2011 and 2010, respectively. The increases in trust revenue and the market value of trust assets under management during the third quarter of 2011 are primarily attributable to the acquisition of the Birmingham, Alabama-based trust department of RBC Bank (USA).

Gains on sales of securities for the three months ended September 30, 2011 were \$5,041, resulting from the sale of approximately \$81,006 in mortgage-backed securities, compared to gains on sales of securities for the three months ended September 30, 2010 of \$1,906, resulting from the sale of approximately \$36,274 in securities. The Company did not record any other-than-temporary-impairment losses on securities for the three months ended September 30, 2011. For the three months ended September 30, 2010, the Company recognized net other-than-temporary-impairment losses of \$2,915 related to investments in pooled trust preferred securities.

Gains on the sale of mortgage loans held for sale for the third quarter of 2011 were \$1,371, a decrease of 22.72% from the third quarter of 2010. The decrease in gains on the sale of mortgage loans is attributable to higher volumes of loans sold during 2010 compared to 2011. Originations of mortgage loans to be sold totaled \$108,322 for the third quarter of 2011 as compared to \$151,856 for the same period in 2010.

*Noninterest Expense***Noninterest Expense to Average Assets**

<b>2011</b>	<b>2010</b>
3.65%	3.70%

Noninterest expense was \$38,129 and \$39,571 for the third quarter of 2011 and 2010, respectively, a decrease of \$1,442, or 3.64%.

On July 1, the Company announced its entrance into the Montgomery, Alabama banking market. On July 26, the Company announced its entrance into the Golden Triangle market of Starkville, Mississippi, which is home to Mississippi State University. On August 23, the Company announced its entrance into the Alabama market of Tuscaloosa, home of the University of Alabama. Expenses related to the operations of these locations, as well as those attributable to the acquisition of the Birmingham, Alabama-based trust department of RBC Bank (USA), totaled \$424 for the third quarter of 2011 and are reflected in the discussion below.

Salaries and employee benefits increased \$799, or 4.79%, to \$17,493 during the third quarter of 2011 as compared to \$16,694 for the third quarter of 2010. The operations of American Trust increased salaries and employee benefits \$346 during the third quarter of 2011.

Data processing costs increased \$224 to \$1,927 for the third quarter of 2011 as compared to the third quarter of 2010. The increase in data processing costs is reflective of increased loan and deposit processing from growth in the number of loans and deposits resulting from the Crescent and American Trust conversions, which occurred in the first and second quarters of 2011, respectively.

Net occupancy and equipment expense for the third quarter of 2011 was \$3,434, up \$163 from the third quarter of 2010. This increase is attributable to occupancy costs associated with the operations of the Company's recent banking expansions over the past twelve months partially offset by lower depreciation expense.

Expenses related to other real estate owned for the third quarter of 2011 were \$6,336, an increase of \$1,701 compared to the same period in 2010. Expenses on other real estate owned include write downs of the carrying value to fair value on certain pieces of property held in other real estate owned of \$5,200 and \$3,318 for the three months ended September 30, 2011 and 2010, respectively. Other real estate owned with a cost basis of \$9,525 was sold during the three months ended September 30, 2011, resulting in a net loss of \$578.

Professional fees include fees for legal and accounting services as well as fees we pay our directors. Professional fees were \$1,004 and \$913 for the third quarter of 2011 and 2010, respectively. The higher levels of professional fees are attributable to legal fees associated with loan workouts and foreclosure proceedings.

**Table of Contents**

Advertising and public relations expense was \$1,305 for the third quarter of 2011 compared to \$1,159 for the third quarter of 2010. This increase is attributable to advertising and marketing costs associated with our expansion into new markets.

Amortization of intangible assets decreased \$154 to \$351 for the third quarter of 2011 compared to \$505 for the third quarter of 2010. This amortization relates to finite-lived intangible assets which are being amortized over the useful lives as determined at acquisition. These finite-lived intangible assets have remaining estimated useful lives ranging from one to fifteen years.

Communication expenses are those expenses incurred for communication to clients and between employees. Communication expenses were \$1,185 for the third quarter of 2011 as compared to \$1,218 for the third quarter of 2010.

Other noninterest expense was \$4,768 and \$4,733 for the third quarter of 2011 and 2010, respectively.

<b>Efficiency Ratio</b>	
<b>2011</b>	<b>2010</b>
70.64%	47.68%

The efficiency ratio, shown above for the third quarter for each year, is one measure of productivity in the banking industry. This ratio is calculated to measure the cost of generating one dollar of revenue. That is, the ratio is designed to reflect the percentage of one dollar which must be expended to generate that dollar of revenue. The Company calculates this ratio by dividing noninterest expense by the sum of net interest income on a fully taxable equivalent basis and noninterest income. The efficiency ratio for the third quarter of 2010 includes the \$42,211 gain associated with the Crescent acquisition. We remain committed to aggressively managing our costs within the framework of our business model.

*Income Taxes*

Income tax expense for the third quarter of 2011 was \$2,316 as compared to \$11,029 for the third quarter of 2010. The effective tax rates for those periods were 26.18% and 36.06%, respectively. The higher effective tax rate for the third quarter of 2010 as compared to the same period in 2011 was attributable to higher levels of taxable income as a result of the Crescent acquisition.

**Table of Contents***Nine Months Ended September 30, 2011 as Compared to the Nine Months Ended September 30, 2010*

Net income for the nine month period ended September 30, 2011 was \$19,842, a decrease of \$7,112, or 26.39%, from net income of \$26,954 for the same period in 2010. Basic and diluted earnings per share were \$0.79 for the nine month period ended September 30, 2011, as compared to basic earnings per share of \$1.22 and diluted earnings per share of \$1.21 for the comparable period in 2010.

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the nine months ended September 30, 2011 and 2010:

	Nine Months Ended September 30,					
	Average Balance	2011 Interest Income/Expense	Yield/Rate	Average Balance	2010 Interest Income/Expense	Yield/Rate
<b>Assets</b>						
Interest-earning assets:						
Loans <sup>(1)</sup>	\$ 2,574,516	\$ 107,635	5.59%	\$ 2,400,482	\$ 100,926	5.65%
Securities:						
Taxable <sup>(2)</sup>	629,704	16,001	3.39	567,198	16,792	3.95
Tax-exempt	217,406	10,025	6.15	153,716	7,178	6.24
Interest-bearing balances with banks	195,296	433	0.30	189,771	364	0.26
Total interest-earning assets	3,616,922	134,094	4.95	3,311,167	125,260	5.08
Cash and due from banks	70,567			52,558		
Intangible assets	191,542			192,391		
FDIC loss-share indemnification asset	152,473			39,300		
Other assets	252,959			234,739		
Total assets	\$ 4,284,463			\$ 3,830,155		
<b>Liabilities and shareholders' equity</b>						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand <sup>(3)</sup>	\$ 1,357,968	\$ 7,668	0.75	\$ 1,037,839	\$ 8,985	1.16
Savings	210,004	620	0.39	140,685	757	0.72
Time deposits	1,464,901	17,317	1.58	1,373,543	23,522	2.32
Total interest-bearing deposits	3,032,873	25,605	1.13	2,552,064	33,264	1.76
Borrowed funds	270,103	7,321	3.62	478,620	13,051	3.64
Total interest-bearing liabilities	3,302,976	32,926	1.33	3,030,684	46,315	2.06
Noninterest-bearing deposits	475,009			325,890		
Other liabilities	29,770			46,481		
Shareholders' equity	476,708			427,100		
Total liabilities and shareholders' equity	\$ 4,284,463			\$ 3,830,155		
Net interest income/net interest margin		\$ 101,168	3.74%		\$ 78,945	3.20%

## Edgar Filing: RENASANT CORP - Form 10-Q

- (1) Includes mortgage loans held for sale and shown net of unearned income.
- (2) U.S. Government and some U.S. Government Agency securities are tax-free in the states in which we operate.
- (3) Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits. The average balances of nonaccruing loans and securities are included in this table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax-equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

**Table of Contents***Net Interest Income*

Net interest income increased 28.42% to \$96,582 for the first nine months of 2011 compared to \$75,207 for the same period in 2010. On a tax equivalent basis, net interest margin for the nine month period ending September 30, 2011 was 3.74% compared to 3.20% for the same period in 2010.

Interest income, on a tax equivalent basis, increased 7.05% to \$134,094 for the first nine months of 2011 from \$125,260 for the same period in 2010. The increase in interest income was driven primarily by an increase in the average balance of interest-earning assets from the FDIC-assisted acquisitions offset by a decline in the yield on interest-earning assets. The average balance of interest-earning assets increased \$305,755 for the nine months ended September 30, 2011 as compared to the same period in 2010. The tax equivalent yield on earning assets decreased 13 basis points to 4.95% for the first nine months of 2011 compared to 5.08% for the same period in 2010. The tax equivalent yield on the investment portfolio was 4.10% for the first nine months of 2011, down 34 basis points from 4.44% in the corresponding period in 2010. The decline in yield on the investment portfolio was a result of the call or maturity of securities within the Company's portfolio that had higher rates than the rates on the securities that the Company purchased with the proceeds. These rates were lower due to a generally lower interest rate environment.

The following table presents the percentage of total average earning assets, by type and yield, for the nine months ended September 30 for each of the years presented:

	Percentage of Total		Yield	
	2011	2010	2011	2010
Loans	71.18%	72.50%	5.59%	5.65%
Securities	23.42	21.77	4.10	4.44
Other	5.40	5.73	0.30	0.26
Total earning assets	100.00%	100.00%	4.95%	5.08%

Interest expense decreased 28.91% to \$32,926 for the nine months ended September 30, 2011 as compared to \$46,315 for the same period in 2010. This decrease primarily resulted from reductions in the cost of deposits and in the volume of borrowed funds. The average balance of interest-bearing deposits, which had an average cost of 1.13%, increased \$480,809 to \$3,032,873 for the nine months ended September 30, 2011 as compared to \$2,552,064, with an average cost of 1.76%, for the same period in 2010. The increase in the average balance of interest-bearing deposits is primarily attributable to the FDIC-assisted acquisitions. The average balance of borrowed funds decreased \$208,517 for the nine months ended September 30, 2011 as compared to the same period in 2010. Overall, the cost of interest-bearing liabilities decreased 73 basis points to 1.33% for the first nine months of 2011 compared to 2.06% for the same period in 2010.

The following table presents the Company's funding sources by type and cost for the nine months ended September 30 for each of the years presented:

	Percentage of Total		Cost of Funds	
	2011	2010	2011	2010
Noninterest-bearing demand	12.57%	9.71%	%	%
Interest-bearing demand	35.94	30.92	0.75	1.16
Savings	5.56	4.19	0.39	0.72
Time deposits	38.78	40.92	1.58	2.32
Federal Home Loan Bank advances	3.46	9.93	4.09	3.66
Other borrowed funds	3.69	4.33	3.17	3.60
Total deposits and borrowed funds	100.00%	100.00%	1.16%	1.86%

*Noninterest Income*

## Edgar Filing: RENASANT CORP - Form 10-Q

Noninterest income was \$54,712 for the nine month period ended September 30, 2011 compared to \$81,362 for the same period in 2010, a decrease of \$26,650, or 32.75%. The acquisition of American Trust resulted in a bargain purchase gain of \$8,774 which is reflected in the noninterest income for nine months ended September 30, 2011, while the acquisition of Crescent resulted in a bargain purchase gain of \$42,211 which is reflected in the noninterest income for the nine months ended September 30, 2010.

---

**Table of Contents**

Service charges on deposits were \$14,759 and \$16,222 for the first nine months of 2011 and 2010, respectively. Overdraft fees were \$13,068 for the nine month period ended September 30, 2011 compared to \$14,581 for the same period in 2010.

Fees and commissions were \$13,584 for the nine month period ended September 30, 2011 compared to \$10,784 for the same period in 2010. Fees charged for loan services were \$5,530 for the first nine months of 2011 compared to \$4,261 for the same period in 2010. For the first nine months of 2011, fees associated with debit card usage were \$5,375, up 23.98% from \$4,335 for the same period in 2010. Revenues generated from the sale of all specialized products by the Financial Services division totaled \$1,308 for the first nine months of 2011 compared to \$957 for the same period of 2010. Revenue generated by the trust department for managing accounts was \$2,034 for the first nine months of 2011 as compared to \$1,778 for the same period in 2010.

Income earned on insurance products was \$2,462 and \$2,492 for the nine months ended September 30, 2011 and 2010, respectively. Contingency income is a bonus received from the insurance underwriters and is based both on commission income and claims experience on our client's policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers. Contingency income, which is included in Other noninterest income in the Consolidated Statements of Income, was \$345 and \$264 for the nine months ended September 30, 2011 and 2010, respectively.

Gains on sales of securities available for sale for the nine months ended September 30, 2011 were \$5,057, resulting from the sale of approximately \$94,023 in securities, compared to gains on sales of securities available for sale for the nine months ended September 30, 2010 of \$3,955, resulting from the sale of approximately \$125,969 in securities. The Company recognized other-than-temporary-impairment losses of \$262 and \$3,075 related to investments in pooled trust preferred securities for the nine months ended September 30, 2011 and 2010, respectively.

Gains from sales of mortgage loans held for sale were \$3,471 for the nine months ended September 30, 2011 compared to \$4,097 for the same period in 2010.

*Noninterest Expense*

Noninterest expense was \$107,407 for the nine month period ended September 30, 2011 compared to \$91,393 for the same period in 2010, an increase of \$16,014, or 17.52%. The additional expense from the operations of the FDIC-assisted acquisitions is the primary reason for the increase in total noninterest expenses, and the components thereof, during the first nine months of 2011 compared to the same period in 2010.

Salaries and employee benefits for the nine month period ended September 30, 2011 were \$49,903 compared to \$42,943 for the same period in 2010.

Data processing costs for the nine month period ended September 30, 2011 were \$5,372, an increase of \$663 compared to \$4,709 for the same period in 2010. Data processing costs for the nine months ended September 30, 2011 include expenses associated with increased loans and deposits processing associated with the Crescent and American Trust acquisitions.

Net occupancy and equipment expense for the nine month period ended September 30, 2011 increased \$902 to \$10,030 over the comparable period for the prior year.

Expenses related to other real estate owned for the first nine months of 2011 were \$11,969 compared to \$6,330 for the same period in 2010. Expenses on other real estate owned include write downs of the carrying value to fair value on certain pieces of property held in other real estate owned of \$6,824 and \$3,318 for the nine months ended September 30, 2011 and 2010, respectively. Other real estate owned with a cost basis of \$34,759 was sold during the nine months ended September 30, 2011, resulting in a net loss of \$2,414. In comparison, other real estate owned with a cost basis of \$19,216 was sold during the nine months ended September 30, 2010, resulting in a net loss of \$746.

Advertising and public relations expense was \$3,737 for the nine months ended September 30, 2011 compared to \$3,027 for the same period in 2010.

Amortization of intangible assets was \$1,376 for the nine months ended September 30, 2011 compared to \$1,451 for the nine months ended September 30, 2010.



---

## **Table of Contents**

Communication expense was \$4,024 for the nine months ended September 30, 2011 compared to \$3,351 for the same period in 2010.

Total noninterest expenses for the first nine months of 2011 included \$1,651 of acquisition-related expenses associated with the American Trust and RBC Bank (USA) trust division acquisitions and a prepayment penalty totaling \$1,903 associated with the payoff of \$50,000 of FHLB advances. In comparison, total noninterest expenses for the first nine months of 2010 included \$1,955 of acquisition-related expenses associated with the Crescent acquisition and a prepayment penalty totaling \$2,785 associated with the payoff of \$148,000 of FHLB advances.

Noninterest expense as a percentage of average assets was 3.35% for the nine month period ended September 30, 2011 and 3.19% for the comparable period in 2010. The net overhead ratio was 1.79% and 0.38% for the first nine months of 2011 and 2010, respectively. Our efficiency ratio increased to 68.90% for the nine month period ended September 30, 2011 compared to 57.01% for the same period of 2010. The Company's lower net overhead ratio and efficiency ratio primarily resulted from increases in noninterest income resulting from the \$42,211 gain associated with the Crescent acquisition.

### *Income Taxes*

Income tax expense was \$7,695 for the nine month period ended September 30, 2011 compared to \$13,057 for the same period in 2010. The effective tax rates for the nine month periods ended September 30, 2011 and 2010 were 27.94% and 32.63%, respectively. The higher effective tax rate for the nine months ended September 30, 2010 as compared to the same period in 2011 was attributable to higher levels of taxable income as a result of the Crescent acquisition.

### **Risk Management**

The management of risk is an on-going process. Primary risks that are associated with the Company include credit, interest rate and liquidity risk. Credit and interest rate risk are discussed below, while liquidity risk is discussed in the next subsection under the heading Liquidity and Capital Resources.

#### *Credit Risk and Allowance for Loan Losses*

The allowance for loan losses is available to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on a quarterly analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under Accounting Standards Codification Topic (ASC) 450, Contingencies. Other considerations in establishing the allowance include the risk rating of individual credits, the size and diversity of the portfolio, economic conditions reflected within industry segments, the unemployment rate in our markets, loan segmentation, historical losses that are inherent in the loan portfolio and the results of periodic credit reviews by internal loan review and regulators.

The provision for loan losses charged to operating expense is an amount which, in the judgment of management, is necessary to maintain the allowance for loan losses at a level that is believed to be adequate to meet the inherent risks of losses in our loan portfolio. Factors considered by management in determining the amount of provision for loan losses to charge to current operations include the internal risk rating of individual credits, historical and current trends in net charge-offs, trends in nonperforming loans, trends in past due loans, trends in the market values of underlying collateral securing loans and the current economic conditions in the market in which we operate.

Loans acquired in the Crescent and American Trust acquisitions were recorded, as of their respective acquisition dates, at fair value. The fair value of these loans represents the expected discounted cash flows to be received over the lives of the loans, taking into account the Company's estimate of future credit losses on the loans. Because the fair value measurement incorporates an estimate of losses on acquired loans, these loans were excluded from the calculation of the allowance for loan losses and no provision for loan losses was recorded for these loans during the nine months ended September 30, 2011 or for the period from the acquisition date of these loans to December 31, 2010. The Company will continue to monitor future cash flows on these loans; to the extent future cash flows deteriorate below initial projections, the Company may be required to reserve for these loans in the allowance for loan losses through future provision for loan losses.

**Table of Contents**

The table below reflects the activity in the allowance for loan losses, in thousands, for the periods presented:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
Balance at beginning of period	\$ 47,571	\$ 41,146	\$ 45,415	\$ 39,145
Provision for loan losses	5,500	11,500	16,350	25,165
<b>Charge-offs</b>				
Commercial, financial, agricultural	210	567	1,494	810
<b>Lease financing</b>				
Real estate construction		388	798	3,806
Real estate 1-4 family mortgage	3,281	5,727	9,896	11,182
Real estate commercial mortgage	1,372	1,243	2,746	4,044
Installment loans to individuals	105	45	194	239
<b>Total charge-offs</b>	<b>4,968</b>	<b>7,970</b>	<b>15,128</b>	<b>20,081</b>
<b>Recoveries</b>				
Commercial, financial, agricultural	61	101	239	140
<b>Lease financing</b>				
Real estate construction	18		49	37
Real estate 1-4 family mortgage	245	295	582	609
Real estate commercial mortgage	17	39	886	50
Installment loans to individuals	88	21	139	67
<b>Total recoveries</b>	<b>429</b>	<b>456</b>	<b>1,895</b>	<b>903</b>
<b>Net charge-offs</b>	<b>4,539</b>	<b>7,514</b>	<b>13,233</b>	<b>19,178</b>
Balance at end of period	\$ 48,532	\$ 45,132	\$ 48,532	\$ 45,132
Net charge-offs to average loans (annualized)	0.70%	1.18%	0.69%	1.07%
Allowance for loan losses to:				
Loans			2.20%	2.02%
Nonperforming loans			98.97%	68.80%

The following table provides further details of the Company's net charge-offs (recoveries) of loans secured by real estate for the periods presented:

	Three Months		Nine Months Ended	
	Ended		September 30,	
	September 30,		September 30,	
	2011	2010	2011	2010
<b>Real estate construction:</b>				
Residential	\$ (22)	\$ 388	\$ 749	\$ 1,034
Commercial	4			
Condominiums				2,735
<b>Total real estate construction</b>	<b>(18)</b>	<b>388</b>	<b>749</b>	<b>3,769</b>
<b>Real estate 1-4 family mortgage:</b>				
Primary	237	734	1,091	2,367
Home equity	681	581	1,588	1,320
Rental/investment	1,096	441	2,393	1,205
Land development	1,022	3,676	4,242	5,681

Edgar Filing: RENASANT CORP - Form 10-Q

Total real estate 1-4 family mortgage	3,036	5,432	9,314	10,573
Real estate commercial mortgage:				
Owner-occupied	663	566	1,270	1,817
Non-owner occupied	436	118	(282)	1,607
Land development	256	520	872	570
Total real estate commercial mortgage	1,355	1,204	1,860	3,994
Total net-charge-offs of loans secured by real estate	\$ 4,373	\$ 7,024	\$ 11,923	\$ 18,336

**Table of Contents**

The following table quantifies the amount of the specific reserves component of the allowance for loan losses and the amount of the allowance determined by applying allowance factors to graded loans as of the dates presented:

	September 30, 2011	December 31, 2010
Specific reserves for impaired loans	\$ 19,717	\$ 17,529
Allocated reserves for remaining portfolio	28,815	27,886
<b>Total</b>	<b>\$ 48,532</b>	<b>\$ 45,415</b>

Nonperforming loans are those on which the accrual of interest has stopped or loans which are contractually past due 90 days on which interest continues to accrue. Generally, the accrual of interest is discontinued when the full collection of principal or interest is in doubt or when the payment of principal or interest has been contractually 90 days past due, unless the obligation is both well secured and in the process of collection.

Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest.

Nonaccruing securities available-for-sale consists of the Company's investments in pooled trust preferred securities, each of which are on nonaccrual status.

The following table provides a detail of the Company's nonperforming assets covered by loss-share agreements (covered assets) and not covered under loss-share agreements as of the dates presented:

	Covered Assets	Not Covered Assets	Total Assets
<b>September 30, 2011</b>			
Nonaccruing loans	\$ 84,426	\$ 40,363	\$ 124,789
Accruing loans past due 90 days or more	12,222	8,674	20,896
Total nonperforming loans	96,648	49,037	145,685
Other real estate owned	44,021	72,765	116,786
Total nonperforming loans and OREO	140,669	121,802	262,471
Nonaccruing securities available-for-sale, at fair value		9,986	9,986
Total nonperforming assets	\$ 140,669	\$ 131,788	\$ 272,457
Nonperforming loans to total loans			5.68%
Nonperforming assets to total assets			6.59%
Allowance for loan losses to total loans			1.89%
<b>December 31, 2010</b>			
Nonaccruing loans	\$ 82,393	\$ 46,662	\$ 129,055
Accruing loans past due 90 days or more		7,196	7,196
Total nonperforming loans	82,393	53,858	136,251
Other real estate owned	54,715	71,833	126,548

Edgar Filing: RENASANT CORP - Form 10-Q

Total nonperforming assets	\$ 137,108	\$ 125,691	\$ 262,799
Nonperforming loans to total loans			5.40%
Nonperforming assets to total assets			6.12%
Allowance for loan losses to total loans			1.80%

**Table of Contents**

Due to the significant difference in the accounting for the loans and other real estate owned covered by loss-share agreements and loss mitigation offered under the loss-share agreements with the FDIC, the Company believes that excluding the covered assets from its asset quality measures provides a more meaningful presentation of the Company's asset quality. Purchased impaired loans had evidence of deterioration in credit quality prior to acquisition, and thus the fair value of these loans as of the acquisition date included an estimate of credit losses. These loans, as well as acquired loans with no evidence of credit deterioration at acquisition, are accounted for on a pool basis, and these pools are considered to be performing. Purchased impaired loans were not classified as nonperforming assets at September 30, 2011 or December 31, 2010 as the loans are considered to be performing under ASC 310-30, Receivables - Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30). As a result, interest income, through the accretion of the difference between the carrying value of the loans and the expected cash flows, is being recognized on all purchased loans accounted for under ASC 310-30.

The asset quality measures surrounding the Company's nonperforming loans and nonperforming assets discussed in the remainder of this section exclude covered assets relating to the Crescent and American Trust acquisitions.

The following table shows the principal amounts of nonperforming and restructured loans as of the dates presented. All loans where information exists about possible credit problems that would cause us to have serious doubts about the borrower's ability to comply with the current repayment terms of the loan have been reflected in the table below.

	September 30,		December 31,
	2011	2010	2010
Nonaccruing loans	\$ 40,363	\$ 56,674	\$ 46,662
Accruing loans past due 90 days or more	8,674	8,923	7,196
<b>Total nonperforming loans</b>	<b>49,037</b>	<b>65,597</b>	<b>53,858</b>
Restructured loans	35,774	34,012	32,615
<b>Total nonperforming and restructured loans</b>	<b>\$ 84,811</b>	<b>\$ 99,609</b>	<b>\$ 86,473</b>
Nonperforming loans to total loans - period end	2.22%	2.94%	2.46%

The following table provides details of the Company's nonperforming loans by loan category as of the dates presented:

	September 30,		December 31,
	2011	2010	2010
Commercial, financial, agricultural	\$ 2,338	\$ 2,738	\$ 2,422
Lease financing			
Real estate - construction:			
Residential	383	1,557	333
Commercial			
Condominiums			
<b>Total real estate - construction</b>	<b>383</b>	<b>1,557</b>	<b>333</b>
Real estate - 1-4 family mortgage:			
Primary	6,123	6,364	6,514
Home equity	848	663	829
Rental/investment	9,180	11,374	10,942
Land development	8,327	19,382	17,608
<b>Total real estate - 1-4 family mortgage</b>	<b>24,478</b>	<b>37,783</b>	<b>35,893</b>
Real estate - commercial mortgage:			
Owner-occupied	4,181	12,413	6,336
Non-owner occupied	11,827	2,862	4,300
Land development	4,818	7,930	3,903

Edgar Filing: RENASANT CORP - Form 10-Q

Total real estate commercial mortgage	20,826	23,205	14,539
Installment loans to individuals	1,012	314	671
Total	\$ 49,037	\$ 65,597	\$ 53,858

**Table of Contents**

Management has evaluated the aforementioned loans and other loans classified as nonperforming and believes that all nonperforming loans have been adequately reserved for in the allowance for loan losses at September 30, 2011. Management also continually monitors past due loans for potential credit quality deterioration. Total loans past due 30-89 days were \$16,588 at September 30, 2011 as compared to \$21,520 at December 31, 2010 and \$23,576 at September 30, 2010.

As shown above, restructured loans totaled \$35,774 at September 30, 2011 as compared to \$32,615 at December 31, 2010 and \$34,012 at September 30, 2010. At September 30, 2011, total loans restructured that included an interest rate concession represented 69.97% of total restructured loans, while loans restructured by a concession in payment or terms represented the remainder. The following table provides details of the Company's restructured loans by loan category as of the dates presented:

	<b>September 30,</b>		<b>December 31,</b>
	<b>2011</b>	<b>2010</b>	<b>2010</b>
Commercial, financial, agricultural	\$ 124	\$ 717	\$ 125
Real estate construction:			
Residential			
Commercial			
Condominiums			
Total real estate construction			
Real estate 1-4 family mortgage:			
Primary	3,766	3,609	4,313
Home equity			
Rental/investment	2,398	2,338	1,969
Land development	11,116	16,137	14,834
Total real estate 1-4 family mortgage	17,280	22,084	21,116
Real estate commercial mortgage:			
Owner-occupied	11,231	4,048	3,844
Non-owner occupied	6,361	5,142	5,510
Land development	598	1,839	1,839
Total real estate commercial mortgage	18,190	11,029	11,193
Installment loans to individuals	180	182	181
Total restructured loans	\$ 35,774	\$ 34,012	\$ 32,615

Changes in the Company's restructured loans were as follows:

Balance at January 1, 2011	\$ 32,615
Additional loans with concessions	17,177
Reductions due to:	
Reclassified as nonperforming	(9,524)
Transfer to other real estate owned	(2,574)
Charge-offs	
Paydowns	(1,288)
Lapse of concession period	(632)
Balance at September 30, 2011	\$ 35,774

**Table of Contents**

Other real estate owned and repossessions consist of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for loan losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included under the line item "Other real estate owned" in the Consolidated Statements of Income. Other real estate owned with a cost basis of \$21,863 was sold during the nine months ended September 30, 2011, resulting in a net loss of \$2,114.

The following table provides details of the Company's other real estate owned and repossessions as of the dates presented:

	September 30, 2011	December 31, 2010
Residential real estate	\$ 15,650	\$ 15,445
Commercial real estate	13,628	18,266
Residential land development	37,416	33,172
Commercial land development	5,951	4,501
Other	120	449
Total other real estate owned and repossessions	\$ 72,765	\$ 71,833

Changes in the Company's other real estate owned and repossessions were as follows:

Balance at January 1, 2011	\$ 71,833
Transfers of loans	28,965
Capitalized improvements	41
Impairments	(6,802)
Dispositions	(21,863)
Other	591
Balance at September 30, 2011	\$ 72,765

*Interest Rate Risk*

Market risk is the risk of loss from adverse changes in market prices and rates. The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets and inventories. Our market risk arises primarily from interest rate risk inherent in lending and deposit-taking activities. Management believes the most significant impact on the Company's financial results stems from our ability to react to changes in interest rates. To that end, management actively monitors and manages our interest rate risk exposure.

We have an Asset/Liability Committee (ALCO) which is authorized by the Board of Directors to monitor our interest rate sensitivity and to make decisions relating to that process. The ALCO's goal is to structure our asset-liability composition to maximize net interest income while managing interest rate risk so as to minimize the adverse impact of changes in interest rates on net interest income and capital. Profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact our earnings because the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis. We monitor the impact of changes in interest rates on our net interest income and economic value of equity (EVE) using rate shock analysis. Net interest income simulations measure the short-term earnings exposure from changes in market rates of interest in a more rigorous and explicit fashion. Our current financial position is combined with assumptions regarding future business to calculate net interest income under varying hypothetical rate scenarios. The EVE measures our long-term earnings exposure from changes in market rates of interest. EVE is defined as the present value of assets minus the present value of liabilities at a point in time. A decrease in EVE due to a specified rate change indicates a decline in the long-term earnings capacity of the balance sheet assuming that the rate change remains in effect over the life of the current balance sheet.

**Table of Contents**

The following rate shock analysis depicts the estimated impact on net interest income and EVE of immediate changes in interest rates at the specified levels at:

Change in Interest Rates <sup>(1)</sup>  (In Basis Points)	Percentage Change In:			
	Net Interest Income <sup>(2)</sup>		Economic Value of Equity <sup>(3)</sup>	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
+200	2.86%	(3.25%)	18.43%	10.70%
+100	1.60%	(3.37%)	14.20%	6.63%
-100	(2.54%)	(1.12%)	(3.23%)	(4.94%)

<sup>(1)</sup> On account of the present position of the target federal funds rate, the Company did not perform an analysis assuming a downward movement in rates of 200 bps.

<sup>(2)</sup> The percentage change in this column represents net interest income for 12 months in a stable interest rate environment versus the net interest income in the various rate scenarios.

<sup>(3)</sup> The percentage change in this column represents our EVE in a stable interest rate environment versus the EVE in the various rate scenarios.

The preceding measures assume no change in the size or asset/liability compositions of the balance sheet. Thus, the measures do not reflect actions the ALCO may undertake in response to such changes in interest rates. The above results of the interest rate shock analysis are within the parameters set by the Board of Directors. The scenarios assume instantaneous movements in interest rates in increments of 100 and 200 basis points. With the present position of the target federal funds rate, the declining rate scenarios seem improbable. Furthermore, it has been the Federal Reserve's policy to adjust the target federal funds rate incrementally over time. As interest rates are adjusted over a period of time, it is our strategy to proactively change the volume and mix of our balance sheet in order to mitigate our interest rate risk. The computation of the prospective effects of hypothetical interest rate changes requires numerous assumptions regarding characteristics of new business and the behavior of existing positions. These business assumptions are based upon our experience, business plans and published industry experience. Key assumptions employed in the model include asset prepayment speeds, competitive factors, the relative price sensitivity of certain assets and liabilities and the expected life of non-maturity deposits. Because these assumptions are inherently uncertain, actual results will differ from simulated results.

The Company utilizes derivative financial instruments as part of its ongoing efforts to manage its interest rate risk exposure and to facilitate the needs of its customers. The Company's objectives for utilizing these derivative financial instruments are described below.

The Company utilizes interest rate contracts, including swaps, caps and/or floors, to mitigate exposure to interest rate risk and to facilitate the needs of its customers. Beginning in the first quarter of 2011, the Company began entering into derivative instruments not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At September 30, 2011, the Company had notional amounts of \$27,248 on interest rate contracts with corporate customers and \$32,348 in offsetting interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts.

The Company enters into interest rate lock commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate residential mortgage loans. Under the interest rate lock commitments, interest rates for a mortgage loan are locked in with the customer for a period of time, typically thirty days. Once an interest rate lock commitment is entered into with a customer, the Company also enters into forward commitments to sell the residential mortgage loan to secondary market investors. As such, the Company does not incur risk if the interest rate lock commitment in the pipeline fails to close.

## Edgar Filing: RENASANT CORP - Form 10-Q

For more information about the Company's derivative financial instruments, see Note I, Derivative Instruments, in the Notes to Consolidated Financial Statements of the Company in Item 1, Financial Statements, in this report.

### **Liquidity and Capital Resources**

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs.

Core deposits, which are deposits excluding time deposits, are a major source of funds used by the Bank to meet cash flow needs. Maintaining the ability to acquire these funds as needed in a variety of markets is the key to

**Table of Contents**

assuring the Bank's liquidity. Management continually monitors the liquidity and non-core dependency ratios to ensure compliance with ALCO targets.

Our investment portfolio is another alternative for meeting liquidity needs. These assets generally have readily available markets that offer conversions to cash as needed. Securities within our investment portfolio are also used to secure certain deposit types and short-term borrowings. At September 30, 2011, securities with a carrying value of approximately \$333,613 were pledged to secure public fund deposits and as collateral for short-term borrowings as compared to \$348,392 at December 31, 2010. Lower levels of public fund deposits at September 30, 2011 as compared to December 31, 2010 resulted in the decrease in the amount of pledged investment securities at September 30, 2011.

Other sources available for meeting liquidity needs include federal funds purchased and advances from the FHLB. Interest is charged at the prevailing market rate on federal funds purchased and FHLB advances. There were no outstanding federal funds purchased at September 30, 2011 or December 31, 2010. Funds obtained from the FHLB are used primarily to match-fund real estate loans and other longer-term fixed rate loans in order to minimize interest rate risk. FHLB advances also may be used to meet day to day liquidity needs, primarily when the cost of such borrowing compares favorably to the rates that we would be required to pay to attract deposits. At September 30, 2011, the balance of our outstanding advances with the FHLB was \$119,370. The total amount of the remaining credit available to us from the FHLB at September 30, 2011 was \$847,949. We also maintain lines of credit with other commercial banks totaling \$85,000. These are unsecured lines of credit maturing at various times within the next twelve months. There were no amounts outstanding under these lines of credit at September 30, 2011 or December 31, 2010.

Our strategy in choosing funds is focused on attempting to mitigate interest rate risk, and thus we utilize funding sources that are commensurate with the interest rate risk associated with the assets. Accordingly, management targets growth of noninterest bearing deposits. While we do not control the types of deposit instruments our clients choose, we do influence those choices with the rates and the deposit specials we offer. For example, we could obtain time deposits based on our aggressiveness in pricing and length of term. We constantly monitor our funds position and evaluate the effect various funding sources have on our financial position.

Cash and cash equivalents were \$235,317 at September 30, 2011 compared to \$296,413 at September 30, 2010. Cash provided by investing activities for the nine months ended September 30, 2011 was \$267,986 compared to \$413,714 for the same period of 2010. The net cash proceeds received from the acquisition of American Trust were \$148,443 for the nine months ended September 30, 2011, compared to the net cash proceeds received from the acquisition of Crescent of \$337,127 for the nine months ended September 30, 2011. Purchases of investment securities were \$147,201 for the nine months ended September 30, 2011 compared to \$354,955 for the nine months ended September 30, 2010. Proceeds from the sale, maturity or call of securities within our investment portfolio were \$277,127 for the nine months ended September 30, 2011 compared to \$342,026 for the nine months ended September 30, 2010. The net cash paid for the RBC Bank (USA) trust division acquisition, which was completed on August 31, 2011, was \$792.

Cash used in financing activities for the nine months ended September 30, 2011 was \$430,078 compared to \$328,785 for the same period of 2010. Cash provided from the acquisition of American Trust was partially used to reduce long-term debt by \$70,729 for the nine months ended September 30, 2011. Cash provided from the acquisition of Crescent was primarily used to reduce our total borrowings by \$318,595. The net proceeds to the Company from the issuance and sale of 3,925,000 common shares in a private placement, which was completed on July 23, 2010, were \$51,402.

*Restrictions on Cash, Bank Dividends, Loans or Advances*

The Company's liquidity and capital resources, as well as its ability to pay dividends to our shareholders, are substantially dependent on the ability of Renasant Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. Accordingly, the approval of this supervisory authority is required prior to Renasant Bank paying dividends to the Company.

Federal Reserve regulations also limit the amount Renasant Bank may loan to the Company unless such loans are collateralized by specific obligations. At September 30, 2011, the maximum amount available for transfer from

**Table of Contents**

Renasant Bank to the Company in the form of loans was \$40,045. There were no loans outstanding from Renasant Bank to the Company at September 30, 2011. These restrictions did not have any impact on the Company's ability to meet its cash obligations in the first nine months of 2011, nor does management expect such restrictions to materially impact the Company's ability to meet its currently-anticipated cash obligations.

**Off-Balance Sheet Transactions**

The Company enters into loan commitments and standby letters of credit in the normal course of its business. Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer.

Loan commitments and standby letters of credit do not necessarily represent future cash requirements of the Company in that while the borrower has the ability to draw upon these commitments at any time, these commitments often expire without being drawn upon. The Company's unfunded loan commitments and standby letters of credit outstanding at September 30, 2011 and December 31, 2010 were as follows:

	September 30, 2011	December 31, 2010
Loan commitments	\$ 366,199	\$ 325,309
Standby letters of credit	35,349	28,105

The Company closely monitors the amount of remaining future commitments to borrowers in light of prevailing economic conditions and adjusts these commitments as necessary. The Company will continue this process as new commitments are entered into or existing commitments are renewed.

Market risk resulting from interest rate changes on particular off-balance sheet financial instruments may be offset by other on- or off-balance sheet transactions. Interest rate sensitivity is monitored by the Company for determining the net effect of potential changes in interest rates on the market value of both on- and off-balance sheet financial instruments.

**Contractual Obligations**

There have not been any material changes outside of the ordinary course of business to any of the contractual obligations disclosed in our Annual Report on Form 10-K for the year ended December 31, 2010.

**Shareholders' Equity and Regulatory Matters***Shareholders' Equity*

Total shareholders' equity of the Company at September 30, 2011 increased to \$487,401 compared to \$469,509 at December 31, 2010. The change in shareholders' equity was attributable to earnings retention offset by dividends declared and changes in accumulated other comprehensive income.

On July 8, 2009, the Company filed a shelf registration statement with the Securities and Exchange Commission (SEC). The shelf registration statement, which the SEC declared effective on July 13, 2009, allows the Company to raise capital from time to time, up to an aggregate of \$150,000, through the sale of common stock, preferred stock, warrants and units, or a combination thereof, subject to market conditions. Specific terms and prices will be determined at the time of any offering under a separate prospectus supplement that the Company will be required to file with the SEC at the time of the specific offering. The proceeds of the sale of securities, if and when offered, will be used for general corporate purposes as described in any prospectus supplement and could include the expansion of the Company's banking, insurance and wealth management operations as well as other business opportunities.

**Table of Contents**

The following table sets forth the Company's book value per share, tangible book value per share, capital ratio and tangible capital ratio as of the dates presented:

	September 30, 2011	December 31, 2010
Book value per share	\$ 19.45	\$ 18.75
Tangible book value per share	11.76	11.09
Capital ratio	11.78%	10.93%
Tangible capital ratio	7.47%	6.76%

*Regulatory Matters*

Renasant Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require Renasant Bank to maintain minimum balances and ratios. All banks are required to have core capital (Tier I) of at least 4% of risk-weighted assets, Tier I leverage of 4% of average assets, and total capital of 8% of risk-weighted assets (as such ratios are defined in Federal regulations). To be categorized as well capitalized, banks must maintain minimum Tier I leverage, Tier I risk-based and total risk-based ratios of 5%, 6%, and 10%, respectively. At September 30, 2011, Renasant Bank met all capital adequacy requirements to which it is subject.

At September 30, 2011, the most recent notification from the FDIC categorized Renasant Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

The following table includes the capital ratios and capital amounts for the Company and the Bank at September 30, 2011:

	Actual		Minimum Capital Requirement to be Well Capitalized		Minimum Capital Requirement to be Adequately Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Tier I Capital to Average Assets</b>						
Renasant Corporation	\$ 374,393	9.48%	\$ 197,505	5.00%	\$ 158,004	4.00%
Renasant Bank	366,009	9.29%	197,091	5.00%	157,673	4.00%
<b>Tier I Capital to Risk-Weighted Assets</b>						
Renasant Corporation	\$ 374,393	13.64%	\$ 164,751	6.00%	\$ 109,834	4.00%
Renasant Bank	366,009	13.35%	164,473	6.00%	109,649	4.00%
<b>Total Capital to Risk-Weighted Assets</b>						
Renasant Corporation	\$ 408,892	14.89%	\$ 274,585	10.00%	\$ 219,668	8.00%
Renasant Bank	400,450	14.61%	274,121	10.00%	219,297	8.00%

**Table of Contents**

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in our market risk since December 31, 2010. For additional information regarding our market risk, see our Annual Report on Form 10-K for the year ended December 31, 2010.

**Item 4. CONTROLS AND PROCEDURES**

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective for ensuring that information the Company is required to disclose in reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents**

**Part II. OTHER INFORMATION**

**Item 1A. RISK FACTORS**

Information regarding risk factors appears in Part I, Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K for the year ended December 31, 2010. There have been no material changes in the risk factors disclosed in our Annual Report on Form 10-K.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Unregistered Sales of Equity Securities**

None.

**Issuer Purchases of Equity Securities**

The Company did not repurchase any shares of its outstanding stock during the three month period ended September 30, 2011.

Please refer to the information discussing restrictions on the Company's ability to pay dividends under the heading Liquidity and Capital Resources in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report, which is incorporated by reference herein.

**Table of Contents**

**Item 6. EXHIBITS**

Exhibit Number	Description
(3)(i)	Articles of Incorporation of Renasant Corporation, as amended <sup>(1)</sup>
(3)(ii)	Restated Bylaws of Renasant Corporation <sup>(2)</sup>
(4)(i)	Articles of Incorporation of Renasant Corporation, as amended <sup>(1)</sup>
(4)(ii)	Restated Bylaws of Renasant Corporation <sup>(2)</sup>
(31)(i)	Certification of the Chief Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31)(ii)	Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31)(iii)	Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32)(i)	Certification of the Chief Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32)(ii)	Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32)(iii)	Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(101)	The following materials from Renasant Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 were formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of September 30, 2011 and December 31, 2010, (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2011 and 2010, (iii) Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2011 and 2010 and (iv) Notes to Consolidated Financial Statements (Unaudited).

<sup>(1)</sup> Filed as exhibit 3.1 to the Company's Form 10-Q filed with the Securities and Exchange Commission on May 9, 2005 and incorporated herein by reference.

<sup>(2)</sup> Filed as exhibit 3(ii) to the Company's Form 8-K filed with the Securities and Exchange Commission on October 21, 2011 and incorporated herein by reference.

The Company does not have any long-term debt instruments under which securities are authorized exceeding ten percent of the total assets of the Company and its subsidiaries on a consolidated basis. The Company will furnish to the Securities and Exchange Commission, upon their request, a copy of all long-term debt instruments.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

November 9, 2011

**RENASANT CORPORATION**

/s/ E. Robinson McGraw  
E. Robinson McGraw  
Chairman, President &  
Chief Executive Officer

/s/ Stuart R. Johnson  
Stuart R. Johnson

Executive Vice President and  
Chief Financial Officer

/s/ Kevin D. Chapman  
Kevin D. Chapman

Executive Vice President and  
Chief Financial Officer

**Table of Contents**

**EXHIBIT INDEX**

Exhibit Number	Description
(31)(i)	Certification of the Chief Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31)(ii)	Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31)(iii)	Certification of the Chief Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32)(i)	Certification of the Chief Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32)(ii)	Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32)(iii)	Certification of the Chief Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(101)	The following materials from Renasant Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 were formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of September 30, 2011 and December 31, 2010, (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2011 and 2010, (iii) Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2011 and 2010 and (iv) Notes to Consolidated Financial Statements (Unaudited).