

REGIONS FINANCIAL CORP  
Form 10-Q  
November 03, 2011  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

**Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2011

or

**Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-50831

**Regions Financial Corporation**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**63-0589368**  
(IRS Employer  
Identification No.)

**1900 Fifth Avenue North**

**Birmingham, Alabama**  
(Address of principal executive offices)

**35203**  
(Zip Code)

**(205) 944-1300**

(Registrant's telephone number, including area code)

**NOT APPLICABLE**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

The number of shares outstanding of each of the issuer's classes of common stock was 1,258,877,000 shares of common stock, par value \$.01, outstanding as of October 25, 2011.

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**Forward-Looking Statements**

This Quarterly Report on Form 10-Q, other periodic reports filed by Regions Financial Corporation ( Regions ) under the Securities Exchange Act of 1934, as amended, and any other written or oral statements made by or on behalf of Regions may include forward-looking statements. The Private Securities Litigation Reform Act of 1995 (the Act ) provides a safe harbor for forward-looking statements which are identified as such and are accompanied by the identification of important factors that could cause actual results to differ materially from the forward-looking statements. For these statements, we, together with our subsidiaries, unless the context implies otherwise, claim the protection afforded by the safe harbor in the Act. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) became law on July 21, 2010, and a number of legislative, regulatory and tax proposals remain pending. Additionally, the U.S. Treasury and federal banking regulators continue to implement, but are also beginning to wind down, a number of programs to address capital and liquidity in the banking system. Proposed rules, including those that are part of the Basel III process, could require banking institutions to increase levels of capital. All of the foregoing may have significant effects on Regions and the financial services industry, the exact nature and extent of which cannot be determined at this time.

Regions' ability to mitigate the impact of the Dodd-Frank Act on debit interchange fees through revenue enhancements and other revenue measures, which will depend on various factors, including the acceptance by customers of modified fee structures for Regions' products and services.

The impact of compensation and other restrictions imposed under the Troubled Asset Relief Program ( TARP ) until Regions repays the outstanding preferred stock and warrant issued under the TARP, including restrictions on Regions' ability to attract and retain talented executives and associates.

Possible additional loan losses, impairment of goodwill and other intangibles, and adjustment of valuation allowances on deferred tax assets and the impact on earnings and capital.

Possible changes in interest rates may increase funding costs and reduce earning asset yields, thus reducing margins. Increases in benchmark interest rates would also increase debt service requirements for customers whose terms include a variable interest rate, which may negatively impact the ability of borrowers to pay as contractually obligated.

Possible changes in general economic and business conditions in the United States in general and in the communities Regions serves in particular, including any prolonging or worsening of the current unfavorable economic conditions, including unemployment levels.

Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans.

Possible changes in trade, monetary and fiscal policies, laws and regulations, and other activities of governments, agencies, and similar organizations, may have an adverse effect on business.

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The current stresses in the financial and real estate markets, including possible continued deterioration in property values.

Regions' ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support Regions' business.

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Regions ability to expand into new markets and to maintain profit margins in the face of competitive pressures.

Regions ability to develop competitive new products and services in a timely manner and the acceptance of such products and services by Regions customers and potential customers.

Regions ability to keep pace with technological changes.

Regions ability to effectively manage credit risk, interest rate risk, market risk, operational risk, legal risk, liquidity risk, and regulatory and compliance risk.

Regions ability to ensure adequate capitalization which is impacted by inherent uncertainties in forecasting credit losses.

The cost and other effects of material contingencies, including litigation contingencies, and any adverse judicial, administrative, or arbitral rulings or proceedings.

The effects of increased competition from both banks and non-banks.

The effects of geopolitical instability and risks such as terrorist attacks.

Possible changes in consumer and business spending and saving habits could affect Regions ability to increase assets and to attract deposits.

The effects of weather and natural disasters such as floods, droughts, wind, tornadoes and hurricanes, and the effects of man-made disasters.

Possible downgrades in ratings issued by rating agencies.

Potential dilution of holders of shares of Regions common stock resulting from the U.S. Treasury s investment in TARP.

Possible changes in the speed of loan prepayments by Regions customers and loan origination or sales volumes.

Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.

The effects of problems encountered by larger or similar financial institutions that adversely affect Regions or the banking industry generally.

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Regions' ability to receive dividends from its subsidiaries.

The effects of the failure of any component of Regions' business infrastructure which is provided by a third party.

Changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies.

The effects of any damage to Regions' reputation resulting from developments related to any of the items identified above.

The words "believe," "expect," "anticipate," "project," and similar expressions often signify forward-looking statements. You should not place undue reliance on any forward-looking statements, which speak only as of the date made. We assume no obligation to update or revise any forward-looking statements that are made from time to time.

See also the "Forward-Looking Statements" and "Risk Factors" sections of Regions' Annual Report on Form 10-K for the year ended December 31, 2010 and the "Forward-Looking Statements" section of Regions' Quarterly Reports on Form 10-Q for the quarters ended March 31, 2011 and June 30, 2011, as filed with the Securities and Exchange Commission.

**Table of Contents****PART I****FINANCIAL INFORMATION****Item 1. Financial Statements (Unaudited)****REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

|  | September 30<br>2011                              | December 31<br>2010 |
|--|---|---------------------|
|  | (In millions, except share<br>and per share data) |                     |
| <b>Assets</b>  |   |                     |
| Cash and due from banks  | \$ 2,000  | \$ 1,643            |
| Interest-bearing deposits in other banks   | 6,009   | 4,880               |
| Federal funds sold and securities purchased under agreements to resell   | 254   | 396                 |
| Trading account assets   | 1,462   | 1,116               |
| Securities available for sale  | 24,635  | 23,289              |
| Securities held to maturity  | 18  | 24                  |
| Loans held for sale (includes \$647 and \$1,174 measured at fair value, at September 30, 2011 and December 31, 2010, respectively) | 1,012   | 1,485               |
| Loans, net of unearned income  | 79,447  | 82,864              |
| Allowance for loan losses  | (2,964)   | (3,185)             |
| Net loans  | 76,483  | 79,679              |
| Other interest-earning assets  | 1,081   | 1,219               |
| Premises and equipment, net  | 2,399   | 2,569               |
| Interest receivable  | 422   | 421                 |
| Goodwill   | 5,561   | 5,561               |
| Mortgage servicing rights  | 182   | 267                 |
| Other identifiable intangible assets   | 478   | 385                 |
| Other assets   | 7,766   | 9,417               |
| <b>Total assets</b>  | <b>\$ 129,762</b>                                 | <b>\$ 132,351</b>   |
| <b>Liabilities and Stockholders Equity</b>   |   |                     |
| Deposits:  |   |                     |
| Non-interest-bearing   | \$ 28,296   | \$ 25,733           |
| Interest-bearing   | 67,642  | 68,881              |
| Total deposits   | 95,938  | 94,614              |
| Borrowed funds:  |   |                     |
| Short-term borrowings:   |   |                     |
| Federal funds purchased and securities sold under agreements to repurchase   | 1,969   | 2,716               |
| Other short-term borrowings  | 974   | 1,221               |
| Total short-term borrowings  | 2,943   | 3,937               |
| Long-term borrowings   | 10,140  | 13,190              |
| Total borrowed funds   | 13,083  | 17,127              |
| Other liabilities  | 3,478   | 3,876               |
| Total liabilities  | 112,499   | 115,617             |
| Stockholders equity:   |   |                     |

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|  |            |            |
|--|------------|------------|
| Preferred stock, authorized 10 million shares  |            |            |
| Series A, cumulative perpetual participating, par value \$1.00 (liquidation preference \$1,000.00) per share, net of discount; |            |            |
| Issued 3,500,000 shares  | 3,409      | 3,380      |
| Common stock, par value \$.01 per share:   |            |            |
| Authorized 3 billion shares  |            |            |
| Issued including treasury stock 1,301,329,413 and 1,299,000,755 shares, respectively   | 13         | 13         |
| Additional paid-in capital   | 19,059     | 19,050     |
| Retained earnings (deficit)  | (3,913)    | (4,047)    |
| Treasury stock, at cost 42,451,925 and 42,764,258 shares, respectively   | (1,397)    | (1,402)    |
| Accumulated other comprehensive income (loss), net   | 92         | (260)      |
| <br>   |            |            |
| Total stockholders' equity   | 17,263     | 16,734     |
| <br>   |            |            |
| Total liabilities and stockholders' equity   | \$ 129,762 | \$ 132,351 |

See notes to consolidated financial statements.

**Table of Contents****REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS**

|   | Three Months Ended<br>September 30   |          | Nine Months Ended<br>September 30 |          |
|---|--------------------------------------|----------|-----------------------------------|----------|
|   | 2011                                 | 2010     | 2011                              | 2010     |
|   | (In millions, except per share data) |          |                                   |          |
| Interest income on:                                 |                                      |          |                                   |          |
| Loans, including fees                               | \$ 867                               | \$ 919   | \$ 2,590                          | \$ 2,794 |
| Securities:   |                                      |          |                                   |          |
| Taxable   | 177                                  | 214      | 592                               | 680      |
| Tax-exempt  |                                      |          |                                   | 1        |
| Total securities                                    | 177                                  | 214      | 592                               | 681      |
| Loans held for sale                                 | 7                                    | 10       | 29                                | 27       |
| Trading account assets                              | 6                                    | 8        | 19                                | 29       |
| Other interest-earning assets                       | 7                                    | 7        | 20                                | 22       |
| Total interest income                               | 1,064                                | 1,158    | 3,250                             | 3,553    |
| Interest expense on:                                |                                      |          |                                   |          |
| Deposits  | 112                                  | 167      | 377                               | 603      |
| Short-term borrowings                               | 1                                    | 3        | 6                                 | 8        |
| Long-term borrowings                                | 93                                   | 120      | 282                               | 387      |
| Total interest expense                              | 206                                  | 290      | 665                               | 998      |
| Net interest income                                 | 858                                  | 868      | 2,585                             | 2,555    |
| Provision for loan losses                           | 355                                  | 760      | 1,235                             | 2,181    |
| Net interest income after provision for loan losses | 503                                  | 108      | 1,350                             | 374      |
| Non-interest income:                                |                                      |          |                                   |          |
| Service charges on deposit accounts                 | 310                                  | 294      | 905                               | 884      |
| Brokerage, investment banking and capital markets   | 217                                  | 257      | 732                               | 747      |
| Mortgage income                                     | 68                                   | 66       | 163                               | 196      |
| Trust department income                             | 49                                   | 49       | 150                               | 146      |
| Securities gains (losses), net                      | (1)                                  | 2        | 105                               | 61       |
| Leveraged lease termination gains (losses), net     | (2)                                  |          | (2)                               | 19       |
| Other   | 104                                  | 82       | 316                               | 265      |
| Total non-interest income                           | 745                                  | 750      | 2,369                             | 2,318    |
| Non-interest expense:                               |                                      |          |                                   |          |
| Salaries and employee benefits                      | 529                                  | 582      | 1,684                             | 1,717    |
| Net occupancy expense                               | 104                                  | 110      | 320                               | 340      |
| Furniture and equipment expense                     | 77                                   | 75       | 233                               | 228      |
| Regulatory charge                                   |                                      |          |                                   | 200      |
| Other   | 356                                  | 396      | 1,194                             | 1,234    |
| Total non-interest expense                          | 1,066                                | 1,163    | 3,431                             | 3,719    |
| Income (loss) before income taxes                   | 182                                  | (305)    | 288                               | (1,027)  |
| Income tax expense (benefit)                        | 27                                   | (150)    | (45)                              | (399)    |
| Net income (loss)                                   | \$ 155                               | \$ (155) | \$ 333                            | \$ (628) |

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|   |         |           |         |           |
|---|---------|-----------|---------|-----------|
| Net income (loss) available to common shareholders    | \$ 101  | \$ (209)  | \$ 173  | \$ (799)  |
| <b>Weighted-average number of shares outstanding:</b> |         |           |         |           |
| Basic   | 1,259   | 1,257     | 1,258   | 1,217     |
| Diluted   | 1,261   | 1,257     | 1,260   | 1,217     |
| <b>Earnings (loss) per common share:</b>              |         |           |         |           |
| Basic   | \$ 0.08 | \$ (0.17) | \$ 0.14 | \$ (0.66) |
| Diluted   | 0.08    | (0.17)    | 0.14    | (0.66)    |
| Cash dividends declared per common share              | 0.01    | 0.01      | 0.03    | 0.03      |

See notes to consolidated financial statements.

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**REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY**

|   | Preferred<br>Stock |          | Common Stock |        | Additional<br>Paid-In<br>Capital | Retained<br>Earnings<br>(Deficit) | Treasury<br>Stock,<br>At Cost | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total     |
|---|--------------------|----------|--------------|--------|----------------------------------|-----------------------------------|-------------------------------|---|-----------|
|   | Shares             | Amount   | Shares       | Amount |                                  |                                   |                               |   |           |
| (In millions, except per share data)  |                    |          |              |        |                                  |                                   |                               |   |           |
| <b>BALANCE AT JANUARY 1, 2010</b>   | 4                  | \$ 3,602 | 1,193        | \$ 12  | \$ 18,781                        | \$ (3,235)                        | \$ (1,409)                    | \$ 130  | \$ 17,881 |
| Comprehensive income (loss):  |                    |          |              |        |                                  |                                   |                               |   |           |
| Net income (loss)   |                    |          |              |        |                                  | (628)                             |                               |   | (628)     |
| Net change in unrealized gains and losses on securities available for sale, net of tax and reclassification adjustment* |                    |          |              |        |                                  |                                   |                               | 144   | 144       |
| Net change in unrealized gains and losses on derivative instruments, net of tax and reclassification adjustment*        |                    |          |              |        |                                  |                                   |                               | (83)  | (83)      |
| Net change from defined benefit pension plans, net of tax*  |                    |          |              |        |                                  |                                   |                               | 17  | 17        |
| Comprehensive income (loss)   |                    |          |              |        |                                  |                                   |                               |   | (550)     |
| Cash dividends declared \$0.03 per share  |                    |          |              |        |                                  | (36)                              |                               |   | (36)      |
| Preferred dividends   |                    |          |              |        | 3                                | (144)                             |                               |   | (141)     |
| Preferred stock transactions:   |                    |          |              |        |                                  |                                   |                               |   |           |
| Conversion of mandatorily convertible preferred stock into 63 million shares of common stock                            |                    | (259)    | 63           | 1      | 258                              |                                   |                               |   |           |
| Discount accretion  |                    | 27       |              |        |                                  | (27)                              |                               |   |           |
| Common stock transactions:  |                    |          |              |        |                                  |                                   |                               |   |           |
| Impact of stock transactions under compensation plans, net  |                    |          |              |        | 5                                |                                   | 4                             |   | 9         |
| <b>BALANCE AT SEPTEMBER 30, 2010</b>  | 4                  | \$ 3,370 | 1,256        | \$ 13  | \$ 19,047                        | \$ (4,070)                        | \$ (1,405)                    | \$ 208  | \$ 17,163 |
| <b>BALANCE AT JANUARY 1, 2011</b>   | 4                  | \$ 3,380 | 1,256        | \$ 13  | \$ 19,050                        | \$ (4,047)                        | \$ (1,402)                    | \$ (260)  | \$ 16,734 |
| Comprehensive income:   |                    |          |              |        |                                  |                                   |                               |   |           |
| Net income  |                    |          |              |        |                                  | 333                               |                               |   | 333       |
| Net change in unrealized gains and losses on securities available for sale, net of tax and reclassification adjustment* |                    |          |              |        |                                  |                                   |                               | 242   | 242       |
| Net change in unrealized gains and losses on derivative instruments, net of tax and reclassification adjustment*        |                    |          |              |        |                                  |                                   |                               | 91  | 91        |
| Net change from defined benefit pension plans, net of tax*  |                    |          |              |        |                                  |                                   |                               | 19  | 19        |
| Comprehensive income  |                    |          |              |        |                                  |                                   |                               |   | 685       |
| Cash dividends declared \$0.03 per share  |                    |          |              |        |                                  | (39)                              |                               |   | (39)      |
| Preferred dividends   |                    |          |              |        |                                  | (131)                             |                               |   | (131)     |
| Preferred stock transactions:   |                    |          |              |        |                                  |                                   |                               |   |           |
| Discount accretion  |                    | 29       |              |        |                                  | (29)                              |                               |   |           |
| Common stock transactions:  |                    |          |              |        |                                  |                                   |                               |   |           |
| Impact of stock transactions under compensation plans, net  |                    |          | 3            |        | 9                                |                                   | 5                             |   | 14        |
| <b>BALANCE AT SEPTEMBER 30, 2011</b>  | 4                  | \$ 3,409 | 1,259        | \$ 13  | \$ 19,059                        | \$ (3,913)                        | \$ (1,397)                    | \$ 92   | \$ 17,263 |

See notes to consolidated financial statements.

\* See disclosure of reclassification adjustment amount and tax effect, as applicable, in Note 6 to the consolidated financial statements.

**Table of Contents****REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|   | Nine Months Ended<br>September 30 |          |
|---|-----------------------------------|----------|
|   | 2011                              | 2010     |
|   | (In millions)                     |          |
| Operating activities:   |                                   |          |
| Net income (loss)   | \$ 333                            | \$ (628) |
| Adjustments to reconcile net cash provided by operating activities: |                                   |          |
| Provision for loan losses   | 1,235                             | 2,181    |
| Depreciation and amortization of premises and equipment             | 205                               | 216      |
| Provision for losses on other real estate, net                      | 97                                | 121      |
| Net amortization of securities                                      | 144                               | 151      |
| Net amortization of loans and other assets                          | 152                               | 167      |
| Net amortization (accretion) of deposits and borrowings             | 3                                 | (4)      |
| Net securities gains  | (105)                             | (61)     |
| Loss on early extinguishment of debt                                |                                   | 53       |
| Deferred income tax benefit   | (57)                              | (216)    |
| Originations and purchases of loans held for sale                   | (3,314)                           | (3,744)  |
| Proceeds from sales of loans held for sale                          | 4,602                             | 4,167    |
| Gain on sale of loans, net  | (69)                              | (59)     |
| Valuation charges on loans held for sale                            | 8                                 | 24       |
| Branch consolidation and property and equipment charges             | 77                                |          |
| (Increase) decrease in trading account assets                       | (346)                             | 1,459    |
| Decrease (increase) in other interest-earning assets                | 138                               | (309)    |
| Increase in interest receivable                                     | (1)                               | (44)     |
| Decrease in other assets  | 1,931                             | 51       |
| Decrease in other liabilities                                       | (379)                             | (244)    |
| Other   | (38)                              | 53       |
| Net cash from operating activities                                  | 4,616                             | 3,334    |
| Investing activities:   |                                   |          |
| Proceeds from sales of securities available for sale                | 6,531                             | 1,610    |
| Proceeds from maturities of securities available for sale           | 3,630                             | 5,617    |
| Proceeds from maturities of securities held to maturity             | 7                                 | 4        |
| Purchases of securities available for sale                          | (11,156)                          | (6,572)  |
| Proceeds from sales of loans  | 1,294                             | 966      |
| Purchases of loans  | (1,718)                           |          |
| Net decrease in loans   | 1,145                             | 2,168    |
| Net purchases of premises and equipment                             | (163)                             | (118)    |
| Net cash from investing activities                                  | (430)                             | 3,675    |
| Financing activities:   |                                   |          |
| Net increase (decrease) in deposits                                 | 1,324                             | (3,702)  |
| Net decrease in short-term borrowings                               | (994)                             | (7)      |
| Proceeds from long-term borrowings                                  | 1,001                             | 743      |
| Payments on long-term borrowings                                    | (4,003)                           | (4,990)  |
| Cash dividends on common stock                                      | (39)                              | (36)     |
| Cash dividends on preferred stock                                   | (131)                             | (141)    |
| Net cash from financing activities                                  | (2,842)                           | (8,133)  |

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|  |          |          |
|--|----------|----------|
| Increase (decrease) in cash and cash equivalents | 1,344    | (1,124)  |
| Cash and cash equivalents at beginning of year   | 6,919    | 8,011    |
| Cash and cash equivalents at end of period       | \$ 8,263 | \$ 6,887 |

See notes to consolidated financial statements.

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**REGIONS FINANCIAL CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Three and Nine Months Ended September 30, 2011 and 2010**

**NOTE 1 Basis of Presentation**

Regions Financial Corporation ( Regions or the Company ) provides a full range of banking and bank-related services to individual and corporate customers through its subsidiaries and branch offices located primarily in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas and Virginia. The Company is subject to competition from other financial institutions, is subject to the regulations of certain government agencies and undergoes periodic examinations by those regulatory authorities.

The accounting and reporting policies of Regions and the methods of applying those policies that materially affect the consolidated financial statements conform with accounting principles generally accepted in the United States ( GAAP ) and with general financial services industry practices. The accompanying interim financial statements have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and notes to the consolidated financial statements necessary for a complete presentation of financial position, results of operations and cash flows in conformity with GAAP. In the opinion of management, all adjustments, consisting of normal and recurring items, necessary for the fair presentation of the consolidated financial statements have been included. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto in Regions Form 10-K for the year ended December 31, 2010.

Regions has evaluated all subsequent events for potential recognition and disclosure through the filing date of this Form 10-Q.

Certain amounts in prior period financial statements have been reclassified to conform to the current period presentation. These reclassifications are immaterial and have no effect on net income, total assets or stockholders equity.

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The amortized cost, gross unrealized gains and losses, and estimated fair value of securities available for sale and securities held to maturity are as follows:

|  | Amortized<br>Cost | September 30, 2011           |                               | Estimated<br>Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|----------------------------|
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| (In millions)                                    |                   |                              |                               |                            |
| <b>Securities available for sale:</b>            |                   |                              |                               |                            |
| U.S. Treasury securities                         | \$ 99             | \$ 1                         | \$                            | \$ 100                     |
| Federal agency securities                        | 616               | 2                            |                               | 618                        |
| Obligations of states and political subdivisions | 24                | 8                            |                               | 32                         |
| Mortgage-backed securities:                      |                   |                              |                               |                            |
| Residential agency                               | 21,527            | 503                          | (3)                           | 22,027                     |
| Residential non-agency                           | 15                | 1                            |                               | 16                         |
| Commercial agency                                | 230               | 7                            |                               | 237                        |
| Commercial non-agency                            | 290               | 2                            | (2)                           | 290                        |
| Other debt securities                            | 468               | 1                            | (7)                           | 462                        |
| Equity securities                                | 856               | 1                            | (4)                           | 853                        |
|  | \$ 24,125         | \$ 526                       | \$ (16)                       | \$ 24,635                  |
| <b>Securities held to maturity:</b>              |                   |                              |                               |                            |
| U.S. Treasury securities                         | \$ 5              | \$                           | \$                            | \$ 5                       |
| Federal agency securities                        | 3                 |                              |                               | 3                          |
| Mortgage-backed securities:                      |                   |                              |                               |                            |
| Residential agency                               | 10                | 1                            |                               | 11                         |
|  | \$ 18             | \$ 1                         | \$                            | \$ 19                      |
| <b>December 31, 2010</b>                         |                   |                              |                               |                            |
|  | Amortized<br>Cost | December 31, 2010            |                               | Estimated<br>Fair<br>Value |
|  |                   | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses |                            |
| (In millions)                                    |                   |                              |                               |                            |
| <b>Securities available for sale:</b>            |                   |                              |                               |                            |
| U.S. Treasury securities                         | \$ 85             | \$ 6                         | \$                            | \$ 91                      |
| Federal agency securities                        | 16                |                              |                               | 16                         |
| Obligations of states and political subdivisions | 23                | 7                            |                               | 30                         |
| Mortgage-backed securities:                      |                   |                              |                               |                            |
| Residential agency                               | 21,735            | 265                          | (155)                         | 21,845                     |
| Residential non-agency                           | 20                | 2                            |                               | 22                         |
| Commercial agency                                | 113               | 2                            | (3)                           | 112                        |
| Commercial non-agency                            | 103               |                              | (3)                           | 100                        |
| Other debt securities                            | 27                |                              | (2)                           | 25                         |
| Equity securities                                | 1,047             | 1                            |                               | 1,048                      |
|  | \$ 23,169         | \$ 283                       | \$ (163)                      | \$ 23,289                  |
| <b>Securities held to maturity:</b>              |                   |                              |                               |                            |
| U.S. Treasury securities                         | \$ 5              | \$ 1                         | \$                            | \$ 6                       |

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|                             |       |      |    |       |
|-----------------------------|-------|------|----|-------|
| Federal agency securities   | 5     |      |    | 5     |
| Mortgage-backed securities: |       |      |    |       |
| Residential agency          | 12    | 1    |    | 13    |
| Other debt securities       | 2     |      |    | 2     |
|                             | \$ 24 | \$ 2 | \$ | \$ 26 |

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Equity securities in the tables above included the following amortized cost related to Federal Reserve Bank stock and Federal Home Loan Bank ( FHLB ) stock. Shares in the Federal Reserve Bank and FHLB are accounted for at amortized cost, which approximates fair value.

|                        | September 30<br>2011 | December 31<br>2010 |
|------------------------|----------------------|---------------------|
|                        | (In millions)        |                     |
| Federal Reserve Bank   | \$ 460               | \$ 471              |
| Federal Home Loan Bank | 282                  | 419                 |

Securities with carrying values of \$13.6 billion and \$15.4 billion at September 30, 2011 and December 31, 2010, respectively, were pledged to secure public funds, trust deposits and certain borrowing arrangements.

The amortized cost and estimated fair value of securities available for sale and securities held to maturity at September 30, 2011, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | September 30, 2011<br>Amortized<br>Cost | September 30, 2011<br>Estimated<br>Fair<br>Value |
|--|---|--|
|  | (In millions)                           |  |
| <b>Securities available for sale:</b>  |   |  |
| Due in one year or less                | \$ 71                                   | \$ 71  |
| Due after one year through five years  | 760                                     | 761  |
| Due after five years through ten years | 305                                     | 302  |
| Due after ten years                    | 71                                      | 78   |
| Mortgage-backed securities:            |   |  |
| Residential agency                     | 21,527                                  | 22,027   |
| Residential non-agency                 | 15                                      | 16   |
| Commercial agency                      | 230                                     | 237  |
| Commercial non-agency                  | 290                                     | 290  |
| Equity securities                      | 856                                     | 853  |
|  | \$ 24,125                               | \$ 24,635  |
| <b>Securities held to maturity:</b>    |   |  |
| Due in one year or less                | \$ 3                                    | \$ 3   |
| Due after one year through five years  | 5                                       | 5  |
| Due after five years through ten years |   |  |
| Due after ten years                    |   |  |
| Mortgage-backed securities:            |   |  |
| Residential agency                     | 10                                      | 11   |
|  | \$ 18                                   | \$ 19  |

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The following tables present gross unrealized losses and estimated fair value of securities available for sale at September 30, 2011 and December 31, 2010. These securities are segregated between investments that have been in a continuous unrealized loss position for less than twelve months and twelve months or more.

|                             | Less Than Twelve Months |                         | Twelve Months or More |                         | Total                |                         |
|-----------------------------|-------------------------|-------------------------|-----------------------|-------------------------|----------------------|-------------------------|
|                             | Estimated Fair Value    | Gross Unrealized Losses | Estimated Fair Value  | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses |
| <b>September 30, 2011</b>   |                         |                         |                       |                         |                      |                         |
|                             | (In millions)           |                         |                       |                         |                      |                         |
| Mortgage-backed securities: |                         |                         |                       |                         |                      |                         |
| Residential agency          | \$ 1,256                | \$ (3)                  | \$                    | \$                      | \$ 1,256             | \$ (3)                  |
| Commercial non-agency       | 120                     | (2)                     |                       |                         | 120                  | (2)                     |
| All other securities        | 353                     | (8)                     | 5                     | (3)                     | 358                  | (11)                    |
|                             | \$ 1,729                | \$ (13)                 | \$ 5                  | \$ (3)                  | \$ 1,734             | \$ (16)                 |

|                             | Less Than Twelve Months |                         | Twelve Months or More |                         | Total                |                         |
|-----------------------------|-------------------------|-------------------------|-----------------------|-------------------------|----------------------|-------------------------|
|                             | Estimated Fair Value    | Gross Unrealized Losses | Estimated Fair Value  | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses |
| <b>December 31, 2010</b>    |                         |                         |                       |                         |                      |                         |
|                             | (In millions)           |                         |                       |                         |                      |                         |
| Mortgage-backed securities: |                         |                         |                       |                         |                      |                         |
| Residential agency          | \$ 11,023               | \$ (155)                | \$                    | \$                      | \$ 11,023            | \$ (155)                |
| Commercial agency           | 94                      | (3)                     |                       |                         | 94                   | (3)                     |
| Commercial non-agency       | 100                     | (3)                     |                       |                         | 100                  | (3)                     |
| All other securities        |                         |                         | 5                     | (2)                     | 5                    | (2)                     |
|                             | \$ 11,217               | \$ (161)                | \$ 5                  | \$ (2)                  | \$ 11,222            | \$ (163)                |

There was no gross unrealized loss on debt securities held to maturity at either September 30, 2011 or December 31, 2010.

For the securities included in the tables above, management does not believe any individual unrealized loss, which was comprised of 229 securities and 292 securities at September 30, 2011 and December 31, 2010, respectively, represented an other-than-temporary impairment as of those dates. The Company does not intend to sell, and it is not likely that the Company will be required to sell, the securities before the recovery of their amortized cost basis, which may be at maturity.

Proceeds from sale, gross gains and gross losses on sales of securities available for sale are shown in the table below. The cost of securities sold is based on the specific identification method.

|                               | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |          |
|-------------------------------|------------------------------------|--------|-----------------------------------|----------|
|                               | 2011                               | 2010   | 2011                              | 2010     |
|                               | (In millions)                      |        |                                   |          |
| Proceeds                      | \$ 52                              | \$ 149 | \$ 6,531                          | \$ 1,610 |
| Gross securities gains        |                                    | 2      | 105                               | 61       |
| Gross securities losses       | (1)                                |        |                                   |          |
| Net securities gains (losses) | \$ (1)                             | \$ 2   | \$ 105                            | \$ 61    |



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The following table details net gains (losses) for trading account securities:

|                          | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |       |
|--------------------------|------------------------------------|-------|-----------------------------------|-------|
|                          | 2011                               | 2010  | 2011                              | 2010  |
|                          | (In millions)                      |       |                                   |       |
| Total net gains (losses) | \$ (21)                            | \$ 18 | \$ 10                             | \$ 27 |
| Unrealized portion       | (35)                               | 6     | (21)                              | 10    |

**NOTE 3 Loans and the Allowance for Credit Losses****LOANS**

The following table presents the distribution by loan segment and class of Regions' loan portfolio, net of unearned income:

|  | September 30                          | December 31 | September 30 |
|--|---------------------------------------|-------------|--------------|
|  | 2011                                  | 2010        | 2010         |
|  | (In millions, net of unearned income) |             |              |
| Commercial and industrial                          | \$ 24,273                             | \$ 22,540   | \$ 21,501    |
| Commercial real estate mortgage owner occupied     | 11,537                                | 12,046      | 11,850       |
| Commercial real estate construction owner occupied | 356                                   | 470         | 522          |
| Total commercial                                   | 36,166                                | 35,056      | 33,873       |
| Commercial investor real estate mortgage           | 10,696                                | 13,621      | 14,489       |
| Commercial investor real estate construction       | 1,188                                 | 2,287       | 2,975        |
| Total investor real estate                         | 11,884                                | 15,908      | 17,464       |
| Residential first mortgage                         | 14,083                                | 14,898      | 15,723       |
| Home equity  | 13,316                                | 14,226      | 14,534       |
| Indirect   | 1,774                                 | 1,592       | 1,657        |
| Consumer credit card                               | 1,024                                 |             |              |
| Other consumer                                     | 1,200                                 | 1,184       | 1,169        |
| Total consumer                                     | 31,397                                | 31,900      | 33,083       |
|  | \$ 79,447                             | \$ 82,864   | \$ 84,420    |

In June 2011, Regions completed the purchase of approximately \$1.2 billion of Regions-branded credit card accounts from FIA Card Services. The purchase included approximately \$1.1 billion in consumer credit card accounts and approximately \$0.1 billion in small business credit card accounts, which are included in the commercial and industrial portfolio class. During the third quarter of 2011, the allocation to the purchased credit card relationship intangibles was adjusted to approximately \$170 million. Approximately \$84 million was allocated to the allowance for loan losses.

During the three and nine months ended September 30, 2011, Regions purchased approximately \$173 million and \$509 million, respectively, in indirect loans from a third party.

**ALLOWANCE FOR CREDIT LOSSES**

The allowance for credit losses represents management's estimate of credit losses inherent in the loan and credit commitment portfolios as of period-end. The allowance for credit losses consists of two components: the allowance for loan and lease losses and the reserve for unfunded credit commitments. Management's assessment of the appropriateness of the allowance for credit losses is based on a combination of both of these components. Regions determines its allowance for credit losses in accordance with applicable accounting literature as well as regulatory guidance related to receivables and contingencies. Binding unfunded credit commitments include items such as letters of credit, financial

guarantees and binding unfunded loan commitments.

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Prior to 2011, the allowance for accruing commercial and investor real estate loans, as well as non-accrual loans in those portfolio segments below \$2.5 million, was determined using categories of pools of loans with similar risk characteristics (i.e., pass, special mention, substandard accrual, and non-accrual, as defined below). These categories were utilized to develop the associated allowance for loan losses using historical losses adjusted for current economic conditions. Beginning in 2011, these pools of loans were compiled at a more granular level. A probability of default and a loss given default were statistically calculated for each pool. These parameters, in combination with other account data and assumptions, were used to calculate the estimate of incurred loss. The Company made the change to provide enhanced segmentation, process controls, transparency, governance and information technology controls. Additionally, beginning in the third quarter of 2011, for accruing impaired commercial and investor real estate loans (i.e., troubled debt restructurings, or TDRs, which carry an accruing risk rating) and for non-accrual commercial and investor real estate loans less than \$2.5 million, Regions based the allowance for loan losses on a discounted cash flow analysis performed at the note level, where projected cash flows reflect credit losses based on statistical information derived from loans with similar risk characteristics (e.g., risk rating and product type). The changes did not have a material impact on the overall allowance for credit losses. The credit quality indicators for commercial and investor real estate loans disclosed in the tables below provide additional information regarding the underlying credit quality of Regions' portfolio segments and classes, and the corresponding impact on the allowance for credit losses.

The components of the calculation of the allowance for credit losses related to non-accrual commercial and investor real estate loans equal to or greater than \$2.5 million, unfunded commitments, and all consumer loans were calculated in 2011 in the same manner as before. For non-accrual commercial and investor real estate loans equal to or greater than \$2.5 million, the allowance for loan losses is based on a specific evaluation, considering the facts and circumstances specific to each obligation.

Except for the changes to the calculation of the allowance for loan losses for commercial and investor real estate loans as described above, there were no changes to Regions' allowance process or accounting policies related to the allowance for credit losses from those described in the Annual Report on Form 10-K for the year ended December 31, 2010.

Management considers the current level of allowance for credit losses appropriate to absorb losses inherent in the loan portfolio and unfunded commitments. Management's determination of the appropriateness of the allowance for credit losses, which is based on the factors and risk identification procedures previously discussed, requires the use of judgments and estimations that may change in the future. Changes in the factors used by management to determine the appropriateness of the allowance or the availability of new information could cause the allowance for credit losses to be adjusted in future periods.

**Table of Contents****ROLLFORWARD OF ALLOWANCE FOR CREDIT LOSSES**

The following tables present an analysis of the allowance for credit losses by portfolio segment for the three and nine months ended September 30, 2011. The total allowance for credit losses is then disaggregated to show the amounts derived through individual evaluation and the amounts calculated through collective evaluation. The allowance for credit losses related to individually evaluated loans includes reserves for non-accrual loans and leases equal to or greater than \$2.5 million. The allowance for credit losses related to collectively evaluated loans includes the remainder of the loan portfolio.

|   | <b>Three Months Ended September 30, 2011</b> |               |                 |              |
|---|--|---------------|-----------------|--------------|
|   | <b>Investor Real</b>                         |               |                 | <b>Total</b> |
|   | <b>Commercial</b>                            | <b>Estate</b> | <b>Consumer</b> |              |
|   | (In millions)                                |               |                 |              |
| Allowance for loan losses, July 1, 2011                     | \$ 1,127                                     | \$ 1,153      | \$ 840          | \$ 3,120     |
| Provision for loan losses                                   | 41   | 206           | 108             | 355          |
| Loan losses:  |  |               |                 |              |
| Charge-offs   | (149)  | (229)         | (169)           | (547)        |
| Recoveries  | 13   | 10            | 13              | 36           |
| Net loan losses   | (136)  | (219)         | (156)           | (511)        |
| Allowance for loan losses, September 30, 2011               | 1,032  | 1,140         | 792             | 2,964        |
| Reserve for unfunded credit commitments, July 1, 2011       | 32   | 28            | 24              | 84           |
| Provision for unfunded credit commitments                   | 3  | 1             | (2)             | 2            |
| Reserve for unfunded credit commitments, September 30, 2011 | 35   | 29            | 22              | 86           |
| Allowance for credit losses, September 30, 2011             | \$ 1,067                                     | \$ 1,169      | \$ 814          | \$ 3,050     |

|   | <b>Nine Months Ended September 30, 2011</b> |               |                 |              |
|---|---|---------------|-----------------|--------------|
|   | <b>Investor Real</b>                        |               |                 | <b>Total</b> |
|   | <b>Commercial</b>                           | <b>Estate</b> | <b>Consumer</b> |              |
|   | (In millions)                               |               |                 |              |
| Allowance for loan losses, January 1, 2011                  | \$ 1,055                                    | \$ 1,370      | \$ 760          | \$ 3,185     |
| Allowance allocated to purchased loans                      | 10  |               | 74              | 84           |
| Provision for loan losses                                   | 338   | 466           | 431             | 1,235        |
| Loan losses:  |   |               |                 |              |
| Charge-offs   | (407)                                       | (716)         | (515)           | (1,638)      |
| Recoveries  | 36  | 20            | 42              | 98           |
| Net loan losses   | (371)                                       | (696)         | (473)           | (1,540)      |
| Allowance for loan losses, September 30, 2011               | 1,032                                       | 1,140         | 792             | 2,964        |
| Reserve for unfunded credit commitments, January 1, 2011    | 32  | 16            | 23              | 71           |
| Provision for unfunded credit commitments                   | 3   | 13            | (1)             | 15           |
| Reserve for unfunded credit commitments, September 30, 2011 | 35  | 29            | 22              | 86           |
| Allowance for credit losses, September 30, 2011             | \$ 1,067                                    | \$ 1,169      | \$ 814          | \$ 3,050     |

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|   |           |           |           |           |
|---|-----------|-----------|-----------|-----------|
| Portion of allowance ending balance:      |           |           |           |           |
| Individually evaluated for impairment     | \$ 124    | \$ 227    | \$ 3      | \$ 354    |
| Collectively evaluated for impairment     | 943       | 942       | 811       | 2,696     |
| Total allowance evaluated for impairment  | \$ 1,067  | \$ 1,169  | \$ 814    | \$ 3,050  |
| Portion of loan portfolio ending balance: |           |           |           |           |
| Individually evaluated for impairment     | \$ 562    | \$ 772    | \$ 13     | \$ 1,347  |
| Collectively evaluated for impairment     | 35,604    | 11,112    | 31,384    | 78,100    |
| Total loans evaluated for impairment      | \$ 36,166 | \$ 11,884 | \$ 31,397 | \$ 79,447 |

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### **PORTFOLIO SEGMENT RISK FACTORS**

The following describe the risk characteristics relevant to each of the portfolio segments.

*Commercial* The commercial loan portfolio segment includes commercial and industrial loans to commercial customers for use in normal business operations to finance working capital needs, equipment purchases or other expansion projects. Commercial also includes owner-occupied commercial real estate loans to operating businesses, which are loans for long-term financing of land and buildings, and are repaid by cash flow generated by business operations. Owner-occupied construction loans are made to commercial businesses for the development of land or construction of a building where the repayment is derived from revenues generated from the business of the borrower. Collection risk in this portfolio is driven by the creditworthiness of underlying borrowers, particularly cash flow from customers' business operations.

*Investor Real Estate* Loans for real estate development are repaid through cash flow related to the operation, sale or refinance of the property. This portfolio segment includes extensions of credit to real estate developers or investors where repayment is dependent on the sale of real estate or income generated from the real estate collateral. A portion of Regions' investor real estate portfolio segment is comprised of loans secured by residential product types (land, single-family and condominium loans) within Regions' markets. Additionally, these loans are made to finance income-producing properties such as apartment buildings, office and industrial buildings, and retail shopping centers. Loans in this portfolio segment are particularly sensitive to valuation of real estate.

*Consumer* The consumer loan portfolio segment includes residential first mortgage, home equity, indirect, consumer credit card, and other consumer loans. Residential first mortgage loans represent loans to consumers to finance a residence. These loans are typically financed over a 15 to 30 year term and, in most cases, are extended to borrowers to finance their primary residence. Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower's residence, allows customers to borrow against the equity in their home. Real estate market values as of the time the loan or line is secured directly affect the amount of credit extended and, in addition, changes in these values impact the depth of potential losses. Indirect lending, which is lending initiated through third-party business partners, is largely comprised of loans made through automotive dealerships. Consumer credit card includes approximately 500,000 Regions branded consumer credit card accounts purchased late in the second quarter of 2011 from FIA Card Services. Other consumer loans include direct consumer installment loans, overdrafts and educational loans. Loans in this portfolio segment are sensitive to unemployment and other key consumer economic measures.

### **CREDIT QUALITY INDICATORS**

The following tables present credit quality indicators for the loan portfolio segments and classes, excluding loans held for sale, as of September 30, 2011, December 31, 2010 and September 30, 2010. Commercial and investor real estate loan classes are detailed by categories related to underlying credit quality and probability of default. These categories are utilized to develop the associated allowance for credit losses.

Pass includes obligations where the probability of default is considered low;

Special Mention includes obligations that have potential weakness which may, if not reversed or corrected, weaken the credit or inadequately protect the Company's position at some future date. Obligations in this category may also be subject to economic or market conditions which may, in the future, have an adverse effect on debt service ability;

Substandard Accrual includes obligations that exhibit a well-defined weakness which presently jeopardizes debt repayment, even though they are currently performing. These obligations are characterized by the distinct possibility that the Company may incur a loss in the future if these weaknesses are not corrected;

Non-accrual includes obligations where management has determined that full payment of principal and interest is in doubt.

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Substandard accrual and non-accrual loans are often collectively referred to as classified. Special mention, substandard accrual, and non-accrual loans are often collectively referred to as criticized and classified.

Classes in the consumer portfolio segment are disaggregated by accrual status. The associated allowance for credit losses is generally based on historical losses of the various classes adjusted for current economic conditions.

|  | September 30, 2011 |                 |   |                              |           |
|--|--------------------|-----------------|---|------------------------------|-----------|
|  | Pass               | Special Mention | Substandard<br>Accrual<br>(In millions) | Non-accrual                  | Total     |
| Commercial and industrial                          | \$ 22,671          | \$ 477          | \$ 627                                  | \$ 498                       | \$ 24,273 |
| Commercial real estate mortgage owner occupied     | 10,053             | 259             | 557                                     | 668                          | 11,537    |
| Commercial real estate construction owner occupied | 303                | 18              | 8                                       | 27                           | 356       |
| Total commercial                                   | \$ 33,027          | \$ 754          | \$ 1,192                                | \$ 1,193                     | \$ 36,166 |
| Commercial investor real estate mortgage           | 7,188              | 1,011           | 1,668                                   | 829                          | 10,696    |
| Commercial investor real estate construction       | 530                | 132             | 230                                     | 296                          | 1,188     |
| Total investor real estate                         | \$ 7,718           | \$ 1,143        | \$ 1,898                                | \$ 1,125                     | \$ 11,884 |
|  |                    |                 | Accrual                                 | Non-accrual<br>(In millions) | Total     |
| Residential first mortgage                         |                    |                 | \$ 13,822                               | \$ 261                       | \$ 14,083 |
| Home equity  |                    |                 | 13,185                                  | 131                          | 13,316    |
| Indirect   |                    |                 | 1,774                                   |                              | 1,774     |
| Consumer credit card                               |                    |                 | 1,024                                   |                              | 1,024     |
| Other consumer                                     |                    |                 | 1,200                                   |                              | 1,200     |
| Total consumer                                     |                    |                 | \$ 31,005                               | \$ 392                       | \$ 31,397 |
|  |                    |                 |   |                              | \$ 79,447 |

|  | December 31, 2010 |                 |   |             |           |
|--|-------------------|-----------------|---|-------------|-----------|
|  | Pass              | Special Mention | Substandard<br>Accrual<br>(In millions) | Non-accrual | Total     |
| Commercial and industrial                          | \$ 20,764         | \$ 517          | \$ 792                                  | \$ 467      | \$ 22,540 |
| Commercial real estate mortgage owner occupied     | 10,344            | 283             | 813                                     | 606         | 12,046    |
| Commercial real estate construction owner occupied | 393               | 25              | 23                                      | 29          | 470       |
| Total commercial                                   | \$ 31,501         | \$ 825          | \$ 1,628                                | \$ 1,102    | \$ 35,056 |
| Commercial investor real estate mortgage           | 8,755             | 1,300           | 2,301                                   | 1,265       | 13,621    |
| Commercial investor real estate construction       | 904               | 342             | 589                                     | 452         | 2,287     |
| Total investor real estate                         | \$ 9,659          | \$ 1,642        | \$ 2,890                                | \$ 1,717    | \$ 15,908 |
|  |                   |                 | Accrual                                 | Non-accrual | Total     |

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|                            | (In millions) |        |           |
|----------------------------|---------------|--------|-----------|
| Residential first mortgage | \$ 14,613     | \$ 285 | \$ 14,898 |
| Home equity                | 14,170        | 56     | 14,226    |
| Indirect                   | 1,592         |        | 1,592     |
| Other consumer             | 1,184         |        | 1,184     |
| Total consumer             | \$ 31,559     | \$ 341 | \$ 31,900 |
|                            |               |        | \$ 82,864 |

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|  | September 30, 2010 |                 |   |                              |                  | Total |
|--|--------------------|-----------------|---|------------------------------|------------------|-------|
|  | Pass               | Special Mention | Substandard<br>Accrual<br>(In millions) | Non-accrual                  |                  |       |
| Commercial and industrial                          | \$ 19,626          | \$ 463          | \$ 910                                  | \$ 502                       | \$ 21,501        |       |
| Commercial real estate mortgage owner occupied     | 10,152             | 327             | 755                                     | 616                          | 11,850           |       |
| Commercial real estate construction owner occupied | 434                | 28              | 25                                      | 35                           | 522              |       |
| <b>Total commercial</b>                            | <b>\$ 30,212</b>   | <b>\$ 818</b>   | <b>\$ 1,690</b>                         | <b>\$ 1,153</b>              | <b>\$ 33,873</b> |       |
| Commercial investor real estate mortgage           | 9,255              | 1,469           | 2,418                                   | 1,347                        | 14,489           |       |
| Commercial investor real estate construction       | 1,277              | 377             | 760                                     | 561                          | 2,975            |       |
| <b>Total investor real estate</b>                  | <b>\$ 10,532</b>   | <b>\$ 1,846</b> | <b>\$ 3,178</b>                         | <b>\$ 1,908</b>              | <b>\$ 17,464</b> |       |
|  |                    |                 | Accrual                                 | Non-accrual<br>(In millions) | Total            |       |
| Residential first mortgage                         |                    |                 | \$ 15,456                               | \$ 267                       | \$ 15,723        |       |
| Home equity  |                    |                 | 14,490                                  | 44                           | 14,534           |       |
| Indirect   |                    |                 | 1,657                                   |                              | 1,657            |       |
| Other consumer                                     |                    |                 | 1,169                                   |                              | 1,169            |       |
| <b>Total consumer</b>                              |                    |                 | <b>\$ 32,772</b>                        | <b>\$ 311</b>                | <b>\$ 33,083</b> |       |
|  |                    |                 |   |                              | <b>\$ 84,420</b> |       |

**AGING ANALYSIS**

The following tables include an aging analysis of days past due (DPD) for each portfolio class as of September 30, 2011, December 31, 2010 and September 30, 2010:

|  | September 30, 2011 |           |           |                                   |                  |              |               |
|--|--------------------|-----------|-----------|-----------------------------------|------------------|--------------|---------------|
|  | Accrual Loans      |           |           | Total<br>30+ DPD<br>(In millions) | Total<br>Accrual | Non-accrual  | Total         |
|  | 30-59 DPD          | 60-89 DPD | 90+ DPD   |                                   |                  |              |               |
| Commercial and industrial                          | \$ 61              | \$ 26     | \$ 10     | \$ 97                             | \$ 23,775        | \$ 498       | \$ 24,273     |
| Commercial real estate mortgage owner occupied     | 56                 | 31        | 6         | 93                                | 10,869           | 668          | 11,537        |
| Commercial real estate construction owner occupied |                    | 1         |           | 1                                 | 329              | 27           | 356           |
| <b>Total commercial</b>                            | <b>117</b>         | <b>58</b> | <b>16</b> | <b>191</b>                        | <b>34,973</b>    | <b>1,193</b> | <b>36,166</b> |
| Commercial investor real estate mortgage           | 54                 | 72        | 9         | 135                               | 9,867            | 829          | 10,696        |
| Commercial investor real estate construction       | 15                 | 2         |           | 17                                | 892              | 296          | 1,188         |
| <b>Total investor real estate</b>                  | <b>69</b>          | <b>74</b> | <b>9</b>  | <b>152</b>                        | <b>10,759</b>    | <b>1,125</b> | <b>11,884</b> |
| Residential first mortgage                         | 168                | 101       | 291       | 560                               | 13,822           | 261          | 14,083        |
| Home equity  | 110                | 70        | 81        | 261                               | 13,185           | 131          | 13,316        |
| Indirect   | 24                 | 6         | 1         | 31                                | 1,774            |              | 1,774         |

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|                       |            |            |            |            |               |            |               |
|-----------------------|------------|------------|------------|------------|---------------|------------|---------------|
| Consumer credit card  | 9          | 4          | 11         | 24         | 1,024         |            | 1,024         |
| Other consumer        | 20         | 5          | 3          | 28         | 1,200         |            | 1,200         |
| <b>Total consumer</b> | <b>331</b> | <b>186</b> | <b>387</b> | <b>904</b> | <b>31,005</b> | <b>392</b> | <b>31,397</b> |
|                       | \$ 517     | \$ 318     | \$ 412     | \$ 1,247   | \$ 76,737     | \$ 2,710   | \$ 79,447     |

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|  | December 31, 2010 |           |         |                                   |                  |             |           |
|--|-------------------|-----------|---------|-----------------------------------|------------------|-------------|-----------|
|  | Accrual Loans     |           |         | Total<br>30+ DPD<br>(In millions) | Total<br>Accrual | Non-accrual | Total     |
|  | 30-59 DPD         | 60-89 DPD | 90+ DPD |                                   |                  |             |           |
| Commercial and industrial                          | \$ 60             | \$ 43     | \$ 9    | \$ 112                            | \$ 22,073        | \$ 467      | \$ 22,540 |
| Commercial real estate mortgage owner occupied     | 47                | 54        | 6       | 107                               | 11,440           | 606         | 12,046    |
| Commercial real estate construction owner occupied | 3                 |           | 1       | 4                                 | 441              | 29          | 470       |
| Total commercial                                   | 110               | 97        | 16      | 223                               | 33,954           | 1,102       | 35,056    |
| Commercial investor real estate mortgage           | 120               | 91        | 5       | 216                               | 12,356           | 1,265       | 13,621    |
| Commercial investor real estate construction       | 30                | 12        | 1       | 43                                | 1,835            | 452         | 2,287     |
| Total investor real estate                         | 150               | 103       | 6       | 259                               | 14,191           | 1,717       | 15,908    |
| Residential first mortgage                         | 185               | 118       | 359     | 662                               | 14,613           | 285         | 14,898    |
| Home equity  | 146               | 78        | 198     | 422                               | 14,170           | 56          | 14,226    |
| Indirect   | 29                | 8         | 2       | 39                                | 1,592            |             | 1,592     |
| Other consumer                                     | 22                | 6         | 4       | 32                                | 1,184            |             | 1,184     |
| Total consumer                                     | 382               | 210       | 563     | 1,155                             | 31,559           | 341         | 31,900    |
|  | \$ 642            | \$ 410    | \$ 585  | \$ 1,637                          | \$ 79,704        | \$ 3,160    | \$ 82,864 |

|  | September 30, 2010 |           |         |                                   |                  |             |           |
|--|--------------------|-----------|---------|-----------------------------------|------------------|-------------|-----------|
|  | Accrual Loans      |           |         | Total<br>30+ DPD<br>(In millions) | Total<br>Accrual | Non-accrual | Total     |
|  | 30-59 DPD          | 60-89 DPD | 90+ DPD |                                   |                  |             |           |
| Commercial and industrial                          | \$ 88              | \$ 41     | \$ 5    | \$ 134                            | \$ 20,999        | \$ 502      | \$ 21,501 |
| Commercial real estate mortgage owner occupied     | 67                 | 39        | 6       | 112                               | 11,234           | 616         | 11,850    |
| Commercial real estate construction owner occupied | 1                  | 1         |         | 2                                 | 487              | 35          | 522       |
| Total commercial                                   | 156                | 81        | 11      | 248                               | 32,720           | 1,153       | 33,873    |
| Commercial investor real estate mortgage           | 178                | 94        | 6       | 278                               | 13,142           | 1,347       | 14,489    |
| Commercial investor real estate construction       | 35                 | 12        | 2       | 49                                | 2,414            | 561         | 2,975     |
| Total investor real estate                         | 213                | 106       | 8       | 327                               | 15,556           | 1,908       | 17,464    |
| Residential first mortgage                         | 212                | 117       | 369     | 698                               | 15,456           | 267         | 15,723    |
| Home equity  | 136                | 86        | 198     | 420                               | 14,490           | 44          | 14,534    |
| Indirect   | 27                 | 7         | 2       | 36                                | 1,657            |             | 1,657     |
| Other consumer                                     | 22                 | 5         | 5       | 32                                | 1,169            |             | 1,169     |
| Total consumer                                     | 397                | 215       | 574     | 1,186                             | 32,772           | 311         | 33,083    |

|        |        |        |          |           |          |           |
|--------|--------|--------|----------|-----------|----------|-----------|
| \$ 766 | \$ 402 | \$ 593 | \$ 1,761 | \$ 81,048 | \$ 3,372 | \$ 84,420 |
|--------|--------|--------|----------|-----------|----------|-----------|

**Table of Contents****IMPAIRED LOANS**

The following tables present details related to the Company's impaired loans as of September 30, 2011 and December 31, 2010. Loans deemed to be impaired include non-accrual commercial and investor real estate loans, excluding leasing, and all TDRs (including accruing commercial, investor real estate, and consumer TDRs). Loans which have been fully charged-off do not appear in the tables below. The related allowance represents the following components which correspond to impaired loans:

Individually evaluated impaired loans (non-accrual commercial and investor real estate loans equal to or greater than \$2.5 million): the allowance for loan losses is based on a specific evaluation, considering the facts and circumstances specific to each obligation,

Accruing impaired commercial and investor real estate loans (i.e., TDRs which carry an accrual risk rating) and non-accrual loans less than \$2.5 million: the allowance for loan losses is based on a discounted cash flow analysis performed at the note level, where projected cash flows reflect credit losses based on statistical information derived from loans with similar risk characteristics (e.g., risk rating and product type),

Consumer TDRs: the allowance for loan losses for residential first mortgage TDRs is calculated based on a discounted cash flow analysis on pools of homogeneous loans. Cash flows are projected using the restructured terms and then discounted at the original note rate. The projected cash flows assume a default rate, which is based on historical performance of residential first mortgage TDRs. For home equity TDRs, a historical loss model is used to determine the allowance for loan losses. The default rate for all types of consumer TDRs is a measure of delinquency, which is considered in both the allowance for loan loss calculation related to consumer TDRs and in the accrual status decisions of TDRs after the modification, for which it is a key determinant along with collateral valuation.

| IMPAIRED LOANS ON<br>NON-ACCRUAL STATUS                   | Non-accrual Impaired Loans As of September 30, 2011 |  |  |  |   |        |   |
|---|---|--|--|--|---|--------|---|
|   | Unpaid<br>Principal<br>Balance (1)                  | Charge-offs<br>and Payments<br>Applied (2) | Book Value (3)   |  |   |        | Related<br>Allowance<br>for<br>Loan<br>Losses |
| Total<br>Impaired<br>Loans<br>on<br>Non-accrual<br>Status |   |  | Impaired<br>Loans<br>on<br>Non-accrual<br>Status<br>with<br>No<br>Related<br>Allowance | Impaired<br>Loans<br>on<br>Non-accrual<br>Status<br>with<br>Related<br>Allowance | Related<br>Allowance<br>for<br>Loan<br>Losses |        |   |
| Commercial and industrial                                 | \$ 519  | \$ 86                                      | \$ 433   | \$ 73  | \$ 360  | \$ 139 | 43.4%   |
| Commercial real estate mortgage owner<br>occupied         | 774   | 106  | 668  | 44   | 624   | 190    | 38.2  |
| Commercial real estate construction owner<br>occupied     | 41  | 14   | 27   | 2  | 25  | 8      | 53.0  |
| Total commercial  | 1,334   | 206  | 1,128  | 119  | 1,009   | 337    | 40.7  |
| Commercial investor real estate mortgage                  | 999   | 170  | 829  | 105  | 724   | 271    | 44.1  |
| Commercial investor real estate construction              | 407   | 111  | 296  | 43   | 253   | 87     | 48.7  |
| Total investor real estate                                | 1,406   | 281  | 1,125  | 148  | 977   | 358    | 45.5  |
| Residential first mortgage                                | 145   | 51   | 94   |  | 94  | 14     | 44.8  |
| Home equity   | 27  | 10   | 17   |  | 17  | 2      | 46.5  |
| Indirect  |   |  |  |  |   |        |   |

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|                |          |        |          |        |          |        |       |
|----------------|----------|--------|----------|--------|----------|--------|-------|
| Other consumer |          |        |          |        |          |        | 1.2   |
| Total consumer | 172      | 61     | 111      |        | 111      | 16     | 45.1  |
| Total          | \$ 2,912 | \$ 548 | \$ 2,364 | \$ 267 | \$ 2,097 | \$ 711 | 43.2% |

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| IMPAIRED LOANS ON ACCRUAL STATUS                   | Accruing Impaired Loans As of September 30, 2011 |                                      |   |                                   |                |
|--|--|--------------------------------------|---|-----------------------------------|----------------|
|  | Unpaid Principal Balance (1)                     | Charge-offs and Payments Applied (2) | Book Value (3)<br>(Dollars in millions) | Related Allowance for Loan Losses | Coverage % (4) |
| Commercial and industrial                          | \$ 293   | \$                                   | \$ 293                                  | \$ 58                             | 19.8%          |
| Commercial real estate mortgage owner occupied     | 186  | 2                                    | 184                                     | 26                                | 14.9           |
| Commercial real estate construction owner occupied | 2  | 1                                    | 1                                       |                                   | 100.5          |
| Total commercial                                   | 481  | 3                                    | 478                                     | 84                                | 18.1           |
| Commercial investor real estate mortgage           | 848  | 2                                    | 846                                     | 168                               | 20.0           |
| Commercial investor real estate construction       | 145  |                                      | 145                                     | 84                                | 58.2           |
| Total investor real estate                         | 993  | 2                                    | 991                                     | 252                               | 25.6           |
| Residential first mortgage                         | 1,023  | 15                                   | 1,008                                   | 144                               | 15.5           |
| Home equity  | 420  | 4                                    | 416                                     | 59                                | 14.9           |
| Indirect   | 2  |                                      | 2                                       |                                   | 0.9            |
| Other consumer                                     | 59   |                                      | 59                                      | 1                                 | 1.4            |
| Total consumer                                     | 1,504  | 19                                   | 1,485                                   | 204                               | 14.8           |
| Total  | \$ 2,978   | \$ 24                                | \$ 2,954                                | \$ 540                            | 18.9%          |

A significant majority of the accruing loans in the table above are considered impaired due to their status as a TDR. Approximately 93 percent of consumer TDRs were accruing at September 30, 2011.



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|  | <b>Impaired Loans As of December 31, 2010</b> |  |                           |  |                       |
|--|---|--|---------------------------|--|-----------------------|
|  | <b>Unpaid<br/>Principal<br/>Balance (1)</b>   | <b>Charge-<br/>offs and<br/>Payments<br/>Applied (2)</b> | <b>Book<br/>Value (3)</b> | <b>Related<br/>Allowance<br/>for Loan<br/>Losses</b> | <b>Coverage % (4)</b> |
|  | (Dollars in millions)                         |  |                           |  |                       |
| Commercial and industrial                          | \$ 545  | \$ 124   | \$ 421                    | \$ 102   | 41.5%                 |
| Commercial real estate mortgage owner occupied     | 746   | 96   | 650                       | 167  | 35.3                  |
| Commercial real estate construction owner occupied | 47  | 16   | 31                        | 10   | 55.3                  |
| <b>Total commercial</b>                            | <b>1,338</b>                                  | <b>236</b>   | <b>1,102</b>              | <b>279</b>   | <b>38.5</b>           |
| Commercial investor real estate mortgage           | 1,693   | 273  | 1,420                     | 319  | 35.0                  |
| Commercial investor real estate construction       | 638   | 150  | 488                       | 154  | 47.6                  |
| <b>Total investor real estate</b>                  | <b>2,331</b>                                  | <b>423</b>   | <b>1,908</b>              | <b>473</b>   | <b>38.4</b>           |
| Residential first mortgage                         | 1,113   | 60   | 1,053                     | 126  | 16.7                  |
| Home equity  | 378   | 13   | 365                       | 46   | 15.6                  |
| Indirect   | 2   |  | 2                         |  |                       |
| Other consumer                                     | 65  |  | 65                        | 1  | 1.5                   |
| <b>Total consumer</b>                              | <b>1,558</b>                                  | <b>73</b>  | <b>1,485</b>              | <b>173</b>   | <b>15.8</b>           |
| <b>Total impaired loans</b>                        | <b>\$ 5,227</b>                               | <b>\$ 732</b>  | <b>\$ 4,495</b>           | <b>\$ 925</b>  | <b>31.7%</b>          |

- (1) Unpaid principal balance represents the contractual obligation due from the customer and includes the net book value plus charge-offs and payments applied.
- (2) Charge-offs and payments applied represents cumulative partial charge-offs taken, as well as interest payments received that have been applied against the outstanding principal balance.
- (3) Book value represents the unpaid principal balance less charge-offs and payments applied; it is shown before any allowance for loan losses.
- (4) Coverage % represents charge-offs and payments applied plus the related allowance as a percent of the unpaid principal balance.

In addition to the impaired loans detailed in the tables above, there were approximately \$344 million in non-performing loans classified as held for sale at September 30, 2011, compared to \$304 million at December 31, 2010. These loans are larger balance credits, primarily investor real estate, where management does not have the intent to hold the loans for the foreseeable future. The loans are carried at an amount approximating a price which will be recoverable through the loan sale market. During the three months ended September 30, 2011, approximately \$206 million in non-performing loans were transferred to held for sale; this amount is net of charge-offs of \$156 million recorded upon transfer. During the nine months ended September 30, 2011, approximately \$570 million in non-performing loans were transferred to held for sale; this amount is net of charge-offs of \$375 million recorded upon transfer. At September 30, 2011 and December 31, 2010, non-accrual loans including loans held for sale totaled \$3.1 billion and \$3.5 billion, respectively.

**TROUBLED DEBT RESTRUCTURINGS (TDRs)**Clarified Accounting Literature

In January 2011, the FASB issued accounting guidance temporarily deferring the effective date for public-entity creditors to provide new disclosures, which were addressed in previously issued guidance regarding receivables, for TDRs. The deferred effective date coincided with the effective date for clarified guidance about what constitutes a TDR for creditors, which was issued in April 2011 by the FASB. Regions applied the clarified definition beginning with third quarter financial reporting to all loans modified after January 1, 2011 (see Note 14 to the consolidated financial statements).



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For consumer loans, as described below, Regions already considered loans modified under the Customer Assistance Program ( CAP ) to be TDRs. Under the CAP, Regions may offer a short-term deferral, a term extension, an interest rate reduction, a new loan product, or a combination of these options. Because such modifications clearly are concessionary in nature, and because the customer documents a hardship in order to participate in the program, Regions concluded that these loans met the TDR definition before the clarified guidance was issued. Accordingly, the guidance did not have a material impact on TDR balances for the consumer portfolio segment.

For Regions, the focus of the evaluation of the clarified TDR definition was on workout accommodations, such as renewals and forbearances, for criticized and classified commercial and investor real estate loans. Regions' business strategy to keep loan maturities short, particularly in the investor real estate portfolio segment, in order to maintain leverage in negotiating with customers drove the renewal activity. Regions often increases or at least maintains the same interest rate, and often receives consideration in exchange for such modifications (e.g., principal paydowns, additional collateral, or additional guarantor support). Therefore, under pre-existing accounting guidance, such modifications were not considered by Regions to be concessionary, and were not considered TDRs. However, the new clarification places more emphasis on whether the terms of the modified loan are at a market rate in order to determine if a concession has been made. Under the clarified guidance, a modification is refutably considered by Regions to be a concession if the borrower could not access similar financing at market terms, even if Regions concludes that the borrower will ultimately pay all contractual amounts owed. Therefore, the amount of accruing TDRs increased as a result of the new clarification. As noted above, the original maturities of the notes being modified are relatively short (for example 2-3 years), and the renewed term is typically comparable to the original maturity. Accordingly, Regions considers these modifications to be significant delays in payment. Therefore, extensions must be considered for the TDR determination because the renewed term is significant to the term of the original note.

As a result of the TDR designation, all loans modified in a TDR are considered to be impaired, even if they carry an accruing risk rating. Beginning in the third quarter of 2011, for accruing commercial and investor real estate TDRs (as well as for non-accrual commercial and investor real estate loans less than \$2.5 million), Regions based the allowance for loan losses on a discounted cash flow analysis performed at the note level, where projected cash flows reflect credit losses based on statistical information derived from loans with similar risk characteristics (e.g., risk rating and product type). For all commercial and investor real estate non-accrual loans equal to or greater than \$2.5 million, consistent with historical practice, the allowance for loan losses is based on a specific evaluation, considering the facts and circumstances specific to each obligation. Because Regions' past practice was to base the allowance for losses for commercial and investor real estate loans on loss content based on risk rating and product type, either through specific evaluation of larger loans, or groups of smaller loans with similar risk characteristics, the adoption of the clarification and the corresponding increase in commercial and investor real estate TDRs did not materially impact the overall level of the allowance for loan losses. As noted above, the clarification did not materially impact the level of TDRs in the consumer portfolio segment, or the related allowance for loan losses.

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The following table presents modified commercial and investor real estate loans which are now considered TDRs as a result of the clarified definition as of September 30, 2011, as well as the associated allowance for loan losses. These loans were modified during 2011, largely due to the renewal process discussed above. Comparative June 30, 2011 data is included for reference, and further indicates the categories where the new guidance impacted TDR identification. The allowance for loan losses associated with the TDRs newly identified under the clarification represents the end of period allowance for these loans. Because the majority of these loans already carried a criticized or classified risk rating, the inherent losses were incorporated in the calculation of the allowance for loan losses in prior periods.

|   | Pass      | Special Mention | September 30, 2011<br>Substandard<br>Accrual<br>(In<br>millions) | Non-accrual | Total     |
|---|-----------|-----------------|--|-------------|-----------|
| <b>Commercial</b>   |           |                 |  |             |           |
| TDRs newly identified under policy change   | \$ 5      | \$ 52           | \$ 333   | \$ 220      | \$ 610    |
| TDRs under previously existing policy   | 11        | 6               | 71   | 151         | 239       |
| All other (not TDRs)  | 33,011    | 696             | 788  | 822         | 35,317    |
|   | \$ 33,027 | \$ 754          | \$ 1,192   | \$ 1,193    | \$ 36,166 |
| <b>Investor real estate</b>   |           |                 |  |             |           |
| TDRs newly identified under policy change   | \$ 22     | \$ 46           | \$ 751   | \$ 270      | \$ 1,089  |
| TDRs under previously existing policy   | 45        | 9               | 118  | 204         | 376       |
| All other (not TDRs)  | 7,651     | 1,088           | 1,029  | 651         | 10,419    |
|   | \$ 7,718  | \$ 1,143        | \$ 1,898   | \$ 1,125    | \$ 11,884 |
| <b>Consumer</b>   |           |                 |  |             |           |
| TDRs newly identified under policy change   |           |                 | \$ 6   | \$ 9        | \$ 15     |
| TDRs under previously existing policy   |           |                 | 1,479  | 102         | 1,581     |
| All other (not TDRs)  |           |                 | 29,520   | 281         | 29,801    |
|   |           |                 | \$ 31,005  | \$ 392      | \$ 31,397 |
|   |           |                 |  |             | \$ 79,447 |
| Allowance for loan losses associated with TDRs newly identified under policy change | \$ 1      | \$ 13           | \$ 266   | \$ 154      | \$ 434    |

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|   | Pass      | Special Mention | June 30, 2011<br>Substandard<br>Accrual<br>(In<br>millions) | Non-accrual | Total     |
|---|-----------|-----------------|---|-------------|-----------|
| <b>Commercial</b>                         |           |                 |   |             |           |
| TDRs newly identified under policy change | \$        | \$              | \$  | \$          | \$        |
| TDRs under previously existing policy     | 10        | 5               | 55  | 163         | 233       |
| All other (not TDRs)                      | 32,537    | 714             | 1,257   | 1,077       | 35,585    |
|   | \$ 32,547 | \$ 719          | \$ 1,312  | \$ 1,240    | \$ 35,818 |
| <b>Investor real estate</b>               |           |                 |   |             |           |
| TDRs newly identified under policy change | \$        | \$              | \$  | \$          | \$        |
| TDRs under previously existing policy     | 50        | 21              | 203   | 199         | 473       |
| All other (not TDRs)                      | 8,753     | 1,335           | 1,878   | 992         | 12,958    |
|   | \$ 8,803  | \$ 1,356        | \$ 2,081  | \$ 1,191    | \$ 13,431 |
| <b>Consumer</b>                           |           |                 |   |             |           |
| TDRs newly identified under policy change |           |                 | Accrual   | Non-accrual | Total     |
| TDRs under previously existing policy     |           |                 | \$  | \$          | \$        |
| All other (not TDRs)                      |           |                 | 1,461   | 97          | 1,558     |
|   |           |                 | 30,113  | 256         | 30,369    |
|   |           |                 | \$ 31,574   | \$ 353      | \$ 31,927 |
|   |           |                 |   |             | \$ 81,176 |

**Modification Activity: Commercial and Investor Real Estate Portfolio Segments**

Regions regularly modifies commercial and investor real estate loans in order to facilitate a workout strategy. Typical modifications include workout accommodations, such as renewals and forbearances. The discussion under Clarified Accounting Literature above includes additional information related to the business purposes of such modifications. This discussion also includes a description of the impact of the clarification on conclusions regarding TDR designation for these modifications, as well as the impact on the allowance for loan losses.

Additionally, as another workout alternative, Regions periodically uses A/B note restructurings when the underlying assets (primarily investor real estate) have a stabilized level of cash flow. An appropriately underwritten A-note will allow for upgraded risk rating, with ultimate return to accrual status upon charge-off of the B-note, and a satisfactory period of performance of the A-note (generally, six months). Also, for smaller-dollar commercial customers, Regions may periodically grant interest rate and other term concessions, similar to those under the CAP program as described below.

Regions generally expects commercial and investor real estate TDRs to remain identified as TDRs for the remainder of the term of the loan. However, if a borrower's financial condition improves such that the borrower is no longer in financial difficulty, and the loan is subsequently renewed, the modified loan would not be considered a TDR.

**Modification Activity: Consumer Portfolio Segment**

Regions continues to work to meet the individual needs of consumer borrowers to stem foreclosure through the CAP. Regions designed the program to allow for customer-tailored modifications with the goal of keeping customers in their homes and avoiding foreclosure where possible. Modification may be offered to any borrower

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experiencing financial hardship regardless of the borrower's payment status. Under the CAP, Regions may offer a short-term deferral, a term extension, an interest rate reduction, a new loan product, or a combination of these options. For loans restructured under the CAP, Regions expects to collect the original contractually due principal. The gross original contractual interest may be collectible, depending on the terms modified. The length of the CAP modifications ranges from temporary payment deferrals of three months to term extensions for the life of the loan. All such modifications are considered TDRs regardless of the term if there is a concession to a borrower experiencing financial difficulty. Modified loans are subject to policies governing accrual/non-accrual evaluation consistent with all other loans of the same product type. Consumer loans are subject to objective accrual/non-accrual decisions. Under these policies, loans subject to the CAP are charged down to estimated value on or before the month in which the loan becomes 180 days past due. Beginning in the third quarter of 2011, home equity second liens are charged down to estimated value by the end of the month in which the loan becomes 120 days past due. If a partial charge-off is necessary as a result of this evaluation, the loan is placed on non-accrual at that time. Because the program was designed to evaluate potential CAP participants as early as possible in the life cycle of the troubled loan, many of the modifications are finalized with the loans having never been placed on non-accrual. Accordingly, given the positive impact of the restructuring on the likelihood of recovery of cash flows due under the modified terms, accrual status continues to be appropriate for these loans. None of the modified consumer loans listed in the following TDR disclosures were collateral-dependent at the time of modification. At September 30, 2011, approximately \$137 million in residential first mortgage TDRs and approximately \$10 million in home equity TDRs were in excess of 180 days past due and are considered collateral-dependent.

If loans characterized as TDRs perform according to the restructured terms for a satisfactory period of time, the TDR designation may be removed in a new calendar year if the loan yields a market rate. A minimum of six months' consecutive payments is required in order to demonstrate a performance history sufficient to remove the TDR designation. The market rate assessment must be made at the date of the modification considering the terms that would be offered to a new borrower with a similar credit profile. Given the types of concessions currently being granted under the CAP as described above, Regions does not expect that the market rate condition will be widely achieved; accordingly, Regions expects loans modified through the CAP to remain identified as TDRs.

**Modifications Considered TDRs and Financial Impact**

As the majority of Regions' 2011 TDRs are the result of renewals where the only concession is that the interest rate at renewal is not considered to be a market rate, the financial impact of the modifications is best illustrated by the change in the allowance calculation as a result of the loans being considered impaired due to their status as a TDR.

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The following tables present loans by class modified in a TDR, and the financial impact of those modifications, for the periods presented. In addition to loans modified during each period presented, both tables include loans newly reported as TDRs in the third quarter of 2011 due to the new accounting literature discussed above.

|  | Three Months Ended<br>September 30, 2011 |   | Financial Impact<br>of<br>Modifications<br>Considered TDRs<br>Increase in<br>Allowance at<br>Modification |
|--|--|---|---|
|  | Number of<br>Obligors                    | Recorded<br>Investment<br>(In millions) |   |
| Commercial and industrial                          | 369                                      | \$ 461                                  | \$ 2  |
| Commercial real estate mortgage owner occupied     | 201                                      | 220                                     | 4   |
| Commercial real estate construction owner occupied | 7  | 7                                       |   |
| Total commercial                                   | 577                                      | 688                                     | 6   |
| Commercial investor real estate mortgage           | 368                                      | 943                                     | 7   |
| Commercial investor real estate construction       | 177                                      | 231                                     | 1   |
| Total investor real estate                         | 545                                      | 1,174                                   | 8   |
| Residential first mortgage                         | 352                                      | 82                                      | 10  |
| Home equity  | 534                                      | 43                                      | 5   |
| Indirect and other consumer                        | 232                                      | 4                                       |   |
| Total consumer                                     | 1,118                                    | 129                                     | 15  |
|  | 2,240                                    | \$ 1,991                                | \$ 29   |

|  | Nine Months Ended<br>September 30, 2011 |   | Financial Impact<br>of<br>Modifications<br>Considered TDRs<br>Increase in<br>Allowance at<br>Modification |
|--|---|---|---|
|  | Number of<br>Obligors                   | Recorded<br>Investment<br>(In millions) |   |
| Commercial and industrial                          | 423                                     | \$ 501                                  | \$ 2  |
| Commercial real estate mortgage owner occupied     | 266                                     | 263                                     | 6   |
| Commercial real estate construction owner occupied | 12                                      | 9                                       |   |
| Total commercial                                   | 701                                     | 773                                     | 8   |
| Commercial investor real estate mortgage           | 444                                     | 1,046                                   | 8   |
| Commercial investor real estate construction       | 202                                     | 262                                     | 2   |
| Total investor real estate                         | 646                                     | 1,308                                   | 10  |
| Residential first mortgage                         | 1,186                                   | 264                                     | 33  |
| Home equity  | 1,698                                   | 121                                     | 13  |
| Indirect and other consumer                        | 778                                     | 11                                      |   |
| Total consumer                                     | 3,662                                   | 396                                     | 46  |

5,009      \$ 2,477      \$ 64

The consumer modifications granted by Regions generally do not include forgiveness of principal. The majority of the commercial and investor real estate modifications are renewals where there is no reduction in interest rate or forgiveness of principal. Accordingly, Regions most often does not record a charge-off at the modification date. A limited number of modifications included above are A/B note restructurings, where the B-note is charged off. The total charge-offs recorded for all modifications for the nine months ended September 30, 2011 were less than \$10 million.

**Table of Contents****Defaulted TDRs**

The following tables present TDRs which defaulted during the applicable period, and which were modified in the previous twelve months (i.e., the twelve months prior to the default). For purposes of this disclosure, default is defined as 90 days past due and still accruing for the consumer portfolio segment, and placement on non-accrual status for the commercial and investor real estate portfolio segments. Consideration of defaults in the calculation of the allowance for loan losses is described previously in the description of modifications in each portfolio segment.

|  | Three Months Ended<br>September 30,<br>2011 | Nine Months Ended<br>September 30,<br>2011 |
|--|---|--|
|  | (In millions)                               |  |
| <b>Defaulted During the Period, Where Modified in a TDR Twelve Months Prior to Default</b> |   |  |
| Commercial and industrial  | \$ 20                                       | \$ 21                                      |
| Commercial real estate mortgage owner occupied   | 11  | 22   |
| Commercial real estate construction owner occupied   |   | 1  |
| <b>Total commercial</b>  | <b>31</b>                                   | <b>44</b>                                  |
| Commercial investor real estate mortgage   | 44  | 46   |
| Commercial investor real estate construction   | 4   | 5  |
| <b>Total investor real estate</b>  | <b>48</b>                                   | <b>51</b>                                  |
| Residential first mortgage   | 27  | 38   |
| Home equity  | 7   | 10   |
| <b>Total consumer</b>  | <b>34</b>                                   | <b>48</b>                                  |
|  | <b>\$ 113</b>                               | <b>\$ 143</b>                              |

Commercial and investor real estate loans which were on non-accrual status at the time of the latest modification are not included in the default table above, as they are already considered to be in default at the time of the restructuring.

At September 30, 2011, Regions had restructured binding unfunded commitments totaling \$168 million where a concession was granted and the borrower was in financial difficulty.

**NOTE 4 Loan Servicing**

The fair value of mortgage servicing rights is calculated using various assumptions including future cash flows, market discount rates, expected prepayment rates, servicing costs and other factors. A significant change in prepayments of mortgages in the servicing portfolio could result in significant changes in the valuation adjustments, thus creating potential volatility in the carrying amount of mortgage servicing rights.

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The tables below present an analysis of mortgage servicing rights for the three and nine months ended September 30, 2011 and 2010, under the fair value measurement method:

|  | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|--|------------------------------------|--------|-----------------------------------|--------|
|  | 2011                               | 2010   | 2011                              | 2010   |
|  | (In millions)                      |        |                                   |        |
| Carrying value, beginning of period              | \$ 268                             | \$ 220 | \$ 267                            | \$ 247 |
| Additions  | 13                                 | 23     | 48                                | 53     |
| Increase (decrease) in fair value:               |                                    |        |                                   |        |
| Due to change in valuation inputs or assumptions | (93)                               | (31)   | (116)                             | (77)   |
| Other changes (1)                                | (6)                                | (8)    | (17)                              | (19)   |
| Carrying value, end of period                    | \$ 182                             | \$ 204 | \$ 182                            | \$ 204 |

(1) Represents economic amortization associated with borrower repayments.

Data and assumptions used in the fair value calculation related to mortgage servicing rights (excluding related derivative instruments) as of September 30, 2011 and 2010 are as follows:

|   | September 30          |           |
|---|-----------------------|-----------|
|   | 2011                  | 2010      |
|   | (Dollars in millions) |           |
| Unpaid principal balance                            | \$ 26,426             | \$ 24,378 |
| Weighted-average prepayment speed (CPR; percentage) | 26.6%                 | 21.6%     |
| Estimated impact on fair value of a 10% increase    | \$ (16)               | \$ (16)   |
| Estimated impact on fair value of a 20% increase    | \$ (30)               | \$ (31)   |
| Option-adjusted spread (basis points)               | 448                   | 529       |
| Estimated impact on fair value of a 10% increase    | \$ (2)                | \$ (4)    |
| Estimated impact on fair value of a 20% increase    | \$ (5)                | \$ (7)    |
| Weighted-average coupon interest rate               | 5.29%                 | 5.63%     |
| Weighted-average remaining maturity (months)        | 282                   | 290       |
| Weighted-average servicing fee (basis points)       | 28.7                  | 29.0      |

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. Changes in fair value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of an adverse variation in a particular assumption on the fair value of the mortgage servicing rights is calculated without changing any other assumption, while in reality changes in one factor may result in changes in another which may either magnify or counteract the effect of the change. The derivative instruments utilized by Regions would serve to reduce the estimated impacts to fair value included in the table above.

Regions uses various derivative instruments and/or trading securities to mitigate the effect of changes in the fair value of its mortgage servicing rights in the statements of operations. The table below presents the impact on the statements of operations associated with changes in mortgage servicing rights and related derivative and/or trading securities for the three and nine months ended September 30, 2011 and 2010:

|                     | Three Months Ended<br>September 30 |      | Nine Months Ended<br>September 30 |      |
|---------------------|------------------------------------|------|-----------------------------------|------|
|                     | 2011                               | 2010 | 2011                              | 2010 |
|                     | (In millions)                      |      |                                   |      |
| Net interest income | \$                                 | \$   | \$                                | \$ 3 |

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|  |    |      |         |       |
|--|----|------|---------|-------|
| Brokerage, investment banking and capital markets income |    |      |         | 4     |
| Mortgage income  |    | 2    | (13)    | 30    |
| Total  | \$ | \$ 2 | \$ (13) | \$ 37 |

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The following table presents servicing-related fees, which includes contractually specified servicing fees, late fees and other ancillary income resulting from the servicing of mortgage loans for the three and nine months ended September 30, 2011 and 2010:

|   | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |       |
|---|------------------------------------|-------|-----------------------------------|-------|
|   | 2011                               | 2010  | 2011                              | 2010  |
|   | (In millions)                      |       |                                   |       |
| Servicing related fees and other ancillary income | \$ 21                              | \$ 20 | \$ 63                             | \$ 60 |

Loans are sold in the secondary market with standard representations and warranties regarding certain characteristics such as the quality of the loan, the absence of fraud, the eligibility of the loan for sale and the future servicing associated on the loan. Regions may be required to repurchase these loans at par or make-whole, or indemnify the purchasers for losses incurred when representations and warranties are breached.

Regions maintains a repurchase liability related to mortgage loans sold with representations and warranty provisions. This repurchase liability reflects management's estimate of losses based on historical repurchase and loss trends, as well as other factors that may result in anticipated losses different from historical loss trends. The table below presents an analysis of Regions' repurchase liability, related to mortgage loans sold with representations and warranty provisions, for the three and nine months ended September 30, 2011 and 2010:

|                              | Three Months<br>Ended<br>September 30 |       | Nine Months Ended<br>September 30 |       |
|------------------------------|---------------------------------------|-------|-----------------------------------|-------|
|                              | 2011                                  | 2010  | 2011                              | 2010  |
|                              | (In millions)                         |       |                                   |       |
| Balance, beginning of period | \$ 32                                 | \$ 30 | \$ 32                             | \$ 29 |
| Additions/(Reductions), net  | 4                                     | 6     | 17                                | 15    |
| Losses                       | (4)                                   | (4)   | (17)                              | (12)  |
| Balance, end of period       | \$ 32                                 | \$ 32 | \$ 32                             | \$ 32 |

During 2011, settled repurchase claims were related to one of the following alleged breaches: 1) underwriting guideline violations; 2) misrepresentation of income, assets or employment; or 3) property valuation not supported. These claims stem primarily from the 2006-2008 vintages.

**NOTE 5 Goodwill**

Goodwill allocated to each reportable segment is presented as follows:

|                                    | September 30<br>2011 | December 31<br>2010 |
|------------------------------------|----------------------|---------------------|
|                                    | (In millions)        |                     |
| Banking/Treasury                   | \$ 4,691             | \$ 4,691            |
| Investment Banking/Brokerage/Trust | 745                  | 745                 |
| Insurance                          | 125                  | 125                 |
|                                    | \$ 5,561             | \$ 5,561            |

Regions evaluates each reporting unit's goodwill for impairment on an annual basis in the fourth quarter, or more often if events or circumstances indicate that there may be impairment. Adverse changes in the economic environment, declining operations, or other factors could result in a decline in the implied fair value of goodwill. A goodwill impairment test includes two steps. Step One, used to identify potential impairment, compares the estimated fair value of a reporting unit with its carrying amount, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired. If the



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carrying amount of a reporting unit exceeds its estimated fair value, the second step of the goodwill impairment test is performed to measure the amount of impairment loss, if any. Step Two of the goodwill impairment test compares the implied estimated fair value of reporting unit goodwill with the carrying amount of that goodwill. If the carrying amount of goodwill for that reporting unit exceeds the implied fair value of that unit's goodwill, an impairment loss is recognized in an amount equal to that excess.

During the third quarter of 2011, Regions assessed the indicators of goodwill impairment as of August 31, 2011, and through the date of the filing of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2011. The indicators assessed included:

Recent operating performance,

Changes in market capitalization,

Regulatory actions and assessments,

Changes in the business climate (including legislation, legal factors and competition),

Company-specific factors (including changes in key personnel, asset impairments, and business dispositions), and

Trends in the banking industry.

Based on the assessment of the indicators above, quantitative testing of goodwill was required for all of Regions' reporting units for the September 30, 2011 interim period.

For purposes of performing Step One of the goodwill impairment test, Regions uses both the income and market approaches to value its reporting units. The income approach, which is the primary valuation approach, consists of discounting projected long-term future cash flows, which are derived from internal forecasts and economic expectations for the respective reporting units. The significant inputs to the income approach include expected future cash flows, the long-term target tangible equity to tangible assets ratio, and the discount rate.

Regions uses the public company method and the transaction method as the two market approaches. The public company method applies a value multiplier derived from each reporting unit's peer group to a financial metric of the reporting unit (e.g. last twelve months of earnings before interest, taxes and depreciation, tangible book value, etc.) and an implied control premium to the respective reporting unit. The control premium is evaluated and compared to similar financial services transactions considering the absolute and relative potential revenue synergies and cost saves. The transaction method applies a value multiplier to a financial metric of the reporting unit based on comparable observed purchase transactions in the financial services industry for the reporting unit (where available).

Regions uses the output from these approaches to determine the estimated fair value of each reporting unit. Listed below are tables of assumptions used in estimating the fair value of each reporting unit for the September 30, 2011 interim period and the December 31, 2010 annual test. The tables include the discount rate used in the income approach, the market multiplier used in the market approaches, and the public company method control premium applied to all reporting units.

| <b>As of Third Quarter 2011</b>             | <b>Banking/<br/>Treasury</b> | <b>Investment<br/>Banking/<br/>Brokerage/Trust</b> | <b>Insurance</b> |
|---|------------------------------|--|------------------|
| Discount rate used in income approach       | 15%                          | 13%  | 11%              |
| Public company method market multiplier (1) | 0.7x                         | 1.6x   | 15.3x            |
| Transaction method market multiplier (2)    | 1.0x                         | 2.1x   | n/a              |

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- (1) For the Banking/Treasury and Investment Banking/Brokerage/Trust reporting units, these multipliers are applied to tangible book value. For the Insurance reporting unit, this multiplier is applied to the last twelve months of net income. In addition to the multipliers, a 60 percent control premium is assumed for the Banking/Treasury reporting unit and a 30 percent control premium is assumed for the Investment Banking/Brokerage/Trust and Insurance reporting units.
- (2) For the Banking/Treasury and Investment Banking/Brokerage/Trust reporting units, these multipliers are applied to tangible book value.

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| <b>As of Fourth Quarter 2010</b>            | <b>Banking/<br/>Treasury</b> | <b>Investment<br/>Banking/<br/>Brokerage/Trust</b> | <b>Insurance</b> |
|---|------------------------------|--|------------------|
| Discount rate used in income approach       | 15%                          | 14%  | 11%              |
| Public company method market multiplier (1) | 1.0x                         | 1.6x   | 17.3x            |
| Transaction method market multiplier (2)    | 1.3x                         | 2.1x   | n/a              |

(1) For the Banking/Treasury and Investment Banking/Brokerage/Trust reporting units, these multipliers are applied to tangible book value. For the Insurance reporting unit, this multiplier is applied to the last twelve months of net income. In addition to the multipliers, a 30 percent control premium is assumed for each reporting unit.

(2) For the Banking/Treasury and Investment Banking/Brokerage/Trust reporting units, these multipliers are applied to tangible book value. During the third quarter of 2011, Regions experienced a significant decline in market capitalization relative to the second quarter of 2011. The large-cap banking sector also experienced a decline in market capitalization albeit not as significant as that of Regions. This resulted in price-to-tangible book values declining and resulted in an overall value conclusion for the Banking/Treasury reporting unit that would be indicative of a distressed sale in the public company method. Accordingly, Regions increased the control premium utilized in that method from 30 percent to 60 percent.

Regions utilizes the capital asset pricing model (CAPM) in order to derive the base discount rate. The inputs to the CAPM include the 20-year risk-free rate, 5-year beta for a select peer set, and the market risk premium based on published data. Once the output of the CAPM is determined, a size premium is added (also based on a published source) as well as a company-specific risk premium, which is an estimate determined by the Company and meant to compensate for the risk inherent in the future cash flow projections and inherent differences (such as business model and market perception of risk) between Regions and the peer set. The table below summarizes the discount rate used in the goodwill impairment tests of the Banking/Treasury reporting unit for the reporting periods indicated:

|               | <b>3rd Quarter<br/>2011</b> | <b>2nd Quarter<br/>2011</b> | <b>1st Quarter<br/>2011</b> | <b>4th Quarter<br/>2010</b> | <b>3rd Quarter<br/>2010</b> |
|---------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Discount Rate | 15%                         | 15%                         | 15%                         | 15%                         | 16%                         |

In estimating future cash flows, a balance sheet as of the test date and an income statement for the last twelve months of activity for the reporting unit are compiled. From that point, future balance sheets and income statements are projected based on the inputs discussed below. Cash flows are based on expected future capitalization requirements due to balance sheet growth and anticipated changes in regulatory capital requirements. The baseline cash flows utilized in all models correspond to the most recent internal forecasts and/or budgets that range from 1 to 5 years. These internal forecasts are based on inputs developed in the Company's capital planning process.

Specific factors as of the date of filing the financial statements that could negatively impact the assumptions used in assessing goodwill for impairment include: disparities in the level of fair value changes in net assets compared to equity; adverse business trends resulting from litigation and/or regulatory actions; higher loan losses; lengthened forecasts of higher unemployment relative to pre-crisis levels beyond 2013; future increased minimum regulatory capital requirements above current thresholds (refer to Note 13 Regulatory Capital Requirements and Restrictions to the 2010 consolidated financial statements filed on Form 10-K for the year ended December 31, 2010 for a discussion of current minimum regulatory requirements); future federal rules and regulations resulting from the Dodd-Frank Act; and/or a protraction in the current low level of interest rates beyond 2013.

The Step One analyses performed for the Investment Banking/Brokerage/Trust and Insurance reporting units during the third quarter of 2011 indicated that their estimated fair values exceeded their carrying values (including goodwill). Therefore, a Step Two analysis was not required for these reporting units.

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The Step One analysis performed for the Banking/Treasury reporting unit during the third quarter of 2011 indicated that the carrying value (including goodwill) of the reporting unit exceeded its estimated fair value. Therefore, Step Two was performed for the Banking/Treasury reporting unit. For purposes of performing Step Two of the goodwill impairment test, Regions compared the implied estimated fair value of the Banking/Treasury reporting unit goodwill with the carrying amount of that goodwill. In order to determine the implied estimated fair value, a full purchase price allocation was performed in the same manner as if a business combination had occurred. As part of the Step Two analysis, Regions estimated the fair value of all of the assets and liabilities of the reporting unit, including unrecognized assets and liabilities. The fair values of certain material financial assets and liabilities and the valuation methodologies are discussed in Note 11 Fair Value Measurements. Based on the results of the Step Two analysis performed, Regions concluded the Banking/Treasury reporting unit's goodwill was not impaired for the September 30, 2011 interim period.

**NOTE 6 Stockholders' Equity and Comprehensive Income (Loss)**

On November 14, 2008, Regions completed the sale of 3.5 million shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series A, to the U.S. Treasury as part of the Capital Purchase Program ( CPP ). Regions will pay the U.S. Treasury on a quarterly basis a 5 percent dividend, or \$175 million annually, for each of the first five years of the investment, and 9 percent thereafter unless Regions redeems the shares. As part of its purchase of the preferred securities, the U.S. Treasury also received a warrant to purchase 48.3 million shares of Regions' common stock at an exercise price of \$10.88 per share, subject to anti-dilution and other adjustments. Regions received \$3.5 billion from issuance of the Series A preferred shares and the warrant. The fair value allocation of the \$3.5 billion between the preferred shares and the warrant resulted in \$3.304 billion allocated to the preferred shares and \$196 million allocated to the warrant. Accrued dividends on the preferred shares reduced retained earnings by \$131 million during the first nine months of both 2011 and 2010. The unamortized discount on the preferred shares was \$91 million at September 30, 2011 and \$120 million at December 31, 2010. Discount accretion on the preferred shares reduced retained earnings by \$29 million and \$27 million during the first nine months of 2011 and 2010, respectively. Both the preferred securities and the warrant are accounted for as components of Regions' regulatory Tier 1 capital.

On May 20, 2009, the Company issued 287,500 shares of mandatorily convertible preferred stock, Series B ( Series B shares ), generating net proceeds of approximately \$278 million. By June 2010, all Series B shares had been converted to common shares as allowed by their terms. Accrued dividends on the Series B shares reduced retained earnings by \$12 million for the first nine months of 2010.

At September 30, 2011, Regions had 23.1 million common shares available for repurchase through open market transactions under an existing share repurchase authorization. There were no treasury stock purchases through open market transactions during the first nine months of 2011 or 2010. The Company's ability to repurchase its common stock is limited by the terms of the CPP mentioned above.

The Board of Directors declared a \$0.01 cash dividend for the third quarter of both 2011 and 2010. Regions does not expect to increase its quarterly dividend above \$0.01 for the foreseeable future.

Comprehensive income (loss) is the total of net income (loss) and all other non-owner changes in equity. Items are recognized as components of comprehensive income (loss) and are displayed in the consolidated statements of changes in stockholders' equity. In the calculation of comprehensive income (loss), certain reclassification adjustments are made to avoid double-counting items that are displayed as part of net income (loss) for a period that also had been displayed as part of other comprehensive income (loss) in that period or earlier periods.

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The following disclosure reflects the components of comprehensive income (loss) and any associated reclassification amounts:

|  | <b>Three Months Ended September 30, 2011</b> |                                     |                   |
|--|--|-------------------------------------|-------------------|
|  | <b>Before Tax</b>                            | <b>Tax Effect<br/>(In millions)</b> | <b>Net of Tax</b> |
| Net income   | \$ 182                                       | \$ (27)                             | \$ 155            |
| Net unrealized holding gains and losses on securities available for sale arising during the period | 270  | (104)                               | 166               |
| Less: reclassification adjustments for net securities gains (losses) realized in net income        | (1)  |                                     | (1)               |
| Net change in unrealized gains and losses on securities available for sale                         | 271  | (104)                               | 167               |
| Net unrealized holding gains and losses on derivatives arising during the period                   | 198  | (74)                                | 124               |
| Less: reclassification adjustments for net gains realized in net income                            | 46   | (17)                                | 29                |
| Net change in unrealized gains and losses on derivative instruments                                | 152  | (57)                                | 95                |
| Net actuarial gains and losses arising during the period   | 24   | (9)                                 | 15                |
| Less: amortization of actuarial loss and prior service credit realized in net income               | 12   | (4)                                 | 8                 |
| Net change from defined benefit plans  | 12   | (5)                                 | 7                 |
| <b>Comprehensive income</b>  | <b>\$ 617</b>                                | <b>\$ (193)</b>                     | <b>\$ 424</b>     |

|  | <b>Three Months Ended September 30, 2010</b> |                                     |                   |
|--|--|-------------------------------------|-------------------|
|  | <b>Before Tax</b>                            | <b>Tax Effect<br/>(In millions)</b> | <b>Net of Tax</b> |
| Net income (loss)  | \$ (305)                                     | \$ 150                              | \$ (155)          |
| Net unrealized holding gains and losses on securities available for sale arising during the period | (144)  | 56                                  | (88)              |
| Less: reclassification adjustments for net securities gains realized in net income (loss)          | 2  |                                     | 2                 |
| Net change in unrealized gains and losses on securities available for sale                         | (146)  | 56                                  | (90)              |
| Net unrealized holding gains and losses on derivatives arising during the period                   | 34   | (13)                                | 21                |
| Less: reclassification adjustments for net gains realized in net income (loss)                     | 60   | (23)                                | 37                |
| Net change in unrealized gains and losses on derivative instruments                                | (26)   | 10                                  | (16)              |
| Net actuarial gains and losses arising during the period   | 23   | (8)                                 | 15                |
| Less: amortization of actuarial loss and prior service credit realized in net income (loss)        | 11   | (4)                                 | 7                 |
| Net change from defined benefit plans  | 12   | (4)                                 | 8                 |
| <b>Comprehensive income (loss)</b>   | <b>\$ (465)</b>                              | <b>\$ 212</b>                       | <b>\$ (253)</b>   |

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|  | <b>Nine Months Ended September 30, 2011</b> |                                     |                   |
|--|---|-------------------------------------|-------------------|
|  | <b>Before Tax</b>                           | <b>Tax Effect<br/>(In millions)</b> | <b>Net of Tax</b> |
| Net income   | \$ 288                                      | \$ 45                               | \$ 333            |
| Net unrealized holding gains and losses on securities available for sale arising during the period | 495   | (185)                               | 310               |
| Less: reclassification adjustments for net securities gains realized in net income                 | 105   | (37)                                | 68                |
| Net change in unrealized gains and losses on securities available for sale                         | 390   | (148)                               | 242               |
| Net unrealized holding gains and losses on derivatives arising during the period                   | 289   | (109)                               | 180               |
| Less: reclassification adjustments for net gains realized in net income                            | 143   | (54)                                | 89                |
| Net change in unrealized gains and losses on derivative instruments                                | 146   | (55)                                | 91                |
| Net actuarial gains and losses arising during the period   | 66  | (25)                                | 41                |
| Less: amortization of actuarial loss and prior service credit realized in net income               | 34  | (12)                                | 22                |
| Net change from defined benefit plans  | 32  | (13)                                | 19                |
| Comprehensive income   | \$ 856                                      | \$ (171)                            | \$ 685            |

|  | <b>Nine Months Ended September 30, 2010</b> |                                     |                   |
|--|---|-------------------------------------|-------------------|
|  | <b>Before Tax</b>                           | <b>Tax Effect<br/>(In millions)</b> | <b>Net of Tax</b> |
| Net income (loss)  | \$ (1,027)                                  | \$ 399                              | \$ (628)          |
| Net unrealized holding gains and losses on securities available for sale arising during the period | 293   | (109)                               | 184               |
| Less: reclassification adjustments for net securities gains realized in net income (loss)          | 61  | (21)                                | 40                |
| Net change in unrealized gains and losses on securities available for sale                         | 232   | (88)                                | 144               |
| Net unrealized holding gains and losses on derivatives arising during the period                   | 52  | (20)                                | 32                |
| Less: reclassification adjustments for net gains realized in net income (loss)                     | 186   | (71)                                | 115               |
| Net change in unrealized gains and losses on derivative instruments                                | (134)                                       | 51                                  | (83)              |
| Net actuarial gains and losses arising during the period   | 62  | (24)                                | 38                |
| Less: amortization of actuarial loss and prior service credit realized in net income (loss)        | 33  | (12)                                | 21                |
| Net change from defined benefit plans  | 29  | (12)                                | 17                |
| Comprehensive income (loss)  | \$ (900)                                    | \$ 350                              | \$ (550)          |

**Table of Contents****NOTE 7 Earnings (Loss) per Common Share**

The following table sets forth the computation of basic earnings (loss) per common share and diluted earnings (loss) per common share:

|  | Three Months Ended<br>September 30 |           | Nine Months Ended<br>September 30 |           |
|--|------------------------------------|-----------|-----------------------------------|-----------|
|  | 2011                               | 2010      | 2011                              | 2010      |
| (In millions, except per share amounts)            |                                    |           |                                   |           |
| <b>Numerator:</b>                                  |                                    |           |                                   |           |
| Net income (loss)                                  | \$ 155                             | \$ (155)  | \$ 333                            | \$ (628)  |
| Preferred stock dividends and accretion            | (54)                               | (54)      | (160)                             | (171)     |
| Net income (loss) available to common shareholders | \$ 101                             | \$ (209)  | \$ 173                            | \$ (799)  |
| <b>Denominator:</b>                                |                                    |           |                                   |           |
| Weighted-average common shares outstanding basic   | 1,259                              | 1,257     | 1,258                             | 1,217     |
| Potential common shares                            | 2                                  |           | 2                                 |           |
| Weighted-average common shares outstanding diluted | 1,261                              | 1,257     | 1,260                             | 1,217     |
| <b>Earnings (loss) per common share (1):</b>       |                                    |           |                                   |           |
| Basic  | \$ 0.08                            | \$ (0.17) | \$ 0.14                           | \$ (0.66) |
| Diluted  | 0.08                               | (0.17)    | 0.14                              | (0.66)    |

(1) Certain per share amounts may not appear to reconcile due to rounding.

The effect from the assumed exercise of 46 million and 43 million stock options for the three months and nine months ended September 30, 2011, respectively, was not included in the above computations of diluted earnings per common share because such amounts would have had an antidilutive effect on earnings per common share.

Basic and diluted weighted-average common shares outstanding are the same for the three and nine months ended September 30, 2010 due to the net loss.

**NOTE 8 Share-Based Payments**

Regions has long-term incentive compensation plans that permit the granting of incentive awards in the form of stock options, restricted stock, restricted stock awards and units, and/or stock appreciation rights. While Regions has the ability to issue stock appreciation rights, none have been issued to date. The terms of all awards issued under these plans are determined by the Compensation Committee of the Board of Directors; however, no awards may be granted after the tenth anniversary from the date the plans were initially approved by shareholders. Options and restricted stock usually vest based on employee service, generally within three years from the date of the grant. The contractual lives of options granted under these plans range from seven to ten years from the date of grant.

On May 13, 2010, the shareholders of the Company approved the Regions Financial Corporation 2010 Long-Term Incentive Plan ( 2010 LTIP ), which permits the Company to grant to employees and directors various forms of incentive compensation. These forms of incentive compensation are similar to the types of compensation approved in prior plans. The 2010 LTIP authorizes 100 million common share equivalents available for grant, where grants of options count as one share equivalent and grants of full value awards (e.g., shares of restricted stock and restricted stock units) count as 2.25 share equivalents. Unless otherwise determined by the Compensation Committee of the Board of Directors, grants of restricted stock and restricted stock units accrue dividends as they are declared by the Board of Directors, and the dividends are paid upon vesting of the award. The 2010 LTIP closed all prior long-term incentive plans to new grants, and, accordingly,

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prospective grants must be made under the 2010 LTIP or a successor plan. All existing grants under prior long-term incentive plans were unaffected by this amendment. The number of remaining share equivalents available for future issuance under the 2010 LTIP was approximately 84 million at September 30, 2011.

**STOCK OPTIONS**

During the first nine months of 2011, Regions made stock option grants that vest based upon a service condition. The fair value of these stock options was estimated on the date of the grant using a Black-Scholes option pricing model and related assumptions. The stock options vest ratably over a 3-year term.

The following table summarizes the weighted-average assumptions used and the estimated fair values related to stock options granted:

|                         | Nine Months Ended<br>September 30 |         |
|-------------------------|-----------------------------------|---------|
|                         | 2011                              | 2010    |
| Expected option life    | 5.8yrs.                           | 5.8yrs. |
| Expected volatility     | 75.5%                             | 74.0%   |
| Expected dividend yield | 2.3%                              | 2.2%    |
| Risk-free interest rate | 2.0%                              | 2.2%    |
| Fair value              | \$ 3.66                           | \$ 3.86 |

The following table details the activity related to stock options:

|                                    | Nine Months Ended September 30 |                                |                      |                                |
|------------------------------------|--------------------------------|--------------------------------|----------------------|--------------------------------|
|                                    | 2011                           |                                | 2010                 |                                |
|                                    | Number of<br>Options           | Wtd. Avg.<br>Exercise<br>Price | Number of<br>Options | Wtd. Avg.<br>Exercise<br>Price |
| Outstanding at beginning of period | 54,999,626                     | \$ 24.41                       | 52,968,560           | \$ 26.34                       |
| Granted                            | 1,451,200                      | 6.59                           | 7,173,667            | 7.00                           |
| Exercised                          | (18,442)                       | 3.29                           | (137,736)            | 3.29                           |
| Canceled/Forfeited                 | (7,368,266)                    | 23.59                          | (3,610,699)          | 20.07                          |
| Outstanding at end of period       | 49,064,118                     | \$ 23.97                       | 56,393,792           | \$ 24.34                       |
| Exercisable at end of period       | 42,654,135                     | \$ 26.59                       | 45,537,603           | \$ 27.85                       |

**RESTRICTED STOCK AWARDS**

During the first nine months of 2011 and 2010, Regions made restricted share grants that vest based upon a service condition. Dividend payments during the vesting period are deferred to the end of the vesting term. The fair value of these restricted shares was estimated based upon the fair value of the underlying shares on the date of the grant. The valuation was not adjusted for the deferral of dividends.

The following table details the activity related to restricted share awards and units:

|                                   | Nine Months Ended September 30 |                                       |                     |                                       |
|-----------------------------------|--------------------------------|---------------------------------------|---------------------|---------------------------------------|
|                                   | 2011                           |                                       | 2010                |                                       |
|                                   | Number of<br>Shares            | Wtd. Avg.<br>Grant Date<br>Fair Value | Number of<br>Shares | Wtd. Avg.<br>Grant Date<br>Fair Value |
| Non-vested at beginning of period | 4,930,444                      | \$ 12.13                              | 5,964,594           | \$ 17.15                              |

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|                             |             |         |             |          |
|-----------------------------|-------------|---------|-------------|----------|
| Granted                     | 2,696,349   | 6.67    | 1,151,968   | 6.96     |
| Vested                      | (1,179,250) | 23.65   | (873,383)   | 34.35    |
| Forfeited                   | (144,744)   | 13.13   | (1,049,924) | 16.57    |
| Non-vested at end of period | 6,302,799   | \$ 7.62 | 5,193,255   | \$ 12.39 |

**Table of Contents****NOTE 9 Pension and Other Postretirement Benefits**

Net periodic pension and other postretirement benefits cost included the following components:

|   | For The Three Months Ended September 30 |       |                               |      |
|---|---|-------|-------------------------------|------|
|   | 2011                                    | 2010  | 2011                          | 2010 |
|   | Pension                                 |       | Other Postretirement Benefits |      |
|   | (In millions)                           |       |                               |      |
| Service cost                                | \$ 8                                    | \$ 8  | \$                            | \$   |
| Interest cost                               | 23                                      | 23    | 1                             |      |
| Expected return on plan assets              | (30)                                    | (28)  |                               |      |
| Amortization of prior service cost (credit) |   |       | (1)                           |      |
| Amortization of actuarial loss              | 11                                      | 12    |                               |      |
|   | \$ 12                                   | \$ 15 | \$                            | \$   |

|   | For The Nine Months Ended September 30 |       |                               |      |
|---|--|-------|-------------------------------|------|
|   | 2011                                   | 2010  | 2011                          | 2010 |
|   | Pension                                |       | Other Postretirement Benefits |      |
|   | (In millions)                          |       |                               |      |
| Service cost                                | \$ 27                                  | \$ 27 | \$                            | \$   |
| Interest cost                               | 69                                     | 69    | 2                             | 2    |
| Expected return on plan assets              | (91)                                   | (78)  |                               |      |
| Amortization of prior service cost (credit) | 1                                      | 1     | (1)                           | (1)  |
| Amortization of actuarial loss              | 34                                     | 33    |                               |      |
|   | \$ 40                                  | \$ 52 | \$ 1                          | \$ 1 |

**NOTE 10 Derivative Financial Instruments and Hedging Activities**

Regions enters into derivative financial instruments to manage interest rate risk, facilitate asset/liability management strategies and manage other exposures. These derivative instruments primarily include interest rate swaps, options on interest rate swaps, interest rate caps and floors, Eurodollar futures, forward rate contracts and forward sale commitments. All derivative financial instruments are recognized on the consolidated balance sheets as other assets or other liabilities at fair value. Regions enters into master netting agreements with counterparties and/or requires collateral to cover exposures. In at least some cases, counterparties post at a zero threshold regardless of rating.

Interest rate swaps are agreements to exchange interest payments based upon notional amounts. Interest rate swaps subject Regions to market risk associated with changes in interest rates, as well as the credit risk that the counterparty will fail to perform. Option contracts involve rights to buy or sell financial instruments on a specified date or over a period at a specified price. These rights do not have to be exercised. Some option contracts such as interest rate floors, involve the exchange of cash based on changes in specified indices. Interest rate floors are contracts to hedge interest rate declines based on a notional amount. Interest rate floors subject Regions to market risk associated with changes in interest rates, as well as the credit risk that the counterparty will fail to perform. Forward rate contracts are commitments to buy or sell financial instruments at a future date at a specified price or yield. Regions primarily enters into forward rate contracts on market instruments, which expose Regions to market risk associated with changes in the value of the underlying financial instrument, as well as the credit risk that the counterparty will fail to perform. Eurodollar futures are futures contracts on Eurodollar deposits. Eurodollar futures subject Regions to market risk associated with changes in interest rates. Because futures contracts are cash settled daily, there is minimal credit risk associated with Eurodollar futures.

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The following tables present the notional and fair value of derivative instruments on a gross basis:

**September 30, 2011**

|   | Notional Value | Asset Derivatives      |            | Liability Derivatives  |            |
|---|----------------|------------------------|------------|------------------------|------------|
|   |                | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| (In millions)   |                |                        |            |                        |            |
| Derivatives in fair value hedging relationships:        |                |                        |            |                        |            |
| Interest rate swaps                                     | \$ 6,699       | Other assets           | \$ 184     | Other liabilities      | \$         |
| Derivatives in cash flow hedging relationships:         |                |                        |            |                        |            |
| Interest rate swaps                                     | 12,250         | Other assets           | 197        | Other liabilities      | 2          |
| Total derivatives designated as hedging instruments     | \$ 18,949      |                        | \$ 381     |                        | \$ 2       |
| Derivatives not designated as hedging instruments:      |                |                        |            |                        |            |
| Interest rate swaps                                     | \$ 55,995      | Other assets           | \$ 2,285   | Other liabilities      | \$ 2,301   |
| Interest rate options                                   | 4,029          | Other assets           | 47         | Other liabilities      | 27         |
| Interest rate futures and forward commitments           | 76,952         | Other assets           | 10         | Other liabilities      | 26         |
| Other contracts   | 1,330          | Other assets           | 43         | Other liabilities      | 38         |
| Total derivatives not designated as hedging instruments | \$ 138,306     |                        | \$ 2,385   |                        | \$ 2,392   |
| Total derivatives                                       | \$ 157,255     |                        | \$ 2,766   |                        | \$ 2,394   |

**December 31, 2010**

|   | Notional Value | Asset Derivatives      |            | Liability Derivatives  |            |
|---|----------------|------------------------|------------|------------------------|------------|
|   |                | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| (In millions)   |                |                        |            |                        |            |
| Derivatives in fair value hedging relationships:        |                |                        |            |                        |            |
| Interest rate swaps                                     | \$ 9,230       | Other assets           | \$ 226     | Other liabilities      | \$         |
| Derivatives in cash flow hedging relationships:         |                |                        |            |                        |            |
| Interest rate swaps                                     | 15,680         | Other assets           | 43         | Other liabilities      | 127        |
| Interest rate options                                   | 2,000          | Other assets           | 5          | Other liabilities      |            |
| Total   | 17,680         |                        | 48         |                        | 127        |
| Total derivatives designated as hedging instruments     | \$ 26,910      |                        | \$ 274     |                        | \$ 127     |
| Derivatives not designated as hedging instruments:      |                |                        |            |                        |            |
| Interest rate swaps                                     | \$ 51,238      | Other assets           | \$ 1,778   | Other liabilities      | \$ 1,823   |
| Interest rate options                                   | 3,883          | Other assets           | 40         | Other liabilities      | 29         |
| Interest rate futures and forward commitments           | 34,965         | Other assets           | 35         | Other liabilities      | 10         |
| Other contracts   | 1,331          | Other assets           | 21         | Other liabilities      | 19         |
| Total derivatives not designated as hedging instruments | \$ 91,417      |                        | \$ 1,874   |                        | \$ 1,881   |
| Total derivatives                                       | \$ 118,327     |                        | \$ 2,148   |                        | \$ 2,008   |

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**Table of Contents****HEDGING DERIVATIVES**

Derivatives entered into to manage interest rate risk and facilitate asset/liability management strategies are designated as hedging derivatives. Derivative financial instruments that qualify in a hedging relationship are classified, based on the exposure being hedged, as either fair value or cash flow hedges. The Company formally documents all hedging relationships between hedging instruments and the hedged items, as well as its risk management objective and strategy for entering into various hedge transactions. The Company performs periodic assessments to determine whether the hedging relationship has been highly effective in offsetting changes in fair values or cash flows of hedged items and whether the relationship is expected to continue to be highly effective in the future.

When a hedge is terminated or hedge accounting is discontinued because the hedged item no longer meets the definition of a firm commitment, or because it is probable that the forecasted transaction will not occur by the end of the specified time period, the derivative will continue to be recorded in the consolidated balance sheets at its fair value, with changes in fair value recognized currently in other non-interest income. Any asset or liability that was recorded pursuant to recognition of the firm commitment is removed from the consolidated balance sheets and recognized currently in other non-interest expense. Gains and losses that were accumulated in other comprehensive income pursuant to the hedge of a forecasted transaction are recognized immediately in other non-interest expense.

***FAIR VALUE HEDGES***

Fair value hedge relationships mitigate exposure to the change in fair value of an asset, liability or firm commitment. Under the fair value hedging model, gains or losses attributable to the change in fair value of the derivative instrument, as well as the gains and losses attributable to the change in fair value of the hedged item, are recognized in earnings in the period in which the change in fair value occurs. The corresponding adjustment to the hedged asset or liability is included in the basis of the hedged item, while the corresponding change in the fair value of the derivative instrument is recorded as an adjustment to other assets or other liabilities, as applicable. Hedge ineffectiveness exists to the extent the changes in fair value of the derivative do not offset the changes in fair value of the hedged item and is recorded as other non-interest expense.

Regions enters into interest rate swap agreements to manage interest rate exposure on the Company's fixed-rate borrowings, which includes long-term debt and certificates of deposit. These agreements involve the receipt of fixed-rate amounts in exchange for floating-rate interest payments over the life of the agreements. Regions also enters into forward sale commitments to hedge changes in the fair value of available-for-sale securities.

***CASH FLOW HEDGES***

Cash flow hedge relationships mitigate exposure to the variability of future cash flows or other forecasted transactions. For cash flow hedge relationships, the effective portion of the gain or loss related to the derivative instrument is recognized as a component of other comprehensive income. Ineffectiveness is measured by comparing the change in fair value of the respective derivative instrument and the change in fair value of a perfectly effective hypothetical derivative instrument. Ineffectiveness will be recognized in earnings only if it results from an overhedge. The ineffective portion of the gain or loss related to the derivative instrument, if any, is recognized in earnings as other non-interest expense during the period of change. Amounts recorded in other comprehensive income are recognized in earnings in the period or periods during which the hedged item impacts earnings.

Regions enters into interest rate swap agreements to manage overall cash flow changes related to interest rate risk exposure on LIBOR-based loans. The agreements effectively modify the Company's exposure to interest rate risk by utilizing receive fixed/pay LIBOR interest rate swaps.

Regions issues long-term fixed-rate debt for various funding needs. Regions enters into receive LIBOR/pay fixed forward starting swaps to hedge risks of changes in the projected quarterly interest payments attributable to changes in the benchmark interest rate (LIBOR) during the time leading up to the probable issuance date of the new long term fixed-rate debt.

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Regions enters into interest rate option contracts to protect cash flows through the maturity date of the hedging instrument on designated one-month LIBOR floating-rate loans from adverse extreme market interest rate changes. Regions purchases Eurodollar futures to hedge the variability in future cash flows based on forecasted resets of one-month LIBOR-based floating rate loans due to changes in the benchmark interest rate. Regions realized an after-tax expense of \$41 million and an after-tax benefit of \$47 million in accumulated other comprehensive income at September 30, 2011 and 2010, respectively, related to terminated cash flow hedges of loan and debt instruments which will be amortized into earnings in conjunction with the recognition of interest payments through 2017. Regions recognized pre-tax income of \$16 million and \$12 million during the three months ended September 30, 2011 and 2010, respectively, and \$41 million and \$25 million during the nine months ended September 30, 2011 and 2010, respectively, related to the amortization of cash flow hedges of loan and debt instruments.

Regions expects to reclassify out of other comprehensive income and into earnings approximately \$64 million in pre-tax income due to the receipt or payment of interest payments on all cash flow hedges within the next twelve months. Included in this amount is \$5 million in pre-tax net losses related to the amortization of discontinued cash flow hedges. The maximum length of time over which Regions is hedging its exposure to the variability in future cash flows for forecasted transactions is approximately six years as of September 30, 2011.

The following tables present the effect of derivative instruments on the statements of operations for the periods indicated:

**Three Months Ended September 30, 2011**

| <b>Derivatives in Fair Value</b> | <b>Location of Gain(Loss) Recognized in Income on Derivatives</b> | <b>Amount of Gain(Loss) Recognized in Income on Derivatives (In millions)</b> | <b>Hedged Items in Fair Value Hedge Relationships</b> | <b>Location of Gain(Loss) Recognized in Income on Related Hedged Item</b> | <b>Amount of Gain(Loss) Recognized in Income on Related Hedged Item</b> |
|----------------------------------|---|---|---|---|---|
| <b>Hedging Relationships</b>     |   |   |   |   |   |
| Interest rate swaps              | Other non-interest expense  | \$ (2)  | Debt/CDs  | Other non-interest expense  | \$ 11   |
| Interest rate swaps              | Interest expense  | 42  | Debt  | Interest expense  | 4   |
| Forward commitments              | Other non-interest expense  |   | Securities available for sale                         | Other non-interest expense  |   |
| <b>Total</b>                     |   | <b>\$ 40</b>  |   |   | <b>\$ 15</b>  |

| <b>Derivatives in Cash Flow</b> | <b>Amount of Gain(Loss) Recognized in Accumulated OCI on Derivatives (Effective Portion) (1)</b> | <b>Location of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion) (In millions)</b> | <b>Amount of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion) (2)</b> | <b>Location of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b> | <b>Amount of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) (2)</b> |
|---------------------------------|--|---|---|--|--|
| <b>Hedging Relationships</b>    |  |   |   |  |  |
| Interest rate swaps             | \$ 92  | Interest income on loans  | \$ 49   | Other non-interest expense   | \$ (1)   |
| Forward starting swaps          | 3  | Interest expense on debt  | (4)   | Other non-interest expense   |  |
| Interest rate options           |  | Interest income on loans  |   | Interest income on loans   |  |
| Eurodollar futures              |  | Interest income on loans  |   | Other non-interest expense   |  |
| <b>Total</b>                    | <b>\$ 95</b>   |   | <b>\$ 45</b>  |  | <b>\$ (1)</b>  |

- (1) After-tax
- (2) Pre-tax

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Three Months Ended September 30, 2010

| Derivatives in Fair Value Hedging Relationships | Location of Gain(Loss) Recognized in Income on Derivatives | Amount of Gain(Loss) Recognized in Income on Derivatives<br>(In millions) | Hedged Items in Fair Value Hedge Relationships | Location of Gain(Loss) Recognized in Income on Related Hedged Item | Amount of Gain(Loss) Recognized in Income on Related Hedged Item |
|---|--|---|--|--|--|
| Interest rate swaps                             | Other non-interest expense                                 | \$ 38   | Debt/CDs                                       | Other non-interest expense   | \$ (31)  |
| Interest rate swaps                             | Interest expense   | 63  | Debt   | Interest expense   | 4  |
| Total   |  | \$ 101  |  |  | \$ (27)  |

| Derivatives in Cash Flow Hedging Relationships | Amount of Gain(Loss) Recognized in Accumulated OCI on Derivatives (Effective Portion) (1) | Location of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)<br>(In millions) | Amount of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion) (2) | Location of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Amount of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) (2) |
|--|---|---|--|---|---|
| Interest rate swaps                            | \$ 8  | Interest income on loans  | \$ 40  | Other non-interest expense  | \$ 1  |
| Interest rate swaps                            | (14)  | Interest expense on debt  |  | Other non-interest expense  |   |
| Interest rate options                          | (5)   | Interest income on loans  | 11   | Interest income on loans  |   |
| Eurodollar futures                             | (5)   | Interest income on loans  | 9  | Other non-interest expense  |   |
| Total  | \$ (16)   |   | \$ 60  |   | \$ 1  |

(1) After-tax

(2) Pre-tax

Nine Months Ended September 30, 2011

| Derivatives in Fair Value Hedging Relationships | Location of Gain(Loss) Recognized in Income on Derivatives | Amount of Gain(Loss) Recognized in Income on Derivatives<br>(In millions) | Hedged Items in Fair Value Hedge Relationships | Location of Gain(Loss) Recognized in Income on Related Hedged Item | Amount of Gain(Loss) Recognized in Income on Related Hedged Item |
|---|--|---|--|--|--|
| Interest rate swaps                             | Other non-interest expense                                 | \$ (42)   | Debt/CDs                                       | Other non-interest expense   | \$ 55  |
| Interest rate swaps                             | Interest expense   | 136   | Debt   | Interest expense   | 12   |
| Forward commitments                             | Other non-interest expense                                 | (35)  | Securities available for sale                  | Other non-interest expense   | 35   |

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Total \$ 59 \$ 102

| Derivatives in Cash<br>Flow Hedging Relationships | Amount of Gain(Loss)<br>Recognized in<br>Accumulated OCI<br>on<br>Derivatives<br>(Effective<br>Portion) (1) | Location of Gain(Loss)<br>Reclassified from<br>Accumulated OCI into<br>Income (Effective<br>Portion)<br>(In millions) | Amount of Gain(Loss)<br>Reclassified from<br>Accumulated OCI<br>into Income<br>(Effective<br>Portion) (2) | Location of Gain(Loss)<br>Recognized in Income<br>on Derivatives<br>(Ineffective Portion and<br>Amount Excluded from<br>Effectiveness Testing) | Amount of Gain(Loss)<br>Recognized in<br>Income on<br>Derivatives<br>(Ineffective Portion and<br>Amount Excluded<br>from<br>Effectiveness Testing) (2) |
|---|---|---|---|--|--|
|   |   |   |   |  |  |
| Interest rate swaps                               | \$ 92   | Interest income on<br>loans   | \$ 147  | Other non-interest<br>expense  | \$   |
| Forward starting swaps                            |   | Interest expense<br>on debt   | (7)   | Other non-interest<br>expense  | (1)  |
| Interest rate options                             | (2)   | Interest income on<br>loans   | 4   | Interest income<br>on loans  |  |
| Eurodollar futures                                | 1   | Interest income on<br>loans   | (2)   | Other non-interest<br>expense  |  |
| <b>Total</b>                                      | <b>\$ 91</b>  |   | <b>\$ 142</b>   |  | <b>\$ (1)</b>  |

(1) After-tax

(2) Pre-tax

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Nine Months Ended September 30, 2010

| Derivatives in Fair Value Hedging Relationships | Location of Gain(Loss) Recognized in Income on Derivatives | Amount of Gain(Loss) Recognized in Income on Derivatives<br>(In millions) | Hedged Items in Fair Value Hedge Relationships | Location of Gain(Loss) Recognized in Income on Related Hedged Item | Amount of Gain(Loss) Recognized in Income on Related Hedged Item |
|---|--|---|--|--|--|
| Interest rate swaps                             | Other non-interest expense                                 | \$ 140  | Debt/CDs                                       | Other non-interest expense   | \$ (145)   |
| Interest rate swaps                             | Interest expense   | 184   | Debt   | Interest expense   | 6  |
| Total   |  | \$ 324  |  |  | \$ (139)   |

| Derivatives in Cash Flow Hedging Relationships | Amount of Gain(Loss) Recognized in Accumulated OCI on Derivatives (Effective Portion) (1) | Location of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion)<br>(In millions) | Amount of Gain(Loss) Reclassified from Accumulated OCI into Income (Effective Portion) (2) | Location of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Amount of Gain(Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) (2) |
|--|---|---|--|---|---|
| Interest rate swaps                            | \$ (22)   | Interest income on loans  | \$ 131   | Other non-interest expense  | \$ 3  |
| Interest rate swaps                            | (42)  | Interest expense on debt  |  | Other non-interest expense  |   |
| Interest rate options                          | (15)  | Interest income on loans  | 33   | Interest income on loans  |   |
| Eurodollar futures                             | (4)   | Interest income on loans  | 20   | Other non-interest expense  | (7)   |
| Total  | \$ (83)   |   | \$ 184   |   | \$ (4)  |

(1) After-tax

(2) Pre-tax

**DERIVATIVES NOT DESIGNATED AS HEDGING INSTRUMENTS**

The Company maintains a derivatives trading portfolio of interest rate swaps, option contracts, and futures and forward commitments used to meet the needs of its customers. The portfolio is used to generate trading profit and to help clients manage market risk. The Company is subject to the credit risk that a counterparty will fail to perform. The Company is also subject to market risk, which is evaluated by the Company and monitored by the asset/liability management process. Separate derivative contracts are entered into to reduce overall market exposure to pre-defined limits. The contracts in this portfolio do not qualify for hedge accounting and are marked-to-market through earnings and included in other assets and other liabilities.

In the normal course of business, Morgan Keegan enters into underwriting and forward and future commitments on U.S. Government and municipal securities. As of September 30, 2011 and 2010, the total notional amount related to forward and future commitments was approximately \$1.5 billion and \$535 million, respectively. The brokerage subsidiary typically settles its position by entering into equal but opposite contracts and, as such, the contract amounts do not necessarily represent future cash requirements. Settlement of the transactions relating to such commitments is not expected to have a material effect on the subsidiary's financial position. Transactions involving future settlement give rise to market risk, which represents the potential loss that can be caused by a change in the market value of a particular financial instrument. The exposure to market risk is determined by a number of factors, including size, composition and diversification of positions held,

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the absolute and relative levels of interest rates, and market volatility.

Regions enters into interest rate lock commitments, which are commitments to originate mortgage loans whereby the interest rate on the loan is determined prior to funding and the customers have locked into that interest rate. At September 30, 2011 and 2010, Regions had \$887 million and \$1.2 billion, respectively, in total notional amount of interest rate lock

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commitments. Regions manages market risk on interest rate lock commitments and mortgage loans held for sale with corresponding forward sale commitments, which are recorded at fair value with changes in fair value recorded in mortgage income. As of September 30, 2011 and 2010, Regions had \$1.3 billion and \$2.1 billion, respectively, in total absolute notional amount related to these forward rate commitments.

The following tables present the location and amount of gain or (loss) recognized in income on derivatives not designated as hedging instruments in the statement of operations for the three and nine months ended September 30, 2011 and 2010, respectively:

| Derivatives Not Designated as Hedging Instruments | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |         |
|---|------------------------------------|--------|-----------------------------------|---------|
|   | 2011                               | 2010   | 2011                              | 2010    |
|   | (In millions)                      |        |                                   |         |
| Brokerage income                                  |                                    |        |                                   |         |
| Interest rate swaps                               | \$ (1)                             | \$ (7) | \$ 4                              | \$ (12) |
| Interest rate options                             | (4)                                | 1      | (3)                               | 3       |
| Interest rate futures and forward commitments     |                                    | (1)    |                                   | (4)     |
| Other contracts                                   | 2                                  | 2      | 7                                 | 7       |
| Total brokerage income                            | (3)                                | (5)    | 8                                 | (6)     |
| Mortgage income                                   |                                    |        |                                   |         |
| Interest rate swaps                               | 63                                 | 31     | 75                                | 31      |
| Interest rate options                             | (14)                               | 9      | (43)                              | (11)    |
| Interest rate futures and forward commitments     | 47                                 | 17     | 65                                | 100     |
| Total mortgage income                             | 96                                 | 57     | 97                                | 120     |
|   | \$ 93                              | \$ 52  | \$ 105                            | \$ 114  |

Credit risk, defined as all positive exposures not collateralized with cash or other financial instruments, at September 30, 2011 and 2010, totaled approximately \$962 million and \$1.3 billion, respectively. This amount represents the net credit risk on all trading and other derivative positions held by Regions.

**CREDIT DERIVATIVES**

Regions has both bought and sold credit protection in the form of participations on interest rate swaps (swap participations). These swap participations, which meet the definition of credit derivatives, were entered into in the ordinary course of business to serve the credit needs of customers. Credit derivatives, whereby Regions has purchased credit protection, entitle Regions to receive a payment from the counterparty when the customer fails to make payment on any amounts due to Regions upon early termination of the swap transaction and have maturities between 2012 and 2026. Credit derivatives whereby Regions has sold credit protection have maturities between 2011 and 2018. For contracts where Regions sold credit protection, Regions would be required to make payment to the counterparty when the customer fails to make payment on any amounts due to the counterparty upon early termination of the swap transaction. Regions bases the current status of the prepayment/performance risk on bought and sold credit derivatives on recently issued internal risk ratings consistent with the risk management practices of unfunded commitments.

Regions' maximum potential amount of future payments under these contracts as of September 30, 2011 was approximately \$31 million. This scenario would only occur if variable interest rates were at zero percent and all counterparties defaulted with zero recovery. The fair value of sold protection at September 30, 2011 and 2010 was immaterial. In transactions where Regions has sold credit protection, recourse to collateral associated with the original swap transaction is available to offset some or all of Regions' obligation.

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**CONTINGENT FEATURES**

Certain of Regions' derivative instrument contracts with broker-dealers contain provisions allowing those broker-dealers to terminate the contracts in the event that Regions' and/or Regions Bank's credit ratings falls below specified ratings from certain major credit rating agencies. At September 30, 2011, Moody's Investor Service (Moody's) and Standard & Poor's (S&P) credit ratings for Regions Financial Corporation were below investment grade. For Regions Bank, Moody's credit ratings were below investment grade. As a result of these ratings, certain of Regions Bank's broker-dealer counterparties could have terminated these contracts at their discretion. In lieu of terminating the contracts, Regions Bank and certain of its broker-dealer counterparties amended the contracts such that Regions Bank was required to post additional collateral in the cumulative amount of \$206 million to these counterparties as of September 30, 2011.

Some of these contracts with broker-dealers still contain credit-related termination provisions and/or credit-related provisions regarding the posting of collateral. At September 30, 2011, the net fair value of such contracts containing credit-related termination provisions that were in a liability position was \$307 million, for which Regions had posted collateral of \$424 million. At September 30, 2011, the net fair value of contracts that do not contain credit-related termination provisions that were in a liability position was \$238 million, for which Regions had posted collateral of \$234 million. Other derivative contracts with broker-dealers do not contain any credit-related provisions. These counterparties require complete overnight collateralization.

The aggregate fair value of all derivative instruments with any credit-risk-related contingent features that were in a liability position on September 30, 2011 and December 31, 2010, was \$401 million and \$508 million, respectively, for which Regions had posted collateral of \$519 million and \$652 million, respectively, in the normal course of business.

**NOTE 11 Fair Value Measurements**

Fair value guidance establishes a framework for using fair value to measure assets and liabilities and defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) as opposed to the price that would be paid to acquire the asset or received to assume the liability (an entry price). A fair value measure should reflect the assumptions that market participants would use in pricing the asset or liability, including the assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Required disclosures include stratification of balance sheet amounts measured at fair value based on inputs the Company uses to derive fair value measurements. These strata include:

Level 1 valuations, where the valuation is based on quoted market prices for identical assets or liabilities traded in active markets (which include exchanges and over-the-counter markets with sufficient volume),

Level 2 valuations, where the valuation is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market, and

Level 3 valuations, where the valuation is generated from model-based techniques that use significant assumptions not observable in the market, but observable based on Company-specific data. These unobservable assumptions reflect the Company's own estimates for assumptions that market participants would use in pricing the asset or liability. Valuation techniques typically include option pricing models, discounted cash flow models and similar techniques, but may also include the use of market prices of assets or liabilities that are not directly comparable to the subject asset or liability.

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**ITEMS MEASURED AT FAIR VALUE ON A RECURRING BASIS**

Trading account assets, securities available for sale, mortgage loans held for sale, mortgage servicing rights, derivative assets, trading account liabilities and derivative liabilities were recorded at fair value on a recurring basis during 2011 and 2010. Below is a description of valuation methodologies for these assets and liabilities.

**Trading account assets and liabilities and securities available for sale** consist of U.S. Treasuries, obligations of states and political subdivisions, mortgage-backed securities (including agency securities), other debt securities and equity securities.

U.S. Treasuries are valued based on quoted market prices of identical assets on active exchanges (Level 1 measurements as described above) and also using data from third-party pricing services for similar securities as applicable. Pricing from these third-party services is generally based on quoted market prices of similar instruments (including matrix pricing); these valuations are Level 2 measurements.

Mortgage-backed securities are valued primarily using data from third-party pricing services for similar securities as applicable. Pricing from these third-party services is generally based on quoted market prices of similar instruments (including matrix pricing); these valuations are Level 2 measurements. Where such comparable data is not available, the Company develops valuations based on assumptions that are not readily observable in the market place; these valuations are Level 3 measurements.

Obligations of states and political subdivisions are generally based on data from third party pricing services for similar securities (Level 2 measurements as described above). Where such comparable data is not available, the Company develops valuations based on assumptions that are not readily observable in the market place; these valuations are Level 3 measurements. For example, auction-rate securities fall into this category. For these instruments, internal pricing models assume converting the securities into fixed-rate debt securities with similar credit ratings and maturity dates based on management's estimates of the term of the securities. Assumed terms generally fall within a range of one to four years.

Other debt securities are valued based on Level 1, 2 and 3 measurements, depending on pricing methodology selected.

Equity securities are valued based on quoted market prices of identical assets on active exchanges; these valuations are Level 1 measurements.

A portion of Regions' trading account assets and the majority of liabilities and securities available for sale are valued using third-party pricing services. To validate pricing related to investment securities held in the trading account assets and liabilities portfolios, pricing received from third-party pricing services is compared to available market data for reasonableness and/or pricing information from other third-party pricing services. Insignificant pricing adjustments may be made by traders to individual securities based upon the trader's opinion of value. When such adjustments are made, Regions classifies the measurement as a Level 3 measurement.

To validate pricing related to liquid investment securities, which represent the vast majority of the available for sale portfolio (e.g. mortgage-backed securities), Regions compares price changes received from the pricing service to overall changes in market factors in order to validate the pricing received. To validate pricing received on less liquid investment securities in the available for sale portfolio, Regions receives pricing from third-party brokers/dealers on a sample of securities that are then compared to the pricing received.

**Mortgage loans held for sale** consist of residential first mortgage loans held for sale that are valued based on traded market prices of similar assets where available and/or discounted cash flows at market interest rates, adjusted for securitization activities that include servicing value and market conditions, a Level 2 measurement. Regions has elected to measure mortgage loans held for sale at fair value by applying the fair value option (see additional discussion under the Fair Value Option section below).

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**Mortgage servicing rights** consist of residential mortgage servicing rights and are valued using an option-adjusted spread valuation approach, a Level 3 measurement. See Note 4 for information regarding the servicing of financial assets and additional details regarding the assumptions relevant to this valuation.

**Derivative assets and liabilities**, which primarily consist of interest rate contracts that include futures, options and swaps, are included in other assets and other liabilities (as applicable) on the consolidated balance sheets. Interest rate swaps are predominantly traded in over-the-counter markets and, as such, values are determined using widely accepted discounted cash flow models, or Level 2 measurements. These discounted cash flow models use projections of future cash payments/receipts that are discounted at mid-market rates. The assumed cash flows are sourced from an assumed yield curve, which is consistent with industry standards and conventions. These valuations are adjusted for the unsecured credit risk at the reporting date, which considers collateral posted and the impact of master netting agreements. For options and futures contracts traded in over-the-counter markets, values are determined using discounted cash flow analyses and option pricing models based on market rates and volatilities, or Level 2 measurements. Interest rate lock commitments on loans intended for sale, treasury locks and credit derivatives are valued using option pricing models that incorporate significant unobservable inputs, and therefore are Level 3 measurements.

Regions rarely transfers assets and liabilities measured at fair value between Level 1 and Level 2 measurements. There were no such transfers during the nine month periods ended September 30, 2011 and 2010. Trading account assets are periodically transferred to or from Level 3 valuation based on management's conclusion regarding the best method of pricing for an individual security. Such transfers are accounted for as if they occur at the beginning of a reporting period.

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The following tables present assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010:

|  | September 30, 2011 |                  |               |                     | December 31, 2010 |                  |               |                     |
|--|--------------------|------------------|---------------|---------------------|-------------------|------------------|---------------|---------------------|
|  | Level 1            | Level 2          | Level 3       | Total<br>Fair Value | Level 1           | Level 2          | Level 3       | Total<br>Fair Value |
| <b>(In millions)</b>                             |                    |                  |               |                     |                   |                  |               |                     |
| <b>Trading account assets</b>                    |                    |                  |               |                     |                   |                  |               |                     |
| U.S. Treasury securities                         | \$ 208             | \$ 4             | \$            | \$ 212              | \$ 157            | \$ 14            | \$            | \$ 171              |
| Obligations of states and political subdivisions |                    | 203              | 143           | 346                 |                   | 190              | 165           | 355                 |
| <b>Mortgage-backed securities:</b>               |                    |                  |               |                     |                   |                  |               |                     |
| Residential agency                               |                    | 444              |               | 444                 |                   | 145              |               | 145                 |
| Residential non-agency                           |                    | 1                |               | 1                   |                   |                  |               |                     |
| Commercial agency                                |                    |                  | 52            | 52                  |                   |                  | 54            | 54                  |
| Other securities                                 |                    | 52               | 5             | 57                  |                   | 58               | 10            | 68                  |
| Equity securities                                | 350                |                  |               | 350                 | 323               |                  |               | 323                 |
| <b>Total trading account assets</b>              | <b>\$ 558</b>      | <b>\$ 704</b>    | <b>\$ 200</b> | <b>\$ 1,462</b>     | <b>\$ 480</b>     | <b>\$ 407</b>    | <b>\$ 229</b> | <b>\$ 1,116</b>     |
| <b>Securities available for sale</b>             |                    |                  |               |                     |                   |                  |               |                     |
| U.S. Treasury securities                         | \$ 100             | \$               | \$            | \$ 100              | \$ 91             | \$               | \$            | \$ 91               |
| Federal agency securities                        |                    | 618              |               | 618                 |                   | 16               |               | 16                  |
| Obligations of states and political subdivisions |                    | 15               | 17            | 32                  |                   | 13               | 17            | 30                  |
| <b>Mortgage-backed securities:</b>               |                    |                  |               |                     |                   |                  |               |                     |
| Residential agency                               |                    | 22,027           |               | 22,027              |                   | 21,845           |               | 21,845              |
| Residential non-agency                           |                    |                  | 16            | 16                  |                   |                  | 22            | 22                  |
| Commercial agency                                |                    | 237              |               | 237                 |                   | 112              |               | 112                 |
| Commercial non-agency                            |                    | 290              |               | 290                 |                   | 100              |               | 100                 |
| Other debt securities                            |                    | 462              |               | 462                 |                   | 25               |               | 25                  |
| Equity securities (1)                            | 112                |                  |               | 112                 | 158               |                  |               | 158                 |
| <b>Total securities available for sale</b>       | <b>\$ 212</b>      | <b>\$ 23,649</b> | <b>\$ 33</b>  | <b>\$ 23,894</b>    | <b>\$ 249</b>     | <b>\$ 22,111</b> | <b>\$ 39</b>  | <b>\$ 22,399</b>    |
| <b>Mortgage loans held for sale</b>              | <b>\$</b>          | <b>\$ 647</b>    | <b>\$</b>     | <b>\$ 647</b>       | <b>\$</b>         | <b>\$ 1,174</b>  | <b>\$</b>     | <b>\$ 1,174</b>     |
| <b>Mortgage servicing rights</b>                 | <b>\$</b>          | <b>\$</b>        | <b>\$ 182</b> | <b>\$ 182</b>       | <b>\$</b>         | <b>\$</b>        | <b>\$ 267</b> | <b>\$ 267</b>       |
| <b>Derivative assets</b>                         |                    |                  |               |                     |                   |                  |               |                     |
| Interest rate swaps                              | \$                 | \$ 2,666         | \$            | \$ 2,666            | \$                | \$ 2,047         | \$            | \$ 2,047            |
| Interest rate options                            |                    | 28               | 19            | 47                  |                   | 39               | 6             | 45                  |
| Interest rate futures and forward commitments    |                    | 10               |               | 10                  |                   | 29               | 6             | 35                  |
| Other contracts                                  |                    | 43               |               | 43                  |                   | 21               |               | 21                  |
| <b>Total derivative assets (2)</b>               | <b>\$</b>          | <b>\$ 2,747</b>  | <b>\$ 19</b>  | <b>\$ 2,766</b>     | <b>\$</b>         | <b>2,136</b>     | <b>12</b>     | <b>2,148</b>        |
| <b>Trading account liabilities</b>               |                    |                  |               |                     |                   |                  |               |                     |
| U.S. Treasury securities                         | \$                 | \$ 196           | \$            | \$ 196              | \$                | \$ 95            | \$            | \$ 95               |
| <b>Mortgage-backed securities:</b>               |                    |                  |               |                     |                   |                  |               |                     |
| Residential agency                               |                    | 107              |               | 107                 |                   | 46               |               | 46                  |
| Commercial agency                                |                    |                  |               |                     |                   |                  | 6             | 6                   |
| Other securities                                 |                    | 17               | 11            | 28                  |                   | 23               | 4             | 27                  |
| Equity securities                                | 3                  |                  |               | 3                   |                   |                  |               |                     |
|  | \$ 3               | \$ 320           | \$ 11         | \$ 334              | \$                | \$ 164           | \$ 10         | \$ 174              |
| <b>Derivative liabilities</b>                    |                    |                  |               |                     |                   |                  |               |                     |
| Interest rate swaps                              | \$                 | \$ 2,303         | \$            | \$ 2,303            | \$                | \$ 1,950         | \$            | \$ 1,950            |
| Interest rate options                            |                    | 27               |               | 27                  |                   | 26               | 3             | 29                  |
| Interest rate futures and forward commitments    |                    | 26               |               | 26                  |                   | 9                | 1             | 10                  |

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|                                  |          |          |          |          |
|----------------------------------|----------|----------|----------|----------|
| Other contracts                  | 38       | 38       | 19       | 19       |
| Total derivative liabilities (2) | \$ 2,394 | \$ 2,394 | \$ 2,004 | \$ 2,008 |

- (1) Excludes Federal Reserve Bank and Federal Home Loan Bank Stock totaling \$460 million and \$281 million, respectively, at September 30, 2011 and \$471 million and \$419 million, respectively, at December 31, 2010.
- (2) At September 30, 2011, derivatives include approximately \$1.4 billion related to legally enforceable master netting agreements that allow the Company to settle positive and negative positions. Derivatives are also presented excluding cash collateral received of \$63 million and cash collateral posted of \$699 million with counterparties. At December 31, 2010, derivatives include approximately \$1.0 billion related to legally enforceable master netting agreements that allow the Company to settle positive and negative positions. Derivatives are also presented excluding cash collateral received of \$11 million and cash collateral posted of \$810 million with counterparties.

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Assets and liabilities in all levels could result in volatile and material price fluctuations. Realized and unrealized gains and losses on Level 3 assets represent only a portion of the risk to market fluctuations in Regions' consolidated balance sheets. Further, net trading account assets and net derivatives included in Levels 1, 2 and 3 are used by the Asset and Liability Management Committee of the Company in a holistic approach to managing price fluctuation risks.

The following tables illustrate a rollforward for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2011 and 2010, respectively. The tables do not reflect the change in fair value attributable to any related economic hedges the Company used to mitigate the interest rate risk associated with these assets and (liabilities).

|  | Three Months Ended September 30, 2011 |                            |  |           |       |           |                  |                                 |                                   |                                  | Net change<br>in<br>unrealized<br>gains<br>(losses)<br>included<br>in<br>earnings<br>related<br>to<br>assets<br>and<br>liabilities<br>held at<br>September 30,<br>2011 |
|--|---------------------------------------|----------------------------|--|-----------|-------|-----------|------------------|---------------------------------|-----------------------------------|----------------------------------|--|
|  | Balance<br>July 1,<br>2011            | Included<br>in<br>Earnings | Total Realized /<br>Unrealized<br>Gains or Losses<br><br>Included<br>in<br>Other<br>Compre-<br>hensive<br>Income<br>(Loss) | Purchases | Sales | Issuances | Settle-<br>ments | Transfers<br>into<br>Level<br>3 | Transfers<br>out of<br>Level<br>3 | Balance<br>September 30,<br>2011 |  |
| <b>Level 3 Instruments Only</b>                  |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Trading account assets: (c)                      |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Obligations of states and political subdivisions |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
|  | \$ 148                                | \$ (15)                    | \$   | \$ 44     | \$    | \$        | \$ (34)          | \$                              | \$                                | \$ 143                           | \$   |
| Commercial agency MBS                            | 61                                    | 3                          |  | 463       |       |           | (475)            |                                 |                                   | 52                               |  |
| Other securities                                 | 5                                     | 4                          |  | 2,037     |       |           | (2,041)          |                                 |                                   | 5                                |  |
| Total trading account assets (c)                 | 214                                   | (8)(a)                     |  | 2,544     |       |           | (2,550)          |                                 |                                   | 200                              |  |
| Securities available for sale:                   |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Obligations of states and political subdivisions |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
|  | 17                                    |                            | 2  |           |       |           | (2)              |                                 |                                   | 17                               |  |
| Residential non-agency MBS                       | 17                                    |                            |  |           |       |           | (1)              |                                 |                                   | 16                               |  |
| Total securities available for sale              | 34                                    |                            | 2  |           |       |           | (3)              |                                 |                                   | 33                               |  |
| Mortgage servicing rights                        | 268                                   | (99)(b)                    |  | 13        |       |           |                  |                                 |                                   | 182                              | (93)(b)  |
| Trading account liabilities:                     |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Mortgage-backed securities:                      |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Commercial agency                                | 16                                    |                            |  |           |       |           | (16)             |                                 |                                   |                                  |  |
| Other securities                                 | 5                                     |                            |  | (8)       |       |           | 14               |                                 |                                   | 11                               |  |
| Total trading account liabilities                | 21                                    |                            |  | (8)       |       |           | (2)              |                                 |                                   | 11                               |  |
| Derivatives, net:                                |                                       |                            |  |           |       |           |                  |                                 |                                   |                                  |  |
| Interest rate options                            | 5                                     | 53                         |  |           |       |           | (39)             |                                 |                                   | 19                               | 19(b)  |
| Interest rate futures and forward commitments    | 4                                     |                            |  |           |       |           | (4)              |                                 |                                   |                                  |  |
| Total derivatives, net                           | 9                                     | 53(b)                      |  |           |       |           | (43)             |                                 |                                   | 19                               | 19(b)  |

- (a) Included in brokerage, investment banking and capital markets income.
- (b) Included in mortgage income.
- (c) Brokerage income from trading account assets primarily represents gains/(losses) on disposition, which, inherently includes commissions on security transactions during the period.

**Table of Contents****Three Months Ended September 30, 2010**

|  | Total Realized /<br>Unrealized<br>Gains or Losses<br>Included<br>in<br>Other |                | Compre-<br>hensive<br>Income<br>(Loss) |              | Purchases | Issuances      | Settle-<br>ments | Transfers<br>into<br>Level<br>3 | Transfers<br>out of<br>Level<br>3 | Balance<br>September 30,<br>2010 | Net change in<br>unrealized<br>gains<br>(losses)<br>included<br>in<br>earnings<br>related<br>to<br>assets<br>and<br>liabilities<br>held at<br>September 30,<br>2010 |
|--|--|----------------|--|--------------|-----------|----------------|------------------|---------------------------------|-----------------------------------|----------------------------------|---|
|  | Balance<br>Included<br>July 1,<br>2010                                       | In<br>Earnings |  |              |           |                |                  |                                 |                                   |                                  |   |
| <b>Level 3 Instruments Only</b>                  |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
| Trading account assets, net (c):                 |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
| Obligations of states and political subdivisions |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
|  | \$ 185   | \$ (4)         |  | \$ 60        | \$        | \$ (19)        | \$               | \$                              | \$                                | 222                              | \$  |
| Commercial agency MBS                            | 28   | 1              |  | 120          |           | (106)          |                  |                                 |                                   | 43                               |   |
| Other securities                                 | (4)  | 10             |  | 2,838        |           | (2,841)        |                  |                                 |                                   | 3                                |   |
| <b>Total trading account assets, net (c)</b>     | <b>209</b>   | <b>7(a)</b>    |  | <b>3,018</b> |           | <b>(2,966)</b> |                  |                                 |                                   | <b>268</b>                       |   |
| Securities available for sale:                   |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
| Obligations of states and political subdivisions |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
|  | 17   |                |  |              |           |                |                  |                                 |                                   | 17                               |   |
| Residential non-agency MBS                       | 25   |                |  |              |           | (2)            |                  |                                 |                                   | 23                               |   |
| <b>Total securities available for sale</b>       | <b>42</b>  |                |  |              |           | <b>(2)</b>     |                  |                                 |                                   | <b>40</b>                        |   |
| Mortgage servicing rights                        | 220  | (39)(b)        |  | 23           |           |                |                  |                                 |                                   | 204                              | (31)(b)   |
| Derivatives, net:                                |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
| Interest rate options                            |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
|  | 13   | 46(b)          |  |              |           | (42)           |                  |                                 |                                   | 17                               | 17  |
| Interest rate futures and forward commitments    |  |                |  |              |           |                |                  |                                 |                                   |                                  |   |
|  | 3  |                |  | 2            |           |                |                  |                                 |                                   | 5                                |   |
| <b>Total derivatives, net</b>                    | <b>16</b>  | <b>46</b>      |  | <b>2</b>     |           | <b>(42)</b>    |                  |                                 |                                   | <b>22</b>                        | <b>17(b)</b>  |

(a) Included in brokerage, investment banking and capital markets income.

(b) Included in mortgage income.

(c) Brokerage income from trading account assets primarily represents gains/(losses) on disposition, which, inherently includes commissions on security transactions during the period.

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Nine Months Ended September 30, 2011

|  | Total Realized /<br>Unrealized<br>Gains or Losses |                            | Included<br>in<br>Other<br>Compre-<br>hensive<br>Income<br>(Loss) |    | Purchases | Sales | Issuances | Settle-<br>ments | Transfers<br>Transfers out<br>into of<br>Level 3 Level 3 |   | Balance<br>September 30,<br>2011 | Net<br>change<br>in<br>unrealized<br>gains<br>(losses)<br>included<br>in<br>earnings<br>related<br>to<br>assets<br>and<br>liabilities<br>held at<br>September 30,<br>2011 |
|--|---|----------------------------|---|----|-----------|-------|-----------|------------------|--|---|----------------------------------|---|
|  | Balance<br>January 1,<br>2011                     | Included<br>in<br>Earnings |   |    |           |       |           |                  |  |   |                                  |   |
|  | (In millions)                                     |                            |   |    |           |       |           |                  |  |   |                                  |   |
| <b>Level 3 Instruments Only</b>                  |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Trading account assets: (c)                      |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Obligations of states and political subdivisions |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
|  | \$ 165  | \$ (13)                    | \$  | \$ | 52        | \$    | \$        | \$ (61)          | \$   |   | 143                              | \$  |
| Commercial agency MBS                            | 54  | 6                          |   |    | 940       |       |           | (949)            |  | 1 | 52                               |   |
| Other securities                                 | 10  | 15                         |   |    | 6,315     |       |           | (6,335)          |  |   | 5                                |   |
| Total trading account assets (c)                 | 229   | 8(a)                       |   |    | 7,307     |       |           | (7,345)          |  | 1 | 200                              |   |
| Securities available for sale:                   |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Obligations of states and political subdivisions |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
|  | 17  |                            |   | 2  |           |       |           | (2)              |  |   | 17                               |   |
| Residential non-agency MBS                       | 22  | 1                          | (1)   |    |           | (2)   |           | (4)              |  |   | 16                               |   |
| Total securities available for sale              | 39  | 1                          | 1   |    |           | (2)   |           | (6)              |  |   | 33                               |   |
| Mortgage servicing rights                        | 267   | (133)(b)                   |   |    | 48        |       |           |                  |  |   | 182                              | (116)(b)  |
| Trading account liabilities:                     |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Mortgage-backed securities:                      |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Commercial agency                                | 6   |                            |   |    |           |       |           | (6)              |  |   |                                  |   |
| Other securities                                 | 4   |                            |   |    | (35)      |       |           | 42               |  |   | 11                               |   |
| Total trading account liabilities                | 10  |                            |   |    | (35)      |       |           | 36               |  |   | 11                               |   |
| Derivatives, net:                                |   |                            |   |    |           |       |           |                  |  |   |                                  |   |
| Interest rate options                            | 3   | 93                         |   |    |           |       |           | (77)             |  |   | 19                               | 19(b)   |
| Interest rate futures and forward commitments    | 5   |                            |   |    |           |       |           | (5)              |  |   |                                  |   |
| Total derivatives, net                           | 8   | 93(b)                      |   |    |           |       |           | (82)             |  |   | 19                               | 19(b)   |

(a) Included in brokerage, investment banking and capital markets income.

(b) Included in mortgage income.

(c) Brokerage income from trading account assets primarily represents gains/(losses) on disposition, which, inherently includes commissions on security transactions during the period.

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Nine Months Ended September 30, 2010

|  | Total Realized /<br>Unrealized<br>Gains or Losses |          | Included<br>in<br>Other<br>Compre-<br>hensive<br>Income<br>(Loss) | Purchases | Issuances | Settle-<br>ments | Transfers<br>into<br>Level 3 | Transfers<br>out of<br>Level 3 | Balance<br>September 30,<br>2010 | Net<br>change<br>in<br>unrealized<br>gains<br>(losses)<br>included<br>in<br>earnings<br>related<br>to<br>assets<br>and<br>liabilities<br>held at<br>September 30,<br>2010 |
|--|---|----------|---|-----------|-----------|------------------|------------------------------|--------------------------------|----------------------------------|---|
|  | Balance Included<br>January 1, in<br>2010         | Earnings |   |           |           |                  |                              |                                |                                  |   |
| <b>Level 3 Instruments Only</b>                  |   |          |   |           |           |                  |                              |                                |                                  |   |
| Trading account assets, net (c):                 |   |          |   |           |           |                  |                              |                                |                                  |   |
| Obligations of states and political subdivisions |   |          |   |           |           |                  |                              |                                |                                  |   |
|  | \$ 171  | \$ (7)   | \$  | \$ 190    | \$        | \$ (132)         | \$                           | \$                             | \$ 222                           | \$  |
| Commercial agency MBS                            | 39  | 2        |   | 626       |           | (634)            | 10                           |                                | 43                               |   |
| Other securities                                 | 4   | 22       |   | 9,853     |           | (9,882)          | 6                            |                                | 3                                |   |
| Total trading account assets, net (c)            | 214   | 17(a)    |   | 10,669    |           | (10,648)         | 16                           |                                | 268                              |   |
| Securities available for sale:                   |   |          |   |           |           |                  |                              |                                |                                  |   |
| Obligations of states and political subdivisions |   |          |   |           |           |                  |                              |                                |                                  |   |
|  | 17  |          | 5   |           |           | (5)              |                              |                                | 17                               |   |
| Residential non-agency MBS                       | 36  |          |   |           |           | (13)             |                              |                                | 23                               |   |
| Total securities available for sale              | 53  |          | 5   |           |           | (18)             |                              |                                | 40                               |   |
| Mortgage servicing rights                        | 247   | (96)(b)  |   | 53        |           |                  |                              |                                | 204                              | (77)(b)   |
| Derivatives, net:                                |   |          |   |           |           |                  |                              |                                |                                  |   |
| Interest rate options                            |   |          |   |           |           |                  |                              |                                |                                  |   |
|  |   | 106(b)   |   |           |           | (89)             |                              |                                | 17                               | 17(b)   |
| Interest rate futures and forward commitments    |   |          |   |           |           |                  |                              |                                |                                  |   |
|  | 3   |          |   | 2         |           |                  |                              |                                | 5                                |   |
| Total derivatives, net                           | 3   | 106      |   | 2         |           | (89)             |                              |                                | 22                               | 17  |

(a) Included in brokerage, investment banking and capital markets income.

(b) Included in mortgage income.

(c) Brokerage income from trading account assets primarily represents gains/(losses) on disposition, which, inherently includes commissions on security transactions during the period.

**ITEMS MEASURED AT FAIR VALUE ON A NON-RECURRING BASIS**

From time to time, certain assets may be recorded at fair value on a non-recurring basis. These non-recurring fair value adjustments typically are a result of the application of lower of cost or fair value accounting or a write-down occurring during the period. For example, if the fair value of an asset in these categories falls below its cost basis, it is considered to be at fair value at the end of the period of the adjustment. In periods where there is no adjustment, the asset is generally not considered to be at fair value. The following is a description of the valuation methodologies used for certain assets that are recorded at fair value.

**Loans held for sale** for which the fair value option has not been elected are recorded at the lower of cost or fair value and therefore are reported at fair value on a non-recurring basis. The fair values for loans held for sale that are based on formally committed loan sale prices or valuations performed using observable inputs are classified as a Level 2 measurement. If no formally committed sales price is available, a professional valuation is obtained, consistent with the process described above for foreclosed property and other real estate. Alternatively, management may base the estimate of fair value on knowledge of pricing that the note sale market will bear, considering sales of similar properties and experience

with the potential buyer. Such estimates are considered Level 3 measurements.

**Foreclosed property, other real estate and equipment** is carried in other assets at the lower of the recorded investment in the loan or fair value less estimated costs to sell the property. The fair value for foreclosed property that is based on either observable transactions of similar instruments or formally committed sale prices is classified as a Level 2 measurement. If no formally committed sale price is available, a professional valuation is obtained. Updated valuations are obtained on at least an annual basis. Foreclosed property exceeding established dollar thresholds are valued based on appraisals. Appraisals are

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performed by third parties with appropriate professional certifications and conform to generally accepted appraisal standards as evidenced by the Uniform Standards of Professional Appraisal Practice ( USPAP ). Regions policies related to appraisals conform to regulations established by the Financial Institutions Reform, Recovery and Enforcement Act of 1989 ( FIRREA ) and other regulatory guidance. Professional valuations are considered Level 2 measurements because they are based largely on observable inputs. Regions has a centralized appraisal review function that is responsible for reviewing all appraisals for compliance with banking regulations and guidelines as well as appraisal standards. Based on these reviews, Regions may make adjustments to the market value conclusions determined in the appraisals of real estate (either as other real estate or loans held for sale) when the appraisal review function determines that the valuation is based on inappropriate assumptions or where the conclusion is not sufficiently supported by the market data presented in the appraisal. In either event adjustments, if made, must be based on sufficient information available to support an alternate opinion of market value. Internally adjusted valuations are considered Level 3 measurements as management uses assumptions that may not be observable in the market.

The following table presents the carrying value and the level of valuation assumptions of those assets measured at fair value on a non-recurring basis:

|  | September 30, 2011 |         |         | Total  | December 31, 2010 |         |         | Total  |
|--|--------------------|---------|---------|--------|-------------------|---------|---------|--------|
|  | Level 1            | Level 2 | Level 3 |        | Level 1           | Level 2 | Level 3 |        |
|  | (In millions)      |         |         |        |                   |         |         |        |
| Loans held for sale                                  | \$                 | \$ 3    | \$ 206  | \$ 209 | \$                | \$ 238  | \$ 31   | \$ 269 |
| Foreclosed property, other real estate and equipment |                    | 104     | 76      | 180    |                   | 201     | 152     | 353    |

The following table presents the fair value adjustments related to non-recurring fair value measurements:

|  | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |         |
|--|------------------------------------|--------|-----------------------------------|---------|
|  | 2011                               | 2010   | 2011                              | 2010    |
|  | (In millions)                      |        |                                   |         |
| Loans held for sale                                  | \$ (161)                           | \$ (2) | \$ (466)                          | \$ (28) |
| Foreclosed property, other real estate and equipment | (46)                               | (67)   | (183)                             | (167)   |

**FAIR VALUE OPTION**

Regions elected the fair value option for FNMA and FHLMC eligible thirty-year residential mortgage loans held for sale originated on or after January 1, 2008. Additionally, Regions elected the fair value option for FNMA and FHLMC eligible fifteen-year residential mortgage loans originated on or after November 22, 2010. These elections allow for a more effective offset of the changes in fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting. Regions has not elected the fair value option for other loans held for sale primarily because they are not economically hedged using derivative instruments. Fair values of mortgage loans held for sale are based on traded market prices of similar assets where available and/or discounted cash flows at market interest rates, adjusted for securitization activities that include servicing values and market conditions, and were recorded in loans held for sale in the consolidated balance sheets.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance for mortgage loans held for sale measured at fair value:

|   | September 30, 2011   |                            |  | December 31, 2010          |  |
|---|----------------------|----------------------------|--|----------------------------|--|
|   | Aggregate Fair Value | Aggregate Unpaid Principal | Aggregate Fair Value Less Aggregate Unpaid Principal | Aggregate Unpaid Principal | Aggregate Fair Value Less Aggregate Unpaid Principal |
|   | (In millions)        |                            |  |                            |  |
| Mortgage loans held for sale, at fair value | \$ 647               | \$ 618                     | \$ 29  | \$ 1,174                   | \$ (7)   |



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Interest income on mortgage loans held for sale is recognized based on contractual rates and is reflected in interest income on loans held for sale in the consolidated statements of operations. The following table details net gains (losses) resulting from changes in fair value of these loans which were recorded in mortgage income in the consolidated statements of operations during the three and nine months ended September 30, 2011 and 2010, respectively. These changes in fair value are mostly offset by economic hedging activities. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk.

|   | Mortgage loans held for sale, at fair value |        |                                   |       |
|---|---|--------|-----------------------------------|-------|
|   | Three Months Ended<br>September 30          |        | Nine Months Ended<br>September 30 |       |
|   | 2011  | 2010   | 2011                              | 2010  |
|   | (In millions)                               |        |                                   |       |
| Net gains (losses) resulting from changes in fair value | \$ 13                                       | \$ (3) | \$ 36                             | \$ 24 |

**FAIR VALUE OF FINANCIAL INSTRUMENTS**

The methods and assumptions used by the Company in estimating fair values of financial instruments are disclosed in Regions Form 10-K for the year ended December 31, 2010. The carrying amounts and estimated fair values of the Company's financial instruments as of September 30, 2011 and December 31, 2010 are as follows:

|  | September 30, 2011 |                                   | December 31, 2010  |                                |
|--|--------------------|-----------------------------------|--------------------|--------------------------------|
|  | Carrying<br>Amount | Estimated<br>Fair<br>Value<br>(1) | Carrying<br>Amount | Estimated<br>Fair<br>Value (1) |
|  | (In millions)      |                                   |                    |                                |
| Financial assets:  |                    |                                   |                    |                                |
| Cash and cash equivalents  | \$ 8,263           | \$ 8,263                          | \$ 6,919           | \$ 6,919                       |
| Trading account assets   | 1,462              | 1,462                             | 1,116              | 1,116                          |
| Securities available for sale  | 24,635             | 24,635                            | 23,289             | 23,289                         |
| Securities held to maturity  | 18                 | 19                                | 24                 | 26                             |
| Loans held for sale  | 1,012              | 1,012                             | 1,485              | 1,485                          |
| Loans (excluding leases), net of unearned income and allowance for loan losses<br>(2), (3) | 74,889             | 65,248                            | 77,864             | 69,775                         |
| Other interest-earning assets  | 1,081              | 1,081                             | 1,219              | 1,219                          |
| Derivatives, net   | 372                | 372                               | 140                | 140                            |
| Financial liabilities:   |                    |                                   |                    |                                |
| Deposits   | 95,938             | 96,161                            | 94,614             | 94,883                         |
| Short-term borrowings  | 2,943              | 2,943                             | 3,937              | 3,937                          |
| Long-term borrowings   | 10,140             | 10,138                            | 13,190             | 13,115                         |
| Loan commitments and letters of credit   | 128                | 1,003                             | 125                | 899                            |

- (1) Estimated fair values are consistent with an exit price concept. The assumptions used to estimate the fair values are intended to approximate those that a market participant would use in a hypothetical orderly transaction. In estimating fair value, the Company makes adjustments for interest rates, market liquidity and credit spreads as appropriate.
- (2) The estimated fair value of portfolio loans assumes sale of the loans to a third-party financial investor. Accordingly, the value to the Company if the loans were held to maturity is not reflected in the fair value estimate. In the current whole loan market, financial investors are generally requiring a higher rate of return than the return inherent in loans if held to maturity. The fair value discount at September 30, 2011 was \$9.6 billion or 12.9%.
- (3) Excluded from this table is the lease carrying amount of \$1.6 billion at September 30, 2011 and \$1.8 billion at December 31, 2010.

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Regions' segment information is presented based on Regions' key segments of business. Each segment is a strategic business unit that serves specific needs of Regions' customers. The Company's primary segment is Banking/Treasury, which represents the Company's branch network, including consumer and commercial banking functions, and has separate management that is responsible for the operation of that business unit. This segment also includes the Company's Treasury function, including the Company's securities portfolio and other wholesale funding activities.

In addition to Banking/Treasury, Regions has designated as distinct reportable segments the activity of its Investment Banking/Brokerage/Trust and Insurance divisions. Investment Banking/Brokerage/Trust includes trust activities and all brokerage and investment activities associated with Morgan Keegan. Insurance includes all business associated with commercial insurance and credit life products sold to consumer customers.

During the third quarter of 2010 and again in the first quarter of 2011, minor reclassifications were made from the Banking/Treasury segment to the Insurance segment to more appropriately present management's current view of the segments. The amounts related to the three and nine months ended September 30, 2010 below have been adjusted to conform to the 2011 presentation.

The following tables present financial information for each reportable segment for the period indicated.

|  | Banking/<br>Treasury | Investment<br>Banking/<br>Brokerage/<br>Trust | Insurance | Total<br>Company |
|--|----------------------|---|-----------|------------------|
|  | (In millions)        |   |           |                  |
| <b>Three months ended September 30, 2011</b> |                      |   |           |                  |
| Net interest income                          | \$ 841               | \$ 16   | \$ 1      | \$ 858           |
| Provision for loan losses                    | 355                  |   |           | 355              |
| Non-interest income                          | 431                  | 280   | 34        | 745              |
| Non-interest expense                         | 787                  | 254   | 25        | 1,066            |
| Income tax expense                           | 8                    | 16  | 3         | 27               |
| Net income                                   | \$ 122               | \$ 26   | \$ 7      | \$ 155           |
| Average assets                               | \$ 122,419           | \$ 6,809                                      | \$ 531    | \$ 129,759       |

|  | Banking/<br>Treasury | Investment<br>Banking/<br>Brokerage/<br>Trust | Insurance | Total<br>Company |
|--|----------------------|---|-----------|------------------|
|  | (In millions)        |   |           |                  |
| <b>Three months ended September 30, 2010</b> |                      |   |           |                  |
| Net interest income                          | \$ 852               | \$ 16   | \$        | \$ 868           |
| Provision for loan losses                    | 760                  |   |           | 760              |
| Non-interest income                          | 407                  | 310   | 33        | 750              |
| Non-interest expense                         | 849                  | 292   | 22        | 1,163            |
| Income tax expense (benefit)                 | (165)                | 11  | 4         | (150)            |
| Net income (loss)                            | \$ (185)             | \$ 23   | \$ 7      | \$ (155)         |
| Average assets                               | \$ 127,082           | \$ 6,127                                      | \$ 520    | \$ 133,729       |

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|   | Banking/<br>Treasury | Investment<br>Banking/<br>Brokerage/<br>Trust | Insurance | Total<br>Company |
|---|----------------------|---|-----------|------------------|
| <b>Nine months ended September 30, 2011</b> |                      |   |           |                  |
| (In millions)                               |                      |   |           |                  |
| Net interest income                         | \$ 2,536             | \$ 47   | \$ 2      | \$ 2,585         |
| Provision for loan losses                   | 1,235                |   |           | 1,235            |
| Non-interest income                         | 1,375                | 890   | 104       | 2,369            |
| Non-interest expense                        | 2,544                | 813   | 74        | 3,431            |
| Income tax expense (benefit)                | (63)                 | 7   | 11        | (45)             |
| Net income                                  | \$ 195               | \$ 117  | \$ 21     | \$ 333           |
| Average assets                              | \$ 123,259           | \$ 6,762                                      | \$ 524    | \$ 130,545       |

|   | Banking/<br>Treasury | Investment<br>Banking/<br>Brokerage/<br>Trust | Insurance | Total<br>Company |
|---|----------------------|---|-----------|------------------|
| <b>Nine months ended September 30, 2010</b> |                      |   |           |                  |
| (In millions)                               |                      |   |           |                  |
| Net interest income                         | \$ 2,508             | \$ 45   | \$ 2      | \$ 2,555         |
| Provision for loan losses                   | 2,181                |   |           | 2,181            |
| Non-interest income                         | 1,314                | 899   | 105       | 2,318            |
| Non-interest expense                        | 2,609                | 839   | 71        | 3,519            |
| Regulatory charge                           |                      | 200   |           | 200              |
| Income tax expense (benefit)                | (442)                | 31  | 12        | (399)            |
| Net income (loss)                           | \$ (526)             | \$ (126)                                      | \$ 24     | \$ (628)         |
| Average assets                              | \$ 130,805           | \$ 5,520                                      | \$ 513    | \$ 136,838       |

**NOTE 13 Commitments and Contingencies****COMMERCIAL COMMITMENTS**

Regions issues off-balance sheet financial instruments in connection with lending activities. The credit risk associated with these instruments is essentially the same as that involved in extending loans to customers and is subject to Regions' normal credit approval policies and procedures. Regions measures inherent risk associated with these instruments by recording a reserve for unfunded commitments based on an assessment of the likelihood that the guarantee will be funded and the creditworthiness of the customer or counterparty. Collateral is obtained based on management's assessment of the creditworthiness of the customer.

Credit risk associated with these instruments is represented by the contractual amounts indicated in the following table:

|   | September 30<br>2011 | December 31<br>2010 |
|---|----------------------|---------------------|
| (In millions)   |                      |                     |
| Unused commitments to extend credit                   | \$ 37,341            | \$ 30,828           |
| Standby letters of credit                             | 2,492                | 3,014               |
| Commercial letters of credit                          | 44                   | 49                  |
| Liabilities associated with standby letters of credit | 43                   | 54                  |
| Assets associated with standby letters of credit      | 40                   | 51                  |
| Reserve for unfunded credit commitments               | 86                   | 71                  |

*Unused commitments to extend credit* To accommodate the financial needs of its customers, Regions makes commitments under various terms to lend funds to consumers, businesses and other entities. These



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commitments include (among others) credit card and other revolving credit agreements, term loan commitments and short-term borrowing agreements. Many of these loan commitments have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of these commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future liquidity requirements.

*Standby letters of credit* Standby letters of credit are also issued to customers which commit Regions to make payments on behalf of customers if certain specified future events occur. Regions has recourse against the customer for any amount required to be paid to a third party under a standby letter of credit. Historically, a large percentage of standby letters of credit expired without being funded. The contractual amount of standby letters of credit represents the maximum potential amount of future payments Regions could be required to make and represents Regions maximum credit risk.

*Commercial letters of credit* Commercial letters of credit are issued to facilitate foreign or domestic trade transactions for customers. As a general rule, drafts will be drawn when the goods underlying the transaction are in transit.

## **LEGAL CONTINGENCIES**

Regions and its affiliates are subject to loss contingencies related to litigation and claims arising in the ordinary course of business. Regions evaluates these contingencies based on information currently available, including advice of counsel and assessment of available insurance coverage. Regions establishes accruals for litigation and claims when a loss contingency is considered probable and the related amount is reasonably estimable. Any accruals are periodically reviewed and may be adjusted as circumstances change. For certain matters, when able to do so, Regions also estimates loss contingencies for possible litigation and claims, whether or not there is an accrued probable loss. Where Regions is able to estimate such possible losses, Regions estimates that it is reasonably possible it could incur losses, in excess of amounts accrued, in an aggregate amount up to approximately \$300 million as of September 30, 2011, with it also being reasonably possible that Regions could incur no losses. The estimates included in this amount are based on analysis of currently available information and are subject to significant judgment and to change as new information becomes available. Due to the inherent unpredictability of outcomes of litigation and claims, any amounts accrued or included in this aggregate amount may not represent the ultimate loss to Regions and, therefore, ultimate losses may be significantly different than the amounts accrued or included in this aggregate amount.

Assessments of litigation and claims exposures are difficult due to many factors that involve inherent unpredictability. Those factors include the following: the varying stages of the proceedings, particularly in the early stages; unspecified damages; damages other than compensatory such as punitive damages; multiple defendants and jurisdictions; whether discovery has begun or not; and whether the claim involves a class-action. There are numerous factors that result in a greater degree of complexity in class-action lawsuits as compared to other types of litigation. Due to the many intricacies involved in class-action lawsuits at the early stages of these matters, obtaining clarity on a reasonable estimate is difficult which may call into question its reliability. As a result of some of these factors, Regions may be unable to estimate reasonably possible losses with respect to some of the matters disclosed below. The aggregated estimated amount provided above therefore may not include an estimate for every matter disclosed below.

While the final outcome of litigation and claims exposures is inherently unpredictable, management is currently of the opinion that the outcome of pending and threatened litigation would not have a material effect on Regions' business, consolidated financial position, results of operations or cash flows as a whole. However, in the event of unexpected future developments, it is reasonably possible that an adverse outcome in any of the matters discussed below could be material to Regions' business, consolidated financial position, results of operations or cash flows for any particular reporting period of occurrence.

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Beginning in December 2007, Regions and certain of its affiliates have been named in class-action lawsuits filed in federal and state courts on behalf of investors who purchased shares of certain Regions Morgan Keegan Select Funds (the Funds) and shareholders of Regions. The Funds were formerly managed by Morgan Asset Management, Inc. (Morgan Asset Management). Morgan Asset Management no longer manages these Funds, which were transferred to Hyperion Brookfield Asset Management in 2008. Certain of the Funds have since been terminated by Hyperion. The complaints contain various allegations, including claims that the Funds and the defendants misrepresented or failed to disclose material facts relating to the activities of the Funds. Plaintiffs have requested equitable relief and unspecified monetary damages. No classes have been certified. Certain of the shareholders in these Funds and other interested parties have entered into arbitration proceedings and individual civil claims, in lieu of participating in the class actions.

In July 2009, the Securities and Exchange Commission (SEC) filed a complaint in U.S. District Court for the Northern District of Georgia against Morgan Keegan alleging violations of the federal securities laws in connection with auction rate securities (ARS) that Morgan Keegan underwrote, marketed and sold. The SEC sought an injunction against Morgan Keegan for violations of the antifraud provisions of the federal securities laws, as well as disgorgement, financial penalties and other equitable relief for customers, including repurchase by Morgan Keegan of all ARS that it sold prior to March 20, 2008. Beginning in February 2009, Morgan Keegan commenced a voluntary program to repurchase ARS that it underwrote and sold to the firm's customers, and extended that repurchase program on October 1, 2009 to include ARS that were sold by Morgan Keegan to its customers but were underwritten by other firms. On June 29, 2011, Morgan Keegan announced the final phase of the repurchase program to include ARS issued by Jefferson County, Alabama that were sold by Morgan Keegan to its customers. As of September 30, 2011, customers of Morgan Keegan owned approximately \$350 thousand of Jefferson County ARS and approximately \$3 million of other ARS, while Morgan Keegan held approximately \$139 million of ARS on its balance sheet. On June 28, 2011, the Court issued a summary judgment in favor of Morgan Keegan in this case. The SEC has appealed that judgment. Previously on July 21, 2009, the Alabama Securities Commission issued a Show Cause order to Morgan Keegan arising out of the ARS matter that is the subject of the SEC complaint described above. The order requires Morgan Keegan to show cause why its registration as a broker-dealer should not be suspended or revoked in the State of Alabama and also why it should not be subject to disgorgement, repurchasing all ARS sold to Alabama residents and payment of costs and penalties.

In April 2009, Regions, Regions Financing Trust III (the Trust) and certain of Regions' current and former directors, were named in a purported class-action lawsuit filed in the U.S. District Court for the Southern District of New York on behalf of the purchasers of trust preferred securities offered by the Trust. The complaint alleges that defendants made statements in Regions' registration statement, prospectus and year-end filings which were materially false and misleading, and seeks equitable relief and unspecified monetary damages. On May 10, 2010, the trial court dismissed all claims against all defendants in this case. On August 23, 2011, the Second Circuit Court of Appeals affirmed the dismissal. On September 6, 2011, the plaintiffs moved for a rehearing, but that motion was denied on October 17, 2011.

In October 2010, a purported class-action lawsuit was filed by Regions' stockholders in the U.S. District Court for the Northern District of Alabama against Regions and certain former officers of Regions. The lawsuit alleges violations of the federal securities laws, including allegations that statements that were materially false and misleading were included in filings made with the SEC. The plaintiffs have requested equitable relief and unspecified monetary damages. On June 7, 2011, the trial court denied Regions' motion to dismiss this lawsuit. This case is still early in its development and no class has been certified.

Regions has received inquiries and subpoenas from government authorities primarily concerning accounting matters from 2009 and earlier periods that also have been the subject of the civil litigation mentioned above. Regions is cooperating in providing responses to these inquiries and subpoenas. In addition, the Board of Directors is conducting investigations regarding certain of the matters raised in these inquiries and subpoenas.

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In December 2009, Regions and certain current and former directors and officers were named in a consolidated shareholder derivative action filed in Jefferson County, Alabama. The complaint alleges mismanagement, waste of corporate assets, breach of fiduciary duty and unjust enrichment relating to bonuses and other benefits received by executive management. Plaintiffs have requested equitable relief and unspecified monetary damages. A motion to dismiss all claims is pending.

In September 2009, Regions was named as a defendant in a purported class-action lawsuit filed by customers of Regions Bank in the U.S. District Court for the Northern District of Georgia challenging the manner in which non-sufficient funds ( NSF ) and overdraft fees were charged and the policies related to posting order. The case was transferred to multidistrict litigation in the U.S. District Court for the Southern District of Florida, and in May 2010 an order to compel arbitration was denied. Regions appealed the denial and on April 29, 2011, the Eleventh Circuit Court of Appeals vacated the denial and remanded the case to the district court for reconsideration of Regions' motion to compel arbitration. On September 1, 2011, the trial court again denied Regions' motion to compel arbitration. Regions is again appealing the denial to the Eleventh Circuit, and the case is stayed pending a resolution of the appeal. On April 29, 2011 and July 19, 2011, separate class-actions involving this subject were filed in the U.S. District Courts for the Eastern District of Arkansas and the Middle District of Florida making claims under Arkansas' and Florida's Deceptive Trade Practices Acts, breach of contract, unjust enrichment and conversion. Plaintiffs in these cases have requested equitable relief and unspecified monetary damages. No class has been certified. On August 26, 2011, the Middle District of Florida granted Regions' motion to compel arbitration and stayed the case.

### **NOTE 14 Recent Accounting Pronouncements**

In January 2011, the FASB issued accounting guidance temporarily deferring the effective date for when public-entity creditors are required to provide new disclosures, which were addressed in previously issued guidance regarding receivables, for TDRs. The deferred effective date coincides with the effective date for the clarified guidance about what constitutes a TDR for creditors, which was issued in April 2011 by the FASB. Regions has applied the clarified definition to all loans modified after January 1, 2011, and has reported any newly identified TDRs with September 30, 2011 financial reporting. The adoption of the standard did not materially impact the overall level of the allowance for loan losses. The guidance also requires new disclosures for TDRs, for September 30, 2011 financial reporting. See Note 3 for a detailed description of the impact of the new guidance as well as the newly-required disclosures.

In April 2011, the FASB issued accounting guidance to reconsider effective control for repurchase agreements. The guidance will simplify the accounting for financial assets transferred under repurchase agreements and similar arrangements, and will increase the number of transfers to be accounted for as secured borrowings, as opposed to sales. The amended guidance is effective prospectively for new transfers and existing transactions modified as of the first interim or annual period beginning on or after December 15, 2011. Regions periodically accesses funding markets through sales of securities with agreements to repurchase. Repurchase agreements are also offered through a commercial banking sweep product as a short-term investment opportunity for customers. All such arrangements are considered typical of the banking and brokerage industries and are accounted for as borrowings. Regions is assessing the amended guidance and does not expect a material impact upon adoption.

In September 2011, the FASB issued accounting guidance related to goodwill impairment testing. The guidance allows entities to elect to first perform qualitative tests to determine the likelihood that the entity's fair value is less than its carrying value. If it is determined that it is more likely that the fair value of a reporting entity is less than its carrying amount, the entity would then perform the first step of the goodwill impairment test. The guidance refers to several factors to consider when performing the qualitative analysis, including: macroeconomic factors, industry factors, and entity-specific factors. The guidance is effective prospectively for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Regions is assessing the new guidance.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**INTRODUCTION**

The following discussion and analysis is part of Regions Financial Corporation's (Regions or the Company) Quarterly Report on Form 10-Q to the Securities and Exchange Commission (SEC) and updates Regions' Form 10-K for the year ended December 31, 2010, which was previously filed with the SEC. This financial information is presented to aid in understanding Regions' financial position and results of operations and should be read together with the financial information contained in the Form 10-K. Certain prior period amounts presented in this discussion and analysis have been reclassified to conform to current period classifications, except as otherwise noted. The emphasis of this discussion will be on the three and nine months ended September 30, 2011 compared to the three and nine months ended September 30, 2010 for the statement of operations. For the balance sheet, the emphasis of this discussion will be the balances as of September 30, 2011 compared to December 31, 2010.

This discussion and analysis contains statements that may be considered forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. See pages 3 and 4 for additional information regarding forward-looking statements.

**CORPORATE PROFILE**

Regions is a financial holding company headquartered in Birmingham, Alabama, which operates throughout the South, Midwest and Texas. Regions provides traditional commercial, retail and mortgage banking services, as well as other financial services in the fields of investment banking, asset management, trust, mutual funds, securities brokerage, insurance and other specialty financing.

Regions conducts its banking operations through Regions Bank, an Alabama chartered commercial bank that is a member of the Federal Reserve System. At September 30, 2011, Regions operated 1,767 total branch outlets in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas and Virginia. Regions provides brokerage services and investment banking from 303 offices of Morgan Keegan & Company, Inc. (Morgan Keegan), a full-service regional brokerage and investment banking firm. Regions provides full-line insurance brokerage services primarily through Regions Insurance, Inc.

On June 22, 2011, Regions announced, as part of its ongoing capital planning process, plans to explore strategic alternatives for Morgan Keegan as the Company evaluates how best to manage its capital to increase shareholder value. Morgan Asset Management and Regions Morgan Keegan Trust are not included in this review.

Regions' profitability, like that of many other financial institutions, is dependent on its ability to generate revenue from net interest income and non-interest income sources. Net interest income is the difference between the interest income Regions receives on interest-earning assets, such as loans and securities, and the interest expense Regions pays on interest-bearing liabilities, principally deposits and borrowings. Regions' net interest income is impacted by the size and mix of its balance sheet components and the interest rate spread between interest earned on its assets and interest paid on its liabilities. Non-interest income includes fees from service charges on deposit accounts, brokerage, investment banking, capital markets, and trust activities, mortgage servicing and secondary marketing, insurance activities, and other customer services which Regions provides. Results of operations are also affected by the provision for loan losses and non-interest expenses, such as salaries and employee benefits, occupancy, professional fees, Federal Deposit Insurance Corporation (FDIC) insurance, other real estate owned and other operating expenses, as well as income taxes.

Economic conditions, competition, new legislation and related rules impacting regulation of the financial services industry, and the monetary and fiscal policies of the Federal government significantly affect most financial institutions, including Regions. Lending and deposit activities and fee income generation are influenced

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by levels of business spending and investment, consumer income, consumer spending and savings, capital market activities, and competition among financial institutions, as well as customer preferences, interest rate conditions and prevailing market rates on competing products in Regions market areas.

Regions business strategy has been and continues to be focused on providing a competitive mix of products and services, delivering quality customer service and maintaining a branch distribution network with offices in convenient locations.

**THIRD QUARTER HIGHLIGHTS**

Regions reported net income available to common shareholders of \$101 million, or \$0.08 per diluted share, in the third quarter of 2011, compared to a net loss available to common shareholders of \$209 million, or \$0.17 per diluted share, in the third quarter of 2010. A decline in the provision for loan losses was the primary driver of the improvement in operations from the prior year period. During the third quarter of 2011, Regions recorded a provision for loan losses that was \$405 million lower than the third quarter of 2010, reflecting improving credit trends.

Net charge-offs totaled \$511 million, or an annualized 2.52 percent of average loans, in the third quarter of 2011, compared to \$759 million, or an annualized 3.52 percent for the third quarter of 2010. Net charge-offs were lower across most major categories when comparing the 2011 period to the prior year period.

The provision for loan losses totaled \$355 million in the third quarter of 2011 compared to \$760 million during the third quarter of 2010. Net charge-offs exceeded provision for loan losses for the current quarter, primarily resulting from the allowance associated with loans transferred to held for sale and improving consumer credit trends. Credit metrics, including non-accrual, criticized and classified loan balances, and delinquencies, showed continued improving trends.

The allowance for loan losses at September 30, 2011 was 3.73 percent of total loans, net of unearned income, compared to 3.84 percent at December 31, 2010. Total non-performing assets were \$3.4 billion at September 30, 2011, compared to \$3.9 billion at December 31, 2010.

For the third quarter of 2011, net interest income (taxable-equivalent basis) totaled \$866 million compared to \$876 million in the third quarter of 2010. The net interest margin (taxable-equivalent basis) was 3.02 percent in the third quarter of 2011, compared to 2.96 percent during the third quarter of 2010. Overall declines in loan balances and earning assets were more than offset by continued improvements in deposit costs, which were 46 basis points for the third quarter of 2011, as compared to 70 basis points for the third quarter of 2010.

Non-interest income for the third quarter of 2011 was \$745 million, relatively flat as compared to the third quarter of 2010. Service charges on deposit accounts were higher for the third quarter of 2011, as compared to the same quarter of 2010. Additionally, non-interest income for the third quarter of 2011 included \$15 million in income related to the purchase of Regions-branded credit card accounts on June 30, 2011. These increases were offset by a decrease in brokerage, investment banking and capital markets, which was driven by negative returns on trading assets held in deferred compensation plans, resulting from unfavorable market conditions. These conditions also led to a comparable decrease in salaries and employee benefits.

Total non-interest expense was \$1.1 billion in the third quarter of 2011, a \$97 million decrease from the third quarter of 2010. Salaries and benefits expense was affected by the unfavorable market conditions described above; because the value of the assets related to deferred compensation plans declined, the corresponding benefits expense also declined. Salaries and employee benefits also benefitted from lower headcount. Additionally, lower other real estate owned expense contributed to the overall decrease in non-interest expense.

**Table of Contents****TOTAL ASSETS**

Regions' total assets at September 30, 2011 were \$129.8 billion, compared to \$132.4 billion at December 31, 2010. The decrease in total assets from year-end 2010 resulted mainly from decreases in the loan portfolio, primarily a product of strategic decisions to reduce the concentration in investor real estate loans. A decrease in other assets, primarily driven by settlements of securities sales, also drove the overall decrease in total assets. These decreases were partially offset by increases in interest-bearing deposits in other banks and securities available for sale as a result of excess liquidity.

**SECURITIES**

The following table details the carrying values of securities:

**Table 1 Securities**

|  | September 30<br>2011 | December 31<br>2010 |
|--|----------------------|---------------------|
|  | (In millions)        |                     |
| U.S. Treasury securities                         | \$ 105               | \$ 96               |
| Federal agency securities                        | 621                  | 21                  |
| Obligations of states and political subdivisions | 32                   | 30                  |
| Mortgage-backed securities:                      |                      |                     |
| Residential agency                               | 22,037               | 21,857              |
| Residential non-agency                           | 16                   | 22                  |
| Commercial agency                                | 237                  | 112                 |
| Commercial non-agency                            | 290                  | 100                 |
| Other debt securities                            | 462                  | 27                  |
| Equity securities                                | 853                  | 1,048               |
|  | \$ 24,653            | \$ 23,313           |

Securities totaled \$24.7 billion at September 30, 2011, an increase of \$1.3 billion from year-end 2010 levels. During the third quarter of 2011, Regions purchased approximately \$418 million in corporate bonds. This purchase serves to increase diversification in the investment portfolio and reduce exposure to mortgage refinance risk in a sector that has an attractive risk and return profile.

Securities available for sale, which comprise nearly all of the securities portfolio, are an important tool used to manage interest rate sensitivity and provide a primary source of liquidity for the Company (see LIQUIDITY and MARKET RISK INTEREST RATE RISK).

**Table of Contents****LOANS**

At September 30, 2011, loans represented 70 percent of Regions' interest-earning assets compared to 72 percent at December 31, 2010. The following table presents the distribution by loan portfolio segment and class of Regions' loan portfolio, net of unearned income:

**Table 2 Loan Portfolio**

|  | September 30<br>2011                  | December 31<br>2010 |
|--|---------------------------------------|---------------------|
|  | (In millions, net of unearned income) |                     |
| Commercial and industrial                            | \$ 24,273                             | \$ 22,540           |
| Commercial real estate mortgage - owner occupied     | 11,537                                | 12,046              |
| Commercial real estate construction - owner occupied | 356                                   | 470                 |
| Total commercial                                     | 36,166                                | 35,056              |
| Commercial investor real estate mortgage             | 10,696                                | 13,621              |
| Commercial investor real estate construction         | 1,188                                 | 2,287               |
| Total investor real estate                           | 11,884                                | 15,908              |
| Residential first mortgage                           | 14,083                                | 14,898              |
| Home equity  | 13,316                                | 14,226              |
| Indirect   | 1,774                                 | 1,592               |
| Consumer credit card                                 | 1,024                                 |                     |
| Other consumer                                       | 1,200                                 | 1,184               |
| Total consumer                                       | 31,397                                | 31,900              |
|  | \$ 79,447                             | \$ 82,864           |

Loans, net of unearned income, totaled \$79.4 billion at September 30, 2011, a decrease of \$3.4 billion from year-end 2010 levels. Strategic decisions to reduce the concentration in investor real estate and, to a lesser extent, sales of residential mortgage loans and lower demand for, coupled with continued runoff of balances related to, home equity products were the primary contributors to the decrease. The decrease was partially offset by an increase in commercial and industrial loans as well as the purchase of credit card loans during the second quarter of 2011.

*Commercial* The commercial portfolio segment includes commercial and industrial loans to commercial customers for use in normal business operations to finance working capital needs, equipment purchases and other expansion projects. Commercial also includes owner-occupied commercial real estate loans to operating businesses, which are loans for long-term financing of land and buildings, and are repaid by cash flow generated by business operations. Owner-occupied construction loans are made to commercial businesses for the development of land or construction of a building where the repayment is derived from revenues generated from the business of the borrower.

*Investor Real Estate* Loans for real estate development are repaid through cash flow related to the operation, sale or refinance of the property. This portfolio segment includes extensions of credit to real estate developers or investors where repayment is dependent on the sale of real estate or income generated from the real estate collateral. A portion of Regions' investor real estate portfolio segment is comprised of loans secured by residential product types (land, single-family and condominium loans) within Regions' markets. Additionally, this category includes loans made to finance income-producing properties such as apartment buildings, office and industrial buildings, and retail shopping centers.

*Residential First Mortgage* Residential first mortgage loans represent loans to consumers to finance a residence. These loans are typically financed over a 15 to 30 year term and, in most cases, are extended to borrowers to finance their primary residence.

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*Home Equity* Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower's residence, allows customers to borrow against the equity in their home. Substantially all of this portfolio was originated through Regions' branch network.

*Indirect* Indirect lending, which is lending initiated through third-party business partners, is largely comprised of loans made through automotive dealerships. Beginning in late 2010, the Company re-entered the indirect auto lending business.

*Consumer Credit Card* During the second quarter of 2011, Regions completed the purchase of approximately 500,000 existing Regions-branded consumer credit card accounts from FIA Card Services. The products are primarily open-ended variable interest rate consumer credit card loans.

*Other Consumer* Other consumer loans include direct consumer installment loans, overdrafts and other revolving credit, and educational loans.

*CREDIT QUALITY*

Weak economic conditions, including declining property values and high levels of unemployment, impacted the credit quality of Regions' loan portfolio. Investor real estate loans and home equity products (particularly Florida second lien - see Table 5) carry a higher risk of non-collection than other loans.

The following chart presents details of Regions' \$11.9 billion investor real estate portfolio as of September 30, 2011 (dollars in billions):

**Table of Contents***LAND, SINGLE-FAMILY AND CONDOMINIUM*

Credit quality of the investor real estate portfolio is sensitive to risks associated with construction loans such as cost overruns, project completion risk, general contractor credit risk, environmental and other hazard risks, and market risks associated with the sale or rental of completed properties. Certain components of the investor real estate portfolio segment carry a higher risk of non-collection. While losses within these loan types were influenced by conditions described above, the most significant drivers of losses were the continued decline in demand for residential real estate and in the value of property. The land, single-family and condominium components of the investor real estate portfolio segment are particularly affected by these risks and conditions.

The following table presents credit metrics for land, single-family and condominium loans:

**Table 3 Land, Single-family and Condominium**

|   | September 30<br>2011 | December 31<br>2010 | September 30<br>2010 |
|---|----------------------|---------------------|----------------------|
| (Dollars in millions, net of unearned income) |                      |                     |                      |
| <b>Land</b>                                   |                      |                     |                      |
| Loan balance                                  | \$ 1,022             | \$ 1,640            | \$ 1,889             |
| Accruing loans 90 days past due               | 1                    | 1                   | 1                    |
| Non-accruing loans*                           | 286                  | 476                 | 489                  |
| Non-accruing %*                               | 28.0%                | 29.0%               | 25.9%                |
| <b>Single-family</b>                          |                      |                     |                      |
| Loan balance                                  | \$ 897               | \$ 1,236            | \$ 1,402             |
| Accruing loans 90 days past due               | 1                    | 3                   | 2                    |
| Non-accruing loans*                           | 205                  | 290                 | 341                  |
| Non-accruing %*                               | 22.9%                | 23.5%               | 24.3%                |
| <b>Condominium</b>                            |                      |                     |                      |
| Loan balance                                  | \$ 178               | \$ 308              | \$ 359               |
| Accruing loans 90 days past due               |                      |                     |                      |
| Non-accruing loans*                           | 62                   | 92                  | 132                  |
| Non-accruing %*                               | 34.8%                | 29.9%               | 36.8%                |

\* Excludes non-accruing loans held for sale.

Beginning in 2008 and continuing through 2011, Regions has reduced exposures in these product types through pro-active workouts, appropriate charge-offs, and asset dispositions.

*MULTI-FAMILY AND RETAIL*

Beginning in 2009, loans within the multi-family and retail components of the investor real estate portfolio segment experienced increased pressure and contributed to increases in non-accrual loans. Continued weak economic conditions impacted demand for products and services in these sectors. Lower demand impacted cash flows generated by these properties, leading to a higher rate of non-collection for these types of loans.

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The following table presents credit metrics and geographic distribution for multi-family and retail loans:

**Table 4 Multi-family and Retail**

|   | September 30<br>2011 | December 31<br>2010 | September 30<br>2010 |
|---|----------------------|---------------------|----------------------|
| (Dollars in millions, net of unearned income) |                      |                     |                      |
| <b>Multi-family (1)</b>                       |                      |                     |                      |
| Loan balance                                  | \$ 3,139             | \$ 4,241            | \$ 4,569             |
| Accruing loans 90 days past due               |                      | 1                   |                      |
| Non-accruing loans*                           | 113                  | 239                 | 242                  |
| Non-accruing %*                               | 3.6%                 | 5.6%                | 5.3%                 |
| <b>Retail (2)</b>                             |                      |                     |                      |
| Loan balance                                  | \$ 2,378             | \$ 3,099            | \$ 3,389             |
| Accruing loans 90 days past due               | 5                    |                     |                      |
| Non-accruing loans*                           | 144                  | 177                 | 265                  |
| Non-accruing %*                               | 6.1%                 | 5.7%                | 7.8%                 |

(1) The majority of the September 30, 2011 balance related to multi-family loans is geographically distributed throughout the following areas: Southwest 26%, Midsouth 23%, Central 19%, and Florida 16%.

(2) The majority of the September 30, 2011 balance related to retail loans is geographically distributed throughout the following areas: Florida 25%, Midsouth 24%, Central 23%, and Southwest 20%.

\* Excludes non-accruing loans held for sale.

Strategic reductions in investor real estate exposures as discussed above also drove the year-over-year decreases in multi-family and retail loans.

Asset dispositions as referred to under the discussion of land, single-family and condominium, as well as multi-family and retail, may occur in several forms. Typical transactions are instances where a third party guarantor pays off a note at a discounted price or an actual sale of the note. Regions sells to strategic buyers (e.g., local developers or the note guarantor) interested in the underlying collateral who may be willing to pay more for a note or rights to collateral backing a note than other market participants. Regions has also sold loans to financial buyers such as distressed debt funds. In addition to note sales, Regions may also allow the borrower to sell the underlying collateral, apply the proceeds to the note, and charge-off the remaining balance. Regions does not sell loans, foreclosed properties or other problem assets to structured entities or other entities where Regions has an ownership interest. Regions has periodically financed immaterial sales of assets.

**HOME EQUITY**

The home equity portfolio totaled \$13.3 billion at September 30, 2011 as compared to \$14.2 billion at December 31, 2010. Substantially all of this portfolio was originated through Regions' branch network. Losses in this portfolio generally track overall economic conditions. The main source of economic stress has been in Florida, where residential property values have declined significantly while unemployment rates have risen to historically high levels. Losses in Florida where Regions is in a second lien position are higher than first lien losses.

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The following tables provide details related to the home equity portfolio:

**Table 5 Selected Home Equity Portfolio Information**

|                      | As of and for the Nine Months Ended September 30, 2011 |          |          |                  |          |          |          |          |           |
|----------------------|--|----------|----------|------------------|----------|----------|----------|----------|-----------|
|                      | Florida  |          |          | All Other States |          |          | Total    |          |           |
|                      | 1st Lien   | 2nd Lien | Total    | 1st Lien         | 2nd Lien | Total    | 1st Lien | 2nd Lien | Total     |
|                      | <i>(Dollars in millions)</i>                           |          |          |                  |          |          |          |          |           |
| Balance              | \$ 1,987   | \$ 2,878 | \$ 4,865 | \$ 3,966         | \$ 4,485 | \$ 8,451 | \$ 5,953 | \$ 7,363 | \$ 13,316 |
| Net Charge-offs      | 37   | 139      | 176      | 21               | 59       | 80       | 58       | 198      | 256       |
| Net Charge-off % (1) | 2.43%  | 6.15%    | 4.65%    | 0.71%            | 1.70%    | 1.24%    | 1.28%    | 3.45%    | 2.49%     |

|                      | As of and for the Nine Months Ended September 30, 2010 |          |          |                  |          |          |          |          |           |
|----------------------|--|----------|----------|------------------|----------|----------|----------|----------|-----------|
|                      | Florida  |          |          | All Other States |          |          | Total    |          |           |
|                      | 1st Lien   | 2nd Lien | Total    | 1st Lien         | 2nd Lien | Total    | 1st Lien | 2nd Lien | Total     |
|                      | <i>(Dollars in millions)</i>                           |          |          |                  |          |          |          |          |           |
| Balance              | \$ 2,090   | \$ 3,254 | \$ 5,344 | \$ 4,188         | \$ 5,002 | \$ 9,190 | \$ 6,278 | \$ 8,256 | \$ 14,534 |
| Net Charge-offs      | 44   | 185      | 229      | 27               | 67       | 94       | 71       | 252      | 323       |
| Net Charge-off % (1) | 2.79%  | 7.32%    | 5.57%    | 0.82%            | 1.74%    | 1.33%    | 1.48%    | 3.95%    | 2.89%     |

(1) Net charge-off percentages are calculated on an annualized basis as a percent of average balances.

Net charge-offs were an annualized 2.49 percent of home equity loans for first nine months of 2011 compared to an annualized 2.89 percent through the first nine months of 2010. Losses in Florida-based credits remained at elevated levels, as unemployment levels remain high and property valuations in certain markets have continued to experience ongoing deterioration. As illustrated in Table 5 Selected Home Equity Portfolio Information, these loans and lines in Florida represent approximately \$4.9 billion of Regions' total home equity portfolio at September 30, 2011. Of that balance, approximately \$2.0 billion represent first liens, while second liens, which total approximately \$2.9 billion, are the main source of losses. Florida second lien losses were 6.15 percent annualized through the first nine months of 2011 as compared to 7.32 percent for the same period of 2010. Through the first nine months of 2011, total home equity losses in Florida amounted to an annualized 4.65 percent of loans and lines versus 1.24 percent across the remainder of Regions' footprint. This compares to the first nine months of 2010 losses of 5.57 percent and 1.33 percent, respectively.

Of the \$13.3 billion home equity portfolio at September 30, 2011, approximately \$11.9 billion were home equity lines of credit and \$1.4 billion were closed-end home equity loans (primarily originated as amortizing loans). Beginning in May 2009, new home equity lines of credit have a 10 year draw period and a 10 year repayment period. Previously, the home equity lines of credit had a 20 year term with a balloon payment upon maturity or a 5 year draw period with a balloon payment upon maturity. The term "balloon payment" means there are no principal payments required until the balloon payment is due for interest-only lines of credit. As of September 30, 2011, none of Regions' home equity lines of credit have converted to mandatory amortization under the contractual terms. The vast majority of home equity lines of credit will convert to amortizing status after fiscal year 2020.

Of the \$11.9 billion of home equity lines of credit as of September 30, 2011, approximately 90 percent require monthly interest-only payments while the remaining approximately 10 percent require a payment equal to 1.5% of the outstanding balance, which would include some principal repayment. In addition, approximately 54% of the home equity lines of credit balances have the option to amortize either all or a portion of their balance. As of September 30, 2011, approximately \$577 million of the home equity lines of credit balances have elected this option.

Regions' home equity loans have higher default and delinquency rates than home equity lines of credit, which is expected at origination of the loans, due to more stringent underwriting guidelines for a line of credit versus a loan reflecting the nature of the credit being extended. Therefore, home equity loans secured with a second lien are expected to and do have higher delinquency and loss rates than home equity lines of credit with a



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second lien. In the current environment, second liens in areas experiencing declines in home prices, such as Florida, perform similar to an unsecured portfolio.

Regions is unable to track payment status on first liens held by another institution, including payment status related to loan modifications. When Regions' second lien position becomes delinquent, an attempt is made to contact the first lien holder and inquire as to the payment status of the first lien. However, Regions does not continuously monitor the payment status of the first lien position.

Short sale offers and settlement agreements are often received by the home equity junior lien holders well before the loan balance reaches the delinquency threshold for charge-off consideration, potentially resulting in a full balance payoff/charge-off.

**OTHER CONSUMER CREDIT QUALITY DATA**

The Company calculates an estimate of the current value of property secured as collateral for both home equity and residential first mortgage lending products ( current LTV ). The estimate is based on home price indices compiled by the Federal Housing Finance Agency ( FHFA ). The FHFA data indicates trends for Metropolitan Statistical Areas ( MSA ). Regions uses the FHFA valuation trends from the MSA s in the Company s footprint in its estimate. The trend data is applied to the loan portfolios taking into account the age of the most recent valuation and geographic area.

The following table presents current LTV data for components of the residential mortgage and home equity classes of the consumer portfolio segment. Current LTV data for the remaining loans in the portfolio is not available, primarily because some of the loans are serviced by others. Data may also not be available due to mergers and systems integrations.

**Table 6 Estimated Current Loan to Value Ranges**

|                                   | September 30, 2011            |                | December 31, 2010             |                |
|-----------------------------------|-------------------------------|----------------|-------------------------------|----------------|
|                                   | Residential<br>First Mortgage | Home<br>Equity | Residential<br>First Mortgage | Home<br>Equity |
| (In millions)                     |                               |                |                               |                |
| Estimated current loan to value:  |                               |                |                               |                |
| Above 100%                        | \$ 1,999                      | \$ 2,324       | \$ 1,515                      | \$ 1,839       |
| 80% - 100%                        | 3,119                         | 2,680          | 2,738                         | 2,775          |
| Below 80%                         | 8,433                         | 7,154          | 10,052                        | 8,261          |
| Data not available <sup>(1)</sup> | 532                           | 1,158          | 593                           | 1,351          |
|                                   | \$ 14,083                     | \$ 13,316      | \$ 14,898                     | \$ 14,226      |

<sup>(1)</sup> The portion of the residential first mortgage portfolio for which data was not available was approximately 4% at both September 30, 2011 and December 31, 2010. The portion of the home equity portfolio for which data was not available was approximately 9% at both September 30, 2011 and December 31, 2010.

Regions qualitatively considers factors such as periodic updates of FICO scores, unemployment, home prices, and geography as credit quality indicators for consumer loans. FICO scores are obtained at origination as part of Regions' formal underwriting process. Refreshed FICO scores are obtained by the Company quarterly for all revolving accounts and home equity lines of credit and semi-annually for all other consumer loans. Regions considers FICO scores less than 620 to be indicative of higher credit risk and obtains additional collateral in most of these instances. The following table presents current FICO score data for components of classes of the consumer portfolio segment. Current FICO data is not available for the remaining loans in the portfolio for various reasons; for example, if customers do not use sufficient credit, an updated score may not be available.



**Table of Contents****Table 7 Estimated Current FICO Score Ranges**

|                            | As of September 30, 2011              |                  |                       |           | As of December 31, 2010 |                  |                       |           |
|----------------------------|---------------------------------------|------------------|-----------------------|-----------|-------------------------|------------------|-----------------------|-----------|
|                            | Below<br>620                          | 620 and<br>Above | Data not<br>available | Total     | Below<br>620            | 620 and<br>Above | Data not<br>available | Total     |
|                            | (In millions, net of unearned income) |                  |                       |           |                         |                  |                       |           |
| Residential first mortgage | \$ 1,364                              | \$ 11,169        | \$ 1,550              | \$ 14,083 | \$ 1,751                | \$ 10,265        | \$ 2,882              | \$ 14,898 |
| Home equity                | 936                                   | 11,460           | 920                   | 13,316    | 1,115                   | 12,297           | 814                   | 14,226    |
| Indirect                   | 178                                   | 1,247            | 349                   | 1,774     | 191                     | 1,170            | 231                   | 1,592     |
| Consumer credit card       | 52                                    | 891              | 81                    | 1,024     |                         |                  |                       |           |
| Other consumer             | 96                                    | 586              | 518                   | 1,200     | 128                     | 713              | 343                   | 1,184     |

## Notes:

- (1) The portion of the residential first mortgage portfolio for which data was not available was approximately 11% and 19% at September 30, 2011 and December 31, 2010, respectively.
- (2) The portion of the home equity portfolio for which data was not available was approximately 7% and 6% at September 30, 2011 and December 31, 2010, respectively.
- (3) The portion of the indirect portfolio for which data was not available was approximately 20% and 15% at September 30, 2011 and December 31, 2010, respectively.
- (4) The portion of the consumer credit card portfolio for which data was not available was approximately 8% at September 30, 2011.
- (5) The portion of the other consumer portfolio for which data was not available was approximately 43% and 29% at September 30, 2011 and December 31, 2010, respectively.

**ALLOWANCE FOR CREDIT LOSSES**

The allowance for credit losses represents management's estimate of credit losses inherent in the portfolio. The allowance for credit losses consists of two components: the allowance for loan losses and the reserve for unfunded credit commitments. Management's assessment of the appropriateness of the allowance for credit losses is based on a combination of both of these components. Regions determines its allowance for credit losses in accordance with applicable accounting literature as well as regulatory guidance related to receivables and contingencies. Binding unfunded credit commitments include items such as letters of credit, financial guarantees and binding unfunded loan commitments.

Factors considered by management in determining the appropriateness of the allowance include, but are not limited to: (1) detailed reviews of individual loans; (2) historical and current trends in gross and net loan charge-offs for the various portfolio segments evaluated; (3) the Company's policies relating to delinquent loans and charge-offs; (4) the level of the allowance in relation to total loans and to historical loss levels; (5) levels and trends in non-performing and past due loans; (6) collateral values of properties securing loans; (7) the composition of the loan portfolio, including unfunded credit commitments; (8) management's analysis of current economic conditions; (9) migration of loans between risk rating categories; and (10) estimation of inherent credit losses in the portfolio. In support of collateral values, Regions obtains updated valuations for non-performing loans on at least an annual basis.

Commercial and Consumer Credit Risk Management and Problem Asset Management are all involved in the credit risk management process to assess the accuracy of risk ratings, the quality of the portfolio and the estimation of inherent credit losses in the loan portfolio. This comprehensive process also assists in the prompt identification of problem credits. The Company has taken a number of measures to manage the portfolios and reduce risk, particularly in the more problematic portfolios. In addition, a strong Customer Assistance Program is in place which educates customers about options and initiates early contact with customers to discuss solutions when a loan first becomes delinquent.

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For loans that are not specifically reviewed, management uses information from its ongoing review processes to stratify the loan portfolio into pools sharing common risk characteristics. Loans that share common risk characteristics are assigned a portion of the allowance for credit losses based on the assessment process described above. Credit exposures are categorized by type and assigned estimated amounts of inherent loss based on several factors, including current and historical loss experience for each pool and management's judgment of current economic conditions and their expected impact on credit performance. Beginning in 2011, for commercial and investor real estate loans subject to specific review, a probability of default and loss given default are statistically calculated for each pool. These parameters, in combination with other account data and assumptions, are used to calculate the estimate of incurred loss. Adjustments to the allowance for credit losses calculated using a pooled approach are recorded through the provision for loan losses or non-interest expense, as applicable.

In support of collateral values, Regions obtains updated valuations for non-performing loans on at least an annual basis. For loans that are individually identified for impairment in certain loan categories, those valuations are currently discounted from the most recent appraisal to consider continued declines in property values. The discounted valuations are utilized in the measurement of the level of impairment in the allowance calculation. For loans that are not individually identified for impairment and secured by real estate, Regions considers the impact of declines in real estate valuations in the loss given default estimates within the allowance calculation.

As a matter of business practice, Regions may require some form of credit support, such as a guarantee. Guarantees are legally binding and simultaneous with the primary loan agreements. Regions underwrites the ability of each guarantor to perform under its guarantee in the same manner and to the same extent as would be required to underwrite the repayment plan of a direct obligor. This entails obtaining sufficient information on the guarantor, including financial and operating information, to sufficiently measure a guarantor's ability to perform, under the guarantee. Evaluation of guarantors' ability and willingness to pay is considered as part of the risk rating process, which provides the basis for the allowance for loan losses for the commercial and investor real estate portfolio segments. In some cases, the credit support provided by the guarantor is integral to the risk rating. In concluding that the risk rating is appropriate, Regions considers a number of factors including whether underlying cash flow is adequate to service the debt, payment history, and whether there is appropriate guarantor support. Accordingly, Regions has concluded that the impact of credit support provided by guarantors has been appropriately considered in the calculation and assessment of the allowance for loan losses.

The allowance for loan losses totaled \$3.0 billion at September 30, 2011 and \$3.2 billion at December 31, 2010. The allowance for loan losses as a percentage of net loans was 3.73 percent at September 30, 2011 and 3.84 on December 31, 2010. The reserve for unfunded credit commitments was \$86 million at September 30, 2011 compared to \$71 million at December 31, 2010. Net charge-offs as a percentage of average loans (annualized) were 2.53 percent and 3.22 percent in the first nine months of 2011 and 2010, respectively. Net charge-off ratios were lower across most major categories, period over period. Investor real estate losses continue to be the largest contributor to charge-offs. In addition to lower levels of charge-offs, credit quality metrics have generally improved during 2011, including lower levels of non-accrual, criticized and classified loans as well as delinquencies. The provision for loan losses totaled \$355 million in the third quarter of 2011 compared to \$760 million during the third quarter of 2010. The provision for loan losses totaled \$1.2 billion for the nine months ended September 30, 2011 compared to \$2.2 billion for the first nine months of 2010. Net charge-offs exceeded the provision for loan losses for the third quarter of 2011, primarily resulting from the allowance associated with the transfer of loans to held for sale and improving consumer credit trends.

Management considers the current level of allowance for credit losses appropriate to absorb losses inherent in the loan portfolio and unfunded commitments. Management's determination of the appropriateness of the allowance for credit losses, which is based on the factors and risk identification procedures previously discussed, requires the use of judgments and estimations that may change in the future. Changes in the factors used by management to determine the appropriateness of the allowance or the availability of new information could cause the allowance for credit losses to be increased or decreased in future periods. In addition, bank regulatory

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agencies, as part of their examination process, may require changes in the level of the allowance based on their judgments and estimates.

Given current economic pressures, management expects that net loan charge-offs will continue at an elevated level for the remainder of 2011. Economic trends such as real estate valuations, interest rates and unemployment will impact the future levels of net charge-offs and provision. Details regarding the allowance and net charge-offs, including an analysis of activity from the previous year's totals, are included in Table 8 Allowance for Credit Losses.

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Activity in the allowance for credit losses is summarized as follows:

**Table 8 Allowance for Credit Losses**

|   | Nine Months Ended<br>September 30 |          |
|---|-----------------------------------|----------|
|   | 2011                              | 2010     |
|   | (Dollars in millions)             |          |
| Allowance for loan losses at beginning of year          | \$ 3,185                          | \$ 3,114 |
| Loans charged-off:                                      |                                   |          |
| Commercial and industrial                               | 219                               | 293      |
| Commercial real estate mortgage owner occupied          | 181                               | 142      |
| Commercial real estate construction owner occupied      | 7                                 | 20       |
| Commercial investor real estate mortgage                | 563                               | 673      |
| Commercial investor real estate construction            | 153                               | 464      |
| Residential first mortgage                              | 172                               | 184      |
| Home equity   | 275                               | 336      |
| Indirect  | 17                                | 26       |
| Consumer credit card                                    | 1                                 |          |
| Other consumer  | 50                                | 63       |
|   | 1,638                             | 2,201    |
| Recoveries of loans previously charged-off:             |                                   |          |
| Commercial and industrial                               | 26                                | 25       |
| Commercial real estate mortgage owner occupied          | 10                                | 7        |
| Commercial real estate construction owner occupied      |                                   | 1        |
| Commercial investor real estate mortgage                | 17                                | 9        |
| Commercial investor real estate construction            | 3                                 | 9        |
| Residential first mortgage                              | 2                                 | 2        |
| Home equity   | 19                                | 13       |
| Indirect  | 8                                 | 12       |
| Consumer credit card                                    |                                   |          |
| Other consumer  | 13                                | 13       |
|   | 98                                | 91       |
| Net charge-offs:  |                                   |          |
| Commercial and industrial                               | 193                               | 268      |
| Commercial real estate mortgage owner occupied          | 171                               | 135      |
| Commercial real estate construction owner occupied      | 7                                 | 19       |
| Commercial investor real estate mortgage                | 546                               | 664      |
| Commercial investor real estate construction            | 150                               | 455      |
| Residential first mortgage                              | 170                               | 182      |
| Home equity   | 256                               | 323      |
| Indirect  | 9                                 | 14       |
| Consumer credit card                                    | 1                                 |          |
| Other consumer  | 37                                | 50       |
|   | 1,540                             | 2,110    |
| Allowance allocated to purchased loans                  | 84                                |          |
| Provision for loan losses                               | 1,235                             | 2,181    |
| Allowance for loan losses at September 30               | \$ 2,964                          | \$ 3,185 |
| Reserve for unfunded credit commitments at January 1    | 71                                | 74       |
| Provision for unfunded credit commitments               | 15                                | (3)      |
| Reserve for unfunded credit commitments at September 30 | 86                                | 71       |

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|   |           |           |
|---|-----------|-----------|
| Allowance for credit losses at end of period  | \$ 3,050  | \$ 3,256  |
| Loans, net of unearned income, outstanding at end of period                                       | \$ 79,447 | \$ 84,420 |
| Average loans, net of unearned income, outstanding for the period                                 | \$ 81,336 | \$ 87,520 |
| Ratios:   |           |           |
| Allowance for loan losses at end of period to loans, net of unearned income                       | 3.73%     | 3.77%     |
| Allowance for loan losses at end of period to non-performing loans, excluding loans held for sale | 1.09x     | 0.94x     |
| Net charge-offs as percentage of:   |           |           |
| Average loans, net of unearned income   | 2.53      | 3.22      |
| Provision for loan losses   | 124.70    | 96.74     |

**Table of Contents****TROUBLED DEBT RESTRUCTURINGS**

Residential first mortgage, home equity and other consumer TDRs are consumer loans modified under the CAP. Commercial and investor real estate loan modifications are not the result of a formal program, but represent situations where modification was offered as a workout alternative. More detailed information is included in Note 3 to the consolidated financial statements. The following table summarizes TDRs:

**Table 9 Troubled Debt Restructurings**

|  | September 30, 2011 |                             | December 31, 2010 |                             |
|--|--------------------|-----------------------------|-------------------|-----------------------------|
|  | Loan Balance       | Allowance for Credit Losses | Loan Balance      | Allowance for Credit Losses |
| (In millions)                                  |                    |                             |                   |                             |
| <b>Accruing:</b>                               |                    |                             |                   |                             |
| Commercial                                     | \$ 476             | \$ 83                       | \$ 77             | \$ 5                        |
| Investor real estate                           | 990                | 252                         | 192               | 4                           |
| Residential first mortgage                     | 888                | 127                         | 813               | 97                          |
| Home equity                                    | 403                | 57                          | 335               | 42                          |
| Other consumer                                 | 60                 | 1                           | 66                | 1                           |
|  | 2,817              | 520                         | 1,483             | 149                         |
| <b>Non-accrual status or 90 days past due:</b> |                    |                             |                   |                             |
| Commercial                                     | 373                | 93                          | 105               | 23                          |
| Investor real estate                           | 475                | 145                         | 198               | 20                          |
| Residential first mortgage                     | 214                | 31                          | 240               | 28                          |
| Home equity                                    | 30                 | 4                           | 30                | 4                           |
| Other consumer                                 | 1                  |                             |                   |                             |
|  | 1,093              | 273                         | 573               | 75                          |
|  | \$ 3,910           | \$ 793                      | \$ 2,056          | \$ 224                      |

## Notes:

- All loans listed in the table above are considered impaired under applicable accounting literature.
- Net charge-offs on commercial TDRs were approximately \$29 million and \$47 million for the nine months ended September 30, 2011 and 2010, respectively.

Net charge-offs on investor real estate TDRs were approximately \$28 million and \$34 million for the nine months ended September 30, 2011 and 2010, respectively.

Net charge-offs on residential first mortgage TDRs were approximately \$84 million and \$60 million for the nine months ended September 30, 2011 and 2010, respectively.

Net charge-offs on home equity TDRs were approximately \$31 million and \$30 million for the nine months ended September 30, 2011 and 2010.

Net charge-offs on other consumer TDRs were approximately \$4 million and \$5 million for the nine months ended September 30, 2011 and 2010.

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Refer to Note 3 to the consolidated financial statements for detailed information related to identification of TDRs, including the impact of new accounting literature adopted for third quarter 2011 financial reporting, the related impact on the allowance for loan losses, loans modified in a TDR during the period, and loans which defaulted during the period which were modified in a TDR during the previous twelve months.

**Table of Contents****NON-PERFORMING ASSETS**

Non-performing assets are summarized as follows:

**Table 10 Non-Performing Assets**

|  | September 30<br>2011  | December 31<br>2010 |
|--|-----------------------|---------------------|
|  | (Dollars in millions) |                     |
| Non-performing loans:  |                       |                     |
| Commercial and industrial  | \$ 498                | \$ 467              |
| Commercial real estate mortgage owner occupied   | 668                   | 606                 |
| Commercial real estate construction owner occupied   | 27                    | 29                  |
| <b>Total commercial</b>  | <b>1,193</b>          | <b>1,102</b>        |
| Commercial investor real estate mortgage   | 829                   | 1,265               |
| Commercial investor real estate construction   | 296                   | 452                 |
| <b>Total investor real estate</b>  | <b>1,125</b>          | <b>1,717</b>        |
| Residential first mortgage   | 261                   | 285                 |
| Home equity  | 131                   | 56                  |
| <b>Total non-performing loans, excluding loans held for sale</b>                                     | <b>2,710</b>          | <b>3,160</b>        |
| Non-performing loans held for sale   | 344                   | 304                 |
| <b>Total non-performing loans (1)</b>  | <b>3,054</b>          | <b>3,464</b>        |
| Foreclosed properties  | 337                   | 454                 |
| <b>Total non-performing assets (1)</b>   | <b>\$ 3,391</b>       | <b>\$ 3,918</b>     |
| Accruing loans 90 days past due:   |                       |                     |
| Commercial and industrial  | \$ 10                 | \$ 9                |
| Commercial real estate mortgage owner occupied   | 6                     | 6                   |
| Commercial real estate construction owner occupied   | 1                     | 1                   |
| <b>Total commercial</b>  | <b>16</b>             | <b>16</b>           |
| Commercial investor real estate mortgage   | 9                     | 5                   |
| Commercial investor real estate construction   | 1                     | 1                   |
| <b>Total investor real estate</b>  | <b>9</b>              | <b>6</b>            |
| Residential first mortgage   | 291                   | 359                 |
| Home equity  | 81                    | 198                 |
| Indirect   | 1                     | 2                   |
| Consumer credit card   | 11                    | 2                   |
| Other consumer   | 3                     | 4                   |
|  | <b>\$ 412</b>         | <b>\$ 585</b>       |
| Restructured loans not included in the categories above  | \$ 2,817              | \$ 1,483            |
| Non-performing loans (1) to loans and non-performing loans held for sale (2)                         | 3.83%                 | 4.17%               |
| Non-performing assets (1) to loans, foreclosed properties and non-performing loans held for sale (2) | 4.23%                 | 4.69%               |

- (1) Exclusive of accruing loans 90 days past due.
- (2) Beginning in the first quarter of 2011, non-performing loans and assets ratios include non-performing loans held for sale in the denominator, in addition to portfolio loans and foreclosed properties. Prior quarters have been revised to conform to current period presentation.

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Non-performing assets totaled \$3.4 billion at September 30, 2011, compared to \$3.9 billion at December 31, 2010. Foreclosed properties, a subset of non-performing assets, totaled \$337 million and \$454 million at September 30, 2011 and December 31, 2010, respectively. The decrease in non-performing assets and foreclosed properties during 2011 reflects the Company's efforts to work through problem assets and reduce the riskiest exposures.

Management expects non-performing assets to remain elevated as compared to historical levels. Economic trends such as real estate valuations, interest rates and unemployment, as well as the level of disposition activity, will impact the future level of non-performing assets.

Loans past due 90 days or more and still accruing were \$412 million at September 30, 2011, a decrease from \$585 million at December 31, 2010.

At September 30, 2011, Regions had approximately \$600-\$700 million of potential problem commercial and investor real estate loans that were not included in non-accrual loans, but for which management had concerns as to the ability of such borrowers to comply with their present loan repayment terms. This is a likely estimate of the amount of loans that may migrate to non-accrual status in the next quarter.

In order to arrive at the estimate of potential problem loans, personnel from geographic regions forecast certain larger dollar loans that may potentially be downgraded to non-accrual at a future time, depending on the occurrence of future events. These personnel consider a variety of factors, including the borrower's capacity and willingness to meet the contractual repayment terms, make principal curtailments or provide additional collateral when necessary, and provide current and complete financial information including global cash flow, contingent liabilities and sources of liquidity. A probability weighting is assigned to the listing of loans due to the inherent level of uncertainty related to potential actions that a borrower or guarantor may take to prevent the loan from reaching problem status. Regions assigns the probability weighting based on an assessment of the likelihood that the necessary actions required to prevent problem loan status will occur. Additionally, for other loans (for example, smaller dollar loans), a factor based on trends and experience is applied to determine the estimate of potential future downgrades. Because of the inherent uncertainty in forecasting future events, the estimate of potential problem loans ultimately represents the estimated aggregate dollar amount of loans as opposed to an individual listing of loans.

The majority of the loans on which the potential problem loan estimate is based are classified as substandard accrual. Detailed disclosures for substandard accrual loans (as well as other credit quality metrics) are included in Note 3 to the consolidated financial statements.

The following table provides an analysis of non-accrual loans (excluding loans held for sale) by portfolio segment for the nine months ended September 30, 2011:

**Table 11 Analysis of Non-Accrual Loans**

|                                    | <b>Non-Accrual Loans, Excluding Loans Held for Sale</b> |                                 |                 |              |
|------------------------------------|---|---------------------------------|-----------------|--------------|
|                                    | <b>Nine Months Ended September 30, 2011</b>             |                                 |                 |              |
|                                    | <b>Commercial</b>                                       | <b>Investor<br/>Real Estate</b> | <b>Consumer</b> | <b>Total</b> |
|                                    | <b>(In millions)</b>                                    |                                 |                 |              |
| Balance at beginning of year       | \$ 1,102  | \$ 1,717                        | \$ 341          | \$ 3,160     |
| Additions                          | 934   | 1,104                           | 58              | 2,096        |
| Net payments/other activity        | (239)   | (293)                           |                 | (532)        |
| Return to accrual                  | (64)  | (81)                            |                 | (145)        |
| Gross charge-offs                  | (343)   | (256)                           |                 | (599)        |
| Transfers to held for sale         | (107)   | (833)                           | (5)             | (945)        |
| Transfers to foreclosed properties | (70)  | (115)                           |                 | (185)        |
| Sales                              | (20)  | (118)                           | (2)             | (140)        |
| Balance at end of period           | \$ 1,193  | \$ 1,125                        | \$ 392          | \$ 2,710     |

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Note: In the table above, all net activity within the consumer portfolio segment other than sales and transfers to held for sale is included as a single net number within the additions line, due to the relative immateriality of consumer non-accrual loans.

**LOANS HELD FOR SALE**

Loans held for sale totaled \$1.0 billion at September 30, 2011, consisting of \$647 million of residential real estate mortgage loans, \$344 million of non-performing investor real estate loans, and \$21 million of substandard accruing investor real estate loans. At December 31, 2010, loans held for sale totaled \$1.5 billion, consisting of \$1.2 billion of residential real estate mortgage loans and \$304 million of non-performing investor real estate loans. The level of residential real estate mortgage loans held for sale fluctuates depending on the timing of origination and sale to third parties.

**OTHER INTEREST-EARNING ASSETS**

All other interest-earning assets, which are primarily comprised of interest-bearing deposits in other banks, trading account assets, and other interest-earning assets, increased approximately \$1.2 billion from year-end 2010 to September 30, 2011, primarily due to an increase in interest-bearing deposits in other banks.

**GOODWILL**

Goodwill totaled \$5.6 billion at both September 30, 2011 and December 31, 2010 and is allocated to each of Regions' reportable segments (each a reporting unit), at which level goodwill is tested for impairment on an annual basis or more often if events and circumstances indicate impairment may exist (refer to Note 1 Significant Accounting Policies to the 2010 consolidated financial statements filed on Form 10-K for the year ended December 31, 2010 for further discussion of when Regions tests goodwill for impairment).

A test of goodwill for impairment consists of two steps. In Step One, the fair value of the reporting unit is compared to its carrying amount. To the extent that the fair value of the reporting unit exceeds the carrying value, impairment is not indicated and no further testing is required. Conversely, if the fair value of the reporting unit is below its carrying amount, Step Two must be performed. Step Two consists of determining the implied fair value of goodwill, which is the net difference between the after-tax valuation adjustments of assets and liabilities and the valuation adjustment to equity (from Step One) of the reporting unit. Adverse changes in the economic environment, declining operations of the reporting unit, or other factors could result in a decline in the estimated implied fair value of goodwill. If the estimated implied fair value is less than the carrying amount, a loss would be recognized to reduce the carrying amount to the estimated implied fair value.

The fair value of the reporting unit is determined using two approaches and several key assumptions. Regions utilizes the capital asset pricing model (CAPM) in order to derive the base discount rate. The inputs to the CAPM include the 20-year risk-free rate, 5-year beta for a select peer set, and the market risk premium based on published data. Once the output of the CAPM is determined, a size premium is added (also based on a published source) as well as a company-specific risk premium, which is an estimate determined by the Company and meant to compensate for the risk inherent in the future cash flow projections and inherent differences (such as business model and market perception of risk) between Regions and the peer set. The table below summarizes the discount rate used in the goodwill impairment tests of the Banking/Treasury reporting unit for the reporting periods indicated:

|               | 3rd Quarter<br>2011 | 2nd Quarter<br>2011 | 1st Quarter<br>2011 | 4th Quarter<br>2010 | 3rd Quarter<br>2010 |
|---------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Discount Rate | 15%                 | 15%                 | 15%                 | 15%                 | 16%                 |

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In the fourth quarter of 2010, Regions reduced the company-specific component of its discount rate to reflect several positive factors that occurred during the period, as well as factors which reduced the uncertainty of future cash flow projections. Specifically, the Company earned a profit and experienced improving credit metrics, including lower non-performing assets and lower gross inflows of non-performing loans than in the third quarter of 2010. Additionally, Regions experienced lower levels of criticized loans, a leading indicator of loan losses (see Note 5 Allowance for Credit Losses to the 2010 consolidated financial statements filed on Form 10-K for further details, including a definition of criticized loans ). The Company also completed its three-year strategic plan, which reflected improving credit trends and included additional clarity around future cash flows that were driven by a proposed rule issued by the Federal Reserve governing debit interchange income and the announcements in the fourth quarter of 2010 and January of 2011 of pending non-distressed, orderly sales of financial institutions of comparable size and/or footprint to Regions. Additionally, the Basel Committee finalized its capital framework, which provided additional clarity on future equity requirements that impact the projections of future cash flows. In the judgment of management, these factors outweighed the downgrades of Regions debt to below investment grade during the fourth quarter of 2010, as well as new rules which impacted FDIC insurance premiums. In estimating future cash flows, a balance sheet as of the test date and a statement of operations for the last twelve months of activity for the reporting unit are compiled. From that point, future balance sheets and statements of operations are projected based on the inputs discussed below. Cash flows are based on expected future capitalization requirements due to balance sheet growth and anticipated changes in regulatory capital requirements. The baseline cash flows utilized in all models correspond to the most recent internal forecasts and/or budgets that range from 1 to 5 years. These internal forecasts are based on inputs developed in the Company's capital planning processes.

Refer to Note 5 Goodwill, for further discussion of these approaches and related assumptions. The fair values of assets and liabilities are determined using an exit price concept. Refer to the discussion of fair value in Note 11 Fair Value Measurements for discussions of the exit price concept and the determination of fair values of financial assets and liabilities.

In the fourth quarter of 2008, Regions performed its goodwill impairment tests for the Banking/Treasury reporting unit, which resulted in an implied fair value of goodwill of approximately \$4.7 billion and a goodwill impairment charge of \$6.0 billion. Throughout 2009 and continuing into the first half of 2010, in the Banking/Treasury reporting unit, the credit quality of Regions' loan portfolio declined, which contributed to increased losses as well as elevated non-performing loan levels. Accordingly, Regions performed tests of goodwill for impairment during each quarter of 2010 and during the second, third and fourth quarters of 2009 in a manner consistent with the test conducted in the fourth quarter of 2008. Regions has continued to perform its goodwill impairment tests during the first three quarters of 2011 primarily due to the market capitalization remaining below book value. The long-term fair value of equity was determined using both income and market approaches (discussed in Note 5 Goodwill). The results of these calculations continued to indicate that the fair value of the Banking/Treasury reporting unit was less than its carrying amount. As of September 30, 2011, the carrying amount and fair value of the Banking/Treasury reporting unit were \$11.9 billion and \$7.7 billion, respectively, while the carrying amount of goodwill for the reporting unit was \$4.7 billion. Therefore, Step Two of the goodwill impairment test was performed. In Step Two, the fair values of the reporting unit's assets and liabilities, including the loan portfolio, intangible assets, time deposits, debt, and other assets and liabilities were calculated. Once the fair values were determined, deferred tax adjustments were calculated as applicable. The after-tax effects of the Step Two adjustments, which were primarily write-downs of assets to fair value, exceeded any reductions in the value of common equity determined in Step One; accordingly the calculation of implied goodwill exceeded its carrying amount. Therefore, the results were no impairment for the Banking/Treasury reporting unit, whose implied fair value of goodwill exceeded its carrying amount by approximately 24 percent as of September 30, 2011, down from 33 percent at June 30, 2011. Since the third quarter of 2009, the fair values of net assets and liabilities of the Banking/Treasury reporting unit have increased faster than the fair value of equity of this reporting unit. Should the fair values of net assets continue to increase more rapidly than the fair value of this reporting unit, goodwill could be impaired in future periods.

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During the third quarter of 2011, Regions experienced a significant decline in market capitalization relative to the second quarter of 2011. The large-cap banking sector also experienced a decline in market capitalization albeit not as significant as that of Regions. This resulted in price-to-tangible book values declining and resulted in an overall value conclusion for the Banking/Treasury reporting unit that would be indicative of a distressed sale in the public company method. Accordingly, Regions increased the control premium utilized in the public company method from 30 percent to 60 percent. A control premium of 60 percent and 30 percent result in an implied fair value of goodwill that exceeds the book value of goodwill by 24 percent and 15 percent, respectively.

Specific factors as of the date of filing the financial statements that could negatively impact the assumptions used in assessing goodwill for impairment include: a protracted decline in the Company's market capitalization; disparities in the level of fair value changes in net assets compared to equity; adverse business trends resulting from litigation and/or regulatory actions; higher loan losses; lengthened forecasts of higher unemployment relative to pre-crisis levels beyond 2013; future increased minimum regulatory capital requirements above current thresholds (refer to Note 13 Regulatory Capital Requirements and Restrictions to the 2010 consolidated financial statements filed on Form 10-K for the year ended December 31, 2010 for a discussion of current minimum regulatory requirements); future federal rules and regulations resulting from the Dodd-Frank Act; and/or a protraction in the current low level of interest rates beyond 2013.

The following tables present an analysis of independent changes in market factors or significant assumptions that could adversely impact the carrying balance of goodwill in the Banking/Treasury reporting unit and the outcome of the Step One tests for the Investment Banking/Brokerage/Trust reporting units:

**Table 12 Goodwill Sensitivity**

| <b>Impact to the Carrying Value of Goodwill</b>      |   |
|--|---|
| <b>Banking/Treasury Reporting Unit</b>               |   |
| <b>Change in Discount Rate</b>                       | <b>Estimated Amount of Impairment (In millions)</b> |
| + 2%   | \$ (a)  |
| + 3%   | (403)   |
| + 4%   | (747)   |
| <b>Change in Tangible Book Value Multipliers (b)</b> |   |
| - 50%  | \$ (a)  |
| <b>Improvement in Loan Fair Values</b>               |   |
| + 2.3 Percentage Points                              | \$ (a)  |
| + 3 Percentage Points                                | (347)   |
| + 4 Percentage Points                                | (831)   |

(a) Represents the point at which the implied fair value of goodwill would approximate its carrying value.

(b) Represents a 50 percent decline in both tangible book value multipliers of 0.7x and 1.0x for the public company method and the transaction method, respectively. The 0.7x multiplier for the public company method is before the 60 percent control premium utilized for this metric. See Note 5 for further details.

**Table of Contents****Impact to Step One Conclusion****Investment Banking/Brokerage/Trust and Insurance Reporting Units**

|  | Impact of Change                       |           |
|--|--|-----------|
|  | Investment Banking/<br>Brokerage/Trust | Insurance |
| <b>Change in Discount Rate</b>                       |  |           |
| + 1%   | Pass                                   | Pass      |
| + 2%   | Fail                                   | Pass      |
| + 3%   | Fail                                   | Pass      |
| <b>Change in Market Approach Multipliers (c) (d)</b> |  |           |
| - 10%  | Pass                                   | Pass      |
| - 20%  | Pass                                   | Pass      |
| - 30%  | Fail                                   | Pass      |
| - 40%  | Fail                                   | Pass      |

(c) For Investment Banking/Brokerage/Trust, represents the percent decline in both tangible book value multipliers of 1.6x and 2.1x for the public company method and the transaction method, respectively. The 1.6x multiplier for the public company method is before the 30 percent control premium utilized for this metric. See Note 5 for further details.

(d) For Insurance, represents the percent decline in the 15.3x multiplier for the last twelve months of net income and is before the 30 percent control premium utilized for this metric. See Note 5 for further details.

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. Changes in implied fair value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of an adverse variation in a particular assumption on the implied fair value of goodwill is calculated without changing any other assumption, while in reality changes in one factor may result in changes in another which may either magnify or counteract the effect of the change.

**FORECLOSED PROPERTIES**

The following table summarizes foreclosed properties activity as follows:

**Table 13 Foreclosed Properties**

|                                | Nine Months Ended<br>September 30 |        |
|--------------------------------|-----------------------------------|--------|
|                                | 2011                              | 2010   |
|                                | (In millions)                     |        |
| Balance at beginning of period | \$ 454                            | \$ 607 |
| Transfer from loans            | 414                               | 496    |
| Valuation adjustments          | (90)                              | (119)  |
| Foreclosed property sold       | (398)                             | (470)  |
| Payments and other             | (43)                              | (53)   |
|                                | (117)                             | (146)  |
| Balance at end of period       | \$ 337                            | \$ 461 |

Note: Approximately 60 percent of the ending balances as of both September 30, 2011 and 2010, relates to properties transferred in to foreclosed properties during the corresponding calendar year.



**Table of Contents****DEPOSITS**

Regions competes with other banking and financial services companies for a share of the deposit market. Regions' ability to compete in the deposit market depends heavily on the pricing of its deposits and how effectively the Company meets customers' needs. Regions employs various means to meet those needs and enhance competitiveness, such as providing a high level of customer service, competitive pricing and providing convenient branch locations for its customers. Regions also serves customers through providing centralized, high-quality banking services and alternative product delivery channels such as internet banking.

The following table summarizes deposits by category:

**Table 14 Deposits**

|                                       | September 30<br>2011 | December 31<br>2010 |
|---------------------------------------|----------------------|---------------------|
|                                       | (In millions)        |                     |
| Non-interest-bearing demand           | \$ 28,296            | \$ 25,733           |
| Savings accounts                      | 5,155                | 4,668               |
| Interest-bearing transaction accounts | 18,317               | 13,423              |
| Money market accounts - domestic      | 23,284               | 27,420              |
| Money market accounts - foreign       | 423                  | 569                 |
| Low-cost deposits                     | 75,475               | 71,813              |
| Time deposits                         | 20,455               | 22,784              |
| Customer deposits                     | 95,930               | 94,597              |
| Corporate treasury time deposits      | 8                    | 17                  |
| Total deposits                        | \$ 95,938            | \$ 94,614           |

Total deposits at September 30, 2011 increased approximately \$1.3 billion compared to year-end 2010 levels. The overall increase in deposits was primarily driven by an increase in non-interest-bearing demand accounts and interest-bearing transaction accounts. This increase was partially offset by a decrease in money market accounts and time deposits. Regions continued to focus on shifting the overall deposit mix toward low-cost deposits, particularly non-interest bearing demand.

**Table of Contents****SHORT-TERM BORROWINGS**

The following is a summary of short-term borrowings:

**Table 15 Short-Term Borrowings**

|  | September 30<br>2011 | December 31<br>2010 |
|--|----------------------|---------------------|
|  | (In millions)        |                     |
| Company funding sources:                       |                      |                     |
| Federal funds purchased                        | \$ 14                | \$ 19               |
| Securities sold under agreements to repurchase | 504                  | 763                 |
| Federal Home Loan Bank advances                |                      | 500                 |
| Treasury, tax and loan notes                   | 88                   | 118                 |
| Other short-term borrowings                    | 33                   | 95                  |
|  | 639                  | 1,495               |
| Customer-related borrowings:                   |                      |                     |
| Securities sold under agreements to repurchase | 1,451                | 1,934               |
| Brokerage customer position liabilities        | 454                  | 324                 |
| Short-sale liability                           | 334                  | 174                 |
| Customer collateral                            | 65                   | 10                  |
|  | 2,304                | 2,442               |
|  | \$ 2,943             | \$ 3,937            |

**COMPANY FUNDING SOURCES**

Federal funds purchased and securities sold under agreements to repurchase used for funding purposes totaled \$518 million at September 30, 2011 compared to \$782 million at December 31, 2010. The level of these borrowings can fluctuate significantly on a day-to-day basis, depending on funding needs and which sources of funds are used to satisfy those needs. All such arrangements are considered typical of the banking and brokerage industries and are accounted for as borrowings.

As another source of funding, the Company utilizes short-term borrowings through the issuance of Federal Home Loan Bank ( FHLB ) advances. FHLB borrowings are used to satisfy short-term borrowing requirements and can also fluctuate between periods. There were no short-term FHLB borrowings outstanding at September 30, 2011, compared to \$500 million at December 31, 2010. See the Liquidity section for discussion of Regions borrowing capacity with the FHLB.

Treasury, tax and loan notes consist of borrowings from the Federal Reserve Bank. At September 30, 2011, Regions had \$88 million outstanding under this program, compared to \$118 million at December 31, 2010. See the Liquidity section for further detail of Regions borrowing capacity with the Federal Reserve Bank.

Other short-term borrowings are related to Morgan Keegan and include borrowings under certain lines of credit that Morgan Keegan maintains with unaffiliated banks totaling \$33 million and \$95 million at September 30, 2011 and December 31, 2010, respectively. The lines of credit provide for maximum borrowings of \$585 million as of September 30, 2011.

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Selected data for short-term borrowings used for funding purposes for the quarter ended September 30, 2011 is presented below:

|  | <b>(Dollars in millions)</b> |
|--|------------------------------|
| <b>Federal funds purchased:</b>  |                              |
| Balance at quarter-end   | \$ 14                        |
| Average outstanding (based on average daily balances)  | 17                           |
| Maximum amount outstanding at any month-end during the quarter   | 17                           |
| Weighted-average interest rate at quarter-end  | 0.2%                         |
| Weighted-average interest rate on amounts outstanding during the quarter (based on average daily balances) | 0.1%                         |
| <b>Securities sold under agreements to repurchase:</b>   |                              |
| Balance at quarter-end   | \$ 504                       |
| Average outstanding (based on average daily balances)  | 253                          |
| Maximum amount outstanding at any month-end during the quarter   | 504                          |
| Weighted-average interest rate at quarter-end  | 0.1%                         |
| Weighted-average interest rate on amounts outstanding during the quarter (based on average daily balances) | 0.2%                         |
| <b>CUSTOMER-RELATED BORROWINGS</b>   |                              |

Repurchase agreements are also offered as commercial banking products as short-term investment opportunities for customers. The balance totaled \$1.5 billion at September 30, 2011 and \$1.9 billion at December 31, 2010. The level of these borrowings can fluctuate significantly on a day-to-day basis.

Regions, through Morgan Keegan, maintains two types of liabilities for its brokerage customers that are classified as short-term borrowings since Morgan Keegan pays its customers interest related to these liabilities. The brokerage customer position liability represents liquid funds in customers' brokerage accounts. The short-sale liability represents traditional obligations to deliver to customers securities at a predetermined date and price. Balances due to brokerage customers totaled \$454 million at September 30, 2011 compared to \$324 million at December 31, 2010. The short-sale liability was \$334 million at September 30, 2011 compared to \$174 million at December 31, 2010. The balances of these liabilities fluctuate frequently based on customer activity.

Customer collateral increased \$55 million to \$65 million at September 30, 2011 from \$10 million at December 31, 2010. This balance includes cash collateral posted by customers related to derivative transactions by swap customers of Morgan Keegan.

**Table of Contents****LONG-TERM BORROWINGS**

Long-term borrowings are summarized as follows:

**Table 16 Long-Term Borrowings**

|   | September 30<br>2011 | December 31<br>2010 |
|---|----------------------|---------------------|
|   | (In millions)        |                     |
| <b>Regions Financial Corporation (Parent):</b>  |                      |                     |
| LIBOR floating rate senior notes due June 2012  | \$ 350               | \$ 350              |
| 4.875% senior notes due April 2013              | 249                  | 249                 |
| 7.75% senior notes due November 2014            | 693                  | 692                 |
| 5.75% senior notes due June 2015                | 496                  | 495                 |
| 7.75% subordinated notes due March 2011         |                      | 502                 |
| 7.00% subordinated notes due March 2011         |                      | 500                 |
| 6.375% subordinated notes due May 2012          | 600                  | 599                 |
| 7.75% subordinated notes due September 2024     | 100                  | 100                 |
| 6.75% subordinated debentures due November 2025 | 162                  | 162                 |
| 7.375% subordinated notes due December 2037     | 300                  | 300                 |
| 6.625% junior subordinated notes due May 2047   | 498                  | 498                 |
| 8.875% junior subordinated notes due June 2048  | 345                  | 345                 |
| Other long-term debt                            | 6                    | 7                   |
| Valuation adjustments on hedged long-term debt  | 103                  | 108                 |
|   | 3,902                | 4,907               |
| <b>Regions Bank:</b>                            |                      |                     |
| Federal Home Loan Bank structured advances      |                      | 200                 |
| Other Federal Home Loan Bank advances           | 1,915                | 3,515               |
| 3.25% senior bank notes due December 2011       | 2,000                | 2,000               |
| 4.85% subordinated notes due April 2013         | 496                  | 494                 |
| 5.20% subordinated notes due April 2015         | 347                  | 347                 |
| 7.50% subordinated notes due May 2018           | 750                  | 750                 |
| 6.45% subordinated notes due June 2037          | 497                  | 497                 |
| Other long-term debt                            | 175                  | 376                 |
| Valuation adjustments on hedged long-term debt  | 58                   | 104                 |
|   | 6,238                | 8,283               |
|   | \$ 10,140            | \$ 13,190           |

Long-term borrowings decreased approximately \$3.1 billion since year-end 2010 due primarily to the maturing of approximately \$1.0 billion of subordinated notes at the parent level during the first nine months of 2011. Approximately \$1.8 billion of FHLB advances and \$200 million of other long-term debt at the bank level also matured during the first nine months of 2011. FHLB structured advances are convertible quarterly at the option of the FHLB. The convertible feature provides that after a specified date in the future, the advances will remain at a fixed rate, or Regions will have the option to either pay off the advance or convert from a fixed rate to a variable rate based on the LIBOR index. The FHLB structured advances had weighted-average interest rates of 2.5% at December 31, 2010. Other FHLB advances have a weighted-average interest rate of 1.0% at both September 30, 2011 and December 31, 2010, respectively, with maturities ranging from one to twenty years.

**STOCKHOLDERS EQUITY**

Stockholders' equity was \$17.3 billion at September 30, 2011 compared to \$16.7 billion at December 31, 2010. During the first nine months of 2011, net income increased stockholders' equity by \$333 million, while



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cash dividends declared for common stock reduced equity by \$39 million. Preferred dividends and accretion reduced equity by \$160 million and changes in accumulated other comprehensive income, primarily related to market valuation adjustments related to available for sale securities and derivatives, increased equity by \$352 million.

Regions' ratio of stockholders' equity to total assets was 13.30 percent at September 30, 2011, compared to 12.64 percent at December 31, 2010. Regions' ratio of tangible common stockholders' equity to tangible assets was 6.48 percent at September 30, 2011, compared to 6.04 percent at December 31, 2010 (see Table 19 "GAAP to Non-GAAP Reconciliation" for further discussion).

See Note 6 "Stockholders' Equity and Comprehensive Income (Loss)" for further information related to common shares available for repurchase and dividends.

## **REGULATORY CAPITAL REQUIREMENTS**

Regions and Regions Bank are required to comply with regulatory capital requirements established by Federal banking agencies. These regulatory capital requirements involve quantitative measures of the Company's assets, liabilities and certain off-balance sheet items, and also qualitative judgments by the regulators. Failure to meet minimum capital requirements can subject the Company to a series of increasingly restrictive regulatory actions. Currently, there are two basic measures of capital adequacy: a risk-based measure and a leverage measure.

The risk-based capital requirements are designed to make regulatory capital requirements more sensitive to differences in credit and market risk profiles among banks and bank holding companies, to account for off-balance sheet exposure and interest rate risk, and to minimize disincentives for holding liquid assets. Assets and off-balance sheet items are assigned to broad risk categories, each with specified risk-weighting factors. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. Banking organizations that are considered to have excessive interest rate risk exposure are required to maintain higher levels of capital.

The minimum standard for the ratio of total capital to risk-weighted assets is 8 percent. At least 50 percent of that capital level must consist of common equity, undivided profits and non-cumulative perpetual preferred stock, senior perpetual preferred stock issued to the U.S. Treasury under the Capital Purchase Program ("CPP"), minority interests relating to qualifying common or noncumulative perpetual preferred stock issued by a consolidated U.S. depository institution or foreign bank subsidiary, less goodwill, deferred tax assets and certain other intangibles ("Tier 1 capital"). The remainder ("Tier 2 capital") may consist of a limited amount of other preferred stock, mandatorily convertible securities, subordinated debt, and a limited amount of the allowance for loan losses. The sum of Tier 1 capital and Tier 2 capital is total risk-based capital or total capital. However, under the Collins Amendment, which was passed as a section of the Dodd-Frank Act, trust preferred securities will be eliminated as an element of Tier 1 capital. This disallowance of trust preferred securities will be phased in from January 1, 2013 to January 1, 2016. Debt or equity instruments issued to the Federal government as part of the CPP are exempt from the Collins Amendment. As of September 30, 2011, Regions had \$846 million of trust preferred securities that are subject to the Collins Amendment and \$3.5 billion of preferred equity that is exempt from the Collins Amendment.

The banking regulatory agencies also have adopted regulations that supplement the risk-based guidelines to include a minimum ratio of 3 percent of Tier 1 capital to average assets less goodwill and disallowed deferred tax assets (the "Leverage ratio"). Depending upon the risk profile of the institution and other factors, the regulatory agencies may require a Leverage ratio of 1 percent to 2 percent above the minimum 3 percent level.

In recent years, banking regulators began supplementing their assessment of the capital adequacy of a bank based on a variation of Tier 1 capital, known as Tier 1 common equity. While not codified, analysts and banking

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regulators have assessed Regions' capital adequacy using the tangible common stockholders' equity and/or the Tier 1 common equity measure. Because tangible common stockholders' equity and Tier 1 common equity are not formally defined by GAAP or codified in the federal banking regulations, these measures are considered to be non-GAAP financial measures and other entities may calculate them differently than Regions' disclosed calculations (see Table 19 "GAAP to Non-GAAP Reconciliations" for further details).

Regions is evaluating the anticipated impact of Basel III, which will begin in 2013 and is expected to be fully phased-in on January 1, 2019. The Company's estimated Tier 1 common and Tier 1 capital ratios as of September 30, 2011, based on Regions' current understanding of the guidelines, were approximately 7.7 and 11.3 percent, respectively, above the Basel III minimums of 7 percent for Tier 1 common and 8.5 percent for Tier 1 capital. Based on Regions' understanding of the calculation for the liquidity coverage ratio under Basel III, Regions currently meets the requirement due to the Company's current cash and investment positions. Should Regions' cash position or investment mix change in the future, Regions' ability to meet the liquidity coverage ratio may be impacted. Additionally, there is still need for clarification of the Basel III rules as well as interpretation and implementation by U.S. banking regulators, so the ultimate impact of Basel III on Regions is not completely known at this point. Because the Basel III capital calculations are not formally defined by GAAP and are not currently codified in the federal banking regulations, these measures are considered to be non-GAAP financial measures, and other entities may calculate them differently than Regions' disclosed calculations (see Table 19 "GAAP to Non-GAAP Reconciliations" for further details).

See the "Supervision and Regulation - Capital Requirements" subsection of the "Business" section and the "Risk Factors" section of Regions' Annual Report on Form 10-K for the year ended December 31, 2010 for more information.

The following chart summarizes the applicable holding company and bank regulatory capital requirements. Regions' capital ratios at September 30, 2011 and December 31, 2010 exceeded all regulatory requirements.

**Table 17 Regulatory Capital Requirements**

|                                  | September 30,<br>2011 Ratio | December 31,<br>2010 Ratio | To Be<br>Well<br>Capitalized |
|----------------------------------|-----------------------------|----------------------------|------------------------------|
| <b>Tier 1 common (non-GAAP):</b> |                             |                            |                              |
| Regions Financial Corporation    | 8.16%                       | 7.85%                      | NA(1)                        |
| <b>Tier 1 capital:</b>           |                             |                            |                              |
| Regions Financial Corporation    | 12.84%                      | 12.40%                     | 6.00%                        |
| Regions Bank                     | 12.36                       | 11.68                      | 6.00                         |
| <b>Total capital:</b>            |                             |                            |                              |
| Regions Financial Corporation    | 16.53%                      | 16.35%                     | 10.00%                       |
| Regions Bank                     | 15.46                       | 14.93                      | 10.00                        |
| <b>Leverage:</b>                 |                             |                            |                              |
| Regions Financial Corporation    | 9.67%                       | 9.30%                      | 5.00%                        |
| Regions Bank                     | 9.40                        | 8.85                       | 5.00                         |

(1) The Board of Governors of the Federal Reserve System has proposed 5% as the level of Tier 1 common capital sufficient to withstand adverse economic conditions.

**LIQUIDITY***GENERAL*

Liquidity is an important factor in the financial condition of Regions and affects Regions' ability to meet the borrowing needs and deposit withdrawal requirements of its customers. Regions intends to fund obligations primarily through cash generated from normal operations. In addition to these obligations, Regions has

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obligations related to potential litigation contingencies. See Note 13 Commitments and Contingencies to the consolidated financial statements for additional discussion of the Company's funding requirements.

Assets, consisting principally of loans and securities, are funded by customer deposits, purchased funds, borrowed funds and stockholders equity. Regions' goal in liquidity management is to satisfy the cash flow requirements of depositors and borrowers, while at the same time meeting the Company's cash flow needs. The challenges of the current market environment demonstrate the importance of having and using various sources of liquidity to satisfy the Company's funding requirements.

In order to ensure an appropriate level of liquidity is maintained, Regions performs specific procedures including scenario analyses and stress testing at the bank, holding company, and affiliate levels. Regions' policy is to maintain a sufficient level of funding to meet projected cash needs, including all debt service and maturities, for the subsequent two years at the parent company and acceptable periods for the bank and other affiliates. The Company's current non-investment grade credit ratings make access to short-term unsecured funding markets unreliable; therefore, the Company's funding and contingency planning does not currently include any reliance on unsecured sources.

The securities portfolio is one of Regions' primary sources of liquidity. Maturities of securities provide a constant flow of funds available for cash needs (see Note 2 Securities to the consolidated financial statements). The agency guaranteed mortgage portfolio is another source of liquidity in various secured borrowing capacities. In anticipation of regulatory changes proposed within the Basel III framework, in particular the liquidity coverage ratio, Regions increased its holdings in securities backed by the Government National Mortgage Association (GNMA), which are explicitly backed by the U.S. Government.

Maturities in the loan portfolio also provide a steady flow of funds. Additional funds are provided from payments on consumer loans and one-to-four family residential first mortgage loans. In addition, liquidity needs can also be met by borrowing funds in state and national money markets. Historically, Regions' liquidity has been enhanced by its relatively stable customer deposit base. During 2010 and 2011, Regions' customer base grew substantially in response to competitive offers and customers' desire to lock-in rates in the falling rate environment, as well as the introduction of new consumer and business checking products.

Regions elected to exit the FDIC's TAG program on July 1, 2010. The TAG program is a component of the Temporary Liquidity Guarantee Program, whereby the FDIC guarantees all funds held at participating institutions beyond the \$250,000 deposit insurance limit in qualifying transaction accounts. The decision to exit the program did not have a significant impact on liquidity. The Dodd-Frank Act permanently increased the FDIC coverage limit to \$250,000. As a result of the Dodd-Frank Act, effective December 31, 2010, unlimited coverage for non-interest bearing demand transaction accounts will be provided until January 1, 2013.

Due to the potential for uncertainty and inconsistency in the unsecured funding markets, Regions has been maintaining higher levels of cash liquidity by depositing excess cash with the Federal Reserve Bank, which is the primary component of the balance sheet line item, interest-bearing deposits in other banks. At September 30, 2011, Regions had over \$5.9 billion in excess cash on deposit with the Federal Reserve. Regions' borrowing availability with the Federal Reserve Bank as of September 30, 2011, based on assets available for collateral at that date, was \$19.3 billion.

Regions periodically accesses funding markets through sales of securities with agreements to repurchase. Repurchase agreements are also offered through a commercial banking sweep product as a short-term investment opportunity for customers. All such arrangements are considered typical of the banking and brokerage industries and are accounted for as borrowings.

Regions' financing arrangement with FHLB Atlanta adds additional flexibility in managing its liquidity position. As of September 30, 2011, Regions' borrowing availability from FHLB Atlanta totaled \$4.0 billion.

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FHLB borrowing capacity is contingent on the amount of collateral pledged to the FHLB. Regions Bank and its subsidiaries have pledged certain residential first mortgage loans on one-to-four family dwellings and home equity lines of credit as collateral for the FHLB advances outstanding. Additionally, investment in FHLB stock is required in relation to the level of outstanding borrowings. Regions held \$282 million in FHLB stock at September 30, 2011. The FHLB has been and is expected to continue to be a reliable and economical source of funding.

In February 2010, Regions filed a shelf registration statement with the U.S. Securities and Exchange Commission. This shelf registration does not have a capacity limit and can be utilized by Regions to issue various debt and/or equity securities. The registration statement will expire in February 2013.

Regions Bank Note program allows Regions Bank to issue up to \$20 billion aggregate principal amount of bank notes outstanding at any one time. No issuances have been made under this program as of September 30, 2011. Notes issued under the program may be senior notes with maturities from 30 days to 15 years and subordinated notes with maturities from 5 years to 30 years. These notes are not deposits and they are not insured or guaranteed by the FDIC. Regions may, from time to time, consider opportunistically retiring outstanding issued securities, including subordinated debt, trust preferred securities and preferred shares in privately negotiated or open market transactions for cash or common shares. Regulatory approval would be required for retirement of some instruments.

Morgan Keegan maintains certain lines of credit with unaffiliated banks to manage liquidity in the ordinary course of business. See the Short-Term Borrowings section for further detail.

*RATINGS*

During the first nine months of 2011, the only rating action taken occurred on August 5, 2011 when Standard & Poor's (S&P) affirmed their current ratings for Regions Financial Corporation and Regions Bank and revised their outlook to stable from negative. Throughout 2010, Regions experienced rating actions by S&P, Moody's Investors Service (Moody's), Fitch Ratings (Fitch) and Dominion Bond Rating Service (DBRS). The agencies downgraded obligations of Regions Financial Corporation and Regions Bank.

At September 30, 2011, S&P and Moody's credit ratings for Regions Financial Corporation were below investment grade. For Regions Bank, Moody's credit ratings were below investment grade. Also, Moody's, Fitch, and DBRS continue to have negative outlooks for Regions Financial Corporation and Regions Bank.

Table 18 Credit Ratings reflects the current debt ratings information of Regions Financial Corporation and Regions Bank by S&P, Moody's, Fitch and DBRS.

**Table of Contents****Table 18 Credit Ratings**

|                                      | As of September 30, 2011 and December 31, 2010 |          |          |          |
|--------------------------------------|--|----------|----------|----------|
|                                      | S&P  | Moody's  | Fitch    | DBRS     |
| <b>Regions Financial Corporation</b> |  |          |          |          |
| Senior notes                         | BB+  | Ba3      | BBB-     | BBB      |
| Subordinated notes                   | BB   | B1       | BB+      | BBBL     |
| Junior subordinated notes            | B  | B2       | BB       | BBBL     |
| <b>Regions Bank</b>                  |  |          |          |          |
| Short-term debt                      | A-3  | NP*      | F3       | R-2H     |
| Long-term bank deposits              | BBB-   | Ba1      | BBB      | BBBH     |
| Long-term debt                       | BBB-   | Ba2      | BBB-     | BBBH     |
| Subordinated debt                    | BB+  | Ba3      | BB+      | BBB      |
| <b>Outlook</b>                       |  |          |          |          |
| September 30, 2011                   | Stable   | Negative | Negative | Negative |
| December 31, 2010                    | Negative                                       | Negative | Negative | Negative |

\* Not Prime

In general, ratings agencies base their ratings on many quantitative and qualitative factors, including capital adequacy, liquidity, asset quality, business mix, probability of government support, and level and quality of earnings. Any downgrade in credit ratings by one or more ratings agencies may impact Regions in several ways, including, but not limited to, Regions' access to the capital markets or short-term funding, borrowing cost and capacity, collateral requirements, acceptability of its letters of credit, funding of variable rate demand notes (VRDNs), as well as FDIC insurance costs, thereby potentially adversely impacting Regions' financial condition and liquidity. See the Risk Factors section in the Annual Report on Form 10-K for the year ended December 31, 2010 for more information.

A security rating is not a recommendation to buy, sell or hold securities, and the ratings are subject to revision or withdrawal at any time by the assigning rating agency. Each rating should be evaluated independently of any other rating.

**OPERATING RESULTS**

The table below presents computations of earnings and certain other financial measures including efficiency ratio, return on average tangible common stockholders' equity, end of period tangible common stockholders' equity, Tier 1 common equity, and Basel III ratios, all of which are non-GAAP. The regulatory charge and related tax benefit is included in accordance with generally accepted accounting principles (GAAP). Regions believes that the exclusion of the regulatory charge and related tax benefit in expressing earnings and certain other financial measures provides a meaningful base for period-to-period comparisons which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business because management does not consider the regulatory charge and related tax benefit to be relevant to ongoing operating results. Management and the Board of Directors utilize these non-GAAP financial measures as follows:

Preparation of Regions' operating budgets

Monthly financial performance reporting

Monthly close-out flash reporting of consolidated results (management only)

Presentations to investors of Company performance.

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Regions believes that presenting these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management and the Board of Directors.

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The efficiency ratio, which is a measure of productivity, is generally calculated as non-interest expense divided by total revenue on a fully taxable-equivalent basis. Management uses the efficiency ratio to monitor performance and believes this measure provides meaningful information to investors. Non-interest expense (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest expense (non-GAAP), which is the numerator for the efficiency ratio. Net interest income on a fully-taxable equivalent basis (GAAP) and non-interest income (GAAP) are added together to arrive at total revenue. Adjustments are made to arrive at adjusted total revenue (non-GAAP), which is the denominator for the efficiency ratio. Regions believes that the exclusion of these adjustments provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management.

Tangible common stockholders' equity ratios have become a focus of some investors in analyzing the capital position of the Company absent the effects of intangible assets and preferred stock. Traditionally, the Federal Reserve and other banking regulatory bodies have assessed a bank's capital adequacy based on Tier 1 capital, the calculation of which is codified in federal banking regulations. In connection with the Federal Reserve's Supervisory Capital Assessment Program, these regulators began supplementing their assessment of the capital adequacy of a bank based on a variation of Tier 1 capital, known as Tier 1 common equity. While not codified, analysts and banking regulators have assessed Regions' capital adequacy using the tangible common stockholders' equity and/or the Tier 1 common equity measure. Because tangible common stockholders' equity and Tier 1 common equity are not formally defined by GAAP or codified in the federal banking regulations, these measures are considered to be non-GAAP financial measures and other entities may calculate them differently than Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity and Tier 1 common equity, Regions believes that it is useful to provide investors the ability to assess Regions' capital adequacy on these same bases.

Tier 1 common equity is often expressed as a percentage of risk-weighted assets. Under the risk-based capital framework, a bank's balance sheet assets and credit equivalent amounts of off-balance sheet items are assigned to one of four broad risk categories. The aggregated dollar amount in each category is then multiplied by the risk weighting assigned to that category. The resulting weighted values from each of the four categories are added together and this sum is the risk-weighted assets total that, as adjusted, comprises the denominator of certain risk-based capital ratios. Tier 1 capital is then divided by this denominator (risk-weighted assets) to determine the Tier 1 capital ratio. Adjustments are made to Tier 1 capital to arrive at Tier 1 common equity (non-GAAP). Tier 1 common equity is also divided by the risk-weighted assets to determine the Tier 1 common equity ratio. The amounts disclosed as risk-weighted assets are calculated consistent with banking regulatory requirements.

Regions currently calculates its risk-based capital ratios under guidelines adopted by the Federal Reserve based on the 1988 Capital Accord (Basel I) of the Basel Committee on Banking Supervision (the Basel Committee). In December 2010, the Basel Committee released its final framework for Basel III, which will strengthen international capital and liquidity regulation. When implemented by U.S. bank regulatory agencies and fully phased-in, Basel III will change capital requirements and place greater emphasis on common equity. Implementation of Basel III will begin on January 1, 2013, and will be phased in over a multi-year period. The U.S. bank regulatory agencies have not yet finalized regulations governing the implementation of Basel III. Accordingly, the calculations provided below are estimates, based on Regions' current understanding of the framework, including the Company's reading of the requirements, and informal feedback received through the regulatory process. Regions' understanding of the framework is evolving and will likely change as the regulations are finalized. Because the Basel III implementation regulations are not formally defined by GAAP and have not yet been finalized and codified, these measures are considered to be non-GAAP financial measures,

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and other entities may calculate them differently from Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using the Basel III framework, Regions believes that it is useful to provide investors the ability to assess Regions' capital adequacy on the same basis.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, Regions has policies and procedures in place to identify and address income and/or expenses that qualify for non-GAAP presentation, including authorization and system controls to ensure accurate period to period comparisons. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. In particular, a measure of earnings that excludes the regulatory charge and the related tax benefit does not represent the amount that effectively accrues directly to stockholders (i.e. the regulatory charge is a reduction in earnings and stockholders' equity).

The following tables provide: 1) a reconciliation of net income (loss) available to common shareholders (GAAP) to net income (loss) available to common shareholders, excluding regulatory charge and related tax benefit (non-GAAP), 2) a reconciliation of non-interest expense (GAAP) to adjusted non-interest expense (non-GAAP), 3) a reconciliation of non-interest income (GAAP) to adjusted non-interest income (non-GAAP), 4) a computation of adjusted total revenue (non-GAAP), 5) a computation of the efficiency ratio (non-GAAP), 6) a computation of return on average assets, excluding regulatory charge and related tax benefit (non-GAAP), 7) a reconciliation of average and ending stockholders' equity (GAAP) to average and ending tangible common stockholders' equity (non-GAAP) and calculations of related ratios, 8) a reconciliation of stockholders' equity (GAAP) to Tier 1 capital (regulatory) and to Tier 1 common equity (non-GAAP) and calculations of related ratios, and 9) a reconciliation of stockholders' equity (GAAP) to Basel III Tier 1 capital (non-GAAP), Basel III total capital (non-GAAP) and Basel III Tier 1 common (non-GAAP) and calculations of related ratios.

**Table of Contents****Table 19 GAAP to Non-GAAP Reconciliations**

|  |     | Three Months Ended<br>September 30 |            | Nine Months Ended<br>September 30 |            |
|--|-----|------------------------------------|------------|-----------------------------------|------------|
|  |     | 2011                               | 2010       | 2011                              | 2010       |
| <b>(Dollars in millions, except per share data)</b>  |     |                                    |            |                                   |            |
| <b>INCOME (LOSS)</b>   |     |                                    |            |                                   |            |
| Net income (loss) (GAAP)   |     | \$ 155                             | \$ (155)   | \$ 333                            | \$ (628)   |
| Preferred dividends and accretion (GAAP)   |     | (54)                               | (54)       | (160)                             | (171)      |
| Net income (loss) available to common shareholders (GAAP)  | A   | 101                                | (209)      | 173                               | (799)      |
| Regulatory charge  |     |                                    |            |                                   | 200        |
| Income tax benefit related to regulatory charge  |     |                                    |            | (44)                              |            |
| Net income (loss) available to common shareholders, excluding regulatory charge and related tax benefit (non-GAAP) | B   | \$ 101                             | \$ (209)   | \$ 129                            | \$ (599)   |
| <b>EFFICIENCY RATIO</b>  |     |                                    |            |                                   |            |
| Non-interest expense (GAAP)  |     | \$ 1,066                           | \$ 1,163   | \$ 3,431                          | \$ 3,719   |
| Significant items:   |     |                                    |            |                                   |            |
| Regulatory charge  |     |                                    |            |                                   | (200)      |
| Loss on early extinguishment of debt   |     |                                    |            |                                   | (53)       |
| Securities impairment, net   |     |                                    | (1)        |                                   | (2)        |
| Branch consolidation and property and equipment charges  |     |                                    |            | (77)                              | (8)        |
| Adjusted non-interest expense (non-GAAP)   | C   | \$ 1,066                           | \$ 1,162   | \$ 3,354                          | \$ 3,456   |
| Net interest income, taxable-equivalent basis (GAAP)   |     | \$ 866                             | \$ 876     | \$ 2,610                          | \$ 2,578   |
| Non-interest income (GAAP)   |     | 745                                | 750        | 2,369                             | 2,318      |
| Significant items:   |     |                                    |            |                                   |            |
| Securities (gains) losses, net   |     | 1                                  | (2)        | (105)                             | (61)       |
| Leveraged lease termination (gains) losses, net  |     | 2                                  |            | 2                                 | (19)       |
| Loss on sale of mortgage loans   |     |                                    |            | 3                                 |            |
| Adjusted non-interest income (non-GAAP)  |     | 748                                | 748        | 2,269                             | 2,238      |
| Adjusted total revenue (non-GAAP)  | D   | \$ 1,614                           | \$ 1,624   | \$ 4,879                          | \$ 4,816   |
| Efficiency ratio (non-GAAP)  | C/D | 66.01%                             | 71.58%     | 68.74%                            | 71.76%     |
| <b>RETURN ON AVERAGE ASSETS</b>  |     |                                    |            |                                   |            |
| Average assets (GAAP)  | E   | \$ 129,759                         | \$ 133,729 | \$ 130,545                        | \$ 136,838 |
| Return on average assets (GAAP) (1)  | A/E | 0.31%                              | (0.62%)    | 0.18%                             | (0.78%)    |
| Return on average assets, excluding regulatory charge and related tax benefit (non-GAAP) (1)                       | B/E | 0.31%                              | (0.62%)    | 0.13%                             | (0.59%)    |
| <b>RETURN ON AVERAGE TANGIBLE COMMON STOCKHOLDERS EQUITY</b>   |     |                                    |            |                                   |            |
| Average stockholders' equity (GAAP)  |     | \$ 17,069                          | \$ 17,382  | \$ 16,851                         | \$ 17,578  |
| Less: Average intangible assets (GAAP)   |     | 5,998                              | 5,989      | 5,947                             | 6,018      |
| Average deferred tax liability related to intangibles (GAAP)   |     | (224)                              | (250)      | (230)                             | (257)      |
| Average preferred equity (GAAP)  |     | 3,402                              | 3,364      | 3,393                             | 3,514      |
| Average tangible common stockholders' equity (non-GAAP)  | F   | \$ 7,893                           | \$ 8,279   | \$ 7,741                          | \$ 8,303   |
| Return on average tangible common stockholders' equity (non-GAAP) (1)  | A/F | 5.05%                              | (10.00%)   | 2.99%                             | (12.87%)   |

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|   |     |       |          |       |         |
|---|-----|-------|----------|-------|---------|
| Return on average tangible common stockholders equity, excluding regulatory charge and related tax benefit (non-GAAP) (1) | B/F | 5.05% | (10.00%) | 2.23% | (9.65%) |
|---|-----|-------|----------|-------|---------|

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|  |     | September 30<br>2011 | December 31<br>2010 | September 30<br>2010 |
|--|-----|----------------------|---------------------|----------------------|
| <b>TANGIBLE COMMON RATIOS</b>  |     |                      |                     |                      |
| Ending stockholders' equity (GAAP)   |     | \$ 17,263            | \$ 16,734           | \$ 17,163            |
| Less: Ending intangible assets (GAAP)  |     | 6,039                | 5,946               | 5,975                |
| Ending deferred tax liability related to intangibles (GAAP)  |     | (220)                | (240)               | (246)                |
| Ending preferred equity (GAAP)   |     | 3,409                | 3,380               | 3,370                |
| Ending tangible common stockholders' equity (non-GAAP)   | G   | \$ 8,035             | \$ 7,648            | \$ 8,064             |
| Ending total assets (GAAP)   |     | \$ 129,762           | \$ 132,351          | \$ 133,498           |
| Less: Ending intangible assets (GAAP)  |     | 6,039                | 5,946               | 5,975                |
| Ending deferred tax liability related to intangibles (GAAP)  |     | (220)                | (240)               | (246)                |
| Ending tangible assets (non-GAAP)  | H   | \$ 123,943           | \$ 126,645          | \$ 127,769           |
| End of period shares outstanding   | I   | 1,259                | 1,256               | 1,256                |
| Tangible common stockholders' equity to tangible assets (non-GAAP)   | G/H | 6.48%                | 6.04%               | 6.31%                |
| Tangible common book value per share (non-GAAP)  | G/I | \$ 6.38              | \$ 6.09             | \$ 6.42              |
| <b>TIER 1 COMMON RISK-BASED RATIO (2)</b>  |     |                      |                     |                      |
| Stockholders' equity (GAAP)  |     | \$ 17,263            | \$ 16,734           | \$ 17,163            |
| Accumulated other comprehensive (income) loss  |     | (92)                 | 260                 | (208)                |
| Non-qualifying goodwill and intangibles  |     | (5,649)              | (5,706)             | (5,729)              |
| Disallowed deferred tax assets   |     | (506)                | (424)               | (427)                |
| Disallowed servicing assets  |     | (36)                 | (27)                | (20)                 |
| Qualifying non-controlling interests   |     | 92                   | 92                  | 92                   |
| Qualifying trust preferred securities  |     | 846                  | 846                 | 846                  |
| Tier 1 capital (regulatory)  |     | 11,918               | 11,775              | 11,717               |
| Qualifying non-controlling interests   |     | (92)                 | (92)                | (92)                 |
| Qualifying trust preferred securities  |     | (846)                | (846)               | (846)                |
| Preferred stock  |     | (3,409)              | (3,380)             | (3,370)              |
| Tier 1 common equity (non-GAAP)  | J   | \$ 7,571             | \$ 7,457            | \$ 7,409             |
| Risk-weighted assets (regulatory)  | K   | \$ 92,786            | \$ 94,966           | \$ 97,088            |
| Tier 1 common risk-based ratio (non-GAAP)  | J/K | 8.16%                | 7.85%               | 7.63%                |
| <b>BASEL III RATIOS</b>  |     |                      |                     |                      |
| Stockholders' equity (GAAP)  |     | \$ 17,263            |                     |                      |
| Non-qualifying goodwill and intangibles (3)  |     | (5,820)              |                     |                      |
| Adjustments, including other comprehensive income related to cash flow hedges,<br>disallowed deferred tax assets, threshold deductions and other adjustments |     | (809)                |                     |                      |
|  |     | 10,634               |                     |                      |
| Qualifying non-controlling interests   |     | 4                    |                     |                      |
| Basel III tier 1 capital (non-GAAP)  | L   | 10,638               |                     |                      |
| Basel III qualifying subordinated debt and redeemable preferred stock  |     | 2,993                |                     |                      |
| Allowance for loan and lease losses includible in Tier 2 capital   |     | 1,181                |                     |                      |
| Basel III total capital (non-GAAP)   | M   | 14,812               |                     |                      |
| Basel III tier 1 capital (non-GAAP)  |     | 10,638               |                     |                      |
| Preferred stock  |     | (3,409)              |                     |                      |
| Qualifying non-controlling interests   |     | (4)                  |                     |                      |
| Basel III tier 1 common (non-GAAP)   | N   | \$ 7,225             |                     |                      |

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|   |     |        |
|---|-----|--------|
| Basel I risk-weighted assets (regulatory)     |     | 92,786 |
| Basel III risk-weighted assets (non-GAAP) (4) | O   | 94,389 |
| Basel III tier 1 capital ratio (non-GAAP)     | L/O | 11.27% |
| Basel III total capital ratio (non-GAAP)      | M/O | 15.69% |
| Basel III tier 1 common ratio (non-GAAP)      | N/O | 7.65%  |

- (1) Income statement amounts have been annualized in calculation.
- (2) Current quarter amount and the resulting ratio is estimated.
- (3) Under Basel III, regulatory capital must be reduced by purchased credit card relationship intangible assets. These assets are partially allowed in Basel I capital.
- (4) Regions continues to develop systems and internal controls to precisely calculate risk-weighted assets as required by Basel III. The amount included above is a reasonable approximation, based on Regions' understanding of the requirements.

**Table of Contents****NET INTEREST INCOME**

The following table presents an analysis of net interest income/margin for the three months ended September 30, 2011 and 2010:

**Table 20 Consolidated Average Daily Balances and Yield/Rate Analysis**

|  | Three Months Ended September 30 |                            |                |                    |                            |                |
|--|---------------------------------|----------------------------|----------------|--------------------|----------------------------|----------------|
|  | Average<br>Balance              | 2011<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | 2010<br>Income/<br>Expense | Yield/<br>Rate |
| (Dollars in millions; yields on taxable-equivalent basis)                  |                                 |                            |                |                    |                            |                |
| <b>Assets</b>  |                                 |                            |                |                    |                            |                |
| Interest-earning assets:   |                                 |                            |                |                    |                            |                |
| Federal funds sold and securities purchased under agreements to resell     | \$ 214                          | \$                         | %              | \$ 1,096           | \$ 1                       | 0.36%          |
| Trading account assets   | 1,181                           | 6                          | 2.02           | 1,214              | 9                          | 2.94           |
| Securities:  |                                 |                            |                |                    |                            |                |
| Taxable  | 24,100                          | 177                        | 2.91           | 23,863             | 214                        | 3.56           |
| Tax-exempt   | 31                              |                            |                | 39                 |                            |                |
| Loans held for sale  | 847                             | 7                          | 3.28           | 1,213              | 10                         | 3.27           |
| Loans, net of unearned income (1)(2)                                       | 80,513                          | 875                        | 4.31           | 85,616             | 926                        | 4.29           |
| Other interest-earning assets  | 6,933                           | 7                          | 0.40           | 4,308              | 6                          | 0.55           |
| Total interest-earning assets  | 113,819                         | 1,072                      | 3.74           | 117,349            | 1,166                      | 3.94           |
| Allowance for loan losses  | (3,150)                         |                            |                | (3,223)            |                            |                |
| Cash and due from banks  | 2,212                           |                            |                | 2,059              |                            |                |
| Other non-earning assets   | 16,878                          |                            |                | 17,544             |                            |                |
|  | \$ 129,759                      |                            |                | \$ 133,729         |                            |                |
| <b>Liabilities and Stockholders Equity</b>                                 |                                 |                            |                |                    |                            |                |
| Interest-bearing liabilities:  |                                 |                            |                |                    |                            |                |
| Savings accounts   | \$ 5,148                        | 1                          | 0.08           | \$ 4,517           | 1                          | 0.09           |
| Interest-bearing transaction accounts                                      | 16,651                          | 7                          | 0.17           | 13,606             | 7                          | 0.20           |
| Money market accounts  | 24,571                          | 18                         | 0.29           | 28,088             | 22                         | 0.31           |
| Time deposits  | 21,369                          | 86                         | 1.40           | 25,161             | 137                        | 2.16           |
| Total interest-bearing deposits (3)  | 67,739                          | 112                        | 0.66           | 71,372             | 167                        | 0.93           |
| Federal funds purchased and securities sold under agreements to repurchase | 1,823                           |                            |                | 2,176              | 1                          | 0.18           |
| Other short-term borrowings  | 816                             | 1                          | 0.49           | 866                | 2                          | 0.92           |
| Long-term borrowings   | 10,786                          | 93                         | 3.42           | 14,878             | 120                        | 3.20           |
| Total interest-bearing liabilities   | 81,164                          | 206                        | 1.01           | 89,292             | 290                        | 1.29           |
| Net interest spread  |                                 |                            | 2.73           |                    |                            | 2.65           |
| Non-interest-bearing deposits (3)  | 28,408                          |                            |                | 23,706             |                            |                |
| Other liabilities  | 3,118                           |                            |                | 3,349              |                            |                |
| Stockholders equity  | 17,069                          |                            |                | 17,382             |                            |                |
|  | \$ 129,759                      |                            |                | \$ 133,729         |                            |                |
| Net interest income/margin on a taxable-equivalent basis (4)               |                                 | \$ 866                     | 3.02%          |                    | \$ 876                     | 2.96%          |

Notes:

- (1) Loans, net of unearned income include non-accrual loans for all periods presented.
- (2) Interest income includes net loan fees of \$7 million and \$6 million for the three months ended September 30, 2011 and 2010, respectively.
- (3) Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.46% and 0.70% for the three months ended September 30, 2011 and 2010, respectively.
- (4) The computation of taxable-equivalent net interest income is based on the statutory federal income tax rate of 35%, adjusted for applicable state income taxes net of the related federal tax benefit.

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The following table presents an analysis of net interest income/margin for the nine months ended September 30, 2011 and 2010:

**Table 21 Consolidated Average Daily Balances and Yield/Rate Analysis**

|  | Nine Months Ended September 30 |                            |                |                    |                            |                |
|--|--------------------------------|----------------------------|----------------|--------------------|----------------------------|----------------|
|  | Average<br>Balance             | 2011<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | 2010<br>Income/<br>Expense | Yield/<br>Rate |
| (Dollars in millions; yields on taxable-equivalent basis)                  |                                |                            |                |                    |                            |                |
| <b>Assets</b>  |                                |                            |                |                    |                            |                |
| Interest-earning assets:   |                                |                            |                |                    |                            |                |
| Federal funds sold and securities purchased under agreements to resell     | \$ 273                         | \$                         | %              | \$ 608             | \$ 2                       | 0.44%          |
| Trading account assets   | 1,178                          | 21                         | 2.38           | 1,229              | 31                         | 3.37           |
| Securities:  |                                |                            |                |                    |                            |                |
| Taxable  | 24,540                         | 592                        | 3.23           | 23,845             | 680                        | 3.81           |
| Tax-exempt   | 31                             |                            |                | 43                 | 1                          | 3.11           |
| Loans held for sale  | 1,156                          | 29                         | 3.35           | 1,212              | 27                         | 2.98           |
| Loans, net of unearned income (1)(2)                                       | 81,336                         | 2,613                      | 4.30           | 87,520             | 2,814                      | 4.30           |
| Other interest-earning assets  | 6,006                          | 20                         | 0.45           | 5,669              | 21                         | 0.50           |
| Total interest-earning assets  | 114,520                        | 3,275                      | 3.82           | 120,126            | 3,576                      | 3.98           |
| Allowance for loan losses  | (3,186)                        |                            |                | (3,194)            |                            |                |
| Cash and due from banks  | 2,208                          |                            |                | 2,116              |                            |                |
| Other non-earning assets   | 17,003                         |                            |                | 17,790             |                            |                |
|  | \$ 130,545                     |                            |                | \$ 136,838         |                            |                |
| <b>Liabilities and Stockholders Equity</b>                                 |                                |                            |                |                    |                            |                |
| Interest-bearing liabilities:  |                                |                            |                |                    |                            |                |
| Savings accounts   | \$ 5,032                       | 3                          | 0.11           | \$ 4,404           | 3                          | 0.09           |
| Interest-bearing transaction accounts                                      | 14,605                         | 21                         | 0.19           | 14,981             | 26                         | 0.23           |
| Money market accounts  | 26,385                         | 59                         | 0.30           | 27,044             | 94                         | 0.46           |
| Time deposits  | 22,276                         | 294                        | 1.76           | 27,274             | 480                        | 2.35           |
| Total interest-bearing deposits (3)  | 68,298                         | 377                        | 0.74           | 73,703             | 603                        | 1.09           |
| Federal funds purchased and securities sold under agreements to repurchase | 1,998                          | 2                          | 0.13           | 1,988              | 3                          | 0.20           |
| Other short-term borrowings  | 893                            | 4                          | 0.60           | 932                | 5                          | 0.72           |
| Long-term borrowings   | 11,804                         | 282                        | 3.19           | 16,067             | 387                        | 3.22           |
| Total interest-bearing liabilities   | 82,993                         | 665                        | 1.07           | 92,690             | 998                        | 1.44           |
| Net interest spread  |                                |                            | 2.75           |                    |                            | 2.54           |
| Non-interest-bearing deposits (3)  | 27,547                         |                            |                | 23,407             |                            |                |
| Other liabilities  | 3,154                          |                            |                | 3,163              |                            |                |
| Stockholders equity  | 16,851                         |                            |                | 17,578             |                            |                |
|  | \$ 130,545                     |                            |                | \$ 136,838         |                            |                |
| Net interest income/margin on a taxable-equivalent basis (4)               |                                | \$ 2,610                   | 3.05%          |                    | \$ 2,578                   | 2.87%          |

Notes:

- (1) Loans, net of unearned income include non-accrual loans for all periods presented.
- (2) Interest income includes net loan fees of \$36 million and \$28 million for the nine months ended September 30, 2011 and 2010, respectively.
- (3) Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.53% and 0.83% for the nine months ended September 30, 2011 and 2010, respectively.
- (4) The computation of taxable-equivalent net interest income is based on the statutory federal income tax rate of 35%, adjusted for applicable state income taxes net of the related federal tax benefit.

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For the third quarter of 2011, net interest income (taxable-equivalent basis) totaled \$866 million compared to \$876 million in the third quarter of 2010. The net interest margin (taxable-equivalent basis) was 3.02 percent in the third quarter of 2011, compared to 2.96 percent during the third quarter of 2010. For the first nine months of both 2011 and 2010, net interest income (taxable equivalent basis) totaled \$2.6 billion. The net interest margin (taxable-equivalent basis) was 3.05% for the first nine months of 2011, compared to 2.87% for the first nine months of 2010. Overall declines in loan balances and earning assets were more than offset by continued improvements in deposit costs, which declined 24 basis points from the third quarter of 2010 to the third quarter of 2011 and 30 basis points for the year-to-date period.

### **MARKET RISK INTEREST RATE RISK**

Regions' primary market risk is interest rate risk, including uncertainty with respect to absolute interest rate levels as well as uncertainty with respect to relative interest rate levels, which is impacted by both the shape and the slope of the various yield curves that affect the financial products and services that the Company offers. To quantify this risk, Regions measures the change in its net interest income in various interest rate scenarios compared to a base case scenario. Net interest income sensitivity is a useful short-term indicator of Regions' interest rate risk.

*Sensitivity Measurement* Financial simulation models are Regions' primary tools used to measure interest rate exposure. Using a wide range of sophisticated simulation techniques provides management with extensive information on the potential impact to net interest income caused by changes in interest rates. Models are structured to simulate cash flows and accrual characteristics of Regions' balance sheet. Assumptions are made about the direction and volatility of interest rates, the slope of the yield curve, and the changing composition of the balance sheet that result from both strategic plans and from customer behavior. Among the assumptions are expectations of balance sheet growth and composition, the pricing and maturity characteristics of existing business and the characteristics of future business. Interest rate-related risks are expressly considered, such as pricing spreads, the lag time in pricing deposit accounts, prepayments and other option risks. Regions considers these factors, as well as the degree of certainty or uncertainty surrounding their future behavior.

Historically, Regions' balance sheet has consisted of a relatively rate-sensitive deposit base that funds a predominantly floating rate commercial and consumer loan portfolio. This mix of Regions' core business activities creates a naturally asset sensitive balance sheet, meaning that increases (decreases) in interest rates would likely have a positive (negative) cumulative impact on Regions' net interest income. To manage the balance sheet's interest rate risk, Regions maintains a portfolio of largely fixed-rate discretionary investments, loans and derivatives. The market risk of these discretionary instruments attributable to variation in interest rates is fully incorporated into the simulation results in the same manner as all other balance sheet instruments.

The primary objective of asset/liability management at Regions is to coordinate balance sheet composition with interest rate risk management to sustain a reasonable and stable net interest income throughout various interest rate cycles. In computing interest rate sensitivity for measurement, Regions compares a set of alternative interest rate scenarios to the results of a base case scenario based on market forward rates. The standard set of interest rate scenarios includes the traditional instantaneous parallel rate shifts of plus 100 and 200 basis points. Regions also prepares a minus 50 basis points scenario; minus 100 and 200 basis scenarios are not considered realistic in the current rate environment. Up-rate scenarios of greater magnitude are also analyzed, and are of increased importance provided that current and historic low levels of interest rates increase the relative likelihood of a rapid and substantial increase in interest rates. Regions also includes simulations of gradual interest rate movements that may more realistically mimic potential interest rate movements. These gradual scenarios include curve steepening, flattening, and parallel movements of various magnitudes phased in over a six-month period, and include rate shifts of minus 50 basis points and plus 100 and 200 basis points.

*Exposure to Interest Rate Movements* As of September 30, 2011, Regions was moderately asset sensitive to both gradual and instantaneous rate shifts as compared to the base case for the measurement horizon ending

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September 2012. Regions continues to observe that the pace of economic recovery is at risk of being slow, which may result in a continuation of this period of low interest rates. To partially offset the adverse impact on net interest income and net interest margin attributable to an extended period of low interest rates, Regions entered into a series of receive-fixed interest rate swaps. These instruments have a final maturity in June 2012. Until maturity of these instruments, Regions' net interest income sensitivity is relatively neutral to movements in short-term interest rates. Therefore, the exposure reflected in the minus 50 basis points scenario primarily reflects the risk of accelerating prepayment activity as spurred by a decrease in long-term interest rates. However, the deposit repricing behavior assumed in these simulations is estimated from observed historical deposit price behavior. Given that the current environment of extremely low interest rates and high levels of balance sheet liquidity has no meaningful precedent, Regions may continue as in the past several quarters to be able to offset some of the estimated down-rate sensitivity by managing deposit costs below the simulated levels. The table below summarizes Regions' position, and the scenarios are inclusive of all interest-rate risk hedging activities. Note that where scenarios would indicate negative interest rates, a minimum of zero is applied.

**Table 22 Interest Rate Sensitivity**

|   | <b>Estimated Annual Change<br/>in Net Interest Income<br/>September 30, 2011<br/>(In millions)</b> |
|---|--|
| <b>Gradual Change in Interest Rates</b>       |  |
| +200 basis points                             | \$ 301   |
| +100 basis points                             | 166  |
| -50 basis points                              | (114)  |
| <b>Instantaneous Change in Interest Rates</b> |  |
| +200 basis points                             | \$ 370   |
| +100 basis points                             | 212  |
| -50 basis points                              | (136)  |

Interest rate movements may also have an impact on the value of Regions' securities portfolio, which can directly impact the carrying value of shareholders' equity. Regions from time to time may hedge these price movements with derivatives (as discussed below). However, at September 30, 2011, Regions had no designations of hedges to mitigate price movements of securities.

*Derivatives* Regions uses financial derivative instruments for management of interest rate sensitivity. The Asset and Liability Committee (ALCO), which consists of members of Regions' senior management team, in its oversight role for the management of interest rate sensitivity, approves the use of derivatives in balance sheet hedging strategies. The most common derivatives Regions employs are forward rate contracts, Eurodollar futures contracts, interest rate swaps, options on interest rate swaps, interest rate caps and floors, and forward sale commitments. Derivatives are also used to offset the risks associated with customer derivatives, which include interest rate, credit and foreign exchange risks.

Forward rate contracts are commitments to buy or sell financial instruments at a future date at a specified price or yield. A Eurodollar futures contract is a future on a Eurodollar deposit. Eurodollar futures contracts subject Regions to market risk associated with changes in interest rates. Because futures contracts are cash settled daily, there is minimal credit risk associated with Eurodollar futures. Interest rate swaps are contractual agreements typically entered into to exchange fixed for variable (or vice versa) streams of interest payments. The notional principal is not exchanged but is used as a reference for the size of interest settlements. Interest rate options are contracts that allow the buyer to purchase or sell a financial instrument at a predetermined price and time. Forward sale commitments are contractual obligations to sell market instruments at a future date for an already agreed-upon price. Foreign currency contracts involve the exchange of one currency for another on a specified date and at a specified rate. The Company is subject to the credit risk that another party will fail to perform.

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Regions has made use of interest rate swaps to effectively convert a portion of its fixed-rate funding position to a variable-rate position and, in some cases, to effectively convert a portion of its variable-rate loan portfolio to fixed-rate. Regions also uses derivatives to manage interest rate and pricing risk associated with its mortgage origination business. In the period of time that elapses between the origination and sale of mortgage loans, changes in interest rates have the potential to cause a decline in the value of the loans in this held-for-sale portfolio. Futures contracts and forward sale commitments are used to protect the value of the loan pipeline and loans held for sale from changes in interest rates and pricing.

Regions manages the credit risk of these instruments in much the same way as it manages credit risk of the loan portfolios by establishing credit limits for each counterparty and through collateral agreements for dealer transactions. For non-dealer transactions, the need for collateral is evaluated on an individual transaction basis and is primarily dependent on the financial strength of the counterparty. Credit risk is also reduced significantly by entering into legally enforceable master netting agreements. When there is more than one transaction with a counterparty and there is a legally enforceable master netting agreement in place, the exposure represents the net of the gain and loss positions with and collateral received from and/or posted to that counterparty. The Credit Risk section in Regions Annual Report on Form 10-K for the year ended December 31, 2010 contains more information on the management of credit risk.

Regions also uses derivatives to meet the needs of its customers. Interest rate swaps, interest rate options and foreign exchange forwards are the most common derivatives sold to customers. Other derivatives instruments with similar characteristics are used to hedge market risk and minimize volatility associated with this portfolio. Instruments used to service customers are held in the trading account, with changes in value recorded in the consolidated statements of operations.

The primary objective of Regions hedging strategies is to mitigate the impact of interest rate changes, from an economic perspective, on net interest income and the net present value of its balance sheet. The overall effectiveness of these hedging strategies is subject to market conditions, the quality of Regions execution, the accuracy of its valuation assumptions, counterparty credit risk and changes in interest rates. See Note 10 Derivative Financial Instruments and Hedging Activities to the consolidated financial statements for a tabular summary of Regions quarter-end and year-end derivatives positions and further discussion.

### **MARKET RISK PREPAYMENT RISK**

Regions, like most financial institutions, is subject to changing prepayment speeds on mortgage-related assets under different interest rate environments. Prepayment risk is a significant risk to earnings and specifically to net interest income. For example, mortgage loans and other financial assets may be prepaid by a debtor, so that the debtor may refinance its obligations at lower rates. As loans and other financial assets prepay in a falling rate environment, Regions must reinvest these funds in lower-yielding assets. Prepayments of assets carrying higher rates reduce Regions interest income and overall asset yields. Conversely, in a rising rate environment, these assets will prepay at a slower rate, resulting in opportunity cost by not having the cash flow to reinvest at higher rates. Prepayment risk can also impact the value of securities and the carrying value of equity. Regions greatest exposures to prepayment risks primarily rest in its mortgage-backed securities portfolio, the mortgage fixed-rate loan portfolio and the mortgage servicing asset, all of which tend to be sensitive to interest rate movements. Regions also has prepayment risk that would be reflected in non-interest income in the form of servicing income on loans sold. Regions actively monitors prepayment exposure as part of its overall net interest income forecasting and interest rate risk management. In particular, because interest rates are currently relatively low, Regions is actively managing exposure to declining prepayments that are expected to coincide with increasing interest rates in both the loan and securities portfolios.

### **MARKET RISK BROKERAGE AND OTHER MARKET ACTIVITY RISK**

References below, and elsewhere in this Form 10-Q, to Morgan Keegan are intended to include not only Morgan Keegan & Company, Inc. but also certain of its affiliates and subsidiaries. It should not be assumed or inferred that any specific activity mentioned is carried on by any particular Morgan Keegan entity.

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Morgan Keegan's business activities, including its securities inventory positions and securities held for investment, expose it to market risk. Further, the Company is also exposed to market risk in its capital markets business, which includes derivatives, loan syndication and foreign exchange trading activities, and mortgage trading activity, which includes secondary marketing of loans to government-sponsored entities.

Morgan Keegan trades for its own account in corporate and tax-exempt securities and U.S. Government agency and Government-sponsored securities. Most of these transactions are entered into to facilitate the execution of customers' orders to buy or sell these securities. In addition, it trades certain equity securities in order to make a market in these securities. Morgan Keegan's trading activities require the commitment of capital. All principal transactions place the subsidiary's capital at risk. Profits and losses are dependent upon the skills of employees and market fluctuations. In order to mitigate the risks of carrying inventory and as part of other normal brokerage activities, Morgan Keegan assumes short positions on securities.

In the normal course of business, Morgan Keegan enters into underwriting and forward commitments. As of September 30, 2011, the total notional amount of forward and future commitments was approximately \$1.5 billion. Morgan Keegan typically settles its position by entering into equal but opposite contracts and, as such, the contract amounts do not necessarily represent future cash requirements. Settlement of the transactions relating to such commitments is not expected to have a material effect on Regions' consolidated financial position. Transactions involving future settlement give rise to market risk, which represents the potential loss that can be caused by a change in the market value of a particular financial instrument. Regions' exposure to market risk is determined by a number of factors, including the size, composition and diversification of positions held, the absolute and relative levels of interest rates, and market volatility.

Additionally, in the normal course of business, Morgan Keegan enters into transactions for delayed delivery, to-be-announced securities, which are recorded in trading account assets on the consolidated balance sheets at fair value. Risks arise from the possible inability of counterparties to meet the terms of their contracts and from unfavorable changes in interest rates or the market values of the securities underlying the instruments. The credit risk associated with these contracts is typically limited to the cost of replacing all contracts on which Morgan Keegan has recorded an unrealized gain. For exchange-traded contracts, the clearing organization acts as the counterparty to specific transactions and, therefore, bears the risk of delivery to and from counterparties.

Interest rate risk at Morgan Keegan arises from the exposure of holding interest-sensitive financial instruments such as government, corporate and municipal bonds, and certain preferred equities. Morgan Keegan manages its exposure to interest rate risk by setting and monitoring limits and, where feasible, entering into offsetting positions in securities with similar interest rate risk characteristics. Securities inventories recorded in trading account assets on the consolidated balance sheets are marked to market, and, accordingly, there are no unrecorded gains or losses in value. While a significant portion of the securities inventories have contractual maturities in excess of five years, these inventories, on average, turn over in excess of twelve times per year. Accordingly, the exposure to interest rate risk inherent in Morgan Keegan's securities inventories is less than that of similar financial instruments held by firms in other industries. Morgan Keegan's equity securities inventories are exposed to risk of loss in the event of unfavorable price movements. Also, Morgan Keegan is subject to credit risk arising from non-performance by trading counterparties, customers and issuers of debt securities owned. This risk is managed by imposing and monitoring position limits, monitoring trading counterparties, reviewing security concentrations, holding and marking to market collateral, and conducting business through clearing organizations that guarantee performance. Morgan Keegan regularly participates in the trading of some derivative securities for its customers; however, this activity does not involve Morgan Keegan acquiring a position or commitment in these products and this trading is not a significant portion of Morgan Keegan's business.

Morgan Keegan has been an underwriter and dealer in auction rate securities. See Note 13 Commitments and Contingencies to the consolidated financial statements for more details regarding regulatory action related to Morgan Keegan auction rate securities. As of September 30, 2011, customers of Morgan Keegan owned approximately \$3 million of auction rate securities, and Morgan Keegan held approximately \$139 million of auction rate securities on its balance sheet.

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To manage trading risks arising from interest rate and equity price risks, the Company uses a Value at Risk ( VAR ) model along with other risk management methods to measure the potential fair value the Company could lose on its trading positions given a specified statistical confidence level and time-to-liquidate time horizon. The end-of-period VAR was approximately \$1 million at both September 30, 2011 and December 31, 2010. Maximum daily VAR utilization during the third quarter of 2011 was approximately \$1 million and average daily VAR during the same period was approximately \$1 million.

**PROVISION FOR LOAN LOSSES**

The provision for loan losses is used to maintain the allowance for loan losses at a level that in management's judgment is appropriate to absorb probable losses inherent in the portfolio at the balance sheet date. The provision for loan losses totaled \$355 million in the third quarter of 2011 compared to \$760 million during the third quarter of 2010. The provision for loan losses totaled \$1.2 billion for the nine months ended September 30, 2011 compared to \$2.2 billion for the first nine months of 2010. Net charge-offs as a percentage of average loans (annualized) were 2.53 percent and 3.22 percent in the first nine months of 2011 and 2010, respectively. Net charge-off ratios were lower across most major categories, period over period. Investor real estate losses continue to be the largest contributor to net charge-offs. In addition to lower levels of net charge-offs, credit quality metrics generally improved, including lower levels of non-accrual, criticized and classified loans as well as delinquencies. Net charge-offs exceeded provision for loan losses for the third quarter of 2011, primarily resulting from the allowance associated with the loans transferred to held for sale, as well as improving consumer credit metrics.

**CREDIT RISK**

Regions' objective regarding credit risk is to maintain a high-quality credit portfolio that provides for stable credit costs with acceptable volatility through an economic cycle. Regions has a diversified loan portfolio in terms of product type, collateral and geography. See Table 1 for further details of each loan portfolio segment. See the Credit Risk section of the Form 10-K for the year ended December 31, 2010 for a discussion of risk characteristics of each loan type.

**NON-INTEREST INCOME**

The following tables present a summary of non-interest income. For expanded discussion of certain significant non-interest income items, refer to the discussion of each component following the tables presented.

**Table 23 Non-Interest Income**

|   | <b>Three Months Ended<br/>September 30</b> |               |
|---|--|---------------|
|   | <b>2011</b>                                | <b>2010</b>   |
|   | <b>(In millions)</b>                       |               |
| Service charges on deposit accounts               | \$ 310                                     | \$ 294        |
| Brokerage, investment banking and capital markets | 217  | 257           |
| Mortgage income                                   | 68   | 66            |
| Trust department income                           | 49   | 49            |
| Securities gains (losses), net                    | (1)  | 2             |
| Insurance commissions and fees                    | 27   | 25            |
| Bank owned life insurance                         | 18   | 22            |
| Commercial credit fee income                      | 20   | 22            |
| Leveraged lease termination losses, net           | (2)  |               |
| Credit card income                                | 15   |               |
| Other miscellaneous income                        | 24   | 13            |
|   | <b>\$ 745</b>                              | <b>\$ 750</b> |

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|   | Nine Months Ended<br>September 30 |          |
|---|-----------------------------------|----------|
|   | 2011                              | 2010     |
|   | (In millions)                     |          |
| Service charges on deposit accounts               | \$ 905                            | \$ 884   |
| Brokerage, investment banking and capital markets | 732                               | 747      |
| Mortgage income                                   | 163                               | 196      |
| Trust department income                           | 150                               | 146      |
| Securities gains, net                             | 105                               | 61       |
| Insurance commissions and fees                    | 80                                | 78       |
| Bank owned life insurance                         | 59                                | 63       |
| Commercial credit fee income                      | 60                                | 55       |
| Leveraged lease termination gains (losses), net   | (2)                               | 19       |
| Credit card income                                | 15                                |          |
| Other miscellaneous income                        | 102                               | 69       |
|   | \$ 2,369                          | \$ 2,318 |

*Service charges on deposit accounts* Service charges on deposit accounts increased \$16 million for the quarter ended September 30, 2011, as compared to the third quarter of 2010. For the first nine months of 2011, service charges on deposit accounts increased \$21 million when compared to the same 2010 period. Increases in interchange income more than offset declines in NSF fees resulting from implementation of Regulation E in 2010.

The Federal Reserve Board of Governors has announced its final rule on debit card interchange fees mandated by the Durbin Amendment to the Dodd-Frank Act effective October 1, 2011. Based on the final ruling, the Company estimates that the impact on annual debit interchange revenue will be approximately \$170 million before any mitigation efforts. However, the Company believes it will be able to mitigate this impact over time through revenue enhancements and expense management.

*Brokerage, investment banking and capital markets* Regions' primary source of brokerage, investment banking and capital markets revenue is its subsidiary, Morgan Keegan. Morgan Keegan's revenues are predominately recorded in the brokerage, investment banking and capital markets, as well as trust department income lines of the consolidated statements of operations, while a smaller portion is reported in other non-interest income categories. Total brokerage, investment banking and capital markets income decreased by \$40 million for the third quarter of 2011 as compared to the third quarter of 2010. For the first nine months of 2011, brokerage, investment banking and capital markets income decreased \$15 million when compared to the comparable 2010 period. Brokerage, investment banking and capital markets was impacted by negative returns on trading assets held for deferred compensation plans, driven by unfavorable market conditions during the third quarter of 2011. These amounts, however, are offset by reductions in employee benefits expense.

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The following table details the breakout of revenue by division contributed by Morgan Keegan:

**Table 24 Morgan Keegan****Breakout of Revenue by Division**

|                            | Private<br>Client | Fixed-Income<br>Capital<br>Markets | Equity<br>Capital<br>Markets | Investment<br>Banking | Regions<br>MK<br>Trust | Asset<br>Management | Interest<br>And<br>Other |
|----------------------------|-------------------|------------------------------------|------------------------------|-----------------------|------------------------|---------------------|--------------------------|
| (Dollars in millions)      |                   |                                    |                              |                       |                        |                     |                          |
| <b>Three months ended</b>  |                   |                                    |                              |                       |                        |                     |                          |
| <b>September 30, 2011:</b> |                   |                                    |                              |                       |                        |                     |                          |
| Gross revenue              | \$ 118            | \$ 78                              | \$ 14                        | \$ 36                 | \$ 55                  | \$ 3                | \$ (5)                   |
| Percent of gross revenue   | 39.5%             | 26.1%                              | 4.7%                         | 12.0%                 | 18.4%                  | 1.0%                | -1.7%                    |
| <b>Three months ended</b>  |                   |                                    |                              |                       |                        |                     |                          |
| <b>September 30, 2010:</b> |                   |                                    |                              |                       |                        |                     |                          |
| Gross revenue              | \$ 119            | \$ 89                              | \$ 12                        | \$ 32                 | \$ 54                  | \$ 3                | \$ 19                    |
| Percent of gross revenue   | 36.3%             | 27.1%                              | 3.7%                         | 9.8%                  | 16.5%                  | 0.9%                | 5.7%                     |
| <b>Nine months ended</b>   |                   |                                    |                              |                       |                        |                     |                          |
| <b>September 30, 2011:</b> |                   |                                    |                              |                       |                        |                     |                          |
| Gross revenue              | \$ 359            | \$ 214                             | \$ 44                        | \$ 103                | \$ 172                 | \$ 12               | \$ 41                    |
| Percent of gross revenue   | 38.0%             | 22.6%                              | 4.7%                         | 10.9%                 | 18.2%                  | 1.3%                | 4.3%                     |
| <b>Nine months ended</b>   |                   |                                    |                              |                       |                        |                     |                          |
| <b>September 30, 2010:</b> |                   |                                    |                              |                       |                        |                     |                          |
| Gross revenue              | \$ 352            | \$ 240                             | \$ 40                        | \$ 94                 | \$ 155                 | \$ 12               | \$ 59                    |
| Percent of gross revenue   | 37.0%             | 25.2%                              | 4.2%                         | 9.9%                  | 16.3%                  | 1.3%                | 6.1%                     |

On June 22, 2011, Regions announced, as part of its ongoing capital planning process, plans to explore strategic alternatives for Morgan Keegan as the Company evaluates how best to manage its capital to increase shareholder value. Morgan Asset Management and Regions Morgan Keegan Trust are not included in this review.

**Mortgage income** Mortgage income for the third quarter of 2011 was essentially flat when compared to the third quarter of 2010. For the nine months ended September 30, 2011, mortgage income decreased \$33 million when compared to the comparable 2010 period. The decline for the year-to-date period reflects market valuation adjustments for mortgage servicing rights and related derivatives, which were affected by the rate environment shifts in 2011 compared to 2010.

**Securities gains (losses), net** Securities gains (losses), net for the third quarter of 2011 were essentially flat when compared to the third quarter of 2010. For the nine months ended September 30, 2011, securities gains increased \$44 million when compared to the comparable 2010 period. For the first nine months of 2011, Regions sold approximately \$6.4 billion in securities that were primarily agency securities available for sale, and the proceeds were reinvested predominantly into similar securities with shorter durations.

**Leveraged lease termination gains (losses), net** A 2008 settlement with the Internal Revenue Service ( IRS ) negatively impacted the economics of Regions' leveraged lease portfolio. In addition, there was a mutual desire with lessees to terminate certain leases within this portfolio. Therefore, Regions terminated certain leveraged leases during the first quarter of 2010 resulting in a \$19 million gain. There was a similar termination in the third quarter of 2011, which resulted in a \$2 million loss. The pre-tax impact of the terminations is generally offset by the tax impact (depending on the proceeds and type of leveraged lease), which is included in the income tax expense (benefit) for the corresponding periods.



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*Credit card income* Credit card income totaled \$15 million for the third quarter of 2011 and for the nine months ended September 30, 2011, which relates to the purchase of approximately \$1.2 billion of Regions-branded credit card accounts from FIA Card Services completed in June 2011.

**NON-INTEREST EXPENSE**

The following tables present a summary of non-interest expense. For expanded discussion of certain significant non-interest expense items, refer to the discussion of each component following the tables presented.

**Table 25 Non-Interest Expense**

|   | <b>Three Months Ended<br/>September 30</b> |             |
|---|--|-------------|
|   | <b>2011</b>                                | <b>2010</b> |
|   | <b>(In millions)</b>                       |             |
| Salaries and employee benefits          | \$ 529                                     | \$ 582      |
| Net occupancy expense                   | 104  | 110         |
| Furniture and equipment expense         | 77   | 75          |
| Professional and legal fees             | 64   | 71          |
| Amortization of core deposit intangible | 23   | 27          |
| Other real estate owned expense         | 48   | 65          |
| FDIC premiums                           | 47   | 51          |
| Marketing                               | 15   | 22          |
| Other miscellaneous expenses            | 159  | 160         |
|   | \$ 1,066                                   | \$ 1,163    |

|   | <b>Nine Months Ended<br/>September 30</b> |             |
|---|---|-------------|
|   | <b>2011</b>                               | <b>2010</b> |
|   | <b>(In millions)</b>                      |             |
| Salaries and employee benefits                          | \$ 1,684                                  | \$ 1,717    |
| Net occupancy expense                                   | 320                                       | 340         |
| Furniture and equipment expense                         | 233                                       | 228         |
| Professional and legal fees                             | 205                                       | 212         |
| Amortization of core deposit intangible                 | 72  | 82          |
| Other real estate owned expense                         | 124                                       | 148         |
| FDIC premiums   | 172                                       | 168         |
| Regulatory charge                                       |   | 200         |
| Branch consolidation and property and equipment charges | 77  |             |
| Other miscellaneous expenses                            | 544                                       | 624         |
|   | \$ 3,431                                  | \$ 3,719    |

*Salaries and employee benefits* Salaries and employee benefits decreased \$53 million for the third quarter of 2011 when compared to the third quarter of 2010. For the nine months ended September 30, 2011, salaries and employee benefits decreased \$33 million when compared to the comparable 2010 period. The impact of unfavorable market conditions on deferred compensation plans, which was offset by a decrease in brokerage, investment banking and capital markets income described above, contributed to the decrease. Salaries and employee benefits also benefitted from lower headcount.

*Net occupancy expense* Net occupancy expense was relatively flat for the third quarter of 2011 when compared to the third quarter of 2010. For the nine months ended September 30, 2011, net occupancy expense decreased \$20 million when compared to the comparable 2010 period. This

decrease is partially due to branch

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consolidation charges of \$8 million in the first quarter of 2010 primarily related to terminated leases on occupied facilities. Additionally, rent expense decreased as a result of branch consolidations that occurred in late 2009 and early 2010, as well as a result of other lease downsizing efforts.

*Professional and legal fees* Professional and legal fees decreased \$7 million for the third quarter of 2011 when compared to the third quarter of 2010, as well as for the nine months ended September 30, 2011 when compared to the comparable 2010 period. The decrease in both periods was driven by lower legal costs.

*Other real estate owned expense* Other real estate owned ( OREO ) expense includes the cost of adjusting foreclosed properties to estimated fair value after these assets have been classified as OREO, net gains and losses on sales of properties, and other costs to maintain the property such as property taxes, security, and grounds maintenance. OREO expense decreased \$17 million for the third quarter of 2011 when compared to the third quarter of 2010. For the nine months ended September 30, 2011, OREO expense decreased \$24 million. The decline in expense was due in part to lower OREO balances which decreased to \$337 million at September 30, 2011 from \$454 million at December 31, 2010.

*FDIC premiums* FDIC premiums decreased \$4 million for the third quarter of 2011 when compared to the third quarter of 2010, and increased \$4 million for the nine months ended September 30, 2011 when compared to the comparable 2010 period. FDIC premiums are being impacted by a new assessment rule, which revised the deposit insurance assessment system for large institutions. The new rule changed the assessment base from deposits as the basis and utilizes a risk-based approach which calculates the assessment using average consolidated assets minus average tangible equity. Implementation of the new rule was effective beginning in the second quarter of 2011.

*Regulatory charge* During the second quarter of 2010, the SEC, a joint state task force of state securities regulators and FINRA announced that they were commencing administrative proceedings against Morgan Keegan, Morgan Asset Management and certain of their employees for violations of federal and state securities laws and NASD rules relating to certain funds previously administered by Morgan Keegan and Morgan Asset Management. Based on the status of settlement negotiations, Regions concluded that a loss on the matter was probable and reasonably estimable. Accordingly, at June 30, 2010, Morgan Keegan recorded a \$200 million charge representing the estimate of probable loss. The charges were settled during the second quarter of 2011.

*Branch consolidation and property and equipment charges* The Company recorded \$77 million in valuation charges during the nine months ended September 30, 2011 related to lower of cost or market adjustments on owned branch property, terminated ground leases, and impairment of other equipment. The charges were driven primarily by the Company's second quarter 2011 decision to consolidate approximately 40 branches.

*Other miscellaneous expenses* Other miscellaneous expenses include communications, postage, supplies, certain credit-related costs and business development services, and was essentially unchanged comparing third quarter 2011 to the same period of 2010. Other miscellaneous expenses decreased \$80 million to \$544 million in the first nine months of 2011 when compared to the same period of 2010. During the first quarter of 2010, Regions prepaid approximately \$1.5 billion of FHLB advances, recognizing an expense of \$53 million. This 2010 expense, which did not repeat in 2011, is the primary driver of the year-over-year decrease.

**INCOME TAXES**

The Company's income tax expense for the three months ended September 30, 2011 was \$27 million compared to an income tax benefit of \$150 million for the same period in 2010, resulting in an effective tax rate of 14.8 percent and 49.2 percent, respectively. The increase in the income tax expense was primarily a result of positive consolidated pre-tax earnings.

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The income tax benefit for the nine months ended September 30, 2011 was \$45 million compared to \$399 million for the same period in 2010, resulting in an effective tax rate of (15.6) percent and 38.9 percent, respectively. The decrease in the income tax benefit was primarily a result of positive consolidated pre-tax earnings, offset by the deductibility of previously disclosed regulatory matters.

The Company's effective tax rate is affected by recurring items such as affordable housing tax credits, bank-owned life insurance and tax-exempt income, which are expected to be consistent in the near term. The effective tax rate is also affected by one-time items that may occur in any given period but are not consistent from period to period, such as the termination of certain leveraged leases and the settlement of previously disclosed regulatory matters which are deductible for federal income tax purposes. The effective tax rates for the remainder of 2011 may not be comparable to the current period.

At September 30, 2011, the Company reported a net deferred tax asset of \$1.2 billion compared to \$1.4 billion for the period ended December 31, 2010. Of this amount, \$0.8 billion was generated from differences between the financial statement carrying amounts and the corresponding tax bases of assets and liabilities, of which a significant portion relates to the allowance for loan losses. These net deferred tax assets have not yet reduced taxable income and therefore do not have a set expiration date. The remaining net deferred tax asset balance relates to tax carryforwards that have defined expiration dates which are typically 15 or 20 years from the date of creation.

The Company's determination of the realization of the net deferred tax asset is based on its assessment of all available positive and negative evidence. The primary sources of positive and negative evidence impacting taxable income are summarized below.

*Positive Evidence*

**History of earnings** The Company continues a strong history of generating earnings and has demonstrated positive earnings in 17 of the last 20 years with the prior three years' results of operations being impacted by unprecedented credit losses. Absent the \$6.0 billion goodwill impairment charge during 2008, which had no impact on taxable net income reported on the Company's tax returns, the Company would have generated positive earnings during that year leaving only 2009 and 2010 in loss positions. The Company did not generate any federal net operating losses or tax credit carryforwards until 2009, thus there is no history of significant tax carryforwards expiring unused.

**Reversals of taxable temporary differences** The Company anticipates that future reversals of taxable temporary differences, including the accretion of taxable temporary differences related to leveraged leases acquired in the AmSouth merger, can absorb up to approximately \$0.9 billion of deferred tax assets.

**Creation of future taxable income** At September 30, 2011, the Company has fully utilized its ability to carryback net operating losses and excess tax credits to prior tax years. The Company has projected future taxable income that will be sufficient to absorb the remaining deferred tax assets after the reversal of future taxable temporary differences. The taxable income forecasting process utilizes the forecasted pre-tax earnings and adjusts for book-tax differences, primarily tax-exempt interest income and bank-owned life insurance, as well as temporary book-tax differences including the allowance for loan losses. The projections relied upon for this process are consistent with those used in the goodwill impairment test and are sourced from the Company's economic forecasting process.

**Strong capital position** At September 30, 2011, the Company continues to be well capitalized. The Tier 1 capital ratio is 12.8 percent, substantially above the 6.0 percent minimum standard to be well capitalized. Also, the Total capital ratio of 16.5 percent substantially exceeds the 10.0 percent minimum standard to be well capitalized. The Company's Tier 1 common ratio (non-GAAP) was 8.2 percent at September 30, 2011. The Board of Governors of the Federal Reserve System has proposed 5 percent as the level of Tier 1 common capital sufficient to withstand adverse economic conditions.

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Ability to implement tax-planning strategies The Company has the ability to implement tax planning strategies to maximize the realization of deferred tax assets, such as the sale of appreciated assets.

Additionally, the Company has reported positive net income available to common shareholders for four consecutive quarters providing additional positive evidence regarding the Company's earnings potential.

### *Negative Evidence*

Cumulative loss position The Company remains in a three-year cumulative loss position as of September 30, 2011. Management believes the primary contributing factor, unprecedented provision for loan losses, will continue to stabilize in future periods. The Company does not believe that a portion of the state net operating loss carryforwards and state tax credit carryforwards will be realized due to the length of certain state carryforward periods. Accordingly, a valuation allowance has been established in the amount of \$32 million against such benefits at September 30, 2011 and \$30 million at December 31, 2010.

Except for certain state tax carryforwards, the Company believes, based on the analysis above, that the net deferred tax asset is more-likely-than-not to be realized.

### *Unrecognized Tax Benefits*

At September 30, 2011 and December 31, 2010, the balance of the Company's unrecognized tax benefits (UTBs) was \$47 million and \$38 million, respectively. The increase was primarily due to the state tax positions regarding the taxation of investment and intellectual property subsidiaries.

As of September 30, 2011 and December 31, 2010, the balance of the Company's UTBs that would reduce the effective tax rate in future periods, if recognized, was \$31 million and \$24 million, respectively.

As a result of the potential resolution of multiple state income tax examinations and the federal income examination for the tax years 2007 to 2009, it is reasonably possible that the UTB balance could decrease as much as \$22 million during the next twelve months, since resolved items will be removed from the balance whether their resolution results in payment or recognition in earnings.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Reference is made to pages 96 through 100 included in Management's Discussion and Analysis.

### **Item 4. Controls and Procedures**

Based on an evaluation, as of the end of the period covered by this Form 10-Q, under the supervision and with the participation of Regions management, including its Chief Executive Officer and Chief Financial Officer, the Chief Executive Officer and Chief Financial Officer have concluded that Regions' disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) are effective. During the quarter ended September 30, 2011, there have been no changes in Regions' internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, Regions' internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

Information required by this item is set forth in Note 13, Commitments and Contingencies in the Notes to the Consolidated Financial Statements (Unaudited) in Part I. Item 1. of this report, which is incorporated herein by reference.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Information concerning Regions' repurchases of its outstanding common stock during the three-month period ended September 30, 2011, is set forth in the following table:

**Issuer Purchases of Equity Securities**

| Period                 | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|------------------------|----------------------------------|------------------------------|--|--|
| July 1 - 31, 2011      |                                  |                              |  | 23,072,300   |
| August 1 - 31, 2011    |                                  |                              |  | 23,072,300   |
| September 1 - 30, 2011 |                                  |                              |  | 23,072,300   |
| Total                  |                                  |                              |  | 23,072,300   |

On January 18, 2007, Regions' Board of Directors authorized the repurchase of 50 million shares of Regions' common stock through open market or privately negotiated transactions and announced the authorization of this repurchase. As indicated in the table above, approximately 23.1 million shares remain available for repurchase under the existing plan.

**Restrictions on Dividends and Repurchase of Stock**

Holders of Regions common stock are only entitled to receive such dividends as Regions' board of directors may declare out of funds legally available for such payments. Furthermore, holders of Regions common stock are subject to the prior dividend rights of any holders of Regions preferred stock then outstanding. As of September 30, 2011, there were 3,500,000 shares of Regions' Fixed Rate Cumulative Perpetual Preferred Stock Series A (the Series A Preferred Stock) with a liquidation amount of \$1,000 per share, issued and outstanding. Under the terms of the Series A Preferred Stock, Regions' ability to declare and pay dividends on or repurchase Regions' common stock will be subject to restrictions in the event Regions fails to declare and pay (or set aside for payment) full dividends on the Series A Preferred Stock.

As long as the Series A Preferred Stock is outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including Regions common stock, are prohibited during any period there are accrued and unpaid dividends on such preferred stock, subject to certain limited exceptions. In addition, prior to November 14, 2011, unless Regions has redeemed all of the Series A Preferred Stock or the U.S. Treasury has transferred all of the Series A Preferred Stock to third parties, the consent of the U.S. Treasury will be required for Regions to, among other things, increase its common stock dividend above \$0.10 except in limited circumstances. Regions has reduced its quarterly dividend to \$0.01 per share and does not expect to increase its quarterly dividend above such level for the foreseeable future. Also, Regions is a bank holding company, and its ability to declare and pay dividends is dependent on certain federal regulatory considerations, including the guidelines of the Federal Reserve regarding capital adequacy and dividends.

In addition, the terms of Regions' outstanding junior subordinated debt securities prohibit it from declaring or paying any dividends or distributions on Regions' capital stock, including its common stock, or purchasing, acquiring, or making a liquidation payment on such stock, if Regions has given notice of its election to defer interest payments but the related deferral period has not yet commenced or a deferral period is continuing.



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**Item 6. Exhibits**

The following is a list of exhibits including items incorporated by reference

|      |   |
|------|---|
| 3.1  | Amended and Restated Certificate of Incorporation filed as Exhibit 3.1 to Form 8-K Current Report filed by registrant on May 14, 2010, incorporated herein by reference |
| 3.2  | Certificate of Designations filed as Exhibit 3.1 to Form 8-K Current Report filed by registrant on November 18, 2008, incorporated herein by reference                  |
| 3.3  | By-laws as amended and restated filed as Exhibit 3.2 to Form 8-K Current Report filed by registrant on May 14, 2010, incorporated herein by reference                   |
| 12   | Computation of Ratio of Earnings to Fixed Charges   |
| 31.1 | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2 | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32   | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101  | Interactive Data File   |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by undersigned thereunto duly authorized.

DATE: November 2, 2011

**Regions Financial Corporation**

/s/ **HARDIE B. KIMBROUGH, JR.**  
**Hardie B. Kimbrough, Jr.**

**Executive Vice President and Controller**

**(Chief Accounting Officer and Authorized Officer)**