

WAL MART STORES INC  
Form 10-Q  
September 01, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.**  
For the quarterly period ended July 31, 2010.

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-6991

**WAL-MART STORES, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: WAL MART STORES INC - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**71-0415188**  
(I.R.S. Employer  
Identification No.)

**702 S.W. 8th Street**

**Bentonville, Arkansas**  
(Address of principal executive offices)

**72716**  
(Zip Code)

**(479)273-4000**  
(Registrant's telephone number, including area code)

**Not applicable**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. Check One:

Large Accelerated Filer  Accelerated Filer   
Non-Accelerated Filer  Smaller Reporting Company

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Applicable Only to Corporate Issuers

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date. Common Stock, \$.10 Par Value 3,636,547,192 shares as of August 27, 2010.

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****Wal-Mart Stores, Inc.****Condensed Consolidated Statements of Income****(Unaudited)****(Amounts in millions except per share data)**

	<b>Three Months Ended July 31, 2009</b>		<b>Six Months Ended July 31, 2009</b>	
	<b>2010</b>	<b>As Adjusted</b>	<b>2010</b>	<b>As Adjusted</b>
<b>Revenues:</b>				
Net sales	\$ 103,016	\$ 100,168	\$ 202,113	\$ 193,639
Membership and other income	710	708	1,424	1,451
	103,726	100,876	203,537	195,090
<b>Costs and expenses:</b>				
Cost of sales	77,523	75,056	152,223	145,451
Operating, selling, general and administrative expenses	20,013	19,891	39,387	38,537
<b>Operating income</b>	<b>6,190</b>	<b>5,929</b>	<b>11,927</b>	<b>11,102</b>
<b>Interest:</b>				
Debt	477	447	932	895
Capital leases	65	68	132	138
Interest income	(57)	(42)	(108)	(93)
<b>Interest, net</b>	<b>485</b>	<b>473</b>	<b>956</b>	<b>940</b>
<b>Income from continuing operations before income taxes</b>	<b>5,705</b>	<b>5,456</b>	<b>10,971</b>	<b>10,162</b>
<b>Provision for income taxes</b>	<b>1,958</b>	<b>1,870</b>	<b>3,780</b>	<b>3,455</b>
<b>Income from continuing operations</b>	<b>3,747</b>	<b>3,586</b>	<b>7,191</b>	<b>6,707</b>
<b>Loss from discontinued operations, net of tax</b>		<b>(7)</b>		<b>(15)</b>
<b>Consolidated net income</b>	<b>3,747</b>	<b>3,579</b>	<b>7,191</b>	<b>6,692</b>
<b>Less consolidated net income attributable to noncontrolling interest</b>	<b>(151)</b>	<b>(107)</b>	<b>(294)</b>	<b>(224)</b>
<b>Consolidated net income attributable to Walmart</b>	<b>\$ 3,596</b>	<b>\$ 3,472</b>	<b>\$ 6,897</b>	<b>\$ 6,468</b>
<b>Basic net income per common share:</b>				
Basic income per common share from continuing operations attributable to Walmart	\$ 0.97	\$ 0.89	\$ 1.85	\$ 1.66
Basic loss per common share from discontinued operations attributable to Walmart				
<b>Basic net income per common share attributable to Walmart</b>	<b>\$ 0.97</b>	<b>\$ 0.89</b>	<b>\$ 1.85</b>	<b>\$ 1.66</b>
<b>Diluted net income per common share:</b>				

Edgar Filing: WAL MART STORES INC - Form 10-Q

Diluted income per common share from continuing operations attributable to Walmart	\$ 0.97	\$ 0.89	\$ 1.84	\$ 1.66
Diluted loss per common share from discontinued operations attributable to Walmart				(0.01)
<b>Diluted net income per common share attributable to Walmart</b>	<b>\$ 0.97</b>	<b>\$ 0.89</b>	<b>\$ 1.84</b>	<b>\$ 1.65</b>
<b>Weighted-average number of common shares:</b>				
Basic	3,696	3,891	3,730	3,905
Diluted	3,707	3,900	3,744	3,915
<b>Dividends declared per common share</b>	<b>\$</b>	<b>\$</b>	<b>\$ 1.21</b>	<b>\$ 1.09</b>

## Wal-Mart Stores, Inc.

## Condensed Consolidated Balance Sheets

(Unaudited)

(Amounts in millions)

	July 31, 2009	January 31, 2010	
	2010	As Adjusted	As Adjusted
<b>ASSETS</b>			
<b>Current assets:</b>			
Cash and cash equivalents	\$ 10,195	\$ 7,997	\$ 7,907
Receivables, net	4,531	3,684	4,144
Inventories	34,793	33,365	32,713
Prepaid expenses and other	3,395	3,499	3,128
Current assets of discontinued operations	131	147	140
Total current assets	53,045	48,692	48,032
<b>Property and equipment:</b>			
Property and equipment	142,123	133,070	137,848
Less accumulated depreciation	(41,012)	(35,707)	(38,304)
Property and equipment, net	101,111	97,363	99,544
<b>Property under capital leases:</b>			
Property under capital leases	5,720	5,583	5,669
Less accumulated amortization	(3,017)	(2,759)	(2,906)
Property under capital leases, net	2,703	2,824	2,763
Goodwill	15,993	16,149	16,126
Other assets and deferred charges	4,092	3,581	3,942
<b>Total assets</b>	<b>\$ 176,944</b>	<b>\$ 168,609</b>	<b>\$ 170,407</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities:</b>			
Short-term borrowings	\$ 4,639	\$ 1,122	\$ 523
Accounts payable	33,953	28,797	30,451
Dividends payable	2,292	2,073	
Accrued liabilities	17,547	16,706	18,734
Accrued income taxes	1,257	1,142	1,347
Long-term debt due within one year	5,546	6,959	4,050
Obligations under capital leases due within one year	346	336	346
Current liabilities of discontinued operations	75	41	92
Total current liabilities	65,655	57,176	55,543
Long-term debt	35,629	33,579	33,231
Long-term obligations under capital leases	3,073	3,246	3,170
Deferred income taxes and other	5,368	5,773	5,508
Redeemable noncontrolling interest	323	326	307
Commitments and contingencies			

Edgar Filing: WAL MART STORES INC - Form 10-Q

**Equity:**

Common stock and capital in excess of par value	3,999	4,173	4,181
Retained earnings	61,746	62,840	66,357
Accumulated other comprehensive loss	(1,099)	(318)	(70)
Total Walmart shareholders equity	64,646	66,695	70,468
Noncontrolling interest	2,250	1,814	2,180
Total equity	66,896	68,509	72,648
<b>Total liabilities and equity</b>	<b>\$ 176,944</b>	<b>\$ 168,609</b>	<b>\$ 170,407</b>

## Wal-Mart Stores, Inc.

## Condensed Consolidated Statements of Shareholders Equity

(Unaudited)

(Amounts in millions)

	Number of Shares	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Total Walmart Shareholders Equity	Noncontrolling Interest	Total Equity
Balances February 1, 2010 (as adjusted)	3,786	\$ 378	\$ 3,803	\$ 66,357	\$ (70)	\$ 70,468	\$ 2,180	\$ 72,648
Consolidated net income (excludes redeemable noncontrolling interest)				6,897		6,897	292	7,189
Other comprehensive income (loss)					(1,029)	(1,029)	31	(998)
Cash dividends (\$1.21 per share)				(4,552)		(4,552)		(4,552)
Purchase of Company stock	(137)	(14)	(242)	(6,920)		(7,176)		(7,176)
Other	6		74	(36)		38	(253)	(215)
<b>Balances July 31, 2010</b>	<b>3,655</b>	<b>\$ 364</b>	<b>\$ 3,635</b>	<b>\$ 61,746</b>	<b>\$ (1,099)</b>	<b>\$ 64,646</b>	<b>\$ 2,250</b>	<b>\$ 66,896</b>

	Three Months Ended July 31,		Six Months Ended July 31,	
	2010	2009 As Adjusted	2010	2009 As Adjusted
<i>(Amounts in millions)</i>				
Consolidated net income	\$ 3,747 <sup>(1)</sup>	\$ 3,579 <sup>(1)</sup>	\$ 7,191 <sup>(2)</sup>	\$ 6,692 <sup>(2)</sup>
Other comprehensive income, net of tax				
Currency translation	(896) <sup>(3)</sup>	3,283 <sup>(3)</sup>	(944) <sup>(4)</sup>	2,596 <sup>(4)</sup>
Net change in fair value of derivatives	(108)	(98)	(25)	(112)
<b>Total comprehensive income</b>	<b>\$ 2,743</b>	<b>\$ 6,764</b>	<b>\$ 6,222</b>	<b>\$ 9,176</b>
Less comprehensive income attributable to the noncontrolling interest				
Net income	\$ (151) <sup>(1)</sup>	\$ (107) <sup>(1)</sup>	\$ (294) <sup>(2)</sup>	\$ (224) <sup>(2)</sup>
Currency translation	121 <sup>(3)</sup>	(125) <sup>(3)</sup>	(60) <sup>(4)</sup>	(109) <sup>(4)</sup>
Amounts attributable to the noncontrolling interest	(30)	(232)	(354)	(333)
<b>Comprehensive income attributable to Walmart</b>	<b>\$ 2,713</b>	<b>\$ 6,532</b>	<b>\$ 5,868</b>	<b>\$ 8,843</b>

## Edgar Filing: WAL MART STORES INC - Form 10-Q

- (1) Includes a \$5 million and a \$0 million gain for the three months ended July 31, 2010 and 2009, respectively, that is related to the redeemable noncontrolling interest.
- (2) Includes a \$2 million and an \$8 million gain for the six months ended July 31, 2010 and 2009, respectively, that is related to the redeemable noncontrolling interest.
- (3) Includes a \$3 million and a \$49 million gain for the three months ended July 31, 2010 and 2009, respectively, that is related to the redeemable noncontrolling interest.
- (4) Includes a \$29 million and a \$74 million gain for the six months ended July 31, 2010 and 2009, respectively, that is related to the redeemable noncontrolling interest.



## Wal-Mart Stores, Inc.

## Condensed Consolidated Statements of Cash Flows

(Unaudited)

(Amounts in millions)

	Six Months Ended July 31, 2009	
	2010	As Adjusted
<b>Cash flows from operating activities:</b>		
Consolidated net income	\$ 7,191	\$ 6,692
Loss from discontinued operations, net of tax		15
Income from continuing operations	7,191	6,707
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	3,748	3,457
Other	(162)	(244)
Changes in certain assets and liabilities, net of effects of acquisitions:		
Decrease (increase) in accounts receivable	(424)	575
Decrease (increase) in inventories	(2,086)	1,392
Increase (decrease) in accounts payable	3,090	(1,131)
Decrease in accrued liabilities	(1,338)	(861)
Net cash provided by operating activities	10,019	9,895
<b>Cash flows from investing activities:</b>		
Payments for property and equipment	(5,554)	(5,744)
Other investing activities	(27)	(4)
Net cash used in investing activities	(5,581)	(5,748)
<b>Cash flows from financing activities:</b>		
Increase (decrease) in short-term borrowings, net	4,120	(654)
Proceeds from issuance of long-term debt	6,433	2,956
Payment of long-term debt	(2,639)	(95)
Dividends paid	(2,260)	(2,129)
Purchase of Company stock	(7,112)	(2,792)
Purchase of redeemable noncontrolling interest		(456)
Other financing activities	(587)	(264)
Net cash used in financing activities	(2,045)	(3,434)
Effect of exchange rates on cash and cash equivalents	(105)	9
Net increase in cash and cash equivalents	2,288	722
Cash and cash equivalents at beginning of year	7,907	7,275
Cash and cash equivalents at end of period	\$ 10,195	\$ 7,997

## Wal-Mart Stores, Inc.

## Notes to Condensed Consolidated Financial Statements

**Note 1. Basis of Presentation**

The Condensed Consolidated Financial Statements of Wal-Mart Stores, Inc. and its subsidiaries ( Walmart, the Company or we ) included in this document are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the Condensed Consolidated Financial Statements have been included. Such adjustments are of a normal recurring nature. Interim results are not necessarily indicative of results for a full year. The Condensed Consolidated Financial Statements and notes thereto are presented in accordance with the rules and regulations of the Securities and Exchange Commission (the SEC ) and do not contain certain information included in the Company s Annual Report to Shareholders for the fiscal year ended January 31, 2010. Therefore, the interim Condensed Consolidated Financial Statements should be read in conjunction with that Annual Report to Shareholders.

In connection with the Company s enterprise resource planning ( ERP ) system implementation, we changed the level at which we apply the retail method of accounting for inventory, and reclassified certain revenue and expense items within our Condensed Consolidated Statements of Income for financial reporting purposes. The reclassifications did not impact consolidated operating income or consolidated net income attributable to Walmart. All prior period amounts have been reclassified to conform to the current period s presentation. See Note 4, Accounting Change.

**Recent Accounting Pronouncements**

A new accounting standard, effective for and adopted by the Company on February 1, 2010, changes the approach to determining the primary beneficiary of a variable interest entity ( VIE ) and requires companies to assess more frequently whether they must consolidate VIEs. The adoption of this new standard did not have a material impact on our consolidated financial statements.

**Note 2. Net Income Per Common Share**

Basic net income per common share attributable to Walmart is based on the weighted-average number of outstanding common shares. Diluted net income per common share attributable to Walmart is based on the weighted-average number of outstanding common shares adjusted for the dilutive effect of stock options and other share-based awards. The dilutive effect of outstanding stock options and other share-based awards was 11 million and 14 million shares for the three and six months ended July 31, 2010, respectively, and 9 million and 10 million shares for the three and six months ended July 31, 2009, respectively. The Company had approximately 19 million and 29 million stock options outstanding at July 31, 2010 and 2009, respectively, which were not included in the diluted net income per common share attributable to Walmart calculation because their effect would be antidilutive.

The following table provides a reconciliation of the numerators used to determine basic and diluted net income per common share:

	Three Months Ended July 31,		Six Months Ended July 31,	
	2010	2009 As Adjusted	2010	2009 As Adjusted
<i>(Amounts in millions)</i>				
Income from continuing operations	\$ 3,747	\$ 3,586	\$ 7,191	\$ 6,707
Less consolidated net income attributable to noncontrolling interest	(151)	(107)	(294)	(224)
Income from continuing operations attributable to Walmart	3,596	3,479	6,897	6,483
Loss from discontinued operations, net of tax		(7)		(15)
Consolidated net income attributable to Walmart	\$ 3,596	\$ 3,472	\$ 6,897	\$ 6,468

**Note 3. Inventories**

The Company values inventories at the lower of cost or market as determined primarily by the retail method of accounting, using the last-in, first-out ( LIFO ) method for substantially all of the Walmart U.S. segment s merchandise inventories. The retail method of accounting results in inventory being valued at the lower of cost or market since permanent markdowns are currently taken as a reduction of the retail value of

inventory. The Sam's Club segment's merchandise

## Edgar Filing: WAL MART STORES INC - Form 10-Q

is valued based on the weighted-average cost using the LIFO method. Inventories for the Walmart International operations are primarily valued by the retail method of accounting and are stated using the first-in, first-out ( FIFO ) method. At July 31, 2010 and 2009, our inventories valued at LIFO approximate those inventories as if they were valued at FIFO.

As discussed in Note 4, effective May 1, 2010 the Company changed the level at which it applies the retail method for valuing its inventory for its operations in the United States, Canada and Puerto Rico. The retrospective application of this accounting change impacted both segment and consolidated operating income, as well as consolidated net income for all comparable periods presented.

### Note 4. Accounting Change

Effective May 1, 2010, the Company implemented a new ERP system for its operations in the United States, Canada and Puerto Rico. Concurrent with this implementation and the increased system capabilities, the Company changed the level at which it applies the retail method of accounting for inventory in these operations from 13 divisions to 49 departments. The Company believes the change is preferable because applying the retail method of accounting for inventory at the departmental level better segregates merchandise with similar cost-to-retail ratios and turnover, as well as provides a more accurate cost of goods sold and ending inventory value at the lower of cost or market for each reporting period. The retrospective application of this accounting change impacted both segment and consolidated operating income, as well as consolidated net income for all comparable periods presented.

The retrospective application of the accounting change impacted the following financial statement line items:

(Amounts in millions except per share data)

	Three Months Ended July 31, 2009			Six Months Ended July 31, 2009		
	As Reported	Adjustments	As Adjusted	As Reported	Adjustments	As Adjusted
<b>Condensed Consolidated Statements of Income:</b>						
Cost of sales <sup>(1)</sup>	\$ 75,153	\$ (97)	\$ 75,056	\$ 145,541	\$ (90)	\$ 145,451
Operating income	5,882	47	5,929	11,099	3	11,102
Provision for income taxes	1,853	17	1,870	3,456	(1)	3,455
Income from continuing operations	3,556	30	3,586	6,703	4	6,707
Consolidated net income attributable to Walmart	3,442	30	3,472	6,464	4	6,468
Basic net income per share attributable to Walmart	0.88	0.01	0.89	1.66		1.66
Diluted net income per share attributable to Walmart	0.88	0.01	0.89	1.65		1.65

<sup>(1)</sup> The cost of sales adjustments includes \$(47) million and \$(3) million pertaining to the accounting change for the three and six months ended July 31, 2009, respectively. Certain reclassifications that had no effect on operating income or on the consolidated net income attributable to Walmart represent the remainder of the amounts included in the cost of sales adjustment columns above.

(Amounts in millions)

	July 31, 2009			January 31, 2010		
	As Reported	Adjustments	As Adjusted	As Reported	Adjustments	As Adjusted
<b>Condensed Consolidated Balance Sheets:</b>						
Inventories	\$ 33,861	\$ (496)	\$ 33,365	\$ 33,160	\$ (447)	\$ 32,713
Prepaid expenses and other	3,336	163	3,499	2,980	148	3,128
Accrued income taxes	1,162	(20)	1,142	1,365	(18)	1,347
Retained earnings	63,153	(313)	62,840	66,638	(281)	66,357

### Note 5. Debt

On April 1, 2010, the Company issued \$750 million principal amount of its 2.875% Notes due 2015 and \$1.250 billion principal amount of its 5.625% Notes due 2040. The aggregate net proceeds from these note issuances were approximately \$2.0 billion. The notes of each series require semi-annual interest payments on April 1 and October 1 of each year, commencing on October 1, 2010. The 2.875% Notes due 2015 will mature on April 1, 2015, and the 5.625% Notes due 2040 will mature on April 1, 2040. The entire principal amount of the notes of each series is payable at maturity. The notes of each series are senior, unsecured obligations of the Company.

On July 8, 2010, the Company issued \$750 million principal amount of its 2.250% Notes due 2015, \$1.500 billion principal amount of its 3.625% Notes due 2020, and \$750 million principal amount of its 4.875% Notes due 2040. The aggregate net proceeds from these note issuances were approximately \$3.0 billion. The notes of each series require semi-annual interest payments on January 8 and July 8 of each year, commencing on January 8, 2011. The 2.250% Notes due 2015 will mature on July 8, 2015; the 3.625% Notes due 2020 will mature on July 8,

## Edgar Filing: WAL MART STORES INC - Form 10-Q

2020; and the 4.875% Notes due 2040 will mature on July 8, 2040. The entire principal amount of the notes of each series is payable at maturity. The notes of each series are senior, unsecured obligations of the Company.

On July 28, 2010, the Company issued and sold ¥60 billion of its Japanese Yen Bonds - Fourth Series (2010) (the Fixed Rate Fourth Series Bonds ), ¥10 billion of its Japanese Yen Bonds - Fifth Series (2010) (the Fixed Rate Fifth Series Bonds ) and ¥30

billion of its Japanese Yen Floating Rate Bonds - Third Series (2010) (the Floating Rate Bonds ) at an issue price, in the case of each issue of bonds, equal to the face amount of the bonds and used the proceeds to repay a portion of its outstanding borrowing under its Yen-denominated credit facility. The aggregate net proceeds of the bonds were approximately \$1.0 billion. The Fixed Rate Fourth Series Bonds bear interest at a rate of 0.94% per annum, and the Fixed Rate Fifth Series Bonds bear interest at a rate of 1.60%. The Floating Rate Bonds bear interest at a floating rate of interest equal to an applicable three-month Yen LIBOR for each interest period plus 0.45%. Interest started accruing on the bonds on the Fixed Rate Fourth Series Bonds and the Fixed Rate Fifth Series Bonds on July 29, 2010 and on the Floating Rate Bonds on July 28, 2010. The Company will pay interest on the Fixed Rate Fourth Series Bonds and the Fixed Rate Fifth Series Bonds on January 28 and July 28 of each year, commencing on January 28, 2011. The Company will pay interest on the Floating Rate Bonds on January 28, April 28, July 28, and October 28 of each year, commencing on October 28, 2010. The Fixed Rate Fourth Series Bonds and the Floating Rate Bonds will mature on July 28, 2015, and the Fixed Rate Fifth Series Bonds will mature on July 28, 2020. The entire principal amount of the bonds of each series is payable at maturity. The bonds of each series are senior, unsecured obligations of Walmart.

In June 2010, the Company renewed an existing 364-day revolving credit facility which is used to complement its commercial paper program (the 364-Day Facility ). The size of the 364-Day Facility was increased from \$7.0 billion to \$9.0 billion. In conjunction with the 364-Day Facility, the Company also renewed an existing letter of credit facility used to support various potential and actual obligations. The size of the new letter of credit facility was reduced from \$2.35 billion to \$2.23 billion to reflect program improvements. In both facilities, undrawn and drawn fees were reduced from the prior year. The 364-Day Facility remained undrawn as of July 31, 2010.

#### Note 6. Fair Value Measurements

The Company records and discloses certain financial and non-financial assets and liabilities at their fair value. The fair value of an asset is the price at which the asset could be sold in an orderly transaction between unrelated, knowledgeable and willing parties able to engage in the transaction. A liability's fair value is defined as the amount that would be paid to transfer the liability to a new obligor in a transaction between such parties, not the amount that would be paid to settle the liability with the creditor.

Assets and liabilities recorded at fair value are measured using a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include:

Level 1, defined as observable inputs such as quoted prices in active markets;

Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and

Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring the Company to develop our own assumptions.

The disclosure of fair value of certain financial assets and liabilities that are recorded at cost are as follows:

*Cash and cash equivalents:* The carrying value approximates fair value due to the short maturity of these instruments.

*Long-term debt:* The fair value is based on the Company's current incremental borrowing rate for similar types of borrowing arrangements or, where applicable, quoted market prices. The carrying value and fair value of our debt as of July 31, 2010 and January 31, 2010 are as follows:

(Amounts in millions)	July 31, 2010		January 31, 2010	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Long-term debt	\$ 41,175	\$ 44,407	\$ 37,281	\$ 39,055

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Additionally, as of July 31, 2010 and January 31, 2010, the Company held certain derivative asset and liability positions that are required to be measured at fair value on a recurring basis. The majority of the Company's derivative instruments relate to interest rate swaps. The fair values of these interest rate swaps have been measured in accordance with Level 2 inputs of the fair value hierarchy. As of July 31, 2010 and January 31, 2010, the notional amounts and fair values of these interest rate swaps are as follows (asset/(liability)):

<i>(Amounts in millions)</i>	July 31, 2010		January 31, 2010	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Receive fixed-rate, pay floating-rate interest rate swaps designated as fair value hedges	\$ 4,445	\$ 316	\$ 4,445	\$ 260
Receive fixed-rate, pay fixed-rate cross-currency interest rate swaps designated as net investment hedges	1,250	312	1,250	189
Receive floating-rate, pay fixed-rate interest rate swaps designated as cash flow hedges	638	(20)	638	(20)
Receive fixed-rate, pay fixed-rate cross-currency interest rate swaps designated as cash flow hedges	2,902	74	2,902	286
<b>Total</b>	<b>\$ 9,235</b>	<b>\$ 682</b>	<b>\$ 9,235</b>	<b>\$ 715</b>

The fair values above are determined based on the income approach and the related inputs of the relevant interest rate and foreign currency forward curves. The estimated amounts the Company would receive or pay upon a termination of the agreements relating to such instruments approximate the fair values as of the reporting dates.

### Note 7. Derivative Financial Instruments

The Company uses derivative financial instruments for hedging and non-trading purposes to manage its exposure to changes in interest and currency exchange rates, as well as to maintain an appropriate mix of fixed- and floating-rate debt. Use of derivative financial instruments in hedging programs subjects the Company to certain risks, such as market and credit risks. Market risk represents the possibility that the value of the derivative instrument will change. In a hedging relationship, the change in the value of the derivative is offset to a great extent by the change in the value of the underlying hedged item. Credit risk related to derivatives represents the possibility that the counterparty will not fulfill the terms of the contract. The notional, or contractual, amount of the Company's derivative financial instruments is used to measure interest to be paid or received and does not represent the Company's exposure due to credit risk. Credit risk is monitored through established approval procedures, including setting concentration limits by counterparty, reviewing credit ratings and requiring collateral (generally cash) from the counterparty if the derivative liability position exceeds certain thresholds.

The Company's transactions are with counterparties rated A+ or better by nationally recognized credit rating agencies. In connection with various derivative agreements with counterparties, the Company held \$327 million in cash collateral from these counterparties at July 31, 2010. It is our policy to record cash collateral exclusive of any derivative asset, and any collateral holdings are reflected in our accrued liabilities as amounts due to the counterparties. Furthermore, as part of the master netting arrangements with these counterparties, the Company is also required to post collateral if the derivative liability position exceeds \$150 million. As of July 31, 2010, the Company had no outstanding collateral postings. In the event the Company posts cash collateral, the Company would record the posting as a receivable exclusive of any derivative liability.

When the Company uses derivative financial instruments for purposes of hedging its exposure to interest and currency exchange rate risks, the contract terms of a hedge instrument closely mirror those of the hedged item, providing a high degree of risk reduction and correlation. Contracts that are effective at meeting the risk reduction and correlation criteria are recorded using hedge accounting. If a derivative instrument is a hedge, depending on the nature of the hedge, changes in the fair value of the instrument will either be offset against the change in fair value of the hedged assets, liabilities or firm commitments through earnings or be recognized in accumulated other comprehensive loss until the hedged item is recognized in earnings. The ineffective portion of an instrument's change in fair value will be immediately recognized in the Company's earnings during the period. Instruments that do not meet the criteria for hedge accounting, or contracts for which the Company has not elected hedge accounting, are valued at fair value with unrealized gains or losses reported in earnings during the period of the change.

### Fair Value Instruments

The Company is party to receive fixed-rate, pay floating-rate interest rate swaps to hedge the fair value of fixed-rate debt. Under certain swap agreements, the Company pays floating-rate interest and receives fixed-rate interest payments periodically over the life of the instruments. The notional amounts are used to measure interest to be paid or received and do not represent the exposure due to credit loss. The Company's interest rate swaps that receive fixed-interest rate payments and pay floating-interest rate payments are designated as fair value hedges. As the specific

## Edgar Filing: WAL MART STORES INC - Form 10-Q

terms and notional amounts of the derivative instruments match those of the instruments being hedged, the derivative instruments were assumed to be perfectly effective hedges, and all changes in fair value of the hedges were recorded on the balance sheet with no net impact on the income statement. These fair value instruments will mature on dates ranging from February 2011 to May 2014.



**Net Investment Instruments**

The Company is party to cross-currency interest rate swaps that hedge its net investment in the United Kingdom. The agreements are contracts to exchange fixed-rate payments in one currency for fixed-rate payments in another currency. All changes in the fair value of these instruments are recorded in accumulated other comprehensive loss, offsetting the currency translation adjustment that is also recorded in accumulated other comprehensive loss. These instruments will mature on dates ranging from October 2023 to February 2030.

The Company has £3.0 billion of outstanding debt that is designated as a hedge of the Company's net investment in the United Kingdom as of July 31, 2010 and January 31, 2010. The Company also has outstanding ¥437 billion of debt that is designated as a hedge of the Company's net investment in Japan at July 31, 2010 and January 31, 2010, respectively. Any translation of non-U.S. denominated debt is recorded in accumulated other comprehensive loss, offsetting the currency translation adjustment that is also recorded in accumulated other comprehensive loss. These instruments will mature on dates ranging from January 2011 to January 2039.

**Cash Flow Instruments**

The Company is party to receive floating-rate, pay fixed-rate interest rate swaps to hedge the interest rate risk of certain non-U.S. denominated debt. The swaps are designated as cash flow hedges of interest expense risk. Changes in the non-U.S. benchmark interest rate result in reclassification of amounts from accumulated other comprehensive loss to earnings to offset the floating-rate interest expense. These cash flow instruments will mature on dates ranging from August 2013 to July 2015.

The Company is also party to receive fixed-rate, pay fixed-rate cross-currency interest rate swaps to hedge the currency exposure associated with the forecasted payments of principal and interest of non-U.S. denominated debt. The swaps are designated as cash flow hedges of the currency risk related to payments on the non-U.S. denominated debt. Changes in the currency exchange rate result in reclassification of amounts from accumulated other comprehensive loss to earnings to offset the re-measurement gain or loss on the non-U.S. denominated debt. These cash flow instruments will mature on dates ranging from September 2029 to March 2034. Any ineffectiveness related to these instruments has been and is expected to be immaterial.

**Financial Statement Presentation**

Hedging instruments with an unrealized gain are recorded on the Condensed Consolidated Balance Sheets in other assets and deferred charges, based on maturity date. Those instruments with an unrealized loss are recorded in accrued liabilities or deferred income taxes and other, based on maturity date.

As of July 31, 2010 and January 31, 2010, our financial instruments were classified as follows in the Condensed Consolidated Balance Sheets:

	July 31, 2010			January 31, 2010		
	Fair Value Instruments	Net Investment Hedge	Cash Flow Instruments	Fair Value Instruments	Net Investment Hedge	Cash Flow Instruments
<i>(Amounts in millions)</i>						
<b>Balance Sheet Classification:</b>						
Other assets and deferred charges	\$ 316	\$ 312	\$ 74	\$ 260	\$ 189	\$ 286
<b>Asset Subtotals</b>	<b>\$ 316</b>	<b>\$ 312</b>	<b>\$ 74</b>	<b>\$ 260</b>	<b>\$ 189</b>	<b>\$ 286</b>
Long-term debt	\$ 316	\$	\$	\$ 260	\$	\$
Deferred income taxes and other			20			20
<b>Liability Subtotals</b>	<b>\$ 316</b>	<b>\$</b>	<b>\$ 20</b>	<b>\$ 260</b>	<b>\$</b>	<b>\$ 20</b>

**Note 8. Segments**

The Company is engaged in the operations of retail stores located in all 50 states of the United States and Puerto Rico, our wholly-owned subsidiaries in Argentina, Brazil, Canada, Japan and the United Kingdom, our majority-owned subsidiaries in Chile and Mexico and our joint ventures in China and India and our other controlled subsidiaries in China. Our operations are conducted in three operating segments, the

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Walmart U.S. segment, the Walmart International segment and the Sam's Club segment. The Company defines our segments as those business units whose operating results our chief operating decision maker ( CODM ) regularly reviews to analyze performance and allocate resources. We sell similar individual products and services in each of our segments. It is impractical to segregate and identify revenue and profits for each of these individual products and services.

As part of an operational realignment in February 2010, our Puerto Rico operations shifted from the Walmart International segment to the Walmart U.S. and Sam's Club segments. The Walmart U.S. segment now includes the Company's mass merchant concept in the United States and Puerto Rico operating primarily under the Walmart or Wal-Mart brands, as well as walmart.com.

Edgar Filing: WAL MART STORES INC - Form 10-Q

The Walmart International segment now consists of the Company's operations outside of the United States and Puerto Rico. The Sam's Club segment now includes the warehouse membership clubs in the United States and Puerto Rico, as well as samsclub.com. All prior period amounts have been reclassified to conform to the current period's presentation. The amounts under the caption "Other" in the Operating Income table below represent unallocated corporate overhead items.

The Company measures the results of its segments using, among other measures, each segment's operating income that includes certain corporate overhead allocations. From time to time, we revise the measurement of each segment's operating income, including any corporate overhead allocations, as dictated by the information regularly reviewed by our CODM. In the first quarter of fiscal 2011, certain information systems expenses previously included in unallocated corporate overhead have been allocated to the segment that is directly benefitting from these costs. The segment operating income is reclassified for all prior periods presented to conform to the current period's presentation.

Net sales by operating segment were as follows:

<i>(Amounts in millions)</i>	Three Months Ended July 31,		Six Months Ended July 31,	
	2010	2009	2010	2009
Net Sales:				
Walmart U.S.	\$ 64,654	\$ 64,645	\$ 126,978	\$ 126,272
Walmart International	25,901	23,332	50,931	43,953
Sam's Club	12,461	12,191	24,204	23,414
<b>Net sales</b>	<b>\$ 103,016</b>	<b>\$ 100,168</b>	<b>\$ 202,113</b>	<b>\$ 193,639</b>

Operating income by segment was as follows:

<i>(Amounts in millions)</i>	Three Months Ended July 31,		Six Months Ended July 31,	
	2010	2009 As Adjusted	2010	2009 As Adjusted
Operating Income:				
Walmart U.S.	\$ 4,879	\$ 4,890	\$ 9,494	\$ 9,252
Walmart International	1,299	1,112	2,382	1,955
Sam's Club	428	418	857	810
Other	(416)	(491)	(806)	(915)
Operating income	6,190	5,929	11,927	11,102
Interest expense, net	(485)	(473)	(956)	(940)
Income from continuing operations before income taxes	\$ 5,705	\$ 5,456	\$ 10,971	\$ 10,162

The following table sets forth the change in goodwill, by operating segment, for the six months ended July 31, 2010:

<i>(Amounts in millions)</i>	Walmart International	Walmart U.S.	Sam's Club	Total
Balances February 1, 2010	\$ 15,606	\$ 207	\$ 313	\$ 16,126
Currency translation	(216)			(216)
Other	83			83
<b>Balances July 31, 2010</b>	<b>\$ 15,473</b>	<b>\$ 207</b>	<b>\$ 313</b>	<b>\$ 15,993</b>



**Note 9. Accumulated Other Comprehensive Loss**

The following table sets forth the changes in the composition of accumulated other comprehensive loss for the six months ended July 31, 2010:

<i>(Amounts in millions)</i>		<b>Currency Translation</b>	<b>Derivative Instruments</b>	<b>Minimum Pension Liability</b>	<b>Total</b>
Balances	February 1, 2010	\$ 348	\$ 77	\$ (495)	\$ (70)
	Currency translation adjustment	(1,004)			(1,004)
	Net change in fair value of derivatives		(25)		(25)
<b>Balances</b>	<b>July 31, 2010</b>	<b>\$ (656)</b>	<b>\$ 52</b>	<b>\$ (495)</b>	<b>\$ (1,099)</b>

The currency translation adjustment includes a net translation loss of \$593 million at July 31, 2010 related to the net investment hedges of our operations in the U.K. and Japan. During the six months ended July 31, 2010, we reclassified \$111 million from accumulated other comprehensive loss to earnings to offset currency translation gains on the re-measurement of non-U.S. denominated debt.

**Note 10. Common Stock Dividends**

On March 4, 2010, the Company's Board of Directors approved an increase in the annual dividend for fiscal 2011 to \$1.21 per share, an increase of 11% over the dividends paid in fiscal 2010. The annual dividend will be paid in four quarterly installments on April 5, 2010, June 1, 2010, September 7, 2010 and January 3, 2011 to holders of record on March 12, May 14, August 13 and December 10, 2010, respectively. The dividend installments payable on April 5, 2010 and June 1, 2010 were paid as scheduled.

**Note 11. Legal Proceedings**

The Company is involved in a number of legal proceedings. The Company has made accruals with respect to these matters, where appropriate, which are reflected in the Company's consolidated financial statements. For some matters, the amount of liability is not probable or the amount cannot be reasonably estimated and therefore accruals have not been made. However, where a liability is reasonably possible and material, such matters have been disclosed. The Company may enter into discussions regarding settlement of these matters, and may enter into settlement agreements, if it believes settlement is in the best interest of the Company's shareholders. The matters, or groups of related matters, discussed below, if decided adversely to or settled by the Company, individually or in the aggregate, may result in liability material to the Company's financial condition or results of operations.

**Wage-and-Hour Class Actions:** The Company is a defendant in various cases containing class-action allegations in which the plaintiffs are current and former hourly associates who allege that the Company committed wage-and-hour violations by failing to provide rest breaks, meal periods, or other benefits, or otherwise by failing to pay them correctly. The complaints generally seek unspecified monetary damages, injunctive relief, or both. The Company cannot reasonably estimate the possible loss or range of loss that may arise from these lawsuits, except where the lawsuit has been settled or otherwise as noted below.

In one of the wage-and-hour lawsuits, *Braun/Hummel v. Wal-Mart Stores, Inc.*, a trial was commenced in September 2006, in Philadelphia, Pennsylvania. The plaintiffs allege that the Company failed to pay class members for all hours worked and prevented class members from taking their full meal and rest breaks. On October 13, 2006, the jury awarded back-pay damages to the plaintiffs of approximately \$78 million on their claims for off-the-clock work and missed rest breaks. The jury found in favor of the Company on the plaintiffs' meal-period claims. On November 14, 2007, the trial judge entered a final judgment in the approximate amount of \$188 million, which included the jury's back-pay award plus statutory penalties, prejudgment interest and attorneys' fees. The Company believes it has substantial factual and legal defenses to the claims at issue, and on December 7, 2007, the Company filed its Notice of Appeal.

**Exempt Status Cases:** The Company is a defendant in several cases in which the plaintiffs seek class or collective certification of various groups of salaried managers, and challenge their exempt status under state and federal laws. In one of those cases (*Sepulveda v. Wal-Mart Stores, Inc.*), class certification was denied by the trial court on May 5, 2006. On April 25, 2008, a three-judge panel of the United States Court of Appeals for the Ninth Circuit affirmed the trial court's ruling in part and reversed it in part, and remanded the case for further proceedings. On May 16, 2008, the Company filed a petition seeking review of that ruling by a larger panel of the court. On October 10, 2008, the court entered an Order staying all proceedings in the *Sepulveda* appeal pending the final disposition of the appeal in *Dukes v. Wal-Mart Stores, Inc.*, discussed below. Class certification has not been addressed in the other cases. The Company cannot reasonably estimate the possible loss or range of loss that may arise from these lawsuits.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

**Gender Discrimination Cases:** The Company is a defendant in *Dukes v. Wal-Mart Stores, Inc.*, a class-action lawsuit commenced in June 2001 in the United States District Court for the Northern District of California. The complaint alleges that the Company has engaged in a pattern and practice of discriminating against women in promotions, pay, training and job assignments. The complaint seeks, among other things, injunctive relief, front pay, back pay, punitive damages and attorneys' fees. On June 21, 2004, the district court issued an order granting in part and denying in part the plaintiffs' motion for class certification. The class, which was certified by the district court for purposes of liability, injunctive and declaratory relief, punitive damages and lost pay,

subject to certain exceptions, includes all women employed at any Wal-Mart domestic retail store at any time since December 26, 1998, who have been or may be subjected to the pay and management track promotions policies and practices challenged by the plaintiffs.

On August 31, 2004, the United States Court of Appeals for the Ninth Circuit granted the Company's petition for discretionary review of the ruling. On February 6, 2007, a divided three-judge panel of the court of appeals issued a decision affirming the district court's certification order. On February 20, 2007, the Company filed a petition asking that the decision be reconsidered by a larger panel of the court. On December 11, 2007, the three-judge panel withdrew its opinion of February 6, 2007, and issued a revised opinion. As a result, the Company's Petition for Rehearing En Banc was denied as moot. The Company filed a new Petition for Rehearing En Banc on January 8, 2008. On February 13, 2009, the court of appeals issued an Order granting the Petition. On April 26, 2010, the Ninth Circuit issued a divided (6-5) opinion affirming certain portions of the district court's ruling and reversing other portions. On August 25, 2010, the Company filed a petition for a writ of certiorari to the United States Supreme Court seeking review of the Ninth Circuit's decision. On May 14, 2010, after the parties moved jointly for a stay pending final resolution of the Company's petition for a writ of certiorari, the district court stayed further proceedings until the earlier of (1) the Supreme Court's resolution of the Company's petition or (2) September 30, 2010.

If the Company is not successful in its appeal of class certification, or an appellate court issues a ruling that allows for the certification of a class or classes with a different size or scope, and if there is a subsequent adverse verdict on the merits from which there is no successful appeal, or in the event of a negotiated settlement of the litigation, the resulting liability could be material to the Company's financial condition or results of operations. The plaintiffs also seek punitive damages which, if awarded, could result in the payment of additional amounts material to the Company's financial condition or results of operations. However, because of the uncertainty of the outcome of the appeal, because of the uncertainty of the balance of the proceedings contemplated by the district court, and because the Company's liability, if any, arising from the litigation, including the size of any damages award if plaintiffs are successful in the litigation or any negotiated settlement, could vary widely, the Company cannot reasonably estimate the possible loss or range of loss that may arise from the litigation.

**Hazardous Materials Investigations:** On November 8, 2005, the Company received a grand jury subpoena from the United States Attorney's Office for the Central District of California, seeking documents and information relating to the Company's receipt, transportation, handling, identification, recycling, treatment, storage and disposal of certain merchandise that constitutes hazardous materials or hazardous waste. The Company has been informed by the U.S. Attorney's Office for the Central District of California that it is a target of a criminal investigation into potential violations of the Resource Conservation and Recovery Act ( RCRA ), the Clean Water Act and the Hazardous Materials Transportation Statute. This U.S. Attorney's Office contends, among other things, that the use of Company trucks to transport certain returned merchandise from the Company's stores to its return centers is prohibited by RCRA because those materials may be considered hazardous waste. The government alleges that, to comply with RCRA, the Company must ship from the store certain materials as hazardous waste directly to a certified disposal facility using a certified hazardous waste carrier. The U.S. Attorney's Office in the Northern District of California subsequently joined in this investigation. The Company contends that the practice of transporting returned merchandise to its return centers for subsequent disposition, including disposal by certified facilities, is compliant with applicable laws and regulations. While management cannot predict the ultimate outcome of this matter, management does not believe the outcome will have a material effect on the Company's financial condition or results of operations.

#### **Note 12. Acquisitions**

On May 27, 2010, we announced an agreement with Dansk Supermarked A/S, whereby ASDA, our subsidiary in the United Kingdom, will purchase Netto Foodstores Limited ( Netto ). Netto operates 193 stores averaging 8,000 square feet. The transaction is subject to regulatory approval and is expected to close in fiscal 2011. The estimated purchase price is approximately £778 million (\$1.2 billion).

---

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

Wal-Mart Stores, Inc. (Walmart, the Company or we) operates retail stores in various formats around the world and is committed to saving people money so they can live better. We earn the trust of our customers every day by providing a broad assortment of quality merchandise and services at every day low prices (EDLP), while fostering a culture that rewards and embraces mutual respect, integrity and diversity. EDLP is our pricing philosophy under which we price items at a low price every day so that our customers trust that our prices will not change under frequent promotional activities. Our focus for Sam's Club is to provide exceptional value on brand name merchandise at members only prices for both business and personal use. Internationally, we operate with similar philosophies. Our fiscal year ends on January 31 for our U.S. and Puerto Rico, as well as Canada operations. Our fiscal year ends on December 31 for all other operations.

This discussion relates to Walmart and its consolidated subsidiaries and should be read in conjunction with our condensed consolidated financial statements as of July 31, 2010, and for the three and six month periods then ended and the accompanying notes included in Part I, Item 1, of this Quarterly Report on Form 10-Q, as well as our Consolidated Financial Statements as of January 31, 2010, and for the year then ended and the accompanying notes, and the related Management's Discussion and Analysis of Financial Condition and Results of Operations, both of which are contained in our Annual Report to Shareholders for the year ended January 31, 2010, and incorporated by reference in, and included as an exhibit to our Annual Report on Form 10-K for the year ended January 31, 2010.

We intend for this discussion to provide the reader with information that will assist in understanding our financial statements, the changes in certain key items in those financial statements from year to year, and the primary factors that accounted for those changes. We also discuss certain performance metrics that management uses to assess our performance. The discussion also provides information about the financial results of the various segments of our business to provide a better understanding of how those segments and their results affect the financial condition and results of operations of the Company as a whole.

Our operations comprise three business segments: Walmart U.S., Walmart International and Sam's Club. As part of an operational realignment, on February 1, 2010, our Puerto Rico operations shifted from the Walmart International segment to the Walmart U.S. and Sam's Club segments. The Walmart U.S. segment now includes the Company's mass merchant concept in the United States and Puerto Rico operating primarily under the Walmart or Wal-Mart brands, as well as walmart.com. The Walmart International segment now consists of the Company's operations outside of the United States and Puerto Rico. The Sam's Club segment now includes the warehouse membership clubs in the United States and Puerto Rico, as well as samsclub.com. All prior period amounts have been reclassified to conform to the current period's presentation.

Throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations, we discuss segment operating income and comparable store or comparable club sales. The Company measures the results of its segments using, among other measures, each segment's operating income that includes certain corporate overhead allocations. From time to time, we revise the measurement of each segment's operating income, including any corporate overhead allocations, as dictated by the information regularly reviewed by our chief operating decision maker. When we do so, the prior period amounts for segment operating income are reclassified to conform to the current period's presentation. The amounts under the caption "Other" in the table below relating to operating income are unallocated corporate overhead items.

Comparable store sales is a measure which indicates the performance of our existing U.S. stores and clubs by measuring the growth in sales for such stores and clubs for a particular period over the corresponding period in the prior year. Walmart's definition of comparable store sales includes sales from stores and clubs open for the previous 12 months, including remodels, relocations and expansions. Changes in format are excluded from comparable store sales when the conversion is accompanied by a relocation or expansion that results in a change in square footage of more than five percent. Comparable store sales are also referred to as same-store sales by others within the retail industry. The method of calculating comparable store sales varies across the retail industry. As a result, our calculation of comparable store sales is not necessarily comparable to similarly titled measures reported by other companies.

In discussions of our consolidated results and the operating results of our Walmart International segment, we sometimes refer to the impact of changes in currency exchange rates. When we refer to changes in currency exchange rates or currency exchange rate fluctuations, we are referring to the differences between the currency exchange rates we use to convert the Walmart International segment's operating results from local currencies into U.S. dollars for reporting purposes. The impacts of currency exchange rate fluctuations are typically calculated as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior year period's currency exchange rates, respectively. We use this method for all countries where the functional currency is not denominated in the U.S. dollar.



## Edgar Filing: WAL MART STORES INC - Form 10-Q

Effective May 1, 2010, the Company implemented a new enterprise resource planning ( ERP ) system for its operations in the United States, Canada and Puerto Rico. Concurrent with this implementation and the increased system capabilities, the Company changed the level at which it applies the retail method of accounting for inventory in these operations from 13 divisions to 49 departments. The Company believes the change is preferable because applying the retail method of accounting for inventory at the departmental level better segregates merchandise with similar cost-to-retail ratios and turnover, as well as provides a more accurate cost of goods sold and ending inventory value at the lower of cost or market for each reporting period. The retrospective application of this accounting change impacted both segment and consolidated operating income, as well as consolidated net income for all comparable periods presented.

### Company Performance Metrics

The Company's performance metrics emphasize three priorities for improving shareholder value: growth, leverage and returns. The Company's priority of growth focuses on sales growth; the priority of leverage encompasses the Company's objective to increase our operating income at a faster rate than the growth in net sales by growing our operating, selling, general and administrative expenses ( operating expenses ) at a slower rate than the growth of our net sales; and the priority of returns focuses on how efficiently the Company employs our assets through return on investment ( ROI ) and how effectively the Company manages working capital through free cash flow.

#### Growth

##### *Net Sales*

	Three Months Ended July 31,					Six Months Ended July 31,				
	2010			2009		2010			2009	
	Percent	of	Percent	Percent	of	Percent	Percent	Percent	of	
(Dollar amounts in millions)	Net Sales	Total	Change	Net Sales	Total	Net Sales	Total	Change	Net Sales	Total
Walmart U.S.	\$ 64,654	62.8%	0.0%	\$ 64,645	64.5%	\$ 126,978	62.8%	0.6%	\$ 126,272	65.2%
Walmart International	25,901	25.1%	11.0%	23,332	23.3%	50,931	25.2%	15.9%	43,953	22.7%
Sam's Club	12,461	12.1%	2.2%	12,191	12.2%	24,204	12.0%	3.4%	23,414	12.1%
Net sales	\$ 103,016	100.0%	2.8%	\$ 100,168	100.0%	\$ 202,113	100.0%	4.4%	\$ 193,639	100.0%

Our net sales increased 2.8% and 4.4% for the three and six months ended July 31, 2010, respectively, compared to the three and six months ended July 31, 2009. The increase in net sales is primarily due to our continued expansion activities as we added 3.2% of additional retail square footage as of July 31, 2010, compared to our retail square footage as of July 31, 2009. In addition, \$857 million and \$3.4 billion of the increase in net sales was due to currency exchange rate fluctuations for the three and six month periods ended July 31, 2010, respectively. Volatility in currency exchange rates may continue to impact the Company's net sales in the future.

##### *Comparable Store Sales*

	Three Months Ended July 31,		Six Months Ended July 31,	
	2010	2009	2010	2009
Walmart U.S.	-1.8%	-1.0%	-1.3%	0.2%
Sam's Club <sup>(1)</sup>	2.6%	-4.0%	3.7%	-3.2%
Total U.S. <sup>(2)</sup>	-1.1%	-1.5%	-0.5%	-0.3%

- (1) Sam's Club comparable club sales include fuel. Fuel sales had a positive impact of 1.6 percentage points and a negative impact of 4.8 percentage points for the three months ended July 31, 2010 and 2009, respectively. Fuel sales had a positive impact of 2.4 percentage points and a negative impact of 4.8 percentage points for the six months ended July 31, 2010 and 2009, respectively. Volatility in fuel prices may continue to impact the Sam's Club segment's comparable club sales in the future.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

- (2) Fuel sales had a positive impact of 0.3 percentage points and a negative impact of 0.9 percentage points for the three months ended July 31, 2010 and 2009, respectively. Fuel sales had a positive impact of 0.4 percentage points and a negative impact of 0.8 percentage points for the six months ended July 31, 2010 and 2009, respectively. Volatility in fuel prices may continue to impact the Total U.S. comparable store sales in the future.

Comparable store sales in the United States, including fuel sales, decreased 1.1 percent and 0.5 percent for the three and six months ended July 31, 2010, respectively. The decline in comparable store sales in the current year's three and six month periods was primarily driven by the Walmart U.S. segment's decline in customer traffic at certain stores, deflation in certain merchandise categories and increased competitive activity.

**Leverage***Operating Income*

	Three Months Ended July 31,					Six Months Ended July 31,				
	2010		2009			2010		2009		
	Operating	Percent	Percent	Operating	Percent	Operating	Percent	Percent	Operating	Percent
(Dollar amounts in millions)	Income	of	Change	Income	of	Income	of	Change	Income	of
		Total			Total		Total			Total
Walmart U.S.	\$ 4,879	78.8%	-0.2%	\$ 4,890	82.5%	\$ 9,494	79.6%	2.6%	\$ 9,252	83.3%
Walmart International	1,299	21.0%	16.8%	1,112	18.8%	2,382	20.0%	21.8%	1,955	17.6%
Sam's Club	428	6.9%	2.4%	418	7.1%	857	7.2%	5.8%	810	7.3%
Other	(416)	-6.7%	-15.3%	(491)	-8.4%	(806)	-6.8%	-11.9%	(915)	-8.2%
<b>Total operating income</b>	<b>\$ 6,190</b>	<b>100.0%</b>	<b>4.4%</b>	<b>\$ 5,929</b>	<b>100.0%</b>	<b>\$ 11,927</b>	<b>100.0%</b>	<b>7.4%</b>	<b>\$ 11,102</b>	<b>100.0%</b>

We believe growing operating income at a faster rate than net sales growth is a meaningful measure because it indicates how effectively we manage costs and leverage operating expenses. Our objective is to grow operating expenses at a slower rate than net sales.

*Operating Expenses*

For the three and six months ended July 31, 2010 operating expenses increased 0.6% and 2.2 %, respectively, when compared to the same periods in the prior year, while net sales increased 2.8% and 4.4%, respectively, over the same periods. Operating expenses grew at a slower rate than net sales primarily due to improved labor productivity and organizational changes implemented at the end of fiscal 2010 designed to strengthen and streamline our operations. In addition, operating expenses for the three months ended July 31, 2010 were positively impacted by a decrease in certain incentive plan accruals.

*Operating Income*

For the three and six months ended July 31, 2010, we met our objective of growing operating income at a faster rate than net sales. Our operating income grew by 4.4% and 7.4% for the three and six months ended July 31, 2010, respectively, when compared to the same periods in the prior year, while net sales increased by 2.8% and 4.4%, respectively, over the same periods. We met this objective in both periods primarily due to our focus on expense leveraging.

**Returns***Return on Investment*

Management believes return on investment ( ROI ) is a meaningful metric to share with investors because it helps investors assess how effectively Walmart is employing its assets. Trends in ROI can fluctuate over time as management balances long-term potential strategic initiatives with any possible short-term impacts.

ROI was 19.0% and 18.4% for the trailing 12-month periods ended July 31, 2010 and 2009, respectively. The period-over-period increase in ROI is principally due to solid operating performance, resulting from our focus on expense leverage.

We define ROI as adjusted operating income (operating income plus interest income, depreciation and amortization and rent expense) for the fiscal year or trailing twelve months divided by average invested capital during that period. We consider average invested capital to be the average of our beginning and ending total assets of continuing operations plus accumulated depreciation and amortization less accounts payable and accrued liabilities for that period, plus a rent factor equal to the rent for the fiscal year or trailing twelve months multiplied by a factor of eight.

ROI is considered a non-GAAP financial measure under the SEC's rules. We consider return on assets ( ROA ) to be the financial measure computed in accordance with generally accepted accounting principles ( GAAP ) that is the most directly comparable financial measure to ROI as we calculate that financial measure. ROI differs from ROA (which is income from continuing operations for the fiscal year or trailing twelve months divided by average total assets of continuing operations for the period) because ROI: adjusts operating income to exclude certain

## Edgar Filing: WAL MART STORES INC - Form 10-Q

expense items and adds interest income; adjusts total assets from continuing operations for the impact of accumulated depreciation and amortization, accounts payable and accrued liabilities; and incorporates a factor of rent to arrive at total invested capital.

Although ROI is a standard financial metric, numerous methods exist for calculating a company's ROI. As a result, the method used by management to calculate ROI may differ from the methods other companies use to calculate their ROI. We urge you to understand the methods used by another company to calculate its ROI before comparing our ROI to that of such other company.

Edgar Filing: WAL MART STORES INC - Form 10-Q

The calculation of ROI along with a reconciliation to the calculation of ROA, the most comparable GAAP financial measurement, is as follows:

<i>(Dollar amounts in millions)</i>	For the Twelve Months Ended July 31,	
	2010	2009 As Adjusted <sup>(3)</sup>
<b>CALCULATION OF RETURN ON INVESTMENT</b>		
<b>Numerator</b>		
Operating income	\$ 24,827	\$ 22,802
+ Interest income	196	242
+ Depreciation and amortization	7,448	6,830
+ Rent	1,875	1,756
= Adjusted operating income	\$ 34,346	\$ 31,630
<b>Denominator</b>		
Average total assets of continuing operations <sup>(1)</sup>	\$ 172,638	\$ 167,015
+ Average accumulated depreciation and amortization <sup>(1)</sup>	41,248	36,223
- Average accounts payable <sup>(1)</sup>	31,375	29,355
- Average accrued liabilities <sup>(1)</sup>	17,127	16,157
+ Rent * 8	15,000	14,048
= Average invested capital	\$ 180,384	\$ 171,774
<b>Return on investment (ROI)</b>	<b>19.0%</b>	<b>18.4%</b>

<b>CALCULATION OF RETURN ON ASSETS</b>		
<b>Numerator</b>		
Income from continuing operations	\$ 15,447	\$ 13,797
<b>Denominator</b>		
Average total assets of continuing operations <sup>(1)</sup>	\$ 172,638	\$ 167,015
<b>Return on assets (ROA)</b>	<b>8.9%</b>	<b>8.3%</b>

<b>Certain Balance Sheet Data</b>	2010	As of July 31,	
		2009 As Adjusted <sup>(3)</sup>	2008 As Adjusted <sup>(3)</sup>
Total assets of continuing operations <sup>(2)</sup>	\$ 176,813	\$ 168,462	\$ 165,568
Accumulated depreciation and amortization	44,029	38,466	33,980
Accounts payable	33,953	28,797	29,912
Accrued liabilities	17,547	16,706	15,607

## Edgar Filing: WAL MART STORES INC - Form 10-Q

- (1) The average is based on the addition of the account balance at the end of the current period to the account balance at the end of the prior period and dividing by 2.
- (2) Based on continuing operations only and therefore excludes the impact of discontinued operations. Total assets as of July 31, 2010, 2009 and 2008 in the table above exclude assets of discontinued operations that are reflected in the Condensed Consolidated Balance Sheets of \$131 million, \$147 million and \$974 million, respectively.
- (3) Effective May 1, 2010, the Company implemented a new enterprise resource planning ( ERP ) system for its operations in the United States, Canada and Puerto Rico. Concurrent with this implementation and the increased system capabilities, the Company changed the level at which it applies the retail method of accounting for inventory for these operations from 13 divisions to 49 departments. The Company believes the change is preferable because applying the retail method of accounting for inventory at the departmental level better segregates merchandise with similar cost-to-retail ratios and turnover, as well as provides a more accurate cost of goods sold and ending inventory value at the lower of cost or market for each reporting period. The retrospective application of this accounting change impacted both segment and consolidated operating income, as well as consolidated net income for all comparable periods presented.

### *Free Cash Flow*

We define free cash flow as net cash provided by operating activities in a period minus payments for property and equipment made in that period. We generated free cash flow of \$4.5 billion and \$4.2 billion for the six months ended July 31, 2010 and 2009, respectively. Our free cash flow during the period was positively impacted by a temporary increase in accounts payable, as a result of timing related to our payment cycles, partially offset by our increased investment in inventory.

Free cash flow is considered a non-GAAP financial measure under the SEC's rules. Management believes, however, that free cash flow, which measures our ability to generate additional cash from our business operations, is an important financial measure for

use in evaluating the Company's financial performance. Free cash flow should be considered in addition to, rather than as a substitute for, income from continuing operations as a measure of our performance and net cash provided by operating activities as a measure of our liquidity.

Additionally, our definition of free cash flow is limited, in that it does not represent residual cash flows available for discretionary expenditures due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations or payments made for business acquisitions. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our entire statement of cash flows.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Although other companies report their free cash flow, numerous methods may exist for calculating a company's free cash flow. As a result, the method used by our management to calculate free cash flow may differ from the methods other companies use to calculate their free cash flow. We urge you to understand the methods used by another company to calculate its free cash flow before comparing our free cash flow to that of such other company.

The following table sets forth a reconciliation of free cash flow, a non-GAAP financial measure, to net cash provided by operating activities, a GAAP measure, which we believe to be the GAAP financial measure most directly comparable to free cash flow, for the six months ended July 31, 2010 and 2009, as well as information regarding net cash used in investing activities and net cash used in financing activities in those periods.

<i>(Amounts in millions)</i>	Six Months Ended July 31,	
	2010	2009
Net cash provided by operating activities	\$ 10,019	\$ 9,895
Payments for property and equipment	(5,554)	(5,744)
<b>Free cash flow</b>	<b>\$ 4,465</b>	<b>\$ 4,151</b>
Net cash used in investing activities	\$ (5,581)	\$ (5,748)
<b>Net cash used in financing activities</b>	<b>\$ (2,045)</b>	<b>\$ (3,434)</b>

### Results of Operations

The following discussion of our Results of Operations is based on our continuing operations and excludes any results or discussion of our discontinued operations.

#### Consolidated

*Three Months Ended July 31, 2010 and 2009*

Three Months Ended		% Change From		Operating Income as a Percentage of			Retail Square
July 31,	Net Sales (1)	Comparable Period	Operating Income (1)	Net Sales	Total U.S. Comp Sales	Unit Counts	Footage (2)
<b>2010</b>	<b>\$ 103,016</b>	<b>2.8%</b>	<b>\$ 6,190</b>	<b>6.0%</b>	<b>-1.1%</b>	<b>8,576</b>	<b>960,815</b>
2009	100,168	-1.4%	5,929	5.9%	-1.5%	8,046	930,948

(1) *Dollar amounts in millions*

(2) *Amounts in thousands*

Our consolidated net sales increased 2.8% for the three months ended July 31, 2010 when compared to the three months ended July 31, 2009. The increase in net sales is primarily due to our continued expansion activities as we added 3.2% of additional retail square footage as of July 31, 2010, compared to our retail square footage as of July 31, 2009. In addition, \$857 million of the increase in net sales was due to currency exchange rate fluctuations for the three months ended July 31, 2010. Volatility in currency exchange rates may continue to impact the Company's net sales in the future.

Our gross profit, as a percentage of net sales (gross profit margin), was 24.7% and 25.1% for the three months ended July 31, 2010 and 2009, respectively. The decrease in gross profit margin is principally due to increased investments in lower retail price points in certain merchandise categories by our Walmart U.S. segment during the first two months of the quarter.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Operating expenses, as a percentage of net sales, were 19.4% and 19.9% for the three months ended July 31, 2010 and 2009, respectively. This decrease is primarily due to improved labor productivity and organizational changes implemented at the end of fiscal 2010 designed to strengthen and streamline our operations, as well as a reduction in certain incentive plan accruals.

Our effective income tax rate was 34.3% for the three months ended July 31, 2010 and 2009. We expect the fiscal 2011 annual effective tax rate to be approximately 34% to 35%. Significant factors that may impact the annual effective tax rate include changes in our assessment of certain tax contingencies and the mix of earnings among our U.S. and international operations.

As a result of the factors discussed above, we reported \$3.7 billion and \$3.6 billion of income from continuing operations for the three months ended July 31, 2010 and 2009, respectively.



Edgar Filing: WAL MART STORES INC - Form 10-Q

Six Months Ended July 31, 2010 and 2009

Six Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Total U.S. Comp Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 202,113</b>	<b>4.4%</b>	<b>\$ 11,927</b>	<b>5.9%</b>	<b>-0.5%</b>	<b>8,576</b>	<b>960,815</b>
2009	193,639	-1.0%	11,102	5.7%	-0.3%	8,046	930,948

(1) Dollar amounts in millions

(2) Amounts in thousands

Our consolidated net sales increased 4.4% for the six months ended July 31, 2010 when compared to the six months ended July 31, 2009. The increase in net sales is primarily due to our continued expansion activities as we added 3.2% of additional retail square footage as of July 31, 2010, compared to our retail square footage as of July 31, 2009. In addition, \$3.4 billion of the increase in net sales was due to currency exchange rate fluctuations for the six months ended July 31, 2010. Volatility in currency exchange rates may continue to impact the Company's net sales in the future.

Our gross profit margin was 24.7% and 24.9% for the six months ended July 31, 2010 and 2009, respectively. The decrease in gross profit margin is principally due to increased investments in lower retail price points in certain merchandise categories by our Walmart U.S. segment during the first two months of the second quarter.

Operating expenses, as a percentage of net sales, were 19.5% and 19.9% for the six months ended July 31, 2010 and 2009, respectively. This decrease is primarily due to improved labor productivity and organizational changes implemented at the end of fiscal 2010, designed to strengthen and streamline our operations, as well as a reduction in certain incentive plan accruals.

Our effective income tax rate was 34.5% and 34.0% for the six months ended July 31, 2010 and 2009, respectively. We expect the fiscal 2011 annual effective tax rate to be approximately 34% to 35%. Significant factors that may impact the annual effective tax rate include changes in our assessment of certain tax contingencies and the mix of earnings among our U.S. and international operations.

As a result of the factors discussed above, we reported \$7.2 billion and \$6.7 billion of income from continuing operations for the six months ended July 31, 2010 and 2009, respectively.

Walmart U.S. Segment

Three Months Ended July 31, 2010 and 2009

Three Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Comp Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 64,654</b>	<b>0.0%</b>	<b>\$ 4,879</b>	<b>7.5%</b>	<b>-1.8%</b>	<b>3,765</b>	<b>608,842</b>
2009	64,645	0.4%	4,890	7.6%	-1.0%	3,727	598,105

(1) Dollar amounts in millions

(2) Amounts in thousands

Net sales for the Walmart U.S. segment were flat for the three months ended July 31, 2010 when compared to the three months ended July 31, 2009, principally due to continued expansion activities offset by a decline in comparable store sales. Comparable store sales for the three months ended July 31, 2010 decreased 1.8% due to a decline in customer traffic at certain stores, deflation in certain merchandise categories and increased competitive activity.

Gross profit margin decreased 0.4 percentage points for the three months ended July 31, 2010, compared to the three months ended July 31, 2009, primarily due to increased investments in lower retail price points in certain merchandise categories during the first two months of the

quarter.

Operating expenses, as a percentage of segment net sales, decreased 0.3 percentage points for the three months ended July 31, 2010 compared to the three months ended July 31, 2009, primarily due to improved labor productivity, as well as a reduction in incentive plan accruals and decreased advertising expenses.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

As a result of the factors discussed above, segment operating income was \$4.9 billion for the three months ended July 31, 2010 and 2009.

*Six Months Ended July 31, 2010 and 2009*

Six Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Comp Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 126,978</b>	<b>0.6%</b>	<b>\$ 9,494</b>	<b>7.5%</b>	<b>-1.3%</b>	<b>3,765</b>	<b>608,842</b>
2009	126,272	2.0%	9,252	7.3%	0.2%	3,727	598,105

(1) Dollar amounts in millions

(2) Amounts in thousands

Net sales for the Walmart U.S. segment increased 0.6% for the six months ended July 31, 2010 when compared to the six months ended July 31, 2009. The increase resulted primarily from our continued expansion activities, partially offset by a decline in comparable store sales.

Comparable store sales for the six months ended July 31, 2010 decreased 1.3% due to a decline in customer traffic at certain stores, deflation in certain merchandise categories and increased competitive activity.

Gross profit margin decreased 0.2 percentage points for the six months ended July 31, 2010 compared to the six months ended July 31, 2009, primarily due to increased investments in lower retail price points in certain merchandise categories during the first two months of the second quarter.

Operating expenses, as a percentage of segment net sales, decreased 0.4 percentage points for the six months ended July 31, 2010 compared to the six months ended July 31, 2009 primarily due to improved labor productivity, as well as a reduction in incentive plan accruals.

As a result of the factors discussed above, segment operating income was \$9.5 billion and \$9.3 billion for the six months ended July 31, 2010 and 2009, respectively.

### Walmart International Segment

*Three Months Ended July 31, 2010 and 2009*

Three Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 25,901</b>	<b>11.0%</b>	<b>\$ 1,299</b>	<b>5.0%</b>	<b>4,205</b>	<b>271,295</b>
2009	23,332	-5.0%	1,112	4.8%	3,708	251,674

(1) Dollar amounts in millions

(2) Amounts in thousands

Net sales for the Walmart International segment increased 11.0% for the three months ended July 31, 2010 when compared to the same period in the prior year. The increase primarily resulted from growth in sales, especially from our operations in Mexico, and growth in the number of stores opened, particularly in Brazil and China. Additionally, fluctuations in currency exchange rates provided a favorable impact of \$857 million to the Walmart International segment's net sales for the three months ended July 31, 2010. Volatility in currency exchange rates may continue to impact the Walmart International segment's net sales in the future.

Gross profit margin decreased 0.3 percentage points for the three months ended July 31, 2010 versus the comparable period ended July 31, 2009, primarily due to a sales mix shift toward lower margin goods and weakness in fresh sales in Brazil.

Operating expenses, as a percentage of segment net sales for the three months ended July 31, 2010 decreased 0.7 percentage points when compared to the three months ended July 31, 2009. Expense management initiatives drove leverage in almost all of our operating countries,

partially offset by slight headwinds in Mexico and Canada.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Operating income for the three months ended July 31, 2010 includes a \$46 million benefit resulting from currency exchange rate fluctuations. Volatility in currency exchange rates may continue to impact the operating results of the Walmart International segment in the future.

As a result of the factors above, segment operating income was \$1.3 billion and \$1.1 billion for the three month periods ended July 31, 2010 and 2009, respectively.

*Six Months Ended July 31, 2010 and 2009*

Six Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 50,931</b>	<b>15.9%</b>	<b>\$ 2,382</b>	<b>4.7%</b>	<b>4,205</b>	<b>271,295</b>
2009	43,953	-8.2%	1,955	4.4%	3,708	251,674

(1) Dollar amounts in millions

(2) Amounts in thousands

Net sales for the Walmart International segment increased 15.9% for the six months ended July 31, 2010 when compared to the same period in the prior year. The increase primarily resulted from growth in sales, especially from our operations in Mexico, and growth in the number of stores opened, particularly in Brazil and China. Additionally, fluctuations in currency exchange rates provided a favorable impact of \$3.4 billion to the Walmart International segment's net sales for the six months ended July 31, 2010. Volatility in currency exchange rates may continue to impact the Walmart International segment's net sales in the future.

Gross profit margin for the six months ended July 31, 2010 was comparable to the six months ended July 31, 2009.

Operating expenses, as a percentage of segment net sales, for the six months ended July 31, 2010 decreased 0.4 percentage points when compared to the six months ended July 31, 2009, due to expense leverage initiatives in China, everyday low cost ( EDLC ) initiatives to support the EDLP rollout in Japan and underlying improvements across many of our other markets.

Operating income for the six months ended July 31, 2010 includes a \$162 million benefit resulting from currency exchange rate fluctuations. Volatility in currency exchange rates may continue to impact the operating results of the Walmart International segment in the future.

As a result of the factors above, segment operating income was \$2.4 billion and \$2.0 billion for the six months ended July 31, 2010 and 2009, respectively.

### Sam's Club Segment

*Three Months Ended July 31, 2010 and 2009*

Three Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Comp Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 12,461</b>	<b>2.2%</b>	<b>\$ 428</b>	<b>3.4%</b>	<b>2.6%</b>	<b>606</b>	<b>80,678</b>
2009	12,191	-3.0%	418	3.4%	-4.0%	611	81,169

(1) Dollar amounts in millions

## Edgar Filing: WAL MART STORES INC - Form 10-Q

*(2) Amounts in thousands*

Net sales for the Sam's Club segment increased 2.2% for the three months ended July 31, 2010 when compared to the three months ended July 31, 2009. The net sales increase is primarily due to the increase in comparable club sales. Comparable club sales, which increased 2.6% during the three months ended July 31, 2010, were positively impacted by 1.6 percentage points due to fuel sales as a result of higher fuel prices. The remainder of the comparable club sales increase was driven by continued strength in the fresh and health and wellness categories, as well as improving sales in our discretionary categories such as mattresses, jewelry, domestics and housewares. Volatility in fuel prices may continue to impact the net sales of the Sam's Club segment in the future.

Gross profit margin for the three months ended July 31, 2010 was comparable to the three months ended July 31, 2009.

Operating expenses, as a percentage of segment net sales, for the three months ended July 31, 2010, were comparable to the three months ended July 31, 2009.

## Edgar Filing: WAL MART STORES INC - Form 10-Q

Membership and other income, as a percentage of segment net sales, for the three months ended July 31, 2010 was comparable to the three months ended July 31, 2009. Membership income, which is recognized over the term of the membership, increased 0.8% compared to the three months ended July 31, 2009, primarily due to membership upgrades.

Segment operating income was \$428 million and \$418 million for the three months ended July 31, 2010 and 2009, respectively. The increase in segment operating income was principally due to the impact of higher fuel prices during the current period versus the prior comparative period. Volatility in fuel prices may continue to impact the operating results of the Sam's Club segment in the future.

### *Six Months Ended July 31, 2010 and 2009*

Six Months Ended July 31,	Net Sales (1)	% Change From Comparable Period	Operating Income (1)	Operating Income as a Percentage of Net Sales	Comp Sales	Unit Counts	Retail Square Footage (2)
<b>2010</b>	<b>\$ 24,204</b>	<b>3.4%</b>	<b>\$ 857</b>	<b>3.5%</b>	<b>3.7%</b>	<b>606</b>	<b>80,678</b>
2009	23,414	-2.2%	810	3.5%	-3.2%	611	81,169

(1) Dollar amounts in millions

(2) Amounts in thousands

Net sales for the Sam's Club segment increased 3.4% for the six months ended July 31, 2010 when compared to the six months ended July 31, 2009. The net sales increase is primarily due to the increase in comparable club sales. Comparable club sales, which increased 3.7% during the six months ended July 31, 2010, were positively impacted by 2.4 percentage points due to fuel sales as a result of higher fuel prices. The remainder of the comparable club sales increase was driven by continued strength in the fresh and health and wellness categories, as well as improving sales in certain discretionary categories. Volatility in fuel prices may continue to impact the net sales of the Sam's Club segment in the future.

Gross profit margin for the six months ended July 31, 2010 was comparable to the six months ended July 31, 2009.

Operating expenses, as a percentage of segment net sales, decreased 0.3 percentage points during the six months ended July 31, 2010 compared to the same period ended July 31, 2009, primarily due to increased club productivity and the impact of fuel prices on total sales.

Membership and other income, as a percentage of segment net sales, for the six months ended July 31, 2010 was comparable to the six months ended July 31 2009. Membership income, which is recognized over the term of the membership, increased 1.7% compared to the six months ended July 31, 2009, primarily due to membership upgrades.

Segment operating income was \$857 million and \$810 million for the six months ended July 31, 2010 and 2009, respectively. The increase in segment operating income was due, in part, to the impact of higher fuel prices during the current period versus the prior comparative period. Volatility in fuel prices may continue to impact the operating results of the Sam's Club segment in the future.

### **Liquidity and Capital Resources**

Cash flows provided by operating activities have historically supplied us with a significant source of liquidity. We use these cash flows, supplemented with long-term debt and short-term borrowings, to fund our operations and global expansion activities. Generally, some or all of the remaining free cash flow, if any, funds the dividends on our common stock and share repurchases.

	Six Months Ended July 31,	
	2010	2009
<i>(Amounts in millions)</i>		
Net cash provided by operating activities	\$ 10,019	\$ 9,895
Payments for property and equipment	(5,554)	(5,744)

Edgar Filing: WAL MART STORES INC - Form 10-Q

Free cash flow	\$ 4,465	\$ 4,151
Net cash used in investing activities	\$ (5,581)	\$ (5,748)
Net cash used in financing activities	\$ (2,045)	\$ (3,434)



---

Cash Flows from Operating Activities

Cash flows provided by operating activities were \$10.0 billion and \$9.9 billion for the six months ended July 2010 and 2009, respectively. The increase in cash flows provided by operating activities for the six months ended July 31, 2010 was primarily attributable to the temporary increase in accounts payable, as a result of timing related to our payment cycles, partially offset by our increased investment in inventory.

*Cash Equivalents and Working Capital*

Cash and cash equivalents were \$10.2 billion and \$8.0 billion at July 31, 2010 and 2009, respectively. Our working capital deficits were \$12.6 billion and \$8.5 billion at July 31, 2010 and 2009, respectively. We generally operate with a working capital deficit due to our efficient use of cash in funding operations and in providing returns to our shareholders in the form of stock repurchases and payments of dividends.

Cash Flows from Investing Activities

Cash flows from investing activities generally consist of payments for property and equipment, which were relatively flat at \$5.6 billion and \$5.7 billion during the six months ended July 31, 2010 and 2009, respectively. These expenditures primarily relate to new store growth, as well as remodeling costs for existing stores.

Cash Flows from Financing Activities

*Short-Term Borrowings*

During the six months ended July 31, 2010, we increased our net short-term borrowings by \$4.1 billion as compared to a reduction in short-term borrowings of \$0.7 billion during the same period in the prior year. From time to time, we utilize the liquidity under our short-term borrowing programs to fund our operations, dividend payments, capital expenditures, and for other cash requirements and corporate purposes on an as needed basis. In June 2010, the Company renewed an existing 364-day revolving credit facility which is used to complement its commercial paper program (the 364-Day Facility). The size of the 364-Day Facility was increased from \$7.0 billion to \$9.0 billion. In conjunction with 364-Day Facility, the Company also renewed an existing letter of credit facility used to support various potential and actual obligations. The size of the new letter of credit facility was reduced from \$2.35 billion to \$2.23 billion to reflect program improvements. In both facilities, undrawn and drawn fees were reduced from the prior year. The 364-Day Facility remained undrawn as of July 31, 2010.

*Long-Term Debt*

Proceeds from the issuance of long-term debt were \$6.4 billion and \$3.0 billion, respectively, for the six months ended July 31, 2010 and 2009. The proceeds from the issuance of long-term debt are used or will be used to paydown existing debt or refinance existing debt as it matures, and for other corporate purposes. Long-term debt issued during the current period is described below:

On April 1, 2010, the Company issued \$750 million principal amount of its 2.875% Notes due 2015 and \$1.25 billion principal amount of its 5.625% Notes due 2040. The aggregate net proceeds from these note issuances were approximately \$2.0 billion. The notes of each series require semi-annual interest payments on April 1 and October 1 of each year, commencing on October 1, 2010. The 2.875% Notes due 2015 will mature on April 1, 2015, and the 5.625% Notes due 2040 will mature on April 1, 2040. The entire principal amount of the notes of each series is payable at maturity. The notes of each series are senior, unsecured obligations of the Company.

On July 8, 2010, the Company issued \$750 million principal amount of its 2.250% Notes due 2015, \$1.50 billion principal amount of its 3.625% Notes due 2020, and \$750 million principal amount of its 4.875% Notes due 2040. The aggregate net proceeds from these note issuances were approximately \$3.0 billion. The notes of each series require semi-annual interest payments on January 8 and July 8 of each year, commencing on January 8, 2011. The 2.250% Notes due 2015 will mature on July 8, 2015; the 3.625% Notes due 2020 will mature on July 8, 2020; and the 4.875% Notes due 2040 will mature on July 8, 2040. The entire principal amount of the notes of each series is payable at maturity. The notes of each series are senior, unsecured obligations of the Company.

On July 28, 2010, the Company issued and sold ¥60 billion of its Japanese Yen Bonds Fourth Series (2010) (the Fixed Rate Fourth Series Bonds), ¥10 billion of its Japanese Yen Bonds Fifth Series (2010) (the Fixed Rate Fifth Series Bonds) and ¥30 billion of its Japanese Yen Floating Rate Bonds Third Series (2010) (the Floating Rate Bonds) at an issue price, in the case of each issue of bonds, equal to the face amount of the bonds and used the proceeds to repay a portion of its outstanding borrowing under its Yen-denominated credit facility. The aggregate net proceeds of the bonds were approximately \$1.0 billion. The Fixed Rate Fourth Series Bonds bear interest at a rate of 0.94% per annum, and the Fixed Rate Fifth Series Bonds bear interest at a rate of 1.60%.



The Floating Rate Bonds bear interest at a floating rate of interest equal to an applicable three-month Yen LIBOR for each interest period plus 0.45%, with an initial interest rate of 1.235%. Interest started accruing on the bonds on the Fixed Rate Fourth Series Bonds and the Fixed Rate Fifth Series Bonds on July 29, 2010 and on the Floating Rate Bonds on July 28, 2010. The Company will pay interest on the Fixed Rate Fourth Series Bonds and the Fixed Rate Fifth Series Bonds on January 28 and July 28 of each year, commencing on January 28, 2011. The Company will pay interest on the Floating Rate Bonds on January 28, April 28, July 28, and October 28 of each year, commencing on October 28, 2010. The Fixed Rate Fourth Series Bonds and the Floating Rate Bonds will mature on July 28, 2015, and the Fixed Rate Fifth Series Bonds will mature on July 28, 2020. The entire principal amount of the bonds of each series is payable at maturity. The bonds of each series are senior, unsecured obligations of Walmart.

#### *Dividends*

On March 4, 2010, the Company's Board of Directors approved an increase in the annual dividend for fiscal 2011 to \$1.21 per share, an increase of 11% over the dividends paid in fiscal 2010. The annual dividend will be paid in four quarterly installments on April 5, 2010, June 1, 2010, September 7, 2010 and January 3, 2011 to holders of record on March 12, May 14, August 13 and December 10, 2010, respectively. The Company paid dividends of \$2.3 billion and \$2.1 billion, respectively, for the six months ended July 31, 2010 and 2009. The Company expects to pay dividends of approximately \$2.3 billion for the remainder of fiscal 2011.

#### *Company Share Repurchase Program*

From time to time, we have repurchased shares of our common stock under a \$15.0 billion share repurchase program authorized by our Board of Directors on June 4, 2009 and announced on June 5, 2009. On June 3, 2010, the Board of Directors replaced the \$15.0 billion share repurchase program, which had approximately \$4.7 billion of remaining authorization for share repurchases as of that date, with a new \$15.0 billion share repurchase program, announced on June 4, 2010. As a result, we have terminated, and will make no further share repurchases under the program announced on June 5, 2009. As was the case with the replaced share repurchase program, the new program has no expiration date or other restrictions limiting the period over which we can make our share repurchases, and will expire only when and if we have repurchased \$15.0 billion of our shares under the program or we earlier terminate or replace the program. Any repurchased shares are constructively retired and returned to unissued status. We spent approximately \$7.1 billion and \$2.8 billion for share repurchases during the six months ended July 31, 2010 and 2009, respectively. We consider several factors in determining when to execute the share repurchases, including among other things, our current cash needs, our capacity for leverage, our cost of borrowings and the market price of our common stock.

#### Capital Resources

Management believes that cash flows from continuing operations and proceeds from the issuance of short-term borrowings will be sufficient to finance seasonal buildups in merchandise inventories and meet other cash requirements. If our operating cash flows are not sufficient to pay dividends and to fund our capital expenditures, we anticipate funding any shortfall in these expenditures with a combination of short-term borrowings and long-term debt. We plan to refinance existing long-term debt as it matures and may desire to obtain additional long-term financing for other corporate purposes.

Our access to the commercial paper and long-term debt markets has historically provided us with substantial sources of liquidity in the past. We anticipate no difficulty in obtaining financing from those markets in the future in view of our favorable experiences in the debt markets in the recent past. Our ability to continue to access the commercial paper and long-term debt markets on favorable interest rate and other terms will depend, to a significant degree, on the ratings assigned by the credit rating agencies to our indebtedness continuing to be at or above the level of our current ratings. At July 31, 2010, the ratings assigned to our commercial paper and rated series of our outstanding long-term debt were as follows:

Rating agency	Commercial paper	Long-term debt
Standard & Poor's	A-1+	AA
Moody's Investors Service	P-1	Aa2
Fitch Ratings	F1+	AA
DBRS Limited	R-1(middle)	AA

In the event that the ratings of our commercial paper or any rated series of our outstanding long-term debt issues were lowered or withdrawn for any reason, or if the ratings assigned to any new issue of the Company's long-term debt securities were lower than those noted above, our ability to access the debt markets would be adversely affected. In addition, in such a case, our cost of funds for new issues of commercial paper and



long-term debt, (*i.e.*, the rate of interest on any such indebtedness), would be higher than our cost of funds would have been had the ratings of those new issues been at or above the level of the ratings noted above. The rating agency ratings are not recommendations to buy, sell or hold our commercial paper or debt securities. Each rating may be subject to revision or withdrawal at any time by the assigning rating organization and should be evaluated independently of any other rating. Moreover, each credit rating is specific to the security to which it applies.

To monitor our credit rating and our capacity for long-term financing, we consider various qualitative and quantitative factors. We monitor the ratio of our debt to our total capitalization as support for our long-term financing decisions. At July 31, 2010 and 2009, the ratio of our debt to total capitalization was 43.2% and 40.4%, respectively. For the purpose of this calculation, debt is defined as the sum of short-term borrowings, long-term debt due within one year, obligations under capital leases due in one year, long-term debt and long-term obligations under capital leases. Total capitalization is defined as debt plus total Walmart shareholders' equity.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Market risks relating to our operations result primarily from changes in interest rates and changes in currency exchange rates. Our market risks at July 31, 2010 are similar to those disclosed in our Form 10-K for the year ended January 31, 2010.

The information concerning market risk under the sub-caption "Market Risk" of the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 13 and 14 of Exhibit 13 to the Annual Report to Shareholders for the year ended January 31, 2010 that is an exhibit to our Annual Report on Form 10-K for the year ended January 31, 2010, is hereby incorporated by reference into this Quarterly Report on Form 10-Q.

### **Item 4. Controls and Procedures**

We maintain a system of disclosure controls and procedures that are designed to provide reasonable assurance that information, which is required to be timely disclosed, is accumulated and communicated to management in a timely fashion. In designing and evaluating such controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management is necessarily required to use judgment in evaluating controls and procedures. Also, we may have investments in certain unconsolidated entities. Since we do not control or manage those entities, our controls and procedures with respect to those entities are substantially more limited than those we maintain with respect to our consolidated subsidiaries.

In the ordinary course of business, we review our system of internal control over financial reporting and make changes to our systems and processes to improve such controls and increase efficiency, while ensuring that we maintain an effective internal control environment. Changes may include such activities as implementing new, more efficient systems and automating manual processes. During fiscal 2010, we began implementing a new financial system in stages. The second stage of the implementation was recently completed during the second quarter of fiscal 2011 for the largest portion of our business, the U.S. and our subsidiaries in Canada and Puerto Rico. We will continue to implement our new financial system in stages, and each implementation may become a significant component of our internal control over financial reporting.

An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures was performed as of the end of the period covered by this report. This evaluation was performed under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and are effective to provide reasonable assurance that such information is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

Except for the new system implementation noted above, there has been no change in the Company's internal control over financial reporting that occurred during the fiscal quarter ended July 31, 2010, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

---

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

**I. SUPPLEMENTAL INFORMATION:** We discuss certain legal proceedings pending against us in Part I of this Quarterly Report on Form 10-Q under the caption Item 1. Financial Statements, in Note 11 to our Condensed Consolidated Financial Statements, which is captioned Legal Proceedings, and refer you to that discussion for important information concerning those legal proceedings, including the basis for such actions and, where known, the relief sought. We provide the following additional information concerning those legal proceedings which sets forth the name of the lawsuit, the court in which the lawsuit is pending and the date on which the petition commencing the lawsuit was filed. In each lawsuit's name, the letters WM refer to Wal-Mart Stores, Inc.

**Wage-and-Hour Class Actions:** *Braun/Hummel v. WM*, Ct. of Common Pleas, Philadelphia County, PA, 3/20/02 & 8/30/04; *Bryan v. WM*, Superior Ct. of CA, Alameda County, 10/9/08; *Gellhaus v. WM*, USDC, Eastern Dist. of TX, 7/21/09.

**Exempt Status Cases:** *Salvador v. WM and Sam's West, Inc.*, USDC, Central Dist. of CA, Western Div., 12/22/05; *Sepulveda v. WM*, USDC, Central Dist. of CA, Western Div., 1/14/04; *Zinman v. WM*, USDC, Northern Dist. of CA, 05/08/09; *Bramble and Lynch v. WM*, USDC, Eastern Dist. of PA, 10/27/09; *Bramble v. WM*, USDC, Eastern Dist. of PA, 10/27/09; *Lynch v. WM*, USDC, District of MA, 10/27/09; *Davis v. WM*, USDC, Middle Dist. of AL, Eastern Div., 01/26/10.

**Gender Discrimination Cases:** *Dukes v. WM*, USDC, Northern Dist. of CA, San Francisco Div., 6/19/01; 9th Circuit Ct. of Appeals, San Francisco, CA, 8/26/04.

**II. ENVIRONMENTAL MATTERS:** Item 103 of SEC Regulation S-K requires disclosure of certain environmental matters. The following matters are disclosed in accordance with that requirement:

On November 8, 2005, the Company received a grand jury subpoena from the United States Attorney's Office for the Central District of California, seeking documents and information relating to the Company's receipt, transportation, handling, identification, recycling, treatment, storage and disposal of certain merchandise that constitutes hazardous materials or hazardous waste. The Company has been informed by the U.S. Attorney's Office for the Central District of California that it is a target of a criminal investigation into potential violations of the Resource Conservation and Recovery Act (the RCRA), the Clean Water Act and the Hazardous Materials Transportation Statute. This U.S. Attorney's Office contends, among other things, that the use of Company trucks to transport certain returned merchandise from the Company's stores to its return centers is prohibited by RCRA because those materials may be considered hazardous waste. The government alleges that, to comply with RCRA, the Company must ship from the store certain materials as hazardous waste directly to a certified disposal facility using a certified hazardous waste carrier. The U.S. Attorney's Office in the Northern District of California subsequently joined in this investigation. The Company contends that the practice of transporting returned merchandise to its return centers for subsequent disposition, including disposal by certified facilities, is compliant with applicable laws and regulations. While management cannot predict the ultimate outcome of this matter, management does not believe the outcome will have a material effect on the Company's financial condition or results of operations.

The U.S. Environmental Protection Agency (the EPA) approached a grocery industry group to resolve issues relating to refrigerant-handling practices and to reduce the use of ozone-depleting refrigerants in refrigeration equipment. The Company then approached the EPA independently to address these issues, and proposed a plan for removing ozone-depleting refrigerants from certain types of refrigeration equipment. While management cannot predict the ultimate outcome of this matter, management does not believe the outcome will have a material effect on the Company's financial condition or results of operations.

In January 2007, Wal-Mart Puerto Rico, Inc. became aware that the U.S. Army Corps of Engineers (the USACE) was concerned about alleged violations of a permit issued by that agency in 2003, for the fill of 0.23 acres of a creek and its contiguous wetlands during the construction of the Wal-Mart Store in Caguas, Puerto Rico. On January 19, 2007, Wal-Mart Puerto Rico responded to these issues in writing. On January 25, 2007, the USACE issued a formal Notice of Non-Compliance to Wal-Mart Puerto Rico regarding this matter. Wal-Mart Puerto Rico filed a formal response, implemented mitigation measures, and is working with the USACE to resolve the matter. While management cannot predict the ultimate outcome of this matter, management does not believe the outcome will have a material effect on the Company's financial condition or results of operations.

On March 28, 2008, the Company received a Notice of Violation from the Missouri Department of Natural Resources (the Department) alleging various violations of Missouri hazardous waste laws and regulations in connection with the activities of a third-party contractor with whom the Company had contracted for recycling services. The Department alleges that the Company provided certain items to the contractor for recycling that should have been managed as hazardous waste. The U. S. Environmental Protection Agency (EPA) has inspected the contractor's facilities, and both the EPA and the U.S. Attorney's Office for the Western District of Missouri are conducting investigations. The Company has submitted a response to the Notice of Violation and is cooperating with these authorities. While management cannot predict the ultimate outcome of this

matter, management does not believe the outcome will have a material effect on the Company's financial condition or results of operations.

On August 19, 2009, the Office of the District Attorney for Riverside County, California, notified the company that it has instituted an investigation into whether violations of California laws regarding underground storage tanks occurred at two Sam's Club stations. The company is cooperating with the County's investigation. While management cannot predict the ultimate outcome of this matter, management does not believe the outcome will have a material effect on the company's financial condition or results of operations.

**Item 1A. Risk Factors**

The risks described in Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended January 31, 2010, could materially and adversely affect our business, financial condition and results of operations. The risk factors discussed in that Form 10-K do not identify all risks that we face because our business operations could also be affected by additional factors that are not presently known to us or that we currently consider to be immaterial to our operations. No material change in the risk factors discussed in that Form 10-K has occurred. We note, however, that certain information contained in the risk factor addressing the fact that we are subject to certain legal proceedings that may adversely affect our results of operation, financial condition and liquidity has changed. In that risk factor, we discuss the status of *Dukes v. Wal-Mart Stores, Inc.*, a class action lawsuit in which we are a defendant. Please see Note 11 to the Condensed Consolidated Financial Statements for a discussion of a recent decision issued by the United States Court of Appeals for the Ninth Circuit in that case, and our subsequent filing of a petition for Writ of Certiorari with the United States Supreme Court.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

From time to time, we have repurchased shares of our common stock under a \$15.0 billion share repurchase program authorized by our Board of Directors on June 4, 2009 and announced on June 5, 2009. On June 3, 2010, the Board of Directors replaced the \$15.0 billion share repurchase program, which had approximately \$4.7 billion of remaining authorization for share repurchases as of that date, with a new \$15.0 billion share repurchase program, announced on June 4, 2010. As a result, we have terminated, and will make no further share repurchases under the program announced on June 5, 2009. As was the case with the replaced share repurchase program, the new program has no expiration date or other restriction limiting the period over which we can make our share repurchases, and will expire only when and if we have repurchased \$15.0 billion of our shares under the program or we earlier terminate or replace the program. Any repurchased shares are constructively retired and returned to unissued status. We spent approximately \$7.1 billion and \$2.8 billion for share repurchases during the six months ended July 31, 2010 and 2009, respectively. We consider several factors in determining when to execute the share repurchases, including among other things, our current cash needs, our capacity for leverage, our cost of borrowings and the market price of our common stock.

Share repurchase activity under our share repurchase program was as follows during the three months ended July 31, 2010:

Fiscal Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (billions)
May 1-31, 2010	25,116,977	\$ 52.28	25,116,977	\$ 4.8
June 1-30, 2010	29,330,751	50.77	29,330,751	13.6
July 1-31, 2010	26,832,964	50.01	26,832,964	12.3
Total	81,280,692		81,280,692	\$ 12.3



---

**Item 5. Other Information**

This Quarterly Report contains statements that Walmart believes are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, and intended to enjoy the protection of the safe harbor for forward-looking statements provided by that Act. These forward-looking statements include: (1) a statement in Note 7 to Walmart's condensed consolidated financial statements as of and for the quarter ended July 31, 2010 regarding the expected immateriality of any ineffectiveness of certain cash flow instruments to which Walmart is a party; a statement in Note 10 to those condensed consolidated financial statements regarding the payment of dividends in the remainder of fiscal 2011; statements in Note 11 to those condensed consolidated financial statements regarding the possible outcome of certain litigation and other proceedings to which Walmart is a party; and a statement in Note 12 as to the expected time of closing of a pending acquisition; (2) in Part I., Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations: under the caption Company Performance Metrics Growth a statement that also appears under the caption Results of Operations Consolidated relating to the possible continuing impact of volatility in currency exchange rates on Walmart's net sales, a statement relating to the possible continuing impact of volatility in fuel prices on Walmart's Sam's Club segment's comparable club sales, and a statement relating to the possible continuing impact of volatility in fuel prices on Walmart's total U.S. comparable store sales; statements under the caption Results of Operations Consolidated regarding the forecasted full year effective tax rate for Walmart's fiscal year 2011 and the factors that may impact that effective tax rate; statements under the caption Results of Operations Walmart International Segment relating to the possible continuing impact of volatility in currency exchange rates on the Walmart International segment's net sales and operating income; statements under the caption Results of Operations Sam's Club Segment relating to the possible continuing impact of volatility in fuel prices on the Sam's Club segment's net sales and operating results; a statement under the caption Liquidity and Capital Resources Cash Flows from Financing Activities Dividends Paid regarding the payment of dividends in the remainder of fiscal 2011; a statement under the caption Liquidity and Capital Resources Cash Flows from Financing Activities Company Share Repurchase Program (that also appears in Part II, Item 2. Unregistered Sales of Equity Securities and Use of Proceeds) regarding management's expectations as to factors to be considered in repurchasing shares under a share repurchase program; and statements under the caption Liquidity and Capital Resources Capital Resources regarding management's expectations regarding the sufficiency of cash flows from operations and the proceeds from the issuance of short-term borrowings to finance seasonal inventory buildups and to meet other cash requirements, management's expectations regarding funding certain cash flow shortfalls with a combination of short-term borrowings and long-term debt securities, management's plans to refinance existing long-term debt as it matures, management's expectations as to obtaining additional long-term financing for other corporate purposes and Walmart's ability to do so, and management's expectation that Walmart's ability to access the commercial paper and long-term debt markets on favorable terms will depend on Walmart's credit ratings and the effect that lower ratings would have on that access and Walmart's cost of funds; (3) a statement in Part I., Item 4. Controls and Procedures regarding management's expectations as to the continuing implementation of its new ERP systems and each implementation becoming a significant component of Walmart's internal control over financial reporting; and (4) statements in Part II., Item 1. Legal Proceedings regarding the outcome of certain legal proceedings to which Walmart is a party, as well as other statements about Walmart's future performance, occurrences, plans and objectives. These statements are identified by the use of the words anticipate, believe, consider, expect, expected, may become, may continue, may desire, may impact, may result, plan, will depend, would be or a variation of one of those words or phrases in those statements or by the use of words or phrases of similar import. These forward-looking statements are subject to risks, uncertainties and other factors, domestically and internationally, including general economic conditions, including the current economic crisis and disruption in the financial markets, unemployment levels, consumer credit availability, levels of consumer disposable income, consumer spending patterns and debt levels, inflation, deflation, the cost of the goods that Walmart sells, labor costs, transportation costs, the cost of diesel fuel, gasoline, natural gas and electricity, the cost of healthcare benefits, accident costs, Walmart's casualty and other insurance costs, information security costs, the cost of construction materials, availability of acceptable building sites for new stores, clubs and other formats, competitive pressures, accident-related costs, weather patterns, catastrophic events, storm and other damage to Walmart's stores and distribution centers, weather-related closing of stores, availability and transport of goods from domestic and international suppliers, currency exchange fluctuations and volatility, trade restrictions, changes in tariff and freight rates, adoption of or changes in tax and other laws and regulations that affect Walmart's business, costs of compliance with laws and regulations, the outcome of legal proceedings to which Walmart is a party, interest rate fluctuations, changes in employment legislation and other capital market, pandemics, economic and geo-political conditions and events, including civil unrest and terrorist attacks, and other risks. Walmart discusses certain of these matters more fully, as well as certain risk factors that may affect its business operations, financial condition and results of operations, in other of Walmart's filings with the SEC, including its Annual Report on Form 10-K for the year ended January 31, 2010. This Quarterly Report should be read in conjunction with that Annual Report on Form 10-K and all of Walmart's other filings, including Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, made with the SEC through the date of this report. Walmart urges you to consider all of these risks, uncertainties and other factors carefully in evaluating the forward-looking statements contained in this Quarterly Report. As a result of these and other matters, including changes in facts, assumptions not being realized or other factors, the actual results relating to the subject matter of any forward-looking statement in this Quarterly Report may differ materially from the anticipated results expressed or implied in that forward-looking statement. The forward-looking statements included in this Quarterly Report are made only as of the date of this report, and Walmart undertakes no obligation to update any of these forward-looking statements to reflect subsequent events or circumstances.

**Item 6. Exhibits**

The following documents are filed as an exhibit to this Quarterly Report on Form 10-Q:

Exhibit 3(i)	Restated Certificate of Incorporation of the Company is incorporated herein by reference to Exhibit 3(a) to the Annual Report on Form 10-K of the Company for the year ended January 31, 1989 (which document may be found and reviewed in the SEC's Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549, in the files therein relating to the Company, whose SEC file number is No. 1-6991), the Certificate of Amendment to the Restated Certificate of Incorporation is incorporated herein by reference to Registration Statement on Form S-8 (File Number 33-43315) and the Certificate of Amendment to the Restated Certificate of Incorporation is incorporated hereby by reference to the Current Report on Form 8-K of the Company, dated August 11, 1999 (which document may be found and reviewed in the SEC's Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549, in the files therein relating to the Company, whose SEC file number is No. 1-6991).
Exhibit 3(ii)	Amended and Restated Bylaws of the Company are incorporated herein by reference to Exhibit 3.1 to the Current Report on Form 8-K of the Company filed on September 25, 2006.
Exhibit 12.1*	Ratio of Earnings to Fixed Charges
Exhibit 18*	Letter of Ernst & Young LLP Regarding Change in Accounting Principles
Exhibit 31.1*	Chief Executive Officer Section 302 Certification
Exhibit 31.2*	Chief Financial Officer Section 302 Certification
Exhibit 32.1**	Chief Executive Officer Section 906 Certification
Exhibit 32.2**	Chief Financial Officer Section 906 Certification
Exhibit 99	The information incorporated by reference in Part I, Item 3 of this Quarterly Report on Form 10-Q is incorporated by reference to the material set forth under the sub-caption "Market Risk" in Management's Discussion and Analysis of Financial Condition and Results of Operations, which is contained in Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended January 31, 2010, as filed with the Securities and Exchange Commission.
Exhibit 101.INS**+	XBRL Instance Document
Exhibit 101.SCH**+	XBRL Taxonomy Extension Schema Document
Exhibit 101.CAL**+	XBRL Taxonomy Extension Calculation Linkbase Document
Exhibit 101.DEF**+	XBRL Taxonomy Definition Linkbase Document
Exhibit 101.LAB**+	XBRL Taxonomy Extension Label Linkbase Document
Exhibit 101.PRE**+	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed herewith as an Exhibit.

\*\* Furnished herewith as an Exhibit.

+ Submitted electronically with this Quarterly Report.  
Undertaking Regarding Furnishing Additional Documents

The Company agrees to furnish to the Securities and Exchange Commission, upon its request, the instruments with respect to the Company's Japanese Yen Bonds Fourth Series (2010), Japanese Yen Bonds Fifth Series (2010) and Japanese Yen Floating Rate Bonds Third Series (2010) that were issued on July 28, 2010 and which are discussed in Note 5 to the Company's Condensed Consolidated Financial Statements included in Part I, Financial Information, Item 1. Financial Statements, and under the caption "Liquidity and Capital Resources - Cash Flows from Financing Activities" in Part I, Financial Information, Item 2., Management's Discussion and Analysis of Results of Operations and Financial Condition in this Quarterly Report on Form 10-Q.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**WAL-MART STORES, INC.**

Date: September 1, 2010

By: /s/ Michael T. Duke  
Michael T. Duke

President and Chief Executive Officer

Date: September 1, 2010

By: /s/ Thomas M. Schoewe  
Thomas M. Schoewe

Executive Vice President and Chief Financial Officer

Date: September 1, 2010

By: /s/ Steven P. Whaley  
Steven P. Whaley

Senior Vice President and Controller

(Principal Accounting Officer)

**Index to Exhibits**

The following documents are filed as an exhibit to this Quarterly Report on Form 10-Q:

Exhibit 3(i)	Restated Certificate of Incorporation of the Company is incorporated herein by reference to Exhibit 3(a) to the Annual Report on Form 10-K of the Company for the year ended January 31, 1989 (which document may be found and reviewed in the SEC's Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549, in the files therein relating to the Company, whose SEC file number is No. 1-6991), the Certificate of Amendment to the Restated Certificate of Incorporation is incorporated herein by reference to Registration Statement on Form S-8 (File Number 33-43315) and the Certificate of Amendment to the Restated Certificate of Incorporation is incorporated hereby by reference to the Current Report on Form 8-K of the Company, dated August 11, 1999 (which document may be found and reviewed in the SEC's Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549, in the files therein relating to the Company, whose SEC file number is No. 1-6991).
Exhibit 3(ii)	Amended and Restated Bylaws of the Company are incorporated herein by reference to Exhibit 3.1 to the Current Report on Form 8-K of the Company filed on September 25, 2006.
Exhibit 12.1*	Ratio of Earnings to Fixed Charges
Exhibit 18	Letter of Ernst & Young LLP Regarding Change in Accounting Principles
Exhibit 31.1*	Chief Executive Officer Section 302 Certification
Exhibit 31.2*	Chief Financial Officer Section 302 Certification
Exhibit 32.1**	Chief Executive Officer Section 906 Certification
Exhibit 32.2**	Chief Financial Officer Section 906 Certification
Exhibit 99	The information incorporated by reference in Part I, Item 3 of this Quarterly Report on Form 10-Q is incorporated by reference to the material set forth under the sub-caption "Market Risk" in Management's Discussion and Analysis of Financial Condition and Results of Operations, which is contained in Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended January 31, 2010, as filed with the Securities and Exchange Commission.
Exhibit 101.INS**+	XBRL Instance Document
Exhibit 101.SCH**+	XBRL Taxonomy Extension Schema Document
Exhibit 101.CAL**+	XBRL Taxonomy Extension Calculation Linkbase Document
Exhibit 101.DEF**+	XBRL Taxonomy Definition Linkbase Document
Exhibit 101.LAB**+	XBRL Taxonomy Extension Label Linkbase Document
Exhibit 101.PRE**+	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed herewith as an Exhibit.

\*\* Furnished herewith as an Exhibit.

+ Submitted electronically with this Quarterly Report.