

INTERNATIONAL PAPER CO /NEW/

Form 10-Q

August 06, 2010

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended June 30, 2010

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period From _____ to _____

Commission File Number 1-3157

INTERNATIONAL PAPER COMPANY

(Exact name of registrant as specified in its charter)

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| | |
|--|--|
| New York (State or other jurisdiction of incorporation of organization) | 13-0872805 (I.R.S. Employer Identification No.) |
| 6400 Poplar Avenue, Memphis, TN (Address of principal executive offices) | 38197 (Zip Code) |
| Registrant's telephone number, including area code: (901) 419-7000 | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (paragraph 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|-------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> | Smaller company | <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's common stock as of August 2, 2010 was 437,024,711.

Table of Contents

INTERNATIONAL PAPER COMPANY

INDEX

| | PAGE NO. |
|--|-----------------|
| <u>PART I. FINANCIAL INFORMATION</u> | |
| Item 1. <u>Financial Statements</u> | 1 |
| <u>Consolidated Statement of Operations - Three Months and Six Months Ended June 30, 2010 and 2009</u> | 1 |
| <u>Consolidated Balance Sheet - June 30, 2010 and December 31, 2009</u> | 2 |
| <u>Consolidated Statement of Cash Flows - Six Months Ended June 30, 2010 and 2009</u> | 3 |
| <u>Condensed Notes to Consolidated Financial Statements</u> | 4 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 27 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 46 |
| Item 4. <u>Controls and Procedures</u> | 47 |
| <u>PART II. OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | 48 |
| Item 1A. Risk Factors | * |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 48 |
| Item 3. Defaults upon Senior Securities | * |
| Item 4. [Removed and Reserved] | * |
| Item 5. Other Information | * |
| Item 6. <u>Exhibits</u> | 49 |
| <u>Signatures</u> | 50 |

* Omitted since no answer is called for, answer is in the negative or inapplicable.

Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****INTERNATIONAL PAPER COMPANY****Consolidated Statement of Operations****(Unaudited)****(In millions, except per share amounts)**

| | Three Months Ended | | Six Months Ended | |
|--|---------------------------|-----------------|-------------------------|------------------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Net Sales | \$ 6,121 | \$ 5,802 | \$ 11,928 | \$ 11,470 |
| Costs and Expenses | | | | |
| Cost of products sold (Note 5) | 4,490 | 3,781 | 8,954 | 7,512 |
| Selling and administrative expenses | 472 | 508 | 893 | 1,008 |
| Depreciation, amortization and cost of timber harvested | 363 | 367 | 734 | 710 |
| Distribution expenses | 330 | 279 | 647 | 558 |
| Taxes other than payroll and income taxes | 47 | 47 | 92 | 97 |
| Restructuring and other charges | 144 | 79 | 359 | 162 |
| Net (gains) losses on sales and impairments of businesses | 0 | 48 | 0 | 48 |
| Interest expense, net | 157 | 173 | 306 | 337 |
| Earnings (Loss) From Continuing Operations Before Income Taxes and Equity Earnings | 118 | 520 | (57) | 1,038 |
| Income tax provision (benefit) | 25 | 348 | 1 | 578 |
| Equity earnings (losses), net of taxes | 7 | (32) | 5 | (59) |
| Net Earnings (Loss) | 100 | 140 | (53) | 401 |
| Less: Net earnings (loss) attributable to noncontrolling interests | 7 | 4 | 16 | 8 |
| Net Earnings (Loss) Attributable to International Paper Company | \$ 93 | \$ 136 | \$ (69) | \$ 393 |
| Basic Earnings (Loss) Per Share Attributable to International Paper Company Common Shareholders | \$ 0.22 | \$ 0.32 | \$ (0.16) | \$ 0.93 |
| Diluted Earnings (Loss) Per Share Attributable to International Paper Company Common Shareholders | \$ 0.21 | \$ 0.32 | \$ (0.16) | \$ 0.93 |
| Average Shares of Common Stock Outstanding assuming dilution | 433.4 | 425.4 | 429.2 | 424.2 |
| Cash Dividends Per Common Share | \$ 0.125 | \$ 0.025 | \$ 0.150 | \$ 0.275 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**INTERNATIONAL PAPER COMPANY****Consolidated Balance Sheet****(In millions, except per share amounts)**

| | June 30, 2010 (unaudited) | December 31, 2009 |
|---|---------------------------------|----------------------|
| Assets | | |
| Current Assets | | |
| Cash and temporary investments | \$ 1,871 | \$ 1,892 |
| Accounts and notes receivable, net | 3,033 | 2,695 |
| Inventories | 2,212 | 2,179 |
| Deferred income tax assets | 328 | 368 |
| Other current assets | 285 | 417 |
| Total Current Assets | 7,729 | 7,551 |
| Plants, Properties and Equipment, net | 12,008 | 12,688 |
| Forestlands | 729 | 757 |
| Investments | 1,101 | 1,077 |
| Goodwill | 2,249 | 2,290 |
| Deferred Charges and Other Assets | 1,231 | 1,185 |
| Total Assets | \$ 25,047 | \$ 25,548 |
| Liabilities and Equity | | |
| Current Liabilities | | |
| Notes payable and current maturities of long-term debt | \$ 357 | \$ 304 |
| Accounts payable | 2,307 | 2,058 |
| Accrued payroll and benefits | 353 | 473 |
| Other accrued liabilities | 1,149 | 1,177 |
| Total Current Liabilities | 4,166 | 4,012 |
| Long-Term Debt | 8,574 | 8,729 |
| Deferred Income Taxes | 2,355 | 2,425 |
| Pension Benefit Obligation | 2,772 | 2,765 |
| Postretirement and Postemployment Benefit Obligation | 516 | 538 |
| Other Liabilities | 723 | 824 |
| Equity | | |
| Common stock, \$1 par value, 2010 438.0 shares and 2009 437.0 shares | 438 | 437 |
| Paid-in capital | 5,771 | 5,803 |
| Retained earnings | 1,812 | 1,949 |
| Accumulated other comprehensive loss | (2,301) | (2,077) |
| | 5,720 | 6,112 |
| Less: Common stock held in treasury, at cost, 2010 1.2 shares and 2009 3.9 shares | 27 | 89 |
| Total Shareholders' Equity | 5,693 | 6,023 |
| Noncontrolling interests | 248 | 232 |

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| | | |
|-------------------------------------|------------------|------------------|
| Total Equity | 5,941 | 6,255 |
| Total Liabilities and Equity | \$ 25,047 | \$ 25,548 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**INTERNATIONAL PAPER COMPANY****Consolidated Statement of Cash Flows****(Unaudited)****(In millions)**

| | Six Months Ended June 30, | |
|--|--------------------------------------|----------------|
| | 2010 | 2009 |
| Operating Activities | | |
| Net earnings (loss) | \$ (53) | \$ 401 |
| Depreciation, amortization and cost of timber harvested | 734 | 710 |
| Deferred income tax provision (benefit), net | 62 | 539 |
| Restructuring and other charges | 359 | 162 |
| Payments related to restructuring and legal reserves | (2) | (24) |
| Net (gains) losses on sales and impairments of businesses | 0 | 48 |
| Equity (earnings) losses, net | (5) | 59 |
| Periodic pension expense, net | 116 | 107 |
| Alternative fuel mixture credits receivable | 0 | (189) |
| Other, net | (75) | 107 |
| Changes in current assets and liabilities | | |
| Accounts and notes receivable | (324) | 195 |
| Inventories | (111) | 310 |
| Accounts payable and accrued liabilities | 43 | (165) |
| Interest payable | (8) | (32) |
| Other | 64 | (39) |
| Cash Provided by (Used for) Operations | 800 | 2,189 |
| Investment Activities | | |
| Invested in capital projects | (273) | (259) |
| Acquisitions, net of cash acquired | (155) | (8) |
| Other | (32) | (59) |
| Cash Provided by (Used for) Investment Activities | (460) | (326) |
| Financing Activities | | |
| Repurchases of common stock and payments of restricted stock tax withholding | (26) | (10) |
| Issuance of debt | 166 | 1,476 |
| Reduction of debt | (309) | (2,617) |
| Change in book overdrafts | (35) | (72) |
| Dividends paid | (66) | (118) |
| Other | (22) | (35) |
| Cash Provided by (Used for) Financing Activities | (292) | (1,376) |
| Effect of Exchange Rate Changes on Cash | (69) | 23 |
| Change in Cash and Temporary Investments | (21) | 510 |
| Cash and Temporary Investments | | |

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| | | |
|---------------------|-----------------|----------|
| Beginning of period | 1,892 | 1,144 |
| End of period | \$ 1,871 | \$ 1,654 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements

(Unaudited)

NOTE 1 BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States and in accordance with the instructions to Form 10-Q and, in the opinion of Management, include all adjustments that are necessary for the fair presentation of International Paper Company's (International Paper or the Company) financial position, results of operations, and cash flows for the interim periods presented. Except as disclosed herein, such adjustments are of a normal, recurring nature. Results for the first six months of the year may not necessarily be indicative of full year results. It is suggested that these consolidated financial statements be read in conjunction with the audited financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, as amended, (Form 10-K) which have previously been filed with the Securities and Exchange Commission.

International Paper accounts for its investment in Ilim Holding S.A. (Ilim), a separate reportable industry segment, using the equity method of accounting. Due to the complex organizational structure of Ilim's operations, and the extended time required to prepare consolidated financial information in accordance with accounting principles generally accepted in the United States, the Company reports its share of Ilim's operating results on a one-quarter lag basis.

NOTE 2 RECENT ACCOUNTING DEVELOPMENTS

Accounting For Distributions to Shareholders:

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2010-01, Accounting for Distributions to Shareholders with Components of Stock and Cash, which clarifies that the stock portion of a distribution to shareholders that allows them to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in earnings per share prospectively and is not a stock dividend for purposes of applying Accounting Standards Codification (ASC) 505, Equity, and ASC 260, Earnings Per Share. This guidance was effective for interim and annual periods ending on or after December 15, 2009 (calendar year 2009), and should be applied on a retrospective basis. The application of the requirements of this guidance had no effect on the accompanying consolidated financial statements.

Accounting for Decreases in Ownership of a Subsidiary:

In January 2010, the FASB issued ASU 2010-02, Accounting and Reporting for Decreases in Ownership of a Subsidiary, which clarifies the scope of the guidance for the decrease in ownership of a subsidiary in ASC 810, Consolidations, and expands the disclosures required for the deconsolidation of a subsidiary or derecognition of a group of assets. This guidance was effective on a retrospective basis to January 1, 2009. The application of the requirements of this guidance had no effect on the accompanying consolidated financial statements.

Revenue Arrangements with Multiple Deliverables:

In September 2009, the FASB issued ASU 2009-13, Multiple-Deliverable Revenue Arrangements, which amends the multiple-element arrangement guidance under ASC 605, Revenue Recognition. This guidance amends the criteria for separating consideration for products or services in multiple-deliverable arrangements. This guidance establishes a selling price hierarchy for determining the selling price of a deliverable, eliminates the residual method of allocation, and requires that arrangement consideration be

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

allocated at the inception of the arrangement to all deliverables using the relative selling price method. In addition, this guidance significantly expands required disclosures related to a vendor's multiple-deliverable revenue arrangements. This guidance is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010 (calendar year 2011). The Company is currently evaluating the provisions of this guidance but does not anticipate that it will have a material effect on its consolidated financial statements.

Variable Interest Entities:

In June 2009, the FASB issued ASU 2009-17, *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*, which amends the consolidation guidance that applies to variable interest entities under ASC 810, *Consolidations*. This guidance changes how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. This guidance was effective for financial statements issued in fiscal years (and interim periods) beginning after November 15, 2009 (calendar year 2010). The Company adopted this guidance on January 1, 2010 and it did not have an effect on the accompanying consolidated financial statements.

Transfers of Financial Assets:

In June 2009, the FASB issued ASU 2009-16, *Accounting for Transfers of Financial Assets*, which amends the derecognition guidance in ASC 860, *Transfers and Servicing*. This guidance eliminates the concept of qualifying special-purpose entities, changes the requirements for derecognizing financial assets and requires additional disclosures. This guidance was effective for financial asset transfers occurring after the beginning of an entity's first fiscal year beginning after November 15, 2009 (calendar year 2010). The Company adopted this guidance on January 1, 2010 and it did not have an effect on the accompanying consolidated financial statements.

Subsequent Events:

In May 2009, the FASB issued ASC 855, *Subsequent Events*, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. This guidance is effective prospectively for interim and annual periods ending after June 15, 2009. In February 2010, the FASB issued ASU 2010-09, which amends ASC 855 to address certain implementation issues related to performing and disclosing subsequent events procedures. The Company included the requirements of this guidance in the preparation of the accompanying consolidated financial statements.

Other-Than-Temporary Impairment for Debt Securities:

In April 2009, the FASB issued new guidance under ASC 320, *Investments—Debt and Equity Securities*, which provides a new other-than-temporary impairment model for debt securities. This guidance was effective for financial statements issued for fiscal years (and interim periods) ending after June 15, 2009. The application of the requirements of this guidance did not have a material effect on the accompanying consolidated financial statements.

Fair Value Measurements:

In April 2009, the FASB issued guidance under ASC 820, *Fair Value Measurements and Disclosures*, which provides guidance on estimating the fair value of an asset or liability (financial or nonfinancial) when the volume and level of activity for the asset or liability have significantly decreased and on identifying transactions that are not orderly. The application of the requirements of this guidance did not have a material effect on the accompanying consolidated financial statements.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

In August 2009, the FASB issued ASU 2009-05, *Measuring Liabilities at Fair Value*, which further amends ASC 820 by providing clarification for circumstances in which a quoted price in an active market for the identical liability is not available. The Company included the disclosures required by this guidance in the accompanying consolidated financial statements.

In January 2010, the FASB issued ASU 2010-06, which further amends ASC 820 to add new disclosures about transfers into and out of Levels 1 and 2 and separate disclosures about purchases, sales, issuances, and settlements relating to Level 3 measurements. This new guidance also clarifies the level of disaggregation, inputs and valuation techniques used to measure fair value and amends guidance under ASC 715 related to employers' disclosures about postretirement benefit plan assets to require that disclosures be provided by classes of assets instead of by major categories of assets. This guidance was effective for the first reporting period (including interim periods) beginning after December 15, 2009, except for the requirement to provide Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which will be effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The Company included the disclosures required by this guidance in the accompanying consolidated financial statements. The Company does not anticipate that the adoption of the remaining requirements of this guidance will have a material effect on its consolidated financial statements.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)****NOTE 3 EQUITY**

A summary of the changes in equity for the six months ended June 30, 2010 and 2009 is provided below:

| In millions, except per share amounts | Six Months Ended June 30, | | | | | |
|--|--|---------------|--------------------------------|--|---------------|--------------------------------|
| | 2010 | | | 2009 | | |
| | Total International Paper Shareholders | | Total Noncontrolling Interests | Total International Paper Shareholders | | Total Noncontrolling Interests |
| | Equity | | Equity | Equity | | Equity |
| Balance, January 1 | \$ 6,023 | \$ 232 | \$ 6,255 | \$ 4,169 | \$ 232 | \$ 4,401 |
| Issuance of stock for various plans, net | 69 | 0 | 69 | 68 | 0 | 68 |
| Repurchase of stock | (26) | 0 | (26) | (10) | 0 | (10) |
| Common stock dividends (\$0.15 per share in 2010 and \$0.275 per share in 2009) | (68) | 0 | (68) | (122) | 0 | (122) |
| Dividends paid to noncontrolling interests by subsidiary | 0 | (1) | (1) | 0 | (4) | (4) |
| Noncontrolling interests of acquired entities | 0 | 8 | 8 | 0 | 0 | 0 |
| Acquisition of noncontrolling interests | (12) | (7) | (19) | 0 | 0 | 0 |
| Comprehensive income (loss): | | | | | | |
| Net earnings (loss) | (69) | 16 | (53) | 393 | 8 | 401 |
| Amortization of pension and post-retirement prior service costs and net loss: | | | | | | |
| U.S. plans | 57 | 0 | 57 | 54 | 0 | 54 |
| Non-U.S. plans | 0 | 0 | 0 | 7 | 0 | 7 |
| Change in cumulative foreign currency translation adjustment | (267) | 0 | (267) | 246 | 0 | 246 |
| Net gains/losses on cash flow hedging derivatives: | | | | | | |
| Net gains (losses) arising during the period | (8) | 0 | (8) | 9 | 0 | 9 |
| Less: Reclassification adjustment for (gains) losses included in net earnings (loss) | (6) | 0 | (6) | 29 | 0 | 29 |
| Total comprehensive income (loss) | | | (277) | | | 746 |
| Balance, June 30 | \$ 5,693 | \$ 248 | \$ 5,941 | \$ 4,843 | \$ 236 | \$ 5,079 |

NOTE 4 EARNINGS PER SHARE ATTRIBUTABLE TO INTERNATIONAL PAPER COMPANY COMMON SHAREHOLDERS

Basic earnings per common share are computed by dividing earnings by the weighted average number of common shares outstanding. Diluted earnings per common share are computed assuming that all potentially dilutive securities, including in-the-money stock options, were converted into common shares at the beginning of each period. A reconciliation of the amounts included in the computation of earnings per common share, and diluted earnings per common share is as follows:

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)**

| In millions, except per share amounts | Three Months Ended | | Six Months Ended | |
|--|--------------------|----------------|------------------|----------------|
| | June 30, 2010 | 2009 | June 30, 2010 | 2009 |
| Net earnings (loss) attributable to International Paper Company | \$ 93 | \$ 136 | \$ (69) | \$ 393 |
| Effect of dilutive securities (a) | 0 | 0 | 0 | 0 |
| Net earnings (loss) assuming dilution | \$ 93 | \$ 136 | \$ (69) | \$ 393 |
| Average common shares outstanding | 429.6 | 425.3 | 429.2 | 424.2 |
| Effect of dilutive securities | | | | |
| Restricted stock performance share plan (a) | 3.8 | 0.1 | 0 | 0 |
| Stock options (b) | 0 | 0 | 0 | 0 |
| Average common shares outstanding assuming dilution | 433.4 | 425.4 | 429.2 | 424.2 |
| Basic earnings (loss) per common share | \$ 0.22 | \$ 0.32 | \$ (0.16) | \$ 0.93 |
| Diluted earnings (loss) per common share | \$ 0.21 | \$ 0.32 | \$ (0.16) | \$ 0.93 |

(a) Securities are not included in the table in periods when antidilutive.

(b) Options to purchase 19.9 million shares and 23.1 million shares for the three months ended June 30, 2010 and 2009, respectively, and options to purchase 19.9 million shares and 23.1 million shares for the six months ended June 30, 2010 and 2009, respectively, were not included in the computation of diluted common shares outstanding because their exercise price exceeded the average market price of the Company's common stock for each respective reporting period.

NOTE 5 RESTRUCTURING CHARGES AND OTHER ITEMS**2010:***Restructuring and Other Charges*

During the three months ended June 30, 2010, restructuring and other charges totaling \$144 million before taxes (\$88 million after taxes) were recorded. Details of this charge were as follows:

| In millions | Three Months Ended | |
|--|-----------------------|----------------------|
| | Before-Tax Charges | After-Tax Charges |
| Franklin, Virginia mill closure costs (including \$46 million of accelerated depreciation and \$36 million of environmental closure costs) | \$ 111 | \$ 68 |
| S&A reduction initiative | 2 | 1 |
| Early debt extinguishment costs | 18 | 11 |
| Write-off of Ohio Commercial Activity tax receivable | 11 | 7 |

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| | | |
|--------------|--------|-------|
| Other | 2 | 1 |
| Total | \$ 144 | \$ 88 |

During the three months ended March 31, 2010, restructuring and other charges totaling \$215 million before taxes (\$132 million after taxes) were recorded. Details of this charge were as follows:

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)**

| In millions | Three Months Ended March 31, 2010 | |
|---|--|------------------------------|
| | Before-Tax Charges | After-Tax Charges |
| Franklin, Virginia mill closure costs (including \$190 million of accelerated depreciation) | \$ 204 | \$ 124 |
| Early debt extinguishment costs | 4 | 2 |
| Shorewood Packaging reorganization | 3 | 2 |
| Other | 4 | 4 |
| Total | \$ 215 | \$ 132 |

Additionally, a \$46 million after-tax charge was recorded during the three months ended March 31, 2010 for tax adjustments related to incentive compensation and postretirement prescription drug coverage (see Note 10).

2009:*Restructuring and Other Charges*

During the three months ended June 30, 2009, restructuring and other charges totaling \$79 million before taxes (\$55 million after taxes) were recorded. Details of this charge were as follows:

| In millions | Three Months Ended June 30, 2009 | |
|--|---|------------------------------|
| | Before-Tax Charges | After-Tax Charges |
| 2008 overhead reduction program severance and benefits | \$ 34 | \$ 21 |
| Early debt extinguishment costs | 25 | 16 |
| Etienne mill severance and other costs | 15 | 15 |
| Other | 5 | 3 |
| Total | \$ 79 | \$ 55 |

Additionally, the income tax provision for the three months ended June 30, 2009 included a \$156 million charge to establish a valuation allowance for deferred tax assets in France, and a \$26 million credit related to the settlement of certain tax issues (see Note 10).

During the three months ended March 31, 2009, restructuring and other charges totaling \$83 million before taxes (\$65 million after taxes) were recorded. Details of this charge were as follows:

| In millions | Three Months Ended March 31, 2009 | |
|--------------------|--|------------------------------|
| | Before-Tax Charges | After-Tax Charges |

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| | | |
|--|--------------|--------------|
| 2008 overhead reduction program severance and benefit | \$ 52 | \$ 32 |
| Inverurie mill closure costs | 23 | 28 |
| Franklin, Virginia lumber mill, sheet converting plant and converting innovations center closure costs | 6 | 4 |
| Shorewood Packaging reorganization | 2 | 1 |
| Total | \$ 83 | \$ 65 |

Additionally, during the three months ended March 31, 2009, a \$20 million charge was recorded related to certain tax adjustments (see Note 10).

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)***Alternative Fuel Mixture Credits*

The U.S. Internal Revenue Code provided a tax credit for companies that use alternative fuel mixtures to produce energy to operate their businesses. The credit, equal to \$0.50 per gallon of alternative fuel contained in the mixture, was refundable to the taxpayer. In January 2009, the Company received notification that its application to be registered as an alternative fuel mixer had been approved. During the six months ended June 30, 2009, the Company filed claims for alternative fuel mixture credits covering eligible periods subsequent to November 2008 totaling approximately \$1.0 billion, including \$189 million recorded in Accounts and notes receivable at June 30, 2009 and \$833 million that was received in cash. Accordingly, the accompanying consolidated statement of operations includes credits of approximately \$482 million and \$1.0 billion for the three months and six months ended June 30, 2009, respectively, in Cost of products sold (\$294 million and \$624 million after taxes), representing eligible alternative fuel mixture credits earned through June 30, 2009. The credit expired on December 31, 2009.

NOTE 6 ACQUISITIONS, EXCHANGES AND JOINT VENTURES

On June 30, 2010, International Paper announced that it had completed the previously announced acquisition of SCA Packaging Asia (SCA) for a preliminary purchase price of \$206 million, including \$172 million in cash plus assumed debt of \$34 million, subject to post-closing adjustments. The preliminary purchase price allocation will be finalized in the first half of 2011. The SCA packaging business in Asia consists of 13 corrugated box plants and two specialty packaging facilities, which are primarily in China, along with locations in Singapore, Malaysia and Indonesia.

On August 4, 2008, International Paper completed the acquisition of the assets of Weyerhaeuser Company's Containerboard, Packaging and Recycling (CBPR) business for approximately \$6 billion in cash, subject to post-closing adjustments. The CBPR operating results are included in International Paper's North American Industrial Packaging business from the date of acquisition. Selling and administrative expenses for the three months and six months ended June 30, 2009 included charges of \$18 million before taxes (\$11 million after taxes) and \$54 million before taxes (\$33 million after taxes), respectively, of costs related to the integration of the CBPR business.

NOTE 7 BUSINESSES HELD FOR SALE AND DIVESTITURES

During the three months ended June 30, 2009, based on a current strategic plan update of projected future operating results of the Company's Etienne, France mill, a determination was made that the current book value of the mill's long-lived assets exceeded their estimated fair value, calculated using the probability-weighted present value of projected future cash flows. As a result, a \$48 million charge, before and after taxes, was recorded to write down the long-lived assets of the mill to their estimated fair value. This charge is included in Net (gains) losses on sales and impairments of businesses in the accompanying consolidated statement of operations.

NOTE 8 SUPPLEMENTAL FINANCIAL STATEMENT INFORMATION

Temporary investments with an original maturity of three months or less are treated as cash equivalents and are stated at cost. Temporary investments were as follows:

| In millions | June 30, 2010 | December 31, 2009 |
|-----------------------|------------------|----------------------|
| Temporary investments | \$ 1,498 | \$ 1,634 |

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)***Inventories* by major category were:

| In millions | December | |
|------------------------------------|--------------------------|---------------------|
| | June 30, 2010 | 31, 2009 |
| Raw materials | \$ 378 | \$ 307 |
| Finished pulp, paper and packaging | 1,415 | 1,443 |
| Operating supplies | 363 | 377 |
| Other | 56 | 52 |
| Total | \$ 2,212 | \$ 2,179 |

Depreciation expense was as follows:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|--|-------------|--------------------------------------|-------------|
| | 2010 | 2009 | 2010 | 2009 |
| Depreciation expense | \$ 348 | \$ 351 | \$ 703 | \$ 686 |

Certain valuation accounts were as follows:

| In millions | December | |
|---------------------------------|--------------------------|---------------------|
| | June 30, 2010 | 31, 2009 |
| Accumulated depreciation | \$ 18,251 | \$ 17,817 |
| Allowance for doubtful accounts | 176 | 136 |

There was no material activity related to *asset retirement obligations* during the six months ended June 30, 2010 or 2009.

Certain cash payments made were as follows:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------------|--|-------------|--------------------------------------|-------------|
| | 2010 | 2009 | 2010 | 2009 |
| Interest payments | \$ 222 | \$ 254 | \$ 327 | \$ 343 |
| Income tax payments/(refunds) | (99) | 12 | (91) | 13 |

Amounts related to *interest* were as follows:

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| In millions | Three Months Ended | | Six Months Ended | |
|----------------------------|--------------------|--------|------------------|--------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Interest expense (a) | \$ 164 | \$ 180 | \$ 322 | \$ 353 |
| Interest income (a) | 7 | 7 | 16 | 16 |
| Capitalized interest costs | 3 | 4 | 6 | 7 |

- (a) Interest expense and interest income exclude approximately \$5 million and \$15 million for the three months and six months ended June 30, 2010, respectively, and \$28 million and \$72 million for the three months and six months ended June 30, 2009, respectively, related to investments in and borrowings from variable interest entities for which the Company has a legal right of offset.

Equity earnings (losses), net of taxes includes the Company's share of earnings or losses from its investment in Ilim and certain other smaller investments. Equity earnings (losses), net of taxes, related to Ilim were as follows:

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|---------|------------------------------|---------|
| | 2010 | 2009 | 2010 | 2009 |
| Equity earnings (losses), net of taxes | \$ 5 | \$ (30) | \$ 2 | \$ (56) |

The components of the Company's *postretirement benefit* expense were as follows:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|--------------|
| | 2010 | 2009 | 2010 | 2009 |
| Service cost | \$ 0 | \$ 0 | \$ 1 | \$ 1 |
| Interest cost | 6 | 7 | 12 | 15 |
| Actuarial loss | 2 | 4 | 6 | 12 |
| Amortization of prior service credit | (8) | (7) | (16) | (14) |
| Net postretirement benefit expense (a) | \$ 0 | \$ 4 | \$ 3 | \$ 14 |

(a) Excludes charges of \$0.4 million and \$1.9 million for the three months and six months ended June 30, 2009, respectively, for termination benefits related to cost reduction programs recorded in Restructuring and other charges in the consolidated statement of operations.

NOTE 9 GOODWILL AND OTHER INTANGIBLES

The following tables present changes in goodwill balances as allocated to each business segment for the six months ended June 30, 2010 and 2009:

| In millions | Industrial Packaging | Printing Papers | Consumer Packaging | Distribution | Total |
|--|-------------------------|--------------------|-----------------------|---------------|-----------------|
| Balance as of January 1, 2010 | | | | | |
| Goodwill | \$ 1,131 | \$ 2,423 | \$ 1,765 | \$ 400 | \$ 5,719 |
| Accumulated impairment losses (a) | 0 | (1,765) | (1,664) | 0 | (3,429) |
| | 1,131 | 658 | 101 | 400 | 2,290 |
| Reclassifications and other (b) | (6) | (22) | 0 | 0 | (28) |
| Additions/reductions | 0 | (13)(c) | 0 | 0 | (13) |
| Balance as of June 30, 2010 | | | | | |
| Goodwill | 1,125 | 2,388 | 1,765 | 400 | 5,678 |
| Accumulated impairment losses (a) | 0 | (1,765) | (1,664) | 0 | (3,429) |
| Total | \$ 1,125 | \$ 623 | \$ 101 | \$ 400 | \$ 2,249 |

- (a) Represents accumulated goodwill impairment charges since the adoption of ASC 350, Intangibles - Goodwill and Other in 2002.
- (b) Represents the effects of foreign currency translations and reclassifications.
- (c) Reflects a reduction from tax benefits generated by the deduction of goodwill amortization for tax purposes in Brazil.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)**

| In millions | Industrial Packaging | Printing Papers | Consumer Packaging | Distribution | Total |
|-----------------------------------|-----------------------------|------------------------|---------------------------|---------------------|--------------|
| Balance as of January 1, 2009 | | | | | |
| Goodwill | \$ 989 | \$ 2,302 | \$ 1,766 | \$ 399 | \$ 5,456 |
| Accumulated impairment losses (a) | 0 | (1,765) | (1,664) | 0 | (3,429) |
| | 989 | 537 | 102 | 399 | 2,027 |
| Reclassifications and other (b) | 0 | 84 | 0 | 0 | 84 |
| Additions/reductions | 140(c) | (11)(d) | 0 | 0 | 129 |
| Balance as of June 30, 2009 | | | | | |
| Goodwill | 1,129 | 2,375 | 1,766 | 399 | 5,669 |
| Accumulated impairment losses (a) | 0 | (1,765) | (1,664) | 0 | (3,429) |
| Total | \$ 1,129 | \$ 610 | \$ 102 | \$ 399 | \$ 2,240 |

(a) Represents accumulated goodwill impairment charges since the adoption of ASC 350, Intangibles Goodwill and Other in 2002.

(b) Represents the effects of foreign currency translations and reclassifications.

(c) Reflects purchase accounting adjustments related to the CBPR acquisition.

(d) Reflects a reduction from tax benefits generated by the deduction of goodwill amortization for tax purposes in Brazil.

The net carrying amount of identifiable intangible assets, excluding goodwill, was as follows:

| In millions | June 30, 2010 | December 31, 2009 |
|--------------------|----------------------|--------------------------|
| Intangible assets | \$ 237 | \$ 248 |

The Company recognized the following amounts as amortization expense related to intangible assets:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|------------------------------------|-------------|----------------------------------|-------------|
| | 2010 | 2009 | 2010 | 2009 |
| Amortization expense related to intangible assets | \$ 7 | \$ 9 | \$ 15 | \$ 17 |

NOTE 10 INCOME TAXES

The following table presents a rollforward of unrecognized tax benefits and related accrued estimated interest and penalties for the six months ended June 30, 2010:

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

| In millions | Unrecognized Tax Benefits | Accrued Estimated Interest and Tax Penalties |
|--|----------------------------------|---|
| Balance at December 31, 2009 | \$ (308) | \$ (95) |
| Activity for three months ended March 31, 2010 | 116 | 9 |
| Activity for the three months ended June 30, 2010 | 4 | (3) |
| Balance at June 30, 2010 | \$ (188) | \$ (89) |

The Company currently estimates that, as a result of ongoing discussions, pending tax settlements and expirations of statutes of limitations, the amount of unrecognized tax benefits could be reduced by approximately \$15 million during the next 12 months.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

During the three months ended March 31, 2010, the Company recorded in Income tax provision (benefit), charges totaling \$46 million, consisting of a \$14 million adjustment of deferred income tax assets relating to incentive compensation payments during the quarter and a \$32 million charge to reduce deferred income tax assets related to post-retirement prescription drug coverage (Medicare Part D reimbursement) as a result of the recently enacted Healthcare and Education Reconciliation Act of 2010.

During the three months ended June 30, 2009, in connection with the ongoing evaluation of the Company's Etienne mill in France, the Company determined that the future realization of previously recorded deferred tax assets in France, including net operating loss carryforwards, no longer met the more likely than not standard for asset recognition. Accordingly, a charge of \$156 million, before and after taxes, was recorded in the quarter to establish a valuation allowance for all of these assets. Additionally, during the quarter, as a result of an agreement on the 2004 and 2005 U.S. federal income tax audit and the related state income tax effects, a \$26 million credit was recorded.

During the three months ended March 31, 2009, the Company recorded in Income tax provision (benefit), charges totaling \$20 million, consisting of a \$14 million adjustment of deferred income taxes relating to incentive compensation payments during the quarter and a \$6 million charge relating to recent state income tax legislation.

NOTE 11 COMMITMENTS AND CONTINGENCIES

During the three months ended September 30, 2009, in connection with an environmental site remediation action under CERCLA, International Paper submitted to the EPA a feasibility study for the site. The EPA has indicated that it intends to select a proposed remedial action alternative from those identified in the study and present this proposal for public comment. Since it is not currently possible to determine the final remedial action that will be required, the Company has accrued an estimate of the minimum costs that could be required for this site. When the remediation plan is finalized by the EPA, it is possible that the remediation costs could be significantly higher than amounts currently recorded.

In June 2010, the South Carolina Department of Health and Environmental Control (DHEC) finalized its previously proposed consent order to the Company with a civil penalty of \$115,000. The penalty was levied for self-disclosed failures by the Company's Georgetown mill to operate within carbon monoxide and total reduced sulfur emission limits under the mill's Part 70 (Title V) Air Quality Operating Permit.

International Paper is involved in various inquiries, administrative proceedings and litigation relating to contracts, sales of property, intellectual property, environmental and safety matters, tax, personal injury, labor and employment and other matters, some of which allege substantial monetary damages. While any proceeding or litigation has the element of uncertainty, the Company believes that the outcome of any of the lawsuits or claims that are pending or threatened, or all of them combined, will not have a material adverse effect on its consolidated financial statements.

NOTE 12 VARIABLE INTEREST ENTITIES AND PREFERRED SECURITIES OF SUBSIDIARIES

Variable Interest Entities:

In connection with the 2006 sale of approximately 5.6 million acres of forestlands, International Paper received installment notes (the Timber Notes) totaling approximately \$4.8 billion. The Timber Notes, which do not require principal payments prior to their August 2016 maturity, are supported by irrevocable letters of credit obtained by the buyers of the forestlands. During the three months ended December 31, 2006, International Paper contributed the Timber Notes to newly formed entities (the Borrower Entities) in exchange for Class A and Class B interests in the Investor Entities. Subsequently, International Paper contributed its \$200 million Class A interests in the Borrower Entities, along with approximately \$400 million of

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

International Paper promissory notes, to other newly formed entities (the Investor Entities, and together with the Borrower Entities, the Entities) in exchange for Class A and Class B interests in these entities, and simultaneously sold its Class A interests in the Investor Entities to a third party investor. As a result, at December 31, 2006, International Paper held Class B interests in the Borrower Entities and Class B interests in the Investor Entities valued at approximately \$5.0 billion. International Paper has no obligation to make any further capital contributions to these Entities and did not provide any financial support that was not previously contractually required for the six months ended June 30, 2010 and the year ended December 31, 2009.

Also during 2006, the Entities acquired approximately \$4.8 billion of International Paper debt obligations for cash, resulting in a total of approximately \$5.2 billion of International Paper debt obligations held by the Entities at December 31, 2006. The various agreements entered into in connection with these transactions provide that International Paper has, and intends to affect, a legal right to offset its obligation under these debt instruments with its investments in the Entities. Accordingly, for financial reporting purposes, International Paper has offset approximately \$5.1 billion of Class B interests in the Entities against \$5.1 billion of International Paper debt obligations held by these Entities at June 30, 2010 and December 31, 2009. Remaining borrowings of \$131 million and \$144 million at June 30, 2010 and December 31, 2009, respectively, are included in Long-term debt in the accompanying consolidated balance sheet. Additional debt related to the above transaction of \$38 million and \$46 million is included in short-term debt at June 30, 2010 and December 31, 2009, respectively.

International Paper also holds variable interests in two financing entities that were used to monetize long-term notes received from the sale of forestlands in 2002 and 2001. International Paper transferred notes (the Monetized Notes) and cash having a value of approximately \$1.0 billion to these entities in exchange for preferred interests, and accounted for the transfers as a sale of the notes with no associated gain or loss. In the same period, the entities acquired approximately \$1.0 billion of International Paper debt obligations for cash. International Paper has no obligation to make any further capital contributions to these entities and did not provide any financial support that was not previously contractually required during the six months ended June 30, 2010 and the year ended December 31, 2009. At June 30, 2010, International Paper's \$542 million preferred interest in one of the entities has been offset against related debt obligations since International Paper has, and intends to affect, a legal right of offset to net-settle these two amounts. International Paper's preferred interest in the remaining entity of \$484 million is included in Investments in the accompanying consolidated balance sheets at June 30, 2010 and December 31, 2009. Other outstanding debt related to the above transactions of \$445 million and \$465 million is included in Long-term debt and \$25 million and \$7 million is included in short-term debt in the accompanying consolidated balance sheets at June 30, 2010 and December 31, 2009, respectively.

Based on an analysis of these entities under guidance that considers the potential magnitude of the variability in the structures and which party has a controlling financial interest, International Paper determined that it is not the primary beneficiary of the above entities, and therefore, should not consolidate its investments in these entities. It was also determined that the source of variability in the structures is the value of the Timber Notes and Monetized Notes, the assets most significantly impacting each structure's economic performance. The credit quality of the Timber Notes and Monetized Notes are supported by irrevocable letters of credit obtained by the third party buyers which are 100% cash collateralized. International Paper analyzed which party has control over the economic performance of each entity, and concluded International Paper does not have control over significant decisions surrounding the Timber Notes, Monetized Notes and letters of credit and therefore is not the primary beneficiary. The Company's maximum exposure to loss equals the value of the Timber Notes and Monetized Notes, however, an analysis performed by the Company concluded the likelihood of this exposure is remote.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

Preferred Securities of Subsidiaries:

In March 2003, Southeast Timber, Inc. (Southeast Timber), a consolidated subsidiary of International Paper, issued \$150 million of preferred securities to a private investor with future dividend payments based on LIBOR. Southeast Timber, which through a subsidiary initially held approximately 1.5 million acres of forestlands in the southern United States, was International Paper's primary vehicle for sales of southern forestlands. As of June 30, 2010, substantially all of these forestlands have been sold. These preferred securities may be put back to International Paper by the private investor upon the occurrence of certain events, and have a liquidation preference that approximates their face amount. The \$150 million preferred third-party interest is included in Noncontrolling interests in the accompanying consolidated balance sheet. Distributions paid to the third-party investor were \$3 million and \$4 million for the six months ended June 30, 2010 and 2009, respectively. The expense related to these preferred securities is shown in Net earnings (loss) attributable to noncontrolling interests in the accompanying consolidated statement of operations.

NOTE 13 DEBT

In May 2010, International Paper repaid approximately \$108 million of notes with interest rates ranging from 5.3% to 9.375% and original maturities from 2015 to 2019. Pre-tax early debt retirement costs of \$21 million related to these debt repayments are included in Restructuring and other charges in the accompanying consolidated statement of operations (offset by a \$3 million gain on associated interest rate swaps as discussed in Note 14).

During the three months ended March 31, 2010, International Paper repaid approximately \$120 million of notes with interest rates ranging from 5.25% to 7.4% and original maturities from 2010 to 2027. Pre-tax early debt retirement costs of \$5 million related to first-quarter debt repayments are included in Restructuring and other charges in the accompanying consolidated statement of operations (offset by a \$1 million gain on associated interest rate swaps as discussed in Note 14).

In May 2009, International Paper issued \$1 billion of 9.375% senior unsecured notes with a maturity date in May 2019. The proceeds from this borrowing were used, along with available cash, to repay approximately \$875 million of notes with interest rates ranging from 4.0% to 9.25% and original maturities from 2010 to 2012. In April 2009, International Paper repaid \$313 million of the \$2.5 billion long-term debt issued in connection with the CBPR business acquisition. As of December 31, 2009, this debt was repaid. Also in April 2009, International Paper Company Europe Ltd, a wholly-owned subsidiary of International Paper, repaid \$75 million of notes issued in connection with the Ilim Holdings S.A. joint ventures that matured. Pre-tax early debt retirement costs of \$46 million related to these debt repayments are included in Restructuring and other charges in the accompanying consolidated statement of operations.

In March 2009, International Paper Investments (Luxembourg) S.a.r.l, a wholly-owned subsidiary of International Paper, borrowed \$468 million of long-term debt with an initial interest rate of LIBOR plus a margin of 450 basis points that varied upon the credit rating of the Company, and a maturity date in March 2012. International Paper used the \$468 million of proceeds from the loan and cash of approximately \$170 million to repay its 500 million euro-denominated debt (equivalent to \$638 million at date of payment) with an original maturity date in August 2009. As of July 31, 2009, the \$468 million loan was repaid. Other debt activities during the three months ended March 31, 2009 included the repayment of approximately \$366 million of notes with interest rates ranging from 4.25% to 5.0% that had matured.

At June 30, 2010 and December 31, 2009, International Paper classified \$100 million and \$450 million, respectively, of bank notes and current maturities of long-term debt as Long-term debt. International Paper has the intent and ability, as evidenced by its contractually committed credit facility, to renew or convert these obligations.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)**

At June 30, 2010, International Paper had \$8.9 billion of debt with a fair value of approximately \$10 billion. The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues.

Maintaining an investment-grade credit rating is an important element of International Paper's financing strategy. At June 30, 2010, the Company held long-term credit ratings of BBB (stable outlook) and Baa3 (stable outlook) by S&P and Moody's, respectively.

NOTE 14 DERIVATIVES AND HEDGING ACTIVITIES

International Paper periodically uses derivatives and other financial instruments to hedge exposures to interest rate, commodity and currency risks. International Paper does not hold or issue financial instruments for trading purposes. For hedges that meet the hedge accounting criteria, International Paper, at inception, formally designates and documents the instrument as a fair value hedge, a cash flow hedge or a net investment hedge of a specific underlying exposure, as well as the risk management objective and strategy for undertaking each hedge transaction. Derivatives are recorded in the consolidated balance sheet at fair value, determined using available market information or other appropriate valuation methodologies, in Other current assets, Deferred charges and other assets, Other accrued liabilities and Other liabilities. The earnings impact resulting from changes in the fair value of derivative instruments is recorded in the same line item in the consolidated statement of operations as the underlying exposure being hedged or in Accumulated other comprehensive income (AOCI) for derivatives that qualify as cash flow hedges. Any ineffective portion of a financial instrument's change in fair value is recognized currently in earnings together with changes in the fair value of any derivatives not designated as hedges.

Foreign exchange contracts are used by International Paper to offset the earnings impact relating to the variability in exchange rates on certain monetary assets and liabilities denominated in non-functional currencies and are not designated as hedges. Changes in the fair value of these instruments, recognized currently in earnings to offset the remeasurement of the related assets and liabilities, were immaterial for the six months ended June 30, 2010 and totaled a loss of approximately \$52 million for the six months ended June 30, 2009. As of June 30, 2010 and December 31, 2009, outstanding undesignated foreign exchange contracts included the following:

Undesignated Volumes

| In millions | June 30, 2010 | December 31, 2009 |
|--------------------------------------|--------------------------|------------------------------|
| Sell / Buy | Sell Notional | Sell Notional |
| U.S. dollar / Brazilian real | 123 | 0 |
| U.S. dollar / European euro | 0 | 108 |
| European euro / Great British pounds | 28 | 29 |
| European euro / Polish zloty | 0 | 39 |
| European euro / U.S. dollar | 3 | 9 |
| South Korean won / U.S. dollar | 3,629 | 3,629 |

Interest rate swap agreements at June 30, 2010, of \$1 billion floating-to-fixed notional and an offsetting \$1 billion fixed-to-floating notional, do not qualify as hedges under the accounting guidance and mature in September 2010. Changes in the fair value of these instruments, recognized in earnings, totaled a gain of \$15 million for the six months ended June 30, 2010.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

Fair Value Hedges

For derivative instruments that are designated and qualify as fair value hedges, the gain or loss on the derivative, as well as the offsetting gain or loss on the hedged item attributable to the hedged risk, are recognized in earnings.

International Paper utilizes interest rate swaps as fair value hedges of the benchmark interest rates of fixed-rate debt. At June 30, 2010 and December 31, 2009, the outstanding notional amounts of interest rate swap agreements that qualify as fully effective fair value hedges were approximately \$274 million and \$1.1 billion, respectively.

During the three months ended June 30, 2010, in connection with early debt extinguishment, interest rate swap hedges with a notional value of \$2 million were undesignated as effective fair value hedges. The resulting gain was immaterial. Also, related to early debt extinguishment, deferred gains of \$3 million related to previously terminated effective interest rate swaps were recognized in earnings. This gain is included in Restructuring and other charges in the accompanying consolidated statement of operations.

In June 2010, interest rate swap agreements designated as fair value hedges with a notional value of \$100 million were terminated. The termination was not in connection with early retirement of debt. The resulting gain of \$3 million was deferred and recorded in Long-term debt and will be amortized as an adjustment of interest expense over the life of the underlying debt through 2019.

In January 2010, approximately \$700 million fixed-to-floating interest rate swaps that were issued in 2009 were terminated. These terminations were not in connection with early debt retirements. The resulting \$2 million gain was deferred and recorded in Long-term debt and is being amortized as an adjustment of interest expense over the life of the underlying debt through 2015.

During the three months ended March 31, 2010, a previously deferred gain of \$1 million was recognized in earnings in connection with early debt retirements. This gain is included in Restructuring and other charges in the accompanying consolidated statement of operations.

During the three months ended June 30, 2009, the Company entered into a series of fixed-to-floating interest rate swap agreements with a notional amount of \$500 million. These fixed-to-floating interest rate swaps were terminated as effective fair value hedges in the third quarter of 2009.

During the three months ended March 31, 2009, an interest rate swap agreement designated as a fair value hedge with a notional value of \$100 million was terminated. The termination was not in connection with early retirement of debt. The resulting gain of \$11 million was deferred and recorded in Long-term debt and will be amortized as an adjustment of interest expense over the life of the underlying debt through 2016.

Cash Flow Hedges

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of AOCI and reclassified into earnings in the same period or periods in which the hedged transaction affects earnings. Financial instruments designated as cash flow hedges are assessed both at inception and quarterly thereafter to ensure they are effective in offsetting changes in the cash flows of the related underlying exposures. The fair value of the hedge instruments are reclassified out of AOCI to earnings if the hedge ceases to be highly effective or if the hedged transaction is no longer probable.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)***Interest Rate Risk*

International Paper utilizes interest rate swaps as cash flow hedges of the benchmark interest rate of future interest payments. At June 30, 2010 and December 31, 2009, there were no outstanding interest rate swap agreements that qualified as cash flow hedges.

Commodity Risk

To minimize volatility in earnings due to large fluctuations in the price of commodities, International Paper utilizes swap contracts to manage risks associated with market fluctuations in energy prices. These contracts are designated as cash flow hedges of forecasted commodity purchases. At June 30, 2010, the hedged volumes of these energy contracts totaled 500,000 barrels of fuel oil and 17 million MMBTU (Million British Thermal Units) of natural gas. These contracts had maturities of three years or less as of June 30, 2010. At December 31, 2009, the hedged volumes totaled 900,000 barrels of fuel oil and 21 million MMBTUs of natural gas. Deferred losses totaling \$15 million after taxes at June 30, 2010 are expected to be recognized through earnings within the next 12 months.

Foreign Currency Risk

Foreign exchange contracts are also used as cash flow hedges of certain forecasted transactions denominated in foreign currencies to manage volatility associated with these transactions and to protect International Paper from currency fluctuations between the contract date and ultimate settlement. At June 30, 2010, these contracts have maturities of three years or less. Deferred gains of \$10 million after taxes at June 30, 2010 are expected to be recognized through earnings within the next 12 months. As of June 30, 2010 and December 31, 2009, the following outstanding foreign exchange contracts were entered into as cash flow hedges of forecasted transactions:

Designated Volumes

| In millions | June 30, 2010 | December 31, 2009 |
|---------------------------------------|--------------------------|------------------------------|
| Sell / Buy | Sell Notional | Sell Notional |
| European euro / Brazilian real | 9 | 11 |
| U.S. dollar / Brazilian real | 152 | 265 |
| Great British pounds / Brazilian real | 18 | 12 |
| European euro / Polish zloty | 237 | 164 |

On June 30, 2010, foreign exchange contracts to sell 123 million U.S. dollars and buy Brazilian reals were undesignated as cash flow hedges of an International Paper wholly-owned subsidiary's foreign exchange risk due to the forecasted transactions not being probable. Since the forecasted transactions remain reasonably possible, the fair value of the contracts, a \$2 million asset, was deferred in AOCI and will be reclassified out of AOCI to earnings when the forecasted transactions are no longer reasonably possible or when the hedged transactions affect earnings. Information on these contracts is included with derivatives not designated as hedging instruments and is included in the appropriate tables.

Fair Value Measurements

International Paper's financial assets and liabilities that are recorded at fair value on a recurring basis consist of derivative contracts, including interest rate swaps, foreign currency forward contracts, and other financial instruments that are used to hedge exposures to interest rate, commodity and currency risks. In addition, a consolidated subsidiary of International Paper contains an embedded derivative. For these financial instruments and the embedded derivative, fair value is determined at each balance sheet date using an income approach. Below is a description of the valuation calculation and the inputs used for each class of contract:

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

Interest Rate Contracts

Interest rate forward contracts are valued using swap curves obtained from an independent market data provider. The market value of each contract is the sum of the fair value of all future interest payments between the contract counterparties, discounted to present value. The fair value of the future interest payments is determined by comparing the contract rate to the derived forward interest rate and present valued using the appropriate derived interest rate curve.

Fuel Oil Contracts

Fuel oil forward contracts are valued using the average of two forward fuel oil curves as quoted by third parties. The fair value of each contract is determined by comparing the strike price to the forward price of the corresponding fuel oil contract and present valued using the appropriate interest rate curve.

Natural Gas Contracts

All natural gas contracts are traded over-the-counter and settled using the NYMEX last day settle price; therefore, forward contracts are valued using the closing prices of the NYMEX natural gas future contracts. The fair value of each contract is determined by comparing the strike price to the closing price of the corresponding natural gas future contract and present valued using the appropriate interest rate curve.

Foreign Exchange Contracts

Foreign currency forward contracts are valued using foreign currency forward and interest rate curves obtained from an independent market data provider. The forward rates are interpolated for each date a contract matures. The fair value of each contract is determined by comparing the contract rate to the interpolated forward rate. The fair value is present valued using the appropriate derived interest rate curve.

Embedded Derivative

The embedded derivative is valued using a hypothetical interest rate derivative with identical terms. The hypothetical interest rate derivative contracts are fair valued as described above under Interest Rate Contracts.

Since the volume and level of activity of the markets that each of the above contracts are traded in has been normal, the fair value calculations have not been adjusted for inactive markets or disorderly transactions.

The guidance for fair value measurements and disclosures sets out a fair value hierarchy that groups fair value measurement inputs into three classifications: Level 1, Level 2 and Level 3. Level 1 inputs are quoted prices in an active market for identical assets or liabilities. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Transfers between levels are recognized at the end of the reporting period. All of International Paper's fair value measurements use Level 2 inputs. The following table provides a summary of the impact of our derivative instruments in the consolidated balance sheet:

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

Fair Value Measurements

Level 2 Significant Other Observable Inputs

| In millions | Assets | | Liabilities | |
|--|------------------|----------------------|------------------|----------------------|
| | June 30, 2010 | December 31, 2009 | June 30, 2010 | December 31, 2009 |
| Derivatives designated as hedging instruments | | | | |
| Interest rate contracts fair value | \$ 10(a) | \$ 5(d) | \$ 0 | \$ 20(j) |
| Fuel oil contracts cash flow | 6(b) | 16(e) | 1(f) | 4(f) |
| Natural gas contracts cash flow | 0 | 0 | 40(g) | 38(k) |
| Foreign exchange contracts cash flow | 18(b) | 32(b) | 4(h) | 0 |
| Total derivatives designated as hedging instruments | \$ 34 | \$ 53 | \$ 45 | \$ 62 |
| Derivatives not designated as hedging instruments | | | | |
| Interest rate contracts | \$ 0 | \$ 1(b) | \$ 16(i) | \$ 29(l) |
| Embedded derivatives | 9(c) | 6(c) | 0 | 0 |
| Foreign exchange contracts | 5(b) | 2(b) | 1(f) | 2(f) |
| Total derivatives not designated as hedging instruments | \$ 14 | \$ 9 | \$ 17 | \$ 31 |
| Total derivatives | \$ 48 | \$ 62 | \$ 62 | \$ 93 |

- (a) Includes \$2 million recorded in Accounts and notes receivable, net, and \$8 million recorded in Deferred charges and other assets in the accompanying consolidated balance sheet.
- (b) Included in Other current assets in the accompanying consolidated balance sheet.
- (c) Included in Deferred charges and other assets in the accompanying consolidated balance sheet.
- (d) Includes \$2 million recorded in Accounts and notes receivable, net, and \$3 million recorded in Deferred charges and other assets in the accompanying consolidated balance sheet.
- (e) Includes \$13 million recorded in Other current assets and \$3 million recorded in Deferred charges and other assets in the accompanying consolidated balance sheet.
- (f) Included in Other accrued liabilities in the accompanying consolidated balance sheet.
- (g) Includes \$29 million recorded in Other accrued liabilities and \$11 million recorded in Other liabilities in the accompanying consolidated balance sheet.
- (h) Includes \$2 million recorded in Other accrued liabilities and \$2 million recorded in Other liabilities in the accompanying consolidated balance sheet.
- (i) Includes \$8 million recorded in Other accrued liabilities and \$8 million recorded in Other liabilities in the accompanying consolidated balance sheet.
- (j) Included in Other liabilities in the accompanying consolidated balance sheet.
- (k) Includes \$26 million recorded in Other accrued liabilities and \$12 million recorded in Other liabilities in the accompanying consolidated balance sheet.
- (l)

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

Includes \$23 million recorded in Other accrued liabilities and \$6 million recorded in Other liabilities in the accompanying consolidated balance sheet.

The following table provides the change in AOCI, net of tax, related to derivative instruments for the six months ended June 30:

| In millions | Gain or (Loss) Recognized in OCI (Effective Portion) | | Location of Gain or (Loss) Reclassified from | (Gain) or Loss Reclassified from OCI into Income (Effective Portion) | |
|----------------------------|--|-------------|---|---|--------------|
| | 2010 | 2009 | OCI into Income (Effective Portion) | 2010 | 2009 |
| Interest rate contracts | \$ 0 | \$ (3) | Interest expense, net | \$ 0 | \$ 10 |
| Fuel oil contracts | (3) | 15 | Cost of products sold | (1) | 5 |
| Natural gas contracts | (14) | (18) | Cost of products sold | 11 | 13 |
| Foreign exchange contracts | 9 | 15 | Cost of products sold | (16) | 1 |
| Total | \$ (8) | \$ 9 | | \$ (6) | \$ 29 |

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)*****Credit-Risk-Related Contingent Features***

International Paper evaluates credit risk by monitoring its exposure with each counterparty to ensure that exposure stays within acceptable policy limits. Credit risk is also mitigated by contractual provisions with the majority of our banks. Most of the contracts include a credit support annex that requires the posting of collateral by the counterparty or International Paper based on each party's rating and level of exposure. Based on the Company's current credit rating, the collateral threshold is generally \$10 million. If the lower of the Company's credit rating by Moody's or S&P were to drop below investment grade, the Company would be required to post collateral for all derivatives in a net liability position, although no derivatives would terminate. The fair values of derivative instruments containing credit-risk-related contingent features in a net liability position were \$30 million as of June 30, 2010 and \$65 million as of December 31, 2009. The Company was required to post \$2 million of collateral as of June 30, 2010 and an immaterial amount of collateral as of December 31, 2009 due to exceeding the counterparty's collateral threshold in the normal course of business. In addition, existing derivative contracts (except foreign exchange contracts) provide for netting across derivative positions in the event a counterparty defaults on a payment obligation. International Paper currently does not expect any of the counterparties to default on their obligations.

NOTE 15 RETIREMENT PLANS

International Paper maintains pension plans that provide retirement benefits to substantially all salaried U.S. employees hired prior to July 1, 2004 and substantially all hourly and union employees regardless of hire date. These employees generally are eligible to participate in the plans upon completion of one year of service and attainment of age 21. Salaried employees hired after June 30, 2004, who are not eligible for these pension plans, receive an additional company contribution to their individual savings plans.

The pension plans provide defined benefits based on years of credited service and either final average earnings (salaried employees), hourly job rates or specified benefit rates (hourly and union employees). A detailed discussion of these plans is presented in Note 16 to the financial statements included in International Paper's 2009 Form 10-K.

Net periodic pension expense for our qualified and nonqualified U.S. defined benefit plans comprised the following:

| In millions | Three Months Ended | | Six Months Ended | |
|---|--------------------|--------------|------------------|---------------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Service cost | \$ 29 | \$ 29 | \$ 58 | \$ 60 |
| Interest cost | 134 | 131 | 270 | 268 |
| Expected return on plan assets | (157) | (158) | (315) | (316) |
| Actuarial loss | 43 | 36 | 87 | 80 |
| Amortization of prior service cost | 8 | 8 | 16 | 15 |
| Net periodic pension expense (a) | \$ 57 | \$ 46 | \$ 116 | \$ 107 |

(a) Excludes charges of \$17 million and \$48 million for the three months and six months ended June 30, 2009, respectively, for termination benefits related to cost reduction programs recorded in Restructuring and other charges in the consolidated statement of operations. The Company's funding policy for its qualified pension plans is to contribute amounts sufficient to meet legal funding requirements, plus any additional amounts that the Company may determine to be appropriate considering the funded status of the plan, tax deductibility, the cash flows generated by the Company, and other factors. The Company continually reassesses the amount and timing of any discretionary contributions and

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

made a voluntary contribution of \$500 million on July 27, 2010 (see Note 18). The nonqualified defined benefit plans are funded to the extent of benefit payments, which totaled \$11 million for the six months ended June 30, 2010.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)****NOTE 16 STOCK-BASED COMPENSATION**

International Paper has an Incentive Compensation Plan (ICP) which, upon the approval by the Company's shareholders in May 2009, replaced the Company's Long-Term Incentive Compensation Plan (LTICP). The ICP authorizes the grants of restricted stock, restricted or deferred stock units, performance awards payable in cash or stock upon the attainment of specified performance goals, dividend equivalents, stock options, stock appreciation rights, other stock-based awards in the discretion of the Committee, and cash-based awards. The ICP is administered by the Management Development and Compensation Committee of the Board of Directors (the Committee). A detailed discussion of the ICP and LTICP, including the stock option program and executive continuity award program that provided for tandem grants of restricted stock and stock options, is presented in Note 18 to the financial statements included in International Paper's 2009 Form 10-K. As of June 30, 2010, 17 million shares were available for grant under the ICP.

Total stock-based compensation cost recognized in Selling and administrative expenses in the accompanying consolidated statement of operations for the six months ended June 30, 2010 and 2009 was \$21 million and \$47 million, respectively. The actual tax deduction realized for stock-based compensation costs related to non-qualified stock options was zero for both of the six months ended June 30, 2010 and 2009. The actual tax deduction realized for stock-based compensation costs related to restricted and performance shares was \$75 million and \$28 million for the six months ended June 30, 2010 and 2009, respectively. At June 30, 2010, \$74 million, net of estimated forfeitures, of compensation cost related to unvested restricted performance shares, executive continuity awards and restricted stock attributable to future performance had not yet been recognized. This amount will be recognized in expense over a weighted-average period of 1.6 years.

Performance-Based Restricted Share Program:

Under the Performance Share Program (PSP), contingent awards of International Paper common stock are granted by the Committee to approximately 1,200 employees. Awards are earned based on the achievement of defined performance rankings of return on investment (ROI) and total shareholder return (TSR) compared to peer groups. Awards are weighted 75% for ROI and 25% for TSR for all participants except for officers for whom awards are weighted 50% for ROI and 50% for TSR. The ROI component of the PSP awards is valued at the closing stock price on the day prior to the grant date. As the ROI component contains a performance condition, compensation expense, net of estimated forfeitures, is recorded over the requisite service period based on the most probable number of awards expected to vest. The TSR component of the PSP awards is valued using a Monte Carlo simulation as the TSR component contains a market condition. The Monte Carlo simulation estimates the fair value of the TSR component based on the expected term of the award, the risk-free rate, expected dividends, and the expected volatility for the Company and its competitors. The expected term was estimated based on the vesting period of the awards, the risk-free rate was based on the yield on U.S. Treasury securities matching the vesting period, the expected dividends were assumed to be zero for all companies, and the volatility was based on the Company's historical volatility over the expected term.

PSP awards issued to certain members of senior management are liability awards, which are required to be remeasured at fair value at each balance sheet date. The valuation of these PSP liability awards is computed based on the same methodology as other PSP awards.

The following table sets forth the assumptions used to determine compensation cost for the market condition component of the PSP plan:

| | Three Months Ended June 30, 2010 | Six Months Ended June 30, 2010 |
|-------------------------|---|---|
| Expected volatility | 33.83% - 57.01% | 33.83% - 57.01% |
| Risk-free interest rate | 0.23% - 1.49% | 0.23% - 1.49% |

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

The following summarizes the activity for PSP for the six months ended June 30, 2010:

| | Nonvested Shares | Weighted Average Grant Date Fair Value |
|-------------------------------------|---------------------|--|
| Outstanding at December 31, 2009 | 6,066,050 | \$ 24.28 |
| Granted | 3,842,626 | 28.93 |
| Shares Issued (a) | (2,772,975) | 33.35 |
| Forfeited | (201,822) | 21.26 |
| Outstanding at June 30, 2010 | 6,933,879 | \$ 23.32 |

(a) Includes 130,714 shares held for payout at the end of the performance period.

Stock Option Program:

The Company discontinued its stock option program in 2004 for members of executive management, and in 2005 for all other eligible U.S. and non-U.S. employees.

The following summarizes the option activity under the plan for the six months ended June 30, 2010:

| | Options | Weighted Average Exercise Price | Weighted Average Remaining Life (years) | Aggregate Intrinsic Value (millions) |
|-------------------------------------|--------------------|---------------------------------------|--|---|
| Outstanding at December 31, 2009 | 22,217,057 | \$ 39.24 | | |
| Forfeited | (23,650) | 34.12 | | |
| Expired | (2,257,109) | 56.13 | | |
| Outstanding at June 30, 2010 | 19,936,298 | \$ 37.33 | 2.6 | \$ 0 |

All options were fully vested and exercisable as of June 30, 2010.

Executive Continuity and Restricted Stock Award Program:

The following summarizes the activity of the Executive Continuity and Restricted Stock Award Program for the six months ended June 30, 2010:

| | Nonvested Shares | Weighted Average Grant Date Fair Value |
|-------------------------------------|---------------------|--|
| Outstanding at December 31, 2009 | 83,000 | \$ 33.93 |
| Granted | 131,500 | 26.48 |
| Shares Issued | (43,000) | 31.59 |
| Forfeited | 0 | 0 |
| Outstanding at June 30, 2010 | 171,500 | \$ 28.80 |

NOTE 17 INDUSTRY SEGMENT INFORMATION

International Paper's industry segments, Industrial Packaging, Printing Papers, Consumer Packaging, Distribution and Forest Products, are consistent with the internal structure used to manage these businesses. All segments are differentiated on a common product, common customer basis consistent with the business segmentation generally used in the Forest Products industry.

Table of Contents**INTERNATIONAL PAPER COMPANY****Condensed Notes to Consolidated Financial Statements (Continued)****(Unaudited)**

The Company also has a 50% equity interest in Ilim in Russia that is a separate reportable industry segment.

Sales by industry segment for the three months and six months ended June 30, 2010 and 2009 were as follows:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------------------|-----------------------------|-----------------|---------------------------|------------------|
| | 2010 | 2009 | 2010 | 2009 |
| Industrial Packaging | \$ 2,440 | \$ 2,270 | \$ 4,660 | \$ 4,450 |
| Printing Papers | 1,445 | 1,360 | 2,850 | 2,685 |
| Consumer Packaging | 845 | 770 | 1,650 | 1,485 |
| Distribution | 1,630 | 1,595 | 3,210 | 3,185 |
| Forest Products | 5 | 10 | 15 | 15 |
| Corporate and Intersegment Sales | (244) | (203) | (457) | (350) |
| Net Sales | \$ 6,121 | \$ 5,802 | \$ 11,928 | \$ 11,470 |

Operating profit by industry segment for the three months and six months ended June 30, 2010 and 2009 were as follows:

| In millions | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|----------------|---------------------------|-----------------|
| | 2010 | 2009 | 2010 | 2009 |
| Industrial Packaging | \$ 192(b) | \$ 382(d,e,f) | \$ 233(b) | \$ 742(d,e,f) |
| Printing Papers | 47(c) | 279(d,g) | (31)(c) | 591(d,g) |
| Consumer Packaging | 48(h) | 114(d,h) | 76(h) | 226(d,h) |
| Distribution | 26 | 10 | 47 | 3 |
| Forest Products | 40 | 3 | 48 | 5 |
| Operating Profit (a) | 353 | 788 | 373 | 1,567 |
| Interest expense, net | (157) | (173) | (306) | (337) |
| Noncontrolling interests/equity earnings adjustment (i) | 7 | 8 | 15 | 14 |
| Corporate items, net | (54) | (44) | (105) | (95) |
| Restructuring and other charges | (31) | (59) | (34) | (111) |
| Earnings (loss) from continuing operations before income taxes and equity earnings | \$ 118 | \$ 520 | \$ (57) | \$ 1,038 |
| Equity earnings (loss), net of taxes Ilim (a) | \$ 5 | \$ (30) | \$ 2 | \$ (56) |

(a) In addition to the operating profits shown above, International Paper recorded equity earnings, net of taxes, of \$5 million and \$2 million for the three months and six months ended June 30, 2010, respectively, and equity losses, net of taxes, of \$30 million and \$56 million for the three months and six months ended June 30, 2009, respectively, related to its equity investment in Ilim Holding S.A., a separate

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

- reportable industry segment.
- (b) Includes charges of \$1 million and \$2 million for additional closure costs for the Etienne mill in France for the three months ended June 30, 2010 and March 31, 2010, respectively, and \$3 million of additional closure costs for U.S. mills for the three months ended March 31, 2010.
 - (c) Includes charges of \$111 million and \$204 million for the three months ended June 30, 2010 and March 31, 2010, respectively, for shutdown costs for the Franklin mill.
 - (d) Includes gains of \$208 million and \$416 million for the Industrial Packaging segment, \$197 million and \$437 million for the Printing Papers segment, and \$77 million and \$169 million for the Consumer Packaging segment for the three months and six months ended June 30, 2009, respectively, relating to alternative fuel mixture credits.

Table of Contents

INTERNATIONAL PAPER COMPANY

Condensed Notes to Consolidated Financial Statements (Continued)

(Unaudited)

- (e) Includes charges of \$48 million to write down the assets at the Etienne mill in France to estimated fair value and \$15 million for severance and other costs related to the Etienne mill.
- (f) Includes charges of \$18 million and \$54 million for the three months and six months ended June 30, 2009, respectively, for CBPR integration costs.
- (g) Includes charges of \$4 million and \$10 million for the three months and six months ended June 30, 2009, respectively, for shutdown costs for the Louisiana mill and the Franklin lumber mill, sheet converting plant and converting innovations center, and a charge of \$23 million for the six months ended June 30, 2009 for the closure of the Inverurie, Scotland, mill.
- (h) Includes charges of \$1 million for both the three months ended June 30, 2010 and 2009 and \$4 million and \$3 million for the six months ended June 30, 2010 and 2009, respectively, related to the reorganization of the Company's Shorewood operations.
- (i) Operating profits for industry segments include each segment's percentage share of the profits of subsidiaries included in that segment that are less than wholly owned. The pre-tax noncontrolling interest and equity earnings for these subsidiaries are included here to present consolidated earnings before income taxes and equity earnings.

NOTE 18 SUBSEQUENT EVENT

On July 22, 2010, the Company announced that it had signed an agreement to sell 163,000 acres of properties located in the southeastern United States to an affiliate of Rock Creek Capital (the Partnership) for \$200 million. A minimum of \$160 million will be received at closing, with the balance, plus interest, to be received no later than three years from closing. In addition, the Company will receive 20% of the Partnership's net profits after it achieves certain financial returns.

On July 27, 2010, the Company made a \$500 million voluntary contribution to its qualified defined benefit plan (see Note 15).

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
EXECUTIVE SUMMARY**

International Paper produced solidly improving results in the second quarter of 2010, as earnings per share before special items increased to \$0.42, up from \$0.04 per share in the first quarter of 2010 and more than double the \$0.20 per share reported for the second quarter of 2009. Improvement was driven by revenue growth and significant margin expansion, both due to a combination of the realization of previously announced price increases, volume growth in most of our businesses and geographies, strong mill and converting operations, and benefits from ongoing cost reduction efforts. While extraordinarily high costs that negatively impacted our first quarter results for both virgin and recycled fiber did begin to decline during the second quarter, they remained elevated from historical levels. Also, our strong earnings were generated in spite of higher maintenance outage expenses in the second quarter of 2010, which reduced earnings by approximately \$0.05 per share as compared with the 2010 first quarter. Importantly, as North American results are slowly improving, we were particularly pleased with the global balance provided by our second quarter results, with all of our international operations recording strong results. Our European paper and packaging operations generated record earnings in the second quarter of 2010, as did our Asia operations.

Looking ahead to the third quarter of 2010, our expectations are shaped by our views on current global macroeconomic conditions. We believe the North American market will continue to grow slowly. The outlook for economic growth is better in other parts of the globe where we market our products, particularly in Russia, Latin America and China. The story in Europe is mixed, as markets in Germany, Poland and Turkey are strong, but the balance of Europe for the most part is weak. Based on our views, we expect demand to continue to grow in the third quarter, although at a slower pace. We expect continued realization of our announced paper and coated paperboard price increases and significant incremental realization of our announced North American corrugated packaging price increases. We expect lower maintenance outages across the Company's mill system. We expect input costs to stabilize, but remain high. We do, however, expect a continued favorable trend in wood costs, but are less certain about the outlook for recycled fiber costs. We expect a significant increase in other costs, primarily for compensation accruals, among others. All things considered, we expect third quarter earnings to increase meaningfully from second quarter levels.

Earnings per share attributable to International Paper shareholders before special items is a non-GAAP measure. Diluted earnings (loss) per share attributable to International Paper shareholders is the most direct comparable GAAP measure. The Company calculates earnings per share before special items by excluding the after-tax effect of items considered by management to be unusual from the earnings reported under GAAP. Management uses this measure to focus on on-going operations, and believes that it is useful to investors because it enables them to perform meaningful comparisons of past and present operating results. The Company believes that using this information, along with diluted earnings (loss) per share, provides for a more complete analysis of the results of operations by quarter. The following is a reconciliation of earnings per share attributable to International Paper shareholders before special items to diluted earnings (loss) per share attributable to International Paper shareholders.

Table of Contents

| | Three Months Ended June 30, | | Three Months Ended |
|---|--------------------------------|---------|--------------------|
| | 2010 | 2009 | March 31, 2010 |
| Earnings Per Share Before Special Items | \$ 0.42 | \$ 0.20 | \$ 0.04 |
| Restructuring and other charges | (0.21) | (0.13) | (0.31) |
| CBPR business integration costs | | (0.03) | 0 |
| Alternative fuel mixture credits | | 0.69 | 0 |
| Net losses on sales and impairments of businesses | | (0.11) | 0 |
| Income tax adjustments | | (0.30) | (0.11) |
| Diluted Earnings (Loss) Per Common Share as Reported | \$ 0.21 | \$ 0.32 | \$ (0.38) |

RESULTS OF OPERATIONS

For the second quarter of 2010, International Paper Company reported net sales of \$6.1 billion, compared with \$5.8 billion in the second quarter of 2009 and \$5.8 billion in the first quarter of 2010.

Net earnings attributable to International Paper totaled \$93 million, or \$0.21 per share, in the 2010 second quarter. This compared with earnings of \$136 million, or \$0.32 per share, in the second quarter of 2009 and a loss of \$162 million, or \$0.38 per share, in the first quarter of 2010.

Table of Contents

Compared with the second quarter of 2009, earnings in the 2010 second quarter benefited from higher average sales price realizations (\$81 million), higher sales volumes and lower lack-of-order downtime (\$53 million), lower operating costs and a more favorable mix of products sold (\$44 million), higher earnings from land and mineral sales (\$25 million), lower net interest expense (\$11 million), and a lower income tax expense (\$6 million) reflecting a lower estimated tax rate. These benefits were offset by higher raw material and freight costs (\$133 million), a provision for bad debt related to a large envelope company (\$22 million), and slightly higher corporate items and other costs (\$5 million). Equity earnings, net of taxes, relating to International Paper's investment in Ilim Holding S.A. were \$35 million higher in the 2010 second quarter than in the 2009 second quarter. Net special items were a loss of \$88 million in the 2010 second quarter, compared with a gain of \$50 million in the 2009 second quarter.

Compared with the first quarter of 2010, earnings benefited from higher average sales price realizations (\$125 million), higher sales volumes and lower lack-of-order downtime (\$21 million), lower operating costs and a more favorable mix of products sold (\$28 million), higher earnings from land and mineral sales (\$22 million), decreased corporate items and other costs (\$3 million), and a lower income tax provision (\$3 million) reflecting a lower estimated effective tax rate in the second quarter of 2010. These benefits were offset by higher raw material and freight costs (\$8 million), higher mill outage costs (\$11 million), and a provision for bad debt for a large envelope company (\$22 million). Net interest expense increased (\$4 million). Equity earnings, net of taxes for Ilim Holding, S.A. increased by \$8 million versus the first quarter. Net special items were losses of \$88 million in the 2010 second quarter and \$178 million in the 2010 first quarter.

To measure the performance of the Company's business segments from period to period without variations caused by special or unusual items, International Paper's management focuses on business segment operating profit. This is defined as earnings before taxes, equity earnings and noncontrolling interests net of taxes, excluding interest expense, corporate charges and special items that include restructuring charges and (gains) losses on sales and impairments of businesses.

The following table presents a reconciliation of net earnings attributable to International Paper to its operating profit:

| In millions | Three Months Ended | | |
|--|--------------------|---------------|-----------------|
| | June 30, 2010 | 2009 | March 31, 2010 |
| Earnings (Loss) Attributable to International Paper Company | \$ 93 | \$ 136 | \$ (162) |
| Add back (deduct): | | | |
| Income tax provision (benefit) | 25 | 348 | (24) |
| Equity (earnings) loss, net of taxes | (7) | 32 | 2 |
| Noncontrolling interests, net of taxes | 7 | 4 | 9 |
| Earnings (Loss) From Continuing Operations Before Income Taxes and Equity Earnings | 118 | 520 | (175) |
| Interest expense, net | 157 | 173 | 149 |
| Noncontrolling interests / equity earnings included in operations | (7) | (8) | (8) |
| Corporate items | 54 | 44 | 51 |
| Special items: | | | |
| Restructuring and other charges | 31 | 59 | 3 |
| | \$ 353 | \$ 788 | \$ 20 |
| Industry Segment Operating Profit | | | |
| Industrial Packaging | \$ 192 | \$ 382 | \$ 41 |
| Printing Papers | 47 | 279 | (78) |
| Consumer Packaging | 48 | 114 | 28 |
| Distribution | 26 | 10 | 21 |
| Forest Products | 40 | 3 | 8 |
| Total Industry Segment Operating Profit (1) | \$ 353 | \$ 788 | \$ 20 |

(1)

Edgar Filing: INTERNATIONAL PAPER CO /NEW/ - Form 10-Q

In addition to the operating profits shown above, International Paper recorded equity earnings, net of taxes, of \$5 million for the three months ended June 30, 2010 and equity losses, net of taxes, of \$30 million for the three months ended June 30, 2009 and \$3 million for the three months ended March 31, 2010 related to its equity investment in Ilim Holding S.A., a separate reportable industry segment.

Table of Contents

Industry Segment Operating Profit

Industry segment operating profits of \$353 million in the 2010 second quarter were lower than the \$788 million (\$306 million excluding gains from alternative fuel mixture credits) in the 2009 second quarter, but higher than the \$20 million in the 2010 first quarter. Compared with the second quarter of 2009, earnings in the current quarter benefited from higher average sales price realizations (\$122 million), higher sales volumes and decreased lack-of-order downtime (\$80 million), lower operating costs and a more favorable mix of products sold (\$66 million), higher gains from land and mineral sales (\$37 million), and slightly lower corporate items and other costs (\$2 million). These benefits were offset by higher raw material and freight costs (\$200 million) and a provision for bad debt for a large envelope company (\$33 million). Special items consisted of a loss of \$113 million in the 2010 second quarter and a gain of \$396 million in the 2009 second quarter.

Table of Contents

Compared with the 2010 first quarter, operating profits benefited from higher average sales price realizations (\$185 million), higher sales volumes and lower lack-of-order downtime (\$31 million), lower operating costs and a more favorable mix of products sold (\$42 million), higher gains from land and mineral sales (\$32 million), and lower corporate items and other costs (\$6 million). These benefits were offset by higher mill outage costs (\$17 million), higher raw material and freight costs (\$12 million), and a bad debt provision for a large envelope company (\$33 million). Special items consisted of losses of \$113 million in the 2010 second quarter and \$212 million in the first quarter of 2010.

During the 2010 second quarter, International Paper took approximately 214,000 tons of downtime of which essentially none was market-related, compared with approximately 1,035,000 tons of downtime in the second quarter of 2009, which included 229,000 tons that were market-related and 554,000 tons related to capacity reductions at our Albany, Pineville, Franklin, and Valliant mills. The market-related downtime in the first quarter of 2010 included 52,000 tons of downtime, including approximately 34,000 tons that were related to lack of wood, and 18,000 related to capacity reductions at our Franklin mill. Market-related downtime is taken to balance internal supply with our customer demand to help manage inventory levels, while maintenance downtime, which makes up the majority of the difference between total downtime and market-related downtime, is taken periodically during the year.

Sales Volumes by Product (1)

Sales volumes of major products for the three-month and six-month periods ended June 30, 2010 and 2009 were as follows:

| In thousands of short tons | Three Months Ended | | Six Months Ended | |
|--------------------------------------|--------------------|--------------|------------------|--------------|
| | June 30, 2010 | 2009 | June 30, 2010 | 2009 |
| Industrial Packaging | | | | |
| Corrugated Packaging | 1,956 | 1,899 | 3,765 | 3,675 |
| Containerboard | 602 | 530 | 1,233 | 1,001 |
| Recycling | 644 | 598 | 1,224 | 1,193 |
| Saturated Kraft | 50 | 29 | 91 | 50 |
| Bleached Kraft | 21 | 17 | 43 | 30 |
| European Industrial Packaging | 259 | 268 | 517 | 538 |
| Asia Industrial Packaging | 126 | 139 | 266 | 227 |
| Industrial Packaging | 3,658 | 3,480 | 7,139 | 6,714 |
| Printing Papers | | | | |
| U.S. Uncoated Papers | 667 | 702 | 1,367 | 1,395 |
| European and Russian Uncoated Papers | 310 | 332 | 618 | 702 |
| Brazilian Uncoated Papers | 282 | 234 | 530 | 414 |
| Asian Uncoated Papers | 19 | 12 | 51 | 15 |
| Uncoated Papers | 1,278 | 1,280 | 2,566 | 2,526 |
| Market Pulp (2) | 317 | 375 | 668 | 692 |
| Consumer Packaging | | | | |
| U.S. Coated Paperboard | 354 | 318 | 693 | 608 |
| European Coated Paperboard | 86 | 92 | 176 | 179 |
| Asian Coated Paperboard | 217 | 218 | 438 | 407 |
| Other Consumer Packaging | 44 | 42 | 84 | 88 |
| Consumer Packaging | 701 | 670 | 1,391 | 1,282 |

(1) Sales volumes include third party and inter-segment sales and exclude sales of equity investees.

- (2) Includes internal sales to mills.

Table of Contents

Income Taxes

The income tax provision was \$25 million for the 2010 second quarter. Excluding a benefit of \$56 million relating to the tax effects of special items, the effective tax rate for operations was 31%.

An income tax benefit of \$24 million was recorded for the 2010 first quarter. Excluding a \$32 million expense to reduce deferred income tax assets related to postretirement prescription drug coverage (Medicare Part D reimbursements), a \$14 million expense to reduce deferred income tax assets relating to incentive compensation payments and a benefit of \$83 million relating to the tax effects of special items, the effective tax rate for operations was 32%.

The income tax provision was \$348 million for the 2009 second quarter. Excluding a \$156 million charge to establish a valuation allowance for deferred tax assets in France, a \$26 million benefit relating to the completion of the 2004 and 2005 U.S. federal income tax audit and related state income tax effects, and an expense of \$157 million relating to the tax effects of special items, the effective income tax rate for operations was 33% for the quarter.

Interest Expense and Corporate Items

Net interest expense for the 2010 second quarter was \$157 million compared with \$149 million in the 2010 first quarter and \$173 million in the 2009 second quarter. The lower net expense compared with the second quarter of 2009 is due to the repayment of \$2.5 billion of debt in 2009.

Corporate items, net, of \$54 million in the 2010 second quarter were higher than the \$51 million of net expense in the 2010 first quarter and the \$44 million of net expense in the 2009 second quarter. The increase compared with the second quarter of 2009 was due to higher pension costs.

Special Items

Restructuring and Other Charges

2010:

During the three months ended June 30, 2010, restructuring and other charges totaling \$144 million before taxes (\$88 million after taxes) were recorded, including a \$111 million pre-tax charge (\$68 million after taxes) for closure costs related to the paper mill and associated operations in Franklin, Virginia (including \$46 million of accelerated depreciation and \$36 million of environmental closure costs), a \$2 million pre-tax charge (\$1 million after taxes) for costs associated with the Company's S&A reduction initiative, an \$18 million pre-tax charge (\$11 million after taxes) for costs related to the early extinguishment of debt, an \$11 million pre-tax charge (\$7 million after taxes) to write off an Ohio Commercial Activity tax receivable and a \$2 million pre-tax charge (\$1 million after taxes) for other items.

During the three months ended March 31, 2010, restructuring and other charges totaling \$215 million before taxes (\$132 million after taxes) were recorded, including a \$204 million pre-tax charge (\$124 million after taxes) for closure costs related to the paper mill and associated operations in Franklin, Virginia (including accelerated depreciation of \$190 million), a \$4 million pre-tax charge (\$2 million after taxes) for costs related to the early extinguishment of debt, a \$3 million pre-tax charge (\$2 million after taxes) for costs associated with the reorganization of the Company's Shorewood Packaging operations and charges of \$4 million (before and after taxes) for other items. Additionally, a \$46 million after-tax charge was recorded for tax adjustments related to incentive compensation and postretirement prescription drug coverage.

Table of Contents**2009:**

During the three months ended June 30, 2009, restructuring and other charges totaling \$79 million before taxes (\$55 million after taxes) were recorded, including a \$34 million charge before taxes (\$21 million after taxes) for severance and benefit costs associated with the Company's 2008 overhead reduction program, a \$25 million charge before taxes (\$16 million after taxes) related to early debt extinguishment costs, a \$15 million charge, before and after taxes, for severance and other costs related to the Company's Etienne mill in France, and a \$5 million charge before taxes (\$3 million after taxes) for other closure costs. Additionally, the second quarter income tax provision included a \$156 million charge to establish a valuation allowance for deferred tax assets in France, and a \$26 million credit related to the settlement of certain tax issues.

During the three months ended March 31, 2009, restructuring and other charges totaling \$83 million before taxes (\$65 million after taxes) were recorded, including a \$52 million charge before taxes (\$32 million after taxes) for severance and benefits associated with the Company's 2008 overhead reduction program, a \$23 million charge before taxes (\$28 million after taxes) for closure costs related to the Inverurie mill in Scotland, a \$6 million charge before taxes (\$4 million after taxes) related to the shutdown of certain operations at the Franklin, Virginia mill, and a \$2 million pre-tax charge (\$1 million after taxes) for costs associated with the reorganization of the Company's Shorewood Packaging operations. Additionally, a \$20 million charge was recorded for certain tax adjustments.

*Net (Gains) Losses on Sales and Impairments of Businesses***2009:**

During the three months ended June 30, 2009, based on a current strategic plan update of projected future operating results of the Company's Etienne, France mill, a determination was made that the current book value of the mill's long-lived assets exceeded their estimated fair value, calculated using the probability-weighted present value of projected future cash flows. As a result, a \$48 million charge, before and after taxes, was recorded to write down the long-lived assets of the mill to their estimated fair value. This charge is included in Net (gains) losses on sales and impairments of businesses in the accompanying consolidated statement of operations.

BUSINESS SEGMENT OPERATING RESULTS

The following presents business segment discussions for the second quarter of 2010.

Industrial Packaging

| In millions | 2010 | | | 2009 | | |
|------------------|-------------------------|-------------------------|------------|-------------------------|-------------------------|------------|
| | 2 nd Quarter | 1 st Quarter | Six Months | 2 nd Quarter | 1 st Quarter | Six Months |
| Sales | \$ 2,440 | \$ 2,220 | \$ 4,660 | \$ 2,270 | \$ 2,180 | \$ 4,450 |
| Operating Profit | 192 | 41 | 233 | 382 | 360 | 742 |

Industrial Packaging net sales for the second quarter of 2010 were 10% higher than in the first quarter of 2010 and 7% higher than in the second quarter of 2009. Operating profits included \$1 million and \$2 million in the second and first quarters of 2010, respectively, of additional expenses related to the closure of the Etienne mill in France. In addition, operating profits in the first quarter of 2010 included \$3 million of costs associated with the integration of the Weyerhaeuser Containerboard, Packaging and Recycling (CBPR) acquisition. Operating profits in the second quarter of 2009 included a gain of \$208 million relating to alternative fuel mixture credits, \$63 million of costs associated with the closure of the Etienne mill and \$18 million for costs associated with the integration of the CBPR acquisition. Excluding these items, operating profits in the second quarter of 2010 were significantly higher than in the first quarter of 2010, but 24% lower than in the second quarter of 2009.

Table of Contents

North American Industrial Packaging net sales were \$2.1 billion in the second quarter of 2010 compared with \$1.9 billion in the first quarter of 2010 and \$2.0 billion in the second quarter of 2009. Operating profits were \$172 million in the second quarter of 2010 compared with \$20 million (\$23 million excluding facility closure costs) in the first quarter of 2010 and \$431 million (\$241 million excluding alternative fuel mixture credits and CBPR integration costs) in the second quarter of 2009.

Sales volumes in the second quarter of 2010 increased compared with the first quarter of 2010 reflecting strengthening demand in North American box and worldwide linerboard markets. Average sales price realizations were higher due to the full-quarter impact of price increases effective in January 2010 and the partial realization of additional increases effective in the second quarter for containerboard and boxes. Input costs decreased due to lower wood and energy costs, partially offset by recycled fiber costs which were moderating throughout the second quarter, but were higher on average for the quarter. Operating costs improved due to strong productivity and lower consumption of inputs in the mills and box plants. Planned maintenance downtime costs were about \$30 million lower than in the first quarter of 2010, but were still at a relatively high level. In the first quarter of 2010, 15,000 tons of lack-of-wood downtime was taken, compared with none in the second quarter of 2010. Costs in the second quarter associated with the closure of the Jonesboro, Arkansas box plant were about \$4 million.

Compared with the second quarter of 2009, sales volumes improved in the second quarter of 2010 due to stronger customer demand for boxes and for exported linerboard. Average sales price realizations were higher reflecting the year-to-date cumulative effect of 2010 announced price increases. Input costs have increased sharply, primarily for recycled fiber and wood. Manufacturing operating costs were favorable reflecting the fixed cost savings from the closures of the Albany and Pineville mills in the 2009 fourth quarter. Planned maintenance downtime costs were \$5 million lower than in the second quarter of 2009. In 2010, capacity was reduced by 377,000 tons per quarter related to the 2009 shutdowns of the Albany and Pineville mills and idling of a paper machine at the Valliant mill. In the second quarter of 2009, the business took 550,000 tons of lack-of-order downtime including 98,000 tons associated with the idling of a paper machine at the Valliant mill.

Entering the third quarter of 2010, sales volumes are expected to continue to grow, but at a slower rate, reflecting strong demand for boxes and linerboard. Average sales price realizations should be significantly higher due to the realization of previously announced price increases. Input costs for wood and recycled fiber are expected to moderate, but energy costs are expected to increase. Planned maintenance downtime costs should be about \$37 million lower, but operating costs are expected to be significantly higher due to increased corporate expense allocations.

European Industrial Packaging net sales were \$235 million in the second quarter of 2010 compared with \$245 million in the first quarter of 2010 and \$240 million in the second quarter of 2009. Operating profits were \$18 million (\$19 million excluding facility closure costs) in the second quarter of 2010 compared with \$22 million (\$24 million excluding facility closure costs) in the first quarter of 2010 and a loss of \$49 million (a gain of \$14 million excluding facility closure costs) in the second quarter of 2009.

Sales volumes in the second quarter of 2010 were about even with the first quarter of 2010 reflecting solid demand in industrial markets, but fruit and vegetable markets were adversely affected by poor weather conditions throughout Europe. Average sales margins decreased as box price increases only partially offset higher costs for kraft and recycled containerboard. Other input costs, primarily for energy, were slightly lower, but freight costs were slightly higher due to more export shipments from Morocco.

Compared with the second quarter of 2009, total sales volumes decreased due to the shutdown of the Etienne mill, however sales volumes for boxes increased reflecting improved demand for packaging in the industrial markets, offset by a weaker fruit and vegetable season. Average sales margins were lower as sharp price increases for kraft and recycled linerboard resulted in margin compression. Other input costs and operating costs were both about flat. However, earnings were favorably impacted by savings from the closure of the Etienne mill.

Table of Contents

Looking ahead to the third quarter of 2010, sales volumes are expected to be seasonally lower due to summer holiday season and the completion of the summer fruit and vegetable seasons in Morocco and Spain. Average sales prices for boxes should be stable, but average margins are expected to reflect continuing increases in containerboard costs.

Asian Industrial Packaging net sales were \$85 million in both the second and first quarters of 2010 compared with \$75 million in the second quarter of 2009. Operating profits for the distribution activities of the business were about \$1 million in the second quarter of 2010 compared with losses of \$1 million in both the first quarter of 2010 and the second quarter of 2009. Operating profits for the packaging operations were gains of about \$1 million for both the second quarter of 2010 and the second quarter of 2009 and about breakeven in the first quarter of 2010. Third quarter results will reflect the impact of the SCA acquisition.

Printing Papers

| In millions | 2010 | | | 2009 | | |
|-------------------------|-------------|-------------|------------|-------------|-------------|------------|
| | 2nd Quarter | 1st Quarter | Six Months | 2nd Quarter | 1st Quarter | Six Months |
| Sales | \$ 1,445 | \$ 1,405 | \$ 2,850 | \$ 1,360 | \$ 1,325 | \$ 2,685 |
| Operating Profit (Loss) | 47 | (78) | (31) | 279 | 312 | 591 |

Printing Papers net sales for the second quarter of 2010 were 3% higher than in the first quarter of 2010 and 6% higher than in the second quarter of 2009. Operating profits included \$111 million and \$204 million in the second and first quarters of 2010, respectively, for closure costs for the Franklin mill. Operating profits in the second quarter of 2009 included a gain of \$197 million for alternative fuel mixture credits and costs of \$4 million for facility closures. Excluding these items, operating profits in the second quarter of 2010 were 25% higher than in the first quarter of 2010 and 84% higher than in the second quarter of 2009.

North American Printing Papers net sales were \$675 million in the second quarter of 2010 compared with \$685 million in both the first quarter of 2010 and the second quarter of 2009. Operating profits were a loss of \$65 million (a gain of \$46 million excluding facility closure costs) in the second quarter of 2010 compared with a loss of \$134 million (a gain of \$70 million excluding facility closure costs) in the first quarter of 2010 and income of \$205 million (\$61 million excluding alternative fuel mixture credits and facility closure costs) in the second quarter of 2009.

Compared with the first quarter of 2010, sales volumes in the second quarter of 2010 decreased in both domestic and export markets. However, average sales price realizations increased reflecting the full-quarter impact of price increases effective in February and a partial realization of a June price increase for uncoated freesheet paper. Input costs for wood and energy were lower, while freight costs increased. Manufacturing operating costs were favorable reflecting cost savings related to the closure of the Franklin mill. Planned maintenance outages were taken at three mills during the second quarter of 2010 as compared with one mill in the first quarter of 2010 which resulted in \$19 million of additional downtime costs. In addition, operating profits in the second quarter of 2010 included a \$33 million bad debt expense. We incurred lack-of-wood downtime of 18,000 tons in the first quarter of 2010, compared with none in the current quarter.

Sales volumes in the second quarter of 2010 decreased from the second quarter of 2009 partially due to reduced capacity related to the permanent closure of the Franklin mill. Average sales price realizations improved reflecting sales price increases announced during 2010. Additionally, average margins increased due to a greater proportion of higher-margin domestic shipments. Input costs for wood and purchased pulp were higher, but were partially offset by lower costs for chemicals. Freight costs were also higher. Planned maintenance downtime costs were slightly higher in the second quarter of 2010, while operating costs were favorable. In the second quarter of 2009, 132,000 tons of lack-of-order downtime was taken, but capacity has been reduced by 150,000 tons per quarter in 2010 due to the closure of the Franklin mill.

Table of Contents

Entering the third quarter of 2010, domestic sales volumes are expected to be seasonally stronger. Average sales price realizations should continue to increase reflecting the realization of uncoated freesheet paper price increases effective in the second quarter. Average margins are expected to improve as higher demand in the domestic market allows for a more favorable geographic mix. Planned mill maintenance downtime costs should be about \$9 million lower than in the second quarter of 2010. Input costs should moderate as lower wood costs are partially offset by higher energy and chemicals costs. Increased corporate expense allocations will cause operating costs to be higher.

European Printing Papers net sales were \$320 million in the second quarter of 2010 compared with \$315 million in both the first quarter of 2010 and the second quarter of 2009. Operating profits were \$55 million in the second quarter of 2010 compared with \$48 million in the first quarter of 2010 and \$16 million in the second quarter of 2009.

Sales volumes and average sales price realizations for uncoated freesheet paper in the second quarter of 2010 were higher than in the first quarter of 2010 reflecting a strong demand coupled with supply constraints in the market. Pulp sales volumes increased in Russia and average sales price realizations for pulp were higher due to strong demand, particularly in China, and supply restrictions in the global market resulting from the February 2010 Chilean earthquake. Manufacturing operating costs were slightly favorable, but planned maintenance downtime costs were \$8 million higher than in the first quarter of 2010 related to an outage at the Svetogorsk mill. Input costs for wood were higher, but were partially offset by lower energy costs. Foreign exchange effects had a slightly more negative impact in the second quarter of 2010 than in the 2010 first quarter.

Compared with the 2009 second quarter, sales volumes in the 2010 second quarter were lower primarily due to the closure of the Inverurie, Scotland mill at the end of the 2009 first quarter. Average sales price realizations for uncoated freesheet paper increased due to improved market conditions, and market pulp prices were significantly higher. Manufacturing costs were favorable due to excellent performance at all three mills and the fixed cost savings from the closure of the Inverurie mill. In the second quarter of 2009, there was a planned maintenance outage at the Saillat mill which was not repeated in the second quarter of 2010. Input costs for wood and energy were higher, but were partially offset by lower costs for chemicals. Foreign exchange effects had a significantly greater negative impact on earnings in the second quarter of 2010 compared with the second quarter of 2009.

In the 2010 third quarter, average sales price realizations for uncoated freesheet paper are expected to be at about second-quarter levels. However, pulp prices are expected to decline from the recent very high levels. Planned maintenance downtime costs should be higher due to an outage at the Kwidzyn mill, and sales volumes are expected to be lower due to the associated reduction in production. Input costs for wood, energy and chemicals are expected to be higher.

Brazilian Printing Papers net sales were \$275 million in the second quarter of 2010 compared with \$225 million in the first quarter of 2010 and \$215 million in the second quarter of 2009. Operating profits were \$39 million in the second quarter of 2010 compared with \$11 million in the first quarter of 2010 and \$23 million in the second quarter of 2009.

Sales volumes in the second quarter of 2010 increased compared with the first quarter of 2010 reflecting improved demand for uncoated freesheet paper in both domestic and Latin American export markets. Average sales price realizations were higher as uncoated freesheet paper sales price increases were realized in the domestic market and in Latin American export markets. Average margins were favorably affected by a greater proportion of higher-margin domestic sales. Input costs for purchased pulp and energy were higher.

Table of Contents

Operating costs were about flat, but planned maintenance downtime costs were higher. In addition, operating profits in the first quarter of 2010 included a charge of \$15 million for bad debts.

Compared with the second quarter of 2009, sales volumes were higher due to increased export market sales. Average sales price realizations increased for uncoated freesheet paper in export markets and for pulp. However, the higher proportion of sales to lower-margin export markets unfavorably impacted average sales margins. Input costs were lower reflecting decreased costs for wood and chemicals, partially offset by higher costs for energy. Manufacturing operating costs were favorable due to lower consumption of wood and energy. Planned maintenance downtime costs were higher with outages at three mills in the second quarter of 2010 compared with only one mill in the second quarter of 2009.

Entering the 2010 third quarter, sales volumes are expected to be stable, but average margins are expected to increase due to seasonally stronger domestic market demand for uncoated freesheet paper. Average sales price realizations should improve particularly in export markets with the realization of announced price increases. Costs associated with planned maintenance downtime will be about flat. Input costs are expected to be about flat, while operating costs are expected to be higher.

Asian Printing Papers net sales were \$15 million in the second quarter of 2010 compared with \$25 million in the first quarter of 2010 and \$10 million in the second quarter of 2009. Operating profits were about breakeven in all periods presented.

U.S. Market Pulp net sales were \$160 million in the second quarter of 2010 compared with \$155 million in the first quarter of 2010 and \$135 million in the second quarter of 2009. Operating profits were \$18 million in the second quarter of 2010 compared with a loss of \$3 million in the first quarter of 2010 and income of \$35 million (a loss of \$14 million excluding alternative fuel mixture credits and facility closure costs) in the second quarter of 2009.

Sales volumes in the second quarter of 2010 were lower than in the first quarter of 2010, but average margins improved, reflecting price increases in all pulp species and an increase in shipments of higher-margin fluff pulp. Average sales price realizations were significantly higher for softwood, hardwood and fluff pulp reflecting strong global demand. Input costs decreased for wood and energy, but distribution costs increased due to higher freight rates and shipping inefficiencies. Planned maintenance downtime costs were about flat. Operating costs were favorable due to improved performance at the mills.

Compared with the second quarter of 2009, sales volumes decreased, but the earnings improved due to higher average margins. Average sales price realizations increased significantly, reflecting the impact of stronger market demand coupled with supply constraints resulting from the Chilean earthquake. Input costs for wood and energy were higher, but were partially offset by lower costs for chemicals. Freight costs were also higher. Planned maintenance downtime costs were \$12 million in the second quarter of 2010 compared with none in the second quarter of 2009. Operating costs were unfavorable. Lack-of-order downtime decreased from 10,000 tons in the second quarter of 2009 to none in the second quarter of 2010.

Looking ahead to the third quarter of 2010, average sales price realizations are expected to continue to improve as previously announced price increases for fluff pulp are realized. Sales volumes are expected to increase as market demand remains strong. No planned maintenance outages are scheduled in the third quarter. Input costs for wood are expected to decrease, but should be offset by higher operating costs due to increased corporate expense allocations.

Consumer Packaging

| In millions | 2010 | | | 2009 | | |
|------------------|-------------------------|-------------------------|------------|-------------------------|-------------------------|------------|
| | 2 nd Quarter | 1 st Quarter | Six Months | 2 nd Quarter | 1 st Quarter | Six Months |
| Sales | \$ 845 | \$ 805 | \$ 1,650 | \$ 770 | \$ 715 | \$ 1,485 |
| Operating Profit | 48 | 28 | 76 | 114 | 112 | 226 |

Table of Contents

Consumer Packaging net sales for the second quarter of 2010 were 5% higher than in the first quarter of 2010 and 10% higher than in the second quarter of 2009. Operating profits in the second and first quarters of 2010 included \$1 million and \$3 million, respectively, of costs associated with the reorganization of the Shorewood business, while operating profits in the second quarter of 2009 included a gain of \$77 million for alternative fuel mixture credits and costs of \$1 million related to the Shorewood reorganization. Excluding these items, operating profits in the second quarter of 2010 were 58% higher than in the first quarter of 2010 and 29% higher than in the second quarter of 2009.

North American Consumer Packaging net sales were \$580 million in the second quarter of 2010 compared with \$550 million in the first quarter of 2010 and \$565 million in the second quarter of 2009. Operating profits in the second quarter of 2010 were \$16 million (\$17 million excluding Shorewood reorganization costs) compared with a loss of \$4 million (a loss of \$1 million excluding Shorewood reorganization costs) in the first quarter of 2010 and earnings of \$93 million (\$17 million excluding alternative fuel mixture credits and Shorewood reorganization costs) in the second quarter of 2009.

Coated Paperboard sales volumes in the second quarter of 2010 increased compared with the first quarter of 2010 across all product lines reflecting the continued strengthening of demand that began at the end of the first quarter. Average sales price realizations were higher due to the partial realization of price increases announced during the quarter. Input costs for wood were higher on average for the quarter, but were trending downward. Planned maintenance downtime costs were \$13 million higher in the second quarter with outages at two mills compared with only one mill in the first quarter. Manufacturing costs were favorable reflecting improved performance at all mills. During the second quarter of 2010, the mills took no lack-of-order downtime compared with 17,000 tons of combined lack-of-order and lack-of-wood downtime in the first quarter of 2010.

Compared with the second quarter of 2009, sales volumes were higher reflecting recovering market demand. Average sales price realizations were lower due to the carry-over impact of price decreases that occurred in the third and fourth quarters of 2009. Input costs, primarily for wood, were higher. Manufacturing operating costs were about even with the second quarter of 2009, while planned maintenance downtime costs were slightly lower. In the second quarter of 2009, the business took 82,000 tons of lack-of-order downtime. Capacity in 2010 has been reduced by 35,000 tons per quarter related to the shutdown of the paperboard machine at the Franklin mill at the end of 2009.

Shorewood sales in the second quarter of 2010 were slightly lower than in the first quarter of 2010 reflecting declines in the home entertainment and display segments offset by increases in the tobacco segment. Average margins improved, primarily in the consumer products and tobacco segments. Operating costs were favorable, reflecting the impact of cost reduction efforts. Compared with the second quarter of 2009, sales volumes were lower due to decreased sales in the tobacco segment. Average margins improved due to strong margins in the consumer products and tobacco segments.

Foodservice sales volumes in the second quarter of 2010 were higher than in the first quarter of 2010 due to a seasonal increase in cold cup shipments. However, average margins decreased slightly due to the higher cold cup product mix. Input costs for resins and board increased, but operating costs improved. Compared with the second quarter of 2009, sales volumes in the second quarter of 2010 improved and the mix of products sold was comparable. Average sales price realizations were down. Average margins were squeezed by higher input costs, primarily for resins. However, these factors were substantially offset by more favorable operating costs.

Looking forward to the third quarter of 2010, coated paperboard sales volumes are expected to continue to improve as customer demand remains solid. Average sales price realizations should increase as sales price increases announced in the second quarter are realized. Planned maintenance downtime costs are expected to be about \$19 million lower than in the second quarter with no third-quarter outages planned. Input costs,

Table of Contents

especially for wood, are expected to moderate and decrease on average for the quarter, however as a result of increased corporate expense allocations, operating costs should be higher. Shorewood's sales volumes are expected to increase reflecting seasonally higher demand in the home entertainment segment. Input costs for board are expected to be higher, but operating costs should be lower. Sales volumes for Foodservice should continue to improve as market demand remains solid. Average sales price realizations should increase reflecting the pass-through of earlier input cost increases for board and resins. However, board costs are expected to continue to increase in the third quarter which may put pressure on margins.

European Consumer Packaging net sales were \$80 million in the second quarter of 2010 compared with \$85 million in the first quarter of 2010 and \$80 million in the second quarter of 2009. Operating profits were \$19 million in the second quarter of 2010 compared with \$20 million in the first quarter of 2010 and \$14 million in the second quarter of 2009.

Sales volumes in the second quarter of 2010 were slightly lower than in the first quarter of 2010. Average sales price realizations increased in Poland, but were flat in Russia. Planned maintenance downtime costs were higher reflecting an outage at the Svetogorsk mill. Input costs were higher for wood. Compared with the second quarter of 2009, sales volumes in the second quarter of 2010 were lower. Average sales price realizations improved, particularly in Poland. Input costs for wood and energy increased.

Operating results in the 2010 third quarter will reflect costs associated with the annual planned maintenance shutdown of the Kwidzyn mill.

Asian Consumer Packaging net sales were \$185 million in the second quarter of 2010 compared with \$170 million in the first quarter of 2010 and \$125 million in the second quarter of 2009. Operating profits were \$13 million in the second quarter of 2010 compared with \$12 million in the first quarter of 2010 and \$7 million in the second quarter of 2009.

Compared with the first quarter of 2010, operating profits in the second quarter of 2010 were about flat. Average sales price realizations were higher primarily for folding carton board and coated bristols, but the favorable earnings impact was offset by increased costs for pulp and utilities. Sales volumes declined slightly, but market demand remained solid and our plant ran at capacity. Compared with the second quarter of 2009, average sales price realizations were significantly higher, but were largely offset by increased input costs, primarily for pulp. Sales volumes increased slightly.

Entering the third quarter of 2010, average sales price realizations are expected to decrease, primarily for folding carton board and coated bristols, reflecting competitive pressures and a seasonal decline in demand, although sales volumes are expected to remain at second-quarter levels. Input costs for pulp should decline, but at a slower pace than the decline in sales prices.

International Paper and Sun Paper have agreed to expand their coated board joint venture with the addition of a 550,000 ton per year coated board machine targeting the high-end market segments in China and the rest of Asia. This machine, which will cost approximately \$300 million (\$55 million of IP cash), will be located in Yanzhou, China, the same location as the IP Sun joint venture's three other coated board machines. It is expected to start-up in the first quarter of 2012. The addition of this new machine will expand the IP Sun joint venture's annual capacity to 1.3 million metric tons. The project is now pending government approval.

Distribution

| In millions | 2010 | | | 2009 | | |
|-------------------------|-------------------------|-------------------------|------------|-------------------------|-------------------------|------------|
| | 2 nd Quarter | 1 st Quarter | Six Months | 2 nd Quarter | 1 st Quarter | Six Months |
| Sales | \$ 1,630 | \$ 1,580 | \$ 3,210 | \$ 1,595 | \$ 1,590 | \$ 3,185 |
| Operating Profit (Loss) | 26 | 21 | 47 | 10 | (7) | 3 |

Table of Contents

Distribution s 2010 second quarter sales were 3% higher than in the first quarter of 2010 and 2% higher than the second quarter of 2009. Operating profits in the second quarter of 2010 were 24% higher than in the first quarter of 2010, and more than double earnings in the second quarter of 2009.

Sales of papers and graphic arts supplies and equipment in the second quarter of 2010 totaled \$1.0 billion, unchanged when compared with both the first quarter of 2010 and second quarter of 2009. Trade margins as a percent of sales for printing papers were unchanged from the first quarter of 2010, but increased from the second quarter of 2009. Packaging sales were \$400 million in the second quarter of 2010 compared with \$300 million in both the first quarter of 2010 and second quarter of 2009. Trade margins as a percent of sales for packaging products decreased from both the first quarter of 2010 and second quarter of 2009 reflecting changing product and service mix. Sales of facility supply products totaled \$250 million in the second quarter of 2010, unchanged from the first quarter of 2010, but down compared with \$300 million in the second quarter of 2009.

Operating profits were \$26 million in the second quarter of 2010 compared with \$21 million in the first quarter of 2010 and \$10 million in the second quarter of 2009. Compared with the first quarter of 2010, operating profits increased principally due to higher prices. Increased sales volume and improved trade margins were the primary causes of the earnings improvement compared with the 2009 second quarter.

Looking ahead to the 2010 third quarter, operating results are expected to benefit from improved seasonal sales volumes while being negatively impacted by higher corporate expenses.

Forest Products

| In millions | 2010 | | | 2009 | | |
|------------------|-------------|-------------|------------|-------------|-------------|------------|
| | 2nd Quarter | 1st Quarter | Six Months | 2nd Quarter | 1st Quarter | Six Months |
| Sales | \$ 5 | \$ 10 | \$ 15 | \$ 10 | \$ 5 | \$ 15 |
| Operating Profit | 40 | 8 | 48 | 3 | 2 | 5 |

Forest Products sales and profits are driven mainly by land and mineral rights sales, which can vary from quarter to quarter due to various factors. Operating profits in the second quarter of 2010 were primarily due to a \$39 million gain on the sale of mineral rights on more than 7 million acres throughout the U.S. to Natural Resources Partners.

Entering the third quarter of 2010, the amount and timing of operating profits will reflect the sales of remaining acreage. The Company has announced an agreement to sell 163,000 acres of land for approximately \$200 million. The transaction is expected to close in the third quarter of 2010. The Company has approximately 24,000 acres of other land remaining, primarily composed of timberland tracts.

Equity Earnings, Net of Taxes Ilim Holding S.A.

On October 5, 2007, International Paper and Ilim Holding S.A. (Ilim) announced the completion of a 50:50 joint venture to operate in Russia. Due to the complex organizational structure of Ilim's operations, and the extended time required to prepare consolidated financial information in accordance with accounting principles generally accepted in the United States, the Company reports its share of Ilim's operating results on a one-quarter lag basis. Accordingly, the accompanying consolidated statement of operations for the three months ended June 30, 2010 includes the Company's 50% share of Ilim's operating results for the three-month period ended March 31, 2010 under the caption Equity earnings (losses) net of taxes. Ilim is reported as a separate reportable industry segment.

The Company recorded equity earnings, net of taxes, of \$5 million in the second quarter of 2010 related to operations in the first quarter of 2010 compared with a loss of \$3 million recorded in the first quarter of 2010 related to operations in the fourth quarter of 2009. Sales volumes in the first quarter of 2010 increased from the prior quarter due to higher market pulp shipments and slightly higher containerboard shipments. Average sales price realizations increased significantly for market pulp with more modest increases for linerboard and

Table of Contents

other paper products in both domestic and export markets, reflecting a continued strengthening of demand as well as the impact of the first-quarter Chilean earthquake. Input costs were unfavorable due to January 1 increases in tariffs for natural gas, electricity and steam. Wood costs were also higher due to the seasonal difficulties in harvesting and transportation caused by the winter weather. Increases in railway tariffs negatively impacted freight costs. Operating costs were unfavorable due to seasonally higher energy consumption and wage increases for union employees. Additionally, in the first quarter of 2010, the after-tax foreign exchange impact was a slight loss compared with a loss of \$2 million recorded in the fourth quarter of 2009.

In the second quarter of 2009, the Company recorded an equity loss, net of taxes, for Ilim of \$30 million related to operations in the first quarter of 2009. Compared to the first quarter of 2009, sales volumes in the first quarter of 2010 increased, primarily for market pulp and containerboard, reflecting strong demand with the majority of the improvement in domestic markets. Average sales price realizations were favorable for softwood and hardwood pulp in the domestic and Chinese export markets as well as for linerboard. In addition, operating results in the first quarter of 2009 included a \$2 million provision for the write-down of assets to be permanently shut down. Foreign exchange losses on the remeasurement of U.S. dollar-denominated debt were \$22 million in the first quarter of 2009.

Looking forward to the results we expect to record in the Company's third quarter of 2010 for Ilim's second quarter, average sales price realizations are expected to be significantly higher as demand for pulp in China continues to grow and linerboard price increases are realized. Input costs are expected to increase, primarily for wood, but operating costs should be favorable reflecting improvements in chemical and wood consumption. The foreign exchange impact is not expected to be significant.

A key element of the proposed joint venture strategy is a long-term investment program in which the joint venture will invest, through cash from operations and additional borrowings by the joint venture, approximately \$1.5 billion in Ilim's three mills over approximately five years. This planned investment in the Russian pulp and paper industry will be used to upgrade equipment, increase production capacity and allow for new high-value coated and uncoated paper, pulp and corrugated packaging product development. This capital expansion strategy was initiated in the second quarter of 2010 with the announcement of a \$700 million project to build a new pulp line at Ilim's Bratsk mill in Siberia, followed in June by the announcement of a \$270 million project to install a new coated and uncoated woodfree paper machine at the Koryazhma mill. These projects are being financed through additional borrowings by the joint venture and cash flow from operations.

LIQUIDITY AND CAPITAL RESOURCES

Cash provided by continuing operations totaled \$800 million for the first six months of 2010, down from \$2.2 billion for the comparable 2009 six-month period. Earnings from continuing operations adjusted for non-cash charges were \$1.1 billion for the first six months of 2010 compared to \$1.9 billion for the first six months of 2009. Cash used for working capital components totaled \$336 million for the first six months of 2010, down from a source of \$269 million for the comparable 2009 six-month period.

The Company generated free cash flow of approximately \$395 million and \$1.1 billion in the first six months of 2010 and 2009, respectively. Free cash flow is a non-GAAP measure and the most comparable GAAP measure is cash provided by operations.

Table of Contents

Management uses free cash flow as a liquidity metric because it measures the amount of cash generated that is available to maintain our assets, make investments or acquisitions, pay dividends and reduce debt. The following is a reconciliation of free cash flow to cash provided by operations:

| <i>In millions</i> | Six Months Ended | |
|---|-------------------------|-----------------|
| | June 30, | |
| | 2010 | 2009 |
| Cash provided by operations | \$ 800 | \$ 2,189 |
| Less: | | |
| Cash invested in capital projects | (273) | (259) |
| Cash received from alternative fuel mixture credits | (132) | (833) |
| Free Cash Flow | \$ 395 | \$ 1,097 |

Investments in capital projects totaled \$273 million in the first six months of 2010 compared to \$259 million in the first six months of 2009. Full-year 2010 capital spending is currently expected to be approximately \$800 million, or about 55% of depreciation and amortization expense for our current businesses. Cash used for acquisitions (net of cash acquired) for the first six months of 2010 totaled \$155 million related to the Company's purchase of SCA Packaging Asia.

Financing activities for the first six months of 2010 included a \$143 million net reduction in debt versus a \$1.1 billion net reduction during the comparable 2009 six-month period.

In the second quarter of 2010, International Paper repaid approximately \$108 million of notes with interest rates ranging from 5.3% to 9.375% and original maturities from 2015 to 2019. In connection with these early debt extinguishments, interest rate swap hedges with a notional value of \$2 million were undesignated as effective fair value hedges. The resulting gain was immaterial. Pre-tax early debt retirement costs of \$18 million related to these debt repayments, net of gains on swap terminations, are included in Restructuring and other charges in the accompanying consolidated statement of operations.

In June 2010, interest rate swap agreements designated as fair value hedges with a notional value of \$100 million were terminated. The termination was not in connection with the early retirement of debt. The resulting gain of \$3 million was deferred and recorded in Long-term debt and will be amortized as an adjustment of interest expense over the life of the underlying debt through 2019.

In the first quarter of 2010, International Paper repaid approximately \$120 million of notes with interest rates ranging from 5.25% to 7.4% and original maturities from 2010 to 2027. In connection with these early debt retirements, previously deferred gains of \$1 million related to earlier swap terminations were recognized in earnings. Pre-tax early debt retirement costs of \$4 million related to these debt repayments, net of gains on swap terminations, are included in Restructuring and other charges in the accompanying consolidated statement of operations.

Also in the first quarter of 2010, approximately \$700 million of fixed-to-floating interest rate swaps were issued in 2009 were terminated. These terminations were not in connection with early debt retirements. The resulting \$2 million gain was recorded in Long-term debt and is being amortized as an adjustment of interest expense over the life of the underlying debt through 2015.

In May 2009, International Paper issued \$1 billion of 9.375% senior unsecured notes with a maturity date in May 2019. The proceeds from this borrowing were used, along with available cash, to repay approximately \$875 million of notes with interest rates ranging from 4.0% to 9.25% and original maturities from 2010 to 2012. In April 2009, International Paper repaid \$313 million of the \$2.5 billion long-term debt issued in connection with the CBPR business acquisition. As of December 31, 2009, this debt was repaid. Also in April 2009, International Paper Company Europe Ltd, a wholly-owned subsidiary of International Paper, repaid \$75 million of notes issued in connection with the Ilim Holdings S.A. joint ventures that matured. Pre-tax early debt retirement costs of \$25 million related to these debt repayments, net of gains on swap terminations, are included in Restructuring and other charges in the accompanying consolidated statement of operations.

Table of Contents

In March 2009, International Paper Investments (Luxembourg) S.a.r.l, a wholly-owned subsidiary of International Paper, borrowed \$468 million of long-term debt with an initial interest rate of LIBOR plus a margin of 450 basis points that varied upon the credit rating of the Company, and a maturity date in March 2012. International Paper used the \$468 million of proceeds from the loan and cash of approximately \$170 million to repay its 500 million euro-denominated debt (equivalent to \$638 million at date of payment) with an original maturity date in August 2009. As of July 2009, the \$468 million loan was repaid. Other debt activity for the three months ended March 2009 included the repayment of approximately \$366 million of notes with interest rates ranging from 4.25% to 5.0% that had matured.

Also in the first quarter of 2009, International Paper terminated an interest rate swap with a notional value of \$100 million designated as a fair value hedge, resulting in a gain of \$11 million that was deferred and recorded in Long-term debt in the accompanying consolidated balance sheet. As the swap agreement was terminated early, the resulting gain will be amortized to earnings over the life of the related debt through April 2016.

At June 30, 2010 and December 31, 2009, International Paper classified \$100 million and \$450 million, respectively, of bank notes and Current maturities of long-term debt as Long-term debt. International Paper has the intent and ability, as evidenced by its fully committed credit facility, to renew or convert these obligations.

During the first six months of 2010, International Paper issued approximately 2.7 million shares of treasury stock, net of restricted stock withholding, and 1.0 million shares of common stock for various plans. Payments of restricted stock withholding taxes totaled \$26 million. During the first six months of 2009, the Company issued approximately 2.5 million shares of treasury stock, net of restricted stock withholding, and 2.5 million shares of common stock for various plans. Payments of restricted stock withholding taxes totaled \$10 million. Common stock dividend payments totaled \$66 million and \$118 million for the first six months of 2010 and 2009, respectively. Dividends were \$0.150 per share and \$0.275 per share for the first six months in 2010 and 2009, respectively. In March 2009, the Company had announced that the quarterly dividend would be reduced to \$0.025 per share in the 2009 second quarter. In April 2010, International Paper announced that the quarterly common stock dividend would be increased from \$0.025 per share to \$0.125 per share, effective for the dividend payable June 15, 2010 to shareholders of record on May 17, 2010.

At June 30, 2010, contractual obligations for future payments of debt maturities by calendar year were as follows (in millions): \$284 in 2010; \$232 in 2011; \$233 in 2012; \$136 in 2013; \$558 in 2014; \$784 in 2015; and \$6,704 thereafter.

Maintaining an investment-grade credit rating is an important element of International Paper's financing strategy. At June 30, 2010, the Company held long-term credit ratings of BBB (stable outlook) and Baa3 (stable outlook) by S&P and Moody's, respectively.

At June 30, 2010, International Paper's contractually committed credit agreements totaled \$2.5 billion which management believes are adequate to cover expected operating cash flow variability during the current economic cycle. The credit agreements generally provide for interest rates at a floating rate index plus a pre-determined margin dependent upon International Paper's credit rating. The committed liquidity facilities include a \$1.5 billion contractually committed bank credit agreement that expires in November 2012 and has a facility fee of 0.50% payable quarterly. The liquidity facilities also include up to \$1.0 billion of commercial paper-based financings based on eligible receivable balances (\$1.0 billion at June 30, 2010) under a

Table of Contents

receivables securitization program. On January 13, 2010, the Company amended the receivables securitization program to, among other things, extend the maturity date from January 2010 to January 2011. The amended agreement has a facility fee of 0.50% payable monthly.

International Paper expects to be able to meet projected capital expenditures, service existing debt and meet working capital and dividend requirements through 2010 through current cash balances and cash from operations, supplemented as required by its existing credit facilities. The Company will continue to rely upon debt and capital markets for the majority of any necessary long-term funding not provided by operating cash flows. Funding decisions will be guided by our capital structure planning objectives. The primary goals of the Company's capital structure planning are to maximize financial flexibility and preserve liquidity while reducing interest expense. The majority of International Paper's debt is accessed through global public capital markets where we have a wide base of investors.

Ilim Holding S.A. Shareholders Agreement

In October 2007, in connection with the formation of the Ilim Holding S.A. joint venture (Ilim), International Paper entered into a shareholders agreement that includes provisions relating to the reconciliation of disputes among the partners. This agreement provides that at any time after the second anniversary of the formation of Ilim, either the Company or its partners may commence procedures specified under the deadlock provisions. Under certain circumstances, the Company would be required to purchase its partners' 50% interest in Ilim. Any such transaction would be subject to review and approval by Russian and other relevant anti-trust authorities. Based on the provisions of the agreement, International Paper estimates that the current purchase price for its partners' 50% interests would be approximately \$425 million to \$450 million, which could be satisfied by payment of cash or International Paper common stock, or some combination of the two, at the Company's option. Any such purchase by International Paper would result in the consolidation of Ilim's financial position and results of operations in all subsequent periods. The parties have informed each other that they have no current intention to commence procedures specified under the deadlock provision of the shareholders' agreement, although they have the right to do so, and they are no longer discussing a deferral of the timeframe to commence those procedures.

Alternative Fuel Mixture Credits

The U.S. Internal Revenue Code provided a tax credit for companies that use alternative fuel mixtures to produce energy to operate their businesses. The credit, equal to \$.50 per gallon of alternative fuel contained in the mixture, was refundable to the taxpayer. As is the case with other tax credits, claims are subject to possible future review by the U.S. Internal Revenue Service, who has the authority to propose adjustments to the amounts claimed. In January 2009, the Company received notification that its application to be registered as an alternative fuel mixer had been approved. During the first six months of 2009, the Company filed claims for alternative fuel mixture credits covering eligible periods subsequent to November 2008 totaling approximately \$1.0 billion, including \$189 million recorded in Accounts and notes receivable at June 30, 2009 and \$833 million that was received in cash. Accordingly, the accompanying consolidated statement of operations includes credits of approximately \$482 million and \$1.0 billion for the three and six months ended June 30, 2009, respectively, in Cost of products sold (\$294 million and \$624 million after taxes), representing eligible alternative fuel mixture credits earned through June 30, 2009. This credit expired on December 31, 2009.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires International Paper to establish accounting policies and to make estimates that affect both the amounts and timing of the recording of assets, liabilities, revenues and expenses. Some of these estimates require judgments about matters that are inherently uncertain.

Table of Contents

Accounting policies whose application may have a significant effect on the reported results of operations and financial position of International Paper, and that can require judgments by management that affect their application, include the accounting for contingencies, impairment or disposal of long-lived assets, goodwill and other intangible assets, pensions, postretirement benefits other than pensions, and income taxes.

The Company has included in its 2009 Form 10-K a discussion of these critical accounting policies, which are important to the portrayal of the Company's financial condition and results of operations and require management's judgments. The Company has not made any changes in these critical accounting policies during the first six months of 2010.

Impairment of Long-Lived Assets and Goodwill

An impairment of a long-lived asset exists when the asset's carrying amount exceeds its fair value, and is recorded when the carrying amount is not recoverable through future operations. A goodwill impairment exists when the carrying amount of goodwill exceeds its fair value. Assessments of possible impairments of long-lived assets and goodwill are made when events or changes in circumstances indicate that the carrying value of the asset may not be recoverable through future operations. Additionally, testing for possible impairment of recorded goodwill and intangible asset balances is required annually. The amount and timing of any impairment charges based on these assessments require the estimation of future cash flows and the fair market value of the related assets based on management's best estimates of certain key factors, including future selling prices and volumes, operating, raw material, energy and freight costs, and various other projected operating and economic factors. As these key factors change in future periods, the Company will update its impairment analyses to reflect its latest estimates and projections.

SIGNIFICANT ACCOUNTING ESTIMATES

Pension Accounting

Net pension expense totaled approximately \$116 million for International Paper's U.S. plans for the six months ended June 30, 2010, or about \$9 million more than the pension expense for the first six months of 2009. Net pension expense for non-U.S. plans was about \$2 million and \$3 million for the first six months of 2010 and 2009, respectively. The increase in U.S. plan pension expense was principally due to a decrease in the assumed discount rate to 5.80% in 2010 from 6.00% in 2009 and higher amortization of unrecognized actuarial losses.

After consultation with our actuaries, International Paper determines key actuarial assumptions on December 31 of each year that are used to calculate liability information as of that date and pension expense for the following year. Key assumptions affecting pension expense include the discount rate, the expected long-term rate of return on plan assets, the expected rate of future salary increases, and various demographic assumptions including expected mortality. The discount rate assumption is determined based on a yield curve that incorporates approximately 500 Aa-graded bonds. The plan's projected cash payments are then matched to the yield curve to develop the discount rate. The expected long-term rate of return on plan assets is based on projected rates of return for current and planned asset classes in the plan's investment portfolio. At June 30, 2010, the market value of plan assets for International Paper's U.S. plans totaled approximately \$6.4 billion, consisting of approximately 44% equity securities, 36% fixed income securities, and 20% real estate and other assets.

The Company's funding policy for its qualified pension plans is to contribute amounts sufficient to meet legal funding requirements, plus any additional amounts that the Company may determine to be appropriate considering the funded status of the plans, tax deductibility, the cash flow generated by the Company, and other factors. The Company continually reassesses the amount and timing of any discretionary contributions and elected to make a \$500 million voluntary contribution on July 27, 2010. The U.S. nonqualified plans are only funded to the extent of benefits paid which are expected to be \$36 million in 2010.

Table of Contents

Accounting for Uncertainty in Income Taxes

The guidance for accounting for uncertainty in income taxes requires management to make judgments regarding the probability that certain income tax positions taken by the Company in filing tax returns in the various jurisdictions in which it operates will be sustained upon examination by the respective tax authorities based on the technical merits of these tax positions, and to make estimates of the amount of tax benefits that will be realized upon the settlement of these positions.

FORWARD-LOOKING STATEMENTS

Certain statements in this Quarterly Report on Form 10-Q, and in particular, statements found in Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, that are not historical in nature may constitute forward-looking statements. These statements are often identified by the words, will, may, should, continue, anticipate, believe, expect, plan, appear, project, estimate, similar nature. Such statements reflect the current views of International Paper with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these statements. Factors that could cause actual results to differ include, among other things, the following: changes in the cost or availability of raw materials, energy and transportation; economic cyclicalities and changes in consumer preferences in the industries in which we operate; changes in the pricing and demand for our products; the effects of competition in the United States and internationally; adverse business and economic conditions; downgrades in credit ratings; the impairment of financial institutions with which we execute transactions; pension and health care costs; the amount of our debt obligations and our ability to refinance or repay our debt; pension plan funding obligations that could be material over the next several years; changes in international conditions; unanticipated expenditures relating to the cost of compliance with environmental and other governmental regulations; results of legal proceedings; material disruptions at one of our manufacturing facilities; and risks related to operations conducted by joint ventures. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information relating to quantitative and qualitative disclosures about market risk is shown on page 46 of International Paper's 2009 10-K, which information is incorporated herein by reference. There have been no material changes in the Company's exposure to market risk since December 31, 2009.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures:

Disclosure controls and procedures are controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934, as amended (Exchange Act), is recorded, processed, summarized and completely and accurately reported (and accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure) within the time periods specified in the Securities and Exchange Commission's rules and forms. As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

Changes in Internal Controls over Financial Reporting:

Other than as set forth below, there have been no changes in our internal controls during the quarter ended June 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

During the 2010 second quarter, the Company acquired SCA Packaging Asia. Integration activities, including a preliminary assessment of internal controls over financial reporting, are currently in process. The initial annual assessment of internal controls over financial reporting for SCA Packaging Asia will be conducted over the course of our 2011 assessment cycle.

The Company has ongoing initiatives to standardize and upgrade its financial, operating and supply chain systems. The system upgrades will be implemented in stages, by business, over the next several years. Management believes the necessary procedures are in place to maintain effective internal controls over financial reporting as these initiatives continue.

Table of Contents**PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

A discussion of material developments in the Company's litigation and settlement matters occurring in the period covered by this report is found in Note 11 to the Financial Statements in this Form 10-Q.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS.

| Period | Total Number of Shares Purchased (a) | Average Price Paid per Share | Total Number of Shares Purchased as Part of a Publicly Announced Plan or Program | Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs |
|--------------------------------|---|---|---|---|
| April 1, 2010 - April 30, 2010 | 1,282 | \$ 25.91 | N/A | N/A |
| June 1, 2010 - June 30, 2010 | 7,346 | 23.23 | N/A | N/A |
| Total | 8,628 | N/A | N/A | N/A |

(a) Shares acquired from employees from share withholdings to pay income taxes under the Company's restricted stock programs. No activity occurred in months during the quarter not presented above.

Table of Contents

ITEM 6. EXHIBITS

(a) Exhibits

| | |
|---------|---|
| 10.1 | Restricted Stock and Deferred Compensation Plan for Non-Employee Directors, Amended and Restated as of May 10, 2010. |
| 11 | Statement of Computation of Per Share Earnings. |
| 12 | Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends. |
| 31.1 | Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | XBRL Instance Document. * |
| 101.SCH | XBRL Taxonomy Extension Schema. * |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase. * |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase. * |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase. * |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase. * |

*- Furnished herewith.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERNATIONAL PAPER COMPANY

(Registrant)

Date: August 6, 2010

By

/s/ TIM S. NICHOLLS
Tim S. Nicholls
**Senior Vice President and Chief
Financial Officer**

Date: August 6, 2010

By

/s/ ROBERT J. GRILLET
Robert J. Grillet
Vice President Finance and Controller