BRASIL TELECOM SA Form 6-K August 14, 2009

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

## REPORT OF FOREIGN ISSUER

## PURSUANT TO RULE 13a-16 OR 15d-16 OF THE

## **SECURITIES EXCHANGE ACT OF 1934**

For the month of August 2009

(Commission File No. 1-15256)

# **BRASIL TELECOM S.A.**

(Exact name of Registrant as specified in its Charter)

BRAZIL TELECOM COMPANY

(Translation of Registrant s name into English)

SIA Sul, Área de Serviços Públicos, Lote D, Bloco B

Brasília, D.F., 71.215-000

**Federative Republic of Brazil** 

(Address of Registrant s principal executive offices)

Indicate by check mark whether the registrant files or will file

annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)\_\_.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7)\_\_.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

## Yes " No x

If Yes is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b):

## **UPCOMING EVENTS: CONFERENCE CALLS**

PORTUGUESE	<b>English</b>
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DATE: Friday, August 14, 2009 DATE: Friday, August 14, 2009

11:00am (Rio) - 10:00am (NY) 1:00pm (Rio) - 12:00pm (NY)

<u>ACCESS:</u> **Phone:** (55 11) 2188-0188 <u>ACCESS:</u> **Phone:** 800 860 2442 (U.S.)

Code: Oi 1 412 858 4600 (Brazil / other countries)

**Replay:** (55 11) 2188-0188 **Code:** Oi

Available until August 22, 2009 **Replay:** 877 344 7529 (U.S.)

Code: Oi 1 412 317 0088 (Brazil / other countries)

Available until August 22, 2009 (code 432108 #)

<u>WEBCAST:</u> <u>Click Here</u> <u>WEBCAST:</u> <u>Click Here</u>

A complementary presentation will be available before the start of the conference call at http://www.oi.com.br/ir

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 Tele Norte Leste Participações
 Telemar Norte Leste

 Outstanding shares ( 000): 382,425
 Outstanding shares ( 000): 238,391

 TNLP3: R\$34.92
 TMAR3: R\$61.22

 TNLP4: R\$29.22
 TMAR5: R\$50.90

 TNE: US\$14.87 ADR
 TMAR6: R\$38.02

 Market Capitalization (Million): R\$12,697; US\$6,506
 Market Capitalization (Million): R\$14,045 US\$7,197

 Brasil Telecom Participações
 Brasil Telecom

 Outstanding shares ( 000): 362,488
 Outstanding shares ( 000): 547,719

 BRTP3: R\$33.99
 BRTO3: R\$55.50

 BRTP4: R\$15.31
 BRTO4: R\$13.05

 BRP: US\$38.40 ADR
 BTM: US\$19.57 ADR

 Market Capitalization (Million): R\$8,026; US\$4,112
 Market Capitalization (Million): R\$17,743 US\$9,092

Notes: (1) Prices at the end of 2Q09; (2) Outstanding ex-treasury shares; (3) Market Value based on unadjusted shares.

**Rio de Janeiro, August 13, 2009:** Tele Norte Leste Participações S.A. (Bovespa: TNLP4 and TNLP3), Telemar Norte Leste S.A. (Bovespa: TMAR3, TMAR5 and TMAR6), Brasil Telecom Participações S.A. (Bovespa: BRTP3 and BRTP4) and Brasil Telecom S.A. (Bovespa: BRTO3 and BRTO4) are pleased to announce their results for the second quarter of 2009. This release contains the consolidated results of Tele Norte Leste Participações and its direct and indirect subsidiaries as of June 30, 2009. In order to better understand the results and view the progression form past performance, we present the pro-forma 2Q08 consolidated figures for TNLP (Oi) and BrTP.

Message to our Shareholders:

With the aim of updating our shareholders and the market on the integration of Oi and Brt, we wish to share the status of this important moment.

From a corporate standpoint: (i) As of the end of June, the acquisition of Brasil Telecom ON shares was completed by means of a Mandatory Tender Offer. After this stage, a total of R\$12.4 billion had been disbursed for the acquisition of a 55% stake in Brasil Telecom Participações and an 11% interest in Brasil Telecom S.A.. Considering the stake that BrTP already held in BrTO, the latter will have a 22% free float. (ii) As of the end of July, following the end of the quarter, we carried out the first stage of the corporate simplification plan, during which several shareholders meetings were held to approve the incorporation of many holdings into BrTP and BrTO, without affecting current shareholding ownership.

From an operating perspective, shortly after the BrT s acquisition we began to integrate both companies, seeking to achieve immediate synergies and to consolidate commercial practices. The priority of the Company s management team is to quickly obtain benefits from the integration and to generate as much cash as possible in order to reduce Oi s net debt. The main actions that we carried out include:

Management: Oi s senior managers are concentrated in Rio de Janeiro in a single and integrated organization that covers all operations. In addition, there were the unification of many departments such as accounting, supply planning, legal, treasury, human resources, auditing, investor relations, among others;

<u>Unification of the Network Operating Center in Rio de Janeiro</u>: The operational integration of the Telecom networks was finalized, in order to provide the best technical quality in the market. Therefore, the old network operating centers were merged into one single unit in Rio de Janeiro, in addition to several processes in use at both companies, the data centers, IT-Information Technology areas and contracts for computer support and services, among others.

Review of the internal and external plant maintenance model: By targeting an improvement in the quality of services and a reducing spending on network maintenance, the internal and external plant maintenance model was reviewed. The new model was applied to the internal plant leading to significant synergy gains (to be incorporated just in the second half of the year), while the review of the external plant has yet to be conducted;

<u>Launch of the Oi brand in Region</u> II: During the initial months of the year, all of Brasil Telecom s brand impressions were mapped and the migration process started. In less than one month about 10 thousand public

telephones, 80 stores and kiosks, more than 700 authorized stores and roughly 1,000 sales counters had been migrated. Additionally, every call center attendant and field technician has been re-trained and their service routines altered.

In support of this migration, many marketing campaigns supporting the launch of the Oi brand in the Brasil Telecom region was conducted. These campaigns conveyed Oi-brand messages such as freedom and simplicity.

Oi offers launched in the wireless segment: In May Oi entered Region II and offered the Oi Ligadores prepaid plan, migrating 100% of sales to naked sim card sales. This offer enabled Oi to add one million customers in just one month. The company kept working to align its mobile portfolios and launched the post paid plans Oi Controle (the control post paid plan) and Oi Conta (the post paid plan) in June.

Implementation of a single sales and service model: A single model for sales and service operations for all of Oi s channels is being implemented. The retail market area was restructured in order to focus on small-scale retail channels with exclusive distributors, thus guaranteeing greater efficiency and expanding the company s distribution. This action was followed by an expansion of virtual recharge through the launch of Oi PDV.

The company s stores are being migrated to Oi s franchise model, which will enable more sales, better relationship with clients and a gain in distribution. As for the authorized agents, the focus is being redirected to the post-paid segment. The corporate segment is aiming to consolidate a nationwide approach to customers.

Other initiatives: In all, more than 40 actions directed to boost efficiency in the two companies—combined operations have already been implemented. Some of these actions have already generated savings, while others will only amount to lower costs in the coming months. In addition to these described measures, we highlight actions adopted to curb roaming costs, costs of goods sold (sim cards mostly), interconnection costs and the review of the company s logistics.

The project started six months ago and we now have a better perception of what is feasible for the full year. Our analysis point to cost savings and CAPEX-synergy benefits for 2009.

The two companies will fully integrate by the start of 2010. This process will prepare Oi for a new operating level, whose results will only start being felt next year. In 2010 the company will stop having non-recurring impacts linked to the integration process and to the start-up in São Paulo.

## 1) Highlights in 2009:

59.8 million Revenue Generating Units (RGUs) at the end of June 2009, with 2.2 million net additions in the quarter.

Oi Mobile ended the period with almost 34 million customers, boosted by the start of the portfolio integration with Brasil Telecom through the launch of the Oi Ligadores campaign in Region II, in addition to the São Paulo operation. Oi s nationwide market share in this segment rose from 19.0% in June 2008 to 21.3% in June 2009.

224 thousand new customers in fixed broadband and 3G mini modems in 2Q09, of which 128 thousand were via ADSL/cable and 96 thousand via mini modems. Additionally, approximately 44 thousand new customers were added to the mobile broadband (3G) services via data plans. The total of new broadband customers (fixed and mobile) added to 268 thousand in the quarter.

Consolidated gross revenue totaled R\$11.2 billion, stable as compared to the previous quarter and 2.9% higher than that in 2Q08. During this period, the company was not very active in marketing in Region II, which was reflected in the performance of wireline and broadband services in that region. Oi offers will be launched during the second half for these services.

Consolidated adjusted EBITDA totaled R\$2.4 billion in the quarter, 6.6% lower year-over-year mostly due to the São Paulo operation, which is still in its launch phase. Recurring EBITDA rose 3.0% in the quarter.

Consolidated Net Debt at Oi ended June 2009 at R\$21.6 billion, or 2.2x consolidated adjusted EBITDA for the past 12 months, following the disbursement for the acquisition of shares held by the minority shareholders of Brasil Telecom in the Mandatory Tender Offer.

In addition to non-recurring operating impacts, the R\$146 million loss (R\$-0.38 per share and US\$-0.18 per ADR) stems, mainly, from a temporary fiscal distortion due to the amortization of premium related to the BrT acquisition. We highlight that throughout 2Q09 this premium was still on the balance sheets of the holding companies that were created to acquire BrTP, thus not generating fiscal saving yet.

Table 1 Consolidated Financial Indicators

Quarter								
TNL Consolidated - R\$ million	2Q08 Pro forma*	1Q09	2Q09	QoQ	YoY	1H08 Pro forma*	1H09	YoY
Net Revenue	7.478	7.487	7.302	-2.5%	-2.4%	14.709	14.789	0.5%
EBITDA	2,435	2,192	2,323	6.0%	-4.6%	5,019	4,515	-10.0%
EBITDA Margin (%)	32.6%	29.3%	31.8%	2.5p.p.	-0.8p.p.	34.1%	30.5%	-3.6p.p.
Adjusted EBITDA	2,623	2,377	2,449	3.0%	-6.6%	5,207	4,826	-7.3%
Adjusted EBITDA Margin (%)	35.1%	31.7%	33.5%	1.8p.p.	-1.6p.p.	35.4%	32.6%	-2.8p.p.
Net Earnings	288	11	-146	-1427.3%	-150.7%	852	-135	-115.8%
Net Debt	7,905	19,196	21,638	12.7%	173.7%	7,905	21,638	173.7%
Available Cash	10,497	6,676	7,968	19.4%	-24.1%	10,497	7,968	-24.1%
CAPEX	2,599	905	940	3.9%	-63.8%	3,406	1,845	-45.8%
Net Debt / Adjusted EBITDA	0.8	1.9	2.2	15.8%	175.0%	0.8	2.2	175.0%
	2Q08					1H08		
TMAR Consolidated - R\$ million	Pro forma*	1Q09	2Q09	QoQ	YoY	Pro forma*	1H09	YoY
Net Revenue	7,460	7,469	7,284	-2.5%	-2.4%	14,671	14,754	0.6%
EBITDA	2,450	2,204	2,333	5.9%	-4.8%	5,056	4,537	-10.3%
EBITDA Margin (%)	32.8%	29.5%	32.0%	2.5p.p.	-0.8p.p.	34.5%	30.8%	-3.7p.p.
Adjusted EBITDA	2,638	2,389	2,459	2.9%	-6.8%	5,244	4,848	-7.6%
Adjusted EBITDA Margin (%)	35.4%	32.0%	33.8%	1.8p.p.	-1.6p.p.	35.7%	32.9%	-2.8p.p.
Net Earnings	411	2	-178	-9000.0%	-143.3%	1,043	-175	-116.8%
BRTP Consolidated - R\$ million	2Q08	1Q09	2Q09	QoQ	YoY	1H08	1H09	YoY
Net Revenue	2,857	2,768	2,648	-4.3%	-7.3%	5,655	5,415	-4.2%
EBITDA	1,152	461	-574	-224.5%	-149.8%	2,107	-113	-105.4%
EBITDA Margin (%)	40.3%	16.7%	-21.7%	-38.4p.p.	-62.0p.p.	37.3%	-2.1%	-39.4p.p.
Adjusted EBITDA	1,007	910	1,030	13.2%	2.3%	1,962	1,940	-1.1%
Adjusted EBITDA Margin (%)	35.2%	32.9%	38.9%	6.0p.p.	3.7p.p.	34.7%	35.8%	1.1p.p.
Net Earnings	268	-23	-449	-1852.2%	-267.5%	518	-473	-191.3%
BRTO Consolidated - R\$ million	2Q08	1Q09	2Q09	QoQ	YoY	1H08	1H09	YoY
Net Revenue	2,858	2,768	2,648	-4.3%	-7.3%	5,656	5,415	-4.3%
EBITDA	1,126	468	-571	-222.0%	-150.7%	2,072	-102	-104.9%
EBITDA Margin (%)	39.4%	16.9%	-21.6%	-38.5p.p.	-61.0p.p.	36.6%	-1.9%	-38.5p.p.
Adjusted EBITDA	981	917	1,033	12.6%	5.3%	1,927	1,951	1.2%
Adjusted EBITDA Margin (%)	34.3%	33.1%	39.0%	5.9p.p.	4.7p.p.	34.1%	36.0%	1.9p.p.
Net Earnings	321	-80	-722	-802.5%	-324.9%	645	-802	-224.3%

<sup>\*</sup> The pro-forma consolidation was made from Invitel consolidated, the parent company of BrTP.

## 2) Consolidated Operating Performance:

Following the acquisition of Brasil Telecom Participações in January 2009, below are the consolidated pro forma figures related to 2Q08 for comparison purposes.

The company ended 2Q09 with 59.8 million Revenue Generating Units (RGUs), 3.7% higher quarter-over-quarter and 17.6% above the 2Q08 level. Once again, the result was influenced by the expansion of the wireless user base and fixed broadband internet services.

#### Wireline Oi Fixed

The fixed lines in service were stable quarter-over-quarter and year-over-year. The fixed to mobile substitution and the increase in competition in some markets are being offset by the rise in offers of converging products (Oi Conta Total) and alternative plans, which help retain clients. At the end of 2Q09, alternative plans reached 11,332 thousand users, or 52.1% of fixed lines in service (50.8% in 1Q09).

### **Broadband** Oi Velox

The fixed broadband accesses totaled 4,066 thousand, 3.2% and 15.7% higher than those in 1Q09 and 2Q08, respectively, accounting for 18.5% of fixed lines in service in the quarter (17.8% in 1Q09). Although net additions exceeded those in the previous quarter by 9%, it is worth mentioning that this performance was not backed by marketing actions in the first five months in Region II, while offers for broadband services similar to those in Region I will only be launched in the second half of this year.

In addition to fixed broadband, we understand that additions to the broadband service through mini-modems must be part of this analysis, because this is a broadband alternative ofered to our clients. In 2Q09, 96 thousand users joined this segment.

The expansion of the broadband user base (ADSL + cable + 3G mini modems) totaled 224 thousand in 2Q09, in a 21.7% growth over 2Q08.

#### Wireless Oi Mobile

The wireless base added 2,097 thousand users to end the quarter with 33.9 million customers, accounting for 56.7% of all revenue generating units. In the last 12 months, the mobile segment grew by 8,618 thousand customers (+34.0%), being 3,621 thousand in Region III (SP) where operations began at the end of October of last year and 4,997 thousand from organic growth in Regions I and II (+19.7%).

The prepaid user base rose 7.0% in the quarter and 35.2% since 2Q08, mostly influenced by the successful Oi Ligadores campaign. The start of the Oi Cartão prepaid offer in Region II in May 2009 contributed positively to the addition of 761 thousand users in the quarter. The performance of the prepaid segment in Region II accounts for 40.2% of net additions in the segment.

The post-paid client base rose by 205 thousand quarter-over-quarter and 1,131 thousand since 2Q08, ending June with 5,183 thousand users (15.3% of the total). The Oi Conta Total plan, with 1,276 thousand customers at the end of 2Q09, already amounts to 31% of the post-paid base (29% in 1Q09) in Region I, the only area where it is available.

The 3G mobile internet base, including mini modems and data plans, ended June 2009 with 327 thousand users, with 140 thousand net additions in the quarter.

Oi s market share and penetration rates in June 2009 by region were:

Region I: 30.3% and penetration of 74.0%;

Region II: 16.2% and penetration of 91.8%;

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Region III: 9.0% and penetration of 98.6%;

#### **Table 2** Consolidated Operational Indicators

	2Q08 Pro forma	1009	2Q09	QoQ	YoY
Wireline Services - Oi Fixo	1101011111	100	200	QUQ	101
(a) Lines in Service ( 000)	21,993	21,826	21,753	-0.3%	-1.1%
Residential	15,872	15,576	15,459	-0.8%	-2.6%
Commercial	5,263	5,396	5,442	0.9%	3.4%
Public Telephones	858	854	852	-0.2%	-0.7%
Alternatives Plans ( 000)*	9,061	11,084	11,332	2.2%	25.1%
Proportion of Lines in Service (%)	41.2%	50.8%	52.1%	1.3p.p.	10.9p.p.
ARPU Oi Fixo (R\$)	60.8	58.7	57.3	-2.4%	-5.8%
Broadband Services - Oi Velox					
(b) Broadband Subscribers ( 000)	3,514	3,938	4,066	3.2%	15.7%
Proportion of Lines in Service (%)	15.7%	17.8%	18.5%	0.7p.p.	2.8p.p.
ARPU Broadband (R\$)	48.1	45.1	43.1	-4.4%	-10.4%
Wireless Services - Oi Móvel					
(c) Mobile Subscribers ( 000)	25,314	31,835	33,932	6.6%	34.0%
Pre-Paid Plans	21,263	26,857	28,749	7.0%	35.2%
Post-Paid Plans	4,052	4,978	5,183	4.1%	27.9%
Oi Conta Total ( 000)	783	1,161	1,276	9.9%	63.0%
Market Share Oi (%) - Brazil	19.0%	20.7%	21.3%	0.6p.p.	2.3p.p.
Proportion of Net Additions in Brazil (%)	46.3%	60.7%	35.3%	-25.4p.p.	-11.0p.p.
Monthly Churn rate (%)	2.5%	2.3%	3.5%	1.2p.p.	1.0p.p.
ARPU Oi Móvel (R\$)	24.7	21.1	21.0	-0.5%	-15.0%
Vídeo - Oi TV					
(d) Pay TV Subscribers ( 000)	59	61	62	1.6%	5.1%
RGU - Revenue Generating Unit (a+b+c+d) ( 000)	50,880	57,660	59,813	3.7%	17.6%

<sup>\*</sup> Alternative plans include Planos de Minutos , Plano Economia , Digitronco , PABX Virtual and others.

## 3) Consolidated Financial Results:

## **3.1) Revenue:**

Consolidated gross revenue fell slightly compared with the previous quarter (-0.5%) and grew year-over-year (+2.9%). Again, annual expansion was fueled by the increase in revenues from data services (in spite of aggressive competition mostly in Region II) and from the mobile segment, partly offset by a small reduction in revenue from the traditional wireline segment.

Data and mobile segment revenues became more relevant, presently accounting for 39.3% of the company s consolidated gross revenue.

Table 3 Breakdown of Consolidated Gross Revenue

		Quarter			Ha	lf-Year	%			
R\$ million	2Q08 Pro forma	1009	2009	QoQ (%)	YoY (%)	1H08 Pro forma	1H09	YoY (%)	1H08 Pro forma	1H09
Wireline	8,784	8,972	8,830	-1.6	0.5	17,447	17.802	2.0	81.9	79.4
Local (exc VC1)	3,291	3,289	3,278	-0.3	-0.4	6,609	6,567	-0.6	31.0	29.3
Local Fixed-to-Mobile (VC1)	1,131	1,151	1,129	-1.9	-0.2	2,271	2,281	0.4	10.7	10.2
Long Distance FF + PCS*	1,309	1,222	1,141	-6.6		2,553	2,362	-7.5	12.0	10.5
LD Fixed-to-Mobile (VC2/3)*	363	379	349	-7.9	-3.9	745	728	-2.3	3.5	3.2
Network Usage	242	230	192	-16.5	-20.7	448	422	-5.8	2.1	1.9
Data	1,795	2,079	2,114	1.7	17.8	3,446	4,193	21.7	16.2	18.7
Public Phones	270	249	250	0.4	-7.4	615	499	-18.9	2.9	2.2
Additional Services	233	247	244	-1.2	4.7	468	491	4.9	2.2	2.2
Advanced Voice / Other	150	126	133	5.6	-11.3	291	259	-11.0	1.4	1.2
Wireless	2,085	2,270	2,354	3.7	12.9	3,853	4,624	20.0	18.1	20.6
Services	1,974	2,180	2,254	3.4	14.2	3,654	4,434	21.3	17.2	19.8
Subscriptions	433	534	542	1.5	25.2	823	1,076	30.7	3.9	4.8
Outgoing Calls	818	863	885	2.5	8.2	1,476	1,748	18.4	6.9	7.8
Domestic/Inter. Roaming	42	34	27	-20.6	-35.7	81	62	-23.5	0.4	0.3
Network Usage	520	517	566	9.5	8.8	970	1,082	11.5	4.6	4.8
Data / Value Added	160	233	234	0.4	46.3	304	466	53.3	1.4	2.1
Handset Sales	111	89	100	12.4	-9.9	199	190	-4.5	0.9	0.8
Wireline	8,784	8,972	8,830	-1.6	0.5	17,447	17,802	2.0	81.9	79.4
Wireless	2,085	2,270	2,354	3.7	12.9	3,853	4,624	20.0	18.1	20.6
Total Gross Revenue	10,869	11,242	11,184	-0.5	2.9	21,300	22,426	5.3	100.0	100.0
<b>Consolidated Net Revenue</b>	7,478	7,487	7,302	-2.5	-2.4	14,709	14,789	0.5	69.1	65.9

<sup>\*</sup> Adjusted to adequately reflect revenue from fixed-to-mobile traffic (VC2/3).

#### **Wireline Services:**

Gross revenue from wireline services rose 0.5% from 2Q08. Year to date, revenue climbed especially as a result of growth in data revenue (+17.8%), partially offsetting the reduction in long-distance services and remuneration for network use. It must be noted that in general, the sharp reduction in marketing campaigns in Region II in the first five months of the year hit revenue growth in the wireline segment at that region in the quarter.

## **Local Service:**

Fixed-to-Fixed

(subscription, traffic, connection fee) Revenues from fixed-to-fixed local service were stable compared with 1Q09 and 2Q08. The slight reduction in fixed lines in service was partially offset by greater minute packages in the alternative plans, in an attempt to widen recurring revenue. Compared with 2Q08, revenues were positively influenced by the tariff readjustment of July 2008 (Region I: 2.76%; Region II: 3.0%).

Fixed-to-Mobile:

Smaller traffic had a major impact on revenue for this service compared with the previous quarter. The tariff readjustment of July 2008 kept revenue stable (-0.2%) in the last 12 months.

(VC1)

## Long Distance Services (LD) FF + SMP + VC2 and 3:

The 10.9% reduction in long-distance revenue results from a decrease in year-over-year traffic and a reduction in SMP traffic. We point out that in 2Q08 this type of traffic had been positively influenced by an incentive for Oi-originated long-distance calls, with the inclusion of long distance selection code 31 in the bonus of Oi Ligadores.

### **Remuneration for Network Usage:**

Remuneration for fixed network usage, after R\$117 million eliminations in transactions among group companies, fell R\$38 million in the quarter and R\$50 million from 2Q08, basically due to a decrease in traffic. Comparing with 2Q08, it is evident that during that period calls originated on mobile networks and ended on fixed networks were also included in the mobile bonuses.

#### **Data Communication Services:**

Oi Velox revenues were the highlight in the fixed revenue, helping the quarter-over-quarter (+R\$69 million) and year-over-year comparisons (+R\$349 million). This result stems from growth in the Oi Velox ADSL access base, which has expanded 15.7% year-to-date. We highlight that these services could have performed better were it not for the sharp reduction in marketing campaigns in Region II during this period.

#### **Wireless Segment:**

Gross revenue from wireless services grew R\$84 million and R\$269 million quarter-over-quarter and year-over-year, respectively. The following factors influenced this result:

Subscription revenues increased compared with 1Q09 (+R\$8 million) and with 2Q08 (+R\$109 million), reflecting growth in the average user base and greater minute packages in the post-paid segment;

Revenues from outgoing calls rose due to a strong expansion in the prepaid client base (7.0% quarter-over-quarter and 35.2% year-over-year), boosted by the Oi Ligadores campaign, which began in May in Region II through the prepaid offer Oi Cartão;

Consolidated revenue for mobile network usage ended the quarter at R\$566 million, after eliminating R\$535 million related to intercompany transactions, thus 9.5% and 8.8% higher than the results posted in 1Q09 and 2Q08, respectively, due to a greater average user base;

Data and value-added services revenues were stable in the quarter (+0.4%) but rose 46.3% compared with 2Q08 mostly due to the increase in 3G data subscription services and SMS services. The latter rose due to growth in the average client base, especially the prepaid base.

Average ARPU in the mobile segment (R\$21.0) was similar to that in the previous quarter and 15.0% lower as recorded in 2Q08. The annual reduction was basically driven by the recent relevant increase in Oi s customer base.

## 3.2) Operating Expenses:

Operating expenses in the quarter (excluding depreciation/amortization) fell R\$316 million in the quarter mainly as a result of lower spending on personnel, handset costs and other operating expenses, partially offset by an increase in marketing, third-party services and non-recurring expenses.

There were non-recurring expenses both in 2Q08 and 2Q09. In addition, there were costs and expenses accounted for this quarter that were not present one year ago (non-comparable items), as follows:

- (1) Non-recurring costs and expenses in 2Q09 (R\$126 million) amounting to: consulting expenses related to the acquisition of Brasil Telecom, end of the deferral of subsidies on post-paid handsets, as detailed in the item Handset Costs/ Other COGS), as well as expenses linked to the integration of Oi and BrT;
- (2) Non-comparable items in 2Q09 vs. 2Q08 (R\$287 million) consisting of: start-up in São Paulo and standardization of accounting policies at BrT and Oi.

Excluding the non-recurring effects in 2Q09 and 2Q08, consolidated operating expenses in the quarter vs. 2Q08 would have been stable. Excluding the recurring effects, there would have been a decrease of R\$289 million (-5.9%).

Table 4 Breakdown of Operating Expenses

	Quarter					Half-Year		
	2Q08	_		QoQ	YoY	1H08		YoY
Item - R\$ million	Pro forma*	1Q09	2Q09	(%)	(%)	Pro forma	1H09	(%)
Interconnection	1,346	1,321	1,320	-0.1	-1.9	2,720	2,642	-2.9
Personnel	395	469	476	1.5	20.5	803	945	17.7
Materials	91	97	116	19.6	27.5	198	213	7.6
Handset Costs/Other (COGS)	131	194	150	-22.7	14.5	227	344	51.5
Third-Party Services	1,626	1,745	1,770	1.4	8.9	3,108	3,515	13.1
Marketing	154	129	153	18.6	-0.6	288	283	-1.7
Rent and Insurance	322	389	394	1.3	22.4	626	783	25.1
Provision for Bad Debts	321	398	377	-5.3	17.4	663	776	17.0
Other Operating Expenses (Revenue), Net	657	553	221	-60.0	-66.4	1,056	774	-26.7
TOTAL	5,043	5,295	4,979	-6.0	-1.3	9,690	10,275	6.0

<sup>\*</sup> The pro-forma consolidation was made from Invitel consolidated, the parent company of Brasil Telecom Participações. **Interconnection:** 

Consolidated interconnection costs were stable compared with the previous quarter, and were lower by 1.9% compared with 2Q08 mainly stemming from a reduction in outgoing traffic seen in Region II, given the wireless market share gain in this region (+1.9 percentage point).

#### Personnel:

Higher personnel expenses in the quarter (1.5%) due to the administrative restructuring that had taken place during the period. Compared with 2Q08, growth of 20.5% is basically due to: (a) an increase in the number of employees, which rose 11% in twelve months, especially in the call center (b) salary readjustment that took place at the end of last year; (c) an increase in spending generated by the integration with Brasil Telecom.

The increase in employees compared with 2Q08 stems from the launch and expansion of operations in São Paulo, as well as from Decree 6,523 (customer service regulation) in force since December 2008.

Personnel	2Q08	1Q09	2Q09
TNL	10,363	10,940	11,113
BRT	17,828	20,581	20,125
Fixed / Mobile	5,809	5,417	4,685
Call Center	12,019	15,164	15,440
Total	28,191	31,521	31,238

#### Handset Costs and Others (COGS):

Cost of goods sold (COGS) were affected by the non-cash cost when deferral of subsidies ended on post-paid handsets starting at the beginning of this year. Previously, the subsidy on post-paid handsets sold in the retail market was deferred at an average unit cost of R\$300, which was feasible due to the penalty customers paid for early cancellations or for migrating to a prepaid plan. This subsidy used to be amortized in 12 months. Currently, only the post-paid handsets sold in the corporate segment follow this procedure.

## **Third-Party Services:**

Spending on third-party services rose R\$25 million in the quarter and R\$144 million compared with 2Q08.

Compared with the previous quarter, growth stemmed from:

Higher spending on plant maintenance;

A rise in commissions, basically as a result of higher Oi Velox sales. Compared with 2Q08 there was:

Higher spending on plant maintenance, in addition to growth in the broadband user base and the increase generated by the mobile start-up in São Paulo;

Greater spending on commissions, mostly linked to the rise in Oi Velox and Oi Conta Total sales, and to the mobile start-up in São Paulo;

Higher call center expenses in Regions I and III stemming from the start-up in São Paulo, in addition to the impact of the demands brought by Decree 6,523.

## Marketing:

Marketing expenses climbed R\$24 million in the quarter mostly due to spending on offers and the unification of the Oi brand in Region II. This expense was stable year-over-year.

#### **Provisions for Bad Debts:**

Provision for bad debts shrank 5.3% in the quarter, mostly as a result of an improvement in the corporate segment, and accounted for 3.4% of consolidated gross revenue. Year to date, 17.4% growth was fueled by the standardization of accounting policies of Oi and BrT.

## Other Operating Expenses (Income):

Other operating expenses fell R\$332 million and R\$436 million compared with 1Q09 and 2Q08, respectively. Excluding the non-recurring effects in 2Q08, there was a year-over-year reduction due to smaller provisions for contingencies , especially civil and tax contingencies, and the reversion of the provision for employee profit sharing.

This item s reduction in the quarter also stems from smaller contingencies (mainly labor and tax-related) and from the reversion effect mentioned previously.

## 3.3) Other Items in the Consolidated Result:

#### **EBITDA:**

Table 5 Adjusted EBITDA and Adjusted EBITDA Margin

	Adjusted	Qı	uarter	Half-Year Adjusted				
TNL Consolidated	2Q08 Pro forma	Adjusted 1Q09	Adusted 2Q09	QoQ	YoY	1H08 Pro forma	Adjusted 1H09	YoY
EBITDA (R\$ Mn)	2,623	2,377	2,449	3.0%	-6.6%	5,207	4,826	-7.3%
Margin %	35.1%	31.7%	33.5%	1.8 p.p.	-1.6 p.p.	35.4%	32.6%	-2.8 p.p.
TMAR Consolidated	Adjusted 2Q08 Pro forma	Adjusted 1Q09	Adusted 2Q09	QoQ	YoY	Adjusted 1H08 Pro forma	Adjusted 1H09	YoY
EBITDA (R\$ Mn)	2,638	2,389	2,459	2.9%	-6.8%	5,244	4,848	-7.6%
Margin %	35.4%	32.0%	33.8%	1.8 p.p.	-1.6 p.p.	35.7%	32.9%	-2.8 p.p.
BrTP Consolidated	Adjusted 2Q08	Adjusted 1Q09	Adusted 2Q09	QoQ	YoY	Adjusted 1H08	Adjusted 1H09	YoY
EBITDA (R\$ Mn)	1,007	910	1,030	13.2%	2.3%	1,962	1,940	-1.1%
Margin %	35.2%	32.9%	38.9%	6.0 p.p.	3.7 p.p.	34.7%	35.8%	1.1 p.p.
BrTO Consolidated	Adjusted 2Q08	Adjusted 1Q09	Adusted 2Q09	QoQ	YoY	Adjusted 1H08	Adjusted 1H09	YoY
EBITDA (R\$ Mn)	981	917	1,033	12.6%	5.3%	1,927	1,951	1.2%
Margin %	34.3%	33.1%	39.0%	5.9 p.p.	4.7 p.p.	34.1%	36.0%	1.9 p.p.

 $<sup>^{</sup>st}$  The pro-forma consolidation was made from Invitel consolidated, the parent company of BrTP.

Consolidated adjusted EBITDA totaled R\$2,449 million, 6.6% less compared with the pro-forma consolidated EBITDA for 2Q08 and 3.0% higher than that in the previous quarter. The year-over-year decrease was mainly a result of higher costs due to the São Paulo start-up and to the standardization of the accounting policies at Oi and BrT. These items did not exist last year. Excluding such effects, EBITDA would have remained stable compared with 2008.

TNL PCS (Oi Mobile) reported a R\$399 million EBITDA, an amount that includes non-recurring (and non-cash) items of R\$60 million, related to the end of the post paid handset subsidies. Still, this is R\$109 million higher than the amount recorded in the previous quarter due to growth in revenue generated by the increase in the user base combined with stable costs. However, there was a year-over-year reduction stemming from the São Paulo start-up and the end of the deferral of subsidies on post-paid handsets (retail). Excluding these effects, EBITDA would have reached R\$556 million (32.6% margin), equaling 13.9% growth.

### **Net Financial Income (Expenses):**

Consolidated net financial expenses amounted to R\$496 million in 2Q09, representing a R\$134 million decrease in the quarter. However, it rose by R\$427 million compared with 2Q08. In the quarter, the result was influenced mainly by a foreign exchange gain over not hedged debt, given the real appreciation versus the U.S. dollar (15.7%) and the Japanese Yen (13.2%). Compared with 2Q08, growth occurred due to a greater average debt volume, combined with higher borrowing costs in the Brazilian market since 3Q08.

**Table 6** Net Financial Income (Expenses)

	2Q08	Quarter	Half-Year 1H08		
R\$ Million	Pro forma	1Q09	2Q09	Pro forma	1H09
Financial Income	420	407	455	892	862
Interest on financial investments	245	205	206	485	411
Other financial income	175	203	248	407	451
Financial Expenses	(490)	(1,037)	(951)	(1,130)	(1,988)
Interest on loans and financing	(317)	(625)	(650)	(597)	(1,275)
Foreign exchange effect on loans and financing	94	(85)	10	(15)	(75)
Monetary and Exchange Variations	387	184	795	243	979
Currency Swap Results	(293)	(269)	(785)	(259)	(1,054)
Other Financial Expenses	(267)	(328)	(310)	(518)	(638)
Banking Fees (including CPMF)	(30)	(47)	(57)	(64)	(104)
Monetary restatement of provisions for contingencies	(102)	(125)	(109)	(195)	(234)
IOF, PIS and Cofins taxes on financial income	(22)	(15)	(8)	(43)	(23)
Others	(112)	(141)	(136)	(215)	(277)
Net Financial Income (Expenses)	(69)	(630)	(496)	(237)	(1,126)

<sup>\*</sup> The pro-forma consolidation was made from Invitel consolidated, the parent company of BrTP.

## **Depreciation/Amortization:**

Depreciation and amortization in the wireline segment climbed 14.9% and 17.4% from 1Q09 and 2Q08, respectively. The increase in amortization resulted mainly from the reassessment of BrTP s shareholders equity at market prices. The preliminary report defined that part of the premium was based on goodwill,

therefore without amortization. According to new analyses, this should represent a concession surplus for the rendering of telephony services, thus amortized over 17 years, as stableshed by the corporate and fiscal legislation. This revaluation led to the recording of past amounts.

Depreciation in the wireless segment rose 14.2% compared with 2Q08 due to higher investments made since 2008 for the start-up in São Paulo and the beginning of amortization of 2G and 3G licenses.

**Table 7 Depreciation and Amortization** 

			Half-Year					
	2Q08				YoY	1H08		YoY
R\$ million	Pro forma*	1Q09	2Q09	QoQ (%)	(%)	Pro forma	1H09	(%)
Fixed Line / TNL	914	934	1,073	14.9	17.4	1,818	2,007	10.4
Depreciation	807	868	855	-1.5	5.9	1,690	1,723	2.0
Amortization of Goodwill	107	67	218	225.4	103.7	128	284	121.9
Mobile Business	332	372	379	1.9	14.2	618	<b>751</b>	21.5
Depreciation	235	293	301	2.7	28.1	440	594	35.0
License/Deferred Amortization	97	78	78	0.0	-19.6	178	157	-11.8
Total	1,246	1,306	1,452	11.2	16.5	2,436	2,758	13.2

<sup>\*</sup> The pro-forma consolidation was made from Invitel consolidated, the parent company of BrTP.

## **Net Earnings:**

The company recorded net losses earnings in the amount of R\$146 million in 2Q09. This result was hit mainly by temporary fiscal effects due to amortizations of the goodwill generated by the acquisition of BrT, which was caused by our corporate ownership structure then. This distortion will disappear when BrT s corporate structure is streamlined, in accordance with the Material Fact of July 15, 2009.

**Table 8** Net Earnings

	2Q08		Quarter			1H08	alf-Year	
TNL	Pro Forma	1Q09	2Q09	QoQ	YoY	Pro forma	1H09	YoY
Net Earnings (R\$ Mn)	288	11	-146	-1427.3%	-150.7%	852	-135	-115.8%
Net Margin	3.9%	0.1%	-2.0%	-2.1p.p.	-5.9p.p.	5.8%	-0.9%	-6.7p.p.
Earnings per Share (R\$)	0.755	0.028	-0.382	-1464.3%	-150.6%	2.230	-0.353	-115.8%
Earnings per ADR (US\$)	0.435	0.016	-0.184	-1250.0%	-142.3%	1.315	-0.161	-112.2%
	2Q08					1H08		
TMAR	Pro Forma	1Q09	2Q09	QoQ	YoY	Pro forma	1H09	YoY
Net Earnings (R\$ Mn)	411	2	-178	-9000.0%	-143.3%	1,043	-175	-116.8%
Net Margin	5.5%	0.0%	-2.4%	-2.4p.p.	-7.9p.p.	7.1%	-1.2%	-8.3p.p.
Earnings per Share (R\$)	1.725	0.010	-0.745	-7550.0%	-143.2%	4.376	-0.735	-116.8%
BrTP	2Q08	1Q09	2Q09	QoQ	YoY	1H08	1H09	YoY
Net Earnings (R\$ Mn)	268	-23	-449	-1852.2%	-267.5%	518	-473	-191.3%
Net Margin	9.4%	-0.8%	-17.0%	-16.2p.p.	-26.4p.p.	9.2%	-8.7%	-17.9p.p.
BrTO	2Q08	1Q09	2Q09	QoQ	YoY	1H08	1H09	YoY
Net Earnings (R\$ Mn)	321	-80	-722	-802.5%	-324.9%	645	-802	-224.3%

Net Margin 11.2% -2.9% -27.3% -24.4p.p. -38.5p.p. 11.4% -14.8% -26.2p.p.

\* The pro-forma consolidation was made from Invitel consolidated, the parent company of BrTP.

## 4) DEBT AND CAPITAL EXPENDITURE:

#### 4.1) <u>Debt:</u>

Consolidated net debt rose by R\$2,442 million in 2Q09 to end the quarter at R\$21,638 million, or 2.2x adjusted EBITDA in the last 12 months. This growth results from a cash disbursement made during the quarter for the payment of ON shares acquired in the Mandatory Tender Offer taken place on June 23, 2009, which led to a total payment of R\$2,656 million to minority shareholders of Brasil Telecom.

Debt borrowed in foreign currencies and swaps accounted for 21.6% of total debt at the end of June 2009. However, at the end of the quarter the company s consolidated exposure to foreign exchange was 1.7% of total gross debt, equaling US\$225 million, or R\$498 million in June 2009, due to hedging operations. We note that debt payments through February 2011 are covered by hedging contracts and a cash balance kept in dollars.

The average cost of debt in the second quarter 2009 equaled 115% of the CDI interbank rate for local currency debt and USD Libor + 5% p.a. for debt in foreign currencies. For the quarter, however, the effective debt cost including hedging operations was 11.45% p.a., equating to 105% of the CDI rate. In the quarter, debt costs were influenced by the real rising against other currencies, which contributed to reduce the cost of debt that was still exposed to foreign exchange variation. The reduction in interest rates in 2009 also had a positive impact on debt costs, provided that after hedging operations much of the debt was linked to floating rates (about 97% of total debt).

Table 9 - Debt - TNL Consolidated\*

				% Gross
R\$ million	Jun/08	Mar/09	Jun/09	Debt
Short Term	2,186	5,919	6,760	22.8%
Long Term	10,966	19,952	22,847	77.2%
Total Debt	13,152	25,872	29,607	100.0%
In Local Currency	9,535	21,127	23,198	78.4%
In Foreign Currency	2,452	4,053	5,152	17.4%
Swaps	1,166	692	1,256	4.2%
(-) Cash and ST investments	(7,430)	(6,676)	(7,968)	26.9%
(=) Net Debt	5,723	19,196	21,638	73.1%

<sup>\*</sup> Data for June 2008 does not include the consolidation of BrT

Table 10 - Debt - TMAR Consolidated\*

R\$ million	Jun/08	Mar/09	Jun/09	% Gross Debt
Short Term	1,570	5,560	6,404	21.7%
Long Term	10,305	20,201	23,165	78.3%
Total Debt	11,875	25,761	29,569	100.0%
In Local Currency	9,535	21,790	24,916	84.3%
In Foreign Currency	1,633	3,458	3,613	12.2%
Swaps	707	514	1,040	3.5%
(-) Cash and ST investments	(6,657)	(6,137)	(7,523)	25.4%
(=) Net Debt	5,218	19,624	22,046	74.6%

<sup>\*</sup> Data for June 2008 does not include the consolidation of BrT

Table 11 - Debt - BrTP Consolidated

				% Gross
R\$ million	Jun/08	Mar/09	Jun/09	Debt
Short Term	517	921	957	19.8%
Long Term	3,702	3,983	3,867	80.2%
Total Debt	4,219	4,904	4,824	100.0%
In Local Currency	3,301	4,019	3,999	82.9%
In Foreign Currency	547	678	587	12.2%
Swaps	371	208	237	4.9%
(-) Cash and ST investments	(3,080)	(1,857)	<b>(1,867)</b>	38.7%
(=) Net Debt	1,140	3,047	2,957	61.3%

Table 12 - Debt - BrTO Consolidated

				% Gross
R\$ million	Ju	ın/08 Ma	r/09 Jun/(	09 Debt
Short Term		517	921 95	57 19.8%
Long Term	3	3,702	,983 3,86	67 80.2%
Total Debt	4	,219 4	,904 4,82	24 100.0%
In Local Currency	3	3,301 4	,019 3,99	99 82.9%
In Foreign Currency		547	678 58	37 12.2%
Swaps		371	208 23	37 4.9%
(-) Cash and ST investments	(1	,702) (1	,603) (1,61	14) 33.5%
(=) Net Debt	2	2,517 3	,301 3,21	10 66.5%
(=) Net Debt	2	2,517 3	,301 3,21	10 66.5%

The schedule for the amortization of long-term consolidated gross debt is shown in the table below:

Table 13 - Schedule for the Amortization of Long-Term Consolidated Gross Debt

						2015	
(R\$ million)	2010	2011	2012	2013	2014	onwards	Total

Gross Debt amortization	4,696	5,436	4,087	3,092	1,843	3,693	22,847
Foreign Currency Amortization	380	699	378	586	699	2,230	4,972
Local Currency Amortization	4,316	4,737	3,709	2,506	1,144	1,463	17,875

The March 23, 2009 Ordinary General Meeting approved the public issuance by TMAR of simple non-convertible debentures. The issuance took place on April 6, 2009 and was effected in May 2009 in the amount of R\$2,571,677 thousand. The issuance involved 2,571,677 debentures in two series at a unit price of R\$1,000.00, as detailed below:

		Total		
		Issued		
		( <b>R</b> \$		
	Nbr. of Debentures	million)	Rate	Maturity
1 <sup>st</sup> series	964,409	R\$ 964.4	115% of CDI	May 2011
2 <sup>nd</sup> series	1,607,268	R\$ 1,607.3	120% of CDI	April 2012
Total	2,571,677	R\$ 2.571.7		

This issuance aimed to extend TMAR s debt, whereas before, maturities were concentrated in 2009 and 2010 due to short-term borrowings carried out to help acquire Brasil Telecom Participações.

## 4.2) Capital Expenditure:

Consolidated capital expenditure totaled R\$940 million in 2Q09, 3.9% higher than that in the previous quarter and 63.8% smaller than that in 2Q08. Capex in 2Q09 accounted for 13% of consolidated net revenue, of which R\$466 million were earmarked to the mobile segment (49.6%) and R\$473 million to the fixed segment (+50.4%).

Capital expenditure in the fixed segment was 40.2% lower than that in 2Q08, basically as a result of the high sum invested in the expansion of coverage and capacity of the broadband platform, as well as an investment to adapt the network to number portability, which started in September 2008.

In the wireless segment, capital expenditure rose 21.4% in the quarter, especially for the expansion and improvement of the network. Year-over-year, the reduction (-74.2%) was influenced by the registration of licenses in April 2008 for the exploration of 3G network in regions I, II and III of the PGA (General Plan of Authorizations), and by investments directed to the São Paulo start-up.

Table 14 Capital Expenditure

	Quarter			Half-Year				
	2Q08			QoQ	YoY	1H08		YoY
R\$ million	Pro forma*	1Q09	2Q09	(%)	(%)	Pro forma*	1H09	(%)
Wireline	791	521	473	-9.2	-40.2	1,446	995	-31.2
Growth & Quality	310	230	214	-7.0	-31.0	508	444	-12.6
Data / Communic. Systems / Other	481	291	259	-11.0	-46.2	938	551	-41.3
Wireless	1,808	384	466	21.4	-74.2	1,959	850	-56.6
Expansion and Quality	453	384	466	21.4	2.9	604	850	40.7
2G / 3G Licenses	1,355	0	0			1,355	0	
TOTAL	2,599	905	940	3.9	-63.8	3,406	1,845	-45.8

## 5) Additional Information:

## 5.1) Acquisition of Brasil Telecom Participações Events Taken Place in 2Q09

## a) Outcome of the Tag Along Offer

On June 23, 2009 TMAR acquired R\$2,655.9 million in common shares of BrTP and BrTO through its indirect subsidiaries Copart 1 Participações S.A. and Copart 2 Participações S.A. at Voluntary Tender Offers:

	BrTP	BrTO
ONs	40,452,227	630,872
% of ONs	78.61%	27.67%
Price per Share	R\$ 64.71	R\$ 60.64
Total Amount (R\$ million)	2,617.66	38.26

Following the Public Offerings, the total amount spent on the acquisition of BrTP is below:

Cash disbursement and total value	Amount
Acquisition of preferred shares in the market	R\$ 2.3 billion
Acquisition of preferred shares at Tender Offer for preferred shares	R\$ 1.0 billion
Acquisition of control	R\$ 5.4 billion
Mandatory Tender Offer	R\$ 2.7 billion
Total paid	R\$ 11.4 billion
Invitel debt	R\$ 1.0 billion
Total	R\$ 12.4 billion

The capital of both companies is thus composed as follows:

4 <sup>-</sup>				
treasury	shareholders	%	outstanding	%
132,550,888	121,545,213	91.7	11,005,675	8.3
229,937,525	76,645,842	33.3	153,291,683	66.7
362,488,413	198,191,055	54.7	164,297,358	45.3
Capital exc	Controlling		Shares	
treasury	shareholders	%	outstanding	%
249,597,049	247,948,052	99.3	1,648,997	0.7
298,121,684	179,867,686	60.3	118,253,998	39.7
547,718,733	427,815,738	<b>78.1</b>	119,902,995	21.9
	229,937,525 <b>362,488,413</b> Capital exc treasury 249,597,049 298,121,684	132,550,888 121,545,213 229,937,525 76,645,842 362,488,413 198,191,055 Capital exc treasury shareholders 249,597,049 247,948,052 298,121,684 179,867,686	132,550,888 121,545,213 91.7 229,937,525 76,645,842 33.3 362,488,413 198,191,055 54.7  Capital exc treasury 249,597,049 247,948,052 99.3 298,121,684 179,867,686 60.3	132,550,888     121,545,213     91.7     11,005,675       229,937,525     76,645,842     33.3     153,291,683       362,488,413     198,191,055     54.7     164,297,358       Capital exc treasury shareholders treasury 249,597,049     247,948,052     99.3     1,648,997       298,121,684     179,867,686     60.3     118,253,998

Shareholder structure as of June 23, 2009

The absence of the holders of 8.3% in Brasil Telecom Participações S.A. common shares and of 0.7% in Brasil Telecom S.A. amounted to R\$812.2 million in savings for the company.

### b) Goodwill generated in the Acquisition

As a result of the payments for the acquisition of Brasil Telecom Participações and Brasil Telecom S.A., a total original value of R\$8,282,349,832.80 was accounted for as premium. In June 2009 this amount was accounted for at the holding companies created specifically for the acquisition Copart 1 and Copart 2. The existing premium at Invitel and Solpart (original value of R\$690,834,984.31 million) must be added to the premium described above, thus leading the total premium the group will amortize to R\$8,973,184,817.11.

When the holding companies are incorporated by BrTP, the premium originally registered at Copart 1, Invitel and Solpart in the amount of R\$8,235,520,378.00 will be amortized at BrTP. The premium that was originally recorded at Copart 2 in the amount of R\$737,664,439.11 will be amortized at BrTO.

Premiums are based on the surplus value of the fixed assets on BrTO s concession right to provide wireline services (STFC). The amount related to the surplus value of the fixed assets, which accounts for R\$2,105,290,148.56 (23.5%) will be amortized in 7 years for accounting and fiscal purposes. The amount related to the licenses, in the amount of R\$6,867,894,668.55 (76.5%) will be amortized in 17 years, either for accounting and tax purposes, or until the end of the STFC concession contract at BrTO.

### c) First Stage of the Corporate Structure Simplification

Extraordinary General Meetings took place at many holding companies on July 31, 2009, setting off the corporate reorganization process announced in a Material Fact of April 25, 2008 (when the acquisition of Brasil Telecom was announced). In the end, this will concentrate all remaining shareholders of BrTP and BrTO in Telemar.

This first stage had the goal of removing certain intermediary companies that were indirectly controlled by Telemar from the control structure of BrTP and BrTO (see organization chart on the following page), pursuant to the following stages concluded on July 31, 2009:

- (i) incorporation of Invitel by its subsidiary Solpart Participações S.A., with Solpart absorbing Invitel and the subsequent termination of Invitel;
- (i) incorporation of Invitel by its parent company Copart 1 Participações S.A., with Copart 1 absorbing Solpart and the subsequent termination of Solpart;
- (iii) incorporation of Copart 1 by BrTP, with BrTP absorbing Copart 1, without an increase in the capital of BrTP, through which Coari, which had all Copart 1 shares, received shares of BrTP in exchange for its shares of Copart 1, which was terminated; and
- (iv) incorporation of Copart 2 Participações S.A. ( Copart 2 ) by BrTO, absorbing Copart 2 without increasing the capital of BrTO. It thus owns all Copart 2 shares and received BrTO shares in exchange for shares of Copart 2, which was terminated.

## **Shareholder Structure Before Meetings of July 31 2009**

#### Shareholder Structure after Meetings of

\*The numbers don t contemplate tresuary s shares

More information is available at:

http://www.novaoi.com.br/ArquivosEstaticos/RI/documentos/comunicados/2009.07.15 Fato%20Relevante incorporações%20intermediarias ingles.pdf

The Incorporations did not change the number of shares in the capital of BrTP and BrTO. The substitution of BrTP and BrTO shares for Telemar shares, already announced on April 25, 2008 are also maintained (already adjusted to dividends and IoC declared from April 25, 2008 through July 31, 2009).

Substitution						
1 BRTO3 receives	0.4388445 TMAR3					
1 BRTP3 receives	0.5349947 TMAR3					
1 BRTO4 receives	0.2764830 TMAR5					
	0.0754842 TMAR3					
1 BRTP4 receives						
	0.2514940 TMAR5					

## D) Next steps In the Groups s Corporate ReStructuring

On August 12, 2009 a Material Fact informed that in the coming 45 days Extraordinary General Meetings will be assembled for the incorporation of BrTP by BRTO, pursuant to the Material Fact of April 25, 2008.

The documents can be viewed at:

http://www.novaoi.com.br/ArquivosEstaticos/RI/documentos/comunicados/2008.25.04\_Fato%20Relevante%20TNL\_TMAR-TmarPart\_Ingles.pdf

#### E) Launch of Oi Mobile Offers in Region II

Following the successful launch of prepaid plans on April 24, 2009 through the Ligadores campaign, which introduced the Oi brand in Region II, Oi Controle post-paid offer was launched on June 22, 2009 and the Oi Conta offer was launched on July 5, 2009.

Oi Controle is a hybrid plan with a R\$34.90 allowance (R\$1.04 per additional minute). When the allowance ends, it switches to a prepaid plan and the client recharges the account as needed. In the launch offer, advantages such as monthly bonus between R\$600 and R\$750 were given on local and long-distance calls to any Oi (via codes 31 and 14), SMS to any operator and R\$150 credit in 10 credit card installments for any purchase or in order to decrease the allowance amount.

The launch campaign for the Oi Conta plans, valid for additions up to September 1, 2009, with allowances from R\$49.90 to R\$319.90 and monthly bonus of 1000 minutes on calls within Oi s fixed and mobile networks and 1000 SMS. In addition, customers are entitled to credits from R\$300 to R\$650 in 10 installments depending on the plan.

## 5.2) Corporate Restructuring of TMAR Participações

Telemar Participações S.A. advanced its restructuring process by informing that on July 3, 2009 the dissolution of Fiago Participações S.A. was approved, with the assets partitioned among its shareholders Previ, Fundação Atlântico de Seguridade Social (FASS), Petros and Funcef.

Following the approval of the dissolution of Fiago, the capital of TmarPart is thus divided as follows:

	% of Total
	Capital
AG Telecom Participações S.A. / Luxemburgo Participações S.A.	19.325%
LF Tel S.A.	19.325%
FASS	11.490%
BNDESPar	31.383%
Previ	12.948%
Funcef	2.790%
Petros	2.739%
Total	100.00%

## 5.3) Dividends Dates for TNLP and TMAR

TNLP and TMAR shares started to be traded ex- dividends from July 1, 2009, as approved at the Ordinary General Meetings of April 14, 2009. Investors who owned shares on June 30, 2009 will be entitled to receive dividends, whose payment will be announced by the companies up to the end of the fiscal year.

	R\$ per share (accrued until June 30, 2009)	Nbr. of shares (*)	Total Amount (R\$)
TNLP3 (ON)	2.07931191	127,575,583	265,269,429.02
TNLP4 (PN)	2.07931191	254,849,168	529,910,910.00
TOTAL		382,424,751	795,180,339.02
IOIAL		302,424,731	793,160,339.02
	R\$ per share (accrued until	Nbr. of	Total Amount
TMAD2 (ON)	June 30, 2009)	shares (*)	(R\$)
TMAR3 (ON)	3.27691779	107,063,093	350,836,954.10
TMAR5 (PN)	3.60460957	130,263,795	469,550,122.08
TOTAL			

## 5.4) BRTP and BRTO payment of Interest on Capital

On August 7, 2009, the Board of Directors of Brasil Telecom Participações and Brasil Telecom approved the beginning of the payment of Interest on Capital credited to shareholders during 2008 in the total gross amounts of R\$264.8 million for BRTP and R\$324.3 million for BRTO. Payment started on August 10, 2009.

## BRTP R\$264.8 million

Declaration Date	Date of Exc-IOC	Gross Amount per share (R\$) ON/PN	Amount Net of Income Tax per share (R\$) ON /PN	Total Gross Amount (R\$)
March 31, 2008	April 9, 2008	0.5159	0.4385	187,000,000.00
December 29, 2008	December 30, 2008	0.2146	0.1824	77,800,000.00

#### BRTO R\$324.3 million

		Gross Amount per share (R\$)	Amount Net of Income Tax per share (R\$)	Total Gross Amount
Declaration Date	Date of ExcIOC	ON /PN	ON /PN	(R\$)
March 31, 2008	April 9, 2008	0.4476	0.3805	245,000,000.00
December 29, 2008	December 30, 2008	0.1448	0.1231	79,300,000.00

**5.5) Form 20-F** 

On July 13, 2009, Tele Norte Leste Participações, Brasil Telecom Participações and Brasil Telecom S.A. filed the 20-F form with the Securities Exchange Commission and Comissão de Valores Mobiliários. The report is available in English at:

#### TNE:

http://www.novaoi.com.br/ArquivosEstaticos/RI/documentos/relatoriosfinanceiros/20F/portugues/TNL\_%2020-F%202008\_FINAL.pdf

## **BRP**:

http://www.mzweb.com.br/brasiltelecom/web/arquivos/BRP\_20F\_20090715\_eng.pdf

### BTM:

http://www.mzweb.com.br/brasiltelecom/web/conteudo en.asp?idioma=1&tipo=5765&conta=44&id arquivo=29944&extensao=pdf

#### 5.6) DTH Launch

On July 15, 2009, the company s DTH services were officially launched commercially, initially available only in the State of Rio de Janeiro. It exceeded the company s expectations. The service is available through a main package where 26 channels are offered for R\$29.90 (regular price is R\$49.90) and it may reach as many as 57 channels. During the first week sales exceeded the original forcast, which led us to reassess the original business plan.

After the launch in Rio de Janeiro, Oi expects to expand the service across the country gradually. Within one year Oi TV is expected to be offered in the whole of Brazil.

## 5.7) LAW # 11,638/2007 RELATED TO THE ELABORATION AND DISCLOSURE OF FINANCIAL STATEMENTS

On December 28, 2007, Law 11,638/07 was put into effect and added new provisions to and modified Corporate Law 6,404/1976. This Law set a number of alterations to accounting practices and to the preparation of financial statements, aiming to align them with International Financial Reporting Standards (IFRS). Therefore, it attributed to the CVM the power to issue accounting norms and procedures for joint stock companies.

On December 3, 2008, the Provisional Measure 449/2008, with the force of law, instituted the RTT Transitional Tax Regime for the accounting of earnings, which deals with tax adjustments stemming from new accounting methods and criteria introduced by Law 11,638/2007, and introduces changes to Law 6,404/1976.

The following table shows the reconciliations of the financial and income statements announced on June 30, 2008, pursuant to Law 11,638/2007 in order to allow its comparison with the quarter ended June 30, 2009.

TNL Consolidated (R\$ million)	Shareholder s Equity on June 30, 2008	Result on June 30, 2008
Original balance	11,408	734
Financial instruments	8	18
Financial lease	13	3
Grants and government support	86	86
Stock-based remuneration		-27
Income tax and social contribution on the total adjustment	-7	-7
Minority interest effect	-12	-12
Equity accounting on the adjustments of Law 11,638/07 and Provisional Measure 449/08	-4	58
Balance after Law 11,638/07	11,492	853

BrTP Consolidated (R\$ million)	Shareholder s Equity on June 30, 2008	Result on June 30, 2008
Original balance	5,605	517
Financial instruments	-1	-2
Financial lease	-6	2
Grants and government support		
Stock-based remuneration	-26	-12
Income tax and social contribution on the total adjustment	25	-6
Minority interest effect	22	-1
Equity accounting on the adjustments of Law 11,638/07 and Provisional Measure 449/08 Deferred		
Assets	-60	20
Balance after Law 11.638/07	5.559	518

## 6) Financial Statements

## 6.1) <u>Tele Norte Leste Participações</u> <u>TNLP Consolidate</u>d

R\$ Million

	2Q08			1H08	
Income Statement	Pro forma	1Q09	2Q09	Pro forma	1H09
Wireline Services Revenues	8,783.9	8,972.3	8,829.6	17,446.8	17,801.9
Local Services	4,421.8	4,440.5	4,407.2	8,879.7	8,847.7
Subscription Charges	2,711.8	2,762.3	2,751.3	5,428.3	5,513.6
Local Traffic	549.4	505.8	494.8	1,121.2	1,000.6
Installation Fees	23.7	18.6	29.6	47.6	48.2
Collect Calls	2.2	1.6	1.8	4.3	3.4
Other Local Revenues	3.6	0.7	0.7	7.7	1.4
Fixed-to-Mobile (VC1)	1,131.2	1,151.5	1,129.1	2,270.5	2,280.6
Long Distance	1,672.0	1,600.4	1,489.6	3,297.7	3,090.1
- C	·	·	·	· ·	·
Intra-State	778.2	703.2	665.2	1.514.6	1.368.4
Inter-State	164.8	144.9	144.0	325.6	288.9
Inter-Regional	337.9	352.2	311.3	658.9	663.4
International	27.6	21.6	20.1	53.7	41.6
Fixed-to-Mobile (VC2 and VC3)	363.4	378.6	349.1	744.9	727.7
Advanced Voice	87.2	80.6	66.9	175.0	147.5
Public Telephones	269.8	249.1	250.0	615.3	499.1
Additional Services	232.7	247.1	243.6	468.3	490.7
1.00.00.00.00.00.00.00.00.00.00.00.00.00	202.7	21,11	2.5.0	10012	.,,,,,
Network Usage Remuneration	241.9	229.8	192.5	448.2	422.2
Data Transmission Services	1,795.4	2,079.3	2,113.7	3,446.3	4,193.0
	2,7,227.	_,	_,,	2,110.0	1,22210
ADSL (Velox)	818.0	1,097.7	1,167.4	1,528,4	2,265.1
Leased Lines (EILD)	228.1	239.2	234.9	458.3	474.1
Leased Lines (SLDD/SLDA)	152.0	150.3	144.5	296.6	294.8
IP Services	217.1	238.8	235.5	426.7	474.3
Packet switch and frame relay	122.4	104.9	108.1	247.4	212.9
Other Data Services	257.8	248.5	223.2	488.9	471.7
Other Wireline Services	63.2	45.4	66.1	116.3	111.5
Other Witchine Services	03.2	13.1	00.1	110.5	111.0
Wireless Services Revenues	2,084.9	2,269.6	2,354.1	3,853.0	4,623.7
WHICESS DELVICES REVENUES	2,004.9	2,207.0	2,334.1	3,033.0	4,043.7
Subscription Charges	433.2	534.0	541.9	822.8	1,075.9

Outgoing Calls	817.6	862.6	885.0	1,476.5	1,747.6
Domestic/International Roaming	42.3	34.4	27.4	81.1	61.8
Network Usage Remuneration	520.2	516.6	565.6	969.7	1,082.2
Data / Value Added Services	160.2	232.6	233.8	303.6	466.4
Handset Sales	111.4	89.5	100.3	199.4	189.8
<b>Gross Operating Revenue</b>	10,868.9	11,241.9	11,183.6	21,299.8	22,425.6
•	•	,		ŕ	·
Taxes and Deductions	(3,391.2)	(3,754.7)	(3,881.5)	(6,591.0)	(7,636.2)
	(0,0000)	(0,10111)	(0,00010)	(0,0)	(1,000.12)
Net Operating Revenue	7,477.7	7,487.2	7,302.1	14,708.8	14,789.4
Tet Operating Revenue	7,477.7	7,407.2	7,502.1	14,700.0	14,702.4
Operating Expenses	(5,043.0)	(5,295.3)	(4,979.5)	(9,689.6)	(10,274.8)
Cost of Services	(1,360.0)	(1,552.0)	(1,652.0)	(2,663.3)	(3,204.0)
Cost of Goods Sold	(1,300.0)	(1,332.0)	(1,032.0)	(226.9)	(3,204.0)
Interconnection Costs	(1,345.6)	(1,321.4)	(1,320.5)	(2,720.4)	(2,641.9)
Selling Expenses	(1,158.4)	(1,347.4)	(1,333.7)	(2,266.9)	(2,681.1)
General and Administrative Expenses	(579.1)	(573.3)	(563.5)	(1,122.9)	(1,136.8)
Other Operating (Expenses) Revenue, net	(468.8)	(307.1)	40.1	(689.2)	(267.0)
Omer Operating (Expenses) Revenue, ner	(+00.0)	(307.1)	40.1	(00).2)	(207.0)
DDIMD 4	2.424.5	2 101 0	2 222 5	5.010.2	4.51.4.5
EBITDA	2,434.7	2,191.9	2,322.7	5,019.2	4,514.5
M ! 07	32.6%	29.3%	31.8%	34.1%	30.5%
Margin %	32.070				
Margin % Depreciation and Amortization					
Depreciation and Amortization	(1,246.1)	(1,305.9)	(1,452.3)	(2,436.0)	(2,758.2)
Depreciation and Amortization	(1,246.1)	(1,305.9)	(1,452.3)	(2,436.0)	(2,758.2)
Depreciation and Amortization  EBIT	(1,246.1) <b>1,188.5</b>	(1,305.9) <b>885.9</b>	(1,452.3) <b>870.4</b>	(2,436.0) <b>2,583.1</b>	(2,758.2) 1,756.3
Depreciation and Amortization  EBIT  Equity Accounting	(1,246.1) <b>1,188.5</b> (16.8)	(1,305.9) <b>885.9</b> (1.1)	(1,452.3) <b>870.4</b> 8.2	(2,436.0) <b>2,583.1</b> 76.1	(2,758.2) 1,756.3 7.0
Depreciation and Amortization  EBIT  Equity Accounting Financial Expenses	(1,246.1) <b>1,188.5</b> (16.8) (489.9)	(1,305.9) <b>885.9</b> (1.1) (1,037.5)	(1,452.3) <b>870.4</b> 8.2 (950.6)	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5)	(2,758.2) <b>1,756.3</b> 7.0 (1,988.1)
Depreciation and Amortization  EBIT  Equity Accounting	(1,246.1) <b>1,188.5</b> (16.8)	(1,305.9) <b>885.9</b> (1.1)	(1,452.3) <b>870.4</b> 8.2	(2,436.0) <b>2,583.1</b> 76.1	(2,758.2) 1,756.3 7.0
Depreciation and Amortization  EBIT  Equity Accounting Financial Expenses Financial Income	(1,246.1)  1,188.5  (16.8) (489.9) 419.9	(1,305.9) <b>885.9</b> (1.1) (1,037.5) 407.4	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5) 891.6	(2,758.2) <b>1,756.3</b> 7.0 (1,988.1) 862.1
Depreciation and Amortization  EBIT  Equity Accounting Financial Expenses	(1,246.1) <b>1,188.5</b> (16.8) (489.9)	(1,305.9) <b>885.9</b> (1.1) (1,037.5)	(1,452.3) <b>870.4</b> 8.2 (950.6)	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5)	(2,758.2) <b>1,756.3</b> 7.0 (1,988.1)
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8	(1,305.9) <b>885.9</b> (1.1) (1,037.5) 407.4 <b>254.7</b>	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b>	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5) 891.6 <b>2,421.3</b>	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7)	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1)	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b> (349.3)	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5) 891.6 <b>2,421.3</b> (752.9)	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3 (440.5)
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8	(1,305.9) <b>885.9</b> (1.1) (1,037.5) 407.4 <b>254.7</b>	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b>	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5) 891.6 <b>2,421.3</b>	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution  Minority Interest	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7) (394.6)	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1) (152.8)	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b> (349.3) (179.3)	(2,436.0)  2,583.1  76.1 (1,129.5) 891.6  2,421.3  (752.9) (816.0)	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5) (332.0)
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7)	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1)	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b> (349.3)	(2,436.0) <b>2,583.1</b> 76.1 (1,129.5) 891.6 <b>2,421.3</b> (752.9)	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5)
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution  Minority Interest  Net Income	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7) (394.6)	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1) (152.8)	(1,452.3) <b>870.4</b> 8.2 (950.6) 454.6 <b>382.6</b> (349.3) (179.3)	(2,436.0)  2,583.1  76.1 (1,129.5) 891.6  2,421.3  (752.9) (816.0)	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5) (332.0)
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution  Minority Interest  Net Income  Margin %	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7) (394.6)  288.5	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1) (152.8)  10.8	(1,452.3)  870.4  8.2 (950.6) 454.6  382.6  (349.3) (179.3)  (146.0)	(2,436.0)  2,583.1  76.1 (1,129.5) 891.6  2,421.3  (752.9) (816.0)  852.4  5.8%	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5) (332.0)  (135.2)  -0.9%
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution  Minority Interest  Net Income  Margin %  Outstanding Shares - Thousand (exctreasury)	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7) (394.6)  288.5  3.9% 382,289	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1) (152.8)  10.8  0.1%  382,289	(1,452.3)  870.4  8.2 (950.6) 454.6  382.6  (349.3) (179.3)  (146.0)  -2.0%  382,425	(2,436.0)  2,583.1  76.1 (1,129.5) 891.6  2,421.3  (752.9) (816.0)  852.4  5.8%  382,289	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5) (332.0)  (135.2)  -0.9%  382,425
EBIT  Equity Accounting Financial Expenses Financial Income  Income Before Tax and Social Contribution  Income Tax and Social Contribution  Minority Interest  Net Income  Margin %	(1,246.1)  1,188.5  (16.8) (489.9) 419.9  1,101.8  (418.7) (394.6)  288.5	(1,305.9)  885.9  (1.1) (1,037.5) 407.4  254.7  (91.1) (152.8)  10.8	(1,452.3)  870.4  8.2 (950.6) 454.6  382.6  (349.3) (179.3)  (146.0)	(2,436.0)  2,583.1  76.1 (1,129.5) 891.6  2,421.3  (752.9) (816.0)  852.4  5.8%	(2,758.2)  1,756.3  7.0 (1,988.1) 862.1  637.3  (440.5) (332.0)  (135.2)  -0.9%

<sup>\*</sup> The pro forma consolidation was made from Invitel consolidated, the parent company of Brasil Telecom Participações.

## 6.1) <u>Tele Norte Leste Participações TNLP Consolidated (Continued)</u>

R\$ Million

Balance Sheet TOTAL ASSETS	6/30/08 35,012	3/31/09 56,856	6/30/09 58,885
Current	13,461	18,736	19,224
Cash	5,645	5,676	6,466
Financial investments	1,761	976	1,478
Accounts Receivable	3,471	6,078	6,115
Recoverable Taxes	1,619	3,455	3,363
Inventories	160	182	164
Assets in Escrow	0	1,103	496
Other Current Assets	804	1,266	1,141
Non-Current Assets	21,551	38,120	39,661
Long Term	4,231	8,134	8,135
Recoverable and Deferred Taxes	2,341	3,965	4,226
Accounts Receivable	24	23	24
Assets in Escrow	1,242	3,588	3,320
Other	624	558	564
Investments	2,372	55	55
Property Plant and Equipment	12,076	20,048	20,136
Intagible Assets	2,537	9,543	11,019
Deferred Assets	335	340	317
Balance Sheet	6/30/08	3/31/09	6/30/09
TOTAL LIABILITIES	35,012	56,856	58,885
TOTAL EIADILITIES	33,012	30,030	30,003
Current	6,717	15,067	16,659
Suppliers	2,888	3,112	3,320
Loans and Financing	2,186	5,919	6,760
Payroll and Related Accruals	177	452	334
Pension Fund Provision	0	43	52
Payable Taxes	1,157	2,133	2,267
Dividends Payable	163	1,937	1,937
Other Accounts Payable	146	1,470	1,989