

Guardian II Acquisition CORP  
Form S-1  
February 13, 2009  
Table of Contents

As filed with the Securities and Exchange Commission on February 13, 2009

Registration No. 333-

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM S-1  
REGISTRATION STATEMENT  
*Under the Securities Act of 1933*

**OSCIENT PHARMACEUTICALS CORPORATION**

(Exact name of registrant as specified in its charter)

|  |   |   |
|--|---|---|
| Massachusetts<br>(State or other jurisdiction<br>of incorporation or organization) | 2834<br>(Primary Standard Industrial<br>Classification Code Number) | 04-2297484<br>(I.R.S. Employer<br>Identification No.) |
|--|---|---|

**GUARDIAN II ACQUISITION CORPORATION**

(Exact name of registrant as specified in its charter)

|   |   |   |
|---|---|---|
| Delaware<br>(State or other jurisdiction<br>of incorporation or organization) | 2834<br>(Primary Standard Industrial<br>Classification Code Number)<br>1000 Winter Street, Suite 2200 | 20-5239620<br>(I.R.S. Employer<br>Identification No.) |
|---|---|---|

Edgar Filing: Guardian II Acquisition CORP - Form S-1

Waltham, Massachusetts 02451

(781) 398-2300

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

**Philippe Maitre**

**Chief Financial Officer**

**Oscient Pharmaceuticals Corporation**

**1000 Winter Street, Suite 2200**

**Waltham, Massachusetts 02451**

**(781) 398-2300**

(Name, address, including zip code, and telephone number, including area code, of agent for service)

*Copies of all communications, including communications sent to agent for service, should be sent to:*

**Robert L. Spadafora, Esq.**  
**Oscient Pharmaceuticals Corporation**  
**1000 Winter Street, Suite 2200**  
**Waltham, Massachusetts 02451**  
**Phone: (781) 398-2548**  
**Fax: (781) 398-2530**

**Patrick O'Brien, Esq.**  
**Ropes & Gray LLP**  
**One International Place**  
**Boston, Massachusetts 02110**  
**Phone: (617) 951-7000**  
**Fax: (617) 951-7050**

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after this Registration Statement becomes effective.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b2 of the Exchange Act.

# Edgar Filing: Guardian II Acquisition CORP - Form S-1

Large accelerated filer   
 Non-accelerated filer

Accelerated filer   
 Smaller reporting company

## CALCULATION OF REGISTRATION FEE

| Title of Each Class of<br>Securities to be Registered                 | Amount to<br>be Registered | Proposed Maximum               |   | Amount of<br>Registration<br>Fee |
|---|----------------------------|--------------------------------|---|----------------------------------|
|   |                            | Offering Price<br>Per Security | Proposed Maximum<br>Aggregate Offering<br>Price |                                  |
| 12.50% Convertible Guaranteed Senior Notes due 2011                   | \$17,534,491               | 100%(1)                        | \$17,534,491(1)                                 | \$689.11                         |
| 12.50% Convertible Guaranteed Senior Notes due 2011 (2)               | \$4,621,650                | 100%(1)                        | \$4,621,650(1)                                  | \$181.63                         |
| Guarantees of 12.50% Convertible Guaranteed Senior Notes due 2011 (3) |                            |                                |   | (3)                              |
| Common Stock, \$0.10 par value per share (4)(5)                       | 20,141,947(4)              |                                |   | (5)                              |
| Common Stock, \$0.10 par value per share (6)                          | 3,622,829(6)               | \$0.215(7)                     | \$778,908(7)                                    | \$30.61                          |
| <b>Total</b>  |                            |                                |   | <b>\$901.35</b>                  |

- (1) Estimated solely for the purpose of determining the registration fee in accordance with Rule 457(c) under the Securities Act of 1933. The calculation is based on a bona fide estimate of the maximum offering price.
- (2) We are registering an additional amount of 12.50% Convertible Senior Notes due 2011 issuable if the registrant elects for each interest period to make payments of additional interest in kind ( PIK Notes ) by increasing the principal amount of the new or issuing notes.
- (3) Pursuant to Rule 457(n), there is no additional filing fee with respect to the note guarantees.
- (4) The number of shares of common stock registered hereunder is based upon the number of shares of common stock issuable upon conversion of the 12.50% Convertible Guaranteed Senior Notes due 2011 and the PIK Notes at the initial conversion rate of \$1.10 per share. Pursuant to Rule 416 under the Securities Act, this registration statement shall also cover such indeterminate number of additional shares of common stock as are required for issuance upon a stock split, stock dividend, or other antidilution event or transaction that results in an increase in the number of shares issuable upon conversion of the 12.50% Convertible Guaranteed Senior Notes due 2011.
- (5) Pursuant to Rule 457(i), there is no additional filing fee with respect to the shares of common stock issuable upon conversion of the 12.50% Convertible Guaranteed Senior Notes due 2011 and PIK Notes because the notes are being registered at the same time and no additional consideration will be received in connection with the note guarantees or the exercise of the conversion privilege.
- (6) The shares of common stock that are being registered hereunder represent shares that could be issued if the registrant elects under the voluntary conversion terms of the 12.50% Convertible Guaranteed Senior Notes due 2011 to make payments of additional interest in common shares instead of cash.
- (7) Estimated solely for the purpose of determining the registration fee in accordance with Rule 457(c) under the Securities Act of 1933. The maximum price per share information is based on the average of the high and low sale price on February 10, 2009.

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until this registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

---

**Table of Contents**

**The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any jurisdiction in which the offer or sale is not permitted.**

**SUBJECT TO COMPLETION, DATED FEBRUARY 13, 2009**

**PROSPECTUS**

**\$22,156,142 Principal Amount of 12.50%**

**Convertible Guaranteed Senior Notes Due 2011, the Related Note Guarantees and 23,764,776 Shares of Common Stock Issuable on Conversion of the 2011 Notes**

This prospectus relates to the offer and sale from time to time by the persons listed under "Selling Securityholders" in this prospectus of up to \$22,156,142 principal amount of our 12.50% Convertible Guaranteed Senior Notes Due 2011 and the related note guarantees as described herein, such notes and guarantee referred to herein as the "2011 notes", and 23,764,776 shares of our common stock issuable upon conversion of the 2011 notes. We will not receive any of the proceeds from the sale of the 2011 notes or the sale of the common stock by the selling securityholders.

The 2011 notes mature on January 15, 2011. The 2011 notes will be convertible, at the option of the holder, at anytime on or prior to maturity, into shares of our common stock at an initial conversion rate of 909.0909 shares per \$1,000 principal amount of 2011 notes (equal to a conversion price of \$1.10 per share). The conversion rate is subject to adjustment. There will be no limitation as to the principal amount of the 2011 notes you can convert at any time.

The 2011 notes will accrue interest at a rate of 12.50% per annum. We may elect to pay interest on the 2011 notes in cash or in kind by increasing the principal amount of the 2011 notes or issuing additional 2011 notes ("PIK interest"). If we elect to pay PIK interest, we will increase the principal amount of the 2011 notes or issue additional 2011 notes in an amount equal to the amount of PIK interest for the applicable interest payment period to the holders of the 2011 notes on the relevant record date (in integral multiples of \$1,000). The notes will be guaranteed by our subsidiary Guardian II Acquisition Corporation, or Guardian II, and Guardian II's guarantee will be secured on a second priority lien basis by substantially all of its assets. The security granted in favor of the guarantee will be subject to standstill and turnover provisions. The security may be released in certain circumstances. The security will also be subject to contractual and legal limitations under applicable law.

We will have the right to automatically convert the 2011 notes on or prior to January 15, 2011 if the closing price of our common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of automatic conversion. In addition, you may require us to repurchase the notes if certain fundamental change events occur cash at 100% of the principal amount, plus accrued and unpaid interest, to but excluding the fundamental change repurchase date. Prior to October 15, 2010, the 2011 notes are not redeemable. On or after October 15, 2010, we may redeem some or all of the notes for cash at 100% of the principal amount of the 2011 notes to be redeemed, plus accrued and unpaid interest, to but excluding the redemption date.

Our common shares are traded on the NASDAQ Global Market under the symbol "OSCI". On February 12, 2009, the last reported sale price of our common shares on the NASDAQ Global Market was \$0.19 per share. The 2011 notes will not be listed on the NASDAQ Global Market or any national securities exchange.

**Investing in the notes and shares of Oscient common stock involves a high degree of risk.**

**You should carefully read and consider the Risk Factors beginning on page 9.**

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.**

**The date of this prospectus is \_\_\_\_\_, 2009**

**Table of Contents**

**TABLE OF CONTENTS**

|  | <b>Page</b> |
|--|-------------|
| <u>Summary</u>   | 1           |
| <u>Risk Factors</u>  | 9           |
| <u>Note Regarding Forward-Looking Statements</u>   | 43          |
| <u>Use of Proceeds</u>   | 43          |
| <u>Dividend Policy</u>   | 43          |
| <u>Market Price of Securities and Related Matters</u>  | 44          |
| <u>Ratio of Earnings to Fixed Charges</u>  | 45          |
| <u>Selected Financial Data and Pro Forma Financials</u>                                      | 46          |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 54          |
| <u>Business</u>  | 86          |
| <u>Management</u>  | 108         |
| <u>Executive Compensation</u>  | 113         |
| <u>Certain Relationships and Related Transactions</u>  | 124         |
| <u>Security Ownership of Certain Beneficial Owners and Management</u>                        | 126         |
| <u>Selling Security Holders</u>  | 132         |
| <u>Description of the 2011 Notes</u>   | 134         |
| <u>Description of Capital Stock</u>  | 163         |
| <u>Material United States Federal Income Tax Consequences</u>                                | 165         |
| <u>Plan of Distribution</u>  | 172         |
| <u>Legal Matters</u>   | 174         |
| <u>Experts</u>   | 174         |
| <u>Changes In and Disagreements With Accountants on Accounting and Financial Disclosure</u>  | 174         |
| <u>Where You Can Find More Information</u>   | 175         |
| <u>Financial Statements and Supplementary Data</u>   | F-1         |

You should rely only on the information contained in this prospectus. We have not authorized anyone to give you information different from that contained in this prospectus. The selling security holders are offering to sell, and seeking offers to buy, the securities only in jurisdictions where offers and sales are permitted. The information contained in this prospectus is complete and accurate only as of the date on the front cover of this prospectus, regardless of when this prospectus is delivered or when any sale of our securities occurs. Our business, financial condition, results of operations and prospects may have changed since that date.

**Note Regarding Trademarks**

Our logo, trademarks and service marks are the property of Oscient. FACTIVE is a trademark of LG Life Sciences, Ltd. ANTARA is a trademark of Oscient. Other trademarks or service marks appearing in this prospectus are the property of their respective holders.

**Table of Contents**

**PROSPECTUS SUMMARY**

*This summary provides an overview of selected information and does not contain all the information you should consider. Before making an investment decision, you should carefully read the entire prospectus, including the section entitled Risk Factors, and the documents incorporated by reference into this prospectus. Unless otherwise stated, all references to us, our, Oscient, we, the Company and similar designations refer to Oscient Pharmaceuticals Corporation and its consolidated subsidiaries unless the context otherwise requires.*

**Our Company**

***Overview***

We are a commercial-stage pharmaceutical company marketing two U.S. Food and Drug Administration (FDA)-approved products to community-based primary care physicians through our national primary care sales force, ANTARA® (fenofibrate) capsules, a cardiovascular product, approved by the FDA for the adjunct treatment of hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet and FACTIVE® (gemifloxacin mesylate) tablets, an antibiotic approved by the FDA for the five-day treatment of acute bacterial exacerbations of chronic bronchitis (AECB) and the five-day treatment of community-acquired pneumonia of mild to moderate severity (CAP).

We market ANTARA and FACTIVE in the U.S. through our national sales force, which focuses on primary care physicians who predominantly treat older patients and those with co-morbid conditions that may benefit from our products. With FACTIVE, our strategy outside of the U.S. has been to grant commercialization rights to third parties in order to leverage the additional resources that a pharmaceutical marketing partner with expertise in such countries can provide. Pfizer, S.A. de C.V. (Pfizer Mexico) is currently commercializing FACTIVE in Mexico and Menarini International Operation Luxembourg SA (Menarini) has licensed the drug for sale in Europe.

We have explored partnering and other strategic opportunities for the continued development of our late-stage antibiotic candidate, Ramoplanin, for the treatment of *Clostridium difficile*-associated disease.

Our goal is to increase the sales of our existing products and to gain access to new products via transactions, including acquisition, in-licensing and co-promotion for the U.S. marketplace in order to leverage our existing commercial infrastructure. Our review of potential additions to our portfolio of marketed products is focused on those products which are commonly prescribed by those primary care physicians that we currently visit during the marketing of ANTARA and FACTIVE. As we currently direct our sales effort largely at those primary care physicians that treat older patients with co-morbidities, a range of therapeutic categories can be considered for our portfolio, including cardiovascular, diabetes, metabolic, anti-infectives among others.

**ANTARA**

ANTARA is approved by the FDA to treat hypercholesterolemia and hypertriglyceridemia in combination with a healthy diet. On August 18, 2006, we acquired rights to ANTARA in the U.S. from Reliant Pharmaceuticals Inc. for \$78.0 million plus a \$4.3 million payment for ANTARA inventory. In connection with this acquisition, we were assigned rights to and assumed obligations under an exclusive license to the U.S. rights to ANTARA from Ethypharm, S.A.

In 2008, total U.S. sales of fenofibrate products were approximately \$2.3 billion, a 16% increase over 2007 sales. The fenofibrate market has experienced a 15% average annual growth in sales since 2004 with growth in 2008 over 2007 slowing to 10%. Prior to our acquisition, in the 12 months ended June 30, 2006, ANTARA generated approximately \$35 million in sales. Comparatively, in the 12 months ended September 30, 2008, ANTARA generated \$68 million in net sales.

## **Table of Contents**

Since we began marketing ANTARA on August 18, 2006, net revenues from the drug totaled \$124 million through September 30, 2008.

It is estimated that nearly 37 million Americans have total cholesterol values above recommended levels and heart disease remains the number one cause of death in the U.S. Abnormal cholesterol and lipid levels, known as dyslipidemia, can lead to the development of atherosclerosis, a dangerous hardening of blood vessels and a major risk factor for the development of coronary heart disease.

ANTARA is a once-daily formulation of fenofibrate approved for use in combination with a diet restricted in saturated fat and cholesterol to reduce elevated low-density lipoprotein cholesterol (LDL or bad cholesterol), triglyceride and apolipoprotein B (free floating fats in the blood) levels and to increase high-density lipoprotein cholesterol (HDL or good cholesterol) in adult patients with high cholesterol or an abnormal concentration of lipids in the blood. ANTARA received FDA approval in November 2004 and is approved and marketed in 43 mg and 130 mg doses.

In a clinical trial conducted in 2004, ANTARA was studied in the Triglyceride Reduction in Metabolic Syndrome study, known as TRIMS, to measure the impact of ANTARA on cholesterol levels in patients with multiple cardiovascular risk factors and to assess the use of ANTARA without regard to meals. Of the 146 patients studied, 70% had hypertension and 32% had diabetes. The double-blind, placebo-controlled trial measured levels of total cholesterol, triglycerides, HDLs and LDLs, as well as other types of cholesterol, during eight weeks of therapy. In the study, ANTARA demonstrated the ability to reduce triglyceride and increase HDL cholesterol levels after two weeks of therapy. At the end of therapy, patients treated with ANTARA had a statistically significant 37% reduction in their triglyceride levels and a statistically significant 14% increase in their HDL levels.

## ***FACTIVE***

In April 2003, FACTIVE, a fluoroquinolone antibiotic, was approved by the FDA for the five-day treatment of AECB (acute bacterial exacerbations of chronic bronchitis) and seven-day treatment of CAP (community acquired pneumonia) of mild to moderate severity. On May 1, 2007, the FDA approved FACTIVE for the five-day treatment of CAP. We license the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences. We launched FACTIVE in the U.S. in September 2004. In fiscal year 2007, FACTIVE generated \$21.4 million in net revenues. For the twelve months ended December 31, 2005, 2006 and 2007, FACTIVE generated \$20.5 million, \$22.1 million and \$21.4 million in net revenues, respectively. For the nine months ended September 30, 2008, FACTIVE generated \$11.3 million in net revenues.

Chronic bronchitis is a health problem associated with significant morbidity and mortality. It is estimated that chronic bronchitis affects more than 9 million adults in the U.S. Patients with chronic bronchitis are prone to frequent exacerbations, characterized by increased cough and other symptoms of respiratory distress. Studies have estimated that 1 to 4 exacerbations occur each year in patients with chronic bronchitis; studies estimate that two-thirds are caused by bacteria. These exacerbations are estimated to account for approximately 12 million physician visits per year in the U.S.

CAP is a common and serious illness in the U.S. Of the 4 to 5 million reported cases per year, nearly 1 million cases occur in patients over the age of 65. CAP cases result in approximately 10 million physician visits and as many as 1 million hospitalizations annually. Antibiotics are the mainstay of treatment for most patients with pneumonia, and where possible, antibiotic treatment should be specific to the pathogen responsible for the infection and individualized.

Over the last decade, resistance to penicillins and macrolides has increased significantly, and in many cases, fluoroquinolones are now recommended as first-line therapy due to their efficacy against a wide range of



---

**Table of Contents**

respiratory pathogens, including many antibiotic resistant strains. The most recent treatment guidelines from the Infectious Diseases Society of America and the American Thoracic Society recommend fluoroquinolones as a first-line treatment for certain higher-risk patients with CAP and as therapy for treating patients with pneumonia in geographic regions of the U.S. with high levels of macrolide-resistant *Streptococcus pneumoniae*.

***Clinical Candidate***

Given our strategic decision to concentrate our financial resources on building our commercial business, we have worked to out-license, co-develop or sell our rights to our late-stage antibiotic candidate Ramoplanin to a partner.

In October 2001, we in-licensed U.S. and Canadian rights to Ramoplanin from Vicuron Pharmaceuticals Inc., or Vicuron, now a wholly-owned subsidiary of Pfizer Inc., and on February 3, 2006, acquired worldwide rights from Vicuron. Ramoplanin is a novel glycolipopeptide antibiotic. In July 2004, we completed a Phase II trial to assess the safety and efficacy of two doses of Ramoplanin versus vancomycin in the treatment of *Clostridium difficile*-associated disease (CDAD) the most commonly recognized microbial cause of diarrhea, resulting from high rates of colonization in hospitalized patients and the frequent use of antimicrobials. While the study did not meet its primary endpoint, non-inferiority at the test-of-cure visit, the response rates for all three arms were comparable.

Based on the results we observed in our Phase II trial, we had discussions with the FDA on the design of a Phase III program. In December 2005, we agreed with the FDA to a Special Protocol Assessment regarding the specific components of a Phase III program that, if completed successfully, would support regulatory approval of Ramoplanin for the indication. Oscient has not initiated the Phase III program and expects that clinical development for Ramoplanin will advance only under the direction of a development partner. Because the Special Protocol Assessment was agreed to by the FDA in 2005, we cannot guarantee that the FDA will continue to regard it as binding on the agency if and when a prospective partner re-initiates the Ramoplanin clinical development process.

***Financial***

As of September 30, 2008, we had approximately \$29.0 million in total cash, cash equivalents and restricted cash. Of that total, approximately \$4.2 million consists of restricted cash related to letters of credit on our facilities. We believe our existing funds, anticipated cash used in operations and our ability to continue to manage expenses, after certain cost reduction measures discussed below are in effect, will be sufficient to support our current plans and obligations into the third quarter of 2009. On February 11, 2009 we announced plans to substantially reduce the size of our sales and marketing teams as well as our headquarter staff.

As of September 30, 2008, we have approximately \$310.9 million (including accrued interest and excluding unamortized bond discount of \$36.9 million in debt outstanding). We have taken recent steps to re-calibrate our financial structure. On November 25, 2008, we completed an exchange offer in which we issued an aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 and 21,310,549 shares of our common stock in exchange for an aggregate principal amount of \$212,979,000 of our 3.50% Convertible Senior Notes due 2011. On January 28, 2009 we entered into an amendment with the holders of approximately \$16.8 million of the \$17.0 million outstanding principal and accrued interest of the Company's 5% Convertible Promissory Note due in 2009 to extend the maturity date of such notes from February 6, 2009 to December 1, 2009 and, among other things, provide these holders the option, at their discretion, to convert into our 2011 notes. The holders of the 5% Convertible Promissory Note due 2009 are the selling security holders in this prospectus.

**Table of Contents**

In the next several months, we will need to raise additional capital and/or refinance our existing debt due in December 2009 to fund our operations, repay our debt that is maturing at such time, fund other potential commercial or development opportunities, support our sales and marketing activities. We intend to seek to pursue privately raising additional capital from investors through equity financing, the incurrence of indebtedness, or a combination of equity and debt. If we cannot obtain adequate financing on acceptable terms when such financing is required, we may have to further scale back our operations or take other measures to significantly reduce our expenses which will have a material adverse effect on our business. We expect that in connection with their audit of our financial statements for the year ended December 31, 2008, our auditors will include a going concern explanatory paragraph in their audit opinion. A going concern explanatory paragraph is included when the auditor concludes there is substantial doubt about the company's ability to continue as a going concern for at least 12 months following the audited balance sheet date. If we are unable to refinance or repay our indebtedness as it becomes due, we may be unable to continue operations.

***Guarantor***

Our wholly-owned subsidiary Guardian II Acquisition Corporation, or Guardian II, is incorporated in Delaware. Guardian II's assets include certain license rights to sell ANTARA capsules in the U.S. and the associated intellectual property rights, ANTARA inventory and the accounts receivable from sales of ANTARA.

***Corporate Information***

Oscient is incorporated in The Commonwealth of Massachusetts. Our principal executive offices are located at 1000 Winter Street, Suite 2200, Waltham, MA 02451. Our telephone number at this location is (781) 398-2300. Our sales and marketing functions are located in Skillman, NJ. Our website is located at <http://www.oscient.com>. The content on our website and on websites linked from it are for informational purposes and not incorporated into or a part of this prospectus nor intended to be used in connection with the exchange offer.

Our logo, trademarks and service marks are the property of Oscient. FACTIVE is a trademark of LG Life Sciences, Ltd. ANTARA is a trademark of Oscient. Other trademarks or service marks appearing in this prospectus are the property of their respective holders.

**Table of Contents**

**The Notes**

This prospectus covers the resale of up to \$22,156,142 aggregate principal amount of our 12.50% Convertible Guaranteed Senior Notes due 2011 and the shares of our common stock issuable upon conversion of the notes. For a more complete description of the 2011 notes, see Description of 2011 Notes in this prospectus. Throughout this summary we refer to the 12.50% Convertible Guaranteed Senior Notes due 2011 as the 2011 notes .

Securities Up to \$22,156,142 in principal amount of our 12.50% Convertible Guaranteed Senior Notes due 2011.

Issuer Oscient Pharmaceuticals Corporation, a Massachusetts corporation.

Maturity January 15, 2011.

Interest Interest on the 2011 notes will be payable at a rate of 12.50% per year, payable semiannually on April 15 and October 15 of each year, commencing April 15, 2009, except that the final interest payment date will be January 15, 2011.

We may elect to pay interest on the 2011 notes in cash or by increasing the principal amount of the 2011 notes or by issuing additional 2011 notes ( PIK interest ) in an amount equal to the amount of interest for the applicable interest payment period. PIK interest will be paid in \$1,000 minimum denominations and in integral multiples thereof (with fractional interest paid in cash).

Conversion rights The 2011 notes will be convertible, at the option of the holder, at anytime on or prior to maturity, into shares of our common stock at an initial conversion rate of 909.0909 shares per \$1,000 principal amount of 2011 notes (equal to a conversion price of approximately \$1.10 per share).

The conversion rate is subject to adjustment. There will be no limitation as to the principal amount of the 2011 notes you can convert at any time.

Auto-conversion We will have the right to automatically convert some or all of the 2011 notes (an automatic conversion ) on or prior to January 15, 2011 if the closing price of our common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of automatic conversion (an automatic conversion price ).

Additional interest upon automatic conversion If we elect to automatically convert some or all of your 2011 notes on or prior to November 25, 2009, we will pay additional interest to holders of 2011 notes being converted. This additional interest will be equal to the amount of interest that would have been payable on the 2011 notes from the last day interest was paid on the 2011 notes,

**Table of Contents**

through and including November 25, 2009. Additional interest, if any, will be paid in cash or, solely at our option, in our common shares or a combination of cash and our common shares. If we pay additional interest upon an automatic conversion with our common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time.

Additional interest upon voluntary conversion

If you elect to voluntarily convert some or all of your 2011 notes on or prior November 25, 2010, we will pay additional interest to holders of 2011 notes being converted. This additional interest will be equal to the amount of interest that would have been payable on the 2011 notes from the last day interest was paid on the 2011 notes, through and including November 25, 2010. Additional interest, if any, will be paid in cash or, solely at our option, in our common shares or a combination of cash and our common shares. If we pay additional interest upon a voluntary conversion with our common shares, such shares will be valued at the conversion price that is in effect at that time.

Repurchase or redemption at holder's option upon a fundamental change

You may require us to repurchase your 2011 notes upon a fundamental change, as described in "Description of 2011 Notes," in cash at 100% of the principal amount, plus accrued and unpaid interest, to but excluding the fundamental change repurchase date.

Conversion rate adjustment upon a fundamental change

In the event of a fundamental change, we may be required to increase the conversion rate for the 2011 notes surrendered for conversion in connection with the fundamental change. See "Description of 2011 Notes" Conversion rate adjustment on a fundamental change. In no event will the conversion rate exceed 2,255.51 shares per \$1,000 principal amount of 2011 notes (subject to adjustment).

Optional redemption

Prior to October 15, 2010, the 2011 notes are not redeemable.

On or after October 15, 2010, we may redeem some or all of the 2011 notes for cash at 100% of the principal amount of the 2011 notes to be redeemed, plus accrued and unpaid interest, to but excluding the redemption date.

Secured Guarantee

The 2011 notes will be guaranteed by our subsidiary Guardian II and this guarantee will be secured by a second priority lien on substantially all of the assets of Guardian II. The second priority lien is subject to the first priority lien on substantially all of the assets of Guardian II which is held by Paul Royalty Fund Holdings II, LP ("PRF"), an affiliate of Paul Capital Partners, or Paul Capital, and secures our and Guardian II's payment obligations to Paul Capital. Guardian II's assets include certain license rights to sell ANTARA capsules in the U.S. and the associated intellectual property rights, ANTARA inventory and the accounts receivable from sales of ANTARA.

**Table of Contents**

Ranking

The 2011 notes will be Oscient's unsecured obligations guaranteed by our subsidiary Guardian II and this guarantee will be secured by a second priority lien on substantially all of the assets of Guardian II.

The 2011 notes will:

rank senior in right of payment to any of our future indebtedness that by its terms is junior or subordinated in right of payment to the 2011 notes;

rank equally in right of payment with our currently outstanding 2011 notes;

rank equally in right of payment with all of our existing and future senior unsecured indebtedness but, to the extent of the value of the second priority lien on substantially all of the assets of our subsidiary Guardian II, effectively senior to all of Oscient's existing and future unsecured senior indebtedness (including existing 2011 notes not tendered in the exchange offer and our 5% Convertible Promissory Notes due 2009). See Description of 2011 Notes Ranking ;

be effectively subordinated in right of payment to Guardian II's indebtedness to Paul Capital under the \$20.0 million aggregate principal amount 12% senior secured note due August 2010 and the interest accrued to date thereon (the Paul Capital Note ) and our and Guardian II's payment obligations to Paul Capital under the amended revenue interests assignment agreement as described herein. See Description of 2011 Notes Ranking.

Intercreditor Agreement

The trustee under the indenture governing the 2011 notes and Paul Capital have entered into an intercreditor agreement as to the relative priorities of their relative security interests in Guardian II's assets securing the guarantee of the 2011 notes and Guardian II's indebtedness to Paul Capital under the Paul Capital Note and our and Guardian II's payment obligations to Paul Capital under the revenue interests assignment agreement. See Description of 2011 Notes Intercreditor Agreement.

Limitations on indebtedness and liens

The 2011 notes indenture provides that the Company may not incur additional indebtedness in excess of \$50 million ( Permitted Indebtedness ) from the earlier of (i) the date that is one year from the date on which our common stock has traded at a price which exceeds the 2011 notes conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period and (ii) the first anniversary of the maturity date of the 2011 notes. Any indebtedness incurred to finance 2011 product acquisitions or in connection with refinancing Permitted Indebtedness, our existing indebtedness or obligations or the 2011 notes would not be counted toward the aforementioned limit. See Description of 2011 Notes General.

**Table of Contents**

Extension of cure period for event of default for late SEC reports

If we fail to timely file our annual or quarterly reports with the SEC in accordance with the 2011 notes indenture or to comply with the requirements of Section 314(a)(1) of the Trust Indenture Act, which we refer to as a filing failure, we may elect to pay the holders an extension fee which will accrue at a rate of 1.00% per annum of the aggregate principal amount of 2011 notes then outstanding. The extension fee will accrue on the 2011 notes from the date that is 60 days after notice of the filing failure is given by holders to, but excluding, the earlier of the date on which we make the filings that gave rise to the filing failure and the date that is 180 days after the date such notice was given by holders.

**Table of Contents**

**RISK FACTORS**

**SPECIAL NOTE REGARDING FORWARD LOOKING STATEMENTS**

*You should carefully consider the risks described below and all other information contained in this prospectus before you decide to invest in our 2011 notes or shares of our common stock. Some of the following risks relate principally to our business and the industry in which we operate. Other risks relate principally to the securities markets and ownership of our securities. Additional risks and uncertainties not presently known to us, or risks that we currently consider immaterial, may also impair our operations or results. If any of the following risks actually occurs, we may not be able to conduct our business as currently planned, and our financial condition and operating results could be seriously harmed. In that case, the market price of our common stock, the 2011 notes, and you could lose all or part of your investment.*

**RISKS RELATED TO OUR BUSINESS**

The following are significant factors known to us that could materially adversely affect our business, financial condition, or operating results. The risks described below are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**We will need to monitor our expenses and raise additional funds in the near future or refinance our existing debt due in December 2009 to fund our operations, repay our debt and support sales and marketing activities and if sufficient funds are not available or we are unable to refinance our debt, it will have a material affect on our business.**

Based on the recent extension of the maturity date of approximately \$16.8 million of the \$17.0 million outstanding principal and accrued interest of our 5% Convertible Promissory Note now due on December 1, 2009, we believe our existing funds, anticipated cash used in operations and our ability to continue to manage expenses after certain cost reduction measures discussed below are in effect will be sufficient to support our current plans and obligations into the third quarter of 2009. On February 11, 2009 we announced plans to substantially reduce the size of our sales and marketing teams as well as our headquarter staff. Our revenue will likely decline as a result of this decrease. In the next several months, we will need to raise additional capital and/or refinance our existing debt due in December 2009 to fund our operations, repay our debt that is maturing at such time, fund other potential commercial or development opportunities and support our sales and marketing activities. We intend to pursue privately raising additional capital from investors through equity financing, the incurrence of indebtedness or a combination of equity and debt. Additional financing may not be available to us when needed, or, if available, may not be available on favorable terms. If we cannot obtain adequate financing on acceptable terms when such financing is required or lower our expenses as expected through certain cost reduction measures, we may have to further scale back our operations or take other measures to significantly reduce our expenses which will have a material adverse effect on our business. We expect that in connection with their audit of our financial statements for the year ended December 31, 2008, our auditors will include a going concern explanatory paragraph in their audit opinion. A going concern explanatory paragraph is included when the auditor concludes there is substantial doubt about our ability to continue as a going concern for at least 12 months following the balance sheet date. If we are unable to refinance or repay our indebtedness as it becomes due, we may be unable to continue operations.

**We have a history of significant operating losses and expect losses to continue for some time.**

We have a history of significant operating losses and expect losses to continue for some time. We expect to continue to have net losses in the near future and we had an accumulated deficit of approximately \$499 million as of September 30, 2008. These losses are primarily a result of costs incurred in research and development, including our clinical trials and product acquisitions, from sales and marketing, and from general and

---

**Table of Contents**

administrative costs associated with our operations and product sales. These costs have exceeded our revenues which to date have been generated principally from sales of ANTARA and FACTIVE, sublicensing agreements, and our legacy collaborations, government grants and sequencing services.

We anticipate that we will incur additional losses in the current year and in future years. These losses are expected to continue, principally due to the expenses in the sales and marketing area, as we seek to grow sales of ANTARA capsules and FACTIVE tablets and as we seek to acquire additional approved products or product candidates.

**Failure to regain compliance with The NASDAQ Global Market continued listing requirements may result in our common stock being delisted from The NASDAQ Global Market.**

Our common stock is currently listed on The NASDAQ Global Market under the symbol OSCI . Currently, we are not compliant with the continued listing requirements of the NASDAQ Global Market. In the event that we do not regain compliance and/or fail to satisfy any of the additional listing requirements, our common stock may be delisted from The NASDAQ Global Market.

On October 3, 2008, we received a notification from The NASDAQ Listings Qualifications of The NASDAQ Stock Market LLC ( NASDAQ ) that, as of October 2, 2008, the Company s market value of publicly held shares ( MVPHS ) had closed below the minimum \$15 million threshold set forth in Marketplace Rule 4450(b)(3) for the previous thirty (30) consecutive business days, a requirement for continued listing. For NASDAQ purposes, MVPHS is the market value of the Company s publicly held shares, which is calculated by subtracting all shares held by officers, directors or beneficial owners of 10% or more of an issuer s common stock from the issuer s total shares outstanding.

On October 23, 2008 we received notification from NASDAQ that, given the current extraordinary market conditions, NASDAQ has suspended the enforcement of the rules requiring a MVPHS and a minimum \$1 closing bid price ( Rule Suspension ). On December 23, 2008 we received a second notification from NASDAQ that the Rule Suspension period had been extended an additional ninety (90) days and that the minimum bid price and MVPHS requirements will be reinstated on April 20, 2009. As a result of the Rule Suspension, all companies presently in the compliance process will remain at that same stage of the process; however, companies can regain compliance during the Rule Suspension period. NASDAQ will not take any action to delist any security for these concerns during the Rule Suspension period, which will remain in effect through Friday, April 17, 2009. These rules will be reinstated on Monday, April 20, 2009. Under the Rule Suspension, we believe that we will now have until approximately July 6, 2009 to regain compliance by evidencing a minimum \$15 million MVPHS for ten (10) consecutive business days. If we do not regain compliance with the MVPHS requirement by July 6, 2009, we will receive written notification of delisting from NASDAQ and at that time will be entitled to request a hearing before a NASDAQ Listing Qualifications Panel ( Panel ) to present our plan to regain compliance with the MVPHS requirement.

If our efforts to regain compliance are successful and the MVPHS exceeds \$15 million for ten (10) consecutive business days before July 6, 2009, we will regain compliance with respect to the MVPHS requirement. In the event we do not regain compliance, we may appeal the staff determination to the Panel. In the event that we fail to regain compliance and are unsuccessful in an appeal to the Panel, our securities will be delisted from The NASDAQ Global Market. In the event that our securities are delisted from The NASDAQ Global Market, we may not be able to meet the requirements necessary for our common stock (i) to transfer to, or list on, a U.S. national securities exchange, including The NASDAQ Capital Market or (ii) be approved for listing on a U.S. system of automated dissemination of quotations. If such event in (i) or (ii) above occurred, holders of our 2011 notes have the right to require us to repurchase for cash the outstanding principal amount of the existing 2011 notes, as applicable, plus accrued and unpaid interest through such date. After the exchange on November 25, 2008, there were \$87.2 million of 12.50% Notes due 2011, \$12.7 million of 3.50% Notes due



---

**Table of Contents**

2011 and \$0.8 million of 3 ½% Notes due 2011. We may not have sufficient cash or be able raise sufficient additional capital to repay the existing 2011 notes as applicable, if requested to be repurchased by the holders.

**Our business is very dependent on the commercial success of ANTARA and FACTIVE.**

ANTARA capsules and FACTIVE tablets are currently our only commercial products and we expect that they will likely account for substantially all of our product revenues until we are able to acquire and successfully market additional FDA approved products through acquisitions, in-licensing or co-promotion agreements.

ANTARA is approved by the FDA to treat hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet. FACTIVE tablets have FDA marketing approval for the treatment of community-acquired pneumonia of mild to moderate severity (CAP), and acute bacterial exacerbations of chronic bronchitis (AECB).

The commercial success of ANTARA and FACTIVE will depend upon their continued acceptance by regulators, physicians, patients and other key decision-makers as a safe, therapeutic and cost-effective alternative to other products used, or currently being developed, to treat CAP and AECB, in the case of FACTIVE tablets, or hypercholesterolemia and hypertriglyceridemia, in the case of ANTARA capsules. In addition, if concerns should arise about the safety or efficacy of our products, regardless of whether or not such concerns have a basis in generally accepted science or peer-reviewed scientific research, such concerns could adversely affect the market for these products. Furthermore, regulatory authorities may withdraw the approval of our products, or require the addition of restrictive safety labeling statements, to our products.

On July 7, 2008, we received notice from the FDA directing that the prescribing information for all fluoroquinolone products, including FACTIVE, be revised to include a Boxed Warning relating to the risk of tendonitis and tendon rupture associated with the use of fluoroquinolone product. Warnings regarding the risk of tendon related adverse events were already included in the prescribing information, as part of a class labeling, for all fluoroquinolones. The FDA has cautioned that such risk is increased in patients over the age of 60 and in those on concomitant corticosteroid therapy, as well as kidney, heart and lung transplant recipients. The FDA has also required that all manufacturers of fluoroquinolones submit a Medication Guide. The FDA has approved our changes to the package insert and Medication Guide as required by FDA to ensure patient safety and improve physician understanding of the risk-benefit profile for fluoroquinolone products, including FACTIVE. We have also submitted a proposed Risk Evaluation and Mitigation Strategy (REMS) as required by FDA of all sponsors of fluoroquinolone products to ensure patients' safe and effective use of such products. We are working with the FDA to finalize certain details of the REMS.

We cannot predict what further action, if any, the FDA may take, including, among others things, further label restrictions in the fluoroquinolone class or even the removal of indications or products from the market. Any of these events could prevent us from achieving or maintaining market acceptance of our products or could substantially increase the costs and expenses of commercializing our products, which in turn could delay or prevent us from generating significant revenues from their sales. If ANTARA and FACTIVE are not commercially successful, we will have to find additional sources of funding or curtail or cease operations.

**Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time.**

On December 2, 2008, we and our licensor, Ethypharm, S.A. (Ethypharm), received notice of a Paragraph IV certification from Lupin Limited (Lupin), notifying us of the filing of an ANDA with the FDA seeking

## Table of Contents

approval to market a generic version of ANTARA prior to the August 2020 expiration date of U.S. Patent No. 7,101,574 (the '574 Patent'). The '574 Patent, which is owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA relates to pharmaceutical compositions containing fenofibrate and methods of preparing the same. Lupin's certification notice alleges that the '574 Patent is invalid and/or will not be infringed by Lupin's commercial manufacture, use or sale of the drug product described in Lupin's ANDA. The '574 Patent will expire in 2020.

In response to the filing of Lupin's ANDA, on January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc., for infringement of the '574 Patent. We and our licensor Ethypharm have agreed to equally share the costs incurred during such litigation. In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the '574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA. If the litigation is still ongoing after thirty months, the termination of the stay could result in the introduction of one or more generic products to ANTARA prior to resolution of the litigation.

On May 30, 2008 we received notice of a Paragraph IV certification from Orchid Healthcare, a Division of Orchid Chemicals & Pharmaceuticals Ltd. (Orchid), notifying us of their filing of an ANDA for a generic version of FACTIVE. The certification alleges that eight of the nine FDA Orange Book listed patents are invalid and/or will not be infringed by Orchid's manufacture, importation, use, or sale of the product for which the ANDA was submitted. The certification does not, however include a Paragraph IV certification with respect to U.S. Patent No. 5,633,262 which is listed in the Orange Book and expires in June 2015. We are continuing to evaluate whether to commence litigation in response to Orchid's Paragraph IV certification.

Any legal action taken to defend our patent rights relating to ANTARA or FACTIVE will likely be costly, time consuming and distracting to management, could have a material adverse effect on our business, and could result in a finding that either Orchid's or Lupin's proposed generic product does not infringe the claims of our patents or that our patents are invalid and/or unenforceable. An adverse outcome in any such legal action could result in one or more generic versions of ANTARA or FACTIVE being launched before the expiration of the patents covering the products. Since ANTARA and FACTIVE are currently our only marketed products, the introduction of a generic version of either ANTARA or FACTIVE could have a material adverse affect on our ability to successfully execute our business strategy, to maximize the value of our products and therefore could have a material negative impact on our financial condition and results of operations.

**If third parties challenge the validity of the patents or proprietary rights of our marketed products or assert that we have infringed their patents or proprietary rights, we may become involved in intellectual property disputes and litigation that would be costly, time consuming, and prevent the commercialization of ANTARA, FACTIVE and/or any other products that we acquire.**

The intellectual property rights of pharmaceutical companies, including us, are generally uncertain and involve complex legal, scientific and factual questions. Our success in developing and commercializing pharmaceutical products may depend, in part, on our ability to operate without infringing on the intellectual property rights of others and to prevent others from infringing on our intellectual property rights. There has been substantial litigation regarding patents and other intellectual property rights in the pharmaceutical industry. For example, third parties seeking to market generic versions of branded pharmaceutical products often file an Abbreviated New Drug Application (ANDA) with the FDA, wherein such ANDA contains a certification by the applicant that the patents protecting the branded pharmaceutical product are invalid, unenforceable and/or not infringed, a so-called Paragraph IV certification.

## **Table of Contents**

As further discussed under, Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic product prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time.

If additional ANDA filings are made referencing either ANTARA or FACTIVE, we may need to defend and/or assert our patents, including filing lawsuits alleging patent infringement. If we were unsuccessful in such a proceeding and the FDA approved a generic version of any one or both of our products, such an outcome would have a material adverse effect on our business.

We may also become party to patent litigation or proceedings at the U.S. Patent and Trademark Office or a foreign patent office to determine our patent rights with respect to third parties which may include competitors in the pharmaceutical industry. Interference proceedings in the U.S. Patent and Trademark Office or opposition proceedings in a foreign patent office may be necessary to establish which party was the first to discover such intellectual property. The cost to us of any patent litigation or similar proceeding could be substantial, and it may absorb significant management time.

We do not expect to maintain separate insurance to cover intellectual property infringement. Our general liability insurance policy does not cover our infringement of the intellectual property rights of others. If infringement litigation against us is resolved unfavorably, we may be enjoined from manufacturing or selling certain of our products or services and be liable for damages. In certain cases, a license may be available, although we may not be able to obtain such a license on commercially acceptable terms, or at all. Even if we were able to obtain such a license to a third party's intellectual property, the license may be non-exclusive and thereby accessible to our competitors. We may be forced to reformulate, rebrand or rename our products to avoid infringing the intellectual property rights of third parties, which, if possible, could be costly and time-consuming. The commercialization of our products or product candidates may be delayed or discontinued as a result of patent infringement claims against us or due to our failure to license necessary intellectual property, which could adversely affect our business.

We are aware of United States patents that are controlled by third parties that may be construed to encompass ANTARA. However, we believe that, if these patents were asserted against us, we would have valid defenses that ANTARA does not infringe any valid claims of these patents or that the patents would be found to be unenforceable. Nonetheless, in order to successfully challenge the validity of any United States patent, we would need to overcome the presumption of validity which is accorded to issued patents in the United States. If any of these patents were found to be valid and enforceable and we were found to infringe any of them, or any other patent rights of third parties, we would be required to pay damages, cease the sale of ANTARA or pay additional royalties on manufacture and sales of ANTARA. If we are unable to market or sell ANTARA, or if we are obligated to pay significant damages or additional royalties, our earnings attributable to ANTARA would be reduced and our business would be materially adversely affected. Even if we prevail, the cost to us of any patent litigation would likely be substantial, and it may absorb significant management time. If the other party in any such litigation has substantially greater resources than us, we may be forced, due to cost constraints, to seek to settle any such litigation on terms less favorable to us than we might be able to obtain if we had greater resources.

### **Our debt obligations expose us to risks that could adversely affect our business, operating results and financial condition.**

We have a substantial level of debt. As of September 30, 2008, we had approximately \$310.9 million of indebtedness outstanding (including accrued interest and excluding a bond discount of approximately \$36.9 million), which includes approximately \$41.3 million in revenue interest that entitles Paul Capital to receive a

**Table of Contents**

royalty on the sales of both ANTARA and FACTIVE. Approximately \$16.7 million of outstanding indebtedness will mature on December 1, 2009, approximately \$22.7 million of outstanding indebtedness will mature in 2010 or may be extended at our option to 2012 through issuance of warrants and approximately \$230.2 million of indebtedness will mature in 2011. On November 25, 2008 we completed an exchange offer in which \$213.0 million of our 3.5% Notes due 2011 for \$85.2 million of our 12.50% Notes due 2011 plus 21,310,549 common shares. The level and nature of our indebtedness, among other things, could:

make it difficult for us to make payments on our outstanding debt from time to time or to refinance it;

make it difficult for us to obtain any necessary financing in the future for working capital, capital expenditures, debt service, product and company acquisitions or general corporate purposes;

limit our flexibility in planning for or reacting to changes in our business including life cycle management;

reduce funds available for use in our operations;

impair our ability to incur additional debt because of financial and other restrictive covenants;

make us more vulnerable in the event of a downturn in our business;

place us at a possible competitive disadvantage relative to less leveraged competitors and competitors that have better access to capital resources;

restrict the operations of our business as a result of provisions in the Revenue Interests Agreement with Paul Capital that restrict our ability to (i) amend, waive any rights under, or terminate any material license agreements, including the agreements relating to the ANTARA and FACTIVE products, (ii) enter into any new agreement or amend or fail to exercise any of our material rights under existing agreements that would materially adversely affect Paul Capital's royalty interest, and (iii) sell any material assets related to ANTARA or FACTIVE products; or

impair our ability to merge or otherwise effect the sale of the Company due to the right of the holders of certain of our indebtedness to accelerate the maturity date of the indebtedness in the event of a change of control of the Company.

We will need to raise additional capital to pay our indebtedness as it comes due. If we are unable to obtain funds necessary to make required payments, or if we fail to comply with the various requirements of our indebtedness, we would be in default, which would permit the holders of our indebtedness to accelerate the maturity of the indebtedness and could cause defaults under any indebtedness we may incur in the future. Any default under our indebtedness would have a material adverse effect on our business, operating results and financial condition. If we are unable to refinance or repay our indebtedness as it becomes due, we may become insolvent and be unable to continue operations.

**We may have incurred a significant U.S. federal income tax liability as a result of the exchange offer completed in November 2008.**

As a result of the exchange offer completed in November 2008, we realized cancellation of indebtedness ( COD ) income. COD income must generally be included in gross income for U.S. federal income tax purposes. An exception is available if we were insolvent for U.S. federal income tax purposes (i.e., our liabilities exceed the fair market value of our assets) immediately prior to the exchange. To the extent that we were not insolvent, we expect that the amount of our net operating losses ( NOL ) and other tax attributes will offset the amount of recognized COD income for regular U.S. federal income tax purposes. The use of NOLs is limited for alternative minimum tax ( AMT ) purposes and as a consequence we may have incurred an AMT liability with respect to the COD income recognized on the exchange if we were not insolvent for

U.S. federal income tax purposes.

---

**Table of Contents**

NOL and other tax attributes may be limited in the event of certain cumulative changes of the ownership interest of significant shareholders in excess of 50% over a three-year period. The Company has not finalized its analysis of NOLs or its determination regarding insolvency for U.S. federal income tax purposes. If the Company was not insolvent immediately prior to the exchange or, to the extent that it was not insolvent, did not have sufficient NOLs or other tax attributes available to offset the recognized COD income, the Company may have a significant U.S. federal income tax liability, which would have a material effect on our business.

**Future fundraising could adversely affect the value of the conversion right of our convertible securities and dilute the ownership interests of our shareholders.**

In order to raise additional funds, we may issue equity or convertible debt securities in the future. Depending upon the market price of our shares at the time of any transaction, we may be required to sell a significant percentage of the authorized and unissued shares of our common stock in order to fund our operating plans, potentially requiring a shareholder vote, which we may not be able to obtain. In addition, we may have to sell securities at a discount to the prevailing market price, which could adversely affect the value of the conversion right of any outstanding convertible securities and result in further dilution to our shareholders.

**Our products and product candidates face significant competition in the marketplace.**

*ANTARA*

ANTARA is a fenofibrate product approved by the FDA to treat hypercholesterolemia and hypertriglyceridemia in combination with a healthy diet. The marketing of current and additional branded versions of fenofibrate by competitors could reduce our net sales of ANTARA and adversely impact our revenues. The primary competition for ANTARA in the fenofibrate market is TriCor<sup>®</sup> 145 mg, a product manufactured by Abbott Laboratories, which accounted for approximately 88% of U.S. fenofibrate sales for the three-month period ended December 31, 2008.

In addition to TriCor, there are several other branded fenofibrate products which compete with ANTARA. ANTARA competes with Triglide<sup>®</sup>, a 160 mg fenofibrate product and Fenoglide<sup>®</sup>, a 120mg branded fenofibrate product, both of which are marketed by Sciele Pharma, Inc., a wholly owned subsidiary of Shionogi & Co. Ltd. Triglide and Fenoglide accounted for approximately 2% of U.S. fenofibrate sales for the three-month period ended December 31, 2008. ANTARA also competes with Lipofen<sup>®</sup>, a 150 mg fenofibrate product, which is marketed by Kowa Pharmaceuticals America, Inc. Additionally, Abbott Laboratories has developed a new product, TriLipix<sup>™</sup>, which was approved by the FDA in December 2008 and its active ingredient is fenofibric acid, the active metabolite of fenofibrate.

As described under Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time, we received notice of Paragraph IV certification from Lupin Limited (Lupin), notifying us of the filing of an Abbreviated New Drug Application (ANDA) with the FDA for a generic version of ANTARA. Upon final FDA approval of Lupin's ANDA, the drug product which is the subject of that ANDA would have a material adverse impact on the sales of ANTARA.

Additionally, several generic versions of fenofibrate in varying doses are also available for the treatment of dyslipidemias. Revenues from these products accounted for approximately 5% of total U.S. sales of fenofibrate sales in the fourth quarter of 2008. In May 2005, Teva Pharmaceutical Industries, Ltd. (Teva) obtained FDA approval to market a generic version of Abbott Laboratories' 160 mg Tricor tablet (which is no longer marketed

---

**Table of Contents**

or sold) and Par Pharmaceuticals and Impax Labs received FDA approval for similar generic products in October 2007 and March 2008, respectively. In addition, Solvay S.A., Abbott Laboratories partner announced on January 23, 2008, that Teva had filed an ANDA with a Paragraph IV certification seeking the approval of a generic version of TriCor 145 mg. Additionally, Biovail Corporation announced on September 3, 2008 that it also has filed an ANDA seeking approval for a generic version of TriCor 145 mg. If a generic version of Abbott Laboratories TriCor 145 mg product is approved by the FDA, the percentage of total revenues attributable to generic fenofibrate products would likely increase and continue to impact the sales of ANTARA. There are also several other FDA-approved products and products in development for similar indications as ANTARA which could compete with ANTARA, including statins, omega-3 fatty acids (including Lovaza® marketed by GlaxoSmithKline), niacin, (including Niaspan® marketed by Abbott), ezetimibe and fixed-dose combination products.

The growth of any of these competitive branded products, the approval of Lupin's ANDA, the marketing of generic fenofibrate products or the FDA approval and subsequent marketing of products with similar indications including combination therapy products currently in development, could result in a decrease in ANTARA sales, place pressure on the price at which we are able to sell ANTARA, reduce our profit margins, reduce our net sales of ANTARA and adversely impact our revenues.

*FACTIVE*

FACTIVE tablets are approved for the treatment of community-acquired pneumonia of mild to moderate severity and acute bacterial exacerbations of chronic bronchitis. There are several classes of antibiotics that are primary competitors for the treatment of these indications, including other fluoroquinolones (levofloxacin, ciprofloxacin and moxifloxacin), macrolides (clarithromycin and azithromycin), cephalosporins (cefdinir) and penicillins (amoxicillin/clavulanate potassium).

Many generic antibiotics are also currently prescribed to treat these infections. Moreover, a number of the antibiotic products that are competitors of FACTIVE tablets have composition of matter patents which have expired or will expire at dates ranging from 2003 to 2016. As these competitors lose patent protection, their manufacturers will likely decrease their promotional efforts. However, manufacturers of generic drugs will likely begin to produce some of these competing products and this could result in pressure on the price at which we are able to sell FACTIVE tablets and reduce our profit margins.

In addition, as described under Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time, Orchid has recently filed an ANDA seeking approval to market a generic version of FACTIVE. The final FDA approval of Orchid's ANDA, the drug product which is the subject of that ANDA, would have a material adverse impact on the sales of FACTIVE.

*Ramoplanin*

We have completed Phase II clinical trials studying the use of Ramoplanin for the treatment of *Clostridium difficile*-associated disease ( CDAD ). We are aware of two products currently utilized in the marketplace for the treatment of this indication: Vancocin® pulvules (vancomycin), a product marketed by ViroPharma Inc., and metronidazole, a generic product. We are also aware of several companies with products in development for the treatment of CDAD, as well as the potential approval of generic vancomycin. Due to strategic and financial considerations, we have suspended the clinical development of Ramoplanin pending identification of a partner, licensee, or buyer for the product candidate.

---

**Table of Contents**

Many of our competitors have substantially greater capital resources and human resources than us. Furthermore, many of those competitors are more experienced than us in drug discovery, clinical development and commercialization, and in obtaining regulatory approvals. As a result, those competitors may discover, develop and commercialize pharmaceutical products or services before us. In addition, our competitors may discover, develop and commercialize products or services that are more effective than, or otherwise render non-competitive or obsolete, the products or services that we or our collaborators are seeking to develop and commercialize. Moreover, these competitors may obtain patent protection or other intellectual property rights that would limit our rights or the ability of our collaborators to develop or commercialize pharmaceutical products or services.

**Our failure to in-license, co-promote or acquire and develop additional product candidates or approved products will negatively affect our business.**

As part of our business strategy, we intend to acquire, develop and commercialize additional product candidates or approved products. The success of this strategy depends upon our ability to identify, select and acquire products that meet our criteria. We may not be able to acquire the rights to additional product candidates and approved products on terms that we find acceptable, or at all. The acquisition of rights to additional products would likely require us to make significant up-front cash payments, which could adversely affect our liquidity and/or may require us to raise additional capital and/or secure external sources of financing. We may seek funding for product acquisitions through equity or debt offerings, through royalty-based financings or by a combination of these methods, such as the financing we completed with Paul Capital to fund the ANTARA acquisition. There is no assurance that we will be able to raise the funds necessary to complete any product acquisitions on acceptable terms or at all. In addition, as announced on February 11, 2009 the reduction in our sales force to conserve capital will negatively impact our ability to acquire new products. If we raise funds it could dilute shareholders, or if we use existing resources it could adversely affect our liquidity and accelerate our need to raise additional capital.

New product candidates acquired or in-licensed by us may require additional research and development efforts prior to commercial sale, including extensive preclinical and/or clinical testing and approval by the FDA and corresponding foreign regulatory authorities. All product candidates are prone to the risks of failure inherent in pharmaceutical product development, including the possibility that the product candidate will not be safe, effective or approved by regulatory authorities. In addition, it is uncertain whether any approved products that we develop or acquire will be:

manufactured or produced economically;

successfully commercialized; or

widely accepted in the marketplace.

**We, as well as our partners, are subject to numerous complex regulatory requirements and failure to comply with these regulations, or the cost of compliance with these regulations, may harm our business.**

Virtually all aspects of our and our partners' activities are subject to regulation by numerous governmental authorities in the U.S., Europe, Canada, Mexico and elsewhere. These regulations govern or affect the testing, manufacture, safety, effectiveness, labeling, storage, record-keeping, approval, distribution, advertising and promotion of ANTARA, FACTIVE, Ramoplanin and any other product candidates we may acquire, as well as safe working conditions and the experimental use of animals. We are required to report any serious and unexpected adverse experiences with our products to the FDA and other similar regulatory authorities in other jurisdictions. Noncompliance by us or our commercial partners with any applicable regulatory requirements or failure to obtain adequate documentation from any governmental agency can result in refusal of the government



---

**Table of Contents**

to approve products for marketing, criminal prosecution and fines, recall or seizure of products, injunctions, total or partial suspension of production, whistleblower lawsuits, prohibitions or limitations on the commercial sale of products or refusal to allow the entering into of federal and state supply contracts. These enforcement actions would detract from management's ability to focus on our daily business and would have an adverse effect on the way we conduct our daily business, which could severely impact future profitability. Our corporate compliance program cannot fully ensure that we are in compliance with all applicable laws and regulations, and a failure to comply with such regulations by us or our commercial partners could harm our business.

For instance, we, along with many other pharmaceutical companies, received correspondence in 2007 from the FDA stating that it had some concerns over the reliability of studies conducted by MDS Pharma Services between 2000 and 2004. The predecessor owner of the rights to ANTARA, Reliant Pharmaceuticals, had engaged MDS Pharma to perform certain bioequivalence studies for ANTARA, including some studies that were submitted in support of the original approval of ANTARA. The FDA suggested that we take one of the following steps to assess the accuracy of such data: conduct an independent audit of the trials to verify the data, re-assay samples or repeat the studies. The FDA also stated that it has not detected any signals or any evidence that the products mentioned in its correspondence pose a safety risk or that there has been any impact on efficacy. On May 30, 2007, we responded to the FDA informing the FDA that we do not believe that these steps are necessary because the FDA audited the pivotal MDS Pharma study at issue prior to its approval of ANTARA, and further because there are other non-MDS Pharma data that support the safety and effectiveness of ANTARA. To date, the FDA has not responded to our response. As a result, the outcome of this issue is uncertain, and we cannot predict whether this issue will have a material impact on our results of operations.

**New legal and regulatory requirements could make it more difficult for us to obtain expanded or new product approvals, and could limit or make more burdensome our ability to commercialize our approved products.**

Numerous proposals have been made in recent years to impose new requirements on drug approvals, expand post-approval requirements, and restrict sales and promotional activities. Without limiting the generality of the foregoing, Congress has recently enacted, and the President has signed into law, the Food and Drug Administration Amendments Act of 2007 ( FDAAA ). The recently enacted amendments authorize the FDA, among other things, to require submission of REMS with new drug applications, or post-approval upon the discovery of new safety information, to monitor and address potential safety issues for products upon approval. The FDAAA also grants the FDA the authority to mandate labeling changes in certain circumstances and establishes new requirements for registering and disclosing the results of clinical trials. For example, as discussed under Our business is very dependent on the commercial success of ANTARA and FACTIVE the FDA has informed us, along with the other sponsors of all marketed fluoroquinolone products of the need to have a Boxed Warning with respect to tendonitis and tendon rupture in certain patients. The FDA has also informed us that, based on new safety information, we (along with other sponsors of marketed fluoroquinolone products) must submit a proposed Medication Guide and a proposed REMS to ensure patients' safe and effective use of all fluoroquinolones, including FACTIVE. Such changes may increase our costs and adversely affect our operations.

Additional measures have also been enacted to address the perceived shortcomings in the FDA's handling of drug safety issues, and to limit pharmaceutical company sales and promotional practices. The implementation of the recently enacted amendments or other proposed legal or regulatory changes may make it more difficult or burdensome for us to obtain extended or new product approvals, and our current approvals may be restricted or subject to onerous post-approval requirements.

Failure to comply with or changes to the regulatory requirements that are applicable to ANTARA, FACTIVE or our product candidates may result in a variety of consequences, including the following:

restrictions on our products or manufacturing processes;

**Table of Contents**

notice of violation letters regarding promotional and marketing materials and activities;

withdrawal of the product from the market;

voluntary or mandatory recall of the product;

fines against us or our partners;

suspension or withdrawal of regulatory approvals for ANTARA, FACTIVE or a product candidate which subsequently receives regulatory approval;

suspension or termination of any clinical trials of a product candidate;

refusal to permit import or export of our products;

refusal to approve pending applications or supplements to approved applications that we or our partners submit;

denial of permission to file an application or supplement in a jurisdiction;

product seizure; and

injunctions or the imposition of civil or criminal penalties against us or our partners.

**If we market or distribute products in a manner that violates federal or state healthcare fraud and abuse, marketing disclosure or drug pedigree laws, we may be subject to civil or criminal penalties.**

In addition to FDA and related regulatory requirements, we are subject to health care fraud and abuse laws, such as the federal False Claims Act, the anti-kickback provisions of the federal Social Security Act, and other state and federal laws and regulations. Federal and state anti-kickback laws prohibit, among other things, knowingly and willfully offering, paying, soliciting or receiving remuneration to induce, or in return for purchasing, leasing, ordering or arranging for the purchase, lease or order of any health care item or service reimbursable under Medicare, Medicaid, or other federally or state financed health care programs. This statute has been interpreted to apply to arrangements between pharmaceutical manufacturers on one hand and prescribers, patients, purchasers and formulary managers on the other. Although there are a number of statutory exemptions and regulatory safe harbors protecting certain common activities from prosecution, the exemptions and safe harbors are drawn narrowly, and practices that involve remuneration intended to induce prescribing, purchasing, or recommending may be subject to scrutiny if they do not qualify for an exemption or safe harbor.

Federal false claims laws prohibit any person from knowingly presenting, or causing to be presented, a false claim for payment to the federal government, or knowingly making, or causing to be made, a false statement to get a false claim paid. Numerous pharmaceutical companies have been investigated, prosecuted or entered into settlement agreements in connection with a variety of allegedly impermissible promotional and marketing activities, such as allegedly providing free product to customers with the expectation that the customers would bill federal programs for the product; reporting to pricing services inflated average wholesale prices that were then used by federal programs to set reimbursement rates; promoting uses that the FDA has not approved (i.e., off-label uses) that caused claims to be submitted to Medicaid for non-covered off-label uses; and submitting inflated best price information to the Medicaid Drug Rebate Program.

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

The majority of states also have statutes or regulations similar to the federal anti-kickback law and false claims laws, which apply to items and services reimbursed under Medicaid and other state programs, or, in several states, apply regardless of the payor. Sanctions under these federal and state laws may include civil monetary penalties, exclusion of a manufacturer's products from reimbursement under government programs, criminal fines, and imprisonment. Even if we are not determined to have violated these laws, government

## **Table of Contents**

investigations into these issues typically require the expenditure of significant resources and generate negative publicity, which would also harm our financial condition. Because of the breadth of these laws and the narrowness of the safe harbors, it is possible that some of our business activities could be subject to challenge under one or more of such laws.

In recent years, several states and localities, including California, the District of Columbia, Maine, Massachusetts, Minnesota, Nevada, New Mexico, Texas, Vermont, and West Virginia, have enacted legislation requiring pharmaceutical companies to establish marketing compliance programs that comply with the PhRMA Code and OIG Guidelines with respect to interactions with health care providers, and/or file periodic reports with the state or make periodic public disclosures on sales, marketing, pricing, clinical trials, and other activities. Similar legislation is being considered by Congress and other states. Many of these requirements are new and uncertain, and the penalties for failure to comply with these requirements are unclear. We are not aware of any companies against which fines or penalties have been assessed under these special state reporting and disclosure laws to date. Nonetheless, while we have established a compliance program, we may face enforcement, fines and other penalties, and could receive adverse publicity if this program is found not to be in full compliance with these laws.

In recent years, some states have passed or have proposed laws and regulations obligating pharmaceutical manufacturers and distributors to provide prescription drug pedigrees that are intended to protect the safety of the drug supply channel. For example, the Florida Prescription Drug Pedigree laws and regulations that became effective in July 2006 imposed obligations upon us to deliver prescription drug pedigrees to various categories of customers. Also, effective January 1, 2011, California will require the implementation of costly track and trace chain of custody technologies. At the federal level, a bill was recently introduced that would establish national standards for the drug supply chain (H.R. 5839). Overall, compliance with these pedigree laws requires implementation of extensive tracking systems as well as heightened documentation and coordination with distributors and customers. While we fully intend to comply with these laws, there is uncertainty around the interpretation of the recently passed laws, future changes in legislation and government enforcement of these laws. Failure to comply could result in fines or penalties, as well as loss of business that could have a material adverse effect on our business.

### **We depend on third parties to manufacture and distribute our products and product candidates.**

We do not have the internal capability to manufacture pharmaceutical products. Under our agreement with LG Life Sciences, LG Life Sciences manufactures the active pharmaceutical ingredient (API) of FACTIVE and is our only source of supply. We use Patheon Inc. (Patheon) to produce the finished FACTIVE tablets and it is currently our only source of FACTIVE tablets. Currently, our only source of supply of bulk capsules of ANTARA is Ethypharm which manufactures the bulk capsules in France and is able to receive ANTARA API from two vendors in Spain and Italy. Further, we have an agreement with Anderson Packaging, Inc. to package finished ANTARA capsules and FACTIVE tablets.

If Ethypharm, LG Life Sciences, Patheon or Catalent Pharma Solutions experience any significant difficulties in their respective manufacturing processes for our products, including the API or finished product, or is found otherwise not to be in compliance with applicable legal and regulatory requirements, we could experience significant interruptions in the supply of ANTARA and FACTIVE. Our inability to coordinate the efforts of our third party manufacturing partners, or the lack of capacity available at our third party manufacturing partners, could impair our ability to supply ANTARA and FACTIVE at required levels. Such an interruption could cause us to incur substantial costs and our ability to generate revenue from ANTARA and FACTIVE may be adversely affected. We may not be able to enter into alternative supply arrangements at commercially acceptable rates, if at all. Also, if we change the source or location of supply or modify the manufacturing process, regulatory authorities will require us to demonstrate that the new process or source meets applicable legal and regulatory requirements and that the product manufactured by the new source or from the

## **Table of Contents**

modified process is equivalent to the product used in the clinical trials that supported FDA approval. Due to these regulatory requirements, we could incur substantial expenses and/or experience significant interruptions in the supply of ANTARA and FACTIVE if we decided to transfer the manufacture of our products to one or more suppliers in an effort to deal with such difficulties.

As the ANTARA bulk capsules and FACTIVE API are manufactured in France and South Korea, respectively, we must ship our products to the United States for finishing, packaging and labeling, and manufacturing in the case for FACTIVE. While in transit, our API and product, each shipment of which is of significant value, could be lost or damaged. Moreover, at any time after shipment to the United States, our API or finished product could be lost or damaged as our FACTIVE API is stored at Patheon and our ANTARA and FACTIVE finished product is stored at our third party logistics provider, Integrated Commercialization Solutions, Inc. ( ICS ). Appropriate risk mitigation steps have been taken and insurance is in place. However, depending on when in the process the API or finished product is lost or damaged, we may have limited recourse for recovery against our manufacturers or insurers. As a result, our financial performance could be impacted by any such loss or damage to our API or finished product.

We may also experience interruption or significant delay in the supply of ANTARA and FACTIVE due to natural disasters, acts of war or terrorism, shipping embargoes, labor unrest or political instability in France or South Korea. In any such event, the supply of our products stored at Ethypharm or LG Life Sciences could also be impacted.

Pursuant to our acquisition of worldwide rights to Ramoplanin from Vicuron, a wholly-owned subsidiary of Pfizer Inc., we are responsible for the manufacture of both the active pharmaceutical ingredient and finished dosage form of Ramoplanin. Although we plan to seek a partner for Ramoplanin, a contract manufacturer or the partner would be required to produce both the active pharmaceutical ingredient and the final dosage form to support related manufacturing activities. If there is a significant delay in securing a qualified supplier on commercially favorable terms, we could experience a supply shortage of Ramoplanin bulk drug, possibly affecting our ability to consummate partnering arrangements for the commercialization of Ramoplanin.

Moreover, while we may choose to manufacture products in the future, we have no experience in the manufacture of pharmaceutical products for clinical trials or commercial purposes. If we decide to manufacture products, it would be subject to the regulatory requirements described above. In addition, we would require substantial additional capital and would be subject to delays or difficulties encountered in manufacturing pharmaceutical products.

### **We depend on third parties to assist in the management and execution of our product supply chain for ANTARA capsules and FACTIVE tablets.**

We do not have the internal capability to perform product supply chain services including warehousing, inventory management, storage and distribution of commercial and sample quantities of ANTARA capsules and FACTIVE tablets. We have an exclusive arrangement with ICS to perform such supply chain services with respect to commercial product through the second quarter of 2010.

We cannot be certain that ICS will be able to perform uninterrupted supply chain services. If ICS were unable to perform their services for any period, we may incur substantial loss of sales to wholesalers and other purchasers of our products. If we are forced to find an alternative supply chain service provider for ANTARA and FACTIVE, in addition to loss of sales, we may also incur costs in establishing a new arrangement.

---

**Table of Contents**

**Wholesalers, pharmacies and hospitals may not maintain adequate inventory for the distribution for our products.**

We sell ANTARA and FACTIVE to wholesale drug distributors who generally sell products to retail pharmacies and other institutional customers. We do not promote ANTARA and FACTIVE to these wholesalers, and they do not determine such products prescription demand. However, approximately 93% of our product shipments during the three-month period ended September 30, 2008 was to only three wholesalers. Our ability to commercialize ANTARA and/or FACTIVE will depend, in part, on the extent to which we maintain adequate distribution of ANTARA capsules and FACTIVE tablets via wholesalers, pharmacies and hospitals, as well as other customers. Although a majority of the larger wholesalers and retailers distribute and stock ANTARA and FACTIVE, they may be reluctant to do so in the future if demand is not established. Further, it is possible that wholesalers could decide to change their policies or fees, or both, at some time in the future. This could result in their refusal to distribute smaller volume products, or cause higher product distribution costs, lower margins or the need to find alternative methods of distributing products. Such alternative methods may not exist or may not be economically viable. If we do not maintain adequate distribution of ANTARA capsules or FACTIVE tablets, the commercialization of ANTARA and/or FACTIVE and our anticipated revenues and results of operations could be adversely affected.

**Under our financing arrangement with Paul Capital, upon the occurrence of certain events, Paul Capital may require us to repurchase the right to receive revenues that we assigned to it, repay the outstanding principal and interest on the note or may foreclose on certain assets that secure our obligations to Paul Capital. Any exercise by Paul Capital of its right to cause us to repurchase the assigned right, repay the note or any foreclosure by Paul Capital could adversely affect our results of operations and our financial condition.**

On August 18, 2006, we and our subsidiary Guardian II Acquisition Corporation, or Guardian II, entered into a revenue interests assignment agreement with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners ( PRF ), pursuant to which we assigned to PRF the right to receive a portion of our net revenues from FACTIVE tablets and Guardian II assigned to PRF the right to receive a portion of its net revenue from ANTARA capsules. To secure its obligations to PRF, Guardian II also granted PRF a security interest in substantially all of its assets, including the U.S. rights to ANTARA.

Under our arrangement with PRF, upon the occurrence of certain events (the Put Events ), including if we experience a change of control, undergo certain bankruptcy events of us or our subsidiary, transfer any or substantially all of our rights in ANTARA or FACTIVE, transfer all or substantially all of our assets, breach certain of the covenants, representations or warranties under the Revenue Interests Assignment Agreement, or sales of ANTARA are suspended due to an injunction or if we elect to suspend sales of ANTARA as a result of a lawsuit filed by certain third parties, PRF may (i) require us to repurchase the rights we assigned to it at the price in cash which equals the greater of (a) 200% of cumulative payments made by PRF under the Revenue Interests Assignment Agreement less the cumulative royalties previously paid to Paul Capital; or (b) the amount which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return (the Put/Call Price ) in effect on the date such right is exercised or (ii) foreclose on the ANTARA assets that secure our obligations to Paul Capital. Except in the case of certain bankruptcy events, if PRF exercises its right to cause us to repurchase the rights we assigned to it, PRF may not foreclose unless we fail to pay the Put/Call Price as required. In the event of a Put Event, the outstanding principal and interest in the \$20 million note will become immediately due and payable to PRF.

On November 5, 2008 we entered into a first amendment to the Revenue Interests Assignment Agreement. The amendment provides, among other things, that PRF consented to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II s guarantee of the new notes that were issued in our November 2008 exchange. The amendment provides that any acceleration or failure to

---

**Table of Contents**

pay the new notes to be issued in the exchange offer, would be considered a Put Event and would trigger PRF's right to cause us to repurchase the right we assigned to it as described above.

If PRF were to exercise its right to cause us to repurchase the right we assigned to it, there can be no assurance that we would have sufficient funds available to pay the Put/Call Price in effect at that time. Even if we have sufficient funds available, we may have to use funds that we planned to use for other purposes and our results of operations and financial condition could be adversely affected. If PRF were to foreclose on the ANTARA assets that secure our obligations to PRF, our results of operations and financial condition could also be adversely affected. PRF's right to cause us to repurchase the rights we assigned to it is triggered by, among other things, a change in control, transfer of any of our interests in ANTARA or transfer of all or substantially all of our assets, the existence of that right could discourage us or a potential acquirer from entering into a business transaction that would result in the occurrence of any of those events.

**The development and commercialization of our products may be terminated or delayed, and the costs of development and commercialization may increase, if third parties upon whom we rely to support the development and commercialization of our products do not fulfill their obligations.**

In addition to using third parties to fulfill our manufacturing, distribution and supply chain services, our development and commercialization strategy entails entering into arrangements with corporate collaborators, contract research organizations, licensors, licensees and others to conduct development work, manage our clinical trials and market and sell our products outside of the United States. We do not have the expertise or the resources to conduct such activities on our own and, as a result, we are particularly dependent on third parties in these areas. For instance, we have entered into exclusive arrangements granting rights to Pfizer, S.A. de C.V, Abbott Laboratories, Ltd. and Menarini International Operation Luxembourg S.A. to develop and sell FACTIVE in Mexico, Canada and Europe, respectively. We had previously entered into an exclusive arrangement granting rights to Abbott Laboratories, Ltd. ( Abbott Canada ) to develop and sell FACTIVE in Canada, however our agreement with Abbott Canada was terminated in December 2008, and Abbott Canada ceased all development and commercialization of FACTIVE in Canada. FACTIVE sales in Canada accounted for approximately 4% of all FACTIVE revenues recorded by the Company in the two years ended September 30, 2008.

We may not be able to maintain our existing arrangements with respect to the commercialization of our existing products, ANTARA and FACTIVE, or establish and maintain arrangements or partnerships to develop and commercialize Ramoplanin or any additional product candidates or products we may acquire on terms that are acceptable to us. Any current or future arrangements for development and commercialization may not be successful. If we are not able to establish or maintain agreements relating to our current products, Ramoplanin, our other product candidates or any additional products we may acquire on terms which we deem favorable, our results of operations would be materially adversely affected.

Third parties may not perform their obligations as expected. The amount and timing of resources that third parties devote to developing and commercializing our products are not within our control. Furthermore, our interests may differ from those of third parties that commercialize our products. Disagreements that may arise with these third parties could delay or lead to the termination of the development or commercialization of our product candidates, or result in litigation or arbitration, which would be time consuming and expensive.

If any third party that supports the development or commercialization of our products breaches or terminates its agreement with us, or fails to conduct its activities in a timely and regulatory compliant manner, such breach, termination or failure could:

delay or otherwise adversely impact the development or commercialization of ANTARA capsules, FACTIVE tablets, Ramoplanin, or any additional product candidates that we may acquire or develop;

require us to undertake unforeseen additional responsibilities or devote unforeseen additional resources to the development or commercialization of our products; or

result in the termination of the development or commercialization of our products.

---

**Table of Contents**

**We bear substantial responsibilities under our license agreements for ANTARA and FACTIVE and our sublicense agreements to Pfizer, S.A. de C.V., Abbott Laboratories, Ltd. and Menarini International Operation Luxembourg S.A., and there can be no assurance that we will successfully fulfill our responsibilities.**

*ANTARA*

Our exclusive rights to ANTARA are licensed to us by Ethypharm, S.A. (Ethypharm). If we breach the obligations in any of our license agreements relating to ANTARA including the development, license and supply agreement with Ethypharm, the licensor may be entitled to terminate the agreement. Further, in order to maintain our exclusive rights, we must achieve certain minimum annual sales of ANTARA until February 2012 or make payments to Ethypharm to compensate for the difference. Ethypharm also has a right of first refusal on any divestiture of our rights to ANTARA.

We believe that we are currently in compliance with our obligations under the Ethypharm agreement, but there can be no assurance that we will be able to remain in compliance or that we will be able to meet the milestones required for extension of the agreement. As of September 30, 2008, we recorded approximately \$605,000 related to a minimum royalty obligation to Ethypharm for the period February 2006 to January 2007. Moreover, Ethypharm's right of first refusal on a divestiture of our rights to ANTARA may adversely affect our ability to effect a change of control or sale of our assets.

In accordance with the terms of our asset purchase agreement with Reliant Pharmaceuticals, Inc. (Reliant) whereby we acquired ANTARA, we assumed certain of Reliant's liabilities related to ANTARA, including obligations to make certain royalty and milestone payments on sales of ANTARA. Under the terms of one of the licenses we assumed related to ANTARA not including the Ethypharm license, we are obligated to make certain royalty payments to a third party licensor based on sales of ANTARA, which royalty payments are subject to a low single digit increase in the event of a change in control of the Company. We have engaged the third party licensor to renegotiate the terms of that license and have suspended further royalty payments to such third party licensor while the terms of such license are being renegotiated. This decision could lead to litigation and have a material impact on our operations and sales of ANTARA.

*FACTIVE*

We have an exclusive license from LG Life Sciences to develop and market FACTIVE in North America, France, Germany, the United Kingdom, Luxembourg, Ireland, Italy, Spain, Portugal, Belgium, the Netherlands, Austria, Greece, Sweden, Denmark, Finland, Norway, Iceland, Switzerland, Andorra, Monaco, San Marino, Vatican City, Poland, Czech Republic, Slovakia, Slovenia, Hungary, Estonia, Latvia, Lithuania, Liechtenstein, Malta, Cyprus, Romania, Bulgaria, Croatia, Serbia and Montenegro, Bosnia and Herzegovina, Albania and the Former Yugoslav Republic of Macedonia. Under this agreement, we are responsible, at our expense and through consultation with LG Life Sciences, for the clinical and commercial development of FACTIVE in the countries covered by the license, including the conduct of clinical trials, the filing of drug approval applications with the FDA and other applicable regulatory authorities and the marketing, distribution and sale of FACTIVE in our territory. The agreement with LG Life Sciences also required that we achieve a minimum gross sales level of \$30 million from our licensed territories over a 12-month period of time starting in approximately the third quarter of 2007 to the third quarter of 2008 which, if not met, LG Life Sciences could elect to terminate the agreement and have the technology be returned to LG Life Sciences. After LG Life Sciences' review of our financial information it has accepted our analysis and concluded that it will not terminate the agreement based on the minimum gross sales level of \$30 million. We believe that we are currently in compliance with our obligations under the agreement with LG Life Sciences, but there can be no assurance that we will be able to remain in compliance and meet all of our obligations due to the limitations on our resources and the challenges inherent in the commercialization of new products as described above in . Our product and product candidates face significant competition in the marketplace.



---

**Table of Contents**

LG Life Sciences has the obligation under the agreement to diligently maintain its patents and the patents of third parties to which it has rights that, in each case relating to gemifloxacin, the active ingredient in FACTIVE tablets. We have the right, at our expense, to control any litigation relating to suits brought by a third party alleging that the manufacture, use or sale of gemifloxacin in its licensed field in the territories covered by the license infringes upon our rights. We also have the primary right to pursue actions for infringement of any patent licensed from LG Life Sciences under the license agreement within the territories covered by the license. If we elect not to pursue any infringement action, LG Life Sciences has the right to pursue it. The costs of any infringement actions are first paid out of any damages recovered. If we are the plaintiff, the remainder of the damages are retained by us, subject to our royalty obligations to LG Life Sciences. If LG Life Sciences is the plaintiff, the remainder of the damages are divided evenly between us and LG Life Sciences, subject to our royalty obligations to LG Life Sciences. The costs of pursuing any such action could substantially diminish our resources. To date, we have no pending litigation relating to FACTIVE.

In February 2006, we entered into a Sublicensing and Distribution Agreement with Pfizer, S.A. de C.V. (Pfizer Mexico) whereby we sublicensed our rights to commercialize FACTIVE tablets in Mexico to Pfizer Mexico. Under this agreement, we are obligated to exclusively supply all active pharmaceutical ingredient for FACTIVE required by Pfizer Mexico in Mexico. The agreement with Pfizer Mexico may be terminated by either party upon the occurrence of certain termination events, including Pfizer Mexico's right to terminate at any time after August 2007, the first anniversary of launch of FACTIVE tablets in Mexico upon six-months prior written notice.

In August 2006, we entered into a Supply, Development and Marketing Agreement with Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott. Under this agreement, we are obligated to exclusively supply all finished packaged FACTIVE product required by Abbott Canada. The agreement also provides that we can terminate the agreement at any time with prior notice to Abbott Canada and Abbott Canada can terminate with prior notice to us after November 30, 2008. On December 18, 2008 the agreement with Abbott Canada was terminated.

In December 2006, we entered into a License, Supply and Marketing Agreement with Menarini International Operation Luxembourg S.A. (Menarini), whereby we sublicensed our rights to sell FACTIVE tablets in Europe to Menarini. Under the terms of our agreement with Menarini, Menarini is also obligated to exclusively purchase from us, and we must exclusively supply, all API for FACTIVE to be sold in Europe for the earlier to occur of the expiration of the life of certain patents covering the product or expiration of data exclusivity. Our agreement with Menarini may be terminated by either party upon the occurrence of certain termination events, including Menarini's right to terminate if the European regulatory authorities do not recommend approval of FACTIVE at various stages of the approval process with a package insert, or label, that meets certain requirements as to the safety, dosing and indications for which FACTIVE may be prescribed. Menarini may also terminate the agreement if it does not receive approval for reimbursement from European Union member countries that is above a certain minimum price per tablet.

We believe that, together with our manufacturing partners, we will be able to meet such supply and other obligations under these sublicense and supply agreements but can make no assurances that we will be able to remain in compliance with such responsibilities, which would result in our breach of such agreement.

**Our intellectual property protection and other protections may be inadequate to protect our products.**

Our success will depend, in part, on our ability to obtain commercially valuable patent claims and protect our intellectual property. The degree of protection afforded by a patent varies on a country-by-country and a product-by-product basis and depends upon many factors, including the scope of the patent's claims, the availability of regulatory-related patent term extensions, the validity and enforceability of the patent and the availability of legal remedies in a particular country. We currently own or license approximately 56 issued U.S. patents, approximately 40 pending U.S. patent applications, approximately 60 issued foreign patents and

## Table of Contents

approximately 109 pending foreign patent applications. We are not currently involved in any litigation, settlement negotiations, or other legal action regarding patent issues and we are not aware of any patent litigation threatened against us. Our patent position involves complex legal and factual questions, and legal standards relating to the issuance, scope, validity and enforceability of claims in the applicable technology fields are still evolving. Therefore, the degree of future protection for our proprietary rights is uncertain.

Under our Development, License and Supply Agreement with Ethypharm, S.A. (Ethypharm), we assumed all of the rights and obligations related to the development, manufacturing, marketing and sale of ANTARA in the United States. This license includes one issued U.S. patent and several pending patent applications. In conjunction with the financing of our acquisition of ANTARA, we entered into a Security Agreement with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners, or Paul Capital, under which our wholly-owned subsidiary granted Paul Capital a security interest in substantially all of its assets, including all rights to the ANTARA intellectual property, in order to secure its performance under the financing agreements with Paul Capital. In connection with the issuance of the 2011 notes, Guardian II and the collateral agent for the 2011 note holders will enter into a Security Agreement under which Guardian II will grant the collateral agent a second priority security interest in substantially all of the assets of Guardian II to secure Guardian II's guarantee of our obligations with respect to the 2011 notes. The patents and applications include claims that relate to pharmaceutical compositions containing fenofibrate using the drug delivery technologies incorporated in ANTARA, methods of their use and treatment, and methods of preparing the same. The patent issued to Ethypharm which is listed in the FDA Orange Book is set to expire in 2020.

As discussed under, Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic product prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time. We received notice of a Paragraph IV certification from Lupin Limited (Lupin), notifying us of the filing of an ANDA with the FDA for a generic version of ANTARA. We received the certification as the holder of the New Drug Application for ANTARA. Lupin's certification notice alleges that U.S. Patent No. 7,101,574 (the 574 Patent), owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA, is invalid and/or will not be infringed by Lupin's commercial manufacture, use or sale of the drug product described in Lupin's ANDA. The 574 Patent will expire in 2020.

In response to the filing of Lupin's ANDA, on January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. for infringement of the 574 Patent.

In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA.

Under our license agreement with LG Life Sciences, we obtained an exclusive license to develop and market gemifloxacin in certain territories. This license covers 18 issued U.S. patents and a broad portfolio of corresponding foreign patents and pending patent applications. These patents include claims that relate to the chemical composition of FACTIVE, methods of manufacturing and its use for the prophylaxis and treatment of bacterial infections. We have received a Notice of Final Determination from the U.S. Patent and Trademark Office on our patent term extension application for U.S. Patent No. 5,776,944 extending its patent term 659 days to April 4, 2017. The principal U.S. patents for FACTIVE are currently set to expire at various dates, ranging from 2015 to 2019. As discussed under, Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic

---

**Table of Contents**

products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time, we received notice of a Paragraph IV certification from Orchid Healthcare, a Division of Orchid Chemicals & Pharmaceuticals Ltd. (Orchid), notifying us of their filing of an ANDA for a generic version of FACTIVE. The certification alleges that eight of the nine FDA Orange Book listed patents are invalid and/or will not be infringed by Orchid's manufacture, importation, use, or sale of the product for which the ANDA was submitted. The certification does not, however include a Paragraph IV certification with respect to U.S. Patent No. 5,633,262 which is listed in the Orange Book and expires in June 2015. We are continuing to evaluate whether to commence litigation in response to Orchid's Paragraph IV certification. In the event Orchid elects to amend its ANDA to include a Paragraph IV certification with respect to the ninth patent, U.S. Patent No. 5,633,262, we believe that we will be entitled to an automatic thirty-month stay of FDA approval of the ANDA if either we and/or LG Life Sciences initiate a timely patent infringement lawsuit against Orchid, however, we are not guaranteed the benefit of such a thirty month stay. Patent infringement litigation against Orchid could be a substantial cost and there are no assurances that we would be successful.

We may depend, in part, on the ability of our licensors to successfully obtain, maintain and enforce patent protection for our licensed intellectual property. Without protection for the intellectual property we license, other companies might be able to offer substantially identical products for sale, which could adversely affect our competitive business position and harm our business prospects.

On January 8, 2008 the United States Patent and Trademark Office (USPTO) issued us U.S. Patent No. 7,317,001 relating to the treatment of *Clostridium difficile*-associated disease (CDAD) using Ramoplanin. We received a patent term adjustment of 565 days thus extending the term through December 20, 2024. In addition to the recently issued patent, we have an additional patent which includes claims relating to methods of manufacturing Ramoplanin. We also have several applications pending relating to additional novel uses of Ramoplanin as well as formulations containing Ramoplanin. The patent covering the chemical composition of Ramoplanin has expired. To provide additional protection for Ramoplanin, we rely on proprietary know-how relating to maximizing yields in the manufacture of Ramoplanin, and intend to rely on the five years of data exclusivity we believe we would receive under the Hatch-Waxman Act in the U.S. and the ten years of market exclusivity in Europe available through the European Medicines Agency (EMA), because Ramoplanin would be a new chemical entity not previously marketed commercially.

We also have the exclusive right to use FACTIVE trademarks, trade names, domain names and logos in conjunction with the use or sale of the product in the territories covered by the license. We acquired exclusive rights to ANTARA trademarks, trade names, domain names and logos. After becoming aware that Antara Biosciences, Inc. filed trademark applications with the USPTO for the ANTARA and ANTARA BIOSCIENCES marks in connection with biotechnology related goods and services we filed a complaint in Federal District Court alleging, among other things, trademark infringement seeking to enjoin ANTARA BIOSCIENCES from using the ANTARA mark. We have reached a settlement with ANTARA BIOSCIENCES whereby they have agreed to abandon their ANTARA trademark applications and cease using the ANTARA marks. Accordingly we have dismissed our complaint before the Federal District Court.

The risks and uncertainties that we will face with respect to our patents and other proprietary rights include the following:

the pending patent applications that we have filed or to which we have exclusive rights may not result in issued patents, may result in issued patents with narrower claims than anticipated or may take longer than expected to result in issued patents;

the claims of any patents which are issued may be limited from those in the patent applications and may not provide meaningful protection;

U.S. Patents may be subject to reexamination or reissue proceedings before the USPTO, and foreign patents may be subject to comparable proceedings in corresponding patent offices;

## Table of Contents

we may not be able to develop additional proprietary technologies that are patentable;

the patents licensed or issued to us or our partners may not provide a competitive advantage;

other companies, such as Lupin or Orchid, may challenge patents licensed or issued to us or our partners;

patents issued to other companies may harm our ability to do business;

the April 30, 2007 U.S. Supreme Court decision in *KSR International Co. vs. Teleflex, Inc.* may raise the standard for patentability for both patent applications and holders, thus making it more difficult to either obtain patents or withstand challenges to patentability based on a determination of obviousness;

other companies may independently develop similar or alternative technologies or duplicate our technologies; and

the patents may be narrow in scope and accordingly other companies may design around technologies we have licensed or developed.

### **International patent protection is uncertain.**

Patent law outside the United States is uncertain and is currently undergoing review and revision in many countries. Further, the laws of some foreign countries may not protect our intellectual property rights to the same extent as U.S. laws. We may participate in opposition proceedings to determine the validity of our or our competitors' foreign patents, which could result in substantial costs and diversion of our efforts.

### **Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time.**

On December 2, 2008, we and our licensor, Ethypharm, S.A. (Ethypharm), received notice of a Paragraph IV certification from Lupin Limited (Lupin), notifying us of the filing of an ANDA with the FDA seeking approval to market a generic version of ANTARA prior to the August 2020 expiration date of U.S. Patent No. 7,101,574 (the 574 Patent). The 574 Patent, which is owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA relates to pharmaceutical compositions containing fenofibrate and methods of preparing the same. Lupin's certification notice alleges that the 574 Patent is invalid and/or will not be infringed by Lupin's commercial manufacture, use or sale of the drug product described in Lupin's ANDA. The 574 is set to expire in 2020.

In response to the filing of Lupin's ANDA, on January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc., for infringement of the 574 Patent. We and our licensor Ethypharm have agreed to equally share the costs incurred during such litigation. In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA. If the litigation is still ongoing after thirty months, the termination of the stay could result in the introduction of one or more generic products to ANTARA prior to resolution of the litigation.

On May 30, 2008 we received notice of a Paragraph IV certification from Orchid Healthcare, a Division of Orchid Chemicals & Pharmaceuticals Ltd. (Orchid), notifying us of their filing of an ANDA for a generic version of FACTIVE. The certification alleges that eight of the nine FDA Orange Book listed patents are invalid



## **Table of Contents**

and/or will not be infringed by Orchid's manufacture, importation, use, or sale of the product for which the ANDA was submitted. The certification does not, however include a Paragraph IV certification with respect to U.S. Patent No. 5,633,262 which is listed in the Orange Book and expires in June 2015. We are continuing to evaluate whether to commence litigation in response to Orchid's Paragraph IV certification.

Any legal action taken to defend our patent rights relating to ANTARA or FACTIVE will likely be costly, time consuming and distracting to management, could have a material adverse effect on our business, and could result in a finding that either Orchid's or Lupin's proposed generic product does not infringe the claims of our patents or that our patents are invalid and/or unenforceable. An adverse outcome in any such legal action could result in one or more generic versions of ANTARA or FACTIVE being launched before the expiration of the patents covering the products. Since ANTARA and FACTIVE are currently our only marketed products, the introduction of a generic version of either ANTARA or FACTIVE could have a material adverse effect on our ability to successfully execute our business strategy, to maximize the value of our products and therefore could have a material negative impact on our financial condition and results of operations.

### **Our proprietary position may depend on our ability to protect our proprietary confidential information and trade secrets.**

We rely upon certain proprietary confidential information, trademarks, unpatented trade secrets and improvements, unpatented know-how and continuing technological innovation to develop and maintain our competitive position. We generally protect this information with confidentiality agreements that provide that all confidential information developed or made known to others during the course of the employment, consulting or business relationship shall be kept confidential except in specified circumstances. Agreements with employees provide that all inventions conceived by an individual while employed by us are our exclusive property. We cannot guarantee, however, that these agreements will be honored, that we will have adequate remedies for breach if they are not honored or that our proprietary confidential information and trade secrets will not otherwise become known or be independently discovered by competitors.

### **Seasonal fluctuations in demand for FACTIVE, and even possibly ANTARA, may cause our operating results to vary significantly from quarter to quarter.**

We expect demand for FACTIVE to be highest between December 1 and March 31 as the incidence of respiratory tract infections, including CAP and AECB, tends to increase during the winter months. In addition, fluctuations in the duration and severity of the annual respiratory tract infection season may cause our product sales to vary from year to year. Due to these seasonal fluctuations in demand, our results in one quarter may not be indicative of the results for any other quarter or for the entire year. Although not related to seasonal weather changes, wholesaler buying patterns may fluctuate for ANTARA during the year and possibly increase toward year end and decrease early in the year. There can be no assurance that the demand for our products or the wholesaler buying pattern will not change.

### **Clinical trials are costly, time consuming and unpredictable, and we have limited experience conducting and managing necessary preclinical and clinical trials for product candidates.**

To obtain FDA approval to market a new drug product or to expand the approved uses of an existing product, we or our partners must demonstrate proof of safety and efficacy in humans. To meet these requirements, we or our partners will have to conduct extensive testing, including potentially preclinical testing and adequate and well-controlled clinical trials. Conducting clinical trials is a lengthy, time-consuming and expensive process. The length of time required to conduct required studies may vary substantially according to the type, complexity, novelty and intended use of the product candidate, and often can be several years or more per trial. Delays associated with products for which clinical trials are required may cause us to incur additional operating expenses.

The Phase II trial for our product candidate, Ramoplanin, to assess the safety and efficacy of treating *Clostridium difficile*-associated disease, or CDAD, was completed in 2004 but did not meet its primary endpoint.

---

**Table of Contents**

Prior clinical and preclinical trials for Ramoplanin were conducted by Vicuron and its licensees, from whom we acquired rights to Ramoplanin. In December 2005 we agreed with the FDA to a Special Protocol Assessment regarding specific components of a Phase III program that, if completed successfully, would support regulatory approval for the indication. However, due to the nature of Special Protocol Assessments and the fact that our Special Protocol Assessment was agreed to by the FDA in 2005, we can give no assurance that as clinical trials proceed or as part of an NDA review process, if any, the FDA will not determine that a previously approved Special Protocol Assessment for a particular protocol is no longer valid. Additionally, in October 2007, the FDA issued draft guidance on the use of non-inferiority studies to support approval of antibiotics. Under this draft guidance, the FDA recommends that for some antibiotic indications, sponsor companies carefully consider study designs other than non-inferiority, such as placebo-controlled trials demonstrating the superiority of a drug candidate to placebo. While the indications identified by the FDA in the draft guidance are not indications which we are currently pursuing, the draft guidance does not articulate clear standards or policies for demonstrating the safety and efficacy of antibiotics generally. The lack of clear guidance from the FDA creates uncertainties about the standards for the approval of antibiotics and could delay or ultimately prevent commercialization of new antibiotic product candidates such as Ramoplanin or additional indications for FACTIVE. If the trials or the filings are delayed or not approved by the FDA, our business may be adversely affected. Currently, we have suspended the clinical development program for Ramoplanin pending identification of a partner, licensee, or buyer for the product.

If we choose to pursue additional indications or expand the label for ANTARA or FACTIVE, or are required to conduct additional clinical trials, we may not be able to demonstrate the safety and efficacy of FACTIVE or ANTARA for those indications to the satisfaction of the FDA, or other regulatory authorities. We may also be required to demonstrate that our proposed products represent an improved form of treatment over existing therapies and we may be unable to do so without conducting further clinical studies. Negative, inconclusive or inconsistent clinical trial results could prevent regulatory approval, increase the cost and timing of regulatory approval or require additional studies or a filing for a narrower indication or label expansion.

In addition, the cost of human clinical trials varies dramatically based on a number of factors, including the order and timing of clinical indications pursued, the extent of development and financial support from alliance partners, the number of patients required for enrollment, the difficulty of obtaining clinical supplies of the product candidate, and the difficulty in obtaining sufficient patient populations and clinicians.

We have limited experience in conducting and managing the preclinical and clinical trials necessary to obtain regulatory marketing approvals. We may not be able to obtain the approvals necessary to conduct clinical studies. Also, the results of our clinical trials may not be consistent with the results obtained in preclinical studies or the results obtained in later phases of clinical trials may not be consistent with those obtained in earlier phases. A number of companies in the pharmaceutical industry have suffered significant setbacks in advanced clinical trials, even after experiencing promising results in early animal and human testing.

Even if a product gains regulatory approval, the product and the manufacturer of the product will be subject to continuing regulatory review, including the requirement to conduct post-approval clinical studies, post-approval adverse event reporting requirements and, potentially, a REMS. We may be restricted or prohibited from marketing or manufacturing a product, even after obtaining product approval, if previously unknown problems with the product or its manufacture are subsequently discovered.

**We could experience delays in clinical development which could delay anticipated product launches.**

The speed with which we are able to complete clinical trials for future product candidates, when and if we, or any third party with whom we partner, elects to commence Phase III development of Ramoplanin, and our applications for marketing approval will depend on several factors, including the following:

the rate of patient enrollment, which is a function of many factors, including the size of the patient population, the proximity of patients to clinical sites, the eligibility criteria for the study and the nature of the protocol;

**Table of Contents**

fluctuations in the disease incidence for patients available to enroll in our trials;

compliance of patients and investigators with the protocol and applicable regulations;

prior regulatory agency review and approval of our applications and procedures;

Institutional Review Board (IRB) review and monitoring;

analysis of data obtained from preclinical and clinical activities which are susceptible to varying interpretations, which interpretations could delay, limit or prevent regulatory approval;

changes in the policies of regulatory authorities for drug approval during the period of product development including the FDA's recent draft guidance released in October 2007 relating to Antibacterial Drug Products: Use of Noninferiority Studies to Support Approval; and

the availability of skilled and experienced staff to conduct and monitor clinical studies, to accurately collect data and to prepare the appropriate regulatory applications.

**We depend on key personnel, including members of our direct sales force, in a highly competitive market for such skilled personnel.**

We are highly dependent on the principal members of our senior management and key scientific, sales and technical personnel. The loss of any of our personnel could have a material adverse effect on our ability to achieve our goals. We currently maintain employment agreements with the following executive officers: Steven M. Rauscher, President and Chief Executive Officer; Philippe M. Maitre, Executive Vice President and Chief Financial Officer; and Mark A. Glickman, Senior Vice President, Sales and Marketing. The term of each employment agreement continues until it is terminated by the officer or Oscient.

Our future success is dependent upon our ability to attract and retain additional qualified sales and marketing, clinical development, scientific and managerial personnel. Like others in our industry, we may face, and in the past we have faced from time to time, difficulties in attracting and retaining certain employees with the requisite expertise and qualifications. We believe that our historical recruiting periods and employee turnover rates are similar to those of others in our industry; however, we cannot be certain that we will not encounter greater difficulties in the future.

With routine employee turnover, we also face the risk of being unable to enforce our rights under non-compete and non-solicitation provisions as well as confidentiality obligations that protect the Company. We also need to guard against the same obligations that our employees or our potential employees have with their former employers, otherwise we may be subject to claims that these employees or we have inadvertently or otherwise used or disclosed trade secrets or other proprietary information of their former employers and disputes may arise as to rights in related or resulting know-how and inventions. Litigation may be necessary to defend against these claims, which may result in substantial costs, be a distraction to management, require payment of money claims, and result in a loss of valuable intellectual property or personnel.

**Failure to obtain or maintain regulatory approvals in foreign jurisdictions will prevent us from marketing FACTIVE abroad.**

We have entered into commercialization relationships with Pfizer Mexico and Menarini whereby we sublicensed our rights to sell FACTIVE tablets in Mexico to Pfizer Mexico and in Europe to Menarini. We had previously sublicensed our rights to commercialize FACTIVE tablets in Canada to Abbott Laboratories, Inc. (Abbott Canada) whereby Abbott Canada was responsible for the development and commercialization of FACTIVE in Canada, however our license agreement with Abbott Canada was terminated in December 2008, and Abbott Canada has ceased all development and commercialization activities relating to FACTIVE in Canada. Obtaining foreign approvals may require additional trials and expense. Further, in order to market FACTIVE in Europe, we or our distribution partners may need to obtain multiple regulatory approvals. For instance, in the





## **Table of Contents**

first quarter of 2008, Menarini, submitted a regulatory filing seeking approval of FACTIVE in Europe. Menarini is seeking approval of FACTIVE for the treatment of community-acquired pneumonia and acute bacterial exacerbations of chronic bronchitis. The regulatory review time in Europe is approximately twelve (12) months. Menarini may not be able to obtain regulatory approval for FACTIVE, which could delay or prevent us from receiving revenue from sales of FACTIVE in Europe, and/or may require additional expenditures.

If our partners are unsuccessful in their efforts to obtain and/or expand their respective marketing approvals, the revenues that we expect to obtain from the sales of FACTIVE could be significantly limited.

### **We rely on operational data obtained from third party vendors which could be inaccurate.**

We rely on prescription and wholesaler data obtained from industry-accepted, third-party data sources. These third-party data projections may not accurately reflect actual prescriptions or trade levels of inventory. If this data turns out to be inaccurate or unreliable and our controls are not effective, there could be an adverse effect on our ability to properly manage inventory and our financial performance.

## **RISKS RELATED TO OUR INDUSTRY**

### **Health care insurers, the government and other payers may not pay for our products or may impose limits on reimbursement.**

Our ability to commercialize ANTARA capsules, FACTIVE tablets, Ramoplanin and our future products will depend, in part, on the extent to which reimbursement for such products will be available from third-party payers, such as Medicare, Medicaid, health maintenance organizations, health insurers and other public and private payers. We cannot assure you that third-party payers will pay for such products or will establish and maintain price levels sufficient for realization of an appropriate return on our investment in product development. If government and private payers do not cover our products or do not reimburse for use of our products at adequate reimbursement levels, our products may fail to achieve market acceptance and our results of operations may be materially adversely affected. Under the Medicare Part D outpatient prescription drug benefit, Medicare beneficiaries (primarily the elderly over 65 and the disabled) may enroll in private drug plans. There are multiple types of Part D plans and numerous plan sponsors, each with its own formulary and product access requirements. The plans have considerable discretion in establishing formularies and tiered co-pay structures and in placing prior authorization and other restrictions on the utilization of specific products. In addition, Part D plan sponsors are permitted and encouraged to negotiate rebates with manufacturers. The profitability of our products may depend on the extent to which they enjoy preferred status on the formularies of a significant portion of the largest Part D prescription drug plans. Our ability to obtain such preferred status on favorable economic terms cannot be assured. Additionally, the Part D program has been the subject of much controversy since its enactment in 2003, and significant amendments, including an amendment to authorize the Federal Government to directly negotiate drug prices with manufacturers, are possible. Such amendments could adversely affect our anticipated revenues and results of operations, possibly materially.

Most state Medicaid programs have established preferred drug lists, or PDLs, and the process, criteria and timeframe for obtaining placement on the PDL varies from state to state. Under the Medicaid drug rebate program, a manufacturer must pay a rebate for Medicaid utilization of a product. The rebate for an innovator product is based on the greater of (i) 15.1% of the product's average manufacturer price (AMP) or (ii) the difference between the product's AMP and the best price offered by the manufacturer, plus an inflation adjustment if AMP increases faster than inflation. In addition, many states have established supplemental rebate programs as a condition for including a drug product on a PDL. The profitability of our products may depend on the extent to which they appear on the PDLs of a significant number of state Medicaid programs and the amount of the rebates that must be paid to such states. In addition, there is significant fiscal pressure on the Medicaid program, and amendments to lower the pharmaceutical costs of the program and/or lower manufacturers' rebate liability are possible. Such amendments could adversely affect our anticipated revenues and results of operations, possibly materially.

---

## **Table of Contents**

As a part of the effort to control the costs of prescription drugs, many health maintenance organizations and other third-party payers use formularies, or lists of drugs for which coverage is provided under their benefit plans. Each payer that maintains a drug formulary makes its own determination as to whether a drug will be included in the formulary and whether particular drugs in a therapeutic class will have preferred status over other drugs in the same class. This determination often involves an assessment of the clinical appropriateness of the drug and sometimes the cost of the drug in comparison to alternative products. We cannot assure you that ANTARA capsules, FACTIVE tablets, Ramoplanin or any of our future products will be added to payers' formularies, whether our products will have preferred status over alternative therapies, nor whether the formulary decisions will be made in a timely manner. We may also decide to enter into discount or formulary fee arrangements with payers, which could result in our receiving lower or discounted prices for our products.

### **If a successful product liability claim or series of claims is brought against us for uninsured liabilities or in excess of insured liabilities, we could be forced to pay substantial damage awards.**

The use of any of our product candidates in clinical trials, and the sale of any approved products, might expose us to product liability claims. We currently maintain, and we expect that we will continue to maintain, product liability insurance coverage in the amount of \$10.0 million per occurrence and \$10.0 million in the aggregate. Such insurance coverage might not protect us against all of the claims to which we might become subject. We might not be able to maintain adequate insurance coverage at a reasonable cost or in sufficient amounts or scope to protect us against potential losses. In the event a claim is brought against us, we might be required to pay legal and other expenses to defend the claim, as well as uncovered damage awards resulting from a claim brought successfully against us. Furthermore, whether or not we are ultimately successful in defending any such claims, we might be required to direct financial and managerial resources to such defense and adverse publicity could result, all of which could harm our business.

In addition, a product recall or excessive warranty claims (in any such case, whether arising from manufacturing deficiencies, labeling errors or other safety or regulatory reasons) could have an adverse effect on our product sales or require a change in the indications for which our products may be used.

## **RISKS RELATED TO THE NOTES**

### **The value of the guarantee and the collateral securing the 2011 notes may not be sufficient to satisfy obligations under the 2011 notes.**

The 2011 notes will be guaranteed by our subsidiary Guardian II and this guarantee will be secured by a second priority lien on the collateral described in this prospectus. The collateral also secures, on a first priority lien basis, our obligations under the \$20.0 million aggregate principal amount 12% senior secured note due August 2010 and interest accrued thereon (the Paul Capital Note) and our and Guardian II's obligations to Paul Capital under the revenue interests assignment agreement. In the event of foreclosure on the collateral, the proceeds from the sale of the collateral securing indebtedness under the 2011 notes may not be sufficient to satisfy the 2011 notes because proceeds from a sale of the collateral would be distributed first to satisfy indebtedness under the Paul Capital Note and ours and Guardian II's payment obligation under the revenue interests assignment agreement. Only after all of Guardian II's obligations under the first priority lien have been satisfied will proceeds from the sale of collateral be available to holders of the 2011 notes.

No appraisals of any collateral have been prepared in connection with this exchange offer. The value of the collateral and the amount to be received upon a sale of the collateral will depend upon many factors including, among others, the condition of the collateral and our industry, the ability to sell the collateral in an orderly sale, the condition of the international, national and local economies, the availability of buyers, the availability of credit to a buyer and similar factors. The book value of the collateral should not be relied on as a measure of realizable value for such assets. A substantial portion of the collateral consists of certain license rights to sell ANTARA and by their nature, such portions of the collateral may be illiquid and may have no readily ascertainable market value. As discussed in Risk Factor Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the

## **Table of Contents**

Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time. In the event of foreclosure on the collateral, the value of such collateral and the amount of any proceeds distributed following a sale of such collateral, could be materially impaired by the pending litigation or introduction of generic versions of ANTARA. In addition, a significant portion of the collateral includes assets that may only be usable, and thus retain value, as part of our existing operating businesses. Accordingly, any such sale of the collateral separate from the sale of certain operating businesses may not be feasible or of significant value.

**There is no market for the 2011 notes, an active trading market for the 2011 notes may not develop, you may not be able to sell the 2011 notes at a price acceptable to you, and the 2011 notes are not fungible with the 2011 notes which were exchanged in November 2011.**

There is no public market for the 2011 notes and we do not intend to apply for listing of the 2011 notes on any national exchange or quotation system. We cannot assure you of the liquidity of any markets that may develop for the 2011 notes, your ability to sell the 2011 notes or the price at which you may be able to sell the 2011 notes. In addition, we do not know whether an active trading market will ever develop for the 2011 notes. While the 2011 notes are issued under the same indenture as the 2011 notes which were exchanged in November 2008 (the prior 2011 notes) and generally have the same stated economic terms as the prior 2011 notes, the tax characteristics of the 2011 notes are as described in Material United States Federal Income Tax Consequences and will differ from the tax characteristics of the prior 2011 notes. In addition, it is anticipated that the 2011 notes will have a different CUSIP than the prior 2011 notes. On account of the foregoing, holders of 2011 notes should be aware that the 2011 notes are not fungible with the prior 2011 notes. If a market for the 2011 notes were to develop, the 2011 notes could trade at prices that may be higher or lower than the principal amount. Additionally, there is a risk that the liquidity of, and the trading market for, the 2011 notes will be limited if few 2011 notes are issued. If only a limited number of 2011 notes are outstanding, it may be more difficult for a market to develop in the 2011 notes and any market that does develop may be less liquid than would be the case if more 2011 notes were outstanding. The liquidity of the trading market for the 2011 notes, if any, and the market price quoted for the 2011 notes may be adversely affected by changes in interest rates for comparable securities, by changes in our financial performance or prospects and by declines in the price of our common shares, as well as by declines in the prices of securities, or the financial performance or prospects of similar companies.

**If you hold 2011 notes, you will not be entitled to any rights with respect to our common stock, but you will be subject to all changes made with respect to our common stock.**

If you hold 2011 notes, you will not be entitled to any rights with respect to our common stock (including voting rights and rights to receive any dividends or other distributions on our common stock), but you will be subject to all changes affecting the common stock. You will have rights with respect to our common stock only if and when your notes are converted. For example, in the event that an amendment is proposed to our articles of organization or by-laws requiring stockholder approval and the record date for determining the stockholders of record entitled to vote on the amendment occurs prior to delivery of the common stock to you, you will not be entitled to vote on the amendment, although you will nevertheless be subject to any changes in the powers, preferences or special rights of our common stock.

**We may be unable to repay or repurchase the 2011 notes or our other indebtedness.**

At maturity, the entire outstanding principal amount of the 2011 notes will become due and payable. In addition, if a fundamental change, as defined under Description of the 2011 Notes Repurchase of the 2011 notes at the option of holders upon a fundamental change, occurs, you may require us to repurchase all or a portion of your 2011 notes. We may not have sufficient funds or may be unable to arrange for additional

**Table of Contents**

financing to pay the repurchase price of the 2011 notes or the principal amount due at maturity. Any future borrowing arrangements or debt agreements to which we become a party may contain restrictions on or prohibitions against our redemption or repurchase of the 2011 notes. If we are prohibited from redeeming or repurchasing the 2011 notes, we could try to obtain the consent of lenders under those arrangements, or we could attempt to refinance the borrowings that contain the restrictions. If we do not obtain the necessary consents or refinance the borrowings, we will be unable to repurchase the 2011 notes. Such a failure would constitute an event of default under the 2011 notes indenture which could, in turn, constitute a default under the terms of our other indebtedness.

**The price of our common stock, and therefore the price of the 2011 notes, may fluctuate significantly, which may make it difficult for holders to resell the 2011 notes or the common stock issuable upon conversion of the 2011 notes when desired or at attractive prices.**

The market price of our convertible notes will be affected significantly by the market price of our common stock. The market price of our common stock is subject to significant fluctuations in response to the factors in this section and other factors, including:

- the revenues that we may derive from the sale of ANTARA capsules and FACTIVE tablets, as compared to analyst estimates;
- our ability to enter into transactions to acquire, license or co-promote additional products;
- whether we will be able to successfully integrate any additional products that we acquire, license or co-promote into our sales and marketing efforts;
- the timing of the achievement of our development milestones and other payments under our strategic alliance agreements;
- termination of, or an adverse development in, our strategic alliances;
- our ability to defend our products from generic attack;
- conditions and publicity regarding the biopharmaceutical industry generally;
- our ability to continue to be listed on The NASDAQ Global Markets;
- price and volume fluctuations in the stock market at large which do not relate to our operating performance;
- variations in our rates of product returns, allowances and rebates and discounts;
- the results of any clinical trials that we may conduct and the pace of our progress in those clinical trials;
- the results of clinical trials conducted by potential partners for Ramoplanin or products developed from any of our legacy alliances and the pace of our progress in those clinical trials;

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

our ability to obtain financing to meet future operating cash flow requirements;

sales of shares of our common stock in the public market and low trading volume of our common stock; and

comments by securities analysts, or our failure to meet market expectations, including our projected financial performance.

Over the two-year period ending December 31, 2008, the closing price of our common stock as reported on the NASDAQ Global Market ranged from a high of \$7.74 to a low of \$0.18. The stock market has from time to

## **Table of Contents**

time experienced extreme price and volume fluctuations that are unrelated to the operating performance of particular companies. In the past, companies that have experienced volatility have sometimes been the subject of securities class action litigation. If litigation were instituted on this basis, it could result in substantial costs and a diversion of management's attention and resources. These broad market fluctuations may adversely affect the price of our securities, regardless of our operating performance. Because the 2011 notes are convertible into shares of our common stock, volatility of or depressed prices for our common stock could have a similar effect on the trading price of the 2011 notes. A decline in our common stock price may cause the value of the 2011 notes to decline. Holders who receive common stock upon conversion of the 2011 notes also will be subject to the risk of volatility and depressed prices of our common stock.

### **We may issue additional equity securities and thereby materially and adversely affect the price of our common stock.**

Sales of substantial amounts of shares of our common stock in the public market after this offering, or the perception that those sales may occur, could cause the market price of our common stock to decline. The 2011 notes indenture does not restrict our ability to issue additional shares of common stock or other securities convertible into or exchangeable for our common stock. We have used and may continue to use our common stock or securities convertible into or exchangeable for our common stock to acquire technology, product rights or businesses, or for other purposes. Our authorized capital stock consists of 175,000,000 shares of common stock, par value \$0.10 per share, which includes 625,000 shares of common stock designated as series B restricted common stock. As of February 6, 2009, we had approximately 37,209,398 shares of common stock outstanding and no shares of series B restricted stock outstanding. If we issue additional equity securities, the price of our common stock and, in turn, the price of the 2011 notes may be materially and adversely affected.

### **Conversion of our convertible notes will dilute the ownership interests of existing stockholders.**

The conversion of some or all of our convertible notes will dilute the ownership interest of our existing stockholders. Any sales in the public market of the common stock issuable upon such conversion could adversely affect prevailing market prices of our common stock. In addition, the existence of our convertible notes may encourage short selling by market participants because the conversion of notes could depress the price of our common stock and short selling by 2011 Note holders engaging in hedging transactions which could further depress the price of our common stock.

### **The 2011 notes indenture provides restrictions on our ability to incur additional debt which could prevent our ability to raise additional capital.**

The 2011 notes indenture provides that we may not incur additional indebtedness in excess of \$50 million ( Permitted Indebtedness ) from the earlier of (i) the date that is one year from the date on which our common stock has traded at a price which exceeds the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period and (ii) the first anniversary of the maturity date of the 2011 notes; provided that, any indebtedness incurred to finance new product acquisition or in connection with any refinancing of Permitted Indebtedness, our existing indebtedness including existing 2011 notes not tendered in our exchange offer, our obligations to PRF under the Paul Capital Note, revenue interests assignment agreement and our obligations under the amended 5% Convertible Promissory Notes due 2009 are being issued and the 2011 notes shall not be counted toward the aforementioned limit. These restrictions on our ability to incur additional debt could have a negative effect on our ability to raise additional capital in the future.

## **Table of Contents**

**The 2011 notes indenture provides only limited restrictions on our ability to incur additional debt and does not limit our ability to take other actions that could negatively impact holders of the 2011 notes.**

The 2011 notes indenture provides that we may not incur additional indebtedness in excess of \$50 million ( Permitted Indebtedness ) from the earlier of (i) the date that is one year from the date on which our common stock has traded at a price which exceeds the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period and (ii) the first anniversary of the maturity date of the 2011 notes; provided that, any indebtedness incurred to finance new product acquisition or in connection with any refinancing of Permitted Indebtedness, our existing indebtedness including existing 2011 notes not tendered in our exchange offer, our obligations to PRF under the Paul Capital Note, revenue interests assignment agreement and our obligations under the amended 5% Convertible Promissory Notes due 2009 which these notes are being issued and the 2011 notes shall not be counted toward the aforementioned limit. The 2011 notes indenture otherwise does not limit the amount or kind of debt that may be incurred by us or any of our subsidiaries and we are not otherwise limited from incurring additional indebtedness, including senior indebtedness or secured debt. In addition, the limited covenants applicable to the 2011 notes do not restrict our ability to pay dividends, issue or repurchase stock or other securities or require us to achieve or maintain any minimum financial results relating to our financial position or results of operations. Our ability to recapitalize, incur additional debt and take a number of other actions that are not limited by the terms of the 2011 notes could have the effect of diminishing our ability to make payments on the 2011 notes when due. In addition, the indenture for the 2011 notes does not afford protection to holders of the notes in the event of a fundamental change except to the extent described under Description of the 2011 Notes Conversion rate adjustment on a fundamental change and Description of the 2011 Notes Repurchase of the 2011 notes at the option of holders upon a fundamental change.

**The conversion rate adjustment that may be made in connection with a transaction constituting a fundamental change may not adequately compensate you for the lost option value of your 2011 notes as a result of such fundamental change.**

In connection with a fundamental change, we may be required to increase the conversion rate for the 2011 notes surrendered for conversion. The conversion rate adjustment is described under Description of the 2011 Notes Conversion rate adjustment on a fundamental change. The conversion rate adjustment is designed to compensate you for the lost option value of your notes as a result of certain fundamental changes; such increases are only an approximation of such lost value and may not adequately compensate you for such loss. In addition, even if a fundamental change occurs, in some cases there may be no such conversion rate adjustment. See Description of the 2011 Notes Conversion rate adjustment on a fundamental change.

**If we automatically convert the 2011 notes, there is a risk of fluctuation in the price of our common stock from the date we elect to automatically convert the 2011 notes to the automatic conversion date.**

We may elect to automatically convert the 2011 notes on or prior to maturity if the closing price of our common stock has exceeded 130% of the conversion price of the 2011 notes then in effect for at least 20 trading days during any 30 consecutive trading day period ending within five trading days prior to the notice of automatic conversion. However, there is a risk of fluctuation in the price of our common stock between the time when we may first elect to automatically convert the 2011 notes and the automatic conversion date. This period must be at least 20 days and not more than 30 days prior to the automatic conversion date. As a result of any such fluctuation in the price of our common stock, the aggregate conversion value you actually receive upon any automatic conversion of the 2011 notes may be less than the principal amount of the 2011 notes.



## **Table of Contents**

**Rating agencies may provide unsolicited ratings on the 2011 notes that could cause the market value or liquidity of the 2011 notes to decline.**

We have not requested a rating of the 2011 notes from any rating agency and believe it is unlikely that the 2011 notes will be rated. However, if one or more rating agencies rate the 2011 notes and assign the notes a rating lower than the rating expected by investors, or reduces their rating in the future, the market price or liquidity of the 2011 notes and our common stock could be harmed.

**Your right to recover amounts under the second priority lien will be junior to amounts recovered in respect of the first priority liens and rank equally with the outstanding \$87.2 million of existing 12.50% Convertible Guaranteed Senior Notes Due 2011.**

The second priority liens will rank behind all of the first priority liens. Additionally, your rights to recover amounts as a second lien holder will rank equally and be without preference to the holders of our presently existing 12.50% Convertible Guaranteed Senior Notes due 2011. Upon any distribution to our creditors in a bankruptcy, liquidation, reorganization or similar proceedings, the beneficiaries of the first priority liens will be entitled to be paid in full before any payment will be made on the second priority liens.

**The 2011 notes will only be guaranteed by our subsidiary Guardian II and are not secured by any assets of the Company.**

The 2011 notes will be guaranteed by our subsidiary Guardian II and this guarantee will be secured by a second priority lien on substantially all of the assets of Guardian II. The 2011 notes are not secured by any assets of the Company. The Company may acquire assets in the future and the holders of the 2011 notes would have no security interests in any such assets. The Company may also in the future secure other indebtedness with its assets or assets that it may acquire and the holders of the 2011 notes would not have any security interest therein.

**We are permitted to incur additional indebtedness which will be secured by the second priority lien and is on parity with the 2011 notes.**

Pursuant to the Intercreditor Agreement which governs the rights between the first and second lien holders, we are permitted to incur additional indebtedness which will be secured by the second priority lien and will be on parity with the 2011 notes. Approximately \$213 million in aggregate principal amount, or 94.4% of the total outstanding amount of the 3.50% Convertible Senior Notes due 2011 was tendered in the exchange offer and accordingly, we issued approximately \$87.2 million in aggregate principal amount of our 12.50% Convertible Guaranteed Senior Notes due 2011 as part of our exchange offer completed on November 25, 2008. In addition, we issued under the 2011 notes indenture a 2011 note in a principal amount of \$2,000,000 to Paul Capital which was not be registered. We are permitted to incur indebtedness under the Intercreditor Agreement up to an additional \$53 million, thus totaling \$140,000,000. To the extent we issue additional indebtedness on parity with the 2011 notes that is secured by the same assets as the 2011 notes, this will reduce the proceeds available to satisfy the obligations under the 2011 notes. See Description of the 2011 Notes Intercreditor Agreement.

**Federal and state statutes allow courts, under specific circumstances, to void guarantees and require holders of the 2011 notes to return payments received from guarantors.**

Under the federal bankruptcy law and comparable provisions of state fraudulent transfer laws, a guarantee could be voided, or claims in respect of a guarantee could be subordinated to all other debts of that guarantor, if the guarantor at the time it incurred the indebtedness evidenced by its guarantee:

received less than reasonably equivalent value or fair consideration for the incurrence of its guarantee and was insolvent or rendered insolvent by reason of such incurrence;

**Table of Contents**

was engaged in a business or transaction for which the guarantor's remaining assets constituted unreasonably small capital; or

intended to incur, or believed that it would incur, debts beyond its ability to pay those debts as they mature.

The measures of insolvency for purposes of these fraudulent transfer laws will vary depending upon the law applied in any proceeding to determine whether a fraudulent transfer has occurred. Generally, however, a guarantor would be considered insolvent if:

the sum of its debts, including contingent liabilities, was greater than the fair saleable value of all of its assets;

the present fair saleable value of its assets was less than the amount that would be required to pay its probable liability on its existing debts, including contingent liabilities, as they become absolute and mature; or

it could not pay its debts as they become due.

We cannot assure you as to what standard a court would apply in determining whether a guarantor would be considered to be insolvent. If a court determined that a guarantor was insolvent after giving effect to the guarantee, it could void the guarantee of the 2011 notes by Guardian II and require you to return any payments received from Guardian II.

**The Intercreditor agreement will substantially limit the rights of the holders of the 2011 notes with respect to the collateral securing the 2011 notes and holders of the 2011 notes will not control decisions regarding collateral.**

The rights of the holders of the 2011 notes with respect to the collateral securing the guarantee on the 2011 notes will be substantially limited pursuant to the terms of the provisions of the Intercreditor agreement. Under the Intercreditor Agreement, at any time the obligations that have the benefit of the first priority liens are outstanding, any actions that may be taken in respect of the collateral, including the ability to cause the commencement of enforcement proceedings against the collateral and to control the conduct of such proceedings, the approval of amendments to, releases of collateral from the lien of, and waivers of past defaults under, the collateral documents, will be at the direction of the holders of the obligations secured by the first priority liens. The trustee and the collateral agent, on behalf of the holders of the 2011 notes, will not have the ability to control or direct such actions, even if the rights of the holders of the 2011 notes are adversely affected. Additional releases of collateral from the second priority lien securing the 2011 notes are permitted under some circumstances.

The holders of the first priority liens will control substantially all matters related to the collateral securing the guarantee. They may cause the security agent to dispose of, release, or foreclose on, or take other actions with respect to, the collateral with which noteholders may disagree or that may be contrary to the interests of noteholders.

**Bankruptcy laws may limit your ability to realize value from the collateral.**

The right of the collateral agent to repossess and dispose of the collateral upon the occurrence of an event of default under the indenture governing the 2011 notes is likely to be significantly impaired by applicable bankruptcy law if a bankruptcy case were to be commenced by or against us before the collateral agent repossessed and disposed of the collateral. Upon the commencement of a case under the bankruptcy code, a secured creditor such as the collateral agent is prohibited from repossessing its security from a debtor in a bankruptcy case, or from disposing of security repossessed from such debtor, without bankruptcy court approval.

**Table of Contents**

which may not be given. Moreover, the bankruptcy code permits the debtor to continue to retain and use collateral even though the debtor is in default under the applicable debt instruments, provided that the secured creditor is given adequate protection. The meaning of the term adequate protection may vary according to circumstances, but it is intended in general to protect the value of the secured creditor's interest in the collateral as of the commencement of the bankruptcy case and may include cash payments or the granting of additional security if and at such times as the bankruptcy court in its discretion determines that the value of the secured creditor's interest in the collateral is declining during the pendency of the bankruptcy case. A bankruptcy court may determine that a secured creditor may not require compensation for a diminution in the value of its collateral if the value of the collateral exceeds the debt it secures.

In view of the lack of a precise definition of the term adequate protection and the broad discretionary power of a bankruptcy court, it is impossible to predict:

how long payments under the 2011 notes could be delayed following commencement of a bankruptcy case;

whether or when the collateral agent could repossess or dispose of the collateral;

the value of the collateral at the time of the bankruptcy petition; or

whether or to what extent holders of the 2011 notes would be compensated for any delay in payment or loss of value of the collateral through the requirement of adequate protection.

In addition, the intercreditor agreement provides that, in the event of a bankruptcy, the trustee, as the collateral agent for the 2011 notes, may not object to a number of important matters following the filing of a bankruptcy petition so long as any first lien debt is outstanding. After such a filing, the value of the collateral securing the 2011 notes could materially deteriorate and you would be unable to raise an objection. The right of the holders of obligations secured by first priority liens on the collateral to foreclose upon and sell the collateral upon the occurrence of an event of default also would be subject to limitations under applicable bankruptcy laws if we or any of our subsidiaries become subject to a bankruptcy proceeding.

Any disposition of the collateral during a bankruptcy case would also require permission from the bankruptcy court. Furthermore, in the event a bankruptcy court determines the value of the collateral is not sufficient to repay all amounts due on first priority lien debt and, thereafter, the 2011 notes, the holders of the 2011 notes would hold a secured claim to the extent of the value of the collateral to which the holders of the 2011 notes are entitled and unsecured claims with respect to such shortfall. The bankruptcy code only permits the payment and accrual of post-petition interest, costs and attorney's fees to a secured creditor during a debtor's bankruptcy case to the extent the value of its collateral is determined by the bankruptcy court to exceed the aggregate outstanding principal amount of the obligations secured by the collateral.

**Rights of holders of 2011 notes in the collateral may be adversely affected by the failure to perfect security interests in certain collateral.**

The security interests in the collateral securing the guarantee on the 2011 notes includes assets, both tangible and intangible, whether now owned by Guardian II or acquired by Guardian II in the future. Applicable law requires that certain property and rights acquired after the grant of a general security interest can only be perfected at the time such property and rights are acquired and identified. There can be no assurance that the trustee and the collateral agent will monitor, or that we will inform the future acquisition of property and rights that constitute collateral, and that the necessary action will be taken to properly perfect the security interest in such after acquired collateral.

## **Table of Contents**

### **Adjustments to the conversion rate of the 2011 notes may result in a taxable distribution to you.**

Although to date we have never paid cash dividends on our common stock, if in the future we pay a cash dividend on our common stock and there is a resulting adjustment to the conversion price, a note holder could be deemed to have received a taxable dividend subject to U.S. federal income tax without the receipt of any cash. Other adjustments in the conversion ratio (or failures to make such adjustments) that have the effect of increasing your proportionate interest in our assets or earnings may have the same result. Any such deemed dividends would be taxable as described in Material United States Federal Income Tax Consequences.

### **You will be required to pay U.S. federal income tax on the 2011 notes even if we do not pay cash interest.**

Because the 2011 notes provide us with the option to pay interest either (i) in cash or (ii) by (A) increasing the principal amount of the 2011 notes or (B) issuing additional 2011 notes, the 2011 notes will be treated as issued with original issue discount, or OID, for U.S. federal income tax purposes. Holders of 2011 notes will be required to include the OID in gross income on a constant yield to maturity basis, regardless of whether the interest is paid currently in cash. It is generally expected that the amount of OID includible in a holder's gross income will correspond to the stated interest payments provided by the 2011 notes. See Material United States Federal Income Tax Consequences.

### **The Internal Revenue Service may challenge the status of the 2011 notes as debt for U.S. federal income tax purposes.**

The status of the 2011 notes as debt for U.S. federal income tax purposes depends upon a number of factors. While we intend to take the position that the 2011 notes are debt for this purpose, there can be no assurance that the Internal Revenue Service will not successfully challenge this position. If the 2011 notes were not treated as debt for U.S. federal income tax purposes, the tax consequences to the holders of 2011 notes could be materially different from that described below in Material United States Federal Income Tax Considerations.

## **RISKS RELATED TO THE SECURITIES MARKET**

### **Our stock price is highly volatile.**

The market price of our stock has been and is likely to continue to be highly volatile due to the risks and uncertainties described herein, as well as other factors, including:

the revenues that we may derive from the sale of ANTARA capsules and FACTIVE tablets, as compared to analyst estimates or to our own guidance;

our ability to enter into transactions to acquire, license or co-promote additional products;

our ability to defend our products from generic attack and litigation relating to such matters;

whether we will be able to successfully integrate any additional products that we acquire, license or co-promote into our sales and marketing efforts;

the timing of the achievement of development milestones and other payments under our strategic alliance agreements;

termination of, or an adverse development in, our strategic alliances;

conditions and publicity regarding the pharmaceutical industry generally;

our ability to continue to be listed on The NASDAQ Global Market;

price and volume fluctuations in the stock market at large which do not relate to our operating performance;

**Table of Contents**

variations in our rates of product returns, allowances and rebates and discounts;

sales of shares of our common stock in the public market;

comments by securities analysts, or our failure to meet market expectations, including our projected financial performance;

our ability to obtain financing necessary to meet future operating cash flow requirements;

the results of any clinical trials that we may conduct and the pace of our progress in those clinical trials; and

the results of clinical trials conducted by partners for Ramoplanin or products developed from any of our legacy alliances and the pace of progress in those clinical trials.

Over the two-year period ending September 30, 2008 the closing price of our stock as reported on The NASDAQ Global Market ranged from a high of \$9.12 to a low of \$0.72. The stock market has from time to time experienced extreme price and volume fluctuations that are unrelated to the operating performance of particular companies. In the past, companies that have experienced volatility have sometimes been the subject of securities class action litigation. If litigation were instituted on this basis, it could result in substantial costs and a diversion of management's attention and resources. These broad market fluctuations may adversely affect the price of our securities, regardless of our operating performance.

**Multiple factors beyond our control may cause fluctuations in our operating results and may cause our stock price to fall.**

Our revenues and results of operations may fluctuate significantly, depending on a variety of factors, including the following:

the pace of our commercialization of ANTARA capsules and FACTIVE tablets, and in the case of FACTIVE, seasonal fluctuations in the duration and severity of the annual respiratory tract infection season;

the level of acceptance by physicians and third party payers of ANTARA and FACTIVE;

expenses related to, and the results of, litigation and other proceedings relating to intellectual property rights including the Lupin litigation;

our success in concluding transactions to acquire additional approved products and product candidates, and the pace of our commercialization of such additional products;

the introduction of new products and services by our competitors;

regulatory actions;

the progress of any future clinical trials for our products; and

the progress of any clinical trials conducted by partners for Ramoplanin or products developed through our legacy alliances. We will not be able to control many of these factors. In addition, if our revenues in a particular period do not meet expectations, we may not be able to adjust our expenditures in that period, which could cause our business to suffer and may cause our stock price to fall. We believe that period-to-period comparisons of our financial results will not necessarily be meaningful. You should not rely on these comparisons as an indication of our future performance. If our operating results in any future period fall below the expectations of securities analysts and investors, our stock price may fall, possibly by a significant amount.

**Table of Contents**

**NOTE REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements contained herein related to our anticipated revenue increases for the fiscal year December 31, 2008 and the relative contributions of ANTARA and FACTIVE to such revenues, our anticipated cash utilization and the sufficiency of our cash resources, our discount and rebate programs for ANTARA and FACTIVE, the possible partnering or other strategic opportunities for the continued development of Ramoplanin, our plans to work with the FDA to implement any necessary changes to the FACTIVE labeling, the potential marketing approval of FACTIVE in Europe, the possibility of acquiring a third product, our ability to raise additional funds and/or refinance our maturing and existing debt and to fund operations, as well as other statements related to the progress and timing of product development, present or future licensing, collaborative or financing arrangements or that otherwise relate to future periods, are forward-looking statements. These statements represent, among other things, the expectations, beliefs, plans and objectives of management and assumptions underlying or judgments concerning the future financial performance and other matters discussed in this prospectus. The words may, will, should, plan, believe, estimate, intend, anticipate, project, and expect and similar expressions are intended to identify forward-looking statements. All forward-looking statements involve certain risks, estimates, assumptions, and uncertainties with respect to future revenues, cash flows, expenses and the cost of capital, among other things.

Some of the important risk factors that could cause our actual results to differ materially from those expressed in our forward-looking statements are included under the heading Risk Factors in this prospectus. We encourage you to read these risks carefully. We caution investors not to place significant reliance on the forward-looking statements contained in this prospectus. These statements, like all statements in this prospectus, speak only as of the date of this prospectus (unless another date is indicated) and we undertake no obligation to update or revise forward-looking statements.

**USE OF PROCEEDS**

The selling securityholders will receive all of the proceeds from the sale of the 2011 notes and the common stock offered by this prospectus. We will not receive any proceeds.

**DIVIDEND POLICY**

We have not paid any dividends since our inception and presently anticipate that all earnings, if any, will be retained for development of our business and that no dividends on our common stock will be declared in the foreseeable future. Any future dividends will be subject to the discretion of our Board of Directors and will depend upon, among other things, future earnings, the operating and financial condition of our company, our capital requirements and general business conditions.



**Table of Contents****MARKET PRICE OF COMMON STOCK AND RELATED MATTERS**

Our common stock is traded on the NASDAQ Global Market under the symbol OSCI. As of September 30, 2008, there were approximately 1,342 shareholders of record of our common stock. The table below sets forth the range of high and low sale prices for each fiscal quarter during 2006 and 2007 and through December 31, 2008, as reported by the NASDAQ Global Market.

|   | <b>High</b> | <b>Low</b> |
|---|-------------|------------|
| <b>Year ended December 31, 2006 (1)</b>   |             |            |
| First Quarter                             | \$ 22.48    | \$ 14.16   |
| Second Quarter                            | \$ 16.32    | \$ 6.16    |
| Third Quarter                             | \$ 11.60    | \$ 4.40    |
| Fourth Quarter                            | \$ 9.44     | \$ 4.15    |
| <b>Year ended December 31, 2007</b>       |             |            |
| First Quarter                             | \$ 5.50     | \$ 4.10    |
| Second Quarter                            | \$ 7.78     | \$ 4.45    |
| Third Quarter                             | \$ 4.75     | \$ 2.48    |
| Fourth Quarter                            | \$ 3.27     | \$ 1.16    |
| <b>Year ended December 31, 2008</b>       |             |            |
| First Quarter                             | \$ 2.30     | \$ 1.06    |
| Second Quarter                            | \$ 2.84     | \$ 1.38    |
| Third Quarter                             | \$ 1.53     | \$ 0.70    |
| Fourth Quarter                            | \$ 1.15     | \$ 0.15    |
| <b>Year ended December 31, 2009</b>       |             |            |
| First Quarter (through February 12, 2009) | \$ 0.30     | \$ 0.16    |

(1) High and low sale prices adjusted to reflect one-for-eight reverse stock split effected on November 15, 2006. The last reported sales price of our common stock on The NASDAQ Global Market on February 12, 2009 was \$0.19.

**Table of Contents****RATIO OF EARNINGS TO FIXED CHARGES**

The following table sets forth our historical deficiency of earnings available to cover fixed charges for each of our most recent fiscal years and the periods ended September 30, 2008 and 2007.

|  | Nine months ended |                       | 2007        | Year ended December 31, |             |             | 2003        |
|--|-------------------|-----------------------|-------------|-------------------------|-------------|-------------|-------------|
|  | 2008              | September 30,<br>2007 |             | 2006                    | 2005        | 2004        |             |
| Deficiency of earnings available to cover fixed charges (1)(2) | \$ (53,229)       | \$ (15,182)           | \$ (29,469) | \$ (78,298)             | \$ (88,628) | \$ (93,479) | \$ (29,388) |

- (1) Earnings were inadequate to cover fixed charges. We needed additional earnings, as indicated by the deficiency of earnings available to cover fixed charges for each of the periods presented above, to achieve a ratio of earnings to fixed charges of 1.0x.
- (2) The deficiency of earnings available to cover fixed charges is computed by subtracting fixed charges from earnings before income taxes and minority interest plus fixed charges. Fixed charges consist of interest expense plus that portion of net rental expense deemed representative of interest.

**Table of Contents**

**SELECTED HISTORICAL FINANCIAL DATA  
AND PRO FORMA FINANCIAL STATEMENTS**

**Selected Historical Financial Data**

The following table presents our selected historical financial data. You should read carefully the financial statements included in this prospectus, including the notes to the financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations. The selected financial data in this section are not intended to replace the financial statements. We derived the statement of operations data for the years ended December 31, 2007, 2006 and 2005 and the balance sheet data as of December 31, 2007 and 2006 from our audited financial statements, which are included elsewhere in this prospectus. We derived the statement of operations data for the years ended December 31, 2004 and 2003 and the balance sheet data as of December 31, 2005, 2004 and 2003 from our audited financial statements which are not included herein. The consolidated statement of operations data for the nine months ended September 30, 2008 and 2007 and the consolidated balance sheet data as of September 30, 2008 and 2007 are derived from our unaudited consolidated financial statements that are included elsewhere in this prospectus and in the opinion of the Company's management, includes all adjustments necessary for a fair presentation of results for the interim periods. Historical results are not necessarily indicative of future results. See the notes to the financial statements for an explanation of the method used to determine the number of shares used in computing basic and diluted net loss per common share.

|  | For the Nine Months<br>Ended September 30,<br>2008      2007 |             | For the Year Ended December 31,<br>2007      2006(3)      2005      2004(4)      2003 |             |             |             |             |
|--|--|-------------|---|-------------|-------------|-------------|-------------|
|  | (unaudited)  |             | (in thousands, except per share data)   |             |             |             |             |
| <b>Statement of Operations Data:</b>                       |  |             |   |             |             |             |             |
| Revenues:  |  |             |   |             |             |             |             |
| Product sales  | \$ 60,156  | \$ 53,262   | \$ 78,458   | \$ 38,244   | \$ 20,458   | \$ 4,067    |             |
| Co-promotion   |  |             |   | 6,890       | 2,954       |             |             |
| Biopharmaceutical/other                                    | 282  | 1,418       | 1,511   | 1,018       | 197         | 2,546       | 7,009       |
| Total revenues (1)   | 60,438   | 54,680      | 79,969  | 46,152      | 23,609      | 6,613       | 7,009       |
| Costs of product sales and operating expenses              | 89,895   | 86,823      | 117,965   | 118,071     | 112,281     | 97,229      | 39,943      |
| Loss from operations                                       | (29,457)   | (32,143)    | (37,996)  | (71,919)    | (88,672)    | (90,616)    | (32,934)    |
| Net other (expense) income                                 | (23,457)   | 17,284      | 8,527   | (6,379)     | 44          | (2,863)     | 3,546       |
| (Loss) income from continuing operations before income tax | (52,914)   | (14,859)    | (29,469)  | (78,298)    | (88,628)    | (93,479)    | (29,388)    |
| Provision for income tax                                   | (315)  | (323)       | (384)   | (179)       |             |             |             |
| Net (loss) income from continuing operations               | (53,229)   | (15,182)    | (29,853)  | (78,477)    | (88,628)    | (93,479)    | (29,388)    |
| Income (loss) from discontinued operations                 |  |             |   |             | 35          | 208         | (401)       |
| Net (loss) income  | \$ (53,229)  | \$ (15,182) | \$ (29,853)   | \$ (78,477) | \$ (88,593) | \$ (93,271) | \$ (29,789) |
| Net (loss) income per common share: basic and diluted (2)  | \$ (3.86)  | \$ (1.12)   | \$ (2.19)   | \$ (6.58)   | \$ (9.26)   | \$ (10.61)  | \$ (9.06)   |
| Weighted average common shares outstanding: basic (2)      | 13,776   | 13,591      | 13,601  | 11,925      | 9,569       | 8,794       | 3,286       |
| Weighted average common shares outstanding: diluted (2)    | 13,776   | 13,591      | 13,601  | 11,925      | 9,569       | 8,794       | 3,286       |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

**Balance Sheet Data:**

|   |           |           |           |           |           |            |           |
|---|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| Cash and cash equivalents, restricted cash, and long and short-term marketable securities | \$ 28,976 | \$ 61,246 | \$ 52,466 | \$ 44,808 | \$ 80,044 | \$ 176,628 | \$ 28,665 |
| Working capital   | (11,376)  | 49,023    | 42,011    | 40,444    | 77,750    | 156,021    | 18,897    |
| Total assets  | 234,659   | 282,427   | 274,184   | 279,407   | 241,095   | 340,560    | 40,516    |
| Long-term liabilities   | 258,714   | 265,747   | 269,179   | 250,977   | 191,289   | 193,397    | 292       |
| Shareholders' (deficit) equity  | (80,706)  | (14,714)  | (28,715)  | (1,996)   | 28,101    | 114,400    | 29,940    |
| Net book value per common share (2)   | \$ (5.66) | \$ (1.06) | \$ (2.07) | \$ (0.15) | \$ 2.91   | \$ 12.07   | \$ 7.61   |

**Table of Contents**

- (1) Does not include revenue from discontinued operations related to our genomics business.
- (2) Adjusted to account for the effect of the 1-for-8 reverse stock split effectuated on November 15, 2006.
- (3) We acquired the ANTARA assets on August 18, 2006.
- (4) We completed a merger with Genesoft on February 6, 2004.

**Unaudited Pro Forma Financial Statements**

*Exchange of 2011 Notes*

On November 25, 2008, the Company completed an exchange offer (the Exchange Offer) in which the Company issued an aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 (the 12.50% Notes due 2011) and 21,310,549 shares of the Company's common stock were issued in exchange for an aggregate principal amount of \$212,979,000 in aggregate principal amount of the Company's 3.50% Convertible Senior Notes due 2011 (the 3.50% Notes due 2011).

The Company applied guidance as set forth in Emerging Issues Task Force (EITF) Issue No. 02-4 Determining Whether a Debtor's Modification or Exchange of Debt Instruments is within the Scope of FASB Statement No. 15 and Statement of Financial Accounting Standards No. 15, Accounting by Debtors and Creditors for Troubled Debt Restructurings (SFAS No. 15), Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS No. 133), EITF Issue No. 00-19 Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock and EITF Issue No. 98-5 Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios. The Exchange Offer is being accounted for as a troubled debt restructuring in accordance with EITF Issue No. 02-4 and SFAS No. 15. As a result, the carrying value of the 12.50% Notes due 2011 will be equal to the sum of all future cash flows on the notes due, including interest payments. Accordingly, all future interest expense and debt issuance costs will be accrued upon the date of the Exchange Offer as a reduction to the gain on extinguishment of the 3.5% Notes due 2011 and no future interest or amortization expense associated with the 12.50% Notes due 2011 will be recognized. The 12.50% Notes due 2011 contain other features which may be considered embedded derivatives which would require separate accounting. The Company will evaluate these features in connection with the preparation of its consolidated financial statements as of and for the year ended December 31, 2008.

On November 25, 2008 the Company, along with its wholly-owned subsidiary, Guardian II Acquisition Corporation (Guardian II) amended the Revenue Interests Assignment Agreement (the Amendment) with Paul Royalty Fund Holdings II (PRF), an affiliate of Paul Capital Partners. The Amendment was entered into in order to secure PRF's consent to the grant of the Second Priority Lien. The Company has applied the guidance of SFAS No. 15 and has reduced the gain on the Exchange Offer for the direct costs incurred as part of the Amendment. The costs of the amendment included in the gain on restructuring consist of \$2,595,000 as the principal and interest on the \$2,000,000 note, \$225,000 to record the fair value of 500,000 common shares issued and \$65,000 to record the incremental fair value of the re-pricing of 288,018 common share warrants held by PRF. The Amendment also contains other contingent payments that may be made to PRF in the future dependent upon the occurrence of certain events. These costs will be expensed at the time they become probable.

*Modification of 2009 Notes*

In order to extend the February 6, 2009 maturity date to December 1, 2009, on January 28, 2009, the Company entered into the first amendment (the 2009 Amendment) to its Note Amendment and Exchange Agreement dated November 17, 2003 with the holders of approximately \$13,150,000 million of the \$13,300,000 million outstanding principal of the Company's 5% Convertible Promissory Notes due in 2009. In return, the Company agreed to lower the conversion price at which such holders may convert such notes into shares of the Company's common stock to \$1.10 from \$53.13 (the New 2009 Notes). Additionally, the Amendment also provides these holders the option, at their election, to exchange the New 2009 Notes for the Company's 12.50%

**Table of Contents**

Notes due 2011 in a principal amount equal to the principal amount of the New 2009 Notes plus accrued interest thereon. The 12.50% Notes due 2011 will have the same terms and security interest and be issued under the same indenture as the notes issued in the Company's exchange offer completed on November 25, 2008, as described above. The holders that did not enter into the 2009 Amendment were paid in full at the original maturity date of the notes. There can be no assurances that the New 2009 Notes will be exchanged into the 12.50% Notes due 2011.

The following tables include summary unaudited pro forma combined financial information as if both (i) the Exchange Offer had been completed and (ii) the New 2009 Notes had been converted into the 12.50% Notes due 2011 as of January 1, 2007 for statement of operations purposes and as of September 30, 2008 for the balance sheet. The unaudited pro forma combined financial information of the Company is based on estimates and assumptions which have been made solely for purposes of developing such pro forma information. The estimated pro forma adjustments arising from the Exchange Offer are derived from the preliminary accounting of the Exchange Offer. The final accounting for the Exchange Offer has not yet been completed. The Company is still evaluating the guidance set forth in EITF Issue No. 96-19, *Debtor's Accounting for a Modification or Exchange of Debt Instruments* and EITF Issue No. 06-6, *Debtor's Accounting for Modification (or Exchange) of Convertible Debt Instruments* in order to determine whether the 2009 Amendment should be accounted for as a debt modification or an extinguishment. As a result, the following unaudited pro forma combined financial information of the Company does not reflect the application of this guidance. Additionally, as the final accounting analysis has not yet been completed no pro forma adjustments have been presented for any embedded derivatives of the 12.50% Notes due 2011 or the New 2009 Notes nor the income tax impact of the Exchange Offer or the exchange of the New 2009 Notes for the 12.50% Notes due 2011. These embedded derivatives may include the related conversion features, the additional interest due upon certain conversions of the debt to common stock and the ability of the New 2009 Notes to be exchanged for the 12.50% Notes due 2011. The accounting for these embedded derivatives, income taxes and the 2009 Amendment, when finalized, could have a significant impact on the Company actual financial results as compared to the following unaudited pro forma combined financial information.

The pro forma data are presented for illustrative purposes only and are not necessarily indicative of the operating results or financial position that would have occurred if the Exchange Offer and the New 2009 Notes had been consummated as of January 1, 2007 for the statements of operations purposes, or September 30, 2008, for balance sheet purposes. The unaudited pro forma combined financial statements and related notes thereto should be read in conjunction with the Company's historical consolidated financial statements of and related notes thereto beginning on page F-1, and *Management's Discussion and Analysis of Financial Condition and Results of Operations* beginning on page 53. See the section entitled *Where You Can Find More Information* on page i.

**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****UNAUDITED CONSOLIDATED PRO FORMA BALANCE SHEETS**

(in thousands, except per share data)

|  | Historical               | Pro Forma Adjustments             |                                   | Pro Forma  |
|--|--------------------------|-----------------------------------|-----------------------------------|------------|
|  | September 30,<br>2008(A) | November 2008<br>Debt<br>Exchange | January 2009<br>Note Modification |            |
|  | 2008(A)<br>(unaudited)   |                                   |                                   |            |
| <b>ASSETS</b>  |                          |                                   |                                   |            |
| Current Assets:  |                          |                                   |                                   |            |
| Cash and cash equivalents                                  | \$ 24,778                | \$ (8,677)(1)                     | (8)                               | \$ 16,101  |
| Notes receivable   |                          |                                   |                                   |            |
| Accounts receivable  | 8,447                    |                                   |                                   | 8,447      |
| Inventories, net   | 7,397                    |                                   |                                   | 7,397      |
| Prepaid expenses and other current assets                  | 4,653                    | (318)(1)                          |                                   | 4,335      |
| Total current assets                                       | 45,275                   | (8,995)                           |                                   | 36,280     |
| Property and Equipment, at cost:                           |                          |                                   |                                   |            |
| Manufacturing and computer equipment                       | 4,435                    |                                   |                                   | 4,435      |
| Equipment and furniture                                    | 654                      |                                   |                                   | 654        |
| Leasehold improvements                                     | 183                      |                                   |                                   | 183        |
|  | 5,272                    |                                   |                                   | 5,272      |
| Less Accumulated depreciation                              | 4,603                    |                                   |                                   | 4,603      |
|  | 669                      |                                   |                                   | 669        |
| Restricted cash  | 4,198                    |                                   |                                   | 4,198      |
| Other assets   | 4,454                    | (3,716)(2)                        |                                   | 738        |
| Intangible assets, net                                     | 104,072                  |                                   |                                   | 104,072    |
| Goodwill   | 75,991                   |                                   |                                   | 75,991     |
| Total Assets   | \$ 234,659               | \$ (12,711)                       |                                   | \$ 221,948 |
| <b>LIABILITIES AND SHAREHOLDERS DEFICIT</b>                |                          |                                   |                                   |            |
| Current Liabilities:                                       |                          |                                   |                                   |            |
| Short-term obligations                                     | \$ 13,337                | \$                                | \$ (13,150)(7)                    | \$ 187     |
| Accounts payable   | 12,612                   |                                   |                                   | 12,612     |
| Accrued expenses and other current liabilities             | 27,156                   | (3,514)(1)                        | (3,403)(7)                        | 20,239     |
| Current portion of accrued facilities impairment charge    | 3,182                    |                                   |                                   | 3,182      |
| Deferred revenue   | 364                      |                                   |                                   | 364        |
| Total current liabilities                                  | 56,651                   | (3,514)                           | (16,553)                          | 36,584     |
| Long-term liabilities:                                     |                          |                                   |                                   |            |
| Long-term obligations, net of current maturities           | 248,989                  | (65,058)(2)                       | 16,553(7)                         | 200,484    |
| Noncurrent portion of accrued facilities impairment charge | 5,269                    |                                   |                                   | 5,269      |
| Other long-term liabilities                                | 4,456                    | (4)(2)                            |                                   | 4,452      |
| Deferred revenue   |                          |                                   |                                   |            |
| Shareholders' Deficit:                                     |                          |                                   |                                   |            |
| Common stock   | 1,425                    | 2,181 (3)                         |                                   | 3,606      |
| Series B restricted common stock                           |                          |                                   |                                   |            |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|   |                 |               |      |                 |
|---|-----------------|---------------|------|-----------------|
| Additional paid-in-capital                  | 416,856         | 7,912 (3)     |      | 424,768         |
| Accumulated deficit                         | (498,987)       | 45,772 (3)    |      | (453,215)       |
| <b>Total shareholders' deficit</b>          | <b>(80,706)</b> | <b>55,865</b> |      | <b>(24,841)</b> |
| Total Liabilities and Shareholders' Deficit | \$ 234,659      | \$ (12,711)   | \$ 0 | \$ 221,948      |

(A) As reported in the Company's Form 10-Q as filed with the Securities and Exchange Commission.



**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****UNAUDITED CONSOLIDATED PRO FORMA STATEMENTS OF OPERATIONS**

(in thousands, except share and per share data)

|  | Historical for the<br>year-ended<br>December 31, 2007(A) | Pro Forma Adjustments             |                                   | Pro Forma   |
|--|--|-----------------------------------|-----------------------------------|-------------|
|  |  | November 2008<br>Debt<br>Exchange | January 2009<br>Note Modification |             |
| Revenues (net):                                |  |                                   |                                   |             |
| Product sales                                  | \$ 78,458  | \$                                |                                   | \$ 78,458   |
| Other  | 1,511  |                                   |                                   | 1,511       |
| Total net revenues                             | 79,969   |                                   |                                   | 79,969      |
| Costs and expenses:                            |  |                                   |                                   |             |
| Cost of product sales                          | 31,269   |                                   |                                   | 31,269      |
| Research and development                       | 5,845  |                                   |                                   | 5,845       |
| Selling and marketing                          | 66,278   |                                   |                                   | 66,278      |
| General and administrative                     | 14,573   |                                   | (8)                               | 14,573      |
| Total costs and expenses                       | 117,965  |                                   |                                   | 117,965     |
| Loss from operations                           | (37,996)   |                                   |                                   | (37,996)    |
| Other income (expense):                        |  |                                   |                                   |             |
| Interest income                                | 2,541  |                                   |                                   | 2,541       |
| Interest expense                               | (28,206)   | 14,805(4)                         | (1,150)(9)                        | (14,551)    |
| Gain on disposition of investment              | 231  |                                   |                                   | 231         |
| Gain on exchange of convertible notes          | 30,824   | (30,824)(5)                       |                                   |             |
| Gain on derivative                             | 3,023  | (2,854)(6)                        |                                   | 169         |
| Other income                                   | 114  |                                   |                                   | 114         |
| Net other income (expense)                     | 8,527  | (18,873)                          | (1,150)                           | (11,496)    |
| Loss from operations before income tax         | (29,469)   | (18,873)                          | (1,150)                           | (49,492)    |
| Provision for income tax                       | (384)  |                                   |                                   | (384)       |
| Net loss                                       | \$ (29,853)  | \$ (18,873)                       | \$ (1,150)                        | \$ (49,876) |
| Net loss per common share:                     |  |                                   |                                   |             |
| Basic and diluted                              | \$ (2.19)  |                                   |                                   | \$ (1.41)   |
| Weighted average common shares<br>outstanding: |  |                                   |                                   |             |
| Basic and diluted                              | 13,600,787   | 21,810,549(3)                     |                                   | 35,411,336  |

(A) As reported in the Company's Form 10-K as filed with the Securities and Exchange Commission.

**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****UNAUDITED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS**

(in thousands, except per share data)

|  | Historical<br>Nine-Months<br>Ended<br>September 30,<br>2008(A) | Pro Forma Adjustments             |                                   | Pro Forma   |
|--|--|-----------------------------------|-----------------------------------|-------------|
|  |  | November 2008<br>Debt<br>Exchange | January 2009<br>Note Modification |             |
| Revenues (net):  |  |                                   |                                   |             |
| Product sales  | \$ 60,156  | \$                                | \$                                | \$ 60,156   |
| Other revenues   | 282  |                                   |                                   | 282         |
| Total net revenues   | 60,438   |                                   |                                   | 60,438      |
| Costs and expenses:  |  |                                   |                                   |             |
| Costs of product sales   | 20,445   |                                   |                                   | 20,445      |
| Research and development   | 2,544  |                                   |                                   | 2,544       |
| Selling and Marketing  | 56,205   |                                   |                                   | 56,205      |
| General and administrative                                       | 10,701   |                                   | (8)                               | 10,701      |
| Total costs and expenses   | 89,895   |                                   |                                   | 89,895      |
| Loss from operations   | (29,457)   |                                   |                                   | (29,457)    |
| Other (expense) income:  |  |                                   |                                   |             |
| Interest income  | 615  |                                   |                                   | 615         |
| Interest expense   | (24,648)   | 15,402(4)                         | (968)(9)                          | (10,214)    |
| Gain on disposition of investment                                | 412  |                                   |                                   | 412         |
| Gain on exchange of convertible notes                            |  |                                   |                                   |             |
| Gain on derivative related to long term debt                     | 151  | (60)(6)                           |                                   | 91          |
| Other income   | 13   |                                   |                                   | 13          |
| Net other (expense) income                                       | (23,457)   | 15,342                            | (968)                             | (9,083)     |
| (Loss) income before income tax                                  | (52,914)   | 15,342                            | (968)                             | (38,540)    |
| Provision for income tax   | (315)  | (7)                               |                                   | (315)       |
| Net (loss) income  | \$ (53,229)  | \$ 15,341(7)                      | \$ (968)                          | \$ (38,855) |
| Net loss per common share: basic                                 | \$ (3.86)  |                                   |                                   | \$ (1.09)   |
| Net loss per common share: diluted                               | \$ (3.86)  |                                   |                                   | \$ (1.09)   |
| Weighted average common shares outstanding:<br>basic and diluted | 13,776,278   | 21,810,549(3)                     |                                   | 35,568,827  |

(A) As reported in the Company's Form 10-Q as filed with the Securities and Exchange Commission

**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED PRO FORMA FINANCIAL STATEMENTS**

- (1) The \$8,677,000 adjustment to cash and the \$318,000 adjustment to prepaid expenses and other current assets is comprised the following two components:

As part of the Exchange Offer, holders of the 3.50% Notes due 2011 will receive accrued and unpaid interest on any notes accepted in the Exchange Offer. A pro forma adjustment of \$3,514,000 has been made to reflect the payment of all accrued and unpaid interest on the 3.50% Notes due 2011 as of September 30, 2008.

A pro forma adjustment of \$5,481,000 has been made to reflect the payment of estimated fees and expenses of the transaction as if the transaction (\$318,000 of which represented a prepayment as of September 30, 2008) closed on September 30, 2008. These costs will be netted against the gain on extinguishment of debt recognized in connection with the Exchange Offer.

- (2) The Exchange Offer is being accounted for as a troubled debt restructuring in accordance with EITF No. 02-4 and SFAS No. 15. As a result, a gain has been recognized resulting from the difference between the carrying value of the 3.50% Notes due 2011 that were exchanged (including related unamortized debt issuance costs and embedded derivatives) and the sum of carrying value of the new debt (which will be equal to the sum of all future cash flows on the notes, including interest payments) related debt issuance costs, and the common stock issued in the Exchange Offer. Such gain is calculated as follows:

|   |                |
|---|----------------|
| Write-off of carrying value of 3.50% Notes due 2011 exchanged | \$ 178,167,000 |
| Decreases to gain:  |                |
| Value of equity issued in exchange                            | 9,803,000      |
| Carrying value of 12.50% Notes due 2011                       | 110,514,000    |
| Write-off of unamortized deferred financing fees              | 3,716,000      |
| Amendment of RIAA   | 2,885,000      |
| Exchange transaction costs                                    | 5,481,000      |
| Increases to gain:  |                |
| Write-off of fair value of derivative                         | 4,000          |
| Gain on exchange  | \$ 45,772,000  |

The gain on exchange is not included as an adjustment to the consolidated pro forma statement of operations because it is not considered to have a continuing impact on the Company's results.

No pro forma adjustments have been presented for any embedded derivatives in either the 12.50% Notes due 2011 or the new 2009 Notes nor the income tax impact of the Exchange Offer or the exchange of the new 2009 Notes for the 12.50% notes due 2011. These embedded derivatives may include the related conversion features, the additional interest due upon certain conversions of the debt to common stock and the ability of the New 2009 Notes to be exchanged for the 12.50% Notes due 2011. The accounting for these embedded derivatives, income taxes and the 2009 Amendment when finalized, could have a significant impact on the Company's actual financial results as compared to the actual unaudited pro forma combined unaudited financial information. The final accounting for the Exchange Offer, including any embedded derivatives and the income tax impact, will not be completed until the final analysis of the terms are known and independent valuations of any embedded derivatives are completed. The fair value of any embedded derivatives in the 12.50% Notes due 2011 will also offset the gain when the Company finalizes the accounting for the transaction.

**Table of Contents**

- (3) Adjustment of \$10,093,000 to record the fair value of 21,310,549 common shares issued in the exchange transaction, 500,000 shares issued in the amendment of the RIAA, and the incremental fair value of the 288,018 re-priced common share warrants held by PRF as a result of the amendment to the RIAA. No adjustments have been made to reflect common shares issued to settle fractional 12.50% 2011 Notes due 2011 as part of the exchange offer. The adjustment is calculated based on the closing price of the Company's common stock as of November 25, 2008, of \$0.46.
  
- (4) Adjustments of \$15,402,000 and \$14,805,000 for the nine-months ended September 30, 2008 and year ended December 31, 2007, respectively to reduce interest expense associated with the exchange of 3.50% Notes due 2011. In accordance with SFAS No. 15, the Company will not recognize any expense for the future interest to be paid on the 12.50% Notes due 2011.
  
- (5) Adjustment of \$30,824,000 to eliminate the gain on the exchange of the 3.5% Notes due 2011 which occurred in May 2007.
  
- (5) Adjustment of \$30,824,000 to eliminate the gain on the exchange of the 3.5% Notes due 2011 which occurred in May 2007.
  
- (6) Adjustment of \$60,000 and \$2,854,000 for the nine-months ended September 30, 2008 and year-ended December 31, 2007 respectively to reduce the gain on the make-whole derivative associated with the 3.50% Notes due 2011 that were exchanged. The Company did not include a pro forma adjustments for any embedded derivatives associated with the 12.50% Notes due 2011.
  
- (7) Adjustment to reflect the assumed exchange of \$13,150,000 of the New 2009 Notes from February 6, 2009 as amended on January 28, 2009 plus \$3,403,000 of accrued interest for \$16,553,000 of the 12.50% Notes due 2011.
  
- (8) Adjustment to reflect \$            in estimated costs associated with the amendment of the 5% Convertible Promissory Notes due 2009.
  
- (9) Adjustment of \$968,000 and \$1,150,000 for nine months ended September 30, 2008 and the year ended December 31, 2007 to increase interest expense associated with the assumed conversion of the New 2009 Notes.

---

**Table of Contents**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our financial statements and their notes appearing elsewhere in this prospectus. The following discussion contains forward-looking statements that involve risks and uncertainties. Our actual results and the timing of certain events could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including those discussed below and elsewhere in this prospectus, particularly under the heading Risk Factors.*

**Overview**

Oscient Pharmaceuticals Corporation ( we , us , the Company or Oscient ) is a commercial-stage pharmaceutical company marketing Food and Drug Administration (FDA)-approved products in the United States. Our strategy is to grow the sales of our existing products and to gain access to new products via transactions, including acquisition, in-licensing and co-promotion. We have developed a commercial infrastructure, including a national sales force calling on targeted primary care physicians, cardiologists, endocrinologists and pulmonologists in the United States.

We currently market two products: ANTARA<sup>®</sup> (fenofibrate) capsules, a cardiovascular product, and FACTIVE<sup>®</sup> (gemifloxacin mesylate) tablets, a fluoroquinolone antibiotic. ANTARA is approved by the FDA to treat hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet. We license the rights to ANTARA from Ethypharm, S.A. of France (Ethypharm) and began promoting ANTARA in late August 2006. FACTIVE is indicated for the treatment of community-acquired pneumonia of mild to moderate severity ( CAP ) and acute bacterial exacerbations of chronic bronchitis ( AECB ). We license the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences of the Republic of Korea ( LG Life Sciences ) and launched FACTIVE in the U.S. market in September 2004.

We have incurred significant operating losses in the past. As of September 30, 2008, we had an accumulated deficit of approximately \$499 million. We expect to incur additional operating losses until we achieve a level of product sales sufficient to cover our operating and other expenses.

*Notice of Delisting*

On October 3, 2008, we received a notification from The NASDAQ Listings Qualifications of The NASDAQ Stock Market LLC ( NASDAQ ) that, as of October 2, 2008, the Company's market value of publicly held shares ( MVPHS ) had closed below the minimum \$15 million threshold set forth in Marketplace Rule 4450(b)(3) for the previous thirty (30) consecutive business days, a requirement for continued listing. For NASDAQ purposes, MVPHS is the market value of the Company's publicly held shares, which is calculated by subtracting all shares held by officers, directors or beneficial owners of 10% or more of an issuer's common stock from the issuer's total shares outstanding.

On October 23, 2008, we received notification from NASDAQ that given the current extraordinary market conditions, NASDAQ has suspended the enforcement of the rules requiring a MVPHS and a minimum \$1 closing bid price, effective immediately ( Rule Suspension ). On December 23, 2008 we received a second notification from NASDAQ that the Rule Suspension period had been extended and additional ninety (90) days and that the minimum bid price and MVPHS requirements will be reinstated on April 20, 2009. As a result of the Rule Suspension, all companies presently in the compliance process will remain at that same stage of the process; however, companies can regain compliance during the Rule Suspension period. NASDAQ will not take any action to delist any security for these concerns during the Rule Suspension period, which will remain in effect through Friday, April 17, 2009. These rules will be reinstated on Monday, April 20, 2009. Under the Rule

---

**Table of Contents**

Suspension, we believe we will now have until approximately July 6, 2009 to regain compliance by evidencing a minimum \$15 million MVPHS for ten (10) consecutive business days. If we do not regain compliance with the MVPHS requirement by July 6, 2009, we will receive written notification of delisting from NASDAQ and at that time will be entitled to request a hearing before a NASDAQ Listing Qualifications Panel ( Panel ) to present our plan to regain compliance with the MVPHS requirement.

If our efforts to regain compliance are successful and the MVPHS exceeds \$15 million for ten (10) consecutive business days before July 6, 2009, as a result of the Rule Suspension, we will regain compliance with respect to the MVPHS requirement. In the event we do not regain compliance, we may appeal the staff determination to the Panel. In the event that we fail to regain compliance and are unsuccessful in an appeal to the Panel, our securities will be delisted from The NASDAQ Global Market. In the event that our securities are delisted from The NASDAQ Global Market, we may not be able to meet the requirements necessary for our common stock (i) to transfer to, or list on, a U.S. national securities exchange, including The NASDAQ Capital Market or (ii) be approved for listing on a U.S. system of automated dissemination of quotations. If such event in (i) or (ii) above occurred, holders of our existing 2011 notes would have the right to require us to repurchase for cash the outstanding principal amount of the existing 2011 notes as applicable, plus accrued and unpaid interest through such date. After the exchange on November 25, 2008, there was approximately \$12.7 million principal amount of 3.50% Convertible Senior Notes due 2011 and \$87.2 million principal amount of 12.50% Convertible Guaranteed Senior Notes 2011 and \$0.8 million principal amount of the 3 1/2% Convertible Senior Notes due 2011. We may not have sufficient cash or be able to raise additional capital to repay the existing 2011 notes as applicable, if requested to be repurchased by the holders.

**ANTARA**

ANTARA is a once-daily formulation of fenofibrate approved for use in combination with a diet restricted in saturated fat and cholesterol to reduce elevated LDL-C ( bad cholesterol), triglyceride and apolipoprotein B (free floating fats in the blood) levels and to increase HDL-C ( good cholesterol) in adult patients with high cholesterol or an abnormal concentration of lipids in the blood. Following oral administration, fenofibrate is rapidly hydrolyzed to its active metabolite, fenofibric acid. Fenofibrate products work primarily to lower triglycerides and increase HDL-C, which makes the drug an attractive alternative for those patients whose LDL-C is well controlled. ANTARA received FDA approval in November 2004. We began marketing ANTARA in 43 mg and 130 mg doses in August 2006.

On August 18, 2006, we acquired rights to ANTARA in the United States from Reliant Pharmaceuticals Inc. (Reliant) for \$78.0 million plus approximately \$4.3 million for ANTARA inventory, excluding estimated transaction costs. Under the terms of our acquisition of ANTARA, we assumed certain of Reliant's liabilities related to ANTARA, including obligations to make certain royalty and milestone payments on sales of ANTARA.

We were assigned rights to an exclusive license from Ethypharm, S.A. ( Ethypharm ). Pursuant to the Ethypharm license, in order to maintain the exclusivity of our rights, we must achieve minimum annual sales in the United States until February 2012 or alternatively Ethypharm may elect to convert our exclusive license to a non-exclusive; however we would then have the option to compensate Ethypharm for any shortfall to maintain the exclusive license. As of September 30, 2008, we have recorded approximately \$605,000 related to the potential minimum royalty obligation to Ethypharm. During the term of the agreement with Ethypharm, we are obligated to pay a royalty on net sales of ANTARA in the U.S., including a royalty on other fenofibrate monotherapy products in formulations and dosage forms that may be substantially similar or identical to ANTARA developed by us. The license term expires in February 2020 and, absent notice of termination by either party, automatically renews for consecutive periods of two (2) years each. Under the terms of the agreement, at our option, Ethypharm is obligated to either manufacture and deliver to us finished fenofibrate product or deliver active pharmaceutical ingredient (API) to us for encapsulation and packaging. Ethypharm also has a right of first refusal on any divestiture of the ANTARA rights by us. Additional Oscient obligations under the Ethypharm agreement include funding a portion of the API safety stock that Ethypharm is required to maintain.

## **Table of Contents**

In addition, under the terms of one of the licenses we assumed related to ANTARA, not including the Ethypharm license, we are obligated to make certain royalty payments to a third party licensor based on sales of ANTARA, which royalty payments are subject to a low single digit increase in the event of a change in control of the Company. The third party license also limits our ability to co-promote ANTARA with companies other than contract sales organizations or similar companies. We have engaged the third party licensor to renegotiate the terms of that license and have suspended further royalty payments while the terms of such license are being renegotiated.

Pursuant to the terms of our acquisition of ANTARA from Reliant, we also acquired the New Drug Application ( NDA ), and the Investigational New Drug application ( IND ), covering the ANTARA products in the United States, clinical data, inventory, the ANTARA trademark in the United States and certain related contracts and licenses covering intellectual property rights related to the ANTARA products. We also assumed certain of Reliant's liabilities relating to the ANTARA products.

We are not required to pay Reliant a royalty on the sale of the ANTARA products; however, we are required to pay a low single-digit royalty to Reliant for a specified time period on net sales of any line extensions and improvements to the ANTARA products that we develop, which include any product containing fenofibrate as its API. We currently do not pay royalties to Reliant. We also agreed that we would not, at any time prior to August 2016, develop or sell any product in the United States that is a combination of fenofibrate and an omega-3 compound without the prior written consent of Reliant. On December 19, 2007, Reliant was acquired by GlaxoSmithKline.

ANTARA capsules are covered by a U.S. patent relating to formulations containing fenofibrate and methods of preparing the same that extends through August 2020. In addition, Ethypharm has filed additional patent applications which relate to the formulation and we were assigned a patent application which was filed by Reliant relating to methods of treatment. If issued, we believe these patents may provide ANTARA additional patent protection. On December 2, 2008, we received notice of a Paragraph IV certification from Lupin Limited ( Lupin ), notifying us of the filing of an ANDA with the FDA for a generic version of ANTARA. We received the certification as the holder of the New Drug Application for ANTARA. Lupin's certification notice alleges that U.S. Patent No. 7,101,574 (the 574 Patent ), owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA, is invalid and/or will not be infringed by Lupin's commercial manufacture, use or sale of the drug product described in Lupin's ANDA. The 574 Patent is set to expire in 2020.

In response to the filing of Lupin's ANDA, on January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and our licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. for infringement of the 574 Patent.

In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA.

## **FACTIVE**

### *Overview*

FACTIVE was approved by the FDA in 2003 for the treatment of community-acquired pneumonia of mild to moderate severity ( CAP ), and acute bacterial exacerbations of chronic bronchitis ( AECB ).

We license from LG Life Sciences of the Republic of Korea ( LG Life Sciences ) the right to develop and commercialize FACTIVE (gemifloxacin) tablets, a novel fluoroquinolone antibiotic, in North America, France,

## **Table of Contents**

Germany, the United Kingdom, Luxembourg, Ireland, Italy, Spain, Portugal, Belgium, the Netherlands, Austria, Greece, Sweden, Denmark, Finland, Norway, Iceland, Switzerland, Andorra, Monaco, San Marino, Vatican City, Poland, Czech Republic, Slovakia, Slovenia, Hungary, Estonia, Latvia, Lithuania, Liechtenstein, Malta, Cyprus, Romania, Bulgaria, Croatia, Serbia and Montenegro, Bosnia and Herzegovina, Albania and the Former Yugoslav Republic of Macedonia. The term of the agreement with respect to each country extends at least through the life of the patents covering gemifloxacin in such country.

In the United States, the last of the issued patents for composition of matter expires in 2018. The patent term could extend further in countries outside of the U.S. depending upon several factors, including whether we obtain patent extensions and the timing of our commercial sale of the product in a particular country. On May 30, 2008, we received notice of a Paragraph IV certification from Orchid Healthcare, a Division of Orchid Chemicals & Pharmaceuticals Ltd. ( Orchid ) notifying us of the filing of an Abbreviated New Drug Application ( ANDA ) with the FDA to market a generic version of FACTIVE in the U.S. As part of its ANDA filing Orchid submitted a Paragraph IV certification alleging that eight of the nine FDA Orange Book listed patents relating to FACTIVE are invalid and/or will not be infringed by Orchid's manufacture, importation, use, or sale of the generic version of the product. Orchid has not, however, included a Paragraph IV certification with respect to U.S. Patent No. 5,633,262, which is also listed in the Orange Book and expires in June 2015. Accordingly the FDA cannot finally approve Orchid's ANDA until the expiry of U.S. Patent No. 5,633,262 in June 2015. We have not commenced a lawsuit against Orchid relating to these eight patents and are continuing to evaluate whether to commence litigation in response to Orchid's Paragraph IV certification. In the event Orchid elects to amend its ANDA to include a Paragraph IV certification with respect to the ninth patent, U.S. Patent No. 5,633,262, we believe that we will be entitled to an automatic thirty-month stay of FDA approval of the ANDA if either we and/or LG Life Sciences initiate a timely patent infringement lawsuit against Orchid at that time.

Under the terms of the agreement, LG Life Sciences has agreed to supply and we are obligated to purchase from LG Life Sciences all of our anticipated commercial requirements for the FACTIVE API. LG Life Sciences currently supplies the FACTIVE API from its manufacturing facility in South Korea.

The agreement with LG Life Sciences also requires that we achieve a minimum gross sales level of \$30 million from our licensed territories over a 12-month period of time starting in approximately the third quarter of 2007 to the third quarter of 2008 which, if not met, LG Life Sciences could elect to terminate the agreement and have the technology be returned to LG Life Sciences. We believe that we have achieved the minimum gross sales threshold level. After LG Life Sciences' review of our financial information during the fourth quarter of 2008, it has accepted our analysis and concluded that it will not terminate the agreement based on the minimum gross sales level of \$30 million. Under this agreement, we are responsible, at our expense and through consultation with LG Life Sciences, for the clinical and commercial development of gemifloxacin in the countries covered by the license, including conducting clinical trials, filing drug approval applications with the FDA and other applicable regulatory authorities and marketing, distributing and selling of gemifloxacin in our territory.

We are obligated to pay a royalty on sales of FACTIVE in North America and the territories covered by the license in Europe. These royalty obligations expire with respect to each country covered by the agreement on the later of (i) the expiration of the patents covering FACTIVE in such country or (ii) the expiration of data exclusivity in Mexico, Canada or the European Union respectively, or 2014 in the U.S. We are also obligated to make aggregate milestone payments of up to \$40 million to LG Life Sciences (including milestone payments required by the amendments described below) upon achievement of additional regulatory approvals and sales thresholds.

On March 31, 2005, we amended our license and option agreement with LG Life Sciences which included a payment and additional milestones as well as a reduction of future royalties payable to LG Life Sciences at certain FACTIVE revenue levels in territories covered by the agreement. We further amended our agreement with LG Life Sciences on February 3, 2006, pursuant to which LG Life Sciences agreed to a reduction of future



**Table of Contents**

royalties payable for sales of FACTIVE tablets in Mexico and Canada and the termination of LG Life Sciences' co-promotion rights in these countries. The modified agreement also calls for additional milestone payments to be made to LG Life Sciences upon consummation of sublicense agreements in Mexico and Canada (which payments were made to LG Life Science in February 2006 and August 2006, respectively) as well as upon receipt of regulatory approval of FACTIVE in each of such countries. Additionally, on December 27, 2006, we amended our agreement with LG Life Sciences to reduce future royalties payable to LG Life Sciences for sales of FACTIVE tablets in Europe and to provide for a reduction in the supply price for the API for FACTIVE for product to be sold in Europe. In lieu of milestone payments previously agreed to by the parties, this amendment also requires us to pay LG Life Sciences a portion of any milestone or license fee payments we receive from our European partner.

*Commercialization and Development*

With respect to additional development initiatives, we completed a clinical trial designed to demonstrate that a five-day course of FACTIVE for the treatment of mild to moderate CAP is as effective as the previously approved seven-day course of treatment. On September 21, 2006, we received an approvable letter from the FDA for the supplemental New Drug Application ( sNDA ) seeking approval for the five-day treatment of CAP with FACTIVE tablets. In accordance with the letter, we provided clarification and additional interpretation regarding certain data included in the application to assist the FDA in its evaluation. On May 1, 2007, the FDA approved FACTIVE for the five-day treatment of CAP.

As part of the FACTIVE development program, several studies relating to acute bacterial sinusitis ( ABS ) were completed, and, in November 2005, we filed an sNDA for ABS. In September 2006, the FDA's Anti-Infective Drugs Advisory Committee voted not to recommend approval of this sNDA. In November 2006, we voluntarily withdrew our sNDA seeking approval of the ABS indication.

On February 6, 2006, we entered into a Sublicensing and Distribution Agreement with Pfizer, S.A. de C.V. ( Pfizer Mexico ), pursuant to which we sublicensed our rights to sell FACTIVE tablets in Mexico to Pfizer Mexico. In exchange for those rights, Pfizer Mexico has paid us an up-front payment and has agreed to pay us milestone payments upon obtaining certain regulatory approvals and sales goals as well as royalties on future sales. The up-front payment has been recognized as revenue over the term of our continuing obligations under the agreement. These royalty rates are subject to reduction upon expiration of certain patents in Mexico for FACTIVE or if a generic form of gemifloxacin has a material impact on Pfizer Mexico's sales volumes in Mexico. Pfizer Mexico is obligated to exclusively purchase from us, and we must exclusively supply, all API for FACTIVE. The agreement with Pfizer Mexico may be terminated by either party upon the occurrence of certain termination events, including Pfizer Mexico's right to terminate at any time after August 2007, the first anniversary of launch of FACTIVE tablets in Mexico upon six months prior written notice. Upon termination, Pfizer Mexico is obligated to assign any and all rights to regulatory approvals in Mexico to us or our designee. Pfizer Mexico is currently marketing FACTIVE-5 in Mexico for the treatment of CAP, AECB and ABS. On December 9, 2008 Pfizer Mexico received regulatory approval to market FACTIVE tablets for the Uncomplicated Urinary Tract Infections (uUTI) indication with a 3 day course of treatment, from COFEPRIS, the pharmaceutical regulatory agency of Mexico.

On August 9, 2006, we granted the commercialization rights to FACTIVE tablets in Canada to Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott. In exchange for those rights, Abbott Canada agreed to a transfer price on product purchases and to make certain payments to us upon achievement of certain regulatory and sales milestones. FACTIVE is currently approved in Canada for the five-day treatment of AECB. We subsequently amended the agreement on January 31, 2008 whereby Abbott Canada's development and commercialization obligations were substantially reduced. Our license agreement with Abbott Canada was terminated in December 2008, and Abbott Canada has ceased all development and commercialization of FACTIVE in Canada.

---

**Table of Contents**

We entered into a License, Supply and Marketing Agreement with Menarini International Operation Luxembourg S.A. ( Menarini ), a wholly-owned subsidiary of Menarini Industrie Farmaceutiche Riunite S.r.l. dated December 28, 2006, whereby we sublicensed our rights to sell FACTIVE tablets in the European Union to Menarini. Under the terms of our agreement with Menarini, Menarini is responsible for obtaining regulatory approval for FACTIVE in the European Union. We have agreed to reimburse Menarini for expenses associated with such regulatory development up to an agreed limit. Menarini has paid us an up-front payment and agreed to pay us milestone payments upon obtaining certain regulatory and reimbursement approvals and upon achieving certain annual net sales goals, which could total up to \$23 million if all the milestones are achieved. Menarini will pay us a transfer price on purchases of the API for FACTIVE, which is determined based on a percentage of quarterly sales of FACTIVE by Menarini in Europe. Menarini is also obligated to exclusively purchase from us, and we must exclusively supply, all API for FACTIVE to be sold in Europe for the earlier of (i) the expiration of the life of certain patents covering the product or (ii) expiration of data exclusivity. Our agreement with Menarini may be terminated by either party upon the occurrence of certain termination events, including Menarini's right to terminate if the European regulatory authorities do not recommend approval of FACTIVE at various stages of the approval process with a package insert, or label, that meets certain requirements as to the safety, dosing and indications for which FACTIVE may be prescribed. Menarini may also terminate the agreement if it does not receive approval for reimbursement from European Union member countries that is above a certain minimum price per tablet. Upon termination, Menarini is obligated to assign any and all rights to regulatory approvals in the European Union to us or our designee. In the first quarter of 2008, Menarini submitted a regulatory filing seeking approval of FACTIVE in Europe for the treatment of community-acquired pneumonia and acute bacterial exacerbations of chronic bronchitis.

On July 7, 2008, we received notice from the FDA directing that the prescribing information for all fluoroquinolone products, including FACTIVE, be revised to include a Boxed Warning relating to the risk of tendonitis and tendon rupture associated with the use of fluoroquinolone products. Warnings regarding the risk of tendon related adverse events were already included in the prescribing information, as part of a class labeling, for all fluoroquinolones. The FDA has cautioned that such risk is increased in patients over the age of 60 and in those on concomitant corticosteroid therapy, as well as kidney, heart and lung transplant recipients. The FDA has also required that all manufacturers of fluoroquinolones submit a Medication Guide. The FDA has approved our changes to the package insert and Medication Guide as required by FDA to ensure patient safety and improve physician understanding of the risk-benefit profile for fluoroquinolone products, including FACTIVE. We have also submitted a proposed Risk Evaluation and Mitigation Strategy ( REMS ) as required by FDA of all sponsors of fluoroquinolone products to ensure patients' safe and effective use of such products. We are working with the FDA to finalize certain details of REMS.

**Research and Development Programs**
**FACTIVE**

As a condition to the approval to sell FACTIVE tablets, the FDA required, as a post-marketing study commitment, that we conduct a prospective, randomized study examining the activity of FACTIVE tablets (5,000 patients) versus an active comparator (2,500 patients) in patients with AECB and CAP. This study included patients of different ethnicities to gain safety information in populations not substantially represented in the existing clinical trial program. This Phase IV trial was initiated in the fall of 2004 and was completed in February 2007. The final report of the utilization study was submitted to the FDA in March of 2008. In the future, we need only to provide the FDA with annual reports containing safety information.

Additionally, in April 2005, we completed a Phase III trial examining the potential use of FACTIVE tablets for the five-day treatment of mild to moderate CAP. Based on the results of this study, in November 2005 we submitted an sNDA to the FDA for approval to promote the five-day treatment of FACTIVE tablets for this indication. On September 21, 2006, we received an approvable letter from the FDA for the sNDA seeking

## **Table of Contents**

approval for the five-day treatment of CAP with FACTIVE tablets. In accordance with the letter, we provided clarification and additional interpretation regarding certain data included in the application to assist the FDA in its evaluation. On May 1, 2007, the FDA approved FACTIVE for the five-day treatment of CAP.

### **Ramoplanin**

We have a novel, late-stage investigational antibiotic candidate, Ramoplanin, for the treatment of *Clostridium difficile*-associated disease, or CDAD. In October 2001, we in-licensed Ramoplanin from Vicuron Pharmaceuticals Inc. ( Vicuron ), a wholly-owned subsidiary of Pfizer Inc., and on February 3, 2006, acquired worldwide rights from Vicuron, assuming full rights to the manufacturing, development and commercialization of Ramoplanin.

In December 2005, we agreed with the FDA to a Special Protocol Assessment ( SPA ) regarding the specific components of a Phase III program that, if completed successfully, would support regulatory approval for the indication. With the acquisition of ANTARA, we have made the strategic decision to concentrate our financial resources on building revenues for our products promoted to community-based physicians in the United States and are currently seeking to out-license, co-develop or sell our rights to Ramoplanin to a partner. Because the Special Protocol Assessment was agreed to by the FDA in 2005, we cannot guarantee that the FDA will continue to regard it as binding on the agency if and when we or a prospective partner re-initiates the Ramoplanin clinical development process.

### **Critical Accounting Policies & Estimates**

We have identified the policies below as critical to our business operations and the understanding of our results of operations. The impact and any associated risks related to these policies on our business operations is discussed throughout Management's Discussion and Analysis of Financial Condition and Results of Operations where such policies affect our reported and expected financial results. For a detailed discussion on the application of these and other accounting policies, see Note 2 in the Notes to the Consolidated Financial Statements for the year ended December 31, 2007 which are included in our Annual Report on Form 10-K. Our preparation of our financial statements requires us to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of our consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Our critical accounting policies include the following:

#### **Revenue Recognition**

Our principal source of revenue is the sale of ANTARA capsules and FACTIVE tablets. ANTARA revenue results are anticipated to be non-seasonal, although the wholesaler buying patterns tend to increase toward the end of the fiscal year. We expect demand for FACTIVE to be highest from December to March as the incidence of respiratory tract infections, including CAP and AECB, tends to increase during the winter months. In addition, fluctuations in the severity of the annual respiratory tract infection season may cause our product sales to vary from year to year. Due to these seasonal fluctuations in demand for FACTIVE, our results in any particular quarter may not be indicative of the results for any other quarter or for the entire year.

#### **Product Sales**

We follow the provisions of Staff Accounting Bulletin (SAB) No. 104, Revenue Recognition (a replacement of SAB 101) (SAB No. 104) and recognize revenue from product sales upon delivery of product to wholesalers, when persuasive evidence of an arrangement exists, the fee is fixed or determinable, title to product and associated risk of loss has passed to the wholesaler and collectability of the related receivable is reasonably

## **Table of Contents**

assured. All revenues from product sales are recorded net of applicable allowances for sales returns, rebates, special promotional programs, and discounts. For arrangements where the risk of loss has not passed to wholesalers or pharmacies, we defer the recognition of revenue by recording deferred revenue until such time that risk of loss has passed. The cost of ANTARA and FACTIVE associated with amounts recorded as deferred revenue is recorded in inventory until such time as risk of loss has passed.

### **Other Revenues**

Other revenues primarily consist of sublicensing revenues related to FACTIVE. We recognize revenue in accordance with SAB No. 104 and Emerging Issues Task Force (EITF) Issue No. 00-21, Revenue Arrangements with Multiple Deliverables (EITF No. 00-21). In accordance with EITF No. 00-21, the up-front license payments related to the various sublicense agreements will be recognized as revenue over the term of our continuing obligations under the arrangements which range from eighteen months to thirty-three months. Substantive milestones achieved are recognized as revenue when earned and when payment is reasonably assured, if we have completed our remaining obligations under the arrangement. If we have further obligations, milestone payments are recognized as revenue if we have sufficient evidence of fair value for our remaining obligations otherwise the milestone payment is recognized as revenue over the remaining performance period. Incremental direct costs associated with sublicense agreements are expensed in the period in which the expense is incurred.

### **Sales Rebates, Discounts and Incentives**

In the U.S., we sell ANTARA and FACTIVE to pharmaceutical wholesalers for further distribution through pharmacies to the ultimate consumers of the product. When we deliver our product, we reduce the amount of gross revenue recognized from such product sales based primarily on estimates of four categories of discounts and allowances that suggest that all or part of the revenue should not be recognized at the time of the delivery product returns, cash discounts, rebates, and special promotional programs.

#### *Product Returns*

Factors that are considered in our estimate of future ANTARA and FACTIVE product returns include an analysis of the amount of product in the wholesaler and pharmacy channel, review of consumer consumption data as reported by external information management companies, actual and historical return rates for expired lots, the remaining time to expiration of our product, and our forecast of future sales of our product. Consistent with industry practice, we offer contractual return rights that allow our customers to return product within six months prior to, and twelve months subsequent to, the expiration date of our product. ANTARA capsules and FACTIVE tablets each have a 36-month expiration period from the date of manufacturing. As of September 30, 2008 and December 31, 2007, our product return reserve was approximately \$4,040,000 and \$3,169,000, respectively. This reserve is evaluated on a quarterly basis, assessing each of the factors described above, and adjusted accordingly. Based on the factors noted above, we believe our estimate of product returns is reasonable, and changes, if any, from this estimate would not have a material impact to our financial statements.

#### *Cash Discounts*

Our standard invoice includes a contractual cash 2% discount, net 30 days terms. Based on historical experience, we estimate that most of our customers deduct a 2% discount from their balance. The cash discount reserve is presented as an allowance against trade receivables in the consolidated balance sheets. As of September 30, 2008 and December 31, 2007, the balance of the cash discounts reserve was approximately \$150,000 and \$343,000, respectively.

**Table of Contents***Rebates*

The liability for commercial managed care rebates is calculated based on historical and current rebate redemption and utilization rates with respect to each commercial contract. The liability for Medicaid rebates is calculated based on historical and current rebate redemption and utilization rates contractually submitted by each state. As of September 30, 2008 and December 31, 2007, the balance of the accrual for managed care and Medicaid rebates for ANTARA and FACTIVE in total was approximately \$4,908,000 and \$4,263,000, respectively. This reserve is evaluated on a quarterly basis, assessing each of the factors described above and adjusted accordingly. Considering the estimates made by us, as well as estimates reflected in third party utilization reports that are used in evaluating the required liability balance, we believe our estimates are reasonable.

*Special Promotional Programs*

From time to time, we offer certain promotional incentives to our customers for both ANTARA and FACTIVE and will continue this practice in the future. Such programs include: sample cards to retail consumers, certain product incentives to pharmacy customers, and other sales stocking allowances. We account for these programs in accordance with EITF No. 01-09, *Accounting for Consideration Given by a Vendor to a Customer* (EITF No. 01-09). Examples of programs utilized to date are as follows:

*Voucher Rebate Programs for ANTARA*

Since acquiring ANTARA in August 2006, we have initiated four voucher rebate programs for ANTARA whereby we offered a point-of-sale rebate to retail consumers. The liabilities we recorded for the current voucher rebate programs were estimated based upon the actual redemption rates on our similar completed programs. This reserve is evaluated on a quarterly basis, assessing each of the factors described above and adjusted accordingly. The first program expired on December 31, 2006, the second program expired on September 30, 2007, the third program expires on February 28, 2009 and the fourth program expires on March 31, 2010. As of September 30, 2008 and December 31, 2007, the balance of the liabilities for these voucher programs totaled approximately \$845,000 and \$491,000, respectively.

*Voucher Rebate Programs for FACTIVE*

We periodically initiate voucher rebate programs for FACTIVE whereby we offer point-of-sale rebates to retail consumers. The liabilities we record for these voucher rebate programs are estimated based upon the historical rebate redemption rates for similar completed programs. This reserve is evaluated on a quarterly basis, assessing each of the factors described above and adjusted accordingly. In October 2007, we initiated a voucher rebate program whereby we offered a point-of-sale rebate to retail customers. This program ended April 30, 2008. In April 2008 and July 2008, we initiated additional voucher rebate programs whereby we offered a point-of-sale rebate to retail consumers. These programs expire on October 15, 2008 and April 30, 2009, respectively. As of September 30, 2008 and December 31, 2007, the balance of the liabilities for these voucher programs totaled approximately \$1,038,000 and \$1,396,000, respectively.

**Long-Lived Assets**

We follow the provisions of Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144). Under SFAS No. 144, long-lived assets and identifiable intangible assets with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If indicators of impairment exist, recoverability of assets to be held and used is assessed by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. Recoverability measurement and

## **Table of Contents**

estimating the undiscounted cash flows are each done at the lowest possible level for which there are identifiable assets. If the aggregate undiscounted cash flows are less than the carrying value of the asset, then the resulting impairment charge to be recorded is calculated based on the amount by which the carrying amount of the asset exceeds its fair value. Any write-downs are recorded as permanent reductions in the carrying amount of the asset.

As of September 30, 2008, we did not believe that any of our long-lived assets, goodwill, and other intangible assets were impaired. However during the fourth quarter of 2008, events and circumstances, primarily a reduction in projected long-term cash flows, indicated that the ANTARA and FACTIVE intangible assets could become impaired. Our estimate of undiscounted cash flows performed during the quarter ended December 31, 2008 indicated that the carrying amount of the ANTARA intangible assets were expected to be recovered and therefore the assets are not impaired. Our estimate of undiscounted cash flows performed during the quarter ended December 31, 2008 indicated that the carrying amount of the FACTIVE intangible assets were not expected to be recovered and therefore the assets are impaired. Our estimate of undiscounted cash flows is based upon several significant assumptions including, but not limited to, estimated domestic sales levels, our strategic plans to control costs and the ability to significantly penetrate international markets. The Company is currently in the process of determining the amount of the impairment charge to be recorded in the statement of operations for the quarter and year ended December 31, 2008.

We also follow the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, (SFAS No. 142). Under SFAS No. 142, goodwill and purchased intangible assets with indefinite lives are not amortized but are reviewed periodically for impairment. We perform an annual evaluation of goodwill at the end of each fiscal year to test for impairment or more frequently if events or circumstances indicate that goodwill may be impaired. Because we have a single operating segment, which is our sole reporting unit, we perform this test by comparing the fair value of the entity as measured by the quoted market price of our common stock with our book value, including goodwill, which at present is a deficit. If the fair value exceeds the book value, goodwill is not impaired. If the book value exceeds the fair value, then we would calculate the potential impairment loss by comparing the implied fair value of goodwill with the book value. If the implied fair value of goodwill is less than the book value, then an impairment charge would be recorded.

## **Stock-Based Compensation**

Effective January 1, 2006, we adopted SFAS No. 123 (Revised 2004), Share-Based Payment (SFAS No. 123R) using the modified prospective transition method. SFAS No. 123R requires all share-based payments, including grants of stock options, to be recognized in the income statement as an operating expense, based on their fair values. Such amounts have been reduced by our estimate of forfeitures on all unvested awards. Stock-based compensation expense primarily relates to stock options, restricted stock, and stock issued under our employee stock purchase plan ( ESPP ).

The fair value of each stock option award is estimated on the grant date using the Black-Scholes-Merton option-pricing model based on the assumptions of volatility, risk-free interest rates, expected life of the option, and dividends (if any). The expected life of the stock options granted was estimated based on the historical exercise patterns over the option lives while considering employee exercise strategy and cancellation behavior. The expected life of options used for the nine-month period ended September 30, 2008 ranged from 5.59 to 5.84 years. The expected volatility is determined based on historical volatility data of our common stock from the period of time beginning with our merger with Genesoft in February 2004 and other factors through the month of grant. Our expected volatility for the nine-month period ended September 30, 2008 was between 60.86% and 65.48%. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant commensurate with the expected life assumption. Our risk-free interest rate for the nine-month period ended September 30, 2008 was between 2.71% and 3.61%. We have not paid and do not expect to pay any dividends; as a result, our dividend yield is assumed to be 0%.

---

## **Table of Contents**

Our policy is to recognize compensation cost for awards with service conditions and graded vesting using the straight-line method. Additionally, our policy is to issue authorized but previously unissued shares to satisfy share option exercises, the issuance of restricted stock and stock issued under the ESPP. The amount of stock-based compensation recognized during a period is based on the value of the portion of the awards that are ultimately expected to vest. In addition, the requisite service period is generally equal to the vesting term. SFAS No. 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The term forfeitures is distinct from cancellations or expirations and represents only the unvested portion of the surrendered option. We have applied an annual forfeiture rate of 21.39% to all unvested options as of September 30, 2008. This analysis is re-evaluated annually and the forfeiture rate will be adjusted as necessary. Ultimately, the actual expense recognized over the vesting period will only be for those shares that vest.

Stock compensation expense recorded in the nine-month periods ended September 30, 2008 and 2007 was \$1,044,000 and \$2,043,000 respectively. The compensation expense under SFAS No. 123R is recorded in cost of product sales, research and development expense, selling and marketing expense, and general and administrative expense based on the specific allocation of employees receiving the equity awards.

As of September 30, 2008, we estimate there is approximately \$2,470,000 of total unrecognized compensation cost related to unvested share based awards. These costs are expected to be recognized over a weighted average remaining requisite service period of 1.43 years. We expect approximately 838,000 in unvested options to vest at some point in the future. The value of options expected to vest is calculated by applying an estimated forfeiture rate to the unvested options.

### **Recent Accounting Pronouncements**

#### *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133*

In March 2008, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 161, *Disclosures about Derivative Instruments and Hedging Activities* (SFAS No. 161). SFAS No. 161 requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 *Accounting for Derivatives and Hedging Activities* and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, results of operations, and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. We are currently in the process of studying the impact of this standard on our financial accounting and reporting.

#### *Business Combinations*

In December 2007, the FASB issued Statement No. 141R, *Business Combinations* (SFAS No. 141R). SFAS No. 141R improves consistency and comparability of information about the nature and effect of a business combination by establishing principles and requirements for how an acquirer (a) recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed and any noncontrolling interest in the acquiree; (b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and (c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141R applies prospectively to all business combination transactions for which the acquisition date is on or after January 1, 2009. The impact of our adoption of SFAS No. 141R will depend upon the nature and terms of business combinations, if any, that we consummate on or after January 1, 2009.

---

**Table of Contents**

*Accounting for Collaborative Arrangements*

In November 2007, EITF issued EITF Issue No. 07-01 *Accounting for Collaborative Arrangements* (EITF No. 07-01). EITF No. 07-01 requires collaborators to present the results of activities for which they act as the principal on a gross basis and report any payments received from (made to) other collaborators based on other applicable generally accepted accounting principles (GAAP) or, in the absence of other applicable GAAP, based on analogy to authoritative accounting literature or a reasonable, rational, and consistently applied accounting policy election. Further, EITF No. 07-01 clarified that the determination of whether transactions within a collaborative arrangement are part of a vendor-customer (or analogous) relationship subject to Issue No. 01-09, *Accounting for Consideration Given by a Vendor to a Customer*. EITF No. 07-01 is effective for fiscal years beginning after December 15, 2008. We have not yet completed our evaluation of EITF No. 07-01, but do not currently believe that it will have a material impact on our results of operations, financial position or cash flows.

*Accounting for Convertible Debt Instruments that may be Settled Upon Conversion*

In May 2008, the FASB issued Staff Position No. APB 14-1 *Accounting for Convertible Debt Instruments that may be Settled in Cash Upon Conversion* (FSP APB14-1). FSP APB 14-1 requires the issuer of certain convertible debt instruments that may be settled in cash (or other assets) on conversion to separately account for the liability and equity components of the instrument in a manner that reflects the issuer's nonconvertible debt borrowing rate. Further, FSP APB 14-1 clarifies the appropriate economics of the conversion options as borrowing costs and their potential dilutive effects in earnings per share. FSP APB 14-1 is effective for fiscal years beginning after December 15, 2008. We have not yet completed our evaluation of FSP APB 14-1, but we do not currently believe that it will have a material impact on our results of operations, financial position or cash flows.

**Results of operations**

*Three-Month Period Ended September 30, 2008 and September 30, 2007*

*Revenues*

Total revenues increased 40% to approximately \$21,787,000 for the three-month period ended September 30, 2008 from approximately \$15,568,000 for the three-month period ended September 30, 2007.

Product sales increased 40% to approximately \$21,695,000 for the three-month period ended September 30, 2008 from approximately \$15,457,000 for the three-month period ended September 30, 2007 due to higher volume of ANTARA shipments during the quarter of approximately \$5,297,000 and by a slight increase in shipments of FACTIVE of approximately \$941,000 due to the retail stocking program that was initiated in July 2008, and concluded during the third quarter.

Other revenues decreased 17% to approximately \$92,000 for the three-month period ended September 30, 2008 from approximately \$111,000 for the three-month period ended September 30, 2007. In the three-month periods ended September 30, 2007 and 2008, other revenue was comprised of amortization of upfront license fees previously received from each of Pfizer Mexico and Menarini, respectively. The Company does not believe that other revenues will be a significant contributor to revenues in the future.

*Costs and Expenses*

Total costs and expenses decreased 5% to approximately \$28,899,000 for the three-month period ended September 30, 2008 from approximately \$30,404,000 for the three-month period ended September 30, 2007.



---

**Table of Contents**

Cost of product sales decreased 11% to approximately \$7,082,000 for the three-month period ended September 30, 2008 from approximately \$7,929,000 for the three-month period ended September 30, 2007 primarily resulting from a write-down of obsolete inventory in the third quarter of 2007. Our overall gross product margin at September 30, 2008 and 2007, including amortization of intangible assets was 68% and 49%, respectively. The increase in margin is the result of an increase in shipment of ANTARA capsules which have a higher gross margin than FACTIVE. Included in the cost of product sales is approximately \$1,192,000 of amortization of intangibles assets associated with FACTIVE for each of the three-month periods ended September 30, 2008 and 2007, respectively, as well as approximately \$1,085,000 of amortization of intangible assets associated with ANTARA for each of the three-month periods ended September 30, 2008 and 2007, respectively.

Research and development expenses decreased 54% to approximately \$680,000 for the three-month period ended September 30, 2008 from approximately \$1,476,000 for the three-month period ended September 30, 2007. Research and development expenses primarily consist of salaries and related expenses for regulatory personnel. Other research and development expenses include fees paid to consultants and outside service providers. The decrease is primarily due to higher direct project costs in the three-months ended September 30, 2007 pertaining to FACTIVE development costs in association with our License, Supply, and Marketing Agreement with Menarini. As of September 30, 2008, there were no ongoing clinical trials and we do not believe there will be significant costs associated with clinical trials in the immediate future.

Selling and marketing expenses increased 4% to approximately \$18,263,000 for the three-month period ended September 30, 2008 from approximately \$17,632,000 for the three-month period ended September 30, 2007. This increase is a result of increased costs relating to publication and physician meetings as they relate to the promotion of ANTARA and FACTIVE of approximately \$835,000, increased costs associated with travel and meeting expenses of approximately \$462,000 associated with marketing and promoting ANTARA and FACTIVE as well as regional and national sales and training programs, higher payroll related expenses of approximately \$119,000 due to lower territory vacancies in 2008, as well as higher consulting expenses of approximately \$148,000 related to market data analysis. These increases were offset by decreased expenses associated with special promotional programs for ANTARA and FACTIVE of approximately \$574,000, decreased samples expense of approximately \$453,000, and decreases in other sales and marketing expenses of approximately \$94,000. We are currently examining ways to reprioritize and reduce our expenses in subsequent quarters.

General and administrative expenses decreased 15% to approximately \$2,874,000 for the three-month period ended September 30, 2008 from approximately \$3,367,000 for the three-month period ended September 30, 2007. The decrease is a result of decreases in payroll related expenses of approximately \$761,000, decrease in stock-based compensation of approximately \$166,000, decreases in legal fees of approximately \$276,000, and decrease in other general and administrative expenses of approximately \$70,000. These decreases were partially offset by increases in consulting costs of approximately \$533,000 associated with business development activities and increases in audit fees of approximately \$247,000.

*Other Income and Expense*

Interest income decreased 86% to approximately \$111,000 for the three-month period ended September 30, 2008 from approximately \$771,000 for the three-month period ended September 30, 2007 reflecting lower cash balances and lower interest rate yields from investments during the quarter ended September 30, 2008.

Interest expense increased 2% to approximately \$7,961,000 for the three-month period ended September 30, 2008 from approximately \$7,818,000 for the three-month period ended September 30, 2007 due to higher costs related to non-cash interest expense of approximately \$53,000, higher interest expense related to financing with

**Table of Contents**

Paul Capital of approximately \$124,000 offset by lower interest expense related to convertible debt balances of approximately \$34,000. For the three-month period ended September 30, 2008, interest expense primarily consisted of the following:

|   |          |
|---|----------|
| 3.50% Convertible senior promissory notes | \$ 1,982 |
| Accretion of bond discount                | 3,128    |
| 5% Convertible promissory notes           | 206      |
| Revenue interest assignment               | 1,473    |
| 12% Senior secured note                   | 660      |
| Amortization of deferred financing costs  | 389      |
| Other                                     | 123      |
|   | \$ 7,961 |

Gain on derivatives related to long-term debt decreased 98% to approximately \$37,000 for the three-month period ended September 30, 2008 from approximately \$2,406,000 for the three-month period ended September 30, 2007. This is a non-cash gain resulting from changes in the fair value of the interest make-whole derivative included in our 3.50% convertible senior notes due 2011 which were issued in May 2007 of approximately \$16,000 and approximately \$21,000 related to a non-cash gain from changes in the fair value of the derivative related to the financing associated with the acquisition of ANTARA issued in August 2006.

***Nine-Month Periods Ended September 30, 2008 and September 30, 2007******Revenues***

Total revenues increased 11% to approximately \$60,438,000 for the nine-month period ended September 30, 2008 from approximately \$54,680,000 for the nine-month period ended September 30, 2007.

Product sales increased 13% to approximately \$60,156,000 for the nine-month period ended September 30, 2008 from \$53,262,000 for the nine-month period ended September 30, 2007 due to higher ANTARA sales of approximately \$9,886,000, offset by lower FACTIVE sales of approximately \$2,992,000 due to lower gross shipments in connection with emphasis in sales focus and promotional efforts toward ANTARA in 2008.

Other revenues decreased 80% to \$282,000 for the nine-month period ended September 30, 2008 from \$1,418,000 for the nine-month period ended September 30, 2007. During 2007, the Company received a milestone payment of \$1,000,000 from Abbott Canada relating to regulatory approval of FACTIVE in Canada and amortization of upfront license fees from each of Pfizer Mexico and Menarini, respectively. During the nine-month period ended September 30, 2008, the Company did not receive any milestone payments. The Company does not believe that other revenues will be a significant contributor to revenues in the future.

***Costs and Expenses***

Total costs and expenses increased 4% to approximately \$89,895,000 for the nine-month period ended September 30, 2008 from approximately \$86,823,000 for the nine-month period ended September 30, 2007.

Cost of product sales decreased 12% to approximately \$20,445,000 for the nine-month period ended September 30, 2008 from \$23,274,000 for the nine-month period ended September 30, 2007. Our overall gross product margin, including amortization of intangible assets, was approximately 66% and 56% for the nine-month periods ended September 30, 2008 and 2007, respectively. The increase in gross margin is the result of an increase in shipments for ANTARA capsules, which have a higher gross margin than FACTIVE. Included in the cost of product sales is approximately \$3,575,000 of amortization of intangibles assets associated with FACTIVE

**Table of Contents**

for each of the nine-month periods ended September 30, 2008 and 2007, respectively, as well as approximately \$3,256,000 of amortization of intangible assets associated with ANTARA for each of the nine-month periods ended September 30, 2008 and 2007, respectively.

Research and development expenses decreased 40% to approximately \$2,544,000 for the nine-month period ended September 30, 2008 from approximately \$4,273,000 for the nine-month period ended September 30, 2007. This decrease is primarily due to completion of the enrollment of the 7,500 patients in February 2007 in a FACTIVE post-marketing trial. The Company's total costs related to this trial were completed by the end of the second quarter of 2007. Research and development expenses primarily consist of salaries and related expenses for regulatory personnel. Other research and development expenses include fees paid to consultants and outside service providers. As of September 30, 2008, there were no ongoing clinical trials and we do not believe there will be significant costs associated with clinical trials in the immediate future.

Selling and marketing expenses increased 14% to approximately \$56,205,000 for the nine-month period ended September 30, 2008 from approximately \$49,436,000 for the nine-month period ended September 30, 2007. This increase is primarily a result of increased costs relating to publication and physician meetings as they relate to the promotion of ANTARA and FACTIVE of approximately \$3,856,000, increased costs associated with travel and meeting expenses of approximately \$2,259,000 associated with marketing and promoting ANTARA and FACTIVE as well as regional and national sales and training programs, higher payroll related expenses of approximately \$48,000 due to lower territory vacancies in 2008, higher consulting expenses of approximately \$529,000 related to market data analysis, as well as higher samples expenses of approximately \$218,000. These increases were offset by decreased expenses associated with special promotional programs for ANTARA and FACTIVE of approximately \$281,000 and decreases in other sales and marketing expenses of approximately \$140,000.

General and administrative expenses increased 9% to approximately \$10,701,000 for the nine-month period ended September 30, 2008 from approximately \$9,840,000 for the nine-month period ended September 30, 2007. The increase is a result of financial advisory and consulting fees of approximately \$1,292,000, increased legal fees of approximately \$340,000, and increased accounting fees of approximately \$358,000, all related to business development activities. These increases were offset by a decrease in payroll related expenses of approximately \$772,000, and stock based compensation expense of approximately \$357,000.

**Table of Contents***Other Income and Expense*

Interest income decreased 69% to approximately \$615,000 for the nine-month period ended September 30, 2008 from approximately \$1,982,000 for the nine-month period ended September 30, 2007 reflecting lower overall cash balances and lower interest rate yields on investments.

Interest expense increased 32% to approximately \$24,648,000 for the nine-month period ended September 30, 2008 from approximately \$18,665,000 for the nine-month period ended September 30, 2007 due to higher costs related to non-cash interest expense of approximately \$4,519,000, higher interest expense related to financing with Paul Capital of approximately \$836,000 and higher interest expense related to higher convertible debt balances of approximately \$628,000. For the nine-month period ended September 30, 2008, interest expense primarily consisted of the following:

|   |           |
|---|-----------|
| 3.50% Convertible senior promissory notes | \$ 5,911  |
| Accretion of bond discount                | 9,318     |
| 5% Convertible promissory notes           | 610       |
| Revenue interest assignment               | 5,298     |
| 12% Senior secured note                   | 1,962     |
| Amortization of deferred financing costs  | 1,167     |
| Other                                     | 382       |
|   | \$ 24,648 |

Gain on disposition of investment increased 78% to approximately \$412,000 for the nine-month period ended September 30, 2008 from approximately \$231,000 for the nine-month period ended September 30, 2007 due to additional proceeds related to Agencourt Bioscience Corporation which was acquired by Beckman Coulter.

We recorded a one-time non-cash gain on exchange of convertible notes of approximately \$30.8 million for the nine-month period ended September 30, 2007 resulting from the issuance of approximately \$225.7 million of 3.5% convertible senior notes due 2011 in connection with the exchange and tender of approximately \$151.9 million of our previously-outstanding 3 1/2% senior convertible promissory notes due 2011 and the exchange and tender of approximately \$9.0 million of our previously-outstanding 5% convertible promissory notes due 2009.

Gain on derivatives related to long-term debt decreased 95% to approximately \$151,000 for the nine-month period ended September 30, 2008 from approximately \$2,800,000 for the nine-month period ended September 30, 2007. This is a non-cash gain resulting from changes in the fair value of the interest make-whole derivative included in our 3.50% convertible senior notes due 2011 which were issued in May 2007 of approximately \$63,000 and approximately \$88,000 related to a non-cash gain from changes in the fair value of the derivative related to the financing associated with the acquisition of ANTARA issued in August 2006.

**Years Ended December 31, 2007 and 2006****Revenues**

Total net revenues increased 73% to \$79,969,000 for the year ended December 31, 2007 from \$46,152,000 for the year ended December 31, 2006.

Net product sales increased 105% to \$78,458,000 for the year ended December 31, 2007 from \$38,244,000 for the year ended December 31, 2006. This increase was primarily due to the promotion of ANTARA, which was acquired in August 2006, which resulted in a net increase of approximately \$41,793,000, partially offset by lower FACTIVE sales of approximately \$1,579,000 due to higher returns as a result in the shift of product

## **Table of Contents**

demand from seven-day course of treatment to five-day course of treatment and returns associated with the initial stocking of FACTIVE.

Co-promotion revenue decreased 100% for the year ended December 31, 2007 from \$6,890,000 for the year ended December 31, 2006 due to the termination of the co-promotion arrangement with Auxilium in August 2006.

Other revenues increased 48% to \$1,511,000 for the year ended December 31, 2007 from \$1,018,000 for the year ended December 31, 2006, primarily due to recognition of a milestone achievement of \$1,000,000 from Abbott Laboratories, Ltd., (Abbott Canada) the Canadian Affiliate of Abbott, relating to the approval to sell FACTIVE tablets in Canada as well as the amortization of upfront license fees from our agreements with Pfizer Mexico and Menarini. We do not believe that other revenues will be a significant contributor to revenues in the future.

## **Costs and Expenses**

Total costs and expenses decreased slightly to \$117,965,000 for the year ended December 31, 2007 from \$118,071,000 for the year ended December 31, 2006.

Cost of product sales increased 59% to approximately \$31,269,000 in 2007 from \$19,613,000 in 2006 as a result of increased product costs of approximately \$11,656,000 associated with an increase in shipments of ANTARA capsules. Our overall gross product margin for the year ended December 31, 2007 and 2006 was 60% and 49%, respectively. The increase in gross margin is the result of an increase in shipments for ANTARA capsules offset by higher returns of FACTIVE tablets associated with the combination of the shift in product demand from seven day course of treatment to five day course of treatment and returns associated with initial stocking of FACTIVE. Additionally, in 2007, we recorded approximately \$1,296,000 of obsolete inventory related to the initial product obtained upon the acquisition of ANTARA and also recorded approximately \$471,000 related to a minimum royalty obligation to Ethypharm. In addition, included in the cost of product sales is approximately \$4,767,000 of amortization of intangible assets associated with FACTIVE for each of the years ended December 31, 2007 and 2006 and approximately \$4,341,000 and \$1,447,000, respectively, of amortization of intangible assets associated with ANTARA for each of the years ended December 31, 2007 and 2006.

Research and development expenses decreased 53% to \$5,845,000 in 2007 from \$12,406,000 in 2006. This decrease is primarily due to the completion of the FACTIVE five-day treatment of CAP trial in 2006 and the completion of the enrollment of the 7,500 patients in the FACTIVE post-marketing trials in February 2007. Our total costs related to this clinical trial were completed by the end of the second quarter of 2007. At December 31, 2007, there was no clinical trial accrual balance remaining and we do not believe there will be significant costs associated with clinical trials in the immediate future.

Selling and marketing expenses decreased slightly to \$66,278,000 in 2007 from \$69,211,000 in 2006. This decrease is a result of decreases in co-promotion expenses relative to our arrangement with Auxilium which terminated in 2006 of approximately \$2,482,000 along with overall cost control efforts during the year ended December 31, 2007 resulting in lower conference and meeting expenses of approximately \$667,000, and lower publication, media, and market research costs of approximately \$712,000. The decrease was also attributable to decreases in payroll and payroll-related costs of approximately \$610,000 and stock-based compensation costs of approximately \$263,000, offset by increases in other selling and marketing expenses of approximately \$683,000 and costs associated with travel and entertainment of approximately \$1,118,000 related to sales personnel.

General and administrative expenses decreased 13% to approximately \$14,573,000 in 2007 from approximately \$16,841,000 in 2006. This decrease is a result of a decrease in technology license fees of

**Table of Contents**

approximately \$1,250,000, as well as overall cost control efforts during 2007 which resulted in decreases in payroll and payroll related costs of approximately \$317,000, decreases in stock-based compensation expense of approximately \$788,000, as well as decreases in other general and administrative expenses of approximately \$573,000. These decreases were partially offset by an increase in legal fees and settlement costs associated with a legal dispute.

**Other Income and Expense**

Interest income decreased 15% to approximately \$2,541,000 in 2007 from approximately \$2,995,000 in 2006 reflecting higher yields on cash balances in 2007, offset by lower overall cash balances in 2007.

Interest expense significantly increased 155% to approximately \$28,206,000 in 2007 from approximately \$11,056,000 in 2006. For the year ended 2007, interest expense imputed using the effective interest rate method primarily consisted of approximately \$10,645,000 related to financing with Paul Capital, approximately \$7,649,000 due to accretion of the bond discount associated with newly exchanged debt, approximately \$5,331,000 related to approximately \$225,666,000 of 3.50% convertible senior notes, resulting from the exchange of previously-outstanding 3 1/2% convertible promissory notes, exchange of previously outstanding 5% convertible promissory notes and issuance of 2011 Notes in May of 2007. Additionally, interest expense included approximately \$1,787,000 related to approximately \$152,750,000 of 3 1/2% senior convertible promissory notes issued in the second quarter of 2004, of which approximately \$829,000 remains after the debt exchange completed in May 2007, approximately \$954,000 related to approximately \$22,310,000 of 5% convertible promissory notes assumed in the Genesoft merger, of which approximately \$13,300,000 remains after the debt exchange completed in May 2007, approximately \$1,325,000 related to amortization of deferred financing costs, as well as approximately \$515,000 of non-cash interest expense related to the facility lease liability.

Gain on disposition of investment for year ended December 31, 2007 of approximately \$231,000 resulted from milestones achieved by Agencourt Biosciences. The gain on disposition of investment of approximately \$1,617,000 for year ended December 31, 2006 resulted from the sale of our investment in Agencourt Biosciences.

We recorded a one-time non cash gain on exchange of convertible notes of approximately \$30,824,000 in the year ended December 31, 2007 resulting from the issuance of approximately \$225,666,000 of 3.50% convertible senior notes due 2011 in connection with the exchange and tender of approximately \$151,921,000 of our previously-outstanding 3 1/2% senior convertible promissory notes due 2011 and the exchange and tender of approximately \$9,010,000 of our previously outstanding 5% convertible promissory notes due 2009. The gain arose due to the fact that fair value of the previously outstanding 3 1/2% senior convertible promissory notes exceeded that of the newly issued 3.50% convertible senior notes.

Gain on derivative related to convertible notes was approximately \$3,023,000 for the year ended December 31, 2007. This gain consists of a non-cash gain resulting from changes in the fair value of the interest make-whole derivative included in our 3.50% convertible senior notes due 2011 which were issued in May 2007 of approximately \$3,004,000 and also approximately \$19,000, related to a gain from changes in the fair value of derivative related to the financing associated with the acquisition of ANTARA issued in August 2006.

***Years Ended December 31, 2006 and 2005******Revenues***

Total net revenues increased 95% to \$46,152,000 for the year ended December 31, 2006 from \$23,609,000 for the year ended December 31, 2005.

## **Table of Contents**

Net product sales increased 87% to \$38,244,000 for the year ended December 31, 2006 from \$20,458,000 for the year ended December 31, 2005. This increase was primarily related to the acquisition of ANTARA 130 mg (fenofibrate) capsules in August 2006 which resulted in approximately \$16,778,000 in net product sales and increased shipments of FACTIVE tablets of approximately \$1,008,000.

Co-promotion revenue increased 133% to \$6,890,000 for the year ended December 31, 2006 from \$2,954,000 for the year ended December 31, 2005, primarily due to the initiation of our co-promotion of TESTIM in May 2005, higher gross profits related to increased TESTIM prescriptions in 2006 and also due to a \$1,800,000 payment from Auxilium Pharmaceuticals in August 2006 in connection with the termination of the co-promotion arrangement.

Other revenues increased significantly to \$1,018,000 for the year ended December 31, 2006 from \$197,000 for the year ended December 31, 2005, primarily due to the recognition of revenues in connection with various milestone achievements related to Pfizer Mexico upon the regulatory approval to distribute and sell FACTIVE tablets in Mexico and an up-front payment from Pfizer Mexico which is recognized over the term of our obligation under the agreement. We expect our revenues related to both the biopharmaceutical alliances and genomics services to be minimal in the future.

## ***Costs and Expenses***

Total costs and expenses increased 5% to \$118,071,000 for the year ended December 31, 2006 from \$112,281,000 in 2005, primarily due to cost of product sales associated with the acquisition of ANTARA during 2006.

Cost of product sales increased 100% to approximately \$19,613,000 in 2006 from \$9,830,000 in 2006 as a result of increased product costs of approximately \$5,040,000 associated with an increase in shipments of ANTARA capsules as a result of our product acquisition of ANTARA in August 2006. Our overall gross product margin for the year ended December 31, 2006 and 2005 was 49% and 52%, respectively. The primary reason for the decrease in margin was due to approximately \$1,700,000 associated with obsolete inventory in 2006 and costs associated with the write-up of inventory to fair value of ANTARA product obtained during the acquisition of the product line. In addition, included in the cost of product sales is approximately \$4,767,000 of amortization of intangible assets associated with FACTIVE for each of the years ended December 31, 2006 and 2005 and approximately \$1,610,000 of amortization of intangible assets associated with ANTARA for the year ended December 31, 2006.

Research and development expenses decreased 14% to \$12,406,000 in 2006 from \$14,432,000 in 2005. Research and development activities include clinical trials, other clinical development, technology transfer and process optimization for manufacturing. These research and development expenses primarily consist of salaries and related expenses for personnel and the cost of materials used in research and development. Other research and development expenses include fees paid to consultants and outside service providers. The decrease is due to the completion of the FACTIVE five-day clinical trial and also a decrease in the costs primarily related to external costs and materials associated with the FACTIVE post-marketing study as the trial approaches near completion in the first half of 2007. We expect research and development expense to continue to decrease in 2007 as the FACTIVE post-marketing study is expected to be completed in the first half of 2007.

Selling and marketing expenses decreased 8% to \$69,211,000 in 2006 from \$74,931,000 in 2005. This decrease was primarily due to expenses in 2005 being unusually high related to hiring additional sales and marketing personnel costs of \$5,751,000, increased other marketing, advertising and promotional costs of approximately \$3,081,000 to support the marketing efforts for FACTIVE, offset by increased marketing costs associated with the promotion of ANTARA in August 2006 of approximately \$943,000 and increased costs in

## **Table of Contents**

2006 of \$2,169,000 associated with the promotion of TESTIM which began in the second quarter of 2005 and was terminated in August 2006.

General and administrative expenses increased 29% to \$16,841,000 in 2006 from \$13,088,000 in 2005 primarily due to an increase in general and administrative payroll and related costs of approximately \$1,472,000, an increase in stock based compensation due to the adoption of SFAS No. 123R of approximately \$2,267,000, an increase in legal fees of approximately \$400,000 and an increase in general and administrative expenses of approximately \$58,000 offset by a decrease in technology license fees of approximately \$444,000.

### ***Other Income and Expense***

Interest income decreased 12% to approximately \$2,995,000 in 2006 from approximately \$3,400,000 in 2005 reflecting higher yields on cash balances in 2006, offset by lower overall cash balances in 2006.

Interest expense significantly increased 36% to approximately \$11,056,000 in 2006 from approximately \$8,126,000 in 2005. In 2006, interest expense primarily consisted of approximately \$5,346,000 related to the issuance of \$153 million of senior convertible notes in the second quarter of 2004, \$2,987,000 related to financing with Paul Capital, approximately \$1,241,000 related to the issuance of \$22.0 million of convertible notes in connection with the GeneSoft merger, \$827,000 related to amortization of deferred financing costs along with approximately \$640,000 related to non-cash interest expense related to the facility lease liability.

For the year ended December 31, 2005, we recorded a gain from the sale of intellectual property of \$2,500,000, from the sale of intellectual property related to the genomic sequence of an undisclosed pathogen to Wyeth.

For the year ended December 31, 2006, we recorded a gain on the disposition of an investment of approximately \$1,617,000 in exchange for our shares in Agencourt Personal Genomics Bioscience related to the merger with Applera Corporation. For the year ended December 31, 2005 we recorded a gain on the disposition of marketable securities of approximately \$2,162,000 in exchange for our ownership of common stock of Agencourt Bioscience Corporation, which was acquired by Beckman Coulter in a cash transaction.

### **Liquidity and Capital Resources**

Our primary sources of cash have been from the sale of debt and equity securities, including royalty-based financing arrangements, product discovery alliances, and the sale of ANTARA capsules and FACTIVE tablets.

As of September 30, 2008, we had total cash, cash equivalents, and restricted cash of approximately \$28,976,000, which includes approximately \$4,198,000 in restricted cash. We believe our existing funds, anticipated cash used in operations and our ability to continue to manage expenses after certain cost reduction measures discussed below are in effect will be sufficient to support our current plans and obligations into the third quarter of 2009. On February 11, 2009 we announced plans to substantially reduce the size of our sales and marketing teams as well as our headquarter staff.

In the next several months, we will need to raise additional capital and/or refinance our existing debt due in December 2009 to fund our operations, repay our debt that is maturing at such time, fund other potential commercial or development opportunities and support our sales and marketing activities. We intend to pursue privately raising additional capital from investors through equity financing, the incurrence of indebtedness or a combination of equity and debt. Additional financing may not be available to us when needed, or, if available, may not be available on favorable terms. If we cannot obtain adequate financing on acceptable terms when such financing is required, we may have to further scale back our operations or take other measures to significantly



---

**Table of Contents**

reduce our expenses which will have a material adverse effect on our business. We expect that in connection with its audit of our financial statements for the year ended December 31, 2008, our auditors will include a going concern explanatory paragraph in their audit opinion. A going concern explanatory paragraph is included when the auditor concludes there is substantial doubt about our ability to continue as a going concern for at least 12 month following the audited balance sheet date. If we are unable to refinance or repay our indebtedness as it becomes due, we may be unable to continue operations.

***Cash Flows***

Our operating activities used cash of approximately \$24,361,000 and \$25,152,000 for the nine-month periods ended September 30, 2008 and 2007, respectively.

Cash used in our operating activities for nine-month period ended September 30, 2008 was primarily a result of our net loss of approximately \$53,229,000 along with non-cash items such as depreciation and amortization expenses of approximately \$7,135,000, non-cash interest expense of approximately \$10,867,000, stock-based compensation expense of approximately \$1,044,000, a non-cash gain from the change in fair value of a derivative of approximately \$151,000, a gain on disposition of investment of approximately \$412,000 and provision for excess and obsolete inventories of approximately \$344,000. Additionally, cash used in our operating activities includes, decreases in accrued facilities impairment liability of approximately \$1,847,000 related to payments made in connection with our South San Francisco facility, decreases in deferred revenue of approximately \$273,000 as a result of recognizing Menarini revenues received from an up-front license payment, and increases in prepaid expenses and other current assets of approximately \$1,767,000 primarily resulting from increases in costs associated with the refinancing of current debt. These uses of cash were partially offset by decreases in accounts receivable of approximately \$6,585,000 resulting from higher collections on customer balances as of September 30, 2008, increases in accounts payable of approximately \$2,349,000 as a result of timing of vendor payments, decreases in inventory of approximately \$1,318,000 resulting from tighter inventory management controls, increases in accrued other long-term liabilities of approximately \$1,307,000 primarily resulting from the accrual of interest on the \$20,000,000 Note Purchase Agreement with Paul Capital, and increases in accrued expenses and other liabilities of approximately \$2,369,000 primarily pertaining to reserves on FACTIVE and ANTARA voucher rebate programs.

Cash used in our operating activities for the nine-month period ended September 30, 2007 was primarily a result of our net loss of approximately \$15,182,000 along with non-cash items such as a non-cash gain on exchange of convertible note of approximately \$30,824,000, non-cash depreciation and amortization expenses of approximately \$7,427,000, non-cash interest expenses of approximately \$6,348,000, a non-cash gain from the change in the fair value of a derivative of approximately \$2,800,000, stock-based compensation of approximately \$2,043,000, and provision for excess and obsolete inventories of approximately \$779,000. Additionally, cash used in our operating activities includes decreases in accounts payable of approximately \$2,440,000 as a result of timing of vendor payments, decreases in accrued facilities impairment charges of approximately \$2,000,000 related to our San Francisco facility, recovery of bad debt of approximately \$172,000, a gain on disposition of investment of approximately \$231,000, as well as decreases in deferred revenue of approximately \$137,000 as a result of the amortization of upfront license fees from our agreements with Pfizer Mexico and Menarini. These uses of cash were partially offset by increases in accrued expenses and other liabilities of approximately \$3,841,000 relating to timing of vendor invoices, decreases in inventory of approximately \$3,620,000 as a result of increased sales of ANTARA, decreases in accounts receivable of approximately \$1,966,000 resulting from higher collections on customer balances including the receipt of approximately \$1.0 million from Menarini related to the FACTIVE European transaction, and decreases in prepaid expenses and other current assets of approximately \$618,000, as well as increases in other long-term liabilities of approximately \$1,992,000 related to accrued interest on long-term debt.

Our investing activities provided cash of approximately \$697,000 and \$2,155,000 for the nine-month period ended September 30, 2008 and 2007, respectively. Cash provided by our investing activities for the nine-month

---

**Table of Contents**

period ended September 30, 2008 was primarily related to proceeds from repayment of notes receivable of approximately \$486,000 and proceeds from the disposition of investment of approximately \$412,000, offset by purchases of property and equipment of approximately \$166,000 and increases in other assets of approximately \$35,000. Cash provided by our investing activities for the nine-month period ended September 30, 2007 was primarily related to a decrease of approximately \$2,482,000 in restricted cash, proceeds from notes receivable of approximately \$632,000 and proceeds from the disposition of investment of approximately \$231,000. These cash proceeds were partially offset by an increase in other assets of approximately \$1,143,000.

Our financing activities provided cash of approximately \$174,000 and \$41,917,000 for the nine-month periods ended September 30, 2008 and 2007, respectively. Cash provided by our financing activities for the nine-month period ended September 30, 2008 was primarily due to proceeds from the issuance of 77,078 shares of stock under the employee stock purchase plan of approximately \$193,000 offset by payments on long-term obligations of approximately \$19,000. Cash provided by our financing activities for the nine-month period ended September 30, 2007 was primarily due to the net proceeds from the issuance of notes from the debt exchange transaction of approximately \$41,524,000, exercise of 4,980 stock options for approximately \$17,000, and proceeds from the issuance of 95,045 shares of stock under the employee stock purchase plan of approximately \$404,000, offset by payments on long-term obligation of approximately \$28,000.

Our operating activities used cash of approximately \$34,661,000, \$63,635,000 and \$96,880,000 in 2007, 2006 and 2005, respectively.

Cash used in our operating activities for 2007 was primarily a result of our net loss of approximately \$29,853,000 along with non-cash items such as a non-cash gain on exchange of convertible note of approximately \$30,824,000, non-cash depreciation and amortization expenses of approximately \$9,847,000, non-cash interest expenses of approximately \$9,623,000, a non-cash gain from the change in the fair value of derivatives of approximately \$3,023,000, stock-based compensation of approximately \$2,713,000, and provision for excess and obsolete inventories of approximately \$793,000. Additionally, cash used in our operating activities includes an increase of approximately \$2,922,000 in accounts receivable due to higher shipments of ANTARA capsules and FACTIVE tablets and an increase in prepaid and other current assets of approximately \$96,000 along with decreases in accounts payable of approximately \$141,000 as a result of timing of vendor payments, decreases in accrued facilities impairment charges of approximately \$2,618,000 related to our west coast facility, recovery of bad debt of approximately \$172,000, a gain on disposition of investment of approximately \$231,000, as well as decreases in deferred revenue of approximately \$750,000 as a result of the amortization of upfront license fees from our agreements with Pfizer Mexico and Menarini.

These uses of cash were partially offset by increases in accrued expenses and other liabilities of approximately \$4,915,000 relating to timing of vendor invoices, decreases in inventory of approximately \$4,386,000 as a result of increased sales of ANTARA, as well as increases in other long-term liabilities of approximately \$3,692,000 related to accrued interest on long-term debt.

Cash used in our operating activities for 2006 was primarily a result of our net loss of approximately \$78,477,000, adjusted for the gains of approximately \$1,617,000 on the disposition of investment, an increase in inventories of approximately \$1,796,000 due to increased demand of ANTARA capsules and FACTIVE tablets, and an increase in accounts receivable of approximately \$6,080,000 as a result of the acquisition of ANTARA, as well as decreases in accrued facilities impairment charge of approximately \$2,826,000 related to our west coast facility.

These uses of cash were partially offset by decreases in prepaid expenses and other current assets of approximately \$2,134,000 resulting from decreases in net samples inventory and decreased costs associated with the utilization of a contracted third party sales organization, as well as, increases in accounts payable of approximately \$3,955,000 primarily resulting from the acquisition of ANTARA, including royalties payable on

---

**Table of Contents**

the net sales of ANTARA and FACTIVE sold in the U.S. and accounts payable and other accrued expenses acquired as part of the ANTARA acquisition. Additional offsets include increases in accrued expenses and other current liabilities of approximately \$3,335,000 resulting primarily from increases in sales reserves and allowances and royalty interest payable as a result of the acquisition of ANTARA, increases in deferred revenue of approximately \$1,386,000 pertaining to up-front license fees in relation to sublicense agreements with Pfizer Mexico, Abbott Canada, and Menarini, increases in other long-term liabilities of approximately \$1,869,000 resulting from accrued interest on the \$22.0 million convertible note and the \$20.0 million note payable to Paul Capital, as well as non-cash items such as depreciation and amortization expenses which includes amortization of intangible assets, stock based compensation, and non-cash interest expense of approximately \$12,502,000 as well as provision for excess and obsolete inventories and provision for accounts receivables of approximately \$1,980,000.

Cash used in our operating activities for 2005 was primarily a result of our net loss of approximately \$88,593,000, adjusted for the gains of approximately \$2,162,000 on the disposition of investment, an increase in inventories of approximately \$7,129,000 due to increased demand of FACTIVE tablets, and an increase in accounts receivable of approximately \$1,983,000 resulting from the co-promotion agreement with Auxilium, as well as decreases in accounts payable of approximately \$2,633,000 resulting from timing of payables processing, accrued expenses and other liabilities of approximately \$6,762,000 resulting primarily from decreases in costs associated with the GeneSoft merger and decreases in costs associated with the utilization of a contracted third party sales organization, deferred revenue of approximately \$1,302,000 related to our initial stocking incentive program, and accrued facilities impairment charge of approximately \$2,947,000 related to our west coast facility.

These uses of cash were partially offset by decreases in prepaid expenses and other current assets of approximately \$6,597,000 primarily resulting from the expiration of our contract with a contracted third party sales representative provider and decreases in accrued other long-term liabilities of approximately \$993,000 resulting from accrued interest on the \$22.0 million convertible note, as well as non-cash items such as depreciation and amortization expenses including amortization of intangible assets, stock based compensation, non-cash interest expense of approximately \$7,974,000 as well as provision for excess and obsolete inventories of approximately \$1,067,000.

Our investing activities provided cash of approximately \$3,906,000 in 2007, used cash of approximately \$68,119,000 in 2006 and provided cash of approximately \$96,758,000 in 2005.

Our investing activities provided cash of approximately \$3,906,000 in 2007 primarily related to a decrease of approximately \$2,414,000 in restricted cash, proceeds from notes receivable of approximately \$1,373,000 and proceeds from the disposition of investment of approximately \$231,000. These cash proceeds were partially offset by an increase in other assets of approximately \$63,000.

Cash used in our investing activities in 2006 were primarily related to the acquisition of ANTARA of approximately \$77,563,000, and increases in other assets of approximately \$329,000 and net purchases of property and equipment of approximately \$263,000. These uses of cash were partially offset by proceeds from maturities of marketable securities of approximately \$2,696,000, decreases in restricted cash associated with interest payments on debt of approximately \$5,118,000, proceeds from the disposition of an investment of approximately \$1,617,000 and net proceeds from notes receivable of approximately \$604,000.

Cash provided by our investing activities in 2005 were primarily related to proceeds from maturities of marketable securities of approximately \$94,694,000, proceeds related to the disposition of Agencourt stock upon its acquisition by Beckman Coulter of approximately \$2,387,000, a decrease of restricted cash of approximately \$5,246,000 related to the payment of convertible note interest, a decrease in other assets of approximately \$471,000, proceeds from sales of fixed assets of approximately \$294,000 and proceeds from notes receivable of approximately \$440,000. Cash provided from investing activities was partially offset by the issuance of notes

**Table of Contents**

receivable of approximately \$2,740,000 related to a deposit required in order to lease vehicles for the sales representatives, purchases of marketable securities of approximately \$2,706,000 and purchases of property and equipment of approximately \$1,328,000.

Our financing activities provided cash of approximately \$40,827,000 in 2007 primarily due to the net proceeds from the issuance of 2011 Notes in May 2007 of approximately \$40,444,000, exercise of 4,980 stock options for approximately \$17,000, and proceeds from the issuance of 95,045 shares of stock under the employee stock purchase plan of approximately \$404,000, offset by payments on long-term obligation of approximately \$38,000.

Our financing activities provided cash of approximately \$104,332,000 in 2006. This was primarily due to the issuance of 2,254,402 shares of common stock in connection with the completion of a private placement which generated net proceeds of approximately \$33,477,000; proceeds of \$20,000,000 from the issuance of a note in connection with the financing of the ANTARA acquisition; proceeds of \$40,000,000 from an assignment of revenue interest in connection with the financing of the ANTARA acquisition and net proceeds of approximately \$9,958,000 from the issuance of 1,388,889 shares of common stock in connection with financing the acquisition of ANTARA. In addition, we received approximately \$166,000 from the exercise of 89,456 stock options and proceeds of approximately \$740,000 from the issuance of 78,987 shares of stock under the employee stock purchase plan, offset by payments made on capital lease obligations of approximately \$9,000.

Our financing activities in 2005 provided cash of approximately \$997,000, primarily due to proceeds from exercise of stock options of approximately \$871,000 and proceeds from the issuance of shares under the employee stock purchase plan of approximately \$417,000, offset by payments of long-term obligations of approximately \$291,000.

At December 31, 2007, we had net operating loss carryforwards of approximately \$457,708,000 and \$319,468,000 available to reduce federal and state taxable income, if any, respectively. The net operating loss and tax credit carryforwards expire in 2008 through 2026. In addition, we also had tax research credit carryforwards of approximately \$17,343,000 to reduce federal and state income tax, if any. Net operating loss carryforwards are subject to review and possible adjustment by the Internal Revenue Service and may be limited in the event of certain cumulative changes in ownership interests of significant shareholders over a three-year period in excess of 50%. This potential limitation may result in the expiration of some of our carryforwards prior to utilization. Additionally, certain of our losses have already begun to expire.

***Our Outstanding Debt Obligations and Equity Financings***

*5% convertible five-year promissory notes due December 1, 2009*

On February 6, 2004, in connection with our merger with Genesoft, we issued approximately \$22,310,000 in principal amount of our 5% convertible five-year promissory notes due February 6, 2009 (the 2009 Notes ) pursuant to a Note Amendment and Exchange Agreement dated November 17, 2003. Following the exchange offer completed in May 2007 described below, there are approximately \$13,300,000 principal amount of the 2009 Notes outstanding at September 30, 2008 which have been classified as short-term obligations on the consolidated balance sheets. On January 28, 2009, we entered into a first amendment (the 2009 Amendment ) to the Note Amendment and Exchange Agreement dated November 17, 2003 with the holders of approximately \$16.8 million of the \$17.0 million outstanding principal and accrued interest of our 5% Convertible Promissory Notes due in 2009. The 2009 Amendment extends for these holders the maturity date of the 2009 Notes from February 6, 2009 to December 1, 2009 and lowers the conversion price at which such holders may convert such notes into shares of our common stock to \$1.10. The Amendment also provides these holders the option, at their election, to exchange their 2009 Notes for our 12.50% Convertible Guaranteed Senior Notes due 2011 in a principal amount equal to the principal amount of the New 2009 Notes plus accrued interest thereon. The 12.50%

**Table of Contents**

Convertible Guaranteed Senior Notes due 2011 will have the same terms and security interest and be issued under the same indenture as the notes issued in our exchange offer completed on November 25, 2008, as described below.

*3<sup>1</sup>/<sub>2</sub>% Senior Convertible Promissory Notes and 3.50% Convertible Senior Notes due 2011*

On June 26, 2004, we issued \$152,750,000 in principal amount of our 3<sup>1</sup>/<sub>2</sub>% senior convertible promissory notes due in April 2011 (the Original 2011 Notes). Following the exchange offer completed in May 2007 described below, there are approximately \$829,000 principal amount of the Original 2011 Notes outstanding at September 30, 2008. These notes are convertible into our common stock at the option of the holders at a conversion price of \$53.14 per share. We may not redeem the outstanding Original 2011 Notes at our election before May 10, 2010. After this date, we can redeem all or a part of the Original 2011 Notes for cash at a price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest. The holders' right of repurchase under the Original 2011 Notes along with other terms thereof are described below.

In May 2007, we completed (i) an exchange offer with certain holders of the Original 2011 Notes in which we exchanged \$151,921,000 aggregate principal amount of our new 3.50% Convertible Senior Notes due 2011 for \$151,921,000 aggregate principal amount of our then outstanding Original 2011 Notes; and (ii) an exchange offer with holders of the 2009 Notes in which we exchanged approximately \$10,574,000 aggregate principal and accrued interest amount of our then outstanding 2009 Notes for approximately \$13,746,000 aggregate principal amounts of the Existing Notes. We also issued an additional \$60,000,000 of 3.50% Convertible Senior Notes due 2011 to the public for cash at a public offering price of 77.5% of principal resulting in \$46,500,000 in gross proceeds to us. Debt issuance costs of approximately \$6,057,000 related to the issuance are being amortized to interest expense, on a straight-line basis over the 48 month period to maturity of the notes.

The 3.50% Convertible Senior Notes due 2011 are initially convertible into approximately 16,718,000 common shares at a conversion rate of 74.074 of our common shares per \$1,000 principal amount, which is equivalent to a conversion price of approximately \$13.50 per common share. The 3.50% Convertible Senior Notes due 2011 are convertible at any time by the holder. In the event of a fundamental change, holders of the Original 2011 Notes and the 3.50% Convertible Senior Notes due 2011 have the right to require us to repurchase all or any portion of their notes at a price equal to 100% of the principal amount plus accrued and unpaid interest. Under the indenture for the Original 2011 Notes and the 3.50% Convertible Senior Notes due 2011, a fundamental change will be deemed to occur if (i) a change of control transaction occurs in which substantially all of our common stock is exchanged either for consideration other than common stock that is listed on a U.S. national securities exchange or is exchanged for consideration other than common stock that is approved for quotation on a U.S. system of automated dissemination of quotations of securities or (ii) our common stock is neither listed for trading on a U.S. national securities exchange nor approved for listing on any U.S. system of automated dissemination of quotations of securities prices.

Before May 10, 2010, we may not redeem the 3.50% Convertible Senior Notes due 2011. On or after May 10, 2010, we may redeem any or all of the 3.50% Convertible Senior Notes due 2011 at 100% of the principal amount, plus accrued and unpaid interest. In addition, we may automatically convert some or all of the 3.50% Convertible Senior Notes due 2011 on or prior to the maturity date if the closing price of our common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of auto-conversion (the auto-conversion feature). If a holder elects to voluntarily convert their 3.50% Convertible Senior Notes due 2011 or we elect to automatically convert some or all of the 3.50% Convertible Senior Notes due 2011 on or prior to May 10, 2010, we will pay additional interest to holders of such notes being converted. This additional interest will be equal to the amount of interest that would have been payable on the 3.50% Convertible Senior Notes due 2011 from the last day interest was paid, through and including May 10, 2010. Additional interest, if any, will be paid in cash or in our common shares, at our option. If we pay additional interest upon a voluntary conversion with our common shares, such shares will be

---

**Table of Contents**

valued at the conversion price that is in effect at that time. If we pay additional interest upon an automatic conversion with our common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time. These additional interest payments which may be issued upon conversion is considered an embedded derivative and requires separate accounting from the host debt. As of September 30, 2008, the fair value of the derivative is approximately \$4,000 which reflects a change in the fair value of approximately \$63,000 which is included as a gain on derivative in the consolidated statements of operations.

For the nine-month period ended September 30, 2008, we incurred approximately \$5,911,000 in interest expense on our convertible debt, which is payable on a semi-annual basis. Additionally, we amortized approximately \$9,318,000 as non-cash interest expense related to the accretion of the bond discount and approximately \$1,136,000 in new debt issuance costs.

*12.50% Convertible Guaranteed Senior Notes due 2011*

On November 25, 2008, we completed an exchange offer in which we issued an aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 and 21,310,549 shares of our common stock in exchange for \$212,979,000 in aggregate principal amount of our 3.50% Convertible Senior Notes due 2011. The 12.50% Convertible Guaranteed Senior Notes due 2011 are issued under an indenture dated as of November 25, 2008, which we and our wholly-owned subsidiary Guardian II Acquisition Corporation ( Guardian II ) entered into with U.S. Bank National Association, as trustee, which governs the terms of the 12.50% Notes due 2011. The 12.50% Notes due 2011 will mature on January 15, 2011. Interest on the 12.50% Notes due 2011 is payable at a rate of 12.50% per year, semiannually on April 15 and October 15 of each year, commencing April 15, 2009, except that the final interest payment date will be payable January 15, 2011. We may elect to pay interest on the 12.50% Convertible Guaranteed Senior Notes due 2011 in cash or by increasing the principal amount thereof or by issuing 12.50% Convertible Guaranteed Senior Notes due 2011 in an amount equal to the amount of interest for the applicable interest payment period.

The 12.50% Notes due 2011 are guaranteed by Guardian II and this guarantee is secured by a second priority lien on substantially all of the assets of Guardian II. The second priority lien is subject to the first priority lien on substantially all of the assets of Guardian II which is held by Paul Royalty Fund Holdings II ( PRF ) and secures our and Guardian II s payment obligations to PRF under the First Lien Obligations (as defined below).

The 12.50% Notes due 2011 are convertible, at the option of the holder, at anytime on or prior to maturity, into shares of our common stock at an initial conversion rate of 909.0909 shares per \$1,000 principal amount of 12.50% Convertible Guaranteed Senior Notes due 2011 (equal to a conversion price of approximately \$1.10 per share). If a holder of 12.50% Convertible Guaranteed Senior Notes due 2011 elects to voluntarily convert some or all of its notes on or prior to November 25, 2010, we will pay additional interest to such holder. This additional interest will be equal to the amount of interest that would have been payable on the notes from the last day interest was paid on through and including November 25, 2010. Additional interest, if any, will be paid in cash or, solely at our option, in common shares or a combination of cash and common shares. If we pay additional interest upon a voluntary conversion with our common shares, such shares will be valued at the conversion price that is in effect at that time.

We have the right to automatically convert some or all of the 12.50% Convertible Guaranteed Senior Notes due 2011 on or prior to January 15, 2011 if the closing price of our common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of automatic conversion. If we elect to automatically convert some or all of the notes on or prior to November 25, 2009, we will pay additional interest to holders being converted. This additional interest will be equal to the amount of interest that would have been payable on the 12.50% Convertible Guaranteed Senior Notes due 2011 from the last day interest was paid on the notes, through and including November 25, 2009. Additional interest, if any, will be paid in cash or, solely at our option, in common

---

**Table of Contents**

shares or a combination of cash and common shares. If we pay additional interest upon an automatic conversion with our common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time.

Prior to October 15, 2010, the 12.50% Convertible Guaranteed Senior Notes due 2011 are not redeemable. On or after October 15, 2010, we may redeem some or all of the 12.50% Notes due 2011 for cash at 100% of the principal amount of the 12.50% Notes due 2011 to be redeemed, plus accrued and unpaid interest, to but excluding the redemption date.

In the event of a fundamental change, holders of the 12.50% Convertible Guaranteed Senior Notes due 2011 have the same right as holders of the 3.50% Convertible Senior Notes due 2011 to require us to repurchase all or any portion of their notes at a price equal to 100% of the principal amount plus accrued and unpaid interest. Under the Indenture the definition of fundamental change is the same as under the indenture which governs the 3.50% Convertible Senior Notes due 2011.

The Indenture also provides that we may not incur additional indebtedness in excess of \$50 million ( Permitted Indebtedness ) from the earlier of (i) the date that is one year from the date on which our common stock has traded at a price which exceeds the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period, and (ii) the first anniversary of the maturity date of the 12.50% Convertible Guaranteed Senior Notes due 2011. Any indebtedness incurred to finance new product acquisitions or in connection with refinancing Permitted Indebtedness, our existing indebtedness or obligations or the 12.50% Convertible Guaranteed Senior Notes due 2011 would not be counted toward the aforementioned limit.

If an event of default occurs under the Indenture, the Trustee or the holders of at least 25% in principal amount of the notes may declare 100% of the principal of and accrued and unpaid interest on all the notes to be due and payable immediately. An event of default under the Indenture includes, without limitation, and subject to applicable cure periods:

default in the payment when due of principal or interest on the notes under the Indenture;

a failure to comply with any agreements contained in the notes issued under the Indenture, the Indenture or any agreements, including, without limitation, the Security Agreement (as defined below), executed in connection with granting, or that otherwise evidence, the second priority lien on the assets of Guardian II;

default by we or its subsidiaries in the payment of the principal or interest on any loan agreement or other instrument under which there may be outstanding, or by which there may be evidenced any, debt for money borrowed in excess of \$20.0 million in the aggregate; and

certain events involving we or Guardian II s bankruptcy, insolvency, or reorganization.

*Other Financial Arrangements*

To finance the acquisition of ANTARA in August 2006, we, together with Guardian II entered into several financing agreements with Paul Royalty Fund Holdings II, LP, ( PRF ) an affiliate of Paul Capital Partners, including the Revenue Interests Assignment Agreement, the Note Purchase Agreement and the Common Stock and Warrant Purchase Agreement, in consideration for an aggregate amount of \$70 million.

Under the Revenue Interests Assignment Agreement (the Revenue Agreement ), we sold PRF the right to receive specified royalties on our net sales in the United States (and the net sales of our affiliates and licensees) of FACTIVE tablets and Guardian II sold to PRF the right to receive specified royalties on Guardian II s net sales in the United States (and the net sales of its respective affiliates and licensees) of the ANTARA capsules, in each case until December 31, 2016 in exchange for an aggregate of \$40 million from PRF. The royalty payable to

**Table of Contents**

PRF on net sales of ANTARA and FACTIVE are tiered as follows: 9% for the first \$75 million in annual net revenues, 6% for annual net revenues in excess of \$75 million, but less than \$150 million, and 2% for annual net revenues which exceed \$150 million. Once the cumulative royalty payments to PRF exceed \$100 million, the royalties become nominal. In November of 2008, we entered into an amendment to the Revenue Agreement which is discussed in detail below under the subheading Amendment to Revenue Interests Assignment Agreement.

In connection with the Revenue Agreement, we recorded a liability, referred to as the revenue interest liability, of approximately \$40 million in accordance with EITF No. 88-18, Sales of Future Revenues (EITF No. 88-18). We impute interest expense associated with this liability using the effective interest rate method and have recorded a corresponding accrued interest liability. The effective interest rate is calculated based on the rate that would enable the debt to be repaid in full over the life of the arrangement. The interest rate on this liability may vary during the term of the agreement depending on a number of factors, including the level of ANTARA and FACTIVE sales. Payments made to Paul Capital as a result of ANTARA and FACTIVE sales levels will reduce the accrued interest liability and the principal amount of the revenue interest liability. We currently estimate that the imputed interest rate associated with this liability will be approximately 19.58%. We recorded approximately \$5,298,000 and \$4,575,000 in interest expense related to this agreement in the nine-month periods ended September 30, 2008 and 2007, respectively. Through September 30, 2008, there have been no principal payments made to Paul Capital as a result of ANTARA or FACTIVE sales.

In the event of (i) a change of control of Oscient or Guardian II, (ii) a bankruptcy of Oscient or Guardian II, (iii) a transfer by Oscient or any of its subsidiaries of substantially all of either ANTARA or FACTIVE, (iv) subject to a cure period, breach of certain material covenants and representations in the Revenue Agreement or (v) in the event the sale of ANTARA is suspended due to a court issued injunction or we elect to suspend sales of ANTARA, in each case as a result of a lawsuit by certain third parties (each a Put Event), PRF has the right to require Oscient and Guardian II to repurchase from PRF its royalty interest at a price in cash which equals the greater of (a) 200% of cumulative payments made by PRF under the Revenue Agreement less the cumulative royalties previously paid to PRF; or (b) the amount which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return (the Put/Call Price). During the term of the agreement through September 30, 2008, we and Guardian II have paid approximately \$14,262,000 in royalty payments to Paul Capital. Upon a bankruptcy event, the terms of the Revenue Agreement require Oscient and Guardian II to repurchase the PRF royalty interest at the Put/Call Price. In the event of a change of control of Oscient, we have the right to repurchase the PRF royalty interest for an amount equal to the Put/Call Price. We have determined that Paul Capital's put option and our call option meet the criteria to be considered an embedded derivative and should be accounted for as such. We recorded a net liability of \$1,005,000 related to the put/call option to reflect its estimated fair value as of the date of the agreement, in accordance with SFAS No. 133. This liability is revalued on a quarterly basis to reflect any changes in the fair value and any gain or loss resulting from the revaluation will be recorded in earnings. As of September 30, 2008, the fair value of the derivative is approximately \$898,000 which reflects a change in the fair value of approximately \$88,000 which has been recorded as a gain on derivative in the consolidated statements of operations.

During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$125 million, Oscient and Guardian II have the right, but not the obligation, to reduce the royalty percentages due under the Revenue Agreement to PRF by 50% by paying PRF a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return. During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$250 million, Oscient and Guardian II have the right, but not the obligation, to repurchase the PRF royalty interest at a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return.

Guardian II entered into a Note Purchase Agreement, (the Note Purchase Agreement), with PRF pursuant to which Guardian II issued and sold a \$20,000,000 aggregate principal amount of 12% senior secured note, (the



---

**Table of Contents**

Note ), due on the fourth anniversary of the closing date, subject to Guardian II's option to extend the maturity to the sixth anniversary of the closing date, provided (i) there are no defaults under the Note at the time, and (ii) we issue to PRF, at the time of the exercise of such option, a warrant for a number of shares of common stock equal to 10% of the principal balance plus accrued interest divided by \$6.94, with an exercise price of \$6.94 per share. If we exercise such option, the number of shares subject to the warrant issuable to PRF would be between 288,018 shares and 367,529 shares, depending upon the amount, if any, of the interest payable on the Note we elect to have added to the principal of the Note rather than paid in cash as described below.

Interest is payable semi-annually in arrears on the last day of each of March and September. Guardian II has the option to pay interest in cash or to have 50% of the interest paid in cash and 50% of the interest added to principal. In the event of a change of control of Oscient or on or after the second anniversary of the closing, Oscient and Guardian II may at its option prepay all or any part of the Note at a premium which declines over time. In the event of default, with event of default defined as a continuing Put Event under the Revenue Agreement as described in more detail above, the outstanding principal and interest in the Note will become immediately due and payable. From inception of the Note Purchase Agreement, we exercised our option to add interest expense payable to the principal of the Note. As of September 30, 2008, the amount added to the principal was approximately \$2,675,000. This amount is recorded as other long-term liabilities on the consolidated balance sheets.

Subject to the Revenue Agreement and the Note Purchase Agreement, without the prior written consent of Paul Capital, Oscient and Guardian II have agreed not to (i) amend, waive any rights under, or terminate any material license agreements, including the agreements relating to the ANTARA and FACTIVE products, (ii) enter into any new agreement or amend or fail to exercise any of its material rights under existing agreements that would have a material adverse effect on Paul Capital's royalty interest, and (iii) sell any material assets related to ANTARA or FACTIVE.

Pursuant to the terms of the Revenue Agreement and the Note Purchase Agreement, Guardian II and PRF entered into a Security Agreement, (the Security Agreement ), under which Guardian II granted to PRF a security interest in and to substantially all assets owned by Guardian II (including rights to the ANTARA products) in order to secure its performance under each of the Revenue Agreement, the Note Purchase Agreement and the Note. To the extent the indebtedness under certain of our pre-existing debt obligations is refinanced or replaced and such replacement or refinancing indebtedness is secured, we have agreed to equally and ratably secure our obligations under the Revenue Agreement.

As part of the financing, we and PRF also entered into a Common Stock and Warrant Purchase Agreement, (the Stock and Warrant Purchase Agreement ), pursuant to which, in exchange for \$10 million, Oscient sold to PRF 1,388,889 shares (the Shares ) of the Common Stock, at a price of \$7.20 per share (the Private Placement ) and issued PRF a warrant (the Warrant ) to purchase 288,018 shares of Common Stock (the Warrant Shares ) at an exercise price of \$6.94 per share. The exercise price has subsequently been amended to be \$0.45 per shares as discussed below. The Warrant is exercisable for seven years from the date of closing. The Warrant contains a net share settlement feature and penalties if Oscient does not deliver the applicable amount of Warrant Shares within three trading days of exercise of a Warrant by Paul Capital. The Warrant also contains provisions providing that, at Paul Capital's election, Oscient must re-purchase the Warrant from PRF upon a sale of the Company in which the consideration for such sale is solely cash. The warrant has not been exercised as of September 30, 2008. We agreed, pursuant to the Stock and Warrant Purchase Agreement, to elect one person designated by PRF to our Board of Directors following the closing and to continue to nominate one person designated by PRF for election to our Board of Directors by our shareholders. The director designated by PRF shall resign and we shall no longer be required to nominate a director designated by PRF upon the later of the following events: (1) if PRF ceases to own at least five percent of our Common Stock or securities convertible into our Common Stock; (2) if we owe PRF less than \$5,000,000 under the Note pursuant to the Note Purchase Agreement; (3) the cumulative payments to PRF made by us under the terms of the Revenue Agreement first exceed 250% of the consideration paid to us by PRF; or (4) if the

---

**Table of Contents**

amounts due by us pursuant to the Revenue Agreement cease to be due. If at any time PRF's designee is not elected to our Board of Directors, PRF's designee will have a right to participate in all meetings of our Board of Directors in a non-voting observer capacity.

**Amendment to Revenue Interests Assignment Agreement**

On November 25, 2008 the First Amendment (the "Amendment") by and among us, Guardian II and PRF dated November 5, 2008 to the Revenue Interests Assignment Agreement dated as of July 21, 2006 and restated August 18, 2006 became effective in accordance with its terms upon the completion of the Exchange Offer. The Amendment was entered into in order to secure PRF's consent to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II's guarantee of the 12.50% Convertible Senior Guaranteed Notes due 2011.

In accordance with the terms of the Amendment we issued PRF (i) a \$2.0 million aggregate principal amount note (the "2008 PRF Note") with terms substantially identical to our 12.50% Notes due 2011 issued in the Exchange Offer, and (ii) 500,000 shares (the "Shares") of our common stock. We also granted certain registration rights to PRF with respect to the 2008 PRF Note and the Shares. Additionally, we agreed to amend the exercise price of the Common Stock Purchase Warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of our common stock to be \$0.45, the closing price of our common stock on the NASDAQ Global Market on the date immediately preceding the closing of the Exchange Offer.

Under the terms of the Amendment, in the event that the sum of the net sales of ANTARA and FACTIVE in the U.S. and the gross margin received by us from sales of FACTIVE outside of the U.S. (for which the definition of net revenues has been expanded to include in this Amendment) is less than 85% of certain specified annual sales thresholds, then PRF will be entitled to (i) an increase from 9% to 12% in the applicable royalty percentage payable on the first \$75 million of sales of such products in the applicable year, and (ii) an increase from 6% to 8% in the applicable royalty percentage payable on net sales of such products in excess of \$75 million and less than \$150 million in the applicable year. The specified sales thresholds are \$115 million in 2009, \$135 million in 2010, \$150 million in 2011 and \$175 million thereafter through the term. Furthermore, the Amendment provides that in the event that we fail to achieve the specified sales threshold in any applicable year, the increased applicable royalty percentage shall also be payable on the net sales of any future drug products acquired or in-licensed by us or our subsidiaries. The increase in the applicable percentage payable on net sales shall be limited to a maximum payment to PRF of \$2.25 million per year and \$15 million during the term of the Revenue Agreement, and in no event shall such payment exceed the amount which PRF would have received in the applicable year had the specified sales threshold for that year been achieved.

The Amendment also provides that in the event that we or our subsidiaries acquire or in-licenses additional drug products, we shall make a one-time milestone payment to PRF of \$1.25 million on the second anniversary of our first commercial sale of any such product.

Under the terms of the Amendment, in the event that PRF and we determine that the fair market value of the collateral in which PRF has been granted a security interest by Guardian II is less than the Put/Call Price (see Note 7b below under the heading "Contractual Obligations"), we will elect, in our sole discretion, to either grant PRF a security interest in 25% of each additional drug product acquired or in-licensed by us or our subsidiaries, or pay PRF \$1.5 million on the second year anniversary of our first commercial sale of each such product.

The Amendment also provides that any acceleration or failure to pay the 12.50% Convertible Guaranteed Senior notes due 2011 shall be considered a Put Event (see Note 7b below under the heading "Contractual Obligations").

**Table of Contents**

We issued to PRF (i) a \$2.0 million aggregate principal amount note which is substantially identical to the 12.50% Convertible Guaranteed Senior notes due 2011, and (ii) 500,000 shares of our common stock. We also granted certain registration rights to PRF with respect to the note and the shares. Additionally, we agreed to amend the exercise price of the Common Stock Purchase Warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of our common stock to be equal to the closing price of our Common Stock on the NASDAQ Global Market on November 24, 2008, the date immediately preceding the closing of our November 2008 exchange offer.

**Contractual Obligations**

Our major outstanding contractual obligations relate to our convertible promissory notes, our facility leases and our financing agreements with Paul Royalty Fund Holdings II, LP, through which we funded our acquisition of ANTARA. The following table summarizes our significant contractual obligations as of December 31, 2007 and the effect such obligations are expected to have on our liquidity and cash flow in future periods (in thousands).

|  | 2008             | 2009             | 2010             | 2011              | 2012          | Thereafter   | Total             |
|--|------------------|------------------|------------------|-------------------|---------------|--------------|-------------------|
| Operating leases   | \$ 5,544         | \$ 5,822         | \$ 6,014         | \$ 2,005          | \$ 469        | \$ 19        | \$ 19,873         |
| Sublease contracted income                                 | (2,795)          | (746)            | (716)            | (122)             |               |              | (4,379)           |
| Current sublease forecasts (a)                             |                  | (500)            | (563)            | (96)              |               |              | (1,159)           |
|  | 2,749            | 4,576            | 4,735            | 1,787             | 469           | 19           | 14,335            |
| Convertible promissory notes, including interest (b, c, f) | 7,927            | 24,952           | 7,927            | 228,803           |               |              | 269,609           |
| Term Loan (d)  | 1,321            | 1,402            | 26,625           |                   |               |              | 29,348            |
| <b>Total forecasted contractual obligations</b>            | <b>\$ 11,997</b> | <b>\$ 30,930</b> | <b>\$ 39,287</b> | <b>\$ 230,590</b> | <b>\$ 469</b> | <b>\$ 19</b> | <b>\$ 313,292</b> |

- (a) The current market reflects lower demand and cost for space, as well as shorter term leases.
- (b) Upon the closing of the convertible debt exchange in May 2007, we exchanged approximately \$9.0 million of GeneSoft promissory notes plus accrued interest of approximately \$1.6 million for approximately \$13.7 million of 3.5% senior convertible promissory notes due in April 2011. Approximately \$13.3 million plus accrued interest of the original GeneSoft promissory notes remain outstanding as of September 30, 2008 and are due February 9, 2009.
- (c) In the quarter ended June 30, 2007, we issued \$60 million in principal amount of 3.5% senior convertible promissory notes due in April 2011 and also refinanced approximately \$151.9 million in principal amount of 3 1/2% senior convertible promissory notes due in April 2011. These notes are convertible into shares of our common stock at the option of the holders at a conversion price of \$13.50 per share. In connection with the issuance, we recorded deferred financing costs of approximately \$6.1 million which is being amortized to interest expense on a straight-line basis over the period the notes are outstanding.
- (d) Pursuant to the financing of our acquisition of ANTARA, our wholly owned subsidiary, Guardian II Acquisition Corporation, entered into a Note Purchase Agreement with PRF pursuant to which Guardian II issued and sold a \$20.0 million aggregate principal amount of 12% senior secured note due on the fourth anniversary of the closing date, subject to Guardian II's option to extend the maturity to the sixth anniversary of the closing date. Interest is payable semi-annually in arrears on the last day of each of March and September. Guardian II has the option to pay interest in cash or to have 50% of the interest paid in cash and 50% of the interest added to principal.
- (e) The above contractual obligation table excludes amounts payable to PRF in relation to the Revenue Interests Agreement.

**Table of Contents**

(f) See above section or Our Outstanding Debt Obligations and Equity Financings for a description of the November 2008 Exchange Offer, November 2008 amendment to the Revenue Interests Assignment Agreement and the January 2009 Amendment to the 2009 notes.

In addition to the amounts reflected in the table above, in the future, we may owe royalties and other contingent payments to our collaborators and licensors, based on the achievement of product sales and specified other objectives and milestones, including a minimum annual product purchase commitment to Ethypharm pursuant to the ANTARA license agreement.

In October 2008, we entered into an amended sublease agreement with one of our tenants. This amended sublease extends the tenant's term by two years to February 2011 and also subleases additional space from January 2009 until February 2011. Future contracted sublease income will be \$1,009,000, \$1,081,000 and \$184,000 in 2009, 2010, and 2011, respectively.

---

**Table of Contents**

**BUSINESS**

We are a commercial-stage pharmaceutical company marketing Food and Drug Administration (FDA)-approved products in the United States. Our strategy is to grow the sales of our existing products and to gain access to new products via transactions, including acquisition, in-licensing and co-promotion. We have developed a commercial infrastructure, including a national sales force calling on targeted primary care physicians, cardiologists, endocrinologists and pulmonologists in the United States.

We currently market two products: ANTARA<sup>®</sup> (fenofibrate) capsules, a cardiovascular product, and FACTIVE<sup>®</sup> (gemifloxacin mesylate) tablets, a fluoroquinolone antibiotic. ANTARA is approved by the FDA to treat hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet. We license the rights to ANTARA from Ethypharm, S.A. of France (Ethypharm) and began promoting ANTARA in late August 2006. In 2007, ANTARA generated approximately \$59 million in net revenues. FACTIVE is indicated for the treatment of community-acquired pneumonia (CAP) of mild to moderate severity and acute bacterial exacerbations of chronic bronchitis, or AECB. We license the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences of the Republic of Korea (LG Life Sciences) and launched FACTIVE in the U.S. market in September 2004. In fiscal 2007, FACTIVE generated approximately \$21 million in net revenues.

Additionally, we have a novel, late-stage antibiotic candidate, Ramoplanin for the treatment of *Clostridium difficile*-associated disease (CDAD). We have made the strategic decision to concentrate our financial resources on building our revenues for products promoted to community-based physicians in the United States and are seeking to out-license, co-develop or sell the rights to Ramoplanin to a partner.

Our goal is to increase the sales of our existing products and to gain access to new primary care products via transactions, including acquisition, in-licensing and co-promotion for the U.S. marketplace in order to leverage our existing sales force and commercial infrastructure. Our review of potential additions to our portfolio of marketed products is focused on those products which are commonly prescribed by those primary care physicians that we currently visit during the marketing of ANTARA and FACTIVE. As we currently direct our sales effort largely at those primary care physicians that treat older patients with co-morbidities, a range of therapeutic categories can be considered for our portfolio, including cardiovascular, diabetes, metabolic, anti-infectives among others.

We have been pursuing privately raising additional capital from investors through equity financing, the incurrence of indebtedness, or a combination of equity and debt. We plan to use the additional capital if raised to fund operations and repay approximately \$17 million of indebtedness which comes due in December 2009, for operating cash and to execute our business strategy. There can be no assurance that we will be able to raise additional capital in the future.

**ANTARA**

**The Fenofibrate and Cholesterol-Treatment Markets**

Nearly 37 million Americans have total cholesterol values above recommended levels and heart disease remains the number one cause of death in the U.S. Abnormal cholesterol and lipid levels, known as dyslipidemia, can lead to the development of atherosclerosis, a dangerous hardening of blood vessels and a primary cause of coronary heart disease. Managing cholesterol levels is a complex undertaking and several therapeutic options are available to treat different types of abnormalities. Statins are the standard of care for lowering high levels of LDL-C (low density lipoprotein cholesterol). Fenofibrate products have demonstrated their utility in managing atherogenic dyslipidemia or mixed dyslipidemia (also known as lipid abnormalities) which are characterized by high triglycerides, low HDL-C (high density lipoprotein cholesterol), high levels of remnant-like particle

## **Table of Contents**

cholesterol and a high proportion of cholesterol carried by small, dense LDL particles. Other drugs commonly used to treat lipid abnormalities include niacin and omega-3 fatty acids.

In 2008, total U.S. sales of fenofibrate products were approximately \$2.3 billion, a 16% increase over 2007 sales. The fenofibrate market has experienced a 15% average annual growth in sales since 2004 with growth in 2008 over 2007 slowing to 10%.

ANTARA's sales accounted for approximately 5% of the U.S. fenofibrate sales for the three-month period ending September 30, 2008.

## **Indications and Efficacy**

ANTARA is a once-daily formulation of fenofibrate approved for use in combination with a diet restricted in saturated fat and cholesterol to reduce elevated LDL-C (bad cholesterol), triglyceride and apolipoprotein B (free floating fats in the blood) levels and to increase HDL-C (good cholesterol) in adult patients with high cholesterol or an abnormal concentration of lipids in the blood. Fenofibrate products work primarily to lower triglycerides and increase HDL-C. ANTARA received FDA approval in November 2004 and is approved and marketed in 43 mg and 130 mg doses. The predominantly prescribed dose is 130 mg while the 43 mg dose is generally used for titration and in patients with impaired renal function. ANTARA was approved based in part on demonstrating its bioequivalence to Abbott Laboratories' fenofibrate product TriCor®, meaning that, under FDA guidelines, the bioequivalence of the two products does not differ significantly when the two products are given under similar conditions. ANTARA was also studied in the Triglyceride Reduction in Metabolic Syndrome study, known as TRIMS, to measure the impact of ANTARA on cholesterol levels in patients with multiple cardiovascular risk factors and to assess the use of ANTARA without regard to meals.

In the treatment of hypercholesterolemia, ANTARA is approved as adjunctive therapy to diet to reduce elevated LDL-C, total cholesterol (total-C), triglycerides and apolipoprotein B (apo B) and to increase HDL-C in adult patients with primary hypercholesterolemia or mixed dyslipidemia. The effects of fenofibrate at a dose equivalent to 130 mg ANTARA per day were assessed in four randomized, placebo-controlled, double-blind, parallel-group studies. Fenofibrate therapy lowered LDL-C, total-C, and the LDL-C/HDL-C ratio. In these studies, fenofibrate therapy also lowered triglycerides, raised HDL-C and significantly reduced apo B as compared with placebo.

ANTARA is also indicated as an adjunctive therapy to diet for the treatment of hypertriglyceridemia, which affects an estimated 10% of American men over the age of 30 and 10% of American women over the age of 55. In clinical studies, the effects of fenofibrate on serum triglycerides were studied in two randomized, double-blind, placebo-controlled clinical trials of 147 hypertriglyceridemic patients for eight weeks. In patients with hypertriglyceridemia, treatment with fenofibrate at dosages equivalent to 130 mg ANTARA per day effectively decreased very low density lipoprotein (VLDL) triglycerides and VLDL cholesterol.

*Mechanism of Action:* ANTARA increases lipolysis and elimination of triglyceride-rich particles from plasma by activating lipoprotein lipase and reducing production of apoprotein C-III (an inhibitor of lipoprotein lipase activity). The resulting decrease in triglycerides produces an alteration in the size and composition of LDL from small, dense particles (which are thought to be atherogenic due to their susceptibility to oxidation), to large, buoyant particles. These larger particles have a greater affinity for cholesterol receptors and are catabolized rapidly. ANTARA also activates PPAR-alpha, which induces an increase in the synthesis of apoproteins A-I, A-II and HDL-cholesterol.

*Competitive Advantages:* The TRIMS study produced exclusive clinical data for ANTARA. In the study, ANTARA was evaluated in patients with elevated triglyceride levels and multiple cardiovascular risk factors. Of the 146 patients studied, 70% had hypertension and 32% had diabetes. The double-blind, placebo-controlled trial measured levels of total cholesterol, triglycerides, HDLs and LDLs, as well as other types of cholesterol, during eight weeks of therapy. In the study, ANTARA demonstrated the ability to reduce triglyceride and increase

## **Table of Contents**

HDL-C levels after two weeks of therapy. At the end of therapy, patients treated with ANTARA had a statistically significant 37% reduction in their triglyceride levels and a statistically significant 14% increase in their HDL levels. ANTARA is distributed in 130 mg and 43 mg capsule formulations, as compared to the 145 mg and 48 mg tablet formulations of TriCor, which is marketed by Abbott Laboratories.

### **License Agreement**

On August 18, 2006, we acquired rights to ANTARA in the United States from Reliant Pharmaceuticals Inc. (Reliant) for \$78.0 million plus approximately \$4.3 million for ANTARA inventory, excluding estimated transaction costs. Under the terms of our acquisition of ANTARA we were assigned rights to an exclusive license from Ethypharm, S.A. (Ethypharm). Pursuant to the Ethypharm license, in order to maintain the exclusivity of our rights, we must achieve minimum annual sales in the United States until February 2012 or alternatively Ethypharm may elect to convert our exclusive license to a non-exclusive; however we would then have the option to compensate Ethypharm for any shortfall to maintain the exclusive license. As of September 30, 2008, we have recorded approximately \$605,000 related to the potential minimum royalty obligation to Ethypharm. During the term of the agreement with Ethypharm, we are obligated to pay a royalty on net sales of ANTARA in the U.S., including a royalty on other fenofibrate monotherapy products in formulations and dosage forms that may be substantially similar or identical to ANTARA developed by us. The license term expires in February 2020 and, absent notice of termination by either party, automatically renews for consecutive periods of two (2) years each. Under the terms of the agreement, at our option, Ethypharm is obligated to either manufacture and deliver to us finished fenofibrate product or deliver active pharmaceutical ingredient (API) to us for encapsulation and packaging. Ethypharm also has a right of first refusal on any divestiture of the ANTARA rights by us. Additional obligations under the Ethypharm agreement include funding a portion of the active pharmaceutical ingredient safety stock that Ethypharm is required to maintain.

Pursuant to the terms of our acquisition of ANTARA from Reliant, we also acquired the New Drug Application, or NDA and the Investigational New Drug application, or IND, covering the ANTARA products in the United States, clinical data, inventory, the ANTARA® trademark in the United States and certain related contracts and licenses covering intellectual property rights related to the ANTARA products. We also assumed certain of Reliant's liabilities relating to the ANTARA products.

In accordance with the terms of our asset purchase agreement with Reliant Pharmaceuticals, Inc. (Reliant) whereby we acquired ANTARA, we assumed certain of Reliant's liabilities related to ANTARA, including obligations to make certain royalty and milestone payments on sales of ANTARA. Under the terms of one of the third party licenses we assumed related to ANTARA not including the Ethypharm license, we are obligated to make certain royalty payments to a third party based on sales of ANTARA, which royalty payments are subject to a low single digit increase in the event of a change in control of the Company. The third party license also limits our ability to co-promote ANTARA with companies other than contract sales organizations or similar companies. We have engaged the third party licensor to renegotiate the terms of that license and have suspended further royalty payments while the terms of such license are being renegotiated.

We are not required to pay Reliant a royalty on the sale of the ANTARA products; however, we are required to pay a low single-digit royalty to Reliant for a specified time period on net sales of any line extensions and improvements to the ANTARA products that we develop, which include any product containing fenofibrate as the API. We currently do not pay royalties to Reliant. We also agreed that we would not, at any time prior to August 2016, develop or sell any product in the United States that is a combination of fenofibrate and an omega-3 compound without the prior written consent of Reliant. On December 19, 2007, Reliant was acquired by GlaxoSmithKline.

---

## Table of Contents

### FACTIVE

#### Infectious Diseases Market

Infectious diseases represent the second leading cause of death worldwide accounting for over 14 million deaths each year, with lower respiratory tract infections alone causing 3.9 million deaths annually. Bacterial infections are the ninth leading cause of death in the U.S. Sales of antibiotics in the U.S. totaled approximately \$15 billion in 2008. Within the antibiotic market, fluoroquinolones, a product class with close to \$3.9 billion in annual sales in the U.S. in 2007, have been gaining market share at the expense of older classes of antibiotics, according to Wolters Kluwer, a leading provider of pharmaceutical market data. This is a trend that is expected to continue as resistance to older antibiotic classes increases.

The principal classes of antibiotics include beta-lactams, fluoroquinolones, macrolides, tetracyclines, aminoglycosides, glycopeptides and trimethoprim combinations. Bacterial resistance to existing antibiotics has increased in recent years, leading to bacterial infection recurrences, treatment failures and higher costs. These factors have fueled a growing need for more effective products in existing antibiotic classes, as well as for products with new mechanisms of action.

*Acute Bacterial Exacerbations of Chronic Bronchitis:* Chronic bronchitis is a health problem associated with significant morbidity and mortality. It is estimated that chronic bronchitis affects approximately 9 million adults in the United States. Patients with chronic bronchitis are prone to frequent exacerbations, characterized by increased cough and other symptoms of respiratory distress. Longitudinal studies have estimated that 1 to 4 exacerbations occur each year in patients with chronic bronchitis; studies estimate that two-thirds are caused by bacteria. Exacerbations are estimated to account for approximately 12 million physician visits per year in the U.S. Antibiotic therapy, the standard treatment for acute bacterial exacerbations of chronic bronchitis, or AECB, is typically effective in reducing the course of illness for patients. Fluoroquinolones are frequently used to treat AECB due to their activity versus *Haemophilus influenzae* and *Moraxella catarrhalis*, two of the most common causes of these infections. Newer fluoroquinolones have enhanced activity versus *Streptococcus pneumoniae*, or *S. pneumoniae*, another common cause of these infections.

*Community-Acquired Pneumonia:* Community-acquired pneumonia, or CAP, is a common and serious illness in the United States. Of the estimated 4 to 5 million cases per year of CAP, nearly 1 million cases occur in patients over the age of 65. CAP cases result in approximately 10 million physician visits and as many as 1 million hospitalizations annually. Antibiotics are the mainstay of treatment for most patients with pneumonia, and where possible, antibiotic treatment should be specific to the pathogen responsible for the infection on a case by case basis. However, since the responsible pathogen is not identified in a high proportion of patients with CAP, physicians usually take an empiric approach to treatment in the first instance. Over the last decade, resistance to penicillins and macrolides has increased significantly, and in many cases, fluoroquinolones are now recommended as a first line of therapy due to their efficacy against a wide range of respiratory pathogens, including many antibiotic resistant strains. The most recent treatment guidelines from the Infectious Diseases Society of America and the American Thoracic Society recommend fluoroquinolones as a first-line treatment for certain higher-risk patients with CAP and as therapy for treating patients with pneumonia in geographic regions of the U.S. with high levels of macrolide-resistant *S. pneumoniae*.

#### Indications and Efficacy

FACTIVE is a member of the fluoroquinolone class of antibiotics. In April 2003, FACTIVE was approved by the FDA for the five-day treatment of AECB and seven-day treatment of CAP of mild to moderate severity. In July 2003, FACTIVE was also approved by the FDA to treat CAP caused by multi-drug resistant *S. pneumoniae*, a growing clinical concern. Multi-drug resistant *S. pneumoniae*, or MDRSP, is defined as *S. pneumoniae* resistant to two or more of the following antibiotics: penicillin, second-generation cephalosporins (such as cefuroxime), macrolides, tetracyclines, and trimethoprim/sulfamethoxazole. In May 2007, FACTIVE was approved by the FDA for the five-day treatment of CAP.



---

## Table of Contents

FACTIVE has potent *in vitro* activity against a wide range of Gram-positive, Gram-negative and atypical pathogens, including key respiratory pathogens, such as *S. pneumoniae*, *H. influenzae* and *M. catarrhalis*. FACTIVE is bactericidal at clinically achievable concentrations. Gemifloxacin, the active ingredient in FACTIVE, has minimum inhibitory concentrations, or MICs, as low as 0.032 µg/ml for *S. pneumoniae*. In clinical trials, FACTIVE has been administered to approximately 8,000 patients and had a good overall safety and tolerability profile. FACTIVE has been the subject of over 200 scientific publications and has been mentioned in nearly 300 scientific articles. Among the research published are data from a study involving 438 subjects indicating that a statistically significant higher percentage of patients treated with FACTIVE (71%) remained free of AECB recurrences than those treated with a comparator agent (58.5%) over a six-month period following treatment.

*Mechanism of Action:* FACTIVE tablets act by inhibiting bacterial DNA synthesis through the inhibition of both DNA gyrase and topoisomerase IV, two enzymes essential for bacterial growth and survival. Strains of *S. pneumoniae* showing mutations in both DNA gyrase and topoisomerase IV (double mutants) are resistant to most fluoroquinolones. Since gemifloxacin has the ability to inhibit both target enzymes at therapeutically relevant drug levels, some of these *S. pneumoniae* double mutants remain susceptible to FACTIVE. FACTIVE is also active against many strains of *S. pneumoniae* that are resistant to other classes of antibiotics.

*Clinical Efficacy:* The clinical development program for FACTIVE included 19 Phase III trials in respiratory tract infections. FACTIVE was studied for the treatment of acute bacterial exacerbations of chronic bronchitis in three pivotal, non-inferiority, double-blind, randomized, active-controlled clinical trials using 320 mg once daily for five-days. In these principal Phase III AECB studies, FACTIVE given once daily for five-days was at least as effective as the comparators given for seven-days, with clinical response rates in the FACTIVE arms ranging from 85.4% to 93.6%. FACTIVE was also studied for the treatment of CAP in three double-blind, randomized, active-controlled clinical studies, one open, active-controlled study, and two uncontrolled studies. The results of these studies showed that gemifloxacin was effective in the treatment of mild to moderate CAP.

*Safety and Tolerability:* FACTIVE tablets have been studied in approximately 8,000 patients in clinical trials and we estimate that to date, approximately 920,000 prescriptions have been dispensed for FACTIVE since its launch in September 2004. In clinical trials, the incidence of adverse events reported for FACTIVE tablets was low and comparable to comparator drugs, namely beta-lactam antibiotics, macrolides and other fluoroquinolones. Most adverse events were described as mild to moderate. The most common adverse events reported in FACTIVE clinical trials were diarrhea, rash and nausea. In clinical trials across all durations of therapy, rash was reported in 2.8% of patients receiving gemifloxacin and was more commonly observed in patients with treatment durations greater than seven-days and patients less than 40 years of age, particularly females. In clinical trials conducted in 3,696 patients treated with five-days of FACTIVE therapy, the rate of rash reported was 1.1% vs. 0.7% for comparator antibiotics. Since the launch of the drug, the post-marketing adverse events reported have been consistent with those observed in the clinical development program, and with the fluoroquinolone class as a whole.

*Competitive Advantages:* We believe the competitive advantages of FACTIVE tablets include:

FACTIVE has been shown in *in vitro* studies to be active against many bacterial isolates resistant to other classes of antibiotics.

FACTIVE is the most active fluoroquinolone against *S. pneumoniae*, one of the most prevalent pathogens found in lower respiratory tract infections, compared to the currently marketed fluoroquinolones (MIC<sub>90</sub> 0.032 µg/mL).

FACTIVE has a dual mechanism of action in bacteria, targeting two enzymes essential for bacterial growth and survival at therapeutically relevant drug levels, and as a result we believe FACTIVE has low potential for generating bacterial resistance.

FACTIVE can be dosed once daily, with short courses of therapy (five-days) for both AECB and CAP.

---

## **Table of Contents**

FACTIVE is effective in the treatment of CAP due to penicillin-resistant *S. pneumoniae* and due to MDRSP. In clinical trials, of 22 patients with MDRSP treated with FACTIVE for seven-days, 19 (87%) achieved both clinical and bacteriological success at follow-up.

FACTIVE achieves high concentration levels in lung and bronchial tissues and in secretions.

FACTIVE has composition of matter patent protection which extends into 2018, longer than the composition of matter patent protection for any currently marketed fluoroquinolone or other antibiotic widely used to treat respiratory tract infections.

*Post-Marketing Commitments:* As a post-marketing commitment to the FDA, we completed a Phase IV trial of FACTIVE. This prospective, randomized study examined the activity of FACTIVE tablets (5,000 patients) versus an active comparator (2,500 patients) in treating patients with mild to moderate CAP or AECB. The study included patients of different ethnicities so that safety information in populations not substantially represented in the existing clinical trial program could be collected, specifically as it relates to rash. This Phase IV trial was initiated in the fall of 2004 and was completed in February 2007. The final report of the utilization study was submitted to the FDA in March of 2008. In the future, we need only to provide the FDA with annual reports containing safety information.

*Recent developments:* On July 7, 2008, we received notice from the FDA directing that the prescribing information for all fluoroquinolone products, including FACTIVE, be revised to include a Boxed Warning relating to the risk of tendonitis and tendon rupture associated with the use of fluoroquinolone product. Warnings regarding the risk of tendon related adverse events were already included in the prescribing information, as part of a class labeling, for all fluoroquinolones. The FDA has cautioned that such risk is increased in patients over the age of 60 and in those on concomitant corticosteroid therapy, as well as kidney, heart and lung transplant recipients. The FDA has also required that all manufacturers of fluoroquinolones submit a Medication Guide. The FDA has approved our changes to the package insert and Medication Guide as required by FDA to ensure patient safety and improve physician understanding of the risk-benefit profile for fluoroquinolone products, including FACTIVE. We have also submitted a proposed Risk Evaluation and Mitigation Strategy (REMS) as required by FDA of all sponsors of fluoroquinolone products to ensure patients' safe and effective use of such products. We are working with the FDA to finalize certain details of the REMS.

### **Additional Development of FACTIVE**

*Five-Day Treatment of CAP:* We completed a clinical trial to demonstrate that a five-day course of FACTIVE for the treatment of mild to moderate CAP is as effective as the previously approved seven-day course of treatment. On September 21, 2006, we received an approvable letter from the FDA for the supplemental New Drug Application (sNDA) seeking approval for the five-day treatment of CAP with FACTIVE tablets. In accordance with the letter, we provided clarification and additional interpretation regarding certain data included in the application to assist the FDA in its evaluation. On May 1, 2007, the FDA approved FACTIVE for the five-day treatment of CAP.

In the five-day CAP clinical trial, a five-day course of therapy with FACTIVE was shown to be as effective as the FDA-approved seven-day course of treatment, with both arms displaying excellent clinical response rates. Further, data showed that the bacteriological and radiologic success rates with five-days of therapy were also non-inferior to the success rates with seven-days of therapy. The multicenter, randomized, double-blind study enrolled 510 patients with CAP, with 469 patients comprising the per protocol group. Investigators measured clinical and bacteriological response at end of therapy as well as clinical, bacteriological and radiologic response at follow-up (two to three weeks post therapy). Clinical response at follow-up, the primary endpoint, in the per protocol group was 95% for the five-day treatment arm and 92% for the seven-day treatment arm (95% CI: -1.48, 7.42), demonstrating non-inferiority between the two groups. Further, clinical response at end of therapy in the per protocol group was 96% for the five-day group and 96% for the seven-day group (95% CI: -3.85, 3.42). The study also yielded encouraging results for bacteriological response. Bacteriological response in the per protocol

**Table of Contents**

population was 91% for the five-day and seven-day groups at follow-up (95% CI: -6.89, 7.93) and 94% for the five-day group and 96% for the seven-day group (95% CI: -8.27, 3.25) at end of therapy. The study demonstrated radiologic response at follow-up in the per protocol population of 98% for the five-day arm and 93% for the seven-day arm (95% CI: 0.35, 7.91). FACTIVE was well-tolerated in the study, with a low withdrawal rate due to adverse events: 1.2% for the five-day group and 2.0% for the seven-day group. The most common adverse event reported was a laboratory finding of elevated liver enzymes (increased ALT and increased AST). Analysis of all ALT/AST values demonstrated that the elevations were significantly associated with baseline ALT levels (elevated in many patients) with no significance or association with a particular treatment group. There was also no evidence of symptomatic hepatic events. In addition, the rate of drug-related rash in both treatment groups was low: 0.4% for the five-day arm and 2.8% for the seven-day arm. There were no withdrawals due to rash.

*Acute Bacterial Sinusitis:* As part of the FACTIVE development program, several studies relating to acute bacterial sinusitis, or ABS, were completed, and, in November 2005, we filed an sNDA for ABS. In September 2006, the FDA's Anti-Infective Drugs Advisory Committee voted not to recommend approval of this sNDA. In November 2006, we voluntarily withdrew our sNDA seeking approval of the ABS indication.

*FACTIVE IV:* An intravenous formulation of gemifloxacin has also been studied. If we elect to further pursue such a formulation, additional formulation development will be necessary before initiating a bioequivalence study.

**License Agreement with LG Life Sciences**

We license the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences. We have the rights to commercialize gemifloxacin in North America, France, Germany, the United Kingdom, Luxembourg, Ireland, Italy, Spain, Portugal, Belgium, the Netherlands, Austria, Greece, Sweden, Denmark, Finland, Norway, Iceland, Switzerland, Andorra, Monaco, San Marino, Vatican City, Poland, Czech Republic, Slovakia, Slovenia, Hungary, Estonia, Latvia, Lithuania, Liechtenstein, Malta, Cyprus, Romania, Bulgaria, Croatia, Serbia and Montenegro, Bosnia and Herzegovina, Albania and the Former Yugoslav Republic of Macedonia. The term of the agreement with respect to each country extends at least through the life of the patents covering gemifloxacin in such country. In the United States, the last of the currently issued patents for composition of matter expires in 2018. The patent term could extend further in countries outside of the U.S. depending upon several factors, including whether we obtain patent extensions and the timing of our commercial sale of the product in a particular country.

Under the terms of the agreement, LG Life Sciences has agreed to supply and we are obligated to purchase from LG Life Sciences all of our anticipated commercial requirements for the FACTIVE active pharmaceutical ingredient, or API. LG Life Sciences currently supplies the FACTIVE API from its manufacturing facility in South Korea.

The agreement with LG Life Sciences also requires that we achieve a minimum gross sales level of \$30 million from our licensed territories over a 12-month period of time starting in approximately the third quarter of 2007 to the third quarter of 2008 which, if not met, LG Life Sciences could elect to terminate the agreement and have the technology be returned to LG Life Sciences. We believe that we have achieved the minimum gross sales threshold level. After LG Life Sciences' review of our financial information during the fourth quarter of 2008, it has accepted our analysis and concluded that it will not terminate the agreement based on the minimum gross sales level of \$30 million. Under this agreement, we are responsible, at our expense and through consultation with LG Life Sciences, for the clinical and commercial development of gemifloxacin in the countries covered by the license, including the conduct of clinical trials, the filing of drug approval applications with the FDA and other applicable regulatory authorities and the marketing, distribution and sale of gemifloxacin in our territory.

We are obligated to pay a royalty on sales of FACTIVE in North America and the territories covered by the license in Europe. These royalty obligations expire with respect to each country covered by the agreement on the

---

**Table of Contents**

later of (i) the expiration of the patents covering FACTIVE in such country or (ii) the expiration of data exclusivity in Mexico, Canada or the European Union respectively, or 2014 in the U.S. We are also obligated to make aggregate milestone payments of up to approximately \$40 million (not including payments to LG Life Sciences previously made pursuant to up-front obligations or achievements of certain milestones) including milestone payments required by the amendments described below upon achievement of additional regulatory approvals and sales thresholds.

**Collaborations and Partnerships for FACTIVE**

*Pfizer, S.A. de C.V.* On February 6, 2006, we entered into a Sublicensing and Distribution Agreement with Pfizer, S.A. de C.V. (Pfizer Mexico), pursuant to which we sublicensed our rights to market FACTIVE tablets in Mexico to Pfizer Mexico. In exchange for those rights, Pfizer Mexico has made an up-front payment and has agreed to pay milestone payments upon obtaining certain regulatory approvals and sales goals, as well as royalties on future sales. The up-front payment is being recognized as revenue over the term of our continuing obligations under the agreement. These royalty rates are subject to reduction upon expiration of certain patents in Mexico for FACTIVE or if a generic form of gemifloxacin has a material impact on Pfizer Mexico's sales volumes in Mexico. Pfizer Mexico is obligated to exclusively purchase from us, and we must exclusively supply, all API for FACTIVE. The agreement with Pfizer Mexico may be terminated by either party upon the occurrence of certain termination events, including Pfizer Mexico's right to terminate at any time after August 2007, the first anniversary of launch of FACTIVE tablets in Mexico upon six-months prior written notice. Upon termination, Pfizer Mexico is obligated to assign any and all rights to regulatory approvals in Mexico to us or our designee.

In October 2006, Pfizer Mexico launched its promotion and marketing of FACTIVE-5 in Mexico for the five-day treatment of acute bacterial exacerbations of chronic bronchitis (AECB), acute bacterial sinusitis (ABS) and community-acquired pneumonia (CAP). On December 9, 2008 Pfizer Mexico received regulatory approval to market FACTIVE tablets for the Uncomplicated Urinary Tract Infections (uUTI) indication with a 3 day course of treatment, from COFEPRIS, the pharmaceutical regulatory agency of Mexico.

*Abbott Laboratories Ltd.* On August 9, 2006, we granted the commercialization rights to FACTIVE tablets in Canada to Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott. In exchange for those rights, Abbott Canada agreed to a transfer price on product purchases and to make certain payments to us upon achievement of certain regulatory and sales milestones. FACTIVE tablets are currently approved in Canada for the five-day treatment of AECB. Our license agreement with Abbott Canada was terminated in December 2008, and Abbott Canada has ceased all development and commercialization of Factive in Canada of FACTIVE revenues in 2008.

*Menarini International Operation Luxembourg SA.* We entered into a License, Supply and Marketing Agreement with Menarini International Operation Luxembourg SA (Menarini), a wholly-owned subsidiary of Menarini Industrie Farmaceutiche Riunite S.r.l. dated December 28, 2006, whereby we sublicensed our rights to sell FACTIVE tablets in the European Union to Menarini. Under the terms of our agreement, Menarini is responsible for obtaining regulatory approval for FACTIVE in the European Union, and Oscient has agreed to reimburse Menarini for expenses associated with such regulatory development up to an agreed limit. Menarini has also paid us an up-front payment which is being recognized over the term of our continuing obligations under the agreement of approximately thirty-three months. Menarini has also agreed to pay us milestone payments upon obtaining certain regulatory and reimbursement approvals and upon achieving certain annual net sales goals, which could total up to \$23.0 million, if all the milestones are achieved. Menarini will pay us a transfer price on purchases of the active pharmaceutical ingredient, or API, for FACTIVE, which is determined based on a percentage of quarterly sales of FACTIVE by Menarini in Europe. Menarini is also obligated to exclusively purchase from us, and we must exclusively supply, all API for FACTIVE to be sold in Europe for the earlier of (i) the expiration of the life of certain patents covering the product or (ii) expiration of data exclusivity. Our agreement with Menarini may be terminated by either party upon the occurrence of certain termination events,

---

## **Table of Contents**

including Menarini's right to terminate if the European regulatory authorities do not recommend approval of FACTIVE at various stages of the approval process with a package insert, or label, that meets certain requirements as to the safety, dosing and indications for which FACTIVE may be prescribed. Menarini may also terminate the agreement if it does not receive approval for reimbursement from European member countries that is above a certain minimum price per tablet. Upon termination, Menarini is obligated to assign any and all rights to regulatory approvals in the European Union to Oscient or its designee. In the first quarter of 2008, Menarini submitted a regulatory filing seeking approval of FACTIVE in Europe for the treatment of community-acquired pneumonia and acute bacterial exacerbations of chronic bronchitis.

### **Ramoplanin**

#### ***Clostridium difficile*-Associated Disease (CDAD)**

CDAD, a serious form of colitis caused by toxins produced by the Gram-positive bacterium *Clostridium difficile* (*C. difficile*), is the most commonly recognized microbial cause of diarrhea, resulting from high rates of colonization in hospitalized patients and the frequent use of antimicrobials. About 3% of healthy adults and 16 to 35% of hospital patients are colonized with *C. difficile* either prior to or during admission. Because it is a spore-forming bacterium, *C. difficile* is readily spread from person to person, especially in the hospital and nursing home environment. Under certain conditions, such as extended antibiotic therapy and gastrointestinal surgery, *C. difficile* can colonize the gut and release toxins, leading to bowel inflammation and severe diarrhea. Severe cases can occur and involve the development of fulminant colitis (severe inflammation of the colon); such occurrences can be life threatening, especially in elderly or immunocompromised populations.

Over 400,000 patients are treated in U.S. hospitals each year for CDAD. CDAD is associated with an average increased hospital stay of 3.6 days and an average increase in hospital costs of over \$3,600 per patient. It is estimated that the annual increase in hospital costs attributable to CDAD exceeds \$1 billion in the U.S.

Two studies published in *The New England Journal of Medicine* in December 2005 describe a new strain of *C. difficile*, one that produces 16 to 23 times more toxins *in vitro* than do other strains, thus potentially contributing to its virulence. The very high incidence and mortality rates are of particular concern with this new strain. Data support the concept that this highly virulent strain is causing epidemic disease at certain locations and is associated with more frequent and more severe disease.

Current therapies for the treatment of CDAD include oral metronidazole and oral vancomycin. However, approximately 15 to 20% of patients will experience a relapse of symptoms. The use of oral vancomycin has been associated with the emergence of vancomycin-resistant organisms, including vancomycin-resistant enterococci, or VRE. Resistance has also been reported for metronidazole.

### **Ramoplanin Overview**

In October 2001, we in-licensed U.S. and Canadian rights to Ramoplanin from Vicuron Pharmaceuticals Inc., or Vicuron, a wholly-owned subsidiary of Pfizer Inc., and on February 3, 2006, acquired worldwide rights from Vicuron, assuming full control of Ramoplanin manufacturing, development and commercialization. Ramoplanin is a novel glycolipopeptide antibiotic produced by fermentation of the bacteria *Actinoplanes*, with activity against Gram-positive aerobic and anaerobic microorganisms. In preclinical studies, Ramoplanin has been shown to be bactericidal against most Gram-positive species, including methicillin-resistant staphylococci, VRE and *C. difficile*, including the recent epidemic strains. Ramoplanin inhibits the bacterial cell wall peptidoglycan biosynthesis with a mechanism different from that of vancomycin, teicoplanin or other cell wall-synthesis inhibitors. No evidence of cross-resistance between Ramoplanin and other glycopeptide antibiotics has been observed *in vitro* to date. Ramoplanin has a unique profile that may make it particularly well-suited for killing bacteria in the GI tract.

---

## **Table of Contents**

In 2004, we completed a Phase II trial to assess the safety and efficacy of Ramoplanin in the treatment of CDAD. The open-label study enrolled 87 patients in 24 U.S. sites. The trial compared two doses of Ramoplanin (200 mg and 400 mg twice daily) to vancomycin (125 mg four times daily). Both agents were administered for ten days, during which data on Ramoplanin was collected to measure safety and efficacy. The primary endpoint of the study was response rate at the test-of-cure visit, 7 to 14 days post-therapy. For this trial, the response rates were 60% for Ramoplanin 200 mg, 71% for Ramoplanin 400 mg, and 78% for vancomycin 125 mg in the clinically evaluable population. While the study did not meet its primary endpoint, non-inferiority at the test-of-cure visit, the response rates for all three arms were comparable. A potentially more clinically relevant endpoint, response at the end of therapy, was also assessed. At the end of therapy, the response rates were 83% for Ramoplanin 200 mg, 85% for Ramoplanin 400 mg and 86% for vancomycin 125 mg.

In December 2005, we agreed with the FDA to a Special Protocol Assessment regarding the specific components of a Phase III program that, if completed successfully, would support regulatory approval for the indication. Because the Special Protocol Assessment was agreed to by the FDA in 2005, we cannot guarantee that the FDA will continue to regard it as binding on the agency if and when we or a prospective partner re-initiates the Ramoplanin clinical development process. On January 8, 2008, the United States Patent and Trademark Office (USPTO) issued us a patent relating to methods of use of Ramoplanin for the treatment of CDAD.

### *Potential Benefits:*

We believe the potential benefits of Ramoplanin include:

Ramoplanin belongs to a novel class of antibiotics and there have been no observed cases of bacterial resistance or cross-resistance with other antibiotics to date.

Ramoplanin is orally administered, but not absorbed into the bloodstream, so it concentrates and exerts its killing effects in the GI tract.

Its bactericidal effect may result in lower potential for bacteria to develop resistance.

Ramoplanin has a Gram-positive spectrum of activity and low potency against Gram-negative anaerobes that normally colonize the GI tract making it less likely that its use will result in the overgrowth of other opportunistic organisms or in the elimination of normal, healthy bacteria.

Along with its activity against *C. difficile*, Ramoplanin has demonstrated *in vitro* activity against methicillin-resistant *Staphylococcus aureus* (MRSA) and VRE. Both organisms are associated with causing serious infections.

*Acquisition of Expanded Rights:* In exchange for the assignment of the rights for Ramoplanin under the acquisition agreement with Pfizer, we made a one-time, up-front payment to Pfizer and agreed to make additional milestone payments for regulatory filings and approvals in various countries. We will also pay mid-single-digit to low double-digit royalties to Pfizer on net sales of Ramoplanin dependent upon the territory.

With the acquisition of ANTARA, we have made the strategic decision to concentrate our financial resources on building our revenues for products promoted to community-based physicians in the United States and have worked to out-license, co-develop or sell our rights to Ramoplanin to a partner. There can be no assurance that we will be able to license or divest Ramoplanin or to partner the development of Ramoplanin on acceptable terms, or at all.

## **SALES AND MARKETING**

We market ANTARA and FACTIVE through our sales and marketing organization in the U.S., which is currently comprised of approximately 170 field sales personnel, including 150 sales representatives, as well as district managers and regional sales directors. On February 11, 2009 we announced plans to substantially reduce



## **Table of Contents**

the size of our sales and marketing teams as well as our headquarter staff. Sales and marketing functions are located at our New Jersey office. Our sales representatives focus on community-based physicians and opinion leaders who are potential high prescribers of fluoroquinolones and/or fenofibrate products. We have also built a team of professionals with experience in insurance and government reimbursement, medical affairs and marketing. Our strategy is to continue to leverage our existing commercial infrastructure through the acquisition, in-license or co-promotion of additional marketed products to market to community-based physicians in the United States. Our strategy includes granting commercialization rights to FACTIVE tablets in territories outside of the U.S. to third parties to leverage the additional resources that a pharmaceutical marketing partner with expertise in such countries can provide. Thus, we have partnered with following entities:

On February 6, 2006, we sublicensed our rights to sell FACTIVE tablets in Mexico to Pfizer, S.A. de C.V. (Pfizer Mexico), the largest pharmaceutical company in Mexico. Pfizer Mexico is commercializing FACTIVE for community-acquired pneumonia, acute bacterial exacerbations of chronic bronchitis and acute bacterial sinusitis with three national field sales forces and one specialty field sales force. On December 9, 2008 Pfizer Mexico received regulatory approval to market FACTIVE table for Uncomplicated Urinary Tract Infections (uUTI) indication with a 3 day course of treatment, from COFEPRIS, the pharmaceutical regulatory agency of Mexico.

On December 27, 2006, we sublicensed our rights to sell FACTIVE tablets in Europe to Menarini International Operation Luxembourg SA (Menarini), the second largest primary care pharmaceutical company in Europe. Menarini is responsible for obtaining regulatory approval for FACTIVE in Europe and will leverage its regulatory and marketing experience to pursue approval and launch of FACTIVE in Europe. In the first quarter of 2008, Menarini submitted a regulatory filing seeking approval of FACTIVE in Europe for the treatment of community-acquired pneumonia and acute bacterial exacerbations of chronic bronchitis.

## **COMPETITION**

The pharmaceutical industry generally is characterized by rapidly evolving technology and intense competition. Our competitors include pharmaceutical and biotechnology companies both in the United States and abroad. Many of our competitors have substantially greater capital resources, facilities and human resources than we do.

Competition with respect to our products and product candidates is and will be based on, among other things:

our sales and marketing expertise;

our clinical trial results and post marketing experience;

our ability to obtain appropriate regulatory approvals for our product candidates in a cost-efficient and timely manner and subsequently remain in regulatory compliance;

our ability to secure adequate reimbursement for our products from public and private healthcare payors;

our ability to attract and retain qualified personnel;

our ability to obtain patent protection and defend our patent challenges from generics including Lupin and Orchid;

our ability to in-license product candidates for clinical development;



our ability to gain access to new products via co-promotion or in-license agreements or product acquisitions;

our ability to secure sufficient capital resources to fund our clinical development and sales and marketing operations; and

our ability to secure sufficient capital resources to execute transactions to gain access to new products.

## Table of Contents

Because we rely primarily on in-licensing, co-promotion and acquisitions of products and product candidates to expand our portfolio, it is important to note that we may also face increasing competition for in-licensing, co-promotion and acquisition opportunities from leading pharmaceutical and biotechnology companies. We cannot be certain that we will be able to in-license product opportunities in the future or acquire new products.

### **ANTARA**

ANTARA is a fenofibrate product approved by the FDA to treat hypercholesterolemia and hypertriglyceridemia in combination with a healthy diet. The marketing of current and additional branded versions of fenofibrate could reduce our net sales of ANTARA and adversely impact our revenues. Currently, the primary competition for ANTARA in the fenofibrate market is TriCor 145 mg, a product manufactured by Abbott Laboratories, which accounted for approximately 89% of U.S. fenofibrate sales for the three-month period ended September 30, 2008.

In addition to TriCor, there are several other branded fenofibrate products which compete with ANTARA. ANTARA competes with Triglide<sup>®</sup>, a 160 mg fenofibrate product and Fenoglide<sup>®</sup>, a 120 mg branded fenofibrate product, both which are marketed by Sciele Pharma, Inc., a wholly owned subsidiary of Shionogi & Co. Ltd. Triglide and Fenoglide accounted for approximately 2% of U.S. fenofibrate sales for the three-month period ended September 30, 2008. ANTARA also competes with Lipofen<sup>®</sup>, a 150 mg fenofibrate product, which is marketed by Kowa Pharmaceuticals America, Inc. Additionally, Abbott Laboratories has developed a new product, TriLipix<sup>™</sup>, which the FDA approved in December 2008 whose active ingredient is fenofibric acid, the active metabolite of fenofibrate.

As described in Risk Factor Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time, we received notice of a Paragraph IV certification from Lupin Limited (Lupin), notifying us of the filing of an Abbreviated New Drug Application (ANDA) with the FDA for a generic version of ANTARA. The final FDA approval of Lupin's ANDA, the drug product which is the subject of that ANDA would have a material adverse impact on the sales of ANTARA.

Additionally, several generic versions of fenofibrate in varying doses are also available for the treatment of dyslipidemias. Revenues from these products accounted for approximately 4% of total U.S. sales of fenofibrate sales in the third quarter of 2008. In May 2005, Teva Pharmaceutical Industries, Ltd. (Teva) obtained FDA approval to market a generic version of Abbott Laboratories' 160 mg TriCor tablet (which is no longer marketed or sold) and Par Pharmaceuticals and Impax Labs received FDA approval for similar generic products in October 2007 and March 2008, respectively. In addition, Solvay S.A., Abbott Laboratories' partner announced on January 23, 2008, that Teva had filed an ANDA with a Paragraph IV certification seeking the approval of a generic version of TriCor 145 mg. Additionally, Biovail Corporation announced on September 3, 2008 that it also has filed an ANDA seeking approval for a generic version of TriCor 145 mg. If a generic version of Abbott Laboratories' TriCor 145 mg product is approved by the FDA, the percentage of total revenues attributable to generic fenofibrate products would likely increase. There are also several other FDA-approved products and products in development for similar indications as ANTARA which could compete with ANTARA, including statins, omega-3 fatty acids (including Lovaza<sup>®</sup> marketed by GlaxoSmithKline), niacin (including Niaspan<sup>®</sup> marketed by Abbott), ezetimibe and fixed-dose combination products.

The growth of any of these branded products, the FDA approval of Lupin's ANDA and subsequent launch of a generic version of ANTARA or the marketing of generic fenofibrate products could result in a decrease in ANTARA sales, create pressure on the price at which we are able to sell ANTARA, reduce our profit margins, reduce our net sales of ANTARA and adversely impact our revenues.

---

## **Table of Contents**

### **FACTIVE**

FACTIVE tablets are approved for the treatment of community-acquired pneumonia of mild to moderate severity and acute bacterial exacerbations of chronic bronchitis. There are several classes of antibiotics that are primary competitors for the treatment of these indications, including other fluoroquinolones (levofloxacin, ciprofloxacin and moxifloxacin), macrolides (clarithromycin and azithromycin) and penicillins (amoxicillin/clavulanate potassium).

Many generic antibiotics are also currently prescribed to treat these infections. Moreover, a number of the antibiotic products that are competitors of FACTIVE tablets have composition of matter patents which have gone or will be going off patent at dates ranging from 2003 to 2016. As these competitors lose patent protection, their manufacturers will likely decrease their promotional efforts. However, makers of generic drugs will likely begin to produce some of these competing products and this could result in pressure on the price at which we are able to sell FACTIVE tablets and reduce our profit margins.

In addition, as described in Risk Factor Lupin Limited's and Orchid Healthcare's Paragraph IV certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic products prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time. Orchid has recently filed an ANDA seeking approval to market a generic version of FACTIVE. Upon final FDA approval of Orchid's ANDA, the drug product which is the subject of that ANDA would have a material adverse impact on the sales of FACTIVE.

### **Ramoplanin**

We have completed Phase II clinical trials studying Ramoplanin for the treatment of CDAD. We are aware of two products currently utilized in the marketplace: Vancocin<sup>®</sup> pulvules (vancomycin), a product marketed by ViroPharma Inc., and metronidazole, a generic product, for treatment of this indication. We are also aware of several other companies with products in development for the treatment of CDAD. Due to strategic and financial considerations, we have suspended the clinical development of Ramoplanin pending identification of a partner, licensee, or buyer for the product.

### **GOVERNMENT REGULATION**

Regulation by governmental entities in the United States and other countries will be a significant factor in the development, manufacturing, distribution and marketing of any product candidates that we develop or commercialize. The extent to which such regulation may apply to us and our licensees will vary depending on the nature of the product. Virtually all of our pharmaceutical products, including expanded uses of our pharmaceutical products, will require regulatory approval by governmental agencies prior to commercialization. In particular, the FDA in the United States and similar health authorities in foreign countries subject human therapeutic and vaccine products to rigorous preclinical and clinical testing, and require review and approval of extensive data in order to permit commercial marketing.

Virtually all aspects of our activities are regulated by federal and state statutes and regulations, and government agencies. The research, development, manufacturing, processing, packaging, labeling, distribution, sale, advertising, promotion, import and export of our products, and disposal of waste products arising from these activities, are subject to regulation by one or more federal agencies and their state equivalents, including the FDA, the Consumer Product Safety Commission, the Occupational Safety and Health Administration and the Environmental Protection Agency, as well as by state and local governments and governmental authorities in those foreign countries in which we or our partners operate.

## **Table of Contents**

Noncompliance with applicable regulatory policies or requirements of the FDA or other governmental authorities could subject us to enforcement actions, such as suspensions of product distribution, seizure of products, product recalls, civil monetary and other penalties, criminal prosecution and penalties, injunctions, whistleblower lawsuits, failure to approve pending drug product applications or total or partial suspension of product marketing approvals. Similar civil or criminal penalties could be imposed by other government agencies or the agencies of the states and localities in which our products are manufactured, sold or distributed, and could have ramifications for our contracts with government agencies. These enforcement actions would detract from management's ability to focus on our daily business and would have an adverse effect on the way we conduct our daily business, which could severely impact future profitability.

### *Product Approval*

For innovative, or non-generic, new drugs, an FDA-approved new drug application, or NDA, is required before the drugs may be marketed in the United States. The NDA must contain data to demonstrate that the drug is safe and effective for its labeled uses, and that it will be manufactured to appropriate quality standards. In order to demonstrate safety and effectiveness, an NDA typically must include or reference preclinical data from animal and laboratory testing and clinical data from controlled trials in humans. For a new chemical entity, this generally means that lengthy, uncertain and rigorous pre-clinical and clinical testing must be conducted. For compounds that have a record of prior or current use, it may be possible to utilize existing data or medical literature and limited new testing to support an NDA. Any preclinical laboratory and animal testing must comply with FDA's good laboratory practice and other requirements. Clinical testing in human subjects must be conducted in accordance with FDA's good clinical practice and other requirements. In order to initiate a clinical trial, the sponsor must submit an investigational new drug application, or IND, to the FDA or meet one of the narrow exemptions that exist from the IND requirement. Clinical research must also be reviewed and approved by independent institutional review boards, or IRBs, at the sites where the research will take place, and the study subjects must provide informed consent. The FDA also regulates and typically inspects manufacturing facilities, equipment and processes used in the manufacturing of pharmaceutical products before granting approval to market any drug. Each NDA submission requires a substantial user fee payment, unless a waiver or exemption applies. FDA has committed generally to review and make a decision concerning approval on an NDA within 10 months, and on a new priority drug within six months. However, final FDA action on the NDA can take substantially longer, and where novel issues are presented there may be review and recommendation by an independent FDA advisory committee. The FDA can also refuse to file and review an NDA it deems incomplete or not properly reviewable.

Clinical trial programs in humans generally follow a three-phase process. Typically, Phase I studies are conducted in small numbers of healthy volunteers or, on occasion, in patients afflicted with the target disease, to determine the metabolic and pharmacological action of the product candidate in humans, the side effects associated with increasing doses, and, if possible, to gain early evidence of effectiveness. In Phase II, studies are generally conducted in larger groups of patients having the target disease or condition in order to validate clinical endpoints, and to obtain preliminary data on the effectiveness of the product candidate and optimal dosing. This phase also helps determine further the safety profile of the product candidate. In Phase III, large-scale clinical trials are generally conducted in hundreds of patients having the target disease or condition to provide sufficient data for the statistical proof of effectiveness and safety of the product candidate as required by U.S. and foreign regulatory agencies. Federal law and the state of Maine require that clinical trial sponsors register most Phase II and Phase III studies and post results of such studies on a publicly funded internet website. Failure to comply with these requirements can result in civil and criminal penalties and, at the federal level, can render our products misbranded. We believe we are in compliance in all respects with federal clinical trial registration laws and are in the process of bringing the company into compliance with applicable Maine law.

Before proceeding with a study, sponsors may seek a written agreement from the FDA regarding the design, size, and conduct of a clinical trial. This is known as a Special Protocol Assessment, or SPA. Among other

---

**Table of Contents**

things, Special Protocol Assessments can cover clinical studies for pivotal trials whose data will form the primary basis to establish a product's efficacy. Where the FDA agrees to a Special Protocol Assessment, the agreement may not be changed by either the sponsor or the FDA except if the sponsor and the FDA agree to a change, or a senior FDA official determines that a substantial scientific issue essential to determining the safety or effectiveness of the product was identified after the testing began. Special Protocol Assessments thus help establish up-front agreement with the FDA about the adequacy of the design of a clinical trial to support a regulatory approval, but the agreement is not binding if new circumstances arise. There is no guarantee that a study will ultimately be adequate to support an approval even if the study is subject to a Special Protocol Assessment.

The FDA can, and does, reject new drug applications, require additional clinical trials, grant approvals on only a restricted basis even when product candidates performed well in clinical trials, or require further studies as a condition of approval. In addition, the Food and Drug Administration Amendments Act of 2007 (FDAAA) permits the agency to require new drug applicants to submit a REMS with the NDA if the agency determines that a REMS is necessary to ensure that the benefits of the drug outweigh the risks.

Generic drugs are approved through an abbreviated process based on the submission to FDA of an abbreviated new drug application, or ANDA. The ANDA must seek approval of a drug product that has the same active ingredient(s), dosage form, strength, route of administration, and labeling as a so-called reference listed drug approved under an NDA, although some limited exceptions may be permitted. The ANDA also generally contains limited clinical data to demonstrate that the product covered by the ANDA is absorbed in the body at the same rate and to the same extent as the reference listed drug. This is known as bioequivalence. In addition, the ANDA must contain information regarding the manufacturing processes and facilities that will be used to ensure product quality, and must contain certifications to patents listed with the FDA for the reference listed drug. Special procedures apply when an ANDA contains certifications stating that a listed patent is invalid or not infringed, and if the owner of the patent or the NDA for the reference listed drug brings a patent infringement suit within a specified time (45 days), an automatic stay bars FDA approval of the ANDA for a specified period of time pending resolution of the suit or other action by the court. The amount of testing and effort that is required to prepare and submit an ANDA is generally substantially less than that required for an NDA.

In addition to the NDA and ANDA procedures, there is an additional approval mechanism known as a 505(b)(2) application. A 505(b)(2) application is a form of an NDA where the applicant does not have a right to reference all or some of the data being relied upon for approval. Under current regulations and FDA policies, 505(b)(2) applications can be used where the applicant is relying in part on published literature or on findings of safety or effectiveness in another company's NDA. This might be done, for example, where the applicant is seeking approval for a new use for a drug that has already been approved for a different use or for a different formulation of the same drug that is already approved for the same use. FDA's interpretation of the 505(b)(2) pathway is controversial and has not been tested in the courts.

In European Union countries (where our partner, Menarini is currently attempting to gain marketing approval for certain indications of FACTIVE) and in Canada, regulatory requirements and approval processes are similar in principle to those in the United States and can be at least as rigorous, costly and uncertain. Additionally, depending on the type of drug for which an applicant is requesting approval, there are currently two potential tracks for marketing approval in European Union countries: the centralized procedure and a de-centralized process which requires requesting approval on a country-by-country basis. These review mechanisms may ultimately lead to approval in all European Union countries, but each method grants all participating countries some decision making authority in product approval.

*Post-Approval Requirements*

Products on the market are subject to continual review by the FDA. If previously unknown problems are discovered or if there is a failure to comply with applicable regulatory requirements, the FDA may restrict the

---

**Table of Contents**

marketing of an approved product, cause the withdrawal of the product from the market, or under certain circumstances seek recalls, seizures, injunctions or criminal sanctions. For example, the FDA may require a change in labeling for an approved marketing application or additional studies for any marketed drug product if new information reveals questions about a drug's safety or effectiveness. In addition, changes to the product, the manufacturing methods or locations, or labeling are subject to additional FDA approval, which may or may not be received, and which may be subject to a lengthy FDA review process.

Manufacturing facilities that produce drugs are subject to extensive regulation both by the FDA, state and local governments, and foreign regulatory authorities. These laws and regulations require, among other things, that our facilities and the facilities of third parties, such as LG Life Sciences, Ethypharm, S.A. (Ethypharm), Patheon Pharmaceuticals Inc. (our third party finished-product manufacturer for FACTIVE tablets) and Catalent Pharma Solutions (our third party packager of ANTARA capsules), be registered with the FDA and other regulatory authorities, comply with current good manufacturing practices requirements, and pass periodic inspections by the FDA and other regulators. Facilities in foreign countries may be subject to inspection by the FDA, local regulators or both. Current good manufacturing practices, or cGMP, require extensive recordkeeping, quality control, documentation and auditing to ensure that products meet applicable specifications. Failure to comply with these requirements can result in warning letters, requirements of remedial action, and, in the case of more serious failures, suspension of manufacturing, seizure, injunctions or recall of product and fines and other penalties. Compliance with these requirements can be time consuming, costly and can result in delays in product approval or product sales.

In addition to cGMP requirements, certain of our products must also be packaged with child-resistant and senior friendly packaging under the Poison Prevention Packaging Act and Consumer Product Safety Commission regulations. Products that do not comply with these requirements can be considered misbranded and subject to seizure, recall, monetary fines, and other penalties.

The distribution of prescription pharmaceutical products is subject to the Prescription Drug Marketing Act, or PDMA, which regulates the distribution of drugs and drug samples at the federal level, and sets minimum standards for the registration and regulation of drug distributors by the states. States require the registration of manufacturers and distributors who provide pharmaceuticals, including in certain states even if these manufacturers or distributors have no place of business within the state but satisfy other nexus requirements, for example, the shipment of products into such state. States also impose requirements on manufacturers and distributors to establish the pedigree of product in the chain of distribution, including some states that are requiring manufacturers and others to adopt new technology capable of tracking and tracing product as it moves through the distribution chain. Both the PDMA and state laws limit the distribution of prescription drug product samples to licensed practitioners and impose other requirements to ensure accountability in the distribution of samples.

Other reporting and recordkeeping requirements also apply for marketed drugs, including for most products requirements to review and report cases of adverse events. Product advertising and promotion are subject to FDA and state regulation, including requirements that promotional claims conform to any applicable FDA approval, and be appropriately balanced and substantiated. We are also subject to various federal and state laws pertaining to health care fraud and abuse, including the anti-kickback provisions of the Social Security Act, the False Claims Act, the Veterans Healthcare Act, and the implementing regulations and policies of the United States Health and Human Services Office of Inspector General and United States Department of Justice, as well as similar state laws. Anti-kickback laws make it illegal for a prescription drug manufacturer or marketer to solicit, offer, receive, or pay any remuneration in exchange for, or to induce, the referral of business, including the purchase, recommendation or prescription of a particular drug, covered by a federal healthcare program, unless one of several narrow safe harbors or other exceptions applies. False claims laws prohibit anyone from knowingly and willingly presenting, or causing to be presented, for payment to third-party government payors, including Medicare and Medicaid, claims for reimbursed drugs or services that are false or fraudulent, claims for items or services not provided as claimed, or claims for medically unnecessary items or services. Many states

## **Table of Contents**

have their own versions of the False Claims Act, some of which apply regardless of whether the relevant payors are government or private.

Similar laws apply in other countries, including anti-bribery prohibitions in the European Union and member countries of the European Union.

### *Other Regulatory and Compliance Requirements*

Under the laws of the United States, the countries of the European Union and other nations, we and the institutions where we sponsor research are subject to obligations to ensure the protection of personal information of human subjects participating in our clinical trials. In the United States, these laws include the privacy provisions of the Health Insurance Portability and Accountability Act, or HIPAA, the implementing regulations of the United States Department of Health and Human Services, and state medical records privacy laws. We have instituted procedures that we believe will enable us to comply with these requirements and the contractual requirements of our data sources. The laws and regulations in this area are evolving and further regulation, if adopted, could affect the timing and the cost of future clinical development activities.

We are subject to the United States Foreign Corrupt Practices Act, which prohibits corporations and individuals from engaging in specified activities to obtain or retain business or to influence a person working in an official capacity. Under this act, it is illegal to pay, offer to pay, or authorize the payment of anything of value to any foreign government official, government staff member, political party, or political candidate in an attempt to obtain or retain business or to otherwise influence a person working in an official capacity. Our present and future business has been and will continue to be subject to various other laws and regulations.

### *Pricing and Third-Party Reimbursement*

In the United States and elsewhere, sales of therapeutic and other pharmaceutical products are dependent in part on the availability of reimbursement to the consumer from third party payors, such as government and private insurance plans. Increasingly, third party payors are challenging the prices charged for medical products and services. As a result, in the future, reimbursement to the consumer could become unavailable or could be insufficient to allow us to sell our products on a competitive and profitable basis, either because our products are deemed to be not cost effective or for some other reason. For example, in some foreign markets, pricing reimbursement or profitability of therapeutic and other pharmaceutical products is subject to governmental control. In Canada this practice has led to lower priced products than in the United States. As a result, importation of products from Canada into the United States may result in reduced product revenues. In the United States there have been, and we expect that there will continue to be, a number of federal and state proposals to implement similar governmental pricing reimbursement controls. For example, Congress may give the federal government authority to negotiate drug prices for the Medicare Part D outpatient prescription drug benefit. Currently under Part D, prices are negotiated by the manufacturer with individual Part D plan sponsors or their administrators. Medicare Part B provides separate reimbursement for a limited universe of prescription drugs (primarily physician administered drugs). Currently, reimbursement for most Part B drugs is set at 106% of average sales price (which a manufacturer must report quarterly). Congress may consider proposals to reduce reimbursement for Part B drugs.

In many foreign markets, including the countries in the European Union, pricing of pharmaceutical products is subject to governmental control. In the United States, there have been, and we expect that there will continue to be, a number of federal and state proposals to implement similar governmental pricing controls. While we cannot predict whether such legislative or regulatory proposals will be adopted, the adoption of such proposals could have a material adverse effect on our business, financial condition and results.

Through the commercialization of ANTARA and FACTIVE, we became a participant in the Medicaid rebate program established by the Omnibus Budget Reconciliation Act of 1990, and most recently amended

**Table of Contents**

under the Deficit Reduction Act of 2005. Under the Medicaid rebate program, we pay a rebate for each unit of our product reimbursed by Medicaid. The amount of the rebate for each product is set by law as a minimum of 15.1% of the average manufacturer price, or AMP, of that product, or if it is greater, the difference between AMP and the best price available from us to any commercial customer. The rebate amount also includes an inflation adjustment if AMP increases faster than inflation. The rebate amount is recomputed each quarter based on our reports of our current average manufacturer price and best price for each of our products to the Centers for Medicare & Medicaid Services, or CMS. In order to meet the requirements of the Deficit Reduction Act of 2005, the AMP for each product must now be reported to CMS monthly in addition to quarterly, and CMS will publish the monthly AMP data on its website.

Participation in the Medicaid rebate program requires participation in the Public Health Service, or PHS, pharmaceutical pricing program. The PHS pricing program extends discounts comparable to the Medicaid rebate to a variety of community health clinics and other entities that receive health services grants from the PHS, as well as hospitals that serve a disproportionate share of low-income Medicare and Medicaid beneficiaries.

ANTARA and FACTIVE are available to authorized users of the Federal Supply Schedule of the General Services Administration. Since 1993, as a result of the Veterans Health Care Act of 1992, or VHC Act, federal law has required that product prices for purchases by the Veterans Administration, the Department of Defense, Coast Guard, and the PHS, including the Indian Health Service, be discounted by a minimum of 24% off the non-federal average manufacturer price, or non-FAMP. Our computation and report of non-FAMP is used in establishing the price, and the accuracy of the reported non-FAMP may be audited by the government under applicable federal procurement laws.

**PATENTS AND PROPRIETARY TECHNOLOGY**

Our success will depend, in part, on our ability to obtain commercially valuable patent claims and protect our intellectual property. We currently own or license approximately 56 issued U.S. patents, approximately 40 pending U.S. patent applications, approximately 60 issued foreign patents and approximately 109 pending foreign patent applications. These patents and patent applications primarily relate to (1) the chemical composition, use, and method of manufacturing FACTIVE, (2) pharmaceutical compositions, methods of their use and treatment, and methods of manufacturing ANTARA, (3) anti-infective compounds and their uses, and (4) the field of human and pathogen genetics. Our material patents are as follows:

U.S. Patent No. 5,633,262 granted May 27, 1997, relating to quinoline carboxylic acid derivatives having 7-(4-amino-methyl-3-oxime) pyrrolidine substituent; licensed from LG Life Sciences; expiring June 15, 2015;

U.S. Patent No. 5,776,944 granted July 7, 1998, relating to 7-(4-aminomethyl-3-methoxyiminopyrrolidin-1-yl)-1-cyclopropyl-6-fluoro-4-oxo-1,4-dihydro-1, 8-naphthyridine-3- carboxylic acid; licensed from LG Life Sciences; expiring April 4, 2017;

U.S. Patent No. 5,869,670 granted February 9, 1999, relating to 7-(4-aminomethyl-3-methoxyiminopyrrolidin-1-yl)-1-cyclopropyl-6-fluoro-4-oxo-1,4-dihydro-1, 8-naphthyridine-3- carboxylic acid; licensed from LG Life Sciences; expiring June 15, 2015;

U.S. Patent No. 5,962,468 granted October 5, 1999, relating to 7-(4-aminomethyl-3-methoxyiminopyrrolidin-1-yl)-1-cyclopropyl-6-fluoro-4-oxo-1,4-dihydro-1, 8-naphthyridine-3 carboxylic acid; licensed from LG Life Sciences; expiring June 15, 2015;

U.S. Patent No. 6,340,689 granted January 22, 2002, relating to methods of using quinolone compounds against atypical upper respiratory pathogenic bacteria; licensed from LG Life Sciences; expiring September 14, 2019;



**Table of Contents**

U.S. Patent No. 6,262,071 granted July 17, 2001, relating to methods of using antimicrobial compounds against pathogenic Mycoplasma bacteria; licensed from LG Life Sciences; expiring September 21, 2019;

U.S. Patent No. 6,331,550 granted December 18, 2001, relating to methods of using quinolone compounds against anaerobic pathogenic bacteria; licensed from LG Life Sciences; expiring September 21, 2019;

U.S. Patent No. 6,455,540 granted September 24, 2002, relating to methods of use of quinolone compounds against anaerobic pathogenic bacteria; licensed from LG Life Sciences; expiring September 21, 2019;

U.S. Patent No. 6,723,734 granted April 20, 2004, relating to the salt of naphthyridine carboxylic acid derivative; licensed from LG Life Sciences; expiring March 20, 2018;

U.S. Patent No. 6,803,376 granted October 12, 2004, relating to methods of use of quinolone compounds against pneumococcal pathogenic bacteria; licensed from LG Life Sciences; expiring September 21, 2019;

U.S. Patent No. 7,101,574 granted September 5, 2006, relating to pharmaceutical compositions containing fenofibrate and methods of preparing the same; licensed from Ethypharm, S.A.; expiring August 20, 2020; and

U.S. Patent No. 7,317,001 granted January 8, 2008, relating to methods of use of Ramoplanin for the treatment of *Clostridium difficile*-Associated Disease (CDAD); expiring December 20, 2024.

With the exception of the patent infringement lawsuit against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. pending in the United States District Court for the District of Maryland described herein, we are not currently involved in any litigation, settlement negotiations, or other legal action regarding patent issues and we are not aware of any patent litigation threatened against us except for the Orchid Healthcare Paragraph IV matter described further below. Our patent position involves complex legal and factual questions, and legal standards relating to the issuance, scope, validity and enforceability of claims in the applicable technology fields are still evolving. Therefore, the degree of future protection for our proprietary rights is uncertain.

Under our development, license and supply agreement with Ethypharm, S.A. (Ethypharm), we assumed all of the rights and obligations related to the development, manufacturing, marketing and sale of ANTARA in the United States. This license includes one issued U.S. patent and several pending patent applications. In conjunction with the financing of our acquisition of ANTARA, we entered into a Security Agreement with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners, or Paul Capital, under which our wholly-owned subsidiary, Guardian II Acquisition Corporation granted Paul Capital a security interest in substantially all of its assets, including all rights to ANTARA intellectual property, in order to secure its performance under the financing agreements with Paul Capital. These patents and applications include claims that relate to pharmaceutical compositions containing fenofibrate using the drug delivery technologies incorporated in ANTARA, methods of their use and treatment, and methods of preparing the same. The patent issued to Ethypharm which is listed in the FDA Orange Book is set to expire in 2020.

On December 2, 2008, we received notice of a Paragraph IV certification from Lupin Limited ( Lupin ), notifying us of the filing of an ANDA with the FDA for a generic version of ANTARA. We received the certification as the holder of the New Drug Application for ANTARA. Lupin 's certification notice alleges that U.S. Patent No. 7,101,574 (the 574 Patent ), owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA, is invalid and/or will not be infringed by Lupin 's commercial manufacture, use or sale of the drug product described in Lupin 's ANDA. The 574 Patent will expire in 2020.

## Table of Contents

In response to the filing of Lupin's ANDA, on January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and our licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. for infringement of the 574 Patent. There are no assurances that our suit against Lupin will be successful.

In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA. We have agreed to share the costs incurred during the litigation against Lupin with our licensor Ethypharm.

Under our license agreement with LG Life Sciences, we obtained an exclusive license to develop and market gemifloxacin in certain territories. This license covers 18 issued U.S. patents and a broad portfolio of corresponding foreign patents and pending patent applications. These patents include claims that relate to the chemical composition of FACTIVE, methods of manufacturing and its use for the prophylaxis and treatment of bacterial infections. We have received a Notice of Final Determination from the U.S. Patent and Trademark Office on our patent term extension application for U.S. Patent No. 5,776,944 extending its patent term 659 days to April 4, 2017. The principal U.S. patents are currently set to expire at various dates, ranging from 2015 to 2019.

On May 30, 2008 we received notice of a Paragraph IV certification from Orchid Healthcare, a Division of Orchid Chemicals & Pharmaceuticals Ltd. (Orchid), notifying us of the filing of an ANDA with the FDA for a generic version of FACTIVE. Orchid's notice sets forth allegations that eight of the nine FDA Orange Book listed patents are invalid and/or will not be infringed by Orchid's manufacture, importation, use, or sale of the product for which the ANDA was submitted. The notice does not, however, include a Paragraph IV certification with respect to U.S. Patent No. 5,633,262, which is also listed in the FDA Orange Book. Accordingly, the FDA cannot finally approve Orchid's ANDA until the expiry of U.S. Patent No. 5,633,262 in June 2015.

We have not commenced a lawsuit against Orchid relating to these eight patents and are continuing to evaluate whether to commence litigation in response to Orchid's Paragraph IV certification. In the event Orchid elects to amend its ANDA to include a Paragraph IV certification with respect to the ninth patent, U.S. Patent No. 5,633,262, we believe that we will be entitled to an automatic thirty-month stay of FDA approval of the ANDA if either we and/or LG Life Sciences initiate a timely patent infringement lawsuit against Orchid, which could be a substantial cost and there are no assurances that we would be successful.

The patents relating to Ramoplanin include claims relating to methods of manufacturing Ramoplanin as well as methods of increasing the yield of the active compound. On January 8, 2008, the United States Patent and Trademark Office (USPTO) issued us a U.S. patent relating to methods of use of Ramoplanin for the treatment of *Clostridium difficile*-associated disease, or CDAD. We also have applications pending relating to various novel uses of Ramoplanin as well as a formulation containing Ramoplanin. The patent covering the chemical composition of Ramoplanin has expired. To provide additional protection for Ramoplanin, we rely on proprietary know-how relating to maximizing yields in the manufacture of Ramoplanin, and intend to rely on the five years of data exclusivity we believe we would receive under the Hatch-Waxman Act in the U.S. and the ten years of market exclusivity in Europe available through the European Medicines Agency (EMA), because Ramoplanin would be a new chemical entity not previously marketed commercially.

We also have the exclusive right to use FACTIVE trademarks, trade names, domain names and logos in conjunction with the use or sale of the product in the territories covered by the license. We acquired exclusive rights to ANTARA trademarks, trade names, domain names and logos. After becoming aware that Antara Biosciences, Inc. filed trademark applications with the USPTO for the ANTARA and ANTARA BIOSCIENCES marks in connection with biotechnology related goods and services we filed a complaint in Federal District Court

## **Table of Contents**

alleging, among other things, trademark infringement seeking to enjoin ANTARA BIOSCIENCES from using the ANTARA mark. We have reached a settlement with ANTARA BIOSCIENCES whereby they have agreed to abandon their ANTARA trademark applications and cease using the ANTARA marks. Accordingly we have dismissed our complaint before the Federal District Court.

We also rely upon unpatented trade secrets and improvements, unpatented know-how and continuing technological innovation to develop and maintain our competitive position. We generally protect this information with confidentiality agreements that provide that all confidential information developed or made known to others during the course of the employment, consulting or business relationship shall be kept confidential except in specified circumstances. Agreements with employees provide that all inventions conceived by the individual while employed by us are our exclusive property. We cannot guarantee, however, that these agreements will be honored, that we will have adequate remedies for breach if they are not honored or that our trade secrets will not otherwise become known or be independently discovered by competitors.

## **Manufacturing**

Currently, our source of supply of bulk capsules of ANTARA is Ethypharm, S.A. (Ethypharm), which produces the capsules at its facilities in France. Ethypharm is able to receive ANTARA API from two vendors in Spain and Italy. We also have an agreement with Catalent Pharma Solutions (formerly Cardinal Health) to package finished ANTARA capsules.

Under the terms of our agreement with LG Life Sciences, LG Life Sciences has agreed to supply and we are obligated to purchase from LG Life Sciences all of our anticipated commercial requirements for FACTIVE API. LG Life Sciences supplies the FACTIVE API from its manufacturing facility in South Korea. Patheon Pharmaceuticals Inc. currently manufactures the finished tablets. With respect to our sublicense of commercialization rights to FACTIVE in ex-US territories:

Pfizer Mexico must purchase all of its commercial requirements in Mexico for FACTIVE API from us, but has the option to receive FACTIVE product from us or to fill and finish the final tableted FACTIVE product at its manufacturing facilities in Mexico. We have transferred the required technology to Pfizer Mexico so that it can start its fill and finish activities;

With respect to the anticipated commercialization of FACTIVE in Europe, Menarini must purchase all of its requirements for FACTIVE active pharmaceutical ingredient from us, but may request that we supply finished FACTIVE product to it for an interim period of time while the technology transfer process is completed.

Pursuant to our acquisition of worldwide rights to Ramoplanin from Pfizer (formerly Vicuron), we are responsible for the manufacture of both the active pharmaceutical ingredient and finished dosage form of Ramoplanin. Although we plan to seek a partner for Ramoplanin, a contract manufacturer or the partner would be required to produce both the active pharmaceutical ingredient and the final dosage form to support related manufacturing activities.

## **Human Resources**

As of February 13, 2009, we had 214 full-time equivalent employees. On February 11, 2009 we announced plans to substantially reduce the size of our sales and marketing teams as well as our headquarter staff. None of our employees are covered by a collective bargaining agreement, and we consider our relations with our employees to be good.

## **Properties**

Our executive offices are located at 1000 Winter Street, Suite 2200, Waltham, Massachusetts. We lease approximately 36,000 square feet of space at our Winter Street facility and our lease expires on March 31, 2012.

---

## **Table of Contents**

During 2007, we incurred aggregate rental costs, excluding maintenance and utilities, for our Corporate headquarter Waltham facility of approximately \$833,000. Additionally, in 2006 we incurred approximately \$1.8 million in rental costs which included obligations under a lease for approximately 81,000 square feet of space at our former executive offices located at 100 Beaver Street, Waltham, Massachusetts, which expired on November 15, 2006. We subleased approximately 47,000 square feet at our former Beaver Street facility, and we received approximately \$1.6 million in sublease income in 2006.

In 2007, we expanded our commercial sales and marketing capabilities by adding offices in New Jersey. Our commercial sales and marketing offices are located at 23 Orchard Road, Suite B103, Skillman, New Jersey. We lease approximately 10,000 square feet of space at the Orchard Road facility and our lease term, which extends five years, began on February 11, 2008 and expire in 2013.

We also maintain a west coast lease at 7300 Shoreline Court, South San Francisco, California, for approximately 68,000 square feet of laboratory and administrative space. The remaining average yearly base rent for the west coast facility is approximately \$4.7 million. The lease for this facility expires on February 28, 2011 and we have subleased to third parties approximately 61,300 square feet of the facility through various dates ranging from December 31, 2008 to February 28, 2011. In 2007, we received approximately \$2.6 million in sublease income from the west coast subleases.

## **Legal Proceedings**

### *ANTARA Paragraph IV Litigation*

On December 2, 2008, we and our licensor, Ethypharm, S.A. (Ethypharm) received notice of a Paragraph IV certification from Lupin Limited ( Lupin ), notifying us of the filing of an ANDA with the FDA seeking approval to market a generic version of ANTARA prior to the August 2020 expiration date of U.S. Patent No. 7,101,574 (the 574 Patent ). The 574 Patent, which is owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA relates to pharmaceutical compositions containing fenofibrate and methods of preparing the same. Lupin s certification notice alleges the 574 Patent, is invalid and/or will not be infringed by Lupin s commercial manufacture, use or sale of the drug product described in Lupin s ANDA. The 574 Patent will expire in 2020. The Paragraph IV certification sets forth allegations that the 574 Patent will not be infringed by Lupin s manufacture, use or sale of the product for which their ANDA was submitted.

On January 14, 2009, we, along with our wholly owned subsidiary Guardian II Acquisition Corporation and our licensor Ethypharm, filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc., for infringement of the 574 Patent. We have agreed to share the costs incurred during the litigation with our licensor Ethypharm. In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin s ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin s ANDA. If the litigation is still ongoing after thirty months, the termination of the stay could result in the introduction of one or more generic products to ANTARA prior to resolution of the litigation.

### *Other Litigation*

From time to time we are involved in legal actions in the normal course of business, some of which seek monetary damages, including claims for punitive damages. These actions, when finally concluded and determined, will not, in our opinion, have a material adverse effect on our financial position, results of operations or cash flows.

We believe that we have obtained adequate insurance or, where appropriate, have established adequate reserves in connection with these legal proceedings.

**Table of Contents****MANAGEMENT****Executive Officers and Directors**

The table below lists our Executive Officers and Directors and their ages and positions as of November 4, 2008:

| <b>Name</b>                    | <b>Age</b> | <b>Position(s)</b>                                |
|--------------------------------|------------|---|
| Steven M. Rauscher             | 55         | President, Chief Executive Officer, and Director  |
| Philippe M. Maitre             | 52         | Executive Vice President, Chief Financial Officer |
| Mark Glickman                  | 43         | Senior Vice President of Sales and Marketing      |
| David K. Stone (1)(2)(4)       | 52         | Chairman of the Board and Director                |
| John R. Leone (4)              | 61         | Director  |
| Gregory B. Brown, M.D. (2)(3)  | 55         | Director  |
| Robert J. Hennessey (1)(2)     | 67         | Director  |
| William R. Mattson (3)(4)      | 62         | Director  |
| Williams S. Reardon (1)        | 62         | Director  |
| Norbert G. Riedel Ph.D. (2)(3) | 51         | Director  |

(1) Member of Audit Committee

(2) Member of Nominating and Corporate Governance Committee

(3) Member of Compensation Committee

(4) Member of Compliance Committee

Mr. Rauscher became the Chief Executive Officer and President of Oscient in October 2000 and served as Chairman from May 2003 to February 2004. For more than 18 years, Mr. Rauscher was employed by Abbott Laboratories, holding various positions including Vice President of Sales for the U.S. Pharmaceutical Products Division, Vice President of Business Development for the International Products Division, and Vice President of Corporate Licensing. Following Abbott, he was Chief Executive Officer and a director of Americas Doctor, Inc., a company that provides clinical research and marketing services to the pharmaceutical industry, since 1995. Mr. Rauscher is a member of the Board of Directors of Acorda Pharmaceuticals and Target Discovery, Inc.

Mr. Maitre was appointed Senior Vice President and Chief Financial Officer of the Company in May 2006 and promoted to Executive Vice President in February 2008. Mr. Maitre worked for 18 years at Sanofi-Aventis and predecessor companies, serving most recently as Deputy CFO and Corporate Controller. Mr. Maitre then served as Chief Financial Officer of PPD, Inc. from 2000 to 2002, as President and Chief Executive Officer of ANOSYS Inc. from 2003 to 2005 and subsequently as a consultant to various biopharmaceutical companies until his employment by the Company.

Mr. Glickman was appointed Vice President of Sales in August 2007 and promoted to Senior Vice President of Sales and Marketing in July 2008. Mr. Glickman held various positions at Kos Pharmaceuticals from 2001 to 2007 including Vice President of Sales. Following Kos Pharmaceuticals, Mr. Glickman was the Vice President of Sales of Bayer Healthcare's Diabetes Care Division for the first half of 2007. Mr. Glickman was also previously employed by Bristol-Myers Squibb as a District sales manager and senior marketing manager.

Mr. Stone is the Founder and Managing Director of Liberty Tree Advisors, LLC, a consulting and private placement firm focusing on emerging life sciences companies. He was a Managing Director, Partner and Venture Advisor at Flagship Ventures, an early-stage venture capital firm, from 2000 to 2007. From 1989 to 1999, Mr. Stone was at Cowen & Company, where he followed the biopharmaceutical industry, holding the position of Managing Director from 1994 to 1999. Mr. Stone began his career in biotechnology in 1983 as a Project



**Table of Contents**

Manager and later Communications Director at Genetics Institute (now part of Wyeth Pharmaceuticals). He earned a B.S. in Microbiology from Colorado State University and an MBA from Harvard Business School.

Mr. Leone, a Partner at Paul Capital Healthcare, has over 30 years of pharmaceutical industry experience. Most recently, he was President and Chief Executive Officer of Cambrex Corporation, a life sciences company committed to accelerating the discovery and commercialization of human therapeutics. Previously, Mr. Leone was at Aventis, where he served as Senior Vice President and Chief Operating Officer of U.S. Commercial Operations. Among other initiatives, Mr. Leone spearheaded the successful integration of Aventis' predecessor companies, Rhone-Poulenc Rorer and Hoechst Marion Roussel. His industry experience also includes both domestic and international management roles with Pfizer and Wyeth. Mr. Leone currently serves on the board of directors of Viropharma and Forticell Bioscience. Mr. Leone received his B.S. degree in Engineering from the U.S. Military Academy at West Point and his M.B.A. from the University of Colorado.

Dr. Brown joined the Oscient Board in August 2006. He is a founder and Managing Director of Cowen Healthcare Royalty Partners, an alternative asset management practice affiliated with Cowen Group, Inc. From 2006 to 2007, Dr. Brown served as an independent consultant at Compo Capital Advisors, LLC. Dr. Brown was previously a Partner at Paul Capital Partners from 2003 to 2006. Dr. Brown also worked at Adams, Harkness & Hill from 1997 to 2002, where he served as the co-head of investment banking, and at Vector Securities International from 1992 to 1997. Before receiving his business degree, Dr. Brown was a practicing thoracic and vascular surgeon. He earned his MBA from Harvard Business School, his M.D. from SUNY Upstate Medical Center, and his AB from Yale College.

Mr. Hennessey served as Chief Executive Officer and President of Oscient Pharmaceuticals from March 1993 until October 2000 and Chairman of the Board from May 1994 through May 2003. Mr. Hennessey served as interim Chief Executive Officer of Penwest Pharmaceuticals from February 15, 2005 to December 15, 2005. Mr. Hennessey currently serves on the board of directors of Penwest Pharmaceuticals and, until January 31, 2008, Repligen Corporation. Prior to joining Oscient in 1993, Mr. Hennessey had significant pharmaceutical industry experience, holding positions in Strategic Planning and Business Development for Sterling Drug, Abbott Laboratories, SmithKline and Merck Sharp & Dohme.

Mr. Mattson has served on Oscient's Board since June 2006. Mr. Mattson is Chairman Emeritus of The Mattson Jack Group, a healthcare consulting firm he established in 1986. Previously, Mr. Mattson worked for Monsanto and its subsidiary Searle Pharmaceuticals from 1983-1986 as Director of Marketing Development and Area Vice President. From 1970 to 1983, Mr. Mattson worked in various general management and business development roles at Abbott Laboratories. Mr. Mattson is a member of the St. Louis College of Pharmacy Board of Trustees.

Mr. Reardon is retired from PricewaterhouseCoopers LLP where he was employed from June 1973 to July 2002. Until his retirement, Mr. Reardon was a business assurance (audit) partner at PWC's Boston office and leader of its Life Sciences Industry Practice for New England and the Eastern United States. From 1998 to 2000, Mr. Reardon served on the Board of the Emerging Companies Section of the Biotechnology Industry Organization. He also served on the Board of Directors of the Massachusetts Biotechnology Council from 2000 until his retirement from PWC. Mr. Reardon is currently a Board Member at Idera Pharmaceuticals, Inc., and Synta Pharmaceuticals, Inc., serving as Audit Committee Chairman of each.

Dr. Riedel is currently Chief Scientific Officer and Corporate Vice President for Baxter International Inc., a manufacturer of health care products, specialty therapeutics and medical instruments. From 1998 until March 2001, Dr. Riedel served as President of the Recombinant Strategic Business Unit for Baxter Bioscience, a division of Baxter International. Prior to joining Baxter in 1998, Dr. Riedel served as Head of Global Biotechnology for Hoechst Marion Roussel, Inc.

## **Table of Contents**

### **Our Board of Directors**

Our directors are elected at the annual meeting of shareholders and hold office (subject to the By-laws) until the next annual meeting of shareholders and until their successors are elected and qualified. The Board of Directors has determined that each of Messrs. Reardon, Riedel, Stone, Mattson and Hennessey is independent within the meaning of Rule 4200 of the NASDAQ Stock Market, Inc. ( NASDAQ ) listing standards as currently in effect and on the date of our annual meeting of shareholders.

### **Committees of the Board of Directors**

The Board of Directors has four standing committees. Each committee operates pursuant to a written charter. The Board may also establish other committees to assist in the discharge of its responsibilities.

#### **Audit Committee**

We have an Audit Committee established in accordance with applicable rules. The Audit Committee of the Board of Directors currently consists of Messrs. Reardon, Hennessey and Stone. In the opinion of the Board of Directors, each of the members of the Audit Committee is independent within the meaning of Rules 4200 and 4350 of the NASDAQ listing standards (as currently in effect and on the date of our annual meeting of stockholders). The Board of Directors has determined that Mr. Reardon, the Chairman of the Audit Committee, possesses the attributes of an audit committee financial expert under the rules of the SEC and the NASDAQ, and has, therefore, designated him as the Audit Committee financial expert. The Audit Committee held six meetings during the last fiscal year, one of which was a joint meeting with the Compliance Committee. The Board of Directors has adopted an Audit Committee Charter. A copy of the charter is available on the Company's website ([www.oscient.com](http://www.oscient.com)).

#### **Compensation Committee**

The Board of Directors has a compensation committee, which currently consists of Dr. Riedel (Chairman), Mr. Brown and Mr. Mattson. All members of the Compensation Committee are independent directors, and none of them are present or past employees or officers of ours or any of our subsidiaries. No member of the Compensation Committee has had any relationship with us requiring disclosure under Item 404 of Regulation S-K under the Exchange Act. None of our executive officers has served on the Board or Compensation Committee (or other committee serving an equivalent function) of any other entity, one of whose executive officers served on our Board or compensation committee. The Compensation Committee held six meetings during the last fiscal year. In fiscal 2007, the Compensation Committee retained W.T. Haigh and Company as a compensation consultant to assist it benchmarking our compensation against industry standards, as described in more detail in the Compensation Discussion and Analysis above.

The Compensation Committee's primary purpose and responsibilities include the following:

Review and approve corporate goals and objectives relating to CEO and other executive officer compensation, evaluate the CEO's and other executive officers' performance in light of those goals and objectives and, either as a committee or together with the other independent directors, determine and approve the CEO's and other executive officers' compensation level (encompassing base pay, management incentive plans, stock, benefits and perquisites);

Make recommendations to the Board regarding director compensation;

Make recommendations to the Board regarding the adoption of employee incentive compensation plans and equity-based plans;



## **Table of Contents**

Oversee administration of our equity-based plans;

Review and approve management proposals for annual employee salary planning; and

Perform periodic review of major employee benefit plans.

The Board of Directors has adopted a Compensation Committee Charter. A copy of the charter is available on the Company's website ([www.oscient.com](http://www.oscient.com)).

## **Nominating and Corporate Governance Committee**

We have a Nominating and Corporate Governance Committee composed of independent members within the meaning of rule 4200 of the NASDAQ listing standards, which currently consists of Mr. Stone (Chairman), Dr. Riedel and Mr. Brown. The Nominating and Corporate Governance Committee did not hold any meetings during the last fiscal year.

The Board of Directors has adopted a Nominating and Corporate Governance Committee Charter. A copy of the charter is available on the Company's website ([www.oscient.com](http://www.oscient.com)). Under the charter, the responsibilities of the Nominating and Corporate Governance Committee include:

identifying and evaluating individuals qualified to become members of the Board; and

recommending nominees for the annual meeting of stockholders.

The Nominating and Corporate Governance Committee will consider director candidates recommended by our stockholders. Recommendations with regard to nominees for election to the Board of Directors may be submitted by any stockholder entitled to vote for the election of directors in writing, received by the Clerk of the Company at least 120 days prior to the date on which we first mailed our proxy materials for the prior year's annual meeting of stockholders, or, if we did not have an annual meeting of stockholders in the prior year, 90 days prior to the date of the annual meeting. Each notice of nomination must set forth (i) the name, age, business address and, if known, residence address of each nominee, (ii) the principal occupation or employment of each such nominee, and (iii) the number of shares of our common stock which are beneficially owned by each such nominee. All such notices should be sent to: Oscient Pharmaceuticals, 1000 Winter Street, Suite 2200, Waltham, MA 02451, Attn: Clerk.

The Nominating and Corporate Governance Committee has established certain minimum qualifications for Board members, including:

the ability of the prospective nominee to represent the interests of our stockholders;

the prospective nominee's standards of integrity, commitment and independence of thought and judgment;

the prospective nominee's ability to dedicate sufficient time, energy and attention to the diligent performance of his or her duties, including consideration of his or her service on other corporate boards;

the prospective nominee's ability to contribute to the range of talent, skill and expertise present on the Board; and

the extent to which the prospective nominee helps the Board reflect the diversity of our stockholders, employees, customers and communities.

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

The Nominating and Corporate Governance Committee also considers the ability of the nominee to meet the applicable requirements of SEC regulations, state law and our Articles of Organization and By-laws.

## **Table of Contents**

The Nominating and Corporate Governance Committee has established a process for identifying and evaluating nominees for director. The Committee will annually assess the qualifications, expertise, performance and willingness to serve of existing directors. If at this time or at any other time during the year the Board of Directors determines a need to add a new director with specific qualifications or to fill a vacancy on the Board, the Nominating and Corporate Governance Committee will then initiate the search, working with staff support and seeking input from other directors and senior management, considering nominees previously submitted by stockholders, and, if deemed necessary or appropriate, hiring a search firm. An initial slate of candidates satisfying the specific qualifications, if any, and otherwise qualifying for membership on the Board will then be identified and presented to the independent directors. The independent directors will then prioritize the candidates and determine if other directors or senior management have relationships with the preferred candidates and can initiate contact. If not, contact would be initiated by a search firm. To the extent feasible, all of the members of the Nominating and Corporate Governance Committee and the CEO will interview the prospective candidate(s). Evaluations and recommendations of the interviewers will be submitted to the whole Board for final evaluation. The Board will meet to consider such information and to select candidates for appointment to the Board at the annual meeting. Nominees recommended by a stockholder will be evaluated on the same basis as other nominees.

## **Compliance Committee**

We established a Compliance Committee of the Board of Directors in July 2005. The Compliance Committee currently consists of three Board members: Messrs. Leone, Mattson and Stone. The Compliance Committee had four meetings in 2008 and one joint meeting with the Audit Committee.

The Board of Directors has adopted the Compliance Committee Charter. A copy of the charter is available on the Company's website ([www.oscient.com](http://www.oscient.com)). Under the charter, the responsibilities of the Compliance Committee include:

review the adequacy of our internal controls, policies, procedures and programs regarding (i) product safety and quality, (ii) the development, manufacturing, marketing, distribution and sale of our products, and (iii) our compliance with related legal and regulatory requirements; and

oversee the work of our senior compliance executives and other relevant members of senior management and receive reports from such officers about material issues and/or matters related to our compliance with such laws and regulations.

The Compliance Committee does not have oversight responsibility for financial matters, including financial statements and systems of internal control over financial reporting, which are monitored by the Audit Committee.

## **Table of Contents**

### **EXECUTIVE COMPENSATION**

#### **Compensation Discussion and Analysis**

##### **Objectives of Compensation Program**

Our goal is to attract, retain, motivate, and reward our employees through the use of competitive compensation plans that serve to closely align employee interests with that of the Company and the long-term interests of our stockholders. Competitive and labor market dynamics as well as financial position influence our compensation philosophy. We strive to retain and reward the highest caliber management team by offering competitive compensation plans, which are comparable to those offered by our competitors, and promote performance-based compensation. To more closely align the interests of employees with those of the stockholders, we employ equity-based employee awards.

##### **Overview of Compensation and Process**

We strive to attract and retain the necessary executive talent, reward annual performance and provide incentives to reward performance that is intended to create long-term stockholder value. The amount of each element of compensation is determined by or under the direction of our Compensation Committee, which considers the following factors in determining the amount of salary and other benefits to pay each executive:

performance against corporate and individual goals for the previous year;

difficulty of achieving desired results in the coming year;

value of his or her unique skills and capabilities to support long-term performance of the Company;

performance of their general management responsibilities; and

contribution as a member of the executive management team.

Our compensation policy strives to provide a balance between short and long-term compensation in order to attract and retain talent and provide incentives to maximize long-term value for our company and our stockholders. The compensation of the executive officer team consists of a combination of salary, annual cash incentives, equity grants, contributions to or accruals under benefit plans and participation in various other plans generally available to all employees, such as our 401(k) plan which the Company elected to suspend matching contributions after December 27, 2008. We provide cash compensation in the form of base salary to meet competitive salary norms and annual cash incentive payments to reward performance against specific annual corporate goals. We provide equity awards to reward performance against specific objectives and long-term strategic goals and help align the interest of our executive officers with those of our stockholders. Equity awards are determined by performance and competitive market practice with respect to equity awards granted to executives as a percentage of common shares outstanding.

Each year we review the compensation paid to all employees, including executive officers, to ensure that the key elements and overall compensation remain competitive with prevailing industry benchmark data of similarly situated companies and remain aligned with stockholder interests. In fiscal 2008, the Compensation Committee determined that the compensation paid to the Company's executive officers would remain unchanged to conserve the Company's financial resources, with the exception of Mr. Glickman as discussed below.

##### **Compensation Components**

The components of our compensation program are described in more detail below:

##### **Base Salary**

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

Base salaries for our named executive officers are established based on their responsibilities, experience, performance and expected contribution to the Company. Salary levels also take into account the salary and

## **Table of Contents**

compensation paid by similar companies with which we compete for executive talent. Base salaries are reviewed annually taking into account the executive officer's effectiveness in achieving the corporate goals set out for the previous year, his or her expected contribution for the coming year and the competitive data. Base salaries are also evaluated relative to other components of our compensation program to ensure the executives total compensation and mix of components is consistent with our compensation philosophy and objectives.

Each year, the Company establishes a budget for merit based salary increases for its employees. The Committee retains discretion as to whether or not salary increases will be granted and makes a determination based upon achievement of the corporate goals, individual performance and market data. In fiscal 2008, the Committee determined that the 2008 base salaries for Messrs. Rauscher, Colangelo and Maitre would remain unchanged, however in association with his promotion to Senior Vice President, Sales and Marketing, Mr. Glickman's base salary was increased.

## **Annual Incentives**

Our named executive officers are eligible to receive annual cash incentive payments in an amount equal to a percentage of their annual base salary based on attainment of corporate performance goals as determined by the Compensation Committee. The Committee sets a percentage of base salary as a target for each named executive officer's annual incentive cash bonus and then determines the annual incentive cash bonus to be paid based on achievement of stated goals.

Each year, the Chief Executive Officer recommends corporate goals for the prospective year. The Compensation Committee reviews, modifies if necessary, and approves the proposed goals and then sets and prioritizes officer performance goals for the year and assigns relative weight of importance for each performance goal. In prior years, in assessing executive officer performance, the Committee considered individual performance goals for each executive officer in addition to the corporate goals. In fiscal 2008, the Committee decided to measure executive officer performance against the corporate goals only and not utilize individual performance goals. The Committee's decision reflects its belief that the corporate goals provide unified objectives for the management team and a more objective basis for assessing executive performance and determining annual incentive payments. With the exception of quarterly cash incentive payments the Company agreed to provide Mr. Glickman prior to his promotion on July 28, 2008 to Senior Vice President, Sales and Marketing, the Compensation Committee determined that in fiscal 2008 the Company's executive officers would not receive an annual cash incentive payment to conserve the Company's financial resources.

## **Long-Term Equity Incentives**

We grant equity awards to our named executive officers, in the form of restricted stock grants and stock options to provide executive officers with longer term incentives and as a key tool to encourage retention. Because of the direct relationship between the value of an equity award and the market price of our common stock, we believe that granting stock options and other equity awards is an effective method of motivating executive officers to manage our company in a manner that is consistent with the interests of our stockholders. Equity awards are typically granted to employees when they are hired, upon promotions and each year in connection with annual performance review. For annual performance grants, the executive team makes a recommendation to the Compensation Committee as part of the Company's annual salary planning cycle which occurs in March, and the Committee determines the grant for each executive officer. Equity awards typically include a mix of options to purchase our common stock and restricted shares of our common stock that vest over a prescribed period. Exercise prices for option grants are wholly determined by the Compensation Committee and are fixed at the fair market value on the date of Compensation Committee approval or at a specified date of grant.

We grant stock awards to our executive officers based upon prior performance, the importance of retaining their services and the potential for their performance to help us attain our long-term goals. In determining annual

---

## **Table of Contents**

equity awards the Compensation Committee also takes into account the extent to which previous equity awards continue to provide appropriate incentives to employees. Company and individual performance and competitive market practices are key considerations in determining size and mix of grants for employees, including executive officers. Equity grants awarded to officers and other eligible employees are typically confined to a certain percentage of common shares outstanding. With the exception of the equity grants awarded to Mr. Glickman in conjunction with this promotion to Senior Vice President, Sales and Marketing, in fiscal 2008 the Compensation Committee determined that the Company's executive officers would not receive an equity grant award.

### **Other Benefits**

Our executives are entitled to few benefits that are not otherwise available to all of our employees. Other benefits for executive officers include executive life insurance, relocation expenses and car allowances. Our Chief Executive Officer also receives a predetermined annual allowance of \$14,652 as prescribed in Mr. Rauscher's employment agreement with the Company which is paid primarily for car allowances, Mr. Maitre, our Executive Vice President and Chief Financial Officer, received \$63,853 as a reimbursement for relocation expenses in fiscal 2008, Mr. Colangelo, our former Executive Vice President, received \$13,383, which was paid primarily as a reimbursement for travel expenses in fiscal 2008, and Mr. Glickman, our Senior Vice President, Sales and Marketing, received \$14,380 which was paid primarily for car allowances.

All of our named executive officers participated in our 401(k) plan and received matching employer contributions at the same rate as other employee-participants through December 27, 2008, after which the Company elected to suspend any further 401(k) matching contributions for its executive offices, as well as its employee-participants. Our health and insurance plans are the same for all employees and our healthcare premiums follow a shared cost schedule, under which employees contribute approximately 24% of the healthcare premiums.

### **Termination-based compensation**

Under the terms of their employment agreements, our executive officers are, under specified circumstances, entitled to receive severance payments and, in some cases, accelerated vesting of equity awards upon termination of employment. The severance payments, and in particular the change of control severance, are intended to aid in employee retention and maintain productivity in the event of a change of control of the Company. In addition, these payments are designed to align executive and stockholder interests by enabling executives to consider corporate transactions that are in the best interests of the stockholders and other constituents of the Company without undue concern over whether the transactions may jeopardize the executives' own employment. The specific triggering provisions and severance due each of the executive officers is described below under "Employment Agreements" and "Potential Payments upon Change of Control." We believe that our severance arrangements are in line with severance packages offered to executive officers of companies of similar size to us represented in the compensation data we reviewed.

### **162(m) Policy**

Under Section 162(m) of the Internal Revenue Code, publicly held corporations may be prohibited from deducting as an expense for federal income tax purposes total compensation in excess of \$1 million paid to certain executive officers in a single year. However, Section 162(m) provides an exception for qualifying performance-based compensation, including compensation attributable to certain stock options. We periodically review the potential consequences of Section 162(m) and may structure the performance-based portion of our executive compensation to comply with certain exemptions in Section 162(m). However, we reserve the right to use our judgment to authorize compensation payments that do not comply with the exemptions in Section 162(m) when we believe that such payments are appropriate and in the best interests of the stockholders, after taking into consideration changing business conditions or the officer's performance.

**Table of Contents**

**Post-Employment Compensation**

*Pension Benefits*

We do not provide pension arrangements or post-retirement health coverage for our executives or employees. Our executive officers are eligible to participate in our 401(k) defined contribution plan. The Company contributed to each participant a matching contribution equal to 50% of the first 6% of the participant's compensation that has been contributed to the plan, as prescribed in the plan document and within federal tax limits, however effective December 27, 2008 the Company elected to suspend any further 401(k) matching contributions. All of our executive officers participated in our 401(k) plan during fiscal 2008 and received matching contributions through December 27, 2008, after which no further matching contributions were made by the Company.

*Nonqualified Deferred Compensation*

We do not provide any nonqualified defined contribution or other deferred compensation plans.



**Table of Contents****Summary Compensation Table for 2008**

The following table sets forth a summary of annual and long-term compensation awarded, earned or paid for the fiscal years ended December 31, 2008, December 31, 2007 and December 31, 2006 to our Chief Executive Officer, two Executive Vice Presidents and Senior Vice President.

| Name and Principal Position  | Year | Salary<br>(\$) | Non-Equity                             |                            |                             | All Other<br>Compensation<br>(\$) | Total<br>(\$) |
|--|------|----------------|--|----------------------------|-----------------------------|-----------------------------------|---------------|
|  |      |                | Incentive Plan<br>Compensation<br>(\$) | Stock<br>Awards<br>(\$)(1) | Option<br>Awards<br>(\$)(2) |                                   |               |
| Steven Rauscher  | 2008 | 432,600        |  | 82,026                     | 156,552                     | 25,215(3)                         | 696,393       |
| Chief Executive Officer and President                                    | 2007 | 432,600        | 196,253                                | 156,883                    | 390,698                     | 25,709(4)                         | 1,202,143     |
|  | 2006 | 432,115        | 325,282                                | 92,196                     | 919,779                     | 174,240(5)                        | 1,943,612     |
| Dominick Colangelo   | 2008 | 351,298        |  | 68,433                     | 222,123                     | 20,590(6)                         | 662,444       |
| Former Executive Vice President,<br>Corporate Development and Operations | 2007 | 340,000        | 128,537                                | 125,818                    | 267,581                     | 7,200(7)                          | 869,136       |
|  | 2006 | 338,654        | 206,136                                | 73,757                     | 193,495                     | 7,050(8)                          | 819,092       |
| Philippe Maitre  | 2008 | 298,731        |  | 59,560                     | 78,824                      | 70,603(9)                         | 507,718       |
| Executive Vice President and Chief<br>Financial Officer                  | 2007 | 270,000        | 81,659                                 | 41,546                     | 52,883                      | 64,711(10)                        | 510,799       |
|  | 2006 | 155,769(11)    | 96,904                                 | 14,264                     | 18,001                      | 22,022(12)                        | 306,960       |
| Mark Glickman  | 2008 | 275,834(14)    | 39,907                                 | 24,686                     | 28,638                      | 19,594(13)                        | 388,659       |
| Senior Vice President, Sales and<br>Marketing                            |      |                |  |                            |                             |                                   |               |

- (1) Reflects the amounts recognized for financial statement reporting purposes for fiscal 2008 and 2007 in accordance with SFAS No. 123R. Refer to Note 2, Stock-Based Compensation, in the Notes to Consolidated Financial Statements found in our Annual Report on Form 10-K filed with the SEC on February 6, 2008 for the assumptions used to determine the valuation of our stock awards.
- (2) The values shown reflect the dollar amounts relating to option awards recognized for financial statement purposes for the fiscal year ended December 31, 2008 and 2007 in accordance with SFAS No. 123R. Refer to Note 2, Stock-Based Compensation, in the Notes to Consolidated Financial Statements found in our Annual Report on Form 10-K filed with the SEC on February 6, 2008 for the assumptions used to determine the valuation of our option awards.
- (3) The amount represents \$3,813 in contributions to Mr. Rauscher's life insurance premiums, \$6,750 to the Company's 401(k) Retirement Savings Plan and \$14,652 in compensation allowances related to car allowances.
- (4) The amount represents \$3,758 in contributions to Mr. Rauscher's life insurance premiums, \$6,750 to the Company's 401(k) Retirement Savings Plan and \$15,201 in compensation allowances related to car allowances.
- (5) The 2006 amount represents \$3,758 in contributions to Mr. Rauscher's life insurance premiums, \$6,600 to the Company's 401(k) Retirement Savings Plan, \$14,652 in compensation allowances which are paid in accordance with Mr. Rauscher's employment agreement primarily for car allowances and \$149,230 related to income realized for payment in full of all principal outstanding under a note whereby, the Company loaned Mr. Rauscher \$163,000 to allow him to pay income tax liabilities associated with the grant of 3,000 restricted shares. In accordance with the terms of the loan, Mr. Rauscher transferred 3,000 shares to the Company as payment in full under such loan and

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

paid the Company an amount equal to \$41,334 for interest due to the Company pursuant to such loan.

- (6) The amount represents \$457 in contributions to Mr. Colangelo's life insurance premiums, \$6,750 to the Company's 401(k) Retirement Savings Plan and \$13,383 in compensation as a reimbursement for travel expenses in fiscal 2008.
- (7) The amount represents \$450 in contributions to Mr. Colangelo's life insurance premiums, and \$6,750 to the Company's 401(k) Retirement Savings Plan.
- (8) The 2006 amount represents \$450 in contributions to Mr. Colangelo's life insurance premiums, and \$6,600 to the Company's 401(k) Retirement Savings Plan.
- (9) The amount represents \$4,673 in contributions to the Company's 401(k) Retirement Savings Plan and \$63,853 in relocation costs.
- (10) This amount represents \$4,673 in contributions to the Company's 401(k) Retirement Savings Plan and \$60,038 in relocation costs.

**Table of Contents**

- (11) Mr. Maitre commenced employment with the Company in May 2006, and this amount represents the pro-rata amount paid to Mr. Maitre of his \$270,000 base salary in fiscal 2006.
- (12) This amount represents \$22,022 in relocation costs.
- (13) The amount represents \$5,214 to the Company's 401(k) Retirement Savings Plan, \$2,380 as a reimbursement for travel expenses in fiscal 2008.
- (14) Mr. Glickman was promoted to Senior Vice President, Sales and Marketing by the Company on July 28, 2009.

**Grants of Plan-Based Awards for 2008**

The following table sets forth certain information with respect to the options granted during or for the fiscal year ended December 31, 2008 to each of our named executive officers.

| Name and Principal Position   | Estimated Future Payouts Under Non-Equity Incentive Plan Awards |              | Grant Date         | All Other Stock Awards: Number of Shares of Stock or Units (1) (#) | All Other Option Awards: Number of Securities Underlying Options (#) | Exercise or Base Price of Option Awards (5) (\$) | Grant Date Fair Value of Stock and Option Awards (6) (\$) |
|---|---|--------------|--------------------|--|--|--|---|
|   | Target (\$)   | Maximum (\$) |                    |  |  |  |   |
| Steven Rauscher<br>Chief Executive Officer and<br>President                                       | 259,560   | 389,340      | 2/25/08            | 18,147   | 45,303(2)  | 2.16   | 95,437  |
| Dominick Colangelo<br>Former Executive Vice<br>President, Corporate<br>Development and Operations | 170,000   | 255,000      | 2/25/08            | 14,672   | 36,629(2)  | 2.16   | 77,163  |
| Philippe Maitre<br>Executive Vice President and<br>Chief Financial Officer                        | 150,000   | 225,000      | 2/25/08            | 14,672   | 35,000(3)  | 2.16   | 75,141  |
| Mark Glickman<br>Senior Vice President,<br>Sales and Marketing                                    | 147,500   | 221,250      | 2/25/08<br>7/28/08 | 1,157<br>10,000  | 2,893(3)<br>15,000(4)  | 2.16<br>1.48                                     | 6,090<br>22,715   |

- (1) Awards consist of restricted stock awards that vest 50% per year for two years on November of each year.
- (2) Awards consist of stock option awards 25% of which vest immediately and the remaining 75% of which vest quarterly in equal installments over two years from the date of grant.

- (3) Awards consist of stock option awards that vest quarterly in equal annual installments over two years from the date of grant.
- (4) Awards consist of stock option awards that vest 50% per year for two years from the date of grant.
- (5) The exercise price of the stock option awards is equal to the average of the high and low sales price of the common stock on the day of grant as reported by The NASDAQ Global Market.
- (6) This column represents the grant date fair value of each equity award computed in accordance with SFAS No. 123R. Refer to Note 2, Stock-Based Compensation, in the Notes to Consolidated Financial Statements found in our Annual Report on Form 10-K filed with the SEC on February 6, 2008 for the assumptions used to determine the valuation of our equity awards.

**Table of Contents****Outstanding Equity Awards Value at Fiscal Year-End Table**

The following table includes certain information with respect to the value of all unexercised options previously awarded to the named executive officers at the fiscal year end December 31, 2008.

| Name and Principal<br>Position              | Option Awards  |  |   |                             | Stock Awards                     |   |  | Equity<br>Incentive<br>Plan   |   |
|---|--|--|---|-----------------------------|----------------------------------|---|--|---|---|
|   | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>Exercisable | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>Unexercisable | Equity<br>Incentive<br>Plan<br>Awards:<br>Number of<br>Securities<br>Underlying<br>Unexercised<br>Options | Option<br>Exercise<br>Price | Option<br>Expiration<br>Date (1) | Number<br>of Shares<br>or Units<br>of Stock<br>That<br>Have Not<br>Vested | Market<br>Value of<br>Shares or<br>Units of<br>Stock That<br>Have<br>Not<br>Vested | Equity<br>Incentive<br>Plan<br>Awards:<br>Number of<br>Shares,<br>Units or<br>Rights<br>That Have<br>Not Vested | Equity<br>Incentive<br>Plan<br>Awards:<br>Market or<br>Payout<br>Value of<br>Shares,<br>Units or<br>Rights<br>That Have<br>Not Vested |
| Steven Rauscher<br>Chief Executive          | 34,037   |  |   | \$ 115.50                   | 10/25/2010                       |   |  |   |   |
| Officer and President                       | 3,463  |  |   | \$ 115.50                   | 10/25/2010                       |   |  |   |   |
|   | 1,953  |  |   | \$ 13.36                    | 3/6/2012                         |   |  |   |   |
|   | 3,751  |  |   | \$ 45.16                    | 3/6/2012                         |   |  |   |   |
|   | 3,750  |  |   | \$ 45.16                    | 3/6/2012                         |   |  |   |   |
|   | 2,500  |  |   | \$ 8.80                     | 10/9/2012                        |   |  |   |   |
|   | 1,667  |  |   | \$ 8.80                     | 10/9/2012                        |   |  |   |   |
|   | 834  |  |   | \$ 8.80                     | 10/9/2012                        |   |  |   |   |
|   | 8,251  |  |   | \$ 3.072                    | 3/11/2013                        |   |  |   |   |
|   | 2,344  |  |   | \$ 10.24                    | 3/11/2013                        |   |  |   |   |
|   | 2,344  |  |   | \$ 10.24                    | 3/11/2013                        |   |  |   |   |
|   | 1,069  |  |   | \$ 15.42                    | 2/3/2014                         |   |  |   |   |
|   | 2,378  |  |   | \$ 41.76                    | 4/12/2014                        |   |  |   |   |
|   | 51,812   |  |   | \$ 41.76                    | 4/12/2014                        |   |  |   |   |
|   | 8,311  |  |   | \$ 41.76                    | 4/12/2014                        |   |  |   |   |
|   | 1  |  |   | \$ 21.80                    | 3/6/2015                         |   |  |   |   |
|   | 9,285  |  |   | \$ 21.80                    | 3/6/2015                         |   |  |   |   |
|   | 4,167  |  |   | \$ 21.80                    | 3/6/2015                         |   |  |   |   |
|   | 45,834   |  |   | \$ 21.80                    | 3/6/2015                         |   |  |   |   |
|   | 1,068  |  |   | \$ 18.20                    | 12/20/2015                       |   |  |   |   |
|   | 596  |  |   | \$ 15.40                    | 2/26/2016                        |   |  |   |   |
|   | 30,655   |  |   | \$ 15.40                    | 2/26/2016                        |   |  |   |   |
|   | 5  | 7,550(2)   |   | \$ 4.94                     | 3/6/2017                         |   |  |   |   |
|   | 52,849   |  |   | \$ 4.94                     | 3/6/2017                         |   |  |   |   |
|   | 1  | 21,236(3)  |   | \$ 2.16                     | 2/24/2018                        |   |  |   |   |
|   | 24,066   |  |   | \$ 2.16                     | 2/24/2018                        |   |  |   |   |
|   |  |  |   | \$                          |                                  | 9,073(4)  | \$ 1,633   |   |   |
| Dominick Colangelo<br>Former Executive Vice | 10,431   |  |   | \$ 28.76                    | 1/2/2015                         |   |  |   |   |
|   | 13,007   |  |   | \$ 28.76                    | 1/2/2015                         |   |  |   |   |
| President                                   | 25,000   |  |   | \$ 15.40                    | 2/26/2016                        |   |  |   |   |
|   | 42,733   |  |   | \$ 4.94                     | 3/6/2017                         |   |  |   |   |
|   | 19,460   |  |   | \$ 2.16                     | 2/24/2018                        |   |  |   |   |

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

|                              |        |           |          |           |           |          |
|------------------------------|--------|-----------|----------|-----------|-----------|----------|
| Philippe Maitre              | 10,938 | 10,937(5) | \$ 13.64 | 5/21/2016 |           |          |
| Executive Vice President     |        |           |          |           | 4,374(6)  | \$ 787   |
|                              |        |           |          |           | 7,336(4)  | \$ 1,320 |
| and Chief Financial          |        |           |          |           |           |          |
| Officer                      | 15,648 | 2,410(2)  | \$ 4.94  | 3/6/2017  |           |          |
|                              | 1,220  |           | \$ 4.94  | 3/6/2017  |           |          |
|                              |        | 18,118(2) | \$ 2.16  | 2/24/2018 |           |          |
|                              | 13 125 | 3757(2)   | \$ 2.16  | 2/24/2018 |           |          |
| Mark Glickman                | 12,500 | 37,500(5) | \$ 3.27  | 8/21/2017 |           |          |
| Senior Vice President, Sales |        |           |          |           | 18,750(6) | \$ 3,375 |
|                              | 1,085  | 1,808(2)  | \$ 2.16  | 2/24/2018 |           |          |
| and Marketing                |        |           |          |           | 578(4)    | \$ 104   |
|                              |        | 15,000(7) | \$ 1.47  | 7/27/2018 |           |          |
|                              |        |           |          |           | 10,000(4) | \$ 1,800 |

(1) The expiration date of each stock option occurs ten years after the date of grant of each such option.

(2) Stock options which vest in eight equal quarterly installments beginning 90 days from the date of grant.

**Table of Contents**

- (3) Stock options 25% of which vest immediately and the remaining 75% of which vest quarterly in equal installments over two years from the date of grant.
- (4) Restricted stock which vests in two equal annual installments over two years.
- (5) Stock options which vest in four equal annual installments from the date of grant.
- (6) Restricted shares which vest in four equal annual installments from the date of grant.
- (7) Stock options which vest in two equal annual installments over two years.

**Options Exercised and Stock Vested in the year ended December 31, 2008**

| Name               | Stock Awards                             |                                |
|--------------------|--|--------------------------------|
|                    | Number of Shares Acquired on Vesting (#) | Value Realized on Vesting (\$) |
| Steven Rauscher    | 21,172                                   | 5,716                          |
| Dominick Colangelo | 17,117                                   | 4,622                          |
| Philippe Maitre    | 13,385                                   | 7,443                          |
| Mark Glickman      | 6,829                                    | 7,250                          |

**Employment Agreements**

*Steven Rauscher, President and Chief Executive Officer*

Steven Rauscher, President and Chief Executive Officer, has an employment agreement with us, which commenced on October 26, 2000. Mr. Rauscher's current base salary is \$432,600 per year. The agreement entitles Mr. Rauscher to receive an annual incentive bonus target of 60% of his base salary based on our achievement of certain performance measures as determined by the Board of Directors. Upon hiring in October 2000, Mr. Rauscher was awarded stock options to purchase 67,500 shares of common stock at an exercise price of \$115.50 per share, the fair market value of the common stock on the date of grant. These options are fully vested. In connection with his commencement of employment with us in 2001, Mr. Rauscher was also awarded 3,000 shares of restricted common stock.

In the event that Mr. Rauscher's employment is terminated by us for reasons other than for cause, or he terminates it with good reason (as defined), the agreement provides for the continuation of all compensation and benefits for a period of up to 12 months, or until such time as he finds comparable employment, whichever occurs first. Also, if, within two years following a change of control (as defined) of the Company, Mr. Rauscher's employment is terminated other than for cause, or he experiences a material reduction in responsibilities or compensation, or is required to relocate out of the greater Boston area, he will receive a lump sum severance payment in an amount equal to two times the sum of his base salary and annual target incentive bonus, as well as the pro-rated portion of his target bonus for the year in which his employment is terminated, and any remaining unvested options and restricted shares will immediately and fully vest and all his options will remain exercisable for the shorter of two years from his date of termination or the expiration date of the option. Mr. Rauscher is also entitled to continue to participate in the Company's group health and dental plans for a period of 24 months following termination and the Company is obligated to continue to contribute to the premium cost of that coverage for such period. Mr. Rauscher's employment agreement also provides that he will be entitled to receive a payment to cover any excise tax payable with respect to such severance payments as a result of Section 280G of the U.S. tax code.

*Dominick Colangelo, Former Executive Vice President, Corporate Development and Operations*

Dominick (Nick) Colangelo, Esq., Former Executive Vice President, Corporate Development and Operations, had an employment agreement with us, which commenced on January 1, 2005 and was voluntarily terminated by Mr. Colangelo on December 11, 2008. Mr. Colangelo's base salary was \$340,000 per year. The





**Table of Contents**

agreement, as amended, entitles Mr. Colangelo to receive an annual incentive bonus target of 50% of his salary based on his performance and that of the Company against goals to be determined by the Board of Directors annually. Upon hiring in January 2005, Mr. Colangelo received a cash signing bonus of \$100,000 and was awarded stock options to purchase 31,250 shares of common stock at \$28.76 per share, the fair market value of the common stock on the date of grant, which options vest in four equal annual installments on the anniversary of his commencement of employment.

Mr. Colangelo resigned from the Company on December 12, 2008. In connection with Mr. Colangelo's resignation, the Company and Mr. Colangelo entered into a Consulting Agreement, the term of which began on December 13, 2008 and expired on January 31, 2009, whereby Mr. Colangelo continued to support the Company's corporate development initiatives, which include the acquisition of additional pharmaceutical products through in-licensing, promotion or purchase agreements. The Consulting Agreement provides that during the term, Mr. Colangelo shall receive a total consulting fee of \$55,794. In the event specifically identified product(s) are acquired or in-licensed by the Company on or prior to March 16, 2009, Mr. Colangelo will receive milestone payments ranging from between \$56,700 and \$99,200. In the event a product is acquired or in-licensed after March 16, 2009, a certain percentage reduction is taken from the milestone payment each business day up until 33 business days, after which no payment will be due to Mr. Colangelo. The Agreement provides that in no event shall the aggregate milestone payments to Mr. Colangelo exceed \$99,200. The Agreement also provides that the Company shall reimburse Mr. Colangelo for any out-of-pocket expenses relating to services performed under the Agreement, up to a maximum of \$5,000. In the Agreement, Mr. Colangelo and the Company provided a general and mutual release of claims against the other.

*Philippe Maitre, Executive Vice President and Chief Financial Officer*

Philippe Maitre, Executive Vice President and Chief Financial Officer, has an employment agreement with us, which commenced on May 22, 2006. Mr. Maitre's current base salary is \$300,000 per year. The agreement entitles Mr. Maitre to receive an annual incentive bonus target of 50% of his base salary based on his performance and that of the Company against goals to be determined by the Board of Directors annually after consultation with Mr. Maitre. Upon hiring, Mr. Maitre received a cash signing bonus of \$25,000 and was awarded (i) stock options to purchase 21,875 shares of common stock at an exercise price of \$13.64 per share, the fair market value of the common stock on the date of grant, which options vest in four equal annual installments on the anniversary of his commencement of employment, and (ii) 8,750 shares of restricted common stock which shares vest in four equal annual installments on the anniversary of his commencement of employment. We also agreed to reimburse Mr. Maitre for reasonable relocation expenses up to \$125,000, in addition to amounts incurred for any federal, state or local taxes as a result of such relocation reimbursement.

In the event that Mr. Maitre's employment is terminated by us for reasons other than for cause, or he terminates it with good reason (as defined), the agreement provides for the continuation of all compensation and benefits for a period of up to nine months, or until such time as he finds comparable employment, whichever occurs first. Also, if, within two years following a change of control (as defined) of the Company, Mr. Maitre's employment is terminated other than for cause, or he experiences a material reduction in responsibilities at the surviving company, he will receive a lump sum severance payment equal to one and a half times the sum of his base salary and annual target incentive bonus, as well as the pro-rated portion of his target bonus for the year in which his employment is terminated and any remaining unvested restricted shares and options will immediately and fully vest and all his options will remain exercisable for the shorter of two years from his date of termination or the expiration date of the option. Mr. Maitre is also entitled to continue to participate in our group health and dental plans for a period of 18 months following termination and the Company is obligated to continue to contribute to the premium cost of that coverage for such period. Mr. Maitre's employment agreement also provides that he will be entitled to receive a payment to cover any excise tax payable on such severance payments as a result of Section 280G of the U.S. tax code.

**Table of Contents***Mark Glickman, Senior Vice President, Sales and Marketing*

Mark Glickman, Senior Vice President, Sales and Marketing, has an employment agreement with us, which commenced on August 28, 2007. In association with Mr. Glickman's promotion to Senior Vice President, Sales and Marketing on July 28, 2009, his base salary was increased and is \$295,000 per year. The agreement entitles Mr. Glickman to receive an annual incentive bonus target of 50% of his base salary based on his performance and that of the Company against goals to be determined by the Board of Directors annually after consultation with Mr. Glickman. Upon hiring, Mr. Glickman received a cash signing bonus of \$40,000 and was awarded (i) stock options to purchase 50,000 shares of common stock at an exercise price of \$3.27 per share, the fair market value of the common stock on the date of grant, which options vests in four equal annual installments on the anniversary of his commencement of employment, and (ii) 25,000 shares of restricted common stock which stock vest in four equal annual installments on the anniversary of his commencement of employment. Additionally, upon his promotion to Senior Vice President, Sales and Marketing in July 2008, Mr. Glickman was awarded (i) stock options to purchase 15,000 shares of common stock at an exercise price of \$1.47 per share, the fair market value of the common stock on the date of grant, which options vest in two equal annual installments on the anniversary of his commencement of employment, and (ii) 10,000 shares of restricted common stock which shares vest in two equal annual installments on the anniversary of his commencement of employment.

In the event that Mr. Glickman's employment is terminated by us for reasons other than for cause, or he terminates it with good reason (as defined), the agreement provides for the continuation of all compensation and benefits for a period of up to nine months, or until such time as he finds comparable employment, whichever occurs first. Also, if, within two years following a change of control (as defined) of the Company, Mr. Glickman's employment is terminated other than for cause, or he experiences a material reduction in responsibilities at the surviving company, he will receive a lump sum severance payment equal to one and a half times the sum of his base salary and annual target incentive bonus, as well as the pro-rated portion of his target bonus for the year in which his employment is terminated and any remaining unvested restricted shares and options will immediately and fully vest and all his options will remain exercisable for the shorter of two years from his date of termination or the expiration date of the option. Mr. Glickman is also entitled to continue to participate in our group health and dental plans for a period of 18 months following termination and the Company is obligated to continue to contribute to the premium cost of that coverage for such period. Mr. Glickman's employment agreement also provides that he will be entitled to receive a payment to cover any excise tax payable on such severance payments as a result of Section 280G of the U.S. tax code.

**Potential Payments Upon Termination of Employment or Change of Control Under Employment Agreements**

The following table summarizes the potential payments to each named executive officer assuming that one of the following events occurs. The table assumes that the event occurred on December 31, 2008, the last business day of our fiscal year. We have assumed a price per share of our common stock of \$0.18, which was the closing price of our common stock on December 31, 2008.

| Name   | Termination Other<br>Than For Cause<br>or Resignation With<br>Good Reason | Termination Other<br>Than For Cause<br>Following a<br>Change in Control |
|--|---|---|
| Steven Rauscher                                      | \$ 705,402(1)   | \$ 1,710,120(2)   |
| President and Chief Executive Officer                |   |   |
| Philippe Maitre                                      | 347,432(3)  | 965,929(4)  |
| Executive Vice President and Chief Financial Officer |   |   |
| Mark Glickman  | 341,807(5)  | 974,415(6)  |
| Senior Vice President, Sales and Marketing           |   |   |

**Table of Contents**

- (1) Includes payment of the following: \$432,600 for the continuation of salary, \$259,560 for his target bonus and \$13,242 for continuation of benefits for a period of 12 months following such termination, or until Mr. Rauscher finds comparable employment. We have assumed payment for the full 12 months.
  
- (2) Includes payment of the following: \$1,384,320 in a lump sum payment for salary and bonus, equivalent to two times his base salary for fiscal year 2008 plus two times his annualized target incentive bonus; \$259,560 for the pro-rated portion of his target bonus for the year in which he was terminated; \$26,485 for benefits, the value of which is based upon the premiums in effect on December 31, 2008; \$39,755 for accelerated vesting of equity awards, based on the fair value of unvested stock options as of December 31, 2008 in accordance with the provisions of Statement of Financial Accounting Standards ( SFAS ) No. 123R, Share-based Payments ; and \$[ ] for any excise tax payable with respect to such severance payments in accordance with Section 280G of the U.S. tax code. The gross-up figures assume a December 31, 2008 change in control and termination date. For purposes of these figures, the following are included as parachute payments: cash severance payable upon the termination in connection with the change of control, additional pro-rated bonus amounts payable upon the termination, and the value of the acceleration of outstanding equity awards, all determined in accordance with applicable tax regulations. Any earned but unpaid salary or bonus amounts due following the termination are not treated as parachute payments. We have assumed that all outstanding options are cashed out in the assumed transaction for an amount equal to the excess, if any, of \$0.18 (the closing price of our common stock on December 31, 2008, the last business day of the year) over the exercise per share under the option, multiplied by the number of shares subject to the option. Finally, these figures assume that none of the parachute payments will be discounted as attributable to reasonable compensation and no value is attributed to the executive executing a non-competition agreement in connection with the assumed termination of employment.
  
- (3) Includes payment of \$225,000 for the continuation of salary, \$112,500 for his target bonus and \$9,932 for continuation of benefits for a period of nine months following such termination, or until Mr. Maitre finds comparable employment. We have assumed payment for the full nine months.
  
- (4) Includes payment of the following: \$675,000 in a lump sum payment for salary and bonus, equivalent to one and a half times the sum of his base salary for fiscal year 2008 plus his annualized target incentive bonus; \$150,000 for the pro-rated portion of his target bonus for the year in which he was terminated; \$19,864 for benefits, the value of which is based upon the premiums in effect on December 31, 2008; and \$121,066 for accelerated vesting of equity awards, based on the fair value of unvested stock options as of December 31, 2008 in accordance with the provisions of SFAS No. 123R, Share-based Payments .
  
- (5) Includes payment of \$221,250 for the continuation of salary, \$110,625 for his target bonus and \$9,932 for continuation of benefits for a period of nine months following such termination, or until Mr. Glickman finds comparable employment. We have assumed payment for the full nine months.
  
- (6) Includes payment of the following: \$663,750 in a lump sum payment for salary and bonus, equivalent to one and a half times the sum of his base salary for fiscal year 2008 plus his annualized target incentive bonus; \$147,500 for the pro-rated portion of his target bonus for the year in which he was terminated; \$19,864 for benefits, the value of which is based upon the premiums in effect on December 31, 2008; and \$143,301 for accelerated vesting of equity awards, based on the fair value of unvested stock options as of December 31, 2007 in accordance with the provisions of SFAS No. 123R, Share-based Payments .

**Table of Contents****CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS**

In accordance with our Audit Committee charter, our Audit Committee is responsible for reviewing and approving the terms and conditions of all related party transactions. Although we have not entered into any financial transactions with any immediate family member of a director or executive officer of our Company, if we were to do so, any such material financial transaction would need to be approved by our Audit Committee. A report is made to our Audit Committee annually disclosing all related parties that are employed by us and related parties that are employed by other companies with whom we had a material relationship during that year, if any. In determining whether to approve or ratify an interested transaction, the Audit Committee takes into account such factors as they deem appropriate, which may include whether the interested transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the related person's interest in the transaction.

We did not have any reportable related party transaction in fiscal 2007.

We have determined that, in 2006 and 2008, we had the following reportable related transactions described below.

To finance the acquisition of ANTARA capsules in August 2006, we entered into several financing arrangements with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners (PRF), in consideration for an aggregate amount of \$70.0 million. In connection with such financing arrangements, we agreed to elect one person designated by PRF to our Board following the closing in August of 2006 and to continue to nominate one person designated by PRF for election to our Board by our shareholders. Initially, Greg Brown and Walter Flamenbaum were PRF's previous representatives and John Leone currently acts as the PRF designee to our Board. In connection with such financing transaction, we entered into the Revenue Interests Assignment Agreement pursuant to which we sold to PRF the right to receive specified royalties on Oscient's net sales in the United States (and the net sales of its affiliates and licensees) of FACTIVE tablets and Guardian II sold to Paul Capital the right to receive specified royalties on Guardian II's net sales in the United States (and the net sales of its affiliates and licensees) of ANTARA capsules, in each case until December 31, 2016 in exchange for an aggregate of \$40 million from Paul Capital. The royalty payable to Paul Capital on net sales of ANTARA and FACTIVE are tiered as follows: 9% for the first \$75 million in annual net revenues, 6% for annual net revenues in excess of \$75M, but less than \$150 million, and 2% for annual net revenues which exceed \$150 million. Once the cumulative royalty payments to Paul Capital exceed \$100 million, the royalties become nominal. Further, our wholly owned subsidiary, Guardian II, entered into a Note Purchase Agreement with PRF pursuant to which Guardian II issued and sold a \$20,000,000 aggregate principal amount of 12% senior secured note due on the fourth anniversary of the closing date, subject to Guardian II's option to extend the maturity to the sixth anniversary of the closing date, provided (i) there are no defaults under the note at the time, and (ii) we issue to PRF, at the time of the exercise of such option, a warrant for a number of shares of common stock equal to 10% of the principal balance plus accrued interest divided by \$6.94, with an exercise price of \$6.94 per share. In connection with such financial agreements, Guardian II and PRF entered into a Security Agreement under which Guardian II granted to PRF a security interest in and to substantially all assets owned by Guardian II (including rights to the ANTARA products) in order to secure its performance under each of the agreements with PRF. As part of the financing, we and PRF also entered into a Common Stock and Warrant Purchase Agreement, pursuant to which, in exchange for \$10 million, Oscient sold to PRF 1,388,889 shares of the common stock (as adjusted pursuant to the one-for-eight reverse stock split) at a price of \$7.20 per share (as adjusted pursuant to the one-for-eight-reverse stock split) and issued PRF a warrant to purchase 288,019 shares of common stock (as adjusted pursuant to the one-for-eight reverse stock split) at an exercise price of \$6.94 per share (as adjusted pursuant to the one-for-eight reverse stock split). The Warrant is exercisable for seven years from the date of closing.

On November 5, 2008 we entered into a First Amendment (the Amendment) to the revenue interests assignment agreement.

**Table of Contents**

The Amendment provided that PRF consent to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II's guarantee of the notes that were issued in the November 2008 Exchange Offer. Guardian II granted a first priority security interest to PRF in 2006 in substantially all of its assets in order to secure the obligations of the Company and Guardian II under the revenue interests assignment agreement and the note purchase agreement dated July 21, 2006.

Under the terms of the Amendment, in the event that the sum of the net sales of ANTARA and FACTIVE in the U.S. and the gross margin received by the Company from sales of FACTIVE within its territory outside of the U.S. (for which the definition of Net Revenues has been expanded to include in the Amendment) is less than 85% of certain specified annual sales thresholds, then PRF will be entitled to a (i) 3% increase in the applicable royalty percentage payable on the first \$75 million of sales of such products in the applicable year and (ii) 2% increase in the applicable royalty percentage payable on net sales of such products in excess of \$75 million and less than \$150 million in the applicable year. The specified sales thresholds are \$115 million in 2009, \$135 million in 2010, \$150 million in 2011 and \$175 million thereafter through the term. Furthermore, the Amendment provides that in the event that the Company fails to achieve the specified sales threshold in any applicable year, the increased applicable royalty percentage shall also be payable on the net sales of any future drug products acquired or in-licensed by the Company or its subsidiaries. The increase in the applicable percentage payable on net sales shall be limited to a maximum payment to PRF of \$2.25 million per year and \$15 million during the term of the Agreement, and in no event shall such payment exceed the amount which PRF would have received in the applicable year had the specified sales threshold for that year been achieved.

The Amendment also provides that in the event that the Company or its subsidiaries acquires or in-licenses additional drug products, the Company shall make a one-time milestone payment to PRF of \$1.25 million on the second anniversary of the Company's first commercial sale of such product.

Under the terms of the Amendment, in the event that PRF and the Company determine that the fair market value of the collateral in which PRF has been granted a security interest by Guardian II is less than the Put/Call Price, the Company will elect, in its sole discretion, to either grant PRF a security interest in 25% of each additional drug product acquired or in-licensed by the Company or its subsidiaries, or pay PRF \$1.5 million on the second year anniversary of the Company's first commercial sale of each such product.

The Amendment also provides that any acceleration or failure to pay the notes to be issued in the exchange offer shall be considered a Put Event.

The Company issued to PRF (i) a \$2.0 million aggregate principal amount note which was substantially identical to the notes issued in the exchange offer and (ii) 500,000 shares of the Company's common stock. The Company also has granted certain registration rights to PRF with respect to the note and the shares. Additionally, the Company agreed to amend the exercise price of the common stock purchase warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of the Company's common stock to be equal to the closing price of the Company's Common Stock on the NASDAQ Global Market on the date immediately preceding the closing of the exchange offer.

**Table of Contents****Security Ownership of Certain Beneficial Owners and Management**

The following table sets forth information regarding the beneficial ownership of Company common stock as of February 1, 2009 by:

each person known by the Company to own beneficially 5% or more of Company common stock;

each director and nominee for director of the Company;

each executive officer of the Company; and

all of the directors and executive officers of the Company as a group.

The percentages shown are based on shares of Company common stock outstanding as of February 6, 2009, and where indicated also include beneficially owned shares of common stock underlying the Company's outstanding convertible notes. Unless otherwise indicated, the address for each stockholder is c/o Oscient Pharmaceuticals Corporation, 1000 Winter Street, Suite 2200, Waltham, Massachusetts 02451. Unless otherwise indicated, each person or entity named in the table has sole voting power and investment power (or shares such power with his or her spouse) with respect to all shares of capital stock listed as owned by such person or entity.

Beneficial ownership shown includes shares of common stock issuable upon conversion of the 2009 Notes and the 2011 notes. Some of the holders of the 2009 Notes and the 2011 notes are restricted in their ability to convert their 2009 Notes into 2011 notes or common stock, and their 2001 notes into common stock, to the extent that such conversion would result in the holder beneficially owning more than 9.99% of the Company's issued and outstanding common stock.

|  | Amount and<br>Nature of<br>Beneficial<br>Ownership | Percent of<br>Class<br>Including<br>Convertible<br>Notes | Amount and<br>Nature of<br>Beneficial<br>Ownership<br>Excluding<br>Convertible<br>Notes | Percent of<br>Class<br>Excluding<br>Convertible<br>Notes |
|--|--|--|---|--|
| <b>5% Stockholders:</b>                        |  |  |   |  |
| Akanthos Capital Management, LLC               | 8,299,091(1)                                       | 9.9%(2)  | 1,790,000(3)  | 4.8%   |
| Citigroup Incorporated                         | 2,167,805(4)                                       | 5.5%   |   |  |
| DellaCamera Capital Management, LLC            | 7,637,400(5)                                       | 17.7%  | 1,647,400(6)  | 4.4%   |
| GLG Partners, LP                               | 4,132,266(7)                                       | 10.2%  | 859,539(8)  | 2.3%   |
| Highbridge Capital Management, LLC             | 10,877,975(9)                                      | 9.9%(10)   | 2,317,877(11)   | 6.6%   |
| OrbiMed Advisors, LLC                          | 14,335,625(12)                                     | 9.9%(13)   | 2,989,625(14)   | 8.0%   |
| Paul Royalty Fund Holdings II                  | 3,995,097(15)                                      | 10.2%  | 2,176,908(16)   | 5.8%   |
| Maverick Capital, Ltd.                         | 6,982,280(17)                                      | 9.9%(18)   |   |  |
| MPM Asset Management Investors                 | 6,691,352(19)                                      | 15.2%  |   |  |
| Radcliffe Capital Management, LP               | 2,911,636(20)                                      | 7.4%   | 628,000(21)   | 1.7%   |
| Visium Asset Management, LP                    | 4,400,000(22)                                      | 9.9%(23)   | 2,400,000(24)   | 6.5%   |
| Zazove Associates, LLC                         | 6,569,592(25)                                      | 15.5%  | 1,262,320(26)   | 3.4%   |
| <b>Directors and Named Executive Officers:</b> |  |  |   |  |
| Gregory B. Brown                               | 3,137(27)  |  | 3,137(27)   |  |
| Mark A. Glickman                               | 50,104(28)   | 0.1%   | 50,104(28)  | 0.1%   |
| Robert J. Hennessey                            | 17,728(29)   |  | 17,728(29)  |  |
| John R. Leone                                  | 3,996,778(30)                                      | 10.2%  | 2,178,589(31)   | 5.8%   |
| Philippe M. Maitre                             | 91,541(32)   | 0.2%   | 91,541(32)  | 0.2%   |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|  |               |       |               |      |
|--|---------------|-------|---------------|------|
| William R. Mattson                                 | 3,137(33)     |       | 3,137(33)     |      |
| Gary Patou   | 13,691        |       | 13,691        |      |
| Steven M. Rauscher                                 | 405,998(34)   | 1.1%  | 405,998(34)   | 1.1% |
| William S. Reardon                                 | 11,929(35)    |       | 11,929(35)    |      |
| Norbert G. Riedel                                  | 19,183(36)    | 0.1%  | 19,183(36)    | 0.1% |
| David K. Stone                                     | 23,757(37)    | 0.1%  | 23,757(37)    | 0.1% |
| All directors and officers as a group (11 persons) | 4,636,983(38) | 11.7% | 2,818,794(39) | 7.4% |

**Table of Contents**

- (1) Includes 6,509,091 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011. The address of this shareholder is 21700 Oxnard Street, Suite 1520, Woodland Hills, CA 91367. This information is based on the Form 3 and the Schedule 13G filed December 15, 2008 and on the Schedule 13G/A filed on December 23, 2008 by Akanthos Capital Management, LLC.
- (2) Pursuant to an agreement between the Company and Akanthos Master Fund, Akanthos Master Fund may not convert any of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 held by it to the extent that Akanthos Master Fund would beneficially own, after such conversion, more than 9.9% of the Company's outstanding shares of Common Stock. This information is based on the Form 3 and the Schedule 13G filed December 15, 2008 and on the Schedule 13G/A filed on December 23, 2008 by Akanthos Capital Management, LLC.
- (3) The address of this shareholder is 21700 Oxnard Street, Suite 1520, Woodland Hills, CA 91367. This information is based on the Form 3 and the Schedule 13G filed December 15, 2008 and on the Schedule 13G/A filed on December 23, 2008 by Akanthos Capital Management, LLC.
- (4) Includes 2,167,805 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011. The address of this shareholder is 399 Park Avenue, New York, NY 10043. This information is based on the joint Schedule 13G filed on January 29, 2009 by Citigroup Global Markets Inc., Citigroup Financial Products Inc., Citigroup Global Markets Holdings Inc. and Citigroup Inc.
- (5) Includes 5,990,000 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011. DellaCamera Capital Management, LLC acts as the investment manager of the DellaCamera Capital Master Fund, Ltd. DellaCamera Capital Fund, Ltd. is the controlling shareholder of the DellaCamera Capital Master Fund, Ltd. Ralph DellaCamera, Jr., Andrew Kurtz and Vincent Spinnato are the controlling persons of DellaCamera Capital Management, LLC. The address of this shareholder is 461 Fifth Avenue, 10<sup>th</sup> Floor, New York, NY 10017. This information is based on the Schedule 13G filed on November 13, 2008 and the Form 4 filed on December 3, 2008 by DellaCamera Capital Management, LLC.
- (6) The address of this shareholder is 461 Fifth Avenue, 10<sup>th</sup> Floor, New York, NY 10017. This information is based on the Form 4 filed on December 3, 2008 by DellaCamera Capital Management, LLC.
- (7) Includes 3,272,727 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011. GLG Partners LP acts as the investment manager of GLG Market Neutral Fund and may be deemed, as of the date hereof, to be the beneficial owner of the Company's securities or derivative securities held by GLG Market Neutral Fund. GLG Partners Limited is the general partner of GLG Partners LP. GLG Partners, Inc. indirectly wholly owns GLG Partners Limited. The address of this shareholder is 390 Park Avenue, 20<sup>th</sup> Floor, New York, NY 10022. This information is based on the Form 3 and the Schedule 13G filed on January 15, 2009 by GLG Partners LP.
- (8) GLG Partners LP acts as the investment manager of GLG Market Neutral Fund and may be deemed, as of the date hereof, to be the beneficial owner of the Company's securities or derivative securities held by GLG Market Neutral Fund. GLG Partners Limited is the general partner of GLG Partners LP. GLG Partners, Inc. indirectly wholly owns GLG Partners Limited. The address of this shareholder is 390 Park Avenue, 20<sup>th</sup> Floor, New York, NY 10022. This information is based on the Form 3 and the Schedule 13G filed on January 15, 2009 by GLG Partners LP.
- (9)



## Edgar Filing: Guardian II Acquisition CORP - Form S-1

Includes 8,398,181 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 and includes warrants exercisable for 161,917 shares of Common Stock held by Highbridge International LLC, however pursuant to the terms of these warrants, such warrants cannot be exercised until such time as its holders would not beneficially own, after such exercise, more than 4.99% of the outstanding shares of Common Stock. The address of this shareholder is 9 West 57th Street, 27th Floor, New York, New York 10019. This information is based on the Schedule 13G/A filed on December 2, 2008 by Highbridge Capital Management, LLC.

**Table of Contents**

- (10) Pursuant to an agreement between the Company and Highbridge International LLC, Highbridge International LLC may not convert any of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 held by it to the extent that Highbridge International LLC would beneficially own, after such conversion, more than 9.99% of the Company's outstanding shares of Common Stock. The address of this shareholder is 9 West 57th Street, 27th Floor, New York, New York 10019. This information is based on the Schedule 13G filed on December 2, 2008 and the Schedule 13G/A filed on December 2, 2008 by Highbridge Capital Management, LLC.
- (11) Includes warrants exercisable for 161,917 shares of Common Stock held by Highbridge International LLC, however pursuant to the terms of these warrants, such warrants cannot be exercised until such time as its holders would not beneficially own, after such exercise, more than 4.99% of the outstanding shares of Common Stock. The address of this shareholder is 9 West 57th Street, 27th Floor, New York, New York 10019. This information is based on the Schedule 13G/A filed on December 2, 2008 by Highbridge Capital Management, LLC.
- (12) Includes 11,346,000 shares of Common Stock issuable upon the conversion of 12.50% Convertible Guaranteed Senior Notes due 2011 and includes warrants exercisable for 153,125 shares of Common Stock held by OrbiMed Advisors, LLC and OrbiMed Capital, LLC. The reporting persons hold the securities on behalf of other persons who have the right to receive, or the power to direct the receipt of dividends from, or proceeds from the sale of, such securities. No one such other person's interest in the securities whose ownership is reported here relates to more than five percent of the class. OrbiMed Advisors LLC and OrbiMed Capital LLC hold shares and share equivalents issuable from the Company's Convertible Guaranteed Senior Notes due 2011 and warrants on behalf of Caduceus Capital Master Fund Limited (1,074,000 Common Shares, 4,296,000 Convertible Notes, and 60,625 warrants), Caduceus Capital II, L.P. (976,500 Common Stock, 3,906,000 Convertible Notes, and 43,750 warrants), UBS Eucalyptus Fund, LLC (713,000 Common Stock, 2,852,000 Convertible Notes, and 43,750 warrants), PW Eucalyptus Fund, Ltd. (73,000 Common Stock, 292,000 Convertible Notes, and 5,000 warrants). The Convertible Guaranteed Senior Notes due 2011 and warrants may only be converted to the extent that the conversion would not cause any of the reporting persons to be the beneficial owners of greater than 9.99% of the outstanding shares of the Company's Common Stock. The address of the reporting person is 767 Third Avenue, 30<sup>th</sup> Floor, New York, New York 10017. This information is based on the Schedule 13G/A filed on December 11, 2008 by OrbiMed Advisors, LLC and OrbiMed Capital, LLC.
- (13) OrbiMed Advisors, LLC and OrbiMed Capital, LLC may not convert any of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 held by them or their warrants exercisable for 153,125 shares of Common Stock to the extent that the reporting persons would beneficially own, after such conversion, more than 9.99% of the Company's outstanding shares of Common Stock. The address of the reporting person is 767 Third Avenue, 30<sup>th</sup> Floor, New York, New York 10017. This information is based on the Schedule 13G/A filed on December 11, 2008 by OrbiMed Advisors, LLC and OrbiMed Capital, LLC.
- (14) Includes warrants exercisable for 153,125 shares of Common Stock held by OrbiMed Advisors, LLC and OrbiMed Capital, LLC. Such warrants may only be converted to the extent that the conversion would not cause any of the reporting persons to be the beneficial owners of greater than 9.99% of the outstanding shares of the Company's Common Stock. OrbiMed Advisors LLC and OrbiMed Capital LLC hold shares of Common Stock and warrants on behalf of Caduceus Capital Master Fund Limited (1,074,000 Common Shares and 60,625 warrants), Caduceus Capital II, L.P. (976,500 Common Stock and 43,750 warrants), UBS Eucalyptus Fund, LLC (713,000 Common Stock and 43,750 warrants), PW Eucalyptus Fund, Ltd. (73,000 Common Stock and 5,000 warrants). The address of the reporting person is 767 Third Avenue, 30<sup>th</sup> Floor, New York, New York 10017. This information is based on the Schedule 13G/A filed on December 11, 2008 by OrbiMed Advisors, LLC and OrbiMed Capital, LLC.
- (15) Includes 1,388,889 restricted shares directly held by Paul Royalty Fund Holdings II ( PRFH ) and indirectly held by Paul Royalty Fund II, LP ( PRF ), Paul Royalty Associates II, LP ( PRA ), Paul

**Table of Contents**

Royalty Management, LLC ( PRM ) and Paul Capital Advisors, LLC ( PCA ). PRFH directly owns 1,388,889 shares of Common Stock. Includes 1,818,189 shares of Common Stock issuable upon the conversion of the Company s 12.50% Convertible Guaranteed Senior Notes due 2011 and 500,000 shares of common stock issued to PRFH in connection with that certain First Amendment dated November 5, 2008 to the Revenue Interest Assignment Agreement by and between the Company, its wholly-owned subsidiary Guardian II Acquisition Corporation and PRFH (the RIAA Amendment ). PRF and PRA may be deemed to indirectly own 1,388,889 shares of common stock held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to indirectly own the shares because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Includes warrants exercisable for 288,019 shares of Common Stock held by PRFH. PRF and PRA may be deemed to own the warrants held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to own the warrants because PRM is the general partner of PRF and PRA. This information is based on the joint Schedule 13G filed on August 28, 2006 by PRFH.

- (16) Includes 1,388,889 restricted shares directly held by PRFH and indirectly held by PRF, PRA, PRM and PCA. PRFH directly owns 1,388,889 shares of Common Stock. Includes 500,000 shares of common stock issued to PRFH in connection with the RIAA Amendment. PRF and PRA may be deemed to indirectly own 1,388,889 shares of common stock held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to indirectly own the shares because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Includes warrants exercisable for 288,019 shares of Common Stock held by PRFH. PRF and PRA may be deemed to own the warrants held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to own the warrants because PRM is the general partner of PRF and PRA. This information is based on the joint Schedule 13G filed on August 28, 2006 by PRFH.
- (17) Includes 6,982,280 shares of Common Stock issuable upon the conversion of the Company s 5% Convertible Promissory Notes due in 2009. The notes are held for the benefit of Maverick Fund USA, Ltd., Maverick Fund II, Ltd. and Maverick Fund, L.D.C. (the Maverick Entities ). Maverick Capital, Ltd is a registered investment adviser under the Investment Advisers Act of 1940, as amended and acts as the investment manager for each of the Maverick Entities and has sole voting and dispositive power over the securities held by the Maverick Entities. The address of the reporting person is 300 Crescent Court, 18<sup>th</sup> Floor, Dallas, TX 72501. This information is based on the Company s January 28, 2009 amendment of its 5% Convertible Promissory Notes due in 2009.
- (18) The Maverick Entities hold the 2009 Notes subject to a beneficial ownership cap, such that the Maverick Entities cannot convert the 2009 Notes into 2011 notes or common stock to the extent that such conversion results in the Maverick Entities being beneficial owners of more than 9.99%.
- (19) Includes 6,691,352 shares of Common Stock issuable upon the conversion of the Company s 5% Convertible Promissory Notes due in 2009. The notes are held by BB BioVentures L.P., ( BB BioVentures ), by MPM BioVentures Parallel Fund, L.P. ( MPM Parallel ) and by MPM Asset Management Investors 1998 LLC ( MPM Investors ). BB BioVentures is under common control with MPM Parallel and MPM Investors. BAB BioVentures L.P. ( BAB BV ), BAB BioVentures NV and MPM BioVentures I LLC ( BioVentures LLC ) are the direct and indirect general partners of BB BioVentures. MPM BioVentures I L.P. ( BioVentures LP ) and BioVentures LLC are the direct and indirect general partners of MPM Parallel. The address of the reporting person is 200 Clarendon Street, 54<sup>th</sup> Floor, Boston, MA 02116. This information is based on the Company s January 28, 2009 amendment of its 5% Convertible Promissory Notes due in 2009.
- (20) Includes 2,283,636 shares of Common Stock issuable upon the conversion of the Company s 12.50% Convertible Guaranteed Senior Notes due 2011. The address of the reporting person is 50 Monument Road, Suite 300, Bala Cynwyd, PA 19004. This information is based on the Schedule 13G filed on December 2, 2008 by Radcliffe SPC, Ltd. and Radcliffe Capital Management, LP.

**Table of Contents**

- (21) The address of the reporting person is 50 Monument Road, Suite 300, Bala Cynwyd, PA 19004. This information is based on the Schedule 13G filed on December 2, 2008 by Radcliffe SPC, Ltd. and Radcliffe Capital Management, LP.
- (22) Includes 2,000,000 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011. Visium Asset Management, LP has indirect beneficial ownership as the investment manager of pooled investment vehicles. The address of this shareholder is 950 Third Avenue 29 Floor, New York, NY 10022. This information is based on the Schedule 13F filed on November 7, 2008 and the Schedule 13G filed on December 8, 2008 by Visium Asset Management, LP.
- (23) Pursuant to an agreement between the Company and Visium Asset Management, LP, Visium Asset Management, LP may not convert any of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 held by it to the extent that after such conversion the reporting persons would beneficially own greater than 9.99% of the outstanding shares of the Company's Common Stock. Visium Asset Management, LP has indirect beneficial ownership as the investment manager of pooled investment vehicles. The address of this shareholder is 950 Third Avenue 29 Floor, New York, NY 10022. This information is based on the Schedule 13F filed on November 7, 2008 and the Schedule 13G filed on December 8, 2008 by Visium Asset Management, LP.
- (24) Visium Asset Management, LP has indirect beneficial ownership as the investment manager of pooled investment vehicles. The address of this shareholder is 950 Third Avenue 29 Floor, New York, NY 10022. This information is based on the Schedule 13F filed on November 7, 2008 and the Schedule 13G filed on December 8, 2008 by Visium Asset Management, LP.
- (25) Includes 5,307,272 shares of Common Stock issuable upon the conversion of Company's 12.50% Convertible Guaranteed Senior Notes due 2011. The address of this shareholder is 1001 Tahoe Blvd., Incline Village, NV 89451. This information is based on the Schedule 13F filed on February 5, 2009 by Zazove Associates, LLC.
- (26) The address of this shareholder is 1001 Tahoe Blvd., Incline Village, NV 89451. This information is based on the Schedule 13F filed on February 5, 2009 by Zazove Associates, LLC.
- (27) Includes (i) 1,937 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (28) Includes (i) 13,947 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 29,328 restricted shares.
- (29) Includes (i) 10,770 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (30) Includes 1,388,889 restricted shares directly held by PRFH and indirectly held by PRF, PRA, PRM and PCA. PRFH directly owns 1,388,889 shares of Common Stock. Includes 1,818,189 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 and 500,000 shares of common stock issued to PRFH in connection with the RIAA Amendment. PRF and PRA may be deemed to indirectly own 1,388,889 shares of common stock held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to indirectly own the shares because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Includes warrants exercisable for 288,019 shares of Common Stock held by PRFH. PRF and PRA may be deemed to own the warrants held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to own the warrants because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Mr. Leone, a partner of Paul Capital Healthcare, is the designee of PRF to the Company's Board of Directors. Includes (i) 781 shares of common stock, which shares are

issuable upon

---

**Table of Contents**

the exercise of vested options or options that are to become vested within 60 days following February 1, 2009, and (ii) 600 restricted shares.

- (31) Includes 1,388,889 restricted shares directly held by PRFH and indirectly held by PRF, PRA, PRM and PCA. PRFH directly owns 1,388,889 shares of Common Stock. Includes 500,000 shares of common stock issued to PRFH in connection with the RIAA Amendment. PRF and PRA may be deemed to indirectly own 1,388,889 shares of common stock held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to indirectly own the shares because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Includes warrants exercisable for 288,019 shares of Common Stock held by PRFH. PRF and PRA may be deemed to own the warrants held by PRFH because PRF and PRA are the general partners of PRFH. PRM may be deemed to own the warrants because PRM is the general partner of PRF and PRA. As manager of PRA, PCA exercises voting and dispositive power over investments held by PRA. Mr. Leone, a partner of Paul Capital Healthcare, is the designee of PRF to the Company's Board of Directors. Includes (i) 781 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009, and (ii) 600 restricted shares.
- (32) Includes (i) 47,716 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 11,710 restricted shares.
- (33) Includes (i) 1,937 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (34) Includes (i) 338,788 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 9,073 restricted shares.
- (35) Includes (i) 9,376 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (36) Includes (i) 17,843 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (37) Includes (i) 18,907 shares of common stock, which shares are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009 and (ii) 450 restricted shares.
- (38) Includes (i) 462,302 shares of common stock that are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009, (ii) 53,411 restricted shares held by officers and directors, (iii) warrants exercisable for 288,019 shares of common stock held by PRFH, (iv) 1,388,889 restricted shares held by PRFH, (v) 1,818,189 shares of Common Stock issuable upon the conversion of the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 issued to PRFH in connection with the RIAA Amendment, and (vi) 500,000 shares of common stock issued to PRFH in connection with the RIAA Amendment.
- (39) Includes (i) 462,302 shares of common stock that are issuable upon the exercise of vested options or options that are to become vested within 60 days following February 1, 2009, (ii) 53,411 restricted shares held by officers and directors, (iii) warrants exercisable for 288,019 shares of common stock held by PRFH, (iv) 1,388,889 restricted shares held by PRFH, and (v) 500,000 shares of common stock issued to PRFH in connection with the RIAA Amendment.



**Table of Contents****SELLING SECURITY HOLDERS**

We issued the 2009 Notes in a private placement in connection with our merger with Genesoft in February 2004 pursuant to the terms of the Note Purchase and Exchange Agreement dated as of November 17, 2003. On January 28, 2008, we entered into an amendment to the Note Purchase and Exchange Agreement with the holders of approximately \$16.8 million of the \$17 million principal amount of our outstanding 5% Convertible Promissory Notes due 2009 to extend the maturity date until December 1, 2009, lower the price at which the 2009 Notes are convertible into shares of the Company's common stock to \$1.10 and provide that the 2009 notes may be convertible into the Company's 2011 notes at the option of the holder. The holders of the 2009 notes are the selling security holders identified in the table below.

Selling securityholders, including, to the extent permitted, their transferees, pledges or donees or their successors, may use this prospectus to offer and sell the 2011 notes and related guarantees and the shares of our common stock issuable upon conversion of the 2011 notes. We have prepared the table below based on information received from the selling securityholders on or prior to February 9, 2009.

Except as otherwise indicated below, to our knowledge, no selling securityholder nor any of its affiliates has held any position or office with, been employed by or otherwise has had any material relationship with us or our affiliates during the three years prior to the date of this prospectus.

Our registration of the 2011 notes, related note guarantees and the shares of our common stock that may be issuable upon conversion of the 2011 notes does not mean that the selling securityholders identified below will sell all or any of these securities. In addition, the selling securityholders may have sold, transferred or disposed of all or a portion of their 2011 notes since the date on which they provided the information regarding their holdings in transactions exempt from the registration requirements of the Securities Act. Information concerning the selling securityholders may change from time to time and any changed information will be provided in supplements to or amendments of this prospectus, if and when necessary.

| <b>Selling Securityholder</b>                       | <b>Principal Amount of 2011 Notes Owned Before the Offering That May Be Sold (a)</b> | <b>Principal Amount of 2011 Notes Owned After Offering (b)</b> | <b>% of 2011 Notes Owned After Offering (b)</b> | <b>Shares of Common Stock Owned Before the Offering That May Be Sold (a)(c)</b> | <b>Shares of Common Stock Owned After the Offering (d)</b> | <b>% of Common Stock Owned After Offering (d)</b> |
|---|--|--|---|---|--|---|
| BB BioVentures LP (1)(2)                            | \$ 8,535,696   | 0  | *   | 9,155,425   | 0  | *   |
| MPM Bioventures Parallel Fund L.P. (1)(3)           | \$ 1,040,938   | 0  | *   | 1,116,515   | 0  | *   |
| MPM Asset Management Investors 1998 LLC (1)(4)      | \$ 111,413   | 0  | *   | 119,502   | 0  | *   |
| Maverick Fund II, Ltd. (5)(6)                       | \$ 1,135,608   | 0  | *   | 1,218,058   | 0  | *   |
| Maverick Fund USA, Ltd. (5)(7)                      | \$ 2,791,842   | 0  | *   | 2,994,542   | 0  | *   |
| Maverick Fund LDC (5)(8)                            | \$ 6,181,816   | 0  | *   | 6,630,644   | 0  | *   |
| William J. Rutter Revocable Trust U/A/D 4/11/02 (9) | \$ 1,347,902   | 0  | *   | 1,445,766   | 0  | *   |
| William H. Rutter (10)                              | \$ 421,219   | 0  | *   | 451,802   | 0  | *   |
| Cynthia S. Rutter (11)                              | \$ 421,219   | 0  | *   | 451,802   | 0  | *   |
| David B. Singer (5)(12)                             | \$ 168,488   | 0  | *   | 180,721   | 0  | *   |

Notes:

\* Less than 1%

(a) Assumes conversion of the full amount of 2009 notes held by the selling securityholder into 2011 notes in the principal amount of the 2009 notes plus accrued interest.



- (b) Assumes all of the 2011 notes to be registered on this registration statement are sold in the offering by the selling securityholders.

---

**Table of Contents**

- (c) Assumes conversion of the full amount of 2011 notes to be registered on this registration statement at the rate of 909.0909 shares per \$1,000 principal amount of 2011 notes (equal to a conversion price of \$1.10 per share). The conversion rate and the number of shares of common stock issuable upon conversion of the notes may adjust under circumstances described under Description of notes Conversion rights. Accordingly, the number of shares of our common stock issuable upon conversion of the notes may increase or decrease from time to time.
- (d) Assumes that the selling securityholder has sold all the shares of our common stock shown as being issuable upon the assumed conversion of notes listed next to its name and represents additional shares of our common stock beneficially owned before the offering.
- (1) Luke Evnin, manager of BB BioVentures LP, MPM Bioventures Parallel Fund, L.P. and MPM Asset Management Investors 1998 LLC, was a director of the Company until March 2006.
- (2) Represents 7,536,789 shares issuable upon the conversion of the 2011 notes plus an additional 1,618,636 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (3) Represents 919,121 shares issuable upon the conversion of the 2011 notes plus and additional 197,395 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (4) Represents 98,374 shares issuable upon the conversion of the 2011 notes plus and additional 21,127 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (5) Maverick Fund II, Ltd., Maverick Fund USA, Ltd. and Maverick Fund, L.D.C. (each a Maverick Entity and, together, the Maverick Entities ) hold the 2009 Notes subject to a beneficial ownership cap, such that the Maverick Entities cannot convert the 2009 Notes into 2011 notes or common stock to the extent that such conversion results in the Maverick Entities being beneficial owners of more than 9.99%. Accordingly, the securities shown being registered and offered by the Maverick Entities reflect the full amount of 2011 notes and shares issuable on conversion of the 2011 notes up to 9.99% threshold.
- David Singer, a director of Oscient until March 2006 and a limited partner and executive of Maverick Capital, Ltd., separately holds 2009 Notes and is one of the selling securityholders.
- (6) Represents 1,002,711 shares issuable upon the conversion of the 2011 notes plus and additional 215,347 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (7) Represents 2,465,121 shares issuable upon the conversion of the 2011 notes plus and additional 529,421 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (8) Represents 5,458,377 shares issuable upon the conversion of the 2011 notes plus and additional 1,172,266 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

- (9) Represents 1,190,161 shares issuable upon the conversion of the 2011 notes plus and additional 255,605 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (10) Represents 371,925 shares issuable upon the conversion of the 2011 notes plus and additional 79,876 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (11) Represents 371,925 shares issuable upon the conversion of the 2011 notes plus and additional 79,876 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.
- (12) Represents 148,770 shares issuable upon the conversion of the 2011 notes plus and additional 31,951 shares which may be sold if the Company elects under the voluntary conversion terms of the 2011 notes to make payments of additional interest in common shares instead of cash.

---

**Table of Contents**

**DESCRIPTION OF THE 2011 NOTES**

The 12.50% Convertible Guaranteed Senior Notes Due 2011 being offered for re-sale under this prospectus will be issued under the indenture dated as of November 25, 2008 by and among Oscient, Guardian II and U.S. Bank National Association, as trustee, which we refer to as the trustee. The terms of the 12.50% Convertible Guaranteed Senior Notes Due 2011 include those expressly set forth in the indenture and those made part of the indenture by reference to the Trust Indenture Act of 1939, as amended, which we refer to as the Trust Indenture Act.

This description of provisions of the 12.50% Convertible Guaranteed Senior Notes Due 2011 is not complete and is subject to, and qualified in its entirety by reference to, the 12.50% Convertible Guaranteed Senior Notes Due 2011 and the indenture. We urge you to read the 12.50% Convertible Guaranteed Senior Notes Due 2011 and indenture because it will define your rights as a holder of the 12.50% Convertible Guaranteed Senior Notes Due 2011. You may request a copy of the indenture from the trustee.

For purposes of this description, references to Oscient Pharmaceuticals, we, our and us refer only to Oscient Pharmaceuticals Corporation and not to any of its subsidiaries. References to Guardian II refer to our wholly owned subsidiary Guardian II Acquisition Corporation and references to the 2011 notes refers to the 12.50% Convertible Guaranteed Senior Notes Due 2011 being offered for re-sale under this prospectus.

**General**

The selling security holders are offering for sale up to up to \$22,156,142 in principal amount of 2011 notes and the related note guarantees as described herein.

The 2011 notes :

are Oscient's unsecured obligations;

are being issued under the same indenture as the aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 which were issued in our November 2008 exchange offer;

are guaranteed by our subsidiary Guardian II and this guarantee is secured by a second priority lien on substantially all of the assets of Guardian II. The second priority lien is subject to the first priority lien on substantially all of the assets of Guardian II which is held by PRF and secures Guardian II's indebtedness to PRF under the \$20.0 million aggregate principal amount 12% senior secured note due August 2010 and the interest accrued to date thereon (the Paul Capital Note) and our and Guardian II's payment obligations to PRF under the revenue interests assignment agreement described herein. See Risk Factors Risks related to the Notes The value of the guarantee and the collateral securing the 2011 notes may not be sufficient to satisfy obligations under the 2011 notes. ;

are convertible, at the option of the holder, at anytime on or prior to maturity, into shares of our common stock at an initial conversion rate of 909.0909 shares per \$1,000 principal amount of 2011 notes (equal to a conversion price of approximately \$1.10 per share). (see Conversion Rights and Automatic conversion );

mature on January 15, 2011, unless earlier converted or repurchased. See Risk Factors Risks related to the Notes The value of the guarantee and the collateral securing the 2011 notes may not be sufficient to satisfy obligations under the 2011 notes. ;

will accrue interest at a rate of 12.50% per annum payable on each April 15 and October 15 of each year, commencing on April 15, 2009, except as set forth under Interest. Interest will be paid, at our election, in cash or in kind by increasing the principal amount of the 2011 notes or by issuing additional 2011 notes ( PIK interest );



---

**Table of Contents**

will be issued in denominations of \$1,000 and integral multiples of \$1,000;

are represented by one or more registered notes in global form, but in certain limited circumstances may be represented by notes in definitive form (see Form, denomination and registration and Book-entry, delivery and form );

are redeemable by us for cash, at our option, in whole or in part, beginning on October 15, 2010 (see Optional redemption );

are subject to repurchase by us upon a fundamental change (as defined below);

provide for an increase in the conversion rate for 2011 notes surrendered for conversion in connection with certain fundamental changes, as described under Conversion rate adjustment on a fundamental change. ; and

We may also issue additional new notes under the indenture that rank equally with 2011 notes being offered hereunder and the 12.50% Convertible Guaranteed Senior Notes due 2011 issued under the indenture in our November 2008 exchange offer up to a combined maximum aggregate principal amount of \$140,000,000. Any such additional new notes that we issue may be registered or unregistered.

The registered holder of a 2011 note will be treated as the owner of it for all purposes, including, without limitation, for purposes of determining to whom we will send any notice required to be sent to holders of the 2011 notes pursuant to the 2011 notes indenture.

The indenture governing the 2011 notes provides that we may not incur additional indebtedness in excess of \$50 million ( Permitted Indebtedness ) from the earlier of (i) the date that is one year from the date on which our common stock has traded at a price which exceeds the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period and (ii) the first anniversary of the maturity date of the 2011 notes; provided that, any indebtedness incurred to finance new product acquisition or in connection with any refinancing of Permitted Indebtedness, or certain existing indebtedness shall not be counted toward the aforementioned limit. The 2011 notes indenture otherwise does not limit the amount or kind of debt that may be incurred by us or any of our subsidiaries.

Other than restriction on the incurrence of additional indebtedness described above and as described under Repurchase of the 2011 notes at the option of holders upon a fundamental change and Consolidation, merger and sale of assets below, the 2011 notes indenture does not contain any covenants or other provisions which may afford holders of the 2011 notes protection in the event of a highly leveraged transaction involving us. We may not reissue a 2011 note that has matured or been converted, repurchased by us at the option of a holder, redeemed or otherwise canceled.

**Payments on the 2011 notes; paying agent and registrar**

We will pay principal and cash interest, if any, on the 2011 notes at the office or agency designated by us in the Borough of Manhattan, The City of New York. We have initially designated U.S. Bank National Association as our paying agent and registrar and its agency in New York, New York as a place where 2011 notes may be presented for payment or for registration of transfer. We may, however, change the paying agent or registrar without prior notice to the holders of the 2011 notes, and we may act as paying agent or registrar.

We will pay principal and cash interest, if any, on 2011 notes in global form registered in the name of or held by The Depository Trust Company ( DTC ) or its nominee in immediately available funds to DTC or its nominee, as the case may be, as the registered holder of such global note.

---

**Table of Contents**

**Interest**

The 2011 notes accrue interest at a rate of 12.50% per year from the date of issuance. We may elect to pay interest on the 2011 notes in cash or in kind by increasing the principal amount of the 2011 notes or by issuing additional 2011 notes ( PIK interest ) in an amount equal to the amount of PIK interest for the applicable payment period to the holders of the 2011 notes on the relevant record date (in integral multiples of \$1,000). Interest on the 2011 notes is payable in cash or in PIK interest semi-annually in arrears on April 15 and October 15 of each year, beginning on April 15, 2009, to record holders at the close of business on the preceding April 1 and October 1, respectively, except the final interest payment date will be January 15, 2011, provided that:

interest payable upon redemption will be paid to the person to whom principal is payable, unless the redemption date is an interest payment date, in which case interest shall be paid to the record holder on the relevant record date; and

as set forth in the next sentence.

If you convert your 2011 notes into common stock during the period after any record date but prior to the next interest payment date we will not be required to pay interest on the interest payment date if the 2011 notes have been called for redemption on a redemption date that occurs during this period, but accrued and unpaid interest on such 2011 notes will be paid on the redemption date.

Interest is computed on the basis of a 360-day year comprised of twelve 30-day months. We will not be required to make any payment on the 2011 notes due on any day which is not a business day until the next succeeding business day. The payment made on the next succeeding business day will be treated as though it were paid on the original due date and no interest will accrue on the payment for the additional period of time.

We must elect the form of interest payment for the 2011 notes with respect to each interest period by delivering a notice to the trustee prior to the beginning of each interest period. The trustee shall promptly deliver a corresponding notice to the holders. In the absence of such an election for any interest period, interest on the 2011 notes shall be payable according to the election for the previous interest period. Interest for the first interest period commencing on the original issue date shall be payable in PIK interest. Notwithstanding anything to the contrary, the payment of accrued interest in connection with any redemption of 2011 notes as described under Optional redemption or Repurchase of the 2011 notes at the option of holders upon a fundamental change shall be made solely in cash.

If we elect to pay PIK interest on the 2011 notes such PIK interest will be payable (x) with respect to 2011 notes represented by one or more global notes registered in the name of, or held by, The Depository Trust Company ( DTC ) or its nominee on the relevant record date, by increasing the principal amount of the outstanding global 2011 notes by an amount equal to the amount of PIK interest for the applicable interest period (or, if necessary, pursuant to the requirements of DTC, to authenticate new global 2011 notes executed by us with such increased principal amounts) and (y) with respect to 2011 notes represented by certificated notes, by issuing PIK notes in certificated form in an aggregate principal amount equal to the amount of PIK interest for the applicable period, in the case of each of (x) and (y) in integral multiples of \$1,000 (with fractional interest paid in cash) and the trustee will, at our request, authenticate and deliver such PIK notes in certificated form for original issuance to the holders on the relevant record date, as shown by the records of the register of holders. Following an increase in the principal amount of the outstanding global 2011 notes as a result of a PIK interest payment, the global 2011 notes will bear interest on such increased principal amount from and after the date of such PIK interest payment. Any PIK notes issued in certificated form will be dated as of the applicable interest payment date and will bear interest of 12.50% from and after such date. All 12.50% notes due 2011 issued pursuant to a PIK interest payment will be governed by, and subject to the terms, provisions and conditions of, the indenture and shall have the same rights and benefits as the 2011 notes issued on the original issue date, except as noted in the prior sentence. Any certificated PIK notes will be issued with the description PIK on the face of such PIK

## **Table of Contents**

note. In connection with the payment of PIK interest in respect of the 2011 notes, we are entitled to, without the consent of the holders, increase the outstanding principal amount of the 2011 notes or issue additional 2011 notes (the PIK notes ) under the indenture on the same terms and conditions as the 2011 notes offered hereby.

Unless the context requires otherwise, references to notes for all purposes of the indenture and this Description of the 2011 Notes section include any PIK notes that are actually issued, and references to principal amount of the notes includes any increase in the outstanding principal amount of the notes as a result of a PIK interest payment.

### **Transfer and exchange**

You may transfer or exchange 2011 notes at the office of the registrar in accordance with the 2011 notes indenture. The registrar and the trustee may require a holder, among other things, to furnish appropriate endorsements and transfer documents. No service charge will be imposed by us, the trustee or the registrar for any registration of transfer or exchange of 2011 notes, but we may require a holder to pay a sum sufficient to cover any transfer tax or other similar governmental charge required by law or permitted by the 2011 notes indenture. We are not required to exchange or register the transfer of:

any 2011 note or portion thereof selected for redemption;

any 2011 note or portion thereof surrendered for conversion; or

any 2011 note or portion thereof surrendered for repurchase but not withdrawn in connection with a repurchase date.

### **Secured Guarantee**

The 2011 notes are guaranteed by our subsidiary Guardian II and this guarantee is secured by a second priority lien on substantially all of the assets of Guardian II. The second priority lien is subject to the first priority lien on substantially all of the assets of Guardian II which is held by Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners, or PRF. Guardian II's assets include certain license rights to sell ANTARA capsules in the U.S. and the associated intellectual property rights, ANTARA inventory and the accounts receivable from sales of ANTARA.

### **Ranking**

The 2011 notes are:

unsecured obligations of Oscient;

guaranteed by our subsidiary Guardian II and this guarantee will be secured by a second priority lien on substantially all of the assets of Guardian II;

ranked equally in right of payment with existing 12.50% Convertible Guaranteed Senior Notes due 2011 which is currently approximately \$87.2 million in principal amount;

ranked equally in right of payment with all existing and future senior unsecured indebtedness of Oscient but, to the extent of the value of the second priority lien on substantially all of the assets of our subsidiary Guardian II, effectively senior to all of the Oscient's existing and future unsecured senior indebtedness including, our 5% Convertible Promissory Notes due 2009;



effectively junior in right of payment to Guardian II's indebtedness to Paul Royalty Fund Holdings LP ( PRF ) under the note we issued to PRF and our and Guardian II's payment obligations to PRF under the revenue interests assignment agreement as described below; and

---

**Table of Contents**

ranked senior in right of payment to any of our future indebtedness that by its terms is junior or subordinated in right of payment to the 2011 notes.

Our subsidiary Guardian II incurred debt and other obligations in connection with the acquisition of the U.S. rights to ANTARA, including \$20 million of debt payable to PRF in August 2010 under the note we issued to PRF (the Paul Capital Note ) and obligations under the revenue interests assignment agreement pursuant to which we sold to PRF the right to receive specified royalties on Oscient's net sales in the U.S. (and the net sales of its affiliates and licensees) of the ANTARA products and FACTIVE tablets until December 31, 2016. The royalty payable to PRF on net sales of ANTARA and FACTIVE are tiered as follows: 9% for the first \$75 million in annual net revenues, 6% for annual net revenues in excess of \$75M, but less than \$150 million, and 2% for annual net revenues which exceed \$150 million. Once the cumulative royalty payments to PRF exceed \$100 million, the royalties become nominal. We have the option under the Paul Capital Note to pay 50% of the interest due for each applicable interest payment period in-kind by increasing the aggregate principal amount of the Paul Capital Note. As of September 30, 2008, we have accrued \$2,675,250 of additional principal under the Paul Capital Note as a result of payment in-kind interest.

Guardian II granted PRF a security interest in substantially all of its assets to secure its obligations to PRF. Guardian II's assets include certain license rights to sell ANTARA capsules in the U.S. and the associated intellectual property rights, and the ANTARA inventory and accounts receivables. Under the terms of the agreements with PRF, we are also obligated to maintain a portion of our consolidated cash in an account in the name of Guardian II.

Guardian II's assets include certain license rights to sell ANTARA capsules in the U.S. and the associated intellectual property rights, and the ANTARA inventory and accounts receivables. Under the terms of the agreements with PRF, we are also obligated to maintain a portion of our consolidated cash in an account in the name of Guardian II. Guardian II's other indebtedness, in addition to the Paul Capital Note and obligations under the revenue interests assignment agreement discussed above, consists of trade payables related to ANTARA inventories.

On November 5, 2008 we entered into a first amendment (the Amendment ) to the revenue interests assignment agreement.

The Amendment provides that PRF consented to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II's guarantee of the notes that will be issued in the Exchange Offer. Guardian II granted a first priority security interest to PRF in 2006 in substantially all of its assets in order to secure the obligations of us and Guardian II under the revenue interests assignment agreement and the note purchase agreement dated July 21, 2006.

Under the terms of the Amendment, in the event that the sum of the net sales of ANTARA and FACTIVE in the U.S. and the gross margin received by us from sales of FACTIVE within its territory outside of the U.S. (for which the definition of Net Revenues has been expanded to include in the Amendment) is less than 85% of certain specified annual sales thresholds, then PRF will be entitled to a (i) 3% increase in the applicable royalty percentage payable on the first \$75 million of sales of such products in the applicable year and (ii) 2% increase in the applicable royalty percentage payable on net sales of such products in excess of \$75 million and less than \$150 million in the applicable year. The specified sales thresholds are \$115 million in 2009, \$135 million in 2010, \$150 million in 2011 and \$175 million thereafter through the term. Furthermore, the Amendment provides that in the event that we fail to achieve the specified sales threshold in any applicable year, the increased applicable royalty percentage shall also be payable on the net sales of any future drug products acquired or in-licensed by the Company or its subsidiaries. The increase in the applicable percentage payable on net sales shall be limited to a maximum payment to PRF of \$2.25 million per year and \$15 million during the term of the Agreement, and in no event shall such payment exceed the amount which PRF would have received in the applicable year had the specified sales threshold for that year been achieved.

---

## **Table of Contents**

The Amendment also provides that in the event that we or our subsidiaries acquire or in-license additional drug products, the Company shall make a one-time milestone payment to PRF of \$1.25 million on the second anniversary of our first commercial sale of such product.

Under the terms of the Amendment, in the event that PRF and we determine that the fair market value of the collateral in which PRF has been granted a security interest by Guardian II is less than the Put/Call Price, we would elect, in its sole discretion, to either grant PRF a security interest in 25% of each additional drug product acquired or in-licensed by us or our subsidiaries, or pay PRF \$1.5 million on the second year anniversary of the Company's first commercial sale of each such product.

The Amendment also provides that any acceleration or failure to pay the notes to be issued in the exchange offer shall be considered a Put Event.

We issued to PRF (i) a \$2.0 million aggregate principal amount note which will be substantially identical to the notes issued in the exchange offer and (ii) 500,000 shares of our common stock. We also granted certain registration rights to PRF with respect to the note and the shares. Additionally, the Company amended the exercise price of the common stock purchase warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of our common stock to be equal to \$0.45, the closing price of our Common Stock on the NASDAQ Global Market on the date immediately preceding the closing of the exchange offer.

The cash and other assets of Guardian II, including the ANTARA assets, may not be available to holders of the 2011 notes in the event of any liquidation, dissolution, bankruptcy or other similar proceedings. The 2011 notes will be effectively subordinated to Guardian II's obligations to PRF. In the event of our bankruptcy, liquidation, reorganization or other winding up, Guardian II's assets will be available to pay obligations on the 2011 notes only after all obligations to PRF have been repaid in full from such assets. See **Risk Factors** Your right to recover amounts under the second priority lien will be junior to amounts recovered in respect of the first priority liens and rank equally with the outstanding \$85M of existing 12.50% Convertible Guaranteed Senior Notes Due 2011. Additionally, your rights to recover amounts as a second priority lien holder will rank equally and be without preference to the holders of our existing 12.50% Convertible Guaranteed Senior Notes Due 2011 which were issued in November 2008. We advise you that there may not be sufficient assets remaining to pay amounts due on any or all the 2011 notes then outstanding. See **Risk Factors** Risks related to the Notes The value of the guarantee and the collateral securing the 2011 notes may not be sufficient to satisfy obligations under the 2011 notes and **Risk Factors** Lupin Limited's and Orchid Healthcare's Paragraph IV Certifications under the Hatch-Waxman Act related to ANTARA and FACTIVE respectively could have a material adverse effect on our financial condition and results of operations, as it could result in the introduction of a generic product prior to the expiration of the patents covering ANTARA and FACTIVE, as well as in significant legal expenses and diversion of management time.

We are obligated to pay reasonable compensation to the trustee and to indemnify the trustee against certain losses, liabilities or expenses incurred by the trustee in connection with its duties relating to the 2011 notes. The trustee's claims for these payments will generally be senior to those of holders of 2011 notes in respect of all funds collected or held by the trustee.

As of September 30, 2008, we had approximately \$310.9 million of indebtedness outstanding (including accrued interest and excluding unamortized bond discount of \$36.9 million).

### **Security Agreements and Intercreditor Agreement**

Guardian II and PRF entered into a security agreement in August 2006 under which Guardian II granted to PRF a senior security interest in and to substantially all assets owned by Guardian II (the **First Priority Lien**) in order to secure our and Guardian II's payment obligations (the **First Lien Obligations**) to PRF under the Revenue Interests Assignment Agreement and Guardian II's obligations of payment under the Paul Capital Note.

---

**Table of Contents**

Guardian II and the trustee, in its capacity as collateral agent for the holders of the 12.50% Convertible Guaranteed Senior Notes Due 2011 issued in our November exchange offer, entered into a Security Agreement under which Guardian II granted to the trustee a second priority security interest in and to substantially all assets owned by Guardian II (the *Second Priority Lien*) in order to secure Guardian II's guarantee of our obligations with respect to the 12.50% Convertible Guaranteed Senior Notes Due 2011 issued in the exchange offer and the additional 2011 notes that may be issued under the indenture, which includes the 2011 notes being offered hereunder (the *Second Lien Obligations*).

The relative rights of PRF (the *First Lien Holder*) and the trustee, as collateral agent for the holders of 2011 notes (the *Second Lien Agent*), Oscient, Guardian II, the First Lien Holder and the Second Lien Agent are governed by an intercreditor agreement (the *Intercreditor Agreement*). The indenture governing the 2011 notes provides that each holder of notes issued thereunder, by accepting a 2011 note, shall be deemed to have agreed to and accepted the terms and conditions of the Intercreditor Agreement.

The following description is a summary of certain provisions, among others, contained in the Intercreditor Agreement that will relate to the rights and obligations of the First Lien Holder and the Second Lien Agent. It does not restate the Intercreditor Agreement in its entirety nor does it describe provisions relating to the rights and obligations of other holders of our indebtedness. As such, we urge you to read that document because it, and not the discussion that follows, defines certain rights of the holders of the 2011 notes.

*Ranking and Priority*

Pursuant to the terms of the Intercreditor Agreement, the Second Priority Lien in favor of the trustee will be junior in ranking to the First Priority Lien in favor of PRF.

The ranking and priority of our and Guardian II's debt obligations to the holders of 2011 notes under the 2011 notes indenture (as opposed to security claims) will not be regulated or affected by the Intercreditor Agreement.

*Limitations on Second Lien Obligations*

The Second Lien Obligations (other than Second Lien Obligations owned or controlled by the First Lien Holder or its affiliates) will not exceed \$140,000,000 principal amount, plus any interest and fees, payable by us or Guardian II in connection with the Second Lien Obligations (the *Second Lien Cap*). We currently have outstanding approximately \$87.2 million of 12.50% Convertible Guaranteed Senior Notes Due 2011. In the event that we or Guardian II incur obligations in excess of the Second Lien Cap, such obligations would not have the benefit of the Second Priority Lien. See *Risk Factors - Risks Related to the Notes*. We are permitted to incur additional indebtedness which will be secured by the second priority lien and is on parity with the 2011 notes.

*Enforcement Action*

Prior to the date the First Priority Lien is extinguished, neither the trustee nor the holders of the 2011 notes may, without the prior written consent of the First Lien Holder, take any action to enforce the Second Priority Lien. Even if an event of default under the 2011 notes indenture has occurred and the 2011 notes have been accelerated, the trustee is not permitted to enforce the Second Priority Lien until the First Lien Obligations are discharged, but the trustee and any holder of the 2011 notes may:

- (a) file a claim or statement of interest with respect to the Second Lien Obligations in any insolvency proceeding commenced by or against us or Guardian II;

---

**Table of Contents**

- (b) take any action not adverse to the priority status of the First Lien Obligations or the rights of the First Lien Holder to exercise remedies thereof in order to create, perfect, preserve or protect (but not enforce) its rights in the collateral securing the Second Priority Lien;
- (c) file any necessary responsive or defensive pleadings in opposition to any motion, claim, adversary proceeding or other pleading made by any person objecting to or seeking the disallowance of the claims of the holders of the 2011 notes, including any claims secured by the collateral;
- (d) vote on any plan of reorganization, file any proof of claim, initiate or file claims for fraud or breach of representations and warranties, provided that in no event shall the Second Lien Agent or the holders of the 2011 notes vote on any plan of reorganization that does not recognize and give effect to the rights and the relative priorities and provisions of the Intercreditor Agreement; or
- (e) join (but not exercise any control with respect to) any judicial foreclosure proceeding or other judicial lien enforcement proceeding with respect to the collateral initiated by the First Lien Holder solely to the extent necessary to protect the collateral of the Second Lien Agent and the holders of the 2011 notes and to the extent that such action could not reasonably be expected, in any material respect, to restrain, hinder, limit, delay for any material period or otherwise interfere with enforcement action of the First Lien Holder.

See **Risk Factors Risks Related to the Notes** The intercreditor agreement will substantially limit the rights of the holders of the 2011 notes with respect to the collateral securing the 2011 notes and holders of 2011 notes will not control decisions regarding collateral.

After the payment of claims of the First Lien Holder, the trustee in accordance with the provisions of the 2011 notes indenture will distribute any remaining cash proceeds (after payment of the costs of enforcement and collateral administration and any other amounts owed to the trustee) of the collateral received by it for the ratable benefit of the holders of the 2011 notes. The proceeds from the sale of the collateral remaining after the satisfaction of all First Priority Lien claims may not be sufficient to satisfy the obligations owed to the holders of the 2011 notes. See **Risk Factors Risks Related to the Notes** The value of the guarantee and the collateral securing the 2011 notes may not be sufficient to satisfy obligations under the 2011 notes.

*Turnover*

So long as the discharge of First Lien Obligations has not occurred, whether or not any insolvency proceeding has been commenced by or against Oscient or Guardian II, any collateral or proceeds thereof received by the Second Lien Agent or any holders of the 2011 notes relating to the collateral, including any enforcement action relating to the collateral, will be segregated and held in trust and immediately paid over to the First Lien Holder in the same form as received, with any necessary endorsements or as a court of competent jurisdiction may otherwise direct. The First Lien Holder is authorized to make any such endorsements as agent for the Second Lien Agent or any such holders of the 2011 notes. This authorization is coupled with an interest and is irrevocable until the discharge of First Lien Obligations.

*Subordination*

Notwithstanding the date, time, method, manner or order of recognition, creation, grant, attachment or perfection (including, without limitation, the order of filing or recordation of any mortgage, financing statement or other document or notice in any jurisdiction or under any applicable law) of any liens securing the Second Lien Obligations granted on the collateral or of any liens securing the First Lien Obligations granted on the collateral and notwithstanding any provision of the Uniform Commercial Code or any other applicable law or the provisions of the First Lien Documents (as defined below under the heading **Control** ) or the Second Lien Documents, or any defect or deficiencies in, or failure to perfect, the liens securing the First Lien Obligations or

---

**Table of Contents**

any other circumstance whatsoever (including whether or not any liens securing any First Lien Obligations are subordinated to any lien securing any other obligation of Guardian II or Oscient, or any other person) each of the Second Lien Agent, on behalf of itself and the holders of the 2011 notes, and the First Lien Holder hereby agrees that:

- (i) all liens on the Collateral granted under or pursuant to the First Lien Documents in favor of the First Lien Holder or any agent or trustee therefor securing the First Lien Principal Obligations (defined as the sum of (a) the unpaid amount of the First Lien Obligations and (b) any amount payable under the Revenue Interests Assignment Agreement) up to but not exceeding the First Lien Cap (defined as (i) \$22,675,250.83, less the amount of all subsequent repayments, prepayments, repurchases or other retirements for value of principal of the Paul Capital Note; plus (ii) any and all amounts payable from time to time under the revenue interests assignment agreement as currently in effect, including without limitation, the amount of the Put/Call Price (as from time to time in effect); plus (iii) \$5,000,000) will be and remain senior in all respects and prior to all Liens on the collateral that are held by the Second Lien Agent, the holders of the 2011 notes or any agent or trustee therefor, whether obtained by grant, possession, operation of law, subrogation or otherwise, securing any Second Lien Obligations; and
  
- (ii) all liens on the collateral that are held from time to time by the Second Lien Agent, the holders of the 2011 notes or any agent or trustee therefor, whether obtained by grant, possession, operation of law, subrogation or otherwise, securing any Second Lien Obligations will be and remain junior and subordinate in all respects to all liens on the collateral granted under or pursuant to the First Lien Documents in favor of the First Lien Holder or any agent or trustee therefor securing First Lien Obligations up to but not exceeding the Maximum First Lien Debt Amount.

The lien priorities in respect of the collateral cannot be altered or otherwise affected by any permitted modification of the Second Lien Documents or permitted modification of the First Lien Documents or any permitted refinancing of the Second Lien Obligations or permitted refinancing of the First Lien Obligations, or by any action that any creditor may take or fail to take in respect of any grantor or the collateral. Except as expressly provided in the Intercreditor Agreement, the First Lien Holder has agreed not to contractually subordinate its lien on any collateral to the lien of any other creditor ( Third Party Creditor ) of any grantor without the prior written consent of Second Lien Agent, unless the aggregate of the First Lien Obligations and the principal obligations owed to the Third Party Creditor equals an amount which does not exceed the First Lien Cap.

*Control*

The Intercreditor Agreement provides that, prior to the discharge of the First Lien Obligations, the First Lien Holder shall have the exclusive right to make determinations regarding the release of the collateral without the consent of the holders of the 2011 notes. Moreover, the Intercreditor Agreement provides that if the First Priority Lien is released by the First Lien Holder including in circumstances where (i) the First Lien Holder exercises any remedies in respect of the collateral or (ii) the collateral is sold or otherwise disposed of by the First Lien Holder, then the Second Priority Lien shall also be automatically, unconditionally and simultaneously released.

The First Lien Holder may modify, extend or amend the terms of the security agreement governing the First Priority Lien, the Revenue Interests Assignment Agreement and the Paul Capital Note without notice to or the consent of the Second Lien Agent or the holders of the 2011 notes (collectively, the First Lien Documents ), provided that, the Second Lien Agent's consent shall be required if any modification would:

- (1) increase the sum of Paul Capital Note if such increase would cause the then outstanding aggregate principal amount of the amounts owed to PRF under the revenue interests assignment agreement and the Paul Capital Note to exceed the First Lien Cap; or

---

**Table of Contents**

- (2) modify or add any covenant or event of default under an agreement relating to the First Priority Lien which directly restricts us from making payments with respect to the 2011 notes which would otherwise be permitted under the agreements relating to the First Priority Lien as in effect on the date hereof.

The holders of the Second Priority Lien may change, waive, modify or vary the security agreement governing the Second Priority Lien, the 2011 notes indenture, or the 2011 notes, each in accordance with their terms, and the 2011 notes may be refinanced, in each case, with the consent of the First Lien Holder, which consent will not be unreasonably withheld, all without affecting the lien subordination or other provisions of the Intercreditor Agreement; provided, however, that (x) the holders of such refinancing debt (or the agent for such holders) bind themselves in a writing addressed to the First Lien Holder to the terms of the Intercreditor Agreement and (y) any such amendment, supplement, modification or refinancing cannot, without the consent of the First Lien Holder:

- (1) modify the method of computing interest or increase the interest rate or yield provisions applicable to the Second Lien Obligations by more than 4% per annum in the aggregate (excluding increases (A) resulting from increases in an underlying reference rate not caused by any amendment, supplement, modification or refinancing of the Second Lien Obligations or (B) resulting from the accrual of interest at the default rate specified in the 2011 notes indenture; or
- (2) modify or add any covenant or event of default under the security agreement governing the Second Priority Lien, the 2011 notes indenture, or the 2011 notes which in any way, directly or indirectly, restricts the us or Guardian from making payments to PRF under the security agreement governing the First Priority Lien, the Revenue Interests Assignment Agreement or the Paul Capital Note;
- (3) change to earlier dates any dates upon which payments of principal or interest are due thereon;
- (4) change the prepayment or redemption provisions thereof; or
- (5) change or amend any other term of such documents if such change or amendment would result in a default under such documents as in effect on the date of the Intercreditor Agreement.

*Purchase Option*

If the First Lien Holder has initiated any action to enforce its rights with respect to the First Priority Lien, the Second Lien Agent may, within 30 days of the First Lien Holder initiating any such action and on giving not less than five business days notice to the First Lien Holder, at the expense of the holder of the 2011 notes purchase or procure the purchase by the holders of the 2011 notes (or a person or persons nominated by them) of all (but not part only) of the First Lien Obligations and the rights and obligations of the First Lien Holder under the First Lien Documents, provided however, that nothing herein will require the First Lien Holder to postpone or defer any enforcement action pending exercise of the purchase option under this section.

A purchase will take effect on the following terms:

- (1) payment in full in cash of an amount equal to the First Lien Obligations (including any make whole, prepayment premium or fees payable in connection with the First Lien Obligations) outstanding as at the date that amount is to be paid and including, without limitation, the Put/Call Price;
- (2) after the transfer, the First Lien Holder will not be under any actual or contingent liability to any obligor or any other person under the Intercreditor Agreement or any First Lien Document for which it is not holding cash collateral in an amount and established on terms reasonably satisfactory to it in respect of the First Lien Obligations; and

Edgar Filing: Guardian II Acquisition CORP - Form S-1

- (3) the relevant transfer shall be without recourse to, or warranty from, the First Lien Holder, except that the First Lien Holder shall be deemed to have warranted on the date of that transfer that: (A) it is the



**Table of Contents**

owner of the beneficial interest, free from all security interests and third party interests (other than any arising under the First Lien Documents or by operation of law) in all rights and interests under the First Lien Documents purporting to be transferred by it by that transfer; (B) it has the corporate power to effect that transfer; (C) it has taken all necessary action to authorize the making by it of that transfer; and (D) it will not contest or challenge the validity or effectiveness of that transfer.

*Insolvency*

If we or Guardian II is subject to any insolvency or liquidation proceeding, the trustee and the 2011 notes holders agree that:

- (1) Until the First Lien Obligations have been discharged, if Oscient or Guardian II enters any insolvency proceeding and the First Lien Holder consents to the use of Cash Collateral (as such term is defined in Section 363(a) of Title II of the United States the Bankruptcy Code (the Bankruptcy Code), on which the First Lien Holder or any other creditor has a lien, or permits Oscient or Guardian II to obtain financing under Section 364 of the Bankruptcy Code or any similar bankruptcy law (each, a DIP Financing), then, so long as the maximum principal amount of indebtedness under such DIP Financing, together with the aggregate principal amount owed to PRF under the First Lien Obligations outstanding at such time (after giving effect to the application of the proceeds of any DIP Financing to refinance all or any portion of the First Lien Obligations) does not exceed the First Lien Cap, then the Second Lien Agent, on behalf of itself and the holders of the 2011 notes,
  - (A) has agreed that it will raise no objection to, or otherwise contest or interfere with, such use of Cash Collateral or DIP Financing on the grounds of adequate protection or otherwise nor support any other person objecting to, or otherwise contest or interfere with, such sale, use, or lease of Cash Collateral or DIP Financing and will not request any form of adequate protection or any other relief in connection therewith (except to the extent expressly permitted under the Intercreditor Agreement) and, to the extent the liens securing the First Lien Obligations are subordinated to or pari passu with such DIP Financing, the Second Lien Agent will subordinate its liens in the collateral to (x) the liens securing such DIP Financing (and all obligations relating thereto), (y) any adequate protection liens provided to the First Lien Holder and (z) any carve-out for professional and United States Trustee fees agreed to by the First Lien Holder; and
  - (B) agrees that notice received two (2) calendar days prior to the entry of an order approving such usage of Cash Collateral or approving such DIP Financing shall be adequate notice provided that the foregoing shall not prohibit the Second Lien Agent from objecting solely to any provisions in any DIP Financing relating to, describing or requiring any provision or content of a plan of reorganization other than any provisions requiring that the DIP Financing be paid in full in cash.

Nothing set forth in the Intercreditor Agreement will restrict the Second Lien Agent from proposing DIP Financing, or the First Lien Holder from objecting thereto on any grounds. The sole effect of this provision is to specify when the Second Lien Agent and the holders of the 2011 notes will consent to DIP Financing. This provision will not affect the relative priority of the First Lien Obligations whether or not the First Lien Holder consents to or permits such DIP Financing.

- (2) The Second Lien Agent, on behalf of the holders of the 2011 notes, agrees that it will raise no objection to or otherwise contest or oppose a sale or other disposition of any collateral (and any post-petition assets subject to adequate protection liens in favor of the First Lien Holder) free and clear of its liens or other claims under Section 363 of the Bankruptcy Code if the First Lien Holder has consented to such sale or disposition of such assets, so long as the interests of the holders of the 2011 notes in the collateral (and any post-petition assets subject to adequate protection liens, if any, in favor of the Second Lien Agent) attach to the proceeds thereof, subject to the terms of the Intercreditor Agreement, and the motion to sell or dispose of such assets does not impair the rights of the holders of the 2011

---

**Table of Contents**

notes under Section 363(k) of the Bankruptcy Code; provided, that the First Lien Cap shall be reduced by an amount equal to the net cash proceeds of such sale or other disposition which are used to permanently pay or prepay the principal amount of any DIP Financing provided by the First Lien Holder or its affiliates or the obligations to PRF under the First Lien Obligations.

- (3) Until the First Lien Obligations have been discharged, the Second Lien Agent, on behalf of itself and the holders of the 2011 notes, agrees that none of them shall seek (or support any other person seeking) relief from the automatic stay or any other stay in any insolvency proceeding in respect of the collateral, without the prior written consent of the First Lien Holder.
  
- (4) The Second Lien Agent, on behalf of itself and the holders of the 2011 notes, agrees that none of them shall contest (or support any other person contesting):
  - (A) any request by the First Lien Holder for adequate protection; or
  
  - (B) any objection by the First Lien Holder to any motion, relief, action or proceeding based on the First Lien Holder claiming a lack of adequate protection.

Notwithstanding the foregoing, in any insolvency proceeding, if the First Lien Holder is granted adequate protection in the form of additional collateral in connection with any Cash Collateral use or DIP Financing, then the Second Lien Agent, on behalf of itself or any of the holders of the 2011 notes, may seek or request adequate protection in the form of a lien on such additional collateral, so long as such lien will be subordinated to the liens securing the First Lien Obligations and such Cash Collateral use or DIP Financing (and all obligations relating thereto) on the same basis Second Lien Obligations are subordinated to the First Lien Obligations under the Intercreditor Agreement; and so long as the Second Lien Agent and the holders of the 2011 notes each waive all rights, privileges, powers and remedies, if any, to seek and receive payment in cash of any claims arising by virtue of such liens, unless the discharge of First Lien Obligations has occurred.

- (5) The Second Lien Agent, for itself and on behalf of the holders of the 2011 notes, agrees that notice of a hearing to approve DIP Financing or use of Cash Collateral on an interim basis shall be adequate if delivered to the Second Lien Agent by facsimile transmission, email or other means as soon as reasonably practicable after the date such hearing is established by the court and that notice of a hearing to approve DIP Financing or use of Cash Collateral on a final basis shall be adequate if delivered to the Second Lien Agent at least five (5) days in advance of such hearing.

**Optional redemption**

No sinking fund will be provided for the 2011 notes, which means that the 2011 notes indenture will not require us to redeem or retire the 2011 notes periodically. Prior to October 15, 2010, the 2011 notes will not be redeemable. Beginning October 15, 2010, we may redeem at any time for cash all or part of the 2011 notes, upon not less than 30 nor more than 60 days notice before the redemption date by mail to the trustee, the paying agent and each holder of 2011 notes, for a price equal to 100% of the principal amount of the 2011 notes to be redeemed plus accrued and unpaid interest to but excluding the redemption date.

If we decide to redeem fewer than all of the outstanding 2011 notes, the trustee will select the 2011 notes to be redeemed (in principal amounts of \$1,000 or integral multiples thereof) by lot, on a pro rata basis or by another method the trustee considers fair and appropriate.

If the trustee selects a portion of your 2011 notes for redemption and you convert a portion of the same 2011 notes, the converted portion will be deemed to be from the portion selected for redemption.

---

**Table of Contents**

In the event of any redemption in part, we will not be required to:

issue, register the transfer of or exchange any 2011 note during a period of 15 days before the redemption date; or

register the transfer of or exchange any 2011 notes so selected for redemption, in whole or in part, except the unredeemed portion of any 2011 notes being redeemed in part.

**Conversion rights**

Subject to satisfaction of the conditions described under the headings Conversion upon redemption, and Conversion rate adjustments, holders may convert each of their 2011 notes into shares of our common stock at any time on or prior to January 15, 2011 at an initial conversion rate of 909.0909 shares per \$1,000 principal amount of 2011 notes (equal to a conversion price of \$1.10 per share). The conversion rate and the equivalent conversion price in effect at any given time are referred to as the applicable conversion rate and the applicable conversion price, respectively, and will be subject to adjustment as described below. A holder may convert fewer than all of such holder's 2011 notes so long as the 2011 notes converted are an integral multiple of \$1,000 principal amount.

If you elect to voluntarily convert some or all of the 2011 notes on or prior to November 25, 2010, we will pay additional interest. This additional interest will be equal to the amount of interest that would have been payable on the 2011 notes from the last day interest was paid on the 2011 notes, through and including November 25, 2010. Additional interest, if any, will be paid in cash or, solely at our option, in our common shares or a combination of cash and our common shares. If we pay additional interest upon a voluntary conversion with our common shares, such shares will be valued at the conversion price that is in effect at that time.

Subject to the provisions described in the paragraph above and under the heading Automatic conversion, unless you convert your 2011 notes on an interest payment date, you will not receive any cash payment representing accrued and unpaid interest upon conversion of a 2011 note. Instead, upon conversion, we will deliver to you a fixed number of shares of our common stock and a cash payment to account for any fractional shares. Any cash payment for fractional shares will be based on the closing sale price of our common stock on the trading day immediately prior to the conversion date. Delivery of shares of common stock upon conversion of the 2011 notes will be deemed to satisfy our obligation to pay the principal amount of the 2011 notes and accrued and unpaid interest. Accrued and unpaid interest will be deemed paid in full rather than canceled, extinguished or forfeited. We will not adjust the conversion rate to account for accrued and unpaid interest. The trustee will initially act as the conversion agent.

If any 2011 notes not called for redemption are converted after a record date for any interest payment date and prior to the next interest payment date, the 2011 notes must be accompanied by an amount equal to the interest payable on the next interest payment date on the converted principal amount, unless at the time of conversion there is a default in the payment of interest on the 2011 notes.

If a holder converts 2011 notes, we will pay any documentary, stamp or similar issue or transfer tax due on the issue of shares of our common stock upon conversion, unless the tax is due because the holder requests the shares to be issued in a name other than the holder's name, in which case the holder will pay that tax.

If a holder wishes to exercise its conversion right, the holder must deliver a conversion notice, together, if the 2011 notes are in certificated form, with the certificated security, to the conversion agent along with appropriate endorsements and transfer documents, if required, and pay any transfer or similar tax, if required. Holders may obtain copies of the required form of the conversion notice from the conversion agent.

## **Table of Contents**

If a holder has already delivered a repurchase notice as described under Repurchase of the 2011 notes at the option of holders upon a fundamental change with respect to a 2011 note, however, the holder may not surrender that 2011 note for conversion until the holder has withdrawn the repurchase notice in accordance with the 2011 notes indenture.

### **Conversion upon redemption**

You may surrender for conversion any of your 2011 notes called by us for redemption at any time prior to the close of business one business day prior to the redemption date. If you have already submitted a 2011 note for repurchase on a fundamental change repurchase date, you may not surrender that 2011 note for conversion until you have withdrawn your repurchase election in accordance with the 2011 notes indenture.

### **Automatic conversion**

We may elect to automatically convert some or all of the 2011 notes (an automatic conversion ) at any time on or prior to maturity if the closing price of our common shares has exceeded 130% of the conversion price for at least 20 trading days during any consecutive 30-day trading period ending within five trading days prior to the notice of automatic conversion (an automatic conversion price ). The notice of automatic conversion must be given not more than 30 and not less than 20 days prior to the date of automatic conversion.

If an automatic conversion occurs on or prior November 25, 2009, we will pay additional interest. This additional interest will be equal to the amount of interest that would have been payable on the 2011 notes from the last day interest was paid on the 2011 notes, through and including November 25, 2009. Additional interest, if any, will be paid in cash or, solely at our option, in our common shares or a combination of cash and our common shares. If we pay additional interest upon an automatic conversion with our common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time. We will specify in the automatic conversion notice whether we will pay the additional interest in cash or common shares.

If we do not automatically convert all of the 2011 notes, the trustee will select the 2011 notes to be automatically converted in principal amount of \$1,000 or in whole multiples thereof, by lot or on a pro rata basis or by another method that the trustee considers fair and appropriate. If any 2011 notes are to be automatically converted in part only, we will issue a 2011 note or 2011 notes with a principal amount equal to the unredeemed principal portion thereof. If a portion of your 2011 notes is selected for partial automatic conversion and you voluntarily convert a portion of your 2011 notes, the voluntarily converted portion will be deemed to be taken from the portion selected for automatic conversion.

You will not be required to pay any stamp, transfer, documentary or similar taxes or duties upon automatic conversion but will be required to pay any stamp or transfer tax or duty if the common shares issued upon conversion of the 2011 notes is in a name other than your name. Certificates representing common shares will not be issued or delivered unless all stamp or transfer taxes and duties, if any, payable by the holder have been paid.

### **Conversion rate adjustment on a fundamental change**

If and only to the extent you elect to convert your 2011 notes in connection with a fundamental change (as defined below under Repurchase of the 2011 notes at the option of holders upon a fundamental change ) that occurs on or prior to January 15, 2011, pursuant to which 10% or more of the consideration for our common stock (other than cash payments for fractional shares) in such fundamental change transaction consists of cash or securities (or other property) that are not traded or scheduled to be traded immediately following such transaction on a United States national securities exchange, we will increase the conversion rate for the 2011 notes surrendered for conversion by the amount, if any, determined by reference to the table below, based on the date

**Table of Contents**

on which such fundamental change becomes effective (the effective date ) and the price paid per share for our common stock in such fundamental change transaction (the share price ). If holders of our common stock receive only cash in such fundamental change transaction, the share price shall be the cash amount paid per share. Otherwise, the share price will be the average of the closing prices of our common stock for each of the ten trading days immediately prior, but not including the effective date of such fundamental change transaction.

The share prices set forth in the first row of the table below (i.e., column headers) will be adjusted as of any date on which the conversion rate of the 2011 notes is adjusted, as described below under Conversion rate adjustments. The adjusted share prices will equal the share prices applicable immediately prior to such adjustment, multiplied by a fraction, the numerator of which is the conversion rate immediately prior to the adjustment giving rise to the share price adjustment and the denominator of which is the conversion rate as so adjusted. The conversion rate adjustment amounts set forth in the table below will be adjusted in the same manner as the conversion rate set forth under Conversion rate adjustments.

The following table sets forth the amount, if any, by which the applicable conversion rate will increase for each share price and effective date set forth below. The applicable conversion rate will be increased by 110% of the amount set forth in the following table, for each share price and effective date set forth below.

| Effective Date    | Stock Price |          |        |        |        |        |        |        |        |        |        |        |      |
|-------------------|-------------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
|                   | \$0.47      | \$0.50   | \$0.60 | \$0.70 | \$0.80 | \$0.90 | \$1.00 | \$1.10 | \$1.20 | \$1.30 | \$1.40 | \$1.50 |      |
| November 25, 2008 | 996.74      | 863.64   | 530.30 | 292.21 | 113.64 | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| April 15, 2009    | 1,041.25    | 908.14   | 574.81 | 336.72 | 158.14 | 19.26  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| October 15, 2009  | 1,098.07    | 964.96   | 631.63 | 393.53 | 214.96 | 76.07  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| April 15, 2010    | 1,154.89    | 1,021.78 | 688.45 | 450.35 | 271.78 | 132.89 | 21.78  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| October 15, 2010  | 1,211.70    | 1,078.60 | 745.27 | 507.17 | 328.60 | 189.71 | 78.60  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| November 25, 2010 | 1,224.01    | 1,090.91 | 757.58 | 519.48 | 340.91 | 202.02 | 90.91  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |
| January 15, 2011  | 1,224.01    | 1,090.91 | 757.58 | 519.48 | 340.91 | 202.02 | 90.91  | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00 |

The exact share prices and effective dates may not be set forth in the table above, in which case:

If the share price is between two share price amounts in the table or the effective date is between two effective dates in the table, the amount of the conversion rate adjustment will be determined by a straight-line interpolation between the adjustment amounts set for the two share prices and the two dates, as applicable, based on a 365-day year.

If the share price on the effective date is in excess of \$1.50 per share (subject to adjustment), no adjustment to the applicable conversion rate will be made.

If the share price on the effective date is less than \$0.47 per share (subject to adjustment), no adjustment to the applicable conversion rate will be made.

Notwithstanding the foregoing, in no event will the conversion rate exceed 2,255.51 per \$1,000 principal amount of 2011 notes, subject to adjustments in the same manner as the conversion rate as set forth under Conversion rate adjustments.

**Table of Contents**

**Conversion rate adjustments**

The conversion rate will be adjusted as described below, except that we will not make any adjustments to the conversion rate if holders of the 2011 notes participate in any of the transactions described below.

(1) If we issue shares of our common stock as a dividend or distribution on our common stock, or if we effect a stock split or stock combination, the conversion rate will be adjusted based on the following formula:

$$CR = CR_0 \times \frac{OS}{OS_0}$$

where,

$CR_0$  = the conversion rate in effect immediately prior to such event

$CR$  = the conversion rate in effect immediately after such event

$OS_0$  = the number of shares of our common stock outstanding immediately prior to such event

$OS$  = the number of shares of our common stock outstanding immediately after such event

(2) If we issue to all or substantially all holders of our common stock any rights or warrants entitling them for a period of not more than 60 days to subscribe for or purchase shares of our common stock, or securities convertible into shares of our common stock, at a price per share or a conversion price per share less than the sale price of our common stock on the business day immediately preceding the time of announcement of such issuance, the conversion rate will be adjusted based on the following formula (provided that the conversion rate will be readjusted to the extent that such rights or warrants are not exercised prior to their expiration):

$$CR = CR_0 \times \frac{OS_0 + X}{OS_0 + Y}$$

where,

$CR_0$  = the conversion rate in effect immediately prior to such event

$CR$  = the conversion rate in effect immediately after such event

$OS_0$  = the number of shares of our common stock outstanding immediately prior to such event

$X$  = the total number of shares of our common stock issuable pursuant to such rights

$Y$  = the number of shares of our common stock equal to the aggregate price payable to exercise such rights divided by the average sale price of our common stock for the ten consecutive trading days prior to the business day immediately preceding the record date for the issuance of such rights

**Table of Contents**

(3) If we distribute shares of our capital stock, evidences of our indebtedness or other assets or property of ours to all or substantially all holders of our common stock, excluding:

dividends, distributions and rights or warrants referred to in clause (1) or (2) above; and

dividends or distributions in cash referred to in clause (4) below;  
then the conversion rate will be adjusted based on the following formula:

$$CR = CR_0 \times \frac{SP_0}{SP_0 - FMV}$$

where,

- CR<sub>0</sub> = the conversion rate in effect immediately prior to such distribution
- CR = the conversion rate in effect immediately after such distribution
- SP<sub>0</sub> = the average sale price per share of our common stock for the ten consecutive trading days prior to the business day immediately preceding the record date for such distribution
- FMV = the fair market value (as determined by our board of directors) of the shares of capital stock, evidences of indebtedness, assets or property distributed with respect to each outsta

nding share of our common stock on the record date for such distribution

(4) If we make cash distributions to all or substantially all holders of our common stock, the conversion rate will be adjusted based on the following formula:

$$CR = CR_0 \times \frac{SP_0}{SP_0 - C}$$

where,

- CR<sub>0</sub> = the conversion rate in effect immediately prior to the record date for such distribution
- CR = the conversion rate in effect immediately after the record date for such distribution
- SP<sub>0</sub> = the average sale price of our common stock for the ten consecutive trading days prior to the business day immediately preceding the record date of such distribution
- C = the amount in cash per share we distribute to holders of our common stock

**Table of Contents**

(5) If we or any of our subsidiaries purchase shares of our common stock pursuant to a tender offer, the conversion rate will be increased based on the following formula:

$$CR = CR_0 \times \frac{AC + (SP \times OS)}{OS_0 \times SP}$$

where,

- CR<sub>0</sub> = the conversion rate in effect on the date such tender offer expires
- CR = the conversion rate in effect on the day next succeeding the date such tender offer expires
- AC = the aggregate value of all cash and any other consideration (as determined by our board of directors) paid for shares purchased in such tender offer
- OS<sub>0</sub> = the number of shares of our common stock outstanding immediately prior to the date such tender offer expires
- OS = the number of shares of our common stock outstanding immediately after the date such tender offer expires
- SP = the average sale price of our common stock for the ten days commencing on the trading day next succeeding the date such tender offer expires

If however, the application of the foregoing formula would result in a decrease in the conversion rate, no adjustment to the conversion rate will be made.

To the extent that we adopt any future rights plan, upon conversion of the 2011 notes into our common stock you will receive, in addition to the common stock, the rights under the future stockholder rights plan whether or not the rights have separated from the common stock at the time of conversion and no adjustment to the conversion rate shall be made in accordance with clause (3) above.

Except as stated herein, we will not adjust the conversion rate for the issuance of our common stock or any securities convertible into or exchangeable for our common stock or the right to purchase our common stock or such convertible or exchangeable securities.

In the event of:

any reclassification of our common stock, or

a consolidation, merger or combination involving us, or

a sale or conveyance to another person of our property and assets as an entirety or substantially as an entirety, in which holders of our outstanding common stock would be entitled to receive stock, other securities, other property, assets or cash for their common stock, holders of 2011 notes will generally be entitled thereafter to convert their 2011 notes into the same type of consideration received by common stock holders immediately prior to one of these types of events.

We are permitted to increase the conversion rate of the 2011 notes by any amount for a period of at least 20 days if our board of directors determines that such increase would be in our best interest. We are required to give at least 15 days prior notice of any increase in the conversion rate. We may also (but are not required to) increase the conversion rate to avoid or diminish income tax to holders of our common stock or rights to purchase common stock in connection with a dividend or distribution of stock (or rights to acquire stock) or similar event.





---

**Table of Contents**

Holders of the 2011 notes may, in some circumstances, be deemed to have received a distribution or dividend subject to U.S. federal income tax as a result of an adjustment or the nonoccurrence of an adjustment to the conversion rate. See **Material United States Federal Income Tax Consequences Tax Consequences to U.S. Holders Constructive Distributions in Respect of 2011 notes.**

We will not be required to make an adjustment in the conversion rate unless the adjustment would require a change of at least 1% in the conversion rate. However, we will carry forward any adjustments that are less than 1% of the conversion rate.

**Repurchase of the 2011 notes at the option of holders upon a fundamental change**

If a fundamental change (as defined below in this section) occurs at any time, you will have the right, at your option, to require us to repurchase all or any portion of your 2011 notes that is equal to \$1,000 or an integral multiple of \$1,000 on a repurchase date that is no earlier than 25 days and no later than 35 days after the date of our notice of the fundamental change.

The price we are required to pay is equal to 100% of the principal amount of the 2011 notes to be repurchased plus accrued and unpaid interest to but excluding the fundamental change repurchase date. If the repurchase date is an interest payment date, we will pay interest on the interest payment date to the record holder on the relevant record date. Otherwise, we will pay accrued and unpaid interest to the same holder that receives the principal amount to be repurchased.

A **fundamental change** will be deemed to have occurred upon a change of control event or a termination of trading (as defined below).

A **change of control event** is any transaction or event (whether by means of an exchange offer, liquidation, tender offer, consolidation, merger, combination, reclassification, recapitalization, sale of all or substantially all of our consolidated assets or otherwise) in connection with which all or substantially all of our common stock is exchanged for, converted into, acquired for or constitutes solely the right to receive, consideration which is not all or substantially all common stock or American Depositary Shares that:

is listed on, or immediately after the transaction or event will be listed on, a U.S. national securities exchange, or

is approved, or immediately after the transaction or event will be approved, for quotation on a U.S. system of automated dissemination of quotations of securities prices.

A **termination of trading** will be deemed to have occurred if our common stock or other common stock into which the 2011 notes are convertible is neither listed for trading on a U.S. national securities exchange nor approved for listing on any U.S. system of automated dissemination of quotations of securities prices, and no American Depositary Shares or similar instruments for such common stock are so listed or approved for listing in the U.S.

However, notwithstanding the foregoing, a holder will not have the right to require us to repurchase its 2011 notes if the sale price per share of our common stock for any five trading days within the period of 10 consecutive trading days ending immediately after the later of the fundamental change or the public announcement of the fundamental change equals or exceeds 110% of the conversion price of the 2011 notes in effect on each of those five trading days.

**Table of Contents**

On or before the 15th day after we know or reasonably should know a fundamental change has occurred, we will provide to all holders of the 2011 notes and the trustee and paying agent a notice of the occurrence of the fundamental change and of the resulting repurchase right. Such notice shall state, among other things:

the fundamental change repurchase date; and

the procedures that holders must follow to require us to repurchase their 2011 notes.

Simultaneously with providing such notice, we will publish a notice containing this information in a newspaper of general circulation in the City of New York or publish the information on our website or through such other public medium as we may use at that time.

If you elect to exercise your right to cause us to repurchase all or any portion of your 2011 notes, you must deliver to us or our designated agent, on or before the business day preceding the fundamental change repurchase date, subject to extension to comply with applicable law, the 2011 notes to be repurchased, duly endorsed for transfer, together with a written repurchase notice and the form entitled "Form of Fundamental Change Repurchase Notice" on the reverse side of the 2011 notes duly completed, to the paying agent. Your repurchase notice must state:

if certificated, the certificate numbers of your 2011 notes to be delivered for repurchase, or if not certificated, your notice must comply with appropriate DTC procedures;

the portion of the principal amount of 2011 notes to be repurchased, which must be \$1,000 or an integral multiple thereof; and

that the 2011 notes are to be purchased by us pursuant to the applicable provisions of the 2011 notes and the 2011 notes indenture. You may withdraw any repurchase notice (in whole or in part) by a written notice of withdrawal delivered to us or our agent prior to the close of business on the business day prior to the fundamental change repurchase date. The notice of withdrawal shall state:

the principal amount of the withdrawn 2011 notes;

if certificated 2011 notes have been issued, the certificate numbers of the withdrawn 2011 notes, or if not certificated, your notice must comply with appropriate DTC procedures; and

the principal amount, if any, which remains subject to the repurchase notice.

If a fundamental change results from a change of control event, as described below, instead of paying the repurchase price in cash we may elect to pay all or a portion of the repurchase price in shares of our common stock, or, in the case of a merger in which we are not the surviving corporation, common stock or American Depositary Shares of the surviving corporation or its direct or indirect parent corporation or a combination of the applicable securities and cash, at our option. The number of shares of the applicable common stock or securities a holder will receive will equal the relevant amount of the repurchase price divided by 97% of the average sale prices of the applicable common stock or securities for the five trading days immediately preceding the second business day immediately preceding the fundamental change repurchase date. However, we may not pay any portion of the repurchase price in the applicable common stock or securities or a combination of the applicable common stock or securities and cash, unless we satisfy certain conditions prior to the repurchase date as provided in the 2011 notes indenture, including:

Edgar Filing: Guardian II Acquisition CORP - Form S-1

registration of the shares of the applicable common stock or securities to be issued upon repurchase under the Securities Act and the Exchange Act, if required;

**Table of Contents**

qualification of the shares of the applicable common stock or securities to be issued upon repurchase under applicable state securities laws, if necessary, or the availability of an exemption therefrom; and

listing of the applicable common stock or securities on a U.S. national securities exchange or quotation thereof on an inter-dealer quotation system of any registered U.S. national securities association.

If the paying agent holds money and/or applicable stock sufficient to pay the fundamental change repurchase price of the 2011 notes on the fundamental change repurchase date, then:

the 2011 notes will cease to be outstanding (whether or not book-entry transfer of the 2011 notes is made or whether or not the 2011 note is delivered to the paying agent); and

all other rights of the holder will terminate (other than the right to receive the fundamental change repurchase price upon delivery or transfer of the 2011 notes).

We will comply with any applicable provisions of Rule 13e-4 and any other tender offer rules under the Exchange Act in the event of a fundamental change.

The repurchase rights of the holders could discourage a potential acquirer of us. The fundamental change repurchase feature, however, is not the result of management's knowledge of any specific effort to obtain control of us by any means or part of a plan by management to adopt a series of anti-takeover provisions.

The term fundamental change is limited to specified events and may not include other events that might adversely affect our financial condition. In addition, the requirement that we offer to purchase the 2011 notes upon a fundamental change may not protect holders in the event of a highly leveraged transaction, reorganization, merger or similar transaction involving us.

No 2011 notes may be repurchased at the option of holders upon a fundamental change if there has occurred and is continuing an event of default other than an event of default that is cured by the payment of the fundamental change repurchase price of the 2011 notes.

The definition of fundamental change includes a phrase relating to the conveyance, transfer, sale or lease of substantially all of our properties and assets. There is no precise, established definition of the phrase substantially all under applicable law. Accordingly, the ability of a holder of the 2011 notes to require us to repurchase its 2011 notes as a result of the conveyance, transfer, sale, lease or other disposition of less than all of our properties and assets may be uncertain.

If a fundamental change were to occur, we may not have enough funds to pay the fundamental change repurchase price in cash. See Risk Factors under the caption We may be unable to repay or repurchase the 2011 notes or our other indebtedness. If we fail to repurchase the 2011 notes when required following a fundamental change, we will be in default under the 2011 notes indenture. In addition, we have, and may in the future incur, other indebtedness with similar change in control provisions permitting our holders to accelerate or to require us to repurchase our indebtedness upon the occurrence of similar events or on some specific dates.

**Consolidation, merger and sale of assets**

The 2011 notes indenture provides that we may not consolidate with or merge with or into, or convey, transfer or lease all or substantially all of our properties and assets to, another person, unless (i) the resulting, surviving or transferee person other than us is a person either (a) organized and existing under the laws of the U.S., any State thereof or the District of Columbia, or (b) organized under the laws of a jurisdiction outside the U.S. and has common stock traded on a national securities exchange in the U.S. and a worldwide total market capitalization of its equity securities before giving effect to the consolidation or merger of at least U.S. \$2 billion,

## **Table of Contents**

and in either case such entity other than us expressly assumes by supplemental indenture all of our obligations under the 2011 notes and the 2011 notes indenture; and (ii) immediately after giving effect to such transaction, no default has occurred and is continuing under the 2011 notes indenture. Upon any such consolidation, merger or transfer, the resulting, surviving or transferee person shall succeed to, and may exercise every right and power of, Oscient Pharmaceuticals under the 2011 notes indenture.

Although these types of transactions are permitted under the 2011 notes indenture, certain of the foregoing transactions could constitute a fundamental change (as defined above) permitting each holder to require us to repurchase the 2011 notes of such holder as described above.

### **Events of default**

Each of the following is an event of default:

default in the payment of interest on any 2011 note when due and payable and the default continues for a period of 30 days;

default in the payment of principal of any 2011 note when due and payable at its maturity, upon redemption, upon repurchase (including upon a fundamental change) or otherwise;

failure by us to comply with any of our other agreements contained in the 2011 notes, the 2011 notes indenture or any agreements, including, without limitation, the security agreement and the deposit agreement, deeds of trust, mortgages, instruments, documents, pledges or filings that are executed in connection with granting, or that otherwise evidence, the second priority lien on the assets of Guardian II for 60 days after written notice of such non-compliance has been received from the trustee or the holders of at least 25% in principal amount of the 2011 notes then outstanding;

default for 10 days in the performance of our conversion obligation upon exercise of a holder's conversion rights;

default by us or our subsidiaries in the payment of the principal or interest on any loan agreement or other instrument under which there may be outstanding, or by which there may be evidenced any, debt for money borrowed in excess of \$20.0 million in the aggregate of ours and such subsidiaries (other than indebtedness for borrowed money secured only by the real property to which the indebtedness relates and which is non-recourse to us or to such material subsidiaries), whether such debt now exists or shall hereafter be created, resulting in such debt becoming or being declared due and payable prior to its stated maturity, and such acceleration shall not have been rescinded or annulled within 30 days after written notice has been received by us or such subsidiary from the trustee or by the trustee, us and such subsidiary by the holders of at least 25% in principal amount of the 2011 notes then outstanding;

our failure to give you notice of your right to require us to repurchase your 2011 notes upon a fundamental change;

our failure to file our annual or quarterly reports with the SEC in accordance with the terms of the 2011 notes indenture or to comply with the requirements of Section 314(a)(1) of the Trust Indenture Act, which we refer to as a filing failure, except during an extension period (as defined below); or

certain events involving our or Guardian II's bankruptcy, insolvency, or reorganization (the bankruptcy provisions).

If an event of default occurs and is continuing, the trustee by notice to us may, or the holders of at least 25% in principal amount of the outstanding 2011 notes by notice to us and the trustee may request, and the trustee upon such request shall, declare 100% of the principal of and accrued and unpaid interest on all the 2011 notes to be due and payable. Upon such a declaration, such principal and accrued and unpaid interest will be due and



---

**Table of Contents**

payable immediately. Notwithstanding the previous sentence, in the case of an event of default arising under the bankruptcy provisions, all outstanding 2011 notes will become due and payable without further action or notice.

Upon the occurrence of a filing failure, we may elect, within 60 days of the date notice is provided to us by the holders of at least 25% in principal amount of the outstanding 2011 notes, to pay to the holders an extension fee which will accrue at a rate of 1.00% per annum of the aggregate principal amount of the 2011 notes then outstanding. Such extension fee will extend the cure period for a filing failure for a period of up to 120 days, which period we refer to as the extension period. If we elect to pay such an extension fee, we will provide notice of our election to pay the extension fee to the holders and the trustee on or before the business day immediately prior to the 60th day after the date on which the filing failure first occurred. We will pay any such extension fee on the same dates and in the same manner as we pay interest that accrues on the 2011 notes. The extension fee will accrue on the 2011 notes from the date that is 60 days after notice of the filing failure is given by the holders to, but excluding, the earlier of the date on which we make the filings that gave rise to the filing failure and the date that is 180 days after the date such notice was given by the holders.

The holders of a majority in principal amount of the outstanding 2011 notes may waive all past defaults (except with respect to nonpayment of principal or interest) and rescind any such acceleration with respect to the 2011 notes and its consequences if (1) rescission would not conflict with any judgment or decree of a court of competent jurisdiction and (2) all existing events of default, other than the nonpayment of the principal of and interest on the 2011 notes that have become due solely by such declaration of acceleration, have been cured or waived.

Subject to the provisions of the 2011 notes indenture relating to the duties of the trustee, if an event of default occurs and is continuing, the trustee will be under no obligation to exercise any of the rights or powers under the 2011 notes indenture at the request or direction of any of the holders unless such holders have offered to the trustee reasonable indemnity or security against any loss, liability or expense. Except to enforce the right to receive payment of principal or interest when due, no holder may pursue any remedy with respect to the 2011 notes indenture or the 2011 notes unless:

such holder has previously given the trustee notice that an event of default is continuing;

holders of at least 25% in principal amount of the outstanding 2011 notes have requested the trustee to pursue the remedy;

such holders have offered the trustee reasonable security or indemnity against any loss, liability or expense;

the trustee has not complied with such request within 60 days after the receipt of the request and the offer of security or indemnity;  
and

the holders of a majority in principal amount of the outstanding 2011 notes have not given the trustee a direction that, in the opinion of the trustee, is inconsistent with such request within such 60-day period.

Subject to certain restrictions, the holders of a majority in principal amount of the outstanding 2011 notes are given the right to direct the time, method and place of conducting any proceeding for any remedy available to the trustee or of exercising any trust or power conferred on the trustee. The 2011 notes indenture provides that if an event of default has occurred and is continuing, the trustee will be required in the exercise of its powers to use the degree of care that a prudent person would use in the conduct of its own affairs. The trustee, however, may refuse to follow any direction that conflicts with law or the 2011 notes indenture or that the trustee determines is unduly prejudicial to the rights of any other holder or that would involve the trustee in personal liability. Prior to taking any action under the 2011 notes indenture, the trustee will be entitled to indemnification satisfactory to it in its sole discretion against all losses and expenses caused by taking or not taking such action.



## **Table of Contents**

The 2011 notes indenture provides that if a default occurs and is continuing and is known to the trustee, the trustee must mail to each holder notice of the default within 60 days after it occurs. Except in the case of a default in the payment of principal of or interest on any 2011 notes, the trustee may withhold notice if and so long as a committee of trust officers of the trustee in good faith determines that withholding notice is in the interests of the holders. In addition, we are required to deliver to the trustee an annual certificate indicating whether the signers thereof know of any default that occurred during the previous year. We are also required to deliver to the trustee, within 30 days after the occurrence thereof, written notice of any events which would constitute certain defaults, their status and what action we are taking or propose to take in respect thereof.

### **Modification and amendment**

Subject to certain exceptions, the 2011 notes indenture or the 2011 notes may be amended with the consent of the holders of at least a majority in principal amount of the 2011 notes then outstanding (including, without limitation, consents obtained in connection with a purchase of, or tender offer or exchange offer for, 2011 notes) and, subject to certain exceptions, any past default or compliance with any provisions may be waived with the consent of the holders of a majority in principal amount of the 2011 notes then outstanding (including, without limitation, consents obtained in connection with a purchase of, or tender offer or exchange offer for, 2011 notes).

Without the consent of each holder of an outstanding 2011 note affected, no amendment may, among other things:

reduce the rate of or extend the stated time for payment of interest on any 2011 note;

reduce the principal amount of or change the maturity of the principal of any 2011 note;

make any change that impairs or adversely affects the conversion rights of any 2011 note;

reduce the fundamental redemption price or change repurchase price of any 2011 note or amend or modify in any manner adverse to the holders of 2011 notes our obligation to make such payments, whether through an amendment or waiver of provisions in the covenants, definitions or otherwise;

modify the provisions with respect to the repurchase right of holders upon a fundamental change in a manner adverse to holders;

modify the provisions of the 2011 notes indenture in a manner that adversely affects the interests of the holders of the 2011 notes in any material respect;

make any principal or interest on the 2011 note payable in money or PIK interest other than that stated in the 2011 note or other than in accordance with the provisions of the 2011 notes indenture;

impair the right of any holder to receive payment of principal of or interest on such holder's 2011 notes on or after the due dates therefor or impair the right of any holder to institute suit for the enforcement of any payment on or with respect to such holder's 2011 notes;

reduce the quorum or voting requirements under the 2011 notes indenture;

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

change the ranking of the 2011 notes in a manner adverse to the holders of the 2011 notes;

make any change in the amendment provisions which require each holder's consent or in the waiver provisions; or

reduce the percentage of 2011 notes required for consent to any modification of the 2011 notes indenture.

**Table of Contents**

We and the trustee may modify or amend the 2011 notes indenture and the 2011 notes without the consent of any holder in order to, among other things:

provide for our successor pursuant to a consolidation, merger or sale of assets;

add to our covenants for the benefit of the holders of the 2011 notes or to surrender any right or power conferred upon us by the 2011 notes indenture;

provide for a successor trustee with respect to the 2011 notes;

cure any ambiguity or correct or supplement any provision in the 2011 notes indenture which may be defective or inconsistent with any other provision;

add any additional events of default with respect to the 2011 notes;

secure the 2011 notes;

increase the conversion rate, provided that the increase is in accordance with the terms of the 2011 notes indenture or will not adversely affect the interests of the holders of the 2011 notes;

supplement any of the provisions of the 2011 notes indenture to such extent as shall be necessary to permit or facilitate the discharge of the 2011 notes, provided that such change or modification does not adversely affect the interests of the holders of the 2011 notes; or

add or modify any other provisions with respect to matters or questions arising under the 2011 notes indenture which we and the trustee may deem necessary and desirable and which will not adversely affect the interests of the holders of 2011 notes.

**Further issues**

We may from time to time, without notice to or the consent of the registered holders of the 2011 notes, create and issue additional debt securities having the same terms as and ranking equally and ratably with the 2011 notes in all respects, so that such additional debt securities shall be consolidated and form a single series with, and shall have the same terms as to status, redemption or otherwise as, the 2011 notes.

**Form, denomination and registration**

The 2011 notes (including PIK notes) will be issued:

in fully registered form; and

in denominations of \$1,000 principal amount and integral multiples of \$1,000.

**Trustee**

U.S. Bank National Association is the initial trustee, security registrar, paying agent and conversion agent.

**Governing law**

The 2011 notes indenture provides that it and the 2011 notes will be governed by, and construed in accordance with, the laws of the State of New York.

---

## **Table of Contents**

### **Book-entry, delivery and form**

The 2011 notes of each series initially will be represented by one or more permanent global notes in registered form without interest coupons (the global notes ).

The global notes will be deposited upon issuance with the trustee as custodian for The Depository Trust Company ( DTC ) in New York, New York, and registered in the name of DTC 's nominee, Cede & Co., in each case for credit to an account of a direct or indirect participant in DTC as described below. Beneficial interests in the global notes may be held through the Euroclear System ( Euroclear ) and Clearstream Banking, S.A. ( Clearstream ) (as indirect participants in DTC).

Except as set forth below, the global notes may be transferred, in whole but not in part, only to another nominee of DTC or to a successor of DTC or its nominee. Beneficial interests in the global notes may not be exchanged for notes in registered certificated form ( certificated notes ) except in the limited circumstances described below. See Exchanges of global notes for certificated notes.

Transfers of beneficial interests in the global notes will be subject to the applicable rules and procedures of DTC and its direct or indirect participants (including, if applicable, those of Euroclear and Clearstream), which may change from time to time.

### ***Depository procedures***

The following description of the operations and procedures of DTC, Euroclear and Clearstream are provided solely as a matter of convenience. These operations and procedures are solely within the control of the respective settlement systems and are subject to changes by them. We take no responsibility for these operations and procedures and urge investors to contact the system or their participants directly to discuss these matters.

DTC has advised us that DTC is a limited-purpose trust company created to hold securities for its participating organizations (collectively, the Participants ) and to facilitate the clearance and settlement of transactions in those securities between Participants through electronic book-entry changes in accounts of its Participants. The Participants include securities brokers and dealers (including the initial purchasers), banks, trust companies, clearing corporations and certain other organizations. Access to DTC 's system is also available to other entities such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a Participant, either directly or indirectly (collectively, the Indirect Participants ). Persons who are not Participants may beneficially own securities held by or on behalf of DTC only through the Participants or the Indirect Participants. The ownership interests in, and transfers of ownership interests in, each security held by or on behalf of DTC are recorded on the records of the Participants and Indirect Participants.

We expect that, pursuant to procedures established by DTC, ownership of these interests in the global notes will be shown on, and the transfer of ownership of these interests will be effected only through, records maintained by DTC (with respect to the Participants) or by the Participants and the Indirect Participants (with respect to other owners of beneficial interests in the global notes).

Investors in the global notes who are Participants in DTC 's system may hold their interests therein directly through DTC. Investors in the global notes who are not Participants may hold their interests therein indirectly through organizations (including Euroclear and Clearstream) which are Participants in such system. Euroclear and Clearstream may hold interests in the global notes on behalf of their participants through customers securities accounts in their respective names on the books of their respective depositories, which are Euroclear Bank S.A./N.V., as operator of Euroclear, and Citibank, N.A., as operator of Clearstream. All interests in a global note, including those held through Euroclear or Clearstream, may be subject to the procedures and requirements of DTC. Those interests held through Euroclear or Clearstream may also be subject to the procedures and requirements of such systems.

---

**Table of Contents**

The laws of some states require that certain persons take physical delivery in definitive form of securities that they own. Consequently, the ability to transfer beneficial interests in a global note to such persons will be limited to that extent. Because DTC can act only on behalf of Participants, which in turn act on behalf of Indirect Participants, the ability of a person having beneficial interests in a global note to pledge such interests to persons that do not participate in the DTC system, or otherwise take actions in respect of such interests, may be affected by the lack of a physical certificate evidencing such interests.

**Except as described below, owners of an interest in the global notes will not have notes registered in their names, will not receive physical delivery of certificated notes and will not be considered the registered owners or holders thereof under the indenture for any purpose.**

Payments in respect of the principal of, and interest and premium, if any, on a global note registered in the name of DTC or its nominee will be payable to DTC or its nominee in its capacity as the registered holder under the indenture. Under the terms of the indenture, we and the trustee will treat the persons in whose names the notes, including the global notes, are registered as the owners of the notes for the purpose of receiving payments and for all other purposes. Consequently, neither we, the trustee nor any agent of ours or the trustee has or will have any responsibility or liability for:

- (1) any aspect of DTC's records or any Participant's or Indirect Participant's records relating to or payments made on account of beneficial ownership interests in the global notes or for maintaining, supervising or reviewing any of DTC's records or any Participant's or Indirect Participant's records relating to the beneficial ownership interests in the global notes; or
- (2) any other matter relating to the actions and practices of DTC or any of its Participants or Indirect Participants.

We expect that, under DTC's current practice, at the due date of any payment in respect of securities such as the notes, DTC will credit the accounts of the relevant Participants with the payment on the payment date unless DTC has reason to believe it will not receive payment on such payment date. Each relevant Participant is credited with an amount proportionate to its beneficial ownership of an interest in the principal amount of the notes as shown on the records of DTC. Payments by the Participants and the Indirect Participants to the beneficial owners of notes will be governed by standing instructions and customary practices and will be the responsibility of the Participants or the Indirect Participants and will not be the responsibility of DTC, the trustee or us. Neither we nor the trustee will be liable for any delay by DTC or any of its Participants in identifying the beneficial owners of the notes, and we and the trustee may conclusively rely on and will be protected in relying on instructions from DTC or its nominee for all purposes.

Transfers between Participants in DTC will be effected in accordance with DTC's procedures, and will be settled in same-day funds, and transfers between participants in Euroclear and Clearstream will be effected in accordance with their respective rules and operating procedures. Cross-market transfers between the Participants in DTC, on the one hand, and Euroclear or Clearstream participants, on the other hand, will be effected through DTC in accordance with DTC's rules on behalf of Euroclear or Clearstream, as the case may be, by its depository; however, such cross-market transactions will require delivery of instructions to Euroclear or Clearstream, as the case may be, by the counterparty in such system in accordance with the rules and procedures and within the established deadlines (Brussels time) of such system. Euroclear or Clearstream, as the case may be, will, if the transaction meets its settlement requirements, deliver instructions to its respective depository to take action to effect final settlement on its behalf by delivering or receiving interests in the relevant global note in DTC, and making or receiving payment in accordance with normal procedures for same-day funds settlement applicable to DTC. Euroclear participants and Clearstream participants may not deliver instructions directly to the depositories for Euroclear or Clearstream.

**Table of Contents**

DTC has advised us that it will take any action permitted to be taken by a holder of notes only at the direction of one or more Participants to whose account DTC has credited the interests in the global notes and only in respect of such portion of the aggregate principal amount of the notes as to which such Participant or Participants has or have given such direction. However, if there is an Event of Default under the notes, DTC reserves the right to exchange the global notes for certificated notes, and to distribute such notes to its Participants.

Although DTC, Euroclear and Clearstream have agreed to the foregoing procedures to facilitate transfers of interests in the global notes among participants in DTC, Euroclear and Clearstream, they are under no obligation to perform or to continue to perform such procedures, and may discontinue such procedures at any time. None of us, the trustee or any of our respective agents will have any responsibility for the performance by DTC, Euroclear or Clearstream or their respective participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

***Exchanges of global notes for certificated notes***

A global note is exchangeable for certificated notes of the same series in minimum denominations of \$1,000 and in integral multiples of \$1,000, if:

- (1) DTC (a) notifies us that it is unwilling or unable to continue as depository for the global notes or (b) has ceased to be a clearing agency registered under the Exchange Act and in either event we fail to appoint a successor depository within 90 days; or
- (2) there has occurred and is continuing an Event of Default and DTC notifies the trustee of its decision to exchange the global note for certificated notes.

In all cases, certificated notes delivered in exchange for any global note or beneficial interests in global notes will be registered in the names, and issued in any approved denominations, requested by or on behalf of the depository (in accordance with its customary procedures).

Neither we nor the trustee will be liable for any delay by the depository or its nominee in identifying the holders of beneficial interests in the global notes, and each such person may conclusively rely on, and will be protected in relying on, instructions from the depository for all purposes (including with respect to the registration and delivery, and the respective principal amounts, of the certificated notes to be issued).

**Table of Contents**

***Same-day settlement and payment***

We will make payments in respect of the notes represented by the global notes (including principal, premium, if any, and interest) by wire transfer of immediately available funds to the account specified by the depository. The notes represented by the global notes are expected to trade in DTC's Same-Day Funds Settlement System, and any permitted secondary market trading activity in such notes will, therefore, be required by DTC to be settled in immediately available funds. We expect that secondary trading in any certificated notes will also be settled in immediately available funds.

Because of time zone differences, the securities account of a Euroclear or Clearstream participant purchasing an interest in a global note from a Participant in DTC will be credited, and any such crediting will be reported to the relevant Euroclear or Clearstream participant, during the securities settlement processing day (which must be a business day for Euroclear and Clearstream) immediately following the settlement date of DTC. DTC has advised us that cash received in Euroclear or Clearstream as a result of sales of interests in a global note by or through a Euroclear or Clearstream participant to a Participant in DTC will be received with value on the settlement date of DTC but will be available in the relevant Euroclear or Clearstream cash account only as of the business day for Euroclear or Clearstream following DTC's settlement date.

If the principal of or any premium or interest on the notes is payable on a day that is not a business day, the payment will be made on the following business day.

Subject to any applicable abandoned property law, the trustee and paying agent will pay to us upon written request any money held by them for payments on the notes that remains unclaimed for two years after the date upon which that payment has become due. After payment to us, holders entitled to the money must look to us for payment. In that case, all liability of the trustee or paying agent with respect to that money will cease.



**Table of Contents**

**DESCRIPTION OF CAPITAL STOCK**

We are incorporated in The Commonwealth of Massachusetts. Our authorized capital stock consists of 175,000,000 shares of common stock, par value \$.10 per share, including 625,000 shares of common stock designated as series B restricted common stock. The following descriptions are summaries of the material terms of our articles of organization and bylaws. Reference is made to the more detailed provisions of, and the descriptions are qualified in their entirety by reference to, our articles of organization and bylaws, copies of which are incorporated as exhibits to the registration statements of which this prospectus is a part.

**Common Stock**

As of February 6, 2009, there were 37,209,398 shares of our common stock outstanding. There are no shares of series B restricted common stock issued and outstanding.

**Oscient Pharmaceuticals Common Stock**

*Voting*

The holders of our common stock are entitled to one vote per share on all matters to be voted upon by the shareholders. Holders of our common stock are not authorized by our articles of organization to cumulate votes for the election of directors. Directors are elected by a plurality of the votes entitled to vote and present in person or represented by proxy at the meeting.

*Dividends*

We have never paid cash dividends on our common stock and do not expect to pay dividends in the foreseeable future. Any decision to pay cash dividends in the future will be at the discretion of our board of directors and will depend upon our financial condition, operating results, capital requirements and such other factors as our board of directors deem relevant. Holders of common stock would share ratably in any dividends that may be declared by our board of directors.

*Liquidation, Dissolution and Winding-up*

In the event of our liquidation, dissolution or winding up, whether voluntary or involuntary, the holders of common stock are to receive for each share of our common stock held by them, prior to the holders of series B restricted common stock, the greater of (a) \$5.00 and (b) the amount equal to ten times the amount available to holders of series B restricted common stock. If the assets available for distribution are insufficient to permit the full payment, then the entire amount available for distribution to the holders of common stock will be distributed pro rata among them.

*Preemptive Rights, Conversion and Redemption*

There are no preemptive or other subscription rights, conversion rights, or redemption or sinking fund provisions with respect to shares of our common stock.

**Oscient Pharmaceuticals Series B Restricted Common Stock**

Our articles of organization, as amended, provide that the holders of our series B restricted common stock are not entitled to vote, except as otherwise required by law or receive dividends. No shares of our series B restricted common stock are outstanding and we have no current intention to issue any shares of series B restricted common stock.

**Table of Contents**

**No Limits on Written Consents**

Our articles of organization provide that any action required or permitted to be taken by our stockholders may be effected without a meeting on unanimous written consent of the stockholders.

**Limits on Special Meetings**

Our bylaws provide that special meetings of stockholders may be called at the request of the board of directors or our president.

**Transfer Agent and Registrar**

The transfer agent and registrar for our common stock is Computershare Trust Company N.A.

**NASDAQ Listing**

Our common stock is listed on The NASDAQ Global Market under the symbol OSCI.

**Table of Contents****MATERIAL UNITED STATES FEDERAL INCOME TAX CONSEQUENCES**

The following is a summary of the material U.S. federal income tax consequences to U.S. Holders of the ownership and disposition (including a conversion into common stock) of 2011 notes to the extent acquired upon conversion of a 2009 Note (or subsequent purchase of such 2011 notes acquired upon conversion of a 2009 note) and the ownership and disposition of common stock received upon a conversion of 2011 notes. This summary does not address the U.S. federal income tax consequences relating to the ownership or disposition of 2009 Notes, the conversion of 2009 Notes into 2011 notes or common stock, the ownership or disposition of 2011 notes acquired other than upon conversion of a 2009 Note (or subsequent purchase of such 2011 notes acquired upon conversion of a 2009 note) or the ownership and disposition of common stock received upon a conversion of 2009 Notes into common stock. This summary is also not a complete analysis of all of the potential tax considerations relevant to U.S. Holders of 2011 notes or the common stock received upon their conversion. This summary is based on the provisions of the U.S. Internal Revenue Code of 1986, as amended (the Code), the applicable Treasury Regulations promulgated thereunder, judicial authority and current administrative rulings and practice, all of which are subject to change, possibly on a retroactive basis. There can be no assurance that the U.S. Internal Revenue Service (the IRS) will not challenge one or more of the tax consequences described herein, and we have not obtained, nor do we intend to obtain, a ruling from the IRS with respect to such consequences.

This summary deals only with beneficial owners of 2011 notes that hold 2011 notes or common stock (as the case may be) as capital assets within the meaning of Section 1221 of the Code. This summary does not deal with all aspects of U.S. federal income taxation that might be relevant to particular holders in light of their personal investment circumstances or special status, nor does it address tax considerations applicable to investors that may be subject to special tax rules, such as banks, financial institutions, tax-exempt organizations, S corporations, partnerships or other pass-through entities, insurance companies, broker-dealers, dealers or traders in securities or currencies, certain U.S. expatriates or former long-term residents of the United States, taxpayers subject to the alternative minimum tax, individual retirement accounts or other tax-deferred accounts, traders in securities that elect to use a mark-to-market method of accounting for their securities holdings, insurance companies, real estate investment trusts, regulated investment companies, persons that hold 2011 notes or common stock as a position in a straddle, or as part of a synthetic security or hedge, conversion transaction, constructive sale or other integrated investment, or U.S. Holder (as defined below) that have a functional currency other than the U.S. dollar or Non-U.S. Holders (as defined below), except as described below. Moreover, it does not discuss the effect of any other U.S. federal tax laws (such as estate and gift tax laws) or applicable state, local or foreign tax laws.

As used herein, a U.S. Holder, means a beneficial owner of 2011 notes or common stock that is, for U.S. federal income tax purposes: (1) an individual citizen or resident of the United States, (2) a corporation created or organized under the laws of the United States, any state thereof or the District of Columbia, (3) an estate, the income of which is subject to U.S. federal income taxation regardless of its source, or (4) a trust if either (a) a U.S. court is able to exercise primary supervision over the trust's administration and one or more United States persons have the authority to control all of the trust's substantial decisions or (b) it has a valid election in effect to be treated as a United States person. A Non-U.S. Holder means a beneficial owner of 2011 notes or common stock that is, for U.S. federal income tax purposes, an individual, corporation, estate or trust that is not a U.S. Holder.

If an entity that is classified as a partnership for U.S. federal income tax purposes is a beneficial owner of 2011 notes or common stock, the tax treatment of a partner in the partnership generally will depend upon the status of the partner and the activities of the partnership. **Partnerships and other entities that are classified as partnerships for U.S. federal income tax purposes and persons holding 2011 notes or common stock through a partnership or other entity classified as a partnership for U.S. federal income tax purposes are urged to consult their own tax advisors.**

---

## **Table of Contents**

THE FOLLOWING DISCUSSION IS FOR GENERAL INFORMATION ONLY AND IS NOT INTENDED TO BE TAX ADVICE. INVESTORS SHOULD CONSULT THEIR OWN TAX ADVISORS WITH RESPECT TO THE APPLICATION OF THE U.S. FEDERAL INCOME TAX LAWS TO THEIR PARTICULAR SITUATIONS AS WELL AS ANY TAX CONSEQUENCES ARISING UNDER OTHER U.S. FEDERAL TAX LAWS OR THE LAWS OF ANY STATE, LOCAL OR FOREIGN TAXING JURISDICTION OR UNDER ANY APPLICABLE TAX TREATY.

### **Characterization of the 2011 Notes as Debt**

The U.S. federal income tax consequences to the holders of the 2011 notes will depend upon the treatment of the 2011 notes as debt for U.S. federal income tax purposes. The status of the 2011 notes as debt for U.S. federal income tax purposes depends upon a number of factors. We intend to take the position that the 2011 notes are debt for U.S. federal income tax purposes, and the holders of the 2011 notes will agree to be bound by such treatment. The balance of this discussion assumes that the 2011 notes will be respected as debt for U.S. federal income tax purposes. There can be no assurance that the IRS will not successfully challenge this position.

### **Fungibility of the 2011 Notes and Prior 2011 Notes**

While the 2011 notes are issued under the same indenture as the 12.50% Convertible Senior Notes Due 2011 issued in November 2008 (the prior 2011 notes ) and generally have the same stated economic terms as the prior 2011 notes, the tax characteristics of the 2011 notes are as described herein and will differ from the tax characteristics of the prior 2011 notes. In addition, it is anticipated that the 2011 notes will have a different CUSIP than the prior 2011 notes. On account of the foregoing, holders of 2011 notes should be aware that the 2011 notes are not fungible with the prior 2011 notes.

### **Tax Consequences to U.S. Holders**

#### ***Treatment of the 2011 Notes; Additional Payments***

No existing authority addresses whether debt instruments with terms similar to the 2011 notes will be characterized as contingent payment debt instruments for U.S. federal income tax purposes. It is possible that the IRS could assert that the 2011 notes are contingent payment debt instruments because of the potential payment of additional interest upon conversion, as well as certain other provisions, including the requirement to pay liquidated damages in certain instances. Because (i) the Treasury Regulations governing contingent payment debt instruments do not apply to a debt instrument merely because it provides an option to convert the instrument into stock of the issuer or cash in an amount equal to the approximate value of the issuer's stock and (ii) we believe the likelihood that we will be required to make a payment of liquidated damages is remote, we do not intend to treat the 2011 notes as contingent payment debt instruments. Holders of 2011 notes will agree not to treat the 2011 notes as contingent payment debt instruments. Our position as to the characterization of the 2011 notes is not binding on the IRS or a court. If the 2011 notes were treated as contingent payment debt instruments under the Treasury Regulations, among other potential adverse consequences: (i) U.S. Holders would be required to include amounts in taxable income each year as original issue discount (OID), which is taxed as ordinary income similar to interest, and such amounts would likely exceed, and be taxed in advance of the actual payments of, stated interest received or payable in connection with the 2011 notes; (ii) the value of the stock received upon conversion of the 2011 notes would be treated as an additional payment taxable as ordinary income (subject to potential adjustments); and (iii) gain recognized upon a sale, exchange, redemption or other taxable disposition of the 2011 notes would generally be treated as ordinary income (subject to potential adjustments). The remainder of this summary assumes that the 2011 notes will not be treated as contingent payment debt instruments for U.S. federal income tax purposes.

Under the terms of the 2011 notes, stated interest may be paid in cash or, at our election, by increasing the amount of 2011 notes or by issuing additional 2011 notes (in both cases, PIK Interest). For that reason, interest

**Table of Contents**

on the 2011 notes will not be unconditionally payable in cash at least annually and all interest on the 2011 notes will be treated as OID for U.S. federal income tax purposes. A U.S. Holder must include any OID on the 2011 notes as ordinary interest income as it accrues (in advance of the receipt of any cash payments attributable to such income) in accordance with a constant yield method based on a compounding of interest, regardless of such U.S. Holder's regular method of accounting for U.S. federal income tax purposes. The amount of OID on the 2011 notes will be equal to the difference between the stated redemption price at maturity of the 2011 notes and the 2011 notes' issue price. The stated redemption price at maturity of the 2011 notes will equal the sum of all amounts provided under the debt instrument, regardless of whether denominated as principal or interest, other than qualified stated interest payments. For this purpose, qualified stated interest generally means stated interest that is unconditionally payable in cash or property, other than debt instruments of the issuer, at least annually at a single fixed rate. As described above, the stated interest on the 2011 notes will not constitute qualified stated interest. The issue price of a debt instrument depends on whether a substantial amount of the debt instruments in an issue are treated as traded on an established securities market within the meaning of the regulations relating to the treatment of original issue discount (the OID Rules). Debt instruments are treated as traded on an established market if, among other things, the debt is listed on a national securities exchange, an interdealer quotation system sponsored by a national securities association, a system of general circulation that provides a reasonable basis to determine fair market value, or if quotations are readily available from dealers, brokers or traders. We intend to take the position that, under the rules relating to the calculation of the yield and maturity of debt instruments subject to an option, that each holder of 2009 Notes was assumed to exercise its option to convert its 2009 Notes to 2011 notes when such option first became exercisable. Further, under the rules that apply when the terms of a debt instrument provide that a holder may receive an additional debt instrument of the same issuer, the issuance of 2011 notes upon conversion of 2009 Notes will not be treated as the issuance of a new debt instrument for tax purposes. As such, the ultimate exercise of the conversion option by a holder is disregarded for tax purposes and the 2011 notes will have the same issue date as the 2009 Notes. We intend to take the position that the 2009 Notes were not traded on an established market. As a result, the issue price of the 2011 notes will equal the issue price of the 2009 Notes, which was their stated principal amount.

***Market Discount***

The market discount rules of the Code generally provide that any excess of the stated redemption price at maturity of a note acquired after its original issue over its basis immediately after acquisition by the taxpayer is treated as market discount. Under the market discount rules, a U.S. Holder generally will be required, subject to a *de minimis* exception, to treat any payment (other than a payment of qualified stated interest) on, or any gain on the sale, exchange (other than by conversion), retirement (including redemption or repurchase) or other disposition of a note as ordinary income to the extent of the accrued market discount not previously included in income. Unless a U.S. Holder elects to accrue market discount under a constant yield method, any market discount will be considered to accrue ratably during the period from the date of acquisition to the maturity date. If a 2011 note has market discount, a U.S. Holder may be required to defer the deduction of all or a portion of the interest expense on any indebtedness incurred or continued in order to purchase or hold a 2011 note. A U.S. Holder may elect to include market discount in income currently as it accrues, on either a ratable or constant yield method, in which case the rule described above regarding deferral of interest deductions will not apply. Once made, this accrual election applies to all market discount obligations acquired by the holder on or after the first taxable year to which the election applies and may not be revoked without the consent of the IRS. If a 2011 note with accrued market discount that has not previously been included in income is converted into our common stock, the amount of such accrued market discount generally will carryover and will be taxable as ordinary income upon disposition of the common stock. If a U.S. Holder received a 2011 note in an exchange or transferred basis transaction for property treated as including market discount (including a 2009 Note), such market discount will carry over to the 2011 note. The rules regarding market discount are complex, and the rules described above may not apply in all cases. Accordingly, you should consult your own tax advisor regarding their application.

---

**Table of Contents*****Amortizable Bond Premium***

A taxpayer who acquires a note at a premium (i.e., the excess of the holder's adjusted tax basis over the note's stated redemption price at maturity) generally may elect to amortize that premium (amortizable bond premium) from the acquisition date to the note's maturity date under a constant yield method based on the note's payment period. However, amortizable bond premium will not include any premium attributable to a note's conversion feature. The premium attributable to the conversion feature generally is the excess, if any, of the note's market price on the date of acquisition over what the note's market price would be if there were no conversion feature. Amortizable bond premium is treated as an offset to interest income or OID on the note and not as a separate deduction. The election to amortize bond premium, once made, applies to all debt obligations held or subsequently acquired by the electing U.S. Holder on or after the first day of the first taxable year to which the election applies and may not be revoked without the consent of the IRS. If such an election to amortize bond premium is not made, a U.S. Holder must include all amounts of taxable interest without reduction for such premium, and may receive a tax benefit from the premium only in computing such U.S. Holder's gain or loss upon a disposition of the note.

***Acquisition Premium***

If a U.S. Holder's initial tax basis in a note is greater than the adjusted issue price of the note but less than the stated redemption price at maturity, such U.S. Holder generally will be considered to have acquisition premium with respect to the note, which may reduce the amount of OID, if any, that the U.S. Holder is required to include in taxable income.

***Sale, Exchange, Redemption or Other Taxable Disposition of 2011 Notes***

Subject to the discussion of market discount above, a U.S. Holder generally will recognize capital gain or loss if the holder disposes of a 2011 note in a sale, exchange, redemption or other taxable disposition. The holder's gain or loss will equal the difference between the amount realized by the holder and the holder's adjusted tax basis in the 2011 note. The amount realized by the holder will equal the amount of any cash and the fair market value of any other property received for the 2011 note. The holder's adjusted tax basis in the 2011 note generally will be increased by the amount of any OID included by the holder and reduced by the amount of any premium amortized by the holder and any cash payment of interest received with respect to the 2011 note. The portion of the amount realized that is attributable to accrued interest will not be taken into account in computing the holder's capital gain or loss. Instead, that portion will be recognized as ordinary interest income to the extent that the holder has not previously included the accrued interest in income. The capital gain or loss recognized by a holder on a disposition of the 2011 note will be long-term capital gain or loss if the holding period for the 2011 note exceeds one year. Long-term capital gains of non-corporate taxpayers (including individuals) are generally taxed at lower rates than those applicable to ordinary income. The deductibility of capital losses is subject to limitation.

***Conversion of 2011 Notes into Shares of Common Stock***

A U.S. Holder will not recognize gain or loss on the exchange of 2011 notes for shares of common stock upon conversion, except to the extent of the fair market value of any shares of common stock received with respect to accrued but unpaid interest, which will be treated as ordinary interest income to the extent not previously included in income. With respect to any cash received in lieu of a fractional share of common stock, the U.S. Holder would be treated as if the fractional share had been issued and then redeemed for cash (and would recognize capital gain or loss in an amount equal to the difference between (i) the amount of cash received in lieu of the fractional share and (ii) the portion of the U.S. Holder's adjusted tax basis in the new notes that is allocated to the fractional share). Gain or loss recognized will be long-term capital gain or loss if the U.S. Holder's holding period for the 2011 notes exceeds one year. In the case of certain non-corporate U.S. Holders

---

**Table of Contents**

(including individuals), long-term capital gains are generally eligible for a reduced rate of taxation. The deductibility of capital losses is subject to limitation. The U.S. Holder will have an aggregate tax basis in the shares of common stock received in the conversion equal to the aggregate tax basis of the 2011 notes converted (less any basis allocable to any fractional share deemed received in the conversion). The holding period for shares of common stock received by the U.S. Holder upon conversion of the 2011 notes will include the U.S. Holder's holding period for the 2011 notes surrendered in the conversion. The tax treatment of the receipt of any additional interest paid upon conversion of the new notes is unclear and U.S. Holders are urged to consult their own tax advisors regarding the tax treatment of any such payment.

***Constructive Distributions in Respect of 2011 Notes***

The terms of the 2011 notes allow for changes in the conversion rate of the 2011 notes in certain circumstances. A change in conversion rate that allows holders to receive more shares of common stock on conversion may increase the holders' proportionate interests in our earnings and profits or assets. In that case, the holders would be treated as though they received a distribution in the form of shares of our common stock. Such a constructive stock distribution could be taxable to the holders, although they would not actually receive any cash or other property. It is unclear whether an increase in the number of shares of common stock a U.S. Holder would receive upon conversion that results from our election to increase the amount of 2011 notes, in lieu of paying stated interest, would be considered a change in conversion rate for this purpose. We intend to take the position that such an event will not be considered a change in conversion rate. Not all changes in conversion rate that allow holders to receive more shares of common stock on conversion, however, increase the holders' proportionate interests in the Company. For instance, a change in conversion rate simply could prevent the dilution of the holders' interests upon a stock split or other change in capital structure. Changes of this type, if made by a bona fide, reasonable adjustment formula, are not treated as constructive stock distributions. Conversely, if an event occurs that dilutes the holders' interests and the conversion rate is not adjusted, the resulting increase in the proportionate interests of our stockholders could be treated as a taxable stock distribution to them. Any taxable constructive stock distributions resulting from a change to, or failure to change, the conversion rate generally would be treated like a distribution paid in cash or other property. Such constructive distribution would be treated as a taxable dividend to the recipient to the extent of our current or accumulated earnings and profits, with any excess treated as a non-taxable return of capital or as capital gain.

***Distributions on Shares of Common Stock***

In general, any distribution in respect of the shares of common stock will constitute a dividend for U.S. federal income tax purposes to the extent of our current or accumulated earnings and profits, as determined under U.S. federal income tax principles. If holding period requirements are met, dividends paid to non-corporate holders (with respect to taxable years beginning no later than December 31, 2010) generally will qualify for the reduced tax rate on qualified dividend income (currently at a maximum tax rate of 15%). Dividends will be eligible for the dividends received deduction if the U.S. Holder is an otherwise qualifying corporate holder that meets the holding period and other requirements for the dividends received deduction. To the extent that a U.S. Holder receives a distribution on shares of common stock that would otherwise constitute a dividend for U.S. federal income tax purposes, but that exceeds our current and accumulated earnings and profits, the distribution will be treated first as a non-taxable return of capital, which reduces the holder's tax basis in the shares of common stock. Any distribution in excess of the holder's tax basis in the shares of common stock will be treated as capital gain and as long-term capital gain if the holder's holding period exceeds one year.

***Sale, Exchange or Other Taxable Disposition of Shares of Common Stock***

Subject to the discussion of market discount above, a U.S. Holder generally will recognize capital gain or loss on a sale, exchange or other taxable disposition of shares of common stock. A U.S. Holder's gain or loss will equal the difference between the amount realized by the holder and the holder's adjusted tax basis in the shares

---

**Table of Contents**

of common stock. The amount realized by a U.S. Holder will equal the amount of any cash and the fair market value of any other property received for the shares of common stock. The gain or loss recognized by a U.S. Holder on a sale or exchange of the shares of common stock will be long-term capital gain or loss if the holder's holding period for the shares of common stock exceeds one year.

***Information Reporting and Backup Withholding***

A U.S. Holder may be subject to information reporting and backup withholding tax (currently at a rate of 28%) on payments of (i) interest and principal on the 2011 notes, (ii) proceeds (including additional interest) from the sale or other disposition (including a redemption or conversion) of the 2011 notes or the shares of common stock and (iii) dividends on the common stock. Certain holders (including, among others, corporations and certain tax-exempt organizations) are generally not subject to information reporting and backup withholding. A U.S. Holder generally will be subject to information reporting and backup withholding if such holder is not otherwise exempt and such holder:

fails to furnish in the manner required its taxpayer identification number, or TIN, which, for an individual, is ordinarily his or her social security number,

furnishes an incorrect TIN,

is notified by the IRS that it has failed to properly report payments of interest or dividends, or

fails to certify, under penalties of perjury, that it has furnished a correct TIN and that the IRS has not notified the U.S. Holder that it is subject to backup withholding.

Backup withholding is not an additional tax. Any amounts withheld may be credited against a holder's U.S. federal income tax liability and may entitle such holder to a refund, provided such holder timely furnishes certain information to the IRS. Holders should consult with their own tax advisors regarding the application of backup withholding to their particular situation, the availability of an exemption from backup withholding and the procedure for obtaining such an exemption, if available.

**Certain Tax Consequences to Non-U.S. Holders**

***Treatment of the 2011 Notes***

Subject to the discussion below regarding backup withholding, payments received in respect of the 2011 notes by a Non-U.S. Holder, including OID and payments of interest, will be exempt from U.S. federal income or withholding tax, provided that: (i) such Non-U.S. Holder does not own, actually or constructively, 10% or more of the total combined voting power of all classes of our stock entitled to vote, and is not a controlled foreign corporation related, directly or indirectly, to us through stock ownership; (ii) such Non-U.S. Holder certifies on an IRS Form W-8BEN (or successor form), under penalties of perjury, that it is not a United States person and provides its name and address or otherwise satisfies applicable documentation requirements; and (iii) such payments are not effectively connected with the conduct by such Non-U.S. Holder of a trade or business in the United States (or, where a tax treaty applies, are not attributable to a U.S. permanent establishment).

Any gain realized upon the sale, exchange or other taxable disposition of 2011 notes generally will not be subject to U.S. federal income tax unless: (i) that gain is effectively connected with the conduct of a trade or business in the United States by the Non-U.S. Holder (and, where a tax treaty applies, is attributable to a U.S. permanent establishment); or (ii) the Non-U.S. Holder is an individual who is present in the United States for 183 days or more in the taxable year of that disposition and certain other conditions are met. In addition, accrued but unpaid interest (or OID) not previously included in income is not treated as gain subject to these rules, but rather is subject to the rules regarding interest (and OID) described in the preceding paragraph.



## **Table of Contents**

If a Non-U.S. Holder of the 2011 notes is engaged in a trade or business in the United States, and if interest (including OID) on the 2011 notes is effectively connected with the conduct of such trade or business (and, where a tax treaty applies, is attributable to a U.S. permanent establishment), the Non-U.S. Holder, although exempt from the U.S. federal withholding tax discussed above, generally will be subject to regular U.S. federal income tax on interest and on any gain realized on the sale, exchange, or other taxable disposition of 2011 notes in the same manner as if it were a U.S. Holder. In lieu of the certificate described above, such Non-U.S. Holder will be required to provide to the withholding agent a properly executed IRS Form W-8ECI (or successor form) in order to claim an exemption from withholding tax. In addition, if such Non-U.S. Holder is a foreign corporation, it may be subject to a branch profits tax equal to 30% (or such lower rate provided by an applicable tax treaty) of its effectively connected earnings and profits for the taxable year, subject to certain adjustments.

### ***Shares of Common Stock***

Any dividends paid to a Non-U.S. Holder with respect to the shares of common stock (and any deemed dividends resulting from certain adjustments, or the failure to make certain adjustments, to the number of shares of common stock to be issued upon conversion of 2011 notes, as discussed in U.S. Holders Constructive Distributions in Respect of 2011 notes above) will be subject to U.S. federal withholding tax at a 30% rate or such lower rate as may be specified by an applicable tax treaty. Because a constructive distribution deemed received by a Non-U.S. Holder would not give rise to any cash from which any applicable withholding tax could be satisfied, we may set-off any such withholding tax against any cash payments of interest payable on the 2011 notes.

Dividends that are effectively connected with the conduct of a trade or business within the United States (and, where a tax treaty applies, are attributable to a U.S. permanent establishment) are not subject to U.S. federal withholding tax, but instead are subject to U.S. federal income tax on a net income basis at applicable graduated individual or corporate rates. Such a Non-U.S. Holder will be required to provide to the withholding agent a properly executed IRS Form W-8ECI (or successor form) in order for effectively connected income to be exempt from U.S. federal withholding tax. In addition, if such a Non-U.S. Holder is a foreign corporation, it may be subject to a branch profits tax of 30% (or such lower rate provided by an applicable treaty) of its effectively connected earnings and profits for the taxable year, subject to certain adjustments.

Any gain realized upon the sale, exchange or other taxable disposition of shares of common stock generally will not be subject to U.S. federal income tax unless: (i) that gain is effectively connected with the conduct of a trade or business in the United States by the Non-U.S. Holder (and, where a tax treaty applies, is attributable to a U.S. permanent establishment); or (ii) the Non-U.S. Holder is an individual who is present in the United States for 183 days or more in the taxable year of that disposition and certain other conditions are met.

### ***Information Reporting and Backup Withholding***

In general, a Non-U.S. Holder will not be subject to backup withholding tax and information reporting with respect to payments made by us with respect to the 2011 notes or the shares of common stock if the Non-U.S. Holder has provided to the withholding agent an IRS Form W-8BEN or IRS Form W-8ECI (or successor form) described above and such withholding agent does not have actual knowledge or reason to know that such Non-U.S. Holder is a United States person. In addition, no backup withholding will be required regarding the proceeds of the sale of 2011 notes or shares of common stock made within the United States or conducted through certain U.S. financial intermediaries if the payor receives that statement described above and does not have actual knowledge or reason to know that the Non-U.S. Holder is a United States person or the Non-U.S. Holder otherwise establishes an exemption.

**Table of Contents**

**PLAN OF DISTRIBUTION**

We are registering the 2011 notes and the shares of common stock that may be issuable upon conversion of the 2011 notes for resale by the selling securityholders listed in this prospectus or in a supplement to this prospectus. The aggregate proceeds to the selling securityholders from the sale of the notes or underlying common stock will be the purchase price of the notes or common stock less discounts and commissions, if any. Each of the selling securityholders reserves the right to accept and, together with their agents from time to time, to reject, in whole or in part, any proposed purchase of notes or underlying common stock to be made directly or through agents. We will not receive any of the proceeds from the offering of the notes or the underlying shares of common stock by the selling securityholders.

The selling securityholders, or their pledgees, donees or transferees of, or other successors in interest to, the selling securityholders, may sell all or a portion of the notes and the shares of common stock issuable on conversion of the 2011 notes from time to time to purchasers directly or through broker-dealers or agents, who may receive compensation in the form of discounts, concessions or commissions from the selling securityholders or the purchasers of the notes and the underlying common stock. The selling securityholders will act independently of us in making decisions with respect to the timing, manner and size of each sale.

The selling securityholders and any such broker-dealers or agents who participate in the distribution of the notes and the underlying common stock may be deemed to be underwriters (as this term is defined in the Securities Act). As a result, any discounts, commissions, concessions or profits they earn on the resale of the notes and the underlying common stock may be underwriting discounts and commissions under the Securities Act. If the selling securityholders were deemed to be underwriters, the selling securityholders may be subject to statutory liabilities as underwriters under the Securities Act. Selling holders who are underwriters within the meaning of the Securities Act are subject to the prospectus delivery requirements of the Securities Act. The selling securityholders have acknowledged their obligations to comply with the provisions of the Exchange Act and the rules thereunder relating to stock manipulation, particularly Regulation M.

The notes and the underlying shares of our common stock may be sold in one or more transactions at fixed prices, prevailing market prices at the time of sale, prices related to the prevailing market prices, varying prices determined at the time of sale, or negotiated prices. These sales may be effected in transactions:

on any national securities exchange or U.S. inter-dealer system of a registered national securities association on which the notes or the underlying shares of our common stock may be listed or quoted at the time of sale, which may include the Nasdaq National Market;

in the over-the-counter market;

in transactions otherwise than on such exchanges or services or in the over-the-counter market;

through the writing of options, whether the options are listed on an exchange or otherwise; or

through the settlement of short sales.

These transactions may include block transactions or crosses. Crosses are transactions in which the same broker acts as an agent on both sides of the trade.

In connection with the sales of the notes and the underlying shares of our common stock or otherwise, the selling securityholders may enter into hedging transactions with broker-dealers or other financial institutions, which may in turn engage in short sales of the notes and the underlying shares of our common stock in the course of hedging their positions. The selling securityholders may also sell the notes and the underlying shares of our common stock short and deliver notes and the underlying shares of our common stock to close out short positions, or loan or pledge notes and the underlying shares of our common stock to broker-dealers that in turn may sell the notes and the underlying shares of our common stock.



**Table of Contents**

To our knowledge, there are currently no plans, arrangements or understandings between any selling securityholders and any broker-dealer or agent regarding the sale of the notes and the underlying shares of our common stock by the selling securityholders. Selling securityholders may not sell any, or may not sell all, of the notes and the underlying shares of shares of our common stock offered by them pursuant to this prospectus. We cannot assure you that any such selling securityholder will not transfer, devise or gift the notes and the underlying shares of our common stock by other means not described in this prospectus.

A selling securityholder may decide not to sell any notes or the common stock issuable upon conversion of the notes. In addition, any notes or underlying shares of our common stock covered by this prospectus that qualify for sale pursuant to Rule 144 or Rule 144A of the Securities Act may be sold under Rule 144 or Rule 144A rather than pursuant to this prospectus.

The selling securityholders and any other person participating in a distribution will be subject to the Exchange Act. The Exchange Act rules include, without limitation, Regulation M, which may limit the timing of purchases and sales of any of the notes and the underlying shares of our common stock by the selling securityholders and any such other person engaged. In the addition, Regulation M of the Exchange Act may restrict the ability of any person engaged in the distribution of the notes and the underlying shares of our common stock being distributed for a period of up to five business days prior to the commencement of such distribution. This may affect the marketability of the notes and the underlying shares of our common stock and the ability of any person or entity to engage in market-making activities with respect to the notes and the underlying shares of our common stock.

Our outstanding common stock is quoted on the Nasdaq Global Market under the symbol `OSCI` . The notes are not listed on any securities exchange.

We entered into an agreement for the benefit of the holders of the notes to register their 2011 notes and common stock under the Securities Act laws under specific circumstances and at specific times. The agreement provides for cross-indemnification of the selling securityholders and us and their and our respective directors, officers and controlling persons against specific liabilities in connection with the offer and sale of the notes and the common stock, including some liabilities under the Securities Act. We have agreed to pay substantially all the expenses incidental to the registration, offering and sale of the notes and the underlying shares of our common stock to the public other than commissions, fees and discounts of underwriters, broker-dealers and agents. Our obligation to keep the registration statement of which this prospectus is a part effective is subject to exceptions. In certain cases, we may prohibit offers and sales of notes and the underlying shares of our common stock pursuant to such registration statement.

**Table of Contents**

**LEGAL MATTERS**

The validity of the 2011 notes and the shares of Oscient common stock issuable upon conversion of the 2011 notes has been passed upon for us by our counsel, Ropes & Gray LLP, Boston, Massachusetts.

**EXPERTS**

Ernst & Young LLP, independent registered public accounting firm, has audited our consolidated financial statements and schedule at December 31, 2007 and 2006, and for each of the three years in the period ended December 31, 2007, as set forth in their report. We have included our financial statements and schedule in the prospectus and elsewhere in the registration statement in reliance on Ernst & Young LLP's report, given on their authority as experts in accounting and auditing.

**CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING**

**AND FINANCIAL DISCLOSURE**

None

**Table of Contents**

**WHERE YOU CAN FIND MORE INFORMATION**

We have filed a registration statement on Form S-1 with the Securities and Exchange Commission, or SEC, with respect to the 2011 notes and common stock that may be sold under this prospectus. This prospectus does not include all of the information contained in the registration statement. You should refer to the registration statement and its exhibits for additional information. Although we have disclosed the material terms of any contracts, agreements, or other documents that are referenced in this prospectus, you should refer to the exhibits attached to the registration statement for copies of the actual contracts, agreements, or other documents.

We are a public company and file annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any document we file at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. You can request copies of these documents by writing to the SEC and paying a fee for the copying cost. Please call the SEC at 1-800-SEC-0330 for more information about the operation of the public reference room. Our SEC filings are also available to the public at the SEC's website at <http://www.sec.gov>. In addition, our common stock is listed for trading on the NASDAQ Global Market. You can read and copy reports and other information concerning us at the offices of the Financial Industry Regulation Authority located at 1735 K Street, Washington, D.C. 20006. You may also access our filings with the SEC and obtain other information about us through the website maintained by Oscient, which is located at <http://www.oscient.com>, as soon as reasonably practicable after these materials have been electronically filed with, or furnished to, the SEC. Please note that all references to [www.oscient.com](http://www.oscient.com) in this registration statement and prospectus are inactive textual references only and that the information contained on Oscient's website is neither incorporated by reference into this registration statement or prospectus nor intended to be used in connection with either the exchange.

**Table of Contents**

**FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**OSCIENT PHARMACEUTICALS CORPORATION**

**INDEX TO FINANCIAL STATEMENTS**

|  | <b>Page</b> |
|--|-------------|
| <b>Audited Consolidated Financial Statements</b>   |             |
| <u>Report of Independent Registered Public Accounting Firm</u>   | F-2         |
| <u>Consolidated Balance Sheets as of December 31, 2007 and 2006</u>  | F-3         |
| <u>Consolidated Statements of Operations for the Years Ended December 31, 2007, 2006 and 2005</u>  | F-4         |
| <u>Consolidated Statements of Shareholders' (Deficit) Equity and Comprehensive Loss for the Years Ended December 31, 2007, 2006 and 2005</u> | F-5         |
| <u>Consolidated Statements of Cash Flows for the Years Ended December 31, 2007, 2006 and 2005</u>  | F-6         |
| <u>Notes to Consolidated Financial Statements</u>  | F-7         |
| <b>Unaudited Consolidated Financial Statements</b>   |             |
| <u>Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007</u>  | F-49        |
| <u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2008 and 2007</u>                                 | F-50        |
| <u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2008 and 2007</u>   | F-51        |
| <u>Notes to Unaudited Consolidated Financial Statements</u>  | F-52        |

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of

Oscient Pharmaceuticals Corporation

We have audited the accompanying consolidated balance sheets of Oscient Pharmaceuticals Corporation (and subsidiaries) as of December 31, 2007 and 2006, and the related consolidated statements of operations, shareholders' (deficit) equity, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Oscient Pharmaceuticals Corporation (and subsidiaries) at December 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 12 to the consolidated financial statements, on January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123 (Revised 2004), *Share Based Payments* which requires the Company to recognize expense for all share-based payments based on their fair values.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Oscient Pharmaceutical Corporation's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 4, 2008 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Boston, Massachusetts

February 4, 2008, except for Note 19,

as to which the date is November 3, 2008

and the fourth paragraph of Note 1 as to

which the date is February 12, 2009



**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****CONSOLIDATED BALANCE SHEETS**

(in thousands, except per share data)

|   | December 31,<br>2007 | December 31,<br>2006 |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| Current Assets:   |                      |                      |
| Cash and cash equivalents   | \$ 48,268            | \$ 38,196            |
| Restricted cash   |                      | 2,483                |
| Notes receivable  | 486                  | 590                  |
| Accounts receivable (net of allowance for bad debts of \$35 and \$349 in 2007 and 2006, respectively)                             | 15,032               | 11,937               |
| Inventories   | 9,059                | 14,237               |
| Prepaid expenses and other current assets   | 2,886                | 2,791                |
| <b>Total current assets</b>   | <b>75,731</b>        | <b>70,234</b>        |
| Property and Equipment, at cost:  |                      |                      |
| Manufacturing and computer equipment  | 4,695                | 4,722                |
| Equipment and furniture   | 564                  | 1,159                |
| Leasehold improvements  | 138                  | 138                  |
|   | 5,397                | 6,019                |
| Less Accumulated depreciation   | 4,590                | 4,522                |
|   | 807                  | 1,497                |
| Restricted cash   | 4,198                | 4,129                |
| Long-term notes receivable  |                      | 1,269                |
| Other assets  | 5,585                | 4,074                |
| Intangible assets, net  | 110,903              | 120,011              |
| Goodwill  | 76,960               | 78,193               |
|   | \$ 274,184           | \$ 279,407           |
| <b>LIABILITIES AND SHAREHOLDERS DEFICIT</b>   |                      |                      |
| Current Liabilities:  |                      |                      |
| Current maturities of long-term obligations   | \$ 38                | \$ 38                |
| Accounts payable  | 10,262               | 10,402               |
| Accrued expenses and other current liabilities  | 20,928               | 16,418               |
| Current portion of accrued facilities impairment charge   | 2,128                | 2,182                |
| Deferred revenue  | 364                  | 750                  |
| <b>Total current liabilities</b>  | <b>33,720</b>        | <b>29,790</b>        |
| Long-term Liabilities:  |                      |                      |
| Long-term obligations, net of current maturities  | 252,859              | 234,186              |
| Noncurrent portion of accrued facilities impairment charge  | 8,831                | 11,718               |
| Other long-term liabilities   | 7,216                | 5,073                |
| Deferred revenue  | 273                  | 636                  |
| Commitments and Contingencies (Note 11)   |                      |                      |
| Shareholders Deficit:   |                      |                      |
| Common stock, \$0.10 par value Authorized 174,375 shares, Issued and Outstanding 13,892 and 13,559 in 2007 and 2006, respectively | 1,389                | 1,356                |
| Series B restricted common stock, \$0.10 par value Authorized 625 shares, Issued and Outstanding none                             |                      |                      |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|                             |            |            |
|-----------------------------|------------|------------|
| Additional paid-in-capital  | 415,654    | 412,553    |
| Accumulated deficit         | (445,758)  | (415,905)  |
| Total shareholders' deficit | (28,715)   | (1,996)    |
|                             | \$ 274,184 | \$ 279,407 |

The accompanying notes are an integral part of these consolidated financial statements.

F-3

**Table of Contents**

**OSCIENT PHARMACEUTICALS CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except share and per share data)

|   | 2007        | Year Ended December 31,<br>2006 | 2005        |
|---|-------------|---------------------------------|-------------|
| Revenues (net):                             |             |                                 |             |
| Product sales                               | \$ 78,458   | \$ 38,244                       | \$ 20,458   |
| Co-promotion                                |             | 6,890                           | 2,954       |
| Other                                       | 1,511       | 1,018                           | 197         |
| Total net revenues                          | 79,969      | 46,152                          | 23,609      |
| Costs and expenses (1):                     |             |                                 |             |
| Cost of product sales                       | 31,269      | 19,613                          | 9,830       |
| Research and development                    | 5,845       | 12,406                          | 14,432      |
| Selling and marketing                       | 66,278      | 69,211                          | 74,931      |
| General and administrative                  | 14,573      | 16,841                          | 13,088      |
| Total costs and expenses                    | 117,965     | 118,071                         | 112,281     |
| Loss from operations                        | (37,996)    | (71,919)                        | (88,672)    |
| Other income (expense):                     |             |                                 |             |
| Interest income                             | 2,541       | 2,995                           | 3,400       |
| Interest expense                            | (28,206)    | (11,056)                        | (8,126)     |
| Gain on disposition of investment           | 231         | 1,617                           | 2,162       |
| Gain on exchange of convertible notes       | 30,824      |                                 |             |
| Gain on derivative                          | 3,023       |                                 |             |
| Other income                                | 114         | 65                              | 2,643       |
| Net other income (expense)                  | 8,527       | (6,379)                         | 79          |
| Loss from operations before income tax      | (29,469)    | (78,298)                        | (88,593)    |
| Provision for income tax                    | (384)       | (179)                           |             |
| Net loss                                    | \$ (29,853) | \$ (78,477)                     | \$ (88,593) |
| Net loss per common share:                  |             |                                 |             |
| Basic and diluted                           | \$ (2.19)   | \$ (6.58)                       | \$ (9.26)   |
| Weighted average common shares outstanding: |             |                                 |             |
| Basic and diluted                           | 13,600,787  | 11,925,485                      | 9,568,598   |

(1) Includes non-cash stock-based compensation as follows:

|                            |       |       |     |
|----------------------------|-------|-------|-----|
| Cost of product sales      | \$ 40 | \$ 67 | \$  |
| Research and development   | 50    | 136   | 836 |
| Selling and marketing      | 972   | 1,236 |     |
| General and administrative | 1,651 | 2,437 | 170 |

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****CONSOLIDATED STATEMENTS OF SHAREHOLDERS (DEFICIT) EQUITY AND COMPREHENSIVE LOSS**

(in thousands, except share data)

|   | Common Stock  |                     |                                | Accumulated<br>Deficit | Deferred<br>Compensation | Note<br>Receivable<br>From Officer | Total<br>Shareholders<br>(Deficit) Equity | Comprehensive<br>Loss |
|---|---------------|---------------------|--------------------------------|------------------------|--------------------------|------------------------------------|---|-----------------------|
|   | Shares        | \$0.10 Par<br>Value | Additional Paid-<br>In Capital |                        |                          |                                    |   |                       |
| <b>Balance at December 31, 2004</b>                     | <b>9,475</b>  | <b>\$ 948</b>       | <b>\$ 363,467</b>              | <b>\$ (248,835)</b>    | <b>\$ (1,017)</b>        | <b>\$ (163)</b>                    | <b>\$ 114,400</b>                         | <b>\$ (93,271)</b>    |
| Exercise of stock options                               | 174           | 17                  | 854                            |                        |                          |                                    | 871                                       |                       |
| Issuance of stock under employee<br>stock purchase plan | 20            | 2                   | 415                            |                        |                          |                                    | 417                                       |                       |
| Amortization of deferred<br>compensation                |               |                     |                                |                        | 1,006                    |                                    | 1,006                                     |                       |
| Net loss  |               |                     |                                | (88,593)               |                          |                                    | (88,593)                                  | (88,593)              |
| <b>Balance at December 31, 2005</b>                     | <b>9,669</b>  | <b>967</b>          | <b>364,736</b>                 | <b>(337,428)</b>       | <b>(11)</b>              | <b>(163)</b>                       | <b>28,101</b>                             | <b>(88,593)</b>       |
| Exercise of stock options                               | 90            | 9                   | 157                            |                        |                          |                                    | 166                                       |                       |
| Issuance of stock under employee<br>stock purchase plan | 79            | 8                   | 732                            |                        |                          |                                    | 740                                       |                       |
| Issuance of common stock in private<br>placement        | 2,254         | 225                 | 33,252                         |                        |                          |                                    | 33,477                                    |                       |
| Issuance of common stock to Paul<br>Capital             | 1,389         | 139                 | 9,819                          |                        |                          |                                    | 9,958                                     |                       |
| Issuance of restricted stock                            | 78            | 8                   | (8)                            |                        |                          |                                    |   |                       |
| Reversal of deferred compensation                       |               |                     | (11)                           |                        | 11                       |                                    |   |                       |
| Stock based compensation expense                        |               |                     | 3,876                          |                        |                          |                                    | 3,876                                     |                       |
| Settlement of note receivable                           |               |                     |                                |                        |                          | 163                                | 163                                       |                       |
| Net loss  |               |                     |                                | (78,477)               |                          |                                    | (78,477)                                  | (78,477)              |
| <b>Balance at December 31, 2006</b>                     | <b>13,559</b> | <b>1,356</b>        | <b>412,553</b>                 | <b>(415,905)</b>       |                          |                                    | <b>(1,996)</b>                            | <b>(78,477)</b>       |
| Exercise of stock options                               | 5             | 1                   | 16                             |                        |                          |                                    | 17  |                       |
| Issuance of stock under employee<br>stock purchase plan | 95            | 9                   | 395                            |                        |                          |                                    | 404                                       |                       |
| Net issuance of restricted stock                        | 233           | 23                  | (23)                           |                        |                          |                                    |   |                       |
| Stock based compensation expense                        |               |                     | 2,713                          |                        |                          |                                    | 2,713                                     |                       |
| Net loss  |               |                     |                                | (29,853)               |                          |                                    | (29,853)                                  | (29,853)              |
| <b>Balance at December 31, 2007</b>                     | <b>13,892</b> | <b>\$ 1,389</b>     | <b>\$ 415,654</b>              | <b>\$ (445,758)</b>    | <b>\$</b>                | <b>\$</b>                          | <b>\$ (28,715)</b>                        | <b>\$ (29,853)</b>    |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**OSCIENT PHARMACEUTICALS CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands)

|   | Year Ended December 31, |             |             |
|---|-------------------------|-------------|-------------|
|   | 2007                    | 2006        | 2005        |
| <b>Cash Flows from Operating Activities:</b>  |                         |             |             |
| Net Loss  | \$ (29,853)             | \$ (78,477) | \$ (88,593) |
| Adjustments to reconcile net loss to net cash used in operating activities:                     |                         |             |             |
| Depreciation and amortization   | 9,847                   | 7,158       | 5,411       |
| Provision for excess and obsolete inventories   | 793                     | 1,631       | 1,067       |
| (Recovery of) provision for bad debts   | (172)                   | 349         |             |
| Non-cash interest expense   | 9,623                   | 1,468       | 1,557       |
| Gain on exchange of notes   | (30,824)                |             |             |
| Gain on derivatives   | (3,023)                 |             |             |
| Gain on disposition of investment   | (231)                   | (1,617)     | (2,162)     |
| Stock-based compensation  | 2,713                   | 3,876       | 1,006       |
| Changes in assets and liabilities, net of acquisition   |                         |             |             |
| Accounts receivable   | (2,922)                 | (6,080)     | (1,983)     |
| Inventories   | 4,386                   | (1,796)     | (7,129)     |
| Prepaid expenses and other current assets   | (96)                    | 2,134       | 6,597       |
| Accounts payable  | (141)                   | 3,955       | (2,633)     |
| Accrued expenses and other liabilities  | 4,915                   | 3,335       | (6,762)     |
| Deferred revenue  | (750)                   | 1,386       | (1,302)     |
| Accrued facilities impairment charge  | (2,618)                 | (2,826)     | (2,947)     |
| Accrued other long-term liabilities   | 3,692                   | 1,869       | 993         |
| Net cash used in operating activities   | (34,661)                | (63,635)    | (96,880)    |
| <b>Cash Flows from Investing Activities:</b>  |                         |             |             |
| Proceeds from disposition of investment   | 231                     | 1,617       | 2,387       |
| Purchases of property and equipment   | (56)                    | (263)       | (1,328)     |
| Proceeds from sale of property and equipment  | 7                       | 1           | 294         |
| Decrease in restricted cash   | 2,414                   | 5,118       | 5,246       |
| (Increase) decrease in other assets   | (63)                    | (329)       | 471         |
| Proceeds from notes receivable  | 1,373                   | 790         | 440         |
| Purchases of marketable securities  |                         |             | (2,706)     |
| Proceeds from maturities of marketable securities   |                         | 2,696       | 94,694      |
| Issuance of notes receivable  |                         | (186)       | (2,740)     |
| Cash flows related to acquisition of ANTARA   |                         | (77,563)    |             |
| Net cash provided by (used in) investing activities   | 3,906                   | (68,119)    | 96,758      |
| <b>Cash Flows from Financing Activities:</b>  |                         |             |             |
| Proceeds from issuance of notes, net of issuance costs  | 40,444                  |             |             |
| Proceeds from private placement of common stock, net of issuance costs                          |                         | 33,477      |             |
| Proceeds from issuance of stock in connection with acquisition of ANTARA, net of issuance costs |                         | 9,958       |             |
| Proceeds from exercise of stock options   | 17                      | 166         | 871         |
| Proceeds from issuance of stock under the employee stock purchase plan                          | 404                     | 740         | 417         |
| Proceeds from issuance of notes   |                         | 20,000      |             |
| Proceeds from assignment of revenue interest  |                         | 40,000      |             |
| Payments on long-term obligations   | (38)                    | (9)         | (291)       |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|   |           |           |           |
|---|-----------|-----------|-----------|
| Net cash provided by financing activities                   | 40,827    | 104,332   | 997       |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b> | 10,072    | (27,422)  | 875       |
| <b>Cash and Cash Equivalents, beginning of year</b>         | 38,196    | 65,618    | 64,743    |
| <b>Cash and Cash Equivalents, end of year</b>               | \$ 48,268 | \$ 38,196 | \$ 65,618 |
| <b>Supplemental Disclosure of Cash Flow Information:</b>    |           |           |           |
| Interest paid during period                                 | \$ 14,925 | \$ 6,053  | \$ 5,346  |
| Income tax paid during period                               | \$ 18     | \$ 25     | \$        |

The accompanying notes are an integral part of these consolidated financial statements.

---

**Table of Contents**

**OSCIENT PHARMACEUTICALS CORPORATION**

**Notes to Consolidated Financial Statements**

**(1) Operations**

Oscient Pharmaceuticals Corporation (the Company) is a commercial-stage pharmaceutical company marketing FDA-approved products in the United States. The Company's strategy is to gain access to new products via transactions, including acquisition, in-licensing and co-promotion. Oscient has developed a commercial infrastructure, including a national sales force calling on targeted primary care physicians, cardiologists, endocrinologists and pulmonologists in the United States.

Oscient currently markets two products; ANTARA® (fenofibrate) capsules, a cardiovascular product and FACTIVE® (gemifloxacin mesylate) tablets, a fluoroquinolone antibiotic. ANTARA is approved by the FDA to treat hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet. The Company licenses the rights to ANTARA from Ethypharm S.A. of France (Ethypharm). The Company began promoting ANTARA in late August 2006. FACTIVE is indicated for the treatment of community-acquired pneumonia of mild to moderate severity (CAP) and acute bacterial exacerbations of chronic bronchitis (AECB). The Company licenses the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences of the Republic of Korea (LG Life Sciences). The Company launched FACTIVE in the U.S. market in September 2004.

Additionally, the Company has a novel, late-stage antibiotic candidate, Ramoplanin, for the treatment of *Clostridium difficile*-associated disease. The Company has made the strategic decision to concentrate its financial resources on building its revenues for products promoted to community-based physicians in the United States and is currently seeking to out-license, co-develop or sell its rights to Ramoplanin to a partner.

As shown in the consolidated financial statements, at December 31, 2007, the Company has total cash and cash equivalents balance of approximately \$52,466,000, which includes \$4,198,000 in restricted cash, and an accumulated deficit of approximately \$445,758,000. The Company has also generated significant operating losses for the last several years and expects to continue to generate significant operating losses for the foreseeable future. Based on the recent extension of the maturity date of approximately \$16.8 million of the \$17.0 million outstanding principle and accrued interest of the Company's 5% Convertible Promissory Note due in 2009, the Company's available capital, current operating plan and management's ability to manage expenses, the Company believes that the cash on hand as of December 31, 2007, is sufficient to fund continuing operations into the third fiscal quarter of fiscal 2009. In the next several months, the Company will need to raise additional capital and/or refinance its existing debt due in December 2009 to fund its operations, repay its debt that is maturing at such time, fund other potential commercial or development opportunities, and support its sales and marketing activities. The Company intends to pursue privately raising additional capital from investors through equity financing, the incurrence of indebtedness or a combination of equity and debt. The Company's ability to raise additional capital, however, will be heavily impacted by, among other factors, the investment market for biopharmaceutical companies and the progress of ANTARA and FACTIVE commercial programs as well as the Company's progress in meeting its operational and financial objectives, acquiring, licensing or co-promoting an additional product and developing a partnership to advance the Ramoplanin clinical development program. Additional financing may not be available to the Company when needed, or, if available, may not be available on favorable terms. If the Company cannot obtain adequate financing on acceptable terms when such financing is required or lower its expenses as expected through certain cost reduction measures, it may have to scale back its operations even further or take other measures to significantly reduce its expenses which will have a material adverse effect on its business. On February 11, 2009, the Company announced a significant reduction in its workforce and that it has engaged a third party to advise the Company on strategic options, including the potential sale of the Company.

**(2) Summary of Significant Accounting Policies**

The accompanying consolidated financial statements reflect the application of certain accounting policies, as described in this note and elsewhere in the accompanying notes to the consolidated financial statements.



---

**Table of Contents****(a) Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Guardian II Acquisition Corporation, Collaborative Genetics, Inc., Collaborative Securities Corp. (a Massachusetts Securities Corporation), Oscient Pharmaceuticals U.K. Ltd., and GeneSoft Pharmaceuticals LLC. All intercompany accounts and transactions have been eliminated in consolidation.

**(b) Revenue Recognition**

The Company's principal source of revenue is the sale of ANTARA capsules and FACTIVE tablets. In the second quarter of 2005, the Company began recognizing co-promotion revenue in connection with its co-promotion agreement with Auxilium Pharmaceuticals, Inc. (Auxilium), which terminated on August 31, 2006. Other historical sources of revenue include biopharmaceutical alliances and royalties from the divested genomic services business. In future periods, product revenues will continue to increase based on anticipated increased volume of prescriptions of ANTARA capsules and FACTIVE tablets. Conversely, the Company expects revenues derived from biopharmaceutical alliances will continue to decrease.

Although ANTARA revenue results are anticipated to be steady throughout the fiscal year, the Company expects demand for FACTIVE to be highest from December to March as the incidence of respiratory tract infections, including CAP and AECB, tends to increase during the winter months. In addition, fluctuations in the severity of the annual respiratory tract infection season may cause product sales to vary from year to year. Due to these seasonal fluctuations in demand for FACTIVE, the Company's results in any particular quarter may not be indicative of the results for any other quarter or for the entire year.

*Product Sales*

The Company follows the provisions of Staff Accounting Bulletin (SAB) No. 104, Revenue Recognition (a replacement of SAB 101) (SAB No. 104) and recognizes revenue from product sales upon delivery of product to wholesalers, when persuasive evidence of an arrangement exists, the fee is fixed or determinable, title to product and associated risk of loss has passed to the wholesaler and collectability of the related receivable is reasonably assured. All revenues from product sales are recorded net of applicable allowances for sales returns, rebates, special promotional programs, and discounts. For arrangements where the risk of loss has not passed to wholesalers or pharmacies, the Company defers the recognition of revenue by recording deferred revenue until such time that risk of loss has passed. The cost of ANTARA and FACTIVE associated with amounts recorded as deferred revenue is recorded in inventory until such time as risk of loss has passed.

*Co-Promotion Revenue*

On August 31, 2006, the Company and Auxilium mutually agreed to conclude the co-promotion arrangement and agreed to share profits from primary care sales, as provided for under the co-promotion agreement, through August 31, 2006. Amounts earned under the Company's co-promotion agreement with Auxilium from the sale of TESTIM gel, a product developed by Auxilium, are classified as co-promotion revenue in the Company's consolidated statements of operations. Auxilium was obligated to pay the Company a co-promotion fee based on a specified percentage of the gross profit from TESTIM sales attributable to primary care physicians in the U.S. that exceeded a specified cumulative sales threshold, determined on an annual basis. The specific percentage was based upon TESTIM sales levels attributable to primary care physicians and the marketing expenses incurred by the Company in connection with the promotion of TESTIM under the co-promotion agreement. Such co-promotion revenue was earned when TESTIM units were dispensed through patient prescriptions. There was no cost of goods sold associated with co-promotion revenue, and the selling and marketing expenses incurred with respect to the co-promotion arrangement are classified as selling and marketing expenses in the Company's consolidated statements of operations. As part of the termination of the co-promotion agreement, the Company received \$1,800,000 from Auxilium as additional compensation for commercialization efforts by the Company's sales force through August 31, 2006, which was recognized as revenue during the year ended December 31, 2006. The Company does not expect any future co-promotion revenue in association with its agreement with Auxilium.

**Table of Contents***Other Revenues*

Other revenues primarily consist of sublicensing revenues related to FACTIVE. The Company recognizes revenue in accordance with SAB No. 104 and Emerging Issues Task Force (EITF) Issue No. 00-21, Revenue Arrangements with Multiple Deliverables (EITF No. 00-21). In accordance with EITF No. 00-21, the up-front license payments related to the various sublicense agreements will be recognized as revenue over the term of the Company's continuing obligations under the arrangements which range from eighteen months to thirty-three months. Substantive milestones achieved are recognized as revenue when earned and when payment is reasonably assured, if the Company has completed its remaining obligations under the arrangement. If the Company has further obligations, milestone payments are recognized as revenue if the Company has sufficient evidence of fair value for its remaining obligations otherwise the milestone payment is recognized as revenue over the remaining performance period.

On August 1, 2006, the Company announced that it received notice from Pfizer Mexico that FACTIVE was approved by the Ministry of Health in Mexico to be marketed as FACTIVE-5 for the treatment of community-acquired pneumonia, acute bacterial exacerbations of chronic bronchitis and acute bacterial sinusitis which generated a milestone payment recognized as revenue in 2006. On January 4, 2007, the Company announced that it had granted commercialization rights to FACTIVE in Europe to Menarini International Operation Luxembourg SA (Menarini), a wholly-owned subsidiary of Menarini Industrie Farmaceutiche Riunite S.r.l. Part of this arrangement included an up-front license payment which the Company is recognizing over the term of the Company's obligations under the arrangement. On March 2, 2007, the Company announced that Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott Laboratories, had received approval to begin the promotion of FACTIVE in Canada. In connection with the terms of the agreement with Abbott, a milestone payment related to regulatory approval of the Company's manufacture of FACTIVE for Canada was recorded as other revenue during 2007. The Company expenses incremental direct costs associated with sublicense agreements in the period in which the expense is incurred. The Company subsequently amended the agreement on January 31, 2008 whereby Abbott Canada's development and commercialization obligations were substantially reduced. See Note 20.

**(c) Sales Rebates, Discounts and Incentives**

The Company's sales of ANTARA and FACTIVE are made to pharmaceutical wholesalers for further distribution through pharmacies to the ultimate consumers of the product. When the Company delivers its product, the Company reduces the amount of gross revenue recognized from such product sales based primarily on estimates of four categories of discounts and allowances that suggest that all or part of the revenue should not be recognized at the time of the delivery product returns, cash discounts, rebates, and special promotional programs.

*Product Returns*

Factors that are considered in the Company's estimate of future ANTARA and FACTIVE product returns include an analysis of the amount of product in the wholesaler and pharmacy channel, review of consumer consumption data as reported by external information management companies, actual and historical return rates for expired lots, the remaining time to expiration of the product, and the forecast of future sales of the Company's product. Consistent with industry practice, the Company offers contractual return rights that allow its customers to return product within six months prior to and twelve months subsequent to the expiration date of its product. ANTARA capsules and FACTIVE tablets each have a 36-month expiration period from the date of manufacturing. During 2007, the Company increased its estimate for product returns as a result of returns of product lots related to the seven-day course of treatment of FACTIVE tablets. The Company believes the product returns were a result of a combination of the shift in product demand from seven-day course of treatment to five-day course of treatment and returns associated with initial stocking of FACTIVE. As of December 31, 2007 and 2006, the Company's product return reserve was approximately \$3,169,000 and \$774,000, respectively. This reserve is evaluated on a quarterly basis, assessing each of the factors described above, and adjusted accordingly. Based on the factors noted above, the Company believes its estimate of product returns is reasonable, and changes, if any, from this estimate would not have a material impact to the Company's financial statements.

**Table of Contents***Cash Discounts*

The Company's standard invoice includes a contractual cash 2% discount, net 30 days terms. Based on historical experience, the Company estimates that most of its customers deduct a 2% discount from their balance. The cash discount reserve is presented as an allowance against trade receivables in the consolidated balance sheets. As of December 31, 2007 and 2006, the balance of the cash discounts reserve was approximately \$343,000 and \$202,000, respectively.

*Rebates*

The liability for commercial managed care rebates is calculated based on historical and current rebate redemption and utilization rates with respect to each commercial contract. The liability for Medicaid rebates is calculated based on historical and current rebate redemption and utilization rates contractually submitted by each state. As of December 31, 2007 and 2006, the balance of the accrual for managed care and Medicaid rebates for ANTARA and FACTIVE was approximately \$4,263,000 and \$2,994,000, respectively. Considering the estimates made by the Company, as well as estimates reflected in third party utilization reports that are used in evaluating the required liability balance, the Company believes its estimates are reasonable. As of December 31, 2007, the significant change to the Company's estimates in the periods presented is primarily attributable to the acquisition of the ANTARA product line.

*Special Promotional Programs:*

The Company, from time to time, offers certain promotional incentives to its customers for both ANTARA and FACTIVE and will continue this practice in the future. Such programs include: sample cards to retail consumers, certain product incentives to pharmacy customers, and other sales stocking allowances. The Company accounts for these programs in accordance with EITF No. 01-09, *Accounting for Consideration Given by a Vendor to a Customer* (EITF No. 01-09). Examples of programs utilized to date are as follows:

*Voucher Rebate Programs for ANTARA*

Since acquiring ANTARA in August 2006, the Company has initiated three voucher rebate programs for ANTARA whereby the Company offered a point-of-sale rebate to retail consumers. The liabilities the Company recorded for these voucher rebate programs were estimated based upon the historical rebate redemption rates for similar completed programs by other pharmaceutical companies as reported to the Company by a third party claims processing organization and actual redemption rates on completed programs by the Company. The first program expired on December 31, 2006, the second program expired on September 30, 2007, and the third program expires on February 28, 2009. As of December 31, 2007 and 2006, the balance of the liabilities for these voucher programs totaled approximately \$491,000 and \$619,000, respectively.

*Voucher Rebate Programs for FACTIVE*

The Company periodically initiates voucher rebate programs for FACTIVE whereby the Company offers mail-in rebates and point-of-sale rebates to retail consumers. The liabilities the Company records for these voucher rebate programs are estimated based upon the historical rebate redemption rates for similar completed programs. In April 2007, the Company initiated a voucher rebate program whereby the Company offered a point-of-sale rebate to retail consumers. This program expired on December 31, 2007. In October 2007, the Company initiated another voucher rebated program whereby the Company offered a point-of-sale rebate to retail consumers. This program expires on April 30, 2008. As of December 31, 2007 and 2006, the balance of the liabilities for these voucher programs totaled approximately \$1,396,000 and \$452,000, respectively.

**(d) Cash, Cash Equivalents and Marketable Securities**

The Company applies the provisions of the Statement of Financial Accounting Standards (SFAS) No. 115, *Accounting for Certain Investments in Debt and Equity Securities* (SFAS No. 115). At December 31, 2007 and

**Table of Contents**

2006, the Company held cash and cash equivalents. Cash equivalents are short-term, highly liquid investments with original maturities of 90 days or less. Cash equivalents are carried at cost, which approximates fair value. At December 31, 2007 and 2006, cash and cash equivalents consisted of money market funds. At December 31, 2007 and 2006, the Company did not hold investments, and as a result, had no net unrealized loss. The fair value of the Company's cash equivalents is determined based on market value.

**(e) Accounts Receivable**

Trade accounts receivable consists of amounts due from wholesalers for the purchase of ANTARA and FACTIVE. Accounts receivable related to sales of FACTIVE are the accounts receivable of the Company and accounts receivable related to sales of ANTARA are the accounts receivable of Guardian II Acquisition Corporation (Guardian II) (the entity which holds all of the ANTARA assets), a wholly-owned subsidiary of the Company. Guardian II granted Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners (Paul Capital), a security interest in substantially all of its assets, including its accounts receivable, to secure its obligations to Paul Capital. See Note 11(b).

The Company performs ongoing credit evaluations on its customers and collateral is generally not required. As of December 31, 2007 and 2006, the Company reserved approximately \$35,000 and \$39,000, respectively, for bad debts related to the sale of ANTARA or FACTIVE. The Company continuously reviews all customer accounts to determine if an allowance for uncollectible accounts is necessary. The Company currently provides substantially all of its distributors with payment terms of up to 30 days on purchases of ANTARA and FACTIVE. Amounts past due from customers are determined based on contractual payment terms. Through December 31, 2007, payments have generally been made in a timely manner and the Company has not written off any customer accounts receivable balances. The Company also reserved \$0 and \$310,000 as of December 31, 2007 and 2006, respectively, related to other non-trade receivables.

The following table represents accounts receivable (in thousands):

|              | December 31,     |                  |
|--------------|------------------|------------------|
|              | 2007             | 2006             |
| Trade, net   | \$ 14,950        | \$ 10,658        |
| Other        | 82               | 1,279            |
| <b>Total</b> | <b>\$ 15,032</b> | <b>\$ 11,937</b> |

**(f) Restricted Cash**

In connection with the 3<sup>1/2</sup>% convertible debt offering completed in May 2004, the Company was required to set aside cash in an amount equal to the first six semi-annual interest payments related to such debt. As of with December 31, 2006, the Company's restricted cash consisted, in part, of the remaining semi-annual interest payment totaling approximately \$2,673,000 which was paid on April 15, 2007. There was no such restricted cash requirement in connection with the 3.50% convertible debt offering completed in May 2007. At December 31, 2007, approximately \$3,697,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's South San Francisco, California facility, approximately \$433,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's Waltham, Massachusetts facility and approximately \$68,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's Skillman, New Jersey facility. The restrictions related to the South San Francisco facility, the Waltham facility and the Skillman facility expire on February 28, 2011, March 31, 2012 and February 2013, respectively.

**Table of Contents****(g) Property and Equipment**

The Company records property and equipment at cost. Major replacements and improvements are capitalized, while general repairs and maintenance are expensed as incurred. The Company depreciates its property and equipment over the estimated useful life of the assets using the straight-line method starting when the asset is placed in service. The estimated useful life for leasehold improvements is the term of the lease (which is lower than the useful life of the assets).

|                                      | <b>Estimated Useful Life</b> |
|--------------------------------------|------------------------------|
| Manufacturing and computer equipment | 3-5 Years                    |
| Equipment and furniture              | 3-5 Years                    |
| Leasehold improvements               | 7 Years                      |

As of December 31, 2007, the Company recorded approximately \$188,000 as a capital lease obligation with accumulated depreciation of \$47,000. The capitalized lease obligation is being depreciated using the straight-line method over the term of the lease and is being classified as computer equipment in the accompanying consolidated balance sheets.

Depreciation expense was approximately \$738,000, \$781,000 and \$644,000 for the fiscal years ended December 31, 2007, 2006 and 2005, respectively.

**(h) Inventories**

Inventories are stated at the lower of cost or market value, with cost determined under the average cost method which approximates actual cost. Products are removed from inventory on a first-in-first-out basis and recognized as cost of goods sold on an average cost basis.

On a quarterly basis, the Company analyzes inventory levels, and provides a reserve for inventory and marketing samples that have become obsolete, have a cost basis in excess of their expected net realizable value or are in excess of forecast requirements to cost of product revenues and marketing expense, respectively. During 2007, approximately \$1,204,000 of ANTARA inventory obtained in the product acquisition became obsolete and was expensed. Expired inventory is disposed of and the related costs are written off against the previously established reserves.

At December 31, 2007 and 2006, there was approximately \$1,088,000 and \$454,000 in ANTARA sample product to be used for ANTARA marketing programs and approximately \$655,000 and \$1,091,000 in FACTIVE sample product to be used for FACTIVE marketing programs. These are classified as other current assets in the accompanying consolidated balance sheets.

The following table represents net trade inventories (in thousands):

|                 | <b>As of December 31,</b> |             |
|-----------------|---------------------------|-------------|
|                 | <b>2007</b>               | <b>2006</b> |
| Raw material    | \$ 2,846                  | \$ 4,488    |
| Work-in-process | 3,022                     | 5,628       |
| Finished goods  | 3,191                     | 4,121       |
| Total           | \$ 9,059                  | \$ 14,237   |

**(i) Net Loss Per Share**

Basic and diluted net loss per share was determined by dividing net loss by the weighted average shares outstanding during the period. Diluted loss per share is the same as basic loss per share for all periods presented,

**Table of Contents**

as the effect of the potential common stock is anti-dilutive. Anti-dilutive common stock equivalents which consist of stock options, securities sold under the Company's employee stock purchase plan, convertible notes, warrants and unvested restricted stock that are not included in diluted net loss per share totaled 20,447,015, 6,316,089 and 4,826,615 shares of the Company's common stock (prior to the application of the treasury stock method) during the years ended December 31, 2007, 2006 and 2005, respectively.

**(j) Single Source Suppliers***ANTARA*

Pursuant to the Company's license arrangement with Ethypharm, Ethypharm is responsible for the manufacture and supply of ANTARA finished product or ANTARA bulk product at the Company's option. The disruption or termination of the supply of ANTARA by Ethypharm or its third party contractors could have a material adverse effect on the Company's business, financial position and results of operations.

*FACTIVE*

The Company currently obtains the active pharmaceutical ingredient for its commercial requirements for FACTIVE from LG Life Sciences. The Company purchases the active pharmaceutical ingredient pursuant to a long-term supply agreement. The disruption or termination of the supply of the commercial requirement for FACTIVE or a significant increase in the cost of the active pharmaceutical ingredient from this source could have a material adverse effect on the Company's business, financial position and results of operations.

**(k) Concentration of Credit Risk**

SFAS No. 105, Disclosure of Information about Financial Instruments with Off-Balance-Sheet Risk and Financial Instruments with Concentrations of Credit Risk, (SFAS No. 105) requires disclosure of any significant off-balance-sheet and credit risk concentrations. The Company has no off-balance-sheet or credit risk concentrations such as foreign exchange contracts, options contracts or other foreign hedging arrangements. The Company maintains its cash and cash equivalents and investment balances with several unaffiliated institutions.

The following table summarizes the number of customers that individually comprise greater than 10% of total revenues and their aggregate percentage of the Company's total product revenues:

| Year-Ended December 31, | Number of Significant Customers | Percentage of Total Product Revenues by Customer |     |     |
|-------------------------|---------------------------------|--|-----|-----|
|                         |                                 | A  | B   | C   |
| 2007                    | 3                               | 36%  | 38% | 15% |
| 2006                    | 3                               | 41%  | 32% | 12% |
| 2005                    | 2                               | 52%  | 29% | *   |

The following table summarizes the number of customers that individually comprise greater than 10% of total accounts receivable and their aggregate percentage of the Company's total trade accounts receivable:

| As of December 31, | Number of Significant Customers | Percentage of Total Trade Accounts Receivable by Customer |     |     |
|--------------------|---------------------------------|---|-----|-----|
|                    |                                 | A   | B   | C   |
| 2007               | 3                               | 45%   | 34% | 12% |
| 2006               | 3                               | 39%   | 34% | 11% |

\* balance is less than 10%

To date, the Company has not written off any significant customer receivable balances.



## **Table of Contents**

### **(l) Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates include the following: reserves for inventory obsolescence, sales and managed care rebate reserves, special promotional programs, product returns reserves and the useful lives and expected future cash flows for intangible assets.

### **(m) Financial Instruments**

The estimated fair value of the Company's financial instruments, including cash, cash equivalents and accounts receivable, approximates the carrying values of these instruments.

In connection with financing the acquisition of ANTARA, the Company recognized an embedded derivative instrument related to a put/call liability. In connection with the convertible debt exchange, the Company recognized an embedded derivative instrument related to an interest make-whole provision. Both are recognized in the accompanying consolidated financial statements at fair value and are recorded as other long-term liabilities in the accompanying consolidated balance sheets. Changes in fair value are recorded in the accompanying consolidated statements of operations. See Note 11.

### **(n) Reclassifications**

The Company has reclassified certain prior-year information to conform with the current year's presentation.

### **(o) Advertising Costs**

The Company expenses advertising costs as incurred. Advertising costs were approximately \$2,735,000, \$3,260,000 and \$7,666,000 for the fiscal years ended December 31, 2007, 2006 and 2005, respectively.

### **(p) Comprehensive Loss**

The Company follows the provisions of SFAS No. 130, Reporting Comprehensive Income (SFAS No. 130). SFAS No. 130 requires disclosure of all components of comprehensive income (loss) on an annual and interim basis. Comprehensive loss is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. In 2007, 2006 and 2005, the net loss of approximately \$29,853,000, \$78,477,000 and \$88,593,000, respectively, is equal to the comprehensive net loss.

### **(q) Segment Reporting**

The Company follows the provisions of SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information (SFAS No. 131). SFAS No. 131 establishes standards for reporting information regarding operating segments in annual financial statements and requires selected information for those segments to be presented in interim financial reports issued to stockholders. SFAS No. 131 also establishes standards for related disclosures about products and services and geographic areas. Operating segments are identified as components of an enterprise about which separate discrete financial information is available for evaluation by the chief operating decision maker, or decision-making group, in making decisions as to how to allocate resources and assess performance. The Company's chief decision makers, as defined under SFAS No. 131, are the chief executive officer and the chief financial officer. All of the Company's assets are located in the United States. Approximately 96% of the Company's product revenues are generated from customers based in the United States.



**Table of Contents**

The Company believes it operates in one segment called pharmaceutical. Product sales and the financial information disclosed herein represent all of the material financial information related to the Company's one operating segment.

Sales by product within the Company's operating segment are as follows:

|                            | Year Ended December 31, |                  |                  |
|----------------------------|-------------------------|------------------|------------------|
|                            | 2007                    | 2006             | 2005             |
| ANTARA                     | \$ 58,571               | \$ 16,778        | \$               |
| FACTIVE                    | 19,887                  | 21,466           | 20,458           |
| <b>Total Product Sales</b> | <b>\$ 78,458</b>        | <b>\$ 38,244</b> | <b>\$ 20,458</b> |

**(r) Long-Lived Assets**

The Company follows the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144). Under SFAS No. 144, long-lived assets and identifiable intangible assets with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If indicators of impairment exist, recoverability of assets to be held and used is assessed by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. Recoverability measurement and estimating the undiscounted cash flows is done at the lowest possible level for which there are identifiable assets. If the aggregate undiscounted cash flows are less than the carrying value of the asset, then the resulting impairment charge to be recorded is calculated based on the amount by which the carrying amount of the asset exceeds its fair value. Any write-downs are recorded as permanent reductions in the carrying amount of the asset.

During 2007, events and circumstances, primarily a reduction in projected long term cash flows, indicated that the FACTIVE intangible asset could become impaired. However, at December 31, 2007, the Company's estimate of undiscounted cash flows indicated that such carrying amounts are expected to be recovered and therefore the assets are not impaired. Nonetheless, it is reasonably possible that the estimate of undiscounted cash flows may change in the near term resulting in the need to write down the intangible asset associated with FACTIVE to fair value. The Company's estimate of undiscounted cash flows is based upon several significant assumptions including, but not limited to, estimated domestic sales growth, the ability to significantly penetrate international markets and the ability to satisfy its minimum requirements under the agreement with the licensor, LG Life Science.

The Company also follows the provisions of SFAS No. 142, *Goodwill and Other Intangible Assets*, (SFAS No. 142). Under SFAS No. 142, goodwill and purchased intangible assets with indefinite lives are not amortized but are reviewed periodically for impairment. The Company performs an annual evaluation of goodwill at the end of each fiscal year to test for impairment or more frequently if events or circumstances indicate that goodwill may be impaired. Because the Company has a single operating segment, which is its sole reporting unit, the Company performs this test by comparing the fair value of the entity with its book value, including goodwill. If the fair value exceeds the book value, goodwill is not impaired. If the book value exceeds the fair value, then the Company would calculate the potential impairment loss by comparing the implied fair value of goodwill with the book value. If the implied fair value of goodwill is less than the book value, then an impairment charge would be recorded.

As December 31, 2007, the Company does not believe that any of its long-lived assets, goodwill, or intangible assets are impaired.

**(s) Stock-Based Compensation**

Effective January 1, 2006, the Company adopted SFAS No. 123(Revised 2004), *Share-Based Payment* (SFAS No. 123R) using the modified prospective transition method. SFAS No. 123R requires all share-based

**Table of Contents**

payments, including grants of stock options, to be recognized in the income statement as an operating expense, based on their fair values. Under the modified prospective transition method, compensation cost recognized during the year ended December 31, 2006 includes (1) compensation cost for all share-based payments granted prior to, but not vested as of December 31, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, Accounting for Stock-Based Compensation (SFAS No. 123), and (2) compensation cost for all share-based payments granted subsequent to December 31, 2005, based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123R. Such amounts have been reduced by an estimate of forfeitures on all unvested awards. Stock-based compensation expense primarily relates to stock options, restricted stock, and stock issued under the Company's employee stock purchase plan. Results for prior periods are not restated.

Prior to January 1, 2006, the Company followed the provisions of SFAS No. 148, Accounting for Stock-Based Compensation, Transition and Disclosure (SFAS No. 148) and adopted the disclosure-only provisions of SFAS No. 123. In addition, the Company applied the intrinsic value method under Accounting Principles Board Opinion (APB) No. 25 Accounting for Stock Issued to Employees (APB No. 25) and related interpretations, in accounting for its stock-based compensation plans for awards to employees, rather than the alternative fair value accounting method provided for under SFAS No. 123. Under APB No. 25, when the exercise price of options granted under the plans equals the market price of the underlying stock on the date of grant, no compensation expense is required. In accordance with EITF No. 96-18, Accounting for Equity Instruments That are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services (EITF No. 96-18), the Company records compensation expense equal to the fair value of options granted to non-employees over the period of service, which is generally the vesting period. The Company generally used the straight-line method of amortization for stock-based compensation. Had compensation cost for these plans been determined consistent SFAS No. 123R, the Company's consolidated net loss and net loss per share would have been increased to the following pro forma amounts (in thousands, except per share amounts):

|   | <b>Year Ended<br/>December 31, 2005</b> |
|---|---|
| Net loss as reported  | \$ (88,593)                             |
| Add: Share-based employee compensation cost, included in the determination of net loss as reported          | 1,006                                   |
| Less: Total share-based compensation expense determined under the fair value method for all employee awards | (7,231)                                 |
| Pro forma net loss  | \$ (94,818)                             |
| <b>Basic and diluted net loss per share</b>   |   |
| As reported   | \$ (9.26)                               |
| Pro forma   | \$ (9.91)                               |

The adoption of SFAS No. 123R increased the Company's year ended December 31, 2007 and 2006 net loss and cash flows used in operating activities by \$2,713,000 and \$3,829,000, respectively, and basic and diluted net loss per share by \$0.20 and \$0.33, respectively. The compensation expense under SFAS No. 123R is recorded in cost of product sales, research and development expense, selling and marketing expense, and general and administrative expense based on the specific allocation of employees receiving the equity awards. Additionally, the Company eliminated the January 1, 2006 deferred compensation balance against additional paid-in capital upon adoption of SFAS No. 123R.

**Table of Contents**

The fair value of each option award is estimated on the grant date using the Black-Scholes-Merton option-pricing model based on the assumptions noted in the following table:

|                         | Year Ended December 31, |        |       |        |       |        |
|-------------------------|-------------------------|--------|-------|--------|-------|--------|
|                         | 2007                    |        | 2006  |        | 2005  |        |
| Expected volatility     | 60.03                   | 61.77% | 52.14 | 62.18% | 48.35 | 53.13% |
| Risk-free interest rate | 3.77                    | 5.04%  | 4.35  | 5.07%  | 3.71  | 4.45%  |
| Expected life (years)   | 5.55                    | 6.17   | 5.55  | 6.25   | 5.00  |        |

Expected dividend

The expected life of the stock options granted was estimated based on the historical exercise patterns over the option lives while considering employee exercise strategy and cancellation behavior.

Expected volatility is determined based on historical volatility data of the Company's common stock from the period of time beginning with the Company's merger with GeneSoft in February 2004 and other factors through the month of grant. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant commensurate with the expected life assumption. The Company has not paid and does not anticipate paying cash dividends; therefore, the expected dividend yield is assumed to be 0%.

The total compensation cost that has been charged to income for the years ended December 31, 2007 and 2006 was approximately \$2,713,000 and \$3,876,000 respectively. The Company's policy is to recognize compensation cost for awards with service conditions and graded vesting using the straight-line method. Additionally, the Company's policy is to issue authorized but previously unissued shares to satisfy share option exercises, the issuance of restricted stock and stock issued under the Employee Stock Purchase Plan (ESPP). The amount of stock-based compensation recognized during a period is based on the fair value of the portion of the awards that are ultimately expected to vest. In addition, the requisite service period is generally equal to the vesting term. SFAS No. 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The term "forfeitures" is distinct from "cancellations" or "expirations" and represents only the unvested portion of the surrendered option. The Company estimates forfeitures based on historical data, adjusted for known trends. The Company has applied an annual forfeiture rate of 21.39% to options in calculating total recognized compensation cost as of December 31, 2007. This analysis is re-evaluated annually and the forfeiture rate is adjusted as necessary. Ultimately, the actual expense recognized over the vesting period will only be for those shares that vest.

Using the Black-Scholes-Merton option-pricing model, the weighted average grant date fair values of options granted during the years ended December 31, 2007, 2006 and 2005 were \$2.46, \$7.36 and \$9.60, respectively. For the year ended December 31, 2007, the Company granted 605,661 stock options with a weighted average exercise price of \$4.17. For the year ended December 31, 2006, the Company granted 243,644 stock options with a weighted average exercise price of \$13.49. For the year ended December 31, 2005, the Company granted 536,250 stock options with a weighted average exercise price of \$19.92.

During the years ended December 31, 2007, 2006 and 2005, the total intrinsic value of options exercised was \$120,000, \$754,000 and \$2,842,000, respectively. The total amount of cash received from exercise of these options during the years ended December 31, 2007, and 2006 and 2005 was \$17,000, \$166,000 and \$870,000, respectively.

The 2001 Incentive Plan also provides for awards of nontransferable shares of restricted common stock which are subject to forfeiture. All shares of restricted stock vest based on service conditions in two equal installments over a two-year period. Generally, the fair value of each restricted stock award is equal to the market price of the Company's stock at the date of grant. Certain restricted share awards provide for accelerated vesting if there is a change in control.

**Table of Contents**

A summary of activity related to restricted stock under the Option Plans as of December 31, 2007, is indicated in the following table (in thousands, except weighted average data):

|                                | Number of<br>Shares | Weighted-Average<br>Grant Date Fair Value |
|--------------------------------|---------------------|---|
| Nonvested at December 31, 2006 | 50                  | \$ 16.82                                  |
| Granted                        | 276                 | 3.98                                      |
| Vested                         | (70)                | 1.62                                      |
| Forfeited                      | (42)                | 4.51                                      |
| Nonvested at December 31, 2007 | 214                 | \$ 7.64                                   |

As of December 31, 2007, there was approximately \$3,580,000 of total unrecognized compensation cost related to unvested share based awards. This cost is expected to be recognized over a weighted average remaining requisite service period of 1.33 years. The Company expects approximately 442,000 unvested options to vest at some point in the future. Options expected to vest are calculated by applying an estimated forfeiture rate to the unvested options.

**(t) Recent Accounting Pronouncements***Fair Value Measurements*

In September 2006, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 157 *Fair Value Measurements* (SFAS No. 157). SFAS No. 157 establishes a common definition for fair value, creates a framework for measuring fair value, and expands disclosure requirements about such fair value measurements. SFAS No. 157 is effective for the Company's first quarter of 2008. The Company is in the process of studying the impact of this interpretation on its financial accounting and reporting, however, the Company does not expect the adoption of SFAS No. 157 to have a material impact on its financial position or results of operations.

*Fair Value Option for Financial Assets and Financial Liabilities*

In February 2007, FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115* (SFAS No. 159). SFAS No. 159 provides companies with an option to report selected financial assets and liabilities at fair value. Furthermore, SFAS No. 159 establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 will be effective for the Company beginning on January 1, 2008. The Company is in the process of studying the impact of this interpretation on its financial accounting and reporting, however, the Company does not expect the adoption of SFAS No. 159 to have a material impact on its financial position or results of operations.

*Accounting for Advance Payments for Goods or Services to Be Used in Future Research and Development*

In June 2007, the Emerging Issues Task Force issued EITF Issue 07-03, *Accounting for Advance Payments for Goods or Services to Be Used in Future Research and Development* (EITF No. 07-03). EITF No. 07-03 addresses the diversity which exists with respect to the accounting for the non-refundable portion of a payment made by a research and development entity for future research and development activities. Under EITF No. 07-03, an entity would defer and capitalize non-refundable advance payments made for research and development activities until the related goods are delivered or the related services are performed. EITF No. 07-03 is effective for fiscal years beginning after December 15, 2007 and interim periods within those years. The Company does not expect the adoption of EITF No. 07-03 to have a material impact on its financial position or results of operations.

**Table of Contents***Accounting for Collaborative Arrangements*

In November 2007, the Emerging Issues Task Force issued EITF Issue 07-01 *Accounting for Collaborative Arrangements* (EITF No. 07-01). EITF No. 07-01 requires collaborators to present the results of activities for which they act as the principal on a gross basis and report any payments received from (made to) other collaborators based on other applicable GAAP or, in the absence of other applicable GAAP, based on analogy to authoritative accounting literature or a reasonable, rational, and consistently applied accounting policy election. Further, EITF No. 07-01 clarified that the determination of whether transactions within a collaborative arrangement are part of a vendor-customer (or analogous) relationship subject to Issue 01-9, *Accounting for Consideration Given by a Vendor to a Customer* EITF No. 07-01 is effective for fiscal years beginning December 15, 2008. The Company has not yet completed its evaluation of EIFT 07-01, but does not currently believe that it will have a material impact on the results of operations, financial position or cash flows.

**(3) Acquisition of ANTARA**

On August 18, 2006, the Company acquired the rights to ANTARA in the United States from Reliant Pharmaceuticals in a transaction accounted for as an acquisition of a business in accordance with SFAS No. 141, *Business Combinations* (SFAS No. 141) and accordingly, allocated the purchase price of ANTARA based upon the estimated fair value of net assets acquired and liabilities assumed. The Company performed a valuation study to determine the allocation of the estimated purchase price of the ANTARA acquisition among the tangible and intangible assets acquired as well as their estimated amortization period. The estimated useful life of the intangible assets is assumed to be fourteen years which was based upon the remaining life of the patents covering ANTARA, the regulatory barriers to competition, and management's knowledge of existing competitors research activities. The Company has completed an analysis of the fair values of the liabilities assumed in connection with the acquisition, including certain liabilities that qualify for recognition under EITF No. 95-3 *Recognition of Liabilities in Connection with a Purchase Business Combination* (EITF No. 95-3). ANTARA's operations, assumed as of the date of acquisition, are included in the Company's results of operations beginning on August 18, 2006.

The following is a summary of the Company's estimate of the fair values of the assets acquired and liabilities assumed at the date of acquisition (in thousands):

|  |           |
|--|-----------|
| <b>Allocation of purchase price:</b>               |           |
| Inventories  | \$ 4,344  |
| Prepaid expenses                                   | 2,656     |
| Intangible assets                                  | 60,780    |
| Goodwill   | 16,783    |
| <br>   |           |
| Total assets acquired                              | 84,563    |
| Liabilities assumed                                | (1,427)   |
| <br>   |           |
| Net assets acquired                                | \$ 83,136 |
| <br>   |           |
| <b>Consideration and direct transaction costs:</b> |           |
| Cash   | \$ 82,376 |
| Direct transaction costs                           | 760       |
| <br>   |           |
| Total purchase price                               | \$ 83,136 |

**Table of Contents**

The following table presents the estimate of the fair value of the intangible assets acquired, their estimated useful lives and amortization expense (in thousands, except estimated useful lives data):

| Intangible assets          | Fair value of intangibles | Estimated life (in years) | Amortization for the year ended December 31, 2007 |
|----------------------------|---------------------------|---------------------------|---|
| License Agreement          | \$ 58,900                 | 14                        | \$ 4,207  |
| Manufacturing Relationship | 1,880                     | 14                        | 134   |
| <b>Total</b>               | <b>\$ 60,780</b>          |                           | <b>\$ 4,341</b>                                   |

The following table presents the estimated remaining amortization of the intangible assets acquired (in thousands):

|              |                  |
|--------------|------------------|
| 2007         | \$ 4,341         |
| 2008         | 4,341            |
| 2009         | 4,341            |
| 2010         | 4,341            |
| 2010         | 4,341            |
| 2012-2020    | 33,124           |
| <b>Total</b> | <b>\$ 54,829</b> |

The valuation of the purchased intangible assets of \$60,780,000 was based on the result of a valuation using the income approach and applying a weighted average cost of capital of 17%. On an ongoing basis, the Company will evaluate the useful life of these intangible assets and determine if any competitive, governmental or regulatory event has impaired the value of the assets or modified their estimated useful lives.

**(4) Reverse Stock Split**

Pursuant to an Amendment to the amended and restated articles of organization, the Company effectuated on November 15, 2006, a one-for-eight reverse stock split of its issued and outstanding common stock, par value \$0.10 per share and maintained the number of authorized shares of its common stock at 175,000,000. As a result of the reverse stock split, each eight shares of common stock issued and outstanding as of November 15, 2006 at the close of business, were automatically combined into and became one share of common stock. In cases in which the reverse stock split results in any shareholder holding a fraction of a share, such fractional share was rounded up to the nearest whole number.

Immediately after giving effect to the reverse stock split, the Company had approximately 13,552,125 shares of common stock outstanding (without giving effect to rounding due to fractional shares). The reverse stock split did not change the number of authorized shares of common stock, alter the par value of the common stock or modify any voting rights or other terms of the common stock. As a result of the reverse stock split, the per share exercise price of, and the number of shares of common stock underlying, Company stock options and warrants outstanding immediately prior were automatically proportionally adjusted, based on the one-for-eight reverse stock split ratio, in accordance with the terms of such options or warrants, as the case may be. All share and per share information in these consolidated financial statements have been retroactively restated to reflect the reverse stock split.

**(5) Facility Lease Liability**

At the time of merger with GeneSoft Pharmaceuticals (GeneSoft) in 2004, management approved a plan to integrate certain GeneSoft facilities into existing operations. In connection with the integration activities, the Company included in the purchase price allocation a restructuring liability of approximately \$18,306,000, which included \$1,419,000 in severance-related costs and \$16,887,000 in facility lease impairment costs pertaining to

**Table of Contents**

68,000 square feet of leased space which expires on February 28, 2011. In 2007 and 2006, in accordance with EITF No. 95-3, the Company made adjustments to the facilities lease liability based on revisions made to estimates of future rental income related to additional subleased space of approximately \$838,000 and \$119,000, respectively. These adjustments were recorded as a reduction to goodwill.

The following tables summarize the restructuring liability activity recorded related to the GeneSoft merger (in thousands):

|                                  | Balance at<br>December 31,<br>2006 | Year Ended December 31, 2007 |                         |                       | Balance at<br>December 31,<br>2007 |
|----------------------------------|------------------------------------|------------------------------|-------------------------|-----------------------|------------------------------------|
|                                  |                                    | Liability<br>Adjustment      | Net<br>Cash<br>Payments | Interest<br>Accretion |                                    |
| Assumed facility lease liability | \$ 13,900                          | \$ (838)                     | \$ (2,618)              | \$ 515                | \$ 10,959                          |

|                                  | Balance at<br>December 31,<br>2005 | Year Ended December 31, 2006 |                         |                       | Balance at<br>December 31,<br>2006 |
|----------------------------------|------------------------------------|------------------------------|-------------------------|-----------------------|------------------------------------|
|                                  |                                    | Liability<br>Adjustment      | Net<br>Cash<br>Payments | Interest<br>Accretion |                                    |
| Assumed facility lease liability | \$ 16,204                          | \$ (119)                     | \$ (2,825)              | \$ 640                | \$ 13,900                          |

**(6) Sale of Intellectual Property**

During the year ended December 31, 2005, the Company sold intellectual property related to the genomic sequence of an undisclosed pathogen to Wyeth Pharmaceuticals, which was recorded as other income in the accompanying consolidated statements of operations for the year ended December 31, 2005.

**(7) Goodwill and Intangible Assets**

Goodwill and intangible assets consist of the following (in thousands):

|                                  | December 31, |            |
|----------------------------------|--------------|------------|
|                                  | 2007         | 2006       |
| Goodwill                         | \$ 76,960    | \$ 78,193  |
| License Agreements, net          | 105,285      | 113,925    |
| Manufacturing Relationships, net | 5,618        | 6,086      |
| Total                            | \$ 187,863   | \$ 198,204 |

**(a) Goodwill**

The Company's goodwill relates to the merger with GeneSoft, which occurred in February 2004 and totaled approximately \$62,495,000, and the product acquisition of ANTARA, which occurred in August 2006 and totaled approximately \$16,783,000. During 2007 and 2006, the Company recorded a reduction to goodwill associated with GeneSoft of approximately \$838,000 and \$119,000, respectively, primarily related to additional sublease income related to a facility lease liability. During 2007, the Company recorded a reduction to goodwill associated with the product acquisition of ANTARA of approximately \$395,000 primarily related to reductions in accruals originally recorded during the acquisition and subsequently reversed. As of December 31, 2007, the Company does not believe that its goodwill is impaired. No amount of the goodwill balance at December 31, 2007 will be deductible for income tax purposes.

**Table of Contents****(b) Intangible Assets**

As of December 31, 2007, intangible assets consist of the following (in thousands):

| Asset Classification        | Cost              | Accumulated Amortization | Net               |
|-----------------------------|-------------------|--------------------------|-------------------|
| License Agreements          | \$ 128,352        | \$ (23,067)              | \$ 105,285        |
| Manufacturing Relationships | 7,103             | (1,485)                  | 5,618             |
| <b>Total</b>                | <b>\$ 135,455</b> | <b>\$ (24,552)</b>       | <b>\$ 110,903</b> |

The ANTARA and FACTIVE intangible assets are amortized on a straight-line basis over the remaining legal life of the underlying patents of approximately 14.0 and 15.7 years respectively, which also corresponds to the estimated useful life of such assets. The weighted average amortization period for the license agreements is approximately 14.9 years and the weighted average amortization period for the manufacturing relationships is approximately 15.2 years, respectively. During 2007, 2006 and 2005, the Company recorded approximately \$9,108,000, \$6,376,000 and \$4,767,000 of amortization expense, respectively.

The remaining amortization in future periods is as follows (in thousands):

| Year-Ending December 31, |                   |
|--------------------------|-------------------|
| 2008                     | \$ 9,108          |
| 2009                     | 9,108             |
| 2010                     | 9,108             |
| 2011                     | 9,108             |
| 2012                     | 9,108             |
| Thereafter               | 65,363            |
| <b>Total</b>             | <b>\$ 110,903</b> |

**(8) Notes Receivable**

In connection with a lease agreement associated with vehicles for the Company's sales representatives, the Company was issued notes by the lessor totaling approximately \$2,926,000 related to the repayment of security deposits made by the Company. The notes bear interest at rates ranging from 5.5% to 7.75% and have expiration dates ranging from February 2008 to November 2008. Principal and interest are repaid by the lessor to the Company over the 36 month lease term as lease payments are made on the vehicles. The balance of notes receivable as of December 31, 2007 was approximately \$486,000.

**(9) Income Taxes**

The Company applies SFAS No. 109, Accounting for Income Taxes (SFAS No. 109), which requires the Company to recognize deferred tax assets and liabilities for expected future tax consequences of events that have been recognized in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial statement and tax basis of assets and liabilities using the enacted tax rates in effect for the year in which the differences are expected to reverse. SFAS No. 109 requires deferred tax assets and liabilities to be adjusted when the tax rates or other provisions of the income tax laws change.

The Company's income tax expense of approximately \$384,000 and \$179,000 for the years ended December 31, 2007 and 2006, respectively, is comprised of deferred federal and state taxes which relates to the tax effects of the Company's indefinite lived intangible that cannot be offset against the Company's deferred tax assets.





**Table of Contents**

The Company's effective income tax rate as of the years ended December 31, 2007, 2006 and 2005 differed from the expected US federal statutory income tax rate as set forth below:

|                                     | December 31,<br>2007 | December 31,<br>2006 | December 31,<br>2005 |
|-------------------------------------|----------------------|----------------------|----------------------|
| Expected federal tax expense        | \$ (10,019)          | \$ (26,621)          | \$ (30,134)          |
| Permanent differences               | 898                  | 1,766                | 158                  |
| State Taxes, net of federal benefit | (1,428)              | (3,627)              | (3,940)              |
| Tax Credits                         | (500)                | 2,252                | (736)                |
| Expiring net operating losses       | 2,165                | 843                  | 27                   |
| Change in Valuation Allowance       | 9,268                | 25,566               | 34,623               |
| <b>Income tax expense</b>           | <b>\$ 384</b>        | <b>\$ 179</b>        | <b>\$</b>            |

At December 31, 2007, the Company had net operating loss carryforwards of approximately \$457,708,000 and \$319,468,000 available to reduce federal and state taxable income, respectively, if any. The Company does not have any net operating losses that are attributable to excess stock option deductions which would be recorded as an increase in additional paid in-capital. The Company also had tax research credit carryforwards of approximately \$17,343,000 to reduce federal and state income tax, if any. Net operating loss and tax credit carryforwards are subject to review and possible adjustment by the Internal Revenue Service and may be limited in the event of certain cumulative changes in the ownership interest of significant shareholders over a three-year period in excess of 50%. To date, the Company has not performed an analysis to assess whether any such changes in ownership have occurred. Additionally, certain losses have begun to expire due to the limitations of the carryforward. The net operating loss and tax credit carryforwards expire approximately as follows (in thousands):

| Expiration Date | Federal Net<br>Operating<br>Loss<br>Carryforwards | State Net<br>Operating<br>Loss<br>Carryforwards | Research Tax<br>Credit<br>Carryforwards |
|-----------------|---|---|---|
| 2008            | \$ 2,616  | 28,551  | 24                                      |
| 2009            | 1,038   | 73,384  | 8                                       |
| 2010            |   | 92,402  | 21                                      |
| 2011            |   | 66,279  | 691                                     |
| 2012            | 10,735  | 22,835  | 1,777                                   |
| 2013-2027       | 443,319   | 36,017  | 14,822                                  |
|                 | <b>\$ 457,708</b>                                 | <b>\$ 319,468</b>                               | <b>\$ 17,343</b>                        |

**Table of Contents**

The components of the Company's net deferred tax asset at the respective dates are as follows (in thousands):

|   | December 31, |            |
|---|--------------|------------|
|   | 2007         | 2006       |
| Net operating loss carryforwards                | \$ 153,368   | \$ 163,368 |
| Research and development and other credits      | 12,648       | 14,966     |
| Capitalized research and development costs      | 6,401        | 7,180      |
| Depreciation                                    | 1,071        | 996        |
| Facility impairment liability related to merger | 4,213        | 5,343      |
| Sale reserves and allowances                    | 4,269        | 2,582      |
| Intangible assets acquired at merger            | (22,237)     | (23,390)   |
| Other Intangibles                               | (352)        | (209)      |
| Advanced payments                               | 15,378       |            |
| Deferred compensation                           | 2,620        | 2,067      |
| Accrued expenses                                | 4,100        | 2,053      |
| Other temporary differences                     | 1,563        | 2,330      |
| <br>  |              |            |
| Net deferred tax asset                          | 183,042      | 177,286    |
| Valuation allowance                             | (183,605)    | (177,465)  |
| <br>  |              |            |
| Net deferred tax liability                      | \$ (563)     | \$ (179)   |

The valuation allowance has been provided due to the uncertainty surrounding the realization of the deferred tax assets. The valuation allowance increased by approximately \$6,140,000 from December 31, 2006 to December 31, 2007, primarily due to an increase in net operating loss carryforwards. The valuation allowance increased by \$26,819,000 from December 31, 2005 to December 31, 2006, primarily due to the increase in net operating loss carryforwards.

The acquisition of the ANTARA assets from Reliant was deemed to be a taxable acquisition. As such, the goodwill is tax deductible. The Company accounts for goodwill pursuant to SFAS No. 142 and as of December 31, 2007, the Company has not taken an impairment charge. Therefore, the tax amortization expense generated a deferred tax liability without the ability to recognize an equal amount of deferred tax asset due to the determination that a valuation allowance is required on its gross deferred tax assets.

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement No. 109 (the Interpretation) (FIN No. 48). The Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109. The Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Interpretation is effective for fiscal years beginning after December 15, 2006. The Company applied the provisions of the Interpretation effective January 1, 2007; however, the adoption of the Interpretation did not have a material effect on the Company's financial condition, results of operations or cash flows.

In accordance with FIN No. 48, the Company will recognize any interest and penalties related to unrecognized tax benefits in income tax expense.

During the twelve month period ended December 31, 2007, the Company recorded an increase to its liability for unrecognized tax benefits of approximately \$20,804,000, which relates to positions taken during the current period upon adoption of FIN No. 48. Interest or penalties have not been accrued. If the tax benefit is ultimately recognized, there will be no impact to the Company's effective tax rate as a result of the Company's valuation

**Table of Contents**

allowance. The Company does not anticipate any significant increases or decreases to its liability for unrecognized tax benefits within the next 12 month period.

A reconciliation of the beginning and ending amount of unrecognized tax benefits (which are not recorded as a liability because they are offset by net operating loss carryforwards) are as follows:

|   |           |
|---|-----------|
| Balance, January 1, 2007  | \$ 20,804 |
| Increases (decreases) for tax positions taken during a prior period     |           |
| Increases (decreases) for tax positions taken during the current period |           |
| Decreases relating to settlements                                       |           |
| Decreases resulting from the expiration of the statute of limitations   |           |
| Balance, December 31, 2007  | \$ 20,804 |

The Company files income tax returns in the U.S. federal and various state jurisdictions. The Company is generally no longer subject to income tax examinations by U.S. federal, state and local tax authorities for years before 1992.

**(10) Commitments and Contingencies****(a) Lease Commitments**

The Company's headquarters in Waltham, MA, consisting of approximately 36,000 square feet, is under an operating lease which expires on March 31, 2012 and includes an option to renew for an additional five years. The rent payments include lease escalation clauses. In addition, for the months of November and December in 2007 and 2006, total rental payments are abated by approximately \$131,000 and \$121,000, respectively. The rent differential related to the rent holidays and escalation provisions is accounted for as deferred rent.

The Company assumed a lease obligation in South San Francisco, California when it merged with GeneSoft. The leased space is approximately 68,000 square feet and the lease expires on February 28, 2011. A portion of the facility in South San Francisco, California has been subleased to third parties in 2007 and 2006.

In 2007, the Company moved its commercial sales and marketing office to Skillman, New Jersey. The Company's new commercial sales and marketing facility of approximately 10,000 square feet is under an operating lease, the term of which begins in early 2008 and expires on January 31, 2013. The rent payments under the Company's commercial sales and marketing facility lease include lease escalation clauses. In addition, for the first four months of the lease term, total rental payments are abated by approximately \$68,300. The rent differential related to the rent holidays and escalation provisions will be accounted for as deferred rent.

The future minimum lease payments under the operating leases at December 31, 2007 are as follows (in thousands):

| Year-Ending December 31, | Restructuring/<br>Impaired<br>Facility | Headquarter<br>Facility | Sales & Marketing<br>Facility |
|--------------------------|--|-------------------------|-------------------------------|
| 2008                     | \$ 4,519                               | \$ 906                  | \$ 120                        |
| 2009                     | 4,677                                  | 936                     | 209                           |
| 2010                     | 4,821                                  | 978                     | 214                           |
| 2011                     | 807                                    | 978                     | 219                           |
| 2012                     |  | 245                     | 224                           |
| Thereafter               |  |                         | 19                            |
| <b>Total</b>             | <b>\$ 14,824</b>                       | <b>\$ 4,043</b>         | <b>\$ 1,005</b>               |



**Table of Contents**

Rent expense relating to the Company's headquarters in each of the years ended 2007, 2006, and 2005 amounted to approximately \$833,000 for each year. Rent payments for facilities accounted for in the restructuring and facility impairment accruals amounted to \$4,366,000, \$5,255,000, and \$5,204,000 in 2007, 2006, and 2005, respectively. Rental payments received from subleasing arrangements were approximately \$2,565,000, \$3,922,000, and \$3,571,000 in 2007, 2006, and 2005, respectively, and were accounted for as part of the Company's restructuring and impairment accruals. The aggregate minimum amount of rental payments to be received from 2008 to 2011 from existing contracted subleasing arrangements is approximately \$4,379,000 as of December 31, 2007.

**(b) Employment Agreements**

The Company has employment agreements with its executive officers and several key employees, which provide for bonuses, as defined, and severance benefits upon termination of employment, as defined.

**(c) Litigation**

The Company is involved in various legal matters, which arise in the ordinary course of business. The Company does not believe that the ultimate resolution of any matter will have a material adverse effect on its financial condition, results of operations or cash flows.

**(11) Long-term Obligations**

Long-term obligations consist of the following (in thousands):

|  | <b>As of December 31,</b> |             |
|--|---------------------------|-------------|
|  | <b>2007</b>               | <b>2006</b> |
| 3.50% Senior convertible promissory notes, net of discount | \$ 179,508                | \$          |
| 3 1/2% Senior convertible promissory notes                 | 829                       | 152,750     |
| 5% Convertible promissory notes                            | 13,300                    | 22,310      |
| Revenue interest assignment                                | 39,129                    | 38,995      |
| 12% Senior secured note                                    | 20,000                    | 20,000      |
| Capital lease  | 131                       | 169         |
|  | 252,897                   | 234,224     |
| Less current portion of capital lease                      | 38                        | 38          |
|  | \$ 252,859                | \$ 234,186  |

**(a) Debt Obligations**

On February 6, 2004, in connection with its merger with GeneSoft, the Company issued approximately \$22,310,000 in principal amount of 5% convertible five year promissory notes due February 2009 (the "2009 Notes"). Following the exchange offer completed in May 2007 described below, there are approximately \$13,300,000 principal amount of the 2009 Notes outstanding at December 31, 2007. The 2009 Notes are convertible into the Company's common stock at the option of the holders, at a conversion price of \$53.13 per share, as adjusted pursuant to the reverse stock split which the Company effectuated in November 2006.

In the quarter ended June 26, 2004, the Company issued \$152,750,000 in principal amount of its 3 1/2% senior convertible promissory notes due in April 2011 (the "Original 2011 Notes"). Following the exchange offer completed in May 2007 described below, there are approximately \$829,000 principal amount of the Original 2011 Notes outstanding at December 31, 2007. These notes are convertible into the Company's common stock at the option of the holders at a conversion price of \$53.14 per share, as adjusted pursuant to the reverse stock split which the Company effectuated in November 2006. The Company may not redeem the outstanding Original

**Table of Contents**

2011 Notes at its election before May 10, 2010. After this date, the Company can redeem all or a part of the Original 2011 for cash at a price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest. The holders' right of repurchase under the Original 2011 Notes is identical to the right of repurchase under the New Notes (defined below) and is described below.

In May 2007, the Company completed (i) an exchange offer with certain holders of the Original 2011 Notes in which the Company exchanged \$151,921,000 aggregate principal amount of its new 3.50% Convertible Senior Notes due 2011 (the New Notes) for \$151,921,000 aggregate principal amount of its then outstanding Original 2011 Notes; and (ii) an exchange offer with holders of the 2009 Notes in which the Company exchanged approximately \$10,574,000 aggregate principal and accrued interest amount of its then outstanding 2009 Notes for approximately \$13,746,000 aggregate principal amounts of the New Notes. The Company also issued an additional \$60,000,000 of New Notes to the public for cash at a public offering price of 77.5% of principal, resulting in \$46,500,000 in gross proceeds to the Company.

The New Notes are initially convertible into approximately 16,718,000 common shares at a conversion rate of 74.074 of the Company's common shares per \$1,000 principal amount of New Notes, which is equivalent to a conversion price of approximately \$13.50 per common share. The New Notes are convertible at any time by the holder. In the event of a fundamental change, holders of the Original 2011 Notes and the New Notes have the right to require the Company to repurchase all or any portion of their notes at a price equal to 100% of the principal amount plus accrued and unpaid interest. Under the indenture for the Original 2011 Notes and the New Notes, a fundamental change will be deemed to occur if (i) a change of control transaction occurs in which substantially all of the Company's common stock is exchanged either for consideration other than common stock that is listed on a U.S. national securities exchange or is exchanged for consideration other than common stock that is approved for quotation on a U.S. system of automated dissemination of quotations of securities or (ii) the Company's common stock is neither listed for trading on a U.S. national securities exchange nor approved for listing on any U.S. system of automated dissemination of quotations of securities prices.

Before May 10, 2010, the Company may not redeem the New Notes. On or after May 10, 2010, the Company may redeem any or all of the New Notes at 100% of the principal amount, plus accrued and unpaid interest. In addition, the Company may automatically convert some or all of the New Notes on or prior to the maturity date if the closing price of its common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of auto-conversion (the auto-conversion feature). If a holder elects to voluntarily convert their New Notes or the Company elects to automatically convert some or all of the New Notes on or prior to May 10, 2010, the Company will pay additional interest to holders of New Notes being converted. This additional interest will be equal to the amount of interest that would have been payable on the New Notes from the last day interest was paid on the New Notes, through and including May 10, 2010. Additional interest, if any, will be paid in cash or in common shares of the Company, at the Company's option. If the Company pays additional interest upon a voluntary conversion with its common shares, such shares will be valued at the conversion price that is in effect at that time. If the Company pays additional interest upon an automatic conversion with its common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time.

The Company has accounted for the New Notes in accordance with the guidance as set forth in EITF No. 96-19, Debtor's Accounting for a Modification or Exchange of Debt Instruments (EITF No. 96-19), SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS No. 133), EITF No. 05-7, Accounting for Modifications to Conversion Options Embedded in Debt Instruments and Related Issues (EITF No. 05-7), EITF No. 00-19, Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock (EITF No. 00-19), EITF No. 05-02, Meaning of Conventional Convertible Debt Instrument (EITF No. 05-02) and EITF No. 01-6, The Meaning of Indexed to a Company's Own Stock (EITF No. 01-6), and determined that the exchange represents an extinguishment of existing debt rather than a modification. Accordingly, the Company recorded a gain of approximately \$30,824,000 upon the extinguishment of debt, which was a result of exchanging a majority of the Original 2011 Notes and a portion of

**Table of Contents**

the 2009 Notes that were issued at par value, for the New Notes that were issued at 77.5% of par (i.e. a 22.5% discount). The gain arose due to the fact that the fair value of the Original 2011 Notes exceeded that of the New Notes. The debt issuance costs related to the Original 2011 Notes in the amount of approximately \$3,285,000 are netted against the gain.

The additional interest payment described above, which may be issued upon conversion, is considered an embedded derivative under SFAS No. 133 and requires bifurcation from the host debt. The Company also considered the provisions of EITF No. 05-2, and concluded that this is not conventional convertible debt.

In accordance with SFAS No. 133, the Company has separately accounted for the additional interest payment feature of the New Notes as an embedded derivative instrument, which is measured at fair value and classified on the accompanying consolidated balance sheets as other long term liabilities. Changes in the fair value of the embedded derivative are recognized in earnings. The derivative liability is revalued quarterly and changes in the fair value through either the date the additional interest payment provisions expire, at which the liability will be zero, or the date at which the additional interest payment provision is triggered, are recorded as other expense or income. For the purpose of accounting for the New Notes issued in the exchange offer, the fair value of the embedded derivative upon issuance was subtracted from the carrying value of the debt and reflected as a debt discount. The debt discount is amortized as interest expense using the effective interest method through the date the notes are scheduled to mature.

Convertible debt upon the exchange and new offering on May 1, 2007 consisted of the following (in thousands):

|                                |                |
|--------------------------------|----------------|
| 3.50% Convertible senior notes | \$ 225,692     |
| Discount on convertible notes  | (50,781)       |
| Embedded derivative            | (3,077)        |
| <br>Total                      | <br>\$ 171,834 |

The additional New Notes generated gross proceeds of \$46,500,000. Debt issuance costs, related to the New Notes, of approximately \$6,057,000 are being amortized to interest expense, on a straight-line basis over the 48 month period to maturity of the notes. As of December 31, 2007, the fair value of the derivative is approximately \$73,000 which reflects a change in the fair value of approximately \$3,004,000 which is included as gain on derivative in the accompanying consolidated statements of operations.

For the year ended December 31, 2007, the Company incurred approximately \$8,071,000 in interest expense on its convertible debt, which is payable on a semi-annual basis. Additionally, the Company amortized approximately \$7,649,000 as non-cash interest expense related to the accretion of the bond discount and approximately \$1,325,000 in new debt issuance costs.

**(b) Other Financial Arrangements**

To finance the acquisition of ANTARA in August 2006, the Company, together with its wholly-owned subsidiary Guardian II Acquisition Corporation (Guardian II) (the entity which holds all of the ANTARA assets), entered into several financing agreements with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners, or Paul Capital, including the Revenue Interests Assignment Agreement, the Note Purchase Agreement and the Common Stock and Warrant Purchase Agreement, in consideration for an aggregate amount of \$70 million.



---

**Table of Contents***Revenue Interests Assignment Agreement*

The Company and Guardian II entered into the Revenue Interests Assignment Agreement (the *Revenue Agreement*), pursuant to which the Company sold to Paul Capital the right to receive specified royalties on Oscient's net sales in the United States (and the net sales of its affiliates and licensees) of FACTIVE tablets and Guardian II sold to Paul Capital the right to receive specified royalties on Guardian II's net sales in the United States (and the net sales of its affiliates and licensees) of ANTARA capsules, in each case until December 31, 2016. The royalty payable to Paul Capital on net sales of ANTARA and FACTIVE starts each fiscal year as a high single digit royalty rate and declines to a low single digit royalty rate based on achievement of annual specified sales thresholds in each fiscal year. Once the cumulative royalty payments to Paul Capital exceed \$100 million, the royalties become nominal.

In connection with the Revenue Agreement, the Company recorded a liability, referred to as the revenue interest liability, of approximately \$40 million in accordance with EITF No. 88-18, *Sales of Future Revenues* (EITF No. 88-18). The Company imputes interest expense associated with this liability using the effective interest rate method and has recorded a corresponding accrued interest liability. The effective interest rate is calculated based on the rate that would enable the debt to be repaid in full over the life of the arrangement. The interest rate on this liability may vary during the term of the agreement depending on a number of factors, including the level of ANTARA and FACTIVE sales. Payments made to Paul Capital as a result of ANTARA and FACTIVE sales levels will reduce the accrued interest liability and the principal amount of the revenue interest liability. The Company recorded approximately \$8,020,000 and \$2,089,000 in interest expense related to this agreement in 2007 and 2006, respectively.

In the event of (i) a change of control of Oscient or Guardian II, (ii) a bankruptcy of Oscient or Guardian II, (iii) a transfer by Oscient or any of its subsidiaries of substantially all of either ANTARA or FACTIVE, (iv) subject to a cure period, breach of certain material covenants and representations in the Revenue Agreement and (v) in the event the sale of ANTARA is suspended due to a court issued injunction or the Company elects to suspend sales of ANTARA, in each case as a result of a lawsuit by certain third parties (each a *Put Event*), Paul Capital has the right to require the Company and Guardian II to repurchase from Paul Capital its royalty interest at a price in cash which equals the greater of (a) a specified multiple of cumulative payments made by Paul Capital under the Revenue Agreement less the cumulative royalties previously made to Paul Capital; or (b) the amount which will provide Paul Capital, when taken together with the royalties previously paid, a specified rate of return (the *Put/Call Price*). Upon a bankruptcy event, the Company and Guardian II are automatically required to repurchase the Paul Capital royalty interest at the Put/Call Price. In the event of a change of control of Oscient, the Company has the right to repurchase the Paul Capital royalty interest for an amount equal to the Put/Call Price. The Company has determined that Paul Capital's put option and the Company's call option meet the criteria to be considered an embedded derivative and should be accounted for as such. The Company initially recorded a net liability of \$1,005,000 related to the put/call option to reflect its estimated fair value as of the date of the agreement, in accordance with SFAS No. 133. This liability is revalued on a quarterly basis to reflect any changes in the fair value and any gain or loss resulting from the revaluation is recorded in earnings. As of December 31, 2007, the fair value of the derivative is approximately \$986,000 which reflects a change in the fair value of approximately \$19,000 which has been recorded as a gain on derivative in the accompanying consolidated statements of operations.

During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$125 million, the Company and Guardian II have the right, but not the obligation, to reduce the royalty percentages due under the Revenue Agreement to Paul Capital by fifty percent (50%) by paying Paul Capital a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a specified rate of return. During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$250 million, the Company and Guardian II have the right, but not the obligation, to repurchase the Paul Capital royalty interest at a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a specified rate of return.

---

**Table of Contents***Note Purchase Agreement*

Guardian II entered into a Note Purchase Agreement (the *Note Purchase Agreement*) with Paul Capital pursuant to which Guardian II issued and sold a \$20,000,000 aggregate principal amount of 12% senior secured note (the *Note*), due on the fourth anniversary of the closing date, subject to Guardian II's option to extend the maturity to the sixth anniversary of the closing date, provided (i) there are no defaults under the Note at the time, and (ii) the Company issues to Paul Capital, at the time of the exercise of such option, a warrant for such number of shares of common stock equal to 10% of the principal balance plus accrued interest divided by \$6.94, with an exercise price of \$6.94 per share. If the Company exercises such option, the number of shares subject to the warrant issuable to Paul Capital would be between 288,018 shares and 367,529 shares, depending upon the amount, if any, of the interest payable on the Note the Company elects to have added to the principal of the Note rather than paid in cash as described below.

Interest is payable semi-annually in arrears on the last day of each of March and September. Guardian II has the option to pay interest in cash or to have 50% of the interest paid in cash and 50% of the interest added to principal. In the event of a change of control of Oscient or on or after the second anniversary of the closing, the Company may at its option prepay all or any part of the Note at a premium which declines over time. In the event of default, with *event of default* defined as a continuing Put Event under the Revenue Agreement as described in more detail above, the outstanding principal and interest in the Note shall become immediately due and payable. As of December 31, 2007, the Company exercised its option to add approximately \$1,694,000 of interest expense payable to the principal of the Note. This amount is recorded as other long-term liabilities on the accompanying consolidated balance sheets.

Subject to the Revenue Agreement and the Note Purchase Agreement, without the prior written consent of Paul Capital, the Company has agreed not to (i) amend, waive any rights under, or terminate any material license agreements, including the agreements relating to the ANTARA products and FACTIVE products, (ii) enter into any new agreement or amend or fail to exercise any of its material rights under existing agreements that would adversely affect Paul Capital's royalty interest, and (iii) sell any material assets related to ANTARA or FACTIVE.

Pursuant to the terms of the Revenue Agreement and the Note Purchase Agreement, Guardian II and Paul Capital entered into a Security Agreement (the *Security Agreement*) under which Guardian II granted to Paul Capital a security interest in and to substantially all assets owned by Guardian II (including rights to the ANTARA products) in order to secure its performance under each of the Revenue Agreement, the Note Purchase Agreement and the Note. To the extent the indebtedness under certain of its pre-existing debt obligations is refinanced or replaced and such replacement or refinancing indebtedness is secured, the Company has agreed to equally and ratably secure its obligations under the Revenue Agreement.

*Common Stock and Warrant Purchase Agreement*

As part of the financing, the Company and Paul Capital also entered into a Common Stock and Warrant Purchase Agreement (the *Stock and Warrant Purchase Agreement*), pursuant to which, in exchange for \$10 million, the Company sold to Paul Capital 1,388,889 shares (the *Shares*) of the Common Stock, at a price of \$7.20 per share (the *Private Placement*) and issued Paul Capital a warrant (the *Warrant*) to purchase 288,018 shares of Common Stock (the *Warrant Shares*) at an exercise price of \$6.94 per share. The Warrant is exercisable for seven years from the date of closing. The Warrant contains a net share settlement feature and penalties if the Company does not deliver the applicable amount of Warrant Shares within three trading days of exercise of a Warrant by Paul Capital. The Warrant also contains provisions providing that, at Paul Capital's election, the Company must repurchase the Warrant from Paul Capital upon a sale of the Company in which the consideration for such sale is solely cash. The warrant has not been exercised as of December 31, 2007.

**Table of Contents**

The following table presents future maturities of debt (in thousands):

| Year-Ending December 31, |                   |
|--------------------------|-------------------|
| 2008                     | \$ 38             |
| 2009                     | 13,338            |
| 2010                     | 20,038            |
| 2011                     | 180,354           |
| 2012                     |                   |
| Thereafter               | 39,129            |
| <b>Total</b>             | <b>\$ 252,897</b> |

**(12) Stockholders Equity****(a) Equity Plans**

The Company granted stock options to key employees and consultants under its 1991, 1993, 1995 and 1997 Stock Option Plans, and continues to grant stock-based awards under its 2001 Incentive Plan (collectively, the Option Plans). On August 13, 2007, the Board of Directors approved the Company's 2007 Employment Inducement Award Plan (the 2007 Inducement Plan) and authorized 500,000 shares of common stock for issuance under the 2007 Inducement Plan. The Compensation Committee of the Board of Directors determines the purchase price and vesting schedule applicable to each option grant. As of December 31, 2007, there were no shares reserved for future grants under the 1991, 1993, 1995 and 1997 Plans. The 2001 Incentive Plan, as amended and restated, provides for the grant of non-qualified stock options, incentive stock options, restricted stock, stock appreciation rights, unrestricted stock, deferred stock, convertible securities, and cash and equity-based performance awards. The 2007 Inducement Plan provides for the grant of non-qualified stock options and restricted stock. As of December 31, 2007, 1,697,316 shares were authorized and 480,503 shares were available for future issuance under the 2001 Incentive Plan and 500,000 shares were authorized and 239,537 shares were available for future issuance under the 2007 Inducement Plan. In addition, under separate agreements not covered by any plan, the Company has granted certain key employees and directors of the Company an aggregate of 65,506 options to purchase common stock.

The Company also has an Employee Stock Purchase Plan (ESPP), which was adopted in February 2000. Under the ESPP, eligible employees may contribute up to 15% of their earnings toward the semi-annual purchase of the Company's common stock. The employees' purchase price is 85% of the fair market value of the common stock at the time of grant of option or the time at which the option is deemed exercised, whichever is less. The most recently completed offering period began July 1, 2007 and ended on December 31, 2007; therefore, July 1, 2007 is considered the grant date for the purposes of recognizing the stock-based compensation expense for this offering period. The Company projects the estimated contributions at the beginning of the period and uses the Black-Scholes-Merton option-pricing model in order to determine the estimated fair value of the stock to be issued. At the end of the offering period, the Company adjusts the estimated contributions to actual. Under Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees (APB No. 25), the Company was not required to recognize stock-based compensation expense for the cost of shares issued under the Company's ESPP in 2005, as the ESPP was determined to be noncompensatory. Upon adoption of SFAS No. 123R, the Company began recording stock-based compensation expense related to the ESPP.

However, effective the beginning of the most recently completed offering in 2007, the Company reduced the discount from 15% to 5% for employees to purchase shares, resulting in a purchase price of 95% of the fair market value of the common stock at the time of grant of option or the time at which the option is deemed exercised, whichever is less. Under SFAS 123R, no compensation expense is required to be recorded when the employee discount is 5% or less. As of December 31, 2007, 431,250 shares were authorized and 77,103 shares were available for future issuance under this plan.

**Table of Contents**

In December 2005, in accordance with transition guidance issued by the Internal Revenue Code in connection with Section 409A, the Company approved a plan to cancel the outstanding discounted stock options and issue replacement options with an exercise price equal to the current fair market value of the Company's common stock.

The replacement options were not discounted and therefore not subject to the additional taxes imposed by Section 409A. Because the replacement options have a higher exercise price than the canceled discounted options, a cash payment in an amount equal to the aggregate spread between the two exercise prices, as well as an amount to cover the tax payable in respect of such payment, has been made to each affected optionee. The cash payments under this plan totaled approximately \$65,000 which were accounted for as compensation expense in the year ended December 31, 2005. The Company does not anticipate issuing discounted stock options as part of employee compensation in the future.

A summary of activity related to stock options under the Option Plans as of December 31, 2007 is presented below (in thousands, except weighted average data):

|                                | Number of Shares<br>(in thousands) | Exercise<br>Price Range |        | Weighted<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual Term<br>(in Years) | Aggregate<br>Intrinsic<br>Value |
|--------------------------------|------------------------------------|-------------------------|--------|--|---|---------------------------------|
| Outstanding, December 31, 2006 | 987                                | \$ 3.07                 | 221.28 | \$ 31.18                                 |   |                                 |
| Granted                        | 606                                | 1.76                    | 7.38   | 4.17                                     |   |                                 |
| Exercised                      | (5)                                | 3.07                    | 4.08   | 3.46                                     |   |                                 |
| Canceled                       | (325)                              | 2.62                    | 81.75  | 21.78                                    |   |                                 |
| Outstanding, December 31, 2007 | 1,263                              | \$ 1.76                 | 221.28 | \$ 20.75                                 | 7.70  | \$                              |
| Exercisable, December 31, 2007 | 701                                | \$ 3.07                 | 221.28 | \$ 32.15                                 | 6.58  | \$                              |

The range of exercise prices for options outstanding and options exercisable under the Option Plans at December 31, 2007 are as follows:

| Range of Exercise Prices | Weighted Average<br>Remaining Contractual<br>Life of Options |  | Options Outstanding                   |                                       | Options Exercisable                |                                       |
|--------------------------|--|--|---------------------------------------|---------------------------------------|------------------------------------|---------------------------------------|
|                          | Outstanding (in years)                                       |  | Number of<br>Shares<br>(in thousands) | Weighted Average<br>Exercise<br>Price | Number of Shares<br>(in thousands) | Weighted Average<br>Exercise<br>Price |
| \$ 1.76 3.28             | 9.53   |  | 207                                   | \$ 2.79                               | 8                                  | \$ 3.07                               |
| \$ 3.30 4.91             | 9.17   |  | 92                                    | 4.44                                  | 9                                  | 4.18                                  |
| \$ 4.94 4.94             | 9.18   |  | 223                                   | 4.94                                  | 84                                 | 4.94                                  |
| \$ 4.96 13.64            | 7.39   |  | 128                                   | 10.01                                 | 64                                 | 10.27                                 |
| \$ 13.72 15.40           | 7.82   |  | 161                                   | 14.82                                 | 130                                | 14.88                                 |
| \$ 15.42 23.52           | 7.20   |  | 160                                   | 21.37                                 | 143                                | 21.57                                 |
| \$ 23.72 41.76           | 6.14   |  | 169                                   | 36.52                                 | 144                                | 37.78                                 |
| \$ 42.88 148.75          | 3.84   |  | 121                                   | 89.58                                 | 117                                | 91.12                                 |
| \$164.75 164.75          | 2.72   |  | 1                                     | 164.75                                | 1                                  | 164.75                                |
| \$221.25 221.25          | 2.55   |  | 1                                     | 221.25                                | 1                                  | 221.25                                |
| Total                    | 7.70   |  | 1,263                                 | \$ 20.98                              | 701                                | \$ 32.15                              |

**(b) Sale of Common Stock**

On April 11, 2006, the Company completed a private placement of its common stock with institutional investors and other accredited investors. The Company sold an aggregate of 2,254,402 shares of its common stock at a price of \$15.44 per share and warrants to purchase up to 1,149,745 shares of common stock at a price of \$1.00 per warrant. The warrants have an exercise price of \$17.76 per share and a term of five years.



**Table of Contents****(c) Warrants**

As of December 31, 2007, the Company had warrants outstanding for the purchase of 1,861,083 shares of common stock at exercise prices ranging from \$6.94 - \$90.64, as adjusted for the reverse stock split effectuated by the Company in November 2006. These warrants are fully vested at December 31, 2007 and are as follows (in thousands, except exercise price data):

| Warrants Outstanding | Exercise Price | Expiration        |
|----------------------|----------------|-------------------|
| 319                  | \$ 27.84       | October 15, 2008  |
| 74                   | \$             |                   |
|                      | 24.53          | December 31, 2008 |
| 1,150                | \$             |                   |
|                      | 17.76          | April 11, 2011    |
| 6                    | \$             |                   |
|                      | 90.64          | June 13, 2011     |
| 312                  | \$ 6.94        | August 18, 2013   |

**(d) Note Receivable from Officer**

In March 2001, the Company loaned \$163,000 to an officer of the Company to allow him to pay income tax liabilities associated with a restricted stock grant of 3,000 shares. The loan carried an interest rate of 4%. The principal amount of the note was non-recourse as it was secured only by the 3,000 shares of restricted stock. The interest portion of the loan was full-recourse as it was secured by the officer's personal assets. The officer paid the Company approximately \$41,000 for interest due to the Company pursuant to the loan. Pursuant to the terms of the note, the note came due on December 31, 2006, at which point the officer transferred the 3,000 shares of restricted stock to the Company as payment in full of all principal outstanding under such loan.

**(e) Common Stock Reserved**

Common stock reserved for future issuance at December 31, 2007 consists of the following (in thousands):

|                                  |               |
|----------------------------------|---------------|
| Stock option and incentive plans | 2,197         |
| Employee stock purchase plan     | 77            |
| Warrants                         | 1,861         |
| Conversion of convertible notes  | 17,035        |
| <b>Total</b>                     | <b>21,170</b> |

**(13) Incentive Savings 401(k) Plan**

The Company maintains an incentive savings 401(k) plan (the 401(k) Plan) for the benefit of all employees. The Company matches 50% of the first 6% of salary, which for 2007 was limited to the first \$225,000 of annual salary. The Company contributed approximately \$424,000, \$356,000 and \$183,000 to the 401(k) Plan for the years ended December 31, 2007, 2006 and 2005, respectively.

**(14) Supply Agreement for ANTARA**

In accordance with the acquisition of ANTARA in August of 2006, the Company was assigned rights to and assumed obligations under an exclusive license to the rights to ANTARA licensed from Ethypharm S.A. In order to maintain the exclusivity of these rights, the Company must achieve minimum annual sales in the United States and Canada until February 2012 or pay amounts to Ethypharm to compensate for any shortfall. During 2007, the Company recorded approximately \$471,000 as additional royalties related to the expected shortfall. During the term of the agreement, the Company is obligated to pay a royalty on sales of ANTARA in the U.S. including a royalty on other fenofibrate monotherapy products in formulation and dosage forms that may be substantially similar or identical to ANTARA developed by the Company. The license term expires in February 2020 and, absent notice of termination by either party, automatically renews for consecutive periods of two (2) years each.



**Table of Contents**

Under the terms of the agreement, at the Company's option, Ethypharm is obligated to either manufacture and deliver to the Company finished fenofibrate product or deliver bulk product to the Company for encapsulation and packaging. Ethypharm also has a right of first refusal on any divestiture of the ANTARA rights by the Company. Additional Company obligations under the Ethypharm agreement include using commercially reasonable efforts to maintain a sales force of at least 150 representatives through February 2008 and funding a portion of the active pharmaceutical ingredient safety stock that Ethypharm is required to maintain.

**(15) Supply Agreement for FACTIVE**

The Company licenses from LG Life Sciences the right to develop and commercialize gemifloxacin (FACTIVE), a novel fluoroquinolone antibiotic, in North America, France, Germany, the United Kingdom, Luxembourg, Ireland, Italy, Spain, Portugal, Belgium, the Netherlands, Austria, Greece, Sweden, Denmark, Finland, Norway, Iceland, Switzerland, Andorra, Monaco, San Marino, Vatican City, Poland, Czech Republic, Slovakia, Slovenia, Hungary, Estonia, Latvia, Lithuania, Liechtenstein, Malta, Cyprus, Romania, Bulgaria, Croatia, Serbia and Montenegro, Bosnia and Herzegovina, Albania and the Former Yugoslav Republic of Macedonia. The term of the agreement with respect to each country extends at least through the life of the patents covering gemifloxacin in such country. In the United States, the last of the issued patents for composition of matter expires in 2018. The patent term could extend further in countries outside of the U.S. depending upon several factors, including whether the Company obtains patent extensions and the timing of its commercial sale of the product in a particular country.

Under the terms of the agreement, LG Life Sciences has agreed to supply and the Company is obligated to purchase from LG Life Sciences all of its anticipated commercial requirements for the FACTIVE API. LG Life Sciences currently supplies the FACTIVE API from its manufacturing facility in South Korea.

The agreement with LG Life Sciences also requires that the Company achieves a minimum gross sales level of \$30 million from its licensed territories over a 12-month period of time starting on the third anniversary from the launch of FACTIVE in the U.S. in 2004 which, if not met, LG Life Sciences could elect to terminate the agreement and have the technology be returned to LG Life Sciences. Under this agreement, the Company is responsible, at its expense and through consultation with LG Life Sciences, for the clinical and commercial development of gemifloxacin in the countries covered by the license, including the conduct of clinical trials, the filing of drug approval applications with the FDA and other applicable regulatory authorities and the marketing, distribution and sale of gemifloxacin in its territory.

The Company is obligated to pay a royalty on sales of FACTIVE in North America and the territories covered by the license in Europe. These royalty obligations expire with respect to each country covered by the agreement on the later of (i) the expiration of the patents covering FACTIVE in such country or (ii) the expiration of data exclusivity in Mexico, Canada or the European Union respectively, or 2014 in the U.S. The Company is also obligated to make aggregate milestone payments of up to \$40 million (not including payments previously made pursuant to up-front obligations or achievements of certain milestones) to LG Life Sciences including milestone payments required by the amendments described below upon achievement of additional regulatory approvals and sales thresholds.

On March 31, 2005, the Company amended its license and option agreement with LG Life Sciences. As part of the amendment of the agreement, the Company made a one-time, up-front payment of \$2 million to LG Life Sciences which was recorded to general and administrative expense in the three month period ended March 31, 2005 and agreed to make certain additional milestone payments upon obtaining regulatory approvals and sales thresholds. The amended agreement also includes a reduction of future royalties payable to LG Life Sciences at certain FACTIVE revenue levels in territories covered by the agreement.

The Company further amended its agreement with LG Life Sciences on February 3, 2006, pursuant to which LG Life Sciences agreed to a reduction of future royalties payable for sales of FACTIVE tablets in Mexico and Canada and the termination of LG Life Sciences' co-promotion rights in these countries. The modified agreement



**Table of Contents**

also calls for additional milestone payments to be made to LG Life Sciences upon consummation of sublicense agreements in Mexico and Canada (which payments were made to LG in February 2006 and August 2006, respectively) as well as upon receipt of regulatory approval of FACTIVE in each of such countries. Additionally, on December 27, 2006, the Company amended its agreement with LG Life Sciences to reduce future royalties payable to LG Life Sciences for sales of FACTIVE tablets in Europe to provide for a reduction in the supply price for the active pharmaceutical ingredient for FACTIVE for product to be sold in Europe. In lieu of milestone payments previously agreed to by the parties, this amendment also requires the Company to pay LG Life Sciences a portion of any milestone or license fee payments the Company receives from its European partner.

**(16) Co-Promotion of TESTIM**

On April 11, 2005, the Company entered into a co-promotion agreement with Auxilium Pharmaceuticals, Inc. (Auxilium), under which the Company and Auxilium co-promoted in the United States Auxilium's product, TESTIM gel, a topical 1% testosterone gel indicated for the treatment of male hypogonadism. On August 31, 2006, the Company and Auxilium mutually agreed to conclude this co-promotion arrangement and agreed to share profits from primary care sales, as provided for under the co-promotion agreement, through August 31, 2006. As part of the termination of the co-promotion agreement, the Company received \$1,800,000 from Auxilium as additional compensation for commercialization efforts by its sales force through August 31, 2006, which has been recognized as revenue at December 31, 2006.

**(17) Partnering Arrangements for FACTIVE***Sublicense Agreement with Pfizer, S.A. de C.V.*

On February 6, 2006, the Company entered into a Sublicensing and Distribution Agreement with Pfizer, S.A. de C.V. (Pfizer Mexico), pursuant to which the Company sublicensed its rights to sell FACTIVE tablets in Mexico to Pfizer Mexico. In exchange for those rights, Pfizer Mexico has paid the Company an up-front payment and has agreed to pay milestone payments upon obtaining certain regulatory approvals and sales goals, as well as royalties on future sales. The up-front payment is being recognized as revenue over the term of the Company's continuing obligations under the agreement. These royalty rates are subject to reduction upon expiration of certain patents in Mexico for FACTIVE or if a generic form of gemifloxacin has a material impact on Pfizer Mexico's sales volumes in Mexico. Pfizer Mexico is obligated to exclusively purchase from the Company, and the Company must exclusively supply, all active pharmaceutical ingredients for FACTIVE. The agreement with Pfizer Mexico may be terminated by either party upon the occurrence of certain termination events, including Pfizer Mexico's right to terminate at any time after the first anniversary of launch of FACTIVE tablets in Mexico upon nine months prior written notice. Upon termination, Pfizer Mexico is obligated to assign any and all rights to regulatory approvals in Mexico to the Company or its designee. Pfizer Mexico is currently marketing FACTIVE-5 in Mexico for the treatment of CAP, AECB and ABS.

*Supply and Marketing Agreement with Abbott Laboratories*

On August 9, 2006, the Company granted the commercialization rights to FACTIVE tablets in Canada to Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott. In exchange for those rights, Abbott Canada agreed to a transfer price on product purchases and to make certain payments to the Company upon achievement of certain regulatory and sales milestones. FACTIVE tablets are currently approved in Canada for the five-day treatment of AECB. The Company subsequently amended the agreement on January 31, 2008 whereby Abbott Canada's development and commercialization obligations were substantially reduced. See Note 20.

*Menarini International Operation Luxembourg SA*

The Company entered into a License, Supply and Marketing Agreement with Menarini International Operation Luxembourg SA (Menarini), a wholly-owned subsidiary of Menarini Industrie Farmaceutiche Riunite

**Table of Contents**

S.r.l. dated December 28, 2006, whereby the Company sublicensed its rights to sell FACTIVE tablets in the European Union to Menarini. Under the terms of the Company's agreement with Menarini, Menarini is responsible for obtaining regulatory approval for FACTIVE in the European Union, and the Company has agreed to reimburse Menarini for expenses associated with such regulatory development up to an agreed limit. Menarini has paid the Company an up-front payment which is being recognized as revenue over the term of the Company's continuing obligations under the agreement of approximately thirty-three months. Menarini has also agreed to pay the Company milestone payments upon obtaining certain regulatory and reimbursement approvals and upon achieving certain annual net sales goals, which could total up to \$23.0 million, if all the milestones are achieved. Menarini will pay the Company a transfer price on purchases of the active pharmaceutical ingredient, or API, for FACTIVE, which is determined based on a percentage of quarterly sales of FACTIVE by Menarini in Europe. Menarini is also obligated to exclusively purchase from the Company, and the Company must exclusively supply, all API for FACTIVE to be sold in Europe for the earlier of (1) the expiration of the life of certain patents covering the product or (ii) the expiration of data exclusivity. The Company's agreement with Menarini may be terminated by either party upon the occurrence of certain termination events, including Menarini's right to terminate if the European regulatory authorities do not recommend approval of FACTIVE at various stages of the approval process with a package insert, or label, that meets certain requirements as to the safety, dosing and indications for which FACTIVE may be prescribed. Menarini may also terminate the agreement if it does not receive approval for reimbursement from European member countries that is above a certain minimum price per tablet. Upon termination, Menarini is obligated to assign any and all rights to regulatory approvals in the European Union to the Company or its designee.

**(18) Accrued Expenses and Other Current Liabilities**

Accrued expenses and other current liabilities consist of the following (in thousands):

|   | December 31, |           |
|---|--------------|-----------|
|   | 2007         | 2006      |
| Sales reserves and allowances                 | \$ 10,734    | \$ 6,003  |
| Payroll and related expenses                  | 5,244        | 5,640     |
| Deferred rent                                 | 502          | 401       |
| Professional fees                             | 512          | 916       |
| Interest related to convertible notes payable | 2,189        | 1,446     |
| Royalty interest payable                      | 371          | 712       |
| Other   | 1,376        | 1,300     |
|   | \$ 20,928    | \$ 16,418 |

**(19) Guarantor and Non-Guarantor Financial Information**

Guardian II Acquisition Corporation (Guarantor Subsidiary), a wholly owned subsidiary of Oscient Pharmaceuticals Corporation (Parent Company), has guaranteed the notes to be issued in the proposed exchange offer described in Note 22. As described in Note 11 (b), Guarantor Subsidiary was formed during 2006 in connection with the Company's acquisition of ANTARA. Separate financial statements and other disclosures concerning the Parent Company and Guarantor Subsidiary are not presented because Guarantor Subsidiary is 100% wholly owned by the Parent Company and has fully and unconditionally guaranteed such debt. The following tables present consolidating financial information for the Parent Company, Guarantor Subsidiary and Non-Guarantor Subsidiary of Oscient Pharmaceutical Corporation. The equity method of accounting is used to reflect investments of the Parent Company in its Guarantor and Non-Guarantor Subsidiary. Costs and expenses are recorded by the entities on a specific basis, or where necessary, allocated based upon net revenues. All intercompany transactions are eliminated in consolidation. The Company is presenting the financial information of the Parent Company and Guarantor Subsidiary separately for the years ended December 31, 2007 and 2006 in accordance with Rule 3-10(e) of Regulation S-X.

**Table of Contents****Condensed Supplemental Consolidated Balance Sheet**

As of December 31, 2007

(in thousands)

|  | Parent<br>Company | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations       | Consolidated      |
|--|-------------------|-------------------------|-----------------------------|--------------------|-------------------|
| <b>ASSETS</b>  |                   |                         |                             |                    |                   |
| Current Assets:  |                   |                         |                             |                    |                   |
| Cash and cash equivalents                                  | \$ 29,226         | \$ 13,693               | \$ 5,349                    | \$                 | \$ 48,268         |
| Notes receivable   | 486               |                         |                             |                    | 486               |
| Accounts receivable  | 4,444             | 10,588                  |                             |                    | 15,032            |
| Inventories, net   | 5,429             | 3,630                   |                             |                    | 9,059             |
| Intercompany receivable                                    | 26,240            |                         |                             | (26,240)           |                   |
| Prepaid expenses and other current assets                  | 1,777             | 1,087                   | 22                          |                    | 2,886             |
| <b>Total current assets</b>                                | <b>67,602</b>     | <b>28,998</b>           | <b>5,371</b>                | <b>(26,240)</b>    | <b>75,731</b>     |
| Property and Equipment, net                                | 807               |                         |                             |                    | 807               |
| Restricted cash  | 4,198             |                         |                             |                    | 4,198             |
| Other assets   | 5,230             | 355                     |                             |                    | 5,585             |
| Investment in subsidiaries                                 | 5,371             |                         |                             | (5,371)            |                   |
| Intangible assets, net                                     | 56,075            | 54,828                  |                             |                    | 110,903           |
| Goodwill   | 60,573            | 16,387                  |                             |                    | 76,960            |
| <b>Total Assets</b>  | <b>\$ 199,856</b> | <b>\$ 100,568</b>       | <b>\$ 5,371</b>             | <b>\$ (31,611)</b> | <b>\$ 274,184</b> |
| <b>LIABILITIES AND SHAREHOLDERS (DEFICIT)</b>              |                   |                         |                             |                    |                   |
| <b>EQUITY</b>  |                   |                         |                             |                    |                   |
| Current Liabilities:                                       |                   |                         |                             |                    |                   |
| Current maturities of long-term obligations                | \$ 38             | \$                      | \$                          | \$                 | \$ 38             |
| Accounts payable   | 7,582             | 2,680                   |                             |                    | 10,262            |
| Intercompany payable                                       |                   | 46,903                  |                             | (46,903)           |                   |
| Accrued expenses and other current liabilities             | 12,774            | 8,154                   |                             |                    | 20,928            |
| Current portion of accrued facilities impairment charge    | 2,128             |                         |                             |                    | 2,128             |
| Accrued restructuring charge                               | 364               |                         |                             |                    | 364               |
| <b>Total current liabilities</b>                           | <b>22,886</b>     | <b>57,737</b>           |                             | <b>(46,903)</b>    | <b>33,720</b>     |
| Long-term liabilities:                                     |                   |                         |                             |                    |                   |
| Long-term obligations, net of current maturities           | 193,730           | 59,129                  |                             |                    | 252,859           |
| Noncurrent portion of accrued facilities impairment charge | 8,831             |                         |                             |                    | 8,831             |
| Other long-term liabilities                                | 2,851             | 4,365                   |                             |                    | 7,216             |
| Deferred revenue   | 273               |                         |                             |                    | 273               |
| Shareholders (Deficit) Equity:                             |                   |                         |                             |                    |                   |
| Series B restricted common stock                           |                   |                         |                             |                    |                   |
| Common stock   | 1,389             |                         | 12                          | (12)               | 1,389             |
| Additional paid-in-capital                                 | 415,654           | 23,136                  | 4,735                       | (27,871)           | 415,654           |
| Accumulated deficit  | (445,758)         | (43,799)                | 624                         | 43,175             | (445,758)         |
| <b>Total shareholders (deficit) equity</b>                 | <b>(28,715)</b>   | <b>(20,663)</b>         | <b>5,371</b>                | <b>15,292</b>      | <b>(28,715)</b>   |
| <b>Total Liabilities and Shareholders (Deficit) Equity</b> | <b>\$ 199,856</b> | <b>\$ 100,568</b>       | <b>\$ 5,371</b>             | <b>\$ (31,611)</b> | <b>\$ 274,184</b> |



**Table of Contents****Condensed Supplemental Consolidated Balance Sheet**

As of December 31, 2006

(in thousands)

|  | Parent<br>Company | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
|--|-------------------|-------------------------|-----------------------------|--------------|--------------|
| <b>ASSETS</b>  |                   |                         |                             |              |              |
| Current Assets:  |                   |                         |                             |              |              |
| Cash and cash equivalents                                  | \$ 26,048         | \$ 9,495                | \$ 2,653                    | \$           | \$ 38,196    |
| Restricted cash  | 2,483             |                         |                             |              | 2,483        |
| Notes receivable   | 590               |                         |                             |              | 590          |
| Accounts receivable  | 5,294             | 6,643                   |                             |              | 11,937       |
| Inventories, net   | 9,317             | 4,920                   |                             |              | 14,237       |
| Intercompany receivable                                    | 15,928            |                         |                             | (15,928)     |              |
| Prepaid expenses and other current assets                  | 2,325             | 454                     | 12                          |              | 2,791        |
| Total current assets                                       | 61,985            | 21,512                  | 2,665                       | (15,928)     | 70,234       |
| Property and Equipment, net                                | 1,497             |                         |                             |              | 1,497        |
| Restricted cash  | 4,129             |                         |                             |              | 4,129        |
| Long-term notes receivable                                 | 1,269             |                         |                             |              | 1,269        |
| Other assets   | 3,752             | 322                     |                             |              | 4,074        |
| Investment in subsidiaries                                 | 15,748            |                         |                             | (15,748)     |              |
| Intangible assets, net                                     | 60,841            | 59,170                  |                             |              | 120,011      |
| Goodwill   | 61,410            | 16,783                  |                             |              | 78,193       |
| Total Assets   | \$ 210,631        | \$ 97,787               | \$ 2,665                    | \$ (31,676)  | \$ 279,407   |
| <b>LIABILITIES AND SHAREHOLDERS (DEFICIT) EQUITY</b>       |                   |                         |                             |              |              |
| Current Liabilities:                                       |                   |                         |                             |              |              |
| Current maturities of long-term obligations                | \$ 38             | \$                      | \$                          | \$           | \$ 38        |
| Accounts payable   | 7,927             | 2,475                   |                             |              | 10,402       |
| Intercompany payable                                       |                   | 15,928                  |                             | (15,928)     |              |
| Accrued expenses and other current liabilities             | 10,745            | 5,673                   |                             |              | 16,418       |
| Current portion of accrued facilities impairment charge    | 2,182             |                         |                             |              | 2,182        |
| Accrued restructuring charge                               | 750               |                         |                             |              | 750          |
| Total current liabilities                                  | 21,642            | 24,076                  |                             | (15,928)     | 29,790       |
| Long-term liabilities:                                     |                   |                         |                             |              |              |
| Long-term obligations, net of current maturities           | 175,191           | 58,995                  |                             |              | 234,186      |
| Noncurrent portion of accrued facilities impairment charge | 11,718            |                         |                             |              | 11,718       |
| Other long-term liabilities                                | 3,440             | 1,633                   |                             |              | 5,073        |
| Deferred revenue   | 636               |                         |                             |              | 636          |
| Shareholders (Deficit) Equity:                             |                   |                         |                             |              |              |
| Series B restricted common stock                           |                   |                         |                             |              |              |
| Common stock   | 1,356             |                         | 12                          | (12)         | 1,356        |
| Additional paid-in-capital                                 | 412,553           | 23,136                  | 2,235                       | (25,371)     | 412,553      |
| Accumulated deficit  | (415,905)         | (10,053)                | 418                         | 9,635        | (415,905)    |
| Total shareholders (deficit) equity                        | (1,996)           | 13,083                  | 2,665                       | (15,748)     | (1,996)      |
| Total Liabilities and Stockholders (Deficit) Equity        | \$ 210,631        | \$ 97,787               | \$ 2,665                    | \$ (31,676)  | \$ 279,407   |



**Table of Contents****Condensed Supplemental Consolidated Statements of Operations**

(in thousands)

|   | For the year ended December 31, 2007 |                         |                             |              |              |
|---|--------------------------------------|-------------------------|-----------------------------|--------------|--------------|
|   | Parent<br>Company                    | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                    | \$ 21,398                            | \$ 58,571               | \$                          | \$           | \$ 79,969    |
| Total costs and expenses                        | 42,618                               | 75,347                  |                             |              | 117,965      |
| Loss from operations                            | (21,220)                             | (16,776)                |                             |              | (37,996)     |
| Other income (expense):                         |                                      |                         |                             |              |              |
| Interest income                                 | 1,783                                | 553                     | 205                         |              | 2,541        |
| Interest expense                                | (17,588)                             | (10,618)                |                             |              | (28,206)     |
| Gain on disposition of investment               | 231                                  |                         |                             |              | 231          |
| Gain on exchange of convertible notes           | 30,824                               |                         |                             |              | 30,824       |
| Gain on derivative related to long-term debt    | 3,004                                | 19                      |                             |              | 3,023        |
| Loss from subsidiaries                          | (19,688)                             |                         |                             | 19,688       |              |
| Other Income                                    | 114                                  |                         |                             |              | 114          |
| Net other income (expense)                      | (1,320)                              | (10,046)                | 205                         | 19,688       | 8,527        |
| Income (loss) from operations before income tax | (22,540)                             | (26,822)                | 205                         | 19,688       | (29,469)     |
| Provision for income tax                        | (7,313)                              | 6,929                   |                             |              | (384)        |
| Net income (loss)                               | \$ (29,853)                          | \$ (19,893)             | \$ 205                      | \$ 19,688    | \$ (29,853)  |

|   | For the year ended December 31, 2006 |                         |                             |              |              |
|---|--------------------------------------|-------------------------|-----------------------------|--------------|--------------|
|   | Parent<br>Company                    | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                    | \$ 29,374                            | \$ 16,778               | \$                          | \$           | \$ 46,152    |
| Total costs and expenses                        | 94,373                               | 23,698                  |                             |              | 118,071      |
| Loss from operations                            | (64,999)                             | (6,920)                 |                             |              | (71,919)     |
| Other income (expense):                         |                                      |                         |                             |              |              |
| Interest income                                 | 2,533                                | 45                      | 417                         |              | 2,995        |
| Interest expense                                | (8,057)                              | (2,999)                 |                             |              | (11,056)     |
| Gain on disposition of investment               | 1,617                                |                         |                             |              | 1,617        |
| Income from subsidiary                          | (9,636)                              |                         |                             | 9,636        |              |
| Other Income                                    | 65                                   |                         |                             |              | 65           |
| Net other income (expense)                      | (13,478)                             | (2,954)                 | 417                         | 9,636        | (6,379)      |
| Income (loss) from operations before income tax | (78,477)                             | (9,874)                 | 417                         | 9,636        | (78,298)     |
| Provision for income tax                        |                                      | (179)                   |                             |              | (179)        |
| Net income (loss)                               | \$ (78,477)                          | \$ (10,053)             | \$ 417                      | \$ 9,636     | \$ (78,477)  |

**Table of Contents****Condensed Supplemental Consolidated or Combined Statement of Cash Flows**

|  | For the year ended December 31, 2007 |                      |                          |              | Consolidated |
|--|--------------------------------------|----------------------|--------------------------|--------------|--------------|
|  | Parent Company                       | Guarantor Subsidiary | Non-Guarantor Subsidiary | Eliminations |              |
| CASH FLOWS FROM OPERATING ACTIVITIES                               | \$ (39,132)                          | \$ 4,275             | \$ 196                   | \$           | \$ (34,661)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |                                      |                      |                          |              |              |
| Proceeds from disposition of investment                            | 231                                  |                      |                          |              | 231          |
| Purchase of property and equipment                                 | (56)                                 |                      |                          |              | (56)         |
| Proceeds from sale of property and equipment                       | 7                                    |                      |                          |              | 7            |
| Decrease (increase) in restricted cash                             | 2,414                                |                      |                          |              | 2,414        |
| (Increase) decrease in other assets                                | 14                                   | (77)                 |                          |              | (63)         |
| Investment in subsidiary   | (2,500)                              |                      |                          | 2,500        |              |
| Proceeds from notes receivable                                     | 1,373                                |                      |                          |              | 1,373        |
| Net cash provided by (used in) investing activities                | 1,483                                | (77)                 |                          | 2,500        | 3,906        |
| CASH FLOWS FROM FINANCING ACTIVITIES:                              |                                      |                      |                          |              |              |
| Proceeds from issuance of notes                                    | 40,444                               |                      |                          |              | 40,444       |
| Proceeds from exercise of stock options                            | 17                                   |                      |                          |              | 17           |
| Proceeds from issuance of stock under employee stock purchase plan | 404                                  |                      |                          |              | 404          |
| Advances from parent   |                                      |                      | 2,500                    | (2,500)      |              |
| Payments on long-term obligations                                  | (38)                                 |                      |                          |              | (38)         |
| Net cash provided by financing activities                          | 40,827                               |                      | 2,500                    | (2,500)      | 40,827       |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                          | 3,178                                | 4,198                | 2,696                    |              | 10,072       |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                       | 26,048                               | 9,495                | 2,653                    |              | 38,196       |
| CASH AND CASH EQUIVALENTS, END OF YEAR                             | \$ 29,226                            | \$ 13,693            | \$ 5,349                 | \$           | \$ 48,268    |



**Table of Contents**

|  | For the year ended December 31, 2006 |                         |                             |              |              |
|--|--------------------------------------|-------------------------|-----------------------------|--------------|--------------|
|  | Parent<br>Company                    | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations | Consolidated |
| CASH FLOWS FROM OPERATING ACTIVITIES                               | \$ (68,405)                          | \$ 4,256                | \$ 514                      | \$           | \$ (63,635)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |                                      |                         |                             |              |              |
| Proceeds from disposition of investment                            | 1,617                                |                         |                             |              | 1,617        |
| Purchase of property and equipment                                 | (263)                                |                         |                             |              | (263)        |
| Proceeds from sale of property and equipment                       | 1                                    |                         |                             |              | 1            |
| Decrease (increase) in restricted cash                             | 5,118                                |                         |                             |              | 5,118        |
| Decrease (increase) in other assets                                | 5                                    | (334)                   |                             |              | (329)        |
| Investment in subsidiary   | (23,136)                             |                         |                             | 23,136       |              |
| Distribution from subsidiary                                       | 22,800                               |                         |                             | (22,800)     |              |
| Proceeds from maturities of marketable securities                  |                                      |                         | 2,696                       |              | 2,696        |
| Proceeds from notes receivable                                     | 790                                  |                         |                             |              | 790          |
| Issuance of notes receivable                                       | (186)                                |                         |                             |              | (186)        |
| Cash flows related to acquisition of ANTARA                        |                                      | (77,563)                |                             |              | (77,563)     |
| Net cash provided by (used in) investing activities                | 6,746                                | (77,897)                | 2,696                       | 336          | (68,119)     |
| CASH FLOWS FROM FINANCING ACTIVITIES:                              |                                      |                         |                             |              |              |
| Proceeds from private placement of common stock, net               | 33,477                               |                         |                             |              | 33,477       |
| Proceeds from issuance of stock in connection with acquisition     | 9,958                                |                         |                             |              | 9,958        |
| Proceeds from issuance of notes                                    |                                      | 20,000                  |                             |              | 20,000       |
| Proceeds from assignment of revenue interest                       |                                      | 40,000                  |                             |              | 40,000       |
| Proceeds from exercise of stock options                            | 166                                  |                         |                             |              | 166          |
| Proceeds from issuance of stock under employee stock purchase plan | 740                                  |                         |                             |              | 740          |
| Investment from parent   |                                      | 23,136                  |                             | (23,136)     |              |
| Distribution to parent   |                                      |                         | (22,800)                    | 22,800       |              |
| Payments on long-term obligations                                  | (9)                                  |                         |                             |              | (9)          |
| Net cash provided by financing activities                          | 44,332                               | 83,136                  | (22,800)                    | (336)        | 104,332      |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS               | (17,327)                             | 9,495                   | (19,590)                    |              | (27,422)     |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                       | 43,375                               |                         | 22,243                      |              | 65,618       |
| CASH AND CASH EQUIVALENTS, END OF YEAR                             | \$ 26,048                            | \$ 9,495                | \$ 2,653                    | \$           | \$ 38,196    |

**(20) Subsequent Events**

On January 31, 2008, Abbott Canada's development and commercialization obligations were substantially reduced. In accordance with the terms of the amendment, Abbott Canada will continue to maintain FACTIVE tablets in its current product price list and it will continue to pay the Company a transfer price on FACTIVE tablets purchases. Abbott Canada is not required to pursue the CAP and ABS indications. Additionally, the amendment provides that the Company can terminate the agreement at any time with prior notice to Abbott Canada and Abbott Canada can terminate with prior notice to the Company after November 30, 2008.

**Table of Contents****(21) Quarterly Consolidated Statements of Operations (unaudited)**

The following table sets forth unaudited quarterly statement of operations data for each of the eight quarters in the two year period ended December 31, 2007. In the opinion of management, this information has been prepared on the same basis as the audited financial statements appearing elsewhere in this Form 10-K, and all necessary adjustments, consisting only of normal recurring adjustments, have been included in the amounts stated below to present fairly the unaudited quarterly results of operations (in thousands, except per share data).

|   | Year               | Quarter<br>Ended<br>December 31, | Quarter<br>Ended<br>September 30, | Quarter<br>Ended<br>June 30, | Quarter<br>Ended<br>March 31, |
|---|--------------------|----------------------------------|-----------------------------------|------------------------------|-------------------------------|
| <b>2007</b>                                     |                    |                                  |                                   |                              |                               |
| Revenues:                                       |                    |                                  |                                   |                              |                               |
| Product sales                                   | \$ 78,458          | \$ 25,196                        | \$ 15,457                         | \$ 15,762                    | \$ 22,043                     |
| Biopharmaceutical/other revenues                | 1,511              | 92                               | 111                               | 151                          | 1,156                         |
| <b>Total revenues</b>                           | <b>79,969</b>      | <b>25,288</b>                    | <b>15,568</b>                     | <b>15,913</b>                | <b>23,199</b>                 |
| Costs and expenses:                             |                    |                                  |                                   |                              |                               |
| Cost of product sales                           | 31,269             | 7,995                            | 7,929                             | 6,591                        | 8,754                         |
| Research and development                        | 5,845              | 1,573                            | 1,476                             | 1,292                        | 1,505                         |
| Selling and marketing                           | 66,278             | 16,842                           | 17,632                            | 14,348                       | 17,455                        |
| General and administrative                      | 14,573             | 4,732                            | 3,367                             | 2,914                        | 3,559                         |
| <b>Total costs and expenses</b>                 | <b>117,965</b>     | <b>31,142</b>                    | <b>30,404</b>                     | <b>25,145</b>                | <b>31,273</b>                 |
| Loss from operations                            | (37,996)           | (5,854)                          | (14,836)                          | (9,232)                      | (8,074)                       |
| Other income (expense):                         |                    |                                  |                                   |                              |                               |
| Interest income                                 | 2,541              | 559                              | 771                               | 720                          | 491                           |
| Interest expense                                | (28,206)           | (9,540)                          | (7,818)                           | (6,369)                      | (4,478)                       |
| Gain on disposition of investment               | 231                |                                  | 73                                |                              | 158                           |
| Gain on exchange of convertible debt            | 30,824             |                                  |                                   | 30,824                       |                               |
| Gain on derivative related to convertible notes | 3,023              | 223                              | 2,406                             | 394                          |                               |
| Other income                                    | 114                | 2                                | 15                                | 48                           | 49                            |
| Net other income (expense)                      | 8,527              | (8,756)                          | (4,553)                           | 25,617                       | (3,780)                       |
| <b>(Loss) Income before income tax</b>          | <b>(29,469)</b>    | <b>(14,610)</b>                  | <b>(19,389)</b>                   | <b>16,385</b>                | <b>(11,854)</b>               |
| Provision for income tax                        | (384)              | (62)                             | (108)                             | (108)                        | (108)                         |
| <b>Net (loss) income</b>                        | <b>\$ (29,853)</b> | <b>\$ (14,672)</b>               | <b>\$ (19,497)</b>                | <b>\$ 16,277</b>             | <b>\$ (11,962)</b>            |
| Net loss per common share:                      |                    |                                  |                                   |                              |                               |
| Basic   | \$ (2.19)          | \$ (1.08)                        | \$ (1.43)                         | \$ 1.20                      | \$ (0.88)                     |
| Diluted   | \$ (2.19)          | \$ (1.08)                        | \$ (1.43)                         | \$ 0.70                      | \$ (0.88)                     |
| Weighted average common shares outstanding:     |                    |                                  |                                   |                              |                               |
| Basic   | 13,601             | 13,629                           | 13,605                            | 13,588                       | 13,582                        |
| Diluted   | 13,601             | 13,629                           | 13,605                            | 26,051                       | 13,582                        |

**Table of Contents**

|   | Year        | Quarter<br>Ended<br>December 31, | Quarter<br>Ended<br>September 30, | Quarter<br>Ended<br>June 30, | Quarter<br>Ended<br>March 31, |
|---|-------------|----------------------------------|-----------------------------------|------------------------------|-------------------------------|
| <b>2006</b>                                 |             |                                  |                                   |                              |                               |
| Revenues:                                   |             |                                  |                                   |                              |                               |
| Product sales                               | \$ 38,244   | \$ 18,068                        | \$ 8,308                          | \$ 2,622                     | \$ 9,246                      |
| Co-promotion                                | 6,890       |                                  | 3,474                             | 1,871                        | 1,545                         |
| Biopharmaceutical/other revenues            | 1,018       | 196                              | 580                               | 60                           | 182                           |
| Total revenues                              | 46,152      | 18,264                           | 12,362                            | 4,553                        | 10,973                        |
| Costs and expenses:                         |             |                                  |                                   |                              |                               |
| Cost of product sales                       | 19,613      | 7,805                            | 6,573                             | 2,485                        | 2,750                         |
| Research and development                    | 12,406      | 1,992                            | 4,281                             | 3,205                        | 2,928                         |
| Selling and marketing                       | 69,211      | 14,314                           | 17,215                            | 17,237                       | 20,445                        |
| General and administrative                  | 16,841      | 5,059                            | 4,379                             | 3,763                        | 3,640                         |
| Total costs and expenses                    | 118,071     | 29,170                           | 32,448                            | 26,690                       | 29,763                        |
| Loss from operations                        | (71,919)    | (10,906)                         | (20,086)                          | (22,137)                     | (18,790)                      |
| Other income (expense):                     |             |                                  |                                   |                              |                               |
| Interest income                             | 2,995       | 556                              | 842                               | 901                          | 696                           |
| Interest expense                            | (11,056)    | (4,167)                          | (2,807)                           | (2,072)                      | (2,010)                       |
| Gain on sale of fixed assets                | 2           | 2                                | (1)                               | 1                            |                               |
| Gain on disposition of investment           | 1,617       |                                  | 1,380                             | 237                          |                               |
| Other income                                | 63          | 4                                | 15                                | 44                           |                               |
| Net other expense                           | (6,379)     | (3,605)                          | (571)                             | (889)                        | (1,314)                       |
| Loss before income tax                      | (78,298)    | (14,511)                         | (20,657)                          | (23,026)                     | (20,104)                      |
| Provision for income tax                    | (179)       | (179)                            |                                   |                              |                               |
| Net loss                                    | \$ (78,477) | \$ (14,690)                      | \$ (20,657)                       | \$ (23,026)                  | \$ (20,104)                   |
| Net loss per common share:                  |             |                                  |                                   |                              |                               |
| Basic and diluted                           | \$ (6.58)   | \$ (1.09)                        | \$ (1.62)                         | \$ (1.96)                    | \$ (2.07)                     |
| Weighted average common shares outstanding: |             |                                  |                                   |                              |                               |
| Basic and diluted                           | 11,925      | 13,484                           | 12,742                            | 11,723                       | 9,702                         |

**Table of Contents****(22) Events (Unaudited) Subsequent to the date of the Independent Auditors Report***Notice of De-Listing and Exchange Offer*

On November 25, 2008, the Company completed its exchange offer (the Exchange Offer) in which the Company issued an aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 (the 12.50% Notes due 2011) and 21,310,549 shares of the Company's common stock in exchange for an aggregate principal amount of \$212,979,000 of the Company's 3.50% Convertible Senior Notes due 2011 (the 3.50% Notes due 2011). If the conversion rate of the 12.50% Notes due 2011 and the 3.50% Notes due 2011 is adjusted as a result of a fundamental change (as defined), the Company lacks sufficient authorized common shares necessary to settle all of its outstanding share-based instruments upon exercise (stock options and warrants) or conversion (convertible debt).

On October 3, 2008, the Company received a notification from The NASDAQ Listings Qualifications of The NASDAQ Stock Market LLC (NASDAQ) that, as of October 2, 2008, the Company's market value of publicly held shares ( MVPHS ) had closed below the minimum \$15 million threshold set forth in Marketplace Rule 4450(b)(3) for the previous thirty (30) consecutive business days, a requirement for continued listing. For NASDAQ purposes, MVPHS is the market value of the Company's publicly held shares, which is calculated by subtracting all shares held by officers, directors or beneficial owners of 10% or more of an issuer's common stock from the issuer's total shares outstanding.

On October 23, 2008 the Company received notification from NASDAQ that given the current extraordinary market conditions, NASDAQ has suspended the enforcement of the rules requiring a MVPHS and a minimum \$1 closing bid price ( Rule Suspension ). On December 23, 2008 we received a second notification from NASDAQ that the Rule Suspension period had been extended an additional ninety (90) days and that the minimum bid price and MVPHS requirements will be reinstated on April 20, 2009. As a result of the Rule Suspension, all companies presently in the compliance process will remain at that same stage of the process; however, companies can regain compliance during the Rule Suspension period. NASDAQ will not take any action to delist any security for these concerns during the Rule Suspension period, which will remain in effect through Friday, April 17, 2009. These rules will be reinstated on Monday, April 20, 2009. Under the Rule Suspension, the Company believes it will now have until approximately July 6, 2009 to regain compliance by evidencing a minimum \$15 million MVPHS for ten (10) consecutive business days. If the Company does not regain compliance with the MVPHS requirement by July 6, 2009, the Company will receive written notification of delisting from NASDAQ and at that time will be entitled to request a hearing before a NASDAQ Listing Qualifications Panel ( Panel ) to present its plan to regain compliance with the MVPHS requirement.

If the Company's efforts to regain compliance are successful and the MVPHS exceeds \$15 million for ten (10) consecutive days before July 6, 2009 the Company will regain compliance with respect to the MVPHS requirement. In the event the Company does not regain compliance, it may appeal the determination to the Panel. In the event that the Company fails to regain compliance and is unsuccessful in an appeal to the Panel, the Company's securities will be delisted from The NASDAQ Global Market. In the event that the Company's securities are delisted from The NASDAQ Global Market, the Company may not be able to meet the requirements necessary for its common stock (i) to transfer to, or list on, a U.S. national securities exchange, including The NASDAQ Capital Market or (ii) be approved for listing on a U.S. system of automated dissemination of quotations. If such event in (i) or (ii) above occurred, holders of the Company's existing 2011 notes have the right to require the Company to repurchase for cash the outstanding principal amount of the 2011 notes, as applicable, plus accrued and unpaid interest through such date. After the exchange on November 25, 2008, there were principal amount of the \$87,184,000 12.50% Note due 2011, \$12,687,000 3.50% Notes due 2011 and \$829,000 3 1/2% Notes due 2011. The Company may not have sufficient cash or be able to raise sufficient additional capital to repay the 2011 Notes, if requested to be repurchased by the holders.

**Amendment to Revenue Interests Assignment Agreement**

On November 25, 2008 the First Amendment (the Amendment) by and among the Company, Guardian II and PRF dated November 5, 2008 to the Revenue Interests Assignment Agreement dated as of July 21, 2006 and restated August 18, 2006 became effective in accordance with its terms upon the completion of the Exchange Offer. The Amendment was entered into in order to secure PRF's consent to the grant of the Second Priority Lien.

---

**Table of Contents**

In accordance with the terms of the Amendment the Company issued PRF (i) a \$2.0 million aggregate principal amount note (the 2008 Paul Capital Note ) with terms substantially identical to the Company's 12.50% Notes due 2011 issued in the Exchange Offer, and (ii) 500,000 shares (the Shares ) of the Company's common stock. The Company also granted certain registration rights to PRF with respect to the 2008 Paul Capital Note and the Shares. Additionally, the Company agreed to amend the exercise price of the Common Stock Purchase Warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of the Company's common stock to be \$0.45, the closing price of the Company's common stock on the NASDAQ Global Market on the date immediately preceding the closing of the Exchange Offer.

The Amendment provides that Paul Capital consented to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II's guarantee of the notes that were issued in the Exchange Offer. Guardian II granted a first priority security interest to Paul Capital in 2006 in substantially all of its assets in order to secure the obligations of the Company and Guardian II under the Revenue Agreement and the Note Purchase Agreement dated July 21, 2006.

Under the terms of the Amendment, in the event that the sum of the net sales of ANTARA and FACTIVE in the U.S. and the gross margin received by the Company from sales of FACTIVE outside of the U.S. (for which the definition of net revenues has been expanded to include in this Amendment) is less than 85% of certain specified annual sales thresholds, then Paul Capital will be entitled to (i) an increase from 9% to 12% in the applicable royalty percentage payable on the first \$75 million of sales of such products in the applicable year, and (ii) an increase from 6% to 8% in the applicable royalty percentage payable on net sales of such products in excess of \$75 million and less than \$150 million in the applicable year. The specified sales thresholds are \$115 million in 2009, \$135 million in 2010, \$150 million in 2011 and \$175 million thereafter through the term. Furthermore, the Amendment provides that in the event that the Company fails to achieve the specified sales threshold in any applicable year, the increased applicable royalty percentage shall also be payable on the net sales of any future drug products acquired or in-licensed by the Company or its subsidiaries. The increase in the applicable percentage payable on net sales shall be limited to a maximum payment to Paul Capital of \$2.25 million per year and \$15 million during the term of the Revenue Agreement, and in no event shall such payment exceed the amount which Paul Capital would have received in the applicable year had the specified sales threshold for that year been achieved.

The Amendment also provides that in the event that the Company or its subsidiaries acquires or in-licenses additional drug products, the Company shall make a one-time milestone payment to Paul Capital of \$1.25 million on the second anniversary of the Company's first commercial sale of any such product.

Under the terms of the Amendment, in the event that Paul Capital and the Company determine that the fair market value of the collateral in which Paul Capital has been granted a security interest by Guardian II is less than the Put/Call Price (see Note 7b), the Company will elect, in its sole discretion, to either grant Paul Capital a security interest in 25% of each additional drug product acquired or in-licensed by the Company or its subsidiaries, or pay Paul Capital \$1.5 million on the second year anniversary of the Company's first commercial sale of each such product.

The Amendment also provides that any acceleration or failure to pay the notes to be issued in the Exchange Offer shall be considered a Put Event (see Note 7b).

The Amendment was contingent upon, among other things, Paul Capital entering into an intercreditor agreement governing the rights between Paul Capital's first ranking security interest and the second ranking security interest, Guardian II entering into a security agreement granting the second ranking security interest and the closing of the Exchange Offer. (See below for description of the Security Agreements and the Intercreditor Agreement)

## Table of Contents

Prior to the completion of the Exchange Offer PRF was a 9.75% owner of the Company's common stock. Pursuant to the terms of the Common Stock and Warrant Purchase Agreement previously entered into by the Company and PRF in August 2006, the Company agreed to elect one person designated by PRF to its Board of Directors and to continue to nominate one person designated by PRF for election to its Board of Directors by its shareholders.

## Security Agreements

Guardian II and PRF previously entered into a security agreement in August 2006 under which Guardian II granted to PRF a senior security interest in and to substantially all assets owned by Guardian II (the First Priority Lien) in order to secure the Company's and Guardian II's payment obligations (the First Lien Obligations) to PRF under the Revenue Interests Assignment Agreement dated as of July 21, 2006 by and among the Company, Guardian II and PRF and Guardian II's obligations of payment under the \$20,000,000 aggregate principal amount of 12% senior secured note issued to PRF at the time the Company entered into the Revenue Interests Assignment Agreement.

On November 25, 2008, Guardian II and the Trustee, in its capacity as collateral agent for the holders of 12.50% Notes due 2011 entered into a Security Agreement under which Guardian II granted to the Trustee a second priority security interest in and to substantially all assets owned by Guardian II (the Second Priority Lien) in order to secure Guardian II's guarantee of the Company's obligations with respect to the 12.50% Notes due 2011, the 2008 Paul Capital Note (as defined below) and any additional 12.50% Notes due 2011 that may be issued under the Indenture (the Second Lien Obligations).

## Intercreditor Agreement

On November 25, 2008, the Company and Guardian II entered into an intercreditor agreement (the Intercreditor Agreement) with PRF and the Trustee, governing the prioritization of the rights between PRF's First Priority Lien and the Second Priority Lien in favor of the Trustee. Pursuant to the terms of the Intercreditor Agreement, the Second Priority Lien in favor of the Trustee is junior in ranking to the First Priority Lien in favor of PRF. The Intercreditor Agreement provides that the maximum amount of obligations which may be guaranteed by Guardian II and secured by the Second Priority Lien shall not exceed \$140 million, plus any interest and fees, payable by the Company or Guardian II with respect to such obligations.

The Intercreditor Agreement provides that, prior to the date which the First Priority Lien is extinguished, neither the Trustee nor the holders of the 12.50% Notes due 2011 may, without the prior written consent of the first lien holder, take any action to enforce the Second Priority Lien. After the payment of claims of the first lien holder, the Trustee, in accordance with the provisions of the 12.50% Notes due 2011 indenture, will distribute any remaining cash proceeds (after payment of the costs of enforcement and collateral administration and any other amounts owed to the Trustee) of the collateral received by it for the ratable benefit of the holders of the 12.50% Notes due 2011. If the first lien holder initiates any action to enforce its rights, the holders of the Second Priority Lien have an option to purchase the First Lien Obligations and rights.

The Intercreditor Agreement also provides that, prior to the discharge of the First Priority Lien, PRF shall have the exclusive right to make determinations regarding the release of the collateral without the consent of the holders of the 12.50% Notes due 2011. Moreover, the Intercreditor Agreement provides that if the First Priority Lien is released by PRF, then the Second Priority Lien shall also be automatically, unconditionally and simultaneously released.

## *ANTARA Paragraph IV Notice*

On December 2, 2008, the Company and its licensor, Ethypharm, S.A. (Ethypharm) received notice of a Paragraph IV certification from Lupin Limited (Lupin), notifying the Company of the filing of an ANDA with

---

**Table of Contents**

FDA seeking approval to market a generic version of ANTARA prior to the August 2020 expiration date of U.S. Patent No. 7,101,574 (the 574 Patent). The 574 Patent, which is owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA relates to pharmaceutical compositions containing fenofibrate and methods of preparing the same. Lupin's certification notice alleges that the 574 Patent is invalid and/or will not be infringed by Lupin's commercial manufacture, use or sale of the drug product described in Lupin's ANDA. The 574 Patent will expire in 2020.

In response to the filing of Lupin's ANDA, on January 14, 2009, the Company, along with its wholly owned subsidiary Guardian II Acquisition Corporation and its licensor Ethypharm, S.A., filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. for infringement of the 574 Patent.

In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin's ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the 574 Patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin's ANDA. If the litigation is still ongoing after thirty months, the termination of the stay could result in the introduction of one or more generic products to ANTARA prior to resolution of the litigation.

*Extension of 2009 Notes*

On January 28, 2009, the Company entered into a first amendment (the 2009 Amendment) to its Note Amendment and Exchange Agreement dated November 17, 2003 with the holders of approximately \$16.8 million of the \$17.0 million outstanding principal and accrued interest of the Company's 5% Convertible Promissory Notes due in 2009. The 2009 Amendment extends for these holders the maturity date of the 5% Convertible Promissory Notes due 2009 from February 6, 2009 to December 1, 2009 and lowers the conversion price at which such holders may convert such notes into shares of the Company's common stock to \$1.10 (the New 2009 Notes). The Amendment also provides these holders the option, at their election, to exchange the New 2009 Notes for the Company's 12.50% Convertible Guaranteed Senior Notes due 2011 in a principal amount equal to the principal amount of the New 2009 Notes plus accrued interest thereon. The 12.50% Convertible Guaranteed Senior Notes due 2011 will have the same terms and security interest and be issued under the same indenture as the notes issued in the Company's exchange offer completed on November 25, 2008, as described above.

In the 2009 Amendment, the Company also agreed to file a registration statement within 20 business days of the date of the 2009 Amendment relating to the resale of the 12.50% Convertible Guaranteed Senior Notes due 2011 and the common stock issuable upon conversion thereof. If (i) the Company fails to file the registration statement within 20 business days, (ii) the registration statement does not become effective within 120 days, or (iii) the effectiveness of the registration statement is suspended for more than 90 days, the Company will incur liquidated damages in the form of increased principal in the amount of 0.5% of the aggregate principal amount of the New 2009 Notes for each 20 day period beyond such time periods under (i), (ii) or (iii). In no event will the Company be liable for liquidated damages payments for a time period of greater than 180 days.

The Company also agreed to reimburse the holders party to the 2009 Amendment for their reasonable legal fees relating to the transaction and registration rights.

*Impairment Intangible Assets*

During the fourth quarter of 2008, the Company determined that the carrying value of the intangible assets associated with FACTIVE may not be fully recoverable. As a result of this determination, the Company performed an analysis of forecasted future undiscounted cash flows and concluded that these intangible assets were impaired. The Company is currently in the process of determining the amount of the impairment charge to be recorded in its statement of operations for the quarter and year ended December 31, 2008.

## **Table of Contents**

### *Third Party License Agreement*

In addition to the exclusive license from Ethypharm, S.A. which the Company assumed in accordance with the terms of the asset purchase agreement with Reliant Pharmaceuticals, Inc. (Reliant), whereby the Company acquired ANTARA, the Company also assumed certain of Reliant's liabilities relating to ANTARA. Those obligations include a responsibility to make certain royalty and milestone payments based on sales of ANTARA. Under the terms of one of the licenses not including the Ethypharm license the Company is obligated to make certain royalty payments to a third party licensor based on sales of ANTARA, which royalty payments are subject to a low single digit increase in the event of a change in control of the Company. The Company has engaged the third party licensor to renegotiate the terms of that license and have suspended further royalty payments while the terms of such license are being renegotiated.

### *Abbott Canada Termination*

The Company's license agreement with Abbott Canada was terminated. Abbott Canada has ceased all development and commercialization of FACTIVE in Canada.

### *Pfizer Mexico Regulatory Approval for Uncomplicated Urinary Tract Infections Indication*

The Company exclusively sublicenses its rights to commercialize FACTIVE tablets in Mexico to Pfizer, S.A. de C.V. (Pfizer Mexico). On December 9, 2008 Pfizer Mexico received regulatory approval to market FACTIVE tablets for the Uncomplicated Urinary Tract Infections (uUTI) indication with a 3 day course of treatment, from COFEPRIS, the pharmaceutical regulatory agency of Mexico.

### *Restructuring Plan*

On February 11, 2009 the Company announced that it is reducing its workforce by approximately 32% under a plan of termination. The workforce reduction is part of a restructuring of the Company's commercial organization designed to more aggressively preserve the Company's financial resources. The Company commenced notification of employees affected by the workforce reduction on February 11, 2009, and the workforce reduction is expected to be completed by the end of the quarter ending March 31, 2009.

As a result of this restructuring plan, the Company estimates it will record a restructuring charge of approximately \$2 million in the first quarter of 2009, primarily representing cash payments for severance and benefits expenses and equipment lease related expenses. The majority of these payments will be made in the first and second quarters of 2009.



**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****CONSOLIDATED BALANCE SHEETS**

(in thousands, except per share data)

|   | September 30,<br>2008<br>(unaudited) | December 31,<br>2007 |
|---|--------------------------------------|----------------------|
| <b>ASSETS</b>   |                                      |                      |
| Current Assets:   |                                      |                      |
| Cash and cash equivalents   | \$ 24,778                            | \$ 48,268            |
| Notes receivable  |                                      | 486                  |
| Accounts receivable (net of allowance for bad debts of \$33 and \$35 in 2008 and 2007, respectively)                              | 8,447                                | 15,032               |
| Inventories, net  | 7,397                                | 9,059                |
| Prepaid expenses and other current assets   | 4,653                                | 2,886                |
| Total current assets  | 45,275                               | 75,731               |
| Property and Equipment, at cost:  |                                      |                      |
| Manufacturing and computer equipment  | 4,435                                | 4,695                |
| Equipment and furniture   | 654                                  | 564                  |
| Leasehold improvements  | 183                                  | 138                  |
|   | 5,272                                | 5,397                |
| Less Accumulated depreciation   | 4,603                                | 4,590                |
|   | 669                                  | 807                  |
| Restricted cash   | 4,198                                | 4,198                |
| Other assets  | 4,454                                | 5,585                |
| Intangible assets, net  | 104,072                              | 110,903              |
| Goodwill  | 75,991                               | 76,960               |
| Total Assets  | \$ 234,659                           | \$ 274,184           |
| <b>LIABILITIES AND SHAREHOLDERS DEFICIT</b>   |                                      |                      |
| Current Liabilities:  |                                      |                      |
| Short-term obligations  | \$ 13,337                            | \$ 38                |
| Accounts payable  | 12,612                               | 10,262               |
| Accrued expenses and other current liabilities  | 27,156                               | 20,928               |
| Current portion of accrued facilities impairment charge   | 3,182                                | 2,128                |
| Deferred revenue  | 364                                  | 364                  |
| Total current liabilities   | 56,651                               | 33,720               |
| Long-term liabilities:  |                                      |                      |
| Long-term obligations, net of current maturities  | 248,989                              | 252,859              |
| Noncurrent portion of accrued facilities impairment charge  | 5,269                                | 8,831                |
| Other long-term liabilities   | 4,456                                | 7,216                |
| Deferred revenue  |                                      | 273                  |
| Shareholders' Deficit:  |                                      |                      |
| Common stock, \$0.10 par value Authorized 174,375 shares, Issued and Outstanding 14,255 and 13,892 in 2008 and 2007, respectively | 1,425                                | 1,389                |
| Series B restricted common stock, \$0.10 par value Authorized 625 shares, Issued and outstanding none                             |                                      |                      |
| Additional paid-in-capital  | 416,856                              | 415,654              |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|   |            |            |
|---|------------|------------|
| Accumulated deficit                         | (498,987)  | (445,758)  |
| Total shareholders' deficit                 | (80,706)   | (28,715)   |
| Total Liabilities and Shareholders' Deficit | \$ 234,659 | \$ 274,184 |

The accompanying notes are an integral part of these consolidated financial statements.

F-49

**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**

(in thousands, except per share data)

|   | Three-Months<br>Ended<br>September 30,<br>2008 | Three-Months<br>Ended<br>September 30,<br>2007 | Nine-Months<br>Ended<br>September 30,<br>2008 | Nine-Months<br>Ended<br>September 30,<br>2007 |
|---|--|--|---|---|
| Revenues (net):   |  |  |   |   |
| Product sales   | \$ 21,695                                      | \$ 15,457                                      | \$ 60,156                                     | \$ 53,262                                     |
| Other revenues  | 92   | 111  | 282   | 1,418   |
| Total net revenues  | 21,787   | 15,568   | 60,438  | 54,680  |
| Costs and expenses:   |  |  |   |   |
| Cost of product sales (1)                                     | 7,082  | 7,929  | 20,445  | 23,274  |
| Research and development (1)                                  | 680  | 1,476  | 2,544   | 4,273   |
| Selling and marketing (1)                                     | 18,263   | 17,632   | 56,205  | 49,436  |
| General and administrative (1)                                | 2,874  | 3,367  | 10,701  | 9,840   |
| Total costs and expenses                                      | 28,899   | 30,404   | 89,895  | 86,823  |
| Loss from operations  | (7,112)  | (14,836)                                       | (29,457)                                      | (32,143)                                      |
| Other income (expense):                                       |  |  |   |   |
| Interest income   | 111  | 771  | 615   | 1,982   |
| Interest expense  | (7,961)  | (7,818)  | (24,648)                                      | (18,665)                                      |
| Gain on disposition of investment                             |  | 73   | 412   | 231   |
| Gain on exchange of convertible notes                         |  |  |   | 30,824  |
| Gain on derivative related to long-term debt                  | 37   | 2,406  | 151   | 2,800   |
| Other income  | 3  | 15   | 13  | 112   |
| Net other (expense) income                                    | (7,810)  | (4,553)  | (23,457)                                      | 17,284  |
| Loss before income tax  | (14,922)                                       | (19,389)                                       | (52,914)                                      | (14,859)                                      |
| Provision for income tax                                      | (105)  | (108)  | (315)   | (323)   |
| Net loss  | \$ (15,027)                                    | \$ (19,497)                                    | \$ (53,229)                                   | \$ (15,182)                                   |
| Net loss per common share: basic and diluted                  | \$ (1.09)                                      | \$ (1.43)                                      | \$ (3.86)                                     | \$ (1.12)                                     |
| Weighted average common shares outstanding: basic and diluted | 13,838,577                                     | 13,604,508                                     | 13,776,278                                    | 13,591,332                                    |

(1) Includes non-cash stock-based compensation as follows:

|                            |         |         |         |          |
|----------------------------|---------|---------|---------|----------|
| Cost of product sales      | \$ (57) | \$ 11   | \$ (26) | \$ 25    |
| Research and development   | \$ 7    | \$ (65) | \$ 9    | \$ 13    |
| Selling and marketing      | \$ 58   | \$ 307  | \$ 186  | \$ 773   |
| General and Administrative | \$ 245  | \$ 411  | \$ 875  | \$ 1,232 |

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

(in thousands)

|   | Nine-Months Ended     |                       |
|---|-----------------------|-----------------------|
|   | September 30,<br>2008 | September 30,<br>2007 |
| <b>Cash Flows from Operating Activities:</b>                                |                       |                       |
| Net loss  | \$ (53,229)           | \$ (15,182)           |
| Adjustments to reconcile net loss to net cash used in operating activities: |                       |                       |
| Depreciation and amortization   | 7,135                 | 7,427                 |
| Provision for excess and obsolete inventories                               | 344                   | 779                   |
| Recovery of bad debts   |                       | (172)                 |
| Non-cash interest expense   | 10,867                | 6,348                 |
| Gain on exchange of convertible notes                                       |                       | (30,824)              |
| Gain on derivative related to long-term debt                                | (151)                 | (2,800)               |
| Gain on disposition of investment   | (412)                 | (231)                 |
| Stock-based compensation  | 1,044                 | 2,043                 |
| Changes in assets and liabilities:  |                       |                       |
| Accounts receivable   | 6,585                 | 1,966                 |
| Inventories   | 1,318                 | 3,620                 |
| Prepaid expenses and other current assets                                   | (1,767)               | 618                   |
| Accounts payable  | 2,349                 | (2,440)               |
| Accrued expenses and other liabilities                                      | 2,369                 | 3,841                 |
| Deferred revenue  | (273)                 | (137)                 |
| Accrued facilities impairment charge  | (1,847)               | (2,000)               |
| Accrued other long-term liabilities   | 1,307                 | 1,992                 |
| Net cash used in operating activities                                       | (24,361)              | (25,152)              |
| <b>Cash Flows from Investing Activities:</b>                                |                       |                       |
| Proceeds from disposition of investment                                     | 412                   | 231                   |
| Purchases of property and equipment   | (166)                 | (50)                  |
| Proceeds from sale of property and equipment                                |                       | 3                     |
| Decrease in restricted cash   |                       | 2,482                 |
| Increase in other assets  | (35)                  | (1,143)               |
| Proceeds from notes receivable  | 486                   | 632                   |
| Net cash provided by investing activities                                   | 697                   | 2,155                 |
| <b>Cash Flows from Financing Activities:</b>                                |                       |                       |
| Proceeds from issuance of stock under the employee stock purchase plan      | 193                   | 404                   |
| Payments on long-term obligations   | (19)                  | (28)                  |
| Proceeds from issuance of notes, net of issuance discount                   |                       | 41,524                |
| Proceeds from exercise of stock options                                     |                       | 17                    |
| Net cash provided by financing activities                                   | 174                   | 41,917                |
| <b>Net (Decrease) Increase in Cash and Cash Equivalents</b>                 | <b>(23,490)</b>       | <b>18,920</b>         |
| <b>Cash and Cash Equivalents, beginning of year</b>                         | <b>48,268</b>         | <b>38,196</b>         |
| <b>Cash and Cash Equivalents, end of period</b>                             | <b>\$ 24,778</b>      | <b>\$ 57,116</b>      |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

The accompanying notes are an integral part of these consolidated financial statements.

F-51

**Table of Contents****OSCIENT PHARMACEUTICALS CORPORATION****Notes to Consolidated Financial Statements****(Unaudited)****(1) Operations and Basis of Presentation**

Oscient Pharmaceuticals Corporation (the Company) is a commercial-stage pharmaceutical company marketing Food and Drug Administration (FDA)-approved products in the United States. The Company's strategy is to grow the sales of its existing products and to gain access to new products via transactions, including acquisition, in-licensing and co-promotion. Oscient has developed a commercial infrastructure, including a national sales force calling on targeted primary care physicians, cardiologists, endocrinologists and pulmonologists in the United States.

Oscient currently markets two products: ANTARA® (fenofibrate) capsules, a cardiovascular product, and FACTIVE® (gemifloxacin mesylate) tablets, a fluoroquinolone antibiotic. ANTARA is approved by the FDA to treat hypercholesterolemia (high blood cholesterol) and hypertriglyceridemia (high triglycerides) in combination with a healthy diet. The Company licenses the rights to ANTARA from Ethypharm S.A. of France (Ethypharm). The Company began promoting ANTARA in late August 2006. FACTIVE is indicated for the treatment of community-acquired pneumonia of mild to moderate severity (CAP) and acute bacterial exacerbations of chronic bronchitis (AECB). The Company licenses the rights to gemifloxacin, the active ingredient in FACTIVE tablets, from LG Life Sciences of the Republic of Korea (LG Life Sciences). The Company launched FACTIVE in the U.S. market in September 2004.

As shown in the consolidated financial statements, at September 30, 2008, the Company has total cash and cash equivalents balance of approximately \$28,976,000, which includes \$4,198,000 in restricted cash, and an accumulated deficit of approximately \$498,987,000. The Company has also generated significant operating losses for the last several years and expects to continue to generate significant operating losses for the foreseeable future. Based on the recent extension of the maturity date of approximately \$16.8 million of the \$17.0 million outstanding principle and accrued interest of the Company's 5% Convertible Promissory Note due in 2009, the Company's available capital, current operating plan and management's ability to manage expenses, the Company believes that the cash on hand as of September 30, 2008, is sufficient to fund continuing operations into the third fiscal quarter of fiscal 2009. In the next several months, the Company will need to raise additional capital and/or refinance its existing debt due in December 2009 to fund its operations, repay its debt that is maturing at such time, fund other potential commercial or development opportunities, and support its sales and marketing activities. The Company intends to pursue privately raising additional capital from investors through equity financing, the incurrence of indebtedness or a combination of equity and debt. The Company's ability to raise additional capital, however, will be heavily impacted by, among other factors, the investment market for biopharmaceutical companies and the progress of ANTARA and FACTIVE commercial programs as well as the Company's progress in meeting its operational and financial objectives, acquiring, licensing or co-promoting an additional product and developing a partnership to advance the Ramoplanin clinical development program. Additional financing may not be available to the Company when needed, or, if available, may not be available on favorable terms. If the Company cannot obtain adequate financing on acceptable terms when such financing is required or lower its expenses as expected through certain cost reduction measures, it may have to scale back its operations even further or take other measures to significantly reduce its expenses which will have a material adverse effect on its business. On February 11, 2009, the Company announced a significant reduction in its workforce and that it has engaged a third party to advise the Company on strategic options, including the potential sale of the Company.

These consolidated financial statements have been prepared by the Company without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. In the opinion of the Company's management, the unaudited consolidated financial statements have been prepared on the same basis as the audited consolidated financial statements and include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of results for the interim periods. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with generally accepted accounting

---

**Table of Contents**

principles have been condensed or omitted pursuant to such rules and regulations. The Company believes, however, that its disclosures are adequate to make the information presented not misleading. The accompanying consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and related footnotes for the year ended December 31, 2007 which are included in the Company's Annual Report on Form 10-K. Such Annual Report on Form 10-K was filed with the Securities and Exchange Commission on February 6, 2008.

**(2) Summary of Significant Accounting Policies**

The accompanying consolidated financial statements reflect the application of certain accounting policies, as described in this note and elsewhere in the accompanying notes to the consolidated financial statements.

**(a) Revenue Recognition**

The Company's principal source of revenue is the sale of ANTARA capsules and FACTIVE tablets. ANTARA revenue results are anticipated to be non-seasonal, although the wholesaler buying patterns tend to increase toward the end of the fiscal year. The Company expects demand for FACTIVE to be highest from December to March as the incidence of respiratory tract infections, including CAP and AECB, tends to increase during the winter months. In addition, fluctuations in the severity of the annual respiratory tract infection season may cause product sales to vary from year to year. Due to these seasonal fluctuations in demand for FACTIVE, the Company's results in any particular quarter may not be indicative of the results for any other quarter or for the entire year.

*Product Sales*

The Company follows the provisions of Staff Accounting Bulletin (SAB) No. 104, Revenue Recognition (a replacement of SAB No. 101) (SAB No. 104) and recognizes revenue from product sales upon delivery of product to wholesalers, when persuasive evidence of an arrangement exists, the fee is fixed or determinable, title to product and associated risk of loss has passed to the wholesaler and collectability of the related receivable is reasonably assured. All revenues from product sales are recorded net of applicable allowances for sales returns, rebates, special promotional programs, and discounts. For arrangements where the risk of loss has not passed to wholesalers or pharmacies, the Company defers the recognition of revenue by recording deferred revenue until such time that risk of loss has passed. The cost of ANTARA and FACTIVE associated with amounts recorded as deferred revenue is recorded in inventory until such time as risk of loss has passed.

*Other Revenues*

Other revenues primarily consist of sublicensing revenues related to FACTIVE. The Company recognizes revenue in accordance with SAB No. 104 and Emerging Issues Task Force (EITF) Issue No. 00-21, Revenue Arrangements with Multiple Deliverables (EITF No. 00-21). In accordance with EITF No. 00-21, the up-front license payments related to the various sublicense agreements will be recognized as revenue over the term of the Company's continuing obligations under the arrangements which range from eighteen months to thirty-three months. Substantive milestones achieved are recognized as revenue when earned and when payment is reasonably assured, if the Company has completed its remaining obligations under the arrangement. If the Company has further obligations, milestone payments are recognized as revenue if the Company has sufficient evidence of fair value for its remaining obligations otherwise the milestone payment is recognized as revenue over the remaining performance period. The Company expenses incremental direct costs associated with sublicense agreements in the period in which the expense is incurred.

On January 4, 2007, the Company announced that it had granted commercialization rights to FACTIVE in Europe to Menarini International Operation Luxembourg S.A. (Menarini), a wholly-owned subsidiary of Menarini Industrie Farmaceutiche Riunite S.r.l. Part of this arrangement included an up-front license payment which the Company is recognizing over the term of the Company's obligations under the arrangement. On March 2, 2007, the Company announced that Abbott Laboratories, Ltd. (Abbott Canada), the Canadian affiliate of Abbott Laboratories, began the promotion of FACTIVE in Canada. In connection with the terms of the agreement with Abbott, a milestone payment related to regulatory approval of the Company's manufacture of



---

**Table of Contents**

FACTIVE for Canada was recorded as other revenue during 2007. The Company subsequently amended the agreement on January 31, 2008 whereby Abbott Canada's development and commercialization obligations were substantially reduced. The amendment also provides that the Company can terminate the agreement at any time with prior notice to Abbott Canada and Abbott Canada can terminate with prior notice to the Company after November 30, 2008.

**(b) Sales Rebates, Discounts and Incentives**

The Company's sales of ANTARA and FACTIVE in the U.S. are made to pharmaceutical wholesalers for further distribution through pharmacies to the ultimate consumers of the product. When the Company delivers its product, the Company reduces the amount of gross revenue recognized from such product sales based primarily on estimates of four categories of discounts and allowances that suggest that all or part of the revenue should not be recognized at the time of the delivery—product returns, cash discounts, rebates, and special promotional programs.

*Product Returns*

Factors that are considered in the Company's estimate of future ANTARA and FACTIVE product returns include an analysis of the amount of product in the wholesaler and pharmacy channel, review of consumer consumption data as reported by external information management companies, actual and historical return rates for expired lots, the remaining time to expiration of the product, and the forecast of future sales of the Company's product. Consistent with industry practice, the Company offers contractual return rights that allow its customers to return product within six months prior to, and twelve months subsequent to, the expiration date of the product. ANTARA capsules and FACTIVE tablets each have a 36-month expiration period from the date of manufacturing. As of September 30, 2008 and December 31, 2007, the Company's product return reserve was approximately \$4,040,000 and \$3,169,000, respectively. This reserve is evaluated on a quarterly basis, assessing each of the factors described above, and adjusted accordingly. Based on the factors noted above, the Company believes its estimate of product returns is reasonable, and changes, if any, from this estimate would not have a material impact to the Company's financial statements.

*Cash Discounts*

The Company's standard invoice includes a contractual cash 2% discount, net 30 days terms. Based on historical experience, the Company estimates that most of its customers deduct a 2% discount from their balance. The cash discount reserve is presented as an allowance against trade receivables in the accompanying consolidated balance sheets. As of September 30, 2008 and December 31, 2007, the balance of the cash discounts reserve was approximately \$150,000 and \$343,000, respectively.

*Rebates*

The liability for commercial managed care rebates is calculated based on historical and current rebate redemption and utilization rates with respect to each commercial contract. The liability for Medicaid rebates is calculated based on historical and current rebate redemption and utilization rates contractually submitted by each state. As of September 30, 2008 and December 31, 2007, the balance of the accrual for managed care and Medicaid rebates for ANTARA and FACTIVE in total was approximately \$4,908,000 and \$4,263,000, respectively. Considering the estimates made by the Company, as well as estimates reflected in third party utilization reports that are used in evaluating the required liability balance, the Company believes its estimates are reasonable.

*Special Promotional Programs*

The Company, from time to time, offers certain promotional incentives to its customers for both ANTARA and FACTIVE and will continue this practice in the future. Such programs include: sample cards to retail consumers, certain product incentives to pharmacy customers, and other sales stocking allowances. The Company accounts for these programs in accordance with EITF No. 01-09, Accounting for Consideration Given by a Vendor to a Customer (EITF No. 01-09). Examples of programs utilized to date are as follows:

**Table of Contents***Voucher Rebate Programs for ANTARA*

Since acquiring ANTARA in August 2006, the Company has initiated four voucher rebate programs for ANTARA whereby the Company offered a point-of-sale rebate to retail consumers. The liabilities the Company recorded for the current voucher rebate programs were estimated based upon actual redemption rates on completed programs by the Company. The first program expired on December 31, 2006, the second program expired on September 30, 2007, the third program expires on February 28, 2009 and the fourth program expires on March 31, 2010. As of September 30, 2008 and December 31, 2007, the balance of the liabilities for these voucher programs totaled approximately \$845,000 and \$491,000, respectively.

*Voucher Rebate Programs for FACTIVE*

The Company periodically initiates voucher rebate programs for FACTIVE whereby the Company offers point-of-sale rebates to retail consumers. The liabilities the Company records for these voucher rebate programs are estimated based upon the historical rebate redemption rates for similar completed programs. In October 2007, the Company initiated a voucher rebate program whereby the Company offered a point-of-sale rebate to retail consumers. This program expired on April 30, 2008. In April 2008 and July 2008, the Company initiated additional voucher rebate programs whereby the Company offered a point-of-sale rebate to retail consumers. These programs expire on October 15, 2008 and April 30, 2009, respectively. As of September 30, 2008 and December 31, 2007, the balance of the liabilities for these voucher programs totaled approximately \$1,038,000 and \$1,396,000, respectively.

**(c) Accounts Receivable**

Trade accounts receivable consist of amounts due from wholesalers for the purchase of ANTARA and FACTIVE. Accounts receivable related to sales of FACTIVE are the accounts receivable of the Company and accounts receivable related to sales of ANTARA are the accounts receivable of Guardian II Acquisition Corporation ( Guardian II ) (the entity which holds all of the ANTARA assets), a wholly-owned subsidiary of the Company. Guardian II granted Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners ( Paul Capital ), a security interest in substantially all of its assets, including its accounts receivable, to secure its obligations to Paul Capital. See Notes 7 and 10.

The Company performs ongoing credit evaluations on its customers and collateral is generally not required. As of September 30, 2008 and December 31, 2007, the Company had reserved approximately \$33,000 and \$35,000, respectively, for bad debts related to the sale of FACTIVE. The Company continuously reviews all customer accounts to determine if an allowance for uncollectible accounts is necessary. The Company currently provides substantially all of its distributors with payment terms of up to 30 days on purchases of ANTARA and FACTIVE. Amounts past due from customers are determined based on contractual payment terms. Through September 30, 2008, payments have generally been made in a timely manner and the Company has not written off any customer accounts receivable balances. The Company has not provided a reserve balance related to other non-trade receivables as of September 30, 2008 and December 31, 2007.

The following table represents accounts receivable (in thousands):

|              | As of<br>September 30,<br>2008 | As of<br>December 31,<br>2007 |
|--------------|--------------------------------|-------------------------------|
| Trade, net   | \$ 8,141                       | \$ 14,950                     |
| Other        | 306                            | 82                            |
| <b>Total</b> | <b>\$ 8,447</b>                | <b>\$ 15,032</b>              |

**Table of Contents****(d) Restricted Cash**

At September 30, 2008 and December 31, 2007, approximately \$3,697,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's South San Francisco, California facility, approximately \$433,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's Waltham, Massachusetts facility and approximately \$68,000 of cash is restricted in connection with a letter of credit issued for the building lease at the Company's Skillman, New Jersey facility. The restrictions related to the South San Francisco facility, the Waltham facility and the Skillman facility expire on February 28, 2011, March 31, 2012 and June 30, 2013, respectively.

**(e) Inventories**

Inventories are stated at the lower of cost or market value, with cost determined under the average cost method which approximates actual cost. Products are removed from inventory on a first-in-first-out basis and recognized as cost of goods sold on an average cost basis.

On a quarterly basis, the Company analyzes inventory levels, and provides a reserve for inventory and marketing samples that have become obsolete, have a cost basis in excess of their expected net realizable value or are in excess of forecast requirements to cost of product revenues and marketing expense, respectively. Expired inventory is disposed of and the related costs are written off against the previously established reserves.

At September 30, 2008 and December 31, 2007, there was approximately \$693,000 and \$1,088,000, respectively, in ANTARA sample product to be used for marketing programs and approximately \$1,231,000 and \$655,000, respectively, in FACTIVE sample product to be used for marketing programs. These are classified as other current assets in the accompanying consolidated balance sheets.

The following table represents net trade inventories (in thousands):

|                 | As of<br>September 30,<br>2008 | As of<br>December 31,<br>2007 |
|-----------------|--------------------------------|-------------------------------|
| Raw material    | \$ 1,789                       | \$ 2,846                      |
| Work-in-process | 1,285                          | 3,022                         |
| Finished goods  | 4,323                          | 3,191                         |
| Total           | \$ 7,397                       | \$ 9,059                      |

**(f) Net Loss Per Share**

Basic net loss per share was determined by dividing net loss by the weighted average shares outstanding during the period. Dilutive loss per share is the same as basic loss per share for all periods presented, as the effect of the potential common stock is anti-dilutive. Anti-dilutive securities which consist of stock options, securities sold under the Company's employee stock purchase plan, convertible notes, warrants and unvested restricted stock that are not included in calculating the net loss per share, totaled 20,990,155 and 20,424,616 shares (prior to the application of the treasury stock method) during the three and nine-month periods ended September 30, 2008 and 2007, respectively.

**(g) Single Source Suppliers***ANTARA*

Pursuant to the Company's license arrangement with Ethypharm, Ethypharm is responsible for the manufacture and supply of ANTARA finished product or ANTARA bulk product at the Company's option. The disruption or termination of the supply of ANTARA by Ethypharm or its third party contractors could have a material adverse effect on the Company's business, financial position and results of operations.

## **Table of Contents**

### *FACTIVE*

The Company currently obtains the active pharmaceutical ingredient ( API ) for its commercial requirements for FACTIVE from LG Life Sciences. The Company purchases the API pursuant to a long-term supply agreement. The disruption or termination of the supply of the commercial requirement for FACTIVE or a significant increase in the cost of the API from this source could have a material adverse effect on the Company's business, financial position and results of operations.

### **(h) Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. These estimates include the following: reserves for inventory obsolescence, sales and managed care rebate reserves, reserves pertaining to special promotional programs, product returns reserves and the useful lives and expected future cash flows for intangible assets.

### **(i) Financial Instruments**

The estimated fair value of the Company's financial instruments, including cash, cash equivalents and accounts receivable, approximates the carrying values of these instruments.

In connection with financing the acquisition of ANTARA, the Company recognized an embedded derivative instrument related to a put/call liability. In connection with the 2007 convertible debt exchange, the Company recognized an embedded derivative instrument related to an interest make-whole provision. Both are recognized in the accompanying consolidated financial statements at fair value and are recorded as other long-term liabilities in the accompanying consolidated balance sheets. Changes in fair value are recorded in the accompanying consolidated statements of operations. See Note 4.

### **(j) Comprehensive Loss**

The Company follows the provisions of Statement of Financial Accounting Standards (SFAS) No. 130, Reporting Comprehensive Income (SFAS No. 130). SFAS No. 130 requires disclosure of all components of comprehensive loss on an annual and interim basis. Comprehensive loss is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. For the three and nine-month periods ended September 30, 2008 and 2007, the net loss is equal to the comprehensive loss.

### **(k) Long-Lived Assets**

The Company follows the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS No. 144). Under SFAS No. 144, long-lived assets and identifiable intangible assets with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If indicators of impairment exist, recoverability of assets to be held and used is assessed by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. Recoverability measurement and estimating the undiscounted cash flows is done at the lowest possible level for which there are identifiable assets. If the aggregate undiscounted cash flows are less than the carrying value of the asset, then the resulting impairment charge to be recorded is calculated based on the amount by which the carrying amount of the asset exceeds its fair value. Any write-downs are recorded as permanent reductions in the carrying amount of the asset.

**Table of Contents**

During 2007, events and circumstances, primarily a reduction in projected long-term cash flows, indicated that the FACTIVE intangible asset could become impaired. However, at December 31, 2007, the Company's estimate of undiscounted cash flows indicated that such carrying amounts were expected to be recovered and therefore the assets were not impaired. The Company reviewed its cash flow projections as of September 30, 2008, which indicated that the carrying amounts are expected to be recovered and therefore the intangible assets of FACTIVE are not impaired. Nonetheless, it is reasonably possible that the estimate of undiscounted cash flows may change in the near-term resulting in the need to write-down the intangible asset associated with FACTIVE to fair value. The Company's estimate of undiscounted cash flows is based upon several significant assumptions including, but not limited to, estimated domestic sales growth, the ability to significantly penetrate international markets and the ability to satisfy its minimum requirements under the agreement with the licensor, LG Life Science.

The Company also follows the provisions of SFAS No. 142, Goodwill and Other Intangible Assets, (SFAS No. 142). Under SFAS No. 142, goodwill and purchased intangible assets with indefinite lives are not amortized but are reviewed periodically for impairment. The Company performs an annual evaluation of goodwill at the end of each fiscal year to test for impairment or more frequently if events or circumstances indicate that goodwill may be impaired. Because the Company has a single operating segment, which is its sole reporting unit, the Company performs this test by comparing the fair value of the entity as measured by the quoted market price of its common stock with its book value, including goodwill, which at present is a deficit. If the fair value exceeds the book value, goodwill is not impaired. If the book value exceeds the fair value, then the Company would calculate the potential impairment loss by comparing the implied fair value of goodwill with the book value. If the implied fair value of goodwill is less than the book value, then an impairment charge would be recorded.

As of September 30, 2008, the Company does not believe that any of its long-lived assets, goodwill, or intangible assets are impaired.

**(l) Stock-Based Compensation**

The Company records stock-based compensation expense in accordance with SFAS No. 123 (Revised 2004), Share-Based Payment (SFAS No. 123R). SFAS No. 123R requires companies to expense the fair value of employee stock options and other forms of stock-based employee compensation over the employees' service periods. Compensation cost is measured at the fair value of the award at the grant date, including estimated forfeitures, and is adjusted to reflect actual forfeitures and the outcomes of certain conditions. See Note 5.

**(m) Income Taxes**

The Company applies SFAS No. 109, Accounting for Income Taxes (SFAS No. 109), which requires the Company to recognize deferred tax assets and liabilities for expected future tax consequences of events that have been recognized in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial statement and tax basis of assets and liabilities using the enacted tax rates in effect for the year in which the differences are expected to reverse. SFAS No. 109 requires deferred tax assets and liabilities to be adjusted when the tax rates or other provisions of the income tax laws change.

In accordance with FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 (the Interpretation) (FIN 48), the Company's historical practice was and will continue to be to recognize any interest and penalties related to unrecognized tax benefits in income tax expense. As of September 30, 2008, there were no unrecognized tax benefits, and as such, the Company has not recorded interest and penalties related to unrecognized tax benefits.

The Company's income tax expense of approximately \$315,000 and \$323,000 for the nine-month periods ending September 30, 2008 and 2007, respectively, is comprised of deferred federal and state taxes which relates

---

**Table of Contents**

to the tax effects of the Company's indefinite lived intangible that cannot be offset against the Company's deferred tax assets.

The Company files income tax returns in the U.S. federal and various state jurisdictions. The Company is generally no longer subject to income tax examinations by U.S. federal, state and local tax authorities for years before 1992.

**(n) Recent Accounting Pronouncements**

*Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133*

In March 2008, the Financial Accounting Standard Board (FASB) issued FASB Statement No. 161, *Disclosures about Derivative Instruments and Hedging Activities* (SFAS No. 161). SFAS No. 161 requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 *Accounting for Derivative Instruments and Hedging Activities* (SFAS No. 133) and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, results of operations, and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. Management is in the process of studying the impact of this standard on the Company's financial accounting and reporting.

*Business Combinations*

In December 2007, the FASB issued Statement No. 141R, *Business Combinations* (SFAS No. 141R). SFAS No. 141R improves consistency and comparability of information about the nature and effect of a business combination by establishing principles and requirements for how an acquirer (a) recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed and any noncontrolling interest in the acquiree; (b) recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and (c) determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141R applies prospectively to all business combination transactions for which the acquisition date is on or after January 1, 2009. The impact of the Company's adoption of SFAS No. 141R will depend upon the nature and terms of business combinations, if any, that it consummates on or after January 1, 2009.

*Accounting for Collaborative Arrangements*

In November 2007, EITF issued EITF Issue No. 07-01 *Accounting for Collaborative Arrangements* (EITF No. 07-01). EITF No. 07-01 requires collaborators to present the results of activities for which they act as the principal on a gross basis and report any payments received from (made to) other collaborators based on other applicable generally accepted accounting principles (GAAP) or, in the absence of other applicable GAAP, based on analogy to authoritative accounting literature or a reasonable, rational, and consistently applied accounting policy election. Further, EITF No. 07-01 clarified that the determination of whether transactions within a collaborative arrangement are part of a vendor-customer (or analogous) relationship subject to Issue No. 01-09, *Accounting for Consideration Given by a Vendor to a Customer*. EITF No. 07-01 is effective for fiscal years beginning after December 15, 2008. The Company has not yet completed its evaluation of EITF No. 07-01, but does not currently believe that it will have a material impact on the results of operations, financial position or cash flows.

*Accounting for Convertible Debt Instruments that may be Settled Upon Conversion*

In May 2008, the FASB issued Staff Position No. APB 14-1 *Accounting for Convertible Debt Instruments that may be Settled in Cash Upon Conversion* (FSP APB14-1). FSP APB 14-1 requires the issuer of certain convertible debt instruments that may be settled in cash (or other assets) on conversion to separately account for

**Table of Contents**

the liability and equity components of the instrument in a manner that reflects the issuer's nonconvertible debt borrowing rate. Further, FSP APB 14-1 clarifies the appropriate economics of the conversion options as borrowing costs and their potential dilutive effects in earnings per share. FSP APB 14-1 is effective for fiscal years beginning after December 15, 2008. The Company has not yet completed its evaluation of FSP APB 14-1, but does not currently believe that it will have a material impact on the results of operations, financial position or cash flows.

**(3) Restructuring Plans**

At the time of acquisition of GeneSoft Pharmaceuticals (Genesoft) in 2004, management approved a plan to integrate certain Genesoft facilities into existing operations. In connection with the integration activities, the Company included in the purchase price allocation a restructuring liability of approximately \$18,306,000, which includes \$1,419,000 in severance-related costs and \$16,887,000 in facility lease impairment costs pertaining to 68,000 square feet of leased space which expires on February 28, 2011. Interest accretion has been recorded as interest expense in the accompanying consolidated statements of operations. In the three-months ended September 30, 2008, in accordance with EITF No. 95-3

Recognition of Liabilities in Connection with a Purchase Business Combination (EITF No. 95-3), the Company made an adjustment to the facilities lease liability based on a revision made to estimates of future rental income related to additional subleased space of approximately \$968,000. This adjustment was recorded as a reduction to both the restructuring liability and goodwill.

The following table summarizes the liability activity related to the Genesoft acquisition during the nine-month period ended September 30, 2008 (in thousands):

|                                  | Balance at<br>December 31,<br>2007 | Liability<br>Adjustment | Net Cash<br>Payments | Interest<br>Accretion | Balance at<br>September 30,<br>2008 |
|----------------------------------|------------------------------------|-------------------------|----------------------|-----------------------|-------------------------------------|
| Assumed facility lease liability | \$ 10,959                          | \$ (968)                | \$ (1,847)           | \$ 307                | \$ 8,451                            |

**(4) Fair Value Measurements**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with GAAP and expands disclosures about fair value measurements. SFAS No. 157 codifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those years. The Company adopted SFAS No. 157 on January 1, 2008. The three levels of the fair value hierarchy under SFAS No. 157 are described below:

**Level 1** Relates to observable inputs such as quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

**Level 2** Relates to other inputs that are observable, directly or indirectly, such as quoted prices for similar assets and liabilities or market corroborated inputs.

**Level 3** Relates to unobservable inputs used when little or no market data is available and requires the Company to develop its own assumptions about how market participants would price the assets or liabilities. The fair value hierarchy gives the lowest priority to Level 3 inputs.

**Table of Contents**

The primary objective of the Company's investment activities is to preserve principal and fulfill liquidity needs while at the same time maximizing the income the Company receives from the Company's investments without significantly increasing risk. To achieve this objective, the Company maintains the majority of its portfolio of cash equivalents in money market funds to maximize investment income and minimize investment risk. As of September 30, 2008, the Company believes that its cash equivalents reflect the carrying value which is not subject to any loss or write-down.

As of September 30, 2008, the Company's cash equivalents were classified as Level 1 assets where inputs are quotes in active markets for identical assets that the Company has the ability to assess on the measurement date. An active market for the Company's cash equivalents is available in which transactions occur with sufficient frequency and volume which provide pricing information on an ongoing basis.

For derivative liabilities that use Level 2 inputs, the Company utilizes information obtained directly from observable market inputs which include the Company's stock price, volatility, and market value of debt and risk free interest rate. For the nine-month period ended September 30, 2008, the Company has recorded approximately \$63,000 as a gain on derivative liabilities that use Level 2 inputs. For derivative liabilities that use Level 3 inputs, the Company developed its own assumptions and decision point related to a put/call premium that does not have any observable inputs or available market data to support the fair value. For the nine-month period ended September 30, 2008, the Company has recorded approximately \$88,000 as a gain on derivative liabilities that use Level 3 inputs. Both of these are recorded as gains in the accompanying consolidated statements of operations.

The following table represents, by level within the fair value hierarchy, a summary of the fair market value of assets and liabilities the Company held as of September 30, 2008:

| <b>September 30, 2008</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b>  |
|---------------------------|----------------|----------------|----------------|---------------|
| <b>Assets:</b>            |                |                |                |               |
| Cash equivalents          | \$ 21,854,000  | \$             | \$             | \$ 21,854,000 |
| <b>Liabilities:</b>       |                |                |                |               |
| Derivative liabilities    | \$             | \$ 4,000       | \$ 898,000     | \$ 902,000    |

The reconciliation of the Company's liabilities measured at fair value on a recurring basis using unobservable inputs (Level 3) is as follows:

|   |                             |
|---|-----------------------------|
|   | <b>Derivative Liability</b> |
| Balance at January 1, 2008                      | \$ 986,000                  |
| Gain on derivative related to convertible notes | (88,000)                    |
| <b>Balance at September 30, 2008</b>            | <b>\$ 898,000</b>           |

**(5) Stockholder's Equity****Equity Plans**

The Company has granted stock options to key employees and consultants under its 1991, 1993, 1995 and 1997 Stock Option Plans, and continues to grant stock-based awards under its 2001 Incentive Plan (collectively, the Option Plans). On August 13, 2007, the Board of Directors approved the Company's 2007 Employment Inducement Award Plan (the 2007 Inducement Plan) and authorized 500,000 shares of Common Stock for issuance under the 2007 Inducement Plan. The Compensation Committee of the Board of Directors determines the purchase price and vesting schedule applicable to each option grant. As of September 30, 2008, there were no shares reserved for future grants under the 1991, 1993, 1995 and 1997 Plans. The 2001 Incentive Plan, as amended and restated, provides for the grant of non-qualified stock options, incentive stock options, restricted





## **Table of Contents**

stock, stock appreciation rights, unrestricted stock, deferred stock, convertible securities, and cash and equity-based performance awards. The 2007 Inducement Plan provides for the grant of non-qualified stock options and restricted stock. As of September 30, 2008, there were 2,671,304 shares authorized and 990,944 shares available for future issuance under the 2001 Incentive Plan and 493,750 shares authorized and 104,456 shares available for future issuance under the 2007 Inducement Plan. In addition, under separate agreements not covered by any plan, the Company has granted certain key employees and directors of the Company an aggregate of 65,506 options to purchase common stock. The Company also has an Employee Stock Purchase Plan (ESPP), which was adopted in February 2000, although it was suspended following June 30, 2008. As of September 30, 2008, 431,250 shares were authorized and 25 shares were available for future issuance under this plan.

### ***Stock-Based Compensation***

The Company accounts for all employee share-based payments, including grants of stock options, restricted stock and stock issued under the ESPP, in accordance with SFAS No. 123 (Revised 2004), *Share-Based Payment* (SFAS No. 123R).

The Company's policy is to recognize compensation cost for awards with service conditions and graded vesting using the straight-line method. Additionally, its policy is to issue authorized but previously unissued shares to satisfy share option exercises, the issuance of restricted stock and stock issued under the ESPP. The amount of stock-based compensation recognized during a period is based on the value of the portion of the awards that are ultimately expected to vest. In addition, the requisite service period is generally equal to the vesting term. SFAS No. 123R requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The term *forfeitures* is distinct from *cancellations* or *expirations* and represents only the unvested portion of the surrendered option. Ultimately, the actual expense recognized over the vesting period will only be for those shares that vest.

Stock compensation expense recorded in the nine-month periods ended September 30, 2008 and 2007 was approximately \$1,044,000 and \$2,043,000, respectively. The compensation expense under SFAS No. 123R is recorded in cost of product sales, research and development expense, selling and marketing expense, and general and administrative expense based on the specific allocation of employees receiving the equity awards.

As of September 30, 2008, the Company estimates there is approximately \$2,470,000 of total unrecognized compensation cost related to unvested share based awards. These costs are expected to be recognized over a weighted average remaining requisite service period of 1.43 years. The Company expects approximately 838,000 in unvested options to vest at some point in the future. The value of options expected to vest is calculated by applying an estimated forfeiture rate to the unvested options.

### **(6) Cash and Cash Equivalents**

The Company applies the provisions of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* (SFAS No. 115). Cash equivalents are short-term, highly liquid investments with maturities of 90 days or less. Cash equivalents are carried at cost, which approximates fair value. The fair value of the Company's cash equivalents is determined based on market value. At September 30, 2008 and December 31, 2007, cash and cash equivalents totaled \$24,778,000 and \$48,268,000, respectively.

**Table of Contents****(7) Long-Term Obligations**

Long-term obligations consist of the following (in thousands):

|  | As of September 30,<br>2008 | As of December 31,<br>2007 |
|--|-----------------------------|----------------------------|
| 3.50% Convertible senior promissory notes  | \$ 188,780                  | \$ 179,508                 |
| 3 1/2% Senior convertible promissory notes | 829                         | 829                        |
| 5% Convertible promissory notes            | 13,300                      | 13,300                     |
| Revenue interest assignment                | 39,304                      | 39,129                     |
| 12% Senior secured note                    | 20,000                      | 20,000                     |
| Capital lease                              | 113                         | 131                        |
|  | 262,326                     | 252,897                    |
| Less short term obligations                | 13,337                      | 38                         |
|  | \$ 248,989                  | \$ 252,859                 |

**(a) Debt Obligations**

On February 6, 2004, in connection with its merger with Genesoft, the Company issued approximately \$22,310,000 in principal amount of its 5% convertible five year promissory notes due February 6, 2009 (the 2009 Notes). Following the exchange offer completed in May 2007 described below, there are approximately \$13,300,000 principal amount of the 2009 Notes outstanding at September 30, 2008 which have been classified as short-term obligations on the accompanying consolidated balance sheets. The 2009 Notes are convertible into the Company's common stock at the option of the holders, at a conversion price of \$53.13 per share.

On June 26, 2004, the Company issued \$152,750,000 in principal amount of its 3 1/2% senior convertible promissory notes due in April 2011 (the Original 2011 Notes). Following the exchange offer completed in May 2007 described below, there are approximately \$829,000 principal amount of the Original 2011 Notes outstanding at September 30, 2008. These notes are convertible into the Company's common stock at the option of the holders at a conversion price of \$53.14 per share. The Company may not redeem the outstanding Original 2011 Notes at its election before May 10, 2010. After this date, the Company can redeem all or a part of the Original 2011 Notes for cash at a price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest. The holders' right of repurchase under the Original 2011 Notes is identical to the right of repurchase under the Existing Notes (defined below) and is described below.

In May 2007, the Company completed (i) an exchange offer with certain holders of the Original 2011 Notes in which the Company exchanged \$151,921,000 aggregate principal amount of its new 3.50% Convertible Senior Notes due 2011 (the Existing Notes) for \$151,921,000 aggregate principal amount of its then outstanding Original 2011 Notes; and (ii) an exchange offer with holders of the 2009 Notes in which the Company exchanged approximately \$10,574,000 aggregate principal and accrued interest amounts of its then outstanding 2009 Notes for approximately \$13,746,000 aggregate principal amount of the Existing Notes. The Company also issued an additional \$60,000,000 of Existing Notes to the public for cash at a public offering price of 77.5% of principal, resulting in \$46,500,000 in gross proceeds to the Company.

The Existing Notes are initially convertible into approximately 16,718,000 common shares at a conversion rate of 74.074 shares of the Company's common stock per \$1,000 principal amount of Existing Notes, which is equivalent to a conversion price of approximately \$13.50 per share. The Existing Notes are convertible at any time by the holder. In the event of a fundamental change, holders of the Original 2011 Notes and the Existing Notes have the right to require the Company to repurchase all or any portion of their notes at a price equal to 100% of the principal amount plus accrued and unpaid interest. Under the indenture for the Original 2011 Notes and the Existing Notes, a fundamental change will be deemed to occur if (i) a change of control transaction occurs in which substantially all of the Company's common stock is exchanged either for consideration other

**Table of Contents**

than common stock that is listed on a U.S. national securities exchange or is exchanged for consideration other than common stock that is approved for quotation on a U.S. system of automated dissemination of quotations of securities or (ii) the Company's common stock is neither listed for trading on a U.S. national securities exchange nor approved for listing on any U.S. system of automated dissemination of quotations of securities prices.

Before May 10, 2010, the Company may not redeem the Existing Notes. On or after May 10, 2010, the Company may redeem any or all of the Existing Notes at 100% of the principal amount, plus accrued and unpaid interest. In addition, the Company may automatically convert some or all of the Existing Notes on or prior to the maturity date if the closing price of its common shares has exceeded 130% of the conversion price then in effect for at least 20 trading days during any consecutive 30 trading day period ending within five trading days prior to the notice of auto-conversion (the auto-conversion feature). If a holder elects to voluntarily convert their Existing Notes or the Company elects to automatically convert some or all of the Existing Notes on or prior to May 10, 2010, the Company will pay additional interest to holders of Existing Notes being converted. This additional interest will be equal to the amount of interest that would have been payable on the Existing Notes from the last day interest was paid on the Existing Notes, through and including May 10, 2010. Additional interest, if any, will be paid in cash or in common shares of the Company, at the Company's option. If the Company pays additional interest upon a voluntary conversion with its common shares, such shares will be valued at the conversion price that is in effect at that time. If the Company pays additional interest upon an automatic conversion with its common shares, such shares will be valued at 90% of the automatic conversion price that is in effect at that time.

The additional interest payment described above, which may be issued upon conversion, is considered an embedded derivative under SFAS No. 133 and requires bifurcation from the host debt. The Company also considered the provisions of EITF No. 05-2 "The Meaning of Conventional Convertible Debt Instrument" in Issue 00-19, and concluded that this is not conventional convertible debt.

In accordance with SFAS No. 133, the Company has separately accounted for the additional interest payment feature of the Existing Notes as an embedded derivative instrument, which is measured at fair value and classified on the accompanying consolidated balance sheets as other long term liabilities. Changes in the fair value of the embedded derivative are recognized in earnings. The derivative liability is revalued quarterly and changes in the fair value through either the date the additional interest payment provisions expire, at which the liability will be zero, or the date at which the additional interest payment provision is triggered, are recorded as other expense or income. For the purpose of accounting for the Existing Notes issued in the exchange offer, the fair value of the embedded derivative upon issuance was subtracted from the carrying value of the debt and reflected as a debt discount. The debt discount is amortized as interest expense using the effective interest method through the date the notes are scheduled to mature.

Convertible debt upon the exchange and new offering on May 1, 2007 consisted of the following (in thousands):

|                                |                |
|--------------------------------|----------------|
| 3.50% Convertible senior notes | \$ 225,692     |
| Discount on convertible notes  | (50,781)       |
| Embedded derivative            | (3,077)        |
| <br>Total                      | <br>\$ 171,834 |

The additional Existing Notes generated gross proceeds of \$46,500,000. Debt issuance costs, related to the Existing Notes, of approximately \$6,057,000 are being amortized to interest expense, on a straight-line basis over the 48 month period to maturity of the notes. As of September 30, 2008, the fair value of the derivative is approximately \$4,000 which reflects a change in the fair value of approximately \$63,000, which is included as gain on derivative in the accompanying consolidated statements of operations.

For the nine-month period ended September 30, 2008, the Company incurred approximately \$5,911,000 in interest expense on its convertible debt, which is payable on a semi-annual basis. Additionally, the Company

**Table of Contents**

amortized approximately \$9,318,000 as non-cash interest expense related to the accretion of the bond discount and approximately \$1,136,000 in new debt issuance costs.

Refer to Note 7(c) for a discussion of the Company's ongoing 2008 Exchange Offer.

**(b) Other Financial Arrangements**

To finance the acquisition of ANTARA in August 2006, the Company, together with its wholly-owned subsidiary Guardian II Acquisition Corporation (Guardian II) (the entity which holds all of the ANTARA assets), entered into several financing agreements with Paul Royalty Fund Holdings II, LP, an affiliate of Paul Capital Partners (Paul Capital), including the Revenue Interests Assignment Agreement, the Note Purchase Agreement and the Common Stock and Warrant Purchase Agreement, in consideration for an aggregate amount of \$70 million.

*Revenue Interests Assignment Agreement*

The Company and Guardian II entered into the Revenue Interests Assignment Agreement (the Revenue Agreement), pursuant to which the Company sold to Paul Capital the right to receive specified royalties on Oscient's net sales in the United States (and the net sales of its affiliates and licensees) of FACTIVE tablets and Guardian II sold to Paul Capital the right to receive specified royalties on Guardian II's net sales in the United States (and the net sales of its affiliates and licensees) of ANTARA capsules, in each case until December 31, 2016 in exchange for an aggregate of \$40 million from Paul Capital. The royalty payable to Paul Capital on net sales of ANTARA and FACTIVE are tiered as follows: 9% for the first \$75 million in annual net revenues, 6% for annual net revenues in excess of \$75 million, but less than \$150 million, and 2% for annual net revenues which exceed \$150 million. Once the cumulative royalty payments to Paul Capital exceed \$100 million, the royalties become nominal.

In connection with the Revenue Agreement, the Company recorded a liability, referred to as the revenue interest liability, of approximately \$40 million in accordance with EITF No. 88-18, Sales of Future Revenues (EITF No. 88-18). The Company imputes interest expense associated with this liability using the effective interest rate method and has recorded a corresponding accrued interest liability. The effective interest rate is calculated based on the rate that would enable the debt to be repaid in full over the life of the arrangement. The interest rate on this liability may vary during the term of the agreement depending on a number of factors, including the level of ANTARA and FACTIVE sales. Payments made to Paul Capital as a result of ANTARA and FACTIVE sales levels will reduce the accrued interest liability and the principal amount of the revenue interest liability. The Company currently estimates that the imputed interest rate associated with this liability will be approximately 19.58%. The Company recorded approximately \$5,298,000 and \$4,575,000 in interest expense related to this agreement in the nine-month periods ended September 30, 2008 and 2007, respectively. Through September 30, 2008, there have been no principal payments made to Paul Capital as a result of ANTARA or FACTIVE sales.

In the event of (i) a change of control of Oscient or Guardian II, (ii) a bankruptcy of Oscient or Guardian II, (iii) a transfer by Oscient or any of its subsidiaries of substantially all of either ANTARA or FACTIVE, (iv) subject to a cure period, breach of certain material covenants and representations in the Revenue Agreement or (v) in the event the sale of ANTARA is suspended due to a court issued injunction or the Company elects to suspend sales of ANTARA, in each case as a result of a lawsuit by certain third parties (each a Put Event), Paul Capital has the right to require the Company and Guardian II to repurchase from Paul Capital its royalty interest at a price in cash which equals the greater of (a) 200% of cumulative payments made by Paul Capital under the Revenue Agreement less the cumulative royalties previously paid to Paul Capital; or (b) the amount which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return (the Put/Call Price). During the term of the agreement through September 30, 2008, the Company and Guardian II have paid approximately \$14,262,000 in royalty payments to Paul Capital. Upon a bankruptcy event, the terms of

**Table of Contents**

the Revenue Agreement require the Company and Guardian II to repurchase the Paul Capital royalty interest at the Put/Call Price. In the event of a change of control of Oscient, the Company has the right to repurchase the Paul Capital royalty interest for an amount equal to the Put/Call Price. The Company has determined that Paul Capital's put option and the Company's call option meet the criteria to be considered an embedded derivative and should be accounted for as such. The Company initially recorded a net liability of \$1,005,000 related to the put/call option to reflect its estimated fair value as of the date of the agreement, in accordance with SFAS No. 133. This liability is revalued on a quarterly basis to reflect any changes in the fair value and any gain or loss resulting from the revaluation is recorded in earnings. As of September 30, 2008, the fair value of the derivative is approximately \$898,000 which reflects a change in the fair value of approximately \$88,000 which has been recorded as a gain on derivative in the accompanying consolidated statements of operations.

During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$125 million, the Company and Guardian II have the right, but not the obligation, to reduce the royalty percentages due under the Revenue Agreement to Paul Capital by fifty percent (50%) by paying Paul Capital a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return. During the first two fiscal years immediately following the fiscal year in which combined annual net sales of ANTARA and FACTIVE are equal to or greater than \$250 million, the Company and Guardian II have the right, but not the obligation, to repurchase the Paul Capital royalty interest at a price in cash which will provide Paul Capital, when taken together with the royalties previously paid, a 22% internal rate of return.

*Note Purchase Agreement*

Guardian II entered into a Note Purchase Agreement (the "Note Purchase Agreement") with Paul Capital pursuant to which Guardian II issued and sold a \$20,000,000 aggregate principal amount of 12% senior secured note (the "Note"), due on the fourth anniversary of the closing date, subject to Guardian II's option to extend the maturity to the sixth anniversary of the closing date, provided (i) there are no defaults under the Note at the time, and (ii) the Company issues to Paul Capital, at the time of the exercise of such option, a warrant for such number of shares of common stock equal to 10% of the principal balance plus accrued interest divided by \$6.94, with an exercise price of \$6.94 per share. If the Company exercises such option, the number of shares subject to the warrant issuable to Paul Capital would be between 288,018 shares and 367,529 shares, depending upon the amount, if any, of the interest payable on the Note the Company elects to have added to the principal of the Note rather than paid in cash as described below.

Interest is payable semi-annually in arrears on the last day of each of March and September. Guardian II has the option to pay interest in cash or to have 50% of the interest paid in cash and 50% of the interest added to principal. In the event of a change of control of the Company on or after the second anniversary of the closing, the Company may at its option prepay all or any part of the Note at a premium which declines over time. In the event of default, with "event of default" defined as a continuing Put Event under the Revenue Agreement as described in more detail above, the outstanding principal and interest in the Note shall become immediately due and payable. From inception of the Note Purchase Agreement, the Company exercised its option to add interest expense payable to the principal of the Note. As of September 30, 2008, the amount added to the principal was approximately \$2,675,000. This amount is recorded as other long-term liabilities on the accompanying consolidated balance sheets.

Subject to the Revenue Agreement and the Note Purchase Agreement, without the prior written consent of Paul Capital, the Company has agreed not to (i) amend, waive any rights under, or terminate any material license agreements, including the agreements relating to the ANTARA and FACTIVE products, (ii) enter into any new agreement or amend or fail to exercise any of its material rights under existing agreements that would have a material adverse effect on Paul Capital's royalty interest, and (iii) sell any material assets related to ANTARA or FACTIVE.

**Table of Contents**

Pursuant to the terms of the Revenue Agreement and the Note Purchase Agreement, Guardian II and Paul Capital entered into a Security Agreement (the Security Agreement) under which Guardian II granted to Paul Capital a security interest in and to substantially all assets owned by Guardian II (including rights to the ANTARA products) in order to secure its performance under each of the Revenue Agreement, the Note Purchase Agreement and the Note. To the extent the indebtedness under certain of its pre-existing debt obligations is refinanced or replaced and such replacement or refinancing indebtedness is secured, the Company has agreed to equally and ratably secure its obligations under the Revenue Agreement.

*Common Stock and Warrant Purchase Agreement*

As part of the financing, the Company and Paul Capital also entered into a Common Stock and Warrant Purchase Agreement (the Stock and Warrant Purchase Agreement), pursuant to which, in exchange for \$10,000,000, the Company sold to Paul Capital 1,388,889 shares (the Shares) of the Common Stock, at a price of \$7.20 per share (the Private Placement) and issued Paul Capital a warrant (the Warrant) to purchase 288,018 shares of Common Stock (the Warrant Shares) at an exercise price of \$6.94. The Warrant is exercisable for seven years from the date of closing. The Warrant contains a net share settlement feature and penalties if the Company does not deliver the applicable amount of Warrant Shares within three trading days of exercise of a Warrant by Paul Capital. The Warrant also contains provisions providing that, at Paul Capital's election, the Company must repurchase the Warrant from Paul Capital upon a sale of the Company in which the consideration for such sale is solely cash. The warrant has not been exercised as of September 30, 2008. The Company agreed, pursuant to the Stock and Warrant Purchase Agreement, to elect one person designated by Paul Capital to its Board of Directors following the closing and to continue to nominate one person designated by Paul Capital for election to its Board of Directors by its shareholders. The director designated by Paul Capital shall resign and the Company shall no longer be required to nominate a director designated by Paul Capital upon the later of the following events: (1) if Paul Capital ceases to own at least five percent of the Company's Common Stock or securities convertible into its Common Stock; (2) if the Company owes Paul Capital less than \$5,000,000 under the Note pursuant to the Note Purchase Agreement; (3) the cumulative payments to Paul Capital made by the Company under the terms of the Revenue Agreement first exceed 250% of the consideration paid to the Company by Paul Capital; or (4) if the amounts due by the Company pursuant to the Revenue Agreement cease to be due. If at any time Paul Capital's designee is not elected to the Company's Board of Directors, Paul Capital's designee will have a right to participate in all meetings of the Company's Board of Directors in a nonvoting observer capacity.

The following table presents future maturities of the Company's debt (in thousands):

| Year-Ending December 31, |                   |
|--------------------------|-------------------|
| 2008                     | \$ 19             |
| 2009                     | 13,338            |
| 2010                     | 20,038            |
| 2011                     | 189,627           |
| 2012                     |                   |
| Thereafter               | 39,304            |
| <b>Total</b>             | <b>\$ 262,326</b> |

**(c) 2008 Exchange Offering**

On October 21, 2008, the Company announced an offer (the Exchange Offer) to exchange all of its outstanding 3.50% Convertible Senior Notes due 2011 for 12.50% Convertible Senior Notes due 2011 and shares of the Company's common stock upon exchange in accordance with the terms contained in the Registration Statement on Form S-4 originally filed with the Securities Exchange Commission on September 10, 2008 and amended by Amendment No. 1 filed on October 8, 2008, Amendment No. 2 filed on October 21, 2008 and Amendment No. 3 filed on November 7, 2008. The Exchange Offer will expire at 11:59 p.m., New York City

**Table of Contents**

time, on November 21, 2008, unless extended or terminated by the Company. The consummation of the Exchange Offer is subject to certain customary conditions and subject to applicable law, the Company may, in its sole discretion, waive any condition applicable to the Exchange Offer or extend or terminate or otherwise amend the Exchange Offer. There is no guarantee that the Company will be able to complete the Exchange Offer or that a substantial number of the holders of our 3.50% Convertible senior notes 2011 will elect to participate in the Exchange Offer. If the Exchange Offer is consummated, the transaction will be accounted for as a troubled debt restructuring in accordance with FASB Statement No. 15 Accounting by Debtors and Creditors for Troubled Debt Restructurings ( SFAS No. 15 ) and the Company expects to recognize a significant gain.

Pursuant to the terms of the Exchange Offer, for each \$1,000 principal amount of the outstanding 3.50% Convertible Senior 2011 Notes, the Company would issue \$400 principal amount of 12.50% Convertible Guaranteed Senior Notes due 2011 and shares of the Company's common stock having a value equal to \$100, based on the simple average of the daily volume-weighted average price of a share of the Company's common stock on The NASDAQ Global Market for each of the five trading days prior to and including the second business day before the expiration date of the exchange offer; provided, that in no event would the Company issue more than 100 shares of its common stock per each \$1,000 principal amount of the 3.50% Convertible Notes due in 2011 tendered, which reflects a minimum issue price of \$1.00 per share.

**(8) Supply Agreement for ANTARA**

In accordance with the acquisition of ANTARA in August of 2006, the Company was assigned rights to and assumed certain obligations under an exclusive license to the rights to ANTARA licensed from Ethypharm. In order to maintain the exclusivity of these rights, the Company must achieve minimum annual sales in the United States until February 2012 or pay amounts to Ethypharm to compensate for any shortfall. As of September 30, 2008, the Company has recorded approximately \$605,000 related to the potential minimum royalty obligation to Ethypharm. During the term of the agreement, the Company is obligated to pay Ethypharm a royalty on sales of ANTARA in the U.S. including a royalty on other fenofibrate monotherapy products in formulations and dosage forms that may be substantially similar or identical to ANTARA developed by the Company. The license term expires in February 2020 and, absent notice of termination by either party, automatically renews for additional two year periods. Under the terms of the agreement, at the Company's option, Ethypharm is obligated to either manufacture and deliver to the Company finished fenofibrate product or deliver API to the Company for encapsulation and packaging. Ethypharm also has a right of first refusal on any divestiture of the ANTARA rights by the Company. Additional Company obligations under the Ethypharm agreement include funding a portion of the active pharmaceutical ingredient safety stock that Ethypharm is required to maintain.

**(9) Supply Agreement for FACTIVE**

The Company licenses from LG Life Sciences the right to develop and commercialize FACTIVE (gemifloxacin mesylate) tablets, a novel fluoroquinolone antibiotic, in North America, France, Germany, the United Kingdom, Luxembourg, Ireland, Italy, Spain, Portugal, Belgium, the Netherlands, Austria, Greece, Sweden, Denmark, Finland, Norway, Iceland, Switzerland, Andorra, Monaco, San Marino, Vatican City, Poland, Czech Republic, Slovakia, Slovenia, Hungary, Estonia, Latvia, Lithuania, Liechtenstein, Malta, Cyprus, Romania, Bulgaria, Croatia, Serbia and Montenegro, Bosnia and Herzegovina, Albania and the Former Yugoslav Republic of Macedonia. The term of the agreement with respect to each country extends at least through the life of the patents covering gemifloxacin in such country. In the United States, the last of the issued patents for composition of matter expires in 2018. The patent term could extend further in countries outside of the U.S. depending upon several factors, including whether the Company obtains patent extensions and the timing of its commercial sale of the product in a particular country.

Under the terms of the agreement, LG Life Sciences has agreed to supply and the Company is obligated to purchase from LG Life Sciences all of its anticipated commercial requirements for the FACTIVE API. LG Life Sciences currently supplies the FACTIVE API from its manufacturing facility in South Korea.



## **Table of Contents**

The agreement with LG Life Sciences also requires the Company to achieve minimum gross sales level of \$30 million from its licensed territories over a 12-month period of time starting in approximately the third quarter of 2007 to the third quarter of 2008, which if not met, LG Life Sciences could elect to terminate the agreement and have the technology be returned to LG Life Sciences. Based on data available at the time of this filing, including unaudited data from the Company's logistics provider and sublicensees, the Company believes that it has achieved the minimum gross sales threshold level. L.G. Life Sciences plans to begin an audit of this data in the fourth quarter of 2008. Under this agreement, the Company is responsible, at its expense and through consultation with LG Life Sciences, for the clinical and commercial development of gemifloxacin in the countries covered by the license, including conducting clinical trials, filing drug approval applications with the FDA and other applicable regulatory authorities and marketing, distributing and selling of gemifloxacin in its territory.

The Company is obligated to pay a royalty on sales of FACTIVE in North America and the territories covered by the license in Europe. These royalty obligations expire with respect to each country covered by the agreement on the later of (i) the expiration of the patents covering FACTIVE in such country or (ii) the expiration of data exclusivity in Mexico, Canada or the European Union respectively, or 2014 in the U.S. The Company is also obligated to make aggregate milestone payments of up to \$40 million to LG Life Sciences upon achievement of additional regulatory approvals and sales thresholds.

### **(10) Guarantor and Non-Guarantor Financial Information**

Guardian II Acquisition Corporation ( Guarantor Subsidiary ), a wholly owned subsidiary of Oscient Pharmaceuticals Corporation ( Parent Company ), has guaranteed the notes to be issued in the proposed Exchange Offer discussed in Note 7c. As discussed in Note 7(b), Guarantor Subsidiary was formed during 2006 in connection with the Company's acquisition of ANTARA. Separate financial statements and other disclosures concerning the Parent Company and Guarantor Subsidiary are not presented because Guarantor Subsidiary is 100% wholly owned by the Parent Company and will fully and unconditionally guarantee such debt. The following tables present consolidating financial information for the Parent Company, Guarantor Subsidiary and Non-Guarantor Subsidiary of Oscient Pharmaceuticals Corporation. The equity method of accounting is used to reflect investments of the Parent Company in its Guarantor and Non-Guarantor Subsidiaries. Costs and expenses are recorded by the entities on a specific basis, or where necessary, allocated based upon net revenues. All intercompany transactions are eliminated in consolidation. The Company is presenting the financial information of the Parent Company and Guarantor Subsidiary separately for the three- and nine-months ended September 30, 2008 and 2007 in accordance with Rule 3-10(e) of Regulation S-X.

**Table of Contents****Condensed Supplemental Consolidating Balance Sheet**

As of September 30, 2008

(in thousands)

|  | Parent<br>Company | Guarantor<br>Subsidiary | Non-<br>Guarantor<br>Subsidiary | Eliminations | Consolidated |
|--|-------------------|-------------------------|---------------------------------|--------------|--------------|
| <b>ASSETS</b>  |                   |                         |                                 |              |              |
| Current Assets:  |                   |                         |                                 |              |              |
| Cash and cash equivalents                                  | \$ 11,064         | \$ 9,268                | \$ 4,446                        | \$           | \$ 24,778    |
| Accounts receivable  | 1,964             | 6,483                   |                                 |              | 8,447        |
| Inventories, net   | 3,366             | 4,031                   |                                 |              | 7,397        |
| Intercompany receivable                                    | 12,574            |                         |                                 | (12,574)     |              |
| Prepaid expenses and other current assets                  | 3,955             | 693                     | 5                               |              | 4,653        |
| Total current assets                                       | 32,923            | 20,475                  | 4,451                           | (12,574)     | 45,275       |
| Property and Equipment, net                                | 669               |                         |                                 |              | 669          |
| Restricted cash  | 4,198             |                         |                                 |              | 4,198        |
| Other assets   | 4,130             | 324                     |                                 |              | 4,454        |
| Investment in subsidiaries                                 | 4,451             |                         |                                 | (4,451)      |              |
| Intangible assets, net                                     | 52,499            | 51,573                  |                                 |              | 104,072      |
| Goodwill   | 59,604            | 16,387                  |                                 |              | 75,991       |
| Total Assets   | \$ 158,474        | \$ 88,759               | \$ 4,451                        | \$ (17,025)  | \$ 234,659   |
| <b>LIABILITIES AND SHAREHOLDERS (DEFICIT) EQUITY</b>       |                   |                         |                                 |              |              |
| Current Liabilities:                                       |                   |                         |                                 |              |              |
| Current maturities of long-term obligations                | \$ 13,337         | \$                      | \$                              | \$           | \$ 13,337    |
| Accounts payable   | 10,078            | 2,534                   |                                 |              | 12,612       |
| Intercompany payable                                       |                   | 50,237                  |                                 | (50,237)     |              |
| Accrued expenses and other current liabilities             | 17,261            | 9,895                   |                                 |              | 27,156       |
| Current portion of accrued facilities impairment charge    | 3,182             |                         |                                 |              | 3,182        |
| Deferred revenue   | 364               |                         |                                 |              | 364          |
| Total current liabilities                                  | 44,222            | 62,666                  |                                 | (50,237)     | 56,651       |
| Long-term liabilities:                                     |                   |                         |                                 |              |              |
| Long-term obligations, net of current maturities           | 189,685           | 59,304                  |                                 |              | 248,989      |
| Noncurrent portion of accrued facilities impairment charge | 5,269             |                         |                                 |              | 5,269        |
| Other long-term liabilities                                | 4                 | 4,452                   |                                 |              | 4,456        |
| Deferred revenue   |                   |                         |                                 |              |              |
| Shareholders (Deficit) Equity:                             |                   |                         |                                 |              |              |
| Series B restricted common stock                           |                   |                         |                                 |              |              |
| Common stock   | 1,425             |                         | 12                              | (12)         | 1,425        |
| Additional paid-in-capital                                 | 416,856           | 23,136                  | 4,359                           | (27,495)     | 416,856      |
| Accumulated deficit  | (498,987)         | (60,799)                | 80                              | 60,719       | (498,987)    |
| Total shareholders (deficit) equity                        | (80,706)          | (37,663)                | 4,451                           | 33,212       | (80,706)     |
| Total Liabilities and Stockholders (Deficit) Equity        | \$ 158,474        | \$ 88,759               | \$ 4,451                        | \$ (17,025)  | \$ 234,659   |



**Table of Contents****Condensed Supplemental Consolidating Balance Sheet**

As of December 31, 2007

(in thousands)

|  | Parent<br>Company | Guarantor<br>Subsidiary | Non-Guarantor<br>Subsidiary | Eliminations       | Consolidated      |
|--|-------------------|-------------------------|-----------------------------|--------------------|-------------------|
| <b>ASSETS</b>  |                   |                         |                             |                    |                   |
| Current Assets:  |                   |                         |                             |                    |                   |
| Cash and cash equivalents                                  | \$ 29,226         | \$ 13,693               | \$ 5,349                    | \$                 | \$ 48,268         |
| Notes receivable   | 486               |                         |                             |                    | 486               |
| Accounts receivable  | 4,444             | 10,588                  |                             |                    | 15,032            |
| Inventories, net   | 5,429             | 3,630                   |                             |                    | 9,059             |
| Intercompany receivable                                    | 26,240            |                         |                             | (26,240)           |                   |
| Prepaid expenses and other current assets                  | 1,777             | 1,087                   | 22                          |                    | 2,886             |
| <b>Total current assets</b>                                | <b>67,602</b>     | <b>28,998</b>           | <b>5,371</b>                | <b>(26,240)</b>    | <b>75,731</b>     |
| Property and Equipment, net                                | 807               |                         |                             |                    | 807               |
| Restricted cash  | 4,198             |                         |                             |                    | 4,198             |
| Other assets   | 5,230             | 355                     |                             |                    | 5,585             |
| Investment in subsidiaries                                 | 5,371             |                         |                             | (5,371)            |                   |
| Intangible assets, net                                     | 56,075            | 54,828                  |                             |                    | 110,903           |
| Goodwill   | 60,573            | 16,387                  |                             |                    | 76,960            |
| <b>Total Assets</b>  | <b>\$ 199,856</b> | <b>\$ 100,568</b>       | <b>\$ 5,371</b>             | <b>\$ (31,611)</b> | <b>\$ 274,184</b> |
| <b>LIABILITIES AND SHAREHOLDERS (DEFICIT)</b>              |                   |                         |                             |                    |                   |
| <b>EQUITY</b>  |                   |                         |                             |                    |                   |
| Current Liabilities:                                       |                   |                         |                             |                    |                   |
| Current maturities of long-term obligations                | \$ 38             | \$                      | \$                          | \$                 | \$ 38             |
| Accounts payable   | 7,582             | 2,680                   |                             |                    | 10,262            |
| Intercompany payable                                       |                   | 46,903                  |                             | (46,903)           |                   |
| Accrued expenses and other current liabilities             | 12,774            | 8,154                   |                             |                    | 20,928            |
| Current portion of accrued facilities impairment charge    | 2,128             |                         |                             |                    | 2,128             |
| Accrued restructuring charge                               | 364               |                         |                             |                    | 364               |
| <b>Total current liabilities</b>                           | <b>22,886</b>     | <b>57,737</b>           |                             | <b>(46,903)</b>    | <b>33,720</b>     |
| Long-term liabilities:                                     |                   |                         |                             |                    |                   |
| Long-term obligations, net of current maturities           | 193,730           | 59,129                  |                             |                    | 252,859           |
| Noncurrent portion of accrued facilities impairment charge | 8,831             |                         |                             |                    | 8,831             |
| Other long-term liabilities                                | 2,851             | 4,365                   |                             |                    | 7,216             |
| Deferred revenue   | 273               |                         |                             |                    | 273               |
| Shareholders (Deficit) Equity:                             |                   |                         |                             |                    |                   |
| Series B restricted common stock                           |                   |                         |                             |                    |                   |
| Common stock   | 1,389             |                         | 12                          | (12)               | 1,389             |
| Additional paid-in-capital                                 | 415,654           | 23,136                  | 4,735                       | (27,871)           | 415,654           |
| Accumulated deficit  | (445,758)         | (43,799)                | 624                         | 43,175             | (445,758)         |
| <b>Total shareholders (deficit) equity</b>                 | <b>(28,715)</b>   | <b>(20,663)</b>         | <b>5,371</b>                | <b>15,292</b>      | <b>(28,715)</b>   |
| <b>Total Liabilities and Shareholders (Deficit) Equity</b> | <b>\$ 199,856</b> | <b>\$ 100,568</b>       | <b>\$ 5,371</b>             | <b>\$ (31,611)</b> | <b>\$ 274,184</b> |



**Table of Contents****Condensed Supplemental Consolidating Statements of Operations**

(in thousands)

|  | For the nine-months ended September 30, 2008 |                         |                                 |              |              |
|--|--|-------------------------|---------------------------------|--------------|--------------|
|  | Parent<br>Company                            | Guarantor<br>Subsidiary | Non-<br>Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                 | \$ 11,351                                    | \$ 49,087               | \$                              | \$           | \$ 60,438    |
| Total costs and expenses                     | 25,166                                       | 64,729                  |                                 |              | 89,895       |
| Loss from operations                         | (13,815)                                     | (15,642)                |                                 |              | (29,457)     |
| Other income (expense):                      |  |                         |                                 |              |              |
| Interest income                              | 370  | 165                     | 80                              |              | 615          |
| Interest expense                             | (17,595)                                     | (7,053)                 |                                 |              | (24,648)     |
| Gain on disposition of investment            | 412  |                         |                                 |              | 412          |
| Gain on derivative related to long-term debt | 63   | 88                      |                                 |              | 151          |
| Loss from subsidiaries                       | (16,920)                                     |                         |                                 | 16,920       |              |
| Other Income                                 | 13   |                         |                                 |              | 13           |
| Net other (expense) income                   | (33,657)                                     | (6,800)                 | 80                              | 16,920       | (23,457)     |
| (Loss) income before income tax              | (47,472)                                     | (22,442)                | 80                              | 16,920       | (52,914)     |
| (Provision for) benefit from income tax      | (5,757)                                      | 5,442                   |                                 |              | (315)        |
| Net (loss) income                            | \$ (53,229)                                  | \$ (17,000)             | \$ 80                           | \$ 16,920    | \$ (53,229)  |

|  | For the nine-months ended September 30, 2007 |                         |                                 |              |              |
|--|--|-------------------------|---------------------------------|--------------|--------------|
|  | Parent<br>Company                            | Guarantor<br>Subsidiary | Non-<br>Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                 | \$ 15,479                                    | \$ 39,201               | \$                              | \$           | \$ 54,680    |
| Total costs and expenses                     | 30,900                                       | 55,923                  |                                 |              | 86,823       |
| Loss from operations                         | (15,421)                                     | (16,722)                |                                 |              | (32,143)     |
| Other income (expense):                      |  |                         |                                 |              |              |
| Interest income                              | 1,420  | 425                     | 137                             |              | 1,982        |
| Interest expense                             | (12,207)                                     | (6,458)                 |                                 |              | (18,665)     |
| Gain on disposition of investment            | 231  |                         |                                 |              | 231          |
| Gain on derivative related to long-term debt | 2,800  |                         |                                 |              | 2,800        |
| Gain on exchange of convertible notes        | 30,824                                       |                         |                                 |              | 30,824       |
| Loss from subsidiaries                       | (17,455)                                     |                         |                                 | 17,455       |              |
| Other Income                                 | 112  |                         |                                 |              | 112          |
| Net other income (expense)                   | 5,725  | (6,033)                 | 137                             | 17,455       | 17,284       |
| (Loss) income before income tax              | (9,696)                                      | (22,755)                | 137                             | 17,455       | (14,859)     |
| (Provision for) benefit from income tax      | (5,486)                                      | 5,163                   |                                 |              | (323)        |
| Net (loss) income                            | \$ (15,182)                                  | \$ (17,592)             | \$ 137                          | \$ 17,455    | \$ (15,182)  |



**Table of Contents**

|  | For the three-months ended September 30, 2008 |                         |                                 |              |              |
|--|---|-------------------------|---------------------------------|--------------|--------------|
|  | Parent<br>Company                             | Guarantor<br>Subsidiary | Non-<br>Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                 | \$ 3,695                                      | \$ 18,092               | \$                              | \$           | \$ 21,787    |
| Total costs and expenses                     | 7,944   | 20,955                  |                                 |              | 28,899       |
| Loss from operations                         | (4,249)                                       | (2,863)                 |                                 |              | (7,112)      |
| Other income (expense):                      |   |                         |                                 |              |              |
| Interest income                              | 61  | 34                      | 16                              |              | 111          |
| Interest expense                             | (6,105)                                       | (1,856)                 |                                 |              | (7,961)      |
| Gain on disposition of investment            |   |                         |                                 |              |              |
| Gain on derivative related to long-term debt | 16  | 21                      |                                 |              | 37           |
| Loss from subsidiaries                       | (2,811)                                       |                         |                                 | 2,811        |              |
| Other Income                                 | 3   |                         |                                 |              | 3            |
| Net other (expense) income                   | (8,836)                                       | (1,801)                 | 16                              | 2,811        | (7,810)      |
| (Loss) income before income tax              | (13,085)                                      | (4,664)                 | 16                              | 2,811        | (14,922)     |
| (Provision for) benefit from income tax      | (1,942)                                       | 1,837                   |                                 |              | (105)        |
| Net (loss) income                            | \$ (15,027)                                   | \$ (2,827)              | \$ 16                           | \$ 2,811     | \$ (15,027)  |

|  | For the three-months ended September 30, 2007 |                         |                                 |              |              |
|--|---|-------------------------|---------------------------------|--------------|--------------|
|  | Parent<br>Company                             | Guarantor<br>Subsidiary | Non-<br>Guarantor<br>Subsidiary | Eliminations | Consolidated |
| Net revenues                                 | \$ 2,772                                      | \$ 12,796               | \$                              | \$           | \$ 15,568    |
| Total costs and expenses                     | 8,720   | 21,684                  |                                 |              | 30,404       |
| Loss from operations                         | (5,948)                                       | (8,888)                 |                                 |              | (14,836)     |
| Other income (expense):                      |   |                         |                                 |              |              |
| Interest income                              | 529   | 172                     | 70                              |              | 771          |
| Interest expense                             | (5,800)                                       | (2,018)                 |                                 |              | (7,818)      |
| Gain on disposition of investment            | 73  |                         |                                 |              | 73           |
| Gain on derivative related to long-term debt | 2,406   |                         |                                 |              | 2,406        |
| Gain on exchange of convertible notes        |   |                         |                                 |              |              |
| Loss from subsidiaries                       | (8,618)                                       |                         |                                 | 8,618        |              |
| Other Income                                 | 15  |                         |                                 |              | 15           |
| Net other (expense) income                   | (11,395)                                      | (1,846)                 | 70                              | 8,618        | (4,553)      |
| (Loss) income before income tax              | (17,343)                                      | (10,734)                | 70                              | 8,618        | (19,389)     |
| (Provision for) benefit from income tax      | (2,154)                                       | 2,046                   |                                 |              | (108)        |
| Net (loss) income                            | \$ (19,497)                                   | \$ (8,688)              | \$ 70                           | \$ 8,618     | \$ (19,497)  |



**Table of Contents****Condensed Supplemental Consolidating Statement of Cash Flows**

|  | For the nine-months ended September 30, 2008 |                           |                                   |              |              |
|--|--|---------------------------|-----------------------------------|--------------|--------------|
|  | Parent<br>Company                            | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
| CASH FLOWS FROM OPERATING ACTIVITIES                               | \$ (20,034)                                  | \$ (4,425)                | \$ 98                             | \$           | \$ (24,361)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |  |                           |                                   |              |              |
| Proceeds from disposition of investment                            | 412  |                           |                                   |              | 412          |
| Purchase of property and equipment                                 | (166)  |                           |                                   |              | (166)        |
| (Increase) decrease in other assets                                | (35)   |                           |                                   |              | (35)         |
| Distribution from subsidiary                                       | 1,000  |                           |                                   | (1,000)      |              |
| Proceeds from notes receivable                                     | 486  |                           |                                   |              | 486          |
| Net cash provided by investing activities                          | 1,697  |                           |                                   | (1,000)      | 697          |
| CASH FLOWS FROM FINANCING ACTIVITIES:                              |  |                           |                                   |              |              |
| Proceeds from issuance of stock under employee stock purchase plan | 193  |                           |                                   |              | 193          |
| Distribution to parent   |  |                           | (1,000)                           | 1,000        |              |
| Payments on long-term obligations                                  | (19)   |                           |                                   |              | (19)         |
| Net cash provided by (used in) financing activities                | 174  |                           | (1,000)                           | 1,000        | 174          |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                          | (18,163)                                     | (4,425)                   | (902)                             |              | (23,490)     |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR                       | 29,227                                       | 13,693                    | 5,348                             |              | 48,268       |
| CASH AND CASH EQUIVALENTS, END OF PERIOD                           | \$ 11,064                                    | \$ 9,268                  | \$ 4,446                          | \$           | \$ 24,778    |

|  | For the nine-months ended September 30, 2007 |                           |                                   |              |              |
|--|--|---------------------------|-----------------------------------|--------------|--------------|
|  | Parent<br>Company                            | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
| CASH FLOWS FROM OPERATING ACTIVITIES                               | \$ (32,513)                                  | \$ 7,217                  | \$ 144                            | \$           | \$ (25,152)  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                              |  |                           |                                   |              |              |
| Proceeds from disposition of investment                            | 231  |                           |                                   |              | 231          |
| Purchase of property and equipment                                 | (50)   |                           |                                   |              | (50)         |
| Proceeds from sale of property and equipment                       | 3  |                           |                                   |              | 3            |
| Decrease in restricted cash  | 2,482  |                           |                                   |              | 2,482        |
| Increase in other assets   | (1,066)                                      | (77)                      |                                   |              | (1,143)      |
| Advances to subsidiary   | (3,500)                                      |                           |                                   | 3,500        |              |
| Proceeds from notes receivable                                     | 632  |                           |                                   |              | 632          |
| Net cash used in investing activities                              | (1,268)                                      | (77)                      |                                   | 3,500        | 2,155        |
| CASH FLOWS FROM FINANCING ACTIVITIES:                              |  |                           |                                   |              |              |
| Proceeds from issuance of notes, net of issuance discount          | 41,524                                       |                           |                                   |              | 41,524       |
| Proceeds from exercise of stock options                            | 17   |                           |                                   |              | 17           |
| Proceeds from issuance of stock under employee stock purchase plan | 404  |                           |                                   |              | 404          |
| Advances from parent   |  |                           | 3,500                             | (3,500)      |              |
| Payments on long-term obligations                                  | (28)   |                           |                                   |              | (28)         |
| Net cash provided by financing activities                          | 41,917                                       |                           | 3,500                             | (3,500)      | 41,917       |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

|  |           |           |          |           |
|--|-----------|-----------|----------|-----------|
| NET INCREASE IN CASH AND CASH EQUIVALENTS    | 8,136     | 7,140     | 3,644    | 18,920    |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 26,048    | 9,495     | 2,653    | 38,196    |
| CASH AND CASH EQUIVALENTS, END OF PERIOD     | \$ 34,184 | \$ 16,635 | \$ 6,297 | \$ 57,116 |

F-74

**Table of Contents**

**(11) Subsequent Events**

*Notice of De-listing and Exchange Offer*

On November 25, 2008, the Company completed its exchange offer (the Exchange Offer) in which the Company issued an aggregate principal amount of \$85,184,000 12.50% Convertible Guaranteed Senior Notes due 2011 (the 12.50% Notes due 2011) and 21,310,549 shares of the Company's common stock in exchange for an aggregate principal amount of \$212,979,000 of the Company's 3.50% Convertible Senior Notes due 2011 (the 3.50% Notes due 2011). If the conversion rate of the 12.50% Notes due 2011 and the 3.50% Notes due 2011 is adjusted as a result of a fundamental change (as defined), the Company lacks sufficient authorized common shares necessary to settle all of its outstanding share-based instruments upon exercise (stock options and warrants) or conversion (convertible debt).

On October 3, 2008, the Company received a notification from The NASDAQ Listings Qualifications of The NASDAQ Stock Market LLC (NASDAQ) that, as of October 2, 2008, the Company's market value of publicly held shares (MVPHS) had closed below the minimum \$15 million threshold set forth in Marketplace Rule 4450(b)(3) for the previous thirty (30) consecutive business days, a requirement for continued listing. For NASDAQ purposes, MVPHS is the market value of the Company's publicly held shares, which is calculated by subtracting all shares held by officers, directors or beneficial owners of 10% or more of an issuer's common stock from the issuer's total shares outstanding.

On October 23, 2008 the Company received notification from NASDAQ that given the current extraordinary market conditions, NASDAQ has suspended the enforcement of the rules requiring a MVPHS and a minimum \$1 closing bid price (Rule Suspension). On December 23, 2008 the Company received a second notification from NASDAQ that the Rule Suspension period had been extended an additional ninety (90) days and that the minimum bid price and MVPHS requirements will be reinstated on April 20, 2009. As a result of the Rule Suspension, all companies presently in the compliance process will remain at that same stage of the process; however, companies can regain compliance during the Rule Suspension period. NASDAQ will not take any action to delist any security for these concerns during the Rule Suspension period, which would remain in effect through Friday, April 17, 2009.

These rules will be reinstated on Monday, April 20, 2009. Under the Rule Suspension, the Company will now have until approximately, July 6, 2009 to regain compliance by evidencing a minimum \$15 million MVPHS for ten (10) consecutive business days. If the Company does not regain compliance with the MVPHS requirement by July 6, 2009, the Company will receive written notification of delisting from NASDAQ and at that time will be entitled to request a hearing before a NASDAQ Listing Qualifications Panel (Panel) to present its plan to regain compliance with the MVPHS requirement.

If the Company's efforts to regain compliance are successful and the MVPHS exceeds \$15 million for ten (10) consecutive days before July 6, 2009 as a result of the Rule Suspension, the Company will regain compliance with respect to the MVPHS requirement. In the event the Company does not regain compliance, it may appeal the determination to the Panel. In the event that the Company fails to regain compliance and is unsuccessful in an appeal to the Panel, the Company's securities will be delisted from The NASDAQ Global Market. In the event that the Company's securities are delisted from The NASDAQ Global Market, the Company may not be able to meet the requirements necessary for its common stock (i) to transfer to, or list on, a U.S. national securities exchange, including The NASDAQ Capital Market or (ii) be approved for listing on a U.S. system of automated dissemination of quotations. If such event in (i) or (ii) above occurred, holders of the Company's existing 3.50% Convertible Senior Notes due 2011 have, and holders of the 12.50% Notes due 2011 (as described in the Exchange Offer below) will have, the right to require the Company to repurchase for cash the outstanding principal amount of the existing 3.50% Notes due 2011 and the 12.50% Notes due 2011, as applicable, plus accrued and unpaid interest through such date. After the exchange on November 25, 2008, there were principal amount of the \$87,184,000 12.50% Notes due 2011, \$12,687,000 3.50% Notes due 2011 and

---

**Table of Contents**

\$829,000 3 1/2% Notes due 2011. The Company may not have sufficient cash or be able to raise sufficient additional capital to repay such notes due 2011 if requested to be repurchased by the holders.

**Amendment to Revenue Interests Assignment Agreement**

On November 25, 2008 the First Amendment (the Amendment ) by and among the Company, Guardian II and PRF dated November 5, 2008 to the Revenue Interests Assignment Agreement dated as of July 21, 2006 and restated August 18, 2006 became effective in accordance with its terms upon the completion of the Exchange Offer. The Amendment was entered into in order to secure PRF's consent to the grant of the Second Priority Lien.

In accordance with the terms of the Amendment the Company issued PRF (i) a \$2.0 million aggregate principal amount note (the 2008 Paul Capital Note ) with terms substantially identical to the Company's 12.50% Notes due 2011 issued in the Exchange Offer, and (ii) 500,000 shares (the Shares ) of the Company's common stock. The Company also granted certain registration rights to PRF with respect to the 2008 Paul Capital Note and the Shares. Additionally, the Company agreed to amend the exercise price of the Common Stock Purchase Warrant dated August 18, 2006 issued to PRF to purchase 288,018 shares of the Company's common stock to be \$0.45, the closing price of the Company's common stock on the NASDAQ Global Market on the date immediately preceding the closing of the Exchange Offer.

The Amendment provides that Paul Capital consented to the grant by Guardian II of a second-ranking security interest in and to the assets of Guardian II to secure Guardian II's guarantee of the notes that will be issued in the Exchange Offer. Guardian II granted a first priority security interest to Paul Capital in 2006 in substantially all of its assets in order to secure the obligations of the Company and Guardian II under the Revenue Agreement and the Note Purchase Agreement dated July 21, 2006.

Under the terms of the Amendment, in the event that the sum of the net sales of ANTARA and FACTIVE in the U.S. and the gross margin received by the Company from sales of FACTIVE outside of the U.S. (for which the definition of net revenues has been expanded to include in this Amendment) is less than 85% of certain specified annual sales thresholds, then Paul Capital will be entitled to (i) an increase from 9% to 12% in the applicable royalty percentage payable on the first \$75 million of sales of such products in the applicable year, and (ii) an increase from 6% to 8% in the applicable royalty percentage payable on net sales of such products in excess of \$75 million and less than \$150 million in the applicable year. The specified sales thresholds are \$115 million in 2009, \$135 million in 2010, \$150 million in 2011 and \$175 million thereafter through the term. Furthermore, the Amendment provides that in the event that the Company fails to achieve the specified sales threshold in any applicable year, the increased applicable royalty percentage shall also be payable on the net sales of any future drug products acquired or in-licensed by the Company or its subsidiaries. The increase in the applicable percentage payable on net sales shall be limited to a maximum payment to Paul Capital of \$2.25 million per year and \$15 million during the term of the Revenue Agreement, and in no event shall such payment exceed the amount which Paul Capital would have received in the applicable year had the specified sales threshold for that year been achieved.

The Amendment also provides that in the event that the Company or its subsidiaries acquires or in-licenses additional drug products, the Company shall make a one-time milestone payment to Paul Capital of \$1.25 million on the second anniversary of the Company's first commercial sale of any such product.

Under the terms of the Amendment, in the event that Paul Capital and the Company determine that the fair market value of the collateral in which Paul Capital has been granted a security interest by Guardian II is less than the Put/Call Price (see Note 7b), the Company will elect, in its sole discretion, to either grant Paul Capital a security interest in 25% of each additional drug product acquired or in-licensed by the Company or its subsidiaries, or pay Paul Capital \$1.5 million on the second year anniversary of the Company's first commercial sale of each such product.

---

**Table of Contents**

The Amendment also provides that any acceleration or failure to pay the notes to be issued in the Exchange Offer shall be considered a Put Event (see Note 7b).

The Amendment was contingent upon, among other things, Paul Capital entering into an intercreditor agreement governing the rights between Paul Capital's first ranking security interest and the second ranking security interest, Guardian II entering into a security agreement granting the second ranking security interest and the closing of the Exchange Offer. (See below for description of the Security Agreements and the Intercreditor Agreement)

Prior to the completion of the Exchange Offer PRF was a 9.75% owner of the Company's common stock. Pursuant to the terms of the Common Stock and Warrant Purchase Agreement previously entered into by the Company and PRF in August 2006, the Company agreed to elect one person designated by PRF to its Board of Directors and to continue to nominate one person designated by PRF for election to its Board of Directors by its shareholders.

**Security Agreements**

Guardian II and PRF previously entered into a security agreement in August 2006 under which Guardian II granted to PRF a senior security interest in and to substantially all assets owned by Guardian II (the First Priority Lien) in order to secure the Company's and Guardian II's payment obligations (the First Lien Obligations) to PRF under the Revenue Interests Assignment Agreement dated as of July 21, 2006 by and among the Company, Guardian II and PRF and Guardian II's obligations of payment under the \$20,000,000 aggregate principal amount of 12% senior secured note issued to PRF at the time the Company entered into the Revenue Interests Assignment Agreement.

On November 25, 2008, Guardian II and the Trustee, in its capacity as collateral agent for the holders of 12.50% Notes due 2011 entered into a Security Agreement under which Guardian II granted to the Trustee a second priority security interest in and to substantially all assets owned by Guardian II (the Second Priority Lien) in order to secure Guardian II's guarantee of the Company's obligations with respect to the 12.50% Notes due 2011, the 2008 Paul Capital Note (as defined below) and any additional 12.50% Notes due 2011 that may be issued under the Indenture (the Second Lien Obligations).

**Intercreditor Agreement**

On November 25, 2008, the Company and Guardian II entered into an intercreditor agreement (the Intercreditor Agreement) with PRF and the Trustee, governing the prioritization of the rights between PRF's First Priority Lien and the Second Priority Lien in favor of the Trustee. Pursuant to the terms of the Intercreditor Agreement, the Second Priority Lien in favor of the Trustee is junior in ranking to the First Priority Lien in favor of PRF. The Intercreditor Agreement provides that the maximum amount of obligations which may be guaranteed by Guardian II and secured by the Second Priority Lien shall not exceed \$140 million, plus any interest and fees, payable by the Company or Guardian II with respect to such obligations.

The Intercreditor Agreement provides that, prior to the date which the First Priority Lien is extinguished, neither the Trustee nor the holders of the 12.50% Notes due 2011 may, without the prior written consent of the first lien holder, take any action to enforce the Second Priority Lien. After the payment of claims of the first lien holder, the Trustee, in accordance with the provisions of the 12.50% Notes due 2011 indenture, will distribute any remaining cash proceeds (after payment of the costs of enforcement and collateral administration and any other amounts owed to the Trustee) of the collateral received by it for the ratable benefit of the holders of the 12.50% Notes due 2011. If the first lien holder initiates any action to enforce its rights, the holders of the Second Priority Lien have an option to purchase the First Lien Obligations and rights.

The Intercreditor Agreement also provides that, prior to the discharge of the First Priority Lien, PRF shall have the exclusive right to make determinations regarding the release of the collateral without the consent of the

---

**Table of Contents**

holders of the 12.50% Notes due 2011. Moreover, the Intercreditor Agreement provides that if the First Priority Lien is released by PRF, then the Second Priority Lien shall also be automatically, unconditionally and simultaneously released.

*ANTARA Paragraph IV Notice*

On December 2, 2008, the Company received a Paragraph IV Certification from Lupin Limited ( Lupin ), notifying the Company of the filing of an Abbreviated New Drug Application ( ANDA ) with the U.S. Food and Drug Administration ( FDA ) for a generic version of ANTARA (fenofibrate) capsules. The Company received the certification as the holder of the New Drug Application for ANTARA. Lupin s certification notice alleges that U.S. Patent No. 7,101,574, (the 574 Patent ), owned by Ethypharm, exclusively licensed to Oscient and listed in the FDA Orange Book for ANTARA, is invalid and/or will not be infringed by Lupin s commercial manufacture, use or sale of the drug product described in Lupin s ANDA. The 574 Patent will expire in 2020.

In response to the filing of Lupin s ANDA, on January 14, 2009, the Company, along with its wholly owned subsidiary Guardian II Acquisition Corporation and its licensor Ethypharm, S.A. filed a lawsuit in the United States District Court for the District of Maryland against Lupin and its subsidiary Lupin Pharmaceuticals, Inc. for infringement of the 574 Patent.

In accordance with the Hatch-Waxman Act, as a result of having filed a timely lawsuit against Lupin, FDA approval of Lupin s ANDA will be stayed until the earlier of thirty months from the date of receipt of the Paragraph IV certification notice, or the date of a District Court decision finding that the patent is either invalid, unenforceable or not infringed by the drug product which is the subject of Lupin s ANDA.

*Extension of 2009 Notes*

On January 28, 2009, the Company entered into a first amendment (the 2009 Amendment ) to its Note Amendment and Exchange Agreement dated November 17, 2003 with the holders of approximately \$16.8 million of the \$17.0 million outstanding principal and accrued interest of the Company s 5% Convertible Promissory Notes due in 2009. The 2009 Amendment extends for these holders the maturity date of the 5% Convertible Promissory Notes due 2009 from February 6, 2009 to December 1, 2009 and lowers the conversion price at which such holders may convert such notes into shares of the Company s common stock to \$1.10 (the New 2009 Notes ). The Amendment also provides these holders the option, at their election, to exchange the New 2009 Notes for the Company s 12.50% Convertible Guaranteed Senior Notes due 2011 in a principal amount equal to the principal amount of the New 2009 Notes plus accrued interest thereon. The 12.50% Convertible Guaranteed Senior Notes due 2011 will have the same terms and security interest and be issued under the same indenture as the notes issued in the Company s exchange offer completed on November 25, 2008, as described above.

In the 2009 Amendment, the Company also agreed to file a registration statement within 20 business days of the date of the 2009 Amendment relating to the resale of the 12.50% Convertible Guaranteed Senior Notes due 2011 and the common stock issuable upon conversion thereof. If (i) the Company fails to file the registration statement within 20 business days, (ii) the registration statement does not become effective within 120 days, or (iii) the effectiveness of the registration statement is suspended for more than 90 days, the Company will incur liquidated damages in the form of increased principal in the amount of 0.5% of the aggregate principal amount of the New 2009 Notes for each 20 day period beyond such time periods under (i), (ii) or (iii). In no event will the Company be liable for liquidated damages payments for a time period of greater than 180 days.

The Company also agreed to reimburse the holders party to the 2009 Amendment for their reasonable legal fees relating to the transaction and registration rights.

*Impairment Intangible Assets*

During the fourth quarter of 2008, the Company determined that the carrying value of the intangible assets associated with FACTIVE may not be fully recoverable. As a result of this determination, the Company performed

## **Table of Contents**

an analysis of forecasted future undiscounted cash flows and concluded these intangible assets were impaired as defined by SFAS No. 144. The Company is currently in the process of determining the amount of the impairment charge to be recorded in its statement of operations for the quarter and year ended December 31, 2008.

### *Third Party License Agreement*

In addition to the exclusive license from Ethypharm, S.A. which the Company assumed in accordance with the terms of the asset purchase agreement with Reliant Pharmaceuticals, Inc. (Reliant), whereby the Company acquired ANTARA, the Company also assumed certain of Reliant's liabilities relating to ANTARA. Those obligations include a responsibility to make certain royalty and milestone payments based on sales of ANTARA. Under the terms of one of the licenses not including the Ethypharm license, the Company is obligated to make certain royalty payments to a third party licensor based on sales of ANTARA, which royalty payments are subject to a low single digit increase in the event of a change in control of the Company. The Company has engaged the third party licensor to renegotiate the terms of that license and have suspended further royalty payments while the terms of such license are being renegotiated.

### *Abbott Canada Termination*

The Company's license agreement with Abbott Canada was terminated. Abbott Canada has ceased all development and commercialization of FACTIVE in Canada.

### *Pfizer Mexico Regulatory Approval for Uncomplicated Urinary Tract Infections Indication*

The Company exclusively sublicenses its rights to commercialize FACTIVE tablets in Mexico to Pfizer, S.A. de C.V. (Pfizer Mexico). On December 9, 2008 Pfizer Mexico received regulatory approval to market FACTIVE tablets for the Uncomplicated Urinary Tract Infections (uUTI) indication with a 3 day course of treatment, from COFEPRIS, the pharmaceutical regulatory agency of Mexico.

### *Restructuring Plan*

On February 11, 2009 the Company announced that it is reducing its workforce by approximately 32% under a plan of termination. The workforce reduction is part of a restructuring of the Company's commercial organization designed to more aggressively preserve the Company's financial resources. The Company commenced notification of employees affected by the workforce reduction on February 11, 2009, and the workforce reduction is expected to be completed by the end of the quarter ended March 31, 2009.

As a result of this restructuring plan, the Company estimates it will record a restructuring charge of approximately \$2 million in the first quarter of 2009, primarily representing cash payments for severance and benefits expenses and equipment lease related expenses. The majority of these payments will be made in the first and second quarters of 2009.

**Table of Contents****PART II****INFORMATION NOT REQUIRED IN PROSPECTUS****Item 13. Other Expenses of Issuance and Distribution.**

We are paying all of the selling securityholders' expenses related to this offering, except that the selling securityholders will pay any applicable underwriting and broker's commissions and expenses. The following table sets forth the approximate amount of fees and expenses payable by us in connection with this registration statement and the distribution of the notes and shares of common stock registered hereby. All of the amounts shown are estimates except the SEC registration fee.

|                                |                |
|--------------------------------|----------------|
| SEC Registration Fee           | \$ 901         |
| Legal Fees and Expenses        | 40,000         |
| Accountant's Fees and Expenses | 100,000        |
| Printing & Engraving           | 50,000         |
| Miscellaneous                  | 5,000          |
| <br>Total                      | <br>\$ 195,901 |

**Item 14. Indemnification of Directors and Officers.**

Section 2.02(b)(4) of the Massachusetts Business Corporation Act (the "MBCA") provides that a corporation may, in its articles of organization, eliminate or limit a director's personal liability to the corporation and its shareholders for monetary damages for breaches of fiduciary duty, except in circumstances involving (1) a breach of the director's duty of loyalty to the corporation or its shareholders, (2) acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (3) improper distributions, and (4) transactions from which the director derived an improper personal benefit. Our Restated Articles of Organization, as amended to date, provide that our directors shall not be liable to the company or its stockholders for monetary damages for breach of fiduciary duty as a director, except to the extent that the exculpation from liabilities is not permitted under the Massachusetts Business Corporation Act as in effect at the time such liability is determined.

Section 8.51 of the MBCA permits a corporation to indemnify a director if the individual (1) acted in good faith, (2) reasonably believed that his or her conduct was (a) in the best interests of the corporation or (b) at least not opposed to the best interest of the corporation, and (3) in the case of a criminal proceeding, had no reasonable cause to believe his or her conduct was unlawful. Section 8.51 also permits the Registrant to indemnify a director for conduct for which such individual is or would be exculpated under the charter provision referred to above, whether or not the director satisfied a particular standard of conduct. Section 8.56 of the MBCA permits a corporation to indemnify an officer (i) under those circumstances in which the corporation would be allowed to indemnify a director and (ii) to such further extent as the corporation chooses provided that the liability does not arise out of acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law. This broader permissible indemnification for officers also is available for a director who is an officer if the individual becomes party to a proceeding on the basis of an act or omission solely as an officer. Section 8.55 of the MBCA mandates that the determination that an award of indemnification is appropriate in a particular circumstance be made by (A) a majority vote of all disinterested directors or a majority of a committee of disinterested directors (in each case, if there are at least two disinterested directors), (B) special legal counsel, or (C) the shareholders.

Prior to the final disposition of a proceeding involving a director or officer, Sections 8.53 and 8.56 of the MBCA allow a corporation to pay for or reimburse reasonable expenses. As a condition, the director or officer must deliver a written undertaking to repay the funds if the individual is determined not to have met the relevant standard of conduct, which determination is made in the same manner as the determination of whether an individual is entitled to indemnification. This undertaking may be accepted without security and without regard to the individual's financial ability to make repayment. Another condition to advancement of expenses is that the



---

**Table of Contents**

individual submit a written affirmation of his or her good faith that he or she has met the standard of conduct necessary for indemnification (or that the matter involved conduct for which liability has been eliminated pursuant to the charter exculpation provision referred to above).

The MBCA allows a corporation to obligate itself (1) to indemnify a director or officer and (2) to provide advancement of expenses to such an individual. Such a commitment may be made in the corporation's charter or bylaws or in a resolution adopted, or a contract approved, by the board of directors or the shareholders. Our By-Laws provide that we shall indemnify our directors and officers to the full extent legally permissible, except that no indemnification may be provided for any director or officer with respect to any matter as to which such director or officer shall have been adjudicated in any proceeding not to have acted in good faith in the reasonable belief that his action was in the best interest of the corporation. In addition, we hold a Directors and Officer Liability and Corporate Indemnification Policy.

Sections 8.52 and 8.56(c) of the MBCA mandate indemnification for reasonable expenses, regardless of whether an individual has met a particular standard of conduct, in connection with proceedings in which a director or officer is wholly successful, on the merits or otherwise. Furthermore, Section 8.54 of the MBCA provides that a court may direct a corporation to indemnify a director or officer if the court determines that (1) the director or officer is entitled to mandatory indemnification under the MBCA, (2) the director or officer is entitled to indemnification pursuant to a provision in the corporation's charter or bylaws or in a contract or a board or shareholder resolution, or (3) it is fair and reasonable to indemnify the director or officer, regardless of whether he or she met the relevant standard of conduct.

Sections 8.30 and 8.42 of the MBCA provide that if an officer or director discharges his duties in good faith and with the care that a person in a like position would reasonably exercise under similar circumstances and in a manner the officer or director reasonably believes to be in the best interests of the corporation, he or she will not be liable for such actions.

**Item 15. Recent Sales of Unregistered Securities.**

During the three years preceding the filing of these registration statements, we have issued the following securities which were not registered under the Securities Act of 1993, as amended:

***Private Placement to Paul Royalty Fund Holdings II, LP in August 2006***

To finance its acquisition of exclusive rights to the cardiovascular product ANTARA (fenofibrate) capsules in the United States and its territories, Oscient and its wholly-owned subsidiary, Guardian II Acquisition Corporation entered into several financing agreements with Paul Royalty Fund Holdings II, LP ( PRF ) on July 21, 2006. Guardian II entered into a Note Purchase Agreement with PRF pursuant to which it issued and sold a \$20,000,000 aggregate principal amount of 12% senior secured note due four years from the closing date. Oscient also entered into a Common Stock and Warrant Purchase Agreement pursuant to which, in exchange for \$10,000,000, Oscient sold to PRF 11,111,111 shares (the Shares ) (not adjusted to reflect the 1-for-8 reverse stock split) of Common Stock, at a price of \$.90 per share and issued PRF a warrant (the Warrant ) (not adjusted to reflect the 1-for-8 reverse stock split) to purchase 2,304,147 shares (not adjusted to reflect the 1-for-8 reverse stock split) of Common Stock at an exercise price of \$0.8680. The Warrant is exercisable for seven years from the closing date.

The Shares and Warrant were offered and sold in the Private Placement to PRF, an accredited investor, without registration under the Securities Act, or state securities laws, in reliance on the exemptions provided by Section 4(2) of the Securities Act of 1933, as amended (the Securities Act ), and Regulation D promulgated thereunder and in reliance on similar exemptions under applicable state laws. Accordingly, the securities issued in the Private Placement were not registered under the Securities Act, and until so registered the securities may not be offered or sold in the United States absent registration or availability of an applicable exemption from registration.

**Table of Contents**

***Private Placement in April 2006***

On April 6, 2006, Oscient entered into Purchase Agreements with institutional and other accredited investors pursuant to which it sold an aggregate of 18,035,216 shares (the Shares ) of Oscient s common stock at a price of \$1.93 per share (the Private Placement ) and warrants (the Warrants ) to purchase 9,017,608 shares (not adjusted to reflect the 1-for-8 reverse stock split) of Common Stock (the Warrant Shares ) at an exercise price of \$2.22 per share. The Warrants were sold at a price of \$0.125 per share of Common Stock issuable pursuant to such Warrants. The closing of the Private Placement occurred on April 11, 2006. The Private Placement of the Shares and Warrants resulted in gross proceeds to Oscient of approximately \$35.9 million before deducting fees payable to placement agents and other transaction expenses payable by Oscient, which resulted in Oscient s receipt of approximately \$33.6 million in net proceeds.

Oscient agreed to pay aggregate placement agent fees of approximately \$2.1 million to the placement agents for the Private Placement. In addition, Oscient agreed to reimburse JMP Securities LLC and Thomas Weisel LLP for their reasonable out of pocket expenses incurred in connection with the Private Placement. As part of their compensation, JMP Securities LLC and Thomas Weisel LLP also received warrants to purchase an aggregate of 180,352 shares (not adjusted to reflect the 1-for-8 reverse stock split) of Common Stock at an exercise price of \$2.22 per share.

The Shares and Warrants were offered and sold in the Private Placement to certain institutional and other accredited investors without registration under the Securities Act, or state securities laws, in reliance on the exemptions provided by Section 4(2) of the Securities Act and Regulation D promulgated thereunder and in reliance on similar exemptions under applicable state laws. Accordingly, the securities issued in the Private Placement were not registered under the Securities Act, and until so registered the securities may not be offered or sold in the United States absent registration or availability of an applicable exemption from registration.

***Issuance of Convertible Notes in May 2004***

On May 10, 2004, May 25, 2004 and June 4, 2004, the Company sold \$125 million, \$24.75 million and \$3 million, respectively, of its 3 1/2% senior convertible notes due in April 2011 in a private placement under Section 4(2) of the Securities Act of 1933, as amended, to qualified institutional buyers as defined by Rule 144A of the Securities Act. These notes, \$152,750,000 in the aggregate principal amount, are convertible into the Company s common stock at the option of the holders at a conversion price of \$53.1361 per share, as adjusted pursuant to the reverse stock split which we effectuated in November 2006. The Company may not redeem the notes at its election before May 10, 2010. After this date, the Company can redeem all or a part of the notes for cash at a price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest.

A portion of the net proceeds from this note offering was used to purchase U.S. government securities as pledged collateral to secure the first six scheduled interest payments on the notes, which are classified as restricted cash on the December 31, 2006 and December 31, 2005 consolidated balance sheets. Following the issuance, the Company filed a shelf registration statement on Form S-3 relating to the resale of the notes and the common stock issuable upon conversion.

**Table of Contents**

**Item 16. Exhibits and Financial Statement Schedules.**

**(a) Exhibits:**

| <b>Exhibit</b> | <b>Description</b>  |
|----------------|---|
| 2.1            | Agreement and Plan of Merger and Reorganization dated November 17, 2003 (11)  |
| 2.2            | Asset Purchase Agreement by and among Reliant Pharmaceuticals, Inc., Guardian II Acquisition Corporation and Oscient Pharmaceuticals Corporation dated July 21, 2006 *(24)  |
| 3.1            | Articles of Organization of Oscient Pharmaceuticals Corporation (as amended through November 15, 2006) (26)   |
| 3.2            | By-Laws of Oscient Pharmaceuticals Corporation (as amended to date) (19)  |
| 3.3            | Certificate of Incorporation of Guardian II Acquisition Corporation (31)  |
| 3.4            | By-Laws of Guardian II Acquisition Corporation (31)   |
| 4.1            | Form of Purchase Warrant issued to Smithfield Fiduciary LLC and the Tail Wind Fund Ltd. (9)   |
| 4.2            | Form of Common Stock Purchase Warrant dated as of September 29, 2003 (10)   |
| 4.3            | Registration Rights Agreement dated September 29, 2003 (10)   |
| 4.4            | Registration Rights Agreement dated November 17, 2003, by and between Genome Therapeutics Corp. and certain creditors of GeneSoft Pharmaceuticals, Inc. (12)  |
| 4.5            | Form of Indenture dated as of May 10, 2004 (17)   |
| 4.6            | Pledge Agreement dated as of May 10, 2004 (17)  |
| 4.7            | Registration Rights Agreement dated May 10, 2004 (17)   |
| 4.8            | Form of Indenture dated as of May 10, 2004 (17)   |
| 4.9            | Pledge Agreement dated May 10, 2004 (17)  |
| 4.10           | Registration Rights Agreement dated May 10, 2004 (17)   |
| 4.11           | Form of Common Stock Purchase Warrant dated April 5, 2006 (20)  |
| 4.12           | Form of Common Stock Purchase Warrant dated August 18, 2006 (26)  |
| 4.13           | Registration Rights Agreement dated August 18, 2006 (26)  |
| 4.14           | Form of Indenture dated May 1, 2007 (28)  |
| 4.15           | Form of Indenture by and between Oscient Pharmaceuticals Corporation, and Guardian II Acquisition Corporation and U.S. National Bank Association dated November 25, 2008 (32)                                       |
| 4.16           | Form of Intercreditor Agreement between the Oscient Pharmaceuticals Corporation, Paul Royalty Fund Holdings II, U.S. National Bank Association and Guardian II Acquisition Corporation dated November 25, 2008 (30) |
| 4.17           | Form of Security Agreement by and between Guardian II Acquisition Corporation and U.S. National Bank Association dated November 25, 2008. (31)  |
| 4.18           | Security Agreement by and between Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II dated August 18, 2006. (31)   |
| 5.1            | Opinion of Ropes & Gray LLP   |
| 10.1           | Incentive Stock Option Plan and Form of Stock Option Certificate (1)  |

**Table of Contents**

| <b>Exhibit</b> | <b>Description</b>   |
|----------------|--|
| 10.2           | Genome Therapeutics Corp. (f/k/a Collaborative Research) Incentive Savings Plan (2)  |
| 10.3           | Amendment dated November 4, 1986 to the Genome Therapeutics Corp. (f/k/a Collaborative Research) Incentive Savings Plan dated March 1, 1985 (3)                      |
| 10.4           | 1991 Stock Option Plan and Form of Stock Option Certificate (4)  |
| 10.5           | Lease dated June 23, 2004 relating to certain property in Waltham, Massachusetts (26)  |
| 10.6           | 1993 Stock Option Plan and Form of Stock Option Certificate (5)  |
| 10.7           | 1997 Directors' Deferred Stock Plan (6)  |
| 10.8           | 1997 Stock Option Plan (6)   |
| 10.9           | Amended and Restated 2001 Incentive Plan (23)  |
| 10.10          | Stock Option Agreements with Steven M. Rauscher (7)  |
| 10.11          | Employment Letter with Steven M. Rauscher (8)  |
| 10.12          | 2007 Employment Inducement Award Plan (29)   |
| 10.13          | Amendment, Redemption and Exchange Agreement between the Company and The Tail Wind Fund, dated June 4, 2003 (9)  |
| 10.14          | Note Amendment and Exchange Agreement dated November 17, 2003, by and between Genome Therapeutics Corp. and certain creditors of GeneSoft Pharmaceuticals, Inc. (13) |
| 10.15          | Amendment to Employment Agreement dated as February 5, 2004 between Genome Therapeutics Corp. and Steven M. Rauscher (13)  |
| 10.16          | Employment Agreement with Philippe M. Maitre dated May 5, 2006 (22)  |
| 10.17          | License and Option Agreement dated October 22, 2002 between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*  |
| 10.18          | Amendment No. 1 to License and Option Agreement dated November 21, 2002 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*               |
| 10.19          | Amendment to No. 2 to License and Option Agreement dated December 6, 2002 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*             |
| 10.20          | Amendment No. 3 to License and Option Agreement dated October 16, 2004 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*                |
| 10.21          | Genome Therapeutics Corp. Employee Stock Purchase Plan as amended through April 13, 2004 (16)  |
| 10.22          | Genome Therapeutics Corp. 2001 Incentive Plan as amended through April 13, 2004 (16)   |
| 10.23          | Employment Letter with Dominick C. Colangelo dated January 3, 2005 (15)  |
| 10.24          | Amendment to Employment Agreement for Philippe Maitre dated April 18, 2008 (27)  |
| 10.25          | Amendment No. 4 to License and Option Agreement dated March 31, 2005 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (15)*                  |
| 10.26          | Form of Incentive Stock Option (18)  |
| 10.27          | Form of Nonstatutory Stock Option (18)   |
| 10.28          | Form of Restricted Stock Award (18)  |
| 10.29          | Amended and Restated Employee Stock Purchase Plan (as amended through June 8, 2006) (23)   |

**Table of Contents**

| <b>Exhibit</b> | <b>Description</b>   |
|----------------|--|
| 10.30          | Amendment No. 5 to License and Option Agreement dated February 3, 2006 by and between Oscient Pharmaceuticals Corporation and LG Life Sciences, Ltd. (21)  |
| 10.31          | Assignment and Termination Agreement dated February 3, 2006 between Vicuron Pharmaceuticals, Inc. and Oscient Pharmaceuticals Corporation (21)   |
| 10.32          | Sublicensing and Distribution Agreement dated February 6, 2006 by and between Pfizer S.A. de C.V. and Oscient Pharmaceuticals Corporation *(21)  |
| 10.33          | Form of Purchase Agreement dated April 5, 2006 (20)  |
| 10.34          | Amendment to Employment Agreement for Dominick C. Colangelo dated May 5, 2006 (22)   |
| 10.35          | Amendment to Employment Agreement for Steven M. Rauscher dated May 12, 2006 (22)   |
| 10.36          | Amended and Restated Development, Licensing and Supply Agreement dated July 31, 2006 by and between Ethypharm, S.A. and Reliant Pharmaceuticals, Inc. *(24)  |
| 10.37          | Common Stock and Warrant Purchase Agreement dated July 21, 2006 by and between Oscient Pharmaceuticals Corporation and Paul Royalty Fund Holdings II (25)  |
| 10.38          | Note Purchase Agreement dated July 21, 2006 by and between Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II *(25)   |
| 10.39          | Revenue Interests Assignment Agreement dated August 18, 2006 by and between Oscient Pharmaceuticals Corporation, Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II *(29)                                     |
| 10.40          | Amendment No. 7 to License and Option Agreement dated December 27, 2006 by and between Oscient Pharmaceuticals Corporation and LG Life Sciences, Ltd. *(26)  |
| 10.41          | License, Supply and Marketing Agreement dated December 28, 2006 by and between Oscient Pharmaceuticals Corporation and Menarini International Operation Luxembourg, S.A. *(26)   |
| 10.42          | Employment Agreement with Mark Glickman dated August 16, 2007 (29)   |
| 10.43          | Amendment to Employment Agreement with Mark Glickman dated August 22, 2007 (29)  |
| 10.44          | Amendment to Employment Agreement with Mark Glickman dated July 28, 2008 (29)  |
| 10.45          | First Amendment to the Revenue Interests Assignment Agreement dated November 5, 2008 by and among Oscient Pharmaceuticals Corporation, Paul Royalty Fund Holdings II and Guardian II Acquisition Corporation (30)                |
| 10.46          | First Amendment dated January 28, 2009 to the Note Amendment and Exchange Agreement dated November 17, 2003 by and between Oscient Pharmaceuticals Corporation and certain creditors of Oscient Pharmaceuticals Corporation (33) |
| 12.1           | Statement re: Computation of Ratio of Earnings to Fixed Charges  |
| 21.1           | Subsidiaries of the Registrant (26)  |
| 23.1           | Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm  |
| 23.2           | Consent of Ropes & Gray LLP (included in Exhibit 5.1)  |
| 24.1           | Powers of Attorney (included on signature pages)   |
| 25.1           | Form T-1 Statement of Eligibility under the Trust Indenture Act of 1939, as amended, of U.S. Bank National Association (31)  |

To be filed by amendment

\* Confidential treatment has been requested or granted with respect to portions of this Exhibit

**Table of Contents**

- (1) Filed as an exhibit to the Company's Registration Statement on Form S-1 (No. 2-75230) dated December 8, 1981 and incorporated herein by reference.
- (2) Filed as an exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1985 and incorporated herein by reference.
- (3) Filed as exhibits to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1986 and incorporated herein by reference.
- (4) Filed as an exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1992 and incorporated herein by reference.
- (5) Filed as exhibits to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1994 and incorporated herein by reference.
- (6) Filed as exhibits to the Company's Registration Statement on Forms S-8 (333-49069) dated April 1, 1998 and incorporated herein by reference.
- (7) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-58274) on April 4, 2001 and incorporated herein by reference.
- (8) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended September 29, 2001 and incorporated herein by reference.
- (9) Filed as an exhibit to the Company's Current Report on Form 8-K on June 5, 2003 and incorporated herein by reference.
- (10) Filed as an exhibit to the Company's Current Report on Form 8-K on October 1, 2003 and incorporated herein by reference.
- (11) Filed as an exhibit to the Company's Current Report on Form 8-K on November 18, 2003 and incorporated herein by reference.
- (12) Filed as an exhibit to the Company's Registration Statement on Form S-4 (No. 333-111171) on September 15, 2003 and incorporated herein by reference.
- (13) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year-ended December 31, 2005 and incorporated herein by reference.
- (14) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

- (15) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-116707) on June 21, 2004 and incorporated herein by reference.
- (16) Filed as an exhibit to the Company's Registration Statement on Form S-3 (333-118026) on August 9, 2004 and incorporated herein by reference.
- (17) Filed as an exhibit to the Company's Current Report on Form 8-K on December 27, 2005 and incorporated herein by reference.
- (18) Filed as an exhibit to the Company's Registration Statement on Form S-3 (333-137596) on September 26, 2006 and incorporated herein by reference.
- (19) Filed as an exhibit to the Company's Current Report on Form 8-K on April 12, 2006 and incorporated herein by reference.
- (20) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006 and incorporated herein by reference.
- (21) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 and incorporated herein by reference.
- (22) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-138309) on October 30, 2006 and incorporated herein by reference.
- (23) Filed as an exhibit to the Company's Current Report on Form 8-K on November 1, 2006 and incorporated herein by reference.

**Table of Contents**

- (24) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 and incorporated herein by reference.
- (25) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 2006 and incorporated herein by reference.
- (26) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 and incorporated herein by reference.
- (27) Filed as an exhibit to the Company's Current Report on Form 8-K on May 4, 2007 and incorporated herein by reference.
- (28) Filed as an exhibit to the Company's Registration Statement on Form S-8 on October 1, 2007 and incorporated herein by reference.
- (29) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated September 10, 2008 and incorporated herein by reference.
- (30) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 7, 2008 and incorporated herein by reference.
- (31) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 17, 2008 and incorporated herein by reference.
- (32) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 21, 2008 and incorporated herein by reference.
- (33) Filed as an exhibit to the Company's Current Report on Form 8-K on February 3, 2008 and incorporated herein by reference.

**Item 17. Undertakings.**

The undersigned Registrant hereby undertakes:

- (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:
  - (i) to include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;
  - (ii) to reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement.



## Edgar Filing: Guardian II Acquisition CORP - Form S-1

(iii) to include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement.

(2) That, for purposes of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(4) That, for purposes of determining liability under the Securities Act of 1933 to any purchaser, each prospectus filed pursuant to Rule 424(b) as part of a registration statement relating to an offering, other than registration statements relying on Rule 430B or other than prospectuses filed in reliance on Rule 430A, shall be

**Table of Contents**

deemed to be part of and included in the registration statement as of the date it is first used after effectiveness. *Provided, however,* that no statement made in a registration or prospectus that is part of the registration statement or made in a document incorporated or deemed incorporated by reference into the registration statement or prospectus that is part of the registration statement will, as to a purchaser with a time of contract of sale prior to such first use, supersede or modify any statement that was made in the registration statement or prospectus that was part of the registration statement or made in any such document immediately prior to such date of first use.

Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the Registrant pursuant to the provisions described under Item 14 Indemnification of Directors and Officers above, or otherwise, the Registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Waltham, The Commonwealth of Massachusetts, on February 13, 2009.

**OSCIENT PHARMACEUTICALS CORPORATION**

*/s/ STEVEN M RAUSCHER*  
**Name: Steven M. Rauscher**  
**Title: Director, President and Chief Executive Officer**

**Table of Contents****POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Steven M. Rauscher and Philippe M. Maitre, and each of them individually, as his or her true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all (1) amendments (including post-effective amendments) and additions to this registration statement and (2) registration statements, and any and all amendments thereto (including post-effective amendments), relating to the transactions contemplated by this registration statement filed pursuant to 462(b) under the Securities Act of 1933, as amended, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, and hereby grants to such attorneys-in-fact and agents, and each of them individually, full power and authority to do and perform each and every act and thing requisite or necessary to be done, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or each of their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

| Signature                  | Title  | Date              |
|----------------------------|--|-------------------|
|                            |  | February 13, 2009 |
| /s/ Steven M. Rauscher     | Director, President and Chief Executive Officer<br>(Principal Executive Officer)                     |                   |
| <b>Steven M. Rauscher</b>  |  |                   |
|                            |  | February 13, 2009 |
| /s/ Philippe M. Maitre     | Executive Vice President and Chief Financial Officer<br>(Principal Financial and Accounting Officer) |                   |
| <b>Philippe M. Maitre</b>  |  |                   |
| /s/ David K. Stone         | Director and Chairman of the Board   | February 13, 2009 |
| <b>David K. Stone</b>      |  |                   |
| /s/ Gregory B. Brown       | Director   | February 13, 2009 |
| <b>Gregory B. Brown</b>    |  |                   |
| /s/ Robert J. Hennessey    | Director   | February 13, 2009 |
| <b>Robert J. Hennessey</b> |  |                   |
| /s/ John R. Leone          | Director   | February 13, 2009 |
| <b>John R. Leone</b>       |  |                   |
| /s/ William R. Mattson     | Director   | February 13, 2009 |
| <b>William R. Mattson</b>  |  |                   |
| /s/ William S. Reardon     | Director   | February 13, 2009 |
| <b>William S. Reardon</b>  |  |                   |

Edgar Filing: Guardian II Acquisition CORP - Form S-1

/s/ Norbert G. Riedel

February 13, 2009

Director

**Norbert G. Riedel**

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Waltham, The Commonwealth of Massachusetts, on February 13, 2009.

**GUARDIAN II ACQUISITION CORPORATION**

**Name:** /s/ Steven M. Rauscher  
**Title:** Steven M. Rauscher  
 President

**POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Steven M. Rauscher and Philippe M. Maitre, and each of them individually, as his or her true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all (1) amendments (including post-effective amendments) and additions to this registration statement and (2) registration statements, and any and all amendments thereto (including post-effective amendments), relating to the transactions contemplated by this registration statement filed pursuant to 462(b) under the Securities Act of 1933, as amended, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, and hereby grants to such attorneys-in-fact and agents, and each of them individually, full power and authority to do and perform each and every act and thing requisite or necessary to be done, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or each of their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

| Signature   | Title  | Date              |
|---|--|-------------------|
| /s/ Steven M. Rauscher<br><br><b>Steven M. Rauscher</b> | President and Director<br>(Principal Executive Officer)                | February 13, 2009 |
| /s/ Philippe M. Maitre<br><br><b>Philippe M. Maitre</b> | Treasurer and Director<br>(Principal Financial and Accounting Officer) | February 13, 2009 |

**Table of Contents**

| <b>Exhibit</b> | <b>Description</b>  |
|----------------|---|
| 2.1            | Agreement and Plan of Merger and Reorganization dated November 17, 2003 (11)  |
| 2.2            | Asset Purchase Agreement by and among Reliant Pharmaceuticals, Inc., Guardian II Acquisition Corporation and Oscient Pharmaceuticals Corporation dated July 21, 2006 *(24)  |
| 3.1            | Articles of Organization of Oscient Pharmaceuticals Corporation (as amended through November 15, 2006) (26)   |
| 3.2            | By-Laws of Oscient Pharmaceuticals Corporation (as amended to date) (19)  |
| 3.3            | Certificate of Incorporation of Guardian II Acquisition Corporation (31)  |
| 3.4            | By-Laws of Guardian II Acquisition Corporation (31)   |
| 4.1            | Form of Purchase Warrant issued to Smithfield Fiduciary LLC and the Tail Wind Fund Ltd. (9)   |
| 4.2            | Form of Common Stock Purchase Warrant dated as of September 29, 2003 (10)   |
| 4.3            | Registration Rights Agreement dated September 29, 2003 (10)   |
| 4.4            | Registration Rights Agreement dated November 17, 2003, by and between Genome Therapeutics Corp. and certain creditors of GeneSoft Pharmaceuticals, Inc. (12)  |
| 4.5            | Form of Indenture dated as of May 10, 2004 (17)   |
| 4.6            | Pledge Agreement dated as of May 10, 2004 (17)  |
| 4.7            | Registration Rights Agreement dated May 10, 2004 (17)   |
| 4.8            | Form of Indenture dated as of May 10, 2004 (17)   |
| 4.9            | Pledge Agreement dated May 10, 2004 (17)  |
| 4.10           | Registration Rights Agreement dated May 10, 2004 (17)   |
| 4.11           | Form of Common Stock Purchase Warrant dated April 5, 2006 (20)  |
| 4.12           | Form of Common Stock Purchase Warrant dated August 18, 2006 (26)  |
| 4.13           | Registration Rights Agreement dated August 18, 2006 (26)  |
| 4.14           | Form of Indenture dated May 1, 2007 (28)  |
| 4.15           | Form of Indenture by and between Oscient Pharmaceuticals Corporation, and Guardian II Acquisition Corporation and U.S. National Bank Association dated November 25, 2008 (32)                                       |
| 4.16           | Form of Intercreditor Agreement between the Oscient Pharmaceuticals Corporation, Paul Royalty Fund Holdings II, U.S. National Bank Association and Guardian II Acquisition Corporation dated November 25, 2008 (30) |
| 4.17           | Form of Security Agreement by and between Guardian II Acquisition Corporation and U.S. National Bank Association dated November 25, 2008. (31)  |
| 4.18           | Security Agreement by and between Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II dated August 18, 2006. (31)   |
| 5.1            | Opinion of Ropes & Gray LLP   |
| 10.1           | Incentive Stock Option Plan and Form of Stock Option Certificate (1)  |
| 10.2           | Genome Therapeutics Corp. (f/k/a Collaborative Research) Incentive Savings Plan (2)   |
| 10.3           | Amendment dated November 4, 1986 to the Genome Therapeutics Corp. (f/k/a Collaborative Research) Incentive Savings Plan dated March 1, 1985 (3)   |
| 10.4           | 1991 Stock Option Plan and Form of Stock Option Certificate (4)   |
| 10.5           | Lease dated June 23, 2004 relating to certain property in Waltham, Massachusetts (26)   |

**Table of Contents**

| <b>Exhibit</b> | <b>Description</b>   |
|----------------|--|
| 10.6           | 1993 Stock Option Plan and Form of Stock Option Certificate (5)  |
| 10.7           | 1997 Directors' Deferred Stock Plan (6)  |
| 10.8           | 1997 Stock Option Plan (6)   |
| 10.9           | Amended and Restated 2001 Incentive Plan (23)  |
| 10.10          | Stock Option Agreements with Steven M. Rauscher (7)  |
| 10.11          | Employment Letter with Steven M. Rauscher (8)  |
| 10.12          | 2007 Employment Inducement Award Plan (29)   |
| 10.13          | Amendment, Redemption and Exchange Agreement between the Company and The Tail Wind Fund, dated June 4, 2003 (9)  |
| 10.14          | Note Amendment and Exchange Agreement dated November 17, 2003, by and between Genome Therapeutics Corp. and certain creditors of GeneSoft Pharmaceuticals, Inc. (13) |
| 10.15          | Amendment to Employment Agreement dated as February 5, 2004 between Genome Therapeutics Corp. and Steven M. Rauscher (13)  |
| 10.16          | Employment Agreement with Philippe M. Maitre dated May 5, 2006 (22)  |
| 10.17          | License and Option Agreement dated October 22, 2002 between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*  |
| 10.18          | Amendment No. 1 to License and Option Agreement dated November 21, 2002 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*               |
| 10.19          | Amendment to No. 2 to License and Option Agreement dated December 6, 2002 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*             |
| 10.20          | Amendment No. 3 to License and Option Agreement dated October 16, 2004 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (13)*                |
| 10.21          | Genome Therapeutics Corp. Employee Stock Purchase Plan as amended through April 13, 2004 (16)  |
| 10.22          | Genome Therapeutics Corp. 2001 Incentive Plan as amended through April 13, 2004 (16)   |
| 10.23          | Employment Letter with Dominick C. Colangelo dated January 3, 2005 (15)  |
| 10.24          | Amendment to Employment Agreement for Philippe Maitre dated April 18, 2008 (27)  |
| 10.25          | Amendment No. 4 to License and Option Agreement dated March 31, 2005 by and between Genesoft Pharmaceuticals, Inc. and LG Life Sciences, Ltd. (15)*                  |
| 10.26          | Form of Incentive Stock Option (18)  |
| 10.27          | Form of Nonstatutory Stock Option (18)   |
| 10.28          | Form of Restricted Stock Award (18)  |
| 10.29          | Amended and Restated Employee Stock Purchase Plan (as amended through June 8, 2006) (23)   |
| 10.30          | Amendment No. 5 to License and Option Agreement dated February 3, 2006 by and between Oscient Pharmaceuticals Corporation and LG Life Sciences, Ltd. (21)            |
| 10.31          | Assignment and Termination Agreement dated February 3, 2006 between Vicuron Pharmaceuticals, Inc. and Oscient Pharmaceuticals Corporation (21)                       |
| 10.32          | Sublicensing and Distribution Agreement dated February 6, 2006 by and between Pfizer S.A. de C.V. and Oscient Pharmaceuticals Corporation *(21)                      |
| 10.33          | Form of Purchase Agreement dated April 5, 2006 (20)  |
| 10.34          | Amendment to Employment Agreement for Dominick C. Colangelo dated May 5, 2006 (22)   |



**Table of Contents**

| <b>Exhibit</b> | <b>Description</b>   |
|----------------|--|
| 10.35          | Amendment to Employment Agreement for Steven M. Rauscher dated May 12, 2006 (22)   |
| 10.36          | Amended and Restated Development, Licensing and Supply Agreement dated July 31, 2006 by and between Ethypharm, S.A. and Reliant Pharmaceuticals, Inc. *(24)  |
| 10.37          | Common Stock and Warrant Purchase Agreement dated July 21, 2006 by and between Oscient Pharmaceuticals Corporation and Paul Royalty Fund Holdings II (25)  |
| 10.38          | Note Purchase Agreement dated July 21, 2006 by and between Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II *(25)   |
| 10.39          | Revenue Interests Assignment Agreement dated August 18, 2006 by and between Oscient Pharmaceuticals Corporation, Guardian II Acquisition Corporation and Paul Royalty Fund Holdings II *(29)                                     |
| 10.40          | Amendment No. 7 to License and Option Agreement dated December 27, 2006 by and between Oscient Pharmaceuticals Corporation and LG Life Sciences, Ltd. *(26)  |
| 10.41          | License, Supply and Marketing Agreement dated December 28, 2006 by and between Oscient Pharmaceuticals Corporation and Menarini International Operation Luxembourg, S.A. *(26)   |
| 10.42          | Employment Agreement with Mark Glickman dated August 16, 2007 (29)   |
| 10.43          | Amendment to Employment Agreement with Mark Glickman dated August 22, 2007 (29)  |
| 10.44          | Amendment to Employment Agreement with Mark Glickman dated July 28, 2008 (29)  |
| 10.45          | First Amendment to the Revenue Interests Assignment Agreement dated November 5, 2008 by and among Oscient Pharmaceuticals Corporation, Paul Royalty Fund Holdings II and Guardian II Acquisition Corporation (30)                |
| 10.46          | First Amendment dated January 28, 2009 to the Note Amendment and Exchange Agreement dated November 17, 2003 by and between Oscient Pharmaceuticals Corporation and certain creditors of Oscient Pharmaceuticals Corporation (33) |
| 12.1           | Statement re: Computation of Ratio of Earnings to Fixed Charges  |
| 21.1           | Subsidiaries of the Registrant (26)  |
| 23.1           | Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm  |
| 23.2           | Consent of Ropes & Gray LLP (included in Exhibit 5.1)  |
| 24.1           | Powers of Attorney (included on signature pages)   |
| 25.1           | Form T-1 Statement of Eligibility under the Trust Indenture Act of 1939, as amended, of U.S. Bank National Association (31)  |

To be filed by amendment

\* Confidential treatment has been requested or granted with respect to portions of this Exhibit

- (1) Filed as an exhibit to the Company's Registration Statement on Form S-1 (No. 2-75230) dated December 8, 1981 and incorporated herein by reference.
- (2) Filed as an exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1985 and incorporated herein by reference.
- (3) Filed as exhibits to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1986 and incorporated herein by reference.

Edgar Filing: Guardian II Acquisition CORP - Form S-1

- (4) Filed as an exhibit to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1992 and incorporated herein by reference.
  
- (5) Filed as exhibits to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1994 and incorporated herein by reference.

**Table of Contents**

- (6) Filed as exhibits to the Company's Registration Statement on Forms S-8 (333-49069) dated April 1, 1998 and incorporated herein by reference.
- (7) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-58274) on April 4, 2001 and incorporated herein by reference.
- (8) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended September 29, 2001 and incorporated herein by reference.
- (9) Filed as an exhibit to the Company's Current Report on Form 8-K on June 5, 2003 and incorporated herein by reference.
- (10) Filed as an exhibit to the Company's Current Report on Form 8-K on October 1, 2003 and incorporated herein by reference.
- (11) Filed as an exhibit to the Company's Current Report on Form 8-K on November 18, 2003 and incorporated herein by reference.
- (12) Filed as an exhibit to the Company's Registration Statement on Form S-4 (No. 333-111171) on September 15, 2003 and incorporated herein by reference.
- (13) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year-ended December 31, 2005 and incorporated herein by reference.
- (14) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.
- (15) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-116707) on June 21, 2004 and incorporated herein by reference.
- (16) Filed as an exhibit to the Company's Registration Statement on Form S-3 (333-118026) on August 9, 2004 and incorporated herein by reference.
- (17) Filed as an exhibit to the Company's Current Report on Form 8-K on December 27, 2005 and incorporated herein by reference.
- (18) Filed as an exhibit to the Company's Registration Statement on Form S-3 (333-137596) on September 26, 2006 and incorporated herein by reference.
- (19) Filed as an exhibit to the Company's Current Report on Form 8-K on April 12, 2006 and incorporated herein by reference.
- (20) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006 and incorporated herein by reference.

## Edgar Filing: Guardian II Acquisition CORP - Form S-1

- (21) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006 and incorporated herein by reference.
- (22) Filed as an exhibit to the Company's Registration Statement on Form S-8 (333-138309) on October 30, 2006 and incorporated herein by reference.
- (23) Filed as an exhibit to the Company's Current Report on Form 8-K on November 1, 2006 and incorporated herein by reference.
- (24) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2006 and incorporated herein by reference.
- (25) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 2006 and incorporated herein by reference.
- (26) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 and incorporated herein by reference.
- (27) Filed as an exhibit to the Company's Current Report on Form 8-K on May 4, 2007 and incorporated herein by reference.
- (28) Filed as an exhibit to the Company's Registration Statement on Form S-8 on October 1, 2007 and incorporated herein by reference.
- (29) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated September 10, 2008 and incorporated herein by reference.

**Table of Contents**

- (30) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 7, 2008 and incorporated herein by reference.
  
- (31) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 17, 2008 and incorporated herein by reference.
  
- (32) Filed as exhibits to the Company's Registration Statement on Forms S-4 (333-153394) dated November 21, 2008 and incorporated herein by reference.
  
- (33) Filed as an exhibit to the Company's Current Report on Form 8-K on February 3, 2008 and incorporated herein by reference.