

DCT Industrial Trust Inc.  
Form 10-Q  
November 07, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2008

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33201

**DCT INDUSTRIAL TRUST INC.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of

**82-0538520**  
(I.R.S. Employer

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incorporation or organization)

Identification No.)

518 Seventeenth Street, Suite 800

Denver, Colorado  
(Address of principal executive offices)

(303) 597-2400

80202  
(Zip Code)

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller

Smaller reporting company

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2008, 173,796,702 shares of common stock of DCT Industrial Trust Inc., par value \$0.01 per share, were outstanding.

**Table of Contents**

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**

**Index to Form 10-Q**

|   | <b>Page</b> |
|---|-------------|
| <b>PART I. FINANCIAL INFORMATION</b>  |             |
| Item 1. Consolidated Financial Statements:  |             |
| <u>Consolidated Balance Sheets as of September 30, 2008 (unaudited) and December 31, 2007</u>   | 1           |
| <u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2008 and 2007 (unaudited)</u>                      | 2           |
| <u>Consolidated Statement of Stockholders' Equity and Other Comprehensive Income for the Nine Months Ended September 30, 2008 (unaudited)</u> | 3           |
| <u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2008 and 2007 (unaudited)</u>                                | 4           |
| <u>Notes to Consolidated Financial Statements (unaudited)</u>   | 5           |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>  | 25          |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>   | 47          |
| Item 4. <u>Controls and Procedures</u>  | 48          |
| <b>PART II. OTHER INFORMATION</b>   |             |
| Item 1. <u>Legal Proceedings</u>  | 48          |
| Item 1A. <u>Risk Factors</u>  | 48          |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 50          |
| Item 3. <u>Defaults upon Senior Securities</u>  | 50          |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u>  | 50          |
| Item 5. <u>Other Information</u>  | 50          |
| Item 6. <u>Exhibits</u>   | 50          |
| <u>SIGNATURES</u>   | 51          |

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Balance Sheets**

(in thousands, except share and per share information)

|   | September 30,<br>2008<br>(unaudited) | December 31,<br>2007 |
|---|--------------------------------------|----------------------|
| <b>ASSETS</b>   |                                      |                      |
| Land  | \$ 504,356                           | \$ 519,584           |
| Buildings and improvements  | 2,105,347                            | 2,139,961            |
| Intangible lease assets   | 180,468                              | 188,079              |
| Construction in progress  | 78,794                               | 35,282               |
| <b>Total Investment in Properties</b>   | 2,868,965                            | 2,882,906            |
| Less accumulated depreciation and amortization  | (382,732)                            | (310,691)            |
| <b>Net Investment in Properties</b>   | 2,486,233                            | 2,572,215            |
| Investments in and advances to unconsolidated joint ventures  | 126,282                              | 102,750              |
| <b>Net Investment in Real Estate</b>  | 2,612,515                            | 2,674,965            |
| Cash and cash equivalents   | 29,900                               | 30,481               |
| Notes receivable  | 20,452                               | 27,398               |
| Deferred loan costs, net  | 5,632                                | 4,828                |
| Deferred loan costs financing obligations, net  |                                      | 1,345                |
| Straight-line rent and other receivables, net   | 27,563                               | 26,879               |
| Other assets, net   | 26,112                               | 13,096               |
| <b>Total Assets</b>   | \$ 2,722,174                         | \$ 2,778,992         |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |                                      |                      |
| Liabilities:  |                                      |                      |
| Accounts payable and accrued expenses   | \$ 43,399                            | \$ 31,267            |
| Distributions payable   | 33,244                               | 32,994               |
| Tenant prepaids and security deposits   | 13,625                               | 13,896               |
| Other liabilities   | 8,328                                | 8,117                |
| Intangible lease liability, net   | 7,709                                | 9,022                |
| Line of credit  | 163,000                              | 82,000               |
| Senior unsecured notes  | 425,000                              | 425,000              |
| Mortgage notes  | 576,793                              | 649,568              |
| Financing obligations   |                                      | 14,674               |
| <b>Total Liabilities</b>  | 1,271,098                            | 1,266,538            |
| Minority interests  | 303,214                              | 349,782              |
| Stockholders equity:  |                                      |                      |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding   |                                      |                      |
| Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding  |                                      |                      |
| Common stock, \$0.01 par value, 350,000,000 shares authorized, 173,306,876 and 168,379,863 shares issued and outstanding as of September 30, 2008 and December 31, 2007, respectively | 1,733                                | 1,684                |
| Additional paid-in capital  | 1,640,462                            | 1,593,165            |
| Distributions in excess of earnings   | (486,381)                            | (426,210)            |
| Accumulated other comprehensive loss  | (7,952)                              | (5,967)              |

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|  |                     |                     |
|--|---------------------|---------------------|
| <b>Total Stockholders Equity</b>                 | 1,147,862           | 1,162,672           |
| <b>Total Liabilities and Stockholders Equity</b> | <b>\$ 2,722,174</b> | <b>\$ 2,778,992</b> |

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Operations**

(unaudited, in thousands, except per share information)

|   | <b>Three Months Ended<br/>September 30,</b> |                  | <b>Nine Months Ended<br/>September 30,</b> |                  |
|---|---|------------------|--|------------------|
|   | <b>2008</b>                                 | <b>2007</b>      | <b>2008</b>                                | <b>2007</b>      |
| <b>REVENUES:</b>  |   |                  |  |                  |
| Rental revenues   | \$ 61,736                                   | \$ 60,748        | \$ 186,117                                 | \$ 183,206       |
| Institutional capital management and other fees                           | 763   | 417              | 2,237                                      | 1,735            |
| <b>Total Revenues</b>   | <b>62,499</b>                               | <b>61,165</b>    | <b>188,354</b>                             | <b>184,941</b>   |
| <b>OPERATING EXPENSES:</b>  |   |                  |  |                  |
| Rental expenses   | 7,612                                       | 6,733            | 23,290                                     | 21,366           |
| Real estate taxes   | 8,286                                       | 7,882            | 25,017                                     | 23,860           |
| Real estate related depreciation and amortization                         | 26,569                                      | 28,479           | 83,180                                     | 83,292           |
| General and administrative  | 4,879                                       | 5,102            | 15,844                                     | 14,835           |
| <b>Total Operating Expenses</b>   | <b>47,346</b>                               | <b>48,196</b>    | <b>147,331</b>                             | <b>143,353</b>   |
| <b>Operating Income</b>   | <b>15,153</b>                               | <b>12,969</b>    | <b>41,023</b>                              | <b>41,588</b>    |
| <b>OTHER INCOME AND EXPENSE:</b>  |   |                  |  |                  |
| Equity in income of unconsolidated joint ventures, net                    | 457   | 56               | 1,183                                      | 99               |
| Interest expense  | (13,339)                                    | (14,533)         | (38,905)                                   | (46,236)         |
| Interest income and other   | 258   | 839              | 1,259                                      | 3,978            |
| Income taxes  | (3)   | (283)            | (896)                                      | (1,243)          |
| <b>Income (Loss) Before Minority Interests</b>                            | <b>2,526</b>                                | <b>(952)</b>     | <b>3,664</b>                               | <b>(1,814)</b>   |
| Minority interests  | (401)                                       | 186              | (511)                                      | 456              |
| <b>Income (Loss) From Continuing Operations</b>                           | <b>2,125</b>                                | <b>(766)</b>     | <b>3,153</b>                               | <b>(1,358)</b>   |
| Income from discontinued operations                                       | 4,017                                       | 306              | 18,539                                     | 9,604            |
| <b>Income (Loss) Before Gain On Dispositions Of Real Estate Interests</b> | <b>6,142</b>                                | <b>(460)</b>     | <b>21,692</b>                              | <b>8,246</b>     |
| Gain on dispositions of real estate interests, net of minority interest   | 98  | 11,709           | 428  | 26,195           |
| <b>NET INCOME</b>   | <b>\$ 6,240</b>                             | <b>\$ 11,249</b> | <b>\$ 22,120</b>                           | <b>\$ 34,441</b> |
| <b>INCOME PER COMMON SHARE BASIC:</b>                                     |   |                  |  |                  |
| Income (Loss) From Continuing Operations                                  | \$ 0.01                                     | \$ (0.00)        | \$ 0.02                                    | \$ (0.01)        |
| Income from discontinued operations                                       | 0.03  | 0.00             | 0.11                                       | 0.06             |
| Gain on dispositions of real estate interests, net of minority interest   | 0.00  | 0.07             | 0.00                                       | 0.15             |
| Net Income  | \$ 0.04                                     | \$ 0.07          | \$ 0.13                                    | \$ 0.20          |
| <b>INCOME PER COMMON SHARE DILUTED:</b>                                   |   |                  |  |                  |
| Income (Loss) From Continuing Operations                                  | \$ 0.01                                     | \$ (0.00)        | \$ 0.02                                    | \$ (0.01)        |
| Income from discontinued operations                                       | 0.03  | 0.00             | 0.11                                       | 0.06             |
| Gain on dispositions of real estate interests, net of minority interest   | 0.00  | 0.07             | 0.00                                       | 0.15             |

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|  |         |         |         |         |
|--|---------|---------|---------|---------|
| Net Income   | \$ 0.04 | \$ 0.07 | \$ 0.13 | \$ 0.20 |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b> |         |         |         |         |
| Basic  | 172,684 | 168,355 | 170,840 | 168,355 |
| Diluted  | 207,595 | 201,956 | 207,487 | 199,135 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statement of Stockholders' Equity****And Other Comprehensive Income****For the Nine Months Ended September 30, 2008****(unaudited, in thousands)**

|  | Common Stock |          | Additional   | Distributions | Accumulated   | Total         |
|--|--------------|----------|--------------|---------------|---------------|---------------|
|  | Shares       | Amount   | Paid-in      | in Excess of  | Other         | Stockholders  |
|  |              |          | Capital      | Earnings      | Comprehensive | Equity        |
|  |              |          |              |               | Loss          |               |
| <b>Balance at December 31, 2007</b>                  | 168,380      | \$ 1,684 | \$ 1,593,165 | \$ (426,210)  | \$ (5,967)    | \$ 1,162,672  |
| Comprehensive income:                                |              |          |              |               |               |               |
| Net income   |              |          |              | 22,120        |               | 22,120        |
| Net unrealized loss on cash flow hedging derivatives |              |          |              |               | (2,532)       | (2,532)       |
| Realized loss related to hedging activities          |              |          |              |               | (38)          | (38)          |
| Amortization of cash flow hedging derivatives        |              |          |              |               | 585           | 585           |
| <b>Total comprehensive income</b>                    |              |          |              |               |               | <b>20,135</b> |
| Issuance of common stock, net of offering costs      | 4,927        | 49       | 45,779       |               |               | 45,828        |
| Amortization of stock-based compensation             |              |          | 878          |               |               | 878           |
| Discount related to redemptions                      |              |          |              |               |               |               |
| of OP Units  |              |          | 640          |               |               | 640           |
| Distributions on common stock                        |              |          |              | (82,291)      |               | (82,291)      |
| <b>Balance at September 30, 2008</b>                 | 173,307      | \$ 1,733 | \$ 1,640,462 | \$ (486,381)  | \$ (7,952)    | \$ 1,147,862  |

The accompanying notes are an integral part of these Consolidated Financial Statements.



**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(unaudited, in thousands)**

|   | <b>Nine Months Ended<br/>September 30,</b> |               |
|---|--|---------------|
|   | <b>2008</b>                                | <b>2007</b>   |
| <b>OPERATING ACTIVITIES:</b>  |  |               |
| Net income  | \$ 22,120                                  | \$ 34,441     |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |               |
| Minority interests  | 4,507                                      | 6,068         |
| Real estate related depreciation and amortization                                 | 85,074                                     | 86,933        |
| Gain on dispositions of real estate interests                                     | (21,775)                                   | (27,828)      |
| Gain on dispositions of non-depreciated real estate                               | (271)                                      | (12,737)      |
| (Gain) Loss on hedging activities   | 157  | (1,458)       |
| Impairment losses on real estate assets sold                                      | 1,180                                      |               |
| Equity in income of unconsolidated joint ventures, net, and other                 | (491)                                      | (2,493)       |
| Distributions of earnings from unconsolidated joint ventures                      | 2,751                                      | 904           |
| Changes in operating assets and liabilities:                                      |  |               |
| Other receivables and other assets  | (825)                                      | (2,372)       |
| Accounts payable, accrued expenses and other liabilities                          | 13,943                                     | 5,670         |
| <b>Net cash provided by operating activities</b>                                  | <b>106,370</b>                             | <b>87,128</b> |
| <b>INVESTING ACTIVITIES:</b>  |  |               |
| Real estate acquisitions  | (28,030)                                   | (157,239)     |
| Capital expenditures and development activities                                   | (76,279)                                   | (36,511)      |
| (Increase) decrease in deferred acquisition costs and deposits                    | (3,844)                                    | 8,188         |
| Proceeds from dispositions of real estate investments, net                        | 122,654                                    | 333,596       |
| Investment in and contributions to unconsolidated joint ventures                  | (28,427)                                   | (75,999)      |
| Distributions from unconsolidated joint ventures                                  | 4,364                                      | 39,552        |
| Originations of notes receivable  | (500)                                      | (16,042)      |
| Proceeds from repayments of notes receivable                                      | 7,446                                      |               |
| (Increase) decrease in restricted cash  | (7,442)                                    | 139           |
| Other investing activities  | 1,707                                      | (454)         |
| <b>Net cash provided by (used in) investing activities</b>                        | <b>(8,351)</b>                             | <b>95,230</b> |
| <b>FINANCING ACTIVITIES:</b>  |  |               |
| Net proceeds from (payments on) lines of credit                                   | 81,000                                     | (34,278)      |
| Proceeds from issuances of unsecured debt   | 100,000                                    |               |
| Principal payments on mortgage notes  | (71,478)                                   | (10,424)      |
| Principal payments on unsecured debt  | (100,000)                                  |               |
| Principal payments on financing obligations                                       | (5)  | (5,971)       |
| Increase in deferred loan costs   | (1,971)                                    | (137)         |
| Offering costs for issuance of common stock and OP Units                          | (127)                                      | (2,901)       |
| Redemption of OP Units  | (1,487)                                    | (2,840)       |
| Proceeds (payments) related to settlement of cash flow hedging derivatives        | (4,584)                                    | 1,544         |
| Distributions to common stockholders  | (82,041)                                   | (80,845)      |
| Distributions to minority interests   | (18,041)                                   | (13,880)      |
| Contributions from minority interests   | 134  | 201           |

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|  |           |            |
|--|-----------|------------|
| <b>Net cash used in financing activities</b>   | (98,600)  | (149,531)  |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>  | (581)     | 32,827     |
| <b>CASH AND CASH EQUIVALENTS, beginning of period</b>  | 30,481    | 23,310     |
| <b>CASH AND CASH EQUIVALENTS, end of period</b>  | \$ 29,900 | \$ 56,137  |
| <b>Supplemental Disclosures of Cash Flow Information</b>   |           |            |
| Cash paid for interest, net of capitalized interest  | \$ 39,975 | \$ 53,236  |
| Debt assumed in connection with purchase of TIC Interests (see Note 5)   | \$        | \$ 14,886  |
| Redemption of OP Units settled in shares of common stock   | \$ 46,521 |            |
| Reduction of financing obligation and issuance of OP Units in connection with purchase of TIC Interests (see Note 5) | \$ 14,669 | \$ 113,497 |
| Assumption of secured debt in connection with real estate acquired   | \$        | \$ 8,821   |

The accompanying notes are an integral part of these Consolidated Financial Statements.

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**Table of Contents**

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**(Unaudited)**

**Note 1 Organization and Summary of Significant Accounting Policies**

***Organization***

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust ( REIT ) for United States ( U.S. ) federal income tax purposes commencing with our taxable year ended December 31, 2003. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (our operating partnership ), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. As used herein, DCT Industrial Trust, DCT, the Company, we, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires.

As of September 30, 2008, we owned, managed or had under development 449 industrial real estate buildings comprised of approximately 75.8 million square feet. Our portfolio of consolidated operating properties included 372 industrial real estate buildings, which consisted of 217 bulk distribution properties, 113 light industrial properties and 42 service center properties comprised of approximately 51.9 million square feet. Our portfolio of 372 consolidated operating properties was 91.9% occupied as of September 30, 2008. As of September 30, 2008, we also consolidated 13 development properties, and five redevelopment properties. In addition, as of September 30, 2008, we had ownership interests ranging from approximately 4% to 20% in unconsolidated institutional joint ventures, or funds, that owned 44 properties comprised of approximately 13.6 million square feet, and investments in three unconsolidated operating properties and 10 unconsolidated development joint venture properties. We managed two properties where we had no ownership interests.

***Summary of Significant Accounting Policies***

***Interim Financial Information***

The accompanying unaudited Consolidated Financial Statements have been prepared in accordance with United States generally accepted accounting principles ( GAAP ) and with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, these statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the accompanying unaudited Consolidated Financial Statements include all adjustments, consisting only of normal recurring items necessary for their fair presentation in conformity with GAAP. Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with our audited Consolidated Financial Statements as of December 31, 2007 and related notes thereto as filed on Form 10-K, as amended, on March 28, 2008.

***Use of Estimates***

The preparation of the Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Reclassifications***

Certain items in the Consolidated Statement of Operations for the three and nine months ended September 30, 2007 have been reclassified to conform to 2008 classifications.

**Table of Contents***Investment in Real Estate, Valuation and Allocation of Real Estate Acquisitions*

We capitalize direct costs associated with, and incremental to, the acquisition, development, redevelopment or improvement of real estate, including asset acquisition costs and leasing costs as well as direct internal costs, if appropriate. Costs associated with acquisition or development pursuits are capitalized as incurred and, if the pursuit is abandoned, these costs are expensed during the period in which the pursuit is abandoned. Such costs considered for capitalization include construction costs, interest, real estate taxes, insurance and other such costs if appropriate. Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is substantially complete based on our current, weighted-average borrowing rates. Costs incurred for maintaining and making repairs to our real estate, which do not extend the life of our assets, are expensed as incurred.

Upon acquisition, the total cost of a property is allocated to land, building, building and land improvements, tenant improvements and intangible lease assets and liabilities pursuant to Statement of Financial Accounting Standards ( SFAS ) No. 141, *Business Combinations* ( SFAS No. 141 ). The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis. Management considers the replacement cost of such assets, appraisals, property condition reports, market data and other related information in determining the fair value of the tangible assets. Pursuant to SFAS No. 141, the difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The allocation of the total cost of a property to an intangible lease asset includes the value associated with customer relationships and in-place leases that may include leasing commissions, legal and other costs. In addition, the allocation of the total cost of a property requires allocating costs to an intangible asset or liability resulting from in-place leases being above or below the market rental rates on the date of the acquisition. Intangible lease assets or liabilities will be amortized over the life of the remaining in-place leases as an adjustment to Rental revenues.

We have certain properties which we have acquired or removed from service with the intention to redevelop the building. Buildings under redevelopment require significant construction activities prior to being placed back into service. Additionally, we may acquire, develop, or redevelop certain properties with the intention to contribute the property to an institutional capital management joint venture, in which we may retain ownership in or manage the assets of the joint venture. We refer to these properties as held for contribution. We generally do not depreciate properties classified as redevelopment or held for contribution until the date that the redevelopment properties are ready for their intended use or the property held for contribution no longer meets the held for sale criteria under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, ( SFAS No. 144). Pre-development costs to prepare land for its intended use prior to significant construction activities are capitalized and classified as Construction in progress.

Real estate, including land, building, building and land improvements, tenant improvements and leasing costs, and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities as follows:

| <b>Description</b>                         | <b>Standard Depreciable Life</b>    |
|--|-------------------------------------|
| Land                                       | Not depreciated                     |
| Building                                   | 40 years                            |
| Building and land improvements             | 20 years                            |
| Tenant improvements                        | Lease term                          |
| Lease costs                                | Lease term                          |
| Intangible lease assets and liabilities    | Average term of leases for property |
| Above/below market rent assets/liabilities | Lease term                          |

The table above reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The cost of assets sold or retired and the related accumulated depreciation and/or amortization is removed from the accounts and the resulting gain or loss, if necessary, is reflected in our Consolidated Statements of Operations during the period in which such sale or retirement occurs.

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## **Table of Contents**

### *Depreciation and Useful Lives of Real Estate Assets*

We estimate the depreciable portion of our real estate assets and their related useful lives in order to record depreciation expense. Our ability to accurately estimate the depreciable portions of our real estate assets and their useful lives is critical to the determination of the appropriate amount of depreciation expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation expense we recognize. Depreciation is not recorded on buildings currently held for contribution, in pre-development, being developed or redeveloped until the building is substantially completed and ready for its intended use, normally not later than one year from cessation of major construction activity.

### *Impairment of Long-Lived Assets*

Long-lived assets held and used are carried at cost and evaluated for impairment in accordance with SFAS No. 144. SFAS No. 144 provides that such an evaluation should be performed when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of trigger events include the point at which we deem the long-lived asset to be held for sale, a building remains vacant longer than expected, etc. For operating buildings that we intend to hold long-term, the recoverability is based on the future undiscounted cash flows. If the asset is considered to be impaired, the amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset. Long lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less costs to sell. Valuation of long-lived assets is considered a critical accounting estimate because the evaluation of impairment and the determination of fair values involve a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions include, but are not limited to, projecting vacancy rates, rental rates, property operating expenses, capital expenditures and debt financing rates, among other things. The capitalization rate is also a significant driving factor in determining the property valuation which requires management's judgment of factors such as market knowledge, historical experience, lease terms, tenant financial strength, economy, demographics, environment, property location, visibility, age, physical condition and investor return requirements, among other things. All of the aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's judgment, the valuation could be negatively affected and may result in a negative impact to our Consolidated Financial Statements. For the three and nine months ended September 30, 2008, we recorded an impairment loss of \$1.2 million. No impairment was recorded during the same periods in 2007.

### *Principles of Consolidation*

Our Consolidated Financial Statements include the accounts of our company and our consolidated subsidiaries and partnerships that we control either through ownership of a majority voting interest, as the primary beneficiary, or otherwise. All significant intercompany accounts and transactions have been eliminated in consolidation. Investments in entities in which we do not own a majority voting interest but over which we have the ability to exercise significant influence over operating and financial policies are presented under the equity method. Investments in entities in which we do not own a majority voting interest and over which we do not have the ability to exercise significant influence are carried at the lower of cost or fair value, as appropriate. Our judgments with respect to our level of influence or control of an entity and whether we are the primary beneficiary of a variable interest entity as defined by Financial Accounting Standards Board ( FASB ) Interpretation No. 46(R), *Consolidation of Variable Interest Entities* ( FIN No. 46(R) ), involve consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including loans) and our ability to participate in policy making decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in our Consolidated Financial Statements and, consequently, our financial position and specific items in our results of operations that are used by our stockholders, lenders and others in their evaluation of us.

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**Table of Contents**

Generally, we consolidate real estate partnerships and other entities that are not variable interest entities (as defined in FIN No. 46(R)) when we own, directly or indirectly, a majority voting interest in the entity. Emerging Issues Task Force ( EITF ) Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ( EITF 04-5 ), provides an accounting model to be used by a general partner, or group of general partners, to determine whether the general partner(s) controls a limited partnership or similar entity in light of certain rights held by the limited partners and provides additional guidance on what constitutes substantive kick-out rights and substantive participating rights.

***Revenue Recognition***

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments increase during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as straight-line rents receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation. For the three and nine months ended September 30, 2008, the total increase to Rental revenues due to straight-line rent adjustments, including amounts reported from discontinued operations, was approximately \$0.7 million and \$2.8 million, respectively. The total increase to Rental revenues due to straight-line rent adjustments, including amounts reported from discontinued operations, for the same periods in 2007 was approximately \$1.7 million and \$4.5 million, respectively.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred. Tenant recovery income recognized as Rental revenues for the three and nine months ended September 30, 2008 was \$11.8 million and \$36.1 million, respectively. For the three and nine months ended September 30, 2007, tenant recovery income recognized as rental revenues was approximately \$11.9 million and \$35.6 million, respectively.

In connection with property acquisitions, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible asset or liability pursuant to SFAS No. 141, and amortized to Rental revenues over the life of the related leases. Additionally, the unamortized balances of SFAS No. 141 assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue and expense line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term. For the three and nine months ended September 30, 2008, the total net decrease to Rental revenues due to the amortization of above and below market rents, including amounts reported from discontinued operations and accelerated amortization due to early terminations, was approximately \$0.2 million and \$0.5 million, respectively. The total net increase to rental revenues due to the amortization of above and below market rents, including amounts reported from discontinued operations and accelerated amortization due to early terminations, for the three months ended September 30, 2007 was approximately \$0.1 million while the total net decrease to rental revenues for the nine months ended September 30, 2007 was approximately \$0.6 million.

Early lease termination fees are recorded in Rental revenues when such amounts are earned. During the three and nine months ended September 30, 2008, early termination fees increased revenues by \$0.3 million and \$0.6 million, respectively. Additionally, accelerated amortization associated with early lease terminations for SFAS No. 141 intangible assets and liabilities, including amounts reported as discontinued operations, decreased revenues by \$0.1 million for the three months ended September 30, 2008 and increased revenues by \$0.1 million for the nine months ended September 30, 2008, and increased amortization expense by \$0.1 million and \$0.7 million for the same periods, respectively.

During the three and nine months ended September 30, 2007, no revenues associated with early lease termination fees were recorded. During the three months ended September 30, 2007, no revenues or amortization related to SFAS No. 141 intangible assets and liabilities associated with the early termination of leases were recorded. During the nine months ended September 30, 2007, the early termination of leases, including amounts reported as discontinued operations, resulted in a decrease in revenues associated with SFAS No. 141 intangible assets and liabilities of \$0.4 million and additional amortization expense of \$0.1 million.

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## **Table of Contents**

We earn revenues from asset management fees, acquisition fees and fees for other services pursuant to joint venture and other agreements. These may include acquisition fees based on the sale or contribution of assets and are included in our Consolidated Statements of Operations in Institutional capital management and other fees. We recognize revenues from asset management fees, acquisition fees and fees for other services when the related fees are earned and are realized or realizable.

### *New Accounting Pronouncements*

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* ( SFAS No. 161 ). SFAS No. 161 requires companies with derivative instruments to disclose information that would enable financial statement users to understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, ( SFAS No. 133 ) and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. The new requirements apply to derivative instruments and nonderivative instruments that are designated and qualify as hedging instruments and related hedged items accounted for under SFAS No. 133. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008; however, early application is encouraged. We intend to adopt SFAS No. 161 on January 1, 2009.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 ( SFAS No. 160 ), *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 establishes new accounting and reporting standards for the non-controlling interest in a subsidiary and required a parent to recognize a gain or loss upon change of control. Ownership changes not resulting in a change of control are treated as equity transactions. SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008, and early adoption is not permitted. We are currently evaluating the application of SFAS No. 160 and its effect on our Consolidated Financial Statements.

In December 2007, the FASB issued SFAS No. 141, *Business Combinations (revised 2007)* ( SFAS No. 141(R) ). SFAS No. 141(R) requires the acquiring entity in a business combination to record all assets acquired and liabilities assumed at their respective acquisition-date fair values, changes the recognition of assets acquired and liabilities assumed arising from contingencies, changes the recognition and measurement of contingent consideration, and requires the expensing of acquisition-related costs as incurred. SFAS No. 141(R) also requires additional disclosure of information surrounding a business combination, such that users of the entity's financial statements can fully understand the nature and financial impact of the business combination. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply the provisions of SFAS No. 141(R) prior to that date. We are currently evaluating the application of SFAS No. 141(R) and its effect on our Consolidated Financial Statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ) which expands the use of the fair value measurement to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Upon adoption of this Statement, we did not elect the SFAS No. 159 option for our existing financial assets and liabilities and therefore adoption of SFAS No. 159 did not have any impact on our Consolidated Financial Statements.

On January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which defines fair-value, establishes a framework for measuring fair-value, and expands disclosures about fair-value measurements. SFAS No. 157 applies to reported balances that are required or permitted to be measured at fair-value under existing accounting pronouncements; accordingly, the standard does not require any new fair-value measurements of reported balances.

We have deferred the adoption of SFAS No. 157 with respect to nonfinancial assets and liabilities in accordance with the provisions of FSP FAS 157-2, *Effective Date of FASB Statement No. 157*. Items in this classification include intangible assets and liabilities.

## **Table of Contents**

SFAS No. 157 emphasizes that fair-value is a market-based measurement, not an entity-specific measurement. Therefore, a fair-value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair-value measurements, SFAS No. 157 establishes a fair-value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, that are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair-value measurement is based on inputs from different levels of the fair-value hierarchy, the level in the fair-value hierarchy within which the entire fair-value measurement falls is based on the lowest level input that is significant to the fair-value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair-value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Currently, the Company uses forward starting and interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair-values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair-value measurements. In adjusting the fair-value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair-value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. The Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair-value hierarchy.

On a recurring basis, we measure our derivatives at fair value, which was a net liability of \$2.6 million as of September 30, 2008. The fair value of these derivatives was determined using Level 2 inputs, as described in SFAS No. 157.



**Table of Contents****Note 2 Real Estate**

Our consolidated real estate assets consist of operating properties, redevelopment properties, operating properties held for contribution, properties under development and properties in pre-development including land held for future development or other purposes. Our real estate assets, presented at historical cost, include the following as of September 30, 2008 and December 31, 2007 (in thousands):

|   | September 30,<br>2008 | December 31,<br>2007 |
|---|-----------------------|----------------------|
| Operating properties                              | \$ 2,547,349          | \$ 2,623,927         |
| Properties under redevelopment                    | 50,884                | 37,086               |
| Operating properties held for contribution        | 125,776               | 120,188              |
| Properties under development                      | 125,769               | 76,680               |
| Properties in pre-development including land held | 19,187                | 25,025               |
| <br>  |                       |                      |
| Total Investment in Properties                    | 2,868,965             | 2,882,906            |
| Less accumulated depreciation and amortization    | (382,732)             | (310,691)            |
| <br>  |                       |                      |
| Net Investment in Properties                      | \$ 2,486,233          | \$ 2,572,215         |

**Acquisition Activity**

During the three months ended September 30, 2008, we acquired one operating property located in Chicago, IL, comprised of approximately 0.1 million square feet for a total cost of approximately \$4.1 million, which includes acquisition costs. During the nine months ended September 30, 2008, we also acquired three shell-complete development properties located in Monterrey, Mexico, comprised of approximately 0.5 million square feet for a total cost of approximately \$21.7 million, which includes acquisition costs. All of these properties were acquired from unrelated third parties using existing cash balances and borrowings under our credit facility.

During the three months ended September 30, 2007, we acquired five operating properties located in five markets, comprised of approximately 0.9 million square feet for a total cost of approximately \$47.0 million, which includes acquisition costs. During the nine months ended September 30, 2007, we acquired 17 operating properties located in 11 markets, comprised of approximately 3.4 million square feet for a total cost of approximately \$154.2 million, which includes acquisition costs. All of these properties were acquired from unrelated third parties using existing cash balances and borrowings under our credit facility. For all properties acquired and consolidated, the results of operations for such properties are included in our Consolidated Statements of Operations from the dates of acquisition.

**Disposition Activity**

During the three months ended September 30, 2008, we disposed of nine operating properties comprised of approximately 0.9 million square feet to unrelated third parties for total gross proceeds of approximately \$42.5 million, which resulted in a gain of approximately \$4.4 million.

During the nine months ended September 30, 2008, we disposed of 14 operating properties comprised of approximately 2.1 million square feet to unrelated third parties for total gross proceeds of approximately \$119.8 million, which resulted in a gain of approximately \$21.5 million. Additionally, we contributed approximately 47 acres of land in Atlanta to the IDI/DCT Buford, LLC joint venture (see additional discussion below).

During the three months ended September 30, 2007, we disposed of six operating properties comprised of approximately 2.8 million square feet located in five markets, which were contributed to an institutional joint venture in which we retain ownership interests for a total contribution value of approximately \$138.7 million (see discussion below).

During the nine months ended September 30, 2007, we disposed of 18 operating properties comprised of approximately 5.9 million square feet located in 12 markets. We sold three properties comprised of approximately 0.3 million square feet to unrelated third parties for total gross proceeds of approximately \$54.4 million, which resulted in a gain of approximately \$9.5 million. The remaining 15 properties comprised of approximately 5.6 million square feet were contributed to institutional joint ventures in which we retain ownership interests for a total contribution value of approximately \$290.1 million (see discussion below).



**Table of Contents****Contribution of Properties to Institutional Capital Management Joint Ventures***TRT-DCT Industrial Joint Venture I*

We entered into our first joint venture agreement with Dividend Capital Total Realty Trust Inc., DCTRT, TRT-DCT Industrial Joint Venture I, G.P., TRT-DCT Venture I, on September 1, 2006. As of September 30, 2008, TRT-DCT Venture I owned approximately \$212.9 million in real estate assets. No further assets are planned to be acquired by the joint venture. TRT-DCT Venture I is funded as follows: (i) an equity contribution from DCTRT to the joint venture (which we estimate to be not less than approximately 90% of the joint venture's required equity capitalization); (ii) an equity contribution from us to the joint venture (which we estimate to be approximately 10% of the joint venture's required equity capitalization); and (iii) secured debt financing to be obtained by the joint venture with a targeted loan-to-value of no less than 55.0% and no more than 75.0%. In June 2007, we issued a secured \$16.0 million, 6.0% interest note, maturing on July 1, 2014 to TRT-DCT Venture I. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions.

We did not contribute property into TRT-DCT Venture I during the three and nine months ended September 30, 2008. However, during those periods, DCTRT contributed one and six properties to TRT-DCT Venture I comprised of approximately 0.1 million and 1.1 million square feet with combined contribution values of approximately \$9.9 million and \$65.3 million into the venture, respectively. During the three and nine months ended September 30, 2008, we contributed cash of \$0.1 million and \$0.7 million, respectively, which represented one percent of the fair value of these contributed assets.

No properties were contributed to TRT-DCT Venture I during the three months ended September 30, 2007. During the nine months ended September 30, 2007, we contributed four properties to TRT-DCT Venture I comprised of approximately 1.4 million square feet with a combined gross contribution value of approximately \$84.2 million. The contribution of the four properties into TRT-DCT Venture I during 2007 resulted in a gain of approximately \$12.1 million, of which approximately \$10.9 million was recognized in our earnings during the nine months ended September 30, 2007. The remaining gain of approximately \$1.2 million reduces our basis in the investment and is recognized into earnings over the weighted average life of the related properties real estate assets.

*TRT-DCT Industrial Joint Venture II*

We formed our second joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture II, G.P., (TRT-DCT Venture II), on March 27, 2007. TRT-DCT Venture II is structured and funded in a manner similar to TRT-DCT Venture I. As of September 30, 2008, TRT-DCT Venture II owned approximately \$68.7 million of real estate assets. No properties were contributed to TRT-DCT Venture II during the nine months ended September 30, 2008.

No properties were contributed to TRT-DCT Venture II during the three months ended September 30, 2007. During the nine months ended September 30, 2007, we contributed five properties to TRT-DCT Venture II comprised of approximately 1.4 million square feet with a combined gross contribution value of approximately \$67.2 million. The contribution of the five properties into TRT-DCT Venture II resulted in a total gain of approximately \$6.7 million, of which approximately \$6.0 million was recognized in our earnings during the nine months ended September 30, 2007. The remaining gain of approximately \$0.7 million reduces our basis in the investment and is recognized into earnings over the weighted average life of the related properties real estate assets.

*TRT-DCT Industrial Joint Venture III*

We formed our third joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture III, G.P., (TRT-DCT Venture III), on September 9, 2008. TRT-DCT Venture III is structured and funded in a manner similar to TRT-DCT Venture I and II. As of September 30, 2008, TRT-DCT Venture III owned approximately \$31.0 million of real estate assets. On September 29, 2008, five properties were acquired from an unrelated third party by the venture comprised of approximately 0.9 million square feet. During the three and nine months ended September 30, 2008, we contributed cash of \$3.0 million which represented ten percent of the fair value of these acquired assets.

## **Table of Contents**

### DCT/SPF Industrial Operating LLC

On August 30, 2007, we entered into a joint venture agreement with Industrial Acquisition LLC ( JP Morgan ), an entity advised by JPMorgan Asset Management, to form DCT/SPF Industrial Operating LLC ( JP Morgan Venture ). As of September 30, 2008, this joint venture owned approximately \$285.2 million of real estate assets. This joint venture was funded with an equity contribution from JP Morgan to the joint venture (approximately 80% of the joint venture s equity capitalization) and an equity contribution from us to the joint venture (approximately 20% of the joint venture s equity capitalization). Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions.

During the nine months ended September 30, 2008, the JP Morgan Venture acquired one property comprised of approximately 0.3 million square feet from an unrelated third party.

### **Development Joint Ventures**

#### IDI/DCT Buford, LLC

On March 10, 2008, we entered into a joint venture agreement with Industrial Developments International, Inc., an unrelated third-party developer, to form IDI/DCT Buford, LLC. This joint venture was funded for the purpose of developing four distribution buildings comprised of approximately 0.6 million square feet in Atlanta, Georgia on approximately 47 acres contributed to the joint venture. We received cash proceeds of approximately \$1.5 million, equity in the venture and recognized a gain on the contribution of the land of approximately \$0.3 million and a deferred gain of approximately \$0.8 million which reduces our basis in the investment and is recognized into earnings over the weighted average life of the related property s real estate assets. As of September 30, 2008, this joint venture owned approximately \$6.2 million of real estate assets.

#### Stonefield Industrial, LLC

On May 22, 2008, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Stonefield Industrial, LLC and develop approximately 49 acres in Reno, Nevada. As of September 30, 2008, the joint venture owned total assets of approximately \$8.2 million.

#### Whitestown DCT/PDC, LLC

On November 29, 2007, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Whitestown DCT/PDC, LLC for the purpose of acquiring land, developing, managing , maintaining, and leasing a 564,000 square foot building on approximately 28.4 acres in Whitestown, Indiana. As of September 30, 2008, the joint venture owned total assets of approximately \$2.2 million.

### ***Discontinued Operations***

As of September 30, 2008, no potential property sales to a third party were considered probable and, therefore, we had no properties classified as held for sale in accordance with SFAS No. 144. However, 14 properties that were sold during the nine months ended September 30, 2008 and five properties that were sold during the year ended December 31, 2007, were sold to unrelated third parties and were classified as discontinued operations for all periods presented. See Note 12 for additional information.

**Table of Contents****Intangible Assets**

Aggregate net amortization for intangible assets recognized pursuant to SFAS No. 141 in connection with property acquisitions (excluding assets and liabilities related to above and below market rents; see Note 1 for additional information) was approximately \$5.6 million and \$19.5 million for the three and nine months ended September 30, 2008, respectively, and \$7.3 million and \$22.9 million for the three and nine months ended September 30, 2007, respectively. Our intangible assets and liabilities included the following as of September 30, 2008 and December 31, 2007 (in thousands):

|                         | September 30, 2008 |                          |           | December 31, 2007 |                          |           |
|-------------------------|--------------------|--------------------------|-----------|-------------------|--------------------------|-----------|
|                         | Gross              | Accumulated Amortization | Net       | Gross             | Accumulated Amortization | Net       |
| Intangible lease assets | \$ 154,526         | \$ (97,180)              | \$ 57,346 | \$ 160,865        | \$ (81,622)              | \$ 79,243 |
| Above market rent       | 25,942             | (17,911)                 | 8,031     | 27,214            | (15,657)                 | 11,557    |
| Below market rent       | (18,158)           | 10,449                   | (7,709)   | (18,565)          | 9,543                    | (9,022)   |

In June 2008, we revised our valuation of intangible lease liabilities related to acquired leases with below market rents and fixed price options to include below market fixed price renewal options. As of September 30, 2008, the cumulative impact of the correcting adjustments was an increase of approximately \$1.4 million to our intangible lease liability, a \$1.5 million increase to the historical cost of our buildings and improvements, a decrease in rental revenues of approximately \$0.1 million of intangible lease liability amortization, and approximately \$0.1 million of depreciation. Management believes that the effect of this correction is not material either quantitatively or qualitatively to our previously issued financial statements.

The following table describes the estimated net amortization of such intangible assets and liabilities for the next five years. In addition, the table describes the net increase (decrease) to rental revenues due to the amortization of above and below market rents for the next 5 years and thereafter (in thousands):

| For the Year Ended December 31, | Estimated Net Amortization of Lease Intangible Assets | Estimated Net Increase (Decrease) to Rental Revenues Related to Above and Below Market Rents |
|---------------------------------|---|--|
| Remainder of 2008               | \$ 5,084  | \$ (196)   |
| 2009                            | 15,609  | (1,004)  |
| 2010                            | 10,323  | (856)  |
| 2011                            | 6,970   | (172)  |
| 2012                            | 4,754   | 148  |
| Thereafter                      | 14,606  | 1,758  |
| <b>Total</b>                    | <b>\$ 57,346</b>                                      | <b>\$ (322)</b>  |

**Table of Contents****Note 3 Investments in and Advances to Unconsolidated Joint Ventures**

We enter into joint ventures primarily for purposes of developing industrial real estate and to establish funds or other commingled investment vehicles with institutional partners. The following table describes our unconsolidated joint ventures as of September 30, 2008 and December 31, 2007:

| Unconsolidated Joint Ventures     | DCT Ownership                       |                     | Net Equity Investment as of |                   |
|-----------------------------------|-------------------------------------|---------------------|-----------------------------|-------------------|
|                                   | Percentage as of September 30, 2008 | Number of Buildings | September 30, 2008          | December 31, 2007 |
| (in thousands)                    |                                     |                     |                             |                   |
| <b>Institutional Funds:</b>       |                                     |                     |                             |                   |
| DCT/SPF Industrial Operating LLC  | 20%                                 | 14                  | \$ 50,956                   | \$ 46,924         |
| TRT-DCT Venture III               | 10%                                 | 5                   | 3,043                       |                   |
| DCT Fund I LLC                    | 20%                                 | 6                   | 2,076                       | 2,580             |
| TRT-DCT Venture II                | 12.5%                               | 5                   | 1,614                       | 1,750             |
| TRT-DCT Venture I                 | 4.4%                                | 14                  | 1,274                       | 2,496             |
| <b>Developments:</b>              |                                     |                     |                             |                   |
| Stirling Capital                  |                                     |                     |                             |                   |
| Investments (SCLA) <sup>(1)</sup> |                                     |                     |                             |                   |
| IDI/DCT                           | 50%                                 | 6                   | 39,211                      | 29,827            |
| Sycamore Canyon                   | 50%                                 | 4                   | 8,756                       | 9,165             |
| DCT/IDI Buford                    | 90%                                 | 2                   | 8,076                       | 5,282             |
| Logistics Way                     | 75%                                 |                     | 3,833                       |                   |
| Stonefield                        | 95%                                 | 1                   | 3,712                       | 3,540             |
| Whitestown                        | 90%                                 |                     | 2,774                       |                   |
| Panattoni Investments             | 90%                                 |                     | 957                         | 935               |
|                                   | N/A                                 |                     |                             | 251               |
| Total                             |                                     | 57                  | \$ 126,282                  | \$ 102,750        |

<sup>(1)</sup> Although we contributed 100% of the initial cash equity capital required by the venture, our partners retain certain participation rights in the venture's available cash flows.

As of December 31, 2007, the Company's investments in DCT/SPF Industrial Operating LLC and TRT-DCT Venture I were considered significant subsidiaries pursuant to Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*. Condensed combined financial information for DCT/SPF Industrial Operating LLC and TRT-DCT Venture I is as follows (in thousands):

|                                | September 30, 2008 | December 31, 2007 |
|--------------------------------|--------------------|-------------------|
| <b>Balance sheet:</b>          |                    |                   |
| Total investment in properties | \$ 498,117         | \$ 403,290        |
| Accumulated depreciation       | (26,790)           | (7,435)           |
| Net investment in properties   | 471,327            | 395,855           |
| Cash and cash equivalents      | 3,194              | 2,409             |
| Other assets                   | 4,133              | 2,318             |

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|  |            |            |
|--|------------|------------|
| Total assets                           | \$ 478,654 | \$ 400,582 |
| Secured debt                           | \$ 134,484 | \$ 101,042 |
| Other liabilities                      | 9,262      | 10,874     |
| Total liabilities                      | 143,746    | 111,916    |
| Members' capital                       | 334,908    | 288,666    |
| Total liabilities and members' capital | \$ 478,654 | \$ 400,582 |

**Table of Contents**

|                               | For the Three Months<br>Ended September 30,<br>2008 |                 | For the Nine Months<br>Ended September 30,<br>2007 <sup>(1)</sup> |               |
|-------------------------------|---|-----------------|---|---------------|
| Statement of operations:      |   |                 |   |               |
| Revenues:                     |   |                 |   |               |
| Rental revenues               | \$ 10,304   | \$ 3,971        | \$ 29,361   | \$ 7,866      |
| Other income                  | 68  | 8               | 92  | 28            |
| <b>Total revenues</b>         | <b>10,372</b>                                       | <b>3,979</b>    | <b>29,453</b>   | <b>7,894</b>  |
| Expenses:                     |   |                 |   |               |
| Real estate taxes             | 1,180   | 485             | 3,361   | 860           |
| Rental expenses               | 747   | 283             | 2,116   | 592           |
| Depreciation and amortization | 5,029   | 1,907           | 14,175  | 3,746         |
| General and administrative    | 219   | 83              | 670   | 128           |
| <b>Total expenses</b>         | <b>7,175</b>  | <b>2,758</b>    | <b>20,322</b>   | <b>5,326</b>  |
| Interest expense              | 1,946   | 1,487           | 4,926   | 2,281         |
| <b>Net income (loss)</b>      | <b>\$ 1,251</b>                                     | <b>\$ (266)</b> | <b>\$ 4,205</b>   | <b>\$ 287</b> |

<sup>(1)</sup> Date of inception for DCT/SPF Industrial Operating LLC was August 22, 2007.

**Note 4 Hedging Activities**

To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. During the nine months ended September 30, 2008, we entered into a two-year, LIBOR-based interest rate swap to mitigate the effect on cash outflows attributable to increases in LIBOR related to \$100.0 million variable rate, unsecured notes maturing in June 2010 issued in June 2008.

Net unrealized losses of approximately \$1.3 million and net unrealized gains of \$1.9 million were recorded in Accumulated Other Comprehensive Loss as a result of the change in fair value of our outstanding hedges during the three and nine months ended September 30, 2008, respectively. During the three and nine months ended September 30, 2007, we recorded net unrealized losses of approximately \$4.0 million and net unrealized gains of approximately \$10.2 million, respectively.

Gains and losses resulting from hedging ineffectiveness and hedge settlements are recorded as increases and decreases, respectively, to Interest income and other in our Consolidated Statements of Operations. No gains or losses related to ineffectiveness were recorded during the three months ended September 30, 2008. During the nine months ended September 30, 2008, we recorded a loss of approximately \$0.2 million related to the ineffectiveness due to the change in estimated timing of anticipated debt issuances. Additionally, during the three months ended March 31, 2008, two forward swaps no longer qualified for hedge accounting and a loss of \$1.6 million was recorded to Interest expense related to their change in fair value. These swaps were settled on April 29, 2008, at which time we recorded a realized gain of approximately \$1.6 million.

During the nine months ended September 30, 2007, we recorded a realized gain of approximately \$1.8 million, offset by approximately \$0.3 million of loss related to the ineffectiveness due to the change in estimated timing of the anticipated debt issuance of the \$275.0 million forward-starting swap.

As of September 30, 2008 and December 31, 2007, the Accumulated other comprehensive loss balance pertaining to the hedges were losses of approximately \$8.0 million and \$6.0 million, respectively. Amounts reported in Accumulated other comprehensive loss related to derivatives will be amortized to Interest expense as interest payments are made on our current fixed-rate debt and anticipated debt issuances. During the next 12 months, we estimate that approximately \$1.0 million will be amortized from Accumulated other comprehensive loss to Interest expense resulting in an increase in such expense.



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**Table of Contents**
**Note 5 Our Operating Partnership's Private Placement**

Prior to October 10, 2006, our operating partnership offered undivided tenancy-in-common interests ( TIC Interests ) in certain of our properties to accredited investors in a private placement exempt from registration under the Securities Act of 1933, as amended. In October 2006, we discontinued the private placement of TIC Interests. During the nine months ended September 30, 2008, our operating partnership purchased all remaining TIC Interests in the one remaining property for an aggregate of 1.6 million units of limited partnership interest in our operating partnership ( OP Units ) valued at approximately \$14.8 million.

The amount of gross proceeds associated with the sales of TIC Interests are recorded in Financing obligations in our Consolidated Balance Sheets pursuant to SFAS No. 98 *Accounting for Leases* ( SFAS No. 98 ). We had leased back the portion of the building sold to the unrelated third-party investors and, in accordance with SFAS No. 98, a portion of the rental payments made to such investors under the lease agreements were recognized as Interest expense using the interest method.

During the nine months ended September 30, 2008, we incurred approximately \$0.1 million of rental payments under various lease agreements with certain of the third-party investors. During the three and nine months ended September 30, 2007, we incurred approximately \$1.0 million and \$4.6 million, respectively, of rental payments under various lease agreements with certain of the third-party investors. A portion of such amounts was accounted for as a reduction of the outstanding principal balance of the financing obligations and a portion was accounted for as Interest expense in our Consolidated Statements of Operations. Included in Interest expense was approximately \$0.1 million for the nine months ended September 30, 2008, and approximately \$0.8 million and \$4.0 million during the three and nine months ended September 30, 2007, respectively, of interest expense related to the financing obligation.

During the three months ended September 30, 2007, our operating partnership exercised purchase options to acquire certain TIC Interests it had previously sold in three industrial properties located in Indiana and Texas. In connection with the exercise of these options, our operating partnership issued an aggregate of approximately 3.6 million OP Units valued at approximately \$38.4 million to acquire such TIC Interests. During the nine months ended September 30, 2007, our operating partnership exercised purchase options to acquire certain TIC Interests it had previously sold in 17 industrial properties located in Tennessee, Indiana and Texas. In connection with the exercise of these options, our operating partnership issued an aggregate of approximately 10.4 million OP Units valued at approximately \$115.3 million to acquire such TIC Interests. Related to the purchase of one of these buildings, we assumed \$14.9 million of a secured note with an interest rate of 5.0% that was previously reflected in Financing obligations .

**Note 6 Senior Unsecured Notes**

During the nine months ended September 30, 2008, we entered into an agreement, which was effective June 9, 2008, to extend the maturity date of \$175.0 million of the then outstanding \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%. The remaining \$100 million was repaid with the proceeds of our Initial Loan, as mentioned below.

On June 6, 2008, we entered into a term loan agreement (the Agreement ) with a syndicate of 10 banks, led by Bank of America, N.A. and Wells Fargo, N.A., pursuant to which the Company may borrow up to \$300 million in senior unsecured term loans. Loans under the Agreement will have a variable interest rate based on either the base rate under the Agreement or LIBOR, at the Company's option, plus a margin that is based on the Company's leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The initial margins based on the Company's current leverage ratio is 0% for base rate loans and 1.50% for LIBOR-based loans. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America's prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at the Company's option for an additional year. The Company may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, the Company must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

**Table of Contents**

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by the Company on June 9, 2008 (the Initial Loan ) and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the Second Tranche ) and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and the Company has entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on the Company's current leverage ratio. The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, and bears interest at an initial interest rate of 5.50%. The Company is required to pay interest on the Initial Loan and the Second Tranche monthly until maturity, at which time the outstanding balance is due.

The Agreement contains various customary covenants (including, among others, financial covenants with respect to tangible net worth, debt service coverage and unsecured and secured consolidated leverage and covenants relating to dividends and other restricted payments, liens, certain investments and transaction with affiliates) and if the Company breaches any of these covenants, or fails to pay interest or principal on the loans when due, the holders of the loans could accelerate the due date of the entire amount borrowed. The Agreement also contains other customary events of default, which would entitle the holders of the loans to accelerate the due date of the entire amount borrowed, including, among others, change of control events, defaults under certain other obligations of the Company and insolvency or bankruptcy events.

**Note 7 Minority Interests**

Minority interests consisted of the following as of September 30, 2008 and December 31, 2007 (in thousands):

|   | September 30,<br>2008 | December 31,<br>2007 |  |   |
|---|-----------------------|----------------------|--|---|
| <b>OP Units:</b>                                |                       |                      |  |   |
| Net investment                                  | \$ 356,005            | \$ 389,174           |  |   |
| Distributions                                   | (45,221)              | (27,286)             |  |   |
| Share of cumulative net loss                    | (9,264)               | (13,882)             |  |   |
| <b>Sub-total</b>                                | <b>301,520</b>        | <b>348,006</b>       |  |   |
| <b>Cabot non-voting common stock:</b>           |                       |                      |  |   |
| Net investment                                  | 63                    | 63                   |  |   |
| Distributions                                   | (8)                   | (8)                  |  |   |
| Share of cumulative net loss                    | (2)                   | (2)                  |  |   |
| <b>Sub-total</b>                                | <b>53</b>             | <b>53</b>            |  |   |
| <b>Joint venture partner interest:</b>          |                       |                      |  |   |
| Net investment                                  | 2,012                 | 1,983                |  |   |
| Distributions                                   | (1)                   | (1)                  |  |   |
| Share of cumulative net loss                    | (370)                 | (259)                |  |   |
| <b>Sub-total</b>                                | <b>1,641</b>          | <b>1,723</b>         |  |   |
| <b>Total</b>                                    | <b>\$ 303,214</b>     | <b>\$ 349,782</b>    |  |   |
|   |                       |                      | <b>For the Three Months<br/>Ended September 30,<br/>2008</b> | <b>For the Nine Months<br/>Ended September 30,<br/>2007</b> |
| Minority interests' share of operations:        |                       |                      |  |   |
| Minority interests' share of Income (Loss) From |                       |                      |  |   |
| Continuing Operations                           | \$ (401)              | \$ 186               | \$ (511)   | \$ 456  |
| Minority interest's share of income from        |                       |                      |  |   |
| discontinued operations                         | (817)                 | (61)                 | (3,899)  | (1,657)   |

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Minority interest's share of gain on dispositions

|   |            |            |            |            |
|---|------------|------------|------------|------------|
| of real estate interests                      | (20)       | (2,336)    | (97)       | (4,867)    |
| Total minority interests' share of operations | \$ (1,238) | \$ (2,211) | \$ (4,507) | \$ (6,068) |

**Table of Contents*****OP Units***

As of September 30, 2008 and December 31, 2007, we owned approximately 83% and 82%, respectively, of the outstanding equity interests of our operating partnership, with the remaining equity interest in our operating partnership owned by third-party investors and Dividend Capital Advisors Group LLC ( DCAG ). Subject to certain agreements, OP Units are redeemable at the option of the unit holder after a fixed period. We have the option of redeeming the OP Units with cash or with shares of our common stock on a one-for-one basis, subject to adjustment. During the three months ended September 30, 2008, 1.2 million OP Units were redeemed for approximately \$0.1 million in cash and 1.2 million shares of common stock. During the nine months ended September 30, 2008, 5.1 million OP Units were redeemed for approximately \$1.5 million in cash and 4.9 million shares of common stock. No OP Units were redeemed during the three months ended September 30, 2007 and approximately 0.2 million OP Units were redeemed for approximately \$2.8 million in cash during the nine months ended September 30, 2007.

Additionally, during the nine months ended September 30, 2008, our operating partnership purchased all remaining TIC Interests in the one remaining property for an aggregate of 1.6 million OP Units valued at approximately \$14.8 million. As of September 30, 2008, there was a total of 34.3 million OP Units outstanding with a redemption value of approximately \$256.7 million based on the closing price of our common stock on September 30, 2008. As of December 31, 2007, there were 37.7 million OP Units outstanding with a redemption value of approximately \$351.3 million based on the closing price of our common stock on December 31, 2007. As of September 30, 2008, 26.3 million OP Units were redeemable.

***LTIP Units***

We may grant limited partnership interests in our operating partnership called LTIP units. LTIP units, which we grant either as free-standing awards or together with other awards under our long-term incentive plan, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and/or achievement of pre-established performance goals and objectives. During the three months ended September 30, 2008, no such units were granted. During the nine months ended September 30, 2008, a total of 0.4 million LTIP units were granted to certain officers and senior executives, 0.3 million that vest 25% annually over four years and 0.1 million that vest over five years (25% in year three, 25% in year four and 50% in year five) with a total fair value of \$3.2 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulations using a volatility factor of 23% and a risk-free interest rate of 2.67%. During the three months ended September 30, 2007, no such units were granted. During the nine months ended September 30, 2007, 0.2 million LTIP units were granted to certain officers and senior executives with a total fair value of \$1.7 million on the date of grant. As of September 30, 2008, 1.1 million LTIP units were outstanding of which 32,000 were vested.

**Note 8 Stockholders Equity*****Common Stock***

As of September 30, 2008, approximately 173.3 million shares of common stock were issued and outstanding. The net proceeds from the prior sales of these securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public and private offerings. Our operating partnership has used these proceeds to fund the acquisition and development of our properties. During the nine months ended September 30, 2008, we issued 4.9 million shares of common stock related to the redemption of OP Units (see additional information in Note 7 above) and approximately 24,000 shares of common stock related to vested shares of restricted stock and phantom shares.

***Dividend Reinvestment and Stock Purchase Plan***

In April 2007, we began offering shares of our common stock through our new Dividend Reinvestment and Stock Purchase Plan (the Plan ). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly. Shares of common stock may be purchased in the open market, through privately negotiated transactions, or directly from us as newly issued shares of common stock. All shares issued under the Plan were acquired in the open market.

## **Table of Contents**

### ***Stock Based Compensation***

#### **Restricted Stock**

During the three and nine months ended September 30, 2008, we granted approximately 15,000 shares and 121,000 shares, respectively, of restricted stock to certain officers and employees at the weighted-average fair market value of \$8.14 and \$8.58 per share, respectively. During the three and nine months ended September 30, 2007, we granted approximately 6,000 shares and 75,000 shares, respectively, of restricted stock to certain officers and employees at the weighted-average fair market value of \$10.09 and \$11.40 per share, respectively. The restricted stock was recorded at the fair market value of our common stock on the date of issuance. These shares of restricted common stock may not be sold, assigned, transferred, pledged or otherwise disposed of and are subject to a risk of forfeiture prior to the expiration of the applicable vesting period. These shares of restricted common stock have voting rights and rights to receive dividends, and the fair values of these shares are amortized over their respective vesting periods.

#### **Stock Options**

During the three and nine months ended September 30, 2008, we granted approximately 43,000 stock options and 1.6 million stock options, respectively, at the weighted-average exercise price of \$8.14 and \$8.63 per share, respectively. The fair value of the aforementioned grants adjusted for estimated forfeitures totaled \$20,000 and \$0.9 million, respectively, and are amortized over their respective vesting periods.

During the three and nine months ended September 30, 2007, we granted approximately 1,000 stock options and 0.6 million stock options, respectively, at the weighted-average exercise price of \$9.82 and \$11.45 per share, respectively. The fair value of the aforementioned grants totaled \$1,000 and \$0.6 million, respectively, and are amortized over their respective vesting periods.

### **Note 9 Related Party Transactions**

#### ***Transition services agreement with DCAG***

In October 2006, we entered into a transitional services agreement with DC Services, LLC, ( DC Services ), an affiliate of DCAG, whereby we received enumerated transitional services, including IT services, human resources, payroll and accounts payable services, necessary to operate our business for a one-year period for a monthly fee of approximately \$72,000. Upon the expiration of the one-year period, we renewed this agreement through December 31, 2007. During 2007, we paid approximately \$0.9 million to DC Services pursuant to this agreement. DC Services has continued to provide us shared services in 2008 and on March 24, 2008, we entered into a shared services agreement with DC Services whereby DC Services is to provide us shared services during 2008 for a monthly fee of approximately \$60,000, from January 2008 to April 2008 then increasing to approximately \$65,000.

**Table of Contents****Note 10 Earnings per Share**

We determine basic earnings per common share by dividing net income attributable to common stockholders by the weighted average number of shares of common stock and common stock equivalents outstanding during the period. We determine diluted earnings per common share by taking into account the effects of potentially issuable common stock, but only if the issuance of stock would be dilutive, including the presumed exchange of OP Units for shares of common stock. The following table sets forth the computation of our basic and diluted earnings per common share for the three and nine months ended September 30, 2008 and 2007 (in thousands except per share information):

|   | For the Three Months<br>Ended September 30, |           | For the Nine Months<br>Ended September 30, |            |
|---|---|-----------|--|------------|
|   | 2008  | 2007      | 2008                                       | 2007       |
| <b>Numerator</b>  |   |           |  |            |
| Income (Loss) From Continuing Operations  | \$ 2,125                                    | \$ (766)  | \$ 3,153                                   | \$ (1,358) |
| Minority interests' share of net income related to potentially dilutive shares                      | 426   |           | 635  |            |
| Numerator for diluted earnings per share - adjusted income (loss) from continuing operations        | \$ 2,551                                    | \$ (766)  | \$ 3,788                                   | \$ (1,358) |
| Income from discontinued operations   | \$ 4,017                                    | \$ 306    | \$ 18,539                                  | \$ 9,604   |
| Minority interest's share of net income related to potentially dilutive shares                      | 815   | 57        | 3,892                                      | 1,653      |
| Numerator for diluted earnings per share - adjusted income from discontinued operations             | \$ 4,832                                    | \$ 363    | \$ 22,431                                  | \$ 11,257  |
| Gain on dispositions of real estate interests, net of minority interest                             | \$ 98                                       | \$ 11,709 | \$ 428                                     | \$ 26,195  |
| Minority interest's share of net income related to potentially dilutive shares                      | 20  | 2,187     | 91   | 4,560      |
| Numerator for diluted earnings per share - adjusted Gain from dispositions of real estate interests | \$ 118                                      | \$ 13,896 | \$ 519                                     | \$ 30,755  |
| Adjusted net income attributable to common stockholders   | \$ 7,501                                    | \$ 13,493 | \$ 26,738                                  | \$ 40,654  |
| <b>Denominator</b>  |   |           |  |            |
| Weighted average common shares outstanding - basic  | 172,684                                     | 168,355   | 170,840                                    | 168,355    |
| Potentially dilutive common shares  | 34,911                                      | 33,601    | 36,647                                     | 30,780     |
| Weighted average common shares outstanding - diluted  | 207,595                                     | 201,956   | 207,487                                    | 199,135    |
| <b>Income per Common Share - Basic</b>  |   |           |  |            |
| Income (Loss) From Continuing Operations  | \$ 0.01                                     | \$ (0.00) | \$ 0.02                                    | \$ (0.01)  |
| Income from discontinued operations   | 0.03  | 0.00      | 0.11                                       | 0.06       |
| Gain on dispositions of real estate interests, net of minority interest                             | 0.00  | 0.07      | 0.00                                       | 0.15       |
| Net Income  | \$ 0.04                                     | \$ 0.07   | \$ 0.13                                    | \$ 0.20    |
| <b>Income per Common Share - Diluted</b>  |   |           |  |            |
| Income (Loss) From Continuing Operations  | \$ 0.01                                     | \$ (0.00) | \$ 0.02                                    | \$ (0.01)  |
| Income from discontinued operations   | 0.03  | 0.00      | 0.11                                       | 0.06       |
| Gain on dispositions of real estate interests, net of minority interest                             | 0.00  | 0.07      | 0.00                                       | 0.15       |
| Net Income  | \$ 0.04                                     | \$ 0.07   | \$ 0.13                                    | \$ 0.20    |



**Table of Contents****Potentially Dilutive Shares**

We have excluded from diluted earnings per share the weighted average common share equivalents related to approximately 4.9 million and 4.6 million stock options, restricted stock, LTIP units and warrants, for the three and nine months ended September 30, 2008 respectively, and approximately 2.9 million stock options, restricted stock, LTIP units and warrants, for the three and nine months ended September 30, 2007, because their effect would be anti-dilutive. For purposes of calculating diluted earnings per share in accordance with SFAS No. 128, *Earnings per Share*, we treat the dilutive impact of the unvested portion of restricted shares as common stock equivalents.

**Note 11 Segment Information**

We consider each operating property to be an individual operating segment that has similar economic characteristics to all our other operating properties, which excludes the results from discontinued operations and includes results from properties held for contribution. Our management considers rental revenues and property net operating income aggregated by property type to be the appropriate way to analyze performance. Certain reclassifications have been made to prior year results to conform to the current presentation, primarily related to discontinued operations (see Note 12 for additional information).

The following table sets forth the rental revenues and property net operating income of our property type segments in continuing operations for the three and nine months ended September 30, 2008 and 2007 (in thousands):

|  | For the Three and Nine Months Ended September 30,<br>2008 |                                  | For the Three and Nine Months Ended September 30,<br>2007 |                                  |
|--|---|----------------------------------|---|----------------------------------|
|  | Bulk<br>Distribution                                      | Light<br>Industrial and<br>Other | Bulk<br>Distribution                                      | Light<br>Industrial and<br>Other |
| <b>Operating properties in continuing operations <sup>(1)</sup>:</b> |   |                                  |   |                                  |
| For the three months ended September 30:                             |   |                                  |   |                                  |
| Rental revenues  | \$ 47,639   | \$ 13,870                        | \$ 46,948   | \$ 12,808                        |
| Property net operating income <sup>(2)</sup>                         | \$ 36,131   | \$ 9,804                         | \$ 36,217   | \$ 9,063                         |
| For the nine months ended September 30:                              |   |                                  |   |                                  |
| Rental revenues  | \$ 142,450  | \$ 40,665                        | \$ 144,019  | \$ 38,061                        |
| Property net operating income <sup>(2)</sup>                         | \$ 108,431  | \$ 28,417                        | \$ 110,501  | \$ 26,806                        |

<sup>(1)</sup> Includes 18 operating properties held for contribution as of September 30, 2008, which are included in continuing operations as they do not meet the criteria to be classified as discontinued operations, in accordance with SFAS No. 144. As of September 30, 2007, nine properties were classified as held for contribution.

<sup>(2)</sup> Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.



**Table of Contents**

The following table is a reconciliation of our property NOI to our reported Income (Loss) From Continuing Operations for the three and nine months ended September 30, 2008 and 2007 (in thousands):

|   | Three Months Ended<br>September 30, |                 | Nine Months Ended<br>September 30, |                   |
|---|-------------------------------------|-----------------|------------------------------------|-------------------|
|   | 2008                                | 2007            | 2008                               | 2007              |
| Property NOI                                      | \$ 45,935                           | \$ 45,280       | \$ 136,848                         | \$ 137,307        |
| NOI from development and redevelopment properties | (97)                                | 853             | 962                                | 673               |
| Institutional capital management and other fees   | 763                                 | 417             | 2,237                              | 1,735             |
| Real estate related depreciation and amortization | (26,569)                            | (28,479)        | (83,180)                           | (83,292)          |
| General and administrative expenses               | (4,879)                             | (5,102)         | (15,844)                           | (14,835)          |
| Equity in income of unconsolidated joint ventures | 457                                 | 56              | 1,183                              | 99                |
| Interest expense                                  | (13,339)                            | (14,533)        | (38,905)                           | (46,236)          |
| Interest income and other                         | 258                                 | 839             | 1,259                              | 3,978             |
| Income taxes                                      | (3)                                 | (283)           | (896)                              | (1,243)           |
| Minority interests                                | (401)                               | 186             | (511)                              | 456               |
| <b>Income (Loss) from Continuing Operations</b>   | <b>\$ 2,125</b>                     | <b>\$ (766)</b> | <b>\$ 3,153</b>                    | <b>\$ (1,358)</b> |

The following table reflects our total assets, net of accumulated depreciation and amortization, by property type segment (in thousands):

|   | September 30,<br>2008 | December 31,<br>2007 |
|---|-----------------------|----------------------|
| Property type segments:                           |                       |                      |
| Bulk distribution                                 | \$ 1,827,433          | \$ 1,943,128         |
| Light industrial and other                        | 518,180               | 553,072              |
| Total segment net assets                          | 2,345,613             | 2,496,200            |
| Development and redevelopment assets              | 168,666               | 112,847              |
| Non-segment assets:                               |                       |                      |
| Properties in pre-development including land held | 19,187                | 25,025               |
| Non-segment cash and cash equivalents             | 20,927                | 3,316                |
| Other non-segment assets <sup>(1)</sup>           | 167,781               | 141,604              |
| Total Assets                                      | \$ 2,722,174          | \$ 2,778,992         |

<sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in unconsolidated joint ventures, notes receivable, certain loan costs, (including loan costs associated with our financing obligations as of December 31, 2007), and deferred acquisition costs. Included in rental revenues and segment net assets as of and for the nine months ended September 30, 2008 was approximately \$2.9 million and \$61.0 million, respectively, attributable to operations in Mexico which commenced during 2007.

**Table of Contents****Note 12 Discontinued Operations**

In accordance with SFAS No. 144, we report results of operations from real estate assets that meet the definition of a component of an entity and have been sold, or meet the criteria to be classified as held for sale, as discontinued operations. During the three months ended September 30, 2008, we sold nine operating properties, six in our bulk distribution segment and three in our light industrial segment, comprised of approximately 0.9 million square feet to third parties for a total gain of \$4.4 million. During the nine months ended September 30, 2008, we sold 14 operating properties, 11 in our bulk distribution segment and three in our light industrial segment, comprised of approximately 2.1 million square feet to third parties for a total gain of \$21.5 million. During the year ended December 31, 2007, we sold one development property in our bulk distribution segment comprised of approximately 0.5 million square feet, and four operating properties in our light industrial and other segment comprised of approximately 0.3 million square feet to third parties for a total gain of \$12.1 million. For the three and nine months ended September 30, 2008 and 2007, Income from discontinued operations includes the results of operations of these properties prior to the date of sale. This treatment resulted in certain reclassifications of amounts in our Consolidated Statements of Operations for the three and nine months ended September 30, 2007.

The following is a summary of the components of Income from discontinued operations for the three and nine months ended September 30, 2008 and 2007 (in thousands):

|   | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2008</b>                                 | <b>2007</b> | <b>2008</b>                                | <b>2007</b> |
| Rental revenues   | \$ 695                                      | \$ 2,879    | \$ 5,607                                   | \$ 8,659    |
| Rental expenses and real estate taxes                                   | (215)                                       | (978)       | (1,343)                                    | (2,641)     |
| Real estate related depreciation and amortization                       | (96)  | (1,282)     | (1,894)                                    | (3,641)     |
| Operating income  | 384   | 619         | 2,370                                      | 2,377       |
| Interest expense, net   |   | (183)       | (253)                                      | (564)       |
| Income taxes  | 1   | (11)        | (20)                                       | (55)        |
| Income before minority interest and gain on dispositions of real estate | 385   | 425         | 2,097                                      | 1,758       |
| Gain (loss) on dispositions of real estate interests                    | 4,397                                       | (58)        | 21,521                                     | 9,503       |
| Impairment (losses) recoveries on real estate assets sold               | 52  |             | (1,180)                                    |             |
| Minority interest   | (817)                                       | (61)        | (3,899)                                    | (1,657)     |
| Income from discontinued operations                                     | \$ 4,017                                    | \$ 306      | \$ 18,539                                  | \$ 9,604    |

As of September 30, 2008 and December 31, 2007, none of our assets were classified as held for sale.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FORWARD-LOOKING STATEMENTS**

We make statements in this report that are considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as anticipates, believes, estimates, expects, intends, may, plans, projects, seeks, shows, variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:

the competitive environment in which we operate;

real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets, particularly in light of the current economic slow-down in the U.S. and internationally;

decreased rental rates or increasing vacancy rates;

defaults on or non-renewal of leases by tenants;

acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;

the timing of acquisitions and dispositions;

natural disasters such as fires, hurricanes and earthquakes;

national, international, regional and local economic conditions, including, in particular, the current economic slow-down in the U.S. and internationally;

the general level of interest rates and the availability of debt financing, particularly in light of the recent disruption in the credit markets;

energy costs;

the terms of governmental regulations that affect us and interpretations of those regulations, including changes in real estate and zoning laws and increases in real property tax rates;

financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, and interest and other commitments;

lack of or insufficient amounts of insurance;

litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;

the consequences of future terrorist attacks;

possible environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and

other risks and uncertainties detailed in the section entitled Risk Factors

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the Consolidated Financial Statements included in this report.

Unless the context otherwise requires, the terms we, us and our refer to DCT Industrial Trust Inc. and DCT Industrial Operating Partnership LP, or our operating partnership, and their consolidated subsidiaries.

## **Table of Contents**

### **Overview**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As of September 30, 2008, the Company owned, managed or had under development approximately 75.8 million square feet of assets leased to approximately 850 customers, including 13.6 million square feet managed on behalf of three institutional joint venture partners. Our portfolio primarily consists of high-quality, generic bulk distribution warehouses and light industrial properties. We own our properties through our operating partnership and its subsidiaries. DCT Industrial Trust Inc. is the sole general partner and owned approximately 83% of the outstanding equity interests of our operating partnership as of September 30, 2008. We acquired our first property in June 2003 and currently, our portfolio consists of 372 consolidated operating properties as of September 30, 2008.

Our primary business objectives are to maximize sustainable long-term growth in earnings and Funds From Operations, or FFO, as defined on page 46, and to maximize total return to our stockholders. In our pursuit of these objectives, we will:

actively manage our existing portfolio to maximize operating cash flows;

acquire properties in selected markets, including Mexico, including through joint ventures;

pursue development opportunities;

expand our institutional capital management program; and

dispose of assets that no longer fit our investment criteria.

In order to achieve these objectives, we have raised capital through common stock issuances, our operating partnership's private placement (as more fully described below) and issued and assumed debt, while maintaining a conservative leverage ratio in relation to other industrial real estate investment trusts.

### **Outlook**

The primary source of our operating revenues and earnings is rents received from tenants under operating leases at our properties, including reimbursements from tenants for certain operating costs. We seek long-term earnings growth primarily through increasing rents and operating income at existing properties, acquiring and developing additional high-quality properties in major distribution markets, increasing fee revenues from our institutional capital management program, and generating profits from our development activities. In addition, we may recycle our capital by selling assets, contributing assets to joint ventures, funds or other commingled investment vehicles with institutional partners, and reinvesting the capital in target markets.

Although the national real estate credit market has experienced increased volatility and the U.S. economy is slowing, we believe that long-term demand for high-quality industrial warehouse space in major distribution markets will remain favorable. However, near-term operating income from our existing properties may decrease as demand for warehouse space declines with the slowing economy resulting in decreased occupancy and competitive pressure on rental rates. Additionally, increased leasing at our development properties may increase operating earnings but we expect only moderate activity in the near term due to the slowing economy. Any increased operating results from operating and development activities may be offset by the loss of income from disposing or contributing properties.

The principal risks to our business plan include:

our ability to lease space to customers at rates which provide acceptable returns and credit risks;

our ability to sell or contribute assets at prices we find acceptable which generates funding for our business plan;

our ability to finance our on-going capital needs;

the challenges that we may face as a result of the current economic slow-down, including potential decreased demand for warehouse space, difficulty obtaining financing, tenant bankruptcies, declining real estate values and other challenges;

our ability to locate development opportunities and to successfully develop and lease such properties on time and within budget and then to successfully lease such properties;

## **Table of Contents**

our ability to attract institutional partners in our institutional capital management program on terms that we find acceptable;

our ability to acquire properties that meet our quantitative and qualitative investment criteria; and

our ability to retain and attract talented people.

We believe our investment focus on the largest and most active distribution markets in the United States and Mexico and our monitoring of market and submarket demand and supply imbalances helps mitigate some of these risks.

We also expect the following key trends to affect our industry positively:

the continued restructuring of corporate supply chains which may impact local demand for distribution space as companies relocate their operations consistent with their particular requirements or needs;

the continued long-term growth in international trade which necessitates the increased import and export of products in the U.S. and Mexico;

the growth or continuing importance of industrial markets located near major transportation hubs including seaports, airports and major intermodal facilities; and

continuing advancements in technology and information systems which enhance companies' abilities to control their investment in inventories.

These key trends may gradually change the characteristics of the facilities needed by our tenants. However, we believe the buildings in our portfolio are designed to be reconfigured and can accommodate gradual changes that may occur.

Our financing needs will depend largely on our ability to acquire or develop properties as the majority of our cash generated from operations will be used for payment of distributions and to finance other activities. We expect the funding of additional cash needs to come from a combination of borrowings under our line of credit, extending and refinancing existing maturities of debt, new borrowings and/or proceeds from the sale or contribution of properties.

## **Inflation**

Although the U.S. economy has been experiencing moderately higher inflation rates, and a wide variety of industries and sectors are all being affected differently by generally rising commodity prices, inflation has not had a significant impact on us in our markets of operation. Most of our leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, many of the outstanding leases expire within five years which enables us to replace existing leases with new leases at the then-existing market rate.

## **Significant Transactions During 2008**

### *Summary of the nine months ended September 30, 2008*

During the three months ended September 30, 2008, development activities continued on several properties in Mexico and several of our U.S. target markets. During the nine months ended September 30, 2008, we expanded our presence in Mexico from eight buildings comprised of 0.6 million square feet to 11 buildings comprised of 1.2 million square feet. The following further describes certain significant transactions that occurred during the nine months ended September 30, 2008.

*Major Development Activities*

**Mexico** - During the nine months ended September 30, 2008, we acquired three buildings comprised of 0.5 million square feet from Nexxus Desarrollos Industriales ( Nexxus ) that were constructed under forward purchase commitments in Monterrey. As of September 30, 2008, 0.8 million square feet were leased. One additional shell-complete building is expected to be acquired in late 2008. During the nine months ended September 30, 2008, we also entered into additional forward purchase commitments with Nexxus to purchase four additional buildings, comprised of 0.5 million square feet. Construction commenced on these four buildings during the first quarter 2008 and is expected to be completed in late 2008.



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**Table of Contents**

**SCLA** During 2006, we entered into a joint venture agreement with Stirling Airports International, LLC, or Stirling, an unrelated third party, to be the master developer of up to 4,350 acres in Victorville, California, part of the Inland Empire submarket in Southern California. The development project is located at the former George Air Force Base which closed in 1992 and is now known as Southern California Logistics Airport, or SCLA. We refer to this joint venture as the SCLA joint venture. Stirling entered into two master development agreements which gave it certain rights to be the exclusive developer of the SCLA development project through 2019 (including extensions) and assigned these rights to the SCLA joint venture upon the closing of the venture. While our exact share of the equity interests in the SCLA joint venture will depend on the amount of capital we contribute and the timing of contributions and distributions, the SCLA joint venture contemplates an equal sharing between us and Stirling of residual profits and cash flows after all priority distributions.

During the nine months ended September 30, 2008, the SCLA joint venture began construction on one building comprised of approximately 1.0 million square feet. Additionally, two buildings comprised of 0.2 million square feet were completed during the first quarter of 2008 and one building comprised of 0.3 million square feet was completed during the second quarter of 2008. As of September 30, 2008, 0.1 million square feet of these buildings had been leased.

**IDI/DCT Buford, LLC JV** - On March 10, 2008, we entered into a joint venture agreement with Industrial Developments International, Inc., an unrelated third-party developer whereby we contributed 47 acres in Atlanta, Georgia to the venture. We received cash proceeds of approximately \$1.5 million, equity in the venture and recognized a gain on the contribution of the land of approximately \$0.3 million. The venture may develop four distribution buildings comprised of approximately 0.6 million square feet. As of September 30, 2008, this joint venture owned approximately \$6.2 million of real estate assets.

**Stonefield Industrial, LLC** - On May 22, 2008, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Stonefield Industrial, LLC and develop approximately 49 acres in Reno, Nevada. As of September 30, 2008, the joint venture owned total assets of approximately \$8.2 million.

**TRT-DCT Industrial Joint Venture III** On September 9, 2008, we formed our third joint venture agreement, TRT-DCT Industrial Joint Venture III, G.P., ( TRT-DCT Venture III ), on September 9, 2008 with DCTRT. As of September 30, 2008, TRT-DCT Venture III owned approximately \$31.0 million of real estate assets. TRT-DCT Venture III is structured and funded in a manner similar to TRT-DCT Venture I. On September 29, 2008, five properties were acquired from an unrelated party by the venture comprised of approximately 0.9 million square feet.

*Disposition Activity*

During the three months ended September 30, 2008, we disposed of nine operating properties comprised of approximately 0.9 million square feet to unrelated third parties for total gross proceeds of approximately \$42.5 million, which resulted in a gain of approximately \$4.4 million. During the nine months ended September 30, 2008, we disposed of 14 operating properties comprised of approximately 2.1 million square feet to unrelated third parties for total gross proceeds of approximately \$119.8 million, which resulted in a gain of approximately \$21.5 million net of an impairment loss of \$1.2 million related to these properties. Additionally, we contributed approximately 47 acres of land in Atlanta to the IDI/DCT Buford, LLC joint venture.

**Table of Contents**

*New Long-Term Borrowings*

On June 6, 2008, we entered into a term loan agreement (the Agreement) with a syndicate of 10 banks, led by Bank of America, N.A. and Wells Fargo, N.A., pursuant to which the Company may borrow up to \$300 million in senior unsecured term loans. Loans under the Agreement will have a variable interest rate based on either the base rate under the Agreement or LIBOR, at the Company's option, plus a margin that is based on the Company's leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The initial margins based on the Company's current leverage ratio is 0% for base rate loans and 1.50% for LIBOR-based loans. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America's prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at the Company's option for an additional year. The Company may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, the Company must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by the Company on June 9, 2008 (the Initial Loan) and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the Second Tranche) and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and the Company has entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on the Company's current leverage ratio. The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, and bears interest at an initial interest rate of 5.50%. The Company is required to pay interest on the Initial Loan and the Second Tranche monthly until maturity at which time the outstanding balance is due.

The Agreement contains various customary covenants (including, among others, financial covenants with respect to tangible net worth, debt service coverage and unsecured and secured consolidated leverage and covenants relating to dividends and other restricted payments, liens, certain investments and transaction with affiliates) and if the Company breaches any of these covenants, or fails to pay interest or principal on the loans when due, the holders of the loans could accelerate the due date of the entire amount borrowed. The Agreement also contains other customary events of default, which would entitle the holders of the loans to accelerate the due date of the entire amount borrowed, including, among others, change of control events, defaults under certain other obligations of the Company and insolvency or bankruptcy events.

During the nine months ended September 30, 2008, we entered into an agreement, which was effective June 9, 2008, to extend the maturity date of \$175.0 million of the then outstanding \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%. The remaining \$100 million was repaid with the proceeds of our Initial Loan, as mentioned above.

**Critical Accounting Policies**

*General*

Our discussion and analysis of financial condition and results of operations is based on our Consolidated Financial Statements, which have been prepared in accordance with United States generally accepted accounting principles, or GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an on-going basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The following discussion pertains to accounting policies management believes are most critical to the portrayal of our financial condition and results of operations that require management's most difficult, subjective or complex judgments.

**Table of Contents***Revenue Recognition*

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments increase during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as straight-line rents receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred.

In connection with property acquisitions, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible asset or liability pursuant to Statement of Financial Accounting Standards, or SFAS, No. 141, *Business Combinations*, or SFAS No. 141, and amortized to Rental revenues over the life of the related leases. Additionally, the unamortized balances of SFAS No. 141 assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue and expense line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term.

*Investment in Real Estate, Valuation and Allocation of Real Estate Acquisitions*

We capitalize direct costs associated with, and incremental to, the acquisition, development, redevelopment or improvement of real estate, including asset acquisition costs and leasing costs as well as direct internal costs, if appropriate. Costs associated with acquisition or development pursuits are capitalized as incurred and, if the pursuit is abandoned, these costs are expensed during the period in which the pursuit is abandoned. Such costs considered for capitalization include construction costs, interest, real estate taxes, insurance and other such costs if appropriate. Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is substantially complete based on our current, weighted-average borrowing rates. Costs incurred for maintaining and making repairs to our real estate, which do not extend the life of our assets, are expensed as incurred.

Upon acquisition, the total cost of a property is allocated to land, building, building and land improvements, tenant improvements and intangible lease assets and liabilities pursuant to SFAS No. 141. The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis. Management considers the replacement cost of such assets, appraisals, property condition reports, market data and other related information in determining the fair value of the tangible assets. Pursuant to SFAS No. 141, the difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The allocation of the total cost of a property to an intangible lease asset includes the value associated with customer relationships and in-place leases that may include leasing commissions, legal and other costs. In addition, the allocation of the total cost of a property requires allocating costs to an intangible asset or liability resulting from in-place leases being above or below the market rental rates on the date of the acquisition. Intangible lease assets or liabilities will be amortized over the life of the remaining in-place leases as an adjustment to Rental revenues.

We have certain properties which we have acquired or removed from service with the intention to redevelop the building. Buildings under redevelopment require significant construction activities prior to being placed back into service. Additionally, we may acquire, develop, or redevelop certain properties with the intention to contribute the property to an institutional capital management joint venture, in which we may retain ownership in or manage the assets of the joint venture. We refer to these properties as held for contribution. We generally do not depreciate properties classified as redevelopment or held for contribution until the date that the redevelopment properties are ready for their intended use or the property held for contribution no longer meets the held for sale criteria under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, or SFAS No. 144. Pre-development costs to prepare land for its intended use prior to significant construction activities are capitalized and classified as Construction in progress.

**Table of Contents**

Real estate, including land, building, building and land improvements, tenant improvements and leasing costs, and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization. Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities as follows:

| <b>Description</b>                         | <b>Standard Depreciable Life</b>    |
|--|-------------------------------------|
| Land                                       | Not depreciated                     |
| Building                                   | 40 years                            |
| Building and land improvements             | 20 years                            |
| Tenant improvements                        | Lease term                          |
| Lease costs                                | Lease term                          |
| Intangible lease assets and liabilities    | Average term of leases for property |
| Above/below market rent assets/liabilities | Lease term                          |

The table above reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The cost of assets sold or retired and the related accumulated depreciation and/or amortization is removed from the accounts and the resulting gain or loss, if necessary, is reflected in our Consolidated Statements of Operations during the period in which such sale or retirement occurs.

*Depreciation and Useful Lives of Real Estate Assets*

We estimate the depreciable portion of our real estate assets and their related useful lives in order to record depreciation expense. Our ability to accurately estimate the depreciable portions of our real estate assets and their useful lives is critical to the determination of the appropriate amount of depreciation expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation expense we recognize. Depreciation is not recorded on buildings currently held for contribution, in pre-development, being developed or redeveloped until the building is substantially completed and ready for its intended use, normally not later than one year from cessation of major construction activity. If the useful life estimate was reduced by one year for all buildings and building and land improvements in continuing operations, depreciation expense would have increased \$1.2 million.

*Impairment of Long-Lived Assets*

Long-lived assets held and used are carried at cost and evaluated for impairment in accordance with SFAS No. 144. SFAS No. 144 provides that such an evaluation should be performed when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of trigger events include the point at which we deem the long-lived asset to be held for sale, a building remains vacant longer than expected, etc. For operating buildings that we intend to hold long-term, the recoverability is based on the future undiscounted cash flows. If the asset is considered to be impaired, the amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset. Long lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less costs to sell. Impairment of long-lived assets is considered a critical accounting estimate because the evaluation of impairment and the determination of fair values involve a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions include, but are not limited to, projecting vacancy rates, rental rates, property operating expenses, capital expenditures and debt financing rates, among other things. The capitalization rate is also a significant driving factor in determining the property valuation which requires management's judgment of factors such as market knowledge, historical experience, lease terms, tenant financial strength, economy, demographics, environment, property location, visibility, age, physical condition and investor return requirements, among other things. All of the aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's judgment, the valuation could be negatively affected and may result in a negative impact to our Consolidated Financial Statements.

**Table of Contents***Principles of Consolidation*

Our Consolidated Financial Statements include the accounts of our company and our consolidated subsidiaries and partnerships that we control either through ownership of a majority voting interest, as the primary beneficiary, or otherwise. All significant intercompany accounts and transactions have been eliminated in consolidation. Investments in entities in which we do not own a majority voting interest but over which we have the ability to exercise significant influence over operating and financial policies are presented under the equity method. Investments in entities in which we do not own a majority voting interest and over which we do not have the ability to exercise significant influence are carried at the lower of cost or fair value, as appropriate. Our judgments with respect to our level of influence or control of an entity and whether we are the primary beneficiary of a variable interest entity as defined by Financial Accounting Standards Board, or FASB, Interpretation No. 46(R), *Consolidation of Variable Interest Entities*, or FIN No. 46(R), involve consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including loans) and our ability to participate in policy making decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in our Consolidated Financial Statements and, consequently, our financial position and specific items in our results of operations that are used by our stockholders, lenders and others in their evaluation of us.

Generally, we consolidate real estate partnerships and other entities that are not variable interest entities (as defined in FIN No. 46(R)) when we own, directly or indirectly, a majority voting interest in the entity. Emerging Issues Task Force, or EITF, Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*, or EITF 04-5, provides an accounting model to be used by a general partner, or group of general partners, to determine whether the general partner(s) controls a limited partnership or similar entity in light of certain rights held by the limited partners and provides additional guidance on what constitutes substantive kick-out rights and substantive participating rights.

**Customer Diversification**

As of September 30, 2008, there were no customers that occupied more than 5.0% of our consolidated and unconsolidated operating properties and development properties based on annualized base rent or gross leased square feet. The following list reflects our ten largest customers, based on annualized base rent as of September 30, 2008, that occupy approximately 10.4 million square feet in all consolidated and unconsolidated operating properties, and development properties.

Deutsche Post World Net (DHL & Exel)

Technicolor

Whirlpool Corporation

Bridgestone/Firestone

S.C Johnson & Son, Inc.

The Clorox Sales Company

Ozburn-Hessey Logistics

Home Depot Inc.

United Parcel Service (UPS)

EGL, Inc.

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## **Table of Contents**

### **New Accounting Pronouncements**

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, or SFAS No. 161. SFAS No. 161 requires companies with derivative instruments to disclose information that would enable financial statement users to understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, or SFAS No. 133, and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. The new requirements apply to derivative instruments and nonderivative instruments that are designated and qualify as hedging instruments and related hedged items accounted for under SFAS No. 133. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008; however, early application is encouraged. We intend to adopt SFAS No. 161 on January 1, 2009.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 ( SFAS No. 160 ), *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 establishes new accounting and reporting standards for the non-controlling interest in a subsidiary and required a parent to recognize a gain or loss upon change of control. Ownership changes not resulting in a change of control are treated as equity transactions. SFAS No. 160 is effective for fiscal years beginning on or after December 15, 2008, and early adoption is not permitted. We are currently evaluating the application of SFAS No. 160 and its effect on our Consolidated Financial Statements.

In December 2007, the FASB issued SFAS No. 141, *Business Combinations (revised 2007)*, or SFAS No. 141(R). SFAS No. 141(R) requires the acquiring entity in a business combination to record all assets acquired and liabilities assumed at their respective acquisition-date fair values, changes the recognition of assets acquired and liabilities assumed arising from contingencies, changes the recognition and measurement of contingent consideration, and requires the expensing of acquisition-related costs as incurred. SFAS No. 141(R) also requires additional disclosure of information surrounding a business combination, such that users of the entity's financial statements can fully understand the nature and financial impact of the business combination. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply the provisions of SFAS No. 141(R) prior to that date. We are currently evaluating the application of SFAS No. 141(R) and its effect on our Consolidated Financial Statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, or SFAS No. 159, which expands the use of the fair value measurement to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Upon adoption of this Statement, we did not elect the SFAS No. 159 option for our existing financial assets and liabilities and therefore adoption of SFAS No. 159 did not have any impact on our Consolidated Financial Statements.

On January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements*, or SFAS No. 157, which defines fair-value, establishes a framework for measuring fair-value, and expands disclosures about fair-value measurements. SFAS No. 157 applies to reported balances that are required or permitted to be measured at fair-value under existing accounting pronouncements; accordingly, the standard does not require any new fair-value measurements of reported balances.

We have deferred the adoption of SFAS No. 157 with respect to nonfinancial assets and liabilities in accordance with the provisions of FSP FAS 157-2, *Effective Date of FASB Statement No. 157*. Items in this classification include intangible assets and liabilities.

SFAS No. 157 emphasizes that fair-value is a market-based measurement, not an entity-specific measurement. Therefore, a fair-value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair-value measurements, SFAS No. 157 establishes a fair-value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

**Table of Contents**

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, that are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair-value measurement is based on inputs from different levels of the fair-value hierarchy, the level in the fair-value hierarchy within which the entire fair-value measurement falls is based on the lowest level input that is significant to the fair-value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair-value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Currently, the Company uses forward starting and interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair-values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair-value measurements. In adjusting the fair-value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair-value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. The Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair-value hierarchy.

**Table of Contents****Results of Operations****Summary of the three and nine months ended September 30, 2008 compared to the same periods ended September 30, 2007**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As of September 30, 2008, we consolidated 372 operating properties, five redevelopment properties, and 13 development properties. We owned, managed or had under development approximately 75.8 million square feet of assets leased to approximately 850 customers, including 13.6 million square feet managed on behalf of three institutional joint venture partners. As of September 30, 2007, we consolidated 371 operating properties (including nine operating properties held for contribution), seven redevelopment properties and eight development properties located in a total of 24 markets throughout the United States. Subsequent to September 30, 2007, 15 of the operating properties were sold or classified as held for sale and results of these operations were reclassified to discontinued operations.

The following table illustrates the changes in our consolidated operating properties in continuing operations by segment as of, and for the three and nine months ended September 30, 2008 compared to the same periods ended September 30, 2007 (dollar amounts in thousands).

|  | As of, and for the Three and Nine Months Ended September 30, |                                  |                      |                                  |
|--|--|----------------------------------|----------------------|----------------------------------|
|  | 2008   |                                  | 2007                 |                                  |
|  | Bulk<br>Distribution   | Light<br>Industrial<br>and Other | Bulk<br>Distribution | Light<br>Industrial<br>and Other |
| Operating properties in continuing operations <sup>(1)</sup> : |  |                                  |                      |                                  |
| Number of buildings  | 217  | 155                              | 207                  | 149                              |
| Square feet (in thousands)                                     | 44,136   | 7,807                            | 42,635               | 7,209                            |
| Occupancy at end of period                                     | 92.4%  | 89.0%                            | 93.0%                | 89.1%                            |
| Segment net assets   | \$ 1,827,433   | \$ 518,180                       | \$ 1,816,218         | \$ 501,309                       |
| For the three months ended September 30:                       |  |                                  |                      |                                  |
| Rental revenues  | \$ 47,639  | \$ 13,870                        | \$ 46,948            | \$ 12,808                        |
| Property net operating income <sup>(2)</sup>                   | \$ 36,131  | \$ 9,804                         | \$ 36,217            | \$ 9,063                         |
| For the nine months ended September 30:                        |  |                                  |                      |                                  |
| Rental revenues  | \$ 142,450   | \$ 40,665                        | \$ 144,019           | \$ 38,061                        |
| Property net operating income <sup>(2)</sup>                   | \$ 108,431   | \$ 28,417                        | \$ 110,501           | \$ 28,806                        |

<sup>(1)</sup> Includes 18 operating properties held for contribution as of September 30, 2008, which are included in continuing operations as they do not meet the criteria to be classified as discontinued operations, in accordance with SFAS No. 144. As of September 30, 2007, nine properties were classified as held for contribution.

<sup>(2)</sup> Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance. See Notes to our Consolidated Financial Statements, Note 11 Segment Information for a reconciliation of our property NOI to our reported Income (Loss) From Continuing Operations for the three and nine months ended September 30, 2008 and 2007.



**Table of Contents**

The following table reflects our total assets, net of accumulated depreciation and amortization, by property type segment (in thousands):

|   | September 30,<br>2008 | September 30,<br>2007 |
|---|-----------------------|-----------------------|
| Property type segments:                           |                       |                       |
| Bulk distribution                                 | \$ 1,827,433          | \$ 1,816,218          |
| Light industrial and other                        | 518,180               | 501,309               |
| <br>  |                       |                       |
| Total segment net assets                          | 2,345,613             | 2,317,527             |
| Development and redevelopment assets              | 168,666               | 117,577               |
| Properties excluded from continuing operations    |                       | 102,080               |
| Assets held for sale                              |                       | 16,287                |
| Non-segment assets:                               |                       |                       |
| Properties in pre-development including land held | 19,187                | 30,331                |
| Non-segment cash and cash equivalents             | 20,927                | 37,596                |
| Other non-segment assets <sup>(1)</sup>           | 167,781               | 111,020               |
| <br>  |                       |                       |
| Total Assets                                      | \$ 2,722,174          | \$ 2,732,418          |

- <sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in unconsolidated joint ventures, notes receivable, certain loan costs, (including loan costs associated with our financing obligations as of September 30, 2007), and deferred acquisition costs.

**Table of Contents****Comparison of the three months ended September 30, 2008 compared to the three months ended September 30, 2007**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other income and other expenses for the three months ended September 30, 2008 compared to the three months ended September 30, 2007. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. The same store portfolio for the three months ended September 30, 2008 totaled 348 buildings comprised of approximately 48.2 million square feet. A discussion of these changes follows the table (in thousands).

|   | <b>Three Months Ended<br/>September 30,</b> |               |                  |
|---|---|---------------|------------------|
|   | <b>2008</b>                                 | <b>2007</b>   | <b>\$ Change</b> |
| <b>Rental Revenues</b>  |   |               |                  |
| Same store  | \$ 56,846                                   | \$ 56,755     | \$ 91            |
| Acquisitions and dispositions, net                              | 1,221                                       | 2,397         | (1,176)          |
| Development and redevelopment                                   | 578   | 1,033         | (455)            |
| Held for contribution   | 2,810                                       | 570           | 2,240            |
| Revenues related to early lease terminations, net               | 282   | (7)           | 289              |
| <b>Total rental revenues</b>                                    | <b>61,737</b>                               | <b>60,748</b> | <b>989</b>       |
| <b>Rental Expenses and Real Estate Taxes</b>                    |   |               |                  |
| Same store  | 14,763                                      | 13,667        | 1,096            |
| Acquisitions and dispositions, net                              | 200   | 648           | (448)            |
| Development and redevelopment                                   | 418   | 184           | 234              |
| Held for contribution   | 518   | 116           | 402              |
| <b>Total rental expenses and real estate taxes</b>              | <b>15,899</b>                               | <b>14,615</b> | <b>1,284</b>     |
| <b>Property Net Operating Income <sup>(1)</sup></b>             |   |               |                  |
| Same store  | 42,083                                      | 43,088        | (1,005)          |
| Acquisitions and dispositions, net                              | 1,021                                       | 1,749         | (728)            |
| Development and redevelopment                                   | 160   | 849           | (689)            |
| Held for contribution   | 2,292                                       | 454           | 1,838            |
| Revenues related to early lease terminations, net               | 282   | (7)           | 289              |
| <b>Total property net operating income</b>                      | <b>45,838</b>                               | <b>46,133</b> | <b>(295)</b>     |
| <b>Other Income</b>   |   |               |                  |
| Institutional capital management and other fees                 | 763   | 417           | 346              |
| Gain on dispositions of real estate assets                      | 54  | 14,033        | (13,979)         |
| Gain on dispositions of non-depreciated real estate             | 64  | 12            | 52               |
| Equity in income (losses) of unconsolidated joint ventures, net | 457   | 56            | 401              |
| Interest income and other                                       | 258   | 839           | (581)            |
| <b>Total other income</b>                                       | <b>1,596</b>                                | <b>15,357</b> | <b>(13,761)</b>  |
| <b>Other Expenses</b>   |   |               |                  |
| Real estate related depreciation and amortization               | 26,569                                      | 28,479        | (1,910)          |
| General and administrative expenses                             | 4,879                                       | 5,102         | (223)            |
| Income taxes  | 3   | 283           | (280)            |
| Interest expense  | 13,339                                      | 14,533        | (1,194)          |
| <b>Total other expenses</b>                                     | <b>44,790</b>                               | <b>48,397</b> | <b>(3,607)</b>   |

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|  |          |           |            |
|--|----------|-----------|------------|
| Minority interests   | (421)    | (2,150)   | 1,729      |
| <b>Discontinued Operations</b>   |          |           |            |
| Income from discontinued operations, net   | 385      | 425       | (40)       |
| Impairment losses on real estate assets sold   | 52       |           | 52         |
| Gain on dispositions of real estate interests, classified as discontinued operations | 4,397    | (58)      | 4,455      |
| Minority interests in income from discontinued operations                            | (817)    | (61)      | (756)      |
| Net income   | \$ 6,240 | \$ 11,249 | \$ (5,009) |

- (1) For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure see page 35, above. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 11 to our Consolidated Financial Statements.

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**Table of Contents***Rental Revenues*

Rental revenues increased by approximately \$1.0 million, or 2%, for the three months ended September 30, 2008 compared to the same period in 2007, primarily as a result of slightly higher base rent per square foot, offset by lower occupancy and lower acquisition activity. Rental revenues also increased due to additional operating properties classified as held for contribution that were acquired or developed compared to the same period in 2007. Same store rental revenues, excluding revenues related to early lease terminations, increased by approximately \$0.1 million for the three months ended September 30, 2008 compared to the same period in 2007 also primarily due to slightly better base rent per square foot partially offset by lower straight-line rental revenues. Revenues related to early lease terminations increased by \$0.2 million for the three months ended September 30, 2008 compared to the same period in 2007.

*Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$1.3 million, or 9%, for the three months ended September 30, 2008 compared to the same period in 2007, primarily as a result of higher property taxes, maintenance expenses and utility costs, all of which are generally recoverable from our tenants. Non-recoverable expenses, including bad debt expense, increased approximately \$0.3 million. Same store rental expenses and real estate taxes increased by approximately \$1.1 million, or 8%, for the three months ended September 30, 2008 as compared to the same period in 2007, primarily related to higher property taxes, legal expenses and maintenance expenses.

*Other Income*

Other income decreased by approximately \$13.8 million for the three months ended September 30, 2008 as compared to the same period in 2007, as a result of a decrease of approximately \$14.0 million in gains related to dispositions of real estate interests reported in continuing operations and a decrease in interest income of \$0.6 million due primarily to a reduction of invested cash balances as well as repayment of certain notes receivable by a development joint venture partner. These decreases were partially offset by a \$0.7 million increase in combined income from our institutional capital management fees and our equity interests in our unconsolidated joint ventures.

*Other Expenses*

Real estate related depreciation and amortization decreased by approximately \$1.9 million for the three months ended September 30, 2008 as compared to the same period in 2007 primarily related to short-lived assets becoming fully amortized. The decrease in interest expense of approximately \$1.2 million is primarily attributable to the lower outstanding balance of our financing obligations during the three months ended September 30, 2008 compared to the same period in 2007. General and administrative expenses remained relatively flat, decreasing \$0.2 million primarily related to increased capitalization of overhead to various development and leasing activities, partially offset by higher compensation costs due to increased headcount and share-based compensation expenses. The decrease in income taxes of \$0.3 million is primarily due to the reversal of an accrual for state income taxes for years prior to 2008 associated with the resolution of certain tax obligations.

*Minority Interests*

We owned approximately 83% of our operating partnership as of September 30, 2008 and September 30, 2007 (see Note 7 to our Consolidated Financial Statements for additional information).

*Discontinued Operations*

Nine properties were sold during the three months ended September 30, 2008 resulting in gains of \$4.4 million compared to no properties sold during the three months ended September 30, 2007. Operating income for the properties included in discontinued operations was relatively unchanged period over period.

**Table of Contents****Comparison of the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other income and other expenses for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. The same store portfolio for the nine months ended September 30, 2008 totaled 337 buildings comprised of approximately 46.6 million square feet. A discussion of these changes follows the table (in thousands).

|  | <b>Nine Months Ended<br/>September 30,</b> |                |                  |
|--|--|----------------|------------------|
|  | <b>2008</b>                                | <b>2007</b>    | <b>\$ Change</b> |
| <b>Rental Revenues</b>                                 |  |                |                  |
| Same store   | \$ 165,734                                 | \$ 164,070     | \$ 1,664         |
| Acquisitions and dispositions, net                     | 9,621                                      | 15,507         | (5,886)          |
| Development and redevelopment                          | 3,002                                      | 2,843          | 159              |
| Held for contribution                                  | 7,163                                      | 786            | 6,377            |
| Revenues related to early lease terminations, net      | 597  |                | 597              |
| <b>Total rental revenues</b>                           | <b>186,117</b>                             | <b>183,206</b> | <b>2,911</b>     |
| <b>Rental Expenses and Real Estate Taxes</b>           |  |                |                  |
| Same store   | 42,641                                     | 40,438         | 2,203            |
| Acquisitions and dispositions, net                     | 2,167                                      | 3,958          | (1,791)          |
| Development and redevelopment                          | 2,032                                      | 606            | 1,426            |
| Held for contribution                                  | 1,467                                      | 224            | 1,243            |
| <b>Total rental expenses and real estate taxes</b>     | <b>48,307</b>                              | <b>45,226</b>  | <b>3,081</b>     |
| <b>Property Net Operating Income <sup>(1)</sup></b>    |  |                |                  |
| Same store   | 123,093                                    | 123,632        | (539)            |
| Acquisitions and dispositions, net                     | 7,454                                      | 11,549         | (4,095)          |
| Development and redevelopment                          | 970  | 2,237          | (1,267)          |
| Held for contribution                                  | 5,696                                      | 562            | 5,134            |
| Revenues related to early lease terminations, net      | 597  |                | 597              |
| <b>Total property net operating income</b>             | <b>137,810</b>                             | <b>137,980</b> | <b>(170)</b>     |
| <b>Other Income</b>                                    |  |                |                  |
| Institutional capital management and other fees        | 2,237                                      | 1,735          | 502              |
| Gain on dispositions of real estate assets             | 254  | 18,325         | (18,071)         |
| Gain on dispositions of non-depreciated real estate    | 271  | 12,737         | (12,466)         |
| Equity in income of unconsolidated joint ventures, net | 1,183                                      | 99             | 1,084            |
| Interest income and other                              | 1,259                                      | 3,978          | (2,719)          |
| <b>Total other income</b>                              | <b>5,204</b>                               | <b>36,874</b>  | <b>(31,670)</b>  |
| <b>Other Expenses</b>                                  |  |                |                  |
| Real estate related depreciation and amortization      | 83,180                                     | 83,292         | (112)            |
| General and administrative expenses                    | 15,844                                     | 14,835         | 1,009            |
| Income taxes   | 896  | 1,243          | (347)            |
| Interest expense                                       | 38,905                                     | 46,236         | (7,331)          |
| <b>Total other expenses</b>                            | <b>138,825</b>                             | <b>145,606</b> | <b>(6,781)</b>   |

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|  |           |           |             |
|--|-----------|-----------|-------------|
| Minority interests   | (608)     | (4,411)   | 3,803       |
| <b>Discontinued Operations</b>   |           |           |             |
| Income from discontinued operations, net   | 2,097     | 1,758     | 339         |
| Impairment losses on real estate assets sold   | (1,180)   |           | (1,180)     |
| Gain on dispositions of real estate interests, classified as discontinued operations | 21,521    | 9,503     | 12,018      |
| Minority interests in income from discontinued operations                            | (3,899)   | (1,657)   | (2,242)     |
| Net income   | \$ 22,120 | \$ 34,441 | \$ (12,321) |

- <sup>(1)</sup> For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure see page 35, above. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 11 to our Consolidated Financial Statements.

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**Table of Contents***Rental Revenues*

Rental revenues increased by \$2.9 million, or 2%, for the nine months ended September 30, 2008 compared to the same period in 2007, primarily as a result of increased base rent per square foot, offset by slightly lower average occupancy and lower acquisition activity. Rental revenues also increased due to additional operating properties classified as held for contribution that were acquired or developed compared to the same period in 2007. Same store rental revenues increased by approximately \$1.7 million, or 1%, for the nine months ended September 30, 2008 compared to the same period in 2007 also primarily due to increased base rent per square foot and higher tenant recovery income, partially offset by lower straight-line rental revenues. Revenues related to early lease terminations increased by \$0.6 million for the nine months ended September 30, 2008 compared to the same period in 2007.

*Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$3.1 million, or 7%, for the nine months ended September 30, 2008 compared to the same period in 2007, primarily as a result of higher property taxes and increased maintenance costs, both of which are generally recoverable from our tenants, partially offset by lower insurance costs. Additionally, we recorded \$0.9 million of bad debt expense during the nine months ended September 30, 2008, primarily related to a tenant bankruptcy, compared to \$0.5 million during the same period for 2007. Other non-recoverable expenses increased approximately \$0.6 million during the nine months ended September 30, 2008 compared to the same period in 2007. Same store rental expenses and real estate taxes increased by approximately \$2.2 million, or 5%, for the nine months ended September 30, 2008 as compared to the same period in 2007, also primarily related to increased higher property taxes and maintenance costs.

*Other Income*

Other income decreased by approximately \$31.7 million for the nine months ended September 30, 2008 as compared to the same period in 2007, primarily as a result of a decrease of approximately \$30.5 million in gains related to dispositions of real estate interests reported in continuing operations and by a decrease in interest income of \$2.7 million primarily due to realized gains recorded during 2007 on the settlement of a forward-starting interest rate swap.

*Other Expenses*

General and administrative expenses increased by approximately \$1.0 million, for the nine months ended September 30, 2008, primarily due to higher compensation costs due to increased headcount and share-based compensation expenses, partially offset by increased capitalization of overhead to various development and leasing activities. The decrease in interest expense of approximately \$7.3 million is primarily attributable to the lower outstanding balance of our financing obligations during the nine months ended September 30, 2008 compared to the same period in 2007, and decreases in the average LIBOR rate during the nine months ended September 30, 2008 compared to the same period in 2007. The decrease in income taxes of \$0.3 million is primarily due to the reversal of an accrual for state income taxes for years prior to 2008 associated with the resolution of certain tax obligations.

*Minority Interests*

We owned approximately 83% of our operating partnership as of September 30, 2008 and September 30, 2007 (see Note 7 to our Consolidated Financial Statements for additional information).

*Discontinued Operations*

An impairment loss of \$1.2 million related to real estate assets held for sale was recorded during the nine months ended September 30, 2008. No such impairment was recorded during 2007. During the nine months ended September 30, 2008, 14 operating properties were sold for a gain of \$21.5 million compared to three properties sold with a gain of \$9.5 million during the nine months ended September 30, 2007. Operating income for the properties included in discontinued operations was relatively unchanged period over period.

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## **Table of Contents**

### **Liquidity and Capital Resources**

#### ***Overview***

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, distributions to investors and debt service will include:

Cash flows from operations;

Proceeds from capital recycling, including asset contributions and dispositions;

Borrowings under our senior unsecured credit facility;

Other forms of secured or unsecured financings;

Current cash balances; and

Distributions from our institutional capital management program.

We believe that our sources of capital are adequate and will continue to be adequate to meet our short-term liquidity requirements and capital commitments. These liquidity requirements and capital commitments include operating activities, debt service obligations, regular quarterly equityholder distributions, capital expenditures at our properties, development funding requirements, forward purchase commitments (as more fully described below) and future acquisitions.

We expect to utilize the same sources of capital we rely on to meet our short-term liquidity requirements to meet our long-term liquidity requirements. We expect these resources will be adequate to fund our operating activities, debt service obligations and equityholder distributions and will be sufficient to fund our ongoing acquisition and development activities as well as to provide capital for investment in future development and other joint ventures along with additional potential forward purchase commitments. In addition, we may engage in future offerings of common stock or other securities.

#### ***Cash Flows***

During the nine months ended September 30, 2008 compared to the same period in 2007, our cash provided by operating activities increased approximately \$14.2 million, from \$87.1 million to \$101.3 million, primarily related to lower interest payments, increase in operating liabilities and higher operating distributions from our institutional capital management joint ventures partially offset by lower interest income. During the nine months ended September 30, 2008, investing activities used \$4.2 million in cash primarily related to capital expenditures related to our industrial properties of \$72.1 million, \$28.0 million spent for the acquisition of four properties and contributions to our unconsolidated joint ventures of \$28.4 million, offset by proceeds of \$122.7 million from the sale of 14 buildings and the contribution of land to an unconsolidated joint venture. During the nine months ended September 30, 2007, investing activities provided \$95.2 million primarily from the proceeds of \$333.6 million from the sale of 18 properties, offset by \$157.2 million used for the acquisition of 17 properties, \$76.0 million in contributions to unconsolidated joint ventures and \$36.5 million used for capital expenditures. During the nine months ended September 30, 2008 compared to the same period in 2007, cash used in our financing activities decreased \$50.9 million primarily due to increased borrowings of \$9.5 million during the nine months ended September 30, 2008 compared to \$50.7 million of debt repayments during the same period in 2007. However, our cash distributions increased by approximately \$5.4 million related to increased shares and OP Units outstanding. During the nine months ended September 30, 2008, we paid distributions of \$99.9 million, which were satisfied through our existing cash balances, cash provided by operations and borrowings under our credit facility. During the nine months ended September 30, 2007, we paid cash distributions of approximately \$94.7 million.



*Common Stock*

As of September 30, 2008, approximately 173.3 million shares of common stock were issued and outstanding. The net proceeds from the sales of these securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public and private offerings. Our operating partnership has used these proceeds to fund the acquisition and development of our properties.

## **Table of Contents**

### ***Dividend Reinvestment and Stock Purchase Plan***

In April 2007, we began offering shares of our common stock through our new Dividend Reinvestment and Stock Purchase Plan (the Plan). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly. Shares of common stock may be purchased in the open market, through privately negotiated transactions, or directly from us as newly issued shares of common stock. All shares issued under the Plan were acquired in the open market.

### ***Institutional Capital Management***

Property contributions to institutional joint ventures enable us to recycle capital while maintaining a long-term ownership interest in contributed properties. This business strategy also provides liquidity to fund future activities and generates revenues from asset management fees, and we may earn additional fees and incentives by providing other services including, but not limited to, acquisition, development, construction management and leasing.

### ***Forward Purchase Commitments***

Nexxus

In November 2006, we entered into nine separate forward purchase commitments with Nexxus Desarrollos Industriales (Nexxus) to acquire nine newly constructed buildings totaling approximately 0.9 million square feet. The nine buildings are located on separate development sites in four submarkets in the metropolitan area of Monterrey, Nuevo Leon, Mexico. The forward purchase commitments obligated us to acquire each of the facilities from Nexxus upon completion, subject to a variety of conditions related to, among other things, the buildings complying with approved drawings and specifications. Contemporaneously with the execution of the forward purchase commitments, we provided Nexxus with nine separate letters of credit, all of which were settled as of September 30, 2008. As of September 30, 2008, we sold our interests in one of the nine buildings, we acquired four of the buildings, and have one remaining building which is expected to be acquired in late 2008. Additionally, during late 2007, we began an expansion of one of the buildings acquired and provided Nexxus with an additional letter of credit for \$3.8 million related to the expansion. During the nine months ended September 30, 2008, we entered into similar forward purchase commitments for four buildings with Nexxus and provided additional letters of credit totaling \$21.4 million. Construction of these buildings is expected to be completed in late 2008.

### ***Distributions***

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. We intend to continue to elect and qualify to be taxed as a REIT for U.S. federal income tax purposes. U.S. federal income tax law requires that a REIT distribute with respect to each year at least 90% of its annual REIT taxable income, determined without regard to the deduction for dividends paid and excluding any net capital gain.

During the three and nine months ended September 30, 2008, our board of directors declared distributions to stockholders totaling approximately \$33.4 million and \$100.2 million respectively, including distributions to OP unitholders. During the same periods of 2007, our board of directors declared distributions to stockholders totaling approximately \$32.5 million and \$96.3 million, including distributions to OP unitholders. During the three and nine months ended September 30, 2008, we paid distributions using existing cash balances, cash provided by operations and borrowings under our credit facility.

During November 2008, our board of directors declared a \$0.08 per share quarterly cash dividend, payable on January 16, 2009, to stockholders of record as of December 29, 2008. The reduction of the quarterly dividend rate from \$0.16 to \$0.08 per share will reduce quarterly cash distributions by approximately \$16.6 million initially.

### ***Outstanding Indebtedness***

As of September 30, 2008, our outstanding indebtedness consisted of secured mortgage debt, unsecured notes and an unsecured revolving credit facility (line of credit) and totaled approximately \$1.2 billion, excluding \$134.9 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of September 30, 2008, the historical cost of all our consolidated properties was approximately \$2.9 billion and the historical cost of all properties securing our fixed rate mortgage debt was approximately \$1.2 billion. Our debt has various covenants and we were in compliance with all of these covenants as of September 30, 2008.



**Table of Contents**

All of our debt instruments require monthly or quarterly payments of interest and many require, or will ultimately require, monthly or quarterly repayments of principal. Currently, cash flows from our operations are sufficient to satisfy these monthly and quarterly debt service requirements and we anticipate that cash flows from operations will continue to be sufficient to satisfy our regular monthly and quarterly debt service.

During the nine months ended September 30, 2008, we refinanced maturing debt through a combination of extending existing maturities and new borrowings. We entered into an agreement, which is effective June 9, 2008, to extend the maturity date of \$175.0 million of the \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%.

Additionally, On June 6, 2008, we entered into a term loan agreement (the "Agreement") with a syndicate of 10 banks, led by Bank of America, N.A. and Wells Fargo, N.A., pursuant to which the Company may borrow up to \$300 million in senior unsecured term loans. Loans under the Agreement will have a variable interest rate based on either the base rate under the Agreement or LIBOR, at the Company's option, plus a margin that is based on the Company's leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The initial margins based on the Company's current leverage ratio is 0% for base rate loans and 1.50% for LIBOR-based loans. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America's prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at the Company's option for an additional year. The Company may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, the Company must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by the Company on June 9, 2008 (the "Initial Loan") and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the "Second Tranche") and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and the Company has entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on the Company's current leverage ratio. The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, and bears interest at an initial interest rate of 5.50%. The Company is required to pay interest on the Initial Loan and the Second Tranche monthly until maturity at which time the outstanding balance is due.

During the three and nine months ended September 30, 2008, our debt service, including principal and interest, totaled \$53.4 million and \$215.7 million, respectively. Our debt service for the same periods of 2007, totaled \$21.3 million and \$57.4 million, respectively.

To manage interest rate risk for forecasted refinancing of fixed-rate debt, we have primarily used forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a future fixed interest rate for a limited period of time. As of September 30, 2008, such derivatives as described in the following table were in place to hedge the variability of cash flows associated with forecasted issuances of debt (dollar amounts in thousands):

|                                      | Notional<br>Amount | Swap<br>Strike<br>Rate | Effective<br>Date | Maturity<br>Date |
|--------------------------------------|--------------------|------------------------|-------------------|------------------|
| Forward-starting swap <sup>(1)</sup> | \$ 26,000          | 5.364%                 | 1/2010            | 1/2020           |
| Forward-starting swap <sup>(1)</sup> | \$ 90,000          | 5.430%                 | 6/2012            | 6/2022           |
| Swap <sup>(2)</sup>                  | \$ 100,000         | 3.233%                 | 6/2008            | 6/2010           |

<sup>(1)</sup> The counterparty of these two forward-starting swaps is PNC Bank, NA

<sup>(2)</sup> The counterparty of this swap is Wells Fargo Bank, NA

**Table of Contents***Line of Credit*

Our senior unsecured revolving credit facility is with a syndicated group of banks and has a total capacity of \$300.0 million and matures December 2010. The facility has provisions to increase its total capacity to \$500.0 million. At our election, the facility bears interest either at LIBOR plus between 0.55% and 1.1%, depending upon our consolidated leverage, or at prime and is subject to an annual facility fee. The facility contains various covenants, including financial covenants with respect to consolidated leverage, tangible net worth, fixed charge coverage, unsecured indebtedness, and secured indebtedness. As of September 30, 2008 and 2007, we were in compliance with all of these covenants. As of September 30, 2008 and December 31, 2007, \$163.0 million and \$82.0 million, respectively, were outstanding under this facility. The outstanding balance under this facility was repaid in October 2008 with proceeds from the Second Tranche.

*Debt Maturities*

The following table sets forth the scheduled maturities of our debt, excluding unamortized premiums, as of September 30, 2008 (amounts in thousands).

| Year              | Senior             |                   |                              | Total        |
|-------------------|--------------------|-------------------|------------------------------|--------------|
|                   | Unsecured<br>Notes | Mortgage<br>Notes | Unsecured<br>Credit Facility |              |
| Remainder of 2008 | \$                 | \$ 1,694          | \$                           | \$ 1,694     |
| 2009              |                    | 7,922             |                              | 7,922        |
| 2010              | 100,000            | 58,510            | 163,000                      | 321,510      |
| 2011              | 50,000             | 230,235           |                              | 280,235      |
| 2012              |                    | 169,848           |                              | 169,848      |
| Thereafter        | 275,000            | 104,250           |                              | 379,250      |
| Total             | \$ 425,000         | \$ 572,459        | \$ 163,000                   | \$ 1,160,459 |

*Financing Strategy*

We do not have a formal policy limiting the amount of debt we incur, although we currently intend to operate so that our financial metrics are generally consistent with investment grade peers in the real estate industry. Among the metrics we consider most relevant are secured and unsecured leverage as well as fixed charge coverage. Our charter and our bylaws do not limit the indebtedness that we may incur. We are, however, subject to certain leverage limitations pursuant to covenants on our outstanding indebtedness.

**Table of Contents****Contractual Obligations**

The following table reflects our contractual obligations as of September 30, 2008, specifically our obligations under long-term debt agreements, operating and ground lease agreements and purchase obligations (amounts in thousands):

| Contractual Obligations <sup>(1)</sup>                  | Total               | Payments due by Period |                   |                   |                   |
|---|---------------------|------------------------|-------------------|-------------------|-------------------|
|   |                     | Less than 1 Year       | 1-3 Years         | 4-5 Years         | More Than 5 Years |
| Scheduled long-term debt maturities, including interest | \$ 1,382,047        | \$ 15,228              | \$ 759,803        | \$ 429,148        | \$ 177,868        |
| Operating lease commitments                             | 1,382               | 122                    | 1,119             | 141               |                   |
| Ground lease commitments <sup>(2)</sup>                 | 6,879               | 44                     | 621               | 424               | 5,790             |
| Purchase obligations <sup>(3)</sup>                     | 61,655              | 36,454                 | 25,201            |                   |                   |
| <b>Total</b>  | <b>\$ 1,451,963</b> | <b>\$ 51,848</b>       | <b>\$ 786,744</b> | <b>\$ 429,713</b> | <b>\$ 183,658</b> |

<sup>(1)</sup> From time to time in the normal course of our business, we enter into various contracts with third parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent material obligations, are typically short-term, are cancellable within 90 days and are not included in the table above.

<sup>(2)</sup> Three of our buildings totaling approximately 0.7 million square feet are subject to ground leases.

<sup>(3)</sup> As of September 30, 2008, we had five letters of credit outstanding of approximately \$25.2 million associated with forward purchase commitments, and on-going construction commitments of approximately \$36.5 million.

**Off-Balance Sheet Arrangements**

As of September 30, 2008 and December 31, 2007, respectively, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, other than items discussed herein. In addition to operating leases, we have \$25.2 million of outstanding letters of credit and we own interests in unconsolidated joint ventures. Based on the provisions of certain joint venture agreements, we are not deemed to have control of these joint ventures sufficient to require or permit consolidation for accounting purposes. There are no lines of credit, side agreements, or any other derivative financial instruments related to or between our unconsolidated joint ventures and us, and we believe we have no material exposure to financial guarantees, except the following. During June 2007, a wholly owned, consolidated subsidiary issued a secured \$16.0 million, 6.0% interest note, maturing on July 1, 2014 to TRT-DCT Industrial Joint Venture I. The note is guaranteed by DCT until all related obligations are satisfied. Accordingly, our maximum risk of loss related to these unconsolidated joint ventures is generally limited to this note and the carrying amounts of our investments in the unconsolidated joint ventures, which were \$126.3 million and \$102.8 million as of September 30, 2008 and December 31, 2007, respectively. We have entered into agreements with unconsolidated development joint ventures which require us to make capital contributions to the applicable joint venture upon certain defaults by the joint venture in proportion to our capital interest in the joint venture. As of September 30, 2008, our proportionate share of such obligations was \$67.1 million. In addition, we have made certain non-recourse guarantees (referred to as standard non-recourse carve outs) with respect to certain debt issuances by these joint ventures, which, under certain limited circumstances, may become full-recourse guarantees.

**Table of Contents****Funds From Operations**

We believe that net income, as defined by GAAP, is the most appropriate earnings measure. However, we consider FFO as defined by the National Association of Real Estate Investment Trusts, or NAREIT, to be a useful supplemental, non-GAAP measure of our operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gain (or loss) from dispositions of operating real estate held for investment purposes and adjustments to derive our pro rata share of FFO of consolidated and unconsolidated joint ventures. We include the gains or losses from dispositions of properties which were acquired or developed with the intention to sell or contribute to an investment fund in our definition of FFO. Readers should note that FFO captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations. NAREIT's definition of FFO is subject to interpretation and modifications to the NAREIT definition of FFO is common. Accordingly, our FFO may not be comparable to such other REITs' FFO and, FFO should be considered only as a supplement to net income as a measure of our performance.

The following table presents the calculation of our FFO reconciled from net income for the periods indicated below on a historical basis (unaudited, amounts in thousands):

|   | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|---|---------------------------|-------------|--------------------------|-------------|
|   | <b>September 30,</b>      |             | <b>September 30,</b>     |             |
|   | <b>2008</b>               | <b>2007</b> | <b>2008</b>              | <b>2007</b> |
| Net income attributable to common shares  | \$ 6,240                  | \$ 11,249   | \$ 22,120                | \$ 34,441   |
| Adjustments:  |                           |             |                          |             |
| Real estate related depreciation and amortization                               | 26,665                    | 29,761      | 85,074                   | 86,933      |
| Equity in (income) of unconsolidated joint ventures, net                        | (457)                     | (56)        | (1,183)                  | (99)        |
| Equity in FFO of unconsolidated joint ventures                                  | 1,549                     | 681         | 4,533                    | 1,492       |
| (Gain) on dispositions of real estate interests                                 | (4,516)                   | (13,987)    | (22,046)                 | (40,565)    |
| Gain on dispositions of non-depreciated real estate                             | 64                        | 12          | 271                      | 12,737      |
| Minority interest in the operating partnership's share of the above adjustments | (3,919)                   | (2,731)     | (11,870)                 | (9,333)     |
| Funds from operations attributable to common shares - basic                     | 25,626                    | 24,929      | 76,899                   | 85,606      |
| FFO attributable to dilutive OP Units   | 5,179                     | 4,972       | 16,484                   | 15,543      |
| Funds from operations attributable to common shares - diluted                   | \$ 30,805                 | \$ 29,901   | \$ 93,383                | \$ 101,149  |
| Basic FFO per common share  | \$ 0.15                   | \$ 0.15     | \$ 0.45                  | \$ 0.51     |
| Diluted FFO per common share  | \$ 0.15                   | \$ 0.15     | \$ 0.45                  | \$ 0.51     |
| Weighted average common shares outstanding:                                     |                           |             |                          |             |
| Basic   | 172,684                   | 168,355     | 170,840                  | 168,355     |
| Dilutive OP Units   | 34,911                    | 33,601      | 36,647                   | 30,780      |
| Diluted   | 207,595                   | 201,956     | 207,487                  | 199,135     |

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the risk of loss from adverse changes in market prices such as rental rates and interest rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unit holders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

Our exposure to market risk includes interest rate fluctuations in connection with our credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. During the nine months ended September 30, 2008 and 2007, such derivatives were in place to hedge some of the variable cash flows associated with forecasted issuances of debt that are expected to occur during the period from 2008 through 2012, and to mitigate fluctuations in certain variable rate borrowings. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors. As of September 30, 2008, such derivatives as described in the following table were in place to hedge the variability of cash flows associated with forecasted issuances of debt (dollar amounts in thousands):

|                                      | Notional<br>Amount | Swap<br>Strike<br>Rate | Effective<br>Date | Maturity<br>Date |
|--------------------------------------|--------------------|------------------------|-------------------|------------------|
| Forward-starting swap <sup>(1)</sup> | \$ 26,000          | 5.364%                 | 1/2010            | 1/2020           |
| Forward-starting swap <sup>(1)</sup> | \$ 90,000          | 5.430%                 | 6/2012            | 6/2022           |
| Swap <sup>(2)</sup>                  | \$ 100,000         | 3.233%                 | 6/2008            | 6/2010           |

<sup>(1)</sup> The counterparty of these two forward-starting swaps is PNC Bank, NA

<sup>(2)</sup> The counterparty of this swap is Wells Fargo Bank, NA

As of September 30, 2008, derivatives with a negative fair value of \$2.6 million were included in Other liabilities in our Consolidated Balance Sheet. As of December 31, 2007, derivatives with a negative fair value of \$4.4 million were included in Other liabilities in our Consolidated Balance Sheets. For the nine months ended September 30, 2008, a loss of \$0.2 million was recorded as a result of ineffectiveness due to the change in estimated timing of the anticipated debt issuances. For the nine months ended September 30, 2007, a \$0.3 million loss was recorded as a result of ineffectiveness due to the change in estimated timing of the anticipated debt issuances. Additionally, during the three months ended March 31, 2008, two forward swaps no longer qualified for hedge accounting and a loss of \$1.6 million was recorded to Interest expense related to their change in fair value. These swaps were settled on April 29, 2008, we recorded a realized gain of approximately \$1.6 million.

The net liabilities associated with these derivatives would increase approximately \$4.3 million if the market interest rate of the referenced swap index were to decrease 10% (or 41 basis points) based upon the prevailing market rate as of September 30, 2008.

Similarly, our variable rate debt is subject to risk based upon prevailing market interest rates. As of September 30, 2008, we had approximately \$188.2 million of variable rate debt outstanding indexed to LIBOR and U.S. treasury rates. If the prevailing market interest rates relevant to our remaining variable rate debt were to increase 10% (or 37 basis points), our interest expense for the nine months ended September 30, 2008 would have increased by approximately \$1.0 million. Additionally, if weighted average interest rates on our fixed rate debt were to change by 1% due to refinancing, interest expense would change by approximately \$6.5 million during the nine months ended September 30, 2008.

As of September 30, 2008, the estimated fair value of our debt was approximately \$1.1 billion based on our estimate of the then-current market interest rates.



## **Table of Contents**

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) under the Exchange Act, as of September 30, 2008, the end of the period covered by this report. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that our disclosure controls and procedures will detect or uncover every situation involving the failure of persons within DCT Industrial Trust Inc. or its affiliates to disclose material information otherwise required to be set forth in our periodic reports. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2008 in providing reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

#### **Changes in Internal Control over Financial Reporting**

None.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None.

### **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors set forth in Item 1A. to Part I of our Form 10-K, as amended, filed on March 28, 2008, except as noted below and except to the extent factual information disclosed elsewhere in this Form 10-Q relates to such risk factors.

#### ***Adverse economic conditions will negatively affect our returns and profitability.***

Our operating results may be affected by market and economic challenges, including the current global economic credit environment, which may result from a continued or exacerbated general economic slow down experienced by the nation as a whole or by the local economics where our properties may be located, or by the real estate industry, including the following:

poor economic conditions may result in tenant defaults under leases;

re-leasing may require concessions or reduced rental rates under the new leases due to reduced demand;

adverse capital and credit market conditions may restrict our development and redevelopment activities; and

constricted access to credit may result in tenant defaults, non-renewals under leases or inability of potential buyers to acquire our properties held for sale, including properties held through joint ventures.

Also, to the extent we purchase real estate in an unstable market, we are subject to the risk that if the real estate market ceases to attract the same level of capital investment in the future that it attracts at the time of our purchases, or the number of companies seeking to acquire properties decreases, the value of our investments may not appreciate or may decrease significantly below the amount we pay for these investments. The length and severity of any economic slow down or downturn cannot be predicted. Our operations could be negatively affected to the extent that an economic slow down or downturn is prolonged or becomes more severe.

*Dislocations in the credit markets and real estate markets could have a material adverse effect on our results of operations, financial condition and ability to pay distributions to you.*

Domestic and international financial markets currently are experiencing significant dislocations which have been brought about in large part by failures in the U.S. banking system. These dislocations have severely impacted the availability of credit and have contributed to rising costs associated with obtaining credit. If debt financing is not available on terms and conditions we find acceptable, we may not be able to obtain financing for investments. If

**Table of Contents**

this dislocation in the credit markets persists, our ability to borrow monies to finance the purchase of, or other activities related to, real estate assets will be negatively impacted. If we are unable to borrow monies on terms and conditions that we find acceptable, we likely will have to reduce the number of properties we can purchase, and the return on the properties we do purchase may be lower. If interest rates are higher when the properties are refinanced, we may not be able to finance the properties and our income could be reduced. In addition, if we pay fees to lock-in a favorable interest rate, falling interest rates or other factors could require us to forfeit these fees. Also, if the value of our properties decline we may we may be unable to refinance all of our debt as it matures. All of these events would have a material adverse effect on our results of operations, financial condition and ability to pay distributions.

*The failure of any banking institution in which we deposit our funds, any lender under any of our lines of credit or any counterparty to our derivative financial instruments could have a material adverse effect on our results of operations, financial condition and ability to pay distributions to you.*

Currently, the Federal Deposit Insurance Corporation, or FDIC, generally, only insures amounts up to \$250,000 per depositor per insured bank, which amount is scheduled to be reduced to \$100,000 after December 31, 2009. The FDIC does provide full deposit insurance coverage for non-interest bearing transaction accounts with participating institutions, regardless of dollar amount, through December 31, 2009, but we generally do not hold our cash and cash equivalents in such accounts. We currently have and expect to continue to have cash and cash equivalents deposited in certain banking institutions in excess of federally insured levels. Currently, our cash and cash equivalents are deposited primarily with US Bank and AAA-rated money market accounts, and we may deposit funds in other banking institutions in the future. If any of the banking institutions in which we have deposited funds ultimately fails, we may lose the amount of our deposits over the then current FDIC insurance limit. The loss of our deposits could reduce the amount of cash we have available to distribute or invest and could result in a decline in the value of your investment.

There are currently twelve lenders under our \$300.0 million line of credit. If any of the lenders under any of our lines of credit fail, we may be unable to obtain or replace on favorable terms, or at all, the financing commitment of the failed lender. This could adversely affect our liquidity and, as a result, negatively impact our company in a number of ways. Additionally, we use various derivative financial instruments to hedge our exposure to movements in market interest rates. Our counterparties to these instruments are typically commercial or investment banks or their affiliates or the financial services subsidiaries of large insurance companies. If any of our counterparties fail or are unable to perform under these instruments, we may not realize the benefits of these instruments and the risk to us of fluctuations in future interest rates may increase. We may be unable to recover any amounts owed to us by these counterparties.

**Table of Contents**

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Recent Sales of Unregistered Securities**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

**a. Exhibits**

- +10.1 Amended and Restated Unsecured Revolving Credit Agreement, dated as of December 15, 2006, among DCT Industrial Trust Inc. and the banks identified therein and JP Morgan Chase Bank, N.A. as administrative agent, U.S. Bank National Association as syndication agent, and LaSalle Bank National Association, PNC Bank, National Association and Wells Fargo Bank, National Association, as documentation agents and J.P. Morgan Securities Inc. as sole bookrunner and sole lead arranger.
- +31.1 Rule 13a-14(a) Certification of Principal Executive Officer
- +31.2 Rule 13a-14(a) Certification of Principal Financial Officer
- +32.1 Section 1350 Certification of Principal Executive Officer
- +32.2 Section 1350 Certification of Principal Financial Officer

+ Filed herewith.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DCT INDUSTRIAL TRUST INC.**

Date: November 7, 2008

/s/ Philip L. Hawkins  
**Philip L. Hawkins**

**Chief Executive Officer**

Date: November 7, 2008

/s/ Stuart B. Brown  
**Stuart B. Brown**

**Chief Financial Officer**

**Table of Contents**

**EXHIBIT INDEX**

**a. Exhibits**

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- +31.1 Rule 13a-14(a) Certification of Principal Executive Officer
- +31.2 Rule 13a-14(a) Certification of Principal Financial Officer
- +32.1 Section 1350 Certification of Principal Executive Officer
- +32.2 Section 1350 Certification of Principal Financial Officer

+ Filed herewith.

\* Previously.