

AMERICAN REALTY INVESTORS INC  
Form 10-K  
March 31, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2007

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 001-15663

**American Realty Investors, Inc.**

(Exact name of registrant as specified in its charter)

Nevada  
(State or other jurisdiction of

75-2847135  
(IRS Employer

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

**Incorporation or organization)**  
**1800 Valley View Lane, Suite 300**

**Identification Number)**

**Dallas, Texas**  
**(Address of principal executive offices)**

**(469) 522-4200**

**75234**  
**(Zip Code)**

**Registrant's Telephone Number, including area code**

**Securities registered pursuant to Section 12(b) of the Act:**

<i>Title of Each Class</i>	<i>Name of each exchange on which registered</i>
Common Stock, \$0.01 par value	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act:**

NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definitions of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (check one).

**Large accelerated filer  Accelerated filer  Non-accelerated filer**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the shares of voting and non-voting common equity held by non-affiliates of the Registrant, computed by reference to the closing price at which the common equity was last sold which was the sales price of the Common Stock on the New York Stock Exchange as of June 30, 2007 (the last business day of the Registrant's most recently completed second fiscal quarter) was \$14,220,379 based upon a total of 1,736,310 shares held as of June 30, 2007 by persons believed to be non-affiliates of the Registrant. The basis of the calculation does not constitute a determination by the Registrant as defined in Rule 405 of the Securities Act of 1933, as amended, such calculation, if made as of a date within sixty days of this filing, would yield a different value.

As of March 20, 2008, there were 11,217,914 shares of common stock outstanding, which includes 746,972 shares issued to and owned by Transcontinental Realty Investors, Inc.

**Documents Incorporated By Reference:**

Consolidated Financial Statements of Income Opportunity Realty Investors, Inc.; Commission File No. 001-14784



**Table of Contents**

**INDEX TO  
ANNUAL REPORT ON FORM 10-K**

		<b>Page</b>
<b>PART I</b>		
Item 1.	<u>Business.</u>	3
Item 1A.	<u>Risk Factors.</u>	12
Item 1B.	<u>Unresolved Staff Comments</u>	17
Item 2.	<u>Properties.</u>	18
Item 3.	<u>Legal Proceedings.</u>	23
Item 4.	<u>Submission of Matters to a Vote of Security Holders.</u>	24
<b>PART II</b>		
Item 5.	<u>Market for Registrant's Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities.</u>	25
Item 6.	<u>Selected Financial Data.</u>	28
Item 7.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operation.</u>	29
Item 7A.	<u>Quantitative and Qualitative Disclosures About Market Risk.</u>	41
Item 8.	<u>Financial Statements and Supplementary Data.</u>	42
Item 9.	<u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.</u>	97
Item 9A(T).	<u>Controls and Procedures.</u>	97
Item 9B.	<u>Other Information.</u>	98
<b>PART III</b>		
Item 10.	<u>Directors, Executive Officers and Corporate Governance.</u>	99
Item 11.	<u>Executive Compensation.</u>	107
Item 12.	<u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	108
Item 13.	<u>Certain Relationships and Related Transactions, and Director Independence.</u>	109
Item 14.	<u>Principal Accountant Fees and Services.</u>	111
<b>PART IV</b>		
Item 15.	<u>Exhibits and Financial Statement Schedules.</u>	114
	<u>Signature Page</u>	116

---

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

Certain Statements in this Form 10-K are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. The words estimate, plan, intend, expect, anticipate, believe, and similar expressions are intended to identify forward-looking statements. The forward-looking statements are found at various places throughout this Report and in the documents incorporated herein by reference. The Company disclaims any intention or obligations to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Although we believe that our expectations are based upon reasonable assumptions, we can give no assurance that our goals will be achieved. Important factors that could cause our actual results to differ from estimates or projections contained in any forward-looking statements are described in Item 1A. Risk Factors .

**PART I**

**ITEM 1. BUSINESS**

***General***

As used herein, the terms ARI, the Company, we, our or us refer to American Realty Investors, Inc., a Nevada corporation, individually or together with its subsidiaries. The Company's common stock trades on the New York Stock Exchange under the symbol ARL . ARI is a C corporation for U.S. federal income tax purposes. ARI was organized in 1999. In August 2000 the Company acquired American Realty Trust, Inc., a Georgia corporation ( ART ) and National Realty LP, a Delaware limited partnership ( NRLP ). ART was the successor to a District of Columbia business trust organized in 1961. The business trust was merged into ART in 1988. NRLP was organized in 1987 and subsequently acquired all of the assets and assumed all of the liabilities of several public and private limited partnerships. NRLP also owned a portfolio of real estate and mortgage loan investments.

ARI subsidiaries own approximately 80.2 percent of the outstanding shares of common stock of Transcontinental Realty Investors, Inc., a Nevada corporation ( TCI ) whose common stock is traded on the New York Stock Exchange under the symbol TCI . TCI owns approximately 24.88% of the outstanding common shares of Income Opportunity Realty Investors, Inc., ( IORI ) whose common stock is traded on the American Stock Exchange under the symbol IOT . ARI's ownership of the TCI shares was achieved through a series of transactions, including a cash tender offer completed in 2003, an exchange by certain ARI subsidiaries of securities with Basic Capital Management, Inc. ( BCM ) and a sale of a participating interest in certain loans made by One Realco Corporation ( One Realco ) to BCM, as well as certain open market purchases of TCI shares in 2003. BCM and One Realco are companies affiliated with ARI. ARI has consolidated TCI's accounts and operations since March 2003.

ARI's contractual Advisor is Prime Income Asset Management, LLC ( Prime ), the sole member of which is Prime Income Asset Management, Inc., a Nevada corporation ( PIAMI ). PIAMI is owned by Realty Advisors, Inc. ( RAI )(80%) and Syntek West, Inc. ( SWI )(20%), SWI is owned by Gene E. Phillips, Realty Advisors, Inc. is owned by a Trust for the benefit of the children of Gene E. Phillips (the Trust ). Gene E. Phillips is an officer and director of SWI and serves as a representative of the Trust. While Mr. Phillips is not an officer or director of ARI, he does periodically consult with the executive officers and directors of ARI rendering advice and input with respect to investment decisions affecting ARI. PIAMI also owns approximately 14.9% of the common stock of ARI and approximately 7.4% of the Series A 10% cumulative convertible preferred Stock of ARI.

ARI's Board of Directors represents the Company's shareholders and is responsible for directing the overall affairs of ARI and for setting the strategic policies that guide the Company. The Board of Directors has delegated the day-to-day management of the Company to Prime Income Asset Management, LLC ( Prime ) under a written advisory agreement that is reviewed annually by ARI's Board of Directors.

---

**Table of Contents**

Prime is a limited liability company whose sole member is a Nevada corporation indirectly owned 80 percent by the Trust and 20 percent by another Nevada corporation wholly-owned by Mr. Phillips. Prime owns approximately 13 percent of the outstanding common stock of ARI. Prime's duties include but are not limited to locating, evaluating and recommending real estate and real estate-related investment opportunities. Prime also arranges, for ARI's benefit, debt and equity financing with third party lenders and investors. Prime is compensated by ARI under an advisory agreement that is more fully described in Part III, Item 10, Directors, Executive Officers and Corporate Governance.

Prime also serves as advisor to TCI. The officers of ARI are also officers of IORI, TCI, and Prime. The directors of ARI also serve as directors of TCI. The Chairman of the Board of Directors of ARI also serves as the Chairman of the Board of Directors of TCI. One director of ARI also serves as a director of TCI and IORI. Affiliates of Prime have provided property management services to ARI. Currently, Triad Realty Services, LP. (Triad), an affiliate, and Carmel Realty, Inc. (Carmel) provide such property management services. Triad and Carmel subcontract with other entities for property-level management services. The general partner of Triad is Prime Income Asset Management, Inc. (PIAMI). The limited partner of Triad is Highland Realty Services, Inc. (HRS Holdings LLC (HRSHLLC)). Triad subcontracts the property-level management and leasing our commercial properties (shopping centers, office buildings, and industrial warehouses) to Regis Realty I, LLC (Regis I) which is owned by HRSHLLC. Regis I receives property and construction management fees and leasing commissions in accordance with the terms of its property-level management agreement with Triad. Regis Hotel I, LLC, manages our hotels. The sole member of Regis I and Regis Hotel I, LLC is HRSHLLC. Carmel is owned by Regis I.

Regis I is also entitled to receive real estate brokerage commissions in accordance with the terms of the Advisory Agreement as discussed in ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

ARI's primary business is the acquisition, development and ownership of income-producing residential, hotel and commercial real estate properties. In addition, ARI opportunistically acquires land for future development in in-fill or high-growth suburban markets. From time to time and when we believe it appropriate to do so, we will also sell land and income-producing properties. We generate revenues by leasing apartment units to residents; leasing office, industrial and retail space to various for-profit businesses as well as certain local, state and federal agencies; leasing trade show and exhibit space to temporary as well as long-term tenants; and renting hotel rooms to guests. We also generate revenues from gains on sales of income-producing properties and land. At December 31, 2007, our income-producing properties consisted of:

5.9 million rentable square feet of commercial properties, including 18 office buildings, 7 industrial properties, 5 retail properties and a four-story, 344,975 square-foot trade show and exhibit hall located in Denver, Colorado

69 residential apartment communities comprising almost 12,788 units

Nine hotels comprising 1,125 rooms

Subsequent to the year ended, we purchased and sold various properties. See NOTE 22 Subsequent Events.

**Table of Contents**

The following table sets forth the location of our real estate held for investment (income-producing properties only) by asset type as of December 31, 2007:

Location	Apartments		Commercial		Hotels	
	No.	Units	No.	SF	No.	Rooms
Greater Dallas-Ft. Worth, TX	18	3,825	13	2,769,587		
Greater Houston, TX	9	2,202				
Midland-Odessa, TX	15	2,457				
San Antonio, TX	4	1,112	1	101,500		
Other Texas	6	1,193				
Mississippi	7	450				
Arkansas	3	428				
Florida	3	322				
New Orleans, LA			6	1,369,388		
Denver, CO			2	419,791	1	161
Fresno, CA					4	647
Chicago, IL					3	152
Other	4	799	9	1,241,305	1	165
<b>Totals</b>	<b>69</b>	<b>12,788</b>	<b>31</b>	<b>5,901,571</b>	<b>9</b>	<b>1,125</b>

We finance our acquisitions primarily through operating cash flow, proceeds from the sale of land and income-producing properties and debt financing primarily in the form of property-specific first-lien mortgage loans from commercial banks and institutional lenders. We finance our development projects principally with short-term, variable-rate construction loans that are refinanced with the proceeds of long-term, fixed-rate amortizing mortgages when the development has been completed and occupancy has been stabilized. When we sell properties, we may carry a portion of the sales price generally in the form of a short-term, interest bearing seller-financed note receivable, secured by the property being sold. We may also from time to time enter into partnerships or joint ventures with various investors to acquire land or income-producing properties or to sell interests in certain of our properties.

We partner with various third-party development companies to construct residential apartment communities. The third-party developer typically holds a general partner as well as a limited partner interest in a limited partnership formed for the purpose of building a single property while we generally take a limited partner interest in the limited partnership. We may contribute land to the partnership as part of our equity contribution or we may contribute the necessary funds to the partnership to acquire the land. We are required to fund all required equity contributions while the third-party developer is responsible for obtaining construction financing, hiring and a general contractor and for the overall management, successful completion and delivery of the project. We generally bear all the economic risks and rewards of ownership in these partnerships and therefore include these partnerships in our consolidated financial statements. The third-party developer is paid a developer fee typically equal to a percentage of the construction costs. When the project reaches stabilized occupancy, we acquire the third-party developer's partnership interests in exchange for any remaining unpaid developer fees.

**Table of Contents**

At December 31, 2007, our projects in development included:

Property	Location	No. of Units	Costs to Date	Total Projected Costs
Bolivar Homes	Cleveland, MS	65	\$ 5,273	\$ 8,613
Broadway Estates	Greenville, MS	104	4,385	8,362
Dorado Ranch	Odessa, TX	224	2,690	19,137
Huntington Ridge Desoto	Desoto, TX	198	13,691	17,873
Lakeview @ Pecan Creek/Preserve	Denton, TX	192	5,296	18,008
Lincoln Estate I	Leake County, MS	55	1,536	7,708
Longfellow Arms	Longview, TX	216	12,684	16,672
Mansions of Mansfield	Mansfield, TX	208	5,618	18,687
Mason Park	Houston, TX	312	14,436	23,018
Northside of Travis	Sherman, TX	200	2,078	16,999
Parc at Rogers	Rogers, AR	250	22,205	24,192
Parc at Clarksville	Clarksville, TN	168	14,291	14,291
Parkway Place	Greenwood, MS	65	1,369	16,999
Pecan Pointe	Temple, TX	232	17,643	19,526
Portafino Lago Vista	Farmer s Branch, TX	212	20,078	26,450
Sunflower Estates	Indianola, MS	65	4,266	8,435
Yazoo Estates	Yazoo City, MS	96	4,101	8,351
Castleglen	Garland, TX	150	760	11,380
Pioneer Crossing	Austin, TX	240	814	22,000
		3,252	\$ 153,214	\$ 306,701

Our Subsidiary, TCI, has formed a number of joint ventures with Icon Partners, LLC ( Icon ) to develop various residential, commercial and mixed-use projects. The subsidiary typically owns 75 percent of these joint ventures, arranges for and guarantees all debt financing and provides all required equity capital. The terms of the joint ventures also allow our subsidiary to receive its cumulative investment plus a preferred return before Icon receives any equity distribution. Icon provides various development and project management services to the joint ventures and is paid monthly developer fees for those services. We include these joint ventures in the Company s consolidated financial statements and record a minority interest for Icon s equity in the venture.

We have made substantial investments in a number of large tracts of undeveloped and partially developed land and intend to a) continue to improve these tracts of land for our own development purposes or b) make the improvements necessary to ready the land for sale to other developers.

At December 31, 2007, our investments in undeveloped and partially developed land consisted of the following:

Property	Location	Date(s)		Acres	Cost	Primary
		Acquired				Intended Use
Mercer Crossing	Dallas, TX	1996-2007	772	108,230		Mixed use
Windmill Farms	Dallas, TX	2006	3,035	55,881		Single-family residential
Pioneer Crossing	Austin, TX	1997-2005	760	33,935		Multi-family residential
Circle C Ranch	Austin, TX	2006	1,092	32,669		Single-family residential
McKinney Ranch	Dallas, TX	1997-2005	306	26,385		Mixed use
Las Colinas Multi-Tracts	Dallas, TX	1995-2006	277	23,238		Commercial
Dallas North Tollway	Dallas, TX	2006	17	15,905		Commercial
Mandhal Bay	St. Thomas, USVI	2005	91	14,710		Single-family residential
Kaufman County	Dallas, TX	2000-2005	2,633	13,001		Single-family residential



Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Waco Multi-Tracts	Waco, TX	2005-2006	545	5,469	Single-family residential
Meloy Portage	Kent, OH	2004	53	5,119	Multi-family residential
Jackson Convention Center	Jackson, MS	2007	2	3,848	Mixed use
Beltine-Geller Road	Dallas, TX	2007	379	2,888	Commercial
Subtotal			9,962	341,278	
Other land holdings	Various	1990-2007	912	48,714	Various
Total land holdings			10,874	389,992	

**Table of Contents**

In addition, we own 1) a non-controlling 20 percent interest in Milano Restaurants International, which operates and franchises several quick service restaurant concepts in California and 2) various other interests in real estate and real-estate related entities. We generally use the equity method to account for these investments.

**Transactions during 2007**

Land and income producing properties acquired during 2007 consisted of:

Property	Acres/ SF/ Units	Location	Property Type/ Intended Use	Date Acquired	Purchase Price	Debt Incurred	Annual Interest Rate	Fixed/ Variable	Maturity Date
<b>Income-Producing Properties:</b>									
Parkwest I	383,000SF	Dallas, TX	Office	Jan-07	40,604	35,000	6.06%	Fixed	Jan-08
Parkwest II	708,000SF	Dallas, TX	Office	Jan-07	69,694	62,000	9.32%		Jan-08
Thornwood <sup>(1)</sup>	109Units	Midland, TX	Multi-family residential		1,895	1,638			
Subtotal					112,193	98,638			
<b>Land:</b>									
Keller Springs	6Acres	Dallas, TX	Multi-family residential	Jan-07	2,646	2,021	8.25%	Prime + 100 bps	8-Feb
Audubon Terrace <sup>(2)</sup>	29Acres	Natchez, MS	Multi-family residential	Mar-07					
Waco 151	151Acres	Waco, TX	Single-family residential	Apr-07	2,106	1,300	8.25%	Prime + 100 bps	10-Apr
Senlac Road	4Acres	Dallas, TX	Commercial	Apr-07	1,005		NA	NA	NA
Hines Meridian	40Acres	Dallas, TX	Commercial	May-07	8,490	5,000	9.25%	Fixed	10-Jun
William Sprowles	1Acres	Dallas, TX	Commercial	Jun-07	288		NA	NA	NA
Jackson Convention Center	2Acres	Jackson, MS	Mixed use	Jul-07	3,848		NA	NA	NA
Dorado Ranch	11Acres	Odessa, TX	Multi-family residential	Jul-07	733	467			
Austin Landing	11Acres	Sherman, TX	Multi-family residential	Oct-07	1,301	950	5.35%		9-Feb
Denham Springs	16Acres	Denham Springs, LA	Multi-family residential	Oct-07	1,350	892			
Beltline-Geller Road	379Acres	Dallas, TX	Commercial	Nov-07	2,782	1,909			
Subtotal					24,549	12,539			
<b>Total</b>					<b>\$ 136,742</b>	<b>\$ 111,177</b>			

(1) Acquired from an affiliated company.

(2) Currently undergoing development.

## **Table of Contents**

### ***Significant Real Estate Acquisitions / Dispositions and Financings***

The highlights of the twelve months ended December 31, 2007 included the following:

On January 1, 2007, we obtained a \$7.0 million loan secured by 109 acres of land in Farmers Branch, Texas known as the Manhattan land. We received \$6.6 million in cash after paying closing costs.

On January 17, 2007, we refinanced the existing \$3.6 million mortgage on City Suites Hotel in Chicago, Illinois for a new note of \$7.3 million. We received \$3.3 million in cash after paying down the existing debt and closing costs.

On January 19, 2007, we acquired a 383,114 and a 707,599 square foot office building in Farmers Branch, Texas known as Park West I and Park West II, respectively and a 4.7-acre tract of undeveloped land at an aggregate purchase price of \$110.2 million. The acquisition was financed with \$10.1 million in cash and \$97.0 million in new debt. Two separate notes were obtained on this acquisition; a \$35.0 million note which accrues interest at 6.06% maturing January 2009 and a \$62.0 million note which accrues interest at a variable rate (currently 9.32%) maturing January 2013.

On February 16, 2007, we sold the Bluffs at Vista Ridge a 272-unit apartment complex in Lewisville, Texas for \$24.6 million. The proceeds were used to pay down the existing mortgage of \$15.5 million receiving \$9.1 million in cash. A gain of \$3.6 million was recorded on this sale.

On February 23, 2007, we obtained a \$5.0 million loan secured by 97 acres of Pioneer Crossing land located in Austin, Texas. The note accrues interest at prime plus 1% and matures February 23, 2008.

On March 5, 2007, we refinanced the existing \$3.1 million and \$3.4 million mortgage on the Majestic Hotel and Willows Hotels with a new note for \$6.0 million and \$5.2 million, respectively with a single lender. We received cash in aggregate of \$4.4 million after pay off of existing notes and closing costs. The Hotels are located in Chicago, IL, the Majestic is a 55-room hotel and the Willows is a 52 room Hotel. The notes accrue interest at 7.76% and matures March in 2010.

On March 16, 2007, we refinanced with a single lender three existing mortgage totaling \$11.6 million on three hotels located in Fresno, California; the Piccadilly Chateau, Piccadilly Shaw, and Piccadilly Airport totaling 457 rooms for new debt totaling \$28.7 million. We received \$14.7 million in cash, after paying off the existing debt and \$ 2.4 million in closing costs and early payment penalties. The new note accrues interest at 8% and matures on February 2012.

On April 30, 2007, we refinanced the existing debt of \$7.1 million on the Whispering Pines Apartments, a 320-unit complex in Topeka, Kansas for a new note of \$8.3 million, receiving \$1.0 million in cash. The new note accrues interest at 7.0% and matures in April 2008.

On May 3, 2007, we obtained a loan for \$12.0 million receiving \$11.2 million in cash. The loan is secured by 257 acres of land in Austin, Texas known as Pioneer Crossing. The loan accrues interest at 10.25% and matures in May 2008.

On May 8, 2007, we acquired 40.1 acres of land in Las Colinas, Texas known as Hines Meridian for \$8.4 million. The purchase was financed with \$2.9 million in cash and a note payable of \$5.0 million. The note accrues interest at 9.25% and matures in June 2010.

On May 31, 2007, we refinanced the existing debt of \$12.2 million on the Hickory IV building, a 221,000 square foot commercial building in Farmers Branch, Texas for a new note of \$26.0 million. The note accrues interest at 8.67% and matures in May 2009.

**Table of Contents**

On June 6, 2007, we refinanced \$12.4 million in existing mortgages with a single commercial lender. The mortgages relate to eight different apartment complexes; Arbor Pointe, Courtyard, Coventry Point, Fountains at Waterford, Southgate, Sunchase, Thornwood, and Westwood Square Apartments totaling 1,287 units, located throughout Midland and Odessa, Texas. The new loans total \$33.2 million. We received \$16.0 million in cash after paying down property debt and defeasance costs totaling \$4.1 million. The notes accrue interest at 7.03% and mature in July 2037. All eight of these apartments were sold, subsequent to year end.

On June 26, 2007, we sold the Durham office building, a 207,171 square foot commercial building located in Durham North Carolina for \$19.2 million, recording a gain of \$1.7 million. We received \$3.4 million in cash after paying off the existing debt and closing costs.

On June 28, 2007, we refinanced the existing \$2.9 million mortgage on Sunset Apartments, a 240-unit complex located in Odessa, Texas with a new note of \$5.5 million. We received \$1.3 million in cash after paying off the existing debt and closing costs. The new note accrues interest at prime plus 25 basis points and matures on September 2008.

On July 6, 2007, we refinanced the existing \$2.9 million mortgage on seven tracts of land located in and around Dallas, Texas with a new note for \$8.4 million. We received 5.3 million in cash, after paying down the existing debt and \$200,000 in closing costs. The note accrues interest at 8.6% and matures on August 10, 2009.

On July 27, 2007, we sold the Forum Office Building in Richmond, Virginia, a 79,791 square foot commercial building, for \$9.4 million, recording a \$3.4 million gain on sale. We received \$3.1 million in cash after paying off the \$5.9 million mortgage and \$400,000 in closing costs.

On August 30, 2007, we refinanced the existing \$13.3 million mortgage on the Amoco building, a 378,895 square foot commercial building located in New Orleans, LA, with a new note for \$19.5 million receiving \$4.6 million in cash after paying closing costs, accrued interest and fees. The new note accrues interest at LIBOR plus 400 points, currently 8.1%. The note is payable in monthly payments of interest only through September 1, 2008 at which time all accrued and unpaid interest and outstanding principal or due. The note contains a provision to extend the maturity date to September 1, 2010 with an increase in the interest rate of LIBOR plus 425 points for the first extension and LIBOR plus 450 basis points for the second extension.

On September 27, 2007, we sold 2.2 acres of land in Dallas Texas, known as the West End Land, for \$6.5 million, recording a gain of \$3.8 million. We received \$2.3 million in cash after paying of the existing debt of \$3.8 million.

On September 28, 2007, we refinanced three existing mortgages totaling \$32.7 million on three apartment complexes; Limestone Ranch, Limestone Canyon, and Tivoli, located through Texas with a single lender for a new note of \$38.7 million. We received \$3.5 million in cash after paying down the existing debt and \$2.5 million in closing costs.

On November 4, 2007, we sold the El Chaparral Apartments, a 190-unit community complex, in San Antonio, Texas for \$5.5 million, recording a gain of \$3.9 million on the sale. We received \$1.0 million in cash after paying off the \$3.9 million mortgage and \$600,000 in closing costs and commissions.

On November 29, 2007, we sold the Atlantic Sands Hotel, a 110-room hotel located in Virginia Beach, Virginia, for \$12.0 million. We provided \$2.0 million in seller financing, and recorded a gain on sale of \$5.4 million. We received cash proceeds of \$7.4 million, after paying down the existing \$3.1 million mortgage, closing costs, and commissions.

On November 27, 2007, we sold the Arlington Place Apartments, a 230-unit apartment complex, located in Houston, Texas for \$5.8 million, recording a gain on sale of \$4.8 million. We received \$1.6 million in cash after pay off of the existing \$3.9 million mortgage and \$300,000 in closing costs and commissions.

## **Table of Contents**

On November 28, 2007, we sold the Woodlake Apartments, a 256-unit apartment complex, located in Carrollton, Texas for \$10.8 million, recording a gain on sale of \$8.4 million. We received \$2.5 million in cash after paying off the \$7.8 million mortgage and \$500,000 in closing costs and commissions.

On December 12, 2007, we refinanced the existing \$7.8 million note on 80.6 acres of land in McKinney, Texas known as McKinney Ranch Land with a new note for \$8.0 million with a commercial lender. We received approximately \$2,600 in cash after paying off the existing debt and closing costs. The new note is payable in monthly installments of interest only. The note accrues interest at prime plus 2.5%, which was 10% at December 31, 2007. The principal and all unpaid and accrued interest are due and payable on maturity, December 1, 2010.

On December 19, 2007, we sold the Harpers Ferry apartments, a 122-unit complex, in Lafayette, Louisiana for \$5.5 million, recording a gain on sale of \$3.6 million. We received \$1.6 million in cash after pay off of the existing \$3.0 million mortgage, \$500,000 in early payment penalties and \$400,000 in closing costs.

## **Business Plan and Investment Policy**

Our business objective is to maximize long-term value for our stockholders by investing in commercial real estate through the acquisition, development and ownership of apartments, commercial properties, hotels, and land. We intend to achieve this objective through acquiring and developing properties in multiple markets and operating as an industry-leading landlord. We believe this objective will provide the benefits of enhanced investment opportunities, economies of scale and risk diversification, both in terms of geographic market and real estate product type. We believe our objective will also result in continuing access to favorably priced debt and equity capital. In pursuing our business objective, we seek to achieve a combination of internal and external growth while maintaining a strong balance sheet and employing a strategy of financial flexibility. We maximize the value of our apartments and commercial properties by maintaining high occupancy levels while charging competitive rental rates, controlling costs and focusing on tenant retention. We also pursue attractive development opportunities either directly or in partnership with other investors.

For our portfolio of commercial properties, we generate increased operating cash flow through annual contractual increases in rental rates under existing leases. We also seek to identify best practices within our industry and across our business units in order to enhance cost savings and gain operating efficiencies. We employ capital improvement and preventive maintenance programs specifically designed to reduce operating costs and increase the long-term value of our real estate investments.

We seek to acquire properties consistent with our business objectives and strategies. We execute our acquisition strategy by purchasing properties which management believes will create stockholder value over the long-term. We will also sell properties when management believes value has been maximized or when a property is no longer considered an investment to be held long-term.

We are continuously in various stages of discussions and negotiations with respect to development, acquisition, and disposition projects. The consummation of any current or future development, acquisition, or disposition, if any, and the pace at which any may be completed cannot be assured or predicted.

Substantially all of our properties are owned by subsidiary companies, many of which are single-asset entities. This ownership structure permits greater access to financing for individual properties and permits flexibility in negotiating a sale of either the asset or the equity interests in the entity owning the asset. From time-to-time, our subsidiaries have invested in joint ventures with other investors, creating the possibility of risks that do not exist with properties solely owned by an ARI subsidiary. In those instances where other investors are involved, those other investors may have business, economic, or other objectives that are inconsistent with our objectives, which may in turn require us to make investment decisions different from those if we were the sole owner.

Real estate generally cannot be sold quickly. We may not be able to promptly dispose of properties in response to economic or other conditions. To offset this challenge, selective dispositions have been a part of our strategy to

## **Table of Contents**

maintain an efficient investment portfolio and to provide additional sources of capital. We finance acquisitions through non-recourse mortgages, internally generated funds, and, to a lesser extent, property sales. Those sources provide the bulk of funds for future acquisitions. We may purchase properties by assuming existing loans secured by the acquired property. When properties are acquired in such a manner, we customarily seek to refinance the asset in order to properly leverage the asset in a manner consistent with our investment objectives.

Our businesses are not generally seasonal with regard to real estate investments. Our investment strategy seeks both current income and capital appreciation. Our plan of operation is to continue, to the extent our liquidity permits, to make equity investments in income-producing real estate such as hotels, apartments, and commercial properties. We may also invest in the debt or equity securities of real estate-related entities. We intend to pursue higher risk, higher reward investments, such as improved and unimproved land where we can obtain reasonably-priced financing for substantially all of a property's purchase price. We intend to continue the development of apartment properties in selected markets in Texas and in other locations where we believe adequate levels of demand exist. We intend to pursue sales opportunities for properties in stabilized real estate markets where we believe our properties' value has been maximized. We also intend to be an opportunistic seller of properties in markets where demand exceeds current supply. Although we no longer actively seek to fund or purchase mortgage loans, we may, in selected instances, originate mortgage loans or we may provide purchase money financing in conjunction with a property sale.

Our Board of Directors has broad authority under our governing documents to make all types of investments, and we may devote available resources to particular investments or types of investments without restriction on the amount or percentage of assets that may be allocated to a single investment or to any particular type of investment, and without limit on the percentage of securities of any one issuer that may be acquired. Investment objectives and policies may be changed at any time by the Board without stockholder approval.

The specific composition from time-to-time of our real estate portfolio owned by ARI directly and through our subsidiaries depends largely on the judgment of management to changing investment opportunities and the level of risk associated with specific investments or types of investments. We intend to maintain a real estate portfolio that is diversified by both location and type of property.

## **Competition**

The real estate business is highly competitive and ARI competes with numerous companies engaged in real estate activities (including certain entities described in ITEM 13. **Certain Relationships and Related Transactions, and Director Independence.** ), some of which have greater financial resources than ARI. We believe that success against such competition is dependent upon the geographic location of a property, the performance of property-level managers in areas such as leasing and marketing, collection of rents and control of operating expenses, the amount of new construction in the area and the maintenance and appearance of the property. Additional competitive factors include ease of access to a property, the adequacy of related facilities such as parking and other amenities, and sensitivity to market conditions in determining rent levels. With respect to apartments, competition is also based upon the design and mix of the units and the ability to provide a community atmosphere for the residents. With respect to hotels, competition is also based upon the market served, i.e., transient, commercial, or group users. We believe that beyond general economic circumstances and trends, the degree to which properties are renovated or new properties are developed in the competing submarket are also competitive factors. See also ITEM 1A. **RISK FACTORS.**

To the extent that ARI seeks to sell any of its properties, the sales prices for the properties may be affected by competition from other real estate owners and financial institutions also attempting to sell properties in areas where ARI's properties are located, as well as aggressive buyers attempting to dominate or penetrate a particular market.

As described above and in ITEM 13. **CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE,** the officers and directors of ARI serve as officers and directors of TCI,

---

## **Table of Contents**

the officers of ARI serve as the officers of IORI and one director of ARI is also a director of IORI. Both TCI and IORI have business objectives similar to ARI's. ARI's officers and directors owe fiduciary duties to both IORI and TCI as well as to ARI under applicable law. In determining whether a particular investment opportunity will be allocated to ARI, IORI, or TCI, management considers the respective investment objectives of each Company and the appropriateness of a particular investment in light of each Company's existing real estate and mortgage notes receivable portfolio. To the extent that any particular investment opportunity is appropriate to more than one of the entities, the investment opportunity may be allocated to the entity which has had funds available for investment for the longest period of time, or, if appropriate, the investment may be shared among all three or two of the entities.

In addition, as described in ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE, ARI competes with affiliates of Prime having similar investment objectives related to the acquisition, development, disposition, leasing and financing of real estate and real estate-related investments. In resolving any potential conflicts of interest which may arise, Prime has informed ARI that it intends to exercise its best judgment as to what is fair and reasonable under the circumstances in accordance with applicable law.

We have historically engaged in and will continue to engage in certain business transactions with related parties, including but not limited to asset acquisitions and dispositions. Transactions involving related parties cannot be presumed to be carried out on an arm's length basis due to the absence of free market forces that naturally exist in business dealings between two or more unrelated entities. Related party transactions may not always be favorable to our business and may include terms, conditions and agreements that are not necessarily beneficial to or in the best interests of our company.

### **Available Information**

ARI maintains an Internet site at <http://www.amrealtytrust.com>. Available through the website, free of charge, are Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, reports filed pursuant to Section 16, and amendments to those reports, as soon as reasonably practicable after they are electronically filed or furnished to the Securities and Exchange Commission. In addition, ARI has posted the charters for the Audit Committee, Compensation Committee, and Governance and Nominating Committee, as well as the Code of Business Conduct and Ethics, Corporate Governance Guidelines on Director Independence, and other information on the website. These charters and principles are not incorporated in this report by reference. ARI will also provide a copy of these documents free of charge to stockholders upon written request. ARI issues Annual Reports containing audited financial statements to its common stockholders.

### **ITEM 1A. RISK FACTORS**

An investment in our securities involves various risks. All investors should carefully consider the following risk factors in conjunction with the other information in this Report before trading our securities.

#### **Risk Factors Related to our Business**

*Adverse events concerning our existing tenants or negative market conditions affecting our existing tenants could have an adverse impact on our ability to attract new tenants, release space, collect rent or renew leases, and thus could adversely affect cash flow from operations and inhibit growth.*

Cash flow from operations depends in part on the ability to lease space to tenants on economically favorable terms. We could be adversely affected by various facts and events over which the Company has limited or no control, such as:

lack of demand for space in areas where the properties are located;

inability to retain existing tenants and attract new tenants;

**Table of Contents**

oversupply of or reduced demand for space and changes in market rental rates;

defaults by tenants or failure to pay rent on a timely basis;

the need to periodically renovate and repair marketable space;

physical damage to properties;

economic or physical decline of the areas where properties are located;

potential risk of functional obsolescence of properties over time.

At any time, any tenant may experience a downturn in its business that may weaken its financial condition. As a result, a tenant may delay lease commencement, fail to make rental payments when due, decline to extend a lease upon its expiration, become insolvent or declare bankruptcy. Any tenant bankruptcy or insolvency, leasing delay or failure to make rental payments when due could result in the termination of the tenant's lease and material losses to the Company.

If tenants do not renew their leases as they expire, we may not be able to rent the space. Furthermore, leases that are renewed, and some new leases for space that is re-let, may have terms that are less economically favorable than expiring lease terms, or may require us to incur significant costs, such as renovations, tenant improvements or lease transaction costs. Any of these events could adversely affect cash flow from operations and our ability to make distributions to shareholders and service indebtedness. A significant portion of the costs of owning property, such as real estate taxes, insurance, and debt service payments, are not necessarily reduced when circumstances cause a decrease in rental income from the properties.

***We may not be able to compete successfully with other entities that operate in our industry.***

We experience a great deal of competition in attracting tenants for the properties and in locating land to develop and properties to acquire.

In our effort to lease properties, we compete for tenants with a broad spectrum of other landlords in each of the markets. These competitors include, among others, publicly-held REITs, privately-held entities, individual property owners and tenants who wish to sublease their space. Some of these competitors may be able to offer prospective tenants more attractive financial terms than we are able to offer.

If the availability of land or high quality properties in our markets diminishes, operating results could be adversely affected.

***We may experience increased operating costs which could adversely affect our financial results and the value of our properties.***

Our properties are subject to increases in operating expenses such as insurance, cleaning, electricity, heating, ventilation and air conditioning, administrative costs and other costs associated with security, landscaping, repairs, and maintenance of the properties. While some current tenants are obligated by their leases to reimburse us for a portion of these costs, there is no assurance that these tenants will make such payments or agree to pay these costs upon renewal or new tenants will agree to pay these costs. If operating expenses increase in our markets, we may not be able to increase rents or reimbursements in all of these markets to offset the increased expenses, without at the same time decreasing occupancy rates. If this occurs, our ability to make distributions to shareholders and service indebtedness could be adversely affected.

***Our ability to achieve growth in operating income depends in part on its ability to develop additional properties.***

We intend to continue to develop properties where warranted by market conditions. We have a number of ongoing development and land projects being readied for commencement.





**Table of Contents**

Additionally, general construction and development activities include the following risks:

construction and leasing of a property may not be completed on schedule, which could result in increased expenses and construction costs, and would result in reduced profitability for that property;

construction costs may exceed original estimates due to increases in interest rates and increased cost of materials, labor or other costs, possibly making the property less profitable because of inability to increase rents to compensate for the increase in construction costs;

some developments may fail to achieve expectations, possibly making them less profitable;

we may be unable to obtain, or face delays in obtaining, required zoning, land-use, building, occupancy, and other governmental permits and authorizations, which could result in increased costs and could require us to abandon our activities entirely with respect to a project;

we may abandon development opportunities after the initial exploration, which may result in failure to recover costs already incurred. If we determine to alter or discontinue its development efforts, future costs of the investment may be expensed as incurred rather than capitalized and we may determine the investment is impaired resulting in a loss;

we may expend funds on and devote management's time to projects which will not be completed;

occupancy rates and rents at newly-completed properties may fluctuate depending on various factors including market and economic conditions, and may result in lower than projected rental rates and reduced income from operations.

***We face risks associated with property acquisitions.***

We acquire individual properties and various portfolios of properties and intend to continue to do so. Acquisition activities are subject to the following risks:

when we are able to locate a desired property, competition from other real estate investors may significantly increase the seller's offering price;

acquired properties may fail to perform as expected;

the actual costs of repositioning or redeveloping acquired properties may be higher than original estimates;

acquired properties may be located in new markets where we face risks associated with an incomplete knowledge or understanding of the local market, a limited number of established business relationships in the area and a relative unfamiliarity with local governmental and permitting procedures;

## Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

we may be unable to quickly and efficiently integrate new acquisitions, particularly acquisitions of portfolios of properties, into existing operations, and results of operations and financial condition could be adversely affected.

We may acquire properties subject to liabilities and without any recourse, or with limited recourse, with respect to unknown liabilities. However, if an unknown liability was later asserted against the acquired properties, we might be required to pay substantial sums to settle it, which could adversely affect cash flow.

***Many of our properties are concentrated in our primary markets and the Company may suffer economic harm as a result of adverse conditions in those markets.***

Our properties are located principally in specific geographic areas in the Southwestern, Southeastern, and Midwestern United States. The Company's overall performance is largely dependent on economic conditions in those regions.

## **Table of Contents**

### ***We are leveraged and may not be able to meet our debt service obligations.***

We had total indebtedness at December 31, 2007 of approximately \$1.2 billion. Substantially all assets have been pledged to secure debt. These borrowings increase the risk of loss because they represent a prior claim on assets and most require fixed payments regardless of profitability. Our leveraged position makes us vulnerable to declines in the general economy and may limit the Company's ability to pursue other business opportunities in the future.

### ***We may not be able to access financial markets to obtain capital on a timely basis, or on acceptable terms.***

We rely on proceeds from property dispositions and third party capital sources for a portion of its capital needs, including capital for acquisitions and development. The public debt and equity markets are among the sources upon which the Company relies. There is no guarantee that we will be able to access these markets or any other source of capital. The ability to access the public debt and equity markets depends on a variety of factors, including:

general economic conditions affecting these markets;

our own financial structure and performance;

the market's opinion of real estate companies in general;

the market's opinion of real estate companies that own similar properties.

### ***We may suffer adverse effects as a result of terms and covenants relating to the Company's indebtedness.***

Required payments on our indebtedness generally are not reduced if the economic performance of the portfolio declines. If the economic performance declines, net income, cash flow from operations and cash available for distribution to stockholders may be reduced. If payments on debt cannot be made, we could sustain a loss or suffer judgments, or in the case of mortgages, suffer foreclosures by mortgagees. Further, some obligations contain cross-default and/or cross-acceleration provisions, which means that a default on one obligation may constitute a default on other obligations.

We anticipate only a small portion of the principal of its debt will be repaid prior to maturity. Therefore, we are likely to refinance a portion of its outstanding debt as it matures. There is a risk that we may not be able to refinance existing debt or the terms of any refinancing will not be as favorable as the terms of the maturing debt. If principal balances due at maturity cannot be refinanced, extended, or repaid with proceeds from other sources, such as the proceeds of sales of assets or new equity capital, cash flow may not be sufficient to repay all maturing debt in years when significant balloon payments come due.

Our credit facilities and unsecured debt contain customary restrictions, requirements and other limitations on the ability to incur indebtedness, including total debt to asset ratios, secured debt to total asset ratios, debt service coverage ratios, and minimum ratios of unencumbered assets to unsecured debt, which we must maintain. Our continued ability to borrow is subject to compliance with financial and other covenants. In addition, failure to comply with such covenants could cause a default under credit facilities, and we may then be required to repay such debt with capital from other sources. Under those circumstances, other sources of capital may not be available, or be available only on unattractive terms.

### ***Our degree of leverage could limit our ability to obtain additional financing or affect the market price of our common stock.***

The degree of leverage could affect our ability to obtain additional financing for working capital, capital expenditures, acquisitions, development or other general corporate purposes. The degree of leverage could also make us more vulnerable to a downturn in business or the general economy.



## **Table of Contents**

***An increase in interest rates would increase interest costs on variable rate debt and could adversely impact the ability to refinance existing debt.***

We currently have, and may incur more, indebtedness that bears interest at variable rates. Accordingly, if interest rates increase, so will the interest costs, which could adversely affect cash flow and the ability to pay principal and interest on our debt and the ability to make distributions to shareholders. Further, rising interest rates could limit our ability to refinance existing debt when it matures.

***Unbudgeted capital expenditures or cost overruns could adversely affect business operations and cash flow.***

If capital expenditures for ongoing or planned development projects or renovations exceed expectations, the additional cost of these expenditures could have an adverse effect on business operations and cash flow. In addition, we might not have access to funds on a timely basis to pay the unexpected expenditures.

Construction costs are funded in large part through construction financing, which the Company may guarantee and the Company's obligation to pay interest on this financing continues until the rental project is completed, leased up and permanent financing is obtained, or the for sale project is sold or the construction loan is otherwise paid. Unexpected delays in completion of one or more ongoing projects could also have a significant adverse impact on business operations and cash flow.

***We may need to sell properties from time to time for cash flow purposes.***

Because of the lack of liquidity of real estate investments generally, our ability to respond to changing circumstances may be limited. Real estate investments generally cannot be sold quickly. In the event that we must sell assets to generate cash flow, we cannot predict whether there will be a market for those assets in the time period desired, or whether we will be able to sell the assets at a price that will allow the Company to fully recoup its investment. We may not be able to realize the full potential value of the assets and may incur costs related to the early pay-off of the debt secured by such assets.

***The Company intends to devote resources to the development of new projects.***

We plan to continue developing new projects as opportunities arise in the future. Development and construction activities entail a number of risks, including but not limited to the following:

we may abandon a project after spending time and money determining its feasibility;

construction costs may materially exceed original estimates;

the revenue from a new project may not be enough to make it profitable or generate a positive cash flow;

we may not be able to obtain financing on favorable terms for development of a property, if at all;

the Company may not complete construction and lease-ups on schedule, resulting in increased development or carrying costs;

we may not be able to obtain, or may be delayed in obtaining, necessary governmental permits.

***The overall business is subject to all of the risks associated with the real estate industry.***

We are subject to all risks incident to investment in real estate, many of which relate to the general lack of liquidity of real estate investments, including, but not limited to:

our real estate assets are concentrated primarily in the Southwest and any deterioration in the general economic conditions of this region could have an adverse effect;

changes in interest rates may make the ability to satisfy debt service requirements more burdensome;

**Table of Contents**

lack of availability of financing may render the purchase, sale or refinancing of a property more difficult or unattractive;

changes in real estate and zoning laws;

increases in real estate taxes and insurance costs;

federal or local economic or rent control;

acts of terrorism, and

hurricanes, tornadoes, floods, earthquakes and other similar natural disasters.

***Real estate investments are illiquid, and the Company may not be able to sell properties if and when it is appropriate to do so.***

Real estate generally cannot be sold quickly. We may not be able to dispose of properties promptly in response to economic or other conditions. In addition, provisions of the Internal Revenue Code may limit our ability to sell properties (without incurring significant tax costs) in some situations when it may be otherwise economically advantageous to do so, thereby adversely affecting returns to stockholders and adversely impacting our ability to meet our obligations.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.



**Table of Contents****ITEM 2. PROPERTIES**

On December 31, 2007, our portfolio consisted of 110 properties totaling 5.9 million rentable square feet. Our properties consisted of 69 apartments, 9 hotels, and 32 commercial properties consisting of; 18 office buildings, 7 Industrial warehouses, 5 shopping centers, a Merchandise Mart and a Town home. In addition, we own or control 11,000 acres of improved and unimproved land for future development or sale, 19 apartments under construction totaling approximately 3,252 rentable units upon completion. The table below shows information relating to those properties.

Property	Location	Units	Occupancy % 2007
<b>Apartments</b>			
Anderson Estates	Oxford, MS	48	98%
Blue Lake Villas	Waxahachie, TX	186	94%
Blue Lake Villas II	Waxahachie, TX	70	94%
Breakwater Bay	Beaumont, TX	176	96%
Bridges on Kinsey	Tyler, TX	232	98%
Bridgestone	Friendswood, TX	76	99%
Capitol Hill	Little Rock, AR	156	94%
Château	Bellevue, NE	115	94%
Château Bayou	Ocean Springs, MS	122	99%
Curtis Moore	Greenwood, MS	104	98%
Dakota Arms	Lubbock, TX	208	98%
David Johnson Phase II	Greenwood, MS	32	91%
David Johnson Phase III	Greenwood, MS	40	98%
DeSoto Ranch	DeSoto, TX	248	96%
Fairway View Estates	El Paso, TX	264	93%
Falcon Lakes	Arlington, TX	248	94%
Fountain Lake	Texas City, TX	166	90%
Foxwood	Memphis, TN	220	81%
Heather Creek	Mesquite, TX	200	94%
Kingsland Ranch	Houston, TX	398	92%
Laguna Vista	Dallas, TX	202	92%
Lake Forest	Houston, TX	240	93%
Legends of El Paso	El Paso, TX	240	87%
Limestone Canyon	Austin, TX	260	95%*
Limestone Ranch	Lewisville, TX	252	95%*
Mariposa Villas	Dallas, TX	216	91%
Mission Oaks	San Antonio, TX	228	93%
Monticello Estates	Monticello, AR	32	97%
Mountain Plaza	El Paso, TX	188	98%
Paramount Terrace	Amarillo, TX	181	92%
Parc at Maumelle	Little Rock, AR	240	92%
Parc at Metro	Nashville, TN	144	98%
Quail Oaks	Balch Springs, TX	131	92%
River Oaks	Wylie, TX	180	97%
Riverwalk I	Greenville, MS	32	91%
Riverwalk II	Greenville, MS	72	96%
Sendero Ridge	San Antonio, TX	384	92%*
Spy Glass	Mansfield, TX	256	93%
Stonebridge at City Park	Houston, TX	240	91%
Tivoli	Dallas, TX	190	94%*
Treehouse	Irving, TX	160	91%
Verandas at City View	Fort Worth, TX	314	95%
Villager	Ft. Walton, FL	33	94%
Vistas at Pinnacle Park	Dallas, TX	332	91%
Vistas at Vance Jackson	San Antonio, TX	240	90%
Westwood	Mary Ester, FL	120	93%

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Whispering Pines	Topeka, KS	320	91%
Wildflower Villas	Temple, TX	220	91%
Willow Creek	El Paso, TX	112	90%
Windsong	Ft. Worth, TX	188	93%
	<b>Total Units</b>	9,256	

\* These properties are subject to sale per the deposit method.

**Table of Contents**

<b>Property</b>	<b>Location</b>	<b>Sq. Ft.</b>	<b>Occupancy % 2007</b>
<b>Office Buildings</b>			
1010 Common	New Orleans, LA	512,593	76%
217 Rampart	New Orleans, LA	11,913	0%
225 Baronne	New Orleans, LA	422,037	0%
305 Baronne	New Orleans, LA	37,081	48%
600 Las Colinas	Las Colinas, TX	510,841	67%
Amoco	New Orleans, LA	378,895	90%
Cooley Building	Farmers Branch, TX	27,000	100%
Eton Square	Tulsa, OK	225,566	90%
Executive Court	Memphis, TN	41,340	0%
One Hickory Centre	Farmers Branch, TX	97,361	97%
Park West I (Browning Place)	Farmers Branch, TX	627,312	100%
Park West (Fenton Centre)	Farmers Branch, TX	696,638	89%
Parkway North	Dallas, TX	69,009	77%
University Square	Anchorage, AK	22,260	100%
Signature Building	Dallas, TX	58,910	0%
Two Hickory Centre	Farmers Branch, TX	97,117	72%
Westgrove Air Plaza	Addison, TX	79,713	80%
		3,915,586	
<b>Industrial Warehouses</b>			
5360 Tulane	Atlanta, GA	30,000	100%
Addison Hanger	Addison, TX	25,102	100%
Addison Hanger II	Addison, TX	24,000	100%
Clarke Garage	New Orleans, LA	6,869	0%
Encon	Fort Worth, TX	256,584	0%
Space Center	San Antonio, TX	101,500	61%
GNB	Farmers Branch, TX	200,000	93%
		644,055	
<b>Shopping Centers</b>			
Bridgeview Plaza	LaCrosse, WI	122,205	92%
Cross County Mall	Mattoon, IL	307,266	87%
Cullman	Cullman, AL	92,466	48%
Dunes Plaza	Michigan City, IN	220,461	52%
Willowbrook Village	Coldwater, MI	179,741	91%
		922,139	
<b>Merchandise Mart</b>			
Denver Mart	Denver, CO	344,975	83%
	<b>Total Commeral SqFt</b>	5,826,755	
<b>Single Family Residence</b>			
Tavel Circle	Dallas, TX	2,155	100%
<b>Hotels</b>			
<b>Property</b>	<b>Location</b>	<b>Rooms</b>	<b>Occupancy % 2007</b>
Akademia	Wroclaw, Poland	165	78%
Comfort Inn	Denver, CO	161	59%

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Picadilly Airport	Fresno, CA	185	63%
Château Inn	Fresno, CA	78	57%
Picadilly Shaw	Fresno, CA	194	62%
Picadilly University	Fresno, CA	190	58%
	<b>Total Rooms</b>	973	

**Table of Contents****Held For Sale**

Property	Location	Rooms	Occupancy % 2007
<b>Apartments</b>			
4400	Midland, TX	92	98%
Arbor Point	Odessa, TX	194	96%
Ashton Way	Midland, TX	178	94%
Autumn Chase	Midland, TX	64	100%
Bay Walk	Galveston, TX	192	91%
Courtyard	Midland, TX	133	96%
Coventry	Midland, TX	120	93%
Fairways	Longview, TX	152	95%
Fountains of Waterford	Midland, TX	172	96%
Governor s Square	Tallahassee, FL	169	96%
Hunters Glen	Midland, TX	212	96%
Island Bay	Galveston, TX	458	89%
Marina Landing	Galveston, TX	256	89%
Southgate	Odessa, TX	180	98%
Sunchase	Odessa, TX	300	95%
Sunset	Odessa, TX	240	98%
Thornwood	Odessa, TX	109	95%
Westwood	Odessa, TX	79	94%
Woodview	Odessa, TX	232	96%
<b>Total Units</b>		3,532	

Property	Location	Square feet	Occupancy % 2007
<b>Office Building</b>			
Lexington Center	Colorado Springs, CO	74,816	24%

Property	Location	Rooms	Occupancy % 2007
<b>Hotels</b>			
City Suites	Chicago, IL	45	66%
The Majestic	Chicago, IL	55	59%
Willows	Chicago, IL	52	58%
<b>Total Rooms</b>		152	

**Lease Expiration by Year**

Year of lease Expiration	Rentable Square Feet Subject to Expiring Leases	Current Annualized <sup>(1)</sup> Contractual Rent Under Expiring Leases	Current Annualized <sup>(1)</sup> Contractual Rent Under Expiring Leases (p.s.f.)	Percentage of total Square Feet
--------------------------	---	---	---	---------------------------------------

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

2008	620,873	\$ 7,098,743	\$ 11.43	12.3%
2009	560,062	5,681,790	10.14	11.1%
2010	685,956	6,295,283	9.18	13.6%
2011	369,524	5,942,097	16.08	7.3%
2012	302,931	4,709,950	15.55	6.0%
2013	242,890	3,140,906	12.93	4.8%
2014	140,470	2,598,911	18.50	2.8%
2015	45,709	912,721	19.97	0.9%
2016	120,417	1,998,490	16.60	2.4%
2017	309,817	4,831,251	15.59	6.1%
Thereafter	193,251	3,243,001	16.78	3.8%

- (1) Represents the monthly contractual base rent and recoveries from tenants under existing leases as of December 31, 2007 multiplied by twelve. This amount reflects total rent before any rent abatements and includes expense reimbursements, which may be estimates as of such date.

**Table of Contents**

<b>Property</b>	<b>Location</b>	<b>Acres</b>
<b>Land Tracts</b>		
1013 Common	New Orleans, LA	0.41
2301 Valley Branch	Farmers Branch, TX	23.76
Alliance 52	Tarrant County, TX	51.90
Alliance 8	Tarrant County, TX	8.00
Alliance Airport	Tarrant County, TX	12.70
Audubon Terrace	Adams County, MS	48.20
Backlick	Springfield, VA	4.00
Betline 378/Geller Rd	Dallas County, TX	378.83
Bonneau	Dallas County, TX	8.39
Centura	Farmers Branch, TX	10.08
Chase Oaks	Plano, TX	9.93
Circle C Ranch	Austin, TX	1,092.00
Cooks Lane	Ft. Worth, TX	21.90
Creeside Land	Ft Worth, TX	30.00
Croslin	Dallas, TX	0.80
Crowley Land	Ft Worth, TX	24.90
Dalho	Farmers Branch, TX	3.44
Dedeaux Road	Gulfport, MS	10.00
Denton	Denton, TX	15.65
Denton-Andrew B	Denton, TX	22.90
Denton-Andrew C	Denton, TX	5.20
Desoto	Desoto, TX	21.90
Diplomat Drive	Farmers Branch, TX	14.40
Dominion	Dallas, TX	11.65
Elm Fork	Denton County, TX	44.03
Ewing 8	Addison, TX	16.79
Fiesta	San Angelo, TX	0.70
Folsom	Dallas, TX	36.38
Forney land	Kaufman County, TX	34.80
Fort Wayne	Fort Wayne, IN	18.90
Fruitland	Fruitland Park, FL	0.15
GNB Land ARI	Farmers Branch, TX	11.50
GNB Land Edina	Farmers Branch, TX	34.00
Hines Meridan	Las Colinas, TX	36.09
Hollywood Casino	Farmers Branch, TX	28.78
HSM	Farmers Branch, TX	6.16
Jackson Multi-Tract	Jackson, MS	1.71
JHL Connell	Carrollton, TX	3.93
Kaufman Cogen	Kaufman County, TX	2,567.00
Kaufman Taylor	Kaufman County, TX	31.00
Keenan Bridge	Farmers Branch, TX	7.50
Keller Springs Lofts	Addison, TX	7.40
Kelly Lots	Collin County, TX	0.75
Kinwest (Hackberry Creek)	Irving, TX	7.98
Lacy Longhorn	Farmers Branch, TX	17.12
LaDue	Farmers Branch, TX	99.00
Lakeshore Villas	Humble, TX	19.51

**Table of Contents**

<b>Property</b>	<b>Location</b>	<b>Acres</b>
<b>Land Tracts (Continued)</b>		
Lamar/Parmer	Austin, TX	17.07
Las Colinas	Las Colinas, TX	1.57
Las Colinas	Las Colinas, TX	4.70
Las Colinas Apts/Lofts	Irving, TX	4.77
Las Colinas High Rise Apartments	Irving, TX	1.65
Las Colinas High Rise Office	Irving, TX	3.49
Las Colinas Townhomes	Irving, TX	15.56
LCLLP	Las Colinas, TX	45.49
Leone	Irving, TX	8.23
Los Colinas-Walnut Hill	Irving, TX	1.58
Lubbock	Lubbock, TX	2.86
Luna	Farmers Branch, TX	2.60
Mandahl Bay	US Virgin Island	91.10
Manhattan	Farmers Branch, TX	108.90
Mansfield	Mansfield, TX	7.83
Marine Creek	Ft. Worth, TX	44.17
Mason/Goodrich	Houston, TX	13.00
McKinney 36	Collin County, TX	34.48
McKinney Corners II	Collin County, TX	18.53
McKinney Ranch	McKinney, TX	252.90
Meloy	Kent, OH	52.95
Mendoza	Dallas, TX	0.40
Mira Lago	Farmers Branch, TX	4.20
Nashville ARI	Nashville, TN	16.57
Nashville TCI	Nashville, TN	58.62
Ocean Estates	Gulfport, MS	12.00
Pac Trust	Farmers Branch, TX	7.07
Palmer Lane	Austin, TX	367.43
Pantaze	Dallas, TX	6.00
Payne I	Las Colinas, TX	149.70
Pioneer Crossing	Austin, TX	375.80
Pulaski	Pulaski County, AR	21.90
Railroad	Dallas, TX	0.29
Ridgepoint Drive	Irving, TX	0.60
Ritchie Road	Waco, TX	350.70
Seminary West	Ft. Worth, TX	5.36
Senlac	Farmers Branch, TX	11.94
Senlac 3.976	Farmers Branch, TX	3.98
Senlac Hutton	Farmers Branch, TX	5.86
Senlac VHP	Farmers Branch, TX	3.90
Sheffield Village	Grand Prairie, TX	13.90
Siskiyou	Siskiyou County, CA	20.70
Sladek Land	Travis County, TX	63.28
Southwood Plantation	Tallahassee, FL	12.90
Southwood Plantation	Tallahassee, FL	14.52
Texas Land Plaza	Irving, TX	10.33
Thompson	Farmers Branch, TX	3.99
Thompson II	Dallas County, TX	3.32
Tomlin	Farmers Branch, TX	9.20
Valley Ranch	Irving, TX	30.00
Valley Ranch 20	Irving, TX	20.62
Valley View 34 (Mercer Crossing)	Farmers Branch, TX	33.90



**Table of Contents**

<b>Property</b>	<b>Location</b>	<b>Acres</b>
<b>Land Tracts (Continued)</b>		
Valwood	Dallas, TX	235.00
Vineyards II	Grapevine, TX	7.20
Vineyards(Grapevine)	Grapevine, TX	3.94
Vista Ridge	Lewisville, TX	5.18
Waco 151	Waco, TX	151.40
Waco 42	Waco, TX	42.80
Walker	Dallas County, TX	41.79
West End	Dallas, TX	5.50
Whorton	Benton County, AR	79.70
Willowick Land	Pensacola, FL	39.78
Wilmer 88	Dallas, TX	87.60
Windmill Farms	Kaufman County, TX	3,034.51
Woodmont Fairway	Dallas, TX	5.87
Woodmont Galleria East	Dallas, TX	15.00
Woodmont Galleria West	Farmers Branch, TX	9.15
Woodmont Merit Drive	Dallas, TX	9.28
	<b>Total Acres</b>	<b>11,008.23</b>

**ITEM 3. LEGAL PROCEEDINGS**

On October 19, 2007, the Company and Basic Capital Management, Inc. ( BCM ) participated in mediation proceedings which resulted in a Stipulation of Settlement with The Fansler Foundation ( Fansler ) in a case then pending in the United States District Court, Eastern District of California. Pursuant to the Stipulation of Settlement (which is now embodied in a final Settlement Agreement and Mutual Release finally executed on January 7, 2008 by the last party), Fansler surrendered, assigned transferred to BCM 1,600,000 shares of Series A Cumulative Convertible Preferred Stock (the Series A Stock ) originally issued to Fansler in exchange for a payment commitment by BCM to Fansler of \$26,000,000. \$4.5 million was paid by BCM on February 6, 2008, \$4 million is to be paid in April 2008 with the balance to be paid in ten quarterly payments of \$1,750,000 each beginning June 1, 2008 with 8% simple interest per annum with a provision that if the full outstanding balance is paid on or before September 1, 2008, all interest is waived. BCM became the owner of the 1,600,000 of Series A Stock and has the payment obligation to the plaintiff. The Company is relieved of the payment obligation to the plaintiff unless BCM fails to make a payment. In the event BCM defaults in the payment schedule, the plaintiff is to give notice of default to both BCM and the Company which will then have five business days to cure such default. The Settlement Agreement, which has no effect upon any other holder of Series A Stock issued by the Company, brings an end to litigation existing between the parties since February 2004.

The ownership of property and provision of services to the public as tenants entails an inherent risk of liability. Although the Company and its subsidiaries are involved in various items of litigation incidental to and in the ordinary course of its business, in the opinion of Management, the outcome of such litigation will not have a material adverse impact upon the Company's financial condition, results of operations or liquidity.

**Table of Contents****ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Annual Meeting of Stockholders was held on November 16, 2007, at which proxies were solicited pursuant to Regulation 14 under the Securities Exchange Act of 1934, as amended (the Exchange Act ). There was no solicitation in opposition to Management's nominees listed in the Proxy Statement, all of which were elected. At the Annual Meeting, stockholders were asked to consider and vote upon the election of Directors and the ratification of the selection of the independent public accountants for ARI for the fiscal year ending December 31, 2007. At the Meeting, stockholders elected the following individuals as Directors:

Director	Shares Voting	
	For	Withheld Authority
Henry A. Butler	10,809,378	65,137
Sharon Hunt	10,810,017	64,498
Robert A. Jakuszewski	10,810,126	64,389
Ted R. Munselle	10,809,998	64,517
Ted P. Stokely	10,809,296	65,219

There were no abstentions or broker non-votes on the election of Directors. With respect to the ratification of the appointment of Farmer, Fuqua & Huff, P.C. as independent auditors of the Company for the fiscal year ending December 31, 2007, and any interim period, at least 10,829,578 votes were received in favor of such proposal, 27,977 votes were received against such proposal, and 16,960 votes abstained.

**Table of Contents****PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

ARI's common stock is listed and traded on the New York Stock Exchange under the symbol ARL. The following table sets forth the high and low sales prices as reported in the consolidated reporting system of the New York Stock Exchange.

Quarter Ended	High	Low
March 31, 2008 (through March 20, 2008)	\$ 8.22	\$ 8.20
December 29, 2007	10.50	7.25
September 26, 2007	8.25	7.00
June 30, 2007	10.00	8.08
March 31, 2007	8.59	7.69
December 30, 2006	9.19	7.50
September 28, 2006	9.05	8.00
June 30, 2006	9.71	8.25
March 31, 2006	10.50	7.51

On March 20, 2008, the closing market price of ARI's common stock on the New York Stock Exchange was \$8.20 per share.

As of March 20, 2008, ARI's common stock was held by approximately 2,542 stockholders of record.

During the second quarter of 1999, the Board of Directors established the policy that dividend declarations on ARI's common stock would be determined on an annual basis following the end of each year. In accordance with that policy, the Board determined not to pay any dividends in 2007. Future distributions to common stockholders will be dependent upon ARI's realized income, financial condition, capital requirements and other factors deemed relevant by the Board.

15,000,000 shares of Series A 10.0% Cumulative Convertible Preferred Stock are authorized under ARI's Amended Articles of Incorporation, with a par value of \$2.00 per share and a liquidation preference of \$10.00 per share plus accrued and unpaid dividends. Dividends are payable at the annual rate of \$1.00 per share, or \$.25 per share quarterly, to stockholders of record on the last day of each March, June, September, and December, when and as declared by the Board of Directors. The Series A Preferred Stock may be converted into common stock at 90.0% of the average daily closing price of ARI's common stock for the prior 20 trading days. At December 31, 2007, 3,390,916 shares of Series A Preferred Stock were outstanding and 869,808 shares were reserved for issuance as future consideration in various business transactions. Of the outstanding shares, 300,000 shares are owned by ART Edina, Inc., and 600,000 shares are owned by ART Hotel Equities, Inc., wholly-owned subsidiaries of ARI. Dividends are not paid on the shares owned by ARI subsidiaries.

231,750 shares of Series C Cumulative Convertible Preferred Stock are authorized under ARI's Amended Articles of Incorporation, with a par value of \$2.00 per share and liquidation preference of \$100.00 per share plus accrued and unpaid dividends. The Series C Preferred Stock bears a quarterly dividend of \$2.50 per share to stockholders of record on the last day of March, June, September and December when and as declared by the Board of Directors. The Series C Preferred Stock is reserved for conversion of the Class A limited partner units of ART Palm, L.P. ( Art Palm ). At December 31, 2006, 5,192,870 Class A units were outstanding. The Class A units may be exchanged for Series C Preferred Stock at the rate of 100 Class A units for each share of Series C Preferred Stock. After December 31, 2005, all outstanding shares of Series C Preferred Stock may be converted into ARI common stock. All conversions of Series C Preferred Stock into ARI common stock will be at 90.0% of the average daily closing price of ARI's common stock for the prior 20 trading days. In January 2006, 1.6 million Class A limited partner units were redeemed for \$1,620,880 million in cash. At March 20, 2007, no shares of Series C Preferred Stock was outstanding.

**Table of Contents**

91,000 shares of Series D 9.50% Cumulative Preferred Stock are authorized under ARI's Amended Articles of Incorporation, with a par value of \$2.00 per share, and a liquidation preference of \$20.00 per share. Dividends are payable at the annual rate of \$1.90 per year or \$.475 per quarter to stockholders of record on the last day of each March, June, September and December when and as declared by the Board of Directors. The Series D Preferred Stock is reserved for the conversion of the Class A limited partner units of Ocean Beach Partners, L.P. The Class A units may be exchanged for Series D Preferred Stock at the rate of 20 Class A units for each share of Series D Preferred Stock. No more than one-third of the Class A units could be exchanged prior to May 31, 2001. Between June 1, 2001 and May 31, 2006, all unexchanged Class A units are exchangeable. At March 20, 2007, no shares of Series D Preferred Stock was outstanding.

500,000 shares of Series E 6.0% Cumulative Preferred Stock are authorized under ARI's Amended Articles of Incorporation, with a par value \$2.00 per share and a liquidation preference of \$10.00 per share. Dividends are payable at the annual rate of \$.60 per share or \$.15 per quarter to stockholders of record on the last day of each March, June, September and December when and as declared by the Board of Directors. At March 20, 2007, no Series E Preferred Stock was outstanding.

100,000 shares of Series J 8% Cumulative Convertible Preferred Stock have been designated pursuant to a Certificate of Designation filed March 16, 2006, as an instrument amendatory to ARI's Amended Articles of Incorporation, with a par value of \$2.00 per share, and a liquidation preference of \$1,000 per share. Dividends are payable at the annual rate of \$80 per share, or \$20 per quarter, to stockholders of record on the last day of each of March, June, September and December, when and as declared by the Board of Directors. Although the Series J 8% Cumulative Convertible Preferred Stock has been designated, no shares have been issued as of March 20, 2007.

The following table sets forth information regarding purchases made by ARI of shares of ARI common stock on a monthly basis during the fourth quarter of 2007:

Period	Total Number of Shares Purchased	Average Price Paid per share	Total Number of Shares Purchased as Part of Publicly Announced Program	Maximum Number of Shares that May Yet be Purchased Under the Program
Balance at September 30			886,965	113,035
October, 2007	1,300	\$ 7.38	888,265	111,735
November, 2007	2,200	8.38	890,465	109,535
December, 2007	2,600	9.41	893,065	106,935
<b>Total</b>	<b>6,100</b>	<b>\$ 8.39</b>	<b>893,065</b>	<b>106,935</b>

- (1) The repurchase program was announced in September 2000. 1,000,000 shares may be repurchased through the program. The program has no expiration date.

---

**Table of Contents****Performance Graph**

The following graph compares the cumulative total stockholder return on ARI's shares of common stock with the Dow Jones Equity Market Index (Dow Jones US Total Market) and the Dow Jones Real Estate Investment Index (Dow Jones US Real Estate). The comparison assumes that \$100 was invested on December 31, 2002 in shares of common stock and in each of the indices and further assumes the reinvestment of all dividends. Past performance is not necessarily an indicator of future performance.

	12/02	12/03	12/04	12/05	12/06	12/07
<b>American Realty Investors, Inc.</b>	<b>100.00</b>	<b>112.86</b>	<b>119.90</b>	<b>99.13</b>	<b>97.28</b>	<b>121.14</b>
<b>Dow Jones US</b>	<b>100.00</b>	<b>130.75</b>	<b>146.45</b>	<b>155.72</b>	<b>179.96</b>	<b>190.77</b>
<b>Dow Jones US Real Estate</b>	<b>100.00</b>	<b>136.90</b>	<b>179.63</b>	<b>196.94</b>	<b>266.84</b>	<b>218.41</b>

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

	Years Ended December 31,				
	2007	2006	2005	2004	2003
	(dollars in thousands)				
<b>EARNINGS DATA</b>					
Total Operating Revenues	\$ 176,930	\$ 147,563	\$ 123,147	\$ 28,909	\$ 31,382
Total Operating Expenses	(167,748)	(142,597)	(123,435)	(62,324)	(63,167)
Operating (loss)/income	9,182	4,966	(288)	(33,415)	(31,785)
Other income (expense)	(45,589)	(38,859)	(47,265)	(27,880)	(23,417)
Loss before gain on real estate sales, minority interest, and equity in earnings of investees	(36,407)	(33,893)	(47,553)	(61,295)	(55,202)
Gain on land sales	20,468	23,973	39,926	11,781	43,831
Minority interest	(2,652)	672	(3,056)	(7,270)	(771)
Equity in income (loss) of investees	286	1,540	397	(41)	(4,441)
Income Tax benefit	15,703	7,271	20,196	31,507	9,956
Net Income (loss) from continuing operations	(2,602)	(437)	9,910	(25,318)	(6,627)
Net Income (loss) from discontinued operations	29,164	13,503	37,507	58,512	18,490
Net Income (loss)	26,562	13,066	47,417	33,194	11,863
Preferred dividend requirement	(2,490)	(2,491)	(2,572)	(2,601)	(2,351)
Income (loss) applicable to common shares	\$ 24,072	\$ 10,575	\$ 44,845	\$ 30,593	\$ 9,512
<b>PER SHARE DATA</b>					
<b>Basic earnings per share</b>					
Net Income (loss) from continuing operations	\$ (0.50)	\$ (0.29)	\$ 0.72	\$ (2.63)	\$ (0.83)
Net Income (loss) from discontinued operations	2.85	1.33	3.70	5.53	1.71
Net Income (loss) applicable to common shares	\$ 2.35	\$ 1.04	\$ 4.42	\$ 2.90	\$ 0.88
Weighted Average shares outstanding	10,227,593	10,149,000	10,149,000	10,559,571	10,789,352
<b>Diluted earnings per share</b>					
Net Income (loss) from continuing operations	\$ (0.50)	\$ (0.29)	\$ 0.56	\$ (2.63)	\$ (0.83)
Net Income (loss) from discontinued operations	2.85	1.33	2.86	5.53	1.71
Net Income (loss) applicable to common shares	\$ 2.35	\$ 1.04	\$ 3.42	\$ 2.90	\$ 0.88
Weighted Average shares outstanding	10,227,593	10,149,000	13,106,000	10,559,571	10,789,352
<b>BALANCE SHEET DATA</b>					
Real Estate, net	\$ 1,485,859	\$ 1,272,424	\$ 1,113,105	\$ 983,422	\$ 1,054,835
Notes and interest receivable, net	83,467	52,631	81,440	72,661	70,595
Total Assets	1,777,854	1,493,671	1,345,795	1,190,843	1,240,880
Notes and interest payable	1,400,877	1,124,765	1,021,822	939,921	986,769
Stock-secured notes payable	17,546	22,452	22,549	18,663	21,194
Stockholder's equity	192,386	160,489	148,397	103,009	76,871
Book value per share	\$ 18.81	\$ 15.81	\$ 12.80	\$ 8.89	\$ 6.75

---

**Table of Contents**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report.

This Report on Form 10-K contains forward-looking statements within the meaning of the federal securities laws, principally, but not only, under the captions Business, Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations. We caution investors that any forward-looking statements in this report, or which management may make orally or in writing from time to time, are based on management's beliefs and on assumptions made by, and information currently available to, management. When used, the words anticipate, believe, expect, intend, may, might, plan, estimate, project, should, will, result and similar expressions which refer to historical matters are intended to identify forward-looking statements. These statements are subject to risks, uncertainties, and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties, and factors, that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, or projected. We caution you that, while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update our forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate);

risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments;

failure to manage effectively our growth and expansion into new markets or to integrate acquisitions successfully;

risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities);

risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets;

costs of compliance with the Americans with Disabilities Act and other similar laws and regulations;

potential liability for uninsured losses and environmental contamination;

risks associated with our dependence on key personnel whose continued service is not guaranteed; and

the other risk factors identified in this Form 10-K, including those described under the caption Risk Factors.

The risks included here are not exhaustive. Other sections of this report, including PART I, ITEM 1A. RISK FACTORS, include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can we assess the impact of





## **Table of Contents**

all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Investors should also refer to our quarterly reports on Form 10-Q for future periods and current reports on Form 8-K as we file them with the SEC, and to other materials we may furnish to the public from time to time through Forms 8-K or otherwise.

### **Overview**

ARI was organized in 1999. In August 2000, ARI acquired American Realty Trust, Inc. ( ART ) and National Realty, L.P. ( NRLP ). ART was the successor to a business trust organized in 1961 to provide investors with a professionally managed, diversified portfolio of real estate and mortgage loan investments selected to provide opportunities for capital appreciation as well as current income. The business trust merged into ART in 1987. ART owns a portfolio of real estate and mortgage loan investments. NRLP was organized in 1987, and subsequently acquired all of the assets and assumed all of the liabilities of 35 public and private limited partnerships. NRLP also owned a portfolio of real estate and mortgage loan investments.

ARI subsidiaries owned approximately 82% of the outstanding shares of common stock of Transcontinental Realty Investors, Inc., a Nevada corporation ( TCI ), which has its common stock listed and traded on the New York Stock Exchange, Inc. ( NYSE ). The ownership of the TCI shares was achieved through a series of transactions, including a cash tender offer completed March 19, 2003, an exchange by certain ARI subsidiaries of securities with Basic Capital Management, Inc. ( BCM ) and a sale of a participating interest in a line of credit receivable from One Realco Corporation ( One Realco ) to BCM, as well as certain open market purchases of TCI shares in December 2003. See Note 1 to the Consolidated Financial Statements. ARI has consolidated TCI s accounts and operations since March 31, 2003. At December 31, 2007, TCI owned approximately 25% of the outstanding common stock of Income Opportunity Realty Investors, Inc., ( IORI ), a public company whose shares are listed and traded on the American Stock Exchange. In addition, TCI owns 746,972 shares of common stock of ARI.

ARI is an externally advised and managed real estate investment company that owns a diverse portfolio of income-producing properties and land held for development. The Company s portfolio of income-producing properties includes residential apartment communities, office buildings, hotels, a trade mart located in Denver, Colorado and other commercial properties. ARI s investment strategy includes acquiring existing income-producing properties as well as developing new properties on land already owned or acquired for a specific development project. ARI acquires land primarily in in-fill locations or high-growth suburban markets. ARI is an active buyer and seller and during 2007 acquired over \$145 million and sold over \$181 million of land and income-producing properties. As of December 31, 2007, the Company owned approximately 12,788 units in 69 residential apartment communities, 31 commercial properties comprising almost 5.8 million rentable square feet and 9 hotels containing a total of 1,125 rooms. In addition, at December 31, 2007, ARI owned 11,000 acres of land held for development and had over 2,400 apartment units in 19 projects under construction. The Company currently owns income-producing properties and land in 19 states as well as in the U.S. Virgin Islands and Wroclaw, Poland. ARI finances its acquisitions primarily through operating cash flow, proceeds from the sale of land and income-producing properties and debt financing primarily in the form of property-specific first-lien mortgage loans from commercial banks and institutional lenders. ARI finances its development projects principally with short-term, variable interest rate construction loans that are converted to long-term, fixed rate amortizing mortgages when the development project is completed and occupancy has been stabilized. The Company will, from time to time, also enter into partnerships with various investors to acquire income-producing properties or land and to sell interests in certain of its wholly owned properties. When the Company sells assets, it may carry a portion of the sales price generally in the form of a short-term, interest bearing seller-financed note receivable. The Company generates operating revenues primarily by leasing apartment units to residents; leasing office, retail and industrial space to commercial tenants; and renting hotel rooms to guests. ARI is advised by Prime under a contractual arrangement that is reviewed annually by ARI s Board of Directors. ARI s commercial

## **Table of Contents**

properties are managed by Regis Commercial while the Company's hotels are managed by Regis Hotel. ARI currently contracts with five third-party companies to manage the Company's apartment communities. Approximately 62% of ARI's common stock is owned by BCM; an additional 13% is owned by Prime and TCI owns approximately seven percent of the outstanding common shares of ARI. Other affiliated companies own approximately two percent of ARI's outstanding common shares. ARI is a C Corporation for U.S. federal income tax purposes and files an annual consolidated income tax return with TCI. ARI does not qualify as a Real Estate Investment Trust ( REIT ) for federal income tax purposes primarily due to ARI's majority ownership of the Company.

## **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, or GAAP, requires management to use judgment in the application of accounting policies, including making estimates and assumptions. We base our estimates on historical experience and on various other assumptions believed to be reasonable under the circumstances. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. From time to time, we evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current information. Below is a discussion of accounting policies that we consider critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

## **Real Estate**

Upon acquisitions of real estate, ARI assesses the fair value of acquired tangible and intangible assets, including land, buildings, tenant improvements, above- and below-market leases, origination costs, acquired in-place leases, other identified intangible assets and assumed liabilities in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations and allocates the purchase price to the acquired assets and assumed liabilities, including land at appraised value and buildings at replacement cost.

We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates, as well as available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known and anticipated trends, and market and economic conditions. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant. We also consider an allocation of purchase price of other acquired intangibles, including acquired in-place leases that may have a customer relationship intangible value, including (but not limited to) the nature and extent of the existing relationship with the tenants, the tenants' credit quality and expectations of lease renewals. Based on our acquisitions to date, our allocation to customer relationship intangible assets has been immaterial.

We record acquired above- and below-market leases at their fair values (using a discount rate which reflects the risks associated with the leases acquired) equal to the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases.

Other intangible assets acquired include amounts for in-place lease values that are based on our evaluation of the specific characteristics of each tenant's lease. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar

---

## **Table of Contents**

leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses.

Real estate is stated at depreciated cost. The cost of buildings and improvements includes the purchase price of property, legal fees and other acquisition costs. Costs directly related to the development of properties are capitalized. Capitalized development costs include interest, property taxes, insurance, and other project costs incurred during the period of development.

Management reviews its long-lived assets used in operations for impairment when there is an event or change in circumstances that indicates impairment in value. An impairment loss is recognized if the carrying amount of its assets is not recoverable and exceeds its fair value. If such impairment is present, an impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods.

SFAS No. 144 requires that qualifying assets and liabilities and the results of operations that have been sold, or otherwise qualify as held for sale, be presented as discontinued operations in all periods presented if the property operations are expected to be eliminated and the Company will not have significant continuing involvement following the sale. The components of the property's net income that is reflected as discontinued operations include the net gain (or loss) upon the disposition of the property held for sale, operating results, depreciation and interest expense (if the property is subject to a secured loan). We generally consider assets to be held for sale when the transaction has been approved by our Board of Directors, or a committee thereof, and there are no known significant contingencies relating to the sale, such that the property sale within one year is considered probable. Following the classification of a property as held for sale, no further depreciation is recorded on the assets.

A variety of costs are incurred in the acquisition, development and leasing of properties. After determination is made to capitalize a cost, it is allocated to the specific component of a project that is benefited. Determination of when a development project is substantially complete and capitalization must cease involves a degree of judgment. Our capitalization policy on development properties is guided by SFAS No. 34

Capitalization of Interest Cost and SFAS No. 67 Accounting for Costs and the Initial Rental Operations of Real Estate Properties. The costs of land and buildings under development include specifically identifiable costs. The capitalized costs include pre-construction costs essential to the development of the property, development costs, construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. We consider a construction project as substantially completed and held available for occupancy upon the receipt of certificates of occupancy, but no later than one year from cessation of major construction activity. We cease capitalization on the portion (1) substantially completed and (2) occupied or held available for occupancy, and we capitalize only those costs associated with the portion under construction.

### **Investment in Unconsolidated Real Estate Ventures**

Except for ownership interests in variable interest entities, ARI accounts for our investments in unconsolidated real estate ventures under the equity method of accounting because the Company exercises significant influence over, but does not control, these entities. These investments are recorded initially at cost, as investments in unconsolidated real estate ventures, and subsequently adjusted for equity in earnings and cash contributions and distributions. Any difference between the carrying amount of these investments on the Company's balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in earnings of unconsolidated real estate ventures over the life of the related asset. Under the equity method of accounting, ARI's net equity is reflected within the Consolidated Balance Sheets, and our share of net income or loss from the joint ventures is included within the Consolidated Statements of Operations. The joint venture

## **Table of Contents**

agreements may designate different percentage allocations among investors for profits and losses; however, ARI's recognition of joint venture income or loss generally follows the joint venture's distribution priorities, which may change upon the achievement of certain investment return thresholds. For ownership interests in variable interest entities, the Company consolidates those in which we are the primary beneficiary.

### **Recognition of Rental Income**

Rental income for commercial property leases is recognized on a straight-line basis over the respective lease terms. In accordance with SFAS 141, we recognize rental revenue of acquired in-place above- and below-market leases at their fair values over the terms of the respective leases. On our Consolidated Balance Sheets, we include as a receivable the excess of rental income recognized over rental payments actually received pursuant to the terms of the individual commercial lease agreements.

Reimbursements of operating costs, as allowed under most of our commercial tenant leases, consist of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, and are recognized as revenue in the period in which the recoverable expenses are incurred. We record these reimbursements on a gross basis, since we generally are the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier and have the credit risk with respect to paying the supplier.

Rental income for residential property leases is recorded when due from residents and is recognized monthly as earned, which is not materially different than on a straight-line basis as lease terms are generally for periods of one year or less.

For hotel properties, revenues for room sales and guest services are recognized as rooms are occupied and services are rendered.

An allowance for doubtful accounts is recorded for all past due rents and operating expense reimbursements considered to be uncollectible.

### **Revenue Recognition on the Sale of Real Estate**

Sales of real estate are recognized when and to the extent permitted by Statement of Financial Accounting Standards No. 66, Accounting for Sales of Real Estate (SFAS No. 66), as amended by SFAS No. 144. Until the requirements of SFAS No. 66 for full profit recognition have been met, transactions are accounted for using the deposit, installment, cost recovery or financing method, whichever is appropriate. When ARI provides seller financing, gain is not recognized at the time of sale unless the buyer's initial investment and continuing investment are deemed to be adequate as determined by SFAS 66 guidelines.

### **Non-performing Notes Receivable**

ARI considers a note receivable to be non-performing when the maturity date has passed without principal repayment and the borrower is not making interest payments. Any new note receivable that results from a modification or extension of a note considered non-performing will also be considered non-performing, without regard to the borrower's adherence to payment terms.

### **Interest Recognition on Notes Receivable**

Interest income is not recognized on notes receivable that have been delinquent for 60 days or more. In addition, accrued but unpaid interest income is only recognized to the extent that the net realizable value of the underlying collateral exceeds the carrying value of the receivable.

## **Table of Contents**

### **Allowance for Estimated Losses**

A valuation allowance is provided for estimated losses on notes receivable considered to be impaired. Impairment is considered to exist when it is probable that all amounts due under the terms of the note will not be collected. Valuation allowances are provided for estimated losses on notes receivable to the extent that the investment in the note exceeds management's estimate of fair value of the collateral securing such note.

### **Fair Value of Financial Instruments**

The following assumptions were used in estimating the fair value of ARI's notes receivable, marketable equity securities and notes payable. For performing notes receivable, the fair value was estimated by discounting future cash flows using current interest rates for similar loans. For non-performing notes receivable, the estimated fair value of ARI's interest in the collateral property was used. For marketable equity securities, fair value was based on the year-end closing market price of each security. For notes payable, the fair value was estimated using current rates for mortgages with similar terms and maturities.

### **Results of Operations**

The following discussion is based on our Consolidated Financial Statements for the years ended December 31, 2007, 2006, and 2005.

At December 31, 2007, 2006, and 2005, we owned or had interests in a portfolio (the Total Property Portfolio) of 110, 130, and 116 income producing properties, respectively.

#### ***Comparison of the year ended December 31, 2007 to the year ended December 31, 2006.***

We define Same Property Portfolio for each income-producing asset type (apartments, commercial properties and hotels) as properties with stabilized occupancy owned and operated for the entire two-year period being compared. A stabilized property is defined as a newly developed project whose occupancy has reached greater than approximately 85%. The Same Property Portfolio consists of 51 apartments, 27 commercial properties, and 6 hotels.

We had net income of \$24.1 million in 2007, which includes gains of land sales of \$20.5 million, and net income from discontinued operations of \$29.1 million, compared to net income of \$10.5 million in 2006, including gains on land sales totaling \$23.9 million and net income from discontinued operations of \$13.5 million.

Rents and other property revenues were \$176.9 million in 2007 as compared to \$147.6 million in 2006 and an increase of \$29.3 million. Rents and other property revenues from our same property portfolio was \$136.7 million in 2007 as compared to \$136.1 million in 2006, an increase of \$600,000. This was due to an increase in apartments and hotel revenues of \$2.5 million and \$400,000, respectively, offset by a decrease in commercial property revenues of \$2.3 million. The remaining increase of \$28.8 million was due to revenues associated with the acquisition of commercial (ParkWest I & II) and hotel properties of \$22.0 million and \$2.2 million, respectively, and developed properties of \$5.8 million, offset by a decrease in revenues from land and other of \$1.2 million.

Property operations expenses were \$112.5 million in 2007 as compared to \$98.6 million in 2006, an increase of \$13.9 million. Property operations expenses from our same property portfolio were \$85.0 million in 2007 as compared to \$86.3 million in 2006, a decrease of \$1.3 million. This is attributable to a decrease in the operating costs of our hotels and apartments of \$1.8 million and \$100,000 respectively, offset by an increase in our commercial portfolio of \$600,000. The remaining increase of \$15.2 million is from the acquisition of commercial properties of \$9.4 million, increased costs in our hotel operations in Poland of \$2.2 million, Developed properties of \$3.3 million, and land holding and other costs of \$300,000.

## **Table of Contents**

Depreciation and amortization expenses were \$24.4 million in 2007 as compared to \$21.9 million in 2006, an increase of \$2.5 million. The acquisition of the Park West I & II building increase depreciation by \$2.5 million. The completion of Developed Properties not stabilized accounted for another \$1.0 million of depreciation expense. This was offset by a decrease of (\$1.0 million) from the Same Property Portfolio which consisted of; an increase in apartments of \$148,000, a decrease in Commercial of (\$1.2 million), and a decrease in Hotels of (77,000).

General and administrative expenses were \$15.9 million in 2007 as compared to \$9.3 million in 2006, an increase of \$6.6 million. The 2007 amount includes 2.0 million in legal settlement fees, and higher cost reimbursements to the advisor. The 2006 amount includes credits for litigation reimbursements of \$3.3 million, and overall lower legal and professional fees.

Advisory fees to affiliate were \$14.9 million in 2007 as compared to 12.7 million in 2006, an increase of \$2.2 million. The increase was due to was due to higher gross assets in 2007 than 2006.

Gain on foreign currency translation was \$2.4 million in 2007 as compared to \$2,000 in 2006, an increase of \$2.4 million. The increase was due to the translation of currency associated with our hotel in Poland. The devaluation of the dollar has increased the gain on our currency translation.

Mortgage loan interest expenses were \$89.8 million in 2007, as compared to \$67.9 million in 2006, an increase of \$21.9 million. The increase is due increase in debt due to refinancings, new loans on acquisitions, and construction draws. Refinancings on the Same Property Portfolio accounted for \$4.4 million of the increase, which consists of: Apartments \$1.2 million and Hotels \$3.2 million. The refinancing of land accounted for \$6.3 million. Additional debt incurred in the acquisition of commercial properties accounted for \$6.5 million, and Construction draws accounted for \$3.3 million.

Gain on involuntary conversion was \$34.7 million in 2007 as compared to 20.5 million in 2006, an increase of 14.2 million. The gain of \$34.7 million in 2007 relates to the subsequent collection of insurance proceeds from the damages sustained at our new Orleans commercial properties from Hurricane Katrina during 2005. In the prior year, we recorded a gain of 20.5 million from the collection of insurance proceeds related to Hurricane Katrina. The remaining \$2.2 million gain on involuntary conversion relates to various individual claims under \$500,000 each related to collections of insurance proceeds.

In 2007, we determined that an impairment write down was need for the Executive Court of \$206,000 and the Encon Warehouse of \$797,000. There were no impairments in 2006.

In 2007, we paid \$1.3 million in expense towards the settlement of the Sunset litigation that were not previously accrued. The Sunset litigation was settled September 18, 2007. There were no significant litigation settlement expenses in 2006.

Gain on land sales was \$20.5 million in 2007 as compared to \$24.0 million in 2006. In 2007, we sold 252 acres of land in 18 separate transactions with an aggregate sales price of \$36.0 million, receiving \$13.1 million in cash. The average sales price was \$142,000 per acre. The sales relate to the land properties known as; Desoto Ranch(easement), 28.9 acres of McKinney Ranch, 3.4 acres Mandahl Bay, 2.3 acres West End, 3.0 acres Miro Lago, 4.0 acres Hines Meridian, 86.0 acres RB, 4.6 acres Grapevine Vineyards, 75.4 acres Metro Center, 1.2 acres Katrina, 39.2 acres Windmill Farm, and 4.0 acres Vista Ridge. In 2006, we sold 317 acres of land in 19 separate transactions for at an average sales price of \$195,000 per acre.

Net income from discontinued operations was \$29.2 million in 2007 as compared \$13.5 in 2006. For 2007 and 2006, income from discontinued operations relates to 59 properties of which 20 were sold in 2006, 18 sold in 2007 and 21 were held for sale and subsequently sold in 2008.

**Table of Contents**

	<b>For the twelve months ending Dec 31,</b>	
	<b>2007</b>	<b>2006</b>
Revenue		
Rental	\$ 41,541	\$ 52,346
Restaurant Income		34,199
<b>Total Income</b>	<b>41,541</b>	<b>86,545</b>
Cost of Sales		
Property operations	29,626	36,427
Restaurant Expenses		25,503
<b>Total Expenses</b>	<b>29,626</b>	<b>61,930</b>
	<b>11,915</b>	<b>24,615</b>
Other		
Interest	(15,804)	(15,403)
G&A	(82)	(3,467)
Depreciation	(4,537)	(7,130)
Income (Loss) from Disc Operations	(8,508)	(1,385)
Gain on sale of discontinued operations	53,375	22,159
Income (Loss) from Disc Operations	44,867	20,774
Tax Expense (Benefit)	(15,703)	(7,271)
Net Income (loss)	\$ 29,164	\$ 13,503

**Comparison of the year ended December 31, 2006 to the year ended December 31, 2005.**

We define Same Property Portfolio for each income-producing asset type (apartments, commercial properties and hotels) as properties with stabilized occupancy owned and operated for the entire two-year period being compared. The Same Property Portfolio consists of 67 apartments, 27 commercial properties, and 11 hotels.

ARI had net income applicable to common shares of \$10.5 million in 2006, including gains on land sales totaling \$24.0 million and net income from discontinued operations of \$13.5 million, compared to net income applicable to common shares of \$44.8 million in 2005, including gains on land sales of \$39.9 million and income from discontinued operations of \$37.5 million.

Rents and other property revenues were \$147.6 million in 2006 as compared to \$123.1 million in 2005, an increase of \$24.5 million. Rents and other property revenues from our same property portfolio was \$136.1 in 2006 as compared to \$116.8 in 2005, an increase of \$19.3 million. This is attributable to an overall increase in rents from apartments, commercial properties and hotels of \$10.6 million, \$8.0 million, and \$700,000, respectively. The remaining \$5.2 million is due to the acquisition of commercial properties (ParkWest I & II) and hotel properties of \$2.4 million and \$1.0 million, respectively. In addition, revenues from developed properties and land increased \$1.5 million and \$300,000, respectively.

Property operations expense were \$98.6 million in 2006 as compared to \$82.6 million in 2005, an increase of \$16.0 million. Property operations expense from the same property portfolio was 85.8 million in 2006 as compared to \$72.5 million in 2005, an increase of \$13.3 million. This increase is attributable to an overall increase in costs across the board on all of our apartments, commercial and hotel properties of \$4.8 million, \$7.4 million, and \$1.1 million, respectively. The remaining \$2.7 million is due to costs from acquired properties and develop properties of \$1.4 million and \$1.4 million, respectively.

## **Table of Contents**

Depreciation and amortization expenses were \$21.9 million in 2006 as compared to \$17.4 million in 2005, an increase of \$4.5 million. Depreciation for the Same Property Portfolio increased \$3.9 million, which consisted of: Apartment Portfolio of \$1.9 million, Commercial Portfolio of 1.8 million, and Hotel Portfolio of \$300,000. The increases were due to depreciation associated with the purchase new assets. The remaining increase is due the depreciation of \$300,000 on land improvements, and \$300,000 on the acquisition of properties within the commercial Portfolio in the current year.

General and administrative expenses were \$9.3 million in 2006 as compared to \$14.0 million in 2005. The decrease in 2006 was due to lower legal and professional fees and reduced state income tax expense, combined with the proceeds of a litigation settlement received in 2006.

Advisory fee expense were \$12.7 million in 2006 as compared to \$9.3 million in 2005. The increase from 2005 was due to higher gross assets in 2006 and a 2005 refund of 2004 Advisor cost reimbursements received from Prime. ARI's advisory agreement with Prime limits the amount of cost reimbursements payable by ARI to Prime. See NOTE 12. ADVISORY AGREEMENT.

Mortgage and loan interest expenses were \$67.9 million in 2006 as compared to \$50.7 in 2005, an increase of \$17.2 million. Refinancing of existing debt within the Same Property Portfolio accounted for \$5.2 million of the increase which consisted of; Apartment Portfolio of \$2.4 million and the Commercial Portfolio of \$2.7 million. The acquisition of a commercial building accounted for \$400,000. The refinancings and increases in variable interest rates on the land Portfolio accounted for \$11.6 million.

The 2006 gain on involuntary conversion of \$20.5 million relates to damage sustained at the Company's New Orleans commercial properties from Hurricane Katrina during 2005. ARI's 225 Baronne property was closed immediately after the storm and the Company intends to redevelop 225 Baronne as a residential property. ARI's 1010 Common and Amoco buildings suffered hurricane damage as well but have been repaired and have reopened. 1010 Common is presently 77% occupied and Amoco is 89% occupied. In 2005, the Company received \$4.2 million in business interruption insurance proceeds, which was included in 2005 rental revenues. ARI received approximately \$45 million of insurance proceeds in 2006, of which \$4.0 million related to business interruption claims and has been included in 2006 rental revenues.

Gain on land sales were \$23.9 million in 2006 as compared to 39.9 million in 2005, a decrease of \$16.0 million. During 2006, ARI sold approximately 318 acres of land in 19 separate transactions at an average sales price of \$347,000 per acre. The largest land sales in 2006 were the sale of a) 123.9 acres in McKinney, Texas for \$134,000 per acre, generating net cash proceeds of \$6.0 million and a recognized gain of \$3.4 million and b) 44.5 acres in McKinney, Texas for \$231,000 per acre, generating net cash proceeds of \$10.0 million and a recognized gain of \$5.3 million. In 2005, the Company sold 411 acres of land in 27 separate transactions at an average sales price of \$235,000 per acre, generating net cash proceeds of \$23.8 million.

Minority interest was \$672,000 in 2006 compared to \$(3.1) million in 2005. Fully consolidated ventures where ARI owns less than 100 percent ownership swung to a net loss in 2006 compared to net income in 2005.



**Table of Contents**

Income from discontinued operations was \$13.5 million in 2006 as compared to \$37.5 million in 2005. For 2006 and 2005, income from discontinued operations relates to 71 properties of which 21 were held for sale and sold in 2008, 10 sold in 2007, 20 sold in 2006 and 21 sold in 2005. A summary of the discontinued operations for 2006 and 2005 is listed below:

	<b>For the twelve months ending Dec 31,</b>	
	<b>2006</b>	<b>2005</b>
Revenue		
Rental	\$ 52,346	\$ 64,152
Restaurant Income	34,199	36,818
Total Income	86,545	100,970
Cost of Sales		
Property operations	36,427	47,439
Restaurant Expenses	25,503	27,905
Total Expenses	61,930	75,344
	24,615	25,626
Other		
Interest	(15,403)	(20,338)
G&A	(3,467)	(3,643)
Depreciation	(7,130)	(6,559)
Income (Loss) from Disc Operations before income tax	(1,385)	(4,914)
Gain on sale of discontinued operations	22,159	62,617
Income (Loss) from Disc Operations	20,774	57,703
Tax Expense (Benefit)	(7,271)	(20,196)
Net Income (loss)	\$ 13,503	\$ 37,507

**Liquidity and Capital Resources****General****Our principal liquidity needs are:**

fund normal recurring expenses;

meet debt service and principal repayment obligations including balloon payments on maturing debt;

fund capital expenditures, including tenant improvements and leasing costs;

fund development costs not covered under construction loans;

## Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

fund possible property acquisitions

Our principal sources of cash have been and will continue to be property operations, proceeds from land and income-producing property sales, collection of mortgage notes receivable, collections of receivables from affiliated companies, refinancing of existing debt and additional borrowings, including mortgage notes payable, lines of credit. We may also issue additional equity securities, including common stock and preferred stock. Management anticipates that our cash at December 31, 2007, along with cash that will be generated in 2008 from property operations, may not be sufficient to meet all of our cash requirements. Management intends to selectively sell land and income producing assets, refinance or extend real estate debt and seek additional borrowings secured by real estate to meet its liquidity requirements. Historically, management has been successful at extending a portion of the Company's current maturity obligations.

---

**Table of Contents**

***Cash flow summary***

The following summary discussion of our cash flows is based on the consolidated statements of cash flows in item 8. Consolidated Financial Statements and Supplementary Data and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

Cash and cash equivalents were \$11.6 million at December 31, 2007 as compared to \$7.0 million at December 31, 2006, an increase in cash of \$4.6 million. The increase was the results of a decrease in cash from operating activities of (\$23.5) million, a decrease in cash from investing activities of (\$224.5) million, and an increase in cash from financing activities of \$252.5 million.

Our cash from operating activities which consists primarily of income from the operations of our Apartments, Hotels, and Commercial properties was not sufficient to support our current operations. We had a cash shortfall of (\$23.5) million in 2007. This was primarily due to our increased costs associated with land holding costs, increased interest rates on existing debt, and the increased interest expense associated with the acquisition of new and refinanced debt. Management anticipates on selling selected land tracts and income producing properties to finance our continuing operations. In the past, management has been successful at meeting our cash flow needs.

Our primary use of cash was for investing activities of (\$224.5) million. We currently have 19 apartment communities under construction, which used (\$204.7) million in cash for construction and development. We purchased 677 acres of land using (\$25.0) million in cash, and two commercial buildings using (\$114.3) million in cash. These cash requirements were partially funded from the sale of income producing properties providing \$55.3 million in cash, which included the sale of one Hotel, four Commercial buildings, and seven apartments. In addition, we sold 252 acres of land providing \$65.5 million in cash proceeds. We also invested \$15.1 million in cash on improvements on existing income producing properties.

Our financing activities provided us with \$252.5 million in cash. Our primary source of cash was from new and refinanced debt, which provided us with \$529.1 million in cash. We refinanced 30 existing mortgage notes payable and obtained 12 new notes associated with the purchase of ten tracts of land and two buildings. This was offset by payments on maturing notes of \$240.2 million.

We anticipate that funds from existing cash resources, aggressive sales of land and selected income producing property sales, refinancing of real estate, and borrowings against our real estate will be sufficient to meet the cash requirements associated with our current and anticipated level of operations, maturing debt obligations and existing commitments. To the extent that our liquidity permits or financing sources are available, We will continue to make investments in real estate, primarily in improved and unimproved land, real estate entities and marketable equity securities, and will develop and construct income-producing properties.

*Equity Investments.* Since 1988, ARI has from time to time purchased shares of IORI and TCI, both of which had the same advisor as ARI until June 2003. The Company may purchase additional equity securities of IORI and TCI through open market and negotiated transactions to the extent ARI's liquidity permits.

Equity securities of TCI held by ARI (and of IORI held by TCI) may be deemed restricted securities under Rule 144 of the Securities Act of 1933 (Securities Act). Accordingly, ARI may be unable to sell such equity securities other than in a registered public offering or pursuant to an exemption under the Securities Act for a one-year period after they are acquired. Such restrictions may reduce ARI's ability to realize the full fair market value of such investments if ARI attempted to dispose of such securities in a short period of time.

In 2007, ARI declared dividends to its preferred stockholders totaling \$2.5 million, of which approximately \$1 million was paid.

**Table of Contents**

Management reviews the carrying values of ARI's properties and mortgage notes receivable at least annually and whenever events or a change in circumstances indicate that impairment may exist. Impairment is considered to exist if, in the case of a property, the future cash flow from the property (undiscounted and without interest) is less than the carrying amount of the property. For notes receivable, impairment is considered to exist if it is probable that all amounts due under the terms of the note will not be collected. If impairment is found to exist, a provision for loss is recorded by a charge against earnings to the extent that the investment in the note exceeds management's estimate of the fair value of the collateral securing such note. The mortgage note receivable review includes an evaluation of the collateral property securing each note. The property review generally includes: (1) selective property inspections, (2) a review of the property's current rents compared to market rents, (3) a review of the property's expenses, (4) a review of maintenance requirements, (5) a review of the property's cash flow, (6) discussions with the manager of the property, and (7) a review of properties in the surrounding area.

**Contractual Obligations**

ARI has contractual obligations and commitments primarily with regards to the payment of mortgages. The following table aggregates ARI's expected contractual obligations and commitments subsequent to December 31, 2007.

Contractual Obligations	Total	Payments Due by Period			
		Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
		(dollars in thousands)			
Long-Term Debt Obligations	\$ 1,382,613	\$ 434,900	\$ 250,074	\$ 125,404	\$ 572,235
Capital Lease Obligations					
Operating Lease Obligations					
Purchase Obligations					
Other Long-Term Liabilities Reflected on the Registrant's Balance Sheet under GAAP	3,067	3,067			
<b>Total</b>	<b>\$ 1,385,680</b>	<b>\$ 437,967</b>	<b>\$ 250,074</b>	<b>\$ 125,404</b>	<b>\$ 572,235</b>

(1) ARI's long-term debt may contain financial covenants that, if certain thresholds are not met, could allow the lender to accelerate principal payments or cause the note to become due immediately.

Other long-term liabilities represent ARI's intentions to purchase the interests of general and limited purchases of partnerships formed to construct residential properties.

**Environmental Matters**

Under various federal, state and local environmental laws, ordinances and regulations, ARI may be potentially liable for removal or remediation costs, as well as certain other potential costs relating to hazardous or toxic substances (including governmental fines and injuries to persons and property) where property-level managers have arranged for the removal, disposal or treatment of hazardous or toxic substances. In addition, certain environmental laws impose liability for release of asbestos-containing materials into the air, and third parties may seek recovery for personal injury associated with such materials.

Management is not aware of any environmental liability relating to the above matters that would have a material adverse effect on ARI's business, assets or results of operations.

**Inflation**

The effects of inflation on ARI's operations are not quantifiable. Revenues from property operations tend to fluctuate proportionately with inflationary increases and decreases in housing costs. Fluctuations in the rate of inflation also affect the sales values of properties and the ultimate gains to be realized from property sales. To the extent that inflation affects interest rates, earnings from short-term investments and the cost of new financings as well as the cost of variable interest rate debt will be affected.



**Table of Contents****ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

ARI's future operations, cash flow and fair values of financial instruments are partially dependent upon the then existing market interest rates and market equity prices. Market risk is the change in the market rates and prices and the affect of the changes on the future operations. Market risk is managed by matching a property's anticipated net operating income to an appropriate financing.

ARI is exposed to interest rate risk associated with variable rate notes payable and maturing debt that has to be refinanced. ARI does not hold financial instruments for trading or other speculative purposes, but rather issues these financial instruments to finance its portfolio of real estate assets. ARI's interest rate sensitivity position is managed by ARI's capital markets department. Interest rate sensitivity is the relationship between changes in market interest rates and the fair value of market rate sensitive assets and liabilities. ARI's earnings are affected as changes in short-term interest rates impact its cost of variable rate debt and maturing fixed rate debt. A large portion of ARI's market risk is exposure to short-term interest rates from variable rate borrowings. The impact on ARI's financial statements of refinancing fixed debt that matured during 2007 was not material. As permitted, management intends to convert a significant portion of those borrowings from variable rates to fixed rates. If market interest rates for variable rate debt average 100 basis points more in 2008 than they did during 2007, ARI's interest expense would increase and net income would decrease by \$2.3 million. This amount is determined by considering the impact of hypothetical interest rates on ARI's borrowing cost. The analysis does not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Further, in the event of a change of such magnitude, management would likely take actions to further mitigate its exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no change in ARI's financial structure.

The following table contains only those exposures that existed at December 31, 2007. Anticipation of exposures of risk on positions that could possibly arise was not considered. ARI's ultimate interest rate risk and its effect on operations will depend on future capital market exposures, which cannot be anticipated with a probable assurance level. All Dollars are in thousands.

	2008	2009	2010	2011	2012	Thereafter	Total
<b>Assets</b>							
Marketable securities at fair value							\$ 14,442
Notes Receivable							
Variable interest rate-fair value							\$ 23,875
Instrument's maturities	\$ 5,633	\$ 13,561	\$ 6,553	\$	\$	\$	\$ 25,747
Instrument's amortization							
Interest	2,712	1,889	331				4,932
Average rate	9.6%	9.0%	8.8%	0.0%	0.0%	0.0%	
Fixed interest rate-fair value							\$
Instrument's maturities	\$ 19,449	\$ 6,430	\$ 9,323	\$ 627	\$	\$ 24,981	\$ 60,810
Instrument's amortization	6						6
Interest	4,917	4,053	3,341	3,211	3,157	5,878	24,557
Average rate	11.0%	12.1%	12.8%	13.8%	13.8%	9.4%	
<b>Liabilities</b>							
Notes Payable							
Variable interest rate-fair value							\$ 387,349
Instrument's maturities	\$ 180,534	\$ 80,492	\$ 39,187	\$ 12,031	\$ 4,340	\$ 27,736	\$ 344,320
Instrument's amortization	39,136	2,960	800	729	354	10,889	54,868
Interest	23,152	8,474	6,000	3,491	2,858	15,738	59,713
Average rate	8.0%	7.7%	7.6%	7.6%	12.3%		
Fixed interest rate-fair value							\$
Instrument's maturities	\$ 197,411	\$ 50,420	\$ 23,908	\$ 19,276	\$ 63,493	\$ 89,501	\$ 444,009
Instrument's amortization	38,211	40,023	12,284	12,505	12,675	444,109	559,807
Interest	68,553	50,911	43,605	37,803	34,290	481,629	716,791
Average rate	8.1%	10.3%	9.5%	7.2%	7.9%		

**Table of Contents**

**ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA  
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

	<b>Page</b>
<b>Financial Statements</b>	
<u>Reports of Independent Registered Public Accounting Firms</u>	43
<u>Consolidated Balance Sheets December 31, 2007 and 2006</u>	44
<u>Consolidated Statements of Operations Years Ended December 31, 2007, 2006 and 2005</u>	45
<u>Consolidated Statements of Stockholders Equity Years Ended December 31, 2007, 2006 and 2005</u>	46
<u>Consolidated Statements of Cash Flows Years Ended December 31, 2007, 2006 and 2005</u>	47
<u>Notes to Consolidated Financial Statements</u>	48
<b>Financial Statement Schedules</b>	
<u>Schedule III Real Estate and Accumulated Depreciation</u>	76
<u>Schedule IV Mortgage Loans on Real Estate</u>	91
All other schedules are omitted because they are not required, are not applicable, or the information required is included in the Consolidated Financial Statements or the notes thereto.	

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors of and

Stockholders of American Realty Investors, Inc.

Dallas, Texas

We have audited the accompanying consolidated balance sheets of American Realty Investors, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders' equity, and cash flows each for each of the years in the three-year period ended December 31, 2007. American Realty Investors, Inc.'s management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 21, American Realty Investors, Inc.'s management intends to sell land and income producing properties and refinance or extend debt secured by real estate to meet the Company's liquidity needs.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Realty Investors, Inc. as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. Schedules III and IV are presented for the purpose of complying with the Securities and Exchange Commission's rules and is not a required part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

Farmer, Fuqua & Huff, PC

Plano, Texas

March 31, 2008



**Table of Contents****AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED BALANCE SHEETS**

	December 31, 2007	December 31, 2006
	(dollars in thousands)	
<b>Assets</b>		
Real estate held for investment	\$ 1,508,815	\$ 1,249,833
Less accumulated depreciation	(148,404)	(178,029)
	1,360,411	1,071,804
Real estate held for sale, net of depreciation	61,128	134,593
Real estate subject to sales contracts	64,320	66,027
Notes and interest receivable		
Performing (\$16,485 in 2007 and 25,578 in 2006 from affiliates)	69,977	50,668
Non-performing (\$16,246 million in 2007 and \$2,963 in 2006 from affiliates)	16,468	2,963
	86,445	53,631
Less allowance for estimated losses	(2,978)	(1,000)
	83,467	52,631
Marketable securities, at market value	13,157	9,038
Cash and cash equivalents	11,560	7,035
Restricted cash	2,556	6,000
Investments in equity investees	23,867	25,056
Other assets (\$54,439 in 2007 and \$52,793 in 2006 from affiliates)	157,388	121,487
	\$ 1,777,854	\$ 1,493,671
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities:</b>		
Notes and interest payable (\$8,269 in 2007 and \$7,499 in 2006 to affiliates)	\$ 1,221,987	\$ 1,022,370
Liabilities related to assets held-for-sale	116,377	43,579
Liabilities subject to sales contracts	62,513	58,816
Stock-secured notes payable	17,546	22,452
Accounts payable and other liabilities (\$1,873 in 2007 and \$10,452 in 2006 to affiliates)	104,884	107,771
	1,523,307	1,254,988
Commitments and contingencies		
Minority interest	62,161	78,194
<b>Stockholders equity</b>		
Preferred Stock, \$2.00 par value, authorized 15,000,000 shares, issued and outstanding Series A, 3,390,316 shares in 2007 and 2006 (liquidation preference \$33,909), including 900,000 shares in 2007 and 2006 held by subsidiaries	4,979	4,979
Common Stock, \$.01 par value, authorized 100,000,000 shares; issued 11,592,272 shares in 2007 and 2006	114	114
Treasury stock, at cost; 1,129,530 and 1,443,272 shares in 2007 and 2006, respectively	(12,664)	(15,146)
Paid-in capital	100,277	93,378
Retained earnings	99,452	75,380
Accumulated other comprehensive income (loss)	228	1,784
	192,386	160,489

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS**

	Years Ended December 31, 2007		
	2007	2006	2005
	(dollars in thousands)		
<b>Revenues:</b>			
Rental and other property revenues (\$1,197 in 2007, \$1,423 in 2006 and \$1,091 in 2005 from affiliates)	\$ 176,930	\$ 147,563	\$ 123,147
<b>Expenses:</b>			
Property operating expenses (\$9,239 in 2007, \$8,212 in 2006 and \$5,182 in 2005 from affiliates)	112,454	98,649	82,638
Depreciation and amortization	24,430	21,949	17,421
General and administrative (\$3,657 in 2007, \$4,481 in 2006 and \$4,407 in 2005 from affiliates)	15,966	9,321	14,040
Advisory fee to affiliate	14,898	12,678	9,336
Total operating expenses	167,748	142,597	123,435
Operating income (loss)	9,182	4,966	(288)
<b>Other income (expense):</b>			
Interest income (\$1,196 in 2007, \$2,692 in 2006 and \$2,379 in 2005 from affiliates)	6,156	6,000	5,439
Gain on foreign currency transaction	2,368	2	292
Other income	8,406	6,181	2,652
Mortgage and loan interest (\$603 in 2007, \$1,857 in 2006 and \$2,510 in 2005 from affiliates)	(89,848)	(67,904)	(50,663)
Net income fee to affiliate	514	(972)	(3,712)
Incentive fee to affiliate	(5,599)	(1,490)	(1,128)
Discount on notes receivable	0	(1,170)	(15)
Gain on involuntary conversion	34,771	20,479	0
Provision for impairment	(1,003)	0	0
Litigation settlement	(1,354)	15	(130)
Total other income (expense)	(45,589)	(38,859)	(47,265)
Loss before gain on land sales, minority interest, and equity in earnings of investees	(36,407)	(33,893)	(47,553)
Gain on land sales	20,468	23,973	39,926
Minority interest	(2,652)	672	(3,056)
Equity in income (loss) of investees	286	1,540	397
Income (loss) from continuing operations before income tax benefit	(18,305)	(7,708)	(10,286)
Income tax benefit (expense)	15,703	7,271	20,196
Net income (loss) from continuing operations	(2,602)	(437)	9,910
Income from discontinued operations before tax expense	44,867	20,774	57,703
Income tax benefit (expense)	(15,703)	(7,271)	(20,196)
Net income (loss) from discontinuing operations	29,164	13,503	37,507
Net income	26,562	13,066	47,417
Preferred dividend requirement	(2,490)	(2,491)	(2,572)
Net income applicable to common shares	\$ 24,072	\$ 10,575	\$ 44,845
<b>Earnings per share basic</b>			
Income (loss) from continuing operations	\$ (0.50)	\$ (0.29)	\$ 0.72
Discontinued operations	2.85	1.33	3.70

## Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Net income applicable to common shares	\$	2.35	\$	1.04	\$	4.42
--	----	------	----	------	----	------

### **Earnings per share diluted**

Income (loss) from continuing operations	\$	(0.50)	\$	(0.29)	\$	0.56
Discontinued operations		2.85		1.33		2.86

Net income applicable to common shares	\$	2.35	\$	1.04	\$	3.42
--	----	------	----	------	----	------

Weighted average common share used in computing earnings per share	10,227,593	10,149,000	10,149,000
Weighted average common share used in computing diluted earnings per share	10,227,593	10,149,000	13,106,000

The accompanying notes are an integral part of these Consolidated Financial Statements.

Table of Contents

## AMERICAN REALTY INVESTORS, INC.

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

	Series A Preferred Stock	Series E Preferred Stock	Common Stock	Treasury Stock	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Stockholders Equity
(dollars in thousands)								
<b>Balance, January 1, 2005</b>	\$ 5,139	\$ 100	\$ 114	\$ (15,146)	\$ 94,416	\$ 19,934	\$ (1,548)	\$ 103,009
Unrealized gain on foreign currency translation							935	935
Unrealized gain on marketable securities							866	866
Net income						47,417		47,417
Common Stock dividends (pre-merger)						(1)		(1)
Repurchase of series A preferred stock	(157)				(1,027)	27		(1,157)
Repurchase of series E preferred stock		(100)						(100)
Series A preferred stock cash dividend (\$1.00 per share)						(2,550)		(2,550)
Series E preferred stock cash dividend (\$0.60 per share)						(22)		(22)
<b>Balance, December 31, 2005</b>	\$ 4,982	\$	\$ 114	\$ (15,146)	\$ 93,389	\$ 64,805	\$ 253	\$ 148,397
Unrealized gain on foreign currency translation							(790)	(790)
Unrealized gain on marketable securities							2,321	2,321
Net income						13,066		13,066
Repurchase of series A preferred stock	(3)				(11)			(14)
Series A preferred stock cash dividend (\$1.00 per share)						(2,491)		(2,491)
<b>Balance, December 31, 2006</b>	\$ 4,979	\$	\$ 114	\$ (15,146)	\$ 93,378	\$ 75,380	\$ 1,784	\$ 160,489
Unrealized gain on foreign currency translation							(5,983)	(5,983)
Unrealized gain on marketable securities							4,427	4,427
Unrealized gain								
Net income						26,562		26,562
Acquisition of Minority Interest					6,899			6,899
Sale of Common Stock				3,779				3,779
Cancelled Preferred shares								
Repurchase of Common Stock				(1,297)				(1,297)
Series B preferred stock dividend								
Series A preferred stock cash dividend (\$1.00 per share)						(2,490)		(2,490)
<b>Balance, December 31, 2007</b>	\$ 4,979	\$	\$ 114	\$ (12,664)	\$ 100,277	\$ 99,452	\$ 228	\$ 192,386

The accompanying notes are an integral part of these Consolidated Financial Statements.



**Table of Contents****AMERICAN REALTY INVESTORS, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Year Ended December 31, 2007		
	2007	2006	2005
	(dollars in thousands)		
<b>Cash Flow From Operating Activities:</b>			
Net income (loss) applicable to common shares	\$ 24,072	\$ 10,575	\$ 44,845
Adjustments to reconcile net loss applicable to common shares to net cash (used in)/provided by operating activities:			
Gain on sale of land	(20,468)	(23,973)	(20,777)
Depreciation and amortization	28,967	32,524	28,887
Discount on sale of notes receivable		1,183	15
Amortization of deferred borrowing costs	7,157	3,049	6,671
Equity in (income) loss of investees	(286)	(1,540)	(397)
Gain (loss) on foreign currency transaction	(2,368)	(2)	(292)
Gain on sale of income producing properties	(53,375)	(22,159)	(62,617)
Provision for asset impairment	1,003		
(Increase) decrease in assets:			
Accrued interest receivable	(2,347)	1,022	1,008
Other assets	3,935	(2,918)	(8,322)
Prepaid expense	(1,890)		
Escrow	(1,022)		
Earnest Money	6,544	(9,386)	(2,670)
Rent receivables	(7,641)		
(Increase) decrease in liabilities:			
Accrued interest payable	(5,556)	2,233	(1,984)
Minority interest	2,652	(5,551)	1,469
Other liabilities (\$14,500 in 2007, \$10,542 in 2006, and \$2,110 in 2005 from affiliates)	(2,888)	(10,503)	24,006
Net cash (used in) provided by operating activities	\$ (23,511)	\$ (25,446)	\$ 9,842
<b>Cash Flow From Investing Activities:</b>			
Collections on notes receivables(\$2,248 in 2007, \$1,931 in 2006, and \$2,490 in 2005 from affiliates)	\$ 8,186	\$ 12,368	\$ 6,277
Proceeds from sale of notes receivable	10,126	6,828	33,265
Funding of notes receivable	(1,770)	(5,060)	(12,139)
Acquisition of land held for development	(24,965)		
Proceeds from sales of income producing properties	55,256	66,722	166,254
Proceeds from sale of land	65,516	4,617	
Investment in unconsolidated real estate entities	960	(44,293)	(4,849)
Improvement to land held for development	(3,728)		
Improvement of income producing properties	(15,135)	(567)	(59,806)
Investments in marketable equity securities			84
Construction and development of new properties	(204,672)		
Acquisitions of income producing properties	(114,258)	(142,527)	(170,333)
Net cash used in investing activities	\$ (224,484)	\$ (101,912)	\$ (41,247)
<b>Cash Flow From Financing Activities:</b>			
Proceeds from notes payable	\$ 529,058	\$ 245,848	\$ 227,877
Recurring amortization of principal on notes payable	(12,872)		
Increase in due from affiliates	(11,601)	(9,927)	(32,827)
Payments on maturing notes payable	(240,209)	(102,940)	(170,228)
Deferred financing costs	(10,394)	(6,477)	(4,417)

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Restricted cash	3,444	(6,000)	
Secured stock borrowings	(4,906)		3,878
Purchase of treasury stock		(15)	(1,375)
Net cash provided by financing activities	\$ 252,520	\$ 120,489	\$ 22,908
Net increase (decrease) in cash and cash equivalents	4,525	(6,869)	(8,497)
Cash and cash equivalents, beginning of period	7,035	13,904	22,401
Cash and cash equivalents, end of period	\$ 11,560	\$ 7,035	\$ 13,904

The accompanying notes are an integral part of these Consolidated Financial Statements.



**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

The accompanying Consolidated Financial Statements of American Realty Investors, Inc. and consolidated subsidiaries have been prepared in conformity with accounting principles generally accepted in the United States of America, the most significant of which are described in NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. These, along with the remainder of the Notes to Consolidated Financial Statements, are an integral part of the Consolidated Financial Statements. The data presented in the Notes to Consolidated Financial Statements are as of December 31 of each year and for the year then ended, unless otherwise indicated. Dollar amounts in tables and accompanying footnotes are in thousands, except per share amounts.

Certain balances for 2006 and 2005 have been reclassified to conform to the 2007 presentation.

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Organization and Business.* In November 1999, American Realty Investors, Inc. ( ARI ), a Nevada corporation, was formed, and in August 2000, ARI acquired American Realty Trust, Inc. ( ART ), a Georgia corporation and National Realty, L.P. ( NRLP ), a Delaware partnership. ARI primarily invests in real estate and real estate-related entities and purchases and originates mortgage loans.

Effective July 1, 2003, Prime Asset Management, Inc. ( PAMI ) became the advisor to ARI and TCI. PAMI is owned by Realty Advisors (80.0%) and Syntek West, Inc. ( Syntek West ) (20.0%), related parties. Syntek West is owned by Gene E. Phillips. Effective August 18, 2003, PAMI changed its name to Prime Income Asset Management, Inc. ( PIAMI ). On October 1, 2003, Prime Income Asset Management, LLC ( Prime ), which is 100% owned by PIAMI, replaced PIAMI as the advisor to ARI and TCI.

*Basis of consolidation.* The accompanying Consolidated Financial Statements include the accounts of the Company, its subsidiaries, generally all of which are wholly-owned, and all entities in which the Company has a controlling interest, including where the Company has been determined to be a primary beneficiary of a variable interest entity in accordance with the provisions and guidance of Interpretation No. 46(R), Consolidation of Variable Interest Entities ( FIN 46(R) ) or meets certain criteria of a sole general partner or managing member as identified in accordance with Emerging Issues Task Force ( EITF ) Issue 04-5, Investor s Accounting for an Investment in a Limited Partnership when the Investor is the Sole General Partner and the Limited Partners have Certain Rights ( EITF 04-5 ). Controlling interest in an entity is normally determined by the ownership of a majority of the entity s voting interests; however, other determining factors include, but may not be limited to, whether the Company provides significant financial support and bears a majority of the financial risks, authorizes certain capital transactions such as the purchase, sale or financing of material assets or makes operating decisions that materially affect the entity s financial results. All intercompany balances and transactions have been eliminated in consolidation.

*Accounting estimates.* In the preparation of these Consolidated Financial Statements, in conformity with accounting principles generally accepted in the United States of America, it is necessary for management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements and the reported amounts of revenues and expense for the year then ended. Actual results could differ materially from these estimates.

*Non-performing notes receivable.* ARI considers a note receivable to be non-performing when the maturity date has passed without principal repayment and the borrower is not making interest payments. Any new note receivable that results from a modification or extension of a note considered non-performing will also be considered non-performing, without regard to the borrower s adherence to payment terms.

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Interest recognition on notes receivable.* Interest income is not recognized on notes receivable that have been delinquent for 60 days or more. In addition, accrued but unpaid interest income is only recognized to the extent that the net realizable value of the underlying collateral exceeds the carrying value of the receivable.

*Allowance for estimated losses.* A valuation allowance is provided for estimated losses on notes receivable considered to be impaired. Impairment is considered to exist when it is probable that all amounts due under the terms of the note will not be collected. Valuation allowances are provided for estimated losses on notes receivable to the extent that the investment in the note exceeds management's estimate of fair value of the collateral securing such note.

*Recent Accounting pronouncements.* In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN No. 48). FIN No. 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN No. 48 also provides guidance on description, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN No. 48 was effective for fiscal years beginning after December 15, 2006. FIN No. 48, which was adopted by the Company effective January 1, 2007, did not have a material impact on the Company's cash flows, results of operations, financial position or liquidity.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB deferred the effective date of SFAS No. 157 for one year for nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis. The FASB also removed certain leasing transactions from the scope of SFAS No. 157. The Company does not expect the adoption of SFAS No. 157 to have a material impact on the Company's cash flows, results of operations, financial position or liquidity.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 permits entities to choose, at specified election dates, to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. Unrealized gains and losses shall be reported on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company does not expect the adoption of SFAS No. 159 to have a material impact on the Company's cash flows, results of operations, financial position or liquidity.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141(R)), which establishes principles and requirements for how the acquirer shall recognize and measure in its financial statements the identifiable assets acquired, liabilities assumed, any noncontrolling interest in the acquiree and goodwill acquired in a business combination. SFAS No. 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company is currently assessing the potential impact that the adoption of SFAS No. 141(R) will have on its financial position and results of operations.

---

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In December 2007, the FASB issued SFAS No. 160, *Non-controlling Interests in Consolidated Financial Statements – an Amendment of ARB No. 51* (SFAS No. 160), which establishes and expands accounting and reporting standards for minority interests, which will be recharacterized as non-controlling interests, in a subsidiary and the deconsolidation of a subsidiary. SFAS No. 160 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. This statement is effective for fiscal years beginning on or after December 15, 2008. The Company is currently assessing the potential impact that the adoption of SFAS No. 160 will have on its financial position and results of operations.

*Real estate held for investment and depreciation.* Real estate held for investment is carried at cost. Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS No. 144), requires that a property be considered impaired if the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the property. If impairment exists, an impairment loss is recognized, by a charge against earnings, equal to the amount by which the carrying amount of the property exceeds the fair value less cost to sell the property. If impairment of a property is recognized, the carrying amount of the property is reduced by the amount of the impairment, and a new cost for the property is established. Such new cost is depreciated over the property's remaining useful life. Depreciation is provided by the straight-line method over estimated useful lives, which range from five to 40 years.

*Real estate held-for-sale.* Foreclosed real estate is initially recorded at new cost, defined as the lower of original cost or fair value minus estimated costs of sale. SFAS No. 144 also requires that properties held for sale be reported at the lower of carrying amount or fair value less costs of sale. If a reduction in a held for sale property's carrying amount to fair value less costs of sale is required, a provision for loss is recognized by a charge against earnings. Subsequent revisions, either upward or downward, to a held for sale property's estimated fair value less costs of sale are recorded as an adjustment to the property's carrying amount, but not in excess of the property's carrying amount when originally classified as held for sale. A corresponding charge against or credit to earnings is recognized. Properties held for sale are not depreciated.

*Investments in equity investees.* ARI may be considered to have the ability to exercise significant influence over the operating and investment policies of certain of its investees. Those investees are accounted for using the equity method. Under the equity method, an initial investment, recorded at cost, is increased by a proportionate share of the investee's operating income and any additional investment and decreased by a proportionate share of the investee's operating losses and distributions received.

*Present value premiums/discounts.* Present value premiums and discounts are provided on notes receivable or payable that have interest rates that differ substantially from prevailing market rates and such premiums and discounts are amortized by the interest method over the lives of the related notes. The factors considered in determining a market rate for notes receivable include the borrower's credit standing, nature of the collateral and payment terms of the note.

*Foreign currency translation.* Foreign currency denominated assets and liabilities of subsidiaries with local functional currencies are translated to United States dollars at year-end exchange rates. The effects of translation are recorded in the cumulative translation component of shareholders' equity. Subsidiaries with a United States dollar functional currency remeasure monetary assets and liabilities at year-end exchange rates and non-monetary assets and liabilities at historical exchange rates. The effects of re-measurement are included in income. Exchange gains and losses arising from transactions denominated in foreign currencies are translated at average exchange rates.

---

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Recognition of rental income.* Rental income for commercial property leases is recognized on a straight-line basis over the respective lease terms. Rental income for residential property leases is recorded when due from residents and is recognized monthly as earned, which is not materially different than on a straight-line basis as lease terms are generally for periods of one year or less. For hotel properties, revenues for room sales and guest services are recognized as rooms are occupied and services are rendered.

*Revenue recognition on the sale of real estate.* Sales of real estate are recognized when and to the extent permitted by Statement of Financial Accounting Standards No. 66, Accounting for Sales of Real Estate ( SFAS No. 66 ), as amended by SFAS No. 144. Until the requirements of SFAS No. 66 for full profit recognition have been met, transactions are accounted for using either the deposit, the installment, the cost recovery, or the financing method, whichever is appropriate. When ARI provides seller financing, gain is not recognized at the time of sale unless the buyer's initial investment and continuing investment are deemed to be adequate, as determined by SFAS 66 guidelines.

*Operating segments.* Management has determined reportable operating segments to be those that are used for internal reporting purposes, which disaggregates operations by type of real estate.

*Fair value of financial instruments.* The following assumptions were used in estimating the fair value of its notes receivable, marketable equity securities and notes payable. For performing notes receivable, the fair value was estimated by discounting future cash flows using current interest rates for similar loans. For non-performing notes receivable, the estimated fair value of ARI's interest in the collateral property was used. For marketable equity securities, fair value was based on the year-end closing market price of each security. For notes payable, the fair value was estimated using current rates for mortgages with similar terms and maturities.

*Cash equivalents.* For purposes of the Consolidated Statements of Cash Flows, all highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents.

*Earnings (loss) per share.* Income (loss) per share is presented in accordance with Statement of Financial Accounting Standards No. 128, Earnings Per Share. Income (loss) per share is computed based upon the weighted average number of shares of common stock outstanding during each year.

*Stock-based employee compensation.* The Company previously accounted for its stock-based compensation utilizing the intrinsic value method in accordance with the provisions of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ( APB 25 ). In December 2004, the FASB issued SFAS No. 123(R), Share-Based Payment, which revised SFAS 123, Accounting for Stock-Based Compensation. SFAS 123(R) requires compensation costs related to share-based payment transactions to be recognized in the financial statements and forfeitures to be estimated at the grant date rather than as they occur. The Company previously based its estimated forfeiture rate on historical forfeitures of all stock option grants. The Company adopted SFAS 123(R) effective January 1, 2006 using the modified-prospective method and applied the provisions of SFAS 123(R) to all share-based compensation. All of ARI's stock options were fully vested as of January 1, 2006 and ARI had no outstanding stock option grants that were modified or settled after January 1, 2006; therefore, the adoption of SFAS 123(R) had no material effect on the Company's results of operations for the year ended December 31, 2007. The director's stock option plan was terminated in December of 2005.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 2. REAL ESTATE**

A summary of our real estate transactions for the year ended December 31, 2007 is listed below:

	Cost Beginning of Year	Acquisition	Capital Improvements	Development Costs	Completed Development	Property Sales	Impairment Charges	Reclassifications and Other Adjustments	Cost 12/31/2007	Accumulated Depreciation 12/31/2007
<b>Apartments</b>	\$ 474,481	\$ 3,974	\$ 59	\$	\$ 89,985	\$ (3,560)	\$ (1,003)	\$ (48,404)	\$ 515,532	\$ 41,939
Apartments under construction	61,583			172,581	(89,985)			9,035	153,214	70
Other developments in progress	78,230			32,091					110,321	
Commercial properties	348,080	110,284	9,789			(51,696)		30,646	447,103	89,820
Hotels	85,681		5,287					(2,430)	88,538	16,382
Land held for development	201,778	24,965	3,728			(18,241)		(18,123)	194,107	193
Real estate held for investment	\$ 1,249,833	\$ 139,223	\$ 18,863	\$ 204,672	\$	\$ (73,497)	\$ (1,003)	\$ (29,276)	\$ 1,508,815	\$ 148,404
Real estate held for sale	\$ 157,546	\$	\$	\$	\$	\$ (70,499)	\$	\$ (3,663)	\$ 83,384	\$ 22,256
Real estate subject to sales contract	\$ 73,033	\$	\$	\$	\$	\$	\$	\$	\$ 73,033	\$ 8,713

**Park West I & II**

On January 19, 2007, we acquired a 383,114 and a 707,599 square foot office building in Farmers Branch, Texas known as Park West I and Park West II, respectively and a 4.7-acre tract of undeveloped land at an aggregate purchase price of \$107.1 million. The acquisition was financed with \$10.1 million in cash and \$97.0 million in new debt. Two separate notes were obtained on this acquisition; a \$35.0 million note which accrues interest at 6.06% maturing January 2009 and a \$62.0 million note which accrues interest at a variable rate (currently 9.32%) maturing January 2013.

**Bluffs at Vista Ridge**

On February 16, 2007, we sold the Bluffs at Vista Ridge a 272-unit apartment complex in Lewisville, Texas for \$24.6 million. The proceeds were used to pay down the existing mortgage of \$15.5 million receiving \$9.1 million in cash. A gain of \$3.6 million was recorded on this sale.

**Hines Meridian**

On May 8, 2007, we acquired 40.1 acres of land in Las Colinas, Texas known as Hines Meridian for \$7.9 million. The purchase was financed with \$2.9 million in cash and a note payable of \$5.0 million. The note accrues interest at 9.25% and matures in June 2010.

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Durham Center**

On June 26, 2007, we sold the Durham office building, a 207,171 square foot commercial building located in Durham North Carolina for \$19.2 million, recording a gain of \$1.7 million. We received \$3.4 million in cash after paying off the existing debt and closing costs.

**Forum Office Building**

On July 27, 2007, we sold the Forum Office Building in Richmond, Virginia, a 79,791 square foot commercial building, for \$9.4 million, recording a \$3.4 million gain on sale. We received \$3.1 million in cash after paying off the \$5.9 million mortgage and \$400,000 in closing costs

**West End Land**

On September 27, 2007, we sold 2.2 acres of land in Dallas Texas, known as the West End Land, for \$6.5 million, recording a gain of \$3.8 million. We received \$2.3 million in cash after paying off the existing debt of \$3.8 million.

**El Chapparal**

On November 4, 2007, we sold the El Chapparal Apartments, a 190-unit community complex, in San Antonio, Texas for \$5.5 million, recording a gain of \$3.9 million on the sale. We received \$1.0 million in cash after paying off the \$3.9 million mortgage and \$600,000 in closing costs and commissions.

**Four Hickory**

On November 13, 2007, we sold a 71% interest, retaining a 29% equity interest in the Four Hickory building, a 226,911 square foot commercial building located in Farmers Branch, Texas for \$39.7 million, recording a gain on sale of \$15.4 million, and deferring \$3.7 million of the gain. We received \$7.5 million in cash after paying off the existing debt and closing costs.

**Atlantic Sands Hotel**

On November 29, 2007, we sold the Atlantic Sands Hotel, a 110-room hotel located in Virginia Beach, Virginia, for \$12.0 million. We provided \$2.0 million in seller financing, and recorded a gain on sale of \$5.4 million. We received cash proceeds of \$7.4 million, after paying down the existing \$3.1 million mortgage, closing costs, and commissions.

**Arlington Place apartments**

On November 27, 2007, we sold the Arlington Place Apartments, a 230-unit apartment complex, located in Houston, Texas for \$5.8 million, recording a gain on sale of \$4.8 million. We received \$1.6 million in cash after paying off the existing \$3.9 million mortgage and \$300,000 in closing costs and commissions.

**Woodlake apartments**

On November 28, 2007, we sold the Woodlake Apartments, a 256-unit apartment complex, located in Carrollton, Texas for \$10.8 million, recording a gain on sale of \$8.4 million. We received \$2.5 million in cash after paying off the \$7.8 million mortgage and \$500,000 in closing costs and commissions.

---

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Harpers Ferry Apartment**

On December 19, 2007, we sold the Harpers Ferry apartments, a 122-unit complex in Lafayette, Louisiana for \$5.5 million, recording a gain on sale of \$3.6 million. We received \$1.6 million in cash after paying off the existing \$3.0 million mortgage, \$500,000 in early payment penalties and \$400,000 in closing costs.

**Ewing Land**

In December 2006, ARI acquired 16.792 acres in North Dallas known as the Ewing Land, for \$3.4 million cash and a seller financing of \$10.8 million. The land was acquired for future development and borders the cities of Addison and Farmers Branch. The loan matures in December 2009 and requires interest only payments at 5.5 % until maturity.

**Windmill Farms**

On November 21, 2006, the Company purchased 3,035 acres of land located in Kaufman County, Texas for \$52.0 million, known as Windmill Farms. The purchase price consisted of \$39.1 million in new debt, \$10.0 million in preferred stock acquired from an affiliated entity and \$2.9 million in cash. The financing consisted of two notes of \$2.0 million and \$37.1 million. The \$2.0 million note is payable in quarterly interest only payments through maturity. On November 21, 2007, \$1.0 million of principal is due. The remainder of the principal is due on the maturity date, November 21, 2008. The \$37.1 million note is payable in monthly installments of interest only. Principal payments of \$7.5 million each are due on November 17, 2007 and November 17, 2008. The remaining accrued unpaid interest and principal balances are due on maturity, November 17, 2009. In addition, a portion of the note proceeds, \$6.0 million, went to a restricted cash account to pay for future interest payments mentioned above.

**Galleria East**

In November 2006, ARI acquired approximately 15 acres located at the intersection of the Dallas North Tollway and IH-635 (LBJ Freeway) in Dallas, Texas for a purchase price of \$25.2 million. Payment was in the form of \$8.8 million cash and a note payable of \$18.4 million due in December 2007. Terms of the note require interest only payments at 6.0 % until maturity. ARI intends to hold the land for future development or sale.

**Galleria West**

In November 2006, ARI purchased two parcels of land in separate transactions totaling approximately 9.2 acres in North Dallas for approximately \$7.5 million. Payment was made in the form of notes payable in the amounts of \$1.5 million and \$5.2 million. The notes require interest payments at 6.0 percent through maturity in December 2007. ARI intends to hold the land for future development or resale.

**New Orleans Properties**

In August 2006, ARI purchased the Clarke Garage at 913 Gravier in New Orleans, Louisiana for \$9.0 million. The property is adjacent to and includes 305 Baronne. 305 Baronne contains approximately 2,000 square feet of retail space and is currently occupied by retail tenants. 225 Baronne consists of approximately 417,000 square feet of office space and was significantly damaged during Hurricane Katrina in September 2005. In 2006, ARI reduced the carrying value of 225 Baronne to \$1.2 million, which approximates the value of the underlying land. ARI intends to redevelop 225 Baronne into an urban residential facility, which it considers the best and most profitable use of the property. To facilitate the marketability of the property, ARI acquired the Clarke Garage and 305 Baronne to provide additional parking and retail for the residential development.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****GNB Building**

In July 2006, the Company acquired from an affiliated entity, the GNB building that sits on .5 acres of land and an additional 45 acres of undeveloped land adjacent to the building known as GNB located in Farmers Branch, Texas. The Company paid \$15 million for the building and land, via \$5 million in cash and acquired \$10 million of existing debt.

**Williamsburg Hospitality House**

On November 27, 2006, the Company sold the Williamsburg Hospitality House, a 269-room hotel located in Williamsburg, Virginia, for \$27.5 million. The Company received \$10.3 million in cash after paying off three notes secured by this property. The notes consisted of a first lien of \$10.7 million, a second lien of \$5.6 million and an additional lien of \$201,000 for an aggregated pay down of \$16.5 million. The Company recorded a \$10.5 million gain on the sale of this property.

**McKinney Ranch Land**

In June 2006, ARI sold approximately 168.8 acres of the McKinney Ranch land in McKinney, Texas for \$26.9 million. The sale resulted in a gain of \$8.8 million and net cash proceeds of \$16.0 million after pay down of \$10.2 million on notes payable and other costs of sale.

**Will-O-Wick**

In May 2006, ARI sold the Will-O-Wick apartments in Pensacola, Florida, for \$6.5 million. The sale resulted in a gain of \$2.9 million and net cash proceeds received of \$2.8 million after payment of outstanding mortgages and costs of sale.

**NOTE 3. NOTES AND INTEREST RECEIVABLE**

	2007		2006	
	Estimated Fair Value	Book Value	Estimated Fair Value	Book Value
Notes receivable				
Performing	\$ 64,681	\$ 64,243	\$ 51,723	\$ 46,174
Non-performing	15,872	16,468	4,852	2,963
	\$ 80,553	\$ 80,711	\$ 56,575	\$ 49,137
Interest receivable		5,734		4,494
		\$ 86,445		\$ 53,631

Interest income is recognized on non-performing notes receivable on a cash basis. If the notes for the years 2007, 2006, and 2005 had been performing, an additional receivable totaling \$1.0 million, \$765,000 and \$172,000, respectively, would have been recognized.

As of December 31, 2007, the obligors on \$44.1 million or 84% of the mortgage notes receivable portfolio were affiliates of ARI. Also at that date, \$16.5 million or 36% of the mortgage notes receivable portfolio was non-performing.





**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Notes receivable at December 31, 2007, mature from 2008 to 2017 with interest rates ranging from 7.0% to 18.0% per annum and a weighted average rate of 9.41% per annum. Notes receivable are generally collateralized by real estate or interests in real estate and personal guarantees of the borrower and, unless noted otherwise, are so secured. A majority of the notes receivable provide for principal to be paid at maturity. Scheduled principal maturities of \$25.0 million are due in 2008.

**NOTE 4. ALLOWANCE FOR ESTIMATED LOSSES**

Activity in the allowance for estimated losses was as follows:

	2007	2006	2005
<b>Balance January 1,</b>	1,000	1,000	1,865
(Decrease) Increase in provision	1,978		(865)
<b>Balance December 31,</b>	2,978	1,000	1,000

The allowance was reduced in 2005 when ARI received title to 13 acres of land in Harris County in settlement of a \$1.4 million note from an unrelated party. No changes to the allowance account have been made for 2006. In 2007, the allowance account was reviewed and an additional \$2.0 million was accrued.

**NOTE 5. INVESTMENTS IN EQUITY INVESTEES**

Investment in equity method entities consisted of the following:

	2007	2006
Income Opportunity Realty Investors, Inc. ( IORI )	\$ 6,162	\$ 6,345
Garden Centura, L.P.	1,944	1,944
Gruppa Fiorentina, LLC ( Gruppa )	4,908	4,530
Other	10,853	12,237
	<b>\$ 23,867</b>	<b>\$ 25,056</b>

In November 2006, ARI completed its sale of its 80% interest in Milano restaurants through its investment in Gruppa Fiorentina, LLC. As of December 2006, ARI's remaining 20% interest is recorded via the equity method. Gruppa is not publicly traded and has no readily determinable market value.

ARI owns an approximate 24.0% interest in IORI, a publicly held real estate company. Based on the ownership percentage of ARI's investment in IORI and IORI's market value, ARI's investment in IORI has a market value of approximately \$6.9 million at December 31, 2007. The carrying value of this investment is approximately \$6.1 million at December 31, 2007.

In December 2004, ARI sold a 95% interest in Garden Centura, L.P., a limited partnership that owns the 411,000 sq. ft. Centura Tower office building located in Farmers Branch, Texas. ARI retained a non-controlling one percent general partner and 4 percent limited partner interest in Garden Centura, L.P. ARI accounts for its investment in this partnership on the equity method. ARI advanced approximately \$4.1 million to Garden Centura, L.P. during 2005 for rent abatements and tenant improvements. ARI contributed an additional \$600,000 and \$1.8 million to Garden Centura, L. P. for cash shortfalls in 2005 and 2006. These funds are recorded as an interest-bearing loan due from the partnership.



**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

A significant portion of ARI's investment in IORI and TCI is pledged as collateral for borrowings. See NOTE 7. NOTES AND INTEREST PAYABLE and NOTE 8. STOCK-SECURED NOTES PAYABLE.

Set forth below are summarized financial data for the entities accounted for using the equity method.

	2007	2006
Real estate, net of accumulated depreciation	\$ 138,992	\$ 58,621
Notes receivable	27,441	27,777
Other assets	39,238	22,513
Notes payable	(123,120)	(61,546)
Other liabilities	(5,199)	(2,526)
Shareholders equity/partners' capital	\$ 77,352	\$ 44,839

	2007	2006	2005
Revenues	\$ 16,894	\$ 11,064	\$ 20,149
Depreciation	(3,177)	(750)	(3,722)
Operating expenses			
Gain on land sales	(6,614)	(4,764)	(5,829)
Interest expense	(8,287)	(5,378)	(8,740)
Income (loss) from continuing operations	(1,184)	172	1,858
Income (loss) from discontinued operations			
Gain from sale of discounted operations	57		
Net income	\$ (1,127)	\$ 172	\$ 1,858

ARI's equity share of:

	2007	2006	2005
Income (loss) before gain on sale of real estate	\$ (270)	\$ 41	\$ 397
Gain on sale of real estate			
Net Income (loss)	\$ (270)	\$ 41	\$ 397

The cash flow from IORI is dependent on the ability of IORI to make distributions. IORI ceased making quarterly distributions in the fourth quarter of 2000.

**NOTE 6. MARKETABLE EQUITY SECURITIES**

In March 2003, TCI acquired equity securities of Realty Korea CR-REIT Co., Ltd. No. 1 for \$5.0 million, representing approximately a 9.2% ownership interest. This investment is considered an available-for-sale security. ARI has recognized unrealized gains of \$4.1 million and \$2.3 million during 2007 and 2006, respectively, due to increases in market price since December 31, 2007.



**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 7. NOTES AND INTEREST PAYABLE**

The summary of notes payable for the year ended December 31, 2007 is listed below:

	Balance	Additional Borrowings				Repayments			Reclassifications	Balance
	Beginning of Year	Acquisition	Development	Refinancing	Amortization	Property Sales	Refinancings	and Other Adjustments	31-Dec 2007	
Apartments	\$ 406,775	\$ 5,828	\$	\$ 48,185	\$ (3,975)	\$ (20,711)	\$ (22,984)	\$ (52,081)	\$ 361,037	
Apartments under construction	30,073		102,185		(1,559)				130,699	
Other developments in progress	66,547		104,338	14,298	(279)		(7,970)		176,934	
Commercial properties	210,476	97,000		19,500	(4,021)	(22,068)	(18,866)	(9,954)	272,067	
Hotels	56,914			47,160	(637)		(22,143)	939	82,233	
Land held for development	209,630	22,095	3,446	21,946		(20,988)	(14,861)	(14,777)	206,491	
Corporate and other	34,540		4,357		(247)	(5,000)	(500)	(46,553)	(13,403)	
Accrued interest	7,415							(1,486)	5,929	
Real estate held for investment	\$ 1,022,370	\$ 124,923	\$ 214,326	\$ 151,089	\$ (10,718)	\$ (68,767)	\$ (87,324)	\$ (123,912)	\$ 1,221,987	
Real estate held for sale	\$ 43,579	\$	\$	\$	\$ (666)	\$ (51,233)	\$	\$ 124,697	\$ 116,377	
Real estate subject to sales contract	\$ 58,816	\$	\$	\$ 38,720	\$ (1,488)	\$	\$ (32,885)	\$ (650)	\$ 62,513	

Notes and interest payable consisted of the following:

	2007		2006	
	Estimated Fair Value	Book Value	Estimated Fair Value	Book Value
Notes payable	\$ 1,392,390	\$ 1,394,948	\$ 984,424	\$ 1,010,781
Interest payable		5,929		11,589
		\$ 1,400,877		\$ 1,022,370

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Scheduled principal payments are due as follows:

2008	\$ 422,400
2009	173,895
2010	76,179
2011	44,541
2012	80,862
Thereafter	597,071
	<b>\$ 1,394,984</b>

Stated interest rates on notes payable ranged from 5.1% to 16.6% per annum at December 31, 2007 and matured in varying installments between 2008 and 2045. At December 31, 2007, notes payable were collateralized by deeds of trust on real estate with a net carrying value of \$1,499 million.

On January 1, 2007, we obtained a \$7.0 million loan secured by 109 acres of land in Farmers Branch, Texas known as the Manhattan land. We received \$6.6 million in cash after paying closing costs.

On January 17, 2007, we refinanced the existing \$3.6 million mortgage on City Suites Hotel in Chicago, Illinois for a new note of \$7.3 million. We received \$3.3 million in cash after paying down the existing debt and closing costs.

On February 23, 2007, we obtained a \$5.0 million loan secured by 97 acres of Pioneer Crossing land located in Austin, Texas. The note accrues interest at prime plus 1% and matures February 23, 2008.

On March 5, 2007, we refinanced the existing \$3.1 million and \$3.4 million mortgage on the Majestic Hotel and Willows Hotels with a new note for \$6.0 million and \$5.2 million, respectively with a single lender. We received cash in aggregate of \$4.4 million after paying off of existing notes and closing costs. The Hotels are located in Chicago, IL, the Majestic is a 55-room hotel and the Willows is a 52 room Hotel. The notes accrue interest at 7.76% and matures in March 2010.

On March 16, 2007, we refinanced with a single lender three existing mortgage totaling \$11.6 million on three hotels located in Fresno, California; the Piccadilly Chateau, Piccadilly Shaw, and Piccadilly Airport totaling 457 rooms for new debt totaling \$28.7 million. We received \$14.7 million in cash, after paying off of the existing debt and \$ 2.4 million in closing costs and early payment penalties. The new note accrues interest at 8% and matures on February 2012.

On April 30, 2007, we refinanced the existing debt of \$7.1 million on the Whispering Pines Apartments, a 320-unit complex in Topeka, Kansas for a new note of \$8.3 million, receiving \$1.0 million in cash. The new note accrues interest at 7.0% and matures in April 2008.

On May 3, 2007, we obtained a loan for \$12.0 million receiving \$11.2 million in cash. The loan is secured by 257 acres of land in Austin, Texas known as Pioneer Crossing. The loan accrues interest at 10.25% and matures in May 2008.

On May 31, 2007, we refinanced the existing debt of \$12.2 million on the Hickory IV building, a 221,000 square foot commercial building in Farmers Branch, Texas for a new note of \$26.0 million. The note accrues interest at 8.67% and matures in May 2009.

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

On June 6, 2007, we refinanced \$12.4 million in existing mortgages with a single commercial lender. The mortgages relate to eight different apartment complexes; Arbor Pointe, Courtyard, Coventry Point, Fountains at Waterford, Southgate, Sunchase, Thornwood, and Westwood Square Apartments totaling 1,287 units, located throughout Midland and Odessa, Texas. The new loans total \$33.2 million. We received \$16.0 million in cash after paying down property debt and defeasance costs totaling \$4.1 million. The notes accrue interest at 7.03% and mature in July 2037. All eight of these apartments were sold, subsequent to year-end.

On June 28, 2007, we refinanced the existing \$2.9 million mortgage on Sunset Apartments, a 240 unit complex located in Odessa, Texas with a new note of \$5.5 million. We received \$1.3 million in cash after paying off the existing debt and closing costs. The new note accrues interest at prime plus 25 basis points and matured on September 2008.

On July 6, 2007, we refinanced the existing \$2.9 million mortgage on seven tracts of land located in and around Dallas, Texas with a new note for \$8.4 million. We received 5.3 million in cash, after paying down the existing debt and \$200,000 in closing costs. The note accrues interest at 8.6% and matures on 8/10/09.

On August 30, 2007, we refinanced the existing \$13.3 million mortgage on the Amoco building, a 378,895 square foot commercial building located in New Orleans, LA, with a new note for \$19.5 million receiving \$4.6 million in cash after paying closing costs, accrued interest and fees. The new note accrues interest at LIBOR plus 400 points, currently 8.1%. The note is payable in monthly payments of interest only through September 1, 2008 at which time all accrued and unpaid interest and outstanding principal or due. The note contains a provision to extend the maturity date to September 1, 2010 with an increase in the interest rate of LIBOR plus 425 points for the first extension and LIBOR plus 450 basis points for the second extension.

On September 28, 2007, we refinanced three existing mortgages totaling \$32.7 million on three apartment complexes; Limestone Ranch, Limestone Canyon, and Tivoli, located through Texas with a single lender for a new note of \$38.7 million. We received \$3.5 million in cash after paying down the existing debt and \$2.5 million in closing costs, which include \$650,000 in replacement reserves.

On December 12, 2007, we refinanced the existing \$7.8 million note on 80.6 acres of land in McKinney, Texas known as McKinney Ranch Land with a new note for \$8.0 million with a commercial lender. We received approximately \$2,600 in cash after pay off of the existing debt and closing costs. The new note is payable in monthly installments of interest only. The note accrues interest at prime plus 2.5%, which was 10% at December 31, 2007. The principal and all unpaid and accrued interest are due and payable on maturity, December 1, 2010.

On July 27, 2006, the Company obtained a new note for \$6.5 million of which \$3.8 million dollars was used to pay down an existing note balance. The Company received proceeds of \$2.5 million from this transaction. The Note is secured by 61.2 acres of land in Denton County, Texas known as Elm Fork. The annual interest rate of the note is a fixed rate of 9.25 percent. The note is payable in twelve payments of interest only through July 27, 2006; thereafter, in twenty-three principal and interest payments of \$60,105 through maturity. The note matures on July 27, 2009 at which time the unpaid accrued interest and principal balance are due.

On June 28, 2006, the Company paid down an existing note payable and obtained a new note for \$9.5 million. The funds of the note were used to pay down an existing loan balance of \$4.3 million. The Company received \$4.8 million in proceeds from this transaction. The new note is secured by a lien on real and personal property known as Cross County Mall, and the rents, profits and security deposits arising from the above property. The annual interest rate of the note is a fixed 7.18 percent. The note is payable in monthly principal and interest payments of \$68,879. The note matures on July 1, 2011 at which time the unpaid accrued interest and principal are due.



**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

On June 16, 2006, the Company paid down an existing note payable and obtained a new note for \$6.5 million. The proceeds were used to pay down an existing loan balance of \$2.7 million. The Company received \$3.6 million from this transaction. The new note is secured by 66.3 acres of land in Davidson County, Tennessee, known as Nashville Land. The annual interest rate of the note is 8.0 %. The note is payable in monthly installments of interest only until July 10, 2008 at which time the note matures and all unpaid accrued interest and principal are due.

On January 17, 2006, the Company obtained a loan in the amount of \$14.0 million secured by 376.2 acres of land in Travis County, Texas known as Pioneer Crossing. The proceeds were used to pay down a \$14.3 million note. The Company paid an additional \$893,000 at closing to cover the remaining balance of the note paid down and closing costs. The annual interest rate of the note is Prime plus 1 percent. The note is payable in monthly installments of interest only until August 1, 2007 at which time the note matures and all accrued interest and unpaid principal are due.

**NOTE 8. STOCK-SECURED NOTES PAYABLE**

ARI has margin arrangements with various financial institutions and brokerage firms, which provide for borrowings of up to 50.0% of the market value of marketable equity securities. ARI also has other notes payable secured by stock. The borrowings under such margin arrangements and notes are secured by the equity securities of IORI and TCI and ARI's trading portfolio securities and bear interest rates ranging from 9.5% to 24.0% per annum. Margin borrowings were \$12.5 million at December 31, 2007 and \$17.5 million at December 31, 2006, representing 18.6% and 21.1%, respectively, of the market values of the equity securities at those dates.

In May 2005, ARI received a loan in the amount of \$4.0 million. The note bears interest at the prime rate plus 2.0%, which is currently 9.5%, requires monthly interest only payments and matures in one year. The loan is collateralized by ARI's equity holdings in Realty Korea CR-REIT Co., Ltd. No. 1 and by equity securities owned by an affiliate.

**NOTE 9. RELATED PARTY TRANSACTIONS**

ARI received rents of \$2.2 million in 2007, \$846,000 in 2006 and \$72,000 in 2005 from an affiliate related to the affiliate's lease at One Hickory, Two Hickory and Addison Hangar. The affiliate owns a corporate jet that has a lease at the hangar.

In March 2005, ARI entered into an agreement to advance a third party \$3.2 million for development costs relating to single-family residential lots in Austin, Texas. These advances are secured by stock in the borrower and hold a second lien on the undeveloped land. The secured note bears interest at 10 percent, requires semi-annual payments, and matures in March 2008. In September 2005, the total amount authorized under this advance was increased to \$5.0 million. As of March 31, 2006, ARI had advanced \$3.2 million to the borrower. ARI also guaranteed an \$18 million loan secured by a first lien on the undeveloped land. In September 2005, ARI purchased for \$4.1 million a subsidiary of Tacco Universal, a related party that holds two notes receivable from the borrower for \$3.0 and \$1.0 million, respectively. These notes are secured by approximately 142 acres of undeveloped land and membership interest in the borrower. These secured notes accrue interest at 12 percent, have an interest reserve for payments that is added to the principal balance on a monthly basis, and matured in June 2005. Both loans were extended to September 2005 and upon maturity were paid under the advance referred to at the beginning of this paragraph. In March 2006, ARI acquired all of the interests in the borrower, including ownership of the Austin, Texas land. The land is secured by the \$18 million first mortgage and a \$3 million subordinate loan. In March 2006, ARI secured a development loan of \$31.3 million (secured by the Austin, Texas land), of which \$18 million was used to pay the existing first mortgage. As of December 31, 2006 the

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

development loan balance was approximately \$22.8 million. The development loan matures in March 2008 and bears interest at Prime plus one percent. The Company intends to develop the land for sale to single-family residential builders.

In June 2005, ARI purchased a subsidiary of a related party for \$4.1 million, reducing ARI's affiliate receivable.

In August 2005, ARI paid \$4.1 million on behalf of a related party, increasing ARI's affiliate receivable.

In August 2005, ARI sold 8.8 acres of land to an affiliate for \$6.7 million. For a period of one year following closing and 90 days thereafter, the buyer has the right to convey the land to ARI for the original sales price, plus a 12% preferred return per annum accruing from the closing date. This transaction has been treated as a financing by ARI, with a note payable of \$6.7 million recorded.

In December 2005, ARI acquired a 100% interest in a 367.4-acre tract of the Palmer Lane land parcel. The land was acquired through cancellation of a \$2.3 million note receivable from an unrelated party, assumption of debt, and a \$7.6 million reduction in ARI's affiliate receivable.

The following table reconciles the beginning and ending balances of affiliate receivables (payables) as of December 31, 2007.

	<b>PRIME</b>
Balance, January 1, 2007	\$ 44,739
Cash transfers to affiliates	187,656
Cash transfers from affiliates	(151,215)
Repayment through property transfers	
Advances through financing proceeds	(18,443)
Construction fees payable to affiliates	(5,422)
Payables clearing through prime	(975)
 Balance, December 31, 2007	 \$ 56,340

*Returns on Metra Properties.* In April 2002, ARI, TCI, and IORI sold 28 apartment properties to partnerships controlled by Metra Capital, LLC (Metra). Innovo Group, Inc. (Innovo) is a limited partner in the partnerships that purchased the properties. Joseph Mizrachi, then a director of ARI, controlled approximately 11.67% of the outstanding common stock of Innovo. Management determined to treat the sales as financing transactions, and ARI and TCI continued to report the assets and the new debt incurred by Metra on their financial statements. The partnership agreements for each of these partnerships stated that the Metra Partners, as defined, receive cash flow distributions at least quarterly in an amount sufficient to provide them with a 15% cumulative compounded annual rate of return on their invested capital, as well as a cumulative compounded annual amount of 0.50% of the average outstanding balance of the mortgage indebtedness secured by any of these properties. These distributions to the Metra Partners had priority over distributions to any other partners. In August 2004, ARI, TCI, and IORI instituted an action in Texas State District Court regarding the transaction. During April 2005, resolution of the litigation occurred, settling all liabilities remaining from the original partnership arrangements which included a return of investor equity, a cessation of any preferential return, prospective asset management fees and miscellaneous fees and transactions costs from the Plaintiffs as a prepayment of a preferred return, along with a delegation of management and corresponding payment of management fees to Prime, and a motion to dismiss the action as a part of the resolution. Of the prepayment, ARI recognized expense of \$525,000 and a reduction in liabilities of \$3.2 million during the second quarter of 2005. Subsequent to year-end, the Metra properties were sold to a third party, see NOTE 22. subsequent events.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 10. DIVIDENDS**

During the second quarter of 1999, ARI's Board of Directors established a policy that dividend declarations on common stock would be determined on an annual basis following the end of each year. No dividends on its common stock were declared for 2005, 2006, or 2007. Future distributions to common stockholders will be dependent upon ARI's income, financial condition, capital requirements, and other factors deemed relevant by the Board.

**NOTE 11. PREFERRED STOCK**

There are 15,000,000 shares of Series A 10.0% Cumulative Convertible Preferred Stock authorized, with a par value of \$2.00 per share and liquidation preference of \$10.00 per share plus accrued and unpaid dividends. Dividends are payable at the annual rate of \$1.00 per share or \$.25 per share quarterly to stockholders of record on the last day of each March, June, September and December when and as declared by the Board of Directors. Since August 15, 2003, the Series A Preferred Stock may be converted into ARI common stock at 90.0% of the average daily closing price of ARI's common stock for the prior 20 trading days. At December 31, 2007, 3,390,913 shares of Series A Preferred Stock were outstanding and 869,808 shares were reserved for issuance as future consideration in various business transactions. Of the outstanding shares, 300,000 shares are owned by ART Edina, Inc., and 600,000 are owned by ART Hotel Equities, Inc., wholly owned subsidiaries of ARI. Dividends are not paid on the shares owned by ARI subsidiaries.

There are 231,750 shares of Series C Cumulative Convertible Preferred Stock authorized, with a par value of \$2.00 per share and liquidation preference of \$100.00 per share plus accrued and unpaid dividends. The Series C Preferred Stock bears a quarterly dividend of \$2.25 per share through June 30, 2001 and \$2.50 per share thereafter, to stockholders of record on the last day of March, June, September and December when and as declared by the Board of Directors. The Series C Preferred Stock is reserved for conversion of the Class A limited partner units of ART Palm, L.P. (ART Palm). At December 31, 2006, 6,813,750 Class A units were outstanding. The Class A units may be exchanged for Series C Preferred Stock at the rate of 100 Class A units for each share of Series C Preferred Stock. On or after December 31, 2006, all outstanding shares of Series C Preferred Stock may be converted into ARI common stock. All conversions of Series C Preferred Stock into ARI common stock will be at 90.0% of the average daily closing price of ARI's common stock for the prior 20 trading days. In January 2006, 1,625,000 Class A limited partner units were redeemed for \$1.6 million in cash. At December 31, 2007, no share of Series C Preferred Stock was outstanding.

There are 91,000 shares of Series D 9.50% Cumulative Preferred Stock authorized, with a par value of \$2.00 per share, and a liquidation preference of \$20.00 per share. Dividends are payable at the annual rate of \$1.90 per year or \$.475 per quarter to stockholders of record on the last day of each March, June, September and December when and as declared by the Board of Directors. The Series D Preferred Stock is reserved for the conversion of the Class A limited partner units of Ocean Beach Partners, L.P. The Class A units may be exchanged for Series D Preferred Stock at the rate of 20 Class A units for each share of Series D Preferred Stock. No more than one-third of the Class A units could be exchanged prior to May 31, 2001. Between June 1, 2001 and May 31, 2006, all unexchanged Class A units are exchangeable. At December 31, 2007, no shares of Series D Preferred Stock was outstanding.

There are 500,000 shares of Series E 6.0% Cumulative Preferred Stock authorized, with a par value \$2.00 per share and a liquidation preference of \$10.00 per share. Dividends are payable at the annual rate of \$.60 per share or \$.15 per quarter to stockholders of record on the last day of each March, June, September and December when and as declared by the Board of Directors. At December 31, 2007, no shares of Series E Preferred Stock was outstanding.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

100,000 shares of Series J 8% Cumulative Convertible Preferred Stock have been designated pursuant to a Certificate of Designation filed March 16, 2006, as an instrument amendatory to ARI's Amended Articles of Incorporation, with a par value of \$2.00 per share, and a liquidation preference of \$1,000 per share. Dividends are payable at the annual rate of \$80 per share, or \$20 per quarter, to stockholders of record on the last day of each of March, June, September and December, when and as declared by the Board of Directors. Although the Series J 8% Cumulative Convertible Preferred Stock has been designated, no shares have been issued as of December 31, 2007.

**NOTE 12. STOCK OPTIONS**

In January 1998, stockholders approved the 1997 Stock Option Plan (the Option Plan). Under the Option Plan, options were granted to certain ARI officers and key employees of BCM and its affiliates. The Option Plan provided for options to purchase up to 300,000 shares of common stock. In December 2005, the Option Plan was terminated. All grants were determined by the Option Committee of the Board of Directors. Options granted pursuant to the Option Plan are exercisable, based upon vesting of 20.0% per year, beginning one year after the date of grant and expire the earlier of three months after termination of employment or ten years from the date of grant. At December 31, 2006, 61,250 options were exercisable at an exercise price of \$16.35 per common share, and 2,500 shares were exercisable at an exercise price of \$18.53 per common share.

In January 1999, stockholders approved the Director's Stock Option Plan (the Director's Plan) which provided for options to purchase up to 40,000 shares of common stock. In December 2005, the Director's Plan was terminated. Options granted pursuant to the Director's Plan were immediately exercisable and expire on the earlier of the first anniversary of the date on which a Director ceases to be a Director or ten years from the date of grant. Each Independent Director was granted an option to purchase 1,000 common shares at an exercise price of \$17.71 per common share on January 11, 1999, the date stockholders approved the plan. On January 1, 2000, 2001, 2002, 2003, 2004, and 2005, each Independent Director was granted an option to purchase 1,000 common shares at exercise prices of \$18.53, \$13.625, \$9.87, \$8.09, \$9.13, and \$9.70 per common share, respectively. At December 31, 2007, 70,750 options were exercisable at prices ranging from \$8.09 to \$9.70 per common share.

	2007		2006		2005	
	Number of Shares	Exercise Price	Number of Shares	Exercise Price	Number of Shares	Exercise Price
Outstanding at January 1,	70,750	\$ 8.09-18.53	70,750	\$ 8.09-18.53	76,750	\$ 8.09-18.53
Granted					4,000	\$ 9.70
Canceled					(10,000)	\$ 8.09-18.53
Outstanding at December 31,	70,750	\$ 8.09-18.53	70,750	\$ 8.09-18.53	70,750	\$ 8.09-18.53

**NOTE 13. ADVISORY AGREEMENT**

Although the Board of Directors is directly responsible for managing the affairs of ARI and for setting the policies, which guide it, the day-to-day operations of ARI are performed by Prime, a contractual advisor under the supervision of the Board. The duties of the advisor include, among other things, locating, investigating, evaluating, and recommending real estate and mortgage loan investment and sales opportunities as well as financing and refinancing sources. Prime, as advisor, also serves as a consultant in connection with the preparation of ARI's business plan and investment policy decisions made by the Board.

Prime, an affiliate, has been providing advisory services to ARI since October 1, 2003. Prime is a single-member limited liability company, the sole member of which is PIAMI, which is owned 80% by Realty

---

**Table of Contents**

**AMERICAN REALTY INVESTORS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Advisors, Inc. and 20% by Syntek West, Inc. Realty Advisors, Inc. is owned 100% by a trust for the benefit of the children of Gene E. Phillips. Syntek West, Inc. is owned 100% by Gene E. Phillips. Mr. Phillips is not an officer or director of Prime but serves as a representative of the trust, is involved in daily consultation with the officers of Prime and has significant influence over the conduct of Prime's business, including the rendering of advisory services and the investment decisions for Prime and for ARI. See also Directors and Executive Officers of the Registrant-The Advisor.

The Advisory Agreement provides that Prime shall receive base compensation at the rate of 0.0625% per month (0.75% on an annualized basis) of ARI's Average Invested Assets.

In addition to base compensation, the Advisory Agreement provides that Prime, or an affiliate of Prime, receive an acquisition fee for locating, leasing or purchasing real estate for ARI's benefit; a disposition fee for the sale of each equity investment in real estate; a loan arrangement fee; an incentive fee equal to 10.0% of net income for the year in excess of a 10.0% return on stockholders' equity, and 10.0% of the excess of net capital gains over net capital losses, if any; and a mortgage placement fee, on mortgage loans originated or purchased.

The Advisory Agreement further provides that Prime shall bear the cost of certain expenses of its employees not directly identifiable to ARI's assets, liabilities, operations, business or financial affairs, and miscellaneous administrative expenses relating to the performance of its duties under the Advisory Agreement.

If and to the extent that Prime or any director, officer, partner, or employee of Prime shall be requested to render services to ARI other than those required to be rendered by Prime under the Advisory Agreement, such additional services, if performed, will be compensated separately on terms agreed upon between each party from time-to-time.

The Advisory Agreement automatically renews from year to year unless terminated in accordance with its terms. Management believes that the terms of the Advisory Agreement are at least as fair as could be obtained from unaffiliated third parties.

**NOTE 14. PROPERTY MANAGEMENT**

Affiliates of Prime provide property management services to ARI. Currently, Triad Realty Services, LP. (Triad), an affiliate, and Carmel Realty, Inc. (Carmel) provide property management services to ARI's properties for a fee of 6.0% or less of the monthly gross rents collected on the residential properties under its management and 3.0% or less of the monthly gross rents collected on the commercial properties under its management. Triad and Carmel subcontract with other entities for property-level management services at various rates. The general partner of Triad is PIAMI. The limited partner of Triad is HRS Holdings, LLC (HRSHLLC). Triad subcontracts the property-level management and leasing of ARI's commercial properties (shopping centers, office buildings and individual warehouses) to Regis I. Regis I receives property and construction management fees and leasing commissions in accordance with the terms of its property-level management agreement with Triad. Regis Hotel I, LLC, manages ARI's hotels. The sole member of Regis I and Regis Hotel I, LLC is HRSHLLC. Carmel is owned by Regis I.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 15. ADVISORY FEES, PROPERTY MANAGEMENT FEES, ETC.**

Fees and cost reimbursements to Prime, BCM and their affiliates were as follows:

Revenue, fees and cost reimbursements to or from Prime and its affiliates:

	2007	2006	2005
Fees:			
Advisory fee	\$ 14,898	\$ 12,678	\$ 9,336
Incentive fee	5,599	1,490	1,128
Net income fee	190	972	3,712
Adjust 2006 net income fee	(704)		
Property acquisition and sales	1,621	2,510	1,076
Mortgage brokerage and equity refinancing	2,411	1,087	822
	\$ 24,015	\$ 14,570	\$ 16,074
Cost reimbursements	\$ 5,479	\$ 4,583	\$ 4,407
Rent revenue	\$ 2,211	\$ 846	\$ 72

Cost reimbursements incurred by BCM and Prime related to TCI and ARI are allocated based on the relative market values of each company's assets.

Fees paid to Triad, an affiliate, Regis I and related parties:

	2007	2006	2005
Fees:			
Property acquisition	\$ 2,573	\$ 1,970	\$ 2,452
Real estate brokerage	4,183	4,380	5,498
Construction supervision	5,422	1,714	1,714
Property and construction management and leasing commissions	3,773	5,353	3,691
	\$ 15,951	\$ 13,174	\$ 13,355

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 16. INCOME TAXES**

There was no deferred tax expense (benefit) recorded for 2007, 2006 or 2005 as a result of the uncertainty of the future use of the deferred tax asset.

The Federal income tax expense differs from the amount computed by applying the corporate tax rate of 35% to the income before income taxes as follows:

	2007	2006	2005
Computed expected income tax (benefit) expense	\$ 9,297	\$ 4,573	\$ 16,596
Book to tax differences in gains on sale of property.	(5,980)	(407)	(2,280)
Book to tax differences from entities not consolidated for tax purposes	7,719	(3,900)	(968)
Book to tax differences of depreciation and amortization	1,311	1,628	1,832
Impairment charges not recorded for tax purposes			644
Book to tax differences from insurance proceeds	(10,371)	(7,139)	
Use of net operating Loss carryforwards	(1,709)		(14,925)
Valuation allowance against current net operating loss benefit		6,316	
Other	(267)	(1,071)	(899)
	\$	\$	\$

The tax effect of temporary differences that give rise to the deferred tax asset are as follows:

	2007	2006	2005
Net operating losses and tax credits	\$ 63,967	\$ 63,244	\$ 50,915
<b>Basis difference of</b>			
Real estate holdings and equipment	(4,433)	(7,483)	5,015
Notes receivable	5,311	5,713	5,713
Investments	(22,617)	(18,586)	(15,943)
Goodwill and intangibles			(5,057)
Notes payable	21,856	21,918	28,608
Deferred gains	26,248	33,536	32,772
<b>Total</b>	<b>90,332</b>	<b>98,342</b>	<b>102,023</b>
Deferred tax valuation allowance	(90,332)	(98,342)	(102,023)
<b>Net deferred tax asset</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>

At December 31, 2007, 2006 and 2005 ARI had a net deferred tax asset due to tax deductions available to it in future years. However, as management could not determine that it was more likely than not that ARI would realize the benefit of the deferred tax asset, a 100% valuation allowance was established.

ARI has prior tax net operating losses and capital loss carryforwards of approximately \$132.5 million expiring through the year 2023.





**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 17. RENTS UNDER OPERATING LEASES**

ARI's operations include the leasing of commercial properties (office buildings, industrial warehouses, shopping centers, and a merchandise mart). The leases, thereon, expire at various dates through 2020. The following is a schedule of minimum future rents due to ARI under non-cancelable operating leases as of December 31, 2007:

2008	\$ 33,005
2009	29,855
2010	23,732
2011	18,369
2012	12,141
Thereafter	33,483
	<b>\$ 150,585</b>

**NOTE 18. OPERATING SEGMENTS**

Significant differences among the accounting policies of the operating segments as compared to the Consolidated Financial Statements principally involve the calculation and allocation of administrative expenses. Management evaluates the performance of each of the operating segments and allocates resources to them based on their net operating income and cash flow. There are no intersegment revenues and expenses and ARI conducted all of its business within the United States, with the exception of Hotel Akademia (Poland), which began operations in 2002.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Presented below is the operating income of each operating segment and each segment's assets for 2007, 2006 and 2005. (dollars in thousands)

	<b>Commercial Properties</b>	<b>Apartments</b>	<b>Hotels</b>	<b>Land</b>	<b>Other</b>	<b>Total</b>
<b>2007</b>						
Operating revenue	73,837	74,668	27,811	563	51	176,930
Operating expenses	45,255	41,523	20,137	5,184	355	112,454
Depreciation and amortization	11,057	11,640	1,712	16	5	24,430
Mortgage and loan interest	20,612	31,281	5,978	21,234	10,743	89,848
Interest income					6,156	6,156
Gain on land sales				20,468		20,468
Segment operating income (loss)	\$ (3,087)	\$ (9,776)	\$ (16)	\$ (5,403)	\$ (4,896)	\$ (23,178)
Capital expenditures	12,505	898	312	3,731		17,446
Assets	337,105	657,189	51,462	461,897	103,436	1,611,089
<b>Property Sales</b>						
Sales price	9,350	67,810	12,000	45,438		134,598
Cost of sale	5,921	28,378	6,585	6,313		47,197
Deferred current gain				18,657		18,657
Recognized prior deferred gain	5,099					5,099
Gain on sale	\$ 8,528	\$ 39,432	\$ 5,415	\$ 20,468	\$	\$ 73,843

	<b>Commercial Properties</b>	<b>Apartments</b>	<b>Hotels</b>	<b>Land</b>	<b>Other</b>	<b>Total</b>
<b>2006</b>						
Operating revenue	54,328	65,998	25,249	1,187	801	147,563
Operating expenses	34,264	38,797	19,277	6,418	(115)	98,641
Depreciation and amortization	10,263	9,811	1,842	28	5	21,949
Mortgage and loan interest	14,029	26,927	2,767	19,305	4,876	67,904
Interest income					6,000	6,000
Gain on land sales				23,973		23,973
Segment operating income (loss)	\$ (4,228)	\$ (9,537)	\$ 1,363	\$ (591)	\$ 2,035	\$ (10,958)
Capital expenditures	10,152	17,649	(932)	5,262		32,131
Assets	216,842	486,935	49,886	432,321	68,233	1,254,217
<b>Property Sales</b>						
Sales price	11,040	20,830	27,500	115,652		175,022
Cost of sale	7,703	11,159	16,994	80,482		116,338
Deferred current gain	3,337			11,197		14,534
Recognized prior deferred gain					1,982	1,982
Gain on sale	\$	\$ 9,671	\$ 10,506	\$ 23,973	\$ 1,982	\$ 46,132

**Commercial Properties    Apartments    Hotels    Land    Other    Total**

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

<b>2005</b>						
Operating revenue	43,967	52,544	23,574	1,150	1,912	123,147
Operating expenses	26,629	32,015	17,630	5,929	435	82,638
Depreciation and amortization	8,279	7,556	1,551	31	4	17,421
Mortgage and loan interest	10,967	22,512	2,914	10,794	3,476	50,663
Interest income					5,439	5,439
Gain on land sales				39,926		39,926
Segment operating income (loss)	\$ (1,908)	\$ (9,539)	\$ 1,479	\$ 24,322	\$ 3,436	\$ 17,790
Capital expenditures	4,080	53,304	885	2,071	16	60,356
Assets	198,385	441,898	49,019	303,198	93,152	1,085,652
<b>Property Sales</b>						
Sales price	50,927	71,552	7,900	96,639		227,018
Cost of sale	28,741	34,886	4,628	49,370		117,625
Deferred current gain				7,343		7,343
Recognized prior deferred gain		493				493
Gain on sale	\$ 22,186	\$ 37,159	\$ 3,272	\$ 39,926	\$	\$ 102,543

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The tables below reconcile the segment information to the corresponding amounts in the Consolidated Statements of Operations:

	<b>2007</b>	<b>2006</b>	<b>2005</b>
Segment operating income (loss)	(23,178)	(10,958)	17,790
Other non-segment items of income/(expense)			
General and administrative	(15,966)	(9,465)	(14,040)
Advisory fees	(14,898)	(12,678)	(9,336)
Gain/(loss) on foreign currency transaction	2,368	2	292
Provision for losses	(1,003)		
Discount on sale of note receivable	(1,354)	(1,170)	(15)
Net income fee	514	(972)	(3,712)
Incentive fee	(5,599)	(1,490)	(1,128)
Gain on involuntary conversion	34,771	20,479	
Litigation settlement		15	(130)
Other income (expense)	8,406	6,317	2,652
Equity in earnings of investees	286	1,540	397
Minority interest	(2,652)	672	(3,056)
<b>Income(loss) from continuing operations</b>	<b>(18,305)</b>	<b>(7,708)</b>	<b>(10,286)</b>

**SEGMENT ASSET RECONCILIATION TO TOTAL ASSETS**

	<b>2007</b>	<b>2006</b>	<b>2005</b>
Segment assets	\$ 1,611,089	\$ 1,254,217	\$ 1,085,652
Investments in real estate partnerships	24,731	25,056	13,521
Investments in marketable securities	14,442	9,038	7,446
Other assets and receivables	54,062	40,617	15,077
Assets held for sale	73,530	164,743	224,099
	1,777,854	1,493,671	1,345,795

**NOTE 19. DISCONTINUED OPERATIONS**

For 2007, 2006 and 2005, income from discontinued operations relates to 18 properties that ARI sold during 2005, and 7 properties that ARI sold or held-for-sale during 2006 that are classified as held-for-sale at December 31, 2006. In addition, 21 properties were repositioned as Held for Sale and included in discontinued operations in 2007 that were subsequently sold in 2008. The following table summarizes revenue and expense information for these properties sold and held-for-sale.

	<b>For the twelve months ending</b>		
	<b>Dec 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
Revenue			
Rental	\$ 41,541	\$ 52,346	\$ 64,152
Restaurant Income		34,199	36,818
Total Income	41,541	86,545	100,970

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Cost of Sales			
Property operations	29,626	36,427	47,439
Restaurant Expenses		25,503	27,905
Total Expenses	29,626	61,930	75,344
	11,915	24,615	25,626
Other			
Interest	(15,804)	(15,403)	(20,338)
General and administrative	(82)	(3,467)	(3,643)
Depreciation	(4,537)	(7,130)	(6,559)
	(20,423)	(26,000)	(30,540)
Income (Loss) from discontinued operations	(8,508)	(1,385)	(4,914)
Gain on sale of discontinued operations	53,375	22,159	62,617
Income (Loss) from discontinued Operations	44,867	20,774	57,703
Tax expense	(15,703)	(7,271)	(20,196)
Net income (loss)	\$ 29,164	\$ 13,503	\$ 37,507

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****NOTE 20. QUARTERLY RESULTS OF OPERATIONS**

The following is a tabulation of quarterly results of operations for the years 2007, 2006, and 2005 (unaudited):

	March 31,	Three Months Ended 2007		December 31,
		June 30,	September 30,	
<b>2007</b>				
Total Operating Revenues	\$ 43,117	\$ 44,383	\$ 43,381	\$ 46,049
Total Operating Expenses	39,872	43,644	41,068	43,164
Operating (loss)/income	3,245	739	2,313	2,885
Other income (expense)	(17,870)	(20,720)	(18,102)	11,103
Income (loss) before gain on real estate sales, equity in earnings of investees and minority interest	(14,625)	(19,981)	(15,789)	13,988
Gain on land sales	8,545	(3,851)	7,010	8,764
Minority interest	(225)	(276)	(236)	(1,915)
Equity in income (loss) of investees				286
Income Tax benefit	(674)	(230)	2,667	13,940
Net Income (loss) from continuing operations	(6,979)	(24,338)	(6,348)	35,063
Net Income (loss) from discontinued operations	(1,253)	(427)	4,953	25,891
Net Income (loss)	(8,232)	(24,765)	(1,395)	60,954
Preferred dividend requirement	(850)	(850)	(394)	(396)
Income (loss) applicable to common shares	\$ (9,082)	\$ (25,615)	\$ (1,789)	\$ 60,558
<b>Per Share Data</b>				
<b>Basic Earnings per share</b>				
Net Income (loss) from continuing operations	\$ (0.77)	\$ (2.48)	\$ (0.66)	\$ 3.41
Net Income (loss) from discontinued operations	(0.12)	(0.04)	0.49	2.52
Net Income (loss) applicable to common shares	\$ (0.89)	\$ (2.52)	\$ (0.17)	\$ 5.93
Weighted Average shares outstanding	10,147,750	10,141,525	10,150,511	10,466,978
<b>Diluted Earnings per share</b>				
Net Income (loss) from continuing operations	\$ (0.77)	\$ (2.48)	\$ (0.66)	\$ 2.57
Net Income (loss) from discontinued operations	(0.12)	(0.04)	0.49	1.92
Net Income (loss) applicable to common shares	\$ (0.89)	\$ (2.52)	\$ (0.17)	\$ 4.49
Weighted Average shares outstanding	10,147,750	10,141,525	10,150,511	13,423,978

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>Three Months Ended 2006</b>			
	<b>March 31,</b>	<b>June 30,</b>	<b>September 30,</b>	<b>December 31,</b>
<b>2006</b>				
Total Operating Revenues	\$ 36,497	\$ 34,355	\$ 37,323	\$ 39,388
Total Operating Expenses	33,533	33,769	37,474	37,821
Operating (loss)/income	2,964	586	(151)	1,567
Other income (expense)	(13,194)	(14,851)	(13,947)	3,133
Income (loss) before gain on real estate sales, equity in earnings of investees and minority interest	(10,230)	(14,265)	(14,098)	4,700
Gain on land sales	2,740	13,887	5,326	2,020
Minority interest	(633)	85	181	1,039
Equity in income (loss) of investees				1,540
Income Tax benefit	(518)	441	251	7,097
Net Income (loss) from continuing operations	(8,641)	148	(8,340)	16,396
Net Income (loss) from discontinued operations	(962)	818	466	13,181
Net Income (loss)	(9,603)	966	(7,874)	29,577
Preferred dividend requirement	(531)	(532)	(675)	(753)
Income (loss) applicable to common shares	\$ (10,134)	\$ 434	\$ (8,549)	\$ 28,824
<b>Per Share Data</b>				
<b>Basic Earnings per share</b>				
Net Income (loss) from continuing operations	\$ (0.90)	\$ (0.04)	\$ (0.89)	\$ 1.54
Net Income (loss) from discontinued operations	(0.09)	0.08	0.04	1.30
Net Income (loss) applicable to common shares	\$ (0.99)	\$ 0.04	\$ (0.85)	\$ 2.84
Weighted Average shares outstanding	10,149,000	10,149,000	10,149,000	10,149,000
<b>Diluted Earnings per share</b>				
Net Income (loss) from continuing operations	\$ (0.90)	\$ (0.04)	\$ (0.89)	\$ 1.19
Net Income (loss) from discontinued operations	(0.09)	0.08	0.04	1.01
Net Income (loss) applicable to common shares	\$ (0.99)	\$ 0.04	\$ (0.85)	\$ 2.20
Weighted Average shares outstanding	10,149,000	10,149,000	10,149,000	13,106,000

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Three Months Ended 2005			
	March 31,	June 30,	September 30,	December 31,
<b>2005</b>				
Total Operating Revenues	\$ 22,651	\$ 22,391	\$ 30,686	\$ 47,419
Total Operating Expenses	29,458	27,742	32,596	33,639
Operating (loss)/income	(6,807)	(5,351)	(1,910)	13,780
Other income (expense)	(9,814)	(4,577)	(10,022)	(22,852)
Income (loss) before gain on real estate sales, equity in earnings of investees and minority interest	(16,621)	(9,928)	(11,932)	(9,072)
Gain on land sales	24,178	4,913	5,434	5,401
Minority interest	(921)	174	338	(2,647)
Equity in income (loss) of investees	60	152	71	114
Income Tax benefit	4,894	690	7,757	6,855
Net Income (loss) from continuing operations	11,590	(3,999)	1,668	651
Net Income (loss) from discontinued operations	9,088	1,281	14,406	12,732
Net Income (loss)	20,678	(2,718)	16,074	13,383
Preferred dividend requirement	(650)	(649)	(650)	(623)
Income (loss) applicable to common shares	\$ 20,028	\$ (3,367)	\$ 15,424	\$ 12,760
<b>Per Share Data</b>				
<b>Basic Earnings per share</b>				
Net Income (loss) from continuing operations	\$ 1.08	\$ (0.46)	\$ 0.10	\$
Net Income (loss) from discontinued operations	0.90	0.13	1.42	1.25
Net Income (loss) applicable to common shares	\$ 1.98	\$ (0.33)	\$ 1.52	\$ 1.25
Weighted Average shares outstanding	10,149,000	10,149,000	10,149,000	10,149,000
<b>Diluted Earnings per share</b>				
Net Income (loss) from continuing operations	\$ 0.83	\$ (0.46)	\$ 0.08	\$
Net Income (loss) from discontinued operations	0.69	0.13	1.10	0.97
Net Income (loss) applicable to common shares	\$ 1.52	\$ (0.33)	\$ 1.18	\$ 0.97
Weighted Average shares outstanding	13,106,000	10,149,000	13,106,000	13,106,000

\* Series A cumulative convertible preferred stock, 3,389,876 shares of preferred stock convertible into common stock estimated to be 2,956,000 common shares and options to purchase 71,000 shares of ARI's common stock were excluded from the computation of diluted earnings per shares, because the effect of their inclusion would be anti-dilutive.

Quarterly results presented differ from those previously reported in ARI's Form 10-Q due to the reclassification of the operations of properties sold or held for sale to discontinued operations in accordance with SFAS 144.

**NOTE 21. COMMITMENTS, CONTINGENCIES, AND LIQUIDITY**



## Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

On December 17, 2007, American Realty Investors, Inc. unconditionally guaranteed the punctual payment when due, whether at stated maturity, by acceleration or hereafter, including all fees and expense incurred by the bank on collection of a \$28.0 million note payable for LK-Four Hickory, LLC. The guarantee is collateralized by all assets of the company whether now owned or acquired subsequently to the date of the guarantee.

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In conjunction with the sale of Four Hickory as discussed in Note 2, the Company has established an escrow account of \$1.0 million to satisfy its commitment to compensate LK-Four Hickory, LLC for free rent and concessions of existing tenants at the time of sale.

*Liquidity.* Management believes that ARI will generate excess cash flow from property operations in 2007, such excess however, will not be sufficient to discharge all of ARI's obligations as they became due. Management intends to sell land and income producing real estate, refinance real estate and obtain additional borrowings primarily secured by real estate to meet its liquidity requirements.

*Partnership Buyouts.* ARI is the limited partner in 19 partnerships currently constructing residential properties. As permitted in the respective partnership agreements, ARI intends to purchase the interests of the general and any other limited partners in these partnerships subsequent to the completion of these projects. The amounts paid to buyout the nonaffiliated partners are limited to development fees earned by the nonaffiliated partners, and are set forth in the respective partnership agreements. The total amount of expected buyouts, as of December 31, 2007 is approximately \$2.1 million.

The ownership of property and provision of services to the public as tenants entails an inherent risk of liability. Although the Company and its subsidiaries are involved in various items of litigation incidental to and in the ordinary course of its business, in the opinion of Management, the outcome of such litigation will not have a material adverse impact upon the Company's financial condition, results of operation or liquidity.

*Other Litigation.* ARI is also involved in various other lawsuits arising in the ordinary course of business. Management is of the opinion that the outcome of these lawsuits will have no material impact on ARI's financial condition, results of operations or liquidity.

**NOTE 22. SUBSEQUENT EVENTS**

Activities subsequent to December 31, 2007 not already reflected elsewhere in this Form 10-K are disclosed below.

In 2008, ARI purchased the following properties

Property	Location	Units /Sq.Ft./Acres	Purchase Price	Net Cash Paid	Debt Incurred	Interest Rate	Maturity Date
<b>Land</b>							
1010 Common Land	New Orleans, LA	.0396 Acres	725	736			
Woodmont TCI Group XIV	Dallas, TX	3.895 Acres	\$ 5,900	\$ 1,897	\$ 4,095	7.50%	02/09

**Table of Contents****AMERICAN REALTY INVESTORS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In 2008, ARI sold the following properties:

<b>Property</b>	<b>Location</b>	<b>Units/Acres/ Sq. Ft.</b>	<b>Sale Price</b>	<b>Net Cash Received</b>	<b>Debt Discharged</b>	<b>Gain on Sale</b>
<b>Apartments</b>						
4400 Apartments	Midland, TX	92 Units	\$ 4,893	\$ 1,924	\$ 2,825	\$ 3,305
Arbor Pointe	Odessa, TX	194 Units	8,236	2,833	5,085	7,206
Ashton Way	Midland, TX	178 Units	5,722	2,940	2,600	4,002
Autumn Chase	Midland, TX	64 Units	3,452	943	2,398	2,160
Coutyard	Midland, TX	133 Units	5,564	953	3,440	3,870
Coventry Pointe	Midland, TX	120 Units	4,927	756	3,120	4,058
Fairway View	El Paso, TX	264 Units	10,300	4,841	4,449	6,032
Fairway	Longview, TX	152 Units	6,410	4,093	2,225	4,784
Fountains @ Waterford	Midland, TX	172 Units	9,297	3,063	5,919	8,049
Governors Square	Tallahassee, FL	169 Units	8,452	4,728	2,916	5,518
Hunters Glen	Midland, TX	260 Units	7,027	1,111	4,460	4,452
Soutgate	Odessa, TX	180 Units	7,379	1,174	4,614	5,564
Sunchase	Odessa, TX	300 Units	11,166	3,430	7,325	7,957
Sunset	Odessa, TX	240 Units	8,359	2,603	5,525	6,666
Thornwood	Midland, TX	109 Units	4,839	1,037	3,323	2,601
Westwood	Odessa, TX	79 Units	2,147	1,138	936	1,741
Woodview	Odessa, TX	232 Units	8,868	3,294	5,229	5,704
<b>Commercial</b>						
Lexington O/B	Colorado Springs, CO	74,603 Sq.Ft.	5,357	1,646	3,534	689
<b>Hotel</b>						
City Suites	Chicago, IL	45 Rooms	10,500		7,200	6,182
Majestic Hotel	Chicago, IL	55 Rooms	11,000		5,330	8,052
Willows	Chicago, IL	52 Rooms	8,500	7,592	5,100	4,195
<b>Land</b>						
McKinney Ranch Land	McKinney, TX	13.8869 Acres	2,873	1,262	1,406	2,167

**Table of Contents****SCHEDULE III****AMERICAN REALTY INVESTORS INC.****REAL ESTATE ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Initial Cost			Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life in Years or Other Stated Operational Period
	Encumbrances	Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment</b>												
on Estates, Oxford, MS	966	691	2,683	42		691	2,725	3,416	206	2001	01/06	4
ike Villas II, Waxahachie,	4,021	287	4,451			287	4,451	4,738	116	2004	01/04	4
ike Villas, Waxahachie,	10,494	762	10,521		(893)	762	9,628	10,390	1,274	2002	01/02	4
on Estates, Bolivar City, MS	5,380	684		4,589		684	4,589	5,273			10/06	4
ater Bay, Beaumont, TX	9,630	740	10,435			740	10,435	11,175	738	2003	05/03	4
on Kinsey, Tyler, TX	14,180	862	15,849	150		862	15,999	16,861	1,180	2005	02/04	4
stone, Friendswood, TX	1,937	169	1,780	192	(58) <sup>(4)</sup>	169	1,914	2,083	1,498	1979	06/82	18-4
ay Estates, Broadway City,	4,517	232		4,153		232	4,153	4,385			11/06	4
Hill, Little Rock, AR	9,222	932	8,875	1		932	8,876	9,808	754	2003	03/03	4
len, Garland, TX		760				760		760			10/06	4
Bayou, Ocean Springs,	3,582	591	2,364			591	2,364	2,955	581	1973	03/02	4
, Bellevue, NE	3,059	130	1,723	141	9 <sup>(4)</sup>	130	1,873	2,003	1,490	1968	02/81	7-4
Moore/Leflore, MS	1,725	847	5,774	47		847	5,821	6,668	470	2003	01/06	4
Arms, Lubbock, TX	12,322	921	12,888		(76)	921	12,812	13,733	881	2005	01/04	4
ordan Phase 2, Greenwood	633	277	1,521	165		277	1,686	1,963	108	1999	01/06	4
ordan Phase 3, Greenwood	673	439	2,115		(2)	439	2,113	2,552	170	2003	01/06	4
n Springs, LA	893	1,353		60		1,353	60	1,413				4
Ranch, DeSoto, TX	15,912	1,472	17,856		(1,196)	1,472	16,660	18,132	1,722	2002	05/02	4
Ridge, DeSoto, TX	11,324	1,693		11,998		1,693	11,998	13,691				4
Ranch, TX	1,575	761		1,929		761	1,929	2,690			07/07	4
y View Estates, El Paso,	4,454	548	4,530		(187)	548	4,343	4,891	1,368	1977	03/99	4
Lakes, Arlington, TX	13,351	1,437	15,375		(1,172)	1,437	14,203	15,640	2,011	2001	10/01	4

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Improvements	Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life of Which Depreciated in Last Statement of Operations
		Building & Land	Improvements		Other capital accounts (eliminations)	Land	Building & Improvements	Total					
<b>Properties Held for Investment (Continued)</b>													
<b>Investments (Continued)</b>													
Mountain Lake, Texas													
TX	2,882	861	2,585		(494) <sup>(4)</sup>	861	2,091	2,952	839	1975	12/94	5-40	
Wood, Memphis, TN	5,335	218	3,188		(502)	218	2,686	2,904	2,903	1974	08/79	5-40	
Mer Creek, Mesquite,	11,757	1,100	12,241			1,100	12,241	13,341	1,101	2003	03/03	40	
Island Ranch,													
ton, TX	22,187	1,188	23,387	374		1,188	23,761	24,949	1,735	2005	03/03	40	
Vista, Farmers													
ch, TX	12,044	2,694		18,260	(876)	2,694	17,384	20,078	31		09/06		
na Vista, Farmers													
ch, TX	17,612	288	6,638	15,963 <sup>(6)</sup>	(1,382) <sup>(7)</sup>	288	21,219	21,507	394	<sup>(7)</sup>	12/04		
Forest, Houston, TX	12,444	334	13,708			334	13,708	14,042	799	2005	01/04	40	
view @ Pecan Creek,													
	4,787	885		4,411		885	4,411	5,296					
nds of El Paso, El													
TX	15,108	1,318	4,009	13,105 <sup>(6)</sup>		1,318	17,114	18,432	166	<sup>(7)</sup>	07/05	40	
ln Estates, Carthage,													
	1,100	175		1,362 <sup>(6)</sup>		175	1,362	1,537			12/06		
ellow Arms, TX	10,987	1,352	4,633	6,699		1,352	11,332	12,684	39				
ions of Mansfield,													
	5,184	977		4,642		977	4,642	5,619					
posa Villas, Dallas,													
	12,091	788	13,130		(371)	788	12,759	13,547	1,110	2002	01/02	40	
on Park, Houston, TX	10,354	2,225	554	11,657	(173)	2,225	12,038	14,263		<sup>(7)</sup>	08/06	40	
on Oaks, San													
nio, TX	13,570		12,073	4,023			16,096	16,096	213	<sup>(7)</sup>	05/05	40	
icello Estates,													
icello, AR	532	285	1,508		(74)	285	1,434	1,719	130	2002	01/06	40	
tain Plaza, El Paso,													
	4,949	837	3,347	139	(362)	837	3,124	3,961	975	1972	01/98	5-40	
mount Terrace,													
illo, TX	3,035	340	3,061	1	(286)	340	2,776	3,116	700	1983	05/00	40	
at Maumelle,													
melle, AR	15,783	1,153	10,096	9,001	(661)	1,153	18,436	19,589	210	<sup>(7)</sup>	12/04		
at Metro Center Apts,													
ville, TN	9,857	960	2,284	9,701	(84)	960	11,901	12,861	118	<sup>(7)</sup>	05/05		
at Rogers,													
rs, AR	18,329	1,749	774	19,682		1,749	20,456	22,205		<sup>(7)</sup>	04/04		
@ Clarksville, TN	12,717	571		13,720		571	13,720	14,291					
	1,407	884		485		884	485	1,369			12/06	40	

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Way Place, Wood, MS												
n Pointe, Temple, TX	15,735	1,744		15,898		1,744	15,898	17,642		(7)	10/06	
er Crossing, TX	1,515	814				814		814			03/06	40
Oaks, Balch												
gs, TX	2,496	90	2,160	317	(537) <sup>(4)</sup>	90	1,940	2,030	1,263	1982	02/87	5-40
Oaks, Wiley, TX	9,591	590	11,768			590	11,768	12,358	2,412	2001	10/01	40
walk Phase 1, ville, MS	345	198	1,537	1	(25)	198	1,513	1,711	115	2000	01/06	40

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life Which Depreciated In Last Statement Operational	
	Encumbrances	Land	Building & Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total					
<b>Properties Held for Investment (Continued)</b>												
<b>Residential (Continued)</b>												
Walk Phase 2, Greenville,												
	1,317	414	4,029		(171)	414	3,858	4,272	302	2002	01/06	40
Man Northside of Travis	950	1,301		778		1,301	778	2,079			10/07	40
Class, Mansfield, TX	15,693	1,376	15,963		(1,216)	1,376	14,747	16,123	1,831	2002	03/02	40
Bridge @ City Park, on, TX	14,256	1,545	14,883			1,545	14,883	16,428	939	2005	01/04	40
ower Estates, Sunflower MS	4,383	221	365	3,680		221	4,045	4,266			10/06	40
Circle, Dallas, TX	11	53	214			53	214	267	62	1978	05/96	30
ouse, Irving, TX	5,482	312	2,807			312	2,807	3,119	246	1974	05/04	5-40
das at City View, Fort , TX	19,014	2,545	20,599		(1,303)	2,545	19,296	21,841	2,055	2001	09/01	40
er, Ft. Walton, FL	763	125	1,145	1		125	1,146	1,271	167	1972	03/02	40
at Pinnacle Park, Dallas,	18,713	1,750	19,820			1,750	19,820	21,570	1,701	2002	10/02	40
at Vance Jackson, San io, TX	15,787	1,265	15,776	823		1,265	16,599	17,864	905	2005	01/04	40
ood, Mary Ester, FL	3,350	149	1,337	24		149	1,361	1,510	192	1972	03/02	40
ering Pines, Topeka, KS	8,300	228	4,331	1,070	27 <sup>(4)</sup>	228	5,428	5,656	4,443	1972	02/78	15-40
lower Villas, Temple, TX	12,873	1,119	14,482	286		1,119	14,768	15,887	177	2005	03/04	40
w Creek, El Paso, TX	2,085	608	1,832	252	(530) <sup>(4)</sup>	608	1,554	2,162	649	1972	05/94	5-40
ong, Fort Worth, TX	10,520	790	11,526			790	11,526	12,316	1,108	2003	07/03	40
Estates, Yazoo City, MS	4,212	219		3,882		219	3,882	4,101			10/06	
<b>Commercial</b>												
Commons, New Orleans,	15,650	2,113	15,010	24,100	(6,717) <sup>(4)</sup>	2,113	32,393	34,506	19,161	1971	03/98	5-40
ampart, New Orleans, LA		2,076		59		2,076	59	2,135			08/06	

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life Which Depreciated In Last Statement Operated	
	Encumbrances	Building & Land Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total					
<b>Properties Held for Investment (Continued)</b>												
<b>Commercial (Continued)</b>												
Baronne, New Orleans, LA	77	1,162	10,457	6,884	(10,528) <sup>(4)</sup>	1,162	6,813	7,975	8,098	1960	03/98	5-40
Baronne, New Orleans, LA	4,000	211	1,903	320		211	2,223	2,434	63	1902	08/06	5-40
Tulane, Atlanta, GA	344	95	514	187	(141) <sup>(4)</sup>	95	560	655	399	1970	11/97	5-40
Las Colinas, Irving, TX	38,330	5,751	51,759	4,832		5,751	56,591	62,342	3,786	1984	08/05	5-40
Don Hanger, Addison, TX		928	1,481	233	(387) <sup>(4)</sup>	928	1,327	2,255	343	1992	12/99	5-40
Don Hanger II, Addison,			1,150	357	(221) <sup>(4)</sup>		1,286	1,286	974	2000	12/99	5-40
o, New Orleans, LA	19,500	894	3,582	8,561	(2,758) <sup>(4)</sup>	894	9,385	10,279	6,275	1974	07/97	5-40
Review Plaza, LaCrosse,	6,828	870	7,830		(548) <sup>(4)</sup>	870	7,282	8,152	945	1979	03/03	5-40
e Garage, New Orleans,		1,033	9,293	35		1,033	9,328	10,361	232		08/06	
y Building, Farmers	2,918	729	2,918	313	(1,137) <sup>(4)</sup>	729	2,094	2,823	948	1996	05/99	5-40
h, TX												
County Mall, Mattoon,	9,345	608	6,468	7,690	(1,633) <sup>(4)</sup>	608	12,525	13,133	11,023	1971	08/79	5-40
an, Cullman, AL	984	200	1,800	1,433	(1,300) <sup>(4)</sup>	200	1,933	2,133	559	1979	03/03	5-40
er Mart, Denver, CO	24,408	4,824	5,184	18,745	198	4,824	24,127	28,951	9,845	1965/1986	04/94	7-40
e Plaza, Michigan City, IN	3,559	1,230	5,430	3,321	(2,367) <sup>(5)</sup>	1,230	6,384	7,614	3,394	1978	03/92	5-40
l, Fort Worth, TX	3,250	984	3,934	67	(1,215) <sup>(4)</sup>	984	2,786	3,770	1,022	1958	10/97	5-40
quare, Tulsa, OK	9,735	1,469	13,217	4,213	(2,418) <sup>(4)</sup>	1,469	15,012	16,481	3,788	1985	09/99	5-40
tive Court, Memphis, TN		271	2,099	750	(2,347) <sup>(4)</sup>	271	502	773	131	1980	12/04	5-40
Building, TX			5,200		(93)		5,107	5,107	91		07/06	5-40
ickory Center, Farmers	9,098	335	7,651	4,021	(3,118)	335	8,554	8,889	435	1998	2000	7-40
h, TX												
West 2, Dallas, TX	62,000	6,968	63,047	2,342		6,968	65,389	72,357	1,579		01/07	5-40
West, Dallas, TX	34,468	1,036	9,324	46,621		1,036	55,945	56,981	2,055	1984	04/05	5-40



**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life When Depreciated In Last Statement Operational
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Commercial (Continued)</b>												
Way North, Dallas, TX	3,339	1,173	4,692	2,443	(1,078) <sup>(4)</sup>	1,173	6,057	7,230	2,348	1980	02/98	2-4
ure, Dallas, TX	2,032	1,075	2,921	1,739	(2,025) <sup>(4)</sup>	1,075	2,635	3,710	982	1985	02/99	5-4
Center, San Antonio,	994	247	1,332	228	(378) <sup>(4)</sup>	247	1,182	1,429	928	1970	11/97	5-4
ickory Center, Farmers L, TX	9,323	318	7,827	3,760	(1,706)	318	9,881	10,199	2,500	2000	2000	3-4
sity Square, rage, AK	1,314	562	3,276	275	(2,096) <sup>(2)</sup>	562	1,455	2,017	1,392	1981	12/81	17-4
rove Air Plaza, on, TX	2,761	211	1,898	741	(869) <sup>(4)</sup>	211	1,770	1,981	1,078	1982	10/97	5-4
Commons, New s, LA		615		634		615	634	1,249	150		08/98	
ce Airport 52, Tarrant , TX	1,610	2,656				2,656		2,656			10/05	
ce Airport 8, Tarrant , TX	408	738				738		738			10/05	
ce Airport Land, t County, TX	553	895				895		895			05/05	
on, Adams County,		519		340		519	340	859				
e 378 au, Dallas County,	1,909			2,888			2,888	2,888				
		1,102				1,102		1,102			02/98	
a, Farmers Branch, TX	6,755	13,300		6,218	(8,454) <sup>(4)</sup>	13,300	(2,236)	11,064			12/02	
Oaks, Plano, TX <sup>(6)</sup>		4,511		377	(4,051) <sup>(3)</sup>	4,511	(3,674)	837			05/97	
C land, Austin TX	30,239	26,259		6,410		26,259	6,410	32,669			03/06	

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciat In Latest Statement Operatio Compute
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Land (Continued)</b>												
Woods Lane, Ft. Worth, TX	550	1,046				1,046		1,046				06/04
Woods Lane, Ft. Worth, TX	715	2,201				2,201		2,201				07/06
Woods Lane, Dallas, TX		327		6		327	6	333				10/98
Woods Lane, Fort Worth, TX	592	1,569				1,569		1,569				07/06
Woods Lane, Farmers Branch, TX <sup>(6)</sup>		331				331		331				10/97
Woods Lane, Lealux Road, Airport, MS	1,520	1,612				1,612		1,612				10/06
Woods Lane, Denton Andrew B, Denton, TX	316	895				895		895				12/05
Woods Lane, Denton Andrew C, Denton, TX	197	318				318		318				12/05
Woods Lane, Denton, TX	919	2,234		(885)		2,234	(885)	1,349				10/05
Woods Lane, DeSoto, DeSoto, TX	579	2,651		25	(1,778)	2,651	(1,753)	898				10/04
Woods Lane, Lomat Drive, Farmers Branch, Farmers Branch, Dallas, TX	770	1,775		(296)		1,775	(296)	1,479				12/06
Woods Lane, Union, Dallas, TX	1,275	3,931		(357)		3,931	(357)	3,574				03/99
Woods Lane, North Fork Land, Denton County, TX	2,761	13,238		414	(10,689) <sup>(3)(4)</sup>	13,238	(10,275)	2,963				03/01
Woods Lane, Ring 8, Addison, TX	10,752	15,952		53		15,952	53	16,005				12/06
Woods Lane, Vista Mart, San Angelo, TX		44				44		44				12/91
Woods Lane, Somers, Dallas, TX				(202) <sup>(4)</sup>			(202)	(202)				10/00
Woods Lane, Money Land (ARI), Money Land, Tarrant County, TX	5,279	12,676		(10,446)		12,676	(10,446)	2,230				06/06
Woods Lane, Huffman County, TX	2,171	4,119		56		4,119	56	4,175				06/06
Woods Lane, West Wayne, Ft. Wayne, IN		3				3		3				08/96
Woods Lane, Fruitland, Fruitland, FL		253		9	(229) <sup>(4)</sup>	253	(220)	33	9			05/92
Woods Lane, Fruitland, Fruitland, FL	10,000	9,800		(7,955)		9,800	(7,955)	1,845				07/06



**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operations Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Land (Continued)</b>												
NB Land Edina, TX		11,727			(3,772)	11,727	(3,772)	7,955				
Lines Meridian and, Las Colinas, TX	4,000	8,490			(825)	8,490	(825)	7,665			05/07	
Hollywood Casino, Farmers Branch, TX	2,220	16,987		3,109	(9,947) <sup>(4)</sup>	16,987	(6,838)	10,149			06/02	
Houston CC, TX				16			16	16				
SM, Farmers Branch, TX <sup>(6)</sup>		2,361				2,361		2,361			08/98	
on East Center Retail, Dallas, TX	18,168	26,120		3,685	(1,484)	26,120	2,201	28,321			11/06	
on Town Center Hotel, Dallas, TX				545	(28)		517	517			11/06	
on Town Center Office, Dallas, TX				570	(28)		542	542			11/06	
on Town Center Residential, Dallas, TX				816	(27)		789	789			11/06	
Jackson Convention Center		3,848				3,848		3,848			07/07	
HL Connell, Carrollton, TX <sup>(6)</sup>		1,451			(713) <sup>(3)</sup>	1,451	(713)	738			02/98	
aufman Cogen and, Kaufman, TX	3,033	6,109				6,109		6,109			12/05	
aufman Taylor and, Kaufman, TX	253	486				486		486			11/05	
eenan Bridge, Farmers Branch, TX		510				510		510			01/05	
eller Springs Ofcs, Addison, TX	2,711	732		4,045	(55)	732	3,990	4,722			10/06	
elly Lots, Collin County, TX		131				131		131			03/00	



**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement Operational Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Land (Continued)</b>												
Ingwest, Las Colinas, TX	1,580	1,819		870	(114)	1,819	756	2,575				10/06
ncy Longhorn, rmers Branch, K	1,866	4,474			(2,566)	4,474	(2,566)	1,908				06/04
Due Walker nd, Farmers anch, TX	8,738	21,500			(6,062)	21,500	(6,062)	15,438				09/06
akeshore Villas, arris County, TX		84			(92)	84	(92)	(8)				03/02
mar rmer/Limestone Austin, TX		1,999		779	(215) <sup>(4)</sup>	1,999	564	2,563				01/00
s Colinas Walnut ll, TX		900			(385)	900	(385)	515				11/06
s Colinas ots/Lofts, Las Colinas, TX	2,688			3,764	(25)		3,739	3,739				11/06
s Colinas ndos, Las Colinas, TX				291	(22)		269	269				11/06
s Colinas High se Apartments, s Colinas, TX	932			1,606	(11)		1,595	1,595				11/06
s Colinas High se Office, Dallas, K	2,042			2,891	(19)		2,872	2,872				11/06
s Colinas I, Las Colinas, TX		14,076		28	(13,891) <sup>(3)</sup>	14,076	(13,863)	213				05/95
s Colinas ownhomes, Las Colinas, TX	6,750			12,237	(8,262)		3,975	3,975				11/06
s Colinas, Las Colinas, TX	821	995			(86) <sup>(4)</sup>	995	(86)	909				01/96
LLP, Las Colinas, TX	7,532	4,950		2,778	(3,222) <sup>(4)</sup>	4,950	(444)	4,506				12/04
one, Irving, TX	1,210	1,625		13		1,625	13	1,638				12/96



**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operations Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Land (Continued)</b>												
Lubbock, Lubbock, TX		234				234		234			01/04	
Luna Rd Land, Farmers Branch, TX		261				261		261			07/05	
Landahl Bay Land, S Virgin Islands	3,147	14,660		609	(558)	14,660	51	14,711			11/05	
Manhattan, Farmers Branch, TX	7,000	11,186		9,418	(9,544) <sup>(4)</sup>	11,186	(126)	11,060	34		02/00	
Mansfield Land, Mansfield, TX	337	1,520			(977)	1,520	(977)	543			09/05	
Marine Creek, Ft. Worth, TX	1,699	2,923		2,129	(3,666) <sup>(4)</sup>	2,923	(1,537)	1,386			06/02	
Mason/Goodrich, Houston, TX		783		1,145	(3)	783	1,145	1,928			11/98	
McKinney 36, Collin County, TX	3,995	2,203		166	(575) <sup>(4)</sup>	2,203	(409)	1,794			01/98	
McKinney Corners, Collin County, TX <sup>(6)</sup>		5,911			(5,386) <sup>(3)</sup>	5,911	(5,386)	525			04/97	
McKinney Ranch and, Collin County, TX	16,512	47,327			(23,439)	47,327	(23,439)	23,888			12/05	
Meloy/Portage, Kent, OH	2,695	5,243			(124) <sup>(2)</sup>	5,243	(124)	5,119			02/04	
Mendoza Land, Dallas, TX		192				192		192				
Mercer Apts/Lakeside Apts, Farmers Branch, TX				158	(26)		132	132			11/06	
Mercer Land Plan, Farmers Branch, TX				188	(6)		182	182				
Mercer Townhomes, Farmers Branch, TX				94	14		108	108			11/06	
Mira Lago, Farmers Branch,		253			(186) <sup>(4)</sup>	253	(186)	67			05/01	





**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operations Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>and (Continued)</b>												
Wakash, Malden, MA		113			(10)	113	(10)	103			01/93	
Washville, TN		1,890		34	(1,014) <sup>(4)</sup>	1,890	(980)	910			06/02	
Washville, TN		6,976			(6,751) <sup>(3)</sup>	6,976	(6,751)	225			05/99	
Ocean Estates, Gulfport, MS		1,418		601		1,418	601	2,019			10/07	
Mac-Trust, Dallas, TX	1,237	1,232		2,868	(2,967) <sup>(4)</sup>	1,232	(99)	1,133			10/01	
Palmer Lane, Austin, TX	14,000	22,756				22,756		22,756			12/05	
Anttaze Land, Dallas, TX		275		15		275	15	290			11/05	
Ark Forest Townhomes, TX				730	(71)		659	659				
Wayne, Las Colinas, TX	14,555	17,500		10,139	(26,822) <sup>(2)</sup>	17,500	(16,683)	817			12/04	
Pioneer Crossing, Austin, TX	17,000	22,841		3,244	(17,469) <sup>(3)</sup>	22,841	(14,225)	8,616			05/97	
Waza at Chase Oaks, Plano, TX				21	(2)		19	19			11/06	
Wolo Estates at Sent Tree, Dallas, TX	3,000	4,003		1,183	(210)	4,003	973	4,976			11/06	
Wolo Estates at Park Forest, Dallas TX	3,107	4,807		2,568	(647)	4,807	1,921	6,728			11/06	
Wolo Esttes Signature Place, Dallas, TX				375	(28)		347	347			11/06	
Wulaski, Pulaski County, AR	1,194	2,095				2,095		2,095			06/03	
W Railroad, Dallas, TX		782		55		782	55	837			03/04	
Wanchview, Irving, TX				15	(2)		13	13			11/06	
Widgepointe Drive, Irving, TX		189				189		189			12/06	
Weminary West, Fort Worth, TX		234			(21)	234	(21)	213			06/01	

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

enlac 3.976 Acres,  
farmers Branch,  
X

915

915

915

08/05

85

Table of Contents

## SCHEDULE III

(Continued)

## AMERICAN REALTY INVESTORS, INC.

## REAL ESTATE AND ACCUMULATED DEPRECIATION

December 31, 2007

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year		Accumulated Total Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operation is Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements				
<b>Properties Held for Investment (Continued)</b>											
<b>Land (Continued)</b>											
Senlac Land, Farmers Branch, TX		656		50		656	50	706			08/05
Senlac VHP Land, Farmers Branch, TX	406	622		34		622	34	656			08/05
Sheffield Village, Grand Prairie, TX	975	1,643				1,643		1,643			09/03
Siskiyou, Siskiyou County, CA		3				3		3			08/96
Sladek Land, Travis County, TX		764				764		764			05/00
Southwood 1394 Land, Tallahassee, FL	748	1,209				1,209		1,209			02/06
Southwood Plantation, Tallahassee, FL		556				556		556			06/05
SPRINGFIELD (BACKLICK LAND)		74				74		74			12/90
Stanley Tools Land	1,980	4,253		(386)		4,253	(386)	3,867			02/04
TCI 151 Waco Acres, TX	1,300	2,106				2,106		2,106			04/07
Texas Plaza, Irving, TX	1,069	1,738				1,738		1,738			12/06
Thompson II, Dallas County, TX		505		(31) <sup>(3)</sup>		505	(31)	474			07/98
Thompson Land, Farmers Branch, TX		948				948		948			10/97
Tomlin, Farmers Branch, TX		1,878				1,878		1,878			10/97
Valley Ranch, Irving, TX	4,065	6,500				6,500		6,500			12/04
Valley View 20, Farmers Branch, TX	3,038	4,896				4,896		4,896			02/06
Valley View 34, Farmers Branch,	7,000	1,652		1,035	(1,003)	1,652	32	1,684			08/96

TX Valley View Common Park, Farmers Branch, TX	235	1,111	1,111	1,111	05/06
--	-----	-------	-------	-------	-------

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total			
<b>Property Held for Investment (Continued)</b>											
<b>(Continued)</b>											
Dallas, TX	12,362	10,879		1,257		10,879	1,257	12,136			08/96
Grapevine, TX		6,373		7	(4,871) <sup>(3)</sup>	6,373	(4,864)	1,509			06/99
Grapevine, TX		4,982			(3,859) <sup>(3)</sup>	4,982	(3,859)	1,123			10/97
Lewisville, TX <sup>(6)</sup>		12,519		440	(12,838) <sup>(3)</sup>	12,519	(12,398)	121			09/98
Winters Branch, TX	6,705	7,775		1,698	(300)	7,775	1,398	9,173			11/06
Waco, TX	375	557				557		557			05/06
Waco, TX	1,735	2,805				2,805		2,805			08/06
Waco County, TX		9,694		1,284	(9,484)	9,694	(8,200)	1,494			07/98
Waco, TX	4,500	11,405		77	(8,486) <sup>(3)</sup>	11,405	(8,409)	2,996			08/97
Waco, TX	3,333	4,530			(239)	4,530	(239)	4,291			06/05
Waco, TX		136		1		136	1	137			
Waco, TX	2,083	668		5		668	5	673			08/05
Waco, TX											
Waco, TX	38,050	52,319		4,197		52,319	4,197	56,516			11/06
<b>Investments/Misc.</b>											
				16			16	16			13
				(6,580)			(6,580)	(6,580)			(6,580)
				9			9	9			
					(5,013)		(5,013)	(5,013)			9,004
	323,851	593,422		94,758	(244,190)	593,422	(149,432)	443,990			2,630

**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year			Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operation is Computed
		Land	Building & Improvements	Improvements	Other capital accounts (eliminations)	Land	Building & Improvements	Total				
<b>Properties Held for Investment (Continued)</b>												
<b>Properties Held for Sale</b>												
4400, Midland, TX	2,825	349	1,396	130	(276) <sup>(4)</sup>	349	1,250	1,599	337	1981	03/98	40 years
Arbor Point, Odessa, TX	5,085	321	1,285	685	(337) <sup>(4)</sup>	321	1,633	1,954	1,362	1975	08/96	5-40 years
Ashton Way, Midland, TX	2,600	384	1,536	199	(430) <sup>(4)</sup>	384	1,305	1,689	453	1978	04/98	5-40 years
Autumn Chase, Midland, TX	2,398	141	1,265			141	1,265	1,406	245	1985	03/00	40 years
Bay Walk, Galveston, TX	5,127	679	6,106	506	(1,460)	679	5,152	5,831	789	1979	09/01	5-40 years
City Suites, Chicago, IL	7,210	950	3,847	1,682	(1,012) <sup>(4)</sup>	950	4,517	5,467	2,067	1995	12/98	5-40 years
Courtyard, Midland, TX	3,440	151	1,359		(126) <sup>(4)</sup>	151	1,233	1,384	227	1976	05/01	40 years
Coventry, Midland, TX	3,120	236	369	108		236	477	713	278	1977	08/96	5-40 years
Durham Centre, Durham, NC					1,434 <sup>(4)</sup>		1,434	1,434		1988	07/97	40 years
Fairways, Longview, TX	2,444	657	1,532	537	(854) <sup>(4)</sup>	657	1,215	1,872	633	1980	03/93	5-40 years
Fountains of Waterford, Midland, TX	5,919	311	852	1,994	(725) <sup>(4)</sup>	311	2,121	2,432	1,738	1977	05/98	5-40 years
Four Hickory Center, Farmers Branch, TX		32			<sup>(4)</sup>	32		32		2003	01/01	5-40 years
Governor Square, Tallahassee, FL	3,218	245	2,207			245	2,207	2,452	317	1974	03/02	40 years
Hunters Glen, Midland, TX	4,460	519	2,075	321	(244)	519	2,152	2,671	840	1982	01/98	5-40 years
Island Bay, Galveston, TX	14,380	2,095	18,853	1,562	(4,510)	2,095	15,905	18,000	2,179	1973	09/01	40 years
Lexington Center, Colorado Springs, CO	3,534	1,103	4,413	1,185	(961) <sup>(4)</sup>	1,103	4,637	5,740	1,765	1986	12/97	3-40 years
Limestone Canyon, Austin, TX	14,355	1,998	12,247	1,204	(661) <sup>(6)</sup>	1,998	12,790	14,788	2,650	1997	07/98	40 years
Limestone Ranch, Lewisville, TX	13,336	1,620	13,058		(1,229)	1,620	11,829	13,449	1,857	2001	05/01	40 years





**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2007**

Property/Location	Encumbrances	Initial Cost		Cost Capitalized Subsequent to Acquisition		Gross Amounts of Which Carried at End of Year		Accumulated Depreciation	Date of Construction	Date Acquired	Life on Which Depreciation In Latest Statement of Operation is Computed	
		Land	Improvements	Building & Improvements	Other capital accounts (eliminations)	Land	Improvements					Total
<b>Properties Held for Investment (Continued)</b>												
<b>Properties Held for Sale (Continued)</b>												
Marina Landing, Galveston, TX	12,245	1,240	11,160	926	(1,964)	1,240	10,122	11,362	1,486	1985	09/01	40 years
Oak Park IV, Clute, TX					(51) <sup>(4)</sup>		(51)	(51)		1981	06/94	5-40 years
Sendero Ridge, San Antonio, TX	23,900	2,635	26,725	763	(3,936) <sup>(4)</sup>	2,635	23,552	26,187	2,582	2001	11/01	40 years
Southgate, Odessa, TX	4,614	335	1,338	467	(316) <sup>(4)</sup>	335	1,489	1,824	697	1976	08/96	5-40 years
Sunchase, Odessa, TX	7,325	742	2,842	760	(640) <sup>(4)</sup>	742	2,962	3,704	1,156	1981	10/97	5-40 years
Sunset, Odessa, TX	5,529	345	1,382			345	1,382	1,727	340	1981	03/02	40 years
The Majestic, Chicago, IL	5,936	572	2,287	2,095	(772) <sup>(4)</sup>	572	3,610	4,182	1,887	1995	12/98	5-40 years
Thornwood, Odessa, TX	3,323	190	1,706			190	1,706	1,896	21		06/07	5-40 years
Tivoli, Dallas, TX	11,180	1,355	12,592		(1,166)	1,355	11,426	12,781	1,624	2001	12/01	40 years
Westwood, Odessa, TX	936	85	341	130	(39) <sup>(4)</sup>	85	432	517	197	1977	08/96	5-40 years
Willows, Chicago, IL	5,105	945	3,779	2,338	(1,061) <sup>(4)</sup>	945	5,056	6,001	2,448	1995	12/98	5-40 years
Woodview, Odessa, TX	5,229	716	2,864	376	(582) <sup>(4)</sup>	716	2,658	3,374	794	1974	05/98	5-40 years
	178,773	20,951	139,416	17,968	(21,918)	20,951	135,466	156,417	30,969			
<b>TOTAL: Real Estate Held For Investment</b>	<b>\$ 1,359,009</b>	<b>\$ 712,400</b>	<b>\$ 829,613</b>	<b>\$ 450,948</b>	<b>\$ (327,729)</b>	<b>\$ 712,400</b>	<b>\$ 952,832</b>	<b>\$ 1,665,232</b>	<b>\$ 179,373</b>			

(1) Not used.

(2) Write-down of property to estimated net realizable value.

(3) Cost basis assigned to portion of property sold.

(4) Purchase accounting basis adjustment.

(5) Forgiveness of debt and cash received deducted from the basis of the property, offset by land acquired in 1992.

(6) Property under construction.



**Table of Contents****SCHEDULE III****(Continued)****AMERICAN REALTY INVESTORS, INC.****REAL ESTATE AND ACCUMULATED DEPRECIATION**

	2007	2006 (dollars in thousands)	2005
<b>Reconciliation of Real Estate</b>			
Balance at January 1,	\$ 1,449,715	\$ 1,277,754	\$ 1,155,586
<b>Additions</b>			
Acquisitions and improvements	359,513	301,540	259,137
<b>Deductions</b>			
Sale of real estate	(143,996)	(122,195)	(136,969)
Property write-down		(7,384)	
Balance at December 31,	\$ 1,665,232	\$ 1,449,715	\$ 1,277,754
<b>Reconciliation of Accumulated Depreciation</b>			
Balance at January 1,	\$ 177,291	\$ 164,649	\$ 172,164
<b>Additions</b>			
Depreciation	33,051	23,407	23,981
<b>Deductions</b>			
Sale of real estate	(30,969)	(10,765)	(31,496)
Balance at December 31,	\$ 179,373	\$ 177,291	\$ 164,649

**Table of Contents****SCHEDULE IV****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

Description	Interest Rate	Final Maturity Date	Periodic Payment Terms	Prior Liens	Face Amount of Mortgage (dollars in thousands)	Carrying Amount of Mortgage	Principal or Loans Subject to Delinquent Principal or Interest
<b>FIRST MORTGAGE LOANS</b>							
<b>Mason Creek, L.P.</b>							
1st lien on 8 acres, Harris County, TX	10.50		Monthly interest payments		523	28	
<b>OTHER</b>							
Realty Advisors	Prime+2.0%		All principal and interest are due at maturity.		5,633	5,633	
Secured by a pledge of 850,000 shares of ARI Common Stock owned by BCM							
<b>Carrolton TH, LP</b>							
	15.00	03/09	All principal and interest are due at maturity.		1,500	1,728	
On sales a portion of the profit part will be applied to interest due.							
<b>Mark Small</b>							
	18.00	02/07	All principal and interest are due at maturity.		600	549	
Secured by Collateral Assignment of Contract Proceeds							
<b>Robert Baylis</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>Herrick Partners</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		91	91	
<b>2410 Partnership</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		145	145	
<b>Michale Witte</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Richard Schmaltz</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		203	203	
<b>Willingham Trust</b>							
Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	

**Table of Contents****SCHEDULE IV****(Continued)****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

<b>Description</b>	<b>Interest Rate</b>	<b>Final Maturity Date</b>	<b>Periodic Payment Terms</b>	<b>Prior Liens</b>	<b>Face Amount of Mortgage (dollars in thousands)</b>	<b>Carrying Amount of Mortgage</b>	<b>Principal or Loans Subject to Delinquent Principal or Interest</b>
<b>Michael Monier</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		304	304	
<b>Harold Wolfe</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>Compton Partners</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		289	289	
<b>Christine Tunney</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		48	48	
<b>Edward Samson</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Hammon Operating Corporation</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>Palmer Brown Madden</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Quintin Smith Jr.</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>William Ingram</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	

**Table of Contents****SCHEDULE IV****(Continued)****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

<b>Description</b>	<b>Interest Rate</b>	<b>Final Maturity Date</b>	<b>Periodic Payment Terms</b>	<b>Prior Liens</b>	<b>Face Amount of Mortgage (dollars in thousands)</b>	<b>Carrying Amount of Mortgage</b>	<b>Principal or Loans Subject to Delinquent Principal or Interest</b>
<b>Earl Samson</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Mary Ann MacLean</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>Peter Van Dyk Berg</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>William Urkie</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Sherman Bull</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		193	193	
<b>David Monier</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		96	96	
<b>Trust - Joseph Monier</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		32	32	
<b>Trust - Brett &amp; Nicole Monier</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		32	32	
<b>Trust - David Monier</b> Class A limited partnership interests in Edina Park Plaza Associates, L.P.	10.00	09/17	Interest only paid quarterly.		32	32	

**Table of Contents****SCHEDULE IV****(Continued)****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

Description	Interest Rate	Final Maturity Date	Periodic Payment Terms	Prior Liens	Face Amount of Mortgage (dollars in thousands)	Carrying Amount of Mortgage	Principal or Loans Subject to Delinquent Principal or Interest
<b>UNSECURED LOANS</b>							
<b>Harvest Hill I, LLC</b> Unsecured.	12.00	10/13	Interest compounded annually. All principal and interest due at maturity.		1,429	2,258	
<b>Harvest Hill II, LLC</b> Unsecured.	12.00	10/13	Interest compounded annually. All principal and interest due at maturity.		1,426	2,264	
<b>Harvest Hill III, LLC</b> Unsecured.	12.00	10/13	Interest compounded annually. All principal and interest due at maturity.		2,127	3,369	
<b>Treetops</b> Unsecured.	0.00	01/09	Due at maturity.		1,000	835	
<b>One Realco</b> Unsecured.	11.25	02/07	Principal and interest due at maturity.		18,000	9,949	
<b>UH of Austin</b>	0.00		Due at maturity.			2,686	
<b>Blue Lake at Marine Creek</b>	0.00		Due at maturity.			106	
<b>UH of Samsung I</b>	0.00		Due at maturity.			584	
<b>UH of Burleson</b>	0.00		Due at maturity.			785	
<b>UH of Chase Oaks</b>	0.00		Due at maturity.			398	
<b>HAF of Dallas, LLC</b>	0.00		Due at maturity.			451	
<b>HFS of Grand Prairie, LLC</b>	0.00		Due at maturity.			446	
<b>UH of Kingwood</b>	0.00		Due at maturity.			1,384	
<b>HFS of Humble LLC</b>	0.00		Due at maturity.			169	
<b>UH of Inwood</b>	0.00		Due at maturity.			4,213	
<b>UH of Kensington</b>	0.00		Due at maturity.			4,300	

**Table of Contents****SCHEDULE IV****(Continued)****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

<b>Description</b>	<b>Interest Rate</b>	<b>Final Maturity Date</b>	<b>Periodic Payment Terms</b>	<b>Prior Liens</b>	<b>Face Amount of Mortgage (dollars in thousands)</b>	<b>Carrying Amount of Mortgage</b>	<b>Principal or Loans Subject to Delinquent Principal or Interest</b>
<b>UH of McKinney</b>	0.00		Due at maturity.			2,003	
<b>UHF Parkside Advances</b>	0.00		Due at maturity.			272	
<b>UH of Vista Ridge</b>	0.00		Due at maturity.			1,294	
<b>UH of Walnut Park Crossing</b>	0.00		Due at maturity.			300	
<b>William Friedman</b>	10.00					1,000	
<b>Windmill Farms</b>	7.00					686	
<b>International Health Products, Inc.</b>	8.75					3,779	
<b>Atlantic Hotels, LLC</b>	0.00		Due at maturity.			2,000	
					35,533	56,764	
Interest						4,617	
Allowance for estimated losses						(2,978)	
							58,403



**Table of Contents****SCHEDULE IV****(Continued)****AMERICAN REALTY INVESTORS, INC.****MORTGAGE LOAN RECEIVABLES ON REAL ESTATE****December 31, 2007**

	<b>2007</b>	<b>2006</b>	<b>2005</b>
Balance at January 1, 2007	\$ 49,193	\$ 79,676	\$ 73,359
Additions			
New Mortgage Loans	53,661	11,548	59,717
Funding of existing loans		3,201	727
Deductions			
Collection of principal	(34,222)	(38,419)	(12,406)
Conversion to property interest		(1,712)	(8,356)
Mortgages eliminated from consolidation of partnerships	(11,868)	(3,954)	
Reclass to accounts receivable		(1,147)	
Sale of notes receivable			(33,365)
Balance at December 31, 2007	\$ 56,764	\$ 49,193	\$ 79,676

---

**Table of Contents**

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A(T). Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

A review and evaluation was performed by management under the supervision and with the participation of the Principal Executive Officer and interim Chief Financial Officer of the effectiveness of the Company's disclosure controls and procedures, as required by Rule 13a-15(b) of the Securities Exchange Act of 1934 as of December 31, 2007. Based upon that most recent evaluation, which was completed as of the end of the period covered by this Form 10-K, the Principal Executive Officer and interim Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at December 31, 2007 to ensure that information required to be disclosed in reports that the Company files submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and timely reported as provided in the Securities and Exchange Commission (SEC) rules and forms. As a result of this evaluation, there were no significant changes in the Company's internal control over financial reporting during the three months ended December 31, 2007 that have materially affected or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Management Report on Internal Control Over Financial Reporting**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended, as a process designed by, or under the supervision of, the Company's principal executive and principal financial officers and effected by the Company's board, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States (GAAP,US) and includes those policies and procedures that:

pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and disposition of the assets of a company;

provide reasonable assurance that the transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, US and that receipts and expenditures of a company are being made only in accordance with authorizations and management and directors of a company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of a company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of human error and the circumvention or overriding of controls, material misstatements may not be prevented or detected on a timely basis. Projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes and conditions or that the degree of compliance with policies or procedures may deteriorate. Accordingly, even internal controls determine to be effective can provide only reasonable assurance that information required to be disclosed in and reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and represented within the time periods required.

Management of the Company has assessed the effectiveness of its internal control over financial reporting at December 31, 2007. To make this assessment, the Company used the criteria for effective internal control over financial reporting described in *Internal Control - Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management of the Company believes that as of December 31, 2007, the internal control system over financial reporting met those criteria.

**Table of Contents**

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the SEC that permit the Company to provide only management's report in this annual report.

**Changes in Internal Control Over Financial Reporting**

There has been no change in the Registrant's internal control over financial reporting during the quarter ended December 31, 2007 that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting.

**Item 9B. OTHER INFORMATION**

Not applicable.

---

**Table of Contents**

**PART III**

**ITEM 10. *DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT***  
**Directors**

The affairs of American Realty Investors, Inc. ( ARI ) are managed by a Board of Directors. The Directors are elected at the annual meeting of stockholders or are appointed by the incumbent Board and serve until the next annual meeting of stockholders or until a successor has been elected or appointed.

After December 31, 2003, a number of changes occurred in the composition of the Board of Directors of ARI, the creation of certain Board Committees, the adoption of Committee charters, the adoption of a Code of Ethics for Senior Financial Officers, and the adoption of Guidelines for Director Independence. Also, the composition of the members of the Board of Directors changed with the resignation of Earl D. Cecil (on February 29, 2004), as well as the election of independent directors, Ted R. Munselle and Sharon Hunt, on February 20, 2004, and Robert A. Jakuszewski on November 22, 2005.

It is the Board's objective that a majority of the Board consists of independent directors. For a Director to be considered independent, the Board must determine that the Director does not have any direct or indirect material relationship with ARI. The Board has established guidelines to assist it in determining director independence which conform to, or are more exacting than, the independence requirements in the New York Stock Exchange listing rules. The independence guidelines are set forth in ARI's Corporate Governance Guidelines. The text of this document has been posted on ARI's Internet website at <http://www.amrealtytrust.com> and is available in print to any shareholder who requests it. In addition to applying these guidelines, the Board will consider all relevant facts and circumstances in making an independence determination.

ARI has adopted a code of conduct that applies to all Directors, officers and employees, including our principal executive officer, principal financial officer, and principal accounting officer. Stockholders may find our code of conduct on our website by going to our website address at <http://www.amrealtytrust.com>. We will post any amendments to the code of conduct, as well as any waivers that are required to be disclosed by the rules of the SEC or the New York Stock Exchange, on our website.

Our Board of Directors has adopted charters for our Audit, Compensation, and Governance and Nominating Committees of the Board of Directors. Stockholders may find these documents on our website by going to the website address at <http://www.amrealtytrust.com>. You may also obtain a printed copy of the materials referred to by contacting us at the following address:

American Realty Investors, Inc.

Attn: Investor Relations

1800 Valley View Lane, Suite 300

Dallas, Texas 75234

Telephone: 469-522-4200

All members of the Audit Committee and the Governance and Nominating Committee must be independent directors. Members of the Audit Committee must also satisfy additional independence requirements, which provide (i) that they may not accept, directly or indirectly, any consulting, advisory, or compensatory fee from ARI or any of its subsidiaries other than their Director's compensation (other than in their capacity as a member of the Audit Committee, the Board of Directors, or any other committee of the Board), and (ii) no member of the Audit Committee may be an affiliated person of ARI or any of its subsidiaries, as defined by the Securities and Exchange Commission.

The current Directors of ARI are listed below, together with their ages, terms of service, all positions and offices with ARI, its former advisor (BCM), or current advisor (Prime), which took over as contractual advisor for BCM on July 1, 2003, their principal occupations, business experience, and directorships with other companies during the last five years or more. The designation Affiliated, when used below with respect to a



---

## **Table of Contents**

Director, means that the Director is an officer, director, or employee of BCM or Prime, an officer of ARI, or an officer or director of an affiliate of ARI. The designation Independent, when used below with respect to a Director, means that the Director is neither an officer of ARI nor a director, officer, or employee of BCM or Prime (but may be a director of ARI), although ARI may have certain business or professional relationships with such Director as discussed in ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS Certain Business Relationships.

**TED P. STOKELY:** Age 74, Director and Chairman of the Board (Affiliate) (since November 2002).

General Manager (since January 1995) of ECF Senior Housing Corporation, a nonprofit corporation; General Manager (since January 1993) of Housing Assistance Foundation, Inc., a nonprofit corporation; Part-time unpaid consultant (since January 1993) and paid consultant (April 1992 to December 1992) of Eldercare Housing Foundation, a nonprofit corporation; General Manager (since April 2002) of Unified Housing Foundation, Inc., a nonprofit corporation; Director (since April 1990) and Chairman of the Board (since January 1995) of Income Opportunity Realty Investors, Inc. ( IORI ) and Transcontinental Realty Investors, Inc. ( TCI ).

**HENRY A. BUTLER:** Age 57, Director (Affiliate) (since July 2003).

Broker Land Sales (since July 2003) for Prime and 1992 to June 2003 for BCM; Owner/Operator (1989 to 1991) of Butler Interests, Inc.; Director of ARI; and Director (December 2001 to July 2003) of IORI.

**SHARON HUNT:** Age 64, Director (Independent) (since February 2004).

Licensed Realtor in the Dallas, Texas area with Virginia Cook Realtors; President and Owner of Sharon s Pretzels, Inc. (until sold in 1997) a Dallas, Texas food products entity; Director (1991 to 2000) of a 501(c)(3) non-profit corporation involved in the acquisition, renovation and operation of real estate; and Director (since February 2004) of TCI.

**ROBERT A. JAKUSZEWSKI:** Age 45, Director (Independent) (since November 2005).

Vice President Sales and Marketing (since September 1998) of New Horizons Communications, Inc., Consultant (January 1998 September 1998) for New Horizon Communications, Inc.; Regional Sales Manager (1996-1998) of Continental Funding; Territory Manager (1992-1996) of Sigvaris, Inc.; Senior Sales Representative (1988-1992) of Mead Johnson Nutritional Division, USPNG; Sales Representative (1986-1987) of Muro Pharmaceutical, Inc.; and Director of IORI since March 16, 2004.

**TED R. MUNSELLE:** Age 52, Director (Independent) (since February 2004).

Vice President and Chief Financial Officer (since October 1998) of Landmark Nurseries, Inc; President (since December 2004) of Applied Educational Opportunities, LLC, an educational organization which has career training schools located in the cities of Richardson and Tyler, Texas; from December 2004 to August 2007; Certified Public Accountant employed in the public accounting industry from 1977 until 1998 when he entered his current employment; Director (since February 20, 2004) of TCI.

## **Board Meetings and Committees**

The Board of Directors held eleven meetings during 2007. For such year, no incumbent Director attended fewer than 91.0% of the aggregate of (1) the total number of meetings held by the Board during the period for which he had been a Director and (2) the total number of meetings held by all committees of the Board on which he served during the periods that he served.

The Board of Directors has standing Audit, Compensation, and Governance and Nominating Committees.

*Audit Committee.* The current Audit Committee was formed on February 19, 2004, and its function is to review ARI s operating and accounting procedures. The charter of the Audit Committee has also been adopted by

**Table of Contents**

the Board. The charter of the Audit Committee was adopted on February 19, 2004 and is available on the company's investor relations website ([www.amrealitytrust.com](http://www.amrealitytrust.com)). The Audit Committee is an audit committee for purposes of Section 3(a) (58) of the Securities Exchange Act of 1934. The current members of the Audit Committee, all of whom are independent within the meaning of the SEC Regulations, the listing standards of the New York Stock Exchange, Inc., and ARI's Corporate Governance Guidelines, are Messrs. Jakuszewski and Munselle (Chairman) and Ms. Hunt. Mr. Ted R. Munselle, a member of the Committee, is qualified as an Audit Committee financial expert within the meaning of SEC Regulations, and the Board has determined that he has accounting and related financial management expertise within the meaning of the listing standards of the New York Stock Exchange, Inc. All of the members of the Audit Committee meet the experience requirements of the listing standards of the listing standards of the New York Stock Exchange. The Audit Committee met eight times during 2007.

*Governance and Nominating Committee.* The Governance and Nominating Committee is responsible for developing and implementing policies and practices relating to corporate governance, including reviewing and monitoring implementation of ARI's Corporate Governance Guidelines. In addition, the Committee develops and reviews background information on candidates for the Board and makes recommendations to the Board regarding such candidates. The Committee also prepares and supervises the Board's annual review of director independence and the Board's performance self-evaluation. The Charter of the Governance and Nominating Committee was adopted on March 22, 2004. The current members of the Committee are Messrs. Jakuszewski (Chairman), and Munselle and Ms. Hunt. The Governance and Nominating Committee met one time during 2007.

*Compensation Committee.* The Compensation Committee is responsible for overseeing the policies of the Company relating to compensation to be paid by the Company to the Company's principal executive officer and any other officers designated by the Board and make recommendations to the Board with respect to such policies, produce necessary reports and executive compensation for inclusion in the Company's Proxy Statement in accordance with applicable rules and regulations and to monitor the development and implementation of succession plans for the principal executive officers and other key executives and make recommendations to the Board with respect to such plans. The charter of the Compensation Committee was adopted on March 22, 2004, and is available on the Company's Investor Relations website ([www.amrealitytrust.com](http://www.amrealitytrust.com)). The current members of the Compensation Committee are Ms. Hunt (Chairman) and Messrs. Jakuszewski and Munselle. All of the members of the Compensation Committee are independent within the meaning of the listing standards of the NYSE and the Company's Corporate Governance Guidelines. The Compensation Committee is to be comprised of at least two directors who are independent of Management and the Company. The Compensation Committee met two times during 2007.

The members of the Board of Directors on the date of this Report and the Committees of the Board on which they serve are identified below:

	<b>Audit Committee</b>	<b>Governance and Nominating Committee</b>	<b>Compensation Committee</b>
Henry A. Butler			
Sharon Hunt	ü	ü	ü Chair
Robert A. Jakuszewski	ü	ü Chair	ü
Ted R. Munselle	ü Chair	ü	ü
Ted P. Stokley			

**Presiding Director**

In March 2004, the Board created a new position of presiding director, whose primary responsibility is to preside over periodic executive sessions of the Board in which Management directors and other members of Management do not participate. The presiding director also advises the Chairman of the Board and, as

## **Table of Contents**

appropriate, Committee Chairs with respect to agendas and information needs relating to Board and Committee meetings, provides advice with respect to the selection of Committee Chairs and performs other duties that the Board may from time to time delegate to assist the Board in fulfillment of its responsibilities.

In December 2007, the non-management members of the Board designated Ted R. Munselle as presiding director to serve in this position until the Company's annual meeting of stockholders to be held following the fiscal year ended December 31, 2007.

### **Determination of Director's Independence**

In February 2004, the Board adopted its Corporate Governance Guidelines. The Guidelines adopted by the Board meet or exceed the new listing standards adopted during that year by the New York Stock Exchange. The full text of the Guidelines can be found on the Company's Investor Relations website ([www.amrealtytrust.com](http://www.amrealtytrust.com)).

Pursuant to the Guidelines, the Board undertook its annual review of director independence in February 2007, and during this review, the Board considered transactions and relationships between each director or any member of his or her immediate family and ARI and its subsidiaries and affiliates, including those reported under Certain Relationships and Related Transactions below. The Board also examined transactions and relationships between directors or their affiliates and members of ARI's senior management or their affiliates. As provided in the Guidelines, the purpose of such review was to determine whether such relationships or transactions were inconsistent with the determination that the director is independent.

As a result of this review, the Board affirmatively determined of the then directors, Messrs. Munselle and Jakuszewski and Ms. Hunt are each independent of the Company and its Management under the standards set forth in the Corporate Governance Guidelines.

### **Executive Officers**

Executive officers of the Company are listed below, all except one of whom are employed by Prime. None of the executive officers receive any direct remuneration from the Company nor do any hold any options granted by the Company. Their positions with the Company are not subject to a vote of stockholders. In addition to the following executive officers, the Company has several vice presidents and assistant secretaries who are not listed herein. The ages, terms of service and all positions and offices with the Company, Prime, BCM, other entities, other principal occupations, business experience and directorships with other publicly-held companies during the last five years or more are set forth below.

#### **DANIEL J. MOOS, 57**

President and Chief Operating Officer (effective April 2007) of ARI, TCI, IORI and (effective March 2007) of Prime; Senior Vice President and Business Line Manager of U.S. Bank (NYSE) working out of their offices in Houston, Texas from 2003 to April 2007; Executive Vice President and Chief Financial Officer, Fleetcor Technologies a privately held transaction processing company that was headquartered in New Orleans, Louisiana from 1998 to 2003; Senior Vice President and Chief Financial Officer, ICSA a privately held internet security and information company headquartered in Carlisle, Pennsylvania from 1996 to 1998; and for more than five years prior thereto was employed in various financial and operating roles for PhoneTel Technologies, Inc. which was a publicly traded telecommunication company on the American Stock Exchange headquartered in Cleveland, Ohio (1992 to 1996) and LDI which was a publicly traded computer equipment sales/service and asset leasing company listed on the NASDAQ and headquartered in Corporation of Cleveland, Ohio.

#### **GENE S. BERTCHER, 59**

Effective February 25, 2008, the Board of Directors of the Company appointed Gene S. Bertcher, Executive Vice President and Interim Chief Financial Officer of the Company. Mr. Bertcher is (and will continue to be) President and Chief Financial Officer of Cabletel International Corporation (CIC), a



---

**Table of Contents**

Nevada corporation which has its common stock listed on the American Stock Exchange LLC, a position he has occupied since November 1, 2004. From January 3, 2003 until November 1, 2004, Mr. Bertcher was also Chief Executive Officer of CIC. He has been a certified public accountant since 1973. Mr. Bertcher has been a director, November 1989 to September 1996 and since June 1999 of CIC. No family relationship exists between Mr. Bertcher and any director or executive officer of the Company.

Effective February 15, 2008, Steven A. Abney resigned as Executive Vice President and Chief Financial Officer of the Company and ceased to be the principal financial and accounting officer of the Company. Mr. Abney held such position since 2005 and had no disagreement with the Company on any matter relating to the Company's operations, policies or practices and departed as he had accepted employment with an unrelated entity.

**LOUIS J. CORNA, 60**

Executive Vice President, General Counsel/Tax Counsel and Secretary (since February 2004), Executive Vice President Tax (October 2001 to February 2004), Executive Vice President Tax and Chief Financial Officer (June 2001 to October 2001) and Senior Vice President Tax (December 2000 to June 2001) of ARI, TCI, IORI and BCM; Executive Vice President, General Counsel/Tax Counsel and Secretary (since February 2004), Executive Vice President Tax (July 2003 to February 2004) of Prime and PIAMI; Private Attorney (January 2000 to December 2000); Vice President Taxes and Assistant Treasurer (March 1998 to January 2000) of IMC Global, Inc.; Vice President Taxes (July 1991 to February 1998) of Whitman Corporation.

**ALFRED CROZIER, 55**

Executive Vice President Residential Construction (since November 2006) of ARI, TCI and IORI; Managing Director of Development for Woodmont Investment Company GP, LLC of Dallas, Texas from November 2005 to November 2006; President of Sterling Builders, Inc. of Spring, Texas from October 2003 to November 2005; Vice President of Westchase Construction, Ltd. of Houston, Texas from August 2001 to September 2003. For more than five years prior thereto, Mr. Crozier was employed by various firms in the construction industry including, Trammell Crow Residential (February 1995 through February 2000) and The Finger Companies (August 1991 through February 1995). Mr. Crozier is a licensed architect.

**Code of Ethics**

ARI has adopted a code of ethics entitled Code of Business Conduct and Ethics that applies to all directors, officers, and employees (including those of the contractual Advisor to ARI). In addition, ARI has adopted a code of ethics entitled Code of Ethics for Senior Financial Officers that applies to the principal executive officer, president, principal financial officer, chief financial officer, principal accounting officer, and controller. The text of these documents has been posted on ARI's internet website at <http://www.amrealtytrust.com> and are available in print to any stockholder who requests them.

**Compliance with Section 16(a) of the Securities Exchange Act of 1934**

Under the securities laws of the United States, ARI's Directors, executive officers, and any persons holding more than 10 percent of ARI's shares of common stock are required to report their ownership and any changes in that ownership to the Securities and Exchange Commission (the Commission). Specific due dates for these reports have been established and ARI is required to report any failure to file by these dates. All of these filing requirements were satisfied by ARI's Directors and executive officers and 10 percent holders during the fiscal year ended December 31, 2006. In making these statements, ARI has relied on the written representations of its incumbent Directors and executive officers and its 10 percent holders and copies of the reports that they have filed with the Commission.

---

## **Table of Contents**

### **The Advisor**

Although the Board of Directors is directly responsible for managing the affairs of ARI and for setting the policies, which guide it, the day-to-day operations of ARI are performed by Prime, a contractual advisor under the supervision of the Board. The duties of the advisor include, among other things, locating, investigating, evaluating, and recommending real estate and mortgage loan investment and sales opportunities, as well as financing and refinancing sources. Prime also serves as consultant in connection with ARI's business plan and investment policy decisions made by the Board.

Prime, an affiliate, is the contractual advisor to ARI. Prime is a single-member limited liability company, the sole member of which is PIAMI, which is owned 80% by Realty Advisors, Inc. and 20% by Syntek West, Inc. Realty Advisors, Inc. is owned 100% by a trust for the benefit of the children of Gene E. Phillips. Syntek West, Inc. is owned 100% by Gene E. Phillips. Mr. Phillips is not an officer or director of Prime but serves as a representative of the Trust, is involved in daily consultation with the officers of Prime and has significant influence over the conduct of Prime's business, including the rendering of advisory services and the investment decisions for Prime and for ARI. See also Directors and Executive Officers of the Registrant The Advisor. As of March 24, 2008, PIAMI owned 1,437,208 shares of ARI's common stock, approximately 13.2% of the shares then outstanding. Also, as of March 24, 2008, One Realco Stock Holdings, Inc., which is a wholly owned subsidiary of Prime of which PIAMI is the sole member, owns 234,500 shares of ARI common stock.

The Advisory Agreement provides for the advisor to receive monthly base compensation at the rate of 0.0625% per month (0.75% on an annualized basis) of Average Invested Assets.

In addition to base compensation, Prime, an affiliate of Prime, or a related party receives the following forms of additional compensation:

- 1) an acquisition fee for locating, leasing or purchasing real estate for ARI in an amount equal to the lesser of (a) the amount of compensation customarily charged in similar arm's-length transactions or (b) up to 6.0% of the costs of acquisition, inclusive of commissions, if any, paid to non-affiliated brokers;
- 2) a disposition fee for the sale of each equity investment in real estate in an amount equal to the lesser of (a) the amount of compensation customarily charged in similar arm's-length transactions or (b) 3.0% of the sales price of each property, exclusive of fees, if any, paid to non-affiliated brokers;
- 3) a loan arrangement fee in an amount equal to 1.0% of the principal amount of any loan made to ARI arranged by Prime;
- 4) an incentive fee equal to 10.0% of net income for the year in excess of a 10.0% return on stockholders' equity, and 10.0% of the excess of net capital gains over net capital losses, if any, realized from sales of assets;
- 5) a mortgage placement fee, on mortgage loans originated or purchased, equal to 50.0%, measured on a cumulative basis, of the total amount of mortgage origination and placement fees on mortgage loans advanced by ARI for the fiscal year;
- 6) a construction management fee equal to 6% of the so-called "hard costs" only of any costs of construction on a completed basis, based upon amounts set forth as approved on any architect certificate issued in connection with such construction, which fee is payable at such time as the applicable architect certifies other costs for payment to third parties.

The ARI Advisory Agreement further provides that Prime shall bear the cost of certain expenses of its employees, excluding fees paid to ARI's Directors; rent and other office expenses of both Prime and ARI (unless ARI maintains office space separate from that of Prime); costs not directly identifiable to ARI's assets, liabilities, operations, business or financial affairs; and miscellaneous administrative expenses relating to the performance by Prime of its duties under the Advisory Agreement.

---

**Table of Contents**

Effective July 1, 2005, the Company and Prime entered into a Cash Management Agreement to further define the administration of the Company's day-to-day investment operations, relationship contacts, flow of funds and deposit and borrowing of funds. Under the Cash Management Agreement, all funds of the Company are delivered to Prime which has a deposit liability to the Company and is responsible for payment of all payables and investment of all excess funds which earn interest at the *Wall Street Journal* Prime Rate plus 1% per annum, as set quarterly on the first day of each calendar quarter. Borrowings for the benefit of the Company bear the same interest rate. The term of the Cash Management Agreement is coterminous with the Advisory Agreement, and it is automatically renewed each year unless terminated with the Advisory Agreement.

The terms of TCI's Advisory Agreement with Prime are not identical to those of ARI's Advisory Agreement. The provisions of TCI's Advisory Agreement are:

- 1) The TCI Advisory Agreement provides for Prime to be responsible for the day-to-day operations of TCI and to receive an advisory fee comprised of a gross asset fee of .0625% per month (.75% per annum) of the average of the gross asset value (total assets less allowance for amortization, depreciation or depletion and valuation reserves) and an annual net income fee equal to 7.5% of TCI's net income.
- 2) The TCI Advisory Agreement also provides for Prime to receive an annual incentive sales fee equal to 10.0% of the amount, if any, by which the aggregate sales consideration for all real estate sold by TCI during such fiscal year exceeds the sum of: (1) the cost of each such property as originally recorded in TCI's books for tax purposes (without deduction for depreciation, amortization or reserve for losses), (2) capital improvements made to such assets during the period owned, and (3) all closing costs, (including real estate commissions) incurred in the sale of such real estate; provided, however, no incentive fee shall be paid unless (a) such real estate sold in such fiscal year, in the aggregate, has produced an 8.0% simple annual return on the net investment including capital improvements, calculated over the holding period before depreciation and inclusive of operating income and sales consideration and (b) the aggregate net operating income from all real estate owned for each of the prior and current fiscal years shall be at least 5.0% higher in the current fiscal year than in the prior fiscal year.
- 3) Pursuant to the TCI Advisory Agreement, Prime, or an affiliate of Prime, is to receive an acquisition commission for supervising the acquisition, purchase or long-term lease of real estate equal to the lesser of (1) up to 1.0% of the cost of acquisition, inclusive of commissions, if any, paid to nonaffiliated brokers or (2) the compensation customarily charged in arm's-length transactions by others rendering similar property acquisition services as an ongoing public activity in the same geographical location and for comparable property, provided that the aggregate purchase price of each property (including acquisition fees and real estate brokerage commissions) may not exceed such property's appraised value at acquisition.
- 4) The TCI Advisory Agreement requires Prime or any affiliate of Prime to pay to TCI, one-half of any compensation received from third parties with respect to the origination, placement or brokerage of any loan made by TCI; provided, however, that the compensation retained by Prime or any affiliate of Prime shall not exceed the lesser of (1) 2.0% of the amount of the loan commitment or (2) a loan brokerage and commitment fee which is reasonable and fair under the circumstances.
- 5) The TCI Advisory Agreement also provides that Prime or an affiliate of Prime is to receive a mortgage or loan acquisition fee with respect to the acquisition or purchase of any existing mortgage loan by TCI equal to the lesser of (1) 1.0% of the amount of the loan purchased or (2) a brokerage or commitment fee which is reasonable and fair under the circumstances. Such fee will not be paid in connection with the origination or funding of any mortgage loan by TCI.
- 6) Under the TCI Advisory Agreement, Prime or an affiliate of Prime also is to receive a mortgage brokerage and equity refinancing fee for obtaining loans or refinancing on properties equal to the lesser of (1) 1.0% of the amount of the loan or the amount refinanced or (2) a brokerage or refinancing fee which is reasonable and fair under the circumstances; provided, however, that no such fee shall be paid on loans from Prime or an affiliate of Prime without the approval of TCI's Board of Directors. No fee shall be paid on loan extensions.

---

**Table of Contents**

7) The TCI Advisory Agreement also provides for all activities in connection with or related to construction for TCI and its subsidiaries, Prime shall receive a fee equal to 6% of the so-called hard costs only of any costs of construction on a completed basis, based upon amounts set forth as approved on any architect certificate issued in connection with such construction, which fee is payable at such time as the applicable architect certifies other costs for payment to third parties. The phrase hard costs means all actual costs of construction paid to contractors, subcontractors and third parties for materials or labor performed as part of the construction but does not include items generally regarded as soft costs, which are consulting fees, attorneys fees, architectural fees, permit fees and fees of other professionals.

8) Under the TCI Advisory Agreement, Prime receives reimbursement of certain expenses incurred by it in the performance of advisory services.

9) Under the TCI Advisory Agreement, all or a portion of the annual advisory fee must be refunded by the Advisor if the Operating Expenses of TCI (as defined in the Advisory Agreement) exceed certain limits specified in the Advisory Agreement based on the book value, net asset value, and net income of TCI during the fiscal year. Prime was required to refund \$2.4 million in 2005.

Effective July 1, 2005, TCI and Prime entered into a Cash Management Agreement substantially in the same form and with the same terms as the Cash Management Agreement between ARI and Prime.

If and to the extent that ARI shall request Prime, or any director, officer, partner, or employee of Prime, to render services to ARI other than those required to be rendered by Prime under the Advisory Agreement, such additional services, if performed, will be compensated separately on terms agreed upon between such party and ARI from time-to-time.

The Advisory Agreement automatically renews from year-to-year unless terminated in accordance with its terms. ARI's management believes that the terms of the Advisory Agreement are at least as fair as could be obtained from unaffiliated third parties.

Situations may develop in which the interests of ARI are in conflict with those of one or more directors or officers in their individual capacities or of Prime, or of their respective affiliates. In addition to services performed for ARI, as described above, Prime actively provides similar services as agent for, and advisor to, other real estate enterprises, including persons and entities involved in real estate development and financing, including TCI. The Advisory Agreement provides that Prime may also serve as advisor to other entities.

As advisor, Prime is a fiduciary of ARI's public investors. In determining to which entity a particular investment opportunity will be allocated, Prime will consider the respective investment objectives of each entity and the appropriateness of a particular investment in light of each such entity's existing mortgage note and real estate portfolios and business plan. To the extent any particular investment opportunity is appropriate to more than one such entity, such investment opportunity will be allocated to the entity that has had funds available for investment for the longest period of time, or, if appropriate, the investment may be shared among various entities. See ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS CERTAIN BUSINESS RELATIONSHIPS.

The managers and principal officers of Prime are set forth below:

Mickey N. Phillips:	Manager
Ryan T. Phillips:	Manager
Louis J. Corna:	Executive Vice President Tax, General Counsel/Tax Counsel and Secretary
Daniel J. Moos:	President and Chief Operating Officer
Alfred Crozier:	Executive Vice President, Residential Construction

---

**Table of Contents**

Mickey N. Phillips is the brother of Gene E. Phillips, and Ryan T. Phillips is the son of Gene E. Phillips. Gene E. Phillips indirectly owns 20.0% of Prime and serves as a representative of the trust established for the benefit of his children, which indirectly owns 80.0% of Prime and, in such capacity, has substantial contact with the management of Prime and input with respect to its performance of advisory services for ARI.

**Property Management and Real Estate Brokerage**

Affiliates of Prime provide property management services to ARI. Currently, Triad and Carmel provide property management services to ARI's properties for a fee of 6.0% or less of the monthly gross rents collected on the residential properties under its management and 3.0% or less of the monthly gross rents collected on the commercial properties under its management. Triad and Carmel subcontract with other entities for the provision of the property-level management services at various rates. The general partner of Triad is PIAMI. The limited partner of Triad is HRS Holdings LLC ( HRSHELLC ). Triad subcontracts the property-level management and leasing of ARI's commercial properties (shopping centers, office buildings and individual warehouses) to Regis I, which is entitled to receive property and construction management fees and leasing commissions in accordance with the terms of its property-level management agreement with Triad. Regis Hotel I, LLC, manages ARI's hotels. The sole member of Regis I and Regis Hotel I, LLC is HRSHELLC. Carmel is owned by Regis I.

Regis I, a related party, provides real estate brokerage services to ARI and receives brokerage commissions in accordance with the Advisory Agreement.

**ITEM 11. EXECUTIVE COMPENSATION**

ARI has no employees, payroll, or benefit plans, and pays no compensation to its executive officers. The Directors and executive officers of ARI who are also officers or employees of Prime are compensated by Prime. Such affiliated Directors and executive officers perform a variety of services for Prime and the amount of their compensation is determined solely by Prime. Prime does not allocate the cash compensation of its officers among the various entities for which it serves as advisor. See DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT THE ADVISOR for a more detailed discussion of compensation payable to Prime by ARI.

The only direct remuneration paid by ARI is to those Directors who are not officers or employees of Prime or its affiliated companies. Each non-employee Director is compensated at the rate of \$45,000 per year, plus \$300 per Audit Committee meeting attended. The Chairman of the Board of Directors is compensated at the rate of \$49,500 per year. The Chairman of the Audit Committee receives an annual fee of \$500. Also, each non-employee Director receives an additional fee of \$1,000 per day for any special services rendered outside of their ordinary duties as Director, plus reimbursement of expenses. During 2007, \$193,100 was paid to non-employee Directors in total Directors' fees for all services including the annual fee for service during the period January 1, 2007 through December 31, 2007, and 2007 special service fees as follows: Sharon Hunt, \$47,700; Robert A. Jakuszewski, \$47,700, Ted R. Munselle, \$48,200 and Ted P. Stokely, \$49,500.

In January 1999, stockholders approved the Director's Stock Option Plan (the Director's Plan) which provides for options to purchase up to 40,000 shares of common stock. Options granted pursuant to the Director's Plan are immediately exercisable and expire on the earlier of the first anniversary of the date on which a Director ceases to be a Director or ten years from the date of grant. Each Independent Director was granted an option to purchase 1,000 shares at an exercise price of \$17.71 per share on January 11, 1999, the date stockholders approved the plan. On January 1, 2000, 2001, 2002, 2003, 2004, and 2005, each Independent Director was granted an option to purchase 1,000 shares at an exercise price of \$18.53, \$13.625, \$9.87, \$8.09, \$9.13, and \$9.70 per share, respectively. In December 2005, the Director's Plan was terminated. At December 31, 2007, 1,000 options were exercisable at \$8.09 per share, 2,000 options were exercisable at \$9.13 per share, and 4,000 options were exercisable at \$9.70 per share.

**Table of Contents**

In January 1998, stockholders approved the 1997 Stock Option Plan (the Option Plan), which provides for options to purchase up to 300,000 shares of common stock. In December 2005, the Option Plan was terminated. There are options covering 70,750 shares outstanding under the Option Plan at December 31, 2007.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**  
**Securities Authorized for Issuance Under Equity Compensation Plans**

The following table provides information as of December 31, 2007 regarding compensation plans under which equity securities of ARI are authorized for issuance.

**Equity Compensation Plan Information**

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column) (a) (c)
Equity compensation plans approved by security holders	70,750	\$ 15.73	0

See NOTE 12. STOCK OPTIONS for information regarding the material features of the above plans.

*Security Ownership of Certain Beneficial Owners.* The following table sets forth the ownership of ARI's common stock both beneficially and of record, both individually and in the aggregate, for those persons or entities known by ARI to be the owner of more than 5.0% of the shares of ARI's common stock as of the close of business on March 24, 2008.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Approximate Percent of Class <sup>(1)</sup>
Basic Capital Management, Inc. 1800 Valley View Lane Suite 300 Dallas, Texas 75234	6,703,045 <sup>(2)</sup>	59.75%
Prime Income Asset Management, Inc. 1800 Valley View Lane Suite 300 Dallas, Texas 75234	1,671,708 <sup>(3)</sup>	14.90%
Transcontinental Realty Investors, Inc. 1800 Valley View Lane Suite 300	746,972 <sup>(4)</sup>	6.666%

Edgar Filing: AMERICAN REALTY INVESTORS INC - Form 10-K

Dallas, Texas 75234		
Realty Advisors, Inc.	8,374,703 <sup>(2)(3)</sup>	74.65%
1800 Valley View Lane		
Suite 300		
Dallas, Texas 75234		
Ryan T. Phillips	8,402,305 <sup>(2)(3)(5)</sup>	74.90%
1800 Valley View Lane		
Suite 300		
Dallas, Texas 75234		

- (1) Percentages are based upon 11,217,914 shares outstanding as of March 24, 2008.
- (2) Includes 6,703,045 shares owned by BCM, over which each of the directors of BCM, Ryan T. Phillips and Mickey Ned Phillips, may be deemed to be beneficial owners by virtue of their positions as directors of BCM. The directors of BCM disclaim beneficial ownership of such shares.

**Table of Contents**

- (3) Includes 1,437,208 shares owned by PIAMI and 234,500 shares owned by One Realco Stock Holding, Inc. wholly-owned subsidiary of PIAMI, over which each of the directors of PIAMI, Ryan T. Phillips and Mickey Ned Phillips, may be deemed to be beneficial owners by virtue of their positions as directors of PIAMI. The directors of PIAMI disclaim beneficial ownership of such shares.
- (4) Each of the directors of TCI, Henry A. Butler, Sharon Hunt, Robert A. Jakuszewski, Ted R. Munselle, and Ted P. Stokely, may be deemed to be the beneficial owners by virtue of their positions as directors of TCI. The directors of TCI disclaim such beneficial ownership.
- (5) Includes 27,602 shares owned by the Gene E. Phillips Children's Trust. Ryan T. Phillips is a beneficiary of the trust.
- Security Ownership of Management.* The following table sets forth the ownership of shares of ARI's common stock, both beneficially and of record, both individually in the aggregate, for the Directors and executive officers of ARI, as of the close of business on March 24, 2008.

Gene S. Bertcher	749,972 <sup>(2)</sup>	6.66%
Henry A. Butler	749,972 <sup>(2)</sup>	6.66%
Alfred Crozier	9,121,725 <sup>(3)(4)(5)</sup>	81.31%
Louis J. Corna	9,121,725 <sup>(3)(4)(5)</sup>	81.31%
Sharon Hunt	747,972 <sup>(2)</sup>	6.66%
Robert A. Jakuszewski	746,972 <sup>(2)</sup>	6.66%
Ted R. Munselle	747,972 <sup>(2)</sup>	6.66%
Ted P. Stokely	749,972 <sup>(2)</sup>	6.66%
All Directors and Executive Officers as a group (9 persons)	9,128,725 <sup>(3)(4)(5)</sup>	81.37%

- (1) Percentage is based upon 11,217,914 shares outstanding as of March 24, 2008.
- (2) Includes 746,972 shares owned by TCI, over which the members of the Board of Directors of ARI may be deemed to be the beneficial owners by virtue of their positions as members of the Board of Directors of TCI. The members of the Board of Directors of ARI disclaim beneficial ownership of such shares.
- (3) Includes 746,972 shares owned by TCI, over which the executive officers of ARI may be deemed to be the beneficial owners by virtue of their positions as executive officers of TCI. The executive officers of ARI disclaim beneficial ownership of such shares.
- (4) Includes 6,703,045 shares owned by BCM, over which certain of the executive officers of ARI may be deemed to be the beneficial owners by virtue of their positions as executive officers of BCM. The executive officers of ARI disclaim beneficial ownership of such shares.
- (5) Includes 1,437,208 shares owned by PIAMI and 234,500 shares owned by One Realco Stock Holdings, Inc., over which the executive officers of ARI may be deemed to be the beneficial owners by virtue of their positions as executive officers of PIAMI. The executive officers of ARI disclaim beneficial ownership of such shares.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS****Policies with Respect to Certain Activities**

Article 11 of ARI's Articles of Incorporation provides that ARI shall not, directly or indirectly, contract or engage in any transaction with (1) any director, officer or employee of ARI, (2) any director, officer or employee of the advisor, (3) the advisor, or (4) any affiliate or associate (as such terms are defined in Rule 12b-2 under the Securities Exchange Act of 1934, as amended) of any of the aforementioned persons, unless (a) the material facts as to the relationship among or financial interest of the relevant individuals or persons and as to the contract or transaction are disclosed to or are known by ARI's Board of Directors or the appropriate committee thereof and (b) ARI's Board of Directors or committee thereof determines that such contract or transaction is fair to ARI and simultaneously authorizes or ratifies such contract or transaction by the affirmative vote of a majority of independent directors of ARI entitled to vote thereon.



---

## **Table of Contents**

Article 11 defines an Independent Director (for purposes of that Article) as one who is neither an officer or employee of ARI, nor a director, officer or employee of ARI's advisor. This definition predates ARI's director independence guidelines adopted in February 2004.

ARI's policy is to have such contracts or transactions approved or ratified by a majority of the disinterested Directors with full knowledge of the character of such transactions, as being fair and reasonable to the stockholders at the time of such approval or ratification under the circumstances then prevailing. Such Directors also consider the fairness of such transactions to ARI. Management believes that, to date, such transactions have represented the best investments available at the time and they were at least as advantageous to ARI as other investments that could have been obtained.

ARI may enter into future transactions with entities, the officers, directors, or stockholders of which are also officers, directors, or stockholders of ARI, if such transactions would be beneficial to the operations of ARI and consistent with ARI's then-current investment objectives and policies, subject to approval by a majority of disinterested Directors as discussed above.

ARI does not prohibit its officers, directors, stockholders, or related parties from engaging in business activities of the types conducted by ARI.

### **Certain Business Relationships**

Prime, ARI's advisor, is a company for which Messrs. Corna, Crozier and Moos serve as executive officers. Prime is a single-member limited liability company, the sole member of which is PIAMI, which is owned 80% by Realty Advisors, Inc. and 20% by Syntek West, Inc. Realty Advisors, Inc. is owned 100% by a trust for the benefit of the children of Gene E. Phillips. Syntek West, Inc. is owned 100% by Gene E. Phillips. Mr. Phillips is not an officer or director of Prime but serves as a representative of the Trust, is involved in daily consultation with the officers of Prime and has significant influence over the conduct of Prime's business, including the rendering of advisory services and the investment decisions for Prime and for ARI. See also DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT THE ADVISOR.

The executive officers of ARI also serve as executive officers of TCI and IORI. As such, they owe fiduciary duties to that entity as well as to Prime under applicable law. TCI has the same relationship with Prime, as does ARI. Mr. Bertcher is an officer, director and employee of Cabeltel International Corporation (CIC) and as such also owes fiduciary duties to CIC as well as ARI, TCI and IORA under applicable law.

Effective July 1, 2003, PAMI became the advisor to ARI and TCI. Effective August 18, 2003, PAMI changed its name to PIAMI. On October 1, 2003, Prime, which is 100% owned by PIAMI, replaced PIAMI as the advisor to ARI and TCI.

ARI contracts with affiliates of Prime for property management services. Currently, Triad, an affiliate, and Carmel provide such property management services. The general partner of Triad is PIAMI. The limited partner of Triad is HRSHLLC, a related party. Triad subcontracts the property-level management of 29 of ARI's commercial properties (office buildings, shopping centers, and industrial warehouses) to Regis I, a related party. Regis I also provides real estate brokerage services to ARI and receives brokerage commissions in accordance with the Advisory Agreement. Regis Hotel I, LLC manages ARI's 11 hotels. The sole member of Regis I and Regis Hotel I, LLC is HRSHLLC. Carmel is owned by Regis I. See ITEM 2. PROPERTIES INVESTMENTS IN REAL ESTATE COMPANIES AND REAL ESTATE PARTNERSHIPS.

At December 31, 2007, ARI owned approximately 80.2% of TCI's outstanding common stock through its interest in TCI and approximately 24.88% of IORI's outstanding common stock.

**Table of Contents****Related Party Transactions**

Historically, ARI, TCI, IORI, BCM, and Prime have each engaged in, and may continue to engage in, business transactions, including real estate partnerships, with related parties. Such transactions are not considered to be at arm's length and may not be favorable to ARI.

**Operating Relationships**

In October 2003, ARI entered into a lease with Prime for space at the One Hickory Centre Office Building. The lease was for 59,115 sq. ft. (approximately 59.0% of the building), has a term of three years, and provided for annual base rent of \$1.3 million, or \$21.50 per sq. ft. Effective May 1, 2004, the lease was amended to 54,404 sq. ft. (approximately 56% of the building), with an annual base rent of \$1.2 million, or \$21.50 per sq. ft. In November 2005, the lease was amended to 48,151 square feet (approximately 49% of the building), with an annual base rent of \$1.0 million, or \$21.50 per square foot.

ARI received rents of \$56,000 in 2007, \$56,000 in 2006 and \$56,000 in 2005 from an affiliate related to the affiliates lease at Addison Hangar. The affiliate owns a corporate jet that has a lease at the hangar.

**Partnership Transactions**

BCM has entered into put agreements with certain holders of the Class A limited partner units of Ocean Beach Partners, L.P. The Class A units are convertible into Series D Cumulative Preferred Stock of ARI. The put price of the Series D Preferred Stock is \$20.00 per share plus accrued but unpaid dividends.

BCM has entered into put agreements with the holders of the Class A units of ART Palm, L.P. Such Class A units are convertible into Series C Cumulative Convertible Preferred Stock of ARI. The put price for the Class A units is \$1.00 per unit and the put price for either the Series C Preferred Stock or ARI's common stock is 90.0% of the average daily closing price of ARI's common stock for the prior 20 trading days. The put agreement calls for ARI to repurchase the 5,188,750 outstanding Class A units on December 31, 2006.

**Advances and Loans**

From time-to-time, ARI and its affiliates have made advances to each other, which generally have not had specific repayment terms, did not bear interest, are unsecured, and have been reflected in ARI's financial statements as other assets or other liabilities. Effective July 1, 2005, ARI and the advisor agreed to charge interest on the outstanding balance of funds advanced to or from ARI. The interest rate, set at the beginning of each quarter, is the prime rate plus 1% on the average daily cash balances advanced. At December 31, 2007, ARI was owed \$29.7 million and \$1.1 million by Prime and Regis I, respectively.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The following table sets forth the aggregate fees for professional services rendered to ARI for the years 2007 and 2006 by ARI's principal accounting firms, Farmer, Fuqua and Huff, L.P. and BDO Seidman, LLP:

Type of Fee	2007		2006	
	Farmer, Fuqua & Huff	BDO Seidman	Farmer, Fuqua & Huff	BDO Seidman
Audit Fees	\$ 551,042 <sup>(1)</sup>	\$	\$ 495,983 <sup>(5)</sup>	\$
Audit Related Fees	1,755 <sup>(2)</sup>		1,755 <sup>(2)</sup>	
Tax Fees	84,547 <sup>(3)</sup>	53,018 <sup>(4)</sup>	84,632 <sup>(6)</sup>	66,949 <sup>(7)</sup>
All Other Fees				
<b>Total</b>	<b>\$ 637,344</b>	<b>\$ 53,018</b>	<b>\$ 582,370</b>	<b>\$ 66,949</b>

- (1) Includes \$304,242 paid by TCI
- (2) All paid by TCI

---

**Table of Contents**

- (3) Includes \$52,950 paid by TCI
- (4) Includes \$11,937 paid by TCI
- (5) Includes \$347,894 paid by TCI
- (6) Includes \$37,005 paid by TCI
- (7) Includes \$7,317 paid by TCI

All services rendered by the principal auditors are permissible under applicable laws and regulations and were pre-approved by either the Board of Directors or the Audit Committee, as required by law. The fees paid the principal auditors for services as described in the above table fall under the categories listed below:

*Audit Fees.* These are fees for professional services performed by the principal auditor for the audit of the Company's annual financial statements and review of financial statements included in the Company's 10-Q filings and services that are normally provided in connection with statutory and regulatory filing or engagements.

*Audit-Related Fees.* These are fees for assurance and related services performed by the principal auditor that are reasonably related to the performance of the audit or review of the Company's financial statements. These services include attestations by the principal auditor that are not required by statute or regulation and consulting on financial accounting/reporting standards.

*Tax Fees.* These are fees for professional services performed by the principal auditor with respect to tax compliance, tax planning, tax consultation, returns preparation, and review of returns. The review of tax returns includes the Company and its consolidated subsidiaries.

*All Other Fees.* These are fees for other permissible work performed by the principal auditor that do not meet the above category descriptions.

These services are actively monitored (as to both spending level and work content) by the Audit Committee to maintain the appropriate objectivity and independence in the principal auditor's core work, which is the audit of the Company's consolidated financial statements.

Under the Sarbanes-Oxley Act of 2002 (the "SO Act") and the rules of the Securities and Exchange Commission (the "SEC"), the Audit Committee of the Board of Directors is responsible for the appointment, compensation, and oversight of the work of the independent auditor. The purpose of the provisions of the SO Act and the SEC rules for the Audit Committee role in retaining the independent auditor is two-fold. First, the authority and responsibility for the appointment, compensation, and oversight of the auditors should be with directors who are independent of management. Second, any non-audit work performed by the auditors should be reviewed and approved by these same independent directors to ensure that any non-audit services performed by the auditor do not impair the independence of the independent auditor. To implement the provisions of the SO Act, the SEC issued rules specifying the types of services that an independent may not provide to its audit client, and governing the Audit Committee's administration of the engagement of the independent auditor. As part of this responsibility, the Audit Committee is required to pre-approve the audit and non-audit services performed by the independent auditor in order to assure that they do not impair the auditor's independence. Accordingly, the Audit Committee has adopted a pre-approval policy of audit and non-audit services (the "Policy"), which sets forth the procedures and conditions pursuant to which services to be performed by the independent auditor are to be pre-approved. Consistent with the SEC rules establishing two different approaches to pre-approving non-prohibited services, the Policy of the Audit Committee covers pre-approval of audit services, audit-related services, international administration tax services, non-U.S. income tax compliance services, pension and benefit plan consulting and compliance services, and U.S. tax compliance and planning. At the beginning of each fiscal year, the Audit Committee will evaluate other known potential engagements of the independent auditor, including the scope of work proposed to be performed and the proposed fees, and approve or reject each service, taking into account whether services are permissible under applicable law and the possible impact of each non-audit service on the independent auditor's independence from management. Typically, in addition to the

**Table of Contents**

generally pre-approved services, other services would include due diligence for an acquisition that may or may not have been known at the beginning of the year. The Audit Committee has also delegated to any member of the Audit Committee designated by the Board or the financial expert member of the Audit Committee responsibilities to pre-approve services to be performed by the independent auditor not exceeding \$25,000 in value or cost per engagement of audit and non-audit services, and such authority may only be exercised when the Audit Committee is not in session.

All the fees for 2007 and 2006 were pre-approved by the Audit Committee or were within the pre-approved guidelines for permitted non-audit services and fees established by the Audit Committee, and there were no instances of waiver of approved requirements or guidelines during the same periods.

**Table of Contents**

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of this Report:

**1. Consolidated Financial Statements**

Report of Independent Certified Public Accountants

Consolidated Balance Sheets December 31, 2007 and 2006

Consolidated Statements of Operations Years Ended December 31, 2007, 2006 and 2005

Consolidated Statements of Stockholders Equity Years Ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows Years Ended December 31, 2007, 2006 and 2005

Notes to Consolidated Financial Statements

**2. Financial Statement Schedules**

Schedule III Real Estate and Accumulated Depreciation

Schedule IV Mortgage Loans on Real Estate

All other schedules are omitted because they are not applicable or because the required information is shown in the financial statements or the notes thereto.

**3. Incorporated Financial Statements**

Consolidated Financial Statements of Income Opportunity Realty Investors, Inc. (Incorporated by reference to Item 8. of Income Opportunity Realty Investors, Inc. s Annual Report on Form 10-K for the year ended December 31, 2007).

**Table of Contents**

(b) Exhibits.

The following documents are filed as Exhibits to this Report:

Exhibit Number	Description
3.1	Certificate of Restatement of Articles of Incorporation of American Realty Investors, Inc., dated August 3, 2000 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000).
3.2	Certificate of Correction of Restated Articles of Incorporation of American Realty Investors, Inc., dated August 29, 2000 (incorporate by reference to Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000).
3.3	Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc. decreasing the number of authorized shares of and eliminating Series B Cumulative Convertible Preferred Stock dated August 26, 2003 (incorporated by reference to Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
3.4	Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc. decreasing the number of authorized shares of and eliminating Series I Cumulative Preferred Stock dated October 1, 2003 (incorporated by reference to Exhibit 3.4 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
3.5	By-laws of American Realty Investors, Inc. (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-4, filed on December 30, 1999).
4.1	Certificate of Designations, Preferences and Relative Participating or Optional or Other Special Rights, and Qualifications, Limitations or Restrictions Thereof of Series F Redeemable Preferred Stock of American Realty Investors, Inc., dated June 11, 2001 (incorporated by reference to Exhibit 4.1 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2001).
4.2	Certificate of Withdrawal of Preferred Stock, Decreasing the Number of Authorized Shares of and Eliminating Series F Redeemable Preferred Stock, dated June 18, 2002 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002).
4.3	Certificate of Designation, Preferences and Rights of the Series I Cumulative Preferred Stock of American Realty Investors, Inc., dated February 3, 2003 (incorporated by reference to Exhibit 4.3 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2002).
4.4	Certificate of Designation for Nevada Profit Corporations designating the Series J 8% Cumulative Convertible Preferred Stock as filed with the Secretary of State of Nevada on March 16, 2006 (incorporated by reference to Registrant current report on Form 8-K for event of March 16, 2006).
10.1	Advisory Agreement between American Realty Investors, Inc. and Prime Income Asset Management, LLC, dated October 1, 2003 (incorporated by reference to Exhibit 10.0 to the Registrant's Current Report on Form 8-K, dated October 1, 2003).
10.2	Second Amendment to Modification of Stipulation of Settlement dated October 17, 2001 (incorporated by reference to Exhibit 10.1 to the Registrant's Registration Statement on Form S-4, dated February 24, 2002).
14.0	Code of Ethics for Senior Financial Officers (incorporated by reference to Exhibit 14.0 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004).
21.1*	Subsidiaries of the Registrant.
31.1*	Rule 13a-14(a) Certification by Principal Executive Officer.
31.2*	Rule 13a-14(a) Certification by Principal Financial and Accounting Officer.
32.1*	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.

Table of Contents

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 31, 2008

AMERICAN REALTY INVESTORS, INC.

By: /s/ GENE S. BERTCHER  
Gene S. Bertcher

Executive Vice President and Interim

Chief Financial Officer

(Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Signature	Title	Date
/s/ TED P. STOKELY <b>Ted P. Stokely</b>	Chairman of the Board and Director	March 31, 2008
/s/ HENRY A. BUTLER <b>Henry A. Butler</b>	Director	March 31, 2008
/s/ SHARON HUNT <b>Sharon Hunt</b>	Director	March 31, 2008
/s/ ROBERT A. JAKUSZEWSKI <b>Robert A. Jakuszewski</b>	Director	March 31, 2008
/s/ TED R. MUNSELLE <b>Ted R. Munselle</b>	Director	March 31, 2008
/s/ GENE S. BERTCHER <b>Gene S. Bertcher</b>	Executive Vice President and Interim Chief Financial Officer (Principal Financial and Accounting Officer)	March 31, 2008
/s/ DANIEL J. MOOS <b>Daniel J. Moos</b>	President and Chief Operating Officer (Principal Executive Officer)	March 31, 2008





**Table of Contents**

**ANNUAL REPORT ON FORM 10-K**

**EXHIBIT INDEX**

**For the Year Ended December 31, 2007**

- 3.1 Certificate of Restatement of Articles of Incorporation of American Realty Investors, Inc., dated August 3, 2000 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000).
- 3.2 Certificate of Correction of Restated Articles of Incorporation of American Realty Investors, Inc., dated August 29, 2000 (incorporated by reference to Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000).
- 3.3 Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc. decreasing the number of authorized shares of and eliminating Series B Cumulative Convertible Preferred Stock dated August 26, 2003 (incorporated by reference to Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 3.4 Articles of Amendment to the Restated Articles of Incorporation of American Realty Investors, Inc. decreasing the number of authorized shares of and eliminating Series I Cumulative Preferred Stock dated October 1, 2003 (incorporated by reference to Exhibit 3.4 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
- 3.5 By-laws of American Realty Investors, Inc. (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-4, filed on December 30, 1999).
- 4.1 Certificate of Designations, Preferences and Relative Participating or Optional or Other Special Rights, and Qualifications, Limitations or Restrictions Thereof of Series F Redeemable Preferred Stock of American Realty Investors, Inc., dated June 11, 2001 (incorporated by reference to Exhibit 4.1 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2001).
- 4.2 Certificate of Withdrawal of Preferred Stock, Decreasing the Number of Authorized Shares of and Eliminating Series F Redeemable Preferred Stock, dated June 18, 2002 (incorporated by reference to Exhibit 3.0 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002).
- 4.3 Certificate of Designation, Preferences and Rights of the Series I Cumulative Preferred Stock of American Realty Investors, Inc., dated February 3, 2003 (incorporated by reference to Exhibit 4.3 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2002).
- 4.4 Certificate of Designation for Nevada Profit Corporations designating the Series J 8% Cumulative Convertible Preferred Stock as filed with the Secretary of State of Nevada on March 16, 2006 (incorporated by reference to Registrant current report on Form 8-K for event of March 16, 2006).
- 10.1 Advisory Agreement between American Realty Investors, Inc. and Prime Income Asset Management, LLC, dated October 1, 2003 (incorporated by reference to Exhibit 10.0 to the Registrant's Current Report on Form 8-K, dated October 1, 2003).
- 10.2 Second Amendment to Modification of Stipulation of Settlement dated October 17, 2001 (incorporated by reference to Exhibit 10.1 to the Registrant's Registration Statement on Form S-4, dated February 24, 2002).
- 14.0 Code of Ethics for Senior Financial Officers (incorporated by reference to Exhibit 14.0 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004).
- 21.1\* Subsidiaries of the Registrant.
- 31.1\* Rule 13a-14(a) Certification by Principal Executive Officer.
- 31.2\* Rule 13a-14(a) Certification by Principal Financial and Accounting Officer.
- 32.1\* Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.

